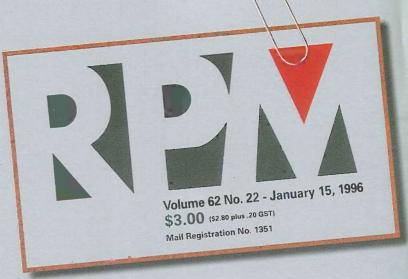
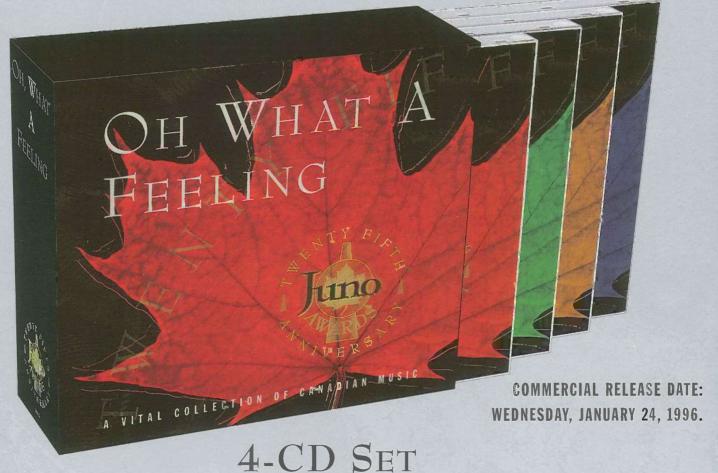
CANADIAN MUSIC
CELEBRATES THE
25<sup>TH</sup> ANNIVERSARY
OF THE JUNOS





5 Hours of Music; 75 Artists

S U P P O R T E D B Y

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RADIO, PRINT & SPECIALTY PROMOTIONS
PUBLICITY CAMPAIGN
SPECIAL IN-STORE MERCHANDISER
• PROCEEDS GO TO CHARITY •



**ECARAS** 



## Canadian ladies score multiple Grammy nominations

Two of Canada's finest recent exports, Alanis Morissette and Shania Twain, confirmed their impressive breakthrough in the US market by scoring a slew of nominations for the 1996 Grammy Awards, taking place February 28 in Los Angeles.

Morissette tied incumbent Mariah Carey with six nominations: record and song of the year (You Oughta Know, which she co-wrote with producer Glen Ballard), album (Jagged Little Pill), new artist, female rock vocal performance and rock song. The six Grammy nominations cap what has been a remarkable renaissance for the former teen pop diva, who's Jagged Little Pill album has sold more then four million copies worldwide.

It's been an equally amazing year for Timmins native Shania Twain, who's The Woman In Me album has topped three million in sales. The album was nominated in the top country album category, one of four nominations for Twain, including top new artist, female country vocal performance and country song (Any Man Of Mine).

In terms of the major categories, the nominees are as follows:

RECORD OF THE YEAR ONE SWEET DAY

Mariah Carev & Boyz II Men GANGSTA'S PARADISE Coolio ONE OF US Joan Osborne KISS FROM A ROSE Seal WATERFALLS

TLC SONG

I CAN LOVE YOU LIKE THAT Maribeth Derry, Steve Diamond, Jennifer Kimball (songwriters) KISS FROM A ROSE Seal

ONE OF US Eric Bazilian YOU ARE NOT ALONE R. Kelly YOU OUGHTA KNOW Alanis Morissette, Glen Ballard

**ALBUM** DAYDREAM Mariah Carey HISTORY, PAST, PRESENT AND FUTURE Michael Jackson JAGGED LITTLE PILL Alanis Morissette RELISH Joan Osborne

GRAMMY continued on page 3

## Anti-bootleg ammendments to Copyright Act

Bootleg recordings of live performances may finally become a thing in the past, at least in this country, as the new Anti-Bootleg ammendments to the Copyright Act went into effect January 1.

Bootleg, as most in the industry are aware, is the term used to describe the unlawful recording of an artist's live performance, either in concert, or via radio or television broadcast, without the authorization or consent of the performer. These most recent ammendments bring Canadian copyright law onto the same plain as the 120 other countries which are members of the World Trade Organization.

The new copyright in a performer's performance has a life of 50 years, and will apply retroactively to performances which have been recorded and copied without the artist's permission.

As of January 1, any person who makes an unauthorized recording of a performance, or any person who commercially deals in bootleg recordings imported into or manufactured in Canada, can be sued by the owner of copyright in the performance, and/or criminally prosecuted for copyright infringement. The maximum penalty for copyright infringement is \$1 million or five years imprisonment, or both.

According to Brian Robertson, president of the Canadian Recording Industry Association (CRIA), "the anti-bootleg ammendments that now bring recording artists within the protection of copyright law, are another positive step that will assist the music industry's efforts to battle piracy of sound recordings. Manufacturers and importers of bootleg recordings do not pay royalties to the recording artist and do not invest in the development

of their careers.' In 1994, the sales of pirated sound recordings in Canada were \$30 million dollars and worldwide were estimated at \$2.9 billion.

CARAS launches marketing plans for Juno 25th COVER STORY

The Canadian Academy of Recording Arts and Sciences (CARAS) has joined with MCA Music Entertainment to produce a lavish four-CD box set covering 25 years of Canadian pop music. The set is being released as part of CARAS' massive marketing and promotional campaign surrounding the upcoming 25th anniversary Juno Awards, which take place March 10 in Hamilton. The four-CD set, to be distributed by MCA

beginning January 24th, is titled Oh What A Feeling, after the Crowbar hit song, the first song backed by the 1972 30% Cancon legislation. The collection will feature a true who's-who of Canadian artists, from such early groundbreakers The Poppy Family, Steppenwolf, The Guess Who and Lighthouse, perennial faves like Anne Murray and Gordon Lightfoot, to more modern day stars

set go to charity - the CARAS Scholarship Fund, the Starlight Foundation and Safehaven. According to MCA's Randy Lennox, head

of the CARAS publicity committee and or the CARAS publicity committee and executive producer of the set, "It comes out January 24, we're doing launch parties across the country at Hard Rock Cafes, and those evenings are also for charity. And although it is a four-CD set, it'll be retailing at the \$30 range, which is an extraordinary value, given that a traditional four-CD box is usually about \$50-60

"Because the production, graphics, mailing, artist royalties, publishing royalties, our time and dollars. MCA's distribution have all been waived, we

JUNOS continued on page 3

## NO. 1 ALBUM



#### THE BEATLES

Anthology 1 Apple/Capitol - 34445-F

## NO. 1 HIT



### **EXHALE** (Shoop Shoop)

Whitney Houston Arista

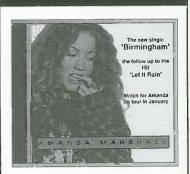
## **ALBUM PICK**



### DEAD MAN WALKING O.S.T.

Various Artists Columbia-67522-H

## HIT PICK



## **BIRMINGHAM**

Amanda Marshall Epic



JUNOS continued from page 2

are unencumbered with any incillary costs in marketing this box. The Juno committee are doing this virtually for free, so our per unit contribution to charity is pretty substantial."

Lennox also points out that a major marketing campaign is being organized to promote both the box set and the awards themselves.

"This campaign incorporates extensive radio, print, electronic media, and an extensive retail P.O.P. campaign, topped off with a \$400,000-plus TV advertising campaign on the CBC, which runs for the six weeks leading up to the Junos."

The final decision on the 77 songs for the set was made by the 26-member CARAS sub-

committee, featuring a number of industry executives. Journalist Larry Leblanc, the set's associate producer, played a key role in doing the initial legwork to provide the appropriate music. Lennox notes that they were able to gain the rights to virtually every song they were after, with one notable exception.

"Joni Mitchell was out of the country, and apparently unavailable to respond. So it wasn't that Joni declined, it's just that she didn't receive the request."

Also being created for the Juno 25th anniversary is a 200-page coffee table book, also titled Oh What A Feeling, written by journalist Martin Melhuish. The book, published by Quarry Press, will be available in late February.

Finally, Melhuish and Doug Thompson are also producing seven one-hour radio specials commissioned by CHUM Ltd. and to be distributed by the CHUM Satellite Network during Canadian Music Week. Titled Oh What A Feeling - A Vital Documentary Of Canadian Music, the program will feature top Canadian artists of the past 30 years, in interview and performance.

Adds Lennox, "We're working with a national radio network to do fly-in promotions, in which several contest winners will spend the weekend in Toronto to join us at Canadian Music Week and the Junos itself."

The nominees and performers for the 25th Juno Awards will be announced at a media conference on January 31.

## A record year for Helping Others in its 13th year

Christopher Randall, the marketing and promotion manager for K-Lite FM and CKOC in Hamilton, has been moonlighting as Santa Claus for several years.

Randall, who founded Helping Others Incorporated, has been using his non-profit charitable organization as a vehicle over the holiday season to bring much joy and comfort to the less unfortunate in the Hamilton and Toronto areas.

Randall expected that with government cuts taking its toll, this year's campaign, which celebrated its 13th anniversary, might have gone a little wanting. However, it turned out that this was a record year with more than \$800.000 in various items raised prior to Christmas. In the 13 years, Randall's annual campaign has brought in more than \$3.1 million in toys, candy, music cassettes, soft drinks, promotional items, clothing, concert tickets and food products.

Randall, who is 35, resolved to give something back to the community early in his search for a career, beginning as a volunteer at Covenant House in Toronto. He went on to work for a record company, and later moved into the broadcast field, but always set aside the few weeks leading up to Christmas to extend the spirit of giving to those who were experiencing hard times or loneliness.

"Christmas is something special -- it always was to me. And when I came face to face with so

many forgotten people over the years, it made me strive to want to do more and reach more people the following year."

Randall doesn't approach his corporate givers with the message that he's asking for a handout. "I like to think of it as more of an understanding for those who are down on their luck. It was a little difficult in getting this message over in the beginning. After all, Christmas is the time when people are thinking of their own immediate family and close friends. But those who do supply us with items rather enjoy the fact they are contributing to making someone happy. It doesn't take much. A toy, a cassette, a chocolate bar, soft drinks, concert tickets, clothing or any number of food products, whatever. I've seen those smiles of feeling wanted, hundreds of times."

It was a one-man operation in the beginning, when Randall would pack his car with gifts and make hundreds of trips into the inner core of both Toronto and Hamilton to make his personal deliveries. Now, however, with the expanded workload, he called on several major charities to help him with the distribution, which is handled by the Salvation Army, The Scott Mission, The Catholic Children's Aid and The Good Shepherd Centre

Randall can be reached in Hamilton at 905-574-1150.

## New appointments at A&M/Island/Motown

John Reid, president of A&M/Island/Motown Records Canada has announced four new appointments. All four appointments are effective immediately.

Dave Porter has been named manager of A&R, joining Pablo Fairhall, who is also promoted to A&R manager. Both will now report directly to John Reid.

Porter has been with A&M for 10 years, first joining the company as a promotion representative in the maritimes. Most recently, Porter was director of artist development. Fairhall expands his previous role in the A&R department, where he will continue his responsibilities in video production, as well as maintaining his current roster of domestic acts.

In the A&M marketing department, David Lindores has been named national marketing manager. Lindores was most recently Ontario marketing manager for PolyGram Group Sales. Also in the marketing department, Julian Tuck takes on the newly-defined position of national retail promotions co-ordinator. Both Lindores and Tuck will report directly to A&M's director of marketing, Steve Kane.

GRAMMY continued from page 2

VITALOGY Pearl Jam

NEW ARTIST Brandy Hootie & The Blowfish Alanis Morissette Joan Osborne Shania Twain

Canadian artists earned a total of 23 nominations, including the ten from Morissette and Twain combined. Bryan Adams' Have You Ever Really Loved A Woman? earned the A&M artist nods for male pop vocal and film song. Neil Young scored a pair with nods for rock album (Mirror Ball) and song (Downtown), while Joni Mitchell also scored a duet of nominations for pop album and recording package (Turbulent Indigo).

Montreal Symphony conductor Charles Dutoit is up for best opera recording and classical album (Berlioz: Les Troyens), as well as long-form music video (The Planets). The Jeff Healey Band scored a nomination for rock instrumental performance (Shapes Of Things). The Cirque du Soleil earned a nod for long form music video (Saltimbanco), while Canada's polka king, Walter Ostanek, makes another trip to the Grammys, nominated again in the top polka album category.



Susan Aglukark received a great Christmas gift from her label, a double platinum award for her latest album, This Child. Pictured are (standing) EMI's Al Andruchow, Gary Moss, Liz McElheran, Ann Forbes, Peter Diemer, Deane Cameron, Lisa Zbitnew, Tim Trombley, Caryn Hanlon, Jody Mitchell (kneeling), Raine Munro and Val Haas (Aglukark's manager).

# WALTSAYS ...!

A great putdown!!! Bruce (The Boss)
Springsteen, one of the first to come down off the perch of superwhatever and get closer to his fans, found 2,700 of them at Massey Hall in Toronto on Jan 8. He never has too much to say at the best of times, but this night he was on. While he was playing a number, some bonehead clapped along through the whole song, which obviously pissed

Springsteen off. When he finished he said, "someone in the audience thinks I need a rhythm section. If I did, I would have brought one along. Maybe someone can tell that person that their clapping really fucks me up." That kind of gives me a new respect for Springsteen. Reminds me of the early Gordon Lightfoot, who had a short fuse when it came to the yahoos who were trying to upstage him, offstage. (EC: Hey! Presley used to stop the show when the audience got out of hand!!!) I remember meeting Springsteen at the time that John Hammond, a dear friend, brought him to the attention of Columbia and Clive Davis, a dear friend, who introduced him onstage that night.

Maven??? What a nerve! Imagine, a daily gossip referring to such a trustworthy, straight-shooting, above-board, pillar of the music community, as a "maven". It all depends on what dictionary you look up. Most ignore the word, because it's so distasteful, but, well, it's been used against one of our own, so it deserves a little attention. Unless, of course, this dolt of a writer knows more about the person he's writing about than he lets on. I mean, calling someone a crook by any other name. Well, we do have "hate" laws in this country. (EC: You are kidding... aren't you???) If you find that funny, I think that's the object of the exercise!

Save RCI!!! I never really thought our present government would shoot itself in the ass and get rid of Radio Canada International. But it looks like Andre "Paul Revere" Ouellet, will ride off in the sunset, or is it sunrise, to his cushy job as Ambassador to France, and leave Canada as the only G-7 country without an international service. Well, Allan Fotheringham, has finally found the time and space to snarl some pretty good broadsides at "the dolts in Ottawa." Check out his Jan 9th piece in the Sun, and call your friendly neighbourhood member of parliament. Not that it will do much good, but why not stir the pot. RCI is a great service, and the

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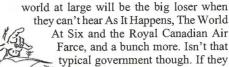
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typical government though. If they can't control something, they get rid of it. (EC: Like Royal Canadian Air Farce???) Many times, sitting on a cruise ship, on the Atlantic or Pacific, RCI was my only link

to home.

Only in Australia??? Well, if Canadians can't do it at home, they'll do it somewhere else. Al Mair sent along the Australian year end music report. The #1 single of 1995 was Have You Ever Really Loved A Woman by Bryan Adams, and the #1 album was Celine Dion's The Colour Of My Love. Says Al, "I believe this is the first time Canadian artists have been the #1 album and single in any major market, including Canada." And, he's right. Other Canadian singles included Celine Dion's Think Twice (#6), Jann Arden's Insensitive (#11), and You Oughta Know by Alanis Morissette (#21). Other albums included were k.d.lang's All You Can Eat (#53) and Jagged Little Pill by Alanis Morissette (#82). In the top country albums, Shania Twain had a #20, and in top alternative, Tea Party's Edge Of Twilight ranked a #28 and Neil Young's Mirror Ball checked in at #40. Young came up with a #34 in top music videos for The Complex Sessions. (EC: At one time, we envied the Australiana content regs, and now it looks like our Cancon regs are working better than any country in the world!!!)

Drabinsky's changing Broadway!!! Garth Drabinsky's Livent organization has not only attained an enviable status on Broadway, it has orchestrated moves that are somewhat revolutionary, and I mean revolutionary. Livent has apparently opted out of the League of American Theatres and Producers, who deal en-masse with the various unions, for the more advantageous eye-ball to eyeball way of doing things. By the way, approval has apparently been given for Garth to renovate those two off-Broadway theatres he bought a few months ago. They were a black eye for New York for so long. You know the ones, those porno sleaze joints on 42nd Street. (EC: Hey! Cancon on and off Broadway and Cancon at the Grammy's . . is this a great country, or what???) As we go to press, Garth has acquired another theatre in Chicago and the funding to restore and renovate yet another American classic. (EC: Only in Canada Eh???)

PA's successor??? It's getting close to that date. They told us it would be February before the final decision would come down as to who would take over PA's job. Rumour has it that SM is back in town with two final names to check out. One is a Canadian. But no, it's not CP. Although a west coast informant told me he had applied. Now, why would he want to leave where he is, for a job in the east, which he hates? Anyway, he's not the anointed one. (EC: The irony of it all!!!)

Here we go again!!! Short of calling out the Marines, and that's still a possibility once NAFTA's "I hate Canada" Mickey Kantor charges up Capitol hill with his message from the CMT bunch. Canada will once again see how wimpy it really is when it comes to dealing with the Americans. The crybabies

at CMT can't wait for the due process of parliamentary procedure, although the CRTC's Keith Spicer, Canada's own Paul Revere, has made it easier for foreigners to become partners in Canada's broadcast industry. But, CMT, or the Westinghouse people, want their part of the pie and they want it now. Let's not be naive, the battle is all about Canadian bucks. Donald Mitzner, president of Group W Satellite Communications, wants Kantor to retaliate against certain Canadian targets if they don't get their way. And, he's set a deadline of March 6. In his letter to Kantor, Mitzner wrote, "As you know, a multi-programmer coalition estimated damages to the U.S. industry to exceed \$787 million annually -- an estimate that, according to submissions from other programmers, may well have been too low." Gordon Rawlinson, president of Rawlco Communications Inc., which owns 51 per cent of NCN, has come out fighting with a lot of logic, I might add. I hope he doesn't become the mouse that squealed. Kantor and his hand-wringing U.S. industry buddies, should be put in their place. I thought the CMT deal was a good one. Now, I'm not so sure. (EC: Ain't this a great country???) As a matter of fact, Canada IS . . . god's country!



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#### **MAPL Cancon**

The MAPL logo was created by Stan Klees for RPM in 1970 and is used extensively by Canadian record companies to identify the quantity of Cancon on label copy.



M - Music was composed by a Canadian

A - Artist who is featured is a Canadian citizen

P - Production was wholly recorded in Canada L- Lyrics were written by a Canadian

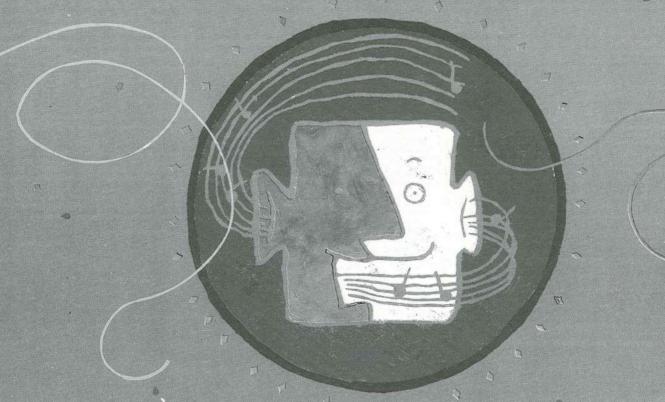
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Canada's Only National 100 Hit Tracks Survey

Record Distributor Code:

BMG - N EMI - F Polygram - Q Sony - H

MCA – J Warner – P

TW LW WO - JANUARY 15, 1996

1	1	9	EXHALE (Shoop Shoop) Whitney Houston - Walting To Exhale O.S.T. Arista 07822 18796 (promo CD)-N		35	28	13	A GIRL LIKE YOU  Edwyn Collins - Gorgeous George  A&M BRNCD 058 (comp 6)-Q		68	72	7	DEAR GOD Sarah McLachlan - A Testimonial Dinner Thirsty Ear 57019-F	MA
2	25	10	YOU'LL SEE Madonna - Something To Remember Maverick 46100 (promo CD)-P		36	43	11	BREAKIN' DOWN Susan Aglukark - This Child EMI 32075 (comp 25)-F	100%	69	92	2	MISSING Everything But The Girl - Massive Dance Hits WEA (comp 269)-P	
3	2	14	HAND IN MY POCKET Alanis Morrissette - Jagged Little Pill	MA	37	29	11	LOCK AND LOAD Bob Seger - It's A Mystery		70	77	5	MISS SARAJEVO U2 w/Brian Eno - Passengers O.S.T. 1	
4	4	14	Maverick 45901 (promo CD)-P  BREAKFAST AT TIFFANY'S  Deep Blue Something - Home		38	46	8	Capitol (promo CD)-F  WATCH OVER YOU  Hemingway Corner - Under The Big Sky		71	80	5	Island 314 524 166-Q STAYING ALIVE N-Trance - (No Album)	
5	5	15	Interscope 92608 (promo CD)-P  NAME  Goo Goo Dolls - A Boy Named Goo		39	32	18	Epic 80218 (promo CD)-H FAMILY SECRET Alannah Myles - Alannah	MA	72	57	19	Quality QCDF 7170 (promo CD)  SMASHING YOUNG MAN  Collective Soul - Collective Soul	
6	6	12	Warner 45750-P YOUR LITTLE SECRET Melissa Etheridge - Your Little Secret		40	45	8	Atlantic 82842 (promo CD)-P  GARDEN OF ALLAH  Don Henley - Actual Miles	P	73	82	5	Atlantic 82743 (comp 255)-P  ENOUGH LOVE  Kim Stockwood - Bonavista	MA
7	3	11	island (comp 7)-Q  BLESSED  Elton John - Made in England		41	52	8	Geffen 24834-J I GO BLIND Hootie And The Blowfish - Cracked Rearview		74	74	8	EMI 32479 (promo CD)-F  TAXMAN  Stevie Ray Vaughan - Greatest Hits	P. C.
8	9	12	Rocket 314 526 185 (comp 424)-Q GOOD INTENTIONS Toad The Wet Sprocket - Friends O.S.T.		42	63	5	Atlantic 82613 -P EARTH SONG Michael Jackson - HIStory		75	65	21	Epic 66217 (promo CD)-H YOU ARE NOT ALONE Michael Jackson - HIStory	
9	12	12	Reprise 46008 (comp 262)-P GOOD MOTHER Jann Arden - Living Under June	MA	43	49	10	Bass Is Base - Memories Of The Soulshack	<b>163%</b>	76	76	6	Epic E2K 59000-H  BELIEVE IN YOU  Jude Cole -   Don't Know Why   Act This Way	
10	10	19	A&M 314540248 (promo CD)-Q  I WISH YOU WELL  Tom Cochrane - Ragged Ass Road	169%	44	55	6	A&M 31454 0398 (promo CD)-Q WILDEST DREAMS Tom Cochrane - Ragged Ass Road	100%	77	66	10	Island 314 524 148 (comp 7)-Q SOLITUDE Edwin McCain - Honour Among Thieves	
11	13	13	EMI 32951 (promo CD)-F MY FRIENDS Red Hot Chill Peppers - One Hot Minute	Cancon	45	35	18	EMI 32951 (comp 30)-F  CAN I TOUCH YOU THERE?  Michael Bolton - Greatest Hits 1985 - 1995	Cancer	78	67	20	Atlantic 92597 (comp 256)-P GUNS AND GOD Lawrence Gowan - The Good Catches Up	Cancer.
12	15	11	Warner 45733 (comp 263)-P WHEN LOVE & HATE COLLIDE Def Leppard - Vault		46	56	7	Columbia 67300 (promo CD)-H  GOLDENEYE  Tina Turner - GoldenEye		79	79	δ	Gowan Productions (promo CD)-Select  FALL  Wild Strawberries - Heroine	Cancon 125%
13	8	16	Mercury 314 528 718 (promo CD)-Q  BACK FOR GOOD  Take That - Nobody Else		47	38	20	Virgin 41048-F SIDE OF THE ROAD Blue Rodeo - Nowhere To Here	163%	80	70	17	Nettwerk 0099  HARD AS A ROCK AC/DC - Ballbreaker	Cancer
14	27	7	RCA 07822 18800-N FREE AS A BIRD The Beatles - Anthology 1		48	40	18	WEA 10617 (comp 256)-P SOMETHING FOR THE PAIN Bon Jovi - These Days	Cancen	81	69	22	Atlantic 61780-P SHE'S NOT IN LOVE Kim Stockwood - Bonavista	MA
15	30	7	Capitol 34445 (promo CD)-F BEAUTIFUL LIFE Ace Of Base - The Bridge		49	42	21	Mercury 314 528 181 (promo CD)-Q  THIS  Rod Stewart - A Spanner In The Works	MA	82	98	2	EMI 32479 (promo CD)-F DEVIL IN THE KITCHEN Ashley MacIsaac - Hi, How Are You Today?	169%
16	]-1	17	Janet Jackson - Decade 1986/1996		50	44	21	Warner 45867 (comp 256)-P  I WILL REMEMBER YOU  Sarah McLachian - The Brothers McMullen OST	MA	83	99	2	A&M 79602 2001-Q WONDERWALL Casis - (What's The Story) Morning Glory	(September 1)
17	36	6	A&M 31454 0399 (promo CD)-Q ONE SWEET DAY Mariah Carey w/ Boyz    Men - Daydream		51	68	7	Nettwerk W2 30094 (promo CD)-H FREEDOM Colin James - Bad Habits	ØA.	84	7 <b>5</b>	12	Epic 67351 (promo CD)-H  LET ME BE THE ONE  Blessid Unino Of Souls - Home	
18	17	11	Columbia 66700 (promo CD)-H  ROCK STEADY  Bonnie Raitt WiBryan Adams - Road Tested	MA	52	64	7	WEA 10614 (promo CD)-P  THE GHOST OF TOM JOAD  Bruce Springsteen - The Ghost Of Tom Joad  Columbia 67484-H		85	78	18	Capitol 31836 (promo CD)-F WATERMARK Mae Moore - Dragonfly	(a)/a
19	20	10	The Smashing Pumpkins - Mellon Collie And		53	53	9	GRIND Alice in Chains - Alice in Chains		86	95	2	Sony 80222 (promo CD)-H  IRONIC  Alanis Morrissette - Jagged Little PIII  Maverick 45901-P	
20	7	15	Virgin 40861 (comp 31)-F FANTASY Mariah Carey - Daydream Columbia 66700 (promo CD)-H		54	59	8	Columbia 67248 (promo CD):H TOO MUCH LOVE WILL KILL YOU Queen - Made In Heaven Hollywood 62017-Q		87	87	5	ROLLING THUNDER Rita MacNeil - Porch Songs	(A)
21	21	11	LUMP The Presidents Of The United States Of America Columbia 67291 (promo CD)-H	je.	55	41	20	CARNIVAL Natalie Merchant - Tigerilly Elektra 61745 (comp 249)-P		88	NEW		EMI (promo CD)-F I WANT TO COME OVER Melissa Etheridge - Your Little Secret Island 314 524 154-Q	(a)%
22	22	11	GEK STINK BREATH Green Day - Insomniac Reprise 46046 (promo CD)-P		56	47	20	I'M SHATTERED		89	NEW		JESUS TO A CHILD George Michael - No album Dreamworks (promo CD)-P	- Constitution of the Cons
23	31	dО	TIME Hootie And The Blowfish - Cracked Rearview Atlantic 82613 (comp 269)-P		57	60	12	COLLIDE Sandbox - Bionic Latitude 50323-F		90	81	27	KISS FROM A ROSE Seal - Batman Forever O.S.T. Atlantic 82759-P	
24	24	13	IF I WERE YOU  K.D. Lang - All You Can Eat Warner 46034 (comp 263)-P	MA	58	50	14	HOOK Blues Traveller - Four A&M 540265 (comp 6)-Q	George	91	86	6	I'LL BE THERE IN A MINUTE Lawrence Gowan - The Good Catches Up Gowan Productions 1100- Select	
25	26	10	LIKE A ROLLING STONE The Rolling Stones - Stripped Virgin 41040 (promo CD)-F		59	48	21	I COULD FALL IN LOVE Selena - Dreaming Of You EMI E2 34123 (comp 19)-F		92	97	2	I GOT I.D. Pearl Jam - Merkin Ball Epic 78199-H	
26	37	9	BETTER OFF AS WE ARE Blue Rodeo - Nowhere To Here WEA 10617 (comp 267)-P	100%	60	71	6	LIE TO ME Bon Jovi - These Days Mercury 314 528 181 (promo CD)-Q		93	NEW		WAITING FOR TONIGHT Tom Petty - Playback MCA 11375 (comp 22)-J	
27	33	9	RUNAWAY The Corrs - Forgiven, Not Forgotten Lava 143 (comp 258)-P	Construction	61	61	10	SISTER AWAKE The Tea Party - The Edges Of Twilight EMI 32350 (promo CD)-F	AA PD	94	84	22	WHAT DO YOU SEE? Skydiggers - Road Radio WEA 10618 (promo CD)-P	<b>167%</b>
28	16	16	DO YOU SLEEP? Lisa Loeb & Nine Stories - Tails Geffen 24734 (comp 17)-J		62	54	29	ONLY WANNA BE WITH YOU Hootie & The Blowfish - Cracked Rear View Atlantic 82613 (comp 249)-P		95	85	6	CIRCUS Lenny Kravitz - Circus Virgin 40696-F	940740
29	19	23	UNTIL I HEAR IT FROM YOU Gin Blossoms - Empire Records O.S.T. A&M 31454 0384 2 (comp 5)-Q		63	62	9	I DO Fleetwood Mac - Time WEA (comp 262)-P		96	NEW '	a de	A LOVE SO BEAUTIFUL Michael Bolton - Greatest Hits 1985 - 1995 Columbia 67300-H	
30	18	16	LET IT RAIN  Amanda Marshall - Amanda Marshall  Columbia 80229 (promo CD)-H		64	73	6	PARAN OIA Barstool Prophets - Crank Mercury 314 528 263 (promo CD)-Q		97	NEW		THE WORLD I KNOW Collective Soul - Collective Soul Atlantic 82743-P	
31	14	14	I'D LIE FOR YOU Meat Loaf - Escape From Hell MCA 11341 (comp 18)-J		65	51	13	CRY LOVE John Hiatt - Walk On Capitol 33416 (promo CD)-F		98	NEW	- 1	GET TOGETHER  Big Mountain - Resistance Giant (comp 270)-P	
32	39	11	ONE OF US Joan Osborne - Relish		66	58	18	PEACE AND LOVE Neil Young - Mirror Ball	MA PD	99	NEW		DON'T CRY Seal - Seal	
33	34	12	Mercury 314 526 699 (promo CD)-Q SENTIMENTAL Deborah Cox Deborah Cox	MA	67	86	5	Reprise 45934 (comp 258)-P DREAMING OF YOU Selena - Dreaming Of You		100	88	26	WEA (comp 270)-P ROLL TO ME Del Amitri - Twisted	
34	23	16	Arista 18781 (promo CD)-N AS I LAY ME DOWN Sophle B. Hawkins - Whaler Columbia 58300 (promo CD)-H					EMI 34123 (promo CD)-F					A&M 1114 (comp 4)-Q	
			ованный эврой (рганю СБ)-п											

### Consumers slow to buy big names and releases

## Boxing week rush helps save humdrum winter sales

by Ron Rogers

The slew of major names and releases that found their way into retail stores just prior to the holiday rush seemed to ensure a very happy Christmas for all concerned. Problem was, it didn't really happen as everyone had hoped.

A number of top artists released product in the past couple of months, but the reaction from consumers was passive at best. A number of important releases simply didn't pull off the kind of numbers one would expect, indicative perhaps of a modern music buyer who is no longer keen on rushing out to the record store to pick up the latest big names.

A perfunctory look at the latest retail albums chart indicates that many key releases haven't enjoyed the staying power one might expect. MeatLoaf, Bruce Springsteen, AC/DC, Lenny Kravitz, Red Hot Chili Peppers, David Bowie, Alannah Myles, Rod Stewart, Paula Abdul, and yes, even Michael Jackson, were all released to fairly high expectations, yet consumer reaction has been subdued, to say the least.

Certainly, there have been records released in the past two months that have done well: Smashing Pumpkins, The Beatles, Waiting To Exhale O.S.T., Enya, Madonna, Garth Brooks, Ace Of Base. But albums from Hootie And The Blowfish, Alanis Morissette, Mariah Carey and Shania Twain continue to dominate sales, after several months of charting.

The indicators seem to say that big name releases don't have the drawing power for consumers that they once did. It would seem that even with a great deal of marketing money spent, major league names don't guarantee major league sales. Instead, word of mouth seems to be playing an even greater role in the success or failure of an album (as it did for Hootie, Alanis and the first Green Day album).

According to Tim Baker, head buyer for Sunrise Records, although there was some big

names, there wasn't a really big hit record that everyone wanted to have

"The odd thing was that there never seemed to be a lot of big records out there at any one time, even through Christmas. There were big names, but nothing went absolutely ape. When the Pumpkins came out, that was the first record that we started to see some real excitement on. There were a few others that did well,



**Tim Baker** 

Morissette, Dance Mix '95, and Chris Sheppard's Destination Dance Floor. We had a lot of really good selling records, but we didn't have five or six monsters, nothing was a huge monster. But I'm not going to complain about Christmas, it just happened a little late, and Boxing Week was tremendous.

"There were some disappointments, like AC/DC, Lenny Kravitz, Paula Abdul - but you're always going to have records that you expect to do well

that aren't going to do well. And it's through no fault of the record labels or the retailers. Sometimes it just happens. I'm going to pray to Valhalla that a new Metallica comes down the pipe - we need records like that, where we know there are lineups the night before."

Baker also noted that "a lot of superstar acts that didn't put out an album last year have releases on the sked for this year, U2 for example. I shudder to think where we'd be if we didn't have all those various artist dance mixes. Long-term, those type of packages aren't necessarily good for the future health of the business because people won't buy single artist records."

As has often been the case in the past year or so, Baker was also quick to point to the record clubs as being a major obstacle for the retailers to overcome, something which the Retail Music Association of Canada (RMAC) is struggling to deal with.

"I think music sales are quietly sliding for all the retailers, in a sense. To be honest with you, I think you can really attribute that to the clubs. How could you not when they're giving away ten for nothing, or the price of one? And all the advertising you see on television by the clubs, obviously it's affecting retail. There's no doubt in my mind, and there shouldn't be any doubt in anyone else's mind either. In some cases the clubs are selling 50% of certain titles in this country - that's a hell of a lot of product that we're not selling."

And as many retailers and record companies have stated before, the promotion of music, particularly new music, is all that more difficult today due to the small amount of new music being played at radio.

"The major obstacle we have, as an industry, is the promotion of our product. There's varying factors, number one being that radio is not as receptive to new music, and it's not being played as often. We only have a handful of stations in southern Ontario that actually program new music, and we know who they are. But I really think that the support for those stations that are playing new music has to be stepped up. Because I think that's our greatest challenge in the future, getting the new music out to the public, so they can hear it and make an informed decision on whether they want to buy it."

Baker is also hopeful of the introduction of a national music television show which would spotlight new artists, because "television, right now, is the medium for advertising."

According to Warner Music Canada senior VP

Garry Newman, his company enjoyed a very pleasant Christmas, although he was somewhat reserved in his enthusiasm.

"We were very hot with Alanis, Hootie, Goo Goo Dolls - we had a very good Christmas. From our point of view, the only real problem was



**Garry Newman** 

that we had more product than what the consumer could handle. I think retail was the overall letdown, I don't think there was a letdown here, but retail was shaky."

One would think that, with every record company releasing the majority of their top product at the same time, it might not be a bad idea to spread out the releases of the major product over the course of the entire year, but Newman says that'll never happen. "The record companies have no say. The artists are the ones that dictate that, and that's all there is to it."

Randy Wells, VP of promotion and publicity for A&M/Island/Motown Canada, concurs with Newman that retail was certainly less than outstanding over the holidays, Boxing Day being the true exception.

"We went into the last quarter with a lot of hot things. I think the common complaint among a lot of record companies was that it was a tad sluggish at retail. But for the most part I thought we had a pretty decent year, and we're looking forward to this year, for the most part, all our guns (Sting, U2, Bryan Adams, Sheryl Crow, Gin Blossoms) are coming.

"We're poised to have a good year with those name acts, and as usual there will probably be one or two things that pop through out of nowhere, as there usually is with every other company."

Wells feels that the long lines that were witnessed at retailers over the holidays were mainly due to some massive giveaways and discount deals. But he too can't understand why retail was so flat, considering the names available.

"Retail had a lot of deals on. I know while going through the malls over the holidays I saw a lot of three for one deals, so the stores were pretty packed on the basis of those kind of deals.

"When I think back on last year, there were some huge names that I would think would spur on retail. You know 'I've got to get the new Springsteen, the new Melissa, the new Garth Brooks, etc., etc.' So you had a real variety of big name artists releasing product. I tend to look at it as, if you're not a Brooks fan, you're a Beatles fan, if you're not a Beatles fan, you're a Springsteen fan, or a Melissa fan, or Smashing Pumpkins. So in saying that, I thought the potential to bring in consumers would have been a lot greater."

Sony Music Canada's VP of sales, Don Oates, hinted that retailers and record companies who said they had a good Christmas were probably bending the truth somewhat. He says a number of Sony artists pulled some

SALES continued on page 11





# AMANDA MARSHALL

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**Record Distributor Code:** BMG - N EMI - F Polygram - Q Sony - H MCA – J Warner – P BMG-N

TW	LW	WO	- JANUARY 15, 1996	
1	1	7	THE BEATLES (5 weeks at #1) Anthology 1 (Capitol) 7243 8 34445-F	
2	2	25	ALANIS MORISSETTE Jagged Little Pill (Maverick) 45901-P	4
3	5	17	MUCHMUSIC DANCE MIX '95 Various Artists (Quality) 1234-Quality	
4	4	6	ENYA The Memory Of Trees (WEA) 12879-P	
5	3	6	WAITING TO EXHALE O.S.T. Various Artists (Arista) 18796-N	
6	6	8	MADONNA Something To Remember (Maverick) 46100;P	
7	9	15	MARIAH CAREY Daydream (Sony) 66700-H	
8	8	7	GARTH BROOKS Fresh Horses (Capitol) 32080-F	
9	10	10	THE SMASHING PUMPKINS Mellon Collie And The Infinite (Virgin) 40861-F	
10	12	10	<b>DEF LEPPARD</b> Vault (Mercury) 314 528 718-Q	
11	111	48	HOOTIE & THE BLOWFISH Cracked Rear View (Atlantic) 82613-P	
12	7	7	THE ROLLING STONES Stripped (Virgin) 41040-F	
13	16	7	ACE OF BASE The Bridge (Arista) 18806-N	
14	14	12	JANET JACKSON Design Of A Decade (A&M) 31454 0399-Q	
15	23	8	ALICE IN CHAINS Alice In Chains (Columbia) 67242-H	
15	13	6	DON HENLEY Actual Miles (Geffen) 24834-J	
16	15	7	ASHLEY MacISAAC Hi How Are You Today? (A&M) 79602 2001-Q	(
17	18	14	FRIENDS O.S.T. Various Artists (Reprise) 46008-P	
18	19	8	QUEEN Made in Heaven (Hollywood) 62017-Q	
19	20	6	ELECTRIC CIRCUS OLD SCHOOL Various Artists (Quality) 2096	
20	21	7	MELISSA ETHERIDGE Your Little Secret (Island) 314 524 154-Q	
21	NÉW	,158	DESTINATION DANCE FLOOR Various Artists (Pirate) 7002-Quality	

TW	LW	WO	- JANUARY 15, 1996					
1	1	7	THE BEATLES (5 weeks at #1) Anthology 1 (Capitol) 7243 8 34445-F		34	36	6	R. KELLY R. Keily (Jive)-N
2	2	25	ALANIS MORISSETTE Jagged Little Pill (Maverick) 45901-P	MA	35	39	9	PULP FICTION Various Artists (MCA) 11103-J
3	5	1.7	MUCHMUSIC DANCE MIX '95 Various Artists (Quality) 1234-Quality		36	34	2	MASSIVE DANCE HITS Various Artists (WEA) 3938-P
4	4	:6	ENYA The Memory Of Trees (WEA) 12879-P		37	51	2	GOO GOO DOLLS A Boy Named Goo (Warner Bros.)
5	3	6	WAITING TO EXHALE O.S.T. Various Artists (Arista) 18796-N		38	3 <b>8</b>	11	CHRIS SHEPPARD Pirate Radio Sessions Vol. 4 (Qualit
6	6	8	MADONNA Something To Remember (Maverick) 46100-P		39	37	9	CYPRESS HILL III - Temple Of Boom (Columbia) 6
7	9	15	MARIAH CAREY Daydream (Sony) 66700-H		40	40	19	BLUE RODEO Nowhere To Here (WEA) 10617-P
8	8	7	GARTH BROOKS Fresh Horses (Capitol) 32080-F		41	4,1	10	SIMPLY RED Life (EastWest) 12069-P
9	10	10	THE SMASHING PUMPKINS Mellon Collie And The Infinite (Virgin) 40861-F		42	42	8	GENIUS/GZA Liquid Swords (Geffen) 24813-J
10	12	10	DEF LEPPARD Vault (Mercury) 314 528 718-Q		43	43	15	MICHAEL BOLTON Greatest Hits 1985-1995 (Columbia
11	11	48	HOOTIE & THE BLOWFISH Cracked Rear View (Atlantic) 82613-P		44	44	5	PHARCYDE Labcabinealifornia (Capitol) 3510
12	7	7	THE ROLLING STONES Stripped (Virgin) 41040-F		45	45	12	K.D. LANG All You Can Eat (Warner) 46034-P
13	16	7	ACE OF BASE The Bridge (Arista) 18806-N		46	46	43	LIVE Throwing Copper (Radioactive) 10
14	14	12	JANET JACKSON Design Of A Decade (A&M) 31454 0399-Q		47	47	18	THE RANKIN FAMILY Engless Seasons (EMI) 7243 832348
15	23	8	ALICE IN CHAINS Alice In Chains (Columbia) 67242-H		48	35	10	OZZY OSBOURNE Ozzmosis (Epic) 67091-H
15	13	6	DON HENLEY Actual Miles (Geffen) 24834-J		49	49	17	TOM COCHRANE Ragged Ass Road (EMI) 7243 8 329
16	15	7	ASHLEY MacISAAC Hi How Are You Today? (A&M) 79602 2001-Q	M A P L	50	50	9	THA DOGG POUND Dogg Food (Island) 50546-Q
17	18	14	FRIENDS O.S.T. Various Artists (Reprise) 46008-P		51	48	14	AC/DC Ballbreaker (EastWest) 61780-P
18	19	8	QUEEN Made In Heaven (Hollywood) 62017-Q		52	52	11	THE PRESIDENTS OF THE U.: The Presidents Of The (Columbia)
19	20	6	ELECTRIC CIRCUS OLD SCHOOL Various Artists (Quality) 2096		53	55	5	LL COOL J Mr. Smith (Def Jam) 314 523 845-Q
20	21	7	MELISSA ETHERIDGE Your Little Secret (Island) 314 524 154-Q		54	NEW	AMESS.	SATURDAY MORNING CAI Various Artists (MCA) 11348-J
21	ŅĖW		<b>DESTINATION DANCE FLOOR</b> Various Artists (Pirate) 7002-Quality		55	54	7	BOYZ II MEN The Remix Collection (Motown) 31.
22	22	42		W A P L	56	56	8	EURO MIX Vol. 2 Various Artists (SPG Music) 5051
23	25	6	BRUCE SPRINGSTEEN The Ghost Of Tom Joad (Columbia) 67484-H		57	53	11	OASIS (What's The Story) Morning Glory (E
24	24	8	MEAT LOAF Welcome To The Neighbourhood (MCA) 11341		58	57	5	<b>500% DANCE</b> Various Artists (PolyTel) 535 095-Q
25	26	8	PASSENGERS: ORIGINAL Various Artists (Island) 314 524 166-Q		59	59	11	SOPHIE B. HAWKINS Whaler (Columbia) 53300-H
26	27	8	COOLIO Gangsta's Paradise (Denon) 114].		60	60	6	TIM McGRAW All I Want (Curb) 77800-F
27	17	5	VINCE GILL Souvenirs (MCA) 11394-J		61	61	9	DANCE MACHINE FIRST GI Various Artists (PolyTel) 740 059-Q
28	29	12	GREEN DAY Insomniac (Reprise) 46046-P		62	62	21	MONICA Miss Thang (Rowdy) 37006-N
29	33	22	DANGEROUS MINDS O.S.T. Various Artists (MCA) 11228-J		63	66	16	RED HOT CHILI PEPPERS One Hot Minute (Warner) 45733-P

BONNIE RAITT

12 TAKE THAT Nobody Else (Arista) 18800-N

VAN MORRISSON

**66** 58 2

Road Tested (Capitol) 33705-F

How Long Has This Been Going On (Verve) 314  $\pm$ 

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Y					
		67	NEW	/	DISCOVER CLASSICAL MUSIC Various Artists (Nexus) 8550008-Nexus
03-J		68	68	17	EMPIRE RECORDS O.S.T. Various Artists (A&M) 31454 0384-Q
TS -P		69	69	9	JOHN HIATT Walk On (Capitol) 33416-F
er Bros.) 45750-P		70	70	19	SELENA Dreaming Of You (EMI) 34123-F
4 (Quality) 7001	MA	71	71	23	SEAL Seal II (Warner Bros.) 96256-P
ımbia) 66991-H		72	72	9	AMANDA MARSHALL Amanda Marshall (Columbia) 80229-H
0617-P	MA	73	63	2	TRACY CHAPMAN New Beginning (Elektra) 61850-H
		74	73	11	IN BETWEEN DANCES Various Artists (Affic) 1431-J
313-J		75	67	2	JOHN McDERMOTT Love is A Voyage (EMI) 34632-F
columbia) 67300-H		76	74	23	SILVERCHAIR Frogstomp (Murmur/Epic) EK 91054-H
rol) 35102-F		77	87	42	COLLECTIVE SOUL Collective Soul (Atlantic) 82743-P
46034-P	MA	78	76	55	TLC Super Sexy Cool (LaFace) 73008 26009-N
ctive) 10997-J		79	75	8	DWIGHT YOAKAM Gone (Reprise) 46051-P
3 832348-F	MA	80	77	10	EURO DANCE POOL Vol. 2 Various Artists (Sony Dance Pool) 81023-H
	PL	81	78	26	BON JOVI These Days (Mercury) 314 528 181-Q
243 8 32951-F	MA	82	79	17	LENNY KRAVITZ Circus (Virgin) 7243 8 40696-F
Q	<b>P</b> IS	83	81	28	MICHAEL JACKSON History (Epic) E2K 59000-H
80-P		84	80	13	REBA MCENTIRE Starting Over (MCA) 11264-J
THE U.S.A. olumbia) 67291-H		85	82	14	BASS IS BASE Memories Of The Soulshack (A&M) 073195-Q
:3 845-Q		86	84	13	DJ LINE Vol. 20 Various Artists (PolyTel) 740 058-Q
G CARTOONS		87	85	48	SUSAN AGLUKARK This Child (EMI) 32075-F
own) 314530584Q		89	83	9	BOB SEGER It's A Mystery (Capitol) 99774-F
5051		90	91	63	THE CRANBERRIES  No Need To Argue (island) 314 524 050-Q
Glory (Epic) 7361-H		91	88	10	ROXETTE Don't Bore Us Get To The Chorus! (EMI) 36133-F
095-Q		92	90	42	ANNIE LENNOX Medusa (RCA) 74321 25717-N
4		93	92	14	DAVID BOWIE Outside (Virgin) 38518-F
		94	93	10	
RST GEAR		95	89	49	VAN HALEN Balance (Warner Bros.) 45760-P
N		96	94.	12	ELVIS PRESLEY The Essential Collection (RCA) 30118-N
					Lasting Consensit (NOA) 30116-N

95 28 **BJORK** Post (Elektra) 61740-P

**PRETENDERS** 

100 99

10 DEAD PRESIDENTS O.S.T. Various Artists (Capital) 24382-F

BEE GEES Very Best Of (PolyTel) 847 339-Q

Isle Of View (Warner Bros.) 46085-P

MAPL



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28

31

LOREENA MCKENNITT Winter Garden (WEA) 12290-P

ALAN JACKSON Greatest Hits (Arista) 078221 6602-N





#### GREG LAKE In Concert

King Biscuit Flower Hour Records-88010-F The Biscuit, as those true fans refer to it as, was one of radio's great contributions to rock and roll history. The one-hour syndicated radio show debuted on February 18, 1973 featuring Blood, Sweat And Tears and a thenunknown Bruce Springsteen, and went on to feature some of the great names in rock including Genesis, Black Sabbath, The Stones, The Who, The Police, Elton John, Eric Clapton, David Bowie, U2, etc., etc. The Flower Hour is now in its 22nd year of broadcast, and more than 450 artists have been recorded live for more than 1,000 onehour programs. Now, for the first time, many of these classic recordings are being released on CD for the first time, introducing an entirely new generation of listeners to some of the great names in rock history: Deep Purple, America, Canned Heat, 10CC, Rick Wakeman, along with Cancon faves Crowbar and Triumph. This set features former ELP lead vocalist/guitarist/bassist Greg Lake performing some classic rock tracks with his own band (featuring guitarist supreme Gary Moore). The highlights for fans of the prog rock era are Lake's versions of such classics as Karn Evil 9, Lucky Man, 21st Century Schizoid Man and In The Court Of The Crimson King, along with Lake's solo material, including the song Love You Too Much, which he wrote with Bob Dylan, no less. This would make a fine pickup for ELP, King Crimson fans.

#### VAN MORRISON -Jazz How Long Has This Been Going On Verve-314 529 136-Q

Van the Man has always been a huge fan of jazz and all its offshoots, and his abundance of albums have always contained a profound degree of jazz influence. Thus, it makes perfect sense for Morrison to release this album, recorded live at the legendary Ronnie Scott's jazz club in London, featuring the Man on a host of jazz standards, as well as jazz-tinged reworkings of some of his own



classics. Accompanied by a superb band led by Georgie Fame and featuring saxman Pee Wee Ellis, Morrison is at his interpretive best, weaving his way through such standards as the title track, Who Can I Turn To?, That's Life, and Early In The Morning, along with some fine Morrison material like Moondance, I Will Be There, All Saint's Day and Heathrow Shuffle. Jazz fits Morrison like a glove (or is it the other way around?), with his gruff tenor grabbing hold of songs and making them very much his own. This one would make a fine gift to any fan of good jazz, or any Morrison fan, or which we know there are an abundance.

#### BLUMA SCHONBRUN - Easy Listening Sweet Dreams III and IV Music à la Carte-3/4

Bluma Schonbrun has come out of the closet with this release. Prohibited previously from vocalizing by her strict Orthodox Jewish religion, the Forest Hill (Toronto) musician has expanded the parameters of her music beyond the Jewish community, and now her fans are privy to another dimension of her talent. This is a barebones project, from the black and white cover artwork to the production itself, which was recorded "live" at George Ignatieff Theatre at the University of Toronto. Schonbrun gives much credit, and rightly so, to guitarist Bill Bridges, who delivers his tantalizingly perfect music signature on Sweet Dreams III, his side of



the production. Key here, is I'll See You Again, Honeysuckle Rose, and an awesome flamenco-spiced Recuerdos de la Alhambra. Schonbrun's warm and matter-of-fact vocals are perfect for her debut, particularly on Black Orpheus Theme and Soon It's Gonna Rain with exceptional guitar work by Lorne Lofsky, and on La Vie en Rose with the accordion magic of Peter Wilk. But don't overlook her show-stopping version of Amazing Grace. Guido Basso's talent on flugel horn, muted trumpet and harmonica ingredient that extra professionalism. And don't overlook the keyboard work of Claude Jones on Sweet And Lovely. The album is being promoted as "73 minutes of beautiful instrumental and vocal music," and that's exactly what it is. Produced by Schonbrun and Brian Gagnon. Available by calling 416-924-2661.

## DICK DAMRON - Country/Gospel The Anthology

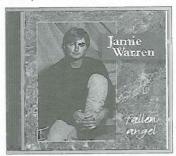
RCA/BMG-74321-30632-N

Dick Damron is probably the most under-rated recording artist of Canada's country star system. The man is a legend who finally gained national recognition when inducted into the Canadian Country Music Hall of Honour in 1994. It would take more than a few anthologies to put Damron's musical accomplishments into proper perspective, but the BMG researchers did an exceptional job here. Here are many of the songs that built his career, 32 years of which were spent with RCA. Included are Countrified (1970), On The Road (1976), Susan Flowers (1977), High On You (1979), Dollars (1980) and more. Also contains a new and old version of Jesus It's Me Again, his Gospel award-winning song which was first released in 1983 and Spanish Dancer, where he displays his guitar virtuosity. Also contains The Legend And The Legacy, which was released in 1989,

Sunday Morning Rain, Tequila Charlie's and You'd Still Be Here Today, and more. These are all Damron originals and a beautiful tribute to a living legend in Canadian country music. By the way, country historians might be interested in the first time Damron's name appeared in RPM was Nov. 26, 1964. He was promoting Hitch Hikin' and Stop Feeling Sorry.

#### JAMIE WARREN - Country Fallen Angel Too Hip Records

Here's a solid, no-holds barred country talent who delivers a listen. Warren is determined not to fall through the cracks. It's been a few years since Warren first attracted attention, but it was short-lived. He's definitely go something here. We've already had a sample of programmer acceptance with the release of Ready To Run and, most recently, What



Goes Around Comes Around. There's a lot more here, particularly in the ballady vein. Warren has a natural vocal that oozes sweetness and affection that so many fail to achieve. His vocals are earnest and forget the edge, he's got it down perfectly on his solo writings of The Secret, Still Only Me and Watching Her Sleep. Great winter time stuff. There are a couple of left-fielders here as well with One Step Back and the title track. Produced by J. Richard Hutt and Fraser Hill and recorded wholly in Canada at Cedar Tree Studios in Kitchener, Ontario. High energy promotion and national distribution could -WG bring Warren home on this one.

## KEITH STEGALL - Country Passages

Mercury Nashville-314-528-437-Q

Songwriter, turned producer and performer, Stegall displays a pile of talent with this package which he produced with John Kelton and Carson Chamberlain. Stegall's writing talent goes without question. He wrote or co-wrote nine of the eleven songs

here. He's also had-his material covered by Reba McEntire and Travis Tritt, and even Johnny Mathis, Al Jarreau and Helen Reddy, which shows the scope of his writing ability. His production skills aren't too shabby either. He chalked up a pretty good track record, producing Alan Jackson and Randy Travis, and most recently, Terri Clark. The first single/ video taken from this set is 1969, which he wrote with Gary Harrison and Denny Henson. With this album, the 41-year old Stegall reveals some of the turmoil he went through over the past 10 years, one of the more moving being Middle-Aged Man, and another, My Life, But don't overlook Fifty-Fifty and In A Perfect World, which he wrote with Billy Kirsh. Stegall hasn't really been that successful in Canada. The last time he hit the Top 40 was in 1985 with Pretty Lady. He could become a big item with this release, which the Mercury/Polydor people have prioritized

## REGGAE COWBOYS - Fusion Tell The Truth Tumbleweed-00001

The music played by this popular rock band would seem to be a fusion of bluegrass and rock steady rather than reggae and western. Whatever it is, it most certainly works and is considerably more than a one trick pony in



its effect. The relentless earthiness of the two lyrics combines very nicely in humour and good feeling. Listening to them, it seems quite natural to hear a Caribbean beat interrupted every so often with a plaintive Eeehaw! Probably the best example in the 12 tracks of what we're trying to describe is Run You Outta Dodge. The title and the lyrics initially make one think of Mel Brooks and Blazing Saddles. But this is more than just music for fun; it's musicianship to be admired. Pretty much the same can be said for the entire album. We Tell The Truth when we say that this is to be enjoyed as well as appreciated.

## **ALBUM PICK**

DEAD MAN WALKING SOUNDTRACK Various Artists

-Pop/Rock

Columbia-67522-H

Sony is kicking off the new year nicely with this impressive soundtrack to what should be a major film release, starring Sean Penn and Susan Sarandon. The

soundtrack, actually titled 'Music From And Inspired By The Motion Picture...' is a veritable who's-who of singer/ songwriters, with most of the songs reflecting the somber atmosphere of the film. The lead track is called, not suprisingly, Dead Man Walkin', from Bruce Springsteen, and it has much of that ghostly, mid-American sound that Springsteen has evoked on his latest effort, The Ghost Of Tom Joad. But don't overlook other gems from Lyle Lovett (Promises), Suzanne Vega (Woman On The Tier), Tom Waits (The Fall Of Troy), Steve Earle (Ellis Unit



One), Eddie Vedder (The Face Of Love and The Long Road, both with Nsrat Fateh Ali Khan), and, surprise, Patti Smith (Walkin' Blind). The presence of Springsteen, Vedder and Smith should give this one a strong push as the new year begins. -RR



SALES continued from page 7 good numbers over the holidays, but overall, things weren't as rosy as many are claiming.

"The pre-Christmas week and Boxing Week ended up being good enough to bring it back to an acceptable Christmas, but certainly not a great Christmas.

Oates noted that Sony's international and domestic artists both enjoyed good holidays, and he felt there weren't really any disappointments over the holidays from a Sony point of view.

"From our perspective at Sony Music, Mariah Carev just flew out the door - the combination of our television buy, the advertising and flyers our customers had, the single with Boyz II Men, her TV special in December - all combined to really push her album further. The surprise to us was the Michael Jackson, it really picked up, probably because people saw it as a good gift-giving item. Domestically, Amanda Marshall did real well for us coast-to-coast. She did so well the days prior to Christmas that we were able to get it certified gold for Christmas, and that's certainly well ahead of our original game plan."

Oates also feels confident that Sony will continue to produce good numbers into February and March via Carey, Springsteen, Oasis, The Presidents Of The United States and Marshall. Sony is pinning high hopes on the impending March release of the new Celine Dion album, the follow-up to the diamond-selling Colour Of My Love.

## **Robertson joins Anthem** as marketing director

SRO Management and Anthem Records have announced the appointment of Stephanie Robertson to the position of director of marketing. Robertson joins SRO/Anthem after five years with A&M/ Island/Motown Canada as director of publicity.

In her new position with SRO/Anthem, Robertson will be responsible for promotion and marketing, as well as publicity. Robertson will also coordinate the marketing of American releases for all the artists on the SRO roster, namely Rush, Van Halen, Extreme and King's X.

Randy Wells, VP of promotion and publicity for A&M/Island/Motown Canada commented, "All I can do is wish her the best, but I'd be lying if I didn't say that I didn't want her to go. But I know whatever she does, she'll be successful.'

## Name change for MCA and in-house promotions

With MCA's continual advancement into new entertainment technologies, the time was right for a name change. Effective Feb. 1, 1986, the company's name will be officially changed to MCA Music Entertainment

MCA's role in the entertainment field has expanded phenomenally in recent years to include, not just pre-recorded music, but also a big bite of the interactive market, initially with the distribution of Sega and Nintendo, and more recently in the field of CD-ROM.

The new name change also reinforces MCA's global structure, whose international companies are now part of MCA Music Entertainment International.

Randy Lennox, senior vice-president and general manager of MCA Music Entertainment has also announced the promotions of Wesley Hayden and Iain Taylor to the positions of national sales manager and Ontario branch manager respectively.

Hayden began his career in the music industry with RCA (BMG) sales in 1981. He went on to take on positions as Atlantic and Quebec region manager and joined MCA in 1989 as Ontario branch manager, a post he has held until this recent promotion.

Taylor joined MCA in 1989 and has held the positions of sales representative and account executive since that time. His previous experience included a sales position at Electric Distribution.

## Schwartz pulls plug on A&A operation

Dennis Schwartz, who took over seven A&A stores in southwestern Ontario when that operation went bankrupt a few years ago, has himself fallen upon hard times. He has shuttered his complete chain, all of which retained the A&A image.

Closed, was the head office in Burlington, two in Hamilton and one each in Brantford, Waterloo, Oakville and Niagara Falls.

According to Schwartz, 23 fulltime jobs have reportedly disappeared along with a number of parttime positions.

The receiver, Peat Marwick Thorne, has apparently revealed that \$1.2 million is owed. The stores, which operated under the umbrella of Deerto Enterprises, were serviced by Pindoff Record Sales.

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Elastica - Elastica Geffen 24728 (comp 18)-J

Goo Goo Dolls - A Boy Named Goo

The Presidents Of The United States Of America - S/1

NAME

LUMP 19

Warner 45750-F

26

30 29



Shania Twain will be in good company on Jan 16 when Phyllis George interviews the Canadian country star and President Clinton's wife, Hillary Rodham Clinton, as well as Chuck Norris in a one-hour special to be telecast on TNN on Jan 16 at 8 pm (Eastern time). The President's wife was interviewed at the White House, and Twain's interview took place at her home in upstate New York. The Timmins, Ontario-born Twain, who has been nominated in four categories for this year's Grammy Awards, topped the RPM Country 100 this past week with her latest Mercury/Polydor release, (If You're Not In It For Love) I'm Outta Here. She holds on to the #1 position this week.

**Bad news for country**, if the rumour is correct. Come March 31, there will be no more CKWX or SRN Country out of Vancouver. It could be that the Palmorex giant will be taking over out of its St. Catherines office.

Patricia Conroy's video debut, Keep Me Rockin' is the Country Countdown Power Pick for

## **COUNTRY**

January. The video has been added at 28 country channels throughout the US and Canada on NCN where it is in heavy rotation. The video was produced by Conroy, her first time in that chair. She also wrote the music and the lyrics with Jennifer Kimball, a Nashville writer. The single goes to radio January 22,

Mercury/Polydor's national promo rep, Gerry Vogel, came by the office with a six-times platinum award for Shania Twain's album, The Woman In Me. With all the great press, plus the four Grammy award nominations, by the time the album was certified and the award maker had cast the award, the album is now eight-times platinum. They should hold on and wait for the diamond award, which will probably happen by the Feb. 28 Grammy telecast.

Albertan, Duane Steele's debut single for Mercury/Polydor, Stuck On Your Love, is now at radio. The signing of Steele and the release of his debut album, P.O. Box 423, represents the first signing in PolyGram's history of a bona-fide country artist. Steele is now living in Nashville. An advance release of the album, caught the attention of country programmers, some of whom added the Stuck On Your Love track right from the album. Adds were heavy this week making it the most added of the week. The single enters the chart at #69.

Charlie Major is happening with a US signing. Nothing official yet, but a powerful consortium of ex-Sony people in Nashville has put together a label that's about to shake up the North American country scene, and that means Canada. The label is Veritas, and one of the first signings was Gretchen Peters, one of the most popular and successful songwriter in Nashville. I don't know if he's the second signing or not, but Charlie Major has a deal with the new label. It certainly pays to have a manager who knows the territories and the new players. Hats off to Alan Kates.

The Barra MacNeils had a short chart trip with Myopic, the debut single from their Polydor album The Question. The follow-up, The Ballad Of Lucy Jordan, is a cover of Marianne Faithful's 1979 hit which was written by Shel Silverstein. That's Lucy MacNeil doing the vocals. The track, which is included on Mercury/Polydor's promo CD 432 has more of a country feel to it and is expected to attract

COUNTRY continued on page 15

## COUNTRY PICKERS

JAY HITCHEN

CHAT - Medicine Hat

Stuck On Your Love - Duane Steele

**BRUCE ANDREI** 

Nornet - Alberta/BC

Stuck On Your Love - Duane Steele

CHUCK REYNOLDS

CHYR - Leamington Stuck On Your Love - Duane Steele

KENT MATHESON

CFQM-FM - Moncton

Judge & Jury - Suzanne Gitzi

**GUY BROOKS** 

CFMK-FM - Kingston

Judge & Jury - Suzanne Gitzi

ANDY HAYNES

KX-96 FM - Durham

You Can Feel Bad - Patty Loveless BRUCE LEPERRE

CKDM - Dauphin

You Can Feel Bad - Patty Loveless

VIC FOLLIOTT

CKGL Kitchener

I'll Try - Alan Jackson

JASON MANN

The Bullet - Kelowna

I'll Try - Alan Jackson MICHAEL DENNIS

CKBC - Bathurst

### Danville Line - Ken Munshaw **RICK KELLY** CKKN-FM - Prince George Nothing A Little Love ... - Prescott Brown JANET TRECARTEN CISS-FM - Toronto The Beaches Of Cheyenne - Garth Brooks **RICK RINGER** CKQM-FM - Peterborough The Beaches Of Cheyenne - Garth Brooks **GARTH STONE** MX 91.1FM - Regina The Beaches Of Chevenne - Garth Brooks DAN MITCHELL All Hit Country - Cariboo Radio To Be Loved By You - Wynonna MARK CARTLAND CKTY - Sarnia Like There Is No Yesterday - Blackhawk



TNN: The Nashville Network's Phyllis George recently interviewed country music's hottest new star, Shania Twain, outside of her home in upstate New York (see article above).

## Wal-Mart in-stores firmed for McBride tour

Martina McBride is set for an extensive 18-date tour that will take her from coast-to-coast in Canada. She is sharing the billing with Jason McCoy and John Berry.

BMG has firmed a unique promotion package for the RCA recording artist that includes six Wal-Mart in-store appearances.

Preceding the tour, McBride will be in Toronto for two days of promotion, which will begin with a Jan 21 performance on the syndicated radio series, Today's Country.

The tour is timely in that if follows by four months the release of her Wild Angels album, which is approaching gold status in the US. Wild Angels, the second single taken from the album has made good gains up the RPM Country 100 where it bullets into the #35 slot this week.

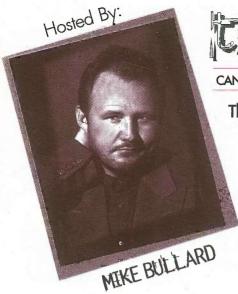
The McBride/McCoy/Berry tour begins at Vancouver's Queen Elizabeth Theatre (25), followed by the Riverside Coliseum in Kamloops (26), Prince George's Multiplex (27), Grande Prairie's Crystal Centre Arena (29), Red Deer's Centrium (30), Calgary's Jubilee Auditorium (31), Regina's Centre of the Arts (Feb. 2),

Saskatoon's Centennial Auditorium (3), Edmonton's Jubilee Auditorium (5), Winnipeg's Walker Theatre (7), Thunder Bay's Community Theatre (8), Massey Hall in Toronto (10), Ottawa's National Arts Centre (11), Peterborough's Memorial Centre (12), Kingston's Memorial Centre (13), Saint John's Harbour Station (15), Fredericton's Aitken University Centre) and Rebecca Cohn Auditorium in Halifax (17).

McBride will appear in Wal-Mart in-stores in Kamloops, Red Deer, Regina, Saskatoon, Thunder Bay and Saint John.

McBride was recently inducted into the Grand Ole Opry as its 72nd member and she will be the featured artist of the month for March on NCN.





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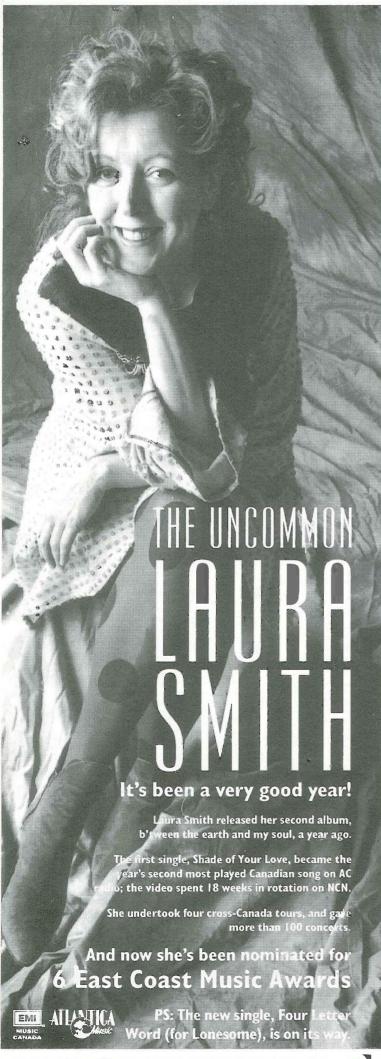
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Commencing March 4, 1996	Signature		

✓ CHECK ONLY ONE IN EACH CATEGORY	8. CONCERT VENUE OF THE YEAR	1/996 Canadian Musi	c industry Ballot
1. CAMPUS STATION OF THE YEAR	□ Convention Centre Edmonton	15. MAJOR MARKET PROGRAM DIRECTOR	25. PERSONAL MANAGER OF THE YEAR
□ CITR (UBC) Vancouver	Copps Colliseum Hamilton	□ Pat Cardinal Power 92 Edmonton	☐ Bruce Allen Anne Murray, Bryan Adams
□ CJSW (U of C) Calgary	GM Place Wancouver	Ross Davies Chum/Chum FM Toronto	Rene Angelil Celine Dion
CKCU (Carlton) Ottawa CKDU (Dalhousie) Halifax	□ Jack Singer Hall Calgary	☐ Paul Fisher CHFI Toron to ☐ Ford Gardiner CITI Winnipeg	Mary Bailey Shania Twain
CKUT (McGill) Montreal	☐ Jubilee Auditorium Calgary ☐ Massey Hall Toronto	☐ Grea Haraldson CKRY Calgary	☐ Tom Berry Holly Cole, Kim Mitchell ☐ Ray Danniels Rush, Van Halen
2. MUSIC CRITIC/JOURNALIST OF THE YEAR	Molson Amphitheatre Toronto  Myer Horowitz Edmonton	□ Bob Harris CIAY Calgary	☐ Jake Gold The Watchmen,
☐ Kerry Doole Impact	Myer Horowitz Edmonton	Pat Holiday Mix 96 Montreal  J.J. Johnson Mix 99 Toronto	The Tragically Hip  Sherri Jones Ashley MacIsaac
☐ Tom Harrison Vancouver Province	□ NÁC Ottawa □ O'Keefe Centre Toronto	Stu Mevers CFNY Toronto	☐ Alan Kates Charlie Major,
☐ Peter Howell Toronto Star ☐ Nick Jennings Macleans	☐ Orpheum Theatre Vancouver	□ Bob Mills CFOX Vancouver □ Brad Phillips Z95.3 Vancouver	Prairie Oyster
□ John Kendall Winnipeg Sun	□ Paladium Ottawa □ PNE Vancouver	☐ Andre St. Amand CKOI Montreal	□ Eric Lawrence/ Our Lady Peace Rob Lanni
□ Larry Leblanc Billboard	☐ Saddledome Calgary	□ Dave Watts KOOL Ottawa	☐ Neil MacGonigill Jann Arden
☐ Steve Mclean The Record ☐ Peter North Edmonton Journal	SkyDome Toronto St. Denis Montreal	16. STATION THE YEAR - ROCK	□ Terry McBride Sarah McLachlan, Barenaked Ladies
□ Elizabeth Renzetti Globe & Mail	☐ The Music Hall Toronto	☐ CFNY Toronto ☐ CJAY Calgary ☐ CFOX Vancouver ☐ Q107 Toronto	☐ Jeff Rogers Rusty,
☐ Jane Stevenson Toronto Sun	☐ The Walker Theatre Winnipeg	CHEZ FM Ottawa 🔾 Q104 Halifax	Crash Test Dummies
MUSIC PUBLISHER OF THE YEAR  ☐ Attic/Pondwater ☐ Polygram	9. ANCE POOL OF THE YEA	□ CITI Winnipeg □ The Bear Edmonton	□ Susan Gentile Blue Rodeo □ Mike Quasey/ Rankin Family, Sloan
BMG Sony	☐ Energy Rush ☐ Topa	17. STATION OF THE YEAR - AC	Chip Sutherland
□ EMI □ TMP	□ Pool East	C100 Halifax CITE Montreal	26. PUBLICIST OF THE YEAR
Peer Warner Chappel	TO. INDY PROMOTER/PUBLICITY	CHFI Toronto CKKS Vancouver	☐ Margaret Spence Krewen BMG
4. TALENT BUYER/PROMOTER OF THE YEAR	Mary Arsenault Be-Bop Communications Richard Flohil Flohil & Associates	☐ CHFM Calgary ☐ K-Lite Hamilton ☐ Chum FM Toronto ☐ Magic Ottawa	□ Liz McElheran EMI □ Rob Mitchell Sony
☐ Rob Bennett MCA Concerts ☐ Bob Burrows Town Pump	■ Bobby Gale BG Enterprises	18. STATION OF THE YEAR = DANCE/CHR	☐ Debbie Rix MCÁ Concerts
☐ Gareth Brown RPM	☐ Ingrid Hamilton GAT Productions	CKOI Montreal MIX 99 Toronto	☐ Stephanie Robertson Anthem
David Carver 10th Ave. Promotions	Shelley Hines S. Hines Creative	CKMF FM Montreal  Power 92 Edmonton	□ Dave Watt MCA □ Stève Waxman Warner
□ Rubin Fogel Fogel/Sabourin □ Eugene Haslem Barrymores	☐ Laura Hopcroft Boundless	☐ Energy 108 Toronto ☐ Q94 Winnipeg	□ Nancy Yu Virgin
☐ Steve Herman MCA Concerts	☐ Mira Luafer Ethan Russell Promotions ☐ Grea Simpson Mindbenders	19. STATION OF THE YEAR - COUNTRY	27. SALES TEAM OF THE YEAR
☐ Shaun Pilot Fogel Sabourin☐ Elliot Lefko MCA Concerts	☐ Joanne Smale Joanne Smale Productions	□ Kool Ottawa □ Z95.3 Vancouver	□ BMG □ Polygram Group Sales
☐ Harold Levin Bass Clef	☐ Yvonne Valnea Last Tango ☐ Anya Wilson Anya Wilson Productions	☐ Cham Hamilton ☐ CJJR Vancouver☐ CHFX Halifax ☐ CKBY Ottawa	□ EMI □ Sony
☐ Yvonne Matsell Ultrasound	11. SECONDARY MARKET MUSIC DIRECTOR	CISN Edmonton C (KRY Calgary	
☐ Christine Melko DKD☐ Paul Mercs Paul Mercs	Christing Bakalis 89X Windson	CISS Toronto Q Q104 Winnipeg	28. PROMOTION TEAM OF THE YEAR
☐ Craig Morrison Lee's Palace	Sean Barrette Q92 Sudbury	20. BROADCAST EXECUTIVE OF THE YEAR	□ A&M/Island/Motown □ Mercury/Polydor □ Sony
□ Ian Ñoble CPI	Debra Brimingham-Davis OZ-FM St. John's Guy Brooks CFMK Kingston	□ Hal Blackadar Shaw	□ EMI □ Virgín
☐ Mark Norman Perryscope ☐ Riley O'Connor CPI	□ Nikki Davis K104 Woodstock	☐ Denise Donlon Much/Brovo ☐ Don Luzzi Westcom	☐ MCA ☐ Warner
☐ Jeff Parry	☐ Kristy Knight HTZ-FM St. Catharines ☐ Steve Mackin C98 Saint John	☐ Jim McLaughlin Fraser	29. MARKETING TEAM OF THE YEAR
Ron Sakamoto Gold & Gold Dan Webster DKD	□ Rich Nickell CKGY Red Deer	Gord Rawlinson Rawlco Duff Roman Chum	Attic Music Group Mercury/Polydor
	☐ Mike Rose The River Brockville☐ Jim Scanlon CKLZ Kelowna	☐ Sandy Sanderson Rogers	□ A&M/Islond/Motown □ Sony □ BMG □ Virgin
5. RECORDING STUDIO OF THE YEAR  Chalet Studios  Metalworks	□ Daryl Stevens CIHI Fredricton	☐ Don Shafer Pelmorex ☐ Gary Slaight Standard	□ EMI □ Warner
Grant Avenue Mushroom	12. SECONDARY MARKET PROGRAM DIRECTOR	☐ Jim Waters Chum	□ MCA
☐ Inception Sound ☐ Phase One	Tom Blizzard CIHI/KHJ Fredricton	21. RETAIL STORE OF THE YEAR	30. INDEPENDENT LABEL OF THE YEAR
☐ Le Studio ☐ Reaction ☐ Manta/Eastern Sound ☐ Sounds Interchange	☐ Murray Brookshaw Radio 4 Windsor☐ Rob Bye CKLZ Kelowna	□ A&B Sound Calgary	□ Alert □ Pirate □ Anthem □ Quality
	Roxanne Kirkpatrick C98 Saint John	□ A&B Sound Seymour	□ Attic □ Royalty
6. BOOKING AGENT OF THE YEAR	□ Boyd Leader CKGY Red Deer □ Rob Mise Q92 Sudbury	☐ Archambault Music Barrie ☐ Archambault Music Lavalle	☐ Cargo ☐ Savannah
☐ Steve Blair S.L. Feldman ☐ Vinnie Cinquemani S.L. Feldman	☐ Mike Shannon C103 Moncton	CD Warehouse Ottawa	☐ Denon ☐ Select ☐ Sonic Unyon
□ Jeff Craib S.L. Feldman	Malcolm Sinclair WOLF Peterborough  Keith Soper OZ-FM St. John's	☐ HMV Canada Yonge Street ☐ HMV Canada Robson	☐ Hi-Bigs ☐ SPG
☐ George Elms S.L. Feldman	☐ James Stewart-Hewson CFRV Lethbridge	☐ Music World Yorkdale	☐ Hypnotic ☐ Star ☐ Stony Plain
☐ Barry Garber Spectacle ☐ R. J. Guha Matrix	☐ Randy Taylor HTZ-FM St. Catharines	☐ Music Plex Winnipeg ☐ Sam the Record Man Yonge Street	Nettwerk True North
Ralph James S.L. Feldman	13. SECONDARY MARKET STATION OF THE YEAR		31. MAJOR RECORD COMPANY OF THE YEAR
□ Rick Kaczmarek S.L. Feldman □ Jamie Mclean Courage	■ 89X Windsor ■ HOT 103 Orangeville	22. DISTRIBUTOR OF THE YEAR   → AVE Rock Entertainment → Roblan Distributors	□ BMG □ Polygram
Richard Mills S.L. Feldman	□ C98 St. John	☐ Handleman ☐ Saturn Distributing	□ EMI/Virgin □ Sony
. □ Julien Paquin Paquin Entertainment	☐ HTZ-FM St. Cothorines ☐ CFVR Lethbridge	☐ Pindoff Record Sales ☐ Total Sound	□ MCA □ Warner
☐ Frank Weipert Courage ☐ Kay White Trick or Treat	☐ K-Lite Hamilton	23. RETAILER OF THE YEAR	32. MUSIC ECUTIVE OF THE YEAR
7. CLUB VENUE OF THE YEAR	☐ CIGM Sudbury ☐ OZ-FM St. John's	□ A&B Sound □ Music World	☐ Paul Alofs ☐ Al Mair ☐ David Basskin ☐ Terry McBride
Back Alley Calgary	CKLZ Kelowna	□ Archambault Music □ Radioland □ Right V	□ Laura Barlett □ Ross Reynolds
☐ Barrymores Ottawa	Q100 Victoria CKTY Sarnia	☐ Big K☐ Records-On-Wheels☐ CD Warehouse☐ Sam The Record Man	□ Deane Cameron □ Brian Robertson □ Rick Camilleri □ Lee Silversides
□ Birdland Halifax	□ WOLF Peterborough	☐ HMV Canada ☐ Sunrise Records	□ Doug Chappell □ Don Simpson
☐ Club Soda Montreal ☐ Commodore Ballroom Vancouver	14. MAJOR MARKET MUSIC DIRECTOR	☐ Megatunes	☐ Brian Chater ☐ Joe Summers
☐ Horseshoe Toronto	Guy Brouillard CKOI Montreal	4. RETAIL EXECUTIVE OF THE YEAR	Sam Feldman Heather Ostertag (Sym) Stan Kulin Donald Tarlton
☐ Lee's Palace Toronto	☐ Matt Cundill The Bear Edmonton ☐ Phil Kallsen CKRY Calgary	☐ Tim Baker Sunrise Records ☐ Rosaire Archambault Archambault Music	Randy Lennox Tom Tompkins
□ Lulu's Kitchener □ Metropolis Montreal	☐ Kneale Mann CFNY Toronto	☐ Gaetan Cliche Archambault Music	THIS IS A CONFIDENTIAL SURVEY.
☐ Phoenix Toronto	Rob Robson The Fox Vancouver Dave Stuart Power 92 Edmonton	Stewart Duncan HMV Canada  John Fillion Roblan Distributors	PLEASE TAKE A FEW MINUTES TO MAKE A SELECTION IN THE CATEGORIES YOU ARE COMPORTABLE WITH
RPM/Warehouse Toronto	☐ Curtis Strange Z95.3 Vancouver	☐ Leonard Kennedy Saturn Distributing	FOLD, STAPLE AND RETURN BEFORE
☐ Starfish Room Vancouver ☐ The Spectrum Montreal	☐ Janet Trecarten CISS Toronto	Lane Orr A&B Sound  Kris Pindoff Pindoff Record Sales	JANUARY 2S, 1996. THIS YEAR'S NOMINATIONS WERE MADE BY A
☐ The Town Pump Vancouver	Henry Von Den Hoogen Mix 96 Montreal Scott Turner Energy 108 Toronto	☐ Chris Pope A&B Sound	THIS IS A CONFIDENTIAL SURVEY. PLEASE TAKE A FEW MINUTES TO MAKE A SELECTION IN THE CATEGORIES YOU ARE COMFORTABLE WITH. FOLD. STAPLE AND RETURN BEFORE JANUARY 2S. 1996. THIS YEAR'S NOMINATIONS WERE MADE BY A DIVERSE GROUP OF INDUSTRY PROFESSIONALS. PHOTOCOPIES OF EASE WILL NOT RE COINTED
☐ Thunderdome Edmonton	☐ Wayne Webster Mix 99 Toronto	☐ Jason Sniderman Roblan Distributors	PHOTOCOPIES OR FAXES WILL NOT BE COUNTED. THANK YOU FOR YOUR INPUT
☐ Ultrasound Toronto	☐ Billý Williams CISN Edmonton	□ Roger Whiteman HMV Canada	THE RESERVE OF THE PARTY OF THE



## The real Jason McCoy - the song slinger

At the ripe old age of 24, Jason McCoy has experienced the good, the bad and the ugly of the entertainment business, probably more than most of his compatriots. The good came early in life, when he was seven and the proud owner of his first guitar, even though it only had three strings. But even at that age he knew how to improvise, which armed him for the future.

Born in Minesing, Ontario, which is just north of Barrie, in Ontario's snowbelt, McCoy's music appetite was pure country, somewhat overshadowed by his love of flying. At age 16, he became the youngest licensed pilot in Canada. He was still pickin' country, but when he reached the age of 18 he took a kick at the rock side of the business. After touring with a band, where he experienced a bit of the bad and the ugly, he settled back into the country mode, where he has been ever since.

After winning a Toronto talent contest in 1988, McCoy found himself in Nashville with Canadian songwriter Ray Griff, who produced 10 songs for him, three of which didn't do too Bad (Slow This World Down, How Could You Hold Me, She's My Wife). McCoy thought he was ready for the big time but he admits now that he was a little over anxious, perhaps too confident.

Like so many youngsters in the business, he was ripe for plucking by the talent hunters. Among the pluckers, was his first experience with a manager, which soured very quickly. "After we released my first album, I went on the road with my band. I was only 17, almost 18 at the time, which is very young to be running my own band. I took on too many jobs. I wouldn't allocate book work to one person or booking to another. I was trying to do it all myself. I realized very early that it wasn't working."

However, it was a good experience for McCoy. "In one way I wish these things didn't happen, but then again, I'm glad they did as quick as they did. I learned a great deal from those couple of years."

Although there is some rock 'n roll influence in his music, McCoy's real influences evolved from listening to the radio to traditional country artists. "When I was listening to country, it was Mickey Gilley, Jerry Reed and Johnny Lee, which was during the urban cowboy era. Country radio was also playing some of the older artists like George Jones and Merle Haggard. It was quite a time. You had all the new stuff of that day and all the old stuff, like Faron Young cuts. So, I really got to learn a lot."

Although his influences run the gamut of country music, McCoy can never be accused of being a Nashville

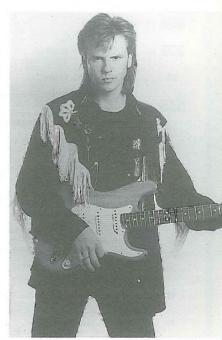
soundalike. He has his own unique style, which is closer to northern folk than southern country. "I didn't go into the studio with any preconceived notion. I just took the songs each by each and decided what instrumentation would be best. And what came out, came out."

Part of that learning process, mentioned earlier, focused on his vocal approach. "I was trying to be quite polished back then, which didn't work. Right now I'm quite happy to have an edge and be much rawer. I feel much more comfortable now and I've been able to expand on my guitar playing, which also gives me a lot of confidence."

Another good happening for McCoy was when he ran into Ron Kitchener, a young booker from Barrie, who McCoy discovered was just as focused on the business as he was on his music. "I dropped into Ron's office one day and introduced myself and told him what was going on in my career. He had just come out of college and done a few booking gigs and was hoping to get into management some day. maintained a friendship for about a year and we came to the conclusion that we both wanted to change the world and decided to do it together, and we joined forces.'

Interesting enough, prior to becoming professionally involved with Kitchener, McCoy had started his career rolling with MCA through his lawyer, resulting in an agreement to release four singles on succeeding promotional CD compilations. They did, in fact, release three singles, Your Mama Warned Me About You, Take

McCOY continued



Jason McCoy



Canada's Only National 100 Country Survey

Record Distributor Code:
BMG - N EMI - F MCA - J
Polygram - Q Sony - H Warner - P

34 24 17 THAT'S AS CLOSE AS I'LL GET... Acron Tippin/Self-titled/comp 34-N (S.Dworsky/P.Jefferson/J.Leyers) S.Gibson (RCA)

Artist/Album Title/Where to find it (Songwriter) Producer (Label)



TW	LW	wo	- JANUARY 15, 1996			O Vale						
Ť	1	9	(If You're) I'M OUTTA HERE Shania Twain/The Woman In Me/pro single-Q (S.Twaine/R.J.Lange) R.J.Lange (Mercury)	35	55	5	WILD ANGELS  Martina McBride/Title track/CD track-N	68	85	2	SHE'S GOT A MIND OF HER OWN James Bonamy/What   Live To Do/pro single-H	
2	3	10	(S.Twaine/R.J.Lange) R.J.Lange (Mercury)  DEEP DOWN  Parn Tillis/All Of This Love/CD track-N	36	48	6	(Berg/Harrison/Stinson) McBride/Worley/Seay (RCA)    KNOW SHE STILL LOVES ME George Strait/Strait Out Of The Box/coimp 8-J	69	NEW.		(B.Livsey/D.Schiitz) D.Johnson (Epic)  STUCK ON YOUR LOVE  Duane Steele/P.O.Box 423/pro single-Q	MA
3	6	14	(W.Aldridge/J.Jarrard) (P.Tillis/M.Poole (Arista) <b>THE CAR</b> Jeff Carson/Self-titled/CD track-F	37	45	5	(Barnes/Holmes) T.Brown/G.Strait (MCA)  ALWAYS HAVE, ALWAYS WILL  Shenandoah/In The Vicinity Of /CD track-F	70	57	24	(R.Giles/S.Bogard) M.Clute/S.Bogard (Mercury)  I LET HER LIE  Daryle Singletary/Self-titled/comp 250-P	
4	8	13	(C.M.Spriggs/G.Heyde) C.Howard (Curb/EMI)  CAN'T BE REALLY GONE  Tim McGraw/All I Want/pro single-F	38	49	8	(P.Nelson/L.Boone/W.Lee) D.Cook (Capitol)  NOT THAT DIFFERENT  Collin Raye/I Think About You/comp 334-H	71	81	,5	(T.Johnson) J.Stroud/R.Travis/D.Malloy (Giant)  ALL SHE WANTS  Rena Gaile/Out On A Limb/CD track	MA
5	5	14	(G.Burr) J.Stroud/B.Gallimore (Curb/EMI)  ANCIENT HISTORY  Prairie Oyster/Only :One Moon/CD track-N	39	25	18	(K.Good/J.Scott) P.Worley/E.Seay/J.Hobbs (Epic)  BACK IN YOUR ARMS AGAIN  Lorrie Morgan/Greatest Hits/comp 34-N	72	74	9	SHE CAN'T SAVE HIM  Lisa Brokop/From The Heart/pro single-F	
6	7	10	(B.DiPiero/J.S.Merrill) S.Fishell (Arista)  WHEN BOY MEETS GIRL  Terri Clark/Self-titled/comp 429-Q	40	34	16	(J.F.Knoblach/P.Davis) J.Stroud (BNA)  MISSING YOU  Calvin Wigget/Tittle track/pro single (S. Louget, M. Calvin W. D. L. Stribb (Paucith)	73	59	18	(L.Hengber/B.Regan) J.Crutchfleid (Capital)  MUSHKEEGO  Wapistan Lawrence Martin/Message/pro single	
7	9	13	(T.Shapiro/T.Clark/C.Waters) K.Stegall/C.Waters (Mercur REBECCA LYNN Bryan Whnite/Self-titled/comp 263-P	y) 41	27	20	TEQUILA TALKING Lonestar/Self-titled/comp 34-N	74	88	2	(L.Martin) L.Martin (First Nations)-F  IT WOULDN'T HURT TO  Mark Chesnutt/Wings/CD track-J	CONCOR
8	4	12	(D.Simpson/S.Ewing) B.J.Walker Jr./K.Lehning (Asylum)  LIFE GETS AWAY  Clint Black/One Emotion/CD track-N	42	52	8	(B.Labounty/C,Waters) D.Cook/W.Wilson (BNA)  ON A BUS TO ST. CLOUD  Trisha Yearwood/Thinkin' About You/comp 8-J	75	75	11	(J.Foster/R.Lavole/J.Morris) T.Brown (Decca)  TAKE THE FALL  Shirley Elkhard/If I Had My Way/CD track	105)%
9	2	10	(C.Black/H.Nicholas/T.Schuyler) J.Stroud/C.Black (RCA) <b>THE FEVER</b> Garth Brooks/Fresh Horses/pro single-F	43	31	16	(G.Peters) G.Fundis (MCA)  CHECK YES OR NO  George Strait/Strait Out Of The Box/pro single-J	76	NEW.		(S.Eikhard) S.Eikhard/E.Datl (Denon)  I'LL TRY  Alan Jackson/Greatest Hits/pro single-N	Caracter
10	10	12	(S.Tyler/J.Perry/B.Kennedy/D.Roberts) A.Reynolds (Capit NOT ENOUGH HOURS IN THE NIGHT Doug Supernaw/You Still Got Me/CD track-Q	ol) 44	51	11	(D.A.Wells/D.H.Oglesby) T.Brown/G.Strait (MCA)  SMOKE IN HER EYES  Ty England/Self-titled/CD track-N	77	80	.8	(A.Jackson) S.Stegall (Arista)  THE FALL  Terry Hill/Self-titled/CD track	MA
11.	14	12	(A.Barker/K.Williams/R.Harbin) R.Landis (Giant)  IF I HAD ANY PRIDE LEFT  John Berry/Standing On The Edge/pro single-F	45	37	13	(N.Prestwood) G.Fundis (RCA)  NOTHING  Dwight Yoakam/Gone/comp 264-P	78	62	14	I TAKE IT BACK Sharon Anderson/Bringing It Home/pro single	MA
12	13	15	(Greenbaum/Seals/Setser) J.Bowen/C.Howard (Capitol <b>HEART HALF EMPTY</b> Ty Hemdon/Stephanie BentleyWhat/pro sing	46	54	8	(D.Yoakam/Kostas) P.Anderson (Reprise)  ROUND HERE  Sawyer Brown/This Thing Called/pro single-F	79	67	20	(S.Anderson/W.Patton) J.Crutchfield (Royalty) NO MAN'S LAND John Michael Montgomery/Self-titled/CD track-	PL
13	17	7	(G.Burr/D.Child) D.Johnson (Epic)  TELL ME SOMETHING I DON'T KNOW Charlie Major/Lucky Guy/pro single-N	47	46	19	(Miller/Emerick/Hubbard)Miller/McAnally (Curb/EMI) <b>LIFE GOES ON</b> Little Texas/Greatest Hits/comp 257-P	80	89	2.	(JS.Sherrill/S.Seskin) S.Hendricks (Atlantic)  COUNT ME IN  Mary Lynn Wren/More Than Friends/CD track	MA
14	ĵ'n	12	(C.Major/B.Brown) S.Fishell (Arista)  TALL, TALL TREES  Alan Jackson/Greatest Hits/comp 35-N	48	33	20	(Gray/McHugh/Follese) DiNapoli/Grau (Warner Bros)  SOMETIMES SHE FORGETS  Travis Tritt/Greatest Hits /comp 257-P	81	69	16	I WILL ALWAYS LOVE YOU Dolly Parton/Vince Gill/Something/pro single	
15	15	11	(G.Jones/R.Miller) K.Steagall (Arista)  WHAT I MEANT TO SAY  Wade Hayes/Old Enough/pro single-H	49	53	11	(S.Earle) G.Brown/T.Tritt (Warner Bros)  LOVE & DREAMS  Stephanie Beaumont/ No album/pro single (S. Hadris) P Proposity (Percus)	82	91	2	(D.Parton) S.Buckingham (Columbia)-H  JUDGE & JURY  Suzanne Gitzi/Dressed in Black/pro single	<b>125%</b>
16	30	10	(D.Cook/S.Hogin/J.McBride) D.Cook (Columbia)  IT MATTERS TO ME  Faith Hill/Title track/comp 264-P	50	60	5	WHAT DO I KNOW Ricochet/Title track/comp 334-H	83	86	5	(A. Rodger) A.Rodger/C.Nairne/S.Kendall (Torrit NO PLACE LIKE HOME Quartette/Work Of The Heart/CD track	(1) (1)/6
17.	29	8	(M.D.Sanders/E.Hill) S.Hendricks (Warner Bros)  COWBOY LOVE  John Michael Montgomery/Self-titled/CD track	51	42	17	(S.Russ/C.Majeski/s.Smith) R.Chancey/E.Seay (Columbia  TIME OF MY LIFE  George Fox/Title track/comp 259-P	84	92	2	(C.Peterson) D.O'Doherty (Denon)  DANVILLE LINE  Ken Munshaw/Human Condition/CD track-J	MA
18	38	10	(B.Douglas/J.Wood) S.Hendricks (Atlantic) <b>LIKE THERE AIN'T NO YESTERDAY</b> Blackhawk/Strong Enough/CD track-N	52	66	2	IF YOU LOVED ME Tracy Lawrence/I See It Now/CD track-P	85	90	2	(K.Munshaw) J.R.Hutt (Duke Street)  STANDING TALL  Lorrie Morgan/Greatest Hits/CD track-N	<b>FI</b>
19	39	8	(W.Aldridge/M.Narone) M.Bright (Arista)  BIGGER THAN THE BEATLES  Joe Diffle/Life's So Funny/pro single-H	53	41	20	(P.Nelson/T.Shapiro) D.Cook (Atlantic)  WHEN A WOMAN LOVES A MAN  Lee Roy Parnell/We All Get /comp 34-N	86	94	2	(I.Butler/B.Peters) J.Stroud (BNA)  PARADISE  John Anderson/Country Till Die/CD single-N	
20	12	15	(J.S.Anderson/S.Dukes) J.Slate/J.Diffie (Epic) IN PICTURES Alabama/Title track/pro single-N	54	63	8	(M.Luna/R.V.Hoy) S.Hendricks/L.R.Parnell (Career)  TALKIN' LOVE  Prescott/Brown/Aiready Restless/comp 333-H	87	95	2	(B.McDill/R.Murrah) J.Stroud/J.Anderson (BNA) <b>THE RIVER</b> The Rankin Family/Endless Seasons/CD track-F	MA
-21	26	6	(J.Doyle/B.E.Boyd) E.Gordy Jr. (RCA)  CANDLE  Jason McCoy/Self-titled/pro single-J (I.McCoy/T.Rannes) S.Raggett (MCA)	55	64	7	(M.D.Sanders/E.HIII) R.Prescott (Columbia)  CALLIN' ALL YOU COWBOYS Farmer's Daughter/Girls Will/CD track	88	96	2	(C.Rankin) J.Jennings/Rankin Family (EMI) YOU CAN FEEL BAD Patty Loveless/Trouble With The Truth/pro single-	
22	40	7	GRANDPA TOLD ME SO Kenny Chesney/All I Need To Know/comp 35-N	56	56	9	(A.Kelman) T.Rudner (Stubble Jumper)  MYOPIC  The Barra MacNeils/The Question/comp 429-Q	89	71	13	(M.Berg/T.Krekel) E.Gordy, Jr. (Epic)  I'M A STRANGER HERE MYSELF  Perfect Stranger/You Have The/pro single-F	ENAIN
23	23	16	(M.A.Springer/J.D.Hicks) B.Beckett (BNA/BMG)  TEN MORE MILES  The Johner Brothers/Title track/comp 259)-P	57	43	16	TIL THE RIVER RUNS DRY Straight Clean/Simple/Dead/pro single	90	76	2	(Lindsey/Lindsey/Keith) C.Brooks/T.Tiuthill (Curb/l WALKIN' AWAY Diamond Rio/Love A Little Stronger/CD track-N (Roboff/Wiseman) Clute/DuBols/Diamond Rio (A	
24	36	7	(B.Johner) Johner Bros/B.McKay (WEA)  OUT WITH A BANG  David Lee Murphy/Title track/comp 8-J	58	58	8	(LL.Vannatta) L.Lee/R.Bartlette (Hillcrest)  SOLID GROUND  Ricky Skaggs/Title track/comp 267-P	91	98	21	IF I WAS A DRINKIN' MAN Neal McCoy/You Gotta Love/pro single-P	MISICI)
25	16	19	(D.L.Murphy/K.Tribble) T.Brown (MCA)  LOVE LESSONS  Tracy Byrd/Title tracka/comp 6-J	59	70	2	(G.Owens) R.Skaggs (Atlantic)  SOME THINGS ARE MEANT TO BE Linda Davis/Shoot For The Moon/CD track-Q	92	NEW	e '	(J.R.Rudd/B.Hill) B.Beckett (Atlantic) NO NEWS Lonestore - Lonestore	DNA
26	18	23	(Kilgore/Hewitt/Powell/Majors) T.Brown (MCA)  HERE COMES THE RAIN  The Mavericks/Music For All/pro single-J	60	61	12	(M.Garvin/G.Payne) J.Guess (Arista)  WORLD TO ME  Don Neilson/Based On A/CD tra;ck-H	93	97	2	(S.Hogin/P.Barnhart/M.D.Sanders) D.Cook/N.WII WHEN HE WAS MY AGE Confederate Railroad/When And Where/comp.	
27	28	15	(R.Malo/Kostas) D.Cook/R.Malo (MCA)  SHE SAID YES  Rhett Akins/A Thousand Memories/pro single-J	61	44	17	(S.Nellson) D.Nellson/T.Thorney/E.Ehm (Epic)  TROUBLE  Mark Chesnutt/Wjngs/pro single-J	94	99	2	(K.Chesney/D.Lowe/B.Lawson) B.Beckett (Atlant ONLY YOU (And You Alone) Travis Tritt/From The Beginning/comp 271-P	TIC)
28	. 19	16	(J.Doyle/R.Akins) M.Wright (MCA)  WHO NEEDS YOU BABY  Clay Walker/Hypnotize The Moon/comp 260-P	62	65	7	(T.Snider) T.Brown (Decca/MCA)  LET IT GO  Laura Vinson-Free Spirit/Voices/pro single	95	79	21	(B,Ram/A,Rand) G.Brown/T.Trift (Warner Bros) I'M NOT STRONG ENOUGH TO Blackhawk/That's Just About Right/CD track-N	
29	20	15	(C.Walker/R/Boudreaux/K.Williams) J.Stroud (Giant)  BORN IN THE DARK  Doug Stone/Faith in Me/pro single-H	63	47	20	(Vinson/Martineau/Martineau) Alien (Homestead) SHE'S EVERY WOMAN Garth Brooks/Fresh Horses/pro single-F	96	87	.7	(R.J.Lange) M.Bright (Arista)  WELL ALL RIGHT  Nancy Griffith/Crickets/Not Fade Away/comp &	
30	21	19	(C.Hinsley) J.Stroud/D.Stone (Columbia)  GO REST HIGH ON THAT  Vince Gill/When Love Finds You/comp 6-J	64	83	5	(V.Shaw/G.Brooks) A.Reynolds (Capital)  TOO MUCH FUN  Daryle Singletary/Self-titled/comp 267-P	97	84	6	(B.Holly/N.Petty/J.Allison) N.Griffith/T.Brown (Dec HE WILL BE MINE Carlene Carler/Little Acts Of Treason/ comp 26'	
31	32	10	(V.Gill) T.Brown (MCA)  RING ON HER FINGER, TIME  Reba McEntire/Starting Over/pro single-J	65	50.	11	(C.Wright)T.J.Knight) J.Stroud/R.Travis/D.Malloy (Glant)  THOSE WORDS WE SAID  Kim Richey/Self-titled/CD track-Q	98	100	2	(C.Carter/A.Anderson) C.Carter/J.Stroud (Giant HAVENT GIVEN UP ON LOVIN' Jamie Wattling/Different Trais/CD track (D.Wattling (Course), Wattling (Pay Stroet)	
32	35	13	(Goodman/Rose/Kennedy) Brown/McEntire (MCA)  LISA MARIE  Desert Dolphins/No album/pro single (P. Engrand M. Mignes) B. Prescott (Outlith)	66	68	9	(K.Richey/Angelo) R.Bennett (Mercury)  TRULY, MADLY  South Mountain/Where There's/comp 260-P	9.9	.NEW		(D.Watling/C.Over) J.Watling (Bay Street)  AS FAR AS I CAN SEE  Brent McAthey/Watlin' For The Sun/CD track (Chat All Control of Brench III Chair)	MA
33	22	18	WHISKEY UNDER THE BRIDGE Brooks & Dunn/Waitin' On Sundown/comp 34-N	67	82	7	(D.McConnell/L.L.Piticco/S.Piticco (Stony Mountain)  LIVING BEYOND OUR DREAMS Rachel Matkin/Title track/CD track	100	93	7	(B.McAthey/D.Damron) J.B.Barnhill (Arial)  STAND  Susan Ashton/So Far/comp 32-F	
34	24	17	(D.Cook/K.Brooks/R.Dunn) S.Hendricks/D.Cook (Arista) THAT'S AS CLOSE AS I'LL GET				(G.Barnhill/i.Buckingham) T.Rudner (Cross Country)				(L.Ferro/T.Leah/J.Sonderling) W.Kirkpatrick (Spar	rrow)

COUNTRY continued from page 12 country programmer attention.

**Paul Brandt**, another Calgarian, is going to be the one to watch this coming year. Warner's Randy Stark first saw him at the Bud Talent Search, the last one that was held, two years ago in Hamilton. It's taken that long to finalize a deal, but the deal is a first. The 22-year old Brandt has been signed to Warner/Reprise, the first Cancon act to be signed to the Reprise label. He is currently in Vancouver shooting a video which will accompany his first single, My Heart Has A History, which goes to radio in March, prior to the release of the album. The album, titled Calm Before The Storm, will be released in the US in June.

**Kent Matheson**, music director at CFQM-FM Moncton, gives the nod to Suzanne Gitzi's latest release, Judge & Jury, which he tags "a song that should leave no doubt in anyone's mind about the incredible talent that is Suzanne Gitzi. Her gravel voiced vocals are superb. The single entered the RPM Country 100 last week at #91 and bullets to #82 this week.

Keith Stegall could make a large impression in Canada with his Mercury Nashville release, which is simply titled Passages. An impressive, boxed package of his CD, cassette and video, which includes an informative booklet with lyric sheet and discography, is now at radio. Stegall's name is well known also as a writer and producer. He produced most of the tracks on Alan Jackson's Greatest Hits Collection, including his most recent chart singles, Tall, Tall Trees and I'll Try.

560 CKNL created a never-before happening for the city of Fort St. John, BC, when the station teamed up with the Totem Mall to present the Hands-On contest. Over the course of six weeks, listeners were invited to enter their names. A total of 56 names were drawn as qualifiers and they in turn were given keys to a 1995 Ford Ranger, out of which 15 opened the door to the truck. The 15 finalists then had to place their right hand on the Ford Ranger and keep it there as long as possible, allowing one, five-minute break per hour. After 54 gruelling hours of standing around, 66-year old retired RCMP officer Sandy Saunderson walked away the winner of the Ford Ranger. The runnerup was Rita McCauley, who picked up a 32-inch colour TV. Kathy Wadell, CKNL promotions says the CKNL staff spent the weekend at the mall attempting to entertain the contestants "with wit and interesting anecdotes. Talk about a captive audience to try your showprep on."

**John Hiatt** has just enough country spin on his latest Capitol release, Dust Down A Country Road, that he could get a foot in the door, certainly with the new country people. The track was taken from his album, Walk On.

Garth Brooks will probably have more single releases this year than any of his contemporaries. He must have been the king of single releases last year. The Fever, his last single release, has only been charting for 10 weeks and the Capitol Nashville people have already shipped the follow-up, The Beaches Of Cheyenne, which is a little more traditional country. Taken from his Fresh Horses. which was produced by Allen Reynolds, the song was written by Brooks, Dan Roberts and Bryan Kennedy. Watch for the heavy adds on this one for next week. EMI Canada tells me that Fresh Horses is fast approaching four-times platinum.

Asleep At The Wheel have a new album, The Wheel Keeps On Rollin', released by Capitol Nashville. Produced by Andy Byrd and Ray Benson, this is the band's 25th anniversary album. Lay Down Sally, written by Eric Clapton, has been taken as the first single and video and goes to radio and NCN the end of January.

**Stewart Hooey**, a new artist from Oakville, Ontario, makes his debut with a full-length CD titled Armchair Outlaw. There's not too much information on Hooey, but it looks like he wrote all the material. The album was produced by Hooey, with the exception of one track, Out Of Wreckage, which he co-produced with Bob Doidge. The album was recorded at Hamilton's Grant Avenue Studios. All songs are MAPL. Hooey can be contacted through Gainsborough Artists in Oakville at 905-845-2607.

**Emilio**, a recording artist from San Antonio, has been making waves in the US with his Capitol Nashville release, It's Not The End Of The World.

COUNTRY continued on page 19



#1. Can't Be Really Gone - Tim McGraw

#2. Deep Down - Pam Tillis

#3. If You're Not In It - Shania Twain

#4. Nothing - Dwight Yoakam

#5. Check Yes Or No - George Strait

#### **BREAKOUT VIDEO**

Cowboy Love - John Michael Montgomery

### **PICK HIT**

The River - The Rankin Family







# **Adult Contemporary**

Record Distributor Code: EMI-F

MCA - Polygram - Q Sony - H Warner - P

TW 1W WO JANUARY 15, 1996

1	7	10	YOU'LL SEE  Madonna - Something To Remember  Maverick/Warner Bros-46100 (pro single)-P
2	1	10	EXHALE (Shoop Shoop) Whitney Houston - Waiting To Exhale OST Arista-07822 18796 (pro single)-N
3	2	7	GOLDEN EYE Tina Tumer - Goldeneye Soundtrack Virgin-41048 (CD track)-F
4	3	9	RUNAWAY The Corrs - Forgiven, Not Forgotten Lava-143 (comp 258)-P
5	4	14	BLESSED Elton John - Made in England Rocket/Mercury-314-526-185 (comp 425)-6
6	6	8	BEAUTIFUL LIFE Ace Of Base - The Bridge Arista-07822-18806 (CD track)-N
7	8	7	FREE AS A BIRD The Beaties - Beaties Anthology 1 Apple/Capitol-34445 (pro single)-F
8	15	13	NAME Goo Goo Dolls - A Boy Named Goo Warner Bros-45750 (comp 260)-P
9)	9	22	BACK FOR GOOD Take That - Nobody Else Arista 07822-18800 (comp 87)-N
10	:5	77	ROCK STEADY  Bonnie Rait/Bryan Adams - Road Tested EMI 33705 (promo CD)-F
11	17	13	WATCH OVER YOU  Hemingway Comer - Under The Big Sky Epic-80218 (pro single)-H
12	10	15	GOOD MOTHER  Jann Arden - Living Under June  A&M-31454-0248 (pro single)-Q
13	13	13	GOOD INTENTIONS Toad The Wet Sprocket - Friends Soundtrac Reprise-46008 (comp 262)-P
14	14	7	LIKE A ROLLING STONE Rolling Stones - Stripped Virgin-41040 (pro single)-F
15	18	7	(You Make Me Feel) LIKE A Celine Dion - Tapestry Revisited/Carole King Lava/Warner-92604 (CD track)-P
16	23	6	A LOVE SO BEAUTIFUL Michael Botton - Greatest Hits 1985 - 1995 Columbia-67300-H
17	22	9	ONE SWEET DAY Mariah Carey & Boyz II Men - Daydream Columbia-66700 (pro single)-H

k.d.lang - All You Can Eat Warner Bros-46034 (pro single)-P 20 25 6 **DREAMING OF YOU** Selena - Title track EMI-34123 (comp 28)-F

18 16

19 12 18 BREAKIN' DOWN

IF I WERE YOU

Susan Aglukark - This Child EMI-32075 (pro single)-F

21 21 9 LIE TO ME Bon Jovi - These Days Mercury-314 528 181 (comp 429)-Q 22 27 WAITING IN VAIN Annie Lennox - Medusa RCA-74321-25717 (CD track)-N 23 29 **ENOUGH LOVE** Kim Stockwood - Bonavista EMI-32479 (EP track)-F YOU DON'T UNDERSTAND ME 24 20 Roxette - Don't Bore Us Get To The Chorus EMI-36133 (CD track)-F 25 32 TIME Hootie & The Blowfish - Cracked Rear View Atlantic-82613 (comp 269)-P RUNAWAY 17 21 Janet Jackson - Decade 1986/1996 A&M-31454-0399 (pro single)-Q NAKED AND SACRED 19 11 Chynna Phillips - Title track SBK/EMI-35705 (comp 28)-F 28 33 JESUS TO A CHILD 2 George Michael - No album Dreamworks (pro single)-J **29** 35 WILDEST DREAMS

Tom Cochrane - Ragged Ass Road EMI-32951 (comp 39)-F 30 24 10 MYOPIC Barra MacNeils - The Question Polydor-314 529 0772 (comp 429)-Q 31 43 SO FAR AWAY Rod Stewart - Tapestry Revisited/Carole King Lava/Warner-92604 (comp 269)-P TAKE THE FALL Shirley Eikhard - If I Had My Way Denon-9023 (CD track) 32 34 10 33 54 **BLOW WIND BLOW** Alannah Myles - Alannah Atlantic-82842 (comp 267)-P

**34** 55 BETTER OFF AS WE ARE Blue Rodeo - Nowhere To Here WEA-10617 (comp 267)-P TAKE IT ON FAITH

Joshua Kadison - Delilah Blue

SBK/EMI-35100 (CD track)-F 35 26 HAND IN MY POCKET 36 39 Alanis Morissette - Jagged Little Pill Maverick/Reprise-45901 (comp 263)-P 37 SENTIMENTAL 28 Deborah Cox - Deborah Cox Arista-No number (pro single)-N LET IT RAIN 38

30 17 Amanda Marshall -Amanda Marshall Columbia-80229 (pro single)-H 39 NEW DON'T CRY Seal - Seal ZTT/WEA UK-74557 (comp 270)-P

40 47 THE RIVER The Rankin Family - Endless Seasons EMI-832348 (pro single)-F 41 56 EARTH SONG Michael Jackson - ;HIStory Epic-59000 (pro single)-H 2 42 31 I'D LIE FOR YOU Meat Loaf - Escape MCA-11341 (comp 18)-J DEAR GOD Sarah McLachlan - A Testimonial Dinner Thirsty Ear-570182 (CD track)-F **CRY LOVE** 

44 36

John Hiatt - Walk On Capitoi-334162 (pro single)-F 45 50 MISS SARAJEVO U2 w/Brian Eno - Passengers OST Island-314-524-166 (pro single)-Q **RUN BABY RUN** Cheryl Crow - Tuesday Nigh Music Club A&M-314-540-236 (comp 7)-Q

AS I LAY ME DOWN TO SLEEP 47 45 19 Sophie B. Hawkins - Whaler Columbia-53300 (pro single)-H

DO YOU SLEEP? 48 37 16 Lisa Loeb & Nine Stories - Tails Geffen-24734 (comp 17)-J 49 NEW TOO MUCH LOVE WILL KILL YOU Queen - Made In Heaven Hollywood-62017 (CD track)-Q

50 NEW MISSING Everything But The Girl - Massive Dance Hits WEA-33938 (comp 269)-P BREAKFAST AT TIFFANY'S

51 38 12 Deep Blue Something - Home Interscope/Warner-92608 (comp 254)-P **GET TOGETHER** 

Big Mountain - Resistance Giant-24633 (comp 270)-P I WANT YOU 53 NEW Holly Cole - Temptations Alert-81026 (pro single)-P IN THIS LIFE 54 40

Bette Midler - Bette Of Roses Atlantic-82823 (comp 265)-P 55 59 FREEDOM Colin James - Bad Habits WEA-10714 (comp 266)-P

YOU ARE NOT ALONE Michael Jackson - HIStory Epic-59000 (pro single)-H

57 SLEEPY MAGGIE 42 Ashley MacIsaac - Hi How Are You Today A&M-79602 2001 (CD track)-Q

THE WORLD I KNOW 58 NEW Collective Soul - Collective So Atlantic-82745 (comp 271)-F

59 58 GO WALKING DOWN THERE Chris Isaak - Forever Blue Reprise-45845 (comp 259)-P

CAN I TOUCH YOU ... THERE? 46



Michael Bolton - Greatest Hits 1985-1995) Columbia-67300 (pro single)-H

TW LW WO - JANUARY 15, 1996

1	3	7	EVERYBODY BE SOMEBODY Ruffneck WMC
2	7	7	BEAUTIFUL LIFE Ace Of Base Arista-N
3	1	7	MAGIC CARPET RIDE Mighty Dub Kats Numuzik-Q
4	2	9	STAYING ALIVE  N - Trance  Quality
5	15	2	EL TIBÜRON Proyecto Uno

EMI Latin-F 15 DIAMOND DREAMS 4 Bass Is Base A&M-Q I'M READY 8

16 INSIDE OUT Culture Beat Sony Dance Pool-H

SENTIMENTAL 13 Arista-N 10 FANTASY 6 14

Libra Numuzik-Q 12 19 MACHINE GUN Party Nation SPG-P WRAP ME UP 13 18 5 Alex Party FFRR-Q 14 9 10 FLYING TO THE MOON Emjay Numuzik/Polytel-Q 15 10 11 **GROOVY BEAT** JLM EpicDance-H 16 12 13 RUNAWAY Janet Jackson A&M-Q 17 26 ALL I NEED IS THE NIGHT 18 71 9 SET U FREE Planet Soul Quality 19 23 **EL TIBURON** Los Locos Numuzik/PolyTel-Q

13 I BELIEVE

CLOSE TO ME

9

11. 5

20

14

BLINDED BY THE BOOM 21 17 Legion Of Boom BMG-N 22 28 I'VE GOT THE MUSIC IN ME Cleo & Marcus WEA-P HIGHER STATE OF CONSCIOUSNESS 23 20 10 Josh Wink Quality RIGHT TYPE OF MOOD 24 21 18 25 22 14 TAKE YOUR TIME, DO IT RIGHT Max-A-Million Zoo Ent.-N 26\* NEW **GET AWAY** Shauna Davis PolyTel-Q 27 NEW SCATMAN'S WORLD Scatman John BMG-N 28 NEW FINGERS & THUMBS Erasure Elektra-P JUST GET UP AND DANCE

Afrika Bambaata Quality

Molella w/ Outhere Bros SPG-P

30 NEW IF YOU WANNA PARTY

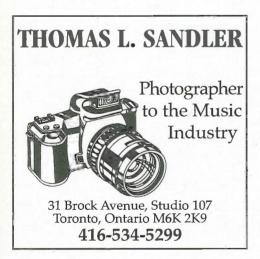
#### COUNTRY continued from page 17

EMI Music Canada's Ann Forbes thinks the time is right for his Canadian debut. I Think We're On To Something the first Canadian single from his album, Life Is Good, goes to radio shortly. He has also done very well in Latin America with his EMI Latin release. Forbes says Emilio does "a gorgeous version" of Van Morrison's Have I Told You Lately That I Love You, which is included on the album.

**Jacquie Henderson** is the featured artist on the latest Hillcrest CD compilation (#28). Henderson's single, titled Half A Heart, was written by Diane Beal and qualifies as two-parts Cancon (AP).

**Dave Lagness**, an American from Metamora, Michigan, has released a single, which is included on the Hillcrest CD compilation #28. The single, Gimme' Back My Heart, has a Cancon connection. The song was written by Lee Palmer, so qualifies as two-parts Cancon (ML). Don Ellis, of the Ellis Brothers, added harmony to the track.

Five Wheel Drive, a country rock band from Edmonton, is off with a CD release containing two tracks, Please Don't Forget About Me, which was written by Tom Allan Ross, and Ed Fahlman's penning of Good Fine Woman. The tracks were produced by the band and Gerry Dere and recorded at Edmonton's Master Factory. The six-piece band began performing in 1987 and released their first single, Holdin' On, in 1989. They have built up a good reputation on the fairs and rodeo circuit, which included Big Valley Camrose and The Chilliwack Country Music Festival.





#### McCOY continued

It From Me and Ghosts, all three of which enjoyed impressive chart action on the RPM Country 100. Buoyed by this success, McCoy decided to release a full album, titled Country ...Closer To The Edge, on his own Airstrip label and that's when he and Kitchener became a team.

MCA's country label manager, Ed Harris, was an early believer in McCoy. When McCoy's single releases flashed up the charts, Harris moved quickly to sign him to a record deal (RPM - April 24/95), and that's when the McCoy bandwagon began to roll. His first single under the MCA banner, This Used To Be Our Town, was a hit out of the box, entering the RPM Country 100 at #85 on May 29/95. Ten weeks later, McCoy had his first #1 single. In the meantime, MCA released his self-titled album, which was produced by Scott Baggett, most of which was recorded at Chalet Studios in Claremont, Ontario. The album has also become successful, racking up impressive sales at retail.

The McCoy/Kitchener team worked hand in glove with McA's marketing, sales and promotion network and hit hard with the follow-up single, Learning A Lot About Love, the most added single (RPM - Sept. 4/95) entering the chart at #56. Eleven weeks later, he had his second #1 single.

Candle, his current release, was the most added single to the chart (RPM - Dec. 11/95), entering at

#64 where it maintains its climbing mode. McCoy wrote the song about four years ago for his sister who had experienced a troublesome personal matter. His fiance, Terrine Barnes, helped him put the finishing touches to the lyrics.

McCoy has graduated from doing club dates to the big stage. Does he prefer the big stage? "Yes and no! I like the big stage, because that's kind of what your goal is. And I like the big stage because I can move around a lot. But I do like clubs, because I guess I've played so many. It's a very comforting feeling to sit on a smaller stage in an intimate setting. I think also, club crowds keep you on your toes, because they're not necessarily there to hear a band. So, if you can win them over you're really accomplishing something."

McCoy has made a recent change to his band. He's brought in Nashville guitarist Denny Carr, who co-wrote This Used To Be Our Town, joining bassist Dave Holton, drummer Brian Tulk, guitarist Shawn McCullough, and steelman Andy Schick.

McCoy and his band will begin an 18-date cross-Canada tour as special guests for John Berry and Martina McBride. The tour begins Jan. 25 in Vancouver and winds down Feb. 17 in Halifax.

With his matter-of-fact talent, good looks, charm and confidence, not to mention his youth, McCoy is fast culturing a demographically young fan base, which will serve as a major plus for an industry that thrives on its strong star system.

## **CLASSIFIEDS**

The charge for classified ads in RPM is \$1.00 per word, \$2.00 per word for upper case or bold copy, \$3.00 per headline word. Minimum charge for an ad is \$20.00. There is a \$10.00 service charge for reserving a box number. Please add 7% to the total. Ads containing more than 50 words will run as display ads.

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Require an experienced communicator for the position of open line host and news director.

Send your resume and audition tape to:

WILLY COLE Program Director 980 CKRM 2060 Halifax Street Regina, Saskatchewan S4P 1T7

#### PROGRAM DIRECTOR

Today's Country, CJOK in Fort McMurray, Alberta is looking for a Program Director. The successful candidate should have previous management experience, with a proven background in radio. We're looking for a leader, a coach, a person capable of marketing our product both on and off the air. Salary range is \$30,000 with benefits. CJOK is part of the OK Radio Group, with stations in Grande Prairie, Edmonton, Victoria and Fort McMurray.

Send T&R to: KELLY BOYD General Manager CJOK 9912 Franklin Avenue Fort McMurray, Alberta T9H 2K5

#### MUSIC DIRECTOR

We're looking for a creative hard working individual to join our team. The position includes afternoon drive plus the duties of Music Director. Knowledge of Selector and Automation systems would be an asset If you enjoy people and meeting your listeners, join our team. Fort McMurray is a dynamic community of 36,000, 4 hours from Edmonton.

Send T&R to Kelly Boyd at the above address.

## EXPERIENCED NEWS READER WANTED

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T&R to: CJYR Radio Carlu Klemm Box 6600 Edson, Alberta T7E 1T9

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NorNet offers a competitive salary and benefits package. If you've got the talent and drive to bring a winning attitude to a progressive group of radio stations, please rush your tape and resume to:

PAUL LARSEN
Network Program Manager
NorNet Broadcasting Limited
5220 - 51st Avenue
Wetaskiwin, Alberta
T9A 3E2

All replies will be kept confidential.

#### PROMOTIONS/COPY

CKSY FM 95 is looking for a promotions/copywriter for early '96. Creative writing, organizational skills and on-air ability are assets.

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CRASH TEST DUMMIES Superman's Song 1991 Arista/BMG

NORTHERN LIGHTS (VARIOUS ARTISTS) Tears Are Not Enough 1985 Sony

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