

# MIX<sup>®</sup>

PROFESSIONAL RECORDING · SOUND AND MUSIC PRODUCTION

## SOUND FOR PICTURE

- Digital Dubbers
- Master Re-recording Mixer Dick Portman
- Music and Effects For Advertising

LIVE SOUND: THE RETURN OF

# R.E.M.



## CLASSIC TRACKS: Clapton's "Layla"



\*\*\*\*\*3-DIGIT 902  
 MX GANDEMO03019507 048 3DG  
 MARK GANDER  
 21000 WINFIELD RD  
 TOPANGA CA 90290-3636



## PRODUCTION MUSIC LIBRARIES

# MidiVerb<sup>®</sup> 4



## Clean, Quiet, Rich

Forget what you know about digital multi-effects processors, the new Alesis MidiVerb 4 has rewritten the book. While the competition has been chasing the standards set by three generations of MidiVerbs, our engineers were researching ways to integrate the form and function of digital reverb way beyond anybody else's imagination...or capabilities. It makes the MidiVerb 4 the cleanest, quietest, richest sounding and, yes, the smartest machine of its kind.

Here's how...

### Advanced Fully Integrated 18 Bit Architecture

Alesis is the world leader in full custom VLSI design for audio applications, so MidiVerb 4's 20 Bit DSP engine is so advanced it eliminates massive quantities of discrete circuitry, making it a revolutionary blend of electronic design and functionality. And to insure state of the art performance, the input is sampled at the professional standard 48kHz sampling rate via 18 Bit, 128 times oversampling A/D converters.

### The Power of Great Sound

MidiVerb 4's superb reverb and effects algorithms are the direct result of our ten year mastery of the art and technology of sound. Dense, natural reverberation, and rich chorus, delay and pitch effects deliver unbeatable sonic performance. 20kHz bandwidth, 90dB signal to noise ratio, 18 Bit and 8 times oversampling D/A converters combine to make MidiVerb 4 perfect for even the most pristine digital recording.

### Fast, Fun, Flexible

But great sound is only the beginning. You get 32 full Stereo configurations, as well as powerful independent Dual Channel Parallel Processing. Plus, a special

Cascade mode allows the output of channel 1 to feed the input of channel 2 in any of 7 dual channel configurations. A large custom backlit LCD, data entry wheel and clearly labeled buttons comprise the front end of MidiVerb 4's fast, intuitive user interface. Four parameters are shown simultaneously and there's even screen help prompts to put you at ease if there's ever a programming question. You can tweak one of the superb 128 preset or 128 user programs, or start from scratch and get the sound you need in no time.

### Auto Level Sensing™

No, this won't tell you if your car's on a hill. But, if you want to start mixing in a flash, or the drummer's starting the count and you just plugged in, our exclusive Auto Level Sensing feature automatically sets the input level for optimum use of MidiVerb 4's wide dynamic range, so you'll never have to trade off patience for excellent sound.

### It's a MidiVerb

Of course, because it's a MidiVerb, you can modulate effect parameters in real time via MIDI, select programs, and automate your effects during mixdown with a MIDI sequencer.

MidiVerb 4 is based on a classic theme, but it's new in every way. And as always with MidiVerb, the best part is the price. See your Alesis Dealer.

## and Smart

For more information on the MidiVerb 4, call 1-800-5-ALESIS or see your Authorized Alesis Dealer.  
© MidiVerb is a registered trademark, Auto Level Sensing is a trademark of Alesis Corporation.

Alesis Corporation 3630 Holdrege Avenue Los Angeles CA 90016 1-800-5-ALESIS ALECORP@Alesis1.usa.com



USE READER SERVICE CARD FOR MORE INFO  
World Radio History

# Axiom

F I L M D U B B I N G S Y S T E M

Film  
dubbing direct  
from hard disk



Axiom Preparation Station

SSL DIGITAL

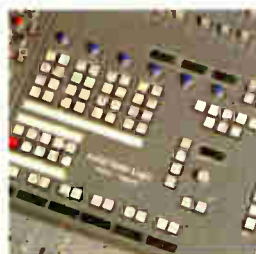
- FULL-SCALE, KNOB PER FUNCTION DIGITAL DUBBING CONSOLE
- ONE, TWO AND THREE OPERATOR CONFIGURATIONS
- DUBBING DIRECT FROM HARD DISK
- OPEN MEDIA INTERCHANGE
- Fully automated/resetable digital mixing console
- Up to 96 concurrent access hard disk audio tracks per operator
- Dynamic automation of surround panning on all channels at all times
- Simultaneous output of master programme mix and mix stems. Configuration capabilities include a range of surround stems and stereo or mono subgroups
- Flexible routing across four separate 8-track stem mixes, plus 32 multitrack busses
- Accurate film dubber control, plus 4 serial control ports
- Optional Axiom Preparation Station (APS) provides shared access to Axiom's hard disk and I/O resources. Up to 24 tracks may be used to record, edit, pre-lay and mix material, with fully networked interchange between APS and console
- **Open Media Interchange**  
Axiom Preparation Station (APS) provides import of most major file formats



Bus/Tape Panel



Joystick Panning Control



Monitor Select Panel

## Solid State Logic

International Headquarters: Begbroke, Oxford,  
England OX5 1RU · Tel: (01865) 842300  
Paris (1) 34 60 46 66 · Milan (2) 612 17 20  
Tokyo (3) 54 74 11 44 · New York (212) 315 1111  
Los Angeles (213) 463 4444

# TANNOY®

*Get Real*



PBM II

For more than three-quarters of a century, Tannoy has been designing and producing loudspeaker systems and components to meet the demands of the world's most demanding user. A philosophy of constant research and investment in state of the art materials, technology and processes enables Tannoy to ensure that every monitoring system we produce will re-produce absolute fidelity to the source, true dynamic capability, and most importantly, real world accuracy. This is why Tannoy systems are used in more of the world's professional facilities than any other brand.

In the North American marketplace, Tannoy has been the number one monitor of choice for several years according to the Billboard's international recording and equipment statistics. This clearly illustrates why Tannoy enjoys its reputation as the world's leading manufacturer of reference loudspeakers. In fact, **leading the market is what Tannoy is all about.** While other multi-faceted manufacturers, not dedicated solely to the

art of reference monitor loudspeakers, scurry to produce products to compete with Tannoy's original highly acclaimed and award-winning PBM series, **Tannoy moves on.**

The new PBM II series, once again, is setting new standards in the industry. Pioneering new technologies such as **variable thickness, injection molded cones with nitrile rubber surrounds** are but one fine example of our dedication to perfection. The new molded cones are stiffer than conventional cones producing more linear extended low frequency. They are better damped for reduced distortion and exhibit more naturally open and detailed midrange. They are immaculately consistent and durable for years of faithful trouble free use. From the high power polypropylene capacitors to the hardwired minimalist crossover, every component has been carefully selected for the new breed of PBM II series. When leading edge technology is so affordable, *Get Real.* Don't settle for second best.



Presenting

# POST:TRIO

Editech's new POST:TRIO digital audio workstation delivers everything you need to build a world-class post production studio in your facility...

...Recording

...Mixing

...Editing

...at a fraction of the price of those expensive British systems.

**Scalable architecture:** up to 24 disk channels – 48 assignable mixer strips – 72 inputs and outputs

**Complete digital mixer** with: parametric equalizer; compressor/limiter/expander; aux sends and returns; insert points; talkback & monitoring

**Multi-track recording and editing** on magnetic & magneto-optical media

**Dynamically automated mixing** with moving faders

**Non-linear video** option

**High speed network server** option

**Native OMF** operation

POST:TRIO is designed to grow when your business grows – and it will! ...and since POST:TRIO is fully compatible with the Dyaxis II family, there is always a solution to meet your needs and budget.

To find out more about POST:TRIO or Dyaxis II, please call today.

Studer Editech 415.326.7030  
Atlanta 404.257.8829  
Los Angeles 818.703.1100  
New York 212.626.6734  
Toronto 416.510.1347

**STUDER**  
PROFESSIONAL AUDIO EQUIPMENT

H A Harman International Company



World Radio History  
USE READER SERVICE CARD FOR MORE INFO

© 1994 STUDER EDITECH CORPORATION. All rights reserved.

# MIX<sup>®</sup>

PROFESSIONAL RECORDING • SOUND AND MUSIC PRODUCTION

SEPTEMBER 1995, VOLUME 19, NUMBER 9

## AUDIO

- 20 The Fast Lane:** This Isn't What I Expected *by Stephen St. Croix*
- 24 Insider Audio:** Fear of Frying (My Studio)—Let's Stop Progress Before It Stops Us *by Paul D. Lehrman*
- 30 (Don't) Try This at Home!** Production Sickness Secrets Revealed *by Rick Clark*
- 46 Lunching With Bonzai:** House of Blues Founder Isaac Tigrett *by Mr. Bonzai*
- 56 Music & Multimedia '95:** Enhanced CD a Hot Topic at Convergence Conference *by Philip De Lancie*
- 113 Producer's Desk:** Spoken Word Pioneer Harvey Kubernik *by Iain Blair*
- 124 Production Music Libraries:** The Choice Is Obvious *by George Petersen*
- 134 Project View:** Bruce Hornsby's "Hot House" *by Dan Daley*
- 140 Recording Notes**
- John Doe and X: Punk Unclogged *by Barbara Schultz*
  - Clair Marlo Does It Herself *by Bruce Pilato*
  - Classic Tracks: Derek & the Dominos' "Layla" *by Blair Jackson*



PAGE SFP 42

## SOUND FOR PICTURE SUPPLEMENT

(Editorial begins on page 65)

- Post Script:
  - Sound for Film: Re-Recording Console Wish List *by Larry Blake*
  - Big Sound for Disney's "Pocahontas" Premiere *by Evan Ambinder*
  - Axiom Tryouts at Todd-AO *by Mel Lambert*
  - Showbiz West *by Tim Moshansky*
- New Products for Film/Video Sound
- Scoring With Libraries: Music for "Dream On" *by Tom Kenny*
- Richard Portman: Master Re-Recording Mixer *by John Michael Weaver*
- Digital Dubbers: Random-Access Replay Technology for Film and Video Post *by Mel Lambert*
- Music and Effects for the Advertising Jungle: A Look at Two Facilities *by Tom Kenny*



PAGE 160

## PRODUCTS

- 156 Preview/Hot Off the Shelf**
- 160 Field Test:** Brüel & Kjaer 4040 Tube Microphone  
*by George Petersen*
- 164 Field Test:** Electro-Voice RE2000  
Studio Condenser Microphone *by John C. Baker*
- 168 Field Test:** Aphex 107 Tubessence Thermionic  
Microphone Preamplifier *by Bob Hodas*
- 171 Field Test:** dB Technologies dB3000  
Digital Optimizer *by George Petersen*



PAGE 56

## LIVE SOUND

- 180 SoundCheck:** Wireless Microphones—New  
Technology and Products; Quick Tips  
*by Mark Frink*
- 181 Tour Profile:** R.E.M.—Back From the Brink  
*by Rudy Trubitt*
- 194 New Sound Reinforcement Products**



PAGE 30

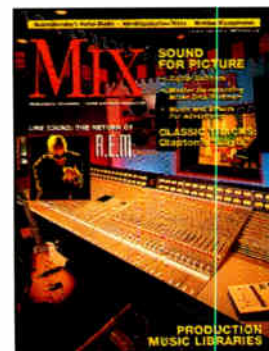
## DEPARTMENTS

- 8 From the Editor**
- 12 Current**
- 16 Industry Notes**
- 196 Coast to Coast**  
(Including NY Metro Report, L.A. Grapevine,  
Nashville Skyline, Session Spotlight—The  
Radiators, Sessions and  
Studio News)
- 204 Studio Showcase**
- 208 Ad Index**
- 210 Marketplace**
- 213 Classifieds**
- 224 Feedback**

**Cover:** Control Room "A" at the House of Blues Studio in Memphis was designed by Tom Hidley and opened in 1989. It features an SSL 4000G 56x32 with E and G Series modules, G Series computer and Total Recall. Studio A also has an API 16x4 submixer, automated to the SSL, with 550A equalizers. The monitors are Hidley-designed Kinoshita 24 Hz with TAD components. Interior design by Isaac Tigrett and Brent Spears. **Photo:** Bill Kingdom. **Inset Photo:** Steve Jennings.

## STUDIOS OF THE SOUTHEAST

A special *Mix* advertising supplement on the hottest studios of Georgia and Florida follows the "Sound for Picture" supplement.



# STARVED FOR LINE INPUTS? FEAST ON

Introducing the ultimate line/keyboard mixer with more inputs than nature ever intended. The new LM-3204 has 16 stereo channels and up to 40 mono inputs. In just 5 rack spaces. Serious input gluttons can add LM-3204E expander units for 80, 120 or even 160 inputs!

The LM-3204 wasn't cooked up by a marketing department. It was designed by keyboard and sequencing nuts who never have enough inputs. It's the line mixer we've always wanted in our own studios.

We cherry-picked the best features from our proven CR-1604 and then blended in new recording and monitoring capabilities. And, even though this is a "line" mixer, we garnished the LM-3204 with two of our highly-respected mic preamps for sampling, voice-overs and single/duo club acts. Yum.

This typically wordy Mackie ad is just a taste of the LM-3204's mega menu of features.

Call tollfree and then digest our brand new 40-page product brochure and Hook-Up Guide. It covers the LM-3204 in delicious detail.

## More than just 40 inputs in 5 rack spaces.

Lots of companies make line mixers<sup>1</sup>. But only our new LM-3204 was built to handle hordes of hot inputs and still have lots of headroom.

The headroom bottleneck in any mixer is the mix amp where signals from all channels are combined. If this circuit overloads, the sound breaks up. (And bringing down the master gain control doesn't help a bit). Product specs can't express a mixer's ability to handle multiple simultaneous inputs. So you find out that you bought a line mixer with poor mix amp headroom only *after* you get it home.

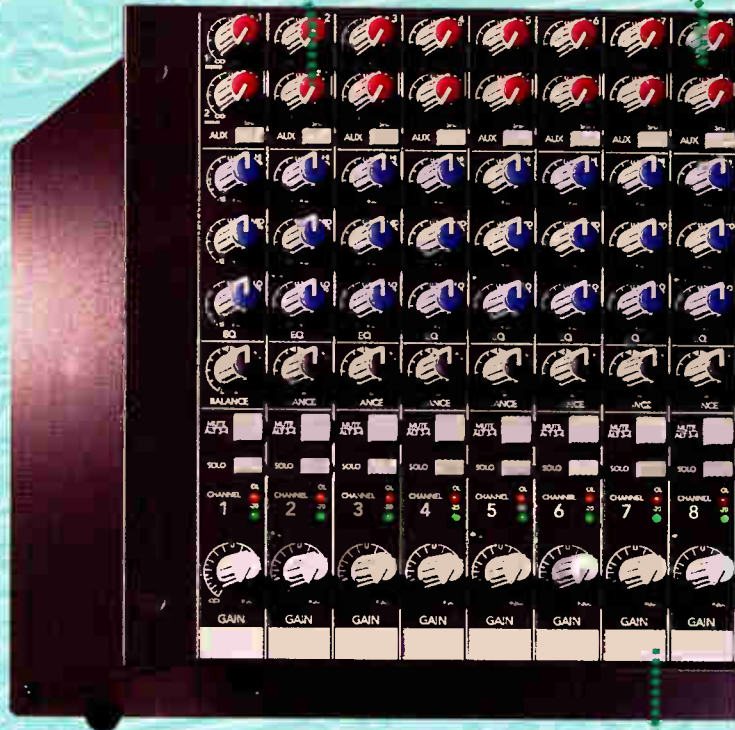
Unless you buy an LM-3204. Its unique mix amp architecture lets you cram sixteen sadistically sizzling stereo inputs into the LM-3204 without getting scratchy garbage at the outputs. Need proof? Consider our CR-1604, MS1202 and 8•Bus consoles. Naturally, the LM-3204 has the same headroom pedigree.

## Two mic preamps.

Mackie's mic preamp design has gained a well-deserved

Sealed rotary controls resist dust, moisture & other contamination.

4 AUX sends (2 stereo/2 mono) per channel accessed from 2 knobs.



instead of those on their ultra-expensive main console<sup>2</sup>. So we added two mic preamps (with phantom power and input trim controls) to the LM-3204. Both

## Signal present LEDs on every channel.

To some, -20dB "blinkies" may seem like a minor feature. To those who work with a mixer day in and day out, it's major cause for celebration.

The LM-3204 features the same "expressive" sensing design that we developed for our 8•Bus console's signal present LEDs. One famous engineer says he can practically run his board based on the behavior of our ultra-responsive LED blinkies.

## Monitoring made easy.

By popular request (and our own experience), the LM-3204 has a Tape Monitor switch plus separate Control Room and Phone



preamps can be patched to any of the 16 channels via standard 1/4" phone cords. Perfect for project studio sampling, live sounds or small lounge acts.

reputation among seasoned recording engineers — several even use a CR-1604 or MS1202's preamps

<sup>1</sup> In fact, we were so late in shipping the LM-3204 (what else is new?) that one of our competitors came out with *their* version before we could release the original!

<sup>2</sup> Actually, we can go one better than that. What does Neumann use at trade shows to demo their finest microphones? A Mackie compact mixer with the same mic preamps as the LM-3204.



# THE LM-3204.

3-band EQ. 80Hz, 2.5k and 12kHz just like our famous CR-1604.

2 new Secret Buttons add mixing & monitoring flexibility (see below).



monitoring outputs with their own level controls. For added convenience, we made the Control Room volume adjustment a 45mm fader instead of a rotary knob.

Both Phones and Control Room monitor the main left and right buses. If you press the Tape Monitor button, you hear the output of your tape recorder<sup>3</sup> (or other source plugged into the Tape In jacks). Or monitor the solo bus when any channel's Solo switch is pushed (this also overrides Tape Monitor).

## LM-3204 Aux Return Bonus Switches.


Naturally the LM-3204 has our trademark ALT 3/4 extra stereo bus. It also has a special aux return circuit that lets you get even more mileage out of ALT 3/4. Normally, AUX Return 3

is just that: an aux return. But press the SOURCE ALT 3/4 button and the outputs of the ALT 3/4 bus are routed into the Aux Return 3 control and circuitry. This lets you use ALT 3/4 as a pair of submix buses... and then mix 'em back into the main L/R buses.

AUX 4 also has its own trick circuit. If we tell you that it's called the AUX RETURN TO CONTROL ROOM

ONLY switch, can you guess what it does? Correct!

You win a year's supply of designer earthtone patch cords. When AUX RETURN TO

CONTROL ROOM ONLY is engaged, AUX Return 4 is disconnected from the main left and right buses. It's reconnected to the Control Room Monitor and Headphone circuits. Now you can "wet monitor"<sup>4</sup> or play along to a cue or click feed without having it go onto tape. 

<sup>3</sup> Speaking of taping, the LM-3204 has electronically-balanced main outputs capable of driving either -10dBV or +4dBu recorders, 1/4" TS Tape In jacks and unbalanced "RCA"-type Tape In and Tape Out sockets.

## Instantly expandable.

When 16 stereo channels aren't enough, add an LM-3204E Expander. It's basically an LM-3204 without the master section. It connects in seconds via ribbon cable to provide 40 more inputs. And you can daisy chain two or three LM-3204Es without headroom or noise penalties.

## Already making a name for itself among the pros.

It hasn't been out for long, but the LM-3204 is already distinguishing itself by the company it keeps. All the members of *Boyz II Men* are currently using LM-3204s in their project studios. *Saturday Night Live* band drummer Shawn Pelton submixes with one. Keyboard supertechs Terry Lawless (*Madonna, Paula Abdul*) and Russ Achzet (*Moody Blues, Chicago, Jimmy Buffet*) swear by their LM-3204s. Electronic percussion wizard Pat Mastelotto uses an LM-3204 on *King Crimson's* world tour (he recently sent us a nice postcard from Paris). We could go on and on<sup>5</sup>.

## The affordable line input mixing solution.

The LM-3204 retails for \$995<sup>6</sup>. You can add LM-3204Es for \$899<sup>6</sup> each.

At this price, there's no excuse not to have enough line inputs. For effects or instrument submixes. As a project studio's mixer. Or for live club performance.

Call us today or visit your nearest Mackie Designs dealer.

<sup>4</sup> *Wet monitoring*: Monitoring with echo or delay but without actually applying the effect to the main left and right outputs.

<sup>5</sup> Indicates use and ownership by individuals but not specific endorsement by the group.

<sup>6</sup> Suggested retail price. Your mileage may vary as part of a balanced diet or when you close cover before striking. Price is higher in Canada.

Stereo AUX Return 3  
Source Alt 3/4 button routes ALT 3/4 into Aux Return 3

Aux return 4  
Aux Return 4 to Control Room button does just what its name indicates

Solo level control  
Some of the 13-LED level indicators

Headphone level control (extra-beefy amp with lots of gain)  
Headphone jack

Balance controls (these are stereo channels)

Tape monitor button  
Mute/ALT 3-4 buttons

Stereo in-place Solo buttons

Rotary gain controls for each channel

45mm master L/R level faders

Separate CONTROL ROOM fader (independent of the headphone output)



# MACKIE.

# FROM THE EDITOR

## The Toughest Audio Job in Show Business

There are no "easy" jobs in pro audio. Every day, thousands of pros create top-quality audio under some of the most difficult conditions imaginable. And "difficult" doesn't necessarily refer to arctic blizzards or Sahara sandstorms. Sometimes a difficult gig is no more exotic than experienced hands calmly patching around equipment malfunctions so that the client is unaware of a problem. Other situations may be as simple—yet nonetheless challenging—as a third-floor load-in when the freight elevator is out of commission. Show-biz glamor fades pretty fast when you're trudging 400-pound amp racks up six flights of stairs.

A variety of factors—some of them entirely unrelated to audio—can create arduous conditions, such as rigorous touring schedules or mediating personality (and ego) disputes in the studio. Add to this the pleasures of roadhouse food, lumpy hotel mattresses and erratic work hours, and you may be reaching for Kaopectate—rather than a Budweiser—at the end of the day.

Certainly, capturing location audio in the midday sun of the Serengeti is no picnic, but from a technical standpoint, the most complex and difficult job in audio may be live sound for musical theater. Engineers typically have to mix an orchestra, juggle dozens of vocal channels, perform split-second muting of multiple wireless mics as performers run on- and offstage, trigger sound effects, provide SMPTE sync for film and multi-image cues and deal with countless scene changes with absolute precision, while making it all seem natural and transparent to the audience. Unfortunately, theater sound mixers rarely get the accolades they deserve. I recently attended shows in London (*Sunset Boulevard*) and New York (*How to Succeed in Business Without Really Trying*), and I was thoroughly impressed by the mixers' dedication and professionalism in handling the toughest audio job in show business. Bravo!

Of course, audio's second toughest job is working at *Mix*, and we've recently expanded our editorial staff. Our new technical editor is Chris Michie, a technical writer and journalist whose studio and live sound engineering credits over the past 25 years include Pink Floyd, Roxy Music, Burt Bacharach, Blondie, Sarah Vaughan, Fripp & Eno and many more. Coming aboard as editorial assistant is Sarah Jones, a recent graduate of the sound recording technology program at the University of Massachusetts-Lowell. I'd also like to acknowledge the contributions of former assistant editor Jeff "Guido" Forlenza, who has left after five years of working at *Mix*. Jeff was instrumental in developing our "Coast to Coast" section (now handled by assistant editor Adam Beyda) and will continue to write on a freelance basis.

On another topic, *Mix* presents its bi-annual "Sound for Picture" supplement in this issue. Highlights include articles on the emerging technology of digital dubbers; the use of production music to score HBO's *Dream On*; and an in-depth interview with master re-recording mixer Dick Portman, whose career has spanned five decades and includes *The Godfather*, *The Deer Hunter*, *On Golden Pond* and, most recently, *Forget Paris* and *The Fantasticks*.

Pass the popcorn.



George Petersen



Circulation independently audited and verified by  
Business Publications Audit of Circulation since 1985.

*Mix* magazine is published at 6400 Hollis St., #12, Emeryville, CA 94608 and is ©1995 by Cardinal Business Media, Inc. *Mix* (ISSN 0164-9957) is published monthly. Subscriptions are available for \$46.00 per year. Single copy price is \$4.95, back issues \$6.00. Missed issues within the U.S. must be claimed within 45 days of publication date and abroad, within 90 days. Send subscription applications, subscription inquiries and changes of address to *Mix* magazine, PO Box 41525, Nashville, TN 37204 or call (800) 843-4086. Outside U.S., call (615) 377-3322. POSTMASTER: Send address changes to *Mix* magazine, PO Box 41525, Nashville, TN 37204. Address all other correspondence to *Mix* magazine, 6400 Hollis St., #12, Emeryville, CA 94608. (510) 653-3307, Fax: (510) 653-5142. Second class postage paid at Oakland, CA, and additional mailing offices. Editeur Responsable (Belgique), Christian Desmet, Vuurgatstraat 92, 3090 Oynhise, Belgique. This publication may not be reproduced or quoted in whole or in part by printed or electronic means without written permission of the publishers. Printed in the USA. Canadian GST #129597951, Canada Post International Publications Mail Product (Canadian Distribution) Sales Agreement #0478733.

## STAFF

EDITOR-IN-CHIEF/PUBLISHER Hillel Resner

EDITOR George Petersen  
EXECUTIVE EDITOR Blair Jackson  
ASSOCIATE EDITOR Tom Kenny  
TECHNICAL EDITOR Chris Michie  
ASSISTANT EDITOR Adam Beyda  
COPY EDITOR Barbara Schultz  
EDITORIAL ASSISTANT Sarah Jones  
SOUND REINFORCEMENT EDITOR Mark Frink  
MEDIA & MASTERING EDITOR  
Philip De Lancie  
LOS ANGELES EDITOR Maureen Dronay  
EAST COAST EDITOR  
Dan Daley  
CONSULTING EDITOR Stephen St. Croix  
EDITOR-AT-LARGE Mr. Bonzai  
TEC AWARDS EDITOR Karen Margroff Dunn  
BOOKSHELF EDITOR Andy Jewett  
CONTRIBUTING EDITORS  
Larry Blake Bob Hodas  
Ken Pohlmann Paul Potyten  
Chris Stone Larry Oppenheimer Rick Clark

ART DIRECTOR Tim Gleason  
ASSISTANT ART DIRECTOR Kay Marshall  
GRAPHIC DESIGNER Mika Chisaki

ASSOCIATE PUBLISHER Jeffrey Turner  
ASSOCIATE ADVERTISING DIRECTOR John Pledger  
EASTERN ADVERTISING MANAGER Michele Kanatous  
SOUTHERN CALIFORNIA/SOUTHWEST AD MGR.  
Terry Lowe  
NORTHWEST/MIDWEST AD MANAGER John Mayer  
SALES ADMINISTRATOR Joanne Zola  
ADVERTISING SALES COORDINATOR Christen Pocock  
SALES ASSISTANTS  
Tiffany Kendall Karen Dere Paul Kran Mike Grout  
CLASSIFIEDS & MARKETPLACE MANAGER Robin Boyce  
CLASSIFIEDS SALES ASSISTANT Jennifer Carrick  
CLASSIFIEDS ASSISTANT Jef Linson

MARKETING MANAGER Elise Malmberg  
MARKETING ASSISTANT Lena Inoue  
ASSISTANT TO THE PUBLISHER/  
EVENT COORDINATOR Jane Byer

SHOWCASE & FACILITIES SALES  
James Solomon Shawn Langwell  
ART DIRECTOR, SPECIAL PROJECTS Michael Zipkin  
GRAPHIC DESIGNER, SPECIAL PROJECTS Tami Herrick

DIRECTOR OF OPERATIONS AND MANUFACTURING  
Anne Letsch  
PRODUCTION DIRECTOR Georgia George  
COLLATERAL PRODUCTION DIRECTOR Ellen Richman  
ADVERTISING TRAFFIC MANAGER Shawn Yarnell  
PRODUCTION ASSISTANTS  
Ter Stewart Michele Alaniz  
COMPUTER SYSTEMS COORDINATOR  
Dan Lederer  
CIRCULATION MANAGER Steve Willard  
CIRCULATION ASSOCIATE Karen Stackpole  
CIRCULATION ASSISTANT Jeanette Campagna

BUSINESS MANAGER Benjamin A. Pittman  
ADMINISTRATIVE ASSISTANT Yvette Castaneda  
RECEPTIONISTS  
Angel Alexander Teresa Pass

MUSIC AND ENTERTAINMENT GROUP  
GROUP PUBLISHER Hillel Resner

ALSO PUBLISHERS OF  
ELECTRONIC MUSICIAN  
MIX BOOKSHELF  
MUSIC DIRECTORIES

CARDINAL BUSINESS MEDIA, INC.  
PRESIDENT AND CHIEF EXECUTIVE OFFICER  
Robert N. Boucher, Jr.  
VP & CHIEF FINANCIAL OFFICER Thomas C. Breslin  
VP & CHIEF OPERATING OFFICER James S. Povec  
VP, PUBLISHING SERVICES R. Patricia Herron  
VP, HUMAN RESOURCES Dorothy J. Flynn  
VP, HIGH TECH DIVISION James S. Povec  
VP, SPORTS & MUSIC DIVISION Thomas J. Morgan  
VP, RETAIL DIVISION Marianne Howatson

NATIONAL EDITORIAL, ADVERTISING and BUSINESS OFFICES, 6400 Hollis St., #12, Emeryville, CA 94608. (510) 653-3307 IMC 736. FAX (510) 653-5142 e-mail: 746733672@compuserve.com EAST COAST ADVERTISING OFFICES, 298 5th Ave., 7th Floor, New York, NY 10001. (212) 563-5301. SOUTHERN CALIFORNIA ADVERTISING OFFICES, 12424 Wilshire Blvd., Ste. 1125, Los Angeles, CA 90025. (310) 207-8222. FAX: (310) 207-4082. DIRECTORIES, ADVERTISING, (800) 344-LIST. CLASSIFIEDS ADVERTISING (800) 544-5530. MIX BOOKSHELF, (800) 233-9604. CIRCULATION INQUIRIES, PO Box 41525, Nashville, TN 37204 (800) 843-4086, (615) 370-5643.

Founded in 1977 by  
David Schwartz and Penny Riker Jacob



## The gold standard for mixdown.

**Ampex 467 R-DAT. Highest consistency, lowest error rates.  
No wonder more studios go gold on Ampex than on all other tapes combined.**

You've recorded the richest sound possible. Laid down track after track. Spent hours mixing. So why take chances mixing down onto ordinary 2-track tape?

Now's the time to use Ampex 467 R-DAT. Ampex 467 delivers the highest quality and greatest consistency of any mixdown tape. Period.

Maybe that's why more people trust Ampex for their analog and digital needs. Or why more artists, engineers and studios go gold on Ampex than on all other tapes combined. After all, our state-of-the-art, award-winning tapes have set the standard in mastering for decades.

We've even set a new standard for

packaging based on your requests for better storage space. Our DATpak<sup>®</sup> contains space for two tapes, storage room for track sheets and notes, and a plastic lockable tray to store the cassettes. Our new Album DATpak features a tray for 12 R-DAT cassettes and storage room for your project notes and floppies. All in a package that conforms to your studio shelving.

Of course, Ampex 467 is backed by a team of field service engineers known throughout the industry for responsive customer service. For more information, or the name of your nearest distributor, call **800 227-8443**.

Ampex 467. Stay on track for the gold.

# AMPEX

Ampex Recording Media Corporation, 401 Broadway, M.S. 22-02, Redwood City, California 94063

USE READER SERVICE CARD FOR MORE INFO

 **crown** <sup>STUDIO</sup> Reference I



## DEADLY ACCURATE. BRUTALLY HONEST. THE BEST STUDIO AMPLIFIERS YOU'VE EVER HEARD.

What you hear is what you get. A rule to live and die by in the studio. A rule too many other amplifiers tend to forget. That's why we're introducing the new Reference Studio Series.

Our Studio Reference 1 and 2 are simply the most sonically accurate amplifiers you've ever heard. No added coloration to skew your mix. Excessive

headroom to handle even the most dramatic transients. Incredible damping for a tight, defined low-end. And noise that's so low, it's hard to measure and impossible to hear.

In short, the Studio References are the best amplifiers for super-critical evaluation in the studio or home. And, they're backed with Crown's exclusive

Three Year Full No-Fault Warranty.

If you're ready to audition the most accurate studio amp you've ever heard, contact your Crown representative or call us at 1-800-342-6939 ext. 31.

 **crown**

Guaranteed Excellence

# CURRENT

## PRODUCTS SHINE AT SUMMER NAMM

by George Petersen

With a record-breaking heatwave blasting through the nation's mid-section, mid-July was probably not the best time to be wandering around a music trade show in Nashville. The attendance at this year's Summer NAMM was slightly below last year's show, yet 450 exhibitors and 15,000 participants did attend, proving that not everybody was at the beach that weekend.

From a new-technology standpoint, NAMM offered plenty of action. The most talked about product was E-mu's Darwin, a stand-alone, disk-based 8-track recording/editing system in a compact three-rack-space enclosure. For additional tracks, multiple Darwin units can automatically sync to each other, to a MIDI sequencer or to an ADAT/DA-88 system. Other standard features include standard tape-style transport controls, a jog/shuttle wheel, S/PDIF digital I/O, balanced analog I/O, nine levels of "undo" and a 64x240 LCD status screen that uses a graphic editing interface similar to that used on E-mu's Emulator IV. Op-

tions include an internal 1GB hard disk (22 minutes of recording at 44.1 kHz), an MMC-SMPTE chase/sync controller card, TDIF and ADAT lightpipe digital I/O

and a SCSI interface for system control via a Macintosh. Darwin begins shipping next month and is priced at \$3,200 (\$3,800 with 1GB drive).

New tube processors were hot. Inward Connections (distributed by AXI of Rockland, Mass.) demonstrated Vac Rac, a pro series of rack-mount tube outboard modules, including mic preamps, compressor/limiter, EQs and direct boxes. Though the aluminum-slab front panels, gray cosmetics, analog meters and large black knobs give the units the appearance of something that was pulled out of a submarine, these are high-performance devices for serious pro users. Groove Tubes debuted its CL1 line of single-rack-space mono and stereo tube compressor/limiters priced from \$1,095, along with a new series of tube mic



E-mu's Darwin

preamps priced at \$345 (\$545 for the phantom power model). And Applied Research & Technology set a new price mark with its Tube MP, a \$149 tube-based mic preamp built into a fuzzbox-sized chassis.

But DSP still rules the roost. Sony's DPS-V77 (\$1,695) combines the power of its DPS-R7/D7/F7 and M7 into a single unit with the ability to seamlessly morph or crossfade between effects. The DPS-V77 also includes XLR and 1/4-inch analog I/O, along with S/PDIF and AES/EBU digital I/O. Speaking of digital ports, DigiTech introduced an optional card that adds AES/EBU and S/PDIF interfacing to its popular Studio Vocalist harmony processor. And Kurzweil is set to begin shipping its DMTi (Digital MultiTrack interface), a box that performs real-time data conversion between the Kurzweil K2500 keyboard and Tascam TDIF-1, Alesis ADAT lightpipe, AES/EBU and S/PDIF digital formats.

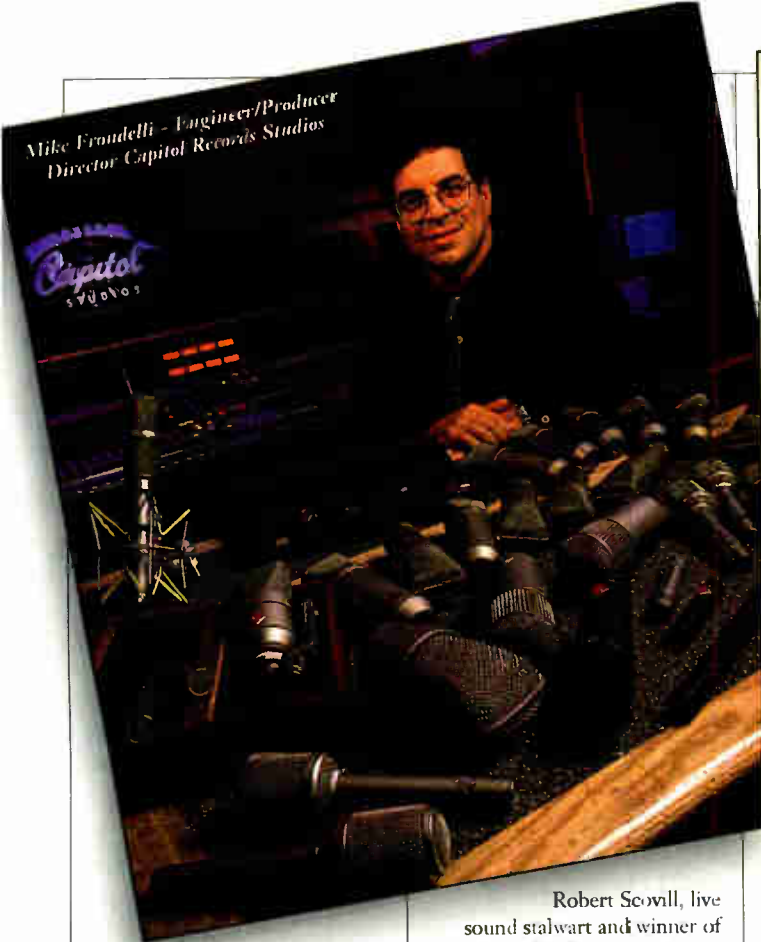
Of course, NAMM just isn't NAMM without musical instruments. Korg's Trinity Music Workstation DRS (Digital Recording System) is a series of keyboards that offer on-board 16-track MIDI sequencing as well as an optional disk recording board for tracking directly to an external hard drive, with S/PDIF I/O, 4-track playback, automated mixing and sync to outboard MIDI devices. ADAT lightpipe and SCSI interfaces are either standard or optional, depending on the model selected.

—CONTINUED ON PAGE 16

## KOOPER TO EMCEE TEC AWARDS, PRESENTERS ANNOUNCED

Al Kooper will be the Master of Ceremonies at what could be the biggest-ever Technical Excellence & Creativity Awards, scheduled for Friday, October 6 (the first night of the AES Convention), at the Marriott Marquis in New York City. Kooper, founder of the original Blood, Sweat & Tears and currently performing with The Rekooperators, has recorded with Dylan, Hendrix and the Rolling Stones, among many others. Scheduled awards presenters at press time include producer Tony Brown, producer and 1992 Hall of Fame inductee Phil Ramone, engineer Roger Nichols, musician Donald Fagen, renowned session bassist T.M. Stevens, film scoring engineer James Nichols and, from the CBS Late Night Orchestra, bassist Will Lee and bandleader Paul Shaffer.

The TEC Awards will begin with a reception, followed by dinner and the ceremony. Final preparations are now being made, and tickets—which will *not* be available at the door—are selling fast. To order, call Karen Dunn at (510) 939-6149 or fax information to (510) 939-4022.



**TWO PROS  
WHO KNOW  
GREAT SOUND.**

**TWO MICS THAT  
MAKE THEM  
VERY HAPPY.**

**M**ike Frondelli, Director of Capitol Records Studios, has a connoisseur's mic locker, including more than 50 Neumann mics dating back to the 1940's. Newest in the collection: The mic Mike calls "the working man's Neumann," the TLM 193. Because it sounds so good in so many applications, Frondelli recommends the TLM 193 as "the one mic to have" for Capitol acts setting up project studios.

The TLM 193 is a stripped down, cardioid-only version of our famous TLM 170. It provides oodles of headroom, has virtually no self-noise, and can immediately give your project studio that professional sound (particularly on vocals) that you've been missing. (By the way, the TLM 193 has become our biggest seller.) It carries a retail price of less than \$1500.



**TLM 193**

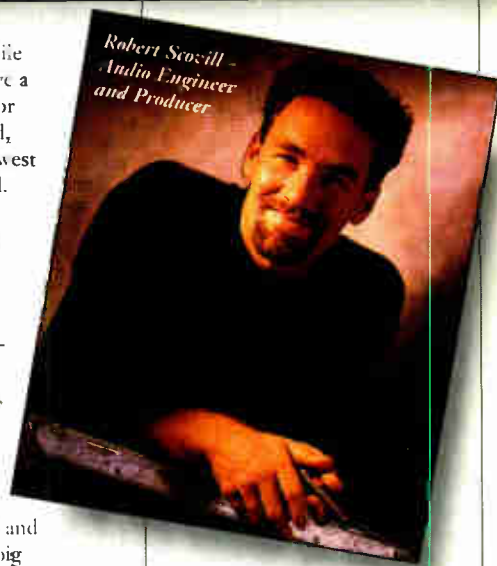
Robert Scovill, live sound stalwart and winner of three TEC awards for Live Sound Excellence, knows a great microphone when he hears one. He has toured as the front-of-house mixer with bands like Rush, Def Leppard and most recently

Tor Petty. "I am using the new KM 184 both out on tour and at MusiCanvas." (Robert's studio in Scottsdale.)

"The KM 184 carries all of the Neumann signatures, and I have had great success on a wide variety of sources, from the subtleties of violin to the extremes of distorted guitar." The KM 184 is perfect for instruments of all kinds, and excels at overhead drum miking and capturing the elusive acoustic guitar. For professional quality at less than \$700 each, a stereo pair of KM 184s can easily be a part of ANY studio.

Let's face it. While Neumann mics have a stellar reputation for rich, opulent sound, they are not the lowest priced mics around. Why? Because we have to ensure that our microphones satisfy even the most demanding engineers in hyper-critical recording environments. But, we *have* found a way to take a few of the bells and whistles off a couple of our mics and still give you that big (HUGE) studio sound on a project studio budget.

The bottom line is this: before you go dropping big cash on outboard gear trying to make your studio sound good, consider the most important part of the signal path, your microphones. The only way to get great sound *out* of your studio is to *capture* great sound. And no other microphone captures sound as well as Neumann... not even close.



**KM 184**



**Neumann/USA**

6 Vista Drive, PO Box 987  
Old Lyme, CT 06371  
Tel: 203-434-5220 Fax: 203-434-3148

In Canada: 221 LaBrosse Ave.,  
Pte-Claire, PQ H9R 1A3  
Tel: 514-426-3013 • Fax: 514-426-3953

\$6295\*

# Powerful.

100 layers per track.  
Bar/Beat Editing.

Time compression.

Pitch Correction.

Full Automation.

Interface for

DA-88/ADAT/RS-422.

Trigger Mode.

# Portability.

No computer needed.

SMPTE/MMC/MTC/SPP Sync.

Video Output.

Scrub Preview.

Backup to SCSI/Audio DAT.

Non Destructive Editing.

Punch In/Out.

# Reliability.

Portable/Stand Alone.

"No Crash" performance.

# Fast.

Easy to learn.

Confidence.

**DM-800**  
**Digital Audio**  
**Workstation!**

\*MSRP 4-1-95. Price subject to change.

World Radio History





Roland  
DM-800 MULTI TRACK DISK RECORDER

Work  
smarter.

GO.

Roland®

Call for FREE Video.

Roland Corporation U.S., 7200 Dominion Circle, Los Angeles, CA 90040 (213) 685-5141 Ext. 756  
Roland Canada Music Ltd., 5480 Parkwood Way, Richmond, B.C. V6V 2M4 (604) 270-6626

USE READER SERVICE CARD FOR MORE INFO

World Radio History

# INDUSTRY NOTES

John Carey joined Euphonix as VP of marketing, based out of corporate headquarters in Palo Alto, CA... Audio-Technica U.S. Inc. (Stow, OH) recently promoted Peter T. Sabin to manager, marketing development... West Hollywood-based Audio Intervisual Design named HHB Communications Ltd. (London) as exclusive UK distributor for the Brainstorm Electronics product line... Galaxy Audio Inc. of Wichita, KS, acquired the Reba line of portable sound reinforcement products and other assets of Mason Electronics (Olathe, KS)... Foster City, CA-based Otari Corp., in conjunction with Bill Ray and John Alderson (formerly of Studio Supply in Nashville), recently opened a Nashville factory-direct sales office at 209 Tenth Ave. South, Ste. 210, Nashville, TN 37203. Phone (615) 255-6080; fax (615) 255-9070... Frank Cates was appointed national sales manager at Stewart Electronics (Rancho Cordova, CA)... As part of an organizational restructuring, Seattle-based Lone Wolf Corp. brought on board Brian Hilgendorf as CFO and VP of finance... Lawrence R. Kaplan joined Sony Electronics (Montvale, NJ) as senior VP of broadcast systems within its Business and Professional Products Group and will be based in San Jose, CA... Research Technology International (RTI) of Lincolnwood, IL, named Terry Brown as sales manager, eastern region, for RTI and Lipsner-Smith products. RTI recently celebrated 25 years of service in the industry... Roadworx Total Production Services welcomed Bill D. Magod (as production operations manager) and Jeff D. Montgomerie (as sales representative) to their Greensboro, NC, office... TimeLine Vista, Inc. (Vista, CA) announced the opening of its first European sales, marketing and customer service support center in Wallingford, Oxon, near London. TimeLine Europe will be managed by recently-appointed European operations manager Chris Hollebone. Mark Lever joined TimeLine as western regional sales manager and will direct an additional new sales and customer support center, located

at 12711 Ventura Blvd. Suite 170, Studio City, CA 916304. Phone (818) 763-9570; fax (818) 763-2187... Bill Threlkeld, formerly of JBL Professional, accepted a position at The Phelps Group (Los Angeles) as PR specialist for MI and pro audio accounts... Sony Disc Manufacturing announced the opening of a new facility at 123 International Way, Springfield, OR 97477-1047. Phone (503) 988-8000; fax (503) 988-8099... Eric Mangum has been hired to coordinate marketing at Salt Lake City-based Rolls Corp... Recent hires at the lighting division of Group One Ltd. (Farmingdale, NY) include Tina Miranda as western territory sales representative and Patrick Dierson as customer service technician... DOD Electronics' international division, headquartered in Amherst, NH, has named Greg Héritier as its newest international sales manager... South Bend, IN-based Bullfrog Inc. promoted Carl Putman to chief engineer and hired Don Happ (previously a licensing rep for ASCAP) as sales coordinator. Bullfrog also set up a network of international distributors and is expanding its product line... Marshank Sales Co. announced the addition of John B. Borja to its staff. The Los Angeles sales firm recently celebrated its 75th anniversary... FirstCom Music in Dallas promoted Ken Nelson to senior VP and executive producer, Carol Riffert to VP/general manager and regional managers Peggy Kramer and Kyle King to North/East and South/West division managers... Online Marketing (Wadsworth, OH) appointed Bill Rowe to the newly-created position of marketing manager... Quincy, IL-based Harris Corp. promoted 25-year veteran Chester A. Massari to vice president/general manager of the company's Broadcast Division... Bag End Loudspeaker Systems (Barrington, IL) appointed Marketing Concepts, of Irving, TX, as the company's newest rep firm... Big Media Circus moved its corporate headquarters to 110 Lauderdale, Nashville, TN 37205. Phone (615) 383-6900; fax (615) 383-3080. ■

—FROM PAGE 12, CURRENT

Korg's new Prophecy is a 37-key solo synth that can create and combine various sound models, including physical modeling and analog and Variable Phase Modulation synthesis techniques. Alesis launched its QS6, a 61-note, 64-voice polyphonic synth based on 18-bit sample ROM and QS Composite Synthesis.

Ironically, the biggest buzz at NAMM wasn't products at all, but the number of companies announcing or planning to provide home pages and Web sites on the Internet. Meanwhile, a number of companies, such as Baudway Communications (617/450-0060) and MusicPro (615/848-5321), have emerged to offer Internet communication design services for the music and pro audio industries.

## PRODUCERS' ORGANIZATION RE-PRO PLANS AES FORUM

Re-Pro, the U.K.-based Guild of Recording Producers, Directors and Engineers, plans to host a reception and forum at the October AES convention in New York. The forum, entitled "Producers & Performance Income," is aimed at increasing awareness of changes in both technology and the law that could affect producers' royalty income.

More to the point, the reception, which is co-sponsored by 3M, and the forum are a potential beachhead for Re-Pro in the U.S., where producers have historically resisted organizing attempts in the past. Re-Pro's vice chairman, Peter Filleul, told *Mix* that both technological and legal developments are going to affect American record producers in ways they're not fully aware of yet. "They're going to have to have their awareness enhanced about a number of things that are going to affect how they get their revenues," said Filleul. "We hope to show American producers how their British counterparts have benefited from organizing themselves."

—Dan Daley



Vocalist



VOCALIST II



# 5 PART HARMONIES WITHOUT EGOS.

Now there are vocal processors that don't make the human voice sound like robots and chipmunks. DigiTech's Vocal Harmony Processors are designed for demanding musicians who need high quality harmonies, vocal thickening, and pitch correction. They let you easily create harmonies with real human characteristics like scooping, vibrato, Gender Bending, even random pitch fluctuation and timing imperfections. Recording those harmonies won't take multiple passes, either - just lay down a track, then play it back in 2, 3, 4 or 5 part harmony, in a variety of styles.

With the Studio Vocalist and the Vocalist II's simplified user interface you will be producing superb vocal tracks both in the studio and on the stage. Without them, your five-part harmony may sound a bit squirrely.

## STUDIO VOCALIST

- XLR & 1/4" inputs and outputs
- 5 separate outputs for each voice
- FX Loop for dynamics processing
- Expanded song list
- Keystroke MIDI Out for automation
- Humanizing feature
- Vocal tuning reference
- Optional Digital I/O
- 99 User and 99 Factory presets
- 48V Phantom Power
- 48kHz Sample rate
- Gender Bending



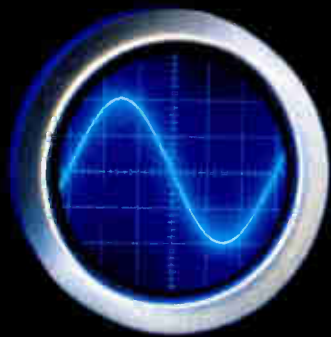
## VOCALIST II

- Single Rack Space
- XLR & 1/4" inputs
- Stereo 1/4" outputs
- Programmable Portamento and Vibrato
- Intelligent chordal, scalic, and chromatic harmonies
- Pitch randomization on each harmony
- Song List
- Full MIDI implementation
- FS300 Included

**H** A Harman International Company

8760 South Sandy Parkway, Sandy, Utah 84070 • (801) 566-8919 • Fax (800) 333-7363 • 1-800-449-8818

USE READER SERVICE CARD FOR MORE INFO  
World Radio History



## AUDIO INTEGRITY

You are busy trying to create the perfect mix, so we'll get right to the point. The new Sony DPS-V77 is a single rack powerhouse –

a digital multi-effects signal processor that combines the best of

our DPS Series, for an impressive array of effects including reverb, delay, modulation,

dynamic filtering and more. The V77 also offers balanced and unbalanced analog and digital

I/Os, with high resolution 24-bit A to D, 20-bit D to A converters and Sony's proprietary 32-bit

digital signal processing. Result: great sound in, better sound out.

## DUAL EFFECTS ARCHITECTURE

With 50 effects per block, the dual block architecture of the DPS-V77 makes it extremely flexible, since it allows for various serial and parallel configurations. Each block is equipped with a switchable

# IT'S A SIGNAL



# IT'S A GARBA

pre or post effect EQ. You'll find 198 user presets in addition to 198 factory presets. You'll also discover several new, ear-opening effects, from intelligent pitch shifting to irregular delays, to mono/stereo conversion, and three-dimensional spatial placement. The most important feature, however, may be what this unit *doesn't* come with.



by Stephen St.Croix



# THIS ISN'T WHAT I EXPECTED

**W**ell, well. This isn't part two of the subwoofers column that you expected. It seems that not all the subs showed when I expected, so in the grand American Business tradition that we all know and love, I pass the savings on to you.

First, on a wholly unrelated note, several people (including the *Mix* editors) have told me that they didn't get the title joke in my unbelievably wordy June '95 column: "Elsie, Dec Projector Ees Here..." Do you? *LCD Projector* Is Here? Have I gone too far?

Now, on with it. This month is an update on a classic St.Croix theme: Speed, Power and the American Way. Here we go (oh, yes, you need to know that I'm a Mac guy).

Computers got faster. Thank you very much. Those of you in a hurry can stop now and walk away with enough information to hold a trendy

techno-conversation at Spago's or on your next commuter flight, but there's more.

Pentiums (remember:  $1+1 = 1.99422132?$ ) are showing up with higher and higher clock speeds, and the new smaller architecture has addressed the embarrassing size and heat problems of the first generation quite nicely. The newer machines with these engines are cheaper than kitty litter (I admit that my propensity to import litter from France may be skewing this reference) and faster than Macs. I bought one.

Heresy? Sacrilege? Well, I guess you could go one of three ways on that, kind of like a Saturday night on the west end of Sunset. Windows readers might feel that I have finally seen the light. Macophiles will surely feel that I have abandoned the cause and should now be hunted down like

ILLUSTRATION: AD MCCAULEY

# Studio Vision Pro 3.0

*"The most impressive software demonstration took place at Opcode's booth ... Studio Vision Pro 3.0 in action... even the most hard-boiled studio pros nodded their heads in surprise."*

—German Keyboards Magazine, May 1995 Musik Messe Report

*Say you want to make your song a third higher, but the live horn section has already been digitally recorded. Just choose Pitch Shift and play a note a third up on the keyboard. Now the horns are a third higher and the timing remains unchanged!*

## DSP

Normalize...  
Reverse...  
Invert Phase...  
Sample Rate Convert...

EQ...  
Dynamics...  
Fade In/Out...

Pitch Shift...  
Time Scale...  
Adjust Audio Tempo™...

Audio-to-MIDI™...  
MIDI-to-Audio™...

Shifting the pitch of a digital audio track instantly, is just one of the ways that Studio Vision Pro 3.0 simplifies production. Pro 3.0's built-in musical DSP interface lets you manipulate digital audio as if it were MIDI data—pitch shifting and time compression and expansion become simple, musical edits. Contact us today and we'll show you how Pro 3.0 shifts paradigms from the technological to the musical, so you can concentrate on creating.

*Studio Vision Pro 3.0 for Macintosh,  
the next evolution of digital audio*

Call (800) 557-2633 ext.255 for literature (415) 856-3333 for dealer info  
3950 Fabian Way, Suite 100 • Palo Alto, CA 94303 • Fax: (415) 856-3332



**OPCODE**  
*your music first™*

World Wide Web: <http://www.opcode.com>

the traitor that I am, and the rest of you are probably wondering what all this silly platform feuding is about, and why we don't all just get lives.

Okay, here's the deal on Pentiums as I see it. I spent the past year developing Spectral's new Prisma Music, a DAW that runs under Windows. Because this was my first Windows project, I went through the initial months in considerable discomfort, but as time went on, that discomfort evolved into a much more clearly defined...pain. Windows, my friends, is one terrible, stupid development environment. In fact, my solution was to wake up the shell, and then totally ignore the environment in every possible way—Prisma Music has no windows, no menus, nothing to tell you it's a computer at all. I found the Windows environment so useless and crippled that I chose a virtual reality approach, a complete physical emulation. Computer-literate users always make the same assumption when they see it, asking some form of the following: "How did you make that Mac so fast?"

Well, I didn't. They are seeing the

shocking screen speed that a good graphics card on a PCI bus can deliver with a fast Pentium. I must make clear that I personally wrote none of the evil speed code that actually makes it fly; I just designed the human interface and operational concepts, along with the graphics. I can't *imagine* coding in that environment and walking away sane. In fact, I know a

few guys who did it and didn't. I was, however, forced to learn the hardware for this project, and the bottom line is that this platform has a lot to offer for this type of application. In fact, I would go so far as to say that it is clearly superior to anything that I could do on a Mac with existing Nubus audio/DSP cards. And that is why I say it is faster—well, for Prisma Music and live action shoot 'em up games like Doom. A little \$225 2-Meg Diamond Stealth 64 graphics card on a fast Pentium's PCI will blow the bits off of any Mac/Nubus solution, at any price (and high-performance graphic cards for the Mac can easily cost several thousand bucks). It's disgusting. A Pentium-running-Windows machine is cheaper and faster than a Mac but is too stupid and arcane to even automatically recognize new cards when they are put in. You have to change jumpers, chase conflicts, move, rename, remove and install new drivers every time you add a drive, a sound card or anything. Give me a break!

A Mac always acts the same: You throw in any card you want and turn it on. That's it. The Mac figures it all

—CONTINUED ON PAGE 176

**A Pentium-running-  
Windows machine  
is cheaper and faster  
than a Mac  
but is too stupid  
and arcane to even  
automatically recognize  
new cards.**

# SOUND INVESTMENT.



**Ross Systems**

A Division of IMC • P.O. Box 2344 • Ft. Worth, TX 76113-2344 • 817-336-5114

USE READER SERVICE CARD FOR MORE INFO

**T**he newly developed RCS Series loudspeaker enclosures are indeed an investment in sound. These enclosures are offered in a wide variety of configurations, allowing for a system design that will insure accurate reproduction of your specific sound requirements. Our components have been carefully utilized to produce the best combination of efficiency, frequency response, and power handling in each model's respective price range. This performance, combined with our three year warranty, provides the means for a sound investment!

- Trapezoidal cabinet design allows easy configuration of speaker arrays
- Rugged black carpet covering
- CNC punched steel perforated grill
- High power internal crossover assemblies
- Biampable three way systems
- Edge wound high-performance RCS transducers



# THE BEST DYNAMIC MICROPHONES IN THE WORLD

**...just got affordable**

And that's *not* just our opinion.

Why do 70% of world tours specify the M 88 TG in their equipment schedules?

Pure quality of sound and dependable performance.

The M 88 TG's stunning performance together with a construction tough enough to cope with the road make it a favourite with artists and sound engineers.

On vocals, the M 88 TG's low proximity effect and hypercardioid response combine to give outstanding performance with fantastic feedback rejection while the high SPL capability provides a clean, clear signal with a unique sound.

For instrument use on stage, check out the M 69 TG. Its low proximity effect, high sensitivity, and extended frequency response give excellent results in almost every environment.

See your dealer today and check out the legendary M 88 TG and M 69 TG. The choice of the professionals.

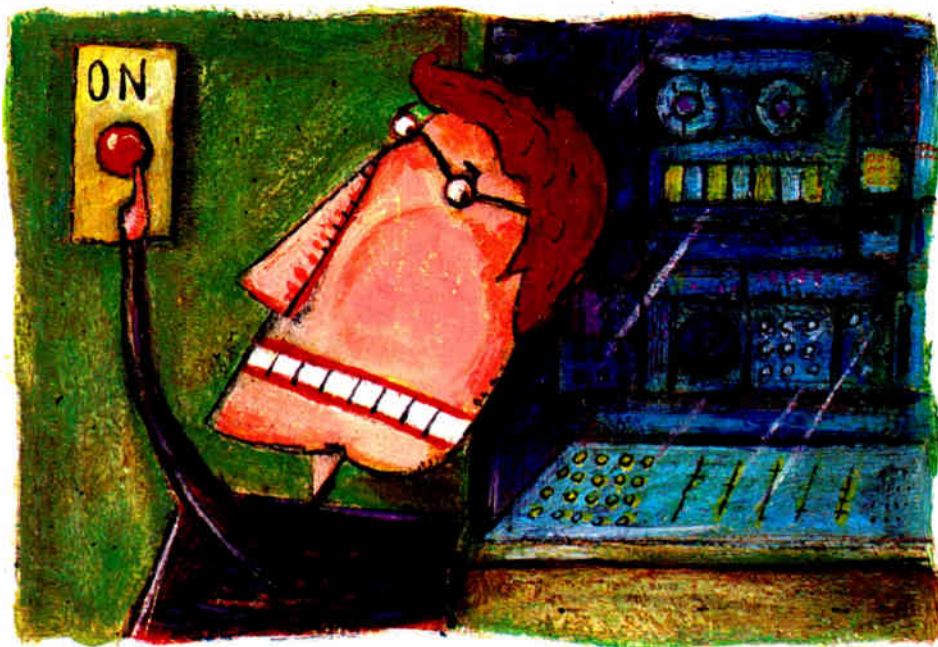
**Now priced within everyone's reach!**

For more information or a brochure, call 1-800-293-4463



beyerdynamic

by Paul D. Lehrman



# FEAR OF FRYING (MY STUDIO)

**LET'S STOP PROGRESS  
BEFORE IT STOPS US**

I get a distinct sense of dread these days whenever I fire up my home studio. I feel the same when I answer the phone and one of my students is on the line. Something horrible has gone wrong, or is about to go wrong—something that will take hours, if not days, to track down and fix, that will have me arguing with a round robin of customer support people, that will make me miss a deadline or cause my students to blow a large part of the semester.

This dread doesn't come from any change in my medications or the makeup of the current U.S. Congress. It's a result of the fact that the past 12 months have been a banner year for technical disasters of all kinds. My entire studio was down for six weeks, and it cost several thousand dollars to get it running again. In the college

courses I teach, students who are supposed to be mastering sequencers, synthesizers, patch editors, samplers, synchronizers and hard disk systems, this year learned primarily about bugs, crashes, incompatibilities, trashed files and how much hair their instructor can pull out in one session.

Oh, I'll be the first to argue that serious students of the recording arts need to learn this stuff: Technical failure is part of the real world, and being prepared to deal with it will make the students highly valuable to future employers. But this year, the balance between the amount of time spent creating music and the time spent recovering from disasters shifted radically, so by the end of the semester, it felt like very little *real* work had been done.

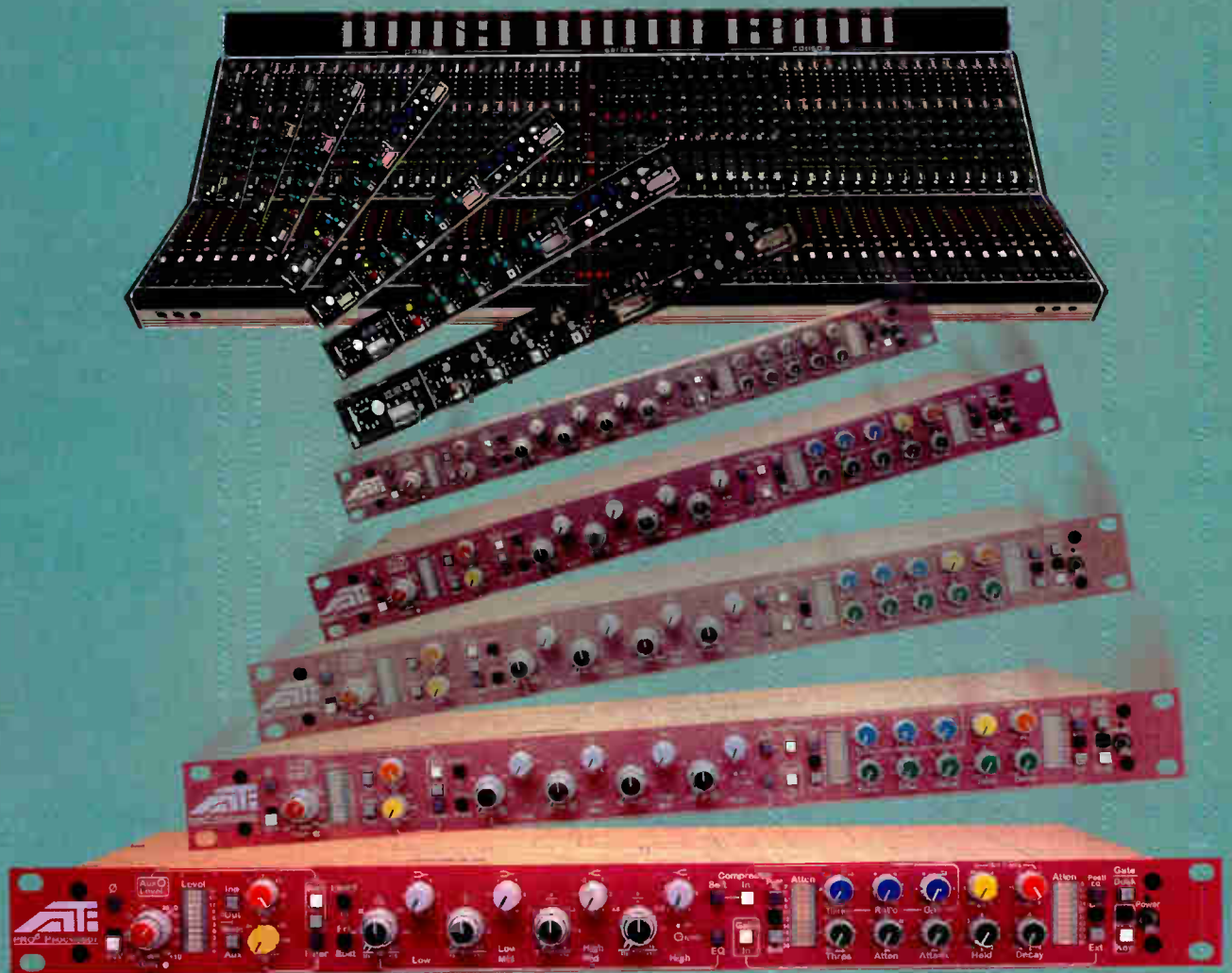
Talk to many people in the industry, and you'll get the same story:

ILLUSTRATION ANDRZEJ SHACHAR

187,200 Shows  
467 Venues  
210 Engineers  
188 Tours  
...and counting

# PRO<sup>6</sup>

## A PARAGON in a Rack?



The ATI PRO<sup>6</sup> uses the same road-proven technology that has passed the rigorous testing of the most demanding engineers in pro audio. ATI's PARAGON mixing console is "the most highly-specified touring desk on the market."<sup>TM</sup> Now you can literally have a piece of the PARAGON in *your rack*. Loaded with features, the PRO<sup>6</sup> includes:

- high voltage mic preamp
- 2+db/oct hi/lo pass filter
- four band parametric EQ
- parametric noise gate
- compressor/limiter
- ducker

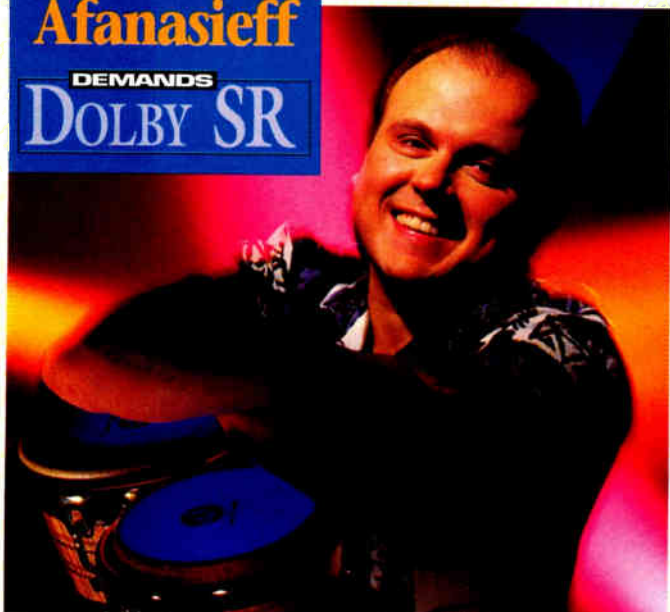
**Get a PRO<sup>6</sup> today and listen to it become your favorite audio processing tool!**



Audio Toys, Inc. • 9017-C Mendenhall Court • Columbia MD 21045  
(410) 381-7879 • Fax (410) 381-5025

**Walter Afanasieff**

DEMANDS  
**DOLBY SR**



Gary Lauffman

Walter Afanasieff

**"Dolby SR is a must in the recording process, even in this digital age."**

**Career**

Composer, Producer and Songwriter

**Credits**

Mariah Carey, Michael Bolton, Kenny G, Barbra Streisand, Celine Dion, Luther Vandross and Peabo Bryson.

**On what he does**

"It's been amazing to work with some of the best singers and musicians on earth. To be able to write a song like "Hero" with Mariah Carey or to hear Barbra Streisand sing one of my compositions is fulfillment beyond my wildest dreams."

**On the future**

"I plan to continue writing and producing, as well as scoring films."

**On Dolby SR**

"For mastering I like the warm, quiet analog softness that Dolby SR provides. It keeps the elegance in all of my mixes."

Mariah Carey "Music Box" (Columbia)

Michael Bolton "Time, Love & Tenderness" (Columbia)

Kenny G "Breathless" (Arista Records)

Peabo Bryson & Regina Belle/"A Whole New World" (Aladdin's Theme), Walt Disney Records

Peabo Bryson and Celine Dion/"Beauty and the Beast", Walt Disney Records



Dolby SR: now over 95,000 tracks worldwide

**Dolby**

USE READER SERVICE  
CARD FOR MORE INFO

100 Potrero Avenue, San Francisco, CA 94103-4813 Telephone 415-558-0200 Fax 415-963-1373

Woolton Bassett Wilshire SN4 8QJ England Telephone 01793-842100 Fax 01793-842101

Dolby and the double-D symbol are trademarks of Dolby Laboratories Licensing Corp. © 1995 SMI/RS&L. All other services courtesy of Arista Records, Columbia, and Walt Disney Records.

World Radio History

**INSIDER AUDIO**

Down time in their studios has increased, while those intervals in which they can actually *do* work are getting briefer and further apart. It's ironic. Years ago, many of us who struggled with primitive software and hardware were telling anyone who would listen that computers would someday save all of us time and money, allowing us to realize all of our audio dreams. Now that everyone has bought into that idea, and the entire music industry is totally dependent on computers to accomplish even the slightest task, those very computers are in danger of making it impossible to produce anything at all.

How did this happen? I see three general principles at work that have recently achieved a kind of convergence: the "infinite upgrade spiral"; the "we can't test everything" syndrome; and the "we have to do it first" mantra. For the people who design and sell the tools we use, these principles may represent lots of fun and profits, but to those of us who have to use them, they are poison.

Here's how the first one works: You buy an upgrade for a piece of software, let's say a digital audio editor. You install it on your computer, only to find that in order to get it to run, you need a newer version of the computer's operating system. After you install that, you find that all of the customizations you've done to your computer over the past five years—the fax mailer, the network sharer, the E-mail gatherer, the custom keys, the automatic backup—are no longer usable. You have to get new versions of all of them, then re-install and reconfigure them one at a time.

But the new editor, combined with the new custom applications and the new operating system use more memory than the old versions, and so you have to double your RAM. You shell out for the memory (which costs an order of magnitude more than the software upgrade), but then you discover that your computer doesn't see all of it, because when its ROM operating system was designed, it had a RAM ceiling on it. Five years ago, that ceiling was plenty high, but today it's pathetic. Looking through the back pages of a hacker magazine, you find a small company in East Overshoe that will trade your computer logic board for a used logic board from the

—CONTINUED ON PAGE 207

# Anything is possible

The TC M5000  
gives you the  
ultimate effects  
now and in  
the future

Reverbs  
Pitch shifters  
Multiband Dynamics  
Digital Toolbox  
Delays  
Ambience  
Tab Fac  
Nonlin  
Chorus  
Flanger  
Revpitch  
Sampling  
MD 2  
EQ

M5000 - A world of possibilities

## Mr. Q. keeps adding new effects to the M5000

The M5000 Digital Audio Mainframe is unlike any other effects processor you have ever seen. By combining TC DARC™ technology with the skills of the best signal processing software engineers around the world, we have created the perfect mix of effects you have access to in the M5000 today.

But what you see is not what you get - you get more! The unique design of the M5000 hardware platform allows for future upgrading of both the software and hardware aspects. It will far outlast any other signal processor you own or can buy today.



Operating the M5000 is a breeze and upgrading it couldn't be simpler. All M5000 owners receive regular, easy to install, software upgrades - featuring the very latest state-of-the-art effects. For example, software release V1.15, our most recent package, includes a comprehensive 4-band Parametric Equalizer, the Digital Toolbox™ option, SMPTE time code patch change and much more! Add to this hardware upgrades like the impressive ATAC Remote Controller and you have a package that is unbeatable.

To some it may look like any other effects processor - but you know better. Call us for a full demonstration 1-800-738-4546 (ext 395)

Call 1-800-738-4546 (ext 395)

## t.c. electronic

ULTIMATE SOUND MACHINES

USE READER SERVICE CARD FOR MORE INFO

### Broadcast News

Whether it's editing Radio and TV commercials or feature reports, Sonic provides the speed, ease-of-use and affordability you need. With Sonic, reel-to-reel is a thing of the past.



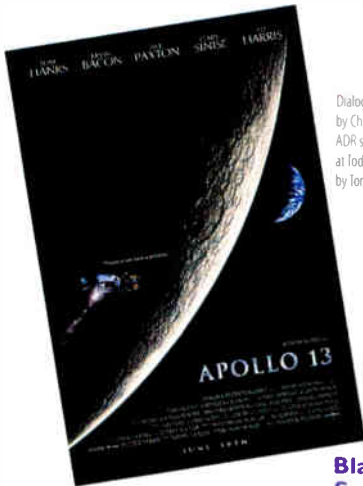
Tune in to ABC Radio, BBC, CBS, NPR, Premier Radio, Dutch Radio or anywhere up and down the dial and chances are you're listening to Sonic

### Multimedia: The New Frontier



Star Trek: A Final Unity Editing by Mark Waldrep, Pacific Coast Sound Works.

Creating sound for the Final Frontier was, well, a cosmic challenge. "With over 10,000 sound files and 20 hours of original material, Star Trek: A Final Unity was easily our largest and most complex project. The Sonic system allowed us to edit, manage and complete the project on time and in budget." Mark Waldrep, Pacific Coast Sound Works.



Dialog editing supervised by Chic Ciccolini at Hastings Sound  
ADR supervised by Lisa J Levine at Todd AD/East, 20-bit music editing by Tom Dreschet/Wonder Dog Music

### Blast Your Sound onto the Silver Screen

About the only problem *Apollo 13* didn't encounter was how to create great sound for the production. Their solution? Sonic. From the moon to *Bullets Over Broadway*, *Hoop Dreams*, *Just Cause* or *The Jungle Book*, Sonic delivered the power and speed needed for great dialog, music and effects.

## Sonic Delivers

on your Sound Requirements:

# Power. Value. Glory\*



\*Glory Subject to Availability

*The Lion King.*  
Academy Award, Best Soundtrack.  
Edited by Bruce Botnick, Pacific Ocean Post.



## The Sounds of Music

Great music and Sonic editing add up to award-winning CDs. Full 24-bit data, precise editing and superb sound quality yield stunning results, kudos and awards. It's no coincidence that over half of this year's Grammy nominees were edited on Sonic Systems.



**W**hether you're putting sound into orbit for blockbuster movies, editing and mastering Grammy®-winning music CDs, creating sound effects and dialog for hit multimedia titles or editing award-winning radio and TV spots, you want the most powerful, flexible and affordable audio tools available.

And of course, you want the glory that goes along with your great work.

You want the Sonic System. Sonic is the industry standard and the leader in audio workstation technology. From the sound-wrestling power of our USP system to the powerfully affordable SSP-3 Power Station, you get state-of-the-art capabilities and accuracy.

All Sonic Systems support true 20-bit sound, are configurable up to 96 channels, provide real-time EQ, background loading/unloading and just about anything else you'll ever need. All at the best price/performance you can find.

With Sonic there's no reason you can't go for the power. And the glory.

### USP: More Power. Less Filling.

Our USP (UltraSonic Processor) puts more power in your hands than any other desktop system—without filling up your machine. Each USP card provides up to 16 channels of digital I/O, 32 channels of playback, 32 sections of real-time EQ, sophisticated aux/send return capabilities and true 20-bit sound. All without an additional expansion chassis, kludgy piggy-back boards or spaghetti cabling.

### SSP-3: Power and Powerfully Affordable.

Start at the top and work your way up with the Sonic SSP-3. With 2–4 channels of digital I/O, 20-bit sound, 8–12 channels of disk playback, and 16 sections of real-time EQ all on one board, and prices starting at \$2995, you can't afford not to get the power you need.

### MediaNet: Remove the Speed Limits From Your Media Highway.

MediaNet is Sonic's high-speed network solution that provides incredibly fast, transparent, on-line, multiple access to large media files. And it does it without slowing down your Mac. MediaNet links any Sonic System, standard Mac or NFS application in a seamless, high-speed network. Isn't this what you got your network for in the first place?



**SONIC SOLUTIONS**

**It Simply Sounds Better**

101 Rowland Way, Suite 110 Novato CA 94945  
Telephone 415.893.8000 Fax 415.893.8008

**(DON'T) TRY THIS AT HOME!**

# PRODUCTION

**SICKNESS**

**SECRETS REVEALED**

**W**e've been told that the *Mix* recording applications features provide many constructive and useful ideas for all you budding (and veteran) engineers and producers. We've discussed compression, building mixes, miking bass, percussion and tuning rooms (among other topics). This time out, we decided to let a few bold souls share their less-than-correct methodologies for achieving desired production results. Some of the folks we approached were amused. Some wouldn't dare share production sickness secrets, preferring to stay in the closet.

Regardless, we know there are enough of the afflicted in our readership who love off-the-wall ideas, so this one is for you. By

**BY RICK CLARK**

***Sometimes weirder is better in the studio, and the really cool stuff isn't in any manual.***

the way, there are some of you immersed in the advanced stages of this kind of thinking who may find some of these anecdotes to be old-hat. Just remember the Mother of Invention is always looking for new victims. And if you have any sick tricks you want to share, drop us a line!

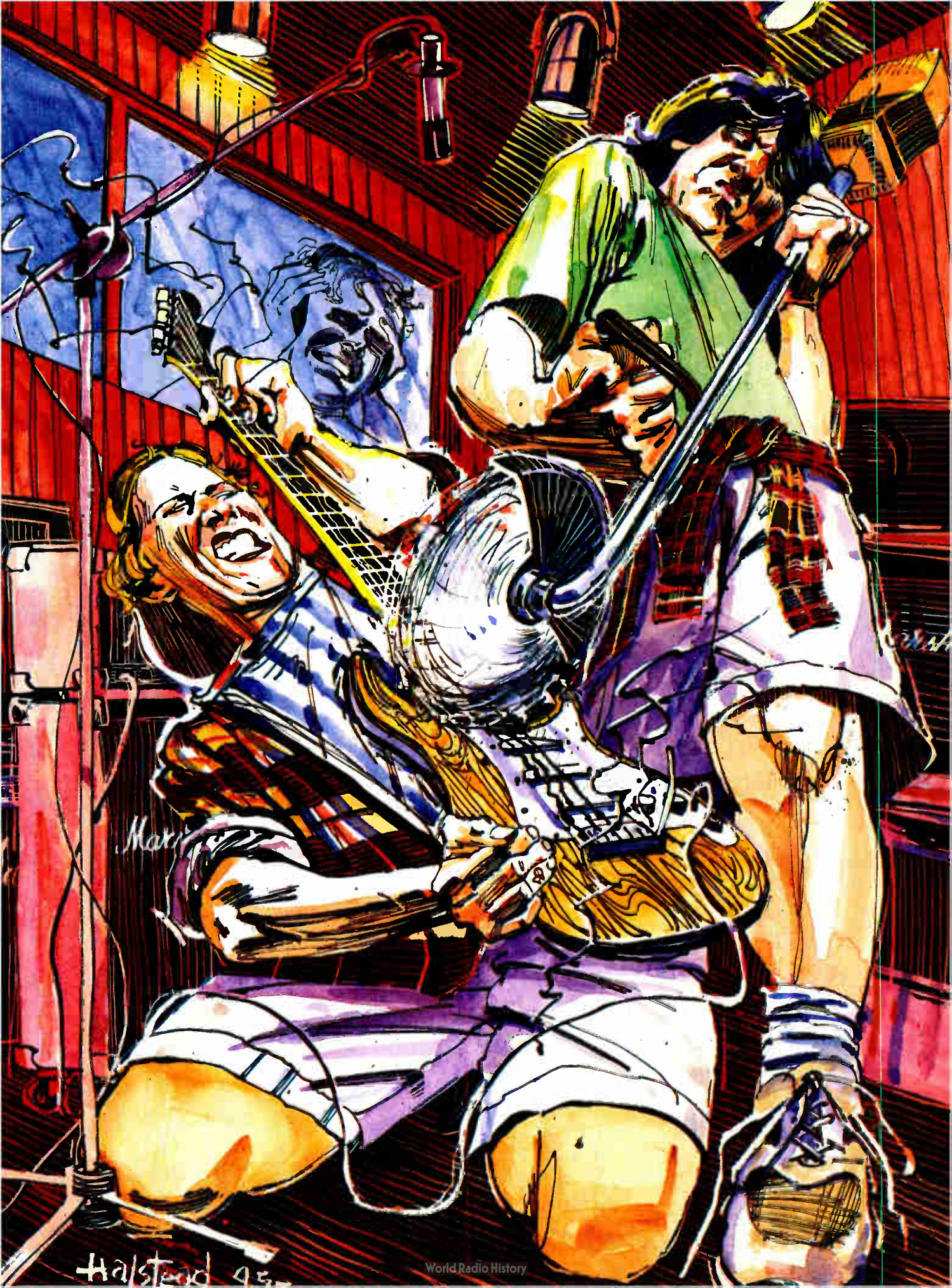
**MARK FREEGARD**

If you listen to The Breeders' brilliant *Last Splash* album, Madder Rose's *Panic On* or the most recent Dillon Fence release, *Living*

*Room Scene*, one name that pops up on each of them is Mark Freegard, a resourceful British producer/engineer who, in the realm of creatively treated sound, is to the '90s what Steve Lillywhite was to the early '80s world of production weirdness.

"People are always a little surprised or concerned with the way I am using the equipment," Freegard laughs. "There is a track on the Breeders' *Last Splash* called 'Mad Lucas.' There were times when [group leader] Kim Deal





Marshall

Halstead 45

**I had Kim [Deal] sing into a grand piano. It is really quite useful, because there are all these resonances from the piano that make up the reverb. I just put a couple of mics on the soundboard.** —**Mark Freegard**

would say, 'How small can you make this sound?' She would keep saying, 'That is still not small enough, Mark.' Well, there is a guitar and a violin on that track that I managed to get pretty 'small':

"At first, I would be winding out all of the bottom end, but finally, I ran it through a little Tandy speaker that I carry with me. It's a little mini-amplifier and speaker that is pretty hideous. It's not a personal computer speaker; it's worse than that. It's a tiny little plastic box that cost a couple of pounds in England and runs off a 9-volt battery," Freegard explains. "It works well for distortion or resizing a sound and sending it somewhere else. I put the guitar through that speaker, back through the board and out through an Auratone, which I

miked up in a toilet and recorded that and filtered that over again. We actually recorded quite a lot of the vocals in this toilet at Coast Recorders in San Francisco. Kim really loved it in there. Anyway, it had a really good sound.

"I also use an Eventide 3500, which has a lot of really cool distortion or Doppler effects that the 3000 doesn't have. Sometimes I find myself putting a signal through that and monitoring the return and not using very much source," Freegard says. "I recently did that with a string section on an English band called Goya Dress. We had this one song where we put on strings, but we didn't think they were working very well. I just looked for a program on the 3500 that did something to the strings on the middle eight that took them to another

place. The program made them become another instrument; certainly not strings. I also used the Roland Space Echo on the Goya Dress session. I changed the pitch of a tape loop by pushing my finger up against the pinch roller. I controlled the pitch of the sustain spin like that."

For a more unique ambient touch on the vocals, Freegard found Coast's grand piano a useful tool. "On The Breeders' album, on a track called 'Do You Love Me Now,' the vocal reverb on the intro is a piano," Freegard points out. "I had Kim sing into a grand piano. It is really quite useful, because there are all these resonances from the piano that make up the reverb. I just put a couple of mics on the soundboard. She was leaning over the front of the piano, singing into the soundboard. She got quite annoyed, because I had to set the gain really high, and if she moved, we couldn't use it. It ended up being quite a special moment."

**PAUL GRUPP**

Since 1972, one of Los Angeles' most in-demand engineer/producers has been Paul Grupp. Grupp has worked

# OPTIFILE Tetra

Optifile makes *you* master of the mix

"Whether you are looking for a new console or looking to put new life into an older board, Optifile Tetra offers a powerful, affordable alternative to moving fader systems."

*George Petersen - Editor, Mix*

"It's not just the speed with which (Optifile Tetra) allows you to work, but the way the system's requirements no longer dictate the way in which you work. Mixing via Tetra with Move status, really is every bit as intuitive as using a moving fader system."

*Dave Lockwood - Editor, Audio Media*

MANUFACTURED BY



For international sales call: AD Systems

UK +44 (0181) 943 4949 fax:+44 (0181) 943 5155

on dozens of the big sessions since then, including Roger McGuinn, Little River Band, Rick Nelson, REO Speedwagon, Sammy Hagar, Quarterflash, Charlie Daniels, Pure Prairie League and Michael Murphy.

"There are hundreds of things that I have done, but most of them are not worth mentioning. They're stupid things, like back in the old days, we used to dissect the old analog synthesizers and patch them into everywhere they weren't supposed to go." Grupp laughs. "Everyone did it, so it wasn't that big of a deal.

"Lowell George [Little Feat's late guitarist] taught me the trick for getting his slide guitar sound, when I was working with him on a project," Grupp says. "He told me to align this old 3M 79 tape machine at +20 dB. So I did, and it sounded really wonderful. There were tons of incredible tape saturation and compression, distortion and all of that stuff.

"The next time I did a slide guitar, I did the same thing, and I burned up a head stack," Grupp continues. "As it turned out, when I did it the second time, I did it in stereo and used two adjacent tracks. I later found out that

you had to put many tracks in between, because it heated the heads up so much. I should have used track 1 and track 24, or track 1 and track 16. What I did was put the information on tracks 9 and 10, and since the two were right next to each other, there was nothing in between to dis-

the machine and this and that, and he looked up at me and said, 'I designed that machine when I was working at 3M, before I started this company! It is not designed to take *that!*' That was Glenn Phoenix.

"For mono or stereo, if you do it carefully, you can definitely see how

**Lowell George taught me the trick for getting his slide guitar sound. He told me to align this old 3M 79 tape machine at +20 dB. So I did, and it sounded really wonderful. The next time I did a slide guitar, I did the same thing, and I burned up a head stack.**

**—Paul Grupp**

sipate heat.

"I just basically melted down a \$5,000 head stack, which the owner of the studio wasn't too thrilled about," Grupp laughs. "It was at Westlake Audio. When he came to me, I said, 'Well, it should take it.' I went on about how Agfa tape, if you align it at +10, should work out fine. Then I went on about the design of

Lowell got this unique sound," Grupp explains. "You do everything else normally, like mike the amp and so forth. You just overdrive the machine well before you start hearing something. Normally, about +6 is about where you start noticing pretty good distortion. At +12, it's history."

Grupp points out that a lot of the desired noise and impact get lost in

# Round up those mixing runaways!

Are you a soft target for those "mixing rustlers"? Clients who love the sound quality of your all-time classic console and recording room for tracking and over-dubbing, suddenly head for some grey and souless, automated console, when it's time to mix. Optifile Tetra can halt this mixing stampede! In less than three days, virtually any make or model of console can be transformed into an

easy-to-learn, automated, high performance mixing tool, that will entice your clients to stay put in your studio until their project is in the can.

A recent survey among our 600 clients has proved Optifile Tetra pays for itself in less than a year, simply by keeping the mix business in house.

Optifile Tetra will allow you to offer clients a highly competitive one-stop recording/mixing deal in their favourite studio.



**SASCOM  
MARKETING  
GROUP**

**1 800 300 4756**

World Radio History

READER SERVICE CARD



**MIX-8** 8 stereo low noise line/instrument inputs. Channels 1-4 have a stereo aux sends, channels 5-8 have pan pots. Front panel Master Volume and headphone level controls. Front panel jacks for headphones, mute footswitch, XLR Sum Output for active DI. 1meg $\Omega$  input impedance for guitar or bass pickups.



**MIX-6** 4 mic/line XLR & TRS inputs with low noise, wide bandwidth mic preamp stages, low cut filters. 1 stereo RCA input, 1 stereo TRS 1/4" input, mic/line XLR & TRS outputs. Left & Right Master Volume, Headphone controls. 48V phantom power, limiter, LED bar graph metering.



**MIX-5S** 4 mic/line XLR & TRS inputs with low noise, wide bandwidth mic preamp stages and pan controls, 1 aux input with Left & Right RCA Phono inputs, mic/line XLR & TRS stereo outputs. Left & Right Master Volume controls, phantom power, LED bar graph metering.



**MIX-5** Mono version of the MIX-5S. 4 mic/line XLR & TRS inputs with low noise, wide bandwidth mic preamp stages, 1 aux input, mic/line XLR & TRS outputs. Master Volume control, phantom power, LED bar graph metering.




**MIX-44** A unique problem solver, the MIX-44 is a 4x4 matrix mixer capable of producing four discrete mixes from four separate inputs (or, the MIX-44 can be configured as two 4x2 mixers). Switchable headphone monitoring, LED bar graph metering. XLR balanced inputs and outputs.

# U.S. Audio

Compact and feature rich, the U.S. Audio series of mixers from Whirlwind provides exceptional sonic performance in a variety of problem solving configurations for studio, live sound, and broadcast applications. Designed and built in the U.S. at our own factory, the U.S. Audio product line includes mixers,

amplifiers, active splitters, and specialty products such as the Presspower active press distribution system. These products reflect years of real-world experience, and each one comes with the built-in reliability that Whirlwind is famous for. So the next time you need a high-performance specialty mixer, specify U.S. Audio!



**Concert 56** 48 female XLR inputs and 8 male XLR returns wired to two W40 MASS output connectors. The Concert Series mic splitting systems include the most requested options to provide complete interconnection between house and monitor consoles. Available in 32, 40, 50 and 56 pair configurations. Custom panels also available.

**20  
YEARS**  
WIRING THE WORLD™

whirlwind • 99 LING ROAD • ROCHESTER • NY • 14612 • 716-663-8820 • 716-865-8930 (FAX)

# whirlwind

**F**or twenty years, Whirlwind has been providing innovative products designed and built so we'd be proud to use them ourselves. We've custom specified and manufactured things other companies took for granted, like wire and connectors. We created a full range of specialty audio accessories, and, more

recently, the U.S. Audio brand. Whirlwind cables, connectors, and electronic products have set international standards for performance and reliability. And with our worldwide dealer network and large inventory, you can get those products when you need them. After all, we want you as a customer for the next twenty years.

USE READER SERVICE CARD FOR MORE INFO

World Radio History

## "ONCE YOU'VE REACHED THIS STAGE, YOU'D BETTER HAVE YOUR ACT TOGETHER!"

After more than 20 years of touring with **Pink Floyd**,  
monitor engineer **Seth Goldman** has some firm opinions about music and microphones.

"Pink Floyd's live performances are complex,  
both technically and artistically," says Seth. "There's just no margin for error.

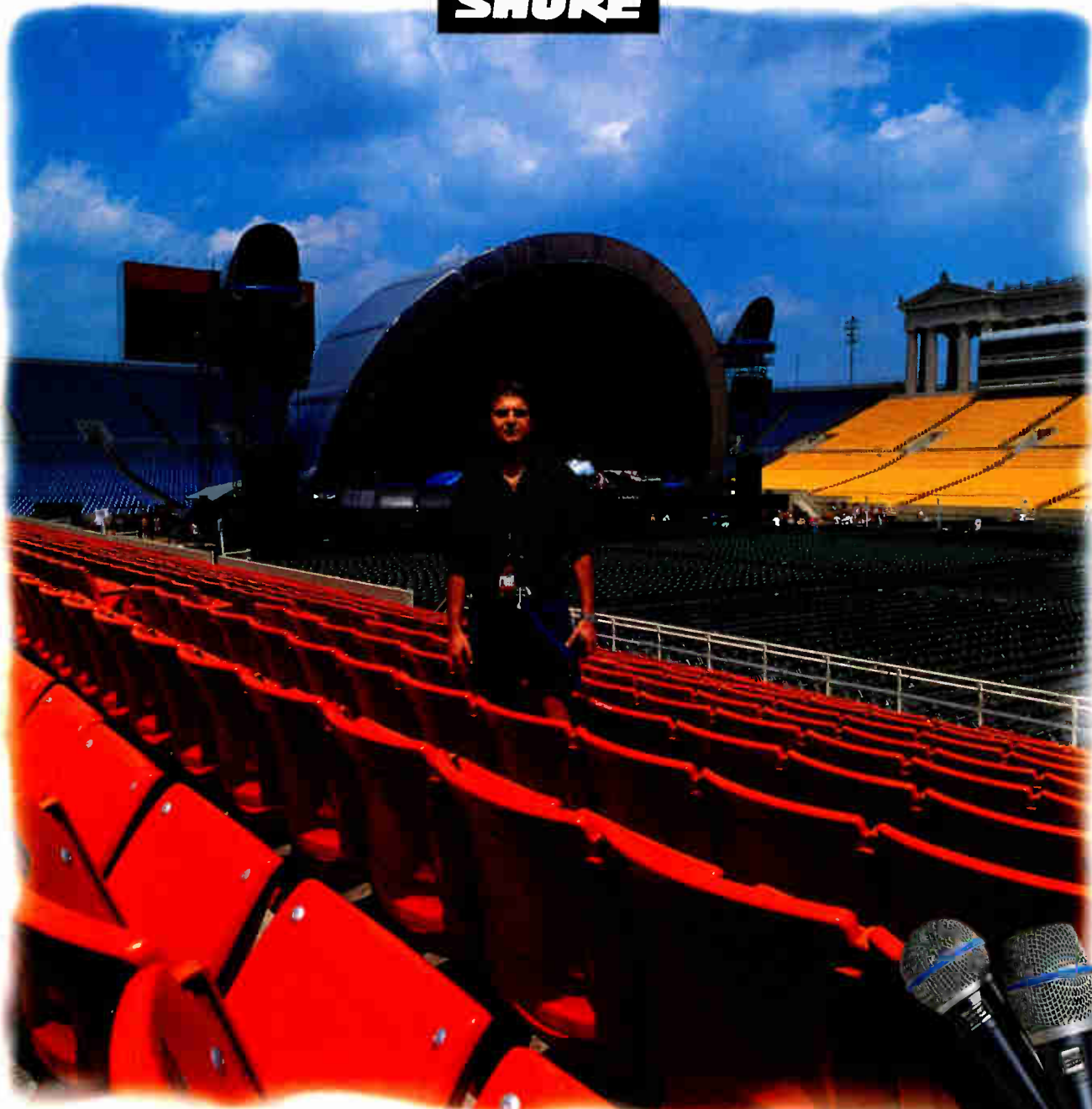
For this tour, I'm using 48 Shure microphones on stage, including eight Beta 87s for vocals.  
Their extended highs are outstanding. So is the gain before feedback. And reliability is a given.

I have full faith in every one. They've earned it."

**Shure Beta.** It may be just what you need to reach the next big stage in *your* career.

To learn more, call 1-800-25-SHURE.

**SHURE®**



*Seth Goldman, Pink Floyd Monitor Engineer, Soldier Field, Chicago.*

## A microphone and a speaker are the same thing. They're both transducers.

One sucks, and the other blows, as I like to say.

—John Agnello

the normal signal path. "See, you would distort the console and nothing in the whole recording chain would ever deliver it. It would clip the signal and prevent that level from ever getting to tape," Grupp says. "You might get +10, but you would have this distortion from all of the electronics, rather than the tape. This way, it was a matter of sending a normal signal to the tape machine and then cutting it onto the tape +20 dB hotter."

Grupp adds, "I can also tell you of one thing that I witnessed, but I didn't do myself. Lee Keiffer was a producer and engineer on the first Tubes records. He had this brilliant idea that he wanted to take a tinny 2- or 3-inch transistor radio speaker and connect wires to it and hook it up to a microphone input. He took a couple of pieces of string and put a couple of holes in the speaker and hung it from the tuning lugs of the kick drum. This speaker was hanging dead center in the back of the kick drum, where the head had been removed.

"They used it as a microphone for the kick drum, and it recorded only the sounds that caused that speaker to really move. Where the speaker was efficient and moved, the sound would propagate down the line, and the ones that it couldn't reproduce or couldn't handle, it just didn't," Grupp explains. "When you did a final mix and played it back on one of those small radios, that kick drum really stood out. It practically ripped the speaker out that you were playing back on. On a big system, you didn't really notice any big deal. His whole idea was that on small radios, the kick drum was always lost. He wanted to figure out a way to get around that. It worked great."

### JOHN AGNELLO

Redd Kross, Dinosaur Jr., Screaming Trees, and Chainsaw Kittens are a few of producer/engineer John Agnello's credits. Inventiveness is something Agnello thrives on. His most recent production is Interscope Records band Dish, whom he produced at Ar-

dent Recording in Memphis. Where Paul Grupp related his story about using a small speaker as a bass drum mic, Agnello went in the opposite direction for the Dish sessions.

"A microphone and a speaker are the same thing. They're both trans-

ducers. One sucks, and the other blows, as I like to say," Agnello explains. "When you wire the subwoofer as a microphone, it sucks. What it does is reproduce these signals out of the bass drum, which are sub-low frequencies. You can barely hear it, but you can feel it a ton.

"My only real speaker of choice is a 15-inch subwoofer, as opposed to just a 15-inch speaker, which I've tried," Agnello elaborates. "It seems like the subwoofer, for some odd reason, catches the frequencies in different ways. At least that is true with some of the ones I have had. Of course, I might just be insane, and I



The Allman Brothers • Julie Andrews  
The Band • The Beach Boys • Jeff Beck  
Pat Benatar • The Carpenters  
Ray Charles • Eric Clapton  
Stanley Clark • Joe Cocker  
Natalie Cole • Alice Cooper  
Counting Crows • Robert Cray  
Crosby, Stills and Nash • The Crusaders  
Neil Diamond • Dr. Dre • Bob Dylan  
The Eagles • Danny Elfman  
The Eurythmics • Donald Fagen  
Roberta Flack • Aretha Franklin  
Marvin Gaye • Charlie Haden  
Sammy Hagar • Herbie Hancock  
George Harrison • Don Henley  
John Lee Hooker • Bruce Hornsby  
Julio Iglesias • Mick Jagger • Etta James  
Al Jarreau • Dr. John • Elton John  
Quincy Jones • Tom Jones • BB King  
Randy Newman • Tom Newman  
Nine Inch Nails • Oingo Boingo  
O.M.D. • Robert Palmer • Tom Petty  
Pink Floyd • Bonnie Raitt • Lee Ritenour  
Robbie Robertson • Sly Stone  
The Rolling Stones • Diana Ross  
Santana • Frank Sinatra  
Smashing Pumpkins • Snoop Doggy Dog  
Bruce Springsteen • Steely Dan  
Rod Stewart • Barbra Streisand  
Donna Summer • Supertramp  
Talking Heads • James Taylor  
Tina Turner • Luther Vandross  
Stevie Ray Vaughan • Joe Walsh  
Jennifer Warnes • Muddy Waters  
Neil Young • Frank Zappa

The Village 1616 Butler Avenue West Los Angeles, CA 90025  
PHONE 310. 478. 8227 FAX 310. 479. 1142 E-MAIL villagerec@aol.com

USE READER SERVICE CARD FOR MORE INFO

am just convincing myself of this. However, at the times I've not had actual subwoofers, and just speakers, it seemed to me to be different. If you have a guy with a small bass drum, it really helps to make it sound thicker or deeper. If you've got a guy with a big bass drum, you can hopefully make it sound even bigger. It's a matter of taste, but in optimum situations, it really works great. I use it all the time. People think I'm crazy, but I do it."

**BOB KRUZEN**

Jerry Lee Lewis, Mojo Nixon, The Radiators and God Street Wine are a few of Bob Kruzen's credits, many of

**Dony [Winn] found a big, old steaming pot for crawfish, and we put mics in the bucket and had the singer sing into it. It was a really nice vocal effect.**  
**—Bob Kruzen**

which he has done with producer Jim Dickinson. Kruzen, a lover all things with big tubes and vintage gear, has worked in Memphis, Nashville, Muscle Shoals and New Orleans, among


other places. As a live recording engineer, he also recorded Live Aid, Hall & Oates and the Neville Brothers.


"While recording the Panama album, which was produced by Dony Winn, we were looking for ideas to make a couple of songs a little more extreme. I had this Shure mic that is really old, and it has this strange hollow sound to it that we liked," Kruzen says. "I mentioned to them that for a lot of the old-time sessions, people would sing into a bucket for an effect. Dony found a big, old steaming pot for crawfish, and we put mics in the bucket and had the singer sing into it. It was a really nice vocal effect with a tone we couldn't have gotten any other way.

"I've got a couple of compressors that are great for weird things. One of them is an old Altec 438-A compressor," says Kruzen, who restored and modified it. "I've got it to where I have complete control over the attack and decay and compression. I can almost make it work backward to where it is expanding, instead of compressing. It has also got a nice distortion element to it.

"The great compressor for doing really strange stuff is an Eventide Omnipressor, and a lot of people don't know about it," Kruzen explains. "It has a knob on it that will do anything from extreme compression to reverse expansion with a gate, so it will actually make the transients louder and then cut off the low parts. It'll put dynamics into something, instead of taking things out. I've used it to decompress overcompressed things. It's also a great device for drums, because you can stick a point on a drum that isn't there. You can make it inside out, so when you hit a drum, it'll go away and then suck up in reverse.

"I've got a Telefunken V-72, which I basically use as a fuzz box," Kruzen says. "I know a lot of people use them for mic pre's, because they're usually looking for that 'Beatles sound.' I think it's a good mic

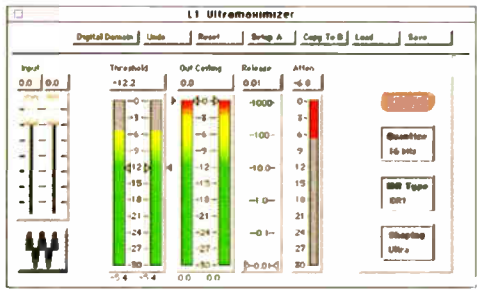





**TEC award nominee  
1995**

## L1-ULTRAMAXIMIZER

- Indispensable for CD and Multimedia mastering
- TDM, Sound Designer II, and Premiere plugin
- Maximize your CD/DAT levels
- 24, 20, 16, 12, and 8-bit output
- Advanced lookahead peak limiting
- IDR gives 19-bit quality in 16-bit file
- Industry-standard 8-bit audio tool



*"you couldn't ask for a more powerful tool..." -Electronic Musician July '95*



## WAVECONVERT

FOR WINDOWS

Multimedia batch audio processor

Sample-rate conversion • Peak limiter • 16-to-8 bit • Multi-file processor

Get optimal sound quality for your multimedia production. Waveconvert combines the technology of the L1-Ultramaximizer with other Waves processors into a powerful one-step program. Just select your files, start the process, and take a break.

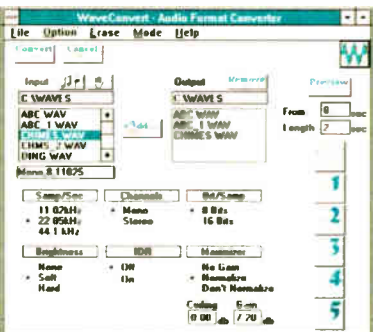
**plus:**

- .WAV file support
- level maximization
- file auto-naming
- tone enhancement
- low truncation noise

**Requirements:**

- 386 PC or higher with 8MB
- Windows 3.1, sound board recommended

**List: \$299**  
*Waveconvert Macintosh is coming this fall!*



<http://www.waves.com/waves> • waves@waves.com • CompuServe: GO WAVES  
 Call your local dealer or WAVES for info • 1-800-264-4294

USE READER SERVICE CARD FOR MORE INFO



# BACKUP ON CD!



2 out of 3  
Recordable CD  
Systems sold today  
are Pinnacles!

THE #1 SELLING RECORDABLE  
CD SYSTEM BY PINNACLE MICRO

**\$1295\***

## THE PINNACLE RCD-1000 IS 3 DRIVES IN 1!

- 2X** Recordable CD System
- Double-speed CD-ROM Player
- Tape Backup Replacement



RCD-1000™ internal with  
SCSI controller & software  
**\$1295**



RCD-1000™ external with  
SCSI controller & software  
**\$1495**

The RCD-1000™ is virtually 3 drives in 1 - making it the ultimate storage device for only \$1295. With the flexibility of Pinnacle's RCD-1000, the applications are endless. It's even plug-and-play compatible with Windows 95! As a **CD Recorder**, the RCD-1000 allows you to master your own CD that can be easily transported across town - or across the globe. As a **double-speed CD-ROM player**, it can read virtually thousands of educational, multimedia or audio CDs. And with Pinnacle's new **Backup Utility**, you can now replace your tape drive with a system that pro-

**Includes: Recordable CD software, valued at over \$500, as well as the new UP! Multimedia CD with 100 Startup Motivational Videos, a \$59.95 value, and 2 pieces of FREE Recordable CD media!**

vides a more reliable solution and fast random access to your data for only \$19 per disc, or **3 cents per megabyte**. Each disc boasts 650 MB of data, audio, and video storage capacity.

The RCD-1000 is perfect for creating and mastering your own multimedia titles, interactive games, or even mixing your own audio CD of favorite tunes. You can back up accounting records, business plans, charts and graphs, or confidential information on CDs for decades - safe and secure. The RCD-1000 system is simply **the best** way to store, archive, distribute and create information. Best of all, it's now affordable - it's recordable!

\*PC internal version



RCD Backup Utility

### TAPE IS OUT. OPTICAL IS IN.



- Tape is slow
- No random access
- Five-year shelf life (Avg.)
- Too many different formats
- Reliable?



- Recordable CD is fast
- Random access
- One hundred-year shelf life
- CD-ROM standard format
- Very reliable



To order or for a  
dealer near you  
call: 800-553-7070



**PINNACLE MICRO**  
THE OPTICAL STORAGE COMPANY

Tel: 714-789-3000 Fax: 714-789-3150

All Trademarks and Registered Trademarks of Their Respective Owners.

pre, but when I overload it and use it as a distortion box, it really adds a special quality. I like it especially on the bass guitar or drums. If I want something clean and quiet, I've got some Universal Audio things that I use for actual preamps. I just use the Telefunken V-72 as an effect.

"Another thing we've done is take a Rockman and patch it into the effects send of a console, like an SSL, and use it as a fuzz box. It isn't really made to run through a console, but when you patch it in, it really sounds pretty cool," Kruzen notes. "The input/output works best, as opposed to using the cue send, because it has a really hot signal and it overdrives everything. I've run vocals, guitars and drums through it. In fact, a snare drum through a Rockman is quite a sound."

#### **JOHN HAMPTON**

John Hampton's credits range from The Cramps to Robert Cray and The Replacements to the Gin Blossoms, his most recent multi-Platinum production credit. He has also enjoyed quite a bit of success engineering and mixing hit country acts like Travis Tritt, Little Texas, George Ducas, Marty Stuart and Aaron Tippin. Hampton's most recent productions include The Idlewilds and a Gin Blossoms single for the movie *Empire*.

Some of you may know about tapping into the atom-smashing capabilities of the SSL Listen Mic compressor. For those who don't, Hampton freely shares his step-by-step technique: "If you are looking for a total out-of-control effect, a lot of times you can go to the SSL Listen Mic compressor to achieve that. It is a total 100 percent ass-bashing, trash-compacting compressor. It takes any dynamic range and reduces it to one level. If you hit a drum and then stop, the compression lets go and the room tone gets as loud as the drum hit does.

"Let's say we're doing this on mix-down," Hampton continues. "Generally, you use a regular echo send from a channel and send that to the Listen Mic input of the console. You kind of play with the echo send level and the listen mic input level to achieve the desired effect. This is done while in Listen Mic Mode. Once you've done that, the only way you can get that to tape is to hit the Listen Mic to Tape button and put a track into Record. The reader should be warned that you cannot control the level to your

**For the hell of it, we ran a Les Paul through every piece of equipment in the room that we could get our hands on. The guitar ended up sounding exactly like an elephant charging.**

**—John Hampton**

monitors, because the monitor volume pot is out of the loop now, as is the Cut button. In other words, you can't turn it off. The only thing you can do is unplug the speakers, or turn the monitor amps off. The end result is screwed-up and great. You record it onto another track and add it into the mix when you need it. A lot of The Replacements' *Pleased to Meet Me* album was run through the Listen Mic compressor. I've used it a bunch."

Many things have been said about where the paths of excess lead, and Hampton is more than happy to relate one such experience:

"Joe Hardy [engineer for ZZ Top, Tom Cochrane and Jeff Healey] and I used to do lots of stupid things. We once had an old Les Paul, and we were looking for an odd sound for a band called Photons, on Line Records in Germany. The song was called

**We cranked up a Weedeater and ran it over the guitar strings above the pick-up. The Weedeater played the guitar for a few seconds, before we really dug into it and it blew it up.**

**—Jeff Powell**

'Idle Jets.' For the hell of it, we ran the guitar through every piece of equipment in the room that we could get our hands on," Hampton laughs. "The guitar ended up sounding exactly like an elephant charging. It was totally, completely screwed up.

"I know for a fact that we started off going through an Orban 2-channel parametric equalizer. We went in one channel, maxed it out and took the output of that channel into the input of the other channel of the equalizer. We maxed that out, too, and took that through an EMT 140 plate and took the output of the plate to a Langevin passive graphic. We took the output of that to a Lexicon Prime Time digital delay and went from that to a Pultec MEQ-5. Then we took the output of that through another Pultec MEQ-5 and went into a rackmounted MXR flanger and then into an MXR phaser. We took the output of that into a Dolby unit on encode and then took that into Pandora's Time Line. We recorded that onto tape at +17, over 185 nW.

"On the same song, we took the mix and ran the left channel and right channel through separate Fender Twins, out of the board onto a separate piece of tape. The Fender sound was very distorted. As the song was ending, we would cut to the Fender amp recordings every four bars of the mix, and then to the normal signal straight out of the board—back and forth every four bars. The desired effect was hi-fi/lo-fi," Hampton dryly notes, adding that the end result was indeed very sick. He wistfully adds, "Too bad I did all that stuff when I was younger, because nobody will let me mess up their records like that anymore."

#### **JEFF POWELL**

Jeff Powell, who works out of Ardent Recording in Memphis, thrives on afflicted production and engineering.

# Tools Change.



## Prisma. The Digital Audio Workstation that changes everything.

**U**ntil now, workstations have had a “one size fits all” approach that forced you to adjust your working style to suit the computer. But times have changed.

With Prisma, you can choose between two completely different user-interfaces optimized for your production environment: Prisma Music, a radically different interface for music production, or Prismatic for post and radio. And each Prisma system comes with both — but it doesn't stop there.

At a breakthrough price, Prisma delivers powerful multitrack editing, real-time multitrack mixing and DSP, SMPTE (LTC and VITC), MTC, MIDI, and SCSI interfaces.

Roger Nichols summed it up this way in EQ Magazine: “Spectral, Inc. Remember that name... Spectral is going to be the company to deal with in the DAW market.”

So don't hold yourself back by using old tools! Call 800-407-5832 today for all the info on Prisma.



**SPECTRAL**

Spectral, Inc. • 18800 142nd Avenue NE • Woodinville • WA • 98072 • 206-487-2931 • 206-487-3431(fax)

USE READER SERVICE CARD FOR MORE INFO

His credits include Afghan Whigs, Primal Scream, Alex Chilton, Lynyrd Skynyrd, the Allman Brothers, and most recently, The Lemons and 16 Horsepower.

"One time, when I was working with a band on the Ardent label called Neighborhood Texture Jam, we basically needed a big disastrous noise on a track called 'The Brucification Before Pilate.' It was on an album called *Don't Bury Me in Haiti*. The song was in the key of E, and we borrowed a cheap, old Fender Strat copy from a friend who didn't care what we did with it, and we strung it up with nothing but big low E strings. The band was so broke that it took all of the band's money to afford all of the E strings," Powell laughs.

"We put the guitar on a stand and ran it through a Marshall head with all the knobs turned up as far as they would go and, at this one point in the song, where we wanted this big noise, we cranked up a Weedeater and ran it over the guitar strings above the pick-up. The Weedeater played the guitar for a few seconds, before we really dug into it and it blew it up. It took about eight sec-

onds before the strings totally snapped and went everywhere. It was a really wonderful noise that was perfect for what we needed. It was definitely a one-take kind of thing. We added a little reverb to the sound and a bit of EQ, and it all came across on tape really well."

#### JIM DICKINSON

From his production work with artists like Big Star, Ry Cooder, The Replacements, Toots Hibbert, Sleepy John Estes, Jason & The Scorchers, Mojo Nixon and True Believers, to his soundtrack work on movies like *Crossroads*, *Gimmie Shelter*, *The Border*, *Streets Of Fire*, and session work for the Rolling Stones, Arlo Guthrie, Flamin' Groovies, John Hiatt, Aretha Franklin, Primal Scream and many others, Jim Dickinson synthesizes earthy instinct and a love for the theater-of-the-moment to capture wild creativity.

One Dickinson production that slipped through the cracks and never got released was Dan Penn's second solo album, *Emmett the Singing Ranger Live in the Woods*. "We recorded quite a few songs for *Emmett the*

**There's a rhythm to a Harley-Davidson engine. It goes ba-da-bump ba-da-bump ba-da-bump.**

**—Jim Dickinson**

*Singing Ranger Live in the Woods* at Phillips Recording with Knox Phillips as the engineer," Dickinson explains. "This is where we cut a song called 'Tiny Heinies and Hogs,' which featured two live Harleys. 'Tiny heinies and hogs/funky ladies love outlaws.' It contains one of the greatest Dan Penn lines that I know of: 'This chrome hog is a rollin' rocket/A two-wheeled Caddie with a highway sprocket.'

"We recorded this with part of the

## The BEST Digital Audio Over ISDN

**CDQPrima™ with CCS MUSICAM® makes your ISDN audio sound the best—money back guaranteed!**

MUSICAM® is today's digital audio standard. Only CCS MUSICAM® has enhancements designed to sound best over ISDN phone lines. Only CCS gives you a 30-day money back guarantee.



MUSICAM® is the choice of RCA TVDirect, LucasFilm, top recording studios and more than 10,000 codec users worldwide. We guarantee compatibility. Prima will even make your other brand decoder sound great!

*Don't rely on five year old Layer III or Layer II technology for the audio you send.*

**Call CCS for the facts.**

**CCS** Audio Products  
Crystal Clear Digital Audio  
670 N. Beers St., Bldg. 4, Holmdel, NJ 07733 USA  
Tel: (908)739-5600 Fax: (908)739-1818



# Groovy Deal!

## 256 Hip Presets



## 24 spaced OUT Oscillators

## Ride the Waves

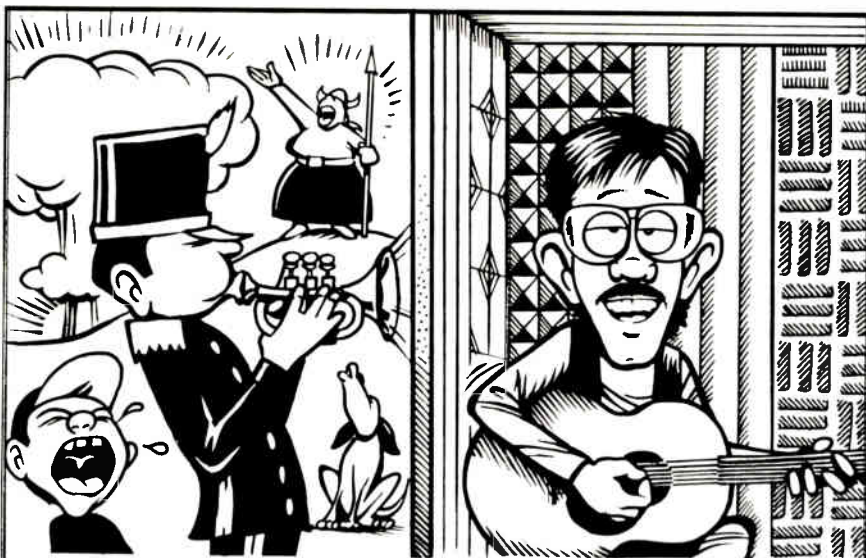
## ANALOG

Here is a chance to own the **fattest**, meanest, **nastiest** sounds around for one of the most affordable prices ever. The Spectrum Synth offers **256** preset sounds (64 RAM / 192 ROM) including classic **analog**, digital, and hybrid synthesizers. The Spectrum Synth specializes in **big, fat, warm** analog synth sounds. Sounds you haven't heard since you bought your last 8-track. The 12 resonant filters offer 2 or 4 pole low pass, band pass, and high pass dynamic filtering with **resonance** which is critical in emulating the sound of the classic analog synths. Presets can be edited and stored to the 64 RAM locations using the PC-1600 MIDI Controller. From fat **PIG basses** to warm lush pads to nasty biting solo leads, the Spectrum Synth covers it all for only \$399.99.

The Monitor Magazine is a publication filled with the latest information musicians want to know. To receive 4 issues for only \$5 (USA price only) send check or money order to Monitor Magazine, Peavey Electronics 711 A Street, Meridian MS 39301 ©1995 (\*suggested retail price in US only)

World Radio History





## Sound and Noise Control Products with Solutions

CALL FOR A FREE CATALOG AND SAMPLE  
1-800-782-5742

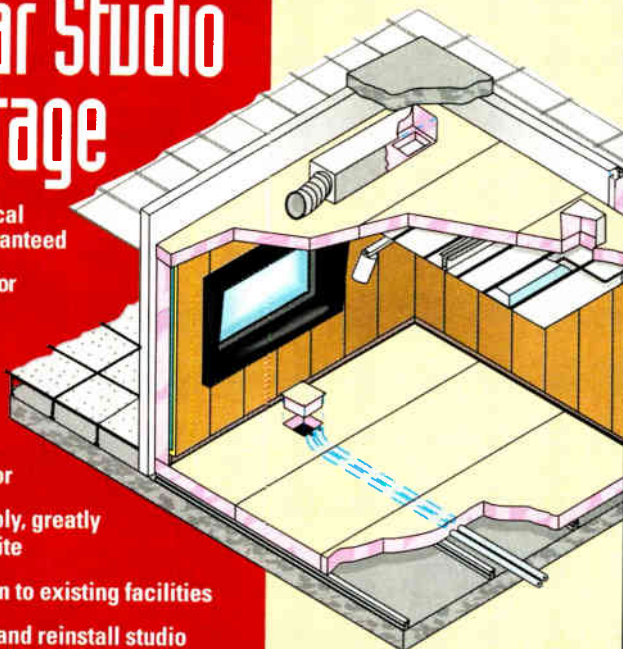
**Alpha Audio Acoustics**  **ACOUSTICAL SOLUTIONS, INC.®**

USE READER SERVICE CARD FOR MORE INFO

## Modular Studio Advantage

- Enhanced acoustical performance, guaranteed
- Technically superior construction
- Custom designed to maximize floor space
- Visually pleasing, comfortable interior
- Quick field assembly, greatly reducing time on site
- Seamless transition to existing facilities
- Ability to relocate and reinstall studio
- Less expensive than standard construction

For the best performance, choose a modular enclosure from Acoustic Systems for your new studio's sound foundation.



**ACOUSTIC SYSTEMS**

800/749-1460

415 E St Elmo Rd., Austin, TX 78745  
512/444-1961 FAX 512/444-2282

USE READER SERVICE CARD FOR MORE INFO

American Rhythm Section and part of the old original Muscle Shoals Rhythm Section that had been Dan's high school band, the Mark V. It was Jerry Kerrigan, David Briggs and Norbert Putnam. It is a very interesting record. It could have been a great record, but it doesn't exist now," Dickinson adds. "Anyway, Dan Penn is the master of cutting weird demos, and he had this demo of 'Tiny Heines and Hogs,' where he was slapping on his leg like this [imitates rhythm] and making the sound of a Harley Davidson. There is a rhythm to a Harley-Davidson engine. It goes ba-da-bump ba-da-bump ba-da-bump, and that was the rhythm of his hands. Dan had Gene Christman, a brilliant drummer, write down this pattern and play this weird ham-bone rhythm that Dan was doing.

"I thought what we needed were some Harleys to play the percussion part, like bongos. So I got Campbell Kensinger and one of his other cronies from the [biker] family Nomads to bring their bikes into the studio," Dickinson explains. "Campbell was in the center of the studio playing lead Harley. His buddy, who didn't really 'get it,' was off in the corner playing rhythm Harley. Well the rhythm Harley was just playing—he just started the motor and let it run. Meanwhile, Campbell was actually trying to get the motor on the beat. He was retarding the spark with his screwdriver, to slow the engine down, and giving it gas with the throttle to keep it from dying, so it was sort of choking out.

"Every time it would choke out he would rev it up, and he was shooting like three feet of blue fire out of the exhaust," Dickinson laughs. "The whole studio was filling up with carbon monoxide. It was great! Eventually, Campbell got to the point where he was really playing the bike. Not only was he keeping this beat going, but when we got to his solo, he was doing this saxophone thing. While this was going on, Dan was playing acoustic twelve-string on the floor, where he insisted on singing with the Harleys live in the vocal microphones. When everybody hears the tape, they always think the bike is playing along with the instruments. Well, of course, what is happening is the instruments are playing with the bike!" ■

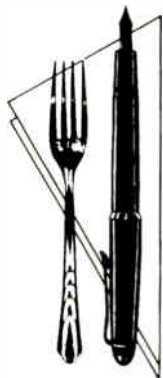
*Memphis-based writer/producer/musician Rick Clark should know better, but if he does, he won't admit it.*



by Mr. Bonzai

# ISAAC TIGRETT

## BUILDING THE HOUSE OF BLUES



Rarely interviewed, Isaac Tigrett is the soft-spoken Southern gentleman whose vision created the Hard Rock Cafe in 1971 and The House of Blues in 1992. Today, he heads a blues empire with restaurants/music venues in Cambridge, New Orleans and West Hollywood, a TV and radio production company, and a music company. The latest additions are House of Blues recording studios in L.A. and Memphis.

The House of Blues studio in Memphis was originally built in the late '60s by Sam the Sham and was called The Sounds of Memphis. In 1987, present owner Gary Belz teamed with Joe Walsh of The Eagles to rebuild the facility, which was dubbed Kiva. Redone again in 1995 with the trademark folk art and exotic decor of the House of Blues, the studio features a new SSL console with a 16-channel API sidecar in Studio A and in Studio B a classic Neve 8078 formerly at Townhouse Studios in London. The House of Blues/L.A. studio, built four years ago by Belz and remodeled this year, features a 44-channel API console. (Belz is also partner with Allen Sides in the new Ocean Way studios in Nashville, opening in January, 1996.)

A native of Jackson, Tennessee, 46-year-old Tigrett was personally touched by the blues as a teenager while chauffeuring legendary musicians to their Memphis gigs. A few years later, while living in London, his appetite for American burgers and music resulted in the first Hard Rock Cafe, which he bankrolled for a modest \$130,000.

In 1988, Tigrett cashed out of the business for \$30 million and embarked on a quest for personal peace. But at the urging of Blues Brother Dan Aykroyd and Indian master Sai Baba, Tigrett decided to return to the material realm to forge a new business dedicated to racial harmony, great music and good taste.

**Bonzai:** Personally, in your life, what does "the blues" mean to you?

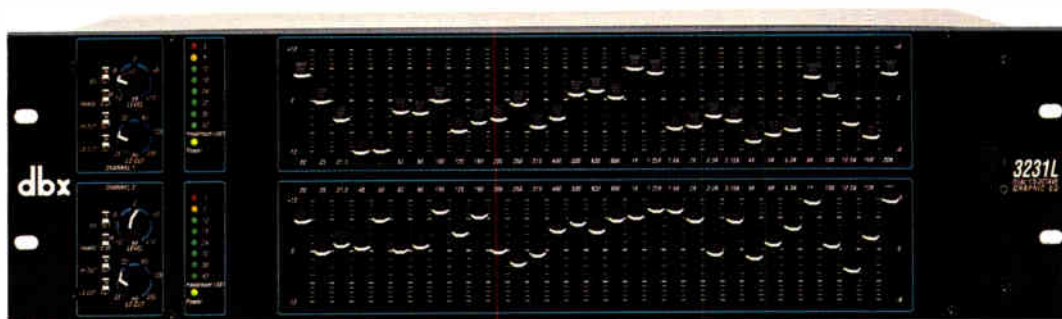
**Tigrett:** [Laughs] I like that—it's a good beginning. Well, I grew up in the rural South in Jackson, Tennessee. It was a very unique set of circumstances for a boy, with African-American culture as one of the primary influences on my life. You can imagine growing up in a small town halfway between Nashville and Memphis when there was so much music exploding out of both towns. It was so amazing, and I was drawn very much to Memphis, R&B, Sun Records, and the explosion of Stax. That filled the biggest part of my consciousness in the late-'50s and early '60s. I've been a board member of the Blues Foundation for a number of



PHOTO: MIM



# We understand the competition has been making some noise.



WE DON'T.

Noise Reduction Units. Compressors. Limiters. Gates. Spectral Enhancers. All recognized as world class audio devices. This is the dbx legacy. To think that anything less than pristine audio performance would be acceptable to us is pure folly, and we can prove it.

Highly accurate constant Q filters with superior combining characteristics, and our low phase shift circuit design, assure pure natural sounding equalization, regardless of

how slight or radical the equalization settings. We achieve superior performance by using low tolerance components; flexible, non-conductive black nylon faders (for better RF protection); and a toroidal power supply mounted in a minimum hum orientation.

**dbx**<sup>®</sup>

A Harman International Company

Audition the new 30 Series graphics EQ's from dbx. Listen to them against your favorite graphic equalizer. We think you will be pleased by what you don't hear.

Save The Planet



It's The Only Market We've Got.

1994 dbx Professional Products. 8760 South Sandy Parkway, Sandy UT 84107  
Phone (801) 568-7662 • International FAX (603) 672-4246

USE READER SERVICE CARD FOR MORE INFO

World Radio History

years and have been a proponent of the culture, especially in the Memphis area.

**Bonzai:** Did you visit Sun Studios when you were young?

**Tigrett:** I believe Sun Studios had closed down by the time I was hanging out in Memphis. It had changed hands, was derelict for some time and has just been revitalized in the last five years or so.

**Bonzai:** Who came up with the name "The House of Blues?"

**Tigrett:** It's just something that came out of my consciousness. In fact, I was going around Trafalgar Square in London the other day and I remembered having seen Uganda House and Canada House—that's how they name a lot of buildings over there in Europe, where I spent 25 years. The House of Blues came to me about two-and-a-half years ago, and the whole thing evolved from there.

**Bonzai:** How does Dan Aykroyd fit into the picture?

**Tigrett:** Well, we have a unique group of partners and people that are supporting this endeavor. We are financed primarily by several institutions, Harvard Endowment being our largest investor, from Harvard University, as well as other funds, and then there are individuals like Dan.

Dan has been a dear friend for many years. What Dan and John [Belushi] did to bring a whole generation's attention to R&B music is historical and extraordinary. Dan is a real blues-ologist and he's been after me for some time, because I retired from my previous career—he's had a big influence on getting me out there again. There are other investors—Aerosmith is one of our biggest. Jim Belushi, Isaac Hayes, the Blues Brothers Band—Matt "Guitar" Murphy, Duck Dunn, Steve Cropper—are all shareholders in the company.

**Bonzai:** The House of Blues recording studios—I guess you go way back with Gary Belz?

**Tigrett:** Yes, both coming from Jackson, I've known Gary since I was about 17 years old.

**Bonzai:** How do the studios fit into the game plan?

**Tigrett:** We've got a lot of great associations in our mini-micro entertainment company. We have a TV/radio production company, headed by Michael Murphy of New Orleans. He's produced over 200 live shows

## House of Blues Recording

MEMPHIS FACILITY CHANGES HANDS, AND NAMES

by Dan Daley

Kiva Studios was created eight years ago in Memphis in an apt location. The building's first recording space was built by MGM Gold-wax Records for one of its 1960s prime recording artists, Sam The Sham, who with his Pharaohs, gave the nascent world of pop/rock blues-tinged classics like "Little Red Riding Hood." After Sam, the building went through a few anonymous studio stewardships as Memphis itself declined as a recording center. Chips Moman's American Studios, the locus of pop/R&B music and Sun Records' Studio where Sam Phillips cut Elvis, Johnny Cash, Carl Perkins and Jerry Lee Lewis, dissipated in the early 1970s, with much of the musical talent shifting to Nashville and Los Angeles. Just prior to Kiva's opening, the studio was called Studio K, owned and used as a home base by Stax Records' soul instrumentalists the Bar-Kays.

In the wake of Stax Records closing in the early 1980s partners Gary Belz and former James Gang/Eagles guitarist Joe Walsh opened Kiva. The facility was originally intended to be both a studio and a base to develop new acts. None of the latter panned out, much to Belz's chagrin, so Kiva became a completely for-hire facility and began experiencing the roller coaster ride that most studios have taken since the mid-1980s. Meanwhile, Belz left for Los Angeles and refurbished a studio in what was once Tito Jackson's house in Encino as Kiva West, in partnership with Dan and Peter Aykroyd.

In 1992, Belz joined as an investor with Isaac Tigrett's House of Blues, along with Walsh and Aerosmith. Tigrett had ambitious plans for his next incarnation, including a record label, an interactive multimedia department, television and radio syndication, and finally a recording studio—something Belz had to offer. As part of the deal, the Kiva facilities were renamed House of Blues Recording, and in the process, became their own best

customer, recording the first five artists signed to HOB Records.

HOB Entertainment owns 50% of both Kivas in a joint venture with Belz, and the studios have been refurbished and expanded with, it is rumored, approximately \$1.2 million from BMG Records. BMG in turn owns 50% of HOB Entertainment and will distribute—via BMG custom label Private Music—HOB Records. Renovations to the Memphis facility included a fourth room (Kiva already had a Tom Hidley-designed A room with a 56-input SSL G Series console with a 16-channel API sidecar, a B room with a Mitsubishi Westar console, and a MIDI suite), extensive aesthetic changes to resemble the shantytown tin exteriors of HOB clubs, and artists' accommodations.

"The studio business is down nationally; no doubt about it," observes Belz. "L.A. studio rates have fallen significantly, and a lot of studios are switching over to post. So this was an opportunity to go back to what we had envisioned in the first place. The [studio] rental business...had become passionless. And when it gets into tough times, you care less about the music than getting the purchase order. And now we no longer have to sell acts to some executive in a tower," he adds, a reference to the rebuff L.A.-based record execs gave him in his first try at artist development.

Belz sees the joint venture with Tigrett and BMG as both insurance for the studios and a way to enlarge horizons that have become limited by a fragmented studio and music market. However, back in Memphis, studio manager Gary Harwood notes ironically that the facility had its best month ever in August 1994. Harwood, who has been managing the Kiva/House of Blues facility since 1989 after leaving Memphis State, compares the studio business to a sine wave: "But the amplitude keeps getting greater," he laughs.

—CONTINUED ON PAGE 50



# K-ROK'N IN THE FREE WORLD



The new KRK K-RoK close-field monitor looks as if it's been carved out of solid granite. These bizarre-looking little monsters feature a unique box design that produces better linearity and low-end punch than any monitor in their class.

Featuring a powerful 7" long-stroke woofer, a 1" silk-composite dome tweeter and fanatical KRK engineering, the affordable K-RoKs (\$449.00 per pair) deliver the smooth response and high power handling capability that have made KRK monitors legendary.

Perfect for the home studio, K-RoKs provide world-class performance without blowing your budget. Why settle for some cheaply-constructed mini-monitor when you can own an authentic KRK reference monitor for about the same dough? Contact your local KRK dealer for a K-RoK demonstration. K-RoK, fanatical by design.



Distributed by Group One  
East Coast Office:  
(516) 249-1399 • FAX (516) 753-1020  
West Coast Office:  
(310) 306-8823 • FAX (310) 577-8407  
KRK Monitoring Systems  
16462 Gothard St., Unit D  
Huntington Beach, CA 92647  
(714) 841-1600 • FAX (714) 375-6496



for television in the last six years, and he produces *Live From the House of Blues*, which is on TBS right now. Time Warner is our partner in that. Also, we produce radio in partnership with the CBS Radio Network. We have two shows on the air right now covering about 170 markets, and we're about to produce some others. And we are a record entity—

we have a blossoming record label. **Bonzai:** Engineer/producer Joel Moss mentioned to me the upcoming Cissy Houston album, *The Gospel According to the Blues*.

**Tigrett:** Yes, that's one of our projects, and we've signed five artists just in the last six months, with the first releases coming out by the end of summer. We have a joint venture arrangement with BMG and through the label Private Music we have our

own label called House of Blues Music Company.

We're an entertainment company, and having recording studios available for our artists and upcoming artists is such an important part of what the culture is all about. Gary joined forces with us, which was very important because Memphis has been struggling under a cloud for some time. I don't think there's a major label that even has an office in Memphis. Here's this

—FROM PAGE 48, HOUSE OF BLUES

"The good times get better, but when it's down, it hurts more."

The inclusion of the studio in the deal is viewed by the new label's nominal head of A&R as an opportunity to develop a characteristic sound for the label. "It's going to be our R&D center," explains David Z, a producer/engineer/arranger who has done records for Prince, Big Head Todd, Fine Young Cannibals and Sisters of Mercy. "We want to develop our own sound and recording techniques, and that's what having a studio of our own offers."

It also offers some economic advantages, he acknowledges, including preferential bookings and rates. "It's definitely better for the bottom line overall," he says. "As part of the label, we do get a reduced rate from what we'd pay at other studios."

Today, Belz is working on a more than two-year-old plan to build a for-hire studio in Nashville with partner Ocean Way Studios owner Allen Sides—and without direct HOB involvement. "Nashville is the only place where you can make money with a studio, I think," he says. Still, under a licensing arrange-

ment for the name, the marketing plan calls for the Nashville studio to be named "House of Blues Studios, An Ocean Way Facility."

"We're living in a time when big-time producers and writers with home studios are putting in SSLs," Belz says. "The studio ownership business is changing. Again. It's become a fragmented market, and you have to do something if you want to stay in the studio business. I think this is it—develop and own your own content. But I also feel like music is back, and that makes me feel good." ■

**KILLER TRACKS**  
Music Production Library

comes fully loaded with

**TUNEBuilder™**  
Self Editing Music System

The leading production music library joins forces with the only music self editing system for a multimedia breakthrough.

Seeing and hearing is believing!

**Killer Tracks Music Production Library**  
6534 Sunset Boulevard • Hollywood, California 90028  
213 957 4455 • 1 800 4 KILLER • Fax 213 957 4470

USE READER SERVICE CARD FOR MORE INFO

# THE ULTIMATE MUSIC RETAILER

KURZWEIL K2500



ALESIS ADAT



GODIN MULTIC  
MIDI GUITAR



KORG X5



KRK  
SPEAKERS



MACKIE DESIGNS 2404



ROLAND VG-8



TASCAM DA-88



E-MO EMULATOR IV



NEUMANN U67



DIGIDSIGN  
AUDIOMEDIA II



AUDIO TECHNICA 4050



SONY PCM800



PANASONIC SV3700



PLUS HUNDREDS OF OTHER PRODUCTS FROM GENELEC • AKG • JBL  
TANNOY • LEXICON • SUMMIT • OPCODE • BOSTEX • AKAL  
MARK OF THE UNICORN • KAT • APHEX • ART • DBX • FATAR  
DIGITECH • SHURE • TOA • SOUNDCRAFT • TWELVE TONE  
SENNHEISER • TAC/AMEK • CAD AND DOZENS MORE!



**OUR EXCLUSIVE GUARANTEE:**  
"IF YOU DON'T LIKE IT, WE'LL TAKE  
IT BACK — WITH NO HASSLES!"

# 219•432•8176

5335 BASS ROAD, FT. WAYNE, IN 46808

FAX: 219•432•1758 / sales@sweetwater.com  
http://www.sweetwater.com

# Sweetwater SOUND INC.



**ARE YOU KIDDING?** Of course I want to receive a full year of  
Sweetwater Sound's **SWEET NOTES** newsletter absolutely free!

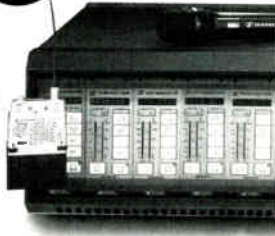
NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
PHONE ( ) \_\_\_\_\_

Mail coupon to address above or call for your free subscription

USE READER SERVICE CARD FOR MORE INFO

World Radio History

# GET PLUGGED INTO THE PRO AUDIO SOURCE.



## LUNCHING WITH BONZAI

great melting pot of music, and we feel it's untapped and want very much to have a presence in the south, and especially in the capital of the Delta there in Memphis. Our last major artist and hit was "Disco Duck" by Rick Dees. [Laughs]

We're excited about what's happening in the Memphis music scene, and I think it's been overlooked by a lot of people in the industry. Our hope for the studio is to not only create a situation where artists can be inspired by recording in Memphis, but also to create a spot where we can bring along a lot of local talent that hasn't had that opportunity.

**W**e have included

images and thoughts  
from the religions of the  
world in the prosceniums  
over our stages. There  
is a conscious effort  
to bring spirituality  
into this business.

**Bonzai:** Are you pumping a lot of funds into the recording studios?

**Tigrett:** We've got an arrangement with Gary, and he's doing a great job from a facility standpoint. I'm not a technician, by the way, so I know very little about the tech end of the business. He's redone the studio here in Hollywood, and the Memphis studio is a great room that has been continually upgraded all along. We hope to be able to create a service in several very important, key music centers.

**Bonzai:** How many venues will there be?

**Tigrett:** Not too many. I want to go into the most important cities where blues is appreciated. Chicago is obviously one of those places, as well as New York, which we are working on now. We're looking toward Paris, London, and we're actually going out to Hong Kong, as well.

Dale Pro Audio has everything for the audio professional — one source, one call. Of course we sell and stock products from the finest names in audio. That doesn't make us unique. What does? We don't sell video, computers or musical instruments, so our sales staff are truly professional audio experts, the best in the business. That's why we're a dominant supplier to ABC, NBC, CBS, FOX, ESPN, MSG and other leading broadcasters, recording studios, post production facilities and corporations. So get plugged into Dale Pro Audio — we're your professional sound connection.

**DALE PRO AUDIO**  
A Division Of Dale Electronics Corp.

7 EAST 20th STREET • NEW YORK CITY, NY 10003  
TEL: (212) 475-1124 Ext. 30 • FAX: (212) 475-1963

USE READER SERVICE CARD FOR MORE INFO 



**2:00 a.m.** The band  
just found the sound  
they've been looking for.  
**Everyone's rockin'.**  
Except you. **You're figuring  
out how to tell them the  
HIGH OUTPUT master  
you were using just  
"crapped out."**

Of course, you wouldn't be having this anxiety attack if you used new **BASF 900 maxima** High Output Mastering Tape. With 3 dB more output and 2 dB less noise than standard analogue mastering tapes, it is identical to the MOL and the signal-to-noise ratios of other high output masters. But it has the reel-to-reel reliability and consistency

of BASF 911. Low rub off. Precision-manufactured. It's classic BASF. The kind of BASF tape studios have been relying on since 1934. As you turn to face the band (gulp), you make a vow. If you survive the next ten minutes, the first thing you'll do is contact BASF, 1-800-225-4350 (Fax: 1-800-446-BASF); Canada 1-800-661-8273.

**DEMAND IT.**



**BASF**

USE READER SERVICE CARD FOR MORE INFO

**Bonzai:** You did so well with the Hard Rock Cafe—what did you learn?

**Tigrett:** [Laughs] Twenty five years—oh, dear me. Well, I learned that music truly is the international language. It instantly transcends borders, backgrounds, age groups, and political ideals. I watched the American/British pop and rock music scene and saw that music culturally overtake the whole world. That's what I learned—music is an extraordinary, amazing, powerful medium that can so easily communicate internationally, and blues is the taproot of it all.

The House of Blues is not a Hard Rock Cafe, or even close to it. It's a totally different invention—we're a live venue for over a thousand folks, doing shows seven nights a week. It's an exciting thing, and we're really having a wonderful time with it. And what studio wouldn't love to be part of it all?

**Bonzai:** Has The House of Blues manifested the harmony you're looking for?

**Tigrett:** Having been a social activist

for 25 years, I think all that you can do is plant seeds. What we do is not some devious marketing ploy. Throughout my career, I have historically given much, and continue to give lots of money, time, effort and energy to the local communities. We've done that very much with The House of Blues, our foundations, our social outreach programs. We share with many other groups, doing benefits for other organizations. The only thing you can do is plant the seeds.

These are very difficult times; people don't have much trust in what's going on in society. We are in transition; the millenium is coming up. I believe you can influence the world by reflecting a particular attitude or message in the way you run your business.

**Bonzai:** Were you actually a chauffeur for [blues legends] Furry Lewis and Bukka White?

**Tigrett:** I was indeed, for one summer. I think it was Don Nix got me that job—Don is a real Memphis character. I had an old-beat-up Rolls Royce, and that summer there were a lot of gigs, and I was blessed to drive those guys around.

**Bonzai:** There's a hefty Eastern in-

fluence in The House of Blues...

**Tigrett:** Yes. For the past 20 years I have been influenced very much by a master named Sai Baba and his teachings. That's why you see the reflective messages. "Save The Planet" was one. "Love All, Serve All." "Help Ever Hurt Never." "Unity in Diversity" is one of our main messages now. We have included images and thoughts from the religions of the world in the prosceniums over our stages, because I believe all paths lead to the same place. So, yes, there is very much a conscious effort to bring spirituality into this business. It's something that I practice, and I believe it should be part of one's business.

**Bonzai:** Have you ever witnessed a miracle?

**Tigrett:** Yes, I have. As far as my master is concerned, I've experienced many metaphysical manifestations, but there is also the miracle of seeing The House of Blues being accepted, getting it from a dream state to now. This kind of creation is miraculous. ■

*Roving editor Deaf Orange Bonzai has never been to Mississippi, but at least he can spell it.*

# Mouth Watering...

## Introducing the New **api** L200 Rack System

Additional All-Discrete Module Selections à la carte:

205 Direct Box

225 Compressor

245 De-Esser

212 Mic Pre (pictured)

235 Noise Gate

215 Sweepable Filter



North American Console Sales  
Studio Consultants  
Harris Audio  
Westlake Audio

708-653-4544  
212-586-7376  
305-944-4448  
213-851-9800

Studio Supply, Dallas  
Professional Audio Design  
Coast to Coast, Canada  
The Sound Network, UK  
Timelord, Ltd., Japan

214-358-0050  
617-982-2600  
416-221-0721  
+441-225-743-848  
+813-3721-4431

api Corporate Office: 7655-G Fullerton Road - Springfield, VA 22153 - (703) 455-8188 - Fax (703) 455-4240

USE READER SERVICE CARD FOR MORE INFO



# Why All The Smiles?

If you're one of the guys chosen to test a new microphone that has vintage eye appeal — a classically designed large diameter capsule — powered by an exclusive advanced servo head-amp which exhibits extraordinary audio performance for nearly every critical recording application — with a price as astounding as the quality . . . you just may find cause to smile!

- **Extraordinary Low Noise**
- **Extremely Wide Dynamic Range**  
(137 dB)
- **Exceptionally Wide Bandwidth**  
(10Hz–20kHz)
- **Large Diameter Capsule**  
(Dual 1.1" Gold Sputtered Diaphragm)
- **Uniquely Advanced Head-Amp**  
(Transformerless Servo Design)
- **Exclusive Internal Power System**  
(Delivers ten times the current available from standard phantom supplies)

Rich, warm, smooth clear, quiet and accurate—technology becomes art—The microphone performs for more applications than any other that I've ever used.

—**Ray Kennedy**,  
Engineer/Producer—  
Kennedy/Rose, Steve Earle, Don Henry, Kindred Spirit, The Rat'lers

Without a doubt the best mic I've used for percussion and close proximity miking!

—**Richard Dodd**,  
Engineer/Producer—Tom Petty, Billy Pilgrim, Traveling Wilburys, George Harrison, Roy Orbison

A Big mic with a Big sound. On everything from vocals to drums to grand piano, it delivers 'The Goods' with a dynamic range and image that is first class.

—**Michael Clute**,  
Engineer/Producer—Diamond Reo, Blackhawk, Brett James, Michele Wright, Faith Hill, The Delevantes

## Introducing the Equitek E-300

Large Diameter Dual Diaphragm, Servo-Condenser Microphone

A nearly perfect synergy of classic capsule design and advanced head-amp technologies



You can listen to what they have to say or you can listen for yourself. Either way, when you plug an E-300 into your studio, you'll share the joy.

# ...The Revolution Continues!



Conneaut Audio Devices

A Brand of CTA Audio, Inc. • P.O. Box 120 Conneaut, OH 44030 • 216-593-1111

by Philip De Lancie

# MUSIC & MULTIMEDIA '95

## ENHANCED CD A HOT TOPIC AT CONVERGENCE CONFERENCE

J

une 8 was a big day in the convergence of the entertainment and computing industries, with Sony and Philips announcing their release of the Blue Book specification defining the much discussed "enhanced CD" format. An enhanced CD (official use of the preferred name—CD Plus—has been held up pending trademark clearances) is a disc that plays as a normal audio CD in a CD-Audio player, while playing as a multimedia CD-ROM in a computer-hosted CD-ROM drive. As such, it is a product with one foot in each of two worlds—worlds that are coming closer and closer together. No surprise, then, that the new format was a hot topic at one of the few industry conferences focused specifically on the overlap of these worlds: Music & Multimedia.

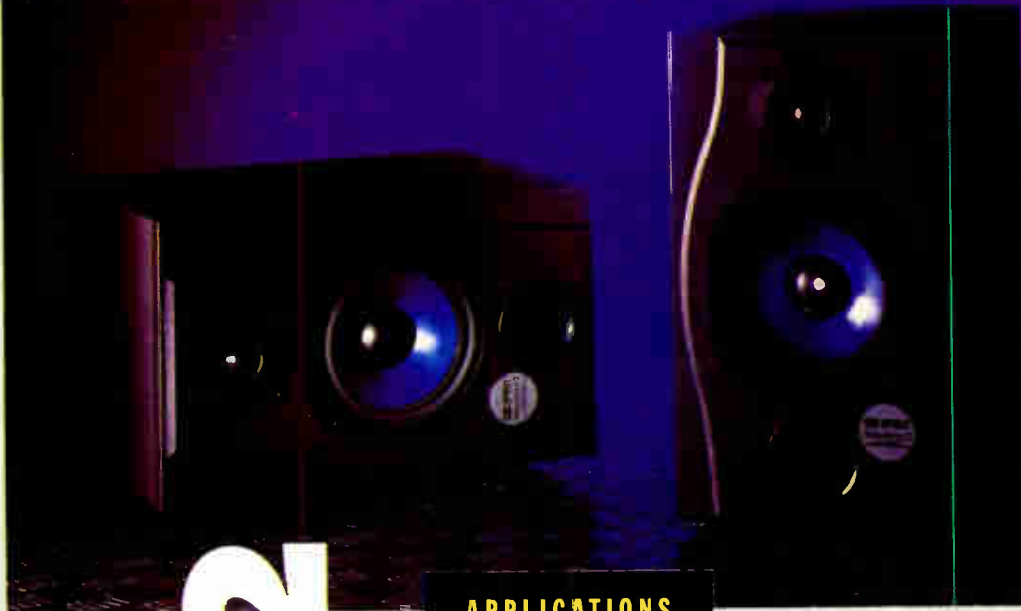
Held in San Francisco on May 30, M&M '95 could have provided the various parties involved in enhanced CD with a perfect venue to present a unified front like that which worked so well in getting the audio CD off the ground. The June 8 announcement conveyed the impression of this kind of unity, with appropriately enthusiastic comments from executives of Sony Corporation, Philips Electronics, Apple Computer, Microsoft Corporation and the Recording Industry Association of America (the trade group that primarily represents the interests of the six "major label" distribution companies). But after hearing representatives of these same organizations just a week earlier at M&M '95, the overriding impression left was not of unity but of uncertainty on many of the important



*The Virtual Guitar CD-ROM from Ahead Inc. (featuring Aerosmith) was one of the more fun titles at Music & Multimedia.*

# POWER


WITHOUT CORRUPTION



## GURU APPROVED

Like all Spirit products, Absolute 2 is designed and built in the UK. We set an exacting brief for our team of British monitor specialists: to create an affordable loudspeaker, capable of delivering the clear, honest sound of Spirit mixers. But before the result could bear the Spirit name, it had to pass the guru test. Would it measure up to Graham Bryth's standards of excellence? As the designer of many classic mixers over the last 25 years, he knows a thing about accurate monitoring, and he's a hard man to please. Fortunately the design team excelled themselves, turning in a speaker with professional performance at an unbelievable price: a speaker that Graham, and all the Spirit team, can welcome into the Spirit range.



 *When we looked around for an affordable speaker that matched Spirit standards of audio accuracy and quality, we found there was no such thing - so we built it ourselves. The result is Absolute 2, the only loudspeaker in its price range to deliver this much power with this much precision - a thumping 100W of professional sound.*

Whatever the size of your studio, whether you're mixing music or dubbing sound for picture, the basic requirements for an effective nearfield monitoring system are the same: an uncoloured, flat frequency response, minimal distortion, and an ability to deliver high volume when you need it.

Absolute 2 offers all this, at a price that no other professional monitoring system can touch - because we know from our experience with mixers that good design and high quality construction doesn't have to cost more.

## APPLICATIONS

- Studio nearfield monitoring
- Video edit and post-production suites
- Multimedia

The advanced vented cabinet design complement - the 6.5"/165mm low-frequency driver to give smooth, extended bass response. The soft-dome tweeter and high quality crossover keep the frequency response smooth right up to a crisp high end that's free of unnatural colouration - unlike the harsh sound of some low-cost monitors.

Of course, it would be a shame if you could only appreciate Absolute 2's quality in the studio, so we've included magnetic shielding to ensure that Absolute 2 is safe for use next to video and computer screens, and terminals for bi-wiring mean that you can also use Absolute 2 as a superior hi-fi speaker. Read on to find out how we did it...

## THE INSIDE STORY

- As with Spirit mixers, the electronic design of Absolute 2 uses **high quality components**, including film capacitors and an air-cored inductor, in a circuit that embodies classically simple design principles. Terminals allow **bi-wired** as well as standard connections.
- Rather than compromise with off-the-shelf components, we use **custom hardware** built to our specifications - both drivers are exclusive to Absolute 2.
- The **ferro-fluid cooled soft-dome tweeter** ensures minimal distortion, with excellent heat dispersion. Not only does that mean a more accurate sound, but it puts less strain on your ears after long periods of high-volume monitoring - and don't pretend you don't like it loud!
- The LF driver features a **solid cast chassis and 30mm edge-wound voice coil**, for optimum efficiency and cooling. That means you can push Absolute 2 to the limits and still hear music, not distortion.
- The vented cabinet employs a **special port design** that does more than simply deliver extended bass response. With its carefully chosen dimensions, air turbulence is reduced, contributing to Absolute 2's smooth, uncoloured low frequency characteristic.

8760 S. Sandy Parkway,  
Sandy, UT 84070 USA  
(801) 561-8919  
Fax (800) 337-7363  
© 1995 Spirit

For information on Absolute 2 or other Spirit products, simply complete and return the coupon to the address shown. I am interested in: Absolute 2  Spirit mixers

Name

Address

Zip Code

What application will you use your Absolute 2 for?

What magazines do you read?

Please tick here if you do not want to be kept on Spirit's mailing list

USE READER SERVICE CARD FOR MORE INFO



**SPIRIT**  
By Soundcraft

A Harman International Company

issues, from technical standards to pricing and dual-inventory.

The Blue Book announcement itself briefly outlined a few general points. On the technical issues, it confirmed that—as far as these companies are concerned, anyway—the preferred method of storing data on an enhanced CD will be the “stamped multisession” approach championed by Sony/Philips, which adapts the Orange Book specification for recordable CDs to prerecorded (replicated) discs. A new “generic data specification” has also been defined for “the types and data formats of music-related information that can be contained on an enhanced music CD.” Assuming that consumer hardware manufacturers implement them on their end, the specifications would allow “future audio CD players to display the names of audio tracks, albums, artists, type (genre) of music, liner notes and lyrics,” categories of information similar to those supported on MiniDisc and DCC players.

As for the more business/market-related issues, the statement said that a logo (as-yet-undetermined) will be issued to identify the format to the public, and that the RIAA will be “the official registration office for operating systems and platforms which support this format and will assist in its implementation.” Last, the companies said that information on the specifications and logo will be made available to “licensed CD manufacturers” and “other interested parties” through Philips’ Coordination Office for Optical and Magnetic Media Systems in the Netherlands (fax +31-40-732113 for information).

Overall, the announcement was quite brief, no doubt due in part to caution over mixing technical details into a release intended for general press consumption. Given that the list of interested parties includes companies such as Apple and Microsoft—and even Sony and Philips themselves—who have a history of contentious relations, it is perhaps remarkable that any kind of consensus was reached at all. But there are gaps in the available information, and efforts to fill them in have not been entirely satisfying. The new format was the subject of at least three panel dis-

cussions at M&M '95 and also crept into discussions on related topics such as cross-platform authoring. Rather than resolving the outstanding questions, however, the discussions largely highlighted the gray areas that remain.

#### MAJORS MYSTIFIED?

M&M '95 was produced by the San Francisco chapter of the National Academy of Recording Arts and Sciences, so it comes as no surprise that NARAS president Michael Greene moderated what was probably the highest profile panel of the day, enti-



*The independent-label panel on enhanced CD*

itled “The Majors—Marketing the Enhanced CD.” The panel offered the best opportunity around to gauge the current attitude toward enhanced CD among the powerful labels. Greene’s panelists were Norman Beil of Geffen Records (part of MCA), Steve Yanovsky of Atlantic Records (Time Warner), Barry Johnson of Epic Records (Sony Music) and Elizabeth Schimel of BMG. Greene described one “mission” of his segment as “trying to bring some clarity to the creation and marketing of the enhanced CD...What is it going to be and how is it going to be sold?”

The process of defining the purpose of enhanced CD began with Epic’s Johnson, who placed enhanced CDs in an overall context of finding alternative ways to expose artists, including online (World Wide Web) sites and screensavers. “We are looking at multimedia products both as promotional vehicles for getting artists additional visibility as well as products which have a revenue stream attached to them,” he said.

Schimel added to the definition by emphasizing BMG’s view that “this is a music product. We don’t want this

being looked upon as a CD-ROM about music. It is really a music product that offers a lot more to the consumer and offers a greater opportunity to the artist to express themselves. But it is not a full-blown, multiple-hours-of-interactivity experience. If we market it that way, consumers will be disappointed. It is truly an enhancement of the audio CD. It gives the consumer a tremendous opportunity to get more fan-oriented information about artists. It is more like interactive video and liner notes.” Schimel acknowledged that BMG does not have answers to all the

questions raised by enhanced CD, including how to market the product outside normal music channels without muddying its core music product identity.

Geffen’s Beil outlined several objectives that his company had identified for enhanced CD, including stimulating back catalog (through both the inclusion of discographies and the reissuing of older albums in the new format), and adding value to the CD format to help compete against both home taping and alternative uses of the consumer’s “leisure dollar.”

Unlike other labels, Beil said, “we don’t consider CD Plus as a new profit center.” He did, however, mention the possibility of generating “ancillary revenue” through use of currently blank space on the CD, raising what was potentially the day’s most troubling concept: the sale of advertising in the multimedia section of the disc. “We have artists who are willing, for the right price, to have their product promote another artist’s product. We have done that in the past in the CD booklet, and there is no reason why you couldn’t do it on CD-ROM. And if Coca-Cola wanted to pay enough to put a cool interactive commercial on, and the artist wants to do it...Because it is CD-ROM, the consumer doesn’t have to click on it.” Under hostile fire, Beil later retreated from the Coca-Cola example, but he reiterated the idea of selling space for “marketing that would generate revenues for the label but that the consumer would enjoy seeing on the disc.”

Yanovsky added to the list of objectives by pointing out how the enhanced CD could help music companies expand their distribution into

Call for your free video and application guide. 1-800-937-7171 x450. **READ THE BOOK. SEE THE MODEL.**

# WITH WORD-OF-MOUTH LIKE THIS, WHO NEEDS AN AD AGENCY?

"The ProMix 01 gives me the flexibility to control all the elements of a show from my computer. Superb sonic quality and remarkable features, you just can't beat it."

- Stan Miller, Sound Designer, Neil Diamond Tour

"I bought four of them for the Steely Dan Tour, and I haven't shut up about the 01 yet."

- Roger Nichols, Engineer, Steely Dan

"Bottom line, the ProMix really does live up to all the hype. It's very quiet, it sounds great, it operates very cleanly." "One of the most amazing introductions in years."

- Recording Magazine, October 1994

"I did my latest project on the ProMix. And it's one of my best sounding yet. The ProMix 01 is really great!"

- Hans Zimmer, Composer, The Lion King

"ProMix 01 stands every chance of becoming a landmark product, changing the way a lot of people currently work."

- Studio Sound And Broadcast Engineering, July 1994

"We're not normally violent, but in this case, we're willing to make an exception. We're not letting this mixer go."

- Mix Magazine, November 1994

"Premium... the trimmin's... through..."

- Songwriter/Musician

"As a sound designer, I create illusions. Yet, the power and flexibility of the ProMix is no illusion. It most certainly contributes to the prestige of Machine Head."

- Stephen Dewey, Sound Designer/Founder, Machine Head

"After working with ProMix 01, I am convinced its sound, quality and flexibility rivals that of mixing consoles costing many times more."

- Calvin L. Harris, Engineer/Producer - Lionel Richie, Diana Ross, Stevie Wonder

"My two ProMix 01s store all the parameters of my mix and play it back exactly as I heard it at the moment of creation. More importantly, they sound great!"

- David Schwartz, Composer for Northern Exposure

"Yamaha has done it again, just as it did in the early '80s with the DX-7 keyboard. It has created a cool piece of gear that does more, does it better, and costs less."

- EQ Magazine, December 1994

"It took Yamaha to create a brilliant sounding digital mixer with full MIDI control. I have no doubt that the ProMix 01 will quickly become an industry standard."

- Jeff Bova, Keyboardist/Arranger/Composer - Vanessa Williams, Robert Palmer

"Clean, quiet, powerful. The best words I can think of to describe the ProMix 01, the latest addition to my toolbox."

- Tom Jung, Producer/Engineer/President, DMP Records



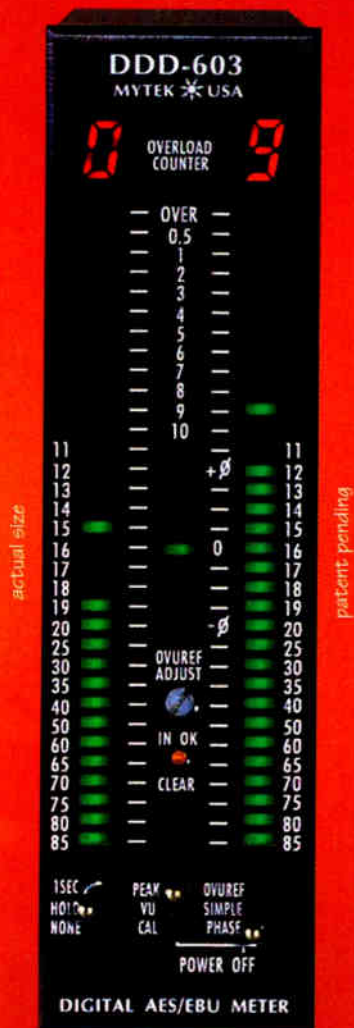
If you think the ProMix 01 sounds good here, wait 'til you hear it in action. Call our 800 # and send for your free CD of The ProMix Sessions, produced and engineered by Tom Jung, President of DMP Records. Our ad agency thought we needed to say something clever here, but we told them we had enough opinions already. To order your CD, call 1-800-937-7171, Ext. 450.



**YAMAHA**  
Smart Mixing.

1-800-937-7171

What you see  
is  
what you get!



What you see is the most sophisticated digital AES/EBU and SPDIF meter you can buy. Mytek DDD-603 is a true wussywyg meter. It is the meter you can always trust:

- \*1630 compatible overs\* \*Over or sample counter\*
- \*Peak, VU or Hi-res calibration modes\* \*Phase meter\*
- \*Various upgradable software versions\* \*\$1195\*

To find out more about the DDD-603 and our line of 20 bit, HDCD, workstation and multichannel A/D and D/A converters call us today or visit our Web page at:

<http://www.ios.com/~mytek/mytek.html>

MYTEK DIGITAL, PO BOX 1023, NEW YORK, NY 10276

TEL. (212)-388 2677 FAX. (212)- 686 4948

See us at the AES '95 show!

new channels. "The person that goes to a computer store is not the same kind of person who goes into a record store," he said. "Going to buy music in a computer store may not have been in people's minds three or four years ago, but now it is kind of bearing some fruit."

Moving into the issue of pricing, differences between the labels represented on the panel became obvious. Drawing on market research conducted by his company, Beil said consumers will not be willing to pay a premium for enhanced CD over the cost of a regular CD. Johnson disagreed, saying Sony's research indicated that consumers would be willing to pay more provided that the discs deliver added value, which he defined as offering not just liner notes but extra material that is not available anywhere else. How much more to charge, he said, was not yet determined. The Sony position is significant because the company has been readying product for some time now and is expected to be the first major label to release in the format.

Yanovsky and Schimel both took somewhat of a middle ground on the issue. "Ideally, prices should stay the same," Schimel said, but she thinks products will "probably" come out at increased prices. "I would like the price to remain the same," Yanovsky agreed, to help consumers "embrace this, enjoy it and build a market." But he acknowledged that that is "a pricing model no one is willing to accept. It may take time for prices to justify the existence of this [the inclusion of extra material], by increasing prices a little bit over time. And over time, production costs will hopefully go down. So it may be just a small, incremental price increase." He also pointed out that right now consumers pay several dollars more for CDs than cassettes, presumably because they perceive an added value.

Related to pricing is the issue of dual-inventory. Should albums released in an enhanced CD format also be released in a regular CD version, or should there be only one release? Johnson argued against forcing consumers who only want a regular CD to pay for an enhanced version. And Schimel noted that the material needed for the multimedia section of the disc, including music videos, usually is not ready until after the album

is released. Beil agreed, saying that album releases are very timing-sensitive, and that enhanced CDs can't be released simultaneously.

At the same time, Beil said that "retailers don't want two SKUs...Do we want to use shelf space for that? If there is extra space in a store, we should use it for back catalog." He also pointed to his research indicating that technical support for consumers having difficulties installing and using enhanced CDs "cannot be provided [by the labels] on a cost-effective basis." Given the obstacles, Beil concluded, it might be better for the labels to stay out of the software side altogether. As an alternative, he offered the idea of the labels simply putting information on discs in accordance with the Blue Book's "generic data specifications" while letting third-party developers worry about creating, marketing and supporting software interfaces that access and present the information. Addressing concerns that this plan would deny creative control to artists over how their content and image are presented, Beil said only that "the artists would be protected."

#### MULTISESSION OR PREGAP?

A look at enhanced CD from a more technical angle came from a discussion entitled "The New Enhanced CD: Combining Interactive and Audio Tracks on One Platform." Moderated by yours truly, the panel included David Pakman of Apple, David Baron of Microsoft, Mark Waldrep of Pacific Coast Sound Works and AIX Entertainment, Ted Cohen of Philips Media, Brett Crossley of Pacific Advanced Media and Albhy Galuten of ION/BMG.

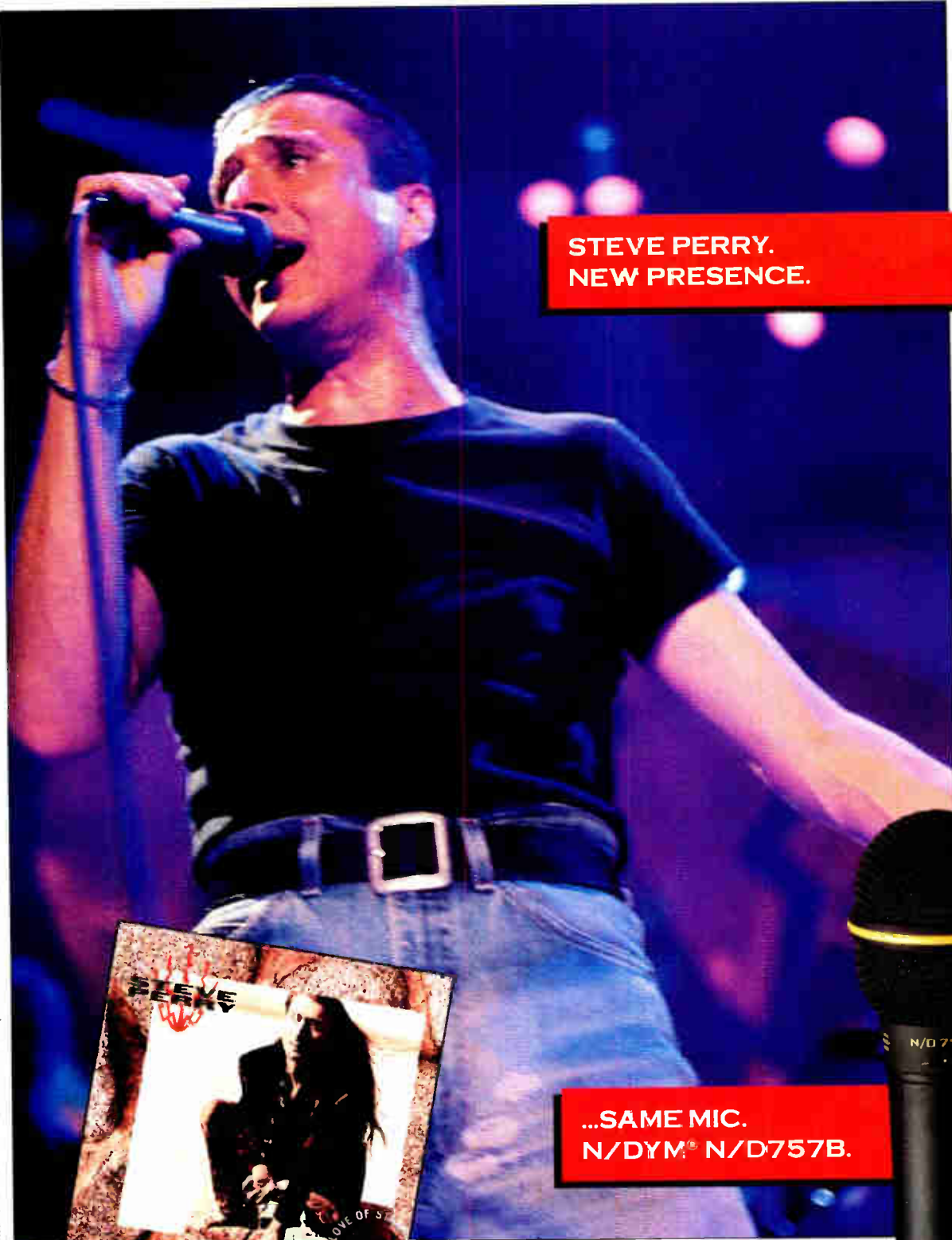
The hottest issue for this panel was the technical form that the enhanced CD should take. The controversy boils down to a choice between hiding the multimedia content in the "pregap" before the start of the first audio track (also known as "track zero") or storing it in a separate session after the audio tracks. The multisection approach absolutely protects consumers from accidentally playing data through their speakers or headphones, a scenario which is theoretically possible—though extremely unlikely—on some older CD players if the track-zero approach is used. But the multisection approach entails getting new CD-ROM drivers (the software that controls the interface be-

assurance standard. No wonder N/DYM® Series III microphones offer the best sensitivity, highest output and the widest frequency response of any microphone in its class.

Electro-Voice N/DYM® Series III microphones are built at our factory in Sevierville, TN, the first professional audio manufacturing facility to receive the prestigious ISO 9002 certification—the world's foremost quality

Electro-Voice, Inc., a Harman International Company

600 Cecil St., Buchanan, MI 49107 616.695.6871 800.234.6831 (outside MI 734.247.4141)



**STEVE PERRY.  
NEW PRESENCE.**



*"For the Love of Strange Medicine"—Columbia #CK44287*

**...SAME MIC.  
N/DYM® N/D757B.**

**N/DYM® III**—Clarity and Power Defined.



USE READER SERVICE CARD FOR MORE INFO

World Radio History



You used to have excuses for using a consumer CD player. Perhaps you wanted audiophile sound quality, but then you had to put up with pre-historic user controls. Maybe you wanted an inexpensive player, but then you were saddled with awkward operation, marginal reliability and even worse sound.

## YOU HAVE NO MORE EXCUSES.



The DN-650F Professional CD Player changes everything. Denon has combined their legendary audiophile sound quality with powerful features developed specifically for studio and broadcast applications. Industry-proven professional controls include true instant start, auto cue-to-music, index search and a full complement of professional input/outputs, such as balanced and unbalanced audio, digital out, and a GPI interface. In addition, you can format these features for your specific applications.

The Denon DN-650F. Professional performance, economical price. And no excuses.

**DENON**  
The First Name in Digital Audio

Denon Electronics Division of Denon Corporation (USA), 222 New Road, Parsippany, NJ 07054 (201) 575-7810



tween the computer and the drive) into the hands of all CD-ROM drive owners. And while all drives now being sold could then read the multi-session discs, the oldest 30% or so of the current installed base of drives (single session drives) would be unable to read beyond the first session even with a new driver. (This topic, discussed in these pages regularly over the past few issues, is explained in greater detail in the June, 1995 issue of Mix, page 71.)

Here again, a touch of confusion and uncertainty apparently lurks behind the appearance of unity among the major players. Explaining Apple's tilt toward multisession, Pakman said: "When we look at the different technical approaches to creating an enhanced CD, our first emphasis is on compatibility with 100 percent of CD-Audio players, and there seems to be common belief that stamped multisession is a 100 percent compatible solution with existing CD players, since those players are not capable of reading beyond the first session." But he also added that "we need a single standard that is going to be adopted by all the developers of enhanced CDs. So Apple has lined up with supporting what the RIAA has set out as their goal, and that is stamped multisession."

At this point, Galuten, who serves on the RIAA enhanced CD technical committee, jumped in, clarifying that the RIAA "is not officially endorsing any format. The RIAA...is going to look at all the formats, and there are some issues that stamped multisession addresses which are nice and would be valuable to the record labels, but at this point the RIAA has no specific stance on that." Then Microsoft's David Baron weighed in with his assessment of the RIAA's role, saying that "while legally the RIAA has to evaluate all the different formats, and they are doing that as they should be doing, they are also doing significant work on stamped multisession at the moment."

The RIAA's position is important because the group is slated to coordinate industry efforts to market the idea of a hybrid music/multimedia CD to consumers. Eventually a decision will have to be made whether to include in those efforts enhanced CDs made in formats other than Blue

—CONTINUED ON PAGE 177

# QSF Quick Sound Field

## ...the un-Vocalbooth

by TUBE TRAP



**at the mic...**

*Get those clean, fresh audio tracks every time. Forget about the room you're in or where to set up the mic. The nearly perfect tool for any post production house, Music, Dialog, Foley & ADR.*

*100% satisfaction guaranteed. Shipped factory direct, with 2-day Fed Ex delivery at no extra charge. Minimum set of 7: \$1,995.*

from the manufacturer of TUBE TRAP™ - Applied Acoustics-Research, Design & Development

**I-800-ASC-TUBE** **ASC** ACOUSTIC SCIENCES CORPORATION

USE READER SERVICE CARD FOR MORE INFO

## FROM APPETIZER TO DESSERT!

And everything in between...

**MANLEY**  
**LABORATORIES, INC.**

13880 MAGNOLIA AVE.  
CHINO, CA. 91710 USA  
TEL: (909) 627-4256  
FAX: (909) 628-2482



1995  
**TEC**  
TECHNICAL EXCELLENCE & CREATIVITY  
NOMINEE

Fulfilling creations from our master chef. To start: The all-tube Reference Gold Multi-Pattern microphone with proprietary 3 micron gold diaphragm, 1994 TEC nominee. And finally, the Reference 440/200 all-tube monoblock amplifier, 1995 TEC award nominee. In between, over 55 main courses to choose from: mic preamplifiers, tube directs, EQ's, Limiters, etc. Enough burgers, it's time for a steak.

CELEBRATE EXCELLENCE

RESERVE YOUR TICKETS NOW FOR PRO AUDIO'S BIGGEST EVENT OF THE YEAR!



ELEVENTH ANNUAL

TECHNICAL  
EXCELLENCE  
& Creativity  
AWARDS

Held the first night of  
the 99th AES Convention  
in New York City.

Hall of Fame Award

Phil Spector

Les Paul Award

Alan Parsons

Celebrity Presenters  
to Be Announced

Friday

October 6, 1995

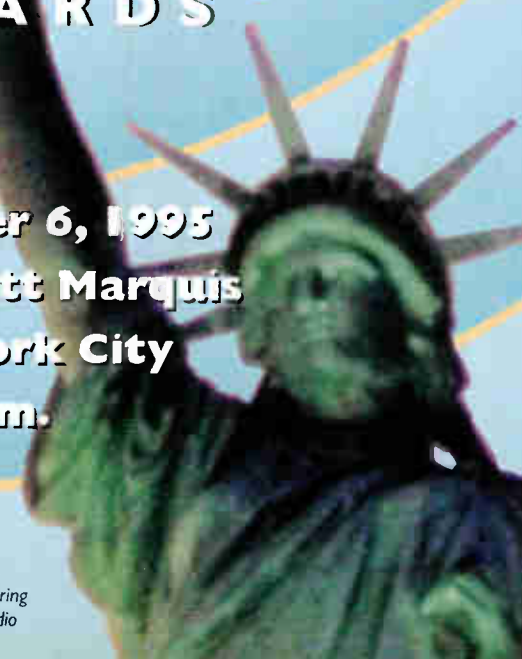
Marriott Marquis

New York City

6-10 p.m.

FOR TICKET  
INFORMATION  
CALL (510) 939-6149 or  
FAX (510) 939-4022

Presented by the  
Mix Foundation for  
Excellence in Audio,  
proceeds benefit hearing  
conservation and audio  
scholarships.



MIX MAGAZINE PRESENTS

# SOUND FOR PICTURE

FALL 1995

**Digital Dubbers:  
*A Technology Overview***

**Scoring With Libraries**

**Re-Recording Mixer  
Dick Portman**





**NOW SHIPPING:**  
 Pro Tools 11.1 software adds 48-track support & QuickPunch™  
 for instant Punch-On-The-Fly™  
 New and improved PostTime™ with Proton track  
 and full Pro Tools III™ integration  
 DPE-1™ Pitch Processor Plug-In

**COMING SOON:**  
 Free Digidesign OMF Tool™



# PRO TOOLS III<sup>TM</sup>

INTRODUCING THE NEXT GENERATION OF  
THE WORLD'S BEST SELLING DIGITAL WORKSTATION

Up to 48 Tracks

Up to 64 Channels of I/O

Includes TDM—Virtual Mixing  
and DSP Plug-In Environment

16-Track Systems Start  
at Under \$8k

**Call 800-333-2137 EXT. 134**

For more information and to arrange a personal demonstration.



© 1995 Digidesign, Inc. All features and specifications subject to change without notice.  
Digidesign is a registered trademark and Pro Tools III is a trademark of Digidesign, Inc.  
SUGGESTED US LIST PRICE. INTERNATIONAL PRICES MAY VARY.

**digidesign**

• 1360 WILLOW ROAD • MENLO PARK •  
CA • USA • 94025 • 415.688.0600  
EUROPE (LONDON) • 44.181.875.9977

SAN FRANCISCO • LOS ANGELES • SEATTLE • NEW YORK • CHICAGO • NASHVILLE  
PARIS • LONDON • MELBOURNE • Eindhoven • LIVORNO • MEXICO CITY • TORONTO

MIX MAGAZINE PRESENTS

# SOUND FOR PICTURE

FALL 1995

## On the Cover

In April, One Union Recording Studios opened the first of two rooms at its location in the heart of San Francisco's ad agency district under the ownership of facility director John McGleenan, senior engineer Eric Eckstein, and consultant Jeff Roth. In this age of ISDN, voice-overs by phone and real-time video teleconferencing, One Union's owners feel it is important to be in the center of activity.

"We were very lucky to get in this building while it was still in the development stage," says Roth, who also owns Focused Audio in San Francisco. "We're right under Varitel Video's new facility and next door to EDNet. Fiber-optic cabling and microwave dishes can connect clients to anywhere in the world. But most importantly, we're in the heart of the advertising agency district. Agency producers want to be able to walk across the street and get to work. You have to be right there to be taken seriously and to afford them access."

The facility was designed by Carl Yanchar of Lakeside Associates in L.A. (and built by Steve Milovich of Milovich Contracting) to incorporate natural light from a specially designed rear-wall window with diffusion slats. "We wanted a facility that sounds great and is a really comfortable and practical environment to work in," says McGleenan, who previously worked at TLA in San Francisco with Eckstein. "I'm a former agency producer, so I'm always able to discuss plans, schedules

and projects beforehand to keep time and costs down."

The centerpiece of the room, aside from the 56-input TAC Scorpion console, is really the 16-channel Pro Tools 3.1 workstation with TDM and 4x DSP Farms, and DDP, DINR, Post Conform and DVerb software. Monitoring is through JBL 4430 mains and Genelec 1031A near-fields.

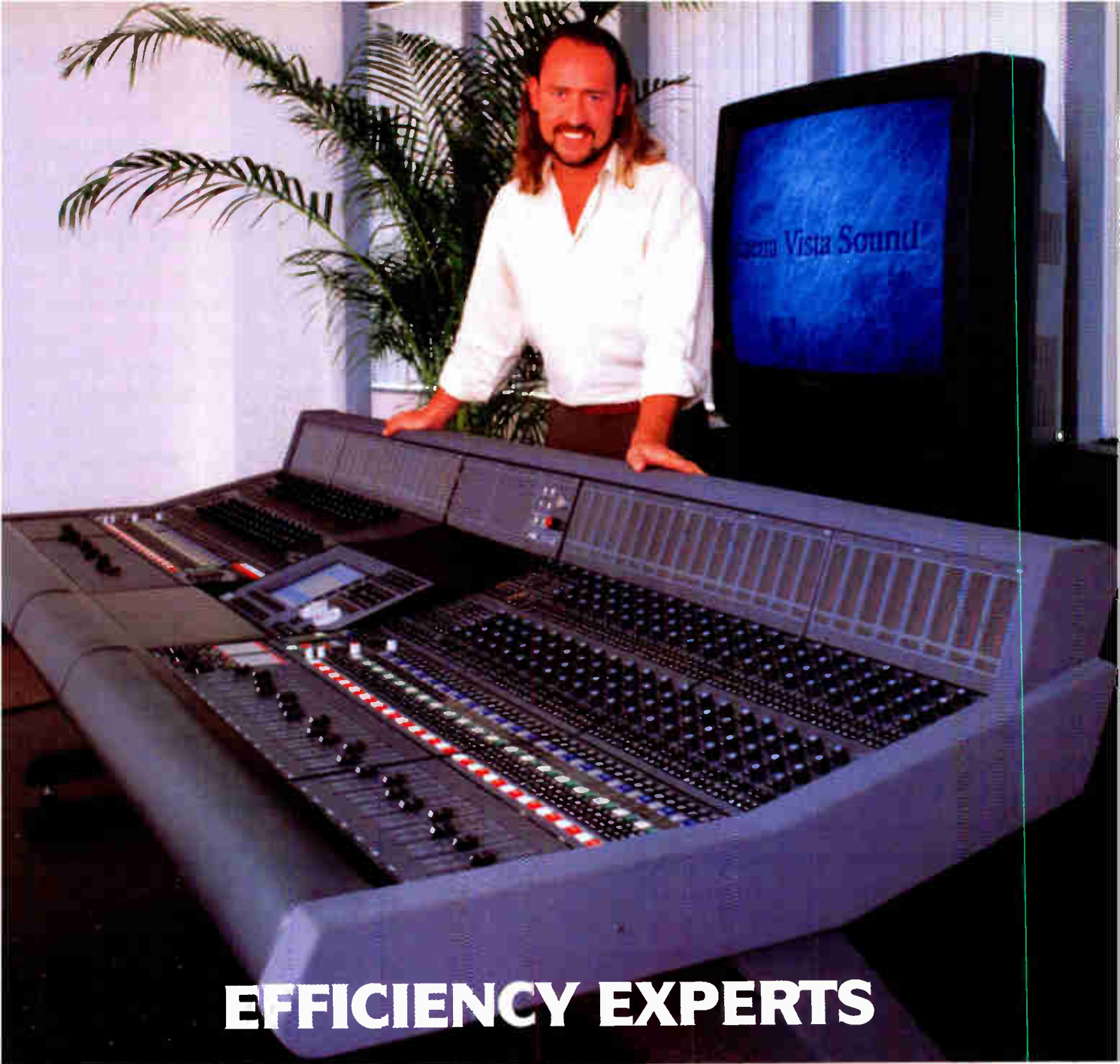
"I try to keep things as clean and straight-forward as possible when recording," says Eckstein, who came to S.F. from Nutmeg Recording in New York. "I generally route directly from the Demeter VTMP-2b mic pre to the LA Audio Classic, and from there, directly to Pro Tools or the Sony 7030 timecode DAT. Working primarily in the digital domain is fast and efficient. I rely on the tubes of the Demeter and LA compressor to give me the warmth associated with analog."

Recent sessions at One Union have included radio and television spots for most of the agencies in town, including Goodby, Silverstein & Partners (Sega), Hal Riney & Partners (Old Milwaukee), Young & Rubicam, and Foote, Cone & Belding, to name a few. The second room is currently being equipped. ■

*The Sound For Picture supplement to Mix magazine is published by Cardinal Business Media Inc., Music and Entertainment Group, 6400 Hollis Street #12, Emeryville, CA 94608. All contents are ©1995 Cardinal Business Media Inc., and may not be reproduced or quoted in whole or in part by printed or electronic means without the express written permission of the publishers.*

## Table of Contents

- 6 POST-SCRIPT**
  - Sound for Film: A Dream Console Wish List  
*by Larry Blake*
  - Waltstock '95: The Premiere of "Pocahontas" in Central Park  
*by Evan Ambinder*
  - Axiom Tryouts at Todd-AO  
*by Mel Lambert*
  - ShowBiz West  
*by Tim Moshansky*
- 14 NEW PRODUCTS FOR FILM/VIDEO SOUND**
- 16 SCORING WITH LIBRARIES**  
Music for "Dream On"  
*by Tom Kenny*
- 20 AN INTERVIEW WITH DICK PORTMAN**  
Master Re-recording Mixer  
*by John Michael Weaver*
- 32 DIGITAL DUBBERS**  
Developments in Record/Replay Technology for Feature Film Mixing  
*by Mel Lambert*
- 42 MUSIC & EFFECTS IN THE ADVERTISING JUNGLE**  
A Look at Two Facilities  
*by Tom Kenny*



## EFFICIENCY EXPERTS

**C**hris Carey, Vice President of Post Production Services at Buena Vista Sound, a division of Walt Disney Pictures & Television, is breaking tradition. Buena Vista Sound is building a high efficiency, non-linear audio post production suite which will offer a seamless integration between the editorial and re-recording processes. At the center of the futuristic room design is the AMS Neve Logic 2 digital audio console.

Why Logic 2? Chris Carey explains, "The Logic 2 is advanced, field-proven and equipped with the integral AudioFile hard disk recorder/editor which is capable of reading a variety of formats. Because the basics are so well covered, users can concentrate on the more exotic features. Most important, it has the speed and flexibility to respond to what we need—our engineers can reconfigure the console in seconds to suit each mixer's personal requirements."

"At Buena Vista Sound, we want to break tradition and challenge the current post production practices. AMS Neve is an ideal partner—they have demonstrated the willingness to do what it takes in providing a digital console suited to our specific needs."

Call AMS Neve for a brochure and a demonstration on the Logic 2.

 **AMS  
NEVE**

A SIEMENS COMPANY

**UK** Head Office Tel: (44) 1282 457011 Fax: (44) 1282 39542 **USA** Siemens Audio Inc., Hollywood, C.A. Tel: (213) 461-6383 Fax: (213) 461-1620  
New York, NY. Tel: (212) 949-2324 Fax: (212) 450-7339 **CANADA** Rupert Neve Inc., Toronto Tel: (416) 365-3363 Fax: (416) 365-1044

USE READER SERVICE CARD FOR MORE INFO

## SOUND FOR FILM

**The Dream Device****A CONSOLE WISH LIST**by **Larry Blake**

One of my favorite audio metaphors has always been the "Chef of the Future" episode of *The Homeymooners*. In this one, Ralph Kramden, with his sidekick Ed Norton, tries to sell (on a live TV commercial!) a kitchen utensil that does the work of "all of these things," pointing to all previously known utensils. The Dream Device, the ultimate Ronco tool.

I think many of us feel the same way about our consoles: We want to slice, dice and core apples—and then some. Film re-recording presents unique console design challenges for two basic reasons: one, the number of source channels—original cut elements—is so high (numbering no fewer than 25, up to as many as 500 for a given reel on a major feature film), and two, the number of simultaneous record channels at the final (averaging 18 today, going up all the time) combined with the variety of release formats make for very complicated monitoring needs far in excess of standard mix-minus capabilities of 2-channel boards.

Add to that soup the fact that film mixing is done in long stretches (10- or 20-minute reels) in a dark room to a picture, and you soon realize that the ultimate film board lies in a 50-50 combination of the incredibly complex and the stupidly simple. Console fader automation introduced in the '80s was a big leg up, but the final goal is pretty self-evident:

completely automated and digital. When these consoles form the final link in the digital chain, the need for analog devices will be extremely limited, primarily for inserting favorite effects devices and equalizers into channel inputs and on buses.

In the majority of consoles today, signal passes through each channel strip, and therefore, each input needs its own set of electronics. The notable exceptions are digitally controlled analog consoles, which allow multiple channels to



share equalizers, etc. I feel very strongly that, in the long run, the current 1-input/1-channel strip layout must be abandoned. It just takes up too much space. I have always felt a great degree of affinity for the concept of assignability: All you need is one set of controls for input trims/equalizers/aux sends/dynamics/effects, etc. if those functions are completely automated in a console. If you want to tweak an input channel, you "assign" that input strip to the control section. This is fine and has been implemented to a certain degree in some consoles, but very few companies have taken the con-

cept of assignability to the next level: the faders themselves.

Current film sound wisdom generally agrees that to do a Class-A effects job you need at least 80 inputs for the FX mixer alone—and even that is sometimes tight. Because most of today's consoles were built when 72 inputs were enough for *everything*, it's standard operating procedure during final mixes to have a few 24-input, 8-bus sidecar consoles to accommodate all premixes, sweetener tracks and outputs of multiple workstations.

Adding everything up, if you want to avoid sidecar consoles in worst-case situations (since the point is to make *everything* automated, right?), you need at least 176 inputs: 96 for effects and 40 each for dialog and music. In the increasingly popular two-mixer mode (one on dialog and music and the other on effects), this means that there will be a considerable amount of chair miles. This is not to even touch upon the idea that mixers are so far from the sweet spot in the room that they might as well be using their own set of LCR near-fields (joke). Yet this is virtually where we are headed, and consoles will soon span multiple area codes.

I think that the ideal number of faders in a completely automated, assignable console would be 24 per mixer, which is about the number your hands cover when you sit down at a console with your palms resting in front of you. At the press of a button, you can change to whatever

—CONTINUED ON PAGE SEP 8



## Waltstock '95 INSIDE THE BIG SOUND FOR DISNEY'S "POCAHONTAS" PREMIERE

By Evan Ambinder

When the folks at Disney began planning the premiere of the new animated feature *Pocahontas*, they decided to hold an outdoor event that would not only rival Woodstock II in terms of visual and aural pizzazz, but also be fun for the entire family. They envisioned movie screens as big as small skyscrapers, live music being played on several stages by hundreds of performers and a sound reinforcement system delivering crystal-clear audio to 100,000 guests on the Great Lawn in New York's Central Park. They hoped that, if the audience were dazzled beyond their wildest imagination, they would remember "The Premiere in the Park" for generations to come.

After almost a year of pre-production (which was overseen by Buena Vista Pictures, Disney's movie distribution division) and an intensive week of setup and rehearsal, the June 10 premiere succeeded in turning the Great Lawn into a one-time-only urban Disney theme park. During the day, five live bands played on four satellite stages, and scores of jugglers and face painters entertained the crowd. At night, a 76-piece orchestra and dozens of singers, dancers and a choir performed hits from Disney's recent animated films, then eight 70mm film projectors beamed *Pocahontas* onto four specially built 120x80-foot screens (four additional projectors were there for backup). Finally, a rousing pyrotechnics show sent the crowd home with a bang.

To ensure that each person spread over the 13-acre lawn heard every note,

—CONTINUED ON SEP 9



PHOTOS COURTESY OF BUENA VISTA (WALT DISNEY) PICTURES

**Above: Pocahontas with Nakoma and Meeko; right: overview of the park and screens; below: Front of house engineer settling in for the orchestral mix at the park**



## Axiom Tryouts at Todd-AO, Hollywood

By Mel Lambert

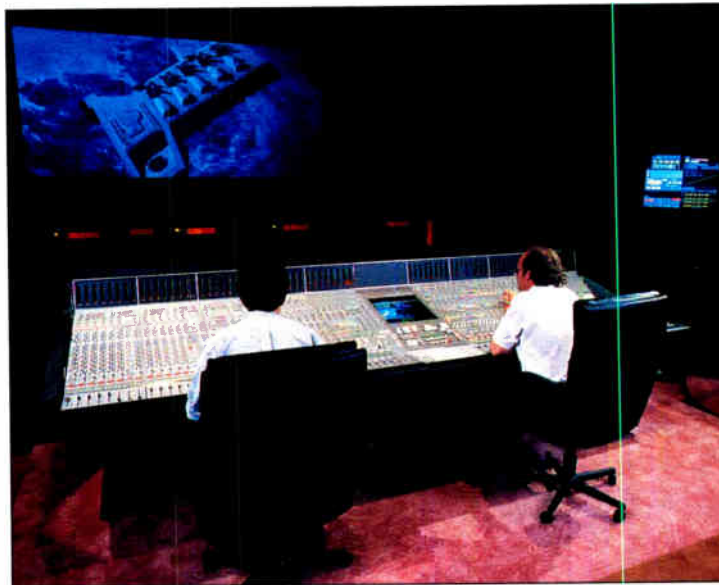
As many *Mix* readers will already be aware, from the get-go SSL's Axiom was intended to be available in several application-specific configurations. Although its first "serving suggestion" was intended for the music-recording and broadcast markets, the firm has not been ignoring the film sound community.

During early June, Solid State Logic's staff provided hands-on demonstrations of several new Axiom hardware control surfaces at

Todd-AO/Glen Glenn's Hollywood facility. The new application-specific Axiom film-dubbing system offers panning and output assignments for all surround sound formats, including DTS, Dolby SR-D, HDTV, Dolby Surround, Dolby Stereo and SDDS, and provides up to 96 tracks of integral DiskTrack random-access record/replay functionality per operator position (as many as you like). All systems can be supplied with integral VisionTrack instant-access video record/playback.

A new Bus/Tape panel enables Axiom-for-Film to

—CONTINUED ON PAGE SEP 11



The Axiom Film Dubbing System at Todd-AO/Glen Glenn Hollywood

—FROM PAGE SFP 6, SOUND FOR FILM

combination of group masters and individual input channels you wish to use. For example, during finals of a complex show, the effects mixer might operate with 18 faders as group masters for 6-track stereo premixes, two faders for sweeteners from a workstation and four for effects returns.

To tweak, say, the center track of the "A" FX premix, the mixer would press a button to change the first 18 faders of the console to become three 6-track A/B/C effects premixes. "Zip zip," as Ed Norton would say, the moving faders would reset in *far* less time than it would take the mixer to put down the RV magazine, slide 60 faders to the other end of the console, slide back close to the sweet spot and pick up the magazine again. If you assume that the last six faders remain constant in all setups, a mixer would need approximately 12 presets to completely cover the 176 inputs in our mythical "worst-case" situation.

People have come up with many scenarios over the years to allow for flexibility in making changes to pre-

mixes. For example, if you have combined 24 tracks of sound effects down on one LCRS mix and you want to lower a track that has been combined with others, you're out of luck. One solution has been to print each track post-fader and EQ to a multitrack while making the 4-track premix, thus making the correction easy because, for the most part, if you put up all 24 tracks at unity and assign them properly, you will be able to easily match into the premix, while still keeping control over every element.

In the real world of feature film re-recording, such a technique is beyond a luxury and can't really be considered. Thus, you have to make the compromise between having control over individual elements in the final mix and having enough room on the console for everything. This is where I envision some serious advantage being taken of the multi-fader-level assignable consoles: the birth of virtual premixes.

You can have premixes and be able to separate the individual elements, too. You wouldn't record the premixes, but instead at the final mix,

you would be playing the individual cut elements plus all moves—level, EQ, panning, busing, etc.—made during the "virtual" premix. This modus operandi requires the concept of fader assignability because the console might need 400 simultaneous inputs for a busy film, instead of our previously stated max of 176.

While with virtual premixing, it would be *possible* to go from cut elements direct to print master, without stopping at premix or final mix, I would heartily recommend against pushing technology this far. I feel strongly that, though there might be advantages to skipping the act of recording the premixes, to give you full flexibility in finals, the final mixes should be *recorded* on a length of tape (or hard disk!). Forgetting the fact that you don't want to have to remember to reset analog outboard gear, a final mix of a film is too important to have to rely on software to give it life. Sooner or later, they have to be recorded.

Plus, the potential savings in generation loss (five from original recording to print master on an average feature)

It's Sleek.  
It's Reliable.  
It's Ergonomic.  
It's Dead.

Presenting Foundation 2000RE. The ultimate recording/editing platform,

and a darn good mousetrap for just \$10,000. Foundation is the fastest,

most intuitive non-linear audio platform on Earth. No cursor. No mouse.

Just an amazing array of

delightfully direct controls,

including a solid brass jog

wheel and touch-sensitive

screen. The 2000RE features Fostex's power-

ful event-based audio editing software,

time expansion/compression, LTC/VITC synchronization,

and superb 16-channel audio quality.

  
**FOUNDATION**

Need more tracks? Cascade multiple

USE READER SERVICE CARD FOR MORE INFO

World Radio History

won't be that much of a factor with sound handled digitally on disk drives and going through digital consoles.

Regardless of whether or not there are "recorded" generations of pre-mixes and final mixes, procedurally it is advantageous to premix individual element groups (dialog, Foley, backgrounds, hard effects, etc.) before the final mix. This "micro" premix mode allows you to give TLC to every cut track, making "macro" finals primarily a balance issue.

Metering: As useful as vertical bar graph meters are, if they are not accompanied by standard needle VU meters, they should have an "exploded" calibration mode wherein the area around the nominal operating level (which itself should be adjustable) is expandable for critical input/output tweaking. I am shocked at the small increments some consoles have on their meters. I think assignability should be brought to metering, too, with eight bar graphs and VU meters switched between all output buses, aux outputs and monitoring points. (Low-res signal presence meters on individual input channels are

very helpful.)

One inherent dead end to anyone writing out a wish list for re-recording consoles is that the market is very small. To be painfully honest to any manufacturer looking to get in the field, you should be happy to sell ten consoles worldwide, and there's almost no chance that you'll sell more than 30. The only change that I foresee is that the market will grow a bit as more music and TV shows are being mixed for 5-channel discrete release.

And, last but not least, as many knobs and functions as possible should have a maximum value of 11, for when you need that something extra. Send along your wish-list ideas, and complaints about mine, to P.O. Box 24609, New Orleans, LA 70184, fax (504) 488-5139 or via the Internet: swelltone@aol.com. Next month, I'll be putting my two cents in regarding the state of theatrical digital playback systems. ■

*Larry Blake is a sound editor/re-recording mixer who lives in New Orleans for reasons too numerous to*

*mention, although being able to show visiting friends such a wonderful home town, like I will do when the SMPTE convention comes here in September, is definitely one of them.*

—FROM PAGE SFP 7, WALTSTOCK '95

word and sound effect at exactly the same time, Buena Vista Pictures hired Sean Glen, president of STG Entertainment (Buena Park, Calif.), to design a sound reinforcement system "that essentially had a lot of intelligibility and as even coverage across the lawn as possible in terms of frequency response and SPL levels." according to Glen.

"The original concept was to have the screens placed in a circle 1,600 feet apart, but I, being the sound guy, said, 'That won't work for me.' So we [the screen and structural engineers] finally came up with the idea of putting the four screens side by side, creating a sound throw of only about 500 feet."

To assemble the massive amount of equipment that would be neces-

2000REs together. Got another session? The RPE™ removable disk system loads your next project in seconds. Need machine control? Use the Sony 9-pin, MIDI or ADAT Sync—the 2000RE does it all. With Foundation's bulletproof software and rugged Fostex hardware, each job gets done simply, quickly and reliably. Manufactured in

the U.S.A., the 2000RE is backed by a

worldwide service and support network. Why not build your next project on a solid

Foundation? Call 1-800-7-FOSTEX for a demo or free video tape.

Discover for yourself what makes the Foundation 2000RE such a killer system.

**Fostex**



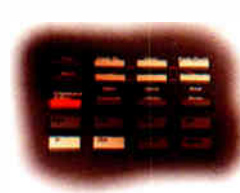
**One wheel everyone can get behind.**

Grab hold of the solid brass jog wheel and feel the track. Foundation's unsurpassed audio scrubbing resolution sounds and feels like magnetic analog, so you'll park at exactly the right point—without circling the block.



**The ultimate screen test.**

Simply use your finger to select a waveform, edit envelopes, library information, and much more while you're recording or playing back. Foundation even lets you output your display to any video monitor.



**The keys to your success.**

Don't wait, do it now. Ergonomic controls unlock your creative power. Dedicated editing buttons give you fast single stroke cut, paste, fade and trim functions.



**Work with the biggest names in the business.**

Keep it digital as you control and transfer from the most popular multitrack formats to Foundation, the ultimate front end editing system. Foundation speaks to all the right stuff.

Fostex Corporation of America 15431 Blackburn Avenue, Norwalk, California 90650, U.S.A. Telephone: (310) 921-1112 Fax: (310) 802-1964

USE READER SERVICE CARD FOR MORE INFO  
World Radio History

# RAINDIRK

*21 years of silence*

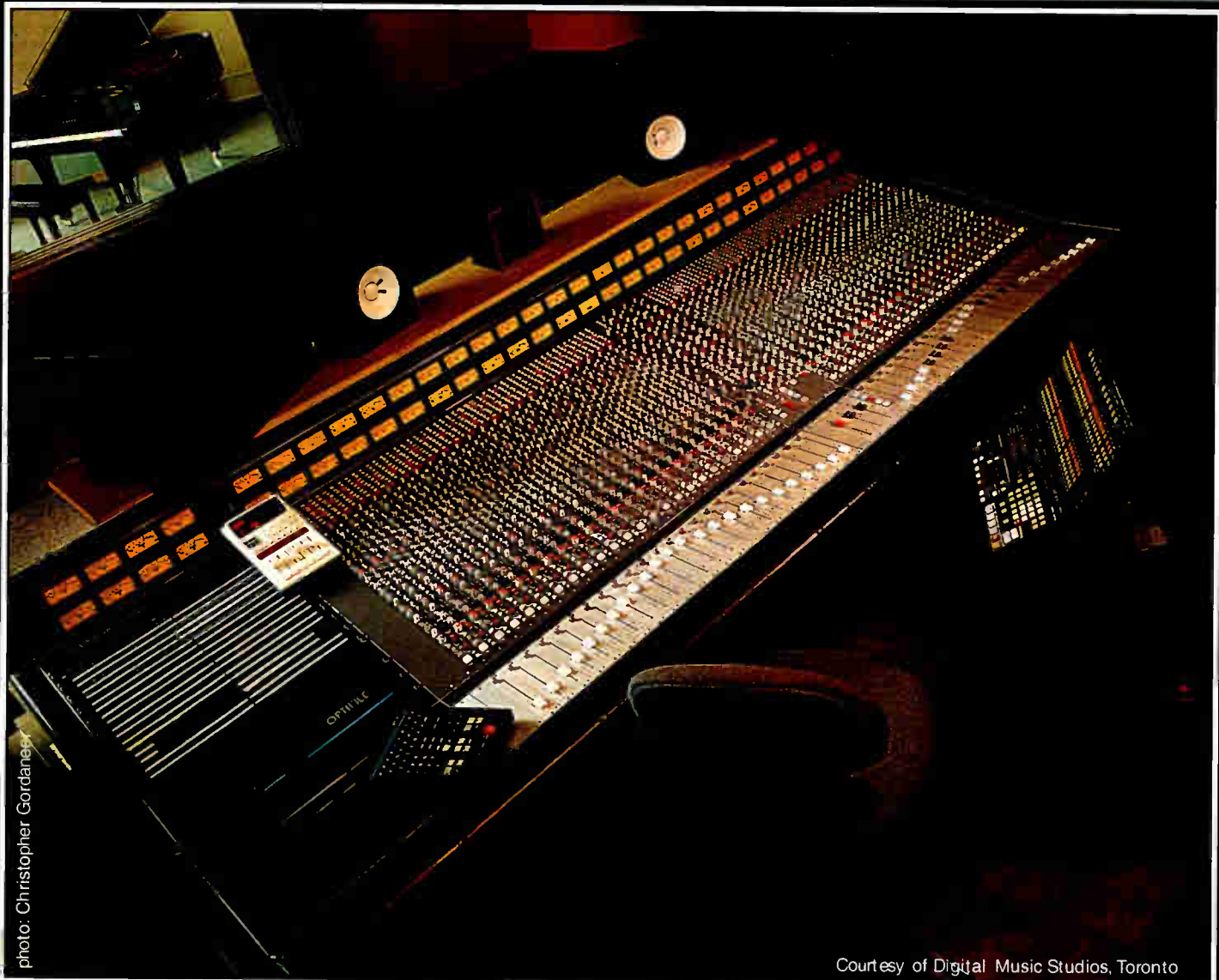


photo: Christopher Gordanez

Courtesy of Digital Music Studios, Toronto

For over two decades, while other console designers were selling their companies to large conglomerates, Cyril Jones of Raindirk Audio was quietly developing the *Symphony*, a powerful mixing tool with a classic vintage sound. At Raindirk, the emphasis is on sonic quality rather than gimmicks. Every console is hand-made and delivers an incredibly low noise floor & extended frequency response. Even with a 32 or 48 bus in line structure, 12 aux sends & global signal path switching, a *Symphony* by Raindirk is considerably quieter than most consoles available at close to twice the Raindirk's price. After years of success in Europe, Raindirk is now available in North America. In major American markets such as L.A. and Nashville, studio owners have already discovered the best kept secret in the console business.

To experience the result of 21 years of sonic refinement, call Sascom Marketing Group for a demonstration.

Raindirk. Vintage sound with a future.

**SASCOM**  
MARKETING  
GROUP

Phone 1-800-300-4756

World Radio History  
USE READER SERVICE CARD FOR MORE INFO



sary for such a large and multifaceted production, Glen turned to Spectrum Sound (Nashville, Tenn.), which provided the majority of the sound reinforcement equipment. (Due to the premiere's enormous sound requirements, Spectrum ended up cross-renting extra speakers and a few consoles from Rock n' Road Audio, Eastern Stage Productions and Jonas Productions.) In the end, all four companies created a mega-sound system that spanned ten miles of speaker and mic cable, combined 300 channels of audio, pumped out more than 400,000 watts of power, and required a 38-person sound crew to set up and run.

More than 200 Eastern Acoustic Works KF850, KF852, KF853, BH852 and SB850 speaker cabinets, which were powered by more than 150 Crown MacroTech amplifiers, were installed around the giant movie screens/satellite stages, the 160x80-foot main stage, and the movie projector/delay towers. "The KF853s are a long-throw, mid-to-high box, have two horn-loaded 10-inch midrange cone drivers and a 2-inch high-frequency driver," explains Spectrum's Curtis Flatt, who was head systems engineer and crew chief for the premiere. "The BH852s, which were used as a mid-bass box, have two horn-loaded 15-inch cones. The medium-throw boxes were KF852s, which have two 10-inch horns and a 2-inch exit compression driver. The KF850s were used as near-field boxes, and the SDB850s were used for the subwoofers."

The KF853's ability to throw sound over long distances was a major deciding factor for Glen. "My delay tower positions were defined by where the movie projectors were going to be [about 250 feet away from the FOH speakers]. Thanks to some EQ compensation that deals with atmospheric attenuation, the 853s can give you intelligible sound up to 350 to 400 feet without using delays."

Keeping the *Pocahontas* audio feed from both the FOH clusters and the delay towers in sync with the picture proved to be equally challenging. "The audio was placed ahead of the movie by about 500 milliseconds. We also determined that the optimal sync line was about 125 feet from the screen, due to psychoacoustics and the fact that we had about 450 feet of audience depth before it got really soft. So we ended up delaying it out to the mid audience at about 300

milleseconds using four Yamaha D-410 delays," Glen says.

Fine-tuning the final output mix was the responsibility of engineer Phil Harris. Using the Meyer Sound Labs Source Independent Measurement system, Harris measured in real time the EQ curves of various speaker zones scattered throughout the audience. "We had 12 B&K 4003 test mics scattered throughout the lawn to pick up what the audience was hearing," Harris says. "These were then fed into the SIM, which compared what the field mics were picking up with the pre- and post-EQ'd signals going into and out of the console." Twenty-four FFT analyzers graphically displayed all the EQ curves so that Harris could then manually adjust the output of the P.A. so that it would look as close to that of the output of the console as possible.

A major logistical challenge for the FOH mixing crew was combining 300 channels of live and prerecorded music, as well as film dialog, music and sound effects. During the live shows, assistant sound designer Michael Kern of STG used a 48-channel Yamaha PM-4000 to mix the solo singers, backup singers and choir, as well as using it for the main FOH mix. Paul Freeman mixed the 76-piece orchestra on a second 48-channel PM-4000, and Lyle Dick of A-1 Audio set up the live band and prerecorded music mixes, which came off of two Tascam DA-88s, on a 56-channel Amek Recall board. Monitor engineers Randy Mitchele and Ted Jonas each used a 52-channel PM-4000M, and Curtis Anderson helmed another 64-channel PM-4000 (for the orchestra submix) to create monitor mixes. (Vocal monitor mixes were pumped out of 12 EAW SM-200s, orchestral and band monitor mixes were heard through 14 Spectrum Sound S-2s, and the FOH engineers listened to EAW JF-80s for near-field monitoring.)

Miking was done using an arsenal of transducers, which included 22 Vega UHF wireless microphones for solo singers, six Schoeps MK41s for the choir, four Shure SM57s, two 81s and six 98s, as well as several Sennheiser MD-421s and an AKG 451, on percussion instruments, six TLM170s on woodwinds and six RE20s on brass instruments.

Of all the sound mixes, the one for *Pocahontas* was the simplest. "We were going to use a special surround

sound mix," STG's Glen explains, "but due to time constraints, the film's sound mixers had to finish the mix for general release. So we had a special mono mix made for the premiere, with left-, center- and right-channel sound, along with music and dialog, all mixed to two mono tracks—one for the actual soundtrack and one for backup. Since the 70mm playback heads get dirty quickly, a backup mono track was switched on so that the dirty heads could be cleaned while the movie was being shown."

In the end, not even a little rain could dampen the spirits of 100,000 moviegoers or the quality of sound that they heard. Thanks to meticulous planning and execution by Buena Vista Pictures, STG Entertainment, Spectrum Sound, and Spectrum's cross-renters, the "Pocahontas Premiere in the Park" was a sound success, and Disney's latest hit song, "Colors of the Wind," was not discolored by wind, temperature or humidity shifts. ■

---

*Evan Ambinder would like to thank STG's Sean Glen, Spectrum's Curtis Flatt, EAW's Chris Doering and Kevan Gibbs, and Mickey Mouse for their help with this article.*

---

—FROM PAGE SFP 7, AXIOM

be set up in a variety of 2/3-operator configurations, by providing individual control of motion control, joystick panning, PEC/Direct switching and group masters at dedicated music, effects and dialog sections. Twelve assignable pairs of bidirectional paddles provide Bus/Tape monitoring and Record In/Out switching of up to 48 tracks on single or multiple recorders, or integral DiskTrack. Programmable bus/stem reassignment and control of up to 64 premix return tracks are also available.

A new Surround Sound/Monitor Select panel provides selection of surround-monitoring formats, speaker muting and other functions, in addition to monitoring of individual channel sources and stems. External pre-mixes can also be monitored individually, or within a soundtrack mix for Mix-in-Context.

Dynamic automation of surround-sound panning is available on all channels; pan automation information can be secured from panpots, assignable joysticks or the graphics

**"The best sound effects library is The Hollywood Edge — without a doubt!"**

**Oliver Stone, Director**

*(J.F.K., Born on the Fourth of July, Platoon)*

**"Excellent!"**

**Martin Scorsese, Director**

*(Cape Fear, GoodFella's, Raging Bull, Taxi Driver)*

**"Nothing else even comes close!"**

**Shadoe Stevens**

*(American Top Forty)*

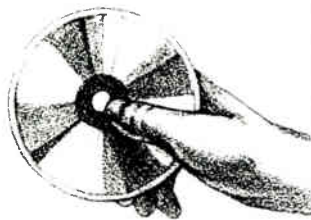
**Hot off the press!!!**

**Background Trax**

**Listen for yourself-**

**If you buy sound effects for your company, call us for a**

**FREE DEMO DISC!**



Call Toll Free  
**800-292-3755**

In CA Call  
**213-466-6723**

In Canada Call  
**1-800-663-4757**

*The*  
**HOLLYWOOD**  
*Edge*

7060 Hollywood Blvd. • Hollywood, CA 90028

USE READER SERVICE CARD FOR MORE INFO

tablet. Other features include routing across a total of four 8-track stem mixes; 96 DiskTrack channels per operator, with concurrent access to record/edit tracks; and integral machine control via a quartet of serial ports (for controlling VTRs, ATRs, DA-88s and film dubbers). Each operator position is provided with access to an unlimited number of assignable joysticks, which enable the automation of dynamic surround sound panning.

In designing Axiom, SSL adopted the philosophy of "one control per function; one function per control." The result is a panel layout that is intended to be extremely easy to follow—no "layers" or EQ assignment panels to call up to change system parameters—and one that very closely mimics an analog console. All user controls are totally resettable and feature circular LED displays to show

current settings of each knob.

The Axiom Preparation Station is a desktop unit that provides shared access to Axiom's DiskTrack for recording, editing and prelaying audio elements. APS also allows Axiom to offer Open Media Interchange, with the ability to import various file formats. The addition of an APS unit as an extension to DiskTrack frees Axiom for large-scale mixing projects, while allowing program preparation to be performed more cost-effectively through the use of shared resources.

#### STOP PRESS

SSL has announced the first sale of a 48-channel Axiom film-dubbing system to Dovidis, Paris, France, for installation within an existing mix-to-picture suite. The facility comprises two mix theaters and seven cutting rooms. ■

## SHOWBIZ West

by **Tim Moshansky**

During an incredibly hot three days in Los Angeles, the ShowBiz Expo West descended on the Convention Center for seminars, conferences and exhibits for the film and entertainment industries. Of particular interest to *Mix* readers was a seminar entitled "The Revolution in Post-Production Sound," in which a panel of experts from the sound/post-production fields gave their opinions on the state of sound editing and mixing today.

**Rick Larson**, president of Larson Sound Center (Burbank):

"Computers and networks are allowing us to take advantage of telecommuting. We have several sound editors who have set up home editing studios. This has allowed us to expand our editing capacity without the expense of on-site facilities. We are actively working on integrating the studio into the fiber-optic communications network and soon hope to have our off-site editing studios directly linked with our main facility.

In post sound for TV broadcast, we currently produce a far better-sounding product than can ever be broadcast. However, HDTV with digital sound will be a reality in the consumer marketplace before we know it."

**Bill Varney**, vice president, sound operations, Universal Studios (Burbank):



"I was amazed to find out [how many] feature films have been edited completely on DAWs. And that's a far cry from what was happening six months or a year ago, when many of the big producers and directors in this town absolutely refused to edit on digital. The real difficulty that we find as managers of these departments is just how do we go. What kind of investments do we make? Is that technology going to survive? We found that a good way to really check out a system and have a feel for whether or not it's going to work in our environment is by renting first."

**Jeremy Hoenack**, president, Sound Trax Studios (Burbank):

"We've developed a new device called the S.A.M.M., a spatial audio motion matrix. It's kind of a three-dimensional joystick because it not only does the positioning correctly, but it also does the dynamics. For instance, if you wanted to have the illusion of a jet flying by very close, for a brief instant you would want to raise that sound as you pan it by. With the S.A.M.M. you can do that. It

also triggers a Doppler shift, and it can directly control a subwoofer to bring in a low, chest vibration effect."

**Joe Melody**, president, Echo Sound Services (Burbank):

"Most people who watch television or movies never knew what a sound editor was, and now before they have a chance to find out, his role is changing to more of a sound designer. This has been made possible by the advent of digital technology. Twenty-five years ago, the only criteria for a sound editor was to 'cover' the scene. He or she now has to ask themselves, did I use the best sounds, and did I contribute to, or 'tell' the story? The workstations are what have given them the opportunity and tools to do so."

**J. R. DeLang**, executive vice president, Todd-AO (Studio City, Calif.):

"Eight years ago, we established a formal training program within our organization. Since introducing the program we have had 300 students go through the class. We focus on editing fundamentals first, and then get them working on the computers. We rate each class, and if we need editors we hire from the group. Once they come into the company they are assigned to a senior editor who acts as their mentor. Ultimately, with all technology or wherever it goes, it becomes the person sitting behind the desk. If you just develop the people, your whole organization will be better for it."

**Kim Aubry**, vice president for engineering and technology, American Zoetrope Studios (San Francisco):

"It's not the digital technology that I have a problem with, but in our rush to throw everything into the digital realm, you run into a lot of problems. For example, R-DAT and ADAT and DA-88 are fairly low-cost, compact digital recorders, but absolute timecode vs. SMPTE? If you've ever tried to use this stuff, it's not as unambiguous and straightforward as old-fashioned analog machines with a timecode track, because there are all kinds of complex ways of initializing these machines."

For a complete audio cassette recording of this seminar, contact Conference Copy Inc., (717) 775-0580. ■

*Tim Moshansky is a freelance writer and musician based in Vancouver, B.C. He has just completed his first book, The A to Z Guide to Film Production Terms.*

# Hidden Beauty

The COS-11 lavalier microphone is the hidden power behind the beautiful sound in shows like "Miss Saigon" and "Phantom of the Opera". It's ideal for voice or instruments in theater, live broadcasting, and for film and video.

**INTRODUCING THE NEW COS - T2 THEATER VERSION**

For the name of your nearest dealer, call:  
**AUDIO INTERVISUAL DESIGN**  
 Exclusive U.S. Distributor (213) 845-1155  
 1155 North La Brea · Los Angeles, CA 90038

**sanken**  
 Japan's most original microphone maker

USE READER SERVICE CARD FOR MORE INFO

• PRO TOOLS • SESSION 8 • SOUND TOOLS HARD DISK RECORDING SYSTEMS •

DIGITAL MULTI-TRACK RECORDING • MIXERS • SOUND MODULES

**1995 MUSIC & SOUND AWARDS  
 WINNER - BEST MUSIC SOFTWARE/  
 MULTIMEDIA DEALER (Division B)**

In the Digital Recording market there are some things you want to get right. IT MUST SOUND GREAT, BE DURABLE, FUNCTIONAL, USER FRIENDLY, EXPANDABLE & AFFORDABLE.

That's why you need a Digital Audio dealer who knows how to ensure that the products you buy are exactly what you need to get the job done - a dealer who gets it right the first time.

Sounds like you're talking about MacBEAT. We're not some huge sales organization, just the best, dedicated sales people and technicians in the business who are musicians themselves. Call us now, and you too can experience what it's like dealing with Pros in the know.

"The Music & Sound Awards" is a registered trademark of Testa Communications and the Music & Sound Retailer Magazine.

Info Line: 505-473-3434  
 SALES: 1-800-MAC-BEAT  
 FAX: 505-473-4647

**Mac BEAT!**®

1314 Rufina Circle, Ste. #A4  
 Santa Fe, NM. 87501

Coda  
 Mark of the Unicorn  
 E-Mu  
 E-Magic  
 Steinberg Jones  
 Kurzweil  
 Panasonic  
 Ramsa  
 Korg  
 Roland  
 AKG  
 Lexicon  
 Fostex  
 Passport  
 Kawai  
**MUCH MORE!**

**DIGIDESIGN  
 OPCODE  
 TASCAM**

• MUSIC SOFTWARE • KEYBOARDS • SAMPLERS • DAT RECORDERS •

DAT RECORDERS • AMPLIFIERS • MICROPHONES • PRO AUDIO

# NEW PRODUCTS FOR FILM/VIDEO SOUND

## DAWN II SYNC, DSP BOARDS

Doremi Labs (Los Angeles) recently announced two new circuit boards for the DAWN II digital audio workstation. The Sync II board features lower clock jitter, VITC timecode reader, and sample rate pull-up and pull-down. The Out II output board features a built-in DSP and adds volume and fade control, features not available from the company's previous output board. Both boards may be inserted and removed from the DAWN II audio processor without removing the 3U unit from the rack.

Circle 191 on Reader Service Card

## GALLERY

### SAMPLESEARCH UPGRADE

Gallery Software (distributed by Invision Interactive, Palo Alto, CA) has introduced Version 1.93 of its SampleSearch sound file retrieval and management software. SampleSearch 1.93 allows users to scan sound libraries and file directories for user-defined matches and can perform a range of file-conversion and batch-processing chores, including file-format translation, normalization and automatic top and tail. Gallery Software has been a Digidesign Development Partner since 1993, and SampleSearch 1.93 can manipulate all Digidesign file types, including SampleCell II banks and instruments, Pro Tools sessions and Sound Designer II files.

Circle 192 on Reader Service Card



## SOUNDMASTER ION/MIDI CONTROLLER

Soundmaster Group (Toronto, Ontario) now offers users of its Integrated Operations Nucleus synchronization system the option to control MIDI devices, including digital delay and reverb units, samplers and other processors. Soundmaster ION/MIDI can send all MIDI 1.0 specification commands and also can record incoming MIDI data while building an EDL according to SMPTE timecode. Effects may thus be recorded live and later fine-tuned to sync with picture or other effects by editing the EDL. Soundmaster also announced that its ION Studio Operating Environment is capable of locking film and tape- and disk-based transports to run backward in sync.

Circle 193 on Reader Service Card

## TREW AUDIO SLATE DESK

Trew Audio (Nashville, TN) introduces the Slate Desk, an aftermarket accessory for the Denecke TC-1 Time Code Slate. Designed to cover and protect the rear panel and connector cables of the Denecke TC-1, the Slate Desk also provides a useful surface for camera

assistants' reports and protects commonly used accessories such as the Denecke Sync Box and Comtek receiver.

Circle 194 on Reader Service Card

## CCS FIELDPHONE CODEC

CCS Audio Products (Holmdel, NJ) says its new CCS FieldFone codec is the first digital audio codec (coder/decoder) to provide broadcast-quality audio over standard analog telephone lines. The device, which includes a built-in modem, line- and mic-level XLR inputs, and headphone monitor outputs, is fully bidirectional, eliminating the need for additional return cue lines. According to the company, the FieldFone will outperform two-line frequency extenders and will work anywhere in the world.

Circle 195 on Reader Service Card

## SENNHEISER SHRINKS ITS MKE2 LAVALIER MICROPHONE

Sennheiser Electronic Corporation (Old Lyme, CT) has reduced the overall dimensions of its MKE2 miniature lavalier microphone by almost 20 percent (see photograph for comparison) and has improved the system's reliability in theatrical applications. The end cap is now removable, making the mic less vulnerable to sweat (which can be drawn into the capsule through the capillary effect of a mesh wind-screen). The strain relief diameter has also been reduced, making the miniature microphone even more inconspicuous, yet the new model exactly matches the sonic characteristics of the old, says Sennheiser.

Circle 196 on Reader Service Card





Dolby Stereo

Dolby SR-D

SDDS

DTS

HDTV

# Otari's New PicMix Opens Doors For You!

**ADD ALL-FORMAT SURROUND SOUND MIXING TO YOUR CONSOLE.**

You'll never turn away business again!

Otari's new PicMix™ brings calibrated, multi-channel surround sound monitoring and panning to virtually any stereo audio console. And it's hassle-free and affordable. Now you can say, "Yes!" to film-style mixing for Dolby® Stereo Film/TV, Dolby SR-D, DTS, SDDS or HDTV. For that matter, PicMix can handle any surround format with 8 speakers or less.

And don't let the low price and easy operation fool you. The PicMix Monitor and Panning systems are so powerful that they rival those found on half-million dollar re-recording consoles.

PicMix. Simple. Powerful. Affordable.

And with Otari's famous customer support, your investment is protected, year after year. Please call Otari at (415) 341-5900 for more information.

*PicMix*™

MULTI-FORMAT  
SURROUND MONITOR AND PANNING SYSTEMS

**Otari Corporation**  
U.S.A.  
Phone: (415) 341-5900  
Fax: (415) 341-7200  
L.A. Sales: (818) 972-3687

**Otari Inc.**  
Japan  
Phone: (81) 4-2481-8626  
Fax: (81) 4-2481-8633

**Otari Deutschland GmbH**  
Germany  
Phone: (49) 2159-50861.62.63  
Fax: (49) 2159-1778

**Otari Singapore Pte., Ltd.**  
Singapore  
Phone: (65) 284-7211  
Fax: (65) 284-4727

**OTARI**®

PicMix is trademarked, designed and manufactured by TG Systems, Inc.  
© Otari Corporation 1995. Trademark Dolby Laboratories Licensing Corporation.

USE READER SERVICE CARD FOR MORE INFO  
World Radio History

# “Music for Dream On”

BY TOM KENNY

The sixth season of the quirky HBO hit series *Dream On* debuted late this summer, fresh on the heels of a Golden Reel nomination in the first-time category of music editing (for the episode “The Taking of Pabulum 123”). Merelyn Davis and Gerry Rothschild of Burbank-based Merelyn Davis Music put together the music for each episode, and it might surprise many that the entire show, except for main title, is scored from production music libraries.

“Insofar as I know, *Dream On* is the only national TV production in the category of sitcom or drama that is scored using libraries,” Davis says. “People scoff at libraries—they’re always treated as second-best or something you stick in for the temp. But my feeling is that they’re not generally used to their fullest potential.

“I’m a composer at heart,” adds Davis, who discovered that she had perfect pitch around age three, “but I never really wanted to get into what that involves. Using production

music and pulling it together to make a score is what I really love to do.”

Davis, it seems, has created a niche in production music scoring for television. The advantages of working with libraries are many, she

says: first, immediate audition for producer approval, then relative ease of making changes at the mix. Second, the huge variety. “I can have the London Symphony, a pop tune with vocals, a bagpipe, a solo



**Gerry Rothschild and Merelyn Davis,**  
music editors on *Dream On*

sax," she says. "Then I can overlay percussion, which I often do. I'm not tied to any particular style, texture or era." (She does, however, acknowledge the problem of different cuts, recorded in different ambiances, bumping against each other in the mix. For that reason, the team does not add any EQ or reverb to the pre-laid reels, so that the mixer has the freedom to match cues at the mix.) Third, the consistent quality of the recordings. And finally, the fact that production music can be licensed for worldwide and perpetuity. The *Dream On* production company uses Associated Production Music, though Davis has gone to other libraries on occasion, necessitating needle-drop fees.

The obvious down sides are that there is no exclusivity and, despite the fact that she tailors cues beyond recognition, there is no way that she can hit every visual cue as a composer could, or change musical moods multiple times in a single cue.

It all sounds so deceptively simple—piecing together ready-made panels and forming a quilt each week. But as anybody who has worked in the commercial world can attest, it's often difficult enough to find and edit the appropriate cues for a 30-second spot, let alone tailoring segments and score for a 30-minute program. Davis has spent the past 15 years learning and working

**Insofar as I know, *Dream On* is the only national TV production in the category of sitcom or drama that is scored using libraries. People scoff at libraries—they're always treated as second-best or something you stick in for the temp. But my feeling is that they're not generally used to their fullest potential.**

**—Merelyn Davis**

with libraries, from her early days working off LPs at Audio Innovators in Pittsburgh to her entree into Hollywood on the show *That's Incredible* in 1982, working with Roy Prendergast at Nieman-Tiller.



PHOTO: JANET VAN HAM/RBCO

**Characters Eddie Charles and Martin Tupper stop for a hot dog on the street.**

"*That's Incredible* was one of the only shows done with libraries at the time," Davis says. "When I walked in for an interview, Roy asked, 'Do you have any knowledge of libraries?' I said, 'Just watch me.' He happened to have KPM on the shelf, so he gave me a segment to do, and

he in sync with picture. I've continued that process all these years. When you're doing your own scoring, it's a brilliant thing to be able to prelay it yourself."

Work on the Playboy video channel followed, as did countless sitcoms and reality-based shows. Then Davis landed a gig with producer Kevin Bright on the Martin Mull series *The History of White People in America*, where she honed her aesthetic sense of using music humorously. Bright later teamed up with John Landis to produce *Dream On*, and Davis was brought on to create music for the pilot.

"*Dream On* is perfect for this type of scoring because of the clips, which take you into [the main character's] head through the use of archival footage, and because of its style of humor, which we can enhance by playing dated music or playing it really over-the-top. You have to use humor as the picture and script demand. For example, we might be in an elevator, and someone is choking. It's not funny in and of itself, but we might give it a humorous twist by using a cue to func-

Bingo! I had a job. Roy was one of the first people to come from a film music-editing background into television, and he was one of the first music editors to use timecode to actually prelay the show so it would

# GET REAL!



The final mix breathes life into the body of the visual medium. From the subtlest foley effect to the roar of jet engines, the audio must create a convincing experience for the audience. Each actor's voice must be treated like that of a skilled vocalist. The orchestral score must be combined with dialog and effects without losing detail and dynamic range. This final stage is the culmination of all the time, talent and investment that has gone into the production.

The **Euphonix CS2000P** provides the ultimate sound quality and digital manipulation capabilities for the final mix. Its EQ and dynamics perform well beyond other analog designs. The audio isn't digitized so it retains maximum resolution, dynamic range, frequency response, and timing accuracy. Version 2.5 software takes the complexity out of multi-format mixing. Instant reconfiguration of every control is done with the press of a button or triggered to code. Sophisticated signal processing, film panning and stemming is provided for every input.

## CS2000P Audio Post

 **Euphonix**

LA (West US & Internat'l)  
(818) 766-1666  
Fax (818) 766-3401

New York (East US)  
(212) 302-0696  
Fax (212) 302-0797

Nashville (Central US)  
(615) 327-2933  
Fax (615) 327-3306

London (Europe)  
(171) 602-4575  
Fax (171) 603-6775

Palo Alto Headquarters  
(415) 855-0400  
Fax (415) 855-0410

USE READER SERVICE CARD FOR MORE INFO

tion as Muzak that people might have heard in a elevator in the '60s or '70s."

The clips, those signature *Dream On* moments when the audience is taken inside Martin's psyche by the clever use of old film segments, are handled by Davis' associate Gerry Rothschild. Unless the clips involve something akin to the Andrews Sisters singing on camera, intercut with the show footage (as one episode did), the producers buy only the rights to the dialog. The music, then, must be created in a style that both matches the segment and provides insight into Martin's character. Often, in the originals, the music is married to the dialog track and must be masked by the new music.

PHOTO: ELIZABETH ANNAS



**Renee Bartlett, office manager, in front of the "Wall of Sounds"**

"Transitions for *Dream On* work the same as they do for any sitcom, except that we don't have a laugh track," Davis says. "I try to create some stylistic unity by using mainly an urban jazz or bluesy feel, so that the show has a semblance of being scored—though I'm trying this season to add some acid jazz and hip hop. A four-second transition can be just as difficult to choose editorially as underscoring a moment or a montage. I think the most difficult yet creative thing we do is deciding where the music is to be, what it is to be and then choosing the right cue."

The entire scoring process for each episode requires about four to five days of work for one person (including a one-day mix), though Davis and Rothschild split the time. Davis receives an offline edit and a script in advance for preliminary spotting, and she selects a number of cues to show the producer. "I like to watch a show cold and hear the music in my head," Davis says. "Then I jot down where and

what I think music should be. Usually at this point, the producers have seen the show a million times, and it's often harder for them to be fresh."

Then Davis sits down with producer Rob Idels and auditions her selections. They decide on the selections and locations, and Davis spots the online with timecode in and out points. The selections are transferred from CD to 1/4-inch as two copies of the online come in on 1/2-inch video; Rothschild goes off to do the clips, Davis the score. When they're done, Rothschild generally does the prelay, sitting down with two Otari MTR-10 1/2-inch 4-tracks in tandem. "We need all those tracks," Davis says. "One on each is for timecode. Then we do a lot of 'overdubbing' with percussion hits and the like, along with perspective cuts, alternate cues, etc. A good bit of the final tailoring is done in the prelay." (One note: Score cues are stereo; clip cues are in mono, often with optical noise added to create authenticity.) The reels are then taken over to Larson Sound in Burbank, to be mixed in Dolby Surround by David Fluhr and Sam Black.

Razor blades are still the name of the game for Davis and Rothschild, the self-proclaimed "last of the analog holdouts." The company has the two MTR-10 1/2-inch 4-tracks, one MTR-10 1/4-inch machine and a 5050. ("These machines have been working day-in, day-out for 12 years," Davis says.) They use JVC 5550 U-matics for video masters, with a Cypher Shadow controller. One room houses a TAC 1042 board, the other a Soundtracs 842. The prelay and other critical listening is done through UREI Time Align 829s. ("I love them to death, and I would never part with them," Davis says.)

Davis takes a lot of playful ribbing from friends and colleagues for her lack of a digital editor, but she makes no apologies. "I'm so fast, I would love to have an edit-off," she laughs, while admitting to looking hard at Pro Tools III. "We've always managed to sound great, be on time and be on or under budget—the important things from the clients' perspective. But I've been waiting for the dust to settle a bit before committing to a specific digital system. And I think the dust has finally settled. It's a boutique business I have here, and all of our clients are longtime clients. That's always nice." ■

*Tom Kenny is Mix's associate editor.*



## The Worlds Greatest Sound Effects Collection

"Now Featuring"



Sound Effects Library

15 Libraries to choose from

Including:

**Warner Bros.  
Universal  
Lucasfilm  
Hanna-Barbera  
The General  
Ambience I & II  
Wheels  
Hollywood  
DeWolfe  
And More!**

Over 25,000 effects in all.

Give us a listen! Call today for a free demo CD and catalog.

US: 800-387-3030

CANADA: 800-665-3000

905-886-5000 FAX: 905-886-6800

INTERNET: [demo@sound-ideas.com](mailto:demo@sound-ideas.com)

**SOUND IDEAS**

105 West Beaver Creek Road, Suite 4

Richmond Hill, Ontario

Canada L4B 1C6

TM & © All Rights Reserved

USE READER SERVICE CARD FOR MORE INFO

## MASTER RE-RECORDING MIXER



# RICHARD PORTMAN

**BY JOHN MICHAEL WEAVER**

The name Portman has been synonymous with "film sound" since American movies first found their voice almost 70 years ago. Richard Portman's father, Clem, arrived in Los Angeles during the late 1920s and was a pioneering force in the development of film sound techniques and aesthetics. By the mid-'50s, Clem was still very active in the industry and Richard had just completed a five-year hitch in the Marine Corps, where he had been trained as a machine gunner.

Being the son of a respected insider certainly helped Richard Portman get his foot in the door of the film industry, but it was by no means a guarantee of the kind of success he was to achieve in his own right. His first professional assignment—cable puller on the 1957 low-budget horror classic *I Was a Teenage Werewolf*—was followed by 13 years as a journeyman at various studios, during which time he became knowledgeable about every aspect of film production and developed into a veritable audio

jack-of-all-trades. After relatively brief stints at Columbia, Disney, RCA, Ryder Sound and Ziv Television, in 1959 Portman landed a job at Samuel Goldwyn Studios, where he remained for nearly two decades and eventually established himself as one of the best sound mixers in the business. Since leaving Goldwyn more

than 15 years ago, he has both freelanced and worked for extended periods of time at Lion's Gate, Walt Disney Productions and Todd-AO.

Richard Portman's ascendancy within the ranks of Hollywood's most-respected sound mixers began in the early 1970s, shortly after he became a head re-recording mixer at Goldwyn. Between 1971 and 1984, he received eleven Academy Award nominations, winning an Oscar for his work on *The Deer Hunter*. He also won a British Academy Award for *Nashville* and has been nominated for three Emmys, most recently for the made-for-cable film *Citizen Cohn*.

During the past quarter-century, Portman has collaborated

**After 38 years  
in re-recording,  
Portman speaks  
candidly about  
Hollywood—  
the way things  
were, the way  
things are and  
the way things  
ought to be.**



PHOTO COLLAGE: TIM GLEASON

*Re-recording mixer Richard Portman (center) relaxing at home, surrounded by shots from a few of the films he has worked on over the past 30 years. Clockwise from*

*top left: New York, New York; Body Heat; Funny Lady; Heaven's Gate; Stay Hungry; Young Frankenstein and Pappillon. Portman Photo by John Michael Weaver.*

with many prominent directors, including Robert Altman, Arthur Penn, Hal Ashby, Mike Nichols, Sam Peckinpah, Sidney Lumet and Martin Scorsese. He has worked on literally hundreds of films, among them such classics as *Little Big Man*, *Harold and Maude*, *Where's Papa?*, *Carnal Knowledge*, *The Godfather*, *Young Frankenstein*, *Body Heat* and *On Golden Pond*. Some of his more recent projects have included *The Hand That Rocks the Cradle*, *The Pelican Brief* and *Dolores Claiborne*.

Today, after having logged nearly 92,000 hours on re-recording stages

even appreciate the order in which things have to be done and the care that has to be taken for motion picture sound recording is absolutely absent. Ninety-seven percent of the directors I work with today, particularly people who entered after, say, 1970, have no knowledge whatsoever of the sound recording arts. *Period*. So, I feel a responsibility to go back and try to teach people the right way to do it. I'm hoping I can bring back 1927 and get something going again. One, not only because it's just horrible to see the art mistreated, but, two, it will be a hell of a lot easier for lots of folks to

locked was unheard of. Also, there is a very good technical and artistic reason not to come to the re-recording stage without your music—as a soundman, how can I balance the sounds in a reel of film until I hear all the sounds? What happens then when you don't have all the sounds to start with and you lay them up in pre-dubs? When you pre-dub, you arrive at levels and equalizations. When the rest of the sounds and the score come along and you try to put those all together, those balances, those equalizations are *no longer valid*. Now you're locked into mistakes, and there's no time to fix them. You should *never, ever* go to a re-recording stage without your dialog, music and sound effects ready. This does not happen in today's world, and this is why it costs so much and why so many hours are expended. Now, there are those filmmakers who know this—those few, who I call the "knowing few."

*When you first started out in the film industry during the late 1950s, who were some of your teachers and mentors?*

My "school" was the Samuel Goldwyn Studios Sound Department. My primary teacher was a man by the name of Russell O. Hansen, the supervising recording engineer. The boss of the place, the sound director, was Mr. Gordon Sawyer, who was much-respected in Hollywood. Everything I will teach will be taught from that "book," because the Samuel Goldwyn Studios, to me, was the epitome of art and science. Everything that was supposed to point to zero, pointed to zero. There were no slipshod methods. And we had a motto: "We don't care how they do it at the other studios." We did it by the book. There were tolerances, but Mr. Hansen always told me that if you kept the small errors down, there would be no big ones. We had a regimen that we did every day on every piece of equipment in the studio. It was constant check, test, check, retest, check, keep our standards at plus or minus ½ dB. We left nothing to chance.

*Did you have any technical background in audio before you started working at Goldwyn?*

None. Zip. I had spent a reasonable length of time working on production. I had taken a correspondence course—RCA Institute's Basic Electronics. Mr. Hansen taught me everything practical. I was able to see the

**Ninety-seven percent of the directors I work with today have no knowledge whatsoever of the sound recording arts. I feel a responsibility to go back and try to teach people the right way to do it.**

(according to union records), Richard Portman is about to go into semi-retirement from the film industry. Although not ready to give up mixing altogether, he now plans to devote the majority of his time and energy to teaching. During a recent interview at his home in Venice, Calif., Portman talked about his 38-year career in the motion picture business and shared some of his insights into the art and science of film sound. He also spoke with passion, wit and candor about "Hollywood"—his views on the way things were, the way things are, and the way things *ought* to be.

*After a long and successful career as a re-recording mixer, you're about to embark on a second career—as a teacher. Why do you want to teach?*

I've come to the point in life where I have to go teach out of "self-defense." Because of the general lack of knowledge of film producers—the blame has to be laid directly at the door of who signs the check—I'm being forced into retirement because I no longer can do my thing. The ability to

make a living in it and not be "killed"—because it kills you when you can't do it right.

*Some professionals who have worked their way up through the ranks in the film industry are skeptical about the value of a film school education.*

*What's your perspective on that issue?*

For me, now, the film school is "the studio," and it should be the one place where you *can* do it right. Because, if you really are a sound aficionado, you're going to be frustrated totally—completely out of your gourd—working in the Hollywood motion picture industry. When sound came in 1927, sound was king. Now, sound is Cinderella, the child that no one wants. So, it's important to go back and find out what the innovators did and how they solved problems.

The biggest problems today are the order in which work is done and the shortening of the schedules. We want to go back to the orderly progression of making a motion picture. For example, when I came along in the '50s, coming into the re-recording stage with a picture that was not



# SYSTEM

## INTRODUCING

Audio Precision, the trusted name in audio test & measurement presents the System Two Dual Domain audio analyzer, featuring the world's most complete testing capability for the AES/EBU digital audio interface.

**Audio  
precision**

P.O. Box 2209  
Beaverton, OR 97075-3070  
(503) 627-0832 . 800-231-7350  
FAX: (503) 641-8906



HIT DICK HIT DICK HIT DICK HIT DICK  
**NAB**  
BROADCAST  
engineering  
1995  
HIT DICK HIT DICK HIT DICK HIT DICK

INTERNATIONAL DISTRIBUTORS: **Australia:** IRT Electronics Pty. Ltd., Tel: 2 439 3744 **Austria:** ELSINCO GmbH, Tel: (1) 815 04 00 **Belgium:** Trans European Music NV, Tel: 2 466 5010 **Brazil:** INTERWAVE LTDA, Tel: (21) 325-9221 **Bulgaria:** ELSINCO, h.e. Strelbishke, Tel: (2) 58 61 31 **Canada:** GERRAUDIO Distribution, Tel: (416) 696-2779 **China, Hong Kong:** A.C.E.(Int'l) Co. Ltd., Tel: 2424-0387 **Croatia:** AVC Audio Video Consulting, Tel: (41) 624 622 **Czech Republic:** ELSINCO Praha spol. s.r.o., Tel: (2) 49 66 89 **Denmark:** nph Elektronik aps, Tel: 86 57 15 11 **Finland:** Genelec OY, Tel: 77 13311 **France:** ETS Mesureur, Tel: (1) 45 89 66 41 **Germany:** RTW GmbH, Tel: 221 70913-0 **Greece:** KEM Electronics Ltd., Tel: 01-6478514/5 **Hungary:** ELSINCO KFT, Tel: (1) 269 18 50 **India:** HINDITRON Services PVT, Tel: 22 836-4560 **Israel:** Dan-El Technologies, Ltd., Tel: 3 6478770 **Italy:** Link Engineering s.r.l., Tel: 0521/648723 **Japan:** TOYO Corporation, Tel: 3(5688) 6800 **Korea:** B&P International Co., Ltd., Tel: 2 546-1457; B&P (Kumi Office), Tel: 0546 53 7247/8 **Malaysia:** Test Measurement & Engineering Sdn. Bhd., Tel: 3 734 1017 **Netherlands:** Heynen b.v., Tel: 08851-96300 **New Zealand:** Audio & Video Wholesalers, Tel: 7 847-3414 **Norway:** Lydconsult, Tel: (47) 66-988333 **Poland:** ELSINCO Polska sp. z o.o., Tel: (22) 39 89 79 **Portugal:** Acutron Electroacustica LDA, Tel: 1 9414087 / 9420862 **Singapore:** TME Systems Pte Ltd., Tel: 747-7234 **Slovakia:** ELSINCO Bratislava spol. s r.o., Tel: (7) 784 165 **South Africa:** SOUND/FUSION Broadcast, Tel: 11 477-1315 **Spain:** Tel o Electronics, S.A., Tel: 1 531-7101 **Sweden:** TTS Tal & Ton Studioteknik AB, Tel: 31 803 620 **Switzerland:** Dr. W.A. Gunther AG, Tel: 1 910 41 41 **Taiwan R.O.C.:** Cha Wei Electric Trading Co., Tel: 2-5612211 **Thailand:** Massworld Company Ltd., Tel: 662-294-4930 **United Kingdom:** Thurby Thandar Instruments, Ltd., Tel: (1480) 412451

USE READINGS TO OBTAIN MORE INFO

# Which DAW Increases Production the Most?

This is what four MicroSound users have to say...

"I've been using MicroSound™ for nearly 4 years and love its quiet, pristine, squeaky clean editing and mixing capabilities. It was very easy to learn, even though I'm not a computer wizard. *I was able to edit our first program within an hour of turning on my MicroSound Workstation.* Thanks to MicroSound, top quality audio is heard in our broadcasts every day worldwide. Only the prices look as good as the specs."

—Bob Vermeulen,  
Words of Hope



"What keeps on amazing me is the intuitiveness of the complete system... I was thrilled to find that you had anticipated a radio producer's on-the-fly needs by allowing just about all functions to be executed right from the [same] screen."

—Robert Smith, Smith Creative - International

"After years of producing programs on everything from analog 8-track to ADAT, I increased my output the very first week. But more amazing, MicroSound improved the quality of my work immeasurably. *I achieved that elusive perfect mix the very first time I used MicroSound!* Whether I'm producing one spot or cranking out 6 hours of programming, MicroSound has become an invaluable tool. I can't imagine how I ever did without it."

—Todd Chatman,  
CCM Radio

"I used my MicroSound for the first time and mixed a spot in one hour that would have taken me a day and a half with analog multi-track. I made edits and concocted sonic layers that never would have occurred to me to try before... I love this thing!"

—J.R. Lyons, Electric Cafe

concept of how things worked, and I could figure out quickly what wasn't working. Because we ran a very small sound department, we did everything. I was trained in every facet of production. I'd be on a microphone boom, I'd do transfers, I loaded all of the sound trucks. If we had scoring to do, I'd set up the orchestra, set up all the microphones and do all the patching. So, when it came time for me to mix, I sat down in a room that I had been taking care of for eleven years. It was the finest equipment available. It had been maintained at the highest standards. I mean, I couldn't have had a better start.

*What made you want to become a re-recording mixer? Did you see your father as a role model?*

Well, not necessarily a role model. He was just "the very best." [laughs] I did work with him on the panel when I got a chance. Interesting enough, I had my job at the Samuel Goldwyn Studios something like eight years before my father came to work there. It was odd, though, to be called to the re-recording room by your father if there was some problem.

*Were there other mixers who inspired you to want to become one?*

Oh, yeah. The music mixer at Goldwyn, Vinton Vernon, was one of the finest scoring mixers. Today, they've gone away from the idea of "motion picture music." Nowadays, they score it, they take it off to some studio, dub it down and then bring it to the re-recording room. What is that? That's not a motion picture score. What I loved so much about scoring then was that the orchestra came in, sat down and they projected the picture on a big screen. And they did the music to the dialog track. If you couldn't hear the dialog, they redid it. They played lower or re-orchestrated. So, when it came to the re-recording room, it already had its "ups" and "downs." Now, they make record albums instead of music scores.

*Who were some of your other teachers?*

A fellow by the name of Buddy Myers—"The Silver Fox"—was the master mixer at Goldwyn when I got there. We didn't have back-up re-recording systems then. It was a live performance each time, and Buddy was the one that told me that it was just like flying an airplane. You didn't have to worry about the sound that was right there in front of you at the time, you took your ear off of that.

- Audio for Video • CD-Tape mastering • Radio/TV
- Multimedia Wave-AIFF-CDI • Every Audio Application

## microsound™

Isn't it time you discover the industry's best kept secret, polished for 18 years. MicroSound gives you the highest audio quality in its price range at every sample rate used worldwide. No matter what project you need to tackle, MicroSound is equipped and ready. The 56-bit DSP based MicroEditor™ software gives you the true non-linear freedom of Project-Editing™ — every sound free floating in an audio palette mixing up to 100 tracks at any point.

PC/AT486 based, DOS format drives and files allows running any software. Optional Sync-lock to Video or SMPTE even on VHS analog track

Peripherals from \$2,995 • Workstations from \$6,995.

*"Quality Digital Audio Workstations Since 1977"*

Isn't it time to revolutionize your studio or station? Call, fax, or write now.

**Micro Technology Unlimited**

PO Box 21061, Raleigh, NC 27619-1061 USA  
Voice: (919) 870-0344, FAX: (919) 870-7163

USE READER SERVICE CARD FOR MORE INFO



Everything in our Stock Pot is Fresh.

### AirCraft: Fresh Stock Music

All of the music in the AirCraft stock library is cooked to order. No scraps. No leftovers. Just fresh stock music written to our specifications.

Call to ask for our menu, or keep this number handy whenever you're hungry for original recipe, down-home stock music. **1 800/343-2514.**

©AirCraft Production Libraries. 162 Columbus Avenue, Boston, MA 02116. 800/343-2514. 617/482-7447. Fax: 617/542-7222.  
Internet: 70744.721@compuserve.com or aircraft@aol.com

USE READER SERVICE CARD FOR MORE INFO

# Masterpiece

*Masterpiece* (mas'-ter-pes) n.  
A consummate work of art,  
without peer in it's field.

The SADiE **MASTER**<sup>TM</sup> System on the Pentium PC.  
A new standard for mastering. A true work of art.

SADiE Disk Editor

**MASTER**<sup>TM</sup>PQ software with interfaces to all professional CD mastering formats

- *Exabyte 8mm DDP*
- *Sony 1630*
- *SCSI CD-R (full Red and Orange book)*

Pentium 75 PC Tower

- *17 inch colour monitor*

6 Hours 45 minutes stereo in 2  
removable drives

Internal Exabyte XL 8505 drive\*

16 to 24 bit recording

Free lifetime software updates

\*Yamaha CD-100 SCSI CD-R available  
at an extra charge

**\$15,995.00**



STUDIO AUDIO DIGITAL EQUIPMENT INC

1808 West End Avenue  
Suite 1119  
Nashville, TN 37203

Tel: +1 615 327 1140  
Fax: +1 615 327 1699

Part of the Studio Audio group of Companies

You're always transferring your ear into the future, onto what has not yet happened. Because that's the only way you can take a cue. You've got to be able to be ahead of the game.

*Your formative years in the movie business coincided with the American film industry's transition from the "Hollywood studio system" to the current system of independent contractors. Today, the old system is sometimes characterized as an "assembly line" approach to filmmaking, which, by the 1950s, had become too staid, paternalistic and old-fashioned. You obviously believe that there were some very good things about that system.*

What you're talking about is actors and actresses complaining that they weren't getting enough money, and directors and writers saying they couldn't get their projects made because of the studio bosses being restrictive. This, again, is at that power level. That has absolutely nothing to do with the *making* of a film. To get the film made efficiently, with the best-looking picture and the best soundtrack, it *has* to be run like the Navy or the Army. You *have* to do things in order. There has to be a regimen, because it is a science. S.O.P.—Standard Operating Procedures—if you don't have them, you're screwed. *So, you think that, in some ways, the baby went out with the bath water when the studio system was abandoned?*

*Exactly.* You bet! The system they had was in place and working, and they tossed out the wrong part. They decided that they didn't have to own a construction company to build a house, and that was the last thing they should have done.

*What effect did this have on film soundtracks?*

The worst thing that happened to Hollywood was loss of control by one person from microphone to loudspeaker. When my father started, the recording engineer went out and recorded the location sound and took that track back to the studio and then re-recorded it. He was called the "unit recording supervisor" and was responsible for the sound of that movie all the way through. This was *very, very* good. Post begins on the set with the first slate. You've got to have somebody in charge of sound from beginning to end—a "sound director"—who is there to see to it that, one, the mechanics are adhered to

and, two, that you get an artistic effort at a reasonable cost. Where is this person? The above-the-line people have forgotten completely how to run a studio. If they were in the United States Navy, the ship would sink.

*How broad should a sound director's authority and responsibilities be?*

Let me tell you what a sound director does. A sound director is involved with the project from Day One. A sound director is responsible for the equipment

most expensive way to go and, often times, it is not a true "replacement."

*From your point of view, what role should a re-recording mixer play in the filmmaking process?*

It's like you bought a kit, and all the pieces are there. The role of the re-recording mixer is to put the pieces together and smooth the edges. "Time restoration" is the true function of re-recording, to make the film seem like it all happened continuously. The

**Post begins on the set with the first slate. You've got to have somebody in charge of sound from beginning to end—a "sound director."**

and proper functioning thereof. The sound director is responsible for the original recordings, listens to the dailies and takes corrective measures if there is anything amiss. The sound director sees to it that all the editorial procedures are adhered to and that we lose nothing in the translations. He or she sees to it that the music is recorded at the proper time and correctly for the film. The sound director is responsible for seeing to it that all of the sound pieces arrive at the appropriate place at the appropriate time in the appropriate condition, is fully knowledgeable of release formats and checks the final print.

*You often stress the value—even the necessity—of using as much of production sound in the final mix as possible. What do you believe the advantage of that is, other than the obvious one, i.e., you don't have to reconstruct it?*

Well, that *is* the advantage. Besides that, there's the performance. When you take a photograph and record a soundtrack that goes with that photograph, there's a body language that goes with the dialog. So, when you don't have that track to use, you're missing half your negative. Half of the emotion of the scene is missing. When you try to replace that, everybody in the world knows it's phony. It's a matte shot. This is always the

function of re-recording is not to invent sounds or experiment with different syncs or swap takes. On the re-recording stage, you should never have decisions to make, other than about emotional or dramatic impact. "Is it working?" But now, the re-recording room has become like an edit room. It's not time restoration, it's pandemonium, because of the lack of knowledge of the current crop of producers and directors about the process.

*How do you like tracks to be prepared for mixing purposes?*

A good sound editor will be a good mixer. The industry is in error by having the sound-editing people separate from the mixing people. A sound editor, nowadays, usually does nothing but bring a lot of sound to the stage, but they don't know anything about the problems of the mixer. If they sat down and mixed their own stuff one time, they wouldn't cut it the way they cut it. As an example of that, I was in New York and a young editor who had done the Foley editing came in. I looked at the cue sheets and I said, "No one in the world can mix this." A foot after a low sound is a loud sound and vice versa. So, I said, "Here, young man, why don't you just sit down here with your material." Oh, he was ever so happy to! Two minutes into the work, I hear him say-

ing to himself, "Well, why did I do this?" He never cut another reel that way again, and he's my fast friend to this day. Like-sounds stay with like-sounds. You don't put a footstep after a gunshot in the same track. Also, nowadays, you've got a hundred sounds in front of you, and they want one sound raised. Well, if you don't have it with the right sounds, you don't know where to look.

*How does the amount of time spent making editorial decisions on the re-recording stage affect your ability to do your job?*

It's the worst thing that can happen to the process. If you look at the older

movies, there's lots of mistakes in them, but there's a *feel* to the reel. It used to be three rehearsals and a take. First rehearsal was a shambles. The second one, you were a little bit better under control. The third one, you learned most of it. The fourth time, you didn't quite know it, but you were up and you went on through. Okay, *Bang!* That was the reel. If they would say, "We love all of that, but just one little thing," then we'd cross-copy it or we'd just re-record the section they were unhappy with and cut it in. By lunch time, you've got a reel in the bag. By the end of the day, you had two reels

(a "double") done. If your movie's ten reels long, how many days did it take you to mix it? Five. We did *Where's Papa?* in four days. And it's a swell job. Just fine. I think *Harold and Maude* took a little longer—12 or 13 days. My average schedule now is six to seven weeks.

*Looking back on all the technological changes that have taken place during your time in this field, which ones do you consider to be truly major improvements?*

[long pause...laughs] I can't think of one! As far as I'm concerned, they didn't really improve the art of re-recording at all, and, in many ways, detracted from it. For example, when they put in "high-speed" machinery—what a misnomer! Everything still has to be done at 90 feet per minute. It only means that you can go back and do it over again faster. So, when they were able to put in a recorder that could back up and go forward, directors doubled and tripled their schedules immediately. Whereas, it was often true that the three-rehearsals-and-a-take approach produced a better result because it was a *performance*, a spontaneous event. If we want to get a "technological improvement," let's get a microphone that has a real high front-to-back ratio, that, when you walk behind it, you don't hear *anything*. Now we're talking about a tool!

*What's your attitude toward using console automation?*

For one person to mix by themselves, it is very necessary to have a computer. I'm a solo mixer. I like to work by myself whenever I can. I don't have to argue with anybody when I'm doing it myself. When the music is supposed to go down under a line of dialog, I take it down. You get a better mix—faster—with a solo mixer working with a music studio-style second engineer. The way I like to work in New York is with the sound editor on the board handling the premixed stuff that he built back in his shop, and I take the dialog and music. This is the ideal situation.

*What are the defining characteristics of an effective soundtrack?*

It's uncluttered. Clarity. You have to hear all the words. When an idea is playing, *that* idea is playing. You can't have clarity with lots of sound. We're looking for subtlety more than we're looking to pound you over the head. The first thing I would do is to get rid of as much as you can. Simplicity.

why  
crawl  
toward  
your  
career

when  
you  
can  
FLY

1-800-CAN-ROCK

LEADERSHIP SHOWS.  
For years, FULL SAIL CENTER FOR THE RECORDING ARTS (3300 University Blvd, Winter Park, Florida 32792) has been PUSHING THE ENVELOPE FOR CAREER-SEEKERS in AUDIO, VIDEO, FILM & MULTIMEDIA PRODUCTION. Find out WHY.

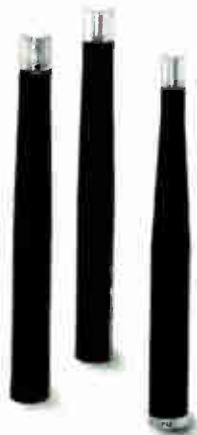
FULL SAIL

UNCONVENTIONAL WISDOM for the 21ST CENTURY.

USE READER SERVICE CARD FOR MORE INFO

# AVALON

Pure Class A • Music Recording Systems



## R4 - Remote Control

- ▶ Remote control for M4 preamplifier
- ▶ Variable gain in accurate 2dB steps
- ▶ Microphone phase reverse switch
- ▶ VU metering of preamp output
- ▶ 4,000 ft remote cable length
- ▶ Two stage peak signal LEDs

US\$ List 379.<sup>00</sup>

**HIGH-END OUTBOARD**  
 PREAMPLIFIERS  
 COMPRESSORS  
 EQUALIZERS  
 MASTERING EQ

## U5 - Class A Direct Box

- ▶ 100% discrete warm Class A mode
- ▶ Variable gain preamp to +30dB
- ▶ Dual mic and line level outputs
- ▶ Unique six-tone bank selections  
bass guitar and keyboards,  
acoustic & electric guitars.
- ▶ High Z input impedance
- ▶ Very low noise -96dB
- ▶ High cut switch eliminates noise
- ▶ DC coupled balanced 600 ohm output
- ▶ Speaker input to 400 watts
- ▶ Personal headphone monitor
- ▶ Signal present status LED
- ▶ Active to thru selection
- ▶ Internal AC toroidal power supply  
with discrete class A regulators
- ▶ Twin channel rack mount kit available

US\$ List 679.<sup>00</sup>

## M4 - Pure Class A Microphone Preamplifier

- ▶ 100% discrete pure Class A Cascode FET,  
DC coupled high current output stages
- ▶ Inputs for dynamic, 48v condenser and B&K  
4000 series high voltage microphones
- ▶ High impedance instrument and DI input
- ▶ Remote control i/o port (for use with R4)
- ▶ Transformer microphone input (except B&K)
- ▶ Low noise, +30dB output into 600 ohms
- ▶ Variable high pass low order filter 20-200Hz
- ▶ Input signal polarity (phase) reverse
- ▶ -20 dB input pad for high levels
- ▶ Sealed relays for all gain and signal switching
- ▶ Large illuminated analog VU meter
- ▶ Twin stage signal peak LEDs
- ▶ International external toroidal power supply
- ▶ Class A discrete power regulators
- ▶ Optional B&K 130v phantom high voltage card
- ▶ Nineteen inch rack mount adapter available

US\$ List 1,790.<sup>00</sup>



**U5 - Pure Class A  
HIGH VOLTAGE DIRECT BOX**

S O N I C E X C E L L E N C E



Tel: (818) 557-7605



Factory

**AVALON DESIGN**

PO Box 5976, San Clemente, CA 92673 USA  
 Tel: (714) 492-2000 • Fax: (714) 492-4284

# "Current"

Call today for a free demo and ask about our exclusive MusiQuick™ search/audition system.

"FirstCom reflects music trends and that's important to my clients. They want to hear acid jazz and world music—things that are current now. You get it out quickly and frequently—I don't call it stock music, I call it production music. Sometimes I'll get a call about a track someone heard on the air and they'll ask if I composed an original score. Quality and diversity are strong points—your product is great, and I believe in endorsing products I use a lot and believe in. Great composers. Satisfied clients."



Diane Colasurdo,  
Vice President  
Servisound  
New York, NY

**FIRSTCOM**  
music

**800-858-8880**

13747 Montfort, Suite 220 • Dallas, TX 75240  
A Division of Jim Long Companies, Inc., A Zomba Company

USE READER SERVICE CARD FOR MORE INFO

## Turn Your Multimedia PC into a Powerful Real-Time Spectrum Analyzer

### Features

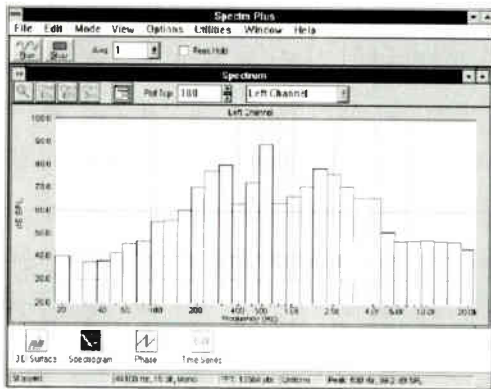
- Dual channel FFT Analyzer
- Narrowband and 1/3 Octave
- Real-Time, Record, Playback, or Post Process
- Time Series, Spectrum, Phase, 256 Color Spectrogram and 3-D Surface plots
- FFT sizes through 16,384 pts
- ANSI-A, B, C spectral weighting
- Signal Generation
- Microphone Compensation
- Triggering

### Applications

- Room Acoustics (EQ, RT60)
- Total Harmonic Distortion (THD)
- Transfer Function Measurements
- Frequency Response Testing
- Loudspeaker Timing
- Crossover Testing

### System Requirements

- 386/486/Pentium and Windows 3.1
- Windows compatible sound card
- 4 MB RAM minimum
- Mouse and Math coprocessor
- 256 Color VGA (for spectrogram)



**\$395** Software only

**\$629** Software plus pro quality\* sound card

\*DC-19kHz flat to 0.2 dB, THD < 0.005%, S/N - 90 dB  
2 channel, 16 bit, 44.1 kHz sampling.

PCMCIA sound cards also available

Call Now for Free Demo Disk! 1-800-401-3472

**PHS**

Pioneer Hill Software  
24460 Mason Rd. NW  
Poulsbo, WA 98370

Affordable Signal  
Processing Software

**Spectra Plus**  
Professional Edition

Tech Info: 360-697-7733

Fax: 360-697-7730

BBS: 360-697-7717

You can't have "sound-by-the-pound." If the picture requires it, then you put it in. The picture—the story—will tell you what to do.

*So, you advocate a minimalist sound aesthetic?*

Less is best. Motion pictures are not reality. The best thing you can do is be sparing. Play what is important to "the play." If I see someone walking down the street, I know I need traffic, but I don't need a car effect for every one I see. If there's music, I don't even need the sound of traffic because I see the traffic. Don't play things that aren't important to the scene. What is this movie about? The traffic? No. Is it about what those two guys talking? Yes. Is it important to hear what they're saying? Yes!

*Do you foresee a future in which it will be commonplace for one person sitting in front of a workstation to be responsible for putting together and mixing the entire soundtrack for a feature film?*

You bet!

*Will that be a positive development?*

That depends on the person sitting in front of the workstation. What's going to happen is there won't be any more people like me—we're dinosaurs. My job will be done in the editing room. *Of the hundreds of films you've mixed, which ones are you most proud of?*

It's hard to say. I've got two or three that I really like. *Little Big Man* is one of them. And *Where's Papa?* and *Harold and Maude*. I also liked *The Last Detail* a lot...Alan Rudolph's films—*Remember My Name* and *Choose Me*. Altman's *Three Women* is a sensational film—it has one of the best soundtracks you'll ever hear.

*Are you going to mix any more films?*

If someone wants me to mix a film, and it fits within my teaching schedule, I'll be glad to do it. I'd just as soon keep my hand in. I can't think of anything more fun to do than make a film. The reason I'm going to go teach school is because it's not fun now. It *ought* to be fun, and the only way it can be fun is to go back to the basics. If I mix another film, it will have to be done the way I want it done. The first words out of my mouth will be, "Are you ready?!"

*John Michael Weaver—a teacher, writer and recording engineer/producer—wishes to thank Rachel Pastermacki and Sophie Rossetti for their assistance with this article.*





If you feel like

we've met before,

it was probably

in your dreams.

Imagine, for a moment, you enter your studio. As you begin to work on your latest masterpiece, you become more creative. More productive. And the world becomes your oyster.

If any of this sounds familiar, you're either having another nocturnal vision at R.E.M. speed or you've been working on a Studioframe™, the most intuitive system you can get your hands on.

With Studioframe, you'll have the confidence of single screen editing, so all the information you need will be on screen at bullet speed. It also comes with 8-16 or 24 track record/play simultaneous outputs and the DSC-100 Edit Controller, our dedicated user interface. All of which allows you to become one with your machine — not to mention the creative process.

We could go on about Studioframe, but it would be a lot more productive if you simply tried one for yourself. And stop dreaming about it. For more information or a demonstration, call (619) 727-3300 ext. 3038 or FAX us at (619) 727-3620.



Studioframe™ by **TIME LINE**

London, New York, Los Angeles and a place called Visalia.

# DIGITAL DUBBERS

## RANDOM-ACCESS REPLAY TECHNOLOGY FOR FILM AND VIDEO POST-PRODUCTION

..... BY MEL LAMBERT

**F**or a variety of relatively obvious reasons, the film and video industry is pretty conservative. On the surface, it will embrace whatever technology gets the job done, yet long-term buying decisions are based on almost equal proportions of cost-effectiveness and paranoia. That the new hardware has to be more efficient, creative and/or reliable (in any combination) goes without saying. After all, who's gonna move backward?

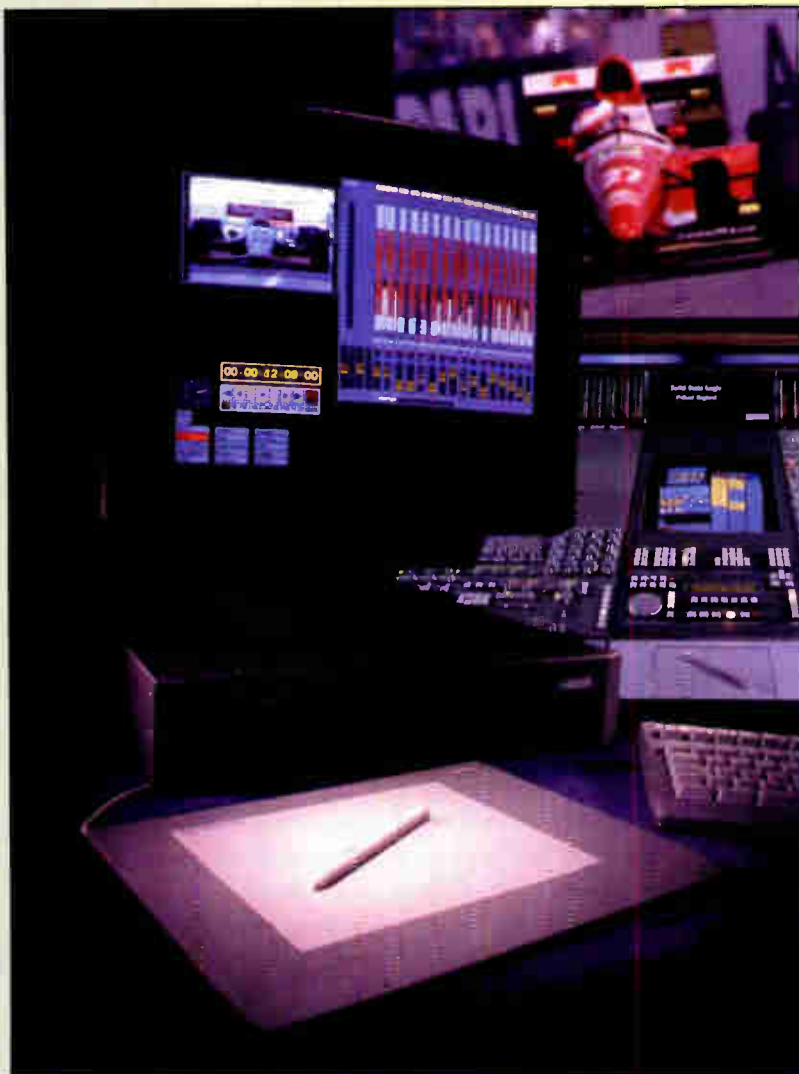
And the paranoia? For the hired help, consider that new technology might put people out of a job and/or force them to relearn new skills. For the facility owner, what about the stark reality of replacing technology that is still being amortized, or

*The SoundStar DMS 1600  
at Warner Hollywood Studios.*





**The Octavia System**



for which the current investment runs in excess of six figures? No wonder the Hollywood spin doctors are being kept busy!

The "when/why/how?" quandary is at its most pressing when topics of conversation run to the subject of replay and record media. For decades, the film community has used multiple 16/35mm mag units to handle replay of the various music, effects, dialog and Foley sound elements that will be used in the final mix, as well as mono or 3/4/6-track mag recorders for the final soundtrack. The reasons are both historical and practical. The tradition of a team of sound effects editors preparing on Moviolas individual elements that can then be slipped in sync with the picture is a tried-and-true technology. The capital resources tied up in a machine room full of Magna-Tech, Albrecht and other brands of dubbers is considerable.

Obviously, the methods of film soundtrack preparation have gone through some fundamental changes in recent years. For just about every type of sound effects, dialog, foley and music editing, razor blades and sprocketed mag film have given way to hard disk systems, and in some of the more modern dubbing stages now coming online, the replay/record medium is totally nonlinear. Hybrid solutions also exist; it's not unusual to have music tracks replayed from a Sonic System or Pro Tools, with ad-

**Solid State Logic's Axiom Preparation Station**

ditional effects from a modular digital multitrack deck, and the final stems and multichannel surround sound mixes being laid off to Sony PCM-3324 or -3348 digital multitracks.

In the near future are "digital dubbers"—the potential disk/MO-based replacements for analog mag and tape systems. The field of such devices is changing and evolving, even as you read this, but let's take a glimpse at how the application of digital dubber systems will alter the way in which film and video soundtracks are prepared. Because this is emerging technology, consider the following a "first look." We will fol-

low up in a future issue with comments and applications from real-world mixes.

#### MARKETS FOR NEW DIGITAL SYSTEMS

The advantages of these new random-access digital replay systems are obvious: instant search/rewind time and, with a suitably configured system, the ability to produce EDL/cut lists for editorial rooms that need to prepare updated temp tracks. In a nutshell, I would suggest that two complementary markets exist for digital dubber systems.

A major segment will be taken by

versions of existing workstations that offer 9-pin/ES-Bus serial control from a clubbing console's automation system or master transport controller. In this way, dialog, music and effects elements can be pre-laid to hard disk or MO; arranged in playback sequence using existing database information as imported timecode labels; and then triggered to play back against H:M:S:F or feet/frame locations on the stage. Any changes that might be required—either to select alternate sound elements or to move cues against timecode or feet/frame references—would be made using a very simple user interface derived from an existing workstation front end.

But for many users, even more interesting potential is offered by a fully integrated system, which would allow EDLs to be transferred *back* from the dubbing stage. Now, any picture changes would be reflected instantly in the timecode designations used to generate the component dialog, music and effects elements premixes, which would greatly reduce the amount of time required to produce subsequent temp dubs or premixes. The key, of course, is that the editing software used in the editorial rooms to prepare the cut elements can easily be updated by importing the relevant timecode or film data that corresponds to the picture changes.

And in non-film applications, including mix-to-picture for TV/video production, the innovation of serial-controllable hard-disk playback systems will dramatically speed access times and allow sound files plus EDLs that have been prepared in editorial workstations to be accessed directly from the mixing stage—either via removable media or networked hard drives and related technologies.

# BRAINSTORM TIME

**Intelligent Solutions**

The new SR-15+ Distripolyzer is the latest problem solver from **Brainstorm**, the leader in practical time code gear and smart

ideas for your everyday audio synchronization needs.

Before your next crisis occurs, take time to **Brainstorm**.

Marketed exclusively by:  
**AUDIO INTERVISUAL DESIGN, USA**  
 (213)845-1155 FAX (213)845-1170

 **BRAINSTORM ELECTRONICS, INC.**

INTERNATIONAL DISTRIBUTORS: United Kingdom: HHB Communications Ltd., Tel: +44-181-962-5000  
 Germany & Benelux: AD Technologies b.v., Tel: +31-40-84 10 82 • Portugal: AudioPRO, Tel: +351-1-353-8331  
 Japan: Sanken Audio Systems, Tel: +81-3-5397-7092 • Korea: Best Logic Sound Co., Tel: +82-2-741 7385

Call for the name of a dealer near you!

#### SOUNDSTAR DIGITAL MACHINE-ROOM SYSTEM

One of the first systems that came to my attention was co-developed by SoundStorm, an independent sound editorial house based in Burbank, Calif., and a group of computer experts headed by John Daley, VP of research and development. During the past several years, SoundStorm has worked on sound editorial for a number of landmark films, including *Clear and Present Danger*, *The Fugitive*, *Under Siege* (all Academy Award nominees), *Batman Forever*, *Cobb*, *White Men Can't Jump* and *Fatal Instinct*.

"New equipment should be invis-

USE READER SERVICE CARD FOR MORE INFO

ble to the mixers," says SoundStorm president Gordon Ecker, "yet must get the job done. The SoundStar DMS [Digital Machine-Room System] provides 48 digital channels in the space of one 35mm mag dubber or 96 channels in a single-rack cabinet. DMS has the feel of a mag dubber, slips tracks like a standard mag dubber and, because it's nonlinear, keeps them slipped."

A major evaluation for the system took place in late June at Warner-Hollywood while remixing tracks from *The Tie That Binds*, a movie for which SoundStorm handled sound editorial. In mid-July, the system was scheduled to be put through its paces in earnest while mixing a new movie at Warner-Hollywood, *Steal Big, Steal Little*, for which the plan was to replay all sound elements from hard disk.

According to Ecker, "Bruce Stambler supervised all sound editing chores [at SoundStorm] using Fostex Foundations. Cut material will be transferred on MO drives to Chicago Pacific Entertainment, Santa Barbara, [a facility that recently received a prototype SoundStar DMS system] and Warner-Hollywood for predubs."

A 16-output DMS digital dubber will cost \$30,000; basic systems require a Stage Interface, which adds \$4,000, plus a Master Control (\$4,500) that handles an unlimited number of dubber units. The system is based on a Spectral Digital Audio Engine with highly modified software that handles file management and disk interface; Spectral's new Translator 8-channel digital audio format converter handles Alesis ODI Optical, Spectral SMDAI, Tascam TDIF-1 and Yamaha Y2 digital I/O signal formats. Each system provides 128 virtual tracks per DMS, routing to the 16 analog/digital hardware output ports. Reverse playback is available for all channel outputs; scrub can be across four designated outputs.

The Master Control Unit (MCU) is designed to allow machine-room operators to handle all of the system's administrative functions, including machine status, system patching, channel configurations and remote control. Various remote units (one for each of the console operators) are linked with the MCU to the DMS mainframe via a proprietary TCP/IP Ethernet protocol. SoundStar's network implementation provides for a single controller for a stand-alone system, or multiple control points employing a customized Local Area Network (LAN) topology

for larger systems that require system access from the machine room as well as each mix position.

Because of SoundStar's use of a relatively conventional networking technology, Wide Area Network (WAN) installations to link multiple stages with a central machine room are also possible. The Stage Interface handles all timecode I/O and transport control from the console automation system via conventional 9-pin serial protocols, Lynx II commands or a Ketcham Box.

"Initially," John Daley reports, "we will be using 650MB and 1.2GB MOs to transfer material from the editorial rooms into the DMS's hard drives, which are capable of handling real-time playback of 16 channels per drive configuration. Eventually, we plan to offer direct OMFI-compatibility for the system, in addition to direct importing of Foundation, Sound Designer, [Time-Line] DAW-80 and related file formats. When hardware becomes available, we also plan to implement direct playback from MO drives. Initially this will probably be limited to eight real-time playback tracks, although that will dramatically reduce the inload and offload time required during a dubbing session, and allow news materials—such as alternative dialog lines, for example, or additional sound effects—to be put online very quickly.

"Also planned is full backward compatibility with existing editorial workstations, so that picture changes and other decisions made on the dubbing stages can be made available instantly to the effects and dialog editors, for example, via conventional EDL structures."

"Although 35mm mag film, in conjunction with 24-track analog and DAT, have served as standard tools for the dub stage," Ecker says, "it is clear that a digital machine room provides advantages in flexibility, with significant cost and time savings. We've been working on this concept for almost seven years, but cost-effective technology to support it wasn't available until recently.

"SoundStar's design objective," Ecker continues, "was to create a reliable system that could be expanded; that complemented existing equipment; that used removable media; and that would be easy to use and install. DMS can be configured from a stand-alone, 16-channel system to a virtual machine room of 1,500 or more channels. The Stage Interface seamlessly blends the system into existing ma-

chine-room operations, while the master and remote control's touchscreens make for fast and easy system configuration and use."

"Working with the mixers at Warner-Hollywood [studios] helped to ensure that DMS emulates all of their present-day procedures," says Randy Heiss, VP of engineering, "and offers all their familiar features such as reverse play, scrub, jog, cue delay and advance. We refined the software to quickly configure the outputs as mono, or grouped as stereo, 3-, 4- or 6-track units. Once configured, the tracks can be advanced or delayed as a unit. Internal patching of tracks to outputs with the graphical user interface and automated track patching speeds up reel changes and is as easy as using a traditional patchbay. System output channels are routed through conventional patchbays, so the DMS can be run transparently with other source machines.

"The MCU software is optimized for the machine room to handle all of the system's administrative functions. The remote provides all of the functions that the mixers need: track status, track delay/advance and transport functions. On a JSK-equipped stage, mixers can elect to use JSK controllers they are familiar with."

#### TIMELINE MDR PLAYER

Currently under development at Time-Line, and being used on selected video- and film-mixing projects, is a modified version of the firm's DAW-80 workstation. MDR comprises a stand-alone rack-mounted unit capable of accepting removable media (MO or hard drives) in Time-Line, Sound Designer or OMFI-compatible formats. Each DAW-80/Studioframe-based unit plays back up to eight channels; multiple MDR Players can be synchronized to a timecode source via Film Lynx. Through networking, a multi-channel system provides a virtually unlimited number of tape tracks, both forward and reverse—a feature already supported in DAW-80 workstations—plus advance/retard of individual tracks or groups of tracks from a remote PC. In addition, the DAW-80's modified StudioMaster system software can be used to access any of the online units, allowing editing operations.

Time-Line believes that the MDR will be a key enabling component to the all-digital facility: a viable digital playback source. "Elimination of the

# "STATE-OF-THE-NATION" IN DIGITAL DUBBER DEVELOPMENTS

MANUFACTURER/SYSTEM (with comments from manufacturer)	Plans for a Digital Dubber?	Based on Existing Workstation?	System Format	Total Capacity	MO Format	Network Protocol	Offers OMF Compatibility?
<b>Akai DD1500 Digital Audio Workstation</b>	YES	DD1500	MO Networked	96 GB	1.3 GB	Ethernet	YES
<p>Designed as a dedicated system, the DD1500 offers a graphical user interface and faster, more reliable performance than a computer-based system. Its modular design allows the DD1500 to be configured as an 8-track system using MO disks or as a 16-track system using hard drives, and includes 16 channels of digital mixing. Standard sync functions include reading/writing SMPTE timecode at all frame rates, as well as reading VITC. A bi-phase reader/generator is also included, allowing integration into film editing environments; RS-422 support provides machine control using Sony 9-pin protocols. Future expansion will provide full Ethernet network support, DSP functions such as digital EQ, time stretch, pitch-shift, reverse and more. Importing EDLs and auto-conforming will also be added. System updates are performed easily by loading the operating system from floppy disk into flash-ROM."</p>							
<b>AMS/Neve AudioFile and Logic Series Consoles</b>	YES Integrated into Logic Series Consoles	AudioFile	Hard Drive	TBA	TBA	Open Architecture	YES
<p>Digital replay systems for film-recording stages will only be considered if they match or surpass criteria set by existing analog methods. The audio performance required of digital replay systems for such applications exceeds 16-bit resolution; AMS/Neve now offers 24-bit recording capability.</p> <p>Removable media for AudioFile has offered the same flexibility, and our active participation in the OMF1 allows us to address practical compatibility issues. Our users are currently benefiting from the ability to replay audio from picture cutting systems such as LightWorks and Avid.</p> <p>Integrating a digital replay system with a fully automated digital console, AMS Neve provides the means to manipulate all audio parameters non-destructively, resulting in an environment which enhances the creative process."</p>							
<b>Avid Technology AudioVision DPR and AudioStation DPR</b>	YES	AudioVision and AudioStation	Hard Drive MO Networked Removable Media	Currently up to 126 GB	1.2 GB (limited to low-density edited sequences)	ATM Shared SCSI drives	YES Supports all OMF1 formats; OMF 2.0 "coming"
<p>The Avid Audio Digital Player Recorder combines the traditional operations of audio tape recorders and magnetic dubbers with the benefits of media integrated nonlinear computer technology, available with or without integrated digital picture. The initial DPR release of June 1, 1995, provides mag dubber type functionality including: punch in/out, track /clip slipping, serial control via 9-pin protocol and the ability to synchronize multiple systems for additional tracks.</p> <p>Currently the DPRs are available in 8- and 16-channel modules; all systems include 8/16-channel analog and digital interfacing. Additional support for hardware control will be integrated to facilitate operation of multiple systems to efficiently provide unlimited audio track input/output for any size audio mix project. Additional benefits of the DPR over ATRs and magnetic dubbers include single or multiple track and sound clip alignments; slipping track copies, moves; Integrated project management; Avid media compatibility (AudioVision, Pro Tools, &amp; MediaComposer); extensive OMF1 compatibility; advanced machine control; separate time code in/out track and more. AudioVision DPRs and AudioStation DPRs are upgradable to AudioVision and AudioStation Editing Systems.</p>							
<b>Digital Audio Research Sabre and SoundStation</b>	YES	YES	Hard Drive MO Network	64 GB	1.2 GB	Ethernet or ATM	YES
<p>We can currently source eight channels direct from MOI, with mix, EQ and automation data stored with project. Our digital dubber will take these MO disks or transfer the data in the background to their own internal hard drives for later replay.</p>							
<b>Doremi Laboratories DAWN II Workstation</b>	YES	DAWN II	Hard Drive MO Network	4.2 GB	1.2 GB	ATM	YES Via S/Link
<p>The DAWN workstation functions as a Digital Dubber controlled through its 9-pin port. The basic dubber has eight tracks and is expandable to 32 tracks. Doremi uses the APR-24 version of the 9-pin protocol to extend the controllability of the serial commands beyond eight tracks. Today, the Digital Dubber requires a Macintosh. Doremi will release a new firmware for the DAWN in Q4-1995 that does not require a Macintosh. The user can complete a project with the stand-alone dubber and can also connect a Macintosh and run the DAWN software for sophisticated editing.</p>							
<b>Fairlight ESP MFX-3 Dubber</b>	YES	Proprietary platform	Hard Drive or MO	Six times 4.3 GB	1.2 GB		YES
<p>The standard Fairlight MFX3 is currently being used as a dubber at Todd-AO, Hollywood, and we are receiving feedback on a regular basis from all the major film companies. The dedicated Digital Dubber must be inexpensive (\$1-1.5k/channel), have limited editing capabilities, use some form of removable storage medium and read most major file formats. Other features that will be addressed by our machine are the ability to lock to picture in reverse, control multiple dubbers from a single control surface, and a very simple user interface. The price seems to be readily attainable. The removable storage via hard drive or MO is available off the shelf. The mixers seem to want to restrict time-consuming changes by the director of the film so they are very hesitant to have any sophisticated editing capabilities (beyond track slipping) on the dubbing stage.</p> <p>Most, if not all, of the potential dubber customers want us to directly access Avid, Waveframe, and Pro Tools files. Also, they desire to avoid interim conversions such as OMF. The difficulty (other than the obvious political issues) is the fact that software constantly changes and what you can read today may not be readable a year from now. However, initially, we will probably be OMF-compatible.</p>							
<b>Fostex Corporation Foundation 2000 Digital Dubber</b>	YES	Foundation 2000RE	Hard Drive or MO	9.0 GB	1.2 GB	Shared SCSI drives	Under development
<p>Fostex plans to develop a dubber version of its Foundation 2000RE, supporting both disk and MO drives. Operation will be via a front-panel interface, or via remote-control serial protocols, including RS-422 and Sony 9-pin. Synchronization will be direct to bi-phase or SMPTE timecode. Electronic links to cue sheet management and project management software will also be supported.</p>							

MANUFACTURER/SYSTEM (with comments from manufacturer)	Plans for a Digital Dubber?	Based on Existing Workstation?	System Format	Total Capacity	MO Format	Network Protocol	Offers OMF Compatibility?
<b>Roland Corporation DM-800 Workstation</b>	YES	DM-800	Hard Drive or MO	8.0 GB	"All current formats"	Shared SCSI drives	Under development
<p>Roland already has many customers using our DM-80 and DM-800 products for film and video post production. Eight-track stems for music, dialog and effects are being posted offline, and the multiple DM Series units are synchronized on the soundstage for the final mix. The addition of RS-422 control for the DM-800 just adds greater control options for the mix engineer. We have no current plans to develop a specific product as a 'digital dubber.' However, enhancements will continue to be added to our existing product line to offer more and more features to the film and video post user.</p>							
<b>Solid State Logic Axiom Film Dubbing System with DiskTrack</b>	YES	Utilizes SSL-proprietary digital technology.	Hard Drive MO Networked	"Other"	650 MB	Ethernet ATM Shared SCSI drives	YES (Future development)
<p>There is a desire among the film community to replace film dubbers with a hard disk equivalent. This presents a few problems, both with the scale of the systems required (i.e. lots of tracks) and with file compatibility as editing rooms may have more than one brand of hard disk editor.</p> <p><b>Scale of Storage:</b> With the introduction of DiskTrack, SSL has already demonstrated that it can achieve the scale of hard disk storage and access required—up to 96 tracks per operator in multi-operator configurations.</p> <p><b>Media Interchange:</b> The recent introduction of the Axiom Preparation Station (APS) has added the ability to import a wide range of file types used in the film industry, such as LightWorks, Pro Tools, AIFF, .WAV, and enable work to be brought into the dubbing environment. It is our intention to add others.</p>							
<b>Sonic Solutions Sonic System; MediaNet</b>	YES	Sonic System	Networked	"Unlimited"		MediaNet, which can be either FDDI, CDDI or ATM	YES
<p>Many of our current audio post sites are using multiple Sonic Systems on their production process; transfer, editing, dialog, sound effects/Foley and ADR are all performed on a single network where editors can share processing resources, disk drives, and even the same sound files simultaneously. Extending the network to include the dub stage is a natural progression. Sonic Solutions is currently working with several large audio post facilities to specify and develop the key features needed in this final stage of audio post work. Because the current power of our USP-based Sonic System—16 channels of 24-bit digital I/O per card, with up to six cards per system—and our advanced networking and file-sharing architecture, Sonic Solutions feels that it is in an ideal position to offer an integrated, open-architecture solution.</p>							
<b>SoundStar Corporation DMS 1600 (Digital Machine Room System)</b>	YES	Spectral hardware with custom SoundStar software	Hard Drive MO Networked	"Other" limited only by size of available media.	1.2 GB	Ethernet	YES
<p>DMS 1600 is a distributed data management design, expandable from a stand-alone 8-channel unit to a networked virtual machine room of 1,500 output channels. Designed with the help of leading mixers, the system emulates mixers' present day procedures and offers all their familiar features such as reverse play, scrub, jog, cue delay and advance.</p> <p>The system is based on the proven Spectral Digital Audio Engine hardware; Virtual Machine Room application and network software are designed by SoundStar. All DMS systems are delivered configured for network operation with SoundStar proprietary TCP-IP, 10-Base-2, Ethernet protocol installed. Custom WAN configurations will be available.</p> <p>With the DMS virtual dubber, tracks can be quickly configured as mono or grouped as stereo, 3-, 4- or 6-track units. Automated grouping of tracks makes reel changes a breeze. Once configured, the tracks can be advanced or delayed as a unit. Internal patching of tracks to outputs with the graphical user interface is as easy as using a patch bay.</p>							
<b>Studer-Editech Dyaxis II</b>	"Maybe in the Future"	Dyaxis II	MO Networked	369 GB (linear) 194 GB (AC-4 compressed)	1.2 GB	Ethernet	YES
<p>Editech has long been a pioneer in removable media and networking functions. Our current product line is used in all aspects of film and TV production by world-class studios in all major markets. We are the only manufacturer to offer a product line that includes low cost, film-tach controllable, 4-channel units that can function as a dubber in a film chain.</p>							
<b>Studio Audio &amp; Video, Ltd. Octavia Workstation</b>	YES	Octavia	Hard Drive	MO Networked	1.2 GB	ATM	YES
<p>Octavia can be expanded as required in terms of storage, processing power and audio I/O channels. Driving the Octavia hardware is Sadie3. The system comprises one or more Octavia units, each providing 8 channels of audio input and output. Up to 10 Octavia units may be chained together providing 80 channels of digital and analog input and output, and 1.3 GFlops of processing power. Each unit will be able to play back 24 tracks from one SCSI disk. Studio Audio's Sadie disk editor has been designed to be entirely complementary to Octavia. An ideal pre-mix/dubbing configuration would be to edit M&amp;E on Sadie and transfer those tracks, including EDLs, via the Sadie ATM network or removable media to Octavia. The Octavia modular system would then be able to mix M&amp;E and dialog down to a 5-channel Dolby sub-mix, or whatever is needed.</p>							
<b>TimeLine Vista StudioFrame DAW-80</b>	YES	NO	MO	2.0 GB (standard) 4.2 GB, 9.0 GB and others (optional)	1.2 GB		YES
<p>The MDR is a stand-alone, rack-mounted unit capable of accepting removable media (MO or R-Mag) in TimeLine DAW-80, Sound Designer or OMF formats, and playing back eight channels. The system uses technology from the TimeLine Film Lynx, for synchronization and motion control. Through the use of networking, the MDR will allow virtually an unlimited number of disks to play in sync, both forward and reverse (a feature already supported in the DAW-80 workstations), and allow advance/retard of individual tracks or groups of tracks from a remote PC. The network PC connection will also enable Studioframe editing software to be used to access any of the online units, allowing editing operations to occur as needed. The elimination of the transfer operation (to either film or tape) prior to dubbing will improve flexibility during dubbing, thereby exceeding that of film because copy/loop operations can be performed online. The ability to perform single track or multitrack editorial changes or picture conforms at the dub stage level, if desired, without physically handling the media, is truly a giant leap in film sound post-production productivity.</p>							

transfer operation prior to dubbing—to either mag film or audio tape—will improve flexibility during dubbing, because copy/loop operations can be performed online,” says Michael MacDonald, TimeLine’s recently appointed director of product development. “And the ability to perform single-track or multitrack editorial changes or picture conformation on the dub stage, if necessary, should also dramatically enhance film/video post productivity.”

#### SSL AXIOM FILM DUBBING SYSTEM AND APC

The new Axiom Film Dubbing System from Solid State Logic is designed from the ground up to provide hard-disk playback and recording via its built-in DiskTrack hard disk multitrack audio recorder/editor. The system is based on Axiom’s existing music recording and broadcast configurations, and SSL recently developed several new dedicated hardware controls specifically for film re-recording applications. The new application-specific Axiom Film Dubbing System offers panning and output assignments for all surround sound formats and provides up to 96 tracks of integral DiskTrack record/replay per operator position. All systems can be supplied with integral VisionTrack instant-access video record/playback.

“In designing the original Axiom Digital Production System,” explains SSL’s group marketing director Colin Pringle, “we elected to provide large-scale integration of hard disk storage. We are fortunate enough to have Todd-AO, Warner Bros., Universal Studios, Buena Vista, Disney, Lucasfilm and Pinewood among our [film-dubbing] clients. We have both experience of designing and building custom consoles for film dubbing, and the regular dialog that has helped us to devise a digital solution to the goals these facilities set for themselves.

“There is a desire among the film community to replace film dubbers with a hard disk equivalent. This presents a few problems, both with the scale of the systems required—it will invariably involve multiple tracks—and file compatibility, since editing rooms may feature more than one brand of hard disk editor. Central to the concept of Axiom is the storage of audio on hard disk and shared access to I/O resources. This resource management capability brings a number of advantages, both in terms of production quality and in the cost-effective-

ness of installations.

“While the system’s built-in DiskTrack multitrack recorder and editor is central to the appeal of Axiom, for a number of applications—such as video and film post-production—there is the additional need to record, edit and prelay audio independently of the mixing process.

“Introduction of our Axiom Preparation Station [APS] at the recent NAB Convention in Las Vegas added the ability to import a wide range of file types used in the film industry, such as Lightworks, Pro Tools, .AIFF and .WAV. Now edited sound files, tagged to timecode, can be brought directly into the dubbing environment.”

APS is a desktop unit that provides shared access to DiskTrack for recording, editing and prelaying audio elements. The user can select up to 24 tracks from the maximum 128 available with DiskTrack; the remaining tracks continue to be available to Axiom. In a similar way, the APS system shares Axiom’s I/O resources, removing the need for expensive duplication of inputs and outputs. The unit also allows Axiom to offer Open Media Interchange, with the ability to import various file formats.

“The addition of an APS unit as an extension to DiskTrack frees Axiom for large-scale mixing projects,” Pringle says, “while allowing program preparation to be performed more cost-effectively through the use of shared resources.” APS can be added on a network for remote upload/download of sound files and related editorial functions. It also provides video recording to hard disk.

“Use of concurrent-access hard disk technology enables all DiskTrack

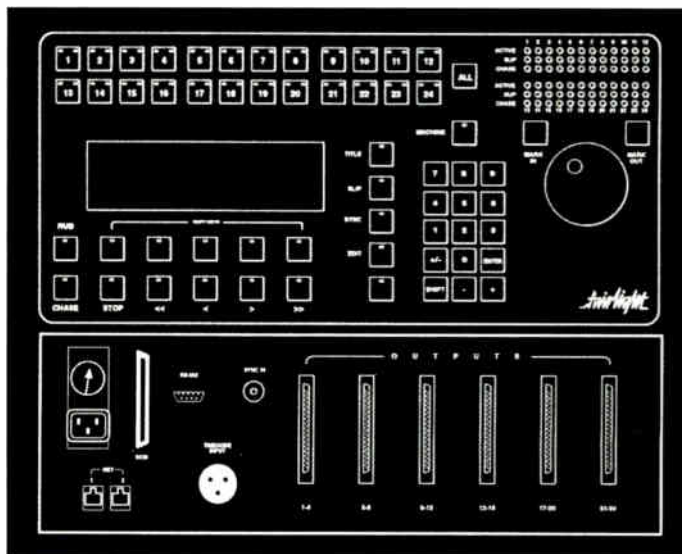
channels to be in simultaneous record *and* playback mode, effectively doubling the number of available tracks. Also, concurrent offline backup/restore allows a current project to be backed up while a soundtrack mix is in progress.”

#### FAIRLIGHT MFX-3 DUBBER

Currently undergoing evaluation trials at Todd-AO in Hollywood, a new version of the Fairlight MFX-3 has also been used at Modern Videofilm, Hollywood. Configured to provide a total of 64 playback channels—a pair of 24-channel dubbers, plus two 8-track models—Modern Videofilm’s prototype Film Dubber System has been put through its paces while mixing an episodic-TV pilot for Saban Productions entitled *Virtual Reality Rangers*. The Film Dubber was controlled from the facility’s SSL Studio Computer automation via a TimeLine Lynx controller.

“As a standard Fairlight MFX-3 is currently being used as a dubber at Todd-AO,” says Fairlight CEO Wayne Freeman, “we are receiving feedback on a regular basis. Also, we recently canvassed all the major film companies; almost universally the same feedback occurred. The dedicated digital dubber must be inexpensive—between \$1,000 and \$1,500 per channel—offer limited editing capabilities, utilize a removable storage medium, and directly read most major audio file formats.”

The final MFX Film Dubber System will provide control for up to 300 individual tracks, with basic conforming available on the dubbing stage. Storage will be to magneto-optical or conventional hard drives. Other fea-



**The Fairlight Film Dubber System: (left, top) the FC-100 controller board and (below) all the connections on the rear panel of the FD-24 Audio Dubber**



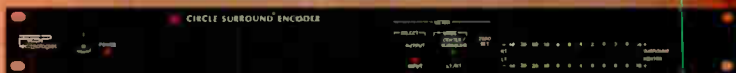


# Don't Mess Surround.

There's a lot of confusion about surround sound recording these days, and as a project studio owner you don't want to mess around with the wrong format. ∞ Cinema surround is fine for the movies, but what about your music? Now you can record with the world's finest music surround sound system, Circle Surround™ from RSP Technologies. ∞ Our patent pending intelligent process will enable you to position instruments, vocals, sound effects and so on, anywhere in the circle in conjunction with a four, or five, speaker surround system. Complete smooth panning of the entire 360 degree sound field is possible. ∞ Circle Surround™ uses no artificial ambience effects, and no schemes to mess up your original source material. Just the best surround sound process available for the most dramatic and realistic music and audio/video surround productions. ∞ Compatible with exist-

ing surround systems, Circle Surround™ will even dramatically improve performance of those typical cinema surround systems. ∞ So put

your music, your soundtrack, your audio/video production, in good hands with Circle Surround™ and leave the popcorn at the movies. Give us a call, or visit your RSP Technologies dealer and quit messing around when it comes to surround.



## RSP Technologies

2870 Technology Drive ∞ Rochester Hills, Michigan 48309 ∞ (810) 853 · 3055

USE READER SERVICE CARD FOR MORE INFO

tures will include the ability to lock to picture in reverse playback mode; control of multiple dubbers from a single control surface; and a simple user interface.

"We consider that price point to be readily attainable," Freeman says. "Removable storage via hard drive or magneto-optical is available off-the-shelf. We have found that film mixers want to restrict time-consuming changes being made by the film's director and are hesitant to have any sophisticated editing capabilities—beyond track slipping—available on the dubbing stage. Most, if not all, of the potential dubber customers want us to directly access Avid, Wave-Frame and Pro Tools files. Also, they desire to avoid interim conversions such as OMF.

"The difficulty—other than the obvious political issues—is the fact that software constantly changes," Freeman continues. "What you can read today may not be readable a year from now. This situation creates a nightmare for our software developers and will certainly do the same for our competition. Initially, [our system] will probably be OMF-compatible."

The Film Dubber System includes two major sub-assemblies: the FC-100 Controller and the FD-24 Audio Dubber; components are connected in a network that allows simultaneous control of multiple dubbers from multiple controllers. Each rack-mounted FD-24 will replay up to 24 simultaneous channels of analog or digital audio and is equipped to play back any MFX project with the same output as an MFX-Series editor. Internally, the FD-24 features Audio Channel cards that reproduce four simultaneous mono audio clips, with up to four bands of EQ; any replayed clip can contain crossfades, performed in real time. A Master CPU card performs file handling, disk access, user interface and timecode sync and connects to standard SCSI-compatible storage units.

The FC-100 Controller can be used to control up to 24 individual FD-24 dubbers. Each dubber must be loaded with a Project created on an MFX Series workstation before it can reproduce audio. A central LCD screen displays softkey labels; dedicated Title, Slip, Sync and Edit keys change the screen menus. Increment/decrement keys slip the currently selected track(s) forward/backward by one frame (or less if a companion shift is also held down). A jog wheel can be used for

scrubbing selected clips to determine revised cue points.

#### **STUDIO AUDIO & VIDEO OCTAVIA**

Studio Audio & Video's recently announced modular digital audio editing system, Octavia, can be expanded as required in terms of storage, processing power and audio I/O channels. "Driving Octavia hardware is SADiE 3, a new generation of our system software that combined powerful DSP processing with a clearer, faster and more flexible user interface," explains SAV's marketing director, Julian Mitchell.

The firm's dubbing configuration comprises one or more Octavia units, each providing eight channels of audio I/O; up to 10 Octavias can be chained together. Each unit will be able to play back 24 tracks from one SCSI disk.

The current SADiE disk editor has been designed to be complementary to Octavia. "An ideal premix/dubbing configuration would be to edit M&E on SADiE," Mitchell offers, "and then transfer those tracks, including EDLs, via the SADiE ATM network or removable media to Octavia. The Octavia modular system would then be able to mix M&E and dialog down to a 5-channel Dolby submix, or whatever was required.

"SADiE can also make use of the optional Peggy JPEG video compression board, for synchronizing audio to picture; the board will also be an option for Octavia. An integral feature of Octavia is its intelligent data cache, Shufflcache, which reduces the overhead on the processors by automatically converting 20- and 24-bit data to and from suitable formats for the disk. This function enables Octavia to be transparent between 16-, 20- and 24-bit operation. All recording and processes can thus be performed at the highest possible resolution with a final conversion to 16-bit if required by the demands of the playback media."

#### **AVID AUDIOVISION DPR AND AUDIOSTATION DPR**

"To fully realize the benefits of the Avid's development approach for a digital dubber," says Mack Leathurby, Avid Technology's audio product manager, "it is important to view our concept of providing compatible digital nonlinear solutions for the entire post-production process. For example, Avid's current 'film-style' post-production products include AvidNet ATM

Networking, AudioVision/AudioStation for audio post editing/processing, and Digidesign's Pro Tools/PostView for sound design, music production and mixing.

"The newly released Audio Digital Player Recorder [DPR] continues this tradition by providing a Digital Dubber-type solution as another compatible building block. DPR combines the traditional operations of audio tape recorders and magnetic dubbers with the benefits of integrated nonlinear computer technology. The DPR, which will be made available with or without integrated digital picture, is targeted as a replacement for both ATRs and dubbers."

The DPR's initial release supports most of the traditional ATR and mag dubber operations, with the additional advantages of Avid's digital nonlinear technology. "Current dubber-type functionality for the DPR includes punch-in/out, track/clip slipping, serial control via 9-pin protocol and the ability to synchronize multiple systems for additional tracks," Leathurby explains.

Currently, the DPR is available in 8- or 16-channel modules; all systems include 8/16-channel analog and digital interfacing. Additional support for hardware control will be integrated to facilitate operation of multiple systems to efficiently provide unlimited audio track input/output for any size audio mix project. Current AudioVision DPRs and AudioStation DPRs will also be upgradable to AudioVision and AudioStation Editing Systems.

• • •

As can be readily appreciated, the current market for digital dubbers is a rapidly moving target. I would predict, however, that during the next six months (as the first films are mixed using these and other prototype systems), there will be a shakedown period: Operator features will more closely match the users' creative and technical expectations as we make the inevitable moves towards fully integrated digital soundtrack production. *Mix* will keep you abreast of developments and user reactions as they become available. ■

---

*Formerly editor of Recording Engineer-Producer magazine, Mel Lambert currently heads up Media&Marketing, a consulting service for pro audio firms and facilities.*

# Celebrate! Our clients are.

With more than 20 years of innovation, Fairlight is today delivering the most sophisticated range of Digital Audio Workstations available. Installations in 25 countries are meeting the most stringent creative and technical demands of world class organisations in film, video post and music production.

If you've been waiting to see who is really setting the standards, and who is being chosen by the industry's leading professionals, just look at some of MFX's clients. These organisations do not commit to a fundamental new technology lightly.

Fairlight's MFX3 can give you the edge, so call your local Fairlight office or dealer for a demo over a piece of cake and champagne to celebrate Fairlight's 21st year of innovation.

ABC Television      BBC      ORF Austria  
WDR Germany

Zoo Studios

NHK Japan

NFL Films

Machine Head

Imagica

France 2

Tokyo 109

Varitel Video

MFX Systems

Metropolis Audio

Modern Videofilm

Waves Sound Recorders

Hessischer Rundfunk

Spectrum Films

Todd-AO Studios



Europe - London Phone 0171-267 3323 Fax 071-267 0919,  
USA Phone - 1800-4-FAIRLIGHT, Los Angeles Phone 310-287 1400 Fax 310-287 0200,

Asia - Sydney Phone 02-975 1230 Fax 02- 975 1368 Tokyo Phone 3-5450 8531 Fax 3-5450 8530

## THE WORLD'S FASTEST DIGITAL AUDIO WORKSTATION

USE READER SERVICE CARD FOR MORE INFO

# MUSIC and Effects

## for the Advertising Jungle

A LOOK AT  
**2**  
FACILITIES

by Tom Kenny

It's almost a re-recording cliché that music and effects supervisors will fight tooth and nail on the mix stage in order to be heard, in feature films as well as 30-second television commercials. In theory, that problem can be minimized and projects can be handled more efficiently if the two jobs are worked on by the same house. That was the philosophy behind the opening of Machine Head in Venice, California, in 1990 and the founding of Endless Noise in nearby Santa Monica in 1994. Each facility was set up with a triumvirate at the top. Machine Head founder and sound designer Stephen Dewey brought in composer Johannes Hammer and former ad agency producer Nansi Bielanski; Endless Noise



*Top: one of the sound design suites, equipment pods included, at Machine Head.*

*Below: client conference table area.*



was formed by sound designer Ken Johnson, composer Jeff Elmashian and producer John Bashew.

### **MACHINE HEAD**

Machine Head has built quite a reputation in just five years, from Stephen Dewey's relative obscurity in a rented room at Chiat-Day Advertising to first-call sound design team on some of the biggest-budget, award-winning commercials in the industry. At the most recent Association of Independent Commercial Producers/MOMA awards in New York City, three of the six spots selected for exhibition in the museum



had sound design by Machine Head. But let's back up...

In the early '80s, Dewey worked for the band Thompson Twins in England, putting together "guerrilla studios," which means "I sought high-tech apparatus to exploit; I learned how to streamline and filter the juiciest items for production," he says. "One of those items was the Fairlight Series III, which the group bought as a writing tool. Dewey visited the factory and became "entrenched in the Fairlight dogma," taking a job with them in 1988.

The Fairlight gig led to composer Hans Zimmer, which led to director Ridley Scott, which led to a Nissan Turbo Z commercial called "Flight Time" for Chiat-Day, directed by Scott. To this day, Dewey considers it some of his finest work. It was, essentially, the beginning of Machine Head.

For most of 1989, Dewey rented a KEM room at Chiat-Day in Venice, down the street from his house. He brought in the Fairlight and attracted the attention of Johannes Hammer, who had been hired by producer Nansi Bielanski. A year later, Dewey left with Hammer to form Machine Head. Three years later, Bielanski joined them.

"We had no money at all," Dewey remembers. "It was me, and I'd hired Johannes to help me make sounds. We got a couple of jobs, and I took the first 50 percent from each to pay the first month's rent on 1,300 square feet in the Venice Art Block. The day I got the check for the jobs was literally the day the rent was due. Everybody thought I was

**Above, left to right: sound effects creator Ken Johnson and composer Jeff Elmassian work on a commercial spot in one of Endless Noise's Pro Tools-based post suites. Right (from left): Endless Noise principals John Bashew, Ken Johnson and Jeff Elmassian.**



crazy, and I did, too. But I had a very strong sense of the style I wanted Machine Head to be, which was very professional, with a dramatic look, so that it was not just the sound coming out.

"As much as there was word of mouth about Machine Head in the early days, it was definitely augmented by our PR exploits," he adds. "I feverishly entered every competition known to man, talked up a storm at all the cocktail parties, and we were very active in all the attendant aspects of the work. I was meticulous about handling clients, from ease of parking to directions, fax machines, computers...I paid attention to all the peripheral activities so that they didn't seem peripheral. Then we grew and grew, and we kept busy.

"Although I was being asked to do sound design for commercials, oftentimes—and the situation still persists—the conception boards called for just sound design throughout. But as you start, you realize that a touch of music is required here and there, which was beyond my ca-

pability. Johannes had been doing music composition experimentally, and he evolved very rapidly. In fact, I credit Johannes with opening my eyes to the visual and architectural aspects of sound, from which I draw a lot of inspiration. That allows me to look at a scenario, or a spot, and reduce it, deconstruct it, to the purest notion of what's happening, and then build back up.

"At the same time, I refuse to spend a lot of money on technology," he says. "I learned from my time with the Thompson Twins to be very picky and pragmatic about what we'd use. I didn't spend half a million dollars on

a Neve board. I bought a used Fairlight cheap and upgraded it. I bought the Yamaha DMP7 mixers, which are flexible, and when you're doing two or three commercials a week and constantly revising, you need that. I have so much praise for those mixers. We ended up with about 14 of them [they now have ProMix 01s], and the audio is beyond adequate. Pumping the Fairlights at elevated levels into the DMP7s, we were able to get very good results. And it worked for the TV format—the audio requirements aren't as stringent as an Aerosmith record."

Fiscal frugality and a solid, steady reputation allowed Machine Head to move into a spanking-new five-room facility in Venice in June 1994, with technical design by John Hearst and acoustical design by Brett Thoeny of Boto Design. The rooms are set up as "high-tech lounges," Dewey says. "The space is open, there's a lot of natural light, and we've set up sort of a triangular arrangement, where there's a big-screen TV on a stand, and across the room is a sofa for the clients, and we're off to the side at

SMOKE & MIRRORS PHOTOGRAPHY

the workstation. I can read their reactions much better, and there's a sense of collaboration."

The Fairlights are used as RAM-based samplers, augmented by Pro Tools, Cubase, the Yamaha mixers and spare, but select, racks of outboard gear. The recording room has an Amek console and a MIDI-based writing setup. The entire facility is wired to a central machine room for exchange of sound files. ("If you were to take an X-ray of the facility, you would find that the most interesting part is probably the wiring and the network," Dewey says.)

After five years of working collaboratively, it has become obvious to Dewey and Hammer which shots call for music and which call for effects. For a recent Weiden & Kennedy spot to air in Japan, with Japanese-style animation, Machine Head was approached to do sound design only. But it became obvious to them that music was required.

"So I got sucked into the process," Hammer laughs. "These spots displayed the checkerboarding concept, sort of A-B'ing, more than any spot we've done lately. We started out with a very short music cue, maybe a second and a half, where you have to really establish what you're seeing. That was immediately followed by this unleashed barrage of sound design by Stephen, and then out of that, I weave a very short cue of music that introduces yet another barrage of sound design, going from subtle to over the top, in your face. Stephen and I respond heavily to rhythm of editing, and these had a beautiful, natural rhythm. Everything sort of fell into place. That doesn't always happen."

Machine Head produces nearly entirely original music, though some clients have an aversion to the word "synthesizer," Hammers says. Live musicians have become increasingly common, if not for a complete spot, then to augment the Fairlight. "Sometimes, I'll add a single oboe, and it pulls the entire track together, giving it that emotion that I might not get out of the sequencer. Or I'll add a solo vocalist to a Fairlight choir sample and get these incredible textures. I'm petrified of presets that come out of synthesizers. Whenever I have a down day, I'm usually dumping things out of my JD-800 and making my own sounds, whether it's tweaking something out of the Fairlight library or adding this old Sequential Circuits Pro

1, which is the backbone to a lot of my work."

Machine Head's growth has allowed them to add to the team. Jason Johnson composes, with perhaps a more conservative touch. Jon Klok was hired from the Netherlands as a fresh new sound designer. And the company took over managing the hot music/effects team known as M62.

"This is part of a new approach," Dewey says. "Machine Head is not just a sound design and music company. The analogy I'm using right now is Andy Warhol's Factory. From what I know about it, it was a place where all kinds of different disciplines were going on. So I'm talking about Machine Head becoming a modular entity—sound design as a module, music as a module, M62—and we're hoping very soon to launch a computer graphics enterprise, called the Hammers Project. Who knows what after that?"

#### ENDLESS NOISE

High-end commercial television spots have adopted Hollywood-style production values, to the point that some of the more creative 30- and 60-second spots now resemble mini-feature films. So it shouldn't surprise anyone that a few film sound veterans have made the leap into the commercial world, and they're trying to combine the best aspects of the two disciplines.

Ken Johnson has spent the past ten years recording sound effects for A-budget features, and some of his more mechanical effects make up the Sonic Boon CD library. Besides scoring countless TV commercials, composer Jeff Elmassian received soundtrack credit for 1993's *Inside Monkey Zetterland* and worked with Thomas Newman on *Fried Green Tomatoes*, *The Shawshank Redemption* and *Scent of a Woman*. After working together as independents, the two discovered that they shared the same approach and philosophy to soundtrack design. So they teamed up with veteran ad agency producer John Bashew and formed Endless Noise in June 1994, with the intention of starting strong in post-production sound for commercials before branching into other sound-for-picture arenas.

"Schedules are getting so tight for both production and post," Johnson says. "We feel that by doing music and sound design under the same

roof, we can be more creative and efficient. We put pieces together from scratch, and we determine where in a spot music works best and where it is best served by [sound design]. From my experience, a lot of times the composer and the sound designer won't hear each other's work until the mix, and at that point sounds can crash with each other and decisions have to be made on the stage."

"There really should be more of an integration of process between the sound effects editor and the music composer," adds Elmassian, "which is one thing we would like to be involved in when we move into features, because it works in commercials. There's no reason you should have to show up at Skywalker Sound with, say, 190 tracks and that being the first time the composer is hearing the 60 or 70 tracks of Foley and effects, or the first time the sound editor is hearing the 40 or 50 tracks of music. That's what is so exciting for me about being in this company—I found a sound designer who had a true understanding of the musical aspects of sound, as I try to be cognizant of the sound design aspects of the score. I think that's something that commercials tend to address because of their need for practical efficiency, and movies are only just now starting to catch on and understand. That, to me, is a more important development in audio post-production than the actual mediums or instruments being used. Sure, if it weren't for digital editing, we probably wouldn't even be talking like this. But since there is digital editing, the question is how can people use it and how can it better serve sound in a post-production sense."

Endless Noise consists of two sound design suites, a music composition suite and a Foley/effects recording space. The common editing platform is 16 tracks of Pro Tools III, with Mackie mixers (a 1604 for Johnson, a 32x8 for Elmassian) and Tannoy PBM 6.5 and Yamaha NS-10 monitors throughout. Johnson's principal sound creation tool is an Akai S-1000 sampler, augmented by a Korg 01/W. Elmassian's rig includes Roland S-550, 750 and 760 samplers, a Kurzweil PC88 keyboard controller, Studio Vision sequencing software, an Opcode Studio 4 MIDI interface and various sound mod-

# "SPL is sound science"



Addams Family  
 Hunt for Red October  
 Poltergeist II  
 Star Trek – The Motion Picture  
 The Lawnmowerman  
 Tron

**Frank Serafine**  
 Composer, Musician, Sound Designer



**STEREO VITALIZER®**

from \$ 799.--



**CLASSIC VITALIZER®**

from \$ 999.--



**OPTIMIZER**

\$ 1,659.--



**EQ MAGIX**

\$ 1,659.--



“Excellent for pre-dubbing production: dialogue and ADR for motion pictures and television, the OPTIMIZER and VITALIZER® prove to be great processors from the front end of our digital workstations all the way through to our final mixed printmasters.

SPL's VITALIZER® technology is true audio science. The CLASSIC VITALIZER® and the STEREO VITALIZER® are psycho-acoustic magic boxes.

They contain bass frequencies, enhance mid and high range frequencies, stretch surround sound and widen stereo imaging.

The OPTIMIZER provides our studios with creative frequency equalization enhancement as well as noise control and elimination. FRANK SERAFINE

**New Product:** The new EQ MAGIX includes the technology of VITALIZER and OPTIMIZER in an outboard EQ unit. It combines these with a high performance microphone preamplifier and a dual channel output stage. The EQ MAGIX comes in a professional RF-proof chassis with a stunning metalwork finish.

the above are suggested retail prices

International sales consultancy: ICM GmbH  
 ☎ +49 (93 42) 2 18 66; Fax +49 (93 42) 2 25 44

World Radio History  
 SOUND PERFORMANCE LABORATORY  
 USE READER SERVICE CARD FOR MORE INFO

distributed in the US and the U.K. by: **beyerdynamic**  
 US: ☎ (800) 293 4463, Fax (516) 293 3288; UK: ☎ (273) 479 411, Fax (273) 471 825

© beyerdynamic

*This is a 500 FOOT EXTENSION CORD  
for your KEYBOARD and MONITOR.*



The **TSE100** includes sender and receiver units that extend your monitor and keyboard up to 500 feet from the location of your Macintosh computer.

The **TSE100** allows two users to work on the same computer: one at the extended location, and one at the computer site. It's ideal for Avid, Digidesign, Sonic Solution, Studer, Dawn, and other digital workstations.

Our new models, the **TSE150** and **TSE200** are rack mounted versions with two extended monitor outputs.

The **TSE100**, **TSE150** and **TSE200** models support any kind and size of RGB monitor with S or H & V type sync.

For more information & cable pricing contact:



GEFEN SYSTEMS 6261 VARIEL AVENUE SUITE C, WOODLAND HILLS CA 91367

PHONE: 800-545-6900 818-884-6294 FAX: 818-884-3108

USE READER SERVICE CARD FOR MORE INFO

ules, including Korg Wavestation, Proteus FX and Morpheus.

But, anybody can buy the tools and learn to operate them; as most editors will attest, sound and music creation start at the source. For Elmassian, who was trained as a classical clarinetist and worked as a session musician in various genres, that means sometimes bringing in a 40-piece orchestra and sometimes adding ethnic instruments to sweeten a track. For Johnson, it means drawing from more than 200 hours of original recordings on DAT, or recording specific sounds to match the visual.

"We had an Acura commercial where I needed some Warner Bros.-style cartoon sounds," Johnson says. "So I got a bunch of different-size wires—some threaded, some steel music—and I pulled them through a hole in a piece of metal strapped to a wooden box, which gave it a very cartoony acoustical amplification. I got all kinds of great zips and zings that you just couldn't find in a sound library.

"Then there's another Acura commercial that's just a car in front of a huge window and a light comes on," he adds. "The client didn't want the electrical zapping sounds they'd seen in our reel. They wanted something a little smoother. So I ended up using a recording I'd done some time ago of a gun fired inside a secondary storm drain, within a mile-long storm drain. We fired a blank, and it gave this incredible sound bouncing off all the walls. It echoed and made this tubular kind of sound that you couldn't possibly create with processing. So I reversed that, and it gave just the right build-up to this swoosh."

The client has come back, which is what advertising work is all about. Elmassian and Johnson say the past year has shown growth beyond their wildest expectations, and though their primary thrust has been commercials, they expect to branch out soon.

"We feel like a lot of our philosophies that we're honing in the commercial arena could work very well in the feature film world," Elmassian says. "And, needless to say, multimedia is extremely exciting. We started in 1994, which was right around the time a lot of these people were consolidating multimedia ventures, so it only makes sense that we grow along with it. The substance of what we do changes for the various forms, but the process doesn't change."



**"Master"  
QUALITY**

For all levels of Audio Production!

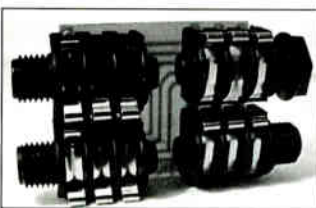
only from:

**AP Audio**

The "Best Connections"  
in the Business!



## Re'an 1/4" Patchbays



module from a #RPM48S

- Solid Nickel Silver Contacts
- 48 points in One Rack Space
- Re'an Nylon-Fiberglass Jacks made in England
- No solder set up
- Individually replaceable modules
- De-Normal any channel in seconds
- 1/4" to: 1/4", Hardwire and RCA available
- Balanced and Unbalanced models available

Re'an Patchbays are available at your local dealer

A.P. Audio - div of Ace Products Enterprises, Inc.  
1334C Ross St. • dept-795F • Petaluma, CA 94954 • USA  
Ph: 707-765-6597 • Fax: 707-765-6682 • Email: skahnace@aol.com  
In Canada contact: Cabletek Electronics at 604-942-1001



maxell audio



the intelligent ones.

*Maxell Is On The March!* With an exacting line of performance digital and analog studio audio recording products.

Featuring our new *Maxell Studio Audio Cassette* produced with the famous Maxell XLII formulation using pure epitaxial magnetic particles for high output & low noise.

*Maxell's Digital Audio Tape* - that's certified! and produced for consistent quality, durability plus

an incredibly high dynamic range and frequency response, even under severe operating conditions.

*Maxell's 120mm CD-R*, with up to 680MB capacity, it's fast becoming the industry favorite in multimedia data storage.

Use Maxell, superior audio products. *Maxell On The March* creating innovative tape technology for demanding professionals.

*In Your Hands, Our Science Turns To Art*

**maxell**

Maxell Corporation of America 22-08 Route 208, Fair Lawn, NJ 07410 Phone 1-800-533-2836



TOTAL  
STUDIO  
SYSTEM

# THE ULTIMATE ANALOGUE CONSOLE

*with Hard Disk Multitrack Recording and Editing*

*Now a feature of these  
world-class facilities*



MASTERFONICS

Nashville  
Contact: Susan White  
Tel: (615) 259 4452

OCEAN WAY  
RECORDING, INC.

Hollywood  
Contact: Claris Sayadian  
Tel: (213) 467 9375

RECORD PLANT

Hollywood  
Contact: Rose Mann  
Tel: (213) 993 9300

Right Track  
RECORDING

New York City  
Contact: Nancy West  
Tel: (212) 944 5770

Starstruck

Nashville  
Contact:  
Robert De La Garza  
Tel: (615) 742 5162

STUDIO GUILLAUME TELL

Paris, France  
Contact: Alain Aubert  
Tel: (1) 42 04 05 05



WISSELOORD  
Hilversum, Holland  
Contact: Marcel Gelderblom  
Tel: (35) 217256

*"Without a doubt the SL 9000 J Series  
represents a major achievement for SSL. It presents studios with  
the best of analogue, full integration of facilities, proven  
comprehensive automation and system management, renowned  
ergonomics, plus new levels of audio manipulation."*

*Patrick Stapley - Studio Sound*

## Solid State Logic

*International Headquarters:*

Begbroke, Oxford, England OX5 1RU · Tel: (01865) 842300  
Paris (1) 34 60 46 66 · Milan (2) 612 17 20 · Tokyo (3) 54 74 11 44  
New York (212) 315 1111 · Los Angeles (213) 463 4444

US Toll Free Number 1-800-343 0100

SEPTEMBER 1995

MIX MAGAZINE PRESENTS

# SOUTHEAST'S FINEST

GREAT STUDIOS OF FLORIDA AND GEORGIA





JAMES WESTLIGHT

# THE SOUTHEAST'S

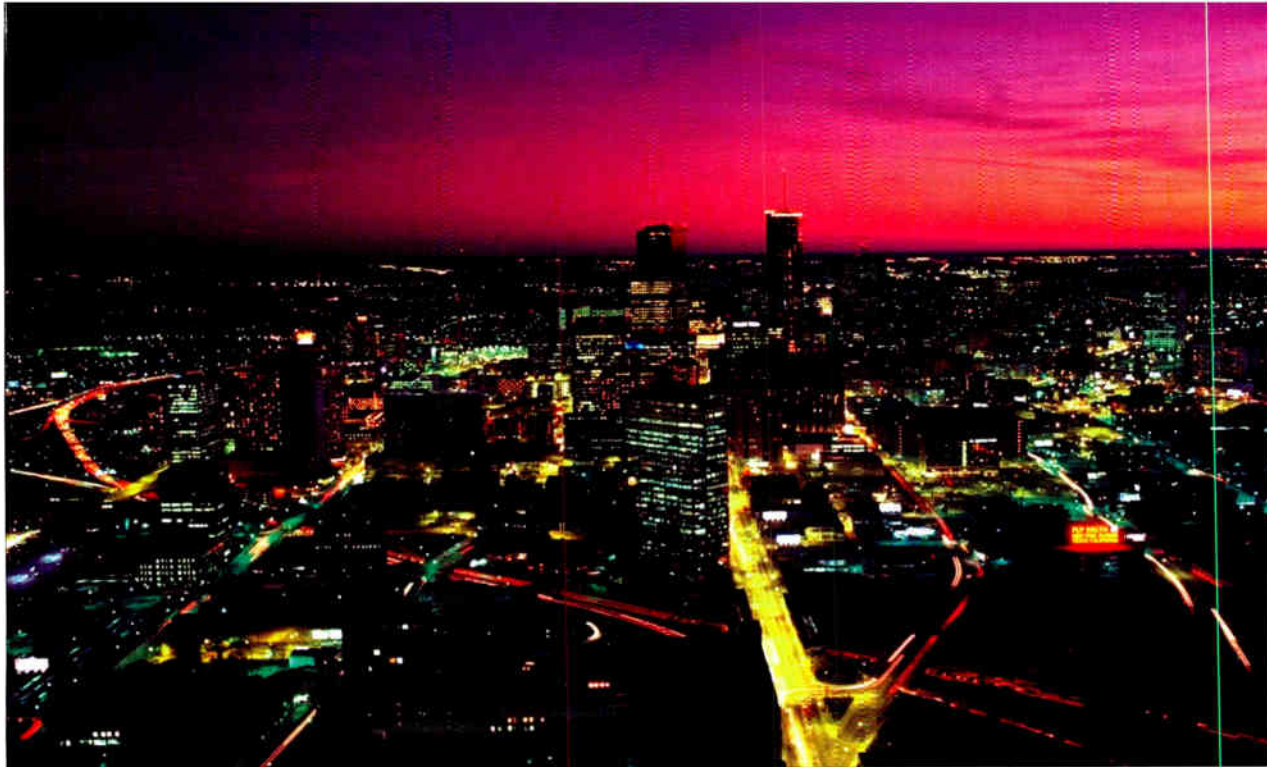
The Southeast corridor, from Atlanta to Miami, has developed into a powerful audio nexus over the past 15 years. Both cities—and a few in between, like Orlando and Tampa—have been strong music and post-production bases at certain times in the past, but rarely have they been booming simultaneously, as they are now. Miami was a sort of vacation/work/creativity hub of contemporary rock in the mid- to late 1970s, as numerous top acts and producers like Ron and Howie Albert and Tom Dowd turned the town into a long-term stop on their career paths. It has now reinvented itself again as a multicultural version of the American Dream, with a booming Latin/Hispanic music scene, which often overshadows the fact that the city's diverse musical base has also nurtured and produced acts like the Platinum-selling neocountry act The Mavericks.

Atlanta has had an equally textured

musical history. Its current status as one of the capitals of contemporary R&B—as home base for producer/artists such as Baby Face and Bobby Brown—complements its strong 1950s and '60s R&B and soul tradition, from Aretha Franklin to James Brown. That, however, often obscures the fact that several rock entities have made the city their home, from Elton John to producer/mixer Brendan O'Brien. The city has also seen shining moments of pop and country, from the likes of Joe South, Paul Davis and the Allman Brothers. (Alright, so that was Macon; "close" counts in horseshoes, hand grenades and geography.) Meanwhile, Orlando has shown tremendous promise as a "Hollywood East," as Disney and other Left Coast entities have moved productions and post-productions there to take advantage of the facilities, the weather, the locations and the favorable-to-business work laws of Florida.

In fact, both regions have developed as strong post-production bases. Atlanta emerged as a leader in this category, as headquarters to the vast and growing Turner Broadcasting empire. Georgia was the site of 13 feature films in 1994, some of the 356 that have been produced there since the state Film & Videotape Office started tracking productions in 1973. (It started, appropriately enough, with Burt Sugarman's production of the song-turned-movie *Midnight Train to Georgia*.) The arrival of the 1996 Olympics will be the crowning jewel to an increasingly sophisticated and desirable production and post-production presence.

Miami is probably best remembered for its hosting of the quintessential 1980s cop show *Miami Vice*. But it's had a long history in broadcast and film production that both precedes Jackie Gleason's early 1960s variety show and



©GURNESS/WESTLIGHT

# FINEST

by Dan Daley

## Atlanta and Florida Seeing

### Glowing

### Horizons

has outlived Don Johnson's film and music careers.

Miami *has* become the hub of the contemporary Latin music world; recording artists such as Julio Iglesias, Ian Chester and Ricardo Montaner regularly come to the city to record. There they find a studio base that offers state-of-the-art technology and a well-developed sensibility for their requirements. "This town has really grown up in terms of music production and studios," says Joe Galdo, regional head of A&R for Island Records, producer and co-owner of South Beach Recording. "You can do anything here, from Latino to rock to alternative. The musicians and engineers and producers who understand the genres are all here, and the studios themselves are great. With everything like that going for it, there's no way projects can't consider Miami."

Nearby, cities like Orlando and Tampa have developed their own post-production and music bases, and together they have created a regional phenomenon that allows considerable diversity for producers wanting to work in the area.

Atlanta has become home base to an equally diverse collection of musical talent, as well as having developed a post-production base that is on a par with those in New York and Chicago. While urban/contemporary and R&B have become the anchors of modern music recording in Atlanta, luminaries from alternative, rock and pop have a regular presence, as well. "It's a big city with a small-town feel," is how Stanley Gaines, owner of Purple Dragon Recording, describes it. "The studios are great, and they have a real sense of community among them. It's just a great vibe in Atlanta."

Both Florida and Georgia are at the cutting edge of a demographic shift that has been taking place in the U.S. for several years now. Thanks to technologies like ISDN and EdNet—which are helping to widen the industry beyond the population centers of the U.S.—Georgia and Florida, and places like Nashville and Seattle, are challenging the traditional relationship between cities and music. Music is being made all over; even Hollywood looks to cities like Orlando and Vancouver for much of its post-production work. Both Florida and Atlanta have deep and varied histories to draw on in all areas of audio. And the paths they are on now put them squarely on the way to even greater success. ■

**3M** salutes  
the Southeast's  
finest!



3M Audio and Video Markets Division, 3M Center, St. Paul, MN 55144  
1-800-752-0732

**3M** *Reliability*



# CATSPAW RECORDING STUDIOS

Catspaw Productions may be home-grown in the South, but its creative talent and technological know-how are in demand nationally, by clients such as Tribune Broadcasting, MCA-Universal, Warner Bros., Turner Broadcasting, MCI, IBM and American Express. And there's a conclusive reason why this particular multimedia production and recording studio facility is chosen by a Who's Who of broadcast and advertising: Catspaw produces much more than sound.

Founded in 1986, Catspaw began in humble surroundings, in owners' Doug and Sharon Paul's attic. The current facility, situated on two-and-a-half acres in Midtown Atlanta, houses a staff of 25 and six studios that create the type of magic their clients have come to expect. An additional 11,500 square feet of adjacent soundstage and special event space is currently being developed.

Catspaw's creative climate services the likes of Sheryl Crow, The Cranberries, Blues Traveler, Seal and Sam Phillips. The company is the new home of the applauded "Live X" mini-concerts, performed and mixed at Catspaw and broadcast on WNNX in Atlanta. In fact, Toad the Wet Sprocket liked what they heard so much, they contacted Columbia Records, which ultimately released a special CD featuring five cuts, four of which were recorded and engineered at Catspaw. And in keeping with the company's "golden rule" philosophy, the state-of-the-art facility established its own record label last year to promote and support a strong local and regional artist base, offering high-tech recording services and business acumen.

Still, that only touches part of the company's capabilities. With an award-winning creative production team on board, Catspaw continues to provide unsurpassed sound design for corporate and broadcast clients, as well as film studio services for trailers for movies *The Bridges of Madison County* and *Schindler's List*. Also, members of the staff write and produce promos for everything from *Donahue* to *The Outer Limits*. Catspaw went international this year, producing audio in German, French and Spanish and Mandarin Chinese, for videos used to recruit business to the

city. Known as the voice of Toyota and Calvin Klein, Doug Paul is regarded as one of the U.S.'s leading voice-over talents. His voice is the signature used to promote stations like WGN in Chicago, WPIX in New York and KTLA in Los Angeles, and can be heard on nationally syndicated programs including *Hercules* and *Vanishing Son*.

"Catspaw is true to its name, as its definition is a 'tool,'" says Paul. "We are whatever audio/multimedia tool you want us to be, because we satisfy the client's need with a solution created with only that client in mind." This was clearly exemplified by the company when it assembled three teams to venture throughout the country to create nearly 300 testimonial radio spots for American Express and agency Ogilvy & Mather. And, most recently, Catspaw has launched its national books-on-tape program.

Rising from its historic Atlanta ashes, Catspaw is creating more sound than ever.

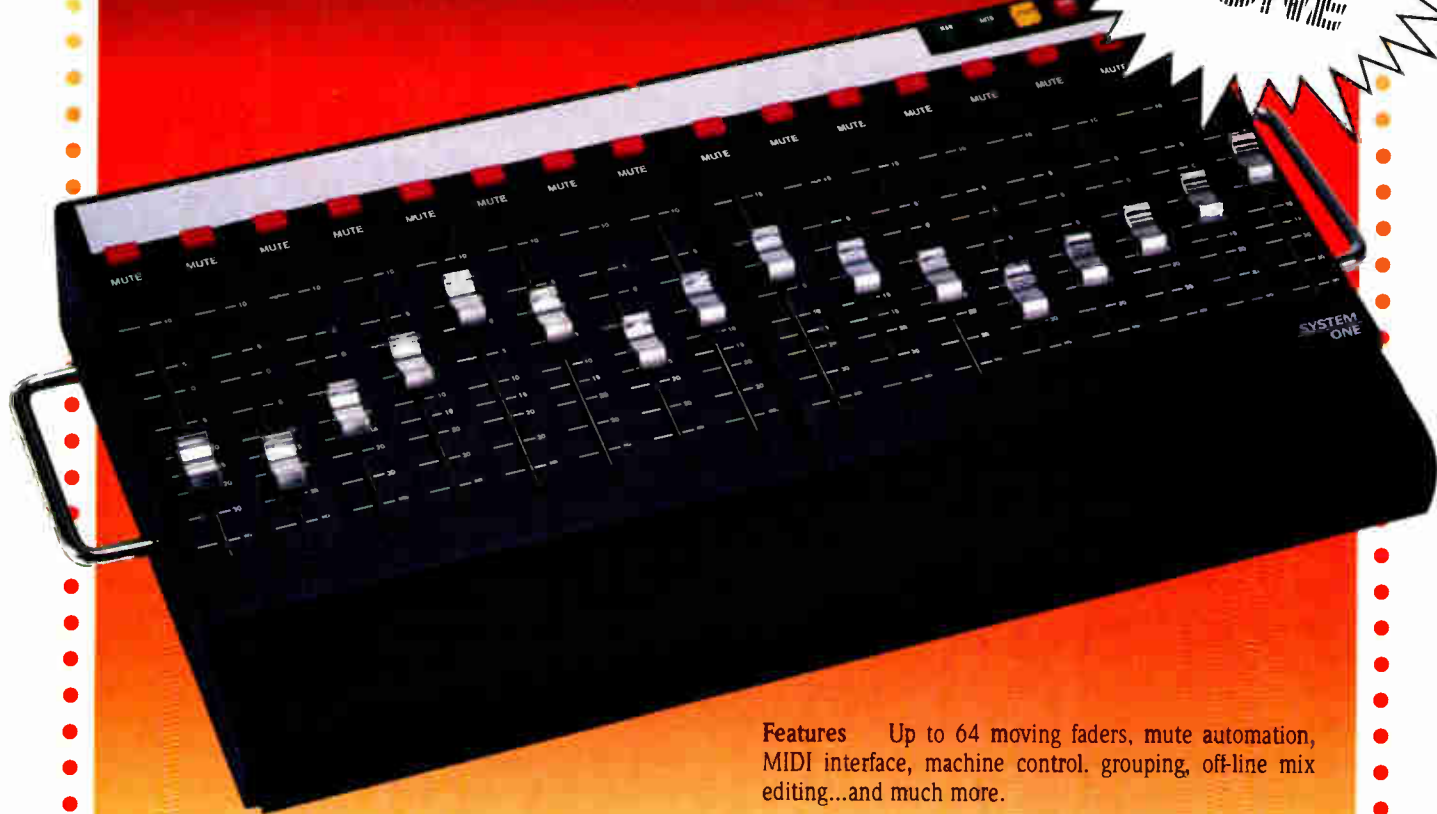
**STUDIO SPECS:** Owners: Doug & Sharon Paul; Manager: Sharon Paul, gen. mgr.; Mike Loverde, prod. mgr.; Douglas Martin, scheduling mgr.; Lesley Gamwell (404-396-3996) media contact; Engineers: Bobby Tate (chief eng.), Dan Schaeffer, Ben Pizzuto, John Willyard, Jim McKnight, Tommy Noles; Dimensions: Post Pro suites 20x20, 18x19; Dyaxis suites 18x17; studios: 30x40, 20x20, 10x8, 8x8; Mixing Consoles: Yamaha DMC 1000, Neotek, TAC Magnum; Tape machines: Otari 24-, 8-, 4- & 2-track; Sony & Fostex DAT, more; Signal Processing: Lexicon, Eventide, Yamaha, Aphex, Drawmer, more; Monitors: Genelec 1024C & S30NF, Yamaha NS-10; Of Special Interest: Atlanta's first permanent Foley stage (2 dry pits, 2 wet pits), NED Post Pro & Post Pro SD (Synclavier), Studer/Editech Dyaxis II (3), ISDN digital phone patch w/Telex/ephcr, 312, DGS delivery, Powership; video formats include D-2, Beta, 3/4-inch & 1/2-inch; timecode DATs, great snacks

CATSPAW RECORDING STUDIO  
560 DUTCH VALLEY ROAD  
ATLANTA, GA 30324  
TEL. (404) 876-2287  
FAX (404) 881-8409



# Your dream... *an affordable* moving fader automation package ...is reality with Uptown's *NEW*

**SYSTEM  
ONE**



The *New System One* from Uptown is a self-contained package with real moving faders carrying audio that patches into your mixing console. Any console. Just set it on the mixer (or keyboard stand, or coffee table, or whatever), plug it into the inserts, turn on the computer, and you are in business. Change an ordinary board into a state-of-the-art mixing console in five minutes.

Automate all of your rooms with one unit. Patch into just the channels that need automation. If you don't like your console, change it, but keep your moving faders. Or, take the faders to another studio. Also automates DAWs instantly, via MIDI.

The new System One uses the same powerful Uptown mixing software that hundreds of users around the world rely on for mixing records, commercials, TV and movies. There is even a live performance version of the software available for road use.

**Features** Up to 64 moving faders, mute automation, MIDI interface, machine control, grouping, off-line mix editing...and much more.

**Specs** 10-bit fader data, frame-accurate moves, time-code based, unlimited mix storage to hard disk, repeated insert points, and no VCAs.

**Price** Complete package, including computer, is under ten grand for a 24-channel system.

**System One...serious moving-fader automation that doesn't cost a fortune.**

US Distribution by Group One

516-249-1399 NY

310-306-8823 LA

303-581-0400

FAX 303-581-0114

UPTOWN AUTOMATION SYSTEMS, INC.





C



JOI PABAN

## RAWFORD AUDIO SERVICES

Crawford Audio Services is a stand-alone facility, as well as a division of Crawford Communications, a larger entity with divisions specializing in post-production, multimedia, satellite services and computer graphics. Since the very beginning, top-quality audio has been a primary focus of the company, which was founded by Jesse Crawford in 1984.

"The point was to provide a full range of post-production audio services that covered all the bases and that, most importantly, covered them in depth," explains Steve Davis, manager of Crawford Audio Services.

Crawford offers its broadcast, corporate, film and video clients eight audio suites, including six recording studios, a transfer room and what's known as a "search" room, a very comfortable suite in which clients can audition music and sound effects to picture or direct talent via ISDN lines, an environment that Davis says emphasizes Crawford's philosophy of "creative solutions" to audio issues.

All eight audio rooms are equipped with serial control and can run any of the extensive array of video decks at the post facility. The rooms offer services from orchestral recording to Foley, ADR, SFX sweetening and voice-overs, on an array of digital media, including Post Pro SD and Dyaxis II systems, and extensive optical sound libraries.

All studios are also linked via two ISDN codecs—3D2 and CDQ 1000—that allow Crawford to interface with voice-over talent and other facilities around the world. Furthermore, the facility can distribute audio via DG Systems. Music recording is addressed in Crawford's large Studio A, with its Walters-Storyk-designed control room featuring a custom Peter D'Antonio diffractal rear wall.

In addition to sound effects, Crawford has its own Foley pits, and its sound libraries contain many original sound files and clips, as custom ones are created every day. Digital land lines were added to be able to handle the increased amount of ISDN remote ADR and voice-over work. And a large staff—13 full-time engineers—work in two shifts, reflecting the diversity and amount of work that Crawford has become noted for.

This extensive range of capabilities has been used regularly by such clients as Turner Broadcasting and its affiliates CNN, TNT, Headline News and The Cartoon Channel. Other broadcasters using Crawford Audio include The Discovery Channel and Tribune Broadcasting. Agency clients include BBD&O, Grey Advertising, Fitzgerald Advertising, Henderson Advertising and Tucker, Wayne/Luckie, for products including Nature's Own Bread, Spray & Wash, and Dow Bathroom Cleaner's famous "scrubbing bubbles." Crawford also has done the audio post-production for CBS' hit series *In the Heat of the Night* for the past three seasons. Scoring credits include *In the Heat of the Night* as well as the theme for The Discovery Channel's *Invention*.

The studio's approach is best summed up by Davis: "When it comes to audio post-production, the bywords here are do it right, do it in depth and let the experience show."

**STUDIO SPECS:** Owner: Jesse Crawford; Manager: Steve Davis; Engineers: Arno Baars, Greg Crawford, Greg Gause, Reid Hall, Dave Henshaw, Greg Hodge, Carl Maduri, Tom Race, Rob Sanders, Bryan Stone, Jon Thobois, Dave Wilson; Dimensions: Control A: 28x24, Studio A: 34x28x14; Mixing Consoles: 80-input Euphonix, Langley Big (2), MCI 636 w/Diskmix moving fader automation, 24 input Quad Eight Ventura, 64-input Amek Einstein; Tape machines: Otari DTR-900 digital 32-track, Sony 332 IV 24-track digital, Otari MTR-90 MkII 24-track analog (2), Studer A80, Tascam DA-88 (2), Sony 7030 DAT (6); Signal Processing: Lexicon (300, 480L, LXP-1, LXP-5, 224XL, 200, PCM 70), AMS RMX 16, Eventide H3000s, more; Monitors: Custom Bill Morrison, MDM-4, Genelec 1031, Yamaha NS-10M, Auratone; Of Special Interest: Synclavier Post Pro DAW's (5), Studer Dyaxis II, Akai DD-1000 M/O recorders (2), Yamaha C7 grand piano, Tama drums. Staff highly experienced at all aspects of audio post, including Foley, ADR and large-project management.

CRAWFORD AUDIO SERVICES  
515 PLASAMOUR DRIVE NE  
ATLANTA, GA 30324-4007  
TEL (404) 876-7149  
FAX (404) 876-8956



CRAWFORD  
AUDIO SERVICES

*Image* IS EVERYTHING  
GET SOME



THE NEW WFM III 8"  
REFERENCE MONITOR



**WRIGHT MICROPHONES  
& MONITORS, INC.**

2091 Faulkner Road, NE • Atlanta, Georgia 30324

*Dealer Inquires Invited*

**1-800-487-3886**

USE READER SERVICE CARD FOR MORE INFO

C

## RESCENT MOON STUDIOS



COURTESY GRANT WINSTON

When Gloria Estefan and her husband/producer Emilio decided to open their own studio in Miami in the spring of 1990, they made it clear that they were building a facility that would be as fully rounded as possible. "Crescent Moon was designed as a commercial facility, and it's been very well-received in that regard," says chief engineer Eric Schilling. "We decided from the outset that this would be a for-hire, profit-making venture, and we offer the full range of client services."

The studio's fashionable interior design reflects its passion for maintaining a state-of-the-art approach. But what defines Crescent Moon sonically is its four control rooms, designed by Ross Alexander and Schilling, who says the rooms' sonic neutrality is constantly validated during mastering. "I very rarely have to do much of anything to mixes that come out of these rooms," he says. "There's no guesswork when it comes to mixing here."

The four control rooms share two recording spaces and all are linked to the studio's NED Direct-to-Disk and Sonic Solutions systems. Crescent Moon was designed specifically for overdubs and mixing and has maintained its outboard signal processing, MIDI and sequencer technology at the cutting edge to complement that goal. Schilling says that research and testing of digital outboard gear in particular is constantly ongoing at the studio.

Crescent Moon's client roster runs the gamut from pop to rock to Hispanic, including Gloria Estefan (of course), Jon Secada, Extreme, Whitney Houston, Pink Floyd, Iron Maiden, Manhattan Transfer and Luis Miguel. Producers who have worked at the facility include Phil Ramone, Arif Mardin and Emilio Estefan. Other clients include Hispanic broadcasting giant Telemundo, as well as Disney and Tri-Star Pictures.

In keeping with the increasingly global nature of music, Crescent Moon has implemented the EdNet digital telephone interface system and has used it for both domestic

clients and Hispanic music clients overseas. In the most intense application of it thus far at the studio, Eric Schilling did the mixes for Phil Ramone's production of Frank Sinatra's second *Duets* recording, transmitting mixes daily from Crescent Moon to the Los Angeles studio where Ramone was working. Crescent Moon regularly has long-distance sessions with L.A., New York and Nashville.

"The studio really tries to stay at the leading edge of technology," says Schilling. "But at the same time, it's very family-like here. I guess that comes from Gloria and Emilio. But the clients certainly get the benefit of it."

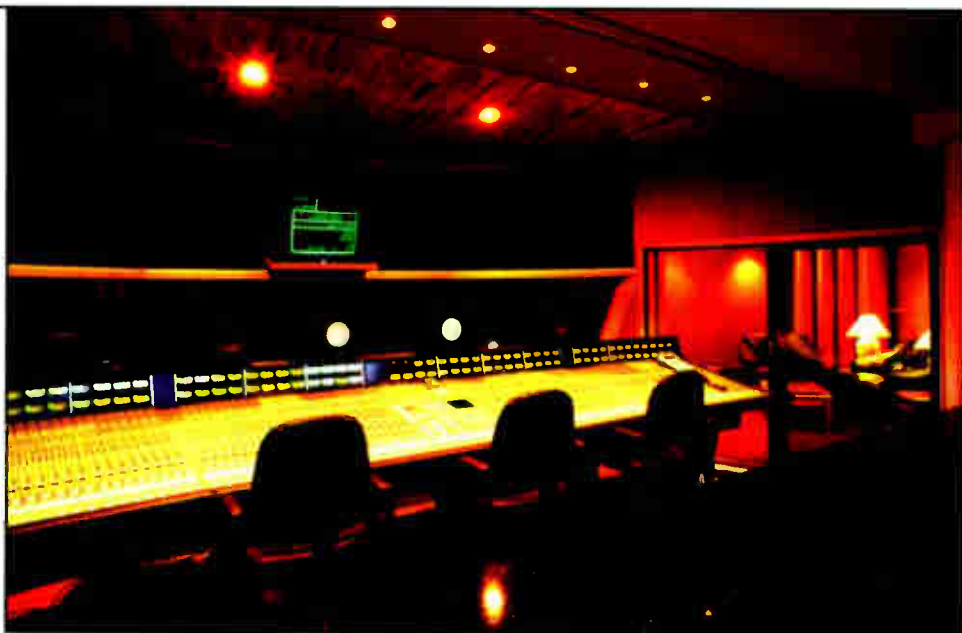
**STUDIO SPECS:** Owner: Emilio Estefan Jr.; Manager: Eric Schilling, chief engineer; Engineers: Eric Schilling; Dimensions: Control A: 26x25, Studio A: 11x13.5; Control B: 10x13.5; Control C: 15x19.5, Studio C: 12x14x8; Control D: 12.5x14.5; Mixing Consoles: Neve VR60 w/Flying Faders automation and Taurus Total Recall, SSL 8064 G-Plus w/G EQ, 48-channel Amek Big and w/28-channel Amek Big, both w/Superturc 3.0 automation and Total Recall, Tape Machines: Sony 3348 48-track digital, 3 w/complete sampling options; Mitsubishi X 850 24-track digital w/Apogee filters; Otari MTR-90 MkIII and MkII 24-track analog; Akai A-DAM 12-track digital (2); Tascam DA-88 8-track digital, Sony APR-5000 24-track, Otari 12 II 24-track, Sony PCM 1630 mastering deck, Sony timecode DAT decks (5); Signal Processing: AMS RMX-16 and DMX, Lexicon 480L and PCM70, EMT 250, Eventide H3000 and H3000SE, Sony D7, R7 and M7, Focusrite and GML preamp/EQ, BSS, Avalon and dbx compression, much more; Monitors: Quested 412B and H208, Westlake BBSM-8, Yamaha NS-10M, Auratone 5C; Of Special Interest: AT&T DISQ digital mixing core, EdNet interface, NED 16-track Post Pro hard disk recording and editing system, Sonic Solutions Station II 12-track workstation, Sony IAVU-950 and 5050 3/4-inch video recorders, Sony SLV R1000 SVHS recorder, 48 channels of Dolby SR

CRESCENT MOON RECORDING STUDIOS  
6205 BIRD ROAD  
MIAMI, FL 33155  
TEL. (305) 663-8922  
FAX (305) 665-0412



CRESCENT MOON

C



STEPHEN LIPSON

## CRITERIA RECORDING STUDIOS

Criteria Recording first opened its doors in 1957, back when you could still get a Cuban cigar without having to stop in the duty-free shop in Amsterdam. Founder Mack Emerman started with a fascination with jazz recording and a single-room studio with an Ampex console and developed the facility into a five-room complex that became the hub of rock music in the 1970s. The studio has seen historic sessions ranging from Derek and The Dominos' "Layla" (the Baldwin piano upon which Jim Gordon created the famous coda to that track is still there) to the Bee Gees, The Eagles, CSN&Y, the Beach Boys, Count Basie and the Allman Brothers. And producers like Tom Dowd, Phil Ramone and Bill Syzneck have used Criteria as both a studio and a creative temple, not only recording but writing music there. More recently, Jimmy Page, Extreme, the Scorpions, Screaming Blue Messiahs, Cinderella, Collective Soul and R.E.M. have made their latest releases there.

Current owner Joel Levy has dedicated himself to continuing to earn the facility's legendary status. Criteria recently added an 80-input, 96-frame SSL G Plus Series console with Ultimotion (the largest in the region). The studios' designs are basically those that Emerman had created, and they remain more than valid today, as does his monitor design, devised by Emerman in 1980 with TAD drivers and an Ed Long-designed crossover system. Studio B was completely redesigned and renovated by George Augspurger in consultation with Levy. The two largest recording rooms are George Augspurger-designed Studio A—which at 46x52x22, large enough to seat a symphony, is used as a dubbing and soundstage and features a hard cyclorama wall—and Studio E (designed by John Storyk and Emerman), which is 50x50 with a 27-foot ceiling and features motorized "Acousta-Wing" units that can be remotely adjusted to various geometries. The studio also maintains a digital editing suite with a Sonic Solutions system, and Studio A has 35- and 16-millimeter film sync capabilities with Audio Kinetics Q-Lock, Adams Smith Zeta-3 and Timeline-Lynx MicroLynx synchronizers for scoring and ADR sessions.

"We're trying to simultaneously maintain the traditions that made Criteria the leading studio in Florida and one of the leading ones in the world for so long, and at the same time keep a large facility as close to the state-of-the-art as possible," explains Levy. "It's a difficult thing to do, but we feel we've done it, and I think the client list speaks for that." All that and, Levy says, while it may take a day's notice, he can still pull off a reservation at Joe's Stone Crab House for you.

**STUDIO SPECS:** Owner: Joel Levy; Manager: Trevor Fletcher; Engineers: Keith Rose, Mark Gruber, Chris Carroll, Mark Dobson, Steve Robillard; Dimensions: Control A: 27x25x10, Studio A: 46x52x22; Control B: 23x26x13, Studio B: 15x16x9; Control C: 15x16x10, Studio C: 25x32x16; Control D: 17x19x11, Studio D: 14x22x10; Control E: 23x26x13, Studio E: 50x50x27; Mixing Consoles: SSL 4096 G Plus, SSL 6048 E Series (2), 80-input Neve 8078, MCI JH1532C; Tape Machines: Otari MTR-90 MkII 24-track (2), Studer A820 w/internal Dolby SR (2), Mitsubishi X-800 32-track digital, Sony 3348, Studer A827 24-track analog, Panasonic SV-3700 DAF decks, Sony, Studer, Mitsubishi and Ampex 2- and 4-track decks. Signal Processing: Lexicon, AMS, dbx, Neve, Focusrite, Eventide, UREI, Pultec, Drawmer, others; Monitors: Criteria Custom/Ed Long, Westlake, Altec, JBL, Fostex and Yamaha; Of Special Interest: Meridian CD-R; three live echo chambers and five echo plates; Sonic Solutions workstation; tape duplication; Symetrix telephone interface; dbx Sub-harmonic Enhancers (2), large array of microphones includes AKG C-12s (both tube and FET), AKG 414s (10), E/V RE-20 and RE-15, Neumann U47 FET and tube, U87s (10) and U67 tube; Audio Kinetics, Adams-Smith and Lynx synchronizers



criteria recording studios

1755 NE 149TH STREET  
NORTH MIAMI BEACH, FL 33181  
TEL: (305) 947-5611  
FAX: (305) 956-5181

D



JOE PARAN

## OPPLER STUDIOS

Doppler began its life as the single-room home of a jingle company in Atlanta in 1969, founded by co-owners Pete Caldwell (past SPARS president) and Tom Wells. But as it often happens in professional audio and in life, one thing leads to another. Today, Doppler is operating seven control rooms and six studios, working literally 24 hours a day on a mix of commercial, corporate, film and music projects, proving that, if you do it right, you can do it all.

Expansions have been a regular part of the studio's history; in 1978 it moved to its present location with two studios, then a third and fourth were added. In 1985 Studio E was built from the ground up with a 10,000-square-foot building addition designed by George Augspurger, who also redesigned several other rooms at the facility. The seventh room, also an Augspurger design, was added in 1995.

"Studio E's construction was a real turning point for the facility," says manager Bill Quinn. "That's when we got heavily into audio post production in addition to the commercial and music work we'd been doing. It really rounded us out as a full-service facility." The studio also added a pair of SSL consoles and now operates seven TimeLine digital audio workstations.

The largest room, Studio E, has become a favorite of the music acts such as Boyz II Men, Toni Braxton, Johnny Gill, Pearl Jam and Aerosmith, that make up one-third of Doppler's bookings. The rest comes from a range of commercial, broadcast, film and corporate clients from Turner Home Entertainment to Delta Airlines to network television (*The Wonder Years*, *Heat of the Night*) and films (*Badlands*, *Mo' Better Blues*, *The War*).

"The key to doing all this and doing it well is the staff," Quinn says. "The equipment can and often does shift between commercials and post and music. But the trick is to have the staff know the particular demands of each project type and know how to accommodate them." Doppler has its own 24-hour in-house maintenance staff, and Quinn says that a priority emphasis is placed on keeping

equipment running properly. "The attention to detail we shoot for here shows up in a lot of different ways," he says. "Right down to always spelling the names right on the tape box documentation."

Doppler's versatility and reputation are already starting to become a magnet for some of what's expected to be mountains of work generated by and around the 1996 Olympic Games in Atlanta. But while the games will come and go, Quinn notes that what Atlanta and Doppler have been experiencing over the last five years has been the arrival of more and more audio clients, from music to post, and the fact that once here, they're staying. "There's always been a strong nucleus here, but for the first time, there's a tremendous consistency to Atlanta's audio business. And we've been expanding all along to give them what they need."

**STUDIO SPECS:** Owner: Pete Caldwell, Tom Wells; Manager: Bill Quinn; Engineers: Joe Neill (chief engineer), Granger Beem, Curt Bush, Steve Schwartzberg, Tommy Smetzler, Peter Blayney, Jason Shablik, Jimmy Guthrie, Kevin Sems; Dimensions: Control A: 26x28, Studio A: 17x30; Control B: 15x20, Studio B: 15x25; Control C: 12x15, Studio C: 15x20; Control D: 12x15, Studio D: 10x15; Control E: 26x28, Studio E: 35x50; Control F: 15x15; Control G: 17x20, Studio G: 11x16; Mixing Consoles: SSL 4056 E/G, SSL 4032 E/G, Euphonix CS2000, Sphere B, Ramsa 8428, Audiotronics 1104; Tape machines: Otari MTR-90 MkII (4), Ampex ATR 2-track, timecode DATs, many more; Signal Processing: Lexicon, dbx, Focusrite, UREI, TC Electronic, Yamaha, Aphex, Eventide, EMT, Orban; Monitors: George Augspurger custom design monitors; Of Special Interest: Seven TimeLine workstations (4 Studioframe 1000 w/V.6.0 software and 3 DAW-80), ISDN, full sound effects libraries, talent access

# DOPPLER

DOPPLER STUDIOS  
1922 PIEDMONT  
ATLANTA, GA 30324  
T: (404) 873-6941  
F: (404) 872-2160

dB Technologies  
Introduces the

*a clear winner!*

# AD122



**22-BIT**

stereophonic analog-to-digital converter

*"We have never encountered this level of image width, image depth, and low level detail in an A to D converter."*

– Sony Classical Productions

*"It's far and away the best converter I've ever heard."*

– Dave Collins, A&M Mastering

*"The AD122 has the widest dynamic range of any converter I have measured. It comes with the widest choice of re-dithering and noise shaping choices. It is my new standard."*

– Bob Ludwig, Chairman  
Gateway Mastering Studios

**W**hy AD122? Unlike other converters, it actually measures -122 db THD&N, the most accurate measurement of performance. In shootouts around the world, the AD122 has beat all the competition in A-D conversion. It's not "warmer," "sweeter" or "punchier" – you just hear the source like never before. Superior linearity, fast and accurate transient response, extremely small quantization steps and low noise performance enable the AD122 to produce highest resolution digital audio, *clearly the winner!!!*

Also from dB Technologies...



- The best sample rate conversion and dither available
- Selectable Noise Shaping • Superb Metering • Format Conversion
- THD and N measurements • Digital Tones • Multimedia Formatting

**From the think tank at**

  
Technologies

Distributed worldwide by:

**AUDIO INTERVISUAL DESIGN**  
1155 N. La Brea, W. Hollywood, CA 90038  
(213)845-1155 FAX (213)845-1170

USE READER SERVICE CARD FOR MORE INFO

World Radio History

# M

## IDDLE EAR STUDIOS



RON OLMAN

Middle Ear Studios stands as a testament to Miami's drawing power as a creative center. When supergroup the Bee Gees followed their RSO Records label-mate Eric Clapton to Miami in the mid-1970s to record, they were charmed by the city and moved there permanently in 1977. In 1979 they rented a large warehouse located a mile from the South Beach area and converted it into a rehearsal stage. By the time they were finished rehearsing, they realized that the location and building were perfect for the studio they had been considering building in Miami. During a tour, their co-producers at the time, Carl Richardson and Albhy Galuten, oversaw the design of a large-space, single-studio facility within the building. Assisted by Seth Snyder and the Recording Studio Equipment Co. of Miami, the studio was ready for the Bee Gees upon their return. The first project was mixing by the Bee Gees for Barbra Streisand's "Guilty."

Originally an all-MCI facility, like many in Miami, the studio put in a Neve V3 Series console in 1985 along with a re-design of the acoustic space. The slatted-wood-covered walls are dotted with indentations into which amplifiers and microphones can be positioned to create a wide diversity of niche space ambiances. The acoustical qualities of the sizable main recording room can be augmented by opening doors at the rear that lead into an all-concrete room that is cabled to the control room for additional reverberation.

The Bee Gees used Middle Ear for their own projects and productions they were involved in until 1993, when they made the studio more widely available. "In a very real sense, the studio has been broken in in the best way," says studio manager John Merchant. "The Boys"—as he refers to Bee Gees brothers Barry, Robin and Maurice Gibb—"developed the studio into a very warm, personal and creative space. And that is part of what comes with the studio. There's nothing cold or impersonal about it. It's a single-room facility, so when an artist rents it out, it's all theirs.

And everything comes with it. There are no additional rental charges."

Those who have taken up that offer include Extreme, R. Kelly, Arturo Sandoval and Capitol Records artist Nil Lara, as well as leading Latin artists, including Ilan Chester and Ricardo Montaner. The Bee Gees continue to use the studio for their own recordings and production projects, including a Kenny Rogers/Dolly Parton record, Diana Ross co-produced by Michael Jackson and a Dionne Warwick album.

"It's a large, acoustically interesting, technologically superior space that is very friendly and comfortable to work in," says Merchant. "It's very Miami: international and friendly."

**STUDIO SPECS:** Owner: Barry, Robin and Maurice Gibb; Manager: Dick Ashby, general manager, John Merchant, studio manager; Engineer: John Merchant; Dimensions: Control room: 20x18x12; Studio: 28x38x12; iso: 6x6; Mixing Console: Neve V3 w/ 56 channels of Flying Fader automation; Tape machines: Mitsubishi X-850 w/Apogee filters (2), MCI JH-24 2-track, Studer A820 1/2-inch 2-track; Ampex ATR 2-track, Sony 1610, Sony and Panasonic DATs; Signal Processing: AMS RMX (2); AMS DMX (2); Eventide H3000S; Lexicon 480L; Lexicon PCM70 (3); dbx, UREI, Teletronix and Avalon compressors, Aphex and Drawmer gates; API Lunchbox; Focusrite stereo mic pre; Monitors: Tannoy PBM-8, Auratone; Of Special Interest: Studio includes large instrument collection including MIDI gear, 9-foot MIDI'd Baldwin concert grand, vintage guitars and amps, large selection of Neumann and AKG microphones, and great coffee

# MIDDLE EAR INC.

MIDDLE EAR STUDIOS  
1807 BAY ROAD  
MIAMI BEACH, FL 33139-1416  
TEL: (305) 672-2390  
FAX: (305) 531-8041

# COMING SOON TO A STUDIO NEAR YOU!



THE DUNCAN "A-SERIES" CO-AXIAL MONITORS ARE MAKING A CRITICAL DIFFERENCE TRACKING AND MIXING THE 90's SOUND.

"AFTER TRACKING AND MIXING SUCH ARTISTS AS DIONNE FARRIS AND TAG TEAM AS WELL AS MIRIMAX AND DISNEY FILMS, WE ARE CONVINCED THAT *DUNCAN MONITORS* PLAYED AN INTEGRAL PART IN THE SUCCESS OF THESE PROJECTS". . . DON McKINZIE, McMIX-PRODUCTION SERVICES INC. . . ATLANTA, GA.

## AVAILABLE AT NATIONAL SOUND AND VIDEO

6500 McDONOUGH DRIVE NORCROSS, GEORGIA 30093 (404) 447-0101

WHERE YOU WILL ALWAYS GET THE FRIENDLIEST SERVICE AND  
LOWEST PRICES ON NECESSITIES FOR THE DISCRIMINATING STUDIO

REPRESENTING MANUFACTURERS SUCH AS: DEMETER, DDA, DRAWMER EVENTIDE,  
FOCUSRITE, GENELEC, KRK, KLARK TEKNIK, LEXICON, ROLAND DIGITAL, SUMMIT,  
SONY, SOUNDCRAFT, TANNOY, TLA, TAD, TASCAM, TRIDENT, TIME-LINE, AND TUBEWORKS

**CALL TODAY TO SEE HOW WE CAN HELP YOU! (800) 541-9140**



M



CHRIS COVIELL

## MORRISOUND RECORDING

Morrisound Recording epitomizes the evolutionary cycle of contemporary recording facilities. Like the genesis of most significant studios, it was engendered by a passion for music and recording, in this case by founder Tom Morris, who spent his early career as a chemical engineer before making the transition to audio engineering. Morris slowly built a recording center in his home that eventually blossomed into a full-blown recording facility in 1981, moving in 1985 to its present location on a tree-shaded acre in Tampa. "I was one of the original project studio guys, and this is what it's led to," he laughs during a break in a session.

What it led to is an innovative design by Morris himself, in which two tracking studios, a Sonic Solutions digital editing/mastering suite and a MIDI pre-production studio cover a wide range of client technology, acoustical and budget requirements. Studio A's 1,200 square feet, 25-foot ceiling and variable acoustics make it an extremely versatile room that has handled tracking of artists from Saigon Kick and Warrant (the studio's first Gold recording) to 45-piece orchestras (the studio offers a Yamaha conservatory grand piano) and 103 voice choir recordings. "We've run the gamut from metal to classical," he says. "One of the keys lies in being able to change the decay times of the room to suit the artists' needs."

Other, less technical but equally important artistic requirements are also reflected in the facility's amenities: a basketball half-court, patio with barbecue, private lounges and a full-service kitchen in a wooded setting that is as bucolic as it is productive.

The studio's equipment choices reflect its ability to address a wide range of needs, from its SSL 64-input 4000 Series/Total Recall console in Studio A to the effective but cost-efficient Sound Workshop Series 34 board in Studio B. A sizable collection of MIDI gear is available for both pre-production and production, and projects can be digitally edited and mastered in Morrisound's Sonic Solutions suite.

"Tampa Bay is definitely participating in the growth of the entire South Florida music market," says Morris. "But

our location means we have to serve a broader variety of clients, from major labels to independents. So I went with what I believe is a good diversity of equipment that can handle a lot of different types of projects and budgets. And so far, it's worked out very well."

In addition to Warrant and Saigon Kick, clients at Morrisound have included the Dixie Dregs (guitarist Steve Morse lives nearby), Starship's Marty Balin, Robin Zander of Cheap Trick producing artist Tia Carrera, Henry Paul of Blackhawk, the Bellamy Brothers, Brazilian metal heroes Sepultura, and live radio broadcasts featuring Little Feat, Robert Plant and The Rembrandts.

"We get a lot of different types of music through here, from America to South America to Europe," says Morris. "The entire region is really becoming a music machine."

**STUDIO SPECS:** Owner: Morrisound Recording Inc.; Manager: Tom Morris; Engineers: Jim Morris, Tom Morris, Judd Packer, Scott Burns, Mark Prator, Rick Miller; Dimensions: Control A: 500 sq. ft. w/14-ft ceiling; Studio A: 1,200 sq. ft. w/25-ft. ceiling; Studio B: 480 sq. ft. w/14-ft. ceiling; Mixing Consoles: SSL 4064 G Series w/ Total Recall; Sound Workshop Series 34 w/automation; Tape machines: Otari MTR-90 (3), ADAT (3); Signal Processing: Lexicon 480L & 224XL, Eventide H910 & H3000, TC Electronic 2290, UREI LA-4 & 1176LN, Yamaha, dbx, BSS; Monitors: UREI 813B, Yamaha NS-10M, Auratone 5C, JBL 4312; Of Special Interest: Sonic Solutions mastering suite, MIDI pre-production suite, 8-channel headphone cue system



MORRISOUND

Recording

1111 N. 56TH STREET

TAMPA, FL 33617-1657

TEL. (813) 989-2108

FAX (813) 980-6950

WEBSITE: [HTTP://WWW.MORRISOUND.COM/STUDIO](http://WWW.MORRISOUND.COM/STUDIO)

# RE2000

## *The Diaphragm*

We vacuum-laminate gold—just a few molecules thick—to our ultrathin diaphragm. Its unique diameter provides an extremely uniform, supercardioid pattern, wide dynamic range and exceptional transient response.

## *The Performance*

Self-noise is 5 to 10 dB lower than "industry standard" microphones. And we keep it that way even in conditions of high humidity with our Constant Environment System™ (CES), which keeps the element at a constant 125 °F.



## *The Transformer*

Our custom-designed Jensen® output transformer is low in distortion and a true 150 ohms. It provides the high rejection of electromagnetic noise that only a transformer can.

## *The Amenities*

Shock-mount system, computer-grade power supply, external pop filter, hard-shell case, stand adapter and 20 ft. of premium cable with gold connectors.

## The Awe-Inspiring, Uncompromising Studio Condenser Microphone

Even before its introduction, the RE2000 had earned an amazing reputation and an enthusiastic following. Its exacting performance elicited accolades from professionals who thought they had heard it all.

"The RE2000 has a richness of sound I have experienced only along the lines of a tube mic" — David Esch, Eschicago

"The perfect mic for recording any acoustic string instrument." —

John Beland, Flying Burrito Brothers

"The RE2000 has the warmth of a tube mic—extremely quiet and sensitive, allowing me to pickup low-level material without adding noise." —

Scott Weber, Buena Vista Sound, Walt Disney Studios

"The RE2000 has a crisp, clean and quiet response. I used less EQ to achieve what I look for. What goes in...comes out! It's also extremely versatile...from vocals to acoustic guitars to trumpets and violins." —

Tom Cusic, TM Century, Dallas, TX

"I think it's one of the most versatile I've ever used." — Roy Thomas Baker, Producer

In fact, all of these professionals asked one remarkably familiar question:

*"When can I get one of my own?"*

It's available now! And once you've heard it, we expect you'll be inspired to send us an accolade or two as well.





PHILIP VULLO

# PURPLE DRAGON STUDIOS

"It's a vibe, man." Purple Dragon Recording owner Stanley Gaines can be quite loquacious in describing both his facility and the Atlanta recording scene, but it generally gets summed up in that succinct, pithy statement. Gaines, a former advertising creative director and current recording artist, opened the studio in January, 1992, as a personal facility with a TAC Scorpion console and an Otari MX-80. It quickly grew, however, into the sophisticated two-room facility it is today.

As one might expect from the name, the color purple is a pervasive motif throughout the studio design by Russ Berger, who did the original room and the second studio, which was added in May of 1994 in response to increased bookings. But Gold is starting to sprout; the studio got its first Platinum disk for Outcast's debut *Southernplayalisticadillacmuzic* on LaFace Records in 1995.

Although Purple Dragon participates heavily in the urban contemporary scene that dominates Atlanta's music industry (acts like Veronica, TLC, JGK Underground Kings and Monica are regulars), the studio also hosts rock and alternative artists, including Crash Test Dummies, 10,000 Maniacs, Chris Isaak, Matthew Sweet, Lenny Kravitz, Jessie Dupree of Jackel and the Indigo Girls.

Both studios are tied together and can function as one, and the rather ambient lounge and bathroom areas are often pressed into service as tracking spaces. The result, says Gaines, is a facility that can cover the direct recording needs of R&B producers, such as Organized Noise (Outcast, Sunny Soul), as well as the ambient requirements of rock producers such as Jeff Glixman (Kansas). All clients appreciate the Ultimatum and Total Recall capabilities of the SSL 4048 console.

The studio also has a core of specialized outboard gear, including eight Neve 1083 modules and a rather specialized—what he calls "fashion-forward"—marketing ap-

proach: Gaines offers free studio time to clients whose projects result in Gold or Platinum records.

"We try for two things here," says Gaines. "State-of-the-art and being comfortable. I keep the place as spotless as I can, but it never gets less than cozy. You try to come up with a sense of not being in the middle of a major city, yet you have Atlanta right outside your door. And that's been a big pull for both clients from within Atlanta and the ones who come in from out of town to tap into what I believe is the finest R&B base in the world."

**STUDIO SPECS:** Owner: Stanley Gaines; Manager: Stanley Gaines; Engineers: Tim Harrigan, Mark Lowe, Rich Isaacs. Dimensions: Control A: 21x18, Studio A: 25x22; Control B: 20x15; Studio B: 10x12; Mixing Consoles: SSL 4048 G w/8 channels of 242 EQ, Ultimatum & Total Recall, Neotek 48-input w/Audio Kinetics VCA automation; Tape machines: Mitsubishi X-800 32-track digital, Otari MTR-90 MKII 24-track analog, MX-80 24-track analog, 24 channels Dolby SR, Sony TC DAT, Panasonic SV-3700 DAT; Signal Processing: Lexicon 480L, PCM70, PCM42 (2), AMS RMX-16 reverb; Neve, UREI, dbx and Summit compressors; Neve 51083 and 31118 mic pre's; Focusrite ISA 115HD 2-channel mic pre/EQ; Medici and Summit stereo EQs; Tube-Tech MP1A 2-channel mic pre; Monitors: Meyer HD-1, Dynaudio ppm3, JBL 4435 w/TAD 15-inch drivers, Yamaha NS-10; Of Special Interest: Power Mac 8100/110 and Mac IICI w/8 MB RAM & 1.6 GB hard drive, 4-channel Pro Tools, Sample Cell, Sound Designer II, Opcode Studio Vision, large microphone selection. Dragonwear clothing and jewelry line available

PURPLE DRAGON RECORDING STUDIOS  
573 DUTCH VALLEY ROAD  
ATLANTA, GA 30324  
TEL. (404) 876-2337  
FAX (404) 876-8664





# NOW YOU REALLY CAN HAVE IT ALL.

- ✘ 8-track digital recording
- ✘ Digital mixing
- ✘ Digital parametric EQ
- ✘ Full MIDI control/automation
- ✘ And more...



Take a good look at the new standard in 8-track digital recording and digital mixing—the **HDR-8** from Vestax. The **HDR-8** goes well beyond the norm of digital recorders. It has a built in digital mixer with level, pan, digital parametric EQ and two aux sends for each track. That means you keep everything in the digital domain—recording, mixing, processing... even merging (bouncing) tracks up to 100 times with no loss of quality or build up of noise. But that's not all. You can now recall 128 mixer settings either manually or via MIDI program change; you can control all the mix parameters from a sequencer, to give you fully automated MIDI mixing; we've given you total editing control over your recorded material (copy, move, delete functions), and any number of **HDR-8**s can be sync'd up with only an optical cable—the same cable that sends the full digital master from one unit to the next, allowing all-digital mixing between units. The **HDR-8** is controllable via MMC, has auto punch in/out; 8 locate points per song; takes two internal hard drives, and is the most complete, stand-alone 8-track recording system you will find.

Call us for the price. You might find that suprising too.



VESTAX CORPORATION  
2870 Cordelia Road, Ste. 100,  
Fairfield, CA 94585  
Phone: (707) 427-1920  
Fax: (707) 427-2023

ALSO AVAILABLE:

## HDR-6

Digital mixer with 3-band digital EQ • 4 Aux Sends and Returns built in • 24-bit digital processing functions—move, copy & delete • Synchronize any number of HDR-6 units • 2024 digital mixer control and Auto Mix • MIDI Machine Control • Auto Punch In/Out • Auto Locate • Auto location for instant access • Real time pitch control • 24-bit digital processing capability • Direct Out made for external mixer • Full track up and down • 18-bit A/D conversion • 29-bit D/A conversion • Option for 2 hard drives

USE READER SERVICE CARD FOR MORE INFO

MANUFACTURED IN THE USA



# SOUTH BEACH STUDIOS

There is perhaps no other studio facility that epitomizes the renaissance of Miami's South Beach section as well as the one named for it. South Beach Studios is ensconced within the pastel-walled Marlin Hotel, one of scores of recently rejuvenated Art Deco hostelrys that serve as a backdrop to the boisterous crowds that jostle along the beach's bar and bistro strip.

Owned by legendary producer and Island Records founder Chris Blackwell, who also owns Compass Point Studios in the Bahamas, South Beach is something of a hidden treasure. One enters a different world as you pass through the stylized lobby, bar and pool table area and past a large wooden door that leads down a corridor lined with lithographs of album art from the '60s, '70s and '80s. Once there, though, the main studio dominates the area. With its diner-like lounge off to one side, the Ross Alexander design makes ingenious use of the space, with a long, narrow mixing room hosting a 72-input SSL 4072 E/G console. "Ross is the only certifiable genius I can say I know," says Joe Galdo, president of South Beach Studios, as well as head of regional A&R for Island Records and a Grammy-nominated producer in his own right. "The acoustics in a room of these dimensions are incredible; there are simply no reflections. Everyone who mixes here tells me how accurate it is." The studio, which opened in 1992, also has a comfortable isolation booth, which has been used for small tracking sessions. (A second studio, a small pre-production room with Pro Tools, is also available.)

The client list speaks for itself: Toni Braxton, Nine Inch Nails, Jimmy Buffet, R. Kelly, Talking Heads' Tina Weymouth and Chris Franz, and Iron Maiden; producers Tom Dowd, Jeff Glixman and Ron St. Germain; and engineers Tom Lord-Alge, Joe Blaney and local hero Cesar Sogbe.

Sogbe and Galdo teamed up to make the equipment choices, traveling to a variety of studios to hear various monitoring systems in place before agreeing on the Genelec 1034A main monitors. "What you have here in terms of equipment is a sort of intergenerational mix," says Galdo,

who though born in Cuba considers himself a Miamian first. "I'm from the older school and prefer things like Pultecs: Cesar has 20 years on me, and he brought in things like the Medici EQ. The combination has been amazing. And we've made it a policy that it all comes at no additional charge to the client." Neither do amenities like studio manager Nancy Mraz's ability to get clients VIP admission into the hottest clubs on a moment's notice, even if the moment happens to be 2 a.m., as she did for R. Kelly one night.

"James Michener called Miami 'the capital of the Caribbean,'" says Galdo. "People come here for what is truly a multicultural experience, and the studio is designed to accent that."

**STUDIO SPECS:** Owner: Chris Blackwell, Joe Galdo; Manager: Nancy Mraz; Engineer: Cesar Sogbe (chief); Dimensions: Control room: 15x27', iso: 15x15'; Mixing Console: SSL 4072 E w/G modules & G computer, 16 E EQs; Tape Machines: Mitsubishi X-880 digital 32-track with Apogee filters, Studer A820 analog 24-track w/Dolby SR, Studer 820 analog 2-track 1/2-inch w/Dolby SR, Sony 7030 and 2700 DAT; Signal Processing: Lexicon 224XL and 480L w/ARC, AMS RMX-16 digital reverb, EMT 240 stereo plate w/remote, Pultec EQP-1, Neve Prism rack, Focusrite, Urei and Neve compressors, Eventide H3000 SE2; Monitors: Genelec 1034A, Yamaha NS-10, Tannoy 6.5, EV Sentry 100A; Of Special Interest: Emu E-III, E-I, Emax and Akai S1000, Performer and Vision software, Roland, Yamaha, Korg keyboards, occasional late night visits by Grace Jones and entourage.



## SOUTH BEACH STUDIOS

1210 COLLINS AVENUE  
MIAMI BEACH, FL 33139  
TEL. (305) 673-8203  
FAX (305) 531-9929

A FEW ORGANIZATIONS WHO CHOOSE KABA FOR THEIR PROFESSIONAL DUPLICATION NEEDS:

- AMSTERDAM - CBS
- TELEVISION TECHNOLOGIES
- OLYMPIA
- PROUDLY - GRATEFUL DEAD
- THE HIT FACTORY
- RODRIGO SOUNDTRAX
- INSIGHT IMAGING - KAHALE MUSIC
- KAGLE PERMANENTE
- KEYBOARD MAGAZINE
- MADAMAM - MOTOWN RECORDS
- MUA HONG MUSIC - MUSIC FLEX
- NATIONAL PUBLIC RADIO
- QCHOA RECORDING
- PACIFIC GAS & ELECTRIC
- PEGASUS - PEREGRINE MEDIA GROUP
- PLANET DALLAS - PLAY-IT PRODUCTIONS
- PRO COPY - PSI WORLD - RCA
- SAN FRANCISCO CHORAL SOCIETY
- SAN FRANCISCO SYMPHONY
- SAN QUENTIN MASS CHOIR
- SATURN CORPORATION
- SONGS & CREATIONS
- THE MIND'S EYE
- THE WHITE HOUSE
- TOMMY BOY MUSIC
- USAF BANDS
- WWSW

# STUDIOS LABELS PRODUCER MUSICIANS



**RETAIL  
READY  
PACKAGES**

**KABA  
DUPLICATION EQUIPMENT**  
REAL TIME & DOUBLETIME CAPABILITIES  
4 TRACK (BOTH SIDES SIMULTANEOUSLY)  
3 MOTOR DIRECT DRIVES  
(NO BELTS! NO PULLEYS!)  
4 CHANNEL PEAK LED INDICATORS  
PLUG-IN CIRCUIT BOARDS  
MODULAR TRANSPORT  
10,000 HOUR RATED TRANSPORTS  
2500 PLUS HOUR NORMAL HEAD LIFE  
DUAL POSITION SLAVE DECK  
DEDICATED HEADS



**KABA  
AUDIO SERVICES**  
REAL TIME DUPLICATION  
HIGH-SPEED DUPLICATION  
CD REPLICATION  
RECORDING / MASTERING  
DIGITAL EDITING  
ON-CASSETTE PRINTING  
FULL GRAPHIC SERVICES  
BLANK CASSETTES  
LABELS & INSERTS  
CASSETTE SUPPLIES

THE **KABA**  
GROUP

**AUDIO PRODUCTIONS • RESEARCH & DEVELOPMENT**

*SERVING MUSICIANS WORLDWIDE FOR OVER 20 YEARS!*

24 COMMERCIAL BLVD., NOVATO, CALIFORNIA 94949, USA  
800-231-TAPE • 415-883-5041 • FAX 415-883-5222

USE READER SERVICE CARD FOR MORE INFO

## S

## OUTHERN TRACKS



MIRE DTC-1

Southern Tracks has almost as much history as the region in which it's located. The original studio, a converted schoolhouse, was founded by legendary music publisher Bill Lowery in the mid-1950s. Lowery discovered such classic songs as "Be Bop A Lula," "I Never Promised You a Rose Garden" and Joe South's "Games People Play." When the original site became a Metro Atlanta Rapid Transit station in 1983, Lowery built a new studio from the ground up at the present location.

Designed by George Augspurger, Southern Tracks was originally intended as a workshop for Lowery's writers and productions. However, the studio's ambient room quickly gained favor among Atlanta's rock elite. Eventually, as long-time studio manager and now co-owner Mike Clark explains, "Bill had trouble getting time in his own studio."

In August 1993, Clark and Lowery brought Southern Tracks to state-of-the-art when they installed the South's first SSL G Plus/Ultimation console. Successful young producer Brendan O'Brien has since made the studio his production base for artists like Stone Temple Pilots (*Purple*), Pearl Jam (*Vitalogy*), and Matthew Sweet (*100% Fun*), as well as mix projects for Bob Dylan and Aerosmith. Other artists who have recorded at Southern Tracks include Collective Soul, Black Crowes and .38 Special on the rock side, and Dionne Farris, Silk and Keith Sweat on the R&B side.

"Since this is a one-room facility, once you're here this is your studio," observes Clark, who has worked with Lowery for almost 30 years. "You can go out back and play basketball. We have a lounge with a big card table, a full-service kitchen and an available chef. It's very private, very focused, and as a result, very productive."

George Augspurger's design embraces a variety of acoustical environments in a single space. The large main studio is surrounded by three spacious isolation booths, each with variable acoustics. "We've been collecting vin-

tage gear for a long time," adds Clark, who points to the studio's vast rack of outboard equipment featuring Neve modules and Pultecs. An impressive collection of microphones includes tube mics by Neumann and AKG and the rare Neumann QM69 quadruphonic mic.

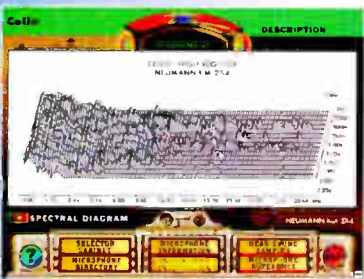
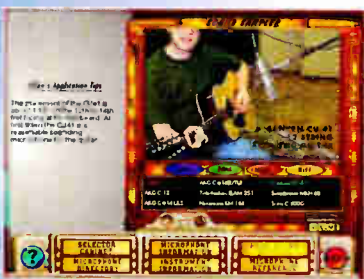
"Atlanta is a great place to make music," Clark says. "We have a big musician base, lots of great restaurants and hotels and several first-rate studios. And of course, Southern hospitality."

**STUDIO SPECS:** Owner: MI-Bill Consultants; Manager: Mike Clark; Engineers: Caram Costanzo; Dimensions: Control room: 24x28; Studio 25x40x18; iso 1: 15x18; iso 2: 16x20; iso 3: 8x10, all w/Variable Acoustics; 12x12 alcove; Mixing Console: SSL 4064 G-Plus w/Total Recall, Ultimation; Tape machines: Studer A82 analog (2), Mitsubishi X-800 32-track digital w/ Apogee filters, Studer A80 1/2-inch 2-track, Panasonic SV-3700 DAT (2), Tascam DA-30 DAT (2); Signal Processing: EMT, Lexicon, AMS, John Hardy, D.W. Fern, Neve, Demeter, APL, Pultec, GMI, Tube Tech, Summit, Teletronix, Eventide, UREI, more; Monitors: Custom Augspurger, Wright, Yamaha, Tannoy, Dynaudio; Of Special Interest: EMT 250, Active cue system, Yamaha/JBL stage monitor system for tracking, Marantz CDR6000 CD recorder



SOUTHERN TRACKS RECORDING  
 851 CLAIRMONT ROAD  
 ATLANTA, GA 31329 16W1  
 TEL: (404) 324-0147  
 FAX: (404) 324-0162

# A revolutionary new microphone auditioning tool on CD-ROM! The Allen Sides Microphone Cabinet



**Allen Sides** has recorded and mixed sessions for dozens of world-class artists such as Ry Cooder, Count Basie, Ray Charles, Sinead O'Connor and Brian Setzer. **David Schwartz**, producer of this CD-ROM project, is the founder and former editor-in-chief of *Mix*, the world's leading magazine for sound and music recording and production.

This unique, fully interactive CD-ROM lines up the top microphones, both classic and contemporary, for a series of audio comparison tests on dozens of musical instruments. A superb resource for professionals and students alike, the disc features:

From **Cardinal Business Media**, also publishers of **Mix**, **Electronic Musician**® and **Mix Bookshelf**™

- A "Selector Cabinet" of both popular and esoteric mics for recording each instrument, chosen and recorded by famed studio engineer Allen Sides.
- 16-bit audio samples of the selected mics and instruments, as played by session pros like drummer Hal Blaine and guitarist Elliot Easton.
- Allen Sides' "Tips" for getting the best sound from each microphone.
- A color photograph of each microphone and the mic placement setup for each instrument.
- Complete specifications for each microphone, including frequency response diagrams and polar patterns.
- A color photograph of each musical instrument, with description and characteristics.
- A "Microphone Basics" section by noted author John Woram, including information on microphone design, characteristics and usage.

This amazing disc features samples of 66 mics on 33 different instruments. These include six different drums and cymbals, several types of percussion,

**SPECIAL INTRODUCTORY OFFER:**  
Buy before September 1, 1995,  
and pay only **\$49.95!**  
(Publication date: June 15. Add \$5 for shipping and handling.)

five guitars, a Hammond B-3 organ and a wide variety of brass, woodwinds and strings. The microphones were chosen from the world-renowned collection at Sides'

Ocean Way/Record One studios in Los Angeles and represent nearly 20 different manufacturers, including AKG, Sennheiser, Neumann, Audio-Technica, Electro-Voice, Beyer, B&K, Schoeps, Shure, Sony and more. You can sort by microphone to check out the best instruments for each, or sort by instrument to see which mics you should use. The disc also includes a complete directory of microphone manufacturers and their current product lines. **Item MC) \$69.95 plus \$5 shipping and handling.**

## HOW TO ORDER

- **Use your credit card—call toll-free (800) 233-9604** from the U.S. and Canada, or fax (510) 653-5142; international orders call (510) 653-3307.
- **Send checks or money orders to:**  
**Mix Bookshelf**  
**6400 Hollis Street, Suite 10**  
**Emeryville, CA 94608**

We accept Visa, MasterCard, American Express, Discover Card, personal check or money order. CA, CT, IL, ME, NY, PA and TX residents please add state sales tax; Canadian residents include 7% GST. Sorry, no CODs.





SAM TURNER

# T RICLOPS SOUND STUDIOS

"The initial concept behind Triclops was to have a studio that would make artists feel comfortable and facilitate all their needs," says Triclops' owner Rick Meyer. "Everything at this studio is focused on helping artists achieve the great sounds they're looking for. And I really think we've made that happen here, and happen consistently."

Meyer's experience in music includes work as a musician, performer and songwriter for more than 25 years. He is also a collector of music-related memorabilia and gear. A glass cabinet in Triclops' lobby displays vintage amps and lap steel guitars, while music posters from various eras line the studio's corridors, as does a framed ticket stub from the 1965 Beatles concert in Atlanta he attended that triggered his passion for rock music.

Triclops Sound Studios opened in 1990. "I saw a lot of studios over the years, and the idea of having one focused primarily on a comfortable, creative, productive environment that was developed from the artist/musician perspective was something I had rarely seen," Meyer explains.

The facility covers 5,500 square feet with a 2,000-square-foot main recording room lined with stone tiles halfway up to the 14-foot ceiling, which slopes slightly from either side towards the middle of the room creating, as Meyer explains, "a natural compression effect that's also incredibly ambient. The beauty of that is that it's very easy to control the sound via amp and mic placement, giving you endless possibilities. Between that, the size of the room and the Neve/Studer combination, you get an amazing transparency of sound on to tape. The clients love it."

Meyer is proud of his staff, which is highly client-oriented and understands the need to balance creativity and speed. Just as important is maintenance of the recording gear and the large collection of vintage instruments and amps. Triclops offers a 1959 9-foot Steinway grand piano, Hammonds, Leslies, a Mellotron and a wall lined with classic Marshall, Fender, Ampeg and Mesa amps and cabinets.

Among those who have availed themselves of Triclops are Smashing Pumpkins, who recorded their multi-Platinum *Siamese Dream* there, Courtney Love and Hole's *Live*

*Through This*. Allman Brothers' lead guitarist Warren Haynes' solo record *Tales of Ordinary Madness*, and overdubs and mixes for the Indigo Girls' *Swamp Ophelia*. More recently, Brother Cane (Virgin Records), Fig Dish (Polydor-Atlas) and Menthol (Capitol) have recorded forthcoming releases there. Other major artists who have made recording appearances at Triclops include Drivin'N'Cryin, Peter Buck and Mike Mills of R.E.M., Jason Bonham, Chuck Leavell and several members of Soul Asylum. "The best way to understand the vibe here is come and feel it," says Meyer.

Meyer is equally supportive of Atlanta's robust musical scene. But the essence of his enthusiasm is perhaps best captured in his amusing citation of what frequent air travelers have come to know well: "They say that even on your way to Heaven or Hell, you have to pass through Atlanta."

**STUDIO SPECS:** Owner: Rick Meyer; Manager: Rick Meyer, general manager, Donna Almond, office manager; Engineers: Jeff Tomei (chief engineer), John Nielsen, Tony Adams (drum tech); Dimensions: Control Room: 20x22; Studio: 40x50; iso 1: 12x12; iso 2: 12x14; Mixing Console: Discrete 48-channel Neve 8088 MkII (original Rupert Neve design) w/Flying Faders automation; Tape machines: Studer A800 MkIII analog 24-track; 24 tracks of Alesis ADAT; Ampex ATR-102 half/quarter-inch 2-track; Tascam DA-30 and Panasonic SV-3700 DAT; Signal Processing: NIT EQ5, compressors by Neve, UREI and dbx; EMT 140 tube stereo plate and 250 and 251 digital reverbs; Ampex tube mic pre's; Lexicon, Aphex, Pultec, Publison, Roland, Yamaha, more; Monitors: UREI 813 original issue, Tannoy DMF-10, Yamaha NS-10M, ROR, tube mics by Neumann U47, Sony C37A (2), other Neumann, Sennheiser, AKG Shure and EV; Of Special Interest: 5-station, 12-channel Mvtek Private Q headphone system



120 INTERSTATE NORTH PARKWAY EAST  
SUITE 164  
ATLANTA, GA 30339  
TEL. (404) 955-3550  
FAX (404) 955-3803



**A True Multitrack:**  
RADAR operates like a true multitrack; there are as many dedicated inputs and outputs as there are tracks. Track arming buttons indicate the input and record status of individual tracks.

**Expandable:**  
RADAR can be configured as an 8, 16 or 24 track recorder/editor and upgrades easily.

**Durable:**  
RADAR's rugged steel enclosure is road-worthy and, at only 40 pounds, it's completely portable.

**Professional:**  
RADAR locks to all standard SMPTE rates and formats, video composite (NTSC and PAL), and word clock. Its sampling rate is variable between 32 and 48kHz, and you can assign the AES/EBU and S/PDIF digital I/O's to any 2 tracks at one time.

# 24 In, 24 Out. Hard Disk Recording Made Easy.

## RADAR

Random Access Digital Audio Recorder –  
Your Next Multitrack!



RADAR full-function session controller.

**Flexible:**  
RADAR's large 32 character back-lit LCD provides visual feedback on all parameters, including SMPTE location, project labels, and edit functions. Dedicated function buttons make RADAR both powerful and fast.

**Upgradeable:**  
Integral 3.5" floppy disk drive provides for fast and convenient future software upgrades.

**Familiar:**  
Standard transport controls make RADAR easy to operate. No computer peripherals are necessary—RADAR is self-contained!

**Reliable:**  
Unlike some other machines, RADAR is built to withstand the demands of everyday professional use. For example, our hard drives come with a 5 year limited warranty.

### OTARI®

**Otari Corporation**  
U.S.A.  
Phone: (415) 341-5900  
Fax: (415) 341-7200  
L.A. Sales: (415) 972-4647

**Otari, Inc.**  
Japan  
Phone: (81) 4-2481-8626  
Fax: (81) 4-2481-8633

**Otari Deutschland GmbH**  
Germany  
Phone: (49) 2159-50861-42.63  
Fax: (49) 2159-1778

**Otari Singapore Pte., Ltd.**  
Phone: (65) 284-7311  
Fax: (65) 284-4727

© Otari Corporation 1994

USE READER SERVICE CARD FOR MORE INFO

World Radio History

by Iain Blair

# HARVEY KUBERNIK

## SPOKEN-WORD PIONEER

**F**or some 20 years now, producer Harvey Kubernik has been tirelessly championing that underdog of the recording scene, the spoken word, and such colorful artists of the genre as Charles Bukowski, Wanda Coleman and Henry Rollins. The 42-year-old Los Angeles native, who started his career as a music journalist writing for the likes of *BAM*, *Melody Maker* and *Crawdaddy*, also brings his own rich personal background to the crusade.

During the late '70s, Kubernik worked as head of West Coast A&R for MCA Records and moonlighted as a percussionist and background vocalist for Phil Spector and Kim Fowley, appearing on records by artists such as Leonard Cohen, The Ramones and Dion. In 1981, Kubernik started his own label, Freeway Records, as an outlet for the spoken word, and he went on to produce albums for such

diverse voices as Bukowski, Jello Biafra and Exene Cervenka, among others, as well as co-producing music albums including Black Flag's *Family Man*. His recent work with New Alliance Records and the company's boutique label, Issues Records, has included a double-album, *A Jazz Audio Biography* with jazz great Buddy Collette, and two sports titles: *Bill Walton: Men Are Made in the Paint* and *John Wooden: A Life in Basketball*. Upcoming releases include Noah Young's *Freaks: No Fear of Contagion*, and Quincy Troupe's *Root Doctor*.

Recently, Kubernik took time off his busy schedule to discuss the value of the spoken word and the artists he's worked with.

### *How did you first get into recording the spoken word?*

The recording aspect was really an outgrowth of all the music interviews I did as a journalist in the '70s. I like conversation with a tape machine and microphone, and I even enjoyed the tedious chore of transcribing the tapes, and to this day, I still feel it's nicer to hear people talk than read them in print. You get more of the personality. My recording career naturally gravitated to the spoken word because I wasn't in a band, and I didn't really want to make rock 'n' roll records. I didn't want to be a music producer full time, so I started going into dialog recording and spoken-word recordings. I also had a background of studying literature in college, and I like words and books, so when I did interviews, I liked talking to the lyricists best.

### *When did you first start actively recording spoken-word projects?*

It was in the mid-'70s. It wasn't really professionally so much as documen-



PHOTO: HEATHER HARRIS

tation and cataloging, because I'd met people like Allen Ginsberg 20 years ago, and they're very documentation-oriented. They'd keep handbills and wire recordings and early FM recordings, and that reinforced in me the need to record and capture a lot of this stuff. It didn't really dawn on me that it could ever become commercial, so I'd say the first ten years were exploratory, and the last ten have been more in the fields.

*What's the value of spoken-word projects for you?*

When I recently produced the Buddy Collette jazz audio biography, it really brought it home to me. I told him how much I'd enjoyed making the album and how excited I'd been about the project, and he said, "Well, you're getting the real L.A. story, the truth on tape. How often do you get the truth in society?" And I suddenly realized that what I, and others, have been doing is getting parts of the city on record that just aren't available to people. They've either been hidden or covered up or deemed unworthy of documentation, so it's become almost an archaeological and socio-

logical process. I've been recording a lot of L.A. natives, and I feel that if I wasn't around to do it, you just wouldn't hear of some of these people. So the value to me is discovering and unearthing a real L.A. voice. It's a body of work that I feel is culturally and historically very important.

*As a native of L.A., has it always been very much about the city?*

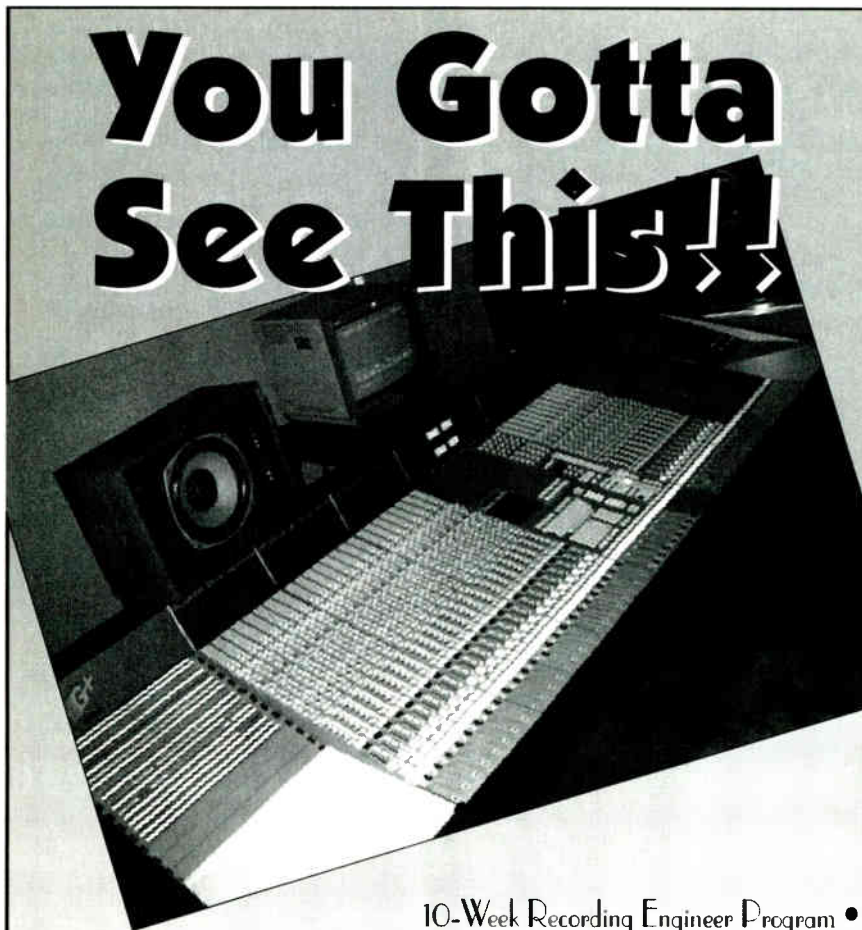
I think so. It definitely became that way, although it wasn't mandatory in the early days, and it still isn't. I just think, right now, recording Los Angeles post-Watts riots in '65, the pre-1992 uprising, and now "the new natives," the people who've moved here, is important, and I enjoy exploring all the links. For instance, when I worked with Buddy Collette, I found out we both went to Los Angeles City College on Vermont Avenue, a real nerve-center street, and because he went there 30 years before I did, I get a sense of history and continuity. There was a real flourishing but undocumented beat scene on the West Coast, and it

**T**he value to me is discovering and unearthing a real L.A. voice. It's a body of work that I feel is culturally and historically very important.

wasn't all in San Francisco, either. I remember seeing The Doors in the late '60s, and Morrison read "Celebration of the Lizard." So all that is part and parcel of what interests me about L.A. *Is there a sense in which these spoken-word projects also address the social unrest L.A. has seen?*

Very much so. This is the flower-child aspect of me, but there is a healing membrane that's sort of coming through these records. It's something we call "reveal and heal." You reveal a segment of musical history, or whatever, and it helps heal the wounds. So Buddy Collette tells you about Charlie Parker in L.A., and it reveals stuff you didn't know, but it's also a healing process because someone is commenting on the wound. And I also feel that in an era that's so fixated on

—CONTINUED ON PAGE 119



# You Gotta See This!

- Eleven Studios
- 48-Track SSL Room
- 12,000 Sq. Ft. Training Facility
- AVID, CMX and Grass Valley
- 10-Week Recording Engineer Program
- 10-Week Video Editor Program
- Financial Aid and Dorm Housing Available
- Outstanding Job Placement Assistance
- Nationally Accredited by ACCET



5278 Lankershim Blvd.  
North Hollywood, CA 91601  
**818-763-7400**

USE READER SERVICE CARD FOR MORE INFO

# Introducing the Biggest Hafler Ever!

**Hafler**  
trans•nova▶

P 7 0 0 0 D I A B L O

**Diablo**

**Dynamically Invariant A-B Linear Operation** is an extremely important advance in front-end/driver circuitry for directly exciting large arrays of power MOSFETs. Traditionally, such circuits have only 6dB of surplus current headroom over their static or quiescent bias current. The new circuitry works on a variable-gain current-steering principle which results in absolutely linear current headroom of 20dB or more at low driver dissipation. This is extremely important for providing the high transient current needed to drive the capacitance of MOSFET gates at high frequencies. The result is both lower distortion and greater inherent stability.

## Finally a Big Amp with Hafler's Legendary Sound Quality!

D.I.A.B.L.O. patent application in progress.  
Trans•nova patent #4467288

### Hafler's big amps can be heard from Coast to Coast!



"The new Hafler Trans•nova D.I.A.B.L.O. sounds great here at Capitol's Tower Mastering. Dependable as always - clear and detailed with wonderful bass response."

Wally Traugot  
Tower Mastering  
Capitol Records  
Hollywood, CA

- Sound Reinforcement
- Power Large Monitor Speakers
- Bass Guitar and other Instruments
- Sound Quality in a Big Amp!

#### 93000 Specifications

- EIA (1kHz, 0.1% THD)
- 375 Watts/Channel into 8Ω
- 525 Watts/Channel into 4Ω<sup>A</sup>
- 1050 Watts Bridged Mono into 8Ω<sup>A</sup>

<sup>A</sup>Continuous sine wave power limited by current rating of line fuse.

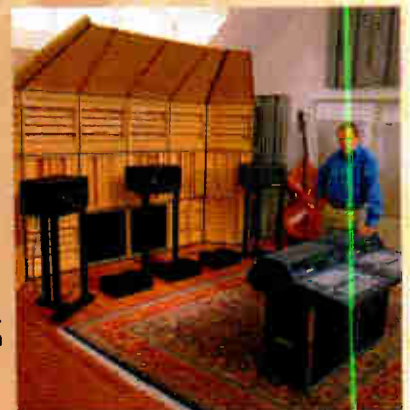
"The D.I.A.B.L.O. circuitry makes an already great sounding amplifier even better. The high end is truly vacuum tube like, while the bottom has the punch of solid state."

The first project mixed with the new D.I.A.B.L.O. amplifiers is a Circle Surround DMP Big Band CD which includes classic charts from Basie, Dorsey, Ellington, Herman, Kenton and Miller."

Tom Jung  
DMP Records  
Stamford, CT



The award winning 9303 and 9505 Trans•nova amplifiers are already a huge success!



DMP's 5 channel Music Mixing Suite Powered by Hafler 9505 Trans•nova D.I.A.B.L.O. Amplifiers.

**HAFLER PROFESSIONAL**, A DIVISION OF ROCKFORD CORPORATION • TEMPE, ARIZONA 85281 USA  
1-800-366-1619 • INTERNATIONAL FAX 602-967-8132 • IN CANADA, CONTACT CABLE TEK 604-942-1001

**MADE  
IN THE  
USA**



# "THE PROFESSIONAL'S SOURCE"

FOR ORDERS CALL: **800-947-5508** OR FAX (24 HOURS): **800-947-9003**  
**212-444-6698** **212-444-5001**

**OVERNIGHT AND RUSH SERVICE AVAILABLE**

E-Mail at 76623.570@compuserve.com

## TANNOY System 6 NFM II

A 6.5 inch Dual Concentric with Tulip HF wave guide forms the heart of the System 6 NFM II providing a reference single point source monitor in a more compact enclosure than ever before. Every aspect of design fully complements the drive unit's capability. The rigid cabinet with carefully contoured baffle and trim minimizes diffraction and the high quality minimalist DMT crossover and gold-plated Bi-Wire terminal panel optimize the signal path. Pin-point stereo accuracy with wide frequency response, good power handling and sensitivity make this an ideal nearfield monitor.



## PBM Series II Reference Monitors

The PBM II Series is the industry standard for reference monitors. They feature advanced technologies such as vanatone thickness, injection molded cones with nitrile rubber S-rings and the highest quality components including polypropylene capacitors and carefully selected inductors. With a Tannoy monitor system you are assured of absolute fidelity to the source, true dynamic capability and most important, real world accuracy.



### PBM 5 II

Custom 5" injection-molded bass driver with a nitrile rubber surround for extended linearity and accurate low frequency reproduction. They are better damped for reduced distortion and exhibit more naturally open and detailed midrange. Woofer blends seamlessly with the 3/4" polyimide soft dome-tweeter providing extended bandwidth for extremely precise sonically-balanced monitors.

Designed for nearfield use, the PBM 5 II cabinets are constructed from high density media for minimal resonance and features an anti-diffraction radially front baffle design.

### PBM 6.5 II

Transportable and extremely powerful, the PBM 6.5 II is the ideal monitor for almost any project production environment. 6.5" low frequency driver and 3/4" tweeter are tied by a completely redesigned hardware hand selected crossover providing uncompromised detail, precise spectral resolution and flat response.

Fully radially and ported cabinet design reduces resonance and diffraction while providing deep linear extended bass.

### PBM 8 II

High tech 1" soft dome tweeter with unmatched pattern control and enormous dynamic capability. 8" driver is capable of powerful bass extension under extreme SPL demands.

Hard wired crossover features true bi-wire capability and utilizes the finest high power polypropylene capacitors and components available.

Full cross-braced matrix mediate structure virtually eliminates cabinet resonance as a factor.

Ensures precise low frequency tuning by incorporating a large diameter port featuring laminar air flow at higher port velocities.

## Stewart PA1000/1400/1800 Power Amplifiers

High frequency switch mode power supply fully charges 120,000 times per second (1000 times faster than conventional power supplies) requiring far less capacitance for filtering and storage.

High speed recharging also reduces power supply "sagging" that affects other designs.

Incredibly efficient, 5 PA-1000 or PA-1400's (4 PA-1800's) can be run on one standard 20 amp circuit. There is no need for staggered turn-on configurations or other preventive measures when using multiple amp set-ups, as current flows during turn-on is only 6 amps per unit.

They produce smooth and uncolored sound, while offering very full detailed low end response and tons of horsepower.

They each carry a 5 year warranty on parts and labor.

PA-1000 weighs 9 lbs., is 15" deep and occupies one standard rack space. Delivers 1000 watts into 4Ω when bridged to mono.

PA-1400 weighs 16 lbs., is 15" deep and takes 2 standard rack spaces. Delivers 1400 watts into 4Ω when bridged to mono.

PA-1800 weighs 17 lbs., is 17" deep and takes two rack spaces. Delivers 1800 watts into 4Ω when bridged to mono.

## TASCAM M-2600 Series 16/24/32 Channel Eight Channel Mixers

### LOW NOISE CIRCUITRY

Combining completely redesigned, low noise circuitry with Absolute Sound Transparency™ the M-2600 delivers high quality extremely clean sound. No matter how many times your signal goes through the M-2600, it won't be colored or altered. The signal remains as close to the original as possible. The only coloring you hear is what you add with creative EQ and your outboard signal processing gear.

Double reinforced grounding system eliminates any hum. World-class power supply provides higher voltage output for better headroom and higher S/N ratio.

### PREMIUM QUALITY MIC PRE-AMPS

The M-2600's mic pre-amps yield an extremely low noise floor, enormous headroom and an extremely flat frequency response. This lowers distortion and widens dynamic range. It also increases gain control to an amazing 51dB. Plus, you get phantom power on each channel.

The M-2600 accepts balanced or unbalanced 1/4" inputs, and low-impedance XLR jacks. Better still, the TRIM controls operate over a 51dB input range. For the hottest incoming signals, all it takes is a press of the -20 dB PAD button along each channel strip to bring any signal down to manageable levels. Plug anything into it — keyboards, guitars, basses, active or passive microphones, samplers and more. No matter what you put into it, you can be confident that signal can be placed at optimum levels without a lot of fuss.

### THE BEST AUX SECTION IN THE BUSINESS

The most versatile AUX section in its class, rivaling expensive high-end consoles. 8 sends total, 2 in stereo. Send signal in stereo or mono, pre- or post-later. Available all at once. Return signal through any of 6 stereo paths.



### FLEXIBLE EQ SECTION

You'll find both shelving and split-EQ sections on some mid-level consoles. But that's where the similarities with the M-2600 end. The M-2600's bi-directional split EQ means you can use either both EQ sections in the Monitor or Channel path... or defeat the effect altogether with one bypass button. Most other comparably-priced mixers will lock the shelving mix into the Monitor path only, limiting your EQ application.

### ADVANCED SIGNAL ROUTING OPTIONS

Direct channel input switching. Assign to one of eight buses, or direct to tape or disk, or to the master stereo bus. Because the group and direct-out jacks are one and the same, you can select either without repatching. You won't find this kind of speed or flexibility in a "one-size-fits-all" board.

### ERGONOMIC DESIGN

The M-2600 has a big studio feel. All buttons are tightly spring loaded, lock into place with confidence and are large enough to accommodate even the biggest fingers. The faders and knobs have a light, smooth "expensive" feel and are easy to see, easy to reach and a pleasure to manipulate. Center detents assure zero positions for EQ and PAN knobs. Smooth long throw 100mm faders glide nicely yet still confidently allow you to position them securely without fear of accidentally slipping to another position.

## MACKIE MICRO SERIES 1202

### 12-Channel Ultra-Compact Mic/Line Mixer

Usually the performance and durability of smaller mixers drops in direct proportion to their price. Fortunately, Mackie's fanatical approach to pro sound engineering has resulted in the Micro Series 1202, an affordable small mixer with studio specifications and rugged construction. The 1202 is a micro-compact, professional quality ultra-compact mixer designed for professional duty in broadcast studios, permanent PA applications and editing suites where nothing must ever go wrong.

### BIG CONSOLE FEATURES

Working S/N ratio of 90dB, distortion below 0.025% across the entire audio spectrum, switchable +48 volt phantom power and +28 dB balanced line drivers.

Real switchable phantom-powered mic inputs with discrete, balanced mic preamps as good as those found in big consoles.

Has 4 mono channels, each with discrete front end mic pre-amp input and four stereo channels, each with separate left and right line inputs.

Every input channel has a gain control with unity at the center detent for easy setup. Also a pan pot, low frequency EQ at 80Hz, high frequency EQ at 12.5 KHz, and two aux sends with up to 20dB available gain.

Main outputs operate either balanced/unbalanced, as required.

Switchable three-way 12-LED peak meter displays.

Master section includes two stereo aux returns, a separate headphone level control, metering and two stereo aux returns.

Line inputs and outputs are designed to work with any line level, from instrument level, to semi-pro -10dB, to professional +4dB.

HEAVY DUTY CONSTRUCTION  
Designed for non-stop, 24-hour-a-day professional duty in permanent PA applications, TV and radio station, etc.

Sealed rotary controls instead of open frame phenolic potentiometers that suffer from dust and contamination.

Has steel chassis, rugged fiberglass circuit boards and a built-in power supply. Also has exceptional RF protection.

MULTIPLE APPLICATIONS  
Ideal "entry level" mixer for those just starting a MIDI suite. Ideal as headphone or cue mixer, level matching pro audio "tool kit", drum or effects sends submixer, 8-track monitor mixer.



## CR-1604 16-Channel Mic-Line Mixer

The hands-down choice for major touring groups and studio session players, as well as for broadcast, sound contracting and recording studio users, the Mackie CR-1604 is the industry standard for compact 16-channel mixers. The CR-1604 offers features, specs, and day-in-day-out reliability that rival far larger consoles. It features 24 usable line inputs with separate headroom/ultra-low noise Unityplus circuitry, seven AUX sends, 3-band equalization, constant power pan controls, 10-segment LED output metering, discrete front end phantom-powered mic inputs and much more.

### LOWEST NOISE, HIGHEST HEADROOM

With the CR-1604, having the lowest noise and highest headroom (90 dB working S/N and 108 dB dynamic range) at the same time are not mutually exclusive. It is free of commonly encountered headroom restrictions, and is able to handle the occasional pegged input with ease. In fact, many drummers consider the CR-1604 mixer capable of handling the attack and transients of acoustic and electronic drums.

### CONSTANT POWER PAN PDTS

Only with constant power pan pots will a source panned hard left or hard right have the same loudness as when it is sitting dead center. While most small mixers pass simple balance controls for pan pots, the CR-1604's carefully optimized constant power pan circuitry make it a professional tool with the kind of performance necessary for CD mastering, video posting and other critical audio production.

### IN-PLACE STEREO SDLO

Stereo "in place" solo allows not only the monitoring of level and EQ, but also stereo perspective. Usually found in very expensive mixers, stereo solo allows you to critically scrutinize and carefully build a mix using all the channels with their respective sends and AUX returns.

### UNITYPLUS GAIN STRUCTURE

Proper gain settings are facilitated by proper gain labeling, along with center-click detents on the faders, clearly understandable input trim controls and output meters that read channel levels in solo mode. With properly set levels you achieve very high headroom and low noise at the same time.

### EFFECTS SEND WITH GAIN

Unusual circuit design that provides two different "zones" that reflect real world use. Send from each channel can vary in level from off to unity gain, which is the normal range of effects sends from other mixers. Since you also get another whole zone from the center detent to +15 dB of gain, the channel fader can be pulled down and the effects send can be boosted above unity when more effect is needed.

### INTELLIGENT EQ POINTS

Low frequency EQ set at 80 Hz where there is more depth and less hollow midbass "bunk". Midrange is centered at 2.5 KHz, providing more control of vocal and instrumental harmonics. A specially-shaped HF curve that shelves at 12 KHz creates more size and less aural fatigue.

### REAL MIC PREAMPS

The CR-1604 has genuine studio-grade phantom powered, balanced input mic preamps on channels 1 through 6. All CR-1604 (and XLR10) discrete input mic preamp stages incorporate four conjugate-pair, large-emitter geometry transistors just like the big mixers use. So, when recording nature sound effects to heavy metal or mixing flutes or kick drums, you get the quietest, cleanest results possible.

### BUILT TO LAST

The CR-1604 is designed for non-stop, 24-hours-a-day professional duty — even for tours that log 100,000 miles in three months. It has sealed rotary potentiometers that are resistant to airborne contamination like dust, smoke, liquids, and even the oxidizing effects of air itself.

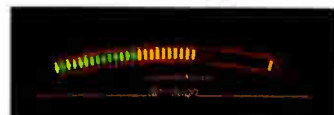
### Optional Accessories

DTTO-1604  
Add sophisticated computer controlled automation to your CR-1604. When connected to the MIDI port of your computer (PC, Mac, Amiga or Atari), each one of the 16 input channels can be programmed to change gain or to mute, just as you would program a sequencer. Master levels can be programmed as well, along with all buss channels.

### XLR10

While the standard CR-1604 comes with 6 high performance mic inputs, there are times when you need more. Enter the XLR10. This simple-to-install accessory adds 10 more (for a total of 16) mic inputs, with the same quality, performance and features as those in the CR-1604.

## dorrough



With today's audio systems stretching the limits of program dynamics it's become critical for engineers to obtain maximum loudness with the minimum of distortion components, to fully utilize the dynamic range available. It is of equal importance that they have a method of monitoring and establishing the maximum safe level at which a system can operate.

That's why every Dorrough Audio Level Meter simultaneously shows three dimensions of program material content; Peak, Average Power and Compression are displayed on a color-coded 40-segment LED scale. The meters are easily viewed while providing high precision indicators of program energy content.

### Loudness Meter Model 40-A

The model 40-A has a scale allowing 14dB of headroom in 1dB steps. A stand-alone unit, it measures 8 1/2" x 2 1/2" x 6 1/2" and has an internal power supply. Model 40-AP has a peak-hold option as well.

### Loudness Meter Model 40-B

The Model 40-B provides metering of relative loudness to peak modulation. The 40-B is a scale differentiation of the 40-A and is calibrated in percent (%) modulation, with the lower scale in dB from +3 dB to -3 dB. Model 40-BP has a peak-hold option as well.

## BEHRINGER MDX 1000 Autocom Automatic Compressor/Limiter



Incorporates an interactive auto processor for intelligent program detection. With the auto processor, the attack and release times are derived automatically from the respective program material preventing common adjustment errors.

The auto processor also allows you to compress the signal heavily and "musically" in dynamic range without any audible "pumping", "breathing" or other side effects.

Provides both Attack and Release controls allowing for deliberate and variable sound processing.

Switchable soft knee/hard knee characteristics. Soft knee is the basis of the "inaudible" and "musical" compression of the material. Hard knee is a prerequisite for creative and effective dynamics processing and for limiting signal peaks reliably and precisely.

## MDX2000 Composer Interactive Dynamics Processor

Powerful and versatile signal processing tool provides 4 most commonly dynamic control sections: fully automatic compressor, manually controlled compressor, expander and peak limiter.

Innovative IKA (Interactive Knee Adaptation) circuit combines the "musicality" of the "soft knee" function with the precision of the "hard knee" characteristics. Provides subtle and "inaudible" compression of the sound allows creative dynamics processing.

Auto processor provides fully automatic control of attack and release times. There is also manual control.

Interactive Ratio Control (IRC) expander eliminates "chatter" on or around the threshold point.

Interactive Gain Control (IGC) Peak Limiter combines a clipper and program limiter. This allows for "zero" attack, distortion-free limitation of signal peaks.

IGC is invaluable in live applications. Servocontrolled inputs and outputs. Operating level switchable from -10dB to +4dB.

## PEQ305 Studio Parametric The Musical Equalizer

Five independent, switchable bands. The quality of each band can be modified gradually from notch to broadband characteristics. This offers more flexibility than any graphic equalizer can provide.

Bands 1 and 5 are switchable between shelf and peak. This is extremely useful, since acoustic problems usually occur in the upper and lower frequencies.

Utilizes the "Consistent Q" principle to eliminate interaction of the parametric frequency, bandwidth and amplitude. The same applies to interaction between the individual frequency bands.

Parallel arrangement of the individual filters reduces phase shifting and associated delays to a minimum.

Potentiometer response follows human hearing characteristics.

Relay-controlled hard bypass with auto-bypass function during power failure.

## TASCAM 103 Mastering Cassette Deck

Cost effective three head stereo midrange cassette deck, appropriate for audio and video production facilities. With its three head design you can hear what is actually on the tape as it is recorded. Auto Monitor Function switches from playback to input automatically while in record/pause mode, allowing you to set record levels or match tape levels. Dolby HX PRO recording provides extended high frequency performance while keeping distortion and noise to a minimum. Tape type is automatically sensed and adjusted for by the Auto Tape Selection feature.

# FOR PHOTO & VIDEO



TO INQUIRE ABOUT YOUR ORDER:

800 221-5743 • 212 807-7479  
OR FAX 24 HOURS: 212 366-3738

119 WEST 17TH STREET, NEW YORK, N.Y. 10011

Store & Mail Order Hours:

Sun 10-4:45 • Mon & Tues 9-6 • Wed & Thurs 9-7:30 • Fri 9-2 • Sat Closed

RUSH OR OVERNIGHT SERVICE AVAILABLE (extra charge)

## SENNHEISER

### RF CONDENSER MICROPHONES

Unlike traditional condenser mics, the capacitive transducer in Sennheiser condenser mics is part of a tuned RF-discriminator circuit. Its output is a relatively low impedance audio signal which allows further processing by conventional hi-polar low noise and state circuits. They achieve a balanced floating output without the need for audio transformers, and ensure a fast, distortion-free response to audio transients over an extended frequency range.



#### MKH 20 P48U3 Omnidirectional

Low distortion push-pull element transformerless RF condenser. Flat frequency response, diffuse/semi-field response switch (6 dB boost at 10 KHz), switchable 10 dB pad to prevent overmodulation. Handles 142 dB SPL. High output level ideal for concert, Mid-Side (M-S), acoustic string, brass and wind instrument recording.

#### MKH 40 P48U3 Cardioid

Highly versatile, low distortion push-pull element, transformerless RF condenser, high output level, transparent response, switchable proximity equalization (+4 dB at 50 Hz) and pre-attenuation of 10 dB to prevent overmodulation. In vocal applications excellent results have been achieved with the use of a pop screen. Recommended for most situations, including digital recording, overdubbing vocals, percussive sound, acoustic guitars, piano, brass and string instruments, Mid-Side (M-S) stereo, and conventional X-Y stereo.

#### MKH 60 P48U3 Short Shotgun

Short interference tube RF condenser, lightweight metal alloy, transformerless, low noise, symmetrical capsule design, smooth off-axis frequency response, switchable low cut filter (-5 dB at 100 Hz), high frequency boost (+5 dB at 10 KHz) and 10 dB attenuation. Handles extremely high SPL (135 dB), ideal for broadcasting, film, video, sports recording, interviewing in crowded or noisy environments. Excellent for studio voiceovers.

#### MKH 70 P48U3 Shotgun

Extremely lightweight RF condenser, rugged, long shotgun, low distortion push-pull element, transformerless, low noise, switchable presence (+5 dB at 10 KHz), low cut filter (-5 dB at 50 Hz), and 10 dB preattenuation. Handles 133 dB SPL with excellent sensitivity and high output level. Ideal for video/studio, theater, sporting events, and nature recordings.

We are also full stocking dealers of  
**audio-technica**  
**beyerdynamic**

**Electro-Voice**

## Symetrix

### Signal Processing Products 601 Digital Voice Processor

Accepts mic or line level analog signals, converts them to digital (18 bits) and then performs 24-bit digital domain signal processing.

- Processing includes fully parametric EQ, shelving EQ, notch filtering, dynamic filtering (noise reduction), de-essing, delay, chorusing, gating, expansion, compression, AGC and DC removal.
- Combination of 128 factory presets and 128 non-volatile user programs guarantee predictable and repeatable effects from session to session, performance to performance.

Has XLR-balanced (analog) monoaural mic and line inputs and XLR-balanced stereo output. XLR-balanced and S/PDIF (RCA) inputs and outputs. MIDI input/output supports connection to virtually any type of MIDI control device for programming or controlling the 601 in real time.

Ideal for a variety of recording, broadcast, live sound, and post production applications.

### 488 Dyna-Squeeze 8-Channel Compressor/Interface

- Can easily increase average recording levels on your digital or analog tape recorder by 10dB with no side effects.
- Tracks processed by Dyna-Squeeze have presence and increased articulation. Subtle sounds become more up front.
- Many professional mixing consoles have output levels that are much hotter than digital recorder inputs. The 488 matches any console to most any digital recorder.

We are a full stocking dealer for the entire Symetrix line

## TASCAM DA-88 Digital Multi-Track Recorder

The first thing you notice about the eight channel DA-88 is the size of the cassette - it's a small Hi-8mm video cassette. You'll also notice the recording time - up to 120 minutes. These are just two of the advantages of the DA-88's innovative use of 8mm technology.

- The ATF system ensures that there will be no tracking errors or loss of synchronization. The DA-88 doesn't even have (or need) a tracking adjustment. All eight tracks of audio are perfectly synchronized. What's more, this system guarantees perfect tracking and synchronization between all audio tracks on all cascaded decks - whether you have one deck or sixteen (up to 128 tracks).
- Incoming audio is digitized by the on-board 16-bit D/A at either 44.1 or 48KHz (user selectable). The frequency response is flat from 20Hz to 20KHz while the dynamic range exceeds 92dB. As you would expect from a CD-quality recorder, the wow and flutter is unmeasurable.



- One of the best features of the DA-88 is the ability to execute seamless Punch-ins and Punch-outs. This feature offers programmatic digital crossfades, as well as the ability to insert new material accurately into tight spots. You can even delay individual tracks, whether you want to generate special effects or compensate for poor timing. All of this can be performed easily on a deck that is simple and intuitive to use.

## Fostex RD-8 Multi-Track Recorder

Fostex has long been a leader in synchronization and the RD-8 redefines that commitment. With its built-in SMPTE / EBU reader/generator, the RD-8 can stripe, read and jam sync time code - even convert to MIDI time code. In a sync environment the RD-8 can be either Master or Slave. In a MIDI environment it will integrate seamlessly into the most complex project, allowing you complete transport control from within your MMC (MIDI Machine Control) compatible sequencer.



- Full transport controls are available via the unit's industry-standard RS-422 port, providing full control right from your video bay. The RD-8 records at either 44.1 or 48KHz and will perform Pull-Up and Pull-Down functions for film/video transfers. The Track Slip feature helps maintain perfect sound-to-picture sync and the 8-Channel Optical Digital Interface keeps you in the digital domain.
- All of this contributes to the superb sound quality of the RD-8. The audio itself is processed by 16-bit digital-to-analog (D/A) converters at either 44.1 or 48KHz (user selectable) sampling rates, with 64X oversampling. Playback is accomplished with 18-bit analog-to-digital (A/D) and 64X oversampling, thus delivering CD-quality audio.
- The S-VHS transport in the RD-8 was selected because of its proven reliability, rugged construction and superb tape handling capabilities. Eight tracks on S-VHS tape allow much wider track widths than is possible on other digital tape recording formats.
- With its LCD and 10-digit display panel, the RD-8 is remarkably easy to control. You can readily access 100 locate points and cross-fade time is fully controllable in machine to machine editing. Table of Contents data can be recorded on tape. When the next session begins, whether on your RD-8 or another, you just load the set up information from your tape and begin working. Since the RD-8 is fully ADAT compliant, your machine can play tapes made on other compatible machines, and can be controlled by other manufacturers ADAT controllers. Your tapes will also be playable on any other ADAT deck.

## Panasonic

### SV-3700/SV-4100 Professional DAT Player/Recorders



Panasonic's SV-3700 and SV-4100 are designed for professional applications. They have highly accurate and reliable transport systems with search speeds up to 400 times normal play speed. They also feature advanced, high-quality analog-to-digital (A-D) and digital-to-analog (D-A) converters and input/output circuitry designed to interface with the widest variety of devices.

- When recording via the analog inputs, a front panel switch permits selection of the sampling rate (44.1kHz or 48kHz). When recording through the digital inputs, it automatically clocks to incoming frequencies of 32kHz, 44.1kHz or 48kHz.
- Ramped record mode and unmute with three seconds lade-in and five seconds lade-out provides automatic level changes at the start and end of a recording.
- High speed transport enables searching up to 250x normal speed. High-speed search up to 400x normal speed is possible once the tape has been scanned in Play, Fast-Forward or Reverse mode.

- Built-in shuttle wheel has two variable speed ranges: 3 to 15x normal speed in Play mode and 1/2 to 3x normal speed in Pause mode - an ideal way to find tape locations.
- Comprehensive display includes program numbers, absolute time, program time, remaining time and Table of Contents, which displays total recorded time and total PNO count for commercial prerecorded DAT tapes.
- Has XLR-balanced and unbalanced (phono) digital inputs and outputs. Also has XLR-balanced analog stereo inputs and outputs. Output level is selectable between +4dB and -10dB. The input level is +4dB.

#### SV-4100 Has All the Features of the SV-3700 PLUS:

Offers enhanced performance required for professional production, broadcast and live-sound systems. Features instant start, external sync capability, additional digital interfaces and exceptional 20-bit audio.

#### QUICK START WITH TRIM AND REHEARSAL

- With 8MB of memory holding five seconds of audio data, the Quick Start function provides sound almost instantly after a play command is executed. Other DAT recorders lag about 7 seconds, making them unsuitable for professional applications.
- Easily adjust the Quick Start position and specify it by A-Time, Start ID or PNO. Recording via Quick Start is also possible, allowing two SV-4100s to be used for frame-accurate punch-in/punch-out and assemble editing.
- You can adjust the Quick Start position with 1-Frame resolution over a range of +50 frames.

- Without playing the tape, you can monitor the level of stored data to check your Quick Start position. This preview capability is handy before actual editing or on-air play. Repeated play is also possible, using about 1.5 seconds of the data to create a kind of sampler effect.

#### FRAME ACCURATE INDEXING AND EDITING

- Using the trim and rehearsal functions, you can accurately determine points to write, start and skip IDs. These IDs can be written, rewritten or erased at any point in the recording and automatically renumbered.
- With two SV-4100s connected via the 8-pin parallel remote terminal, synchronized frame-accurate editing can be performed. Continuity of edit points can be checked by rehearsal playback. By entering and editing end position in one of the Locate buttons, you can determine a punch-out point as well.

#### FLEXIBLE SEARCH

- Easily and accurately access your A-Time. You can specify hour, minute, second and frame.
- In most modes, the currently displayed A-Time can be assigned to one of the Locate buttons. Then from Stop, Pause or Play you can rapidly zero to any of these four addresses by pressing its Locate key. In addition, Locate Last takes you to the most recent Quick Start A-Time position.
- Search is also possible by Start ID or program number.

#### S-MODE EXTERNAL SYNC

External sync is essential for applications such as video post-production and stereo submix recording. It assures uniformity of timing between different equipment so the audio data consistently matches up with the target media. Select from 5 video external sync modes (25, 29.97 and 30 frames per second; or use the word sync or Digital Data modes (which lock to the input sampling frequency).

#### MULTIPLE DIGITAL INTERFACES

- Has XLR-balanced digital input and output plus unbalanced digital coaxial and optical inputs and outputs. Analog inputs/outputs are XLR-balanced and output level is switchable between +4dB and -10dB, providing compatibility with other equipment.

#### 3-WAY REMOTE CONTROL

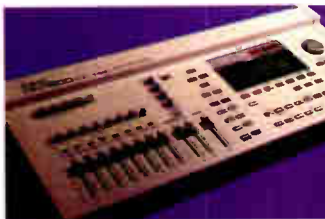
- GPI input allows simple triggering of Quick-Start Play. 8-pin parallel remote terminal connects to another DAT deck, computer or wired remote. Includes wireless remote control.

## Roland DM-800

### Digital Audio Workstation

The DM-800 is a compact, stand-alone multi-track disk recorder that provides an amazing array of features at an unbelievably low price. Whether for music production, post production or broadcast,

the DM-800 will make your work simpler, faster, more productive and more profitable. A full function workstation, the DM-800 performs all digital mixing operations from audio recording, to editing to track-bouncing, to final mixdown. It fully supports SMPTE and MIDI time codes and also features a built-in Sample Rate Resolver to synchronously lock to any time code.



## TASCAM DA-P1 Portable DAT Recorder

- With rotary two head design and two direct drive motors the DA-P1 offers one of the best transports in its class.
- XLR-balanced mic/line inputs (with phantom power) accept a broad range of signal levels from -60dB to +4dB.
- Analog line inputs and outputs (unbalanced) plus S/PDIF (RCA) digital inputs and outputs enables direct digital transfers.
- Uses next generation A/D and D/A converters for amazing quality.
- Supports multiple sample rates (48, 44.1 and 32 kHz) and SCMS-free recording.
- Included in its design is a MIC limiter and 20dB pad to achieve the best possible sound without outside disturbances.
- To monitor your sound there is a TRS jack and level control for use with any headphones.
- Built tough, the DA-P1 is housed in a solid, well-constructed hard case. It includes a shoulder belt, AC adapter and one battery.



## SONY TCD-D7 DAT Walkman Player/Recorder

- Long Play (LP) mode allows up to 4 hours of recording/playback of 12-bit audio on a single DAT cassette.
- Equipped with digital coaxial and optical input connector. Maintains the highest signal purity for recording and playback of digital sources with all information retained in the digital domain.
- Also has analog Mic and Line inputs for recording from analog sources without external adapters.
- High-speed Automatic Music Sensor (AMS) search function finds and plays tracks, skips forward or back up to 99 tracks, all at 100x normal speed.
- Has a Digital Volume Limit System (DVLS) that increases listening comfort and sound quality by automatically adjusting for sudden level changes of the recording. It also helps prevent sound leaks through headphones.
- Two-speed cue-review lets you hear sound while player is in fast-wind modes, up to 3x or 25x normal speed.
- Compact and portable, it has an anti-shock mechanism that permits accurate recording and playback even in motion.
- LCD display with backlit windows clearly shows recording level, track number, operating status and 4-segment battery indicator, even in low ambient light conditions.
- Optional RM-DK System Adapter Kit for complete digital interface. The kit is equipped with the input/output connectors for both the optical cable and the coaxial cable. Therefore you can use it as a relay between the TCD-D7 and other digital equipment.



## TCD-D10 PRO II Portable DAT Recorder

- Has balanced XLR input, switchable microphone (-60dB) or line (+4dB) inputs. A 12-pin digital connector provides interfacing with AES/EBU digital signals of 32.0, 44.1, or 48.0 KHz sampling rate. This means that compatibility with other digital systems is assured. It also provides the convenience of digital dubbing and editing without any degradation.
- Equipped with a comprehensive self-diagnostics function that constantly monitors the relation of the head drum, tension and reels. The tape transport mode and load/unload time are continuously checked as well. Upon detection of trouble, the tape is brought to a forced stop and unloaded automatically to protect the tape and the recorder.
- Up to 99 start IDs can be recorded in the subcode area. When the record button is pressed, the start ID is recorded automatically for 9 seconds. During recording, it can also be added manually to any position of the tape. Search for these start IDs is performed in two modes at 100 times normal speed.
- Offers a maximum spooling time of 140 x normal speed. A two hour tape can be rewound or fast forwarded in under a minute.
- 20-segment digital peak level meters include overload indicators. Closely tracks input signal for accurate level indications.
- During playback, the date and time of recording is displayed.
- Has a 5-segment battery indicator. The last segment blinks on and off, notifying you to change batteries.
- To eliminate distortion caused by unexpected peaks, the TCD-D10 PRO II incorporates a record-level limiter with an attack time of 300ms. The microphone attenuator prevents distortion by suppressing the signal level 20 dB.
- Immediate playback is possible through a built-in speaker.
- A wired remote controller is supplied to control the record, play, stop, and pause functions of the recorder. The top end of the controller is designed to accept a microphone holder. Two microphone stand screw adapters are also supplied.
- The supplied NP-22H rechargeable battery pack provides 1.5 hours of continuous operation. The optional NP-A-D battery adapter enables 1 hour of continuous operation on AA-size batteries. With the use of the supplied ACP-88 AC power adapter, it can also be operated on 100-240 VAC, 5C-60 Hz.



ALL ITEMS ARE COMPLETE WITH ALL ACCESSORIES AS SUPPLIED BY THE MANUFACTURER

USE READER SERVICE CARD FOR MORE INFO

# HHB ADVANCED MEDIA PRODUCTS THE FUTURE IS SECURE



**DAT**  
Digital Audio Tape

Three years ago at HHB Communications, the world's leading independent supplier of DAT technology, we set ourselves the challenge of developing the world's most technically advanced DAT tape. Naturally we were delighted when, less than a year later, HHB DAT Tape came out on top in the detailed testing of seven leading DAT tape brands, conducted independently by Studio Sound magazine.

Well now there's more good news for discerning audio

professionals everywhere.

Announcing the HHB CDR74 Recordable CD – the latest of HHB's Advanced Media Products.



**COMPACT**  
**Recordable**

Once again, we set out to be the best. Fully compatible with the new generation of high speed writers, the 74 minute / 680MB disc employs a revolutionary Phthalocyanine organic dye recording layer to ensure a secure archiving period well in excess of 100 years. What's more, the HHB CDR74 is "Double Coated" for further protection against scratches, fingerprints, humidity and light.

**DDS** Digital  
Data Storage  
Media Recognition System

Also new to the HHB Advanced Media Products range is the DDS90M, a high performance 90 metre data DAT cartridge incorporating many of the design innovations already proven in HHB audio DAT tape. At HHB, we know that your recordings are valuable. Thanks to HHB Advanced Media Products, the future is secure.

For full details of HHB Advanced Media Products, please mail this coupon to Independent Audio

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip: \_\_\_\_\_

Tel: \_\_\_\_\_

Independent Audio Inc. · 295 Forest Avenue Suite 121, Portland, Maine 04101-2000, USA · Tel: 207 773 2424 · Fax: 207 773 2422 · E-Mail: 75671.3316@compuserve.com  
 Studer Canada Ltd · 1947 Leslie Street, Toronto, Ontario M3B 2M3, Canada · Tel: 416 510 1347 · Fax: 416 510 1294  
 HHB Communications Ltd · 73-75 Scrubs Lane, London NW10 6QU, UK · Tel: 0181 962 5000 · Fax: 0181 962 5050

MIX



USE READER SERVICE CARD FOR MORE INFO



—FROM PAGE 114, HARVEY KUBERNIK

sound bites and little snippets of information, it's great to hear 18 minutes on Charlie Mingus completely uninterrupted. How often do you get that today? And it's great to listen to a 72-year-old guy like Buddy Collette talk and reminisce about musicians like Eric Dolphy and Charlie Mingus.

**What studios do you use?**

I primarily produce at Theta Sound in Burbank. In fact, I've worked there for the last ten years and done 20 records there. I've done all the Issues records there, the five double albums, including Buddy Collette. They have a Ramsa board and two AKG 414 microphones, which are then fed into a Sony DAT machine. What's great about the studio is that they have an isolation chamber, so sometimes if I need some music tracks, I'm covered. It also turned out that Buddy Collette had recorded at Theta over the years, so he felt very comfortable. The studio also does a lot of TV and movie scoring and dialog work, which is helpful for what I do, and what's interesting is that I brought in a tape on a poet

called Harry Northup—he's also an actor and was in *Silence of the Lambs* and *Bad Girls*—and the engineer, Jim Latham, immediately recognized his voice. It turned out he'd done some location recording of Harry years ago. That shows how tuned in they are to voices and dialog.

Recently, I've also done some recording at a studio in Long Beach called Casa Destroy. It's owned by Greg Ginn of SST/New Alliance Records.

The engineer I work with there is Andy Batwinas. They have a Trident 80-AB board, and they use Neumann U87 microphones. What's interesting about Casa Destroy is that it's where a lot of the grunge music is recorded, and they have both a cement and a wooden floor. I've done some recordings there of Kathi Martin, Bill Mohr and Harry Northup. Casa Destroy recording sessions are also a different experiment in terror because it's in a tough area, and it seems that everyone's had their car stolen or broken into. So you're always wondering, "Are my wheels still outside?" at the



PHOTO: HEATHER MORRIS

**Buddy Collette and Harvey Kubernik at Theta Sound Studio in Burbank, Calif.**

end of the session. But that also lends to the dynamics of tension, and they also master at the studio. So I can go down there, record something and know that six months later, the same engineer will be mastering that take in the same room. I like that continuity.

**The two studios must have very different sounds.**

Yes, and there are various subtle differences, too. For instance, at Casa Destroy, they specifically use TDK, while at Theta the engineer prefers Sony, so everyone has their quirks. I can hear the difference recording someone with a cement floor, and

# "...AS GOOD AS IT GETS."

JOHN GIBSON OF EAR PROFESSIONAL AUDIO/VIDEO  
ON THE SYSTEM ANALYSIS SOUND ABSORPTION PRODUCT LINE

**"The attention to detail on the manufacturing process and the versatility for an acoustical product are as good as it gets!"**

**Studio Wavelength Absorbing Linear Structure (S.W.A.L.S.)** The S.W.A.L.S. superior performance is achieved by nine different layers of sound absorbing materials providing high levels of linear absorption. The flexible S.W.A.L.S. are a useful tool for sound recording environments — one side provides absorption at all frequency levels while the other side provides absorption at low frequencies with less mids and highs. In the photo the S.W.A.L.S. are located behind the piano and against the brick wall.

- Linear gobo absorption acoustics for cross-talk control
- Independent tests report sound levels reduced by a factor of 20 db
- Real room resonance control using mass and diaphragmatic action

**The Wavelength Absorption Bag (W.A. Bag)** consists of an inner layer of 3.5 inches of mineral fiber encased in a perforated vinyl bag. This combination of mass and diaphragmatic surfaces offers a near linear absorption rate in low, mid and high frequency ranges. The W.A. Bags are very effective in controlling reverberation times and unwanted surface reflections.

In the photo the W.A. Bags are hanging from the wood rafters.

- Absorption by factor of 10 db
- Can be joined on an individual basis or can be connected together to cover larger surfaces
- Flexible linear absorption, reverberation and reflection control



OCEAN STUDIOS/BURBANK  
435 SOUTH SAN FERNANDO BLVD  
BURBANK, CA 91502

**"System Analysis products give engineers like Stan Katayama total control in getting a huge drum sound, or producer/engineers like Brown Bannister total flexibility to achieve airy yet controlled vocal sounds."**

— OCEAN STUDIOS



AVAILABLE THROUGH EAR PROFESSIONAL AUDIO/VIDEO

P.O. Box 2246 • Tempe Arizona 85280 • Tel (602)940-0129 • Fax (602)940-0179

USE READER SERVICE CARD FOR MORE INFO

that's not to say that just because there's a carpet at Theta you get a damped sound. But it's interesting to get some bounce off the cement. It's crisp, and they record a lot of live sessions there with rock groups and trios. And, of course, the microphones are very different. The AKGs at Theta aren't as location-dependent because you get a lot of room tone. I've also had the chance to do some experimenting at Casa Destroy. I recorded Kathi Martin on a wood floor, and then did Bill Mohr and Harry Northup on cement. Kathi has a husky voice, and I thought the warm bounce from the wood floor really complemented her voice well.

*Do you always use the same engineer?*  
Pretty much. The principal guy at Theta is Jim Latham, and what's interesting about him is that he actually has a degree in music from Harvard, and he was also in the *Fame* band in the late '70s playing bass. So he has a very musical approach to engineering, which I really like. It was especially beneficial on the Buddy Collette album because Jim Latham has a good

knowledge of jazz history, to the point that I used his transcriptions as the section titles on the record. He'd write a title like "Parker/Mingus—Blacklisting," and I'd use that as the title. And then I found out he'd jammed with Milt Hinton, a bass player that Buddy has worked with over the years, and he'd seen Buddy Rich lecture at college. So it's a great advantage having a musician-engineer on these sorts of projects. I asked him what he thought of the stuff we got on Charlie Parker, and he said, "I'd like to hear more." So that's when we went back with Buddy and recorded another 20 minutes. So I was actually feeding off Jim's enthusiasm, and I don't do that too often with engineers.

*What about editing facilities?*

What's great is that Theta has Super 8 or hard disk editing facilities, so you can actually edit on the screen like you can with Pro Tools or Sound Tools. And this equipment has been there for years and allows you to cut within a millisecond. That's been a real blessing because I produced a couple of soundtracks to a laser disc project called "L.A. Journal" that came out on the Voyager company, and

which had 14 voices, including Wanda Coleman, Marisela Norte and myself, each doing 58.5-second glimpses of Southern California. We were all writing to the visuals for the first time, so you had to be extremely precise. That was how I started to use the equipment there, and I really enjoy working in that room. Over at Casa Destroy, they don't have the hard disk or Pro Tools or Super 8 editing facilities, but it's not a problem in the '90s when you just go DAT to DAT.

*Tell us a bit about the actual sessions.*

All those Issues records were done with [the artist] sitting at a desk. We'd set up with one microphone above and one on the desk, and you probably can't tell that Buddy Collette is sitting at a desk. It sounds like he's alone and right next to you, when in fact, the marathon sessions had myself and other people asking questions. That's a tribute to the engineer and the placement of the microphones, as well to Buddy himself, who's been around microphones for over 60 years. The guy was in *Citizen Kane*, playing in the pit band, and he's had a microphone in his sightline since 1938. Similarly, Bill Walton is right at

Ace Music's 40 years of experience says a satisfied customer is the bottom line! If you're not one of our customers now, give us a call...  
**You'll want to be!**



We **REALLY** are a full-line music store- We understand your time is money, so we let you ask the questions.

Try us...  
**Call us today!**

As professionals, we offer you concise information, a great price, and a new unit in a factory sealed box.  
**30-Day return policy!**

**Ace Music Center**  
13630 West Dixie Hwy.  
North Miami, FL 33161

**(305) 892-2733**

Fax: (305) 893-7934  
Mon.-Fri. 10:00-5:00 EST  
All major credit cards accepted

USE READER SERVICE CARD FOR MORE INFO

# ARE YOU PROTECTED?



It happens. You're in the studio, the juices are flowing. You're just getting to the perfect mix. Suddenly, your near-field monitors blow. Now you're facing downtime and an expensive repair because burned out voice coils are not usually covered under warranty.

Yorkville's SR-300 studio reference amplifier incorporates our proprietary Speaker Protection

Circuitry (SPC) to give your speakers 3-way insurance. The high pass filter protects against deadly sub-sonic oscillations while a limiter monitors both peak and average output. This protects against spikes and dangerously high sustained output signals. Of course, we can't guarantee you'll never blow your speakers, but the SR-300 will give them a fighting chance.

## Yorkville SR-300 Studio Reference Amplifier



In the studio, or on the road...

- Silent, convection cooling with side-mounted heatsinks to keep heat away from the rear of the rack
- Heavy gauge steel chassis with reinforced rack mount ears
- Toroidal power supply for low induced hum
- Balanced 1/4" phone inputs
- Both 1/4" and push-terminal speaker outputs
- Clip, activity and limiter indicators
- 150 watts/ch. @ 4 ohms continuous avg. power (stable down to 2.7 ohms)
- Yorkville's unbeatable 2 year (EVEN IF YOU BREAK IT!) transferable warranty

Get protected with the Yorkville SR-300 studio reference amplifier.

IN U.S.A.  
YORKVILLE SOUND INC.,  
4625 WITMER INDUSTRIAL ESTAT:  
NIAGARA FALLS, NY 14305



IN CANADA  
YORKVILLE SOUND LTD.,  
550 GRANITE COURT  
PICKERING, ONT L1W 3Y8

USE READER SERVICE CARD FOR MORE INFO

# We Restore Cabs.



**(Not big yellow ones—ones that go  
“Hidee Hidee Hidee Ho!”)**

When the curators of the Estate of Cab Calloway discovered a rare set of acetate transcription discs containing live performances of *Minnie The Moocher*, they called the audio restoration facility at QSI. Consequently, we at QSI are happy to report that “Hidee (*pop!*) Hidee (*crackle*) Hidee (*hiss*) Ho!” has been restored to its original, delightfully simpler integrity. Whether your project requires major archival transcription, or merely the rescue of a critical track of music or dialogue, call QSI—where quality never varies.



**Quintessential Sound, Inc.**  
1600 Broadway/Suite 610  
New York, New York 10019-7485  
212 586 4200  
FAX: 212 586 5339

Compact Disc Mastering • Historical Restoration • Emergency Audio Recovery • Audio Forensics

USE READER SERVICE CARD FOR MORE INFO

home with a microphone in a studio. For many years, he's been a TV basketball analyst, and he's done a ton of radio broadcasting, so he's not at all intimidated. And no one wears headphones. They're very informal in that sense. You show up, sit down and just go, and that way you get a naturalness that's very important to these types of records.

*How much do you have to edit a typical session, and do you work with the artists?*

That's the hard part of this whole business. For instance, I recorded 14 hours with Buddy Collette, and I could only use two hours and 13 minutes on the CD. The problem is you can only get 74 minutes maximum on a CD, and I cram in as much as I possibly can. I remember after one of the first sessions with Buddy he said, “We didn't even get to Ellington,” and I had to say, “I'm not putting out a boxed set already.” So there are some emotional choices I have to make. I do work with the artists on the editing. I gave Buddy a rough cut of five hours' material. So I'll start with 14 hours and cut it down to five or six. Then Buddy said, “It's your solo,” and I did the final cut. So it's not a nitpicking back and forth process. And you also hear room sounds and mouth noises and a naturalness that I keep on tape, too. Most radio stuff today is so edited—all the breathing is removed. So editing is a painful process and often takes months—not the actual chopping up, but I'll live with the tapes for months. Then I'll go back and edit.

*You were somewhat of a lone voice when you started doing this, but now there's a huge explosion in spoken-word recording. Do you feel vindicated?*

Absolutely. There's always been this myth about comedy records or spoken-word records, that you only want to play them once. That's simply not true of the stuff I've produced. You want to listen to them again and again, and maybe I'm breaking more ground than I thought, perhaps because I don't approach them from a technical background. I come at it from a more literary and sociological standpoint. I want people to listen and get involved, and the great news is that that's what's happening now. ■

*Iain Blair is a freelance writer based in Los Angeles.*

# CONNECTION

you can't see it... but you WILL hear it

**Scharff Weisberg Inc. is the Leader in Sales and Rentals of Wireless Audio Technology**

Wireless Microphones

Walkie-Talkies

Wireless Intercom Systems

Custom Antennae Systems

Digital Fiber-Optic Snakes

Wireless IFB Systems

**Plus a full line of pro audio gear**

24 HOUR SERVICE



599 Eleventh Ave., New York City, 10036

**Authorized Dealers for:**

Audiotechnica • Beyer  
Gentner • Motorola/Radios  
Sennheiser • Sony  
Telex • Vega

NEW 1995 Catalog Available

**212-582-2345**

**RORKE  
DATA**

**F.E.D.**  
Advanced Video

# MOD-100™

DIRECT TO DISK VIDEO  
F E D R O R K E D A T A



*Editing  
experience  
required,  
Computer  
experience  
optional!*

## The Technology Leader Stands Alone

The *VMOD-100* is the first true standalone digital video disk recorder (VDR).

The *VMOD-100* is a drop-in replacement for analog VTRs and does not require a computer interface.

Editors can use the front panel controls immediately,  
and enjoy the immediate benefits of random access video.

*Random Access*

• Keep your DAW digital, no rewind time and no degradation

*Seamless Looping*

• Unique looping feature eliminates the need for a 2nd VTR

*Industry Standards*

- LTC/VITC & RS422 serial control for broadcast
- Bi-Phase & Steenbeck™ style remote for film
- NTSC or PAL

*Optical for S-VHS*



*Removable Disk for Broadcast*



*Dealer Inquiries Welcome*

**RORKE  
DATA**

Exclusive wholesaler for  
North & South America

**Rorke Data, Inc., 9700 W. 76th St., Eden Prairie, MN 55344, 800-328-8147, 612-829-0300, Fax 612-829-0988**

VMOD-100 and the VMOD Logo are trademarks of Rorke Data, Inc. All other trademarks are the property of their respective holders.  
USE READER SERVICE CARD FOR MORE INFO

# PRODUCTION Music Libraries

THE CHOICE IS OBVIOUS

**M**usic libraries are one of the most misunderstood aspects of professional audio production. The sonic quality of current production music libraries has never been higher, and the days of overblown horn arrangements or mushed-out string sections that bury the melody are long over.

Meanwhile, the variety of styles on today's CD production music libraries covers just about any genre of music, including classical, folk, country, jazz, rock, fusion, rap, dance, religious, new age, ethnic, children's, period pieces, traditional, patriotic, historical, electronic, and, of course, everybody's all-purpose favorite, middle-of-the-road. Whether you're in the market for jingles, commercial backgrounds, or music to set the mood for A/V, films, television, radio, spoken-word programs or a high-level sales presentation, the bottom line is that production music libraries have something to suit any need or production application.

In many situations, production

music is a real lifesaver. Let's say you need a 15-second clip of Handel's "Messiah" for background walla as a film character walks by a church. Several options exist:

- You could hire an arranger, conductor, orchestra and 40-voice choir and spend a week rehearsing and recording a new rendition, but that could be too expensive, unless you were working on *Waterworld*;

- you could spend a couple of weeks negotiating with the legal department of a large classical music label;

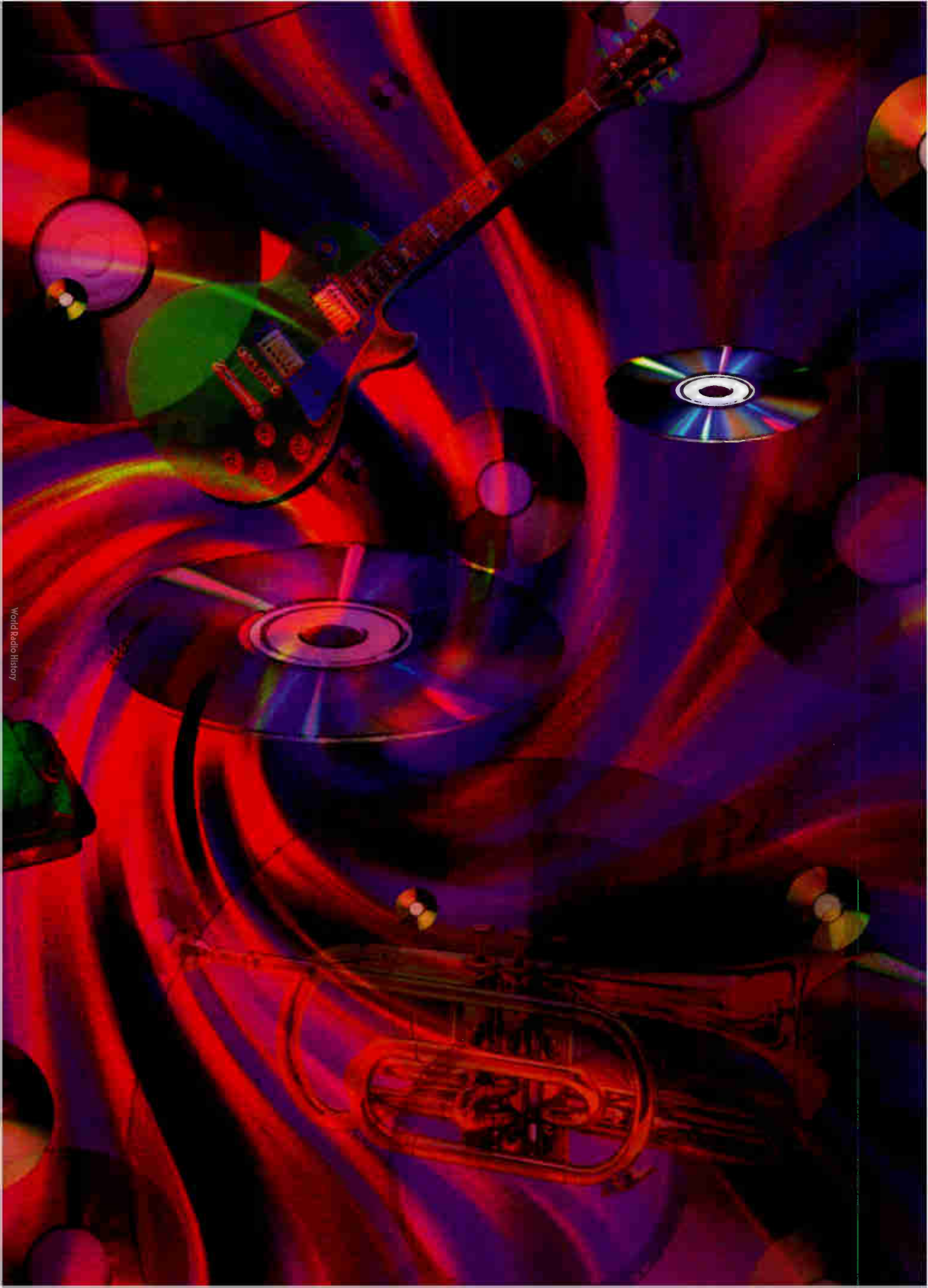
- or you could make a few phone calls to production music libraries and—Federal Express willing—in a few days, have several CD renditions of the music available for you to audition, all obtainable for a relatively modest fee. The choice is obvious.

I recently produced a three-hour OSHA training course on hazardous-material handling on the jobsite and wanted some background music to mix behind the narration. I suppose I could

—CONTINUED ON PAGE 130

BY GEORGE PETERSEN

ILLUSTRATION: TIM GLEASON





# Freedom, Around The World

No matter where you are on earth, or what you do, there is one thing you can count on: Sennheiser Wireless. It delivers the most natural and transparent sound ever transmitted. Phase-locked loop (PLL) frequency synthesis provides frequency agility and stability, so that you can easily adjust your equipment to local RF conditions. Advanced transmitter battery management systems even allow remote status indication. And, our HiDynplus<sup>®</sup> noise reduction system yields tremendous signal-to-noise ratios. Only Sennheiser offers real-time computer monitoring and remote control of all receiver functions.

Only Sennheiser provides service facilities worldwide. Free yourself with confidence. Count on Sennheiser.



## RF Wireless Systems



SENNHEISER ELECTRONIC CORPORATION  
6 VISTA DRIVE, P.O. BOX 987, OLD LYME, CT 06371 • TEL: 203-434-9190 FAX: 203-434-1759  
CALIFORNIA: 4116 WEST MAGNOLIA BLVD., SUITE 100, BURBANK, CA 91505 • TEL: 818-845-7366 FAX: 818-845-7140  
MEXICO: PALENQUE NO. 663, COL. NARVARTE, 03600 MEXICO, D.F. MEXICO • TEL: (5) 605-7686 FAX: (5) 605-6473  
CANADA: 221 LABROSSE AVE., PTE. CLAIRE, P.Q. H9R 1A3 • TEL: 514-426-3013 FAX: 514-426-3953

Manufacturing Plant: Am Labor 1, 30900 Wedemark, Germany

USE READER SERVICE CARD FOR MORE INFO



## PRODUCTION MUSIC LIBRARIES ON AUDIO CDs

The following section lists companies having production music collections on audio CD, ranging from small "boutique" suppliers to large operations with hundreds of discs from several libraries. Phone numbers are listed so that you can contact the companies directly for additional material and/or demos. The bracketed data under each company's name indicates the type of products offered: "Buyout PM" refers to production music available on a one-time purchase; "Signatory PM" indicates production music licensed on needle-drop, per-use, per-production or annual blanket arrangements.

—George Petersen

**Air-Craft Music Library**  
[Signatory PM]  
617/482-7447, 800/343-2514

**Associated Production Music**  
[Signatory PM]  
213/461-3211, 800/543-4276

**Audio Action**  
[Signatory PM]  
813/845-8020, 800/533-1293

**Audisee**  
[Signatory PM]  
206/382-1901

**Broadcast Music Library**  
(Formerly Airforce  
Broadcast Services)  
[Buyout PM]  
905/886-5000, 800/387-3030

**Brown Bag Productions**  
[Signatory PM]  
303/756-9949

**Canary Productions**  
[Buyout PM]  
610/825-5656

**Capitol Production Music**  
[Signatory PM]  
213/461-2701, 800/421-4163

**Comprehensive Video Supply**  
[Buyout PM]  
800/526-0242

**Creative Support Services**  
[Buyout PM]  
213/666-7968,  
800/HOT-MUSIC

**Davenport Productions**  
[Buyout PM]  
704/535-4171, 800/951-6666

**De Wolfe Music Library**  
[Signatory PM]  
212/382-0220, 800/221-6713

**Energetic Music**  
[Buyout PM]  
206/467-6931, 800/323-2972

**Firstcom/Music House/Chappell**  
[Signatory PM]  
214/934-2222, 800/858-8880

**Fresh Music Library**  
[Buyout PM]  
603/643-3438, 800/545-0688

**Gefen Systems**  
[Buyout PM]  
818/884-6294, 800/545-6900

**Gene Michael Productions**  
[Buyout PM]  
616/684-0633, 800/955-0619

**Golden Plains Publishing**  
[Signatory PM]  
316/838-8442, 800/392-5539

**Hollywood Film Music Library**  
[Signatory & Buyout PM]  
310/246-1590

**Impact Music Library**  
[Buyout PM]  
414/779-6434, 800/779-6434

**James & Aster**  
[Signatory PM]  
212/982-0300, 800/572-2236

**Killer Tracks**  
[Signatory PM]  
213/957-4455, 800/877-0078

**Manchester Music Library**  
[Buyout & Signatory PM]  
203/846-3745

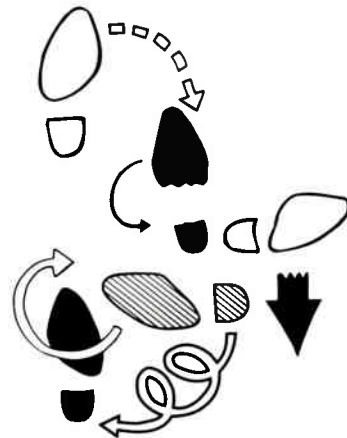
**Manhattan Production Music**  
[Signatory PM]  
212/333-5766, 800/227-1954

—CONTINUED ON 129

# METRO

Music Productions

When you hear our music  
you won't be able to sit still!



Call for NEW '95 demo.

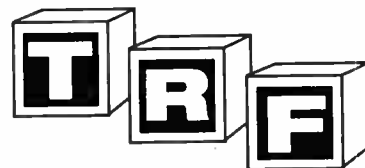
**Production Music Library**

(212) 229-1700  
(800) 697-7392

USE READER SERVICE CARD FOR MORE INFO



**Designing A Music Library  
To Suit Your Production  
Needs Is As Easy As:**



CHOOSE FROM:

- More Than 50,000 Music Selections.
- Twelve Different Libraries.
- Over 100 Hours of New Music.
- CD's Average 75+ Minutes of Music.

**TRF**  
PRODUCTION MUSIC LIBRARIES

The Largest Source For Production Music

Write, call or fax for your  
**FREE MUSIC SAMPLER & Catalogs.**  
TRF Production Music Libraries, Dept. # MX 995  
747 Chestnut Ridge Rd., Chestnut Ridge, NY 10977.  
Phone: (914) 356-0800 • Toll Free (800) 899-MUSIC  
Fax: (914) 356-0895





# Horizon™

## Upgrade I/O Cards **ALESIS ADAT®**

10 FEATURES YOUR STUDIO HAS BEEN MISSING

- 1 DC(0 Hz)...70 mhz frequency response sends all of the signal to tape.
- 2 Fully balanced 1/4" inputs (TRS)
- 3 Volume controls adjust the 1/4" and the ELCO (from unity to +40dB) allowing you to match your ADAT® with your console for lower noise and higher dynamic range. Or record direct to tape, *No console required.*
- 4 Ultra High speed devices give greater transient response. (True 3-D Sound)
- 5 Ultra wide traces on the PC board lowers thermal noise



- 6 Output levels at consumer (-10 dB) or pro level (+4 dB) on 1/4" and Elco
- 7 The Output card will support up to a 50 milliamp current which can drive very long runs or high capacitance cable with no signal loss.
- 8 Fully DC coupled, allowing no phase shifting in the audio band
- 9 Increased headroom for more dynamic devices (Like Drums)
- 10 Clear Lexan top allows access to the volume controls and provides visual inspection for normal user maintenance.

**"These cards make a very noticeable improvement in both audio and user expandability"**

— Stephen Pirtle, Studio Owner & Technician

**"Your input cards are the closest thing to a straight wire with gain that I have encountered. They have much more 'air' and dynamics than the mods that I've done. Your input and output cards sound incredible."**

— Larry Seyer, Engineer, Austin, Texas; 5 time Grammy award winner

**For more information, contact your local Horizon® or Alesis® dealer**

Alesis and Alesis ADAT are registered trademarks of Alesis Corporation

USE READER SERVICE CARD FOR MORE INFO

UTILIZING HORIZON'S

# MAPS TECHNOLOGY

Patent Pending

—FROM PAGE 12—

**Metro Music**  
[Signatory PM]  
212/229-1700,  
800/697-7392

**MusiCrafters**  
[Buyout PM]  
215/368-7488,  
800/HOT-TUNE

**Narrator Tracks Music**  
[Buyout PM]  
800/448-6467

**Network Music**  
[Signatory PM]  
619/451-6400,  
800/854-2075

**NFL Films Music Library**  
[Buyout PM]  
609/778-1600

**Non-Stop Music Library**  
[Signatory PM]  
801/531-0060,  
800/554-6462

**Omnimusic**  
[Signatory PM]  
516/883-0121,  
800/828-OMNI

**Philadelphia Music Works**  
[Buyout PM]  
800/368-0033

**Production Garden**  
[Signatory & Buyout PM]  
210/641-6677, 800/247-5317

**Promusic**  
[Signatory PM]  
407/995-0331, 800/322-7879

**Prosonus**  
[Buyout PM]  
800/999-6191

**QCCS Productions**  
[Buyout PM]  
503/345-0212

**Raymond Scott Archives**  
[Signatory PM]  
201/653-1063

**River City Sound**  
[Buyout PM]  
901/274-7277,  
800/755-8729

**Scharren Studios**  
[Buyout PM]  
419/241-5432,  
800/841-8191

**Signature Music**  
[Buyout & Signatory PM]  
219/921-0205,  
800/888-7151

**Soper Sound Library**  
[Buyout PM]  
415/321-4022,  
800/227-9980

**Sound Ideas**  
[Signatory PM]  
905/886-5000,  
800/387-3030

**Sound Patrol Ltd.**  
[Signatory PM]  
212/213-6666,  
800/SONGS-4-U

**Southern Library of Recorded Music**  
[Signatory PM]  
213/469-9910

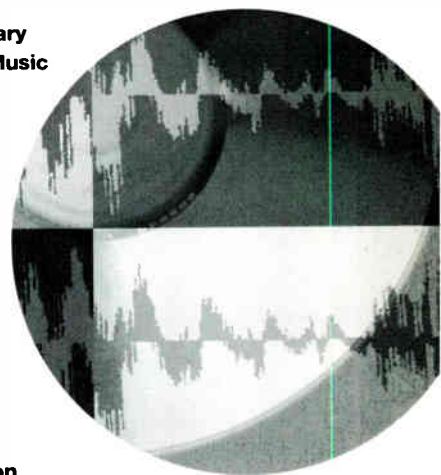
**Sweetsong Productions**  
[Buyout PM]  
304/428-7773

**TM Century Inc.**  
[Signatory PM]  
214/247-8850

**TRF Production Music Libraries**  
[Signatory PM]  
212/265-8090,  
800/899-MUSIC

**27th Dimension, Inc.**  
[Buyout PM]  
800/634-0091

**Valentino, Inc.**  
[Signatory PM]  
914/347-7878,  
800/223-6278



**Well-Tempered Music Library**  
[Buyout PM]  
617/354-7012

**Who Did That Music**  
[Signatory PM]  
310/657-7111,  
800/400-6767

**Zedz Music**  
[Buyout PM]  
617/324-1989 ■

## Sonic Search.

The world's most powerful SFX retrieval system.

In the time it takes to read this ad, Sonic Search would have found your first 1000 SFX.

Add to that, Sonic Search:

- **Searches** all major SFX libraries simultaneously
- **Locates** and plays through CD changers
- **Creates** EDLs, custom libraries and project tag lists
- **Uploads** and Spots to Digital Audio Workstations
- **Controls** AES/EBU digital or analog audio routers
- **Imports** from many database and PQ file formats
- **Networks** CD changers for multiple workstations

Call Today for a Free Demo.



119 Spadina Ave., Suite 767  
Toronto, Ontario  
Canada M5V 2L1  
TEL-416-351-9100  
FAX-416-351-0100

## WHAT'S ALL THE NOISE ABOUT?

Sonic Science, the company that brought you the world's greatest SFX retrieval system, also brings you some of the world's greatest sound effects and music.

### Have To Lay Some Tracks?

**FOLEY FOOTSTEPS**  
SOUND EFFECTS LIBRARY

Comprehensive collection of 700 footsteps - outstanding selection of shoes, surfaces, and walking speeds

### Want To Blow Them Away?

**Sonic Boon**  
DIGITAL SOUND EFFECTS

**DYNAMIC RANGE**  
Guns, Bullets, Hits and Ricochets

**THE WORKS**  
Sounds of Motion, Action and Force

### Need To Fine Tune Your Production?

**The Sonic Source**  
MUSIC LIBRARY

10 CD collection of original music offering a broad range of musical categories, styles and composition lengths

Call Sonic Science Today & Hear What You've Been Missing

CALL 1 • 800 • 26 • SONIC

USE READER SERVICE CARD FOR MORE INFO

COMPACT DISC • CASSETTE  
& RECORD MANUFACTURING

YOU'VE BEEN  
IN THE STUDIO  
FOREVER!  
YOU WANT YOUR  
CD'S  
YESTERDAY!!!

CALL TOLL FREE  
1.800.859.8401

For Your Free Catalog



Serving the Music Industry for Over 45 Years.

2832 Spring Grove Ave., Cincinnati, OH 45225  
Tel: 513.681.8400 • Fax: 513.681.3777

USE READER SERVICE CARD FOR MORE INFO

• **CREATE YOUR  
OWN CUSTOM LIBRARY  
FROM THE  
MOST COMPLETE  
PRODUCTION MUSIC  
AND  
SOUND EFFECTS  
COLLECTION AVAILABLE!**

Free Demo and  
Information Package.

CDs are Available for Review.

Over 1400 Music CDs

**Promusic**

1-800-322-7879  
Fax 407-995-8434



—FROM PAGE 124, MUSIC LIBRARIES

have taken the time to write, perform and record a couple hours of nonthreatening background tunes, but in this case, production music was exactly what the doctor ordered, and the production came in on time and under budget.

Offering excellent sound quality, 70-plus minutes of storage capacity, resistance to scratches, quick cueing and the ability to quickly audition different cuts, CDs are an ideal music storage medium for fast-paced production, whether it be audio for film/video, radio-spot production, or books-on-tape and other long-form narrative works.

The emergence of CD-ROMs, Internet communications and commercial online services has increased interest in multimedia production, and a number of companies are now releasing production music clips in computer-ready formats such as .WAV, SD and AIFF files. Another relatively new development is the fact that companies such as Blue Ribbon Soundworks ([404] 315-0212) and Soundtrek ([404] 623-0879) offer software packages that generate custom music on a buyout basis.

Many audio CD production music collections offer several versions of the same tune, providing commercial-length (10/20/30/60-second) edits, as well as full-length themes. The latter are also often available in standard and no-melody forms, allowing the producer to edit longer versions more easily or create new variations by replacing the lead instruments.

But perhaps the most compelling reason for using production music is the avoidance of liability. Low-profile productions, whether done by in-house groups, cable TV or multimedia producers or other unknowing individuals, often use commercial music as backgrounds or main themes without obtaining proper clearances, and may leave their companies or (deep-pocket) clients liable for damages sought by the lawful copyright owners. Ignorance of the law is no excuse for violating copyrights, and there's no reason that such misuses should occur when production music libraries offer a legal, affordable alternative.

Music libraries fall into two groups: those operating on a "buyout" basis, and those operating

on a per-use or unlimited-use "blanket" licensing arrangement. Typically, a buyout agreement allows the unlimited use of music for a one-time charge. Depending on the library, there are certain restrictions that may apply to the music use. For example, some libraries operating on a buyout basis may require additional fees if a music selection is used for the main theme in a major film or network TV show.

## **I**GNORANCE OF THE LAW IS NO EXCUSE FOR VIOLATING COPYRIGHTS. PRODUCTION MUSIC LIBRARIES OFFER A LEGAL, AFFORDABLE ALTERNATIVE.

Licensing contracts and rates can take a variety of forms: "Needle-drop" refers to the use of a partial or entire music selection in a single segment of a production. Some companies prefer the term "laser-drop," when referring to CD production music, but the two terms are essentially interchangeable. When working on a needle-drop (or laser-drop) basis, if the same theme is used in two different parts of a video presentation, then two needle-drop charges would apply.

A "per-production" rate allows the unlimited use of a particular library or selection in a single production for a set fee, which depends on the audience market size/type, distribution medium and the project's total length. A "theme rate" covers the use of a particular selection on several projects, especially in jingles, television ads and

# masterpieces

In an era of mixed analogue and digital audio technology, the requirements of mastering engineers have never been more precise. It is in response to growing demand that Focusrite has developed two new products, designed to address the key processing functions of equalisation and dynamic control.

The Blue 315 Mastering EQ and the Blue 330 Mastering Compression Limiter both make use of the highest quality switches for all rotary functions. These provide precise and repeatable settings in units of unequalled build quality, ensuring long-term reliability and performance.

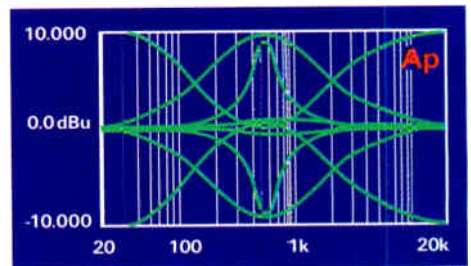
## Blue 315

It was the widespread desire to see the legendary SA 110 Equaliser available for mastering which led to the creation of the Blue 315. The simple request was for rotary switches on all functions, but of course there is a great deal more to mastering than recallability of rotary switches alone.



Mastering is the process by which a mixed product is refined – the fine-tuning and assembly for particular media. Private discussions with individual mastering engineers, coupled with careful research, revealed many small differences between a programme equaliser and a product designed for top-quality mastering. These differences were the starting point in the design of the impressive 315.

The frequency ranges have been gently expanded to allow for finer resolution and the Q controls boast higher resolution and wider low-end range. In addition, the boost and cuts are designed with small increments close to the null point and larger steps at the extremities. The filters have minimum ripple roll-off and the extra-fine variables of the input gain controls allow for absolute precision.



Mastering will always be a very personal skill, and it is with this in mind that the 315 has been constructed to allow simple adjustments according to individual preference.

This technological 'masterpiece' has been achieved without any sacrifice of Focusrite's traditional standards. You are assured of the best performance parameters (often superior to digital), the highest quality components and construction, along with both transparency of sound and ease of use.

**"The Blue EQ is a superb sound sculpting tool. It allows me to develop textures no other equaliser enables you to achieve"**

– Tom Coyne, Sterling Sound, New York.

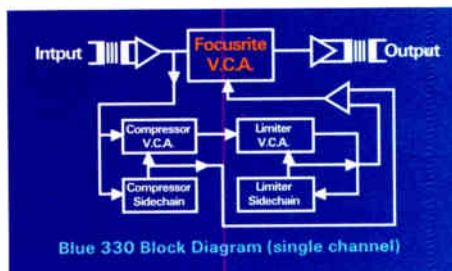
**"In almost a year I've used my three old EQ's three times. Any other questions?"**

– John Matousek, Masterworks, Los Angeles.

## Blue 330

Also the product of customer demand and extensive research, the Blue 330 represents the transformation of the Focusrite Red 3 Compressor and Limiter into Mastering format. Unique and unrivalled in all its attributes, we feel it genuinely deserves masterpiece status alongside the 315.

The structure of the circuits is very different to that of other compressors/limiters. The 330 separates the compressing and limiting processes, which are then implemented by one signal path VCA through combined controls signals. You are able to compress and limit in turn, meaning that the limiter only compresses the peaks that remain after the completion of the compression process. The overall result is cleaner and less intrusive than that which can be achieved



with a compressor that rolls over into limiting.

Our diagram shows that the main signal path has only the Focusrite proprietary VCA between input and output. Its feed is from two separate sidechain circuits – compressor and limiter – each with their own VCA.

Just like the 315, the 330's control ranges and sensitivities have been suitably adjusted to meet the needs of fine-resolution mastering. The input gain and make-up gain controls are of the same sensitivity, allowing tandem contra operation, so that all other settings can therefore be raised or lowered without re-adjusting each control.

Both the Blue 315 and the Blue 330 are now available for evaluation, either direct through Focusrite in the UK, or via our appointed distributors elsewhere in the world. To find out more, please contact us today.



Focusrite Audio Engineering Ltd.

Focusrite Audio Engineering Ltd., 2000 Old Road, Bourne End, Bucks SL8 5AS, England Tel: +44 (0) 1628 819456 Fax: +44 (0) 1628 819443  
USA: Group One Ltd, 80 Sea Lane, Farmingdale, NY 11735 Tel: (516) 249 1399 Fax: (516) 753 1020  
West Coast: (310) 306 8823 Canada: Sonoteknik Tel: (416) 947 9112

# MANHATTAN PRODUCTION MUSIC

355 West 52nd St.  
New York, NY 10019  
Sixth Floor  
800-227-1954  
212-333-5766  
212-262-0814 FAX



**MUSIC FOR: BROADCAST,  
CORPORATE, MULTI-MEDIA,  
FILMS, SPORTS, & MORE!**

**PRODUCTION MUSIC IN A CLASS BY ITSELF**

USE READER SERVICE CARD FOR MORE INFO

radio spots. An "annual blanket" offers unlimited library use for a yearly payment.

With an extremely wide range of possible applications and audience markets for production music, an equally wide range of charges could apply. For example, a needle-drop fee for a bed used on a local radio spot may be as low as \$25; however, if that same piece of music is spotlighted in a network television program or theatrical film release, the license fee would undoubtedly be much higher. Libraries offering music on a licensed basis generally distribute music CDs for a nominal charge (usually \$10 to \$15 per disc—not including usage fees), or provide a collection of CDs as part of a blanket license. As an alternative, some companies will loan discs on an "approval" basis, allowing the producer to audition material before committing to a license. The latter is commonly applied to specialty CDs—such as historical, classical, international or ethnic music—when there is only an occasional need for such material.

Choosing the right production music library requires some research to find a library whose music and use arrangements best fit your needs. Buyout, per-use and blanket licenses all afford different advantages and disadvantages, depending on your particular situation, and it's best to weigh all the facts before you decide. In some instances, it may be preferable to have a little of both worlds, by using a buyout or long-term license library for everyday "bread-and-butter" production chores, and adding occasional needle-drop cuts for variety.

Of course, there's no law that says you can't use two or more different libraries—as dictated by your budget and/or production needs. In fact, the ability to pick and choose from several sources provides the greatest possible flexibility for the producer.

Some decisions are simple: For example, a hot collection of 30- and 60-second jingle beds is an inappropriate choice for the dramatic film producer. The subjective evaluation of the quality of a library's offerings is a more difficult question—after all, no one knows your musical needs better than you. Fortunately, all the companies listed in this report will provide demos upon request. ■

## THE DIGITAL COMPANY



**E**xperience The  
Industry's  
**WIDEST SELECTION**

**Why**

waste time and money  
canvassing the country when  
one call to **EAR** will do it all?

**If**

you need complete digital  
workstation systems  
or computers and peripherals,

call **EAR** for:

- Most Extensive Selection in the U.S.
- Leasing, Buy/Sell/Trade
- New and Used, Buy/Sell/Trade

"se habla español"  
15 Years of Excellence

**EAR**™ PROFESSIONAL AUDIO/VIDEO

2641 E. McDowell Phoenix, AZ 85008 602.267.0600

APPLE	AVID	OPCODE
APOGEE	DIGIDESIGN	OTARI
AKAI	FOSTEX	PANASONIC
	IBM	ROLAND
	LEXICON	TASCAM
	MARANTZ	YAMAHA
	MARK OF THE UNICORN	

INTRODUCING

# PAQRAT™

## ROGER DEFINED IT RANE DESIGNED IT.

Roger Nichols: "I asked my friends at Rane if they could design a box that would let me record two channels of 20-bit audio onto four 16-bit tracks. So they sent me a prototype box called PAQRAT. Now I can easily store lots of 20-bit mixes without having to rent a \$25,000 digital machine that needs \$200 per roll tape"



### Record 18 to 24 Bits On Your 16-Bit Multitrack Recorder

#### **T**he RC 24 Recording Converter, known affectionately as the "PAQRAT™, converts two 18-bit to 24-bit digital inputs into two pairs of 16-bit digital tracks—and simultaneously does the reverse!

From home studio to post-production suite, the PAQRAT enables an instantaneous quantum leap in digital capability from 16-bit multitrack recorders:

- Create 20-Bit Masters On Your 16-Bit Recorder
- Back-up Hard Disk Files Onto Affordable Tapes
- Use A 20-Bit ADC And Two 16-bit Tracks For Recording Primary Vocal or Instrument
- Record Full Quality From A 20-Bit Digital Console.

#### **T**wo RC 24 Versions to Match Your Recording Format:

the RC 24A provides the Alesis ADAT interface; the RC 24T provides the Tascam TDIF-1 interface.



**B**ig savings and impressive returns for a surprisingly modest investment. Get the whole "tale" on the PAQRAT from your nearest Rane dealer.



by Dan Daley

# BRUCE HORNSBY'S "HOT HOUSE"

**M**ost of the attention directed at project studios seems to focus on either the low end or on the flashy (such as an E! Entertainment video press release on how Sting can carry his studio around with him). The broader truth is that the whole notion of recording close to home is now deeply ingrained and has become integral to the music recording industry. This fact was illustrated by a recent conversation with Bruce Hornsby, on the eve of the release of his fifth RCA Records recording, *Hot House*.

This is the second record that Hornsby (who rocketed up the charts in 1986 with "The Way It Is,") has done in the studio that he had built in a 1,900-square-foot building a few yards from his family's home in Williamsburg, Va. The studio was designed by Ross Alexander and includes a modest-sized control room. The console is a vintage 32-channel Neve 8068 (acquired from Unique Recording in New York), the center section of which was replaced with eight more newer Neve modules after the VCAs were removed and Flying Faders automation was installed. Storage is to a pair of Sony 3324 24-track digital decks. The facility itself has a sizable recording area, which doubles as a rehearsal space for Hornsby and his band, and two iso booths, one of which is dedicated to Hornsby's pianos (a Steinway grand and a Baldwin grand retrofitted with Gulbransen KS-20 MIDI actuators). In addition, there is a pretty nice selection of microphones, with an accent on tubes, and outboard gear.

This all came about due to Hornsby's previous recording experiences—in discussion it becomes clear that he didn't build his personal studio so much because he could, but because he needed to.

"We lived in L.A. from 1980 to 1990 and we were fortunate—we had gotten what we went there for, and we got out," he says, expressing a sentiment commonly heard about L.A. in places like Nashville. Once back in his native Virginia, Hornsby reviewed his recording experiences: the first record with Elliot Scheiner, the second with Neil Dorfsman and the third with Don Gehman and Ed Thacker, recorded for the most part at major facilities including Ocean Way, A&M Studios and Conway. Hornsby was equivocal about the experiences—he particularly liked working with Gehman (who introduced him to Ross Alexander after the designer had done John Mellencamp's studio in Indiana), but he butted heads with Scheiner (who produced "The Way It Is") at the mix stage, and Hornsby wound up remix-





# FINALLY A PROFESSIONAL MULTI-CHANNEL AMPLIFIER...

## The Bryston 8B ST Pro



*8B ST Pro Amplifier, 5B ST Pro 3 channel – 120 watt version is also available*

Bryston is pleased to announce our new 8B ST Pro four channel audio power amplifier. With today's studio demand for surround and multi-channel mixing, the 8B ST Pro provides state-of-the-art performance with the unquestioned value and reliability that only a Bryston delivers. The 8B ST Pro is an extremely versatile amplifier which can be instantly connected in 2, 3, or 4 channel configurations, or connected to run multiple sets of near field monitors from a single amplifier source. The 8B ST Pro is also available as a fully certified Lucasfilm THX amplifier. All of this along with Bryston's unlimited, transferable 20 year warranty. So what are you waiting for? Do yourself a favour and audition the Bryston 8B ST Pro today.



## 20 YEAR WARRANTY — A SOUND INVESTMENT

106 West Lime Avenue, Suite 207, Monrovia, CA 91016  
Tel: (800) 673-7899 Fax: (818) 359-9672

### 8 B ST PRO

WATTS	Four channels at 120 watts, 8 ohms  Two channels at 400 watts, 8 ohms  One channel at 400 watts, 2 channels at 120 watts, 8 ohms
DISTORTION	Less than 0.007% from 20 Hz to 20 kHz at 120 watts or 400 watts, IM or THD
NOISE	>106dB below full output
SLEWING RATE	Greater than 60 volts per microsecond in 4 channel mode  Greater than 120 volts per microsecond in 2 channel mode
POWER BANDWIDTH	Less than 1 Hz to over 100 kHz
DAMPING FACTOR	Over 500 at 20 Hz, ref. 8 ohms
INPUT SENSITIVITY AND IMPEDANCE	1.0V in for full output, 50k unbalanced 2.0V in for full output, 20k balanced
FEATURES	Four independent power supplies  Over 6,400 cm <sup>2</sup> of heat-sinking, over 9,600 cm <sup>2</sup> with chassis  Regulated power supplies to all voltage gain stages  Gold plated input and output connectors  Switchable balanced XLR-1/4 inch and RCA unbalanced inputs  Remote power turn-on 12V, AC/DC (optional)  Warranty: 20 years parts labour, shipping one way
DIMENSIONS	19 x 5.25 x 15.5 inches, 48.25 x 13.33 x 39.4 cm, wt. 44lbs, 20kg



ing seven of the nine tracks himself. Though Hornsby and Scheiner met up recently and put that behind them, Hornsby nonetheless realized over time that producers, engineers and even the studios themselves were as often a barrier to expressing what he was hearing in his head as they were a conduit for his musical conceptions. This, coupled with his desire to spend more time with his family, made Hornsby realize that a personal studio was the only answer, artistically and emotionally.

In 1993 Hornsby made the first recording at his studio, *Harbor Lights* — his first record in nearly four years (he spent much of that time guesting on other artists' records and touring as one of the Grateful Dead's keyboardists). Both he and his house engineer Wayne Pooley concur that mistakes were made on the record. But both say the music came through, and to Hornsby, that was the key.

"I have always been a very slow learner in the studio," Hornsby admits, "and I had never really been satisfied with what we had done in the usual studio environments. There

is a psychological component to having to pay \$150 per hour and then kick yourself into gear to get going. But the more relaxed way of doing it near home, where it can just be me and a bunch of friends sitting around playing music, I think is much more creative.

"On *Harbor Lights*, we were guinea pigs in our own studio. Wayne had never recorded a high-profile record before, and even though I was producing myself [Hornsby was co-producer on all his recordings previously], I just wanted to be able to be the singer, the songwriter and the musician. Each one of those is a career in and of itself."

The record got made, with Hornsby's organ player J.T. Thomas augmenting Pooley's engineering skills. "It was a steep learning curve," says Hornsby of the process. "But it was the most satisfied I'd been creatively up to that point. Once we had gotten

## THANK YOU MIX READERS!

An open letter from Morris Ballen, Disc Makers Chairman

Dear Friends,

A hearty "thank you" to the readers of MIX Magazine. You've helped make Disc Makers the number one independent CD and cassette manufacturer in the nation! We could not have done it without your overwhelming support.

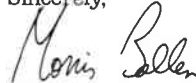
Why is Disc Makers such a successful national company? I think it's because we put as much effort and hard work into your graphic design and printed inserts as we put into your audio quality.

Musicians and producers who want major-label-quality audio as well as graphics know that Disc Makers offers the best value in the country. Our graphic design department specializes in making your inserts look like a major-label product. Best of all, **two-day shipping is our policy**; we offer Federal Express shipping on CDs and cassettes at UPS Ground freight rates! And who else offers a "no fine print" money-back guarantee? We won't rest until you're thrilled with your graphic design proofs and audio tests, or you get all your money back!

If you haven't seen our **brand new 1995 full color catalog**, call today for your free copy. We offer the most complete packages in the industry and, best of all, we provide the **fastest turnaround**. See for yourself why serious producers and musicians insist on using Disc Makers.

To all of our clients and friends — thank you for working with us. To our prospective clients — give us a try, you'll be delighted that you did. After all, you've worked hard to get the best recording, why not get the best CDs and cassettes you can?

Sincerely,



Morris Ballen, Chairman

P.S. All our CD packages include our exclusive Proof Positive™ Reference CD at no extra charge.



### What is the Proof Positive™ Reference CD?

Disc Makers has solved a problem facing the record industry for the past 10 years: Can I get a CD test pressing? Until now the answer was always: No. If you wanted to hear a proof you would get a reference cassette (poor quality) or a DAT (most folks don't have a DAT player). Now, the engineers at Disc Makers have pioneered the Proof Positive™ Reference CD, an identical copy of what your finished CDs will sound like. We make two CD masters simultaneously, and send you one for approval. As soon as you approve, we use the other master for manufacturing. This process eliminates the Sony 1630 generation (ta avoid CRC and interpolative errors), and is included at no additional charge in every Disc Makers CD package. The Proof Positive™ Reference CD is easy, convenient, and perfect: You get what you hear!

Call today for your FREE, 1995 full color catalog:

**1-800-468-9353**

**24 HOURS TOLL FREE**

Outside USA call 609-663-9030; FAX 609-661-3458



**DISC MAKERS**

AMERICA'S #1 MANUFACTURER FOR THE INDEPENDENT MUSIC INDUSTRY

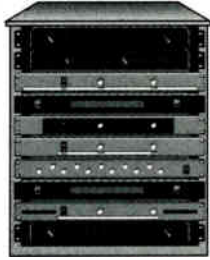
USE READER SERVICE CARD FOR MORE INFO

I have always been  
a very slow learner  
in the studio, and I had  
never really been satisfied  
with what we had done  
in the usual  
studio environments.

to *Hot House*, we knew better what we were doing. And the ironic thing, in retrospect, is that my first two records, which were my most successful, were the most hellish. My approach to making music is idiosyncratic and very personally based. Having other [producers'] input colored and changed what I wanted. On the second record, for instance, Neil Dorfsman wasn't a fan of my band. That led to a lot of potential conflict. So with *Harbor Lights* you hear more of the jazz influences that I never got into the earlier recordings. It's more harmonically extended."

Mistakes or not, *Harbor Lights* sold upwards of 700,000 units, and

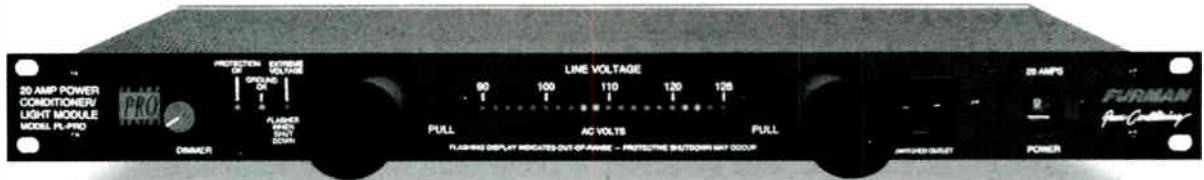
**This is your equipment.**



**This is your equipment on a power surge.**



**And this is Furman's new PRO Series:  
Absolutely the best protection you can get.**

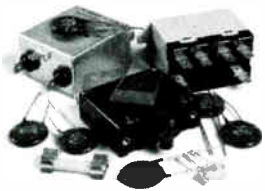


**H**ow does a new Furman PRO power conditioner keep your equipment out of the frying pan?

Simple. The PRO Series gives your equipment the industry's most comprehensive protection against damage from power problems. No other brand even comes close.

All three Furman PROs are rated at 20 amps/2400 watts, more than enough capacity for your project studio or touring rig. And that's just the beginning.

Every Furman PRO utilizes a unique combination of MOV's, gas discharge tubes, fast-blow fuses, high voltage inductors and capacitors and high-inrush magnetic circuit breakers. That means a Furman PRO can safely absorb and dissipate a whopping 11,000 amperes of spike/surge current in any mode, even from a nearby



*Only the PRO series uses all these protection components*

lightning strike. And a Furman PRO is unmatched at preventing noise from fluorescent lights and other electronic pollution from leaking into your music.

Here's another Furman PRO Series exclusive you'll really like: Extreme Voltage Shutdown. Your PRO will not turn on if it senses abnormal mains voltages. If it's already on and detects that your voltage is too high or too low, the PRO shuts down power to its outlets, instantly. No damage to your equipment, no damage to your PRO. When the mains



*You always know your power and protection status before your equipment is switched on*

voltages return to normal, the PRO instantly restores clean, conditioned power to your equipment.

**T**here's a new Furman PRO for every need: The PL-PRO (top) features an AC voltmeter with flashing alerts for marginally high or low voltages, and new precision-machined, dimmer-controlled rack lights that automatically switch off when either light tube is pushed in. The PM-PRO (left) is for applications where lights aren't needed — it adds an RMS-reading AC ammeter along with the voltmeter. The PS-PRO (right) applies and removes power from its outlet groups in a variable timed sequence, and alerts you to wiring faults with neon indicators.

All Furman PRO models provide LEDs to indicate Protection OK, Ground OK and Extreme Voltage Shutdown, widely-spaced rear outlets for "wall warts," and a 10 foot long, heavy duty, 12 gauge cord.

If you require PRO level power conditioning for more than one 20-amp circuit, ask for our data sheet on the new Furman PowerPort Remote AC Controller. Any number of PowerPorts can be easily networked for control and monitoring from multiple locations.

Your sound should sizzle. Not your equipment. Call or write us today — we'll send you a free color catalog.



**NUMBER ONE IN POWER CONDITIONING!**

Furman Sound, Inc.  
30 Rich Street • Greenbrae, CA 94904 USA  
Phone: (415) 927-1225 • Fax: (415) 927-4548

*Furman products are made in the U.S.A.*

# THE PRICE FIGHTERS!



**Our Service, Selection & Prices will  
KNOCK YOU OUT!**

- Keyboards • Multitrack Recorders • Guitars
- DAT Recorders • Signal Processors • MIDI Software

*Rock 'n Rhythm*

Div. of:  
**The Woodwind & The Brasswind**  
19880 State Line Rd  
South Bend, In. 46637

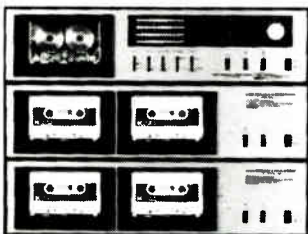
**CALL OR WRITE FOR FREE CATALOG: 1-800-348-5003**

USE READER SERVICE CARD FOR MORE INFO

## If Your Standards Demand the *Ultimate* in Real Time Quality,

*whether you need 10 or 10,000 cassettes a week,*

a KABA 4-Track Real Time &  
2x Duplication System is your most versatile,  
trouble-free, cost-effective duplicator.



**CALL  
1-800-231-8273**

for free specifications, prices and a research report relating system size, production capacities and profit potential to system cost and financing rates.



**KABA**  
**RESEARCH & DEVELOPMENT**  
24 COMMERCIAL BLVD., NOVATO, CA 94949 415/ 883-5041  
1-800/ 231-TAPE FAX 415/ 883-5222

Hornsby says after the experience of being able to more quickly and accurately realize his musical vision via a personal studio, he could not go back to working the other way.

At his own studio, Hornsby's approach varies with how he feels on a given day and depending on who is or isn't available. Sometimes the band rehearses new songs in the main room before cutting tracks. Hornsby does his vocals alone with a Sanken microphone and the Sony multitrack remote nearby to do his own punches. Other times, he'll come in and simply play an entire song to tape alone, with the MIDI'd Baldwin recording to a sequencer as well as the tape machines with timecode. Hornsby also will punch piano tracks, a challenge given his often busy style of playing. More often, though, he will record up to four pairs of stereo piano tracks and then comp them into a single stereo pair later. "I got to watching people like Pat Metheny come in and do overdubs for me and seeing how he could have five or six tracks of solos," he laughs. "I wanted that kind of luxury for myself."

His choice of piano is determined by the song, with the Steinway being used when a more sharp attack is desired and the Baldwin for the lighter tracks. And though guests like Metheny will add guitars to his records, Hornsby now eschews electric guitars live. "Playing piano in a rock band is hellish," he says, "and it's especially hellish against electric guitars. The only time you can hear it is when you're pounding on the top range of keys. So we just bypass guitars now. And I can hear the wood in the pianos on record now, what I refer to as 'warm brightness.' You know, I essentially took the mixes away from Elliot on that first record because the pianos sounded so harsh. But when I hear 'The Way It Is' on the radio, it sounds fine. That's the way the piano was recorded, and it does work for radio. It just didn't work for me."

And that's pretty much how Hornsby sums up his career in other people's studios. Now that he has one of his own, we'll be hearing what he believes is a more accurate portrayal of what he's held in his head for so long. ■

*Dan Daley is Mix's East Coast editor. That's just the way it is.*

# THE BIG



The world's best studio monitors are like a picture window. If they perform with accuracy and transparency, you'll not only hear the mix, you'll see it. The new Alesis Monitor Two™ Studio Reference Monitors do just that.

Their sonic character was modeled after our TEC Award-winning Monitor One™, so you can mix on either speaker, in any size room, and get the same results. The difference? The Monitor Twos create a larger sound field, the sweet spot is bigger, bass response is deeper, and power handling is greater.

Our design team's 35 years of experience has produced a remarkable crossover design with super-low phase and amplitude distortion. This unique asymmetrical network combines 2nd and 3rd order filters with crossover points at 1.5kHz and 5kHz. And to top it off, a new silk-dome tweeter delivers sweet, natural sound without the harshness that produces ear fatigue. So you can do

marathon mixes and still make mixes that translate.

Monitor Twos are perfect for near to mid field monitoring in project studios, mixing suites, and even large control rooms. Or put them in your personal studio to make it sound virtually cinematic. Their combination of civilized size and serious muscle is due to our exclusive SuperPort™ bass venting technology that delivers accurate low end transients equal to much larger, more expensive systems. In fact, the Monitor

Twos cost less than some near field monitors. Which makes the case for owning them, sort of...full bandwidth.

Award winning design team, 40Hz - 18kHz frequency response, 200 watt peak power, mirror-image sets, fun to touch non-slip rubber laminate on the cabinet, and a lot more. For mixes you can see. The Monitor Two is at your Alesis dealer now.



For more information about the Monitor Two, see your Authorized Alesis Dealer or call 1-800-5-ALESIS. Monitor Two, Monitor One and SuperPort are trademarks of Alesis Corporation. TEC Awards are presented by the Mix Foundation for Excellence in Audio. Alesis Corporation 3630 Holdrege Avenue Los Angeles CA 90016 1-800-5-ALESIS ALECORP@Alesis1.usa.com

USE READER SERVICE CARD FOR MORE INFO

BY BLAIR JACKSON

# RECORDING SESSIONS



X: (L to R) D.J. Bonebrake, Exene Cervenka, John Doe and Tony Gilkyson



PHOTO: PETER SCHENK

## John Doe and X PUNK UNCLOGGED

by Barbara Schultz

### ACOUSTIC X

*There are men lost in jail,  
crowded 50 to a room  
There's too many rats in  
this cage of the world  
And the women know their  
place, sit home and write  
letters  
And they visit once a year  
And they both just sit there  
and stare  
See how we are  
Gotta keep bars  
in between us  
See how we are  
We only sing about it once  
in every twenty years  
Oh, see how we are...*

Do these lyrics sound "punk" to you? Whether you answered yes or no, you are correct. X is an L.A. punk band that started making records in the early '80s. Back then, they had all the trappings of

the scene: scary hair, torn clothes, attitude and really punk names: D.J. Bonebrake on drums; the yellow-pompadoured, smiling Billy Zoom on guitar; and Exene Cervenka and bassist John Doe harmonized and traded vocal parts on songs that had their fans bashing into each other and raising angry fists in the front of clubs like L.A.'s Whisky A-Go-Go. They sounded like George Jones and Tammy Wynette meet Motorhead—like rockabilly gone even wilder.

But X also had something a lot of punk bands (and bands in general) lack, and that's the talent and sensitivity to write truly great songs—lyrics with beauty, grit and substance, and tunes that bring the basics

of rock 'n' roll into the present. The song above, "See How We Are," on the album of the same name, is an obvious example of the band's depth: a tender and lonely invitation to take a rare, hard look at our world. But, given a careful listen, almost any of X's songs stands up this way. And the proof is in their latest release, *Unclogged* (on the band's Infidelity label), a collection of songs that span the band's 15-year history, played live in spare, acoustic arrangements.

The band is still composed of the original members, with the exception of a different guitarist, Tony Gilkyson, who has been playing with X for eight years and was their studio rhythm guitarist before that. The performances took place over two nights at San Francisco's Noe Valley Ministry, an old wood-frame church that doubles as a performance space and community center.

John Doe explains in

—CONTINUED ON PAGE 143



## Clair Marlo Does It Herself

by Bruce Pilato

When Clair Marlo starts talking about the recording of her latest release, *Behaviour Self*, you can never be sure just what is going to come out of her mouth. On a Saturday afternoon this past spring when she sat down to talk to *Mix*, it happened to be the story about recording tracks, dressed only in her underwear, drenched in sweat.

"We have an in-wall air conditioner," says Marlo, breaking into a slight laugh. "We recorded the album in the summer, and it was unbelievably hot outside. We'd have to turn the air off because it was too noisy. Alex and I would be able to work 20 minutes, then we had to go into another room and cool off. Then we'd go back and record again. I was in the

studio, recording my parts, in my underwear, dripping wet. It was pretty weird."

Fortunately for Marlo, *Behaviour Self* was recorded in the privacy of her home 24-track ADAT studio. She made the record with her musical partner and husband, Alex "Ace" Baker.

Marlo is something of a rock 'n' roll renaissance woman. She not only sang, wrote or co-wrote all but two of the songs on the album, she also played many of the instruments,

Clair Marlo's studio



PHOTOS: EDWARD COLVER

did the arrangements, engineered most of it, and produced it on her own. In fact, she also played an important role in the design of the cou-

ple's home studio and in equipment selection. Not bad for a Queens, N.Y., native who spent the formative years of her music education playing Croatian folk songs on the accordion.

—CONTINUED ON PAGE 147

## CLASSIC TRACKS

### Derek & The Dominos "Layla"

by Blair Jackson

By 1970, Eric Clapton was already feeling burned out by the pressures of stardom, and he wanted to retreat. Cream—the original "power trio"—had broken up messily at the end of 1968 after selling more than 15 million records worldwide and firmly establishing Clapton, Ginger Baker and Jack Bruce as rock gods. (Actually, "Clapton Is God" graffiti started turning up on London

walls as early as '65, when the guitarist was still in John Mayall's Bluesbreakers!) Blind Faith, a "super-group" featuring Clapton, Baker, Traffic's Steve Winwood and Family bassist Rick Grech, was certainly the most *hyped* band of 1969, and they did put out one very successful album and were one of the first bands to play a tour of American arenas (rather than theaters). But the experience left Clapton cold in many ways, and following the breakup of Blind Faith, he opted for the relative anonymity of playing guitar in a band fronted by Bonnie and Delaney Bramlett, who had the opening slot on the American leg

of the Blind Faith tour.

In January 1970, Clapton began recording his eponymous first solo album at Village Recorder in L.A., produced by Delaney Bramlett and using most of

Delaney's band as sidemen. The record was quite a low-key affair, focusing on concise, melodic songs rather than guitar pyrotechnics, but it proved to be a

—CONTINUED ON PAGE 150



Derek & The Dominos

Purchase In '95 And  
Receive 6-Year Warranty!

# Totally Cool.

PowerLight Amplifiers from QSC are cool to the core.

They're possibly the best sounding amps that QSC makes. *Exactly what you want from your power source:* wide, dynamic range with crystalline highs, full, round mid-range and a very fat but clean low end. PowerLight amps are extremely efficient. They'll drive your speakers better than they've been driven before. Even at 2 ohm loads.

PowerLight Amps also sound great because of *what you won't hear*—rattle and hum. These amps have remarkably low distortion due to improved output circuitry. And the noise typically associated with transformers is completely absent.

These are the only light amps that won't interfere with your wireless mics. *No static and no loss*

of radio signal. PowerLight Amps meet all RFI and FCC requirements in the U.S. and EMC requirements in Europe.

PowerLight Amps run very cool, even when the performance is very hot...even in the middle of summer. The high aspect ratio aluminum heat sink was designed with the maximum possible surface area to absorb and dissipate heat aggressively. Variable speed fans blow it away on demand. (And signal muting kicks in when things get extreme to prevent shutdown.)

PowerLight Amplifiers from QSC—the best sounding, most advanced package of power technology available. And, at a cool 18 pounds, you can put them wherever you need them without sweat. And that's cool. So, pick some up from your QSC Dealer. When you purchase throughout 1995, you'll receive QSC's extended warranty at no additional cost, for a total of six years coverage.\*

Call QSC for more information at 714-754-6175.

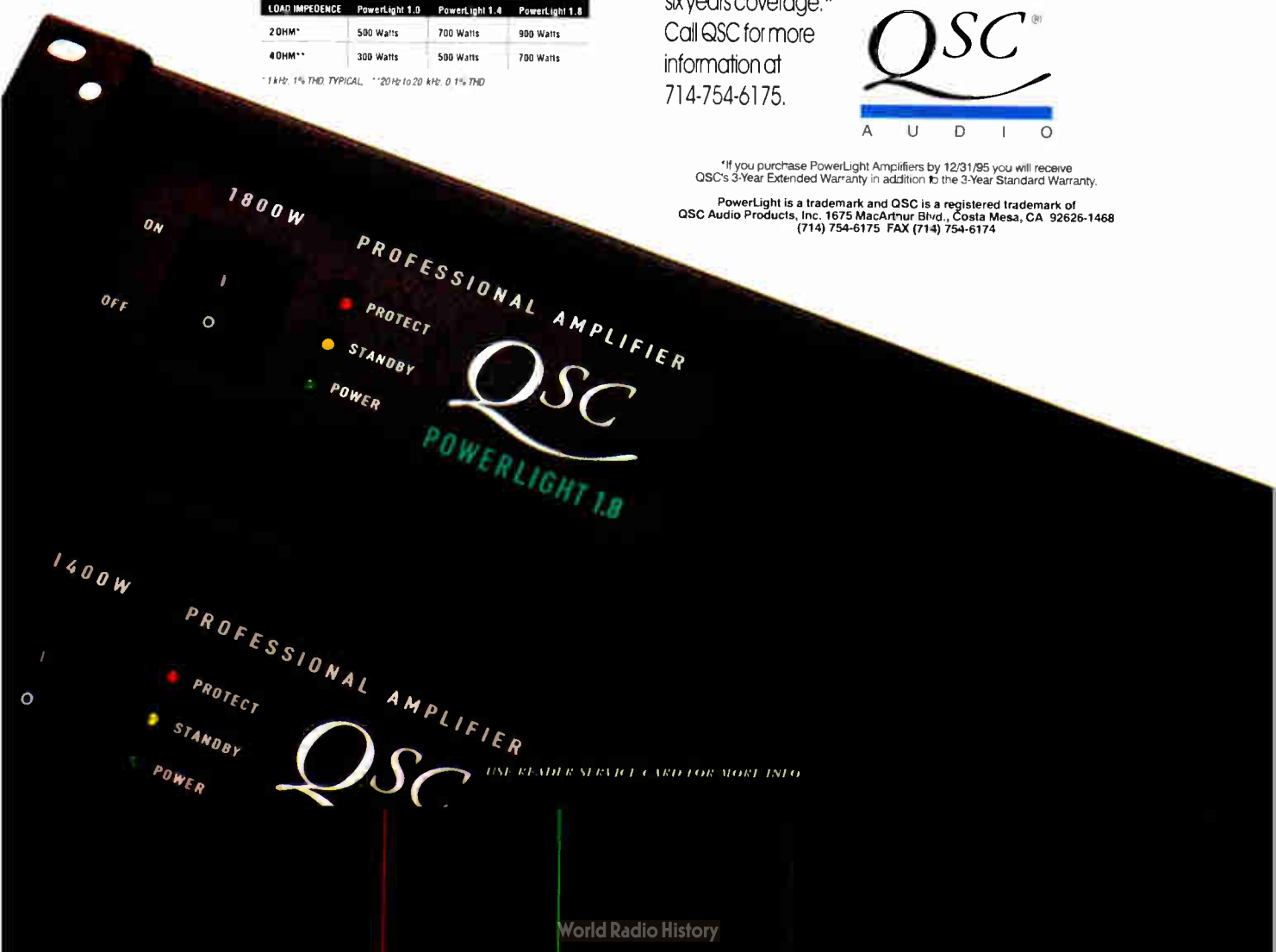
**QSC**<sup>®</sup>  
A U D I O

LOAD IMPEDENCE	PowerLight 1.0	PowerLight 1.4	PowerLight 1.8
2 OHM*	500 Watts	700 Watts	900 Watts
4 OHM**	300 Watts	500 Watts	700 Watts

\* 1 kHz, 1% THD, TYPICAL. \*\* 20 Hz to 20 kHz, 0.1% THD

\*If you purchase PowerLight Amplifiers by 12/31/95 you will receive QSC's 3-Year Extended Warranty in addition to the 3-Year Standard Warranty.

PowerLight is a trademark and QSC is a registered trademark of QSC Audio Products, Inc., 1675 MacArthur Blvd., Costa Mesa, CA 92626-1468 (714) 754-6175 FAX (714) 754-6174







John Doe

—FROM PAGE 140, JOHN DOE AND X  
the liner notes how the band ended up going *Unclogged*: "After a year of blowing our ears out touring with X for the *Hey Zeus* record, John Chelew, a friend from McCabe's Guitar Shop, said he wanted X to play a full-on electric show on the 150-seat, sit-down, back-room Guitar Shop stage. We said, 'Not possible. How about an acoustic performance?' He hated the idea but wanted X one way or another. So we played six shows in three nights. All of them were recorded direct-to-DAT, more as a sound document than anything else. And, to our surprise, it didn't suck. It didn't sound particularly great either, and there was no way to change the mix. So we thought we'd try it again."

So the band began rehearsing and fine-tuning the acoustic arrangements. "The songs fell into three categories," Doe explains by phone from L.A. "One group lent themselves to that sort of arrangement. Those are 'I Must Not Think Bad Thoughts,' 'The Have Nots,' 'See How We Are,' which we hadn't been playing much on the last tour because they are difficult to pull off with a big electric thing. Others like 'Because I Do,' 'I See Red,' 'Unheard Music,' those were kind of developed as we played and rehearsed them—we had a general plan about how to reinterpret them. And then there were others that we didn't change the arrangement much; they just seemed to work, and that would be 'True Love' or 'White Girl.' They're not noticeably different; they're just on the bluegrass side.

"It's encouraging as a songwriter to see that you can reinterpret your own stuff in a different format, and it still holds up. It's like a different line reading for an actor. I think with a song like 'The World's a Mess [It's in My Kiss],' it makes it a little sadder and it emphasizes the lyrics, which are fairly pensive. That was another song that we just kind of fell into. I did that bass line differently, and it just happened. And we got a chance to see how pretty the melody can be, and, well, it is sort of sad that the world's a mess."

The "Unclogged" shows were coordinated by the folks at Slim's, a San Francisco club, and recorded to ADAT by X's live sound engineer Mark Shoffner, with the help of engineer Michael Rosen. "When X asked me to check out the possibilities of recording," Shoffner says, "I started calling mobile units. My main concern was getting good mic pre's to get something to tape, but everything was really expensive and seemed like it was going to be cumbersome. I had put together a studio with Michael Penn, who I'd worked with a lot, using ADATs and an assortment of outboard mic pre's—a hybrid kind of thing. I called Michael Rosen to see if he'd help me on this, and we decided to build a studio in the back room of the church. We just lined up the gear, went in a little early and put it together. I know John's and Exene's voices pretty well, and I knew pretty well what was going to be coming at me, so we just mixed and matched mics and mic pre's and went straight to tape, using practically no EQ.

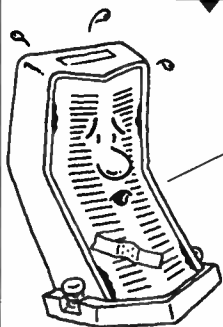
"For vocals, we were just using

RECORDING EQUIPMENT SYNTHESIZERS SPEAKERS  
GUITARS DRUMS P.A.'S AMPS  
Our inventory is  
**HUGE**  
Our delivery is  
**FAST**  
Our prices are  
**LOW**  
Your satisfaction is  
**GUARANTEED**  
CALL  
1-800  
8000  
L & M  
MUSIC  
RECORDING EQUIPMENT SYNTHESIZERS SPEAKERS  
GUITARS DRUMS P.A.'S AMPS

USE READER SERVICE CARD FOR MORE INFO

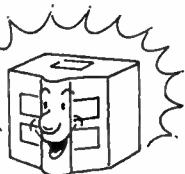
**GET IT FAST**  
Don't trust your audiophile cassette duplication needs to anyone but **Progressive Music**  
We have the "Fastest Turn-Around in the Known Universe!"  
ALL COMPLETE 4-COLOR PACKAGES..TYPESET, FILM, CHROME TAPE, FROM DAT  
500 CD's + 500 CASS 2290.00  
1000 CD's + 500 CASS 2865.00  
500 CD's 1465.00  
500 CASS 825.00  
**Progressive Music**  
2116 Southview Ave.  
Tampa, FL 33606  
(813) 251-8093  
FAX: (813) 251-6050  
Toll Free: (800) 421-TAPE  
Avail.: VISA & MasterCard

# TALKING HEADS



I'm so worn!  
Edge tracks  
bounce...I'm  
way out of  
spec...Am  
I done for?

No! Go to JRF.  
I did, and now  
I spec out  
like new!



- ▶ HEAD RELAPPING
- ▶ OPTICAL ALIGNMENT
- ▶ NEW REPLACEMENT HEADS



(201) 579-5773  
Fax (201) 579-6021

249 Kennedy Road, Greendell, NJ 07839

USE READER SERVICE CARD FOR MORE INFO

Dealers come  
& Dealers go...  
**One Pro  
Audio  
Company  
has been  
tops for  
40 years  
and going  
strong.**

*Put our strength  
to work for you.*



San Francisco • Oakland  
V:415-775-1316 F:673-8663  
V:510-652-1553 F:652-6575

Neve V72s, big old '60s tube mic pre's and [Shure] Beta 58s, for the obvious reasons, and we had some Avalon stuff, some GML stuff and some Neves. We used some Neumann 87s on the kit, and Michael had some [AKG] 414s. That's what we ended up with on [D.J. Bonebrake's] vibes, which I think is one of the coolest sounds on the record.

"Those shows were like inviting X into your home," Shoffner continues. "It was like they were going to make music on what was in your room. You just come in and sit around, get to know each other, and pick up whatever's there and make music. For me, what I'm most proud of on the whole project is the honesty. I don't know how many bands could get away with something as raw and honest as this."

The record was mixed by engineer/producer Don Gilmore (Pearl Jam, Best Kissers in the World) at Travis Dickerson's Recording Studio—the name for X's L.A. studio/rehearsal space. The facility, which Doe refers to as "quite a little clubhouse," is equipped with a Soundcraft 2400 console and Yamaha NS-10 and custom Augspurger monitors. Gilmore says he always uses the NS-10s because "they make you work harder to make it sound good.

"It was recorded really well," Gilmore says of the raw material. "Mark Shoffner did a really good job with clean mic pre's. At first, I was a little leery of that old Soundcraft; I was shocked at how cool this board turned out to be. I used a Neve 33609 and some GML EQ on the vocals—just tried not to compromise the integrity of the music. I tried to keep everything as real and live-sounding as possible."

Still, the mixing project was not without challenges. "It was done on ADATs, and the console was not automated," Gilmore says. "So I would mix down to tracks 23 and 24. I would be monitoring tracks 23 and 24, and I would punch-in on the whole mix. With an automated console, you enter your moves in the computer, and you just sort of sit back and watch the faders move, but we didn't have that luxury, so I'd set up an auto-punch in Rehearse mode, do my moves and just mix the song a section at a time. But mostly it was really pretty simple because it was a live record, so we didn't get into a lot of fancy moves."

"Unclogged was easy and kind of a gift, because it was all there," Doe says. "We didn't fix anything because we couldn't. There was so much bleed, and that adds to the atmosphere, just like rockabilly or Motown or '60s rock records: What we had was what we had. This stands up as a document. But, of course, after we tour with this record for about two weeks, we'll be doing it five times better than the record, as usual. I don't know when you ever get the chance to actually know the songs you're recording."

## THE JOHN DOE THING

X fans can look forward to hearing some new songs this fall on John Doe's second solo release, *Kissingsobard*, on Rhino Records' Forward label. It's an electric rock 'n' roll record, honest as they come. Like on X's records, the raw nerves of lost love, poverty and loneliness are exposed, but this time by a single voice.

"We tried a couple of these songs with X," Doe says, "but there was not as much of a double voice from the narrator's perspective." The treat of that is that Doe's lone vocal is truly a wonder—sweet, rich and wide with emotion from the first song, "Fallen Tears."

The accompanying band—whom Doe calls the John Doe Thing—includes Blasters guitarist Smokey Hornel, Brad Hauser of Edie Brickell & New Bohemians on bass (which Doe says freed him up to work harder on his vocal), and Joey Waronker (Beck, Walt Mink) and Cracker's Chalo Quintana trading off on drums. Exene Cervenka, D.J. Bonebrake and Sandra Bernhard guested on a track each, and the song "Liar's Market" features a final scream from one of Doe's children. "She has a Fay Wray-type scream," Doe says. "I asked her to scream into this DAT recorder, and that's what she came up with: 'You're fired!'"

On *Kissingsobard*, Doe again worked with Don Gilmore, this time in Seattle at Bob Lang's Studio, where most of the tracks were recorded live. "It's a really big stone room," Gilmore says. "We had a club-sized P.A. set up there and ran the kick and toms through it. We tried no headphones, but then we just went ahead with headphones, so the drums would sound nice and isolated.

"On a few of the songs, there was like an echo chamber there, and on

# LINEAR ACTIVATION: A NEW APPROACH TO LOUDSPEAKER DESIGN

Any PA can fill a room with noise. The goal of Linear Activation design is to fill the space with high definition, detailed, studio monitor quality sound. Linear Activation design concepts apply the lessons learned in years of professional touring sound reinforcement to "near field" sound reinforcement applications.

## THE NEAR FIELD: TWO DEFINITIONS

In the studio, "nearfield" means a spot where the direct output from the loudspeakers is the only factor determining sound quality. Room reflections arrive so late and are so much softer than the direct sound that they play no part in the listening experience. Studio nearfields are designed to operate at a distance of 1 – 4m (three to fifteen feet) and provide a reference to one or two listeners. Because the coverage area is so small (about one square foot, the size of the average human head) and reflected sound is not a factor, the only essential requirement for speakers of this type is flat on-axis frequency response. This can be achieved through the use of active or passive equalization. High SPL output capability is not required, since the listening distance is so short.

In typical live sound reinforcement applications such as clubs, corporate presentations, or worship services, "nearfield" means the entire listening area within roughly 15 – 65 feet from the loudspeakers. Much of the audience will actually be closer to the side or rear walls than to the speakers, so the reverberant field is a major part of the sound. The coverage area is hundreds or even thousands of square feet – extremely high output capability is required to provide "adequate" levels throughout such a space. Sound

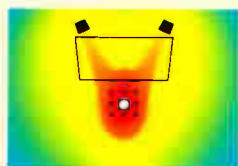
quality should be consistent throughout, so that all listeners can hear and appreciate the performance. When the reverberant field is very different in tonal balance from the direct sound, the ear is confused, intelligibility is low and the sound quality is perceived as "hollow" or "harsh." Hours of tweaking with equalizers cannot solve this problem, because equalizers cannot change the dispersion and coverage angles of the loudspeaker system.

## TOTAL ACOUSTIC OUTPUT

Linear Activation design recognizes that it is the loudspeaker's total acoustic output that determines how it activates a given listening area. When total acoustic output is optimized, coverage is consistent, the spectral content of the reverberant field matches that of the direct sound field (as it would in an unamplified performance) and every member of the audience can have a satisfying listening experience.

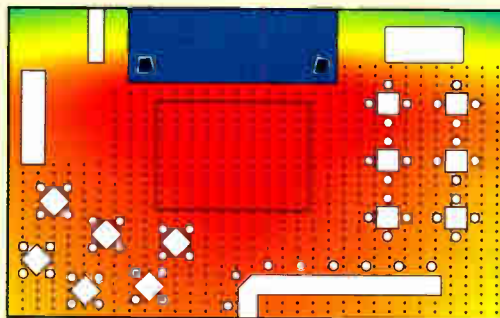
One of the keys to Linear Activation design is the requirement that the dispersion angle as well as the on axis amplitude remain consistent throughout the frequency range. Consistent coverage angle must be designed into the system from the beginning – it cannot be added later with equalizers.

In the course of optimizing the total acoustic output of the new LA Series of Linear Activation systems, EAW engineers have developed innovations such as the Elliptic Conical Waveguide used to control high frequency dispersion. But these new technologies are only useful because they are integrated into professional loudspeaker systems that produce Linear Activation of a small to medium size venue.



Typical Recording Studio Layout

*Studio monitors provide an accurate reference – but only in a small "sweet spot" a few feet away from the speakers and directly on axis to both of them.*



Typical Club Layout

*Linear Activation loudspeaker systems are designed to project "studio monitor" definition, detail and dynamics, but over a broadly defined coverage area that encompasses the whole audience.*

**CALL 800/992-5013 for a free copy of  
The LA Story: From the Concert Stage to the Next Stage.**



## Welcome to LA

### *Linear Activation: The Next Stage In Sound Reinforcement*

Linear Activation is an advanced approach to speaker design that draws on years of experience with professional touring systems. When you're ready to stand out from the crowd, the LA Series of Linear Activation loudspeaker systems is engineered to take you beyond the same old noise, to something no one else has ever really heard: your own sound.

Until now, the only place you could really hear the details that define your individual sound was the studio "sweet spot." The LA Series delivers studio monitor clarity to the entire audience. That's because the Linear Activation design process optimizes each LA Series system's total acoustic output to put high definition, high impact sound everywhere you want it. Simple idea. Took us over a year to make it a reality. There's a lot of our soul in these boxes – let us take you on a tour.



*Why is this crossover so complex that it took a computer program to help design it? Because integrating five high performance transducers into a single acoustical unit is not as simple as wiring up a couple of capacitors and inductors.*

*The LA325's dual 6.5 in. cones are specially treated to dampen spurious resonances. We mount them in a line array subenclosure to direct acoustic energy away from ceilings and floors. This separate midrange system delivers the character of voices and instruments without the distortion that makes ordinary PA speakers sound harsh or "mushy."*



*You've seen waveguides on high end studio nearfields, but no one has ever seen anything like this: our Elliptic Conical Waveguide™. It works with the LA325's 2-in exit compression driver (like the ones in our large touring systems) to project high definition upper octave detail in live sound nearfield applications (15 to 65 feet).*

# LA

Performance Audio Redefined

# UNTIL NOW

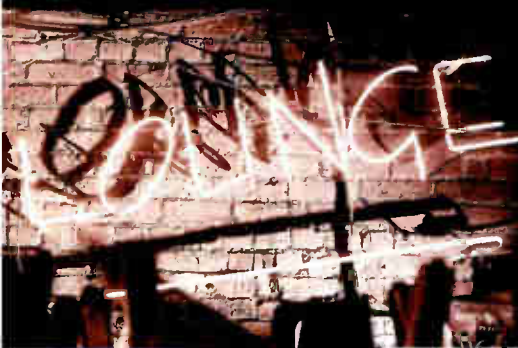


Call 800/992-5013 for a free copy of  
**The LA Story: From the Concert Stage to the Next Stage.**

World Radio History



# NO ONE COULD HEAR YOUR SOUND THE WAY YOU DO



EVERY CROWD MAKES THE SAME NOISE.  
EVERY INDIVIDUAL HAS A UNIQUE,  
UNREPEATABLE SOUND.

IT MIGHT BE A NEW SAMPLE YOU SPENT  
ALL NIGHT TWEAKING. A GUITAR TONE  
THAT COMES OUT OF YOUR SOUL,  
NOT OUT OF A BOX. A VOICE THAT'S  
UNMISTAKABLY YOUR OWN. IT MIGHT  
BE WHATEVER IT IS THAT HAPPENS  
WHEN A BAND FALLS TOGETHER.

IT TAKES A SPECIAL KIND OF  
DEDICATION TO FIND YOUR OWN  
SOUND. A SPECIAL KIND OF GUTS  
TO STAND UP AND MAKE THAT SOUND  
IN FRONT OF A CROWD. BUT NO  
MATTER HOW MUCH YOU PUT INTO  
YOUR SOUND, YOUR PA HAS BEEN  
PUTTING OUT THE SAME OLD NOISE.



# LA

Performance Audio Redefined

World Radio History

# If you can't hear that *Glitch* before They do...



## ...Your clients are going to Look at you Differently.

The great horned owl is extremely sensitive to sight and sound. The feathers surrounding its eyes help to gather and concentrate sound waves, its large eyes and sensitive retinas allow it to see in almost total darkness. Highly evolved senses are crucial to the owl's very survival.



World Radio History  
USE READER SERVICE CARD FOR MORE INFO

Audio engineers need detailed information.

Westlake Audio monitors...

Think of them as an information resource.

For more information:

**Westlake  
Audio**

2696 Lavery Court, Unit 18, Newbury Park, CA 91320  
(805) 499-3686 Fax (805) 498-2571

These top post and film facilities recently  
purchased a mixing desk.

*SONY PICTURES* (5) HOLLYWOOD

*BAVARIA FILM* MUNICH

*ARRI* MUNICH

*INTIMATE STUDIO* LONDON

*KTSU* SALT LAKE CITY

*PATRICK MIMRAN* GENEVA

*SOUNDFIRM* MELBOURNE

*WORKSTATION* NASHVILLE

*ARRI CONTRAST* BERLIN

*TARAN STUDIOS* CARDIFF

*RHUR SOUND* DORTMUND

*COLOR DYNAMICS* DALLAS

*SONY TV* (3) HOLLYWOOD

*SHEPPERTON STUDIOS* LONDON

*FFS* MUNICH

*RAINBOW STUDIO* OSLO

*WFAA* (2) DALLAS

*ELYSIAN RECORDS* BOCA RATON

*ILIAD* NASHVILLE

*STUDIO BABELSBERG* (2) BERLIN

They could have compromised by purchasing  
from our competitors.

**But instead, they chose something else.**

# THE BEST

**MPC**

**SERIES TWELVE**

 **Harrison**



ANALOG

DIGITAL

HYBRID

7104 Crossroads Blvd. - Suite 118 - Brentwood (Nashville), Tennessee 37027 - (USA) - Ph. (615) 370-9001 - Fax (615) 370-4906

USE READER SERVICE CARD FOR MORE INFO



'My Goodness' and 'Field of Dirt,' we set up the drums in there and went for a real boomy, open sound. Just a pair of overheads above the drums and a mic on the kick for kind of a different sound."

Lang's studio is centered around an old API 2488 console. For mics, Gilmore used AKG D-12s and 421s on the drums, and one Shure SM57 on snare. "I haven't been using a second mic on the snare for a while because it does a weird phasing thing to my ears that I don't dig that much," Gilmore says. "What I've been doing lately is, if I missed the sound of the snares, I'll put an Auratone on top of a tambourine on top of a snare when I mix, and then send a signal of the snare out to the Auratone and mike the bottom of the snare. Then I have control of the lower snare. It works if you want that rattle-y, underneath snare sound in conjunction with what you've got on tape. I've been using B&K 4011s on the overheads. They have a real nice open, airy sound." The room mics were a pair of Sony C-37As.

On bass, Hauser uses a Tube-works DI, which Gilmore had never used before, but he says he came to like its low, midrange punch. The bass cabinet is miked with an EV RE-20, and on guitars it was Shure 57s and 87s.

Doe's vocal is captured with a Shure SM7, which then goes through a Vintage Audioworks mic pre and then to a Neve 33609 compressor. "That's been my setup for a while," says Gilmore. "That compressor's got a limiting section, so if it's a real dynamic song, I can flip on the limiter, and it holds the vocal in place. On a few of the mellower songs, we wound up using a C-37A—a condenser tube mic—but mostly it was the SM7."

Doe says there was a lot of spontaneity to the sessions, which he sees as key. "That song 'My Goodness' happened by me detuning a guitar and a film crew showing up from Portland after we had finished the last note of the last song that we knew we wanted to track. We had tried the song in this other funky jazz way, and it didn't work, so we gave it a couple of tries while the film crew was there, and it happened. Smokey played with a drumstick on his guitar for half the song, and he'd pick up a 9-volt battery and use that for a slide on something

else. And luckily we didn't suck that spontaneity out of the production. You have to be very careful to maintain that. If you can clean up too many rough edges, it becomes just a machine doing it."

Gilmore dumped all of the tracks onto ADAT, and then he and Doe did the overdubs in X's studio. They transferred the overdubbed material back to 2-inch and mixed on to the Neve V Series at Cornerstone in Chatsworth, Calif.

The John Doe Thing will go on the road this fall, almost right on the heels of the X tour. "And now we're going to do a vinyl edition of the John Doe thing and the X thing," says Doe. "The X thing will be sold at our shows. I think we're going to use old record covers. We're going to take the old records out of the old record covers and put our stuff over it. That's what we've been doing so far, and it works really well. There was one that was a Belinda Carlisle record. I have nothing against Belinda Carlisle. She's nice enough [laughs], but having the blood kind of spurting on top of her head—I think she'd probably get a kick out of it." You can take the man out of punk...

"I wish that more people knew that X was still a viable creative source," Doe says. "A lot of people who think of themselves as being hip believe that we recorded two records and then ceased to exist, and it's insane. We've been playing all the time for the last four years, and people say, 'Oh, God, are you guys back together?'" Maybe some people just don't recognize them without the safety pins in their T-shirts. Maybe some people should have their ears unclogged. ■

—FROM PAGE 141, CLAIR MARLO

"When I was young, around 13, I was listening to the Alan Parsons Project and reading the credits," Marlo says. "I thought he was great because he put it all together: the writing, the producing the engineering, the arranging and the performing. I knew early on that I wanted this kind of control."

Released on the UNI/MCA-distributed indie label Wildcat Records, *Behaviour Self* is a remarkable display of contemporary musical vision. From the album's eerie opener "Wish," to "Goin' Down to Liverpool," the peppy world beat-flavored

**Most Music Stores Don't  
Have High Level Gear.  
Thankfully, We're Not  
Another Music Store.**

**AKG • NEUMANN  
SENNHEISER  
TC ELECTRONIC  
BRÜEL & KJÆR  
SANKEN • MILAB  
MICROTECH GEFEL  
FOCUSRITE • DEMETER  
GROOVE TUBE • DBX  
AUDIO-TECHNICA  
ANTHONY DEMARIA LABS  
SHURE • MEYER SOUND  
MILLENNIA MEDIA**

**CALL TOLL FREE  
(800) FINE MIC  
→ That's (800) 346-3642**

The  
**MICROPHONE**  
Company  
5805 Chimney Rock Road  
Houston, Texas 77081

USE READER SERVICE CARD FOR MORE INFO

## GOTHAM CABLE

A variation of Gothams' popular GAC-2 microphone cable that includes a PVC separation that has been made out of conductive material to enhance the mechanical/noise performance. To improve the capacitance of the cable we have chosen to use PE as isolation material. RF protection is assured through the design that features two opposing spiral wound bare copper shields, known as a "Double Reussen" shield.

Come See  
Us At  
**AES**

**DGS**  
PRO-AUDIO

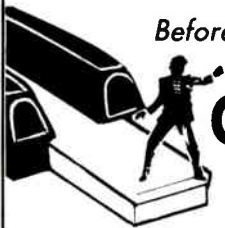
Deltron/Gotham Stateside  
US Sales & Stocking Warehouse

**800-292-2834**

Arlington, TX 76003

SOUND CONNECTION  SOUND PERFECTION

# KEYBOARDS



Before You Jump...

**CALL US LAST!**

**ALL MAJOR BRANDS**

- MUSICIANS
- STUDIOS
- BANDS
- SCHOOLS
- CHURCHES

- SYNTHESIZERS
- DIGITAL PIANOS
- RECORDING GEAR
- DRUM MACHINES
- SAMPLERS
- AMPLIFIERS
- MIXERS / EFFECTS

Call Us When You're Ready To Buy!



**1-800-795-8493**

1007 AVENUE C • DENTON, TX 76201  
FAX (817) 898-8659

USE READER SERVICE CARD FOR MORE INFO

## WHAT DO AEROSMITH, GARTH BROOKS, & U2 HAVE IN COMMON?

Someone Had To Record Them.

It might as well be you. Right now there are thousands of good paying jobs in the music industry for quality audio engineers and assistants. But no one can just walk into a major recording studio and ask for a job. The audio recording industry demands specialists. Call us today at 1-800-562-6383 to find out how, in just a matter of months, we can give you the training you'll need to get that exciting first job. Call today.



2300 East Broadway Road  
Tempe, Arizona 85282

**1 800 562-6383**

duet with former Wall of Voodoo member Andy Prieboy, and the poignant closer, "Dominique," *Behaviour Self* effectively blends traditional pop with folk, reggae and even light jazz styles.

The daughter of Croatian parents, Marlo first learned accordion but switched to classical piano at age nine. She formally studied music through her graduation from Boston's Berklee School of Music in the early 1980s. Intrigued with the art of recording and how the best musicians were able to use the studio as an instrument, Marlo had worked as an intern in a small Manhattan studio as a teenager, before taking extensive recording courses at Berklee.

"It was this combination studio and mastering facility called Variety, located in the heart of the Combat Zone on 42nd Street," she says. "Their main thing was Spanish music and soundtracks to porno films. They

thought it was funny that I worked there and was so eager to learn the trade. They would play me all these really rude bits from the films, and I had to mix music underneath them. Needless to say, I learned a lot of the basics there, and by the time I arrived at Berklee, I was one of the few women in my class to really know my way around a studio."

After graduating from Berklee (along with future pop star Aimee Mann), Marlo spent nine months on the road in a Holiday Inn cover band, playing guitar, keyboards and accordion. Then, one night after she had had enough, she took the advice of Horace Greely and decided to go west.

"I left Boston with a guitar, a trunk full of clothes, \$300 and the promise of a job in the music business," she says. "By the time I got to L.A., the money was gone and the job had fallen through. I only knew one per-



Altan (from left): Claran Curran (bouzouki), Dermot Byrne (accordion), Malread Ni Mhaonaigh (vocals, fiddle), Daithi Sproule (guitar) and Ciaran Tourish (fiddle, whistle)

### Altan, Ten Years Later

Irish traditional band Altan recently released a compilation CD entitled *The First Ten Years: 1986/1995* on Green Linnet Records. The collection traces not only the band's history but their increasing success, from their early releases, *Altan* and *Horse With a Heart*,

which were recorded at Dublin's Lansdowne Studios, to *Island Angel*, which the band co-produced with Brian Masterson at Windmill Lane. The tracks on the compilation were selected and remixed by Bothy Band founder Donal Lunny.

—Barbara Schultz

son in L.A., who was kind enough to let me sleep on her couch for three months until I got a gig."

Marlo skipped from band to band, playing everything from country to alternative. During this period, she gradually began gaining a name and reputation as a session player, arranger and producer in L.A.'s tight recording circuit. By 1989, she had landed a job producing Harry Chapin's posthumous release, *The Last Protest Singer*. That led to other projects and an alliance with Doug Sax, owner of L.A.'s Mastering Lab and the audiophile record label Sheffield Lab Recordings.

Sax hired Marlo to produce a few jazz fusion acts for the label and eventually signed her to record her first solo album, which she made with help from members of Toto and Little Feat. "My first record was called *Let It Go*, and it's totally different from this one," says Marlo. "It was more of a jazz album with pop vocals." Although she made a slight dent in the Adult Contemporary charts, *Let It Go* went mostly unnoticed in the U.S. Abroad, however, it saw considerable success, especially in the Philippines, where the single "Til They Take My Heart Away" went to Number One.

"I learned the most about recording from Doug Sax and working with the Sheffield label," Marlo says. "I got a chance to listen to a lot of incredible stuff. He has a very high standard, and I learned to aim for that standard. I learned about what a good mic would do, and how to place a mic to get the maximum potential out of it."

During the four-year gap between *Let It Go* and *Behaviour Self*, Marlo continued her work as a hired gun (she wrote and sang music for the blockbuster film *The Firm*). She also met keyboardist and producer Ace Baker, whom she eventually married. "He's better at some things than I am, and I am better at other things than him," says Marlo. "Together, we're pretty powerful."

Inside their modest Los Angeles home, they gradually built the studio where they recorded and mixed *Behaviour Self*. Most of the tracking was done in either the garage or the living room. The couple has two control rooms in the house, as it is not unusual for each of them to be working on separate projects at the same time.

In the main control room, Marlo has a Mackie 24x8 with a 24E expander module. There are also two

**dynaudio acoustics**

At less than \$700/pr. there are no excuses not to own the Dyns!

**BM5**  
2-way nearfield monitor

Welcome the no-nonsense monitors from the leader in serious monitoring. Dynaudio Acoustics. Introducing the new BM5 2-way nearfield monitors. The BM5s break new ground for low cost/high performance reference monitoring. Utilizing new materials, production methods, and driver designs - in short, all new technology - Dynaudio has created a new standard, again. Crafted in Denmark by people so devoted to advancing loudspeaker design, some call it fanatical. Compare the BM5s to other popular nearfield monitors, and you'll be a Dyn fanatic, too!

And at under \$700/pr.\* there's no reason not to use the best anymore! Dash to your local dealer and demand the new Dyn BM5s.

**dynaudio acoustics**

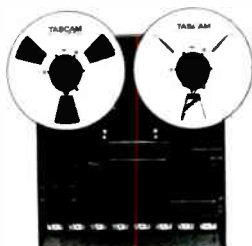
Available through selected dealers music stores and pro audio specialists  
\*based on mfr's suggested retail price of \$699/pr.

U.S. Dist. : **AXI** - Tel. (617) 982-2626 • Fax (617) 982-2610  
In Canada : **sonotechnique** - Montreal, Tel. (514) 739-3368  
- Toronto, Tel. (416) 947-9112

USE READER SERVICE CARD FOR MORE INFO

## RECORDING EQUIPMENT

—All Major Brands—



### FOR STUDIOS/HOMES CHURCHES/CLUBS

- Reel to Reel Decks (2-4-8-16-24 Track)
- Cassette Decks • Mixing Boards
- Mikes • Studio Monitor Speakers
- Special Effects Units Accessories
- Digital Recording

**TASCAM**  
TEAC Production Products

- VOLUME DEALER
- NEW & USED
- E-Z TERMS
- ALL MAJOR CREDIT CARDS
- PROFESSIONAL ADVICE



Call for pricing information.

## RHYTHM CITY

1485 NE Expressway  
Atlanta, Georgia, 30329

1-404-320-SALE • 1-404-320-7253

Special Pricing for Package Systems.

## MEMORY & STORAGE MEDIA

CALL US FOR ALL YOUR NEEDS

- Hard Drives
- Optical Drives
- SCSI Controller
- Memory
- CD Rom
- Cables

We also carry most major brand computers and monitors

- McINTOSH
- TOSHIBA
- SONY
- NEC
- IBM
- COMPAQ
- RADIUS
- SUPER MAC



G.B.S.

2811 Ocean Park Blvd., Santa Monica, CA 90405  
Voice: (310) 396-8750 Fax: (310) 392-5684

USE READER SERVICE CARD FOR MORE INFO

## WhisperRoom<sup>INC</sup> SOUND ISOLATION ROOMS



Recording • Rehearsal • Broadcasting  
Remote Capabilities • Audio for Video  
A/B Testing • R & D  
Assemble/Disassemble in Minutes  
Various Sizes • Expandable  
Choice of the Pro's!

Tel: (615) 585-5827 Fax: (615) 585-5831  
116 S. Sugar Hollow Rd. Morristown, TN 37813 USA

Mackie 1604s, which she used as sub-mixers, along with a Kawai MX8SR. Marlo is quick to credit the high sonic quality of her home recordings to the fact that she and Baker equipped their room with excellent outboard gear. These include Mastering Lab and GML mic pre's, a Lexicon LXP-1, Boss SE50s, Roland SRV2000, Yamaha SPX90s and D-1500s, Tech 21 PSA-1 SansAmp, Alesis QuadraVerb, ADA Microcab, and a wide variety of Aphex outboard gear.

She and Baker drive the gear through Macintosh computers on a variety of sequencing software programs; Mark of the Unicorn provides the main MIDI interface software.

Marlo used an extensive collection of keyboards and drum machines on the record, including the Yamaha KX88, several recent Kurzweil samplers and synth modules, E-mu Proteus 1 and 2, Ensoniq VFX, a Korg Wavestation, and nearly every Roland model on the market.

Vocals were recorded on a Neumann TLM 170 and A-T 4051s. She also used various Sennheiser and AKG mics to record some of the instruments. *Behaviour Self* was made on 24 tracks of ADAT, with BRC. "I learned to use the ADATs pretty effectively," says Marlo, who spent six months writing and recording the album. "In some cases, I had 24 tracks of background vocals, which I bounced down to a few tracks. I thought that was really cool."

According to Marlo, getting the new album released was much more difficult than the writing and recording. "I tried for a long time to get a major-label deal with a few demos, but I couldn't get signed. Nobody wanted to know about my stuff. I just couldn't get a deal, and I was really frustrated. Eventually, Alex and I just decided to do it ourselves, and my manager decided to put it out on his own label, Wildcat, which is distributed by UNI/MCA."

Today, Marlo says it was the best decision she could have made. "I am so glad that I did this album this way. I had all the freedom to do it the way I wanted. We made it for not too much money. I might not have had this album the way it is if a major had been involved. I might have had an A&R guy telling me to change the songs because he didn't hear a hit. Nobody was standing over me with this. It was great.

"Today's music industry has forced

everyone to be more creative," she adds. "That was the case with this. I had to spend what money I had to get the most out of what I had. I think this is a good thing. People are going to have to find new and interesting ways to get their music out there."

As Marlo winds down the interview to go back to work, she ends our talk with a question: "All the crap that the major labels signed in the 1980s, almost all of it is gone today. So, what does that tell you?" ■

—FROM PAGE 141, DEREK & THE DOMINOS

hit when it came out that summer, thanks in part to the single "After Midnight." Clapton split with Delaney & Bonnie after a brief American tour in the winter of 1970, and by the end of that spring, he had formed a new band around three of the players from that outfit: drummer Jim Gordon, bassist Carl Radle and keyboardist Bobby Whitlock. They went by the moniker Derek & the Dominos (another futile attempt by E.C. to avoid the spotlight), and they mainly played small club gigs in England before traveling to Miami's Criteria Studios in early August 1970 (the same month *Eric Clapton* was released) to cut an album with the enormously respected R&B producer Tom Dowd.

Dowd had been working on the second album by an up-and-coming Georgia group called the Allman Brothers Band, and it was he who arranged a meeting, after an Allmans show in Miami, between Clapton and the incredible young guitarist Duane Allman, whose work Clapton knew from records by Wilson Pickett ("Hey Jude") and others. Clapton and Allman spent the entire next day and evening jamming at Criteria, and a day later, Clapton invited Duane to play on the album that would become *Layla and Other Assorted Love Songs*. "I knew Duane, we were friends," Bobby Whitlock told writer Mike Metler a few years ago. "He was excited to be involved in this project. He was *into* it. Duane was like a shot in the arm—he fit the band like a hand in a glove. His playing was so simple, so tasty."

Most of the songs the band was recording were intensely personal blues-based tunes about the agony of unrequited love, drawing on Clapton's own experience: He had fallen deeply in love with Patti Boyd Harrison, the wife of one of his best

Creative control, superlative sound and uncompromising support — Lexicon's commitment to the audio professional.

# The New 300L with LARC: The World Class Touch.



Introducing the **Lexicon 300L**, the newest addition to Lexicon's world-class digital effects systems. It's a new version of the award-winning Model 300 — with **LARC** control.

Offering analog/digital mixing, timecode automation, compression, unique mastering tools and a full complement of Lexicon's finest reverb and effects programs. And if you already own a **Lexicon 300**, you can upgrade.



**Lexicon Alphanumeric Remote Control**  
Bring your favorite effects processors under total control.

## Lexicon

**Heard In All The Right Places**

If you own a **300L**, **480L** or **224XL**, you can now have multi-machine LARC control via the **LR-4 FrameLink** — genuine examples of Lexicon's professional commitment. Few studio tools are as familiar as the LARC — putting you in touch with the sounds the competition imitates but never duplicates, without ever leaving the sweet spot. Call your Lexicon dealer for full details.

Contact: 100 Beaver Street, Waltham, MA 02154 Tel: 617/736-0300 Fax: 617/891-0340 E-Mail: 71333.434@compuserve.com

**H** A Harman International Company

USE READER SERVICE CARD FOR MORE INFO

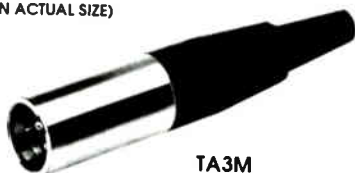
# Switchcraft®

## TINI Q-G® Miniature Connectors

These high-quality audio connectors are miniature versions of the full-size Q-G line. They are ideal for use with miniature microphones, wireless belpacks, instrument pickups, and anywhere space is too tight for conventional microphone plugs. Features are: positive latch lock, secure cable strain relief, integral flex relief and nickel finish. Available in 3 to 6 contact styles.



TA3F  
(SHOWN ACTUAL SIZE)



TA3M

For Immediate Delivery and Competitive Pricing on the Tini Q-G, or any of Switchcraft's Audio or Video products, Call:



**CAL SWITCH**  
California Switch & Signal, Inc.  
[800] CAL-SWCH  
225-7924

"Distributor  
of the  
Decade"

USE READER SERVICE CARD FOR MORE INFO

6054 SUNSET BOULEVARD, HOLLYWOOD, CA 90028

1985  
TEC  
RECORDING & MASTERING

Bernie Grundman  
MASTERING

tel 213 465 6264 fax 213 465 8367

The advertisement features a stylized graphic of a musical staff with a treble clef and a note, set against a background of stars and a glowing ear. A wavy line representing a sound wave or signal path curves across the bottom left.

friends, Beatle George Harrison. (His ardor was no doubt fueled by the time he spent in the summer of '70 working on Harrison's solo debut, *All Things Must Pass*, with the other Dominos-to-be, under producer Phil Spector, who also produced two songs for the fledgling Dominos.) A friend of Clapton's gave him a copy of a book called *The Story of Layla and Majnun*, an epic 12th century Persian tale of a doomed romance, and Clapton immediately saw himself as the suitor driven to madness by the power of his love. The songs on *Layla* are dripping with a palpable—but beautiful—agony, from "Why Does Love Got to Be So Sad" to "I Am Yours," "Bell Bottom Blues" and, of course, what would become the most famous song on the album, "Layla."

Allman, Clapton and the Dominos managed to track 11 songs in their first week at Criteria, working with Dowd and a handful of staff engineers, including Ron and Howie Albert, Chuck Kirkpatrick, Criteria owner Mack Emmerman, Karl Richardson, and piano specialist Albhy Galuten. On the morning of September 9, the group cut a version of Jimi Hendrix's "Little Wing." That afternoon, with Albert at the board, they tackled "Layla," a tune Clapton had described as "just a little ditty." It was Duane Allman who encouraged Clapton to speed up this "ditty" to a full-throated rocker, and Duane who conceived the memorable guitar hook. The basic tracks were cut live in Studio B, which was equipped at the time with a custom 24-input MCI console designed primarily by Emmerman and Dowd. "It was only 16-out, so you had to patch the last eight tracks to get to 24," remembers Richardson. "The recorder [an MCI 16-track] had this huge electronic doghouse built on top of the tape deck—it was like this kitchen cabinet above it. The transport and the motors were down below, and then there were support columns and on top of that a huge box that contained the tape electronics. I loved that machine; it was great.

"One thing that happened on those sessions, though, was a girl from the band's entourage came into the studio, and she had put a cup of coffee on top of the machine. The machine went into rewind, and the coffee went into the master tapes of 'Layla'! Tommy Dowd and I happened to be in the room—and I think

Ronnie Albert was there, too—and of course we freaked. I remember sitting there with Tommy, and we ventilated the tape: We put the machine in a very slow rewind or fast forward mode, and we used Chem-Wipes all over the tape to get rid of the coffee. Fortunately, it worked.”

Richardson says that in those days, Studio B was mainly wood with a carpeted floor. It had a custom wood diffusion system built by Criteria’s in-house carpenter. “The room had a rock ‘n’ roll tone,” Richardson says. “We didn’t have a drum booth at that time, so Jim [Gordon] was right in there with everyone else, and it sounded fine.”

Surprisingly, both Clapton and Allman used small Fender amps for their parts: mainly Champs and Princetons. “We closed the top of the piano and set the amps up on it so that the Champs were at ear level,” Ron Albert says in Scott Freeman’s excellent recent biography of the Allman Brothers, *Midnight Riders* (Little, Brown, 1995). “It was the only way that Eric and Duane could hear themselves. You’d turn them up to ‘10,’ stick a microphone on them and go.” Richardson’s recollection is that the main guitar mics were Shure SM58s, with Neumann U87s used on a few things.

“The way the band liked to work,” Richardson says, “is they’d cut tracks, and then the next day, they’d come in and listen to the playback. They’d all go ‘thumbs up’ or ‘thumbs down,’ and if it was ‘thumb’s down,’ that meant, ‘We can go out there and beat it!’ So a lot of times there were multiple sessions of the same song, only because the band and Tommy probably felt they could beat it.”

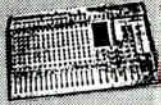
And, of course, anyone who knows the album well is aware that there are *dozens* of overdubs—indeed, if there is a criticism that can be fairly leveled at this masterpiece it’s that in places it sounds cluttered; it’s almost too much of a good thing. On the song “Layla” alone, for instance, there are some ten guitar tracks, with three and four axes frequently going at once. As far as who played what in this sea of guitars, Duane said at the time. “For anybody who doesn’t know and cares enough about it, I play the Gibson, Eric plays the Fender. If you can tell between a Gibson and a Fender, then you’ll know who played what.” Naturally, all of the bottleneck parts are Duane’s.

As originally recorded, “Layla” is



# SPEIR MUSIC

## Dallas, Texas



• **GIANT** Inventory  
– New and Used

• **Over 30 Years**  
in Business!  
Buy with Confidence!

• **CALL NOW**  
for the Best Deal Anywhere!



# 800 • 219 • 3281

1207 S. Buckner / Dallas, TX / 75217 / 9-6 M-F

USE READER SERVICE CARD FOR MORE INFO



## Only Dreamhire can offer the following:

The largest inventory and most extensive selection of expertly maintained, fully updated professional audio and midi equipment for rental on the planet.

The friendliest, no-nonsense personnel in the business.

The flexibility and resources to be able to tailor a quote to suit your demanding needs and tight budget.

**Three worldwide 24 hour locations**

New York City: 212-691-5544 / 800-234-7536 (outside NYC)

Nashville, Tennessee: 615-321-5544

London, UK: 081-451-5544

Call now for your copy of our rate card and/or our latest list of ex-rental equipment available for purchase.



Switchcraft's patented Littel-Plugs® are ideal for use with standard 1/4" phone jacks including Switchcraft's Littel-Jax® jacks. The rugged #580 (shown at bottom of photo) is a 2-conductor plug featuring solder termination, shielded handle, cable clamp and bears the familiar Switchcraft® logo.

The 3-conductor 299 plug (middle product in photo) also features solder termination, shielded handle and larger cable clamp wings for improved strain relief on larger cables.

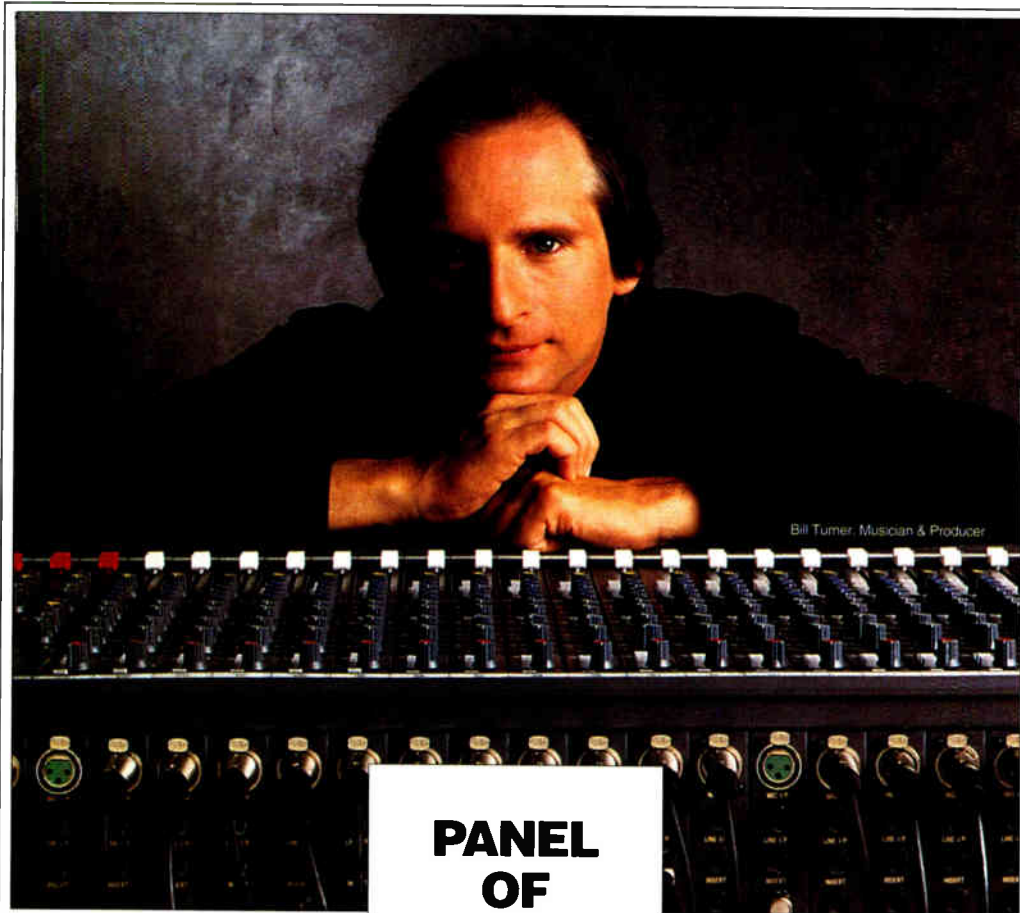
Shown at the top of the photo is Switchcraft's #121 2-conductor extension phone jack for standard 1/4" diameter phone plugs, featuring solder termination and a shielded, screw-on handle. Part #131 is the 3-conductor version of the extension jack.

Request Switchcraft's AVP-3 catalog for details. Call (312) 631-1234 ext. 243.



Switchcraft® offers a complete line of adapters including the 3-contact female to female, #389 (with Switchcraft A3F inserts at both ends) and the 3-pin male, #390 (with Switchcraft A3M inserts at both ends). Both the #389 (shown at top of photo) and the #390 (shown at bottom of photo) have pre-wired contacts. The female version has a polarizing boss; the male version has a polarizing groove.

Request Switchcraft's AVP-3 catalog for details. Call (312) 631-1234 ext. 243.



## PANEL OF EXPERTS

"Being an independent producer, we often have to create the product on location and many times outdoors. This is the trickiest... anything can happen outdoors. We eliminate a lot of the 'gremlins' by using only the parts and connectors we feel are the best... and that translates to Switchcraft®. We never leave the studio without Switchcraft."

Bill Turner is an expert on professional sound studios as well as being a renowned session musician\*. Bill is equally talented as a producer in his Brooklyn, New York, studio, Bill Turner Productions (BTP).

Switchcraft manufactures microphone connectors, plugs, adapters, cable assemblies, receptacles, patch cords, audio patch panels, and more. If you have a custom application, we'll help you design and execute your concept. Wherever music is made, Switchcraft can supply the components and assemblies to make it sound better.

So why use ordinary components when you can work with a panel of audio experts? When you do, you'll discover what Bill Turner has known for years. "Insist on Switchcraft... we do. It's the undisputed Standard of the Industry."

After all, one audio expert deserves another.

\*Among his noteworthy accomplishments, Bill Turner played lead guitar with Bill Haley, and toured Europe with a revival of the original 1954 Comets band. He performs and records with his own band, Blue Smoke.

Request Switchcraft's AVP-3 catalog for more information. Call (312) 631-1234 ext. 243.

### Choose The Look You Like



The D series of Q-G® connectors offers a choice of satin, pebbled, or black metal finish for panel or chassis-mounting. Choose from 3 to 7 contacts or pins with silver or gold plating. Shown above, left to right: D3F (pebbled), D3FS (satin), D3M (pebbled) and D3MS (satin). For black finish order D3MB or D3FB.

Request Switchcraft's AVP-3 catalog for more information. Call (312) 631-1234 ext. 243.

### Durable Q-G® Audio Connectors



Preferred by audio professionals the world over, Switchcraft Q-G® connectors, such as the A3M, A3MBAU, A3FBAU and A3F (shown left to right), feature unsurpassed durability with a choice of finishes and contact platings. High performance inserts are available in Switchcraft® green or black. Solder terminals rotated for easier access and soldering.

Request Switchcraft's AVP-3 catalog for details. Call (312) 631-1234 ext. 243.

# Switchcraft

A Raytheon Company

Visit us at the  
AES Show . Booth #1254

Switchcraft, Inc.  
5555 N. Elston Avenue  
Chicago, IL 60630  
(312) 792-2700  
(312) 792-2129 (FAX)



LAFEL		ATLANTIC RECORDING CORPORATION		1641 BROADWAY		NEW YORK, N.Y. 10023		ARTIST	
ATLANTIC		1641 BROADWAY		NEW YORK, N.Y. 10023		NEW YORK, N.Y. 10023		DEREK & THE DOMINOS	
PRODUCER		Lay Dowd		STAFF		STUDIO		D CRITERIA	
END-NEEP		STAFF		STUDIO		D CRITERIA		DATE	
TRACK IDENTIFICATION CHART									
"LAYLA" 1ST SECTION									
TAKE NO.	TITLE	2	3	4	5	6	7	8	
ORGAN BOTTOM	ORGAN TOP	ERIC & DUANE (DUPLICATE SOLOS)	DUANE (SOLOS)	ERIC (RHYTHM)	BASS	DRUMS (LEFT)	DRUMS (RIGHT)		
R-1/0	L-4/0	M-1/0	L-1/5	M-1/0	L-1/0	L-1/0	R-1/0		
TAKE NO.	TITLE	9	10	11	12	13	14	15	16
ERIC GUITAR HARMONY WITH RE-11-12	TIMBUKUMA O/D	ERIC GUITAR HARMONY WITH 9-12	ERIC GUITAR HARMONY WITH 9-11	BOBBY (CHORUS)	ERIC (LEAD AND CHORUS)	CHORUS DOUBLE (BOBBY)	CHORUS DOUBLE (ERIC)	ERIC LEAD (LAST OPTION ONLY)	
R-1/0	M-1/0	L-1/0	M-1/0	R-3/0	L-1/3	R-3/0			
"LAYLA" 2ND SECTION 7:10									
TAKE NO.	TITLE	1	2	3	4	5	6	7	8
ORGAN BOTTOM	ORGAN TOP	GUITAR LEAD (LEFT) O/D	GUITAR LEAD (RIGHT) O/D	DUANE O/D	BOBBY GUITAR RE-RECORDING OF LEAD O/D	DRUMS O/D	DRUMS O/D	DRUMS O/D	DRUMS O/D
R-1/0	L-4/0	M-1/0	L-1/5	M-1/0	L-1/0	L-1/0	L-1/0	R-1/0	R-1/0
TAKE NO.	TITLE	9	10	11	12	13	14	15	16
DUANE O/D	PERCUSSION O/D	BASS O/D	CYMBALS (RIGHT) O/D	CYMBALS (LEFT) O/D	PIANO BOTTOM	PIANO TOP			
9/9/70	9/9/70	9/9/70	9/9/70	9/9/70					
R-1/0	M-1/0	L-1/0	L-1/0	R-1/0	R-1/0	L-1/0			

Original track sheet from "Layla"

really just a three-minute song. The famous instrumental coda that begins (at 3:07) with a simple solo piano line and then builds majestically into a soaring chordal progression accented by the bird-like cries of Duane's slide guitar, was not even meant to be part of the song originally. "Jim Gordon wrote that and had been secretly going back into the studio and recording his own album without any of us knowing it," Clapton told an interviewer. "We caught him playing this one day and said, 'Come on, man. Can we have that?' And we made two pieces into one song." Actually, Dowd himself did the edit, and then Duane added his intricate slide parts under the piano line by Gordon (rather than Whitlock). Clapton only plays acoustic guitar on the coda.

Tracking and overdubs for the entire double-album took just two-and-a-half weeks, and the complicated mix just a few days. The mastering engineers had their work cut out for them, too: On "Layla," the tempo minutely shifted several times over the course of the song because it was mixed down on a temperamental Ampex 351. That explains why generations of young guitarists trying to play along with the record found it to be "out of tune" in places.

The public at large didn't know and didn't care about that, of course. And when the album was released in late November 1970, the public didn't seem to care much about the album


as a whole. The first single, "Bell Bottom Blues," barely cracked the Top 100 when it came out in February 1971, and the follow-up, "Layla," released the next month, only made it to Number 50. "The pity of it was that it took a year for it to hit," Tom Dowd says in *Midnight Riders*. "When it didn't hit in the first six months, I thought, 'The public is just a bunch of assholes. They don't know what the hell is good or bad anymore.' Then six months later, [Layla] was like the national anthem."

True enough. Album rock radio continued playing the track through the summer and autumn of '71 and into '72, so "Layla" was re-released as a single in the spring of '72, and this time it was a massive hit, reaching Number 10.

Derek & the Dominos—sans Duane—would stay together less than a year before Clapton's increasing drug dependency effectively sidelined him for an extended period. Duane Allman died in a motorcycle accident in the fall of '71. Jim Gordon had a successful career as a session drummer until he had a psychotic break and murdered his mother; he's still in jail. Carl Radle died of a drug overdose in 1980, and Bobby Whitlock died last year. A couple of years after "Layla," Clapton successfully wooed Patti Harrison, and the two were married in 1974. Their union lasted until 1988. The songs inspired by Clapton's longing will last forever.


## HEAD RELAPPING

The contour and performance of your heads are restored to factory specifications before a precise optical/digital assembly alignment is performed. Original replacement heads also in stock.




## MOTOR REBUILDING

Your Capstan, Reel, and Tachometer motors are rebuilt to quiet, flutter free perfection.



— Become an AMP SERVICES customer and enjoy a level of quality workmanship and individual attention rare in today's business environment. Call:

Audio Magnetic Professionals



224 Datura Street, Suite 614  
West Palm Beach, FL 33401  
1 (800) 826-0601 In Florida (407) 659-4805  
Authorized OTARI, SONY, TEAC Parts Dealers

USE READER SERVICE CARD FOR MORE INFO

## SALE! PLUS FREE ADHESIVE!

### MARKERTEK™ ACOUSTIC FOAM GIANT 54" x 54"

**Immediate Shipping**

2" Reg. \$29.95 Now \$19.99 • 3" Reg. \$39.95 Now \$29.99! KILL NOISE QUICK!

High performance, full-size sheets of super high density MarkerTek foam. EZ mount. Blue or gray. Super-effective sound absorption for studios. MarkerTek offers best value, looks professional & is proven in studios worldwide. Request Foam-Buyers Guide/Catalog, specs & free samples today. VISA, MC, AMEX, COD, PO's, QUANTITY DISCOUNTS.



### MARKERTEK JUMBO SOUND ABSORB BLANKETS

Heavy-duty 72" x 80" padded blankets absorb sound wherever they're hung or draped. Fabulous for stage, studio & field use. Top professional quality at a super saver price! Weight: 6 lbs. Black, \$19.99.

### MARKERTEK BLADE TILES™

HIGH PERFORMANCE  
LOW, LOW COST!  
\$3.49 per tile, 16x16x2". America's best acoustic tile value, only from MarkerTek! Charcoal. Also available 16x16x3" as shown, \$4.49 each.

MARKERSTIK™ foam adhesive. FREE with any Foam purchase in this ad! Limited offer. A \$5.95 per tube value.

## SONEX

All the colors and sizes plus great prices!

\* Get our FREE 149-page catalog of over 6,000 exclusive and hard-to-find supplies for audio & video.

**800-522-2025** America's most unique catalog for audio & video!  
FAX: 914-246-1757

## MARKERTEK™

4 High St. Saugerties New York 12477 U.S.A. VIDEO SUPPLY

# NEW PRODUCTS



**SRS FFT ANALYZER**

The SR780 from Stanford Research Systems (Sunnyvale, CA) is a 2-channel FFT spectrum analyzer with a frequency range of 102.4 kHz, dynamic range of 90 dB, and a fast 100kHz real-time bandwidth. Measurements include FFT, time record, transfer function, coherence, cross correlation, cross spectrum and auto correlation. Features include ANSI standard real-time octave analysis ( $\frac{1}{2}$ -,  $\frac{1}{3}$ -,  $\frac{1}{2}$ -octave), swept sine measurements (145dB dynamic range), transient capture (2M samples) and optional computed-order tracking. A built-in low-distortion (-80 dBc) source generates sine, two-tone, chirp, white noise, pink noise, burst chirp, burst noise and arbitrary outputs. The SR780 performs band, sideband and harmonic analysis, GO/NO GO testing and real-time math operations on your data. It features 8 MB of memory (expandable to 32 MB), up to 800-line frequency resolution, built-in floppy drive and RS-232 and GPIB interfaces. List is \$9,950.

Circle 229 on Reader Service Card

**DYNATEK CD-ROM RECORDING SYSTEM**

DynaTek (Bedford, Nova Scotia) announces the CDM 200 CD-ROM recording system for use with Windows-based and Macintosh computers. The system combines an external, SCSI-based, double-speed CD recorder with everything needed to produce CDs, including all the necessary cables, blank CD-R discs and DynaTek's DiscMaster software. Retail is \$1,695.

Circle 230 on Reader Service Card

**ROLLS RP220 TUBE PREAMP**

Now shipping is the RP220 dual-tube mic preamp from Salt Lake City-based Rolls Corporation. The unit uses two 7025 vacuum tubes in the gain stages, and each channel features true transformer-balanced XLR inputs with switchable 48VDC phantom power and a  $\frac{1}{4}$ -inch unbalanced instrument input. Two unbalanced  $\frac{1}{4}$ -inch outputs and one balanced XLR out are also standard. The 220 also has a five-segment LED ladder for output level indication. The preamp retails for \$499.99.

Circle 231 on Reader Service Card



**TRACER TECHNOLOGIES DART**

Tracer Technologies (Dalastown, PA) offers its Digital Audio Reconstruction Technology software. Retailing at \$399, DART is designed to remove surface noise, pops, clicks and other disturbances from any audio source. After recording with any Windows-compatible sound card, DART applies a Smoothing processor to smooth/reconstruct the signal at the first stage of the noise-canceling procedure; a Postfiltering processor to remove surface noise, hiss and other constant distortion; and an Outlier detector, which removes impulsive noises. The software allows auditioning of the removed noise in a separate file and previewing of numerous takes of the same sound file. Included is an 8-band graphic EQ, cut and paste editing, splitter and a variety of filtering and marking options.

Circle 226 on Reader Service Card

**SENNHEISER HD265 HEADPHONES**

Designed for critical listening are Sennheiser's (Old Lyme, CT) Model HD265 headphones, featuring two-layer diaphragm technology and neodymium-ferrous magnets for deeper bass without boominess. Acoustically neutral, sealed circumaural earcups provide maximum isolation from ambient noise.

Circle 227 on Reader Service Card

**BI-TRONICS COMBO-12 SOLDERABLE PATCH PANEL**

Bi-Tronics' (Tuckahoe, NY) Combo-12 is the first solderable,  $\frac{1}{4}$ -inch/XLR combo patch panel. The unit accepts male XLR or  $\frac{1}{4}$ -inch mono/stereo connectors, eliminating the need for costly adapters. A 12-jack, single-rack-space panel sells for \$139.95.

Circle 228 on Reader Service Card

**EV FX70 ROTARY SPEAKER SIMULATOR**

Electro-Voice (Buchanan, MI) introduces the Fx70, a digital, rotary speaker simulator. The Fx70 uses the same processor as its predecessor, the DLS 223, but with improved software. This software-enhanced, 24-bit digital processor continually evaluates wave algorithms, producing a simulation of that famous rotary sound, eliminating the need to use a heavy wooden loudspeaker cabinet. The unit can be operated via its front panel or MIDI.

Circle 232 on Reader Service Card

**TL AUDIO MIC PREAMPS**

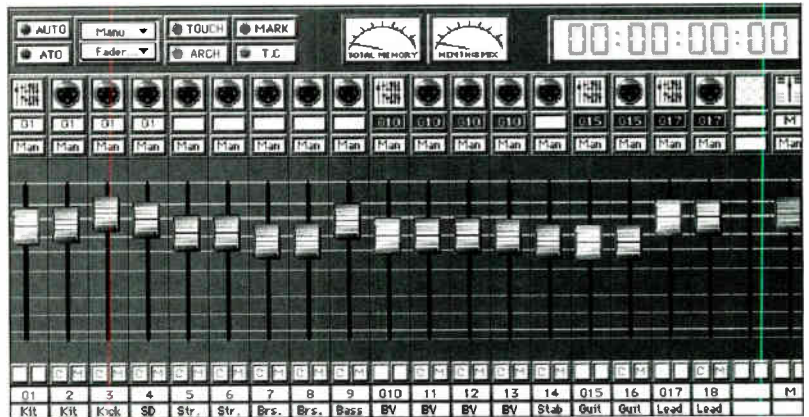
Distributed by the Sascom Marketing Group (Pickering, Ontario) are two new mic pre's from TL Audio, each offering two channels of tube preamplification, phase reverse and 48VDC phantom power. The top-of-the-line Dual Pentode features balanced, transformer-coupled mic inputs; front-panel unbalanced instrument ins; balanced line outs switchable for -10dB or +4dB operation; and switchable filters. The dual-tube preamp/DI features balanced mic inputs on XLR connectors, unbalanced instrument inputs on 1/4-inch with switchable sensitivity and balanced outs on XLR connectors.

Circle 233 on Reader Service Card

**TASCAM M-5000 AUTOMATION**

Tascam (Montebello, CA) debuts its M-5FA MixPilot Automation package for the M-5000 production console. The package provides the necessary hardware to add automation to an existing M-5000 console, while the MixPilot software for the Macintosh offers long fader VCA and cut-group automation. The automation employs bidirectional communication, enabling changes to be made at either the console or the computer. In addition to full-color support, the automation has moving fader views, a comprehensive cue list and controls for MIDI event triggering, enabling one Mac to control the console as well as other devices via MIDI messages. Retail is \$6,500.

Circle 234 on Reader Service Card



**WEISS GAMBIT A/D CONVERTER**

The Gambit Series ADC1 20-bit A/D converter from Weiss Engineering (distributed in the U.S. by G Prime, NYC) features modular converters that can be upgraded to a new chip. (Line and mic preamps are also built into modules.) Features include a DSP chip (for redithering to 16 bits, soft clipping, level metering, filtering, etc.), external or internal sync, input sensitivity variable from -12 dBu to +24 dBu (line input), -12dB pad, optional mic preamp, separate AES/EBU input, AES/EBU and SDIF outs and word sync output.

Circle 235 on Reader Service Card

**SYSTEM ANALYSIS PRODUCTS**

Tempe, AZ-based System Analysis offers its Studio Wavelength Absorbing Linear Structure and the Wavelength Absorbing Bag, both designed to handle large absorption needs in studios. Employing nine layers of materials of different densities, S.W.A.L.S. reduces sound levels by 20 dB. They come in durable laminate finishes in black or white Formica and unbleached muslin on the front panel and are available in 4-/5-/6-foot heights (custom sizes on request). Prices start at \$750. The W.A. Bag offers 10dB reduction, with a near linear absorption rate in low, mid- and high-frequency spectrums. Prices start at \$125.

Circle 236 on Reader Service Card



HOT OFF THE SHELF



**LEADER  
JITTER METER**

The LE 1852 from Leader Instruments (Hauppauge, NY) measures the jitter associated with CD and CD-ROM drives, servers and disc production systems. It provides simultaneous measurements of jitter and EMF/RF levels, with play speeds of 1x, 2x and 4x (2.2x and 3x available on special order). Jitter detection operates in both peak and sigma-weighted modes, and RF level reads out in peak-to-peak volts to indicate the 3T and 11T bit levels.

Circle 237 on Reader Service Card

**ART TUBE MP PREAMP**

Applied Research and Technology Inc. introduces the Tube MP mic preamp, a single-channel, 12AX7-based unit housed in an all-steel tabletop chassis. Features include balanced XLR and unbalanced 1/4-inch TRS inputs, balanced XLR and 1/4-inch TRS outs, individual in/out level controls, a 70dB range of gain (input to output), switchable 48VDC phantom, phase reverse and input pad switch.

Circle 238 on Reader Service Card

**BEYERDYNAMIC MCE 83**

Beyerdynamic's (Farmingdale, NY) MCE 83 microphone is designed for studio applications. The cardioid mic employs back-electret technology, and its wide 40-20k Hz frequency response makes it ideal for all recording formats.

Circle 239 on Reader Service Card

**NEW FRONTIER  
SURGE-X SERIES**

New Frontier Electronics (New Hope, PA) announces its new line of AC line surge suppressors, the Surge-X Series. Using patented Series-mode surge suppression, Surge-X protectors do not contaminate the safety ground wire of 120-volt power lines. Instead of shunting large surge currents instantly to the safety ground—as with parallel surge suppressors—the Surge-X returns the surge to the neutral wire at a controlled rate. Available models include the two-rackspace SX215R (12 outlets), the 8-outlet SX120R and two stand-alone, 6-outlet models.

Circle 240 on Reader Service Card

**RE AN CLASS 1 PATCHBAY**

Re an Products (U.S. headquarters in Fairfield, NJ) re-introduces its 96-way Class 1 Patchbay. Aimed at the broadcast market in particular, the Class 1 features die-cast jacks mounted in groups of 24 on an extruded aluminium chassis. Normaling switches feature high-grade Palladium contacts welded to solid nickel silver spring leaves for maximum contact pressure.

Circle 241 on Reader Service Card

Lumex Opto/Components Inc. offers full-color multi-status indicators for situations where there is room or desire for only one LED but a range of colors is needed. Call 708/359-2790...Now available:

"Quality Connectors for the World," EDAC's new catalog of its subminiature D connectors. Call 416/754-3322 for your free copy...The BNK

**MightyMight 20AD** is a \$199 AD converter module circuit offering two channels of 20-bit, 64x oversampling, sigma-delta conversion. Call 201/894-5905...**Toroid Corp.** intros its new line of standard transformer designs with UL and CSA safety approvals. Call 410/860-0300...Analog Devices announces the AD760, a true 16- or 18-bit, self-calibrating D/A converter chip with onboard zener voltage reference. 617/937-1428...The *Digital Interface Handbook*, Second Edition, is a detailed manual shedding light on audio interface questions and problems. 617/928-2500...**Manhattan Production Music** has added three new CDs to its Apple Trax library: "FM Jazz," "Planet Vision," and "Urban Future." Call 800/227-1954 or 212/333-5766...The LT6 is a low-cost handheld DMM that works with all of Field-piece Instrument's acces-

sories. Phone 714/992-6541...**ITT Pomona Electronics'** new Model 6003 Electronic Lab Test Kit is an all-in-one combo of the most popular test accessories for users of DMMs and oscilloscopes. Call 909/623-3463...**Electronics Specialists'** network and data line protection systems now include protection for the newly introduced 100Base-T network equipment. Single unit prices start at \$75. Phone 800/225-4876 or 508/655-1532...**Musicrafters Library** releases "Kaleidoscope III," containing five new full-length themes, each in two versions, along with seven classic cuts. 800/HOT-TUNE...The *Assistant Engineer's Handbook* has more than 250 nontechnical pages of studio tips, tricks and how-to's. Available for \$29.95, plus \$3 S&H. Call 604/732-9872...The new **Quik Lok A-200 Series** of pro tripod mic stands are now available. At your dealer or call 800/431-6699...The EIA/CEG recently published the 1995 Edition of *The U.S. Consumer Electronics Industry in Review: Entertainment & Education Yesterday, Today & Tomorrow*. Call 703/907-7674 to order a copy...To request a free copy of **MCM Electronics'** 325-page catalog of tools, consumer electronic repair parts and accessories, call 800/543-4330. ■





# Digital Power.

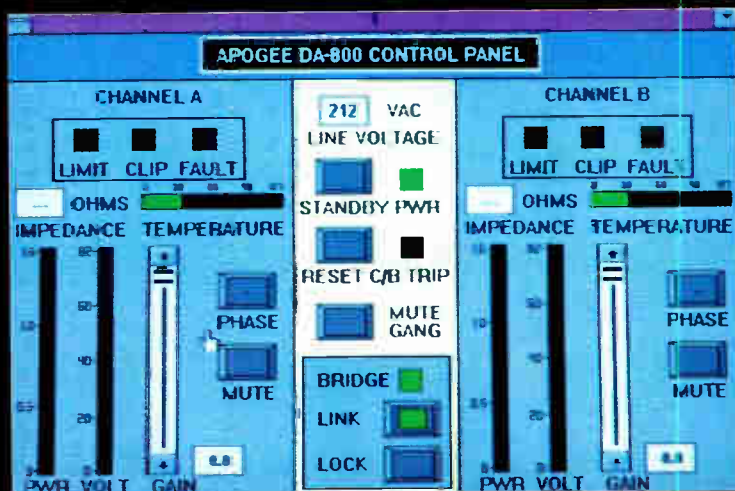


## The DA-Series Digitally Controlled Power Amplifiers.

In just a few short months, Apogee's revolutionary Digitally Controlled Power Amplifiers have changed the way the world looks at networked audio systems.

Winner of the TCI "Product of the Year", the DA-Series are the first *purpose built* intelligent power amplifiers, designed from inception for computer control. They offer shaft-encoder gain adjust, large LCD readouts, channel-to-channel linking, continuous load impedance measurements, and much, much more.

The MediaLink® interface provides an elegant method of controlling racks of amplifiers from afar, with an IBM or Macintosh computer. You can even use both at the same time! The host computer allows control of all the amplifier's functions, and reports all relevant data, in a reliable and easy to use format.



Of course the DA-Series offers a lot more than just advanced digital control; at the heart of the design is an ultra-quiet (-112 dBu), low distortion (.006%), high power linear amplifier. Expertly engineered by Apogee Sound, the leader in sonically pure and highly reliable audio products.

Available models include the DA-800, DA-700 & DA-600 (940, 750 & 600 watts per channel into 4 ohms, respectively). And don't forget, Apogee makes the world's finest line of professional loudspeakers, too!

Call, write, or fax for more information today.

1150 Industrial Avenue  
 Petaluma, CA 94952  
 Ph.: (707) 778-8887  
 Fax: (707) 778-6923



USE READER SERVICE CARD FOR MORE INFO

World Radio History

by George Petersen

# BRÜEL & KJÆR

## 4040

### TUBE MICROPHONE

“L

egendary” is a term too often misused in the audio industry, but anyone who’s worked in pro audio is aware of Brüel & Kjaer’s 4000 Series microphones and their uncompromising reputation for accurate reproduction. In fact, B&K microphones are routinely used as tools in measuring the performance of audio systems and over the years have become the accepted standard by which other mics are compared.

B&K does not issue new microphones very often; it was six years ago when I first heard that this Danish company was beginning to design a tube microphone for studio applications. At every Audio Engineering Society convention since 1989, I’ve been badgering the reps at the B&K booth for details and updates. A year ago in San Francisco, the truth was revealed, when B&K finally unveiled the 4040. It was more—and less—than I expected. Let me explain.

#### THE “LESS” PART

- Production of the 4040 has been limited to 100 (hand-built) units worldwide.
- During my six years of speculation, I somehow expected a fairly sizable, side-address design, along the lines of a Neumann U47. Yet like other B&K mics, the 4040 is a front-address (and fairly compact) probe-style design.

#### THE “MORE” PART

- The 4040 marks B&K’s first entry into the large-diaphragm microphone market.
- Retailing at \$8,999—including pre-amplifier, mic clip, cable and carry-



ing case—the 4040 is priced a bit higher than the competition.

- The mic includes both tube and FET electronics, which can be used simultaneously, allowing producers and engineers to A/B the two “sounds” of the mic and choose the one (or create a blend of the two) that best complements the source.

#### THE DETAILS

The entire 4040 package is first-class in every respect. The 9-inch mic body is gold-plated and has a hand-

engraved serial number for that personal touch. A rotatable window on the mic body allows visual inspection of the tube *and* FET electronics housed inside. The carrying case is a locking Samsonite model with custom-fitted foam, and the five-meter mic cable included with the package uses audiophile-grade Mogami wire.

The cable is long enough for most applications, but it is a custom, 8-conductor design with Lemo connectors. If I owned this mic, I'd fabricate or order a second cable, as I have a feeling that spares aren't readily available at Radio Shack.

The preamp output is line-level, and according to B&K, the preamp output can drive a signal up to 300 meters (984 feet). The preamp can be powered by either 100-127 or 200-240 Volts, and there is an LED "power on" indicator but no AC switch. Some care should be taken when connecting the mic and preamp, as a massive transient occurs on power-up. The preamp has an 8-pin mic input connector and two separate three-pin XLR connectors for the tube and FET outputs. A three-position (-20/-10/0 dB) output attenuator switch is standard.

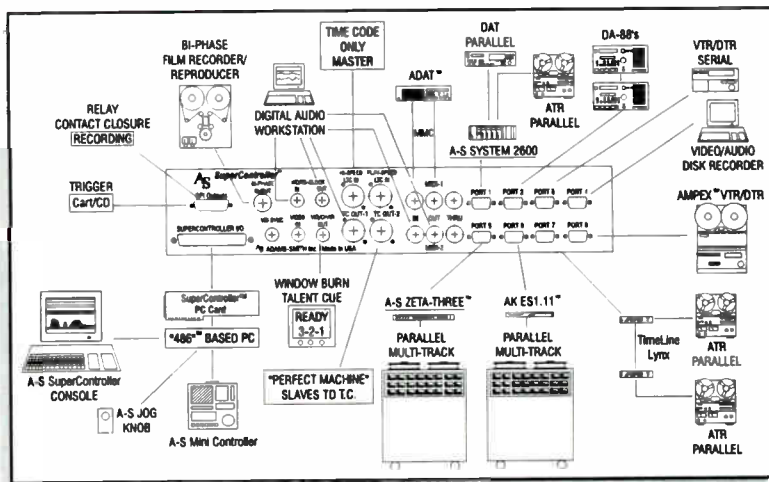
The 4040 is a pressure-gradient, true condenser design with a fixed omnidirectional pattern. The capsule is actually 23.77 mm in diameter—just shy of an inch. Sensitivity is rated at 90mV/Pa ( $\pm 2$  dB).

#### IN SESSION

My first session with the 4040 was lead and background vocals on a pop album project, so just to be sure, I checked out the mic the day before. After getting over the power-up transients, I liked what I heard from the FET electronics, but the tube output was decidedly distorted whenever the light on the music stand was on. I have never experienced any sort of interference from 15-watt AC lights, so I was puzzled. Then I noticed that the rotating glass cover on the mic was half-open. The vacuum tube is light sensitive, and the cover must be closed whenever using the mic. Once passing this hurdle, I was on the way.

The 4040 is extremely sensitive to breath noise, so some sort of pop filter should be used in close vocal miking situations. A nylon stocking-type screen filter was just the thing:

# Imagine



## MACHINE CONTROL FOR ANY MACHINE: SUPERCONTROLLER MACHINE CONTROLLER

Introducing the Adams-Smith SuperController/MC™—a revolutionary new audio/video machine control system. Synchronize and control multiple studio devices—audio/video transports, digital workstations, film dubbers, or Midi products—most, without expensive and complicated synchronizers! Provides absolute speed control of digital workstations and transports with resolved wordclock and precise variable speed for re-syncing material. Allows sub-frame accurate edits including track select of all available analog or digital tracks. And this is only the beginning!

For the cost of individual remotes, you can now have the power of the SUPERCONTROLLER. For additional information and detailed specifications, please call

(508)562-3801

34 Tower St. • Hudson, MA 01749

**AS**  
**ADAMS-SMITH**

USE READER SERVICE CARD FOR MORE INFO

# ARE YOU GEARED UP FOR THE NEXT REVOLUTION?



## KURZWEIL'S POWERFUL NEW K2500R/S

**THE PRODUCTION STATION** – Kurzweil introduces its most powerful sampling synthesizers ever: the **K2500R** and **K2500RS**. So powerful and flexible, they let you take a project from conception to completion without leaving the instrument. So advanced, they interface with a myriad of analog and digital formats.

The **K2500** racks combine Kurzweil's proprietary **V.A.S.T.**<sup>®</sup> synthesis, 48-note polyphony, a new soundset, effects processor, sequencer, and Advanced File Management System (AFMS).

**V.A.S.T. POWER** – Variable Architecture Synthesis Technology

offers 60 DSP functions arrange-able in 31 algorithms, allowing you to use different

methods of synthesis within the same program.

**UPGRADABILITY** – Optional upgrades for the **K2500R** virtually eliminate the need for outside gear. The **KDFX Digital Effects Option** provides four stereo buses and state-of-the-art DSP. The **DMTi Digital Multitrack Interface** offers four stereo channels of digital format and sample rate conversion in real time. The **Orchestral ROM**, **Contemporary ROM** or **Stereo Digital Piano SoundBlocks**

Get a Free Copy of the "Players of the World" poster at your Authorized Kurzweil Dealer.

Trademarks and registered trademarks are the property of their respective owners

offer a total of 28 MB of Kurzweil's finest sounds.

**SAMPLE WHILE PLAY** –

The **SMP-2 Sampling Option** has digital and optical I/O; its sample-while-play feature lets you record samples while continuing other operations.

**SOFTWARE UPGRADES IN A FLASH** – With **Flash ROM**, you can upgrade your operating system from floppy disk or via SCSI.

**STUNNING ON-BOARD SOUNDS** – For the **K2500R**, Kurzweil unveils a stunning new soundset of 200 programs and 100 setups, plus a separate disk containing 1,000 useful programs.

You can also load samples from most formats (DOS, AIFF, WAV, Roland<sup>®</sup>, Akai<sup>®</sup>, Ensoniq<sup>®</sup>) and process them with **V.A.S.T.**

**THE REVOLUTION BEGINS** – Want to gear up for the next revolution? What are you waiting for? Visit your local authorized Kurzweil dealer today, and try the **K2500R** for yourself.



- 48-note polyphony
- Up to 128 MB sample RAM
- Up to 28 MB internal ROM sounds
- Up to 1.26 MB program memory
- 32-track sequencer
- 28 on-board effects algorithms
- Flexible analog & digital interfacing
- Dual SCSI ports
- Easy upgradability

## KURZWEIL<sup>®</sup>

*Music Systems*

Kurzweil is a product line of Young Chang

### PURE INSPIRATION

19336 Alondra Blvd. Cerritos, CA 90703 Tel: 310/926-3200 Fax: 310/404-0748 E-Mail: kurzweil@aol.com Web: <http://www.musicpro.com/kurzweil/>

World Radio History  
USE READER SERVICE CARD FOR MORE INFO



## FIELD TEST

It handled nuisance breath noise while retaining transparency. Unlike other B&K studio mics—which are designed for flat, accurate response—the 4040 has a noticeable high-end rise (about 4 dB/octave) peaking at +7 dB at 8 kHz. This presence boost adds a nice bit of punch to vocal tracks without being overbearing, and the top-end response doesn't roll off until about 22 kHz, where it drops off sharply. The result was an airy, open sound that was especially well-suited to the female voice, particularly on backgrounds. No mic is ideal for every voice or vocal style, but the 4040 performed equally well on male vocals, and over three weeks of sessions, the 4040 was my choice for about 80% of the singers.

Acoustic instruments were also flattered by the 4040. Six- and 12-string guitars were full with clear upper harmonics. Cello was rich, with a warm bottom end and precise bow attack as the rosin hit the strings. And the 4040 didn't disappoint on solo trumpet or sax, with

punchy transients, smooth mids and ample lows.

The 4040 is an omnidirectional design, and its off-axis response was virtually identical to on-axis sources. This proved to be a real advantage when miking vocalists who like to move around or shake their heads while performing; however, the omni design has severe limitations in placement. Despite the fact that the 4040 can handle SPLs of up to 144 dB, the omni pattern would preclude its use as a snare mic. Unfortunately, I didn't have a pair available to use for stereo drum overheads, but I made some tests using a single 4040 as a mono drum overhead. Combined with a Sennheiser MD-421 on kick, the combination was pleasant, providing just the right balance between the snare and toms and a nice silkiness to the cymbals.

One of the 4040's main features is its dual (tube and FET) electronics. This, of course, precludes using it with other preamps. However, the equivalent noise level of the FET section is an impressive 7 dBA, although the same spec of the tube section is 10 dBA, which is far better than most

studio mics anyway, so noise obviously wasn't a problem. The frequency response of the tube section extends to 40 kHz; the FET section goes out to 100 kHz. While tracking with the 4040, I would always print both outputs to tape, yet invariably, I would go with the tube output when mixing. Part of this is due to the unique character of the 4040's tube output, combining a warm sound with smooth, wide-bandwidth response; the FET output is more akin to the sound of B&K's 4006 omni, but with a more pronounced presence boost.

The entire production run of Brüel & Kjaer's 4040 is limited to 100 pieces, so if you're interested in buying one, you'd better move fast (at press time, over half of the supply had been sold). At \$8,999, the 4040 is not inexpensive by anyone's standard, but those seeking a unique, world-class mic should check it out.

B&K studio microphones are distributed by B&K/TGI North America, 300 Gage Ave., Kitchener, Ontario, N2M 2C8 Canada; (519) 745-1158, fax: (519) 745-2364. ■

# You've always wanted this much control.

*"Being in the right place at the right time, The Positioner allows fine adjustments of microphones over the strings, horns, drums, guitars, etc. Great microphone technique and finding the sweet spot is essential. The Positioner will become to audio what the remote camera has done for television."*

**- Phil Ramone**

 **Studio Techniques**

100 Mill Plain Rd 3FL, Danbury, CT 06811  
Tel: (203) 791-3919 Fax: (203) 791-3918



Microphone positioning blows EQ away for getting the best sound to tape with the least processing. Use your ears while you position the microphone -- Use The Positioner. You'll get better results faster by locating that elusive spot where the sound really grooves. So make your next move *The Positioner*.™

**Ask your dealer for a demonstration**

USE READER SERVICE CARD FOR MORE INFO

by John C. Baker

# ELECTRO-VOICE RE2000

## STUDIO CONDENSER MICROPHONE

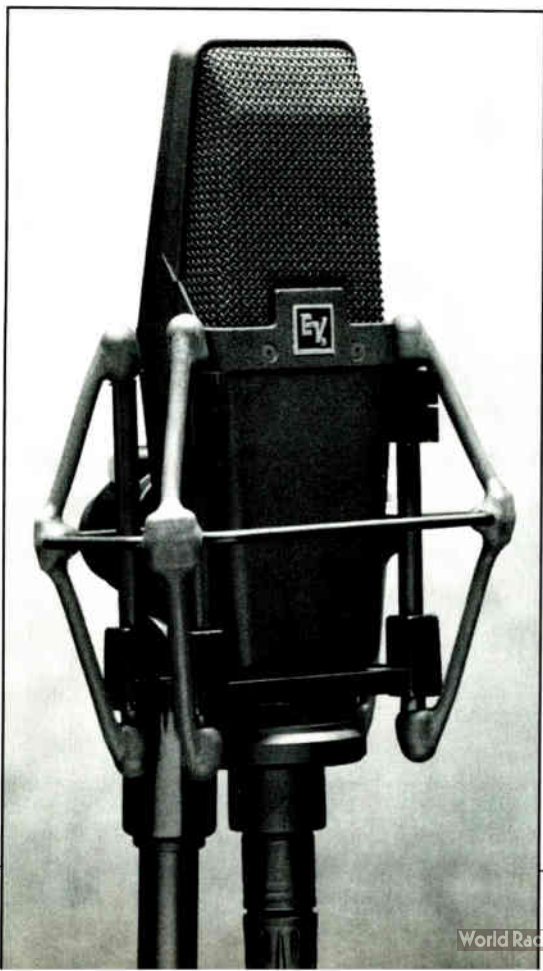
**D**iscovering that an old name in American electronics manufacturing was moving into the high-end condenser microphone market was surprising enough. Finding that the design is a true condenser, “large” capsule (I’ll explain the quotes later), with a transformer and a heater was intriguing. As a classical recording engineer, I wanted to know more, and after a couple of phone calls to Electro-Voice, two RE2000 mics were on the way.

My initial test was unique, as it took place in England under less-than-ideal conditions in famous

venues with very rigid criteria concerning placement, appearance and wiring. The event being recorded was the tour of an American a cappella classical chorus, starting at St. Paul’s Cathedral, working through Westminster Abbey to Hereford, Gloucester, Liverpool (R.C.) and Blackburn Cathedrals, and Tewkesbury Abbey. Temperature, humidity and environmental conditions varied greatly from cavernous St. Paul’s to fairly intimate Hereford filled with approximately 1,500 people with a downpour outside.

The mic resembles a somewhat larger AKG 414, but with fixed supercardioid pattern, with switches for 130Hz roll-off and -10dB attenuation. These are serious mics. The word “precise” comes to mind: From the first time I turned them on in St. Paul’s for a sound test against the massive organ in that cathedral, I knew that the reproduction was as true as I’d ever experienced. Further, as I was to find out over the next few weeks, sounds I’d never heard before were picked up clearly by these mics, including the shoes of the choral director twisting on the stone floor.

The mics are promoted as “extremely low noise” and designed from the ground up for the digital market. These aren’t old designs for pre-digital analog standards. If, as specified, these mics were true studio condenser mics, then low noise is taken for granted. Electro-Voice has gone further. And because of what I continued to hear out of these mics, including the sound of a member of the chorus scribbling a note on his music during a CD recording session, I talked to the design team about this product.



According to Bill Spence, one of the original design engineers on the project, the RE2000 project began nine years ago, when EV decided to enter the home studio market with a condenser mic. EV had, in the past, designed other condensers, generally handheld electret mics for live sound applications. Not thinking about the high-end market, the designers initially used RF bias technology. However, this approach tended to have little stability at the top end of the performance mode in either the electronics or the capsule—so the design team could get low noise, but not with the stability they required on the output. The project was shelved by early '92.

Two years ago, EV president Paul McGuire resurrected the project as a high-end mic. The company literally started over again, keeping only Bill Spence's exceptional output section, which used Deane Jensen's transformer design created specifically for this circuit (his last design before his untimely demise).

First to undergo a major design change was the transducer. For the mic to be extremely low noise, this section had to be extremely efficient. After extensive and exhaustive research, it was determined that reduction of stray capacitance was critical, and backplate design played a key role in this. The backplate design was optimized for maximum active area and minimal resistance (which included beveling the inner edge of the backplate seal, creating an appropriate environment to minimize stray capacitance in the transducer housing).

The horsepower that the transducer places in the first stage of the microphone is unchanged throughout the circuit. As with other microphones in this class, there is no voltage gain anywhere in the circuit. The rest of the circuit deals with impedance conversion, which ultimately means the transducer's higher output produces higher output at the console, so no additional gain is required at that point. As a comparison, several of the Neumann transducers have a sensitivity of 11 mV/pascal, while the RE2000's is 20 mV/pascal at all times. A recent field test of the reintroduced AKG C-12VR tube condenser noted that its sensitivity could be changed from 10 to 32 mV/pascal via internal switches (see "Field Test,"

March 1995). If you require that kind of sensitivity, the RE2000 is always near that level.

The design team determined that the capsule had to be maintained within a stable environment to preserve a low-noise design. The Jensen transformer had already ensured that the distortion inherent in high LF levels caused by poor-quality transformers would not be a problem. Therefore, a heater element was added to control that environment, creating both consistent frequency response and stability. Any engineer who has ever experienced the strange "popping" sound of a condenser reacting to changes in humidity will find these sounds absent with the RE2000.

I asked the design team why they chose the specific capsule size, which is about 3/8-inch in diameter. By increasing the damping in the RE2000 capsule, and choosing the size that EV did, the capsule's frequency response is flattened out over the whole spectrum. The size EV chose is midway between a small capsule and large capsule mics, but with much higher design specs in the circuitry. It works.

Were there any surprises? A radio station in Chicago testing one of the units had an RF interference problem. The interference wasn't particularly significant, but the RE2000 was so quiet that the interference was noted. On an Audio-Technica, AKG or Neumann unit, that interference disappeared in the typical (but still low) noise level of these other high-end units. The station made comparative tests, and proved it to themselves. This problem has been corrected by additional RF suppression added to the final design.

The power supply provides both phantom and heater power to the mics through a 5-pin connector into the bottom of the mic. There is a "Y" to the cable, with a normal XLR connector on one end, and the power supply on the other that has an AC wire attached to it. However, if you want to bypass the heater, you can provide phantom power from your board, and the mics still perform admirably. EV has allowed for this in its design, although the company recommends that the heater be used at all times.

When I first received it, I thought the power supply was somewhat ungainy, but based on my experiences in England with the heaters, I've

# 3M

# MEGA

Attention to emerging *Data* technologies and *Reliability* make 3M the #1 supplier of *Data Media* on the planet.

**COMPACT**  
**disc**  
Recordable

**DDS** Digital  
Data  
Storage  
Media Recognition System

**D-8**  
D-Eight

**MO**  
Magnetic Optical  
**REWRITABLE**

# MEDIA

No other Company offer's you more Formats and accessories backed by the most professional State of the Art, Manufacturing, R&D and Customer Service in the industry. *Very Serious*

**DAT**  
Digital Audio Tape

**DTSS**  
DIGITAL TAPE  
RECORDING SYSTEM

**986**

**MASTERS**  
Recommended by Alesis  
for ADAT™ Recorders **adat**

That's why the most demanding artists engineers & Producers trust 3M for predictable Success.



# VISIONARY

**3M**

*In stock at Onederful price's.  
your One Source for*

**3M** Authorized Dealer  
Audio and Video Products Division



**PROJECT ONE A**

Call 818 / 753 - 8273  
Us @ 213 / 464 - 2285

Toll Free 818 - 8986  
800

USE READER SERVICE CARD FOR MORE INFO

# Demeter amplification

## VTMP-2b Mic-Pre Amplifier



### WARNING! Not All Tube Pre-Amps Are Created Equal

Don't be fooled by the "Tube" buzz word GREAT tube design requires experience. Since 1980 Demeter Amplification has been in the forefront of bringing innovative tube design to the professional audio community. Now in its third generation design the VTMP-2b sets the standard by which all other (tube) microphone pre amps will be judged.

Innovation with tubes since 1980

Demeter 2912 Colorado Avenue - №204 - Santa Monica, CA 90404  
Factory 310 829 4383 - Facsimile 310 829 3755

USE READER SERVICE CARD FOR MORE INFO

**Microphones**  
**Signal Processing**  
**Multitrack**  
**Mixing Consoles**  
**MIDI Gear**  
**Monitors**  
**Tape**



Call Toll Free

**800-444-5252**

**grandma's  
music & sound**

800 S-T Juan Tabo Blvd. NE  
Albuquerque, NM 87123  
505-292-0341 FAX 505-293-6184

found the consistency between recordings to be superb—no matter what the venue. The constraints in England were high. One of them was that I was unable to use any AC source within the cathedrals, so my units were powered by 12-volt batteries (the type used with camcorder lights) and special cables, separate from my DC-powered digital recorders.

In fact, with the the combination of the heater for environmental stability and the transformer, the mic sounds sounds fairly consistent no matter what preamp or console you're using. Electro-Voice has resolved almost any problem I can think of, except price. At \$2,499, the mic is pricey, although the SRP and the actual price paid will clearly vary. But then again, it's going head-to-head against mics with long-established reputations. And there's never been an American competitor before, at least not at this level.

Another innovation that EV has provided with the mic is a small, clip-on external pop filter. Designed for both broadcast and vocal recording applications, it's a nice touch. The filter, along with the mic, the shock mount, and the stand connector (similar to the RE20's), fits neatly into an aluminum carrying case, so the complete system is always available, if needed.

The purity of the sound that comes out of this mic just asks to be used for vocals where the artist wants a natural, unadulterated vocal sound such as, for instance, Mary Chapin Carpenter's. But tests run with acoustic guitar, brass and a complete symphony orchestra with chorus have all provided outstanding results. So Electro-Voice has produced the first American, high-end true condenser microphone with a transformer, which may be the precursor to things to come from both this and other American manufacturers for the first time in many decades.

Electro-Voice Inc., 600 Cecil St., Buchanan, MI 49107; (616) 695-6831; fax (616) 695-1304. ■

*John C. Baker, an independent producer/engineer, owns John Baker Recordings and Scotia Audio in Lawrenceville, N.J., and is a frequent contributor to NPR's "Performance Today."*

TL AUDIO  
INTERNATIONAL  
DISTRIBUTORS

USA & FAR EAST  
SASCOM MARKETING  
TEL: +44 (0)1372 728481  
FAX: +44 (0)1372 724009

AUSTRIA  
TON EICHENGER  
TEL: +31 4865 165  
FAX: +31 4865 165

GERMANY  
AMPTEC  
TEL: +32 11 28 14 58  
FAX: +32 11 28 14 59

HOLLAND  
SASCOM MARKETING GROUP  
TEL: +1 905 469 8080  
FAX: +1 905 469 1129

FRANCE  
EMPIRE MUSIC  
TEL: +357 2 490472  
FAX: +357 2 490863

DENMARK  
DANISH AUDIO DISTRIBUTION  
TEL: +45 3168 0811  
FAX: +45 3165 2449

IRELAND  
SOUND MEDIA LTD  
TEL: +358 0 510 5355  
FAX: +358 0 510 2957

FINLAND  
MUSIC BUSINESS  
TEL: +33 1 43 38 15 95  
FAX: +33 1 43 38 70 79

ITALY  
GROOVE MUSIC (S E A)  
TEL: +49 5903 93 880  
FAX: +49 5903 6141

NETHERLANDS  
SOUND CONTROL S A AUDIO  
& VIDEO SYSTEM  
TEL: +30 1 8833 62930  
FAX: +30 1 8836 377

NETHERLANDS  
AUDIO ELECTRONICS  
MATTILSEN  
TEL: +31 20 699 04 80  
FAX: +31 20 699 36 41

NETHERLANDS  
B.F. PA SYSTEMS  
TEL: +354 1 121 44  
FAX: +354 1 612 144

INDONESIA  
MULTI AUDIO PERKASA  
TEL: +62 21 629 6009  
FAX: +62 21 629 8453

ITALY  
PRODUX SRL  
TEL: +39 2 393 11571  
FAX: +39 2 393 12609

JAPAN  
HOOK UP INC.  
TEL: +81 33 643 5735  
FAX: +81 33 367 4778

PORTUGAL  
MUNDO MUSIC  
TEL: +351 2 200 4616  
FAX: +351 2 908 4949

RUSSIA  
A & T TRADE  
TEL: +7 095 978 2016  
FAX: +7 503 956 1105

SINGAPORE/MALAYSIA  
SWEET LEE COMPANY  
TEL: +65 336 7886  
FAX: +65 339 7085

SPAIN  
REFLECTION ARTS  
TEL: +34 86 48 11 55  
FAX: +34 86 48 20 65

SWEDEN  
ESTRAD MUSIC  
TEL: +46 8 643 20 07  
OR: +46 8 640 12 00  
FAX: +46 8 702 20 16

SWITZERLAND  
ZAP AUDIO  
TEL: +41 22 340 05 70  
FAX: +41 22 340 05 75

SWITZERLAND  
HAGRA - BROADCAST  
TEL: +41 81 732 01 01  
FAX: +41 81 732 01 00

TAIWAN  
TRUE SOUND TRADING CO. LTD  
TEL: +886 2 595 8512  
FAX: +886 2 594 0032

USA  
SASCOM MARKETING GROUP  
TEL: +1 905 469 8080  
FAX: +1 905 469 1129

# ADD THE WARMTH FEEL THE GLOW

NEW!

NEW!

*"I first tested the TL Audio VI-1 in conjunction with a Yamaha ADBX A-D converter and a Sony 3324 digital multitrack. - I was so impressed with the warmth and smooth bottom end that the unit added to the recording that I have ordered a VI-1 for our in-house studio and live our hire stock."*  
Ian Silvester  
Digital Audio Technology, London

## TUBE TECHNOLOGY

Give your recordings the rich, warm glow of **Tube Technology**, a series of tube based mixers & signal processors. Take for example the new VI-1 interface, which offers 8 channels of tube warmth making it the ideal partner for digital multitracks, hard disk systems, stereo mastering & copying. Then there's the superb new EQ2 - a sophisticated, twin channel, parametric 4 band Tube Equaliser. Both these new additions offer the smooth sound, very low noise floor, quality construction & everyday affordability that only TL Audio can deliver.

To feel the glow contact your nearest authorised dealer.

### THE TL AUDIO TUBE RANGE

\$2395

**EQ2 Stereo Tube Parametric EQ**  
4 band parametric, variable filters, mic-amps, +48V phantom power, dual mono or stereo linked modes.

\$795

**VI-1 8 Channel Tube Interface**  
Line amp, balanced ins & outs, unbalanced compatible, level matching for -10dB & +4dB equipment.

\$5995

**8:2 Tube Mixer**

\$595

**Dual Tube Mic Pre-amp/DI**

\$1695

**Dual Pentode Tube Pre-amp**

\$1595

**Dual Tube EQ**

\$1795

**Dual Tube Compressor**

**SASCOM  
MARKETING  
GROUP**

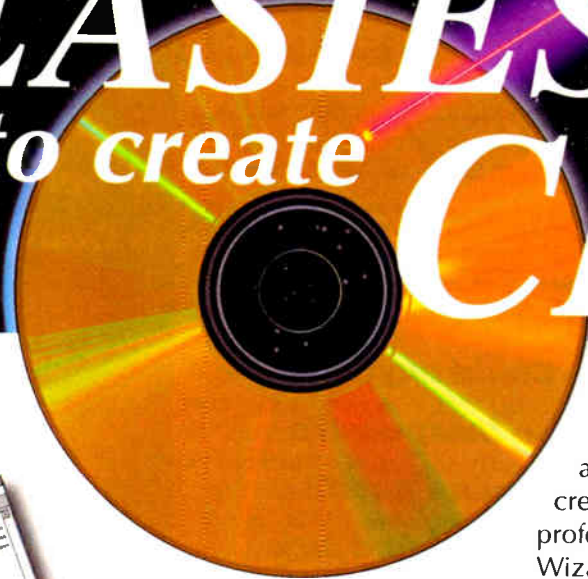
For US & Canada Sales  
Tel: +1 905 - 469 8080  
Fax: +1 905 - 469 1129

**TL Audio**

Worldwide Distribution **Tony Larking Professional Sales Ltd.** Letchworth, SG6 1AN (UK). Tel: +44 (0)1462 490606 Fax: +44 (0)1462 490700

USE READER SERVICE CARD FOR MORE INFO

# The **EASIEST** way to create **CDs**



Corel CD Creator was designed with you in mind—it's an easy, affordable and comprehensive program that lets you create CDs effortlessly. Ideal for professionals and beginners alike, the Disc Wizard included with the program will make CD recording a simple and familiar process for any user.



**1** To design the layout of the information simply drag and drop data and audio files directly to the Corel CD Creator window.

**2** Using a CD recorder you can now "burn" your CD.

**3** Create your own jewel case insert or use the sample templates provided.

Corel CD Creator provides a secure and durable medium for storing your vital data with quick and easy access. The CDs you create can then be played on virtually every CD-ROM drive or audio player—making Corel CD Creator the most user-friendly CD recording software on the market!

*"Corel CD Creator is definitely king of the mountain... it won our Best of Times award."*

LAN Times  
January, 1995

*"The genius of CD Creator is that it hides the complexity and makes creating your own CD-ROMs a familiar process."*

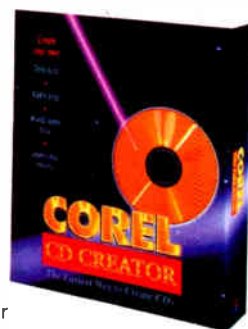
PC Magazine  
February, 1995

*"Simply the best CD authoring package available."*

PC Pro  
February, 1995

### Features:

- Create mixed mode discs (audio and data)
- "Drag and drop" layout design using OLE 2.0
- Support for single session and multisession discs
- Writes MS-DOS or ISO-9660 file names
- Includes a WAV file editor
- Create your own customized CD jewel case insert
- Includes a utility to create your own compilation Photo CD



*Did you know...?*

**CD recorders can be purchased for as little as \$1500\*!**

Corel CD Creator works with virtually all CD recorders. To create your own CDs, you will also require a CD recorder. For a complete list of Corel certified recorders, please call: 1-613-728-0826 ext. 3080, Document # 1010.

**TigerDirect**

**1-800-CD-TIGER**  
**1-800-238-4437**

Please mention code BWS

**\$179<sup>90</sup>**

US\$ plus applicable taxes.

World Radio History

USE READER SERVICE CARD FOR MORE INFO

**COREL**  
custserv@corel.ca

Call now for faxed literature!  
1-613-728-0826 ext. 3080  
Document # 1012

**AUDIO  
INTERNATIONAL  
DISTRIBUTORS**

**& FAR EAST  
AW MARKETING**  
TEL: +44 (0)1378 798481  
FAX: +44 (0)1378 724009

**FRANCE  
TOM ECHENGER**  
TEL: +31 4865 165  
FAX: +31 4865 165

**GERMANY  
AMPTEC**  
TEL: +39 11 88 14 58  
FAX: +39 11 88 14 59

**HOLLAND  
SASCOM MARKETING GROUP**  
TEL: +1 905 469 8080  
FAX: +1 905 469 1129

**IRELAND  
EMPIRE MUSIC**  
TEL: +357 2 490479  
FAX: +357 2 490863

**NETHERLANDS  
DANISH AUDIO DISTRIBUTION**  
TEL: +45 3168 9811  
FAX: +45 3165 2449

**NETHERLANDS  
SOUND MEDIA LTD**  
TEL: +358 0 510 2355  
FAX: +358 0 510 2957

**NORWAY  
MUSIC BUSINESS**  
TEL: +33 1 43 38 15 95  
FAX: +33 1 43 38 70 79

**POLAND  
GROOVE MUSIC (S.E.A.)**  
TEL: +49 5903 93 880  
FAX: +49 5903 6141

**SCOTLAND  
SOUND CONTROL S.A. AUDIO  
& VIDEO SYSTEM**  
TEL: +30 1 8837 69930  
FAX: +30 1 8836 377

**SCOTLAND  
AUDIO ELECTRONICS  
MATTJUSEN**  
TEL: +31 20 699 04 80  
FAX: +31 20 699 36 41

**SPAIN  
B.F. PA SYSTEMS**  
TEL: +354 1 121 44  
FAX: +354 1 612 144

**SPAIN  
MULTI AUDIO PERKASA**  
TEL: +62 21 629 6009  
FAX: +62 21 629 8453

**SPAIN  
PRODUX SRL**  
TEL: +39 2 393 11571  
FAX: +39 2 393 18609

**SPAIN  
HOOK UP INC.**  
TEL: +81 33 643 5735  
FAX: +81 33 367 4778

**SPAIN  
MUNDO MUSIK**  
TEL: +351 2 900 4616  
FAX: +351 2 908 4949

**SPAIN  
A & T TRADE**  
TEL: +7 095 978 2016  
FAX: +7 503 956 1105

**SINGAPORE/MALAYSIA  
SWEET LEE COMPANY**  
TEL: +65 336 7886  
FAX: +65 339 7085

**SPAIN  
REFLEXION ARTS**  
TEL: +34 86 48 11 55  
FAX: +34 86 48 90 65

**SPAIN  
ESTRAD MUSIC**  
TEL: +46 8 643 90 07  
OR: +46 8 640 12 60  
FAX: +46 8 702 20 16

**SWITZERLAND  
ZAP AUDIO**  
TEL: +41 99 340 05 70  
FAX: +41 99 340 05 75

**SWITZERLAND  
MAGRA - BROADCAST**  
TEL: +41 21 738 01 01  
FAX: +41 21 738 01 00

**TAIWAN  
TRUE SOUND TRADING CO. LTD**  
TEL: +886 2 594 8510  
FAX: +886 2 594 0039

**USA  
SASCOM MARKETING GROUP**  
TEL: +1 905 469 8080  
FAX: +1 905 469 1129

# ADD THE WARMTH FEEL THE GLOW

**NEW!**

**NEW!**



*"I first tested the TL Audio VI-1 in conjunction with a Yamaha A-DX A-D converter and a Sony 3324 digital multitrack. I was so impressed with the warmth and smooth bottom end that the unit added to the recording that I have ordered a VI-1 for our in-house studio and for our hire stock."*  
- Ian Sibbeter  
Digital Audio Technology, London



# TUBE TECHNOLOGY

Give your recordings the rich, warm glow of **Tube Technology**, a series of tube based mixers & signal processors. Take for example the new VI-1 interface, which offers 8 channels of tube warmth making it the ideal partner for digital multitracks, hard disk systems, stereo mastering & copying. Then there's the superb new EQ2 - a sophisticated, twin channel, parametric 4 band Tube Equaliser. Both these new additions offer the smooth sound, very low noise floor, quality construction & everyday affordability that only TL Audio can deliver. To feel the glow contact your nearest authorised dealer.

## THE TL AUDIO TUBE RANGE



**\$2395**

**EQ2 Stereo Tube Parametric EQ**  
4 band parametric, variable filters, mic-amps, +48v phantom power, dual mono or stereo linked modes.



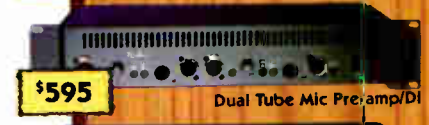
**\$795**

**VI-1 8 Channel Tube Interface**  
Line amp, balanced ins & outs, unbalanced compatible, level matching for -10dB & +4dB equipment.



**\$5995**

**8:2 Tube Mixer**



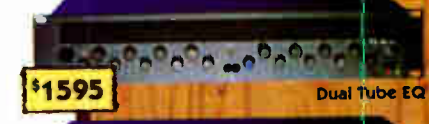
**\$595**

**Dual Tube Mic Pre-amp/DI**



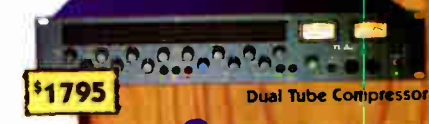
**\$1695**

**Dual Pentode Tube Pre-amp**



**\$1595**

**Dual Tube EQ**



**\$1795**

**Dual Tube Compressor**

**SASCOM  
MARKETING  
GROUP**

For US & Canada Sales  
Tel: +1 905 - 469 8080  
Fax: +1 905 - 469 1129



Worldwide Distribution Tony Larking Professional Sales Ltd. Letchworth, SG6 1AN (UK). Tel: +44 (0)1462 490600 Fax: +44 (0)1462 490700

USE READER SERVICE CARD FOR MORE INFO

by Bob Hodas

# APHEX 107 TUBESSENCE

## THERMIONIC MICROPHONE PREAMP

I must say up front that I have always liked Aphex gear, as my past reviews attest. But as an owner of a Class-A Avalon preamp and an E.A.R. tube preamp, I was skeptical that there would be anything endearing about the \$599 Aphex Model 107 Tubessence. Could anything so inexpensive sound good? I had to find out.

The dual-channel 107 combines patent-pending tube circuitry with solid-state technology in a very small, lightweight, single-rackspace package.

controls. Additionally, there is a peak LED and "OK Level" (signal presence) LED that illuminates at 24 dB below reference level.

The rear panel holds the ¼-inch remote mute jack, allowing a footswitch to control on/off channel functions. Another ¼-inch jack will accept either TRS or TS plugs for balanced or unbalanced output. There is also a user-selectable switch for -10dBV or +4dBu operation. This switch allows Aphex to serve both the



There are no input transformers, and Aphex uses a matched-transistor front end directly coupled to the tube circuit along with no overall feedback loop in the first stage. To avoid switch noise due to aging, gold-contact relays were used for audio circuit switches. As with their other products, Aphex has maintained high quality with the 107.

The front panel has all the usual preamp controls, plus some new twists. The microphone XLR jack is located on the front not the back. Though I find this inconvenient, Aphex legitimately claims a purer input path with input circuitry closely clustered on the PCB. Also unique is a channel-mute LED that indicates when the channel-mute switch is engaged via a back-panel footswitch jack. There is the gain pot and a switchable -20dB pad with LED. A polarity switch and 80Hz lowcut switch, both with LEDs, round out the

pro and home markets without compromising either. An external adapter (wall wart) provides 24 VAC to an internal-switching power supply.

The manual leaves no possible question unanswered. It is not only a manual on operating the 107 but also includes extensive application notes, discussions of stereo mic technique and a complete primer on wiring. There will be no connection mistakes made if the user reads this manual.

That's the basic description of the Tubessence. Not much, but hey, how many controls do preamps have? What really counts is the sound, and that's what follows. My first experience with the 107 was replacing dialog for Disney's production "Snow White on Ice." The Disney staff insisted on using the original RCA ribbon mic (notoriously low-output, requiring mondo gain) on the sessions. We were replacing dialog that had been recorded with another preamp that



had put too much noise on the tracks. I couldn't believe that we ran the 107 wide open and did not hear a bit of noise. The dialog sounded rich, as well, and we got great tracks. My other experiences have been live recordings using B&K spaced omnis for a 150-voice choir and a concert documentation with B&K cardioids in XY configuration. Both recordings yielded plenty of depth and a good, warm sound. I liked the detail and articulation on the choir, in particular. Neither headroom nor gain noise was an issue, even with distant miking.

With these great experiences, I felt that maybe I should get a reality check from some of my peers. So I solicited impressions from three prominent engineers.

Kevin Leonard, engineer at Whitney Houston's BKB Studios in New Jersey, says, "The first thing that you hear is the wide bandwidth and dynamic range. I have been using the 107 on everything from snare drum to vocals. I use it in my vocal chain with an AKG C-12 and a Teletronix LA-2, with no EQ, straight to tape. On a female vocal, it's very warm with a presence that gives the voice a separation in the mix that's often hard to achieve."

Gary Baldassari, an independent engineer who has done a lot of work for Disney and countless broadcast performances, as well as recordings for the Cexton, Riverside and Arbors jazz labels, observes, "I used the 107 with B&K 401s for the final vocals of the Super Bowl XXIX halftime show. The only change in my regular setup was the Tubessence, and it produced a fatter sound than I had previously experienced. The next item I used it on was a direct bass. Again, it produced a new sound for me, adding depth to a normally up-front direct sound. Very usable. I also tried it on trumpets in an orchestra for a Bally's Las Vegas show. This time it was B&K 4012s via a 2812-2. With the -20dB pad, the 107 produced a nice, round, legitimate trumpet sound and still had the edge for the Harmon mutes. On harp with a Schoeps Collette, the results were silky and open. On the pi-nessimo parts, there was a lack of the typical tube noise I have experienced in the past."

Rick Sanchez is a recording engineer/editor/mixer for CD, film, television and concert sound. His credits

include Thomas Dolby, Bruce Hornsby, *Home Improvement* and *Star Trek 3*. "The first thing I used it on," he says, "was a recording of dialog and vocals to be used in a theatrical performance. I used a Stephen Paul-modified U87, a high-gain, high-performance microphone. It was very smooth and natural-sounding with a clear top end and full, rich bottom. The OK and Overload lights seemed

**I was skeptical  
about the Tubessence.**

**Could anything  
so inexpensive  
sound good?**

**I had to find out.**

to be doing what they were supposed to do, and I had no problem setting it to get optimal signal-to-noise. The Overload LED was quite bright and gave me sufficient warning of possible problems.

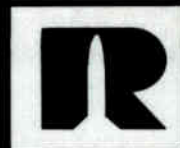
"I was also impressed with how the 107 performed with a low-gain RCA 77-DX ribbon microphone," Sanchez continues. "Even with the preamp cranked four-fifths open, it was quiet. Then I used it on a Foley stage at Talking Pictures in North Hollywood. I recorded rustling clothes with the preamp wide open using both a Schoeps and a Neumann KM184. I was able to get plenty of level with negligible preamp noise, and it did not break up when my Foley artist threw that pile of metal and glass down on the cement floor. I also recorded Indian tom-toms and banjo for the upcoming Walter Hill film *Wild Bill* and was very happy with the result: good transient response and plenty of headroom."

So, if you are looking for a mic preamp and don't have a lot of money to spend, then this is the ticket. Even if you do have a lot of money, you will most likely find a space in your rack for the 107, just as I did.

Aphex Systems Inc., 11068 Randall St., Sun Valley, CA 91352; (818) 767-2929; Fax: (818) 767-2641. ■

*Engineer/producer/acoustician Bob Hodas has recently been in L.A. tuning studios with his SIM® System II.*

ROCKET



L A B

**Where the FUTURE  
Is being Invented !**

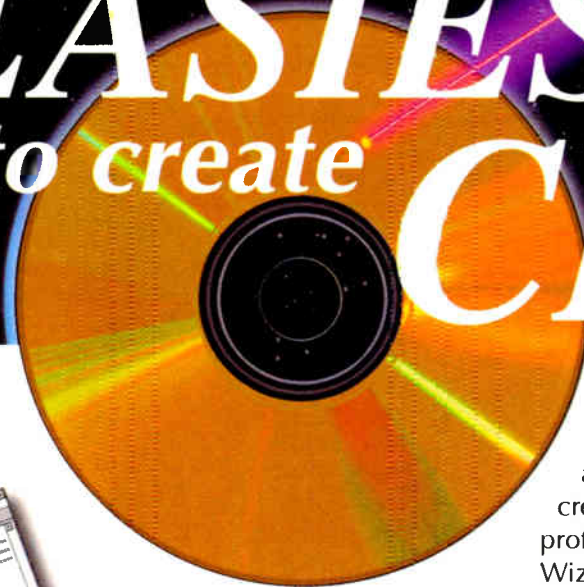
EMI  
Priority  
Elektra  
Windham Hill  
Virgin  
Sugo Music  
Tommy Boy  
Quest Records  
Real Music  
Prawn Song  
Polygram  
Atlantic  
Relativity  
Warner Brothers  
Get Low Records  
HighTone Records  
Reference Recordings  
Acoustic Disc  
Interscope  
Heyday  
Shanachie Records  
TNT Productions  
Redwood Records  
4 AD

**ROCKET LAB**

**Mastering Services  
Audio Restoration  
78 & LP Transfers to CDR  
Enhanced CD, CD +  
Multimedia & CD ROM**

Office(415) 495-2297  
Fax (415) 495-2684  
San Francisco, California

# The **EASIEST** way to create **CDs**



Corel CD Creator was designed with you in mind—it's an easy, affordable and comprehensive program that lets you create CDs effortlessly. Ideal for professionals and beginners alike, the Disc Wizard included with the program will make CD recording a simple and familiar process for any user.

**1** To design the layout of the information simply drag and drop data and audio files directly to the Corel CD Creator window.

**2** Using a CD recorder you can now "burn" your CD.

**3** Create your own jewel case insert or use the sample templates provided.

Corel CD Creator provides a secure and durable medium for storing your vital data with quick and easy access. The CDs you create can then be played on virtually every CD-ROM drive or audio player—making Corel CD Creator the most user-friendly CD recording software on the market!

*"Corel CD Creator is definitely king of the mountain... it won our Best of Times award."*

LAN Times  
January, 1995

*"The genius of CD Creator is that it hides the complexity and makes creating your own CD-ROMs a familiar process."*

PC Magazine  
February, 1995

*"Simply the best CD authoring package available."*

PC Pro  
February, 1995

### Features:

- Create mixed mode discs (audio and data)
- "Drag and drop" layout design using OLE 2.0
- Support for single session and multisection discs
- Writes MS-DOS or ISO-9660 file names
- Includes a WAV file editor
- Create your own customized CD jewel case insert
- Includes a utility to create your own compilation Photo CD



*Did you know...?*

**CD recorders can be purchased for as little as \$1500\*!**

Corel CD Creator works with virtually all CD recorders. To create your own CDs, you will also require a CD recorder. For a complete list of Corel certified recorders please call: 1-613-728-0826 ext. 3080, Document # 1010.

**TigerDirect**

**1-800-CD-TIGER  
1-800-238-4437**

Please mention code BW;

**\$179<sup>90</sup>**

US\$ plus applicable taxes.

World Radio History

USE READER SERVICE CARD FOR MORE INFO

**COREL**  
custserv@corel.ca

Call now for faxed literature!  
1-613-728-0826 ext. 3080

Document # 1012

by George Petersen

# dB TECHNOLOGIES

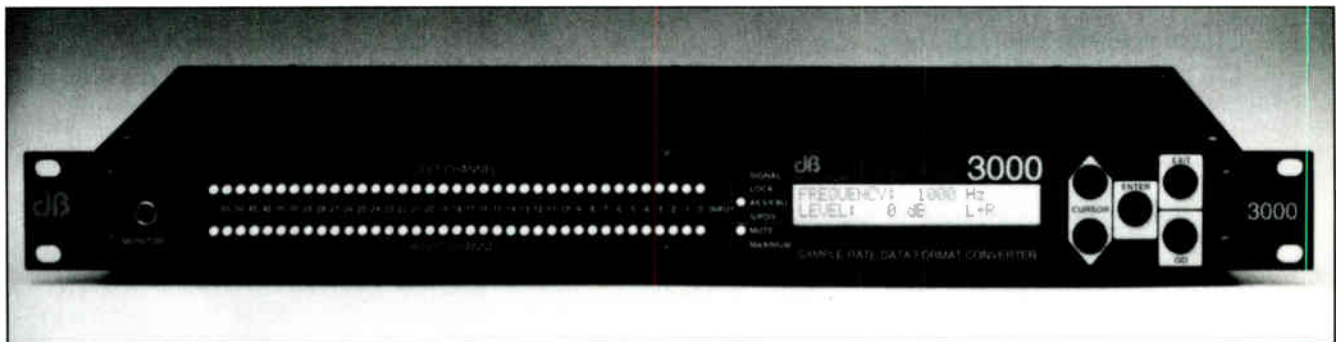
## dB3000

### DIGITAL OPTIMIZER

**A**udio technology is full of ironies. Engineers spend countless hours trying to create the best possible product, and then somebody wants to release it on 8-bit CD-ROM, mono television, AM radio or some other low-fi format. And in cases of digital recording or mixing, engineers submit to a sampling rate of 44.1 kHz, even though better-sounding sample rates (i.e., 48 kHz) are available. In short, after making a product sound as good as it can be, you may later wind up doing bit-reduction truncation or downward sample conversions to squeeze it into something it was never intended to be.

your new parameters, click the mouse button and watch the cute little whirling clock hands/tapping fingers/hourglass sands animation on screen and wait while the computer does some heavy-duty number crunching. You wait. And wait. And wait some more. If you're processing a large file (100 MB or more), you may as well just break for lunch. It's a far cry from the good ol' analog days of spin-the-knob and hear the change.

The severe audio restrictions due to multimedia formats present a formidable challenge to the recording engineer. If you're in the studio and



In the past, such processes have had some seriously unpleasant results, particularly in the area of bit-rate reduction. Many software-based workstations include onboard sample rate conversion and bit-rate reduction schemes, and the majority of these are truly awful. The few that are passable—some even good—provide the user with limited options or tweakable parameters.

Of course, it's not real time. Unfortunately, software/computer-based solutions are inherently non-real-time. Want to hear a change? Load in

mixing for eventual release on a multimedia platform, you have numerous options—such as compression to reduce dynamic range or equalization to gently roll off those nasty higher-than-Nyquist frequencies—before the signal leaves the console. However, as the bit-rate reduction or sample rate conversion takes place in the computer—in non-real time—any attempts to experiment with pre-DAT compression or EQ become more difficult, especially when a quick A/B comparison is all that you need to determine the proper cor-

PUT YOUR HEAD WHERE  
YOUR HEART IS...



Come to  
New York City

the center of the  
recording industry.  
Learn recording  
engineering at the

## INSTITUTE OF AUDIO RESEARCH

Our 9 month  
Recording Engineering  
and Production Program  
includes:

Multitrack Recording,  
Mixdown Techniques,  
MIDI, Digital Audio  
& more. + a diploma  
from a world  
renowned school.

Call 800-544-2501

212-777-8550  
(NY, CT & NJ)

Your focus is music,  
our focus is you.



INSTITUTE OF AUDIO  
RESEARCH

64 University Place  
New York, NY 10003

USE READER SERVICE CARD FOR MORE INFO

### FIELD TEST

rective response.

Finally, somebody did something about this dilemma. Designed by Bruce Hemingway and Dan Lavry of Seattle-based dB Technologies, the dB3000 Digital Optimizer is a real-time, digital-domain processor that handles sample rate conversion and bit-reduction processing, along with a few other tricks, such as: reference metering of digital signals, digital format conversions (AES to S/PDIF and vice versa), digital sine wave generation (variable from 20 to 20k Hz in 1Hz steps), SCMS removal, emphasis switching, digital black generator, jitter removal, distortion metering (THD +N) and signal analysis to display the type, sampling frequency and bit resolution of an incoming signal. The unit retails for \$4,350, which may seem steep, but as I've explained, the dB3000 offers a lot in return.

The dB3000 is housed in a single-rackspace chassis. The back panel has an AES/EBU digital input and two AES/EBU outputs, all on XLRs, along with S/PDIF I/O on RCA jacks. All of the digital I/O ports are transformer-isolated, and the outputs are active at all times, which is useful in studio recording, duplication or broadcast situations where several decks are fed simultaneously from a single digital source.

There is no AC power switch, but the power supply is internal, with a standard IEC removable power cable. The front panel has a headphone monitoring jack; two high-resolution, 37-LED ladder displays to indicate input level; six status LEDs that indicate signal presence, lock, AES/EBU or S/PDIF input, mute or maximum (peak); two-line (by 24-character) alphanumeric, backlit LCD; and five buttons for entering or changing parameters. Ten RAM (user-defined) and 15 ROM (factory) memory locations are provided for quick access to stored settings.

The spartan appearance of the front panel controls belie the power and complexity of the unit. As an example, the first 30 LEDs on the metering are calibrated in 1dB steps (-5dB steps below the -30dB mark). Normally, this offers a 0dB to -55dB scale, although users may set the scale to read other ranges, such as -90 dB to -145 dB, which is ideal for examining what's happening to sig-

nals that are down in the dither. A "fine" mode changes the scale around a user-determined reference point to read in 0.2dB increments, and the brightness of the meter and status LEDs can be set to suit individual tastes.

This level of control is appreciated, but as with nearly all dB3000 functions, it requires multiple button pushes to page through various pages on its tiny two-line LCD to get where you want to be. There's no physical volume control for the headphone output: Selecting the low, medium or high volume setting is done via front panel keys. Such operations can get involved, even with simple routines such as increasing the volume from low to high. To do this from the main screen page requires pressing the cursor-up key three times to select the monitoring page, hitting the enter key four times to get the cursor into position, pushing the cursor-up key two more times to increase the volume, pressing the "go" key to execute the change and then pressing the exit key to return to the main menu.

This lengthy procedure makes the process seem more complicated than it actually is; however, this is one trade-off when dealing with a small LCD window and a minimalist design. A more sizable LCD and a few dedicated keys (or user-definable softkeys) would be nice, even if it required going with a two-rackspace chassis.

One minor quirk involves the labeling of the five control buttons. The up/down keys marked "cursor" don't move the cursor at all: They are used to select pages and increase parameter values, and should have been indicated as "data +/-" or something similar. The key marked "enter" moves the cursor, and the "go" key (which in my mind implies "go to" or "go away from") is used when you want to execute the changes from the edited screen. To be fair, this is a fairly minor point, as ten minutes after using the dB3000, I was completely comfortable with its operations and could tweak parameters readily.

The dB3000 offers an abundance of parameters to tweak. Rather than merely clicking a mouse to select the bit-reduction process, the unit offers a choice of four noise-shaping curves, with (or without) two forms of dither (highpass or flat). Noise

# THEY'RE ALIVE!



## It May Come As A Shock To You...

But many manufacturers combine solid state circuits with tubes (known as hybrid circuitry). This may be less expensive, but certainly **will not** 'warm up' or 'fatten' your sound like an ALL-TUBE product. Anthony DeMaria Labs is the company that brings you the finest handbuilt, pure-tube equipment in the world. Of course, you don't have to take our word for it. Check out our client list and hear the difference!

Remember... It's not ADL unless it's **ALL TUBE**.



"Top Dog In Audio"

### Partial Client List:

The Rolling Stones • Flood (U2, Depeche Mode), London • Bob Clearmountain • Whitney Houston • Bon Jovi • Sony Music, NY • Butch Vig (Nirvana) • Bearsville Studios, NY  
Peter Dinklage (Mariah Carey) • DJ Pooh (Ice Cube), L.A. • Chung King House of Metal, N.Y. • Isley Bros. • Heart • Hail & Oates • Foreigner • Masterdisk, N.Y. • The Cult  
Paul Northfield (Rush, Queensryche, Alice Cooper), Canada • EMI Studios, Australia • Sunset Sound Factory, L.A. • Neil Dorfman (Sting, Paul McCartney, Def Leppard) NY  
Platinum Studios, Thailand • Bad Animals Studio, Seattle • Margarita Mix, L.A. • Steve Barker (L.A. Philharmonic, jazz & blues festivals), L.A. • Sony Studios, Japan  
John Jennings (Mary Chapin Carpenter), Nashville • Glen Phimister (Olivia Newton John), Australia • Bernie Becker (Neil Diamond) • Jimmy Buffet • Shawn Colvin

## Anthony DeMaria Labs

Sales: (818) 340-0228 • Fax: (818) 340-4331 • Service: (914) 256-0032

## DSP30RM—The Rackmount That is More Than an Audio Analyzer



Retail \$2,195

**Standard features:** A 19" DIGITAL rack mount RTA with instrument microphone, duplicate line and mic connectors on front and rear plus built-in pink noise.

Some of the many features are DSP triple tuned ANSI 1/3 octave filters, 85dB window, LEQ time averaging, sum and subtraction modes, plus SPL in FLAT, A, C, or USER weighting.

A partial list of expansion features include loudspeaker timing, RT60 and THD measurements plus an RS232 computer interface with software for PC or Macintosh based systems.



Box 500 • West Redding, CT 06896 • Phone: (203) 938-2588 • Fax: (203) 938-8740

USE READER SERVICE CARD FOR MORE INFO

shaping without dither is an undesirable combination, so whenever the user turns off the dither, the unit automatically defeats the noise-shaping algorithms. In multimedia processing mode, the unit offers four different noise-shaping curves that are tailored to lower-bandwidth applications and to further improve performance. dB Technologies includes the Decimator, a software utility program used when storing multimedia output from the dB3000 as AIFF files on a Macintosh equipped with a digital I/O card.

The dB3000 provides bit reduction on signals with up to 24-bit resolution. Whether handling 20- to 16-bit reduction or 16- to 8-bit processing of multimedia files, I was not surprised to discover that there was no single dither/noise-shaping combination ideal for all styles of music and/or audio files. But as the dB3000 operates in real time, users can try different combinations and quickly find the setting that is best suited for any program material.

dB Technologies refers to its combination of noise shaping and dither as Acoustic Bit Correction™. It works, and it works well. The sonic difference between files processed through the dB3000 and software-based, bit and sample converters built into workstations was immediate and obvious, with dB Technologies winning every time. The unit's sample rate down-conversion is about as good as it gets and was virtually undetectable when handling routine 48kHz-to-44.1kHz chores. And the dB3000's excellent bit reduction on 20-bit files taken to 16-bit, compared with standard truncation (straight wire 20- to 16-bit transfers) was no contest, sort of like A/B'ing between a mint Neumann U47 and a carbon telephone mic.

Clearly, at \$4,350, the dB3000 doesn't qualify as an inexpensive device. However, it offers a combination of features, audio performance and real-time operation convenience that cannot be found in any other unit on the market. Its faults are few and don't affect audio performance, but for anyone who's serious about digital audio, the dB3000 is in a class unto itself.

dB Technologies, distributed by Audio Intervisual Design, 1032 N. Sycamore, Los Angeles, CA 90038; (213) 845-1155; fax: (213) 845-1170. ■

## New Best Friends



studio consultants, inc.

321 West 44th Street  
New York, NY 10036  
(212) 586-7376

It's back! And it brought its friends! The famous **API 525C Compressor/Limiter** circuit has finally been reissued in the new **API 225L**, part of the *all-discrete L200 Series Rack System*. The complete range of new modules includes a mic pre, expander/noise gate, direct box, sweepable filter, de-esser, and others to come. Mix and match any twelve modules in the new **L200 Powered Rack** to enjoy a powerful and personalized audio toolkit for tracking straight to tape.

The **L200** products join **API's Legacy Console Series** and their other fine modular designs, including the classic **550b EQ**, **560b EQ**, and **512b Mic/Line Preamp**. All continue a proud **API** tradition—no-compromise results from real-world products.

In New York, call **SCI** for a demonstration.

**Aardvark, AKG, API, Apogee Electronics, Audix, B&B Systems, Bryston, Drawmer, Eventide, Gefen Systems, Genelec, Lexicon, Middle Atlantic, SigTech, Sonic Science, Sonic Solutions, SoundField, Sound Ideas, Star Case, Westlake, White Instruments, Z-Systems** and other exceptional audio products.

Equipment, support, and design services for professional audio facilities and broadcasters—since 1971.

**NOW APPEARING**  
At a TASCAM Dealer Near You!

# DAT MASTER II

THE GREAT SOUNDING SEQUEL



INTRODUCING THE TASCAM DA-30 MKII  
STARRING NEXT GENERATION DAT TECHNOLOGY WITH UNBEATABLE  
TASCAM QUALITY AND DURABILITY

INTRODUCING ADVANCED CONVERTER TECHNOLOGY FOR INCREDIBLE SOUND

FEATURING A DATA/SHUTTLE WHEEL FOR HIGH SPEED CUEING  
AND EXTREMELY FAST LOCATING AND PROGRAM ENTRY

BALANCED AND UNBALANCED ANALOG INPUT AND OUTPUT  
PLUS AES/EBU & S/PDIF DIGITAL I/O

AND A BUILT IN PARALLEL PORT FOR CONTROL I/O FROM EXTERNAL EQUIPMENT

AND IT'S ONLY \$1,499\*

IF YOU LIKED IT BEFORE, THE SEQUEL WILL BLOW YOUR MIND. THAT'S RIGHT. IT SURPASSES THE ORIGINAL DA-30. WITH AUTOMATIC CALIBRATION, MULTIPLE SAMPLE RATE SUPPORT, SCMS FREE WITH SELECTABLE COPY ID, AND LONG RECORD TIME FUNCTION FOR DOUBLING PLAYBACK TIME OF STANDARD TAPE, THE DA-30 MKII IS THE BEST VALUE IN A DAT MASTERING DECK ANYWHERE. IT'S PLAYING AT A DEALER NEAR YOU — GET THERE AND EXPERIENCE THE EXCITEMENT OF THE TASCAM DA-30 MKII.

## TASCAM®

Take advantage of our experience.

**DAT**

The DA-30 mkII is intended for mastering audio tracks. It is the successor to the original DA-30 which is the standard mastering DAT deck for production studios worldwide.

For information and specs  
via fax call 800-827-2268.  
and request document #2330



—FROM PAGE 22, THIS ISN'T WHAT I EXPECTED out instantly, and you are up and running. Want four monitors on your Mac for one giant wrap-around desktop screen? No problem, just throw in three cards, hook one of the monitors to the onboard default video, and the Mac does the rest. You can move and offset each monitor, change the resolution and color depth of each if you want, use different-size monitors or even different brand graphics cards—it makes no difference, it works, and it's painless. But Nubus can't throw

pixels at the screen as fast as PCI can. So...

Awhile ago, PowerPC Macs came out with 601 engines and, more recently, PCI buses. Nice, but no first place in the Grand Prix of PCs. But now the 9500 is out—132 MHz 604s with a new, cleaner PCI, and out from under the shadow of Big Blue comes a nice powerful Apple: the first-place winner, in fact. Daystar even has a clone that uses the exact same motherboard but will ship with up to *four* high-speed 604s on the processor daughterboard. These machines kill *any* Windows platform in existence.

Isn't life wonderful? Two platforms, each now made by several manufacturers, violently battling for first place in the Speedwars, each raising the ante a little every month, even as they converge toward a common platform in the near future! And we are the winners! We get speed improvements and price reductions at a rate that no one ever expected, a rate that would never have existed if this platform feud hadn't developed. One man's misery certainly seems to be another's joy in this case. Think of what these companies go through to try to win share. Literally, the day the first Pentium was shipped, the design for the new smaller, faster, cooler one was going into proto. As soon as the PPC guys saw how well the Pentiums really worked (1.9903281948 notwithstanding), they put even more bucks into pushing the 604 out the door, and next, the Totally Awesome Fersher, the Best 620—the engine from Hell, the engine that will make us all feel that light itself is kinda slow. Anyway, better them than me. Let them build them, and I will certainly come buy them.

But because there are no really powerful modern audio DSP cards for the Mac at this time, I personally own a Pentium for Prisma Music and those select violent real-time action games, but Macs for all other work, including graphics and video. I do use a Digi-design Audiomedia II card for some 2-track audio work, and a few new products that I have just developed for the Mac also use that card. It's an old card, but it is a reasonably painless way to get a 56 online, and apparently, there are some 20,000 or more Digidesign cards out there somewhere.

So what's going to happen as both platforms develop a large installed user base of PCI machines? Shared hardware? Cross-platform OS swapping? Windows programs running (well) on Macs? Mac stuff living in a Windows window? Dogs and cats lying together? Pins 2 and 3 hot? I think we will see all of this. And if we don't, I will write that I did, just so I look good.

*Stephen St. Croix remembers NASA spacecraft flying around on four HP 41 handheld calculators but now owns a Mac that can do three-dimensional photo-realistic color fly-bys of the surface of Mars from a few flat photos. He plays pinball on it.*

SONY • PANASONIC • MITSUBISHI • TOSHIBA • YAMAHA • DENON

Over 360,000 Satisfied Customers

AT LAST, NEW YORK'S ORIGINAL & FRIENDLIEST ELECTRONICS DISCOUNTER OPENS IT'S DOORS TO THE WORLD!!!

Huge, In-Stock Inventory | Largest Wholesale Recording of New Technology Electronics

- the Biggest Selection of the Best HiFi Components Such As THX, Pro-Logic & DSP Processors, CD Players & Changers, Pre & Power Amps, Receivers, Laser Disk Players, Loudspeakers, Sub-Woofer, Mini Systems, VCR's, Pro Sound, Projection & Direct View TV's, Mini Disc, DAT & Much More!!

Tape Dept.  
VHS, Beta, Cassette, DAT, DCC, MD, NT, Micro, BetaCam, 3/4", VHS-C, 8mm, Reels: 1/4", 1/2", 2", You Name It, We've Got It!

International & USA Delivery!  
We Take Care Of All The Details, Call Us!!

JUST A FEW OF THIS MONTH'S AMAZING SALE ITEMS!

CARVER HR895 A/V Receiver . . . BEST PRICE!	SONY CDPC745 5 CD Carousel . . . CALL!
SONY STRD1015 A/V Receiver . . . CALL!	MARANTZ CD636E CD Player . . . CALL!
NAKAMICHI AV1 A/V Receiver . . . CALL!	SONY TCWR665 Pitch Control Cassette . . . CALL!
DENON AVR2500 A/V Rec. . . BEST PRICE!	DENON DCM340 5 CD Carousel . . . CALL!
YAMAHA RXV1070 A/V Receiver . . . CALL!	YAMAHA CDC845 5 CD Carousel . . . CALL!
YAMAHA RXV870 A/V Receiver . . . CALL!	H K AVR30 Best Rated A/V Rec. . . CALL!
SONY STRGX900ES A/V Receiver . . . CALL!	AIWA ADS950 3-Hd Dolby S Cassette . . . CALL!
KENWOOD FULL LINE IN STOCK!!	NAKAMICHI DR2 3-Head Cassette . . . CALL!
PIONEER AC3 IN STOCK, BEST PRICE!	CELESTION CALL FOR BEST PRICE!
NAD CALL FOR BEST PRICE!	NHT VT1A Speaker System . . . CALL!
ONKYO DXC220 CD Changer . . . CALL!	VELODYNE F1000 Power Sub . . . CALL!
ONKYO TSXV727 A/V Receiver . . . CALL!	BIC CALL FOR BEST PRICE!
ADCOM ALL MODELS IN STOCK!	INFINITY ALL MODELS IN STOCK!
ACURUS IN STOCK, BEST VALUE!	POLK AUDIO CALL FOR BEST PRICE!
TECHNICS SAGX490 A/V Receiver . . . CALL!	SONY TCD07 Portable DAT . . . CALL!
NAD FULL LINE IN STOCK!	JVC XDP1 Pro Portable DAT No SCMS . . . CALL!
DYNACO CALL FOR BEST PRICE!	SONY MZE2 Mini Disc Player . . . CALL!
YAMAHA GX-5 Mini System . . . CALL!	SHARP RXP1 Portable DAT . . . CALL!
AIWA MINI SYSTEMS BEST VALUE!	MARANTZ DAT Pro Rec. Decks . . . CALL!

UNCLE'S STEREO  
Everything In Electronics For Less!  
(800) Y'R UNCLE (800) 978 6253  
581 Broadway, New York, NY 10012  
212-343-9111 Fax: 212-343-9142  
In Manhattan Call 800-924-2083  
Not responsible for typographical errors. Shipping is non-refundable. A restocking fee may apply on returns. Consumer Affairs Lic. # 0904418

CALL US! FOR PRICE & ADVICE WE'RE VERY NICE!  
Ask About Our Exclusive Satisfaction Guarantee!!  
Smile We Love Ya!  
All Products Are New & Factory Sealed.

NAKAMICHI • PIONEER • ADCOM • BROTHER • HARMAN KARDON

USE READER SERVICE CARD FOR MORE INFO



# MIX

PROFESSIONAL RECORDING  
SOUND & MUSIC PRODUCTION

## Subscribe and Save 40%

Subscribe to *Mix* and get the industry's most current and comprehensive production applications, new product reviews, and tech info at much less than newsstand price!



# MIX

PROFESSIONAL RECORDING  
SOUND & MUSIC PRODUCTION

**YES!** Send me 12 issues (1 year) of *Mix* for just \$34.95—a savings of 40% off the regular newsstand price.

**INCREASE MY SAVINGS!** Send me 24 issues (2 years) of *Mix* for just \$59.95.

Payment Enclosed  Bill me later (U.S. only)  
Charge my:  Mastercard  VISA

CARD # \_\_\_\_\_ EXP. DATE \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
COMPANY \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

Offer good in the U.S. only. Foreign subscriptions add \$40/year (U.S. funds only); Canada and Mexico subscriptions add \$15/year (U.S. funds only). Basic annual subscription is \$46. Please allow 6-8 weeks for first issue to arrive.

## Subscription Savings Certificate SAVE 40%

TO QUALIFY FOR THIS SPECIAL INDUSTRY OFFER, PLEASE COMPLETE ALL QUESTIONS BELOW:

**1 Please indicate ONE category that BEST describes your JOB TITLE:**

G. President/Owner  
H. Studio/Facilities Manager  
I. Chief Engineer  
J. Staff Engineer/Technician  
Staff engineer, mixer, editor, etc.

K. Independent Engineer/  
Technician  
Independent engineer, mixer,  
editor, etc.

C. Producer/Director

D. Sales Rep  
F. Administrative: Other manager,  
account executive, etc.  
E. Other \_\_\_\_\_  
(specify)

**2 Please enter ONE three-digit code from the list of business activities in question 3 below that BEST describes your MAIN BUSINESS ACTIVITY:**

**3 Please check ALL business activities that currently apply to your professional audio industry work:**

<b>AUDIO RECORDING FACILITY</b> A70 <input type="checkbox"/> Private Recording Studio A71 <input type="checkbox"/> Project-Oriented Commercial Studio A72 <input type="checkbox"/> Commercial Studio providing full production services A73 <input type="checkbox"/> Studio/facility specializing in MIDI/Computer-based recording services A74 <input type="checkbox"/> Remote Truck/Location Recording A75 <input type="checkbox"/> Corporate/Institutional/Government facility	<b>C12</b> <input type="checkbox"/> Remote Truck <b>C13</b> <input type="checkbox"/> Multi-Image Production <b>C14</b> <input type="checkbox"/> Videotape Duplicator	<b>SDURO/VIDEO CONTRACTOR</b> F27 <input type="checkbox"/> Sound/Video Contractor	K44 <input type="checkbox"/> Video Producer/Director K45 <input type="checkbox"/> Video Editor/Technician
<b>EQUIPMENT MANUFACTURING</b> O17 <input type="checkbox"/> Audio Equipment O18 <input type="checkbox"/> Music Equipment O19 <input type="checkbox"/> Video Equipment	<b>DUPLICATION/DISC MFG</b> E20 <input type="checkbox"/> CD Manufacturing E21 <input type="checkbox"/> Tape Duplication E22 <input type="checkbox"/> Mastering Only E23 <input type="checkbox"/> Other (please specify):	<b>BROADCAST PRODUCTION</b> G30 <input type="checkbox"/> Radio Station G31 <input type="checkbox"/> TV Station G32 <input type="checkbox"/> Other (please specify):	<b>EDUCATIONAL</b> L48 <input type="checkbox"/> Music/Recording School or Program
<b>SOUND REINFORCEMENT</b> B08 <input type="checkbox"/> Sound Reinforcement	<b>ACOUSTICS/DESIGN CONSULTANT</b> F26 <input type="checkbox"/> Acoustics/Design Consultant	<b>MEDIA</b> H35 <input type="checkbox"/> Ad Agency H36 <input type="checkbox"/> Magazines/Newspapers/Books	<b>RETAIL/RENTAL/MFG. REP</b> M51 <input type="checkbox"/> Audio/Music M52 <input type="checkbox"/> Video/Film M53 <input type="checkbox"/> Rep/Sales
<b>VIDEO/FILM FACILITY</b> C10 <input type="checkbox"/> Production Co. C11 <input type="checkbox"/> Post-Production Co.		<b>RECORD COMPANY</b> J39 <input type="checkbox"/> Record Company	<b>INDUSTRY RELATED</b> N55 <input type="checkbox"/> Musician/Artist/Composer N56 <input type="checkbox"/> Artist Management/Booking N57 <input type="checkbox"/> Music Publisher N58 <input type="checkbox"/> Student N59 <input type="checkbox"/> Other (please specify):
		<b>INDEPENDENTS</b> K42 <input type="checkbox"/> Audio Producer K43 <input type="checkbox"/> Audio Engineer/Technician	

B50905

# MIX

PROFESSIONAL RECORDING  
SOUND & MUSIC PRODUCTION

**YES!** Send me 12 issues (1 year) of *Mix* for just \$34.95—a savings of 40% off the regular newsstand price.

**INCREASE MY SAVINGS!** Send me 24 issues (2 years) of *Mix* for just \$59.95.

Payment Enclosed  Bill me later (U.S. only)  
Charge my:  Mastercard  VISA

CARD # \_\_\_\_\_ EXP. DATE \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
COMPANY \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

Offer good in the U.S. only. Foreign subscriptions add \$40/year (U.S. funds only); Canada and Mexico subscriptions add \$15/year (U.S. funds only). Basic annual subscription is \$46. Please allow 6-8 weeks for first issue to arrive.

## Subscription Savings Certificate SAVE 40%

TO QUALIFY FOR THIS SPECIAL INDUSTRY OFFER, PLEASE COMPLETE ALL QUESTIONS BELOW:

**1 Please indicate ONE category that BEST describes your JOB TITLE:**

G. President/Owner  
H. Studio/Facilities Manager  
I. Chief Engineer  
J. Staff Engineer/Technician  
Staff engineer, mixer, editor, etc.

K. Independent Engineer/  
Technician  
Independent engineer, mixer,  
editor, etc.

C. Producer/Director

D. Sales Rep  
F. Administrative: Other manager,  
account executive, etc.  
E. Other \_\_\_\_\_  
(specify)

**2 Please enter ONE three-digit code from the list of business activities in question 3 below that BEST describes your MAIN BUSINESS ACTIVITY:**

**3 Please check ALL business activities that currently apply to your professional audio industry work:**

<b>AUDIO RECORDING FACILITY</b> A70 <input type="checkbox"/> Private Recording Studio A71 <input type="checkbox"/> Project-Oriented Commercial Studio A72 <input type="checkbox"/> Commercial Studio providing full production services A73 <input type="checkbox"/> Studio/facility specializing in MIDI/Computer-based recording services A74 <input type="checkbox"/> Remote Truck/Location Recording A75 <input type="checkbox"/> Corporate/Institutional/Government facility	<b>C12</b> <input type="checkbox"/> Remote Truck <b>C13</b> <input type="checkbox"/> Multi-Image Production <b>C14</b> <input type="checkbox"/> Videotape Duplicator	<b>SOUND/VIDEO CONTRACTOR</b> F27 <input type="checkbox"/> Sound/Video Contractor	K44 <input type="checkbox"/> Video Producer/Director K45 <input type="checkbox"/> Video Editor/Technician
<b>EQUIPMENT MANUFACTURING</b> O17 <input type="checkbox"/> Audio Equipment O18 <input type="checkbox"/> Music Equipment O19 <input type="checkbox"/> Video Equipment	<b>DUPLICATION/DISC MFG</b> E20 <input type="checkbox"/> CD Manufacturing E21 <input type="checkbox"/> Tape Duplication E22 <input type="checkbox"/> Mastering Only E23 <input type="checkbox"/> Other (please specify):	<b>BROADCAST PRODUCTION</b> G30 <input type="checkbox"/> Radio Station G31 <input type="checkbox"/> TV Station G32 <input type="checkbox"/> Other (please specify):	<b>EDUCATIONAL</b> L48 <input type="checkbox"/> Music/Recording School or Program
<b>SOUND REINFORCEMENT</b> B08 <input type="checkbox"/> Sound Reinforcement	<b>ACOUSTICS/DESIGN CONSULTANT</b> F26 <input type="checkbox"/> Acoustics/Design Consultant	<b>MEDIA</b> H35 <input type="checkbox"/> Ad Agency H36 <input type="checkbox"/> Magazines/Newspapers/Books	<b>RETAIL/RENTAL/MFG. REP</b> M51 <input type="checkbox"/> Audio/Music M52 <input type="checkbox"/> Video/Film M53 <input type="checkbox"/> Rep/Sales
<b>VIDEO/FILM FACILITY</b> C10 <input type="checkbox"/> Production Co. C11 <input type="checkbox"/> Post-Production Co.		<b>RECORD COMPANY</b> J39 <input type="checkbox"/> Record Company	<b>INDUSTRY RELATED</b> N55 <input type="checkbox"/> Musician/Artist/Composer N56 <input type="checkbox"/> Artist Management/Booking N57 <input type="checkbox"/> Music Publisher N58 <input type="checkbox"/> Student N59 <input type="checkbox"/> Other (please specify):
		<b>INDEPENDENTS</b> K42 <input type="checkbox"/> Audio Producer K43 <input type="checkbox"/> Audio Engineer/Technician	

B50905

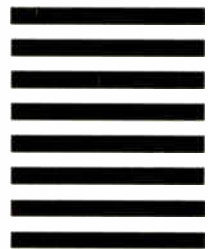
World Radio History



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

**BUSINESS REPLY MAIL**  
FIRST CLASS MAIL      PERMIT NO. 7231      NASHVILLE, TN

POSTAGE WILL BE PAID BY ADDRESSEE:



**MIX**  
PROFESSIONAL RECORDING  
SOUND & MUSIC PRODUCTION

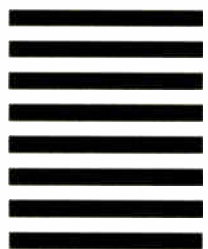
P.O.Box 41525  
Nashville, TN 37204-9830



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

**BUSINESS REPLY MAIL**  
FIRST CLASS MAIL      PERMIT NO. 7231      NASHVILLE, TN

POSTAGE WILL BE PAID BY ADDRESSEE:



**MIX**  
PROFESSIONAL RECORDING  
SOUND & MUSIC PRODUCTION

P.O.Box 41525  
Nashville, TN 37204-9830



—FROM PAGE 63, MUSIC & MULTIMEDIA

Book. Panelists Crossley and Waldrep both have a direct interest in this question: Both men's companies prepare and market enhanced CDs using a pregap approach. As a label owner, Waldrep's position is pragmatic: He is using pregap because it is available now; if multisession becomes the standard, he is prepared to switch to that instead.

For Crossley, the stakes are somewhat higher. His company developed and markets ActiveAudio, one brand of track-zero CD, which has been used for releases including a gf4 CD single on BMG Australia. Crossley advocates track zero not only because it is do-able today but because, he claims, tests show that putting the multimedia data at the start (center) of the disc makes for faster playback performance than putting it after the music at the outer edge of the disc. Not everyone believes that this makes much real difference in performance, however. Pakman, for instance, said that the difference "has yet to be definitively established and

would become less and less important anyway as CD-ROM drives become faster and faster."

Performance aside, Crossley took issue with major label concerns that track zero provides less protection than multisession against consumers accidentally playing data through their audio systems. "Most modern CD-Audio players won't let you cue back past track 1," he said. "Of those that do, our tests have shown that about 85 percent will mute automatically if the head is positioned in the data. We have added to that protection with a two-minute buffer zone between where the data stops and the music starts, and we put warning messages into that buffer zone advising the user not to cue back any further. To date, we have had no problems with this approach. We sold roughly 50,000 copies of the gf4 disc, with zero returns based on problems with playback in an audio player and no audio playback problems reported to our technical help line."

Perhaps the most revealing comments on the subject came from Ted Cohen, who noted that he was "up here representing a Philips compa-

ny...For the Cranberries disc we are working on right now, we use a pregap solution. We have had very good luck with it. We started working with CD-I Ready, which was the first pregap solution, in 1991, and we basically have had no problems. We run a very strong tech support service, and the complaint frequency is basically nil. So while we were waiting for the multisession standard to settle in from a different area of the company, we found that the results we were getting from the pregap approach were so strong that we decided just to stay on that path with this particular title, though that is not to say that down the road we wouldn't try out multisession."

The Cranberries title is not the only pregap disc out of Philips Media; the company also distributes two such titles from Memphis' Ardent Records. So should the music industry do as Philips says (multisession) or as it does (pregap)? If the idea is to access the maximum number of CD-ROM drives out there, CD-I Ready may be an idea whose time has finally come (even if CD-I itself continues to languish).

# WE SELL 3M TAPE

## Audio Tape • Video Tape • Data Media



- Dynamite Prices
- Complete Inventory
- Fast Delivery



Call For Our Media  
Catalog Featuring  
**3M** Products.

**STEADY  
SYSTEMS**  
A DIVISION OF WALT DAVIS ENTERPRISES

New York • 30 West 21st St. New York, N.Y. 10010 • 212. 647. 0900 • 800. 626. 0946  
Hollywood/Film & Tape • 1014 N. Highland Ave. Hollywood, CA 90038 • 213. 461. 6868 • 800. 451. 6920  
Irvine • 714.660.9335 • 800.229.5798 Miami • 305.375.8273 • 800.990.8273



# WEST L.A. MUSIC

## GUARANTEED LOWEST PRICES!

EVERY MAJOR BRAND

ANALOG AND DIGITAL MULTITRACK TAPE RECORDERS • DAT  
RECORDERS EFFECTS PROCESSORS • EQUALIZERS • MICROPHONES •  
MIXING CONSOLES • STUDIO MONITORS • COMPUTERS • SOFTWARE  
KEYBOARDS • GUITARS AMPS • DRUMS

### "WHERE THE PROS SHOP"



KEVIN EUBANKS - TONIGHT SHOW  
WITH NOEL GOULD - PRO AUDIO DEPT.



MARK SHULMAN - SIMPLE MINDS  
WITH GLENN NOYES - DRUM MANAGER



STEVIE WONDER  
WITH JOHN COX - KEYBOARD DEPT.

## WE WILL BEAT ANY DEAL! CALL NOW!

All Credit Cards Accepted. Financing and Leasing Available. We Ship Everywhere.



**WEST L.A. MUSIC**  
11345 Santa Monica Blvd.  
Los Angeles, California 90025  
(310) 477-1945 Fax: (310) 477-2476

USE READER SERVICE CARD FOR MORE INFO

# Technomad™

## THE TOUGHEST LOUDSPEAKERS IN THE WORLD.



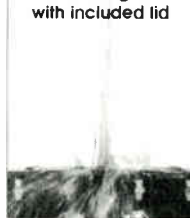
- One-piece polymer body shrugs off impact
- Watertight with included lid.
- Molded-in colors won't crack or fade
- Recessed hardware.
- Unique non-Thiele tuning gives truer, deeper, more articulate bass than traditional designs.
- Advanced low-loss DC-tolerant crossovers
- Premium components
- Two-Year warranty

Complete line of full-range and subwoofer designs, available in vivid colors and loaded with features like large-grip handles, flying hardware, stacking interlocks, Neutrik™ jacks and stand-mount sockets. Uncompromising design and construction. Send \$5 (refundable with purchase) for video and catalog. Patents pending. Call for nearest dealer.

Flyable



Watertight  
with included lid



Stand-mountable



Stackable



Technomad Inc. 340 Riverside Drive Northampton MA 01060 N:technomad@crocker.com F:413.586.5681 P:800.464.7757

### WHERE'S THE BUZZ?

There was much more to M&M '95 than enhanced CD, of course. Other panels (17 total) covered diverse subjects ranging from getting "on-plugged" (music on the Internet) to tools for multimedia sound design. (Tapes of the seminars are available by calling 800/301-2341.) Some 25 exhibitors set up shop to sell their products and services to the 1,000 or so attendees. And an evening of premieres showed what is in the pipeline as far as new music-related multimedia titles, including *Control*, a CD-ROM magazine for pro audio heads, and works in progress from the Beastie Boys and Sting. My vote for the most fun title of the evening goes to *Virtual Guitar* from Ahead Inc., a goofy effort that lets you "play" guitar along with Aerosmith (using a pick plugged into the mouse port), working your way up (if you cut it) from a small nightclub to a stadium gig.

Overall, the event was well organized and executed (kudos to executive director Kent Simmons, committee chair David Schwartz and scores of other unsung heroes) but lacking some of the raw energy (at times a bit too raw) of last year's debut. In part, that may have been due to the venue, with a main theater that was too large (thus making many of the day's theater forums feel underattended) and seminar rooms that were too small and crowded. (Simmons expects to book a different location next year.) Also, the one-day event was held on a Tuesday, which probably limited attendance. (Simmons is looking into a two-day event next year with one weekend day.)

The generally restrained vibe may also have been a reflection of where things are currently at with multimedia. Last year, with multimedia hype reaching a crescendo in mainstream media, there was excitement in the air—a feeling of being in on the ground floor and seeing the pieces fall into place. This year, it felt to me as if the giddy high had worn off, replaced by the realization (unintentionally demonstrated by a number of titles in the premieres) that it takes more than tools and bandwidth to bring all the elements together into interesting and entertaining music multimedia. ■

# The Truth Is Out

Alesis Monitor One™  
1994 TEC Award Winner  
Studio Monitor Technology



1994  
TEC  
AWARDS

TECHNICAL EXCELLENCE & CREATIVITY  
OUTSTANDING TECHNICAL ACHIEVEMENT  
STUDIO MONITOR TECHNOLOGY  
*Alesis Monitor One*

PRESENTED BY  
MIX  
FOUNDATION

Every time you mix,  
you've got to hear the truth.  
Trust the speakers the pros trust.  
The Alesis Monitor One  
Studio Reference Monitor.

Alesis is a registered trademark of Alesis Corporation.  
TEC Awards are presented by the Mix Foundation for Excellence in Audio.

Alesis Corporation 3630 Holdrege Avenue Los Angeles, CA 90016 1-800-5-ALESIS ALECORP@Alesis1.usa.com

USE READER SERVICE CARD FOR MORE INFO

**ALESIS**  
STUDIO ELECTRONICS

by Mark Frink

# SOUND CHECK



AKG SR 800

## WIRELESS MICROPHONES— NEW TECHNOLOGY AND PRODUCTS

Competition between manufacturers has ensured the constant evolution of wireless microphones at competitive prices, improving audio and transmission quality, flexibility and stability. True-diversity designs that eliminate drop-outs in correctly operated systems are almost a standard feature. Although many manufacturers assert that their new systems are indistinguishable from hard-wired microphones, few claim 120dB dynamic range or full, 20 to 20k Hz frequency response. No wireless system can match the per-



Shure SM58

formance of "hard-wired," but many high-end products come close enough to meet the needs of most pop singers, and the freedom and convenience make them extremely attractive. New products are being introduced by every manufacturer this year.

Many are already familiar with the details of wireless transmission, but a basic understanding might benefit someone considering investing in this technology. Just like your television and FM radio stations, wireless microphones transmit audio signals using frequency modulation (FM). At the transmitter, the audio signal is used to modulate the frequency of a broadcast "carrier" signal, operating at millions of cycles per second (MHz). This carrier signal is picked up at the receiver and then demodulated back into an audio signal. Also, just like with TV and radio, signal reception can be interfered with by "shad-

owing," multipath reflections and intermodulation from other nearby frequency transmissions.

Because of the limits of FM technology, wireless microphone systems use a compression and expansion (companding) scheme, along with a pre-emphasis and de-emphasis process, to maximize both the signal-to-noise ratio and the dynamic range. The transmitter boosts high frequencies above 2 or 3 kHz, and then the signal is

—CONTINUED ON PAGE 186



Sony WRT-867A



Beyer U600

## TOUR PROFILE

# R.E.M.

## BACK FROM THE BRINK

by Rudy Trubitt

When R.E.M. announced their first tour in five years, the fan excitement came as no surprise. But when drummer Bill Berry's sudden illness suspended the tour before reaching U.S. shores, excitement turned to anxiety. The band's quick announcement that no replacement drummer would be used cast the tour in doubt almost before it began. Much to everyone's relief, Berry bounced back with surprising speed, and R.E.M.'s "Monster" tour arrived in the states last May, beginning with a few days' rehearsal in Oakland and then three nights at the Shoreline Amphitheater in Mountain View, Calif.

At the helm of the Clair Bros. P.A. is Joe O'Herlihy, U2's house engineer practically since the band's inception (O'Herlihy was also audio design consultant for Woodstock '95). Two more U2 "Zoo TV" tour alumni are on hand: Vish Wadi is handling monitor duties, and Clair's Jo Ravich is the system engineer. The tour is carrying a standard

Clair arena house system with 72 S4 Series II cabinets, 12 P-4s center fills, 12 sub-bass boxes and an ATI Paragon console. *Mix* caught up with O'Herlihy and Wadi after their second U.S. date.

**Mix:** How did this gig come about for you?

**Joe O'Herlihy:** Several different members of R.E.M. showed up a lot on the Zoo TV tour—Peter Buck was a regular visitor. And, Pat McCarthy was the engineer on *Monster*, and he worked on *The Joshua Tree* album. R.E.M. has played shows with U2 through the years,

and the bands are very friendly.

R.E.M. came to Dublin in September of '94 to launch the *Monster* album. U2 was in our "sabbatical mode," a year-and-a-half into a two-year break. The band's manager rang me, and I said I'd love to do it. I ended up in Atlanta in October for rehearsals, and the tour started in Perth, Aus-



R.E.M.'s Michael Stipe demonstrates his famous 58 mic-cupping technique.

tralia, on the 5th of January. Australia was an education, the first time the band was onstage in five years. A lot of new lessons to be learned, and old ones to be re-taught. It was good, because whenever you're starting a tour, you have to find your feet and experiment.

We were having fantastic shows in Europe, sold out everywhere. In Milan, every single person was on their feet singing the words of every song, a spine-chilling experience. It was



House engineer Joe O'Herlihy and independent monitor engineer Vish Wadi

PHOTOS STEVE JENNINGS

# WE'VE BEEN PIONEERING AMPLIFIER TECHNOLOGY FOR OVER TEN YEARS. BUT DON'T TAKE OUR WORD FOR IT.

Since 1984, when Stewart Electronics manufactured the first amplifiers with our efficient, lightweight, power supplies, our competitors, using old technology, have insisted that our approach would not work.

Ten years and over 600,000 amplifiers later, we've proven this technology world wide.

Currently every one of our major competitors has introduced, or is working on, lightweight amplifiers using our Award winning High-Speed Switching Power Supply Technology (patent pending).

<b>PA-500</b>	110w x 2 @ 8Ω
1 rack space	190w x 2 @ 4Ω
10lbs.	275w x 2 @ 2Ω
<b>PA-1000</b>	225w x 2 @ 8Ω
1 rack space	420w x 2 @ 4Ω
11 lbs.	580w x 2 @ 2Ω
<b>PA-1400</b>	390w x 2 @ 8Ω
2 rack space	650w x 2 @ 4Ω
16 lbs.	880w x 2 @ 2Ω
	1400w @ 4Ω bridged
<b>PA-1800</b>	450w x 2 @ 8Ω
2 rack space	775w x 2 @ 4Ω
17 lbs.	1050w x 2 @ 2Ω
	1800w @ 4Ω bridged



The Stewart PA-Series includes the PA-500, PA-1000, PA-1400, and the remarkable PA-1800.



The Stewart PA-1400 has been awarded the 1994 TEC Award for outstanding technical achievement in amplifier technology.

Coupled with features like **Harmonic Shift Correction™** for unparalleled sound quality

(another Stewart first), **7 stage Circuitguard** protection, real 2 ohm stability, 21 step precision attenuators, and a **Full Five Year Warranty**, the Stewart Amplifier Line is not just the best, but the only choice.

For the location of the Stewart Professional Audio Dealer nearest you, and our complete product information kit, call us at 1-800-316-7626.

**Stewart**  
ELECTRONICS

Handcrafted in  
**USA**



about two-and-a-half weeks into [the European leg] when Bill was taken ill onstage in Lusane, Switzerland. It knocked us all off our high horses, as they say.

I'm amazed that we're here at all, so soon. He's one of the lucky ones. My wife, Marion, lost her best friend about three years ago to a double-aneurysm. We had ten days in the hospital but she didn't make it, and this re-kindled all of that for me. You just hope and pray that it all works out, and thank God it did. So, we're back with a couple of days' rehearsal in Oakland and a couple of shows under our belt,

and it's looking pretty good.

**Mix:** Certain songs must be challenging from a musical standpoint—they've got two or three loud guitars roaring away non-stop (two additional players alternating between keys and guitar round out the band's live arrangements).

**O'Herlihy:** Well, the record is very much a get-up-and-get-at-'em guitar-oriented sound. It's challenging to get the vocal out above all of that. Michael [Stipe] as a vocalist in particular, because of the creative way he uses the microphone and stand! It's something that you have to dial in each night. I tend to try

and keep it as close as I possibly can to what the record is all about, without losing the adrenaline of the live performance—that's the essential commodity.

**Mix:** The first three or four tunes were very thick, almost relentless, but when they got to "Man on the Moon," it opened up.

**O'Herlihy:** It's nice that you say that they were quite different, because that's the approach. It's show dynamics; at the start you're getting pounded by guitars, then we end up with more subtle acoustic things, where Peter [Buck] has the mandolin and Scott McCaughey plays the acoustic. There's a lot of blend.

## QUICKTIPS

The '90s have been called the "communication decade." Communication during large, multi-act festivals is the key to success:

- The first line of communication is the intercom. Having headsets onstage at both the monitor console and the stage-box can save time during the heat of a midshow crisis. Since house mixers usually have headphones around their head, try to have a telephone-style handset for the FOH mix position, besides the headset.

- An effective way to get the house person's attention without using a buzzer or a police beacon is to modify the house console so that an intercom line can be plugged into it, and, when the call signal is flashed, a relay shuts off the console gooseneck lights and/or the meter lights momentarily. This mod takes an hour, an XLR connector and a relay.

- International hand signals that work over distances of hundreds of feet:

- a) Circular hand motion: "play something/anything on the CD player."

- b) Hand motion across throat: "turn it off."

- c) Clapping hands over ears:

"put on the headset so we can have a real conversation."

- Before each show, decide that the talkback to stage mic input at the monitor console (often abbreviated "TB" on the input strip) will be called the "ten bucks" mic, (as in "if you shut this off, you owe me ten bucks"). Dedicate either a mic with a switch on it, or a Crown Differoid™ mic. You can special-order from Shure an "SM58S," which has a switch, and it can then also be split to the FOH console and used for both "voicing up the mains" and making announcements.

- There's usually a need for an onstage announce mic for radio station personalities, etc., at festivals, and these people will come at you at the most inconvenient times wanting to talk to the audience. Put a bright yellow foam windscreen on this so it is easily identifiable and place it downstage, to the side. This is the other "ten bucks" mic, to be left on during each stage change.

- Small powered speakers with a mic input (TOA, Fostex, Anchor, etc.), placed at each console and connected through spare snake lines to switched mics at the opposite console can be much easier than intercom headsets.

- During line checks, the house engineer can always talk to the


"mic-scratcher" over the talkback mic, and hear what's being said back by cueing up the nearest mic.

- During stage changes, the "mic-scratcher" can re-initiate this line of communication by clapping hands over ears and pointing to a nearby mic. If the house mixer is busy (doing what house-folks do when not watching the stage), you can get their attention by either talking into the mic-with-switch connected to their powered speaker, or by going to the announce mic (the one with the yellow foam windscreen) and "thumping" it once with your hand (and if it's turned off, collect your ten bucks later).

- Posting multiple copies of the day's performance times backstage, used in conjunction with a very large "festival clock" hung in view of the band at the monitor console, is a very effective communication device for keeping the festival running on time.


- Always reinforce this schedule by pointing at the wrist and then holding up one finger ("one more song") at the end of a song with five minutes to go in the set. And yes, this is the stage manager's job, but he/she is backstage making sure the next band is ready, and that's why they hired your sound company anyway. ■

**COMPLETE!  
RETAIL  
READY!**



**SAS INDUSTRIES  
INCORPORATED**  
1-800-955-7271

**Digital Bin  
Cassette Duplication  
CD Replication  
Video Duplication  
Digital Editing  
Graphic Art Services**



**1,000 CDs &  
1,000 CASSETTES  
\$2.895**

**FREE CATALOG  
FREE DIGITAL BIN DEMO  
CALL 1-800-955-7271**

USE READER SERVICE CARD FOR MORE INFO

**ATTENTION  
PROJECT STUDIOS**



**ALL THE BEST PRODUCTS**  
AKAI, APHEX, AUDIO-TECHNICA,  
BEHRENGER, CROWN, DIGITECH,  
ELECTRO-VOICE, FURMAN,  
GENELEC, LEXICON, MACKIE,  
MARANTZ, SONY, SOUNDCRAFT,  
STEDMAN, TANNON, TASCAM,  
TOPAZ, VESTAX

**ALL THE BEST PRICES**  
Financing and leases available  
**1-901-278-0500**

**STRINGS  
& THINGS  
IN MEMPHIS  
INC.**

**1492 UNION AVE.  
MEMPHIS, TN 38104**

**LIVE SOUND**

It's like a sketch pad—you color it as best you can to fill it out.

**Mix:** Your effects-usage seemed pretty restrained.

**O'Herlihy:** I try to keep it as natural as I can, as subtle a treatment as possible. A few repeats, the voice is touched here and there. It's no big deal, just the right amount to carry it through. We do have all the usual stuff there, the 480, the H3000, a couple of SPX990s, but no bizarre gizmotrons, nothing as funky as "Zoo TV" by any means. It's the same technology, but used in a subtle way, no distorted vocals or anything like that. All the dynamics are onboard the [Paragon] console. The only things outboard are the effects and a couple DAT machines for show tapes.

**Mix:** It doesn't seem like a very rigid set—players are trading instruments all over the place.

**O'Herlihy:** It's a real communal approach. It's quite exceptional that someone could just pick up an instrument and start playing, but it works. There are 46 songs, and it could be any of those on a given night. You get a set list, but Michael might hear something from the audience, and they'll play it. It happened tonight with "Wichita Lineman," which wasn't on the set.

But that spontaneity is great. We don't have any sequencers or video sync. [Visuals are provided by free-running film projectors.] There's no technology dictating the pace—like the [tempo-synchronized] guitar tremolo effect on "What's the Frequency, Kenneth?" Instead of having a click track like most bands would do, they play to the tempo of the tremolo on the guitar amplifier.

It's a bit of a breath of fresh air from having my head twisted around backward and upside down from all the video on "Zoo TV," having to be at a place at y time so z can happen. It takes me back to my old Rory Gallagher days where you had guitar, bass, drums, a Hammond organ and off you went.

**Mix:** How about microphones?

Michael really throws his 58 around.

**O'Herlihy:** It keeps bouncing back. We rotate through a half dozen 58s on a regular basis. We've tried everything else, and we're back to the old reliable. All the Vox guitar amps are on 57s, a 421 and Countryman DIs on the bass. On the Hammond, I've got 421s and a Beyer M88 on the Leslie low. The Wurlitzer and Roland pianos are DI'd. On the drum kit, we've got an M88 on the kick, 56s on the snare top and bottom, AKG 460 on the hi-hats, overhead left/right and ride cymbal. We've got the little egg-shaped EVs on toms with Latin Percussion clamps, so there aren't a lot of stands around.

**Mix:** How's Sulan Studios, your place in Ireland doing?

**O'Herlihy:** Ah—you remembered! It's going very well. We just finished an artist called Paul Brady—Tina Turner recorded a couple of his songs recently. We have a local Irish group in for six weeks called the Saw Doctors, they're a little like The Waterboys.

**Mix:** But it'll be awhile before you're back there—this tour is scheduled through the end of November?

**O'Herlihy:** Yes, it's going to be one hell of a year. They're an incredible bunch of people to be with. They go up onstage and have a really good time, and I think that transfers to the audience; you can see the reaction there. It's great to be able to bounce back from total catastrophe and get up and going again. It's a good feeling.

**THE VIEW FROM THE STAGE**

**Mix:** Things are pretty straightforward out front, is that the approach you're taking onstage?

**Vish Wadi:** They're a really musical band. Everything is balanced on the stage, and I balance the rest with [the bleed from] the house. I don't believe in blasting wedges onstage, which is a problem for the FOH. And, the low-frequency stuff onstage—bass and kick—is compressed to keep a very tight

low end. The real bottom comes from Joe and the house. Otherwise, we're just going to fight each other.

**Mix:** What console are you using?

**Wadi:** A Yamaha PM4000 monitor board, running 22 mixes.

**Mix:** What are you doing for each bandmember?

**Wadi:** Peter [Buck] is a great musician. He doesn't use any guitars in the monitors, because of the time-delays [from the backline]. He hears guitars from behind him, and we balance the drums in his wedges. So, if he wants a little more timing information, he can move forward to his wedges, or step back if he wants to hear more guitar. He believes in hearing things live from where they are supposed to originate from on the stage.

For drummer Bill Berry, I've got two Clair 12AM wedges on one mix, and two ML-18s and two R-2s for the drums. He gets a basic mix of drums and bass with a little guitar and keyboards, since he's behind the

backline. A lot of timing things come from guitars, so for some songs we work to make sure that stuff is there in his mix.

We are using some fills for stage right, where [bassist] Mike Mills moves back and forth. When he's all the way down stage, he gets wedges, and when he moves back toward the keyboards, I have a Clair R-4 covering that area. Mills has one Radio Station ear monitor, which he wears on his left ear, in the direction of the rest of the band, since I can't put a fill out there.

**Mix:** I suppose one ear monitor and wedges or fills might be the best of both worlds for a musician. How is it for you?

**Wadi:** It's nice for them because they don't get isolated [from the stage ambience], but it's really hard for me. You don't know where they are, especially at a venue like Shoreline where I'm isolated from the main P.A. They're hearing more of the P.A. In an indoor situation, using one ear is okay for me because I can

hear everything. If they're not using ear monitors at all, then I can use my cue wedge to something similar to what they're going to hear. But wearing one, it's really hard because I have no reference.

**Mix:** How about Michael Stipe's vocal mix?

**Wadi:** He has one ear monitor, too, and sometimes he will put on both earpieces, depending on what he's hearing around him. Especially on "Tongue," he'll normally do that, but on real uptempo stuff he doesn't wear any at all. His voice is there everywhere, pretty loud. [Stipe used four 12AMs at his primary down-stage position.]

His voice is all over the stage because everybody wants to hear it pretty loud. But it blends—the way he likes to hear himself is a blend with the stage, not too much of himself. He only wants to hear his voice and reverb in his mixes, but not to overpower [the music]. He likes it balanced to what's going on onstage.

Call or Fax  
for **FREE**  
CATALOG!

Inquire about  
products not listed.

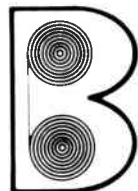
USA & Canada  
1-800-331-3191

NYC Area:  
516-678-4414  
Fax: 516-678-8959



**Master Distributor of Professional A/V Tapes,  
Data Media, Equipment & Accessories.**

- 3M
- AKAI
- AMPEX
- APOGEE-Rep
- ASTC-Exclusive Rep
- AUDIOPAK
- BASF
- CARVER
- DENON
- EDITALL
- ELECTRO-VOICE
- FOSTEX
- FUJI
- ITC
- JLCOOPER
- JVC
- MARANTZ
- MAXELL
- MRL
- PINNACLE MICRO
- SABINE
- SAMSON
- SENNHEISER
- SHURE
- SONY
- SOUNDTRACS
- TASCAM
- TDK



**Burlington** A/V Recording Media, Inc.

106 Mott Street • Oceanside, New York 11572

USE READER SERVICE CARD FOR MORE INFO

**Mix:** I'm sure that makes things a little easier.

**Wadi:** Yeah, it does! They're a great band—I enjoy working with them. ■

*David (Rudy) Trubitt often amuses friends and family with his cover of the Talking Heads' "Psycho Killer" sung in the voice of Marge Simpson.*

—FROM PAGE 180, WIRELESS MICS

compressed by about 2:1 before modulating the signal onto the carrier frequency. The receiver demodulates the carrier and then uses complementary expanding and high-frequency de-emphasis to try to restore the signal to its original form. A large amount of modulation of the carrier frequency, called "deviation," offers better high-frequency response and more dynamic range, but this also puts limits on how close other transmitters can be placed on nearby carrier frequencies.

Television channels 2 through

6 cover the broadcast spectrum from 54 to 88 MHz, and just above that are commercial FM radio stations (88 to 108 MHz), which is why you can sometimes get the audio for TV channel 6 at the low end of your FM dial. TV channels 7 through 13 (174 to 216 MHz) transmit within the frequency spectrum covered by contemporary VHF wireless systems (160 to 250 MHz). There are areas below channel 7 (160 to 170 MHz) and above channel 13 (220 to 250 MHz), which are free of interference by regular TV transmissions. These allow fixed-frequency VHF systems to travel from city to city without having to worry about the various television transmissions they will run into, but there are a limited number of these VHF "traveling frequencies."

Several years ago VHF wireless products proliferated with the introduction of low-cost systems. Thousands of VHF wireless sys-



Sennheiser EM2004

tems have been sold and, even though they are low-power devices, the chance of meeting another user on the same frequency is greater every day. Many readers have heard of multi-artist concerts where one guitar player's wireless has interfered with another's or with one of the sound company's handheld units, an increasingly common occurrence. Besides interference from other users and TV stations, VHF systems are also susceptible to emissions from digital devices, such as portable computers or CD players, and other machines. All of this said, a fixed-frequency

## Z-Systems has the cure for your digital audio interface headaches.

Are you pulling your hair out over a mess of tangled cables, different formats, incompatible connectors, and different sample rates? Let Z-Systems help.

**z-rrc router remote controller**

**z-16.16r digital audio router/patchbay/distribution amplifier (16 stereo pairs)**

**Macintosh software for controlling z-16.16r**

**z-link and z-link+ mini sample rate converters**

**z-ptb 8-channel AES/EBU-to-plastic fiber interface**

**z-8.8 digital audio router/patchbay/format converter/distribution amplifier (8 stereo pairs)**

**z-1src sample rate converter**

Z-Systems Audio Engineering • 4641-F NW 6th Street Gainesville, Florida 32609 • Tel: 904-371-0990 Fax: 904-371-0093

**ZSYS.**

USE READER SERVICE CARD FOR MORE INFO

# The choice is *crystal* clear.



The new FMR-150 wireless microphone system from Telex offers maximum audio and RF quality with an added feature: noiseless crystal-controlled frequency agility. Our patented Posi-Phase™ true-diversity circuitry gives rock-solid freedom from dropouts and noise-ups, while Posi-Squelch™ auto suppression combines the improved range and audio quality of a true noise squelch, with the security of a tone-coded squelch. The FMR-150 also features a wider range and choice of stock

frequencies, with custom frequencies available. This crystal-controlled system utilizes three widely-spaced frequencies that allow the user to instantly select a clear channel in the event of interference. You'll feel confident recommending a system that's designed and built in the U.S.A. with our exclusive 3-year warranty. And behind it all is our reputation for reliability and performance. Just what you'd expect from a sound company like Telex.

## Telex®

9600 Aldrich Avenue South • Minneapolis, Minnesota 55420 USA • 612-884-4051 Fax 612-884-0043

USE READER SERVICE CARD FOR MORE INFO

World Radio History

**Coming in Mix**  
**October 1995**

## 1995 New Products

- **AES NEW PRODUCTS GUIDE**
- **TECHNICAL FEATURES**  
Restoring Vintage Gear  
DA-88 Modifications  
Dither Explained  
Setting Up Your Own Web Site
- **REGIONAL FOCUS**  
New York Recording, Broadcast & Post-Production
- **LIVE SOUND**  
Tom Petty  
King Crimson
- **INTERNATIONAL UPDATE**  
The BBC's New Truck
- **PLUS!**  
Bonzai Lunches with Film Composer Hans Zimmer; Producer Gerald Levert

### ATTENTION ADVERTISERS:

Deadline for ad placement is the seventh of the month, two months prior to publication. Call (510) 653-3307 for a 1995 Mix Editorial Calendar, space reservations and complete advertising information.

# MIX

### LIVE SOUND

VHF system, which does not tour or is used in a predictable, stable RF environment, can be a cost-effective solution.

TV channels 14 through 69 (470 to 806 MHz) operate on much higher frequencies and fall within the range of carrier frequencies of UHF wireless sys-



**Lightspeed RFX-1600**

tems (450 to 960 MHz). There are fewer of these television stations, and they are generally lower in power and operate on the outskirts of major metropolitan areas. Most UHF stations operate below TV channel 40 (626 MHz), but in a few geographic areas there are more stations operating above. There are very few TV stations operating above channel 63 (770 MHz), hence the popularity of UHF systems that operate above that frequency. This, of course, means more systems are now being sold that operate up here. The last UHF TV assignment, channel 69, ends at 806 MHz, and the newest wireless systems are above 900 MHz.

Fixed-frequency wireless systems rely on a crystal-based design to generate their carrier frequencies. Manufacturers are now offering frequency-agile systems, using synthesized, phase-locked-loop (PLL) designs. These "synthesized" systems use a single reference crystal to create a choice of evenly spaced carrier frequencies within a range, allowing the user to change the specific carrier frequency easily. The actual

range of this agility is narrow because adjacent frequencies still need to be filtered out, and the unit must operate within the window of the receiver's filter frequencies. Frequency selection for multiple units needs to be coordinated. Though many dozens of frequencies may be available on particular wireless

products, simultaneous use of several of these systems will be limited to fewer than a dozen within a frequency group.

In the past, a touring musical act used fewer than a half-dozen wireless

microphones or guitars. Increasing use of this technology (along with the introduction and growing popularity of multi-channel, wireless, in-ear monitoring systems) means that use of a dozen or more wireless channels is more common. The coordination of different frequencies being used becomes logarithmically more complex with each additional frequency because of the way they can affect each other. When the



**Nady 950GS**

need for touring coordination against regional TV stations and other broadcasters is added to this level of complexity, wireless manufacturers become a resource for more than just well-crafted hardware. Most companies provide frequency-coordination services that can be invaluable when using these products with a touring act.

There are trade-offs and compromises when comparing wireless to hard-wired microphones. In the end, users need to subjectively determine whether particu-

# If You Need More Power Than This...



## Maybe You Should Run For President

Our new MFA Series of amplifiers deliver the power that digital audio sources demand. Whether used for motion picture sound tracks or live contemporary music, these models faithfully reproduce the extended dynamic range of today's technology. High power, great sound, and a full Five Year Worry Free Warranty. Why buy anything else?

\* 24,000 watts as illustrated: Eight MFA-8000 amplifiers combined, each putting out 1500 watts per channel into a 2 ohm load. Also available: the MFA-6000, with up to 900 watts per channel.

POWER AMPLIFIERS BY **ASHLY**

Ashly Audio Inc., 100 Fernwood Ave. Rochester, NY 14621 • Toll Free: 800-826-6308 • FAX: 716-266-4589 • Canada: Gerraudio Dist. Inc. 416-696-2779  
International Agent: E and E Exports Inc. 714-440-0760 • Internet: <http://www.ashly.com>

USE READER SERVICE CARD FOR MORE INFO

World Radio History

CHUCK NEEDS A STUDIO-QUALITY  
DIGITAL REVERB.



THIS IS CHUCK'S BANK ACCOUNT.



THIS IS CHUCK'S REVERB.



In case you hadn't guessed by now, Yamaha is pushing the limits of digital technology. Case in point is the new Yamaha REV100. The first reverb to come off an assembly line that stands up to units costing many times its price. What you get is a ton of reverbs. Gated reverbs. Stereo reverbs. Reverbs with delays. Reverbs with flanging. 99 presets in all. Plus, the ability to change each preset at the turn of a knob – or by MIDI Control. It also offers stereo processing. Two inputs. Two outputs. And 44.1 kilohertz converters to deliver a crystal clear frequency response of 20Hz-20kHz. Which is no small feat. Especially when you consider the price – a mere \$299. Sound too good to be true? You haven't heard anything yet. Stop by your nearest Yamaha dealer today. He's got your reverb. The only thing left to decide is how many do you want. **YAMAHA®**



Call for more information.

© 1995 Yamaha Corporation of America, Pro Audio Products, P.O. Box 6600, Buena Park, CA 90622 (714) 522-9011, Yamaha Canada Music Ltd., 135 Milner Avenue, Scarborough, Ontario M1S 3R1 (416) 298-1311.

USE READER SERVICE CARD FOR MORE INFO  
World Radio History

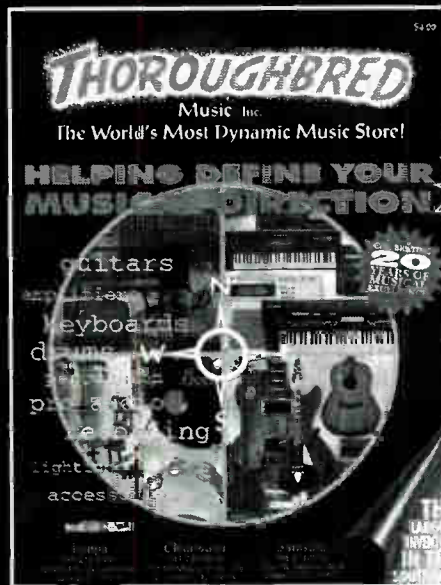


lar products suit their needs. Whenever possible, the best decisions can be made by comparing and listening to the entire system in the environment in which it will be used.

Sennheiser's new EM 2004 UHF receiver (\$4,750) is 9.5 inches wide, and two of these can be mounted in a two-space, rackmount frame. It operates on one of 16 user-selectable frequencies within a fixed group of carrier frequencies 24 MHz wide, which covers a range corresponding to four UHF TV stations. The popular SKM 5000 UHF handheld transmitter (\$3,135) is supplied with a super-cardioid condenser. Other field-replaceable, screw-on capsules include three condensers ranging from cardioid to omni and a dynamic super-cardioid. Hard-wired versions of these capsules are expected later this year. The SKM 5000 has a removable battery compartment that holds two AA batteries for up to five hours of operation and has LEDs to indicate remaining battery time. An optional rechargeable battery also can be used, which lasts three-and-a-half hours. A five-position pad is located under the capsule, adjusting for SPL in 10dB increments from 100 to 150 dB. There is also a switch for a 6dB-per-octave roll-off below 500 Hz that is not recommended for musical applications. This mic has been seen on numerous television shows, and a system was recently purchased by Stevie Wonder.

Another high-end system is the Sony UHF Synthesized, previously available with the WRT-830 handheld transmitter (\$1,275), which has an electret condenser capsule. Many users customized it, retrofitting it with their own choice of dynamic capsule. In response to demand for a Sony handheld transmitter with a dynamic capsule for performing musical artists, they introduced the new WRT-867A

# you need this catalog



GUITARS &amp; BASSES

AMPLIFIERS

EFFECTS

DRUMS

PERCUSSION

KEYBOARDS

RECORDING GEAR

PRO AUDIO GEAR

LIGHTING

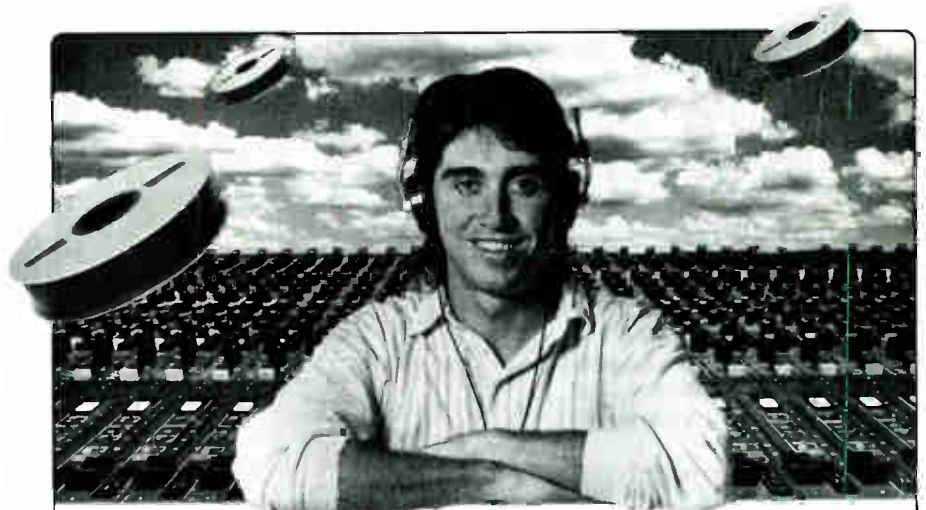
ACCESSORIES

**THOROUGHbred**  
MUSIC INC.  
The World's Most Dynamic Music Store!

**1(800)800-4654**

IN FLORIDA DIAL (813) 885-9644 OR FAX (813) 881-1896 MAIL ALL CORRESPONDENCE TO PO BOX 8009, TAMPA, FL 33674-8009

USE READER SERVICE CARD FOR MORE INFO



## LEARN THE ART OF RECORDING

You can get the practical, real-world skills needed to successfully start your career as a recording engineer, producer or studio musician. •Hands-on approach, learning by doing •Previous experience not required •Complete 300 hours of training in less than 2 months •6 studios filled with the latest equipment •Small classes, excellent personal attention •Job placement assistance •Financial aid available •Low cost, on-campus housing



For free brochure, call or write today

1-800-848-9900 1-614-663-2544

**THE RECORDING WORKSHOP**

455-X Massieville Rd  
Chillicothe, Ohio 45601

Ohio State Board of Proprietary School Registration #80-07-0696T

All Manufacturing  
In Our Plant...  
Since 1977

**EUROPADISK LTD.**

**CD's**

AS LOW AS  
**75¢**  
FROM YOUR CD-R  
& LABEL FILM

● **Cassettes**

*Finest European Equipment!*

● **Vinyl Records**

*Direct Metal Mastering - HOT!*

● **Graphics**

*Custom Layout & Printing  
Included In Our Packages!*

● **Mastering  
Studios - Dmm®**

*Neve DTC with Sonic  
Solutions PMCD*

**Package SPECIALS** "With This  
Ad Only"

**500 - Promo CD's - \$995**  
(1,000 CD's - \$1,550)

**Delivery In 15 Business Days!**

Promotional Package Includes:  
CD-R Reference, One Color CD Label  
with Layout, Typesetting & Film  
(to 83 Min.)

**500 - CD'S, Full Color Graphics**  
- \$1,995 (1,000 CD's - \$2,265)

Retail-Ready: FULL COLOR Front  
& Tray Card, Free CD-R Reference,  
2-Color CD Label, Graphics Layout,  
Film, Jewel Case & Shrink-Wrap  
(to 83 Min.)

**500 - Cassettes - \$715**  
(1,000 Cassettes - \$1,025)

Retail-Ready: FULL COLOR J-Card,  
Test Cassette, Graphics Layout,  
Typesetting & Film, Cassette Label,  
Norelco Box & Shrink-Wrap (to 50 Min.)

Call For Our Complete Catalog

**EUROPADISK LTD.**

75 Varick Street, New York, NY 10013  
(212) 226-4401 FAX (212) 966-0456

**(800) 455-8555**

**LIVE SOUND**

UHF hand-held transmitter (\$1,710). It has a smaller body than the WRT-830 and a much shorter antenna. The channel-select switches and LCD channel indicator are now mounted inside the housing to clean up its look. It uses a single AA battery instead of two, providing up to four hours of continuous use. Ninety-four frequencies are selectable across the group corresponding to TV channels 68 and 69 (794 to 806 MHz), allowing up to 11 of these transmitters to be used simultaneously. It is compatible with previous Sony WRR-820A single channel (\$1,520) or WRR-840A dual tuners (\$2,270). The dynamic capsule is the same element found in the new Sony F-780 hard-wired mic. It has a rising response starting at 1 kHz and a presence peak around 7 kHz. These were used by the backup singers on the Rolling Stones tour. Bon Jovi's monitor engineer Rocky Holman recently acquired several and refitted them with Audix OM-7 capsules.

AKG has released the single-channel SR 800 UHF receiver (\$2,959) for use with all of its WMS 900 transmitters. It is switchable to any one of 12 sub-channels of one fixed TV channel, providing up to six channels for simultaneous use (470 to 890 MHz and 944 to 952 MHz). The TM-900 handheld transmitter with a C-535 capsule is \$1,649, and transmitters with C-5900 or C-1000 capsules are also available.

Lightspeed, a company of ex-Tektronix people in the Portland, Ore., area is relatively unknown to the touring sound market. This company has been focused on the contractor market, making wireless systems for industrial clients. They recently introduced the RFX frequency-agile, synthesized UHF system, listing from \$1,540 to \$1,815, depending on choice of mic element. The one-space, rackmount RFX-1600 receiver is available with 16 user-selectable frequencies in either the 800 to 806MHz or the 944 to 952MHz range. Up to five units

can be operated simultaneously in each group, for a total of ten systems. The HM-900 handheld transmitter is available with a choice of Shure, EV or Audix mic elements. It runs on two AA batteries for up to 20 hours, with a low-battery-indicator LED on the bottom and an internal antenna. This system uses side tone squelch to stabilize it from outside RF interference, which also allows the transmitter to be quietly turned on and off without popping, saving the batteries.

Beyer's brand-new, frequency-agile U600 synthesized UHF receiver comes in a half-rack format. It can operate on 64 different frequencies, in four groups of 16. Its LCD can show all parameters, including channel, frequency, RF and audio, mute and battery level. Beyer's "Grip" tone-encoding locks the receiver exclusively to its associated transmitter, excluding any other signal or interference that does not have that channel's identification tone. A unique multi-user mode (MUM) allows the system to be configured for toggling between two different pre-allocated channels. Like the Beyer 700 Series UHF system, the S 600 handheld transmitter will be available with a variety of field-replaceable Beyer mic elements, including the TG-X 40, 60 and 80 neodymium dynamics, the M500 ribbon, and the MCE 81 condenser. System price is \$4,995.

Nady, the industry's wireless pioneer, has introduced the 950GS UHF system (\$3,018), which has 160 user-switchable channels in 16 groups of ten channels operating from 477 to 951 MHz. The HT-60 handheld transmitter is available from the factory with either the Shure SM58 or the EV NDYM 857 mic element installed, but it features a modular design that allows it to plug in to the inner top part of the microphone barrel. Nady can mount virtually any optional mic element, allowing the user to quickly change capsules in the field without soldering. All controls are recessed in the bottom of the handheld's barrel to prevent accidental switching during

operation. Nady also offers the ENG-12 transmitter module (\$934), which simply has a female XLR plug that connects to any dynamic microphone. In other Nady news, the company is now offering two wireless in-ear monitoring systems with 2-channel rackmount receivers for \$3,995, operating in either the VHF or UHF bands.

Electro-Voice's MS2500 VHF system features a true-diversity receiver and Vega's DNX™ companding circuitry, providing a signal-to-noise ratio said to be greater than 105 dB. The MS2500H system with rackmount receiver and handheld transmitter (using EV's N/DYM D757B mic element) is \$750. The MS2500B-LM bodypack version is \$715 with an EV LM20EX lavalier mic; other bodypack models are also available.

In addition to VHF, Samson provides a choice of fixed or frequency-agile UHF systems. The fixed-frequency UR-4 receiver (\$1,400) operates on one of six channels in the 916 to 952 MHz bandwidth. The UHF Synth Series UR-5 single (\$1,750) or UR-5D double receivers (\$2,600) have 74 switchable frequencies operating from 794 to 806 MHz, with up to 11 available for simultaneous use. Together these two systems allow operation of up to 17 units simultaneously. A selection of capsules are available on the handheld transmitters: The UH-4 fixed-frequency handhelds range from \$640 to \$1,600; UH-5 handhelds start at \$1,100.

Shure has upgraded its L Series VHF wireless with the LX Series. The LX4 receiver (\$418) operates on one of 28 frequencies between 169 and 210 MHz. It comes in a half-rack format, allowing either one or two units to mount in a single rackspace. The LX2 handheld transmitter has a choice of an SM58 (\$434) or an SM87 (\$506) capsule, as well as Beta versions of both. They run up to 20 hours on a 9-volt alkaline battery or can use an 8.4-volt rechargeable NiCad battery; a 3-segment LED indicator displays battery status. In related news,

Shure will "discontinue OEM sales of all dynamic and condenser elements for use in [other companies'] handheld wireless transmitters" at year-end, due to "growing confusion in the marketplace regarding use of the Shure name on competitive products."

The FMR-150 from Telex Communications is a frequency-agile system. Using three crystal-controlled RF oscillators with frequencies selected for maximum compatibility, the system reduces intermodulation distortion while allowing the user to select frequencies from anywhere in the operating range of the receiver, enabling maximum compatibility in multisystem installations. A handheld system is \$950; lavalier systems are \$915.

The SU-620BPM Series wireless UHF system from Vega comprises the R-622 diversity receiver, T-625 bodypack transmitter and an EV LM20EX lavalier mic. Retailing at \$2,287, the system provides access to thousands of frequencies within the 524 to 806 MHz

UHF band. A microphone-level LED allows convenient preamplifier gain adjust. The transmitter's miniature XLR connector accommodates a variety of lavalier condenser microphones.

The wireless microphone market is constantly changing. Do you remember when one company's wireless system included an FM tuner made for home stereo? Wireless technology, like many developments in pro audio, rides the coattails of developments in related fields, such as cellular phones. And as with personal computers, the best wireless system you can buy today will be a curiosity in ten years. So why buy now? The same reason you purchase any professional equipment. You need the best tools at a good price because your customers expect you to provide them. Then, you'll still be in business when the next round of technology arrives in a few years. ■

*Mark Frink is Mix's sound reinforcement editor.*

## We're in the Middle of a Warming Trend

Turns out that digital recording, with all its advantages, produces sounds that are cold and brittle. Nothing warms up digital like the GT Audio tube microphones and signal processors. Our sleek, hand-made stainless steel microphones, the MD1, MD2 and MD3 deliver world class tube tone for about 1/3 the price. The choice of top recording artists from Kathy Mattea to Aerosmith, our tube microphones produce that warm, round, classic sound you crave. For a price that makes it possible to own. Call or write for more information.



**Groove Tubes • GT Audio**  
12866 Foothill Blvd., Sylmar, CA 91342  
(818) 361-4500 (Fax) 365-9884

USE READER SERVICE CARD FOR MORE INFO

# New Sound Reinforcement Products



## SHURE LX WIRELESS MICROPHONE SYSTEM

The new LX wireless VHF microphone system from Shure Brothers Inc. (Evanston, IL) improves upon its popular L Series. The half-rackspace LX4 system features MARCAD\* (Maximum Ratio Combining Audio Diversity) circuitry, which maintains a constant vigil over received signals and combines them in optimal proportions. The newly redesigned bodypack and handheld transmitters feature a 3-segment battery gauge and an 18- to 20-hour battery life. Retail for the LX wireless systems begins at less than \$700.

Circle 212 on Reader Service Card

## RANE AC22B BALANCED CROSSOVER

Rane (Mukilteo, WA) is now shipping the AC22B, a fully active balanced version of its

AC22 crossover. The AC22B features active balanced XLR inputs and outputs, while the AC22 will still be available with floating balanced 1/4-inch TRS connectors. Both units feature Linkwitz-Riley 24dB/octave filters, adjustable alignment delays and band muting, in a single rackspace. Retail is \$419.

Circle 213 on Reader Service Card

## FURMAN PRO SERIES SIGNAL PROCESSORS

Furman Sound (Greenbrae, CA) unveils three new models of its PRO Series 20-amp/2400-watt power conditioners, providing comprehensive protection from damage from power-line-related problems. The PL-PRO power conditioner/light module (\$399) has a microprocessor-controlled, self-checking AC voltmeter that reports voltage and flashes alerts for marginal conditions. The PM-PRO power conditioner/monitor (\$359) is for applications where pull-out rack lights are needed. The PS-PRO power conditioner/sequencer (\$469) can power up a rack of equipment in a three-step delayed sequence. A fourth model, the PowerPort (\$329), is an AC power controller/conditioner with remote-activated, delayed switching and monitoring.

Circle 214 on Reader Service Card



## GOLDLINE ZM-1 IMPEDANCE METER

Goldline (West Redding, CT) introduces a portable, battery-operated impedance meter. The ZM-1 makes measurements on 25, 50, 70 or 100-volt line systems.

Sine waves are generated at 100, 330, 1k or 10kHz to read impedance or calculated watts of the device or system being measured. Retail is \$360.

Circle 215 on Reader Service Card



## SENNHEISER MICROPORT ON WINDOWS

Sennheiser (Old Lyme, CT) pioneered the computer-based monitoring of wireless microphones in 1986 using a Commodore Amiga. In its latest technological advancement, Sennheiser has rewritten the software to work under the Windows operating system. Via this software program, frequency, squelch level and channel module setup can be modified with a few keystrokes.

Circle 216 on Reader Service Card





# We're

# breaking

# new

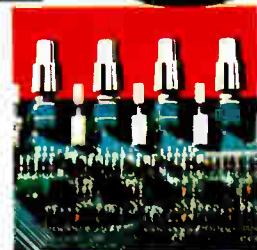


# sound

# barriers



For the past six months we have been showing you from the inside out, why Crest consoles are so special. Innovative engineering, superior components, sonic purity and unmatched value illustrate why the Century Series is not only the best choice, but also an affordable one. With the new GTx and Vx models now shipping, keep your eyes on Crest Consoles. Our barrier breaking has just begun.



 **CREST** Breaking sound barriers  
CONSOLES

Crest Audio Inc. USA Tel 201 909 8700 Fax 201 909 8744 UK Tel 44- (0) 1273 693513 Fax 44- (0) 1273 692894 EUROPE Tel 44- (0) 1273 693513 Fax 44- (0) 1273 692894

GERMANY Tel 49- (0) 2173 915450 Fax 49- (0) 2173 168247 ASIA Tel 201 909 8700 Fax 201 909 8744

USE READER SERVICE CARD FOR MORE INFO

World Radio History

CREST CONSOLES CENTURY SERIES

# C O A S T

## L.A. GRAPEVINE

by Maureen Droney

Larrabee Studios is probably the only studio in Los Angeles whose real estate is so divided—there's Larrabee West, the original West Hollywood facility, and Larrabee North, approximately 10 miles away in Universal City. How to manage a two-for-one facility like this? Well, a chat with owner Kevin Mills gives us some insights.

The all-SSL Larrabee now has two rooms in each location. Mills, who started out as

—CONTINUED ON PAGE 199

Engineer Jay Lean and studio manager Paul Brooks in Skip Saylor Recording's Studio A



PHOTO: CHRIS RADOK

Southern Culture on the Skids recorded their Geffen debut, *Dirt Track Date*, at Reflection Sound Studios in Charlotte, N.C. At the Neve V3 in Studio A were, from left, bassist Mary Huff, Geffen promotion director Ray Ferrell, drummer Dave Hartman, producer Mark Williams (seated), guitarist Rick Miller and Geffen A&R director Todd Sullivan.

## SESSIONS & STUDIO NEWS

by Adam Beyda

### SOUTHEAST

Producers Gerald Hall and Sideeq recorded new artist Nandi for LaFace Records at Atlanta's Doppler Studios with engineer Josh Butler. MCA recording artist Peebles was also in at Doppler tracking vocals with producers Tony Rich and Alex Richbourg and engineer Blake Eiseman. Alex Lowe and Mike Wilson assisted on both sessions. Wilson also engineered on a **Tre Black** remix produced by **Mr. Mix** (a.k.a. David Hobbs) for the *Dangerous Minds* soundtrack, with **Al Layne** assisting...In Studio A at

—CONTINUED ON PAGE 201



PHOTO: MAUREEN DRONEY

# C O A S T

## SESSION SPOTLIGHT

by Jeff Forlenza

### THE RADIATORS' "NEW DARK AGES"

New Orleans is a musical melting pot, and The Radiators' sound is an amalgam of all the styles that pass through the Crescent City—jazz, soul, R&B, gospel, funk, country—blended into their unique rock 'n' roll stage show. Over 15 years of touring, the band has gained legions of fans (known as "Fish Heads").

After three albums on Epic and four albums on their own independent label, Croaker Records, The Rads decided to go with Boulder, Colorado's What Are Records?, a three-year-old label started by Rob Gordon. Gordon, like many other

*The Radiators mixed their latest W.A.R.? Records release, New Dark Ages, at Ultrasonic Studios in New Orleans. From left, engineer David Farrell with Ed Volker and Dave Malone of The Radiators.*



PHOTO: REGG & SCANLAN

Fish Heads, went to Tulane University in New Orleans, discovered The Rads and was hooked. After graduating, he worked at EMI for a while before starting his own label. W.A.R.'s first act was The Samples. Five albums later, The Samples had generated a half-million dollars in sales from their W.A.R.? releases. Other W.A.R.? acts include rockers The Ugly Americans and Irish band Lir.

For their first studio album in four years, The Radiators chose to track and mix with engineer David Farrell at Ultrasonic Studios in New Orleans. Farrell sat behind Ultrasonic's Sony 652 console (with assistant engineer Steve Reynolds), and the band self-produced the project. When it came time to mix, Memphis maverick producer Jim Dickinson came in to put his golden touch on the songs.

—CONTINUED ON PAGE 202

## NY METRO REPORT

by Dan Daley

The Hudson River valley turned into a microcosmic studio ecosystem during the



*Studio and Control A at Sweetfish Recording in Argyle, N.Y., were recently redesigned by the Walters-Storyk Design Group. The control room was refitted with a Neve 8068 with GML automation, two Otari MTR-90 24-tracks, a Studer A80 2-track and three ADATs.*

1980s. While the region lost a few studios during that time (such as Minot in Westchester), it gained more than it lost. The studios in the counties surrounding New York function as both a studio suburbia to Manhattan as well as a closed system unto themselves. Studio owners and operators in the area cannot quite pinpoint the relationship

—CONTINUED ON PAGE 202

PHOTO: JOHN L. BUR

# UPGRADE TO PORTADAT



**PORTADAT**

PORTADAT PDR1000  
4 Head portable DAT recorder

Does your DAT portable have what it takes for professional portable sound recording? You need 4 heads for confidence monitoring and a rugged, 4 motor transport for reliability. Equally important is a full range of professional analogue and digital I/Os, plus selectable sampling rates (including 44.1KHz) to guarantee compatibility with post production editors. A two hour minimum battery life is vital in the field – preferably from superior Nickel Metal Hydride rechargeable batteries – along with a choice of other powering options including a 12 volt DC input. You'll need access to a full range of professional accessories including cases, two and four way battery fast chargers and in-vehicle battery chargers. And, most important of all, sound quality must be superb. Only the most advanced converters and mic amps are acceptable.

One DAT portable has it all and more – the PORTADAT. Developed by HHB, the world's leading independent supplier of DAT technology, the PORTADAT has become the new industry standard in portable recording. But don't take our word for it. Take a look at what the press has to say.



**"...HHB has done an excellent job...This is a professional tool that offers the features, audio quality and rugged construction that serious users require"** *Mix*

**"...it is hard to think of anything one might want which HHB have not provided. It bristles with all the right features..."** *Studio Sound*  
**"It seems that every possible detail was considered in the PDR 1000's design"** *EQ*

**"The PORTADAT is undoubtedly one of the finest portable DAT machines available". "At last you can buy a portable DAT recorder that has all the facilities required by a professional..."** *Audio Media*

There are two models in the PORTADAT range – the PDR1000 and the time code equipped PDR1000TC. So if you're serious about DAT recording, upgrade to a PORTADAT now.



PORTADAT PDR1000TC  
Portable time code  
DAT recorder

For full details of PORTADAT professional portable DAT recorders, please mail this coupon to Independent Audio

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Independent Audio · 295 Forest Avenue, Suite 121, Portland, Maine 04101-2000, USA · Tel: 207 773 2424 · Fax: 207 773 2422  
Studer Canada Ltd · 1947 Leslie Street, Toronto, Ontario M3B 2M3, Canada · Tel: 416 510 1347 · Fax: 416 510 1294  
HHB Communications Ltd · 73-75 Scrubs Lane, London NW10 6QU, UK · Tel: 0181 962 5000 · Fax: 0181 962 5050

**DAT**  
Digital Audio Tape



MIX

USE READER SERVICE CARD FOR MORE INFO



—FROM PAGE 196, L.A. GRAPEVINE

a stock and commodities broker for Dean Witter, became involved in the original facility in 1985, when the owners, his parents, wanted to retire and sell the business. He opted to take over the studio, and by 1987, when this columnist first worked there as an engineer, Larrabee West had become a mecca for all sorts of projects, with mixer Taavi Mote ensconced in Studio B and other top engineers, like Tom Lord-Alge and Keith Cohen, regulars in A. There was that buzz of success about the place—so many Platinum albums were mixed there that it was impossible not to feel the vibe ingrained in the walls.

Larrabee North, the Valley annex on Lankershim in Universal City, opened in 1991 in the space that had previously been Oasis, Georgio Moroder's personal project studio. Mills spent six months rebuilding it and installing new consoles. Then, when North had been open only about four months, Michael Jackson's *Dangerous* album was booked—taking up the entire facility for almost a year. A studio owner's dream, right? Yes, but, Mills says, "We got a lot of press when we first opened, but then we kind of disappeared off the map because we were just Michael Jackson's studio!"

Meanwhile, more construction was under way. Just about the time the *Dangerous* album was finished at North in 1992, the West facility (a historic building that didn't meet the new earthquake regulations set by the city) had to be rebuilt. Mills was forced to completely redo it. So it was gutted and reconstructed from the inside out. He says, "Since I had to make structural changes, it only made sense to upgrade. I filled in the hollow floors with sand, built new speaker soffits, redid all the electrical. Previously, every time we upgraded, we had piggybacked onto what was already in place. This time we put in all new electrical to make it much cleaner. The power company put a new transformer on the pole outside, and we put in new air conditioning and pretty much all new audio wiring. We strengthened the division between Studios A and B, reinforcing the walls to eliminate leakage between the rooms. And we expanded the upstairs. We now have 3,000 square feet of lounges, carved out of space that was echo

chambers and storage, covered with drywall from the 1930s. I looked up at it when it was gutted, and I thought, 'Look how beautiful this is!' So now we have open-beamed ceilings and skylights, with windows all around. Then we took the 56 E Series SSL and expanded it to 68 E. Now it may be my most popular room, because there is that whole group of people who just love the old E Series, and our board is one of the larger ones in existence.

"We're lucky with West because our location is great," he continues. Close to the Beverly Center, three blocks from Beverly Hills and near all the hotels—the Mondrian, the Sunset Marquis—it's all walking distance. Record companies don't have to rent cars! To a lot of people, it's attractive to be in a neighborhood like this."

Interestingly, Mills maintains no office at either location. "Basically," he says, "I drive back and forth between the two with cables and outboard gear and stuff. Seriously, though, I do like to walk through the rooms in the morning—I like to look and see what outboard people are using because it influences what I buy. Recently, it seems all my purchases have been tube compressors. For example, I noticed that Ken [Kessie] always rented a Neve 33609, and when I see people always renting something, I think, 'I should own that!' So I bought the 33609. Also a Tube Tech EQ, and I just bought two Manley compressors. I try to buy a variety, a couple of things a month. I keep track of what people are fighting over between the four rooms, and what they're renting, and I try to expand. I also have equalizers manufactured by Motown in Detroit and then brought out to the Hitsville Studios here. They are a parametric version of the Langevin EQ—the original Langevins from the '60s with the sliders. When Hitsville was sold, they had a sale, and I purchased all of them for 50 bucks each! I'm the only one who has them, and they're very popular.

"So," Mills continues, "I guess since the construction, we've been settling in and trying to streamline the business. We have new maintenance people, and we've got a great group of assistants now. It's like a lot of things these days—you look at your business with an open mind

—CONTINUED ON PAGE 200

## NASHVILLE SKYLINE

by Dan Daley

In what might be the first instance of a major-label country record cut completely on hard disk in Nashville, Mike Clute, owner of **Midtown Tone & Volume**, co-produced with Tim DuBois the new Diamond Rio record for Arista. The record is being tracked, overdubbed and mixed at Midtown on a new Fairlight MFX-3 24-track system owned by programmer/composer Carl Marsh and ZZ Top guitarist Billy Gibbons.

Nashville's early entry into digital back in the early 1980s has kept the city open to new ideas technologically, says Clute. "And both [ZZ Top] and Tim have been very open to new ideas in terms of recording approaches." Clute, who has used a Fairlight for overdubs before, said that tracking on a hard disk system gave him tremendous new possibilities in terms of keeping takes and then editing several together, a far more difficult proposition on tape. He also said the sound was superior to many of the existing digital multi-tracks in light of new DSP and converters in the latest Fairlight.

"We would have gone to digital tape had we not done it this way, so what we're really doing is getting all the sound quality but with the advantages of hard disk editing," explains Clute, who also has production credits with Blackhawk, Brett James and the Delavantes. "The only time we expect this record to go to tape is for archiving for the record company." Nashville, which increasingly uses hard disk systems in an offline mode for overdubs, pitch repairs and premastering, can likely expect more such all-hard disk sessions as more of the systems move into local music studios.

Eric Haymes, owner of the single-room SSL studio **Salt Mine** in Brentwood, took over the downtown space vacated by Steve Durr and reopened the studio there in July with an SSL bought from Sixteenth Avenue Studios. Haymes, who also runs Cherokee Film Works (a video company that produces clips for rock, alternative and Christian acts), has kept Durr's octagonal tracking room design intact and hopes to be able to keep the

name, as well. What's changing is the technology: Sixteenth's SSL 4056 E/G board, Studer A827 and Mitsubishi multitrack decks. Haymes expects the room to go for around \$1,400 per day for tracking, overdubs and mixing. "There's a niche in the market for an upscale room that doesn't necessarily compete with Emerald or Masterfonics but keeps you a level above the other smaller studios," he says. Haymes adds that he is also trying to launch a new record label this year. The Salt Mine will continue its operation with a 48-input SSL E/G. For its part, Sixteenth Avenue took delivery of a new 64-input SSL G Plus 4064 with Ultimotion, the first G Plus in Nashville.

The growth in Franklin continues apace. Gabriel Katona, former keyboardist with Rick Springfield and Starship, has put a multilevel room into his home there. The control room at **The Rock Quarry** is outfitted with a 36-input Allen & Heath Sabre console, an Otari MX-80 24-track and a Tascam DA-88, as well as full video lockup capability. The downstairs recording room has a full-sized grand piano and two-way video link with the control room. Considering the sophistication of some of these new home studios, Row studios have taken notice. But Katona feels there's plenty of work to go around. "I'm not here to compete with the Row," he says. "But I'm not going to be a demo room, either. There's a lot of new talent coming here that's not country, and I want to be a part of that."

Have Nashville items? Call Daley at (615) 646-1100 or fax (615) 646-0102. ■

---

—FROM PAGE 199, L.A. GRAPEVINE

and say, 'What can we do to improve? How can we make it so that the potential clients out there make Larrabee their first choice?' And that's what [studio manager] Jamie Romero and myself have been working on."

Upcoming for Larrabee? Well, they just purchased a Sony 3348 and have committed to an SSL 9000J that will be installed after the AES show. As a matter of fact, it will *be* the one at the New York AES show. You'll probably find Kevin Mills there at the SSL booth, making sure no one puts their soda or coffee on his con-

sole! It's scheduled to be installed into North's Studio 2. Says Mills about the board, "The electronics and the internal design is improved, and the automation is a completely different architecture. It seems SSL has a lock on our industry, and the 9000 is the next generation of SSL consoles."

The biggest project for Larrabee this year was Michael Jackson's *HIStory* album, recorded by Bruce Swedien, Jimmy Jam, Terry Lewis and engineer Steve Hodge, who booked North for six months. (On the album's title track, both rooms were going simultaneously—they locked together four 3348s and both SSL consoles!) Also at North, smash R&Bsters All 4 One were in with producer Tim O'Brien and engineer Ken Kessie. Sessions at West have included The Jayhawks, with producer George Drakoulias and engineer Dave Bianco; TLC, produced by Babyface and engineered by Dave Way; producer Terry Date and engineer Ulrich Wild working on White Zombie; and Cypress Hill with producer Muggs and engineer Jason Roberts.

**Skip Saylor Recording, over in that Tony Larchmont/Hancock Park** stretch of the 213 area code, has been growing like gangbusters—a spring facelift of the complex has resulted in two new lounges and a host of new gear.

Studio A, the mixing room, now houses 96 inputs; the 80-in SSL console has been coupled with a 16-channel Neve 8014 sidecar. That unit encompasses 12 1073 EQs and four 31102s that have been modified to add line inputs along with the existing mic-ins so that they operate like 1073s. According to Skip Saylor, this is the first time this mod has been done, and he credits his chief engineer Jerry Perlman with the achievement. On the main desk itself, Ultimotion installed at the first of the year is proving highly successful. Says Saylor, "Clients love it—they can really hear the difference. It's actually rather astounding—eliminating VCAs from the console makes a gigantic sonic difference." Comfortwise, the original large lounge space that was shared by both Saylor rooms has now become a private space for Studio A. On the day I stopped in, engineer Jay Lean was mixing a duet between hot R&B acts Brandy and Boyz II Men, produced by Soulshock & Karlin. That same busy team had just fin-

ished up tunes for soulster Mary J. Blige. Other recent projects in Studio A run the gamut from the mix for Elton John's new single "Made In England," through mixes for Brian Austin Green of *Beverly Hills 90210* (for an album on Babyface's YabYum label), to bassist/producer Marcus Miller working on his own new album. Another Studio A regular is actor/producer/rapper Ice Cube, whose project *Mack 10* was certified gold in three weeks.

Saylor's back room, Studio B, was actually the original Skip Saylor Recording. And although it has kept busy as an economical recording room, those who have worked there know that Studio B always felt like "the back room." Now, a TV-equipped lounge offers privacy to its denizens, and Uptown moving fader automation has been added to the vintage 56-in API/Neve board. New outboard gear includes Summit stereo compressors, Eventide H3000s and Groove Tubes preamps. Says Saylor about his direction for Studio B, "We're after the three-dimensional sound of the '60s and '70s that made those records so rich—that Class-A discrete circuitry sound. But we want to marry it with modern conveniences like automation and the cooler reverbs."

Other creature comforts added to Studio B include an outdoor patio complete with barbecue. And for those of you who worked there and remember, you no longer enter the control room through the studio—the CR has its own door now, just off that enclosed patio. In the last few months, producer/artist DJ Quick has kept the room busy. His *Safe and Sound* album, engineered by Chris Puram, went to Number One on the Billboard R&B album chart in its first week out—going on to accrue double Platinum status. Also in have been various projects for Dave Moss' Big Beat/Atlantic label.

And finally, Skip Saylor Recording has a new studio manager, Paul Brooks, who has relocated from Right Track Recording in New York. That means Skip isn't doing the day-to-day operation anymore. So what's he doing with all that free time? Well, unconfirmed rumors have him working on a deal to develop a room that will offer large-scale tracking—we'll keep you updated on this!

Fax your L.A. news to Maureen Droney at (818) 346-3062. ■

—FROM PAGE 196, SESSIONS & STUDIO NEWS

Miami's Criteria Recording Studios, Island Records act Arlan was cutting tracks under the guidance of producer Tom Dowd with engineer Cesar Sogbe and assistant Mark Dobson. In Studio E, For Squirrels finished tracking their upcoming Epic Records release with producer/engineer Nick Launay and assistant Mark Gruber. Seventies-era booty shakers KC & the Sunshine Band worked with engineer John Thomas on a new project...Mercury Records artists Animal Bag were in at Reflection Sound Studios in Charlotte, NC, recording tracks for an upcoming release with executive producer Terry Date and producer/engineer Ulrich Wild. Tracey Schroeder assisted...Nils Lofgren recorded his latest project at Omega Studios in Rockville, MD, with producer/bassist Roger Greenawalt and engineers Dave Goo-dermuth and Scott Hollingsworth...

#### SOUTHERN CALIFORNIA

At Scream Studios in Studio City, Don Gehman was in mixing Tracy Chapman's forthcoming Elektra LP, while Interscope artists Possum Dixon recently completed their second album with mix engineer Phil Kaffel. Both sessions were assisted by Douglas Trantow...Chris Lord-Alge was in Studio A at NRG Recording in North Hollywood recording Japanese hard rockers Loudness...Producer Jorge "G Man" Corante was at The Enterprise Studios in Burbank with mixer Rob Chiarelli and assistant Fred Kelly working on Malieck's Elektra debut...Motown Records has kept all three rooms busy at Hollywood's Studio 56. Engineer Booker T. Jones III has been working with producer Keith Crouch in Studios A and B with artists Brandy, TLC and Jason Weaver. Producer Derrick Edmondson has been in A and C with Jody Watley (her new release, *Affection*), Toni Braxton and Tevin Campbell...Producer Don Was, engineer Jess Sutcliffe and assistant Chad Fridirici were mixing the upcoming Rolling Stones live album at Westlake Audio in Hollywood. Country star Clint Black was also in cutting a Christmas album with Kevin Beamish and Brooks Larson...

#### NORTHEAST

Recent sessions at New York's Shelter Island Sound included producer Steve Addabbo overdubbing and mixing for EMI act Once Blue (with Joe Ferla engineering) and producer/engineer

Kevin Killen recording and mixing Donna Lewis for her Atlantic debut. Pete Keppler assisted on both projects...Lora Lee Amram was in at PM Productions in Crompond, NY, completing work on her latest release, *The Other Side*, for Red Tail Records, with her co-producer E.D. Menasché and engineer/mixer Bill Philbrick...Andre Previn, Ray Brown, Grady Tate and Mundell Lowe were at Ambient Recording Co. in Stamford, CT, cutting jazz tracks for Deutsche Grammophon (reportedly the first jazz recording in the classical label's 97-year history). Liz Ostrow produced and Tom Lazarus engineered...Pee Shy recorded a song at BearTracks Recording in Suffern, NY, for the Blue Gorilla/Polygram label. The song was produced by Rick Chertoff and engineered by William Wittman, with Steve Regina assisting...Producer/engineer Peter Denenberg and assistant Thom Leinbach recorded the Hatters' sophomore effort for Atlantic Records at Acme Recording in Mamaroneck, NY...Metal avatar Ozzy Osbourne was in mixing his next raging slab for Epic at Room With a View in NYC. Michael Beinhorn produced with David Bianco at the board and Alvaro Alencar assisting...At New York's Sear Sound, producers Bill Levenson and Jerry Rappaport worked with engineer Jay Mark on an Eric Clapton compilation album for Polygram...At Boston's Sound Techniques, Tribal Remedy were working on new tracks with producers Dean Harada, engineer Dave Kirkpatrick and assistant Tom Richards...Punk progenitor Iggy Pop produced a song for Japanese singer Masatoshi Nagasi at New York's Baby Monster Studios. Chris Fosdick engineered with the help of Ian Bryan...

#### NORTHWEST

British band A.K.A. were in recording for RCA at Studio D in Sausalito, CA, with producer Preston Glass, co-producer/engineer Joel Jaffe and assistant Mike Cresswell. Also, Lythia Stitch tracked and mixed a debut album for Cambridge Park Records with Jaffe and Cresswell...London/Island recording artists Consolidated recently recorded tracks for their sixth release at Q Studios in Aloha, OR. Staffer Eric Danskine engineered with bassist Mark Pistel...Bay Area punks the Wynona Riders tracked their new Lookout Records album at Hayward, CA, facility The Art of Ears with producer Andy Ernst...

#### NORTH CENTRAL

Producers Jason Miles and Gary Hines were in Studio A at Minnesota facility Flyte Tyme Productions recording vocals with the Sounds of Blackness for an upcoming Disney television/video album project entitled *People*. Jeff "Madje" Taylor engineered...At Red House Recording in Lawrence, KS, producer/engineer Ed Rose and assistant Chris Wagner were tracking and mixing Paw for A&M...

#### SOUTHWEST

Reelsound Recording's mobile truck (based in Manchaca, TX) was at the House of Blues in New Orleans for broadcast dates with George Thorogood, John Hammond and others. Malcolm H. Harper Jr., Greg Klingensmith, Gerard Bustos and Chuck Sugar handled the audio...

#### STUDIO NEWS

Upstate New York's Bearsville Studios, now celebrating its 25th anniversary, is installing a 32-input API Legacy console (see NY Metro Report). The first session on the new board will be for the Dave Matthews Band's second RCA release, with Steve Lillywhite producing...Clinton Recording Studios (NYC) recently installed a Studer D827-MCH 48-track digital recorder and upgraded to a Studer Editech Dyaxis Ili digital editing system...L.A. studios Record Plant and Conway both installed AT&T DISQ Digital Mixer Cores equipped with NVision codecs and reference generators...Studio C Productions in Nashville installed a Yamaha DMC1000 digital mixer...Bob Gillespie recently purchased the former OMI Studios in Atlanta and renamed the audio post facility Oasis Recoring...Ironwood Studios in Seattle installed a modified Neve 8232 console in its 1,400-square-foot Studio B...Immortal Productions in Canton, OH, recently opened for business. Focusing primarily on post-production and mastering, the studio features Digidesign Session 8 hard disk recording...Rumbo Recorders in Canoga Park, CA, redesigned Studio A, making the room more live and adding iso booths and a private lounge...Music school Los Angeles Recording Workshop recently opened new facilities in North Hollywood. For its studio bau:ton-designed Studio A, the school purchased an SSL 4048 G Plus console with Ultimotion and Total Recall. ■

—FROM PAGE 197. THE RADIATORS

"We cut everybody live," Farrell explains. "That's how they wanted to do it, like how they'd been rehearsing and doing it onstage. All the instruments were tracked live except Reggie Scanlan's bass, which went direct. Reggie switches between his electric upright and his acoustic upright bass. I close-miked Frank Bua's drums. I've got several iso rooms, so I was able to iso the guitarists [Camille Baudoin and Dave Malone]. The guitarists also had the option to go back and redo their parts if they wanted. Some they did, some they didn't. They all played with headphones on. Even though the guitar, bass and drums were in one room, [keyboardist/vocalist] Ed Volker was in a separate room with a piano, 'cause he was playing and singing simultaneously. Most of Ed's stuff was acoustic piano or Hammond B3. There were one or two tunes that were synth-oriented. Some of the vocals were live. Then Ed would choose to keep it or overdub it later. I blanketed the piano, at least the area between the voice and the hammers. I was able to get away with cutting them both together because he's not a real loud singer."

Farrell recorded to Ultrasonic's Studer A827 2-inch tape machine—15 ips with Dolby SR—without any processing or outboard gear. "Everything came from the board until we mixed," Farrell says. "Then I used some Pultec EQs when we mixed on the same board. We use those to bring the guitar sound out, which I wasn't able to do with this console."

Farrell used the Sony's DiskMix automation when mixing, which was primarily done with Malone, Volker, Dickinson and Farrell at the console. "It was group decisions, but I think they left the final calls to Jim," Farrell explains. "When there were things in doubt, they'd look at Jim." Monitoring was done on Yamaha NS-10s, Tannoy and a Sony boombox, for that over-the-radio effect. ("Jim likes the NS-10s," Farrell says. "I mixed on our Tannoys, which are a little bit larger monitors. But for the final mix, Jim liked to get it down on the NS-10s.")

The completed release, *New Dark Ages*, includes crowd favorites like "Papaya" and "River Run," as well as newly penned tunes like "Ghosts Along the Mississippi." Its mix of soulful rock and rollicking blues ought to keep those Fish Heads flopping. ■

—FROM PAGE 197. NY METRO

between upstate N.Y. and the city, except that they acknowledge the community of facilities in the region probably wouldn't be there if somebody hadn't made a \$24 deal a few hundred years ago on Manhattan.

**Bearsville Studios**, the largest and oldest (at 25 years) of the area's facilities, is the facility most associated with the myth of Woodstock, which started with Dylan, The Band and the muddy 1969 concert. The three-room residential facility has been a satellite for New York City artists and producers for some time, but as more of them moved upstate, the region began to sustain itself, observes studio manager Mark McKenna. "It's always been an alternative to the city, up here," he says. "Artists and producers are on a two-hour tether from New York. But more of the people responsible for making the music on major labels live here, like Tony Levin, Jules Shear and members of The Band. And as record companies are putting out more new acts than ever before, the need for good facilities, especially acoustically good facilities, increases." The studio recently upgraded its Barn room with a 32-input API Legacy console. Bearsville's rates are \$2,250, \$1,950 and \$1,600, including accommodations for up to eight people, for the three rooms. "To give you an idea of how it's growing around the area," McKenna adds, "one of the big things up here now is lobbying NYNEX for ISDN lines."

Nearby, **BearTracks Studios** manager Chris Bubacz said his single-room, Focusrite-equipped facility also benefits from the choice of a lot of artists, producers and engineers to live in the upscale parts of upstate. "I think that's partly why nearly all of our work is from major labels," he says. "We're getting a lot of the freshmen and sophomore records from Sony and labels like that." BearTracks rents for between \$1,500 and \$1,800 per day and also recently added a Digidesign Pro Tools III system for mastering.

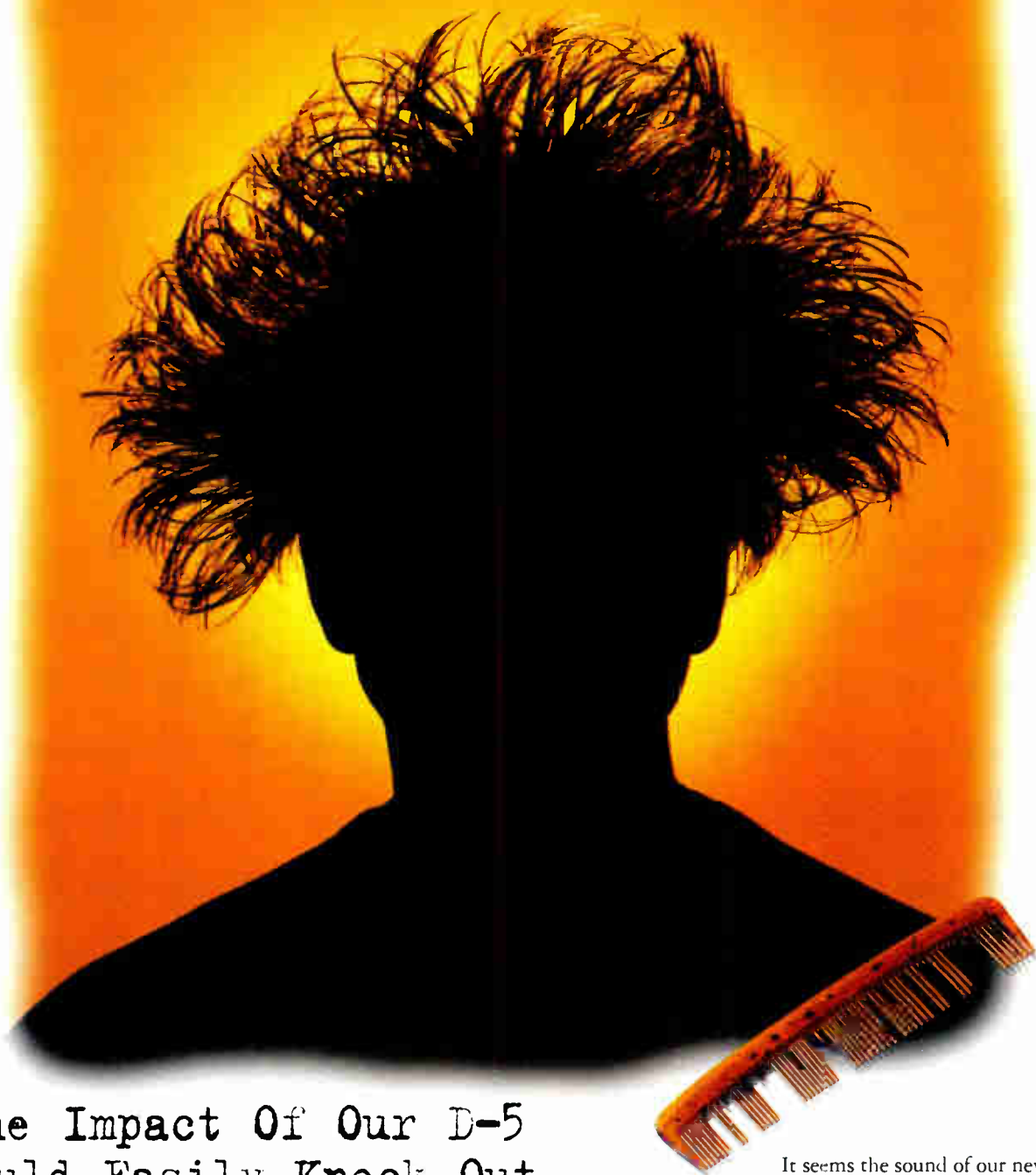
On the other side of the river, in Germantown, **Clubhouse Recording**'s owner Paul Antonell says his one-room, Neve 8058 MkII/MCI JH-24 studio offers a large tracking room, as do most of the other studios in the area. "That's really the attraction, I think, the fact that you're not confined vertically as you are in

Manhattan," he says. Of the studio, which opened in 1987 and charges \$950 per day, and the region as a whole, Antonell observes that it may once have tended to rise and fall with the city's fortunes, but that connection is dissipating as the region becomes more self-sustaining.

As a mature recording center, the Hudson Valley is also becoming dotted with home studios—some in the homes of the better-heeled artists and producers, others coming up as demo studios and alternatives for those with smaller budgets. Have the major studios of the area felt their effects yet? Antonell thinks they give him more business. "I don't see them impacting negatively at this point," he says. McKenna has seen the trend proliferate, but with a change: "They always had a presence here, but not a commercial presence, and that's what's beginning to happen now. There are more for-hire project studios than there have been before. Without them, we might be getting a bit more work, but not enough to put a crimp in our economics." Bubacz says the projects of the region tend to cater to the regional acts and demos. "And I'm of two minds on that," he says. "There are times I wish we had some demo work, and then there are times I'm glad that we don't."

At **Dreamland Studios**, owner Joel Bluestein says the region's competitiveness and recent spate of upgrades reflects its robustness. Dreamland installed a rare API Discrete console (only four were ever made) last year. But the business climate, as good as it is, is changing in nature, says Bluestein. "We still had a busy winter, but I noticed the Canadian work we've always had dried up as the Canadian dollar lost value," he says. "What's really happened to the region is that we're not just competing amongst ourselves or New York studios anymore, but with studios in general, from Boston to Minneapolis. And that puts us in a similar situation to many of them: The work is there, but the rate structure for projects has gone down, and that can have a destabilizing effect. So I guess if we're having the same issues to deal with as the big cities, then we can take some comfort in the idea that we've arrived."

Fax New York news to (212) 685-4783 or (615) 646-0102, or post to DANMIX on the Allied Pool BBS at (212) 674-7375. ■



## The Impact Of Our D-5 Could Easily Knock Out A Few Teeth.

It seems the sound of our new DAT recorder is leaving quite an impression. It's no wonder. Never

before has such unparalleled performance been available at such an amazing value. With 4-motor professional transport, AES/EBU S/PDIF inputs, one-bit converters, 3 sampling frequencies, jog/shuttle controls, and Fostex's renowned heritage in professional DAT recording—



the D-5 clearly stands out. Way out. Call 1-800-9FOSTEX and see for yourself why this DAT recorder is head and shoulders above everything else.

**Fostex**

USE READER SERVICE CARD FOR MORE INFO  
World Radio History

# STUDIO SHOWCASE

## QUAD

*Recording Studios*

### Quad Recording Studios

723 7th Ave.; New York, NY 10019  
(212) 730-1035; Fax (212) 730-1083

Quad Recording's four world-class Solid State Logic studios (up to 72 channels), two digital editing suites and two complete MIDI rooms are available for all your music recording needs, from pre-production to post-production. Artists who use our state-of-the-art facility include Aerosmith, Prince, David Sanborn, Janet Jackson, Elton John, Rolling Stones, Daryl Hall, Frankie Knuckles, David Byrne, Mariah Carey, B.B. King, Rosanne Cash, U2, Marc Cohn, SWV, Whitney Houston, Yoko Ono and David Morales.



### B.K.B. Studios Inc.

15 Wallace St., Elmwood Park, NJ 07407  
(201) 703-0073; Fax (201) 703-0481

Whitney Houston's B.K.B Studios is a recording and rehearsal facility located 20 minutes from Manhattan featuring an SSL 4000E console with G Series computer along with a Studer A82 and Otari DTR-900 MkII 32-track. We have a wide selection of vintage outboard gear and tube microphones. There are two 20x20 tracking rooms and one 38x58 tracking/rehearsal room with a full M.S.L. monitor and P.A. system. Extensive selection of band gear available. Call for more information.



### Mobile Audio Recording Services Inc.

2610 Freewood Dr., Ste. 16  
Dallas, TX 75220  
(214) 352-2446; Fax (214) 352-6001

Mobile Audio Recording Services Inc. is a full-service facility providing 24/48-track remote audio to the music, video and film industries. The truck and crew have been involved in numerous projects for video and film as well as individual album projects. Our facility and crew are tailored to provide quality service and customer satisfaction.



### Rockingchair Recording Studios

1711 Poplar Ave.  
Memphis, TN 38104  
(901) 276-8542; Fax (901) 276-8546

Comfort is very important to an artist's creativity. Rockingchair Recording offers a relaxing environment and personalized service that set us apart. Special attention was given to the aesthetics and location of our studio in order to establish the perfect atmosphere for our clientele. We are located in the heart of midtown Memphis, just minutes away from historical Beale Street, clubs, restaurants, and hotels. Together, Rockingchair and Memphis make a perfect retreat for today's recording artist.



### Brooklyn Recording Studio

8000 Beverly Blvd.  
Los Angeles, CA 90048  
(213) 655-9200; Fax (213) 852-1505

Owned by music industry veteran Freddy DeMann and run by Chief Engineer Bill Dooley, Brooklyn Recording Studio has developed a reputation for first class service and sound. Featured equipment includes "the classic" Neve 8078 console with GML Automation as well as the finest tape machines, mics, and outboard gear available. Recent developments include the addition of a state-of-the-art digital mastering suite.



### Reelsound Recording

2304 Sheri Oak Lane  
Austin, TX 78748  
(512) 282-0713; Fax (512) 282-8767

For 25 years, Reelsound Recording has provided the quality of a sound studio when you're recording on location. Our 42-foot Hidley-designed mobile unit offers the very best 24- and 48-track equipment available, and clients such as Paul Simon, Neil Young, Stevie Ray Vaughan, Genesis and Material Issue can testify to the Gold and Platinum results of our experienced staff.

# STUDIO SHOWCASE



## Coyote Recording Studios

98 N. 6th St., Brooklyn, NY 11211  
(718) 387-7958; Fax (718) 388-3898

"SUPERIOR"... "ROCKS!"...  
"RULES!"... "A REAL  
STUDIO"... "SLAMMIN'"

(Actual quotes from satisfied clients)  
For analog recording, Coyote offers superior sound quality using the finest in tape machines, outboard gear, microphones and vintage amplifiers. The newly renovated facility is spacious and comfortable. Several isolation booths make liverecording simple. Coyote has been a seminal part of New York's music scene for over ten years and wants to be a part of your next recording.



## Gabriel Productions

Wayne "TEX" Gabriel & Sandra Furton Gabriel  
10 Addison Boyce Drive  
New City, NY 10956-1261  
(914) 356-5501; Fax: (914) 352-6122

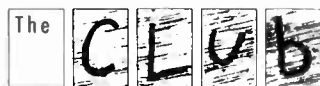
A unique creative environment near NYC. The Gabriels are Emmy-nominated Platinum and Gold recipients. Wayne has performed, recorded, produced, and/or engineered with John Lennon, Stevie Wonder, Mick Jagger, Chuck Berry and Randy Travis. Sandra has over 15 years TV production with David Letterman, Joan Rivers, ABC. Services include: Write and record TV/film themes, commercials, songwriting demos, arranging, music publishing and video TV productions.



## Cue Recording Studios

109 Park Ave., Suite E  
Falls Church, VA 22046  
(703) 532-9033; Fax (703) 533-7956

Cue Recording Studios is at the core of Washington, D.C.'s music scene. Our 48-track SSL/Studer room is a certified "Reflection Free Zone" control room where sessions have been done for Madonna, Boyz II Men, Rollins Band, Toni Braxton, and a host of others along with the Billboard #1 Hit by Shai, "If I Ever Fall in Love." Vintage Neumann and AKG tube mics complement the skills of our award-winning engineers in a very comfortable studio environment. And, as always, piping-fresh Kona coffee from Hawaii.



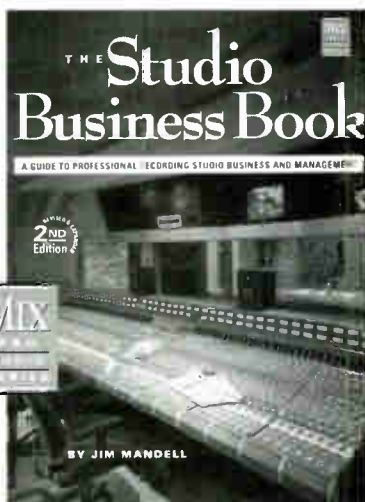
## The ClubHouse

Box 373  
Germantown, NY 12526  
(518) 537-6305; Fax (518) 537-5829

The ClubHouse recently installed a Neve 8058 MkII mixing desk. Vintage Neumann tube microphones and Telefunken preamplifiers have been added to the collection. Our large studio is 50'x25'x20', and the smaller room is a more intimate 19'x16'x8'. Located on the scenic Hudson River only two hours north of New York City, The ClubHouse provides a large selection of fine equipment in a relaxed country setting.

NEW FROM MIXBOOKS

## The Key to the Studio Business!



The new second edition of this widely-used book is a necessity for anyone running or owning a studio, whether it's a project setup, a midrange commercial facility, or a world-class room hosting the stars! Author Jim Mandell gives you in-depth, detailed, *specific* information on:

- Writing a business plan and getting funding
- Choosing and buying equipment
- Determining monthly expenses and setting rates
- Developing new income sources and making contacts
- Advertising and PR
- Scheduling and studio politics
- Managing, hiring and firing personnel

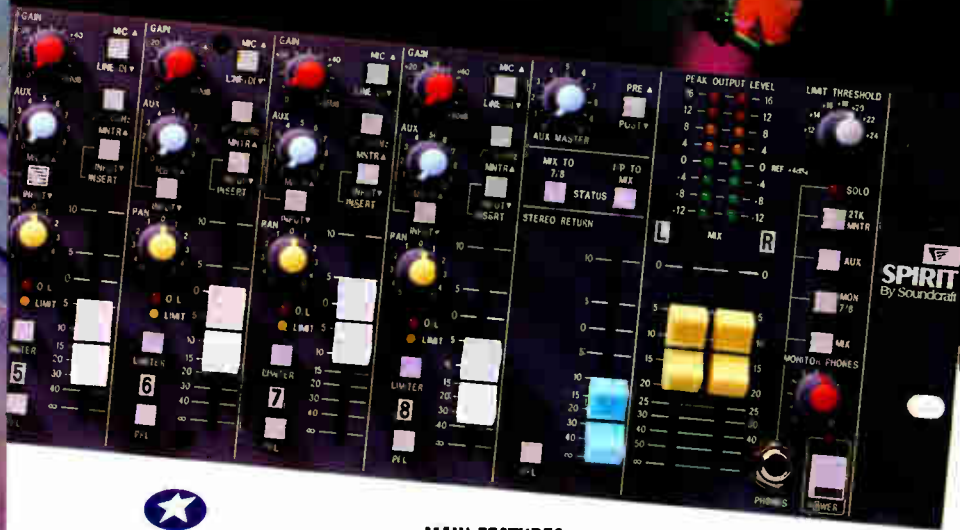
*The Studio Business Book* also includes special sections on the legal issues surrounding home project studios and writing an employee handbook, plus a guide to terms and technology and other resources.

**Item 1319A, \$34.95** plus \$4.00 shipping and handling.

TO ORDER, CALL TOLL-FREE: (800) 233-9604

# MIX TO DIGITAL MULTITRACK ANYWHERE

# SPIRIT



*It's so easy to take a digital multitrack recorder out on the road. But teaming it up with a compact, affordable mixer that's up to the job of making studio quality live digital recordings direct to tape is not so easy.*

*So Spirit have created ProTracker.*

We've packed a high quality 8 channel in-line mixer into a 3U case. ProTracker has an ultra clean signal path, and everything you need to make professional digital quality recordings – yet ProTracker will also excel when you want to overdub: it'll even mix, your front-of-house sound while you're recording. ProTracker's key to digital quality recording lies in its unique integration of superior components into the straightest possible signal path between its input and its balanced tape output, effectively giving you a pure direct-to-tape mix. To keep a tight rein on levels going to tape – and to prevent accidental digital overload distortion when a band member decides to crank up the volume – there's a fast limiter with switchable threshold: you just set and forget it. Take a good look at the impressive feature list...

## MAIN FEATURES

- In-line monitoring signal format – 2 discrete inputs per channel
- 8 channels with 60mm linear faders (>9dB cut off)
- Expansion sockets for daisy-chaining ProTrackers.
- New high quality, high gain mic pre-amp (+129dBu EIN) with switchable +48V phantom power on every input
- Balanced Line inputs with built-in DI capability for instruments
- Switchable High Pass Filter on every channel.
- Built-in Limiter (300µSec attack time/ 3 Sec release), selectable on every channel
- Insert and Aux switchable between channel and monitor paths
- Aux globally switchable pre/post fader
- PFL on each channel
- Overload and Limiter indicators on each channel
- Monitor fader and Pan control
- Balanced Tape Send Return, switchable between +4dBu and -10dBV
- Separate pre-fade Insert and Return sockets, eliminating Y-cables
- Stereo Effects Return with fader and PFL
- Inputs switchable to Mix to allow simultaneous front-of-house mixing and recording
- Mix routable to Tape Sends 7/8 for simultaneous 2-track recording, without affecting multitrack feeds from channels 1 to 6
- Headphone monitoring of 2-track return, Aux 7/8 or Mix
- Solo indicator
- Monitor Outputs follow headphone output
- Mix Output and 2-Track Return accept +4dBu XLRs or -10dBV RCA phono
- 100 – 240 VAC operation with internal universal switching power supply
- Road quality construction

## Superb Live Recordings

ProTracker is the perfect live recording partner for affordable digital multitracks such as ADAT\* and DA-88\*\*; and, like digital multitracks, you can link several ProTrackers together for additional tracks. Each channel is equipped with our best-ever mic preamp and a balanced line input with direct instrument capability, so you don't have to use any noisy DI boxes. A High Pass Filter on each input cuts mic popping and stage rumble. With ProTracker, you can not only record to multitrack but you can also make and monitor a 2-track DAT master at the same time.

## Overdub or Record Anytime, Anywhere

ProTracker is designed for the road. That's why we have incorporated a power supply that works all around the world, so you can make the best location recordings wherever you go. And with its compact rack design, ProTracker will fit into any outside broadcast or location recording system.



8760 South Sandy Parkway,  
Sandy, Utah 84070.  
Tel: 801-566 9135  
Fax: 801-566 2086

\* ADAT is a registered trademark of Alesis Corporation  
\*\* DA-88 is a registered trademark of Tascam

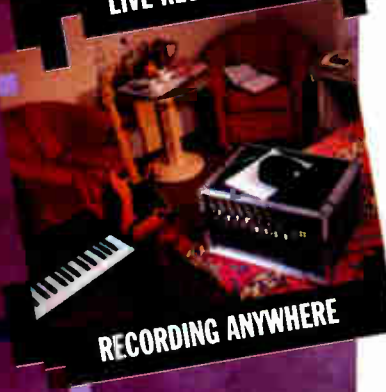


**SPIRIT**  
By Soundcraft

H A Harman International Company



LIVE RECORDING AND MIXING



RECORDING ANYWHERE

# pro TRACKER



—FROM PAGE 26, FEAR OF FRYING

next-generation computer. This will cost you only slightly more than what you just paid for the extra memory.

When the new board arrives, it has one less peripheral card slot than your old board, and suddenly you have to choose between running that nice, large video monitor or using your digital audio system. But the choice has actually been made *for* you, because your old audio hardware, for which you just upgraded the software, doesn't work on the new computer—in between models, the computer manufacturer subtly altered the clock rate of the peripheral bus just enough to make the audio card nonfunctional. For a reasonable fee (equivalent to the sum total of what you've paid so far), you can upgrade your audio hardware. Now, of course, you'll need new software...

Believe it or not, with very little exaggeration, this is what I went through this year with my home studio. I now seem to have it all stabilized, but just barely. I can't use the latest digital audio hardware; I have to turn off all of my customizations if I want to run digital audio with my sequencer, and my computer is a bizarre hybrid that no service center will touch. I am now three versions behind the latest operating system, but whenever a fleeting thought of upgrading enters my mind, I pour a large drink and head straight for bed.

As for the second principle, a trial that my students underwent provides a fine example: In class one day, a student attempted to play his current project, which used MIDI and hard disk audio synched to SMPTE-striped video. Whenever he started the tape anywhere besides the very beginning, the MIDI data wouldn't play smoothly but instead erupted in dense spurts, about a second apart. We eliminated sequencer tracks one by one and eventually got the sequence to behave itself. We then rebuilt the sequence, using the parts we had cut, and everything seemed to be okay.

The next day, a different student called. He was having the same problem. Over the weekend, two more called, and by the next week's meeting, projects by the entire class had come to a standstill. We optimized the hard disk containing the audio files. We searched for viruses. We replaced the hard disk. We re-installed the se-

quencer. We re-installed the system. And we took everything out of the operating system that we could. We called the sequencer manufacturer: *Obviously*, it was the fault of the accelerator card we had installed, which had been running fine for four years. We disconnected the accelerator; no change. We tried other SMPTE sources. We called the maker of the SMPTE-to-MIDI converter: *Obviously*, it was a problem with the sequencer software. And round and round and round. For two more weeks, the students got no work done.

Finally, I removed the SMPTE-to-MIDI converter (a model with "2" in its name) from the studio and replaced it with an earlier model from the same maker. The problem disappeared, and it has not come back. As I gaze out the window of my office at the river slowly running past, I feel a warm glow knowing that the converter with "2" in its name is now in a watery resting place.

The third principle can also be described as "creeping featuritis." In any rapidly developing technology where several developers compete, this is a problem, but it's become ridiculous. I'll illustrate with one case I am particularly close to: Macintosh sequencer manufacturers are falling all over themselves to make their products all things to all people, especially in regard to generating music notation and manipulating digital audio. The problem is that a lot of these features don't work very well, if at all. But following the dubious lead of Microsoft (whose innovative approach to marketing has brought plenty of attention from the Justice Department), manufacturers now announce new products and features "defensively": they don't actually exist, but since the competition is already touting that *they* have them, everyone feels they have to play catch-up or risk losing customers. Unfortunately, this "strategic vaporware" strategy often causes a company to fall on its face: The announced feature turns out to be impossible to implement, or it's implemented so badly as to be unusable, or it requires so much jerry-rigging of the software code that the program never works properly again.

And, of course, the more junk you add to a program, the more chances for something to break. So you end up with a program that doesn't quite work, and when whatever doesn't work is fixed, something else won't

quite work. The White Queen in *Through the Looking Glass* knew this routine: "The rule is, jam yesterday, jam tomorrow, but never jam today!"

Even if the onslaught of new features manages to avoid technical catastrophe, software designers, in their mad dash to incorporate everything including the kitchen sink, lose sight of their original vision for the program. So instead of being an integrated set of tools for making music, the programs degenerate into a designed-by-committee catalog of unrelated functions, leaving the hapless user to ponder whether any of these wonderful features can actually help finish a project.

Although manufacturers will always claim that they are issuing new versions of their products in response to users' needs, in reality, upgrades are many times just bug fixes, or consist of features that were promised for previous versions, but there wasn't time to finish them before the last release date. Sometimes there will be new features no one really asked for—they are thrown in to make it *seem* as if this is an important new version, and to justify asking users to pay for it. Rarely, however, are any of these truly helpful. More often, it's all you can do to keep the new version from pushing you *backward*: It takes awhile to feel as adept with the new software as with the last version, but you have to get back to work so you can pay for all of this. So except for those features you must know *right away*, you never have the chance to learn any of the cool new features.

Can we do anything about this? Can we slow down "progress" enough to make sense of it? Or have we reached that asymptotic point in our industry's development curve where it has become a vertical wall, where technological development has utterly overwhelmed our ability to deal with it? In the "real" worlds of finance, education, law and communications, this has become one of the most pressing questions of the decade, so why should our little corner of the world be immune to it? We are fortunate, however, that our industry is still relatively small and interconnected. Perhaps by recognizing the problem now, and working together to solve it, we can avoid the kind of crises so many others are facing.

One negative factor that we may not be able to do anything about is that we live in a world where our fate is largely dictated by the two com-

# AD INDEX & READER SERVICE PAGE

PAGE	READER SERVICE NUMBER	ADVERTISER
120	001	Ace Music Center
SFP 46	002	Ace Products
44	003	Acoustical Solutions
63	004	Acoustic Sciences Corporation (ASC)
44	005	Acoustic Systems
161	006	Adams-Smith
SFP 25	007	AirCraft Production Music Libraries
IFC	008	Alesis (MidiVerb 4)
45	009	Alesis (Q2)
139	010	Alesis (Monitor Two)
179	011	Alesis (Monitor One)
9	012	Ampex
155	013	AMP Services
SFP 5	014	AMS/NEVE
173	015	Anthony DeMaria Labs
54	016	API Audio Products
159	017	Apogee Sound
189	018	Ashly
SFP 23	019	Audio Precision
25	020	Audio Toys (ATI)
SFP 29	021	Avalon Design
116-117	022	B & H Photo-Video
53	023	BASF
23	024	beyerdynamic
SFP 34	025	Brainstorm Electronics
135	026	Bryston
185	027	Burlington A/V Recording Media
152	028	Cal Switch
42	029	CCS Audio Products
148	030	Conservatory of Recording Arts & Sciences
170	031	Corel Corporation
195	032	Crest Audio
10-11	033	Crown
55	034	CTI Audio
52	035	Dale Electronics
47	036	dbx Professional Products
166	037	Demeter Amplification
62	038	Denon America
147	039	DGS Pro Audio
SFP 2-3	-	Digidesign
17	040	DigiTech
136	041	Disc Makers
26	042	Dolby
153	043	Dreamhire
149	044	dynaudio acoustics
132	045	EAR Professional Audio/Video
144/145	046	Eastern Acoustic Works (EAW) Insert
61	047	Electro-Voice (EV)
SFP 18	048	Euphonix
192	049	Europadisk
SFP 41	050	Fairlight
SFP 30	051	FirstCom Music
131	052	Focusrite
SFP 8-9	053	Fostex
203	054	Fostex #2
SFP 28	055	Full Sail Center for the Recording Arts
137	056	Furman Sound
SFP 46	057	Gefen Systems

PAGE	READER SERVICE NUMBER	ADVERTISER
150	058	General Business Solutions (GBS)
174	059	Gold Line
166	060	Grandma's Music & Sound
193	061	Groove Tubes Audio
152	062	Bernie Grundman Mastering
115	063	Hafler
145	064	Harrison/GLW
118	065	HHB Communications (DAT)
198	066	HHB Communications (PORTADAT)
SFP 12	067	The Hollywood Edge
128	068	Horizon Manufacturing
172	069	Institute of Audio Research
BC	-	JBL Professional
144	070	JRF/NXT Generation
138	071	KABA Research & Development #2
50	072	Killer Tracks
49	073	KRK Monitoring Systems
162	074	Kurzweil Music Systems
143	075	L & M Music
144	076	Leo's Professional Audio
151	077	Lexicon
114	078	Los Angeles Recording Workshop
SFP 13	079	MacBEAT
6-7	080	Mackie (LM 3204)
IBC	081	Mackie (CR-1604)
132	082	Manhattan Production Music
63	083	Manley Laboratories
155	084	Markertek Video Supply
SFP 47	085	Maxell
127	086	Metro Music
147	087	The Microphone Company
SFP 24	088	Micro Technology Unlimited (MTU)
205, 223	160	Mix Bookshelf
60	089	Mytek Digital
13	090	Neumann/USA
21	091	Opcode
32-33	092	Optifile/Sascom Marketing
SFP 15	093	Otari (PicMix)
43	094	Peavey Electronics
39	095	Pinnacle Micro
SFP 30	096	Pioneer Hill Software
143	097	Progressive Music
165	098	Project One Audio
130	099	Promusic
130	100	QCA
142	101	QSC Audio Products
122	102	Quintessential Sound
SFP 10	103	Raindirk/Sascom Marketing
133	104	Rane
191	105	The Recording Workshop
149	106	Rhythm City
148	107	Rich Music
169	108	Rocket Lab
14-15	109	Roland
123	110	Rorke Data
22	111	Ross
SFP 39	112	RSP Technologies
SFP 13	113	Sanken
184	114	SAS Industries
122	115	Scharff/Weisberg
126	116	Sennheiser

PAGE	READER SERVICE NUMBER	ADVERTISER
36	117	Shure
1	-	Solid State Logic (SSL)
SFP 48	-	Solid State Logic (SSL) #2
129	118	Sonic Science
28-29	119	Sonic Solutions
18-19	-	Sony
SFP 19	120	Sound Ideas
41	121	Spectral Synthesis
153	122	Speir Music
57	123	Spirit (Absolute 2)
206	124	Spirit (Pro Tracker)
SFP 45	125	SPL
177	126	Steady Systems
182	127	Stewart Electronics
184	128	Strings & Things
3	129	Studer Editech
SFP 26	130	Studio Audio Digital Equipment (SADiE)
174	131	Studio Consultants
163	132	Studio Techniques
51	133	Sweetwater Sound
154	134	Switchcraft/Raytheon Co.
119	135	Systems Analysis
2	136	Tannoy
175	137	Tascam
27	138	t.c. electronic
64	-	TEC
178	139	Technomad
187	140	Telex
191	141	Thoroughbred Music
SFP 31	142	TimeLine
167	143	TL Audio/Sascom Marketing
127	144	TRF Production Music Libraries
176	145	Uncle's Stereo
37	146	Village Recorders
38	147	Waves
146	148	Westlake Audio
178	149	West L.A. Music
34-35	150	Whirlwind
150	151	Whisper Room
138	152	The Woodwind & The Brasswind
59	153	Yamaha (ProMix 01)
190	154	Yamaha (REV100)
121	155	Yorkville
186	156	Z Systems

## Southeast Studio Supplement SUBSCRIBER COPIES ONLY

SE 12	157	dB technologies
SE 16	158	Electro-Voice (EV) #2
SE 20	159	KABA Research & Development
SE 22	160	Mix Bookshelf
SE 14	161	National Sound and Video
SE 24	162	Otari (RADAR)
SE 4	163	3M Corporation
SE 6	164	Uptown Automation
SE 18	165	Vestax Musical Electronics
SE 8	166	Wright Microphones & Monitors

**SFP = Sound For Picture Supplement**  
**SE = Southeast Studio Supplement**

puter giants: Microsoft and Apple. A decade ago, when models and operating systems evolved relatively slowly, it wasn't all that hard for developers to keep pace with change. Recently, however, the rate of change has taken off exponentially, and no sooner is the development community comfortable with one platform than it's superseded by the next version. Apple, in particular, has been guilty of this: Its obsolescence timeline was once three years, but it has now shrunk to six months, with each new model not only requiring a new operating system but even new hardware specifications. As one disgusted Apple engineer puts it, "They keep breaking the serial ports."

With their software dependent on their hardware, and their hardware dependent on the whims of the computer companies' marketing departments (none of whom could give a fig about the music market), developers are not in a happy situation. But there are ways we can help make this work. The first is for users and manufacturers to adopt an attitude that we really are all in this together. Recognizing standards, and sticking to them, is important. When the compact disc was introduced, many people knew that there were good reasons to use higher sampling rates and longer words than the format provided, but they were impractical at the time, and it was more important to get the medium established than to wring every last possible ounce of performance from it. If they had waited for the next generation of technology, the medium probably would not have caught on anywhere near as well as it did. MIDI, too, was slow and finicky and had its detractors, but it has enhanced our ability to make quality recordings far more than even its strongest proponents imagined. The lesson here is that cooperation is crucial—without it, hundreds of companies may develop killer technologies, but they'll be stranded on hundreds of desert islands screaming their lungs out about it, with no one to hear them. Standards like VITC, AES/EBU, OMF, MMC, and Control-L not only allow but *demand* that our tools all work together. Competition is fine—it spurs excellence and innovation—but meaningless one-upsmanship and deliberate incompatibilities do no one any good.

Second, manufacturers need to take the task of supporting users a hell of a lot more seriously. Customer support is still the bastard stepchild at many companies: It's treated as a necessary but distasteful task you have to do after the real fun of selling the product is over. Even companies that have real support departments often have the wrong attitude. One executive (hired from outside the audio industry) actually confided in me that he was looking for ways to make customer support a profit center. He's going to have a long search. Support is an inevitable, necessary expense, and the earlier that's written into the business plan, the better off the company will be. It's been said that we no longer buy computer tools, we subscribe to them. Well, subscribers need to be serviced regularly and well.

Online services are still woefully underused in terms of customer service. Competition has brought the price of communications hardware and Internet access down to the point where many manufacturers can afford to include, right in their products, a modem, access software, and either a free trial subscription to an online service or an account on a private BBS. Designing a first class-style host or World Wide Web page with menu- or icon-driven access to frequently asked questions, implementation ideas, diagnostic programs and other information is now ridiculously easy. For solving really thorny problems, the information contained in an online discussion thread can be even more valuable than a live support person: Someone, somewhere has experienced your same dilemma and has solved it. But this information isn't going to magically appear online by itself. Someone has to compile it, put a really good search engine on it and put it on a server with enough room to keep a couple of years' worth of discussions.

Finally, manufacturers need to let products mature. A functional, solid, bug-free program is worth far more than something that contains every bell and whistle in the universe but that falls over if you turn your head the wrong way. These are creative tools; every time a manufacturer does a major rewrite, it is forcing the creative types using the tool to stop whatever it is they're doing and learn the tool all over again. Imagine how guitar players would react if every

time Fender came out with a new model, it had a different number of strings in a different order, and the frets were arranged in a new way.

Yes, manufacturers, please fix bugs. Yes, make things slicker and more efficient. But no, you don't have to throw in every feature that anyone has ever asked for. No one feature is going to make or break a product. Besides, a lot of the time, users are just wishing out loud, suggesting something for its "cool" factor, not because they would ever use it. Don't fall for the "flavor of the month" mentality, and don't worry so much about customers jumping ship if you're missing this feature or that. Users in this industry are loyal, if for no other reason than they can't afford the effort and down time required to learn whole new programs. And while you're at it, please stop lying to your customers. Touting features that you know don't work, boasting about compatibilities that are still on the drawing board, and listing misleading or downright hallucinatory specifications won't win you any friends or prevent customers from going to the competition. They will, however, tie up your support lines, where you're not making any money.

I don't want another year like the last one. I want to make music, and I want to teach my students how to make music and use all these wonderful tools we've developed. I love my studios, and they can do, right now, just about everything I want them to. If I have to stop upgrading my studios completely so that they continue to do so, I can live with that. Perhaps the dread will recede eventually. Somehow, though, I doubt this will happen—keeping up with the latest technology as it speeds by is too damn much fun. But in music technology these days, as has long been true in life, it's important to remember that speed kills. ■

*Paul D. Lehrman teaches in the Sound Recording Technology program at the University of Massachusetts Lowell. He is also the co-author of MIDI for the Professional (available from Mix Bookshelf), consults for a number of hardware and software companies, and composes and produces music, chiefly for visual media. He used to play the bassoon, a fine example of a not-entirely-successful, 19th-century, high-tech kluge.*

# MARKETPLACE



**CD PACKAGE**  
**1000 \$1899**

FROM YOUR CD-READY MASTER

**INCLUDES:**

- ORIGINATION
- 4-PAGE BOOKLET WITH 4-COLOR COVER
- 1-COLOR BACK
- 4-COLOR INLAYCARD
- CD LABEL FILM & 2-COLOR LABEL IMPRINT
- JEWEL BOX & SHRINK WRAP

DOES NOT INCLUDE:  
TYPESETTING OR COMPOSITE FILM

Ask for our free brochure!!! *Call 55th Wm*

**Rainbo Records and Cassettes**  
1738 Berkeley Street, Santa Monica, CA 90404 • (310) 829-3476 • Fax (310) 828-8765

**HYDRA AUDIO**  
**(915) 857-1191**

Custom-Wired Patch Bays & Harnesses  
For All Professional Audio Applications

**NOW! YOU CAN CHOOSE!**  
**TDK PRO SA BULK**  
CUSTOM LOADED HIGH BIAS (TYPE II) CASSETTES  
UNLABELLED AND UNBOXED • MICHELEX CLEAR 5-SCREW SHELLS • CUSTOM LENGTHS AVAILABLE

Length	C-10	C-20	C-30	C-40	C-45	C-50	C-60	C-70	C-80	C-90
Price	\$0.31	\$0.37	\$0.44	\$0.49	\$0.50	\$0.53	\$0.61	\$0.68	\$0.75	\$0.82

**MAXELL XLII BULK**  
CUSTOM LOADED CHROME HIGH BIAS (TYPE II) CASSETTES  
UNLABELLED AND UNBOXED • MICHELEX CLEAR 5-SCREW SHELLS • CUSTOM LENGTHS AVAILABLE

Length	C-10	C-20	C-30	C-40	C-45	C-50	C-60	C-70	C-80	C-90
Price	\$0.32	\$0.37	\$0.42	\$0.52	\$0.54	\$0.56	\$0.61	\$0.73	\$0.78	\$0.83

PREMIUM ROUNDED-EDGE ALL CLEAR NORELOCO BOXES > \$0.13 each  
10 up or 12 up Cassette Label for Laser/Ink Jet Printers \$0.30 per Sheet (white)  
\$0.35 per Sheet (color-call for selectivity) Cassette Insert Cards (J-Cards)  
6 up \$0.30 per Sheet (white) \$0.38 per Sheet (color)

**CALL FOR FREE FULL LINE RV CATALOG** **\$25 MINIMUM PRODUCT ORDER**

**NOW! RECORDING SYSTEMS, INC.**  
32 WEST 39TH STREET, 9TH FLOOR, NEW YORK, NY 10018  
Telephone: 212-768-7800 • 800-859-3579 • Fax 212-768-9740

MASTER DISTRIBUTORS of:  
3M • AMPEX • BASF • DENON • DIG • FUJI • MAXELL • SONY • TDK • TELEX  
AND MUCH, MUCH, MORE

We Accept VISA - MasterCard - American Express or UPS COD Cash Only

**NEW PATENTED ANTI-JAM SELF-CLEANING ENDLESS LOOP**

**CHEATING YOURSELF?**

Most likely you are - If you're not producing "ON HOLD" telephone tapes. **BIG PROFITS** being made, just ask AT&T for their monthly prices. Call or fax for **HOLD-A-CALL** info. & a sample of our new "ANTI-JAM/SELF-CLEANING" ENDLESS LOOP.

Also ask about our Dealer Lead Program.

**MANN ENDLESS CASSETTE INDUSTRIES**  
3700 Sacramento, San Francisco, CA 94118  
**TEL: (415) 221-2000**  
**FAX: (800) 683-7569 or (415) 387-2425**

**BE A PART OF THE LEGEND AT MANNY'S MUSIC**

From Jimi Hendrix to Guns N' Roses, Manny's has been the first choice of legendary musicians for almost 60 years.

Experience the tradition of Manny's legendary service, expertise and extensive equipment selection.

Call 212/869-5172 or write for your FREE product catalog today and become part of THE LEGEND.

(Add \$2.00 shipping and handling outside Continental U.S.)

**Manny's Mailbox Music**  
48th Street At Your Doorstep  
156 W. 48th Street, NY, NY 10036  
Hours 10:00 a.m. - 6:00 p.m. EST M-F

**ESP**  
**EASTERN STANDARD PRODUCTIONS, INC.**  
 37 JOHN GLENN DR. BUFFALO, NY 14228  
 (716) 691-7631 • FAX (716) 691-7732

**NEW CASSETTE & CD COMBO PACKAGES!**

CALL TOLL-FREE  
**1-800-527-9225**  
 FOR A FREE BROCHURE

**LOOKING FOR A DEAL?!**

**NEW**  
 from **KLARITY**  
**KASSETTE**

**200 TAPES FOR ONLY \$1.98 EACH!!**  
 COMPLETE BLACK & WHITE RETAIL-READY PACKAGE!

Two-Color Print add just .10 per unit (\$20.00)  
 Pure Chrome tape add just .15 per unit (\$30.00)

**800-458-6405** Klarity Kasette, Inc.  
 Waterville, Maine 04901

**ASK FOR OUR FREE FULL-COLOR CATALOG**

The question used to be "CAN WE AFFORD TO MAKE OUR OWN CDs?"  
 Now the question is "How do we label the damn things?"

MicroPatent's  
**NEAT**  
 CD LABELER  
 PATENT PENDING

ONLY **\$79.95** INCLUDES 100 FREE LABELS!

TO ORDER CALL  
**800.648.6787**  
 WITHIN THE U.S.

Introducing NEATO: the easy-to-use, self-application CD-RDM label maker. Now you can design, print, and apply your own labels to any CD!

WITH:  
 LABEL DESIGN TEMPLATES FOR: QuarkXPress, FileMaker Pro, Corel Draw, PageMaker  
 PATENTED\* LABELER DEVICE  
 COMPLETE INSTRUCTION GUIDE

MC/VISA/AMEX  
 call 203.466.5055 outside the U.S.  
 or fax us at 203.466.5054  
 or write to MicroPatent at  
 250 Dodge Avenue, East Haven, CT 06512 USA

**FREE!** **BASF** DENIM JACKET

With the Purchase of Two Reels of either  
**2" 900 MAXIMA** or **2" 911 STUDIO MASTERING** tape

**BASF** Demand it!

LIMITED TIME OFFER  
 764 5th Avenue, Brooklyn, New York 11232  
 In New York Telephone: (718) 369-8273  
 24-Hour Fax: (718) 369-8275

**NRS**  
 National Recording Supplies Inc.

CALL TOLL FREE 1-800-538-2336

**MIX**  
**BOOKSHELF**  
 INFORMATION RESOURCES FOR MUSIC PROFESSIONALS

**WHAT WE OFFER**

- ▶ The most comprehensive listing of resources for music industry professionals and hobbyists
- ▶ Convenient and cost-efficient "one-stop shopping" for retailers and school bookstores
- ▶ Educator review-copy program for established music business and recording programs
- ▶ Contract publishing services for independent industry publishers and authors

Mix Bookshelf is the world's leading resource for information on recording technology and the music industry. Tens of thousands of musicians and audio professionals rely on the **Mix Bookshelf Catalog** for the best selection of how-to books, career guides, reference manuals, textbooks, instructional videos and sample CDs available anywhere.

**Call us, toll-free!**  
**(800) 233-9604**

You've come this far...  
 don't settle!

CHEAP CHARLES

Cheap CD & cassette Manufacturing THIS way

it doesn't cost much more to use the best!

- ✓ INNOVATIVE MASTERING
- ✓ CUSTOM CD, CASSETTE & RECORD PACKAGES
- ✓ HIGH IMPACT GRAPHICS
- ✓ COMPETITIVE PRICING
- ✓ DEDICATED SERVICE

**TRUTONE INC.**  
 310 HUDSON ST., HACKENSACK, NJ 07601  
 TEL: (201) 489-7180 FAX: (201) 489-1771



*If the mic you're using doesn't give you a BIG SOUND..*  
**TRY OUR N90!**  
*A natural sounding large diaphragm transformerless dynamic.*  
*Ask your dealer or call us at:*  
 1-800-873-0544

List \$399 Shock Mount \$49.50

**STEDMAN CORPORATION**  
 4167 Stecman Dr  
 Richland MI 49083  
 Phone 616-629-5930

**CLEAN YOUR ADAT**

Eliminate unwanted drop outs and increase productivity by regularly cleaning your ADAT's head, capstan & pinch roller. Use our cassette style cleaner or clean with chamois swabs. Both feature our S-711 INTRACLEAN Professional Cleaning Fluid. In addition, we make cleaning products for all formats of analog and digital recording. For a Free Catalog or To Order Call or Write:

**AMERICAN RECORDER TECHNOLOGIES**

800 777-9580  
 FAX: 805 527-1433  
 4545-6A Industrial Street, Simi Valley, CA 93063



Used and Recommended by Audio Manufacturers.

**ANCHOR YOUR SPEAKERS WITH SOUND ANCHOR STANDS**

*Your system will perform to its potential when you get your monitors off of the meter bridge, properly positioned and supported.*

• STABLE • RIGID • DAMPED •

**SOUND ANCHORS INC.**  
 (407) 724-1237

**ADJUSTABLE MONITOR STAND**




*Radine's*  
**MUSIC & PRO AUDIO**

The Right Answers,  
 The Right Prices.

**ALL MAJOR BRANDS**  
 800 • 918 • 4800

(213) 464 • 7550  
 6251 Santa Monica Blvd. • Hollywood, CA • 90038



**1000 CDs for \$2275**

... disc, full layout, full color 4-page booklets, full color ...  
 ... and jewel box, film, assembly, and shrinkwrap.

*Free shipping included!*  
*ask about our other packages.*

Call toll free for a free  
 Brochure & sample  
**1-800-305-DISC**  
 Fax: (716) 871-9317

**empire records**

2635 Delaware Ave., Buffalo, NY 14216



**STUDIO AUTOMATION I/O BOARDS**

- Sony 9-Pin RS-422
- 1,2,4 & 8 Port RS-232/422
- Parallel / GPI / Relay I/O
- Windows™, DOS and OS/2™ Compatible
- Made in USA
- Free Technical Support from the Leader in PC Communications

**SEALEVEL COMMUNICATIONS & I/O**

SEALEVEL SYSTEMS, INC.  
 PO BOX 830  
 LIBERTY, SC 29657  
 (803) 843-4343



# CLASSIFIEDS

MIX Classified Ads are the easiest and most economical means to reach a buyer for your product or service. The classified pages of Mix supply our readers with a valuable shopping marketplace. We suggest you buy wisely: mail-order consumers have rights, and sellers must comply with the Federal Trade Commission, as well as various state laws. Mix shall not be liable for the contents of advertisements. For complete information on prices and deadlines, call (800) 544-5530.

## Acoustic Consulting



**SILENT SOURCE**  
58 Nonotuck St., Northampton, MA 01080  
Your Source for Acoustical Products  
**BEST PRICES-NATIONAL DELIVERY**  
**800-484-1003 ext. 0032**  
MC/VISA Accepted

## STUDIO DESIGN

CONTROL ROOMS & STUDIOS  
SYSTEMS • TURNKEY PROJECTS  
ARCHITECTURAL ACOUSTICS  
**ROSATI ACOUSTICS**  
INNOVATIVE DESIGN & CONSULTING  
18 YEARS • BOSTON, MA  
617-423-5546 • 800-423-5505

Mix Classifieds are your best advertising buy in the industry.  
Phone (800) 544-5530.

### Requests for Proposals (RFP) The National Music Center

located on a 63-acre campus in Lenox, Massachusetts, is the permanent home of The National Music Foundation. The Center will include an active retirement residence for professionals from music, radio and recording; an Interactive Museum of American Music; performance spaces; a library and archive of American music; and educational programs and facilities.

Proposals for an applicant-sponsored Professional Audio Recording Studio located on the campus are now being entertained. Interested parties with both professional studio experience and financial strength should contact:

Gloria Pennington  
National Music Foundation  
Lenox, MA 01240.  
Phone (800) USA-MUSIC. Fax: (413) 637-9999.

Arrangements will be made for each applicant to receive an RFP Information Package, as well as schedule a preliminary interview & site visit.

## Good Gear In A Bad Sounding Room Sounds No Better Than Bad Gear.



### STUDIOFOAM SOUND ABSORBENT WEDGES

There's no easier or more affordable way to make your room & mixes sound better—period. No other foam beats our absorptency, flame retardancy, color selection, longevity, speedy delivery...or price. Now with free freight! We also sell great sound barriers & much more. **NEW! ACOUSTICS 101**, an easy-to-understand guide that gives real-world advice about how to build a sound studio or turn your place into one. Learn how to float floors, soundproof walls, choose the proper doors & more. You won't find better bottom-line advice anywhere else! Just \$9.95 (incl. postage). Send check or money order today!

Users: AT&T • NASA • Sony • Ford • Kodak • Warner Bros. • 20th Cent. Fox • Universal Studios • Maury Povich Show • Hitachi • Toshiba • Dennis DeYoung (Sly) • Baldwin • Edittel • Mike Wanchic (J. Mellencamp) • Rockwell • US Gov't • Opryland • Dominic Guss (Stevie Nicks, The Outfield, Kurzwil) • Guido Welsh (TBN, WallMart) • Carvin • WhisperRoom • Pat Duke (Voice of McDonalds & Miller Brewing) • Martin Marietta • Manley Labs • NJ (NFL on Fox, Coke) • D. Errasti (Voice of NFL on Fox)

USAfoam • 11571 E. 126th, Fishers IN 46038 • (800) 95-WEDGE • Fax (317) 842-2760

## Employment Offered

**Wanted: Head Audio Tech** for Busy L.A. studio. SSL/Neve/Studio experience required. Competitive salary and medical benefits. Possible equity position. (213) 350-4645.

**Audio Engineer** needed with live recording experience for Karaoke Studio. Flexibility in a team environment. Benefits offered. Send a copy of your resume and DAT tape to L. Fenner, PO Box 472208, Charlotte, NC 28247.

### ENGINEER

CD manufacturing plant in New Jersey needs a Manufacturing Engineer. A strong computer background and knowledge of the manufacturing industry and inspection equipment are assets with 2-3 yrs. experience in audio duplication and replication. Qualified applicants should send resume and cover letter to:

**Attn: REDDY WINGS MANUFACTURING CORP.**  
40 West 39th St.  
NY, NY 10018  
**Ph (212) 575-2022;**  
**Fax: (212) 575-1109.**

### SALES EXECUTIVE CD

Compact disc-manufacturing plant in Hoboken, New Jersey needs a sales executive with contacts in the recording industry and computer industry. **Call Reddy (212) 575-2022;** Fax: (212) 575-1109.

Expanding San Francisco sound facility seeks hot **AUDIO ENGINEER** with workstation experience and a solid reputation mixing television spots. Send resume, client list or demo to: Box 327, 2040 Polk Street, San Francisco, CA 94109.

If you're ready to stand out from the competition,  
**Mix Marketplace** is ready for you.

For rates and ad placement call (800) 544-5530.  
Mix Marketplace page 210.

## Recording Engineer Radio Announcer

### ON THE JOB TRAINING

IN MAJOR LOCAL RECORDING STUDIOS/RADIO STATIONS

Part time, nights, weekends. No experience required. Free brochure & recording tells how.

**1-800-295-4433**

### Assistant Engineer

Hollywood recording studio seeks Assistant Engineer. Neve & GML experience helpful. Tele: (213) 851-5228.

"I'll also be looking through the classifieds of Mix magazine, looking for that rare—and perhaps useless—piece of audio equipment I've been looking for all those years..."

- Walter Becker  
Mix interview, April 1995

## Business Opportunities

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707) 448-0270 (NL3).

## Mix Marketplace Mix Classifieds

For Rates and Deadlines  
Call Robin Boyce

**(800) 544-5530**

## Employment Offered

Subscription Questions?  
Call (800) 843-4086

**WANTED: Salesperson** for PREMIER post-production house in Arlington, Va. Should have 5-8 yrs industry experience and must be up on the latest technology. Work in best environment with best clients in DC metro area. Send resume to Box 17775 Arlington, Va. 22201.

**WANTED:** Audio engineer with 2 to 3 years' digital audio workstation experience to work for a well-established studio. Strong client rapport, creativity and technical knowledge essential. Client base is largely corporate and advertising. Projects include audio post, radio spots and multimedia. Music and sound design background would be a plus.

Fax resume to: Audio Engineer, (314) 647-3959, Smith/Lee Productions Inc., St. Louis, MO. No phone calls please.



Has immediate opportunities for International Sales Engineers. Positions report to the Director of Sales for each region and are responsible for promoting sales by developing and executing educational programs, acting as technical spokesperson providing demonstrations and training on new products, supporting dealers and distributors and answering product and applications questions.

All candidates will possess a bachelor's degree and/or five years' experience in one or more of the following professional audio vertical markets; Sound Contracting, Touring P. A., Recording, Broadcast or MI. Must have public speaking and presentation skills.

### SALES ENGINEER INTERCONTINENTAL

This region includes Latin America, Caribbean, Pacific, Africa, Middle East, India and Pakistan. Candidate must be able to speak, read and write English and Spanish.

### SALES ENGINEER ASIA

The applicant should be willing to relocate to Singapore on a rotating basis. Must be able to speak, read and write English. Asia language skills are a plus.

### SALES ENGINEER EUROPE (UK, SOUTH EAST ENGLAND)

This applicant should be willing to live in England.

JBL is an equal opportunity employer, offers a competitive salary and a comprehensive benefits package. If you would like to join our progressive international team, send your resume with salary history to:

**Kathleen Hughes**  
JBL Professional  
8500 Balboa Blvd.  
Northridge, CA 91329  
FAX (818) 830-1220

England based position fax to:  
(44) 1732.863446.

## What Are You Looking For?

Join the thousands of audio professionals who rely on Mix Classifieds and Mix Marketplace pages as their source for buying, selling, renting, & repairing pro audio gear.

**MIX CLASSIFIEDS/MIX MARKETPLACE**  
(800) 544-5530

## Equipment for Sale

### NEUTRIK TT CABLES \$10.95

24" Length, 5 Colors  
(615) 367-9242

9 AM-5 PM, M-F (CST)  
GREEN DOT AUDIO

**STUDIO SALE** (all gear purch, new in 1993). AMEK EINSTEIN, 24 chan., automation-ready. SONY APR-24, 24 chan., 2" analog recorder. CROWN REF AMP, 750 watts. Call evenings. (612) 934-5030.

35mm MAGNETIC DUBBERS: Magna-Tech Reproducer/Recorders w/Interlock: MD-235, MD-636, MR-436 for sale. Call Michael Temmer, (212) 206-1475. Fax: (212) 929-9082.

**DAN ALEXANDER AUDIO  
BUYS, SELLS AND REPAIRS  
RECORDING EQUIPMENT.**  
(415) 546-0200

**FAX your Mix Classified**  
(510) 653-8171

**SOUTHERN CALIFORNIA  
PRO AUDIO**  
NEW, USED AND VINTAGE  
THE LAST CALL YOU'LL HAVE  
TO MAKE!

Phone: (818) 222-4522  
Fax: (818) 222-2248

**CUSTOM AMEK/GML CONSOLE**  
Custom-ordered, compact 64-input digital controlled console with GML fader automation; 128-ch mix capable; 24 custom Sunset mic pre's; 1024-pt TRS patchbay; complete spares; mint cond. Asking \$175k.  
**SUNSET SOUND** (213) 469-1186.

## Classified Deadlines

15th of the month,  
six weeks prior  
to cover date.

.....

**(800) 544-5530**

Studer A80 2" 24-track with remote and tower. Good condition; heads 50%. Empty TTM frame. Call Phil at (212) 431-1130.



**Tube • Condenser • Vintage Mics**  
Call for "In Stock" Voice Message  
**201 • 656 • 3936**  
FAX: 201-963-4764

## EVIL TWIN

**TUBE DIRECT BOX**  
LOW NOISE • LINE LEVEL OUTPUT

SO WHO OWNS AND USES 'HEV ...?

George Massenburg - Ross Hogarth  
Bob St. John - Stepler Jarvis Rentals  
Lyle Lovett - Klondike Sound - Nathaniel  
Kurkel - John La Grau - Water Becker

**Eclair ENGINEERING SERVICES**  
PHONE / FAX (413) 584-6767

Turbosound TMS-3 System comp. w/all flying gear, multicore speaker cables & amp racks. Precision Devices 15"s and 10"s w/JBL 2445 HF drivers. Sm. or lrg. quantities avail. These TMS-3s are regarded by many UK & US engineers as the best sounding TMS-3s in the world. All equip is in exc. cond. & offered for sale w/warranty. Contact Greg or Nigel @ Oceania Audio, New Zealand for info pack via fax or airmail. Phone 64 9 8493114. Fax 64 9 8493307.

**OMNIRAX**  
STUDIO FURNITURE for the discriminating musician



800-332-3393  
P.O. BOX 1792 SAUSALITO, CA 94966

3M Digital 32-track tape recorder for sale. Parts machine. Dan Kennedy at (612) 452-5939, Days. Or (612) 457-1662, Eves.

API 2488 24x8x24 550A \$41k, Neve 24x8x8 all 1073 EQs, 10x4 \$8k, 8x2 dir outs \$5k. 16x4 all 1066s \$32k Neumann, AKG tube mics. (212) 343-0265.

## ODYSSEY PRO SOUND

New & Used quality equipment  
Ground-up Studio Design & Install

**Consoles\* Tape Machines\* Mics\*  
Outboard\* Vintage\* Tube\* Classic**

Quality & Satisfaction Guaranteed!  
Buy, list, trade quality audio gear.  
Call for new equipment quotes!

FOR CURRENT LISTINGS CALL  
Tel: (508) 744-2001  
MC Fax: (508) 744-7224 VISA



**RAE Audio**  
Quality Vintage Gear  
NEVE PARTS AND REPAIRS  
516-674-4939

**EX-RENTAL GEAR**  
Tape Machines, Consoles, Outboard,  
Midi Gear, Microphones, Keyboards,  
Computers, & more..  
We're making room for new toys.  
**THE TOY SPECIALISTS**  
212-333-2206

**Professional Audio Design Inc.**

**Premier dealers for**  
AKG • ADL • API • Aphex • Bruel & Kjaer • BSS • dbx • DDA  
Demeter • Drawmer • Dynaudio Acoustics • Eventide  
Focusrite • Fostex • GML • Hafler • KRK • K-T • Lexicon  
Mackie • Neotek • Otari • Quedest • Sennheiser • Soundtracs  
Tannoy • TC Electronic • TL Audio • Trident • Tube-Tech

**Design, Sales & Installation**  
Currently Available: ADL 200 2 chnl Tube D.I.\$650 • ADL 1500 Stereo LA-2A type Comp \$2,650 • Api 550B \$1049 • 550A1 \$650 • 560B \$595 • API 28x16x24-Mint 60K • Amek MozartRN 48I/O \$95K • Neve 1066 \$1.6K • Neve 1272 \$500 • Neve VI-48/Necam 90k • SSL 4056E/GTR \$175K • Neumann U47-U67-U87-M49-Call • AKG C12VR 3,500 • Teletronix LA-3A \$2K/PR • Urei LA-4 \$1400/pr • Trident 80 32x24 \$25K • AMS RMX-16, 1580S \$4K • Tube-Tech CL1B \$1.7K • Telefunken V78 \$850 • TL Audio Valve Comp \$1.5K • Otari MTR-90II \$20K • MX-80 \$15K • Studer A827 \$35K Sony JH-24 w/ALIII \$14K • Neve V Rack-3 Eq/MicPre & 2 Dyn \$6k • Pultec EQH-2 \$2K • Lex PCM70 \$ 1.4K • Lex 300 \$4K • AKG C24-Mint \$7K • **More gear in stock, call for complete list • VISA/MC**

**Ph 617-982-2600 Fax 617-982-2610**  
357 Liberty Street Rockland, MA 02370

**STUDERS & MORE**  
Studer A820 24-track with Dolby SR, full remote, low hours, \$65K. Studer A820 2-track 1/2", low hours, \$13,500. Studer A810TC with SMPTE, 2 head stacks, \$6,450. Studer A80RC (the classic) with 1/4" & 1/2" heads, \$5,950. Plus lots of other class A studio gear in superb shape. For a complete listing, call (802) 862-5184 from your fax machine. Questions? Call (802) 658-1270, Ext. 201. Please, no brokers.

**FAX your Mix Classified**  
(510) 653-8171

- Buy, Sell & Trade New Used & Vintage Equipment
- Custom Vintage Module Rack Systems
- Refurbishing, Repair & Maintenance Services

**Equipment Financing**

★ New or Used Equipment  
★ True Lease or \$1.00 Buyout  
★ No Financial Statements Required for Transactions Under \$50,000

to apply or request information contact John McMIndes  
**1-800-477 LEASE**

**AMERICOM**  
LEASING, INC.

**NEW, USED, DEMO EQUIPMENT**  
**BEST SELECTION OF DIGITAL/ANALOG RECORDERS, CONSOLES, DAWs, OUTBOARD GEAR**

Otari Status 18R, Trident, Soundcraft DC2000, Mackie 8-Bus, Neve 5432, Otari Radar, MTR-90II 24-tk, 34C 40-ch w/p. bay, Concept 1, NEVE 8108, Pro Tools III, Avid AudioVision, Sonic Solutions, ADATs, Tascam DA-88, Apogee AD1000, Lexicon PCM80, TC Electronic M5000, Roland RSS10, API, GML, ADL, Summit, Focusrite, Demeter, Drawmer, TL Audio, Neumann Mics, AKG C-12VR, Microtech UM92SZ, B&K Mics, KM184.

Studio and System Design, Financing, Factory Service Installation. Experienced and Knowledgeable Sales Staff.  
**EAR PROFESSIONAL AUDIO**  
(602) 267-0600

**tired of tape-based automation ?? interested in a low-cost alternative ??**  
convert tape based automation to MIDI automation with the **ARMS II to MIDI-CONVERTER**

**only \$1495.00**  
30-day money-back guarantee

store automation on any sequencer and unleash the power of **disk-based computer automation**

works with MCL HARRISON, and SOUND WORKSHOP consoles from DSL ELECTRONICS 214/869-1122 fax 214/869-1135

CD Mastering Equip. for Sae  
• Sony PCM-1610 Digital Processor (1630 compliant)  
• Sony DMR-2000 3/4" U-matic Recorders (2).

Units currently installed in operating mastering facility. To sched. a demo & for pricing, Larry Nix, Ardent Studios, Memphis, TN (901) 725-0855.

Tascam ATR-60 1/2" 8-track w/ Evertz Emulator (Transport Interface) and (10) rolls of 1/2" Ampex GM-456 virgin stock, \$3,000: Fostex E-8 1/4" 8-track with Fostex 4030 synchronizer and (30) rolls of 1/4" Maxell virgin stock, \$1,200: (2) professional ADC Ultra Patch Bay (24x2), \$300 ea. (orig. \$950/ea): Calzone Floating 18 Space Road Case on wheels, \$250: Call Steve at (215) 331-1290.

Subscription Questions?  
Call (800) 843-4086

**AUDIOWORLD AUDIO WORLD AUDIOWORLD**

**SAVE MONEY ON:**  
**ANTHONY DEMARIA LABS**

TUBE PRODUCTS! IN STOCK NOW!  
ADL 1500 STEREO & ADL 1000 MONO  
TUBE COMPRESSORS PLUS ADL 200DI's

SALES 818-753-7715 OR 310-275-4277 FAX 818-340-4331

**Attention Las Vegas & Beyond**  
Gamble in the casinos. Don't gamble with your sound! Buy Anthony DeMaria Labs pure tube equipment to "warm up" your sound. All ADL products now available in Las Vegas through Sound Studios. For a free demo in the Las Vegas area call:  
**(702) 247-8929**  
Lee Pepper Sound Studios

**Digital Questions? Call the Professionals!**  
Specializing in Digital Audio Workstations

- All Major Product Lines
- Mixing Consoles
- Recorders • DAWs
- Amplifiers • Preamps
- Microphones
- Processing
- Sales
- Design
- Consultation
- Installation
- Service

**Communication Task Group, Inc.**  
**PH 716-873-4205 FAX 716-875-0758**  
Major Credit Cards Accepted

**DATRAX**  
Originator in DAT Tape Storage Systems.

- DATRAX 60 Solid Oak in Natural or Black Finish
- Nylon DAT Tape Carrying Cases
- NEW! DAT Tape Storage Drawers 320

**NEW PLASTIC LINE:** ▲ DATRAX 40 ▲ Video 8mm Rax ▲ Cassette Rax ▲ All \$21.95

Tel: 310.305.0317 ▲ Fax: 310.305.9167  
**CALL TOLL FREE: 800.9.DATRAX**

BRYCO PRODUCTS, 8701 Falmouth Ave., Suite 201, Playa Del Rey, CA 90293

**DATRAX BRICO**

**ADAT UPGRADES—MIC MODS**  
Component-level upgrades for mixing consoles, tape machines, mics and all outboard gear. Also, high-speed, high-quality mic pre-amps.

**AUDIO UPGRADES**  
6410 Matilija Ave.  
Van Nuys, CA 91401  
(818) 780-1222  
Fax (818) 346-2308

## Equipment for Sale

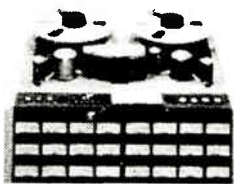


SEE OUR AD IN MARKETPLACE pg. 212

**Sony MXP-3000** console 36/24, 4-band parametric, 6 Aux Sends, 4 normalized returns. Sony automation includes RCU. JLCopier MS 3000 hardware and software. Peak metering/VCA ballistic all inputs. Tuchel type connectors included. Full patchbay (200 tielines). Console in smokeless room used for academics, well maintained and is immaculate. Original price \$110,000. Minimum bid is \$50,000 or best offer. San Jacinto College, Attn: Les Williams, (713) 476-1890.

AMR 2400 Series console 36x24x48 with 8 aux sends and ret. LED metering, with stand, spare input and output modules. \$9,000. API 312 cards, \$350 each. Call Tom at (717) 346-4299.

### American Pro Audio



Digidesign • Opcode • Otari  
Roland • Korg • Prodisk  
Yamaha • Fostex • Dolby  
Soundtracs • DDA • Ramsa  
Trident • Neumann • Tannoy  
Eventide • TC Elect • Summit

### Great Prices!!!

Digital Workstations • Software  
Keyboards • Recorders • Consoles • DAT  
Leasing and financing.

**(612) 938-7777**

*We Specialize in Audio/Video Equipment*

## EQUIPMENT FINANCING

Fast, Easy Qualification      To Apply or Request  
No Financial Statements Necessary      Additional Information Call  
True Lease or Finance Lease Option      Jeff Wetter Today.

**FLEX LEASE, Inc.**  
COMMERCIAL EQUIPMENT FINANCING

**Loans By Phone: (800) 699-FLEX**  
Fax: (214) 578-0944

### VINTAGE USED:

**CONSOLES:** Neve 8108 48tr. 36in. call\*Amek Mozart 80 in w/ auto, \$99k\*Amek Mozart 48RN, \$95k\*Amek Angela 56in w/ auto, \$33k\*Trident 80C 56in w/auto, call\*TAC Matchless 26in\*Allen & Heath Saber 24in., \$7.5k\*Soundworkshops 34C 24in., \$10.5k\*SSL Consoles—call for listings. **24 TRACKS:** Studer A820/827/800/80, call\*Sony JH24, \$14.5k\*Otari MTR-90II, \$20k\*Otari MX-80, \$16.5k\*Sony APR24, \$25k\***16 & 8-TRACKS:** Studer and MCI 2"/Otari MX-70 1", \$5.9k\***REVERBS:** Quantec QRS, call\*AMS RMX16, \$4.6k\*Lexicon PCM70, \$1.3k\*Lexicon 480L (waiting list)\*Yamaha REV7, \$675\*SPX90, \$375\***COMPRESSORS:** LA2A/1176/670/, -call\*Neve 2254E, \$1.5k\***MICS:** \*Neumann U47/U67/U87, call\*AKG C12/C12a, call\*AKG C414, \$650.

WE BUY AND SELL VINTAGE GEAR/LIST FOR-SALE  
ITEMS FREE!!! WE SELL NEW EQUIPMENT



# HARBORSOUND

**180a CENTRAL STREET & VIDEO**  
SAUGUS, MASS. 01906

(617) 231-0095 Fax: (617) 231-0295

# USED DEMO NEW

ALESIS  
TASCAM  
DIGIDESIGN  
OTARI  
SONY  
YAMAHA  
AVID

Buy/Sell/Trade  
Tape Machines  
Processing  
Workstations  
Consoles

## EAR™

Professional Audio/Video  
**602-267-0600**  
24HrFax 602-275-3277

Merging Post Production and Music Technology since 1977  
"se habla español"

## LFCI

### EQUIPMENT FINANCING

### Direct Lenders

**START-UPS UP TO \$15,000**

**NO DOWN PAYMENT  
NEW & USED  
EQUIPMENT  
100% FINANCING**

**APPLICATION ONLY  
UP TO \$50,000  
(NO FINANCIALS)**

**90 DAYS - NO PAYMENT**

**OVER 15 YEARS A/V  
EXPERIENCE**

**Audio-Video is our  
only business**

## 800 626-LFCI

SOUNDCRAFT 2400, \$6k. SONY JH-24, \$12k. 3) LYNX TIMELINE, \$13k. JH 110C 1/2" 4TK/2TK, \$3.5k. Plus more. Call for List. (303) 469-6553.

**WE GOT TO MOVE THESE MITSUBISHIS...USED X850**  
Fully maintained, remote, for quick sale at an interesting price. Contact John at 44-171-586-7746. London, UK.

96-point, TT-balanced patchbays. Switchcraft D1634B. Not the cheaper imitations. For a limited time, available at AVR for \$257 (Cash price only). Quantity pricing upon request. Call (617) 924-0660.

STUDER A-800 MkII-III (new heads, no pod/locate) \$24k; STUDER MkIII, FAIRCHILD 670, perfect, \$16k; NEVE 8048 FRAME 48-trk, ready, \$21k; NEVE DISCREET Broadcast Consoles (12x4, 12x12, 24x6, 30x8), 24 NEVE 31105 (4-band 8078 EQ's), NEVE 32264a \$3.6k/pr; 2254e, \$3k/pr.; 1271, \$225; 1272, \$275; NEUMANN U47 Chrome Top, \$5.5k; U47, \$5k; U64, \$1.8k/pr.; AKG C-12 system, SONY C-38, \$1.4k/pr; ALAN SMART SSL comp/lim, new, \$3.1k; CALREC PQ-14, QUAD-8 PACIFICA, NEVE BCM-10 w/1073s, best offer. VINTAGE KING AUDIO. (313) 882-1135. Fax: (313) 964-3338.

JLCopier Magi II External automation system (16-channel) Complete with Computer, hard-drive interface, cables and Fader pack very versatile and easy to use. Excell. Condition, must sell. Bought moving fader system \$2,500. (617) 341-8151

Mix Classifieds (800) 544-5530

### The Studio POP Filter

*A Great Improvement on a good Idea!*



**AUDIO VISUAL ASSISTANCE**  
145 SHERWOOD ROAD, SHOREWOOD, MN 55126  
PHONE/FAX: 612-481-9715

### STUDIO SALES

Auctions - Appraisals  
**TOP CASH PRICES**  
Liquidation Sales - Licensed  
**CUE**  
212 496-5652 Fax 212 496-0234

NEVE 10x2 console • API Lunch-box w/ (2) 512bs & (2) 550as • '62 Strat • Kurzweil K2000 • '85 VOX AC 30 • AKG C12 • AKG C12-A • John Hardy IM-200 Mic-pre/EQ modules • Phone (804) 464-4924, Windmark Recording.

## MILAM AUDIO

### "THE SOURCE"

SINCE 1967

SPECIALIZING IN ALL TYPES OF RECORDING EQUIPMENT, SUPPLIES, DESIGN, INSTALLATION, AND CONSULTATION

CONSOLES ■ D.A.T. ■ MICS  
MULTI-TRACKS  
MONITORS ■ AMPS

CALL US TODAY

## MILAM AUDIO

1470 Valle Vista Blvd.  
Pekin, IL 61554  
(309) 346-3161  
ORDER HOT LINE:  
800-334-8187  
FAX 309-346-6431

### FACTORY DIRECT CASES

OUR PRICES CAN'T BE BEAT



Custom or stock sizes  
Call for catalog or quote

(800) 645-1707  
In NY (516) 563-1181  
Fax (516) 563-1390

Roadie Products Inc.

### TUBE MICS

Neumann, AKG, Telefunken  
BOUGHT/SOLD/SERVICED

Power supplies for  
most tube mics.

Bill Bradley Microphones  
VISA/MC accepted  
(216) 723-6494  
Fax: (216) 723-6595

Good Sound is the Absence of Bad Sound

**Klay Anderson Audio Inc.**  
PRO AUDIO SALES AND SERVICES

SERVING THE WORLD FOR 27 YEARS  
Voice 801-27-AUDIO

*The Means Of Production*



New & used audio equipment  
Professional personalized service

Tel 818-988-TMOP (8667)  
Fax 818-988-8600  
E-mail TMOP5@aol.com

### SSL 4056 E/G BGTR w/ 100% G Electronics & Computer

56 input • Plasma Bargraph Meters • Absolute Pristine Condition  
48 Chan. "G" EQ • 8 Chan. "E" Series EQ • Remote keyboard • Twin Prod. Desks



This console has been impeccably maintained in a non-smoking facility by its original owner.

Immediately available  
at \$225K

Contact:  
Jon Russell at  
Presence Studios  
Westport  
(203) 221-8061

### KurlyTie New!

Spring Coil Cable Wraps

FREE  
SAMPLE!  
CALL  
1-800  
587-5984



EXCITING NEW PROFIT CENTER. Premier Technologies mfrs. the highest-quality & easiest-to-use digital recorders for the Message-on-Hold ind. These trouble-free units are easily connected to existing telephone systems. Avg. retail prices for eqpt. & programs = \$1,200 to \$2,500, more than triple your investment! Every bus. should be at least telling their customers, "Thank You for Holding!" For dealer info:

Premier Technologies  
(800) 466-8642.

### BERLER PRO-AUDIO CO.

HAVE: (for sale)

Sennheiser MD421 mics	\$275
Marantz CDR610 disk rec	\$3,900
Ramsa WR8616 prod. mixer	\$3,900
Dolby SR 24-ch 280/M fr	\$11,900
JVC D1BK mini disk rec	\$450
Otan MTR 90 II	\$21,000
Bi-amp 2016 mixer w/case	\$2,250
Akai S1000PB sampler	\$2,150
Ampex ATR-102 1/4" 2-trk	\$3,500
Otan MTR-10 1/4" 2-trk	\$2,250

HAVE NOT: (have buyers)  
Mag recorder  
Studio Liquidations

Ph: (708) 263-6400  
Fax: (708) 263-6455

Looking for new/used recording, keyboard, or outboard equipment? We've got tons of super clean used, as well as new products from Tascam, Alesis, Kurzweil, Roland, Mackie, Genelec, Lexicon, Fostex, Yamaha, Korg and hundreds more. Discount pricing and Worldwide Delivery! 66 Years in business. Trade-ins welcome. Visit our new 22,500-sq.-ft. location. Call, write or fax us today for price quotes and details. Also, find us on the Internet at sales@caruso.net. Start saving money today! Call Caruso Music, 94 State St., New London, CT 06320 USA. (203) 442-9600. (203) 442-0463/fax.

THE N90  
A HIGH QUALITY  
NATURAL SOUNDING  
DYNAMIC STUDIO MIC  
**STEDMAN**  
CORPORATION

SEE OUR AD IN MARKETPLACE pg. 12

### PURE AUDIO

"We've Got Everything Under the Sun"



Ph (818) 887-6600  
Fax (818) 887-4700

We stock ADL 1500 Stereo & 1000 Mono Tube Compressors!  
Consoles, Recorders, Mics,  
Outboard Equipment & MORE!  
WE BUY GEAR!!!

Neumann M49 & M50. New limited edition, original type "Yoke" holders. Very rare! \$250 ea. plus shipping. Also many mics for sale. (818) 784-7611.

### UPGRADE YOUR VOCALS

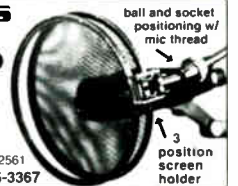
with Variable Acoustic Compression™

You choose 1 or 2 screens & distance between screens

User List: Westlake Audio, Sony Music, MCA Music, Masterfonics, Paisley Park, CBS, ABC, Fox Broadcast...

- 6 or 3.5 inch diameter screens \$32\*
- with gooseneck & mic clamp \$54\*
- washable, replaceable screens \*plus
- money back guarantee Shipping PO Box 1014, New Paltz, NY 12561

**10PLESS**  
VOICE SCREENS



**THE CONNECTION  
THE SOURCE  
THE PROFESSIONALS**

"this is not a problem"  
TEL: 508-543-0069  
FAX: 508-543-9670

## Equipment for Sale



**SINGERS!** REMOVE VOCALS  
**Unlimited Backgrounds™**  
 From Standard Tapes, Records, & CDs with the Thompson Vocal Eliminator™. Call for Free Demo Tape. Phone: (404) 482-2485. LT Sound, Dept. MX-1 7988 LT Parkway, Lithonia, GA 30058. 24 Hour Demo/Info Line (404) 482-2485 - Ext. 8. Best Vocal Eliminator™, Key Changer, Voice Enhancer!

ADC PATCHCORDS  
 1/4" New cords, \$8.95; T.T. New cords, \$6.95; T.T. PATCHBAYS from only \$99. New 1/4" Patchbays, \$169. We broker used equipment too. Trade-ins? Call audio village palm springs, (619) 320-0728.

**SOUND ANCHOR**  
**SPECIALTY AUDIO STANDS**  
**(407) 724-1237**  
 DESIGNED FOR ULTIMATE PERFORMANCE BEHIND CONSOLE AND FREE SPACE APPLICATIONS. STANDARD & CUSTOM MODELS. SEE OUR AD IN MARKETPLACE

SEE OUR AD IN MARKETPLACE pg. 212

**\* GML 64-Input Fader Automation System**  
 Latest Software; 8 Fader Subgroups; Standard size faceplate; Spares; Excellent Condition. \$60,000.  
 \* Dolby A 361 Modules w/Cat 22 Cards. \$400 each.  
**SUNSET SOUND (213) 469-1186**

**Recording Studio**  
**.Auctions .Appraisals**  
**. Studio Brokerage**  
**.Liquidations**  
**... Nationwide...**

**Hamilton Brosious Associates**

650 Main St. Monroe, CT 06468  
 203. 268 .8433 FAX 203. 261. 2236  
 Email [Hambro@Delphi.com](mailto:Hambro@Delphi.com)



**ARGOSY**  
 "The Next Generation of Professional Console Housings"  
 INFORMATION: 1(800) 427-5698  
 Outside U.S. 314 346-8549, Fax 314 348-2769  
 ACT - Rt 3, Box 4374-A • Osage Beach, MO 65065

**Studio LIQUIDATION** Otari MX70, Neotek Series II 28in, 2 UREI 1178, U87, RE20, API 550, MX5050 BII, 4 Symmetrix SX202 mic pre's, Furman AR117, Mogami. (919) 493-0495; Soundtracs Megas Studio 24/16 w/MIDI mutes. (919) 471-2562.

**FAX your Mix Classified**  
**(510) 653-8171**

**AVR Systems**

AUDIO VIDEO RECORDING SYSTEMS, INC.

PROUDLY OFFERING  
**OVER 100 LINES OF PROFESSIONAL AUDIO EQUIPMENT**  
**NEW and USED**

CALL OUR KNOWLEDGEABLE SALES STAFF  
 \* PROFESSIONAL ADVICE  
 \* THE RIGHT PRICE

**WORK WITH THE PRO'S**

BOSTON  
**(617) 924-0660**

CONNECTICUT  
**(203) 289-9475**

**We want your used keyboard, recording and audio equipment.** We'll airmail you \$\$\$ or take your stuff in trade toward over **350 brands** of new and used products. **Come in or do it all through the mail.** 66 years in business. **Worldwide delivery.** Visit our new **22,500-sq.-ft.** location. **Call, write, or fax us today** for price quotes and details. Also, find us on the Internet at **sales@caruso.net**. Start saving money today. Call **Caruso Music**, 94 State St., New London, Ct. 06320 USA. **(203) 442-9600.** (203) 442-0463/fax.

**RIP-TIE®**  
**Velcro® Cable Wraps**



**The Rip-Tie Company**

415 543-0170  
 FAX: 415 777-9868

P O Box 77394 San Francisco, CA 94107

**EQUIPMENT WANTED**  
 BUY OR TRADE  
 YOUR USED MULTITRACK  
 RECORDERS  
 AND CONSOLES  
**EAR PROFESSIONAL  
 AUDIO/VIDEO**  
 (602) 267-0600

Mix Classifieds are your best  
 advertising buy in the industry.  
 Phone **(800) 544-5530.**

## Instruction

**MUSIC RECORDING INDUSTRY  
 CERTIFICATE PROGRAM**  
 San Francisco State University  
 College of Extended Learning.  
 Classes taught by Bay Area pros.  
 Expand skills and earn certificate.  
 Engineering, management, song-  
 writing & more!  
 Call (415) 904-7700.

**WANTED: TRAINEE FOR  
 RECORDING ENGINEER**

On the job training at major  
 studio **IN YOUR AREA**  
 Keep present job, no experience required.  
 Train around your own schedule.

**THE  
 RECORDING  
 EXPERIENCE**

**Call: 1-800-795-5750**

## Classic Electronics

### Sales and Service

We carry the finest Vintage Microphones, Preamps, Outboard gear & Consoles. We specialize in precision rediaphragming of vintage microphones. Let us fit your damaged or sonically inferior mic with a brand new diaphragm.

\*\*\*Highest quality\*\*\* Like original\*\*\*  
 \*\*\*All work guaranteed\*\*\*

We can redo the following diaphragms:  
 Neumann U47, U48, M49, SM69, UM57, U67, U87, SM2, KM54, KM56, KM84, CMV563 plus many, many more. We stock microphone tubes, connectors, cables, mounts, power supplies and original type wooden mic boxes.

Work done on premises.

Worldwide shipping  
**(818) 992-0999 Phone**  
**(818) 340-4331 - Fax**

We buy vintage microphones & equipment  
 Classic Electronics is a division of ADL.

**Sound thinking**  
**The Best Prices,  
 The Best Service**  
 you'll ever find on...  
**digidesign**  
**ALESIS**  
 and related products  
**503-386-2682**

## Equipment Wanted

**MERCENARY AUDIO  
 WANTS TO BUY YOUR:**

NEVE-SSL-TRIDENT-AMEK  
 UREI-TELETRONIX-FAIRCHILD  
 PULTEC-LANG-LEXICON  
 UNIVERSAL AUDIO-NEUMANN  
 AKG-TELEFUNKEN-AMS  
**ANYTHING THAT IS  
 OF EXCEPTIONAL  
 AUDIO QUALITY!**

"this is not a problem"  
**(508) 543-0069 TEL**  
**(508) 543-9670 FAX**

## Maintenance Services & Repairs

HEAD RELAP/REPLACEMENT

multitrack analog specialists

**iem**

Palatine, IL  
(800) 227-4323

## DATs FIXED FAST!

Expert solutions for all DAT recorder problems

- All makes and models
  - Experienced, factory-trained techs
  - Fast turnaround
  - Repairs, overhauls, parts
- "The DAT doctor is in!"

**NXT**  
GENERATION

201-579-4849 Fax 201-579-6021

## LEXICON 200 & 224 DIGITAL REVERB SERVICE

Expert repairs on all models. Quick turnaround and warranty. Service for Lexicon Prime Time Delays also available. Phone (508) 875-1076 after 6 p.m. EST, or leave message.

## DAT Machine Service

Fast, expert repairs on all DAT recorder brands & models including ADAT and DA-88. Warranty Service on Most Brands.

Over 2000 Machines Serviced!

UPS Pickup Service Available  
Compare Our Rates!

**Pro Digital Inc.**  
DAT Recorder Service Specialists  
(610) 353-2400

If you're ready to stand out from the competition, Mix Marketplace is ready for you.

For rates and ad placement call  
(800) 544-5530.

Mix Marketplace page 210.

## ATR Service Company

Ampex Custom Parts  
Technical Support  
World Class Service

- 1/2" Mixing / Mastering conversions featuring Flux Magnetics™ precision heads. Proofs provided with each conversion.
- Ultra low flutter ATR100 & ATR124 Urethane Capstan Assemblies. Limited quantities available.
- Electronic, Mechanical and Cosmetic upgrades and repairs.
- Complete Restorations at reasonable prices.

Contact: Michael Spitz  
Voice or Fax: 415-574-1165

## Music Products/ Software

### SPOTS FOR WINDOWS

Guitar chord diagram software. Throw away your chord diagram books. Don't guess, find it with **SPOTS**. Only \$25, s&h incl. MC/VISA, order 24-hour. 800-558-7603. Tangle Software, Box 9711, Tulsa, OK 74157

## New Products

### ATTENTION ENGINEERS!

Correct impedance and level adjustment is now possible between all professional audio equipment to any instrument amplifier.

The **Reamp** is designed and built for this and other applications by engineer John Cuniberti for records with Joe Satriani, George Lynch, Michael Manning and The Neville Brothers.

Built from the finest components available, this small black box will open the door to your own creative ideas by solving an age old interface problem.

Look at who is been Reamping: The Rolling Stones, Van Halen, Steve Vai, Chris Isaak, Neal Schon, Charlie Sexton, Andy Johns, Matt Wallace, Joe Blaney, Tom Sizemore to name a few



For more information call  
(510) 530-2402 or fax (510) 530-2404

## Recording Services

### SINGLE COPY CD's

Variable lengths \$34 - \$44 - \$54  
Includes: Insert & tray cards, disc labeling, photo on artwork, font choices, 1-2 day turnaround & return shipping!  
**Shadex Multimedia**  
713-988-6626 24hr

## DB PLUS Digital Services, Inc.

CD MASTERING  
DIGITAL EDITING  
CD PRODUCTION  
DIGITAL TRANSFERS

250 West 57th. St, Suite 725  
New York City, NY. 10107  
212-397-4099 397-2207 (Fax)

Subscription Questions?

Call  
(800) 843-4086

"Let us enhance your mix with digital mastering (for as little as \$10 a track)"

Don't wait 3 weeks for your CD's, call us for the fastest service!

**1000 CD's for \$1250**

500 CD's - \$875  
1 CD - \$30

packages include: Glass Master, 2 color on CD, Jewelbox, Test Pressing, Insertion of your graphics, Packaging & Shrinkwrap, add \$400 for 4 panel insert, 4 color on front & traycard.

NEW 5 CD's - \$100  
1000 Promo CD's for \$999

**24HR 713-781-1963**

**DIGITAL DOMAIN™**

**CD & CD ROM Manufacturing**

309 E. 90 St. - B NY, NY 10128  
(800)344-4361 (212)369-2932

**THE BEST CD MASTERING...**

Unsurpassed mastering quality by Bob Katz. Custom hardware and software, 128x Oversampling 20-Bit A to D. Unique Digital Processors, Sonic Solutions Editing, Tube and Solid State Analog Recorders.

**CD Mastering is an art. Levels, fades, equalization, spacing... everything is important to you and to us.**

**CD-ROM Pre-mastering, Replication - CD-R Data Storage & Archiving**  
Transfer Macintosh or IBM disks (hard drives or removables) to CD-R

**CD REPLICATION...**

1000 CDs at \$1.55 w/jewel, shrink,insertion. 2500 at \$1.50 and free Glass Master.

**CD Booklet Printing and Graphic Design ...**

1000 4-Panel Booklets at \$0.37/ea. Full-Color Outside & Tray, B&W Inside.

Internet CD-mastering website - <http://www.panix.com/~bobkatz>

Your music on Compact Disc

Any quantity from 1 to a zillion  
Lowest prices, Best service

**Big Dreams Studio, Ltd.**

708-945-6160

### FREE CASSETTE DUPLICATION

Real-Time—Ships/3 days. Lowest Prices Guaranteed! Order 90 C-30s and Get 10 Free with boxes for \$116! We will beat any advertised price! Accurate Audio Labs Inc. (800) 601-7664.

FAX your  
Mix Classified  
(510) 653-8171

## Southern Recording Supplies

Recording & Duplicating Supplies

- AMPEX
- 3M
- maxell.
- DAT, ADAT, D-88 and Reel to Reel Tape
- Bulk Audio & Video Cassettes and Accessories
- Cassette Duplicators/Pro Sound Equipment

**\*No Minimum Order\***

Call For Our Free Catalog

**Southern Recording Supplies**  
700 Woodruff Rd. Greenville, SC 29607  
**1-800-450-8273**

## EUROPADISK, LTD.

Factory Direct!

**Bulk CD's**

as low as **75¢** From your CD-R Master & label film.

We also make retail-ready, full-color CD, Cassette & Vinyl LP packages including mastering, graphics layout, typesetting, film work & printing.

CALL FOR OUR CATALOG!

**EUROPADISK, LTD. 800-455-8555**

75 Varick Street, New York, NY 10013 • FAX (212) 966-0456

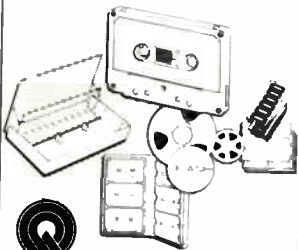
## Recording Services

### CUSTOM COMPACT DISCS

Affordable single-copy CDs starting at \$35. Write, call or fax for information.  
**46 PRODUCTIONS**  
 42W557 Hawk Circle  
 St. Charles, IL 60175  
 TEL: (800) 850-5423  
 FAX: (800) 203-1725

## Records Tapes CD Services

### RECORDING & DUPLICATING SUPPLIES



ARCAL® TDK AMPEX 3M BASF SUNKYONG

Cassettes • Reel-to-Reel Tapes  
 C-0's • Cassette Albums • Labels  
 R-Dat's • CDR's • Video Tapes  
 Data Storage Media

#### ARCAL CORP.

2732 Bay Rd., Redwood City, CA 94063  
 TOLL FREE 1-800-272-2591  
 FAX 415 369 7446

### FULL COLOR CASSETTE INSERTS FROM

**\$75** Includes FREE Typesetting & Design  
**Vox 22 @ Studio X Chicago**  
**1.800.720.9788**

Disc Cutting & Pressing  
 CDs, 7" & 12" Cassettes  
**CD REFS \$50 and up**  
**THE CUTTING EDGE**  
 Box 217M  
 Ferndale, NY 12734  
 (914) 292-5965

Mix Classifieds (800) 544-5530

**KLARITY KASSETTE**  
**1(800) 458-6405**

SEE OUR AD IN MARKETPLACE pg. 211

# TOLL FREE 1-800-835-1362

## Incredible CD and Cassette packages

**Complete Full Color CD Packages:** **Complete Full Color Cassettes Packages:**

<b>500</b>	<b>CD's</b>	<b>\$1199.</b>	<b>500</b>	<b>Cassettes</b>	<b>\$614.</b>
<b>1000</b>	<b>CD's</b>	<b>\$1649.</b>	<b>1000</b>	<b>Cassettes</b>	<b>\$909.</b>

CD Package includes: color 2 page folder, color traycard, 2 color on CD printing, pre master & glass master, jewel box, shrinkwrap, insertion of graphics. Does not include film or typesetting.

## HEALEYdisc

Manufacturing

### NOW! YOU CAN CHOOSE!

TDK PRO SA BULK MAXELL XLII BULK

C-60	C-90	C-60	C-90
\$0.58	\$0.78	\$0.61	\$0.83

MASTER DISTRIBUTORS OF 3M • AMPEX • BASF • DENON • DIC • FUJI MAXELL • SONY • TDK • TELEX  
 TELEPHONE: 212.788.7800 OR 800.866.3079  
 FAX: 212.788.9740

SEE OUR AD IN MARKETPLACE pg. 210

### ESP CASSETTE & COMPACT DISC MANUFACTURING

CALL FOR A FREE BROCHURE  
**1-800-527-9225**

EASTERN STANDARD PRODUCTIONS, INC.  
 37 JOHN GLENN DR. BUFFALO, NY 14228  
 (716) 691-7631 • FAX (716) 691-7732

SEE OUR AD IN MARKETPLACE pg. 211

### AUDIO & VIDEO CASSETTE • COMPACT DISC • CD-ROM

## DUPLICATION

COMPLETE SERVICES INCLUDE  
 DIGITAL MASTERING • GRAPHIC DESIGN • PRINTING • TOTAL PREPRESS  
 CUSTOM PACKAGING • SHIP ORDER FULFILLMENT

OUR PRICES, QUALITY PRODUCT AND SERVICE CANNOT BE BEAT.  
 ALL WORK GUARANTEED.

### WMG, inc.

WORLD MEDIA GROUP  
 8472 Brookville Road  
 Indianapolis, Indiana 46239  
 317/353-1113 • FAX 317/353-0750

## AAPEX

### ULTIMATE FIDELITY

The world's largest Nakamichi real-time cassette duplication system. Full-service packaging, 50 to 50,000 qty. Outside CA, call toll-free (800) 323-AAPX or (415) 492-1300  
 —Call AAPEX today!

### Good Vibrations—RJR Digital

500 Bulk CD—\$890  
 500 Finished CD—\$1600  
 1000 Finished CD—\$2040

—Call For Details—  
 Fax On Demand & Customer Service:  
**1-800-828-6537**  
 619-267-0307 • FAX 619-267-1339

### 20th Anniversary THE WAREHOUSE Since 1975 Studio Sales & Services

#### Cassette & CD duplication

Rt-A-R • DATS • ADATS • HiB • VHS  
 Any length blank cassettes  
 CDRs overnight • CD blanks  
 PC/Windows audio workstations

#### Warehouse prices

Small to large orders, fast service  
 Call for Free catalogue  
**800-483-TAPE** • fax: 904-398-9683  
 Visa • MasterCard • Discover

2071-20mx Emerson St., Jacksonville, FL 32207 • 904-399-0424

### 1000 COLOR CD'S-\$1995

4 COLOR/4 PAGE GLOSSY BOOKLET & TRAYCARD

### ALLEN • DISC

GLASS MASTER-2 COLOR LABEL-PACKAGING-SHINK

**1-800-57-DISCS (34727)**

### DIGITAL BIN CASSETTE DUPLICATION

100 C-30 & 1-CD REF W/BOXES & ON SHELL PRINT \$229.00  
 250 C-30 W/ B&W J-CARDS, BOXES & ON SHELL PRINT \$375.00  
 500 C-30 W/ B&W J-CARDS, BOXES & ON SHELL PRINT \$575.00  
 1000 CDS & 1000 CASSETTES W/ B&W INSERTS \$2799.00  
**TOM PARHAM AUDIO (714)871-1395 • (800)BIN-LOOP**  
**ABSOLUTELY THE BEST !!! • digalog®**

## TAAG

- Posters
- T-Shirts etc.
- J-Card & CD Design
- Stationery
- Press Kit Covers
- Logo Design
- Stickers
- Stage Passes

The All Access Group caters to all your merchandise & promotional needs you require to make your project a success in today's music industry.

Just send us your photos, we do the rest.  
 Call for your brochure today

**1-800-410-4855**

**CD'S IN 3 WEEKS!**  
 500 CDs and 500 Cassettes  
 only \$2,590  
 with B&W inserts

- FREE Graphic Design • Includes Insert Printing
- Major Label Quality • No-Fine-Print Guarantee

Call today for your FREE, 1995 full color catalog:

**1-800-468-9353**

24 HOURS TOLL FREE

609-663-9030

FAX 609-661-3458

**DISC MAKERS**

FAX your Mix Classified

(510) 653-8171

**CD'S FAST**

\*300 CD Special: \$849  
 \*500 CD Special: \$999  
 \*with client provided CD-R label film & inserts.  
 Digital Mastering, CD-Rom & Graphic Design Available

**new**  
 Silicon Graphics Digital Printing  
 Full color inserts from \$275  
 10 Free Posters w/complete package  
**Call (800) DIGIDOC**  
**DIGIDOC PRODUCTIONS**

**HEY !! I DON'T NEED 500 CD'S !! NEW**

**KLARITY**  
from **KASSETTE**

**300 TAPES & 300 CD'S** only \$ **1,749**

WHEN YOU SUPPLY PRINTED MATERIALS  
This is a Complete Retail-Ready Package

**800-458-6405**

KLARITY KASSETTE, INC.  
MAIN STREET 1100 SQ. BLDG.  
WATERVILLE, MAINE 04091 USA

BR & WHITE COMPLETE PACKAGE ADD \$ 100.00  
TWO-COLOR COMPLETE PACKAGE ADD \$ 200.00  
FULL-COLOR COMPLETE PACKAGE ADD \$ 300.00  
PURE CHROME TAPE ADD \$ 30.00

**ASK FOR OUR FULL COLOR CATALOG**

LOWEST COMBO - PRICE IN THE INDUSTRY

SEE OUR AD IN MARKETPLACE pg. 211

Subscription Questions?

Call  
(800) 843-4086

**LOW Prices!**  
**FREE Brochure!**  
**MAJOR Label Quality!**  
**FRIENDLY Customer Service!**

**Compact Disc & Audio Cassette Production**

(802)453-3334 FAX (802)453-3343

FOR ADVERTISING RATES  
CALL (800) 544-5530

**#1 Major Mfg. Values!**  
**CD HOTLINE:**  
**800-323-7225**  
CA + WEA DIGALOG NY

**Audiomation**

**Compact Disc  
Cassette  
Manufacturing**

**1-800-375-2060**

Call us before you  
order your CDs and  
Tapes, we will **save**  
you money.

CD-ROM  
CD-Audio  
CD-I  
Mixed Mode  
CD-ROM  
Audio & Video  
Cassettes

Graphic Design  
Printing  
Interactive  
Media  
Slides  
Floppy Disk

**RAW CD'S**  
as low as  
**75c**

From your PCM 1630 or CD-R Master & Film Label

**CD Sonic** Tel: (617) 424-0670  
Fax: (617) 424-0657

FAX your Mix Classified  
(510) 653-8171

**MASTERING**

Sonic Solutions • Apogee AD/DA • Lexicon 20bit FX • CD-R

**Black Mountain 800 398 7770**

**OUTRAGEOUS PRICES !**

C-10 \$0.25 C-20 \$0.31 C-30 \$0.35  
C-45 \$0.43 C-62 \$0.52 C-92 \$0.74

BASF Chrome+ or Aurrex Cobalt (like TDK SA), 5 screw clear Olamoa shell, 100 piece box, bulk. Also Custom lengths, Boxes, Onshell print, etc.

SoundSpace Inc. 1-800-767-7353

1-800-TAPE WORLD or 1-800-245-6000  
We'll beat any price! 5.95 SHIPPING • FREE CAT.

SONY	MAXELL	TDK	FUJI
DAT-120 7.49	DAT-120 7.99	DAT-120 6.99	S-S-120 6.69
DAT-120 9.99	XL11-90 1.69	SA-90 1.59	SA-90 1.74
L-120V 2.09	XL115-90 2.09	SAX-90 1.99	DP-90 69
L-750HG 3.99	T120-GX 2.79	T-120HG 2.59	DENON
JVC T120 1.79	SI-120 6.99	HI-8-120 5.99	JAT-120 6.99
JVC ST120 5.99	SI-160 8.99	CDR-74 9.59	JAT-60 4.99

TAPE WORLD 2200 SPRING ST. BUTLER PA 16001 FAX 412-263-8199  
EVER 500 DIFFERENT SAME DAY SHIPPING M-F 8-5

**crystal clear**  
manufacturing

COMPLETE CD AND CASSETTE PACKAGES

Graphic Design 500 CD's and  
10 - 15 Day Turnaround. 500 Cassettes  
Major Label Quality. only \$2,195  
Money Back Guarantee. w/full color book

CALL FOR A FREE CATALOG  
404-978-7201

**Crystal Clear Sound  
TAPEMASTERS**

**Your music on CD \$50**  
Custom One-off CD-Rs

1000 Compact Discs \$1750  
1000 CDs/500 Cassettes \$2150

From DAT master, includes assembly  
with customer-supplied inserts

**1-800-880-0073** MC/VISA  
ACCEPTED

**MIX**  
MARKETPLACE  
Page 210

**RELIABLE "ON HOLD" TAPES\*PLAYERS**

MADE IN USA  
CALL OR FAX FOR SAMPLE TAPE

**MANN ENDLESS CASSETTE INDUSTRIES**  
3700 SACRAMENTO ST., S.F., CA 94118  
TEL: (415) 221-2000 FAX (800) 683-7569

SEE OUR AD IN MARKETPLACE pg. 210

**OUT OF THIS WORLD PACKAGES!**  
500 Cassettes \$559 • FULL COLOR • 1000 Cassettes \$749  
500 CD's \$1075 • 1000 CD's \$1637

**WAVE**

**1-800-928-3310**

\*Free CDR Master will be included with all prepaid CD packages\*

WORLD AUDIO VIDEO ENTERPRISES

**MIAMI TAPE INC.**  
550 WEST 84 ST.  
HIALEAH, FL. 33014  
TEL: 305-558-9211 FAX: 305-825-9873

**1000 RETAIL READY COMPACT DISCS \$2,100.00**  
**500 COMPACT DISCS \$1,625.00**

INCLUDES ARTWORK, COLOR SEP., 2 PAGE 4 COLOR FRONT AND B/W BACK, COLOR TRAY CARD, COLOR PROOF AND ALL MASTERING.  
MASTERING ON SONY, SONIC SOLUTIONS AND PROTOOLS MASTERING EQUIPMENT. ALSO OFFER E.Q., SEQUENCING, LEVEL CORRECTION, DIGITAL EDITING AND NO NOISE SERVICES.  
PLEASE ADD \$50.00 FOR C.D. PROOF.

**500 RETAIL READY CASSETTES \$700.00**

INCLUDES 4 COLOR J-CARD AND B/W BACK, CLEAR BOX, CLEAR CASSETTE AND CASSETTE PROOF.  
PLUS OR MINUS 10% CONSTITUTES A COMPLETE ORDER  
LET 21 YEARS EXPERIENCE HELP YOUR BUSINESS GROW

## Records Tapes CD Services



(617) 577-0089

• CD Replication • Complete Mastering Services  
• CD-ROM • 1630/CD Transfers • One-Off's

95 Massachusetts Ave., #137 Cambridge, MA 02139



Optical Media 1-800-476-8211

Manufacturers of CD's, CD-Rom,  
CD-Interactive, and Cassettes

- Competitive prices on all projects
- Extraordinary customer service
- Accessible through the Internet

1000 CD's from \$1399  
10 CD Promo Packs from \$375

VISA NOW ACCEPTING MasterCard

Internet address: <http://www.bitstream.net/opsonic>  
E-Mail address: [opsonic@bitstream.net](mailto:opsonic@bitstream.net)

**WAVELENGTH**  
Complete Full Color  
Compact Disc Package

Fast Turnaround! \$1750.00  
with your plate ready film.

1000 Compact discs with 2 color imprint  
4-panel full color inserts  
Full color tray cards  
Jewel boxes/shrinkwrap  
Major label quality

1-800-720-7007

## Studios

Gorgeous 48-tk Studer/SSL studio w/one of the world's best control rooms. Extensive outboard equipment, 56-input G automation; and uncompromising maintenance. One of the country's top mixing rooms. Great reputation w/25 Gold and Platinum records. Located in a beautiful New England seaside town. Owner retiring. \$750k OBO. Contact Phil at (401) 245-6080.

## Video Equipment, Services & Supplies

### VIDEO w/TC FOR LOCKUP.

Rebuilt 3/4" w/Warr., Betacam. 1" VTRs: SONY, JVC & AMPEX. JVC & SONY Remote Controls. SONY VP-5000, 5600, 5800, 5850, BVU-800, 950, VO-9800, 9850. Four-Month Warranty. (212) 580-9551/(212)206-1475. Fax: (212) 929-9082. Michael Temmer.

Mix Classifieds are your best advertising buy in the industry.  
Phone (800) 544-5530.

## Miscellaneous

A select line of professional music technology products  
Featuring: Alessi • Apple • Digidesign • JL Cooper • Lexicon  
MOTU • Opcode • OMI • OSC • Passport • Steinberg • Twelve Tone

## The Midi Station™

10 years in business... Only the best! Staff  
Voice > 914.534.7683 Fax > 914.534.9220  
E-mail > SMIDIJACK@AOL.com

**BEST PRICES SERVICE NAMES**

- CANARE
- AMPEX
- MOGAMI
- NEUTRIK
- Switchcraft
- 3M
- MAXELL
- SONY
- BELDEN
- Whirlwind

Call for our **NEW CATALOG** of Professional Audio & Video Tape, Cable, Accessories, Equipment & Supplies

(800) 999-HAVE/4283



309 POWER AVE.  
HUDSON, NY  
12534

.....

## SUBSCRIPTION QUESTIONS?

CALL  
(800) 843-4086

.....

**CD's • CASSETTES • VIDEO**  
State of the Art Real Time and High Speed Cassette Duplication  
CD's • VHS HI-FI Duplication • Complete Graphic Design Services •  
Printing/Packaging • Blank Tapes & Accessories • Free Color Catalog!

500 Chrome Cassettes & 1000 Full-color inserts: \$795 Complete! • 1000 CD Package: \$1599!!

Audio/Video Corporation 40 Gardenville Pkwy. W. • Buffalo, NY 14224  
(800) 365-TAPE (8273) • Phone (716) 656-1296 • Fax (716) 656-1589

**PC SW sound works**

1,000 CD'S FROM:  
**\$1,500!**

- SONIC SOLUTIONS
- GRAPHIC DESIGN
- NoNOISE™
- PRINTING
- MASTERING
- PACKAGING
- CD-R
- SONY 1630

1 (800) 423-2834  
TEL: (213) 855-4771 FAX: (213) 855-8893  
8455 Beverly Blvd., Ste. 500 LA, CA 90048

YOUR CD'S ARE ONLY AS GOOD AS THE MASTER

**AUDIO ORCHESTRATIONS**  
mastering facility

- mastering
- digital editing
- complete cd prep

CALL TOLL-FREE  
**1-800-500-0556**

ask about our discount CD connection

**WE TAKE YOUR MASTER TO THE NEXT LEVEL**

## PROFESSIONAL RECORDING AND DUPLICATING SUPPLIES

CUSTOM AUDIO CASSETTE BLANKS  
1 Min. - 126 Min.  
Loaded With:  
BASF CHROME PLUS,  
CHROME SUPER &  
MAXELL XL II  
HIGH BIAS TAPE

BASF AUDIO/VIDEO CASSETTES:  
DIGITAL MULTIPACK PRODUCTS

AMPEX TDK

3M SONY

maxell SHURE

ON CASSETTE PRINTING - PRINTED LABELS & J-CARDS - SHRINK WRAPPING

CALL FOR OUR FREE CATALOG  
764 5th Avenue, Brooklyn, New York 11232  
In New York Telephone: (718) 369-8273  
24 Hour Fax: (718) 369-8275

**NRS**  
National Recording Supplies Inc.

**TOLL FREE 1-800-538-2336**

sell it. rent it. fix it. teach it.

To place your Mix Classified Ad, call (800) 544-5530.  
Deadline: 15th of the month, six weeks prior to cover date.

★ **a+r** ★  
902 N. Industrial Blvd.  
Dallas, TX 75207  
214-741-2027  
1-800-527-3472

**NO HIDDEN COSTS!**  
Compact Discs - Cassettes - Records  
Great Package - Great Price

**1000 Compact Discs**  
All Setup Fees  
All Typeset & Composite Film  
2-Color Label - Printed 4-Color 2-Page Booklet  
with Black & White Back & Tray Card - Jewel Box with Shrink Wrap

**2150.00**

CD's Starting at **\$900<sup>00</sup>**

VISA/MC ACCEPTED

**HitRack CD<sup>4</sup>** Set in Classic Black & Bronze

1-800-446-7677 • Made in U.S.A.

Deluxe Wall Mount C.D. Display

\$35.95 plus s&h



## ISDN & SW56 USERS

### The DIGITAL DIAL-UP LIST

A Worldwide Directory of Studios, Broadcasters, Producers, Artists... with Digital AUDIO CODECS &/or FILE TRANSFER CAPABILITIES. All algorithms. Inclusion on the list is **FREE**. Single issue price: \$30

**DIGIFON** 203-254-0869, Fax: 203-256-5723

## DIGITAL FORCE™

MASTERING  
REPLICATION  
PERSONAL  
EXPERT  
SERVICE

212 333-5953

TOTAL CD, CD-ROM  
& CASSETTE PRODUCTION

330 WEST 58th ST  
NY, NY 10019

The Power of Excellence <sup>SM</sup>

GRAPHIC  
DESIGN  
PRINTING  
COMPLETE  
PACKAGING  
POSTERS

MASTERING • MANUFACTURING • PRINTING

## DIGI-ROM™

FOR COMPACT DISCS • CD-ROM  
REAL TIME & HIGH SPEED AUDIO CASSETTES

COMPLETE PACKAGES • COMPETITIVE PRICING  
GRAPHIC DESIGN STUDIO • FAST TURN-AROUND  
PERSONALIZED EXPERT SERVICE



1-800-815-3444  
(212) 730-2111



130 West 42nd Street • New York, NY 10036

Mix Marketplace • Mix Classifieds (800) 544-5530

# MIX Reader Service

For more information about products and services advertised in this issue, fill out and return *Mix's* postage-paid reader service card! You'll receive information directly from the advertisers whose products interest you.

## MIX CLASSIFIEDS WORK FOR YOU

**Text rate:** \$90 per inch; eight (8) lines per inch (approximately 27-32 character spaces per line); one-inch minimum. \$10 per bold line. Each space and punctuation mark counts as a character. \$90 minimum charge for each ad placed.

**Enhancements:** \$10 black border, \$15 for a grey-screened background, \$25 for a reverse, \$25 for Post Office box service. Charges are based on a per-insertion basis.

**Display rate:** \$115 per inch (1" minimum/half-page maximum). Display Classified advertising must be camera-ready, sized to MIX column widths and specs. Frequency discount rates available; call for information.

**Closing:** Fifteenth of the month, six weeks prior to the cover date (ex: April issue closing is February 15). Ads received after closing will be held for the next month unless otherwise stated. Cancellations will not be accepted after the closing date. Copy changes and cancellations must be submitted in writing.

**Other requirements:** Full street address (PO boxes aren't sufficient) and phone numbers must accompany all requests. All words to be bold should be underlined. Copy must be typed or printed legibly in standard upper/lower case. Publishers are not responsible for errors due to poor copy. Arrangement of characters may be altered in type-setting process due to space. The publishers are not liable for the contents of advertisements.

**The small print:** No stated or implied discounts allowed on new equipment sales. Publishers reserve the right to refuse or discontinue any ad deemed inappropriate.

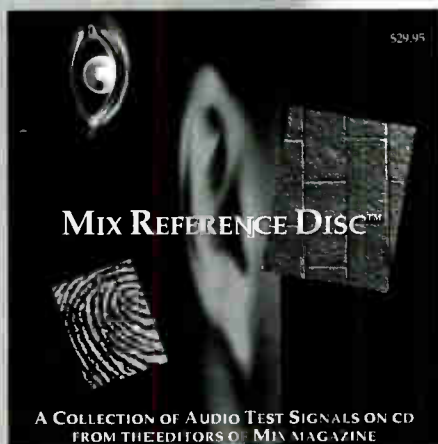
Send payment to: Mix Magazine Classifieds:

Attn: Robin Boyce, 6400 Hollis St., #12, Emeryville, CA 94608, tel. (800) 544-5530 or (510) 653-3307; fax (510) 653-8171.

Payment must be included with copy: check, Visa, MasterCard, or American Express accepted. Sorry, no billing or credit available.

ANNOUNCING THE NEW

# Mix Reference Disc™



A COLLECTION OF AUDIO TEST SIGNALS ON CD  
FROM THE EDITORS OF MIX MAGAZINE

The editors of *Mix*, the world's leading pro audio magazine, proudly present the **Mix Reference Disc**. This collection of test tones on compact disc is invaluable for a wide variety of applications in recording, studio maintenance and audio post-production. It features alignment tones, 1/3-octave bands, frequency sweeps, a digital black noise check, frequency response tests, dry instrumental performances, SMPTE time code, a phase test, and tuning notes. The **Mix Reference Disc** replaces expensive analog alignment tapes and unwieldy tone generators—at a far lower price than competing test-tone CDs.

Use this CD for:

- Tape Deck Alignment
- Audio Equipment Calibration
- Testing Sound System Performance
- Troubleshooting & Diagnostics

**SPECIAL HALF-PRICE OFFER!**

Regularly \$29.95, now only \$14.95

plus \$4.00 shipping & handling; specify item "MRD"

CA, CT, IL, PA and TX residents please add state sales tax; Canadian residents include 7% GST.

**ORDER NOW!**

Call toll-free (U.S. and Canada): (800) 233-9604

International (510) 653-3307; 24-hour fax (510) 653-5142 (credit card orders only)

or write: Mix Bookshelf, 6400 Hollis Street, Suite 10, Emeryville, CA 94608

We accept Visa, MasterCard, American Express, Discover Card, personal check or money order. Sorry, no CODs.

# FEEDBACK

## JOIN THE CLUB

In *Mix's* article on Steve Ford Music (April 1995), I may have lost sight that I—a small worm of a gearhead in this vast V12 of a music machine—may not have met all of my U.S. colleagues, so yes, it is true that other engineers and producers with astute ears are also using B&W 805 monitors. As Mr. Brotman suggests in his letter, he is one. I have met Harry Brotman and admire his groundbreaking choice years before my own. I apologize for my mistake (and any track sheet errors I've ever made).

What I meant to demonstrate is that relatively few American studios use B&W monitors compared to their European, specifically English, equivalents. More studios should. The B&W 805s are worthy adversaries to the KRKs/Genelecs/Meyers/Tannoys and unabashedly trounce NS-10Ms.

*Sam Fishkin*  
*Samsonics*  
*Evanson, Ill.*

## THE LATEST IN RADAR

I want to clarify some statements that were not presented clearly in Dan Daley's article "What's It Gonna Be? Linear or Random?" in your June issue. Magnetic hard drives are too expensive to use for backup, and even the fastest tape backup (8mm Exabyte, which RADAR uses) takes more time than many commercial studios want. But the advantages of nonlinear editing are enormous, otherwise hard disk systems would not be proliferating at the rate they are. RADAR now has software that allows for individual project backup and restore, dramatically decreasing the time involved.

There was also some confusion between the use of much lower-priced magneto-optical removable media and "regular" magnetic hard drives in the article. While we can get six tracks simultaneously off a magneto-optical disk today, we want to get eight tracks, uncompressed, which will be possible if and when MO transfer rates

get fast enough. This will then match the eight tracks we get now off a regular hard disk. (We use three 1-gigabyte drives in a 24-track RADAR, but larger-capacity drives can also be used for more recording time).

In the meantime, there are lots of enthusiastic RADAR users (as well as other DAW owners) who are enjoying the benefits of random-access audio today, and who have realized those benefits on their bottom lines.

*James Goodman*  
*Otari Corporation*  
*Foster City, Calif.*

## BEE GEES FEVER!

I was thrilled to find Mr. Bonzai's interview with Allby Galuten (*Mix*, July 1995), who has produced some of my favorite music—that of the Bee Gees. Out of all of the wonderful articles, reviews and information of the past year, this interview was to me the most appreciated and welcome surprise, and it introduced me to a very remarkable musician, producer and person I had known previously only as a credit in liner notes. As a 24-year-old who enjoys *Saturday Night Fever* era music, and especially in the music climate of today, I rarely expect to find much inside information on the people and methods involved in the production of the music that I enjoy so much. But your magazine provided that once again, and I just wanted to take this opportunity to thank you for a world-class production of your own.

*Robert J. Spinoza*  
*Tarzana, Calif.*

## THE FEW, THE PROUD...THE LEFT-OUT

I was surprised to see the photos of the magnificent Paragon and read the accompanying article on the new sound system at the Grand Ole Opry in the July issue. However, at the urging of all employees here at ATI, I find I must supply correct information for your readers. The Paragon that resides in the Opry House is, in fact, a 64-

channel mainframe with 60 input channels currently loaded, not a 56-channel console as stated in the article. This is the second-largest Paragon we have built and the only one that was assembled on-site due to the extra-long frame. (The largest Paragon lives at the Hollywood Bowl, but it was built in two mainframes.)

While the difference is, arguably, only over four channel modules, we at ATI care about every single channel module and like to give each and every one its due recognition whenever possible. You know how it is with contracts and player strikes these days, and we wouldn't want those left-out four channels to become free agents just yet and stir up some controversy with the other 56!

*Larry Droppa, President*  
*Audio Toys Inc.*  
*Columbia, Md.*

## "LAST" IS THE BEST

I'm writing in response to your piece in July's *Mix* about Little Feat. I know it was only in passing that you referred to their discography, but how could you omit their greatest work, *The Last Record Album*? It could only be because you are not familiar with it...boy, are you in for a treat! I will grant that it may not be as immediately accessible as, say, *Dixie Chicken* or *Time Loves a Hero*, but there's not a throwaway track on the disc! Each cut is so flawlessly written, arranged and performed (and sonically excellent, especially for its time) that I'm hard-pressed to name a favorite...Oh, all right, how 'bout "Mercenary Territory" or "Somebody's Leaving" or "One Love Stand" or "Day or Night" or "Long Distance Love"?

*Kenny Epstein*  
*Texas Department of Health*

---

*Send Feedback to Mix, 6400 Hollis St., #12, Emeryville, CA 94608; fax (510) 653-5142; or 74673,3672@compuserve.com.*

# WE LEFT OUT THE NOISE, TOO.

Although it's become something of a pro audio standard, the CR-1604 isn't the only 16-channel compact mixer around. Compare 'em knob-for-knob, button-for-button and you'll also discover that the CR-1604 is not the leader when it

**116dB INTERNAL DYNAMIC RANGE.** That's 19 times more dynamic range than the 90dB range of a compact disc! This is especially important in live sound mixing.

**WE LEFT OUT COMPLICATED INTERFACES.** You have instant, hands-on access to 3-band EQ, constant-power pan, 7 Aux sends per ch. and 4 stereo Aux returns.

**ULTRA-LOW NOISE.** When you compare noise specs, look for the test that counts: all 16 channels at Unity Gain. The Mackie CR-1604 leaves the others behind.

**WE LEFT OUT 16 MIC PREAMPS!** Instead of sixteen "acceptable" microphone preamps, the CR-1604 features six big-console-quality preamps, more headroom, greater bandwidth and less noise and distortion than the competition.

comes to sheer number of doohickies and thingamabobs.

For example, the CR-1604 has less microphone preamps than its competition. That's because we correctly assumed that most mixer users would get more benefit out of 6 lownoise, studio-grade preamps than out of 16 cheaper ones. If you DO need a total of 16 ultra-wide-bandwidth, high-headroom preamps, simply add our XLR10 MicPreamp Expander.

Quality over quantity... that's the CR-1604 design philosophy. Yet it seems to have enough of something. Because the CR-1604 has mixed and tracked more CDs, more commercials, more TV program music — and more feature film soundtracks — than any other compact mixer, period.

**3-WAY CONVERTIBLE DESIGN DOESN'T LEAVE OUT ANY APPLICATION.** The Mackie CR-1604's rotating input/output pod lets you change from a 7-rack space mixer with jacks to back to a tabletop design with jacks to top in minutes. Add our optional RotoPod bracket and rotate inputs and outputs to the same plane as the mixer's controls (a favorite for small recording set-ups).

**RFI PROTECTION KEEPS NOISE OUT OF YOUR MIX.** Our metal 1/4" jacks and washers plus internal blocking capacitors keep radio frequency interference caused by broadcast transmissions, microwaves, cell phones & computers out of your recordings.

**WE DIDN'T LEAVE ANYTHING OUT OF OUR FREE 48-PAGE BROCHURE.** Call toll-free, speak to a real person and get the most complete compact mixer information ever offered — including a 16-page applications guide.

**IF YOU OWN AN 8-TRACK DIGITAL RECORDER, YOU'RE NOT LEFT OUT.** Unlike other compact mixers, the CR-1604's split console design with post-fader channel inserts lets you simultaneously track on eight channels and monitor/mixdown on eight more.

**WE LEFT OUT OBSCULENCE.** Only the CR-1604 can grow with your needs. If you add a second or third digital multitrack, you can add one or two more CR-1604s with our MixerMixer active combiner.

**IMPRESSIVE MIC PREAMP SPECS.** -129.5 dBm E.I.N., 300,000Hz bandwidth, 0.005% THD.

**WE CAN'T LEAVE OUT HOW GOOD OUR PREAMPS SOUND.** Top percussionists cite the CR-1604 preamps' headroom. Direct-to-DAT audiophile recordists rave about the clarity and ultra-low noise floor. Vocalists like the robust dynamic range. And several of the world's top microphone manufacturers use CR-1604 mic preamps to demo their finest condenser mics at trade shows.

# MACKIE

16220 Wood-Red Road NE • Woodinville • WA • 98072 • 800/898-3211 • 206/487-4337  
mackie.com • Outside the US, 206/487-4333 • Represented in Canada by S.F. Marketing • 800/363-8855

USE READER SERVICE CARD FOR MORE INFO



**First gig.  
\$100 bucks.  
245 stairs.**



SOMETIMES THE DIFFERENCE between taking a gig and not taking it isn't the money. Or the exposure. But the schlep. Which is why we created the new EON Portable System. At about half the weight of any other system, it's made to be portable. Yet it gives you all the sound quality and reliability that JBL is known for. At a price that is noticeably lighter. In fact, it may be the perfect first step for any rising star who's just starting out. And plans to get to the top.



**H** A Harman International Company

S O U N D T H A T C A R R I E S