

VANILLA ICE

# WINNERS

## FLASHMAKERS

DNA with VEGA A&M  
NELSON DGC  
PHIL COLLINS AtI  
CHEAP TRICK Epic

## CROSSOVERS

JOHNNY GILL Mot  
SURFACE Col  
BELL BIV DEVOE MCA  
VAUGHAN BROS. Epic

## EARPICKS

PHIL COLLINS AtI  
R. TRESVANT MCA  
DINO Island  
BREATH A&M

## BREAKOUTS

LED ZEPPELIN AtI  
LYNCH MOB Elektra  
DEEP PURPLE RCA  
KING'S X Atlantic

## WILDCARD

R. TRESVANT MCA  
See Page 10

# HOT NEW RELEASES

C&C MUSIC F.  
*Gonna Make You...*  
Col 38T-73605

CHER  
*Shoop Shoop Song*  
Geffen 4-19659

JUDE COLE  
*House Full Of...*  
Rep 19530

EXTREME  
*Get the Funk Out*  
A&M 75021-7431

JAYA  
*One Kiss Per Minute*  
RCA/LMR 26713-2R

MADONNA  
*Justify My Love*  
Sire/W 19485

R. PALMER  
*You're Amazing*  
EMI 50338

N. CHERRY  
*I've Got You*  
Chrysalis N/A

CELINE DION  
*Where Does My...*  
Epic 34T-T3536

D. GIBSON  
*Anything Is Possible*  
AtI 4-87793

ELTON JOHN  
*You Gotta Love...*  
MCA 53953

NOTOFIOUS  
*The Swalk*  
DGC 4-9659

MAXI PRIEST  
*Just A Little Bit...*  
Charisma 4-98883

# NOTORIOUS

# THE SWALK

"THE SWALK" THE FIRST SINGLE & VIDEO BY NOTORIOUS, FROM THE DEBUT ALBUM NOTORIOUS

MANAGEMENT: STEWART YOUNG / STEVE BARNETT FOR HARD TO HANDLE MANAGEMENT ©1990 THE DAVID GEFLEN COMPANY



BRONZE



DAVID GEFLEN COMPANY

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## SINGLES

It's Ice, just Ice, baby. Now, will Hammer and Mariah Carey get a shot? Maybe!

4

## DIALOGUE

Paul Simon's "The Rhythm of The Saints" grooves to a Brazilian beat as HITS' Simple Simon, Gary Graff, finds himself caught up the Amazon without a paddle.

34

## POST MODERN

Watch out for the Hindu Love Gods. REM members meet Warren Zevon and sing Prince!

45

## JAMS

RCA/Jive teen idols Hi-Five have a smash hit in "I Just Can't Handle It," a feeling JAMS' harried editor Graham Armstrong knows only too well.

57

## NEOBILLY

HITS' Neobilly bard Holly Gleason waxes poetic while the rest of us try to curb our nausea.

67

## ALBUMS

Ice now leads by over 50,000 units. Paul Simon and ZZ Top explode into the Top Ten.

78

<b>Flashmakers</b>	<b>26</b>	<b>Earpicks</b>	<b>38</b>
DNA & Nelson.		Phil Collins & Ralph Tresvant.	
<b>Crossovers</b>	<b>30</b>	<b>Top Tens</b>	<b>73</b>
Gill & Surface.		Ice again.	
<b>Requests</b>	<b>32</b>	<b>Breakouts</b>	<b>76</b>
Stevie B. heats up.		Led Zeppelin & Lynch Mob.	
<b>Front Page</b>	<b>9</b>	<b>Wheels &amp; Deals</b>	<b>54</b>
<b>Near Truths</b>	<b>20</b>	<b>New Artists</b>	<b>54</b>
<b>Far Truths</b>	<b>23</b>	<b>Hollyville</b>	<b>67</b>
<b>Letters</b>	<b>23</b>	<b>Wavelength</b>	<b>82</b>
<b>Post Toasted</b>	<b>45</b>		

## A Lot On His Mind



*When the dust settled after a tumultuous, sometimes harrowing week on the landmark Chaplin lot, the message being transmitted from an understandably sullen A&M was, whatever structure may have existed in the past, the label is now being guided firmly by Sr. VP/GM Al Cafaro. Al is charged with leading a radically changed "House That Herb & Jerry Built" into the 90s, and that's a huge task for someone with a face like his. Yes, it's been a hard week for Al, but capturing the essence of the old A&M in the new PolyGram era could be the sweetest victory of them all.*

## On The Cover

Nice, nice baby. Dallas, Texas' hippest hopper caps a triumphant, chart-topping debut with an inappropriate punishment — a HITS cover appearance bound to cause instant meltdown.



# HITS TOP FIFTY SINGLES

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**VANILLA ICE VANILLA ICE VANILLA ICE VANILLA ICE**  
**VANILLA ICE VANILLA ICE VANILLA ICE VANILLA ICE**  
**VANILLA ICE** - #1 for the third week with requests still 2 to 1  
 over anything else while **Deee-Lite** is exploding to all

markets and dayparts. **UB40** kicks in with good phones, sales and call outs while **Steve Winwood** is already making big gains. New entries include **Ralph Tresvant** and **Surface** — look for these crossovers to move fast!!

- 1 1 1
- 5 4 2
- 2 2 3
- 8 5 4
- 3 3 5
- 12 10 6
- 9 8 7
- 10 9 8
- 19 11 9
- 31 18 10
- 22 16 11
- 18 14 12
- 29 22 13
- 20 17 14
- 30 20 15
- 17 15 16
- 4 6 17
- 23 21 18
- 6 7 19
- 28 27 20
- 26 24 21
- 25 23 22
- 27 25 23
- 33 28 24
- 48 31 25

ARTIST	TITLE	LABEL	COMMENTS
<b>VANILLA ICE</b>	<b>ICE ICE BABY</b>	<b>SEK 07335</b>	<b>By a huge sales margin</b>
MC HAMMER	PRAY	Capitol 15614	Lp over 7 million
JAMES INGRAM	I DON'T HAVE...	Qwest/WB 19911	Steady
MARIAH CAREY	LOVE TAKES TIME	Columbia 73455	Lp still Top 5
JANET JACKSON	BLACK CAT	A&M 1477	Peaking now
ALIAS	MORE THAN WORDS...	EMI 50324	Huge request record
PEBBLES	GIVING YOU THE...	MCA 53891	From Top 50 Lp
AFTER 7	CAN'T STOP	Virgin 98961	Steady
DEEE-LITE	GROOVE IS IN THE...	Elektra 64934	From exploding Lp
WHITNEY HOUSTON	I'M YOUR BABY NOW	Arista 2108	Huge moves
POISON	SOMETHING TO...	Enigma/Capitol 44617	From double platinum Lp
TONY, TONI, TONE	FEELS GOOD	Wing/Poly 877436-7	Crossing
BETTE MIDLER	FROM A DISTANCE	Atlantic 87820	From Top 25 Lp
CANDYMAN	KNOCKIN' BOOTS	Epic 73450	From breaking Lp
STEVIE B	BECAUSE	LMR/RCA 2724	Continued increases
WARRANT	CHERRY PIE	Columbia 73510	From smash Lp
RIGHTEOUS BROS	UNCHAINED MELODY	Verve/Poly 76842	Over now
HALL & OATES	SO CLOSE	Arista 12085	Gaining at Top 40 radio
MAXI PRIEST	CLOSE TO YOU	Charisma 4-98951	New single shipping
<b>UB40</b>	<b>THE WAY YOU DO THE</b>	<b>Virgin 98978</b>	<b>Closing at Top 40</b>
SOHO	HIPPYCHICK	Atco 98908	Hot seller
CONCRETE BLONDE	JOEY	IFS 13803	Steady
HEART	STRANDED	Capitol 44621	Lp almost 2 million
WILSON PHILLIPS	IMPULSIVE	S&K 7337	From triple platinum Lp
2 IN A ROOM	WIGGLE IT	Charisma 98887	Huge dance record

(Based on a combination of sales and airplay)

# KEITH SWEAT



Rarely does a song test Top 5 in every demo, get Top 5 phones and Top 5 sales at every station on which it is played.

## EARLY ACTION INCLUDES:

<b>Q105</b>	<b>deb</b>	<b>29</b>
<b>KMEL</b>	<b>4-3</b>	
<b>I94</b>	<b>3-3</b>	
<b>FM102</b>	<b>10-7</b>	
<b>Q106</b>	<b>12-10</b>	
<b>HOT97.7</b>	<b>28-19</b>	
<b>KROY</b>	<b>26-19</b>	
<b>WPGC</b>	<b>29-25</b>	

KEVIN WEATHERLY—Q106/SAN DIEGO—  
“We first picked ‘I’ll Give All My Love To You’ as an album cut and the reaction was immediately Top 5 Phones! Now after 8 weeks of play, I can guarantee an around the clock, across the board smash! If you really play the hits...play this song!”

HOSH CURELI—KMEL/SAN FRANCISCO—  
“It’s been our biggest testing record this year! #1 in every cell, with our white, black, and AC audience!”

JAY TAYLOR—KLUC/LAS VEGAS—“Moves to Top 5 most requested this week, and in just a few weeks of airplay has become a top 10 testing record with #1 potential all over it!”



## “I’LL GIVE ALL MY LOVE TO YOU”

On Elektra Cassettes and Compact Discs

© 1990 Elektra Entertainment, Inc. Division of Warner Communications Inc. A Time Warner Company

**justify my love**



TOP  
50

# HITS TOP FIFTY SINGLES

2  
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	ARTIST	TITLE	LABEL	COMMENTS
7 12 26	GEORGE MICHAEL	PRAYING FOR TIME	Columbia 73512	New single breaking
46 37 27	DNA/SUZANNE VEGA	TOM'S DINER	A&M 1529	Added to Buzz Bin
42 33 28	GEORGE MICHAEL	FREEDOM	Columbia 73559	Breaking
36 32 29	DAMN YANKEES	HIGH ENOUGH	Warner Bros 19595	Smash
32 30 30	DAVID CASSIDY	LYIN' TO MYSELF	Enigma 75084	Steady
41 34 31	JON BON JOVI	MIRACLE	Mercury 878392	Smash
40 36 32	DONNY OSMOND	MY LOVE IS A FIRE	Capitol 44634	Going at Top 40
37 35 33	HUMAN LEAGUE	HEART LIKE A WHEEL	A&M 1520	Steady
11 19 34	DINO	ROMEO	Island 422-878012	New 45 starting
24 26 35	SLAUGHTER	FLY TO THE...	Chrysalis 23527	Ready for new single
-- 44 36	STEVE WINWOOD	ONE AND ONLY MAN	Virgin 4-98892	Sweeping Top 40
49 42 37	WINGER	MILES AWAY	Atlantic 87824	Big gains at Top 40
50 43 38	BELL BIV DEVOE	B.B.D.(I THOUGHT)	MCA 53897	Follow up to smashes
14 13 39	INXS	SUICIDE BLONDE	Atlantic 7-87860	Falling
-- 49 40	JOHNNY GILL	FAIRWEATHER FRIEND	Motown 2049	Another smash
-- 46 41	INFORMATION SOCIETY	THINK	T Boy/Rep 19591	Leading hot new Lp
-- 47 42	OUTFIELD	FOR YOU	MCA 53935	Tons of Top 40 adds
-- 48 43	BILLY JOEL	AND SO IT GOES	Columbia 73602	Sweeping Top 40 radio
-- 50 44	ELISA FIORILLO	ON THE WAY UP	Chrysalis 23497	Gaining each week
13 29 45	NELSON	CAN'T LIVE WITHOUT...	DGC 4-19689	New single breaking
-- -- 46	<b>CHEAP TRICK</b>	<b>WHEREVER WOULD I BE</b>	<b>Epic 34-73580</b>	<b>Tons of adds, on MTV</b>
-- -- 47	NELSON	AFTER THE RAIN	DGC 4161	Hot follow-up
-- -- 48	RALPH TRESVANT	SENSITIVITY	MCA 10116	Huge smash
-- -- 49	SURFACE	THE FIRST TIME	Columbia 38T-73502	Crossing
-- -- 50	CARON WHEELER	LIVIN' IN THE LIGHT	EMI 50286	Crossing

(Based on a combination of sales and airplay)

NEXT UP

PHIL COLLINS (Atlantic)  
CATHY DENNIS (Polydor)

VAUGHAN BROS. (Epic)  
WILL TO POWER (Epic)

BREATHE (A&M)  
DON HENLEY (Geffen)



**FLASHMAKER!**

**14\*-7\* BB DANCE SINGLES!  
28\*-18\* BB DANCE SALES!**

PWR96 add  
FM102 add  
PWRPIG add  
Q106 add  
92X add  
98PXY add  
G105 add  
KSND add  
WRQN add  
KZZB add  
B98 add  
WTHT add  
WYCR add  
95XXX add  
G98 add  
KBOZ add  
KCHX add  
KFTZ add  
KKRD add  
KLYV add  
KWNZ add  
SLY96 add  
WHHY add  
WOMP add  
WVSR add  
WYKS add

KDON deb 26  
WJAD deb 26  
KTFM deb 29  
KC101 deb 30  
WDBR deb 32  
KCAQ deb 33  
KFFM deb 34  
WIOQ deb 35  
B93 deb 35  
WWFX deb 37  
B95 deb 39  
KKFR deb 40  
WRCK deb 40

WKSS 14-8  
HOT97 17-13  
WXKS 25-21  
KPRR 27-24  
WLOL 28-25  
KMEL 29-26  
PWR99 30-27  
KHTK 30-27  
PWR106 33-28  
Y107 33-28  
CK105 36-28  
HOT95 33-28  
KZFM 35-28  
KXXR 34-29  
PRO-FM 32-29  
KKMG 37-34  
KISR 40-36

# Cathy Dennis

## Just Another Dream

*Cathy Dennis, the delightful voice of D-MOB's top ten hit "C'mon and Get My Love" returns with a new album all her own.*

*Produced by Dancin' Danny D. for Slam Jam Productions and Shep Pettibone for Maseemix Productions. Executive Producer: Bruce Carbone. U.S. representation: Arma Andon for SBK Management. From the Polydor album MOVE TO THIS*



**Suck On A Hit**

**CANDY**

**IGGY POP / KATE PIERSON**

**Q106**

**PIRATE RADIO**

**HOT 94.9**

**KSAQ**

**MTV BUZZ BIN!**

**KHTK**

**From the album *Brick By Brick*. Over 150,000 sold.**

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HITS

# FRONT PAGE

**CANDYMAN**  
Mixes it with love  
and makes the  
world taste good.



November 6, 1990

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**Jimmy Reed, Byrds, Ike & Tina Among Inductees**

# ROCK THE HALL!!

## A&M Cuts 25 Jobs

In what is being termed a "consolidation" and "staff reduction," A&M has eliminated 25 jobs.

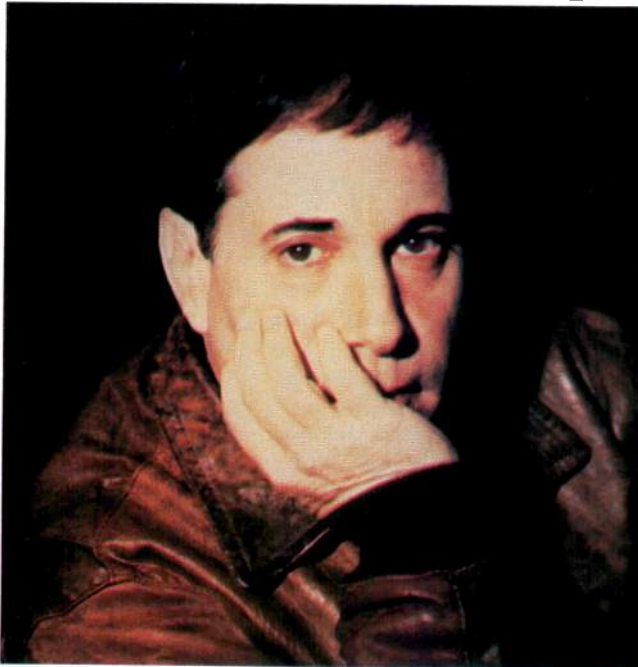
According to Sr. VP/General Manager **Al Cafaro**: "In an effort to ready ourselves for the competitive realities of the modern day record business, we made the very difficult decision to reduce the size of our staff. This has been the next step in a transition that has been ongoing for the past six months. It is certainly painful, but we are confident about the ultimate results."

The label retained the services of an outplacement service for displaced employees and workshops have been offered in reentering the job market. In addition, career counseling has been made available to long-term employees whose positions were eliminated.

An A&M spokesperson stressed that the company will remain a free-standing, full-service label and will not be integrated into parent company PolyGram.

The spokesperson noted that no further cuts are expected.

## Don't Call Him Simple



**Paul Simon** — The good news for him is his album is soaring out of the box. The bad news is he's this week's featured *Dialogue* on page 34.

You gotta hand it to the Rock and Roll Hall of Fame electorate — they believe in variety.

The very erudite, extremely knowledgeable and expert voters (*Ed note: Then how did Lenny get a ballot?*) gave the nod to such musical luminaries as **LaVern Baker**, the **Byrds**, **John Lee Hooker**, the **Impressions**, **Wilson Pickett**, **Jimmy Reed** and **Ike & Tina Turner**, making them the latest inductees into the prestigious institution. (*Ed. note: Do I get my ticket to the ceremony now?*)

The announcement was made by Atlantic Records' **Ahmet Ertegen**, who's also Chairman of the Hall of Fame Foundation, and musical director **Paul Shaffer**.

Non-performers **Dave Bartholomew** and **Ralph Bass** will also be inducted at the sixth annual dinner on January 16, 1991, as will "early influence" **Howlin' Wolf**.

Among those on the ballot who didn't receive the necessary votes were **Johnny Cash**, **Bobby "Blue" Bland**, **Elmore James**, **Gene Vincent**, the **Yardbirds**, the **Moonglows**, **Duane Eddy**, **Frankie Lyman** & the **Teenagers** and **GWAR**.

## 2 Live Dead

That **2 Live Crew** pay-per-view show, scheduled for November 8th at the Palace in L. A., is dead. According to Choice Entertainment's **Tom Coleman**, "Recent dealings with the artists have cast further doubt on the event's ultimate financial feasibility." In other words,

they were gonna take a bath. Added Coleman, "Of course, we still support the First Amendment and we wish **Luther Campbell** all the best in his future artistic and legal endeavors." In other words, this threatened to be the biggest pay-per-view bomb since female mudwrestling.



PIC OF THE WEEK



Prelude To Perversion?

Yes folks, this is a photo of the legendary Tipper Gore with her one-day-to-be stud and hubbie, future Senator Albert Gore on their first date ever, at one of those swanky southern debutante soirees these people always attend. Just after this shot was taken, the pair adjourned to a '66 Chevy parked outside, cranked up the Hendrix and proceeded to boink furiously. Aaah, true love.

Quick Hits

MTV action this week includes adds on George Michael (Columbia), Cinderella (Mercury), DNA w/Suzanne Vega (A&M), Al B. Sure! (WB), Colin James (Virgin), Candyman (Epic) and Steve Winwood (Virgin). VH-1 adds Bruce Hornsby (RCA), Billy Joel (Columbia), Caron Wheeler (EMI) and Paul McCartney (Capitol).

Interscope Goes East/West

Interscope Records, a joint venture formed by entertainment industry vet Ted Field and producer Jimmy Iovine has pacted with Atlantic Records to own and operate the company, which will be distributed through East/West America, a division of the Time Warner label. The announcement was made by Field and Atlantic Chief Operating Officer Doug Morris.

Field is chairman of Interscope Communications, a film and television production company which has produced such box office successes as "Three Men and A Baby" and "Cocktail." Iovine is the producer of multi-platinum albums by U2, Tom Petty & the Heartbreakers and others.

Said Steven J. Ross, Time Warner Inc. Chairman and co-CEO: "We want to build this label up to the point where we can sell it for some incredibly inflated price to the Japanese and make a healthy profit."

Atlantic's CEO Ahmet Ertegun and Doug Morris commented, "And if the Japanese don't want it, you know the Germans'll ante up."

"I've always wanted my own record company," said Field. "I sing in the shower all the time."

Interscope will have its own A&R, promotion and publicity departments. Its first release is scheduled for early 1991.

Paul Is Bored



"This is the pose I've used with the 645 radio guys whose names I can't remember either, Bill," said cultural icon Paul McCartney to Z100 head honcho Steve Kingston. "While many of the others have faded from memory, I will remember you, Bob," McCartney continued to the radio geek. "For the simple reason, you're old. Very old." (Steve's shirt courtesy of Iraqi Fashion For Men, Jersey City, New Jersey)

WILD CARD

RALPH TRESVANT (MCA)

This former New Edition member completes the circle by releasing a smash to match those other members of the crew. It's exploding at KMEL 15-11, FM102 25-12, WCKZ 35-18 and more while scoring major adds at KIIS, WXKS, Y108, WPGC, PWRPIG, KPRR and KROY. And besides that, it's selling like crazy! Steve & Billy will do the rest. MCA's heating up for the holidays.





# Miller Time At Nipper Even Legends Suffer

Skip "To My Lou" Miller and Miller London "Bridges Falling Down" have received promotions at RCA's Black Music Division.

Miller was upped to Senior Vice President, Black Music, RCA Records, by label President Joe Galante, and in turn boosted London to Vice President, Marketing, Black Music. The three then donned cheerleading uniforms and formed an impressive human

pyramid. In their new posts, Miller will continue to be responsible for the overall direction of Black Music for RCA Records Label while London's responsibilities include the creation, development and implementation of marketing strategies and campaigns for new and established RCA and Jive acts. They both look wonderful in tutus and leotards.



Skip Miller: Not Miller London.

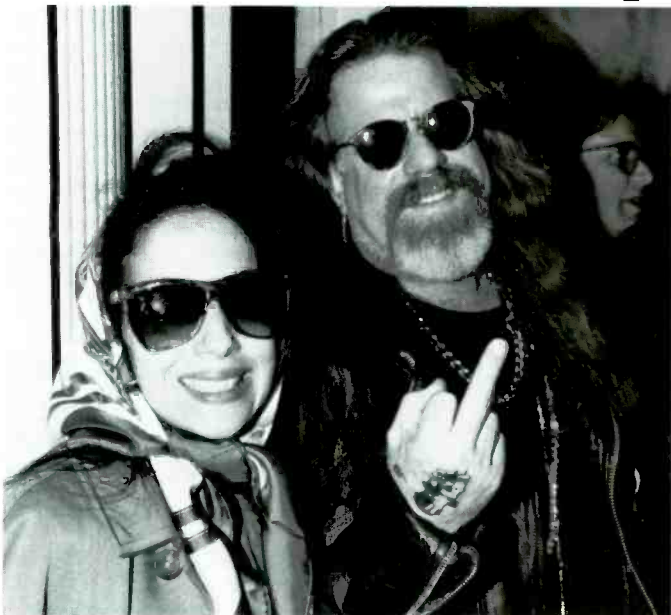


Miller London: Not Skip Miller.



When they were refused permission to park on the Burbank lot, these three legends known as the Traveling Wilburys were forced to cool their heels in a nondescript conference room at Warner Bros., where they waited to score while the assembled label promotion staff wondered what happened to the legendary fourth and fifth members of the band — Juan and Orlando Wilbury. (Seated, l-r): Clayton, Muddy and Spike Wilbury. (Standing, l-r): Dino Wilbury, VP Promotion; Kenny PuWilbury, VP Promotion; Stewart Wilbury, VP Promotion; Rochelle Wilbury, Dir. of Mktg. Research/Trade Liaison; Steve ZapWilbury, Nat'l. Adult Promo.; Patti Wilbury, National Album Promo.; Barney KilWilbury, National Top 40 Promo.; Irene Wilbury, National Adult Promo.; Ed NuhWilbury, National Top 40 Promo.; Carol Wilbury, VP Promo.; and Greg Wilburlee, National Top 40 Promo.

# Two Photos Of People Using Their Fingers



The photo on the left shows Virgin's Co-Managing Director Jeff Ayeroff flashing the IQ required to think up his costume for the recent AMC Cancer Research gala honoring MTV's Tom Freston. The woman on the left is far too classy to be identified. Speaking of low IQs, the photo on the right shows that Robert Cray is definitely lacking in that department after



being convinced to visit our Sherman Oaks hellhole. Here Cray receives an audience with legendary HITS parking engineers and renowned industry tastemakers Juan & Orlando, who give him that always-coveted thumbs up (as well as parking his car). As always, we hope you enjoy both these fine, fine photos.



## Oreman Geffen Album Domo

Alan "Are You A Woman" Oreman has been named to head Geffen's Album Radio promotion department.

According to Geffen General Manager **Al Coury**: "Oreman's a smash. Smash, I tell you. Smash, smash, smaaaaaaaash!!!" Thanks Al.

Oreman arrives at Geffen after his stint as Columbia's National Director of Album Promotion, West Coast. He is a 16-year music industry veteran, which means he sold bootleg cassettes at flea markets for 13 years.

Alan Oreman was congratulated by his family, **Iron Oreman**, **Steel Oreman**, **Either Oreman**, and **How Do**

You Expect To Paddle The Boat Without An Oreman.



Alan Oreman: Has a piece of linguini stuck in his beard.

## Quick Hits

The Most Added singles this week at Top 40 radio are #1 **Phil Collins** (Atlantic), #2 **Surface** (Columbia), #3 **Breathe** (A&M), #4 **Will To Power** (Epic) and #5 **Nelson**

(DGC). Strong weeks at radio were also turned in by **DNA w/Suzanne Vega** (A&M), **Carly Simon** (Arista) and **Ralph Tresvant** (MCA).

## AIRHEAD

UNDER RECONSTRUCTION....



MIKE HAS A NICE DINGHY... STAY TUNED.

## ON RECORDS By Lenny Beer

### What? No Hits!!

**HALF HAVE NO SINGLE LEADING:** The dichotomy between the records Top 40 radio is airing and the records the public is buying has never been so clearly illustrated as in today's marketplace. Nearly *half* of the nation's Top 50 selling albums have no hit record leading the sales!! While Top 40 can create a mega-seller like SBK's **Vanilla Ice**, the public is obviously using different means than *just* Top 40 airplay to find their music, making a strong case for the power of labels' marketing departments, multi-format game plans and the exploitation of press, touring, and video play in the marketing mix.

**INSIDE THE TOP TEN:** Starting with the #4 seller, Atco's **AC/DC**, we will take a look at key factors contributing to today's rapidly changing sales environment. Credit AC/DC's success to video play, Album Radio play (yes, this band has been around long enough to join the classic mix and get real play), press and word-of-mouth, as well as night rotation play at many Top 40s on the elpee cut. **Garth Brooks** (Capitol) is now the biggest country sales star (while **Randy Travis** (WB), **Reba McEntire** (MCA) and more continue to sell up a storm), but is receiv-

ing absolutely no crossover attention. **Paul Simon** and **ZZ Top**, both just out on WB, are both selling Top Ten, based on press awareness, track record and video support, but neither has even released a single to date.

**OUTSIDE THE TOP TEN:** The **Vaughan Bros.** (Epic) has been selling extremely well for a month now, mainly on track record, video and press exposure to the **Stevie Ray Vaughan** tragedy. Radio (Top 40 and Adult), which has adopted a wait-and-see posture to date, is just now seriously coming to the party. Heavy metal winners by **Queensrÿche** (EMI) and **Iron Maiden** (Epic) lead a slew of headbanging chart sellers without singles exposure. On the rap front, **Too Short** (Jive/RCA), **LL Cool J** (Columbia) and **NWA** (Priority) continue to do strong business without Top 40 aid. Add to this the incredible sales success of the new **Led Zeppelin** box set (Atlantic), the kinky stylings of the **Twin Peaks** soundtrack (WB) and the traditional folk sound of the **Indigo Girls** (Epic) and you've got an American public looking for far more diversity than they are receiving from today's Top 40 programmers.



AC/DC: Huge sales without a single.

**ROBERT PALMER**



**YOU'RE AMAZING**

THE HYPNOTIC FIRST SINGLE AND VIDEO FROM THE ALBUM "DON'T EXPLAIN"

Produced by: Robert Palmer for Renlap Co., Inc. Management: David Harper/David Harper Management

FROM  
**EMI**

© 1990 EMI



## Scoppa All Write With Zoo

Let's not kid ourselves, when we read the (typo-free) press release that was sent to us from **Zoo Records**, announcing the appointment of **Bud Scoppa** to the post of VP of Artist Development, we knew it was written by Scoppa himself. So imagine this nauseating scene that went down at the L.A. label:

**Scoppa:** "Hey Lou, your quote is, 'Scoppa's personality and sensitivity toward the artist from the

creative standpoint are the perfect combination. It's exactly what you look for in an artist development person."

**Maglia:** "Sounds like too many big words to really be me, but I'm more interested in your obligatory quote that sufficiently kisses my butt."

**Scoppa:** "How about, 'Lou's commitment to long-term artist development and allowing creative people to do their thing make this the most exciting organization I've ever been involved with. This is a dream come true as well as a unique challenge, and I'm thrilled to be a part of it.'?"

**Maglia:** "Very Cash Box. Aren't you gonna mention that when I found you, you were working for HITS and would have gladly taken a gig scrubbing the floors of a dog kennel with a toothbrush?"

**Scoppa:** "Hmmm, I don't know. I better call Peggy about that."



**Bud Scoppa:** *Obviously not spending his new salary on shirts.*

## Riggins Capitol VP

**Jean Riggins** has been named Vice President of Artist Development at Capitol Records, and while we're honored to run her announcement in this rag, we're far more interested in getting Capitol Publicity geek **Larry Jenkins** off our back about placement. Riggins is a pro. Jenkins is attempting to look competent in his first month on the job.

Riggins has been at the label for seven years, serving most recently as Senior Director, Artist Development. She has served in a number of other posts at the Tower, but we figured that we wouldn't list them because, after reading the incredibly stupid first paragraph, most of you will not have read this far.

According to Capitol

President **Hale Milgrim:** "Jean is an inspiration, an extraordinary motivational force, and as soon as someone points her out to me, I'm gonna tell her that face to face."



**Jean Riggins:** *Does she like mosquitos?*

## Yet Another David Cassidy Photo



We received this shot of the legendary **David Cassidy** stopping by **B93** in Austin to check the peroxide level in morning man **Mike Butts'** hair (second from right). Pictured with the two industry titans are **B93's Debra Cole** (l) and **Jose Brown** (r). Cassidy is currently touring the country drumming up support for his new smash single, as well as looking for venture capitalists interested in funding his record label.

## MCA Promotes Lajeski

In a calculated move to prevent HITS' **Anita Webb** from bugging the hell out of him for advertising, MCA has promoted **Glen Lajeski** to the post of Vice President, Artist Development. In addition, to expanded responsibilities, Glen will continue to look like **Fred Willard**.

According to MCA President **Richard Palmese:** "Glen Lajeski is, simply stated, invaluable to MCA, and even though I stopped associating with him when I became President of the company, I still recall the many quality moments we spent together back in the old days. Does he still look like Fred Willard?"

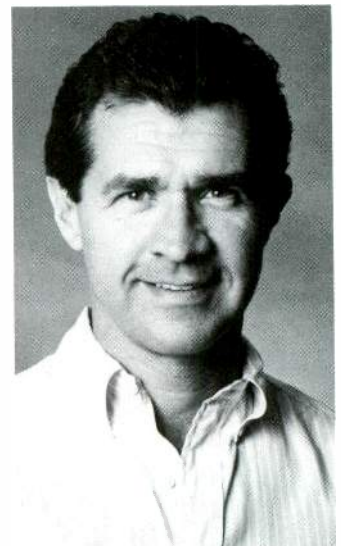
Lajeski has been with MCA for the past seven years, most recently as Vice President, Advertising and Merchandising. According to the label, Lajeski will now oversee all phases of the artist development process, "articulating" the long and short term needs of artists.

Naturally, we're not sure what that means, but it made it past the final approval of the press release, and that's

good enough for us.

According to Glen, "I'd like to state unequivocally and for public record that all my appliances are made by Matsushita, my car was made in Osaka, I love vegetable tempura..."

(Ed Note: If you were a recently promoted executive, wouldn't you see to it that we DIDN'T receive your official announcement? We thought so.)



**Glen Lajeski:** *One salmon roll please.*





**elton john** "you gotta love someone"

**THE FIRST SINGLE FROM TO BE CONTINUED...**

**THE DEFINITIVE ELTON JOHN COLLECTION - A 67-SONG, 5-HOUR MUSICAL PORTRAIT  
FEATURING FOUR NEWLY RECORDED TRACKS AND NEVER-BEFORE-RELEASED  
RARITIES. SINGLE PRODUCED BY DON WAS. MANAGEMENT: JOHN REID. MCA**

©1990 MCA RECORDS, INC.

# "ON THE WAY UP"

FROM THE ALBUM I AM

# ELISA FIORILLO

FLASHMAKER!  
**50-44** HITS TOP FIFTY SINGLES!

KZZP	add		WLWL	7-6
PRO-FM	add		KKMG	9-8
HOT99.9	add		KAKS	12-8
WTFX	add		PWRPIG	15-11
KBFM	add		KDON	14-11
Q104	add		I94	19-15
WJMX	add		KDWB	21-17
WPFR	add		KLYV	20-17
KSND	deb	26	WSPK	25-19
Y100	deb	28	Y107	26-20
WIOQ	deb	29	WNCI	25-21
Y108	deb	30	999KHI	29-21
KISN	deb	30	KZFM	24-21
WFHT	deb	30	SLY96	26-22
WNYP	deb	33	WTHT	30-26
KMOK	deb	36	B95	31-27
95XXX	deb	37	WRQN	30-27
WDBR	deb	38	KFFM	33-29
WQUT	deb	39	WABB	32-29
WERZ	deb	39	G98	34-30
WILN	deb	40	KZZU	34-30
			WHHY	34-31
			KISR	36-32
			KTMT	37-34
			WFLY	37-34
			WWFX	40-36

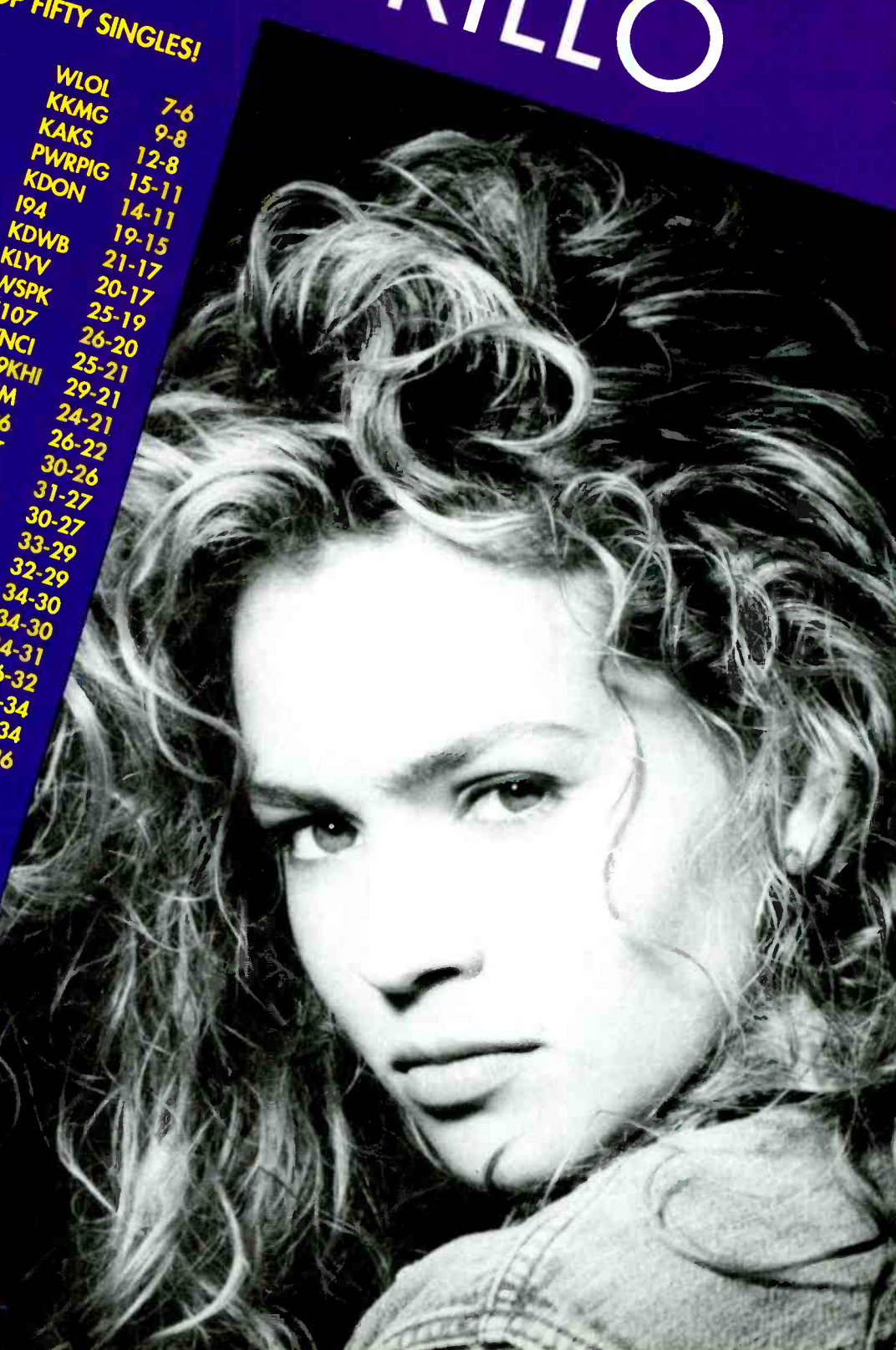
WATCH FOR ELISA ON

CLUB



Chrysalis®

Written by Elisa Fiorillo/Prince/  
 Levi Seacer Jr./David Z  
 Produced, recorded and mixed by David Z



## Guarnieri An Enigma VP/A&R

John "Veal" Guarnieri has been promoted to VP of A&R at Enigma Records, it was announced by label CEO **William Hein**. Previously, Guarnieri had served as the label's Sr. Director of A&R since last year, overseeing such acts as **Stryper**, **David Cassidy** and **the Cramps**. Among his signings were **Cavedogs**, **Beat Goes Bang** and **The Cary Baker Jug Band & Skin-Flute Orchestra**.

Prior to joining Enigma, Guarnieri lengthened his name from Guar so that no one would mistake him for that disgusting splatter-metal band from Virginia.

Once West Coast Director of A&R for EMI, Guarnieri worked with **Queensrÿche**, **Red Hot Chili Peppers**, **Neville Brothers**, **Stray Cats** and **George Thorogood**. Before that, he was Director of A&R at I.R.S., where he signed **the Go-Gos** and worked very hard for little

money. Commenting on his appointment, Guarnieri said, "We want to sign artists that have a lot of influence over the way music is shaped in the '90s. Barring that, we want to sign artists who will sell a lot of records."



**John Guarnieri:** Slice garlic very thin, then baste in marsala sauce.

## MOVIE SCORES

TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUND TRACK
1 GRAVEYARD SHIFT	5.1m	3170	5.1m	—
2 SIBLING RIVALRY	4.0m	2775	4.0m	—
3 WHITE PALACE	3.4m	3990	5.0m	—
4 MARKED FOR DEATH	3.4m	2071	33.9m	D Vinyl
5 GHOST	3.1m	1742	176.5m	Varese
6 MEMPHIS BELLE	3.1m	2301	15.5m	Varese
7 QUIGLEY DOWN UNDER	2.6m	2429	7.7m	—
8 AVALON	2.1m	3375	6.5m	Reprise
9 FANTASIA	2.0m	4187	17.9m	B Vista
10 MR. DESTINY	1.9m	1854	9.2m	—

## The Ladder

a rundown of executives on the move



**Ciongoli**



**Distefano**



**Caffrey**



**Cheske**

**Chuck Ciongoli** "With Pesto" has been appointed Group Controller, MCA Records and Music Publishing by **Dan McGill** "Igan's Island," Sr. VP, Finance for MCA Music Entertainment Group. In his new post, Ciongoli will count paper clips used by employees of the company. Before joining MCA, Ciongoli worked ten years at Price Waterhouse, where he fixed the 1989 Best Actor Oscar for **Daniel Day Lewis**.... **Rob Distefano** has been named manager, Dance Promotion, I.R.S., it was announced by **Barry Lyons**, King of the Promotion Jungle. Previously, Rob was the Office Manager, East Coast, until he discovered some incriminating shots of Barry cavorting with an orangutan.... **Betsy Caffrey** "Tea or Me" has been named National Director, Marketing and Sales, Island Visual Arts North America, by **Liz Heller**, President of the company and daughter of the legendary "Shagman." .... "My Little" **Margi Cheske** and "Red Lorry, Yellow" **Lori Johns** have been named National Retail Development and West Coast Regional Sales Manager, respectively, at Charisma Records, it was announced by "No, Not That"

**Jerre Hall**, VP of Sales at the label.... "Count" **Steve Lesques** has been appointed Senior Account Executive at Solters/Roskin/Friedman Public Relations by **Maureen O'Connor**, VP, Music Division, at the company. Steve was previously Director of Marketing at Enigma Records and a partner in the Synthecide dance label. His wife dressed him for this photo.... **Jeff** "Somewhere Over The" **Grabow** has been named National Singles Sales Manager, Virgin Records, it was announced by "Re" **Joyce** "The End Is Near" **Castagnola**, VP, Sales, for the label. Prior to joining Virgin, Jeff served as National Product Development Coordinator for the WEA Corporation. His five o'clock shadow is now half past six.... **Steven M. Cristol** "Meth" has been promoted to VP, Marketing, for the Personics Corporation, where his duties will include promotion, advertising, public relations, market research and buffing **Mitch Perliss'** nails.... HITS Sr. Editor **Roy Trakin** has been promoted to nothing, but a kiss & tell biography about his life-long affair with **Charles Laughton** comes out this week.



**Johns**



**Lesques**



**Grabow**



**Trakin**

# NEAR TRUTHS

By I. B. Bad, Los Angeles

You'd have to be in a coma not to hear the industry-wide speculation over which of the *plethora* of new labels will survive the next wave of attrition. At this moment, the **corporate financiers** are looking over their respective empires, deciding who to put the next stack of chips behind. Who's not going to make the cut? Expect some surprising answers come the first quarter.... Speaking of new labels, among those going through an intense period of staffing are **Interscope**, **East West**, **Zoo** and **Terry Ellis'** yet-to-be-named concern.... Yes folks, **Rick Dobbis'** new **PolyGram** label will be called **Alliance** and its new #2 exec in charge of Promotion and Marketing will be **Johnny Barbis**. Is noted producer **Davitt Sigeron** about to ink with the label to helm its A&R effort?.... Speaking of Poly, **Ed Eckstine** will soon be officially made Co-President of the **Mercury** label. Next question is, who's the other "Co?" Stay tuned.... From the strange-but-true file comes a tale of an **artist manager** who forces an **A&R** change within a label for his act, charging that the current A&R exec's involvement constitutes a personal conflict of

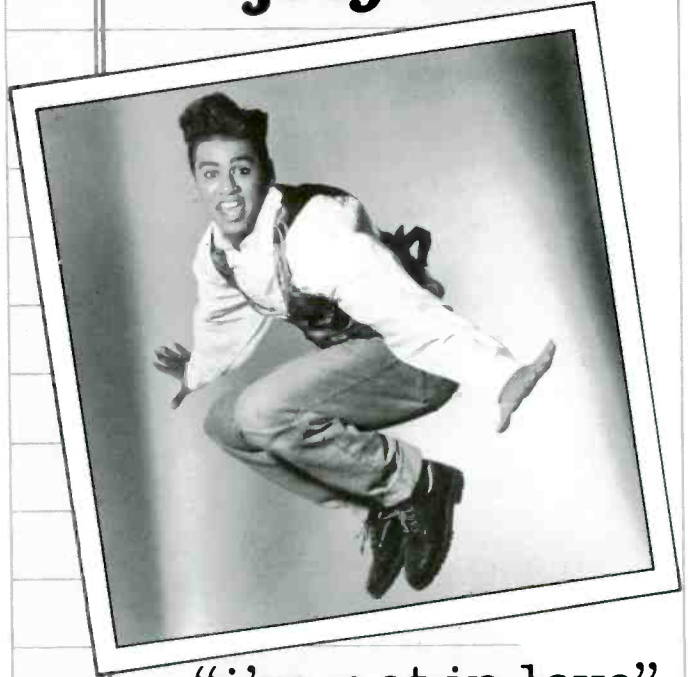
## Moving?



Eddie Mascolo — Will he or won't he move on?

interest. A new project comes out under a new A&R exec and meets with less than glowing reaction. Amidst all the ensuing turmoil, it's interesting to note that the Manager in question had long since parted ways with the artist.... Will the newly refigured **A&M** make **Janet Jackson** an offer she just can't refuse?.... And speaking of the new A&M, what role will Promo Domo **Charlie Minor** play?.... Among those swept up during the recent sweeping changes at **Island** was Marketing honcho **Michael Stotter**.... A Promo Domo who very recently stood on some pretty shaky ground, pulls a couple of rabbits out of his hat and regains the confidence of upper management.... And what two Promo Domos from a West Coast label haven't exchanged words in six weeks?.... **Eddie Mascolo** finding it tough going as he attempts to get out of his current deal with PolyGram Nashville.... Both **ZZ Top** and **AC/DC** are moving massive numbers of concert tickets. Can you say, "multiple nights?".... Look for the **Bob Buziak** label to land at **MCA** in the very near future.... Gospel label **Word** about to conclude a distribution deal. Are there acquisition possibilities?.... **Winterland** is opening an L.A. office, and is currently looking for a skipper to helm it.... Are we seeing the calm before the storm in the **Seymour Stein/Time Warner** situation?.... **Live Entertainment** making a major expansion move with their purchase of **Vestron**. The deal went down for approx. \$21 million.... Names in the Rumor Mill this week include: **John Mrvos**, **Michael Leon**, **Dave Yeskel**, **Wayman Jones** and **Sharon Heyward**.... and the beat goes on.

## joey kid



"i'm not in love"

"Chicago is in love with Joey Kid's version of 'I'm Not In Love.' Top 5 phones all day-parts."

Dave Shakes/B96

"On the first listen, I picked this song off the album. Now, it's a consistent Top 5 Request. The adults can relate to it and the younger demos love it!"

Jay Taylor/KLUC

## FLASHMAKER!

B96	KISN	KNIN
WXKS	WCKZ	KSMB
PWR96	WAEB	KZ93
KWOD	B95	WNYP
WNVZ	KLUC	
HOT97.7	K106	



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# Jude Cole

## "House Full Of Reasons"

The New Single Produced by David Tyson From the album A View From 3rd Street



Management: E.L. Management Inc./Ed Leffler



© 199C Reprise Records



# CELINE DION

## WHERE DOES MY HEART BEAT NOW



"I predict #1 for this powerful song. Celine Dion has a dynamic voice and a very promising career. Don't miss this one!"

MICHAEL NEWMAN STAR 93/San Antonio

"From the first listen I fell in love with Celine's remarkable vocal performance. Great song, sounds like it could be the sleeper hit of 1990!"

MICHAEL SNOW KKBQ/Houston

"Where Does My Heart Beat Now" is currently soaring to the top of the A/C charts. Don't miss Celine perform her hit single on the Tonight Show November 15th!"

Produced by Christopher Neil

Taken from the Epic release: UNISON 80150



GOING FOR TOP 40 ALES NOW 5TH!

epic

# LETTERS

## Lunch with Len

Dear Dennis:

Thanks for running a blurb about my acquisition of the Byrds catalogue. Now that I'm no longer a business manager, I can't afford to keep a low profile.

Our offices are next to Le Dome and I'd very much like to buy you lunch when you feel adventurous enough to make the trek over the hill.

Best regards,  
Len Freedman  
Len Freedman Music  
LA, CA

*Dennis replies: Sorry Len, we're already over the hill, but if you would, why not just send over a few orders of those Maryland Crab Cakes? Le Dome delivers, don't they?*

## Uppendahl Yours

To Roy:

Enclosed please find an advance copy of the Motown 30th birthday book for your review. But wait, there's more! Not only do you get the Ginsu knives, I've enclosed several photos from the book for possible use in HITS. Just imagine how impressed your friends will be!

I was really impressed when I heard you had a baby. But then I realized that it was your wife that gave birth to Tara Paige and you were the proud father. Congratulations!

All the best,  
John Uppendahl  
Solters/Roskin/Friedman  
LA, CA

*Roy replies: Budding publicists could well learn the basics from this superb example of the "pitch" letter. Notice how John subtly indicates what he wants while feigning interest in my personal life, all the while not giving a shit whether I live or die.*

## Judy's Complaint

Dave:

Over \$1.1 million was raised by the dinner alone. That's all I have to say. These men look foolish. I have no sense of humor left. Nothing will help — oh, I know. Let's change Baby Trakin's name again.

Love, love, love  
Judy Atencio  
MTV Networks, Inc.  
Universal City, CA

*Dave replies: Sorry Judy, Trakin refuses to rename the tyke, but here's an exclusive shot of his new daughter's reaction to your suggestion he call her George Brett.*



## Durham Bull

Dear Mike:

You never printed my pictures, assholes! Here's the shot of Nikke Stewart, MD at WHYY in Montgomery, and all my promo friends.

Regards,  
Lee Durham  
Motown Records  
LA, CA

*Mike replies: Sorry, Lee. To make it up to you, here's a photo of you and your promo friends when you lose your gigs and are forced to become Value-Rite shoe salesmen. Hope you enjoy it.*



# FAR TRUTHS

By Danny Fields, New York

Great amounts of excitement and beauty were summoned forth on behalf of EMI hitmongers, the **Pet Shop Boys**, in town from London for interviews and the video shoot for "Being Boring," from their new "Behavior" LP. The clip is the first-ever directed by famed lensman **Bruce Weber**, who does the **Calvin Klein** and **Ralph Lauren** campaigns, and made last year's Oscar-nominated documentary, "Let's Get Lost," about trumpeter **Chet Baker**. Location for the shoot was a Long Island mansion, and the cast included over a 100 hand-picked gorgeosities, including **Lisa Marie** and **Drena De Niro**, plus a Shetland pony, a roller-skating chimp, two poodles, a dove, a partridge and a pear tree. Watching from the sidelines were manager **Arma Andon**, EMI's **Josh Ziemann** and publicists **Susan Blond** and **Yon Elvira**. "Intimidatingly beautiful!," said **PSB Neil Tennant** of the afternoon's activities.... **Polygram** previewed the new **Scorpions** album, "Crazy World," at the very robust Soho Brewery, as group members **Klaus Meine** and **Matthias Jabs** were presented with globes signifying their first Polygram worldwide release. Present were label titans **Steve Pritchett**, **Jim Lewis**, **Madelyn Scarpulla**, **Dawn Bridges** and **Lynne B. Lubash**, while **Scott McGhee** and **Vicki Rovner** repped management, and **Nick Caras** of **ITG** held up the agency end. Retail, radio and press potencies feasted on **chicken wings**, **ribs**, **sharpnose puffer mousse**, **roast beef sandwiches** and **homemade beer**.... The first **American Nordoff Robbins Music Therapy Clinic**, at **NYU**, had its long and eagerly awaited opening last week, and touring the splendid facility were **Ahmet Ertegun** (who's Chairman of the Foundation),

## Gorgeosities!



*Pet Shop Boys: Beautiful in Bruce Weber's music vid bow.*

**Ron Delsener**, **Peter and Joyce Rudge**, **Phoebé Snow**, **Tears For Fears' Curt Smith** with fiancée **Frances Pennington** and **NYU Chancellor L. Jay Oliva**. A cocktail reception followed, catered by the **Hard Rock Cafe**.... The breathtaking, authentically art deco **Radio City Suite** on the 64th floor of **30 Rock** was the setting for **Columbia's** double-platinum presentation to **Mariah Carey** for her self-titled debut. **Butlers** brought around **roquefort cheese** and **walnuts in flaky pastry**, **marinated jumbo shrimp** with **dill on Russian bread**, **poppyseed cheese puffs** with **goat cheese**, **skewered swordfish** with **rosemary mayonnaise** and **filet mignonettes** with **sauce bearnaise!** **CBS** (or should we say **Sony**) colossi on hand included **Tommy Mottola**, **Don Ienner**, **Rick Chertoff**, **Dave Novik**, **Sara Melendez**, **Mary Ellen Cataneo**, **Michele Mena**, **Michele Anthony**, **Tony Martell**, **Jerry Lembo**, **Jerry Blair**, **Bob Garland**, **Jack Rovner**, **Amy Strauss**, **Ron Piccolo**, **John Doyle** and **Eddie Pugh**. **Randy Hoffman** from **Champion Entertainment** and **Shore-Fire Media's Marilyn Laverty** also gathered to honor the star, who made a spectacular entrance in black sequins.

# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

It's a veritable potpourri of talent this week with the creative minds of **DNA** leading the way. Thanks to a little help from **Suzanne Vega**! The rock duo of **Nelson** continue their hot streak with the second single, and **Phil**

**Collins** has another hot one for Top 40. Also on the rise this week, **Cheap Trick** with the second from their latest project. And, keep your ears on the **Chris Isaak**, it's a monster!

**DNA W/SUZANNE VEGA TOM'S COLUMBIA**

**Singles:** 27\* **Albums:** — **Avg Move:** 3.53 **Aggrsv:** 24  
That amazing adaptation of Vega's album cut is going straight to the top with big sales and phones. Scoring MTV "Buzz Bin" rotation and hot adds at Y95, KXYQ, PWRPIG, FM102, WNVZ, XL106, WKZL, 999KHI, KBFM, KBOZ, KFFM, KSMB, KZIO, WBWB, WBXX, WIFC, WWSR, KLUC, WNNK, WPST, WTFX, WAEB, KZFM and KKMg. Gaining at KIIS 15-10, WHYT 14-7, WPGC 9-5, WQGN 10-7, WTHT 12-9, PWR106 18-11, WAVA 25-15, KOY 17-13, KWOD 38-25, Q105 27-17, KSAQ 31-22, Q106 18-11, WJMX 25-18, KC101 25-19, KZOZ 40-35, WSPK 17-12, ZFUN 21-16, KCHX 30-26, WJAD 29-25 and B95 32-28.

**NELSON AFTER THE DGC**

**Singles:** 47\* **Albums:** 31\* **Avg Move:** 2.60 **Aggrsv:** 28  
These stud extrordinaires are rocking the airwaves once again with the second release from their hot debut album. Hot new adds this week: KKRZ, KSAQ, WPHR, I95, XL106, 95XIL, KC101, KSMB, KTRS, KYYY, KZOZ, PWR92, Q101, WHOT, WIKZ, WLRW, WQGN, WQUT, WVBS, Y102, Y94, WILN, WWFX, WAAL, 95XXX, WLAN, K92, Z102, WRQN, Z104 and WAEB. Moving 21-17 at WDFX, 34-28 Q102, 35-24 CK105, 39-30 WDBR, 38-30 WHTO, 39-33 WKRZ and 27-19 FM104. Debuting at PIRATE, X100, B94, KXYQ, PWR99, PRO-FM, 92X, WKSE and more.

**PHIL COLLINS HANG IN ATLANTIC**

**Singles:** — **Albums:** 29\*  
His latest from the current smash album is starting out strong in its first week with out of the box believers at WBLI, WPLJ, KPLZ, B94, X100, Y100, KXYQ, PWRPIG, Q102, WKSS, B93, HOT94.9, Y107, FM100, WKZL, WGTZ, 93Q, 99KG, G98, KBOZ, KC101, KCHX, KCMQ, KFRX, KFTZ, KKRZ, KMOK, KNIN, KNOE, KSMB, KTMT and more.

**CHEAP TRICK WHEREVER EPIC**

**Singles:** 46\* **Albums:** — **Avg Move:** 2.17 **Aggrsv:** 31  
This is the second single from their latest album and it's developing steadily with strong new adds reported at KPLZ, KDWB, WNCI, K96.7, WKZL, 93Q, KBFM, KLYV, KWNZ, KWTX, WBWB, WCIL, 103CIR, WPFR, WLAN, CK105, KCAQ, KSND, WAPE, Z102 and KZZB. Gaining 27-23 at KXYQ, 37-29 WJMX, 36-30 KFTZ, 36-30 KYYY, 33-28 KFMW, 39-34 KMCK, 28-23 WHTO, 39-34 WILN, 36-31 WOMP, 38-34 95XXX, 40-36 KTMT, 22-18 KZ93, 29-25 KZII, 36-32 KZIO, 32-28 WIFC, 38-34 WWFX, 30-25 G105, 39-35 KZZU, 29-25 WVKS, 33-29 Z104, 28-22 JET-FM, 40-34 WKRZ and 34-29 KISR.

**2 IN A ROOM WIGGLE IT CUT/CHARIS**

**Singles:** 25\* **Albums:** — **Avg Move:** 2.62 **Aggrsv:** 20  
This is an up and coming new band on this very hot new label and the first single is going on now at WEGX, KKRZ, KOY, Q102, K96.7, KCMQ, WABB, 103CIR, WKEE, WSNX, WVBS, WRQN, KCAQ, KZFM, KAY107 and KPXR. Jumping 10-4 at WPLJ, 4-3 Z100, 11-8 WZOU, 7-4 WHYT, 7-6 WXKS, 11-8 WLOL, 9-7 WIOQ, 12-9 WSPK, 17-12 PWR106, 20-14 Z95, 24-19 WPGC, 28-21 PWRPIG, 28-22 PRO-FM, 18-13 HOT102, 22-17 KROY, 25-15 WKSE, 24-20 HOT94.9, 30-19 WBXX and 30-26 WOVV.

**INFO SOCIETY THINK T.BOY/WB**

**Singles:** 41\* **Albums:** — **Avg Move:** 2.56 **Aggrsv:** 26  
This one continues to grow this week with single sales developing and phones picking up. New adds include WHYT, K96.7, WKZL, WBXX, 999KHI, 95XXX, KF95, KZZB, WRCK and WZKX. Gaining 7-6 at HOT97, 11-7 PWR96, 11-8 WCKZ, 12-10 Z99, 12-9 KFMW, 10-9 KFBQ, 20-15 B96, 29-23 KXXR, 20-15 Q105, 25-20 HOT102, 28-23 XL106, 23-16 KSMB, 40-34 KCHX, 22-16 KTMT, 21-16 CK105, 29-25 KNOE, 35-31 WWFX, 37-33 B95, 29-24 KSND, 33-29 KCAQ, 29-24 K106, 21-14 KZFM, 25-21 WKRZ and 27-23 WOKI.

**BILLY JOEL AND SO IT COLUMBIA**

**Singles:** 43\* **Albums:** — **Avg Move:** 2.69 **Aggrsv:** 31  
This is a left field hit from the Storm Front album that has taken Adult radio by storm and is now conquering Top 40. New adds this week: Z95, 92X, KSAQ, K96.7, KIXY, KYYY, WAZY, WQUT, Y94, WLAN, WINK, Z102, G105, KAKS, KGOT, KISR and WSSX. Jumping 8-7 at Y100, 3-2 KXYQ, 16-9 WVKS, 28-24 Z100, 31-27 WPLJ, 25-18 I95, 29-25 KISN, 33-17 WNYP, 26-19 Y102, 39-33 KCHX, 31-25 WCIL, 28-22 103CIR, 37-32 99KG, 30-25 KMOK, 39-34 KNOE, 32-27 WBWB, 40-35 WDBR, 25-20 WPFR, 35-31 95XXX, 38-34 KCMQ, 24-20 SLY96 and 31-27 WIFC.

**ELISA FIORILLO ON THE WAY CHRYSALIS**

**Singles:** 44\* **Albums:** — **Avg Move:** 2.08 **Aggrsv:** 21  
She's definitely on the way up with her current hit single which continues to pick up big support from stations like KZZP, PRO-FM, KBFM, Q104, WJMX, WPFR, HOT99.9 and WTFX. Jumping at WLOL 7-6, KKMg 9-8, KAKS 12-8, KDWB 21-17, PWRPIG 15-11, WNCI 25-21, Y107 26-20, 999KHI 29-21, WSPK 25-19, G98 34-30, KFFM 33-29, SLY96 26-22, WWFX 40-36, B95 31-27, KZZU 34-30, I94 19-15, KISR 36-32 and WTHT 30-26.



# TURNING LOTS OF HEADS AT RADIO!

## SURFACE "THE FIRST TIME"



**HOSH GURELI**, KMEL "Home Run."



**MICHAEL MARTIN**, KIIS-FM "Destined to be a #1 record."



**CADILLAC JACK**, WZOU "Immediate phones from women of all ages as soon as it hits the air."



**ALBIE D.**, WPGC "'THE FIRST TIME' has all the ingredients to be a stone cold smash, already pulling phones."



**KEVIN WEATHERLY**, Q106 "Already in a full time power rotation with 21-13 (HOT) incredible response from every demo. This is absolutely a no risk situation. It's a smash!"

## BILLY JOEL "AND SO IT GOES"



**GUY ZAPOLEON**, KHMV "'AND SO IT GOES' is a standard."



**PAUL CANNON**, PRO-FM "It's really kicking in."



**DAVE ROBBINS**, WNCI "Billy Joel is the perfect adult Top 40 artist for 1990. 'AND SO IT GOES' is a smash."



**FRANK AMADEO**, Y100 "Billy Joel is the quintessential mass-appeal artist."

SINGLES TO **FLIP** FOR.



On  
Columbia.

# CROSSEOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

**Johnny Gill** has a big week with airplay spreading to all dayparts while last week's Wildcard **Surface** is building fast with lots of majors and moves. **Bell Biv DeVoe** are picking up steam with this single with album sales

staying steady while **Vaughan Brothers** remain huge at retail with good jumps and response at radio. **Iggy Pop & Ralph Tresvant** — Hits!

## BLACK/DANCE

### JOHNNY GILL FAIRWEATHER FRIEND MOTOWN

**Singles:** 40\* **Albums:** 50 **Avg Move:** 3.12 **Aggrssv:** 22  
Tons of Top 10 reports with new adds WPLJ, KSAQ, WNVZ, K96.7, XL106, KJ103, WZZG, WGTZ, 99KG, 999KHI, G98, KCHX, KCMQ, KKHT, KKSS, KLYV and KQIZ. Jumps for WPGC 16-10, KMEL 10-8, FM102 13-9, KROY 10-8, KIIS 21-17, PWR106 31-27, HOT97 31-23, WXKS 28-24, KOY 22-18, PRO-FM 35-31, PWRPIG 22-18, KTFM 29-22, Y107 32-24 and WPRR 26-21.

### SURFACE FIRST TIME COLUMBIA

**Singles:** 49\* **Albums:** — **Avg Move:** 2.42 **Aggrssv:** 11  
Last week's Wildcard has a big week with adds at B96, KKBBQ, KRBE, KEGL, WL0L, PWRPIG, Q105, KHTK, Y108, I95, B93, WKSE, Z99, 95XXX, 99KG, KBFM, KC101, KDON and more. Moving 12-9 KMEL, 34-29 KKFR, 31-27 KROY, 21-13 Q106, 39-29 CK105, 30-26 KLUC, 38-34 B95, 39-34 WAEB and Deb 26 KIIS.

### BELL BIV DEVOE I THOUGHT MCA

**Singles:** 38\* **Albums:** 13 **Avg Move:** 2.36 **Aggrssv:** 17  
Single is spreading now that "Do Me" is slowing. New adds at Q105, WGTZ, G98, KNOE, KWNZ, WGRD, WVBS, WVSR, WHTO and KCAQ. Jumping at KIIS 20-15, HOT97 33-18, B96 24-19, WPGC 21-16, KMEL 25-17, PWRPIG 18-13, KTFM 27-20, Y108 21-17, CK105 31-22, WFHT 28-20, WQGN 24-18, KMCK 30-25, WJMX 24-20, G105 32-27, KZFM 34-27 and KPRR 21-17.

### RALPH TRESVANT SENSITIVITY MCA

**Singles:** 48\* **Albums:** — **Avg Move:** 5.21 **Aggrssv:** 8  
This week's Wildcard has killer moves and single sales with adds at KIIS, WXKS, WPGC, HOT97.7, KROY, PWRPIG, Y108, WKSS, KFBQ, CK105, KLUC, KDON, KCHX, KCAQ, K106 and I94. Moving 34-29 PWR106, 15-11 KMEL, 39-31 KKFR, 25-12 FM102, 30-26 Q105, 35-18 WCKZ, Deb 27 HOT97 and Deb 30 Q106.

### CARON WHEELER LIVIN IN EMI

**Singles:** 50\* **Albums:** —  
Continues to spread with new play at VH-1, 92X, B93, CK105, KCHX, KMCK, WDBR and B98. Moves 11-10 WXKS, 28-20 KXXR, 33-24 999KHI, 38-31 WSPK, 40-36 KTRS, 33-29 WWFX, 25-21 B95, 19-11 KZFM, 22-18 KKMGM, 36-32 KAKS and Deb 33 WPLJ.

### HI FIVE I JUST JIVE/RCA

Pulling some early phones with adds at WPGC, KHTK, KTFM, Y107, 999KHI, KNOE, KZII, KCAQ, KZZB, KPRR, KAKS and KQIZ. Moves for KKFR 33-27 and WCKZ 36-27.

### C.C. MUSIC FACTORY GONNA MAKE COLUMBIA

**Singles:** — **Albums:** — **Avg Move:** 3.67 **Aggrssv:** 2  
Early play in LA & NYC with adds at KIIS, HOT97, B96, KKFR, KXXR, WKSS, KTFM, WCKZ and I94. Moves at KMEL 28-24.

### GUY I WANNA GET MCA

Already selling singles from Black play with Top 40 adds at KOY, FM102 and KKMGM. Moves 27-23 KMEL and Deb 36 KKFR.

### TKA CRASH T.BOY/WB

New single goes right on the air at B96, KRBE, WL0L, KXXR, B95 and KPRR.

### LL COOL J AROUND THE DEF JAM/COLUMBIA

**Singles:** — **Albums:** 20  
Majors and retail lead with adds at WL0L, KMEL, KGGI and I94.

## ROCK/POST MODERN

### VAUGHAN BROS. TICK TOCK EPIC

**Singles:** — **Albums:** 11 **Avg Move:** 2.06 **Aggrssv:** 17  
Retail monster is spreading from Album and Adult radio with new play from Y100, 92X, KXX106, FM100, KFTZ, KKHT, KYYY, WAYS, 103CIR, WDBR, WILN and WFLY. Jumps 14-10 B93, 15-10 KTUX, 27-19 KSAQ, 34-26 WKZL, 29-22 KFMW, 37-31 KZOZ, 33-28 KCHX, 25-20 KNIN, 31-26 WQUT, 37-33 KIXY, 36-32 KTMT, 30-26 WIFC, 28-23 WVKS, 35-31 KZZU and 33-28 WKRZ.

### BLACK CROWES HARD TO DEF AMER/GEFFEN

**Singles:** — **Albums:** 37\* **Avg Move:** 2.02 **Aggrssv:** 13  
Retail leads with new adds at OK95, ZFUN, K106, KTUX and WYCR. Moving at KRZR 10-6, WKSF 31-24, Q104 16-11, WAAL 39-34, WAYS 27-23, WOMP 39-35, WQUT 20-16 and WOKI 28-24.

### SOUP DRAGONS I'M FREE MERC/BLIFE

Video and PoMo play lead with new support at KRBE, WKZL, KFBQ, KTRS, KZOZ, WDBR, WIFC and WPRR. Moves 40-33 999KHI, 35-28 KFTZ, Deb 28 WCIL and Deb 33 KNIN.

### IGGY POP CANDY VIRGIN

Duet sounds like a smash and is spreading with adds at PIRATE, KHTK, HOT94.9, KIXY, KNIN, KRZR, WPST, K106 and KATM. Already on Q106, YES97 and KFMW.

### BAD COMPANY IF YOU NEED ATCO

Building from Album radio play with new adds at KIXY, KZIO, WJAD, WVSR, ZFUN, CK105, KZZU, WBBQ, WOKI and FM104. Moves at KMYZ 6-2 and KTUX 38-35.

## POP/ADULT

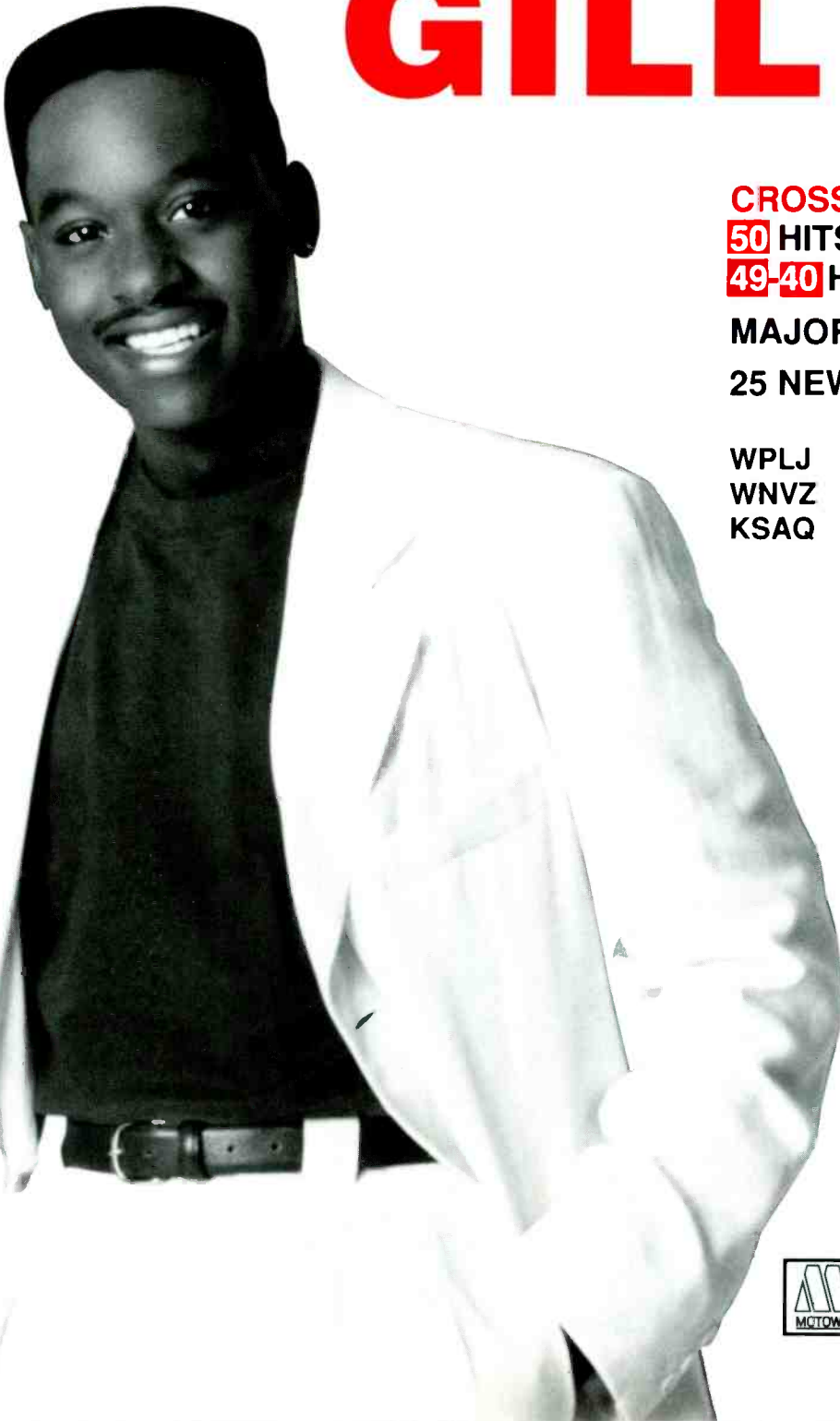
### CARLY SIMON BETTER NOT ARISTA

Big first week with Top 5 Adult base leading. Adds at WXKS, PRO-FM, KSAQ, KISN, G98, KFBQ, KG95, KMOK, KNOE, KTMT, KTRS, WAYS, WCGQ, WDBR, WILN, WJMX, WPRR, WQGN, WBBQ, WERZ, WVKS, KTUX, WANS and KQIZ.

# FAIRWEATHER FRIEND

the third smash single from

# JOHNNY GILL



**CROSSOVERS WINNER!**

**50** HITS TOP FIFTY ALBUMS!

**49-40** HITS TOP FIFTY SINGLES!

**MAJOR MARKET BLOWOUT!**

**25 NEW INCLUDING:**

WPLJ	add	WKSS	deb	21
WNVZ	add	Y108	deb	23
KSAQ	add			

**AVG. MOVE 3.20!**

KMEL	10-8
KROY	10-8
FM102	13-9
WPGC	16-10
WZOU	18-15
KIIS	21-17
KOY	22-18
PWRPIG	22-18
KTFM	29-22
HOT97	31-23
KKFR	26-23
WXKS	28-24
PWR99	28-25
PWR106	31-27
PRO-FM	35-31
KXXR	35-32



**PRODUCED BY  
L.A. & BABYFACE  
FOR LA FACE, INC.**

# REQUESTS

Things are jumping this week as **Deee-Lite** trails **Poison** very closely followed by **Stevie B** who is gaining request momentum in a big way. **Candyman's** making big strides this week at radio and picking up an add at **MTV** as does

**DNA** which had an explosive week at Top 40. **The Party** shows up this week as it continues to develop with programmers reporting requests from all demos.

**POISON SOMETHING... ENIGMA/CAP**

Heavy video rotation continues to fuel this killer ballad as the phones continue to explode this week at **HOT999, JETFM, KEWB, KF95, KJ103, KNIN, KQIZ, KRLC, KSAQ, KYYY, KZ10, PIRATE, SLY96, WABB, WBWB, WCIL, WGTZ, WHHY, WJMX, WLRW, WSNX** and **WZOK**.

**DEEE-LITE GROOVE IS... ELEKTRA**

Programmers are reporting tons of calls as this one spreads to all dayparts. Hot mentions this week come from **B93, KBFM, KF95, KFQX, KMCK, KQCR, KQFX, KSAQ, KTRS, KWOD, KZFM, WBWB, WCIL, WILN, WIOQ, WQGN, WYKS, XL106** and **ZFUN**.

**STEVIE B BECAUSE I... LMR/RCA**

Huge ballad picking up major female requests, and check out the average move! This week's hot include: **95XIL, B93, KF95, KG95, KHTK, KOKZ, KQCR, KQFX, KRLC, KZFM, Q101, WCIL, WIOQ, WJMX, WZOK, ZFUN** and **Y95**.

**WINGER MILES AWAY ATLANTIC**

Solid rotation at **MTV** as well as monster night time phones continue to tell the story as hot mentions come in this week from **B93, JETFM, KEWB, KG95, KNIN, KQIZ, KRLC, KSAQ, KTRS, SLY96, WHHY, WJMX, WLRW, WQUT** and **WRQN**.

**WARRANT CHERRY PIE COLUMBIA**

Huge sales along with heavy video play lead the way as this smokin' rocker continues to pick up tons of requests this week at **B93, KEWB, KF95, KWOD, KYYY, KZ10, PIRATE, WABB, WCIL, WHHY, WQUT, WRLW, WRQN** and **WSNX**.

**ALIAS MORE THAN WORDS EMI**

Top fifteen single sales along with huge phones in all dayparts are igniting this hot ballad as it continues to explode on the phones this week at **KBOZ, KFQX, KMCK, KOKZ, KQFX, KQIZ, KZ10, WCIL, WIFC, WSNY, WRQN, WSNX** and **WZOK**.

**DAMN YANKEES HIGH ENOUGH WB**

Solid rotation at **MTV** along with huge phones still leading as this one continues to develop at Top 40. Hot mentions this week from **95XIL, KBOZ, KEWB, KISR, KNIN, KQIZ, PIRATE, WHHY, WIFC, WJMX, WLRW** and **WQUT**.

**CANDYMAN KNOCKIN' BOOTS EPIC**

Hot rap continues to explode at Top 40 retail and picks up an add this week at **MTV**. Setting the phones ablaze this week at **HOT999, KBFM, KBOZ, KKSS, KOKZ, KPXR, KQIZ, KSAQ, KWOD, WAVA, WBXX** and **Y95**.

**MARIAH CAREY LOVE TAKES... COL**

Second smash in a row is burning Top 40 airwaves across the country and scoring with massive sales. This one is keeping the switchboards busy this week at **B93, KISR, KWOD, SLY96, WABB, WHHY, WJMX, WLRW** and **XL106**.

**BETTE MIDLER FROM A DISTANCE ATLANTIC**

Huge sales continue to lead along with massive airplay and solid rotation at **VH-1**. Smokin' the phones this week at **JETFM, KG95, KPXR, Q101, WAYS, WBWB, WJMX, WRLW** and **WRQN**.

**THE PARTY I FOUND LOVE HOLLYWOOD**

Huge phones from all demos continue to lead as this one spreads to all dayparts. Hot mentions this week include: **JETFM, KG95, KHTK, KQCR, KTRS, WGTZ** and **WNYP**.

**SOHO HIPPYCHICK ATCO**

PoMo samples lend a unique sound to this dance track that continues to pull big phones and sell singles. Hots this week include: **KWOD, Q101, WBXX, WCIL, WIFC** and **WRQN**.

**DNA f/ S. VEGA TOM'S DINER A&M**

Monster dance single smokin' at Top 40's across the country and picking up an add at **MTV** this week as well. Pounding the phones for **KSAQ, KWOD, Q106, WAVA, WILN, WJMX** and many more.

**ALSO GAINING REQUEST MOMENTUM**

**2 IN A ROOM**  
**JON BON JOVI**  
**WILSON PHILLIPS**

**WIGGLE IT**  
**MIRACLE**  
**IMPULSIVE**

**CHARISMA**  
**MERCURY**  
**SBK**

**WHITNEY HOUSTON**  
**GEORGE MICHAEL**  
**VAUGHAN BROS.**

**I'M YOUR BABY**  
**FREEDOM '90**  
**TICK TOCK**

**ARISTA**  
**COLUMBIA**  
**EPIC**

# BETTER TELL YOU THE FACTS ON CARLY SIMON.

**CROSSOVER!  
EARPICKS WINNER!  
MOST ADDED TOP 40!  
6-3 POP/ADULT!**

WXKS add  
PRO-FM add  
KSAQ add  
KISN add  
WBBQ add  
WERZ add  
WVKS add  
KTUX add  
WANS add  
KQIZ add  
G98 add  
KFBQ add  
KG95 add  
KMOK add  
KNOE add  
KTMT add  
KTRS add  
WAYS add  
WCGQ add  
WDBR add  
WILN add  
WJMX add  
WPRR add  
WQGN add

**BREAKING AT:  
KMCK**

*From the album*  
**HAVE YOU SEEN ME LATELY**

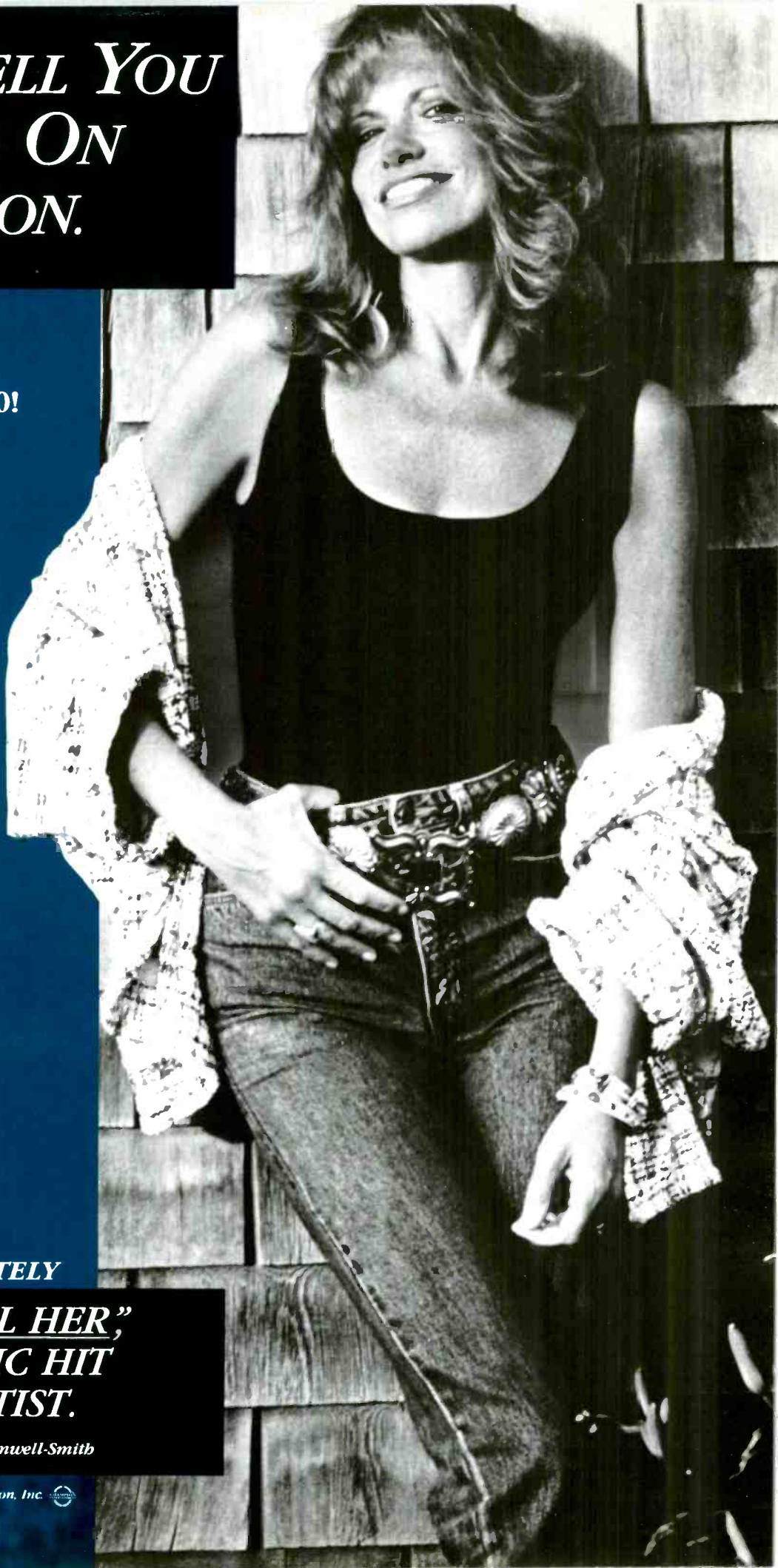
***"BETTER NOT TELL HER,"  
THE NEXT CLASSIC HIT  
BY A CLASSIC ARTIST.***

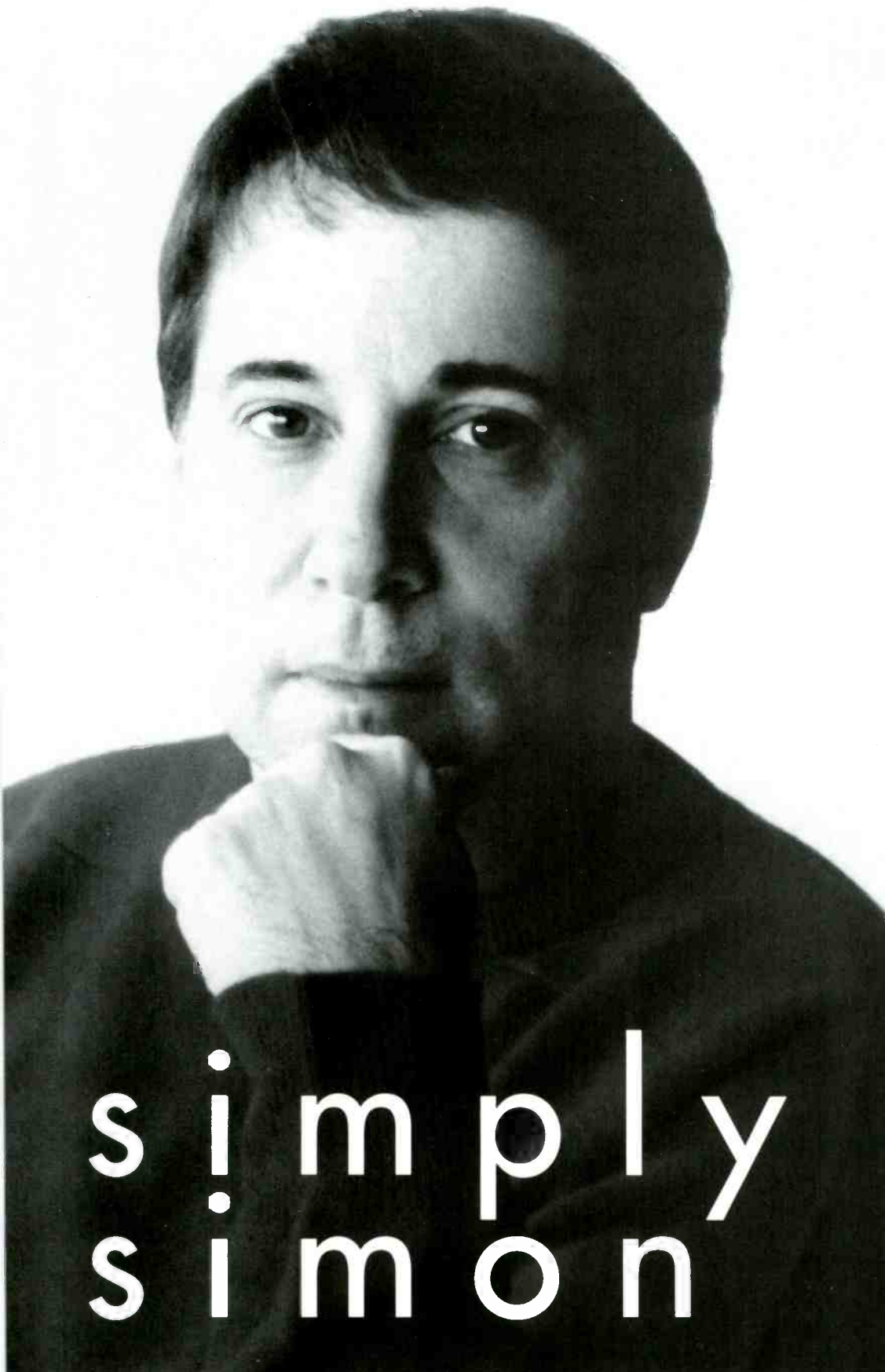
*Produced by Frank Filipetti and Paul Samwell-Smith*

Management: Champion Entertainment Organization, Inc. 

**ARISTA**

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simply  
simon

*"It's Brazilian rhythms, West African guitar stylings." That's how Paul Simon describes "The Rhythm of the Saints," his new album and, as the follow-up to the much-lauded 1986 release "Graceland," the latest entry in his log of World Beat travels. It's a long way from "Mrs. Robinson" and "The Sounds of Silence" — this time, Simon's explorations take him to South America, where he picks up a batch of eerie, haunting beats, over which he lays melodies that harken back to some of the material on "Graceland," only to discover new ground unlike anywhere he's traveled before. Will it sell, and will it win more Grammys for the veteran troubadour and erstwhile partner of Art Garfunkel? Who cares? It's good music, adventurous and bold, and Simon — who's still rhymin' on "Rhythm" — was only too happy to trace his latest musical journey with HITS' own crazy-after-all-these-years journeyman, Gary Graff.*

The switch from the South African sound of "Graceland" to the Brazilian orientation of "Rhythm of the Saints" is a change of direction, but there are various cultural and musical connections between the two continents, aren't there?

That's so. The connection between West African culture, Brazil, the Caribbean and the U.S. is something that started 400 years ago with the slaves and the African diaspora. But I got into it because of some collaborating I did with Milton Nascimento in the summer of '87. He asked me to sing with him on an album, he was recording in L.A., so I went out there and did the sessions, and afterwards we were just kind of standing around in the parking lot, late at night, and he said, "You have to come to Brazil." I told him, "I'd like to come down. I'd like to hear some drumming." **Why drumming?**

It was because of a few things. There was something Quincy Jones had said to me — that the



Back in their "Tom & Jerry" folk salad days of peach fuzz and flattops. Whatta coupla geeks!

great singers come from South Africa, but the great drummers come from West Africa. Then I was working on a musical, and one of the musicians I was involved with was Eddie Palmieri. He told me that the drums from West Africa went to Brazil, then into the Caribbean and so forth. He told me the great poly-rhythmic drumming society of the world is Cuba. That was his opinion. So I knew there was this route the drum had taken, so when Milton said to come down to Brazil, I knew I wanted to hear what traditional drums sounded like there, with Brazilian percussionists.

**A great deal of their drumming has a religious connection.**

That's right. That's why the album's called "The Rhythm of the Saints." Because the slaves were prohibited to worship in their own religions, they correlated their deities with Catholic saints. Their masters allowed them to worship as long as they were worshipping Santa Anna and not Shango or whoever their

deity may have been. Those religions are still active and vital in Brazil, Puerto Rico and Cuba.

**How did you decide to combine the Brazilian rhythms with West African guitar?**

Through a friend of musicians that Hugh Masekela knew, I was introduced to Vincent Nguini, a guitarist from Cameroon who was living in Washington, D.C. and we began to work together. I'd bring the drum tracks up from Brazil, Vincent would listen to them and put in his West African guitar style. Six months later, I'd go back down to Brazil and get some more drum tracks. This wasn't my main project at the time. I was working on a musical.

**What's that about?**

It's a Puerto Rican story, a true story that starts in Puerto Rico in the '40s and continues in New York in the '50s and '60s. I won't go into it any further, because I'm a good eight months away from picking it up again.

**The whole conception of the songs on "Rhythm of the**

**Saints" seems different from the normal way of doing things in pop and rock.**

It's not a typical singer/songwriter mode of operation, but it's not an uncommon rock & roll approach. Many bands cut a groove track, then write a song over it. That's been going on for

**you used from Brazil?**

Olodum comes from Salvador and Bahia in the north of Brazil. It's a group of 14 drummers — ten bass and four snare drums. There's no studio where they live; we recorded the group right in the streets with an eight-track we brought up. We had micro-

**"A friend of mine once said that he prefers the depression that comes with a hit than the depression that comes with a flop...."**

decades. I did the same thing, but with Brazilian drum tracks.

It's really not any harder than the other way. It took a little bit of practice to make it feel right, but now I'm more comfortable doing it that way than sitting down with a guitar and making up a song. When the rhythm track is right, I know if I write a good song over it, I'll have a decent record. The other way — if I wrote the song first — you have to wonder if you're going to cut a really good track to go with it. It's very frustrating to write a song you like and not make a good track. I've done that.

**Who are these drum groups**

phones on telephone poles and the backs of chairs while the band played. The video I did with them [for the first single, "The Obvious Child"] was shot in the old square in Salvador where the record was made.

The Uakti group was from Milton Nascimento's state. They're classically trained. There are four in the group. They studied at the University of Salvador and two of them were members of the philharmonic in Bahia. They were minimalists, more influenced by Philip Glass than by African music. They combined folkloric textures with minimalist thinking.

**Coming off the phenomenal**

Bonnie Raitt and Paul Simon talk about Grammys.





A formal outing with the Chairman.

success of "Graceland," did you feel any pressure making "The Rhythm of the Saints"?

No. I never feel that pressure. I didn't feel any intimidation because of "Graceland." That record made things easier — the Brazilian musicians were eager to record and everybody thought, "Oh, great, it'll be like

made them much more accepting to work with me. Is the satisfaction of projects like this and "Graceland" in the artistic accomplishment rather than the commercial fortunes? A friend of mine once said that he prefers the depression that comes with a hit than the depression that comes with a

**"When people first heard 'Graceland,' they thought it was odd, too."**

Graceland." I had to hasten to tell them, not necessarily. You never know how it's going to turn out. But everyone had heard of "Graceland," which

flop, but it's not influencing the musical decisions I'm making. I'm just not going to be making music in the mainstream of pop right now. That's not the kind of

music I want to make. I don't really care to program a drum track and sing over it. It's not that I think those records are bad — but I wouldn't feel comfortable with it. I did it once with "Cars are Cars," and I didn't like it. It felt weird to me not to have a drummer back there.

**So what is it you're after now?**

Essentially, I'm looking for elements I was familiar with and enjoyed listening to when I was a kid — the grooves, the guitar sounds. South African guitar sounds like early r&b sounds to me. These percussion sounds from Brazil are like something strange from Louisiana — my brain goes to Louisiana when I hear them, and that's because Louisiana was influenced by the Caribbean.

**You've commented before this is an album that takes some time and repeated listenings to fully appreciate.**

Well, when people first heard "Graceland," they thought it was odd, too. When I was first making this record and playing it for people, they liked it, but they weren't really sure. There's often a resistance to something that's new, that feels strange. Then it seeps in and you love it.

I would hope people would be attracted to "The Rhythm of the Saints" on the first listen. I wouldn't expect you to get it that quickly, but it's not like I intended it to be a challenge or an obstacle for people. I hope it's intellectually stimulating without being essentially American rhythms. I anticipate that this record will do better around the world. I'm hoping it's got enough on the first listen so that people like it, but when you go back, you get it even more.

**Part of the difference is that there's a different type of dynamic at work here, even different from the stuff on "Graceland."**

It's different than a trap drum set, that's true. It definitely had an effect on the way I wrote. There's a hypnotic quality to this kind of drumming that made the songs more dreamlike and less linear, musically and lyrically. That was

coming, anyway. That was happening on "Graceland." I tried to make this album a really southern hemisphere record. It's less urban. It's got more nature in it. You can feel the heat, the drums, the wood and the skin, that acoustic of sound.

**In the lyrics, there's much more playing with the language rather than presenting direct thoughts, which can make things intriguing, but also difficult to grasp.**

I'm always talking about something. If we're talking about a reasonably intelligent person who listens to the song and says, "I don't know what he's talking about," then I haven't done my job. That's not what I intended. But there should be enough pleasure to be gotten from the music — the rhythm of the drums or the sound of the words — even if the meaning isn't perfectly clear.

**You're planning to tour for this album.**

I am. I'm going to go out with a big band, about 17 musicians. There will be four percussionists from Brazil, Vincent Nguini, some musicians from the "Graceland" tour, and some American musicians, like Richard Tee and Steve Gadd. The material will be the whole spectrum — from Simon & Garfunkel up to "The Rhythm of the Saints."

**Do the new methods of working you've adopted on "Graceland" and "The Rhythm of the Saints" change the way you look at or perform the older songs?**

Sometimes you can find a different way to do them that makes them feel right. There are a great many songs I haven't done in a long time, so I'll see. I enjoyed singing "Still Crazy After All These Years," on the 15th anniversary of "Saturday Night Live." Mostly, I try not to be judgmental about the stuff in the past, which I can't change anyway. I'm a critical person, and I'd rather be a little forgiving about stuff I did when I was young. ✨



# 2 IN A ROOM

# WIGGLE IT

Produced by George Morel for Dance Line Productions  
 Management: AM/PM Entertainment Concepts, Vito Bruno

**FLASHMAKER!**  
**31-25 HITS TOP FIFTY SINGLES!**

**MAJOR MARKET ACTION INCLUDES:**

Q102	add	WZOU	11-8
WEGX	add	WLOL	11-8
KKRZ	add	PWR106	17-12
KOY	add	HOT102	18-13
		Z95	20-14
WPHR	deb 19	KEGL	18-15
KIIS	deb 28	WKSE	25-15
WNVZ	deb 28	KKFR	20-17
KXXR	deb 33	KROY	22-17
KKBQ	deb 35	WPGC	24-19
		HOT94.9	24-20
Z100	4-3	PWRPIG	28-21
WPLJ	10-4	KTFM	24-21
WHYT	7-4	PRO-FM	28-22
WXKS	7-6	PWR99	25-22
WIOQ	9-7		



charisma

BRENT

BOURGEOIS

B

**MOST ADDED A/C!**

**EARLY TOP 40 BELIEVERS:**

- KISN
- KMOK
- Q104
- WAYS
- 103CIR
- ZFUN
- KYRK

"TIME OF THE SEASON"



MANAGEMENT: BILL GRAHAM MANAGEMENT  
 PRODUCED BY DANNY KORTCHMAR AND CO-PRODUCED BY BRENT BOURGEOIS

# EARPICKS

Current favorites as chosen by members of all segments of the music industry

Well, single #5 from **Phil Collins** could be another winner run with mentions from everybody while former **New Edition** member **Ralph Tresvant** is already Top 30 in single sales with radio and retail talking. The ballad from **Dino**

should have a good first week at radio with his second single while the second release from **Breathe** is picking up good talk. Watch **Chris Isaak** and **Iggy Pop** — stories are building at radio!!

## WINNERS

<b>1</b>	<b>PHIL COLLINS</b>	HANG IN LONG (Atlantic)	<b>6</b>	<b>NELSON</b>	AFTER THE RAIN (DGC)
<b>2</b>	<b>R TRESVANT</b>	SENSITIVITY (MCA)	<b>7</b>	<b>CARLY SIMON</b>	BETTER NOT... (Arista)
<b>3</b>	<b>DINO</b>	GENTLE (Island)	<b>8</b>	<b>CHRIS ISAAK</b>	WICKED GAME (Reprise)
<b>4</b>	<b>BREATHE</b>	DOES SHE LOVE (A&M)	<b>9</b>	<b>JASMINE GUY</b>	TRY ME (WB)
<b>5</b>	<b>W. TO POWER</b>	I'M NOT IN LOVE (Epic)	<b>10</b>	<b>IGGY POP</b>	CANDY (Virgin)

**GREG ADAMS/KFFM/YAKIMA**  
Dino/W To Power/Breathe

**DONNA AGRESTO/TRACKS/NORFOLK**  
R Tresvant/J Guy/J Buffett/Cure

**B ALBRIGHT/SAM GOODY/EDISON**  
D Lopez/C Dennis/R Palmer/Outfield

**K ALTOMARE/RHINO RECORDS/LA**  
Jellyfish/P Simon/I Pop/H Love Gods

**JON ANDERSON/KQIZ/AMARILLO**  
Dino/B Bourgeois

**RICK ANDRADE/ZIPS/TUCSON**  
En Vogue/L Colour/Pebbles/C Black

**D ANTHONY/TALENTMASTERS/ATL**  
C Isaak/I Pop/V Bros

**TRACY AUSTIN/B93/AUSTIN**  
V Bros/Nelson/I Pop/B Boo

**DANNY B/KZFM/CORPUS CHRISTI**  
Dino/W To Power/C Dennis/R Tresvant

**TOMMY B/KZIO/DULUTH**  
Breathe/Bad Co

**G BAIN/Q RECORDS & VIDEO/MIAMI**  
C Simon/R Tresvant/Kyper/P Collins

**A BANNING/B IN MUSIC/GRAND RPDS**  
L Mob/P Collins/Breathe/D Purple

**JERRY BANTA/WYKS/GAINSVILLE**  
Breathe/J Guy/P Collins

**CINDY BARR/SPECS/MIAMI**  
L Ends/LL Cool J/R Tresvant/P Simon

**M BASHKIN/BAKER & TAYLOR/CHIC**  
P Collins/R Tresvant/Breathe/Dino

**L BATCHECK/REC & TAPE/COLUMB**  
S Winwood/JJ Fad/R Tresvant/Guy

**K BAXTER/SIGHT & SOUND/PORTLAND**  
2 In A Room/Al B Sure/C Dennis/I Society

**S BEAN/HARMONY HOUSE/DETROIT**  
Fleetwood Mac/J Guy/P Collins/C Simon

**KEN BENSON/WRQN/TOLEDO**  
I Pop/C Dennis/P Collins

**J BLAINE/MUSIC PEOPLE/OAKLAND**  
D Mode/S Winwood/P Simon/PR Teachers

**TED BRANDI/WLAN/LANCASTER**  
Fleetwood Mac/E John/T Wilburys/P Collins

**T BRENNER/ARROW DIST/SOLON, OH**  
G Loves Jezebel/PIL/Charlatans/S Distortion

**BEN BRENT/WALL TO WALL/PHILA**  
G Michael/B Joel/S Sensation/E Fiorillo

**P BROCKMAN/SOUTHWEST/HOUSTON**  
E Brickell/G Osbourne/Go Go's/C Black

**GUY BROUILLARD/CKOI/MONTREAL**  
R Palmer/C Dennis/Outfield/P Collins

**MIKE BROWNE/Y102/READING**  
D Henley/S Winwood

**PAUL CANNON/PRO-FM/PROVIDENCE**  
W To Power/J Gill

**DAVE CARROLL/CD ONE-STOP/CONN**  
V Morrison/E Brickell/R Cash/S Winwood

**TOM CASEY/KJMZ/DALLAS**  
R Tresvant/J Guy

**BILL CATCHER/WANS/GREENVILLE**  
P Collins/Dino/C Isaak/I Pop

**JIM CERONE/WBWB/BLOOMINGTON**  
Nelson/D Mode/D Henley

**I CHAFFERDET/UNIQUE/N HYDE PK**  
C Trick/G Michael/D Cassidy/D Mode

**BOB CHASE/KISR/FT SMITH**  
B Bourgeois/Nelson/Dino/Bad Co

**MIKE CHASE/KMCK/FAYETTEVILLE**  
P Collins/INXS/Surface

**BOB CHASE/WJMX/FLORENCE**  
Dino/P Collins/C Simon/Breathe

**S CHRISTIAN/WILN/PANAMA, FLA**  
C Simon/Nelson/Too Short/Dino

**D CLARK/SLY96/SAN LUIS OBISPO**  
Dino/W To Power/J Jackson

**JJ COOK/93Q/SYRACUSE**  
Breathe/G Boys

**JIM COOK/JET-FM/ERIE**  
P Collins/Party/Nelson

# M.C. HAMMER

"PRAY" FROM THE ALBUM PLEASE HAMMER DON'T HURT 'EM

4-2 HITS TOP FIFTY SINGLES!

2 HITS TOP FIFTY ALBUMS!

ALREADY TOP 5!!

# HEART

"STRANDED"

FROM THE ALBUM BRIGADE

AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5
3.18	75	71	23

25-23 HITS TOP 50 SINGLES!

ALREADY TOP 15!!!

# POISON

"SOMETHING TO BELIEVE IN"

FROM THE ALBUM FLESH & BLOOD

16-11 HITS TOP FIFTY SINGLES!

15 HITS TOP FIFTY ALBUMS!

ALREADY TOP TEN!!



# DONNY OSMOND

"MY LOVE IS A FIRE"

FROM THE ALBUM EYES DON'T LIE

AVERAGE MOVE	AGGRESSIVES (4 or more)
3.21	72

36-32 HITS TOP 50 SINGLES!

A MASSIVE CHART JUMP!!!

# PAUL McCARTNEY

"BIRTHDAY"

FROM THE ALBUM TRIPPING THE LIVE FANTASTIC

PULLING PHONES!!!

KEGL add KSAQ add  
92X add 103CIR add

WOV add KIIS-FM add  
Z100 deb 30

BREAKING AT: KSND WSKZ KTMT  
KXYQ KISN WERZ YES97 WJMX  
KUBE WPRR WPST G98

OVER 2 MILLION AMERICANS OF ALL DEMOS ATTENDED THE HIGHEST GROSSING CONCERT TOUR OF LAST YEAR — DEMOS IN YOUR AUDIENCE!!

WE ARE VERY SERIOUS ABOUT THIS HIT RECORD. DON'T PREJUDGE-LISTEN!! LET YOUR AUDIENCE DECIDE!

# DURAN DURAN

"SERIOUS"

FROM THE ALBUM LIBERTY

KZZU add 999KHI add BREAKING AT:  
WAEB add Q101 add HOT94.9 KZZB KTMT  
YES97 add WFMF add KRZR KFBQ ZFUN

# ONE CAUSE ONE EFFECT

"MIDNIGHT LOVER"

FROM THE ALBUM DROP THE AXXE

KGGI add FM102 9-5  
KKMG add KROY 14-9  
KOY deb 26  
HOT97.7 deb 34

KDON 20-16  
194 24-21  
B95 26-22  
KPRR 30-27

ALL THIS RECORD DOES IS PERFORM!!

BREAKING AT:  
KMEL # 21 WCKZ # 24  
KTFM KYRK # 26  
HOT94.9

THE BEAUTIFUL VOICES BEHIND "HAVE YOU SEEN HER" HAVE THEIR OWN HIT RECORD.

# SPECIAL GENERATION

"LOVE ME JUST FOR ME"

FROM THE ALBUM TAKE IT TO THE FLOOR

KKFR add KOY 24-21 BREAKING AT:  
KTFM 30-23 Q106 KGGI #17  
FM102 deb 29 KPRR 28-25 WCKZ

# ADEVA

"I THANK YOU"

CAUSING A SENSATION IN THE NORTHWEST!!

ADD WKSS HARTFORD!  
ON WXKS BOSTON!



# EARPICKS

Current favorites as chosen by members of all segments of the music industry

**DAN CROCE/TRANS WORLD/ALBANY**  
J Guy/P Collins/R Tresvant/Dino

**ALBIE D/WPGC/WASH DC**  
Father MC/C&C Music Factory/TKA

**D DAMOS/WIFC/WAUSAU**  
Outfield/D Henley/Bad Co

**CHUCK DAVIS/WQGN/NEW LONDON**  
Dino/P Collins/Guy

**JOE DAWSON/WBXX/BATTLE CREEK**  
DNA with S Vega/Party/Guy

**RICK DEAM/HEGEWISCH/CHICAGO**  
Prince/P Collins/B Crowes/S Winwood

**V ELLIOTT/V VENDORS/KALAMAZOO**  
JB Jovi/Samuelle/Biscuit/F Jackson

**MARK FEATHER/WQXA/YORK**  
W To Power/R Tresvant

**B FENTY/ASSOC ONE-STOP/PHOENIX**  
J Guy/R Tresvant/P Collins/D Purple

**CHUCK FINLEY/WYYS/COLUMBIA**  
P Collins/W To Power

**LESLIE FRAM/PWR99/ATLANTA**  
C Isaak/Breathe

**JJ GERARD/KQCR/CEDAR RAPIDS**  
P Collins/Dino/Surface

**COLLETTE GILBERT/KHTK/ST. LOUIS**  
Alisha/Breathe/Surface/Dino

**PAM GRUND/WIOQ/PHILLY**  
LL Cool J/TKA/R Clarke/W Bop Torleco

**JIM HARRISON/G105/DURHAM**  
Winger/B Joel/P Collins

**NEIL HARRISON/K106/BEAUMONT**  
I Pop/C Isaak/V Bros/R Tresvant

**KIM HAYES/STREETSIDE/ST LOUIS**  
J Guy/D Purple/P Collins/R Tresvant

**H HAZE/KKSS/ALBUQUERQUE**  
K Kan/Nelson/N Bros

**STEVE HELLER/ZFUN/MOSCOW**  
P Collins

**M HERZER/REC BAR/CORP CHRISTI**  
Al B Sure/S Dragons/P Shop Boys/I Society

**C HOLLOWAY/WKZL/WINST-SALEM**  
C Isaak/P Collins/C Simon

**C HOLMSTROM/ROUND UP/KENT WA**  
Kings X/C Blonde/H Love Gods/N Cherry

**D HOUGHTON/UNIVERSAL/PHILLY**  
D Benoit/M Chesnutt/S Dragons/C Wheeler

**L HUGHES/95XIL/PARKERSBURG**  
P Collins/Nelson/Winger

**JOHN IVEY/WZOK/ROCKFORD IL**  
P Collins/W To Power/E John/C & Effect

**K JAKIELA/GALAXY/PITTSBURGH**  
S Winwood/D Mode/P Simon/D Henley

**J JOHNSON/BUZZ'S NEST/COLUMB**  
P Collins/C Simon/R Tresvant/Guy

**P JOHNSON/PRO ONE-STOP/TEMPE**  
P Collins/Breathe/G L Jezebel/F Mac

**MARK KATRI/KCHX/MIDLAND**  
I Pop/C Isaak

**B KAY/FREE AGENT/WICHITA FALLS**  
C Isaak/I Pop/V Bros/R Tresvant

**JOHN KELLY/KYYY/BISMARCK**  
P Collins/D Henley/B Joel/Surface

**THE KID/KJ103/OKLAHOMA CITY**  
W To Power/R Tresvant/W Houston

**A KLEIN/WIN RECORDS/ELMHURST**  
Concepts Of 1/R Tresvant/L Hathaway

**ROSS KNIGHT/KTFM/SAN ANTONIO**  
W To Power/LL Cool J/Surface/D Lazy

**STEVE KNOLL/KPXR/ANCHORAGE**  
P Collins/Dino/B Bourgeois

**KEVIN KOLLINS/KG95/SIOUX CITY**  
P Collins/Dino/C Simon/Surface

**JIM LASPESA/TOWER SUNSET/LA**  
R Kross/Lyres/B Homes/R Kross

**ROD LAUDERDALE/XL106/ORLANDO**  
Dino/W To Power/Nelson/Outfield

**CHRIS LING/WYAV/MYRTLE BEACH**  
P Collins/Dino/Dramarama/Breathe

**RIC LIPPINCOTT/Z95/CHICAGO**  
BB Devoe/C Trick

**MARK LOBEL/WBLI/LONG ISLAND**  
P Collins/B Bourgeois/R Tresvant

**K MACIVER/F THE MUSIC/ROCH, MN**  
C Simon/Breathe/P Collins/Fleetwood Mac

**STEVE MANN/WQUT/JOHNSON CITY**  
P Collins/Bad Co/D Henley/C Dennis

**M MARTENS/STATEWIDE/POTTER MI**  
D Purple/T Wilburys/Cure

**MAD MAX/KF95/BOISE**  
P Collins/After 7

**JJ MCKAY/KNIN/WICHITA FALLS**  
T Wilburys/Bad Co/D Henley

**SEAN MICHAELS/KTRS/CASPER**  
P Collins/W To Power/R Tresvant/Al B Sure

**HAZ MONTANA/WSNX/MUSKEGON**  
JB Jovi/P Collins/Nelson/2 In A Room

**DAVID MORALES/WOHT/JACKSON**  
Breathe/Pat & Mick/After 7

**S MORGAN/KWOD/SACRAMENTO**  
Nelson/K Sweat/S Dragons/F Jackson

**C MORRISON/ROSE RECORDS/CHIC**  
S Distortion/Charlatans/S Asylum/I Girls

**ROGER NELSON/KBOZ/BOZEMAN**  
P Collins/Dino/DNA/W To Power

**RON NEWMAN/KOKZ/WATERLOO**  
Nelson/P Collins/Breathe/U Dance Squad

**V OLVEIRA/SEA-PORT/PORTLAND**  
G Loves Jezebel/C Simon/P Collins/D Purple

**J PANKHURST/RTI/OMAHA**  
R Palmer/S Winwood/F Jackson/J Guy

**JOHN PEAKE/KRQ/TUCSON**  
Chris Isaak

**RICK PENDELTON/WNYP/ITHACA**  
P Collins/Breathe

**BRIAN PHILIPS/KDWB/MPLS**  
C Isaak/Nelson

**J PRIMERANO/TRANSCONT/BUFF**  
Dino/Breathe/R Tresvant

**JAY RANDALL/Q101/MERIDIAN**  
P Collins/G Medeiros/D Duran/Dino

# STEVIE B

**"BECAUSE I LOVE YOU"**

FROM THE ALBUM LOVE AND EMOTION

**20-15** HITS TOP FIFTY SINGLES!

THE STATS ARE THE STORY!

4.94 AVG. MOVE!

76 HOT REPORTS!

55% OF STATIONS MOVE 4 POINTS OR MORE!

AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	45 SALES (1 to 10)
4.94	115	41	15	9	9



FROM THE ALBUM HI-FIVE

# HI-FIVE

**"I JUST CAN'T HANDLE IT"**

CROSSOVER!

**25-17** JAMS SINGLES!

WPGC add	KZZB add	KZFM deb35	BREAKING AT:
KTFM add	KAKS add	KKFR 33-27	KOY B95
KHTK add	KQIZ add	WCKZ 36-27	KXXR KIKX
Y107 add	999KHI add	KKMG 40-37	PWRPIG KKSS
KCAQ add	KNOE add		KROY KWTX
KPRR add	KZII add		WNVZ

# TOO SHORT

**"THE GHETTO"**

FROM THE ALBUM SHORT DOG'S IN THE HOUSE

FLASHMAKER!

**20-18** HITS TOP FIFTY ALBUMS!

WHYT add		WPGC deb 30
KSAQ add	KQIZ add	KMEL 22-19
WCKZ add	WFHT add	KKFR 28-24
KAKS add	WILN add	B95 34-30

BREAKING AT: KPRR  
WIOQ KTFM KZFM  
HOT97.7 KGGI KBFM  
FM102 K106 KKSS

HOT SALES AT:  
#2 Nova/Atlanta  
#2 Northern Lights/Mpls  
#2 City One Stop/L.A.  
#3 Believe In Music/Grand Rapid  
#4 Karma/Indianapolis  
#6 Music Plus/L.A.  
#6 Rainbow/S.F.  
#6 Music People/Oakland  
#7 Vinyl Vendors/Detroit  
#7 Justin Ent./Atlanta  
#8 Turtles/Atlanta  
#8 Sea Port/Portland



# EARPICKS

**J ROSE/WEST MERCH/AMARILLO**  
Dino/G Loves Jezebel/R Tresvant/J Guy

**RANDY ROSS/WGTZ/DAYTON**  
P Collins/Dino/Nelson

**BIG AL RUBEIRA/MUSIC MERCH/R I**  
P Collins/Breathe/C Simon

**B RUSSELL/ARC DIST/CINCINNATI**  
JB Jovi/G Michael/Nelson/S Winwood

**PETE RUSSO/RECORD BAR/LENOX**  
C Isaak/Cure/I Girls/2 In A Room

**WOODY RYDER/WABB/MOBILE**  
C Isaak/Breathe/After 7

**B DUMLER/WAVA/WASHINGTON DC**  
J Gill/BB Devoe/DNA with S Vega

**B SANTIAGO/KBFM/BROWNSVILLE**  
Surface/D Duran/S Winwood

**M SANTOSUOSSO/Q106/SAN DIEGO**  
C Isaak/S Dragons/W To Power

**BOB SAY/MOBY DISC/LOS ANGELES**  
J Guy/D Purple/G L Jezebel/G Goo Dolls

**T SBRIGLIA/TRANSCONT/BUFFALO**  
R Tresvant/Breathe/P Collins/D Purple

**JON SCOTT/XL93/GRAND FORKS**  
Surface/D Mode

**BARBARA SELTZER/EPIC/NEW YORK**  
B Bourgeois/R Tresvant

**BILL SHAHAN/WVSR/CHARLESTON**  
S Of Angels/Cinderella/C Dennis/L Louie

**J SHAHINIAN/RECORD EXCH/CLEVE**  
G Loves Jezebel/C Dennis/Kyper/S Winwood

**JAY SHANNON/KFQX/ABILENE**  
P Collins/Dino/R Tresvant/W To Power

**K SHEDD/D IN THE VALLEY/MPLS**  
P McCartney/B Boo/Cure/Deee-Lite

**RANDY SHERWIN/WINK/FT MEYERS**  
Breathe/Surface

**D SIBEL/HARVARD CO-OP/BOSTON**  
Charlatans/F F Kaiser/J Henry/Cure

**K SIMMONS/H OF GUITARS/ROCH**  
R Cray/V Bros/N Young/Byrds

**D SMITH/NAT'L REC MART/PITTS**  
R Tresvant/D Purple

**G SPOFFORD/CHRYSALIS/DALLAS**  
C Simon/D Duran/P Collins

**SCOTT ST.JOHN/WPRR/ALTOONA**  
E John/P Collins/C Simon

**JIMMY STEAL/KEGL/DALLAS**  
N Cherry

**BRUCE STEVENS/WBBQ/AUGUSTA**  
P Collins/Dino/E Fiorillo/B Bourgeois

**N STEWART/WHHY/MONTGOMERY**  
Breathe/W To Power/C Simon

**E STRYKER/HOT999/ALLENTOWN**  
C Dennis/D Lopez/R Tresvant

**S TAGLIERE/TOWER/SHERM OAKS**  
Replacements/S Asylum/Jellyfish

**KIP TAYLOR/WQXA/YORK**  
C Simon/Cinderella

**SCOTT TYLER/WAYS/MACON**  
W To Power/V Bros/B Bourgeois

**LEO VELA/KSAQ/SAN ANTONIO**  
I Pop/V Bros

**FRANK WALSH/POWER 96/MIAMI**  
W To Power/J Kid/B Beat MC/P Paradise

**L WEBB/MUSIC CITY/NASHVILLE**  
Fleetwood Mac/R Tresvant/J Guy/P Collins

Try Us, You'll Hate Us. → → → → →

↓

NAME \_\_\_\_\_ TITLE/POSITION \_\_\_\_\_

COMPANY NAME \_\_\_\_\_ TYPE OF BUSINESS \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_



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WILDCARD!

# RALPH TRESVANT

## "SENSITIVITY"

CROSSOVER!  
EARPICKS WINNER!  
24-14 JAMS SINGLES!

21 NEW INCLUDING:

KIIS	add	PWRPIG	add	KGGI	deb	19	KMEL	15-11	Q105	30-26
WXKS	add	KROY	add	HOT97	deb	27	FM102	25-12	PWR106	34-29
WPGC	add	Y108	add	Q106	deb	30	WCKZ	35-18	KKFR	39-31
HOT97.7	add	WKSS	add				KOY	25-22	WLOL	35-32

# BELL BIV DEVOE

CROSSOVERS WINNER!  
43-38 HITS TOP FIFTY SINGLES!

## "BBD (I THOUGHT IT WAS ME)"

NOW ON OVER 90 TOP 40's INCLUDING:

Q105	add	KWNZ	add	PWRPIG	18-13	HOT97	33-18
WGTZ	add	WGRD	add	Y107	17-14	WZOU	21-18
KCAQ	add	WHTO	add	KIIS	20-15	B96	24-19
G98	add	WVBS	add	WPGC	21-16	WKSS	22-19
KNOE	add	WVSR	add	KMEL	25-17	KTFM	27-20
				Y108	21-17	PWR106	24-21

# GLENN MEDEIROS

FLASHMAKER!

## "ME-U=BLUE"

NOW ON OVER 60 TOP 40's WITH 21 NEW INCLUDING:

WPLJ	add	KKFR	25-22	BREAKING AT:			
KRBE	add	WZPL	27-23	WHYT	KXXR	Y108	
WMJQ	deb	28	WLOL	34-31	KKRZ	KROY	HOT94.9

# THE OUTFIELD

47-42 HITS TOP FIFTY SINGLES!

NOW ON OVER 144 TOP 40's!

## "FOR YOU"

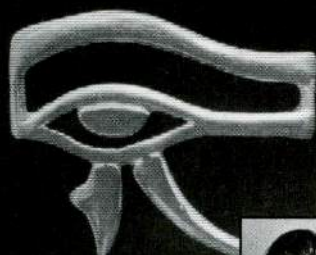
MAJOR MARKET ACTION INCLUDES:

WXKS	add	KWOD	add	KHMX	deb	24
Y100	add	WNVZ	add	KSAQ	deb	39
Q105	add	KISN	add			
KWSS	add					

BREAKING AT:  
PIRATE KXYQ  
WPLJ WKBQ  
B94 Y108  
Q95 WPHR  
KKRZ HOT94.9

MCA RECORDS  
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THE SISTERS OF MERCY: VISION THING



## SISTERS OF MERCY

*"More"*

**MOST ADDED!**

the first single and video  
from the forthcoming album *VISION THING*



## BEAUTIFUL SOUTH

*"A Little Time"*

the first single and video  
from the forthcoming album *CHOKÉ*

## HEART THROBS

*"She's In A Trance"*

the new single and video  
from the debut album *CLEOPATRA GRIP*



**4 HITS POST MODERN!**

## THE CURE

*"Never Enough"*

the new single and video  
from the forthcoming album *MIXED UP*

**Fiction**

**14 HITS POST MODERN!** PIXIES

*"Dig For Fire"*

the new single and video  
from the album *BOSSANOVA*

**4 A D**



Selections from  
**RUBÁIYÁT**

*Elektra's 40th Anniversary*

The Cure	Ambitious Lovers
Billy Bragg	Bill Frisell/
The Black Velvet Band	Robin Holcomb/
The Sugarcubes	Wayne Horvitz
Shinehead	10,000 Maniacs
The Havalinas	They Might Be Giants
The Pixies	The Beautiful South
Happy Mondays	John Zorn

**11 HITS POST MODERN!**



DAN QUAYLE COUNTDOWN:

803 days to go



# POST MODERN

(Based on a combination of airplay and sales.)

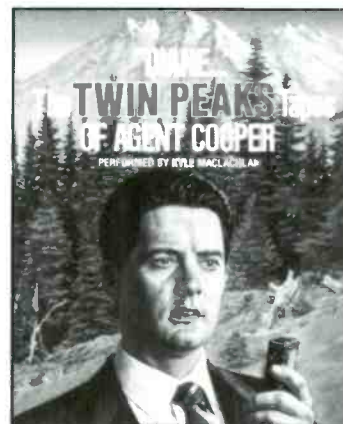
LW	TW	ARTIST-LABEL	COMMENTS
1	1	REPLACEMENTS - Sire/Reprise Merry Go Round	'Mats = PoMo!
2	2	JANE'S ADDICTION - WB Been Caught Stealing	STILL HUGE!
3	3	COCTEAU TWINS - 4AD/Capitol Iceblink Luck	Sales!Hots!
5	4	CURE - Elektra Never Enough	LP is HUGE!
4	5	LIVING COLOUR - Epic Elvis Is Dead/Type	On tour soon
6	6	SOUP DRAGONS - Big Life/Poly Backwards Dog/Fre3	Top 5 Sales!
7	7	IGGY POP - Virgin Candy	Candy's a HIT!
12	8	CHARLATANS UK - BB/RCA Then/Only One	Sales leap!
9	9	SOUL ASYLUM - Twin/Tcne/A&M Easy Street	New cut kicks!
8	10	INDIGO GIRLS - Epic Hammer & A Nail	PoMo Sales
11	11	RUBAIYAT - Elektra Various	Fave at retail
10	12	INXS - Atlantic Various	Sales/Airplay
13	13	DARLING BUDS - Columbia Crystal Clear	Airplay leads
15	14	PIXIES - 4AD/Elektra Dig For Fire/Vel.	New track!
14	15	WATERBOYS - Ensign/Crys. Various	Solid
17	16	PUBLIC IMAGE LTD. - Virgin Don't Ask Me	Airplay fave!
20	17	POSIES - DGC Golden Blunders	On tour fave!
18	18	REDD KROSS - Atlantic Annie's Gone	R.Kross=God
19	19	ULTRA VIVID SCENE - 4AD/Columbia Special One	Sales start
--	20	HINDU LOVE GODS - Giant/Reprise Raspberry Beret	PoMo smash!
21	21	BRIAN ENO/JOHN CALE - Opal/WB Been There, Done That	PoMo Sales!
22	22	AN EMOTIONAL FISH - Atlantic Celebrate	Celebrate=HIT!
23	23	SOCIAL DISTORTION - Epic Story of My Life	Tours a HIT
25	24	GALAXIE 500 - Rough Trade Various	PoMo Sales!
--	25	PAUL SIMON - WB Obvious Child	A PoMo god?

## POST TOASTED *By Ivana B. Adored*

**SHOCK TO THE SYSTEM:** One quick glance at the chart and you'll know what impact the CMJ Confab had on you reporters: you reported the same list as the previous week! This chart is so **stagnant** it makes my head hurt! The only drama on this week's PoMo chart is the upward move by the **Charlatans UK** (this record is *really* selling), the move by the **Posies**, and a strong debut by the **Hindu Love Gods**. Thrilling, right?..... My bindingly handsome compadre, **Mick Bull**

and I thoroughly enjoyed the quality time we spent with you, our esteemed reporters. Placing a face to a name was hopefully as enlightening for me as it was for you. After ten CMJ conventions, you would think I could remember why I always insist that this year will be my last.....As the self appointed arbiter of all that is PoMo, here's **Ivana's** highlights of the convention: the opening keynote speech by that *other* Oberlin alum, **Eric Boggsian**, the **Posies/Yo La Tengo/Goo Goo Dolls/Buckperts** show at **CBGB's**, the **Fluid** at the **Pyramid**, the **Posies, Randy Bullock** from **WXYZ**, the **Red, Hot + Blue** party at **Wetlands**, the folks from **WHTG**, **Patty Grannan** (**WXCI's** loss is **Atlantic's** gain), the **Posies**, **An Emotional Fish/Lemonheads/Redd Kross** show at the **Ritz**, **Dave Gottlieb's** tongue, my unrequited crush on **Tim Hyde**, **NOT** seeing **Leshay**, the **Posies**, **Sean Renet's** portable phone (I wonder if he got the bill for those calls to **Scotland** and **Australia?**), the **Posies**, the **Kiev** and **wresting cabs** away from polite convention goers (heh, heh).....The panels were suprisingly interesting and well organized, particularly the "Tips and Trades" panel. (Maybe if I suck up to **Dawn Hood** she'll send me to a **Jellyfish** show)....You know, I was *amazed* at how **brilliant** the **Goo Goo Dolls** were live. Hey, I already love the album, especially "Laughing," but this trio "live" was unbelievable! Same goes for **Mudhoney**, I guess, *if I could have gotten into the show*.....Look for upcoming photos of the CMJ Artist Panel to feature **Robyn Hitchcock** proudly and prominently holding a copy of **HITS**. Framed copies will be available for a nominal fee.....Congrats to **Mary** at **KFMH** on her pending "on air" nuptials. How personal and romantic. Will record companies do "time buys" for this blessed event?.....Are **Redd Kross** just too smart for you to get? I can't believe that this record hasn't catapulted these geniuses to fame and fortune. See them on tour with the **Posies**.....I just want to thank you for letting me be myself again.

"DIANE...."



Why Am I At This Convention?

# POST MODERN

## HOTS

## ADDS

1. **THE CURE** (Elektra)
2. **CHARLATANS UK** (BB/RCA)
3. **COCTEAU TWINS** (4AD/Capitol)
4. **JANE'S ADDICTION** (WB)
5. **SOUP DRAGONS** (Big Life/Poly)
6. **HINDU LOVE GODS** (Giant/Reprise)

1. **RED HOT & BLUE** (Chrysalis)
2. **SISTERS OF MERCY** (Elektra)
3. **PYRAMID MEETS THE EYE COMP** (Sire/WB)
4. **BUCK PETS** (Island)
5. **TRASH CAN SINATRAS** (London/Poly)
6. **SKINNY PUPPY** (Netzwerk/Cap)

*(Hot reports from the nation's leading radio and retail outlets)*

### WAPS / BILL GRUBER / AK- RON, OH

Rubaiyat  
Cure  
Too Much Joy  
Information Society  
P.I.L.

### WHFS / WEASEL / ANNAPOLIS

Black Crowes  
Concrete Blonde  
Cure  
Jane's Addiction  
Replacements

### ACRN / CHRIS MINTON / ATHENS

Traveling Wilburys  
Too Much Joy  
Grateful Dead  
Cure  
Paul Simon

### ATLANTA CD (COBB PARKWAY) / ALISON EVANS / ATLANTA

Replacements  
Jane's Addiction  
Iggy Pop  
Hindu Love Gods  
Dread Zeppelin

### CHAPTER 3 / JIM VINING / AT- LANTA

Hindu Love Gods  
Charlatans UK  
Deee-Lite  
Cocteau Twins  
Soup Dragons

### TURTLES / THOM DRAM / AT- LANTA

Soup Dragons  
Cocteau Twins  
10,000 Maniacs  
Charlatans UK  
Rubaiyat

### RECORD & TAPE TRADER / KEVIN STANDER / BALTIMORE

Cure  
Buck Pets  
Jane's Addiction  
Naked Raygun  
Charlatans UK

### CD ONE STOP / DAVE CARROLL / BETHEL

Cure  
Pet Shop Boys  
Edie Brickell &...  
Skinny Puppy  
Red Hot & Blue

### WBCN / OEDIPUS/CARTER ALAN / BOSTON

Concrete Blonde  
Jane's Addiction  
Primal Scream  
Soho  
An Emotional Fish

### WFNX / BRUCE MCDONALD / BOSTON

Jane's Addiction  
Anthrax  
P.I.L.  
Cure  
Living Colour

### KBCO / DOUG CLIFTON / BOULDER

Indigo Girls  
INXS  
Paul Simon  
Call  
Edie Brickell &...

### WBNY / MIKE PARRISH / BUF- FALO

Goo Goo Dolls  
Wonderstuff  
Unity 2  
Posies  
Naked Raygun

### WAX TRAX / PAUL HIEGER / CHICAGO

Pegboy  
Galaxie 500  
Ride  
B. Eno & J. Cale  
Happy Mondays

### KCOU / MARC ATTENBERG / COLUMBIA

Purple Outside  
Monie Love  
Anastasia Screamed  
Naomi's Hair  
Fastbacks

### MAGNOLIA THUNDERPUSSY / RICH WITHERSPOON / COLUMBUS

Charlatans UK  
Cure  
Soup Dragons  
Deee-Lite  
Social Distortion

### KDGE / LARRY NIELSON / DALLAS

Concrete Blonde  
Soho  
INXS  
Living Colour  
Soup Dragons

### WXCI / ROB KENNEDY / DAN- BURY

Cocteau Twins  
Lilac Time  
Posies  
Mekons  
Inspiral Carpets

### WUXTRY / MARK METHE / DECATUR, GA

Hindu Love Gods  
Charlatans UK  
Crash Vegas  
Brothers Figaro  
Deee-Lite

### WDET / ANNE DELISI / DETROIT

Cocteau Twins  
Hot Spot OST  
Los Lobos  
Hindu Love Gods  
Wendy & Lisa

### WRSI / JIM OLSEN / GREENFIELD

Paul Simon  
Vaughan Brothers  
Replacements  
B. Eno & J. Cale  
Waterboys

### HARMONY HOUSE / AMY BLANKENHORN / GRCSSPOINT, MI

Waterboys  
Charlatans UK  
Inspiral Carpets  
Talk Talk

### SELECTER / SUSAN HAYNES / HICKORY, N.C.

Inspiral Carpets  
Pylon  
B. Eno & J. Cale  
Hindu Love Gods  
Goo Goo Dolls

### PIER PLATTERS / BILL RYAN/OTIS BALL / HOBOKEN, N.J.

Traveling Wilburys  
Cure  
Big Daddy Kane  
Charlatans UK  
Pet Shop Boys

### VINYL VENDORS / VALERIE EL- LIOT / KALAMAZOO, MI

Soup Dragons  
Robert Cray  
Inspiral Carpets  
10,000 Maniacs  
C. Atkins/M. Knopfler

### WUTK / BENNY SMITH / KNOX- VILLE

Charlatans UK  
Replacements  
Inspiral Carpets  
Cocteau Twins  
Connells

### KJHK / CHRIS GILLESPIE / LAWRENCR, KS

Soul Asylum  
Lemonheads  
Replacements  
Charlatans UK  
Goo Goo Dolls

### CUT CORNER RECORDS / JACK KIRK / LEXINGTON, KY

Wedding Present  
Helios Creed  
Cocteau Twins  
Gories  
Velvet Monkeys

### KROQ / TRIP REEB / LOS AN- GELES

Primal Scream  
Iggy Pop  
Faith No More  
Cure

"celebrate"



*the single from*

**AN  
EMOTIONAL  
FISH**

**22** HITS POST MODERN!

*added  
at*



*see them  
on tour:*

11/2 NEW YORK  
11/3 PHILADELPHIA  
11/4 MONTREAL  
11/5 TORONTO  
11/7 SOLANA BEACH  
11/8 HOLLYWOOD

*from their self-titled  
debut album*



# POST MODERN



## JODY DENBERG KLBJ/KGSR, AUSTIN

When we hear about PoMo reporters going "across town," we assume they're going to the 7-11 for a pack of smokes and a cup of joe, which is why we were confused to learn that **Jody Denberg** was leaving **KLBJ** for an uncertain future at **KGSR**, the new Adult/Alternative station in **Austin**. But, with the **SXSW** Convention in Austin only five months away, you can be sure we'll be giving lots of ink to *our very close friend*. Hey Jody, GREAT HAIR! GREAT PLAYLIST!

### HOTS:

1. PAUL SIMON
2. MARIANNE FAITHFULL
3. INDIGO GIRLS
4. ROKY ERICKSON TRIBUTE
5. ENO & CALE
6. JOE ELY
7. DARDEN SMITH
8. MATERIAL
9. VAUGHAN BROTHERS
10. KING'S X

#### RALPH'S RECORDS / RALPH DEWITT / LUBBOCK, TX

- Lemonheads
- P.I.L.
- Ultra Vivid Scene
- Information Society
- Revolting Cocks

#### WESU / DAN MAKTA / MID-DLETOWN

- Leatherface
- Naked Raygun
- Nirvana
- Redd Kross
- Screaming Trees

#### ATOMIC RECORDS / GINA SOENER / MILWAUKEE

- Goo Goo Dolls
- Skinny Puppy
- Inspiral Carpets
- My Bloody Valentine
- Ride

#### RADIO DOCS / KATHY STAMM / MILWAUKEE

- Buck Pets
- Charlatans UK
- Exene Cervenka
- Cure

#### KJJO / LORI KELLY / MINNEAPOLIS

- Darling Buds
- Soul Asylum
- Hindu Love Gods
- Posies
- Cure

#### MIDNIGHT RECORDS / RON BALLY / NEW YORK

- Pegboy
- Mr. T. Experience
- Victims Family
- Beat Happening
- Clawhammer

#### WNEW / LORRAINE CARUSO / NEW YORK

- Black Crowes
- Eric Johnson
- AC/DC
- Traveling Wilburys
- Damn Yankees

#### WNYU / KRISTEN CARNEY / NEW YORK

- Fudge Tunnel
- Marathon
- Sisters of Mercy
- Idolls
- Cop Shoot Cop

#### WDRE / DENIS MCNAMARA / NEW YORK CITY

- Cure
- Jane's Addiction
- INXS
- Trash Can Sinatras
- Replacements

#### SKINNIES RECORDS & TAPES / STEVE ATHEY / NORFOLK

- King's X
- Soul Asylum
- Posies
- Cocteau Twins
- Ministry

#### TRACKS / DONNA AGRESTO / NORFOLK

- Hindu Love Gods
- B.Eno & J.Cale
- Prefab Sprout
- Charlatans UK
- Posies

#### MAIN ST. RECORDS / BILL MCDONALD / NORTHAMPTON, MA

- Paul Simon
- 10,000 Maniacs
- Waterboys
- Gear Daddies

#### MOBY DISC / STAN HAUGE / PASEDNA

- Cure
- Depeche Mode
- Charlatans UK
- Pixies
- Jane's Addiction

#### KUKQ / JONATHAN L. / PHOENIX

- Rubaiyat
- Jane's Addiction
- Cure
- Depeche Mode
- Bigod 20

#### UNICORN / DREW JOHANSEN / PORTSMOUTH

- Connells
- Monomen
- L7
- Mudhoney
- Thee Hypnotics

#### SALEM RECORD EXCHANGE / JACK JACKIMOWICZ / SALEM, MA

- Hindu Love Gods
- An Emotional Fish
- Darling Buds
- Soul Asylum
- B.Eno & J.Cale

#### 91X / MIKE HALLORAN / SAN DIEGO

- Cure
- Living Colour
- Waterboys
- Iggy Pop
- Cocteau Twins

#### WHEREHOUSE / ROB ROY / SAN DIEGO

- Cure
- Charlatans UK
- Replacements
- Edie Brickell &...
- Iggy Pop

#### KITS / STEVE MASTERS / SAN FRANCISCO

- Soup Dragons
- Rubaiyat
- 808 State
- Primal Scream
- Sisters of Mercy

#### K-OTTER / DREW ROSS / SAN LUIS OBISPO

- Traveling Wilburys
- Ringo Starr
- Paul Simon
- Los Lobos
- Bob Geldof

#### ROCKIT RECORDS / AL QUINT / SAUGUS, MA

- Think Tree
- Inspiral Carpets
- Charlatans UK
- Soup Dragons

#### KCMU / KATHY FENNESSY / SEATTLE

- Pop Rai
- Deee-Lite
- Dharma Bums
- Posies
- Waterboys

#### WUSO / CHRIS WEINRICH / SPRINGFIELD

- 10,000 Maniacs
- Indigo Girls
- Jane's Addiction
- Rubaiyat
- Pet Shop Boys

#### KWUR / BRY GRIMES / ST. LOUIS

- Cocteau Twins
- Tackhead
- Wreck
- Buffalo Tom
- Think Tree

#### WVFS / CHRIS WHITE / TALLAHASSEE

- Nirvana
- Cocteau Twins
- Buffalo Tom
- Goo Goo Dolls
- Ride

#### CFNY / EARL JIVE / TORONTO

- Chris Isaak
- Soup Dragons
- Rubaiyat
- Deee-Lite
- Dream Warriors

#### WPST / MEL TOXIC TAYLOR / TRENTON

- Jane's Addiction
- Iggy Pop
- Pet Shop Boys
- Morrissey
- Cocteau Twins

#### EAST WEST / BRIAN MARTIN / WINTER PARK, FL

- Fall
- Joe Ely
- Goo Goo Dolls
- Gear Daddies
- Spot 1019

2  
4  
2

# TRAGEDY ▷ FOR YOU ◁

- A1. T.▷F.Y.◁
- A2. T.▷F.Y.◁
- A3. T.▷F.Y.◁
- A4. T.▷F.Y.◁
- A5. T.▷F.Y.◁
- A6. T.▷F.Y.◁
- A7. T.▷F.Y.◁

12" VOX

7" VOX

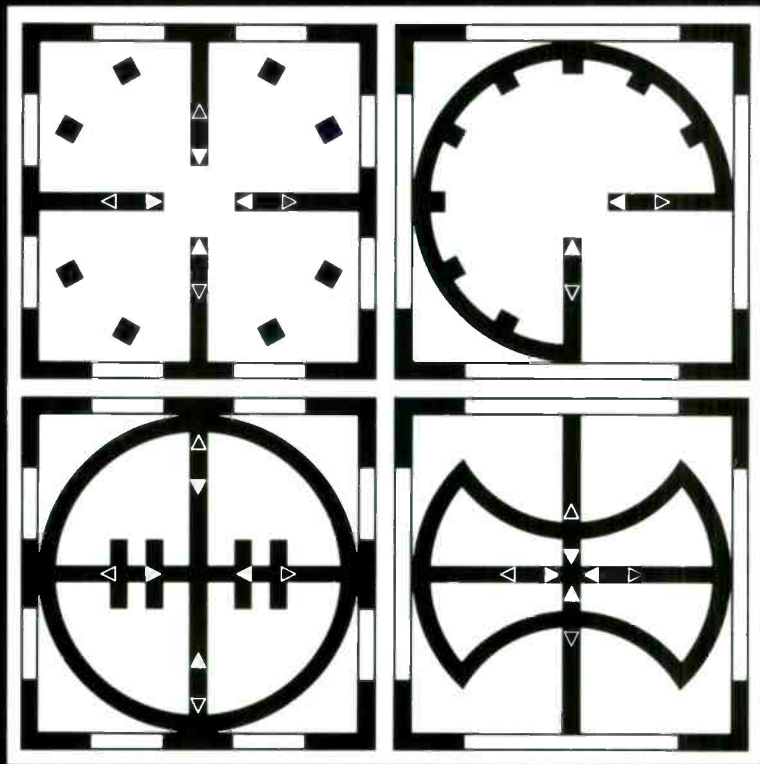
PUNISH YOUR MACHINE MIX 12"

PUNISH YOUR MACHINE MIX 7"

SLO MO MIX

INSTRUMENTAL

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NEW CD5/MAXI CASSETTE/12 INCH TRAGEDY▷FOR YOU◁

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hindu  
love  
gods



featuring "RASPBERRY BERET"

DEBUT **20** HITS POST MODERN! **HOTS WINNER!**

RADIO AND RETAIL ACTION:

DETROIT - TOP 5  
MINNEAPOLIS - TOP 5  
ATLANTA - TOP 10  
NEW ORLEANS - TOP 10  
CHICAGO - TOP 15

L.A. - TOP 20  
PITTSBURGH - TOP 20  
BOSTON - TOP 30  
NEW YORK - TOP 40  
SAN DIEGO - TOP 40

Grant

# POST MODERN

## POMO PICKS

Edited by **Karen Glauber**



**Pylon, "Chain" (Sky):** After a series of showcase gigs, Pylon pleased many fans distressed at their untimely demise by recording their first album in almost eight years. Longtime a fixture on the Athens, GA. scene, Pylon's quirky rhythm based songs were critically regarded as innovative, with Vanessa

Briscoe Hay's vocals soaring above the groove. The new album serves as a testimony to Pylon's influence on many a band and with "Sugarpop," produced by Scott Litt, they will hopefully get the recognition and success they've long deserved.

### Sisters of Mercy, "Vision Thing"

**(Elektra):** Does anybody besides me think it's hysterical that Jim Steinman produced the lead track, "More," from the Sister's latest? Since the other Sister, Patricia Morrison left the band, could that be Karla Devito on backing vocals? "Vision Thing" is a calculated attempt at mining the ground broken by the Cult, etc. but to Andrew Eldritch's credit, the Sisters of Mercy launched the HITS PoMo section, and you can expect "Vision Thing" to launch the band into the nether reaches of fame and fortune.

THE SISTERS OF MERCY: VISION THING



**Soho, "Goddess" (Atco):** There was no way of escaping Soho's PoMo crossover smash "Hippy-chick." Regardless of where you were, the opening riff, borrowed from the Smith's "How Soon Is Now" was everywhere. For those who relegated Soho to the school of one hit wonders, guess again. Fronted by Jacqueline and Pauline, twin sisters from the UK, this is the most intelligent, anti-racist, anti-sexist and enjoyable dance/pop record since Neneh Cherry's debut. "Freaky" is a great place to start, but there are a zillion other treats to be found.

### Various Artists, "Red, Hot + Blue"

**(Chrysalis):** The selection of Cole Porter songs recorded for this album reflects the elegance and poignancy of the human condition; a dignity that can't be taken away, regardless of AIDS. Some of the best loved PoMo artists have contributed to this 20 track Chrysalis album, who will donate all of the proceeds to AIDS charities. Particularly unforgettable is U2's "Night And Day," Annie Lennox' "Ev'ry Time We Say Goodbye, and k.d. Lang's "So In Love." Cole Porter would be proud that his songs can make such an impact.



## POMO MUGS



**DEVILS WIELDING SCIMITARS:** The TV News offers "Halloween advice to parents who think their children might be worshipping the devil." But alas we don't have to worry about that with **Jeff and Steve McDnalc** from **Redd Kross**, who have yet to stop worshipping the beauty mark on **Susan Cowsill's** knee. After a raucous game of "Red Light, Green Light," the "PoMo: Nelson" were coerced into posing with a DJ from **WHFS** who bears a remarkable resemblance to their manager **John Silva**.



**MY BOYFRIEND'S IN THIS PICTURE:** Yeah, I wish. Actually, it's **HITS** personality **Heather Lose** hanging with the two very studly **Bros. Figaro**. Heather has perfected the **HITS** ruse of leading major babes into a hotel room under the guise of taking "trade shots" for the magazine. Great career move guys. Can't wait to print the rest of those photos.



**ELVIS IS DEAD:** But unfortunately, that doesn't address the problem of writing something profound and profane about this group of mega dweebs. We know as many geeks as the next guy, some even biblically, but even we're nauseated at this congregation of losers. Where's **Bev Chin** when we need her? Show! (l-r): **Jack Isquith**, **Graham Hatch**, **Chrysalis' Clarence Barnes** and the ever-giggling **Dex** from **WBRU**. (It's witticisms such as these that keep my name moving up the **HITS** mast-head. Thank you.)

# Steta Adams

## GETHERE

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THE FOLLOW-UP TO HER TOP 10 DEBUT!  
FROM THE FONTANA ALBUM **CIRCLE OF ONE**  
A NAME YOU WILL REMEMBER...  
A VOICE YOU WILL NEVER FORGET

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KKDA add  
WQQK add  
KDIA add  
KHUL add  
WPLZ add  
WENN add  
WUJM add  
WFXA add  
WZFX add  
WGPR add  
WMVP add  
WNOV add  
WIZF add  
WKYS add

WTLC deb 37  
WDAS deb 39  
WILD deb 28  
KGFJ deb 27  
WMYK deb 31  
WLOU deb 35  
KCXL deb 29

**BREAKING AT:**

KJLH  
WZAZ  
WIKS  
WBLX  
KMJM  
KPRS  
WCKX



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MANAGEMENT: DAVID WERNHAM



# JAMS

- #1 BLACK SINGLE**  
MARIAH CAREY "Love Takes Time" Col
- #1 BLACK ALBUM**  
VANILLA ICE "To The Extreme" SBK
- #1 RAP ALBUM**  
VANILLA ICE "To The Extreme" SBK
- #1 QUIET STORM**  
MARIAH CAREY "Love Takes Time" Col

RCA's Newest Sensation Making Waves

# HI-FIVE'S ALIVE!!!



Does the world need a raunchy tale of a sixteen year-old boy being seduced by a sly twenty-five year old female?

Of Course they do. And they need it bad enough to make it go zoomin' up the charts.

"I Just Can't Handle It," the debut single by the Waco Texas/Oklahoma City quintet Hi-Five, is boomin' out of the box. They are even making RCA's illustrious VP Skip Miller jump like he hasn't since the days he worked with the Jackson 5.

Radio can't get enough of risque, attitude drenched tracks like this. Especially when they are produced by the ultra-hot hands of Teddy Riley, who is on fire again.

The record is kickin' it on WBLS, WGCI, WAMO, WBLK, KHYS, KPRS, and WXOK, where sultry MD Renee Luv purred seductively into super stud Darryl Lindsey's ears and told him "it keeps the radio hoppin'." Darryl was last seen runnin' for a cold shower.

Retail is gettin' in on the act, rackin' up impressive numbers on this youth-oriented track. Dontay Gibson of Downtown Records in New Jack City says Riley is "turnin' bubblegum into a more mature sound." Everyone else is turnin' it into cash.

Watch this one fly.

## HOT NEW RELEASES

**BLACK BOX**  
*I Don't Know*  
RCA 2738

**J. JACKSON**  
*Love Will Never...*  
A&M 75021-7444-2

**P. LABELLE**  
*'Twas Love*  
MCA 45-1120

**MACEO**  
*Sax Machine*  
4 B Way 6751-1

**SOUL II SOUL**  
*Missing You*  
Virgin 7-2456

**H. HEWETT**  
*Let Me Show...*  
Elektra 4-12356

**QUINCY JONES**  
*Places You Find*  
Qwest 19514

**MAC BAND**  
*Love U 2...*  
MCA 45-1146

**NAYOBE**  
*I'll Be Around*  
WTG 41-73614

**TOP CHOICE**  
*Piece Of Mind*  
Sample 1121

# BLACK SINGLES

## THE TOP THIRTY

2W	LW	TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
6	3	1	<b>MARIAH CAREY</b>	<i>Love Takes Time</i>	Columbia	26	19	16	<b>TEVIN CABELL</b>	<i>Round And Round</i>	P.Park/Reprise
7	2	2	<b>BELL BIV DEVOE</b>	<i>B.B.D.(I Thought...)</i>	MCA	27	25	17	<b>HI-FIVE</b>	<i>I Just Can't...</i>	Jive/RCA
12	4	3	<b>CARON WHEELER</b>	<i>Livin' In The Light</i>	EMI	24	20	18	<b>WHISPERS</b>	<i>My Heart...</i>	Capitol
1	1	4	<b>SAMUELLE</b>	<i>So You Like What...</i>	Atlantic	9	11	19	<b>PEBBLES</b>	<i>Giving You The...</i>	MCA
8	6	5	<b>VANILLA ICE</b>	<i>Ice Ice Baby</i>	SBK	28	22	20	<b>LEVERT</b>	<i>Rope A Dope Style</i>	Atlantic
4	5	6	<b>KEITH SWEAT</b>	<i>Merry Go Round</i>	Vin/Elektra	--	--	21	<b>FREDDIE JACKSON</b>	<i>Love Me Down</i>	Capitol
19	16	7	<b>MC HAMMER</b>	<i>Pray</i>	Capitol	30	26	22	<b>GUY</b>	<i>I Wanna Get With U</i>	MCA
16	10	8	<b>AL B. SURE!</b>	<i>Missunderstanding</i>	WB	23	23	23	<b>ANITA BAKER</b>	<i>Soul Inspiration</i>	Elektra
20	14	9	<b>CANDYMAN</b>	<i>Knockin' Boots</i>	Epic	5	9	24	<b>LL COOL J</b>	<i>Boomin' System</i>	Def Jam/Columbia
14	12	10	<b>GERALD ALSTON</b>	<i>Slow Motion</i>	Motown	--	28	25	<b>JASMINE GUY</b>	<i>Try Me</i>	WB
3	7	11	<b>MAXI PRIEST</b>	<i>Close To You</i>	Charisma	--	30	26	<b>TONY TONI TONE</b>	<i>It Never Rains...</i>	Wing/Poly
21	13	12	<b>CYNDA WILLIAMS</b>	<i>Harlem Blues</i>	Columbia	--	27	27	<b>LISTEN UP</b>	<i>Listen Up</i>	WB
29	18	13	<b>WHITNEY HOUSTON</b>	<i>I'm Your Baby...</i>	Arista	--	--	28	<b>SURFACE</b>	<i>The First Time</i>	Columbia
--	24	14	<b>RALPH TRESVANT</b>	<i>Sensitivity</i>	MCA	--	--	29	<b>TAKE 6</b>	<i>I.L.O.V.E. You</i>	Reprise
2	8	15	<b>JOHNNY GILL</b>	<i>Fairweather Friend</i>	Motown	--	29	30	<b>BERNADETTE COOPER</b>	<i>I Look Good</i>	MCA

(Based on a combination of radio airplay and retail sales)

PEBBLES MCA	TEENA MARIE Epic	<b>MOST ADDED</b>	LOOSE ENDS MCA	JEFFREY OSBORNE Arista
LL COOL J Columbia	EN VOGUE Atlantic		LALAH HATHAWAY Virgin	OLETA ADAMS Polygram

The battle of Arbitron vs. Birch will probably continue forever. However, Birch seems to be kinder to Black Radio. In the recent August/September survey of the top 10 radio markets, Urban radio was #1 in five and #2 in three. NOT BAD! While I'm not suggesting that all you programmers run out and buy brand new Porsches, a glass of champagne is definitely in order. (Ed. note: Our research goddess Kandace just looves champagne.).... The big news in the survey comes from L.A., where KKBT's Mike Stradford, Liz Kiley, Frank Miniaci, and their crew soar from 5.9 to 6.5 in the July/August monthlies! The Beat is the toast of La La Land, which is amazing when you consider that the station is still building, but has had such an amazing

## THE 411



By Graham Armstrong

impact on a wide cross-section of listeners. Many industry observers feel that they're playing it TOO SAFE. That remains to be seen. The proof should come when their competitors make their programming adjustments in the coming weeks. KJLH (1.3 - 1.5) is in a regrouping mode, restructuring their air staff and their music mix, which will feature more Rap than before, perhaps to attract KDAY's listeners now that it is going down. KACE (.6 - .7) and KGFJ (.9 -1.4) are going for the adults, but all three are at a serious power disadvantage when compared to KKBT. This puts them at a serious disadvantage, but you've got to think that Stradford & Co. are gunning for larger fish (KIIS & KPWR). We wish them all the luck in the world. Later.

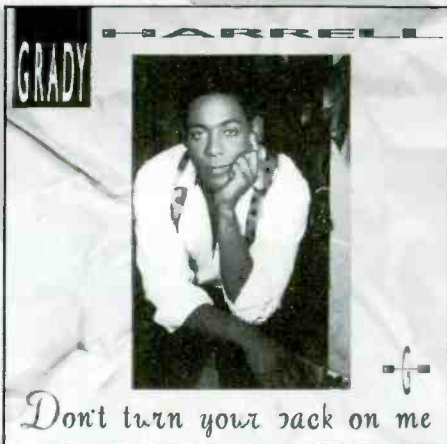
## HI-FIVE



High five to Hi-Five. These Waco, Texas teens get hi marks for "I Just Can't Handle It." Co-written and produced by hitman Teddy Riley, it's the first single exploding at radio and retail, from their debut album, "Hi-Five." It's hi-time you listened.



## GRADY HARRELL

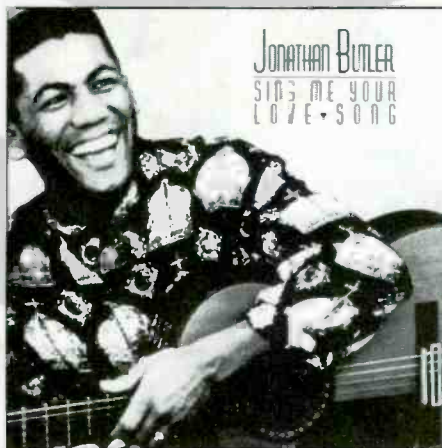


You'll fall in love with Grady Harrell's soulful, heartfelt jams. His new album "Romance Me," simmers with passion and is made even more tempting by Grady's cooking vocals. Featuring the first single, "Don't Turn Your Back On Me." There's no ignoring this hit.

# MUSIC THAT MAKES A



## JONATHAN BUTLER

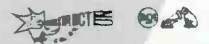


South African singer, songwriter and guitarist Jonathan Butler landed hits with "Lies" and "Sarah Sarah." Now comes "Sing Me Your Love Song," the follow-up to "Heal Our Land," the title track from his new album. His distinctive guitar and passionate vocals are sure to light up the phones. See Jonathan on tour when he comes to your market.

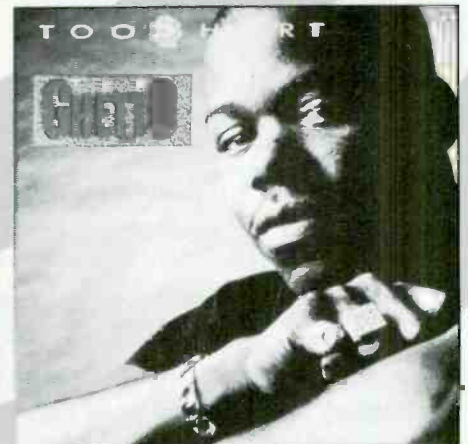
## BLACK BOX



Here's the kind of record you dream about. It's "I Don't Know Anybody Else," the follow-up to the #1 smash, "Everybody, Everybody." From the album, "Dreamland," get ready for the second hit in a row, right out of the Black Box.



## TOO SHORT



Oakland's platinum rapper proves again his bite is as big as his bark. His new album, "Short Dog's In The House," shipped gold and is nearing platinum. The first single, "The Ghetto," is skyrocketing up the Black singles chart and getting immediate support from CHR. Sink your teeth into it today.



# ALBUMS

## BLACK ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>VANILLA ICE</b>	<i>To The Extreme</i>	SBK
2	2	2	<b>MC HAMMER</b>	<i>Please Hammer...</i>	Capitol
3	3	3	<b>MARIAH CAREY</b>	<i>Mariah Carey</i>	Columbia
4	4	4	<b>BELL BIV DEVOE</b>	<i>Poison</i>	MCA
--	7	5	<b>AL B. SURE!</b>	<i>Private Times...</i>	WB
5	6	6	<b>TOO SHORT</b>	<i>Short Dogs In The...</i>	Jive/RCA
6	5	7	<b>LL COOL J</b>	<i>Mama Said Knock...</i>	Def Jam/Col
7	12	8	<b>NWA</b>	<i>100 Miles...</i>	Ruthless/Priority
11	9	9	<b>ANITA BAKER</b>	<i>Compositions</i>	Elektra
8	8	10	<b>KEITH SWEAT</b>	<i>I'll Give All...</i>	Vin/Elektra
13	14	11	<b>MAXI PRIEST</b>	<i>Bonafide</i>	Charisma
10	10	12	<b>JOHNNY GILL</b>	<i>Johnny Gill</i>	Motown
12	15	13	<b>PEBBLES</b>	<i>Always</i>	MCA
9	13	14	<b>PRINCE</b>	<i>Graffiti Bridge</i>	Paisley Park/WB
15	11	15	<b>JANET JACKSON</b>	<i>Rhythm Nation</i>	A&M

(Based on retail sales)

## RAP ALBUMS

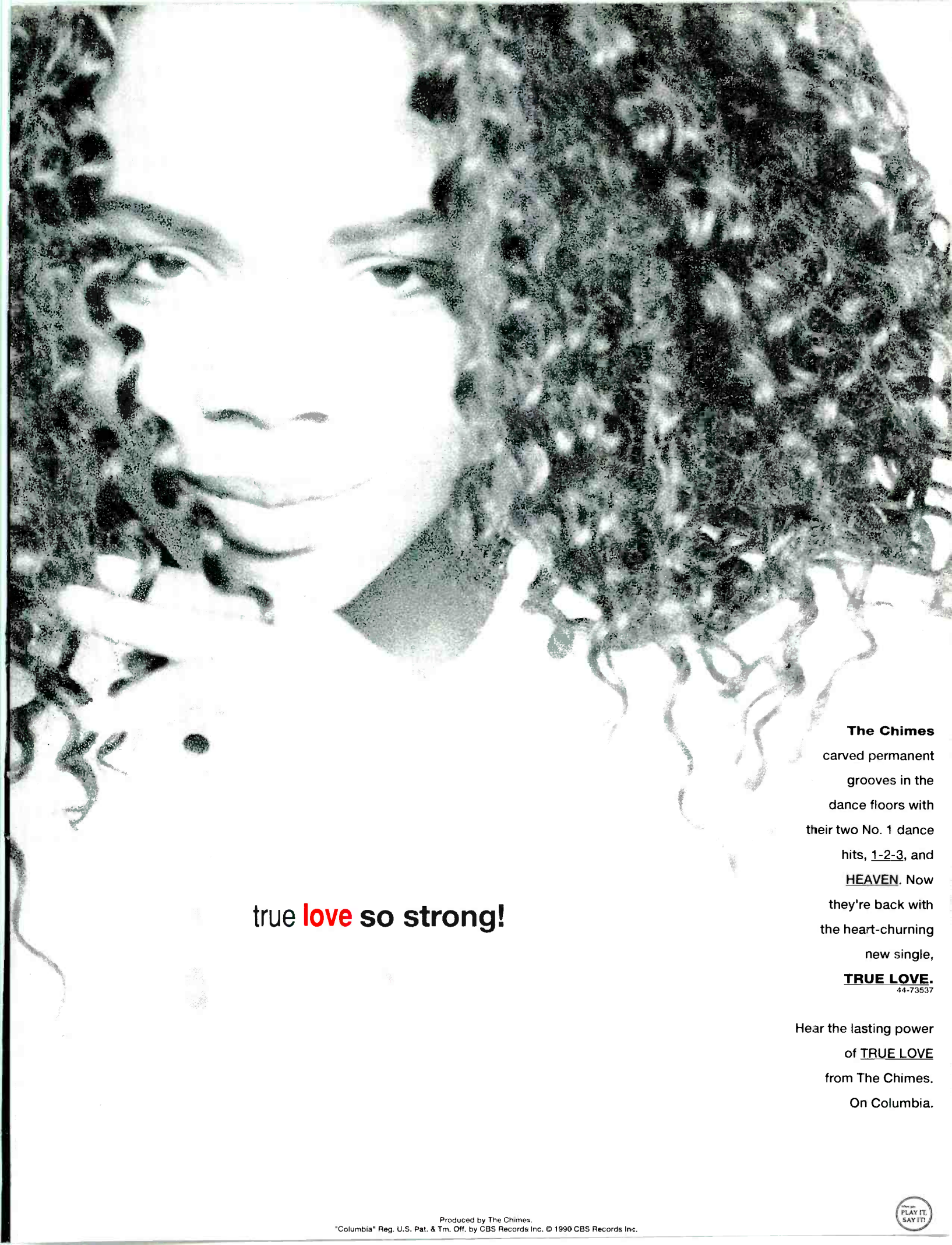
2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>VANILLA ICE</b>	<i>To The Extreme</i>	SBK
2	2	2	<b>MC HAMMER</b>	<i>Please Hammer...</i>	Capitol
3	4	3	<b>TOO SHORT</b>	<i>Short Dogs In The...</i>	Jive/RCA
4	3	4	<b>LL COOL J</b>	<i>Mama Said Knock...</i>	Def Jam/Col
5	5	5	<b>NWA</b>	<i>100 Miles...</i>	Priority/Ruthless
7	9	6	<b>CANDYMAN</b>	<i>Ain't No Shame In...</i>	Epic
6	6	7	<b>2 LIVE CREW</b>	<i>Nasty As They...</i>	Luke
10	7	8	<b>2 LIVE CREW</b>	<i>Banned</i>	Luke/Atlantic
--	--	9	<b>DANA DANE</b>	<i>Dana Dane 4 Ever</i>	Profile
8	8	10	<b>BOOGIE DOWN PROD.</b>	<i>Edutainment</i>	Jive/RCA
9	13	11	<b>KING TEE</b>	<i>At Your Own Risk</i>	Capitol
11	10	12	<b>POOR RIGHTEOUS T.</b>	<i>Holy Intellect</i>	Profile
15	12	13	<b>D.J. KOOL</b>	<i>The Music Ain't...</i>	Creative Funk
--	--	14	<b>ICE CUBE</b>	<i>Amerikkka's Most...</i>	Priority
--	15	15	<b>SPEICAL ED</b>	<i>Legal</i>	Profile

(Based on retail sales)

With **Tony Anderson's** move from **Arista** to **Mercury**, the rumor mill is cranking at full speed. Recent free agents are drooling over the prospect of working for our pal **Clive**, as are quite a few people with less than perfect situations at their current jobs.... Over at **Elektra**, word is that everything is copacetic between **Doug Daniels** and the newly arrived **Ruben Rodriguez**. It seems like the rumor dogs will have to eat their words, for now.... Speaking of **Elektra**, **Raoul Roach** busts a move outta there, gives the big **Q** a kiss, and grabs the title of VP of A&R at **QWest**. Who will move into his old job? And what will be hip-hop whiz kid **Dante Ross'** role?... And while we're on the subject of hip-hop, we gotta love the week **Wes Johnson** and **RAL** Nat. Promo Dir. **Millie Walker** had with our man **L.L.** Look for **Bruce Jones** to handle the West Coast promo duties for them.... Publicity goddess **Cynthia Badie-Rivers** has left **Columbia**, and would be a fine addition to any company. Call

## INSIDE DOPE

her at (212) 222-1232. And soon.... Is creative genius **Dwayne Alexander** parting company with **EMI**? Is there another A&R gig waiting?... **Don Eason's** lineup at the Chaplin lot is near complete, with the following appointments being announced: As previously reported, **Frank Chaplin** (no relation), is the regional for the Carolinas, **Carl Washington** will be based in Chitown, **David Avery** handles Dallas, **Robert Taylor** takes on La La Land, and **Rita Rush** is the Secondary Retail Mktg. Coordinator. **Chris Barry** in D.C., **Iris Perkins** in N.Y, **Darryl Johnson** in Memphis, Field Op. Dir. **Boo Frazier**, rap whiz **Bill Brown**, Mktg. Dir. **Aileen Randolph**, and Administrator **Karen Fisk** will all stay as well.... In radioland, **Mucho Morales** jumps off **The Beat** and hightails it over to **K-Earth**. Part-timer "**Sky**" **Walker** will grab his shift.... Nashville's **WQQK** has hired goddess **Jasmine Sanders** as their new MD.... **Everybody's Talkin'** — **Waymon Jones & Lisa Canning**.



true **love** so strong!

**The Chimes**  
carved permanent  
grooves in the  
dance floors with  
their two No. 1 dance  
hits, 1-2-3, and  
HEAVEN. Now  
they're back with  
the heart-churning  
new single,  
**TRUE LOVE.**  
44-73537

Hear the lasting power  
of TRUE LOVE  
from The Chimes.  
On Columbia.



# FLIX



### WHEN YOU'RE IN LOVE WITH A BEAUTIFUL WOMAN!

Look at this couple, so young and in love! They've obviously got that "special chemistry" that most of us only dream about on lonely nights at home watching "Jeopardy." When Jimmy Jam and Black Box's Katrina Quinlan enter a room, sperm fly! The water in the bathroom fixtures part! People feel wonderful! And we've filled up yet another caption space with meaningless gobbledygook!



**THE RETURN OF THE BIG DUKE** Just look at how thrilled Anita Baker is to meet one of her idols! The man who invented Jazz and R&B! A legend in his own time! How can I even start to describe how happy we are to have him in our mag! I mean, Duke Ellington! In this rag! Wow, now I can retire. (Ed Note: It might come sooner than you think, buddy!)



### SYLVIA RHONE JOINS EN VOGUE!

Is there anything this woman can't do? After making Atlantic go boom, she got her own label, but that wasn't enough. This powerful and lovely young woman wants it all. And she'll get it. When she joined the super-hot quartet onstage at the Universal, she brought the house down. People were screaming, stompin' their feet, and eatin' up every note that came out of her golden throat. She was truly born to sing! Give this lady her own country, and soon! And while you're feeling generous, if you don't mind sending a dozen or two jelly donuts to us to Roy Trakin, we're sure he'll eat them all in one sitting, causing spontaneous combustion and a big mess on our lovely gray carpet. Thanks.



**100 MILES & RUNNING:** Here's the classy Miles Jaye, stoppin' by WUSL to party with wild men Juan Banks and Eukie Washington. After this pic was taken, Miles grabbed the boys for a night of fun on the town. They set out for a few hours of hard drinkin', serious lovin' and moral destruction. Then all of them realized they were married, got to their TVs, and picked up a gallon of milk for their wives on the way home. Wfa - ice boys.



**BEAT ME!** Just look at the talent we get in this magazine. Maxi Priest! Frank Miniaci and Mike Stratford from KKBT! Luther Vandross! President Bush! The Pope! There all here, in glorious black & white! Don't you just love us? Wouldn't you love us to babysit for your children? We could tell them bedtime stories, feed them dinner, and make sure they're sound asleep by 9PM. We're responsible adults, looking out for your best interests. (Ed. Note. We do not recommend this for children under 10. Hell, you'd all be fools to let these suckers within three miles of your house.)





# QUIET STORM

## ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>MARIAH CAREY</b>	<i>Mariah Carey</i>	Columbia
4	3	2	<b>ANITA BAKER</b>	<i>Compositions</i>	Elektra
2	2	3	<b>KEITH SWEAT</b>	<i>I'll Give All...</i>	Vin/Elektra
6	6	4	<b>MAXI PRIEST</b>	<i>Bonafide</i>	Charisma
3	4	5	<b>JOHNNY GILL</b>	<i>Johnny Gill</i>	Motown
5	7	6	<b>PEBBLES</b>	<i>Always</i>	MCA
8	8	7	<b>TONY, TONI, TONE</b>	<i>The Revival</i>	Wing/Poly
13	9	8	<b>TEENA MARIE</b>	<i>Ivory</i>	Epic
12	13	9	<b>MO' BETTER BLUES</b>	<i>Soundtrack</i>	Columbia
--	12	10	<b>BELL BIV DEVOE</b>	<i>Poison</i>	MCA
10	14	11	<b>AFTER 7</b>	<i>After 7</i>	Virgin
--	15	12	<b>AL B. SURE!</b>	<i>Private Times</i>	WB
--	--	13	<b>WHISPERS</b>	<i>More Of The Night</i>	Capitol
--	--	14	<b>GERALD ALSTON</b>	<i>Open Invitation</i>	Motown
9	10	15	<b>EN VOGUE</b>	<i>Born To Sing</i>	Atlantic

(Based on retail sales)

## SOFT & WARM



**STORM WATCH:** Like an aged wine (or the amount of days JAMS god **Graham Armstrong** has been without a shower), **Joe Sample** just gets better with time. From his days with the **Jazz Crusaders** to the present, this extraordinary player has dazzled fans with his ability to tickle the eighty eights. Sample's latest effort, "Ashes To Ashes" (WB), is an incredible work that leaves us spellbound. The entire record is fabulous, but we highly recommend "The Road Less Traveled," "I'll Love You," the **Marcus Miller**-penned "Strike Two," and the title track. Share this special album with your listeners. Let them know you really care. We do. We're HITS. But don't take our word for it (would you anyway?). Give it a listen. For once, we just might be right (*ed Note: Yeah, sure*). More next week.

## RADIO AIRPLAY

2W	LW	TW	ARTIST	TITLE	LABEL
2	2	1	<b>MARIAH CAREY</b>	<i>Love Takes Time</i>	Columbia
3	3	2	<b>GERALD ALSTON</b>	<i>Slow Motion</i>	Motown
1	1	3	<b>KEITH SWEAT</b>	<i>Merry Go Round</i>	Vin/Elektra
8	7	4	<b>TONY, TONI, TONE</b>	<i>It Never Rains...</i>	Wing/Poly
7	6	5	<b>WHISPERS</b>	<i>My Heart...</i>	Capitol
4	5	6	<b>CYNDA WILLIAMS</b>	<i>Harlem Blues</i>	Columbia
5	4	7	<b>ANITA BAKER</b>	<i>Soul Inspiration</i>	Elektra
--	14	8	<b>RALPH TRESVANT</b>	<i>Sensitivity</i>	MCA
20	9	9	<b>SURFACE</b>	<i>The First Time...</i>	Columbia
11	11	10	<b>GEOFF MCBRIDE</b>	<i>No Sweeter Love</i>	Arista
--	--	11	<b>STEVIE WONDER</b>	<i>Keep Our Love Alive</i>	Motown
--	--	12	<b>FREDDIE JACKSON</b>	<i>Love Me Down</i>	Capitol
14	12	13	<b>CARL ANDERSON</b>	<i>My Love...</i>	GRP
--	--	14	<b>JEFFREY OSBORNE</b>	<i>Only Human</i>	Arista
6	17	15	<b>MAXI PRIEST</b>	<i>Close To You</i>	Charisma
--	--	16	<b>CANDYMAN</b>	<i>Knockin' Boots</i>	Epic
--	10	17	<b>TERRY STEELE</b>	<i>Prisoner...</i>	SBK
12	13	18	<b>MIKI HOWARD</b>	<i>Come Home</i>	Atlantic
--	--	19	<b>HOWARD HEWETT</b>	<i>If I Could...</i>	Elektra
--	--	20	<b>WINANS</b>	<i>When You Cry</i>	Qwest/WB
23	22	21	<b>KEITH SWEAT</b>	<i>I Give All...</i>	Vin/Elektra
--	--	22	<b>ANGELA WINBUSH</b>	<i>Please Bring Back...</i>	Mercury
13	8	23	<b>TIME</b>	<i>Sometimes I Get...</i>	P.Park/Reprise
--	--	24	<b>JEFF REDD</b>	<i>What Goes Around</i>	MCA
--	--	25	<b>TEENA MARIE</b>	<i>If I Were...</i>	Epic

(Based on radio airplay)



# KOOLHA!

## KES SOLD

### "Your Mom's In My Business"

The second single and video from the hot debut album "Tell The World My Name."



# COOL C

## COOL C

### "Life In The Ghetto"

The slammin' new album featuring the hit single of the same name.



Get with the program



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# NEOBILLY

## ALBUMS

W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>GARTH BROOKS</b>	<i>No Fences</i>	Capitol
3	2	2	<b>RANDY TRAVIS</b>	<i>Heroes &amp; Friends</i>	WB
2	3	3	<b>GARTH BROOKS</b>	<i>Garth Brooks</i>	Capitol
6	4	4	<b>REBA MCENTIRE</b>	<i>Rumor Has It</i>	MCA
5	6	5	<b>KENTUCKY H. HUNTERS</b>	<i>Pickin'...</i>	Mercury
4	5	6	<b>CLINT BLACK</b>	<i>Killin' Time</i>	RCA
7	7	7	<b>KEITH WHITLEY</b>	<i>Greatest Hits</i>	RCA
9	10	8	<b>GEORGE STRAIT</b>	<i>Livin' It Up</i>	MCA
8	8	9	<b>VINCE GILL</b>	<i>When I Call...</i>	MCA
11	11	10	<b>ALAN JACKSON</b>	<i>Here In The...</i>	Arista
--	14	11	<b>MARY C. CARPENTER</b>	<i>State of The Heart</i>	Columbia
13	12	12	<b>HANK WILLIAMS JR.</b>	<i>G. Hits Vol III</i>	WB/Curb
10	--	13	<b>MARK CHESNUTT</b>	<i>Too Cold at...</i>	MCA
15	13	14	<b>TEXAS TORNADOS</b>	<i>Texas Tornados</i>	Reprise/WB
--	15	15	<b>ATKINS/KNOPLER</b>	<i>Neck And Neck</i>	Columbia
12	9	16	<b>KATHY MATTEA</b>	<i>Collection of Hits</i>	Mercury
--	--	17	<b>RICKY VAN SHELTON</b>	<i>RVS III</i>	Columbia
--	--	18	<b>TRAVIS TRITT</b>	<i>Country Club</i>	Warner Bros.
--	--	19	<b>ROSANNE CASH</b>	<i>Interiors</i>	Columbia
--	--	20	<b>LORRIE MORGAN</b>	<i>Leave The Light On</i>	RCA

Based on retail sales.

## NEXT UP

- ALABAMA (RCA)
- JUDDS (Curb/RCA)
- RESTLESS HEART (RCA)
- EMMYLOU HARRIS (Reprise)
- MERLE HAGGARD (Curb)
- JOE DIFFIE (Epic)

## HOLLYVILLE

### ALL THE NEOBILLY NAMES FIT TO DROP

by Holly Gleason, Nashville

What is Neobilly? More than bay bales and twangs, it's a state of mind, an honesty and a commitment to emotions. It's late-night drives and old jeans, passions that never die, heartaches that never leave and loves that never falter. It's guitar breaks that don't need a whammy bar, fiddles that weep and voices that bend and break with ease. It mainlines emotion, whether sheer joy or tear-your-hair-out angst (*Ed. Note: Eeesh. Cue the violins. We think we're gonna throw up...*). Above all, it's real — it's **Bonnie Raitt**, the **Traveling Wilburies**, **John Hiatt** and some **Tom Petty**, as much as it's **Joe Diffie**, **Carlene Carter**, the **Headhunters**, **Mary-Chapin**

**Carpenter** and **Garth Brooks**.... Case in point: "From A Distance," one of the new **Byrds'** sides from **Columbia's** much-touted set. As **Bette Midler** attacks Top 40 with the same song, shouldn't country radio consider those **Hillman-McGuinn-Crosby** harmonies oh-so-appropriate for a format that embraces great songs and killer vocals?...Is **RCA's** second label coming off the back burner? Will **Pick Pepin** head it?... **Shelby Lynne** turned 22 and

### Byrds Return



Hillman, Crosby & McGuinn: Country folk & rock.

played 328 Performance Hall. **Roy Wunsch**, **Mike Martinovich** and **Bob Montgomery** gave her a cake instead of the keys to that new Porsche she wanted.... **Judds** to tour thru Spring '91.... **Dwight Yoakam's** doing a longform vid to tie his "If There Was A Way" clips together. He says, "It's very **Fellini**-esque — like 'The Twilight Zone' meets 'Paris Texas'." **Lucasfilms** directed "Turn It On," the company's first music video. **Warner Nash** head **Jim Ed Norman** plays **C3PO**.... Publicist **Evelyn Shriver** and *Entertainment Tonight's* **Clay Smith** produced **James House's** new video (a la **Sinéad's** 'Nothing Compares 2 U...').... **Capitol's Wild Rose** had a listening party for "Straight and Narrow." Label czar **Jimmy Bowen** and producer **James Stroud** were there.... Thanks to **Arista** promo pup **Alan Butler** for being the only person not calling to tell me **Lee Roy Parnell's** on **Arista**. Can you people say "typo"?.... Blonde bombshell **Jayne Young** moves and shakes to **RCA**; studly **Stephen McCord** becomes **Jayne** at **MCA**. **Walt Wilson** looks confused.... Rumor & Innuendo: A fairly major male singer's unhappy with management. Stay tuned...**Mark Chesnutt's** wrong. It's too cold for golf.

# NEOBILLY

## RED HOTS

## BREAKOUTS

1. GARTH BROOKS (Fences) (Capitol)
2. RANDY TRAVIS (WB)
3. REBA MCENTIRE (MCA)
4. GARTH BROOKS (Old) (Capitol)
5. KENTUCKY H HUNTERS (Mercury)
6. EMMYLOU HARRIS (Reprise)

1. HANK WILLIAMS JR (WB)
2. MARK CHESNUTT (MCA)
3. MARY C CARPENTER (Columbia)
4. VINCE GILL (MCA)
4. EMMYLOU HARRIS (Reprise)
5. JOE DIFFIE (Epic)

**ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI**

Garth Brooks/Fences  
Reba McEntire  
Keith Whitley

---

Hank Williams Jr  
Mark Chesnutt  
Texas Tornados

**ARROW DIST. / TONY BRENNER / AKRON**

Garth Brooks/Fences  
Randy Travis  
Reba McEntire

---

Hank Williams Jr  
Sawyer Brown  
Ann Murray

**ASSOCIATED ONE-STOP / AN-GELA SINGER / PHOENIX**

Garth Brooks/Fences  
Reba McEntire  
Kathy Mattea

---

Emmylou Harris  
Willie Nelson  
Hank Williams Jr

**BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS**

Randy Travis  
Garth Brooks/Fences  
Reba McEntire

---

Kentucky H Hunters  
Carlene Carter  
Vince Gill

**BEST BUY / JEFF ABRAMS / MINNEAPOLIS**

Garth Brooks/Fences  
Randy Travis  
Reba McEntire

---

Joe Diffie  
Mary C Carpenter  
Willie Nelson

**BUZZARD'S NEST / JIM JOHNSON / COLUMBUS**

Randy Travis  
Garth Brooks/Fences  
Vince Gill

---

Exile  
Vince Gill  
Mark Chesnutt

**CAMELOT / LOU GARRETT / CANTON**

Clint Black  
Reba McEntire  
Garth Brooks/Old

---

Carlene Carter  
Joe Diffie  
Mark Chesnutt

**CENTRAL SOUTH / DAVID VANIGGEN / NASHVILLE**

Garth Brooks/Fences  
Willie Nelson  
Mary C Carpenter

---

Mark Chesnutt  
Joe Diffie  
Tim Ryan

**CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS**

Garth Brooks/Fences  
Reba McEntire  
Randy Travis

---

Mary C Carpenter  
Mark Chesnutt  
Willie Nelson

**DISC JOCKEY / HAROLD GUILFOIL / KENTUCKY**

Garth Brooks/Fences  
Randy Travis  
Reba McEntire

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Mary C Carpenter  
Hank Williams Jr  
Matraca Berg

**HARVARD COOP / DAVID SIBEL / BOSTON**

Emmylou Harris  
Texas Tornados  
Mary C Carpenter

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Mary C Carpenter  
Emmylou Harris  
Carlene Carter

**MUSIC CITY / LARRY WEBB / NASHVILLE**

Garth Brooks/Fences  
Emmylou Harris  
Kentucky H Hunters

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Emmylou Harris  
Hank Williams Jr  
Dolly Parton/Xmas

**MUSIC MERCHANTS / BIG AL RUBEIRA / RHODE ISLAND**

Randy Travis  
Garth Brooks/Fences  
Emmylou Harris

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Emmylou Harris  
Texas Tornados  
Vince Gill

**MUSICLAND / DICK ODETTE / MINNEAPOLIS**

Garth Brooks/Fences  
Randy Travis  
Garth Brooks/Old

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Kentucky H Hunters  
Vince Gill  
Hank Williams Jr

**NATIONAL RECORD MART / JOHN ARTALE / PITTSBURGH**

Garth Brooks/Fences  
Randy Travis  
Vince Gill

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Hank Williams Jr  
Atkins/Knopfler  
Mary C Carpenter

**NORTHEAST ONE-STOP / GEORGE SMITH / ALBANY**

Garth Brooks/Fences  
Reba McEntire  
Kentucky H Hunters

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Atkins/Knopfler  
Mary C Carpenter  
Hank Williams Jr

**NORTHERN LIGHTS MUSIC / KIRK MILLER / MINNEAPOLIS**

Emmylou Harris  
Carlene Carter  
Texas Tornados

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Kate & Anna McGarrigle  
Lonesome Val  
Carlene Carter

**NOVA / JOHN UNDERWOOD / ATLANTA**

Garth Brooks/Fences  
Kentucky H Hunters  
Vince Gill

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Hank Williams Jr  
Emmylou Harris  
Atkins/Knopfler

**PACIFIC COAST ONE-STOP / RICH LOCKWOOD / LOS ANGELES**

Garth Brooks/Fences  
Randy Travis  
Reba McEntire

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Emmylou Harris  
Hank Williams Jr  
Atkins/Knopfler

**PEACHES / JAMIE BROWN / SEATTLE**

Garth Brooks/Fences  
Randy Travis  
Reba McEntire

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Vince Gill  
Texas Tornados  
Rosanne Cash

key: RED HOTS  
BREAKOUTS

Hots & Breakouts from the nations leading retail & racked accounts.

## NEOBILLY


**JACK WESTON**  
**RCA RECORDS**

It takes a lot of juice to control exploding artists like Clint Black and K.T. Oslin, while nurturing developing careers like Matraca Berg and Aaron Tippin. There are few who could follow Galante, but one man stands proud and alone — ladies and gentlemen, RCA's man, myth, living legend, all-around nice guy and former Promo Domo Jack Weston. With that upcoming Roy Rogers tribute album in the works, maybe he can get you close to Trigger.

**PRO ONE-STOP / PAUL JOHNSON / TEMPE**

Garth Brooks/Fences  
 Randy Travis  
 Hank Williams Jr

Mark Chesnutt  
 Willie Nelson  
 Emmylou Harris

**RADIO DOCTORS / KATHY STAMM / MILWAUKEE**

Garth Brooks/Fences  
 Reba McEntire  
 Randy Travis

Matraca Berg  
 Willie Nelson  
 Hank Williams Jr

**RECORD BAR / MARY BARNHILL / DURHAM**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Reba McEntire

Hank Williams Jr  
 Mark Chesnutt  
 Matraca Berg

**ROUND UP / LAURA AVERY / SEATTLE**

Garth Brooks/Fences  
 Kathy Mattea  
 Kentucky H Hunters

Sawyer Brown  
 Hank Williams Jr  
 Joe Diffie

**RTI ONE-STOP / JODY PANKHURST / OMAHA**

Garth Brooks/Fences  
 Kentucky H Hunters  
 Clint Black

Hank Williams Jr  
 Mark Chesnutt  
 Joe Ely

**SAM GOODY EAST / BRIAN ALBRIGHT / EDISON**

Garth Brooks/Fences  
 Randy Travis  
 Garth Brooks/Old

Joe Diffie  
 Vince Gill  
 Kathy Mattea

**SAM GOODY WEST / DEBBIE SWANSON / LOS ANGELES**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Randy Travis

Matraca Berg  
 Hank Williams Jr  
 Alabama

**SEA PORT / WILTON MERRITT / PORTLAND**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Kentucky H Hunters

Rosanne Cash  
 Mary C Carpenter  
 Vince Gill

**SOUND WAREHOUSE / TRACY DONIHOO / DALLAS**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Reba McEntire

Texas Tornados  
 Carlene Carter  
 Mark Chesnutt

**SOUTH WEST WHOLESALEERS / PAUL BROCKMAN / HOUSTON**

Garth Brooks/Fences  
 Texas Tornados  
 Garth Brooks/Old

Mary C Carpenter  
 Vince Gill  
 Mark Chesnutt

**SPECS / BETH FATH / MIAMI**

Garth Brooks/Old  
 Garth Brooks/Fences  
 Hank Williams Jr

Mark Chesnutt  
 Joe Diffie  
 Michael M Murphy

**STREETSIDE / KIM HAYES / ST LOUIS**

Garth Brooks/Fences  
 Randy Travis  
 Reba McEntire

Willie Nelson  
 Mele Haggard  
 Joe Diffie

**TARGET / LAYNE ROSCHENWIMMER / NATIONAL**

Garth Brooks/Fences  
 Randy Travis  
 Kathy Mattea

Mark Chesnutt  
 Carlene Carter  
 Highway 101

**TRANSWORLD / DAN CROCE / ALBANY**

Garth Brooks/Fences  
 Randy Travis  
 Reba McEntire

Vince Gill  
 Kentucky H Hunters  
 George Strait

**TURTLES / ROBIN SHANNON / ATLANTA**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Clint Black

Mary C Carpenter  
 Atkins/Knopfler  
 Matraca Berg

**UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA**

Garth Brooks/Fences  
 Randy Travis  
 Reba McEntire

Mark Chesnutt  
 Matraca Berg  
 Mary C Carpenter

**VALLEY DIST. / JIM COLLIER / SACRAMENTO**

Garth Brooks/Fences  
 Garth Brooks/Old  
 Kentucky H Hunters

Rosanne Cash  
 Emmylou Harris  
 Atkins/Knopfler

**VINYL VENDORS / VALERIE ELIOT / KALAMAZOO**

Garth Brooks/Fences  
 Hank Williams Jr  
 Kentucky H Hunters

Hank Williams Jr  
 Emmylou Harris  
 Atkins/Knopfler

**WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO**

Garth Brooks/Fences  
 Garth Brooks/Old  
 George Strait

Joe Diffie  
 Mark Chesnutt  
 Hank Williams Jr

**WILMI / MICHAEL SMITH / NEW YORK**

Randy Travis  
 Ricky Van Shelton  
 Clint Black

Willie Nelson  
 Kathy Mattea  
 Sawyer Brown

key: RED HOTS  
BREAKOUTS

Hots & Breakouts from the nation's leading retail & racked accounts.

# NEOBILLY

## NEOBILLY PICKS

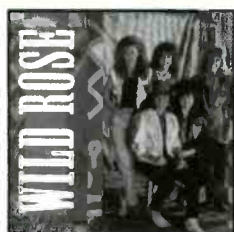
by Holly Gleason, Nashville



**K.T. Oslin, "Love In A Small Town" (RCA):** "Come Next Monday" and "Cornell Crawford" are obvious country hits, while "Mary and Willie" is the state of the day-to-day "'80s Ladies" sequel about love on everyone's own terms fans have waited for. Still, the songs that show Oslin's depth as a writer are the reflective "New Way Home" and "Still On My Mind," dealing with loves that are gone, but refuse to die. Sung with deep knowing, Oslin's insight serves as a comfort to us all.

**Traveling Wilburys, "Traveling Wilburys, Vol. 3" (Wilbury/Warner):**

With the **Kentucky Headhunters** plying their roughshod country-rock, there's plenty of room for Muddy, Boo, Clayton and Spike here in Hollywood. They play deep-pocketed grooves loose and greazy, sing like they mean it and have the kinda good times most never find. Check out the gently chugging "Inside Out" or the obvious "Hillbilly Rock"- sequel, "Wilbury Twist." Any of these tracks should appeal to Neobillies everywhere.



**Wild Rose, "Straight and Marrow" (Capitol):** Producer **James Stroud** understands bands, consequently gender's not an issue listening to the five women of Wild Rose. Steamy grooves and rock-solid playing are the rule on their second LP. The lazy harmonies that hang above "Forever In Love," the painfully pretty "Right Between The Lies" and the percolating "Straight and Narrow" sounds like hits, as the hyper-speed "Hit The Highway" shows multi-instrumental **Wanda Vick** to be a picker's picker.

**Reba McEntire, "Rumor Has It" (MCA):**

Reba McEntire's vocal chops are legend. She can twist, twirl and curl notes with an ease that's earned her acclaim far beyond Nashville, and with "Rumor Has It," McEntire's crafted a work that will touch the masses. "You Lie" is a soaring tour-de-force that knows no format, ditto for the love-too-late "Now You Tell Me" and the slightly dark "This Picture," while **Jesse Winchester's** "You Remember Me" shows artistic understatement.



## NEO-MUGS



**ONE WEARS A HAT, THE OTHER DOESN'T:** RCA labelmates **Clint Black** (l) and **Matraca Berg** (r) look like a cute couple, but they insist the only reason they're together for this photo opportunity is to promote their upcoming albums — the former's "Put Yourself In My Shoes" and the latter's "Lying To the Moon." Yech right, and HITS' Neobilly Goddess **Holly Gleason** is painfully shy and demure.



**RALPHING IN HOLLYVILLE:** **Ralph Emery** (c), host of The Nashville Network's "Nashville Now" show, demonstrates the popular "safe sex" air-kiss: has reached Music City as he puckers up for Mercury Records artist **Daniele Alexander** (l) while labelmate **Butch Baker** (r) decides whether it's appropriate to squash the caterpillar which just crawled into Ralphie's ear. Alexander presented Ralph with the glass music box and the bottle of **Binaca** featured in her hit single/video, "It Wasn't You, It Wasn't Me," from the forthcoming LP, "I Dream In Color."



**PAYING DIFFIE-DENDS:** Epic Records **Joe Diffie** admires the human "ass"-ets of his record label while wondering where he can get one of those groovy satin baseball jackets everyone else but he is wearing. When he heard the cost of one was recoupable against royalties from his new album, "A Thousand Winding Roads" and its hit single, "Home," the Neobilly crooner decided to stick to the complimentary mineral water and hand-towel instead.

# Cheep Trick

**LIVE**  
via satellite

November 5, 1990



# ROCKLINE®

epic  
Management: Ken Adamany

**GLOBAL SATELLITE NETWORK**

HOSTED BY BOB COBURN

# Good Gouse!



# LYNCH MOB

**BREAKOUTS WINNER!**  
**DEBUT 46 HITS TOP FIFTY ALBUMS!**  
**HOT SALES AT:**

#2 S.W. Wholesale/Houston  
#2 RTI One Stop/Omaha  
#2 Music City Record Dist/Nashville  
#3 Baker & Taylor/Chicago  
#3 City One Stop/L.A.  
#5 Apple Tree/III  
#6 Nat'l Record Mart/Pitts  
#6 Streetside/St.Louis  
#6 Title Wave/Mpls

#7 Tower/Long Island  
#7 Q Records & Video/Miami  
#9 CML One Stop/St Louis  
#9 Moby Disc/L.A.  
#10 Navarre/Mpls  
#13 Specs/Florida  
#15 City One Stop/L.A.  
#15 Radio Doctors/Milwaukee  
#19 Karma/Indianapolis  
#29 Warehouse/L.A.  
#30 Record Bar/Natl  
#32 Musicland/Natl



Elektra Entertainment

## WICKED SENSATION

"People are saying it will be the next Van Halen! Debuts at #9 with huge requests — bigger even than Jane's Addiction which was one of the biggest ever!"

— Scott Freeman, CML/St. Louis

"One of the most heavily requested & demanded records throughout the entire summer. Came in at #6 out of the box. Has a good shot at being huge through Xmas & after."

— Doug Smith, National Record Mart/Pittsburgh

"Airplay has sparked huge request action & killer out of the box sales. Debuts at #7!"

— Gerald Bain, Q Records/Miami



# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

## WINNERS



### MOST #1's

1. VANILLA ICE
2. PAUL SIMON
3. AC/DC

### MOST TOP 5's

1. VANILLA ICE
2. M.C. HAMMER
3. PAUL SIMON

### MOST TOP 10's

1. VANILLA ICE
2. M.C. HAMMER
3. AC/DC

### musicland

DICK ODETT  
760 Retail Stores  
(Mpls)

#### MUSICLAND

1. VANILLA ICE
2. M.C. HAMMER
3. PAUL SIMON
4. GARTH BROOKS
5. WARRANT
6. PRETTY WOMAN
7. ZZ TOP
8. MARIAH CAREY
9. LED ZEPPELIN
10. VAUGHAN BROS.

### TOWER RECORDS/VIDEO

STAN GOMAN  
59 Retail Stores  
(Sacramento)

#### TOWER NATIONAL

1. PAUL SIMON
2. VANILLA ICE
3. VAUGHAN BROS.
4. MARIAH CAREY
5. GEORGE MICHAEL
6. INXS
7. ZZ TOP
8. TWIN PEAKS
9. M.C. HAMMER
10. 3 TENORS



JOHN ROSE  
2143 Rack, Retail &  
1-Stop Accts  
(Amarillo)

#### WESTERN MERCHANDISERS

1. GARTH BROOKS
2. M.C. HAMMER
3. VANILLA ICE
4. GARTH BROOKS
5. GEORGE STRAIT
6. REBA MCENTIRE
7. KEITH WHITLEY (G.H.)
8. WILSON PHILLIPS
9. VINCE GILL
10. POISON



CHUCK LEE  
270 Retail Stores  
(Los Angeles)

#### WHEREHOUSE

1. VANILLA ICE
2. PAUL SIMON
3. M.C. HAMMER
4. AC/DC
5. MARIAH CAREY
6. ZZ TOP
7. AL B. SURE
8. WILSON PHILLIPS
9. GEORGE MICHAEL
10. TOO SHORT



SHELLY TUCKER  
500 Accounts (Los Angeles)

#### CITY ONE STOP

1. VANILLA ICE
2. TOO SHORT
3. LYNCH MOB
4. M.C. HAMMER
5. PHANTOM HIGHLIGHTS
6. LED ZEPPELIN
7. DANA DANE
8. PAUL SIMON
9. HI FIVE
10. X CLAN



DONNA SPITZ  
300 Retail Stores  
(Los Angeles)

#### SAM GOODY/WEST

1. VANILLA ICE
2. GARTH BROOKS
3. M.C. HAMMER
4. PAUL SIMON
5. ZZ TOP
6. PRETTY WOMAN
7. MARIAH CAREY
8. WARRANT
9. AC/DC
10. VAUGHAN BROS.



JIM PRIMERANO  
18 Retail Stores  
(Buffalo)

#### RECORD THEATER

1. AC/DC
2. LL COOL J
3. VANILLA ICE
4. INXS
5. LED ZEPPELIN
6. M.C. HAMMER
7. 10,000 MANIACS
8. ZZ TOP
9. MILIRA
10. VAUGHAN BROS.



MARK MICHEL  
21 Retail Stores  
(Miami)

#### PEACHES/MIAMI

1. VANILLA ICE
2. ZZ TOP
3. PAUL SIMON
4. AL B. SURE
5. M.C. HAMMER
6. AC/DC
7. MARIAH CAREY
8. GARTH BROOKS
9. BETTE MIDLER
10. VAUGHAN BROS.



KATHY BAXTER  
1500 Accounts  
(Portland)

#### SIGHT & SOUND

1. AC/DC
2. M.C. HAMMER
3. VANILLA ICE
4. GEORGE MICHAEL
5. VAUGHAN BROS.
6. WILSON PHILLIPS
7. WARRANT
8. BELL BIV DEVOE
9. MARIAH CAREY
10. INXS

# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

**Disc Jockey** HAROLD GUILFOIL  
119 Stores  
(Owensboro)

## DISC JOCKEY

1. AC/DC
2. VANILLA ICE
3. M.C. HAMMER
4. INXS
5. WARRANT
6. VAUGHAN BROS.
7. ZZ TOP
8. MARIAH CAREY
9. WILSON PHILLIPS
10. QUEENSRYCHE

**CENTRAL SOUTH MUSIC SALES** TONY ROSS  
1500 Accounts  
(Nashville)

## CENTRAL SOUTH

1. AC/DC
2. VANILLA ICE
3. GARTH BROOKS
4. M.C. HAMMER
5. INXS
6. MARIAH CAREY
7. WARRANT
8. JON BON JOVI
9. ZZ TOP
10. BELL BIV DEVOE

**AD** TONY BRENNER  
500 Accounts  
(Cleveland)  
**ARROW DISTRIBUTING CO.**  
30400 BRUCE INDUSTRIAL PARKWAY  
SOLOM, OHIO 44138

## ARROW DISTRIBUTERS

1. M.C. HAMMER
2. WILSON PHILLIPS
3. MARIAH CAREY
4. AC/DC
5. WARRANT
6. VANILLA ICE
7. GEORGE MICHAEL
8. INXS
9. JON BON JOVI
10. VAUGHAN BROS.

**NAVARRE CORPORATION** TOM TUOMELA  
200 Accounts  
(Mpls)

## NAVARRE

1. MEGADETH
2. SLAYER
3. AC/DC
4. IRON MAIDEN
5. INXS
6. VANILLA ICE
7. TESTAMENT
8. PAUL SIMON
9. ZZ TOP
10. LYNCH MOB



CINDY BARR  
56 Retail Stores  
(Miami)

## SPECS

1. VANILLA ICE
2. PAUL SIMON
3. M.C. HAMMER
4. MARIAH CAREY
5. BETTE MIDLER
6. GEORGE MICHAEL
7. DEEE-LITE
8. ZZ TOP
9. WILSON PHILLIPS
10. MAXI PRIEST

**RADIO DOCTORS** KATHY STAMM  
600 Accounts  
(Milwaukee)  
Your Original Music Source

## RADIO DOCTOR'S

1. VANILLA ICE
2. LED ZEPPELIN
3. M.C. HAMMER
4. PAUL SIMON
5. ZZ TOP
6. AC/DC
7. VAUGHAN BROS.
8. WARRANT
9. TOO SHORT
10. INXS



FRANK DAVIS  
373 Accounts  
(Detroit)

## ANGOTT ONE-STOP

1. TOO SHORT
2. LALAH HATHAWAY
3. MARIAH CAREY
4. TONY TONI TONE
5. AL B. SURE
6. ANITA BAKER
7. GERALD ALSTON
8. VANILLA ICE
9. WHISPERS
10. INXS



DAVE WATSON  
25 Retail Stores  
(Indianapolis)

## KARMA

1. VANILLA ICE
2. AC/DC
3. WARRANT
4. TOO SHORT
5. INXS
6. MEGADETH
7. QUEENSRYCHE
8. WINGER
9. NEIL YOUNG
10. ZZ TOP

**GALAXY** KEVIN JAKIELA  
275 Accounts (Pitt)

## GALAXY ONE-STOP

1. AC/DC
2. LL COOL J
3. INXS
4. MARIAH CAREY
5. WARRANT
6. QUEENSRYCHE
7. FAITH NO MORE
8. VAUGHAN BROS.
9. M.C. HAMMER
10. PRINCE

**ROSE RECORDS** CHRIS MORRISON  
27 Retail Stores  
(Chicago)

## ROSE RECORDS

1. PAUL SIMON
2. VAUGHAN BROS.
3. VANILLA ICE
4. ZZ TOP
5. M.C. HAMMER
6. AL B. SURE
7. INXS
8. MARIAH CAREY
9. PHANTOM HIGHLIGHTS
10. DEEE-LITE

**THE RECORD EXCHANGE** JOHN SHAHINIAN  
6 Retail Stores  
(Cleveland)

## RECORD EXCHANGE

1. AC/DC
2. GEORGE MICHAEL
3. M.C. HAMMER
4. INXS
5. VANILLA ICE
6. MARIAH CAREY
7. VAUGHAN BROS.
8. WILSON PHILLIPS
9. BELL BIV DEVOE
10. WARRANT

**MICHIGAN WhereHouse RECORDS** FRANK JENKS  
7 Retail stores  
(Lansing)

## MICHIGAN WHEREHOUSE

1. VANILLA ICE
2. LED ZEPPELIN
3. AL B. SURE
4. PAUL SIMON
5. LYNCH MOB
6. 10,000 MANIACS
7. ZZ TOP
8. DEEE-LITE
9. TOO SHORT
10. HINDU LOVE GODS

# THINK ABOUT IT!



## Information Society

"Think"

The New Single From  
The Album *HACK*.

**FLASHMAKER!**

**46-41** HITS TOP FIFTY SINGLES!

16\*-13\* BB DANCE SALES!

17\*-14\* BB DANCE SINGLES!

WHYT	add		HOT95	15-12
K96.7	add		KZII	16-13
WKZL	add		WQXA	17-13
KF95	add		KKFR	17-14
WRCK	add		KZFM	21-14
KZZB	add		KIKX	18-14
WZKX	add		B96	20-15
95XXX	add		Q105	20-15
999KHI	add		Y107	18-15
WBXX	add		KSMB	23-16
			KTMT	22-16
KKRZ	deb	27	CK105	21-16
WTHT	deb	27	KFTZ	19-16
B94	deb	29	HOT102	25-20
KHTK	deb	30	PWR99	24-21
Y97	deb	30	WKRZ	25-21
WQID	deb	30	Q106	25-22
Q104	deb	33	KXXR	29-23
WFMF	deb	33	XL106	28-23
WQGN	deb	33	WOKI	27-23
PWR106	deb	34	KSND	29-24
KBFM	deb	34	K106	29-24
WAYS	deb	34	KNOE	29-25
WYKS	deb	35	Z102	30-27
			KCAQ	33-29
HOT97	7-6		WXKS	33-30
PWR96	11-7		WWFX	35-31
WCKZ	11-8		B95	37-33
KFMW	12-9		KISR	37-33
KFBQ	10-9		KCHX	40-34
Z99	12-10			

# BOOMANIA IS COMING!

## Are You Ready For Betty?



## Betty Boo

"Doin' The Do"

The New Single From The Album *BOOMANIA*.

**3\*-2\* BB DANCE SALES!**

PWR96 add  
WGTZ add

103CIR deb 25  
92X deb 27  
G98 deb 35  
WVBS deb 39

HOT94.9 8-7  
KXXR 26-22  
Y107 34-31

**BREAKING AT:**

WHYT  
WLOL  
KTFM  
KHTK  
KCAQ  
KPRR  
KFBQ  
KKRD  
KYYY



# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

The **Led Zeppelin** box set on Atlantic is out and selling big, as big or better than any box set since **Bruce Springsteen**. And retailers everywhere think it will sell big through the holidays. Rock had another strong week as Elektra's

**Lynch Mob**, RCA's **Deep Purple** and Atlantic's **Kings X** all score in big. Also, Columbia's **Neobilly Queen**, **Rosanne Cash**, comes out of the box selling.

## WINNERS

<b>1</b>	<b>LED ZEPPELIN</b>	(Atl 82144)	70%	<b>6</b>	<b>AL B. SURE</b>	(WB 26005)	22%
<b>2</b>	<b>LYNCH MOB</b>	(Elek 60954)	61%	<b>7</b>	<b>ZZ TOP</b>	(WB 26265)	20%
<b>3</b>	<b>DEEP PURPLE</b>	(RCA 2421)	38%	<b>8</b>	<b>HALL &amp; OATES</b>	(Arista 8614)	12%
<b>4</b>	<b>KING'S X</b>	(M Force/Atl 82154)	35%	<b>9</b>	<b>ROSANNE CASH</b>	(Col 46079)	11%
<b>5</b>	<b>PAUL SIMON</b>	(WB 26098)	25%	<b>10</b>	<b>INFO SOCIETY</b>	(T Boy/Rep 26258)	10%

**ANGOTT ONE-STOP / FRANK DAVIS / DETROIT**

Led Zeppelin  
Marvin Gaye  
Betty Boo  
Sybil  
Winans  
Winger  
Queensryche

**ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI**

Led Zeppelin  
Lynch Mob  
Deep Purple  
Charlatans  
Dana Dane  
Tommy Conwell

**ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO**

Led Zeppelin  
Maxi Priest  
Donny Osmond  
Carly Simon  
David Cassidy

**ASSOCIATED ONE-STOP / ANGELA SINGER / PHOENIX**

Lynch Mob  
Soup Dragons  
Sybil  
Boys  
Rubaiyat

**BAKER & TAYLOR / MIKE BASHKIN / CHICAGO**

Led Zeppelin  
Lynch Mob  
Deep Purple  
Paul Simon  
Donny Osmond  
Charlatans  
King's X

**BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS**

ZZ Top  
Led Zeppelin  
10,000 Maniacs  
Paul Simon  
Info Society

**BEST BUY / JEFF ABRAMS / MPLS**

Randy Travis  
Robert Cray  
Led Zeppelin  
Styx

**BUZZARD'S NEST / JIM JOHNSON / COLUMBUS**

Led Zeppelin  
Lynch Mob  
King's X  
Take 6

**CAVAGES / JOHN GRANDONI / BUFFALO**

Goo Goo Dolls  
Lynch Mob  
Al B Sure  
Hall & Oates  
Led Zeppelin

**CD ONE-STOP / DAVE CARROLL / CONN**

Led Zeppelin  
Lynch Mob  
Byrds  
Deep Purple  
Rosanne Cash

**DOWN IN THE VALLEY / KATHY SHEDD / MPLS**

Lynch Mob  
King's X  
Led Zeppelin  
Byrds  
Info Society  
Gear Daddies

**FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN**

Led Zeppelin  
King's X  
Rosanne Cash  
Deep Purple  
Bette Midler

**GALAXY ONE-STOP / KEVIN JAKIELA / PITTSBURGH**

Led Zeppelin  
King's X  
Byrds  
Charlatans  
Rosanne Cash  
Sybil  
Lynch Mob

**HARMONY HOUSE / SANDY BEAN / DETROIT**

Led Zeppelin  
Hall & Oates  
Al B Sure  
Candyman  
Paul Simon  
ZZ Top  
Info Society

**HARVARD CO-OP / DAVID SIBEL / BOSTON**

Paul Simon  
Feron  
M Chapin Carpenter  
C Atkin & M Knopfler  
B Eno & J Cale  
Ennylou Harris  
Hindu Love Gods

**HOUSE OF GUITARS / KIM SIMMONS / ROCHESTER**

Lynch Mob  
Led Zeppelin  
King's X  
Deep Purple

**MOBY DISC / BOB SAY / LOS ANGELES**

Deep Purple  
Charlatans  
King's X  
Lynch Mob  
Led Zeppelin

**MUSIC CITY RECORD DIST / LARRY WEBB / NASHVILLE**

Lynch Mob  
King's X  
Deep Purple  
Donny Osmond  
Hi-Five  
EU  
Rosanne Cash

**MUSIC MERCHANTS / BIG AL RUBEIRA / RHODE ISLAND**

Lynch Mob  
Led Zeppelin  
Deep Purple  
Rosanne Cash  
Groove B Chill

**MUSIC PEOPLE / JASON BLAINE / OAKLAND**

Led Zeppelin  
Paul Simon  
Al B Sure  
Night Ranger  
Donny Osmond

**MUSICLAND / DICK ODETTE / MINNEAPOLIS**

Led Zeppelin  
Lynch Mob  
Deep Purple  
Donny Osmond  
King's X

# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

**NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH**

Led Zeppelin  
Lynch Mob  
Heart  
Urban Dance Squad  
10,000 Maniacs  
Deep Purple  
King's X

**NORTHEAST ONE-STOP / GEORGE SMITH / ALBANY**

Led Zeppelin  
Paul Simon  
ZZ Top  
Lynch Mob  
Deep Purple  
Charlatans  
Hall & Oates

**NOVA / JOHN UNDERWOOD / ATLANTA**

Al B Sure  
ZZ Top  
Too Short  
Dana Dane  
Candyman  
Paul Simon  
Jasmine Guy

**PACIFIC COAST ONE-STOP / RICH LOCKWOOD / CHATSWORTH**

Lynch Mob  
King's X  
Led Zeppelin  
Rosanne Cash  
Go Go's  
Byrds  
Deep Purple

**PRO ONE-STOP / PAUL JOHNSON / TEMPE**

Mark Chesnutt  
Trixter  
King's X  
Al B Sure  
Hank Williams Jr

**Q RECORDS & VIDEO / GERALD BAIN / MIAMI**

Lynch Mob  
Led Zeppelin  
Deep Purple  
10,000 Maniacs

**RADIO DOCTORS / KATHY STAMM / MILWAUKEE**

Led Zeppelin  
Lynch Mob  
Bette Midler  
Deep Purple

**RECORD BAR / MARY HERZER / CORPUS CHRISTI**

Led Zeppelin  
Lynch Mob  
King's X  
Soup Dragons  
Info Society  
Al B Sure  
Posies

**RECORD BAR / PETE RUSSO / LENOX**

Horse  
Indigo Girls  
Charlatans  
Jellyfish

**RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND**

Lynch Mob  
Paul Simon  
Deee-Lite  
Hall & Oates  
Testament

**ROSE RECORDS / CHRIS MORRISON / CHICAGO**

Paul Simon  
ZZ Top  
Al B Sure  
10,000 Maniacs  
Hindu Love Gods  
B Eno & J Cale

**ROUNDUP / LAURA AVERY / SEATTLE**

Twin Peaks (ST)  
Info Society  
Bette Midler  
Eric Johnson  
Hank Williams Jr

**RTI ONE-STOP / JODY PANKHURST / OMAHA**

Lynch Mob  
Led Zeppelin  
Deep Purple  
King's X

**SAM GOODY-EAST / BRIAN ALBRIGHT / EDISON**

Led Zeppelin  
Lynch Mob  
Deep Purple  
Pretty Women (ST)

**SAM GOODY-WEST / DEBBIE SWANSON / LOS ANGELES**

Lynch Mob  
Led Zeppelin  
Go Go's  
Deep Purple  
Rocky Horror (ST)  
Donny Osmond

**SEA-PORT ONE-STOP / VICKI OLIVEIRA / PORTLAND**

Lynch Mob  
Deep Purple  
Rosanne Cash  
Led Zeppelin  
Adam Ant  
King's X  
Night Ranger

**SHOW INDUSTRIES / SHELLY TUCKER / LA**

Lynch Mob  
C Atkin & M Knopfler  
Robin Harris  
Gary Moore  
Cocteau Twins

**SIGHT & SOUND / KATHY BAXTER / PORTLAND**

Vaughan Bros  
Slayer  
Styx  
Hall & Oates

**SOUND WAREHOUSE / TRACY DONIHOO / DALLAS**

ZZ Top  
Paul Simon  
Al B Sure  
Quintana & Spear  
Styx

**SOUTHWEST WHOLESALE / PAUL BROCKMAN / HOUSTON**

Vanilla Ice  
Paul Simon  
Lynch Mob  
Led Zeppelin  
Too Short  
ZZ Top

**SPECS / CINDY BARR / MIAMI**

Lynch Mob  
Led Zeppelin  
ZZ Top  
Info Society  
Deep Purple

**STATEWIDE / MARK MARTENS / POTTSVILLE, MI**

Hall & Oates  
Donny Osmond  
King's X

**TOWER RECORDS / SARA DEEL / ATLANTA**

EU  
Led Zeppelin  
Lynch Mob  
House Of Lords  
Hall & Oates  
Joe Ely  
Ringo Starr

**TRACKS / DONNA AGRESTO / NORFOLK**

Al B Sure  
Styx  
Lynch Mob  
Led Zeppelin

**TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / BUFFALO**

Jasmine Guy  
ZZ Top  
Goo Goo Dolls  
10,000 Maniacs  
Led Zeppelin  
Bette Midler

**TURTLES / ROBIN SHANNON / ATLANTA**

Jasmine Guy  
Candyman  
Led Zeppelin  
Lynch Mob  
Hindu Love Gods  
King's X  
Jellyfish

**UNIQUE RECORD DISTRIBUTORS / IRV CHAFFERDET / NEW HYDE PARK**

Go Go's  
Deep Purple  
Led Zeppelin  
Lynch Mob  
Betty Boo  
Ten City  
Byrds

**UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA**

Led Zeppelin  
Dana Dane  
Paul Simon  
Vanilla Ice  
ZZ Top

**VINYL VENDORS / VALERIE ELIOTT / KALAMAZOO**

Led Zeppelin  
Lynch Mob  
Deep Purple  
Charlatans  
King's X  
Go Go's  
Betty Boo

**WALL TO WALL / BEN BRENT / PHILA**

Waterboys  
Soup Dragons  
Caron Wheeler  
Candyman  
Trixter

**WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO**

Deee-Lite  
Candyman  
Al B Sure  
Info Society  
Hank Williams Jr  
Paul Simon  
ZZ Top

**WIN RECORDS INC / ANDREW KLEIN / ELMHURST**

Too Short  
Lalah Hathaway  
Bette Midler  
Al B Sure  
Candyman

**ZIPS / RICK ANDRADE / TUCSON**

Led Zeppelin  
Lynch Mob  
Al B Sure  
Vaughan Bros  
Paul Simon  
King's X  
Styx



# HITS TOP FIFTY ALBUMS

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*Vanilla Ice* now leads *M.C. Hammer* by 50,000+ reported units. We think it's a hit. *Paul Simon* and *ZZ Top* make strong Top Ten debuts to put a big smile on the face of *Mo Ostin*. But, the big story of the week is the incredible sell-

through of the *Led Zeppelin* box set, which debuts at #24 based on over 28,000 reported units. Retailers are having a field day with this one. Also watch *Black Crowes* and *Lynch Mob*-each is building a big case.

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ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
<b>VANILLA ICE</b>	TO THE EXTREME	SBK 35325	Unstoppable	183.3
MC HAMMER	HAMMER DON'T HURT	Capitol 92857	"Pray" Top 5	132.8
PAUL SIMON	RHYTHM OF SAINTS	Warner Bros 26078	Catching fire	88.1
AC/DC	THE RAZOR'S EDGE	Atco 91413	Gone platinum	77.8
MARIAH CAREY	MARIAH CAREY	Columbia 45202	"Love Takes.." Top 5	70.9
GARTH BROOKS	NO FENCES	Capitol 93866	Over a million	70.0
ZZ TOP	RECYCLER	Warner Bros 26265	Big increases	62.8
INXS	X	Atlantic 82140	"Suicide Blonde" leads	60.9
WILSON PHILLIPS	WILSON PHILLIPS	SBK 93745	Hot video, 45	60.2
GEORGE MICHAEL	LISTEN WITHOUT ...	Columbia 46898	"Freedom" added to MTV	54.0
VAUGHAN BROS	FAMILY STYLE	Epic 43225	Heading toward 900,000	53.5
WARRANT	CHERRY PIE	Columbia 46929	Title cut leads	47.7
BELL BIV DEVOE	POISON	MCA 6387	New single breaking	44.1
GHOST	SOUNDTRACK	V.Sara 5276 (MCA)	Back up	42.9
POISON	FLESH & BLOOD	Capitol/Enig 91813	Hot tour, video, 45	40.4
QUEENSRYCHE	EMPIRE	EMI 92806	Rock sales	33.3
<b>AL B SURE</b>	PRIVATE TIMES...	Warner Bros 26005	45 Top 10 Jams singles	31.8
TOO SHORT	SHORT DOG'S IN...	Jive/RCA 1348-2-J	Hot rap	31.1
IRON MAIDEN	NO PRAYER FOR THE...	Epic 46905	Metal	31.0
LL COOL J	MAMA SAID KNOCK...	Def Jam/Col 46888	Steady	30.9
BETTE MIDLER	SOME PEOPLE'S...	Atlantic 82129	Hot single leads	29.7
PRETTY WOMAN	SOUNDTRACK	EMI 93492	Back up due to video	29.2
JON BON JOVI	YOUNG GUNS II	Mercury 846-437-2	New single hot	29.0
LED ZEPPELIN	LED ZEPPELIN	Atlantic 82144	Huge dollars here	28.2
RANDY TRAVIS	HEROES AND FRIENDS	Warner Bros 26310	Killer week	25.2

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)



# Prince

FLASHMAKER!

## "NEW POWER GENERATION"

From the soundtrack Graffiti Bridge

999KHI	add		WSPK	deb	33	KXXR	31-25	KKFR	40-35
KBOZ	add		WXKS	deb	35	WWFX	28-25	KIXY	40-35
KZIO	add		Y107	deb	35	Q104	30-27	KMOK	39-35
SLY96	add		KTMT	deb	39	KFMW	32-29	WZKX	40-37
WSPK	add		KIKX	deb	40	KCAQ	37-30		
WTBX	add					WCIL	34-31		
			CK105		19-11	WQUT	39-32		
WHYT	deb	25	KDWB		23-19	B95	36-32		
KRBE	deb	30	WLOL		24-20	K106	38-32		
WNVZ	deb	30	KISR		25-21	KZZB	35-32		
Z99	deb	30	WHHY		32-22	OK95	37-34		



STIEFEL-PHILLIPS ENTERTAINMENT

Paisley Park

Produced, Arranged, Composed and Performed by Prince.

## AL B. SURE! "MISSUNDERSTANDING"

From the album Private Times... And The Whole 9!

**BREAKOUTS WINNER!**  
**27-17 HITS TOP FIFTY ALBUMS!**  
**10-8 JAMS SINGLES!**



ADD!

WVKS	add	WQXA	21-18
KTRS	add	Q106	24-21
		KFFM	27-22
KROY	13-10	KCAQ	28-23
FM102	18-15	KFBQ	30-26
Y107	19-16		

<b>BREAKING AT:</b>			
PWR106	KXXR	Z99	194
HOT97	KKFR	KGGI	KQIZ
WXKS	KTFM	B95	KDOM
WHYT	KHTK	KPRR	KIXY
WPGC	HOT94.9	KZFM	WFHT
KMEL	KJ103	WFLY	
KOY	WCKZ	KKMG	



Produced by D.J. Eddie F. and Nevelle for Untouchables Music, Inc. Co-Produced by Al B. Sure! For Sure!me! Recording, Inc.



# TKA

CROSSOVER!

B96	add
KRBE	add
WLOL	add
KXXR	add
B95	add
KPRR	add

## "CRASH" (have some fun)

From the album Louder Than Love

<b>BREAKING AT:</b>
HOT97
WPGC



TOP  
50

# HITS TOP FIFTY ALBUMS

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	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX		
19	21	26	MICHAEL BOLTON	SOUL PROVIDER	Columbia 45012	Great rup	25.0
45	31	27	DEEE-LITE	WORLD CLIQUE	Elektra 60957	Top 10 single leads	24.8
26	25	28	TWIN PEAKS	SOUNDTRACK	Warner Bros 26316	Hot TV soundtrack	24.5
28	32	29	PHIL COLLINS	...BUT SERIOUSLY	Atlantic 82050	New single most added	23.0
24	30	30	RIGHTEOUS BROS	GREATEST HITS	Verve/Poly 823119	"Ghost" movie and 45	20.7
21	37	31	NELSON	AFTER THE RAIN	DGC 24290	New single breaking	20.2
23	28	32	FAITH NO MORE	THE REAL THING	Slash/Rep. 25878	MTV	20.1
22	29	33	MEGADETH	RUST IN PEACE	Capitol 91935	Metal	20.0
20	22	34	SLAUGHTER	STICK IT TO YA	Chrysalis 21702	Ready for new single	19.7
32	34	35	ANITA BAKER	COMPOSITIONS	Elektra 60922	Steady	19.0
25	26	36	JUDAS PRIEST	PAINKILLER	Columbia 46891	Metal	18.2
--	--	37	<b>BLACK CROWES</b>	<b>SHAKE YOUR MONEY</b>	<b>Def Am/Geff 24278</b>	<b>Hot video on new 45</b>	<b>18.1</b>
29	24	38	KEITH SWEAT	I'LL GIVE ALL MY...	Vint/Elektra 60861	New single out	18.0
48	49	39	REBA MCENTIRE	RUMOR HAS IT	MCA 10016	#4 Neobilly	17.7
30	35	40	DEPECHE MODE	VIOLATOR	Sire/Reprise 26081	Ready for new single	17.3
27	38	41	NEW KIDS	STEP BY STEP	Columbia 45129	Peaking	16.2
42	40	42	INDIGO GIRLS	NOMADS, INDIANS...	Epic 46820	Steady business	16.0
33	33	43	SLAYER	SEASONS IN THE ABYSS	Def America 24307	Falling this week	15.3
36	44	44	NWA	100 MILES & RUNNING	Priority 7224	Steady	14.7
38	43	45	GARTH BROOKS	GARTH BROOKS	Capitol 90897	Steady sales	14.7
--	--	46	LYNCH MOB	WICKED SENSATION	Elektra 60954	Huge requests	14.1
43	46	47	PEBBLES	ALWAYS	MCA 10025	Top 10 single leads	14.0
--	50	48	MAXI PRIEST	BONAFIDE	Charisma 91384	New single shipping	13.6
50	48	49	JANET JACKSON	RHYTHM NATION	A&M 3920	Ready for new single	12.9
35	39	50	JOHNNY GILL	JOHNNY GILL	Motowr 6283	New single breaking	12.3

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

**NEXT UP**

WINGER (Atlantic)  
3 TENORS (London/Mer)

ROBERT CRAY (Mercury)  
JANE'S ADDICTION (V&B)

TAKE 6 (Reprise)  
CANDYMAN (Epic)



# DINO GENTLE

The multi-format hit single and video

Featuring Delora Tomer

The follow-up to the Top 5 smash ROMEO

Produced, arranged and performed by Dino

From the Island album "SWINGIN' "

**FLASHMAKER!  
EARPICKS WINNER!  
MOST ADDED!**

FM102	add	
KXXR	add	
KROY	add	
KTFM	add	
Y108	add	
KSAQ	add	
B93	add	
HOT94.9	add	
WZZG	add	
KQKQ	add	
KSND	add	
KF95	add	
KPRR	add	
KZFM	add	
KZZB	add	
FM104	add	
KAKS	add	
KQMQ	add	
WQXA	add	
HOT95	add	
KDON	add	
KFTZ	add	
KIXY	add	
KNOE	add	
KZOZ	add	
SLY96	add	
WJMX	add	
WYKS	add	
ZFUN	add	
KMEL	deb	27
HOT97	deb	31

 ISLAND © 1990 Island Records, Inc.

FAMOUS  
MUSIC GROUP INC.

**11 HITS TOP FIFTY ALBUMS!**

**CROSSOVERS WINNER!**

**MTV ACTIVE!**

**VH-1 DEVELOPMENT!**

**ON OVER 82 TOP 40'S!**

**ALBUM: 900,000 SOLD!**

**HOT SALES AT:**

- #2 Rose Records/Chicago
- #3 Tower/Natl
- #3 Sound Warehouse/Dallas
- #3 Kemp Mill/Washington DC
- #5 Tower-Sunset/L.A.
- #6 CD One Stop/Conn
- #7 Harmony House/Detroit
- #7 Strawberries/Boston
- #7 Radio Doctors/Milwaukee
- #9 Wiz/NYC
- #9 Music Plus/L.A.
- #9 Sam Goody/East Coast
- #10 Sam Goody/West Coast
- #10 Musicland/Natl
- #10 Record Theater/Bufalo

Tick Tock



epic™

FROM THE ALBUM **FAMILY STYLE**

**HITS**

# WAVELENGTH

by Lenny Beer & Mike Murphy

We've been thinking a lot lately about this whole HOTAC movement and have decided to radically change and soften our image, too. Henceforth, those referred to as "geeks" and "slime buckets" will now be called "warm, kind and caring humans." "The R thing" will now be known as "those great guys in Century City." And, radio "weasels" will now be called "professionals of the broadcasting persuasion." Thank you.... While our sources still believe **Pat McMahon** to be a leading contender for the **KZZP** Phoenix opening, the name of **John Peake** from **KRQ** Tucson keeps coming up. In any case, **Nationwide** kingpin **Dave Robbins** is the man calling the shots in the interim and is the man to contact

if you're interested.... While the **Jeff McCartney** to **WAPE** Jacksonville rumors build, there are still some logistical stumbling blocks. Stay tuned. Also, we hear that any potential format changes at **KROY** Sacramento will wait until the end of the book.... **KITS SF PD Richard Sands** has been upped to OM while retaining his PD duties. Also in SF, **X100** nite jock **Super Snake** heads home to Phoenix for afts at **KKFR**.... And what about the much rumored change at **KKYK** Little Rock? Sources at the station continue to deny.... Format change at **92X** Columbus now imminent. Look for them to resurface as gold-formatted **COOL92**. Apparently the whole staff — except for PD **Tom Gilligan** — will be re-evaluated....

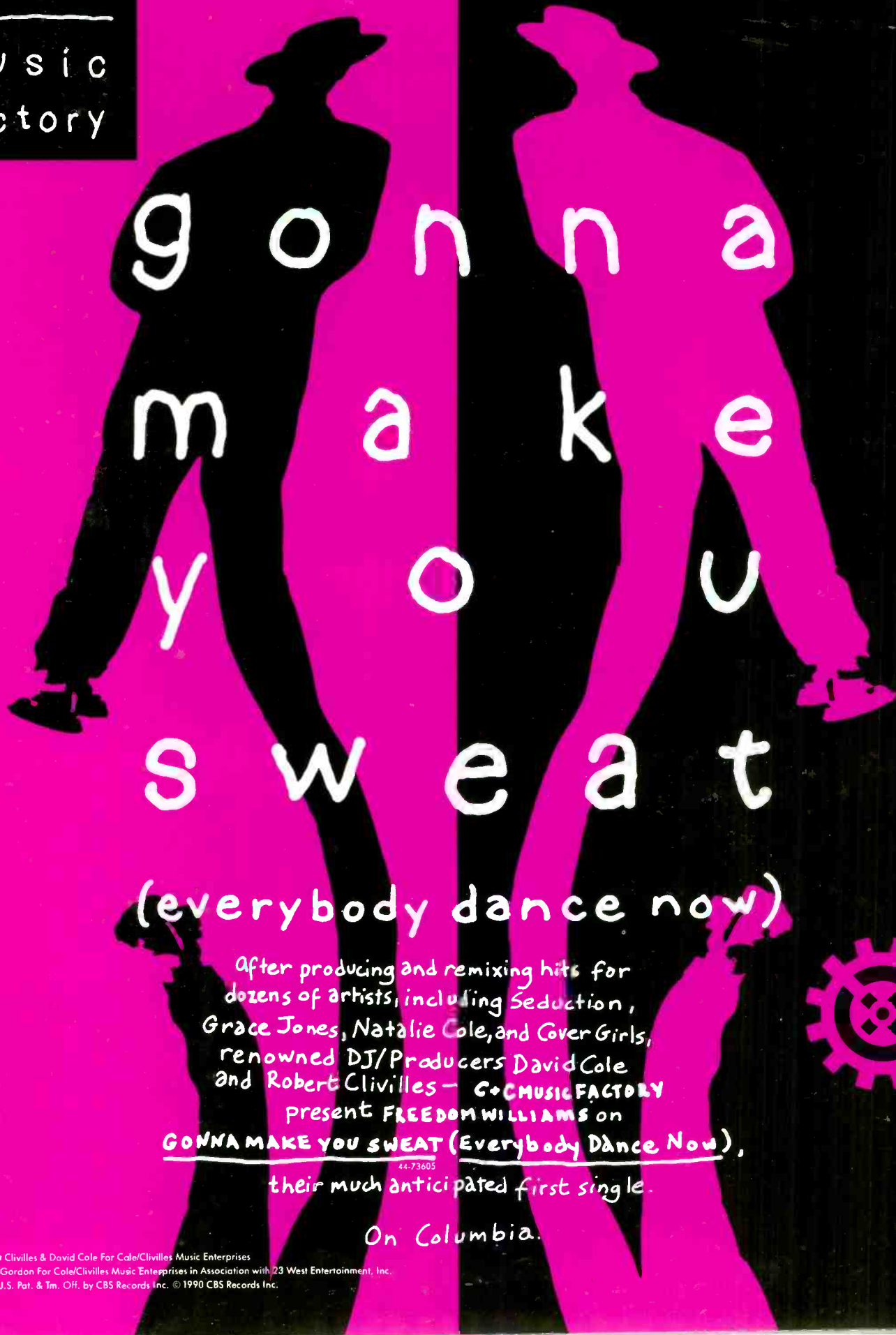
It looks like the **Vaughan Bros.** record will come home now thanks to "adult" calls building well in most markets. LP sales continue strong.... **Y95** Dallas nite jock **Greg Southard** heads to **WAVA** Wash for afts under the name **Joe Friday**.... Look for **Legacy** to purchase **Command Broadcasting** for 100 million and to come back with another offer for **Jacor's WMJI** Cleveland and **Y107** Nashville.... The new GM at **KQIZ** is Amarillo Mayor **Keith Adams**.... **Jay West**, former **KNRJ** Houston jock, heads to **Q102** Philly for weekends.... The **Chris Isaak** record is now becoming a lot more than a **Power** Atlanta phenomenon. Look for it in the national Top Ten come Christmas time.... **Blowin' In The Wind: Lynn-**

**Anderson Powell, John Ivey, Ross Knight, Larry Morgan, Jay Jeffrey, David Morales and Scott Chase**.... Finally, here's an example of the kinder, gentler, more adult contemporary lean at **HITS**.



C  
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music  
factory



g o n n a  
m a k e  
y o u  
s w e a t  
(everybody dance now)

After producing and remixing hits for dozens of artists, including Seduction, Grace Jones, Natalie Cole, and Cover Girls, renowned DJ/Producers David Cole and Robert Clivilles — C+MUSICFACTORY present **FREEDOM WILLIAMS** on GONNA MAKE YOU SWEAT (Everybody Dance Now),  
44-73605  
their much anticipated first single.



On Columbia.

Produced by Robert Clivilles & David Cole For Cole/Clivilles Music Enterprises  
Management: Bob Gordon For Cole/Clivilles Music Enterprises in Association with 23 West Entertainment, Inc.  
"Columbia" Reg. U.S. Pat. & Tm. Off. by CBS Records Inc. © 1990 CBS Records Inc.

PLAY IT,  
SAY IT!

ANYTHING

IS

POSSIBLE

# THE BERLIN WALL COMES DOWN.

Continued on Page 8, Column 2  
Department of State had  
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The move in the gut of diplomat  
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## Elvis Is Alive

By DAVE ROSEN

Congress is | Bill De

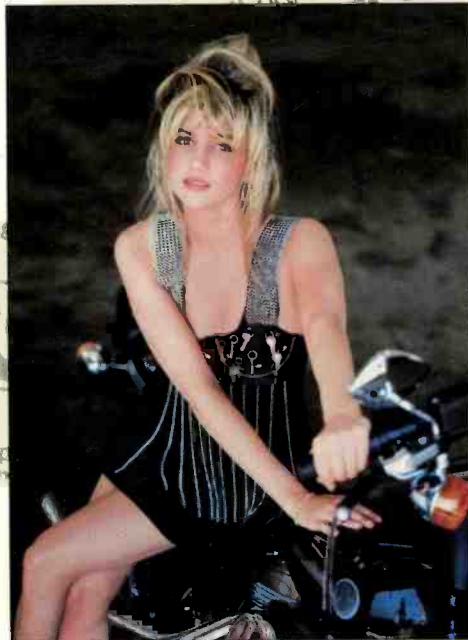
WASHINGTON, Oct 15  
ring passer

## Debbie Gibson

It's a brave new world. And a whole new Debbie demonstrating a new side of her multifaceted talent with this first single from the album of the same name.

## U.S. and Russia Allies

By DREW  
Special  
Oct. 15 — Mikhail S. Gorbachev "like all other recipients" of the prize  
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had one notabl



## GIBSON

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Supreme Court

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ued on Page 4

## TER

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