



GATES STUDIO REVIEW

GATES RADIO COMPANY, QUINCY, ILLINOIS, JUNE, 1954

Many New Products Including Remote Controlled Radio Station Exhibited by Gates at Chicago NARTB Convention



The Largest AM Broadcasting Equipment Exhibit of the entire NARTB Convention is pictured above in the Gates Booth.

Although color television seemed to dominate at the NARTB convention recently held at the Palmer House in Chicago, Gates had the largest display of AM broadcasting equipment in the fourth floor exhibition hall. The slogan "AM Has Always Been Our Business," prominently displayed at the Gates booth, seemed to express the feeling of the majority of broadcasters present who thought that entirely too much time was given to television.

Keen interest was shown in the new Gates remotely operated complete radio station. Actually on the air working into a dummy antenna, the 250 watt BC-250GY transmitter was operated by the Gates remote control system which is built into the transmitter. This installation was one of the main attractions to broadcasters visiting the Gates booth.

Included as part of the operating remotely controlled radio station was the new Gates combined remote control-audio console. This is a newly designed six-position console with re-

mote control functions included and with all necessary meters and telephone dial on the front panel. The block signal control function indicating over or under modulation, which is part of the new console, demonstrated a facility entirely new in better broadcasting.

The "industry's most used 1KW transmitter," the model BC-1F, with a complete listing of all users, prompted much interest from those in attendance. This large, rugged transmitter, backed by the list of 150 radio stations now using it, was a most impressive sight.

Among the brand new products displayed was the "Yard" six-position portable audio console with a new slim-trim design, new printed wiring, and a host of other new features. To round out a very complete speech input display, the entire line of Gates audio consoles, including the CC-1, SA-50, SA-40, and the Studioette, were shown.

A new remote amplifier, the newly designed Dynamote, was another

highlight of the exhibit. Also incorporating printed wiring, the compact Dynamote is the lightest multi-channel remote ever offered and weighs just 22 lbs. without batteries.

The many new products shown made the Gates exhibit one of the outstanding displays at the convention, and proved that the Gates way is the best and most economical way to better broadcasting.

Gates personnel in attendance during the NARTB convention were: L. I. McEwen, L. J. Cervone, N. L. Jochem, Urlin Whitman, Jack Colvin, John Birch, and Dick Eickmeyer, all from the main office in Quincy; O. J. McReynolds, Eastern Zone Manager; and Ken Neubrecht, Stan Whitman, and Bob Ware, sales engineers.

Plant and Office Will Be Closed
August 9 thru August 21
for Annual Vacation

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Three Men Retire

On May 12, three of our men received the best wishes of everyone for many more years of health and happiness as they hung up their spikes and joined the retired ranks.



Herman Gerweler, who was just completing eleven years of service, was the oldest of the trio in terms of company service.

He joined the company during the war and all of his time was spent in some section of the Accounting Department. His most recent work was handling accounts payable.

In addition to his fine work, Herman had another important accomplishment while he was here—he changed the name of one of our office ladies, May Daniels, to Mrs. Gerweler.

On April 18, Robert Johns completed nine years of service with the company. After spending some time in the Shipping Department, Mr. Johns went into the Maintenance Department and for many years was in charge of this department.



Since retiring, he has been back to see us a couple

times and he tells us that he has been plenty busy catching up on things he has been wanting to do. Much of this involves repairs on his own place where he lives with his daughter and her family.

All of Ira Allen's service with the Company has been in the Shipping Department. Ira was wearing his 5-year service pin but in accumulated time he had spent several more years with the Company.

He worked in all phases of the Shipping Department and for the past several months was busy with Ray Hudnut at the crating section located at 3rd and Delaware.

Ira wasn't too definite about his plans for the future, but we can just bet that some time will be spent catching up on fishing. We attempted to get a picture of Ira but apparently he is a little on the bashful side because we didn't get the job done.

THE STAFF

Edited by Personnel Department.

News Reporters: Art Brown, Carl Gray, Virgil Hall, Alvina Rice, Elva Watts, Mary Ellen Rupp, John Kattelman, Esther Enlow, Anna Young, Les Sieleman, Clarence Kinder, and Bob Gray.
Photographer: Bob Fisher.

Engineering Development News

By Esther Enlow

The long Memorial Day weekend was spent in Indiana by the John Anderson family. They had a good time visiting with relatives and friends.

We didn't get a report from Rog Newell on how many fish he caught when he and some of his buddies made a fishing trip to Siloam Springs over the holiday. Hope they were biting, Rog.

While the men in our department evidently spent the recent holiday fishing, just plain loafing, visiting, etc., the women from Engineering Development were busy cooking, wash-dishes, etc., no doubt for the man of their house.

Cable Department Capers

By Clarence Kinder

Bill Perry and his wife were Memorial Day travelers—they journeyed to Lake Forest and Waukegan.

Dee Pusey recently obtained a son when her daughter, Joyce, became the bride of Allen Powell.

Tech. Sgt. C. A. McCann, brother of Rose Ballow, recently sent Rose and Elvin a very interesting letter. Sgt. McCann is stationed in Greenland and he described working on a Gates transmitter, for which he had a great deal of praise. It is interesting to receive reports on our equipment from all parts of the globe and we are appreciative of Sgt. McCann's report and encouraging words in our behalf.

Latest Scoop from Sheet Metal And Allied Departments

Virgil Hall

Several people from our department spent the 3-day Memorial Day Holiday making trips out of town, fixing up their place, or just taking it easy. Art Miller and his family were among the out-of-towners, as they spent the holiday with Art's folks in Shelbyville, Missouri. Roger Cave and Mrs. Cave visited with Mrs. Cave's family in Indiana, and the Claude Turner's were in Kansas.

Bill Weed, Jr. spent his holiday working on a new fence for his home in Cedar Crest, Don McCabe spent some time on a house painting job, and Al Rakers also worked on a house painting task.

Olive Schulte was way ahead of everyone else—she spent a week in Florida in May and obtained a fine-looking sun tan.

The Frank Bruening family is sporting a brand new Ford and seven brand new puppy dogs.

Saturday, May 29 was the wedding day of Laverne Reese and Miss Shirley

Personnel Changes Promotion and Additions

On June 1, Ray Jochem was promoted to the position of Credit Manager.

Ray, a graduate of Quincy College, stepped into the job with a wide background of experience in many different phases of our Company. After starting in the assembly department, he worked himself up to the job of foreman.

For the past year and a half, he has been working as Assistant Purchasing Agent.

Everyone joins us in wishing Ray the best of everything in his new work.

June 1, was also the day for Ken R. Hyman to join our engineering staff. For the past several years he has been

connected with station KCOR in San Antonio.

Prior to that time, Ken had done other station work as well as engineering consulting work. All of this practical field experience certainly makes him well qualified to do some outstanding work in our own Engineering Department.

All join our Studio Review staff in saying "welcome" to Ken.

Ann Richardson of Hannibal. Laverne and Shirley were married by Rev. Fr. Thomas C. Fox, and immediately



after the ceremony a reception was held for them at the Maryland Hotel. We want to offer our congratulations and sincere best wishes to Mr. and Mrs. Reese.

Gates Radio Company Employees Credit Union



The present board of directors of the Gates Radio Company Employees Credit Union. Seated from left to right: Dusty Rhodes, Bob Strode, Virg Hall, members of the Credit Committee; Ruth Richards, secretary; Roger Bolt, president; John Anderson, treasurer; Bob Bonness, vice president and a member of the Supervisory Committee; Don Hubbard and Neal Harvey, also members of the Supervisory Committee.

The importance of such an organization as the Gates Radio Company Employees Credit Union cannot be over emphasized. First of all, your Credit Union provides a convenient and reliable method for all employees of the Gates Radio Company to save money regularly—payroll deductions in the amount designated by you.

Regular savings, though small, are the road to financial security. The man, who starts to work at 20 years of age and retires when he is 65 years old, by saving only \$1 a week during his working life, through lean years and fat years, will have \$2,340 in cash saved when he is ready to quit the work-a-day world. Considering any interest earned on his savings down through the years, any other investments he may have been able to make, the many years of participation in our Profit Sharing Plan, and the fact that he had 45 working years in which to purchase his home, raise his family, etc., isn't difficult to see that his efforts in saving some cash, even though small, proved to be quite valuable.

While it is vitally important that we save whenever we can, it is true that it is an unusual individual who does not have to borrow money at some time in his life. Another purpose of your Credit Union is to provide a convenient and reliable source for loans.

Share and Loan Accounts Insured

One of the most important points to remember about your Credit Union is the fact that all share accounts and all loans are insured through the CUNA Mutual Insurance Society. This insurance is paid for by the Credit Union through earnings and simply means that in the event of your death, your family will receive the amount of the share account from the Credit Union—and the insurance company will meet this account in full. In other words, your family will receive double your share account. This applies to any amount deposited in the Credit Union for people to age 55. All other Credit Union members under 70 have this protection on their share account up to \$1,000.

All Credit Union loans are insured for their unpaid balance in the event of the death, or total and permanent disability of the borrower. Therefore, if you have a loan with the Credit Union at the time of your death, or if you should become disabled, your loan would be paid by our insurance company. It doesn't take much imagination to see how a debt can work an extreme hardship on a family at the time of a death in the family, especially if the breadwinner of the family is the one that is stricken. For this reason, many people when needing extra cash prefer to leave their share account untouched and borrow the

money from the Credit Union. The debtor is, therefore, making certain that if anything should happen during this financial crisis, his family would have some cash coming from the Credit Union (actually double the share account) and would also have the unpaid balance of the loan paid by the CUNA.

Let's suppose a man has \$300 in the Credit Union and that he needs \$300 to pay for the difference on an automobile trade. He can take his \$300 out of the Credit Union and have no cash on hand—or he can leave his \$300 untouched, put his car up for security, and make a loan with the Credit Union. Doing a little more supposing, we'll say this fellow takes his car out for a spin to see how it performs and is killed in an accident. Because he left his \$300 in the Credit Union his family will receive \$600 in cash, (the original \$300 plus an equal amount from our insurance company), and also the insurance company will pay the \$300 debt. Actually his \$300 was worth \$900 to his family—at this time of need. If this man had lived, but had been totally and permanently disabled, his loan would have been paid by CUNA and he would have still had \$300 cash in the Credit Union.

Yes, the above example puts a different light on things—makes us wonder if we are wise to use our cash balance when we need some extra money—makes us realize we should if at all possible keep a share account balance in the Credit Union as protection for our family. As stated by CUNA, the share account insurance actually offers a dividend of life insurance on savings accounts. Perhaps even more important is the loan insurance, which offers one main objective: "ALL DEBTS SHALL DIE WITH THE DEBTOR."

Because you may not understand all of the different services offered by the Credit Union, the Board of Directors want you to know they desire to help you in any way they can. Any and all transactions are strictly confidential, and each board member is interested in helping you save and to assist you in borrowing money when it is needed.

SYMPATHY

We wish to extend our sincere sympathy to Dorothea Lahrman and family on the death of her father; to Dick Walz and family on the death of his father; to Hardin Stratman and family on the death of his brother-in-law; to Clara Hart and family on the death of her mother-in-law; and to Lola Balsar and his family on the death of her brother-in-law.

:: There's No Place Like Home ::

For the past several months, we have been gathering pictures of new homes purchased by Gates people. In fact, plans were made to use this material in earlier issues, but for various reasons, we had to postpone it until now. Space doesn't permit our giving too much information about these families, but we sincerely hope that all are happy with their added conveniences and comforts.

Don McCabe of the Machine Shop is spending all of his spare time working on his country estate located at 1721 Wells Avenue. No, we didn't know where Wells Avenue was either, but it is out in the county one block north of Locust Street.



You may notice from the above picture there are no curtains at the windows. Now don't blame Mrs. McCabe, Juanita, because they were still working on the house and in fact when this picture was taken, they hadn't moved in yet. Don tells us that he has had about all the house remodeling he wants—says he is going to get it behind him so he can get the golf clubs out.

Terry and Donna are the other members of the McCabe family.

The Dick Walz family is enjoying their new home in Hickory Grove, out on east Broadway.



Dick, a member of our drafting crew, handled many of the building details himself from the draftboard on up through more strenuous labors like felling trees.

Besides Dick, Mrs. Walz and their two small sons, Steve and Jeffery, are happy about their country atmosphere. They enjoy all those trees

(lots of squirrels, too), the fresh country air, and the youngsters especially enjoy all the room they have for important play-time activities.

Ralph Patterson of our Sales Department, Mrs. Patterson and their children, Roger and Becky, moved into their new home at 1700 Monroe last summer.



Those who do not know Pat personally will remember that he is the fellow who did the fine job of accompanying on the piano most of the acts at our last Christmas party. He is also the organist for St. John's Cathedral located at Eighth and Hampshire.

Evidently Pat was another fellow who thought a short move would cut down on the work as the Pattersons previously lived next door. But we hear there was still plenty of work to do and Pat doesn't care to move again very soon. Can't say that we blame him, not only because of the work, but that's a fine looking place you have there.

Bob Richards and his family, Mrs. Richards (Billie) and 9-year old Dick are happily settled in their new home at 227 South 11th Street.



Bob, besides doing a good job of handling Order Department work, is a member of our bowling league, where he carries a nice average. He swings a mean shuffle board stick and ping pong paddle, and can also be found

on second base for the Company softball team.

All this makes us wonder if Dick is the only boy in the family, but we're betting this really means Dick has a swell companion for many of his activities.

Recently Chris and Faye Fuller found out that the house across the street was for sale so they just bought it. By doing that, Chris, a member of the Shipping Department, says you have a short move, but it is still a lot of work.



Faye, Mr. McEwen's secretary, has told us about all of the room in their new place located at 311 Lind Street and also about the large back yard. However, her tune has changed just a little about the yard since the lawn mowing season has arrived.

Chris Jr. and Dick are the other members of the Fuller family enjoying their new home.

While recuperating from a recent operation, Al Rakers of the Sheet Metal Department, bossed the job of moving to their new home at 2305 Elm.



Your reporter received a personally conducted tour of this new home and he went away drooling over the extra room and closet space. Both Al and Mrs. Rakers are quite proud of this fine place, which also includes a private workshop in the basement, especially for Al.

Like all women, Mrs. Rakers already has some plans for changing her workshop, the kitchen, a little bit, but we understand that is always a woman's privilege.

Several months ago Daphne Dingle and her family moved into their new home which is located at 532 North 12th Street.



While Daphne is busy in Bob Bonness' assembly department, her husband, Paul, is working at a service station located at 12th and Maine.

In addition to her work here, Daphne says she keeps plenty busy taking care of her home and also looking after children, Jolene, who will be in Senior High School this fall, and R. Dee, a Junior High student. Both Jolene and R. Dee are active in band work at the school.

Martha Hesse and her husband might be called either "city slickers" or "country cousins." They moved out into the country about four years ago and just recently reversed the procedure, and came back to town.



Here's their new home, located at 1321 Madison Street, which they purchased just a few weeks ago.

Martha who keeps herself plenty busy in Glenn's assembly department continues this busy pace when she returns to her home in the evenings. It would appear that either she or her husband also have to keep busy outside the house, keeping that shrubbery and yard in good shape.

Cecil Larimore, our assistant comptroller, still groans about how hard he and his wife, Pat, worked in moving to their new home at 2805 Hampshire. At the time of moving Larry indicated that he was afraid there might be room in the back for a garden, but no one has had a report as to whether or not that ever developed. It was

probably realized that this could cut in on some of the golfing.



In addition to being an enthusiastic TV family the Larimores are quite active at the Vermont Street Methodist Church.

The other members of the Larimore family are Sherry, a Madison School first grader this fall, and Steve, who is still young for the kindergarten class.

Sometime ago Joe Havermale of the Engineering Development Department purchased the above home at 630 Lind Street.



Joe tells us that he keeps in condition by climbing the front steps running from the side walk up to the front porch. Seriously we bet that he drives in via the alley and never sees those front steps.

In addition to Joe and Mrs. Havermale, Vey, the Havermale family consists of Freddie, Mickie, Pat and the dog, Boots.

Another new home purchaser is Roy Bush, of our Accounting Department.



Roy and Mrs. Bush are now residing at 811 Madison Street, where they

moved the very last day of March. We didn't get any reports from Roy, but if he likes the moving job as well as most people, he probably knew for sure that March went out like a lion.

Don't know if there's a big garden spot or not, or if there's any fruit trees, etc., where the Bush's now live, but we do know that Mrs. Bush is quite a pie maker and that Roy will be pleased if there's some ingredients growing around the place which could be turned into a good tasting pie.

Hal Krueger, of the Engineering Department, and his family are pleasantly located at 2805 Hampshire. This area is getting to be practically a Gates neighborhood.



Hal tells us both he and his wife, Erma, enjoy fishing and taking care of the lawn.

Erma was a beauty operator prior to their coming to Quincy and according to Hal, she carried a big portion of the financial load while he was going to school.

The little Kruegers are Harry and Mary.

Virg Alderton and his family decided to leave the "show me" state and are now located at 1834 Locust Street, after moving from Durham, Missouri.



Of course, this means that Virg, who works in Bob Bonness' assembly department, does not have as much distance to travel back and forth from work, that he can get a few more winks each morning, and that he can get home earlier in the evenings.

Considering that Virg and Mrs. Alderton are the proud parents of a year old daughter, Vicki Lynn, we can't blame Virg for wanting to spend more time with his family.

(Continued on page 6, col. 1)

(Continued from page 5, col. 3)

Grandview Acres is becoming thickly populated with Gates people—the Bob Gray family being the latest additions.



Bob is a member of our engineering staff and is quite active in "Ham" operations around Quincy. He says he and other hams around this vicinity enjoy especially the summer months when they can take their families and all start out for a drive in their cars equipped with mobile units. They can talk with each other while enroute and also talk with other hams living in the towns they drive through. These outings generally end up in a picnic, and a fine time is had by all.

In Bob's case, the family he loads into his car is Mrs. Gray and their small son, Michael.

Another Grandview Acre home is this one of Weldon Steinbach, his wife, Ina, and their little girl, Linda Kay, about 2½.



Weldon, a member of our Engineering Department is another fellow who doesn't sound too enthused about the possibilities of taking on the moving job frequently. He says he's not much of a gardner—mainly hopes to raise a little grass this summer.

The Steinbach family is quite active in the affairs of their church, the Bethel Assembly of God Church, where Weldon is a member of the Sunday School teaching staff.

The Cedar Crest Addition is the location for the new home of the Bill Weed, Jr. family. Bill, Mrs. Weed, Robyn, Pam and Roger were another

family to make one of those short moves as they formerly lived on North 30th Street.



This move also meant it is still only a hop, skip, and a jump for Pop to get to his duties in the New Plant where he is a member of our machine shop crew.

We're sure Bill likes the convenience of being close to work and that those youngsters are happy "Pop" can get home so quickly in the evenings.

When the Jack Colvin family moved to Quincy they purchased this lovely home located at 2319 Adams Street.



If you'll take a close look, you'll see that Jack has a "green thumb" and we hear there's nothing Jack likes better than to get out in his old work clothes on a fine spring day and get that green thumb a little brown from working in the garden and yard.

Besides Jack, the Colvin family consists of his wife, Helen, their daughter, Janet, a Senior High student, and son, John, a Junior High student.

Helen and Ken French, who both work in Bob Bonness' assembly department, are thrilled about their new home located at Number 10 North Grandview Drive.



Helen and Ken moved into their new home shortly before Christmas but we understand Santa Claus still found where Pat and Gregg lived.

Haven't heard any reports, but we're looking for a big garden to show up in that back yard this summer. From what we've overheard, Ken and Gregg just might prefer to spend their spare time fishing and really would rather leave the garden making up to the ladies of the house.

O. J. (Mac) McReynolds, our Sales Engineer in charge of the Washington D. C. office, and his wife, Mary, recently moved into their new home at 2727 Donna Circle in Falls Church, Virginia.



Mac says he is anxious to get some grass on that lawn, but we're guessing that after that grass is growing fast and furious, he won't be so enthused about it.

Mary was recently "under the weather" and is now reported to be as good as new after a surgery job. We know she is glad to be able to do those many things around that new house that every woman likes to do. We're glad to hear that you're okay again, Mary.

News from Glenn's Department

By Elva Watts

Margaret Marksbury is anxiously awaiting a visit from her son, William, who is to be home on a 30-day leave soon. Bill has been serving in Uncle Sam's Navy aboard the U.S.S. Rogers in the Far East.

Ruby Manlove is happy about the arrival of a grandson, Scott Curtis.

Here's a great big "get well" wish for Hazel Brinkman. Hazel had to spend quite some time in the hospital recently and we're glad to know that she has now returned home. Here's hoping you're back with us real soon, Hazel.

We'd also like to say "welcome" and offer a friendly handshake to Pat Harrison who recently joined our Atlanta crew as warehouseman; and to Margie Schieferdecker who is "learning the ropes" as secretary in the Order Department.

5 and 10 Year Service Pins Presented

It's difficult to realize the young man pictured here has been with our company for 10 years. Yes, Don McCabe was a mighty young man when



he started with us on June 3, 1944, and he now has much valuable experience under his belt, which he is currently putting to good use in our machine shop. Don, you're surely off to a fine start

with our profit sharing program. You already have a fine service factor and you're still a young man, with many years ahead of you to take advantage of profit sharing. Nice going, fellow!

This is something that no doubt pleases Mrs. McCabe considerably as she plans and thinks of the future of their family. Two small youngsters complete the family, Terry and Donna.

Congratulations, on 10 years of fine service, Don!

Orville (Tony) Wheaton first started to work for Gates Radio Company on April 26, 1949.

Tony has spent practically all of these five years in the office in the Accounting Department, with the exception of the two years Uncle Sam thought he should help the Army take care of some of their red tape. His Army

career dated from November, 1950 to December, 1952.

By the way, Tony's present duties in the Accounting Department have quite a lot to do with all of us getting paid on schedule, which we're sure, means we all appreciate his work a little more.

Tony is what most men say they envy—a bachelor—but some day he will probably be foolish, too, and take the fatal step.

Happenings In Bonness' Department

Marie Carter enjoyed a Memorial Day holiday trip to Salina, Kansas to visit with her new granddaughter.

Virg Alderton took his wife and baby, Vicki, to St. Louis for a holiday visit.

We'll be looking forward to the completion of Frances Tharp's new home in Grandview Acres. She and her husband are just beginning the building process.

Just how Bob Fisher managed this picture is a problem. Perhaps he had someone else behind the "trigger" or maybe he used one of those special



gadgets which permit a person to take his own picture. At any rate, Bob has been taking pictures of Gates personnel, Gates products, and Gates events since the first day

he started with us on May 9, 1949. We think it is time the tables are turned and that we get Bob on the other end of the camera.

Bob didn't say, but we're sure he practices his photography career at home, too, especially since he and Mrs. Fisher have a cute little 2½ year old girl, Barbara Ann.

Bob, we're looking for you to be on the other end of a picture again—when your 10-year service pin is presented.

Test Laboratory News

By Ann Young

Jim Wells claimed Miss Nancy Selig as his bride Saturday, May 29, 1954. In addition to her newly acquired household duties, Nancy is also employed by George Keller and Sons.



Nancy and Jim are now located in their new apartment at 823 South 11th Street after spending a few days on a honeymoon trip right in their home state of Illinois. Best wishes to Nancy and Jim.

Don Hubbard is keeping busy—he's building himself a Chris Craft boat—and recently had to take up house-keeping duties as Mrs. Hubbard has been in the hospital. Sure hope you're okay by now, Mrs. Hubbard.

All test lab people spent the Memorial Day holiday resting, fishing, or taking short trips to visit friends and relatives. The fisherman, or perhaps fisherwoman, says the biggest one got away again.

Dick Wentura Again Represents Gates In Soap Box Derby

On Saturday, June 10, Dick Wentura will again be driving his Gates Special in the annual Soap Box Derby sponsored by the Quincy Exchange Club.



This isn't anything particularly new to Dick because this will be his fourth year to pilot the Gates Special. In his first year, Dick won a Stanley tool board presented by the Shell Oil Company for the best constructed car.

In his second year he got nothing but some good experience, and last year he won a hunting knife for taking fifth place. Dick was also awarded a portable radio for the best appearing car last year.

Last vacation time found Dick and his mother and dad (our chief engineer) headed for Akron, Ohio, to watch the All-American Soap Box Derby. Dick tells us that he picked up some new tricks out in Akron and he's out this year to win first place.

Other Gates Boys Driving

We're having our allegiance torn a little bit this year because there are three other boys from Gates families entered, too.

Virgil Hall, Jr., a student in Jackson School will be driving for the first time. His dad, Virg, Sr., is assistant foreman in the Sheet Metal Department.

John Colvin, son of Jack Colvin or director of engineering, is also entered in the Quincy race for the first time. However, John drove in the Soap Box Derby in White Plains, New York, in 1951 so it won't be an entirely new experience for him. John will also be a freshman this fall.

Ed Ware, son of our Quincy Sales Engineer, Bob Ware, will also drive for the first time. He will also be a freshman in Junior High this fall.

Shipping Department Tidings

By Alvina Rice

Earl Ryther is painting his house before vacation, so he can have it in A-1 condition and can be ready for some relaxation when vacation does roll around.

Bob Flotkoetter is sporting a green '49 Chevy.

Jr. Hudnut is also driving a different car—a '51 Oldsmobile. He's evidently all set for vacation time.

Gates Sales Engineers and Representatives from All Over United States Meet in Quincy For 2-Day Sales Conference



Those attending were, seated from left to right, George Karren and Tony Santos of the International Office, Ken Neubrecht, Mac McReynolds, Bob Ware, Hal Arment, John Haerle, Howard Decker, Joe Woods, and Arne Clapp of the Canadian Marconi office. Standing: P. S. Gates, Jan King, Nibs Jochem, Jerry Lainer of the International Office, Stan Whitman, Bob Blanchard, Dick Spruill, Larry Cervone, Wally Warren, Bob Kuhl, Bill Brady, Ralph Patterson, Jean Nadon of the Canadian Marconi office, Rog Veach, Dick Eickmeyer, and Les Sieleman.

A short time ago a two-day sales meeting was held at the Spring Lake Country Club with all Sales Engineers and representatives from all over the United States in attendance.

L. I. (Mac) McEwen, our General Manager, opened the meeting by welcoming those in attendance and by also introducing various guests. Sales Manager, Larry Cervone, was in charge of the entire meeting.

The program during the first day included talks by President, P. S. Gates, and others from the sales staff and other departments. Those participating were Nibs Jochem, Urlin Whitman and Ralph Patterson of the Quincy sales office; Jack Colvin, Director of Engineering; A. S. Petzoldt, Comptroller; O. J. (Mac) McReynolds, Manager of our Washington, D. C., sales office; Howard Young, Plant Manager, and Les Sieleman, Credit Manager.

Most of our people will remember a recent letter appearing on our bulletin board in regard to our equipment in action in Korea. The writer of this letter, Mr. John Harmer, Chief Engineer for the Armed Forces Korea Network, was also a speaker at the meeting.

The first day closed with a tour of

the new plant at 30th and Broadway. For many of the men this was their first opportunity to visit this plant.

The evening program, in charge of Roger Veach, Personnel Director, was highlighted by an address by Ray Livesay, former President of the Illinois Broadcasters Association.

The special guests for the banquet and evening meeting were our Company attorney, Mr. Harold Lewis; our Company auditor, Mr. Clyde Hunter;

Mr. Charles Meredith, Executive Secretary of the Quincy Industrial Association; all plant foremen, engineers, and office department heads.

Special features during the second day of the meeting were talks by P. L. Gundy, Eastern Regional Manager of the Ampex Corporation, Redwood City, California, and L. A. Rooney, Sales Manager of Communications Equipment for Raytheon Manufacturing Company of Waltham, Massachusetts.

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