

Showdown Looms Over **Digital Music Licensing**

Honky-Tonks Endangered Developing Artists Suffer As Country Venues Close

BY BRIAN GARRITY

BY RAY WADDELL

the hallowed honky-tonk

has become an endan-

gered species as a viable

Playing these rough-

hewn roadhouses, some

with chicken wire pro-

tecting performers from

bottles and other debris,

has been a rite of passage for coun-

country-music venue.

NEW YORK—As fall-launch target dates loom for a host of digital-music subscription offerings, a showdown over royalties appears to be brewing between the two major-label services in development-MusicNet and Pressplay-and songwriters and publishers.

NASHVILLE—Once a vital cog in

career development for acts ranging

from George Jones to Garth Brooks,

It is now a question of who blinks first-and whether a lack of publishing and performance licenses can delay the launch of the new services.

Although both MusicNet and Pressplay, as well as a number of other services, are promising to roll out in the (Continued on page 84)

try performers since the genre's ear-

liest days. Honky-tonks were known

for hard-drinking, hard-to-please clientele, and they were considered

the 1980s and again during country

an important career

cavernous line-danc-

ing warehouses that

occasionally hosted

live music during the

Urban Cowboy trend of

(Continued on page 81)

After morphing into

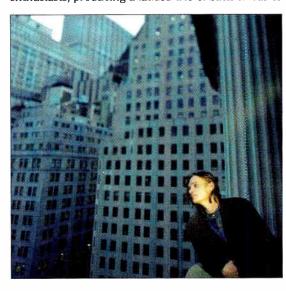
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Chris Whitley Takes New Stand With ATO

BY BRADLEY BAMBARGER

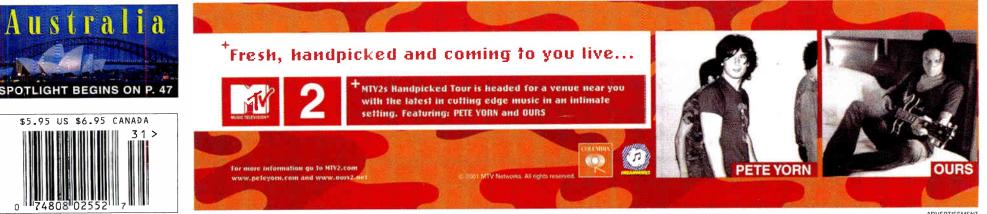
NEW YORK—Like many a bluesman of yore, Chris Whitley has faced his share of demons-and stared at least most of them down. Since his still-revered Columbia debut of 10 years ago, Living With the Law, the Texas-born singer/guitar slinger has trod an utterly artful, individual path, sometimes troubled but never betraying the rare talent and authentic spirit that has won him friends and fans far and wide-including well-placed figures from Bruce Springsteen and Keith Richards to Alanis Morissette and Dave Matthews.

Whitley could have been lost in the wilderness after parting ways with Sony in 1997 after three albums. Instead, the artist continued to tour the world solo, and he forged links with various indie enthusiasts, producing a lauded trio of back-to-basics

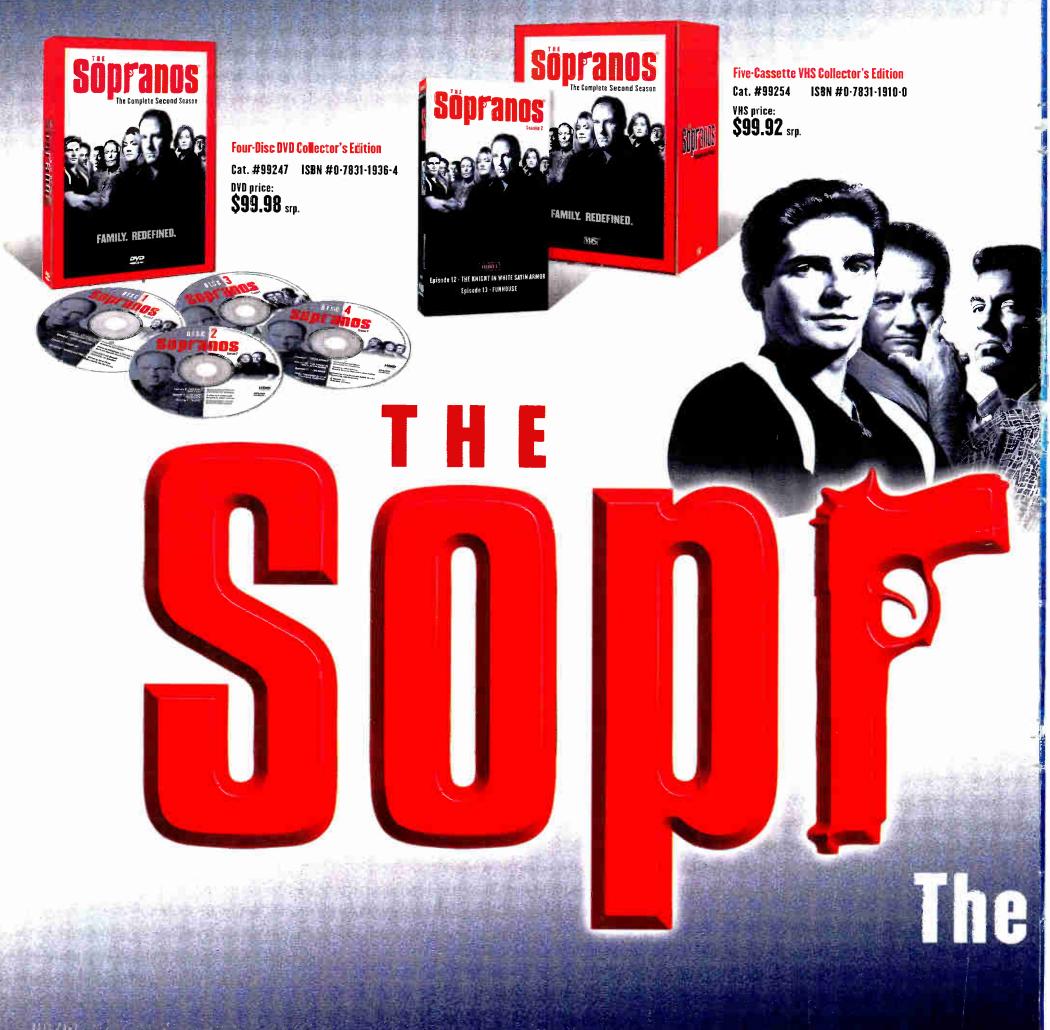


releases that solidified his fervent fan base, boosted his confidence, and bolstered his catalog. Now-in league with Dave Matthews and his ATO Records-Whitley has embarked upon the second stage of his career renaissance with Rocket House. Issued in early June, the album stands as both artistic epiphany and audience entreaty, as the age-old gutbucket poetics of his solo shows shine in settings colored by contemporary studio sounds.

(Continued on page 82)



Get Ready For Another M



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Don't Call It Content—It's Substance Or Nothing

If you don't turn a profit, you don't have a business. If you can't see beyond your own interests, you can't create a future for others. And if you don't stand for something, you'll fall for anything. These, in brief, are the things I learned after talking with and listening to several keynote speakers at the 2001 Plug.In Conference July 23-24 in New York, produced by Jupiter Media Metrix in association with Billboard.

Rob Glaser, chairman/CEO of RealNetworks, approached this columnist at the convention to offer his business card and tell me that he always enjoyed the frank thoughts and ideas expressed in this space. I thanked him for his kind words but told him in all candor that I could not return the compliment, because, as I've advised my own staff, Glaser and RealNetworks have shown bad form in misleading the public about the company's current viability as an enterprise. As recently as May, Glaser was quoted

in Billboard as saying, "I am a bit tired of talking about the economics of the Internet . . . There are consumers who will pay for things on the Internet, particularly as the quality of programming improves." Perhaps, but Glaser's own firm has yet to find the ingredient that makes any so-called network a real success: profits.

"Isn't it true," this writer asked, "that you lost \$27 million [initially announced as \$24 million] last guarter?"

"Yes," he said, nodding.

"Haven't you said you're now posting a big loss [\$19.2 million at last report] in the second quarter?"

'Yes," he said, with another nod. "And that you're projecting a larger loss for the third quarter?"

"Yes," he repeated, backing away.

"Then why," he was asked, "did you either persuade or allow USA Today to state in a lead story

in its Life section that your company is seeing profits?" For the record, the central passage in the April 26 article, headlined NET PROFIT: REAL MUSIC, read "Real, unlike other Net companies, is making money (\$3 million in the first quarter)."

The truth is that, notwithstanding any professed or interpreted notion of earnings, RealNetworks is employing the prevalent pro forma practice of deceiving investors and the public by excluding costs, taxes, and other charges from its bottom line. RealNetworks, which terminated 140 staffers July 26, hasn't actually made a profit and can't assure anyone when it will.

RealNetworks, of course, is currently partnered with BMG, Zomba, EMI, and Warner Music Group on a proposed late summer/early fall launch of digital subscription service MusicNet. But as with Pressplay, its Universal Music Group (UMG)/Sonybacked competitor, the proper publishing licenses have yet to be secured. MusicNet hopes to act as a sort of digital Web-based music rental service, lending select ephemeral copies of tracks to subscribers for a monthly fee estimated at \$12 to \$15 with an option to buy permanent copies, possibly incorporating credit earned during the rental period.

Glaser, who prefers that third-party retailers set prices, has conceded that major labels' fears of cannibalizing CD sales will constrain the available shopping list or degree of accessibility. He is also dogged by many analysts who doubt that consumers will pay \$180 or more annually for access to a limited menu of aurally inferior music via an odd cross between a self-programmed radio station and a perishable (but neither portable nor CD-burnable) record collection that lacks the casual ease of true ownership.

For his part, Vivendi Universal executive vice chairman Edgar Bronfman Jr. announced at Plug. In that Pressplay's subscription service will launch by September and that prices for its songs will be set by the labels.

We now have an industry in which untold sums have been wasted on such boondoggles, while the opportunity is being squandered to market DVD-Audio to a post-Napster generation that has never been sold its own bona fide super-audio format. Meanwhile the Recording Industry Assn. of America (RIAA) opposes nonrecoupable, direct payment of digital performance royalties to artists, and Digital Media Assn. (DiMA) president Jonathan Potter denies a tactical deal with the RIAA in DiMA's decision to dodge support of direct payment-exactly the type of compensation for struggling artists that an established star like Alanis Morissette perceives as a moral issue.

Potter recently told Billboard, "Direct payment to artists would be a wonderful thing, but it's not our issue," and he repeated this outlook to this columnist at Plug.In. But Potter had no response to the observation that "if direct payment, particularly to struggling artists, is indeed a moral issue, then it's everybody's issue, right?"

Moreover, what could be the purpose of denying such payments? And what is the need for specious enterprises like MusicNet and Pressplay to begin closing ranks against thirdparty participation in the major-label catalogs placed with subscription services—unless the aim is to establish a scheme of reduced control and diminishing returns for the artists who license their music to the majors?

Alluding to mounting artist/label tension and disenchantment by creators over alleged monopolistic abuses of their copyrights and digital interests, Bronfman quipped during a Plug.In keynote interview session that in his 30 years as a writer of music and an industry executive, he doesn't recall hearing any artists say they really loved their record labels. Morissette had noted in her July 23 Plug.In address that "the number of records that are released commercially each year in the United States exceeds 30,000,

[and] less than one-third of 1% of those releases sell enough to generate a royalty check for an artist." In light of her comment, Bronfman's wry but telling remark could account for why he's neither based his primary livelihood on pop composing nor decided to cut solo albums of his material for a major label. But it doesn't explain what he plans to do about any presumed love lost between UMG and the artists on its roster whom he has thus far been able to hear from.

Given the industrywide posturing for the sake of Wall Street, the press, or a gullible public, it was refreshing at Plug.In to hear Morissette speak of how success "stories like mine represent the rarefied and statistically unusual.

"It is my conviction," she continued, "that while the music industry is fueled by artists, their point of view is largely left to the advocacy of others, others who may not have their best interests

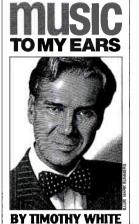
at heart. There are changes taking place in the technology industry that have created greater opportunity for more art to reach a broader audience. If these opportunities are rendered out of reach to most artists because of their being monopolized by a handful of the largest companies, I believe it will result in an irretrievable and unquantifiable loss to the audience, the artist, and our culture as a whole.

'To me, this is a moral issue as important as a woman's right to choose, protecting land from unnecessary oil drilling in Alaska, and the tolerance and acceptance of all religions, Morissette added. "Without ensuring the greatest opportunity for all voices, it fosters and perpetuates the illusion that we are somehow separate from each other . . . There is a way for capitalism to flourish while still showing care toward those who are not creating as much financial reward . . . This is where I believe Congress can help. One role of government is to protect its citizens from a one-sided result, artistic or otherwise, of capitalism unchecked. Legislators, in my opinion, would do well to craft legislation that protects the free flow of information in the digital world.

"I am encouraging all artists to educate themselves," Morissette asserted, "as a means to demonstrate our readiness to be part of and have a voice in this process and our willingness to engage in a more thoughtful dialogue. We can use our economic power and the power of every individual in our audiences to support businesses that help fund the arts. We can support candidates who embrace our ideals. There are many more ways for us to demonstrate our care, and I look forward to defining and acting on them alongside other artists and those who are concerned.

"I am excited and optimistic about the future," she concluded. "I believe artists and creators have a rare gift, and the unfortunate aspect of this is that the course this art follows is affected by how much money it will make other parties. Many artists are primarily motivated by wanting to share their expressions with as many people as possible as a form of selfdefinition and self-creation. I invite you to join me in doing what we can to ensure that this will continue to happen in as diverse and broad-reaching a way as possible."

Overall, as with her music, Morissette's speech at Plug.In was a deeply personal message with universal resonance. One could hear a pin drop as she delivered it, and afterward the packed, applauding auditorium was visibly touched by the speaker's consummate warmth, passion, and honesty. Like all that's at stake these days in our industry, Morissette's talk was not a matter of "content"-a clear term of corporate contempt—but rather of substance. For if the current debate were not entirely about substance, it wouldn't be about anything worth selling, distributing, or even discussing.



2001 Billboard No. 1 on the charts

ARTIST ALBUM PAGE S ALICIA KEYS Songs In A Minor mng 73 ANDREA BOCELLI Verdi CLASSICA 73 BOND Born DUDUTR' 33 SOUNDTRACK O Brother, Where Art Thou? 30 0 VARIOUS ARTISTS **Totally Dance** SEEKERS 73 DARK LOTUS **Tales From The Lotus Pod** 73 KURUPT Space Boogie: Smoke Oddessey 74 'N SYNC Celebrity 72 JANE MONHEIT Come Dream With Me A77/CC **BRIAN CULBERTSON** Nice & Slow 73 VARIOUS ARTISTS **Toddler Favorites** 38 GRUPO BRYNDIS Historia Musical Romantico 72 ENYA A Day Without Rain 74 EVA CASSIDY Songbird ALICIA KEYS Songs In A Minor THE FAST AND THE FURIOUS

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THIRTEEN DAYS

Billecore

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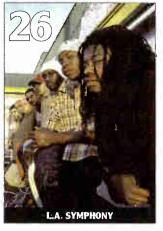
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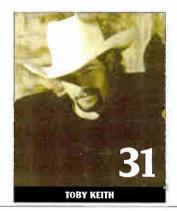
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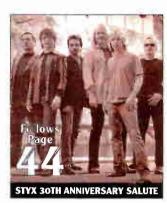
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by Fred Bromson

UH-OH, SISQÓ & DOMENICO: Radio may not have taken to Mariah Carey's "Loverboy," her first single for Virgin, but now consumers have spoken, and they have the last word. As if they were telling radio to go to hell, they have sent Carey's latest single into the chart record books.

"Loverboy" had a six-week struggle as an airplay-only track on The Billboard Hot 100, peaking at No. 55 and then falling back to No. 61, with a slight rebound last issue to No. 60. And that's how Carey makes it into the record books, taking the biggest leap to No. 2 in the history of the Hot 100. The 60-2 jump gives "Loverboy" a five-point edge over the previous record-holder.

It was exactly one year ago this issue that Sisqó enjoyed a 55-2 rocket ride with "Incomplete." When the follow-up to "Thong Song" made that move on the chart dated Aug. 5, 2000, it smashed a 42-year-old record set by Domenico Modugno. On the second Hot 100 ever published, the Italian crooner's "Nel Blu Dipinto Di Blu (Volare)" zoomed 54-2. The date was Aug. 11, 1958, so there is something about that summer month that sends records hurtling to No. 2.

Had Carey climbed just one rung higher, she would have set a different record, with the biggest leap to No. 1 in chart history. But "Loverboy" couldn't out-booty "Bootylicious" (Columbia), the fourth Destiny's Child single to reach the top. It's the other way around on Hot R&B/Hip-Hop Singles & Tracks, where "Loverboy" takes a 36-1 hike and "Bootylicious" settles for a 17-2 climb. On the R&B chart, "Loverboy" is credited to Carey and featured artists Da Brat and Ludacris. But on the Hot 100 side, the mix that gets the credit is the one teaming Carey with featured act **Cameo**. That means the soul/funk outfit has its biggest hit on the Hot 100, some 17 years and four months after debuting with "She's Strange." Until now, Cameo's biggest hit was the classic "Word Up," a No. 6 hit in 1986. As much as Carey wanted to hit No. 1, you can imagine how much

Cameo would have appreciated topping this chart for the first time. Back to "Bootylicious": The single marks the first No. 1 writing credit for Stevie Nicks (whose "Edge of Seventeen" is sampled) in 24 years. Her only other chart-topping credit was for Fleetwood Mac's "Dreams" in 1977.

MAJOR 'MINOR': By remaining No. 1 on The Billboard 200 for three weeks, Alicia Keys is the longest-running chart-topping female act of 2001. Songs in A Minor (J) beats out Aaliyah's eponymous Blackground set, which enters at No. 2. The only other female acts to top The Billboard 200 this year are Janet Jackson (one week with All for You) and Destiny's Child (two weeks with Survivor). Keys is the first female act to remain at No. 1 for at least three weeks since the end of 1999, when **Celine Dion** reigned for three weeks with All the Way ... A Decade of Song.

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Island Def Jam Bolsters Rock Profile

Acquisition Of Roadrunner Strengthens Music Group's Position Within Genre

BY ED CHRISTMAN

NEW YORK-The Island Def Jam Group's acquisition of Roadrunner (Billboard Bulletin, July 26) bolsters the label's presence in rock music while reinforcing its strength in brand marketing.

Terms of the July 25 deal were not disclosed, but Billboard estimates that Island Def Jam paid \$33 million for a 50% interest in the 20-year-old indie, a pre-eminent hard rock/heavy-metal label whose roster includes Slipknot, Nickelback, Sepultura, Type O Negative, Coal Chamber, and Machine Head. Roadrunner had worldwide sales last year of about \$75 million, of which \$35 million in volume came from U.S. sales.

Lyor Cohen, president of Island Def Jam, says that a key reason for the acquisition was to strengthen his company's position in rock music. With the Roadrunner acquisition, Island Def Jam's U.S. market share in hard rock jumps from 6.3% to 8.3%, as of July 22, according to SoundScan, and its alterative rock market-share increases from 3.3% to 4.2%. Overall album market share for Island Def Jam goes to 5.82%, when Roadrunner's .23% is added in. Roadrunner, however, will continue

operating as a stand-alone entity, using its own marketing, sales, and radio promotion staffs to work records. Roadrunner has two big releases slated in upcoming weeks: Slipknot, scheduled for Aug. 28, and Nickelback, due Sept. 11.

ROADRUNNER RECORDS

In buying Roadrunner, Island Def Jam beat out other would-be suitors, including RCA. Atlantic, and Columbia. according to sources. Roadrunner was supposedly placed on the block because the label needed about \$15 million to repay edel Music money it owes due to an aborted deal, which called for edel to receive a 17% stake in Roadrunner and a five-year extension to a distribution agreement with edel-owned Red Distribution. But Cees Wessels, Roadrunner founder and chairman, says that his differences with edel have been settled in "a friendly fashion" that allows Roadrunner to switch distribution "immediately" to Island Def Jam's distributor/sister company, Universal Music & Video Distribution.

Wessels says, "The beauty of working with Island Def Jam, Lyor [Cohen], and Jim [Caparro, Island Def Jam chairman] is that they recognize the unique franchise of Roadrunner and they want to build on what I have done in the last 20 years."

Roadrunner's strength in hard rock is so profound that the label has established itself as a brand, similar to what Def Jam has accomplished in urban music, Cohen points out.

Although Roadrunner will remain independent, both sides see ways of working together to break records. "If Roadrunner needs assistance with certain radio formats or particular stations where we have stronger relationships, we would be there to help," Caparro says. "But Roadrunner would lead the charge on their records." Similarly, he says there might be opportunities for Roadrunner to help Island Def Jam with its baby alternative rock acts.

TBA Deal Marks Ongoing Consolidation Trend

BY RAY WADDELL

NASHVILLE-Management companies continue to consolidate, as TBA Entertainment conducts final negotiations to acquire Atlanta-based Alliance Artist Limited, management company for Styx, Survivor, and the Joe Stark Band.

Charlie Brusco, founder and president of Alliance, will join TBA as executive VP. Brusco will retain current clients and receive a broader corporate role within TBA. He will also continue to sign new clients for TBA's management division.

Brusco says the consolidation trend among management companies-evidenced by recent moves by the Firm and Robert Sillerman's currently stalled XFM roll-up-prompted him to analyze Alliance's opportunities. Talks began in February.

"There were a number of different deals getting done out there, and I became a believer that there would be some serious consolidation among management companies," Brusco says. "With my history of being involved in other areas of the business, particularly as promoter and talent buyer. TBA fit me very well."

TBA is a comprehensive entertainment company specializing in uniting the corporate and entertainment communities. Other clients include Brooks & Dunn, Chely Wright, Nine Days, Jaci Velasquez, 4Him, and Point of Grace.

In The News

• In a streamlining effort, Word Entertainment has assumed marketing and promotion functions for Squint Entertainment. Launched in September 1997, the label was a joint venture between artist/ producer Steve Taylor and Word/Gaylord Entertainment. Taylor, Squint president, remains with the label (handling A&R duties), but the label's staff has been let go. Squint's roster contains Sixpence None The Richer, L.A. Symphony, PFR, and Waterdeep.

 TK Records founder Henry Stone, along with Joseph and Inez Stone, has filed a complaint in Miami/Dade County, Fla. against Paul Klein and Jack White, claiming mismanagement of Hot JWP Music, their jointly owned production and distribution company. The Stones have asked the court to appoint a custodian to manage Hot JWP pending resolution of the case.

• Denise Wilder Warren has resigned her position as CFO at Nashville-based Gaylord Entertainment Company. Gaylord president/CEO Colin Reed will assume her duties while a replacement is being sought. Also at Gavlord. Karen Spacek joins as senior VP, systems and communications, reporting to Reed. She previously was senior VP for strategic sourcing at Harrah's Entertainment.

Visiting Artists To Face Rising U.S. Visa Charges

BY GORDON MASSON

LONDON-A row is brewing over changes to the system that enables non-American acts to work in the U.S.

Under old guidelines, acts visiting the U.S. for tours, promotional work, TV appearances, and the like were charged a basic \$110 per application. Since most acts employ lawyers or special visa services to secure their work permits, actual costs were often higher. But under new guidelines that came

into force June 1, those hoping to obtain a visa in less than the normal 30-90 days will be charged \$1,000 on top of the standard fee.

Bob Tulipan, founder of the Traffic Control Groupwhich has offices in both New York and Londonwelcomes the move. "I don't think the [U.S.] government is trying to generate extra money. I think

the reality here is that they are genuinely trying to help." Tulipan specializes in visa logistics for the entertainment business.

But Paul Birch, chairman of the British Phonographic Industry's international committee, voiced his anger. "The fact is that the U.K. is able to clear incoming work permits-not just for U.S. artists but for all of the worldabsolutely free of charge within one week. [The U.S. government] charges us, but all they can promise is that it will be done within several weeks. This is a trade barrier, and I think it's some-

thing that the U.K. government needs to take up in Washington."

Birch is adamant that the U.S. stance is part of a concerted effort on the part of the U.S. government to prevent non-U.S. acts from gaining a foothold in their country. "America is trying to disable us, with whom they battle for world sales, as a competitor. This visa change is just one more mechanism to reduce our competitiveness, and it's very distressing.



Tulipan disagrees, noting that the \$1,000 feeper application, not per person, he points outwill speed "premium processing" of visas to two weeks. He adds that if acts can plan U.S. visits far enough in advance, the process is exactly the same as before.

"Some people believe that this will impact on small groups, but small

groups technically don't qualify for the category," Tulipan tells Billboard. The thinking behind the new charge, he says, was that acts needing the quick turnaround should be earning a substantial wage. The U.S. government contends that if those acts want special treatment, they should be prepared to pay extra.

BPI's Birch is unconvinced: "There are far more American artists coming to the U.K. than there are British artists going to the U.S.—we have a 2% share of America and they have a 34% share here. If the British can do it for free, why can't the Americans?

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Total	427,131,000	405,324,000	(~5.1%)		
Albums	394,875,000	384,176,000	(~2.7%)		
Singles	32,256,000	21,148,000	(~34.4%		
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	2000	2001			
CD	349,753,000	355,685,000	(\$1.7%)		
Cassette	44,203,000	27,741,000	(~37.2%)		
Other	919,000	750,000	(~18.4%)		
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Last Week	12,974,000	Change 2000	∞1.6%		
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exceptions noted above. Deep catalog is a subset of catalog, which reflects titles that have been out for more than 36 months FOR WEEK ENDING 7/22/01



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Simmons Urges Lieberman To Open Dialogue With Rap Artists

BY BILL HOLLAND

WASHINGTON, D.C.—Def Jam founder Russell Simmons was not formally invited to testify at a July 25 Senate Governmental Affairs Committee hearing on entertainment industry rating systems and how they work for parents. But Simmons attended the hearing anyway, and even managed to get the last word at the witness table.

With only minutes remaining in the four-hour hearing at which nine panelists testified, Simmons stood and asked chairman Joseph I. Lieberman, D-Conn., if he could make some comments. Lieberman agreed.

Simmons said he felt it was important and necessary for lawmakers contemplating reforms of ratings and violent lyrics to meet with rap and hiphop artists. Through discussion, he said, legislators could try to understand how social reality influences those musical genres, which often contain profane and violent lyrics and end up with parental advisory stickers.

Simmons said that rap music leaders "understand the concerns of parents" and are "having dialogues about our responsibilities." One result: Parents can use the Web to check out lyrics. "About 70% of our lyrics are posted on our [artists'] Web sites."

Simmons continued: "We are working very hard to make sure that everyone understands what they're buying."



Pointing out that most rap record buyers are white, he said that despite the profanities, "the plight of the kids who live in Compton [Calif.] is a lot clearer now to the kids in Beverly Hills."

Simmons also said he was concerned about what he termed "racial profiling" in last September's Federal Trade Commission (FTC) report on marketing violence to children, where 23 of the 27 recordings flagged were rap records by black artists. "People work very hard to have integrity and honesty in their lyrics. The real issue is how to address the suffering in these communities."

In his impromptu talk, Simmons did not attempt to explain the misog-

ynistic, racially bigoted, or anti-gay themes of some rap lyrics.

Hilary Rosen, president/CEO of the Recording Industry Assn. of America (RIAA), acknowledged Simmons' desire to speak before giving her testimony, which centered on RIAA parental advisory program updates announced July 24, following a July 20 House hearing on the issue that was critical of the record industry, as well as of Rosen herself.

The RIAA plans to distribute a brochure about the parental advisory labels to U.S. schools; to update existing retailer countertop displays and posters with the Web address parentalguide.org, which contains information about the advisory program; and to create a TV- and radiobased public service announcement about the program, featuring Quincy Jones. But the new programs do not include any requested changes to add content or age modifications to the sticker.

Rosen also said that major labels are exploring the use of filters for upcoming online services "that will enable parents to block music identified by the parental advisory label if they choose to do so." She also reiterated the industry position that it is nearly impossible to have a music-oriented content warning: "Words are difficult to characterize. We do not attempt to dictate to parents whether that [advisory] information makes a product appropriate or inappropriate for any one age group."

Lieberman told *Billboard* after the hearing that the RIAA updates "are a good start. I've been dealing with this issue for so long, I sometimes get frustrated, but changes are happening, incremental changes. They add up. We'll get there." He is the principal sponsor of a bill that would allow the FTC to prosecute companies deceptively marketing violent products to children.

At the July 20 House Telecommunications Subcommittee, Rosen's testimony did not go over well with Republican lawmakers. Committee chairman Fred Upton, R-Mich., said he was "deeply troubled" by the record industry's inaction to reform its parental advisory system.

Rep. Barbara Cubin, R-Wyo., asked Rosen to read a portion of the lyric to white rapper Eminem's "Kill You." Rosen refused. "When you hear the words about raping your mother or killing your mother," Cubin said, "I think that the industry should be embarrassed that it's award-winning entertainment."

The FTC plans to issue a second, more comprehensive report on industry marketing practices in the fall, including an undercover shopping survey and detailed information of marketing plans initiated since the original report.

Plug. In Reveals Digital Music Rifts Obstacles May Stall Launches, Prevent Cooperation Between Online Services

BY MATTHEW BENZ

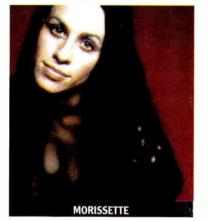
NEW YORK—The annual Plug.In conference provided more details about the digital-music offerings due soon from the major labels and other firms. But it also exposed a rift between MusicNet (backed by BMG, EMI, Warner Music, and RealNetworks) and Pressplay (Sony and Universal) that, for now, appears to prevent the two from teaming up.

The conference, held July 23-24 in New York, was presented for the sixth year by research firm Jupiter Media Metrix in association with *Billboard*.

The sole artist's perspective on digital music services was offered on the first morning by Alanis Morissette. In introducing her, *Billboard* editor in chief Timothy White recalled copyright crusader (and musician) Noah Webster, noting that today, the "fundamental civil and creative rights" for which Webster fought "must be defended more vigorously than ever."

Morissette decried the music industry's co-opting of the digital-music space, which she said was once a promising forum for unheralded artists: "The options for these artists are becoming as limited as they were under the old paradigm. I believe that we have reached a point where legislative solutions have become necessary to acknowledge and protect our interests as artists."

In the meantime, the major labels continue readying their digital-music



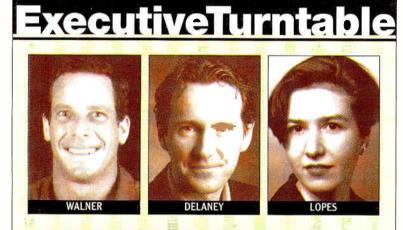
services for late-summer debuts. Speaking the day after Morissette, Vivendi Universal vice chairman Edgar Bronfman offered a firm launch date of the first half of September for Pressplay. But neither Bronfman, nor representatives of MusicNet and Napster (which is also planning a legitimate music service), indicated any progress toward securing licenses from music publishers, which they must do prior to launching. (See story, page 1)

In a panel on legislation and digital rights, Digital Media Assn. executive director Jonathan Potter and Recording Industry Assn. of America (RIAA) senior VP of government relations/legislative counsel Mitch Glazier confirmed talks on "common interests." But they also said there is no deal as yet to jointly support a proposed bill to amend the Digital Millennium Copyright Act. Glazier said, "It's very difficult to anticipate through legislation how to cure a marketplace that hasn't finished developing yet."

Bronfman noted that the labels behind Pressplay will set their service's pricing, while MusicNet will let the retailers to whom it licenses its service set their own prices. "Until we can sort out those two fundamentally different approaches to distributing music," Bronfman said, he—like Rob Glaser, CEO of Real-Networks and interim CEO of Music-Net—acknowledged that crosslicensing deals between the two services won't happen.

Meanwhile, Glaser announced that Zomba has agreed to license its content to MusicNet and has also made an unspecified cash investment in the service. Not to be outdone, Napster used the conference to introduce a permanent CEO: former BMG chief administrative officer Konrad Hilbers. He succeeds Hank Barry, interim CEO since May 2000, who returns to venture capital firm Hummer Winblad but remains a Napster board member.

Although Napster is currently being shut down, Hilbers said the file-sharing service—which once boasted 70 million users—is far from dead. "We need to get Napster going before the consumers go somewhere else where you can't capture them anymore."



RECORD COMPANIES: Milan Entertainment promotes Keith Walner to president/COO of the U.S. office and Michelle Denton to VP/CFO of the U.S. office in Los Angeles. Milan Entertainment also names Rene Klaassen director of sales, Ianthe Zevos creative director, and Heather Long marketing manager in L.A. They were, respectively, head of the business and legal affairs department, director of finance and royalties, VP of sales and marketing for Snapper Music, sales and retail marketing coordinator for DreamWorks Records, and director of marketing, promotions, and public relations for Zeros and Ones Entertainment.

Larry Offsey is named CFO/ COO for both Koch International and Koch Entertainment in Port Washington, N.Y. He was VP of finance and administration for PolyGram Holding.

Tim Delaney is named senior VP of international marketing for J Records in New York. He was GM of Arista-U.K.

Lorena Lopes is promoted to VP of operations for Columbia Records in New York. She was senior director of operations

Glenn Manko is named VP of Majera Entertainment Group in Wynnewood, Penn. He is also president of Bosou Records.

Petra Mikutta is named VP of corporate communications for BMG Entertainment in New York. She was a journalist.

head of production and label relations for Prestigio Recordings in New York. She was an artist manager for AM:PM Entertainment Concepts.

Vanessa Parker-Davis is named senior director of media and public relations for Capitol Records in Nashville. She was director of media relations for Atlantic Records.

Kavi Ohri is promoted to director of A&R for Virgin Records America in Beverly Hills, Calif. He was an assistant in A&R

Michael J. Newman Jr. is promoted to director of business and legal affairs for Arista Records in New York. He was associate director of business and legal affairs.

Brandon Squar is named director of online marketing for Island Records in New York. He was associate director of online grass-roots marketing for the Universal Music Group

Chris Walch is promoted to national manager of single sales and marketplace analysis for the Island Def Jam Music Group in New York. He was sales assistant to Mitch Imber.

Glean Noblit is named national promotion manager for Lost Highway Records in Nashville. He was director of national promotion for Young-Olsen & Associates.

...Breaking News Daily.....

HMV Revamps In U.S. Under Stuart Fleming

MV North America has restructured its U.S. arm, Bulletin has learned. Stuart Fleming, formerly director of purchasing, has been named director of HMV U.S., overseeing all business in the country. He continues to report to HMV U.S. VP/GM Lesya

Bebel To Join Schuon Atop Duet

ook for Mike Bebel, Lexecutive VP of business development at Universal Music Group's eLabs, to be named today as COO of Duet, UMG's joint venture with Sony Music. Bebel will work closely with Andy Schuon, the president/

MTV.com Plans Overhaul

TV.com expects to undergo a massive relaunch this summer, sources say. "The relaunch will be total: not a single page from the old MTV.com will be the same after the new MTV.com is launched," says one source. "The goal is to make MTV.com the most technologically innovative Web site from any major media brand." The relaunch will include ad-

vanced technology and added elements for interaction among users, Including instant messaging SNEP's Lumbroso communities. The relaunch will be Leaving Prez Post motional initiative that began ea Marc Lumbroso is MTV2. and MTV com.

Zomba Nixes BMG Distrib Deal In Canada Zomba has terminated Its distribution deal with BMG for Canada, according to a source. Zomba, parent of Jive

president of French industry body SNEP after just one year on the job. No reasons were given. Bulletin has learned his successor is likely to be BMG France

U.K. Indie Labels Planning 'Radical' New Sales Chart

ritain's independent labels are planning to launch their own chart later this year. The Assn. of independent Music's (AIM) business development committee is "still very much in the consultation process" about the chart, according to chairman/CEO Alison Wenham, but is likely to launch the sales-based system-complete with sponsor-in September.

Wenham tells Bulletin that the "radical" concept may be a multi-format chart to cover the diversity of AIM's members. "Music comes in various different outlets to the consumer nowadays-singles, albums, EPs, vinyl-and we want to reflect the diversity and all the different denree and areas of thethe

Klein To Exit Reprise Helm; No Replacement Is Seen

peprise Records president Howle Klein is to resign this week, he confirms to Bulletin. Klein's departure is in part the result of the ongoing Warner Music Group restructuring brought on by Time Warner's merger with AOL last year. sources say. His title is to be eliminated; Reprise staffers will rep

Quartararo, president of Warner Bros. Records Inc.

Klein, who is expected to continue to work for the cor a consultant, has been Reprise's president for six years -Wes O day will be June 29.

Abramoff Leaves Liquid Audio Japan

lex Abramoff is re-Asigning as president of Tokyo-based Liquid Audio Japan (LAJ). Abramoff, formerly president/CEO of Mercury Music Entertainment, has been president of LAJ since September 2000. His resignation will take effect when LAJ holds a board meeting to choose a replacement.

Abramoff tells Bulletin he has completed the unexpected "cleanup work" that was required at LAJ, and that it's time for a new team to help the company "start building up its own business."

Tipped to replace Abramoff is Chiaki Konagi, currently an LAJ director. while Chris Park, Liquid Audio America VP in charge of A-

6

Andy Gershon Gets V2 President Stripes

ook for Andy Gershon to be named president of New York-based V2 Records on Monday. He will replace Richard Sanders, who is moving to RCA Re Sources: Edel Putting comment. Gershon, V RED On The Block

ume his ne Recording

July, was c **R**ED Distribution is be-the now-de **R**ing shopped by edel Music, sources say. Hamburg-based edel bought 80% of RED from Sony Music Entertainment in October 1999, paying \$75 million. Edel chairman/CEO Michael Haentjes says talk that RED is up for sale is "not true. We have said we are going to sell non-core assets, but RED is a core asset." However, executives at two of the majors confirm to Bulletin that

edel has approached them to determine if they have any interest in but



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Hilbers Splits BMG; Smellie Up For Post?

onrad Hilbers, who Awas named executive VP/chief administrative officer for BMG Entertainment in January, resigned unexpectedly over the weekend, Bulletin has learned. Sydney-based Michael Smellie, senior VP. BMG Asia Pacific, is rumored as a possible replacement. BMG

> , who previred as exe 30 fo- 1

a d v e r t i s i n g opportunities

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Billboard salutes Freddie Records and Ramon Ayala on the release of Avala's 100th album. We'll look back at Ayala's illustrious 35-year career, highlighting his success as a producer, vocalist, musician, songwriter, and leader of Los Bravos del Norte, and preview his future plans. Be a part of this special tribute!

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Gillian Welch Goes Back In 'Time' On Acony Disc

BY JIM BESSMAN

Gillian Welch's third solo album, *Time (The Revelator)*—due July 31 from her new DNA-distributed label Acony Records—comes at an auspicious time for the lauded Americana artist.

Welch is still basking in the glow of her bit part in the hit film O Brother, Where Art Thou?, as well as major roles on both the film's Mercury Nashville soundtrack and the justreleased Lost Highway set Down From the Mountain—Live Concert Performances by the Artists and

Musicians of O Brother, Where art Thou? Acony has also re-

Acony has also recently reissued Welch's two Almo Sounds solo sets, *Revival* (1996) and *Hell Among the Yearlings* ('98). And she has been featured in a number of albums on Vanguard, including the soundtrack to the film *Songcatcher* and the new compilation *Avalon Blues: A Tribute to the Music* of *Mississippi John Hurt*.

The title of Welch's new album is obliquely derived from the old gospelblues standard "John the Revelator," made famous by the likes of Delta bluesman Son House. Welch says that she "picked up the word 'revelator' and reapplied it," but the Almo Music (BMI) writer is reluctant to reveal too much more about her new songs. "I want people to hear whatever they want to hear, which is why there are no printed lyrics included: There are a lot of words on this album, but they shouldn't be read---just heard. The meaning has to do with the way they sound.

Sonically, *Time (The Revelator)* reflects the production values of Welch's longtime partner David Rawlings, as well as the musicianship of the duo—the album's sole players. "It just seemed like it was time to take full responsibility," says Welch, whose previous albums were produced by T-Bone Burnett (producer of *O Brother, Where Art Thou?*). "It was the quickest, most in-budget record we've ever made, but our goals were modest: We wanted to get the stuff on tape the way we know how to play."

Welch and Rawlings recorded the disc at the historic RCA Studio B in Nashville. "It's a good thing we finished it before visiting the new [Country Music Hall of Fame] Muse-

um, because it was completely overwhelming to walk in and have it right in our faces how instrumental that room has been in the history of country music," Welch says. She adds that she witnessed no studio "ghosts," but that one of the many legends who worked in the room does reappear on one of the album's key songs—"Elvis Presley Blues."

"I had all these mythical figures in my head and kept recombining different scenarios—the Titanic, Abe Lincoln, Elvis Presley, John Henry," Welch says. The song links "Elvis the

tragic hero with John Henry, who was luckier in that he didn't have to live through his obsolescence." The Titanic began sinking the same date Lincoln was assassinated, she adds, and both events are commemorated in a pair of new songs. Pam Hughes, GM

for the Nashville-based Acony, says a documentary devoted to the making of *Time*

(*The Revelator*) has been lensed in hopes of a TV showing. "It shows people making music in a very traditional way, with no fuss or Pro Tools, in a studio with so much history."

The Studio B setting has attracted Diesel Only recording artist Laura Cantrell, who also hosts the *Radio Thriftshop* country show on Jersey City, N.J., free-form station WFMU. "I used to be a tour guide there and always imagined what it would be like to make a record in it," Cantrell says. "Gillian has such an awareness of country and really used that space to vibe up the music."

Andy Sibray, music buyer for Borders Books & Music, says "the sky's the limit" regarding the album's retail potential, in that "her music reaches out to everybody—and she's one of our favorite artists to work with."

For radio, Acony is servicing the disc to album-oriented formats, including triple A, Americana, and public/college stations. The label has also placed ads in roots-music and lifestyle publications. Tracks from the disc will be featured on various samplers.

Managed by DS Management and booked by Keith Case and Associates (both in Nashville), Welch will tour the album in the U.S. from the end of July through the end of September, prior to dates in Europe, where Acony is finalizing release deals.

Universal's Juanes Gets His Feet Wet

BY LEILA COBO

MIAMI—The day before the Latin Grammy nominations were announced, Juan Esteban Aristizabal better known as Juanes—arrived in Miami from his home in Bogotá, Colombia, carrying only a gym bag and his guitar. He had been urged to attend the July 17 Grammy nomination press conference, but he was leery about doing so.

"I kept asking them, 'Why do I have to go?' "Juanes says. " 'What if they don't call my name? I'll just stand there like a fool.' "

Juanes had reason to be concerned. His solo debut album, *Fijate Bien* (Surco/Universal), was a critic's

favorite but hadn't sold 100,000 units worldwide since its release last October. In the U.S., it had sold only 20,000 copies.

But management insisted that Juanes appear. So he bought a \$12 T-shirt, and that evening, he washed the only shoes he had brought with him.

The next day, his shoes still wet, Juanes' jaw dropped in disbelief as his name was called for seven nominations, more than any other artist. "I walked down," he says, "and someone told me, 'Remember this day. It's the day you become a star.'"

Juanes' stardom has already begun with the kind of media blitz only seven Grammy nominations can

generate. More interesting, though, is how a relative unknown managed get that number of nods in the first place.

The answer lies in a slow, steady promotional campaign whose main thrust was to establish Juanes as "an act that had mainstream appeal and credibility," in the words of Robbie Lear, director of Latin artist marketing for Universal Music, Latin America.

Juanes was helped by his stature as the lead singer for Colombian rock group Ekhymosis, because he had gained a certain reputation among rock connoisseurs during the past 10 years, even if his band hadn't transcended Colombia.

But Juanes' greatest asset was his album. "The CD spoke for itself," says Haz Montana, programming VP for Entravision Radio. "It's a great combination of style and substance, and the talent is evident from beginning to end. I never go out there and vouch for a CD as a personal sound I particularly like, but that CD has been a personal favorite in my collection—and I don't even vote [in the Grammys]." Through his Superestrella stations,

www.btitbicarietcom

Montana supported Juanes' first two singles. But most Latin stations—with their marked aversion to pop/rock never put him on the air. Still, he managed to establish a solid following among key people in the industry.

And for many of these people, Juanes' music—a blend of pop, rock, and Colombian folk that has commercial appeal and incisive, socially conscious lyrics—represented the direction they felt Latin rock and pop would and should take. This, coupled with the singer/songwriter's endearing personality, made for a powerful combination.

"I first heard the album because someone put it on my desk," says Mauricio Abaroa, former executive



director/senior VP of the Latin Academy of Recording Arts and Sciences (LARAS) and now senior VP/GM of Crescent Moon Records. "A few weeks later, I saw him play at an event at the American Airlines Arena [in Miami], and I grasped what he was about."

Clearly, Juanes' music had an effect. But getting people to hear it without airplay was a challenge.

"Our strategy was to get credibility and make that credibility known, which is strange in Latin pop where you always go for the big things first," manager Fernán Martínez says. Fresh from handling Enrique Iglesias' commercially successful Spanish-language career, Martínez took a different approach here. "We decided to go slowly, playing the album at small gatherings and listening sessions, doing small showcases, sending the album to key journalists, and the word started spreading."

Considering that he wasn't selling well, Juanes also had extraordinary support from Universal, which financed three videos, spurred by MTV Latin America's support of its artist. (The network labeled him a "recommended" artist when *Fijate Bien* was released.)

"You can't keep a good record and a good artist down," says Marya Meyer, VP of artists' marketing for Universal Music, Latin America. "We were convinced that this record and this artist will sell over the midterm and, especially, over the long term. And his body of work is going to be so strong, that this will be a strong catalog record for the rest of his career."

For all the good intentions, Juanes' marketing was, and still is, fraught with the problems that are typical for new alternative Latin acts here. If "Fijate Bien," the single, got on radio, then *Fijate Bien*, the album, was often

absent from big retail stores. (On the week following the nominations, the album reportedly wasn't on shelves at the Times Square Virgin Megastore in New York.)

Still, Martínez kept sending his artist to gigs and radio stations in Mexico and Central America, where he would play live for programmers with his guitar. So by the time the Latin Grammys voting process occurred, the artist, the album, and its producer-Gustavo Santaolalla-were known to most cognoscenti. This was important, because

while all LARAS members vote for the top semi-finalists, a nominating committee of experts determines the five finalists from that list.

"They listened to [*Fijate Bien*], and they thought it was excellent," says Enrique Fernández, senior VP/executive director of LARAS. "And this is the judgment of very well-informed people, and that's how it went."

And so, the day the nominees were announced, a man with relatively few sales garnered the most acclaim. "He was the 'smallest' one," Martínez says, "but he had the music."

Since the Grammy nominations came out, sales of *Fijate Bien* have jumped—Trans World Entertainment reports sales having quadrupled—but not enough to make it to The Billboard Latin 50. Still, with Juanes scheduled to be on the Watcha tour and likely to perform at the Latin Grammys, rising sales seem inevitable.

"We haven't mis-marketed Juanes and made frivolous mistakes," Meyer says. "We've done the right thing, and we think over time, we're all going to win."



ARTISTS & MUSIC

The Crystal Method Keeps Busy Weiland, Rage's Morello, Others Guest On New Geffen/Interscope Set

on ideas, and things happened."

"You can tell why it took us so

long [to make this second set],'

BY JULIE TARASKA

Who says you can't be all things to all people? Not the Crystal Method. The Los Angeles-based duo has heated its cauldron of rock, hip-hop, and electronica alongside Limp Bizkit on the Family Values tour, then backed up Orbital on the rave-centric Community Service outing. The group continues to conflate genres—and defy expectations—on its sophomore effort, *Tweekend* (Geffen/ Interscope, July 31).

Compared with the act's 1997 album, Vegas, which peaked at No. 92 on The Billboard 200, the new set offers harder beats, more muscular rhythms, and a rockier edge. Credit part of the evolution to the disc's numerous contributors, among them Rage Against the Machine's Tom Morello (who plays guitar on two tracks and co-produces three); Stone Temple Pilot Scott Weiland (who adds guitar and vocal parts to "Murder"); Beck accompanist DJ Swamp (whose scratches on the first single, "Name of the Game," No. 24 this week on Modern Rock Tracks): and Fiona Apple producer Jon Brion (who adds Wurlitzer and vocal parts to "Over the Line").

According to Method man Scott Kirkland, most of the pairings were serendipitous—tour buddies, old friends, and people that the duo heard were fans. "We really didn't go in with a plan," he says, mentioning the act's previous collaboration with Filter, "(Can't You) Trip Like I Do." "We just start working



THE CRYSTAL METHOD

But that's hardly the case. Like Moby, the band has survived the ebb and flow of electronica's popularity by ignoring trends and consciously seeking alternative outlets for its music, including PlayStation games (*Nitrous Oxide*), film soundtracks (*Spawn*, *South Park*, *Lost in Space*), and TV commercials (the Gap). The strategy has paid off, winning the group a broad fan base. "We've never been strictly a dance act," Jordan explains. "People who like [modern] rock generally like our sound, too."

Geffen is utilizing similarly unconventional means to market *Tweekend*. One tenet of the campaign is a breakdancing, BMX-riding character called "Nosey," whose face consists of a huge pair of nostrils. Nosey stars in the "Name of the Game" video, which debuted June 28 on MTV2, and will be used throughout the campaign.

Nosey "is such a genius thing," says Geffen president/Flip Records founder Jordan Schur. "He showed up at the [Records & Retail] convention, and he's going to be appearing at a lot of cool places, including TV events and radio stations. We've also made Nosey belt buckles, a Nosey mask...it's insane."

Schur says the label will begin marketing *Tweekend* with release parties in 20-25 markets. The first 200,000 copies of the album will have a special bar code allowing purchasers to access free downloads from the redesigned Crystal Method Web site (thecrystalmethod.com).

"It's a cool promotion for an act that's always been ahead of the curve on all possible levels," notes Marlon Creaton, manager of San Francisco's independent Record Kitchen.

On the multimedia front, Sony will use an as-yet-undecided track from the album for the opening theme of a new PlayStation game. Details are still being worked out, but Schur assures that "it definitely is happening."

Fans will get to see the band live on its 7-Day Tweekend tour, a twomonth-long jaunt that begins Aug. 4 in Seattle. Numerous radio station-sponsored concerts are on the itinerary, as well as a pair of dates at the U.K. festival Creamfields. All performances will be filmed for a weekly diary that will be posted at indie movie site ifilm.com.

Despite the thoroughness of the label's marketing plans, there is one strategy that it will not use: capitalizing on the album's guest stars as selling points. "I want to be true to this band," Schur says. "They've got a lot of amazing people on this record, but it really is about them."

Noting that *Vegas* has moved 826,000 copies, he adds, "Their time has come. Scott and Ken are not super-serious about anything, except the music they do."

The group is managed by Richard Bishop at New York-based 3 Artists Management, and is booked by Sam Kirby at Evolution in New York.



Miami's Finest. Emilio Estefan Jr. recently directed the videoclip for "I'm the Only One," the first single by MSM, a next-generation version of Miami Sound Machine. The act has completed work on its first album, due on Crescent Moon/Epic in early 2002. "I'm the Only One" is slated to hit radio in late August. Pictured on the Miami set of the video, from left, are group members Lorena Pinot and Sohanny Gross, Estefan, and group member Carla Ramirez.



PEARL DROPS: The bad news is that the **Pearl Jam** hits collection Epic tentatively had slated for an October release has been taken off the schedule. The good news, according to the label, is that the band has instead decided to return to the studio in February to work on a new album.

Lead singer Eddie Vedder will take part in the upcoming alternative music festival All Tomorrow's Parties, to be held Oct. 19-21 at the University of California Los Angeles. Curated by Sonic Youth, the event will also feature the Jon Spencer Blues Explosion, Stereolab, Stephen Malkmus, and Cecil Taylor. All Tomorrow's Parties

originated three years ago in London; this marks the first Stateside edition.

COMING ROUND AGAIN: David Cassidy will release his first album on a major label in 11 years this October when Universal Records U.K. puts out Then and Now.

Cassidy, who is now signed to Universal worldwide, says a U.S. release has not yet been secured, but he's hoping for a 2002 release.

"We're going to meet with Universal's [U.S. team], when I deliver the CD in about six weeks," says Cassidy from London, where he's completing the project. "But I'm sure what they're going to say is, 'Let's see how it does in the U.K. and the rest of the world.' Whether they'll be committed to it depends upon who's there at the moment they get it."

Cassidy's last album, *Old Dog New Trick*, came out on his own label, Slamajama, in 1998. It featured the track "No Bridge I Wouldn't Cross," which reached No. 23 on the Adult Contemporary chart. Prior to that was 1990's *David Cassidy*, released on Enigma Records. Hit single "Lyin' to Myself" was No. 27 on The Billboard Hot 100 when the Capitol-distributed label folded.

After that disappointment, Cassidy focused on the stage, including stints in *Joseph and the Amazing Technicolor Dreamcoat* and *Blood Brothers* on Broadway with his brother **Shaun**.

In the mid-'90s, Cassidy replaced Michael Crawford in the Las Vegas show *EFX*. His success there led to two other Vegas shows, *At the Copa* (with Sheena Easton), in which he performed as well as produced, and *The Rat Pack is Back*, which he produced. It was during *At the Copa's* run that Universal came calling. "They came to see the show eight or nine months ago," Cassidy says. "They said, 'No one has your material in the U.K.,' and I said, 'We can do something about that.' " The album will consist of new material that Cassidy has written (in some cases, with his wife, songwriter **Sue Shifrin**), his take on some classic tunes, such as **Bill Withers**' "Ain't No Sunshine," and remakes of some **Partridge Family** songs.

Cassidy is on his first U.S. tour in 10 years and will play more than 50 dates before the current leg ends in the fall. He plans to tour England in November and possibly follow with his first

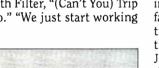
tour of the Far East in 25 years.

His U.S. dates included a July 21 show at Los Angeles' Greek Theatre that left him glowing: "The audience wasn't jaded at all; they were overtly enthusiastic. I just wanted to go out and play and have a great time and

celebrate the fact that I've been doing this for 30 years. I love that they were so open."

ALL ACCESS: Dick Clark Productions (DCP) has launched a new record label, Access Records, with the signing of Russian pop group Na-Na! The Los Angeles-based label, which is still lining up distribution, will be run by president Larry Klein, who also serves as producer of a number of DCP's properties, including The American Music Awards. Partnered with DCP in the new label are Edward J. Fishman of Fishman-Freer Productions and Tristan Shaun Del, co-founder of USSU Arts Group, which focuses on exposing Russian artists to an international audience. Na-Nal's album is slated for release next year.

CHANGES: Columbia act Evan & Jaron have parted ways with Direct Management . . . Maverick Records laid off 10% of its 60-person, Beverly Hills, Calif.-based work force July 19. Among those let go are president Bill Bennett, head of sales Tegra Little, and publicity head Kymm Britton. Sales will now be handled by Warner Bros. (which owns 50% of Maverick), while publicity will be outsourced. Maverick partner and head of business affairs Ronnie Dashev says the label roster remains intact and that Maverick's 10-person field staff was not affected by the layoffs.



In The Works

• International pop siren Kylie Minogue will issue a new single, "Outta My Head," in September. The club-oriented track previews an as-yet-untitled album due on Parlophone in November. The set follows her successful 2000 project, *Light Years*. Still no word on a Stateside home for the artist.

• Former Tears for Fears frontman Roland Orzabal has completed his first solo recording, *Tomcats Screaming Outside*, due in September on Gold Circle Records.

• Elektra singer/tunesmith Alana Davis follows her widely praised 1997 debut, *Blame It* on Me, with the Oct. 2 release of *Fortune Cookies*. Among the set's highlights is the Neptunes-produced jam "Bye Bye (aka My Life)."

Career Drama Builds For Moyo's Bilal

ARTISTS & MUSIC

BY RASHAUN HALL

Before a packed house at New York's S.O.B.'s, Bilal recently collapsed while performing, only to disappear moments later.

The singer's sudden collapse and exit concerned all in attendance, including his band. After a few minutes, though, he returned to the stage. With a sly smile, the 20-year-old singer cracked a joke and resumed the show. It's just another moment in a long day of promotion for his debut, *First Born Second* (Moyo/Interscope, July 31).

Like many R&B singers, Bilal started performing by singing gospel music in church. A graduate of Philadelphia's School of Performing Arts, he soon longed for more. He packed his bags and headed for New York, where he enrolled in the Mannes Conservatory of Music. It was there that he met the Spin Doctors' Aaron Comes and began demoing songs.

"I got signed pretty much the same way I met Ahmir [aka ?uestlove of the Roots] and Q-Tip word-of-mouth," Bilal says. "We only made two copies of my demo originally. People just began to make copies. Next thing you know, we've got labels calling us." The inspiration for many of the songs on *First Born Second* (which are published by Jazzmen/Moyo Music, ASCAP), were based purely



on emotion. "I was in the vibe completely when I did it," Bilal says of the 17-track set. "I recorded a lot of songs for the album, but these songs are concentrated, special songs."

As for the album's title, Bilal, a second child himself, explains, "When I speak of 'second child,' I was speaking of second-class citizens as a whole—those people who are often forgotten. [With the title track], I was definitely focusing on the black experience specifically." Managed and booked by Qwaliff Jackson for the New York-based Brooklyn Entertainment Group, Bilal toured with Erykah Badu and Common earlier this year. "That was like a trip with the family—we had fun every night," he says of the outing.

Using his unique stage show to gain fans, Bilal recently wrapped a four-week promotional tour. He begins an international promo tour in August, which will include stops in the U.K., Amsterdam, France, and Japan. According to Interscope director of marketing Robert Caiaffa, interest from abroad has been encouraging. "The U.K. has dubbed him the 'savior of soul.' He has had equal success in Amsterdam and Japan. Every market he touches, he leaves something behind."

Some retailers also believe that Bilal has the potential to rise above the competitive pack of new artists. "This is a project that's smarter than most, and that instantly elevates him," says Jay Rodriguez, who runs the New York indie Dice Records. "It's a substantial album—it has the potential to be among this year's more important R&B records."

Billooard. DIRECTORIES

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Daimonion is Project Pitchfork's latest release, which features the rock-industrial hit single Timekiller.



Selling over a quarter of a million copies in Europe, Wolfsheim Spectators is now finally available in the US.

(of Skinny



The Ghost of Each Room is the new solo album from cEvin Key (of Skinny Puppy fame), which includes the track Frozen Sky sung by Ogre



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Boxscore Top 10 Concert Grosses

ARTIST(S)	VENUE/ DATE	GROSS/ TICKET PRICE(S)	ATTENDANCE/ CAPACITY	PROMOTER
DAVE MATTHEWS BAND, ANGELIQUE KIDJO, BUDDY GUY	Soldier Field, Chicago July 6-7	\$4,834,864 \$ 49.85	103,675 two sellouts	Clear Channel Entertain- ment
'N SYNC, DANTE THOMAS, MERED- ITH EDWARDS, EDEN'S CRUSH	Texas Stadium, Irving, Texas July 8	\$2,374,325 \$65.50/\$29.50	44,564 sellout	Clear Channel Entertain- ment
'N SYNC, DANTE THOMAS, EDEN'S CRUSH, LIL' ROMEO	Reliant Astrodome, Hous- ton July 6	\$2,328,582 \$65.50/\$10	44;116 65,144	Clear Channel Entertain- ment
'N SYNC	Arrowhead Stadium, Kansas City, Mo. July 10	\$2,107,135 \$65.50/\$29.50	40,863 53,143	Clear Channel Entertain- ment
'N SYNC	TransWorld Dome, St. Louis July 2	\$1,708,437 \$65.50/\$29.50	31,790 48,808	Clear Channel Entertain ment
DAVE MATTHEWS BAND, WYCLEF JEAN, ANGELIQUE KIDJO	Texas Stadium, Irving, Texas July 15	\$1,519,699 \$48.50	32,343 40,084	Clear Channel Entertain- ment
'N SYNC, SAMANTHA MUMBA, DANTE THOMAS, EDEN'S CRUSH	War Memorial Stadium, Lit- tle Rock, Ark. July 4	\$1,517,261 \$67.50/\$21.50	31,062 41,126	Clear Channel Entertain ment
ROD STEWART	PNC Bank Arts Center, Holmdel, N.J. July 11	\$1,220,080 \$127.25/\$22	18,291 sellout	Clear Channel Entertain- ment
AEROSMITH, FUEL	Tweeter Center, Tinley Park, III. July 5	\$1,118,793 \$75/\$30	24,216 28,589	Clear Channel Entertain ment
ERIC CLAPTON, DOYLE BRAMHALL II & SMOKESTACK	Xcel Energy Center, St. Paul, Minn. July 17	\$1,071,371 \$73.50/\$48/\$38	16,027 sellout	Jam Prods., Crossroads at Antigua

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Super Furry Animals Storm U.K. Epic Issues CD/DVD Titles Simultaneously

BY TROY CARPENTER

Super Furry Animals (SFA) are an imaginative bunch.

After all, there aren't many pop bands that will release six albums in two different languages, tour the European festival circuit in a techno-blaring tank, and issue a complete "visual album" on DVD.

The Welsh band adds the latter item to its résumé with the release of its Epic debut, *Rings Around the World*, simultaneously on DVD and 5.1 surround-sound CD in the U.K., Europe, and Asia.

Upon wrapping production on the project in January, the group commissioned several indie filmmakers to create visual representations of its 13 songs, filling out

the rest of the DVD with bonus cuts, remixes, and assorted SFA extras.

"We wanted to make something cinematic," lead singer/guitarist Gruff Rhys explains. "We've been doing a lot of our shows in surround sound over the past three years, so we

felt we should mix the next album like that. Then we made the DVD; a chance for us to indulge in all our listening fantasies."

Nominated for the U.K.'s Mercury Music Prize, *Rings Around the World* has yet to find a label in the U.S., but it's high on Epic's priority list abroad.

"To work with bands like [SFA] these days, to be perfectly honest, is a rarity," Sony U.K. chairman/ CEO Rob Stringer says. "They've got more ideas than most bands. On this record, I think they've focused them better than they ever have."

Rhys concedes that first single "Juxtapozed With U," a sexually charged electro-anthem, is one of the most uplifting songs he's ever written. The track is having early success on both BBC Radio 1 and Radio 2, covering both 16-24 and 30-plus age demographics.

The rest of the fare on Rings Around the World ranges from calm, meditative opener "Alternate Route to Vulcan Street" and the soaring orchestral pop of "Shoot Doris Day" to the inscrutable centerpiece "No Sympathy," a sevenminute adventure that begins as a gentle acoustic ballad and ends in a full-scale techno freakout. Further, there's the catchy but equally convoluted "Receptacle for the Respectable"-which features Paul McCartney, who lends his rhythmic expertise by munching on carrots and celery in the background.

SFA's career to date has been quite a trip. The quintet gained a following in the late '90s through three albums and a B-sides compilation on once-ubiquitous British indie Creation. But the group didn't slow down upon the label's dissolution in 1999, recording the pastoral, Welsh-language *Mwng* on a £6,000 (\$8,534) budget and releasing it on its own Placid Casual label.

After *Mwng* hit No. 11 in the U.K. on its way to being recognized in the British House of Commons as the biggest-selling Welsh-language album ever, Epic picked up SFA (who are published by Universal Music Publishing Ltd.) and set them on the path to a big-budget

album that is the act's most ambitious to date, combining the best of its past endeavors into a remarkably cohesive whole.

Among the band's arsenal of promotional tools is an album-specific Web site (ringsaroundtheworld.co.uk), which offers stream-

ing samples of album tracks, Bsides, and DVD films, as well as contests and message boards.

To give fans an up-close preview of *Rings*, SFA recently performed a series of U.K. promotional shows, where they played afternoon acoustic sets, attaching all their song titles to tiny balls and drawing them at random from a bingo machine to determine the playing order. The group also played *Rings*focused surround-sound sets and held DVD screenings and DJ club nights during the weekend events.

Rhys said the group plans to take that unique gig format to Japan and Europe soon and hopefully touch down in North America for some shows later this year.

Although Epic is working *Rings* in most international territories, the U.S. remains unclaimed. Stringer notes the group has final say in this realm and is currently shopping the record to a number of labels. Wherever the band lands, the prospects for a Stateside breakthrough are considered to be fairly strong.

"[The new album] is getting requests here, which is surprising," notes James Lonten, manager of a Borders Books & Music in New York. "They're not a widely known act here, so the fact that there's any interest is a great sign."

The group is managed by Alun Llwyd at Cardiff, Wales-based Ankst and is booked by Geoff Meall at the Agency Group in London.



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ARTISTS & MUSIC



Thing

THREE'S THE CHARM: The third installment of the blockbuster Jurassic Park series hit theaters July 18. Composer Don Davis says he wasn't concerned with the fact that the sequel was highly anticipated and is part of the Steven Spielberg franchise when he began to score the film. Instead, the pressure came from the specter of the now-classic work by the first film's original composer, John Williams.

"It was John that recommended me for the film," Davis recalls. "The [original] Jurassic Park score remains one of the most memorable scores to come out of films in many years, so there was some pressure there."

Davis says the biggest challenge was to keep precious

the mood of the previous films. "I wasn't wor-

ried about putting my own stamp on the score," he explains. I wanted for there to be a seamless continuity with the other two pictures. I didn't set out to do something identifiably

Don Davis, I wanted this score to be part of the legacy. My predicament was similar to the film's director, Joe Johnston. He was expected to bring something of a Speilberg-ian look to the project while maintaining his own integrity. He did that brilliantly." Davis has done the same, as the Decca soundtrack's 15 cuts on the score album expertly wrap the listener in the beauty and danger of roaming an island filled with prehistoric beasts.

"This is action and terror at its utmost intensity. It required music that matched that intensity. It was a difficult score to record because every piece of music pushed the instrumentalists to their limits. I subscribe to the thought that music that is intensely hard to play will translate that intensity to the listener. There is certainly a large element of panic that I tried to put in the music.'

Davis is not new to working on a project associated with Speilberg, having scored music for TV's seaQuest DSV. In fact, it was TV that actually launched Davis, with his first real position in the medium being orchestrator for The Incredible Hulk.

After winning an Emmy for his work on the Beauty and the Beast series, he made the jump to the big screen. Since that transition he has composed scores for The Matrix, Bound, and House on Haunted Hill. He is currently working on the score for the sequel to The Matrix.

Jurassic Park III features an endcredit song, "Big Hat, No Cattle," written and performed by Randy Newman, as well as other bonus material from the film. The Newman track almost guarantees award nods for the soundtrack but the score is the real gem. Davis achieved the goal of weaving new, exhilarating, melodic material with the Williams themes.

As for the amount of work Davis is receiving in the sci-fi and action genres, it goes with the territory.

"The film community does tend to pigeonhole composers, so when they need an action score they go to this one, a romantic score they go to that one. There are worse things

that could happen to me than being labeled an adventure/action film composer. However, I do look forward to scoring more melodic, romantic works very soon."

FUTURE SCORE: It's 1:30 a.m. and two-time Oscar nom-

inee Elliot Goldenthal is in the middle of his normal workday. "I work all night and usually hit the sack around 6 a.m. That way, the world doesn't interfere with what I'm doing," he says with a laugh.

It was during those late hours that he scored a film destined to be the first of the next generation of filmmaking, Final Fantasy: The Spirits Within. "The film may not be the greatest story ever told," he says, "but it is really knocking on the door of something really wonderful, something that great artists in the future can use as a tool, like fire."

One thing that can't be synthesized or created solely by a computer is the music for the film. It has to be original, it has to be big, and it has to be good. Goldenthal achieved that with this score.

"All of the film is human work, artists working on every detail," he explains. "Every movie presents variables and problems for the composer. In a film like this that wants a human reality to it, you have to zero in on the emotional scenes first as a composer."

Goldenthal captures that emotion and humanity on this Sony Classical soundtrack, nowhere more brilliantly than on "The Dream Within," one of two songs on the album written by Goldenthal and lyricist Richard Rudolph. It's performed by Lara Fabian. As Goldenthal puts it, "She's got the chops to deliver this song the way it needed to be sung."

Fatherhood Influences Janovitz's SpinART Set

BY WES ORSHOSKI

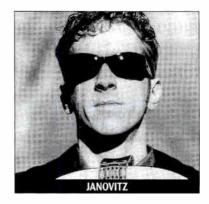
Early in his career, Bill Janovitz vowed never to become the sort of singer/songwriter who writes cutesv songs about something so sappy as the birth of a child. Well, he can't keep from chuckling as he admits that he's failed.

On Up Here (due Aug. 21 on Spin-ART), his second solo effort, the Buffalo Tom frontman offers up the sweet "Light in December," a lovely tribute to his 2-year-old daughter: "You are my last reward/When the light leaves the day, I have something to look toward/ Your mother's laugh, the photograph/ The flash pops on the better half.'

"It's almost like if I heard myself saying these words 10 years ago, I would have been like, 'Oh, no. Don't ever become that guy. You've got to stay edgy and cynical," the 35-year-old Janovitz says, laughing. "But that [vow] just went out the window two months after I had a kid. You're just sitting there with a guitar, and the words that come out are the words that you're living."

Most of the 10 songs on Up Here aren't as lyrically direct. The balance of the album is built upon that often vague, sometimes brilliantly vivid lyrical imagery that helped Buffalo Tom carve a niche among the flurry of alt-

rock acts that gained prominence in the early to mid-'90s. But unlike the six studio sets from the often rousing trio-which a few months ago decided to go on indefinite hiatus ("We



don't want to be a nostalgia act for early-'90s alternative rock.")-Up Here never rocks out. Rather, it's a quiet, acoustic venue for Janovitz's softer, prettier songs.

More folky than his twangy solo debut, 1997's Lonesome Billy (Beggars Banquet), the midtempo, slow-burning numbers on Up Here—a one-off for SpinART—feature very little bass and no percussion. Instead, they rely on the sometimes sweet, sometimes smoky vocals of Chris Toppin (of fellow Boston-area act Fuzzy) and the exquisite piano work of Buffalo Tom collaborator Phil Aiken

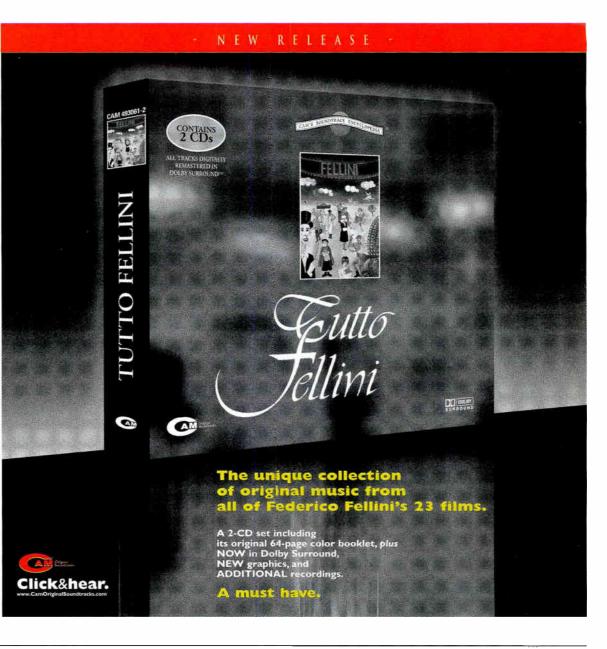
"There are similar themes from a lot of my work- those individual, almost alienated feelings of not being in sync sometimes. But, again, there are probably more moments of domestic bliss."

Janovitz says SpinART's hip roster (Ron Sexsmith, Vic Chesnutt) and artistfriendly royalty deals-through which the company and artists split net profits equally—lured him to the label.

"For Bill and a lot of these guys, it's a matter of, 'How can we contribute to their bottom line?' " Spin-ART GM/owner Jeff Price notes.

A stav-at-home dad, Janovitz (booked by New York-based Steve Kaul and managed by Cambridge, Mass.-based Gary Smith) will do a few shows to support the album. SpinART will pursue triple-A radio, press, and in-store performance opportunities along the way.

Buffalo Tom fans-and few others—will show interest in Up Here, says Bill Jeffrey, a buyer at Waterloo in Austin, Texas. "He's not going to move mountains. He just wants to write songs and put them out. He's going the respect route, and I respect him for that."



BILLBOARD AUGUST 4, 2001

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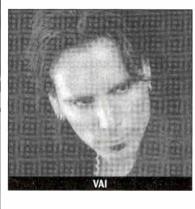
ARTISTS & MUSIC

Epic's 'Alive' Captures Vai's Live Experiments

BY CLAY MARSHALL

It's rare enough for an artist to perform unreleased songs in concert. But with Alive in an Ultra World, guitarist Steve Vai takes that notion a step further by issuing a double live album composed entirely of new material.

The Epic set's 15 songs were written and recorded during Vai's world tour in support of his 1999 studio album, The Ultra Zone. "The concept was to record a live album in different parts of the world and write songs that have elements of the cultural music of the country that I'm going to," Vai explains.



Making the album wasn't easy. To write each song, Vai would first immerse himself in the music of a particular country. Then, in the back of his tour bus, he would sketch out rough scores for his five-piece backing band to sight-read during soundcheck, which served as a rehearsal for that evening's performance. A concept like this is extremely difficult, because the wear and tear on the band is extraordinary," says Vai (who also runs the BMG-distributed Favored Nations label).

Epic director of marketing Jock Elliott describes the release as both ambitious and indulgent although he believes it captures the guitarist's live power: "He's a modern-day composer that just happens to use a guitar rather than an orchestra.'

Since its June 19 release, the album has been drawing praise from hard-rock fans "It's one of the more popular albums of the season in this part of the world," says Howard Melgam, manager of Rock Connection, a retail outlet in Houston. "Kids really respect the guy.'

Elliott notes that the most logical line of marketing attack for Alive in an Ultra World-which, to date, has sold 68,000 units, according to SoundScan-has been to keep Vai on the road, where he thrives. The artist, published through Sy Vy Music (ASCAP) and managed by Los Angeles-based Ruta Sepetys for SEG, is spending this summer on the G3 tour. The guitar-oriented bill, booked by Wayne Forte at Los Angeles-based Entourage, also features Joe Satriani and Dream Theater's John Petrucci.



LOOKING AHEAD: In recent weeks, Keeping Score has taken a look at the upcoming release schedules from the major labels as well as some of the prominent independent distributors. But the classical marketplace comprises still other significant players not covered in either of those categories. This third and final preview survey highlights other key offerings coming in late summer and early fall.

Naxos continues to boast perhaps the most impressive—some might sav overwhelming-release schedule of any classical recording company. That schedule brims with the traditional Baroque, Classical, and Romantic repertoire that is the label's meat and drink. There is also a handful of offbeat offerings coming: In August, Naxos releases an orchestral disc devoted to Edgard Varèse, with Christopher Lyndon Gee leading the Polish National Radio Symphony, while the "21st Century Classics" series will have a second orchestral volume devoted to Leonardo Balada.

In September, Naxos enters the DVD Audio market with a recording of Vivaldi's Four Seasons by the London Mozart Players. On conventional CD, Andrew Penny continues the label's valuable cycle of Malcolm Arnold symphonies with the Symphonies No. 7 and No. 8, while pianist Jenö Jandö begins a series of the piano music of Bela Bartók. The Philadelphia Virtuosi Chamber Ensemble performs George Antheil's notorious Ballet Mechanique as part of the "American Classics" series. In October, the series offers a performance of Ned Rorem's song cycle 14 Songs on American Poetry performed by Carol Farley, with the composer at the piano.

Telarc releases the first recording by the Cincinnati Symphony with its new music director designate, Paavo Järvi, in August. The disc pairs Berlioz's Symphonie Fantastique with the "Love Scene" from

his Romeo

BRIDGE

and Juliet. The recording will be released simultaneously on SACD in multichannel surround sound. Also coming in August is Mahler's Symphony No. 4, the continuation of Benjamin Zander's lauded cycle with the London Philharmonic (Keeping Score, Billboard, April 28).

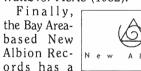
New World Records, distributed by Albany, began the summer with the world premiere recording of William Bolcom's opera A View *From the Bridge* (from a play by Arthur Miller), performed by the Lyric Opera of Chicago under Dennis Russell Davies. August brings A Season's Promise, New World's firstever Christmas record, featuring the New York Concert Singers led by Judith Clurman in music by Bolcom, Stephen Paulus, Libby Larsen, Virgil Thomson, and others. And in September, New World will release two previously unrecorded musicals by George and Ira Gershwin—Tip Toes and Tell Me More, both helmed by music director Rob Fisher.

Bridge Records, also distributed by Albany, will celebrate the 50th anniversary of the Marlboro Music



Festival with a two-disc set of recordings made there over the years by

such heroes as Rudolf Serkin, Mieczyslaw Horszowski, Pina Carmirelli, Benita Valente, Harold Wright, and Sandor Végh. Newmusic group Speculum Musicae presents the fourth volume in an ongoing series dedicated to the music of Elliott Carter, featuring premiere recordings of the recent works Luimen and Tempo e Tempi. Bridge continues to present exceptional recordings from the archives of the Library of Congress: volume 12 features the Budpest String Quartet and pianist Artur Balsam in chamber music by Brahms and Schumann. And pianist David Holzman marks the 100th birthday of composer Stefan Wolpe with premiere recordings of his Sonata (1925), The Good Spirit of a Right Cause (1942), and Waltz for Merle (1952).



Albion Rec- New Albion

pair of significant releases due. In July, the label presents Six Duos by the challenging Italian virtuoso bassist/composer Stefano Scodanibbio. The composer per

forms the works with members of the Arditti String Quartet, And September brings Bright and Dusty Things, the first recording of works by guitarist/installation artist/soundscaper Stephen Vitiello. He is best known for his collaborations with such diverse artists as Nam June Paik, Scanner, Pauline Oliveros, Joan Jeanrenaud, and Frances-Marie Uitti. Oliveros and New York downtown jazz guitarist Dave Tronzo are among the performers who join the composer on the album.

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Т	op 10 Favorite Artist Picks	July 13, 2001
Tł	e Most Popular New Talent On Broadband T	alent Net
ŧ	Artist	Genre Weeks On
1	Amber Rose	Pop, R 'n B 1
2	Cafebar 401	Progressive Rock, Pop 1
3	Walk Through Walls	College, Alternative 1
4		Rock, Alternative 7
5	Lakeisha	Rock, Alternative 7 Urban, Hip Hop 2 Rock, Hard Rock 2
e	Mr. Vein	Rock, Hard Rock 2
7	Alexz Johnson	Pop 42
8	Lenny Hamilton	Urban, Pop 1
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9	Page Three	Rock, Pop 10
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4	Get It, Lakeisha	Urban, Hip Hop	3	
5	Outtayamind, Autumn	Pop, Dance	10	
6	Low, Four Daze	Hard Rock, Rock	6	
7	Like a Hurricane, Aravia	Pop, Dance	2	
8	Chameleon, Brickfoot	Pop, Rock	32	
9	Mr. Vein, Fire	Rock, Hard Rock	28	
10	The Woman God Can't Create, Cafebar 401	Рор	2	
	Weekly Radio Play rankings are based on audio access requested by the site s for any composition featured on the site $\rm g$	s registered and unregistered online	audience	

New Talent Spotlight

The Most Outstanding And Available Acts On Broadband Talent Net

DEZERAY'S HAMMER

Dezeray's Hammer is a melodic rock trio who loudly introduced themselves to the South Carolina scene back in 1999. The crowd felt the heat, and Dezeray's Hammer were soon selling-out every local club in their path. But making a living off the local scene and getting a record deal, they soon found, were two very different things. In 2000, they uploaded their music to Broadband Talent Net, and so began the explosion! They quickly found themselves at the top of the Broadband Talent Net charts, and captured national fascination from both music fans and the industry. In early 2001, Dezeray's Hammer was signed to Neutron/edel Entertainment! Check out the newly updated Broadband Talent Net page to hear exclusive tracks from their forthcoming album 'IMMUNE'!



For further artist details log on to broadbandtalentnet.com/dezerayshammer Genre: Pop. Rock From: Spartanburg, South Carolina

Check the new Dezeray's Hammer album "IMMUNE" (Neutron/edel Entertainment) in stores August 21, 2001!

For details about these and other up and coming artists visit our website at www.broadbandtalentnet.com Advertisement

REVIEWS & PREVIEWS

ALBUMS

Edited By Michael Paoletta

POP

★ GRANT-LEE PHILLIPS Mobilize

PRODUCERS: Grant-Lee Phillips and Carmen Rizzo Zoë/Rounder 01143-1021

Grant-Lee Phillips is a veritable oneman army, playing every instrument on Mobilize, which he also co-produced with Carmen Rizzo. Two years since dissolving the critically lauded Grant Lee Buffalo, Phillips launches his solo career with an engaging, deeply passionate album. The set opens with "See America," a gentle ballad reminiscent of David Bowie's "Space Oddity," here with Bowie's tragic spaceman voyaging in a yellow New York taxi cab. Phillips constructs characters with humor and sensitivity, such as the exhausted journalist on "We All Get a Taste" and the criminal lovers of the majestic "Love's a Mystery." "Like a Lover" is a pained revelation of the vulnerability love brings, and the ache is soulfully crooned. Conversely, Phillips projects sheer joy on "Spring Release" and "Beautiful Dreamers.' At the brink of a new stage in Phillips' career, *Mobilize* is a classic all his own.—**SB**

JOYDROP Viberate PRODUCERS: GGGarth and Joydrop Tommy Boy 1416

In need of a set of grunge licks colored by strained idealism? Well, look no further than Viberate, the sophomore set from Toronto's Joydrop. Throughout (and with contributions from all four bandmates), a sense of disillusionment prevails, particularly on such tracks as singer Tara Slone's "American Dreamgirl" and its darker sister, bassist Tom McKay's "This Is Not Real." Both songs attack the superficiality of celebrity and the media, an issue the band and its photogenic vocalist are certainly familiar with. "Hey mister music/My name's not honey/Don't call me dear/My eyes are up here," Slone sneers on "American Dreamgirl." On the whole, her voice rarely delves as deep as the words she sings, tending to remain tightly restrained. The band does hit some high notes, though, especially on "Sometimes Wanna Die," the album's first single and catchiest cut, as well as "Metasexual" and the tender "Swan Song."-SB

DICKEY BETTS BAND Let's Get Together

PRODUCERS: Dickey Betts and Bud Snyder Back Alley/FreeFalls Entertainment 7017 After his unceremonious 2000 ousting from the band he helped propel to stardom, celebrated Allman Brothers Band guitarist Dickey Betts put his own group together, and the result is a fine collection of jamheavy blues rock songs. Seven of the 11 cuts are Betts compositions, including the brass-bolstered South-

in cantrell

BLU CANTRELL So Blu

RedZone/Arista 7822-14703 While industry pundits lay odds against the staying power of Arista chief Antonio "L.A." Reid, newcomer Blu Cantrell's odds of sticking around are far from a long shot, judging by this debut. The daughter of a jazz singer already has a top five hit with "Hit 'Em Up Style (Oops!)," the catchy, spend-all-his-money revenge ditty written and produced by Dallas Austin. While Cantrell's Cotton Clubmeets-contemporary R&B/hip-hop style is an oasis in a formulaic desert, it's the 25-year-old's powerful alto that's the real story. Under the direction of such producers as Jimmy Jam, Terry Lewis, and Chris "Tricky" Stewart, the singer/songwriter is at home belting out emotion-filled blues à la Jennifer Holliday or jazzing things up à la Sarah Vaughan.—GM

ern boogie instrumental "Rave On," the snarling "Sing While I'm Walkin'," and the hard-charging, jubilant title cut. Elsewhere, Betts' 'Tombstone Eyes" is a powerful, poignant ballad with "Gregg Allman vocal" written all over it (although vocalist/nianist Matt Zeiner handles it guite well), and two extended setpieces are mighty fine: the jazzy "One Stop Be-Bop" and the "Elizabeth Reed"-styled "Dona Maria." Betts is ably assisted throughout, most notably by guitarist/vocalist Mark Mays, and Zeiner, both of whom contribute key songs, including "I Gotta Know" and "Call Me Anytime," respectively. Production-



PRODUCERS: various

V

S P 0 Τ G H S T

BILAL

First Born Second **PRODUCERS: various** Moyo/Interscope 3009

On his debut set, First Born Second, newcomer Bilal—who has already collaborated with the heady likes of Common and Guru-offers what may very well be the year's most adventurous R&B album. The set's lead single, the Raphael Saadiq-produced "Soul Sista," which originally appeared on the Love & Basketball soundtrack, is steeped in sensual, bass-heavy



grooves, upon which Bilal's silkysmooth falsetto glides. The hiphop-skewed "Reminisce" features Common and Mos Def. Other topnotch supporters, including the Roots and Dr. Dre, are also spotlighted here. Such celebrity contributors may have overshadowed a lesser artist, but Bilal is clearly the captain of this fantastic, nearly flawless voyage.—*RH*

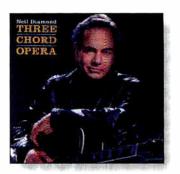
wise, the mix is strangely muffled in places, sometimes muting the obvious exuberance of Betts and his band, but it's still a fine ride and quite a statement regarding Betts and his still-potent skills. Distributed by Navarre.---RW

R&B/HIP-HOP

► JIMMY COZIER Cozier **PRODUCERS:** various J Records 80813

Newcomer Jimmy Cozier already scored an R&B/pop crossover hit his first time at bat with the Mike City-

L



NEIL DIAMOND Three Chord Opera PRODUCERS: Peter Asher and Alan

Lindgren Columbia CK 85500

Three Chord Opera marks the first time that Neil Diamond has written every song on an album since 1974's Serenade, and with this, the disc proves that the venerable pop artist still has a gift for crafting pleasant melodies and words that are romantic without ever getting gooey. The sad truth is that many listeners may need to be reminded that before such later recordings as "Forever in Blue Jeans," Diamond created a vast catalog of such timeless gems as "Sweet Caroline." Such new numbers as the energetic pop/rocker "Baby, Let's Drive," the charming, piano-driven ballad "I Believe in Happy Endings," and the epic "I Haven't Played This Song in Years" are solid choices for AC radio, which should welcome Diamond back with open arms.--LF

written/produced "She's All I Got." Judging by this promising debut album, listeners won't have any problems cozying up further to the singer/songwriter's particular brand of R&B-reminiscent of the love-themed territory explored by such contemporary predecessors as Carl Thomas. The smooth-tenored former backup singer scores home runs on such tracks as the radio-friendly opener "Ten Love Commandments" (although independent women will flinch at the spokenword intro, "Anybody can control a woman's body . . . the key is to control her mind"), the retro-sounding "No More Playing Games," plaintive ballad "Heartfelt Letter," and rhythmic

bouncer "Two Steps." These are enough to forgive such missteps as the Latin-influenced, let's-sound-hip "What the Deal."—*GM*

► VARIOUS ARTISTS Violator the Album: 2.0 PRODUCERS: various

Violator/Loud/Columbia 85790 With a roster that includes such rap heavyweights as Busta Rhymes, LL Cool J, and Missy "Misdemeanor" Elliott, Violator really needs no introduction. 1999's Violator: The Album produced such hits as Q-Tip's "Vivrant Thing." This time out, the imprint relies heavily on its rookie acts, including newcomer JoJo Pelligrino, whose "Fiend" lifts from Eric B. & Rakim's "Microphone Fiend." Fellow rising stars Da Franchise shine with Butch Cassidy on "Livin' in Da City.' Although the Violator novices represent the next generation well, the veterans ably hold their own. Witness Busta Rhymes on the party anthem "What It Is," Noreaga on the Neptunes-produced "Grimey," and "Ex" by Elliot, Ja Rule, and Tweet.-RH

DA BEATMINERZ Brace 4 Impak **PRODUCERS: various** Rawkus 26168

Underground hip-hop production outfit Da Beatminerz is known more for its deft keyboard work than turntable skills. Although primarily known for working with East Coast artists, Brace 4 Impak finds the quintet venturing into other parts of the country in search of talent----which it finds in Midwesterner Lord Tariq and West Coast acts Jayo Felony and Ras Kass. Standout cuts include a Beatminerz reunion with Black Moon on "Devestatin' . That's Us" and "Open," a duet with Pete Rock and former Soul II Soul member Caron Wheeler. While the album's hooks are mundane at times, Da Beatminerz still manage to impress with heavy drum patterns that recall the early-'90s hip-hop era.-CF

COUNTRY

★ SHAWN CAMP Lucky Silver Dollar PRODUCERS: Allen Reynolds and Mark Miller Skeeterbilt Records 1001 Shawn Camp has been a highly successful songsmith for others, less so

(Continued on next page)

S

BEN WATT North Marine Drive/Summer Into Winter PRODUCERS: Ben Watt and Mike Gregovich Cherry Red/Cooking Vinyl/spinART 900

TRACEY THORN A Distant Shore **PRODUCER:** not listed Cherry Red/Cooking Vinyl/spinART 901



R

E

MARINE GIRLS Lazy Ways/Beach Party PRODUCER: Stuart Moxham

Cherry Red/Cooking Vinyl/spinART 902 Prior to forming the hit-bound Everything but the Girl in the mid-'80s, Ben Watt and Tracey Thorn pursued under-the-radar solo careers. Thorn's solo endeavor, as well as her two albums with the Marine Girls, reveal an artist who was taking her songwriting seriously from day one. "Small Town Girl," the lead track on A Distant

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Shore, is signature Thorn melancholia; also, a cover of the Velvet Underground's "Femme Fatale" remains breathtaking after all these years. Similarly, the beautifully quiet North Marine Drive focuses squarely on Watt's folky guitar strummings and effortless vocals. His five-song collaboration with Robert Wyatt-Summer Into Winter-is perhaps too minimally atmospheric for its own good. But the jazzy "Slipping Slowly" and celes-tial "A Girl in Winter" are gems.—**MP**

CONTRIBUTORS. Bradley Bambarger, Scott Brooks, Leila Cobo, John Diliberto, Colin Finan, Larry Flick, Steve Graybow, Rashaun Hall, Gail Mitchell, Michael Paoletta, Deborah Evans Price, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or *Billboard* chart potential. VITAL REISSUES: Rereleased albums of special artistic, archival, and commercial interest, and outstanding collections of works by one or more artists. PICKS (>): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (★): New releases, regardless of chart potential, highly recommended because of their musical merit. MUSICTO MY EARS (¬): New releases deemed Picks that were featured in the Music to My Ears column as being among the most significant records of the year. All albums commercially available in the U.S. are eligible. Send review copies to Michael Paoletta (Blilboard, 770 Broadway, 6th floor, New York, N.Y. 10003) or to the writers in the appropriate bureaus.

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(Continued from previous page)

when he steps into the spotlight on his own, despite his obvious skills as a performer. Lucky Silver Dollar is loaded with cool stuff, some previously recorded by others, including the Waylon-esque slow-roller "Baby's Gone Home to Mama" (John Anderson) and "How Long Gone" (Brooks & Dunn), with the latter delicate and forlorn in Camp's hands. "The Middle of Nowhere" is Buffett-styled country, "The Tune of a Twenty Dollar Bill" is a bluegrass romp, and "Lost at Sea" is a gorgeous ballad. Camp's ace-in-the-hole is a guirky humor that would make Roger Miller proud, evidenced here by the rollicking "I Feel More Like I Do Right Now (Than I Have All Day)" and the exquisitely written "Off to Join the World." an oddly touching take on circus romance performed with style. A diverse, confident album from a guy who is in this for the long haul. Distributed by Select-O-Hits.-RW

3 OF HEARTS 3 of Hearts PRODUCER: Byron Gallimore RCA 67916

This fresh-faced trio may hail from Fort Worth, but 3 of Hearts are most certainly not part of any edgy Texas music scene. Picture, if you dare, Shedaisy Lite. Byron Gallimore is unabashedly Nashville's top pop producer, and these girls-Blaire Stroud, Katie McNeill, and Deserea Wasdin—possess angelic voices. "Love Is Enough," "It Happened to Me," "The Hard Way," and "Sugar and Daisies" are peppy-squared, nearly interchangeable midtempos, and "6,8,12," "Wash Away This Kiss," and "Over the Edge" are notebending, Boyz II Men-style ballads. Make no mistake, this sounds like radio; with the highly skilled Gallimore at the controls and three young ladies with personality and vocal dexterity (not to mention looks) to burn, it goes without saving that this record is ear candy. It may come from Nashville, but even with the most loose, liberal translation, no way is this anything close to country music.-RW

<u>JAZZ</u>

★ MARTIN TAYLOR Nitelife

PRODUCERS: Steve Buckingham and Kirk Whalum

Columbia 85909

Scottish guitarist Martin Taylor is a self-taught virtuoso whose nimble fretwork moves easily from straight-ahead bop to Django Reinhardt-inspired solo workouts. His melodic sensibilities have also made him a natural at contemporary jazz, and in co-producer/saxophonist Whalum, he has an equally melodic sparring partner. But the use of Euro-style, programmed grooves often detracts from the gorgeous warmth of Taylor's instrument, and most of the album's high points come when Taylor's beautiful, reverb-laced tone is allowed to cut through the mix, either unaccompanied or when trading intricate lines with his band. Still, very few artists can comfortably interpret songs by

both Earth Wind & Fire and Edith Piaf, whose "Hymne A L'Amour" is a tour-de-force of romantic charm in Taylor's hands.—**SG**

<u>WORLD MUSIC</u>

★ NICOLE Passion Spirit PRODUCER: Paul LaRoche SOAR NV131

The increased interest in Native American music is no doubt being fueled by such talented newcomers as Nicole (real name: Nicole LaRoche), who makes her debut with this beautiful collection. Fans of Native American music are already familiar with Nicole's work as the flutist for the group Brulé. This intriguing instrumental release showcases Nicole's skills on the flute in settings from the hauntingly beautiful "Beyond the Trail of Tears" to the fiery "Rez Road." All songs were composed and produced by acclaimed Native American artist Paul LaRoche (Nicole's father), and her cohorts in Brulé lend their talents to the project. Among the best cuts are "Ghost Drive," "Ancestor's Cry," and "One Spirit." This is an album of broad appeal, with the potential for drawing fans of both Native American and new age music, as well as anyone who enjoys the beauty of a flute married to a great song. Contact: 505-268-6110.-DEP

VARIOUS ARTISTS Colombia PRODUCERS: various Putumayo World Music 190

In his homage to Colombia-the country from which his label takes its name—Putumayo founder Dan Storper attempts to include representative music from the country's most important areas. A daunting task, indeed, but the results are admirable, considering the constraints of only 12 tracks. Colombia boasts such gems as Lucho Bermúdez's famous gaita "Fiesta de Negritos" and Gabriel Romero's cumbia "Las Lavanderas." The album marries tradition (Toto La Momposina singing "Oye Mamita") with the contemporary approach to older rhythms promulgated by such new acts as Grupo Bahía-playing currulao-and Tulio Zuloaga-doing vallenato. And, of course, there's the hardcore salsa of such bands as Fruko y Sus Tesos and La Sonora Dinamita. The end result can pull you off your chair and onto the dancefloor; at the same time, it forces you to ponder the rhythmic and instrumental versatility of virtually every track.-LC

CLASSICAL

SIMON HARAM Frame PRODUCER: Chris Craker Black Box 1055

A formidable virtuoso, London Sinfonietta principal saxophonist Simon Haram has a natural feel for both jazzy bumptiousness and songful minimalism, with his first Black Box disc, *On Fire*, devoted to the former and his sophomore set, *Alone* ..., surveying the latter. In revisiting minimalism in league with the plucky Duke Quartet, *Frame* makes for an admirable sequel to Alone . . . The lion's share of the disc comes from an irresistible new arrangement of themes from Michael Nyman's hit score to The Piano, plus a lesser trio of pieces by British composer Graham Fitkin (with the Francophone Glass the most compelling). Although rendered a tad too sweet here, the draw for some listeners will be Haram's take on Ryuichi Sakamoto's "Forbidden Colours" (the touching theme song to the film Merry Christmas, Mr. Lawrence). For this listener, though, it's the way the ascetic melody of Philip Glass' Facades blooms via Haram's cultivated cantilena. The British Black Box label is distributed in the U.S. by Harmonia Mundi and in the U.K. by Select.-BB

CHRISTIAN

★ SUPERCHIC(K) Karaoke Superstars PRODUCERS: Superchic(k) and Bill Deaton Inpop Records 1237 This is a disc aimed at teens, for

sure, but it's actually for anyone young at heart. Musically, the songs are bouncy and buoyant. And although the band-two gals and five guys—may initially hook listeners with perky beats and catchy hooks. the songs contain messages about integrity and empowerment. The infectious opening track, "Barlow Girls," is already a hit at Christian radio; its chorus is irresistible: "All the boys in the band want a Valentine from a Barlow girl/Boys think they're the bomb cause they remind them of their mom." The song "One Girl Revolution" is featured in the current Reese Witherspoon film Legally Blonde. This talented outfit could be one of the year's breakthrough Christian acts. Contact: 615-377-7857.—**DEP**

NEW AGE

★ CLAUDE CHALHOUB Claude Chalhoub PRODUCER: Michael Brook

Teldec 8573-83039 Lebanese classical violinist Claude Chalhoub makes a music born of global fusion and sonic experimentation. Collaborating with producer Michael Brook-who previously worked atmospheric wonders with Nusrat Fateh Ali Khan and Djivan Gasparyan—Chalhoub fuses Middle Eastern melodies with Indian rhythms and often surreal ambiences on an album teaming with sensuality. "Red Desert" is a cinematic expanse with Jason Lewis' drums pounding rivets into the tabla rhythms of Kuljit Bahmra. Chalhoub's violin sings in improvised lines, backed by a string octet. On "Baddour," Chalhoub intertwines his violin with Qawaali singer Forroukh Fateh Ali Khan (brother of Nusrat). processed so he sounds like he is emanating from a speaker atop a temple minaret. "Don't Wake Up" mixes tango and Bollywood strings. Chalhoub and Brook eschew the conventional ethno-techno formulas for something that confronts as much as it envelopes.-JD

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REVIEWS & PREVIEWS

0 N S C R E E N

HEDWIG AND THE ANGRY INCH Written and directed by John Cameron Mitchell Music by Stephen Trask Starring John Cameron Mitchell Fine Line Features

A celebration of everything outrageous, *Hedwig and the Angry Inch* is the most delicious camp flick since *Priscilla*, *Queen of the Desert*, not to mention the best rock movie in years. Drawing on sources as diverse as Plato and David Bowie, this ambitious movie isn't afraid to go over the top—or to the depths of bad taste—to get a laugh.

But scrape off the makeup and Hedwig is a tragedy. The film recounts the painful story of a child who sacrificed everything for love, only to wind up emotionally shattered and physically scarred.

The story of how Hedwig

became an "internationally ignored song stylist" is at once hilarious and harrowing. Hedwig was born Hansel, raised by a single mom in East Germany on the wrong side of the Berlin Wall. As a t e e n a g e r, Hansel fell in low

Hansel fell in love with an American G.I. who offered romance, financial support, and a new life in America—if Hansel had a sexchange operation. Hansel agreed, taking the female moniker Hedwig. But a botched operation left her with an "angry inch" and an identity that blurred lines of gender and sexual orientation.

After the couple moved to America, Hedwig's military man abandoned her in a Midwestern trailer park. There she met a precocious boy named Tommy who had dreams of becoming a rock star. With Hedwig as his muse and songwriter—Tommy took the stage name Tommy Gnosis and soon became a star. But Tommy, too, left Hedwig behind. She was stuck performing in suburban family restaurants, while Tommy was selling out stadiums singing songs she had written.

A sex scandal has given the down-but-not-out Hedwig one last chance to find musical success and emotional relief with Tommy. But in the end, Hedwig finds that her search for a perfect soulmate and creative partner is illusory.

Hedwig is adapted from a recent hit off-Broadway stage show, which John Cameron

Mitchell and Stephen Trask created. Mitchell, who wrote the script, reprises his leading role on film and directs the adaptation as well. Trask, who wrote the music, plays guitar in the film and also provides the vocals for a few numbers performed by Tommy.

The movie's pacing is sometimes sluggish, and some hammy elements that were cute on stage seem self-indulgent here. But Trask's music makes a smooth transition to film. While he includes nods to country, grunge, and folk, the songwriter keeps his material centered in a punk vein. As is evident on the Hybrid Records soundtrack, Trask knows how to get a dramatic point across lyrically without sacrificing his rock credibility.

What is lost in the translation to celluloid, though, is the ambiguity that made the stage show a

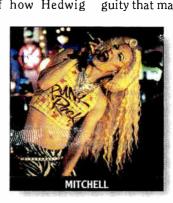
pleasure to see again and again. By the end of the theatrical production, it was clear that Medwig was not the most reliable narrator, so audience members could never be quite sure what they had just witnessed. Was Hedwig

truly Tommy's inspiration or was she a jilted lover seeking reflected ed fame and lucrative revenge? Perhaps the unseen Tommy didn't even exist—it was merely part of Hedwig's act created as an artistic foil. Or perhaps the person onstage was Tommy, and it was Hedwig who wasn't realsimply another one of Tommy's personae, the metaphorical woman inside the man. Was the cathartic ending a vision of Hedwig destroying herself or of Tommy creating himself-two people finally separating, or finally coming together? Or were they one all along?

Hedwig the movie removes this ambiguity. Despite a flair for drama, Hedwig seems a reliable narrator, and her story seems on the level: She is indeed the person who taught Tommy Gnosis everything he knows about music, and he is the scoundrel who "took the good stuff and ran." This doesn't take away from Trask's tunes or Mitchell's performance. But while audiences will still walk out of Hedwig singing, they won't necessarily walk out debating what they've just seen or feel compelled to see it again.

WAYNE HOFFMAN

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REVIEWS & PREVIEWS

SINGLES

Edited by Chuck Taylor

POP

JONATHA BROOKE Steady Pull (3:39) PRODUCER: Jonatha Brooke and Bob Clearmountain

Clearmountain WRITER: Jonatha Brooke PUBLISHER: Naughty Puppy Music, ASCAP Bad Dog Records 61101 (CD promo) Los Angeles-based indie singer/songwriter Jonatha Brooke serves up some of her most intensely personal fare yet on the current Steady Pull-her fourth solo album. But on the title track, she's just content to jam a little with her team of instrumental comrades, along with guest vocalist Michael Franti (of Spearhead), who adds his personal touch in the chorus. Lyrically, "Pull" talks about bright new love taking place in dark days: "Where there is ruin, there is hope for treasure/Out of the ashes come comfort and pleasure/This is the love that no one can measure." This midtempo track could be the one to at last hook adult top 40s and modern ACs. In the mean-

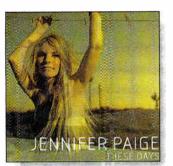
time, Brooke fans should check out her upcoming double-sided DVD-Video, also titled *Steady Pull*. It gives a glimpse of the frivolity that ensued during the recording of the album.—*CT*

EDEN'S CRUSH Love This Way (3:29) PRODUCERS: Matthew Gerrard and David Foster WRITERS: T. Harmon, F. Golde, and K. Livingston **REMIXERS: AlbRich and DJ Skribble** PUBLISHERS: WB Music Corp./Platinum Plow Music, ASCAP; Warner-Tameriane/ Franne Gee Music/Dad's Dreamer Music. BMI London/Stone Stanley/143/Warner Bros. 500046 (CD promo) *Popstars* girl group Eden's Crush struck a chord with viewers of its reality series, who took first single "Get Over Yourself' to No. 1 on Hot 100 Singles Sales. Radio, though, was less gracious, given the song's generic blend of R&B rhythms and rank-andfile vocals. Follow-up "Love This Way" is even less distinguished, checking off all the clichéd requirements of a midtempo pop ballad-except for anything to make it rise above the pack of so many other youth-pop records. That's probably why the CD promo contains two remixes that deconstruct the song, first into a fizzy dance track with help from AlbRich, and then into a clubby house track in the DJ Skribble mix. The group is in the midst of a radio tour; perhaps that will stir good will among programmers, but otherwise, we're about 14 minutes into this WBbred concoction's allotted fame.—CT

R&B

► NELLY Batter Up (4:12) PRODUCER: Jason "Jay E" Epperson WRITERS: Nelly, J. Epperson, and S. Wills PUBLISHER: not listed Universal 20379 (CD promo)

The premise for "Batter Up" seems to be a little late in the rags-to-riches story that is Nelly's. Announcing that they are about to make an impact on the rap game, Nelly and his St. Lunatics cohorts appear to be reiterating a fact that is already pretty apparent: that Nelly's sing-



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JENNIFER PAIGE These Days (3:27) PRODUCER: Oliver Leiber

WRITERS: P. Thornalley and Colin Campsie PUBLISHERS: BMG Music/Dalmation Songs Hollywood Records 11377 (CD promo) In the three years since America developed its top 10 "Crush" on Jennifer Paige, the Atlanta native has been more or less lying low professionally, but programmers should consider the ready-for-action, rockedged single "These Days" a fullfledged second coming. Co-written by Phil Thornalley-who helped pen Natalie Imbruglia's "Torn"-the song is everything a modern-day pop hit should aspire to be: It has a melody that's more inviting with each listen, mature vocals that do more than frolic across a beat box, and a thought-provoking lyric about taking positive steps forward. The combination of Paige's generous harmonies, Oliver Lieber's creative, sandpaper-scrubbed production, and the mixing finesse of studio veteran Tom Lord-Alge earn this a grade-A stamp for team effort. "These Days" seems like the perfect middle ground between youth pop and the edgier territory that top 40 is struggling to balance. It sounds like yesterday's crush could be today's true love.-CT

songy rhymes and charismatic presence equate major-league success. "Batter Up" possesses the memorable hook and bouncy beat that made Nelly famous, as well as the St. Louis native's signature flow. Banking on the fact that he and his St. Lunatics brigade are tremendously popular right now, Nelly should find that fourth single from the seven times-platinum *Country Grammar* maintaining his strong presence on R&B radio.—*CF*

P O T L I G H T S

LIVE FEATURING TRICKY Simple Creed (3:24)

PRODUCERS: Live, Alain Johannes, and Michael Railo WRITER: E. Kowalczyk PUBLISHER: not listed MCA 25358 (CD promo) One of America's most sincere rock bands returns with a startingly sim-

ple message with the first cut from its upcoming album, V. Live frontman Ed Kowalczyk sings, "We gotta love each other/We need each other." In the verses, he takes a less sympathetic stance, basically telling whin-



ers to get over themselves: "I bet you took a gun to school, too/But now, nobody's takin' your candy." Alongside, the Pennsylvania band's instrumental palette remains hard and lean, with Chad Taylor's trademark guitar slamming, drummer Chad Gracey's blur of snare and cymbals, and Patrick Dalheimer's rumbling bass. The wild card is guest Tricky, who provides contrast with a rapped mantra that comes off like an eclipse across the sun. The whole manages to work as both a butt-kicking rocker and contemplative call for compassion. Rock trends peel through the seasons, but here's a band that cooks on its own burner.—CT

COUNTRY

► TIM McGRAW Angry All the Time (4:29) PRODUCERS: Gallimore, Stroud, and McGraw WRITER: B. Robison

PUBLISHERS: Tiltawhirl/Bruce Robison, BMI Curb Records 1615 (CD promo) McGraw's wife, Faith Hill, discovered this haunting Bruce Robison song, but hubby beat her to the punch by recording it on his current Set This Circus Down. Mrs. McGraw contributes harmonies to the



MAXWELL Lifetime (4:04) **PRODUCER: Musze** WRITERS: Musze and H. David PUBLISHERS: Sony/ATV Tures/Muszewell/Gan Zmirah/Famous Music, ASCAP Columbia 16814 (CD promo) If R&B radio is searching for a summer event record, open the door, because Maxwell is knocking. His trademark dim-the-lights, slowgroove sensuality again leads the way in the deliberate, hip-swaying "Lifetime," an old-school, late-night plea for his woman to accept the love he's offering: "I can just make you understand that love is not a fairy tale in a melody/If you want, you could have it, girl." The ever-videogenic sex symbol conjures classic Prince here, with a soulful melody that he accents with gentle falsetto background vocals. As with his previous single, "Get to Know Ya," Maxwell hands this production reigns to Musze, who has obviously done his homework; the vibe of the effort is consistent with the singer's retro-inspired image. "Lifetime" has been sliced to a radio-friendly 4:04, but it would be nice if radio could find room, perhaps late at night, to spin the full 5:31 version-which would do nothing but steam up the summer nights a little more.—CT

inner-reaching song about a relationship unraveling—quite a departure from the sunny leve ballads the due has previously recorded ("It's Your Love," "Let's Make Love"). McGraw's voice oozes hurt and disillusionment as he turns in a Grammy-worthy performance; Robison's wellcrafted tune provides McGraw a wonderful canvas on which to unleash raw emotion. "Angry All the Trme" is one of the best ballads released this year, a song that will fortify McGraw's reputation as a premiere act of the format.—**DEP**

NEW & NOTEWORTHY

ANGELA AMMONS Always Getting

Over You (3:29) PRODUCERS: Sheppard and Kenny Gioia WRITERS: Sheppard and K. Gioia PUBLISHERS: Martybags Muisc, ASCAP; Noisedog Productions, BMI Universal 20588 (CD promo) Angela Ammons was barely out of the gate with her debut single, "Big Girl," when this midtempo anthem from *American Pie 2* wrangled its way from the soundtrack to radio. If justice prevails, "Always" will break the 17-year-old Texan,



with its cool, breezy beats, jangly guitar, and Ammons' solid, assured vocal. Songwriter/producers Sheppard and Kenny Gioia fill the track with hooky elements, from an addictive drum beat, layer upon layer of breathy harmonies, and a "do-dodo-do-do" line at the end of the chorus that will flick at the memory for days on end. Ammons is a compelling presence, with a maturity that walks all over most of the Kewpies on the teen scene. This is a promising peak into her upcoming fulllength debut, due Sept. 25.—**CT**

ROCK TRACKS

► CAKE Short Skirt/Long Jacket (3:24) PRODUCERS: Cake WRITER: 1 McCrea

PUBLISHERS: Stamen Music/EMI Blackwood Music. BMI

Columbia 16547 (CD promo)

Having departed Capricorn for Columbia. Cake releases the first single of the rest of its life, "Short Skirt/Long Jacket," which leads off the group's fourth album, Comfort Eagle. Despite a threeyear break since 1998's platinum Prolonging the Magic, the guys show that they're still in shape on this track. John McCrea's deadpan vocals express these thoughts on his dream girl: "I want a girl with a short skirt and a looooong jacket," who's cute and a little quirky but still down-to-earth. Musically, Cake pulls out some of its old tricks—such as the active, funky basslines, the minimal mix, a few false endings, and the distinctive sound of Vince DiFiore's trumpet-but the playful cut can stand on its own.-EA

RAP

★ AZ FEATURING JOE Everything's Everything (4:00) PRODUCERS: Eddie F and Darren Lighty

WRITERS: A. Cruz, E. Ferrell, D. Lighty, C. Lighty, and B. Muhammad PUBLISHERS: Life's a Bitch Music/Eddie F Music/Sharay's Music/Warner Chappell/I Want My Daddy Records/Jahqae Joints Motown 20556 (CD promo)

Even after solidifying himself in the hip-hop game and gaining street credibility with his appearance on the early Nas track "Life's a Bitch," Az has yet to hit it hard at radio. "Everything's Everything," the second single off his current *9 Lives* album, laces a futuristic-sounding funk beat with the smooth vocals of sex symbol/R&B crooner Joe. The track has great potential, with a hedonistic lyrical tone that is sure to make it a staple not only at radio but at the clubs as well. With a well-constructed hook, the track manages to maximize the talent of chart stalwart Joe. It's unfortunate that Az's previous single, "Problems," was a selffulfilling prophecy at radio, but this one has "everything" needed to catapult him to the next level of hip-hop commercial success.-CF

METHOD MAN & TEDDY RILEY Party... (3:10)

PRODUCER: Teddy Riley WRITERS: T. Riley and C. Forbes PUBLISHER: not listed

Def Jam 15375 (CD promo) Staying true to the theme of all-star duos from the movie starring Chris Tucker and Jackie Chan, Rush Hour 2 provides a soundtrack with the all-star likes of the Wu-Tang Clan's charismatic Method Man and R&B super-producer Teddy Riley. The two urban heavyweights throw down a jittery jam here, thanks to Meth's distinctive flow and well-crafted rhymes, and Riley's of-theday vibe. This isn't a track designed to make anyone think too hard: It stays true to the intent of its title. This one is a perfect fit for an afternoon drive-and roll down the windows while you're at it. Innocent enough stuff, this danceable, celebrity-tagged track is a sure bet for the summer sounds of radio.-CF

CONTRIBUTORS: Eric Aiese, Colin Finan, Deborah Evans Price, Chuck Taylor, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or *Billboard* chart potential. NEW & NOTEWORTHY: Exceptional releases by new or upcoming artists. PICKS (): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (*): New releases, regardless of chart potential, highly recommended because of their musical merit. Send review copies to Chuck Taylor (*Billboard*, 770 Broadway, 6th floor, New York, N.Y. 10003), or to the writers in the appropriate bureaus.

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World Radio History

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and The Blues

INDUSTRY BRIEFS: Taking a break from Lucy Pearl and other production projects (Babyface, Macy Gray, Kenny Lattimore, Isley Brothers), Raphael Saadiq is in the studio recording his own debut solo album. He is writing and producing the as-yet-untitled set, which will be issued via Pookie Records/Universal in the fall. Special guests were still being confirmed at press time, but sources say D'Angelo and Angie Stone are among those who have been approached. Saadiq also operates production company Whiskey Slew, whose roster includes producers Jake & the Phatman, who co-produced the Lucy Pearl song "Dance Tonight" . . . Gloria Gaynor ("I Will Survive") signs with Glen Clarkson of Ken Lindner & Associates for hosting and reality-programming representation. She'll continue being represented by manager Linwood Simon of Cliffside Music. Slated to perform at Michael Jackson's 30th anniversary concert at Madison Square Garden in September, Gaynor plans to release a new CD via BMG/Logic in the fall.

INDIE WATCH: Preparing for a show Saturday (28) at Los Angeles' El Rey Theater, Kim Hill describes herself as a "bulldog" when it comes to refusing to compromise her music.

'I'm not trying to reinvent the wheel," she says of a musical style that mixes soul with R&B, hip-hop, rock, and folk. "I'm just trying to do right by the people who've inspired me, like



Sade, Nina Simone, Bill Withers, and Steely Dan. I'm in incredible company right now with singers like Jill Scott and Sunshine Anderson. They have ridiculous voices, and I love their songs. But I refuse to compromise and put on a uniform."

Which finds the Syracuse, N.Y., native cruising gently into a lyrically retooled cover of the Eagles' "Hotel California." Or able to shift gears into hip-hop funk, as evidenced on the Black Eyed Peas' 1998 album, Behind the Front, and 2000's Bridging the Gap In fact, it was Hill's affiliation with the group-dating back to late 1994-that led to her signing with Interscope in May 1998. But the label decided not to release her debut project, saying it wouldn't appeal to an urban market.

"It was a blessing getting dropped," Hill says. "I've hit the ground running." No longer with the Peas, she has been "writing a lot of new music" and preparing to release a new album, Suga Hill, in the fall through her own label, Hillucinashus (via kimmykim.com).

"Syracuse didn't have black radio until 1993," Hill says. "I grew up listening to classic rock and had to seek out my own black music. I want to give that to black kids in Iowa and Utah. If the right label deal comes along, I wouldn't say no. But to silence a crowd with real soul music, not boobs-especially since I don't have any-is what I want to do, and I can deal with label rejection."

SCREEN SCENE: Fox's popular TV series Dark Angel, helmed by James **Cameron**, is said to be planning a soundtrack spinoff featuring music from its first and second seasons. Among potential contributors: firstseason guest stars Master P and Mack 10, Missy Elliott, Da Brat, MC Lyte, Q-Tip, and Lil' Mo. Sources say no label is attached as yet ... The controversial Death Row Records documentary, Welcome to Death Row, arrives in video stores nationwide Sept. 25. Produced by Santa Monica, Calif.-based Xenon Pictures, the film features a musical score by Tommy Coster (Dr. Dre, Snoop Dogg) ... Maze Featuring Frankie Beverly gets the DVD treatment with the Aug. 14 release of Live in New Orleans. The 10-track, 70-minute film includes live concert performances of seven songs, three bonus videoclips, an on-screen bio, and a photo gallery. The DVD comes courtesy of the Right Stuff/EMI . . . The second season of WE: Women's Entertainment/AMC cable series Cool Women bowed July 25. This go-round, the Debbie Allenhosted series will feature episode introductions by such artists as Luther Vandross, Vanessa Williams, Kathleen Battle, and Nnenna Freelon.

IN MEMORIAM: A memorial service for Anthony "Poetic" Berkeley of the Gravediggaz will be held Aug. 4 at Harlem, N.Y.'s Riverside Church 7 p.m.-10 p.m., with a libation ceremony by Camille Yarbrough. For details, call Meridian Entertainment at 201-521-9742.

Rex's Jelleestone Eyes U.S.

Canadian Rapper Expresses Yin And Yang Of Hip-Hop On Diverse Album

BY MARCI KENON

NEW YORK—A fortuitous introduction by DreamWorks artist Nelly Furtado set the wheels in motion for the U.S. debut of Canadian rapper Jelleestone. Brad Kaplan, director of A&R/staff producer at Warner Bros. became aware of Jelleestone thanks to a then-unsigned Furtado, who shares Jelleestone's manager-Toronto-based Chris Smith.

"It's rare that I'm blown away by something on the first listen," Kaplan recalls about Jelleestone's demo. "I knew I had to sign this kid. We met and totally connected."

The result is the rapper's musically diverse and melodic debut, Jelleestone 13. The Rex Entertainment/Warner Bros. release bows Aug. 28.

"The first music I knew was reggae," says the 26-year-old artist (aka David Carty) who hails from the Rexdale section of Toronto and is of Jamaican descent. "I lived between my mother's house in Toronto and my father's home in the Bronx. Living in New York opened me up to hip-hop earlier than a lot of my peers in Canada."

Many Canadians are quite familiar with Jelleestone. He contributed the track "When You're Hot You're Hot" to the 1997 Rudimental compilation on I.L.L. Vibe Records. "It made some noise," recalls the artist. He derived his moniker from the name of the building superintendent (Jelly) of his Bronx home. The name also expresses the yin and yang of his character. He possesses a gentle side, displayed on such cuts as "New Messiah" and "Money (Pt. 1)," the lead single, released commercially July 17. He can also be rough and rugged, as on cuts like "I Don't Care," "Once Was Young," and 'We Da Niggas."

A HOOK AND A CHALLENGE

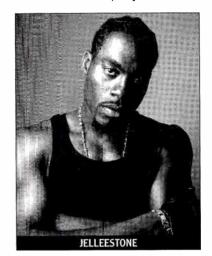
"In hip-hop you can use any music and any sound to make a song," says the ASCAP writer, who co-produced the album with Jon "the Rabbi" Levine and Noel "Gadget" Campbell and is published by Lora's Bad Son Publishing and EMI April Music. "I put a pop beat behind the vocals. I did a slow song and a rock song. The album is very true to hip-hop, which is about breaking the rules."

Warner Bros. product manager Kevin Sakoda admits "the diversity of the music is in some ways the hook and in some ways the challenge for us. We have this bona fide, card-carrying hip-hop artist who has made a solid hip-hop album with some original sounds to it. But he just happens to have made a song ["Money (Pt. 1)"] that has this strong pop feel to it."

Diana Laird, PD at top 40 station KHTS San Diego, has put the single into rotation. "Because it's different than the other stuff that's out, it stands out," Laird says. "It's a good song."

www.bHlboard.com

"Money (Pt. 1)" was sent to R&B, rhythmic top 40, and top 40 radio June 19. "We have never gone out of the box to all radio formats," says Demmette



Guidry, Warner Bros.' senior VP of urban music. "Usually a rap or hip-hop artist has to start in the streets, then go to mainstream R&B radio. Then it's crossover radio and finally top 40."

"Money (Pt. 1)" has its share of supporters on the retail side as well. "Customers are really feeling it," says David Easter, owner of Visjon Records in Los Angeles. "He's got something for older people and younger people.

The street campaign for "Money (Pt. 1)" was launched in mid-June, utilizing the Made Men, Warner Bros.' inhouse team of 16 reps who distributed fake money, stickers, and postcards in 12 major markets. More promotional items are being distributed by way of HBO's urban music bus tour that began in May and ends in late August.

A second album track, "Makes the World Go 'Round," is being worked at R&B radio mix shows and college radio. Vinyl and CD singles were sent out in two waves (May 15 and June 5).

Independent Internet marketing firm Iced Media has launched an online campaign to bolster awareness of Jelleestone and his music. The pinnacle of the campaign will be Jelleestone's homecoming on the eve of his album's release-the Caribana Festival being held Aug. 3-6 in Toronto.

MCA 'Soul Sista' KeKe Wyatt **Fulfills Childhood Dream**

BY RASHAUN HALL

When parents ask their children what they want to be when they grow up, the answers vary. And usually the answers change many times before the kids reach adulthood. Not so for 21year-old MCA artist KeKe Wyatt, whose debut set, Soul Sista, streets Sept. 18.

"I knew at 5 that I wanted to sing forever," says Wyatt (aka Ketara Wyatt),

who began singing at the age of 2 in church, "and I've been recording since I was 12."

Wyatt finally got her chance to shine when she teamed with MCA labelmate Avant on "My First Love," a song from his debut album, My Thoughts.

Avant returned the favor on Soul Sista by guesting on the midtempo cut "Nothing in the World" and writing two songs for

the album. Avant also appears in the video for her first single, "Used to Love." The single rises 94-87 on this issue's Hot R&B/Hip-Hop Singles & Tracks chart.

"I didn't think it would be my first single," says Wyatt, who's managed and booked by Cynthia McCoggle for Los Angeles-based Southpaw Entertainment. "We were going to use 'I Don't Wanna.' But we decided to go with something uptempo."

Although MCA chose to lead off with more uptempo fare, Wyatt can certainly handle ballads, a fact she proves with her rendition of Patti LaBelle's "If Only You Knew."

Produced by Steve Huff, Soul Sista showcases Wyatt's emotions. "It's all about relationships," says Wyatt of the 10-track set. "A lot of what Steve wrote I've been through personally, so when I sing I really testify."



"People have shown us a bit more attention because they've seen her perform [the song] with Avant," Ware says. "It opened a lot of doors and gave the industry a

bird's-eve view of both artists."

Broadway Joe, PD for KIPR (Power 92) Little Rock, Ark., says that it was Wyatt's work with Avant that interested him in the first single. "["Used to Love"] is a fairly uptempo singing song, and it isn't rap," he says. "That is why I think it took off so early." He also says he has heard clips from Soul Sista and believes the strength of the album is in the ballads, one of which he hopes will become the second single.

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1 1 1 4	ALICIA KEYS J 20002 (11.98/17.98)	Songs In A Minor	1	51	50 4	9	CITY HIGH Boogs Basement 490690/Interscope (11.98/17.98) City High	-
	HOT SHOT DEBUT			52		11	HI-TEK Rawkus 50/11//Priority (16.36 CD) Hi-Teknology	1
2 NEW 1	AALIYAH Blackground 100824 (12,98/18.98)	Aaliyah	2	53	52 5	- 100	SOUNDTRACK Hollywood 162329 (18.98 CD) Pootie Tang	-
3 N V 1	FOXY BROWN Def Jam 548834*/IDJMG (12.98/18.98)	Broken Silence	3	54	46 3	1000	VARIOUS ARTISTS Wu-Tang 244517/Pronty (11.98/17.98) Wu-Tang Records Presents: Wu-Chronicles Chapter II	
2 83 3	P. DIDDY & THE BAD BOY FAMILY Bad Boy 73045"/Arista (12.98/1	The Saga Continues	2	55		31	SNOOP DOGG ▲ No Limit 23225 "/Priority (12.58/18.58) Tha Last Meal	1
5 NEW 1	KURUPT Antre 751083/Artemis (12.98/18.98)	Space Boogie: Smoke Oddessey	5			5 50	SHAGGY A ^s MCA 112086 ^s (11.98/17.99) Hotshot	
6 3 4 5	D12 Shady 490897*/Interscope (12.98/18.98)	Devil's Night	1	57	61 5	- 100	SYLEENA JOHNSON Jive 41700/2omba (11.99/17.98) Chapter 1: Love, Pain & Forgiveness	-
7 4 2 4	JAGGED EDGE So So Det/Columbia 85646*/CRG (12.98 EQ/18.98)	Jagged Little Thrill	2	58	54 5	-	SCREWBALL Hydra 9201*/Landspeed (17 98 CD) 4	
8 5 3 4	BEANIE SIGEL Roc-A-Fella/Def Jam 548838*/IDJMG (12.98/18.98)	The Reason	2	59	59 5	-		
9 7 5 3	LIL' ROMEO Soulua 50198/Priority (11.98/17.98)	Lil' Romeo	5	60	57 7	1000	LIL BOW WOW ▲² so so De//Columbia 693911*/CRG (11.98 EQ/17.99) Beware Of Dog MOOCHIE MACK Casinc/in The Paint 8166/Koch (11.98/17.98) + Broke Pimpin'	1
10 6 6 5	LUTHER VANDROSS . J 20907 {12 38/18.98}	Luther Vandross	2	61	51 4	100		
8 7 7	ST. LUNATICS Fo' Reel 014119/Universal (12.98/18.98)	Free City	1	62	51 140	2	SUNSHINE ANDERSON • Souile/Atlantic 930117/AG (11 98/17.38) Your Woman VARIOUS ARTISTS In The Pair/of at Beats 82/03 7/Koch (18 58 CO) Fat Beats Compilation Volume 1	
12 NEW 1	CRAIG DAVID Wildstar/Atlandc 86081*/AG (11.98/17.98)	Born To Do It	12	Allow the lot	14 50	-		~
	S GREATEST GAINER		-	03	64 5	36	SADE ▲° Epic 85185 (12.98 E0/18.98) Lovers Rock	-2
13 12 11 19	JAHEIM Divine Mill 47452"/Warner Bros. (11.98/17.98)	[Ghetto Love]	2	64	100 -	2	DEZ Destiny 7702 (10 98/16 98) Sing For Me	6
9 9 11	MISSY "MISDEMEANOR" ELLIOTT A The Gold Mind/Elektra 6263		1	100 Million Company	62 4	-		-
15 11 8 4	LIL' MO Elektra 62374*/EEG (12.98/18.98)	Based On A True Story	6	66	NEW	1		
16 REW 1	BAD AZZ Doggy Style 50076/Priority (11.98/17.98)	Personal Business	16	67			LIL' O Game Face/Atlanic 83465 '/AG (7.92/11.98) a Da Fat Rat Wit Da Cheeze	1
10 10 7	SOUNDTRACK Murder Inc./Def Jam 548832*/IDJMG (12.98/18.98)			the second se	72 60	5	ESHAM Dvercore 2250/TVT (10.98/16.98) + Tongues	
18 17 17 53		The Fast And The Furious	5	68	NEW	1	G'FELLAS Triple XXXX 51282 (16.98 CD) Gangster 4 Life	6
		s Jill Scott? Words And Sounds Vol. 1	2	69	66 7		JENNIFER LOPEZ A Epic 63785 (12.98 EQ/18.98) J.Lo	1
and the second se	DESTINY'S CHILD A ³ Columbia 610631/CRG (12.98 EQ/18.98)	Survivor	1	0		39	OUTKAST 🛦 3 LaFace 26072*/Ansta {12.38/18.98} Stankonia	2
20 20 22 18 2 16 13 6	TRICK DADDY Slip-N-Slide/Atlantic 83432*/AG (11.98/17.98)	Thugs Are Us	2	71	53 54	-	SOUNDTRACK A Hollywood 162288 (18.98 CO) Save The Last Dance	2
	SILK Elektra 62642/EEG (12.98/18.98)	Love Sessions		72	98 –	10	STRETCH ARMSTRONG Spit 1601*/Landspeed (17.98 CD) + Stretch Armstrong Presents Spit	53
22 21 18 9	LIL JON & THE EAST SIDE BOYZ BME 2220*/TVT (10.98/15.98)	Put Yo Hood Up	6			21	DIRTY Nfinity 013557/Universal (12.98/18.98) The Pimp & Da Gangsta	10
23 19 16 18	112 A Bad Boy 73039"/Ariste (12.98/18.98)	Part III	1	74	65 50	4	RES MCA 112310* (8.98/12.98) # How I Do	5
24 18 15 5	SISQO A Dragon/Def Soul 548835*/IDJMG (12.98/18.98)	Return Of Dragon	3	75	60 5	12	JT MONEY Freeworld 27069*/Priority (11.98/17.98) Blood Sweat And Years	9
25 22 19 14	JANET 47 Virgin 10144* (12.98/18.98)	All For You	1	76	RE ENTR	v 4	J.A.G. Blakeity 1004 (11.98/17.98) Straight To The Point	6
26 23 25 19	TANK Blackground 50404* (12.98/15.98)	Force Of Nature	1	Ð	RE-ENTI	Y 26	CHARLIE WILSON Major Hits 490371/Interscope (17.98 CD) + Bridging The Gap	3
27 25 21 17	INDIA.ARIE Matown 013770/Universal (12 98/18.98)	Acoustic Soul	3	78	78 7:	41	MR. C THE SLIDE MAN Universal 159807 (12.98/18.98) + Cha-Cha Slide	2
23 24 20 9	REDMAN Def Jam 548381 '/IDJMG (12.98/18.98)	Malpractice	1	79	81 89	9	JIGMASTAS Beyond Real 016*/Landspeed (17.98 CD) + Infectious	5
15 12 5	SOUNDTRACK Universel 014276 (12,98/18.98)	Baby Boy	12	80	76 70	4	VARIOUS ARTISTS Street 33021 (11.98/16.98) Mark St. Juste Presents Black Beach Hits Volume 1	70
30 28 34 16	GINUWINE • Epic 69622* (12.98 EQ/18.98)	The Life	2	61	80 87	18	PUBLIC ANNOUNCEMENT RCA 65310 (10.98/16.98) Don't_Hold_Back	30
31 31 29 5	SOUNDTRACK J 20005 (12.98/18.98)	Dr. Dolittle 2	22	82	56 43	5	BACKBONE AKA MR. FAT FACE 100 FEATURING SLIC PATNA Universa (014117 (1298/18.98) * Concrete Law	
52 14 - 2	THA LIKS Loud/Columbia 85782*/CRG (11.98 EQ/17.98)	X.O. Experience	14	8	63 60	9	KARDINAL OFFISHALL MCA 112569* (12.98/18.98) Firestarter Volume 1 — Quest For Fire	-
33 26 26 20	EVE A Ruff Ryders 490845*/Interscope (12.98/18.98)	Scorpion	1	84	85 82	10	LEXI Real Deal 70626/Drpheus (9.98/15.98) And That's The Way It Is	1
34 27 23 5	RAY J Atlantic 83439*/AG (11.98/17.98)	This Ain't A Game	9	85	87 63	1	CECE WINANS Wellspring Gaspel 51826/Sparrow (12 98/17 98) CeCe Winans	1
34 24 7	TURK Cash Money 860926/Universal (12 98/18.98)	Young & Thuggin'	2	86	RE ENTR	10000	PETE ROCK BBE 002*/Studio K7 (14.98 CD) Petestrumentals	
29 28 36	MUSIQ SOULCHILD A Def Soul 548289*//DJMG (11.98/17.98)	Aijuswanaseing (I Just Want To Sing)	4		82 62	1000	DAVE HOLLISTER Det Squad/DreamWorks 450278/Interscope (11.98/17.98) Chicago '85 The Movie	1 -
33 27 8		Vhat's The Worst That Could Happen?	6 :	Contraction of the	77 7	-		
33 30 35 13	CASE Def Soul 548626/IDJMG (12,98/18.98)	Open Letter	2	69	RE ENT	100		
39 42 42 56	NELLY ▲7 Fo' Reel 157743*/Universal (12.99/18.9B)	Country Grammar	1	A Design of the local division of the local	74 78			
40 38 - 2	BOOTLEG Overcore 2330/TVT (10.98/16.98)	Hated By Many Loved By Few	38	9	NEW	1		-
41 32 31 17	2PAC ▲ ³ Amaru/Death Row 490840 ⁺ /Interscope (19.98/24.98)	Until The End Of Time	1	And in case of the local division of the loc	×		MARVIN GAYE Motiown 014367/UTV (21.98 CD) The Very Best Of Marvin Gaye	-
42 40 39 37				la martine	79 75		BOB MARLEY AND THE WAILERS Tert Georgetianed States States (COV) One Love: The Very Best Of Bob Marley And The Wailers	1
42 40 39 37 -3 43 36 46		tp-2.com	22	93	PE-ENTR	8	STICKY FINGAZ Universal 157990 (12.38/18.38) [Black Trash] The Autobiography Of Kirk Jones	
43 36 46 44 39 32 9	DONNIE MCCLURKIN • Venity 43150/20mba (10.98/16.98) *	Live In London And More	22	94	NEW	1	VARIOUS ARTISTS Deep South 2226 (11.98/15.98) Deep South Presents: Hostile Takeover Compilation	
	TYRESE RCA 67984* (11.98/17.98)	2000 Watts	4	95	RE ENTR	1000	OUTSIDAZ RuffLife 61201* (12.38/17.38) + The Bricks	6
45 35 37 41	JA RULE ▲ ² Murder Inc./Def Jam 542934+/IDJMG (12 98/18.98)	Rule 3:36	1	-	71 69	1000	3LW A Nine Lives 639617/Epic (11.98 EQ/17.98) 3LW	19
46 41 38 21		Mista Don't Play Everythangs Workin	2	27	75 67	-	NUWINE Real Deal 70529/Drpheus (9.98/15.98) Ghetto Mission	58
47 36 44 40	LUDACRIS A ² Disturbing The Peace/Def Jam South 548138*/IDJMG {12,98/16.98}	Back For The First Time	2	98	84 -	2	O.C. JCDR 860925/Interscope (11.98/17.98) Bon Appetit	84
28 45 33 6	AZ Motown 013786*/Universal (12.98/18.98)	9 Lives	4	99	73 65	16	KANE & ABEL Most Wanted Empire 0001* (11.98/16.98) Most Wanted	4
37 40 9	PASTOR TROY MADD Society 014173/Universal (12 98/18.98)	Face Off	13	1	-		ANGIE MARTINEZ Elektra 62366/EEG (12.98/18.98) Up Close And Personal	

Billboard Top R&B/Hip-Hop Catalog Albums...

Wed were	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS	Taposisti	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL Chart WKS
Sur		₩ NJMBER 1	14 Weeks At Number 1	1100	13		JAY-Z • Freeze/Roc-A-Fella 50592*/Priority (10.98/16 98)	Reasonable Doubt	189
-	1	2PAC 4° Death Row 63008° (18/38/24/98)	All Eyez On Me		(res-		JUVENILE A* Cash Money 153162/Universal (11.98/17.98)	400 Degreez	141
20	2	MAKAVELI A* Deeth Row 63012* (11.98/17.98)	The Don Killuminati: The 7 Day Theory	165	15	16	MILES DAVIS A ² Legacy/Columbia 64935/CRG (7,98 EQ/11.98)	Kind Of Blue	186
3		MAXWELL Columbia 68515/CRG (7.98 EQ/11.98)	MTV Unplugged EP	100	16		GINUWINE A ² 550 Music 69598*/Epic (11.98 EQ/17.98)	100% Ginuwine	69
4		AL GREEN A HI/The Right Stuff 30800/Capitol (10.98/16.98)	Greatest Hits	334	T	21	THE ISLEY BROTHERS Lagacy 57860/Epic (7.98 EQ/11.98)	Beautiful Ballads	74
5		SNOOP DOGGY DOGG A ⁴ Death Row 63002* (11.98/17.98)	Doggy Style	241	(D)	19	JAGGED EDGE So So Def/Columbia 68181/CRG (10.98 EQ/16.98)	A Jagged Era	80
6		THE NOTORIOUS B.I.G. A* Bad Boy 73000*/Arista (9.98/16 98)	Ready To Die		Ð	24	SADE A* Epic 85243 (10.98 EQ/16.98)	Love Deluxe	108
7		2PAC A* Amaru/Death Row 490301*/Interscope (19.98/24.98)	Greatest Hits	135	20	22	DMX A* Rufl Ryders/Def Jam 558227*/IDJMG (12.98/18 98)	It's Dark And Hell is Hot	161
8		BOB MARLEY AND THE WAILERS +1º Tuff Gong 846210*/IDJMG (12.98/18.98)			21	18	R. KELLY A ⁵ Jive 41527 (10.98/15.98)	12 Play	164
1 Q.	3	THE NOTORIOUS B.I.G. + 10 Bad Boy 73011 "/Arista (19.98/24.98)	Life After Death	203	22	_	MAXWELL A Columbia 68968*/CRG (10.98 EC/16.98)	Embrya	70
210	9	DR. DRE A3 Death Row 63000" (11.98/17.98)	The Chronic	255	23	23	KEITH SWEAT A' Vintertainment 60763/EEG (9.98/15.98)	Make It Last Forever	294
11	13	SADE A* Epic 85287 (12.98 EQ/18.98)	The Best Of Sade	346	20.0	17	BONE THUGS-N-HARMONY A* Buthless 69443*/Epic (10.98 EQ/15.98)	E. 1999 Eternal	210
12	11	2PAC A Ameru 41636/Jfve (10.98/16.98)	Me Against The World	262	25		EARTH, WIND & FIRE A* ARC/Legacy/Columbia 65735/CRG (7.98 EQ/11 98)	The Best Of Earth, Wind & Fire Vol. 1	73

Abums with the greatest sales gains this week. Catalog albums are 2-year old titles that have fallen below No. 100 on The Billboard 200 or reissues of older alzums. Total Chart Weeks column reflects combined weeks title has appeared on the Top R&B/Hip-Hop Albums and Top R&B/Hip-Hop Catalog Albums. The Recording Industry Assn. Of America (IRIAA) certification for net shipment of 500,000 album units (Gold). ARIAA certification for net shipment of 10 million units (Blatinum, of Diamond). Numeral following Platinum or Diamond symbol indicates albums with elevel. For boxed sets, and dough sets, and dough sets, and dough sets indicators of 100 million units (Platinum, of 2000 on Vertification for a shipment of 10 million units (Platinum). A set of 100 million units (Platinum) and 100,000 units (Platinum). A set of 100 million units (Platinum) and 100,000 units (Platinum). A set of 100 million units (Platinum) and 100,000 units (Platinum). A set of 100,000 units (Platinum) and 100,000 units (Platinum) and 100,000 units (Platinum). A set of 100,000 units (Platinum) and 100,000 units (Platinum). A set of 100,000 units (Platinum) and 100,000 units (Platinum) and

AUGUST 4 2001



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confirmed panelists

- James Andrews, Rainmaker LLC
- Bootsy Collins, artist
- Shamora Crawford, songwriter, Ground Breaking Music
- Kris Fite, president, Classic Music Publishing
- Professor Griff, member of Public Enemy
- Alan Grunblatt, president, In The Paint & EVP, Koch Entertainment
- Thornell Jones, head of marketing, Fortress Marketing/Hidden Beach
- Chris Lighty, president, Violator
- Eric Nicks, VP of A&R, Violator
- Nottz, producer, Teamsta
- Kawan "KP" Prather, producer, Ghet-O-Vision/Arista
- Rockwilder, producer, F–5 Pruductions
- Jamir "Nokio" Ruffin, producer, N-Tity Productions
- Mona Scott, founder, Monami Records
- Juanita Stephens, president, JS Media Relations
- -LaRonda Sutton, VP of Creative Urban Affairs, Universal
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E&B/HP-HOP

L.A. Symphony 'Calls' The Tune On Squint Entertainment

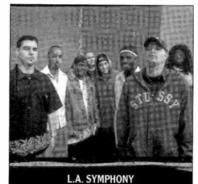
BY MARCI KENON

NEW YORK—Orchestrating a national following from its burgeoning reputation in Los Angeles' underground scene is the current mission of hip-hop collective L.A. Symphony. A major step in that plan is the planned Sept. 25 release of the group's Squint Entertainment album debut, *Call It What You Want*.

True to its name, L.A. Symphony utilizes contrasting movements to execute its hip-hop hybrid, created by a union of eight MC/producers and one DJ. The group was officially established in 1997.

"When we were recording the album, some songs were straightahead hip-hop, some were a bit happy, and some were a lot darker," says Symphony member Pigeon John, who collaborates with group mates Joey the Jerk, Sharlok Poems, J-Beits, Flynn, bTwice, CookBook, UNO Mas, and DJ J-Boogie. "We try to stay true to whatever is on our hearts and lay that down without hindering it. We do all types of music, so you get to call it what you want."

The 15-track album features additional production by Prince Paul (De La Soul), Will I Am (the Black Eyed Peas), and Mario C



(Beastie Boys). The title track fea-

tures cameos by the Black Eyed Peas and Fatlip (formerly of fellow L.A.-based group the Pharcyde). "The beatmakers will bring

tracks, and we vote on which

track we vibe to the most," adds Joey the Jerk, who, along with the group, is co-published through Squint Songs/Ten Dudes Publishing (ASCAP). "It's not like we fight for mike time. We let the guy who made the beat make the decision. After that, whoever is chosen to do the song comes up with a concept and figures out the structure. It's a collective and democratic process."

Commercial lead single "Broken Tape Decks" was released on vinyl through Fat Beats and sent to college and underground mix shows in February. The video, codirected by Matt Sterling and Amy Krimsier, features live action and animation.

"The track has a nice old-school beat and a very catchy keyboard melody," says mix show/club DJ Dennis Blaze, who works at San Diego's XHTZ.

Coming the second week in August is sophomore single "Champion Birdwatchers," which is being targeted to urban and crossover radio. In the meantime, L.A. Symphony-managed by Noah Tutak for Los Angeles-based Mic Rocker Management-has wrapped its stint on the national NBA/Yahoo!-sponsored Rhythm 'n Rims tour, which ended July 15 in Orlando, Fla. The group is slated to return to New York to play the Mercury Lounge July 27. It is being featured in the music section of Abercrombie & Fitch's clothing site and will have several of its tracks included in the first games available on Microsoft's Xbox video system, which comes out in November.

Squint GM Dave Palmer says the label—also home to the band Sixpence None the Richer—is negotiating with labels in the U.K. and Japan for the album's international release and also is in discussions with major Stateside distributors.

This comes in the wake of a recent announcement that Nashville-based Squint Entertainment was being folded into Word Records/ Gaylord Entertainment (*Billboard Bulletin*, July 24). Since then, Squint president Steve Taylor has announced plans to buy back the Squint rights from Gaylord by way of a private investment group.

Violet Brown, director of urban music at Wherehouse Entertainment, has followed L.A. Symphony since its 1999 independent release, *Composition No. 1.*

"People in L.A. have been waiting for this album," Brown says. "It's a good album that can make some noise in regions outside of Los Angeles."



DIVINE INTERVENTION: South Londonborn **Roots Manuva**, much lauded for his 1999 debut set *Brand New Second Hand*, is looking for divine intervention as he delivers his sophomore and final album for Big Dada/Ninja Tune, *Run Come Save Me*, Aug. 13. The title is a call to a higher force to guide the artist in making the right moves to secure a new record deal.

"I was trying to make an album that hip-hop heads [would enjoy] but also something that appeals to every-



body," Manuva says. Lead single "Witness (1 Hope)" has already garnered rave reviews since its July 23 release.

"My story is I was the vagabond," Manuva says as he talks about the single. "As a child, people often said I was lazy; an untidy no-hoper who didn't comb his hair. So this song is just a celebration of that."

Born Rodney Smith, Manuva brings a proud black British lyrical flow and a diverse musical palette to the hip-hop table. "Roots' album proves that hiphop from the U.K. actually benefits from its unique sounds, stories, and accents," says Fusion of the hip-hop consultancy firm Izm and e-magazine State of Independence. "When we celebrate these differences, we're capable of creating music for an international market-think Tricky, Soul II Soul, and Massive Attack. Listen closely to Roots' music, and you can hear drum'n'bass, reggae, and even a touch of indie [rock music] mixing with the hip-hop.'

Manuva, published by Chrysalis Music, managed by London-based Rhythm & Business, and booked by Primary Talent, has a U.K. tour and several summer festival dates lined up.

PRIZE-WINNING RAP: "If he wins, it will be news. If he doesn't, it will still be news," declares the press release

announcing that East London rapper **Malarchi's** debut album, *Forgotten World*, has been submitted for the prestigious Technic Mercury Music prize. If the album (which covers both U.K. and global issues) makes it through the nomination stage, it will be the first full-on hip-hop album to make the short list for the early-September awards show.

Malarchi describes his style as "conscious, rugged, and don't give up no matter what anyone says." Those themes are reflected on such songs as the mellow, reflective "Natural Substance." The smooth, R&B-laced "U4Days," featuring labelmate **Christynette**, deals with different types of relationships. The **Dark** joint-produced album also rocks with tracks like "Politics" and "Da Shock," a lyrical battle featuring **Canibus**.

The album's title track highlights a dark side of the world that's seldom highlighted by the media: where teenagers are being turned into war machines. "People over there in the Third World are suffering, and people over here are suffering," the artist says. "It's the global thing of talking but not doing, which I want people to pick up on."

However, Malarchi's vision isn't fully shared by all. "When Malarchi was showcased on TV, he brought energy to the hip-hop scene in the U.K. But the album hasn't translated that fully," says **Tee Max**, formerly a presenter on the MTV Base program *The Hip Hop Review*. "It's a little too insular."

The Gem Music-published artist counters that assessment, using the "No Question" track to highlight that he's not stuck in the narrow mind-set that many U.K. artists possess for producing only London undergroundpleasing joints. "I'm not doing it to suit just one set of heads," Malarchi says. "I'm doing it because I love my music. I love hip-hop, period."

RAP'S SHELF LIFE: Those interested in reading about the background of key issues affecting hip-hop, such as violence, language, religion, race, and gender, should check out **David L. Shabazz's** book, *Public Enemy Number One* (Awesome Records, AwesomeCommunications.com). It draws parallels from **Public Enemy's** work and includes a brief Q&A with some of rap's founding fathers.

However, if you're more interested in something that covers today's key players, then **Peter Shapiro's** handy, pocket-sized *The Rough Guide to Hip-Hop* (Rough Guide/Penguin, roughguides.com) fits the bill.

AUGUST 4 Billboard Hot Rap Singles M Compiled by SoundScan from a national subset panel of core R&B/Hip-Hop stores. SoundScan e AUGUST 4 Billboard Alternative August 2000 A

E	Ĕ	M	ARTIST Imprint & Number/Distributing Label	TITLE	
			ま世を NUMBER 1 き世を	2 Weeks At Number	
1	1	7	D12 Shady 42/983/Interscope G.O	Purple Hills	¢,
2	2	12	LIL' ROMEO Soulja 50202/Priority @ © @	My Baby	8
3	3	8	COO COO CAL Infinitia 2225*/Teamny Bay @ @	My Projects	٩Q
4	RE E	NTRY	VIOLATOR FEATURING BUSTA RHYMES	What It Is	8
6	12	9	HI-TEK FEATURING COMMON & VINIA MOJICA	The Sun God	
6	5	3	P. DIDDY, BLACK ROB & MARK CURRY	Bad Boy For Life	8
7	7	4	DA BEATMINERZ FEATURING FLIPMODE SQUAD & VINIA	MOJICA Take That	
8	15	7	ERICK SERMON FEATURING MARVIN GAYE	Music	8
9	10	8	LIL' ZANE Worldwide 50230/Priently @	None Tanight	9
10	6	11		Torture	200010
11	9	8	SKILLZ Eastern Conference 325*/Rewies O	Y'all Don't Wanna	
12	8	9	7L & ESOTERIC Direct 1224/Landspeed @ 0	Call Me E.S.	
13	11	14	THE YOUNG MILLIONAIRES FEATURING LIL' ONE - THE YOUNG MILLION Urban Spears 0003/Urban Dreams @	VAIRESS All I Wanna Do	500
14	4	13	AFU-RA FEATURING GZA D&D/In The Paint/Fat Beats 8253*/Koch @ @	Bigacts Littleacts	-
15	RE E	NTAY	AMPICHINO FEATURING YUK MOUTH	Do Tha Damn Thang	1
16	8E-E	NTRY	SUPERB FY Station 5690° @ ®	Superb	
17	13	4	LUDACRIS FEATURING NATE DOGG	Area Codes	Ŕ
18	17	14	OB FINEST FEATURING NAS AND BRAVEHEART	S Oochie Wally	8
19	14	4	RISING SON Darkaide 003* @ 0	Make It Vibrate	3
20	RE P	NTRY	CHINO NINO Flam Flawless 90001 @ @	Smash Out	
21)	19	12	THREE THE G. DEP, P. DIDDY & BLACK ROB Bad Boy 79383* (Arista O	Let's Get It	8
æ	RL-EI	VERY	D&D ALLSTARS FEATURING BIG DADDY KANE, SADAT-X, GURU & D&D 31852"/Fat Beets @	GREG NICE Hot Sh!t	
æ	RE-E/	NTRY	DJ DESIGN Stone Throw 2032*/Caroline @	Sparkadala	2
24	20	57	THE NOTORIOUS B.I.G. ▲ Bød Bøy 79377*/Arista © ●	Big Poppa/Warning	Ŗ
25	21	10	BEANIE SIGEL Boc-A-FallarDet Jam 572335*/IDJMG 0	Beanie (Mack B****)	8

Records with the greatest sales gains this week. ♀ Videoclip availability. ● Recording Industry Association of America (RIAA) certification fo ret shipment of 500,000 units (Gold). ▲ RIAA Certification for net shipment of 1 million units (Platnum), with additional million indicated by numbe ollowing the symbol. ● CD Single available. ① DVD Single available. ② CD Maxi Single available. ③ Cassette Single available. ③ Vinyl maxi single available. ③ Vinyl single available. ③ CD Maxi Single available. ④ CD Single available. ④ CD Maxi Single available. ④ CD Maxi Single available. ④ CD Maxi Single available. ④ CD Single available. ⑤ CD Maxi Single available. ⑥ CD Maxi Single available. ④ CD Maxi Single available. ⑥ CD Maxi Single available. ⑧ Maxi Sing

AUGUST 4 Billboard R&B/Hip-Hop Singles & Tracks

THIS MEEK	LAST WEEK	2 WKS. AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER)	ARTIST	PEAK POSITION	THE WEEK	LAST WEEK		WEEKS ON	
				参学 NUMBER 1 GREATEST GA	AINER/SALES 《啓彩 1 Week At Number 1		. 1,	45	37	16	-
0	36	38	8	LOVERBOY @ M.Ca. y Ckent (M Carey Diec. on Tulen ins. Brat Twenty Lude on Shau	Mariah Carey Featuring Da Brat & Ludacris 🕏	1	62	72	74	5	
2	17	17	11	BOOTYLICIOUS ®	Destiny's Child 😪	2	53	53	67	4	
1	1	1	11	B.Knowles, R.Fusari, F.Moore (B.Knowles, R.Fusari, F.Moore, S. Nicks)	Columbra 79620* Usher "R	1	54	60	70	16	
4	2	8	14	E.Clement, J. Jam, T.Lewis (A.McCloud, E.Clement)	O Arista 13992 Alicia Keys ☞	2	85	57	56	6	
(5)	3	5	12		Jagged Edge With Nelly ☞	3	53	61	65	7	
	5	4	15	J.Dupri,B.M.Cox (B.Casey,B.Casey,J.Dupri,B.M.Cox,Nelly)	O So So Def 79605"/Columbia Jimmy Cozier ☞	4	57	52	46	15	1
7	7	7	13		@ Ó O J 21069 Luther Vandross ⊮⊋	7	58	49	53	17	•
	4	2	12	W.Campbell (W.Campbel, H.Lilly, J Smith)	© © © © J 21084 Erick Sermon Featuring Marvin Gaye 😪	2	59	82		11	1
	6	3	20	E.Sermon (E.Sermon, M Gaye) PEACHES & CREAM O	ONY.LA/Def Squad 497578*/interscope 112 ☞	2					
10	10	14	7	M.Winans,S.Combs (M.Winans,S.Combs,M.Keith,Q.Parker,J.Boyd,C Sills,A Jones)	Bad Boy 73387*/Arista Brothers Featuring Ronald Isley AKA Mr. Biggs 😨	10	ത	NE	w	1	
				R.Kelly (R.Kelly)	DreamWorks ALBUM CUT	6	61	71	72	7	
AV.S	8	9	18	HIT 'EM UP STYLE (OOPS!) ☺ D.Austin (D.Austin)	🕒 🛈 RedZone 13974/Arista	-	and the second		_	9	
12	9	6	28	FIESTA O Poke & Tone, Precision (R.Kelvy, S.Carter)	R. Kelly Featuring Jay-Z 🖙 © O Jive 42904*	1	62	54	52		
13	16	21	7.	I'M REAL T.Dliver, C. Raaney, LE.S. (J. Lopez, T.Oliver, C. Raaney, LE.S.)	Jennifer Lopez Featuring Ja Rule 🖙 Epic ALBUM CUT	13		58	54	17	
14	22	43	3	IZZO (H.O.V.A.) KWest (S.Carter,K.West,B.Gordy,A.Mizell,F.Perren,D.Richards)	Jay-Z Roc-A-Feliz/Def Jam ALBUM CUT//DJMG	14	64	73	78	4	
Ð	15	18	13	JUST IN CASE O KeyGee (K.Gist, E.Berkeley, RL)	Jaheim 부 O Divine Mili 42381*/Warner Bros.	15	65	70	75	10	
16	24	28	9	ONE MINUTE MAN Timbaland,M.Elliott (M.Elliott,T.Mosley,C.Bridges)	Missy Misdemeanor" Elliott 🖙 The Gold Mind/Elektra ALBUM CUT/EEG	16	66	65	61	4	
					INER / AIRPLAY «ဂ)		67	62	58	20	
Ð	32	47	3	FAMILY AFFAIR Dr. Dre (M.J.Blige, B.Miller, A Young, C.Kambon, M.Elizondo)	Mary J. Blige	17	68	59	69	8	
18	11	10	21	SUPERWOMAN PT. II O	Lil' Mo Featuring Fabolous	4	69	64	68	4	
19	14	16	19	B.M.Cox, Ciue DURO (C Loving, B M Cox, G Nash, K Iffill, J Jackson, E. Shaw)		14	70	69	63	11	
20	20	20	13	S.Combs,M.Winans (S.Combs,M.Winans,A.Young,C.Taylor,M.Jones,J.Baxter,A.Cr THE WAY	Jill Scott 😪	20	71	68	60	17	
2	21	27	9	A.Harris,V.Davis (J.Scott,A Harris)	Hidden Beach ALBUM CUT/Epic D12 😴	21	72	63	66	20	
æ	23	29	6	Emmern (V Cartisle D Holton R Johnson, M Mathers, D.Moore, D.Porter, J.Bass)	🕒 🛈 Shady 497583/Interscope Ludacris Featuring Nate Dogg 🗫	22	3	78	76	5	
400	13	-	15	J.Pha (C Bridges, P. Walker, N Hale, B. Nichols)	Disturbing The Peace/Def Jam 588671*//DJMG Ray J Featuring Lil' Kim 😪	8	74	87	94	5	
2		11		The Neptunes (P Williams C Huen K Jones)	P. Diddy, Black Rob & Mark Curry 🖙	24	75		4	1	
24	26	31	6	BAD BOY FOR LIFE O Megaheriz M. L Group,H.Pierre (D.Wesley,M.Curry,R.Ross,J.Fisher,D.Goss)	O Bad Boy 79400"/Arista	-	10	5 00	EWV of	9	
25	25	19	9	FILL ME IN O MIHII (C Dav d M Hill)	Craig David 😪 O Ø O O Wildstar 88101/Ablantic	19	76	79			
25	12	12	21	LET ME BLOW YA MIND O Dr. Dre,S Storch (E Jeffers,A Young,M Elizondo,S,Storch,S.Jordan)	Eve Featuring Gwen Stefani 😴 O Rutt Ryders 497562 / Interscope	6	37	76	73	9	
-27	18	13	25	GET UR FREAK ON O Timbaland (M Elliott, T.Mosley)	Missy "Misdemeanor" Elliott 😪 The Gold Mind/LestWest 67190"/EEG	3	78	84	85	5	
28	30	22	12	WHAT IT IS O The Neptimes (T Smith, P.Williams, C.Hugo)	Violator Featuring Busta Rhymes 🖙 O Violator 79600 '/Loud/Columbia	20	79	75		2	
29	31	33	6	DIFFERENCES T.Diver (= Lump on T.Diver)	Ginuwine 😴 Epic ALBUM CUT	29	80	100	95	6	
30	27	15	16	THERE SHE GOES The Neptunes (P Williams C Hugo, Babylace)	Babyface 🖙 🛛 🛈 Arista 13988	10	81	77	82	11	
.31	19	23	14		Aaliyah Featuring Timbaland 😴 O Blackground 38781*	15	82	N	EW	1	
32	28	25	32	LOVE A Harris, C. Haggins (T. Johnson, A. Harris, C. Haggins)	Musiq Soulchild 🖙	2	83	-	EW	1	
3	40	51	6	I'M A THUG O	Trick Daddy ♥ ♥ Sho-N-Slide 85141*/Atlantic	33	84	90	99	4	
34	34	34	8	Righteous Funk Boogie (Trick Daddy, R.Van Hoy) SET IT OFF	Juvenile 😪	34	85	85	-	2	
35	29	26	26		Cesh Money ALBUM CUT/Universal Sunshine Anderson 😨	3	86	80	83	3	
36	35	30		M City (M.City R Shurrer C.Dawley, S.Anderson) MISSING YOU O	O O Soulite 9524*/Atlantic Case ☞	1	87	83	81	13	
37	43	57	9	Tim & Bob (T Kelley, B Robinson, J Thomas, J.P. Thompson)	⊙ O Def Soui 572839/IDJMG Coo Coo Cal 🖙	37	88	N	EW	1	
38	37	32		Bigg Hank (C.Ballamy,H.Cook)	© O Infinite 2225*/Tommy Boy Ja Rule Featuring Lil' Mo 🛠	11	89	i	NTRY	17	
	-			Li ¹ Rob,I Gotti (J.Atkins,R.Mays,I.Lorenzo,C.Loving,K.Gamble,L.Huff)	Murder Inc./Def Jam 572856"/IDJMG India.Arie 🛠	-	90	86	88	15	
39	39	39		BROWN SKIN M Batson, I Arie (LArie, S Saunders, M Batson)	Motown ALBUM CUT		1 434 414 1	96	92	5	1
40	42	42		CAN'T DENY IT O Rick Rock (J.Jackson,R.Thomas,T.Shakur,D.Arnaud)	Fabolous Featuring Nate Dogg 🖙 O Desert StorrtyElektra 67231 '/EEG	-	<u>91</u>				
O	86-4	WTRY	21	FEELIN' ON YO BOOTY R Keiky (R Keiky)	R. Kelły Jave Album Cut	41	-92	99	98	13	
42	33	24	16	M Diesel (F. Perren, A Mizell, B. Gordy, D. Lussier)	Lil' Romeo 🧐 ⊙ ⊙ O Saulja 50202/Priority	1	93	94	91	19	
43	44	40	10	JUST A BABY BOY O Battlecar (K Gilham,C.Broadus,0.Thompson,M.J.Mitchell)	Snoop Dogg Featuring Tyrese & Mr. Tan 🕏 O Universal 158386*	40	94	92	-	4	
44	41	35	32	MAYBE I DESERVE	Tank 도 Blackground ALBUM CUT	7	95	89	90	9	-
45	48	64	4	GHETTO GIRLS O	Lil Bow Wow 🛠 O So So Def 79612*/Columbia	45	96	-98	84	8	1
46	38	36	18	I DO!! O	© 30 50 50 404 7544 7 75444414 Toya ☞ © © © Arista 13972	25	97	RE E	ENTRY	5	I
47	51	55	21	Bam (H Guy,LRodriguez) BIA' BIA' O Lil Jon & The East Side Boyz Fea	aturing Ludacris, Too Short, Big Kap & Chyna Whyte 束	47	98	91	89	8	
48	55	86	3	J.Smith (J.Smith, S.Norns, S Martin)	O BME 7780°/TVT Maxwell	48	99	97	-	11	
49	67	+	2	Musze (Musze, H. David)	Columbia ALBUM CUT Brian McKnight 🖙	49	100	74	79	11	
60	56	48		B.McKnight (B.McKnight) PLEASE DON'T MIND O	Motown ALBUM CUT Philly's Most Wanted Featuring Andre Wilson 🕱	-		-	ALC: N	1.1	1
00	30	48	0	The Neptunes (P.Williams, C.Hugo, A.Holly, J.Witherspoon)	Atlantic 85142'		1				

1	1000			
	NO			_
				PEAK POSITION
	WEEKS	TITLE PRODUCER (SONGWRITER)	ARTIST IMPRINT & NUMBER/PROMOTION LABEL	PEAI
7	16	LET'S GET IT O Yogi The Himsen (T Coleman, J. Graham, S Combs, R. Ross A Green)	Three The G. Dep, P. Diddy & Black Rob 😪	18
1	5	Dance WITH ME O Jones (Jones, JBoyd, DParker, M Keith, M. Scandrick)	Bad Boy (B/W PEACHES & CREAM)*/Arista	52
,	4	SLOWLY	Tank 😪	53
	16	J-Dub (D.Babbs, J.Walker) JOHN DOE	Blackground ALBUM CUT Public Announcement Featuring LeLe	54
5	6	E Robinson (F Davis) SOMEONE TO CALL MY LOVER	RCA ALBUM CUT Janet 🖙	55
5	7	J Jam,T Lewis,J Jackson J D nri B M.Cox (J Jackson J. Harris III,T. Lewis, D. Bunnell)	Virgin ALBUM CUT	56
5	15		Rawkus ALBUM CUT St. Lunatics 😪	41
		J Epperson (J Frost J.Epperson)	● Fo' Reel 158815*/Universal Dave Hollister II	39
3	17	TAKE CARE OF HOME Time Ben Kelley B Robinson)	Del Squad ALBUM CUT/DreamWorks	
-	11	A.Harr Higgins (T.Johnson, A.Harris, C.Haggins, J.Scott, E.Green)	Ausiq Soulchild Featuring Ayana Of Aaries 🖙 O Def Soul 572835*/ADJMG	59
	1		Sunshine Anderson 😪 O Soulife ALBUM CUT/Atlantic	60
2	7	RAISE UP O Timbeland (M Barrett III,T Mosley)	Petey Pablo 🖙 O Jive 42876'	61
2	9	BEANIE (MACK B****) O	Beanie Sigel 😪 🛈 Roc-A-Fella/Def Jam 57/2935*/IDJMG	52
4	17			43
8	4	LETTER 2 MY UNBORN Johnny J. Tone F. Nitty (T. Shn) ur J. Jackson, C. Higgens, C. Higgens, M. Jackson)	Amaru/Death Row ALBUM CUT/Interscope	64
5	10	NOT YOUR FRIEND O	Case '⊊ O 0et Sout 572875*/IDJMG	65
1	4	Tim & Bob (T kelley, B Robinson)	Bilal 😪	61
8	20		⊙ O Moyo 497584/interscope 2Pac ☞	21
9	8	J.Jackson (T Shakur J.Jackson, R.Page, S George, J Lang)	Amaru/Death Row ALBUM CUT/Interscope	59
8	4	W Jean J Orprossis (W.Jean, J.Duplessis, M Moore-Hough, D.McRae)	O O Vclef 21068/J Athena Cage ☞	64
	11	S Rhythm A Cage (A Cage,S.Rhythm,R.Hill)	© Priority 50205 Missy "Misdemeanor" Elliott	63
3		LICK SHOTS O Timbeland M Elliott (M Elliott T Mosley)	The Gold Mind/Elektra 67221*/EEG	46
0	17	LET'S GET DIRTY (I CAN'T GET IN DA CLUB) Rockwilder (R Noble D Stinson J Bowman, Jr.)	Def Jam 572917*/IDJMG	_
6	20	1 LIKE THEM GIRLS O The Underdogs (D.Thomes,H Mason, Jr., J.Valentine, P.White)	Tyrese '荣 • RCA 60418*	15
6	5	WEEKEND THING O KayGee, D Lighty (K Gist, D.Lighty, RL, B. Daniels, A. Armer, R. Badazz)	Koffee Brown Featuring B-12 Of Midwikid 😪 O Divine Mill 13968 "Ansta-	71
4	5	USED TO LOVE ® S.Huff (S.Huff)	Keke Wyatt 😪 © 0 MCA 155844	74
201	1	KEEP IT GANSTA D.McClary,M.Allen (C.Loving,M.Allen,D.McClary)	Lil' Mo Elektra ALBUM CUT/EEG	75
-	9	KEEP IT REAL O Jelly Rolf (K.Fisher, D.Drew, J.Roach, H.Redd, D.Williams, N.Watts, S.Greene)	Kelli Mack © Rising Hi 30003	38
3	9	FRONT 2 BACK O Rockwilder (A.Joiner,D.Surson)	Xzibit 😪 ❶ Loud/Columbia 1997	65
5	5		g Presents Tha Eastsidaz Featuring Kokane 😨 K.Gilliam) O Doggy Style 2231*/TVT	78
-	2	WRONG IDEA Jelly Roll (D. Drew, E. Broadus, J. Stumps, L. Blackmon, T. Jenkins)	Bad Azz Featuring Snoop Dogg Style ALBUM CUT/Priority	75
5	6	THE SUN GOD O	Hi-Tek Featuring Common & Vinia Mojica @ Rawkus 320*	77
2	11	Hi-Tek (LLynn, V.Mojica, T.Cottrell) OH YEAH O	Foxy Brown 😪	63
0	1	E.Scoresszy (i.Marchand,E.Hill,B.Marley,F.Hibbert) KNOCK YOURSELF OUT	Del Jam (B/W B.K. ANTHEM)*/IDJMG Jadakiss	82
	1		Ruff Ryders ALBUM CUT/Interscope Jadakiss Featuring Styles Of The Lox	83
9	4	The Alchemist (J.Phillips, D.Styles, A.Maman)	Ruff Ryders ALBUM CUT/Interscope	67
'	2	Mr. Walt (R.McNafre, T.Smith, R.Fisher, W.Lawis, L. Jones, R. Meyers, W. Dewgarde)	• Rawkus 300" Nivea 😪	85
2		Drganized Noize, Swift C. (R Wade, P.Brown, R.Murray, C Barnett, M.Etheridge, B.Bennett, J.W		80
3	3	THIS IS ME CO D.Frank (S.Kipner, O.Frank, P.Sheyne)	🕒 🛈 🛈 🔂 Bad Boy 79402/Arista	. 5
1	13	POP LOCKIN' Socpatly (Silk The Shocker, C. Broadus, Goldie Loc)	Silkk The Shocker Featuring Snoop Dogg No Limit ALBUM CUT/Priority	64
	1	MISS CALIFORNIA © V.Nobles (R.Pugh)	Dante Thomas Featuring Pras 🛠 O O O Rat Pack/Elektra 67157/EEG	88
R¥	17	LOVE DON'T LOVE ME E.Benet, D.Posey (E.Benet, D.Posey)	Eric Benet 🖈 Warner Bros. SDUNDTRACK CUT	38
8	15	WE'RE CALLIN U Delite, Silk (D Allamby, LBrowder, G.Jenkins, J.Gates)	Silk 🧐 Elektra ALBUM CUT/EEG	56
2	5	IT'S OVER O D.Lockings,C.Arms (C.Arms,D.Lockings,R.Brawn, N.Reed)	Kurupt Featuring Natina Reed 😪 • Antra 751082*/Artemis	91
8	13	BACK BACK O Blue (0.M. Lawson,A.Sampson)	Lil' O 🗣 O Game Face 85096*/Atlantic	62
21	19	NONE TONIGHT O R.Lumpkins (2 Copeland, Jr, D.Lewis, R.Lumpkins)	Lil' Zane ਯ © Worldwide 50200/Priority	68
	4	Y'ALL DON'T WANNA ♀ H}-Tek (D.Lewis, T.Cottreli)	Eastern Conference 325*/Rawkus	92
0	9	TORTURE O	Screwball Featuring M.O.P. © Phydra 9111/Landspeed	78
34	8	Stone (LStone, W.Bass, F.Ivey, K.Jones, K.Lewis, J.Grinnage, E.Murry) TELL ME WHO	Tamia	63
RY	5	S.Crawford (S.Crawford, Tamia)	Elektre ALBUM CUTLEEG Bishop 🖙	79
39	8	Champ Productions,C.Young (T.Kendrick)	O Tony Mercedes/Bucket Head 8306/Edel 7L & Esoteric	.83
	11	Vinyl Reanimators (S.Ryan)	© O Direct 1224/Landspeed eaturing Lil' One – The Young Millionairess	73
79	11	KKendrick (KKendrick, P.Reynolds, LSmith, W. Sanders, J.Moore) BIGACTS LITTLEACTS O	Urban Spears 0003/Urban Dreams Afu-Ra Featuring GZA	57
1	1	True Master (A.Phillips,D.Hacris & Grice'	© O D&O/n The Paint/Fat Frank 8263*/Koch	

Songs with the greatest airplay and/or sales gains recorded this week. Greatest Gainer/Sales and Greatest Gainer/Airplay are awarded, respectively, for the largest sales and airplay increases on the char. \sim Vidioeclip availability. O Indicates retail single avail Industry Association D1 America (RIAA) certification. In RIAA certification for net shipment of 500,000 units (GIGL). A RIAA certification for net shipment of 1 million units (Platinum, with additional million indicated by a number of log Preail Launce release centributes to song so point total. Arplay-only songs are not certification for net shipment of 500,000 units (GIGL). A RIAA certification for net shipment of 5 of the HAR RAB(HI)-info, point sale are remover (from the HAR RAB(HI)-info, point s The most popular singles and tracks compiled from a national sample at Broadcast Data Systems radio pariets and a national subset panel of care RB2/Pipe Kop stares collected, compiled, and provided by

is removed upon Recording ates first full week that retail play charts simultaneously if ssette Maxi-Single available.

Hop Ai

Billboord® R&B/Hip-Hop Airplay.

1000		-				-		-	-		
TILIS WEEK	WEEK	NO		ě	LAST WEEK	NO		MIRK	WEEK	NO	
10	5	WKS.	THTLE	is i	LS I	WKS.	TITLE	2	AST		TITLE
Ē.,	4	3		-	LA	ŝ	ARTIST (IMPRINT/PROMOTION LABEL)	É	P	à	ARTIST (IMPRINT/PROMOTION LABEL)
0	1	14	Fallin' 2Wks Ar No. 1 Alicia Keys (J)	26	19	14	We Need A Resolution Aaliyah Feat. Timbaland (Blackground)	61	57	7	Round & Round Hi-Tek Feat, Jonell (Rawkus)
2	2	12	Where The Party At Jagged Edge With Nelly (So So Def/Columbia)	Ð	36	5	I'm A Thug Trick Daddy (Slip-N-Slide/Atlantic)	52	46	16	Let's Get It Three The G. Dep. P. Diddy & Black Rob (Bad Boy/Arista)
3	3	11	U Remind Me Usher (Arista)		22	11	Bootylicious Destiny's Child (Columbia)	53	43	17	Take Care Of Home Dave Hollister (Del Squad/DreamWorks)
4	4	12.	Music Erick Sermon (NY.LA/Def Squad/Interscope)	39	30	8	Set It Off Juvenile (Cash Money/Universal)	62	74	2	Girl Next Door Musig Soulchild Feat. Ayana (Del Soul/IDJMG)
5	6	7	Contagious The Isley Brothers (DreamWorks)	30	31	9	Purple Hills D12 (Shady/Interscope)	3	52	6	Someone To Call My Lover
6	5	20	Peaches & Cream	av.	23	26	Heard It All Before Sunshine Anderson (Soulife/Atlantic)	6 5	-	1	Lunch Or Dinner Sunshine Anderson (Soulife/Adentic)
7	9	7	l'm Real Jennifer Lopez Feat. Ja Rule (Epic)	32	32	15	I Cry Ja Rule Feat Lil' Mo (Murder Inc./Def Jam/IDJMG)	57	49	10	Midwest Swing St. Lunatics (Fo' Reel/Universal)
8	15	3	Izzo (H.O.V.A.) Jay-Z (Roc-A-Fella/Def Jam/IDJMG)	œ		21	Feelin' On Yo Booty R. Kelly (Jive)	58	53	17	I Am Your Woman Syleena Johnson (Jive)
9	17	9	One Minute Man Missy "Misdemeanor" Elliott (The Gold Mind/Elektra/EEG)	34	35	8	Brown Skin IndiaArie (Motown)	Ð	64	3	Raise Up Petey Pablo (Jive)
10	24	3	Family Affair Mary J. Blige (MCA)	Ð	38	7	Can't Deny It Fabolous Feat. Nate Dogg (Desert Storm/Elektra/EEG)	60	66	4	Letter 2 My Unborn 2Pac (Amaru/Death Row/Interscope)
Ð	12	15	She's All I Got Jimmy Cozier (J)	24	29	18	Hit 'Em Up Style (Oops!) Blu Cantrell (RedZone/Arista)	1	58	20	Until The End Of Time 2Pac (Amaru/Death Row/Interscope)
12	11	19	Can't Believe Faith Evans Feat. Carl Thomas (Bad Boy/Arista)	37	33	29	Missing You Case (Def Soul/IDJMG)	62	50	16	My Baby Lil' Romeo (Soulia/Prigrity)
B	18	13	The Way Jill Scott (Hidden Beact/Epic)	œ	39	10	Just A Baby Boy Snoop Dogg Feat, Tyrese & Mr. Tan (Universal)	63	67	5	Not Your Friend Case (Def Soul/IDJMG)
14	21	6	Area Codes Ludachs Feat. Nate Dogg (Disturbing Tha Peace/Def Jam/IDJMG)	39	37	32	Maybe I Deserve Tank (Blackground)	64	56	8	Beanie (Mack B****) Beanie Sigel (Roc-A-Fella/Def Jarry/DJMG)
Б	14	13	Just In Case Jaheim (Divine Mil(Warner Bros.)	40	45	9	Bia' Bia' Lil Jon & The East Side Boyz (BME/TVT)	65	61	20	I Like Them Girls
16	10	28	Fiesta R. Kelly Feat, Jav-2 (Jive)	41	44	4	Ghetto Girls Li Bow Wow (So So Def/Columbia)	66	65	7	Lick Shots Missy "Misdemeanor" Elliott (The Gold Mind/Elektra/EEG)
17	8	21	Let Me Blow Ya Mind Eve Feat. Gwen Stefani (Ruff Ryders/Interscope)	42	34	8	Loverboy Mariah Carey Feat. Da Brat & Ludacris (Virgin)	G	-	1	Keep It Gansta
18	13	21	Superwoman Pt. II Lii' Mo Feat, Fabolous (EastWest/EEG)	æ	47	3	Lifetime Maxwell (Columbia)	68	62	16	There She Goes Babylace (Ansta)
19	7	15	Wait A Minute Ray J Feat. Lil' Kim (Atlantic)	40	60	2	Love Of My Life Brian McKnight (Motown)	69	68	7	Front 2 Back Xzibit (Loud/Columbia)
20	16	25	Get Ur Freak On Missy "Misdemeanor" Elliott (The Gold Mind/EastWest/EEG)	Э	41	9	Fill Me In Craig David (Wildstar/Atlantic)	70	71	5	Weekend Thing Koffee Brown Feat, B-12 (Divine Mil/Arista)
21	25	6	Bad Boy For Life P. Diddy, Black Rob & Mark Curry (Bad Boy/Arista)	4 0	63	5	Dance With Me 112 (Bad Boy/Ansta)	7	75	3	ILuvit Snoop Dogg Presents Tha Eastsidaz (Doggy Style/TVT)
22	26	6	Oifferences Ginuwine (Epic)	47	55	6	My Projects Coo Coo Cal (Infinite/Tommy Boy)	72	69	17	Let's Get Dirty (I Can't Get In Da Club) Redman Feat. DJ Kool (Def Jam/IDJMG)
2	20	32	Love Musiq Soulchild (Def Soul/IDJMG)	43	54	6	Please Don't Mind Philly's Most Wanted (Atlantic)	B	-	1	Knock Yourself Out Jadakiss (Ruff Ryders/Interscope)
20	28	13	Take You Out Luther Vendross (J)	9	51	4	Slowly Tank (Blackground)	Ø		1	We Gonna Make It Jadakiss Feat. Styles (Ruff Ryders/Interscope)
Ð	27	12	What It Is Violator Feat. Buste Rhymes (Violator/Loud/Columbia)	Ð	59	12	John Doe Public Announcement Feat, LeLe (RCA)	23	70	2	Wrong Idea Badd Azz Feat. Snoop Dogg (Doggy Style/Priority)



Blaque's Back. Columbia trio Blaque is recording a new album, Blaque Out. The follow-up to the group's self-titled first album is set for release in October. Among the producers working on the project is Dallas Austin, who's shown here with, from left, Blaque members Shamari, Brandy, and Natina.



Keying In on a Hit. J Records' Alicia Keys takes a photo break with Squeak Pictures music video director Chris Robinson while shooting the video for her hit single "Fallin'.'



Teaming Up Again. Producer/songwriter Shep Crawford and J Records artist Deborah Cox are currently in the studio working on Cox's forthcoming album Crawford co-wrote and produced Cox's crossover hit "Nobody's Supposed to Be Here" with Montell Jordan.

Records with the greatest impressions increase. 2001, Billboard/BPI Communications and SoundScan, Inc. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio
Track service. 133 stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions, computed by cross-referencing exact times of airplay with Arbitron listener data.
This data is used to compile the Hot R&B/Hio-Hoo Singles & Tracks chart

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AUGUST 4 2001

/	_	US 001	Billboarc	R		R	&B/Hip-Ho	0	Si	n	gles Sales.
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0	50	2	Loverboy 1WkArNo.1 Mariah Carey Feat. Da Brat & Ludacris (Virgin)	36	25	19	Missing You Case (Def Soul/IDJMG)	51	45	4	Just In Case
0	28	3	Bootylicious Destiny's Chird (Columbia)	Ø	34	10	Fallin' Alicia Keys (J)	2	41	18	Jaheim (Divine Mill/Warner Bros.) All For You
8	2	3	Take You Out Luther Vandross (J)	23	40	7	Music Erick Sermon (NY.LA/Def Squad/Interscope)	Ð	61	4	Janet (Virgin) Sparkadala DJ Design (Stone Throw/Caroline)
4	3	15	Hit 'Em Up Style (Oops!) Blu Cantrell (RedZone/Arista)	29	30	8	None Tonight	54	52	46	Big Poppa/Warning The Notorious B.I.G. (Bad Boy/Arista)
5	1	6	U Remind Me Usher (Arista)	30	22	11	Torture Screwball Feat. M.O.P. (Hydra/Landspeed)	55	47	12	Wait A Minute Ray J Feat Lil' Kim (Atlantic)
6	4	8	She's All I Got Jimmy Cozier (J)	31	36	3	Don't Mess With The Radio	B	62	15	Can't Believe Faith Evans Feat Carl Thomas (Bad Boy/Arista)
7	5	12	There She Goes Babyface (Arista)	32	27	7	Y'all Don't Wanna Skillz (Eastern Conference/Rawkus)	57	53	10	Beanie (Mack B****) Beanie Sigel (Roc A Fella/Def Jary/DJMG)
8	7	9	Fill Me In Craig David (Wildstar/Atlantic)	33	24	9	Call Me E.S. 7L & Esoteric (Direct/Landsgeed)	58	39	35	Could It Be Jaheim (Divine Mil(Warner Bros.)
9	6	20	Fiesta R. Kelly Feat. Jay-Z (Jive)	34	31	14	All J Wanna Do The Young Millionaires (Urban Spears/Urban Dreams)	69	60	13	Let's Get Dirty (I Can't Get In Da Club) Redman Feat. DJ Kool (Def Jam/IDJMG)
10	9	5	Purple Hills D12 (Shady/Interscope)	35		1	Used To Love Keke Wvatt (MCA)	50	55	9	U Know U Ghetto Bishop (Tony Mercedes/Bucket Head/Edel)
11	8	10	I Do!! Toya (Ansta)	1987	14	13	Bigacts Littleacts Afu-Ra Feat, GZA (D&D/In The Paint/Fat Beats/Koch)	61	57	40	Flava In Ya Ear Craig Mack (Bad Boy/Arista)
12	10	12	My Baby Lil' Romeo (Soulja/Priority)	37	-	2	Do Tha Damn Thang Ampichino Featuring Yuk Mouth (Flam Flawless)	52	48	5	Peaches & Cream/Dance With Me
B	12	8	My Projects Coo Coo Cal (Infinite/Tommy Boy)	33	-	16	Superb Superb (FY Station)	63		5	Where The Party At Jagged Edge With Nelly (So So Def/Columbia)
14	11	20	Superwoman Pt. II Lif' Mo Feat, Fabolous (EastWest/EEG)	39	37	4	Area Codes Ludacris Feat. Nate Dogg (Disturbing Tha Peace/Def Jam/IDJMG)	54	29	23	It's Over Now
Đ	15	11	Keep It Real Kelli Mack (Rising Hi)	40	44	14	Oochie Wally Q8 Finest (III Will/Columbia)	65	46	24	Bow Wow (That's My Name) Lii Bow Wow (So So Def/Columbia)
16	18	18	Stranger In My House	41	38	4	Make It Vibrate Rising Son (Darkside)	66	69	2	All Massive Ayatollah Feat, Tek (Windmill/Fat Beats)
17	13	4	Cluck Cluck The Product G&B Feat. Wyclef (Yclef/J)	42	35	10	Funktafied Five Star (Tent/Ground Lavel)	67	59	11	Best U Can Tha Liks (Loud/Columbia)
19	67	7	What It Is Violator Feat. Busta Rhymes (Violator/Loud/Columbia)	4 2	-	2	Smash Out Chino Nino (Flam Flawless)	63	74	7	Let's Git Doe The Beatnuts Feat, Fetman Scoop (Loud/Columbia)
Ð	32	8	The Sun God Hi-Tek (Rawkus)	44	42	12	Survivor Destiny's Child (Columbia)	69	54	22	What Would You Do? City High (Booga Basement/Interscope)
20	17	3	Bad Boy For Life P. Diddy, Black Rob & Mark Curry (Bad Boy/Arista)	45	49	12	Let's Get It Three The., G. Dep, P. Diddy & Black Rob (Bad Boy/Arista)	70	58	13	Angel Shaggy Feat Rayvon (MCA)
21	23	4.	Take That Da Beatminerz (Rawkus)	46	16	9	Crave 4Shades (Real Deal/Orpheus)	71	43	46	One More Chance/Stay With Me The Notorious Billigi (Bad Boy/Arista)
22	19	4	Hey Hey Athena Cage (Priority)	97	51	10	We Need A Resolution Aaliyah Feat. Timbaland (Blackground)	Ð	75	3	Smash Sumthin' Redman Feat. Adam F (Def Jam/IDJMG)
23	33	13	Miss California Dante Thomas Feat. Pras. (Rat Pack/Elektra/EEG)	42	26	20	Bizounce Olivia (J)	73	72	25	I'll Be There For You/You're All I Need To Get By Method Man Fest, Mary J. Blige (Def Jam/IDJMG)
24	21	4	Love It Bilal (Moyo/Interscope)	G	-	3	Hot Sh!t D&D Alistars (D&D/Fat Beats)	74	65	25	Juicy/Unbelievable The Notorious B.I.G. (Bad Boy/Arista)
2	20	3	This Is Me Dream (Bad Bay/Arista)	50	56	37	Soul Sista Bilal (Moyo/Interscore)	Ф	-	10	B.K. Anthem/Oh Yeah

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WKS.	TITLE		AST W	WKS.	TITLE
5	ARTIST (IMPRINT/PROMOTION LABEL)	Sector Sector	2	3	ARTIST (IMPRINT/PROMOTION LABEL)
19	Missing You Case (Def Soul/IDJMG)	51	45	4	Just In Case Jaheim (Divine MillWarner Bros.)
10	Fallin' Alicia Keys (J)	2	41	18	All For You Janet (Virgin)
7	Music Erick Sermon (NY.LA/Def Squad/Interscope)	Ð	61	4	Sparkadala DJ Design (Stone Throw/Caroline)
8	None Tonight Lil'Zane (Worldwide/Priority)	54	52	46	Big Poppa/Warning The Notorious B.I.G. (Bad Boy/Arista)
11	Torture Screwball Feat. M.O.P. (Hydra/Landspeed)	55	47	12	Wait A Minute Ray J Feat, Lil' Kim (Atlantic)
3	Don't Mess With The Radio	B	62	15	Can't Believe Faith Evans Feat Carl Thomas (Bad Boy/Arista)
7	Y'all Don't Wanna Skillz (Eastern Conference/Rawkus)	57	53	10	Beanie (Mack B****) Beanie Sigel (Roc A Fella/Def Jam/IDJMG)
9	Call Me E.S. 7L & Esoteric (D rect/Landspeed)	58	39	35	Could It Be Jaheim (Diving Mill/Warner Bros.)
14	All J Wanna Do The Young Millionaires (Urban Spears/Urban Dreams)	69	60	13	Let's Get Dirty (I Can't Get In Da Club) Redman Feat. DJ Kool (Def Jam/IDJMG)
1	Used To Love Keke Wyatt (MCA)	-	55	9	U Know U Ghetto Bishop (Tony Mercedes/Bucket Head/Edel)
13	Bigacts Littleacts Afu-Ra Feat. GZA (D&D/In The Paint/Fat Beats/Koch)	61	57	40	Flava In Ya Ear Craig Mack (Bad Boy/Arista)
2	Do Tha Damn Thang Ampichino Featuring Yuk Mouth (Flam Flawless)	52	48	5	Peaches & Cream/Dance With Me 112 (Bad Boy/Ansta)
16	Superb Superb (FY Station)	œ	-	5	Where The Party At Jagged Edge With Nelly (So So Det/Columbia)
4	Area Codes Ludacris Feat. Nate Dogg (Disturbing The Peace/Def Jam/IDJMG)	64	29	23	It's Over Now 112 (Bad Boy/Arista)
4	Oochie Wally Q8 Finest (III Will/Columbia)	65	46	24	Bow Wow (That's My Name) Lil Bow Wow (So So Def/Columbia)
4	Make It Vibrate Bising Son (Darkside)	66	69	2	All Massive Ayatollah Feat, Tek (Windmill/Fet Beats)
0	Funktafied Five Star (Tent/Ground Lavel)	67	59	11	Best U Can Tha Liks (Loud/Columbia)
2	Smash Out Chino Nino (Rem Rawless)	(33)	74	7	Let's Git Doe The Beatnuts Feat. Fatman Scoop (Loud/Columbia)
2	Survivor Destiny's Child (Columbia)	69	54	22	What Would You Do? City High (Booga Basement/Interscope)
2	Let's Get It Three The., G. Dep, P. Diddy & Black Rob (Bad Boy/Arista)	70	58	13	Angel Shaggy Feat Rayvon (MCA)
9	Crave 4Shades (Real Deal/Orpheus)	71	43	46	One More Chance/Stay With Me The Notorious B I.G (Bad Boy/Arista)
0	We Need A Resolution Aaliyah Feat. Timbaland (Blackground)	Ð	75	3	Smash Sumthin' Redman Feat. Adam F (Def Jam/IDJMG)
20	Bizounce Olivia (J)	73	72	25	I'll Be There For You/You're All I Need To Get By Method Man Fest. Mary J. Blige (Def Jam/IDJMG)
3	Hot Sh!t D&D Alistars (D&D/Fat Beats)	74	65	25	Juicy/Unbelievable The Notorious B.I.G. (Bad Boy/Arista)
37	Soul Sista Bilal (Moyo/Interscore)	Ф	-	10	B.K. Anthem/Oh Yeah Foxy Brown (Def Jam/IDJMG)

Records with the greatest sales gains. © 2001, Billboard/BPI Communications and SoundScan, Inc. Compiled by SoundScan from a national subset panel of core R&B/Hip-Hop stores. This data is used to compile the Hot R&B/Hip-Hop Singles & Tracks chart.

DANCE/ELECTRONIC



Box

CHAMPAGNE KISSES: Beat Box is happy to report that, after having been let go from its recording contract with U.K. label 4AD last year, Icelandic out-



fit **Gus Gus** has inked a multi-album deal with Los Angeles-based Moonshine Music; the agreement covers North America only.

Along with a change in label comes a change in lineup—as well as a change in residence. What was once a Reykjavik-residing nine-piece collective of artists, musicians, filmmakers, photographers, and actors is now a Barcelona-based trio, complete with newly fashioned names.

So, programmer Biggi Thórarinsson is rechristened Biggi Veira, and DJs Herb Legowitz and Steph Stephenson/Alfred More become Magnus Pop and Step Step, respectively. Although not a core member, singer Lola B. Nice is a full-time contributor/collaborator. (By the way, Pop and Step—going under the Pop 'n' Step moniker—have a monthly DJ residency at Barcelona's Nitsa club.)

According to Pop, the band didn't split up so much as "drift apart." After the release of the act's second album (1999's *This Is Normal*), Pop says, one member was asked to leave, "and then other members began leaving on their own. Everybody began focusing on their respective areas of expertise.

"But the upside to all this is that the three of us that remain are the ones who actually create and produce the music," Pop continues. "Biggi, Step, and I have always been the designers of the music. The only major difference between then and now is that none of us sang before. Now, along with Lola, we all sing."

Gus Gus began working on its still-

in-progress new album last December, Pop explains. "It was the holiday season, we were drinking lots of champagne, and we decided it was time to begin work on another album."

Planned for an early 2002 release, the new album (with the working title *Celebrator*) is "decidedly Gus Gus," Pop acknowledges. "It doesn't matter if we record in Iceland or Spain—we always have a unique sound."

With four songs completed— "Attention," "Your Moves Are Mine," "David," and "Unnezary"—Pop says that the new album mixes elements of '80s Italo-disco and **T-World**, the production/remix outfit of Pop and Veira.

"Their sound fits in with the direction we've always had for our artists," Moonshine Music president/cofounder **Steve Levy** notes. "They create innovative electronic music that can appeal to a wide audience."

Pop responds, laughing, "Well, you know, our purpose is to make everybody's day with our music."

BITS 'N' PIECES: For those who may have missed **King Britt Presents Sylk 130's** When the Funk Hits the Fan and its reconstructed follow-up, When the Funk Hits the Fan—The Remixes the first time around, Ovum Recordings/Six Degrees Records reissues the discs Tuesday (31).

On Aug. 14, the Right Stuff/Capitol-EMI is scheduled to release *First Choice—the Ultimate Club Collection*. Like the first installment in the imprint's "Ultimate Club Collection" series (**Loleatta Holloway's** *Queen of the Night*), *First Choice* features contemporary remixes, this time of songs recorded by the much-lauded and -sampled trio.

Comprising Rochelle Fleming, Joyce Jones, and Annette Guest, First Choice represented all that was great and wonderful about the disco era's Philly sound: hook-laden lyrics, fullon orchestration, buoyant melodies, spirited rhythms, and soulful vocals.

Spotlighted remixers include Olav Basoski ("The Player"), Full Intention ("Armed and Extremely Dangerous"), Danny Krivit ("Newsy Neighbors"), Stonebridge ("Smarty Pants"), and Gambafreaks ("Gotta Get Away").

London-Sire confirms that **Mark Hill** and **Pete Devereux**, collectively known as U.K. 2-step duo **Artful Dodger**, have amicably parted ways. Devereux will pursue his own DJ career, while Hill will continue to produce and release music under the Artful Dodger moniker. The U.S. release of the act's debut album, *It's All About the Stragglers*, is set for Sept. 18.

Hard-Touring Überzone Peers Into 'The Future' On Astralwerks

BY CRAIG ROSEBERRY

"I've always been an avid fan of technology," Tim Wiles says. The studio of the California native DJ/ producer who records as Überzone is racked with vintage analog synthesizers, drum machines, samplers, and keyboards. "Having all this stuff is great, but it's really about what you do with it, about experimenting and creating your own personal stamp."

On Aug. 7, Überzone makes its long-awaited and much-anticipated full-length debut with *Faith in the Future* (Astralwerks Records). The set finds Wiles collaborating with an impressive and eclectic group of artists, including Afrika Bambaataa, Helmet frontman Paige Hamilton, alterna-pop siren Lida Husik, and dancehall veteran Beanie Man.

"Collaborating with so many wonderfully talented artists—artists that I respect—has been refreshing and inspiring. I feel completely reenergized," says Wiles, whose songs are handled by Warner/Chappell Music. "Working with others, I see things from a different perspective than when I work alone. It's important to challenge yourself and break from repeating your ordinary routine or cycle."

Faith in the Future reflects the artist's myriad influences, encompassing early B-boy-era hip-hop, electro, dub, and such electronic/ new-wave innovators as Kraftwerk, Depeche Mode, Yazoo, and Cabaret Voltaire. In addition to the classic single "Botz," the album's memorable moments include lead single "Bounce," "2 Kool 4 Skool," and the otherworldly "Dreamtime."

Überzone first appeared in 1994 with "Sysex." But it was the semi-

• Juan Atkins, Legends (Om Records album). The godfather of techno, producer/remixer/DJ Juan Atkins, celebrates his 20th anniversary in the industry with this sublime beat-mixed set. A necessary complement to Atkins' 3-yearold DJ-driven set, Wax Trax! MasterMix-Volume 1, the Chicagohouse-meets-Detroit-techno vibe of Legends opens with the underground classic "I Wanna Be There" by Model 500, one of the artist's many aliases. Other noteworthy tracks include Rui Da Silva's "Earth," Isolee's "Beau Mot Plage," DJ Sneak's "Dancin' Therapy," and Ciudad Feliz's "Bada." Out Aug. 7.

• Karmadelic, *Flip Your Mind* (Jellybean Recordings album). After many tasty remixes and pronal single "Botz," released the following year, and much-heralded EPs *The Brain Dust* (which included "The Brain" and "Moondust") and *The Freaks Believe in Beats* that thrust Überzone into the international spotlight

Along with such acts as Crystal Method, DJ Micro, and DJ Icey, Wiles became a perennial figure in the burgeoning funky breaks underground scene.

According to Astralwerks A&R director/product manager Justin Nichols, the label plans to institute



It's really about what you do with technology, about experimenting and creating your own personal stamp.'

a long-term marketing plan for the artist. "Our main goal is to utilize Überzone's existing core fan base, which is heavily rooted in the nuschool generation of breaks enthusiasts, as opposed to the funky breaks audience.



ductions, Karmadelic-aka Konrad Carelli & Anton Bass-finally delivers a full-length album. Those expecting a set solely comprising circuit-ready beats à la the duo's "Check It Out" and "Nothingness" (both featuring Sandy B.), as well as "Flip Your Mind"-which are all included here—may be slightly surprised. Flip Your Mind also features the gorgeous Mandalay-hued "Things I See" and the groovy "Earth Star," which feature Jayella and Lydia Rhodes, respectively. Don't overlook the cover of Journey's "Who's Crying Now" (featur"He's already built a loyal following from his nonstop club touring, as well as from his remix work and releases on the City of Angels label," Nichols continues. "With his proper album debut, we have a great opportunity to extend his reach to a wider audience, especially considering the musical diversity of artists [with whom] he collaborated."

The set is already attracting interest with the release of "Bounce." Featuring remixes by Rennie Pilgrem (who produced the album track "Black Widow"), Max Graham, and newcomer Blim, "Bounce" has been serviced to college radio, specialty shows, mix shows, and niche underground radio.

Undoubtedly, Astralwerks' greatest asset will be the artist's relentless touring. Überzone-who is managed by Richard Bishop of Los Angeles-based 3AM Management and booked by Paul Morris of New York-based AM Only—is currently on the road playing clubs and raves with a live show that intertwines turntable action, vocalists, and a multimedia presentation. On July 27, Überzone, along with the Crystal Method, began an eightweek summer tour of North America. Some dates will coincide with the Mekka and Creamfields festival tours.

"It's been a long journey to get from where I started to where I am now," Wiles says. "I struggle constantly to evolve with what I'm doing. Electronic music is very important to me—it's my craft and passion. I enjoy the process of learning, exploring, and growing musically. I just want the music to have a flow while maintaining the three d's: depth, diversity, and dynamic."

ing the **Steve Perry**-esque vocals of **Pete Cintorino**), as it really does shine. Out Aug. 7.

• Joe Jackson, "Glamour and Pain" (Manticore/Sony Classical promotional single). Culled from Jackson's Night and Day II from last year, the melancholic "Glamour and Pain" has been patiently awaiting its time in the remix spotlight—and we hope the time is now. Dezrok has refashioned the track into a peak-hour, Pet Shop Boys-inflected dancefloor jam, surrounding Jackson's vocals with filtered effects, trance-hued synth patterns, drumrolls, and a rugged bassline. 'Tis a shame the label has no plans to make this commercially MICHAEL PAOLETTA available.

Maxi-Singles Sales. Top Electronic Albums and Breakouts are compiled from soundScane a national sample of retail store sales reports collected, compiled, and provided by

Billboard[®] Hot Dance Music...

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The A	LAST WEEK	2 WKS. AGO	WKS. ON		Imprint & Number/Promotion Label ARTIST
				》 当 NUMBE	ER 1 彩档》 4 Weeks At Rumber 1
0	1	1	9	KEEP CONTROL	Groovilicious 250/Strictly Rhythen SONO
2	2	5	8	LIVE TO TELL	Logic 86190 Lucrezia
3	6	8	6	I GOT MY PRIDE Tommy Boy Silver Label 2	2267/Tommy Boy Barry Harris Featuring Pepper Mashay
4	7	17	5	PLANETS OF THE UNIVERSE	Reprise 42385 Stevie Nicks
5	8	15	7	WE COME 1	Cheeky PROMO/Arista Faithless
6	9	20	5	SOMEONE TO CALL MY LOVER	Virgin PROMO Janet *
	3	4	9	NEVER ENOUGH	MSU 101/Strictly Rhythm Boris Długosch Featuring Roisin
8	12	16	7	THE UNDERGROUND	Tommy Boy Silver Label 2247/Tommy Boy Rhythm Masters
9	10	14	8	SUNSHINE	V2 27694 Tin Star
19	4	2	10	PLAY	Еріс РВОМО Jennifer Lopez 🕏
10	15	24	5	YOU SET ME FREE	Groovilicious 248/Strictly Rhythm Abigail
12	5	3	·8		erscope 497066 Christina Aguilera, Lil' Kim, Mya & Pink 5
13	16	27	5	HEARD IT ALL BEFORE	Soulite 95523/Atlantic Sunshine Anderson 5
14	28	36	3	THANK YOU	Arista 13996 Dido 5
B	21	30	5	ROMEO	XL 38783/Astralwerks Basement Jaxx
16	22	28	5	ELECTRIC AVENUE (REMIXES)	Strictly Rhythm 12610 Eddy Grant
47	11	11	8	UP IN THE AIR	G2 021/Strictly Rhythm Cruz & Bagz
18	32	38	3	RUNNING (REMIXES)	Tommy Boy Silver Label 2208/Tommy Boy Information Society
19	29	31	6	INSIDE YOUR SECRET	Java PROMO/Capitol Celeste Prince
20	30	34	4	YOU ARE ALIVE	Groovilicious 255/Strictly Rhythm Fragma
	20	7	10	DRUMS COME ALIVE	Outdotdot 003 Tomba Vira
1	17	12	10	IT'S GONNA BE ALRIGHT	V2 27697 Pussy 2000
12	18	6	10	SWEET SURRENDER	Netwerk PROMO Sarah McLachian
24)	34	39	4	NAME OF THE GAME	Outpost/Geffen PROMO/Interscope The Crystal Method 5
-	14	9	11	BUMPIN' & JUMPIN' (THE MICHAEL T. DIAMO	
	25	22	9	RELAX (REMIXES)	Star 69 1221 Frankie Goes To Hollywood
			-	<pre>✓ HOT SHOT</pre>	
27)			1	I FEEL LOVED	Mute PROMO/Reprise Depeche Mode
	13	10	13	HIDE U	Star 69 PROMO Suzanne Palmer
		-	_	POWER	
29	35	43	3	OOH LA LA	
10	26	18	9	BABY, COME OVER (THIS IS OUR NIGHT)	The DAS Label PROMO/Interscope Valeria 5
	33	33	6	REMINISCIN'	Wild Card/A&M PROMO/Interscope Samantha Mumba S
Ð	37	45	3	IT'S ALRIGHT	Real Deal 70634/Orpheus Saison Featuring CeCe Peniston
	27	25	8	RISING	Razor & Tie 80784 Chili Hi Fly
34)	40	48	3	KEEP IT COMING	Stor Degrees 5540 Sylk 130 Featuring Kathy Sledge
	38	40	3	ALONE	King Street 1124 7 Featuring Mona Monet

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82	37	45	3	IT'S ALRIGHT	Razor & Tie 80784 Chili Hi Fly
	27	25	8	RISING	Sox Degrees 5540 Sylk 130 Featuring Kathy Sledge
34	40	48	3	KEEP IT COMING	King Street 1124 7 Featuring Mona Monet
35	38	44	3	ALONE	Nervous 20486 Sal & Sandy B
36	47	—	2	TELL ME WHO	Elektra PROMO/EEG Tamia
37	19	19	11	SURVIVOR	Columbia 79566 Destiny's Child 😪
38	42	47	3	REMEMBER ME	Decca PROMO/Universal Classics Group Jorio
39	36	40	4	LO	Strictly Rhythm 12606 Resonance Featuring The Burrells
40	23	23	12	TOUCH ME	Kinetic PROMO Rui Da Silva Featuring Cassandra
41	41	46	3	IWONDER	Rasam 2252/Torriny Boy Nomad
42	111	15	1	EVERYTHING YOU NEED	Vicious Grooves/C2 PROMO/Columbia Madison Avenue
43	J		1	STAND STILL	Graovilicious 253/Strictly Rhythm Aubrey
-	24	13	13	YOU'RE THE WORST THING FOR ME	Tommy Boy Silver Label 2242/Tommy Boy Pusaka Featuring Thea Austin
45		¥С,	1	ALEGRIA	Phearce Musica 02 Soul'amour
-	31	21	12	DERB	Groovilicious 249/Strictly Rhythm Derb
47	49	-	2	ELEVATION	Interscope PROMO U2 😪
48	11		1	TUK TAK!	G2 026/Strictly Rhythm DJ Dero
11	50	-	2	RIGHT BACK ON YOU	Vinyl Soul 116/Music Plant Dupl'x Featuring Richard Rogers
55	44	41	5	A WHITER SHADE OF PALE	Nemo Studio/Angel 79374/Capitol Sarah Brightman 😪

2001 Billboard Ho	t Dance Breakouts
Club Play	Maxi-Singles Sales
BOOTYLICIOUS	REMINISCIN'
Destiny's Child Columbia	Saison Featuring CeCe Peniston Real Deal
LOVE'S ON TIME	THE UNDERGROUND
Barbara Tucker Junior Vasquez	Rhythm Masters Tommy Boy Silver Label
LOVERBOY	THANK YOU
Mariah Carey Featuring Cameo Virgin	Dido Arista
AM TO PM	LET THE MUSIC USE YOU UP
Christina Milian Def Soui	Celeda Star 59
FLIGHT 643	WANNA BE BAD
DJ Tiesto Nethwark	Willa Ford Lava/Atlante
	Club Play BOOTYLICIOUS Destiny's Child Coumbin LOVE'S ON TIME Barbara Tucker Jumor Vasquez LOVERBOY Mariah Carey Featuring Cameo Virgin AM TO PM Christina Milian Def Soul FLIGHT 643

Maxi-Singles Sales

2	LAST	2 WK	WKS.	TITLE Imprint & Number/Distributing Label ARTIST
				学習をNUMBER 1 学習を 3 Weeks At Number 1
D	1	1	3	ALL OR NOTHING
Ð	8	8	4	BOOTYLICIOUS © Columbia 79622/CRG Destiny ¹ 's Child 🖙
D	- 18	-	1	LOVERBOY Ø Ø Virgin 38793 Mariah Carey Featuring Cameo
1	2	3	10	FILL ME IN © Wildstar/Allantic 88098/AG Craig David 🖙
2	5	6	13	WHAT IT FEELS LIKE FOR A GIRL O Maverick 42372/Warner Bros. Madonna 🛠
5	4	4	23	STRANGER IN MY HOUSE © Elektra 67173/EEG Tamia 🕏
	3	2	12	SURVIVOR
R	6	7	4	THIS IS ME © Bad Boy 79403/Anste Dream 🕏
	9	9	9	I DO!! © Ansta 13973 Toya 🕏
0	10	10	22	BY YOUR SIDE O Epit 7954 Sade 🕏
1	7	5	-3	PLANETS OF THE UNIVERSE O Reprise 42385/Warner Bros Stevie Nicks
2	11	1 1	7	A WHITER SHADE OF PALE/A QUESTION OF HONOUR O Nemo Studio 78374/Angel Sarah Brightman
3	12	12	13	DREAM ON © @ Mute/Reprise 44962/Warner Bros. Depeche Mode 🗫
4	(D)	19/	1.	RUNNING (REMIXES)
3	13	14	49	MUSIC © Maverick 44909/Werner Bros. Madonna 🛠
	14	17	38	SANDSTORM © Groovilleious 227/Strictly Rhythm Darude 🕏
2	15	16	22	LOVE DON'T COST A THING O O Epic 79547 Jennifer Lopez 🛠
•	17	22	28	CASTLES IN THE SKY © © Robbins 72045 Ian Van Dahl Featuring Marsha 🛠
2	18	13	6	WHERE THE PARTY AT So So De//Columbia 79605/CRG Jagged Edge With Nelly 🛠
6	20	21	33	LADY (HEAR ME TONIGHT) O O Barday 587500/MCA Modio 🛠
1	16	19	65	DESERT ROSE © A&M 497321/Interscope Sting Featuring Cheb Mami 😪
1	19	18	11	STAR 69 (WHAT THE F**K) © G Skint/Astralwerks 38777/Virgin Fatboy Slim Featuring Roland Clark 🕏
2	21	24	19	I TURN TO YOU DO Virgin 38773 Melanie C 🕿
6	22	23	28	DON'T TELL ME DON'T TELL ME DON'T TELL ME
	24	20	28	DIVE IN THE POOL (THE SOAKIN' WET REMIXES) O O Nerrous Dog 2008/Nerrous Barry Harris Feat. Pepper Mashay
Titl	es wit	h the	greates	sales or club play increases this week. Power Pick on Club Play is awarded for the largest point increase among singles below the top 20. Th

Trities with the greatest sales or club play increases this week. Power Pick on Club Play is awarded for the largest point increase among singles below the top 20. The Dub Play chart is compiled from a national sample of reports from club DJs. ∞ Vidioactip availability. Catalog number is for vinyl maxi-single, or CD maxi-single if vinyl is unavailable. On Sales chart O CD Maxi-Single available. O Vinyl Maxi-Single available. O Cassette Maxi-Single available. O Constitutions and SoundScan, Inc.

A	UGU 200		Billboard Top Electr	onic Albums
	LAST WEEK	WEEKS ON	ARTIST Imprint & Number/Distributing Label	TITLE
	1	4	学習後 NUMBER 1 VARIOUS ARTISTS Warner/Elektral/Atlantic 14720/Arista	著型集 3 Weaks At Number 1 Total ly Dance
	2	6	SOUNDTRACK Elektra 62855//EG	Lara Croft: Tomb Raider
3	8	5	THE WISEGUYS Ideal/Marmoth 810015'/Hollywood #	The Antidote
4	6	6	VARIOUS ARTISTS Robbins 75022	Trance Party (Volume One)
	4	4	TRICKY Hollywood 152285	Blowback
EX.	5	4	BASEMENT JAXX XL 10423'/Astralwerks #	Rooty
	3	6	PAUL OAKENFOLD Warner Sunsev/FFRR 31169/London-Sire #	Swordfish: The Album (Soundtrack)
11	7	Ģ	DAFT PUNK Virgin 49506*	Discovery
9	10	6	LOUIE DEVITO E-Lastik 5002 4	N.Y.C. Underground Party Volume 3
36	9	2	FAITHLESS Cheeky 14713 "Arista #	Outrospective
11	12	6	DJ SKRIBBLE Big Beat 35065/London-Sire	Essential Spring Break Summer 2001
	11	6	AIR Source 10332'/Astralwerks	10,000hz Legend
The second	13	3	RICHARD "HUMPTY" VISSION Tommy Boy Silver Label 1484/Tommy Boy :	Damn That DJ Made My Day
Ø	h	Tariot etc.	VARIOUS ARTISTS	Cafe Del Mar Volume Eight
95	14	6	RAY MUNNS Kinetic 54679 9	Ray's House

◆ Albums with the greatest sales gains this week. ● Recording Industry Assn. DI America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Diamond). Numeral following Platinum or Diamong symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 million units (Diamond). Numeral following Platinum or Diamong symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 million units (Diamond). Numeral following Platinum or Diamong symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 certification of 200,000 units (Platina). → Certification of 200,000 units (Diamond). Certification of 200,000 units (Platina). → Asterisk indicates P is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked ED, and all other CD prices for equivalent prices, which are projected from wholesale prices. Heatseeker Impact shows albums removed from Heatseekers this week. ♀ indicates past or present Heatseeker title. ©2001, Billboard/BPI Communications and SoundScan, Inc.

GOUNTRY



Scene

TV NEWS: *Grand Ole Opry Live*, the televised segment of the *WSM Grand Ole Opry*, will move from its long-time home on TNN to sister network CMT, beginning Aug. 18. The program had been running on TNN since 1985. It is telecast live from Nashville's Grand Ole Opry house. With the move to CMT, the show will expand from 30 minutes to one hour and will mix behind-the-scenes seg-



cast three times per weekend. Both TNN and CMT are part of Viacom's MTV Networks.

Meanwhile, **WSM-AM** Nashville morning host **Bill Cody** has been tapped to host a new classic-country video show on Great American Country (GAC). The show, *GAC Classic*, will air weekdays 9 a.m.-11 a.m. and 8 p.m.-9 p.m. (EST), beginning in early August. GAC's **Tamara Saviano** will be executive producer.

ARTIST NEWS: Texas country artist Cory Morrow filed suit July 16 against retailer Larry Thompson of Ralph's Records, Tapes & CDs in U.S. District Court for the Northern District of Texas. The suit alleges that Thompson produced and sold pirated copies of Morrow's first release, The Cory Morrow Band-Texas Time Travl'n, which was released in 1995 and is currently not available at retail. Morrow, who seeks \$150,000 in damages, says the early recording is not representative of the quality of his more recent work and wants it out of circulation.

Tyler England has split with Capitol Records after one album. He previously recorded for RCA.

Eighteen female country music artists are participating in Kellogg's Driving 'Em Crazy campaign. The artists are being featured on boxes of several of the company's cereal brands promoting three compilation CDs with six artists featured on each disc. The CDs are being sold for \$1.99 and a cereal-box proof of purchase seal. The campaign is being supported with in-store displays, a national radio campaign, and a Sunday newspaper insert that will appear Aug. 12. Participating acts include Jo Dee Messina, Chely Wright, Shedaisy, Terri Clark, Reba McEntire, Lee Ann Womack, and Jessica Andrews.

George Jones makes a guest appearance on Confederate Railroad's upcoming album, *Unleashed*, due Aug. 28. Jones performs on the track "She Treats Her Body Like a Temple." Also, **David Allan Coe** makes a guest appearance on the song "Still One Outlaw Left."

Randy Travis has teamed with Image Entertainment to release the first live concert recording of his career. *Randy Travis Live: It Was Just a Matter of Time* is due Aug. 28 on DVD Video, VHS, CD, and audiocassette. The set was recorded last December at a concert in Anaheim, Calif., and features 25 songs. The DVD includes a tribute to Travis from former President **George Bush**.

Reba McEntire's new single, "I'm a Survivor," will be the theme song of her new WB sitcom, *Reba*, which premieres this fall.

ON THE ROW: Industry veteran **Anne Weaver** joins the team at Nashvillebased Emergent Music Marketing as VP of promotion. She will continue working her current project, Eidetic Records artist **Michael Mason**, through Emergent. Weaver most recently was national director of promotion at Dreamcatcher Records and previously was VP of promotion at Mercury. Emergent clients include VFR, Sugar Hill, Dualtone, WE Records, and Radio Records.

After buying **Tim Rushlow's** selftitled album from the now-defunct Atlantic Records Nashville division, Nashville-based indie Scream Recordings has retained five country promotion veterans to work the single "Crazy Life" to radio. They are former Giant staffers **Fritz Kuhlman** and **Dick Watson** and ex-Atlantic staffers **Lee Adams**, **Jon Loba**, and **Jim Dorman**. The album will be repackaged with the new title *Crazy Life* and will be rereleased in the fall through Scream's distribution agreement with Navarre.

The Christian Country Music Assn. Awards are scheduled for Nov. 1 at the Ryman Auditorium in Nashville.

SIGNINGS: Hamstein Music Group has signed Jimmy Ritchey to a songwriting deal. Ritchey is a multi-instrumentalist who has toured with Bobby Bare, Del Reeves, Ferlin Husky, Tim Rushlow, and Mindy McCready.

Curb artist **Jeff Carson** has joined the artist roster of Webster & Associates public relations for media representation. His *Real Life* album is due Sept. 4.

Tammy Cochran signs with Buddy Lee Attractions for booking representation . . . Relentless/Nashville artist Valerie DeLaCruz has signed with Rising Star Promotions for booking.

DreamWorks' Keith Links With Fans Via 'Chain' Of Awards, Hit Singles

BY PHYLLIS STARK

NASHVILLE—In the eight years since his recording career began, Toby Keith has emerged from the chorus of hat acts as an artist who makes unusual—even brave—musical choices. While industry recognition has come slowly, Keith has been a success since his first single, "Should've Been a Cowboy," hit No. 1 in 1993.

Until this year's Academy of Country Music (ACM) Awards, however, Keith had not won any major industry awards. He made up for it that night by landing two top honors—album and male vocalist of the year.

"I feel like now I've not only got my label [DreamWorks] on my side, but I've got the industry and the fans," Keith says. "I've always wanted to be a major player, and I've always felt I was overlooked—like no matter what I had or accomplished, nobody cared."

After selling 1.5 million records without any industry awards, Keith says, he decided, "The industry don't dig what I do, so I've just got to go and do my thing." His last album, 1999's platinum-selling *How Do You Like Me Now?*, changed all of that. "Now people are like, 'He ain't going to go away. He does write his own stuff. He doesn't compromise and fill an album up with songs the label wants him to do.' I deserve to stand here today and say I carved my own niche."

FOLLOWING HIS HEART

Keith says sticking to his own path as an artist is finally paying off for him: "It's an old, trite thing to say, but you've got to do what you do best and stay with what you believe in in your heart. If it doesn't work, you're not going to be happy with your A&R department bringing you some lame, middle-of-the-road, radio-safe ballad. OK, you're a hit, but you're going to go out, and it's not going to be real on the road, and you're going to be done in a couple of years."

By following his own heart, Keith has released six albums—including a 1998 greatest-hits package that peaked at No. 5 on Top Country Albums—two of which have sold gold, the other four platinum. While he has yet to score a No. 1 album, despite five that went top 10, he has landed five No. 1 singles, as well as 12 more that cracked the top 10. His current single, "I'm Just Talkin' About Tonight," is bulleted at No. 5 on this issue's Hot Country Singles & Tracks. It is the debut track from *Pull My Chain*, his upcoming DreamWorks album.

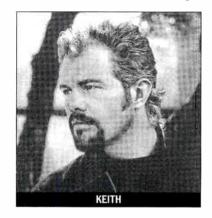
Pull My Chain, packed with potential hits and the kind of macho swagger Keith has become known for, may well surpass all his past successes. The album, due Aug. 28, was co-produced by Keith and DreamWorks principal

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executive James Stroud.

Keith wrote all but three of the 13 songs on the album, most with longtime collaborator Chuck Cannon or new writing partner Scotty Emerick. A bonus track, "Gimme 8 Seconds," was co-written by Keith and Bernie Taupin and will be the theme for an upcoming CBS-TV special about professional bull riding.

Keith says he had the benefit of the label's trust and creative control on this album. "I don't think there is anybody else in town that has as much creative freedom as I have at DreamWorks," he says. "The week before I went in and cut [the album], James had a great band put together, and he had not heard one single



song. This is a very important album to DreamWorks. It's a big effort on everybody's part, and the whole label just stood back and said, 'T, bring it in here.' They're that comfortable with me, and I'm that comfortable with making my music."

The second single from *Pull My Chain* will be the hilarious Bobby Braddock-penned male attitude anthem, "I Wanna Talk About Me," that's more rapped than sung. "There ain't nobody in town [that's] got balls enough to do this song," Keith says. "I'm your huckleberry."

Keith says he knows he's "going to get banged a little" for cutting it. "They're going to call it a rap, [although] there ain't nobody doing rap who would call it a rap." But he defends his choice: "I'm a country boy, and I sing American music. We're the only industry in the music business that has to stand on our roots to get any respect. U2 is not out doing Chuck Berry songs. Limp Bizkit's not doing Buddy Holly songs. But they expect our music to sound like Hank Williams and Merle Haggard. We can't all sound like our past."

While perhaps a risky choice for a single, "I Wanna Talk About Me" follows in the footsteps of Keith's other risky yet rewarding ventures, including a remake of Sting's "I'm So Happy I Can't Stop Crying," a duet with Sting that earned a Grammy nomination, and the oddball "Getcha Some," which peaked at No. 18 but forced many in the industry to take notice of Keith, some for the first time.

"Toby has made some great career decisions lately," says KNCI Sacramento, Calif., operations manager Mark Evans. "The last album was his best yet. He's moved up the ladder of success and is now one of our format's top artists. He's also stayed fresh and creative with his music and avoided the 'sounds like his last hit' syndrome, which is another tribute to his talent."

RISKS YIELD REWARDS

KMLE Phoenix PD Jeff Garrison says Keith "is getting dialed into his career. I was happy he received the recognition he deserves for his years of hard work at the ACMs. His record speaks for itself. Not only is Toby one of country's best singers, he continues to write huge hits. He has had patience. Now he is seeing the rewards."

According to DreamWorks head of marketing Johnny Rose, the fourmonth-long marketing plan for *Pull My Chain* encompasses a tie-in with Philadelphia-based POC Marketing, which is airing Keith's current video in stadiums and arenas, at sporting outlets, and on TV sports wrap-up shows.

Keith's album will be part of Universal Music and Video Distribution's "strike force field merchandising priority," a status Rose says will give it "high visibility at retail." New-release banners went up July 20 at retail, country dance clubs, and Westernwear stores. There is also an Internet campaign under way on "all the major music sites and portals."

Keith is also getting much visibility as part of the Brooks & Dunn Neon Circus and Wild West Show tour. Rose says, "They've performed for close to half a million people, and Toby's told every one of these people when the album is coming out."

DreamWorks head of promotion and artist development Scott Borchetta says the radio set up for the album includes a world-premiere special with *American Country Countdown* host Bob Kingsley the weekend before the album's release and another with syndicator Jones Radio Networks.

On street date, the label will tie in with country station WUSN (US99) Chicago for a live broadcast with Keith from the Virgin Megastore on Michigan Avenue, then fly back to Nashville for his second appearance on *CMT's Most Wanted Live.* On Sept. 8, Keith will be the first artist featured on the new CMT series *CMT Total Release*.

Keith is managed by T.K. Kimbrell of TKO Artist Management and booked by Monterey Peninsula Artists. His music publishing is with his own Tokeco Tunes.

A	.UG 2(US 001	it 4	Billboard® Hot C	ountry	y.	-	Si	r	ļ	gles & Tracl	Compiled from a national sample of airplay sup- plied by Broadcast Data Systems' radio track service. 152 Country Stations are electronically monitered 24 hours a day. 7 days a week. Songs ranked by number of detections.	
	LAST WEEK	2 WKS. AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER) IMPRINT & NU	ARTIST MBER/PROMOTION LABEL	PEAK Position		LAST WEEK	2 WKS. AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER)	ARTIST IMPRINT & NUMBER/PROMOTION LABEL	PEAK POSITION
				習慣 NUMBER 1 学習編	1 Week At Number 1		3	34		8	LOVE OF A WOMAN B.J.Walker,J.T.Tritt (K.Brandt)	Travis Tritt '宋 Columbia ALBUM CUY	1
1	3	3	19		Jamie O'Neal फ Ø Mercury 172202	1	32	32	31	15	LOVING EVERY MINUTE C.Chamberlain (T.Shapiro, M.Criswell, M.White)	Mark Wills 🖙 Ø Mercury 172204	31
2	2	2	26	SHE COULDN'T CHANGE ME J.Scafe (C.Knight, G.Nicholison)	Montgomery Gentry 🖙 @ @ O Columbia 79540	2	33	48	—	2	ANGRY ALL THE TIME B. Gallimore, J. Stroud, T.McGraw (B. Robison)	Tim McGraw Curb ALBUM CUT	33
	1	1	17	I'M ALREADY THERE D.Huff (H.McDonala,G.B.aker,F.Myers)	Lonestar 😪 Ø BNA 69083	1	34	35	35	10	NEVER LOVE YOU ENOUGH D.Huff (B.James,Angelo)	Chely Wright ☞ ♥ MCA Nashville 172208	34
4	4	6	15	AUSTIN B.Bradock (D.Kent,K.Manna)	Blake Shelton © © © Giant 16767/WRN	4	35	43	53	6	WHERE I COME FROM K.Sitegail (A Jackson)	Alan Jackson Arista Nashvilia ALBUM CUT	35
6	5	8	11	I'M JUST TALKIN' ABOUT TONIGHT J.Strudd.T.Keith (T.Keith, S.Emerick)	Toby Keith 몇 DreamWorks ALBUM CUT	5	36	37	40	11	REAL LIFE (I NEVER WAS THE SAME AGAIN) J.Niebank (N.Thrasher,J.Janosky)	Jeff Carson 🖙 _{Curb} Album Cur	36
6	7	10	17	WHERE THE BLACKTOP ENDS M.Rollings.K.Urban (S.Wariner,A.Shambtin)	Keith Urban 🖙 © Capitol 58992	6	37	36	38	10	WHERE DOES IT HURT B Warren,B,Warren,C.Farren (B.Warren,R.Warren,T.Douglas)	The Warren Brothers	35
	6	4	20	TWO PEOPLE FELL IN LOVE F.Rogers (8.Pasisley,K.Lavelace,T.Owens)	Brad Paisley 🖙 🛛 Arista Nashville 69051	4		30	23	11	THERE YOU'LL BE T.Horn, B. Gallimore (D. Warren)	<mark>Faith Hill</mark> 定 ♥ Warner Bros. 16739/WRN	11
8	8	1 1	17	DOWNTIME B.Galiumore,T.McGraw (PColeman,C.D.Johnson)	Jo Dee Messina Curb ALBUM CUT	8	39	40	47	5	I'M TRYIN' D,Huff (C.Wallin,J Steele,A.Smith)	Trace Adkins Capitol ALBUM CUT	39
9	9	13	25	LAREDO R.Wright,C.Cagle (C.Cagle)	Chris Cagle 🖙 Virgin ALBUM CUT/Capitol	9		38	39	14	STANDIN' STILL B.Gallimore,T.McGraw (C.Dannemiller,R.L.Bruce,C.Harrison)	The Clark Family Experience Curb ALBUM CUT	34
10	15	19	19	WHAT I REALLY MEANT TO SAY P.Worley, T.L.James (C.Thomson, C. Waters, T.L.James)	Cyndi Thomson 😪 @ O Capitol 58987	10	41	51	-	2	I'M A SURVIVOR T.Brown,R.McEntire (S.Kennedy,P.White)	Reba MCA Nashville ALBUM CUT	41
Ð	14	20	7	ONLY IN AMERICA K,Brooks,R.Dunn,M.Wright (K.Brooks,D.Cook,R.Rogers)	Brooks & Dunn 🖙 Arista Nashville ALBUM CUT	11	42	41	44	7	THAT'S A PLAN M.McGuinn,S.Decker {B.E.Boyd,D.Leone}	Mark McGuinn 🖙 @ VFR 734758	41
Ð	13	16	19	WHILE YOU LOVED ME M.Bright,M.Williams (M.Dodson,K.Williams,D.Wells)	Rascal Flatts	12	43	46	46	5	MAN OF ME T.Brown,M.Wright {R.Rutherford,G.Tøren}	Gary Allan ਯ ♥ MCA Nashville 172213	43
B	19	21	18	I WOULD'VE LOVED YOU ANYWAY M.Wrght,T.Yearwood (M.Danna,T.Verges)	Trisha Yearwood 😪 O MCA Neshville 172201	13	44	42	43	9	HELPLESSLY, HOPELESSLY B.Galfmore (B.James, T.Vergas)	Jessica Andrews 🖙 🛛 DreamWorks 450918	42
- 14	10	5	25	I COULD NOT ASK FOR MORE S.Evans,P.Worley (D.Warren)	Sara Evans 😪 O RCA 69008	2		44	42	12	HONEY DO J Stroud, D.Cook (A Anderson, J.Steele, K Blazy)	Mike Walker 🖙 @ Ø OrcamWorks 450314	42
15	12	14	25	AIN'T NOTHING 'BOUT YOU K.Brocks,R.Dunn,M.Wright (T.Shapiro,R.Rutherlord)	Brooks & Dunn 😪 Ø Arista Nashville 69048	1	46	49	48	5	GETTING THERE s.smith,T.Clark (T.Clark,G.Burr)	Terri Clark Mercury ALBUM CUT	<mark>46</mark>
	17	18	18	WHY THEY CALL IT FALLING M.Wright (R.Dean, D Schlitz)	Lee Ann Womack 🖙 Ø MCA Nashville 172203	16	47	50	49	4	IF YOU EVER FEEL LIKE LOVIN' ME AGAIN 8 Galtimore,C.Walker (J.Stevens,S.8ogard,J.Kilgore)	Clay Walker Ø Wørner Bros. 15738/WRN	47
Ч	18	15	29	DON'T HAPPEN TWICE B.Cannon,N.Wilson,K.Chesney (C.Lance,T.McHugh)	Kenny Chesney 🖙 Ø BNA 69035	1		47	45	9	SOUTHERN RAIN D.Huff (B.R.Cyrus,D.V.Tress,M.J.Sagraves)	Billy Ray Cyrus © © © Monument 79440	45
	11	9	20	GROWN MEN DON'T CRY B.Gallimore, J.Stroud, T.McGraw (S.Seskin, T.Dougias)	Curb ALBUM CUT	1		39	41	19	I WANT YOU BAD C.Robison,B.Chancey (T.O.Adams,P.Crandon)	Charlie Robison 🖙 🎯 🎯 O Lucky Dog 79542/Columbia	35
	20	17	33	IT'S A GREAT DAY TO BE ALIVE B.J.Welker,Jr,T.Trit (D.Scott)	Travis Tritt 🖙 ♥ Columbia 79563	2	50	52	54	4	SHE AIN'T GONNA CRY C.Farren (C.Farren,J.Feeney)	Marshall Dylion Oreamcatcher PROMO SINGLE	50
20	24	26	10	SIX-PACK SUMMER B.Gallimore,P.Vassar (P.Vassar) C Black, T.Rocco)	Phil Vassar 🖙 Ø Arista Nashville 69084	20		45	37	20	A GOOD WAY TO GET ON MY BAD SIDE B.J.Walker,Jr. (G.Teren,R.Rutherford)	Tracy Byrd With Mark Chesnutt © RCA 89081	21
Ø	21	24	13	SWEET SUMMER M.D.Clute,Diamond Rio (M Delaney,N.Thresher)	Diamond Rio Ø Arista Nashville 89085	21	62	55	50	9	UNBROKEN BY YOU D.Malloy (G.Burr,J.Blades,T.Bruce)	Kortn <mark>ey Kayle</mark> © Lyric Street 154048	50
Ø	23	25	16	COMPLICATED PWorley,C.D.Johnson (C.D.Johnson,S.Smith)	Carolyn Dawn Johnson କ୍ଟ ଓ Arısta Nashville 69050	22	63	60	$\left -\right $	2	IN ANOTHER WORLD D.Cook,L.Wilson (T.Shapiro,W.Wilson,J.Yeary)	Joe Diffie Monument ALBUM CUT	53
Ø	22	22	18	SECOND WIND FRagers,J.Stroud (D.Worley,S.Lesije)	Darryl Worley 🖙 DreamWorks ALBUM CUT	22	54	56	-	2	THE TIN MAN B.Beckett (K.Chesney, D.Lowe, S.Siato)	Kenny Chesney 🖙 BNA ALB <mark>UM</mark> CUT	54
24	25	27	26	WHAT I DID RIGHT J.Slate,M.Wright,Sons DI The Dasert (D.Womack,S.Lemaire)	Sons Of The Desert C MCA Nashville 172196	24	65	58	57	6	WHEN YOU COME BACK DOWN A.Krøuss (T.O'Brien,D.O'Keefe)	Nickel Creek 🖙 Sugar Hill ALBUM CUT	55
Ø	26	28	19	ANGELS IN WAITING B.Chancey (T.Cochran, J.McBride, S.Herris)	Tammy Cochran 🖙	25	34	57	56	3	CRAZY LIFE D.Malloy (K.Fisher)	Tim Rushlow Scream ALBUM CUT	56
23	28	2 9	14	ON A NIGHT LIKE THIS C.Howerd (K.Staley,D.Kahan)	Trick Pony 🖙 ⊕ ⊕ ⊕ Warner Bros 16751/WRN	26						ebut 🖌	
Ð	31	36	6	WHEN GOD-FEARIN' WOMEN GET THE BLUES		27	57			1	THE MAN HE WAS E.Gordy.Jr. (J.W.Wiggins,H.Alten)	George Jones Bandit ALBUM CUT/BNA	57
23	29	33	6	HEARTBREAK TOWN B Chancey,P.Worley (0.Secit)	Dixie Chicks Monument ALBUM CUT	28		54	59	5	TEXAS IN 1880 R.Foster (R.Foster)	Radney Foster With Pat Green Dusitone ALBUM CUT	54
29	27	30	16	STILL HOLDING OUT FOR YOU D.Huff (K.Osborn,R Mara)	SheDaisy Lyric Street ALBUM CUT	27	59	-		12	I AM A MAN OF CONSTANT SORROW T-Bone Burnett (Traditional)	The Soggy Bottom Boys	48
30	33	32	12	HOW COOL IS THAT D.Mailoy (A.Griggs.N Thrasher,W.Mobley)	Andy Griggs © RCA 69082	30	50	59	52	10	TELLURIDE B.Gallimore, J. Straud, T.McGraw (T.Verges, B. James)	Tim McGraw Curb ALBUM CUT	52

Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 20 are removed from the chart after 20 weeks. Videoclip availability. Catalog number is for CD Single is unavailable. O CD Single available. O DVD Single available. O DVD Single available. O CD Maxi-Single available. Vinyl Maxi-Single available. Vinyl Maxi-Single available. O Vinyl Single is unavailable. C Cassette Maxi-Single available. C CD Single available. C CD Single is unavailable. C CD Single available. C DVD Single available. C CD Maxi-Single available. C Constructions.

August 4 Billboard Top Country Singles Sales									
I ACT WEEK	TAGI METIN	WKS. ON	ARTIST Imprint & Number/Distributing Label	TITLE	XIIAMIN	LAST WEEK	WKS. ON	ARTIST Imprint & Number/Distributing Label	TITLE
			「当社 NUMBER 1 1営業	8 Weeks At Number 1	12	13	215	HOW DO I LIVE A ³ Curb 73022	LeAnn Rimes
	1 1	_	WHAT I REALLY MEANT TO SAY Capitol 58987	Cyndï Thomson 🖙			20		3 Of Hearts
2 2	2 1		AUSTIN Giant 16767/WRN	Blake Shelton	H	22		UNBROKEN BY YOU Lyric Street 164048/Hollywood	Kortney Kayle
3	3 4	49 1	BUT I DO LOVE YOU/CAN'T FIGHT THE MOONLIGHT Curb 73116	LeAnn Rimes 🖙	10	16	16	MATTHEW, MARK, LUKE & EARNHARDT DreamWorks 450327/Interscope	Shane Sellers
4 4	1 1	10	ON A NIGHT LIKE THIS Warner Bros. 16751/WRN	Trick Pony 🖙	1.1	14	7	TOO LAZY TO WORK, TOO NERVOUS TO STEAL Monument 79611/Sony	BR549
5 5	5 .	16	COME A LITTLE CLOSER Warner Bros 16762/WRN	Lila McCann 🖙	T	17	16	SIMPLE LIFE Columbia 79541/Sony	Mary Chapin Carpenter
6 6	5 2	24 !	SHE COULDN'T CHANGE ME Columbia 79540/Sony	Montgomery Gentry 🖙	I T	19	38	GEORGIA Arista Nashville 69010/RLG	Carolyn Dawn Johnson
7 8	3 :	33 1	POUR ME Warner Bros, 16816/WRN	Trick Pony 🖙				THE MOST BEAUTIFUL GIRL Atlantic 85051/AG	South 65
8 7	7 2	23 1	MRS. STEVEN RUDY/THAT'S A PLAN VFR 734758	Mark McGuinn 😪				HOW DO YOU LIKE ME NOW ?! Dream Works 450932/Interscope	Toby Keith
9 9	2 4	44 -		Faith Hill 👳	P			I KNOW HOW THE RIVER FEELS MCA Nashville 172186	Mcalyster
0 1	0 4		OKLAHOMA/WARM & FUZZY Epic 79503/Sony					ROCKY TOP '96 Decca 155274/MCA Nashville	The Osborne Brothers
1 1	1		DIDN'T WE LOVE Curb 73126	Tamara Walker 🖙				BREATHE Warner Bros, 16884/WRN	Faith Hill 5
2 1	2 .	-	WANT YOU BAD Lucky Dog/Columbia 79542/Sony						Jessica Andrews

 Records with the greatest sales gains this week. Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). A RIAA certification for net shipment of 1 million units (Platinum), with multimillion titles indicated by a numeral following the symbol. © 2001, Billboard/BPI Communications, and SoundScan. Inc.

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The top selling albums compiled from a national sample of retail store, mass SoundScane merchant, and internet sales reports collected, compiled, and provided by

AUGUST 4 Billboard Top Country Albums.

						· .					merchant, and internet sales reports collected, compiled, and provided by	
	LAST WEEK	KS. AGD	KS ON	ADICI	TITLE	K		LAST WEEK	KS. AGD	WEEKS ON	ARTIST	PEAK Position
	LAS	2 WKS.	WEEKS	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE	PEAK		IAS	2 WKS.	WE	ARTIST TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL	PEA POS
				。 皆 管 NUMBER 1 当 皆 に の の の の の の の の の の の の の	14 Weeks At Number 1			38	38	72	GEORGE STRAIT A Latest Greatest Straitest Hits	1
11	1	1	33		0 Brother, Where Art Thou?	1	- 20	34	35	57	BILLY GILMAN COne Voice	2
				** GREATEST GAINER **	إي الخاص			41	36	11	Mark McGuinn VFR 734757 110 88/16 981 #	18
2	3	3	51		Coyote Ugly	1		46	44	49	RODNEY CARRINGTON Morning Wood Capitol 24827 (10 98/17.98) +	18
1	2	2	4	LONESTAR BNA E7011/RLG (12.98/18.98)	I'm Already There	1		43	47	5	SOUNDTRACK Vanguard 73586 (16.98 CD)	42
4	4	4	13		Set This Circus Down	1		45	39	52	AARON TIPPIN People Like Us Lyic Street 165014(Hollywood (10.98/16.98)	5
	6	7	61		l Hope You Dance	1	4	56	56	19	DELBERT MCCLINTON Nothing Personal Nothing Personal	20
	5	5	43	KENNY CHESNEY A 8NA 67976/RLG (11 9817 98)	Greatest Hits	1		51	46	65	ROY D. MERCER Greatest Fits: The Best Of How Big'a Boy Are Ya?	26
	7	6	41		Born To Fly	6		49	45	92	ANNE MURRAY StraightWay 2023 (19.98/19.98) What A Wonderful World	4
8	9	8	35	TIM MCGRAW ▲² curb T791 (12.8µ/18.98)	Greatest Hits	1	-	47	43	14		13
	8	11	7 9	DIXIE CHICKS M Monument 09578/Sony (12 98 EQ/18.98)	Fly	1					arts PACESETTER ≥ to the second se	
70	11	12	89	Manufant bas/assury (12 96 Curls.as) FAITH HILL ▲ Warne Ens. 47375WRA (12 98/18.98)	Breathe	1	43	61	64	14	HAYSEED DIXIE A Hillbilly Tribute To AC/DC	47
	10	9	14	BROOKS & DUNN Arita Nashville 5/03/RL [12:9/18:98]	Steers & Stripes	1		53	48	91		2
12	12	10	7	TRISHA YEARWOOD MCA Nasivile 1/2200 (1) 98/17 98)	Inside Out	1		54	54	26		12
10	15	14	90	DreamWarks 450209/interscope (10.98/16.98)	How Do You Like Me Now?!	9		48	52	38		34
- 10	13	16	42	TRAVIS TALE AND THE SCORE (1999 (1999)	Down The Road I Go	8	15	59	62	86		1 7
Ð	23	21	21		Who I Am	2	510	50	61	7		24
	14	15	12	DreamWorks 450249/Interacope (10.59/16.59) MONTGOOMERY GENTRY Columbia 52167/Sony (11.98 CU/17.98)	Carrying On	6	44	52	42	5		35
17	18	24	33	NICKEL CREK Sugar Hill 3990 (16.58 CD) +	Nickel Creek	17		55	51	44	GEORGE STRAIT George Strait George Strait	1
Ð	21	18	25	LEANN RIMES •	l Need You	1	-50	44	53	67		30
Ŧ	16	13	8	Curry 1795 (11 98/179) MARY CHAPIN CARPENTER Columbia 85/76/070 (12 85 60/18 99)	Time* Sex* Love*	6	12	36	49	67		29
20	26	23	34	CHRIS CAGUATION (1997) +	Play It Loud	20	32	66	63	42		32
đ	17	17	8	BRAD PAISLEY Arsta Nashville 57008/RLG (11.98/17.98)	Part II	3	-947	37	50	67		30
-22	19	22	4	PATTY LOVELESS	Mountain Soul	19	66	57	-	2		57
	24	28	38	JAMIE O'NEAL Mercury 170132 (11.98/17.98) a	Shiver	14	63	62	60	36		25
	25	25	59	RASCAL FLATTS	Rascal Flatts	14	-12	72	-	94		5
21	20	20	91	GARY ALLAN •	Smoke Rings In The Dark	9	65	58	66	45		5
26	27	32	19	MCA Nashville 170101(11.98/17.98) TRICK PONY Warner Ros, 47927/WRN (11.99/17.98)	Trick Pony	12	-64	75	_	93		3
77	22	19	11	BILLY GILMAN	Dare To Dream	6	45	67	69	9		49
23	28	27	115	Epic 82087/Sony (11.98 EQ/17.98) SHEDAISY	The Whole Shebang	6	45	70	72	43		14
22	30	29	77	Lyric Street 165002/Hollywood (12 98/18 99) KEITH URBAN	Keith Urban	17	67	64	68	43		2
30	31	31	37	Capitrol 97591 [10 94/18 96] +	When Somebody Loves You	1	6-5	65	75	6		52
31	33	33	51	Arista Nashville 69335/RLG (11.98/17.98)	Burn	1	69	63	58	27		4
12	29	30	24	Curb 77977 (11 88/17 98) DIAMOND RIO	One More Day	5	Ø	C1		82	REBA MCENTIRE So Good Together	5
-20	32	26	4	Arista Nashville 67999/RLG (11 98/17.98) LILA MCCANN	Complete	18	${\bf r} {\bf r}$	68	67	6	MCA Nashville 170119111.98/17.99) CONWAY TWITTY MCA Nashville 170056 (6.89/1.198) The Best Of Convvay Twitty: 20th Century Masters The Millennium Collection	65
34	39	37	12	TAMMY COCHRAN	Tammy Cochran	34	72	74	73	35		35
35	40	40	74	Epic 69736/Sony (7.98 EQ/11 98) # PHIL VASSAR	Phil Vassar	23	\mathbf{n}	69	55	36		17
36	35	34	9	Arista Nashville 1883/ALG [10.38/16.98] *	Roy D. Mercer Vs. Yankees	24	74	60	57	55	RONNIE MILSAP 40 #1 Hits	19
32	42	41	40	Capitol 32515 (10.98/16.98) A DARRYL WORLEY	Hard Rain Don't Last	33	75	73	_	35		7
			1	DreamWorks 450042/Interscope (10.98/16.96) #		-					Reprise 47827/WRN (11.98/17.98)	_

■ Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Goid). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symmetry and indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 10,000 units (Oro). △ Certification of 200,000 units (Platinu). △ 'Certification of 200,000 units (Platino). △ 'Certification of 400,000 units (Intro). △ 'Sterisk indicates LP is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices, are equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates biggest percentage growth. Heatseeker Impact shows albums removed from Heatseekers this week. A indicates past or present Heatseeker title. © 2001, Billboard/BPI Communications, and SoundScan, Inc.

Billboard Top Country Catalog Albums.

THAN THE	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS	NUE WEEK	LAST WEEK	ARTIST Imprint & Number/Distributing Label	TITLE	TOTAL CHART WKS
	2	(법 NUMBER 1 (법) SHANIA TWAIN ◆ ? Mercury 53603 (12 88/18.98)	12 Weeks At Number 1 Come On Over	194	13		THE CHARLIE DANIELS BAND ▲3 Epic 55694/Sony (7.98 EQ/11.58) GARTH BROOKS ♠1 Capital 97424 (19 99/26 98)	A Decade Of Hits Double Live	
	1	DIXIE CHICKS	Wide Open Spaces	182	B	16	THE JUDDS Curb 77965 (7.98/11.98)	Number One Hits	
- 3	4	BROOKS & DUNN A ² Ariste Neshville 18852/FILG (10.98/17.98)	The Greatest Hits Collection	201	18	15	BRAD PAISLEY A Arista Nashville 18871/RLG (10.98/17.98) #	Who Needs Pictures	112
	3	LONESTAR A' BNA 67762/RLG (10.98/17.98)	Lonely Grill	112	17	17	VARIOUS ARTISTS Madacy 1326 (15.98 CD)	The Best Of Country	35
5	5	FAITH HILL A 5 Warner Bros. 46790/WRN (11.98/17.98)	Faith	170	11	18	TRAVIS TRITT A Warner Bros. 46001/WRN (10.98/16.98)	Greatest Hits From The Beginning	
6	9	TOBY KEITH A Mercury 558962 (11.98/17.98)	Greatest Hits Volume One	138	19	24	ROY ORBISON Legacy/Monument 69738/Sony (7.98 EQ/11.98)	16 Biggest Hits	31
1	11	JOHNNY CASH Legacy/Columbia 69739/Sony (7.86 E0/11.98)	16 Biggest Hits	120	28	20	CHARLIE DANIELS A Epic 64182/Sony (5.98 EQ/9.98)	Super Hits	331
8	6	HANK WILLIAMS JR. A* Curb 77638 (5.98/9.98)	Greatest Hits, Vol. 1	372	21	19	MONTGOMERY GENTRY Columbia 69156/Sony (10.98 EQ/16.93)	Tattoos & Scars	120
9	8	JOHN DENVER Madacy 4750 (5.98/9.98)	The Best Of John Denver	161	22	22	ALISON KRAUSS A ² Rounder 610325"/IDJMG (11.98/17.98) #	Now That I've Found You: A Collection	237
D	12	WILLIE NELSON Legacy/Columbia 69322/Sony (7.98 EQ/11.98)	16 Biggest Hits	150	23		FAITH HILL A 3 Warner Bros. 45872/WRN (7.98/11.98)	It Matters To Me	136
99	7	PATSY CLINE A MCA Special Products 420265/MCA (3 98/6.98)	Heartaches	136	2.1	-	GEORGE JONES Legacy/Epic 69319/Sony (7 98 EQ/11.98)	16 Biggest Hits	76
9-	10	ALAN JACKSON A' Arista Nashville 18801/RLG (10.98/16.98)	The Greatest Hits Collection	300	23	25	JO DEE MESSINA ▲ 2 Curb 77904 (11.99/17.98) that appeared on Tap Country Albums and Tap Country Catalog ● Recording Industry Assn. Of America ble abums with a running time of 100 minutes or more, the RIAA multiplies shipmants by the number of d arcieft Eq. and all other CD prices, are equivalent prices, which are projected from wholesale prices. Is in	1'm Alright	168

AUGUST 4 2001



Notas

ADIOS, AZUL: Citing differences with record label Sony Music, Bolivian band Azul Azul, best known for its hit "La Bomba," has dissolved, confirms the band's manager, Juan Carlos Zambrana, who is also brother to lead singer/songwriter Fabio Zambrana Marchetti—whose version of "La Bomba" has been covered by multiple bands (such as King Africa and Jump) in addition to topping the *Billboard* Hot Latin Tracks chart.

An English-language version of the song, performed by yet another band, is at the root of Zambrana's dispute with Sony. Calls to Sony for comment were referred to Sony Chile, which signed the band. But managing director **Eduardo Weise** was on vacation and therefore unavailable.

In a letter addressed to Sony Music Chile dated July 12, Marchetti requested a release from his contract. Previously, in a letter to Sony Music International dated June 8, Zambrana had also requested a release. But in a June 20 reply, Sony denied that request. Meanwhile, Azul Azul still exists—at least long enough to fulfill promotional obligations through the month of July.

A FRIENDLY GESTURE: Ironically, neither Azul Azul nor "La Bomba," perhaps the most widely heard Latin song of the year worldwide, garnered any Latin Grammy nominations. Azul Azul could have easily merited a place in the best new artist category, but even without its inclusion, that slot has turned out to be one of the most interesting. and contested, in the Latin Grammys. Perhaps the biggest surprise in a category that includes Bacilos, Bebel Gilberto, and Juanes are Sindicato Argentino Del Hip Hop and ranchera singer Manuel Vargas. Vargas especially is an anomaly in a genre dominated by pop. But his overpowering voice merits his entry.

"My genre has always been ranchera, and that's my style," says Vargas, who sings with **Mariachi Vargas** and a symphony orchestra on his debut album, *Por Amor* (Seven Rivers Music). Vargas, who is a distant relative of the original Mariachi Vargas founder, joined the group 10 years ago as a singer/violinist and last year decided to branch out on his own. He paid for the production of the album and enlisted the help of his former group, as well as local symphony musicians.

"They did it out of friendship, and that's why it sounds so good," says Vargas, who got a discount from his buddies. With a full album in his hands, he shopped for a deal and landed with Seven Rivers. Next, he plans to tour with his own mariachi group, **Los Caporales**, based out of San Antonio.

PRODUCER ALFANNO: Songwriter Omar Alfanno is taking his music a step further: "From now on, what I write, I want to produce," says Miami-based Alfanno, who created Dreams Factory



León), he recently produced an entire album for Eddie Santiago and is also writing for Marc Anthony's upcoming salsa disc. "For Marc, I'm writing like never before," he tells *Billboard*.

OTHER NOTAS: Former record execs Fernando Romero and Miguel Díaz have joined to create independent radio promotion company Los Promotores FM. Los Angeles-based Los Promotores has been in business for the past month, promoting a roster that includes Ramón Ayala, Joey Farias, Serralde and La Costumbre (Hollywood Records); Tranzas (AD Records); and Los Amigos Invisibles.

Díaz, who is now president of Los Promotores, was previously VP of promotions for the West for EMI Latin, while current VP Romero last worked as promotions manager for regional Mexican music for Sony. Current promotions manager **Arturo Franco** was previously with Luna Music and Sony.

Liberman Broadcasting has continued its current expansion trend with the launch of radio station KTJM/KJOJ La Raza 98.5 and 103.3 FM in Houston. Both stations, which went on the air July 4, simulcast a contemporary regional Mexican format targeting Hispanic adults 18-49 and young adults 18-34. "We thought this would garner the highest audience," says **Eddie León**, programming VP for Liberman. "We're the only hardcore regional Mexican station here."

The two new stations were purchased by Liberman from Clear Channel. The company also purchased AM station 1230, Radio Ranchito—which airs traditional Mexican music—for a total of nine radio stations.

Leila Cobo may be reached at 305-361-5279 or lcobo@billboard.com. Material may be sent to 101 Crandon Blvd., Suite 466, Key Biscayne, Fla. 33149.

BY ENRIQUE LOPETEGUI

For years, young Nydia Rojas had been the female voice of mariachi. Seemingly the most visible such singer, she could pack concerts easily, even if that didn't translate into massive popularity. *Nydia Rojas* (Arista), her 1996 debut, was her brief—and only—visit to the charts, peaking at No. 50 on The Billboard Latin 50.

Now 21, Rojas, who started her professional career at age 10, is growing up. After two solid but unspectacular mariachi albums— *Florecer* in '97 and the Latin Grammy-nominated *Si Me Conocieras* in '99, her first with Hollywood Records—she has decided to record a completely pop album. It was a sensible move for a singer who has been ready to hit it big for a few years now.

"I'm Mexican but also American," says the artist, who resides in Hacienda Heights, Calif. "I love mariachi, but I also listen to hip-hop."

The concept for her pop debut, *Nydia* (due Aug. 7 on Hollywood), was hardly unique: It's a tribute to Mexican musical hero Juan Gabriel. What's original and effective about *Nydia* is its approach. It is more of a tribute to the songs and to Rojas' voice than to Juan Gabriel himself.

"I didn't go for the big hits," Rojas says. "I recorded the ones I felt more comfortable with. We wanted something different."

Juan Gabriel was directly involved in the project, and he recorded two songs with Rojas in the studio, including the single "No Vale La Pena," something he has seldom done for previous tributes. (Although in what can only be deemed unfortunate timing, he also recorded two songs with Los Tri-O for its recent BMG release, resulting in diminished luster for both Rojas and the Colombian vocal group).

Four versions of the track were sent to radio stations across the country and Puerto Rico June 26, including a pop and a *ranchera* version (minus Juan Gabriel).

"We won't leave any stone unturned," says Joe Treviño, marketing VP of Latin for Hollywood Records. "She's fluent in both English and Spanish, and we'll market her in both worlds, including places she's never been to before, like Miami and Puerto Rico radio stations."

'SHE HAS WHAT IT TAKES'

"We only represent a few artists," says Ralph Hauser, Rojas' manager and the head of Hauser Entertainment, which manages the careers of such heavyweights as Juan Gabriel, Vicente Fernández, Alejandro Fernández, Joan Sebastian, and Ana Gabriel.

"We chose her as our first young talent, because we feel she has what it takes to become a success. We'll take care of her and provide her with the proper environment. She's the company's future."

Hollywood's Rojas Pays Pop Tribute To Juan Gabriel



'Whether mariachi or pop, it's the same voice.
But I like it when people tell me about [the mariachi vibe].
Ranchera is a part of me, and I'll never let that go.'

Nydia shows Rojas' most soulful side yet. While her mariachi albums document Rojas' skills as a legitimate heir to the long tradition of great female ranchera singers, the strengths of Nydia are Rojas' conviction in going toe-to-toe with Juan Gabriel and above-average production value for a pop debut.

Carlos Cabral Jr. (Ana Gabriel, Arjona) enhanced Rojas' sound with multilayered vocals that emphasize the singer's perfect pitch, creating a hypnotic ranchera string-like effect.

"This girl's *baaaad*," says Cabral from his studio in Mexico City. "This is one of the best albums—if not the best—I've ever made."

Rojas is opening for Juan Gabriel and Christian Castro's upcoming joint tour.

MARIACHI VS. POP

Despite its pop leanings, the album has enough of a mariachi feel to please the purists who like the "old" Rojas.

"Whether mariachi or pop, it's the same voice," Rojas says. "But I like it when people tell me about [the mariachi vibe]. Ranchera is a part of me, and I'll never let that go."

From a business perspective, the album seems a deliberate move to take Rojas to a greater audience and finally break her into the charts.

"People's tastes have changed a lot," says Tony Campos, PD of WAMR-FM, the top-rated Spanishlanguage radio station in Miami. "Nobody cares where you're from anymore. And the single has great potential not only for her fans on the West Coast but all over the country and even overseas."

Although Rojas' Juan Gabriel repertoire offers radio plenty to choose from, the backbone of the album is the singer's voice and personality. "She has respect, dignity, and intelligence—not terms you usually associate with recording artists, unfortunately," says Hollywood senior VP of A&R/Latin Cameron Randle, who signed Rojas to Arista when she was 15. "She approaches her art with unusual respect. She brings a very delicate balance between substance and style to this project."

She also brings endurance. Last December, in the middle of the recording process, Rojas' father died. The unexpected passing, just before Christmas and just before her 21st birthday, was a heavy blow.

"I saw him five hours before he died," Rojas says about their last encounter. "I was in the hospital, at his side, at around 4 a.m. on a Friday night. I put the headphones on him and played the single. He loved it. He told me that he loved me, and I told him that I loved him. Pretty much we said goodbye, and I felt I was going to die with him. But somehow, I felt the urge to keep recording immediately and dedicate the album to him."

"She came back to the studio a stronger person," Randle says. "It is a statement of what she's made of, even though she's so young. She's paid her dues for so long. Now she's entitled to a rebate in the form of acceptance and acclaim for this record."

Label sources confirmed plans for an all-English album, but that's not an immediate priority. Rojas says, "Right now, this album is the only thing in my head and heart."

Sony Tribute Affirms Rodrigo's Iconic Status

BY MARCELO FERNANDEZ BITAR BUENOS AIRES—On June 24, 1935, a fatal plane crash in Colombia made an instant legend out of tango singer Carlos Gardel, who is still mourned every vear by an entire continent.

Sixty-five years later to the day, tropical star Rodrigo Bueno, 27, died

in a car crash and, in the process, became an iconic figure, achieving enormous sales even in the midst of Argentina's deep recession.

On the anniversary of Rodrigo's death, a crowd of 50,000 walked in a procession-like manner to the sanctuary, singing his catchy, highly rhyth-



In Mexico: Former Menudo and Reencuentro member Johnny Lozada will have to wait until the end of this year to release his longplanned new album. Lozada has signed a new contract with Televisa to shoot 180 additional episodes of the soap opera Amigas y Rivales, in which he has starred for the past eight months.

Country group Caballo Dorado will embark on a last-minute tour of Spain-not to promote its new album, El Country Te Hará Bailar (Warner), but to establish that the band is the original creator of such hits as "No Rompas Mi Corazón," "Payaso de Rodeo," "Arriba y Abajo," and others covered by El Coyote on Vale Records. Reacting to El Coyote, Warner has released Caballo Dorado's Exitos Bailables and taken the band to Spain. Formed in 1986, Caballo Dorado has long been performing country music in Spanish-including translated hits by Willie Nelson and Eddie Rabbit.

After signing a new contract with Fonovisa for three more albums, Los Temerarios will release the first-a compilation-in August. Titled Jouas (Jewels), it includes remakes of such hits as "Dímelo," "Tu Me Vas Allorar," and "Al Otro Lado del Sol." A new studio album will be ready before the end of the year. It will include "Quisiera," a song written by Adolfo Angel for the upcoming Televisa soap opera, Salomé. Los Temerarios recently finished a tour of South America. The band will continue to tour the U.S. and Mexico for the remainder of the summer. It will also perform Oct. 19-21 at the Auditorio Nacional in Mexico City, becoming the only *gruperos* to play that venue, along with the enormous Foro Sol and Hard Rock Live. TERESA AGUILERA

In Argentina: Legendary Argentine singer Sandro, a hugely popular rock and ballad star of the '60s, has ended a two-year hiatus of absolute media silence and no interviews. He is marking his comeback with a series of sellout concerts that began July 6 at the 3,200-seat Gran Rex Theater. The concerts are scheduled to continue every weekend until September—a run that will break his 40-show record of 1998-99.

A delegation of organizers from Chile's popular Festival Internacional de la Canción de Viña del Mar visited Buenos Aires to announce a new exchange program with SADAIC, Argentina's songwriters' association. The agreement calls for more Argentine artists to perform live at the fest, as well as better promotion of the famous competitions showcased during the event.

After 10 years of political activity that include being elected governor for his hometown state of Tucumán, pop idol Palito Ortega has inked a contract with BMG for two albums and has once again entered recording studios in Miami. The first album will include new versions of his old hits, many performed as duets with the likes of Juan Gabriel ("La Felicidad"), Jerry Rivera ("Despeinada"), Rocío Durcal ("Sabor a Nada"), José Feliciano ("Lo Mismo que Usted"), Daniela Romo ("Corazón Contento"), and José Luis Rodríguez ("El Niño Perdido"). A concert tour is scheduled to kick off Dec. 10 at a soccer stadium in the state of Córdoba. Ortega is pop singer Emanuel Ortega's father.

MARCELO FERNÁNDEZ BITAR

In Chile: The history of Los Tres, the most popular rock group in Chile of the '90s, will be the subject of the first music documentary on DVD Video to appear in Chile. Directed by Fernando Bandera, the multimedia disc will include footage of the group's farewell concerts in the cities of Santiago and Concepción. The DVD will be available later this year. SERGIO FORTUÑO

In Puerto Rico: Argentine rock act Bersuit is in the midst of touring Puerto Rico for the first time in its 14-year career. The band is playing 12 shows, including several as the opening act for Circo. The band will tour Mexico Aug. 5-20 and will later play 12 dates as part of the Watcha Tour. **RANDY LUNA**

mic songs and pouring bottles of beer, his favorite drink, near his statue.

To commemorate this first anniversary, Sony Music has released Todos Juntos Con Rodrigo. The tribute album contains reworked duet versions of the tracks on Sabroso, Rodrigo's only Sony album (released in 1995). Recording from different cities throughout the world, such artists as Celia Cruz, Valeria Lynch, and Luciano Perevra added their vocals to the Sabroso originals.

The album, already gold in Argentina for sales of 30,000, is just the latest example of the Rodrigo phenomenon. On April 12, the movie Rodrigo, la Película opened nationwide at a record-breaking 136 theaters and drew 108,000 attendees on the first weekend. On TV, Rodrigo's concerts are rebroadcast weekly on the Azul and America networks, and in June, the special Rodrigo, la Historia was seen by nearly 1 million viewers.

At the time of his death, Rodrigowhose band has since split into two groups, La Banda del Potro (Leader Music) and Auténtica Banda de Rodrigo (Magenta)-had released 11 albums with total sales of 1 million. thanks to recent crossover success into pop radio and mainstream media. One month later, his sales had guintupled, according to Universal, Sony, and Magenta, the three record labels that owned his catalog; his final album of new material, Magenta's A 2000, has



sold 1.6 million copies.

Among the subsequent compilations are Universal Music's Estrella Multicolor, featuring songs from Rodrigo's early PolyGram days, and Magenta's Cuartetero y Cordobés, Grandes Exitos, El Rodrigazo Mix, and a CD-ROM. This year, Magenta initiated its "Historia de Rodrigo," consisting of four live albums and an outtakes collection.



Billboard[®] Hot Latin Tracks

	LAST WEEK	2 WKS. AGO	WEEKS ON	TITLE PRODUCER (SONGWRITER)	ARTIST
1				き NUMBE	
2	1	1	11	AZUL K.Santander,A.Munera,F.Tobon (K.Santander,G.Santander)	Cristian 🖙 Arioja /BMG Latin
	2	2	11	O ME VOY O TE VAS M.A. Solis (M.A. Solis)	Marco Antonio Solis Fonovisa
d.	3	3	36	E.Magailanes (J.Gabriel)	Juan Gabriel 🖙 Ariola /BMG Latin
4	9	10	10	COMO SE CURA UNA HERIDA	Jaci Velasquez
5)	6	8	5	R.Perez (R.Perez, J.L.Piloto) ME VAS A EXTRANAR	Sony Oiscos Pepe Aguilar 🖙
5	4	4	10	PAguilar (Fato) BESAME	Musart /Balboa Ricardo Montaner
2	11	9	8	B.Silvetti (R.Montaner,J.L.Chacin)	WEA Latina Huey Dunbar
5	5	12	9	S.George (F. Osorio,A.Thomas) NO ME CONOCES AUN	Sony Discos
)	19	23	4	Palomo (F.Y.Duezada,A.Trigo) COMO OLVIDAR	Disa Olga Tanon 🛠
0	20	27	5	M.Tejada,H.Gatica (J.L.Piloto,G.Arenas) PUEDEN DECIR	Gilberto Santa Rosa
and and	12	13	25		Sony Discos Lupillo Rivera 🛠
2	14	17	13	PRivera (J.Nevarrate Curiel)	Sony Discos Paulina Rubio 😠
3	22	26	5	M.Azevedo (C.De Walden, C.Toro Montoro, M.Shepstone, R.Stennmann)	Universal Latino
	13	15	9	B.Silvetti (A.Larrinaga,T.Mora-Arriaga)	Ariola /BMG Latin Victor Manuelle
5	16	16	7.		Sony Discos
				Not Listed (Not Listed)	Combo
\$ -	8	5	18	NO TE PODIAS QUEDAR J.Guillen (R.Gonzalez Mara)	Conjunto Primavera 🕱 Fonovisa
	7	11	40	LA BOMBA R.Saavedra (F.Zambrana Marchetti)	Azul Azul ☆ Sony Discos
•	10	7	22	Y LLEGASTE TU G.Lizerrage (N.Hernandez)	Banda El Recodo 🖙 Fonovise
9	35	39	4	AMORCITO MIO J.Sebastian {J.Sebastian}	Joan Sebastian Musart /Balboa
e)	18	18	6	SOMBRAS NADA MAS B.Silvetti (F.Lomuto,J.M.Contursi)	Rocio Durcal 😓
D	23	21	20	AMAME A Valenzuela, O. Valenzuela, A. Garcia (A. Martinez)	Rogelia Martinez '무 Discos Cisne
2	17	14	11	LA GRAN NOCHE G.Felix (M.Duintero Lara)	Los Tucanes De Tijuana 😪
3	24	22	18	PERO NO ME AMA J.M.Lugo,G.Santa Rosa (R.Manclova)	Gilberto Santa Rosa
Ø	29	24	7		Julio Preciado Y Su Banda Perla Del Pacifico RCA/BMG Latin
5	21	19	12		Yaire 😪
Ť				V HOT SHOT	DEBUT 🖌
6		3.1	1	CADA VEZ TE EXTRANO MAS	Banda El Recodo
D	26	29	4	COMO OLVIDAR T.Torres (T.Torres, J.Diez)	Tommy Torres Sony Discos
8	32	31	5	DIME CORAZON K.Santander,B.Ossa (A Gutierrez)	Amaury Gutierrez
-		36	3	EL AYUDANTE PRamirez (M.E.Toscano)	Vicente Fernandez Sony Discos
9	27		24	TU RECUERDO V.Dotel V.Weili (V.Dotel)	
	27 28	25	- · ·	a'norei'a'aagui (a'norei)	llegales 🖙
D	1	25	2		Ariola /BMG Latin
D	28	25 20	1	Not Listed (J.Gonzalez,R Ouiros,W.Seriano)	Ariola /BMG Latin Los Huracanes del Norte Fonovise Chayanne
2	28 33		2	Not Listed (J. Gonzalez, R Ouiros, W. Serieno) CANDELA L. Mendez (D. Poveda, E. Ender) TE HE PROMETIDO	Ariola /BMG Latin Los Huracanes del Norte Fonovise
2	28 33 25	 20	2 22	Not Listed (J. Gonzalez, R Ouiros, W. Seriano) CANDELA L. Mendez (D. Poveda, E. Ender)	Ariah /BMG Latin Los Huracanes del Norte Fonovisa Chayanne Sony Discos
	28 33 25 31 30	 20 28 38	2 22 8 12	Not Listed (J. Gonzalez, R Ouiros, W. Seriano) CANDELA L. Mendez (D. Poveda, E. Ender) TE HE PROMETIDO G. Prajin (LDan) DEJAME AMARTE R Munoz, R Martinez (E. Alanis)	Ariah /BMG Latin Los Huracanes del Norte Fonovise Chayanne Sony Discos El Original De La Sierra Z Intocable EMI Latin
D	28 33 25 31 30	20 28 38	2 22 8 12 23	Not Listed (J. Gonzalez, R Ouiros, W. Sariano) CANDELA L. Mendze (D. Poveda, E. Ender) TE HE PROMETIDO G. Prajin (L. Dan) DEJAME AMARTE R Munoz, R Martinez (E. Alfanis) DIME, DIME, DIME J. Guillen (D. Ochoa)	Ariala /BMG Latin Los Huracanes del Norte Ponovisa Chayanne Sorry Oliscos El Original De La Sierra Z Intocable EM Latin Conjunto Primavera Fonovisa
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	28 33 25 31 30 715	20 28 38	2 22 8 12 23 1 2	Not Listed (J. Gonzalez, R. Ouiros, W. Seriano) CANDELA L. Mendez (D. Poveda, E. Ender) TE HE PROMETIDO G. Prejin (L.Dan) DEJAME AMARTE R Wunaz, R. Martinaz (E. Allanis) DIME, DIME, DIME J. Guillen (D. Dchoa) NO VALE LA DEPENA C. Cabrel "Junaz" (J. Gabriell TAN ENAMORADO Net Listed (Not Listed)	Ariah /BMG Latin Los Huracanes del Norte Fonovisa Chayanne Sony Oiscos El Original De La Sierra Z Intocable EMI Latin Conjunto Primavera Fonovisa Nydia Rojas Con Juan Gabriel Haliywood Fuerza Juvenii Mari
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	28 33 25 31 30 49 34 42 42 44 50	20 28 38 10 10 10 10 10 10 10 10 10 10 10 10 10	2 22 8 12 23 1 2 7 1 2 7 1 2 1 1 5 2 2 2	Not Listed (J. Gonzalez, R. Ouiros, W. Sariano) C. A. DELA L. Mendez (F. Dovida, E. Ender): TE HE PROMETIDO G. Prajin (L. Dan) DEJAME AMARTIRAZ (E. Alanis) DIME, DIME, DIME J. Guillen (D. Gohoa) NO VALE J. MARTIRAZ (E. Alanis) DIME, DIME, DIME J. Guillen (D. Gohoa) NO VALE J. Gabrell TAN ENAMORADO Nat Listed (Wol Listed) VUELVE J. JUNTO A MI M. Gazares (Not Listed) DOS CORAZONES, DOS HISTORIAS Not Listed (J. Jajesias, Danimar, C. Randall, Estefano) SECETO DE AMORA Avitalsona (J. Liobel, J.A. Ogare) SUELOS J. BESO Not Listed (Wol Listed) POR UN BESO Not Listed (Wol Listed) SUENOS JU BOCA L. Lozano (J. Liobel, J.A. Ogare) L. CADO J. M. Elonda, M. Zapata (M.A. Parez, J.R. Martinez, R. Munoz) UNA AMORA AS! S. George (G. Foros)	Ariah /BMG Latin Los Huracanes del Norte Fonovisa Chayanne Sony Diccos El Original De La Sierra Z Intocable EMI Latin Conjunto Primavera Tonoisa Nydia Rojas Con Juan Gabriel Hallywood Fuerza Juveni Mar Pablo Montero Arola /BMG Latin Columbia /Sony Diccos Calumbia /Sony Diccos Calumbia /Sony Diccos Congento Villalona Latino /Sony Diccos Congento Villalona Calumbia /Sony Diccos Congento Juno Ison Congento Juno Ison Congento Juno Ison Congento Juno Ison Congento Pictoria Congento Con
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Latin Pop Airplay

	LAST WEEK	TITLE	ARTIST	An an S. LAN	LAST WEEK	TITLE	ARTIST Imprint/Promotion Label
	15	AZUL	CRISTIAN Ariola /BMG Latin	21	28	DOS CORAZONES, DOS HISTORIAS	Julio Iglesias Y Alejandro Fernandez Columbia /Sony Discos
2	5	COMO SE CURA UNA HERIDA	JACI VELASOUEZ Sony Discos	2	-	NO VALE LA PENA	Nydia Rojas Con Juan Gabriel Hollywood
0	2	BESAME	RICARDO MONTANER WEA Latina	-	20	VUELVE JUNTO A MI	Pablo Montero Ariola /BMG Latin
	4	ABRAZAME MUY FUERTE	JUAN GABRIEL Ariola /BMG Latin	24	37	POR UN BESO	Gloria Estefan Epic /Sony Discos
6	3	O ME VOY O TE VAS	MARCO ANTONIO SOLIS Fonovisa	6 0.	21	PARA NO VERTE MAS	La Mosca Tse Tse EMI Latin
000	6	YO NO SOY ESA MUJER	PAULINA RUBIO Universal Latino	26	31	BIEN O MAL	Skapulario Radical Sonica
0	12	PUEDEN DECIR	GILBERTO SANTA ROSA Sony Discos	27	27	POP	'N Sync Jive
6	13	COMO OLVIDAR	OLGA TANON WEA Latina	28.	30	QUISIERA	Juan Luis Guerra 440 Karen /Universal Latino I
	9	SOMBRAS NADA MAS	ROCIO DURCAL Ariols /BMG Latin	29	-	DIME	Ednita Nazario Sony Discos
he	7	Y YO SIGO AQUI	PAULINA RUBID	ě.	24	ESCLAVO Y AMO	Pepe Aguilar Musart /Balboa
	10	YO TE AMO	CHAYANNE Sony Discos	-	26	ME LIBERE	El Gran Combo Combo
ine?	В	TU MAYOR TENTACION	YAIRE Lideres	(Deed)	29	BOOTYLICIOUS	Destiny's Child Columbia
13	17 -	ME VAS A EXTRANAR	PEPE AGUILAR Musert /Balboa		32	ARRASANDO	Thalia EMI Latin
1	19	MUERO	JERRY RIVERA Ariola /BMG Latin		23	DULCE VENENO	Carolina Lao WEAcaribe /WEA Latina
15	14	COMO OLVIDAR	TOMMY TORRES Sony Discos	35	-	YO NO SE PERDER	Eduardo Verastegui Universal Latino
16	16	DIME CORAZON	AM AURY GUTIERREZ	2	36	VIVO	Vico-C EMI Latin
	25	CON CAOA BESO	HUEY DUNBAR Sony Discos	37	-	LET ME BLOW YA MIND	Eve Featuring Gwen Stefani Ruff Ryders /Interscope
9 <u>6</u>	15	TU RECUERDO	ILEGALES Ariola /BMG Latin		35	SIN TI	MOO Sony Discos
5	18	POR AMARTE ASI	CRISTIAN Ariola /BMG Latin	39	-	COMO SE LO EXPLICO AL CORAZON	Victor Manuelle Sony Discos
-10	11	CANDELA	CHAYANNE Sonw Discos	40	-	SIGUE SIN MI	Marco Antonio Solis Fonovesa

TITLE AST TITLE ARTIST WEEK ARTIST tion Label Imprint/Promotion Label 0 3 AZUL CRISTIAN Ariola /BMG Latin 21 21 COMO OLVIDAR Tommy Torres Sony Discos EL GRAN COMBO Combo VICTOR MANUELLE Sony Discos 2 MELIBERE 17 QUE MAS TU QUIERES DE MI Tito Rojas M.P. /Sony Discos COMO SE LO EXPLICO AL CORAZON ABRAZAME MUY FUERTE 1 23 34 Nelson Tavarez Sony Discos HUEY DUNBAR Sony Discos OLGA TANON WEA Latina 4 4 CON CADA BESO 24 _ DIME Ednita Nazario Sony Discos COMO OLVIDAR 25 6 LET ME BLOW YA MIND (5) e Featuring Gwen Stefani Buff Byders / Interscope GILBERTU SALTA ROSA Sony Discos RICARDO MONTANER WEA Latina Eddy Herrera J&N /Sony Discos Kevin Ceballo BMM 6 5 PERO NO ME AMA TU FRES AJENA 0 BESAME 32 COMO FUE CAPAZ 8 GILBERTO SANTA ROSA Sony Discos FUERZA JUVENIL Mar -15 PUEDEN DECIR 20 BOOTYLICIOUS Destiny's Child Columbia (9) 11 TAN ENAMDRADO 29 36 BIEN O MAL Skapulario Radical Sonica Mar ANGELITO VILLALONA Latino /Sony Discos VICTOR MANUELLE Sony Discos Darlyn Y Los Herederos Platano La Nueva Patrulla 15 SECRETO DE AMOR 37 OLVIDALA 10 ME DA LO MISMO 0 EL 0 Y0 9 -----TITO NIEVES WEAcaribe /WEA Latina JERRY RIVERA Ariola /BMG Latin 12 12 UN AMOR ASI 32 39 LIVE AT JIMMY'S Angie Martinez Feat. Big Pun, Cuban Link, Domingo & Sunkiss Elektra /EEG 13 16 MUERO 27 VIVO Vico-C EMI Latin 14 PUERTO RICAN POWER J&N /Sony Discos JACI VELASQUEZ Sony Discos 13 PENA DE AMOR 34 38 UN AMOR ASI Tony Vega Universal Latino Santana Featuring Jerry Rivera Arista /BMG Latin 15 19 COMO SE CURA UNA HERIDA 29 PRIMAVERA ELVIS CRESPO Sony Discos EDDIE SANTIAGO Sony Discos MI SOL MILUNA 22 TU ERES AJENA Frank Reyes J&N /Sony Discos 14 ANOCHE VALIO LA PENA 40 DRIVE Incubus Immortal /Epic "N SYNC Jive TITO NIEVES WEAcaribe /WEA Latina Mickey Taveras Karen /Universal Latino George LaMond Prestigio /Sony Discos 18 24 POP 26 CUANDO EL AMOR SE ACABA 19 COMO LLEGO A TU AMOR 39 _ VOLVER AMAR 20 18 YO NO SOY ESA MUJER 30 LADY MARMALADE PAULINA RUBIO Christina Aquilera, Lil' Kim, Mya & Pini

						- J
100000	LAST WEEK	TITLE ARTIST Imprint/Promotion Label		LAST WEEK	TITLE	ARTIST
0	1	NO ME CONOCES AUN PALOMO Disa	21	28	SUERTE HE TENIDO	Alegres De La Sierra Infinity
4	4	DESPRECIADO LUPILLO RIVERA Sony Discos	12	18	EL AMOR SONADO	Los Tucanes De Tijuana Universal Latino
3 -	2	NO TE PODIAS QUEDAR CONJUNTO PRIMAVERA Fonovisa	© ₽ 4	9	LA BOMBA	Azul Azul Sony Discos
112	3	Y LLEGASTE TU BANDA EL RECODO Fonovisa	8	16	Y YA DESPUES	Costumbre Hallywood
6	7	ME VAS A EXTRANAR PEPE AGUILAR Musert /Balboa	. 74°	22	LA CALANDRIA	Remon Ayaia Y Jody Fanas Freddie
6	6	O ME VOY O TE VAS MARCO ANTONIO SOLIS		26	SOLEDAD	Banda El Limon Fonovisa
	15	AMORCITO MIO JOAN SEBASTIAN Musart/Balboa	- 27	24	ME DECLARO CULPABLE	Los Tigres Del Norte Fonovisa
	5	LA GRAN NOCHE LOS TUCANES DE TIJUANA Universal Latino	28.	34	SERA PORQUE TE AMO	Tigrillos WEAMex /WEA Latina
	8	AMAME ROGELIO MARTINEZ Discos Cisne	24	29	SUFRIENDO PENAS	Los Temeranos Fonovisa
10	11	POR AMAR ASI JULIO PRECIADO Y SU BANDA PERLA DEL PACIFICO RCA/BMG Latin	30	30	PERDON, PORQUE	La Arroiladora Banda El Limon De Rene Camacho Sony Discos
D	-	CADA VEZ TE EXTRANO MAS BANDA EL RECODO Fonovisa	1	27	800M-BQOM	A.B. Ouintenilla Y Los Kumbia Kings EMI Latin
12	10	EL AYUDANTE VICENTE FERNANDEZ Somy Discos	4	23	QUE ME VAS A DAR	La Arrolladora Banda El Limon De Rene Camacho Sony Discos
13	14	EL MALQUERIDO LOS HURACANES DEL NORTE Fonovise	33	35	DICEN QUE LA DISTANCIA	Los Temerarios Fonovisa
Υ.	13	TE HE PROMETIDO EL DRIGINAL DE LA SIERRA Z		31	TOQUE DE AMOR	Limite Universal Lating
1	17	Y SIGUES SIENDO TU ROGELIO MARTINEZ Discos Cisne	44	33	UN IDIOTA	Joan Sebastian Musart /Balboa
6	12	DEJAME AMARTE INTOCABLE EMI Latin	36	40	CARTAS MARCADAS	Cuisillos De Arturo Macias Musart /Balboa
17	25	NI HABLAR LOS HUMILDES RCA /BMG Latin		37	OUIEN IBA A PENSAR	Jimmy Gonzalez Y El Grupo Mazz Freddie
18	21	LA NINA QUIERE CERVEZA GERMAN ROMAN Y SU BANDA REPUBLICA Disa	38	39	POR BIEN DE LOS DOS	Polo Urias Y Su Maquina Nortena Fonovisa
19	20	LOCO PESADO WEAMex/WEA Latina		38	MIRA OYE	WEAMex WEA Latina
20	19	SUENO SU BOCA GRUPO MOJADO Fonovisa		36	MIOBSESION	Los Palominos Fonovisa
		The most popular singles and track	is compiled	from a nat	ional sample of Broadcast Data System	s radio playlists.

Regional Mexican Airplay

Tropical/Salsa Airplay

Mexicant are electronically monitored 6am to midnight, 7 days a week. Songs ranked by Audience Impressions.

— Records showing an increase in audience impressions.

— Records are ted in audience size, the record being played on more static is placed first.

Records below the top 20 are removed from the chart after 26 weeks.

• Videoclip availability.

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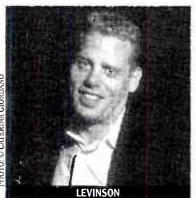
www.WriteBadia.History

Atlantic Spotlights Harlem Salsa

BY LEILA COBO

A disc that sets out to explore the Cuban and Puerto Rican musical explosion in Spanish Harlem-touted as "New York's answer to Buena Vista Social Club"-is being prepared for release in early 2002.

Un Gran Día en el Barrio, produced by RykoLatino co-founder Aaron Levinson, is set to come out on Atlantic Records with an accompanying concert component and a film.



"The objective is to rescue the music from Cuba and Puerto Rico that was created in New York from that point on and question why Spanish Harlem has been overlooked for so long," Levinson says. "People now understand the beauty of Cuban music-now let's get them to understand the other side.'

Levinson created a joint venture with Atlantic called Kosherican expressly for this project, and he put together the Spanish Harlem Orchestra as the featured musical group. At the core of the band are singers Frankie Vásquez, Hernán Olivera, and Ray de la Paz.

REPERTOIRE SPANS DECADES

The album, which has already been recorded live, includes repertoire dating from 1947 (Pedro Flores' "Obsesión") and spans nearly four decades. Other tracks include "Somos Iguales" and "Aprende a Querer.'

Levinson says the album will contain an in-depth booklet detailing the history of the music, and its release will be followed by performances in a series of venues. A major TV network has also expressed interest in producing a special.

Levinson stayed away from such established Nuyorican stars as Tito Nieves and Marc Anthony because "I wanted to focus on the guys that were really the *callejeros* of salsa music. These aren't crossover guys. They're keeping the music alive," he says. "There's a lack of records coming out with a story. This album has a story."



Top selling albums compiled from a national sample of retail store, mass merchant, and internet sales reports collected, compiled, and provided by

Billboard Top Latin Albums.

	LAST WEEK	2 WKS. AGO	WEEKS ON	IMPRINT & NUMBER/DISTRIBUTING LABEL	LE	PEAK		LAST WEEK	2 WKS. AGD	WEEKS ON	ARTIST IMPRINT & NUMBER/D		eports collected, compiled, and provided by	TION
				参留者 NUMBER 1/GREATEST GAINER 参図後 Week At Number 1			-920	51	45	33	JUAN GABRIEL A		Abrazame Muy Fuerte	2
1	2	2	4	GRUPO BRYNDIS Disa 727012 (8.58/13.58) •	ica	1	51	55	36	18	GUARDIANES DEL A	MOR	Lo Mejor De G <mark>uardianes Del Amor</mark>	30
	3	1	21	A.B. QUINTANILLA Y LOS KUMBIA KINGS SI MI Latin 29745 (9.98/14.98)	hh!	1	8	42	35	20	JERRY RIVERA		Rivera	6
	4	4	56	PAULINA RUBIO Pau	ina	1	53	59		2	JOSE ALFREDO JIM Ariola 79005 BMG Latin	ENEZ	Las 100 Clasicas Vol. 1	53
		. C.F. 1. 11.		🖌 HOT SHOT DEBUT 🖌			54	57	-	70	SHAKIRA A Sony Discos 83775 (10 98 EQ/16.98) +		MTV Unplugged	1
4			1	OLGA TANON Yo Pr	r Ti	4	55	45		13	GILBERTO SANTA R	OSA	Intenso	13
	5	3	8	MARCO ANTONIO SOLIS Mas De Mi A	ma	1	5-6	48	38	7	SON BY FOUR Sany Discos 84463		Salsa Hits	23
6	7	5	35	VICENTE FERNANDEZ Sony Discos 84185 (1938 EQ/15.38) + Historia De Un Idolo V	ol. 1	1		52	41	14	VARIOUS ARTISTS Ariola 84338/BMG Latin (12,98/17,98)		Billboard Latin Music Awards 2001	10
	1	—	2	JAGUARES RCA 85742/BMG Latin (10 98/14 98) # Cuando La Sangre Gal	opa	1	58	60	44	24	JUAN LUIS GUERRA Karen 930237/Universal Latino (14.98/		Coleccion Romantica	6
	8	7	23	LUPILLO RIVERA Sony Discus 84276 (8.98 EU/13.98) •	ado	1	59	61		2	VARIOUS ARTISTS		Tod <mark>o Exitos De Bachata</mark>	59
	9	8	7	CRISTIAN Anola 85324/BMG Latin (10.98/15.98) ±	zul	2	6.0	66	47	14	CONTROL EMI Latin 31796		Control	28
10	11	11	6	PEPE AGUILAR O Musart 2503/Balloca (8 58/12 59) Lo Mejor De Noso	tros	10	6)	73	-	2	JOSE ALFREDO JIM	ENEZ	Las 100 Clasicas Vol. 2	61
				se ⁷ € PACESETTER ™ €			62	58	_	40	LUIS MIGUEL		Vivo	2
11	16		2	LOS TRI-O Siempre En Mi M.	nte	11	63	1.1	357	1	LOS CAMINANTES		20 Exitazos- <mark>Nuestras Canciones</mark>	63
12	12	9	10	JACI VELASQUEZ Mi Corra	zon	7	64	63	48	46			CD00	11
	6	6	5	EL ORIGINAL DE LA SIERRA Univision 97001 (7 891) 391 à	hez	1	45	64	37	9	Sony Discos 83967 (10.98 E0/16.98) # GRUPO MOJADO Fonovisa 6123		No Es <mark>Deseo Es Necesidad</mark>	16
0	10	12	7	MANU CHAO Virgin 1032/ (179 CD) 4	nza	8	-	68	_	60	BANDA EL RECODO	•	Lo Mejor De Mi Vida	4
	13	10	48		apo	3	67	65		30	Fonovisa 80769 (7.98/11.98) #		Me Gusta Vivir De Noche	8
16	27	25	13	Sony Dixcos 84180 (10 98 EQ/16.98) + RICARDO MONTANER Sueno Repe	tido	16	68	75	_	9	Mercury 159675 Universal Latino (7 98	13.38) a	Todo Tuyo	27
17	17	17	18	BANDA EL RECODO Contigo Por Siema	re	4	67	50		19	WEAMex 86503/WEA Latina		Yo Si Me Enamore	12
	15	13	14	Fonovise 5102 (8:58/12:89) # LOS TUCANES DE TIJUANA O 32 Corridos Lideres-Solamente Ex	itos	12	76-	54	_	5	Sony Discos 84297 (10.98 EQ/17.98) ±		Vivo	43
19	21	18	14	EL CHICHICUILOTE O 12 Chichicuilotazos Con Ba	nda	18	-21	71	_	8		NDA TIERRA SANTA	Cuando Regreso A Tus Brazos	32
50	14	14	11	EL GENERAL EI General is B	ack	14	72	67		23	ANA GABRIEL		30 Grandes Exitos	31
	18	15	17	Mock & Roll 950102/Lideres CONJUNTO PRIMAVERA Ansia De A	mar	1	-	62	_	18	Sony Discos 84181		Instinto Y Deseo	
2	26	20	17	SELENA Live, The Last Concert Houston, Texas February 26,	995	2	74	11		1	Sony Discos 83768 (10.98 EQ/17.98)	RIO	Con SentimientoHoy Y Siempre	
	22	49		EMI Latin 32119 (10.98/17.98) PALOMO Fuerza Mus		22	75			1	Disa 727011 VARIOUS ARTISTS		20 Exitazos Con La Dinastia	
221		19	21	RICKY MARTIN		1					Sony Discos 84457			
		22		Sony Discos 84300 (11.95 EQ/18.58) RAMON AYALA Y SUS BRAVOS DEL NORTE En VivoEl Hombre Y Su Mu		13		Lat	ini	Pop	Albums	Tropical/Salsa Albums	Regional Mexican Albu	ATTS.
	23	23		Freddie 71815 (8 98/14.98) CHRISTINA AGUILERA Mi Rei		1		A B. Qu	intanî	lla Y Los	s Kumbia Kings	Olga Tanon	Grupo Bryndis	
	19	16		RCA 69322/BMG Latin (10.98/16.98) BANDA MACHOS		15		SHHH!	EMI La	itin		YO PDR TI WEA Latina	HISTORIA MUSICAL RDMANTICA Disa	
à	29	24		VEAMex 88304/WEA Latina VARIOUS ARTISTS Bachatahits		7		Paulina PAULIN		o versal La	tine	El General EL GENERAL IS BACK Mock & Roll /Lideres	Vicente Fernandez HISTORIA DE UN IDDLO VOL. 1 Sony Discos	
	24	21		J&N B2754/Sony Discos		12				io Solis .MA For	novisa	Various Artists BACHATAHITS 2001 J&N /Sony Discos	DESPRECIADO Sony Discos	
		26		Ariola 85478/BMG Latin 14 Grandes Ex		15		Jaguar CUAND		ANGRE (GALOPA RCA/BMG Latin	Cachaito Lopez CACHAITD Nonesuch /AG	Pepe Aguilar LO MEJOR DE NDSOTROS Musart/Balboa	
1	34	29		EMI Latin 31412 VARIOUS ARTISTS No. 1 Un Ano De Ex		4		Cristian AZUL /		BM <mark>G</mark> Lat	in	Marc Anthony DESDE UN PRINCIPIOFROM THE BEGINNING RMM /Sony Discos	El Original De La Sierra HOMENAJE A CHALIND SANCHEZ Univision	
	28	43		Sony Discos/WEA Latina 888/9 VARIOUS ARTISTS Todo Exitos De Hip		4 28		Los Tri- SIEMPI		AI MENT	E Ariola /BMG Latin	Gilberto Santa Rosa INTENSO Sony Discos	Banda El Recodo CONTIGO POR SIEMPRE Fonovisa	
		28		JOAN SEBASTIAN A Secreto De A		5		Jaci Ve MI COR		ez Sony Di:	scos	Son By Four SALSA HITS Sony Discos	Los Tucanes De Tijuana 32 CORRIDOS LIDERES-SOLAMENTE EXITOS Universal Latino;	o Aideres
34		20	7	PEDRO FERNANDEZ O Yo No		28		Manu (Chao		ESPERANZA Virgin	Juan Luis Guerra 440 CDLECCIDN ROMANTICA Karen /Universal Latino	El Chichicuilote	
	37	27	38	LOS ANGELES DE CHARLIE Un Su		7		Azul Az	ui			Various Artists	Conjunto Primavera	
	31	34		Fonovisa 6096 (8.98/12 98) #		10		Ricardo	o Mon			TODD EXITOS DE BACHATA Lideres Huey Dunbar	ANSIA DE AMAR Fonovisa Palomo	
		34 50		MCA 112362			=	Selena		100 WE		YO SI ME ENAMORE Sony Discos Victor Manuelle	FUERZA MUSICAL Disa Ramon Ayala Y Sus Bravos Del Norte	
1.00	35 33	50	3	Luaka Bop 10003/Virgin		35		LIVE, THE Ricky N		NCERTHOU	JSTON, TEXAS FEBRUARY 26, 1995 EMI Latin	INSTINTO Y DESED Sony Discos Various Artists	EN VIVO EL HOMBRE Y SU MUSICA Freddie Banda Machos	
	-	40		RCA 86983/BMG Latin	-	33			roria	Sony Dis I ilera	scos	MERENHITS 2001 J&N /Sony Discos	LA REUNION WEAMex /WEA Latina	
	36 39	42 31		EMI Latin 26232 (10.98/15.98) #		4			LEJD	RCA/BM	G Latin	SON BY FOUR Sony Discos Joe Arroyo & Grupo Niche	14 GRANDES EXITOS EMI Latin	
				Nonesuch 79530/AG		28			TANG		RIACHI Ariola / BMG Latin	LOS GIGANTES DE LA SALSA Lideres	SECRETO DE AMOR Musart /Balboa	
	40	32		EMI Latin 23730 (8,98/12.98) #		3		ND. 1 U	N AN U	DE EXIT	OS Sony Discos/WEA Latine	Various Artists SALSAHITS 2001 J&N /Sony Discos	Pedro Fernandez YO NO FUI Mercury /Universal Latino	
	53	30		LIBERACION 25 Aniv. Vol. 1		30					IOP Lideres	Celia Cruz Celia Cruz & Friends: A Night DF Salsa RMM	Los Angeles De Charlie UN SUEND Fonovisa	
	41	39		RMM 83580/Sony Discos (9.98 EQ/16.98)		1		Puya UNION	MCA			Gloria Estefan ALMA CARIBENA CARIBBEAN SOUL Epic /Sony Discos	Julio Preciado Y Su Banda Perla Del Pacifico ENTRE AMIGOS RCA / BMG Latin	2
	43	-	41	CHAYANNE Simplem Sony Discos 84098 (10 98 ED) 17 98) # Simplem	-	3		Si Se SI SE I	.uaka B	Bop /Virgi	'n	Tito Nieves EN DTRA DNDA WEAcaribe /WEA Latina	Intocable ES PARA TI EMI Latin	
	38	33		WEAMex 87412/WEA Latina		23		Thalia ARRAS	AN00	EMI Lati	in	Tony Vega DESPUES DE TODD Universal Latino 014555	Liberacion 25 ANIV. VDL 1 Y II Disa	
	47	46		Nonesuch 79541/AG		3		Chayan SIMPLE		E Sonyl	Discos	Carlos Vives ELAMDR DE MI TIERRA EMI Latin	Tigrillos QUE LO BAILE BIEN WEAMex /WEA Latina	
1970	49	-	2	LOS HURACANES DEL NORTE En	livo	47	6.20			_		ndustry Assn. Of America (RIAA) certification for net shipme		for net s

■Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (IoGid). ▲ RIAA certification for net shipment of 1 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Multi-Platino). *Asterisk indicates LP is available. Most tape prices, and ROD prices for RMG and WEA Labels, are suggested lists. Tape prices marked EQ, and all other CD prices, are equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pacestert indicates Dia sorter enterentage growth. Heatseeker Impact shows albums removed from Heatseekers this week. ★ indicates past or present Heatseeker lile. © 2001. Billboard/BPI Communications, and SoundScan, Inc.

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AUGUST 4 - 2001

ARISIS & MUSE



REACHING OUT: According to contemporary jazz keyboard player **Keiko Matsui**, "An entertainer has

Keiko Matsu, "An entertainer has an opportunity to reach a wide variety of people, so it is good to use that position to get in touch with people and raise awareness for a cause."

Matsui's *Deep Blue*, her first project for the Narada Jazz label, was released July 17. She has dedicated the tour that supports the recording to bringing attention to the Nation-



al Marrow Donor program, with a focus on reaching potential donors in the Asian, African-American, and Hispanic communities. While bone marrow and stem cell transplants are believed to be potential cures for such diseases as leukemia and aplastic anemia, it is acknowledged that there must be a near identical genetic match between donor and recipient. For that reason, marrow must be obtained from as wide a range of donors as possible.

"My fans come from many different ethnic groups," Matsui says, "so I know that through my music I can reach a lot of people and explain how important this cause is."

Along with Deep Blue, Matsui is releasing the four-song EP Gift of Life (Narada Jazz, July 31), with 100% of the EP's sales donated to the Marrow Donor program. The EP follows in the footsteps of the Japanese-born keyboard player's 1997 EP Gift of Hope, which raised money for the Y-ME Breast Cancer organization. Gift of Life features two previously unavailable solo Matsui piano tracks, along with Deep Blue's "Crescent Night Dream" and "Between the Moons," which can be found on Matsui's 1999 release Whisper From the Mirror. Wherehouse Music is offering Gift of Life as a value-added bonus to purchasers of Deep Blue, while the national Good Neighbor Pharmacy chain has donated free shelf space to the EP, which will sell for a minimum donation of \$5.

Like much of Matsui's music, *Deep Blue* reflects the artist's childhood training as a classical pianist, flowing with softly elegant runs and gentle improvisations. Many of the melodies reference her Japanese heritage; for the first time, however, she has added subtle references to Mediterranean and African rhythms on such tracks as "Rose in Morocco" and "To the Indian Sea." "I hope to create harmony through my music," she says. "The way to do that is to let the music speak in as many languages as possible."

Deep Blue also communicates to Matsui's fans through an enhanced portion that includes photos of Matsui at home in Japan and in the studio recording the music, as well as information on her upcoming concert tour. Proceeds from many of the dates will benefit the National Marrow Donation program.

AND: The MaxJazz label launches its Piano Series with pianist **Bruce Barth's** *East and West* (July 31), with a set from New Orleans native **Peter Martin** scheduled for release later this year. The Piano Series follows the label's Vocal Series, which includes seven releases to date.

Koch Jazz has inked a deal with the Aradia Group to release seven rare albums by jazz pianist George Shearing, all recorded between 1969 and 1973 and released on Shearing's own Sheba label. "These albums are extremely rare, because they were released in limited quantities and have been unavailable for the past three decades," says Koch director of jazz **Donald Elfman**, who notes that the deal includes a number of unreleased Shearing tracks. Four of those are from a never-completed eighth Sheba album, to have been titled These Are a Fugue of My Favorite Strings. According to Elfman, the most sought-after of the Sheba releases to be included in the Koch deal is a recording that features Shearing and the late vocalist Joe Williams. Release dates have not yet been set.

Trumpeter Terrence Blanchard opens the Henry Mancini Institute's fifth season of free concerts July 28 at the Wadsworth Theatre in Los Angeles. Blanchard will perform with the institute's 84-member orchestra. which consists of national and international students who have been awarded full scholarships and entry into the institute's Professional Mentoring program. The Mancini Institute was established in 1997 by its music director, Jack Elliott. It provides students with tuition, room and board, and the opportunity to work with well-known musicians. Contact manciniinstitute.org for more information.

Jazz Festival Benefits Arts Center

BY CHRISTOPHER WALSH

MONTAUK, N.Y.—Excitement is building in this hamlet on Long Island's East End for the first Montauk Jazz Festival, to be held Aug. 3-4. The festival, which aims to further the Montauk Artists' Assn.'s efforts to renovate and expand its Montauk Community Arts Center, will also serve as a tribute to legendary bassist Percy Heath.

Heath, a longtime resident of this popular tourist destination-and, for more than 40 years, a member of the Modern Jazz Quartet—will perform with his brothers Jimmy and Albert Aug. 4 at the Montauk Downs State Park. Headliners will also include drummer Chico Hamilton and his quintet: saxophonist Bob Berg and his group; trumpeter Jerry Sokolov and his guintet; and drummer Eddie Locke and his guartet. Michael Kanan and his trio will perform between the featured groups' sets and during the cocktail-hour break. In addition, the 10piece Ken James Swing Band will perform at a dinner dance the evening of Aug. 3.

The Montauk Community Arts Center, located in the old Long Island Railroad station house, currently features the association's gallery on the first floor. Plans for the renovation and expansion of the second floor—calling for classrooms, a darkroom, workshop, and lecture hall—are in place. All pro-



ceeds from the festival will go toward that effort, which carries an estimated \$200,000 price tag.

"So far, we've only been able to get the gallery downstairs going," Heath explains. "It's taken time to get permission to alter the building inside. We've got most of the permits and permission from the railroad, but it's going to take a lot of money. We need to put another staircase in and do a lot of repairs upstairs."

Although this small village, known internationally for its beautiful beaches and sport and commercial fishing, swells in population during the summer months, it is a decidedly quiet place after Labor Day. The Community Arts Center is a welcome addition to a year-round community hungry for cultural stimuli.

"That was the intent of the organization when we founded it eight years ago," Heath says, "and what this jazz festival is supposed to be all about." Fellow Montauk resident Paul Simon has made a generous donation, Heath notes.

Tickets for the Montauk Jazz Festival can be ordered via telephone at 631-668-5336. Tickets for the Aug. 4 event, which will commence at 1 p.m. and continue until midnight, are priced at \$150. The cost of the Aug. 3 dinner dance is \$100; a donation of \$200 to the Montauk Artists' Assn. provides admission to both events.



To book your Durban Jazz Festival vacation, call South African Airways at 866-359-7225 or Alken Tours at 800-327-9974.



BILLBOARD AUGUST 4, 2001



Sakurai Champions Japanese Rap

Def Jam Japan Spreads The Word With Dabo Album, Utada Soundtrack Cut

BY STEVE McCLURE

TOKYO—Six months after shaking up the industry by appointing a woman to start up Def Jam Japan, the label itself is starting to make some noise.

On June 13, the label, which operates as part of Universal Music K.K. division Universal International, released its first original album by a local rap artist. Titled Platinum Tongue, it's the solo debut of Dabo, a member of hip-hop septet Nitro Microphone Underground. According to the label, Platinum Tongue sold some 50.000 copies in its first two weeks of release.

And Def Jam Japan gained widespread media attention in the first week of July, when it announced that Japanese superstar Hikaru Utada is making her worldwide English-language debut on the Rush Hour 2 soundtrack album, due Tuesday (31) on Def Jam International.

Since January, Def Jam Japan's operations have been overseen by senior executive consultant Riko Sakurai. Universal's decision to appoint Sakurai, who reports to Universal International VP Kazu Koike, was unusual for a number of reasons. To begin with, there are very few female label heads in the Japanese music industry. At age 31, Sakurai is young compared with most Japanese record company executives. And prior to joining Def Jam Japan, she had no experience working at a record label.

But Sakurai already had strong links to the local and international rap communities. After graduating with a degree in sociology from Tokyo's International Christian University, she worked as a music writer specializing in rap and hip-hop and later worked as a VJ on an MTV Japan hiphop show. She still hosts weekly hiphop/R&B radio show Da Cypher on Tokyo's J-WAVE.

Sakurai displays a missionary zeal for boosting rap's profile in Japan. "I want to reach a diversity of people," she says, noting that "a lot of Japanese hiphop sounds too underground to me.'

Sakurai and her staff of nine also handle product licensed from Def Jam in the U.S., such as Sisqó's most recent album, Return of Dragon, which Def Jam released June 9 (10 days before the U.S. release date) with a bonus Japan-only track.

Sakurai says the most interesting development on the Japanese rap scene right now is the way local DJs are creating their own beats. She cites Platinum Tongue as a prime example of that trend, with DJ Hazime, DJ Watarai, D.O.I., and others creating a rich palette of beats against which Dabo



intones his Japanese street poetry.

"You can get the real flavor of Japan listening to Japanese hip-hop artists,' Sakurai says. "Japanese rappers' lyrics are about living their lifestyle.'

Nitro Microphone Underground was the first Japanese rap act signed by Def Jam Japan. Its eponymous debut

album, which came out on Tokyo indie label Reality Records last Nov. 3, was rereleased by Def Jam Japan Dec. 27. The album has sold 100,000 units, according to Def Jam Japan, including about 20,000 units on Reality.

Def Jam Japan was the second Def Jam imprint to be set up outside the U.S., following the launch of Def Jam Germany last June (Billboard, June 17, 2000).

Sakurai is understandably excited about the coup of Utada contributing a song to the Rush Hour 2 soundtrack. The English-language song, "Blow My Whistle," features guest vocals by Foxy Brown, Sakurai says Def Jam Japan plans to release about five albums by domestic acts annually. "We'll try to release all our domestic albums worldwide.'



Phonographic Industry Platinum Awards for European sales of 1 million of MTV Unplugged and 2 million of Supposed Former Infatuation Junkie in London recently. Pictured, from left, are Warner Music (WM) U.K. chairman Nick Phillips, WM Europe VP of marketing Thomas Starckjohann, Warner Bros. Records senior VP of international Steve Margo, WM Europe senior director of marketing/promotions Jon Uren, Morissette, WM Europe marketing manager of U.S. labels Paul McGhie, artist manager Scott Welch, WM Europe president Paul-René Albertini, and WEA U.K. managing director John Reid. Kneeling in front is Warner Bros. Records VP of international Alexandre Levy.

Virgin Spain Augments Yerbabuena Imprint

BY HOWELL LLEWELLYN

MADRID-Virgin Spain's worldmusic imprint Yerbabuena has taken over the promotion and distribution of U.S. labels Higher Octave and Narada, as well as the U.K.'s Real World, to become what Yerbabuena director Rafael Prieto says is Europe's biggest combined catalog worldmusic operator.

Apart from its own 10-strong roster of Cuban, Spanish

Celtic, and flamenco artists, Yerbabuena distributes product from David Byrne's Luaka Bop label in Spain. In

other territories, the four U.S. and U.K. world-music labels, including Luaka Bop, are handled by the local division of Virgin International.

This is a unique situation within Virgin," Prieto says. "Our Virgin International division in Spain is pretty snowed under with big artists, such as Mariah Carey, David Bowie, Depeche Mode, Lenny Kravitz, and Janet Jackson, as well as its many small labels, and as we are an established world-music label that knows all the world-music circuits here, it was logical for us to assume the handling of the three new world-music labels."

Yerbabuena was set up three years ago by Virgin Spain managing director Lydia Fernández as a world-music label specializing in flamenco, Celtic music from the northwest region of Spain (Galicia and Asturias), and Cuban music. Both Fernández and Yerbabuena marketing director José Ramón del Rio are Cuban.

"There are no real Virgin standalone world-music imprints in other territories," Prieto says. "Many Yerbabuena artists, such as Cuban Eliades Ochoa, are handled by the local Virgin International divisions in other countries. I think it makes sense for a world-music label such as Yerbabuena to handle Higher Octave, Narada, and Real World.

Yerbabuena also assumes the handling of labels Shakti and Back Porch, which in the rest of Europe

are handled by Narada through Virgin International. In



collection of Middle East music albums, which as in the rest of Europe-was, until now, handled by Virgin International.

Prieto adds, "I'm delighted with the new situation. We now have an extremely broad range of world music, which makes us a leader in the field.'

Celia Carrillo, director of the local Virgin International division, says, "In Spain we have the advantage of an existing world-music label, which has all the necessary specialized means."

Yerbabuena's roster includes flamenco singers José Mercé and Arcangel, Galician bagpipe player Budiño, and Cuban artists Ochoa, Vieja Trova Santiaguera, Pepesito Reyes, Hermanas Ferrín, and Los Guanches.

Real World artists include Peter Gabriel, Afrocelt Sound System, the Blind Boys of Alabama, and Nusret Fateh Ali Khan; Luaka Bop's roster includes Susana Baca and Waldemar Bastos; Higher Octave boasts Flaco Jiménez and Craig Chiquito; and among Narada's roster are Susheela Raman and Keiko Marsui.

World War II Dispute Hits Japanese Music In Korea

BY LOUIS HAU

SEOUL, South Korea-The music industry is one of the latest casualties in the ongoing dispute between Japan and South Korea over Tokyo's much-publicized refusal to make changes to controversial new history textbooks that, the Korean government claims, gloss over Japanese World War II atrocities.

In April, South Korea recalled its ambassador to Japan in protest of Tokyo's approval of the textbooks. Now, in an escalation of the dis-

pute, the South Korean government has indefinitely put off plans to further open its markets to Japanese cultural imports.

Seoul began liberalizing its markets to Japanese cultural imports in 1998 as part of President Kim Dae-jung's efforts to improve bilateral ties.

Among items since allowed into the country have been Japanese magazines, comic books, non-age-restricted movies, award-winning animation films, TV documentaries, computer games, and non-Japanese-language

music recordings. In addition, restrictions have been eased on live Japanese cultural performances.

However, the South Korean Ministry of Culture and Tourism has decided to shelve plans to lift remaining import restrictions on Japanese cultural goods. Among the items affected are Japanese-language music recordings, agerestricted movies, and computer game software/hardware.

Although the ministry had not specified a date by which it planned to completely liberalize the import restrictions, an official notes that many observers had expected them to be eliminated in time for the start of the 2002 World Cup soccer tournament, which will be co-hosted by South Korea and Japan and which is scheduled to start May 31 of next year. The official, who declines to be named, adds that the ministry may resume opening the Korean market to Japanese cultural goods if Seoul and Tokyo can reach a mutually satisfactory resolution to the textbook dispute.

INTERNATIONAL

Ontario's Leahy Returns To 'Lakefield'

Virgin Music Canada Act Follows Tour With Radio-Friendly Sophomore Album

BY LARRY LeBLANC

TORONTO—Touring worldwide with fellow Canadian Shania Twain boosted the profile of Ontario roots act Leahy—but sidelined its sophomore album for three years.

Impressed by its explosive performance at the 1998 Juno Awards, Twain tapped Leahy as the opening act for her 1998-1999 world tour. For 176 dates, the band warmed up crowds for Twain and accompanied her onstage for "Don't Be Stupid (You Know I Love You)." Lead fiddler Donnell Leahy says, "It was an opportunity we couldn't pass up."

The band's new album, *Lakefield*, is due Aug. 7 in Canada on Virgin Music Canada and Aug. 28 in the U.S. on Virgin-affiliated Narada Productions.

The other members of the ninestrong group are Leahy siblings Denise (vocals, guitar, piano), Siobheann (bass, fiddle, vocals), Maria (guitar, fiddle, vocals), Frank (drums, fiddle), Agnes (piano, fiddle, vocals), Erin (keyboards, fiddle, vocals), Angus (fiddle, piano), and Doug (fiddle).

The band is co-managed by Tom Berry of Alert Music in Toronto and D.J. McLachlan of McLachlan Scruggs International in New York.

Leahy recorded its eponymous instrumental debut album in 1996 for \$7,000 Canadian (\$4,500) to promote itself to club owners. The album was released by Virgin worldwide in 1997. (In the U.S., it appeared on Narada.)

"Our expectations [for the CD commercially] were zero," Donnell recalls. According to SoundScan, however, the album has sold 173,000 units in Canada to date. Leahy was awarded Canadian Junos in 1997 (for new group and instrumental group) and in 1998 (for top country group).

In the U.S., the Twain tour and PBS airplay of a half-hour TV special, *Leahy in Concert*, boosted exposure for the act. Leahy reached No. 4 on the *Bill*-



board Top World Music Albums chart in 1998. According to SoundScan, the album has scanned 97,000 units to date in the U.S.

"We had the album established before Shania came along," notes Wesley Van Linda, president/CEO of Milwaukee-based Narada Productions. "Shania's tour was icing on the cake."

Twain's husband/producer, Robert John "Mutt" Lange, encouraged the band members to buy recording gear and to record themselves, and last year, they began work on a new self-produced album at Maria Leahy's house, near the group's hometown of Lakefield, Ontario. Of the new album's 13 tracks—six with vocals—10 are original songs.

Marketed as a Celtic group, Leahy plays music that also encompasses country, rock, and klezmer. "I haven't been able to come up with [a definition for] the type of music we play," Donnell says. "Growing up, we each had our own preferred musical style, and it was layered into how we functioned as a group when we played at home. All of those directions have continued to merge."

To set up the album, Narada is servicing U.S. mainstream AC radio with "Down That Road" Aug. 6. "We will do everything possible to get the album into the market," Van Linda says. "We are going strong to independent retail and will aggressively push publicity."

In May, Virgin Music Canada serviced a three-track instrumental sampler to Canadian college and CBC radio stations. On June 11, the label serviced Canadian mainstream AC and hot AC radio with "Down That Road."

"We are extremely proud of what the band has delivered," says Paul Shaver, VP of Virgin Music Canada, adding that he expects the album to be issued early 2002 in Europe.

Leahy is slated to play 45-50 dates in Canada in the fall and will tour in the U.S. throughout 2002. "The first album sold because people saw them live," says Stewart Duncan, director of music for both the Chapters and the Indigo Books, Music & Cafe national chains. "This one will sell because it is more interesting, and there are tracks which will get radio play."



EMI Group is strong and will continue to deliver shareholder value, chairman Eric Nicoli told investors July 20 during a speech at the company's annual meeting in London: "Our performance in the first quarter of our fiscal year has been solid, with group sales 3% ahead and operating profit broadly in line with last year." Quizzed by shareholders on the 42.9 million pounds (\$61 million) spent on fees for last year's failed merger proposal with Warner Music, Nicoli said that he was not proud of the figure but that the regulators "were not in the mood to be flexible and constructive." He added that EMI would continue trying to increase its market share and to improve its operational efficiencies as a stand-alone company. **GORDON MASSON**

New figures showing the impact on the German record industry of the downloading and CD-R copying of music have been published by the German branch of the International Federation of the Phonographic Industry. According to a survey based on purchases made by 10,000 Germans age 10 or older, 316 million tracks were downloaded from the Internet in Germany between April 2000 and March 2001. Sales of blank CD-Rs jumped 129% from the previous 12 months to 133 million discs. The survey estimates that these activities cost the industry 3.3 billion marks (\$1.45 billion) during the period; 14.6% of those questioned said they had bought fewer albums since it became possible to burn CDs. **WOLFGANG SPAHR**

Universal Music U.K. has signed a three-year deal, commencing Oct. 1, with TV production company Granada (*Billboard Bulletin*, July 16). The pact gives Universal the right to release soundtracks, compilations, and other related albums from Granada output. In turn, Granada will have access to Universal's marketing resources and recorded catalog to develop on- and offscreen content. Universal Music U.K. chairman/CEO Lucian Grainge says he hopes it will "become inevitable" that the deal leads to Universal using major Granada series to roll out key releases by established and upcoming acts. **PAUL SEXTON**

Peter Korda, chairman of Australian promoter Worldwide Concerts, died of a heart attack July 17 in Sydney. Korda, 51, suffered from diabetes. Korda formed Worldwide in 1975. "He was ahead of his time, bringing out jazz- and world-music acts when they were unknown," says Michael Gudinski, managing director of rival promoter Frontier Touring. Korda took the risk of promoting a tour by the then-unknown Ricky Martin in 1997; the singer returned for a worldwide tour last year, selling 55,000 tickets in four days.

CHRISTIE ELIEZER

U.K. Acts At Home With Pop

BY TOM FERGUSON

LONDON—Despite a declining share, pop repertoire continued to dominate the U.K. record market in 2000, according to new analysis from the British Phonographic Industry (BPI).

During 2000, pop repertoire claimed 32.4% of sales in the U.K.— Europe's largest music market boosted by strong performances from

teen acts Westlife, Steps, Britney Spears, and S Club 7. That figure was down from 36.2% in 1999. Rock-album sales rose from 22.4% to a

four-year high of 25.9%, thanks in large part to the Beatles' all-conquering *I* (Apple/EMI).

Pop's share of the declining singles market fell in 2000, from 43.9% to 39.7%. According to the BPI, that was "mainly attributable to falling share within the 'teen' market."

Dance was the second-most-popular singles genre, at 27%. That marked the genre's highest market share since 1994. BPI research, based on data from the Chart Information Network, shows that Sonique (Serious/Universal) was the top-selling dance-singles artist. Her "Feel So Good" shipped more than 600,000 units during a year in which the genre delivered more than 32 singles that sold 100,000-plus copies each.

The figures were published in the BPI Statistical Handbook 2001, issued to BPI member companies July 25 at the labels body's annual general meeting in Croydon, south London.

A new feature in this year's edition

is repertoire origin analysis, which shows that acts originally signed in the U.K. accounted for 57.4% of the 216 million units

shipped in the U.K.'s 1.05 billionpound (\$1.49 billion) album market in 2000. But when judged by the acts' country of origin—rather than where they were signed—that figure drops to 47.6%. U.S. artists also enjoyed their strongest showing in the U.K. albums market since 1994, with a 36% share.

Overall, Universal was the top albums and singles company in the U.K. during 2000, with 23.9% and 20.5% market share respectively; Sony's Columbia imprint was the top label in both formats. INTERNATIONAL EDITOR IN CHIEF Adam White INTERNATIONAL DEPUTY EDITOR Thom Duffy INTERNATIONAL EDITOR Tom Ferguson INTERNATIONAL NEWS EDITOR Gordon Masson

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AUGUST 4 Billboard Hits of the World.

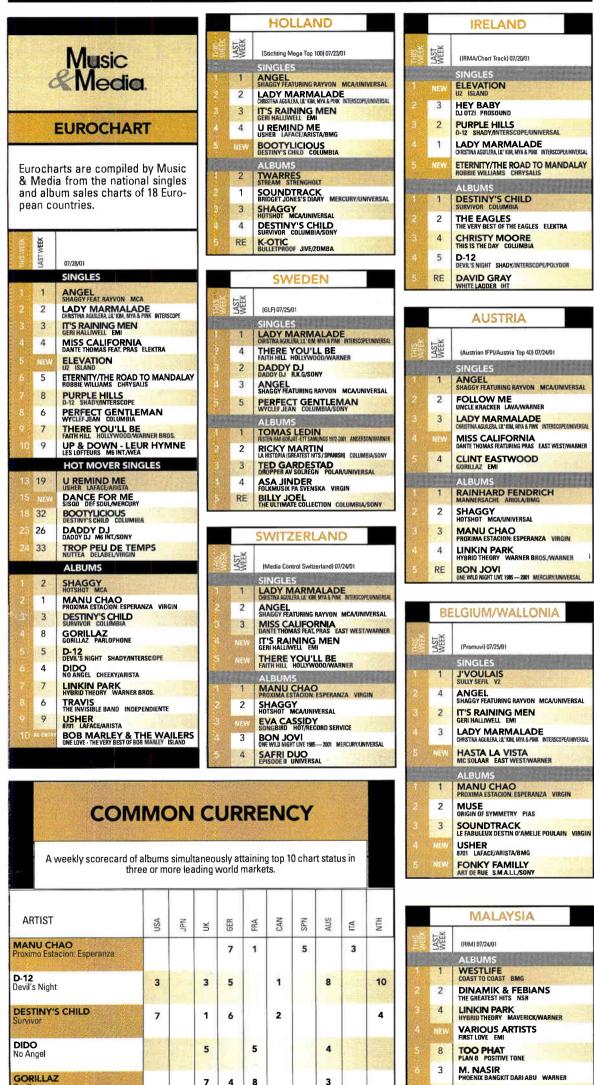
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7	THE GOSPELLERS		RE	THE EAGLES THE VERY BEST OF THE EAGLES ELEKTRA		10	SAFRI DUO EPISODE II UNIVERSAL		RE	HENRI SALVADOR CHAMBRE AVEC VUE SOURCE/VIRGIN
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3	BLINK-182		4	MANU CHAO PROXIMA ESTACION: ESPERANZA VIRGIN		5	VONDA SHEPARD ALLY MCBEAL: FOR ONCE IN MY LIFE EPIC	100	8	EDOARDO BENNATO AFFERRARE UNA STELLA WEA
5	TAKE OFF YOUR PANTS AND JACKET MCA/UNIVERSAL		6	TAMARA	10	6	SOUNDTRACK	14	6	BOB MARLEY & THE WAILERS ONE LOVE THE VERY BEST OF BOB MARLEY ISLAND/UNIVER
7	HOTSHOT MCA/UNIVERSAL	3	8		3	1	COYOTE UGLY CURB/EAST WEST REGURGITATOR EDUARDO & RODRIGUEZ WAGE WAR ON T-WRECKS WEA	1	5	EROS RAMAZZOTTI STILELIBERO ARIOLA
6	BREAK THE CYCLE FLIP/ELEKTRA/WARNER		7	ME VALE VALE LA OREJA DE VAN GOGH EL VIAJE DE COPPERPOT EPIC	1.	8	D-12		7	STILELIBERO ARIOLA ADRIANO CELENTANO ECCO DI RADO E PARLO ANCORA MENO CLAN/SONY
-	THE FAST AND THE FURIOUS MURDER INC/DEF JAM/UNIVERSAL		9		4		DEVIL'S NIGHT SHADY/INTERSCOPE/UNIVERSAL	- 2	RE	PINO DANIELE
9		10	, 10	CAFE QUIJANO LA TABERNA DEL BUDA WARNER MUSIC BOB MARLEY & THE WAILERS ONE LOVE-THE VERV BEST OF BOB MARLEY (SLAND/UNIVERSAL	50	7	RONAN KEATING RONAN POLYDOR/UNIVERSAL SOMETHING FOR KATE		9	MEDINA RCA R.E.M. REVEAL WARNER BROS.
	ALL FOR YOU VIRGIN/EMI	. 2	2	ONE LOVE-THE VERY BEST OF BOB MARLEY ISLAND/UNIVERSAL	· m		ECHOLALIA MURMUR/SONY			REVEAL WARNER BROS.

Hits Of The World is compiled at Billboard/London by Menno Visser. Contact 44-207-420-6165, fax 44-207-420-836-6718, email mvisser@musicandmedia.co.uk.

NEW = New Entry RE = Re-Entry

Billboard® AUGUST 4 2001



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GODA Edited by Nigel Willia **Music Pulse**

THE BOYS ARE BACK: The rapid-fire, guitar-driven jit music of Zimbabwe's Bhundu Boys enthralled the U.K.'s burgeoning world music scene in the mid-'80s, and the group took up semi-residence in London. Now they're back, and they are spending the summer touring western Europe. A new album is in the pipeline, but in the meantime comes a 29-track double-CD retrospective



collection, The Shed Sessions (Sadza), which includes six tracks never before released outside Zimbabwe. The tracks date from 1982 to 1986 and are compiled in chronological order. All were recorded at the Shed Studios in Harare, the Zimbabwean capital. "We wanted to put this out to remind people how popular they were," says the band's Scottish manager, Gordon Muir. "Then we can move on with the new album. The sound really hasn't dated at all." The current lineup includes the band's founder, Risa Kagona, although several other original members, including guitarist/ singer Biggie Tembo, have died in tragic circumstances. KWAKU

STEPPING UP TO THE PLATE: British violin prodigy Chloë Hanslip delivered a bravura performance July 11 at a showcase to preview her upcoming album debut for Warner Classics. Accompanied by Roderick Chadwick at London's Home House, she played compositions by, among others, Saint-Saëns, Bloch, and Franz Waxman with such passion and command that the small, invitation-only audience demanded several encores. The album, Chloë, is due for release Sept. 24 in the U.K. and includes music by Tchaikovsky, Mussorgsky, Bruch, and Shostakovich. It was recorded in April of this year with the London Symphony Orchestra under Paul Mann, at London's Air Studios. Hanslip has "so much fun" at work, Warner Classics U.K. GM Matthew Cosgrove says. The fun extends to Hanslip's pop music tastes, too. Her favorite act is Steps. EVE BLACK

A NEW FUSION: Spanish indie label Nuevos Medios is used to making history. Label founder and owner Mario Pacheco pioneered the new flamenco movement in the early 1980s, signing the group Ketama,

which released the groundbreaking global fusion albums Songhai and Songhai-2, with African kora player Toumani Diabate. Now Pacheco thinks he has created a similar landmark with Yerbaqüena (Spearmint), an album of flamenco/Indian fusion featuring Spanish guitarist Pepe Habichuela and Indian group the Bollywood Strings. The album was recorded in Bangalore, India, and Madrid and at a concert in Barcelona's Teatre Grec. Pacheco says, "It's been a while since we've had the sense of having recorded an album that enters unexplored HOWELL LLEWELLYN territory."

SENARDI HONORED: Stefano Senardi, president and founder of Italy's NuN Entertainment, was awarded the title of record company manager of the year at Rock Targato Italia, an annual get-together of predominantly indie organizations. The award, presented July 8, was a tribute to the first year of activity of the label that Senardi set up after parting company with PolyGram. NuN, which is distributed by Edel, may have a small roster, but it is decidedly eclectic. It features Otto Ohm, a popular Roman reggae band: Pinomarino, a singer/ songwriter whose daytime job is tuning pianos; and Nicola Arigliano, a veteran jazz crooner. NuN Entertainment also produces intriguing compilation albums, often in cooperation with nonmusical organizations. Its latest project is the CD Daedalus-Shambala, named after a fashionable Indian-style bar and restaurant in Milan called Shambala. The music is loosely ambient/techno/chill-out with an R&B base. Most of the 11 tracks were recorded by Carlo Paternò and Max Iavicoli under the name Last Man Standing. There are also contributions from Walkner & MostL, Index ID, and Nor Elle. MARK WORDEN

BLESSED EVENT: For the first time in the history of Serbian popular music, rock musicians have come together to make music with the blessing of the Orthodox church. Songs Above East and West (Radio Svetigora/PGP RTS) finds Serbian rock bands using religious lyrics written by bishop Nikolaj Velimirovi (1880-1956). The idea came from former rock journalist Hieromonk Jovan. Belgrade bands Partibrejkers, Darkwood Dub, Trip at Seven, and Qurve, as well as Anastasia from Macedonia and Revolt from Bosnia, have contributed to the album. "The only experience our generation has is ruination and breakdown," Jovan says of the philosophy behind the project. "Therefore, it has the deepest vocation for rebuilding and creating." PETAR JANJATOVI

GORILLAZ Gorillaz

SHAGGY

USHER

S.M. SALIM

SITI NURHALIZA

JACKY CHEUNG

NASH, SALEEM, RAMLI SARIP

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Rock, Reggae, And Hip-Hop Bolster Universal's 'Currency' Account

to EMI's Parlophone Records at

home, made a strong, swift display

in eight markets, while an earlier

Parlophone asset, the Beatles,

retained their tight Christmas grip

on worldwide charts well into

March. The only country that pre-

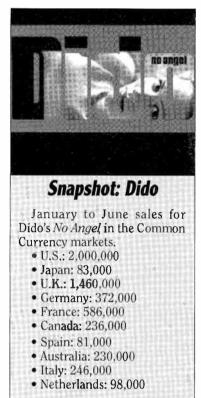
vented 1 from having a 10-territory

Common Currency sweep was

BY ADAM WHITE

LONDON—Universal Music Group maintained its global domination during the first half of the year, taking the lion's share (31%) of the 32 albums that were "common currency" in the most important markets.

Meanwhile, the single most impressive "opening" by a new album in the period was Sony Music's J.Lo by Jennifer Lopez,



Source: Arista Records

which debuted inside the top six of nine key territories in the same week in January and entered at No. 1 in four of those.

The six-month survey is based on data compiled for Common Currency, the new weekly Billboard scorecard of albums that simultaneously achieve top 10 chart status in three or more of the top 10 territories worldwide (Billboard, July 28). Among other key results:

• The Beatles' 1 reached the chart summit in seven of the 10 markets, followed by Destiny's Child's Survivor, which reached No. 1 in five.

• Dido's No Angel spent a consecutive 24 weeks in the Common Currency rankings for the first half of 2001, far ahead of any other release.

• Britain's Mute Records made the best showing among independently owned labels.

The 10 Common Currency countries are the U.S., Japan, the U.K., Germany, France, Canada, Spain, Australia, Italy, and the Netherlands. They are chosen according to market-size data published by the International Federation of the Phonographic Industry (IFPI). In calendar year 2000, these markets accounted for 82% of global prerecorded music sales.

Of the 32 albums that met the

44

scorecard criteria between January and June, 10 were affiliated with Universal, six with EMI, five apiece with Sony and Warner, two with BMG, and four with independently owned labels, namely Mute, Independiente, and Volcano/Zomba.

Of the 31 Common Currency acts-the remaining hit album was the soundtrack to Moulin Rouge-16 came from the U.S.; seven from the U.K.; two apiece from France, Ireland, and Jamaica; one from Australia; and one from Germany.

Universal's first-half border breakers included Eminem's The Marshall Mathers LP, still strong at the tail end of its chart life. The title spent 10 weeks in the Common Currency rankings. Martin Kierszenbaum, VP of international at Interscope Geffen A&M, says its best ex-U.S. sales performance during the period was in Britain, where the label moved some 250,000 copies. In Germany, the Eminem album sold 175,000 units between January and June, the IGA executive adds. followed by Australia (125,000) and France (100,000).

Another Universal Music success story was Shaggy's Hotshot, powered by two singles, "It Wasn't Me" and "Angel." "It Wasn't Me" sold 1.2 million copies in the U.K. in the first half, according to Eamon Sherlock, VP of international at MCA Records, and 625,000 copies in France. "Angel" moved 525,000 pieces in the U.K. (compared with 225,000 in the U.S.), while Germany accounted for 175,000 in unit sales. The song has only just been commercially released in some international markets, Sherlock notes.

At EMI, it was the current acts from the Virgin Records roster that made substantial Common Currency deposits: Janet Jackson and Lenny Kravitz from the U.S. and Daft Punk and Manu Chao from France.

British rockers Radiohead, signed

Snapshot: Longevity

on Common Currency from Jan-

uarv to June

• Dido: 24

• R.E.M.: 5

head: 3

Travis: 1

Albums with the most weeks

• Beatles, Eminem, Shaggy: 10

• Jennifer Lopez, Bob Marley: 6

• Manu Chao, Lenny Kravitz,

• Aerosmith. Blink-182. Eric

Clapton, Depeche Mode, Enya,

Janet Jackson, Madonna, Radio-

D12, Daft Punk, Faithless,

· Nick Cave, Missy "Misde-

meanor" Elliott, Rammstein,

• Destiny's Child: 9.

Moulin Rouge, Tool: 4

Bruce Springsteen: 2

Limp Bizkit, U2: 8

• Anastacia, Bon Jovi: 7



• U.K.: 750,0	000
• Germany:	200,000
• France: 16	0,000
• Canada: 50	00,000
• Spain: 10.4	000
• Australia:	125,000
• Italy: 50,00	
• Netherland	ds: 50,000
Comment MC	4 D
Source: MC	Records

banished to a peripheral chart.

At Sony Music, Anastacia's Not That Kind (Epic) was one of the winning entries, although its top 10 chart presence in major markets has not always been concurrenta mark of successful developing acts without a prior track record.

By contrast, Survivor (Columbia) by Destiny's Child opened strongly in the same May week in six Common Currency countries, and debuted at the chart summit of five of them. Sony Music declines to provide per-territory sales figures, but *Billboard* understands that so far, the album has sold 530,000 copies in the U.K., 300,000 in Japan (including Sony-handled imports), and 215,000 in Germany.

Warner Music titles with Common Currency credentials were all by label veterans, barring one, Missy "Misdemeanor" Elliott. Reveal by R.E.M. (Warner Bros.) spent less time in the U.S. top 10 than it did in European markets, where it has been certified by IFPI for 1 million sales regionwide.

Mute, the independent with the best first-half result (and a helping hand from distributor Virgin), delivered Depeche Mode's Exciter into seven top 10 charts simultaneously in May and Nick Cave & the Bad Seeds' No More Shall We

ARTIST	NSA	Ndf	¥	GER	FRA	CAN	SPN	AUS	ITA	NTH
AEROSMITH Just Push Play (S)	2	2	7	6		2			8	
ANASTACIA Not That Kind (S)			3	6	8				5	1
BEATLES 1 (E)	1	1	1	1		1	3	1	1	2
BLINK-182 Take Off Your Pants (U)	1		4	1		1		2	4	
BON JOVI One Wild Night Live (U)			2	3		4	2	6	6	2
NICK CAVE/BAD SEEDS No More Shall We Part (I)				8				4	9	
MANU CHAO Proximo Estación: Esperanza (E)			6	4	1	10.00	1		1	
ERIC CLAPTON Reptile (W)	5	6	7	2	9		5		8	9
D-12 Devil's Night (U)	1		2	5	1012	1			5	
DAFT PUNK Discovery (E)			2	5	2	2		7		
DEPECHE MODE Exciter (I)	8		9	1	1	3	2		2	
DESTINY'S CHILD Survivor (S)	1		1	1	4	1		4	9	1
DIDO No Angel (B)	4		1	2	1	4	6	1	4	3
EMINEM The Marshall Mathers LP (U)			3	4	6		6	1	.7	10
ENYA A Day Without Rain (W)			8		3		7		8	6
FAITHLESS Outrospective (B)			4	3		•				2
JANET All For You (E)	1	8	2	3	2	1		3	10	4
LENNY KRAVITZ Greatest Hits (E)	9			9	125	6	6		4	5
LIMP BIZKIT Chocolate Starfish And (U)	5		1	6	245	4	1933	2	N.S.	8
JENNIFER LOPEZ	1		2	1	6	1	1	2	5	4
MADONNA Music (W)			5	3	9			3	9	
BOB MARLEY/WAILERS One Love/Very Best Of (U)			5			10	6		3	3
MISS ELLIOTT Miss E So Addictive (W)	2		10			8				
RADIOHEAD Amnesiac (E)	2		1	2	2	1		2	2	3
RAMMSTEIN Mutter (U)	1583	33	4.4	1	-33			10		4
R.E.M. Reveal (W)	6		1	1	4	4	3	4	1	7
SHAGGY Hotshot (U)	3		1	2	5	1	10	1	13.5	3
SOUNDTRACK Moulin Rouge (U)	4				1000	2		1		4
BRUCE SPRINGSTEEN Live In New York City (S)	5		33		10		2		1	
TOOL Lateralus (I)	1			5		1	1000s	1		7
TRAVIS The Invisible Band (I)			1	3		1233		7		
U2 All That You Can't (U)			3					7	4	1

COMMON CURRENCY: Shown above are the 32 albums that achieved top 10 chart status simultaneously in three or more of the 10 leading world markets during the first six months of 2001. Those markets are the U.S., Japan, the U.K., Germany, France, Canada, Spain, Australia, Italy, and the Netherlands. The numbers alongside each title indicate peak chart position per territory. Repertoire-owner key: BMG (B), EMI (E), Independent (I), Sony (S), Universal

(U), Warner (W). Data compiled by Linda Nash. Contact: Inash@eu.billboard.com.

Part into three countries for one week in April.

The U.K. and Germany solidified their reputation as the markets most hospitable to international repertoire. Of the 32 six-month Common Currency titles, 26 charted top 10 in both countries.

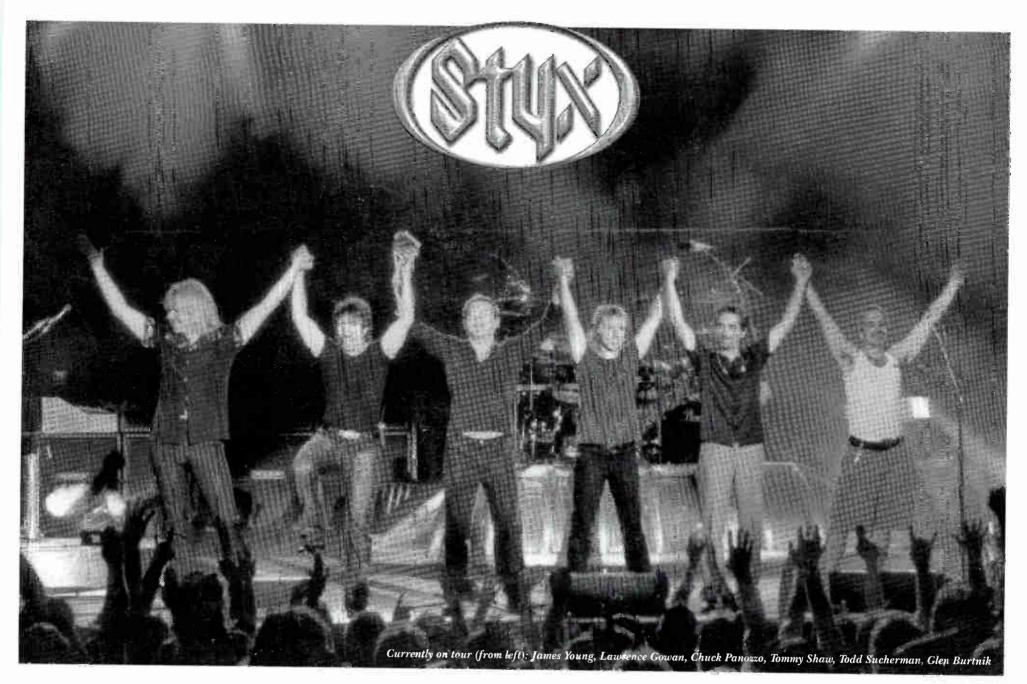
Japan's huge preference for domestic repertoire was apparent between January and June. Only four of the Common Currency albums reached the top 10 in the world's second-largest market—and three were by heritage acts: Aerosmith, the Beatles, and Eric Clapton.

Three Common Currency acts did not achieve top 10 status in the

U.S. between January and June, having done that the previous year: Eminem, Madonna, and U2. And two U.S. acts that have charted strongly in Europe-Anastacia and Bon Jovi-did not see a commensurate top 10 profile at home.

For the record, Brazil and Mexico are ranked seventh and eighth in the top 10 markets by IFPI, but no album charts are published in either country that are considered to be of world standard. Therefore, for the time being, these markets are omitted from Common Currency. Italy and the Netherlands, 11th and 12th respectively, take their place.





AFTER 30 Years, Styx's Success Is No Illusion, As The Band Returns To Paradise



tyx derived its name from the mythological river in the afterworld of Hades-which seems pretty ironic today, considering the popular rock band's fabled career is far from myth and, judging by current events, even farther from death.

That is not to say, however, that the band hasn't been on the verge of giving up the musical ghost over the past three decades. But, it is said, what doesn't kill you makes you stronger—and for proof of that, you need only check out the band's current pulse at any of the packed venues Styx will be performing in around the world this year.

Styx has endured several member changes over the yearsincluding the acrimonious departure of co-founding frontman Dennis DeYoung in 1999-yet somehow the band has not only managed to survive, but thrive. Today's lineup is a dynamic live act that is winning over old and, perhaps even more importantly, new fans one concert ticket at a time.

'Styx has always been a people's band more than a critics' favorite," says Tom Lipsky, president of Sanctuary Records Group, the parent company of CMC International, Styx's label for the past five years. "They have always succeeded because fans love the band.

Lipsky, it turns out, was swayed when he caught the band's hometown Chicago performance during 1996's Return to the Paradise Theater tour, an endeavor that reunited the band's classic hit-making lineup for the first time in 13 years. Styx, without a recording contract at the time, was taping and filming the show for an independently financed project. What Lipsky saw that night, besides an inspired performance, was an amazing mix of people of all ages grooving to the music. A year later, CMC released the live two-disc recording *Return*

By DOUG FOX

to Paradise, which went on to become the label's first gold record—a feat matched by the accompanying DVD.

There were a lot of skeptics in the industry as to what this band would be in the '90s after just getting back together, and the first thing they did is go gold," Lipsky says. "The tastes and opinions of the fans are most important. Sometimes the industry hits it; sometimes it misses it. It was obvious that first night I saw them that we had missed it. They're every bit as successful now as they ever have been."

CHICAGO ROOTS

Styx was spawned in the basement of a home on 101st Street, between State Street and Michigan Avenue, on the south side of Chicago. That's where a trio of teens-twins John (drums) and Chuck Panozzo (bass) and neighbor DeYoung, who played accordion at the time-hooked up to make music and money.

We wanted to have fun, but we were really dedicated, Chuck recalls. "We went out and got sheet music and the big black book of all the standard songs, and we just played and rehearsed them. We got a great response from the family and the neighborhood; when everyone likes you, it's easier to do. It wasn't a struggle at all. We really enjoyed it." After playing untold proms and weddings for several years,

TW4, as the band was known then, added guitarists John Curulewski in 1969 and James "J.Y." Young in 1970, altering its musical direction. The band signed with the Wooden Nickel label in 1971, changed its name to Styx and released its first record in 1972

It was an exciting time for the band, yet one filled with the conflicting emotions of confidence and doubt.

"I think anyone who has any success for a long period of time, if they're honest with themselves, will look lack and say there was a combination of incredible insecurity, naïveté and outrageous self-confidence," DeYoung says. "I think it's kind of a mixture and an amalgam of what young bands are. I mean, all the ones that I've met are always sure that they know everything and that they know more than you do, and there ain't nothing that they can't do. I think you need that spirit. I think you need that sort of blind naïveté to forge ahead when you're probably not that good. That's important.

THE BREAKTHROUGH

Styx II, released in 1973, contained the breakout hit "Lady," although the song did not actually peak for another two years-and two albums-later.

According to DeYoung, the band was perplexed when "Lady" did not immediately chart. "That was my first chance to make a statement as a songwriter, and it was a big bomb; the album and 'Lady' was a stiff. And I thought for sure that whatever it was that I did naturally as a writer and a singer, people hated," DeYoung says. "So for the next two albums, I tried to be somebody else. As a writer, I didn't know what the hell I was doing. But I was convinced 'Lady' was a smash and that Styx II was a wonderful record and it was just because the record company was totally inept that it didn't become a success. Who was I going to blame, myself?

The band's instincts ended up being right. Given renewed promotion as a single, "Lady" reached No. 6 on the U.S. charts Continued on page S-16

BILLBOARD SALUTE

To Tommy, JY, Chuck, Todd, Glen & Lawrence: 2 years, 309 shows, \$36,000,000 in tickets bought by 1.9 million adoring fans around the world, more than 875,000 records sold, a certified gold DVD, another certified platinum record, a Super Bowl pre-game performance... and we are just getting started! STYXworld is a pretty cool place. Thanks for letting us be a part of it.



Styx and Alliance Artists are looking forward to our future as part of the TBA Entertainment family



- congratulations also to the best damn crew

another certified platinum record certified gold DVD \$35,000,000 in tickets bu 2 vear D records sold certified gold OVD another certified platinum record \$3 another certified platinum record more than 875,000 records sold .9 million adoring fans around the world more than 67 1.9 THING THUR 00 20 Super Bowl pre-game performance ... Certil ar placinum record 309 shows Super Bowl 536,000,000 in tickets bought by 2 vears 000 in tickets bought by DPG-GANIE DPP101701787109 more than 875. \$36,000, SVIUS DU And And A - DCC - UVV





The Classic-Rock Group Is On A Worldwide Mission

By DOUG FOX

"I'd say we're scent-marking the planet," says Styx guitarist James "J.Y." Young. With the new live CD Styxworld Live 2000 on the shelves,

featuring tracks recorded in Canada, Germany and Japan, the current members of the band have ambitious plans to re-stake their territory, not just in the United States but around the globe.

their territory, not just in the United States but around the globe. It's been 25 years since guitarist/singer Tommy Shaw first joined the band to complete what is considered Styx's classic hit-making lineup, and it's been 20 years since Paradise Theater lifted the band to the pinnacle of its success, topping the album charts for three consecutive weeks. But it's been only two years since Styx radically altered its stage makeup by replacing co-founding singer/keyboardist Den-nis DeYoung with Canadian dynamo Lawrence Gowan. At the same time, original bassist Chuck Panozzo requested a reduced role, so the band re-enlisted the aid of Glen Burtnik, who had previously replaced Shaw in 1990, when the latter left to pursue previously replaced Shaw in 1990, when the latter left to pursue a solo career and a high-profile venture with Damn Yankees. Add drummer Todd Sucher man, who had joined the band when original sticks-man John Panozzo passed away in 1996, and suddenly only Young and Shaw remained from the band's most

prominent lineup. To play off a well-known slogan, this is not your father's Styx. Billboard talked with the members of Styx's current incarna-tion about the band's past, present and the future.

You guys have had to make some difficult personnel moves over the years, but when your hand has been forced, for what-ever reason, some great decisions have been made that have

ever reason, some great decisions have been made that have had a positive impact on the band's continued success, espe-cially in a live setting. And this all started with you, Tommy. Tommy Shaw: Well, the fact that they put me in the band— I was overqualified for the gig. John Curulewski was a great rhythm-guitar player, and he sang a little bit of lead, but most-ly he sang the high parts. So when I came in, I sang those high parts and I played rlivithm, but Luce also a fronteen and I played rivithm. parts and I played rhythm, but I was also a frontman and lead guitarist, so the band expanded a little bit there.

John Panozzo was just this great classic-rock drummer who had never been in another band other than Styx and had never played with another bass player other than Chuck. And Continued on page S-6



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STYX Q&A Continued from page S-4

so, enter Todd Sucherman, who has been playing since he was 2 years old and studied the great jazz drummers and is just an obsessed, experienced drummer who was able to take John's parts and elaborate on those. He's perhaps the greatest living rock drummer there is. So that made the band better.

Now Glen Burtnik has come back in to fill the bass-guitar role. Glen is overqualified for that gig. He's a great songwriter who's written No. 1 songs for other artists. He's an incredible acoustic-guitar player, an incredible lead-guitar player. He learned how to play bass when he was in *Beatlemania* on Broad-way as Paul McCartney. We keep finding people who are more than qualified to take these positions, and I think that explains why the band keeps getting better and better.

And Lawrence Gowan, who is classically trained, has always been his own frontman. This is the first time he's been in a group since he was just starting to come up, so he's overqual-ified. So, now what you've got is four frontmen.

One of the aspects that makes Styx's current shows so entertaining is that each member literally commands attention. It seems like no matter where you look ...

Shaw: There's a show going on. I don't know how it works. We've been very lucky picking not only the people, but the personalities.

Glen Burtnik: There is a kind of three-ring nuttiness going on up there, which is wonderful. It's a collaboration of frontmen. Each guy brings a lot to the table and knows how to work an audience. But there is little, if any, competition. This particular combination of players is happy and secure enough to enjoy seeing a bandmate at the peak of his ability.

James Young: When Chuck is out there, it's definitely a sixring circus. And now we have a ramp to run around the back, so there's room for everybody up there. Todd is a spectacular drummer—delightfully visual, in terms of the chops he has. Tommy is where it all begins and ends on stage, because he has this incredible ability to immediately connect with an audience. That's a gift he's always had. And Glen and Lawrence have their own unique skills on stage, as do I. And the combination of it all makes for one wonderful evening of rock 'n' roll.

You almost don't want to focus in on any one person too long, because you might be missing something on the other side of the stage.

the top ten titles

Compiled by Keith Caulfield

Styx's top Billboard 200 album, Paradise Theater, spent three weeks atop the chart and 61 weeks on the tally. The Grand Illusion, No. 4 on this recap, is the band's longevity champ. The title lingered on The Billboard 200 for a whopping 127 weeks.

On The Billboard Hot 100, Styx has racked up eight top-10 hits, all of which are on this recap. "Babe" is the act's biggest chart hit; it spent two weeks at No. 1 and 19 weeks on the chart. Three of this list's hits ("The Best of Times," "Mr. Roboto" and "Show Me the Way") all topped out at No. 3 on the Hot 100. "Best of Times' stayed put at No. 3 for a month, longer than the other two, thus the higher ranking on this list. Titles on both charts are ordered by peak position. If

more than one title peaked at the same position, ties were broken by the number of weeks spent at the peak.

TOP BILLBOARD 200 ALBUMS

- 1. Paradise theater (1981)
- cornerstone [1979] 2 -
- кilroy was неге (1983) The grand Illusion (1977) Pieces of cight (1978) 3.
- styx II (1975)
- caught in the act [1984]
- 8. εquinox (1975) 9. edge of the century (1990) 10. crystal gall (1976)

BILLBOARD HOT 100 SINGLES

1. Babe [1979] 2. The Best of Times [1981] Mr. Roboto (1983) 3. show me the way (1990) Lady (1974) Don't Let it end (1983) 6. come sail Rway (1977) тоо much тіme on му нands (1981) 8. 9. Renegade (1979) 10. Blue collar Man (1978)



Lawrence Gowan: Honestly, I think that's why we have so many people come back to the shows. I've had similar comments from people. I see some fans actually buying their tickets where they will sit at one side of the stage and then the other, just to catch what they may have missed from the previous time. And I don't just mean one or two times. There are some people who travel all over the country to see as many of the shows as they can.

Todd Sucherman: Everybody is a whirling dervish, and it is rare to see that. Often, you get a band where the lead singer is the only focus or the guitarist is the guitar-hero guy and everyone watches him. But when I sit back and watch some of the videotapes of the shows, it's like, "Wow, that happens?" I've got my eyes closed half the time when I'm playing, so it is a pleasant surprise when I check out a video of the show.

Chuck, in the past, you've seemed mostly content to stay in the background on stage. Now you seem much more animated. Are these guys beginning to rub off on you?

Chuck Panozzo: There's this new regeneration of myself. You know, it is show business. In the early days, I thought I had to play every beat just right. Now, if I miss a beat it doesn't

тотму shaw, james j.y. young, chuck panozzo, glen Burtnik, Lawrence Gowan and Todd sucherman are the canniest blokes. we are right chuffed and totally gobsmacked touring with 'em. They are all impressive talents who tog themselves out royally. we had a little chortle at the knickers hanging from their guitars! cor blimey, 20 years of hits.... Rock on me sons!

(mmerican translation: styx are the nicest guys. we are thrilled to be touring with them. They are all impressive talents who dress well. we had a good laugh seeing the underwear hanging from their guitars, wow, 20 years of hits... keep it up!)

-Paul Rodgers and Bad Company

styx has always been a band for the people. Throughout their history, their fans have spoken Loud and clear, filling venues to the limit and taking their records and pvps to gold and plat-inum. Having worked with them for the past five years, I can proudly and honestly say this is a band that has definitely earned it!

> -Tom Lipsky, president, Sanctuary Records Group, North America

had even an inkling of doubt that we didn't have everything

that we needed to put on the stage. Shaw: Yeah, from the very first night in Branson, you know, we rehearsed and we rehearsed, and we had all the music down, but one thing we hadn't done was play in front of our fans. So we were all prepared for the, you know, "Where's Dennis?" boo.



Styx circa 1981 (from left): Dennis DeYoung, Tommy Shaw, James Young, Chuck Panozzo, John Panozzo

really matter-nobody out there cares. What they care about is the spirit that is going on onstage. You know, I finally got the idea. It only took 30 years, but I got it eventually.

Burtnik: The present attitude of the band is to enjoy ourselves, put on the best show we can and have a great time doing it. The audience sees a less hung-up band than they might have expected. Chuck has instinctively jumped right in and joined the party.

Of all the newer members of the group, Lawrence, you must have had the most pressure riding on you, having to replace such a key player as Dennis. Did the enormity of the task ever get to you?

Gowan: About a half-hour before the first show, which was in Branson, Mo., I suddenly realized that the hall was full of people that had high expectations, that had probably seen this band a dozen times. And I was putting myself in their shoes and was thinking, "What if I was seeing Queen and Freddie [Mercury] was not coming out?" So, just as I was getting ready, that's when it actually hit me and I thought, "Oh, I don't want to let them down." But I decided that I was going to sing [the songs] the way that I sing them, and they're either going to like it or they're going to hate it. We did "The Grand Illusion" second in the show, and, by the end of that song, the reaction we got from the crowd made me realize that it's more of a group effort than just one guy, and, of course, this was going to work. They were screaming and yelling and cheering and high-fiving and throwing themselves at the stage. So I never From the very first day, it's never happened, because there Lawrence is. It's hard to think about who's not there, when he is.

Glen, having previously gone through the experience of trying to replace a key member of the band when you took over for Tommy on Edge of the Century, what kind of advice, if any, did you pass along to Lawrence before his first tour?

Burtnik: Lawrence doesn't need much advice-not that he'd listen anyway! I believe my advice was something along the lines of "Good luck, sucker!" He's doing fine, probably better than I did.

Young: Lawrence suffers from "Chronic Entertainer Syn-CES as we call it. drome,

Gowan: Yeah, he is right about that. I think he diagnoses it well because he suffers from it himself. This whole band is like that. I look at some of our videos, and I think that one of the catchphrases that describes us is "the most extroverted band in the world." It's amazing what happens when I look at the band onstage and see how much is coming from each individual. You could watch Todd for the entire night and never even notice the other four guys. Then you go across the front of the stage, and you've got four guys, none of whom is too timid.

Glen, it's not often you replace someone in a band and then have them welcome the opportunity to work with you later on. That's got to be a unique experience for you and Tommy to share.

Continued on page S-10

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Touring Like Never Before

The Renewed Styx Is Attracting Loyal Fans And New Converts

BY RAY WADDELL

STYX

laying more dates annually than they did in the glory days of 1970s arena rock, Styx remains a hardtouring, enthusiastic and crowd-pleasing live act. "Styx has always been a formidable live band, with good players, and singers that could hit the note," says Styx guitarist

Tommy Shaw. "When you have a talented band and they play

a lot, they just get better and better." Shaw joined Styx in 1975, when the band was still an opening act, a supporting role that was soon to end. "We were

an adrenalized band with adrenalized music, and we were dead serious about what we were doing," he recalls. "If [the headliner] wasn't, we kicked their butt, and we got booted off some tours because of that.'

Styx became a headliner with the *Pieces of Eight* tour in 1978. "Back then, we would generally do an album and a tour in a 12-to-14-month period, and it seemed like we had an adequate amount of time," Shaw says. "The way the technology was then, it took a long time to do an album. I remember mixing 'Come Sail Away,' and all that stuff in the middle of the song was done by hand. There would be six or seven of us standing at the mixing station. There were human errors-in some ways we were defined by our flaws.

Then and now, there are few complaints about the Styx concert experience, which became known for high production values and adventurous playing. We were a progressive rock band, so we had the license to take a left turn in the

middle of a song," says Shaw. Considering Styx was one of the most popular rock bands of the late 1970s, it's remarkable they never achieved chart-topping status until 1981. "The kind of

songs we had [in the '70s] weren't No. 1-type songs; they were more like album cuts," says Shaw.

'Dennis [DeYoung] wanted chart success, and we went in that direction with the ballad stuff," Shaw says. "I think we left a lot of people behind, and in some ways that became our undoing The ballads would [become radio hits], and then when people came to see us, we rocked."

Chart success had its benefits, Shaw notes. "When you had chart positions, doors opened," he says. Even so, fans expecting ballads weren't disappointed when

Styx kicked into high gear. "One thing we never played to was disappointed audiences," says Shaw. "People left smiling." But, within the band, division over musical direction soon

became unmanageable. "After the Kilroy Was Here tour in September of 1983, we decided this wasn't working anymore, says Shaw.

ROCK REBIRTH

When the Styx members went their separate ways, Shaw found success with Damn Yankees. Comprised of Shaw, Ted Nugent and Jack Blades of Night Ranger. Signed to Warner Bros., Damn Yankees gained commercial success and toured like bandits. "One time, we played 14 nights in a row," marvels Shaw

Following a Shaw/Blades project, Damn Yankees was eventually dropped from Warner Bros. in 1995. Soon after, Shaw received a call from Styx guitarist James "J.Y." Young soliciting Shaw's participation on a re-recording of "Lady" for a greatest-hits album. The experience was a positive one, positive enough to spur talk of a reunion.

Soon, Shaw's manager, Charlie Brusco, who had helped Lynyrd Skynyrd achieve renewed touring success in the late 1980s, became involved with Styx. "Tommy asked me if any-body would come to see Styx if they toured," Brusco remembers, admitting his knowledge of the band was limited.

"Although I had not been real familiar with Styx music, I knew their hits. I said, 'Let me make a few phone calls'." The feedback was good enough that Brusco put together a Styx package with Kansas that ended up being the Return to the Paradise Theater tour in 1996. The following year, Styx played about 40 dates with Pat Benatar for the Grand Illu-

sion tour, and then De-Young pulled out and pursued other interests.

Along the way, Styx had signed a record deal with CMC Records (releasing a live album from *Return to* Paradise), and by contract the label wanted more touring activity from the band.

The decision was made to put together a tour of secondary mar-

kets beginning in July 1999. Successful Canadian solo artist Lawrence Gowan was tapped as keyboardist/vocalist to fill DeYoung's slot. Agent Rod Essig of Creative Artists Agency was an early believer.

"Rod told me, 'I can book as many dates as you want me to book,' and he threw out a number in the millions of dollars and said that's what the band could do if they

were willing to play fairs, casinos, etc.," says Brusco. "He beat that number by about \$300,000."

Gowan, who had achieved platinum success on Sony Canada, says his first rehearsals with Styx went smoothly. He played his first show with the band in early 1999 in Branson, Mo. Gowan admits stepping into such an established and well-loved band was, if not daunting, at least different. "Quite frankly, being a multi-platinum artist in Canada, I really didn't feel inclined to sing another band's material," he says, adding that contributing his song "Criminal Mind" to the set list and on the new live record, Styxworld Live 2000, helped ease the transition.

ROAD RENEGADES

By 2000, the Styx touring lineup of Shaw, Young, Gowan, drummer Todd Sucherman and bassist Glen Burtnick (Chuck Panozzo sits in on bass occasionally) had become a bankable touring entity. A co-headlining tour with REO Speedwagon grossed nearly \$12 million from 85 dates.

Obviously, Shaw is high on the current lineup. "Every change we made, we got somebody who was overqualified. Lawrence was trained classically, and he can play everything Styx ever recorded left-handed, and he does," says Shaw. "Todd is this wonder-child of session drummers, playing since he was 2. And Glen is not just a bass player; he's a successful songwriter and frontman on his own." Gowan is equally enthused. "If people are expecting to see

My relationship with TOMMy is the most spiritual relationship that two men can have without Leaving a stain. томму is a soul brother. ніs real talent is probably least understood, the least credited... and that's the soulful elements of his orchestrations. Tommy has a real instinctual touch with the primal rhythms, lyrics and thrust of the music. не exudes the fundamental primal scream of the great rhythm-and-blues artists that he and I both were weaned on. we have a shared reverence for james Brown, wilson pickett, sam and pave...all of those that originated the great rock 'n' roll. I have a great respect for the character and resonance of томму's musical statement and musical dreams. не is a wizard with the guitar, vocally and creatively speaking. Playing with him is a classic experience. But, more important than that...he is a real gentleman with a great work ethic.

-Ted Nugent

a concert producer's "dream band": styx!

-Larry Vallon, senior VP of concerts, House of Blues

styx continues to show endurance as they perform at such a manic pace. I think many of the new groups could learn a Lot by watching these guys. they are consummate pros.

-Danny Zelisko, president, Evening Star Productions

I've known styx for a long time, some 20 years. I would consider j.y. and tommy friends. pesides the fact that they are very talented guys, they really care about their music. Although they take what they do seriously, they don't take themselves seriously and are very down to earth. I just saw j.y. recently, and I think they're having a better time now than they ever have.

-Jim Ladd, air personality, KLOS

a tired old band taking one more kick at touring, that's not what's happening," he says. "This is the best band I ever walked on stage with. I'm committed to doing this for as long as they want to keep me in the band."

Brusco's strong touring background has been a plus, Shaw says. "Charlie knows the business from the promoters' side, and he made it very clear to us that the promoter is our part-ner, not our enemy," he says.

The feeling appears to be mutual. "This version of the band is sensational, and it's such an entertaining show," says Larry Vallon, VP of House of Blues Concerts, promoters of dozens of shows from the revitalized Styx. "The audience goes batshit every night.'

Danny Zelisko, Phoenix-based VP for SFX, is working with Styx on 22 dates on the summer shed tour with Bad Company, Billy Squier and Joe Stark. "A lot of promoters didn't get it when Styx came back," he says. "They sound brilliant. The whole vibe is positive, and they encourage people to have fun. The newer members of the band have added a lot of energy."

Zelisko says any heat the band takes over lineup changes is undeserved. "Sometimes they take a bashing about Dennis De Young not being there, but how many bands out there have all their original members?" he asks. "People get divorced. Shit happens.

The band is flexible, able to play a wide range of venues. "These guys are extremely versatile—one of those bands that absolutely comes out ready to perform every night," says Essig. "I was a believer from the word 'go.' They are so happy to be

out there working and playing, the people know it." Styx will follow up a summer shed run with major fair and festival dates throughout the U.S. Plans include Europe later in the year, and there's talk of tours with Journey, Boston or another act for 2001. A studio record with the current lineup is also on the table.

Audience reaction is gratifying, Shaw says. "The crowds seem to be getting younger and younger—it's bizarre. It's like the kids of the fans we had before. Ours is some of the first music they ever heard, from the time of conception and beyond. And if we're still out 15 years from now, they'll be bringing their kids to the shows.

"This is the best job in the world, and this music has stood the test of time," he says. "It's like going back to 1978 and pick-ing up where we left off. We're kind of in uncharted territo-ry. There's no reason we ever have to stop."

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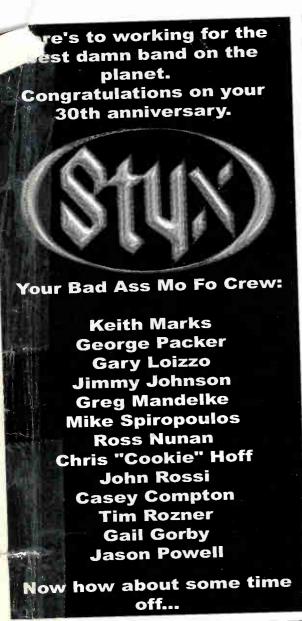
STYX

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STYX Q&A Continued from page S-6

Burtnik: I think it's a cool little twist to the band's history that I should end up performing alongside the guy I once replaced. The irony hasn't been lost on me. Performing with Tommy is a pleasure and an honor, as it is with the others. We get along great. Now, I have no use for any prima-donna rock-star-ego silliness. It probably ruins more careers than most people know. I believe the moment an artist starts to believe their own hype, the priorities switch, the music becomes insincere, and the image becomes unattractive and uninteresting.

There seems to be a great spirit of camaraderie among the entire band.

Shaw: There's a great atmosphere in this band of constructive criticism and dedication to what we're doing, which means constantly taking a serious look at it. That doesn't mean someone's always going to say they like how you look, what you just said, what you played—everything is up for discussion. When Dennis was in the band, there were so many things that we wished we could say, but there just wasn't this environment of being straightforward with each other. It was just kind of oldfashioned; there were certain things you didn't talk about. It was kind of that growing-up-in-the-'50s thing. I'm not saying that's a bad thing, and I'm not passing judgment on it; we did great, but there was not this climate of communication. It was more of a business. So if there were some things you didn't like or you thought the other person could improve on, you kind of kept it to yourself. Everybody was sort of responsible for themselves.

Gowan: We all enjoy the road experience, and I think that makes us very open to any kind of constructive criticism. All

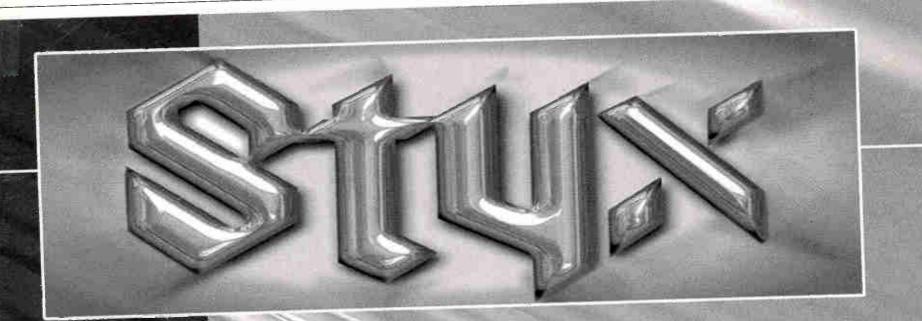
three decades of styx titles

Album, Label (Release Date)

styx, wooden nickel (1972) The serpent is mising, wooden wickel (1973) styx II, wooden Nickel (1973) Man of Miracles, wooden Nickel (1974) EQUINOX, REM RECORDS (1975) crystal Ball, REM Records (1976) Best of styx, ACA (1977) The grand Illusion, REM Records (1977) Pieces of eight, REM Records (1978) cornerstone, REM Records (1979) Paradise theater, R&M Records (1981) Kilroy was were, R&M Records (1983) caught in the act, REM Records [1984] styx classics, REM Records (1987) edge of the century, REM Records (1990) Greatest Hits, RSM Records (1995) Greatest Hits II, REM Records [1996] Return to paradise, cmc (1997) Brave New World, CMC (1999) arch allies: Live at aiverport, CMC (2000) styxworld Live 2001, CMC (2001)

criticism is constructive, even if it comes from a negative place, there's probably something of value that you can take from it, and your skin gets a lot thicker the longer you've done this and the more criticism you've taken. So we're all each others' reviewers, and we tighten up the show in that way. I find there are two types of musicians: the ones who are completely devastated by the road experience and of having to get up in front of an audience night after night after night and the ones who are energized and invigorated by the process and that way of life. And I happen to be onstage right now with four other guys who are of that mind-set.

Continued on page S-12



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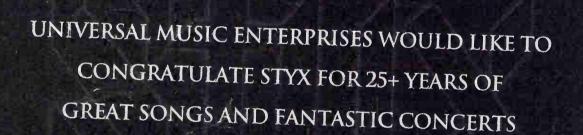
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STYX Q&A Continued from page S-10

You guys, now in your third summer of touring as a unit, have meshed remarkably well. In the early days of the band, once Tommy joined and the classic lineup was in place, how long did it take to achieve a level of cohesiveness with each other?

Shaw: Well, we went out and played a tour before we did any songwriting or anything like that. So we got to know each other on the stage playing pre-existent music; that's how it meshed. It meshed first as a live band, so we got to know each other on the road. So when it came time to go in the studio and write songs, we all were writing our war stories, and we were all in the same trench.

At that point, I was totally excited. I was pure adrenaline. What I didn't know, I just kind of bullied my way through with enthusiasm. I might have driven them a little nuts, but I was so excited I couldn't control myself. They had kind of been a band that stood there and played. I didn't know what they used to be like; all I knew was the good time I was having. So it kind of forced them to move around a little bit more, to just be a little more animated.

Young: I think we had a strong team to start with at that stage, but Tommy definitely kicked it up a notch. Tommy had an attitude; he was as driven as the rest of us to go forward with something like this. Tommy and I spent a lot of time together over the first couple of weeks, with me showing him all the guitar parts. So we bonded as guitar players, and onward and forward we went.

It's interesting you mention that bonding, because the ability you two have to complement each other with your very unique styles of play has been one of the obvious strengths

of the band for the past 25 years. Shaw: Yeah, having J.Y. is like doubling what you can do, because we'll sit down to write and he will take the same basic idea of a song and he'll head in kind of a parallel direction. You know, if there's a center line, I'm to the right of it and he's to the left of it, and it becomes this very broad thing that's all going in the same direction, but it just got wider.

Young: The great thing about where Tommy and I are today is that we had the chance to sort of influence each other ba when we first got together, and then got to go out and be infl enced by other people and interact with others and come ba with a whole new appreciation. We recognize that, togethe we make, as Lawrence would say, one super rock guitarist. the old days, I'd say there was competition, albeit a friend one, between us, even though we would pretty evenly divic up the solos. We have a two-pronged guitar attack. And rathe than viewing that as problematic, I think we're both able 1 elevate the team. Really, the spirit of the team is there, and w recognize that there's some unique chemistry that he and have, and we share a unique history. It's a very special thing both professionally and personally, that we have.

How much collaboration between band members was ther on the earlier Styx albums?

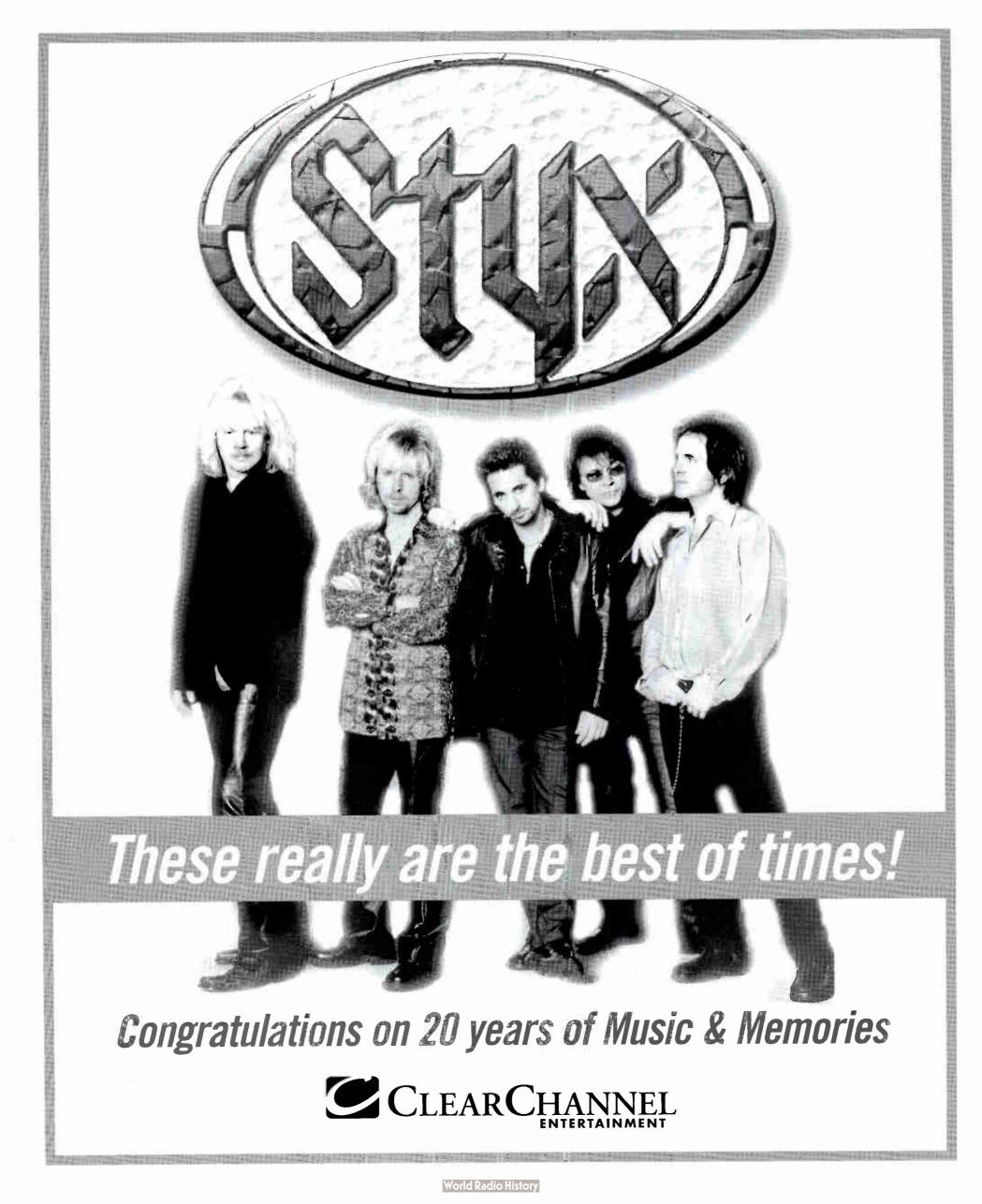
Shaw: In the beginning, there was collaboration, especially with Grand Illusion. That was our most collaborative recore ever. Pieces of Eight was more of a rock record. That was my favorite Styx record of that phase of our career. But for Grand Illusion, we were all kind of pulling in the same direction. We would come to rehearsal with a germ of a song idea, and it would spark ideas in the rest of us, and we all co-wrote on each others' songs. You'd be amazed at who wrote what parts on what songs. Even though one guy would get credit for writing the whole thing, there would be contributions, arrangementwise, that would come from the rest of the band.

But as we got more successful, it became more that you came in and you kind of were responsible for recording and pro-ducing your own songs and putting them all together, and then everybody sings on them and plays solos. And that's just the way it went as we made more records. In retrospect, we ave tried to sit down in a room and make records like we had before.

I think a lot of Styx fans are anxiously curious to see just what the current lineup will create together in a studio setting. How eager are you guys to write some new songs together? Continued on page S-14

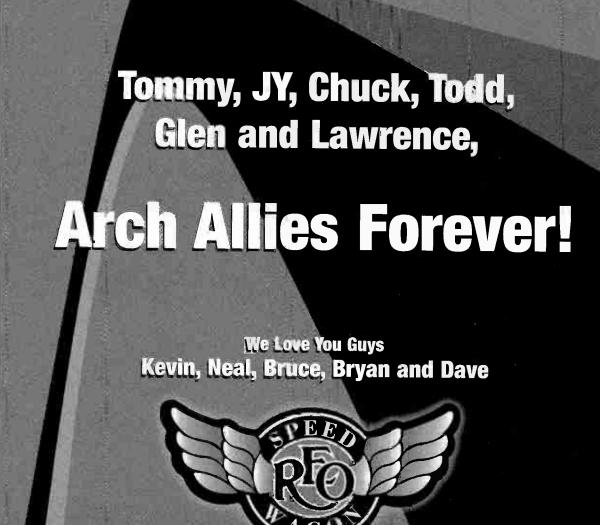
BILLBOARD SALUTE

BILLBOARD AUGUST 4, 2001





CONGRATULATIONS ON 20 YEARS OF ROCK! THANKS FOR SHARING THE STAGE AND A WHOLE LOT MORE. FRANKIE SULLIVAN, JIMI JAMISON AND THE ENTIRE CULTURE ORGANIZATION.



What does Styx have to offer in 2001?

Sucherman: Right now, the band is better musically than it ever has been. I think a lot of people are surprised, because it is really hard to believe the energy this ensemble puts out. I think there are a lot of bands that have been around 20 or 30 years that are ghosts of their former selves or are doing the best they can or going through the motions. We've played 260-odd shows [with this lineup], and that's something the band of '96 never did. You go out and do that many shows, and you are either dead or you are absolutely flaming. In this case, it's the latter. I'm surprised it keeps getting better and better, and one thing that does amaze me about this ensemble is that there is never a bad night. I don't think I have ever been in a band where it has been like that, where every show is just killing. Shaw: I defy someone in their 20s to come keep the pace

that we keep out here.

Young: There's no greater joy to me as a performer than to go into a city that we haven't played in 10 or even 20 years, as is the case with a lot of the places we've played in the last two years. To go to Boise, Idaho, and find an audience there that is just-it reminded me of Montreal, which is maybe the best audience for this band that we've ever had. Boise equaled them, and we hadn't been there in 20 years. That blew my nind. We hadn't gone to Japan since 1982; we hadn't gone back to Germany since 1981. We've never been to Australia. We've never been to the Eastern bloc. We've never been to any place on the African continent. We've never been anywhere near the Indian subcontinent. There's all these places. It's a global economy, and it's a global place for rock music to be heard and appreciated.

BILLBOARD AUGUST 4, 2001



STYX Q&A Continued from page S-12

Gowan: I absolutely love this tour, but finding out what kind of music we actually create together is probably the most exciting thing for me. The thing is, I already know it will be strong because we've done separate bits that we've worked up-that guys have brought in over the course of the two years-that we've worked up in sound check. Every single time, it's like, "Oh, why don't we record this now? This is going somewhere." That's come up several times, and it's taken away any anxiety I had about that working out.

Sucherman: With the powerful additions of Lawrence and Glen, the possibilities of what could be are very exciting to me. I think this band has incredible potential.

Burtnik: We are all looking forward to creating new music in the studio. It will be varied and spectacular.

Young: The gifts of the writers within the framework of this band are enormous, and I think we have an awful lot of conflict. And conflict, they say, leads to creative tension, and creative tension leads to ideas for songs. So, I'm sure we have a whole lot of stuff to write about. And, musically, across the board, this is an incredibly talented lineup and a motivated lineup. A great record will be made, but the exact timing of it is yet to be determined.

So there is no definite timetable yet for a new studio album? Shaw: Well, right now, we're so involved with this federal lawsuit [filed by D Young]. The court date is set for May 2002. We don't want to make an album in the midst of all that. In the meantime, we've put out a couple of great live compilations. We've continued to go door-to-door, as J.Y. says, "scent-marking the planet," with this new band. We've kind of taken lemons and made lemonade-and some pretty bitchin' lemonade at that.

What is the general basis of the lawsuit?

Young: The lawsuit is trademark related. I believe that we will prevail. It's based on the fact that the only document that directly addressed that issue expired and then we have other things to go on as a result of that. But the reality is it's always been majority rules in this band, and the majority chooses to utilize the trademark in this way.

Panozzo: I'm really sorry to see this happen. I've known Dennis for 40 years, and I love him as a brother. I'm sorry that he is hurt, but he has to do what he has to do, and we'll have to do what we have to do.

Burtnik: It's unfortunate, but almost expected. What's happened to Styx is a divorce. It's too bad but perhaps inevitable, given the long-term relationships and personalities.





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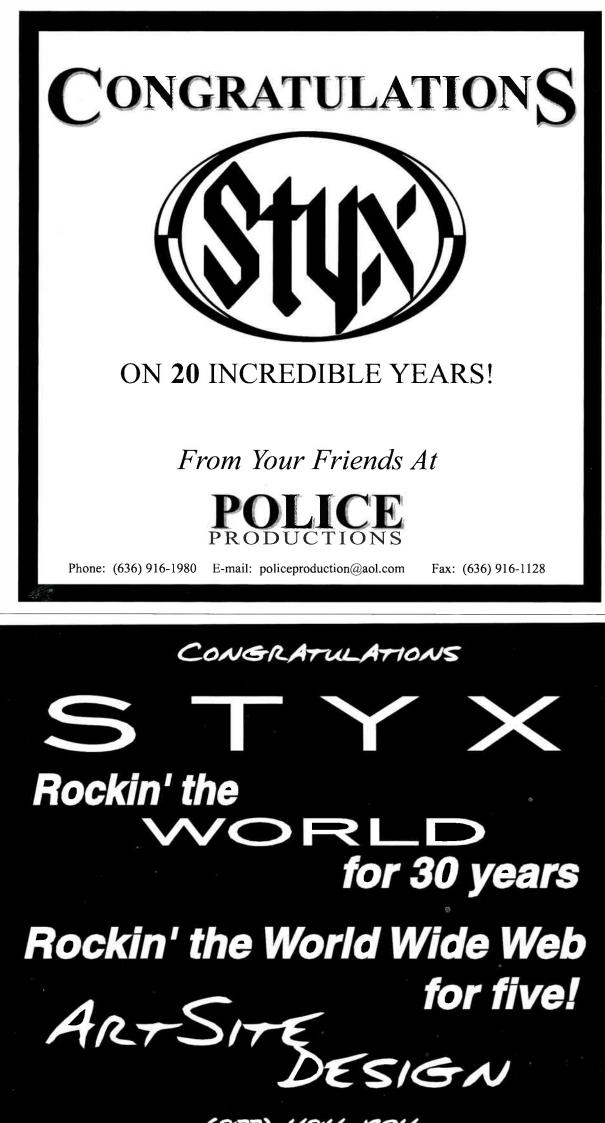
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RETURN TO PARADISE Continued from page S-2

in 1975, propelling Styx II to as high as No. 20 and hinting strongly at further success.

"The mixture of everything that was going on onstage was kind of like, all of a sudden the picture was a lot more complete," Young says. "The band was cutting-edge, but there was still sort of a mainstream vibe about it. I describe it as being where rock 'n' roll meets mainstream entertainment."

The picture came completely into focus in late 1975. That's when Curulewski quit after recording *Equinox* and the band made the first of many great personnel saves, hiring guitarist Tommy Shaw. Shaw had been playing on the Chicago bar circuit for a couple years with his band MS Funk, but had returned to his native Alabama, where he was performing in a bowling-alley lounge. That's where Styx's road manager at the time, Jim Vose, tracked him down and invited him to return to Chicago to audition.

Shaw's "audition" consisted mainly of singing high notes in "Lady."

"I got on the plane and went up there the next day, and they didn't ask me to play the guitar at all. The guitar never came out of the case," Shaw says. "We sat around the piano, and they gave me this ridiculously high D and E thing in 'Lady,' which I just sucked up and belted out with them. Then they listened to a couple demo tapes of songs I'd written, and that was it."

Of course, it didn't hurt that one of the songs on the demo tape was "Crystal Ball," which became the title track on Styx's first album with Shaw and remains a concert favorite with fans today.

With all the pieces in place, Styx began a steady assault on the national charts for the next eight years. On the strength of the hit single "Come Sail Away," which peaked at No. 8, the band's next album, *The Grand Illusion*, followed it into the top 10, eventually reaching No. 6. *The Grand Illusion*, also featuring the hits "Miss America" and "Fooling Yourself (The Angry Young Man)," became Styx's first platinum record.

Other highly successful albums and singles were to follow, including *Pieces of Eight*, which reached No. 6 and delivered concert staples "Blue Collar Man (Long Nights)" and "Renegade"; *Cornerstone*, (which reached No. 2 and featured "Babe," the band's top-selling single and first No. 1 hit; and 1981's *Paradise Theater*, which topped the U.S. charts for three weeks on the strength of two top-10 singles, "The Best of Times" and "Too Much Time on My Hands." The band managed to churn out four consecutive triple-platinum albums.

VARIED INFLUENCES

One key to the band's success was the ability to cross over several musical genres, exploring full-on rockers, sensitive ballads and art rock with equal adeptness.

"I believed in two things: great songs and good singers," DeYoung says. "That was it. And that's how I always approached what Styx did. Try to get the very best songs, whatever they are, and make them into the best records you can.

can. "I firmly believe that the reason for our success was if there was ever a song that came along that didn't 100% necessarily fit into a rigid categorization, if the song was great, it should go on the album, because great songs are hard to come by. And I based the whole philosophy simply on the Beatles. To me, it was what the Beatles were, besides the phenomenon. The essence is, these weren't the greatest musicians in the world, right? They were competent and capable, but they were exquisite and incredible songwriters. And very good vocalists. We weren't the Beatles, certainly, but I thought that was most important for longevity."

The band's next release, the conceptual *Kilroy Was Here* in 1983, advanced to No. 3 on the charts, as did the single "Mr. Roboto." Creative tensions soon sidetracked the band and, with Shaw leaving to pursue solo projects and eventually forming the group Damn Yankees with Ted Nugent and Night Ranger's Jack Blades, Styx would not release another studio album for seven years.

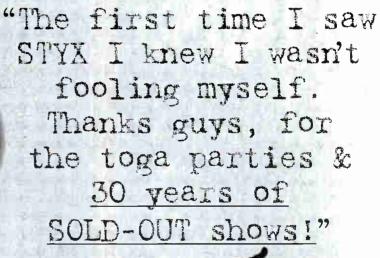
Glen Burtnik, an accomplished songwriter in his own right, replaced Shaw, and the band released *Edge of the Century* in 1990. The single "Show Me the Way," tapping into patriotic sentiment during the Gulf War, climbed to No. 3 in 1991, *Continued on page S-18*

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RETURN TO PARADISE

Continued from page S-16

allowing Styx to join an elite group of acts to chart top-10 hits under each of the last four U.S. presidents and top-10 hits in three different decades.

Following *Edge of the Century*, Styx disbanded until 1996, when Shaw rejoined the group, which was reunited with the exception of John Panozzo, who was gravely ill and died on July 16 that same year. Todd Sucherman, a talented drummer already on tour with the band, filled the spot permanently.

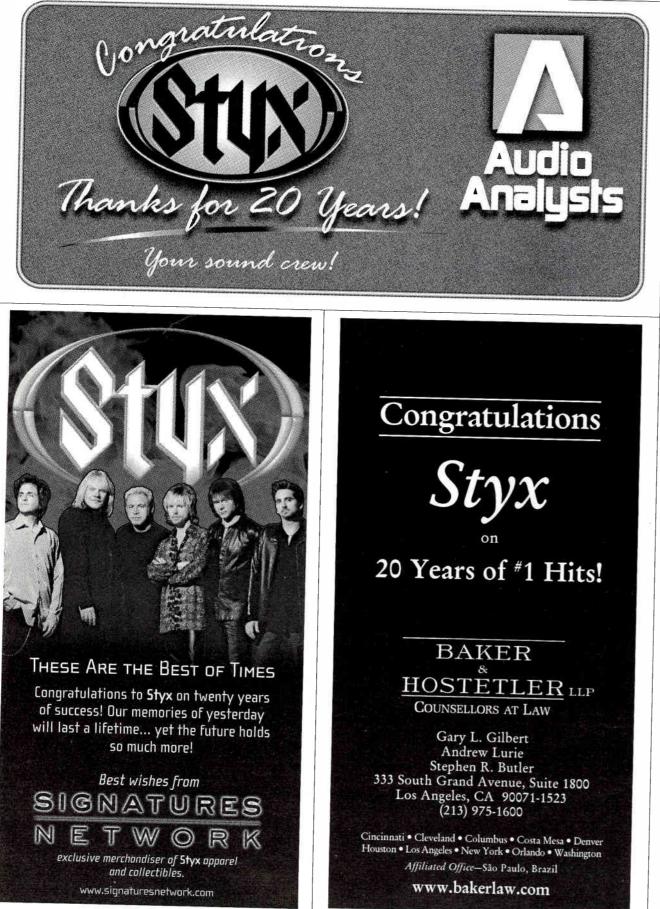
"It is very difficult sometimes for me, because I wish that [John] was here to share in the very cool experiences that are going on with the group now," Chuck Panozzo says. "But his legacy lives on when I play. I feel he is with me. When I hear the music live, then I know it's like John is alive, because his music is there.

"I think he would be very impressed, because Todd is an excellent drummer. I'm really glad the drumstick was passed to him. I always say John played with thunder and Todd plays with lightning. When I first met him, I think he thought I was



going to jump over the drum set and strangle him. I said, 'You know, Todd, there is nothing to worry about. You are filling a position that needs to be filled. The only time we will have a confrontation is if I speed, you tell me, or if you speed, I'll tell you.' We've never had that conversation again after that, because he is perfectly timed."

This lineup also mounted a successful follow-up tour in 1997.



I have a number of platinum records on my wall that I am very proud of because they were a band that was a challenge to break. IN 1974, styx's first record with new was big everywhere except eoston, where they were the antithesis of the moston sound, and san francisco. It took two unusual circumstances to break those markets. In poston, john sebastian started a station and played all of the music that wern would not play. That worked for styx. But, in san Francisco, it all came down to bob mcclay, a bj at ksmm. Mcclay would play the same songs in the same order every day for months, until he would discover a bunch of new records and switch them. when I couldn't get anyone to take me seriously at KSAN, I went to мcclay and said, "I need a favor; what is it going to be?" не wanted dinner and a very expensive wine in a very expensive restaurant. I said, "okay, but I need you to play styx." And, sure enough, for the next month at 3:30 every day, he'd play styx. не was a man of his word.

-Heavy Lenny, Heavy Lenny Promotions

A NEW CHAPTER

That version of the band released Styx's first studio album in nine years, 1999's *Brave New World*. That's also when Styx made its latest and most dramatic lineup switch. When the band hit the road in support of that record, DeYoung, who declined to tour because of a rare illness, was replaced by Lawrence Gowan, a successful solo artist in Canada who had opened a few shows for the band there in 1997. An energetic stage presence, Gowan has won fans over with his strong voice, a quirky revolving keyboard setup and his over-thetop performances. Chuck Panozzo decided to take a break from full-time touring duties, although he still makes unscheduled part-time appearances with the band, and so Styx rehired Burtnik, himself an extroverted performer, this time on bass.

Styx has weathered its personnel storm amazingly well. Fans find the band now offers a lineup in which every member literally demands visual attention without detracting from what the others are doing. It's a rare dynamic, and Styx is a better live band because of it.

"I think that's part of the whole magic," says Charlie Brusco, the band's manager. "It's a mile a minute. You've got to keep your eyes on everything that's going on, because it's going past you faster than you can see. What looks like madness and craziness and everything else that you see going on on-stage is actually just them expressing everything they want to get across to people. You can't miss that they're enjoying what they're doing. I've been involved with over 300 shows with this lineup, and I've yet to see one where I thought, 'They're just walking through this."

"For whatever reason, the things that have happened to us have been karmically delightful," Young says. "We've got so many fun people out on the road right now. We have learned to put the fun back in dysfunction."

As for DeYoung, he has filed suit against his former bandmates, claiming trademark infringement.

"All I can say is it's a very sad thing that it had to come to that," DeYoung says. "That band was special because of the people that were involved in it. That's what makes all bands special. And that's the way they should be, in my opinion. I certainly didn't want this to be the way it turned out. I didn't want them to go out and say anybody can be in Styx, because I think that dilutes it."

Whatever the lineup, Styx has proven to be one of the few bands able to span generational gaps in music, which has translated into long-term success.

"I think it translates because, No. 1, the music is timeless," says Bruce Resnikoff, president of Universal Music Enterprises, the company that oversees Styx's back catalog. "The type of melodies and harmonies they wrote have a certain appeal to the younger ear, as well as to what I'll call 'the aging ear.' The music continues to appeal to baby-boomers, but it is also very attractive to Generation X.

"I think, musically, they were important in helping transition pop music from the '70s into the '80s, and I think they did that because they were able to create music that had a harder edge than traditional pop songs. And they were able to be somewhat flexible and adjust their styles to the musical changes that were going on between the mid-'70s and mid-'80s."

Those talents and abilities bode well for the band's continued success in the new millennium. "It's funny that we're celebrating 30 years," Brusco says. "I think that these guys could have 30 years left in them, at the rate they're going."

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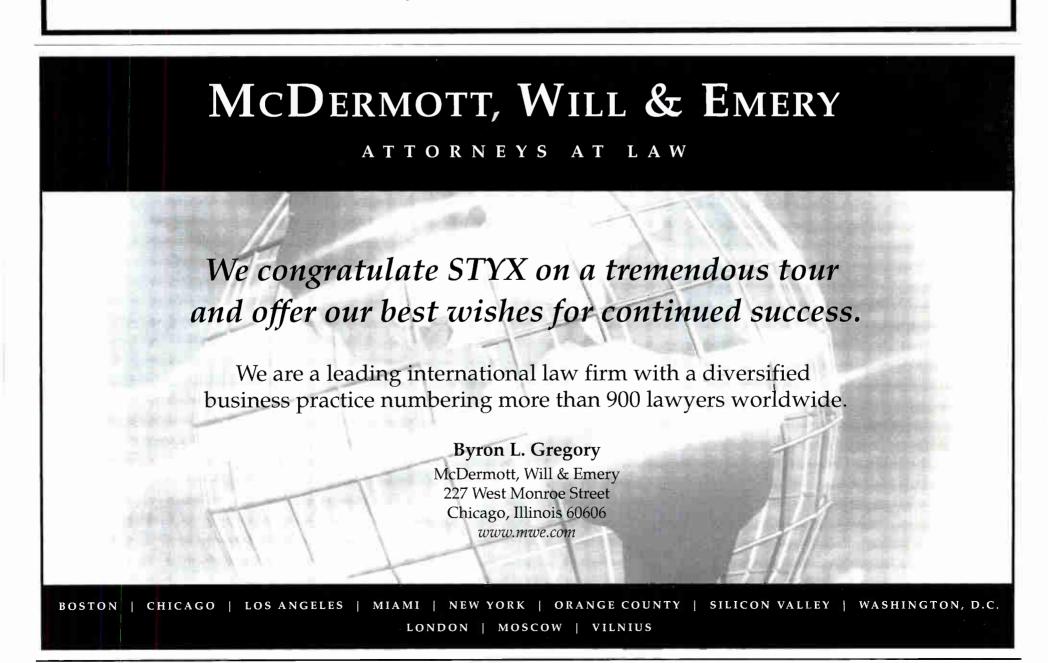
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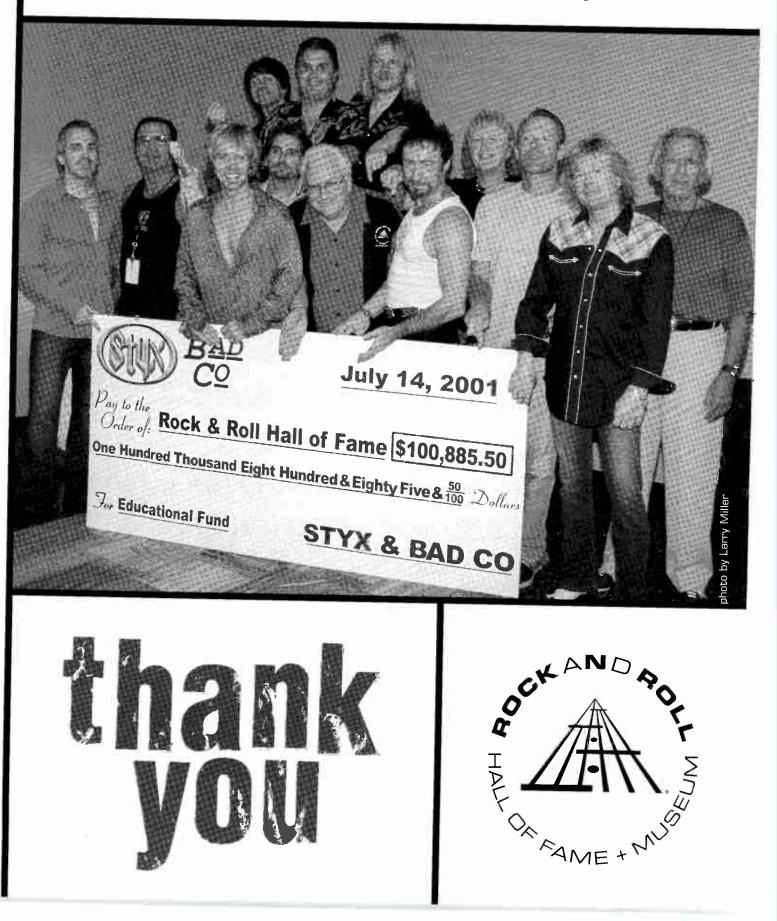


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SONGWRITERS & PUBLISHERS

BY JIM BESSMAN

Camps 101, 201, and 301, Song

is a stand-alone program with a rotat-

ing faculty of top Nashville songwrit-

ers, says Claudia Young, the NSAI's

director of song camps and cruises.

Faculty for this year's Song Camp

102—which, like the other Song

Camps, takes place some 45 miles

west of Nashville at Montgomery

Bell State Park—includes Jason

Blume, Robert Byrne, Craig Caroth-

ers, Don Henry, Chuck Jones, Rory Lee, Tim Norton, Thom Schuyler,

"It's the crème de la crème of

Nashville," Young says. "We've got

people like Thom Schuyler to lec-

ture and give critiques; Alan Sham-

blin, who's a songwriting god in

this town; and Robert Byrne, a

great producer/songwriter. It's an

says, "grew from popular demand."

She adds that it offers something extra for those students who've gone

through the Song Camp 101, 201,

HEAVY ON CRITIQUES

enrollment-up to 85 people,"

Young says. Song Camp 101 caters

to 66 enrollees, while 201 pares

attendance down to 36 and 301 to

30. The three-day retreat is further

distinguished by heavy concentra-

tion on critiques-with at least two

personal song critiques of each stu-

dent's submissions by the faculty-

in addition to large-group lectures

and small-group sessions that fea-

ture group co-writing exercises.

"Song Camp 102 has a more open

The idea for the program, Young

incredible program.

and 301 sequence.

and Alan Shamblin.

Camp 102-to be held Aug. 12-14-



SONY/ATV WEB SITE'S MIND-SET: In devising its new business-to-business Web site, sonyatv.com, Sony/ATV Music Publishing tried hard to "get into the head of the music picker."

So says the company's executive VP, Jody Graham Dunitz: "We know that the people who pick the music for visual product aren't necessarily computer-savvy, but they are very high-energy, quick-thinking, walking encyclopedias of music. So if we wanted to build the site of first resort, it had to be simple and productive."



More than two years of intensive research went into analyzing the user, the exploring options, and creating the appropriately easy-to-use software, which was developed and designed in conjunction with Los

Angeles-based Counterpoint Systems.

"It's not about the song, but the user," Dunitz continues, noting that everything from the names of the online music-search buttons to the search-field labels have been selected according to common sense. "It's a self-selecting profession—people who love music gravitate to it. They already know all the best songs of the '60s in their heads, and they only come to a tool when they're stuck. So we want our tool to be the first one they come to-and for it to be useful enough to make them come back.'

To that end, Dunitz says, Sony/ATV director of creative services and catalog development Steve Stone spent 11/2 years categorizing songs by meaning and content, "not just literal words. So if you want a song about romance, you plug in the word 'romance' and get, say, 300 songsbut maybe 200 won't have the word 'romance' in them. On 95% of the other sites, you have to have the literal word in the title or lyric. Go to one prominent publisher's site and type in the word 'marriage,' and you'll get two retrievals from a 1 millionsong catalog. [Type in] 'marriage' in our house and you get dozens, because there are lots of songs about marriage and relationships that do not include the actual word."

Stone, Dunitz notes, listened to the 3,000-plus songs that are on the site now and characterized them by approximately 90 search topics-in addition to genres and styles/moods. "Music supervisors look at a scene and see it's about falling in love, and all of their needs grow out of the concept of the visual to dictate the song," she says. "So they can use our search engine to latch on to concepts and not just literal words."

Dunitz also credits Stone for "capturing the essence of the song" in choosing the site's audio samples. "Other sites use a robotic softwareediting tool that takes 30 seconds of a song from its start, but Steve listened to every recording and picked out the most important part for our targeted audience. That's the stuff we believe will achieve our goal of being the site of first resort.

The next step in reaching out to Sony/ATV's target audience is the development of a CD-ROM with search-engine software, to be supplied to "the most important music users." Dunitz says. "We'll install the software onto their hard drives so they don't have to be online to use it, and it will be automatically updated with added songs when they do log on."

For Songwriting Hopefuls NEW YORK-The Nashville Songwriters Assn. International (NSAI) is repeating its Song Camp 102 course, which it introduced last year. The NSAI sponsors four Song Camp programs each year for aspiring songwriters, as well as an additional Song Camp at Sea cruise. Unlike the more structured Song

NSAI Holds Summer Camp

'Ain't nobody doing this for the money---that's for sure. It's the effect Song Camp has on people.' -CLAUDIA YOUNG, NSAI

"Each camp has its own flavor," Young continues. The faculty for the other three programs-which have been operating for nine years -consists of Hugh Prestwood, Rick Beresford, Craig Wiseman, Angela Kaset, James Dean Hicks, and Ralph Murphy.

"Song Camp 101 specializes in 'songwriter breakdowns,' " Young says. "Hugh Prestwood, for instance, sits in a room with a small group and plays a song like [his 1993 Trisha Yearwood hit] 'The Song Remembers When' and talks about it for 45 minutes. So there's a large-group lecture about songwriting in the morning, and in the afternoon people go from session to session doing breakdowns. It's magical to hear songwriters telling the story behind songs—as well as [talking about] the business end of the business and [providing] information on the craft.

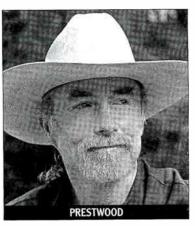
The format of Song Camp 201 is similar, but it increases the emphasis on the faculty's personal critiques of student submissionswhich is what everybody really wants," Young says. "I could offer God himself, and all anybody wants is a song critique, because that's what it's all about: their work and their soul-and if it's good.'

Song Camp 301 further reduces the size of the group. "It's a more intimate setting and is focused heavily on co-writing, because Nashville's a co-writing town and that's what people do here," Young says. "It's really interesting, because folks get thrown together [as if they were] on a blind date and come up with fascinating stuff." The Song Camp at Sea program is less intensive than the "boot camp" nature of the Montgomery Bell programs, Young notes. It combines learning with leisure time and socializing.

"Ain't nobody doing this for the money—that's for sure," Young says of those who work on the Song Camp program. "It's the effect it has on people. Grown people come to me in tears, bringing flowers and candy and gifts, saying it's the greatest thing they've ever done in their lives. It's almost embarrassing, because I'm just the administrator.

TEACHERS LEARN, TOO

And students aren't the only participants who express such pleasure. "I come away very inspired and excited," says Prestwood, who is also a longtime songwriting teacher at New School University in New York. "The students eat up everything you say, and it's really fun and very satisfying and rewarding. The great thing is that it gives them a chance to play songs for great professional songwriters and get feedback, and if we hear something we really like, we turn them on to someone else. So



it's a great way to get heard as well as learn more about songwriting."

Testifying to this. Mercury Nashville artist Neal Coty credits his attendance at Song Camp in 1994 with opening the door for him in Nashville. "I was pretty damn green when I came here from Baltimore with no money and went to camp with writers like Hugh Prestwood and Rick Beresford," Coty says. "I really learned a lot, and one of my songs that got critiqued ended up getting me a publishing deal. But I learned a lot by watching those guys work, and I gained confidence because they encouraged me and said, 'You can be a writer. Here's what you need to do.' "

The cost of enrollment for Song Camp 102 is \$325, including lodging and meals. Further information is available at nashvillesongwriters.com.

Del and the Boys. McCoury Music (BMI) writer Del McCoury recently performed with his band at New York's B.B. King Blues Club & Grill in support of his new Ceili Music album, Del and the Boys. Pictured, from left, are the McCoury Band's Jason Carter and Rob McCoury, Billboard music publishing editor Jim Bessman, the band's Ronnie McCoury, Billboard editor in chief Timothy White, McCoury, Monterey Peninsula Artists booking agent Bobby Cudd, and the band's Mike Bub.

45

PRO AUDIO

New Record Plant Studio Will Bolster Miami Market

BY CHRISTOPHER WALSH

The celebrated history of Record Plant Studios is taking another turn. Founded in 1968 in New York by Chris Stone and the late Gary Kellgren, Record Plant opened a Los Angeles location soon after, followed by yet another facility in Sausalito, Calif. Ultimately, the New York studio closed and the Sausalito facility was sold (now operating as the Plant Recording Studios, owned by Arnie Frager), as Stone and Kellgren concentrated on the burgeoning Los Angeles recording market.

Now, Record Plant plans to open a boutique studio in Miami's South Beach in 2002, reports president Rose Mann Cherney.

The exploding Latin music market has brought a corresponding boom in recording activity in Miami, exemplified by the acquisition and renovation of Criteria Recording by the Hit Factory Studios of New York. That renovation is now complete, confirms Troy Germano of the Hit Factory, who adds that clients are loving the multi-room facility. With the addition of a Record Plant facility, Cherney says, Miami will secure a place alongside New York, Los Angeles, and Nashville as the meccas of the U.S. recording industry.

"It will really show that Miami is the place to record, if you've got two major [studios] there," says Cherney, whose Hollywood facility has been solidly booked all year, mirroring the busy L.A. market. "We have a really big Latin clientele right now. And we're just offering them another location. We're not trying to take away business [from existing Miami studios]. It will probably be three rooms, and it's got to be in South Beach."

As with the four-room Hollywood facility, Cherney maintains, client service will be of paramount importance. "I mean, everybody's got the same equipment," she says. "It's my staff and the service clients get that clinches it. If somebody wants to buy a present for their wife, there's somebody to do it. If somebody wants their Christmas shopping done, it's done. Dry cleaning, car cleaned, secretary, assistant anything you want."

AND THE WINNER IS: The 17th Annual Technical Excellence and Creativity (TEC) Awards will be held Sept. 22 at the Marriott Marquis in New York, during the 111th Audio Engineering Society Convention. Presented by the Mix Foundation for "excellence in audio," the TEC Awards honor technical and creative excellence in recording and sound production.

Steely Dan will receive the Les Paul Award, which recognizes musical artists whose body of work has epitomized the creative application of audio technology. Roy Halee, who produced albums by Paul Simon, Bob Dylan, Laura Nyro, Boz Scaggs, and others, will be inducted into the TEC Awards Hall of Fame, which recognizes individuals whose careers have exemplified the spirit of technical and creative excellence in professional audio.



BROOKLYN'S BOOMING: The real estate boom in Manhattan, only now showing signs of a slight cooling, has pushed gentrification in all directions, turning previously undesirable neighborhoods into hotbeds of development. The Williamsburg neighborhood of Brooklyn, currently a very popular destination for cost-conscious Manhattanites, has been exploding with galleries and nightlife for some time. Unsurprisingly, Bohemian Williamsburg-adjacent to the East River, a short subway ride from New York's East Village-also offers an abundant supply of recording facilities at rates a fraction of those of comparable rooms in Manhattan. They range from Coyote Studios, one of the pioneering businesses in the neighborhood, to Excello Recording, Mission Sound, and Studio G, all located within a few blocks of one another, less than one mile to the west.

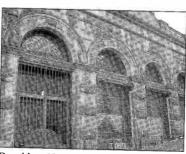
One facility, located in a turn-ofthe-century bank building one block from the river, is the newly renamed and reopened Metro Grande Studios, at 33 Grand St. Formerly 33 1/3 Recording, Metro Grande Studios is a huge, 2,000-square-foot open space with 20-foot-high ceilings and impressive acoustics (the back cover of **Chris Whitley's** *Perfect Day*, recorded here in March 2000, provides a snapshot of the room).

Several partners will contribute to the management and session activity at Metro Grande: engineer/producer **Mike Klein**; brothers **Jason** and **Joel Jordan** of The Earth Program and Kung Fu Lounge (see earthprogram.com and kungfulounge.com for explanation; Jason is also director of A&R at Hollywood Records); producer **Angel Moras**; and his manager, **Stephanie Reid**. Also managed by Reid, director **Graham Elliott** will bring a film and video emphasis to the business, taking advantage of its striking visual element.

"This place really fell in my lap," reports Klein, a Buffalo native who studied audio engineering at the Fredonia campus of the State University of New York before relocating to New York (where he worked at Record Plant and Greene Street) and Philadelphia, where he helped to found Tongue and Groove with **Shelly Yakus** and **Michael Block**. "I was never of the mind to own a recording studio."

Metro Grande does not have a control room, like its predecessor, 33 1/3, and the occasional rumble of trucks outside can be heard. But this facility is unique, marked by unusual angles—there are no parallel walls, of course—and the sounds captured inside are stellar, represented on a myriad of recordings made here over the last three years.

"I like this room open," Klein asserts. "Some people want to put up a wall, but there are plenty of studios like that. Even though it's open, with good mike technique you can really get a lot of isolation. And bleeding has never been an issue with me, as long as it's good bleed. Ultimate isolation is not really something I strive for. I mike the drums as a kit, as opposed to individual pieces. And you schedule your day around what goes on around here: don't do tabla overdubs at noon, do



Brooklyn, New York's Metro Grande Studios is housed in a turn-of-the century bank building.

loud electric guitars. And at night, this place is really quiet."

As the action at Metro Grande Studios heats up, the partners are completing the equipment list. Currently, most recording is done to a 24-bit Pro Tools system with Apogee converters and Mark of the Unicorn's Digital Performer, the latter of which is receiving especially high compliments. But, Klein notes, a 2-inch analog tape machine will be added. In the meantime, he rents gear as needed from New York rental company Dreamhire, such as the recent tracking sessions by artist Nick DeMatteo, which called for additional outboard preamplifiers and microphones.

Further plans include surround monitoring and a projector and screen for film mixing. "There are a lot of indie film people in the area now," Klein notes. "I want to have a regular surround monitoring system in the control room area, but you can also build one out in the full size of the room, and get a feel of what it would be like in a real theater. If it works out, it might be a nice alternative to sitting in a regular 10x10 control room with six speakers, guessing how the theater is going to sound.

"The room is incomparable with anything else," Klein summarizes. "It's perfect for sound."

August 4 Billboard [®] Production Credits

BILLBOARD'S NO. 1 SINGLES (JULY 28, 2001)

CATEGORY	HOT 100	R&B	COUNTRY	MODERN ROCK	ADULT CONTEMPORARY
Artist/ Producer (Label)	U REMIND MÉ Usher/ E. Clement, Jienmy Jam & Terry Lewis (Arista)	U REMIND ME Usher/ E. Clement, Jimmy Jam & Terry Lewis (Arista)	I'M ALREADY THERE Lonestar/ D.Huff (BNA)	IT'S BEEN AWHILE Staind/ J.Abraham (Flip/Elektra/EEG)	THERE YOU'LL BE Faith Hill/ T. Horn, B. Gattimore (Hollywood/Warner Bros
RECORDING STUDIO(S) (Location) Engineer(s)	STANKONIA (Atlanta, GA) TREE SOUND (Norcross, GA) John Frye, Mark Rains	STANKONIA (Atlanta, GA) TREE SOUND (Norcross, GA) John Frye, Mark Rains	EMERALD (Nashville) Jeff Balding	NRG (N. Hollywood, CA) LONG VIEW FARM (N. Brookfield, MA) Josh Abraham, FU, Dave Dominguez	HIT FACTORY (Now York) Bob Brockmann
CONSOLE(S)/ DAW(S)	SSL 4080 G, SSL 4064 G+	SSL 4080 G, SSL 4064 G+	SSL 9000 J/ Pro Tools	Neve 8068 Neve 8078/ Pro Tools	Nove VR
RECORDER(S)	Studer A827	Studer A827	Pro Tools	Studer A827, Studer 800, MK3/ Pro Tools	Pro Tools
RECOROING MEDIUM	BASF 900, Quantegy 499, Pro Tools	BASF 900, Quantegy 499, Pro Tools	Pro Tools	Pro Tools, Quantegy GP9	Pro Tools
MIX DOWN STUDIO(S) (Location) Engineer(s)	LARRABEE SOUND NORTH (Universal City, CA) Kevin "KO" Davis	LARRABEE SOUND NORTH (Universal City, CA) Kevin "KD" Oavis	EMERALD (Neshville) Jeff Balding	SOUNDTRACK (New York) Andy Wallace, Steve Sisco	RECORD ONE (Sherman Oaks, CA) Mike Shipley, Steve MacMillan
CONSOLE(S)/ OAW(S)	SSL 9000 J	SSL 9000 J	SSL 4064 E/G/ Pro Tools	SSL G Series W/ ultimation	SSL 9000 J
RECORDER(S)	Pro Tools	Pro Tools	Ampex ATR 102 1/2". Alesis masterlink	Studer A827	Ampex ATR 100 1/2", ^Sony 3348 HR
MIX DOWN MEOłUM	Quantegy GP9 1/2"	Quentegy GP9 1/2*	Quantogy 499	Studer 1/2", Quantegy 499, BASF SM 900	BASE 900
MASTERING Location) Engineer	HIT FACTORY (New York) Herb Powers	HIT FACTORY (New York) Herb Powers	MASTERING LAB (Los Angeles) Doug Sax, Robert Hadley	SONY (New York) Vlado Meller	BERNIE GRUNDMAN (Los Angeles) Patricia Sullivan Four Star
			2 Constant		Sandar Contract Four Star

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www.billboard.com

BILLBOARD AUGUST 4, 2001



SYDNEY—The Australian music industry, always with a keen eye on its global prospects, needs ammunition and aggression to boost business at home during the second half of this year.

The 21 million albuns sold through May were equal in volume to last year's corresponding period. But the hangover from the second half of 2000—the post-Olympics retail gloom, consumer confusion over a new 10% goodsand-services tax, and the weak Australian dollar—continued into the first half of 2001. The prospect of a drawn-out election campaign does little to increase business confidence, although signs indicate the economy will fire up in the second half.

Any growth was primarily driven by discounting—which both suppliers and music retailers see as an unhealthy state of affairs. "This trend for discounts means there is, of course, less money to market to the end consumer, which [ultimately] isn't healthy for a strong marketing-driven business," says Denis Handlin, chairman and CEO of Sony Music Australia. "Although retailers may enjoy their increased margins, with less marketing to drive consumers into stores, it will affect the development of the business in the medium to long term." Shaun James, chairman of Warner Music Australia, con-

curs. "The market's been working midline and budget catalogs harder, [and] the top end hasn't been operating this year," he says. "Some strong international and domestic releases are coming up this year, but the strategy is to develop new acts."

CHEAP SINGLES

Ed St. John, managing director at BMG, points out that the Australian singles market has become like Britain's. "Everyone is discounting to \$5 AUS [\$2.50 U.S.]; the era of the \$8 AUS [\$4 U.S.] single is gone," he says. "We put a huge amount of money into breaking acts and albums via singles, but not a cent is being made from them." Much of the discounting is from

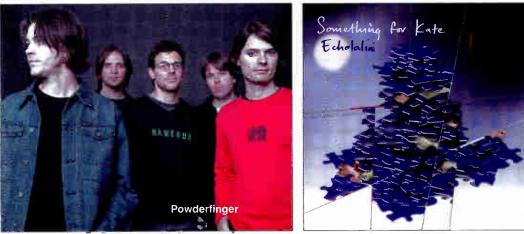
Much of the discounting is from department chains that draw consumers

into stores with marked-down music. Price-point disparity between independent outlets and major discount chains has grown to as much as 30%, according to the Australian Music Retailers Association. AMRA is nervous that longterm sales will be affected if bargain-hunting consumers are not exposed to deeper catalog and new music.

are not exposed to deeper catalog and new music. AMRA chairman Gavin Ward says DVD now constitutes 10% of business for music retailers. "Micro-marketing to specialist needs of individuals is definitely the strength of the future, particularly against the price marketers," he says. The low exchange rate opened opportunities for

The Promise Down Under: A Better Time Ahead?

Taxes and retail discounting cloud the horizon, but local talent and label restructuring support an optimistic outlook. **BY CHRISTIE ELIEZER**



export-oriented retailers and distributors. "The empirical evidence suggests that this could be as much as 3% to 4% of the market," Ward continues. "This pulls the industryreported wholesale figure of a 3.9% decrease at the end of 2000 even lower and indicates the difficult situation that many in Australian music retail are facing today."

But the Australasian Ferforming Rights Association anticipates good numbers when it announces its 2000–01 figures next month. "We expect strong growth for the financial year; indeed, much stronger than we predicted at the mid-year point," says CEO Brett Cottle. "Last year's dip in foreign revenue will not be repeated. We'll see exceptional growth in foreign revenue."

STRENGTH OF LOCALISM

In the face of a flat market, labels restructured operations and intensified their competitive streak. Australia was the biggest territory per capita for many international releases—despite the fact that the low Australian dollar cut down the volume of concert and promotional tours. The major positive was the strength of a new breed of local acts.

"We'll see more signings of R&B and traditional rock acts," predicts Universal chairman Peter Bond.

Adds Liberation Records' MD Warren Costello, "The rock/dance hybrid is te something fantastic—and with global

going to create something fantastic—and with global appeal." In the wake of the auction of the nation's first commercial-

In the wake of the auction of the nation's first commercialradio FM licenses in 20 years, the DMG network entered the radio market with its annual ad revenue of \$700 million AUS (\$350 million U.S.) by snapping up licenses in three cities for \$292 million AUS (\$146 million U.S.). Its emergence loosened playlists of Austereo and the Australian Radio Network.

Pay TV expanded its reach. Aspirant club stations like Continued on page 48

47

Australia

Key **Austra**lian **Re**cord **Com**panies

BMG MUSIC AUSTRALIA

Top Executive: Ed St. John, managing director

Artists Include: John Farnham, You Am I, The Mark Of Cain, Nikki Webster, Augie March, Wendy Matthews, Bachelor Girl and Oblivia. Priorities: "Build up our market share and see what our new team can do creatively, because it's a very good one, and I am excited by its potential." Website: www.bmg.com.au

EMI MUSIC AUSTRALIA

Top Executive: Tony Harlow, managing director

Artists Include: Living End, Madison Avenue, silverchair (through the 11 label), Kasey Chambers, GT, 12th Man, Dan Brodie, Paul Mac, David Bridie, Bodyjar and Paul Kelly.

Priorities: "Break exciting new acts like Speedstar, Dan Brodie, Danielle Spencer and Eskimo Joe [and continue international buildup] for Alex Lloyd, Kasey Chambers and the Living End, and exploit strategic marketing opportunities.

Websites: www.emimusic.com.au, www.virginmusic.com.au

FESTIVAL MUSHROOM RECORDS

Top Executive: Roger Grierson, chairman

Artists Include: Kylie Minogue, 28 Days, Motorrace, Christine Anu, Yothu Yindi, Gerling, Jimmy Little and NoKTURnL.

Priorities: "Continuing to focus on our own repertoire and key licenses, maintain our exploding strike rate, provide the best launch pad we can for the internationalization of our repertoire, and to focus on our 50thbirthday celebrations." Website: www.fmrecords.com.au

SHOCK RECORDS

Top Executive: David Williams, chairman

Artists Include: Superheist, Monarchs, TISM, Diana Ah Naid (through the Origin label) and Titanics.

Priorities: "To break Superheist globally and expand the operations of our CD-fulfillment company and our new film and DVD division."



















Websites: www.shock.com.au, www.shockexports.com

SONY MUSIC ENTERTAINMENT AUSTRALIA

Top Executive: Denis Handlin, chairman/CEO

Artists Include: Tina Arena, Human Nature, Frenzal Rhomb, Leah Haywood, Something For Kate, Sunk Lotto, Lo-Tel and Jebediah. **Priorities:** "Ensure the company is focused on a single priority system and continue a 'one company' mindset in order that we become bigger, better and smarter than our competitors." Website: www.sonymusic.com.au

UNIVERSAL MUSIC AUSTRALIA

Top Executive: Peter Bond, president Artists Include: Powderfinger, Skunkhour, H Block 101, Cruel Sea, Grinspoon, ilanda and Joanne. **Priorities:** "Breaking of new acts across a broader range of genres, because we've been tagged as a rock label. Also, expanding our strategic marketing division." Website: www.universal-australia

.com.au

WARNER MUSIC AUSTRALIA

Top Executive: Shaun James, chairman

Artists Include: Taxiride, the Whitlams (through Yak), Pnau, Shihad, Primary, Palladium, Kaylan, Bardot, Mishelle Bradford-Jones.

Priorities: "Continue to work on developing our quality roster, expand our successful strategic marketing division and make better use of our new centralized telesales desk.' Website: www.warnermusic.com.au

ZOMBA RECORDS AUSTRALIA

Top Executive: Paul Paoliello, general manager

Artists Include: Area 7, Friendly, Waylayd, Hayley, Gaslight Radio, Honeysmack.

Priorities: "Consolidate our international roster, take Area 7 abroad and increase the profile of our other local acts.

Website: www.zra.com.au

BETTER TIME AHEAD

Continued from page 47

Hitz FM and Kicks FM-small outlets seeking permanent broadcast licenses-showed they could break R&B acts.

MAINSTREAM FOOTWORK

Dance culture moved further into the mainstream. Independent labels created a culture of their own again. The majors expanded their strategic marketing and Internet divisions, while two majors-Universal and BMG-head into the second half of the year with new executives at the helm.

Piracy and CD-burning are cited as challenges for the future, with Sony's Handlin pointing out that one of its new acts, Sunk Lotto, had "enormous Web impact with its core demographic but suffered heavily in the target market through CD-burning at



critical promotional stages.

Sony Music, the market leader, slimmed its label division, replaced state-based sales teams with a national call center, expanded roles for national account managers and positioned itself to launch into the DVD market. It was among the biggest per-capita territories worldwide for international Sony acts such as Anastacia, Destiny's Child, Wheatus and Bomfunk

MCs. While Sony scored a local-artist victory with Something For Kate's "Echolalia" which de-buted at No. 2 on the ARIA charts at No. 2 last month, newcomers such as Leah Haywood, X3, Lo-Tel, Sunk Loto and Tony Lee Scott also made their presence felt. In addition, the company

signed Charlton, Selwyn, Delta Goodrem and Anna-Marie La Spina. Says Sony's Handlin, "We take seriously that we are the leaders and need to maintain the policies of leadership.

But Universal Music Australia is eyeing that role. ' 'We want to be clear market leaders and build our share from 21.3% to 25%," says chairman Bond. This will be done by increasing the local roster from 10% of its business to 15%. Managing director George Ash, who joined last month, has to widen Universal's image from just a rock and alter-native label. New signings covered dance (Lyndelle), pop/rock (Anita Spring, Brooklyn Star) and pop ambience (Candice). Universal acquired distribution from EM1 of the country-and-blues roster of ABC Contemporary.

POST-CHRISTMAS BREAKAGE

EMI Music climbed to a clear third in market share. Says MD Tony Harlow, "We've retained focus after a good Christmas and continued to break new artists and sell records. I've been happy that Virgin have pushed above a 10% radio share. The loss of ABC Music should simplify our business.'

Aside from working earlier releases by such acts as Madison Avenue, Kasey Chambers and Alex Lloyd to doubleplatinum levels, EMI's newer acts, the Avalanches and Bodyjar, went gold. EMI redeployed its promotion and sales force on a national rather than regional basis and increased its focus on key-account management, new media and direct business-to-business relationships. It also empowered its satellite labels to help with A&R.

Warner Music Australia hit double-platinum with Taxiride, Bardot and the Whitlams (through Yak), while the Superjesus' sophomore set, Jet Age, heads to platinum. The company is gearing up for a strong second half, with albums from Taxiride, Bardot, Pnau and Primary, Palladium and Mishelle Bradford Jones, most of which have international releases set.

The loss of A&R head Mark Pope last month after eight years will not change Warner's strategy, says chairman James. "We'll continue our policy of not putting all our eggs in one genre. We've become better focused on selling records over a longer period, we learned a lot about developing careers and continued to build a quality roster," James says of the label's performance during the past year. "The strategic marketing division we set up a year ago is clicking in, and more joint ventures on compilations have been good business." The next step in these ventures will move into areas of premiums, synchronization, soundtracks and jingles.

Continued on page 50





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SPOTLIGHT

WAIKIKI New Technology PRODUCER: Ric Ocasek MIXER: Stephen George

LIRSP3030 2 "New Technology" is the hot-blooded second single from Sydney based Waikiki. Following on from the debut EP "Presents" this tune drips with sexy attitude grinding out a melodic yet dark groove that hook ediately. Vocalist and bass player Kikisun snares your attention with her ce. Provocative pop natic pres for MR, AOR, ALT and College.







ROCKLIGHT

ANOTHERRACE Jumpin' PRODUCER: Reggie Bowman

MIXER: Matt Wallace LIBSP3019.2 "Jumpin" goes straight for the jugular as it challenges both lyrically and musically. Its ntensity confirms that live, Anotherrace is a recoclous act as hip-hop metal beats meld with a razor sharp voice over crunchy guitars. Volatile, and as the debut album hits, it'll have you lumpin' at Mainstream and Modern Rock.





PRODUCERS: Paul Wiltshire & Shane Monopoli MIXER: Rich Travali LIBSP3025.5

Whatever"sh ies up to the production plate as classic dance-pop delivered with gutsy R&B attitude. At 17, Tali has a vast vocal range that enables her to dip and soar across both the air waves and the dance floor. This track's already a bona fide Top 30 hit and comes from the forthcoming debut album of the same name. Street savvy for album of the same name. account of the same name. Top 40, R&B, Hip-Hop and Dance. newWo

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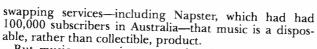
Hope-not hype-characterizes music companies' latest attempts to shape a realistic future for the market.

BY CHRISTIE ELIEZER

SYDNEY—The Australian online sector is facing up to its problems.

The well-publicized local "dotbomb" crashes of youth Websites including Scape, K-Grind, Rush TV and Bigfatradio.com, have seen advertisers and investors turn skeptical and consumers question the Internet's exciting future.

Increased e-commerce activity by local companies comes at a time when the number of sites dedicated to music has decreased due to these collapses. The online music business has to challenge the perception created by global file-



But music companies are moving further into cyberspace, now with more hope than hype, and with the security provided by long-awaited digital-copyright laws coming into effect March 4.

LONG-DELAYED TRIALS



Phil Tripp, MD of IMMEDIA!, a conference-promotion company and online publisher, suggests attitudes are a lot healthier, even if bank balances are not. The pipe dreams are gone, and companies are concentrating on conducting e-businesses in more traditional business setups.

"There is a realization [that] the Internet is just one tool in marketing, equally as important as TV, music magazines and billboards," says Tripp. "Too many people got fixated with it being the Continued on page 54

BETTER TIME AHEAD

Continued from page 48

STRAWBERRIES AND CLOTHING

BMG's St. John took over that company's MD chair in July. "We have a new team, the strongest we've had," he says, "and our challenge is to make it function effectively and creatively." BMG lost market share but was among the biggest per-capita markets worldwide for Dido, Pink, Foo Fighters and OutKast. Among its local artists, Nikki Webster tapped the under-10 market with a No. 2 single, "Strawberry Kisses," and aroused European and Asian interest; the power trio The Mark Of Cain crossed over to the mainstream, and You Am I's "Dress Me Slowly" debuted at No. 3.

The turnaround of Festival Mushroom Records (FMR), which began three years ago, has kicked in, says chairman Roger Grierson. He notes that, during the first months of this year, the company could boast "six No. 1 singles and five No. 1 albums. No one else came close. We are the only company to have broken two brand-new acts in the same year, and we did it without [major label] recording and marketing budgets."

A tour by Kylie Minogue, Festival Mushroom's most viable local act, had 22 shows and grossed \$13 million AUS (\$6.5 million U.S.), according to Frontier Touring. Of FMR's new acts, 28 Days debuted at No. 1 and is headed for doubleplatinum, pop act Scandal'us had a chart-topping single and album, and Motorace had a top-5 debut. The new roster has generally paid for itself, Grierson says.

BLUES AND METAL

Shock Records' continued mainstream presence was aided by the gold debut of the album by its priority act, Superheist, and 280,000 sales of the Craig David album. Under new A&R head Stuart MacQueen, Shock rebuilt its local roster. Explains chairman Charles Caldas, "We want to build to three or four big-selling acts, something that will take another 12 months at least." Shock claims 10% of the local dance market, has a healthy country, blues and metal catalog and is expanding its business by setting up CD-fulfillment and DVD/film divisions.

Zomba Records, a relative newcomer in the market, under general manager Paul Paoliello, also had reason to be upbeat. The company scored a gold album with local signing Area 7, an act now slated for an international push. Continued on page 52



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World Radio History

Australia

Aria Awards: How Australia's Best Are Picked

BY CHRISTIE ELIEZER

SYDNEY—Just who will cause a surprise at this year's ARIA Awards?

In the best-band category, will Powderfinger, You Am I and the Living End make way for hungrier young turks Killing Heidi, 28 Days and the John Butler Trio? Will Kasey Chambers retain the title Best Female or will Kylie Minogue's surge of popularity this year cause a change? Will Vanessa Amorosi, who had no wins last year despite six nominations, make her presence felt?

Will remarkable debut albums like Since I Left You by the Avalanches and Sunset Studies by Augie March find recognition? How about new chart entrants Superheist, H-Block 101, Nikki Webster, Even, Lash and Sick Puppies? Wendy Matthews' Beautiful View was a well-crafted record that did not receive the chart success it deserved. Will that be turned around at the ARIAs when the event is staged Oct. 3 in Sydney?

That will depend on those 630 people who have cast their ARIA 15th ANNUAL ARIA MUSIC AWARDS

votes in 28 categories (not including the hall of fame, outstanding-achievement or special-achievement awards). The voters come from the ranks of record labels, publishers, bands, talent-management companies, radio stations, music magazines, booking agencies and retailers.

ARIA executive officer Emmanuel Candi points out that Australian albums eligible are those issued between July 2000 and June 2001. Artists need to be Australian nationals or residents. The releases are nominated by ARIA member labels.

"In the genre-based categories," says Candi, "the record company picks the category. They then can't nominate that release for another category."

Once the nominations were in, the ARIA Awards Committee scrutinized them for eligibility. The committee, chaired by David Williams (chairman, Shock) and Phil Mortlock (MD, Origin

Music), includes Paul Dickson, director, Festival Mushroom *Continued on page 55* **BETTER TIME AHEAD** Continued from page 50

Also noticeable is the continued chart success of such indie labels as Michael Gudinski's Liberation, Ralph Carr's Standard, Chris Chard's Roadshow, Ross Fraser's Gotham, Chris Kritzinger's Transistor and Paul Kosky's Wah Wah. Hot

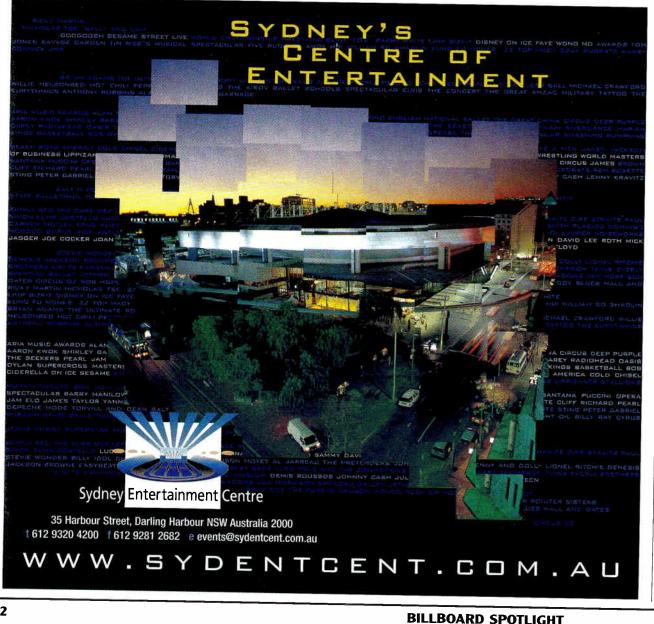
had a No. 1 U.K. hit with Eva Cassidy, a first for a local indie. "As majors rationalize rosters, indies are getting smarter and aggressive," says Liberation's Costello. "We fall down in the size of our marketing dollars, but we come up with inventive strategies. Indies definitely have a culture of their own; the smaller staff has to be multi-skilled and get involved in A&R and marketing."

In the face of a flat market, labels restructured operations and intensified their competitive streak. Australia was the biggest territory per capita for many international releases—despite the fact that the low Australian dollar cut down the volume of concert and promotional tours. The major positive was the strength of a new breed of local acts.

DOUBLING STAFF

Liberation doubled its staff and roster as R&B singer Tali's high chart debut led a list of impressive acts—including Chakradiva, ONinc., Tali, Jackie Bristow, Waikiki and Anotherrace. Liberation taps Gudinski's film and touring divisions to find global markets for its acts.

Similarly, Standard's Carr believes in working to radio formats. "It's hard to break new acts, so you have to give yourself every chance," he says. Carr, who managed Sony's internationally successful Tina Arena, realizes the importance of working contacts in the U.S. "You go for U.S. comanagement only if it understands radio," he advises. "It's label support that is important." Pop-duo act S2S, signed *Continued on page 56*



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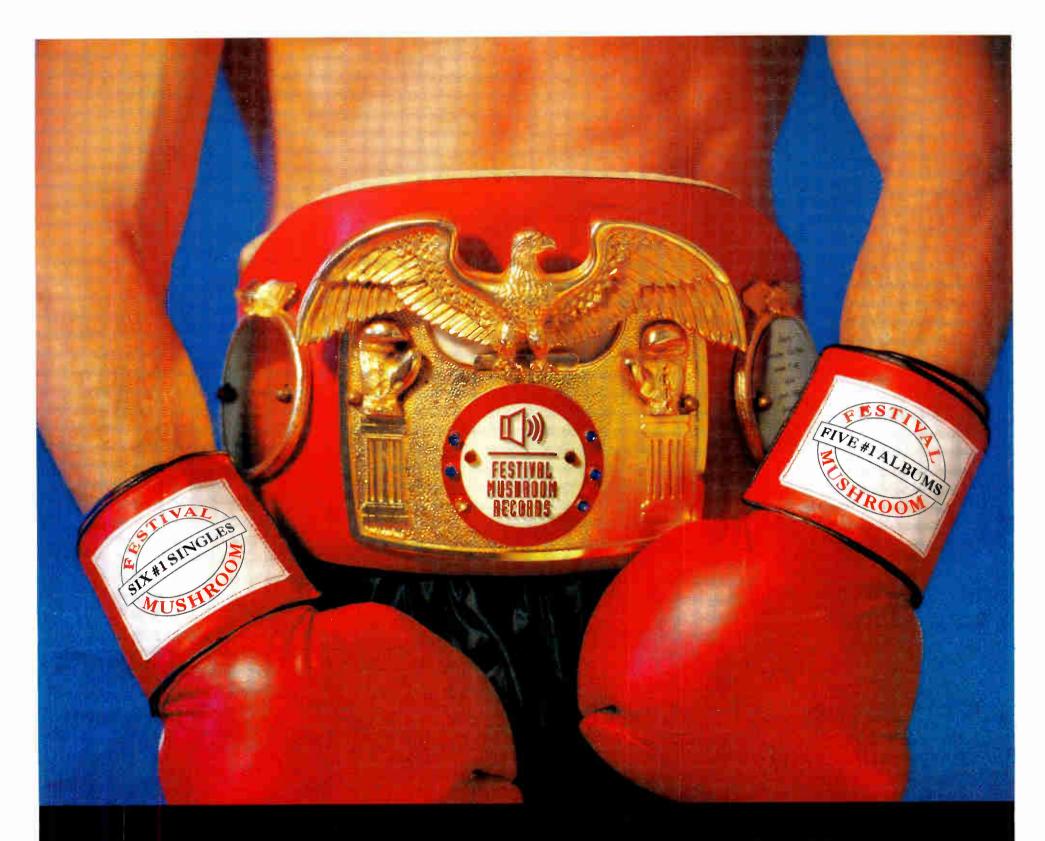
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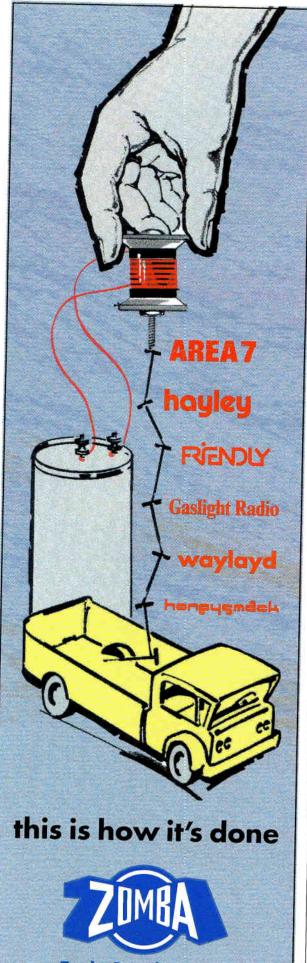
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Australia

OZ ONLINE

Continued from page 50

ultimate tool. Some of us made a fortune out of the Internet as information, through being data-drug dealers. The big question is, when do we make the transition to the

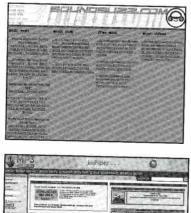
Net as an entertainment 'must' as well?" In May, EMI Music Australia, BMG Australia and Festival Mushroom Records began e-commerce tests. Other labels are moving into position. One reason for delay is that negotiations between the Australian Record Industry Association (ARIA) and the Australasian Mechanical Copyright Owners Society (AMCOS) over the rate for digital downloads drag on, destined to end up in the Copyright Tribunal.

This month sees a celebration of online music culture. IMMEDIA!'s Australian Music Week Online (July 29-Aug. 5) brings retailers, clubs and labels together to pro-



IMMEDIA!'s Tripp

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"From where we sit, we see the music industry moving forward," reports Domenic Carosa, CEO of music-service provider MP3.com.au and Wired Records, a joint venture with music retailer Sanity to set up companies digitally and sell their products to online retailers. Wired helped EMI, BMG and FMR launch their commercial downloads.

'We expect a lot more major-label activity this year," he says. "People see Napster as the bane of the music industry. But it's exposed millions of people to digital music. Those people are still hungry for it, and we're offering a legal, secure method of delivering it through a variety of ways." Andrew Hoppe, MD of the Aussie operations of

Singapore-based Soundbuzz-which provides the interface for digital downloads-also expects greater activity from music companies. "Everybody is interested in getting into e-commerce, because projections from various studies [say that] by 2003, 25% of music sold will be online, partly as CD sales and partly digital downloads," he says.

Mindful of the alarming cash-burn rates of past Internet companies-Scape, for one, reportedly spent \$40 million in 18 months-companies work in strict financial con-Continued on page 55

mote Australian music through Webcasts and site promotions. The 5th National Entertainment Industry Conference (NEIC) Aug. 2-4 will conclude with the presentation of the Australian Online Awards (Onyas!), where an estimated 50,000 voters decide the winners of industryand fan-based Websites in 15 categories. In the artist Web sites category, the Onya! nominees in-

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BILLBOARD SPOTLIGHT

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Australia

OZ ONLINE

Continued from page 54

straints. Hoppe predicts more Australian companies will follow Soundbuzz's model of stretching the financial risk over seven countries and set up alliances with Asian-based companies, as has happened in Europe. "Asian tastes are a little different from Australian tastes, but it makes geographical sense," he says.

REAL GROWTH FOR RADIO

The move to more practical business models is most obvious in the three largest online retailers. ChaosMusic, the earliest arrival, has trimmed its costs heavily and diversified. Sanity.com this month co-brands with the mass-site wishnet to aim for a market wider than the music-buying community. The business generated by HMV Australia's site is equal to that of one of its small-to-middle-sized shops, according to its commercial director, Martin Carr.

Online radio stations in Australia showed a more adventurous spirit than their global rivals. But they entered the market too early, and plans to gain fresh investment coincided with the dot-com collapse. Hamish Cameron, CEO of Internet radio outlet Basement Studio, reports a 71% audience growth between January 2000 and January 2001, much of it from other axed online stations. But advertising has been slower, because "some people no longer see online radio as the exciting thing it is," he says. The advent of broadband would change things.

Cameron says, while warning that the Internet broadcasting sector needs to market itself and start to release ratings to gain more business confidence.

ÅRIA and APRA continue to expand online activities to streamline service for members. The Phonographic Performance Company of Australia, which licenses the broadcast and public performance of recordings and music video, is also pursuing increasing fees with unified record-company collection. Richard Mallett, APRA's director of broadcast and online licensing, pinpoints new sources of income for APRA and the Australasian Mechanical Copyright Owners Society (AMCOS) from commercial and online radio broadcasters, online magazines, sites that Webcast concerts and mobile phones that use music on their ring tones.

It was inevitable, given its geographical isolation, that Australia embraced the Internet's potential as an entertainment and business model early on—way back in 1995. The companies quickest to respond were independent retailers and labels such as Shock, Central Station Records and Roadrunner Australia (whose MD, Jon Satterley, reveals that the company's Website provides 3% of its business). Slower to respond were music publishers, studios and CD manufacturers.

Artists embraced it wholeheartedly. MP3.com.au, for instance, has 15,000 tracks from indie labels and acts. Says IMMEDIA!'s Tripp, "Artists traditionally had to break through the 'Kangaroo Curtain,' because of the long distance between Australia and the overseas markets. With the economy in a slump and the Australian dollar down, they have more chance to generate international business."

ARIA AWARDS

Continued from page 52

Records; Ed St. John, MD, BMG Australia; John Sackson, MD of Columbia and Epic, Sony Music; Melita Hodge, label manager, EMI; Alan Robertson, head of international relations for domestic acts, Warner Music; Nadya Balzarolo, director of promotions and publicity,



Emmanuel

Candi

Universal Music; Ross Fraser, MD, Gotham Records; and artist representative Tim Freedman of the band the Whitlams.

BROADCAST UPGRADE

The voting took place between July 13 and 29, both through the mail and online. Last year's introduction of online voting saw a 20% leap in responses. The final five nominations in each category are announced in

September at a ceremony in Sydney. Generally, the nominations also see the awarding of the producer, engineer and artwork categories. This year, the event will be larger, with more off-air awards announced earlier. Only 15 awards are telecast.

The Nine Network takes over from the Ten Network, which ran the awards for the last five years. Nine has a bet-Continued on page 56



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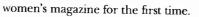
Australia

ARIA AWARDS

Continued from page 55

ter track record for glamorous, live-telecast events. ARIA previously produced and funded the \$1 million TV show and passed the package to Ten. But Nine has licensed the awards for three years-for a six-figure sum, according to TV sources, taking over from ARIA the responsibility of funding and advertising. ARIA still bears the costs of the nominations and judging.

The venue has changed to the smaller Capitol Theatre, open to the public and music industry. Nine has appointed a new executive producer, Hilary Innes, who helmed the television industry's glittering Logies. Innes promises a fasterflowing show but emphasises that musicians, not celebrities, are the focus. There is also a tie-in with a mass-circulation



FAST FOOD AND PHONE CARDS

"They are the jewel of the music-industry calendar," says Candi of the ARIA Awards. "They are large and credible, they grow in stature, and they're something artists are proud



to get. The ARIA awards are about authenticity and creating stars." The prime-time telecast draws up to 1.8 million viewers, topping the ratings in the 13-to-17 and 16-to-24 demo-

graphics. For that reason, advertisers of clothing, soft drinks, fast food and phone cards would specifically launch their youth products and summer campaigns at the ARIAs.

The awards gain much media exposure before and after. Invariably, there are the inevitable dramas. If it's not a threehour power blackout through Sydney on the afternoon of the awards, then it's Ricky Martin and Fatboy Slim refusing to be presenters because they were not allowed to perform. "What are the ARIAs," Candi says, "without a bit of drama?"



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BETTER TIME AHEAD

Continued from page 52

to Columbia/Sony, had top-20 chart success in Europe and is also working Asian territories. FM rock band InVertigo, Standard's joint venture with Atlantic Records, has released its Australian hit single, "Desensitized," in the U.S., with the act touring the States September to November. Female rock guitarist Nat Allison, whose debut album was helmed by veteran U.S./U.K. producer Mike Chapman, is to announce a U.S. deal this month.

Transistor's teen singer Vanessa Amorosi, in the wake of top-10 success through Europe, is working Asia, Japan and the U.S. (where she is signed to Universal). The label reports U.K. and Canadian interest for power trio Sick Puppies. "The U.S. market is complicated because there are so many options," says Transistor founder Chris Kritzinger. "But Canada is culturally like Australia, and it's proving to be a good route to the Ú.S."

Gotham's Bachelor Girl, previously signed to BMG, is finding belated Canadian success with its Australian hit single, "Buses and Planes," after failing to break the U.S. on Arista Records, during the latter label's 2000 shake-up.

The importance of developing acts locally was the topic of a May 1 inaugural seminar of the Australian Music Development Committee, set up by record labels and commercial radio to discuss common issues. AMDC chairman Tim Prescott stated that labels needed more radio support. "We aren't breaking enough acts domestically, and we're certainly not breaking enough internationally to justify the huge investments to make world-class music," he says.

Labels spend \$50 million AUS (U.S. \$25 million) a year on marketing local rosters. But acts need domestic success to get any global attention, especially in the U.S., which label executives complain is too insular and unreceptive to international repertoire. "America is such a huge place, they're not interested in even listening to you unless you've had a couple of hits in Australia," says Bernard Fanning, singer of Powderfinger. Warner chairman Shaun James observes: "If you want a shot at the world market, you need a world-class record and domestic success, and that costs. We have a U.K. commitment for Bardot, and the next Taxiride album will get a worldwide release, we made inroads in Japan with Regurgitator, Shihad is to get a European release and Pnau will be a pan-European priority. It's a matter of sticking to your program and working it. But," he adds, "to get into the game is tough."



BILLBOARD SPOTLIGHT

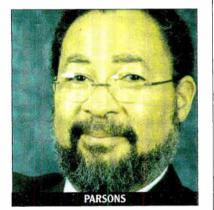


WMG's Improved U.S. Sales Can't Boost 2Q Results

BY MATTHEW BENZ

Warner Music Group's (WMG) U.S. market share is up through the first half of the year, but improved sales domestically aren't translating into improved results yet on the major label's bottom line. The company posted secondquarter declines in revenue and earnings before interest, taxes, depreciation, and amortization (ebitda) when compared with the same time period a year ago.

AOL Time Warner, which does not break out net income or loss for its six business units, reported that for the quarter that ended June 30, WMG ebitda slipped to \$87 million from \$129 million in the same period a year ago, as it spent more to market newer acts. Revenue, the majority of which comes from abroad, fell to \$895 million from slightly more than



\$1 billion because of slower worldwide music sales and what the company described as "unfavorable currency exchange rates."

"The international market can best be described as soft," says AOL Time Warner co-COO Dick Parsons, noting that music sales are softening in such markets as Germany, Brazil, and Mexico. He says this was exacerbated by a "weak" slate of first-quarter U.S. releases that, when taken abroad, dragged down second-quarter international sales.

"Weak" was also the word Merrill Lynch analysts Henry Blodget and Jessica Reif Cohen used to describe the company's sales performance, but in a report to investors they noted that "the business is in the midst of a turnaround, so this was not a shock."

One good sign for the company is that market share is up "for the first time in a while," says AOL Time Warner CEO Jerry Levin. WMG noted that its U.S. market share rose to 17.1% from 16.6% in the second quarter of 2000, on the strength of releases from Staind, Missy "Misdemeanor" Elliott, Linkin Park, and Sugar Ray.

What's more, Parsons says that for the long term, taking market share back domestically "will, in fact, translate over to international sales."

Parsons, who oversees music and the company's other content businesses, says WMG expects a "very strong rebound" in the second half, when releases from Kid Rock and Alanis Morissette and a best-of album from Madonna are expected, along with soundtracks to the forthcoming movies *Harry*



Potter and the Sorceror's Stone and The Lord of the Rings: The Fellowship of the Rings. On a yearover-year basis, he says, WMG may even end up "slightly positive."

As for other AOL Time Warner businesses, filmed entertainment EBITDA rose to \$250 million from \$213 million in the year-earlier period, as it continued to benefit from the explosive growth of the DVD format. Warner Home Video's second-quarter DVD sales rose 65% to 26 million units, helping to push total film revenue up to \$1.89 billion from \$1.8 billion a year ago. Overall, AOL Time Warner posted a second-quarter net loss of \$734 million, or 17 cents per share, vs. a net loss in the same period last year of \$927 million, or 22 cents per share, on a pro forma basis (which assumes AOL and Time Warner had already become a single business entity).

Revenue rose to \$9.2 billion from \$8.9 billion, which is below the consensus estimate among analysts of \$9.74 billion.

Free Concert Series Promotes & Entertains

BY LIANA JONAS

With an eclectic musical lineup reminiscent of '60s free-form radio, Sam Goody's Home Before Midnight free concert series—a showcase for a range of developing, local, and established artists—is enjoying its third run at New York's bustling South Street Seaport this summer.

Since 1998, the Home Before Midnight concerts—named for the shows' early 6 p.m. start time—have attracted Seaport and Wall Street locals, international tourists, and fans to Pier 17, with its outdoor stage situated along New York's East River. The series has proved to be an early indicator of consumer interest in emerging acts, as well as an effective promotional vehicle for participating artists and event co-sponsors.

"Everyone wins," says Chris Nadler, marketing manager at Sam Goody parent the Musicland Group, of Home Before Midnight's benefits. "Sam Goody, certainly, because we're branding a major event in the capitol of the world."

R&B up-and-comer Blu Cantrell, whose debut CD So Blue (Arista)



R&B singer Blu Cantrell kicked off the 2001 Home Before Midnight series June 8 with a performance that drew an estimated 1,500-2,000 spectators. was released July 31, opened the season June 8 and drew an estimated 1,500-2,000 spectators. Cantrell also did a signing, and Sam Goody pre-sold 70 copies of her CD at the event and offered a deeper discount.

"The concert was a great experience," says Cantrell, whose single, "Hit 'Em Up Style (Oops!)," shot to No. 2 on The Billboard Hot 100 last issue. "The people in the crowd were true fans, and, as a new artist, having the opportunity to sing before a crowd who already knows the words to your song is always thrilling."

In past years, strong turnouts have resembled coming-out parties for acts about to break big. Last summer Shaggy drew some 7,500 fans. "This was before his album came out," Nadler says. "We knew [after that] he'd be a phenomenon."

In terms of gaining record-label support, Nadler explains that "the program is set up so that our sponsors purchase 75-100 CDs by the performing artists. Therefore, the artist is guaranteed a minimum number of SoundScans."

If a participating performer has a current release, Sam Goody's package for the artist includes putting the CD on sale at all 59 New York-area stores, as well as special positioning, which varies by location. Many outlets do a pull-together: a poster at the front of the store with the artist's product displayed nearby. "By taking an artist out of the bin into a featured area, you're going to see results," Nadler says. "Almost without exception, we'll see a spike in sales."

Nadler says the series is enjoying increasing popularity. Home Before Midnight, which once attracted about 250 attendees in its early days, now draws average crowds of 450-500 people. This summer's event is presented by three-year partner Time Warner Cable and co-sponsored by Memorex, citysearch.com, and the New Line Cinema film Rush Hour 2.

"Time Warner Cable has grown to use the concert-series partnership as a grass-roots tactic to help drive awareness for new products," says Holly Winnick, VP of market strategy and planning at Time Warner Cable. "We have a great partnership with Sam Goody on the retail side, and this is an extension of that partnership. We have a venue for distribution of materials promoting our



Sam Goody marketing manager Chris Nadler says artists featured in the series "almost without exception" see a spike in sales in New York-area stores, thanks to related in-store promotions.

new products and a way to extend our brand identity."

Amy Terpeluk, senior manager of East Coast field publicity for New Line Cinema, a Home Before Midnight newcomer, sees great potential in the collaboration. At the July 4 show featuring heritage rocker Gary U.S. Bonds, New Line Cinema promoted *Rush Hour 2* by offering product giveaways from the film. "Between the on-site signage, advertising that comes with sponsorship, and the onstage mentions the sponsors receive, there's no denying that it creates awareness," Terpeluk says.

Sam Goody uses several methods to promote the series. *The Village Voice* is the retailer's print vehicle; weekly ads run up until the week of the last show. Time Warner Cable runs spots, which reach more than 1 million New York customers, the week of each show. Radio is used when the performing artist justifies it. For example, the Cantrell and Vengaboys shows in New York were promoted on top 40/rhythmic WKTU, while the Freedy Johnston event is being announced on Fordham University's WFUV.

Citysearch.com promotes Home Before Midnight on its Web site. Then there are the in-house and on-site efforts effected by Sam Goody. "Between myself and our inhouse publicist, we send out our concert schedule to our extensive e-mail mailing list," Nadler says. "Flyers are handed out at our New York City stores as well."

Beyond the watery backdrop of the East River, the effects of the collaboration between Sam Goody and the South Street Seaport can be felt at other urban retail projects run by Rouse Company, the South Street Seaport's developer and manager. Since the success of Sam Goody's efforts at the Seaport, a sister Rouse property in Jacksonville Landing in Jacksonville, Fla., has begun partnering with the retailer for shows, says Ed Hilla, manager of sales and marketing at the South Street Seaport. So far, a couple of shows are on the boards, and "it could become more consistent," he adds.

While the summer series concludes Aug. 25, Hilla says a future indoor winter series at the South Street Seaport is not out of the question. Remaining dates for this year's Home Before Midnight include Freedy Johnston and David Mead, Aug. 9; Mystic, Aug. 16; Michael Amante, Aug. 23; Trickside, Aug. 24; and the VP Records Regae Celebration featuring Tanto Metro & Devonte and Anthony B., Aug. 25.

BILLBOARD AUGUST 4, 2001





KOCH CONVENES: Port Washington, N.Y.-based Koch International brought the troops together for its annual sales confab, held July 12-15 at the Harrison Conference Center in Glen Cove, N.Y. While Declarations of Independents couldn't make the scene, Koch president **Michael Rosenberg** thoughtfully supplied us with some details.

In remarks to his salespeople, Rosenberg-who introduced new sales and marketing VP Rob Scarcello and CFO/COO Larry Offsey to the staff during this year's meetnoted that Koch's sales and marketing team now numbers 61 (out of a total of more than 170 employees). He anticipated that Koch would have its biggest sales year ever in 2001 and pointed out that in just the first six months of this year, the company already has logged more titles on The Billboard 200 than in all of 2000, with 21 titles on the Top Independent Albums chart vs. just 22 during all of last year.



"Our diversity is our strength," said Rosenberg, who noted that Koch derives its sales from a variety of genres and not just rap and pop.

The company's label roster has remained fairly stable in terms of numbers: Rosenberg noted that in the past year, Koch picked up 11 labels and dropped 14.

Koch's labels sport a full slate of major titles for the fall. Among its in-house imprints, Koch Records will release *Project Heat* by the **Brand Nubians' Grand Puba** (Sept. 11) and a live set cut at Nashville's Bluebird Cafe featuring **Steve Earle, Guy Clark**, and the late **Townes Van Zandt**, while Audium will issue a new **Tony Joe White** album (both Oct. 9).

Distributed labels' top upcoming releases include Acoustic Disc's *Grateful Dawg*, a soundtrack to the forthcoming documentary about the musical partnership of **David Grisman** and **Jerry Garcia** (Sept. 11); Instinct's *Hitting the Ground*, a debut solo disc by former **Violent Femmes** frontman **Gordon Gano** (Sept. 25); Landspeed's *Black Head Slick & the Click,* by **Gang** Starr and Jazzmatazz maestro Guru (Sept. 25); Moonshine's Spin Cycle, a breakbeat/hip-hop opus by Beastie Boys turntablist Mixmaster Mike (Sept. 11); Red House's Last Man on Earth, the label debut of singer/songwriter Loudon Wainwright III (Sept. 25); and Smithsonian Fokways' There Is No Eye, a companion to the forthcoming book by musician/ photographer John Cohen of the New Lost City Ramblers (November). Jonatha Brooke's Bad Dog Records will issue her DVD Steady Pull Sept. 25.

FLAG WAVING: The title of the new Cavalcade/Yep Roc album *Sing Along With Los Straitjackets* is accurate to the last detail: While the members of the *lucha libre*-maskwearing instro combo do not sing on the set, they invited a host of guests to open their pipes.

"Not that we can't sing," guitarist **Eddie Angel** says, "but we want to keep a unified appearance up." So no crooning for rock's masked marvels.

"We have so many like-minded friends in the business, [a vocal album] seemed like a natural idea," Angel adds. "We're always trying to think of different things to do. We don't want to be a one-trick pony."

The instrumental quartet backs up a host of diverse frontpersons on the collection, including **Raul Malo**, **Alison Moorer & Lonesome Bob**, **the Reverend Horton Heat**, **Dave Alvin, Exene Cervenka**, **Mike Campbell**, and, in non-vocal collaborations, **Nick Lowe** and **the Trashmen**.

Some of the more entertaining tracks on the album are Spanishlanguage takes on "Tallahassee Lassie" and "Mother in Law" by **Big Sandy** and "King Creole" by **El Vez.** "We actually got [the Spanish versions] from Mexican rock'n'roll bands like **Los Teen Tops**," Angel explains. "Sandy and [guitarist] **Danny [Amis]** were hip to all the Mexican rock'n'roll bands."

One of the biggest thrills for the band was cutting **Roy Head's** "Treat Her Right" with ex-**Paul Revere & the Raiders** vocalist **Mark Lindsay.** "He was real upbeat, like a teenager," Angel says of Lindsay. "He was really into it. We cut an instrumental with him on sax that will turn up somewhere. We're trying to do more stuff with him."

Los Straitjackets—which also include bassist Pete Curry and drummer Jimmy Lester—will begin a joint tour of the West Coast and Midwest with Big Sandy in October.

Rhino Favorite MFLP Re-Ups Deal

BY MOIRA McCORMICK

CHICAGO—Independent children's music label Music for Little People (MFLP), riding the success of *Toddler Favorites*, its first-ever gold record, has renewed its national distribution contract with Rhino Entertainment and Rhino family division Kid Rhino.

The deal marks the second time the Redway, Calif.-based label has reupped with Rhino since their partnership began in 1996. But MFLP president/COO Sheron Sherman says that this time the two-year deal includes three one-year automatic options. "Before, the two-year contracts would include one one-year option, mutually renewable. But because we've been doing so well, [the terms have changed]. We want to be in a long-term relationship with Rhino."

MFLP, whose *Toddler Favorites* has been perched in the upper reaches of the *Billboard* Top Kid Audio chart since November 2000 (it finished the year in the No. 1 position and was No. 6 on the overall year-end chart), initially hitched with Warner Elektra Atlantic-distributed Rhino after its five-year joint venture with Warner Bros. proper ended.

The joint venture had begun in 1991, but Sherman notes that with the switch to Rhino, "we never lost WEA distribution continuity." She adds that MFLP founder and CEO Leib Ostrow "had a relationship with [Rhino Entertainment president] Richard Foos, so we naturally migrated to Rhino."

Divisions of the MFLP umbrella are overseen by different Rhino entities. The MFLP children's imprint itself is administered by Kid Rhino, while adult world-music imprint EarthBeat! is handled by Rhino Records. The Rhino entities distribute MFLP product into the domestic record retail market; MFLP wholesales its own product to school and libraries, via mail order (more than 1 million catalogs a year are sent out), and through the Internet. Sherman adds, "We also sell directly to [wholesaler] Rounder Kids and to nontraditional retail outlets."

TIERED PRICING SPURS SALES

Record-store sales, represented by Rhino, account for 55% of Music for Little People's sales, according to Sherman. "From 1996 to 2000, Rhino's [sales] increased 26% a year. That 26% is attributable to us—primarily because of our budget line, 'Favorites' "—of which Toddler Favorites is one title. The compilation series lists at \$6.98 for CD and \$3.98 for cassette. Other titles include Silly Favorites, Storytime Favorites, Children's Favorites, and the most recent release, Preschool Favorites, which came out July 3.

Sherman attributes MFLP's good fortunes not only to the popular "Favorites" line, but also to the fact that the label adopted tiered pricing. She says, "Our front-line product was \$9.98 to \$15.98, and now there's a wide range of pricing."

Additionally, the label has been aided by the hiring of national sales manager Kate Dockins, who serves as the liaison among MFLP, Rhino/ WEA, and retail. According to Sherman, Dockins works directly with retailers and with Rhino.

Upcoming MFLP releases include the latest in its longstanding series "A Child's Celebration"—now just called "Celebration." A Celebration of Country, due Aug. 8, includes cuts from Faith Hill, Charlie Daniels, Randy Travis, Little Texas, and others.



DataPlay. the manufacturer of a coin-sized disc that can store up to five hours of CD-quality digital music, is to have Reciprocal provide clearinghouse e-commerce services. The Reciprocal deal will allow for the activation of additional content on prerecorded Data-Play discs; for example, discs could be encoded with bonus material that carries a fee to be "unlocked" via the Web site of a retailer or promotional partner. DataPlay plans to roll out blank and prerecorded discs in the fourth quarter. The Boulder, Colo.-based company has content deals with Universal Music Group, EMI Recorded Music, and BMG Entertainment; it is in talks with Warner Music Group, Sony Music, and some independents. DataPlay-enabled hardware-including portable players, digital cameras, and personal digital assistants—is being developed by Toshiba, Samsung Electronics, Olympus, Creative Labs, and SonicBlue and is also expected during the fourth quarter. **CAROLYN HORWITZ**

Fender Musical Instruments has struck a deal with Rhino Records and multimedia company Morling Manor Music to form a label, Fender Records. The guitar-focused label will be based in Los Angeles and headed by Morling Manor co-founder Spencer Proffer. Fender will use its instrument stores to promote and sell the label's releases. They will also be distributed through other avenues by Rhino, which will also market the product on TV. The first Fender release will be a series of guitar-driven compilation albums titled "Riff Rocks," due in the fourth quarter. A compilation series highlighting young and developing guitar-oriented artists will follow. **TROY CARPENTER**

Navarre posted a net loss for its fiscal first quarter—which ended June 30—of \$938,000, or 4 cents per share, compared with a net loss of \$2.12 million, or 9 cents per share, in the same period last year. Revenue fell to \$54.5 million from \$55.2 million. The distributor says that better control of expenses helped narrow its loss. However, sales of proprietary music slowed, as some of the independent labels Navarre distributes shifted key releases to later in the year. "We anticipate continued improvement throughout the rest of this fiscal year," chairman/CEO Eric Paulson says. **MATT BENZ**

LockStream. a software company that develops artist-specific music players, is developing a player for new Artemis Records artist Jacob Young. The player will be accessible at artemisrecords.com and seventeen.com, as part of a promotional deal with *Seventeen* magazine. Young, a TV actor from *General Hospital* and *The Bold and the Beautiful*, will issue his debut pop/rock album Aug. 21. **CAROLYN HORWITZ**

Ticketmaster saw earnings before interest, taxes, depreciation, and amortization (ebitda) nearly double in the second quarter to \$27.3 million, compared with \$13.7 million in the same period last year. Revenue rose 12.6% to \$187 million. For the six months to June 30, ebitda was \$46.1 million, compared with \$22.1 million in the same period last year. Revenue was \$358.1 million. **CAROLYN HORWITZ**

RollingStone.com is teaming with Wendy's restaurants for a contest to discover the best new song about late-night hamburger cravings. The winner of Wendy's Sizzlin' Sounds of Late Night promotion will receive a demo recording session with producer Eddie Kramer, who has worked with the Beatles, Led Zeppelin, Jimi Hendrix, and Kiss. The contest is being promoted at Wendys.com and RollingStone.com, as well as the Web sites of a number of local radio stations across the country. Contestants can visit sizzlinsounds.com, a site built and maintained by RollingStone.com, for official contest rules and information on how to upload their music entries or submit them by mail. The promotion runs through Aug. 31.







THE MONSTER IS BACK: The 49cent single, a key factor in the decline of the configuration, has reared its ugly head after an absence of more than two years. As Retail Track writes this, the Mariah Carey single "Loverboy" and the Destiny's Child single "Bootylicious" are on sale for 49 cents at the Trans World Entertainment chain and Musicland stores.

Both the Virgin/EMI Music Distribution camp and the Columbia/Sony Music Distribution camp decline to comment on the situation, but it appears that Virgin was the first to succumb to the temptation of reintroducing lossleader singles to the lexicon of the music industry. The move was part of Virgin's pull-out-all-thestops attempt to secure "Loverboy" the coveted No. 1 spot on The Billboard Hot 100. But Columbia/Sony jumped in at the price point, after changing the street date of the Destiny's Child single twice, from July 3 to July 10 and, finally, to July 17-the same in-store debut date as that of "Loverboy."

The end result: Destiny's Child is No. 1 and Carey is No. 2 on the Hot 100 (See Singles Minded, page 69).

Although no one will comment on the record, the Virgin camp is suspicious that the low price point and street date changes for "Bootylicious" amount to a deliberate strategy to prevent Carey, the former wife of Sony Music Entertainment chairman/CEO Thomas D. Mottola, from having the No. 1 single.

Executives in the Sony camp say they have heard rumors about Virgin's allegations but decry them as hogwash. One Sony executive says the street date was moved to maximize the impact of airplay. Another Sony executive says in its defense, "We didn't ship a million copies of the single like Virgin did." Sony is said to have shipped about 200,000 copies of "Bootylicious."

Meanwhile, other label executives worry that the industry will get drawn back into the 49-cent singles racket, which has been known to cost anywhere from 100,000 to half a million dollars in losses per title. In fact, it has proved so costly in the past that some labels have stopped releasing singles from big artists to avoid playing the chart game.

Trans World director of event marketing Vinnie Birbiglia, who also heads up singles buying at the chain, declines to comment on the apparent competition between Carey and Destiny's Child, except to say, "We believe in singles and are still pushing the medium."

BRAND-NEW BAG: The National Assn. of Recording Merchandisers (NARM) has announced that it is rebranding the trade association to include the slogan "The voice of music retailing," which will soon appear on all NARM material, along with a redesigned logo.

In a statement, NARM president **Pam Horovitz** explains, "The board concluded that while our acronym is a well-known brand, and our current name still makes sense, adding this tag line would better reflect our role in the industry and a tighter focus on music retailing."

NARM also has retained the Washington,-D.C.-based Dutko Group, which, it says, has been dubbed a top 10 lobbying firm by *Fortune* magazine. Horovitz says that Dutko knows "how to build strong and effective relationships that can outlast the occasionally divisive environment of a Washington policy debate."

In addition, NARM will revive its Political Action Committee. The press release also states that NARM's longtime public-relations adviser, New York-based Ken Sunshine Consultants, will have a higher profile as part of these new branding and advocacy initiatives.

PACKING IT UP: Ralph Johnson, who bought Pacific Coast last December, was unable to save the one-stop from liquidation. The company has filed a 363 sale—a bulk sale of assets—with the U.S. Bankruptcy Court, scheduled for Aug. 28. Johnson says, "It appears my efforts to reorganize have failed."

Johnson says that there are a number of investors interested in



buying the assets of the one-stop and that at least one of them has expressed a desire to continue operating the company, with its present management intact.

But Johnson acknowledges that such a scenario would need the blessing of the majors, which walked away from the company two months ago. So far, from Retail's Track vantage point, the majors don't appear to be looking back.

NRM Posts Fourth-Quarter Loss Figures Released Amid Company's Struggles With Liquidation Issue

BY ED CHRISTMAN

Carnegie, Pa.-based National Record Mart (NRM) has until July 26 to respond to an involuntary petition to liquidate the company. It posted a net loss of \$7.4 million on sales of \$28.6 million for the company's fiscal fourth quarter, which ended March 31, bringing the company's total loss for the year to \$16 million, or \$3.16 per diluted share, on sales of \$125.9 million.

The loss for the year is almost twice as large as the \$8.1 million posted in the company's prior fiscal year, when sales were \$142.6 million. Sales dropped 11.7% from the previous fiscal year, during which the company closed 29 stores to finish with 151 outlets. An additional 22 closed in the first quarter of the company's current fiscal year.

Comparable-store sales dropped 14.9% for fiscal 2001. During the year, the company shuttered its online stores.

As for its July 26 date with the U.S. Bankruptcy Court, the company says that it is in negotiations with its lender to acquire debtorin-possession financing should it choose to try to convert the liquidation to a reorganization under Chapter 11 of the code.

The five majors filed an involuntary liquidation petition against the chain June 19. According to its Securities Exchange Commission filing, NRM says that it owes the



majors \$18.7 million, with total accounts payable weighing in at \$25.6 million as of March 31. During the calender year, three of the majors were shipping product to the company c.o.d.

In addition, NRM owes \$15 million in notes with payments due in October, after the chain received a six-month extension in April. Also, the filing discloses that the company's revolver was drawn down by \$25.7 million, with only another \$1.1 million available under the borrowing agreement, at the end

of the fiscal year.

The company's balance sheet measures inventory at \$41.1 million and puts shareholder equity at a negative \$8.1 million.

In looking at the \$16 million loss, the company's expenses exceeded its gross profits by \$4 million, with gross profit dropping to 36.4% in fiscal 2001, down from 36.9%, and selling, general, and administrative expenses growing to 35.9%, up from 33.7%.

Also, NRM's interest expense for the past fiscal year was \$5.3 million, up from \$4.6 million in the previous year. The company took a \$1.2 million charge for writing down assets and had a loss of \$313,000 on disposal of an asset.

The company headquarters include a 60,000-square-foot distribution center and 10,000 square feet of office space. As of March 31, it employed 1,238 employees, of which 111 were in the company's headquarters.

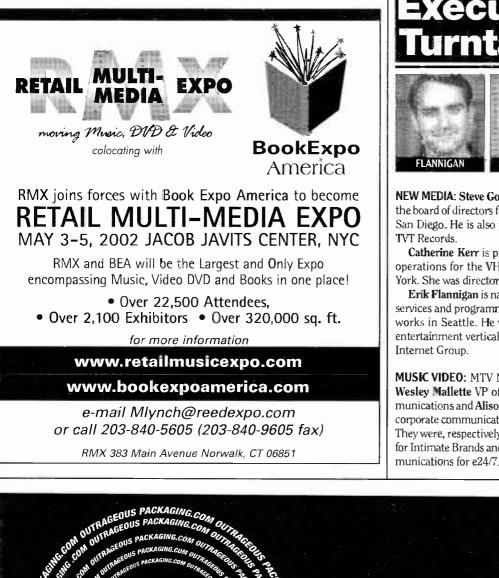
New-release listings can be found at billboard.com.



N S& A



Up the Alley. The Midwest music industry pulled together to stage the second annual Rock 'n' Bowl event, which raised \$25,000 for the T.J. Martell Foundation. Pictured, from left, are WEA Detroit sales manager Ron Hewlett, Sony Music Distribution Handleman sales rep Steve Kotecki, BMG Distribution Detroit branch manager Bob Bean, CIMX-FM Detroit senior account executive Milli Felch, T.J. Martell director of national events Bridget Baughn, Harmony House VP of advertising Sandy Bean, Universal Music and Video Distribution Detroit regional director Bill Schulte, Handleman segment director Brad Shanahan, EMI Music Distribution Handleman sales rep Darren Stupak, Handleman senior VP Sam Milicia, Borders VP of merchandising for multimedia Len Cosimano, and former Harmony House president Jerry Adams.





Executive MALLETT

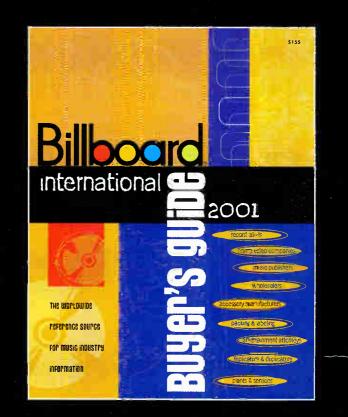
NEW MEDIA: Steve Gottlieb is named to the board of directors for MusicMatch in San Diego. He is also president/CEO of

Catherine Kerr is promoted to VP of operations for the VH1 Group in New York. She was director of operations.

Erik Flannigan is named VP of music services and programming for RealNetworks in Seattle. He was senior VP of entertainment verticals for Walt Disney

MUSIC VIDEO: MTV Networks names Wesley Mallette VP of corporate communications and Alison Olin director of corporate communications in New York. They were, respectively, senior manager for Intimate Brands and director of communications for e24/7.

More markets... More need for information



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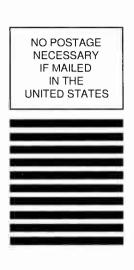
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NEW MEUA



the issue of what to charge consumers

for subscription services that offer

tracks on a "rental" basis has taken

some getting used to-something that

different in this kind of service,'

Cohen savs. "You're accessing more

music for less money. But it allows

consumers to listen to the music mul-

tiple times and then hopefully make that emotional-value decision: 'Do I

want to buy this, the CD or the

FullAudio president of music serv-

ices James Glicker—who says his

company is in advanced talks with a

member of the Pressplay camp with

which it hopes to have a deal in place

before the planned rollout of its serv-

ice in the fourth quarter—says he

expects the other majors ultimately to

"It's probably a good idea for the

majors to license to an independent

player as well as their own services,'

Glicker says. "Licensing just to Music-

Net and Pressplay isn't going to cut it

A DAPPER NAPSTER: It's a new day

over at Napster. In addition to a new

CEO, Bertelsmann veteran Konrad

Hilbers, the company is teasing

screen shots of the new look that its

pay service will display when it

launches, presumably this fall, to

users who signed up for the pending

No longer a spartan list of songs

(which essentially was MusicNet's

demo at Plug.In) the next-generation

version of Napster appears to have a

design along the lines of a current-day

jukebox application and comes com-

plete with meta data, music news.

aligitation and a second se

playlists, and chat functions.

beta test (see graphic, below).

from an antitrust point of view."

ink third-party content deals.

track-or do I want to let it go?' "

"The business model is a little bit

may be slowing down others.

Fans Find Indie Music Through Uplister Playlists

BY ERIC AIESE

Uplister, an Oakland, Calif.-based music-playlist-sharing service, is developing a download subscription offering and has entered into contentdistribution deals with indie labels Beggars Group, Matador, and TVT.

The Web-based service—which will offer unlimited music downloads on a rental basis for \$10 per month, as well



as tracks on a buy-to-own basis—will feature material from such acts as Badly Drawn Boy, Cat Power, Cocteau Twins, Gravity Kills, Guided by Voices, Kristin Hersh, Modern English, Mogwai, Naughty by Nature, Nashville Pussy, Sevendust, Snoop Dogg Presents Tha Eastsidaz, the Cult, the Prodigy, and Yo La Tengo.

The move marks the next step for the company's service, which for nine months has allowed users, known as playmakers, to share song playlists. It could also help serve as a breakout application for the concept of playlist-sharing.

TVT president Steve Gottlieb says the service offers something new to music lovers, noting that current activity on the site suggests that consumers enjoy playlist sharing even without downloads available.

"We're really excited because it represents a new functionality, a new opportunity to share passion for music," he says. "Swapping playlists is an important part of the music experience, something that doesn't really exist in the real world. In that sense, we think it's going to be a great new addition to the new business. It's a pretty compelling proposition."

While other companies help listeners explore new music by using computer algorithms to cater to their tastes, Uplister has taken a different, human approach to sift through the overwhelming catalog of available music.

"People have a hard time discovering new music, and it's just going to get worse online, because you have even more choices," says cofounder/CEO Toni Schneider. "In-

www.bilibioard.com

stead of throwing technology at the problem, we looked at the way that people usually get introduced to new music today. You typically trust the introduction if it comes from another person."

The site currently hosts a database of more than 10,000 playlists, which grows by more than 100 daily.

Playlists are indexed and crossreferenced so that visitors can find a number of lists by searching for any particular artist. For example, a search for Radiohead retrieves more than 100 playlists, with titles ranging from "Love Songs That Break My Heart" to "15 Albums You Should Own."

The latter, composed by a 27-yearold playmaker named Muck, includes tracks not only from Radiohead but from Gram Parsons, Belle & Sebastian, the Replacements, the Beatles, and 10 other acts.

Each playmaker is given a page that links to a complete collection of one's lists and can also include such personal data as a motto and picture, as well as favorite playlists from other playmakers.

The song entries link to 30-second previews, provided by Muze, and discs can be purchased via clickthroughs to Amazon.com.

Uplister has also recruited more than 60 celebrity playmakers, including rockers Green Day and Joey Ramone, rap group Jurassic 5, DJ Paul Oakenfold, MTV veteran Martha Quinn, and novelist Nick Hornby, whose characters in *High Fidelity* were precursors to Uplister playmakers.

For the new subscription service, Uplister has secured performance licensing agreements with BMI and is in the process of securing publishing rights for the service.

Playback and security will be powered by Windows Media. Uplister is in the process of eliminating its existing proprietary playback technology. Rented content, which will be distributed in Microsoft's WMA format, will not be transferable to portable devices or blank CDs; users will also have the opportunity, however, to buy tracks for an estimated 99 cents, allowing for transfer ability.

The playlist service is completely Web-based in order to function across all platforms, while the subscription service will be released for PC first, with plans to expand it to Macintosh and other platforms.

The decision to partner with independent labels was a natural choice, as Uplister users consume a disproportionately large amount of their product.

While independent label sales

account for about 20% of global CD sales, independents represent more than 30% of the tracks on Uplister's playlists, according to Uplister.

"Uplister seems to understand the plight of the independent community as well as their user base. They have smart ideas," says Christina Zafiris, director of marketing and new media for Matador.

Beyond Uplister's own service, the company plans to offer its databases to third parties. It also has produced a plug-in for the AOL digital music player Winamp that displays related playlists.

"We're not trying to be purely a destination site. A distributed presence of sites powered by Uplister is very much part of our business plan," executive VP Jeremy Silver says. "All of the functionality at the site will be available for third parties, and it will lead back to a central database and grow exponentially."

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PLUG.IN POSTMORTEM: The debate over music-publishing licenses for new digital-subscription offerings emerged as the *cause célèbre* at this year's Plug.In conference, held July 23-24 in New York (see story, page 1). And rightly so.

Still, perhaps not enough of the confab's attention was given to the debate's current status: While more than a half-dozen Internet companies—FullAudio, Liquid Audio, CenterSpan, RioPort, ArtistDirect, Uplister, and others—are talking about download subscription services, there is a glaring lack of content deals between the majors and third-party service providers operating outside of MusicNet and Pressplay.

To date, there is but one such deal between FullAudio and EMI Recorded Music. In fact, that's one less deal than the number of agreements between third-party services and publishing arms of the majors. That number is two, with both pacts also owned by FullAudio; it has publishing deals with EMI and BMG.

To EMI's credit, look for the label to do more sound-recording deals outside of MusicNet. (A deal with Liquid Audio appears close to completion.)

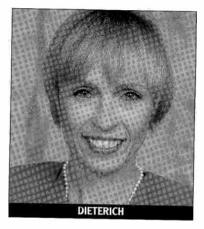
Ted Cohen, new-media VP for EMI's digital media group, dismisses concerns about content licenses being reserved for the label-backed services. "We think all these models are going to compete for what the consumer finds is the 'sweet spot.' The only way we are going to really find out what music fans like is by participating in some different offerings, and the market will decide."

But the jury is still out on whether any of the other majors are about to start handing over their content to anyone else. Cohen acknowledges that

HOME VIDEO



ON THE MOVE, AGAIN: If you've already booked your trip to the Video Software Dealers Assn. (VSDA) Convention next January in Las Vegas, you might want to make sure the tickets are refundable. The trade organization tells Picture This that it's likely the 2002 annual confab will move to July, which has been the event's traditional meeting time.



"The summertime is better for the studios because they have more product to promote," VSDA VP of marketing and public relations **Carrie Dieterich** says. "Retailers also said that it was difficult to leave their businesses during January." Apparently all those new DVD-player purchasers are out looking for product, making retail busier than anticipated.

This year's show was held Jan. 7-9 in Las Vegas—just six months after the 1999 show—to coincide with the Consumer Electronics Show (CES), held Jan 6-9. The theory was that CES conventioneers might want to stop by the video show. VSDA charged \$30 for day passes, but few CES attendees took advantage of the offer. Many, however, bought \$15 day passes to get into the AVN Adult Expo held adjacent to VSDA's space in the Sands Expo. The AVN show will again be held in January, regardless of VSDA's action.

The CES connection obviously didn't click, but the real problem is decreasing attendance and studio participation. While the VSDA reported this year's attendance at 11,000, many observers put the number at around 3,000. In 1999, attendance was reported at 12,000.

At the 2000 show, exhibitors were primarily food vendors, second-tier suppliers, and in-store merchandising companies, as most of the majors opted for meeting rooms off the show floor. Only four studios paid for space in the convention hall.

For the past few years, VSDA has fiddled with various dates for the convention, as if picking a better time to be in Las Vegas would motivate retailers. But the timing isn't the problem.

What VSDA needs to do is revamp the overall concept of the convention to make it a worthwhile event. It should spotlight new product, technology, and industry issues. But a word of advice: Leave out the retailing 101 seminars and keynote speeches by non-industry headliners. Every industry needs to have an annual event, but in its present form, the industry doesn't need this one.

LET THE GOOD TIMES ROLL: Koch International has inked a deal with New York-based GoodTimes Entertainment for distribution in Canada. The multiyear deal takes effect immediately.

Upcoming GoodTimes product includes the live performance programs Jekyll and Hyde: The Musical, Smokey Joe's Cafe—The Songs of Lieber & Stoller, and Putting It Together.

On the other end of spectrum, Sony Wonder has signed a deal to distribute World Wrestling Federation (WWF) videos in the U.S. WWF, which plans to release 40 VHS and DVD titles within the next year, will continue to handle marketing of the product. The first titles to be distributed by Sony Wonder under the new deal are DVD Videoonly titles *WWF Hardcore* and *Judgment Day*, as well as VHS-only titles *King of the Ring* and *The Best of Raw War: Volume 3.*

ANOTHER CLASSIC DVD: 20th Century Fox Home Entertainment has put *The French Connection* on its fourth-quarter DVD release schedule. A two-disc 30th anniversary edition of the fivetime Academy Award winner will be available Sept. 25, priced at \$26.98. A single-unit VHS version is also available for \$9.98.

Fox is loading the disc with more than four hours of extras, including commentary from director William Friedkin, Gene Hackman, and Roy Scheider; two documentaries; and seven deleted scenes. Making the Connection: Untold Stories of The French Connection, will air on the Fox Movie Channel in September.

Fox will also release *The French Connection 2* for the first time on DVD Video. But the title will only be available in *The French Connection DVD Collection*, which also includes the 30th anniversary edition. The threedisc set will be priced at \$39.98. A twotape VHS version will sell for \$17.98. Marketing elements include a free DVD mail offer when consumers purchase any four Fox titles.

BY EILEEN FITZPATRICK

LOS ANGELES—Sports programming has become a tough sell for the home video market, but home shopping network QVC believes it can hit a home run with its Major League Baseball (MLB) video franchise. QVC acquired distribution rights to the property in late June.

The titles will be sold through QVC's new Q Video division (*Bill-board*, July 28). In addition to distributing the titles at retail, the cable network, which is currently available in 80 million U.S. households, will also promote titles on air through direct response and via its Web site.

While this is QVC's first move into video, the channel has successfully sold sports memorabilia in the past. The first release under the new deal was *Hitters on Hitting: Finding the Sweet Spot*, which MLB put out through Q Video June 26 on DVD/VHS. The DVD features an hour of bonus footage not included on the VHS



version. MLB director of video Chris Brande says a follow-up DVD/VHS program on pitchers, tentatively titled *Unhittable*, will be released Oct. 9 to take advantage of post-season championship series excitement. Those titles will be followed by the 2001 World Series highlights program, which will be released simultaneously on VHS and DVD by mid-November. Price points haven't been determined.

NEW LOOK FOR THE HITS

Five of the franchise's top-selling titles will also be rereleased to retail on VHS with new packaging later this year. Titles include *Race* for the Record, which chronicles the Sammy Sosa/Mark McGwire home-run battle, All Century Team, (also available on DVD), and The Subway Series and The 1996 World Series, both highlighting New York Yankee victories. Price points haven't been finalized. Each title has sold between 150,000-300,000 units. Stocking of the product at retail

www.billboard.com

:

QVC Pitches Sports To Elusive Spectators

will be handled by WEA Distribution. WEA label Atlantic Records distributes Q Records' releases.

"When MLB weighed what else we were bringing to them, it was something that traditional video companies couldn't offer," says Don Spielvogel, director of sales and marketing at Q Records and Video. "All these additional distribution outlets made QVC very appealing to MLB."

Overall, Brande says the sports video genre is in a downward sales trend, but he believes the slide can be reversed. "Baseball attendance is at an all-time high, so we know the fans are still out there," Brande says. "The question is how to get our videos into their hands. Our product needs special care with direct sales, and who does that better than QVC?"

Retailers also point out that WEA's experience in the market will give the product a boost. Jeremiah Wehler, a sell-through video buyer at Hastings Books, Music & Video, says one of the WEA's sales reps handling the line is also an avid baseball fan. "The product line is in good hands," he says.

Despite that, Wehler says the baseball category hasn't performed well at the chain, and overall, the only sports videos selling are World Wrestling Federation programs. "And those are only doing marginally well."

WINNING STRATEGY

While Q Video is still developing its sales strategy for MLB's 110title library, Spielvogel says only four new titles will be released each year. Previously, six new titles were released annually through USA Home Entertainment, MLB's for-

FOR THE RECORD

Sony Wonder will distribute the new titles from Golden Books Family Entertainment reported in the July 21 Picture This. While DIC has entered a bid to acquire the children's book publisher, it has not yet signed a definitive agreement with the company. mer distribution partner. That agreement expired last fall.

When new titles are released, Q Video will conduct targeted direct response campaigns via sister company Q Direct, including mailings to customers in appropriate teams' markets.

To increase catalog sales, Spielvogel says the product will primarily be available on the company's Web site, iQVC.com. Regularly scheduled live Webcasts with celebrity players will also push sales of new and old product.

"MLB has every World Series highlight tape from 1943-2000, but that's too many titles to make available at retail," Spielvogel says. "MLB realized that less is more, and now anyone who wants to buy the 1953 World Series video can get it at the Web site."

Brande agrees with the strategy. "In a selfish way, we'd like more new titles released [to retail] each year, but you have to take a look at the market, and they're saying they want fewer titles."

'Baseball attendance is at an all-time high, so we know the fans are still out there. The question is how to get our videos into their hands.' --CHRIS BRANDE, MLB

Webcasts will also be supplemented by remote broadcasts airing live on the channel from such events as the World Series and All-Star game to immediately begin pitching video programs. The remotes will become part of special programming offered on the channel.

While Q Video forms its sales and marketing initiatives, Spielvogel says that it is also looking at how the MLB catalog can be exploited on DVD.

To date, World Series highlight programs haven't been released on DVD because of time constraints, Brande says. Highlight tapes are available for sale within six weeks of completion of the series. But this year, he says that faster authoring times and improvements in digital technology will get the DVD to stores with the VHS. Bonus footage will also be part of the DVD release.

Spielvogel says the company and MLB are exploring the concept of compilation DVDs focusing on different elements of the game.

AUGUST 4 Billoodrd Top VHS Sales

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LAST WEEK	WKS. (TITLE Label/Distributing Label & Number	PRINCIPAL PERFORMERS	YEAR OF RELEASE	RATING	PRICE
	-	学家 NUMBER 1 学校を	3 Weeks At Number			
1	3	BRING IT ON Universal Studies Home Video 87173	Kirsten Dunst	2000	PG-13	14.98
2	5	COYOTE UGLY Touchstone Home Video/Buene Viste Home Entertainment 21794	Piper Perabo Adam Garcia	2000	PG-13	14.99
3	12	THE EMPEROR'S NEW GROOVE Walt Disney Home Video/Buena Vista Home Entertainment 21633	Animated	2000	G	26.99
4	3	CHARLIE'S ANGELS Columbia TriStar Home Video 05/36	Cameron Diaz Drew Barrymore	2000	PG-13	1 9.9 6
7	6	ME, MYSELF & IRENE	Jim Carrey Renee Zellweger	2000	R	14.98
9	27	DR. DOLITTLE	Eddie Murphy	1998 _.	PG-13	9.98
P.E	N 78Y.	SHIRLEY TEMPLE GIFT SET	Shirley Temple	2 001	NR	39.98
6	11	MISS CONGENIALITY Warner Home Video 18976	Sandra Bullock	2000	PG-13	22.98
12	6	THE ORIGINAL KINGS OF COMEDY Paramount Home Video 198513	Steve Harvey	2000	R	14.95
0 5	4	DISNEY'S THE KID Wat Disney Home Video/Buena Vista Home Entertainment 23057	D.L. Hughley Bruce Willis	2000	PG	19.99
1 8	8	GONE IN 60 SECONDS Touchstone Home Video/Buena Vista Home Entertainment 21783	Nicolas Cage	2000	PG-13	19.99
2 10	12	*BATTERIES NOT INCLUDED	Angelina Jolie Hume Cronyn	1987	PG	7.5 0
3 21	6	Universal Studios Home Video 80770 THE QUEENS OF COMEDY	Jessica Tandy Miss Laura Hayes	2000	R	14.95
4 11	3	Paramount Home Video 860483 HIGH PLAINS DRIFTER	Adele Givens Clint Eastwood	1973	R	7.5 0
5 16	3	Universal Studios Home Video 66038	Meryl Streep	1992	PG-13	7.50
6 17	4	Universal Studios Home Video 81279 HOUSESITTER ♦	Goldie Hawn Steve Martin	1 99 2	PG	7.5 0
7 34	6	Universal Studios Home Video 81280 SHAFT	Goldie Hawn Samuel L. Jackson	2000	R	14.95
22	6	Paramount Home Video 156283 THE CELL	Jennifer Lopez	2000	R	14.95
9 13	3	New Line Home Video/Warner Home Video 5185 BEST LITTLE WHOREHOUSE IN TEXAS	Burt Reynolds	1982	R	7.50
0 28	7	Universal Studios Home Video 77014 STEPHEN KING'S IT	Dolly Parton Richard Thomas	1990	NR	24.95
1		Warner Home Video 2233 POWER RANGERS: IN 3-D FoxVideo	John Ritter Various Artists	2001	NR	14.98
19	16	Poxvideo 102 DALMATIANS Wali Disney Home Video/Buena Vista Home Entertainment 21639	Glenn Close	2000	G	24.99
3 36	8	STEPMOM Columbia TriStar Homa Video 02700	Julia Roberts	1999	PG-13	9.95
4 14	12	THE LAST STARFIGHTER ♦	Susan Sarandon Lance Guest	1984	PG	7.5 0
5 _{Rg-6}	EM The I	Universal Studios Home Video 83078 THE LOST WORLD: JURASSIC PARK Universal Studios Home Video 83598	Robert Preston Jeff Goldblum	1997	PG-13	22.98
6 <mark>35</mark>	42	ERIN BROCKOVICH Universal Studios Home Video 85/10	Richard Attenborough Julia Roberts	2000	R	14.98
7 27	20	LOVE & BASKETBALL Nev Line Home Video (Video 5063	Albert Finney Omar Epps	2000	PG-13	14.95
3 20	29	INDEPENDENCE DAY	Sanaa Lathan Will Smith	1996	PG-13	9.98
9 23	15	BIG MOMMA'S HOUSE	Jeff Goldblum Martin Lawrence	2000	PG-13	14.98
0 <mark>3</mark> 7	40	BIG DADDY Columbia TaStar Home Video (3892	Adam Sandler	1999	PG-13	9.95
1 26	17	REMEMBER THE TITANS	Denzel Washington	2000	PG	22.99
2 15	6	Walt Disney Home Video/Buena Vista Home Entantainment 21736 THE RIVER Universal Studios Home Video 80160	Sissy Spacek	1984	PG-13	7.5 0
3 31	10	Universal Studios Home Video 80160 MISSION: IMPOSSIBLE 2 Paramount Home Video 15273	Mel Gibson Tom Cruise	2000	PG-13	14.95
4 29	2	Paramount Home Video 152/3 HEART AND SOULS ◆ Universal Studios Home Video 816/8	Robert Downey, Jr.	1993	PG-13	7.50
5 33	23	Universal Studios Home Video 816/28 THE GREEN MILE: THE COLLECTORS EDITION Warner Home Video 2617	Charles Grodin Tom Hanks Misbael Clarke Dupsen	1999	R	19.98
25	28	Warner Home Video 2017 THE MUMMY Universal Studios Home Video 84760	Michael Clarke Duncan Brendan Fraser	1999	PG-13	14.98
7 24	5	Universitä Studios Home Video 84760 THE MONEY PIT Amblin Entertäinnen/Universal Studios Home Video 80387	Rachel Weisz Tom Hanks	1986	PG	7.50
8 _{RE4}	PTSV.	Amblin Enfertainment/Universal Studios Home Video 8038/ ROMY & MICHELE'S HIGH SCHOOL REUNION Junchstone Home Video/Guena Vista Home Entertailment 6029	Shelly Long Mira Sorvino	1997	R	9.99
9 30	-)	TORA! TORA! TORA!	Lisa Kudrow Jason Robards	1970	G	14.98
0	, uirey	FoxVideo 2001292 ROAD TRIP	Martin Balsam Tom Green	2000	NR	14.99
		DreamWorks Home Entertainment 86392 for sales of 50,000 units or \$1 million in sales at suggested retail. ▲ RIAA platinur		L		

Distributing Labol & Number

AUGUST 4 Billboard Top DVD Sales

Compiled from a national sample of retail store and rackjobber reports collected, copiled, and provided by VideoScan.

	WEEH	NO		SHO SHO	m	
	LAST V	WKS. 0	TITLE Label/Distributing Label & Number	PRINCIPAL PERFORMERS	RATING	PRICE
	11		学校をNUMBER 1 学習を	1 Week At Number 1		
	NE	Ŵ	Thirteen Days New Lins Hame Video Warner Hame Video 5202	Kevin Costner	PG-13	26.9 8
	1	3	Unbreakable Touchstone Home Video/Buena Vista Home Entertainment 21656	Bruce Willis Samuel L. Jackson	PG-13	29.99
	3	2	The Wedding Planner Columbia TriStar Home Video 6157	Jennifer Lopez Matthew McConaughey	PG-13	24.95
	NE	MT .	Down To Earth Paramount Home Video 337784	Chris Rock	PG-13	29.99
	2	2	Snatch Columbia TriStar Horne Video 6253	Benicio Del Toro Brad Pitt	R	27.96
and a second second	5	6	Crouching Tiger, Hidden Dragon Columbia TriStar Home Video 05990	Chow Yun-Fat Michelle Yeoh	PG-13	27.96
	4	5	Cast Away FoxVideo 2001790	Tom Hanks Helen Hunt	PG	29.98
	7	4	Save The Last Dance Paramount Home Video 334554	Julia Stiles	PG-13	29.99
	6	2	Dracula 2000 Dimension Home Video/Buena Vista Home Entertainment 21578	Jonny Lee Miller Omar Epps	R	29.99
	8	3	Dude, Where's My Car? FoxVideo 2001793	Ashton Kutcher Seann William Scott	PG-13	26.98
	211	Die Hard Trilogy FoxVrdse 2001261		Bruce Willis	R	79.98
2	10	7	Traffic USA Home Entertainment 60181	Michael Douglas Benicio Del Toro	R	26.98
- tool	9	5	O Brother, Where Art Thou? Touchstone Home Video/Buena Vista Home Entertainment 21654	George Clooney	PG-13	29.99
	The	w	Monkeybone FoxVideo 2001935	Brendan Fraser	PG-13	26.98
	RE-EI	NTINY	Jurassic Park/The Lost World (Pan & Scan) Universal Studios Home Video 21113	Sam Neill Laura Dern	PG-13	53.98
and a second	11	4	Proof Of Life Warner Heme Video 19052	Meg Ryan Russell Crowe	R	24.98
	15	34	Gladiator DreamWorks Home Entertainment 86386	Russell Crowe	R	29.98
	NE	W	Die Hard FoxVideo 2011252	Bruce Willis	R	29.99
,	13	22	The Patriot Columbia TinStar Home Video 5731	Mel Gibson	R	27.96
	14	23	Gone In 60 Seconds Touchstone Home Video/Buena Vista Home Entertainment 19606	Nicolas Cage Angelina Jolie	PG-13	29.99
0	12	8	Vertical Limit Columbia TinSter Home Video 05966	Chris O'Donnell Robin Tunney	PG-13	27.96
2	RE-E	alle	Jurassic Park/The Lost World Collection Dolby 5.1 Universal Studios Home Video 20789	Sam Neill Laura Dern	PG-13	53.98
1	22	93	The Matrix Warner Home Video 17737	Keanu Reeves Laurence Fishburne	R	24.98
1	18	11	The Emperor's New Groove Wal: Disney Home Video/Buena Vista Home Entertainment 21617	Animated	G	29.99
a trade a ferre	16	10	What Women Want Paramount Home Video 338384	Mel Gibson Helen Hunt	PG-13	29.99

AUGUST 4 Billboard Top Video Rentals

~~~~	WEEK		Top Video Rentals is based on transactional data, provided by the Video Software Dealers Assn., from more than 12,000 video to	rental stores.	
A CONTRACT	LAST WI	WKS. ON	TITLE Label/Distributing Label & Number	PRINCIPAL PERFORMERS	RATING
	30 S		*営業 NUMBER 1 学営業	1 Week At Number 1	
	NI		Down To Earth Paramount Home Viceo 337783	Chris Rock	PG
	1	2	The Wedding Planner Columbia TriSter Home Video 05718	Jennifer Lopez Matthew McConaughey	PG-13
3	2	3	Unbreakable Touchstone Home Video/Buena Vista Home Entertaihment 42330	Bruce Willis Samuel L. Jackson	PG-13
	NE	w	Thirteen Days New Line Home Video/Warner Home Video 5200	Kevin Costner	PG-13
5	4	3	Save The Last Dance Peramount Home Video 334553	Julia Stiles	PG-13
5	3	5	Cast Away FoxVideo 2001/51	Tom Hanks Helen Hunt	PG
7	5	2	Snatch Columbia TriSter Home Video 06366	Benicio Del Toro Brad Pitt	R
3	8	7	Traffic USA Home Entertainment 601813	Michael Douglas Benicio Del Toro	R
?	6	3	Dude, Where's My Car? Fox/Idea 2001758	Ashton Kutcher Seann William Scott	PG-13
	7	2	Dracula 2000 Dimension Home Video/Buena Vista Home Entertainment 66436	Jonny Lee Miller Omar Epps	R
1	10	5	0 Brother, Where Art Thou? Touchstone Home Video/Buena Vista Home Entertailment 21654	George Clooney	PG-13
2	9	4	Proof Of Life Warner Home Video 19045	Meg Ryan Russell Crowe	R
3	11	10	What Women Want Peremovint Home Video 339383	Mel Gibson Helen Hunt	PG-13
4	12	4	The Pledge Warner Hone Video 19053	Jack Nicholson	R
5	13	6	Crouching Tiger, Hidden Dragon Columbia TriSter Home Video DBS88	Chow Yun-Fat Michelle Yeoh	PG-13
6	14	11	Miss Congeniality Warner Home Video 18976	Sandra Bullock	PG-13
7	16	8	Pay it Foward Warner Home Video 5799	Kevin Spacey Helen Hunt	PG-13
8	15	8	Vertical Limit Columbia TriStar Home Video 04964	Chris O'Donnell Robin Tunney	PG-13
9	NE	Wi	Monkeybone FoxVideo 2001287	Brendan Fraser	PG-13
0	17	10	Finding Forrester Columbia TriStar Home Video 05717	Sean Connery Robert Brown	PG-13

BIAA gold cert, for sales of 50,000 units or \$1 million in sales at suggested retail.
 BIAA gold cert, for sales of 100,000 units or \$2 million at suggested retail.
 BIAA gold cert, for sales of 50,000 units or \$1 million in sales at suggested retail.
 BIAA gold cert, for sales of 50,000 units or \$2 million at suggested retail.
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 BIAA gold cert, for sales of 50,000 units or \$2 million at suggested retail.
 BIAA gold cert, for sales of 100,000 units or \$2 million at suggested retail.
 BIAA gold cert, for sales of 100,000 units or \$2 million at suggested retail for nontheatical type of 250,000 units or 4 collar volume of \$18 million at retail for the atrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatical type.
 2001, Billboard/BPI Communications.

• IBMA gold certification for a minimum of 125,000 units or a dollar volume of \$9 million at retail for theatrically released programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical titles. JRMA platinum certification for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles. CRMA platinum certification for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles. CRMA platinum certification for a minimum sale of 280,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheatrical titles.

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### Jazz World Mourns An Innovator Commodore Records Founder Milt Gabler Dies At 90

#### **BY CHRIS MORRIS**

LOS ANGELES—Michael Cuscuna whose Mosaic Records issued the complete recordings of Milt Gabler's Commodore Records in the late '80s and early '90s on three boxed sets totalling 66 LPs—views Gabler as one of the innovative figures of the American recording industry.

"He started Commodore as a reissue label at a point when the major labels weren't reissuing stuff," Cuscuna says. "In the time frame it was active, Commodore was probably the first and foremost label that was documenting small-group jazz. If there was not a Commodore, an HRS, or a Blue Note, most of that music would have gone completely unrecorded."

Gabler—who also distinguished himself as a producer of early R&B, rock'n'roll, and pop—died of natural causes July 20 in New York at age 90.

Born May 20, 1911, Gabler began his career in the music business started in 1926 behind the counter of the Commodore Music Shop, his father's retail store at 144 E. 42nd St. in Manhattan. (The shop later moved to 46 W. 52nd St.) The Commodore, Cuscuna notes, was "where all the majorlabel CEOs of the next 20 years were hanging out." Such young jazz fans as Ahmet and Nesuhi Ertegun, Jerry Wexler, George Avakian, John Hammond, and Bob Thiele were habitués. Gabler originated his first inde-



pendent label, United Hot Clubs of America, to reissue out-of-print early jazz recordings. In 1938, the Commodore imprint began cutting contemporary jazz talent with a session by guitarist Eddie Condon (who also coproduced a weekly jam session with Gabler at Jimmy Ryan's club on 52nd Street). Countless classic small-group swing dates followed.

The label's most famous release may have been Billie Holiday's 1939 recording of the anti-lynching ballad, "Strange Fruit." In a 1988 CD reissue of Holiday's Commodore masters, Gabler recalled, "She had this great number that was so important to her, and [her label, Columbia] wouldn't let her record it. I told her that if she could get a one-session release from her contract, I'd like to have her do it for Commodore."

The imprint also issued important sides by Lester Young's Kansas City Five and Kansas City Six, Chu Berry & Roy Eldridge, Pee Wee Russell, Coleman Hawkins, and Hot Lips Page, among many others. In 1941, Gabler joined the A&R staff of Decca Records. As Cuscuna notes, "He was doing Decca all day and Commodore all night." (Among the partners in Commodore during this period was Gabler's brother-in-law Jack Crystal, father of actor/comedian Billy Crystal, who would later frequently refer to his "Uncle Milt" in his monologues.)

During a career at Decca that spanned four decades, Gabler helmed such early hits by Louis Jordan as "Choo Choo Ch'Boogie" and "Caldonia" and adapted the formula he perfected with the R&B star for hit singles by Bill Haley & His Comets, the label's first major rock'n'roll star. He recorded talents as diverse as Holiday, Louis Armstrong, Bert Kaempfert, the Weavers, and Brenda Lee, and in 1972 he had a key role in promoting the original cast album of *Jesus Christ Superstar*.

After retiring from Decca in the late '70s, Gabler participated in the reissue of Commodore's best-known recordings on LP and CD. In 1996, the label's catalog was purchased by GRP Records.

Funeral services for Gabler were held July 23 in New York. He is survived by his wife, Estelle; son Lee; daughters Eileen and Melina; five grandchildren; and two great-grandchildren.

# Calendar

#### JULY

July 27-29, World of Music, Arts, and Dance USA Festival, King County's Marymoor Park, Redmond, Wash. 206-628-0888.

#### AUGUST

Aug. 2, Grammy Urban Music Symposium and Showcase, presented by the Atlanta Chapter of the National Academy of Recording Arts and Sciences, Earthlink Live, Atlanta. 404-249-8881.

Aug. 2-4, Fifth National Entertainment Industry Conference, Superdome Grand Ballroom, Sydney. 61-2-9557-7766.

Aug. 4, Third Annual Australian



**CASSIDY DAY:** The David Cassidy Day at the Races benefiting Kids-Charities.org will take place Aug. 4 at the Saratoga Race Course in Saratoga Springs, N.Y. **Cassidy** will host the event, which includes a luncheon, thoroughbred races, family games, and a raffle. Funds will be distributed to the Belmont Child Care Assn., the Northeast Parent & Child Society, and the Catie Hoch Foundation for Neuroblastoma

# Lifelines

#### BIRTHS

Girl, Lola Colette, to Lisa and Tyler Bates, July 10 in Los Angeles. Mother is co-founder/partner at HoopLA Media and Public Relations. Father is a film composer.

#### DEATHS

Judy Clay, 63, of kidney failure and complications from a car accident, July 19 in Fayetteville, N.C. Clay was a member of the gospel group the Drinkard Singers in the 1950s and recorded for such labels as Ember, La Vette, and Scepter Records in the early 1960s. She formed an interracial duo with Billy Vera and recorded the R&B/pop hit "Storybook Children" with him for Atlantic Records. Clay later recorded "Private Number" with William Bell, a U.K. R&B hit. She also served as a background singer for such artists as Aretha Franklin, Van Morrison, Donny Hathaway, and Wilson Pickett. Clav is survived by a sister, a brother, two children, and four grandchildren.

Anthony Berkeley, 35, of colon cancer, July 15 in Los Angeles. Known by Online Music Awards, Basement Nightclub, Sydney. 61-2-9557-7766.

Aug. 7, **View From the Top: Record Distribution in the New Millennium,** presented by the National Assn. of Record Industry Professionals, Four Seasons Hotel, Los Angeles. 818-769-7007.

Aug. 22-26, Ninth Annual Cutting-Edge Music Business Conference and Roots Music Gathering, presented by the Music Business Institute, W Hotel, New Orleans. 504-945-1800.

Aug. 28-30, *Billboard*/BET R&B/Hip-Hop Conference and Awards, New York Hilton, New York. 646-654-4660.

Submit items for Lifelines, Good Works, and Calendar to Jill Pesselnick, Billboard, 5055 Wilshire Blvd., Los Angeles, Calif. 90036, or e-mail jpesselnick@ billboard.com.

Research via KidsCharities. Contact: **Debbie Avellino** at 518-581-7610.

MARROW CAMPAIGN: Japanese composer/keyboardist Keiko Matsui has spearheaded a campaign to benefit the National Marrow Donor Program, beginning at her July 28 concert at the Carpenter Performing Arts Center in Long Beach, Calif. A portion of the ticket proceeds from her worldwide tour stops will go to the organization. Narada Jazz is also releasing a four-song enhanced EP of Matsui's material titled Gift of Life. All the money raised from the sale of the CD will also be donated to the program, which raises awareness for the need for marrow donors. Contact: Athena Pope at 310-391-9684.

the moniker Too Poetic, Berkeley formed the rap group Gravediggaz in 1993 with Wu-Tang Clan's RZA, producer Prince Paul, and ex-Stetasonic member Frukwan. The group recorded the albums Six Feet Deep and The Pick, the Sickle, and the Shovel and was readying a new album, Nightmare in A-Minor, for an Aug. 28 release on Titanium/Sunstar Records. Berkeley is survived by his wife. The family requests that donations in Berkeley's name go toward payment of his medical bills. Contact Meridian Entertainment, 1 Orchard St., Jersey City, N.J. 07306.

**Ronald Kawakami**, 52, of complications related to diabetes, July 12 in Oakland, Calif. Kawakami was COO of the N.Y.-based Hacate Entertainment Group for the past three years. He is survived by his parents and a sister.

Michael J. Cleary, 40, of heart failure, July 4 in Emerson, N.J. Cleary was the director of licensing at Edison, N.J.'s Westwood Music Group. He represented Glen Burtnik, Everlounge, and Stuart Getz. Prior to joining Westwood, he was GM at West WestSide Music in Tenafly, N.J. Cleary is survived by his parents, two sisters, and a brother.

#### BILLBOARD AUGUST 4, 2001

# Folk Artist Mimi Fariña Remembered

#### BY CHRIS MORRIS

Maynard Solomon—who operated Vanguard Records with his brother Seymour from 1950 until its sale to Welk Music Group in 1986—knew Mimi Fariña first as the teenage sister of his label's star, Joan Baez, and then as a folk luminary in her own right.

"She was a very rare person—a rare flower," Solomon recalls. "She was so fragile and so sturdy at the same time. You might say that about her as an artist."

Noted for her work during the '60s with her late husband, Richard Fariña, and for her activities as head of the nonprofit, live-music group Bread & Roses, Fariña died July 18 at her home in Mill Valley, Calif., after a long battle with cancer. She was 56.

Born Margarita Mimi Baez in Palo Alto, Calif., she learned to play the guitar alongside her sister Joan, who was four years her senior and blessed with a voice of unique purity. As a teen in Massachusetts, she witnessed

### FOR THE RECORD

Contrary to information in a photo caption headed "Stroke of Genius" in the July 28 issue, Bay View Studios is located in Richmond, Calif. Rock act Stroke 9 has been recording its sophomore album for Cherry/Universal at Bay View with producer Jerry Harrison.



Joan's ascent to the pinnacle of folkmusic success.

At 16, as a student in France, Mimi met Richard Fariña, a charismatic writer/musician whose marriage to folk singer Carolyn Hester (a prominent rival of Joan's) was nearing an end. Fariña and Mimi married secretly in Paris before her 17th birthday.

With the encouragement of Baez who by then was romantically involved with Bob Dylan, a friend of Fariña's the Fariñas were signed to Vanguard. The couple released two albums for the label, *Celebrations for a Grey Day* and *Reflections in a Crystal Wind*, in 1965.

David Hajdu, author of Positively 4th Street: The Lives and Times of Joan Baez, Bob Dylan, Mimi Baez Fariña & Richard Fariña (Farrar, Straus & Giroux, 2001), says, "The music of Richard and Mimi Fariña was prescient music that foreshadowed world music and the coupling of folk, rock, jazz elements, and components even from the Middle East and Latin cultures."

The Fariñas' partnership came to an abrupt, tragic end April 30, 1966— Mimi's 21st birthday—when Richard was killed in a motorcycle accident following the publication party for his only novel, *Been Down So Long It Looks Like up to Me*.

She recorded both as a soloist and in partnership with Tom Jans after her husband's death, but Mimi Fariña's most prominent work in later years was with Bread & Roses, which mounted hundreds of shows annually at penal and mentalhealth institutions, senior citizens' centers, and homes for abused and neglected children.

Fariña is survived by her parents Joan and Albert Baez, her sisters Joan and Pauline, and her partner Paul Liberatore. A memorial service is scheduled for Friday (3) at Grace Cathedral in San Francisco.



66



### **Programming Vet Heads West** WXKS Boston PD John Ivey Makes The Move To KIIS Los Angeles

#### BY SEAN ROSS Airplay Monitor

John Ivey has helmed the programming post at top 40 powerhouse WXKS-FM (Kiss 108) Boston for the past seven years. In a few weeks, he crosses coasts to helm the post at top 40 KIIS Los Angeles. As Ivey wrapped up in Boston, Top 40 Airplay Monitor editor Sean Ross spoke to him about his tenure at the legendary radio station.

#### With so many other Clear Channel PDs having graduated into various group programming jobs, it seems as though that might have been the next logical step instead of another dayto-day PD post.

When I walked into Kiss seven years ago, I told my wife that the only two stations in the country that I would leave this one for, if I was successful here, were WHTZ (Z100) New York and KIIS in L.A. When you're in this business, that's obviously the peak of the mountain.

When I was approached about the job, I had by no means thought of leaving here. I thought I'd be here for another 10 years. I said, "I'm going to have to think about it and talk to my family." My wife and daughter both said yes immediately. As for the brand manager stuff, I am doing it-and have been at WIOQ (Q102) Philadelphia and WKQI (Q95.5) Detroit-and will continue to do those, as well as adding Kiss 108.

#### WXKS and KIIS have similarities.

It starts at the top, with heritage morning shows [WXKS' Matty Siegel and KIIS' Rick Dees] that have both been at the stations for 20 years. Both stations have

heritage jocks that have been there for a while.

Both are known for bigger-thanlife promotions, including the con-certs. And there's high billing expectations on both stations. The stations are similar in the way they're structured: Both have to perform 25-54,



as well as 18-34. They're broadappeal stations with huge cumes.

#### How has Kiss 108 evolved since vour arrival?

When I walked in, the station was kind of in flux. [Former PD-turned-AMFM group programmer] Steve Rivers told me there was something going on, and they were trying to pinpoint it at the time. The Gloria Gaynors and Donna Summers were still in there, but there were also Pearl Jam records on the station. And obviously this was before modern AC was a format.

During my first year, in 1995, there was a research project that pointed to what became modern AC and got very brave and did it. This station pulled off all the heritage dance product that had been on forever. By doing so, the station went from being seventh in 25-54 to top three 25-54 for nine books in a row.

Kiss 108 has always been conservative on rhythmic records, but at times it seems to open up. Where are you now?

We let other people start out the rhythm stuff. [Sister station] WJMN can show us the way on a lot of that stuff. We didn't play a lot of the Destiny's Child records until they were top three. And stuff that's younger and goes a little bit more in that direction, we have been very slow on or missed altogether. We never delved into "Ride Wit Me" or records like that just out of the need to perform 25-54 and the old theory that you can't get hurt by what you don't play.

[At the other end of the spectrum], we get widely credited for busting all those country/rock crossovers, like LeAnn Rimes, Shania Twain, Faith Hill, and now Lee Ann Womack. Those are the records that we stick our hands up for first. And we haven't been that slow on the Britneys, 'N Syncs, or Christinas.

#### Does WJMN-having moved further into the hip-hop and R&B world lately-give you any more room to maneuver on those records?

Not really. It doesn't change our focus, which is [to be] as mainstream as possible. We try not to be too aggressive on either side. I wasn't all that early on the first Creed record, and I was late on Incubus and didn't do Staind out of the box. But these are all records that have become big hits for us. It's those mainstream things down the middle that seem to be the easier titles for us-the Matchbox Twentys of the world and Trains and Madonnas.

#### Kiss 108 has also been consistent in its support of heritage artists.

That's what Kiss is known for. It has always really been one of our strong points in keeping our adults and being a 25-54 station. We haven't just thrown away the heritage artists, whether it's helping break Bon Jovi or playing Don Henley, Melissa Etheridge, Aerosmith, Cher, Gloria Estefan, Elton John, or Rod Stewart. But a lot of the other top 40 stations are leaning 12-24, so I understand why they aren't playing Bon Jovi or Cher unless they're really big. But that's the same reason that I'm not leading the way on Nelly and they can.

After a period where Kiss and rival WBMX were battling to own the modern AC franchise, WBMX has now

# NEWSLINE...

Viacom president/COO Mel Karmazin's power of persuasion for eliminating the 35% national ownership cap in TV and the ban on newspaper-broadcast cross-ownership fell short for Sen. Ernest Hollings, D-S.C., who has not hidden his disdain for accelerating media concentration. Recently, after chairing the Senate Commerce Committee hearings on the issue, Hollings introduced a bill that would strengthen the current cross-ownership ban by requiring the Federal Communications Commission (FCC) to review existing cross-owned media outlets that have been granted permanent or temporary waivers. Media companies that acquire newspapers in the same market where they have stations would have to divest one or the other. In addition, if the FCC changes any of its media-ownership regulations, such as the current 35% TV cap, the new rule can't go into effect for 18 months. FCC Chairman Michael Powell, who has expressed doubt about the ownership limits, is expected to go through with a review of the cross-ownership ban in the next two months. The 35% cap is likely to be taken up after September, once the U.S. Appeals Court renders its decision. KATY BACHMAN

The three biggest radio syndicators ABC Radio Networks, Infinity-managed Westwood One, and Clear Channel's Premiere Radio Networks-continue to work toward garnering greater distribution. ABC decided to fly with the birds, cutting what it called a "carriage agreement" last week with satellite radio companies XM and Sirius for two of its flagship brands, Radio Disney and ESPN Radio. Since Bill Mack, host of ABC's Midnight Cowboy Trucking Show for 32 years, jumped to XM in April, ABC cut an additional deal with Sirius. The two will team to produce a trucking channel branded as the Midnight Cowboy Radio Network, hosted by Eric Harley. Facing Premiere's challenge to establish its own traffic system, Westwood One announced two new RADAR-rated networks based on the news, sports, traffic, and weather updates it provides in its Metro Networks/Shadow Broadcast Services. The two new networks, Blaise (named after former Westwood executive Blaise Leonardi) and Navigator, capitalize on the growing love affair advertisers have with 10-second live reads by local personalities. This past January, Premiere debuted its two 10-second live read networks, but it was Westwood that began the practice a few years ago. KATY BACHMAN

#### branched out, playing "Lady Marmalade,""All for You," and the like.

Personally, I think those songs sound odd on their radio station. But part of that is that the format in itself is a little thin. There's not

the glut of Sarah Mc-Lachlan and Melissa Etheridge and Matchbox Twenty, [so they're] stuck with two options: Play crappier records or

play different styles of music. So they've opted for playing different styles that are not exactly in their core, and that's their risk.

#### You're going from the stewardship of one of the country's highestprofile station concerts to the same position at another. Tell us about the Kiss concert.

In the very first year I was here, there was actually talk that it may have played out. It was difficult to get acts, and it didn't sell out until the week before the show. After a lot of discussion, we decided to continue on. The first year, [former owner] Richie Balsbaugh was still here, and he booked a majority of the acts. By the second year, Richie was not here, and I booked most of the acts. We put out feelers for a lot of really big acts at the time, and it was one of those instances where all of them came in [including Cher, Etheridge, Lenny Kravitz, and Bryan Adams]. That year the show sold out



there. This year sold out in 90 minutes. That's amazing, but that's what they expect from the

show, and the pressure comes back to [music director] David [Corey] and myself to book the acts.

Doing so has become a yearlong adventure, because we also added the Jingle Ball in the winter. So you start targeting artists, and if they can't do one, then you try to get them for the other. Labels will tell the new artist that it should be their goal to be up there. Every year we have people who approach us before I approach them.

#### Final thoughts?

This staff has made me look so good. They've enabled me to get a great job at another great station. I'm looking forward to the challenge and hope that we have this conversation again in seven years about my long tenure in L.A.



Don't Lose That Number. Steely Dan's Walter Becker recently stopped by the studios of KKCR Kauai, Hawaii, and became a DJ for a day, playing three hours of jazz and blues on the community-based station. Pictured, from left, are Becker, Tom Petty tour manager and KKCR board member Richard Fernandez, KKCR station manager Mary Cunning, and jazz and blues host Voc the Barber.





MTV NOMINATIONS: With so many music videos having become an exercise in artist egomania, it's refreshing that Fatboy Slim's "Weapon of Choice" leads the nominee list for the 2001 MTV Video Music Awards (VMAs). "Weapon of Choice" received nine nominations, including one for best video of the year.

Fatboy Slim (aka British DJ/remixer Norman Cook) isn't even in the video. Instead, the clip, directed by Snike Jonze, consists entirely of actor Christopher Walken dancing to the song in what has to be one of the most bizarre but inventive appearances of a known actor in a music video in years.

What's also unusual about the video receiving so many nominations is that the VMAs tend to reward videos from multiplatinum albums. And "Weapon of Choice" is from Fatboy Slim's current Astralwerks

album, Halfway Between the Gutter and the Stars, which hasn't exactly been burning up the sales charts. (The album peaked at No. 51 last year on The Billboard 200.)

MTV should be commended for taking a chance by putting the video into heavy rotation almost immediately when it was released in March, even though the single was ignored at the time by most of commercial radio.

MTV and MTV2 will televise the Sept. 6 awards show live from New York's Metropolitan Opera House. U2 and Alicia Keys will be among the awards show performers.

Other multiple nominees, with six nods each, include Missy "Misdemeanor" Elliott's "Get Ur Freak On," 'N Sync's "Pop," and "Lady Marmalade" by Christina Aguilera, Lil' Kim, Mya & Pink. "Stan" by Eminem Featuring Dido and Destiny's Child's "Survivor" received five nominations each.

As part of its ongoing MTV 360 initiative, MTV has added a new category to its awards show-the MTV2 Award. The award will honor artists whose videos premiered on MTV2 and then received significant exposure on MTV2.

Here is a partial list of nominees in the major categories:

Best video of the year: Christina Aguilera, Lil' Kim, Mya & Pink, "Lady Marmalade" (Interscope); Missy "Misdemeanor" Elliott, "Get Ur Freak On" (Gold Mind/Elektra); Eminem Featuring Dido, "Stan" (Web/Aftermath/ Interscope); Fatboy Slim, "Weapon of Choice" (Astralwerks); Janet Jackson, "All for You" (Virgin); and U2, "Beautiful Day" (Interscope).

by Carla Hay

Best male video: Eminem Featuring Dido, "Stan"; Lenny Kravitz, "Again" (Virgin); Moby Featuring Gwen Stefani, "South Side" (V2); Nelly Featuring City Spud, "Ride Wit Me" (Fo' Reel/Universal); and Robbie Williams, "Rock DJ" (Capitol).

Best female video: Dido, "Thank You" (Arista); Missy "Misdemeanor" Elliott, "Get Ur Freak On"; Eve Featuring Gwen Stefani, "Let Me Blow Ya Mind" (Ruff Ryders/Interscope);

> Janet Jackson, "All for You" (Virgin); Jennifer Lopez, "Love Don't Cost a Thing" (Epic); and Madonna, "Don't Tell Me" (Maverick/ Warner Bros.). Best group vid-

eo: Destiny's Child. **MUSIC TELEVISION** 'Survivor" (Co-

> lumbia); Incubus, "Drive" (Immortal/Epic); Dave Matthews Band, "I Did It" (RCA); 'N Sync, "Pop" (Jive); and U2, "Elevation" (Elektra/Interscope).

> Best new artist: Coldplay, "Yellow" (Capitol); Nikka Costa, "Like a Feather" (Virgin); David Gray, "Babylon" (RCA); Alicia Keys, "Fallin" (J); and **Sum 41**, "Fat Lip" (Island).

> Viewer's Choice: Backstreet Boys, "The Call" (Jive); Destiny's Child, "Independent Women Part I" (Columbia); Eve Featuring Gwen Stefani, "Let Me Blow Ya Mind"; Limp Bizkit, "My Way" (Flip/Interscope); 'N Sync, "Pop"; and Nelly Featuring City Spud, "Ride Wit Me."

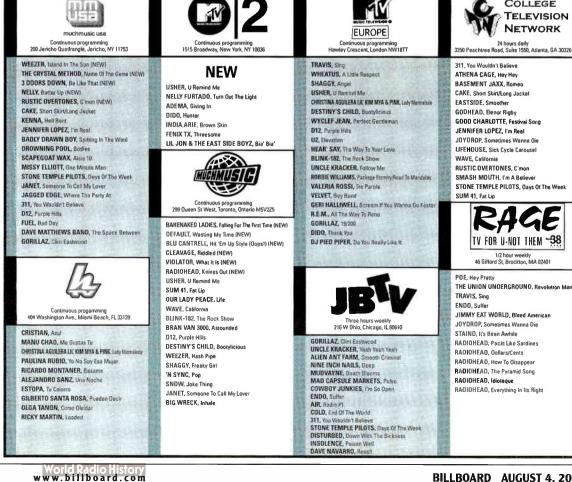
> MTV2 Award: India.Arie, "Video" (Motown); Craig David, "Fill Me In" (Wildstar/Atlantic); Gorillaz, "Clint Eastwood" (Virgin); Jurassic 5, "Quality Control" (Interscope); Ali-cia Keys, "Fallin' "; and **Mudvayne**, "Dig" (No Name/Epic).

A complete list of nominees can be found at mtv.com.

In other MTV news, the network's 20th anniversary party, MTV20: Live and Almost Legal, will feature appearances by Mariah Carey, Mary J. Blige, Busta Rhymes, Sean "P. Diddy" Combs, Fred Durst, Rob Halford, Billy Idol, Jane's Addiction, Ja Rule, Kid Rock, Tommy Lee, Method Man, Naughty by Nature, Run-D.M.C., Salt-N-Pepa, Sum 41, and TLC. MTV and MTV2 will simulcast the three-hour special, set to take place Wednesday (1) at New York's Hammerstein Ballroom.

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**BILLBOARD AUGUST 4, 2001** 



**'CELEBRITY' STATUS:** Amid conjecture that the teen pop trend that lit up album sales for the past couple of years has waned, one of the hot-button questions to emerge of late is how far **'N Sync** might get pulled down in a receding tide. Based on first-day sales of its new *Celebrity* album (Jive)—and the traffic I fought on my drive home from work when I passed the Rose Bowl the night of the group's Los Angeles-area concert—it's safe to say the boy band still sails on high seas.

A canvass of major accounts has Jive estimating the new album sold at least 800,000 copies, and possibly as many as 1 million, on the day of its July 24 release. Those numbers put *Celebrity* on course to do 1.8 million-2 million units in its first week—which would be shy of the historic 2.4 million opening frame the quintet set last year with *No Strings Attached* but would still be the second-largest week of the SoundScan era.

That's not shabby by any measure, and music stores, trailing last year's album sales by more than 10 million units (see Market Watch, page 8), could use the relief.



Although year-to-date CD sales for 2001 are up 1.7% over last year, for the 10th straight week, industry-wide album sales—including cassettes and catalog titles—are down from the comparable 2000 frame.

'N Sync's splash will no doubt break that streak next week, but the next question becomes: How many stores will actually make money selling *Celebrity*? The album has an \$11.97 wholesale cost and was offered on a 3% deal that brings the net cost down to \$11.61. Yet, in a quest for market share, a number of chains—including Target Stores, Wal-Mart, Best Buy, and Kmart —had the high-traffic item on sale for less than \$12, with some as low as \$11.88. Pay the rent, the power bill, and your store clerk's salary, and the low-balling retailer yields little to no profit. **'MINOR' REPERCUSSIONS:** While we await **'N Sync**, rookie **Alicia Keys** continues to author her own impressive story, easily retaining the top slot on The Billboard 200 while fending off a career-high week by another young R&B queen, **Aaliyah**. Keys and her challenger are also Nos. 1 and 2, respectively, on Top R&B/Hip-Hop Albums.

Keys' Songs in A Minor shows remarkable consistency, holding relatively even with last week's sum of 222,000, down just a handful of units. The album has sold more than 200,000 units in three of its four chart weeks, impressive staying power in the R&B genre, especially for a first-time artist.

**INCOMING: Aaliyah's** self-titled set, the third album of her career, more than doubles her biggest prior SoundScan week, bowing with 187,000 units. Her last album, 1996's *One in a Million* achieved her previous sales peak, moving 71,000 units during that year's Christmas week; it sold 40,500 copies in its first stanza.

Since then, she has raised her profile with popular radio entries from the soundtracks to 1998's *Dr. Dolittle* ("Are You That Somebody?") and two from last year: *Next Friday* ("I Don't Wanna") and *Romeo Must Die* ("Try Again"). "Try Again" became the first airplay track to reach No. 1 on The Billboard Hot 100 without the benefit of a retail single.

*Aaliyah* is one of four new albums to infiltrate the chart's top 11 positions, followed by rappers **Foxy Brown** (No. 5, 131,000 units) and **Kurupt** (No. 10, 84,000 units) and much ballyhooed U.K. invader **Craig David** (No. 11, 79,000 units). It's the biggest SoundScan week in Kurupt's career, but the last Foxy album fetched a bigger figure, 173,000 units, when it bowed at No. 1 in 1999.

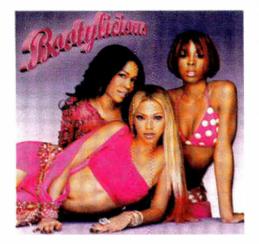
'COMMOTION' IN MOTION: I test drove several cars recently and concluded that Mitsubishi might be the Miller Lite of the auto world-a company that makes commercials far superior to the products they tout. One particularly flashy spot, for the manufacturer's Eclipse, accelerates a Billboard 200 bow for an album approaching its second birthday. The beneficiary of this campaign is London-based act the Wiseguys, whose "Start the Commotion" serves as the commercial's soundtrack (Dance Trax, Billboard, July 14). Fueled by that exposure, Mammoth and distributing label Hollywood have relaunched the album The Antidote. Radio has become a willing partner: "Commotion" bullets 36-29 on Top 40 Tracks, is The Billboard Hot 100's Hot Shot Debut at No. 63, and has become a big item on Premiere Radio Network's syndicated Carson Daly-Most Requested. On a 48% gain, the album races 24-8 on Heatseekers and enters the big chart at No. 182.



# Minded

A LOOK BEHIND THIS WEEK'S CHART ACTION

CHILD'S PLAY: We predicted in the last Singles Minded that this issue's race for No. 1 on both The Billboard Hot 100 and Hot R&B/Hip-Hop Singles & Tracks would be close, and we were proved right by the resulting split decision. **Destiny's Child's** "Bootylicious" (Columbia) takes the crown on the Hot 100, while "Loverboy" by **Mariah Carey** (Virgin) jumps to No. 1 on Hot



R&B/Hip-Hop Singles & Tracks.

Both Virgin and Columbia Records pulled out all the stops to increase sales of their respective singles. Regular-length versions of "Loverboy" hit stores with a 49cent sticker price, a price point that Columbia quickly matched on "Bootylicious." Virgin also advertised "Loverboy" in print, as well as TV and radio spots, tools that are not typically employed to market singles. While it would be nice to think that both labels slashed the sticker price for the benefit of consumers, it was clearly done in the quest for chart position (See Retail Track, page 59). The competition was stiffened by Columbia's decision to push back the original street date for "Bootylicious," a move that many in the industry (and ardent Carey fans) believe was calculated to block their former artist, Carey, from her best shot at the top.

While "Loverboy" won the retail battle, outscanning "Bootylicious" 180,000 units to 130,500 to finish at No. 1 on Hot 100 Singles Sales, "Bootylicious" won the war. It tops the Hot 100, thanks to an enormous lead in radio airplay (78.5 million listeners to 20.5 million). Audience totals on the R&B charts were much closer (19.4 million to 10.4 million, also in favor of "Bootylicious"), with that smaller margin allowing "Loverboy" to take No. 1 on Hot R&B/Hip-Hop Singles and Tracks. "Loverboy" scanned 38,500 units at core stores, while "Bootylicious" moved 27,000 pieces. THE NEW KIDS: Jamie O'Neal's "When I Think About Angels" (Mercury) gains 260 detections and hops 3-1 on Hot Country Singles & Tracks, making the Australian newcomer the first female artist in more than four years to achieve back-to-back No. 1's from a debut album on that chart. Not since **Deana Carter's** consecutive No. 1 singles, "Strawberry Wine" and "We Danced Anyway" (which hit the top in November 1996 and March 1997, respectively) has a new female artist accomplished that feat on the country list. On the Hot 100, "Angels" climbs 42-38.

Congratulations to Capitol's Nashville operation on being the first label in the Broadcast Data Systems era to achieve simultaneous top 10 singles on Hot Country Singles & Tracks with songs from three separate debut albums. **Keith Urban's** "Where the Blacktop Ends" gains 271 spins and climbs 7-6, while **Chris Cagle's** "Laredo" improves nine plays to rise 9-8. **Cyndi Thomson's** "What I Really Meant to Say" takes the biggest leap in the top 30 (15-10), fueled by an increase of 212 plays.

IT HAS BEEN A WHILE: Staind's "It's Been Awhile" (Flip/Elektra/EEG) becomes the first song to spend 15 weeks at No. 1 on both Mainstream Rock Tracks and Modern Rock Tracks and is quickly closing in on the record for each chart. There has only been one other song to spend at least 10 weeks at No. 1 on both charts: **Red Hot Chili Peppers'** "Scar Tissue" (Warner Bros.) set a Modern Rock Tracks record with 16 weeks at No. 1 from June to September 1999, as well as 10 weeks atop Mainstream Rock Tracks during that same period. The No. 1 record-holder at mainstream is **3 Doors Down's** "Loser," which ended a 21-week run at the top in January.

**DOUBLE DEBUT: Jadakiss** of **the Lox** simultaneously debuts two tracks on Hot R&B/Hip-Hop Singles & Tracks: "Knock Yourself Out" at No. 82 and "We Gonna Make It" (Ruff Ryders/Interscope) at No. 83.

**R. Kelly** (Jive) was the last artist to accomplish this feat, when he bowed at No. 68 with "Feelin' on Yo Booty" and at No. 78 with "Fiesta" in the Jan. 27 issue. "Fiesta," featuring Jay-Z, went on to spend five weeks at No. 1. "Booty," an airplay-only track, was moved to recurrent status after 20 weeks on Singles & Tracks; it reenters this issue at No. 41, higher than the No. 44 peak of its initial chart run. Recurrent songs are eligible to re-enter both Hot R&B/Hip-Hop Singles and Tracks and the Hot 100 when they earn enough points to rank within the top 50.

Assistance in preparing this column was provided by Anthony Colombo and Steve Graybow.

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10 NEW 1	Warner Bros. 47755 (11.98/17.98)	Space Boogie: Smoke Oddessey	10	60		53	13	Daggy Style 50076/Priority (11.98/17.98)	Set This Circus Down	2
11 NEW 1	Antra 751083/Artemis (12.98/18.98) CRAIG DAVID	Born To Do It	11	61	53		17	Curb 78711 (12 98 18 98)		-
12 7 6	Wildster/Atlantic 88081*/AG (11.98/17.98) BLINK-182	Take Off Your Pants And Jacket	1	62	35		62	Motown 013770/Universal (12.98/18.98)	Acoustic Soul No Angel	10
13 16 30 11	MCA 112627 (12.98/18.98)	All Killer No Filler	13	63	56		· • · ·	Arista 19025 (11 98/17.98) #	Rule 3:36	4
8 6 3	Island 548682/IDJMG (18.98 CD)	Lil' Romeo	6	-				Murder Inc /Def Jam 542934*/IDJMG (12.98/16.98)		I Passa
15 18 18 17	Soulja 50198/Priority (11.98/17.98)	Drops Of Jupiter	6	64	84	81	22		Songs 4 Worship - Shout To The Lord	58
0 11 7 7	Aware/Columbia 69888/CRG {11.98 EQ/17.98}	The Fast And The Furious	7	65	61	61	86	Integrity @1001/Time Life \1998 CD)	Make Yourself	47
17 14 14 30	Nurder Inc./Def Jam 548832 */IDJMG (12.98/18.98)	0 Brother, Where Art Thou?	13	66					J.Lo	1
18 12 10 7	Mercury (Nashville) 170069 (11.99/18.98)	Free City	3	10	62	47	6	Epic 83786 (12.98 EQ/18.98) SILK	Love Sessions	20
19 17 17 13	Fo' Reel 0141 19/Universal (12.98/18 98)	All For You	1	61	71	71	61	Elektra 62542/EEG (12 98/18.98)	1 Hope You Dance	16
20 13 12 5	Virgin 10144* (12 98/18 98)	Luther Vandross	6	69	58	54	9	MCA Nashville 170039 (11 98/17.98)	Malpractice	4
21 15 9 11	SOUNDTRACK	Moulin Rouge	3	70	66	65	40	Def Jam 548381*/JOJMG (12 98/18.98)	Back For The First Time	4
2 20 15 16	VARIOUS ARTISTS A	Now 6	1	71	3	62	9	Disturbing The Peace/Def Jem South 548138*/IDJMG (12.98/18.98) LIL JON & THE EAST SIDE BOYZ	Put Yo Hood Up	43
23 23 33 7	Sony/Zomba/Universal/EMI 85663/Epic (12.98 EQ/18.98)	Sinner	23	72	67	45	5	BME 2220*/TVT (10.98/16.98) RAY J	This Ain't A Game	21
24 19 19 10	Wind-up 13065 (17.98 CD) MISSY "MISDEMEANOR" ELLIOTT	Miss ESo Addictive	2	73	69	63	43	Atlantic 83439*/AG (11.98/17.98)	Greatest Hits	13
	The Gold Mind/Elektra 62639*/EEG (12.98/18.98)	EST GAINER \$		74	57	58	7	BNA 67976/RLG (11 98/17.98)	Amnesiac	2
25 37 22 51		Coyote Ugly	10	75	54	49	9	Capitol 32764 (11.98/17.98) SOUNDTRACK ●	Pearl Harbor	14
26 21 20 18	Curb 78703 (11.8s 17.981	Part III	2	Re	73	78	30	NELLY FURTADO	Whoa, Nelly!	26
27 29 40 5	Bad Boy 73039"/Arista (12 98/18.98) GORILLAZ Parlophone 33748/Virgin (17.98 CD)	Gorillaz	27	77	79	83	21	DreamWorks 450217/interscope (11.98/17.98) #	Horrorscope	34
28 25 24 21	DAVE MATTHEWS BAND 4 2 RCA 67988 (11.99/18.98)	Everyday	1	78	49	42	5	RCA 67718 (11 98 17 98) SOUNDTRACK Universal 014226 (12 98/18.98)	Baby Boy	41
29 28 26 56	NELLY A ? Fo' Reel 157743"/Universal (12.98/18.98)	Country Grammar	1	79	83	92	49	DAVID GRAY	White Ladder	35
30 41 67 20	ALIEN ANT FARM New Noize/DreamWarks 450293/Interscope (11.98/17.98) #	ANThology	30	80	75	69	41	ATO 69351/RCA (16.98 CD) #	Born To Fly	55
31 22 13 4	BEANIE SIGEL Roc-A-Feila/Det Jam 548838'/IDJMG (12,98/18,98)	The Reason	5	81	30	68	2.6	RCA (Nashville) 67564/RLG (11.98/17.98)  DREAM  Bod Boy 73037/Arista (11.98/17.98)	It Was All A Dream	6
32 9 - 2	MELISSA ETHERIDGE	Skin	9	82	70	60	5	311 Volcano 32184/Zomba (11.98/17.98)	From Chaos	10
33 39 38 35	ENYA A * Reprise 47425/Warner Bros. (12.98/18.98)	A Day Without Rain	17	183	<b>.</b> 64	48	-5	STONE TEMPLE PILOTS  Atlantic 83449(AG (12.98) 18.98)	Shangri-La Dee Da	9
34 24 16 4	LONESTAR BNA 67011/RLG (12 98/18.98)	I'm Aiready There	9	84	96	84	35	TIM MCGRAW 12 Curb 77978 (12.98 18.98)	Greatest Hits	4
35 26 27 6	SUGAR RAY • Lava/Atlantic 83414*/AG (12 98/18.99)	Sugar Ray	6	85	78	77	20	AEROSMITH ▲ Columbia 62088 '7CRG (12.98 EQ/18.98)	Just Push Play	2
36 30 25 10	TOOL A Tool Dissectionel/Volcano 31160/Zomba (12.98/18.98)	Lateralus	1	86	87	75	36	THE BEATLES ▲ '           Apple 29325/Capitol (11.98/18.98)		1
37 27 21 50	SHAGGY A 6 MCA 112096' (11.98/17 98)	Hotshot	1	87	76	70	17	2PAC 3 Amaru/Death Row 490840*/Interscope (19.98/24.98)	Until The End Of Time	1
38 43 52 18	TRICK DADDY ● Slip-N-Slide/Atlantic 83432*/AG (11.98/17.98)	Thugs Are Us	4	88	77	66	9	TYRESE RCA 67984* (11.98/17.98)	2000 Watts	10
39 32 31 38	LIFEHOUSE A DreamWorks 450231/interscope (11.98/17.98) 4	No Name Face	6	89	81	82	38	U2 A 2 Interscope 524553 (12.98/18.98)	All That You Can't Leave Behind	3
40 38 34 40	LIMP BIZKIT A 5 Flip 490759*/interscope (12.98/18.98)	Chocolate Starfish And The Hot Dog Flavored Water	1	90	98	102	16	GINUWINE • Epic 69622* (12.98 EQ/18.98)	The Life	3
41 34 35 4	VARIOUS ARTISTS Warner/Elektre/Adiantic 14720/Arista (12.98/18.98)	Totally Dance	34	91	89	86	19	TANK  Blackground 50404' (12,98/16,98)	Force Of Nature	7
42 36 36 9	CITY HIGH Booga Basement 490890/Interscope (11.98/17.98)	City High	34	92	65	55	7	SOUNDTRACK Elektra 62655/EEG (18.95 CD)	Lara Croft Tomb Raider	32
43 35 37 20	EVE A Ruff Ryders 490845*/Interscope (12.98/18.98)	Scorpion	4	<b>9</b> 3	47	-	2	THA LIKS Laud/Columbia 85782*/CRG (11.98 EQ/17.98)	X.O. Experience	47
44 40 29 29	UNCLE KRACKER A Top Dog/Lava/Atlantic 83279 */AG (12.98/18.98) +	Double Wide	7	94	85	73	95	CREED (10 Wind-up 13053" (11.38/18.98)	Human Clay	1
45 46 32 <b>26</b>	O-TOWN A J 20000 (11.98/17.98)	О-Томл	5	<b>9</b> 5	99	107	4	LFO J 20006 (12 98/18 96)	Life Is Good	87
46 37 41 10	WEEZER  Geffen 493045*/interstope (12,98/18.98)	Weezer	4	96	82	80	33	3LW A Nine Lives 63961*/Epic (11.99 E0/17,98)	31W	29
47 33 23 5	SISQO A Dragon/Det Soul 549836 7/IDJMG (12.98/18.98)	Return Of Dragon	7	97	90	89	61	MATCHBOX TWENTY A 3 Lave/Atlantic 83339/AG (12.98/18.98)	Mad Season	3
48 48 44 19	JAHEIM  Divine Mill 47452*Warner Bros. (11.98/17.98)	[Ghetto Love]	9 .	98	95	85	43	LIL BOW WOW A 2 So So De//Columbia 59931*/CRG (11.98 E0/17.98)	Beware Of Dog	8

THIS Y		2 WKS. AGO	WEEKS ON	ARTIST IMPRINT & NUMBER/DISTRIBUTING LAB	EL	PEAK POSITION	T (SIMEEK	LAST WEEK	ODH .CAW 2	WEEKS ON	ARTIST IMPRINT & NUMBER/DISTRIBUTING LA	TITLE	PEAK Position
	2 9	-	99	DIXIE CHICKS	Fly	1	160	131 10	05	6	AZ Motown D13786*/Universal (12.98/18.98)	9 Lives	23
100 9	7 1	10	17	Monument 69678/Sony (Nashville) (12 98 EQ/18.98)	Every Six Seconds	56	151	135 1:	22	5	VARIOUS ARTISTS Razor & Tie 89037 (12,98/18,98)	Non Stop Hip Hop	122
101 9	1 9	23	42		Live In London And More	69	1.52	134 1	12 1	4	SUNSHINE ANDERSON	Your Woman	5
	03 1		5.	Verity 43150/Zomba (10.98/16.98)	Breathe	1	163	147 1	50 1	2	Soulife/Atlantic 93011*/AG (11.98/17.98) POINT OF GRACE	Free To Fly	20
/ L	06 1			Warner Bros. (Nashville) 47373/WRN (12.98/18.98) DAVE NAVARRO	Trust No One	61	154	72 1	57 2	21	Word 85414/Epic (11 98 EQ/17.98)	Who i Am	22
			1.2	Capitol 33280 (6 98/17.98)	Steers & Stripes	4	955			3	DreamWorks (Nashville) 450248/Interscope (10.98/16.98) MONTGOMERY GENTRY	Carrying On	49
104 10	02 8	37	14	BROOKS & DUNN  Arista Nashville 67003/RLG (12.98/18.98)		1				i, obten	Columbia (Nashville) 62167/Sony (Nashville) (11.98 EQ/17.98) PASTOR TROY	Face Off	83
105 10	01	74	37	R. KELLY A ² Jive 41705*/Zomba (12.98/18.98)	tp-2.com	1	156	4		2 - 1	MADD Society 014173/Universal (12.98/18.98)	Punk O Rama 2001 Vol. 6	80
106 12	22 1	25	76	3 DOORS DOWN ▲ 5 Republic 153920/Universal (12 98/18 98) ▲	The Better Life	7	157	143 1	40	1	VARIOUS ARTISTS Epitaph 86615 (4 98 CD)		_
107 10	05 1	01	9	BOB MARLEY AND THE WAILERS Tuff Gong/Island 542855/UTV (19 98 CD)	One Love: The Very Best Of Bob Marley And The Wailers	60	(158)	NEV	'	1	DARK LOTUS Psychopathic 2700 (16.98 CD) #	Tales From The Lotus Pod	158
108 11	19 1	20	36	SADE 3 Epic 85185 (12.98 EQ/18 98)	Lovers Rock	3	159	148 1	53 6	51	EMINEM & * Web/Aftermath 490629*/Interscope (12,98/18.98)	The Marshall Mathers LP	1
109 8	8 7	79	5	MANDY MOORE	Mandy Moore	35	160	94 -	-1	2	BUILT TO SPILL Warner Bros. 47954 (17 98 CD)	Ancient Melodies Of The Future	94
110 11	13 1	03	70	Epic 61430 (12:96 EQ/18 98)	No Strings Attached	1	161	178 2	00	4	PETE YORN Columbia 62216/CRG (12.98 E0 CD) +	Music For The Morning After	161
111 1	16 9	91	5	Jive 41702/Zomba (11.98/18.98)	Dr. Dolittle 2	76	152	144 1	35	5	PENNYWISE Epitaph 88600° (16.98 CD)	Land Of The Free?	67
112 10	09	95	12	J 20005 (12.96/18.98) STEVIE NICKS ●	Trouble In Shangri-La	5	. 3	164 1	67	14	NICKEL CREEK	Nickel Creek	142
		_		Reprise 47372/Warner Bros. (12.98/18.98)	Awake	5	164	181 1	63	3	Sugar Hill 3909 (16.98 CD) # GRUPO BRYNDIS	Historia Musical Romantica	163
	20 1			Republic 159588/Universal (12.96/18.98)			rive.	154 1	24	24	Dise 727012 (8.98/13.981 ±	What Women Want	30
114 10	08	97	21	PROJECT PAT  Hypnotize Minds/Loud 1950/CRG (12.98 E0/17.98)	Mista Don't Play Everythangs Workin	4					Columbia 61595/CRG (12 98 EQ/18 98)		10
115 10	07	98	35	BACKSTREET BOYS A * Jive 41743/Zomba (12:98/18:98)	Black & Blue	1		170 1		× 3	LEANN RIMES  Curb 77979 (11 96 17.98)	I Need You	
116 1	15 1	24	23	TANTRIC Maverick 47978/Warner Bros. (17.98 CD) ±	Tantric	71	¥ ۋەر م	157 1	34	5	SOUNDTRACK Holiywood 162288 (18 98 CD)	More Music From Save The Last Dance	129
117	04	96	7	TRISHA YEARWOOD MCA Nashville 170200 (11.98/17.98)	Inside Out	29	T 08	156 1	28	8	MARY CHAPIN CARPENTER Columbia (Nashville) 85176/Sony (Nashville) (12.98 EQ/18 98)	Time* Sex* Love*	52
118	10	er 1	1	ESTEBAN	Esteban By Request	118	- 72. 9	158 1	71	88	DR. DRE 4 Aftermath 490486*/interscope (12,98/18.98)	Dr. Dre 2001	2
119 1	17	88	7	Daystar 8841 (39.98/43.98) TURK	Young & Thuggin'	9	170	188 1	66	5	CHRIS CAGLE Capitol (Nashville) 34170 (10.98/17.98) A	Play It Loud	166
120 1	12 1	100	36	Cash Money 860926/Universal (12.98/18 98) MUSIQ SOULCHILD	Aijuswanaseing (I Just Want To Sing)	24	171	LEY	v	7	SOUNDTRACK	Legally Blonde	171
		72	3	Def Soul 548289 7/0JMG (11 98/17.98) VARIOUS ARTISTS	Wu-Tang Records Presents: Wu-Chronicles Chapter II	72	100	100		2	A&M Polydor 493078/Interscope (18 98 CD) SAVES THE DAY	Stay What You Are	100
			C 3	Wu-Tang 24481"/Priority (11.98/17.98)			TR	173 1	78	27	Vagrant 860953*/interscope (14.96 CD)	L.D. 50	85
122 1	10	76	11	PAUL MCCARTNEY A 7 MPL 32946*/Capitol (15.98/19.98)	Wingspan: Hits And History	2	100				No Name 63821/Epic (17 98 EO CO) #	Beyond Good And Evil	37
123 1	14 1	106	13	CASE  Def Soul 548626/IDJMG (12.98/18.98)	Open Letter	5	<b>,</b> 95%3	155 1	45	1	THE CULT Lave/Atlantic 83440/AG (12.98/17.98)		
124 1	21 1	127	62	BRITNEY SPEARS A	Oops!I Did It Again	1	175		181	3	STEREOMUD Loud Columbia 85483/CRG (12.98 E0 CD) +	Perfect Self	142
125 1	53	137	36	VARIOUS ARTISTS . • Sony/Zomba/Universal/EMI 85206/CRG (12.98 EQ/18.98)	Now 5	2	176	NEV	V	1	SUM 41 Big Rig/Island 542419/IDJMG (12.98 CD) #	Half Hour Of Power	176
126 1	24	117	39	LENNY KRAVITZ	Greatest Hits	2	177	163 1	46	8	BRAD PAISLEY Arista Nashville 67880/RLG (11.98/17.98)	Part II	31
127 1	28 1	132	9	Virgin 50315 (12.98/18 98) BON JOVI	One Wild Night: Live 1985-2001	20	170	165 1	59	4	PATTY LOVELESS	Mountain Soul	159
128 1	10	108	38	Island 546684/IDJMG (10.98/14.98)	Stankonia	2	(179	NEV		1	Epic (Nashville) 85651/Sony (Nashville) (11.98 EQ/17.98) MARVIN GAYE	The Very Best Of Marvin Gaye	179
				LaFece 26072' Arista (12 98/18.98)	Popstars	6.	120	177	Part of	21	Motown 014367/UTV (21.98 CD) SOUNDTRACK	Duets	102
129 1				143 31164/London-Sire (11.98/17.98)		39	2404				Hollywood 162241 (17.98 CD)	Shiver	125
∢30 1	11	119	- 6	TRAVIS Independiente 85788/Epic (17.98 EO CO)	The Invisible Band	37	181	1		17	Mercury (Nashville) 170132 (11.98/17.98) +		182
131 1	33	126	31	SNOOP DOGG A No Limit 23225*/Priority (12.98/18.98)	Tha Last Meal	4	(182	-		1	THE WISEGUYS Ideal/Marmoth 810015*/Hollywood (14.98 CD) a	The Antidote	
132 1	27	111	9	STATIC-X Warner Bros. 47948 (11.98/17.98)	Machine	1)	185	182	89	18	VARIOUS ARTISTS WOW Integrity/Maranathal Vineyard/Word 85354/Epic (19 98 E0/22	Worship Green: Today's 30 Most Powerful Worship Songs 298)	78
133 1	23	115	10	DEPECHE MODE Mute/Reprise 47960/Warner Bros. (12.98/18.98)	Exciter	8		187	-	2	VARIOUS ARTISTS Maverick 48144/Warner Bros (18.98 CD)	MTV: 20 Years Of Pop	184
134 1	61	180	22	COLD	13 Ways To Bleed On Stage	98	DRS	174	-	2	BOOTLEG Dvergore 2330/TVT (10.98/16.98)	Hated By Many Loved By Few	174
1.2. 1	29	113	30	Flip/Geffen 490726/Interscope (8.98/12.98) +	Remember The Titans	49	186		781	3	ESTEBAN	At Home With Esteban	159
			21	Walt Disney 860697 {17 98 CD} A*TEENS	Teen Spirit	50	187	184	70	34	Daystar 8830 (23.98/27.98) RASCAL FLATTS	Rascal Flatts	122
			i.	Stockholm 013666 MCA (12.58/18.98)	Music	-1	- 	168	155	16	Lyric Street 105011/Hollywood (11.98/17.98)  GARY ALLAN	Smoke Rings In The Dark	84
			44	MADONNA 2 Maverick 47598/Watner Bros. (12.98/18.98)	CeCe Winans	116	1.39	*	- 1		MCA Neshville 170101 (11.98/17 98) WIDESPREAD PANIC	Don't Tell The Band	57
133 1	25	131	5	CECE WINANS Wellspring Gospel \$1826/Sparrow (12.98/17.98)						-	Widospread 84507/Sanctuary (17.98 CD)		
139 1	41	152	,21	AMERICAN HI-FI Island 542871/IDJMG (18 98 CD) &	American Hi-Fi	81		159	43	10	R.E.M. Warner Bros 47946` (12.98/18.98)	Reveal	6
140	37	123	7	LUCINDA WILLIAMS IDJMG 170197/Lost Highway (18.98 CD)	Essence	28	CO	PH N	FRY	6.0	TRICK PONY Warner Bros (Nashville) 47927/WRN (11.98/17.98)	Trick Pony	91
141	26	104	8	SOUNDTRACK NYLA 493069*/Interscope (12:93/18:98)	What's The Worst That Could Happen?	38	112	162	176	9	NIKKA COSTA Cheeba Sound 10096*/Virgin {12.98/17.98} ±	Everybody Got Their Something	120
142 1	145	114	26	VARIOUS ARTISTS	Goin' South	28	193	REFE	TRY	36	VARIOUS ARTISTS A	WOW-2001: The Year's 30 Top Christian Artists And Hits	36
		_	9	Razor & Tie 89033 (12.98/18 98) VARIOUS ARTISTS	Songs 4 Worship — Be Glorified	91	194	) NE	N	2	BUFFALO SPRINGFIELD	Box Set	194
			1.11	Integrity 61003/Time Life (19.98 CD)	How Do You Like Me Now?!	56	099	AE EN	TRY	8	Atco/Elektra 74324/Rhino (59.98 CD) BOND	Born	10
			81	OreamWorks (Nashville) 450209/Interscope (10.58/16.98)	Me & My Piano	-86		197	1	18	MBD 467091/Decca (17.98 CD) + NEW FOUND GLORY	New Found Glory	10
4	86		2	KRYSTAL KBNHA/Gelfen 493046/Interscope (12.98 CD)		1	125			2	Drive-tkru 112338/MCA (8.98/12 98) *		
146	150	139	41	TRAVIS TRITT  Columbia (Nashville) 62165/Sony (Nashville) (11.98 EQ/17.98)	Down The Road I Go	51	(197	RE EN			VARIOUS ARTISTS * EMI, Sony, Zomba 524772/UME (12 98/18.98)	Now 4	1
147	142	138	3 17	BILLY IDOL Chrysalis 28812/Capitol (16.98 CD)	Greatest Hits	74	194	185	184	65	PAPA ROACH A ^a DreantWorks 450223/interscope (12.98/18.98)	Infest	5
T.B.	146	156	9	AVALON Sparrow 51796 (16.98 CD)	Oxygen	37	Œ	NE	w	1	LIL' O Game Face/Atlantic 834661/AG (7.98/11.98) &	Da Fat Rat Wit Da Cheeze	19
	-		32	the second se	Parachutes	51	(200	) NE	w	1	THE BETA BAND Astralwerks 10446* (16 98 CD) ±	Hot Shots II	200

• Albums with the greatest sales gains this week. • Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). • RIAA certification for net shipment of 1 million units (Platinum). • RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: -> Certification for net shipment of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: -> Certification of 100 minit (Multi-Platinum). • A strate argument of 100, certification of 200,000 units (Intern shipment of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: -> Certification of 100 minit (Multi-Platinum). • A strate strates, and dU topher CD receives for BMG and WEA labels, are suggested lists. Tape prices and/ad lottopher CD receives for BMG and listopher CD receives for BMG and listopher CD receives for BMG and WEA labels, are suggested lists. Tape prices as the ranked EQ, and all other CD receives for BMG and listopher CD receives for BMG and listopher CD receives for BMG and listopher CD receives for BMG and VEA labels, are suggested lists. Tape prices as the ranked EQ, and all other CD receives for BMG and VEA labels, are suggested lists. Tape prices as the ranked EQ, and all other CD receives for BMG and VEA labels, are suggested lists. Tape prices as the receives for BMG and VEA labels, are suggested lists. Tape prices as the ranked EQ, and all other CD receives for BMG and VEA labels, are suggested lists. Tape prices as the ranked EQ, and all other CD receives are suggested lists. Tape prices are suggested lists are suggested lists are suggested lists are suggested lists. Tape prices are suggested lists are suggested lists are suggested lists are sugges

GUST 2001	4	Billboard Top Jazz Albums	A	UGU	ST 4	Billboard To	Classi	cal Albun
×	NO							
LAST V	WKS. 0	ARTIST Imprint & Number/Distributing Label TITI	I IS WEEK	LAST WEEK	WS 01			
	2	ACTIST Imprint & Number/Distributing Label TITL 彩色 NUMBER 1 彩色 8 Weeks At Number 1		5	8	ARTIST Imprint & Number/Distr		
1	9	JANE MONHEIT Come Dream With M	1	1	4	ANDREA BOCELLI	발៖ NUMBER 1 종밥	§ 40 Weeks At N
2	5	VARIOUS ARTISTS BET On Jazz Presents: Jazz Nov	2	2	89			Sacrei
RE EN	TRY		3	RE-	ENTR	Philips 462600/Universal Classics Group SUMI JO		P
4	28	VARIOUS ARTISTS Pure Jaz	4	3	70		MARK O'CONN	
3	10	TERENCE BLANCHARD Let's Get Los	5	14	z	VARIOUS ARTISTS		Ultimate Relaxation
6	30	SOUNDTRACK Legacy/Columbia 8530/CRG Finding Forreste	6	N	EW	Decca 470037/Universal Classics Group		Play Pia
7	10	MILES DAVIS Legecy/Columbia 59475/CRG The Essential Miles Davis	7	18	32			L
5	37	VARIOUS ARTISTS Legacy/Columbia/Verva 61439/CRG The Best Of Ken Burns Jazz	8	8	2	VARIOUS ARTISTS		The #1 Tenor
8	6	THE PHILADELPHIA EXPERIMENT The Philadelphia Experiment	9	7	84		HESTRA (LEVIN	
10	5	MICHAEL BRECKER Nearness Of You - The Ballad Book	1	RF	ENTA	HAN-NA CHANG		The
9 :	51	JANE MONHEIT Never Never Land	11	10	. 6	RENEE FLEMING		Renee Fl
11	8	KARRIN ALLYSON Cencord Jazz 4950/Concord	12	4	20	Decca 467049/Universal Classics Group + VARIOUS ARTISTS		Music O
12 3		LOUIS ARRAY SUBJECT OF CONTROL OF	. 13	113	40	MURRAY PERAHIA		Bach: Goldberg Vari
15 7	76	STEVE TYRELL A New Standard	14	RE-I	NTAY	Sony Classical 89243		Live 40th Anniversary R
13	5	Atlantic 83209/AG Live At Yoshi's	15		EW	Decca 466350/Universal Classics Group		
18 5	59	DIANA KRALL Stepping Out				Sony Classical 89669		A Reminis
14 3	37	BILLIE HOLIDAY Ken Burns Jazz - The Definitive Billie Holiday		-	-			
17 3		Verve 545087/VG VARIOUS ARTISTS A Ken Burns Jazz - The Story of America's Music	AU	GUS [.] 2001	Г4	Billboard® Top	Classica	Crossova
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19 3		Columbia 63370/CR6 Columbia 6370/CR6 Co	E E	LAST WEEK	NO			
22 7		Verve 549083/VG JOHN COLTRANE The Very Best Of John Coltrane	1	LAST	WKS.	ARTIST Imprint & Number/Distrib	ution Label	
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23 2	1	Verve 013611/VG	G	1	18	BOND MB0/Dectra 467091/Universal Classics Group +		
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Albums with the greatest sales gains this week. A Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album unics (Gold). A RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of Latin available. The shipment of 1 million units (Platinum). RIAA certification for net shipment of 1 million units (Platinum). A RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 1 million units (Platinum). A RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 1 million units (Platinum). A RIAA certification for net shipment of 1 million units (Platinum). A RIAA certification of a certi

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11	MOZART: SYMPHONY NO.40 Cestle Classics /St. Clair	VARIOUS ARTISTS
12	BEST OF BEETHOVEN: VOL. 1	VARIOUS ARTISTS
13	MIDNIGHT CLASSICS	VARIOUS ARTISTS
14	MOZART: SYMPHONY NOS. 40 & 41 Madacy	VARIOUS ARTISTS
15	CLASSICAL MASTERPIECES	VARIOUS ARTISTS
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	Top Classical Mid	hne
	CELLO FOR RELAXATION	VARIOUS ARTISTS
2	MICHAEL AMANTE Medalist	MICHAEL AMANTE
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3 4	Medalist BEST OF THE MILLENNIUM DG //Driversal Classics Group RACHMANINOFF FOR RELAXATION RCA Victor 5379/RGA THE #1 OPERA ALBUM	VARIOUS ARTISTS
3 4 5	Medalist BEST OF THE MILLENNIUM DG /Universal Classics Group RACHMANINOFF FOR RELAXATION RCA Victor 939RCA THE #1 OPERA ALBUM Detca /Universal Classics Group ESSENTIAL MOZART	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS
3 4 5 6	Medalist BEST OF THE MILLENNIUM DG /Universal Classics Group RACHMANINOFF FOR RELAXATION RCA Victor 5398/RCA THE #1 OPERA ALBUM Becea /Universal Classics Group ESSENTIAL MOZART Detca /Universal Classics Group BRIDE'S GUIDE TO WEDDING MUSIC	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS
3 4 5 6 7 8	Medalist BEST OF THE MILLENNIUM DG /Universal Classics Group RACHMANINOFF FOR RELAXATION NCA Victor STYPRCA THE #1 OPERA ALBUM Decca /Universal Classics Group ESSENTIAL MOZART Decca /Universal Classics Group BRIDE'S GUIDE TO WEDDING MUSIC Angel PACHELBEL CANON	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS
3 4 5 6 7	Medalist BEST OF THE MILLENNIUM D6 /Universal Classics Group RACHMANINOFF FOR RELAXATION RCA Victor 63798/RCA THE #1 OPERA ALBUM Decca /Universal Classics Group ESSENTIAL MOZART Decca /Universal Classics Group BRIDE'S GUDE TO WEDDING MUSIC Angel PACHELBEL CANON NCA Victor /RCA THERE IS LOVE	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS
3 4 5 6 7 8 9	Medalist BEST OF THE MILLENNIUM D6 /Universal Classics Group RACHMANINOFF FOR RELAXATION RACHMANINOFF FOR RELAXATION RACHMANINOFF FOR RELAXATION CAV VICE 0739/RCA THE #1 OPERA ALBUM Decca /Universal Classics Group BRIDE'S GUIDE TO WEDDING MUSIC Angel PACHELBEL CANON RCAVIERT REA THERE IS LOVE Telaco MOZART FOR YOUR MIND	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS
- 3 4 5 6 7 8 9	Medalist BEST OF THE MILLENNIUM OG /Universal Classics Group RACHMANINOFF FOR RELAXATION RCA Victor S798/CA THE #1 OPERA ALBUM Desca /Universal Classics Group ESSENTIAL MOZART Desca /Universal Classics Group RRIDE'S GUIDE TO WEDDING MUSIC Angel PACHELBEL CANON RICA Victor /RCA THERE IS LOVE Telarc MOZART FOR YOUR MIND Millips /Universal Classics Group ONLY CLASSICAL CD VOIL MEED	VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS VARIOUS ARTISTS

AUGUST 4 Billboard

RELAXING CLASSICS

2 PIANO CLASSICS St. Clair 3 20 CLASSICAL FAVORITES Mardecy 4 GUTTAR CLASSICS St. Clair

Di Ciair TRANQUIL CLASSICS SL Clair BABY'S FIRST CLASSICS St Clair

OCHANNING AN AMERICAN IN PARIS
 Modern
 ROMANTIC CLASSICS
 Sclair
 OWLR CLASSICS
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**Top Classical Budget** 

GERSHWIN: AN AMERICAN IN PARIS VARIOUS ARTIST

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VARIOUS ARTIST VARIOUS ARTISTS

	Decca /Universal Classics Group	
6	ESSENTIAL MOZART Decca /Universal Classics Group	VARIOUS ARTISTS
7	BRIDE'S GUIDE TO WEDDING MUSIC	VARIOUS ARTISTS
8	PACHELBEL CANON RCA Victor /RCA	VARIOUS ARTISTS
9	THERE IS LOVE	VARIOUS ARTISTS
0	MOZART FOR YOUR MIND Philips /Universal Classics Group	VARIOUS ARTISTS
6	ONLY CLASSICAL CD YOU NEED	VARIOUS ARTISTS
2	VIOLIN ADAGIOS Decca /Universal Classics Group	VARIOUS ARTISTS
3	ROMANTIC ADAGIOS Decca /Universal Classics Group	VARIOUS ARTISTS
4	MASS trato /AG	VARIOUS ARTISTS
5	ESSENTIAL BEETHOVEN Decca /Universal Classics Group	VARIOUS ARTISTS
	IN COLUMN THE OWNER OF THE OWNER	

Classical Midline compact discs have a wholesale cost between 8.98 and 12.98. CDs with wholesale price lower than 8.98 appear on classical Budget.

AUGUST 4 Billoord

	2001 <b>DI</b>	
	Top Kic	Audio
	VARIOUS ARTISTS Music For Little People/Kid R	TODDLER FAVORITES
	VARIOUS ARTISTS Walt Disney 850692	RADIO DISNEY JAMS VOL 3
	VARIOUS ARTISTS Walt Disney 860693	DISNEY'S GREATEST: VOL 1
	TODDLER TUNES Benson 84056	26 CLASSIC SONGS FOR TODDLERS
ŝ	WARIOUS ARTISTS D Walt Disney 860605	ISNEY CHILDREN'S FAVORITES VOL. 1
	VARIOUS ARTISTS Walt Disney 860694	DISNEY'S GREATEST: VOL 2
	KEB' MO' OKeh/Epic 63829/Sony Wonde	BIG WIDE GRIN
	VARIOUS ARTISTS Walt Disney 860897	DISNEY'S PRINCESS COLLECTION
	READ-ALONG Walt Disney 860489	ATLANTIS-THE LOST EMPIRE
	VARIOUS ARTISTS MG Special Products 44570	KID'S DANCE PARTY
	VEGGIE TUNES Big Idea/Word 9468/Lyrick Stu	VEGGIE TUNES 2
	BEAR Walt Disney 860640	BEAR IN THE BIG BLUE HOUSE
	FRED MOLLIN Walt Disney 860677	DISNEY'S LULLABY ALBUM
ļ	VARIOUS ARTISTS Walt Disney 860980	RADIO DISNEY JAMS VOL 2
ł	VARIOUS ARTISTS Walt Disney 860728	THE BEST OF POON & TIGGER TOO
k	VEGGIE TUNES	VEGGIE TUNES
l	DRAGON TALES Kid Rhine 76727/Rhine	DRAGON TUNES
	VARIOUS ARTISTS DISN Walt Disney 850606	IEY CHILDREN'S FAVORITES VOLUME 2
	VEGGIE TUNES Big Idea/Word 86090/Lyrick Stu	QUEEN, A KING. AND A VERY BLUE
h	WONDER KIDS Wonder Workshop 1273/Madad	KID'S SILLY SONGS SING-A LONGS
¢	CEDARMONT KIDS CLASS	
1	ARIOUS ARTISTS Ausic For Little People 75729/R	PLAYTIME FAVORITES
¢	CEDARMONT KIDS CLA	
	HE COUNTDOWN KIDS M adacy 50572	OMMY AND ME. TWINKLE TWINKLE LITTLE STAR
	HOMAS & FRIENDS TH	OMAS' SONGS & ROUDHOUSE RHYTHAS

Top selling albums compiled from SoundScane a national sample of retail store, mass mer-chant, and internet sales reports collected, compiled, and provided by SoundScan.

## Billboard[®] Heatseekers_®

IT IS WEEK	LAST WEEK	2 WKS, AGD	WC SAM	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE	THIS WEEK	LAST WEEK		WKS. ON	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE
		Ę			HOT SHOT DEBUT ③営約 1 Wee) At Number 1	23	25	-	1	DARUDE Greevilicious 106/Strictly Rhythm (17.98 CD)	BEFORE THE STORM
1	NE	w	1	DARK LOTUS	TALES FROM THE LOTUS POD	23	42 -	- :	2	MOOCHIE MACK Casing/in The Paint 8166/Koch (11.98/17.98)	BROKE PIMPIN'
2	5	14	16	PETE YORN Columbie 62216/CRG (12:98 EQ.CO)	MUSIC FOR THE MORNING AFTER	27	32	45 1	9	NONPOINT MCA 112364 (8:98/12:96)	STATEMENT
3	3	4	25	NICKEL CREEK Sugar Hill 3909 (16.98 CD)	NICKEL CREEK	28	43	-	8	OURS DreamWorks 450036/Interscope (8.98/12.98)	DISTORTED LULLABIES
•	7	2	4	GRUPO BRYNDIS	HISTORIA MUSICAL ROMANTICA	29	22	11	8	MARCO ANTONIO SOLIS •	MAS DE MI ALMA
5	10	3	6	Dise 727012 (8.98/13.98)	PLAY IT LOUD	30	21	16	9	JANE MONHEIT N-Coded 4219/Warlock (17.98 CD)	COME DREAM WITH ME
6	17	22	9	Capitol (Nashville) 34170 (10.98/17.98)	PERFECT SELF	31	38	25 3	35	VICENTE FERNANDEZ Sanv Discos 84185 (9.98 E0/15 98)	HISTORIA DE UN IDOLO VOL. 1
7	8	10	38	Locud/Columbia 85483/CRG (12.98 EQ. CD) JAMIE O'NEAL Mercury (Nashville) 17013/ (11.98/17.98)	SHIVER	32	35	38 1	0	TRUE VIBE Essential 10519/Zomba (11.98/17.98)	TRUE VIBE
					ATEST GAINER 📲	33	28	20	4	RES MCA 112310* (8.98/12.98)	HOWIDO
0	24		2	THE WISEGUYS Ideal/Mammoth 610015*/Halfywood (14.98 CD)	THE ANTIDOTE	34	26	19	6	THE LOVE DOCTOR Mardi Gras 1055 (10.98/16.98)	DOCTOR OF LOVE
190	9	5	59	RASCAL FLATTS Ly ic Street 165011/Hallywaad (11.98/17.98)	RASCAL FLATTS	35	29	26	4	SCREWBALL Hydra 9201*/Landspeed (17.98 CD)	LOYALTY
10	2	9	9	NIKKA COSTA Cheeba Sound 10096*/Virgin (12.98/17.98)	EVERYBODY GOT THEIR SOMETHING	36	15	- :	2	THE CALLING RCA 67585 (13.98 CD)	CAMINO PALMERO
11	20	43	16	BOND MB0 467091/Decca (17.99 CD)	BORN	37	1		2	JAGUARES RCA 86742/BMG Latin (10.98/14.98)	CUANDO LA SANGRE GALOPA
12	11	23	34	NEW FOUND GLORY	NEW FOUND GLORY	33	NEV	N	1	JOSHUA BELL Sony Classical 89358 (18 98 EQ.CD)	BERNSTEIN: WEST SIDE STORY SUITE
63	NE	w	1	LIL' O Game Face/Atlantic 83466*/AG (7 98/11.98)	DA FAT RAT WIT DA CHEEZE	39	40	33 2	23	LUPILLO RIVERA Sony Discos 84276 (8.98 EQ/13.98)	DESPRECIADO
	NË	w	E 1	THE BETA BAND Astralwerks 10446* (16.58 CD)	HOT SHOTS II	40	39	27	7	RUFUS WAINWRIGHT OreanWarks 450237/interscope (18.98 CD)	POSES
15	18	12	64	KEITH URBAN  Capitol (Nashville) 97591 (10.58/16.58)	KEITH URBAN	41	31		2	FAITHLESS Cheeky 14713*/Ariste (13.98 CO)	OUTROSPECTIVE
16.	13	6	10	SYLEENA JOHNSON	CHAPTER 1: LOVE, PAIN & FORGIVENESS	42	REEN	TRY 2	27	BLUE MAN GROUP Blue Man Group 48613/Virgin (17.98 CD)	AUDIO
17	16	13	- 5	AFRO CELT SOUND SYSTEM Beal World/Narada 10184/Virgin (17 98 CO)	VOLUME 3: FURTHER IN TIME	43	49	49 4	15	STACIE ORRICO Forefront 25253 (11.98/15.98)	GENUINE
18	14	17	34	GOOD CHARLOTTE Daylight 61452/Epic (11 38 E0/17.98)	GOOD CHARLOTTE	<b>4</b> 4	HE EN	TRV	6	TAMMY COCHRAN Epic (Nashville) 69736/Sony (Nashville) (7.98 EQ/11.98)	TAMMY COCHRAN
19	12	8	4	BASEMENT JAXX XL 10423*/Astralwerks (16.98 CD)	ROOTY	<b>45</b>	Rietn	TRY	36	PHIL VASSAR Arsta Nashville 18891/RLG (10.98/16.98)	PHIL VASSAR
20	4	1	7	PAUL OAKENFOLD Warner Sunset/FFRR 31169/London-Sire (18.98 CD)	SWORDFISH: THE ALBUM (SOUNDTRACK)	46	t el	TIV	4	ESHAM Overcore 2260/TVT (10.98/16.98)	TONGUES
3	37		2	FIVE FOR FIGHTING Aware/Columbia 637597CRG (13.98 EQ.CD)	AMERICA TOWN	47	46	29	9	ROY D. MERCER Capitol (Nashville) 32575 (10.98/16.98)	ROY D. MERCER VS. YANKEES
22	19	15	30	PAULINA RUBIO  Universal Latino 543311 (9 98/16.98)	PAULINA	48	41	39	7	CRISTIAN Ariola 85324/BMG Latin (10.98/15.98)	AZUL
23	N	w	1	Oliversal Lating 9331 ( 1980 ( 10.50) WEA Lating 83180 ( 10.98/16.98)	YO POR TI	49	34	21 1	11	D.P.G. 0.P.G. 1001 (12.98/17.98)	DILLINGER & YOUNG GOTTI
24	30	a1	15	SONICFLOOD Gotee 72827 (15.98 CC)	SONICPRAISE	50	,36	24	7	CESARIA EVORA Windham Hill 11590/RCA (11 98/17.98)	SAO VINCENTE

# Billboard[®] Top Independent Albums...

RTIST TITLE MPRINT & NUMBER/DISTRIBUTING LABEL	ARTIST	WKS. ON	LAST WEEK 2 WKS. AGO	M W SIH:	TITLE	ARTIST IMPRINT & NUMBER/DISTRIBUTING L	WKS. ON	2 WKS. AGU	LAST WEEK
	1 VARIOUS ARTISTS The Mockingbird Foundation 30151 (11.98 CD	1	NEW	Ð	UMBER 1/HOT SHOT DEBUT 创作 1 Week At Number 1	ど 営 修 NUMB		69	G
	6 5 ESHAM Dvercore 2260/TVT (10.98/16.98) •	5	42 26	26	SPACE BOOGIE: SMOKE ODDESSEY	KURUPT Antrg 76 1083/Artem\$\$ (12.98/18 98)	1	EW-	-N
	3 11 D.P.G. D.P.G. 1001 (12.98/17.98) #	11	16 13	217	DREAM STREET	DREAM STREET	2	-	M
OUNDTRACK MISS CONGENIALITY	9 20 SOUNDTRACK TVT Soundtrax 6940/TVT (17.98 CD)	20	22 19	28	BOYZ PUT YO HOOD UP	LIL JON & THE EAST SIDE BOY	9	1	2
	7 13 FEAR FACTORY Boadrunner 8561 (17,98 CD)	13	23 27	29	ESTEBAN BY REQUEST	ESTEBAN Davstar 8841 (39.98/43.98)	1	Lin(	
	1 G'FELLAS Triple XXX 51282 (16.98 CD)	1	NEW	30	PUNK O RAMA 2001 VOL. 6	VARIOUS ARTISTS	7	13	3
PEPE AGUILAR O LO MEJOR DE NOSOTROS	4	4	38 36	31	TALES FROM THE LOTUS POD	DARK LOTUS Psychopathic 2700- (16.98 CO) ±	1	IFW	
ARIOUS ARTISTS BET ON JAZZ PRESENTS: JAZZ NOW		5	35 32	32	LAND OF THE FREE?	PENNYWISE Epitaph 86600* (16 98 CO)	5.	2	4
OUNDTRACK SNATCH	- 12 SOUNDTRACK	12	25 —	33	NICKEL CREEK	NICKEL CREEK Sugar Hill 3909 (16:98 CD) ±	29	5	5
THE CHRISTIANAIRES THANK YOU	- 2 THE CHRISTIANAIRES Marxan 2004 (11.98/16.98)	2	44 —	34	HATED BY MANY LOVED BY FEW	BOOTLEG Dvercore 2330/TVT (10.98/15.98)	2"	-	6
IL' FLIP THE LEPRECHANN	- 5 LIL' FLIP Suckafree 5080 (11 98/16.98) +	5	47	35	AT HOME WITH ESTEBAN	ESTEBAN Daystar 8639 (23.48/27.98)	3	ENERRY	IRE
DJ SKRIBBLE ESSENTIAL SPRING BREAK — SUMMER 2001		15	31 20	36	HOT SHOTS I	THE BETA BAND Astralwerks 10446* (16.98 CD) #	1	aw	
AIR 10,000HZ LEGEND		8	24 23	37	୬\$© GREATEST GAINER →\$©				
MARK MCGUINN MARK MCGUINN	4 11 MARK MCGUINN	11	39 24	38	WARPED: 2001 TOUR COMPILATION	VARIOUS ARTISTS Side One Dummy 71227 (9.98 (D)	5	8	17
RICHARD "HUMPTY" VISSION DAMN THAT DJ MADE MY DAY DAMN THAT DJ MADE MY DAY	0 3 RICHARD "HUMPTY" V	3	41 30	39	ROOTY	BASEMENT JAXX	4	1.6	8
IM JOHNSTON • WORLD WRESTLING FEDERATION: WWF THE MUSIC VOLUME 5		22	40 25	40	BEFORE THE STORM	XL 10423*/Astratwerks (16.98 CO) ± DARUDE	11	18	12
DEZ SING FOR ME		1	NEW	41	BROKE PIMPIN	Graovilicious 10%/Strictly Rhythm (17.98 CO)	3	49	19
IMMY BUFFETT  BUFFETT LIVE: TUESDAYS, THURSDAYS, SATURDAYS		41	REENTR	42	MAS DE MI ALMA	Casino/In The Paint 8166/Koch (11.98/17.98) + MARCO ANTONIO SOLIS ●	8	7	1
EFFREY GAINES ALWAYS BE		8	46 45	43	WHO LET THE DOGS OUT	Fonovisa 0527 (10 98/16.98) + BAHA MEN A ³	52	10	14
ANI DIFRANCO REVELLING/RECKONING		15	37 28	44	TIME AFTER TIME	S-Curve 751052 Artemis (11.98/17.98) # EVA CASSIDY	13	4	9
BROTHA LYNCH HUNG THE BEST OF BROTHA LYNCH HUNG		3	26 29	45	COME DREAM WITH ME	Bix Street 10073 (16 98 CD)	9	9	1
	1 VARIOUS ARTISTS	1	NEW	46	DOCTOR OF LOVE	N-Coded 4219/Warlock (17.98 CD) + THE LOVE DOCTOR	6	3 12	1:
SOUNDTRACK SONGCATCHER		3	43 50	47	LOŶALTY	Mardi Gras 1055 (10.98/16 98) * SCREWBALL	4	15	1!
DELBERT MCCLINTON NOTHING PERSONAL		15	SE COTR	48	REGGAE GOLD 2001	Hydra 9201*/Landspeed (17.98 CD) + VARIOUS ARTISTS	9	14	2
BY THE TREE INVADE MY SOUL		3	45 37	49	N.Y.C. UNDERGROUND PARTY VOLUME	VP 1629* 19 98(15 98)	35	21	20
I.A.G. STRAIGHT TO THE POINT		4	RE FT TR	50	STABBING WESTWARD	E-Lastik 5002 16 98 CO) # STABBING WESTWARD	9	3 16	1

The Heatsaekers chart lists the best-selling titles by new and developing artists, defined as those who have never appeared in the top 100 of The Billboard 200 chart. When an album reaches this level, the album and the artists subsequent albums are immediately ineigible to appear on the Heatseekers chart. Top Independent Albums are current titles that are sold via independent distribution, including those which are fulfilled via major branch distributors.  $\textcircled{Albums with the greatest sales gains this week. Greatest Gainer shows charts largest unit increase. Recording Industry Assn. Of America (RIAA) certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of loco. A RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipment of society of the subsequent of the subsequent of the subsequent of the subsequent to the subsect of the sub$ 

AUGUST 4 2001

AUGUST 4 2001 Both charts complied from a national sample of retail store, mass merchant and internet sales reports collected, compiled, and provided by

	et Album Sale	1	2001	Billboard® Top Soundtra	
ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	TITLE	BILLBOARD	HIS WEL LAST WEEK		
NEW IN SYNC Jive 41259/20mba	1 Week At Number 1	a filler			IMPRINT & NUMBER/DISTRIBUTIN
2 1 EVA CASSIDY Blix Street 10045	Celebrity	-		>習等 NUMBER 1 学校	3 Weeks At Number 1
10 10 TRAIN A Aware/Columbia 69889/CRG	Songbird	-	1 6	THE FAST AND THE FURIOUS	
4 4 ALICIA KEYS ▲ J 20002	Drops Of Jupiter	15	2 2 6	O BROTHER, WHERE ART THOU?	Murder Inc./Def Jam 54883
1 - MELISSA ETHERIDGE Island 548661/IDJMG	Songs In A Minor	1	3 3 6		Mercu
Island 548661/IDJMG	Skin	32	4 6		Intersco
Atco/Elektra 74324/Rhino	Box Set	194	5 8 6	SHREK	(
Mercury (Nashville) 170069	O Brother, Where Art Thou?	17	6 6 6	SAVE THE LAST DANCE	DreamWorks 450305/
Hounder B13176/IDJMG	Angel In The Dark	1-1/-	7 7 6	PEARL HARBOR	Hollywo
Print Clerking 62626/EEG	Break The Cycle		8 5 5	BABY BOY	Hollywood 48113/Wa
9 8 ENYA A' Reprise 47425/Warner Bros.	A Day Without Rain	4	996	LARA CROFT: TOMB RAIDER	Univer
Bix Street 10046	Live At Blues Alley	33	10 10 5	DR. DOLITTLE 2	Elektra (
IDJMG 170197/Lost Highway	Essence	1.00	11 12 6	REMEMBER THE TITANS .	
1 5 SOUNDTRACK A Interscope 493035	Moulin Rouge	140	12 11 6	WHAT'S THE WORST THAT COULD HAPPEN?	Walt Disn
E-ENTRY TRAVIS Independiente 85788/Epic	The Invisible Band	21	13 13 6	WHAT WOMEN WANT	NY.LA 493069*/Ir
E-ENTRY LIFEHOUSE A BreamWorks 450231/interscope #		130	14 14 5	MORE MUSIC FROM SAVE THE LAST DANCE	Columbia 6
NEW PATTY LOVELESS Epic (Nashville) 85651/Sony (Nashville)	No Name Face	39	15 NEW	LEGALLY BLONDE	Hollywoo
B DAVID GRAY A ATO 69351/RCA 4	Mountain Soul	178	16 16 6	DUETS	A&M/Polydor 493078/In
NEW CRAIG DAVID Wildstar/Atlantic 88081*/AG	White Ladder	79	17 17 6	ALMOST FAMOUS	Hollywoo
ENTRY WEEZER Geffen 493045/interscope	Born To Do It	11	18 20 6	A KNIGHT'S TALE	DreamWorks 450279/tm
6 EVA CASSIDY Blix Street 10073	Weezer	46	19 15 6	SWORDFISH: THE ALBUM (PAUL OAKENFOLD)	Columbia 85
ENTRY AFRO CELT SOUND SYSTEM Real World/Narada 10184/Virgin #	Time After Time		20 23 6	ALLY MCBEAL: FOR ONCE IN MY USE THE	Warner Sunset/FFRR 31169/Lon
NEW SOUNDTRACK DreamWorks 450305/Interscope	Volume 3: Further In Time	-	21 21 6	ALLY MCBEAL: FOR ONCE IN MY LIFE FEATURING VONDA CHARLIE'S ANGELS A	SHEPARD
GORILLAZ Partophone 33748/Virgin	Shrek	49			Columbia 61
15 BLINK-182 MCA 112627	Gorillaz	27		FINAL FANTASY: THE SPIRITS WITHIN BRING IT ON	Sony Classic
16 DAVE MATTHEWS BAND A? RCA 87988	Take Off Your Pants And Jacket	12		POOTIE TANG	Play-Tone 61
Album Sales reflects physical albums ordered though Internet merchants, based on d artification for net shipment of 500,000 album units (Gold). A RIAA certification for net a running time of 100 minutes or more the RIAA multiple abient.	Everyday	28	(D)		Hollywood

Top Internet Album Sales reflects physical albums ordered though Internet merchants, based on data collected by SoundScan. Unlike most Billboard album charts, catalog titles are included on the Internet and Soundtrack charts. Albums with the greatest sales gain this week. Recording Industry Assn. Of Ameri-ca (RIAA) certification for net shipment of 500,000 album units (Goid). A RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 100 milutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: Certification for net shipment of 100,000 units (Dro.) Certification of 200,000 units (Platino). A Certification of 400,000 units (Multi-Platino). *Asterisk indicates vinyl available. A

		UST 001		Top Pop. Ca	t	a		<b>99</b> TM	All 3 charts are complied from a national sample of retail store, mass merchanit and intermet sales reports collected, compiled, and provided by
LAST WEEK		2 WKS.	ARTIST		Ę.	WEEK	. AG0	WKS	
			2 IMPRINT & NUMBER/DISTRIB			AST	2 WKS.	ARTIST	דוד
DI		1	18 EVA CASSIDY	>営修 NUMBER 1 き営修 7 Weeks At Number 1	25	32 4		62 DAVE MATTHEWS BAND 47	
			Blox Street 10045 11 138/16 9 11	SONGBIRD	26		8 7	75 U2 ▲	CRA
12	2 2	2 2	241 DEF LEPPARD	se GREATEST GAINER s	27	26 3	3 8	Island 524613/IDJM6 (12.98/18.98)	THE BEST OF 1980-19
2	-	-+-	Men ur, 526718/IDJ/16_11098/1/98/	VAULT - GREATEST HITS 1980-1995	28	22 2	1 7	1 STAIND A	DOGGY STY
3			Reprise 46835/Warner Bros. (11.98/17.98)	PAINT THE SKY WITH STARS - THE BEST OF ENYA	29	29 4	4 24	Fip/Elektra 62356/EEG (12.98/18.98) # 42 SUBLIME As	DYSFUNCTIC
4			02 MOBY 42 V227049" (10.98/18.98) #	PLAY		41 _		Gesoline Alley 111413/MCA (12.98/18.98) 33 BON JOVI A*	SUBLIN
	1-		19 METALLICA ** Elektre 61113 VEEG (11 98/17 98)	METALLICA	31	38 2	-	Mercury 525013/IDJMG (10.98/17.98) 34 MADONNA A	CROSS ROA
13			03 JOURNEY . Columbia 44493/CRG (11.98 EQ/17.98)	JOURNEY'S GREATEST HITS		45 _		Sire 20440 (Warner Bros. (13.98/18.98)	THE IMMACULATE COLLECTIC
7	-8		94 SHANIA TWAIN . Mercury (Nashville) 528002 (12 98/18,98)	and a second second	and the second second			7 MILES DAVIS ▲ 2 Legacy/Columbia 54335/CRG (7.98 €0/11.98)	KIND OF BLU
5	12	2 18	B2 DIXIE CHICKS  Monument 68195/Sony (Nashville) (10.98 E0/17.9	WIDE OPEN SPACES				Werner Bras. 47366* (10 98/17.96)	CALIFORNICATIO
16	16	55	JAMES TAYLOR					4 TOM PETTY AND THE HEARTBREAKERS	GREATEST HI
8	10	63	BOB MARLEY AND THE W	GREATEST HITS		9 2		Bix Street 10046 (16.98 CD)	LIVE AT BLUES ALLE
19	9	35:	BOB SEGER & THE SILVER	LEGEND		-		4 BROOKS & DUNN A ² Arista Nashvilla 18852/RLG (10.98/17.98)	THE GREATEST HITS COLLECTIO
42	36		4 JIMMY BUFFETT ▲* MCA 325633* (12.98/18.98)	GREATEST HITS		-		Amaru/Desth Row 490301*/interscene /19.99/24.001	and the second
18	6	195	9 CREED A						GREATEST HIT
10	14	134	Wind-up 13049 (11.98/18.98) ▲ 4 KID ROCK ◆ [∞]	MY OWN PRISON				POISON A	
14	20	1000	Top Dog/Lava/Atlantic 83119*/AG (12.98/18.98) +	DEVIL WITHOUT A CAUSE	Sur Ri	EENTRY	178		GREATEST HITS 19861996
25 :	35	1	Republic 153190/Universal (12.98/18.98) #	GODSMACK	41 3	0 24	104	Epic 85287 (12.98 EQ/18.98)	THE BEST OF SADI
	-	4	Columbia 57367/CRG (7.98 EG/11.98)	AEROSMITH'S GREATEST HITS	<b>42)</b> 51	0 37	415		LONELY GRIL
1	11	92	+np 490335*/Interscope (12 98/18.98)	and the second s				Hollywood 161265 (11.98/17.98) CREEDENCE CLEARWATER REVIVAL  Fantasy 2' (12.98/17.98)	GREATEST HITS
	-		DGC 424629/Interscope (10.98/11 98) #	WEEZER	A RE	ENTRY			CHRONICLE THE 20 GREATEST HITS
	-		EastWest 92418/EEG (11 98/17.98)	BACK IN BLACK					TRAIN
	26		BLINK-182 A 5 MCA 111950 (12.98/18.98)					Beprise 455287/Warner Bros (7 98/11.98) ▲ AC/DC ▲ ³	DOOKIE
	7,	20	Capitol 21860 (10.98/16.98)	THE GREATEST HITS VOLUME 1: 20 GOOD VIBRATIONS			1.00	EastWest 92215/EEG (11.98/17.98)	Live
20 1	9	1268	PINK FLOYD	DARK SIDE OF THE MOON 4				Tool Dissectional/Volcano 31087*/Zomba (11.98/17 96)	AENIMA
E-ENTI	RY	3	ESTEBAN Daystar 06 (11 98/14.98)	WHAT CHILD IS THE	- C			PHIL COLLINS A ² Face Value/Atlantic 83139/AG (10.98/17.98)	HITS
3 2:	3	108					161	'N SYNC ◆ [®] RGA 87613 (1):98/18:58)	'N SYNC
	-			SUPERNATURAL arold titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks co 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million unite (Diamand No. 100)	0 44	31	31		

The Anoma with the greatest sales gains this week. Catalog albums are 2-year-old titles that have fallen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. 

Recording Industry Assn. Df America (RIAA) certification for net shipment of 100 million units (Platinum). 

Recording Industry Assn. Df America (RIAA) certification for net shipment of 1000 units (Platinum). 

A multiplatinum or Diamond symbol indicates album's multiplatinum level. For boxed sets, and double albums with a running time of 100 million or net shipment of 1000 units (Platinum). 

A certification of 200,00 units (

### AUGUST 4 Billboard Artist Index

Bi-weekly chart positioning are list in Italics during unpublished weeks.

Chart Codes: ALBUMS – Billboard 200 (B200); Blues (BL); Classical (CL); Classical Crossover (CX); Cantemporary Christian (CC); Country (CA); Electronic (EA); Gaspel (GA); Heatseekers (HS); Independent (IND); Internet (INT); Jazz (IZ); Contemporary Jazz (C)); Kid Audio (KA); Latin Albums (LA); Latin: Latin Pop (LPA); Latin: Regional Mexican (RMA); Latin: Tropical/Salsa (TSA); New Age (NA); R&B/Hip Hop (RBA); Reggoe (RE); World Music (WM). SINGLES – The Billboard Hot 100 (H100); Hot 100 Airplay (HA); Hot 100 Singles Sales (HSS); Adult Contemporary (AC); Adult Top 40 (A40); Country (CS); Dance/Club Play (DC); Dance/Sales (DS); Hot Latin Tracks (LT); Latin: Latin Pop (LPS); Latin: Regional Mexican (RMS); Latin: Tropical/Salsa (TSS); R&B Hip-Hop (RBH); R&B Hip-Hop Alrplay (RA); R&B Hip-Hop Singles Sales (RS); Rap (RP); Mainstream Rock (RO); Modern Rock (MO); Top 40 Tracks (T40).

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Better Than Ezra: A40 25; MO 36

Eric Benet: RBH 89

Tony Bennett: JZ 19

112: B200 26; RBA 23; H100 9; HA 3; RA 6, 46; RBH 9, 52; RS 62, 64; T40 15 2Pac: B200 87; RBA 41; RBC 1, 2, 7, 12; RA 60, 61; RBH 64, 67 3 Doors Down: B200 106; A40 21; H100 72; MO 22; RO 10 311: B200 82; MO 7; RO 35 3LW: B200 96; RBA 96; HSS 35 4Shades: RS 46 7L & Esoteric: RBH 98; RP 12; RS 33

--A---Aaliyah: B200 2; RBA 2; H100 68; HA 61; RA 26; RBH 31; RS 47 Abigail: DC 11 Action Figure Party: CJ 24 Adam F: RS 72 Yolanda Adams: CC 17; GA 4, 12, 40 Adema: MO 19; RO 30 Trace Adkins: CS 39 Aerosmith: B200 85; A40 36; RO 29 Afro Celt Sound System: HS 17; INT 21; WM 1 Ano Cett Sound System: NS 17; NY 21, WW 1 AfuRa: RBH 100; RP 14; RS 36 Pepe Aguilar: IND 31; LA 10; RMA 4; LPS 13, 30; LT 5; RMS 5 Christina Aguilera: LA 26; LPA 13; A40 27; AC 16; DC 12; H100 24; HA 21; T40 13; TSS 40 Air: EA 12; IND 37 Alabama: CA 69 Gerald Albright: CJ 12 ALC: GA 21 Alegres De La Sierra: RMS 21 Alien Ant Farm: B200 30; MO 8 Gary Allan: B200 188; CA 25; CS 43; H100 89 Karrin Allyson: JZ 12 Herb Alpert: C) 18 Amanda: HSS 41 Amaury Gutierrez: LPS 16; LT 28 American Hi-Fi: B200 139; H100 41; HA 37; MO 35; T40 23 Ampichino: RP 15; RS 37 Ana Gabriel: LA 72 Sunshine Anderson: B200 152; RBA 61; DC 13; RA 31, 56; RBH 35, 60 Jessica Andrews: B200 154; CA 15; CS 44 Angelique Kidjo: WM 15 Los Angeles De Charlie: LA 35; RMA 16 Marc Anthony: LA 43; TSA 5 Marc Antoine: CI 8 Louis Armstrong: JZ 13 Stretch Armstrong: RBA 72 La Arrolladora Banda El Limon De Rene Camacho: RMS 30, 32 Joe Arroyo: TSA 14 A*Teens: B200 136 Aterciopelados: LA 48 Aubrey: DC 43 Audio Adrenaline: CC 30 Thea Austin: DC 44 Avalon: B200 148; CC 5 Ramon Ayala: RMS 25 Ramon Ayala Y Sus Bravos Del Norte: LA 25; RMA 11 Ayana: RA 54; RBH 59 Avatollah: RS 66 AZ: B200 150; RBA 48 Azul Azul: LA 15; LPA 9; H100 96; HSS 19; LT 17; RMS 23

#### -B--

B12: RA 70; RBH 73 Babyface: H100 70; HSS 11; RA 68; RBH 30; RS 7 Backbone AKA Mr. Fat Face 100 Featuring Slic Patna: RBA 82 Backstreet Boys: B200 115; A40 34; AC 6, 18; H100 45; HA 43; T40 32 Bad Azz: B200 59; RBA 16; RA 75; RBH 79 Baha Men: IND 17; WM 2 Marcia Ball: BL 9 Banda El Limon: RMS 26 Banda El Limon: RMS 26 Banda El Recodo: LA 17, 66; RMA 6; LT 18, 26; RMS 4, 11 Banda Machos: LA 27; RMA 12 Barenaked Ladies: A40 20 Manuel Barrueco: CX 13 Basement Jaxx: EA 6; HS 19; IND 13; DC 15 BBMak: AC 10, 17 Bear: KA 12 The Beatles: B200 86 The Beatnuts: RS 68 Beenie Man: RE 10 Joshua Bell: CX 3; HS 38

#### Big Daddy Kane: RP 22; RS 49 Big Kap: RA 40; RBH 47 Big Pun: TSS 32 Bilal: HSS 28, 50; RBH 66; RS 24, 50 Bishop: HSS 58; RBH 97; RS 60 Black Eyed Peas: HSS 56 Black Rob: H100 60; HA 57; HSS 49; RA 21, 52; RBH 24, 51; RP 6, 21; RS 20, 45 The Black Crowes: RO 17 Terence Blanchard: JZ 5 Mary J. Blige: H100 53; HA 46; RA 10; RBH 17; RS 73 The Blind Boys Of Alabama: GA 9 Blink-182: B200 12; INT 24; H100 74; HA 74; MO 2 Blue Man Group: HS 42 Andrea Bocelli: CL 1, 2 Bon Jovi: B200 127 Bond: B200 195; CX 1; HS 11 Bone Thugs-N-Harmony: RBC 24 Bootleg: B200 185; IND 9; RBA 40 Doyle Bramhall II & Smokestack: RO 39 Michelle Branch: A40 14 Rick Braun: Cl 11, 17 Bravehearts: HSS 37; RP 18; RS 40 Michael Brecker: JZ 10 Brian Scott Bennett: NA 13 Jim Brickman: NA 15 Sarah Brightman: CX 6, 12; DC 50; DSA 12; HSS 75 Brooks & Dunn: B200 104; CA 11; CS 11, 15; H100 69; HA 59 Brotha Lynch Hung: IND 45 Foxy Brown: B200 5; RBA 3; RBH 81; RS 75 Dave Brubeck: JZ 24 Buffalo Springfield: B200 194; INT 6 Jimmy Buffett: IND 42 Built To Spill: B200 160 Buju Banton: RE 14 Kim Burrell: GA 37 The Burrells: DC 39 Apostle Thomas Isaiah Butler: GA 34 Tracy Byrd: CS 51 By The Tree: CC 40; IND 49 ---C---Athena Cage: HSS 25; RBH 69; RS 22 Chris Cagte: B200 170; CA 20; HS 5; CS 9; H100 77; HA 63 Cake: MO 9 Maria Callas: CL 7 The Calling: HS 36; MO 17; RO 38 Cameo: DSA 3; H100 2; HSS 1 Blu Cantrell: H100 3; HA 11; HSS 3; RA 36; RBH 11; RS 4; T40 7 Mariah Carey: DSA 3; H100 2; HSS 1; RA 42; RBH 1; RS 1 Mary Chapin Carpenter: B200 168; CA 19 Rodney Carrington: CA 41 Kurt Carr: CC 27; GA 7 leff Carson: CS 36 Aaron Carter: B200 58; HSS 67 Leslie Carter: HSS 42 Case: B200 123; RBA 38; HSS 34; RA 37, 63; RBH 36, 65; RS 26 Cassandra: DC 40 Eva Cassidy: IND 18; INT 2, 11, 20 Kevin Ceballo: TSS 27 Cedarmont Kids Classics: KA 21, 23 Celia Cruz: TSA 16 Manu Chao: LA 14; LPA 8 Chayanne: LA 44; LPA 20; LPS 11, 20; LT 32 Kenny Chesney: B200 73; CA 6; CS 17, 54 Mark Chesnutt: CS 51 Chicago Symphony Orchestra: CL9 El Chichicuilote: LA 19; RMA 8 Chili Hi Fly: DC 32 The Christianaires: GA 8; IND 34 Charlotte Church: CX 7 Cirque Du Soleil: WM 7 City High: B200 42; RBA 51; H100 15; HA 14; RS 69; T40 4 City Spud: H100 25; HA 20; T40 12 Eric Clapton: BL 1; AC 20 Roland Clark: DSA 22 Terri Clark: CS 46

The Clark Family Experience: CS 40

Tammy Cochran: CA 34: HS 44: CS 25

Clutch: RO 24

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Cold: B200 134; RO 26

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U2: B200 89; DC 47; MO 33; RO 40 UB40: RE 3 Uncle Kracker: B200 44; A40 6; AC 11; H100 23; HA 18; T40 14 Keith Urban: CA 29; HS 15; CS 6; H100 51; HA 41 Usher: H100 5; HA 7; HSS 9, 63; RA 3; RBH 3; RS 5; T40 21

#### ---V---

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--W--

The Wailers: RBC 8 Rufus Wainwright: HS 40 Clay Walker: CS 47 Hezekiah Walker: GA 28 Mike Walker: CS 45 Tamara Walker: AC 26 Walt Disney Read-Along: KA 9 The Warren Brothers: CS 37 Warriors: GA 38 Kim Waters: CJ 20 Russell Watson: CX 2 Julian Lloyd Webber: CX 14 Weezer: B200 46; INT 19; MO 4, 25; RO 25 Kirk Whalum: CJ 15 Chyna Whyte: RA 40; RBH 47 Widespread Panic: B200 189 Doug Williams: GA 32 John Williams: CX 9 Lee Williams And The Spiritual QC's: GA 31 Lucinda Williams: B200 140; INT 12 Melvin Williams: GA 32 Mark Wills: CS 32 Andre Wilson: RA 48; RBH 50 Charlie Wilson: RBA 77 CeCe Winans: B200 138; CC 3; GA 2, 27; RBA 85 Marvin Winans And The Perfected Praise Choir: GA 26 The Wiseguys: B200 182; EA 3; HS 8; A40 29; H100 63; HA 68; T40 29 Lee Ann Womack: B200 68; CA 5; AC 2; CS 16; H100 48, 82; HA 36 Women Of Faith: CC 29 Wonder Kids: KA 20 Darryl Worley: CA 37; CS 23 Chely Wright: CS 34 Finbar Wright: WM Keke Wyatt: HSS 72; RBH 74; RS 35 ---X---Xzibit: RA 69; RBH 77 --Y--Yaire: LA 49; LPS 12; LT 25 Yanni: NA 5, 8, 10 Trisha Yearwood: B200 117; CA 12; CS 13; H100 81; HA 73 Dwight Yoakam: CA 75 Pete Yorn: B200 161; HS 2 The Young Millionaires: RBH 99; RP 13; RS 34 Youngstown: HSS 48 Yukmouth: RP 15; RS 37

-Z-Zoegirl: CC 25

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25; RS 57 Silkk The Shocker: RBH 87

Sisqo: B200 47; RBA 24

Sizzla: RE 12

Silk: B200 67; RBA 21; RBH 90 Simon Says: RO 33

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Tricky: EA 5

Los Trio: LA 11; LPA 6

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RA 27; RBH 33

Trickside: A40 32 Trick Daddy: B200 38; RBA 20; H100 71; HA 62;

Trick Pony: B200 191; CA 26; CS 26; H100 97; HSS

Los Tucanes De Tijuana: LA 18, 67; RMA 7; LT 22;

Travis Tritt: B200 146; CA 14; CS 19, 31

Mr. C The Slide Man: RBA 78

### August 4 Billboard® Wodern Rock Tracks...

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MEE	AST WEEL	WEEKS ON		
N SHE	LAST	WE	TITLE Imprint/Promotion Label	ARTIST
			(営) NUMBER 1 (営)	15 Weeks At Number 1 🖉 .
3	1	18	IT'S BEEN AWHILE Rightshard/EEG	Staind 😪
2	2	12	THE ROCK SHOW MCA	Blink-182 🤿
8 "	3	12	SCHISM Tool DissectionalWolcano	Tool 👳
4	4	15	HASH PIPE Geffer/Interscope	Weezer 👳
5	5	15	FAT LIP Istand/IDJMG	Sum 41 🖙
13	6	19	CRAWLING Warner Bros.	Linkin Park 👳
7	8	8	YOU WOULDN'T BELIEVE Volcano	311 👳
8	10	9	SMOOTH CRIMINAL New Noize/DreamWorks	Alien Ant Farm 👳
2	9	6	SHORT SKIRT / LONG JACKET Columbia	Cake 👷
ΠC .	7	8	DAYS OF THE WEEK Adantic	Stone Temple Pilots 👳
Ð	15	5	CLINT EASTWOOD Virgin	Gorillaz 👳
72	11	36	DRIVE immortal/Epic	incubus 🤿
13	12	21	YOUR DISEASE Island/IDJMG	Saliva 👳
14	13	8	BAD DAY Epic	Fuel 👳
Ð	16	5	CONTROL Flawless/Geffen/Interscope	Puddle Of Mudd
6	14	-9	REXALL Capitol	Dave Navarro 🤿
17	17-	7	WHEREVER YOU WILL GO RCA	The Calling 🤿
18	19	7	DOWN WITH THE SICKNESS Giant/Reprise	Disturbed 🤿
19)	22	4	GIVING IN Arists AIRPOWER >	Adema
2	18	22		Tantric 🤿
21	20	16	THE SPACE BETWEEN RCA	Dave Matthews Band 🤿
22	23	7	BE LIKE THAT Republic/Universal	3 Doors Down 🤿
23	21	13	OUTSIDE Pip/Elektre/EEG	Staind
24	30	4	NAME OF THE GAME Outpost/Geffen/Interscope	The Crystal Method 🤿
25	31	3	ISLAND IN THE SUN Geffen/Interscope	Weezer
20	26	23	DROPS OF JUPITER (TELL ME) Columbia	Train 👳
(27)	34	2	BODIES Wind-up	Drowning Pool 🤿
71	25	11		Lifehouse 👳
291	29	16	GREED Republic/Universal	Godsmack 😴
50	27	9	I'M STUPID (DON'T WORRY 'BOUT ME) Giant/Reprise	Prime STH
31	35	4	BLEED AMERICAN DraamWorks	Jimmy Eat World
32	24	24	MY WAY Flip/Interscope	Limp Bizkit 🡳
33	28	15		U2 👳
34		W	HOW YOU REMIND ME Roadrunner	Nickelback
(35)	39	2	ANOTHER PERFECT DAY Island/IDJMG	American Hi-Fi
36	37	3	EXTRA ORDINARY Ezra Dry Goods/Bayond	Better Than Ezra
37	NE	W	CHOP SUEY American/Columbia	System Of A Down
38	NE	w	F**K AUTHORITY Epitaph	Pennywise
39	NE	W	KICK SOME ASS Cherry/Universal	Stroke 9
40	33	17		Depeche Mode 👳
-	-	-		

#### USUST 4 Billboard Adult Contemporary WEEK WEEKS ON LAST TITLE Imprint/Promotion Label ARTIST 4 Weeks At Number 1 (当: NUMBER 1 (学) 1 10 THERE YOU'LL BE Helywood Warner Bros. Faith Hill 37 I HOPE YOU DANCE MCA Nashville/Universal Lee Ann Womack With Sons Of The Desert 4 2 21 THANK YOU Arista Dido 5 33 IF YOU'RE GONE Lave/Atlantic matchbox twenty 5 3 5 25 ONLY TIME Warner Sunset/Rep Enya 🖙 Backstreet Boys 5 6 12 MORE THAN THAT JN Diamond Rio .7 14 ONE MORE DAY Arista Nashville 8 23 Lionel Richie 9 44 THIS I PROMISE YOU JAVE 'N Sync 🖘 10 13 GHOST OF YOU AND ME Hollywood BBMak S 12 11 FOLLOW ME Top Doo/ ava/Atlantic Uncle Kracker 🕏 653 Savage Garden 5 I KNEW I LOVED YOU Columbia 13 95 I NEED YOU Sparrow/Capito/Curb LeAnn Rimes 14 70 Faith Hill 15 48 THE WAY YOU LOVE ME Warner Bros Don Henley :11 65 TAKING YOU HOME Werner Bros. 18 26 NOBODY WANTS TO BE LONELY Columbia Ricky Martin With Christina Aguilera BBMak 5 19 52 BACK HERE Holloward 42 Backstreet Boys SHAPE OF MY HEART Jive 16 17 45 CRUISIN' Hollowood Huey Lewis & Gwyneth Paltrow Eric Clapton 20 i 20 5 BELIEVE IN LIFE Duck/Reprise 24 Jo Dee Messina 21 7 BURN Curb 22 23 4 ALL OR NOTHING 0-Town Stevie Nicks 23 21 15 EVERY DAY Reprise 24 22 8 NEVER HAD A DREAM COME TRUE A&M/Interscope S Club 7 5 30 2 DROPS OF JUPITER (TELL ME) Columbia Train * (13) 25 DIDN'T WE LOVE Curb Tamara Walker 16 28 I'M LIKE A BIRD DreamWorks Nelly Furtado 6 27 27 HEARTS FALL Lava/Atta Edwin McCain 7 13 WALKING IN MY BLUE JEANS Trumpet Sward/Rykodisc Sophie B. Hawkins DON'T COME AROUND HERE Attentio Rod Stewart With Helicopter Girl 5

ARTIST	TITLE Imprint/Promotion Label	
15 Weeks At Number	(営) NUMBER 1 (営)	
Staind	18 IT'S BEEN AWHILE FBp/Elekora/EEG	-
Tool	2 SCHISM Teel DissectionalWolcano	- 1
Linkin Park	6 CRAWLING Warner Bros.	
Godsmack	CO GREED Republic/Universal	1
Saliva	22 YOUR DISEASE Istand/IDJMG	_
Puddle Of Mudd	5 CONTROL Flawless/Geffen/Interscope	8
Stone Temple Pilots	8 DAYS OF THE WEEK Atlentic	4
The Cult	3 RISE Lava/Atlantic	-
Stereomud	5 PAIN Loud/Columbia	
3 Doors Down	8 BE LIKE THAT Republic/Universal	0
Tantric	7 ASTOUNDED Mavenck	4
Disturbed	8 DOWN WITH THE SICKNESS Giant/Represe	3
Drowning Pool	BODIES Wind-up	-
Dave Navarro	IO REXALL Capitol	
Fuel	8 BAD DAY Epic	7
Staind		- I
The Black Crowes	6 SOUL SINGING V2	8
Godsmack	AWAKE Republic/Universal	_
Train	21 DROPS OF JUPITER (TELL ME) Columbia	-
Fuel	50 HEMORRHAGE (IN MY HANDS) 550 Music/Epic	
Nickelback	2 HOW YOU REMIND ME Roadrunger	14
Limp Bizkit	23 MY WAY Big/Interscope	
Pete.	6 SWEET DAZE Warmer Bros.	24
Clutch	7 CAFEFUL WITH THAT MIC Atlantic	25
Weezer	8 HASH PIPE Geffen/Interscope	26
Cold	5 END OF THE WORLD Flip/Geffen/Interscope	.7
Prime STH	10 I'M STUPID (DON'T WORRY 'BOUT ME) Giant/Reprise	8
Seven Mary Three	14 WAIT Mammoth	2
Aerosmith	14 JUST PUSH PLAY Columbia	3
Adema	4 GIVING IN Arista	30
Econoline Crush	3 YOU DON'T KNOW WHAT IT'S LIKE Restless	9
Powerman 5000	2 BOMBSHELL DreamWorks	33
Simon Says	4 BLISTER Hollywood	31
System Of A Down		NE
311	5 YOU WOULDN'T BELIEVE Volcano	32
Soil	HALO J	ME
Limp Bizkit	2 BOILER Flip/Interscope	10
The Calling	4 WHEREVER YOU WILL GO RCA	37
oyle Bramhall II & Smokestack	9 GREEN LIGHT GIRL RCA	35
U2	4 ELEVATION Interscope	36

August 4 Billoooro Mainstream Rock Tracks

#### August 4 Billboard Aduit Top 40 Tracks LAST WEEK WEEKS ON ARTIST TITLE Imprint/Promotion Label 3 Weeks At Number 1 INUMBER 1 (2) 1 O 24 DROPS OF JUPITER (TELL ME) Columbia Train 24 HANGING BY A MOMENT DreamWork 2 Lifehouse 3 10 WHEN IT'S OVER Lave/Atlantic Sugar Ray 3 4 4 22 DRIVE Immortel/Ep 5 6 15 THE SPACE BETWEEN RCA Matthews Band 5 27 FOLLOW ME Top Dog/Lava/At Uncle Kracke 7 7 18 HERE'S TO THE NIGHT RCA Eve 6 8 9 5 I'M A BELIEVER DreamWorks/Inters Smash Mouth 8 16 MAD SEASON Lava/Atlantic matchbox twenty 10 37 THANK YOU Arest Dido 11 44 IF YOU'RE GONE Lave/Atlantic matchbox twenty 11 SUPERMAN (IT'S NOT EASY) Aware/Columbra **Five For Fighting** 12 13 12 43 AGAIN Virgin Lenny Kravitz 14 17 6 EVERYWHERE Maverel ADRPOWER Michelle Branch 14 39 I'M LIKE A BIRD DreamWorks Nelly Furtad 13 DREAM ON Mute/Ra Depeche Mode 16 17 19 IT'S BEEN AWHILE Rip/Elektra/EEG Staind 7 15 35 SOUTH SIDE V2 Moby Featuring Gwen Stefani (19) HUNTER Arists Dido 18 5 20 21 FALLING FOR THE FIRST TIME Reprise Barenaked Ladies 20 4 22 BE LIKE THAT Republic/Universal 3 Doors Down 7 22 23 BAD DAY Epic Fue 23 24 25 Melissa Etheridge 28 I WANT TO BE IN LOVE Island/IDJMG 12 Jeffrey Gaines 25 IN YOUR EYES Artemis 29 4 EXTRA ORDINARY Ezra Dry Goods/Ber Better Than Ezra THERE YOU'LL BE Hollywood/Warner Bros 21 10 Faith Hill 27 9 Christina Aquilera, Lil' Kim, Mya & Pink 24 25 YELLOW Canit Coldplay The Wisequys 29) 32 3 START THE COMMOTION Ideal/Ma NEVER LET YOU DOWN RCA 30 30 3 The Verve Pipe 3 31 32 31 9 HEY PRETTY FEUAtlantic Poe Trickside UNDER YOU Wind-up 33 3 TURN OFF THE LIGHT Dream Nelly Furtado Backstreet Boys 34 36 3 MORE THAN THAT Jive 34 18 ALL FOR YOU Virgin Janet 37 2 FLY AWAY FROM HERE Columb Aerosmith LOVIN' EACH DAY A&M/Interscope **Bonan Keating** 37 Compled from a national sample of airplay supplied by Broadcast Data Systems' Radio Track service. 100 mainstream rock stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day, 7 days a week. Top 40 Tracks stations are electronically monitored 24 hours a day. Tacks stations are electronically monitored 24 hours a day. Tacks awards bullets based on increase in audience impressions. On the remaining detection-based charts, tracks with increase in detections and adduit Top weeks will generally not receive a bullet, even if it registers an increase. Records below the top 20 are removed from the chart after 26 weeks. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience (Top 40 Tracks excluded). $\sim$ Videoclip availability. © 2001, Billboard/BPI communications.

T I		200		5 40 Tracks TM V
	uis Vilse?	AST WEEK		TITLE ARTIST Imprint/Promotion Label
<b>家</b>	101 A 10			(법) NUMBER 1 (법) 3 Viewer/At No. 1
\$ \$		1	THE STREET	HANGING BY A MOMENT Lifehouse DreamWarks
8	0	4		LET ME BLOW YA MIND Eve Featuring Gwen Stefanî Butt Ryders /Interscops
9 9	3	2	15	DROPS OF JUPITER (TELL ME)
<b>9</b>	4	3		Cotombis WHAT WOULD YOU DO? City High
×	5	5		Booga Basement Anterscape ALL OR NOTHING 0-Town
Ϋ́	6	7	1	J WHEN IT'S OVER
Ŕ				Sugar Ray Lava (Atlantic HIT 'EM UP STYLE (OOPS!)
<del>ዩ</del> ዩ	7	14		Biu Cantrell RedZone /Arista BOOTYLICIOUS
Å.	8	8		Destiny's Child Columbie
Ŗ	Ø	9		DRIVE Incubus Immortel /Epic
		12	-	SOMEONE TO CALL MY LOVER Janet Virgin
8× 9×	11	10		IRRESISTIBLE Jessica Simpson Columbia
9	12	11		RIDE WIT ME Nelly Featuring City Spud
		6		fo' Reel Alniversal LADY MARMALADE Christina Aguilera, Lil' Kim, Mya & Pink
Ŕ	14	13		Interscope FOLLOW ME Uncle Kracker
		16		Top Dog/Lava /Atlantic PEACHES & CREAM
Ŷ	15	16		112 Bad Boy /Arista IT'S BEEN AWHILE
Ŷ	(16)	18	. 6	Staind Rip/Elekwa /EEG I'M [°] REAL
Å.	17	22		Jennifer Lopez Epic
Č,	18	15	1	HERE'S TO THE NIGHT Eve 6 RCA
_	19	17	-	GET UR FREAK ON Missy "Misdemeanor" Elliott The Gold Mnd/EastWest/EEG
	20	21	1	THE SPACE BETWEEN Dave Matthews Band
	21	24		RCA U REMIND ME Usher
1	22	19		Ariste I'M LIKE A BIRD Nelly Furtado
₽ <b>×</b>	Ø	23		DreamWorks FLAVOR OF THE WEAK
Ŕ				American Hi-Fi Islend /IDJMG ALL FOR YOU
ድ	2	20		Janet Virgin
Ŕ	25	27		Smash Mouth DreamWorks/Interscope
Ŕ	26	25	111	POP 'N Sync Jive
Ŕ K	2	28	3	I WANNA BE BAD Wills Ford Laws Attentic
₩¥	28	29	101	WHERE THE PARTY AT Jagged Edge With Nelly So So Def/Columbia
\$ \$	œ	36		START THE COMMOTION The Wiseguys
\$	30	30		Ideal /Mammotl/Hollywood FILL ME IN Craig David
R	0	N	w	Wildster /Atlantic FALLIN' Alicia Keys
\$? \$	32	26		J MORE THAN THAT
1		-		Backstreet Boys Jive PURPLE HILLS
52 12	33	34		D12 Shady Amterscope MAD SEASON
R.	- 3-	35	10	matchbox twenty Lava /Atlantic
\$	35	31		PLAY Jennifer Lopez Epic
2	36	39		SUPERWOMAN PT. II Lil' Mo Featuring Fabolous EastWest /EEG
Υ. Έ	37	33	3	SOUTH SIDE Moby Featuring Gwen Stefani Vz
- <del>2</del>	38	N	E VV	EVERY OTHER TIME
-2	39	NI		J I DO!! Toya
R		32		Arista BABY, COME OVER (THIS IS OUR NIGHT) Samantha Mumba
17.1°				Wild Card/A&M /Interscope

AUGUST 4 Billoopro



Top 10 Alternative Top 40 to follow Breakthrough Video



SHORT SKIRT / LONG JACKET from "Comfort Eagle" their Columbia debut album

A multi-format smash in the making! Since its release: #1 Most Added, #1 Greatest Airplay Gainer, Highest debut, Top 10 in 3 weeks, Top 5 Phones everywhere, and still growing.

Breakthrough Video and Heavy rotation on M, Crankin' rotation on 🕅 2

U.S. tour begins this Fall.



"Columbia" and T Reg. U.S. Pat. & Tm. Off. Marca Registrada./ 2001 Sony Music Entertainment Inc.

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COLUMBA 

	AL	JGL 200	Billboar		3		HOT 100		li	r	play _™
HIC MEEN	A/E E		TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIC MEEN	2 3		2 TITLE	S WEFK	LAST WEEK		8
		1 1	5 Let Me Blow Ya Mind 3 Was ALNU Fve Feat Gwell Stelani (Nulf Ryders/interscope)			-7	4 I'm Already There	5		1	(INTERNET ROMOTION CABEL)
2	4	1 2	1 Drops Of Jupiter (Tell Me) Train (Columbia)	2	7 3	1 1		G			Jummy Cozier (J)
3	2	2 1		2	3 3	3 9	Oave Matthews Band (RCA)	53			Smash Mouth (DreamWorks/Interscope)
4	3	3 2		29	2!	5 9	Jamie U Neal (Mercury (Nashville))	54		1 23	Faith Evans Feat. Carl Thomas (Bad Boy/Arista)
5	12	2 5	Fallin'	30	2	5 1	Eve 5 (RCA)	- 10		1	Jaheim (Dwine Mill/Warner Bros.)
6	8	110		31	1		Lil' Mo Feat, Fabolous (EastWest/EEG)	55			Jo Dea Messina (Curb)
(7	6	8	Jagged Edge With Nelly (So So Def/Columbia	(32			She Couldn't Change Me Montgomery Gentry (Columbia (Nashville)) Austin	(56		3	Jill Scott (Hidden Beach/Epic)
8	5	9		6			Blake Sheiton (Giant (Nashvilla)/WRN)	57		2	Bad Boy For Life P. Diddy, Black Rob & Mark Curry (Bad Boy/Arista)
9	16	5 5	Destiny's Child (Columbia)	62		-	Izzo (H.O.V.A.) Jay-Z (Roc-A-Feila/Def Jam/IDJMG)	58	69	2	I Wanna Be Bad Willa Ford (Lava/Atlantic)
(10	11	9	Jennifer Lopez (Epic) All Or Nothing			1	I'm Just Talkin' About Tonight Toby Keith (DreamWorks (Nashville))	59	61	3	Only In America Brooks & Dunn (Arista Nashville)
	17	13	O-Town (J)	35			Nelly Furtado (DreamWorks)	60	56	16	I Could Not Ask For More Sara Evans (RCA (Nashville))
-12	7	25	Blu Cantrell (RedZone/Arista)	36		48	I Hope You Dance Lee Ann Womack (MCA Nashville/Universal)	31	55	10	We Need A Resolution
(13	1	1	Incubus (Immortal/Epic)	197	42	7	Flavor Of The Weak American Hi-Fi (Island/IOJMG)	62	-	1	Aaliyah Feat. Timbaland (Blackground) I'm A Thug
lan c		2	It's Been Awhile Staind (Flip/Elektra/EEG)	38	41	42	If You're Gone matchbox twenty (Lava/Atlantic)	63	62	.5	Trick Daddy (Slip-N-Slide/Atlantic)
14	9	14	What Would You Do? City High (Booga Basement/Interscope)	39	34	21	All For You Janet (Virgin)	0	75	2	Chris Cagle (Virgin (Nashville)/Capitol (Nashville)) Differences
15		10	When It's Over Sugar Ray (Lava/Atlantic)	1	43	4	Purple Hills	65	58	4	Binuwine (Epic) Only Time
(16)	18	7	Someone To Call My Lover	đ	44	8	D12 (Shady/Interscope) Where The Blacktop Ends	63	68	5	Enya (Warner Sunset/Reprise) What It Is
17	14	20	Get Ur Freak On Missy "Misdemeanor" Elikott (The Gold Mind/EastWest/EEG)	42	32	11	Keith Uroan (Capitol (Nashville))	67	60	25	Violator Feat, Busta Rhymes (Violator/Loud/Columbia)
13	21	22	Follow Me	43	30	11	Faith Hill (Hollywood/Warner Bros.) More Than That	68	00	7	Schism Tool (Tool Dissectional/Volcano)
19	20	1,2	Uncle Kracker (Top Dog/Lava/Atlantic)	44	27	11	Backstreet Boys (Jive) Wait A Minute		-	1	Start The Commotion The Wiseguys (Ideal/Mammoth/Hollywood)
20	19	24	Jessica Simpson (Columbia) Ride Wit Me	45	49	3	Ray J Feat Lil' Kim (Adantic)	(09	70	2	Bad Day Fuel (Epic)
23	13	17	Nelly Feat City Spud (Fo' Recl/Universal)	46	65	2	Ludacris (Disturbing Tha Peace/Def Jam/IDJMG)	(70)	71	3	What I Really Meant To Say Gyndi Thomson (Capitol (Nashvilte))
22	22	10	Christina Aguilera, Lil' Kim, Mya & Pink (Interscope)	47			Family Affair Mary J. Blige (MCA)	71	53	19	Grown Men Don't Cry
23	28	4	Erick Sermon (NY.LA/Def Squad/Interscope)	-	37	19	Fiesta R. Kelly Feat Jay-Z (Jive)	72	67	6	While You Loved Me Rescal Hatts (Lyric Street)
24	24	30	The Isley Brothers (DreamWorks)	48	47	5	Fill Me In Craig David (Wildstar/Atlantic)	23		1	I Would've Loved You Annuary
29	40	1	Oido (Arista)	49	45	15	Two People Fell In Love Brad Paisley (Arista Nashville)	74	74	2	Trisha Yearwood (MCA Nashville) The Rock Show
	40	4	One Minute Man Missy Misdemeanor Elliott (The Gold Mind/Elektra/EEG)	50	46	10	Pop	25	_	1	Bink-182 (MCA) Take You Out Luther Vandross (J)

• Records with the greatest impressions increase. • 2001, Billboard/BPI Communications and SoundScan, Inc. Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radi Track service. 872 stations in Top 40, Pop. R&B Hip-Hop, Country, Latin, Rock and other popular formats are electronically monitored 24 hours a day. 7 days a week. Songs ranked by gross impressions compiled by cross-referencing exact times of airplay with Arbitron listener data. This data is used to compile the Hot 100.

	Ą	1UC 2	5U 00	st 4 Billboar	d	¢,			<b>HOT 100</b>	Si	n	C	les Sales.
	S E	LAST WEEK	WKS. ON	TITLE	SIMPLEY	A LEV	WEEK	NO		WEILS	AFFIC	WEEK	NO
		45	2			11	LAST LAST	SXM 48	TITLE ARTIST (IMPRINT/PROMOTION LABEL) Can't Fight The Moonlight	1-1			TITLE ARTIST (IMPRINT/PROMOTION LABEL)
C	3	31-	3		- 2	,	21	8	LeAnn Rimer (Curb) None Tonight	5		-	7 Ooh La La Valeña (The DAS LabeVinterscope)
	3	1	5	Destiny's Child (Columbia) Hit 'Em Up Style (Oops!) Blu Cantrell (RedZone/Arista)	2		26	4	Love It	52			8 Don't Tell Me Mationna (Maverick/Warner Bros.)
C	D	6	5	Purple Hills	2		2	5	Bilal (Moyo/Interscope)	6		1	7 The Sun God Hi-Tek, (Rawkus)
5		3	9	D12 (St vit Interscope) Fill Me In	30	1	7		My Projects Coo Coo Cal (Infinite/Tommy Boy)	54	50	3	6 One More Chance/Stay With Me The Natorious B.I.G. (Bad Boy/Arista)
G		5	3	Craig David (Wildstar/Atlantic)	31			13	Angel Shaggy Feat, Rayvon (MCA)	55	5	1 5	Music Erick Germon (NYLA/Def Squad/Interscope)
G		7	9	Luther Vandross (J)			8	19	Get Over Yourself Eden's Crush (143/London-Sire)	56	.58	3 1	9 Request Line Black Eyed Peas Feat. Macy Gray (Interscope)
8		4	3	Willa Ford (Lava/Atlantic) All Or Nothing	32			11	Keep It Real Kelli Mack (Rising Hi)	57	-60	5	Paradise Kaci (Curb)
9		2	6	D Torvn (J) U Remind Me	33	1	-	35	Look At Us Sarina Paris (Playland/Pripripri)	58	57	7	U Know U Ghetto
10				Usher (Arista)	34	3	0	18	Missing You Case (Def Soul/IDJMG)	59	67	2	
11			6	She's All I Got Jimmy Cozier (J)	35	3	5	7	No More (Baby I'ma Do Right) 3LW (Nine Livas/Egic)	60	54	23	Sace (Epic) Bow Wow (That's My Name) Lil Bow Wow (So So Def/Columbia)
12				There She Goes Babyface (Arista)	36	39	7	13	What It Feels Like For A Girl Madonna (Maverick/Warner Bros.)	61		4	What It Is
			10	I Do!! Toya (Arista)	37	37	7	13	Oochie Wally DB Finest (III Will/Columbia)	62	47	3	Violator-Feat. Busta Rhymes (Violator/Loud/Columbia) Planets Of The Universe
13			3	This Is Me Dream (Bad Boy/Arista)	38	40		37	South Side	63	72	28	Stevie Nicks (Reprise) You Make Me Wanna
14		2 1	19	Fiesta R. Kelly Feat Jay-Z (Jive)	39	36		12	Moby Feat. Gwen Stefani (V2) Survivor	54	04	3	Usher (: aFace/Arista)
15	1:	5 1	1	What I Really Meant To Say Cyndi Thomeol (Capitol (Nashville))	40	33	1	18	Destiny's Child (Columbia) Bizounce	65	61	3	Da Beatminerz (Rawkus)
(15	12	5	9	Austin Blake Shelton (Giant (Nashville)/WRN)	41	38	1	3	Olivia (J) Everybody Doesn't	1653	01		It Happens Everytime Dream Street (UEG/Edel)
17	13	3 2	0	Superwoman Pt. II	42	43	2	- 1	Amande (Maverick)	67	-	26	Win Brian McKnight (Motown/Universal)
18	19	Part	3	UI Mo Feat, Fabolous (EastWest/EEG) Don't Mess With The Radio	43	44	-	1	Leslie Carter (DreamWorks) Make It Vibrate	E.C.	63	24	That's How I Beat Shaq Aaron Tarter (Jive)
(19	17	1	3	Nivea (Jive) La Bomba	<b>(1)</b>	56	dis dis		Rising Son (Darkside)	68	-	34	So In Love With Two Mikaila (Island/IDJMG)
20	14	1	2	Azul Azul (Sony Discos) My Baby	45	49			On A Night Like This Trick Pony (Warner Bros. (Nashville)/WRN)	69	68	10	Screwball Feat. M.O.P. (Hydra/Landspeed)
21	18	4		Ul'Romeo (Soulja/Priority)	46	47	1	F	Lovin' Each Day Ronan Keating (A&M/Interscope)	(70)		3	Innocente Defenur: Feat Leich Nash (Nettwerk)
22	23	10		The Product G&B (Yclef/J) Miss California		_	3	1	Could It Be Jaheim (Divine Mill/Warner Bros.)	7:1	66	43	Big Poppa/Warning The Noterinus B i G (Bad Boy/Arista)
23	20		0	Darte Thomas (Rat Pack/Elektra/EEG) Stranger In My House	(47	55	6 40	6	Dut Of Nowhere	72		1	Used To Love Keke Wivat; (MCA)
24	22	13	17	Tamia (Elektra/EEG)	48	46	7	Y	Sugar bungstown (Holiywood)	(73)	-	31	Stronger
(25)	1	3	10	Never Had A Dream Conte True	49	.53	2	E P.	Bad Boy For Life Diddy, Black Rob & Mark Curry (Bad Boy/Arista)	74		1	Britmey Spears (Jive) The Real Me
	24	3		Hey Hey Athena Cage (Priority)	(50)	70	36	5   S	oul Sista lal (Movo/Interscope)	75	74	7	Svala (Muli-n/Priority) A Whiter Shade Of Pale Sarah Brightman (Nemo Studio/Angel)

Records with the greatest sales gains. @ 2001, Billboard/BPI Communications and SoundScan, Inc. The top selling singles compiled from a national sample of retail store, mass merchant, and internet sales reports collected, compiled, and provided by SoundScan. This data is used to compile the Hot 100.

www.billboard.com

World Radio History

WEEK S. AGO	ZO			N	EEK	WEEK	AGO	NO		
2 WKS.	EEKS	TITLE	ARTIST	PEAK POSITIC	W SIH	AST W	WKS. AGO	WEEKS	TITLE	
N S	ŝ		IMPRINT & NUMBER/PROMOTION LABEL	~ ~		36	N 32	> 11	PRODUCER (SONGWRITER)	MPRINT & NUMBER/PROMOTION LABEL Ray J Featuring Lil' Kim
7 8 9	9	BÔOTŶLICIOUS	Destiny Child 😪	-	53	51	53	8		O O Atlant   1056 · Keith Urban
		B.Knowles, R.Fusari, F.Moore (B.Knowles, R.Fusari, F.Moore, Wicks)	Columbia 79622 ^o				70	Δ	M Rollings, K Urban (S.Wanner, A Shamblin)	© Capitol (Nashville) ALBUM CUT Ludacris Featuring Nate Dogg
50 61 7	7	S GREATEST GAIN	Mariah Carey Featuring Cameo 😪	2	63	76		2	LPha (E Bridges, P.Walker, N Hale, B Nichols)	Oisturbing The Peace/Def Jam 588671*/IDJMG     Mary J. Blige
		M Parely, C Kent /M.Carey, L Blackmon, T.Jenkins)	@ 🗘 🕤 🛈 Virgin 38/91		54	54	58	10	Or Dre IN J Blige,B Miller,A Young,C Kambon,M.Elizondo) WHAT I REALLY MEANT TO SAY O	MCA ALBUM CUT Cyndi Thomson
2 2 1	-	HIT 'EM UP STYLE (OOPS!) O 0.Austini	Blu Cantrell 😪 © O RedZone 13974/Arista	2	55		-	10	P.Worley, T.L James (C.Thomson, C.Waters, T.L. James)	© © Capitol (Nashville) 58987 'N Sync
3 9 9		ALL OR NOTHING O S.Mar (S.Mac,W.Mector)	D-Town 😪 © Ø J21039*	3		47	41	10	J Timberlake, BT, W J, Robson (J, Timberlake, W, J, Robson)	O Jive 42933* Smash Mouth
1 1 8	-	UREMIND ME C Efficement,Jam,T,Levris (A_McCloud,E.Clement)	Usher 😪 @ Arista 13992	1	53	63	78	3		DreamWorks/Interscope SDUNDTRACK CUT
4 3 1	-1	LET ME BLOW YA MIND © Dr. Dæ,S Storch (E.Jetters, A Young, M.Elizanda, S. Storch, S. Jardan)	Eve Featuring Gwen Stefani 🖙 Ruff Ryders 497562**Interscope	3	57		51	15	TWO PEOPLE FELL IN LOVE FRoger (B Pinsley K Lovelace, T. Divens)	Brad Paisley O Arista Nashville ALBUM CUT
6 6 2		B Pronen (Tram)	Columbia ALBUM CUT	5	58		65	6	JUST IN CASE O KayGee (If Gist E Barkeley, RL)	Divine Mill 42381 "Warner Bros
8 5 2	26	HANGING BY A MOMENT RAnetto (J.Wade)	Lifehouse 😪 DreamWorks ALBUM CUT	2	59	56	60	14	CAN'T BELIEVE O S.Combs, M.Winans (S.Combs, M. Winans, A. Young, C. Teylor, M. Jones, J. Baxter, A.Cruz, J. Kright	
5 4 1	17	FEACHES & CREAM O & Venens.S.Combs (M.Winens, S.Combs, M.Keith, Q.Parker, J.Bayd, C.Silis, A.Jones)	112 ☞ ● Bad Boy 79387"/Arista	4	60	70		2	BAD BOY FOR LIFE Megahertz Music Group,H.Pierre (0.Wesley,M.Curry,R.Ross,J.Fisher,D.Goss)	P. Diddy, Black Rob & Mark Curry Bad Boy 79400 'Arista
		ଏନ» GREATEST GAIN	R / AIRPLAY (		61	62	59	8	DOWNTIME B Gellimore,T McGraw (P.Coleman,C.D.Johnson)	Jo Dee Messina Curb ALBUM CUT
14 30 8		FALLIN' O Arkoys (Arkeys)	Alicia Keys 🐄 O J 21041*	10	63	67	73	5	THE WAY A Harris, V Davis (J.Scott, A Harris)	Jill Scott Hidden Beach ALBUM CUT/Epic
11 13 1	10	WHERE THE PARTY AT O	Jagged Edge With Nelly 😪 🛛 So So Def 79605://Columbia	11					🖌 HOT SHOT D	EBUT 💰
19 25	5	I'M REAL	Jennifer Lopez 🖙	12	63	NE	W	1	START THE COMMOTION The Wiseguys (T Keating, S Remit, G. Nydel, B. Bogle, M. Taylor, D. Wilson, N. Edwards)	The Wiseguys Ideal ALBUM CUT/Menmoth/Hollywood
13 15 1	17	IT'S BEEN AWHILE	Staind '무 Flip/Elektra ALBUM CUT/EEG	13	.64	57	67	13	THIS IS ME C D Frank (S. Kypner, D. Frank, P. Sheyne)	Dream © © © Bad Boy 79402/Ariste
9 10 2	25	DRIVE S.L.I,hc.bus (B. Boyd, M/Einziger, A Katunich, C.Kilmore, J Pasillas)	Incubus ♥ Immorta! ALBUM CUT/Eorc	9	65	65	68	4	ONLY TIME NRyan,Enya (Enya NRyan, R.Ryan)	Enya Warner Sunset ALBUM & SOUNDTRACK CUT/Reprise
10 12 2	20	WHAT WOULD YOU DO? O	City High ☞	8	66	73	-	2	BAD DAY Grosse C Belf (C Bell)	Fue Epic Album CU
16 21 1	10	W-lean, J Ouplessis, R Toby, R Pardlo (R Toby, R Pardlo)	Sugar Ray 😪	16	67	75	66	6	WHAT IT IS O The Naptiones (T.Smith, P.Williams, C.Hugo)	Violator Featuring Busta Rhymes Violator 79600*/Loud/Columbr
17 17		D.Rahne (S. Frazier,R.Shapperd,M.McGrath,C.Bullock D.Kahne) SOMEONE TO CALL MY LOVER	Lava ALBUM CUT/Atlantic	17	68	61	64	10	WE NEED A RESOLUTION O	Aaliyah Featuring Timbaland O Blackground 38781
18 19	9	المعرية المعرية Albert MEIN 👁	Virgin ALBUM CUT Craig David 😪	18	69	69	77	3	Timbaland (T Mosley, S Garrett) ONLY IN AMERICA	Brooks & Duni Arista Nashville ALBUM CU
20 23			Ø Ø Ø Ø Ø Ø Wildstar 88101/Atlantic D12 ₩	19	70	53	45	13	K Brooks,R.Dunn,M.Wright (K Broaks,0.Cook,R.Rogers) THERE SHE GOES ©	Babyfac
-	20	Eminem (V Carlisle, D Holton, R Johnson, M Mathers, D.Moore, D.Porter, J.Bass)	O Shady 497583/Interscope     Missy "Misdemeanor" Elliott      \varphi	7	Ø	91	99	3	The Neptunes (P Williams, C.Hugo, Babylace)	O O Arista 1398 Trick Dadd
		Tenbalend (M.Elliott,T.Mosley)	The Gold Mind/EastWest 67190*/EEG     Jessica Simpson ☞	15	72		_	2	Rightsous Funk Boogie (Trick Daddy,R.Van Hoy) BE LIKE THAT	Slip-N-Slide 85141*/Atlanti     Slip-N-Slide 85141*/Atlanti     Slip-N-Slide 85141*/Atlanti
	1	BagAnthor (ABagge,ABirgisson,P.Sheyne)	O O Columbin 79578 Willa Ford 🖙		73		50	16	P Ebersold B Sperber (B Arnold, M Roberts, T.Harrell)	Republic ALBUM & SOUNDTRACK CUT/Universit
		Brian & Josh (W Fard INS) FOLLOW ME		5	1	r		2		© RCA (Nashville) ALBUM CL Blink-18
_		Kid Rock, M.Bradford (M Shafer, M Bradford)	Top Dog/Lava ALBUM CUT/Attentic Christina Aquilera, Lil' Kim, Mya & Pink 😴	1	75			2	J.Finn (Blink 182) DIFFERENCES	MCA ALBUM CU Ginuwing
		LADY MARIMALADE O In ElictRock widerer Fair (8 Crewerk Notan)	Interscope 497066*	1	76	1	35	12		Epic ALBUM CU
	-	RIDE WIT ME LEpperson (Neily, J Epperson, W DeBarge, E. Jordan, E. Debarge)	Nelly Featuring City Spud 🖙 Fo' Reel ALBUM CUT/Universal	3					M.Diesei (F.Perren, A.Mizell, B.Gordy, D.Lussier)	⊙ ⊙ O Soulja 50202/Priont Chris Cagle
		TAKE YOU OUT O W Campbell (W Campbell, KL vs. J Smith)			77	1	74	5	LAREDO R.Wright,C.Cagle (C.Cagle)	Virgin (Nashville) ALBUM CUT/Capitol (Nashville
26 26	8	SHE'S ALL I GOT O		26	78	68	71		SCHISM Tool,0.Battrill (D.Carey,J.Chancellor,M.J.Keenan,A.Jones)	Too Tool Dissectional ALBUM CUT/Volcan
25 24 1	10	E Sermon (E Sermon, M Gaye)	Erick Sermon Featuring Marvin Gaye 😪 NY,LA/Def Squad 497578*/Interscope	22	79	64	52	19	GROWN MEN DON'T CRY B Galimore, J Stroud, T.McGraw (S.Seskin, T.Dougias)	Tim McGrav Corb ALBUM CU
24 20 1	19	SUPERWOMAN PT. II O B M Cox Ciue, DURD (C Loving, B.M.Cox, G Nash, K.Iffill, J.Jackson, E.Shaw)	Lil' Mo Featuring Fabolous 😪 O O EastWest 67171/EEG	11	80	77	76	6	WHILE YOU LOVED ME M Bright,M.Williams (M Dodson,K,Williems,D.Wells)	Rascal Flatt: Lyric Street ALBUM CL
33 42 1		AUSTIN © B Braddock (D.Kent, K. Manna)	Blake Shelton © © Giant (Nashville) 16767/WRN	30	81	) N	EW/	1	I WOULD'VE LOVED YOU ANYWAY M.Wright,TYearwood (M.Danna,T.Verges)	Trisha Yearwoo MCA Nashvilla ALBUM CL
35 39 1	12	THE SPACE BETWEEN G Bahard (D J Matthews, G. Ballard)	Dave Matthews Band 😪 O RCAALBUM CUT	31	82	81	81	3	WHY THEY CALL IT FALLING MWright (R.Dean, D. Schlitz)	Lee Ann Womaci O MCA Nashville ALBUM CU
28 22 1	19	FIESTA O Poke & Tone, Precision (R.Kelly, S.Carter)	R. Kelly Featuring Jay-Z 😪	6	83	78	72	18	PLAY Bag.Amthor (R Bagge,R.Birgisson,C.Millan,C.Rooney)	Jennifer Lope Epic ALBUM CI
41 54	4:	-	others Featuring Ronald Isley AKA Mr. Biggs 🖙 DrgamWorks ALBUM CUT	33	84	85	83	14	MAD SEASON M Serietic (R Thomas)	matchbox twent Lava ALBUM CUT/Atlant
30 33	9-	HERE'S TO THE NIGHT	Eve 6 🛱	30	85	89	89	4	MISS CALIFORNIA O	Dante Thomas Featuring Pra
29 29 3	30	THANK YOU 3 Rolle Dide (D Armstieng, P. Herman)	Dido 🖙 O Ø Arista 13996-	3	86	93	82	14	LCRY O Lill Rob, I Gotti (J Atkins, Fl Mays. I. Lorenzo, C. Loving, K. Gamble, L. Huff)	Ja Rule Featuring Lil' M Murder loc /Def Jam 572856"/IDJM
4 55	4	ONE MINUTE MAN Timbaland,M Ellintt T.Mosfey,C Bridges)	Missy "Misdemeanor" Elliott 😪	36	87	80	56	15	WHEN SOMEBODY LOVES YOU KStegali (AJackson)	Alan Jackso
32 31	14	I'M ALREADY THERE U.Huff (R.McDonala, G.Baker, F.Myers)	Lonestar '무 O BNA ALBUM CUT	24		97	98	3	CAN'T DENY IT Q Rick Rock (J.Jackson R Thomas, T.Shekur, D.Arnaud)	Fabolous Featuring Nate Dog O Desert Storm/Elektra 67231 / EE
42 43	9	WHEN I THINK ABOUT ANGELS K Stegali (J. D Neal.R Dean, S. Tillis)	Jamie D'Neal 🖙 O Mercury (Nastrville) ALBUM CUT	38	89	87	85	18		Gary Alla O MCA Nashville ALBUM CI
37 37	18	SHE COULDN'T CHANGE ME O	Montgomery Gentry 🖙 O O O Columbia (Nastwille) 79540	37	90	90	90	4	JUST A BABY BOY @ Battlecat (K.Gilliam, C.Broadus, D.Thompson, M.J.Mitchell)	Snoop Dogg Featuring Tyrese & Mr. Ta
59 -	N. C.V.	J.Scarle (C.Knight, & Nicholson) IZZO (H.O.V.A.)	Jay-Z Roc-A-Fella/Def Jam ALBUM CUT/IDJMG	40	91	82	75	18	and the second se	Tyres O RCA 6041
43 47	7	K.West {S.Center,* West & Gordy_A.Mizel,F.Perren, 0.Richards}	American Hi-Fi 🖙	41	92	92	92	3	SANDSTORM O	Darud
40. 36 2	23	B.Rock (S Jones)	Island ALBUM CUT/IOJMG	9	93	84	62	17	IS16,Ariel,Thor House (V.Virtanen)	George Strai
9 40			DreamWorks ALBUM CUT	1	94	83	84	13	BABY, COME OVER (THIS IS OUR NIGHT)	Samantha Mumb
	3	Julam, T.Lewis, J., ackson (J. Jackson, J. Harris III, T. Lewis, W. Garfield, D. Romani, M. Malava I'M JUST TALKIN' ABOUT TONIGHT	si) O O Virgin 97522 Toby Keith 😪	-	95	M	EW	1	Bag Arnshar, D'Especto E Dawk, RFair (A.Bagge A.Brg isson, S.Mumba R8ell (A.Brow, M.Mutanamed, C.Smith, J.Tayl I'LL FLY WITH YOU (L'AMOUR TOUJOURS) ©	Gigi D'Agostin
	11-		DreamWorks (Nashville) ALBUM CUT Backstreet Boys 🛠		96		87	18	G.D Agostino (L.Di Agostino, P.Sandrini, C.Montagner, D.Leoni)	Arista 1399     Azul Azu
	-	Franciz,LePont,Jerkins (Franciz,LePont,A.Anders)	Jive ALBUM CUT	-	6	98		2	R Saavedra (FZambrane Marchetti) ON A NIGHT LIKE THIS O	© © Sony Discos 844 Trick Pon
	10	I DO!! © Bam (H Guy, Ro triguez)	● © O Arista 13972 matchbox twenty ☞		98		GIA/	1	C.Howard (K Staley, D.Kahan) MY PROJECTS @	O O Warner Bros. (Nashville) 16751/WF      Coo Coo Ca
	42	IF YOU'RE GONE M Serietic (R Thomas)	Lava ALBUM CUT/Atlantic	-	-	4	EW	1		© Infinite 2225 /Tommy B
	48	I HOPE YOU DANCE O M Wright (M.D. tlanders,T.Sillers)	Lee Ann Womack 😪	1 -	99	America	EW		E.Vanspauwen,C.Chantzis (E.Vanspauwen,C.Chantzis,M.Theeuwen)	@ • Robbins 72046
38 28	11	THERE YOU'LL BE Them B Guimere (0 Werren) irplay and/or sales gains recorded this week. Greatest Gainer/Sales and G nustry Association Df America (RIAA) certification	Faith Hill 😪		100	11 1	86		M Taylor P Pauling // Pichie P Parns M Taylor)	Lionel Richi Gilsland 572831*/IDJM

#### Chart Codes: Hot 100 Singles (H100); R&B Hip/Hop Singles (RBH); Country Singles (CS) and Hot Latin Tracks (LS). TITLE (Publisher - Licensing Org.) Sheet Music Dist., Chart, Position.

#### --- A ---

ABRAZAME MUY FUERTE (BMG Arabella, ASCAP/San ABRAZAME MUY FUERTE (BMG Arabella, ASCAP/San Angel, ASCAP) LT 3 AINT NOTHING 'BOUT YOU (Sony/ATV Tree, BMI/Wenonga, BMI/Universal, ASCAP/Memphisto, ASCAP), HL/WBM, CS 15 ALL FOR YOU (Black Ice, BMI/EMI April, ASCAP/Flyte Tyme, ASCAP/LIttle Macho, ASCAP/WB, ASCAP/Arapesh Communications, ASCAP), HL/WBM, H100 43 ALL I WANNA DO (King Kendrick, BMI) RBH 99 ALL OR NOTHING (Rokstone, PR/Songs Of Windswept Pacific, BMI/UniversalSongs Of PolyGram International, BMI), WBM, H100 4 AMAME (Ambernel, BMI/TN Ediciones, BMI) LT 21 AMORCITO MIO (Edimusa, ASCAP) LT 19 ANGEL (LBR, ASCAP/Rive Droite, ASCAP) H100 100 ANGELS IN WAITING (WB, ASCAP/Call IV, ASCAP/O'Shaughmessy Avenue, ASCAP/Peermusic III,

Angels in walling (wg, AscAr/calix, CAP/O'Shaughmessy Avenue, ASCAP/Permusic III, II/Wide Ocean, BMI), HL/WBM, CS 25 ANGRY ALL THE TIME (Tiltawhirl, BMI/Bruce Robiso

BMI) ICS 33 NREA CODES (Ludacris, ASCAP/Bubba Gee BMI/Noontime Tunes, BMI/WamerTamerlane, BMI/Nate Dogg, BMI/LehsemSongs, BMI/Music In Three, BMI/Billee, BMI/Music & Media International, BMI/EMI Andi ASCAD, HI (MBM) Human Discours April, ASCAP), HL/WBM, H100 52; RBH 22 AUSTIN (Talbot, BMI/Kirstisongs, ASCAP) CS 4; H100

30 EL AYUDANTE (Not Listed) LT 29 AZUL (F.I.P.P., BMI/Clear Mind, ASCAP) LT 1

BABY, COME OVER (THIS IS OUR NIGHT) (Murtyn, ASCAP/Universal, ASCAP/Warner Chappell, PRS/Second Decade, BMI/WarnerTamerlane, BMI/Chrysalis, BMI), WBM Hicks WBM HIDO

BACK BACK (Bleed Da Black, ASCAP/In The Sonic, ASCAP) RBH o

ASCAP) RBH 92 BAD BOY FOR LIFE (Dors'D, BMI/Me Again, BMI/Dee Mac, BMI/Janice Combs, BMI/EMI Blackwood, BMI/Dia-mond Rob, ASCAP/JUSTI Combs, ASCAP/EMI April, ASCAP/Bristeasy, BMI/DorsD, ASCAP/EMI April, ASCAP/Bristeasy, BMI/DorsD, ASCAP/EMI April, ASCAP/Bristeasy, BMI/DorsD, ASCAP/EMI April, BAD DAY (Universal/Songs Of PolyGram International, BMI/Pener Pig, BMI) H100 66 BEANIE (MACK B***) (Shakur AlDin, ASCAP/Hitco South, ASCAP/F.O.B., ASCAP) RBH 62 BE LIKE THAT (Escatawpa, BMI/Songs Of Universal, BMI) H100 72

ASCA

 H10072
 BESAME (Hecho A Mano, ASCAP/EMI April, CAP/Peermusic III, BMI) LT 6
 BIA BIA (Swole, ASCAP/STD, ASCAP/EMI Blackwood, IV/Ground Control, BMI/Ludacris, ASCAP), HL RBH 47
 BIGACTS LITTLEACTS (Life Force, BMI/Bright Summit, CAP/Grien SCAPILiar Data Control Inc. RMI

ASC AD

ASCAP/Grice, ASCAP/UniversalPolyGram International, ASCAP/GZA, ASCAP/ NetworksalPolyGram International, ASCAP/GZA, ASCAP) RBH 100 BOOTVLICIOUS (Sony/ATV Tunes, ASCAP/Beyonce, ASCAP/JuneBug Aliey, ASCAP/Welsh Witch, BMI/Lonte, ASCAP/Sony/ATV Songs, BMI), HL, H100 1; RBH 2 BROWN SKIN (Gold & Iron, ASCAP/WarnerTamerland W100/bites operations)

BROWN SKIN (Gold & Iron, ASCAP/WarnerTamerlane, BMI/Publishing Designee, BMI/Bat Future, BMI), WBM, RBH 39

#### --C-

DA VEZ TE EXTRANO MAS (LGA, BMI) LT 26 CAUA VEZ IL EXTRANO MAS (LGA, BMI) LT 26 CALL ME E.S. (COpyright Control) RBH 98 CANDELA (PSO, ASCAP/Orum, ASCAP) LT 32 CANT BELIEVE (Justin Combs, ASCAP/EMI April, ASCAP/MBA: ASCAP/Hard Workin Black Folks, ASCAP/Ga-rra June, ASCAP/Hard Workin Black Folks, ASCAP/Gia-rra June, ASCAP/Jakoda House, ASCAP/III Will, ASCAP/Jife's A Bitch, ASCAP/Zomba, ASCAP/III Will, ASCAP/Life's A Bitch, ASCAP/Zomba, ASCAP/III Will, ASCAP/Life's A Bitch, ASCAP/Zomba, ASCAP/III Will, ASCAP/Life's A Bitch, ASCAP/Zomba, ASCAP/Gioria's Boy, ASCAP/EMI Blackwoo

ASCAP/EMI Blackwoo CAN'T DENY IT () Brasco, ASCAP/Desert Storm, BMI/Cyphercleff, ASCAP/EMI April, ASCAP/Songs Of Uni-versal, BMI/Joshua's Dream, BMI/WB, ASCAP/Suge, ASCAP), HL/WBM, H100 88; RBH 40 CASTLES IN THE SKY (Rocks, ASCAP) H100 99 CLUCK CLUCK (Huss Zwingli, ASCAP/Sony/ATV Tunes, ASCAP/TeBass, BMI/EMI Blackwood, BMI/Ghetto And Blues, ASCAP/Hempstead High, ASCAP/EMI April, ASCAP), HL, RBH 68 COMO UWDAP (a for the topological construction)

COMO OLVIDAR (Lanfranco, ASCAP/Arena Fina. ASCAP) LT

ASCAPT LE 9 COMO OLVIDAR (Ventura, ASCAP) LT 27 COMO SE CURA UNA HERIDA (Rubet, ASCAP/Univer-sal Musica, ASCAP/Adam Rhodes, ASCAP/Lanfranco,

ASCAP) IT ASCAP) LT 4 COMO SE LO EXPLICO AL CORAZON (Negrele) LT 14, COMPLICATED (EMI Full Keel, ASCAP/April Blue, ASCAP/EMI Blackwood, BMI/Zomba, BMI/Blakemore Avenue, ASCAP), HL/WBM, CS 22 CON CADA BESO (WB, ASCAP/Osorio, ASCAP/Ele-phant Star, BMI/CareersBMG, BMI) LT 7 CONTAGIOUS (R.Kelly, BMI/Zomba, BMI), WBM, H100 33: RBH 10

33: RBH 10 CRAZY LIFE (Songs Of The Court, BMI/Stone Poet, BMI) CS 56

#### -D-

DANCE WITH ME (Da Twelve, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/C.Sills, ASCAP) RBH 52 DEJAME AMARTE (SerCa, BMI) LT 34

DEJAME AMARTE (SerCa, BMI) LT 34 DESPRECIADO (Vander, ASCAP) LT 11 DIFFERENCES (Chocolate Factory, ASCAP/Music Of Windswept, ASCAP), HL, H100 75; RBH 20 DIME CORAZON (Warner/Chappell) LT 28 DIME, DIME, DIME (Elzaz, BMI) LT 35 DONT HAPPEN TWICE (EMI April, ASCAP/Gotta Groove, ASCAP/Copyright.net, BMI/McMore, BMI), HL, CS 17

17

DON'T MESS WITH THE RADIO (Organized Noize, BMI/C. Barnett, ASCAP/Belt Star, ASCAP/EMI April, ASCAP/Big Sexy, ASCAP/Street Top, ASCAP), HL, RBH 85 DOS CORAZONES, DOS HISTORIAS (WB, ASCAP) LT 20 39

#### DOWNTIME (Gravitron, SESAC/Bluewater, SAC/EMI Full Keel, ASCAP/Blakemore Avenue, ASCAP), SESA

HL CS 8: H , CS 8; H100 61 DRIVE (EMI April, ASCAP/Hunglikeyora, ASCAP), HL Hin

H100 14 **DROPS OF JUPITER (TELL ME)** (EMI April, ASCAP/Dessert Tent, ASCAP/Schweet, ASCAP/P. Timon, ASCAP/Mr. Clean, ASCAP/Beneath The Tree, ASCAP/EMI Blackwood, BMi), HL, H100 7

80

#### ___F___

FALLIN' (Lellow, ASCAP/EMI April, ASCAP), HL, H100 10: RI 10; RBH 4 FAMILY AFFAIR (Mary ). Blige, ASCAP/UniversalMCA, ASCAP/Fame, BMI/Music Of Windswept, ASCAP/Five Card, ASCAP/Elvis Mambo, ASCAP/WB, ASCAP/Ain't Nuthin' Goin' On But Funking, ASCAP/Copyright Control), WRM Hung 52; RBH 17

WBM, H100 53; RBH 17 FEELIN' ON YO BOOTY (Zomba, BMI/R.Kelly, BMI), WBM, RBH 41 FIESTA (2omba, BMI/R.Kelly, BMI/EMI Blackwood, BMI/Lil Lu Lu, BMI), HL/WBM, Haoo 32; RBH 12 FILL ME IN (Songs OV Windswept Pacific, BMI/Warn Chappell, PRS/WB, ASCAP), WBM, Haoo 18; RBH 25 FLAVOR OF THE WEAK (Disciples Of Judra, ASCAP/RMC Conge ASCAP), HL Mono 42

AP/BMG Songs, ASCAP), HL, H100 4 FOLLOW ME (Gaje, BMI/WarnerTam 

BMI/Chunky Style, ASCAP/DisneySeven Peaks, ASCAP), HL/WBM, Histo 23 FRONT 2 BACK (Hennessey For Everyone, BMI/VOCO, BMI/Alexra, BMI/Dayna's Day, BMI/WarnerTamertane,

---G---

GETTING THERE (Universal/PolyGram International, ASCAP/TerriOOO, ASCAP), WBM, CS 46 GET UR FREAK ON (Mass Confusion, ASCAP/WB, ASCAP/Virginia Beach, ASCAP), WBM, Hioo 20; RBH 27 GHETTO GIRLS (EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, SESAC/Noontime South, SESAC/Hiram Clarke, SESAC/Four Knights, BMI/Songs Of Universal, BMI), HL, RBH 45 GIRL NEXT DOOR (EMI April, ASCAP/Touched By Jazz, ASCAP/Nivrac Tyke, ASCAP/Pamoja, BMI/EMI Black-wood, BMI), HL, RBH 59 A GOOD WAY TO GET ON MY BAD SIDE (Universal, ASCAP/Memphisto, ASCAP/Zomba, BMI/Teren It Up,

ASCAP/Memphisto, ASCAP/Zomba, Bmi/reren rc op, BMI), WBM, CS 51 GROWN MEN DON'T CRY (Larga Vista, ASCAP/Scarlet Rain, ASCAP/Sony/ATV Tree, BMI), HL, CS 18; H100 79

#### ----H----

HANGING BY A MOMENT (GChills, BMI/Songs Of Dre HEARD IT ALL BEFORE (Mike City, BMI/Pinkey's Play

ise, ASCAP/Copyright Control) RBH 35 HEARTBREAK TOWN (EMI April, ASCAP/House Of

Bram, ASCAP), HL, CS 28 HELPLESSLY, HOPELESSLY (Sony/ATV Tree, BMI/Songs Of Teracel, BMI/Songs Of Universal, BMI), H1/WBM. CS 44 Br

WBM, CS 44 HERE'S TO THE NIGHT (Fake And Jaded, BMI/Less

HERE'S TO THE NIGHT (Fake And Jaded, BMI/Less Than Zero, BMI/Southfield Road, BMI) H100 34 HEY HEY (Krotala, BMI/Sth Of May, BMI/EMI Black-wood, BMI/Hillacious, BMI/Amancia, BMI), HL, RBH 69 HIT 'EM UP STYLE (OOPS') (Cyptron, BMI/EMI Black-wood, BMI/HI H100 2, BBH 41

HIT : EM UP STYLE (QOPSI) (Cyptron, BMI/EMI Black wood, BMI), HL, H100 3; RBH 11 HOREY DO (Mighty Nice, BMI/AI Andersongs, BMI/Bluewater, BMI/Songs Of Windswept Pacific, BMI/My Life's Work, BMI/Yellow Desert, BMI/I Want To Hold Your Songs, BMI/Rio Bravo, BMI), HL/WBM, CS 45 HOW COOL IS THAT (Sony/ATV Tree, BMI/Warner-Tamerlane, BMI/Major Bob, ASCAP), HL/WBM, CS 30

- I AM A MAN OF CONSTANT SORROW (Public Domain) CS 59 IAM YOUR WOMAN (Zomba, BMI/R.Kelly, BMI),

M, RBH 63 I COULD NOT ASK FOR MORE (Realsongs, ASCAP), ICOULD NOT ASK FOR MORE (Realburgs, Court, WBM, CS 14; H100 73 ICRY (Slavery, BMI/White Rhino, ASCAP/Mo Loving, ASCAP/LIR Rob, BMI/DJ Irv, BMI/WarnerTamerlane, BMI), HL/WBM, H100 86; RBH 38 IDD!! (Stixx & Tones, ASCAP/ToyToy, ASCAP) H100 46;

H 46 IF YOU CAN DO ANYTHING ELSE (EMI Blackwood, II/New Don, ASCAP/New Hayes, ASCAP), HL/WBM, BMI/N Hio

IF YOU EVER FEEL LIKE LOVIN' ME AGAIN (Warner nerlane, BMI/Ensign, BMI), WBM, CS 47 IF YOU'RE GONE (EMI Blackwood, BMI/Bidnis, BMI),

HLE

HL, H100 47 I HOPE YOU DANCE (UniversalMCA, ASCAP/Soda Creek, ASCAP/Choice Is Tragic, BMI/Ensign, BMI), HL/WBM, H100 48 I LIKE THEM GIRLS (WarnerTamerlane, BMI/Demis Hot Songs, ASCAP/E Two, ASCAP/EMI April, ASCAP/Valentine's Day, BMI/Smooth As Silk, ASCAP/Plaything, ASCAP/First Avenue, ASCAP), HI /WBM. H100 01: RBH 192

HL/WBM, H100 91; RBH 72 I'LL FLW WITH YOU (L'AMOUR TOUJOURS) (Media I'LL FLY WITH YOU (L'AMOUR TOUJOURS) (Media Songs, SRL/Warner Bros. Italy, SRL), WBM, H100 95 ILUVIT (My Own Chit, BMI/EMI Blackwood, BMI/Tray Tray's, ASCAP/Lil Gangsta, ASCAP/Koke Is It, ASCAP/Perk's, BMI/UniversalDuchess, BMI/Bridgeport, BMI/Rubber Band, BMI/UniversalSongs Of PolyGram

DMI/Rubber Band, BMI/UniversalSongs Of PolyGram International, BMI/Show You How Daddy Ball, ASCAP), HL, RBH 78 I'M A BELIEVER (Tallyrand, ASCAP), HL, H100 56 I'M ALREADY THERE (Sony/ATV Tree, BMI/Zomba, ASCAP/Swear By It, ASCAP/JoshNick, ASCAP), HL/WBM, CSU Honos

CS 3; H100 37 I'M A SURVIVOR (Porch Pickin', ASCAP/Murrah, BMI)

CS 41 I'M ATHUG (First N' Gold, BMI/Sony/ATV Songs,

Al), HL, H100 71; RBH 33 I'**M JUST TALKIN' ABOUT TONIGHT** (Tokeco Tunes, Al/Sony/ATV Tree, BMI/Big Yellow Dog, BMI), HL, CS 5; BMI/S

H100 4/ I'M LIKE A BIRD (Neistar, SOCAN), WBM, H100 42

I'M LIKE A BIRD (Nelstar, SOCAN), WBM, H100 42
 I'M REAL (Nuyorican, BMI/Sony/ATV Songs, BMI/Cori Tiffani, BMI/Chocolate Factory, ASCAP/Sony/ATV Tunes, ASCAP/Alpha, ASCAP/LE.S. Publishing Designee, ASCAP), HL, H100 12
 I'M REAL (Nuyorican, BMI/Sony/ATV Songs, BMI/Cori Tiffani, BM/Chocolate Factory, ASCAP/Sony/ATV Tunes, ASCAP/Alpha, ASCAP/LE.S. Publishing Designee, ASCAP/Alpha, ASCAP/LE.S. Publishing Designee, ASCAP/Alpha, ASCAP/LE.S. Publishing Designee, ASCAP/Alpha, ASCAP/LE.S. Publishing Designee, ASCAP/ALPha, RBH 13
 I'M TRYIN' (Pacific Wind, SESAC/4t4, SESAC/Songs Of Windswept Pacific, BMI/Gottahaveable, BMI/Almo, ASCAP, HL/WBM, CS 39
 IN ANOTHER WORLD (Sony/ATV Tree, BMI/Wenonga, BMI/Cherry River, BMI/Monkline, Ser ASCAP/ALPA

MUSIC (Erick Sermon, ASCAP/Zomba, ASCAP/T MUSIC (Erick Sermon, ASCAP/Zomba, ASCAP), HL/W

BMI/Songs Of Nashville DreamWorks, BMI/Uno Mas, BMI/Cherry River, BMI/Hookline East, ASCAP/Madeleine Grace, ASCAP), HL, CS 53

TELL ME WHO (Almo, ASCAP/Hudson Jordan, ASCAP/Plus 1, ASCAP), HL, RBH 96 TELLURIDE (Songs Of Universal, BMI/Sony/ATV Cross Keys, ASCAP/Onaly, ASCAP), HL/WBM, CS 60 TEXAS IN 1888 (Muckelroy, ASCAP/BMG Songs, ASCAD) CF 20

TEXAS IN 1880 (Muckelroy, ASCAP/BMG Songs, ASCAP) C5 58 THANK YOU (Warner Chappell, PRS/WB, ASCAP/Cheeky, BMI/EMI Blackwood, BMI/Champion Management, BMI), HL/WBM, H100 35 "THAT'S A PLAN (Warner Tarmerlane, BMI/Zantanon, BMI/Harris Gordon, ASCAP/Ticonderoga, ASCAP/Music Sales, ASCAP), WBM, C5 42 THERE SHE GOES (The Waters Of Nazereth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP/ECAF, BMI/Sony/ATV Songs, BMI), HL, H100 70; RBH 30

THERE YOU'LL BE (Realsongs, ASCAP), WBM, CS 38;

H100 49 THIS IS ME (Sonic Graffiti, ASCAP/EMI April, ASCAP/Muso, ASCAP/Griff Griff, ASCAP/Plum Tree, BMI/WamerTamerIane, BMI), HL/WBM, H100 64; RBH 86 THE TIN MAN (AcuffRose, BMI/Songwriters Ink, BMI/Texas Wedge, ASCAP, WBM, CS 54 TORTURE (I, ASCAP/ThreeFiveFenn, ASCAP/Blind Man's Bluff, ASCAP) RBH 95 THE MODE TEMTACING Lidence, ASCAP/Cran, Mood

IN'S Bluff, ASCAP) RBH 95 TU MAYOR TENTACION (Lideres, ASCAP/Crazy Mood,

CAP) LT 25 T**U RECUERDO** (BMG Songs, ASCAP/Viaices, ASCAP)

TWO PEOPLE FELL IN LOVE (EMI April, ASCAP/Sea Gayle, ASCAP/Love Ranch, ASCAP/EMI Blackwood, BMI), HL, CS 7; H100 57

U KNOW U GHETTO (Tony Philon, BMI/Charles Young, N/Tony Mercedes, ASCAP/WB, ASCAP), WBM, RBH 97 UN AMOR ASI (Famous, ASCAP/Clear Mind, ASCAP)

UN AMOR ASI (Famous, ASCAP/Clear Mind, ASCAP) LT 46 UNBROKEN BY YOU (UniversalMCA, ASCAP/Sony/ATV Tree, BMI/Ranch Rock, BMI/Big Red Tractor, ASCAP/Ice Trey, ASCAP), HL/WBM, CS 52 UN IDIOTA (Rio Musical/Edimusa, ASCAP) LT 48 UNTL THE END OF TIME (Amaru, ASCAP) LT 48 UNTL THE END OF TIME (Amaru, ASCAP)/Black Hip-sanic, ASCAP/BMG Songs, ASCAP/WarnerTamerlane, BMI/Entente, BMI/AiAja, ASCAP/Indolent Sloth, ASCAP/Panola Park, ASCAP/WB, ASCAP/Universal, ASCAP/Indole Park, BCAP/WB, ASCAP/Universal, ASCAP/IL/WBM, RBH 67

ASCAP/Panola Park, ASCAP/WB, ASCAP/Universat, ASCAP), HL/WBM, RBH 67 U REMIND ME (Smooth C, BMI/Songs Of Windswept Pacific, BMI/Butterman's Land, BMI/Guccizm, ASCAP/Universal, ASCAP), WBM, Haoo 5; RBH 3 USED TO LOVE (Zomba, BMI/Tuff Huff, BMI), WBM,

WAIT A MINUTE (The Waters Of Nazereth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP/Notorious K.I.M., BMI/Undeas, BMI/Warrer-Tamerlane, BMI), HL/WBM, H100 50; RBH 23 THE WAY (Blues Baby, ASCAP/Jatcat, ASCAP/Dirty Dre, ASCAP/Universal, ASCAP), Whito 62; RBH 20 WEEKEND THING (Divine Mill, ASCAP/WB, MSCAP/Sharay's, ASCAP/UH ON, ASCAP/Famous, ASCAP/Sharay's, ASCAP/UH ON, ASCAP/ATamous, ASCAP/Sharay's, ASCAP/UH ON, ASCAP/MB, ASCAP/Idmo, ASCAP/Badazz, ASCAP), HL/WBM, RBH 73 WE 60MA MAKE IT (Jae'wons, ASCAP/Lustin Combs, ASCAP/EMI April, ASCAP/Paniro's, ASCAP/Lustin Combs, ASCAP/EMI April, ASCAP/Paniro's, ASCAP/A. Maman Music, ASCAP, HL, RBH 83 WE NEED A RESOLUTION (Herbilicious, ASCAP/Black Fourtain, ASCAP/Virginia Beach, ASCAP/WB, ASCAP),

Fountain, ASCAP/Virginia Beach, ASCAP/WB, ASCAP/WB, WBM, H100 68; RBH 31 WE'RE CALLIN U (2000 Watts, ASCAP/Ghetto Pop EMI, ASCAP/The Motha Chapta, ASCAP/WB, ASCAP/Genius, BM/Silk, BMI/Elijah Jimmy, BMI), H/ WBM, RBH 00

HU/WBM, RBH 90 WHAT I DID RIGHT (EMI Full Keel, ASCAP/Left Foot, ASCAP/Womaculate Conceptions, ASCAP/EMI Longitude, BMI/Bamey Building, BMI/Still Standing, BMI) CS 24 WHAT I REALLY MEANT TO SAY (Sony/ATV Cross Keys, ASCAP/Sony/ATV Tree, BMI/Chris Waters, BMI/Still Working For The Man, BMI/Tommy Lee James, BMI), HL, CS 10: H100 54

WHAT IT IS (1'Ziah's, BMI/WarnerTamerlane, BMI/The WHAT IT IS (1'Ziah's, BMI/WarnerTamerlane, BMI/The Waters Of Nazereth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL/WBM, H100 67; RBH

WHAT WOULD YOU DO? (Pladis, ASCAP/EMI April,

WHAT WOULD YOU DO? (Pladis, ASCAP/EMI April, ASCAP/Hotish, ASCAP), HI, H100 15 WHEN GODFEARIN' WOMEN GET THE BLUES (Sony/ATV Cross Keys, ASCAP/Satcher, ASCAP), HL, CS 27 WHEN I THINK ABOUT ANGELS (EMI April, ASCAP/Pang Toon, BMI/WB, ASCAP/WarnerTamerlane, BMI), HL/WBM, CS 1; H100 38 WHEN IT'S OVER (WarnerTamerlane, BMI/E Equals, BMI), WBM, H100 16

I), WBM, H100 16 WHEN SOMEBODY LOVES YOU (WB, ASCAP/Yee V, ASCAP) WBM, H100 87

Haw, ASCAP), WBM, H100 87 WHEN YOU COME BACK DOWN (Howdy Skies, ASCAP/Universal, ASCAP/Bicameral, BMI/Mighty Nice, BMI), WBM, CS 55 WHERE DOES IT HURT (Sony/ATV Tree, BMI), HL, CS

WHERE THE BLACK IOP ENDS (Steve Wariner, BM//Built On Rock, ASCAP), WBM, C5 6; Hioo 51 WHERE THE PARTY AT (Them Damn Twins, ASCAP/Air Control, ASCAP/EMI April, ASCAP/So So Def, ASCAP/Babyboy's Little, ESSAC/Noontime South, SESAC/Jackie Frost, ASCAP/BMG Songs, ASCAP), HL, Hioo 11: PRH e

MULL 11; KBH 5 WHILE YOU LOVED ME (Sony/ATV Cross Keys, ASCAP/Kim Williams, ASCAP/K. Williams Songs, ASCAP/Irving, BMI), HL CS 12; H100 80 WHY THEY CALL IT FALLING (WB, ASCAP/Maverick, ASCAP/New Hayes, ASCAP/New Don, ASCAP), WBM, CS 16: H100 R2

16; H306 82 WRONG IDEA (Denver Street, BMI/My Own Chit, BMI/EMI Blackwood, BMI/Double Dollar Sign, ASCAP/UniversalSongs Of PolyGram International, BMI/Larry Junior, BMI/All Seeing Eye, ASCAP), HL, RBH 79

-Y-

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YALL DON'T WANNA (Forever People, ASCAP/D)

HiTek, BMI) RBH 94 Y LLEGASTE TU (LGA, BMI) LT 18 YO NO SOY ESA MUJER (Songs On The Rocks, GEMA/CareersBMG, BMI/Universal Musica, BMI/Fersal, BMI/No Limitations, BMI) LT 12

WBM, CS 35 WHERE THE BLACKTOP ENDS (Steve Wariner, WHERE THE BLACKTOP ENDS (Steve Wariner, Steve ASCAP), WBM, CS 6; H100 51

WHERE I COME FROM (WB, ASCAP/Yee Haw, ASCAP),

VUELVE JUNTO A MI (Not Listed) LT 38

-V_

H100

ASCA

BMI/

RBH 74

HL/WI

BMD, WE

H100 11; RBH 5

16: H100 82

HiTel

Haw

- N ---NEVER LOVE YOU ENOUGH (Sony/ATV Cross Keys, NEVER LOVE YOU ENOUGH (Sony/ATV Cross Ki ASCAP/Onaly, ASCAP/UniversalPolyGram Internatin ASCAP/Green Wagon, ASCAP), HL/WBM, CS 34 NI HABLAR (Not Listed) LT 41 NO ME CONOCES AUN (Edimonsa, ASCAP) LT 8

NONE TONIGHT (Lil' Nettie, ASCAP/Dale's Mix, ASCAP/Soundtron Tunes, BMI/Platinum World, BMI) RBH

NO TE PODIAS QUEDAR (Seg Son, BMi) LT 16 NOT YOUR FRIEND (Tyme 4 Flytes, BMI/Songs Of 2amWorks, BMI) RBH 65 NO VALE LA PENA (Not Listed) LT 36

--0-OH YEAH (Pork, ASCAP/Durar, ASCAP/FiftySix Hope Road, ASCAP/Odnil, ASCAP/UniversalSongs Of PolyGram International, BMI) RBH 81

International, BMD RBH 81 O ME VOY O TE VAS (Crisma, SESAC) LT 2 ON A NIGHT LIKE THIS (WarmerTamertane, BMI/Instinct, ASCAP), WBM, CS 26; HAO 97 ONE MINUTE MAN (Mass Confusion, ASCAP/WB, ASCAP/Virginia Beach, ASCAP/Ludacris, ASCAP/EMI April, ASCAP), HL/WBM, Hao 36; RBH 16 ONLY IN AMERICA (Sony/ATV Tree, BMI/Buffalo Prairie, BMI/Don Cook, BMI/Route Six, BMI), HL, CS 11; Hao 69

ONLY TIME (EMI Songs, BMI/EMI Blackwood, BMI)

-P-

<text>

---R-

RAISE UP (Zomba, ASCAP/Kumbaya, ASCAP/Virginia RAISE OF (201108, ASUAF/RUINBAya, ASUAF/RUINBA

REAL LIFE (I NEVER WAS THE SAME AGAIN) (Major Bob, ASCAP/Castri, BMI/Whiskey Gap, BMI), WBM, CS 36 RIDE WIT ME (Jackie Frost, BMI/BMG Songs, ASCAP/Basement Beatz, ASCAP/Universal, ASCAP/Jobete, ASCAP/Jay E's Basement, ASCAP/Dyna-com, ASCAP/Misam, ASCAP/B, LA Tunes, ASCAP), III (MIRIN Misam, ASCAP/B, LA Tunes, ASCAP),

com, ASCAF/Misaul, ASCA / A HL/WBM, Hioo 25 RIGHT WHERE I NEED TO BE (AcuffRose, BMI/601 Broadway, BMI/Sony/ATV Tree, BMI/Big Yellow Dog,

ASCAP

H100 78

THE ROCK SHOW (EMI April, ASCAP/Fun With Goats,

CAP), HL, H100 74 ROUND & ROUND (Jonell, BMI/D) HiTek, BMI) RBH 56

-S--SANDSTORM (BMG Finland), HL, H100 92 SCHISM (Toolshed, ASCAP/EMI Virgin, ASCAP), HL,

SECOND WIND (EMI Blackwood, BMI/Hatley Creek,

SECOND WIND (EMI Blackwood, BMI/Hatley Creek, BMI), HL, CS 23 SECRETO DE AMOR (Vander, ASCAP) LT 40 SET IT OFF (Money Mack, BMI) RBH 34 SHE ANT'GONNA CRY (Music of Windswept, ASCAP/In The Fairway, ASCAP/November Songs, ASCAP/Creative Artist Agency, ASCAP), WBM, CS 50 SHE COULDN'T CHANGE ME (WB, ASCAP/Gary Nicholson, ASCAP/Sony/ATV Cross Keys, ASCAP), HL/WBM, CS 2; H100 39 SHE'S ALLI (GOT (Mike City, BMI) H100 27; RBH 6 SIXPACK SUMMER (EMI April, ASCAP/Phil Vassar, ASCAP/Milene, ASCAP/EMI Blackwood, BMI/Flybridge, BMI), HL, CS 20 SLOWLY (Tank 1176, ASCAP/Dubb Wordd

ASCAP/Miene, ASCAP/EMI Blackwood, BMI/Flybridge, BMI), HL, CS 20 SLOWLY (Tank 1176, ASCAP/Dub's World, ASCAP/Black Fountain, ASCAP, RBH 53 SOMBASS... NADA MAS (WB, ASCAP) LT 20 SOMEONE TO CALL MY LOVER (Black Ice, ASCAP/EMI April, ASCAP/Flyte Tyme, ASCAP/WB, ASCAP/D, Bunneli, ASCAP), HL/WBM, H1oo 17; RBH 55 SOUTHERN RAIN (Sunnageronimo, BMI/Achy Breaky Heart, BMI/Two Seats Down, BMI) CS 48 THE SPACE BETWEEN (Colden Grev, ASCAP/Univer-salMCA, ASCAP/Aerostation, ASCAP), CLM/WBM, H1oo 31 STANDIN' STILL (WB, ASCAP/Dreamin' Upstream, ASCAP/High Steppe, ASCAP/Steel Wheels, BMI), WBM, CS 40

SARUIR STILL (WD, NSAR/JURAMIN UpSuEarin, ASCAP/High Steppe, ASCAP/Steel Wheels, BMI), WBM, ASCAP/High Steppe, ASCAP/Steel Wheels, BMI), WBM, CS 40 START THE COMMOTION (Copyright Control/EMI April, ASCAP/Greg Nyce, ASCAP/EMIUnart Catalog, BMI), HL, H100 63 STILL HOLDING OUT FOR YOU (Without Anna, ASCAP/ChiBoy, ASCAP), CLM/WBM, CS 29 SUENO SU BOCA (Nova Editoines) LT 43 THE SUN GOD (Senseless, BMI/Songs Of Universal, BMI/Vinia Mojica, BMI/)D HiTek, BMI (MBH 80 SUPERWOMAN PT. II (Mo Loving, ASCAP/Babyboy'S Ittle, SESAC/Noontime South, SESAC/EMI Blackwood, SUENG NGAN, DAWI, DUN, BMI, WB, ASCAP/ Brasco, ASCAP/Desert Stomm, BMI), HL/WBM, H100 29; RBH 18 SUEST SUMMER (Desert Dreams, BMI/Michael-house, BMI/Ensign, BMI/Rio Bravo, BMI, HL/WBM, CS 21

-T.

TAKE CARE OF HOME (Tyme 4 Flytes, BMI/Songs Of DreamWorks, BMI) RBH 58 TAKE THAT (T'Ziah's, BMI/WarnerTamerlane, BMI/Ramp, BMI/Rah Digga, ASCAP/Dutty Nigga, ASCAP/KIIa 4, ASCAP/MarciRoc, ASCAP/Shades Of Brooklyn, ASCAP) RBH 84 TAKE YOU OUT (Nyrraw, ASCAP/EMI April, ASCAP/Incile Bobby, BMI/EMI Blackwood, BMI/Dango, BMI), HL, H100 26; RBH 7 TAN ENAMORADO (Not Listed) LT 33

93

Dre:

H100

H100 65

IRRESISTIBLE (EMI April, ASCAP/Murlyn, ASCAP/Uni-versalPolyGram International, ASCAP/Plum Tree, BMI/WarrerTamerlane, BMI), HL/WBM, H100 21 IT'S A GREAT DAY TO BE ALLVE (EMI April, ASCAP/House Of Bram, ASCAP), HL, CS 19 IT'S BEEN AWHILE (Greenfund, ASCAP/WB, ASCAP/My Blue Car, ASCAP/pimpYug, ASCAP/WB, ASCAP), WBM, H100 13 IT'S OVER (Darlock, BMI/Allyarmsongs, ASCAP/WB, ASCAP/Dotted Line, BMI/Sharron Hill, BMI/Antraphil, BMI/Pubco, BMI/Rykomusic, PRS) RBH 91 IWANNA BE BAD (Kierulf, BMI/Mugsy Boy, BMI/Zomba, BMI/Mandah, BMI/Lava, BM), WBM, H100 22

WANT YOU BAD (Music Sales, ASCAP) CS 49
 IWOULD'VE LOVED YOU ANYWAY (Danasongs, BMI/Ensign, BMI/Songs Of Universal, BMI), HL/WBM, CS 13; H100 81

13; H100 81 IZZO (H.O.V.A.) (Lil Lu Lu, BMI/EMI Blackwood, BMI/Ye World, ASCAP/Jobete, ASCAP), HL, H100 40; RBH

JOHN DOE (Smelzgood, ASCAP) RBH 54 JUST A BABY BOY (Show You How Daddy Ball, ASCAP/Zovektion, ASCAP/My Own Chit, BMI/Flossmode, BMI/Amazin', ASCAP/Black Fountain, ASCAP/EMI April, ASCAP/EMI Blackwood, BMI), HL, Hioo go; RBH 43 JUST IN CASE (Divine Mill, ASCAP/WB, ASCAP/Ensign, BMI), HL/WBM, Hioo 58; RBH 13

-K-

KEEP IT GANSTA (Mo Loving, ASCAP/BoodaMax, (ScAP) RBH 75 KEEP IT REAL (Kannike Does It, ASCAP/Emma's eam, BMI/Roach Power, ASCAP/Denver Street, BMI/G E akin' It, ASCAP/WB, ASCAP), WBM, RBH 76 KNOCK YOURSELF OUT (Not Listed) RBH 82 ASCA Makin' I

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LA BOMBA (Sony/ATV Discos, ASCAP) H100 96; LT 17 LADY MARMALADE (EMI April, ASCAP/Jobete, ASCAP/Kenny Nolan, ASCAP/EMI Blackwood, BMI/Stone Diamond, BMI/Tannyboy, BMI), HL, H100 24 LA GRAN NOCHE (Flamingo, BMI) LT 22 LA NINA QUIERE CERVEZA (Edimusa, ASCAP) LT 44 LAREDO (Mark Hybner, ASCAP) CS 9; H100 77 LET ME BLOW YA MIND (Scott Storch, ASCAP/Blondie Rockwell, ASCAP/Universal, ASCAP/Dead Game, ASCAP/WB, ASCAP/Ain't Nuthin' Goin' On But Funking, ASCAP/WB, ASCAP/AIn't Nuthin' Goin' On But Funking, ASCAP/WB, ASCAP/AIn't Nuthin' Goin' On But Funking, ASCAP/WB, ASCAP/I'NT, ASCAP/Blackjack, ASCAP), WBM, H100 6; RBH 26 LET SG ET DIRTY (I CANT GET IN DA CLUB) (C 1)

ASCAP), WBM, H100 6; RBH 10 1, ASCAP/Blackjack, LET'S GET DIRTY (I CAN'T GET IN DA CLUB) (Funky Noble, ASCAP/Famous, ASCAP/Dayna's Day, BMI/Warn-erTamerlane, BMI/Kool, ASCAP/WB, ASCAP), HL/WBM, RBH 71

RBH 71 LET'S GET IT (Scamon, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Rhythm Bluntz, ASCAP/Univer-sal, ASCAP/Diamond Rob, ASCAP/AI Green, BMi/Irving, BMi/East Memphis, BM), HL/WBM, RBH 51 LETTER 2 MY UNBORN (Mmaru, ASCAP/Universal, ASCAP/Black Hipsanic, ASCAP/BMG Songs, ASCAP/Pink Folder, ASCAP/WarnerTamertane, BMI/Mijac, BMI), WBM, RBH 64

--M--

MAD SEASON (EMI Blackwood, BMI/Bidnis, BMI), HL, Hoo 84 EL MALQUERIDO (Bending, BMI/Wixen, BMI) LT 31 THE MAN HE WAS (Notewrite, BMI/Fiddlestock, BMI/Coburn, BMI) CS 57 MAN OF ME (UniversalMCA, ASCAP/Zomba, ASCAP/Teren It Up, BMI), WBM, CS 43 MYBE I DESERVE (Tank 1176, ASCAP/Black Fountain, ASCAP/EMI April, ASCAP), HL, RBH 44 ME DA LD MISMO (EMOA, ASCAP) LT 47 ME LIBERE (Not Listed) LT 15 ME VAS A EXTRANAR (Vander, ASCAP) LT 5 MIDWEST SWING (Jackie Frost, ASCAP/BMG Songs, ASCAP/Jay E's Basement, ASCAP/Universal, ASCAP), HL/WBM, RBH 57

MISS CALI-DORNIA (Kilosheem, ASCAP/Jermaine, ASCAP) H100 85; RBH 88 MISSING YOU (Time4Flytes, BMI/Songs Of Dream-Works, BMI/Tallest Tree, ASCAP/Zomba, ASCAP/563, ASCAP), CLM/WBM, RBH 36 MORE THAN THAT (Universal Songs Of PolyGram Inter-national, BMI/Sony/ATV Scandinavia, BMI/Sony/ATV Songs, BMI/SwedeDreams, BMI), HL/WBM, H100 45 MUERO (Larrinaga, ASCAP/Universal Musica, ASCAP) LT 13

Morrin Gaye Heirs, ASCAP/EMI April, ASCAP), HL/WBM, H100 28; RBH 8

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In The Bucket, ASCAP) H100 98; RBH 37

MY BABY (Jobete, ASCAP), HL, H100 76; RBH 42 MY PROJECTS (From The Pit, ASCAP/There's A Whole

HL/WBM, RBH 57 MISS CALIFORNIA (Kilosheem, ASCAP/Jer ASCAP) H100 85: RBH RR

MAD SEASON (EMI Blackwood, BMI/Bidnis, BMI), HL,



Continued from page 1

music's early 1990s boom, the national club circuit of 500- to 1,000-capacity country venues has now been drastically reduced.

"Obviously, there are just not as many clubs that feature national talent as there were five or even 10 years ago," says Tony Conway, president of Nashville-based booking agency Buddy Lee Attractions. "They kind of popped up everywhere back in the 1990s, with one pretty much in every city. Right now, it's probably down to two to four per state.

"I would say there are probably fewer than 30 to 40 clubs in the U.S. that would use a \$10,000 country act," Conway continues. "At one point, there were a couple hundred."

In their place are deep-pocketed casino talent buyers on one side and smaller, low-paying altcountry "joints" on the other. Those acts that play one type of venue usually don't play the other, and routing for a certain segment of acts is tougher than ever.

"Touring now is quite different from when I started 15 years ago," observes Audium Records singer/ songwriter Dale Watson. "Honkytonks are virtually gone, and what has taken their place is the alternative music room."

The country club scene thrived as recently as a decade ago, with a wealth of young talent and a burgeoning country-radio market driving the train. "In the early 1990s, we could do no wrong,' says Mark Easterling, talent buyer for a dozen or so 600- to 2,000capacity country nightclubs located primarily in Texas, including Midnight Rodeo, Dallas, and Wild West. "But talent was also very affordable then, whether it was because of label support or lower production costs. We could get Brooks & Dunn for \$3,000."

Today, a viable coast-to-coast country nightclub circuit is virtually nonexistent. "It's been that way for the past five years," notes Bobby Roberts, agent for such acts as John Anderson, Merle Haggard, Waylon Jennings, and Eric Heatherly. "It seems there are far less honky-tonks or nightclubs buying country music. Do I miss it? Absolutely. It works against developing artists and those that are past the apex of their careers."

Easterling says that, around the mid-'90s, the clubs he books went from buying one name act every three weeks or so to one per quarter. "We went through quite a drought, because we couldn't afford [the talent]."

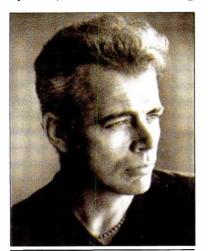
#### **TRUE HONK**

George Jones played honkytonks when honky-tonks were still honky-tonks. "Oh, my goodness, we played those real knock-downdrag-out taverns and honkytonks," he recalls. "Then we graduated to what they call ballrooms, which were really nothing more than bigger honky-tonks."

Honky-tonks exist now in name only, Watson says with more than a hint of bitterness. "What has taken the [honky-tonk] name are the meat market, Village People, rap music, fern country, linedance bars. Given my druthers, I'm much more at home in the bare-bones, often rank-smelling alternative rooms. At least they have heart and soul."

It's a feeling other artists share. "I like that Beale Street situation, all gritty and greasy where you dump an amp on stage and go," Heatherly says. "Magic happens on nights like that, in places like that, without time and set-list restraints."

Under-the-radar clubs are booking acts that are likewise under the mainstream country radar such acts as Watson, Dallas Wayne, the Bastard Sons of Johnny Cash, and Red Meat. Among



'What has taken the honky-tonk name are the meat market, Village People, rap music, fern country, line-dance bars. I'm much more at home in the bare-bones, often rank-smelling alternative rooms.'

those clubs that continue to survive and thrive are Gruene Hall in New Braunfels, Texas; Smith's Olde Bar in Atlanta, Cain's Ballroom in Tulsa, Okla.; and the Exit/In and Sutler in Nashville. While these clubs (and many of the acts that play them) could be considered honky-tonk in nature, they rarely book national-name country acts with major-label deals that are booked and managed out of Nashville.

If the larger clubs are buying less country talent, the buyers won't shoulder all the blame. Easterling says that buying country talent became cost-prohibitive in the second half of the 1990s.

"The scene has absolutely fallen off, and I would say it's partly Nashville's fault," Easterling says. "I tell agents all the time, when their acts triple and quadruple in price, who wants them?"

That's a charge some agents won't deny. "I think they're right," Conway says. "Part of the problem is that in the early '90s, everybody had a club, and they all wanted to book everybody. It was a supplyand-demand issue.

"The next thing you know, a lot of clubs were paying \$7,500-\$15,000 for acts that couldn't sell tickets," Conway continues. "A lot of them lost money, and when you're losing money, you're going to start doing something different or go out of business."

Greg Oswald, VP of the William Morris Agency in Nashville, agrees that costs have gone up—for everybody. "Ten years ago, \$3,500 was break-even for a club-level act, and that includes the band, bus, hotels, and everything. Now it's \$4,500-\$5,000 for the same things, and that's nothing more than 3% inflation. I bet the clubs charge 3% more for beer, and they should for everything they sell. We all have to work within this framework."

Many acts may love playing the small rooms, but it's tough to make a living playing them exclusively—even if there were enough to go around. When expenses reach a certain level, acts need either higher ticket prices or larger capacity to make money, and most traditional honky-tonks, with some notable exceptions, offer neither.

#### **BREAK EVEN**

"If you have an act on tour with a bus, if you don't turn \$4,000 [per show], you're not breaking even," Roberts says. "There are acts out there riding around in vans whose overheads are manageable, and they will play one way or another. The band members all work for less money; they don't have to have a new Prevost [tour bus]. But once you get a major record deal, it changes. I can't put John Anderson in a 300-capacity nightclub."

Clubs are a better venue for breaking artists than casinos, Conway says. "It's much better playing clubs for developing acts. If we're going to develop new superstars, we've got to get them in vans and motor homes to build a following, playing the clubs again and again, until they sell them out and move up to the next level."

Name acts that play honky-tonks for less money often have to work them in between better-paying "anchor" dates. "We route the smaller clubs around our big festivals and other dates," Heatherly says. "I love reaching the masses, but at these festivals, with six or eight acts, we only get 20-30 minutes usually. When I get in those clubs, that reminds me of why I got into this thing in the first place."

The motivation, for a honkytonker, is not always money.

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"Money?" Watson asks. "Well, it's not pretty, and it's hard to make a tour work, but luckily merchandise and the all-important anchor date make it possible to make a living. Of course, my key to meeting payroll and paying my own bills is living within my means, which means I'm Joe Sixpack."

#### WHERE DID THEY GO?

If the traditional country music honky-tonk is going the way of the dinosaur, the question is, why? The answer is certainly not because there aren't enough acts to play them.

"I get a lot of calls from agents in Nashville wanting dates," notes Chuck Proctor, Tulsa-based talent buyer for a half-dozen country clubs in Oklahoma and Texas. "There are not enough clubs to go around for all the acts that need to be working."



'I like that Beale Street situation, all gritty and greasy where you dump an amp on stage and go. Magic happens on nights like that, in places like that, without time and set-list restraints.'

And the number of bona fide country clubs seems to be shrinking still. "The corporate clubs can bring in DJs or line dancing—not too many of them want live entertainment," Proctor says. "I wish I had more live rooms. Most just do it as a promotion every once in a while, but there are a lot of acts out there that want to play, and a lot more coming up."

Proctor says the clubs that do book name country talent can pay as much as \$7,500-\$8,500. "Usually, they look at tickets as a break-even thing. Most club owners are satisfied if they can break even on the door and then make money on the bar."

Will Freeman, GM/talent buyer at the 2,000-capacity Wildhorse Saloon in Nashville, says club buyers that depend on ancillaries for profit are setting themselves up for a disaster. The Wildhorse books anywhere from 25 to 60 name acts annually and sets no budgetary boundaries for talent, as long as they can make it pay.

"You have to think like a promoter," Freeman says. "This may be why some clubs are failing. There is a common misconception in the business to think that food and beverage revenue will offset any losses at the door. If you think like that, you will fail. Obviously, you should run a good food and beverage operation, but that shouldn't come into the mix when you're booking talent."

Midnight Rodeo buyer Easterling agrees, adding that tickets sold and bar profits go hand in hand, with little margin for error. "If you get killed at the bar and killed at the door, you don't have a job very long. And you don't have a bar very long, either."

As to why fewer honky-tonks are around today, Proctor offers, "People are going somewhere else for their music."

Freeman at the Wildhorse adds, "The talent business is difficult. If you think you're going to dabble in it, you'll fail. It's a full-time job."

Artists, too, need to know their limitations—not just what they can sell, but whether their act will work in a club setting. "I would say it could be daunting for some acts to play in that kind of [club] environment, because you don't have any drum loops, sound and lights, or smoke to hide behind," Heatherly says. "You'd better know your stuff in those small clubs, or people will usher you out the door if you're not happening."

The good news is that there may be a honky-tonk revival of sorts on the horizon, largely fueled by a burgeoning Texas/Oklahoma music scene heavy on twang and attitude. "We've been wonderfully successful with regional acts like Charlie Robison, Robert Earl Keen, Cross Canadian Ragweed, Jack Ingram, Great Divide, Pat Green, and Cooder Grau," Easterling says. "These acts are an incredible college draw."

Indeed, Texas is one region where true honky-tonks remain, including the venerable Gruene Hall, a 500-capacity dancehall built in 1878 that has hosted everything from badger fights to Ernest Tubb and Garth Brooks.

Owned by Mary Jane Nalley and Pat Molak for the past 26 years, the place has weathered everything from Urban Cowboy booms to cookie-cutter slumps. Today, this hallowed honky-tonk packs the house with such acts as Willie Nelson, Keen, Asleep at the Wheel, and Robison.

"We don't book a lot of mainstream country talent," Nalley notes. "Maybe that's why we have survived."



As wary of corny traditionalism as he is of trendy futurism, Whitley has always followed the spirit rather than the letter of his heroic exemplars from Robert Johnson to Bob Dylan. Yet the digital beats and electronic atmospherics of Rocket House still take on a sepia tone, so that the new single, "To Joy (Revolution of the Innocents)," seems simultaneously down-home and downtown-much like the man himself.

As someone who has felt both the embrace and the backhand of fickle fate, the soon-to-be-41 Whitley appreciates his current position. A lesser figure might still blame a failure of faith or of nerve on the corporation's part, but Whitley says of his break with Sony, "Any failure to get acrossor succeed—in the past was just as much due to my own mixture of insecurity and vanity, which I've dealt with in recent years.

After the relative commercial disappointment of his edgy, ambitious Work/Sony follow-ups to Living With the Law-1995's Din of Ecstasy and '96's Terra Incognita-Whitley regained his footing by linking with New York boutique label Messenger Records and German indie UlfTone for the roughhewn Dirt Floor, a solo set recorded in a single day, and the subsequent Live at Martyrs'. Messenger launched an innovative grass-roots campaign on behalf of Whitley, selling as many copies of Dirt Floor as Sony did of Terra Incognita (Billboard, March 14, 1998, and Jan. 30, 1999).

Last year, Whitley also released Perfect Day (via Valley Entertainment in the U.S. and UlfTone in Europe), which saw him set down sublime interpretations of influences from Howlin' Wolf to Jimi Hendrix (see discography, next page). And the roots of the forwardminded rattle-and-hum on Rocket House-and the initial fruits of Whitley's fondness for European electro-pioneers, cultivated during years living in Belgium—can be heard in two home-grown recordings: drum-machine-fueled covers of Kraftwerk's "The Model" (heard on the European edition of Dirt Floor) and of James Brown's "I Can't Stand Myself" (from a Brown tribute disc, on Zero Hour).

#### **BUILDING A 'ROCKET HOUSE'**

The studio credo for Rocket House was to "make a soul record with studio technology as part of the writing process," Whitley explains. "I wanted to use technology in an organic way, without irony or postmodernism. And I wanted to write lyrics in response to these new sounds we were getting.

The alchemical result retained Whitley's characteristic blue hues and bent notes alongside the new beats and bleats. The graceful keening of Whitley's voice and the gutsy rasp of his slide guitar are still prime attractions, although the

disc's sonic palette draws from Whitley's guitar-synth and substantial rhythmic/textural contributions from producer/drummer Tony Mangurian, DJ Logic, and keyboardist/arranger Stephen Barber.

In seeking to balance his usual shadows with more sanguine tones, Whitley found an ideal partner in Mangurian (who produced or coproduced and engineered all of Luscious Jackson's albums). After the hip-grinding single "To Joy," surefire follow-ups will come with the widescreen pop songs "Radar" and "Say Goodbye," which Whitley cowrote with Mangurian.

"No one sees me as pop—but I feel that way sometimes," Whitley says. "Even though Tony loves Led Zeppelin, he's a real pop-head. We pulled each other in each other's direction—me trying to break him out of the straight pop mind-set and him trying to get me to be vulnerable enough to sing a big, unabashed pop tune."

Mangurian-who first met Whitley when both were teenagers on New York's Bleecker Street, with the former living above it and the latter busking on it-says he hoped to change the general perception of his partner with Rocket House. "A lot of people know Chris as this incredible guitarist, but I wanted to help show that he is also just as good a singer and songwriter.'

In a compliment to Mangurian, Whitley says, "I'm proud of a lot of individual moments on my other records, but the new album is really the first one where I can say that I'm totally proud of it. The process was challenging but sane, and the values are there-honesty, namely. It really doesn't sound like it was made on computers, even though it was.'

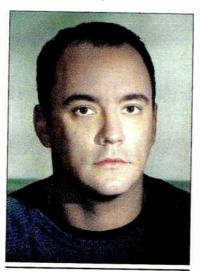
Rocket House-which goes beyond the emotive pop of "Radar" and "Say Goodbye" to include the off-kilter rock of the title track and the new-millennium blues of "From a Photograph"—also benefits from several guest spots, particularly the pervasive harmonies and vamps of former Beach Boy and longtime Rolling Stones backing vocalist Blondie Chaplin. Dave Matthews contributes guitar and vocals to "Radar," to which Bruce Hornsby also adds a keyboard touch. And keeping a tradition that goes back several albums, Whitley's 14-year-old daughter, Trixie, sings on two tracks.

Whitley launched Rocket House live in mid-July via a 17-date major-market U.S. tour. The second leg of his stateside tour follows Sept. 10-Oct. 13, with a trek scheduled for Oct. 25-Nov.17 in Europe (where Rocket House has been licensed to UlfTone, run by the Berlin-based promoter Ulf Zick). As evidenced by a sold-out gig at New York's Bowery Ballroom, the road band-with Mangurian on drums plus DJ Logic, bassist Heiko Schramm, and keyboardist Etienne Lytle—has transformed the studiobred songs ideally, adding grit to the grooves onstage.

Monterey Peninsula Artists' Kevin Daly, who has been Whitley's U.S. booking agent since 1997 (for

Europe he is booked by Paul Boswell at London's Free Trade Agency), says that the singer has been "doing better business than ever" on the 500- to 800-capacity top club circuit. With radio picking up on "To Joy" and strong singles to follow, the next U.S. outing will take in additional markets.

Whitley hit the road to support each of his indie projects (including 100-plus dates in 1998 and '99), and Daly says, "It's never been hard to book Chris because people recognize that he's a great career talent." Still, excitement has heightened since the ATO release is benefiting from distribution by BMG and the single is garnering airplay. Moreover, ATO's tour support has been "phenomenal," Daly adds. "From top to bottom, they've helped me do my job. They're not throwing money in the wind-



'I feel more passion for Chris Whitley's music than I do for my own. My music I'm critical of. But I have a fervent. religious devotion to the magic that Chris makes.' -DAVE MATTHEWS, ATO RECORDS

they're just doing it right. And you can tell that they're not just relying on one song. It feels like a three-year plan instead of a threemonth thing. It's refreshing."

#### FRIENDS AND FANS

Whenever Whitley talks about his pilgrim's progress in the music business, he always stops to credit his "guardian angels"---such as Monterey's Daly and Warner/ Chappell senior VP of A&R Kenny MacPherson. (Whitley's songs are published by Siete Leguas Music/ WB Music Corp., ASCAP.) The artist says MacPherson and Warner/ Chappell have "at times supported me beyond business, beyond the call of duty."

MacPherson says, "Chris has gone through some tough times in his life, personally and professionally.

And because we believe in him as an artist--more than that, as a human being-we're proud to have been able to support him financially and spiritually when he's needed it. Now, I don't know if he's ever going to be a platinum-selling artist. But, thankfully, my bosses have always backed my belief in Chris. And company-wide, we do what we can-the film and TV people promote his music, the international department looks out for him.

"Because of his unique talent and the kind of person he is, Chris has always had people devoted to him,' MacPherson adds. "He's had the same lawyer [Elliot Groffman], business manager [David Feinstein], and road manager [Ken Helie] for years. He had Brandon Kessler at Messenger, and now there's ATO, who are doing so much."

The New York-based ATO was founded two years ago by Matthews, the Dave Matthews Band's manager Coran Capshaw, and associates Michael McDonald and Chris Tetzeli. Tetzeli also co-manages Whitley for the U.S., via the Charlottesville, Va.-based Red Light Management. (From New York, comanager Pati Devries represents Whitley for Europe.)

ATO possesses indie A&R spirit but major-label support, with manufacturing and distribution by BMG. (BMG label RCA is the Dave Matthews Band's longtime home.) The combination has proved potent so far: ATO's first artist achieved platinum-plus success—David Gray, with his ATO/RCA disc White Ladder (the follow-up being Lost Songs 95-98). Success with Gray has not only earned ATO trust from BMG but respect at radio and retail.

As for ATO's raison d'être, Matthews says, "We want to sign people that we feel obligated to, not that we can get something out of or exploit. We just want to help bring the music into existence and help others hear it. Doing that for Chris excites me like a kid. Living With the Law was a special favorite of mine, and we met at a club in New York way back then and eventually hit it off. So when we started ATO and heard he was looking for a label, it was just a matter of time.

"Chris is an example of one of those things that appalls me about the record industry-and, unfortunately, it is an industry," Matthews adds. "That is, how could a talent like his go relatively unnoticed? So few singers have their own personality, and Chris is his own man to the bone. Honestly, I feel more passion for his music than I do for my own. My music I'm critical of. But I have a fervent. religious devotion to the magic that Chris makes."

Both Matthews and partner Tetzeli point out that ATO's strategy for its artists revolves around patience and perseverance. "First of all, if Rocket House falls on deaf ears, it's through no fault of the music," Matthews says. "But if there's any way I can help this record, I say yes. Our way is to start out small and personal. And RCA

isn't looking over our shoulders. If later it seems appropriate to bring in the unstoppable force that is BMG, then we'll see. But we want to get the armor on it so that when bigger, less-subtle hands get involved, they won't do damage.'

According to Tetzeli, Rocket House shipped 25,000 copies on street date (June 5), an encouraging number given that Whitley's best-selling albums after Living With the Law (which has sold nearly 160,000 copies in the U.S., according to SoundScan) are Din of Ecstasy and Dirt Floor, at just under 30,000. Tetzeli is quick to credit ATO's partnership with BMG Distribution-specifically noting president Pete Jones and head of distributed labels Bob Morelli-for the record's retail presence.

ATO's good will with the momand-pop shops and regional chains that are part of the 74-member Coalition of Independent Music Stores has been key so far, with listening-station and in-store play programs the emphasis-especially in tour markets. The label has teamed with BMG to identify the most effective co-op programs and to develop campaigns with such national chains as Tower, Barnes & Noble, and Borders.

ATO also has a street team of a few thousand people, about 700 of whom are dedicated to Whitley. Before the release of Rocket House, ATO sent out MP3 files of "To Joy" and "From a Photograph" to its street team, who used the files to spread the advance word. The street team also sends back word on appropriate lifestyle outlets to which ATO can send posters and CDs for in-store play.

For press relations, ATO has contracted with the New York-based Little Big Man. In June, the label launched chriswhitley.com, which joins the fan site newmachine.com (and messengerrecords.com, as it continues to promote Whitley). In promoting "To Joy" to radio, ATO brought on Sean Coakley of Mount Kisco, N.Y.-based triple-A specialist firm Songlines, as well as Michelle Clark Promotions and Kevin Sutter of Tazmoe Music. Selected modern rock and active rock stations are on the future list for "To Joy," and Tetzeli says subsequent singles "Radar" and "Say Goodbye" will be worked to multiple formats.

#### ACROSS THE COUNTRY

In addition to the likes of Dave Matthews and Alanis Morissette (with whom he has toured), Whitley has made allies in the trade across the globe. A peripatetic youth and constant touring means that he has connections from the Southeast and the West Coast to New England and continental Europe.

Austin, Texas, is one of three cities he considers a "hometown" (the others being New York and Ghent, Belgium, where his daughter lives). John Kunz, owner of Waterloo Records in Austin, says, "A lot of us here have had a love affair with Chris since Living With the Law, and there was a wonderful (Continued on next page)

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# Chris Whitley On Record: The Road To 'Rocket House'

Living With the Law (Columbia, 1991). Produced by Malcolm Burn. One of the all-time classic debuts, Chris Whitley's Living With the Law mines romance and regret, beauty and brooding in a vein of archetypal Americana, staking out frontiers not only of geography but of emotion. Cinematically produced, the album features fine detail players from the Daniel Lanois circle, but the focus falls firmly on Whitley's fallen-angel falsetto and the rustic virtuosity of his National steel guitar. At-

mospheric titles like "Big Sky Country" and "Dust Radio" set the overall tone, but it's the high-noon drama of the title track and the acute introspection of "I Forget You Every Day" that see the singer/songwriter reaching beyond the picturesque.

Din of Ecstasy (Work/Sony, 1995). Produced by John Custer, Chris Whitley, and Dougie Bowne. The four-year gap between Living With the Law and Whitley's sophomore essay sounds more like 40. With a melodious caterwaul redolent of power trios from Cream to Nirvana, the aptly titled Din

of Ecstasy found Whitley new hard-rock fans, even as its mix of existential pain and poetic noise put off listeners more attuned to the dust-bowl balladry of his debut. More than any genrebound set, this brazen masterpiece dragged urban blues screaming into the late 20th century, conflating the spirits of Elmore James and Kurt Cobain with riveting highlights like "Narcotic Prayer," "Guns & Dolls," and "O God My Heart Is Ready."

Terra Incognita (Work/Sony, 1996). Produced by Chris Whitley, Toby Wright, Mark Howard, and Dougie Bowne. If marginally less volatile than Din of Ecstasy, the troubled, troubling Terra Incognita is also less focused. Yet Whitley's final Sony album showcases some compellingly raw-boned songs and live-wire playing, as the six-string squalls of "Gasket" and "Clear Blue Sky" and haunted psalmody in "Cool Wooden Crosses" reveal his sound still combusting at the crossroads of Hendrixian drama and Delta soul.

Dirt Floor (Messenger Records in the U.S.; UlfTone Music in Europe, 1998). Produced by Craig Street. After leaving Sony. Whitley retrenched with these settings of spare folkblues verse recorded solo in one day in a Vermont barn. Among the gems are the high-lonesome title song, the evocatively titled "Scrapyard Lullaby," and the banjo-driven Appalachian moan of "Ballpeen Hammer." The European version of Dirt Floor includes a home-hewn, counterintuitive cover of Kraftwerk's "The Model," as well as live versions of the title track from Living With the Law and "Alien" from

love, though, these are songs of the lovesick; sweet adoration is here and sexual healing, too, but just as often it's gut-wrenching, mind-bending obsession. The choices reflect Whitley's key influences-Bob Dylan ("4th Time Around"), Jimi Hendrix ("Drifting"), and unreconstructed, low-levee blues (Robert Johnson's "Stones in My Pathway," Muddy Waters' "She's Alright"). The true winners, though, are in the wild cards-Whitley's heathaze rhapsody on the Doors' "Crystal Ship" and the front-porch

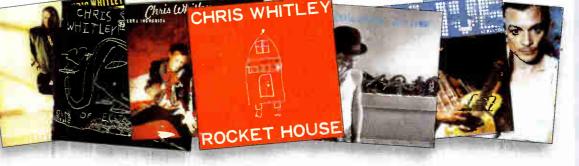
romanticism in his take on the Lou Reed title song.

Rocket House (ATO Records, June 2001). Produced by Tony Mangurian. Rocket House represents a rapprochement between the two sides of Chris Whitley. For those in thrall with the ragged glories of Whitley's solo shows, the sepia-toned quality of Rocket House-however studio-crafted-won't disappoint. Yet the new album should also thrill those who've waited a decade for more of the soaring.

open-hearted artistry initiated on Living With the Law.

The first single, "To Joy (Revolution of the Innocents)," is an ideal calling card, as it boasts a buzzing, junkyard groove and an unlikely melding of blues melancholy and pop optimism. Upping this ante further on the pop end are the achingly lyrical "Radar" and "Say Goodbye," both of which Whitley co-wrote with producer/drummer/beat maestro Tony Mangurian. Keyboardist Stephen Barber and DJ Logic supply some of the electronic features in this new soundscape; although on "From a Photograph," Whitley creates a cathedral of sound for himself with guitars both organic and synthetic. Of a piece, the album maintains its mood, even if that mood swings a bit. The electro-rock title tune and hidden track "Shadowland" stomp like short-circuited androids run amok. More characteristic are the minimalist beats and luminous ambience of "Something Shines," which brings Rocket House to ground on a spellbinding, spirit-easing note.

**BRADLEY BAMBARGER** 



Terra Incognita (the latter featuring his daughter, Trixie,

With the Law are included, as are "Narcotic Prayer" from Din

of Ecstasy and "Gasket" from Terra Incognita. A highlight,

though, is Whitley's rendition of "The Model," in which his

expressive sotto voce and clanking banjo turn the satiric tech-

UlfTone in Europe, 2000). Produced by Craig Street and fea-

turing Whitley live in the studio with bassist Chris Wood and drummer Billy Martin of jazz groovers Medeski, Martin & Wood.

Far from your usual collection of covers, the moody Perfect

Day cuts to the heart of the love song in blues and rock, as well

as to the informing values of Whitley's art. More than songs of

Perfect Day (New Machine/Valley Entertainment in the U.S.;

no-pop original into elegiac social commentary.

then 10 years old, on harmony vocals). Live at Martyrs' (Messenger/UlfTone, 2000). Produced by John Alagia. Whitley howls at the moon, with just his axes, rhythmic boot, and an audibly appreciative Chicago audience for company. Several numbers from Dirt Floor and Living

### Whitley

#### Continued from preceding page

renewal with Dirt Floor. With Rocket House, we've been doing well, selling about a [30-piece] box every week. [Triple-A outlet] KGSR here has been playing 'To Joy' and 'Radar,' and we saw a definite sales bump after he played here recently. Things are looking up for him, I think-and since he's kind of an underdog, everyone here is really rooting for him.

Beyond KGSR, more than a dozen commercial and noncommercial triple-A stations have aired "To Joy," ranging from WFUV New York and WXPN Philadelphia to WRLT Nashville and KBAC Sante Fe, N.M. While on tour recently, Whitley taped five songs for a mid-August installment of WXPN's World Cafe, which is syndicated to 175 stations.

Another station playing "To Joy" is rootsy triple-A KTHX Reno, Nev., whose music director, David Herold, appreciates that "Chris is one of those uncommon artists who evolves with each record-he isn't afraid of new directions." Herold adds that KTHX has played tracks from nearly every Whitley album, including "Scrapyard Lullaby" from *Dirt Floor* and the cover of the Doors' "Crystal Ship" from Perfect Day. Some of the most enthusiastic response to "To Joy" among listeners has been from those "who don't even know who Chris Whitley is," Herold says. "They just love the sound of the song. And, me, I hope that its acoustic-electronica sort of vibe becomes a new trend.'

#### **MOVING ON**

Looking back on his catalog. Whitley muses on the different circumstances surrounding the records: "The songs on Living With the Law were fatalistic, hopeless-my marriage was breaking up, I was working in a factory in my late 20s. But desperation can make for a good impetus for writing songs.

"Around *Din of Ecstasy*, too, was a hard time-drinking too much. too many people around me who were afraid to tell me what they really thought. I wanted it to sound like Hendrix or Cream or Led Zeppelin, but no jamming. Some of that worked, like 'Narcotic Prayer' maybe, but it wasn't as acid rock as I had hoped for. By the time of Terra Incognita, the label had no faith in me. Some of the songs were good, I guess, but the recording process was too protracted. The demos were sometimes better.'

Cassandra Wilson producer Craig Street helmed fan favorite Dirt Floor, and he "proved to be a great editor," Whitley says. "And the treatment went beyond traditionalist to primitive." And with Live at Martyrs', Whitley's favorite moment is the banjo-inflected cover of "The Model." He says, "The coldness of the original was almost sensual, and the banjo can be almost as cold as a synth."



Regarding the covers set Perfect Day, Whitley the inveterate Dylanologist singles out "4th Time Around" and "Spanish Harlem Incident," as well as Lou Reed's "Perfect Day." as favorites. But there are also his atypical treatments of Delta blues, of which he notes, "The blues really isn't a form of music-it's a state of mind, a trip."

Although fully aware of his capabilities as a musician, Whitley is a deeply humble man, always cognizant of the standards set by his peers and predecessors. As he sat with this writer outside at a sidestreet cafe in a corner of Manhattan's West Village that has been Whitley's neighborhood for more than a decade, it was apparent that he considers each admirer and wellwisher who comes up, known or new, something of a gift.

"What I came to terms with by making some small indie records and meeting other people who work in that way is that, hey, if a record doesn't do blockbuster numbers, then that's OK," Whitlev says. "Even if ATO doesn't want me anymore, I could move to Santa Fe, make little records, advertise them on a Web site. I could even get a job and give the records away. I feel more comfortable with my place in the culture now and the fact that I don't have to fear the cool police or this cult of youth."

Soon, Whitley plans to leave New York for Europe again, specifically Dresden in the former East Germany, where he has a new girlfriend and where he finds the "reality check" of the inherently more politically engaged culture conducive to art for art's sake.

Whitley is used to change, though, having moved around a lot as a youngster. His father, who has long lived close to Chris in the West Village, was a commercial art director and motorcycle devotee (for whom Chris raced bikes when he was a kid and whose former Vermont barncum-bike shop served as the venue for recording Dirt Floor); his mother is an artist who lives in Texas.

Musically, though, Whitley has a home with ATO for at least a trio of albums going forward. And it's a home he values. "Out there, it's mostly whores and pimps-and I'm not attracted to either," he says. "Really, a lot of people seem to be disapproving of the 'greed chic' these days, but they're not desperate enough to do anything about it.

"More and more, it seems that people in the record industry don't trust their own instincts," Whitley continues. "From A&R guys and journalists to musicians, they lack the courage of their own convictions. But Dave, Chris, and everybody at ATO follow their instincts. They're doing something honest and brave, and I feel nothing but respect and faith from them."

On that note—and seconding the emotions of Matthews, Tetzeli, and company-Warner/Chappell's MacPherson posits why what another executive might see as a risk, they see as an opportunity: "I believe there's a place for truly creative artists like Chris in the music industry-there has to be. Or I and a lot of other music lovers are in the wrong business."

### Licensing Continued from page 1

next 60 to 90 days, start-up FullAudio is thus far the only subscription business—independent or label-backed —to have licensing agreements in place with any major publishing organizations. Given the ongoing rhetoric and contentious negotiations between publishers and record companies over the issue of publishing rates in the digital realm—and whether they should be compulsory —it's questionable whether agreements will be reached anytime soon.

Vivendi Universal vice chairman Edgar Bronfman Jr. told attendees of the Plug.In conference July 24 in New York that there is "healthy debate" in the legal community over compulsory licenses and whether publishing licenses are required upfront in order to launch a subscription service. He expects Pressplay, a joint venture controlled by Universal Music Group (UMG) and Sony Music, to launch in the first half of September (see story, page 10).

Meanwhile, RealNetworks CEO/ MusicNet interim chief executive Rob Glaser—who in testimony before Congress has called publishing rights "the most significant potential impediment to launching great subscription services" told attendees of the confab, "I don't think publishing issues will delay the launch of the MusicNet service." MusicNet is also set for an early-fall debut.

On the other side of the licensing debate stands the National Music Publishers' Assn. (NMPA) CEO, Edward P. Murphy. "If [the labels] control the repertoire that they want to initiate a service on, that's up to them," he says. "If they want to initiate a service on product and music that's controlled by the publishers that we represent, then they need to negotiate. And they haven't."

#### 'A HAMMER IN ONE HAND'

EMI Music Publishing CEO Martin Bandier, for one, thinks the current debate is as much posturing as anything. "A lot of it is a negotiating ploy," he says of the situation. "That's consistent with the manner in which record labels sometimes like to negotiate: with a hammer in one hand."

Yet the chief executive of another publishing house termed the negotiating tactics of the labels as a "combative, almost destructive approach. There are some parties that don't want to strike a deal."

That said, publishers have not been afraid to negotiate with a hammer in one hand, either. Music publishers filed a copyright-infringement suit against UMG at the end of last year over an on-demand streaming service offered briefly through Farmclub.com. NMPA's Murphy noted at the time, "None is above the others in having some special authority to engage in unlicensed use of copyrighted musical works."

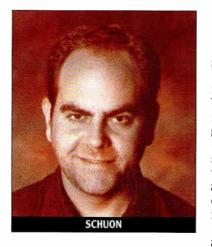
UMG counters that it was already paying royalties to publishers for music associated with the service. Should MusicNet and/or Pressplay launch without publishing licenses, some in the digital-music industry expect the publishers to counter with suits similar to the UMG/Farmclub complaint.

Murphy, for his part, isn't commenting on the potential response of any NMPA members: "Let's see what they do."

#### **NEW BUSINESS MODELS**

Complicating matters is that the economics of the new subscription services—which center around ondemand streams and downloads for rent—are starkly different from the traditional CD business.

"The business model is a little bit different in this kind of service," says EMI VP of new media Ted Cohen of services like FullAudio. "You're accessing more music for less money." EMI recently cut a sound-recording rights deal with FullAudio, making it the first major to ink an agreement with a service outside of MusicNet or Pressplay.



The same holds true on the publishing end. FullAudio president of music services James Glicker says, "The problem with digital is it's not a mechanical and it's not a performance—it's something else."

In certain cases with FullAudio which has publishing agreements with EMI and BMG—initial royalties paid under its deals are expected to be less than the 7.55 cents per track paid for publishing on the average CD. On the other hand, because Full-Audio intends to offer tracks for download on a monthly rental basis, the publisher will be paid each time access to a track is renewed.

"We aren't talking about a [download]," says BMG Music Publishing chief Nick Firth. "We're talking about proprietary technology based on a different model."

Bandier adds, "I think, at the end of the day, the deal with FullAudio will give a lot of credence to the position that the music publishers have taken with respect to what the fair and equitable value of the creators of the music and the songwriters is to a subscription service."

But while the FullAudio deals with EMI and BMG indicate that service providers and publishers are capable of finding a feasible framework on mechanical rates for rented downloads that don't leave the desktop—the company is not allowing users of its service to transfer music files onto blank CDs—that may be the only sign of progress at this point.

Some in the digital-music indus-

try argue that the rights societies' positions on licensing are largely driven by the desire of each organization to protect its royalty streams from being collected by other groups in new business models.

When a song is sold as a recording, the NMPA's licensing arm—known as the Harry Fox Agency—collects the royalty. When a song is performed publicly, as in a concert or radio broadcast, BMI and ASCAP collect the royalties for songwriters and publishers.

FullAudio is still at odds with BMI and ASCAP over whether it has to cut separate deals with them, too, in order to secure the performance rights. The company contends that there is no broadcast in a download.

Representatives for BMI and ASCAP counter that there is, in fact, a performance royalty to be paid for digital downloads. Chris Amenita, senior VP of the Enterprises Group at ASCAP, says, "We don't distinguish between streaming and downloads, because we deem both are public performances in most cases."

BMG's Firth notes that "performing rights are not included in our license, and any such service has to get performing rights."

There's the rub—and it gets all the more complicated in the arena of Webcasting and on-demand streaming. Webcasters and their trade group, the Digital Media Assn. (DiMA), have long been at odds with songwriters and publishers over what the major labels are only now getting a taste of—rights societies making claims for performance and mechanical royalties in digital transmissions.

As DiMA executive director Jonathan Potter argued in a recent interview with *Billboard*: "Webcasters believe that songwriters need to be paid full-value royalty whenever that royalty is obligated. But a performance is a performance and implicates only a performance royalty, and a download is a reproduction and implicates only mechanical royalties."

On the other hand, Murphy maintains, "If it's a streamed work and it is interactive, it has a large capability, or probability, of displacing a record sale. Therefore we're entitled to a payment."

EMI's Bandier expresses a similar sentiment. "These are all reproduction rights," he says. "In addition to the performance of the streaming, there is also a reproduction aspect that needs to be compensated. If there is any contention on the part of the major record companies, it really relates to that. But we feel very strongly that this is both a mechanical and a performance right."

#### **COMPULSORY LICENSE CALLS**

With publishers now going after UMG in court over the Farmclub streaming subscription service on grounds similar to Universal's suit against MP3.com, the outcome of the suit could result in major reverberations for the economics of MusicNet and Pressplay. Both companies are planning to feature ondemand streaming features as part of their services.

Certainly, losing to the publishers doesn't pose an attractive proposition to the labels if history is any indication. When Harry Fox settled its suit against MP3.com's streaming locker business, publishers cut a deal that allowed them to collect more than what they normally get for mechanical royalties: 10 cents per track, plus another quarter cent for every temporary "buffer" copy made associated with the process of streaming a song over the Internet.

Record companies and digitalmusic service providers, facing double dipping on fees from the rights societies, are in turn calling for regulation of digital-publishing licenses and rates.

"If we are not able to quickly resolve these licenses around the negotiating table, then I believe it will be necessary for Congress and the Copyright Office to step in and streamline music licensing," Glaser told Congress back in May. Whether or not such intervention will actually take place remains to be seen.

At Plug.In, officials from DiMA and the Recording Industry Assn. of America (RIAA) continued to dance around whether a deal is in the works for joint support of a proposed bill to amend the Digital Millennium Copyright Act. The bill would make it easier for Webcasters and other Internet music firms to do business. In a panel on legislation and digital rights, the DiMA's Potter and RIAA senior VP of government relations/legislative counsel Mitch Glazier acknowledged talks over "common interests" but denied the existence of a deal (*Billboard Bulletin*, July 19).

In the meantime, the fall-launch target for MusicNet and Pressplay draws increasingly closer, with no resolution in sight. Pressplay CEO Andy Schuon says he is hopeful that publishing issues will be resolved, but acknowledges that they remain a potential roadblock for the time frame of the service's launch. "The only thing that will slow us down is something out of our control—like publishing."



**The European Union** (EU) and the U.S. reached a "procedural agreement" in their dispute over nonpayment of royalties to European artists by U.S. retailers and bar and restaurant operators. A World Trade Organization (WTO) panel found last year that the U.S. Copyright Act—which exempts most bars, restaurants, and shops from paying royalties for the music they play—does not respect the rights of musicians, as spelled out in the Trade in Intellectual Property Rights agreement. The U.S. government has now agreed to negotiate a deal with EU representatives to compensate the European music industry for lost royalties—with payment amounts to be determined by independent arbitrators. Under the agreement, the parties have until the end of the U.S. Congressional session, which could be as early as October, to reach a deal. **GORDON MASSON** 

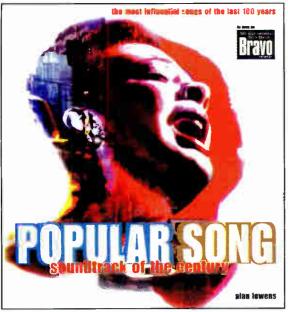
Webcaster Radio Free Virgin (RFV) announced deals July 24 with both RioPort and MuchMusic USA (*Billboard Bulletin*, July 24). Under the deal with RioPort—which has digital-distribution deals with all five majors—RFV users will be able to purchase RioPort downloads of certain tracks and albums they hear on the Webcaster's 40-plus channels at the RFV store. Meanwhile, RFV is creating online versions of two MuchMusic TV shows: *Oven Fresh* and *Mixtape Masterpiece*. RFV and MuchMusic are also launching a co-branded player with a buy button that links to the RFV store. CAROLYN HORWITZ

**Viacom** posted second-quarter net income of \$16.7 million, or 1 cent per share, compared with a net loss of \$495.6 million, or 41 cents per share, in the same period last year, when it recorded a \$698 million charge from its acquisition of CBS Corp. Revenue rose to \$5.71 billion from \$5.67 billion over last year on a pro forma basis (which assumes various acquisitions had occurred Jan. 1, 2000). Its cable networks—including MTV, VH1, CMT, and BET—generated revenue of \$1.06 billion, compared with \$993 million a year ago, on a pro forma basis (which assumes the BET acquisition had occurred Jan. 1, 2000).

**Sony** reports that for the first quarter, which ended June 30, its music business had operating income of 4.4 billion yen (\$36 million), compared with an operating loss of 5 billion yen (\$41 million) in the same period a year ago. Sales rose to 147.3 billion yen (\$1.19 billion) from 130.7 billion yen (\$1.06 billion). The company cited strength in its Japanese operation for the increased sales. The U.S. business, Sony Music Entertainment, recorded an unspecified decrease in sales and an unspecified operating loss, attributed to the timing of new releases and the strength of the dollar relative to other currencies.

**MATTHEW BENZ** 

**Vivendi Universal** reports that Universal Music Group had secondquarter earnings before interest, taxes, depreciation, and amortization of 271 million euros (\$236.1 million), compared with 232 million euros (\$202.1 million) in the same period last year. The company does not break out net income or loss for its various business units. Revenue was up slightly to 1.54 billion euros (\$1.34 billion) from 1.53 billion euros (\$1.33 billion). **MATTHEW BENZ** 



### **New Book Captures A Century Of Great Pop**

Coming in August from Billboard Books/Watson-Guptill is Popular Song: Soundtrack of the Century by Alan Lewens, an essential new book that chronicles the finest work in pop music.

Popular Song is a lavishly illustrated celebration of the greatest songs of the 20th century, highlighting works by legendary songwriters and performers such as George Gershwin, Irving Berlin, Richard Rodgers, Cole Porter, John Lennon, Carole King, Elton John, Stevie Wonder, Bob Dylan, and many others. The book also celebrates the producers, publishers, and arrangers who helped immortalize these great works. From the golden age of song to ragtime and hillbilly, blues and funk, rock'n'roll, punk, and rap, Popular Song presents the most influential sounds of the century.

Popular Song is also the companion publication to an eight-part television series with the same name to be aired on the Bravo cable network. The series debuts Aug.12 with three episodes, to be followed by an episode each evening from Aug. 13-17.

Lewens has interviewed some of entertainment's biggest names and has been producing television arts programs on jazz, rock, blues, opera, and country for more than 20 years. Recently, he earned an Emmy nomination for a Nat King Cole program and directed three of the six programs in the Naked Hollywood series

Also new from Watson-Guptill this summer is The Beat: Go-Go's Fusion of Funk & Hip Hop by Kip Lornell and Charles C. Stephenson Jr. The Beat is the first book to explore the musical, social, and cultural phenomenon of go-go music, which is closely related to funk and hip-hop. The authors chronicle the genre's development and ongoing popularity, focusing on many of its key figures and institutions.

Both titles are available wherever books are sold. For author interviews contact Lee Wiggins at 646-654-5455 or email lwiggins@watsonguptill.com. For general information, visit www.watson guptill.com.

#### upcoming events Billboard/BET R&B Hip/Hop Conference & Awards New York Hilton • New York City • Aug. 28-30, 2001 Uboard/Airplay Monitor Radio Seminar & Awards en Roc Resort • Miami Beach • Oct. 4-6. 2001 rd Music Video Conference & Awards nn • Los Angeles • Oct. 31- Nov. 2, 2001 Billb *in Music Conference & Awards 1iami • May 2002 lacangelo 646.654.4660 for more info; w bbeven. "board.com

### THIS WEEK@





COMING MONDAY: London-by way of-Texas newcomer Shea Seger is turning heads with her RCA debut, The May Street Project, and the videoclip for the track "Clutch." The Billboard review will appear exclusively on Billboard.com.

Also reviewed online this week: Precious Blood, the new album from Ghosts and Vodka (on Sixaunlover): Ascension from rapper Pep Love (Hieroglyphics); and live performances by Neil Diamond and James Taylor.

News contact: Jonathan Cohen • jacohen @billboard.com



# DIRECTIO



**PERSONNE** Frederic Fenucci has joined the Billboard Music Group as advertising account manager for Billboard. Based in the magazine's London office, Fenucci will manage sales for the Northern European and U.K. territories.

> Fenucci is a seasoned sales pro with more than 10 years of experience working for major European media and entertainment companies. Most recently, Fenucci worked for Variety Inc., handling international advertising sales for Variety, Daily Variety (Gotham and Los Angeles

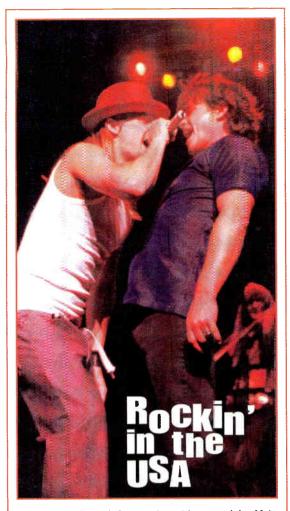
editions) eVariety, and International Film Guide.

He has also held positions at Kays Publishing, Consolidated Television Distribution, and Senator Film International, where he worked as a marketing executive. Fenucci is a graduate of Southampton University, where he obtained a B.A. with honors in English. He also speaks fluent Italian, French and German.

Fenucci reports to Gene Smith, associate publisher/international sales, and Irwin Kornfeld, associate publisher/worldwide sales and VP of Billboard Music Group.

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The 2001 Billboard Century Award honoree John Mellencamp is joined onstage by Kid Rock for a spontaneous duet of Mellencamp's 1983 top 10 hit "Pink Houses" at Tiger Jam IV. The event, a fund-raiser for the Tiger Woods Foundation-which raises money for various children's charities—roused up more than \$1 million at the recent benefit concert at Mandalay Bay in Las Vegas



Bowling for Dollars. Stevie Wonder and Bonnie Raitt were among those recently inducted into the Hollywood Bowl Hall of Fame. The ceremony kicked off the opening of the Bowl's 80th season and benefited Music Matters, the children's education program of the Los Angeles Philharmonic Assn. The honorees are pictured here with presenter Smokey Robinson.

# The Billooord

# Time Out: Scott Borchetta



e may spend his weekdays in the music industry rat race, but on weekends, Scott Borchetta prefers a race track. The senior executive of promotion and artist development at DreamWorks Records' Nashville division is a professional driver in a NASCAR weekly racing

series at the Nashville Speedwayformer home of country music's Fan Fair. He races 20 times per year in the super truck

division, driving something he describes as "basically a stock car with a truck body."

Now in his third season, Borchetta scored his first win this year and has raced to several second-place finishes. He admits that it's sometimes hard to balance the workaholic life of a promotion executive with his "fullfledged addiction" to NASCAR. With most of the races on Saturdays, there have been times he has flown back from a business trip on the red eye and gone

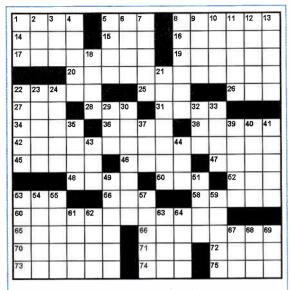
straight to the track. Despite sponsorships-including one from Nashville country station WSIX-Borchetta jokes that one of the "rules" of racing is that money flows only one way-out. "Just for me and my six-person crew to show up and

> Racing is not only an expensive sport-it's a dangerous one, with speeds

Borchetta says, laughing, "I've tried to knock the wall down a couple of times. I've been very fortunate not to have had a serious injury."

For the sake of his record career, however, he's not planning to move up to a bigger track with higher speeds. "I can't go to [DreamWorks Nashville principal executive] James Stroud with my arm in a sling and try to justify that."

**PHYLLIS STARK** 



#### **'MODERN SPANGLISH'** by Matt Gaffney

60 Song that appears on "The Immacu-Across 1 "Star Wars" role 5 Hydroelectric late Collection" 65 Movie whose power source 8 Place for a mansion 14 Like ELO's woman theme was sung by Christopher Cross 15 Thalia's label home 16 "Come On Over" 66 Los del Rio's claim to fame 70 "Band on the Bun' woman 17 Hit by Julio Igle ballad "Let ____ It" sias's boy 19 Famed America's 71 Mrs in France 72 "All We Got Iz Us" Cup captain 20 Madonna song and rappers 3 ___ Dan 73 movie of 1987 74 ast word in a 22 Jazzy Parker Bachman-Turner 25 "Llh-huh' Overdrive title 26 Ending for many 75 Christmas carol languages 7 ____ Wednesday Down 28 "I compare you 1 Neighbor of Isr. 2 Little ____ ("Loco-motion" singer) _ kiss from a motion 3 "Rocky ____" 3 " ___ have to do ``___orge rose..." (Seal line) 31 Eponymous cour try album of 1988 have to do now..." (George Michael line from "____ a Song Go out of My Heart" 34 "Freedom") 5 Kind of tape 36 The Turtles' " Any Wonder" 6 "Comflake Girl" girl 7 Song Cliff Clavin 38 Tupelo wonder 42 Chart-topper of once sang to Diane Chambers summer 1999 45 Jazz outfit Gyra 46 Horne of plenty of 8 1970s hit subtitled "The Piña Colada Song" 9 Second word of a talent 47 Bad Company's "Shooting ____" 48 She was born in Bob Marley title 10 Astronaut drink Gweedore, County 11 Eurythmics name Donega! 12 Layers, as of a 50 Establishment wedding cake 13 Country rocker where uptempo music is played Steve 18 "Cat on ____ Tin 52 Bambi's aunt 53 250, to Ancient Roof" 21 The Carpenters' Romans Each Other 56 Ambulance worker. for short 22 Sends a fan letter, 58 _ _, Wind & Fire maybe

23 Make ____ of the tongue 24 1970s hit "_ Van 29 Jelly Roll Morton's Well' 38 Gentle 32 Hank Williams' "I'll Bachelor 'Til I Die" 33 "<u> fair in love</u> and war" 35 Lose steam "____ Got a Feeling" (Beatles tune) 37 39 Ballot marker 40 Nu Shooz hit Wait" 41 Vaunted vocalist 41 Vaunted Vocans Vaughan 43 4 ____ Blondes 44 Duran Duran's "Election ___" 49 Like the Billboard Music Awards 51 Prefix with physical 53 Cherrystone and longneck 54 Proofreading mark 55 Amount of petrol 57 He plays by sense of smell 59 Junior popster Carter 61 "Old Brown (another Beatles tune) 62 Break in activity 63 Eminem's "My ls" 64 His debut album was 1987's "Rhyme Pays" 67 "Music for Airports" man 68 Bill the Science Guy 69 Rose that may not smell sweet? The solution to this week's puzzle can be found on page 66.



# Hats ()

J Records founder and 40year music industry veteran Clive Davis was among those bestowed an honorary doctorate degree this year at Five Towns College in Dix Hills, N.Y. Davis, who delivered the commencement address, was deemed a Doctor of Music for serving as a role model and excelling in artistic and professional achievements and public service. Davis was nominated for the



award by Leslie Group chairman Cy Leslie, founder of Pickwick International, former president of CBS Video Enterprises, and founder and former chairman of MGM/UA Home Entertainment. Pictured, from left, are Stanley Cohen, president of Five Towns College of Music; Ervin Drake, vice chairman of the Songwriters Hall of Fame and an artist in residence at Five Towns; writer Budd Schulberg, an honorary doctor of letters; Davis; and Leslie.

BILLBOARD	AUGUST	4,	2001

do tires and fuel is about \$1,000" per race, he says.

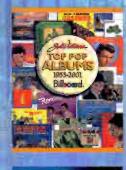
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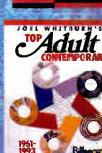
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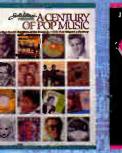


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