JAN. 19, 1918

N.S.E.

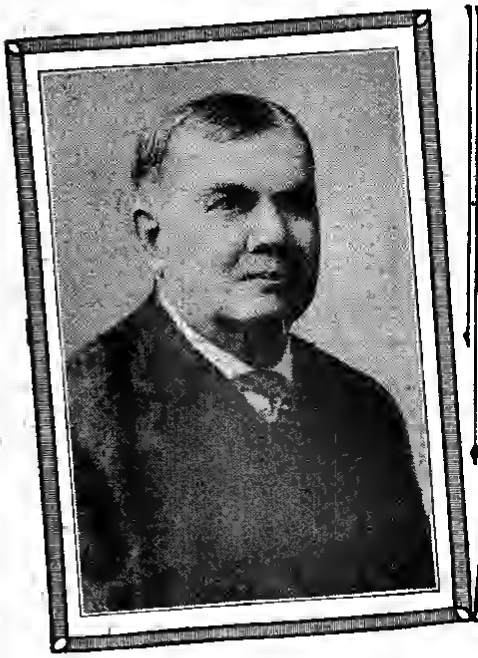
NOTICE TO READER: When you finish reading this magazine place a 1c stamp on this notice, hand same to any postal employee, and it will be placed in the hands of our soldiers or sailors at the front. No wrapping. No address.—A. S. BURLESON, Postmaster General.

The Billboard

Price 15 Cents

72 PAGES

CARRIES ALL THE WISE ADVERTISERS BUSINESS



E. M. BURK

MRS. E. M. BURK

You Save Money

to back the purchase price and freight by buying our

STEEL FRAME UNBREAKABLE THEATER CHAIRS

We carry a large stock and can ship immediately. Several lots of Second-Hand Chairs for sale at specially low prices. Also seating for out-of-door use. Address Dept. B.

STEEL FURNITURE COMPANY

Grand Rapids, Mich.

New York Office, 20 E. 13th St.

NEW DROPS, $12.50

Painted to order, any size, up to 14x20 ft., in either Diamond Dye, Oil or Water Colors. 20 by deposit with each order. SCHELL SCENIC STUDIO, Columbus, O.

VELVET DROPS AND STAGE SETTING

Legitimate and Picture Theatres Equipped. DEADMONT VELVET SCENERY STUDIOS, 1009 Columbia Thea. Bldg., B'dy & 47th St., N. Y. C.

WANTED ACCOMPANIST

Who can train light opera chorus; permanent work; also wand baritone for light opera. Address BOX 123, Oakland City, Indiana.

Wanted Med. People

State what you can and will do. Gentlemanly habits necessary. Long engagement for knockers. Chas. I wired you to the Savoy. Wire to Middleton, or write to Stellarton Falls, Nova Scotia, Canada, my home address. DR. E. L. HERRMANN.

WANTED—Good Oriental Dancers

For private affairs. Include photo and salary expected. GEO. FRANTZ, Secretary care W. 30th St., Cleveland, Ohio.

WANTED QUICK—Lady Partner take small part in act; also lady comic above on road. Big money for right lady. Wire at once. PROF. FRANK KALHOWN, General Delivery, Longview, Texas.

WANTED—TWO LADIES FOR RECOGNIZED ACT

That can do Iron Jaw and Trapeze work; not over 5 ft., 3 in., weight about 120 or 125 lbs. Salary sure. Write. Will consider good amateur. Address G. A. DOUGLAS, 602 East 34 St., Fairbury, Nebraska.

WANTED—Young, versatile Leading Woman, Singing and Dancing Ingenue, Leading Man, General Business Man, Scenic Artist, who can act. Address PRODUCER, Empire Theatre, Newton, Ohio.

AT LIBERTY for Gen. Con., Rep., or One-Nighter. JAS. O'LEARY, Comedian, Specialties. | HULES & HAY, Char., Gen. Bus., Specialties. Hornersville, Missouri.

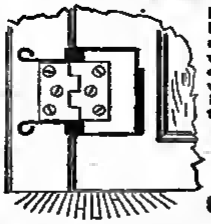
CHEWING GUM

Get our Prices. We make all kinds.

HELMET GUM SHOP, . . Cincinnati, Ohio.

AUTOMATIC DOOR SHUTTER

THE BEST SELLER OF THEM ALL



Keeps out the winter chills and drafts. Every store, place of business or home must have one. Adjusted and removed without screw, hammer or nails. Placed on the hinge, the door left carelessly open will shut automatically. Sales easy as pie. Profits fat and juicy. Go to it quick, as territory is limited.

SAMPLE, 15c (Japanned), 35c (Nickel Plated). Postage, 5c.

SEE OUR HALF-PAGE AD ON PAGE 42.

COSMOPOLITAN UTILITIES CORPORATION,

293 Church St., N. Y. C.

Wholesale price list, territories and terms upon application.

WANTED
FIVE-PIECE COLORED JASS BAND

Those doubling B. and O. given preference, must be good musicians, travel in automobiles, for Scout Younger's Motion Pictures. Address

SCOUT YOUNGER,

Care of the Buck Horn Saloon, San Antonio, Texas.

WANTED FOR CLIFF WATSON'S ATTRACTIONS

WATSON'S RAGTIME REVIEW
WATSON'S STEP LIVELY GIRLS
WATSON'S PEERLESS MAIDS
WATSON'S VIRGINIA BELLES

Twenty Chorus Girls, Vaudeville Acts of all kinds, Musical Comedy People in all lines. Long season to right people. If you are looking for a long, pleasant engagement and can stand good treatment write or wire. Pay also wire. I pay mine. All shows booked by Joe Englisberg, Atlanta Ga. Address CLIFF WATSON, week Jan. 14, Majestic Theatre, Greenville, S. C., week Jan. 21, Piedmont Theatre, Charlotte, N. C.

WANTED QUICK

J. A. COBURN'S GREATER MINSTRELS

Basso and Interlocutor, Trap Drummer, Top Tenor and Baritone, account draft. Must join as per route this paper before Feb. 1. J. A. COBURN, Owner and Manager.

JUST OUT

THE NEW **McNALLY'S BULLETIN No. 3**

Everything New, Bright and Original.

PRICE $1.00

McNALLY'S BULLETIN No. 3 is just out and contains the following gilt-edge, up-to-date comedy material:

20 SCREAMING MONOLOGUES, each one a positive hit. All kinds, including Dutch, Irish, Dutch, Wop, Kid, Rube, Black and White Face, Female, Trampy and Strong Speech.

14 ROARING ACTS FOR TWO MALES. Each act an unusual winner.

10 ORIGINAL ACTS FOR MALE AND FEMALE. They'll make good on any bill.

20 SURE-FIRE PARODIES on all of Broadway's latest song hits. Each one is full of Pep.

2 ROOF LIFTING TRIO ACTS. These acts are 24-karat, sure-fire hits.

2 RATTLING QUARTETTE ACTS. Both acts are alive with humor of the fun-making kind.

A NEW COMEDY SKETCH entitled A COUNTRY MAID. It's a gem.

A GREAT TABLOID COMEDY AND BURLESQUE, entitled "WEDDING BELLS." It's lovely and brown.

McNALLY'S merry MINSTRELS, CONSISTING OF 8 SOBBING FIRST-PARTS, with side-splitting jokes.

GRAND MINSTREL FINALE, entitled "LOST AND WON."

MURDERS of Cracker Jack, Cross-Fire Jokes and Gags which can be used for side-work conversation for two males and male and female.

REMEMBER the price of McNALLY'S BULLETIN No. 3 is only ONE DOLLAR per copy, or will send you McNALLY'S BULLETIN No. 2 and 3 for $1.50, with money-back guarantee.

WM. McNALLY,

31 East 125th Street, NEW YORK.

WANTED

Dramatic Comedian, Character Woman with specialties.

OTTO JOHNSON, Pittsburg, Kan.

AT LIBERTY

Man and Wife, with six first class, up-to-date Comedy, Talking, Singing and Dancing Acts (DOUBLE), experienced in Burlesque, Musical Comedies and Drama; both Singers, Dancers and Musicians; both play parts; good, A-1 Band Leader (CORNET); can join on wire. Address HARRY LAFRANCE, 1021 East Fayette St., Syracuse, N. Y.

SHOW PEOPLE

FOR SALE—Calliope, X-ray 16-in. and Shebloom, Spider and Fly, Mermaid in large bowl, Half Lady, Long Plug Chair, Curtains, Fog Horn, Banner. All or in parts. First-class shape. TILYEU, Angleton, Tex.

CHEWING GUM

The greatest value for the money. DIAMOND SPEARMINT, MAPLEMINT and MELLOW PEPPT. 100 Packages, $1.00; 1,000 Packages, $10.00. Remit by Money Order, P. O. or Express.

REEDY BROS.' GUM COMPANY

218 West Ontario Street, CHICAGO, ILL.

AT LIBERTY

An A-1 Band Teacher and Director (Cornetist)

For same town in the States of Indiana, Illinois or Missouri. I teach every instrument in band, reeds, brass and all drums. I also understand and teach harmony. No objection to good theatre position. I am strictly sober and reliable; have been a trooper for 16 years, but want to locate so I can establish a home for my wife and baby. Would like to buy a business on the side. What have you to offer? I am 35 years old. Answer with particulars. L. H. ARVIL, Auburn, Illinois.

WANTED

EXPERIENCED CATCHER for flying RETURN ACT. Also LADY LEAPERS.

SIEGRIST & SILBON TROUPE. Address TOTO SIEGRIST, Manager, care N. Y. Office, Billboard.

WANTED FOR THE COLONIAL STOCK CO.

Comedian, one with specialties preferred. Must be sober and reliable. Woman for Ingenue; must be young and good appearance. State lowest salary, height and age. Address COLONIAL STOCK CO., Glouster, Ohio. Weeks January 14th and 21st.

Prairie Mae & Co.'s Wild West, Circus and Vaudeville

Wanted, 18 A-No. 1 Wild West People, a first-class Rube and Wire Walker. Bert Lamont, Walter Tenact and Cheyenne Charley, write.

PRAIRIE MAE, Glen Aubrey, N. Y.

Wanted, Quick, Woman for Versatile Second Business

Specialties preferred, Comedian with Specialties. Can use tall Heavy Man. People in all lines write. State all with lowest salary. HYMES-BEVERLY AMUSEMENT CO., Hymes' Theatre, Buckhannon, W. Va.

Wanted For BERNARD'S DARKTOWN FOLLIES

Chorus Girls that sing and dance. Musicians on all instruments, doubling band, orchestra and Stage. Musical Director, handling orchestra and arrange voices. Band Leader with large repertoire of popular and ragtime music. State lowest salary and all in first letter. Salary sure. Johnny Spiker, write. SAM BERNARD, Owner. GEO. TAYLOR, Amusement Director. Address I. H. FREE, Business Manager, care Billboard, St. Louis, Mo.

WANTED, QUICK, TWO CLEVER CHORUS GIRLS

Salary $20.00. Also Sister Team. Wire quick. BOBBIE B. STRECTOR, Land of Joy Girls, Virginia Theatre, Ottumwa, Iowa.

WANTED FOR HOPPER GREATER SHOWS

Will furnish complete outfit for first-class Minstrel or Vaudeville Show; both must be able to deliver the goods. Motor Drome Rider to take full charge of Silo on per cent. Jake Newland, wire at once. Glass Blower, with own fires for Pit Show; liberal proposition. Can use good Freaks at all times for Pit Show. Can place Palmistry, Knife Rack, Long Range Shooting Gallery, Glass Wheel, Spot-the-Spot. Address W. M. HOPPER, Mgr., Silsbee, Texas. Week January 14-19.

Roberts' United Shows

Wants for Season 1918

FORTY OR MORE WEEKS, OPENING MARCH 2, ALBANY, GA.

Ferris Wheel, Monkey Speedway and Whip, General Agent and Promoters, also strong Free Act. Can place legitimate Concessions of all kinds, one of each; no joints. Address ROBERTS' UNITED SHOWS, General Offices, Exchange Bank Bldg., Albany, Ga.

Governor Macy Attractions

CAN PLACE Hoop-La, Dart Gallery, Crab Game, Ball Games, Merchandise, Tow and Candy Wheels, Palmist, Novelties and other legitimate Concessions. Price right for winter. No Ike. Will furnish complete outfit for Plantation or other Show. Frank Blankenship, Mose Williams, write. WANT Three in Ten-in-One and other Grind Shows. Dancers for Cabaret, same on. Tops of course. Springfield, S. C., January 14-19. "Get all wised?" Certainly.

BREAKING ALL RECORDS

THE GRANDI STOCK COMPANY and CALKINS' LADIES' ORCHESTRA

WANTED—A clever Singing and Dancing Team who can play parts. Lady Cornet Player and Character Woman who Specialties. WANTED TO BUY—A first class Tent Theatre complete. Must be in first class condition and cheap for cash. Please to hear from Lady Musicians at all times. Address BOB GRANDI, care America Theatre, Enid, Okla., week of January 27.

MISS FREDDIE FENWICK WANTS GENERAL BUSINESS MEN

With good Specialties for week-stand Tabloid, Repertoire. Write or wire quick. MANAGER FENWICK STOCK CO., Garland, Ohio, Week January 14th.

Managers in Ohio and Pennsylvania, send open time.

THE BILLBOARD

INDISPENSABLE TO THE PROFESSIONAL ENTERTAINER AND ALLIED INTERESTS.

Copyright, 1918, by The Billboard Publishing Company.

MOUNTFORD AT HEARING TELLS OF WHITE RATS' MONEY MADNESS

Throws Much Light on Nature of Investments

Tells Freely of Many Losing Transactions

Says Secret Strike Fund Was Maintained

New York, Jan. 12.—Harry Mountford, secretary-treasurer of the White Rats Actors' Union, was the bright particular star at this week's inquiry into the financial transactions of the organization. The Thursday hearing was omitted, but Mountford spent two hours yesterday revealing the manner in which the Rats had made investments which resulted disastrously. Much of his testimony was of a sensational nature, especially his confession that a secret strike fund had been maintained.

The latter confession came after Mountford had been telling how the money belonging to the Associated Actresses had been taken to help the union out of difficulties. The referee then inquired if the union had any right to take this money. Mountford replied:

"Well, all the dues they collected were put in their own fund. That was a reserve fund that no one knew anything about. I don't know how much there was exactly, but it was kept separate. It was the strike fund and we didn't want any of our enemies to know anything about that fund."

It had been intended yesterday to continue the interrogation of Walter W. Waters, one of the original stockholders of the White Rats' Realty Corporation, who was on the witness stand when court adjourned last week Friday. It was announced, however, that Mr. Waters had been suffering from nervous prostration since the last hearing, so that the court was obliged to revise its schedule and call Mountford to the stand.

Referee Schuldenfrei and Attorney Alvin T. Sapinsky began by questioning Mountford regarding the various corporations in which the Actors' Union was interested.

Mountford said that The Associated Actors had been the mother company and all the subsidiary companies were dead. Among these were the Elmira Keystone Amusement Company, the Lancaster Amusement Company, the Independent Booking Agency of New York, the Independent Booking Agency of Chicago, and the Pennsylvania Amusement Co. Mountford went on

(Continued on page 68)

JUNIE McCREE

Author, producer and comedian, who died suddenly at his home in New York Sunday night, January 13.

GEORGIA STATE FAIR GROUNDS AT MACON HARD HIT BY TORNADO

Loss Estimated at $40,000 in Various Buildings

Sun Bros.' Circus, Wintering There, Loses Animals

Grand Stand and Other Structures Will Be Rebuilt

Macon, Ga., Jan. 13.—The Georgia State Fair Association and the Sun Bros.' Circus suffered a heavy loss Friday afternoon when a terrific tornado swept this section of the country. The damage to the State Fair grounds is estimated at over $40,000, while the Sun Show loss runs into several thousand dollars.

The race track, grand stand, cattle sheds and the brick machinery hall in the fair grounds (Central City Park) were wrecked, while the merchants' building and the baseball grand stand, where the New York Yankees train each year, were badly damaged. Many beautiful pine and oak trees in the grounds were also blown down.

All of the animals of the Sun Bros.' Circus were quartered in machinery hall, which was one of the first build-

(Continued on page 71)

EARLY CLOSING ORDER VIEWED AS REAL BLOW BY THEATER MEN

Bay State Order Threatened Now in New York

Will Cut Show Proceeds 25 Per Cent, It Is Said

New Yorkers Will Not Patronize 7 O'Clock Shows

New York, Jan. 12.—At this writing there is every indication that it is a matter of only a few days before New York will be subjected to an early closing order for theaters and other amusement places such as has already gone into effect in Massachusetts. The probability that theaters will be obliged to comply with an order compelling them to close at 10 o'clock has filled theater men with new alarm, and many of them predict that such an order in New York would cut theater receipts twenty-five per cent.

New York, declare theater men, is not an early theater town, and no conditions in the world can make it one. The tendency has all been made to make the opening hour at theaters later instead of earlier. Once 8:15 was the accepted time for all show openings, but the announced hour of opening is now 8:30 with many of them. This tendency to late theater going is so pronounced that efforts made in the line of 9 o'clock shows have met with success. The confirmed New Yorker likes to linger over his dinner. Under a 10 o'clock closing order for theaters it will become necessary to begin a show promptly at 7:15 at the latest. Under such a state of affairs the business man who wants to take in a show will have to hustle from his business to his dinner, cut his dinner short and make haste to the theater. Those who live far enough away so that much time is spent in travel will find scant time to get to the theater on time. The result will be, it is commonly predicted, that New Yorkers will come to look upon theatergoing as rather an arduous duty instead of recreation.

How the New York theater men view the situation is indicated by the following interview from Lee and J. J. Shubert, when they learned of the order issued by the Fuel Administrator in Boston, and of the discussion which has arisen as to the advisability of taking similar measures in New York. The Shuberts say:

"The ten o'clock closing order in Boston will probably work no hardship, as the people go home from business earlier there than in New York,

(Continued on page 71)

FRANK Q. DOYLE

Mr. Doyle has severed his connection with Jones, Linick & Schaefer and the Loew Booking Agency.

ORGANIZE NEW YORK BRANCH OF SHOWMEN'S LEAGUE AMERICA

One Hundred Showmen Attend Beefsteak Dinner

Short Speeches Made by Various Ones Present

Organization Will Be Perfected Saturday, January 19

New York, Jan. 14.—At a largely attended and very enthusiastic meeting, which took the form of a Beefsteak Dinner at Ed Hayes' Cafe and Restaurant, 624 Sixth avenue, Saturday night, about 100 showmen formally accepted the terms and conditions laid down by the mother lodge in Chicago for a New York branch of that great and beneficent institution.

After the repast had been duly discussed Victor D. Levitt, acting as toastmaster, opened the post-prandial proceedings with a brief but convincing speech in which he outlined what had been tentatively accomplished in committee, referred to the necessity of the branch and wound up with a declaration that he invited the freest and widest expression of opinion from those present, and that he intended to bring out and crystallize that opinion regard-

(Continued on page 66)

The Edition of This Issue of The Billboard is 39,500 Copies

STAGE WOMEN'S WAR RELIEF BEGINS DRIVE FOR FUNDS

Issues Appeal for Earnest Support of Every Member of Profession No Matter What Branch—Particulars of Gigantic Campaign Will Be Given Out Within Next Few Days

New York, Jan. 11.—The Stage Women's War Relief sent out the following today, viz.:

"To the Members of the Theatrical Profession:

"The Stage Women's War Relief has reached a point where we need the earnest support of every member of our profession. Besides the urgent and incessant appeals for hospital supplies, actor-soldier and sailor are beginning to appeal to us for help for his family. We need funds and we need them badly.

"We are beginning an organized drive for subscriptions from all branches of our profession. When we say all branches we mean it. We expect help from all managers, directors, actors, agents, stage hands and all those magazine men who are directly allied with our profession. We are asking subscriptions of $1, $2 and $5. Our campaign is being thoroly organized and will be in the hands of the most reputable and financially sound people in each branch. Enrollment sheets will be signed for when issued by us. To protect yourselves, except in the case of personal friends for whose financial integrity you can vouch, do not give any subscriptions to anyone unless you sign the official enrollment sheet. If you have any plan to help, send it to us.

"No one doing this work is under salary, collects a commission, nor have we any power to draw checks against these funds. Our only power is to deposit them. Each subscriber will receive a subscription card and receipt for the amount and a button. Full particulars of our scheme will be ready in a few days. In the meantime protect yourselves and us by waiting for the enrollment sheets or by sending your subscription directly to the Stage Women's War Relief, 888 Fifth avenue, New York City.

"Please help; we can't do it without each of you.

"Sincerely yours,
"FLORENCE NASH,
"For The Stage Women's War Relief."

Albert Commette Sued

Walker-Stevens Company Seeks $1,000, Alleging Breach of Contract

Providence, R. I., Jan. 12.—The Walker-Stevens Company of New York has entered suit against Albert R. Commette, manager of the Newport Opera House, to recover damages laid at $1,000 for alleged breach of contract. The plaintiff says an agreement was entered into Nov. 17 whereby Mr. Commette was to furnish a theater with heat, lights and the necessary help for putting on an entertainment, and the Walker-Stevens Company was to furnish a capable company to use the theater Nov. 88. It is said Mr. Commette guaranteed $550 for the managers of the company, but later repudiated the agreement and would not permit the use of the theater.

Arthur Forrest

In the cast of Josephine, Herman Bahr's play.

Show Business in Denver

Never Better Than Now by All Branches

Denver, Col., Jan. 13.—The show business generally in Denver is better than it ever has been before. The legitimate as well as the vaudeville and picture houses report more business than they can handle. The Orpheum is crowded to its doors at every performance. The Denham, playing stock, is uniformly patronized. The Broadway, which presents musical comedy shows, is holding its own regardless of high prices. The Empress and Pantages (vaudeville) are turning people away. The picture houses, which are considered on a par with any in the United States, are doing more business since the war tax went into effect than they did at any previous time. The American picture theater, the newest house to open in Denver, has announced that its free list is entirely suspended. This is a policy initiated by the management to curtail the pass list, but it does not mean, as in other announcements of this sort, that everybody who sees the show is to pay for it. There is some speculation among the movie houses as to just what cut will be made in the free list at this house.

Denver is still dark on Curtis street, its great White Way, where all the big picture houses hold forth, on Thursday and Sunday nights, in keeping with the order of the Federal Fuel Administrator. Denver is doing this for patriotic reasons only, because her electricity is furnished by water power in the mountains and no coal is consumed.

Asks Theater Managers

To Co-Operate by Saving Coal and Light

Hartford, Conn., Jan. 13.—Manager Morrison, of the Princess, and State chairman of the War Film Bureau, has sent letters to all theater managers in the State asking co-operation in saving coal and light by closing at ten o'clock. Theaters of all kinds are included. The cafes open at eight and close at ten, also cabarets and hotel bars, starting January 7. This will save heat and light and help win the war.

Toledo Theater Damaged

Toledo, O., Jan. 12.—The Colonial, burlesque and moving picture theater, was damaged to the extent of $25,000 in a fire on Thursday. A number of actresses, who were rehearsing, were taken to a hotel in a police ambulance.

Join Chamber of Commerce

Providence, R. I., Jan. 13.—Many Providence theaters have become members of the Chamber of Commerce here. Among recent ones are the Empire for three years, Providence Amusement Company and the Bijou for three years.

May Wirth in Cheer Up

Famous Equestrienne Opens at Hippodrome, New York

New York, Jan. 13.—May Wirth, the world-famous equestrienne, who is conceded by many to be the greatest rider circusdom has ever known, has been engaged by Charles B. Dillingham as a big feature in Cheer Up at the Hippodrome. She begins a lengthy engagement there tomorrow.

Altho Mr. Dillingham secured the services of Miss Wirth in November, the announcement was not made until last week. It is a wise move on his part in getting the clever little equestrienne, as there is no doubt that she will prove one of the greatest features ever offered at the Hippodrome.

Miss Wirth states that it has been her ambition for a long time to play the big playhouse, but her circus engagements and trip to Europe have always stood in her way of accepting the offers made her before.

In the opening on Monday she will introduce what is said to be a new sensation. It is a scenic production, entitled The Circus Modern, and in it will be seen not only her, but the entire Wirth Family.

Houdini, the well-known magician, opened an engagement at the big playhouse last Monday in some new feats, one of which is making an elephant disappear, which has created a sensation. With these two big drawing cards, in addition to the many other big features, there should be no lack of patronage at the Hippodrome.

LENORA NOVASIO

Miss Novasio is a prominent member of the cast of The Rainbow Girl, which will resume its tour in Baltimore, Md., February 11.

Legitimate Attractions

At Liberty Theater, Camp Gordon, Ga., Beginning February 1

Atlanta, Ga., Jan. 12.—Beginning February 1 some of the best musical and dramatic productions will appear at the Liberty Theater, Camp Gordon, for the entertainment of the men of the 88d Division. This fact has been announced by Percy Weadon, who is in charge of the War Department theater at the camp.

Almita Lajoya Booked

Will Start on Tour of United States in March

Almita Lajoya, the celebrated singer of piquant songs, with her gorgeous and spectacular collection of quaint Spanish costumes, delightful music and scenic novelties of Spanish and Argentine origin, has been contracted for a tour of the United States, commencing next March.

This act is a decided novelty in every way, and Miss Lajoya's vivacious personality, original and catchy music, combined with her knowledge of the English language, will make her a big success here, as she always is in Spain and South America. Miss Lajoya has just finished an engagement of thirty-two weeks on a tour of Brazil, Uruguay, Argentina and Chile, where she has sung to all the municipal opera houses at the highest salary ever paid a single act south of the equator.

Mr. Richard Pitrot is the American representative for the novelty.

Alice Neilson in New York

New York, Jan. 12.—Alice Neilson Stoddard, the prima donna, and her husband, Dr. LeRoy R. Stoddard, arrived on an American steamer this week after a honeymoon of three weeks in Havana. They will make their home in this city.

Dorothy Follis Resting

New York, Jan. 12.—Dorothy Follis, who sang the title role in The Rainbow Girl, has been ordered to the Adirondacks for a rest. Hard work at rehearsals before the play opened in Philadelphia brought on throat trouble, and actual performances nearly caused the loss of her voice.

Business Good in Cincinnati

Business at the Cincinnati houses last week was very good. Ben-Hur at the Grand Opera House did nearly capacity, while Eileen at the Lyric played to excellent patronage. Keith's had its usual large attendance, and the Empress and Olympic houses were crowded.

Abe Seligman

Succeeds Charles Thropp as Manager Victoria, Baltimore

Baltimore, Jan. 12.—Chas Thropp, who has been in charge of the Victoria Theater since its opening two years ago under the management of the Nixon-Nirdlinger interests, has been transferred to the new McHenry Theater under Bernard Depkin of the Parkway Co. He will be succeeded at the Victoria by Abe Seligman, a former treasurer of that house. Lulu Clemer has been promoted to the treasurership of the Victoria, while Mr. Seligman brings with him, as private secretary and assistant, Hattie Smith.

Harry Henkel, manager of the Academy of Music, will have general supervision over the management of the Victoria.

Molly King

Has left pictures to appear in vaudeville.

Majestic Theater, Buffalo,

Will Have Shows Formerly Playing at the Star

Buffalo, Jan. 12.—Dr. Peter C. Cornell, manager of the Star Theater, on Wednesday night announced that beginning January 21 the Majestic Theater, at Genesee and Franklin streets would in the future play the high-class attractions that have appeared at the Star ever since the latter theater became one of the city's principal playhouses. The principal reason for making the change is because the capacity of the Majestic is much larger than that of the Star. The Majestic Theater will be closed for a week preceding the coming of the high-class attractions in order that it may be thoroly renovated and a number of changes in the interior arrangements will be made for the convenience of theatergoers. The first attraction to play at the Majestic under its new regime will be The Hamblin Rose. Dr. Cornell said the policy for the Star would be announced at a later date. It will not remain dark for any length of time.

Now Treasurer of Longacre

New York, Jan. 12.—Saul Abrams, who has been treasurer of the Century Theater since it was first opened as the New Theater, is now treasurer of the Longacre Theater, taking the place of Charles Harris, who has left for the front. Leon Spachner will be the treasurer of the new Vanderbilt Theater.

North Yakima, Wash.,

Without Shows for Past Two Weeks

Seattle, Wash., Jan. 12.—Fred Mercy, North Yakima theatrical magnate, is here today. On account of the recent floods he has had no show in his town for the past two weeks. Sterling Friday Hippodrome shows have reached North Yakima as before.

Hitchcock & Goetz

May Sell Their Shows to Well-Known Managers

New York, Jan. 12.—Reports are going around Broadway that Raymond Hitchcock and his partner, E. Ray Goetz, are considering an offer from some well-known managers for the purchase of their theatrical properties. Hitchcock and Goetz have produced three musical pieces in the last eight months. They are Hitchy Koo, One Night in June, and Words and Music.

S. W. C. L. Organized

Cleveland, O., Jan. 12.—The Stage Women's Conservation League is the name of a new organization formed here last week by Helen Clarke, of the Love of Mike Company, at the Colonial. Miss Clarke proposes to get information thru Food Administrator Hoover who endorses her plan, whereby actresses, who live mostly in hotels and restaurants, may learn how to order food that is nourishing without being expensive.

Soldier Minstrels To Tour

Cleveland, O., Jan. 12.—Cleveland soldier minstrels soon will start a tour of the State, appearing at leading vaudeville theaters in all the big cities of Ohio. They are members of the 322d Machine Gun Company at Camp Sherman. They will come to Cleveland first, their home town, and then go to Dayton, Toledo, Columbus, Cincinnati and Newark. The regimental band will be part of the entertainment and there will be parades in all cities visited. Dates will be announced later, as arrangements now are being completed with managers in the cities.

BROADWAY AND BYWAYS
By William Judkins Hewitt

New York, Jan. 12.—Theatrically and amusemently speaking the city is in a hubbub and has been since the first hint of the possible enactment of the early closing order for all amusement places. Pending the final decision many contemplated productions are about to call off all rehearsals and rest on their oars for the time being. Vaudeville could return to the former continuous policy all around and meet the emergency in a most apt and graceful fashion, as all the leading picture palaces are now doing. Some cry that the musical, dramatic and operatic could never adjust itself to early closing. As to the cabaret it looks like dire disaster. The world's metropolis and its people can so readily adjust themselves to drastic enactments of all kinds it does not appear now that it will fail ultimately should the early closing order become at once effective. The lightless nights were wailed about th renting terms We have the lightless nights, all except Saturday, still the amusement marts are open and are being patronized day and night by discriminating amusement seekers who lavish their patronage in the directions that warrant patronage by virtue of merit, consistent with prices charged for admission. New Yorkers are ready to stand by the Government in any emergency, come what may.

* * * * * * *

Florenz Ziegfeld, Jr's., new nine o'clock show atop the New Amsterdam Theater will be watched carefully by all providers of the frothy line of musical and girly entertainment.

* * * * * * *

When Chester Beyers, the champion roper, hits the big street there will be something doing. He now registers from Boston. He once jumped out of the saddle into the "ice box" of the College Inn, Chicago, and made them take their hats off to him.

* * * * * * *

Byron L. Newton, known to many in the amusement world, is now Collector of the Port of New York.

* * * * * * *

Many exporters of acts are handicapped just now by the slowness with which passports are being issued.

* * * * * * *

Some of the offices need by amusement men along the line could help the conservators of light and fuel if they would not wantonly burn the electrics in broad day light. Lights out when not needed. Broadway after dark should be revived by some melodrama producer about now. Lights out when not to use.

* * * * * * *

Al G. Barnes, owner of the Al G. Barnes Circus, was one of the recent arrivals.

* * * * * * *

Edward M. Ballard passed thru last week en route to Florida.

* * * * * * *

E. P. Carruthers, of the United Fairs Booking Association, Chicago, came in yesterday.

* * * * * * *

The building of theaters goes merrily on. Why all this surplus of the temples of the dramatic and musical arts? Are there not enough for the present needs?

* * * * * * *

New York could use more diversified amusement marts or pavilions. We do not call the following crying needs at present, but their advent in the metropolis would make the amusement offerings more diversified as follows: Ringling Brothers could put on a permanent winter circus Samuel W. Gumpertz a wax works exhibition patterned after Madame Tussaud's was exhibition to London. The old Eden Musee was all right, but the city outgrew the location. Suggest a location just off Times Square. Samuel McCrackea's New York winter circus would not be amiss. A toy exposition at either Madison Square or Grand Central Palace. More reasonable prices of admission would help fill the seats in some of the theaters that are vacant most of the time.

A modern museum of strange and curious animate and inanimate things would find Seventh avenue, north of the Pennsylvania Station, a good place to open.

Suggest that Gus Hill open a permanent home of minstrelsy in some theater near Forest Hills Park.

New York needs very badly a branch of the Showmen's League of America. It will welcome it.

A regular continental music hall after the war to look after the influx of foreign acts and arts from the trenches.

Broadway needs some theaters which will keep the attractions from bouncing out of them before they are hardly opened.

Broadway needs a couple of parades to wake it up once in a while. We leave this to the management of the New York Hippodrome to look after like they once did.

A chautauqua in Central Park would not be amiss. It could run for months; yes, all summer.

New York needs some safe and sane theatrical managers—the kind that can not be stampeded.

The big city needs a temple devoted to the magicians' and illusionists' art as suggested by William J. Hilliar. The Society of American Magicians should have it under its auspices, now open and doing business. It could be made one of the sights and attractions of the city.

Moving pictures are needed that do not make the audience move out before the performances are over.

A one-ring auto circus to play the lots of New York and environs would not be a bad idea for season 1918.

An auto truck amusement exposition will find New York a virgin field.

A big exposition of amusement devices would draw many from afar if it should happen to be located in the Bush Exhibition Building on Forty-second street.

Why don't some of the theatrical and moving picture magnates have some posters designed that will be distinctive trade marks, so that it will be possible

(Continued on page 70)

Boston Amusement Places

Given Orders To Close at 10 P.M.—Same Rule Applies in Portland, Me.

Boston, Jan. 12.—The following orders, given out by James J. Storrow, Fuel Administrator, to take effect next Monday, shall apply thruout Massachusetts:

Theaters, moving picture houses, bars, bowling alleys, billiard halls, public and private dance halls, and all places of amusement, shall close at 10 p.m. Theaters and dance halls may open earlier than usual.

Every night except Saturday shall be a "lightless night," as defined by the United States Fuel Administrator's order of December 15, which orders in brief states that business organizations are forbidden to use interior electric lights after closing, and all outside electric lights except when necessary for the public safety as required by law. It also forbids so-called white-way, cluster or other decorative street lighting.

Westbrook, Me., Jan. 14.—To conserve coal and light, J. C. Hamlen, Fuel Administrator, has requested all managers of theaters and picture houses in the city of Portland to end their entertainments not later than 10 p.m. The orders went into effect today.

Military Ban Removed

Seattle, Jan. 12.—The military ban placed against 50,000 soldiers at Camp Lewis visiting Seattle November 12 by General Greene was removed by Brigadier General Foltz on Thursday following a visit to the city by the head of the military police at the cantonment. It is alleged that vice conditions here were responsible for the quarantine order. The raising of the ban brings a rush of soldiers here and correspondingly heavy increase in business at amusement places. Prior to the ban order three-fourths of the amusement crowds was composed of soldiers.

Train service is again normal here, and regular schedules are maintained after two serious tieups on account of floods near here Wednesday. The current week's program was the first complete bill at the Orpheum in three weeks.

Dr. Kunwald Rearrested

Will be Interned at Ft. Oglethorpe, Ga.

Washington, Jan. 14.—It is said that Dr. Ernst Kunwald, former conductor of the Cincinnati Symphony Orchestra, who has been rearrested and will be interned at Ft. Oglethorpe, Ga., for the period of the war, talked too much. At the time of his first arrest, immediately following upon the declaration of war with Austria, the Department of Justice, it is said, had in its possession reports of several disloyal remarks by Dr. Kunwald. Dr. Kunwald will be allowed to receive and send mail, but all his mail will be censored.

Katharina Schratt Dead

Actress Was Friend of Late Emperor Francis Joseph

New York, Jan. 12.—German newspapers received in London this week came forth with the announcement that Katharina Schratt, actress, died in Vienna. Miss Schratt for years was an intimate of the late Emperor Francis Joseph and to whom he left $250,000 in his will. The actress was on the stage for many years as leading lady of the Hofburg Theater.

Katharina Schratt first met Emperor Francis Joseph in the early eighties, when she had won considerable reputation at the Stadt Theater in Vienna as a mimic.

NOT FOR THE BIG TIME, NOR YET THE SMALL TIME, BUT FOR THE ARTIST ALL THE TIME.

VAUDEVILLE CABARETS

BIG SURPRISE SPRUNG WHEN FRANK Q. DOYLE RESIGNS

Severs Connection With Jones, Linick & Schaefer Circuit and Marcus Loew Booking Agency To Work Independently After Brief Vacation—J. C. Matthews His Successor

Chicago, Jan. 12.—The biggest surprise of Chicago's new vaudeville year has been sprung before the expiration of the first month, in the announcement that Frank Q. Doyle, who has been general booking manager of the Jones, Linick & Schaefer Circuit since its inception, and Western representative of the Marcus Loew Booking Agency since it amalgamated with the J., L. & S. interests, has resigned. The decision to sever connections was reached Wednesday, January 9, with the understanding that the resignation will take effect January 14.

The work formerly carried on by Doyle will be taken over by the Pantages Chicago executive, J. C. Matthews. Doyle and Matthews, the old booking rivals, have occupied joint booking offices on the eleventh floor of the North American Building since the peculiar Pantages-Jones, Linick & Schaefer agreement of two seasons ago. At that time it was generally thought that the arrangement would mean the disappearance of Jones, Linick & Schaefer as a vaudeville booking entity, but, to everybody's surprise, the Loew Western-Jones, Linick & Schaefer office was maintained, with Doyle at the helm, doing business as an entirely separate institution, despite the fact that the Pantages office space was increased to an extent that would admit of Doyle occupying an independent portion of the suite. Aaron Jones at that time explained that the offices were combined sheerly thru reasons of economy, but also hinted at a merger of business relations, which was not substantiated later, as Doyle and Matthews proceeded to conduct their independent affairs much as if their headquarters were far removed from each other.

After January 14 Doyle will take a brief vacation preparatory to re-entering the general booking field. His new office headquarters, not yet decided upon, will be selected before he leaves town. Friends of Doyle prophesy that

(Continued on page 71)

HIPPODROME AT FRESNO, CAL.

One of the most auspicious vaudeville openings took place in Fresno, Cal., when the doors of the new Hippodrome Theater, formerly known as the Barton Opera House, were opened by Lester Fountain, general superintendent of the Ackerman & Harris Circuit. Alike the day was rainy and gloomy throughout. A large crowd thronged the lobby and adjacent block from noon till 10.30 at night awaiting an opportunity to see the show. Everything is new about the Hippodrome except the walls of the old Barton Opera House, and they are as substantial as the fame of the old house itself. Ward Morris, formerly assistant manager of the San Francisco Bijou, is house manager. George Tinkle is head usher, and Elmer Whipple, orchestra director. The accompanying picture was taken at 10 o'clock the opening night.

New Producing Firm

Hanlon, Ryan, Healy & Dana Open Offices in New York

New York, Jan. 12.—Hanlon, Ryan, Healy & Dana, with offices in the Fitzgerald Building, 1482 Broadway, are a new firm in the theatrical business. They are authors and producers, writing, staging and producing acts, revues or productions, whether legitimate, vaudeville or cabaret. They write special songs and material, and stage dances of any description. Bert Hanlon and Ben Ryan are authors of Rock and White's song hits, Mississippi, Monkey in the Zoo, Six Times Six, Listen to the Knocking at the Knitting Club. Don Healy was formerly with the World of Pleasure and Lady of the Slipper, and is now with Geo Edwards' Revue. Dwight Dana was stage director of The White Sister, Ben-Hur, World of Pleasure and The Man Who Came Back.

Hugh L. Cardoza

Succeeds George H. Hickman as Manager of Lyric, Atlanta, Ga.

Atlanta, Ga., Jan. 12.—George H. Hickman, manager of the Lyric Theater, has given up his connection with that house and with the Wells system. Hugh L. Cardoza, who has been in charge of the Wells interests in Atlanta for some time, has taken over the active management of this house, in addition to his other duties. Mr Hickman stated that his resignation was due to personal reasons and that he would remain in Atlanta. The Lyric is presenting Keith vaudeville.

Josephine Victor in Love

New York, Jan. 12.—Josephine Victor is to appear in vaudeville, and is now rehearsing a playlet, entitled Love, written by S. Jay Kaufman. Mr Kaufman is the author of Kisses, which William Gaxton has been playing on the Orpheum Circuit this season. Love was originally intended for Laura Hope Crews, but it is understood she has now effected an agreement with Grace George by which she will present a condensed version of Divorcons in vaudeville. Miss Victor's most recent legitimate success was as the woman in Eugene Walter's Just a Woman.

$96,248 From Vaude. Theaters

Washington, D. C., Jan. 12.—The vaudeville theater division for Red Cross Theatrical Day, December 7 last, has contributed thru E. F. Albee, chairman, $96,248.45 to the American Red Cross Fund. The check for this amount represented the gross proceeds from performances in vaudeville houses on theatrical day.

Among the vaudeville circuits represented were Wilmer & Vincent, F. F. Proctor, W. H. Butterfield, Gus Sun, Independent Managers, Orpheum and its affiliated circuits, B. S. Moss, Marcus Loew, William Fox, Ackerman & Harris, Pantages, the Interstate and the Keith groups.

Chairman Davison of the American Red Cross expressed to Chairman Albee his very great appreciation of the good work done by the vaudeville interests.

Delay on Keith House

Providence, R. I., Jan. 14.—Labor troubles and inability to get materials have so hampered the work on Keith's new theater here that it is doubtful if the opening will take place until next season. It was the intention of the management to open last month.

A. Paul Keith in France

New York, Jan. 12.—Word has been received here that A. Paul Keith has arrived safely in France. Mr. Keith is in the European country on a war mission.

Kitty Mitchell

Once Famous Player, Dies at Her Brooklyn Home

New York, Jan. 12.—Mrs. Kate Samuel, the once famous Kitty Mitchell of the stage, died Thursday at her home, 280 Dean street, Brooklyn, of heart trouble.

She was born at Leavenworth, Kan., and her first appearance on the stage was with Joseph Jefferson in Rip Van Winkle. Later she co-starred in William A. Brady's musical comedy, All Around Chicago. She then starred in her own production, Crazy Patch. She made her vaudeville debut at Tony Pastor's in Fourteenth street, and it is said that she was the first woman to give recitative songs. Her vaudeville success was very great all over the country, and she was the first woman to be taken into the White Rats. At one time she was in a sister act with Dolly Fox. Her retirement from the stage was fifteen years ago.

Mrs. Samuel is survived by a brother, Frank Mitchell, an actor, and a son, George B. Samuel. The funeral will take place from her home tomorrow.

Buffalo Cabarets To Close

Buffalo, Jan. 11.—Henry J. Girvin, Buffalo's new Police Chief, has sounded the deathknell of the cabarets in this city. He orders that only hotels having fifty rooms or more may have singing or dancing for the benefit of their patrons. There are only ten places of this kind in this city. Many cabarets, large and small, must therefore close.

New Ordinance Introduced

Governing Cabarets in Paterson, N. J.

Paterson, N. J., Jan. 12.—In an ordinance introduced last week at a meeting of the Board of Aldermen by Alderman Breen, a provision is made for regulation of local cabarets and for the elimination of certain objectionable features in them. Action will be taken January 21.

The Breen ordinance provides that before any cabaret entertainment can be presented in any place where liquor is sold, a permit for the conduct of such form of entertainment must first be secured from the Board of Aldermen, that all performers in such licensed cabarets must perform upon a stage or platform, and must not mingle with patrons. It further provides a penalty of $50 for each and every violation of any of the provisions of the new ordinance.

Marie Teresa Killed

Seattle, Jan. 12.—Marie Teresa, vaudeville actress, was struck by a street car here on Tuesday when about to board a car going in an opposite direction, and died Wednesday from internal injuries resulting from the accident. She had played nearly all of the local vaudeville houses and had appeared in several Seattle cafes as a cabaret entertainer.

Fritzi Scheff Returning

New York, Jan. 12.—All differences between Fritzi Scheff and the vaudeville managers have been adjusted, and the actress will shortly return to the field of variety.

Vaudeville Reviews By Special Wire

Chicago Palace

(Reviewed Monday Matinee, January 14)

Chicago, Jan. 14.—The Palace bill emerged triumphant today from a most discouraging web of difficulties. It seems that blizzards within the last month have developed a bloxcovering habit of striking the show world at precisely the time when new bills are expected to arrive, demoralizing programs to such an extent that it seems little some than mockery to print an elaborate list of names. It is not very comforting for Mort Singer to face the realization that feature acts have failed to arrive at the Palace and Majestic theaters.

When the expedient of taking acts from the companion theater is resorted to it simply serves to discourage patronage of the week's end, for few people who see an act at the Palace Monday afternoon are likely to visit the Majestic later in the week and view it all over again. Today only one act was borrowed from the companion house, which, in view of the extraordinary situation, is excusable. If the week-end blizzards continue the management will probably get so used to them that it will evolve other methods of meeting disappointments.

No. 1—The Three Bennett Sisters are healthy, athletic maidens, who perform gymnastic stunts not with the weakness characteristic of the gentler sex, but in a way that would make male aspirants jealous. Their boxing, wrestling and bag punching are a positive treat, and it is doubtful if any opening act seen in Chicago ever gave a greater degree of pleasure to every member of the audience. Six minutes, gymnasium interior, in three; considerable applause.

No. 2—Burns and Kissen, two men, engage in careless gibes and take comedy, interspersed with parodies that hit the audience's funny-bone. Sixteen minutes, in one; three bows.

No. 3—Nina Payne appears in a somewhat abbreviated edition of her last year's offering, for the box dispensed with The Dancer's Dream, the greatest portion of her original offering, the clinging tenaciously to The Futurist Freak. The scenic conception is very original, and Nina backs it up with considerable artistic ability. Nine minutes, opening in one, with shifts to conform to changes; three bows.

No. 4—Because Gilbmarion F T was caught in the blizzard somewhere on the way to Chicago, pretty much on The Night Boat disappeared last week, Joe Towle came to the rescue with his indescribably comical piano playing, using a beer barrel for a stool. His comedy was infectious and caught on nicely. Fifteen minutes, to one; ten bows.

No. 5—Kate Gilmore and Sam Williams indulge in merely personal chatter for a few minutes, after which Williams does the best bit of the act in the form of a pianotog presentation. Kate sings a comedy song which is not heard past the first twelve rows, resorting to Irish bisket. The act lacks artistic touch of coherence. Seventeen minutes, opening in one, then to two, closing in one.

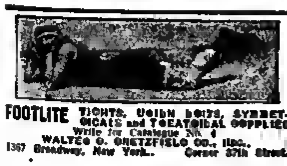
No. 6—Mile. the imitating tramp, as usual, makes good with liberal measure to spare, adding his fine whistling with a song sung a la falsetto. Fifteen minutes, in one; three bows.

No. 7—Cecil Cunningham failed to arrive, and Aveling and Lloyd, Two Southern Gentlemen, were borrowed from the Majestic and won a storm of laughs. Fifteen minutes, to one.

No. 8—Billiard Contest by World's Champions for Benefit of Ambulance Fund proved very interesting. Clara Catherine Haywood, Lew Shaw, Charles R. Morris, Eugene Kleckhefer and Robert L. Cannefax exhibited the tricks which contributed to their fame. The working in a theater wrought greater nervousness than billiard ball practice, accounting for several errors in endeavoring to make trick shots, the act maintained attention. Thirty minutes, full stage. —CASPER.

MAX NOVEL ILL

Quincy, Ill., Jan. 12.—Novel Bros., Joe and Max, billed as the musical comedy acrobatic clowns, will be compelled to lay off here for about two weeks, due to the illness of Max, who is at St. Mary's Hospital, where he was operated on for appendicitis. The attending physicians report him out of danger, and they look for a speedy recovery.



FOOTLITE TIGHTS, UGLIN BOTTS, SYMMETRICALS and THEATRICAL SUPPLIES
Write for Catalogue No. 4
WALTER G. GRETZFELD CO., Inc.,
1367 Broadway, New York. Corner 37th Street.

B. F. KEITH'S PALACE THEATER

"When you have played the Palace, you have made Broadway"

(Reviewed Monday Matinee, January 14)

New York, Jan. 14.—It was a beautiful day after a bitterly cold Sunday, but something seemed lacking in the drawing powers of the Palace this afternoon. There were many vacant seats thruout the entire performance. A peculiar feature of the program was the elimination of the intermission in order to conserve fuel. The talk of closing up the theaters for three days a week has caused much speculation among Broadwayites, but the Hearst-Pathe News Weekly in all probability does more good from a patriotic standpoint to benefit the country than the small amount that would be saved in coal by putting a crimp in the theaters. The arrangement of the acts on the program will evidently be changed by tonight. Frances Kennedy on her first appearance at the Palace and in a very difficult position probably did better than any recent new single act at the Palace, and the crowd today was far from easy; in fact, it seemed after the Bernhardt excitement to have lapsed to its usual indifference, except in one or two instances.

No 1—Palace Orchestra, under the direction of Frederick F. Daab, played the early comers to their seats.

No. 2—Hearst-Pathe News Weekly, with twenty million readers, still further helped in its patriotic endeavors.

No. 3—McMahon, Diamond and Chaplow, in a singing, dancing and talking novelty, opened the vaudeville excellently; in fact, did much better than the usual opening number. The Scarecrow number created surprise, and McMahon's Russian dancing went over big. They worked in two, with a special set for ten minutes, and took three bows.

No. 4—Frances Kennedy, in exclusive songs by William B. Friedlander and Herbert Moore, created a position in the artistic world for herself that in all probability has not been equaled by any single artist this season. In the most trying position on the bill she did wonders, and, of course, will be moved to a better position. Her ultra-refined, wholesome and inimitable personality caused waves of joy to float all over the house, with a style that would have won Anthony from Cleopatra, and a voice that she knows how to use. She was easily the individual hit of the bill. She sang four songs, received six bows, an encore, and sang another song to unrestrained applause. Frances Kennedy's charm is going to win her a big niche in the hearts of all.

No. 5—James C. Morton, assisted by Mamie Diamond, in a comic travesty, romped thru seventeen minutes of nut humor and dancing. They started a little slow, and his dancing got the first hand. Diamond is a comedian of the type well liked by the Palace audience. In full stage; four curtains and as encore.

No. 6—Robert Edeson and Company, in Pearls, a sketch by W. W. Lawrence. But for Mr. Edeson's personal popularity we are afraid that nothing much would be heard of this little playlet. It is as thin as air and devoid of any punch at the finish, which might have pulled it thru. Mr Edeson is excellent in a part that is not in keeping with his ability. He is supported by Dorothy, Arthur and John Robb. In full stage for twenty minutes; three curtains.

No. 7—Julian Eltinge sang the same four songs that he used last week, with a new gown and a different bathing suit, which, however, did not seem as chic as the one he wore last week, but it's Eltinge and the folks seemed to be just as much enthused with this artist's wonderful feminine impersonations as of yore. In one, for seventeen minutes, with four bows.

No. 8—Bewers, Walters and Crocker, the three rubes, in a knockabout tumbling, acrobatic and eccentric dancing act, seemed somehow to be in the wrong spot on the bill. They did not seem to fit in just here. They are clever boys and have a good finish, and in a different spot would undoubtedly have cleaned up. In full stage and one for ten minutes; three bows.

No. 9—Stella Mayhew, after being billed for three times at the Palace in the past three weeks, at last got here and was accorded a reception. She shows a service flag in her setting, and explains in a little recitation that Billie is at Yaphank and she is therefore working alone. Her Sousa Girl, while extremely clever and got many laughs, seems a trifle out of place in these days of prohibition waves. But it is handled very cleverly by this original artist. Her coon song, I Was Gone, and the burlesque Indian number were probably her best liked efforts. Seventeen minutes, in full stage; many bows.

No. 10—Lew Dockstader, the famous minstrel, in white face, had everything his own way and from a laughing standpoint was a riot. Some of our younger comedians, who rely mostly upon personality, could watch and listen to Mr. Dockstader with much benefit. His material is great and he knows how to put it over. In a class all by himself. In one, twenty-two minutes; two bows.

No. 11—LaBernicia and the aesthetic dancers closed the show. But folks were leaving in all directions and this very pleasing act did not get a chance. LaBernicia is a very clever toe dancer. Special settings in full stage; sixteen minutes.—HILLIAR.

Majestic, Chicago

(Reviewed Monday Matinee, January 14)

Chicago, Jan. 14.—Storm-bound conditions still prevailed with the Majestic audience and program. The bill was fifteen minutes late in starting. Fifteen minutes of pictures, and the curtain went up at 2.20.

No. 1—The Five Nelsons, hoop rollers and jugglers, in full stage, holding the attention and entertaining for ten minutes. Stage setting and paraphernalia both were pleasing to look upon.

No. 2—Reuben Sims, a cartoonist, had some splendid comedy social jokes and drew some engaging pictures. He kept up a continual monotone imitation of singing that grew very rasping on the nerves. His pictures pleased and he held up the work of a substitute for ten minutes and then retired here one.

No. 3—Jean Adair and Company, in a playlet by John B. Hymer, entitled Maggie Taylor, opened in full stage with an automobile that took up almost the entire stage. As Maggie Taylor, the waitress, Miss Adair was well received. The comedy was clean and went over. There were five people in the cast. This was probably the hit of the bill. Twenty-five minutes, two curtains.

No. 4—Aveling and Lloyd, Two Southern Gentlemen, in a string of patter written by Aaron Hoffman, which was fresh and up to date. The comedy quips were strung along a thread of innuendo that gave a little touch of the riddle to their wana and they drew the audience closer and closer to them as they proceeded. They put in sixteen minutes, to one.

No. 5—There were no programs used. Each act was announced and there was no. The Meanest Man in the World, presented thru the courtesy of Arthur Hopkins, which was on Monday's bill only, being used as a filler. The act carries just a touch of pathos and touch of real life. Fifteen minutes, in four; three curtains.

No. 6—Santley and Norton were billed as singers with trimmings. They gave a few bits of many lines of work, were well received, hit up the piano and sang some clever march war songs that aroused the lethargic audience to sufficient applause for two bows after their encore number.

No. 7—George White, of the team of White and Haig, was compelled to work alone. Miss Haig missed the train at St. Louis. Some up-to-the-minute dance ideas engaged the attention to the clever work which this artist put over. He has the way of working his audience into taking part in the show that is effective. He gave imitations of various dancers, Bert Williams, Fred Stone, George Cohan, Eddie Leonard and others, and then closed with a real spicy stunt of his own. This took him across with enthusiasm. Twelve minutes; two encores, two bows.

[illegible] and Sam Williams held forth for seventeen minutes; one bow. This act is also at the Palace, and will no doubt figure in the Palace review. Frizzi Scheff, the brilliant Viennese prima donna, was unable to appear as scheduled.

Samson and Delilah, Maleta Bonconi, billed as the celebrated European violin virtuoso, with Harry Simpson at the piano; Clark and Verdi, Italian comedians, and Mardella Paterson all missed the afternoon show.—WALTER.

MAY WIRTH'S BIG RECEPTION

New York, Jan. 14.—The Incomparable May Wirth, internationally famous, captured her audience this afternoon at the New York Hippodrome as an extra added feature to Cheer Up. That the is the Equestrienne Queen was fully proven by her reception and by the long and loud applause interrupting her entire time on view and finished with an ovation that such an artist is only to command by virtue of derevdivity on the backs of racing and prancing steeds. That May Wirth will long remain one of the big features of the world's great playhouse is not denied.

ST. LOUIS SNOWBOUND

St. Louis, Mo., Jan. 13.—St. Louis is a rather lonesome place, so far as amusements are concerned tonight. No new acts have arrived at any of the local houses, owing to railroad conditions caused by snowstorms.

I. A. T. S. E. BALL

A ball will be given by the International Alliance Theatrical Stage Employees, Local No. 5, at 1407 Walnut street, Cincinnati, Thursday, January 24. The "boys behind the curtain" are making elaborate preparations for the affair.

ADDITIONAL REVIEWS ON PAGE 8

DOROTHY JARDON

The well-known Prima Donna has added to her repertoire Amy Ashmore Clark's entrancing new ballad

I AM LOST WITHOUT THE LOVELIGHT FROM YOUR EYES

READ THIS TELEGRAM:

It's a song in a million. Bound to be another "Sunshine of Your Smile."

WESTERN UNION TELEGRAM

MR. JAMES W. CASEY, Manager of Echo Music Publishing Co., 145 West 45th Street, New York. New York, December 18, 1917.

For three years I have been looking for a song strong enough to replace Tosti's "Good-Bye." I am happy in my I have found it in your wonderful ballad, "I Am Lost Without the Lovelight From Your Eyes." My congratulations to you on a sensational success. It will always be my standard number. (Signed) DOROTHY JARDON.

Hundreds of prominent vocalists are already singing this wonder song. Get your copy quick.

GOING BIGGER THAN EVER

AFTER THE WAR IS OVER

By James W. Casey, composer of the famous "Sing Me a Song of the South" and other successes. After the War will be just as big a hit.

MY HAWAII (You're Calling Me) By L. W. LEWIS

Now being featured by the popular artists, Howard & Howard. It's the one Hawaiian song that has stood the test and is destined to as long as songs are sung.

COME ALONG, MA HONEY By HAROLD WEEKS

This is positively the best novelty Double offered this season. Nothing like it since "Simple Melody," and it's much easier to sing. Two melodies in one, it's a sure knockout. Send for it today.

MY GOLDEN WEST (I Love You Best) By JAMES W. CASEY

Every singer in the West or going West should have this ballad. A wonderful story wedded to a melody you can't forget. The West has been waiting for this song.

Orchestrations and Professional Copies to those sending proper credentials. "ECHO" MUSIC—Our publications may be sung or played anywhere without fee or license.

145 West 45th Street, New York City.

ECHO MUSIC PUBLISHING CO.

People's Bank Building, Seattle, Wash.

JUNIE McCREE TAKEN BY DEATH

Comedian, Author and Producer Dies in New York, Following Coughing Attack

New York, Jan. 14.—Junie McCree, for twenty years a well-known comedian, and later a famous author of burlesque and vaudeville material, died last night at his home, 270 Convent avenue, this city. He was 52 years old and his death was due to apoplexy and was sudden. McCree achieved his greatest fame as the original dope song in a vaudeville sketch of that name written by him. Some years ago he elaborated this part, which was successfully played by Lew Kelly in burlesque for a number of years.

McCree was born in Toledo, O., and when a boy ran away from home to join a circus. His Broadway debut was made in the Wild Rose with Eddie Foy and Marie Cahill, at the Knickerbocker Theater. He was later seen in Sergeant Kitty, Cupid and Babes in the Woods. He took up writing for the stage, much of his work finding a way into burlesque, his effort in this line including Hello, New York, The Explorers and Frolics in the Air.

He was for two years a vice-president of the White Rats, and for four years its president. He was a member of the Authors' League, the Press Club of Chicago and the Great Neck Club.

He is survived by a widow and a daughter. The funeral will be held tomorrow at the Campbell Funeral Church.

Orpheum, San Francisco

(Reviewed Sunday Matinee, January 13)

San Francisco, Jan. 13.—The Orpheum played to capacity this afternoon. Each act sticks out this week, uniting in a great bill. The holdovers all excelled last week. Applause interrupted following every offering.

No. 1—Hearst Pathe picture. Six minutes.

No. 2—Kanazawa Boys, finishing Japanese equilibrists, opened the bill with foot and barrel work. Eight minutes, full stage, one bow.

No. 3—Bert Swor. Held over.

No. 4—Vivian Holt, pleasing soprano, and Lillian Rosedale, versatile pianist-composer, put over an exceptional parlor offering with good voices and pleasing personality. Eighteen minutes, in one; three bows and encore.

No. 5—Joseph E. Howard and large company, billing Evelyn Clark as the Unknown, put over four scenes, built on the composer's own song. Lots of pep, some good dancing and singing make the act a generally pleasing one; it went big. Thirty-six minutes, in one to two, to full stage, to three and back to full stage; special settings; three encores and a speech ending in a riot.

No. 6—Anna Chandler, following the intermission, not only repeated the success of last week, but exceeded it, adding Chinese of Normandy, a new composition of Sam Hoyt, to good effect.

No. 7—Regina Connelli and Ruby Craven offered patina and comedy in Moondown, which was well handled. Seventeen minutes, in three; three curtains.

No. 8—Henry Sylvester and Maida Vance, in the satirical comedy, Get Out of the Theater, which was also well handled. They received much applause. Eighteen minutes, in one; three calls.

No. 9—Avon Comedy Four, held over, and closing the show, absolutely held them till forced to ask to be excused. They added an acrobat burlesque to the effect. Thirty-one minutes; nine calls and five encores.

No. 10—News film. Six minutes.—BOX.

TICKETS

COUPON AND STRIP

There is but One BEST—These Made by

WELDON, WILLIAMS & LICK

FORT SMITH, ARKANSAS

BERT BEN

HANLON, RYAN

DAN DWIGHT

HEALY and DANA

Theatrical Tinkers and Builders, Authors and Producers

FITZGERALD BUILDING, 1482 BROADWAY, NEW YORK

Suite 604 Telephone, Bryant 17

BERT HANLON and BEN RYAN

Authors of ROCK and WHITE'S Famous Song Hits

"Mississippi" "Monkey in the Zoo" "Six Times Six"

"Listen to the Knocking at the Knitting Club"

RYAN and LEE

"You've Spoiled It" "Hats and Shoes"

"Lost and Found," etc.

DAN HEALY, formerly with

"World of Pleasure" Co. "Lady of the Slipper" Co.

Now with Gus Edwards' Revue

DWIGHT DANA, Stage Director of

"The White Sister" "Ben Hur"

"World of Pleasure" "The Man Who Came Back"

We Write It, Stage It and Produce It

It matters not what you want—An Act, Revue or Production, or whether it is legitimate, vaudeville or cabaret

Special Songs and Material

Stage Dances of Any Description

Hipp., San Francisco

(Reviewed Sunday Evening, January 13)

San Francisco, Jan. 13.—The Hipp. has an excellent bill, and played to a capacity house. Gigi Bean Players were the big hit.

No. 1—Universal Weekly; twenty minutes.

No. 2—Sweeney and Morton, contortionists, from jaw and aerial act. Seven minutes, full stage; two bows.

No. 3—Sives Duo, man and woman core about. Nineteen minutes, in one; two bows.

No. 4—Laurence Leonard and Lillian Wright, in a nicely dressed character costumed syncopation offering. Thirteen minutes, full stage; special set.

No. 5—Animated Weekly; ten minutes.

No. 6—Dolly, Bennett and Young, two women and man, in a singing, dancing and saxophone novelty. Nice wardrobe; good execution. Ten minutes, in two in one; three bows.

No. 7—Cliff Dean, supported by Lea Dale and Albert Barnale, in a comedy scream done in oil. Seven minutes, full stage; three curtains.

No. 8—Billy Brown, colored talker, stopped the show and held it. Nineteen minutes, in one; seven bows and encore.

No. 9—Levine Trio, head-to-head acrobats, gave a good closer, ending with a spiral head-to-head. Seven minutes, full stage; special draperies.

No. 10—Brady Made photoplay, Stolen Hours; fifty minutes.—BOX.

BIG MINSTREL SHOW

Given by Chicago Vaudeville Agents Rousing Success

Chicago, Jan. 14.—Before a capacity Olympic Theater the Western Vaudeville and Association Agents got so many encores in the minstrel show which they offered for the first part of Sunday's Monster Benefit for War Activities that only four regulation vaudeville acts found time to appear. Tom Powell's staging of A Day in Dixie will be long remembered by those who had this unique opportunity of viewing vaudeville agents serving as entertainers. The talent displayed was really exceptional, many of the boys measuring up to professional standards with their specialties. The make-up were superb, it being difficult to recognize the boys even when their names were announced as they came forth in entertain. Joe Mann, who sang Baby's Prayer at Twilight, was the only outsider sitting with the agents on the stage. George Van made a fine interlocutor.

Among the exceptional hits were Harry Spingold's evolution of song stage, Charles Freeman's rendition of My Sweetie, supported by the entire company; Dave Beehler's rendition of comedy telegrams, John Billsbury's ballad singing and Tom Powell's comedy band, which proved as funny as anything Bickel and Watson ever offered. James Hesechel's Orchestra, duly rigged up in blackface, provided the routine music.

The best liked features of the second portion of the show lay in the extraordinary talent possessed by a little boy and girl, each probably far less than ten years of age, in J. C. Lewis and Company's sketch.

Olivette Moffett and Claire opened with fine dancing, from the sidewalk, thru ballroom work, to fast Spanish evolutions. This was followed by guitar selections of Hawaiian airs. Clarence Wilborn displayed a fine voice and offered an amusing tramp monolog. The Weaver Trio concluded the entertainment with acrobatic stunts.

Look thru the Letter List in this issue—there may be a letter for you.

ACTS PLAYS, SKETCHES WRITTEN. TERMS for 4 stamps. E. L. GAMBLE, Playwright, East Liverpool, Ohio.

LAST WEEK'S BEST VAUDEVILLE ACTS IN NEW YORK

(HILLIAR'S SELECTIONS)

Hobart Bosworth and Company, in The Sea Wolf, by Jack London, have the most wonderful dramatic offering in vaudeville today. It opens with motion pictures and then the story is continued by Bosworth and Company in person. We knew Mr. Bosworth as a great screen artist, but his speaking conception of Wolf Larsen was a revelation. The setting, showing the dining room, cabin and deck of a schooner, was fully in keeping with Mr. Bosworth's histrionic efforts. Twenty-six minutes, in full stage, six bows. At the Palace Theater, Monday matinee.

Leroy, Talma and Bosco, is a very pretentious, magic and illusionary offering. Servais Leroy has long been known as a skillful inventor and illusionist par excellence and Miss Talma's coin manipulation is very artistic and places her in the front rank of genuine sleight-of-hand performers. Bosco's comedy fits into the act just right. Leroy's vanishing bird cage, containing a live canary, was most sensational. In one and full stage, special setting, for twenty-five minutes; three bows. At the Palace Theater, Monday matinee.

Frank Mullane was absolutely the hit of the bill. He is possessed of the ability to sing songs or tell stories equally well. He seemed to be especially at home with the American audience up on the roof. His material is excellent and not a dull moment was experienced while he held the stage, and, as far as the audience was concerned, they would have had him there yet. Sixteen minutes, in one, with encores and many bows. At the American Roof, Tuesday evening.

Julien Eltinge, with gorgeous gowns and an international reputation, has returned to vaudeville seemingly just when he was needed, if one is to judge by the comments and applause he received. Eltinge is a great artist and his feminine impersonations do not leave a bad taste. When he removes his wig and becomes his natural self the wonder of his characterizations become more pronounced. He sang four songs. Eighteen minutes, in one, with five bows. At the Palace Theater, Monday matinee.

Somewhere in France is a distinct vaudeville novelty, inasmuch as each of the four men has just come straight from the trenches in France, but if this was not so the act would create a big impression on its merits alone. The setting is in the trenches during a battle. Good singing and comedy abound, and whoever put the act together knew just what the public wanted. Twenty-two minutes, special setting, five curtains. At the Colonial, Wednesday matinee.

Over Here, by Sam Chipman and Clara Lipman, a little draft exemption play, is one of those patriotic offerings so well acted and with so many bright lines and so full of comedy that it should find a good position on any bill. And its moral lesson is appealing. There are four men and one woman in the act, the best acting being by the Exemption Officer and Jerry. Twenty minutes, in full stage; five curtains. At Proctor's Fifth Avenue, Thursday matinee.

Madame Doree's Celebrities, in Impressions of Great Operatic Artists, is one of the artistic treats of the two-a-day. The different singers are made up to represent Caruso, Farrar, Scotti, Homer, etc., and at times one is almost convinced that you are listening to the originals, so well do they sing. Mme. Doree, in announcing the different numbers, used her silvery voice to great advantage. In full stage, with special sets; eighteen minutes; six curtains and encore, in one. At the Colonial Theater, Thursday matinee.

Florence Henry and Company, in a playlet, The Scout, ought to be on the big time. The only flaw is in the billing. The boy who plays the son of his widowed mother should get all the credit. He is a wonder, and, while the characters of his mother and the doctor are capably handled, the kid so far outshines them that he should be starred. He has acquired no stage mannerisms and is the loving, precocious boy of thirteen to the very life. Twenty minutes, in full stage; four curtains. At the American Roof, Thursday evening.

GUS HILL'S MINSTRELS

To Play Nothing But Larger Towns

On account of the great success of Gus Hill's Minstrels Mr. Hill has decided to play nothing but the larger towns. He is now picking for the services of Lew Dockstader, "With people like George Wilson, Eddie Mazier, W. P. Thompson, John P. Rogers, Ed Latella and Jack McShane," says Mr. Hill, "I think I have the greatest minstrel show on the road. It is the talk of the country."

PLAYWRIGHTS

Revivals not wanted.

Not even with all star casts.

So saith the public, at least the New York public.

Farce is the thing, alike very light comedy is also acceptable.

George Broadhurst was ill, but is up and about again.

Theodore Liebler, Jr., is at last a member of the blue lodge. Success to us in Boston.

Elmer Walters and the Shuberts disagreed over the title of Walters' new play. The Shuberts won.

Jesse Lynch Williams, author of Why Marry, is not a she. He is a he and a very masculine one.

Rachel Crothers makes an earnest, devoted and industrious president of the Stage Women's War Relief.

They want froth right now. Fred Jackson struck the idea in the Naughty Wife.

In the vernacular of the press agents, Rod Cooper Megrue is a placer as well as a writer.

The most fortunate collaborators of the season are Guy Bolton and George Middleton.

Harry Allen Jacobs' first effort, Some Baby, was produced at the Apollo Theater, Atlantic City, January 10. Mr. Jacobs is normally an architect.

Edward Childs Carpenter is another playwright that America may well be proud of. He has a natural preference for mountain rills as compared with gutters.

Robert Housom will enjoy royalties from the Gypsy Trail for years to come. Clean stuff lives long. The filthy exotic is diseased when born and dies early.

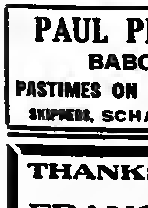
Phillip Moeller, nephew of Madame Sand, is to have a new one-act in the third bill of the Washington Square Players at The Comedy, New York, beginning January 21.

Vera Bloom, daughter of Sol Bloom, breaks into the ranks with a translation of a French playlet, entitled A Daughter of France. It was produced at a matinee performance at the Harris Theater, New York, January 13.

Hillard Booth, a magazine writer, who has written several playlets, is threatened with production by Al Woods. If the latter's press agent is to be believed Mr. Booth's first effort will be as malodorous as a skunk's nest. We forgive children for making mud pies, but men who emulate them and put in a plaster for the mouth! Faugh!

George M. Cohan, one of the few—the very few—youthful phenomenons who refused to explode, is in a fair way of becoming one of our most finished, subtle and polished playwrights. Anyone who can handle travesty as dexterously and slily as he has will eventually find the patience to labor long and lovingly in order to do extremely well—to excel.

Look thru the Letter List in this issue—there may be a letter for you.



N. V. A.
Paul and Pauline
VAUDEVILLE ODDITY
Direction:
SAM BAERWITZ

PAUL PEDRINI'S
BABOONS
PASTIMES ON A BATTLESHIP
SKIPPERS, SCHALMAN BROS.

HARRY DE VEAUX EXPLAINS

To the Editor of The Billboard:

Would you grant me the courtesy of space in correct erroneous impressions that are being circulated by the late lamented staff of the unfortunate White Rats aggregation—the campaign thunder of a few paid members of the high sounding titled officials of the International Executive Board of the White Rats Actors' Union of America, also the Associated Actresses of America, the White Rats' Realty Company, the Lancaster Amusement Company, the Elmira Amusement Company, the Keystone Amusement Company, the Associated Actors' Company, the Player Publishing Company, and many other subsidiary and mysterious interlocking directorates, all concentrated by Supreme Court procedure into the hands of the few who are so much interested at this time in a claimed victory at the annual Convention of the American Federation of Labor just passed.

So that the facts shall be plainly placed before interested actors, and to avoid misconstruction, the following should convince the most skeptical that the one big bloomer of the theatrical year was the grand stand finale of the White Rats coterie:

This is the decision of the convention: That all actors and actresses are requested to join the White Rats Actors' Union and that the organizers stand instructed to assist in bringing about this situation.

Question No. 1: Admitting that the retention of the charter gives these men the right to continue collecting money from actors if they are willing to give it to us, what did they do with the charter during the past seven years?

Question No. 2: What promises can these charter holders advance to the actors of this country that the future history of the late lamented organization will be any more helpful to actors than the disgraceful finale suffered by the men and women who sacrificed time, work, money and reputation during the Loew strike fiasco?

Question No. 3: Will these charter holders convince the managers that the actors and actresses who are now blacklisted shall be returned to their employment?

If these questions can be answered satisfactorily I say, yes, join and be happy forever. But what actor or actress, with an act that can play, dare associate with those who have destroyed all semblance of organization for the actor? None. It would be theatrical suicide to again become allied with men whose activities have resulted in losing the clubhouse, the organization's membership, reputation and standing, and brought it under a court investigation, the purpose of which is to compel an accounting of the vast amount given to the organization during its most active history.

It would be well for the actors to know just how this Buffalo victory was won, so that they can, as a guide for the future, draw the only inference possible at this time.

In justice to James Williams FitzPatrick it must be said that it was he—and he alone—who obtained this decision.

As an active opponent of the clique ruling the White Rats I personally did all in my power to assist in the election of FitzPatrick to the office of president. I was, in fact, accused by President Compers, of the A. F. of L., of having been responsible for his election. I do know that I made out over one hundred ballots, given to me in person and mailed to me, all of which were cast by men who wanted reforms. This is what actually happened.

After labor hearings extending over a period of more than six years—years barren of result—these men were rejected by the supreme court of the trades union movement—the Executive Council of the A. F. of L. These men, William Green, of the United Mine Workers; Frank Duffy, of the Brotherhood of Carpenters, and William Forbush, of the Railroad Telegraphers, were the representatives of the largest individual members of the federated trades. All of them were vice-presidents of the Executive Council and were backed by a membership of 700,000 out of the 1,500,000 members of the A. F. of L. They reported that there should be a reorganization of the actors' union. FitzPatrick and Mountford appealed the case, and the council sent John B. Lennon, the treasurer, to make another investigation. He met the same witnesses and heard the same testimony (except that added testimony was given by Mountford and some of the interested officials of the White Rats), and reported he opposition to the other committee. It was then up to the convention to decide. The matter was turned over to the most important committee of the convention, the Adjustment Committee, headed by Mr. O'Connell, another vice-president of the council. At the hearing before this committee Fitz-Patrick and Mountford attempted to influence the committee to report in their favor. To the complete surprise of everyone the committee, in its report to the convention, sustained all we had been contending for, recommending that a thorough reorganization of the actors' union be effected to embrace all classes of entertainers. There is no question but that this decision would have been accepted by the convention had it not been for the events that followed. Mountford, taking the floor cried for mercy, claiming the death of the White Rats if the report should be accepted. His appeal fell on deaf ears, for the real heads of the Federation knew that in the course recommended by the committee lay the only hope for a real actors' union.

FitzPatrick delivered an attack the like of which had never been heard at an A. F. of L. convention. He charged rank all who were opposed to the White Rats retaliator the charter were United Booking Office representatives and that they were under pay from this same source. The Arlington, tired and hungry after an all day session, by an aye vote put FitzPatrick's effort over.

But watch the after effect. We had 10,000 out of 24,000 votes of the Federation pledged on roll call. The president, Mr. Compers, claims that he heard no demand for a roll call. This is quite probable for there was much confusion and a rush of delegates to get to their hotels.

The next convention meets six months after instead of the usual year and they will have six months to make good—making June 1 the period in produce the WHITE RATS as a real actors' order.

Too have the cause of the so-called VICTORY. Now let me give you its effect: As I was not a seated delegate I had no right to the floor and could not refute the charges uttered by FitzPatrick against me, by which he gained the sympathy of the delegates, who knew nothing of the facts. I had to stand the gaff in Buffalo, but the reaction set in immediately after, to date, whatever chance the clique had they have forfeited, too long before the next convention it will be proven conclusively that the convention was misled. My silence since then was not by any means a confession of weakness upon my part.

When we get thru with the court investigation I have no hesitation in predicting the excuses will be in order, not from me but from the White Rats officials. When the committee of the New York Central Federated Union shall have completed its investigation of the charges made by FitzPatrick, others, not I, will have most explaining to do, and in the interval I don't think any actor who has any concern about left will be foolish enough to assist the clique in its effort to save its face. They are doing every scheme possible to obtain money from the actor. If they can succeed in any progressive effort to get real justice and conditions for the working artist is abortive.

If the actor intends to allow some men who are unable to sell their wornout acts to force their personalities upon the employers upon the strength of the support given by actors who play for a living—not actors who want jobs as labor agitators, local and district so-called organizers, organizers, secretaries, all to be paid out of the earnings of the working actor—then any effort is futile and conditions must remain as at present.

As a final warning, if you value your employment, if you want your profession to be respected, if you have not learned your lesson from the lessons of the past, then again from Beulaing into the desert of failure you have just wended thru, but, remember, when you again find yourselves minus all hope for success, it is all of your own making. If you must follow false prophets you must stand the consequences. The men who are trying to again induce you to throw your lot with them have nothing to lose but all to gain. If you want to be the fall guy, go to it, but blame no one but yourselves when the same old thing happens in the same old way.

Respectfully,
(Signed) HARRY DE VEAUX.

COWBOY ELLIOTT
PRESENTS
DON FULANO
The world's smartest horse. In Vaudeville, but will entertain Moving Picture propositions. Address care of Billboard, New York.

THANKS! THANKS! THANKS!
New York Audiences Have Been Very Kind To Me.
FRANCES KENNEDY—The cheeriest Comedienne in exclusive songs by Wm. B. Friedlander and Herbert Moore.
PALACE THEATER, Week January 14th
Come early and get the whole show. Booked solid United Time.
HARRY WEBBER, Eastern Representative. SIMON'S AGENCY, Western.

CALLS NEXT WEEK

—See Who's on the Bill With You—

Bills for the Week Beginning January 21

MONTREAL
PRINCESS
Morris & Campbell
Fields Miles
Louis Simon & Co.
Calle Bros.
Seymour Brown Co.
Grace DeMar
Maud Earl & Co.

PROVIDENCE
KEITH
Robert E. Keane
Bonfreo of Old Eng-land
Abbott & White
Dorothy Gardner
Stewart & Donahue
Farrell Taylor Co.
Maximilian's Dogs
Maxie Kinz & Co.

PHILADELPHIA
KEITH
Three Escardos
Dooley & Nelson
Weber & Beider
Nemelin
Violet Bessom & Co.
McLellan & Carson
Bennee & Baird
Hawthorne & Anthony

PITTSBURG
DAVIS
Rebecca & Rank
Edith Leonard & Co.
Mabel Russell & Co.
Uva Clayton & Co.

ROCHESTER, N. Y.
TEMPLE
Mullen & Coogan
Bert Levy
Mignon
Gordon & Rice
Adelaide & Hughes
Mack & Walker
Evans & Cox
Delro

Moore & Whitehead
Clifoke & Co.
Jack Wilson & Co.
Gilbert & Friedland
Lubowski

CALGARY, CAN.
Cressy & Dayne
Morton & Glass
Scarpoff & Varvara
Kerr & Weston
Alfred Latell & Co.
Ziegler Sisters & Kentucky Five

At Sharples

DENVER
Four Husbands
Jas. H. Cullen
Harry Von Fossen
Winona Winters
Robbins Gordon
Herbert's Dogs
C. & P. Usher

DES MOINES, IA.
Blossom Seeley & Co.
Basil & Allen
Harold Dukane & Co.
Josephson Troupe
Lucille & Cockie
Verdon & Perry
Burt Baker & Co.

DULUTH, MINN.
Vanity Fair
Henry Holman & Co.
McDonald & Rolland
H. & E. Cooley
Hanlon & Clifton
Regal & Bender
Will Oakland & Co.

KANSAS CITY, MO.
Trixie Friganza & Co.
Tower & Darrell
Ste. & Mac. Melburn
Lloyd & Brill
Bert Hughes & Co.
Raymond Wilbert
Arthur Deagon

Clara Howard
Kanazawa Japs
Connelli & Craven
Holt & Rosedale

OMAHA, NEB.
Sophie Tucker & Co.
Cooper & Ricardo
Frank Westphal
Cooper & Robinson
Imperial Jin Jitsu
Skating Bear
In the Dark

PORTLAND, ORE.
Four Mora Bros.
Comfort & King
Bessie Rempel & Co.
Doc O'Neil
Bogart & Co.
Five of Clubs
Moore & Hunger

ST. LOUIS
Submarine F 7
Jean Adair & Co.
Elliott & Williams
Stanley & Norton
Nina Payne
Clark & Verdi
Three Natalie Sisters

ST. PAUL
Elizabeth Murray
Foster Ball & Co.
Phina & Co.
Fredrik & Co.
Three Weber Girls
Cycling Brunettes
Sarah Padden & Co.

SALT LAKE CITY
Harriet Rempel & Co.
Lessios
Willie Weston
Three Stewart Sisters
Ewin George
Tennessee Ten
Williams & Wolfus

SAN FRANCISCO
Alan Brooks
Tom Pate & Co.
King & Harvey
Mack & Earl
Bee Ho Gray & Co.
LeGrohs
Jos. Howard's Revue
Alaska Duo

SEATTLE
Cates & Conrr
Bernie & Baker
Bootsby & Everdeen
Altmiam
Claude Goode & Co.
Selma Braats
Stan Stanley & Co.

STOCKTON CAL.
YOSEMITE
(26-31)
McIntyre & Heath
Harry Green & Co.
The Gandsmiths
Frank Ormsbee
Jas. Gibson Bell
Anna Chandler
Alexander Kids
(Same bill playing Sacramento 22-23; Fresno 24-26)

VANCOUVER, CAN.
Hymns & McIntyre
Bernard & Jenis
Harry Beresford & Co.
Sinert Barnes
Valsova's Gypsies
Ruth Roye
Apdale Animals

WINNIPEG, CAN.
Gertrude Hoffman
Lee Beers
Edward Esmonde & Co.
Kelly & Galvin
Ellis Morris
Rollin Sims

TOLEDO, O.
KEITH
Girl of Delhi
Jack Lavier
Holmes & Buchanan
Santos & Hayes
Kirner, Bawkaley & McClay
The McIntyres
Four Cards

TORONTO
SHEA
Walter C. Kelly
Carl Carvenough & Co.
Dickinson & Deagon
Edwards' Sandbox Revue
Bissett & Bestry
Casting Campbells

WASHINGTON, D. C.
KEITH
Dong Fong Goo & Haw
Lewis & White
J. & E. Connelly
Bob Matthews & Co.
Edith Dowling
Bancroft & Broske
Mania Troupe
Elsie Jenis

YOUNGSTOWN, O.
HIPPODROME
Sallie Fisher & Co.
Pietro
Alex. O'Neil & Sexton
Mitt Collins
Clark & Taylor
Faustina Troupe
Joe Dealy & Sister

LINCOLN, NEB.
ORPHEUM
Last Half:
Nan Halperin
Burt Johnston & Co.
Rath Bros.
Golet, Harris & Morey
Joleen Sisters
Bee Ling
Emily Ann Wellman & Co.

LOS ANGELES
Scotch Lads & Lassies
J. & B. Morgan
For Pity's Sake
Herbert Clifton
Montgomery & Perry
Sylvester & Vance
Fagotto & Marco
Tyler & St. Claire
Traver & Douglas

MEMPHIS, TENN.
Keane Sisters
Geo. Damerel & Co.
Four Haley Sisters
Dexter J. White & Co.
Miller, Lofters & Fitzgerald & Salma
Five Nelsons

MILWAUKEE
MAJESTIC
Emmett Corrigan
Awving & Lloyd
Frankie Heath
Mme. Hynes & Tosco
Three Bobs
John Connolly & Co.
Bordella Pattersonettes

MINNEAPOLIS
Kalmar & Brown
Nellie Nichols
Val & Ernie Stanton
Allen & Francis
Loney Haskell
Louis Hart

NEW ORLEANS
Marck's Jungle Playmates
Mason Campbell
Mrs. Gene Hughes & Co.
Seven Honeyboys
Robins
Imperial Duo
Juggling Nelson

OAKLAND, CAL.
Elsa Ruegger & Co.
Bert Swor
Aesop Comedy Four

Peach on the Beach (three to fill)
WARWICK
El Cota
Marguerite & Stanley (three to fill)

FALL RIVER, MASS.
BIJOU
Bob Tip & Co.
Grace DeWinters
Florence Henry & Co.
Webbe & Nelson
Melody Land

HOBOKEN, N. J.
LYRIC
Mel Eastman
Florence Randall & Co.
Adeens & Mangin (two to fill)

NEWARK, N. J.
MAJESTIC
Rambler Sisters
Olson & DeMont
Gertrude Cegert

Shannon & Annis
Browning & Dawson
Zeno, Jordan & Zeno

NEW ROCHELLE N. Y.
LOEW
Bell Thayer Revue
Elinore & Carleton
Expansion

PROVIDENCE, R. I.
EMERY
Wolford's Dogs
Murray & Love
Marion Tiffany
Lew Cooper & Co.
Johnson, Howard & Lizette

SPRINGFIELD, MASS.
BROADWAY
King Soul
Arerholt & Young
Jessie Hayward & Co.
Henry Fray
Mongean Troupe

POOR OLD CHICAGO

Chicago, Jan. 12.—Those Thespians who, while in Chicago, found pleasure in a little game of billiards at Muney's, Lettnagwell's, Banning's, Kruger's, Burdick's or Foley's may be treated to a jolting surprise upon returning to the Windy City. This is all because Major Funkhouser, Second Deputy of Police, whose activity in motion picture circles has brought him a peculiar sort of fame and has been the source of no end of legal action, discovered a city ordinance requiring that "A free and unobstructed view of the interior of any such billiard or pool room shall be had from the street and exterior of such billiard or pool room."

The Major claims that the wording is subject to only one interpretation and that billiard halls situated above the street level will soon become extinct unless the City Council takes some action. The irony of the situation lies in the fact that practically all the pretentious, beautifully equipped billiard establishments occupy upper floors, whereas the more undesirable type are situated on lower floor quarters. The ordinance alluded to was passed in 1911, but was never strictly enforced.

The owners of the billiard halls intend to resort to legal action if necessary. The attitude which the Council has taken regarding cabaret caravans most of them feel the quasi reform wave which has taken hold of the City Council makes it unsafe to hope for any clemency from that direction.

BELLE ASHLYN TO WED

Dayton, O., Jan. 12.—Belle Ashlyn, once wife of Billy Gould, is to wed Alanson Fellanbee, head of one of Chicago's largest brokerage concerns. Ns is now at the Officers' Training Camp at Chillicothe, O. Miss Ashlyn was a member of the Winter Garden show last season. This will be Mr. Fellanbee's second marriage, his first wife having divorced him.

WHEN IN CHICAGO

Playing the Empress, Englewood or National Theaters, feel at home by stopping at the New National, LaRoy or Piedmont Hotels. Excellent service. Rates reasonable. One minute walk from any of these theaters

LAST HALF BILLS

January 17-19

LOEW

NEW YORK CITY
AMERICAN
McGee & Anita
Bells & Caron
Simmons & Simmons
Beatrice Morelle Five
Johnny Dove
John S. Sparks & Co.
Bell Boy Trio
(two to fill)

AVENUE B
Bennington & Scott
Dorothy Burton & Co.
Chas. Leonard
Temple Four
(one to fill)

BOULEVARD
Murphy & Barry
Daley Leon
Lillian Kingsbury & Co.
Leo, Walton & Henry
Hohlmann's Baboons

DELANCEY ST.
Mahoney & Auboyo
Philbrick & DeVoe
Lipton's Monkeys
Donovan & Murray
Whoe Really Happened
Frank Terry
Hubert Dyer & Co.

GREELEY SQUARE
Brown & Carpteon
Evelyn Cunningham
Ferguson & Sunder-land
John Byron Tottee & Co.
Gorman Bros.
Brooins & Brown

LINCOLN SQ.
Tokai Japs
Mary Louise
Apple Blossom Time
Money or Your Life
Will & Mary Rogers
Down Home Ten

NATIONAL
The Corettis
Robinson & Dewey
The Mollycoddle
Frank Multoge
Pompolinda

ORPHEUM
Lowe & Spurling Sisters
Excess Baggage
Jeanos
Holiday in Dixieland
Thos. Potter Dooce
Peggy Brooks & Bro.
(one to fill)

VICTORIA
Flying Mayos
Hudson & Hudson
Ward & Cullen
Wesson
New Turkey
Gleason & O'Houli Hall

BOSTON
ORPHEUM
The Arleys
Hunter & Godfrey
Francis & Kennedy
Clark & Wood
Notorious Delphine
Bernard & Meyers
Gildeg O'Meara

ST. JAMES
Asaki Duo
Mabel Harper & Co.
Wm. Pinkham & Co.
Carle & Nell
Old Soldier Fiddlers

BROOKLYN
BIJOU
Mary Donahue
Conroy & O'Donnell
DaPaco Opera Co.
Harry Delf
Jerome & Carson
(one to fill)

DeKALB
Miller & Capman
Nelson Sisters
Amaree & Jeanette
Anger & King Sisters
Jarvis
Rosalias

FULTON
Robson & Beatty
Regal & Mack
Willie Solar
Knapp & Cornella
(one to fill)

PALACE
Nat Burns

ORPHEUM CIRCUIT

CHICAGO
MAJESTIC
Cecil Lean & May-Sohl
Al Herman
Albertina Rasch & Co.
H. & A. Sharrock
Gallagher & Martin
Three Vagrants
Arthur Havel & Co.
Owen Lewis
Roland Travers

PALACE
In the Zone
Ford Sisters & Co.
Imhoff, Conn & Corinne

MILWAUKEE
PALACE
Ward & Cullen
Wesson
New Turkey
Gleason & O'Houli
Hudson & Hall

MINNEAPOLIS
PALACE
Anger & King Sisters
Jarvis
Rosalias

NEW ORLEANS
ORPHEUM
Lowe & Spurling Sisters
Excess Baggage
Jeanos
Holiday in Dixieland
Thos. Potter Dooce
Peggy Brooks & Bro.
(one to fill)

OAKLAND, CAL.
ORPHEUM
Nan Halperin
Burt Johnston & Co.
Rath Bros.
Golet, Harris & Morey
Joleen Sisters
Bee Ling
Emily Ann Wellman & Co.

OMAHA, NEB.
ORPHEUM
Lowe & Spurling Sisters
Excess Baggage
Jeanos
Holiday in Dixieland
Thos. Potter Dooce
Peggy Brooks & Bro.
(one to fill)

PITTSBURG
DAVIS
Rebecca & Rank
Edith Leonard & Co.
Mabel Russell & Co.
Uva Clayton & Co.

SAN FRANCISCO
ORPHEUM
Lowe & Spurling Sisters
Excess Baggage
Jeanos
Holiday in Dixieland
Thos. Potter Dooce
Peggy Brooks & Bro.
(one to fill)

ST. LOUIS
GRAND
Nan Halperin
Burt Johnston & Co.
Rath Bros.
Golet, Harris & Morey
Joleen Sisters
Bee Ling
Emily Ann Wellman & Co.

WASHINGTON, D. C.
KEITH
Dong Fong Goo & Haw
Lewis & White
J. & E. Connelly
Bob Matthews & Co.
Edith Dowling
Bancroft & Broske
Mania Troupe
Elsie Jenis

YOUNGSTOWN, O.
HIPPODROME
Sallie Fisher & Co.
Pietro
Alex. O'Neil & Sexton
Mitt Collins
Clark & Taylor
Faustina Troupe
Joe Dealy & Sister

OWING TO A DELAY IN THE MAILS THE REMAINDER OF THE CALLS FAILED TO REACH US IN TIME FOR THIS ISSUE.

U. B. O.
NEW YORK CITY
ALHAMBRA
Nat Nazarro & Co.
Boot. T. Haines & Co.
Renee Fleigny
Great Lester
COLONIAL
Gladys Hanson
Bosley & Sales
Hallen & Fuller
Flanagan & Edwards
Watson Sisters
Kubelick
RIVERSIDE
Lew Dockstader
Jonia Bentler & Co.
Lady Duff Gordon
Jas. H. Barnard & Co.
Prosper & Maret
McCarty & Faye
W. J. Reilly
Sylvia Loyal & Co.
Parish & Peru
ROYAL
June Salme
Mary Marble
BALTIMORE
MARYLAND
Nellie Allen
Makers of History
Mehlinger & Myers
Beatrice Herford
Coakley & Dunleavy
Diamond & Brennan
Leroy, Talma & Bosco
BOSTON
KEITH
Julian Eltinge
The Dottons
Harry Clark
McWatters & Tyson
Hickey Bros.
Fox & Ingraham
BROOKLYN
BUSHWICK
Gygi & Vadie
The Cure
Silvercle' Revue
Darras Bros.
Rockwell & Wood
Cummings & Mitchell
Fisher & Fields
Hit the Trail
ORPHEUM
Frances Kennedy
J. & E. Thornton
Yaleska Suratt
BUFFALO
SHEA
Lambert & Ball
Jas. Lucas & Co.
Wm. Gaxton & Co.
Jennie Middleton
Meehan's Dogs
Kenny, Mason & Schall
Conroy & LeMaire
CINCINNATI
KEITH
Bailey & Cowan
Herman & Shirley
McMahon & Chappelle
Browning & Denny
Adair & Adelphi
Lucille Cavanaugh & Co.
Mr. & Mrs. J. Barry
CLEVELAND
KEITH
Cecil Cunningham
Ed Morton
Lightners & Alexander
Whiting & Burt
Samoons & Delilah
COLUMBUS, O.
KEITH
Merian's Dogs
Venita Gould
Gould & Lewis
Fox & Ward
Brendel & Bert
Yvette & Saranoff
Naughty Princess
DAYTON, O.
KEITH
Marcella's Birds
Chas. Grapewin & Co.
Raven Bracks
Helen Trix & Josephine
Moss & Frye
Billy McDermott
McKay & Ardine
DETROIT
TEMPLE
Jack Alfred & Co.
Hallen & Hunter
George Kelly & Co.
Karl Emmy's Pets
Katherine Powell
Brice & Barr Twins
Harry Fox
Al Abbott
GRD. RAPIDS, MICH.
EMPRESS
DeLeon & Davis
Fritz & Lucy Brach
Walter Weems
Evelyn Nesbitt & Co.
Three Apollos
HAMILTON, CAN.
TEMPLE
Six American Dancers
Leonard & Lockwood
Gallagher & LaMain
INDIANAPOLIS
KEITH
Lydell & Higgins
Reckless Eve
Joyce West & Sonna
Kerekjarto's Pigs
Garcinetti Bros.
Rae Samuels
LOUISVILLE
MARY ANDERSON
Kenny & Hollis
Ed Reynard
Great Leon
J. & M. Harkins
Dream Fantasies
McClure & Dolly
Tango Shoes

TAYLOR'S TRUNKS
USED BY THE PROFESSION OVER 50 YEARS
Send for New Catalog
C. A. TAYLOR TRUNK WORKS
972 North United St., CHICAGO, ILL.
210 W. 40th Street, NEW YORK, N. Y.

FACTORY SAMPLES.
Professional Discount 20% off by mailing coupon and Money order only No C. O. D.
INDESTRUCTIBLE
Six-Year Guarantee.
Wardrobe Trunks, full size 42 hangers, shoes
Porter, laundry bag $39.00
X, 10 hangers 30.50
Steamer, 40 inches high 23.50
Cowhide Suitcases, double steel frame 10.50
Sole Leather Case 6.50
Genuine Leather Bags ..... $9.50 and 7.50
INDESTRUCTIBLE SHOP, 457 Sixth Ave., N. Y. C.

AMERICAN BAGGAGE REPAIR CO.
TRUNKS AND BAGS REPAIRED
Baggage bought, sold and exchanged. 265 6th Ave., New York City. Phone: 1777 Chelsea.

BIG BARGAIN is used and new Wardrobe Trunks at $15.50; a few Taylor Trunks and few Bal Professional Wardrobe Trunks; a few extra large Property Trunks and Trunks. E. ... I. PAVER, 148 W. 38d St., New York. Tel., Farragut 5691.

FOR YOUR BUELL SCENIC CO.
GOODS. Knickerbocker Theatre Building, NEW YORK CITY. Phone, Greeley 2230

A. P. VIERLING, 21 W. 31st St., New York City. Second-hand Trunks, large size, for Musical Comedy, Burlesque Wardrobe.

L. PINSTEGHERS.
TRUNKS, BAGS and LEATHER GOODS
1502 Third Ave., New York City

MOTOR SERVICE EXPRESS CO.
THEATRICAL TRANSFER & MOVING
224 W. 46th St., New York. Phone, 8565 Bryant.

CENTRAL ENGRAVING CO.
THEATRICAL DESIGNERS & ENGRAVERS
Write for our New 1917 Catalog of Stock Letter Heads, 100 New Designs, covering every branch of Theatrical and Show Business, proved to over 50 years' users. We Specialize in Theatrical Designing and Engraving. Halftones and Zinc Etching. Largest and most complete Engraving and Printing Plant devoted to Theatrical Work. Write us before ordering Letter Heads, Herald or Cuts. 21-27 Opera Place Billboard Bldg., Cin'ti, O.

Hotel Carls-Rite Company
TORONTO, CANADA
Equipped with Steam Heat and Electric Light. Within two blocks of principal Theatres, directly opposite Queen's Hotel.

PERMANENT WAVING
HAIR CURLING
OPERA HAIR DRESSING SALON
WIGS A SPECIALTY
CHIROPODIST IN ATTENDANCE

"The Fast Ones."

TIGHTS
In all materials—but of best grade and make for all PROFESSIONALS. Posing Act, Divers, Gymnastic Performers, Wrestlers, Paddles, Frog, Boxing and Worker Suits, Plastrons and Cloth Supporters and Gymnastic Pumps and Gaiters. Send for Catalogue B and FREE SAMPLES.
1000 SPIDER.
Discounts to Spider Rms.
68 Washington Street, Brooklyn, N. Y.

IS YOUR VOICE SOPRANO, MEZZO, CONTRALTO, TENOR, BASS OR BARITONE?

you are a professional Vocalist and will send us along professional cards and some recent programs, we shall be pleased to send you three songs which we believe to be the greatest artistic sentimental ballads ever written. Of course, if you have been accustomed to using "Ragtime" and "Jazz" songs these songs would really not interest you, but if you have been using such songs as "Little Gray Home in the West," "Sunshine of Your Smile," "Keep the Home Fires Burning (Till the Boys Come Home)," "There's a Long, Long Trail" and "A Little Love, a Little Kiss," these numbers will be exactly what you are looking for.

CHAPPELL & CO., LTD.,

41 W. 34th Street, - - - - - - - - New York

Publishers, "Keep the Home Fires Burning" and "Pack Up Your Troubles in Your Old Kit Bag"

N. V. A. NEWS

The Great Lester gave an exhibition of playing Bowling Pool while blindfolded at the club on Thursday evening. A large crowd turned out to witness Lester's stunt, and he was accorded an ovation at the finish. Lester also named newspapers and magazines that were placed in his hands, poured water into glasses without spilling a drop, named the different colors of cue chalk among the table and called the result of all his opponents' plays before the balls stopped rolling. The trick was a sensation at the club and has caused many discussions among members as to how it was done.

Among the ladies present Thursday evening were: May Green, Alma Reid, Edith Ward, Klara Hendrick Reiter, Annette De Pinna, Mrs. Tom McGuire, Mrs. Jack Anthony, Mrs. John O'Connor, Elizabeth E. Murray, Evelyn Fuchs McKay, Florence Randell Harris, Mrs. J. Vernon, Mrs. Adelaide Herrmann, Mrs. Eleanore Gilson, Reichardt Sisters, Ruby Toulton, Hazel Mann, Frankie James, Frances Braun, Marion Whiting, Gilly Olan, Gladys Gillen, Sadie Sands, Ann Tatter, Nada Keser, Cecil Engel, Nettie Carroll, Charlotte Worth, Clara Berry, Herbert Sisters, Marcelle Marion and Janet Willard and Mary Kelly.

The club is in receipt of a letter of thanks from Oscar J. Ruoner for the N. V. A. acts that participated in the recent "At Home Week" given at the Fellowship House.

We wish to acknowledge Christmas greetings from Manuel Bernardo, Fred and Albert and Svengali.

Harlod La Costa is deserting the varieties to embark as a tabloid manager.

May Green, who has been trying to locate her 17 year-old brother for some time past, has just learned that he is with Pershing's Army in France.

Bert E. Leighton and Lillian Whitehead report satisfactory results with their new skit.

Teams dissolving partnership the past week were Toby Claude and William Smythe and Frank Rogers and Will Hach.

Elizabeth M. Murray has been renewing old acquaintances at the club during the past week.

Joe La Toy of La Toy Bros. is at Misericordia Hospital recovering from an operation.

Evart Overton, the Vitagraph movie star, was among the Thursday night visitors.

The following members have important communications awaiting them at the club: George Armstrong, M. D. Buckley, Lavella Baker, E. F. Billings, Mrs. C. A. Birmingham, Joseph M. Bied, J. G. Brown, Gene Barnes, Will V. Bradley, Al Clark, Garlan J. Cramer, J. Cambry, Thomas Cegar, Billy Coe, Billy King Cole, Miss Billy Clarkson, Fred L. Cohn, Evelyn Davis, Orlie Demetrio, Hobart Davis, Edwin F. Dedloff, John Perrer, Myrtle Glass, Marie Gasper, Joe Gangler, Stephen Geldist, Al Green, Joe Holland, George G. Hale, Louise Hamlin, Velma M. Hinckle, Wm. L. Hall, Chauncey Ireland, Lord Kubonoff, Francis Keith, Kartelli, Francis W. Keeley, Chas. Lane, Lilton Lee, Marty La Clare, Ben J. Lodge, Jack Louis, Viola La Rode, John Mertene, Chas. Mackel, Rolland J. Mason, Frederick Mahealan, Anna Marston, W. S. Mack, Anderson F. Murray, Bob Mack, Henry Makia, Chas. Martin, Chas. McCarron, John McCleery, Joseph McGrath, May Nichols, G. K. Nichols, Samuel E. Olmstead, Mr. & Mrs. J. Olan, Tommy O'Dell, Harry Paull, Paul E. Russell, Percy Russell, Marva Rehn, Arthur Bennetta, Irving Sands, Mel Sherman, George G. Stone, Lucky Van Arthur, Mae Von Kintz (Vaught), Henrietta G. Wheeler, James Watts, Tony Wise, Micala Wine, Adele Wade, Charlotte Worth, Arthur Wellington, Louise Wright and Arthur West.

Look thru the Letter List in this issue—there may be a letter for you.

STAGE WOMEN'S WAR RELIEF NEEDS YOUR HELP

Buy your knitting yarn from us.

Buy your War Savings Stamps from us.

Send us your old kid gloves, but have them cleaned first.

Drop in and give us some of your time.

We need funds. Contributions of cash will be thankfully received and duly acknowledged.

MAIL ALL PACKAGES BY PARCEL POST

—TO—

STAGE WOMEN'S WAR RELIEF

366 FIFTH AVENUE

NEW YORK CITY

EVERYBODY'S SINGING AND PLAYING

WHAT DO YOU SAY, BOYS?

By C. HAROLD LOWDEN

VAUDEVILLIANS! Put "What Do You Say, Boys" before every audience, for it is a recruiting song that lines them all up. The words have real snap and pep. The music is IRRESISTIBLE. Will hoist you every time you use it. Drop a card for professional copies. Then GO TO IT and watch your audience. A real hit at Continuous, Vaudeville and Dance Halls.

NEW FOR PIANO
By C. HAROLD LOWDEN.
Dunkham's Jeunice March, 10c.
At Yostlight (Revere), 10c.

THE ACME PUB. COMPANY
209 North 15th St., PHILADELPHIA, PA.

SONG WRITERS POEMS WANTED FOR PUBLICATION

PERFORMERS ORIGINAL ACTS—ALL KINDS TO ORDER

BRENNEN, Suite 10, 1433 Broadway, N. Y. CITY

JOSEPH HART CONFINED

New York, Jan. 12.—Joseph Hart, producer of vaudeville sketches, is in a hospital here undergoing a series of operations for an affliction of the eyes. He underwent the second operation successfully on Monday.

BOARDWALK GOSSIP

Atlantic City, Jan. 12.—The reduction to train service, which became effective last Sunday, has not meant fewer visitors as those trains taken off were those which could best be spared without affecting the business interests of the resort. Schedules on the three roads have been rearranged so that almost hourly connection may be made with Philadelphia, New York and other points.

Atlantic City's gay cabaret world stands the risk of being eliminated altogether as the result of unheeded warnings to proprietors that liberties are being overstepped. Mayor Bacharach, in his annual message, has urged his fellow commissioners to enact legislation looking to their absolute closing. This would wipe out some fifty places, a number of them right on the Boardwalk or near the Esplanade. These places are considered among the attractions of the resort, and proprietors undertake a big outlay to provide patrons with features. The Mayor, to a blunt declaration, makes that it does not seem possible to improve upon the managers that the public demands decency, and, unless they are constantly watched, they are showing little regard for the bounds of propriety. He says he has reached the conclusion that their disappearance would be of advantage to the city. Dancing, however, would be permitted under the new ruling.

Kuehnle's Hotel, an old landmark at the corner of Atlantic and South Carolina avenues, familiarly known as "the corner," for many years conducted by Commodore Kuehnle, has been sold to the Chelsea National Bank. The purchase price is said to have been $165,000.

Kathryn Gehring, for several years connected with the Metropolitan Opera Company, is at the shore resting preparatory to her usual winter tour, which will take her thru the South and to Cuba and the Bahamas.

Luigi Valesa and Ethel Pearce were married last Thursday in Philadelphia. The bridegroom is leader of the band which played last summer on the Garden Pier, where the bride was the soprano soloist.—S. EDMUNDS POSTER.

RAYMOND GILBERT'S PLANS

Include Unique Church-Theater Enterprise

New York, Jan. 14.—Raymond Gilbert will present The Prince of Heckness, an one-act satire on the devil, in vaudeville. He is to be revisited by Victoria Covington, Anna Tuck, J. Washington Curtis and Daniel Gibson. The act is by Mr. Gilbert. He is well known for his Bad Man From Idaho, The Last Minute, Widow's Mite, Squatin' Up, What Always Happens and other vaudeville sketches.

Mr. Gilbert is at present the director general of the play shop at 106 W. 41st street, next door to the Washington Square Players. He has a sort of Washington Square Stock Company idea of his own which he is to try out. He will present his several one-act plays for a trifling admission, with a dance after the plays. He will also lecture on The Commonwealth Theatre. He is also organizing the Christian Pilgrims of the Stage, which will endeavor to spread the light of practical Christianity to some places where it will be of service. He expects to purchase an old church and convert it into a theater-church for services on Sunday, with no collections.

STEIN'S FOR THE STAGE & FOR THE BOUDOIR MAKE-UP

HESS HIGH GRADE MAKE UP
USED BY ONE STAR FOR 35 YEARS
ON SALE AT THE LEADING DRUG, COSTUME, HAIR AND DEPARTMENT STORES THROUGHOUT THE UNITED STATES AND CANADA, AT POPULAR PRICES
THE HESS C

BURLESQUE

YOUNG BLOOD TO BE SOUGHT BY BURLESQUE PRODUCERS

This Form of Amusement To Open Door to Newcomers for Season 1918-'19—Feel Need of New Talent To Replace Performers Who Have Outlived Their Usefulness

New York, Jan. 12.—When burlesque terminates its present season and prepares to enter upon its next season's career many of the good old standbys will have to scuttle about for new jobs, and will learn much to their surprise that their contract with their present employers is not a life one. There are many comedians in burlesque today who are trading on their past popularity. Their one time ability is gone, their ginger is a dead quantity and they are simply interested. They have had their day.

There are prima donnas who have made names for themselves in the past, but whose reputation cannot much longer sustain them. Their voices are gone, their fascinating qualities are missed and they bring but little to their roles that the memory of an ancient fitness. Producers have at last come to realize that comedians and prima donnas, like baseball pitchers and race horses, enjoy a period of greatness and that then their talents wane. The writer knows of five former burlesque celebrities who are slated to go from their present employers at the end of this season, and it is doubtful if other producers on the Columbia or American wheel will take them up. They will most likely drop into the ranks of the burlesque stock companies, where they will find remunerative work for more years to come.

With the dropping out of these old standbys the producers are preparing to replace them with new talent. The unknown comedian or the unknown prima donna who will come to New York next summer to plead for work in the burlesque companies will be accorded consideration such as has never before been accorded them. Producers will meet the newcomers at the door with open arms.

This will mean a better day for burlesque. No other form of amusement needs young blood so much. With new performers will come new ideas, new enthusiasm and new vigor. The old-timers may be remembered for what they have done, but they will not be missed. It is a hard world, but burlesque is no different from anything else, and the "bazbeen" must give way to the new order of things.

LEW KELLY RETURNS

New York, Jan. 12.—Lew Kelly, the well-known stage "dope fiend," who went to London last year to appear in a big revue, has returned to New York.

Harry Welch, of the American Burlesquers, "pulled" a gag one last week in St. Louis. He said he had just signed his German hunter's license, meaning his questionnaire.

JACQUELIN TALLMAN

With the 20th Century Maids.

Bumps. She will be pleased to hear from her friends, care the Hotel Morland.

Charles Burns resigned his position as treasurer of the Star Theater been

Allie Burns, of the Wonder Show, playing the Columbia Circuit, is getting plenty of space in the daily papers, and is deserving of same. In her first season Allie is a wonder and will bear watching.

Levison and Sandford, two oldtime burlesque performers, are now the owners of the cigar and cigarette stand at the Hotel Morland.

Dorothy Brown, formerly of the Francis Ferari Shows, has joined the Grown-Up Babies Company as chorister, and is doing nicely.

Charles Day has added six more members to the cast of his Follies of Joy Company.

Lew Rennert, the artist, has just finished a beautiful painting of Mollie King, who is at present appearing in vaudeville.

The smiling face of Helen Bowman can be seen behind the cigar counter at the Morland.

LON HASCALL

One of the most popular comedians in burlesque. He is with The Broadway Frolics.

TRAIN TROUBLES GROW

Hard for Burlesque To Make Sunday Shows

New York, Jan. 12.—While train troubles have not as yet become serious for burlesque the situation is a trifle worse at the present time than it has been. The greatest inconvenience has been felt in the western portion of the American and Columbia circuits, in those cities where Sunday shows are played. Trains have been taken off and schedules altered so that it has been impossible in many cases for the shows to arrive in time for their Sunday performances.

It is not anticipated that railroad conditions will seriously cripple the burlesque business. The reports of business from all over the country during the past week show that the various companies have for the most part been doing a trifle better than last week.

CLEVELAND (O.) NEWS

All records were broken at the Empire Theater recently by the Lid Lifters. They beat their own record by over $300. Lew Talbot is owner and Johnny Weber the comedian, ably assisted by Dolly Sweet and E. Clayton Frye.

Mildred (Becky) Doyle, and pony with the Bowery Burlesque Company, has been confined to her bed for going a week with an attack of

Helen is a former vaudeville star, and was on the big time for several seasons.

Paul Walker resigned his position as superintendent of the Folly Theater, Akron, one is now engaged with his dad in the accounting business.

A girl who deserves a lot of credit is Billie Lillian Wallace, a member of the stock company playing the Orpheum Theater, Toledo, O. Besides working in the chorus she leads several numbers. She is booked for faster company, and it would surprise no one to see her there real soon.—GOLDIE.

ROSENBERG'S BURLESQUE

Will Install That Form of Amusement Next Week

New York, Jan. 12.—New York is to have one more burlesque production, beginning next week. Jerome Rosenberg announces that he will install a first-class burlesque company at his theatre at Fourteenth street and Sixth avenue Monday, January 14. The company, Rosenberg promises, will consist of twenty girls and all first-class principals. There will be a change of show each week.

This will make Fourteenth street the burlesque mart of New York, with three shows within a stone's throw of each other. These will be the Rosenberg show, B. F. Kahn's Stock Burlesque, at his Union Square Theater, and the No. 2 attractions, at the Olympic Theater.

MARIE GATES INJURED

Breaks Ankle Doing Difficult Dance

New York, Jan. 12.—Marie Gates, who, up to the present season, has been one of the most popular dancers in burlesque, was injured the other night while rehearsing her part in the Jim-Jam Revue at Rosenwaber's, Columbia Circle. Miss Gates was performing a difficult dance with her partner, Earl Gates, when she fell and broke an ankle. Dolly Epstein immediately stepped from the chorus and completed the dance with such wonderful mastery that she is now destined to play an important part in the revue.

Edith Thayer was this week introduced in the revue. She is the diminutive soprano who made a big hit on Broadway singing Rackety Koo in Katinka. Others in the cast at Rosenwaber's are Ann La Troy, Ward and Faye, Elsie Cole, the Shirley Sisters, Arthur Ball, Dad Gordon, Harry Rose, Madeline Van and Peggy Klein. There is also a beauty chorus of twelve girls.

THAYER'S THUNKLETS

New York, Jan. 12.—Joe Rosenthal sent in his New Year's regards this week from Los Angeles. His message enclosed a clipping from a Los Angeles newspaper, giving the weather forecast and stating that the beaches were swarming with bathers in abbreviated attire. Joe didn't know how his message would warm me up as I sat in an Arctic office building trying to work with the mercury fourteen below zero. Joe has been in Los Angeles since Christmas, and says he has gained a pound in weight and thinks the climate will benefit him. While Joe was putting on this increased weight the writer lost five pounds, and he is mighty certain the climate isn't benefiting him any.

Harry Lambert, flashy, rosy-cheeked and debonair, strolls Broadway this week. Harry has been plugging his best all season for one of the Hatch Cooper shows, and was rewarded by a release for a Christmas present.

George F. Beltrage has again gone to the helm of his Big, Big, Honey Girls Show, and Jake Lieberman, erstwhile manager, has been transferred to the management of the other Beltrage Show, Bif, Bing, Bang, on the No. 2 Circuit. This forced Walter Grieves out of his place at the head of the latter.

Jack Lery this week took his place ahead of the Sight Seers, succeeding Harry Lambert.

Stanley Dawson, formerly manager of the Al. G. Field minstrels, is to succeed Harry Nelm as manager of Harry Hastings' show.

Ruth Denice, formerly of vaudeville, has replaced Jessie Pollock with the Sporting Widows.

On January 21 the Warburton Theater, Yonkers, will cease to be a stand of the American Circuit. The three days played there will be put in at Schenectady in addition to the regular three days now being played there.

Cohen's Theater, Poughkeepsie, playing Columbia Circuit attractions three days, is now dropped from the circuit. The shows will play Poli's Theater, Meriden, Conn., for three days to make up the three days lost.

For the second time this season a train wreck prevented matinees at the Standard, Gayety and Imperial theaters in St. Louis Monday, January 7—the American Burlesquers, at the Standard; Dave Marion Company at the Gayety, and Mutt and Jeff, at the Imperial. All of the troupes went into St Louis from Kansas City on a special, and no one on the theatrical train was hurt.

NEW JACKSON HOTEL
"Home of the Profession."
Jackson Boulevard and Halsted Street,
CHICAGO.
Rates, without bath $4.00 per week and up, with bath, $7.00 per week and up.
FRANK HUNT AND B. E. WEBER, Props.

ALAMAC THEATRICAL HOTEL
(Formerly New Regent)
JOS. T. WEISMAN, Prop.
14th and Chestnut Sts., St. Louis, Mo.
CAFE AND CABARET
BEST BET ON THE CIRCUIT
Member N. V. A., Burlesque Club and B. L. of A.

TABLOIDS

The Dainty Parade Girls Company is playing return dates thru Oklahoma, and business is better than on the first trip. The company spent Christmas in Shawnee, and a nice time was had. The roster is: Al Phillipps, manager and comedian, Johnny Mack, comedian, Ivo Phillipps soubrette; Mae Shaffer, characters; Ruggs Randolph, straights. The chorus consists of Stella Burleson, Jeannette LeHue, Agnes St. Clair and Georgette Fisher. Jack Strong is musical director.

The Don Nichols Nephews and Nieces of Uncle Sam Company has meeting with big success over the V. C. M. C. thru the South. The company has been playing cantonments for the past five months. Harry L. Pepper and wife (Viola Pepper) left the show January 2, and were replaced by James E. Stanton, who was formerly with the company. While playing the Paramount Theater, Winston Salem, N. C., the company was tendered a Christmas banquet by Otto Savin, the house manager, who seems to take a delight in showing every courtesy to the performers playing his house.

Ralph D. Tompkins, the one legged dancer, has finished a four weeks' engagement for the Broadway Theater Company in Louisville, Ky. He broke in a new act, which is now ready to open on the big time. Tompkins writes that business is good in Louisville. The Star and Orpheum theaters are running stock tab. shows, changing twice a week. There is also a good tab. show at Camp Taylor.

Mr. and Mrs. Billy Fenton are playing the cabaret at the New Erie Hotel, Cleveland, O.

House Manager Denzinger played Santa Claus by giving a never-to-be-forgotten banquet to the performers playing the Grand Theater, Olean, N. Y., Christmas week and to the house employees. The banquet was given after the night show Christmas Eve. The setting consisted of a beautifully decorated Christmas tree, which was arranged at the end of the banquet table in the center of the stage. After the banquet toasts were given to the health of Manager Denzinger, then the party proceeded with an oldtime barn dance, the music being furnished by the house orchestra. Finally the party was concluded in the early hours of the next day. J. W. Todd, booking representative for Gus Sun, made a special trip to Olean from Buffalo to be present and help enjoy the evening. Mr. Todd arranged a minstrel first part and appointed Manager Denzinger interlocutor; Alma Bernard, of Bernard's Trio, end man, Miss Babe, second end. Others helping in the fun were Mr. Hicks, of Hicks and Seymour, Miss Bella, of Bernard's Trio, Mr. Auger, of Auger Duo, and Clarence Duncan, of Morales Bros. The affair concluded with all singing The Star-Spangled Banner and the presentation of a miniature baby chair and beautiful desk set to Manager Denzinger. Those present were: Bernard Trio, The Augers, Morales Bros., Mr. and Mrs. J. A. Galt, Seymour and Hicks, J. W. Todd, Emgard and Marshall and Manager Denzinger.

The Charles Wells Thorobred Girls assembled in Mr. and Mrs. Wells' room and and a jolly time New Year's night. The Thorobred Girls is one of the best tab. shows on the road. Lake and Reynolds have joined the company, and are going big. This company numbers fourteen people in all, and a dancing chorus, under the personal direction of Happy Jim Bonham. Blonde Mantle is producing all script bills. The soubrette is singing all up-to-date numbers. This show has played all the Oklahoma time, and will jump into Kansas next week on the Barbour Time. New wardrobe is being added from time to time.

Barry Feldman's Yankee Doodle Girls are still breaking records in the South, and his No. 2 company, known as the Pace Makers, which recently opened, has already established an enviable record, and, from present indications, is one of the best tabs. on the road this season. The roster is: Harry Feldman, owner; Jack Sexton, manager and, characters; Ed Snyder, comedian; Ivory Carr, comedian and specialties; Billy Kane, straights and stage manager; Arthur Harvey, musical director; Garden City Four, Snyder and Vaughn, specialties; Edna Cable leads; Bertha Vaughn, soubrette; Ina Blerney, characters; Anna Tabak, bits and numbers. Chorus: Edna Sexton, Bertha Snyder, Anna Kane, Bertha Carr, Annie Harrison, Ada Ben Dale. Fin Adler and Master Jack Sexton the miniature comedian, in songs and dances.

Greeley's Colonial Maids jumped from Portsmouth, O., to Anniston, Ala., to play two weeks at the Army Post Theater.

Jaspport & Durand, presenting Red Mack and His Dancing Demons, in A Warm Spot, report good business thru Minnesota and Wisconsin, and will go into Iowa after February 1. The company is well balanced and has an exceptionally good cast, every chorus girl leading a number. Jess Haber, late of the Alaskan Trio, is living up to his past reputation as a soloist. The Two Tiny-Tots, Tiny and James Brennan, are as lively as ever and continue to please as a feature. The Warm Spot Trio, consisting of Haber, Mack and Brennan, seem to get all the harmony out of each and every number offered. Mr. Mack continues to please as ever. Roster: C. L. (Red) Mack, producing comedian; James J. Brennan, second comedy; Jess Haber, straights; George Durand, characters; Tiny Brennan, soubrette; Adelaide Scallon, comedienne; Fawn Morse, musical director. Chorus: Mildred Sudbon, Leslie Lyon, Bobbie Payne, Evelyn Kreemer, Toots Hall, Bernice Holterman, Babe Hartley and Evelyn O'Conner.

Dan H. Duncan and wife closed recently with the Chas. Davis Company No. 1, and are now with Dalton's High Jinks Company, playing the Club Theater, Joplin, Mo., and the Jefferson Theater, Springfield, Mo., indefinitely.

The Lonesome Island Company is now in its thirteenth week on the Sun Time. Rose Black, prima donna, has been confined in the Washington (Pa.) Hospital for the past two weeks, but all last reports was doing nicely. Clara Walker, the owner of the show, came on from Buffalo to take Miss Black's place. Kennedy and Brown, the society dancing act, left last week, and Pra Rockwood rejoined and is featuring her dance of a Thousand Ideas. Lillian Franks joined the chorus last week, replacing Dorothy Kelly, who went with The Million Dollar Dolls Company. Gladys Gaye and Orman Dooley, specialty, are other new members. Paul Ryan is the manager of the show, and the principals are Charlee West, Kulu, Bobbee Courtice and Lillian West. Billie G. Reilly and Clara Roebel are forming a sister act, which will utilize a chorus of five girls. Special scenery and a fine wardrobe were deemed necessary for the success of the show when it was begun formed, and have contributed a lot to the popularity it has gained in its tour, for the proper setting naturally brightens the offerings of the performers.

Jewell Spry, leading lady with Charles Wells' Thoroughbred Girls Company, and her sister, Lydia, resigned Christmas week, and left to spend New Year's Day with their mother in Muskogee, Ok. The Spry Sisters will shortly appear in vaudeville.

Billy Vail, manager of The Grown-Up Babies Company, is always in good humor, but these days more so than ever, for he has an exceptionally good show and business is dandy. Little Ora Estel is the special feature, offering classic dances of clever conception.

Mr. and Mrs. Jack La Mont are now with the Allen & Kennah Aviation Girls, one of the best companies on the V. C. M. Circuit. A Birthday surprise party was given in honor of Mrs. La Mont at the Bonita Theater, Atlanta, Christmas Day. The Allen & Kennah Company is now playing a four weeks' engagement at Chattanooga, Tenn., two weeks at the Superba Theater and two weeks at the Lookout Theater. Jack La Mont is producing and doing principal comedy. The company's next stand will be Anniston, Ala.

Following has the andare of the Lord & Vernon Musical Comedy companies, No. 1 and No. 2. The No. 1 Company, now in its nineteenth week at the Gem Theater, Little Rock, Ark., consists of Jack Lord, manager and producer, Gussie Vernon, specialty soubrette and chorus directress; Ruth T. Albright, prima donna; Nettie DeVoy, general business, Ned Wilson, juveniles; Tom Willard, comedy; Harry Foster, general business; Ernest R. Nixon, scenic artist, Bobbie Grice, musical directress, and a chorus of six girls. The No. 2 Company, now in its fifth week at the Kempner Theater, Little Rock, Ark., includes Frank LaMonte, producer and straights; Grace Vernon, soubrette; Juliet Donnerque, ingenue; Dorothy Seymour, general business; Lew Hampton, comedy; Francis LaMont, general business; Hy Heath, comedy; Les D. Poe, musical director. Chorus: Ruth Russell, Eunice Robinson, Gladys Davis, Mary Wolfe and Minnie Clayton. The good business in which the companies have been playing has caused Mr. Lord to contemplate quitting not several more shows to that territory late in the season. Ruth Albright and Nettie DeVoy were welcomed back by Little Rock audiences after enjoying a vacation.

The addition of a real character woman is all that is needed to make his tab. one of the strongest in the Southwest, in the opinion of Eddie Gilmore of The Mystical Maids Company. The company continues to do good business throughout Texas and Oklahoma. Four weeks ago it played Shawnee, Ok., and the engagement was so successful that a return date was booked there last week.

Headed by Billy Weble, the Kentucky Chocolate Drop, The Army and Navy Girls are having a record trip over the Barbour Time in Okla homa. At the Wonderland Theater, Tulsa, Ok., the company established a house record of $1,879 on the week, and those figures were almost repeated in Bartlesville the following week. Mr. Weble held a Christmas celebration for the members of the company. Good cheer was in abundance, and everyone exchanged presents. Also Mr. Barbour gave a banquet in honor of The Army and Navy Girls, which was capably handled by Miss Holt, soubrette with the company. This young lady's mother was a visitor on the show Christmas week, and came in for a full share of the entertainment.

Billy Adams, who was at one time a member of Delay's Musical Comedy Company, formerly Delay's Dainty Dudines, would like to hear from Harry Eash or any other of the members of that company. He can be addressed in care of the Virginia Hotel, Akron, Ohio.

Quinn, Palmer and Teddy are still going great guns on the Sun Circuit. Teddy, in addition to his stage work, is helping the Y. M. C. A. and K. of C., taking subscriptions for the tobacco fund, so it is easy to see what a busy boy he is.

Jimmie Allard's U. S. A. Girls opened in Greenville, Tex., at the Savoy Theater December 31 after a week's layoff for Christmas. Business is good. The members of the company tendered Mr. Allard a banquet after the show last Saturday night, on the stage, the occasion being Mr. Allard's birthday. Roy E. Fox and wife, of the Fox Popular Players, paid the show a visit while in Greenville, and met several old-time friends. Mr. Allard is playing all return dates over the Barbour Time. There have been a few changes in the cast in the past four weeks, the correct roster being: Jimmie (Slats) Allard, principal comedian; Jess Meyers, second woody and characters; W. S. (Billie) Dale, straights and general business; Harold Ferguson, general utility man; Bonney Allard, prima donna and leads; Vi Hilbert, characters and second leads; Fanny Dale, soubrette and ingenue; the DeCollar Sisters, whirlwind dancers; Willard Robinson, musical director. Chorus: Anna La Vere, Hattie Johnson, Florence May, Catherine Hodges, Marline West and Doris Robison.

Peggy Moran's Southern Tomboys proved to be a big hit at the opening performance at the Palace Theater, Olean, N. Y., recently. The company was the fifth and last act to appear, holding the stage 30 minutes and changing scenery twice. The male quartet received four encores, and even then the people were not satisfied. The Hodges Trio, an act which has appeared in various big-time vaudeville houses, was the feature. The singing of Miss Langdon was Mr. Marion was also greeted enthusiastically, and Peggy Moran took four encores with soft-shoe dancing, a nifty act, which, it is said, has never before been offered in tabloid. The fun loving chorus and the gorgeous wardrobe also contributed much to the company's success. The company consists of 12 people: Walter Marion, manager; Jack Vance, director; C. J. Prescott, musical director; Mae Langdon, prima donna; Peggy Moran, soubrette; Lee Parks, straights; Fred Hodges, comedian; Chas. Hodges, second comedian, and Ruth Parks, Daisy White, Lillian Walker, Hazel Hodges, Flo Fernwood and Peggy Moran, choristers.

Durant, Ok., has passed an ordinance, assessing a license of $25 per day for each theater in that town. So Durant, as a stand for tab., is an more. The license is prohibitive, but if it does not keep the shows away the city dads say they will make it $50 a day. Three shows booked in at one time is said to have been the cause of the city administration taking this action.

TABLOID PEOPLE WANTED

PRIMA DONNA — SOUBRETTE
STRAIGHT MAN — SISTER TEAM
HARMONY SINGERS

CAN USE A GOOD MUSICAL SPECIALTY

Write, giving age and full particulars.
Address B. S. ARONSON,
Box 401, Raleigh, N. C.

LOOK -- TAB. MANAGERS -- LOOK
At Liberty--The Melbournes

BILLIE
Age, 23, height, 5 ft. 11, weight, 160. Anything cast for an out Low Comedy. Excellent Wardrobe. Fair singing voice.

PENNIE
Age, 20; height 5 ft., 2; weight, 110. An experienced, good looking Chorus Girl.

We are both experienced, sober and reliable people. First-class street wardrobe and appearance. Salary, $45 an joint. No holdback or half weeks. Join on receipt transportation. Write or wire.
WM. MELBOURNE, Box 102, Brooksler, Florida.

ATTENTION
THEATRE MANAGERS

Do you want a good Musical Comedy Show for one night or longer? We show the swiftest and classiest Musical Review of the season and are prepared to play houses in the following territory: Michigan, Indiana, Illinois, Ohio and Pennsylvania. Managers who want a good show, with special scenery, special wardrobe and a good line of paper and the best of performers, write or wire in your open dates and best percentage and guarantee. Show now on the road. Address
HUGH SHUTT AMUSEMENT ENTERPRISES, 311 Peter Smith Bldg., Detroit, Mich.

AT LIBERTY :-: FOR MUSICAL COMEDY OR BURLESQUE

HARRY L. PEPPER and VIOLA PEPPER

Producing Comedian, Coon Shouting "Blues" Soubrette.
Address RAND HOTEL, Cincinnati, Ohio.

WANTED FOR MUSICAL TAB.

Two General Business Men that do good specialties. Must have wardrobe, appearance, ability and experience. Three experienced Chorus Girls; salary, $20.00. Other useful People write. This is an ed-lib. show, all manuscript bills. State all first letter. Must be able to join on wire. Address
ERNEST A. HARRINGTON, care Victoria Hotel, Okla. City, Okla.

ATTENTION
MUSICAL COMEDIES, DRAMATIC AND MINSTREL SHOWS WITH BAND AND ORCHESTRA
The Elysium Theatre

With a 1,400 seating capacity, has just been remodeled and can offer good independent or good Band and Orchestra. Shows and A 1 Talented Companies. Address ASHTON CRAWGHS, Manager, has Elysian Field Ms. New Orleans, Louisiana.

35c Pays

for FUNNYBONE NO. 6, containing an unusually choice selection of sure-fire monologues, sketches, parodies, gags, minstrel first parts, or $1.00 for complete set of FUNNYBONE (6 issues) single back issues, 25c each. FUNNYBONE PUBLISH. ING CO., 1562 Third Avenue, New York.

WANTED—DRAMATIC AND MUSICAL TABS.

Grand Theatre, Ravenna, O. Must be A-1. Pay Basis. The Town that Runs the business. Address MGR. STRAND, Ravenna, O.

AFRICA SOUTH
LEONARD RAYNE
CONTROLLING THE
NO. 1 THEATRE CIRCUIT
THROUGHOUT
SOUTH AFRICA

Any kind of entertainment considered. Dramatic, Comedy, Grand Opera, Musical Comedy, Vaudeville, Specialties, Pictures. Address
W. E. HOLLOWAY,
7 Hamilton Sq., Boston's Park, London.

AFRICA SOUTH

PLAYS
List of Professional and Amateur Plays, Vaudeville Sketches, Monologs, Minstrel Material, Recitations, Dialogs, Make-up Goods, etc. CATALOG FREE.
FITZGERALD PUB. CORP'N.
Successor to Dick & Fitzgerald, 23 Ann St., New York.

WANTED—All Managers and Performers to know that Jackson Station, Mo., has a new up-to-date Theater 18x30-ft. stage, with drop curtain, large dressing rooms, will water and toilets, seating capacity, 400. Good show town. Terms 25-75. Baggage transferred free of charge. Break now jumps going into Sherbrooke, P. Q. For bookings address HARRY STILWELL, care the Grand Theatre, Box 4, Jackson Station, Maine.

BILLY DeROSE
VAUDEVILLE AUTHOR.
102 N. Michigan, 2. South Bend, Indiana.
Stamp for prices and terms.

THE SONG WORLD

MUSIC PUBLISHERS' PROTECTIVE ASSN.

What It Is and What It Ought To Be

A Candid Statement of What's Wrong With a Society That Many Victims Deem All Right

"He who enters a court of equity must come in with clean hands." (Simplification of the "Legal Golden Rule.")

What's the matter with the Music Publishers' Protective Association? This is a vital question, because many interests are simultaneously affected. Performers, by very definition, want to know. Publishers, in order to remain in business, ought to know. After scrutinizing the surface and concealed activities of this association for a long time (terminating with an investigation) I am in a position to say things which I want to get to as quickly as possible. The less rhetoric I indulge in the better my story will sound. I set out to get facts and I want to see them printed, unadorned.

We've got the range—we've got the ammunition—so let the big guns roar! If those hit are bodily injured let us hope their souls will be purified. One institution, a leech that sucks the blood out of the unsuspecting association (a sheet which conceals its natural yellow is a coat of green) has no soul and very little body. So perhaps it feels that it's immune. We shall see.

But to revert to my main story. What's the matter with the music publishers' association? Here's the answer:

1—There aren't enough publishers in it to make it truly representative. 2—Men in its membership qualified to assert leadership have proved reeds swaying at the mercy of political tricksters. 3—Performers' claims to consideration are studiously ignored, the hapless singer's trimming being second only to time bestowed upon the unsuspecting publisher. 4—The officers use figureheads, representing others, and so forth, and on on, until the figureheads merge in a power which has no interest in music publishing, save at second or third hand. This gives politicians and self-seekers a splendid chance to get in their dirty work. 5—In an effort to secure and maintain power it wields a club that works injustice to those without the ranks of the association.

How can these wrongs be righted? By getting enough publishers into the membership lists to make it a really representative association; by permitting the "brains" of the music publishing business to conduct its destinies; and by putting the soft pedal upon internal and external blackmail (a suggestion which will be explained later).

The publishers now in the association mean well; likewise the vaudeville managers, from whom the real powers of the association are derived. But there are others, "playing both ends against the middle," who do not mean well and who are seeking nothing further than individual gain. Publishers to it support the association merely because it is the first venture along this line that has "stuck." Managers are interested purely because it has done away with the annoyance of having acts which start out with one set of songs change numbers because of financial considerations.

This is as far as the association goes in its good work. Enthusiastic members and backers will tell you that its chief value lies in the fact that it has accomplished the discontinuation of act-paying. This is sheer nonsense. Act paying, as previously conducted, reached a point necessitating its discontinuance or the doom of popular music publishing. Inasmuch as publishers were bound to protect their investments, act paying had to stop. The latest association, conceived by selfish individuals outside of the publishing field, would save failed like the many that went before, publishers openly expressing dissatisfaction because of the inability to make hits, but the war came along, made hit making easy and saved the day for the association—and its self-seeking inspirers.

The fact that good posts in the association were awarded to people who assisted in overcoming the White Rats, thus demonstrating talent to outwitting performers, has nothing to do with the goodness or badness of the association and merely served to emphasize the cooperation between vaudeville managers and music publishers.

The blackmailing condition previously alluded to—one which must be stamped out if the association is to survive—like all successfully conducted blackmailing propositions, is very subtle and is once least by its prime victims. It is the old stout of a trade paper getting the cream of profit derived from a certain situation, because of the influence exerted by one of its agents in bringing that condition about. Those

(Continued on page 15)

SONG LOGIC

AN INSPIRATION

They tell this story of a man who wrote a thousand hits, along the ballad order, that would give the heaven fits. He took pride in his writing and he always tried to see that each number had the flourish of originality.

One night on he was sound asleep sweet music filled his soul, the kind that might have duly formed a music-master's robe. It seemed so frail and delicate he feared 'twould fade away if he should trust his memory until some future day.

The thought wrought havoc to his brain; he quickly jumped from bed, called his arranger on the 'phone and this is what he said: "I know it's long past midnight now, but hurry over, please; you must take down a tune that will bring critics to their knees."

When the arranger came at length to listen to the air the proud composer shouted out: "I've got a hit, I swear." The staid arranger said: "It was a big hit, I agree, are you aware that you've been playing Home, Sweet Home, for me?"—CASPER NATHAN.

IDEAS—GOOD AND BAD

It is generally conceded that song writing is mainly a matter of ideas. Song writers vie with one another to produce songs to which novel ideas are promulgated. What strikes you as absurd in the "raw" amateur's offering may be an exposition of exceptional energy to evolving novel ideas. The amateur most likely to succeed is not the one who produces songs based on ideas that have been worked frequently, but the one who can evolve something new, no matter how ridiculous it may seem. Before laughing at the amateur's nonsensical output take a "chant" at some of the outlandish ideas incorporated to the offerings of experienced writers. It may serve to eradicate much of your initial prejudice.

COLD TYPE REVIEW

EXPLANATORY KEY: LV—Lyrical value. MV—Musical value. RA—Especially adapted for. GE—General estimate. C—Comment. PV—Phonograph value.

PROHIBITION BLUES, words and music by Al Sweet (published by Witmark). LV—A negro preacher's "farewell" to "booze," superinduced by the prohibition movement, with verses explaining the peculiar effect this sermon had on two members of the congregation. MV—Finds its climax in Tout's Good-by, coloring the not story rather dolefully. RA—Any occasion that will warrant its use of a comedy song with a semi-comic handling. GE—Theme is handled in such a way that the rather delicate subject matter does not give offense. C—Do you remember Halleluja, Sisters? This is treated in much the same way. PV—Optional.

SAILING HOME, words by Trere Collins, Jr., music by Ernie Burnett (published by Buckeye). LV—Tells simple tale of a girl waiting, which accounts for reciter's eagerness to soon start doing what the title implies. MV—Has a pleasing lilt. RA—Not confined to any special situation. GE—The repetition of simple phrases is rather pleasing. C—Would lend itself readily to a "double" version. PV—O. K.

IF YOU DON'T LIKE OUR PRESIDENT WILSON (YOU KNIFE THE LAND THAT FEEDS US ALL), by Charles Plagier and W. R. Williams (published by Rossiter). LV—A rather forceful tribute to our President, so worded that, somewhat on the order of a parody on Don't Bite the Hand That's Feeding You, it ends up with the direct accusation: "Then You're Worse Than the Cur in the Story, you knife the land that feeds us all." MV—Rousing march tempo, well conceived. RA—The situations that would encourage the use of this high-strung sentiment are so obvious that they require no enumeration. GE—A good example of terse, vigorous wording in a popular song. C—The line, "What have you ever done for the freedom we've won except to take all you can get?" ought to prove serviceable in recruiting campaigns. PV—Optional.

I LIKE THE NAME OF DIXIE, BUT I LOVE MY NORTHERN HOME, music by Hale Byers, music by Charles L. Johnson (published by Brownel). LV—A conditional tribute to the South, which, while picturing all the charms usually ascribed to that section of the country, makes a reservation for the conclusion hinted at in the title. MV—Sprightly. RA—Any event run north of the Mason-Dixon line. GE—Well put, leaving only one disappointment—the fact that the chorus fails to end with a rhyme. C—This should interest those who are wearied of songs which confine themselves to unqualified praise of the South. PV—Acceptable.

IN OHIO, by Nicholas A. Deane (published by Lawrence). LV—A simply, almost crudely, worded tale of effect in a little Ohio town when a brave hero passes away on the field of battle. In some respects the story is somewhat "deep" regarding just who is referred to as being "missed." MV—Slow, oldfashioned movement. RA—Not indicated. GE—Has a splendid sentimental background. C—Covered above. PV—Optional.

WHEN IT'S ALL OVER (WE'LL ALL GO HOME), by "Pat" Pfeiffer (published by writer). LV—A simple slum song, rather cleverly expressed. MV—Forms good basis for expression. RA—Any "gang" occasion. GE—"One of those things." C—Its value as a shout song for marching soldiers is enhanced by the fact that there isn't a word regarding war in the whole song (it is a recognized fact that soldiers care little for war songs). PV—Optional.

LOOK ME UP WHEN YOU'RE IN DIXIE, lyric by Jack Yellen, music by Charlie Pierce and Jack Glogau (published by Plantadosi). LV—Jack Yellen has added another "Dixie" song to the thousand or so he's written—neither better nor worse than its sort. It is very much like the sort that came from his pen, with the ever-present allusion to "mammy's" culinary ability. MV—Full of dash and spirit. RA—Stage. GE—Covered above. C—The idea that the individual extending the invitation may be locked up in Carolina or Georgia or Tennessee, as the lyric indicates, may seem far-fetched, but aren't all Dixie songs far-fetched? PV—Not yet demonstrated.

ISN'T SHE THE BUSY LITTLE BEE, words by Barfield Kilgour, music by Harry Von Tilzer (published by Von Tilzer). LV—Tells of a girl whose busy influence over the heart of her lover puts her in the class of "the busy little bee." MV—Gives the lyric good support. RA—Stage. GE—Some of the ambiguous expressions probably assist to getting laughs. C—The lines run along in a light, breezy manner, making it easy to put the song over. PV—Optional.

FORSTER DEAL FALLS THRU

Chicago, Jan. 12.—A deal that would have transferred the Forster Music Publisher catalog to Jerome H. Remick or Leo Feist failed to materialize this week, partly because the prices offered were not deemed sufficient by F. J. A. Forster, the big publisher-jobber, and also because he felt that a few weeks' rest would put him in condition to again enjoy participating in big popularization campaigns.

Both Feist and Remick were eager to get hold of the Forster catalog, inasmuch as they realized that in addition to several popular numbers over the 10-cent counters the Chicago publisher succeeded in launching Missouri Waltz, deemed the most successful 30-cent number published in years. Feist because of successive changes in his song writing staff, due to the fact that high paid writers failed to "deliver," has deemed it best to purchase numbers which other firms have succeeded in popularizing. The this requires a vast outlay of capital the Feist management believes it is better than being forced to "take a back seat."

Forster left Chicago today for a two weeks' vacation. Upon his return he will re-establish a New York office and get into the game as vigorously as ever. One reason which is said to have prompted his intention to desert the publishing field was the fact that his principal composer, Abe Olman, recently enlisted in the army.

CAMOUFLAGE (Continued)

(Applications particularly true to the Works of Song.)

(26) Moss Gamble getting Chief Belcher's opinion of a song.

(27) Tell Taylor's New York office.

(28) Profandonal manager asking protective association's permission to give us not "a little present."

(29) Charles R. McCarron's income of $30,000 per year.

(30) Getting the prettiest girl in the office to rehearse you on that new song.

(31) Putting out a popular edition of a song that never saw the 30-cent market.

(32) Selling out a complete catalog, has taking care to retain the best manuscripts.

(33) Crossing the Rives Rhine by the song route.

(34) A good title page on a bad song.

(35) Putting famous singers in motion pictures.

A FEW DON'TS

For Song Seekers

Don't:

Look over new material with the resigned air of one who doesn't expect to find anything worth while.

Circulate rumors regarding the dissolution of standard publishing concerns because some employee has refused to grant what you deem a reasonable favor.

Get familiar with influential people whom you do not know very well—or "up-stage" with those who have associated with you for years.

Expect exceptional courtesies from those who have never received consideration at your hands.

Be more ready with the knock than the boost.

Try a song in every conceivable key, not because you need to, but to show off your voice.

Imagine the rehearsal room is a theater and try to charm the demonstrator as you would an audience.

Call for a song under a wrong title and expect in get hold of it immediately, blaming those in charge if you do not.

Ask everybody to look over your act at a suburban theater, when, in all probability, you'll get a showing "nearer civilization" ere long.

Take up a pianist's time having him play rival concerns' compositions, when you're considering material under one publisher's roof.

Feel that you can slight people appealing to you for consideration just because you're on a higher plane of success than when you dealt with them last.

GLATT'S NEW SONG

Chicago, Jan. 12.—Abe Glatt and Sam Downing have collaborated on a new song, called The Man Who Put the Germ in Germany and the Man Who Put the Um in U. S. A. It is their first joint effort, the both the boys have written successful numbers.

SOMETHING NEW—SOMETHING DIFFERENT—SOMETHING BETTER

in a Hawaiian song, yet possessed of that same quaint quality of endearing simplicity which made many songs dedicated to this island spot of infinite charm popular.

MY SWEET HAWAIIAN LOVE BESIDE THE SEA

By EDWARD G. ALLANSON

You're neglecting an opportunity to make your act—no matter what kind it is—100 per cent better if you fail to learn this LAST WORD IN HAWAIIAN SONGS at once. Send stamp for professional copy. Regular copies, 30c.

YOU PROBABLY WONDER just what that haunting melody is that you seem to hear wherever you go—the tune that tells a wonderful tale of sentiment without the use of words—it's

SOUL OF THE ROSE

(Edward G. Allanson's supreme inspiration, which has proved indispensable to every discriminating orchestra leader.)

THE ALLANSON PUBLISHING COMPANY - CHICAGO.

WONDERFULLY TUNEFUL SONG

The Tickle Toe, a song from Going Up, the new musical girl show in which Frank Craven is starred, seems destined to find immense favor. The words are by Harbach and the music by Louis A. Hirsch. The wise ones predict that it will sell up alongside of Over There.

There are three other numbers in the same production that are almost as good, viz.: If You Look Her to the Eye, Kiss Me, and Going Up.

Witmark & Sons are the publishers, but, of course, the songs can not be used for public performances without permission.

MUSIC PUBLISHERS' PROTECTIVE ASSOCIATION

(Continued from page 14)

versed to plenipotentiary politics understand this; it's a case of "You know what I mean in makin' yer senator, John, an remember me for that postmaastership," brought to a field that should be above such cheap politics. Interesting stories are told regarding the manner in which this representative (an advertising solicitor) got into the good graces of the more powerful publishers now to the association. He suggested a plan for turning drug stores into music shops—a plan which cost the pinchy publisher who took the chance something like half a million dollars. There is an element of humor in the fact that a publisher will cling to a man who hands him a botched idea.

The trade paper entered upon the scene when the idea of protecting the publishers thru the protective association already evolved by vaudeville managers was originally conceived of, because somebody pointed out that the formation of a strong publishers' association would cause more money for advertising outlay, inasmuch as fortunes previously paid performers would be saved. When the association was perfected the trade paper, because of the position of its representative, made a drive for "official organ" recognition. This was not forthcoming because the publishers remembered the manner in which the same paper had faced bankruptcy a few years ago, when the vaudeville magnates now controlling it had become angered, withdrawing support, which was not re-established until the revolutionary editor was chastised to a point where he agreed to accept dictation. They knew circulation is not built up in a season, the advertising may be secured by influencing people who are willing to pay for busting the voice of a medium, which reaches as easily influenced class. So the "official organ" stunt seemed destined to fail thru when the representative who had suggested the great idea that nearly ruined the big publisher got a little business from him on a sympathy plea (some saying that the publisher had purchased stock in the trade paper enterprise, when the drug-store scheme looked good), and this show of ability to influence one publisher to advertise soon got others. Those who refused were subjected to inimical comment thru reviews of acts using their material, and thus whipped into line. Later the idea of matching one publisher against the other on the amount of space used was worked out, enhanced by the fact that the advertising solicitor was a member of the Board of Governors of the publishers' association—some publishers feeling certain that his influence would go far toward conditioning abuses of the association's rigid by-laws.

Even today, after the war retrieved the standing of the association, many big publishers revolt at the "official organ" idea, preferring to place their advertising according to various mediums' actual ability to reach performers. They know that a paper which and antagonized performers by switching policy at a time when financial pressure was brought to bear is not likely to reach the real song seekers. Some are beginning to realize that if the paper really was a representative circulation, the use of abnormally large space is not essential. Others want to know why some get one rate as space, whereas less favored publishers got another. That portion of the New York ring of publishers which has been most faithful to the "official organ" proposition is beginning to view the few replies received from lavish expenditure in a questioning manner, wondering why so many publishers who never used the pseudo official-organ are enabled to "do business as usual."

This questioning is bound to have good results ultimately. The nucleus of association will grow into something worth while. Like all healthy growths it will involve the destruction of hungry leeches, which will mean the end of blackmail and the beginning of a better era for all right-minded influences concerned.

CHARLES K. HARRIS

Says the Song Is the Thing, and He Ought To Know

New York, Jan. 12.—Charles K. Harris, the well known song writer and music publisher, said the other day: "The singing profession is just commencing to realize just what I have always maintained, that the song is the thing. Costumes, scenery, dancing, dialog, etc., are all right in their way, but without a real song hit to brighten up their act it will fall flat. Special numbers have been tried and found wanting. They mean nothing to an audience, except to bore them; but just as soon as a real heart-story song is sung how soon the audience wakes up in applause the singer. I call professionals to give the audience what it wants and not what they want, and you will see how quickly they become favorites. But just try to cram down their throats a lot of medicore or worthless songs and see how quickly your act will flop. And don't you blame this condition of things on the orchestra, the manager or the ushers, or even a cold audience. Put the blame in all on yourself for being too lazy or careless to get up to some new, up-to-date songs. The composers and writers of songs are lying awake nights getting up new ideas for you, so why not appreciate their efforts by singing the songs that fit your act? If it calls for a jazz, sing it; a high-class ballad, give it to them; a heart-story or a march number, sing that. In fact, my advice is to give your people out in front what you think your acts need in the way of singing material."

Charles K. Harris has written and composed and just placed on the market for the first of the New Year crop a line of songs that will fit any kind of singer, and will guarantee a hit. If professionals are looking for a big hit or the heart-story type go into his office, as with, and look over in There a Letter for Me. If you are looking for a distinct novelty number with catchy music When the Cherry Trees Are Blooming (in Japan), the has lots of others among his old favorites that are still popular on the circuits, too.

NOTES FROM JOS. W. STERN & CO.

New York, Jan. 12.—Girl of My Heart, the new musical play, published by Stern, is to open at the Duquesne Theater, Pittsburg, January 14, for a run of three weeks. Piano copies are ready and now on sale in Pittsburg. Among the principal numbers are Girl of My Heart, Linger by the Fountain, You Mustn't Fish in My Fishpond, and I Want a Husband. The book and lyrics are by Arthur J. Lamb, and the music by Jules Chauvenet.

Fred Rauback and Louise Mayo have been receiving some Hills stir around the vaudeville houses in Greater New York in the new Stern march ballad, Send Back Dear Daddy to Me. It never fails to get several encores. Bailey and Cowan have utilized the Stern house that into song in the greatest thing to their act, and has a record for "stopping the show" in several houses. Elizabeth Murray has been doing Will Rickmore's Somebody's Done Me Wrong at the Palace this week to big success. The fact that a popular favorite of Miss Murray's caliber is using this song is proof that this number is a real hit.

Frances White is doing her bit for the boys in khaki by singing Private Fred Rath's hit, When the Moon Is Shining Somewhere in France. White Miss White has been identified with quite a different type of songs to the past this little artist has proved her versatility in getting this beautiful song over in good shape lately.

Eileen Sheridan is featuring I'm in the Army Now, an Irish comedy gem that Stern is putting to the fore.

WHAT DO YOU SAY, BOYS,

By C. Harold Lowden, Is Stirring War Song

C. Harold Lowden, who wrote the words and music of What Do You Say, Boys, received another feather in his cap when this stirring war song was placed on the market and became instantly popular. The song is popularly priced at 10c a copy, full orchestration 25c and full military band score at 25c. It is published by the Acme Publishing Co., of Philadelphia, and for sale by the Heidelberg Press, Fifteenth and Race streets, Philadelphia.

BROADWAY'S NEW HITS

New York, Jan. 12.—The Broadway Music Corporation is pushing its new catalog of song hits, including An Revoir, But Not Good-by, Soldier Boy; Just a Little Cottage and My Mind's Made Up To Marry Carolina. The past year is said by Will Von Tilzer, the president of the Broadway, to be the best in the history of the concern. Grace LaRue and been featuring An Revoir of late.

DOING THE THING THAT "CAN'T BE DONE"

One of the most obstinate obstacles in human progress is inertia. A manifestation of inertia is to accept the word of those who have failed to an enterprise and in and one's voice to their gloomy chorus of "what's the use of trying; it can't be done. Didn't Jones try it, and Brown and Smith?"

When Charles N. Daniels, better known to music lovers as Neil Moret, composer of Hiawatha, Moonlight, Poppies, After Vespers, etc., decided to start a music publishing business on the Pacific Coast he closed his ears to the "gloomy chorus" and denied the existence of the word "failure." True, it has been a long and hard fight, as the deep seated prejudice against music not issued to the alleged centers of the business hub ru be beaten and laid low. Of course, intelligent people never did maintain that the writing of good tunes is limited to certain geographical areas, has many also felt sure that the impetus of certain large Eastern cities was essential to getting recognition over.

Daniels & Wilson's great success as publishers of genuine music has proven that San Francisco is a point on better, perhaps, has of least as good as any other to the U. S. A., and the trade has proven its wisdom by a liberal use of the Daniels & Wilson publications.

The biggest success of these is the famous waltz, Hawaiian Dreams, which, now close to the million mark, over a year after its publication, is still in increasing demand. Other hits in this firm's "live" catalog are Sweet Daddy; When the Fields Are White With Daisies, Dreamy Moon, Down in Hindustan, Mickey, My Sweet Virginia Rose, Around the House That Jack Built and Oriental, the latter one of the best one-steps of the season. An exquisitely beautiful song, by Neil Moret and Sydney Carter, entitled Yearning, is to press. This inspired composition—if ever there was one—will unquestionably rank with such songs as Absent, At Dawning and I Love You Truly.

A branch office has been established at 165 West Forty-fifth street, New York City, to accommodate the Eastern profession and trade. Mr. Daniels looks forward in the most successful season of the firm's career.

CHARLES N. DANIELS

HESS HIGH GRADE MAKE-UP Send four cents for postage FREE Book 7th Edition The Art of Making-up

MUSIC PRINTERS THE OTTO ZIMMERMAN & SON CO. AND ENGRAVERS

CINCINNATI, OHIO. NO 1 NEVADA BUILDING.

We print anything in Music, Piano, Band, Orchestra, Mandolin, etc. We arrange and publish for amateurs. Send for price and samples. The largest exclusive music printers west of New York. Established 1878.

NEW 1918 PATRIOTIC MARCHING SONG

The Boys in Brown

(THEY'LL GET THE KAISER'S COAT)

TO LIVE PERFORMERS

If you want an up-to-date number to improve your act, write for it. Send 2c stamp. DEALERS write for prices

THE GREENE MUSIC CO.

[illegible] Real Estate Trust Bldg., Philadelphia, Pa.

SONGWRITERS' MANUAL

Don't publish songs or Music before having read my "Manual of Composing and Publishing." This book saves and makes money. Also gives valuable, honest advice. Price, 25c. H. BAUER MUSIC CO., 135 East 34th St., New York City

A NEW SONG, ENTITLED

"MR. HI COSTA LIVING"

Published by FRANK COLER, Wilsonville, Neb. Price, 30c.

BILLBOARD PROFESSIONALS

New York, Jan. 12.—Henry P. Lutz, representing National Service Commission of New York City, says: "The generosity of a number of theatrical and concert managers has made it possible for the National Service Commission to provide a limited number of enlisted men with tickets to various shows and amusements at merely the cost of the seat tax. Thus, a one dollar seat costs the soldier, sailor or marine 10 cents. That is going some, but New York theatrical men and musical managers are doing not a little for the boys, and this is one of the things they are glad to do. These tickets may be obtained thru the cities affiliated with the National Service Commission or directly from its headquarters."

Ed Pitts, erstwhile legitimate and moving picture actor, is now behind the cigar case at the York Hotel, where he is handing out pleasant smiles, the gold band and interesting news theatrically.

Julian Rubbell, the singing and dancing comedian, worked at the American last week and rested at the Cornell.

New York City and surrounding country for the last two weeks has experienced unprecedented cold weather, the thermometer registering several degrees below zero. Lack of coal caused many industries to shut down. Transportation was at a standstill for hours at a time.

Lack of coal in the suburbs caused much distress. Many professions abandoned their otherwise cozy homes and flocked into the city seeking desirable hotel accommodations, with the ultimate results that hotels were taxed beyond their capacity. Therefore, burdened with grips, men, women and children wandered from place to place seeking shelter from the intense cold.

While a few of the hotels were caught minus coal, the greater number were fully prepared to house their guests in comfort. This is especially true of the smaller theatrical hotel, for each and every one visited by the writer was well heated and the guests apparently happy in warm rooms, while the wind howled on the outside.

The oldtime Burlington Hotel, at Twenty-seventh and Sixth avenue, has been taken over by the New York Camp Community Service, which is entertaining soldiers and sailors on leave of absence.

At the present time camp cots are there in plenty tho the weary soldiers and sailors to utilize until a hotel manager is engaged to conduct the place along modern hotel lines, when uniformed guests can have all the comforts of a first-class hotel at moderate rates.

Mr. Moore, who is now receiving the boys in uniform, is as the job every minute.

Everyone in town is apparently contesting for the honor of providing legitimate recreation for soldiers, sailors and marines in uniform.

The lobbies of the leading hotels are crowded nightly with uniformed men escorting mothers, wives, sisters and sweethearts.

Bill Smith and Joe Sullivan, of Reiber's Theatrical Transfer Co. are traffic law dodgers when it comes to making train time with a delayed trunk.

Commodore Lester W. Ulsch, the Albany showman's lawyer, and Counselor Alexander Carlin, of Manhattan, were very much in evidence during the present week at the Astor Hotel, where they looked over and discussed the various automobiles on exhibition.

MAE RUSSELL

Philadelphia's Only Lady Vaudeville Promoter and Representative

Mae Russell, Philadelphia's only lady vaudeville promoter and representative of high-class acts, is some hustler these days, and has the reputation of having put more acts on the two-a-day circuits than any manager around old Philly. Always congenial, always on the job, always wide awake to the interests of her acts, this lady has placed herself in high standing with performers in Philadelphia and elsewhere.

Miss Russell was for many years a well-known vaudeville performer, having played all the big London music halls and all the leading circuits of this country, and was known as Mae Russell, the English comedienne. Retiring from the stage she is devoting her time in handling acts. Being a performer she knows the performer's need, and the success of her undertaking is attested by a number of excellent acts now under her direction. Her offices are located in the Kline Booking Company, 1307 Vine street, Philadelphia.

Bertha La Motte, well known in vaudeville and orchestra circles in the Northwest, is directing the orchestra at the Savoy Grill, Seattle.

STEIN'S
FOR THE STAGE FOR THE BOUDOIR
MAKE-UP

The Billboard DIRECTORY FOR PROFESSIONALS

NOTICE—This Directory is protected by the copyright of this issue of The Billboard. (Section 5919 U. S. Comp. Stat.) All rights reserved.

CONDUCTED BY ALFRED NELSON

HOTEL MANAGERS—The Billboard issues 39,500 copies every week. Each copy eventually reaches several readers; many of them frequent cities, towns and villages, seeking desirable hotel accommodations.

Some of our readers may know the particular hotel that caters to their individual wants, but the greater number do not know one hotel from another.

THE BILLBOARD proposes to act as publicity promoter for Hotel Managers, likewise Advance Agent for Professionals, thereby providing mutual benefits to all interested parties.

HOTEL DIRECTORY will convey all the necessary information to guide our readers in selecting hotels.

DIRECTORY ADVERTISING RATES—20c A LINE, SINGLE COLUMN

NEW YORK CITY HOTELS

NAME.	ADDRESS.	PHONE.	AMERICAN.		EUROPEAN.		Meals	Bar
			Day	Week.	Day.	Week		
The University.....	105 W. 47th St.	Bryant 2498	No	No	$2.00 up	Phone	Yes	No
St. Margaret.....	129-31 W. 47th St.	" 817	No	No	1.50 up	$11.00 up	No	No
Longacre	157 W. 47th St.	" 2750	No	Es	1.00 up	Phone	No	Yes
Plymouth	217 W. 38th St.	Greeley 1821	No	No	1.00 up	4.50 up	Yes	Ye
Times Square.....	205 W. 43d St.	Bryant 1440	No	Es	1.00 up	4.00 up	No	Yes
Broderick	201 W. 38th St.	Greeley 5377	Es	No	1.00 up	4.00 up	No	Es
Gamet	273 W. 38th St.	" 868	No	Ye	1.00 up	5.00 up	Es	No
St. Paul.....	30th St. and Columbus Ave.	Columbus 2400	No	No	1.00 up	Phone	Yes	Es
St. George	12th St. and Broadway.	Stuyvesant 9427	No	No	.75 up	4.50 up	No	No
Cook's Flats.....	273 W. 38th St.	Greeley 3420	$1.25 up	$7.00 up	.75 up	2.00 up	Yes	No

RESTAURANTS—Each and every one of the foregoing Hotels is within a block or two of Restaurants and Cafes, Barber Shops, Hair Dressers, etc.

FURNISHED APARTMENTS

NAME	ADDRESS	PHONE	Elevator	Floor	Rooms	Rent	Light	Heat	Sub.	L.	Trolley
The Bertha.....	321 W. 43d St.	Bryant 1944	No	Phone	4 and 4	$9.00 up	Elec.	Steam	2 blocks	2 blocks	½ block

X—X in front of name indicates that the advertiser has a display ad elsewhere in this issue of The Billboard.

DIRECTORY ADVERTISING SERVICE is now open to all reputable hotels catering to theatrical professionals and their associates.

SPECIAL NOTICE—Under the heading of "The Billboard Professionals" will appear news items relative to hotels and their guests. Voluntary contributions of items will be accepted for publication.

THE BILLBOARD desires to know your opinion of its Directory for Professionals, likewise its Professional News Items column.

Address all communications to ALFRED NELSON

THE BILLBOARD PUB. CO.

Subway Central Building, 42nd Street and Broadway, - NEW YORK, N. Y.

RULING ON ALIEN ACTORS

U. S. Marshal Devanney, of Cincinnati, has ruled that no more actors who are German aliens would be permitted to travel in the Southern district of Ohio. The ruling followed application of a group of Germans who have a traveling animal show to play at Springfield, O. The ruling will affect musical, animal and other vaudeville acts conducted by Germans booked for Cincinnati show houses. Devanney's ruling is that such shows must disband or confine their operations to the district in which the actors reside.

ENGAGEMENT EXTENDED

New York, Jan. 13.—Beautiful Frances Kennedy's phenomenal success in New York has caused the powers to be to extend her engagement in the metropolis. At the Colonial Theater Friday evening the lady of the smile was compelled to make a speech before the audience would let her leave. She receives many offers from musical comedy producers, and the great wonder is that she is not starring on Broadway.

Look thru the Letter List in this issue—there may be a letter for you.

I AM BURNING THE MIDNIGHT OIL
and every day MADISON'S BUDGET No. 17 is getting nearer completion. This great joy-book of 20th century comedy material will be ready shortly. Price, as usual, ONE DOLLAR. Meanwhile for $1.50 you can secure now a copy of the current issue (No. 16) and an advance copy of No. 17 soon as ready. JAMES MADISON, 1658 Third Avenue, New York.

MAGIC & MAGICIANS

BY WILLIAM J. HILLIAR

Address all communications for this column to WILLIAM J. HILLIAR, care of The Billboard, Subway Central Building, New York.

The ladies' night of the Society of American Magicians, January 5, was a very delightful affair. Their little theater back of Martinka's Magical Palace at 493 Sixth Avenue, New York (now owned and operated by Charles J. Carter), was crowded with over 200 magical enthusiasts and their friends. The feature of the evening was the presentation by Madame Adelaide Herrmann to Miss Olga Maxwell of the medal from the society in show its appreciation of her successful efforts to get a permit from the Mayor for Houdini to perform his thrilling straitjacket escape, while suspended 60 feet in midair, on Broadway last November, to boost the mammoth magical revival at the Hippodrome, which was such a phenomenal success. An official of the N. M. C. A. made an address, in which he said he was instructed to ask the Society of American Magicians to co-operate with them in their entertainment projects for the soldiers at the various cantonments. Songs were rendered by Madalin Native Mandeville and Francis J. Werner, who, since he lost his mustache, has to sing instead of doing his banknote trick, with which he made such a hit way back in the pioneer days (just between ourselves I think he used to conceal the duplicate bill in our end of his mustache). But since the war Francis has Hooverized, and boo mustacheless days. G. C. Laurens presented an original mélange of wizardry, based on the historical reminiscence of the figure "7", and made a great impression with his profound and dignified demonstration. Dr. L. M. Hornburger showed a clever trick wherein a selected number instantly appeared in black letters on his bare arm. Charley Carter's lion growled at the supreme command and added considerably to the effect. Leo Rullman juggled wonderfully well and Dr. Hiere did his thumb tie trick. The Zancigs mystified with their mind reading. Hal Merton was the announcer. Then came the president of the society, Harry Houdini, who said that the greatest act on the program would follow—the disappearance of all the good things in eat and drink that had been provided by the following ladies: Mrs. Houdini, Mrs. Sargent, Mrs. Werner, Mrs. Rullman and Miss C. Gladys Houdini. From a feast of magic we were led to a magic feast, and precisely at midnight the last sandwich did a vanishing act. Mrs. Houdini shed her effervescent personality over the whole affair, and the and the other ladies are to be congratulated on the success of the gathering. Dr. S. C. Hooper was one of the prominent guests.

The Great Whitney, who is now the proprietor of the Leon Hotel, Shawnee, Ok., is the proud father of a baby girl, born December 27.

Harry Stilwell, magician, is now furnishing music for dancing at the Strand Theater, Jackson Station, Me. This is a new theater, and the manager is going to handle vaudeville and road shows the coming season.

Allied Shaw, the coin manipulator, replaced Adelina Francis at the Colonial Theater, New York, last week.

Augustus Rapp has cut his own magic show playing the small towns thru Minnesota. It's about time that Rapp played the cities—he has enough paraphernalia for a big show.

HOUDINI

Magician, author, traveler and scientist.

Ben Gundelfinger, the magician of Indianapolis, gave a full evening's entertainment in the Y. M. C. A. Building at Fort Benjamin Harrison recently for about 400 soldiers, which was much enjoyed.

Magic is certainly on the boom. There are more magicians playing in and around New York than probably ever before. Houdini, Leroy, Talma and Bosco, Jerrow, Allen Shaw, Henry Clive, The Zancigs, The Sharrocks, Adelaide Herrmann and others to follow. And when America's Home of Mystery opens on Broadway New York will go magic mad.

Nearly every carnival this coming season will have a big magic or illusion show. Jansen is already signed up with one. The dalle Piste Circus, to a recent advertisement for people, said it would seriously consider a big illusion for the big show as the feature of the circus.

Magic is in the air—and booking agents and artists' representatives are on the lookout today for real magical acts. Two weeks ago there were only a handful of wizards working in vaudeville, but their number is increasing every day. Houdini's sensational exploits and The Billboard's magical publicity are certainly being felt.

Kit Clark, well known to all the magical celebrities, is lying very seriously ill at his home in Brooklyn, and grave fears are entertained for his recovery.

J. H. Stevenson of Mejillones, Chile, gave a show for the Women's Patriotic League of Valparaiso for the Red Cross recently. Mr. Stevenson writes us: "Being a member of the Society of American Magicians, as well as one of the organizers, I still wish to keep up my hobby. I get The Billboard regularly, and am quite interested in Magic and Magicians and all the other news it gives, and assure you I am more than contented."

Ellwood, the ventriloquist, is under the management of the Columbia Amusement Bureau, Grand Theater Building, Columbus, O.

Mystical Heith of Carroll, Ia., deserves much credit for the Christmas number of The Magic Key—a very entertaining little publication for those interested in Art magica.

Wheeling, W. Va., is going to have a magic society if present plans develop. Let one hear from someone there.

Magical Svatto of Dundee Lake, N. J.—Drop us a line.

Prince Harmi is getting lots of publicity for his spectacular act in vaudeville.

Have you seen Hornmann's Master Cabinet or his Perfection Fire Bowl? They should be in the repertory of every magician who would be up-to-date.

Thurston is doing a big business this season. He writes: "Like your column in The Billboard very much."

The Toledo Magicians' Club, the secretary of which is A. P. Saal, whose address is 320 St. Clair street, is one of the most flourishing of our magic societies.

The Magical Bulletin, published in Los Angeles, Cal., is full of good reading, and contains explanations of several tricks in magic. It is published by F. G. Thayer, 334 South San Pedro street.

Frank Ranso of Menomonie, Wis., is quite a clever magician. He is out with his own show playing benefits in the smaller towns. He is assisted by his wife and boy.

Prof. Eph. Williams, the most successful colored proprietor of a minstrel show in America, used to be a magician and a very good one.

George Hall, Jr., of Evansville, Wis., owner of the George Hall One Ring Circus, is an illusionist, and is doing an act with his own show.

Moe Said Ali, who does a real conjuring act, is with the Sherman Kelly Stock Company.

Houdini's prodigious presentation of perfect preestigitation at the New York Hippodrome, where twice daily he causes a huge elephant to vanish in thin air in about ten seconds, has amazed New York. All the New York papers gave much publicity to the feat, but not one of them has attempted any solution of this gigantic illusion, with the possible exception of The Evening Telegram, which blandly suggests that the elephant goes thru "a flap in the back curtain," which for brilliancy of criticism is on a par with the immortal "up-his-sleeve" theory. When a magician can become the big-feature of the Hippodrome Show of Wonders, and he is billed like a circus, the art is certainly on the boom. What are you going to do next, Harry?

ANSWERS TO QUERIES

J. Smith, 211 Mary street, N. Hamilton, Ont.—I do not sell any magic goods. Send for a catalog to some recognized magic dealer. Shall be glad to see you when you come to New York, and if I can help you in any way will be pleased to do so.

Professor Everton—Your letter received—many thanks. I have noted what you say.

M. Maxwell, 605 Grace street, Pittsburg, Pa.—Glad to hear from you. Roy C. Hayden is the president of the Pittsburg Association of Magicians. You can find him in the clubroom in the Hartley Building, 405 Fourth avenue.

Robert H. Gysel, Toledo, O.—Will and out what you wish to know regarding the party you name, and let you know later, but I believe that it is a physical peculiarity and that trickery has nothing to do with it.

R. P. Dodson, Omaha, Neb.—Yes, the late Maro was baldheaded and wore a wig. He was a very clever entertainer.

F. G. Thayer, 334 South San Pedro street, Los Angeles, Cal.—Much obliged.

VAUDEVILLE NOTES

When Nora Bayes marries watch some head writer name the bridegroom on the man who put the initial O. in Nora's name.

Thomas Handsaw and Arthur Millis, who have made a big hit on "Plab" and "Mud" in Flo-Flo, hail from Medicine Hat, Saskatchewan, Can. At this writing Flo Flo is still rather in doubt but these boys are "over" all right, all right.

Ted Nicholson, formerly of the Hagenbeck-Wallace Circus and the Hugo Players, is now with Jake Sternad's big tube musical act, Splain's Corners. Ted is doing one of the principal comedy parts and leading the band in the Hobo Band Rehearsal. The act, which numbers eight people, is booked over the A. B. C. Circuit and has been well received on every bill. The roster of the act includes Art Vance, manager; C. L. Ward, John Zike, Walter Austin, Joe LaFrance, Marie Schorr, Carl LePrier and Ted Nicholson.

After obtaining an option on a site near the center of the shopping district on Broad street, Richmond, Va., with the avowed intention of building a vaudeville theater in opposition to the Keith and Albee-Wilmer and Vincent interests in that city, the local representatives of Marcus Loew have apparently abandoned the project. The reason given is that the time is inappropriate because of war conditions for theatrical investment. Monte Stone, automobile strategen, principal financial backer of the proposed new vaudeville house, recently volunteered for service in the army and is understood to have withdrawn his support. U. B. O. vaudeville will continue in sole control of that branch of the theater in the Richmond Keith indefinitely.

Mabel Barrymore and Company are now in their twenty-ninth week. After their fair dates they played engagements over Fisher Time, and are now in their sixth week on the Lever Circuit. The act, which has headlined almost every bill from Chicago to the Coast, has been changed from one built along stereotyped equestrian lines to a comedy sketch. Miss Barrymore's present appearance in vaudeville is her first in six years.

Harry A. Woodward's Vaudeville and Moving Picture Show closed its season at Lake Beulah, Wis., recently, after a very successful tour thru Michigan, Ohio and Wisconsin. The roster of the show included Frank Vare, Fred H. Evans, C. E. Showin, Bob Harris, Marguerite Harris and Dolly and Harry Woodward. The show will have its own auto trucks the coming season and will open about April 1 in Ohio.

Charles Lovenberg, of Keith's, Providence, has given one War Savings Certificate to each of the employees in his several theaters who have been with him a year or more. Between 150 and 200 men and women in the following theaters will be benefited: Keith's Empire and Bijou in Providence, Scenic Bijou, Star and Music Hall in Pawtucket, and Bijou in Woonsocket.

George H. Holland, one of the oldest variety managers in the United States, has thrown the full force of his convincing personality into another game. He is a candidate for treasurer at Tarrant County, Tex., of which Ft. Worth is the county seat. Mr. Holland was actively engaged in theatrical affairs for over forty-five years.

Emmett Briscoe, who supported Ben Deeley in the hotel manager in The New Bell Boy, was married recently in South Bend, Ind., to Alma E. McLean. It is understood they will do an act together. Mr. Deeley is soon to be seen in a new act by Herbert Moore, in which he will have Barbara LaMarr as his sole partner.

Darling Danny White, after two years spent in playing Western houses, has returned to the East. He opened on United Time at the Bath (Me.) Opera House the week of December 17, with his original tube act. Then followed a week at the Colonial, Sanford, Me., and a week at the Huntington Ave. Theater, Boston.

Artie Mehlinger, last seen in vaudeville on a "single," has joined hands with George Meyer, who heretofore has been one of the great unseen in vaudeville audiences. In other words, Meyer's brain children are popular songs. He plays them and Mehlinger sings them.

The Morales Brothers, Roman ring artists, are again back in vaudeville, after putting in three consecutive seasons with the Guy Brothers and De Rue Bros.' minstrels. Their route will take them to the Coast and Los Angeles, their home town.

A. Robins, The Walking Music Store, is just beginning an Orpheum Circuit route. Robins was one of the sensational hits of a Broadway musical comedy last season and he continues with it this season until recently.

Joe Hurst and Mae Traub (The Mad Black Face Comedy Wags) have just closed ten weeks of independent time in the New England territory, and are rehearsing a new act, to be shown to the Middle West shortly.

The Billy Burrell No Name Attractions are closed owing to railroad tieups and and business conditions. Frankel and wife will continue playing vaudeville houses.

Frank L. Long has joined hands with Josephine Chinsy, and the two of them will put on a blackface act. They expect to open on Loew Time shortly.

Billy Brazeau, Jack Lewis and Johnnie Nash are playing Northwestern dates on the Columbia trio.

MAGIC

TRICKS, DECKS AND SUPPLIES. Feature Acts in Mind Reading and Spiritualism. Large stock. Best quality. Prompt shipments. Large Illustrated Professional Catalog, 10c.

CHICAGO MAGIC CO

Dept. D, 72 West Adams St. • CHICAGO, ILL.

BE A HANDCUFF KING

Big salaries paid in vaudeville. Interesting, fascinating, mystifying. Travel the world over. Full instructions, 25c, to introduce our wonderful Illusions and Mysteries. Big illustrated catalog 5c.

THE VIX CO.,

Box 108-BB, East St. Louis, Ill.

MAGIC, TRICKS,

for pocket, parlor and stage. Largest assortment in the world. Thurston's Book of Perfect Tricks, 25c. Book of Card Tricks, 25c, postpaid. Send 2c stamp for 50-page illustrated catalog. Large 320-page Illustrated Professional Catalog, 10c. A. F. SELLMAN, Dept. 12, 118 S. State St., Chicago. Successor to A. Roterberg.

"MAGICIANS"

We are the HEADQUARTERS for Handcuffs, Leg Irons, Mail Bags, Straitjackets, Mitt Cans, and in fact everything to the Escape Line. Large, new Illustrated Catalogue which also contains a complete line of Novelties, Tricks, Puzzles and Illusions. Just off the press. FREE.

THE DECKS MAGICAL CO., Dept. 303, Oshkosh, Wis.

MAGICAL APPARATUS

Send 25c for "Grand Catalogue," 300 pages, 800 engravings. Tricks, Illusions, Professional Figures. Catalogue Parlor Tricks Free. MARTINKA & CO., Established 1875. 493 Sixth Ave., New York.

TRICKS

A set of Fadeaway Cards, Magic Balls, Ring and Black Trick, Color Changing Ball, Indian Rope Ball, Wonderful Handkerchief Vanisher, Billiard Ball Trick, Vanishing Coin Trick, Above tricks with seven rules for doing the same, with Trick Catalogue, 50c in stamps, by parcel post. JOHN H. SMITH (Store), Cohoes, N. Y.

MAGICAL APPARATUS

Professional Catalogue and Bargain List, 10c.

THE G. F. BOYD CO.

3036 S. Illinois St., INDIANAPOLIS, IND.

TRICK DRAWINGS—For lightning cartooning, comic caricatures. Profiles of world leaders. Endorsed by Magical Bulletin and Sphinx. Samples, 10c. Complete, $1.00. CHALK TALK, Box 853, Lincoln, Nebraska.

Good Printed Professional Letterheads at Low Prices

SEND FOR CATALOG

showing fifty original designs, suitable for professional people, vaudevillians, circus men, carnivals, one color bands printed in one or more colors; speak for photos. This catalog will save you dollars and you get better letterheads than you ever had. Owing to the great cost of producing this catalog we are unable to make a charge of 10c for same. Send 10c and see our original designs. All other printing at low prices.

Ernest Paulus Co., Theatrical Printers

527 S. Dearborn St. Established 1890 Chicago, Illinois

50 YEARS IN MAGIC

HORNMANN MAGIC CO.

Sta. 2, 470 8th Ave., NEW YORK.

Professional Catalog, 10c. Small Catalog FREE.

We buy or exchange Second Hand Apparatus.

An Interview With Madam Matzenauer

Madam Margaret Matzenauer, leading contralto of the Metropolitan Opera House, New York, lives at No. 12 East twenty-fifth street in that city. Last Friday her maid came shivering to the door. "Had an appointment with the Madam at 11 a.m. for an interview," said The Billboard concert man. "An appointment for an interview?" said the maid with rising inflection, looking the caller over as much as to say she thought both the Madam and myself a little nutty with nothing else to do in such weather.

Madam soon appeared from regions above, coming down with a thick, warm shawl over her shoulders. "I can't receive you this morning," said the lady pleasantly, but as she said it the maid appeared in the hall again carrying an oil stove. "Come in home," said Madam Matzenauer, ushering me into a comfortably furnished living room. "Perhaps this oil stove will keep us warm for a few minutes." And as The Billboard man sat down with all of his outdoor clothes on Madam hugged the little oil stove and told her coal story. Even prima donnas have them in New York now—forty-five tons of coal gone before midwinter, everyone shivering, and only Mr. McAdoo's promises giving hope.

But a small matter like a coal shortage couldn't scare a Billboard man whose landlord at Forty-second and Broadway hadn't furnished heat to the offices for over a week.

"Well, Madam," said The Billboard interviewer, bracing himself for the attack, "now that America is the hub of the world's music, will we be able to maintain this musical supremacy after the war?"

"You must remember," said Madam Matzenauer, "that I am an opera singer and not a prophet. I have been asked all kinds of questions and for opinions on all sorts of subjects, but I am too busy with my work to have an opinion and I am not given to prophecy. My chief concern is to do my work well for the present and let the future take care of itself. I am in my seventh year at the Opera, and it takes about all my time between rehearsals and actual performances."

"You said you had recently been to the Pacific Coast on a concert tour," said The Billboard man. "Do you like California?" "I do, for it is a very interesting country," replied Madam. "More interesting there than coming home and finding forty-five tons of coal gone and such weather as this in face and no coal to be had. My mother and father live with me, and mother fell recently and severely injured her shoulder—a cold house is not the best place for hastening recovery."

"You have one child?" ventured The Billboard man, determined to practice "science" on the Madam and lead her to see that hurt and cold were mere delusions of the "mortal mind" (for a week The Billboard man, without hurt in his office, had been trying to "coax" himself into that belief, and he thought if he could get the Madam to believe it with him in union there might be conviction).

"Yes," replied the lady, "a little girl, four years old, born in Boston, and a thoro American. Would you like to see her picture?"

I admitted I would not only like to see it, but would like one for the columns of The Billboard—if possible one of mother and child together.

The maid brought the pictures and Madam asked if I liked the one showing baby sitting atop the piano looking like a pretty doll, with but mother seated at the piano playing.

I liked it all right—it was "real cute"—and then Madam suggested the one showing her seated on the floor between baby and a great, big, fine St. Bernard dog. I liked that one, too, and so publishing it herewith.

As I had now kept the Madam fully five minutes and felt a little uncertain as to how my "science" was working regarding the temperature, also considering Madam's state of mind as to the coal supply, I thought it time to go, but business in the little oil stove had picked up, warming the room moderately. Moreover, what mother (and opera stars seem no exception) ever wants to hurry as long as there are nice things to say about her baby; but it was time to go anyway.

"Haven't you forgotten one of your principal questions?" said Madam Matzenauer, with a sly twinkle to her big, dark eyes."

"What's that?" I asked.

"Why," says she, "you haven't asked me about my nationality." And I remembered I hadn't.

"Well," I said, "isn't that pretty well understood now? Perhaps I thought it didn't need any more asking.

"I thought so, too," said Madam Matzenauer "for I have tried to make it plain to all questioners that I was born in Hungary and became an Italian subject by marriage. I would have had my American citizenship papers long ago but it has been for the complications of my personal affairs, which prevent me from getting them just yet."

And then The Billboard man wondered why the Madam had referred to her nationality so long as he hadn't. Was it troubling her mind a little, or was it merely uppermost in her thought because the newspapers had repeatedly said that Madame Matzenauer and Hempel were the only German singers left at the Metropolitan?

The interviewer didn't know what the Madame's thoughts were, only that she brought up the subject herself.

Madam Matzenauer is larger physically than the average woman, but not too large. She has an intellectual face and an agreeable personality. She stands high as to her artistic capability with the Metropolitan management.

HOMAGE TO MARGARET MATZENAUER

Under the above title the following verse tribute to Mme. Matzenauer recently appeared in a New Orleans newspaper under the appended signature:

The genii of the lyric spheres attend
When SHE interprets each, prolongs their fame
With organ tones, lifts continent to flame
And quickens mortal cloth to holy fever,
To Saint Saens, Wagner, Verdi, Joys second

From Matzenauer——Diva!

She lifts columnar throat and at her lips
Pulse thrilling larks, in transport winging straight
Into our own from her soul liberate!
With saintly melody their joyance whips
Unfaith. Hark ye, dare her disdain our fears if
In Matzenauer——Spirit!

And when the shrine of Muses dims at night,
The accents of supreme quite silent grown,
The tribute-roses in their languor prone,
SHE has an guile in doff, her ever human,
We yield the artist and the soul her right—
The Matzenauer——Woman!

—Helen Pitkin Schertz.

Mme. Matzenauer, her daughter and the family pet.

GEORGE BARRERE

The above is a likeness of George Barrere, the famous flutist and leader of the "Little Symphony" Orchestra, now touring under the direction of Charlotte Benson.

METROPOLITAN SUNDAY NIGHT CONCERTS

It looked as if the real, oldfashioned opera concert had come back to its own a week ago last Sunday night at the Metropolitan Opera House, New York. It was the most successful Sunday evening concert of the season. Every inch of space in the house was taken, and hundreds of extra chairs were filled.

The program was evidently what Sunday nighters want, as no less than ten artists assisted the Metropolitan orchestra in presenting it. Claudia Muzio, Helene Kanders, Mabel Garrison, Sophie Breslau Victoria Boshko, Morgan Kingston, Pietro Audisio, Fernando Carpi, Maria Laurenti and Jose Mardones participated in the program.

The concert last Sunday night was her nearly so generous as to the number of artists who took part in it. Marie Conde, with a beautiful little soprano voice which registered 'way up in the high Cs, rendered some very pleasing numbers, and Signor Martinelli was as well received as usual by his many admirers. Marvine Maazel appeared as piano soloist.

The Metropolitan Sunday night concerts are about the only real Sunday night concerts given in New York, as most of the others furnished under that name are more or less vaudeville shows. Such shows should not be given under the guise of concerts without permitting all of the legitimate theaters in New York to run on Sunday nights.

CHICAGO OPERA BUMPED

A trainload of scenery belonging to the Chicago Opera Company, arrived in New York last week, and two storehouses were rented for its storage. Besides this assurances were forth coming that the Lexington Opera House would be ready for them January 22, all legal tangles to the contrary having been straightened out.

In the face of this come press reports from Chicago saying Campanini faces an outburst of temperament to the person of Mme. Galli-Curci, his leading star, who refuses to come to New York and fulfill her engagement.

"I certainly did not release her from the New York and Boston engagements, altho I understand she has written to each guarantor to say that I did. The New York public anxiously awaits her, and I can not believe that the will desert our other great artists at this time. I am confident we shall be successful there.

"Personally I am sure that Mme. Galli-Curci will respect her contract."

"I am tired and wish a rest," said Mme. Galli-Curci. "I explained to Mr. Campanini that with my obligations to sing in fifty recitals and concerts I did not believe that I was able to go thru six weeks of opera in New York and Boston."

MISS PAINE DEAD

Matilda Scott Paine, who was a star with the McCall Opera Company years ago, and who played with Emma Abbott and Kitty Cheatham, died January 7 at the Hospital for Incurable Cancer in New York City.

Miss Paine, who was born here seventy years ago, began her operatic career when a young girl. She toured this country and England, and later became a musical comedy principal. Some years ago the gave up the stage and since had conducted a musical comedy employment agency with Mrs. Fernandez. She was known to theatrical folk all over the world, and had engaged thousands for comedy roles.

Concert artists who desire concert management, concert engagements or information of any kind with reference to concert promotion are invited to consult, either by mail or in person, The Billboard's concert man, Mr. Withey, in the Subway Central Building, 42d street and Broadway, New York, telephone, Bryant 8470. This service is entirely free, there being no charge of any kind whatsoever, and concert artists are cordially invited to avail themselves of this service.

Only 25 Cents a Lick—If you can't fight a German you can lick a thrift stamp.—Syracuse Post-Standard.

COMING EVENTS IN NEW YORK

AT CARNEGIE HALL

January

19th Aft.—Philharmonic Extra.
19th Eve.—Russian Symphony
24th Eve.—Philharmonic Society.

AT AEOLIAN HALL

Sat. 19th Aft.—Violin Recital, Jacques Thibaud.
Sat. 19th Eve.—Two-Piano Recital, Rose and Gadlin Sutro.
Sun. 20th Aft.—Young Man's Symphony Orchestra, Arnold Volpe, conductor.
Mon. 21st Aft.—Piano Recital, Lester Donahue.
Mon. 21st Eve.—Concert, Arnold Volpe and Symphony Orchestra, with assisting artists, for the benefit of the American Red Cross.
Tues. 22d Aft.—Song Recital, Mai Kalna.
Tues. 22d Eve.—Flonzaley Quartet.
Wed. 23d Aft.—Song Recital, Marie Louise Wagner.
Thur. 24th Eve.—Violin Recital, Grover A. Anderson.

OPERA RECEIPTS $100,000

With last week's performances of Balfe's Bohemian Girl the season of English opera by the Sheehan Boyd singers at the Strand in Chicago closed. It has covered a period of fourteen weeks, and a repertoire of twelve operas. The management declares there is a balance on the right side of the books. That the season has been an artistic success is generally conceded. In fact, better opera has never before been given in Chicago at dollar prices. The season covered 125 performances, and the total receipts have amounted to approximately $100,000.

SOLDIERS AND SEAMEN McCORMACK'S GUESTS

Nearly 6,500 persons attended John McCormack's second song recital of the season Sunday night in the Hippodrome, New York. A grand stand erected on the stage for the Young Women's Christian Association mass meeting in the afternoon gave him an opportunity to sing to a larger audience than at his previous recitals.

Mr McCormack gave away 200 seats to soldiers and seamen, who heard him sing The Star-Spangled Banner and a long program of arias and songs.

MR. GATTI'S NOVELTIES

General Manager Gatti-Casazza may congratulate himself on being well fortified with novelties in this timid and experimental opera season. Marmot has already proved the Metropolitan Company's ability to stage a gorgeous spectacle, and Sylvia Elizabeth has added still more to its artistic reputation, with the advantage of possessing also a definite musical value. Now comes Lodoletta, the latest opera of Mascagni.

This opera would seem an assured success thru the combination of its plot, its composer and its interpreters.

MME. ALDA WITH NEGRO CHORUS

To an accompaniment hummed by 1,000 men of the 369th Infantry, now at Camp Upton, Yaphank, L. I., Mme. Frances Alda, of the Metropolitan Opera Company, will sing Southern melodies at a concert which the regiment is to give in the Manhattan Opera House, New York, on the afternoon and evening of Sunday, January 20. The proceeds of the concert will go to the fund for the regiment's auditorium, which will contain 2,000 persons. Colonel James A. Shaw selected the chorus from the 3,000 men of his regiment.

PHILHARMONIC HEAD RESIGNS

Oswald Garrison Villard has resigned as president of the New York Philharmonic Society.

Making a plea for popular concerts, Mr. Guerin issued a statement relative to his resignation: "It is of the utmost importance to the city that this splendid organization, 100 per cent American, whose attitude since the beginning of the war has been entirely beyond criticism, should be safeguarded beyond question in its finances. The orchestra should be given such endowment that more popular concerts, with many 25-cent and 50-cent tickets, will be possible."

The Philharmonic's "service flag" now contains seventeen stars.

"OSCAR" SOUGHT HIS WIFE

All the mystery surrounding the transfer by Oscar Hammerstein in his wife, Mrs. Emma Swift Hammerstein, of his operatic interests was cleared up this week.

The impresario, who is in the German Hospital filed an answer to a suit brought by Nathaniel A. Elsberg, his trustee in bankruptcy, for the recovery of 4,008 shares of stock in the Hammerstein Opera Company.

Mr. Elsberg and charged that the stock was transferred "without good and valuable consideration," and that the transaction, therefore, was illegal. But Mr. Hammerstein in his answer explains that Mrs. Hammerstein herself was the "good and valuable consideration," the stock having been transferred to her in return for her promise to marry him. The impresario adds that Mrs. Hammerstein duly fulfilled her obligations in conformity with the contract.

ST. ELIZABETH SUNG

There was a large and keenly interested audience at the Metropolitan Opera House, New York, last week to see, as well as hear, Liszt's St. Elizabeth, the season's second novelty in respect to all but its music, familiar as oratorio more than a generation ago in New York, and now first produced here as opera. The originally composed in German, it was sung in English.

There was a patriotic touch at the start of the evening when Conductor Bodansky, greeted with applause, led The Star-Spangled Banner.

MUSIC IN THE CAMPS

"You can judge what music means to us when we are willing to give up part of our pay to get it," a Camp Upton recruit said the other day. "Music, and plenty of it, is what we need here at camp, and we are going to do all we can to get it. We work darn hard, and we've just got to hear some music to relieve the strain of things."

The very first thing the boys do after getting settled in their barracks, according to a member of the New York district exemption board, is to appoint a committee and take up a collection either to buy or rent a piano for the recreation room, with which each barracks is provided. Each of these barracks houses about 250 soldiers. There are from 150 to 175 barracks and about the same number of pianos, usually paid for by the soldiers themselves.

MUSIC PROGRAMS—RIVOLI AND RIALTO

Hugo Riesenfeld conducted the orchestra at the Rivoli, New York, last week, in The Dance of the Hours, from La Gioconda, and The Soldiers' Chorus, from Faust. The Rivoli Chorus was heard in the latter number, and also sang with Gladys Rice in Thy Love is Thine, from The Queen of Sheba, by Goldmark. Alberto Bachman played Air Varie, by Vieuxtemps.

Suppe's Pique Dame was the overture at the Rialto, New York, last week, Erno Rapee conducting. Selections from Sari were given as an added orchestral number. Mlle. Madeline D'Espouy, of the Opera Comique, Paris, sang the Miserere, from Il Trovatore, accompanied by the Rialto male chorus.

NEW OPERETTA PRODUCED

On the Danube, a new operetta by the late Johann Strauss, was produced at the Yorkville Theater, New York, recently by Messrs. Bach Mann and Philipp. The book and lyrics are by F. Landberger, and the piece was staged by Adolph Philipp. Mlle Gitl originated one of the leading parts. Strauss' music was played by an augmented orchestra of twenty musicians. By permission of the heirs of the late composer his hitherto unpublished compositions were heard in the operetta.

$600 TO WOOL FUND

A dispatch from San Diego, Cal., says that the San Diego branch of the United States Service League netted $600 at the bridge tea held in the tea room of the U. S. Grant Hotel. The money will be expended for yarn from which to knit sweaters for the soldiers of the 21st regiment.

Madame Schumann-Heink again showed her generosity and her unwavering interest in the soldiers of "her own" regiment by contributing a sum equal to the proceeds of the tea. As this was found to be $300 the diva wrote her check for that amount, swelling the receipts to $600.

TO RAISE $100,000

A recent dispatch from Chicago says that in a nationwide tour to raise $100,000 to aid in the rehabilitation of razed French and Belgian cities the Paulist Choristers, Chicago's famous boy choir, departed for the East. The trip will last six months, and will include all the large cities in the United States and Canada. The campaign, which is also designed to spiritualize and stimulate the martial spirit of the country, has not only the approval of President Wilson and the Catholic Hierarchy, but has been launched with the special blessing of Pope Benedict.

A GOOD IDEA

There has recently been instituted a series of Saturday morning musicales by the Rialto Theater Symphony Orchestra, New York, at which are played standard musical compositions. Before each composition is rendered a lecturer explains all the music is meant to convey. First the story is told in words, then it is listened to in music, and the listener goes away with something worth while in addition to the real pleasure experienced.

FRENCH COMPOSER ARRIVES

Sylvio Lazzari, eminent French composer, recently arrived in New York from France, and proceeded immediately to Chicago, where he conducted the world's premiere of his new opera, Le Sauteriot. When the Chicago Opera Company goes to New York for its season in January it will be repeated at the Lexington Opera House. Mr Lazzari is the composer of La Lepreuse, which was successfully produced at the Opera Comique in Paris.

TO FAVOR AMERICAN SINGERS

One of the directors of the New York Commonwealth Opera Company says that the idea of the new company is to provide an institution where American singers may have a chance in opera and where their voices may be tried without their having to go the rounds of the theatrical offices.

American singers are to be given preference with the Commonwealth.

CLAUDIA MUZIO SINGS

Claudia Muzio, for the first time this season, was the heroine in Puccini's Manon Lescaut, presented to a very large audience at the Metropolitan Opera House, New York, last week. She was a stunning picture, sang with fine quality of voice, and acted with distinction. Caruso was at his best as Des Grieux, and for their singing alone and together Miss Muzio and he were overwhelmed with curtain calls.

SLAV PRISONERS

Sing Allies' National Songs

Czech and Slav prisoners, concentrated at Camp Padula, Italy, made themselves popular with their captors, says a message received in official Italian circles in Washington.

The prisoners organized an orchestra and sang the national anthems of all the Allies. Then they collected a large sum of money and contributed it to the fund for the assistance of the Venetian refugees.

CONDENSED GRAND OPERA

The Strand Theater, New York, has introduced a new novelty in musicales and the manager is busily engaged in weekly presentations of condensed versions of grand opera. The first opera presented was Carmen. Not only has the management engaged a cast of high-class opera stars to sing various roles, but special sets of scenery have been painted for the various operatic productions.

Carmen was received with enthusiasm by the patrons, and we predict success for the venture.

FREE MUSIC ROOMS

The increased interest which American cities are taking in the welfare of its theobitants is evidenced by San Francisco's initiative in establishing free music rooms. Not content with maintaining a municipal orchestra and employing the world's greatest organist San Francisco is assisting the average man and woman in get the most out of its musical ventures.

In the public library, at the civic center, a suite of rooms has been dedicated to this worthy purpose. There, all day long, the whole year around, flock the music lovers to take advantage of a splendid collection of musical literature. The work conducted by this department is in reality a free educational course of the highest standard.

ENGLISH OPERA TO STAY

When the Beecham Opera Company lately closed its London winter season it, leader and founder, Sir Thomas Beecham, in recognition of his national work for the establishment of grand opera in English, was the guest of a dinner of the "O P." Club, held at the Criterion in London, Sir Thomas Dewar presiding.

Sir Thomas Beecham said that notwithstanding the attitude of the English Government toward opera, which was not particularly encouraging, English opera had come to stay.

MISCHA ELMAN

Mischa Elman gave a recital last week in Carnegie Hall, New York, at which not a seat was vacant; even the stage was used to accommodate an overflow.

The atmosphere was ideal for violin playing, and Mr. Elman's tone was strikingly brilliant and sonorous. Not in a long time has he played with so great a degree of musicianship which marks a distinguished violinist.

MR. CARUSO LEADS

At the Gaiety Theater, New York, last week there was a patriotic touch, not on the program, when Enrico Caruso, who had taken friends to see the play, General Post, responded to calls to his box from those in the audience who knew him and sang The Star-Spangled Banner at the finale of the last act.

WAR GIVES MUSIC NEW VALUE

David Hochstein recently said in an article in The New York Mail: "A few years ago it would have been considered a joke to say that one of the chief effects of war upon a country would be to make it more musical. Yet that is exactly what has happened right here in the United States. I do not refer so much to the general influx of musicians and the growing demand for concerts as to the very definite part played by music in the development of our new army, and hence of our new feeling of nationality.

"To argue that everyone likes a symphony as well as orgiteus or a sentimental ballad is folly. But it may well be claimed that thru constant familiarity with music of the better kind the appreciation of the higher forms becomes easier and more certain."

FLORENCE EASTON AN AMERICAN

Florence Easton was the subject of much favorable comment at the Metropolitan Opera House recently. She made her debut as Santuzza in Cavalleria Rusticana, which, with Pagliacci, formed the bill of the evening. It was the season's first performance of these two italian tragedies.

Miss Easton is an American soprano who has many European successes to her credit. A New York critic says: "Not since Mme. Destinn's impersonation of Santuzza has the Metropolitan presented a more admirable artist in the role. Miss Easton possesses a powerful and dramatic soprano voice, of beautiful quality and good method, and proved herself an actress of considerable resources.

MUSICAL BREVITIES

Last week in Aeolian Hall, New York, the orchestra of the New York Symphony Society played Kalinikow's Symphony No. 2, a work new to New York. Efrem Zimbalist won the soloist and played Ribay's violin concerto which had its first American hearing at that time.

The third in the series of kier symphony concerts for children was given in Aeolian Hall, New York, last week. Walter Damrosch explained and illustrated the brass instruments.

Osip Gabelowitsch gave his second piano recital of the season in Aeolian Hall, New York, recently.

Previous to his transcontinental tour, which will begin early this year, Jose Bonnet, in response to a demand for an evening concert, gave an organ recital in Aeolian Hall, New York, last week. The program consisted of selections for which requests have been made.

Under the auspices of the Society of the Friends of Music a small orchestra chorus from the Metropolitan Opera Company presented a program of classic music in the Ritz-Carlton Hotel, New York, last week. Mr. Arthur Bodansky conducted the performance.

The concert arranged to take place at the Hippodrome, New York, on January 13, for the Convalescent Relief Division of the Social Service Bureau of Bellevue Hospital, was abandoned.

The artists who appeared at Albert Morris Bagby's musical morning last week in the Waldorf Astoria Hotel, New York, were Mme. Nellie Melba, soprano, Louis Graveure, baritone, and Josef Hofmann, pianist.

Miss Nocka Rouskaya, Swiss violinist and interpretative dancer, who has been attracting much attention in the South American capitals, arrived in New York recently to give concerts. She plays the violin, and does her classical dancing on the same program, but does not attempt both at once.

The Margulies Trio gave its second and final concert in Aeolian Hall, New York. The players were Adele Margulies, Leopold Lichtenberg and Alwin Schroeder.

Max Rosen, just returned from Russia, made his debut at the Philharmonic concert last week in Carnegie Hall, New York.

Caruso sang again in Marta at the opera last week, with Hempel, Perini, De Luca, Malatesta and others, conducted by Bodansky.

Marouf, the French novelty, was given for the third time last week with De Luca, Alda, Howard and Rothier, directed by Monteux. Marouf is proving very popular.

La Boheme, the first opera to reach five performances this season at the Metropolitan Opera House, New York, was sung in the popular-price series last week again, with Peterson, Martinelli and Scotti, a new Musetta in Miss Kandere.

Cecil Arden sang Saint-Saens' The Swan, arranged by Brancombe, before the Humanitarian Club last week at Carnegie Hall, New York, assisted, among others, by Max Gegna.

Samuel A Baldwin resumed his free organ recitals at the City College, New York, recently, playing Yon's The Infant Jesus, Nevin's Sketches of the City and Gillette's From the South.

The DRAMATIC STAGE

MARGARET ANGLIN PLANS MATINEES OF GREEK PLAYS

Begins Series February 6 at Carnegie Hall, New York—Special Settings by Walter Damrosch—Continues in Billeted at Fulton Theater

New York, Jan. 12.—It is a far cry from the modern comedy, Billeted, in which Margaret Anglin is now appearing at the Playhouse, and which will be continued at the Fulton Theater next Monday, to the classic Greek drama, but Miss Anglin will easy to make it when she begins her series of matinees of Greek plays in Carnegie Hall, which were arranged for six months ago by the Symphony Society of New York in conjunction with Walter Damrosch.

The matinees will begin on the afternoon of February 6, with Edward Hoyes Plumptre's translation of Sophocles' Electra, which will be given two or more performances, to be followed by the Medea of Euripides, by special arrangement with Professor Gilbert Murray, whose version will be used. The matinees will be given at intervals of one week during February and March. The stage versions will be the same as those employed by Miss Anglin in her Greek festival at the Greek theater of the University of California during the Panama Pacific Exposition, which performances markedly enhanced Miss Anglin's reputation as an artist and widened her sphere of influence in the acted drama.

Miss Anglin will, of course, be seen in the title character of each play presented at Carnegie Hall, and the other principal characters will be in the hands of well known and capable classic actors. Rehearsals have already begun under Miss Anglin's personal direction.

Walter Damrosch has composed special musical settings for the plays, which will be interpreted by the New York Symphony Orchestra under Mr. Damrosch's direction. Livingston Platt will again design the costumes and settings for the plays and supervise the technical direction and stage lighting.

It is Miss Anglin's plan to continue her season of Billeted at the Fulton Theater during her matinee season of Greek plays of Carnegie Hall.

S. W. W. R. ST. LOUIS BENEFIT

St. Louis, Jan. 10.—An entertainment under the auspices of the Stage Women's War Relief, for the benefit of its fund, was given in the ballroom of the Hotel Statler January 10 at 11 o'clock. The Thirteenth Chair and Potash and Perlmutter companies and the acts on the Orpheum bill contributed to the entertainment. General dancing followed.

The Orpheum and Garrick orchestras furnished the music. There was no expense connected with the staging of the entertainment, the Statler having donated the ballroom and the actors their services. Admission was $1.

LAND OF JOY CHANGE

William Morris Has Assumed Management

New York, Jan. 13.—Valverde's fantastic Spanish review, The Land of Joy, which has been playing at the Park Theater since November 1, will close Monday to the Knickerbocker Theater for a limited engagement of two weeks with the same company of Spanish principals and beauty chorus who startled New York with what the critics were pleased to say is the one really novelty of the season.

In transferring this attraction to the Knickerbocker Theater it is also announced that the management has been assumed by William Morris, who is well known on an impresario, identified with only the biggest and most important theatrical enterprises. Mr. Morris has arranged with the Veissee Brothers to combine the best features of The Land of Joy with the best features which were in A Night in Spain at the Cocoanut Grove, and, with Julius Tannen as the only remaining member of the American cast, the presentation of this Spanish review at the Knickerbocker tomorrow night will assume the guise of a practically new production.

Maria Muñoz, the prima donna; Amparo Sans, Lolaita Puchol, Manuel Villa Jesus Navarro, Dolorates, Bilbao, Manzanitas, Violetta and all of the other principals and Spanish beauty chorus are still among the attractive features.

For the engagement of two weeks at the Knickerbocker the prices of admission will range from 50 cents to $2.

PITTSBURG TRYOUT

Sick Abed To Be Presented at Pitt Theater

New York, Jan. 12.—It is announced from the offices of Klaw & Erlanger that arrangements have been entered into between that firm and the Fort Pitt Theater Corporation of Pittsburg, of which Wm. Moore Patch is president and managing director, for a special two weeks' tryout of Sick Abed in the Pitt Theater, Pittsburg, commencing January 21.

Sick Abed will succeed Rol Cooper Megrue's comedy, Seven Chances, which is now running in the Pitt Theater by special arrangement with David Belasco.

RAINBOW GIRL ONCE MORE

New York, Jan. 12.—After undergoing several changes in the cast The Rainbow Girl, which closed following a three weeks' run in Philadelphia recently, will be placed in rehearsal tomorrow under the direction of Herbert Gresham and Julian Mitchell. The tour will be resumed February 11, when the company plays a week's engagement at the Academy of Music, Baltimore, to be followed by a week's engagement at the National in Washington. The cast now includes Beth Lydy, Billy B. Van, Sidney Greenstreet, Jack Henderson, Robert Pitkin, Harry Delf, Marguerite Haney, Leonora Novarro, Jean Purdy, Dore Fleming, Margaret Merriman, Claire Grenville, Kathleen Lindley, William Clifton and Frederick Solomon.

LETTERS FROM SOLDIERS

Clarke Silvernail Writes Women's War Relief

New York, Jan 12.—The letters of appreciation from the theatrical men in service in an inspiration to the actresses of the Stage Women's War Relief. The following extract is from Clarke Silvernail, who is with the American Expeditionary Force in France. "My Dear (may I say) Sisters—It is not easy to write letters here, otherwise I am sure you would have received personal acknowledgment from many of my companions, who are grateful for the things we have received. How nobly you have all come to the front! How tremendously you have built up the foundation that is to give the stage a new era! I am proud to be able to say to them: 'See what one women of the stage are doing for their country.' We know that God rules somewhere, for He has given us one women, to whom we owe coming home. I am grateful for the things you have done; I am more glad than ever the stage—to know I once belonged."

DIXIE GIRARD SAILS

New York, Jan. 14.—Dixie Girard has signed a contract with Albert De Courville to appear as the prima donna in the new review at the London Hippodrome, which will be put on the last of January. She sailed for London on the Baltic last Thursday. Miss Girard was seen here last season in an important role at the Hippodrome.

FRANK SMITH, CHAIRMAN

Peoria, Ill., Jan. 12.—Col. Frank L. Smith, of Dwight, Ill., has been appointed chairman for Illinois by the Military Entertainment Council of the War Department. He plans to establish an office in Chicago and begin the work of organizing the State to provide entertainment in the Liberty theaters in the various cantonments of the country.

DRAMATIC NOTES

The Brooklyn Public Library not performed a signal service for dramatic people. It has issued a list of Dramatized Tales, supplemented with a list of Novelized Dramas. Nearly 200 of the former and about three dozen of the latter are catalogued in a neat brochure. The selections have been made from the various periods of modern dramatic history, and their bringing together in this way ought to serve not only as a contribution to bibliography, but also as a useful guide to the student of drama in the study of one particular kind of plot-source, and, furthermore, as an interesting course of reading for all lovers of good fiction.

The staff of the Greenwich Village Theater, New York City, is as follows, viz.: Frank Conroy, general director; assistant to the director, Harold Meltzer. Producing Department. Technical director, Roy Mitchell; musical director, W. Franke Harling; stage manager, Joseph Macauley; assistant stage director, Frank McDonald; dance director, Edwin Strawbridge; master of arms, James Murray. Crafts Department: Scenic workshop, Charles Marx; property workshop, Hal Lapham. Business Department: Business manager, Bernard Gallantz; press representative, Yetta Dorothea Goffen, treasurer, James J. Waters. Play reader, Marguerite Abbott. Stage Staff: Chief mechanician, Mr Marx; master of properties, John Abearn, electrician, Nick Schannena.

New York's hotels are crowded to the utmost limit of their capacity once more, and the theaters in the hotel zone are once more getting a little business, but it is all hotel business. The home guard either still resent ticket speculation or really are economizing.

Harry Lauder was the honored guest at the weekly luncheon of the Rotarians of Dallas, Tex., January 7, and delivered a stirring address on the world war. Considerable space was tendered the famous Scot in the Dallas papers.

Marguerite Sylva makes her return to grand opera in New York this month in Cleopatra.

Helen Eddy now section the leading roles in the repertoire of the Irish Players, will be in the proposed revival of Shaw's John Bull's Other Island in New York in the spring.

The Charles Frohman Company suffered a heavy loss Monday, January 7, when its theatrical storage warehouse at Nos. 644 654 West Forty-fourth street, New York, burned. Drops and scenes of Uncle Tom's Cabin and East Lynne, together with the scenery of celebrated Frohman plays, were destroyed.

Eleanor Gates will soon dramatize Mrs. George Madden Martin's Emmy Lou stories.

The Grass Widow, the musical comedy, which closed its New York run at the Princess Theater Saturday night, January 5, has been purchased by Arthur Hammerstein. After having it rewritten, recast and renamed he will present it in some Broadway Theater. Madison Corey made the original production.

Lord and Lady Algy closes its run at the Broadhurst Theater New York, January 26, after which it will make a brief tour of the big cities. Maxine Elliott, who plays Lady Algy, will return to England in May to resume her war relief work.

Violet Englefield, English comedienne, will make her first appearance in America with Fancy Free. Another addition to the cast of this play is Yvonne Gearard.

George Broadhurst has recovered from his siege of la grippe.

NEW PLAYS

KAREN

KAREN—A play in four acts by Hjalmar Bergstrom, translated from the Danish (and very excellently translated, too) by Edwin Bjorkman, produced at the Greenwich Village Theater, New York, January 7. Play staged under the direction of Frank Conroy. Stage setting by Roy Mitchell, built and painted in the Greenwich Theater Work.

THE CAST:

Kristen Bernagaa, a professor of theology.....Mr. Conroy
Cecilie, his wife .....Grace Henderson
Their Children—
Karen, a newspaper writer.....Miss Marinoff
Peter, a law student.....Mr. Strawbridge
Tinen .....Helen Robbins
Dr. Sibea, the family physician.....Mr Macauley
Strandgaard, a sculptor .....Mr Meltzer
Hanslos .....Miss Farrelsigh
A "Living-out" Maid .....Mary Fyne
A Typhs .....Miss Louie Marie

Karen is a mistake—a blunder. All plays that violate the conventions and even those that are merely daring or unduly frank and candid in discussing sex are a mistake, especially for art theaters, which are supposed to stand for art first. Art with a big A, a truer art than the commercial theater provides.

The little theaters run altogether too much in this sort of thing, and the tendency is inviting discredit for a movement that in its beginning looked highly promising, because it is a cheap way of attracthe patronage. Such plays are cheap and inarthaic, as was the Shilling Shocker in the early days of English story telling or one own dime novel of a generation ago. It is pot-boiling—pandering to the curiosity of the young and ignorant and an easeful in its way as telling patent medicine.

You can not analyze, explain or understand sex impulse. It just is and that is all there is to it. All plays represented as expository are falsely represented. No one is ever enlightened or the least bit edified by disquisition.

The curiosity of the young is perfectly natural, even in a way pathetic, but it can not be gratified and those that cater to it knowingly are little better than sharpers, tricksters or cheats. Their concern is for coin—not art.

Karen, as a play, if we exclude its erotic contents, make allowance for its unfamiliar locale and concede the verity of its characters (the none of us is likely to claim to understand a nature such as Kristen's) will get by, but it is not great. It is dramatic enough, but it is also the bulky and number—three acts unrelieved by a single ray of comedy.

The players are surprisingly competent. There is no actor in New York who could play Kristen better than does Frank Conroy. He is patently a master of the subtler theatrical technique and develops an idea or a character (in Karen both) dramatically and vividly. Time and again he was interrupted with outbursts of hearty and spontaneous applause.

Grace Henderson, as Cecilie, the wife and mother, and Miss Marinoff, in the title role, both rendered consistent and convincing interpretations. We shall hear more (much more) of these two artists. Ability such as theirs can not long escape wide recognition.

Mr. Macauley also acquitted himself with credit. He is a real and capable actor. So is Mr. Meltzer, altho his opportunities were very limited.

Miss Farrelsigh did what little she had to do competently, and Mary Fyne proved that she can if ever chance offers.

As a whole the company is surprisingly good. Work such as theirs can not fail to be a strong asset for the Little Art Theater movement, but the selection of plays like Karen will go far toward nullifying it.

Calling a spade a spade may be art, but calling it a "garden shovel" is not. Leaving nothing to the imagination is distinctly inartistic and examinations and dissections of morbid minds, however fascinating they may be to specialists, on psychotherapy, are ill adapted to the stage.—WATCHE.

Excerpts from New York dailies:

The Times. "A play whose milieu is difficult to understand. A company of astonishingly high-grade actors."

Telegraph. "A gloomy play intervened with a single laugh. None but a superior cast of superior players could have made it endurable."

No trouble to buy; cheap, convenient—a real investment—WAR SAVINGS STAMPS.

THE LEGITIMATE

CONDUCTED BY THEODORE A. LIEBLER JR.

"I am sorry—you are not the type."

Almost every player who has applied for a part, even tho he or she may have been the selection of a well-informed agent, has met with this rather perplexing rebuff. And almost every player who takes not work seriously and who believes a good performance not a matter of inches or of pounds or even of complexion has railed against managers in general or in particular for their folly in attempting in cast plays with types.

As a matter of fact, very few managers or casting directors in the legitimate do believe in types. For the most part they have all given the type system a trial, following the lines of least resistance, and discovered thus by engaging a cast of types they and in let the at least two thirds of their people during the first few days of rehearsals and then and to hustle to find a few actors. But if a few good selections are hit upon accidentally the experiment may prove well worth while if the particular types that happen to meet the nonphysical requirements of their particular parts should chance to be types of a species less expensive than players of proven ability. Ten dollars saved on a part means hundreds in the course of a season, and a casting director who succeeds in getting by with a few finds stands a good chance of earning an salary.

In dealing with players with whose work the casting director happens to be unfamiliar the matter of type must necessarily figure very prominently in the considerations of an individual for a part, for the power of detecting histrionic abilities in the casual sort of meeting that takes place when jobs are discussed in our business requires an intuition that few are blessed with. But type is not merely a matter of physical proportions or coloring—voice, diction, bearing and demeanor have a great deal to do with finding your index number in the mental catalog.

But, the the most part, the word "type" is merely a euphemistic subterfuge. It is no much easier for the casting director to say "You are not the type" than it is for him to note that he does not think the applicant most to play the part. And that is the real reason why the dated expression is heard in almost every managerial office in town. Give the real manager credit for a little common sense. He knows as well as we all do that 63 inches of girl, weighing exactly 115 pounds, age not necessarily put a touch of heartbreak in a moving scene just because she happens to have nice yellow hair. He does know, however, that she can't, if she happens to be hard or mentille, and he tells her the he't the type rather than to be discourteous, the the girl that he may afterwards engage may be the physical replica of the one rejected.

"You're not the type" really is a lot safer than "the part's been filled," if the latter happens not to be the truth, and it means practically the same thing. It's just an effort on some one's part to save some one else's feelings. And for that reason it isn't altogether justifiable to ridicule managers who use it, and it is positive folly to believe that managers do so by type exclusively, and to attempt to meet his limited requirements by self-stage acting, makeup or deception. Many an actress has been fooled into making herself look tall or short, or stout or slim, or old or young, because some other applicant has been told that the was too short or tall or too something else to fit the type required. There are frequent cases, of course, where the manuscript creates physical requirements for the interpreting players, and others where a partially selected cast necessitates physical restrictions to the selection of the others for the sake of contrast or balance. But the type question in the to be taken not seriously.

Until the railroad regulations has the hauling of players over a certain size and weight yardage and poundage will have little effect on anyone's estimate of your acting ability.

Salary slicing seems to be the order of the day, but as yet it has not apparently was the full support of those who are asked to submit to the operation. The necessity for to has been universally apparent, the salary list and the royalties being about the only items of expense that can be subjected to reduction at a time when the so-called margin of profit is conspicuous by its absence. But still there remain players who honestly feel that on the strength of past performances they should be paid something in excess of the fair remuneration for a good performance of a given part, said excess to constitute the player's share of the money that be personally draws this the box-office by virtue of his theatrical drawing powers. Let us suppose that the player in question asks $250 a week in not a part that could safely be entrusted to a good actor ordinarily receiving a hundred dollars less. This means, of course, that the actor in a player well known professionally, a man with a record of good performances, has probably not a star in the same that he has been so exploited. Yet this man, in talking in prospective employers, places a value of $150 weekly on the public significance of his name, and attempts to persuade others to accept this valuation as a basis of investment. But, as a rule, he does one realize that in the event that by reason of his presence in the cast $100 more is brought in thru the box-office window than might have been the case had an absolute newcomer been playing the part the manager will by no means have been reimbursed for his additional outlay. In the first place the manager receives only the attraction's share of the gross receipts—in New York one-half of the money taken in, less the war tax. Then the manager has to pay from five to ten per cent of the gross receipts in author's royalties. And as to justify the asking of an extra hundred dollars for the use of his name the actor must expect to draw personally, independently of the play, something like $240 every week, exclusive of war tax, before the manager breaks even on his excess investment. And as he may be entitled to a liberal profit on an investment of this sort it should be made clear that an additional weekly business of $250 in this particular case would mean a managerial profit of from $20 to $30 after the deductions for house share and royalties have been made and the $100 in extra salary charged off in expense. Very few actors have an individual drawing power of $300 a week, week in and week out. And even should it figure out about this way in this particular case, it is doubtful business wisdom to run on unnecessary hundred weekly on the gamble of making an extra twenty or thirty.

We have indulged in this bit of mathematics solely because in discussing the current practice of reducing salaries because of the abnormal depression we have several times heard the remark: "I was worth what I was getting because I drew that much in the box-office." It never was "because I drew three times that much to the box-office." And in a season when the most eminent of one stars can play to two hundred-dollar houses very few players draw three times their salaries to the box-office independently of the degree of success of the play in which they happen to be appearing.

THE BILLBOARD RECORD OF RUNS IN NEW YORK

By the Dramatic and Musical Plays

Number of consecutive performances up to and including Saturday, January 12.

HELD OVER FROM LAST SEASON

PLAY	STAR	THEATER	CUM.	PERF.
Oh, Boy		Casino	Feb. 10	338

PRODUCTIONS OF THE NEW SEASON

PLAY	STAR	THEATER	CUM.	PERF.
Effected	Margaret Anglin	Playhouse	Dec 25	24
Blind Youth	Lou-Tellegen	39th Street	Dec. 3	51
Business Before Pleasure		Eltinge	Aug. 15	189
Cheer Up		Hippodrome	Aug. 28	242
Chu Chin Chow		Manhattan	Oct. 23	101
Cohan Revue		New Amsterdam	Dec. 31	17
Doing Our Bit		Winter Garden	Oct. 16	119
Eyes of Youth	Marjorie Rambeau	Maxine Elliott	Aug. 22	171
Fiz, Fizz		Cort	Dec 20	30
General Post	Courtenay-Wise	Gaiety	Dec 24	26
Going Up		Liberty	Dec 25	24
Gypsy Trail, The		Plymouth	Dec 4	50
Happiness	Laurette Taylor	Criterion	Dec. 31	17
Jack o' Lantern	Fred Stone	Globe	Oct. 12	108
King, The	Leo Ditrichstein	Cohan	Nov 20	67
Lady of the Camellias	Ethel Barrymore	Empire	Dec. 24	28
Land of Joy		Park	Nov. 5	84
Leave It to Jane		Longacre	Aug. 28	167
Lombardi, Ltd		Morosco	Sep. 24	132
Lord and Lady Alby	All-Star	Broadhurst	Dec 24	26
Madame Sand	Mrs. Fiske	Knickerbocker	Nov. 19	56
Masquerader, The	Guy Bates Post	Booth	Sep. 3	157
Maytime		Shubert	Aug. 16	177
Naughty Wife, The		Harris	Nov. 17	70
Odds and Ends		Bijou	Nov. 28	67
Over the Top		44th St. Roof	Nov. 28	53
Parlor, Bedroom and Bath		Republic	Dec 24	28
Pipes of Pan		Hudson	Nov. 5	82
Polly With a Past		Belasco	Sep. 6	155
Tailor-Made Man, A		C. & H. Theatre	Aug. 27	134
Tiger Rose		Lyceum	Oct. 3	121
Words and Music		Fulton	Dec. 26	20
Why Marry		Astor	Dec. 24	26
Yes or No		48th St. Theatre	Dec. 31	20

REPERTOIRE ORGANIZATIONS

PLAY	STAR	THEATER	CUM.	PERF.
French Players		Vieux Colombier	Nov. 27	50
Washington Sq. Players		Comedy	Oct. 31	88

WINTER GARDEN NOTES

Show of Wonders and Passing Show on Move

New York, Jan. 12.—There will be a kaleidoscopic turn of the wheel with the Winter Garden traveling attractions Sunday. The Show of Wonders closes a remarkably successful engagement at Philadelphia to open at Cincinnati on Monday, and the Passing Show of 1917 will ship from Pittsburg to follow it in Philadelphia.

A name has been selected for the newly arrived one at the home of Frank Tinney, the blackface joy of Doing Our Bit of the Winter Garden, but if her not been "wished" on him yet, one will it be until he is strong enough to have up under the weight of that dignity. Tinney is keeping the name a profound secret, but it would not take more than three guesses to hit upon Frank H. Tinney, Jr.

Two hundred machine gun men and "doughboys" from the 304th Infantry attended Wednesday night's performance of Doing Our Bit at the Winter Garden on guests of Lee and J. J. Shubert.

GLADYS HANSON ON JOB

Louisville, Ky., Jan. 12.—A meeting of the Stage Women's War Relief was called by Gladys Hanson Wednesday at noon on the stage of B. F. Keith's Mary Anderson Theater, and members of various theatrical companies in Louisville for the week responded to her invitation. This was the first meeting of the theatrical body in this city, the it is one of the most potent sources of war supplies and relief work in New York.

Miss Hanson has enlisted the services of everyone on the bill with her at the Mary Anderson, where she is appearing in the patriotic Liberty Aflame, and at the noontime gathering she enrolled new members from the Cheating Cheaters Company, which played at Macauley's the first three days of the week, and the B. F. Keith National and the Gayety companies.

MAGGIE'S PREMIERE

New York, Jan. 12.—Maggie, a comedy, by Edward Peple, will be given its premiere in Montreal next Monday by George C. Tyler, who personally conducted the company across the Canadian frontier yesterday. Phyllis Nielson-Terry will enact the principal role in the piece, and will be assisted by John McFarlane, David Glassford, Arthur Lewis, Edgar Norton, Harry Neville, Phyllis Ralph, Rose Morrison, Desiree Stempel, Leo Stark and Master Clifford Williams.

VIOLET ENGLEFIELD

Added to Cast of Fancy Free

New York, Jan. 12.—Violet Englefield is the latest addition to the cast of Fancy Free, which is to be produced next week by the Shuberts at New Haven. Miss Englefield is familiarly known to British audiences as The Bad Girl, having gained her nickname from The Bad Girl of the Family in which she was starred in London and in which she appeared over 1,400 times.

LECTURES ON THE DRAMA

New York, Jan. 12.—Butler Davenport will tomorrow inaugurate a series of Sunday afternoon lectures and readings on subjects of dramatic interest. The lectures will be at 3:30 at the Bramhall Playhouse. Tomorrow's lecture will be on The Drama as a Social Force. The other lectures and their dates will be Justice, a drama of love and law, January 20; A People's Playhouse, January 27, Poems by Walt Whitman and Dramas by Olive Schreiner, February 3; The Art of Playing in the Art of Living, February 10.

AYLWARD'S DAUGHTER WEDS

Altho Pauline Aylward, daughter of T. E. Aylward, manager of the Grand Opera House, Cincinnati, was married to Lieutenant John White of Louisville, Ky., July 17 last, the news didn't become known until last week, when Mr. Aylward made the announcement. The groom was a former officer of The Kentucky National Guard, and the romance began when he was stationed at Ft. Thomas, Ky., the home of the bride.

Mildred, another daughter of Mr. Aylward, recently announced her engagement to Lieutenant Stanley King of the Coast Artillery.

SEVEN DAYS' LEAVE

New York, Jan. 12.—Seven Days' Leave, the English play, will begin an engagement at the Park Theater January 14, succeeding The Land of Joy, which moves to the Knickerbocker. The maximum price of Seven Days' Leave, which has been a great success in London, at the Park, will be $1.50. The company is a large one, including William J. Kelly, Frederic Perry, H. Cooper Cliffe, Percy Ames, Galway Herbert, Alice Belmore, Elizabeth Risdon, Evelyn Vardon and Miriam Collins.

MANN AND BERNARD

To Co-Star in Comedy, Our Friendly Enemies

New York, Jan. 12.—Louis Mann and Sam Bernard will be seen shortly as joint stars in a new comedy by Samuel Shipman and Aaron Hoffman, entitled But Friendly Enemies, dealing with an important phase of the was situation in America. The play will be produced in New York early in February.

A NINE O'CLOCK REVUE

New York, Jan. 13.—A Nine O'Clock Revue is soon to be presented atop the New Amsterdam Theater by Florenz Ziegfeld, Jr. The company will be an entirely different one from that presenting the Ziegfeld Midnight Frolic there, and the production will have no connection with the "frolic," which starts at 11:30.

PERCY WEEDON A MANAGER

New York, Jan. 12.—The War Department Commission on Training Camp Activities, on the recommendation of Marc Klaw, head of the Military Entertainment Service, has appointed Percy Weedon manager of the Liberty Theater at Camp Gordon, Atlanta, Ga.

HIS HOST'S WIFE TITLE

New York, Jan. 12.—A. H. Woods placed in rehearsal this week a new play by Hilliard Booth, author of several vaudeville playlets. It is a farce, and bears the title of His Host's Wife.

WILL BE CALLED THE HERITAGE

New York, Jan. 12.—It has been announced by the Shuberts that Eugene Walter's latest play, which the former will produce at the Playhouse next Monday evening, will be called The Heritage and not The Amnesia.

ENGAGED FOR HONOR BRIGHT

New York, Jan. 12.—Genevieve Tobin has been engaged for an important role in Honor Bright, which will open the new Vanderbilt Theater early next month. Miss Tobin has just finished a long tour as a Keith headliner.

EDWARD LYONS TO FRANCE

New York, Jan. 12.—Edward E. Lyons has sailed for France as a member of the Y. M. C. A. committee, headed by Winthrop Ames and E. H. Sothern, whose mission is to formulate plans whereby the soldiers of Pershing's army may be furnished entertainment.

IN REPERTOIRE

RALPH E. NICOL'S COMEDIANS TO REOPEN

Will Begin Season Under Canvas at Holland, Texas, Feb. 25, After Layoff of Three Months

After a layoff of three months Ralph E. Nicol's Comedians will open their regular season, under canvas, at Holland, Tex., February 25, at Holland, Tex. Practically all of the old members who closed the fall season with the company have been re-engaged. A new thirty-foot middle piece has been added to the big top, also a double side wall and an up-to-date lasting plant. The company will number about fourteen people, including a five-piece orchestra, and a Beagan ensemble will be used for street advertising. The company will play Texas until late summer, when it will work north into Iowa and Missouri for his fall fair dates.

PLUMLEE COMEDIANS

Playing Indoors at Baton Rouge

Clarence E. Long, of the Plumlee Comedians, writes The Billboard that the company has begun playing indoors on account of the cool weather reaching as far south as Louisiana. Last week the company was at the Columbia Theater, Baton Rouge, La., and this week is at Jackson, Miss.

There was no layoff during the pre-Christmas season and the company found business good enough to remain over for the second week in Baton Rouge. After seven or eight weeks some booking already contracted for the Plumlee Comedians expect to take a little vacation before the spring opening.

WHO WAS THE FIRST?

Editor The Billboard:

I have been reading with pleasure the articles in the Repertoire column of the "Trouper's Friend" as to who was the first manager to present a repertoire of plays in a canvas portable theater. One of the first managers that I can remember who attempted to play three-night and week stands under canvas was J. Al Sawtelle, who some twenty-five years ago toured the Eastern States in the summer with a large organization known as the J. Al Sawtelle Dramatic Company. At that time he carried some twenty-five people, including a band and orchestra, and played the smaller cities of the East. This, I believe, was the first company that made an established rule to play three-night and week stands under canvas and present standard dramas, with vaudeville between acts. Prior to that I believe there were organizations that toured the country, showing Uncle Tom's Cabin and Ten Nights in a Bar Room, but to attempt to try and establish the exact date of the first dramatic performance given under canvas a person would attempt something approaching the impossible, as the first canvas shows date back near Noah's time. But I believe the Sawtelle Company was the first attraction of its kind that made a serious effort to offer meritorious offerings of drama and vaudeville in a tent. I will be pleased to hear from some of the old timers along this line. Perhaps they date back further than the company I mention.

Will S. Beecher in his review last week mentioned a majority of the oldtime rep. or traveling stock companies, but he failed to include some of the best known attractions of the early days, namely: The Seymour-Stratton Co., supporting Thomas Stratton and Lizzie Seymour, one of the first and best of the traveling stock companies. The Edwin Young Co., supporting Cora Van Tassell; Frank Allen's New York Theater Co., Robert Baird's Dramatic Co., The Meyer-Thorne Dramatic Co., The Lent and Williams Comedy Co., Hatto and Nugent's Dramatic Co., and one of America's best repertoire stars, Irene Taylor, whom the writer had the pleasure of supporting over twenty-five years ago. Even now I have just called to mind all the oldtime repertoire and stock companies that "Comrade" Beecher has not mentioned.

I will be pleased to hear from some of the other old "boys" on this subject.

With best wishes to Old Billyboy and all its readers, I remain, as ever,

JOE (POP) CARROLL.

JOHN LAWRENCE

Owner and manager of the John Lawrence Stock Company.

SOMERVILLE PLAYERS

Members of the Somerville Players, appearing successfully at the Somerville Theater, Somerville, Mass.

BRANDEIS PLAYERS

Scored in The Blindness of Virtue

The Brandeis Players continued to draw well in The Blindness of Virtue at the Brandeis Theater, Omaha, Neb., closing with the Wednesday night performance last week. The company opened the following day with Pollyanna, which is considered one of the important dramatic events of the season in Omaha, judging from the steady advance request for tickets.

WARNER RETURNS TO SEATTLE

Seattle, Wash., Jan. 11.—Chester Warner, formerly connected with stock organizations here and in other Coast cities, is home again after three years spent in vaudeville and stock circles in Gotham. He will retire from the footlights for the present at least, as he has purchased an interest in the Hotel Fairmont on First avenue, and will devote his attentions to that hostelry.

DENHAM STOCK, DENVER, COL.

Denver, Col., Jan. 12.—The Denham Stock Company, which opened last fall under the direction of O. D. Woodward, after the house had been closed since the departure of the Woodward Company early last year, has resumed its stock performances. Several months ago Woodward announced that he would bring Eva Lang and John Halliday, stars of a former season, to the Denham, back from the Orient to play a three weeks' stand before going into Woodward's picture business, the National Film Company is Denver.

The three weeks were so successful that Woodward has decided to keep the theatre open and play stock there until further notice. Woodward's previous record at the Denham which was then a new theater, was something over a hundred continuous weeks, during which time he presented a number of well known actors and actresses of the United States.

PROVIDENCE BUSINESS GOOD

Providence, R. I., Jan. 12.—The Providence Opera house, which opened with a stock company under the direction of Percy Winter last Monday evening, has been doing a thriving business this week. Stock takes well in this city.

STOCK AT MALDEN, MASS.

Malden, Mass., Jan. 10.—A season of stock will open here next week. Playthings will be the first bill. Frances McHenry has been engaged for the leading role.

WASHINGTON SQUARE PLAYERS

New York, Jan. 12.—The parents program of the Washington Square Players entered upon its final two weeks last Monday night. The third bill of the season will be offered on January 21. Susan GlaspellT's comedy, Suppressed Desires, will be revived as the new program, which will also include The Sand Bar Queen, a comedy by George Cronyn, and Pokey, a historical burlesque, by Philip Moeller.

SOMERVILLE PLAYERS

Present The Nest Egg

Somerville, Mass., Jan. 11.—The Nest Egg was the offering by the Somerville Theater Players week of January 7, and it was a success. Grace Fox played Hetty Gandy, Adeira Bushnell Alice Adams, and Arthur Howard Jack Hamlin. All the others in a short cast were especially good. Arthur Ritchie arranged the production. Next week, What Happened to Jones.

REPERTORY NOTES

The Sterling Dramatic Company, now playing thru Ohio, is going along nicely. F. R. Gerrers is looking after the bookings and billing of the show. The company also has some Indiana dates.

George F. Duncan, general agent of Brunk's Comedians, who is in Memphis booking after some business interests of the show for the coming season, happened to meet his old friend, Cliff Swan, secretary of the Clifton-Kelley Shows. It is needless to say when two friends like Duncan and Swan get together it is like a reunion, as they had supper at the Peabody Hotel and renewed their old acquaintances for several hours. They also took in the show at the Lyceum.

Frank Carey, manager of the Carey Comedy Company, reports that his organization is playing under canvas thru Florida to good business this winter. The company expects to stay out all winter.

WHITE VALLEY GEMS
LOOK AND WEAR LIKE DIAMONDS
Brilliancy guaranteed 25 years. Will not tarnish. Stand acid and fire tests and scratch a file. Any style 14-K solid gold ring, pin or stud. Genuine diamond mountings cost far Free Examination. No Money in advance. Write today for special prices and free catalog.
WHITE VALLEY GEM CO., Dept. Jewelers
Walker Building Indianapolis, Indiana

BANJOS New Catalog MANDOLIN BANJO
TENOR BANJOS, CELLO GUITARS, ETC.
THE VEGA CO.
82 Sudbury Street, BOSTON, MASS.

1,000 FINE WHITE ENVELOPES
Printed any color for only $2.25. Send copy with order. HOUSE OF QUALITY, Emmetsburg, Iowa.

PRINTING 1,000 3x5 ENVELOPE SLIPS, $2. OUR NON-CONFLICTING AD ON BACK. We save you money on your printing. THE VIM CO., Box 168-BB, East St. Louis, Illinois.

WANTED
JOE WICKERSHAM
to write to
The Princess Theatre,
Huntington, - - Ind.

THEATRICAL NOTES

Fred E. Johnson, manager of the Court Theater, Wheeling, W. Va., and his wife, entertained the employees of the house, newspaper men and a few friends at a midnight watch party on the stage of the playhouse New Year's Eve. The party began about an hour after the performance of the Al G. Field Minstrels, which was greeted by a packed house. A number of speeches were made by there present, the most interesting of which was the one by Manager Johnson, who thanked the employees for their able co-operation during the past year, and said he hoped they would all be with him for many years to come. Those present included Manager and Mrs. Fred E. Johnson, Treasurer Harry G. Rees, Assistant Treasurer Merritt Brand, Gallery Ticket Taker Russell Young, Gallery Policeman Ed Honacker, Gallery Ushers Nelson, McVash and Eddie Simeral, Main Doorman C. V. Winam, Advertising Agent Jess Shellcross, Ushers Laura Johnson, Catherine Meredith, Flora Palmer, Cora Roth, Sarah Morrison, Dorothy Workmaster, Lenna Lous, Marie Fling, Eugene Etz, Celia Gosney and daughters, George Otte, William Wise and wife, Charles Black and wife, Lou Williams and wife, George Conoway, Tom Leonard, John Vetter, Frank Carney, Walter Davis, William Dinos, William Brunelle, Stewart Brookes, William Davis, Margie Moore, P. H. Shelton of The Bellaire Leader, Frank Smith of The Register, Peter Boyd of The News and H. H. Diddlebock of The Intelligencer.

The Rijou Theater, Kaukauna, Wis., was completely destroyed by fire recently. A property loss of about $5,000 was caused. The the theater was partially filled at the time some of the audience was injured. Mrs. Eva Nugent and William Nugent of Kaukauna owned the theater.

Fire, which started from an overheated chimney, caused considerable damage to the Schaefer Opera House, Grundy Center, Ia. B. W. Shepard, who operates the Gem Theater in that city, was the lessee of the theater.

Stella Donahue has been ailing for a year and has not attempted stage work. She laid off for a long time at her home at Madison, Ind., and then visited her husband, who is manager of Step Lively. Upon her return home a short time ago the was taken ill with pneumonia and was hurried to the Mayo Brothers' Hospital, Rochester, Minn. After treatment she went to the home of her parents at Butte, Mont.

W. C. Gallaher, formerly of O'Brien's Georgia Minstrels, spent the holidays with his folks in Fall River, Mass., and then betook himself to Florida. He is now shooting them up for J. C. Herbert's Greater Minstrels.

Following the announcement in last week's issue that Dr. Byron N. Halbard, owner Halbard's Fashion Plate Shows, would put out another minstrel the coming season, Dr. Halbard now states that it will be named Halbard's Clover Leaf Minstrels, and will open on March 24 near Memphis, Tenn. The Fashion Plate Show will open May 15. Charles Simpson and D. R. Sprouts will assist Dr Halbard in the management of the shows. A lease, covering a term of five years, has been secured on a 50-acre site in Memphis, and will be used as the show's winter quarters. Julian Green is handling the press for the Halbard Shows.

DRAMATIC STOCK

STOCK COMPANY AT BALTIMORE AUDITORIUM

Frances McGrath and Burke Clarke in Leading Roles—It Pays To Advertise Initial Bill

Baltimore, Md., January 12.—Fred C. Schanberger has just completed arrangements for opening the Auditorium Theater again as a stock house. He has engaged a company, the personnel of which indicates that the venture will be a success right from the start. Frances McGrath is the leading lady, Blanche Douglas will be the second lead, Mary Ann Dentler is the ingenue, Alice Donovan plays characters, Burke Clark, the leading man, will act as manager of the company; Forrest Orr, who is a great favorite in Baltimore, and Thomas Emery will play juveniles. Other members of the company are Carl Jackson, Victor Fletcher, Charles Douglas, J. J. Brennan, Cyril Raymond, who is an old favorite in Baltimore, will be the stage director; J. J. Robins will be the scenic artist; Leonard B. McLaughlin will be the house manager and attend to all publicity. The company is hard at work rehearsing for its initial appearance next Monday in It Pays To Advertise.

The Auditorium did a big business two years ago when it had a good stock company, and there is no reason why this company should not do as well if it offers the right sort of plays, well rendered, for the Auditorium is so rarely regarded as the house of dramatic stock in Baltimore.

SETTING EMMA BUNTING RIGHT

Successful Stock Star Has Never Played Under Canvas

In the Christmas edition of The Billboard appeared an article, giving a Review of Repertoire and Tent Shows, which was illustrated by a cut, in which a photo of Emma Bunting was included. This gave the impression that Miss Bunting is, or had been, playing under canvas. Sam G. Miller, press representative of Miss Bunting, writes The Billboard as follows on the subject:

"Emma Bunting has never played under canvas, and is known only as a city stock star, or in leading productions playing the best time. Miss Bunting has been in Texas last season and this season, playing the following first-class theaters: Grand Opera House and Majestic in San Antonio, Majestic in Ft. Worth, Hancock and Majestic in Austin, and at present filling a successful engagement at the Savoy Theater, Ft. Worth, which house is now playing all the high-class attractions. Prior to the time mentioned she was the accepted favorite stock star of Memphis, Atlanta, Birmingham, New Orleans, Seattle and Oklahoma City; also playing all the leading cities as the featured attraction with Tess of the Storm Country, Help Wanted and other productions. Miss Bunting is not playing under canvas and never has. She is recognized nationally as a high-class stock and production star."

MONTE CARTER

Opens at Tacoma, Wash., With Musical Comedy

Tacoma, Wash., Jan. 12.—Monte Carter opened at the Oak Theater (formerly Pantages) January 7 with musical comedy offering to capacity business. Besides Mr. Carter the principals are: Blanche Gilmore, characters; George Weiss, Dutch comedian; Walter Spencer, leads; Phyllis Gordon, leads.

CLOSES AT TAUNTON

Providence, R. I., Jan. 12.—The Marcus Musical Comedy Company has terminated its Taunton engagement. Mike Sacks, the leading comedian of the show, was tendered a reception by the Loyal Order of Moose and the Taunton Aerie of Eagles. Many of the members of the company, who belong to either one or the other of the orders, attended.

STOCK IN MONTREAL, CAN.

Montreal, Can., Jan. 11.—The New Empire opened its doors December 31 with A Butterfly on the Wheel, featuring Louise Carter as leading lady and J. M. Briggs as leading man. Week of January 7 they successfully produced Rich Man, Poor Man. Week of January 14 a superb production of The Confession is promised, to be followed by the latest New York productions. The new Empire is the only theater here playing stock this season.

GERTRUDE RITCHIE

Returns to Shubert Stock, Minneapolis

Minneapolis, Jan. 12.—Gertrude Ritchie, who was a member of the Shubert Stock Company earlier in the season, returned to the cast on Monday, making her appearance in Inside the Lines. Edmund Carroll, formerly stage manager of the organization, returns next week to assume management of the stage, under the directorship of William Mortimer.

LA GRANDE SISTERS OPEN

The three La Grande Sisters, the new Sherman Kelly organization, opened big at Beaver Dam, Wis., recently. While the company is a new one the La Grande Sisters have been with Sherman Kelly for more than three seasons. Charles Richard, the leading man, has also been with Mr Kelly two seasons.

Mr Kelly came on to the show week before last in Winona and remained for a few days. The company is booked solid in the Northwest for the balance of the season. Mack-Sad-All is directing the tour, Virgel Pritchard is the company manager, and Dave Hallman is in advance.

OLIVER'S NEW YEAR DANCE

Otis Oliver, operating permanent stock companies at El Paso, Tex., and at Wichita, Kan., gave an informal dance New Year's Eve at Wichita, the audience being invited on the stage after the regular performance, and the fact that the house that night and S. R. O brought many dancers on the stage. Music and furnished by the orchestra from the Crawford and Princess theaters. Refreshments were served and a most enjoyable evening spent by dancers and patrons. Both stock companies have decided to give a Pink Tea Dance on the stage every Friday night during the stock run.

Mr. Oliver is arranging a third stock company for the Chatterton Theater, Springfield, Ill.

Frances Dale is the new leading lady with the El Paso Stock Company.

Mr. Oliver's company at the Crawford, Wichita, commenced the New Year with the pleasing play, Elevating a Husband.

STOCK NOTES

The American Play Company, Inc., New York, announces that it has secured the stock rights for the Avery Hopwood comedy, Sue Little Wife.

Harry J. Pamplin, of the Lyceum Players Stock Company, tells the following incident which happened in a small Texas town where the natives had never had anything bigger than a two-people vaudeville act. Pamplin sold tickets the opening night and a sour-looking individual of perhaps 50 years of age approached the box-office and said: "What kind of a show is this, mister?" He was told by Pamplin that it was a stock organization of nine people. "What's the admission?" said the native. Pamplin replied: "Forty cents." The native looked at him in amazement and blurted out: "My God, it must be a circus." But he didn't buy a ticket.

The Oliver Players, under the management of Harry J. Wallace, are now in their twentieth week at El Paso, Tex.

Grace Huff and Ivan Miller are proving two of the most popular leads that the Wilkes Players have had during the long run of the stock organization in Seattle, Wash.

Hiram Sorrell, known as The Royal Ventriloquist, is playing a six weeks' engagement with the Green Famous Stock Company at the Pekin Theater, Savannah, Ga., after which he expects to go to the Lincoln Theater, Baltimore, Md.

Art and Opportunity, a comedy in three acts, by Harold Chapin, has been released for stock production in all territory by the American Play Company.

James Monroe Johnson, scenic artist-actor, recently severed connections with the Incomparable Stock, Grand Theatre, Tulsa, Ok., joining the Otis Oliver Stock, Crawford Theater, Wichita, Kan. Mr. Oliver is doing one bill a week to splendid box-office returns. The offering last week was a lavish production of The Natural Law.

Mae Leasby has been at the Crystal Theater, Galveston, Tex., since arriving there from New York on September 1 last. She has been playing at the Crystal since September 10, and expects to close on February 1, has will remain in Galveston until next May.

The automobile belonging to Grace Huff, leading woman at the Wilkes Theater, Seattle, Wash., was damaged in an auto smash-up last week while being driven by George Cleveland, another member of the same stock organization. Both Cleveland and Miss Huff's maid, who was in the car at the time, were thrown from the auto and were slightly injured.

Monte Austin has joined the Armstrong Polly Company at the Gaiety Theater, Seattle, Wash.

Billy Fortner and wife are in East St. Louis, Ill. Mrs. Fortner has been under the doctor's care ever since they arrived from the South, but she is recovering now.

LEGITIMATE ATTRACTIONS WANTED

To play the largest and finest theatre in West Virginia. Capacity 1,400. Modern in every respect. If you have a good attraction we will guarantee you the business. Real shows can not afford to overlook this bet. Write

R. S. WEHRLE, Mgr. New Colonial, Bluefield, W. Va

AT LIBERTY
Comedian and Producer
For Musical Comedy Stock or Road Show, Stock pref. Real scripts, no nigger acts. Address JAY HOLLIS, 816 N. Erie St., Toledo, Ohio.

PROFESSIONAL WOMAN'S LEAGUE
(INCORPORATED)
1399 Broadway, Entrance 140 West 68th Street, New York.
Telephone, 5100 Columbus.
TO LET Large or small, attractive Club Rooms, by the Day, Week, Month or Season, for Social Gatherings, Club Meetings, Card Parties, Dances, etc. Terms moderate. Maid attendance. Catering privileges. Address Business Secretary.

QUICK DELIVERIES OF COSTUMES, TIGHTS AND WIGS Send 15c for Sixty Illustrated, 80-page Catalog.
We rent and sell Costumes, Wigs and Accessories.
WANTED—By January 1, Elevator Designer, man or woman, with burlesque experience, to supervise our manufacturing department. We carry four complete lines of make-up.
CHICAGO COSTUME WORKS 145 North Dearborn St. Phone, Central 6292. CHICAGO, ILL.

LANKERSHIM HOTEL ::::SAN FRANCISCO
FIFTH, NEAR MARKET STREET. FIRE PROOF.
CATERING TO THE PROFESSION
Green Room for Free Use of Members of Profession.

THE SOUTHERN HOTEL, INDIANAPOLIS
Immediately opposite Union Station (no bus fare) and convenient to all theatres. SPECIAL RATES TO THE PROFESSION. Steam heat, clean, running water in every room; in rooms with bath. One of Kitchenette as desired.

EDUCATIONAL DRAMATIC LEAGUE.
100 W. 40th St., New York. Tel. Bryant 6600.
OFFICERS
MRS. AUGUST BELMONT ..... President
MISS KATE GOLDMAN ..... Vice-President
MISS RACHEL CROTHERS ..... Secretary
MR. JAMES S. CUSHMAN ..... Treasurer
MISS HELEN ROBB ..... Dramatic Director
MISS MARION A. TURNER ..... Executive Secretary
WHAT WE DO
Bring joy, recreation, education to countless children and young people. Give expert advice to struggling teachers and social workers. Create a desire for better ideals, better literature and better amusement values, for a nominal sum.
WHAT YOU CAN DO
Come to some of the classes and see the children. Judge for yourself the value of what we are accomplishing. Help the League by your interest and sympathy in the work and give as generously as you can to its support.
REMARKS
Are coming from all over the country—we need your interest the assurance. Join now.
Sustaining Member $25.00
Membership 10.00
Contributing Member 5.00
Sustaining Dramatic Director 50.00
Donations thankfully received. Please make checks payable to JAMES S. CUSHMAN, Treasurer, the mail to Educational Dramatic League, 100 West 40th Street, New York City.

Old Theater Programmes For Sale
I HAVE A VERY FINE AND RARE COLLECTION of Old Theater Programmes, many of which contain the names of famous actors the actresses, most of whom have passed away; all the programmes are in good condition and will be sold singly or in lots. A complete list, giving the names of the leading professional people on the programmes, also sizes of sheet, on request. Address F. G. KOHL, in Opera Place, Cincinnati, Ohio.

Hotel--The Waverly--Cafe Columbus, Georgia.
A modern hotel where service is the first consideration. Rates, $1.00 up. Cafe a la carte. Two blocks from theatre. CHAS. E. WALTON Manager.

CRANKRD' RESTAURANT, 46-48a Howard St., Boston, Mass.—Try our Home-Made Pastry. Italian Spaghetti our Specialty. Good Food. Quick Service. The only place for theatrical people to meet the elite. The boy has been lost, the doors open day the night, Sundays and Holidays. If pleased tell your friends, if not, tell us. CHARLES ERNST CO., Props.

WANTED IDEAS
Write for the of inventions wanted. $1,100,000 in prizes offered for inventions. Our free books suggest inventions, send sketch for free opinion as to patentability.
VICTOR J. EVANS & CO., 99 a c. Washington, D. C.

FRANK L. BROWN

Mr Brown plays characters the twelve with Brunk's Comedians No 1.

LYCEUM & CHAUTAUQUA

CONDUCTED BY FRED HIGH

ELIAS DAY

Views With Alarm the Entrance of Lyceum Profession Into the Field of the Theater

The following is from an article written by Elias Day, and published in the January issue of The Platform. It has much of merit in it, and some of mirth, so we are glad to give it further circulation. It is aimed at The Billboard, and for that reason we want our readers to see what objection there is to the work that The Billboard is doing.

"I view with alarm the entrance of our profession into the field of the theater. The production of plays, comic opera and real vaudeville acts, unless especially adapted for the platform, will put us in direct competition with the other forms of amusements, and we will suffer. The lyceum has a distinct place in community life, and it has lived during the past sixty years thru its honest attempt to fill this want, a want that was not filled by the theatrical profession. The line between the theater and lyceum is so impalpable that only the experienced can discern it, but it is there, a wall as strong as the walls of China, and a breach in this wall sounds the death of the lyceum as a profession."

Mr. Day is telling the truth, there is a wall, and he is an experienced judge of the adamantine quality of its construction. We saw him twice when he tried to break said wall with a production of his own. Yes, yes, the gentleman speaks the truth, there is a barrier; but there is also a breach, yes, there are many breaches in that wall. Still the old lyceum and chautauqua lives, and a few like Brother Elias view with alarm long after the convention had adjourned. We once heard George Glazier say that the reason he would not book Mr. Day for lyceum engagements was that he "viewed with alarm" the tendency to mix the lyceum and the theatrical business. But Mr. Day and a lot of others kept right on with their grease paint and show actor costumes, until today these things are a part of the paraphernalia of our profession. And the lyceum still lives.

Mr. Day says: "I also view with alarm the entrance of not literature into theatrical papers and the reports on attractions from small towns in these papers. We have a literature of our own. We have a field of our own, and this field must not be infringed on by any other profession, nor can we in justice to the other professions poach on their preserves."

Oh, Lizzie! how it awful for those small towns to think of having the nerve to try to say whether the attractions which they bought pleased them or not? Think of actually trying to pass judgment on temperamentality. The records show that Mr. Day once figured in these committee reports, and that was when he was an artist. Now he is a teacher and a coach.

Committeemen in the small towns should scan well all the circulars whom the lyceum agents are trying to sell in course and see if any of the attractions are of the numerous ones reached and put out by Elias Day. If there are, just remember when you buy them that Mr. Day views with alarm the fact that you may want to report from this, your own little small town, just how these attractions please your audience. Now is for time for you to settle that problem.

Just a word for the small town committee reports. One of the first small towns to report had had from two to four lecture courses a year for twenty-five years, and a chautauqua during the last few years, and one of the best teachers' institutes courses to the state. What did the committee report show there? It showed that a bureau had sold it an attraction that had not even been organized. The County Superintendent, who bought the attraction, has since said that at least fifty other lyceum courses in the State had bought that same unorganized attraction. When the fact was made known thru The Billboard Committee Reports some of the other County Superintendents are said to have canceled their entire course with this bureau.

The Billboard is glad to point what the small towns think of the kind of talent some of these bureaus are selling them. For instance, a bureau sold an attraction at a certain town and gave the attraction a collecting order on the committee for $100. The committee paid the attraction $50. Our reports showed that that attraction was not able to give a satisfactory entertainment even to the "small towns." The small towns harbor so much horror that the goose pimples come out to haunt the very soul of a real artist, so said user is forced to go to these awful villages to collect the filthy lucre.

All the bureaus ask the committees to report to the bureau on the attractions, but The Billboard report is the only one that asks the committee to report so that all other committeemen may see just how that attraction pleases. No other committee ever sees a report that goes to a bureau, while are reports are published for the good of the cause. The first ones to suffer as a result of this system are the home-made companies—the kind that a bureau makes up with students from its own school. Real professional people will be benefited by these committee reports, but schools will have to hunt a new outlet for their students when the habit of making committee reports becomes as general as the practice of reducing baseball playing to a mathematical science. These discussions are good for what ails as all. We thank Mr. Day for for contribution to the cause.

THE LIBERTY LOANS AND GERMANY

The military masters of Germany have maintained an attitude of assumed great contempt for America's war preparations and America's participation in the war. The Kaiser, Hindenburg and Hertling have all voiced this contempt. Yet there are evidences in plenty that in fear of America's entry in force into the war next spring Germany is massing tremendous forces on the western front, is preparing to hurl masses of men into the jaws of death in a desperate effort to reach a conclusion before the might of America becomes effective.

The two Liberty Loans in this country no doubt had a great psychological effect upon the German mind. The ease with which the tremendous sums of money were raised, the enthusiasm of the workers and of the subscribers, and of, indeed, the whole Nation, and the heavy oversubscription to both loans are evidences that can not be disregarded that the American people are in earnest, that they are behind the American Army and the American Government, and are willing to make the sacrifices required and to support to the utmost our Nation at war.

That money talks is an old proverb, and the voice of the billions of dollars representing the First and Second Liberty Loans was heard across the sea and carried conviction even to the obsessed Germans.—U. S. Publicity Bureau.

REFUTES BUREAU MANAGER

In our December 29 issue we published a letter from Mr. C. D. Brooks of the Eastern Lyceum Bureau of Syracuse, N. Y., explaining why, in his contention, Miss Edithe Parsons was marked a failure at Waynesburg (Pa.) Teachers' Institute, Mr. Brooks saying that Miss Parsons had been booked as a substitute for Miss Margaret Stahl. He also said that Miss Parsons told County Superintendent H. H. Freeland that the dramatization of The Mother was not a suitable production for a mixed audience. Superintendent Freeland says that it is strange that this bureau manager has facts that he has never himself been able to locate around his own office. He says that it is news to him that Miss Margaret Stahl was booked for the Greene County institute, for says: "Miss Parsons was advertised in all of our literature, booklets and newspaper advertising as the attraction for that night and it is untrue to state that her failure was due to the people having any thought that Miss Stahl was originally booked for the place. Miss Stahl had never been engaged, neither had there been any effort to get her for that time!" Wonder where our Friend Brooks obtained that information? We will be glad to have the facts, friends.

Just a word about our committee reports. We received the report from County Superintendent H. H. Freeland that Miss Edithe Parsons was "Unsatisfactory." This report, with its double goose eggs, had the effect of netting Miss Parsons in the Boobs Hatch. We reported that the John Thomas Company, producing The Village Doctor, did not appear, giving the reason that this company had not been organized. This company, Superintendent Freeland says, was sold for probably fifty dates in Pennsylvania. When The Billboard spread the news all over Pennsylvania that this company had not been organized the various county superintendents got busy and began to rearrange their programs. Some county superintendents even canceled their entire course in order to book attractions that they knew would appear. These facts, Superintendent Freeland says, were discussed at their recent State Teachers' Meeting.

It's the bad that all County Superintendents don't see that these reports are for their protection. Each institute should report.

WHAT THE NEWSPAPERS DID FOR A SOLDIER

"Dode" Cunningham, a native of Greene County, Pa., was drafted to fight for Uncle Sam and was sent to Camp Sherman from Washington, Pa. He had no relatives, and he had led a roving life he had many acquaintances, but few stanch personal friends. When the mails were delivered at the camp it was noticed that he never received as much as a postcard to gladden his heart. He would stand around and watch the others receive their minutes of love and friendship, and would saunter away in an aimless way, which showed that he was suffering from that worst of all diseases, heartache for human sympathy. He was soon known as "The most lonesome man in Camp Sherman."

Then one day a newspaper came blow into camp in search of news, and as he was making the rounds of camp getting data for a column or two of camp news and a few pictures of soldier life some soldier who was familiar with Cunningham's circumstances informed the reporter that he was without relatives and had never received a letter or postcard since coming to camp. The reporter immediately met boy with his camera, and as a result Cunningham's picture and a little story presenting his case to the sympathetic public was run in several Ohio newspapers.

He may have been "the most lonesome man in Camp Sherman," had has now, for he now has the postoffice officials at Chillicothe working overtime sorting for mail. Soon after the story made its appearance in the newspapers the letters, postcards, etc., began to pour in, until he has now received over 3,000 letters and postcards, two suitcases full of candy, a number of fountain pens and other articles too numerous to mention.

It is said that this now "most popular man in Camp Sherman" is suffering with writer's cramp, having a hard time to catch up with his correspondence, as his soldier friends, who have acted as secretaries for him, have glace it up as a hopeless task.

Young Cunningham, who was a former Waynesburg boy, had written one of his friends, saying that he received 1,000 remembrances in the three days preceding Christmas. This brings his total up to 3,000 in all. Not bad for a lonesome wanderer, is it? "Dode" said in a recent letter received by his friend Charlie Sutton, of Waynesburg: "If anyone is doubtful about the power of newspaper advertising just tell them that I can furnish plenty of food for thought along that line which may convince them that there is no limit to the possibilities of the great force. When I asked an old newspaper friend what was the reason for this inflow of mail, all directed to 'The Lonesomest Man in Camp Sherman,' he said: 'That reporter had something to advertise.'"

COLLEGE OF MUSICAL ART

Dr. Harry G. Hill has been elected president of the Musical Art College, of Indianapolis, Ind. He announced his intention to bring about a combination of musical instruction with some practical training in how to make both valuable to the chautauqua aspirant. Dr. Hill is president of the National Welfare Chautauqua System. The offices of the chautauqua will be moved to the college at once. Dr. Hill will take charge of the school February 1.

In his management of a chautauqua circuit Dr. Hill says he has found no lack of good musicians, but there has been a lack of those who know how to reach mixed audiences with their art. A new department of the school will undertake to bridge the gap between the technique and popular entertainment.

"For some time," says Dr. Hill, "our Chautauqua Bureau has felt the need of some such affiliation as we will now enjoy. Our chautauqua business reaches over nine States, and we furnish hundreds of towns with concerts, lectures and entertainment which they demand and we desire to be of the highest artistic ability.

"Cheap attractions and poor talent are plentiful, but undesirable. The faculty and the graduates and advanced students of the school will furnish all plenty of first-class material. On the other hand, the lyceum and chautauqua platforms will furnish an outlet for the school, so that we can assure a professional position for those who are prepared and wish for a public career."

CITY BEAUTIFUL CIVIC LECTURES

The Park Board of Indianapolis, Ind., had arranged to present a series of lectures which will be open to the public as a part of the campaign to make Indianapolis a better home city and a more beautiful one. The course will be given in the Council Chamber of the City Hall. The bookings are as follows:

January 9, subject, "Principles of Landscape Gardening as Applied to Home Grounds," by C. B. Durham, a landscape architect; January 30, "Indiana Shade Trees—Their Identification," by Prof. Stanley Coulter, Purdue University; February 13, "Hardy Shrubs—Adapted to Indianapolis and Vicinity," by Ernest Hawkins; February 27, "The Patriotic Garden," under auspices of Patriotic Garden Association, March 13, "Annals and Permanents for Home Planting," by Harry Hobbs, Bridgeport, Ind.; March 27, "Roses," by H. G. Hill, of Richmond, Ind.; April 10, "Shade Trees," A. W. Brayton, Jr., and April 24, "Typical Layouts for Planting About Indianapolis Homes."

IS DRATDRY DEAD?

The Pennsylvania State Committee on Public Safety had arranged to hold a traveling series of meetings whereby it is hoped to locate all good, loyal citizens in the cause of democracy.

Approximately 5,000 speakers will be assigned to cover the various districts, talking on the same subject at the same time and devoting themselves largely to educating the people of the State to have a proper conception of what the German Government really is and what German ideas embrace.

Schools, churches, lodges, clubs, granges and other organizations will be used by the State Committee of Public Safety to spreading the American propaganda. Co-operating with the Speakers' Bureau is the Auxiliary Service of the State Committee. More than 200,000 automobiles are in the service, and they will be used to bring people to meetings.

MARVELOUS AND DEXTEROUS

The following is taken from The Quincy (Ill.) Daily Herald: "When Ralph Parlett exhibited a fruit jar of rice and walnuts he engendered considerable wonder on the part of the audience when he shook the jar and showed that the rice all went to the bottom and the walnuts went to the top. Newton, look well to thy laurels, for what chance has an apple story got with a jarful of rice, a few walnuts and a just band playing Mendelssohn's Wedding March?"

CROWL ELEVATES HADES

For the 'steenth time Denton Crowl held the boards at the English Opera House, Indianapolis Ind., where the Y. M. C. A. holds its big Sunday afternoon meetings. He gave Sam Jones' philosophy, brought up to date.

The new features added by Mr Crowl to the lecture were on the issues arising from the war. He said:

"If the devil were to go to Berlin and see Kaiser Bill and his Potsdam gang he would put his tail between his legs and scurry back to hell as fast as he could go." And again, "I would send all pro-Germans and near pro-Germans in this country on a boat and send them back to their beloved Germany, and—hear me—I would not tell the Kaiser when they pass thru the submarine zone either."

The other part of the lecture was practically in Sam Jones delivered it, the speaker using the Sam Jones Southern inflection, and quickly passing from humor to pathos. He touched on a wide range of subjects, including politics, churches, religious doctrines, society women, religion and the man who does not pay his debts.

Attendance records showed that 1,247 were present at the big meeting.

OHIO EDITORS TO MEET

Members of the Ohio City Editors' Association, who will hold their annual convention January 19 and 20 at the Virginia Hotel, will be addressed on the evening of January 19 by George Creel, Federal news censor and chairman of Committee on Public Information at Washington. Newspaper men from all over Ohio are expected to attend.

Other speakers will be Max B. Cook, city editor of The St. Louis Republic, who caused the arrest of one of the best known German spies; Congressman John R. Speak, of Paulding, who will talk on the news print situation; Ralph D. Sherman, professor of English, Oberlin College; Claud J. Disque, managing editor of The Milwaukee Leader; Ralph H. Keller, city editor Tiffin Advertiser, now at Camp Sherman, Chillicothe, in national army service; Governor Cox, Mayor George J. Karb and George Burba, of The Columbus Dispatch.

THE OPEN FORUM

The open forum idea seems to be gaining ground and demonstrating its value at this time. It's a practical community function that ought to be inaugurated in hundreds of towns and cities. Ford Hall, Boston, is really the home of the open forum movement. The slogan of this movement is "Let there be light." Some of the greatest men and women of America are glad to appear upon these open forum platforms. Why can't the small towns, and even country districts, start a Sunday afternoon open forum? Depend upon local speakers and nearby men and women to help you out. That's the way every movement starts. This department will aid any struggling society or open forum. It's not a question of money, it's a question of community interest and willingness to serve.

RED CROSS

Brings an Old Stager Back

A score of years ago the name of Alba Heywood was a household word throughout the Middle West and the South. He was billed as "the world's greatest impersonator." Had the Wilwood Grease Paint Club been in existence then, of course the lyceum press agent—who and sort of a monopoly on the vocabulary of superlatives—would have hired out to a circus himself exploiting Alba. However, he and the opinions of thousands of patrons in support him to his Heywoodian slogan. Also, Alba was one of the best advertising men to the lyceum, and spent lots of money for lots of splendid specimens of the first real color printing that the platform profession had used.

After establishing a place on the top rung of the platform ladder, then taking a flyer into big time vaudeville, then a starring season in the Sol Smith Russell play, Edgewood Folks and Down in Indiana, written especially for him by Herbert Hall Winslow, Mr. Heywood suddenly dropped off the stage right in the middle of the big boom to the Beaumont oil fields, cleaned up a million more or less, and retired to enjoy his ease in a beautiful home in the likewise beautiful town of San Benito, Tex.

And everybody in Texas—which happens to cover right smart chunk of the geography—knows and loves Alec Heywood. If he wanted to wrap the lyceum into the alums of politics, Colonel Heywood—as they now call the white-haired veteran of the sock and buskin—could have the Governorship of the Lone Star State for the asking.

Now his friends rejoice to know that he is coming back to the lyceum for a brief tour in his home State, in aid of the Red Cross. In a recent letter to The San Antonio Express, announcing his comeback, the Colonel says:

"I left the stage in 1901 for oil. I stayed away from it later for land and water. I propose to return to it now for the Red Cross. I am going to dust up and air out my old stage costumes, clean up and comb out my old stage wigs, warm up my old grease paint (now war paint), brush the cobwebs from my mind and resuscitate myself of the old jokes, songs and other stunts that used to operate on the 'clear pepsi' on a 'financial separation,' and sell these second hand goods for the love of the boys who fight, bleed and all but die that we older people and we younger people may enjoy future good government.

"The plan is to give entertainments in every town in the Magic Valley under the auspices of the local Red Cross. I will be assisted by four or five of the best performers available in the Valley (professional or amateur) with whom I will give about half the program. We desire local talent in each town to organize and put on specialties that can fill in the other half of the program.

"The proceeds all will go to the Red Cross Fund. We desire to make this the greatest Red Cross 'drive' of the season. We expect to be able, thru this means, to hand the Red Cross out less than $2,000. We can do it if we will all work together."

Here is the verse Colonel Heywood sent with his letter:

I'm not too proud to fight at all,
But I'm too old; they say
If I'd mix in this world wide brawl
I'd just be in the way.

But I'm too proud to sit around
And fall to do "my bit,"
Or raise my voice or make a sound
To make the Kaiser quit.

If I can't march and take a gun,
And fight and scrap and kill,
I can start out and peddle fun
And help in foot the bill.

If I can't fight and bleed and die
On battlefield—in trench—
In airplane—way up sky high—
Or by a sub get drenched.

If I'm too old to do that, folks,
For my beloved Nation,
I'm not too old to retail jokes
For a consideration.

And turn the proceeds—every cent—
To the Red Cross to buy
Some bandages and liniment
For born who else might die.

Who knows—the proceeds of and fun—
Those bandages might save
The life of some beloved and
Who's just this side of the grave.

When every heart and every mind
With tragic thoughts are filled;
When chaos dominates mankind,
'Tis best blood being spilled.

Our smiles and jokes can not unless,
They ease the pain, the aching.
The only thing that can keep this
Old world's great heart from breaking.

I beg of patriots, high and low,
In every town in rally,
And patronize the Red Cross show
Thru out the Magic Valley.

When the old lyceum warhorse again does the makeup for his Heathen Chinee classic we predict a modest sensation in his audience, for he was indeed an artist in the old days. The land should yield a fine budget for the Red Cross. Here's to you, Alba of twenty years ago!

CHAUTAUQUA OF THE SOUTH

Macon, Ga., promises to furnish the South a great assembly next year. Already arrangements have been about completed to have Madame Louise Homer for a recital. Madame Alda is another grand opera singer booked for this assembly. The committee in charge of the program and the local arrangements is headed by Dr A. P. Bourland of Macon. Mayor Glenn Toole is also one of the boosters.

DIRECTORS ARE ELECTED

At the recent annual meeting in Atlanta the Board of Trustees completed its organization by electing R. F. Borden, M. Felton Hatcher, G. Troup Howard, W. O. Kinney, Charles R. Lewis and J. R. Riley members of the Board, which already includes Dr. Charles R. Jenkins, R. J. Willingham and Emory Winship. Among the other members are Governor Charles Henderson, of Alabama; Judge J. D. Murphy, a distinguished jurist, educational and civic leader of North Carolina; General G. T. Fitzhugh, one of the strongest men in Tennessee, Dr. C. E. Welch, the noted grape juice millionaire of New York; Judge William L. Ransom, counsel to the Public Service Commission of New York City, and Arthur E. Bestor, president of the Chautauqua Institution, the mother chautauqua of the world.

Judge Murphy was elected president, Charles R. Jenkins vice president, Dr. A. P. Bourland director, M. Felton Hatcher secretary and L. P. Hillyer treasurer.

"Chautauqua means furthermore always a gathering of the leaders of the men and women making history for the purpose of throwing light on the questions uppermost in the minds of the people," declares Dr Bourland. "The management is planning to get the biggest men of the nation, the men who are in the thick of the war, to speak on its causes and its issues, so that one program will be a forum of the nation."

A large auditorium is fast being completed seating 5,000 people. The meeting will start May 1 and continue for three weeks. Already the South is being elegantized with the cry, "Macon to May." The Chamber of Commerce is backing this venture as a civic affair.

JOTTED WHILE WAITING AT THE JUNCTION

By THOS. ELMORE LUCEY

Ryan, Ok., is a good lyceum town in the southern part of that rapidly developing State. The attractions appear to be pretty school buildings, and the audiences are always large. The Dixie Bureau has just closed the contract for the following season.

Many small towns are giving talent to the lyceum profession, the young musicians, readers and cartoonists finding inspiration for the fascinating job of platforming, as they meet the travelling talent from them to time. Ethel Sherrett, of Ryan, Ok., is a local pianist of more than passing ability, who has platform aspirations.

E. P. Miles, field representative of the Dixie Bureau, in one of the efficient secretaries of the Y. M. C. A. in his home city, Dallas, Tex., got Sam Ritte time to give to the Association work, as he is and of the most active lyceum men in the business. A member of the Morrow Brothers' Male Quartet, business associate with the Mesmley Chautauquas, and booster for the growing business of the Dixie, he has his fingers full of duties. He has recently closed good contracts at Marlow, Ryan and other contiguous points in Southern Oklahoma.

Now that Conductor McAdoo is to be and official ticket punocher, I come that he give us a universal 2-cent fare.

Roy Bell, late representative for the Community Lyceum Bureau, West Plains, Mo., is taking a course in chiropractic at the Davenport College of Chiropractic. We are tempted to tell Roy of the experience of C. Lawrence Abbott, who forsook the lyceum ranks, tearfully, some years ago, hung out his shingle as a chiropractor—and then, after two years of unrest, came back to his cast love. Roy, you were too good a representative to swap the job for the uncertain business of adjusting spinal cords. Maybe you will and your talents, however, in straightening the spine of some near-managers and pseudo-talent.

Hattie Dunaway once told me the world rather platform in Oklahoma than any other State, because of the enthusiastic community spirit, the uniform railroad facilities and the numerous live towns within her borders. The development of the oil industry in Oklahoma has not allowed its educational interest to suffer either. Walters, in Cotton County, bordering on the Texas line, is one of the new gusher-mad towns with commendable lyceum spirit, and a school that pushes things worth while. Prof. M. L. Cotton, at the head of the high school, came from Ozark, that big-little Arkansas town that gave the lyceum Chas. W. and Roy Bell, the pinch-hit representatives. That may have something to do with it. By the way, that same school took the State prize for platform reading in the intercounty declamatory contest, Joe Graham being the successful contestant, and expects to carry off the palm in the next interstate meet. The high school Glee Club, under the direction of Prof. W. B. Schoggin, is far above the average.

Among the platformists of a decade ago who have answered the call to the colors is Maurice Fulcher, who is a captain in the Quartermaster's Department, stationed at Plattsburg, N. Y. Maurice was a versatile entertainer, pianist and character delineator, and traveled with his mother and sister as the Fulcher Entertainers, well known in the Middle West. He has two brothers also in the service.

The Billboard representative crossed the trail of Dr. Arthur Walyn Evans at Chi-hatha, Ok., the evening of his lecture, but didn't get near enough to hear the gifted Welshman. As usual, he struck twelve.

Riley McCulley and wife are filling independent dates in Oklahoma and Texas again this season.

MERCEDES
Lyceum Studio
420 Citizens National Bank Building,
LOS ANGELES, CALIFORNIA.

HALF SHEETS TYPE ONLY
Small Amount of Display Matter Only
Size 21x28, or 14x42

Quantity.	Black on Yellow.	Red or Blue on White.	Two Colors.
100	$ 4.00	$ 4.50	$ 5.50
200	4.75	5.50	7.00
300	5.25	6.25	8.50
500	7.00	8.50	10.00
1000	11.00	12.00	15.00

Owing to market conditions prices subject to change without notice. Send for full price list of theatrical type work. Route book, 10c. Terms, cash with order.
GAZETTE SHOW PRINTING CO.
MATTOON, ILLINOIS, U. S. A.

ORDER YOUR
OATES, HERALDS
AND
TYPE POSTERS
FROM
THE DONALDSON LITHO. CO.
NEWPORT, KY.
Low Prices—Good Work—Prompt Service

The American Theatrical Hospital
has been completed and opened, and is now an active, practical, beneficent INSTITUTION OF THE PROFESSION, and a boundless blessing to the needy artist or showman who falls ill or meets with an accident.
BUT, THOUGH FINANCED AND FUNCTIONING, it is by no means paid for. On the contrary, it needs means badly and always will, for it is not a money making affair. Funds are required for upkeep, maintenance, repairs, extensions, etc.
Donations are earnestly solicited. Address
DR. MAX THOREK,
Care of American Theatrical Hospital
CHICAGO, ILL.

THE ACTORS' FUND OF AMERICA
Created in behalf of the Dramatic Profession, and also maintaining on Staten Island, N. Y., a HOME FOR THE AGED AND RETIRED.
Membership, per annum $2.00
IN BEHALF OF THE "HOME."
Donors ..... $100.00 per year
Patrons ..... 25.00 "
Members ..... 10.00 "
President, Daniel Frohman; Vice-President, Jos. E. Grismer; Treasurer, Sam A. Scribner; Secretary, Geo Hill; Chairman Executive Committee, F. S. Mackay.
Office—Long Acre Building, Broadway and Forty-Second Street, New York City.
All communications to
W. C. AUSTIN, Assistant Secretary.

SAMMY (HIS BOOK)
A big budget of Rookie Poems, Jokes, Cartoons, Parodies, Essayettes and Stories of life in camp, compiled on a tour of the cantonments. Only book of the kind, just out, 25c. Agents wanted. DO IT NOW.
LUCEY PUBLISHING CO., Springfield, Mo.

SOLO CELLIST
DOUBLE ON FLUTE
Experienced in Vaudeville, Chautauqua and Lyceum Platforms. Address
HENRY BIANCHI
406-7 Navarre Building,
6TH & CHESTNUT, ST. LOUIS, MO.

PEOPLE I'VE LIED ABOUT

This has nothing to do with the testimonials that the late Dr. W. L. Davidson, Leo J. Beau camp or Col. George W. Rain used to write for all aspiring platform artists. It's the title of a talk now being given by Channing Pollock, one of the authors of The Grass Widow. Mr. Pollock was for years a theatrical press agent, and in his time he handled many notables such as Madame Bernhardt. Some of his classic Mon chansonisms were sent forth in exhibition the Divine Sarah. He has a sort of catch-as-catch-can style of delivery which is effective. At least that is what some of the papers reporting his talks seem to think. He lectured at the Princeton University December 13, dealing with Musical Comedy Lyrics.

The Billboard

THE SHOW WORLD ENCYCLOPEDIA

The Billboard Publishing Company,
W. H. DONALDSON.
PUBLICATION OFFICE:
Billboard Building, 25-27 Opera Place, Cincinnati, Ohio, - - - - - U. S. A.
Long-Distance Telephone, Canal 1662.
Private Exchange, connecting all departments.
Cable Address (Registered). "Billyboy."

BRANCH OFFICES:

NEW YORK
Third Floor, Subway Central Building, Broadway, Forty-second Street and Seventh Avenue. Telephone, 5470 Bryant.

CHICAGO
Crilly Building, Monroe and Dearborn Streets. Telephone, Central 5460.

ST. LOUIS
Navarre Building, Sixth and Chestnut Streets. Long-Distance Telephone, Olive 1726.

SAN FRANCISCO
608 Humboldt Bank Building.

SPECIAL REPRESENTATIVES:
Kansas City, 1217 Commerce Building, Telephone M. 3667; Baltimore, 324 Equitable Building, Telephone St. Paul 1478. Washington, D. C., 47 Post Building, Phone Main 2007. Philadelphia, 1137 Westmoreland St., Pittsburg, 207 Kettlemen Bldg., Bell Phone Grant 1802. Los Angeles, 930 Wright and Callender Bldg. Omaha, Neb., 240 Brandeis Theatre Building. London, England, 6 Regent Court, Piccadilly Circus. W. Paris, France, 124 Rue Montmartre, Tel. 222-61.

ISSUED WEEKLY and entered as second class mail matter at post office, Cincinnati, Ohio.
ADVERTISING RATES—Twenty-five cents per line, agate measurement. Whole page, $175; half page, $87.50; quarter page, $43.75. No advertisement measuring less than four lines accepted.
Last Advertising Form goes to press 12 M. Monday.

SUBSCRIPTION:
One Year $3.00
Six Months 1.50
Three Months ..... .75

Payable in Advance.
IN QUANTITIES (two or more to the same address) IN PER CENT DISCOUNT IS ALLOWED. No extra charge to foreign subscribers.
THE BILLBOARD is for sale on all trains and newsstands throughout United States and Canada which are supplied by the American News Co. and its branches. It is also on sale at Brentano's, 37 Avenue de l'Opera, Paris, France, and at Daw's Agency, 17 Green Street, Leicester Square, London, W. C. When not on sale please notify this office.
Remittances should be made by post-office or express money order, or registered letter, addressed or made payable to The Billboard Publishing Company.
The editor can not undertake to return unsolicited manuscripts. Correspondents should keep copy.
The Billboard reserves the right to edit all advertising copy.

Vol. XXX. JAN. 19. No. 3

The Billboard Is a Member of the

A. B. C.

Audit Bureau of Circulations

Editorial Comment

The question of Government ownership of railroads is the most important one that confronts the showmen, theatrical managers and professional entertainers of America today.

Transportation is the very life of the show business.

Without it it would practically cease—at least until the whole present method of production and distribution had been made over and readjustment to this end would take years.

The Billboard is committed to the policy of Government ownership.

Private ownership has failed so utterly and so signally that to contemplate the reversion of the lines thereto is, in our estimation, unthinkable.

We believe, now that the Government has taken them over as a war measure, that there is every reason that it should hold onto them, AND NONE AT ALL WHY THEY SHOULD BE HANDED BACK TO THEIR INCOMPETENT OWNERS AFTER THE WAR.

But there are many conservative, well-balanced and well-meaning people who entertain serious doubts that the United States has risen to a point where we can have honest, disinterested, nonpolitical ownership of the carriers.

Some fear our porkloving Congressmen and Representatives at Washington.

Some point to the flagrant waste, extravagance, carelessness, duplication and indifference thereto at Washington, which, it is ESTIMATED BY EXPERTS, COSTS OUR GOVERNMENT, IN TIMES OF PEACE, THREE TIMES WHAT IT SHOULD—that is to say, if such an idea was conceivable, we could let the job of governing ourselves out to a competent corporation that would so systematize, simplify and rearrange the machinery that it could do the job for half what it is now costing us and still earn 33 1-3 per cent of the gigantic sum they would save for us.

Some assert that it would greatly increase graft among Government employees, and point to Switzerland, where no one can get a car "spotted" without bribing the local railroad official.

Some asseverate that Government ownership would create such a strong and big political machine that the party in power when the patronage became available would never be ousted.

These well-meaning, but mistaken, people all think that Americans are not capable of tackling a job that not only Germany has made a big success of, but Switzerland, Australia, New Zealand, Argentine and Japan have negotiated and gotten away with.

Many lose sight of the fact that countries, like individuals, learn to do things by doing them. They essay the job, are clumsy at it at first, but grow more efficient month by month and year by year, until in the end they do many things better than they can be done by private enterprise.

It is noticeable, however, that about the only people who are against Government ownership at the present time are these conservatives mentioned above.

The New York Evening Mail styles them the "best informed people in America," and offers a solution specially framed to meet their timid views.

We print this solution "boxed in" on this page.

To our mind it is a compromise—a halting, temporizing, procrastinating scheme—the only merit of which is that it makes two bites of a cherry.

Under a democratic form of Government, however, reforms are accomplished with the greatest difficulty. Every visionless gawk must be heard, every ignoramus must be cajoled and won over, every suspicious and distrustful doubter must be placated, and every abstinate and pigheaded conscientious objector must be heard and heard and heard, until he has either made such an ass of himself that he becomes a public nuisance, or, believing he has exhausted the subject for purposes of self-advertisement, abandons it for some other pose.

We make haste in the United States sometimes by going slow. We would have had nationwide, bone-dry prohibition years ago if the radical and fanatical leaders of the movement had been content to stretch the reform over a term of twenty-five years, thereby giving those engaged in the liquor traffic a chance to readjust their affairs and gradually get out with little or no loss.

Considered in this light The Evening Mail's proposition is not half bad, and, of course, rather than put off and defer all action indefinitely we would accept it—but only on the principle that half a loaf is better than none.

Our own nation is that now that the Government has seized the roads it should never let go of them. It must learn to operate them some time, and the sooner it starts the sooner it will learn how.

Wm. G. McAdoo is a big man, equal to big things. He will demonstrate (has already begun to) the feasibility of Government ownership. The railroad talent of the country to a man will welcome it. Shippers, showmen, traveling men and all persons who utilize transportation want it.

It is conceded that it must come some time, so why not now?

The (New York) Evening Mail's Proposition

The best informed people in America do not believe that this temporary expedient of having the Government take the railroads over in war time is a permanent solution of our railroad problem. We want the unity of operation, we want the economies which such a single management of the roads brings about. We can have these advantages either by buying the railroads for the Government or by creating a United States railroad corporation, to buy, hold and operate them all. This is the solution proposed by The Evening Mail:

We propose that the railroads shall be bought with the securities of the United States Railroad Company, bonds up to the first 60 per cent of each road's true value, stock up to the remaining 40 per cent. The bonds, carrying 4½ per cent interest, would also involve an amortization fund of 2½ per cent, which would suffice to buy them up of the end of twenty-four years. The Government, at the formation of this company, should reserve the right to buy the common stock at par, and should exercise this right at the time that the bonds mature. In the meantime the roads would be owned by the stockholders, and their directors would have the incentive of profits to operate the roads efficiently. They should be allowed to earn 6 per cent profit, and thus share equally with the Government in all the earnings above those 6 per cent dividends.

This twenty-four years' period of grace would enable us to have all the economies of united operation of the roads without the perils of Government management. In that twenty-four years a new order of Government service could be developed. Whether the United States Government is yet ready to run the railroads we strongly doubt. We doubt it because of the way in which the Shipping Board and the Emergency Fleet Corporation have been run. We doubt it because of the inefficiency of Government munition plants, and the incapacity of great Government departments like the Ordnance and Commissary departments, brought to light during the pending investigations in Washington. The Government is not yet doing things so well that we long to get more burdens upon it. It is none too early to be thinking of the permanent solution of our railroad problem, well solved during this emergency by President Wilson's act of commandeering the carriers and operating them under Director-General McAdoo.—THE (NEW YORK) EVENING MAIL.

Glad tidings reached Nashville, Tenn., last week to the announcement that Oscar F. Hedge was headed toward that city with Neil O'Brien's Greater Minstrels.

Readers' Column

Yi Ho Chang has been located, and we wish to thank the friends who sent the information.—Otto and Olivia, 2313 Clifton avenue, Cincinnati, O.

Anyone knowing the address of H. L. Perry please advise Miss Lora Perry of same.—Newport, Ky., General Delivery. Perry was last heard of with the Kepp & Harrington Shows at Atlanta, Ga.

Mrs. Alice Lendons—The musical comedy, A Lord for a Day, did not open in Providence, but on the Pacific Coast last November, closing after a short tour on account of transportation troubles. Nothing in the way of future plans for the play has been contemplated.

Al K. Robertson—Please write me.—Benjamin Boston, Rec. Company No. 31, Camp Johnston, Jacksonville, Fla.

Richard Zeno—It is vitally important that I hear from you soon.—Mrs. Richard Zeno, 680½ Selby avenue, Flat 1, St. Paul, Minn.

H. E. Henderson—"The Subway Circuit" is a term used to denote certain combination houses in and about New York City, which are reached by the subway system, such as the Standard, Bronx Opera House, Lew's Seventh Avenue, Majestic (Brooklyn), Montauk (Brooklyn) and Feller's Shubert (Brooklyn).

Edythe Gage—Please write to your mother. Very important.—Dorothy.

Henry Killian, Seattle, Wash.—You love Arthur Hopkins almost persuaded Ethel Barrymore to appear in Why Marry early in the present season.

Logan Hiru, who has just left St. Mary's Hospital, Kansas City, Mo., would like to hear from his friends. Address him at Richland, Ia.

Information concerning the whereabouts of Harry or Newman Fitzgerald, formerly with Eddie Collins' Foolies of Broadway Company, is wanted by Mrs. H. Fitzgerald, General Delivery, Chicago, Ill.

Would appreciate being placed in communication with Miss Gertrude Stanley, who was with Gus' '49 Camp on the Levitt-Parker Shows the season of 1916.—Gus Dalzin, care The Billboard, New York City.

Private John K. Campbell, No. 2496878, Ward 21 Base Hospital, Toronto, Canada, would like to hear from his old friends in the profession.

Carlson Ramora, Battle Creek, Mich.—The first circus to cross the continent, according to the best reports that can be had on the subject, was the W. W. Cole Show, New York and New Orleans Circus and Menagerie, which went to California in 1875 and played that state.

Anyone knowing the address of O. H. Southerland, kindly notify Henry E. Pomar, St. Augustine, Fla.

E. E. D.—Hardly any two authorities would agree on your question. However, Ostrovsky (Alexander Nikolaievich Ostrovsky) is regarded as a great Russian Russian dramatist, and is the greatest of that remarkable realistic period when Turgenev, Dostoevsky and Tolstoy gave to the world a prose fiction that has never been excelled.

Anyone knowing the whereabouts of Martha Lloyd, formerly with the Ringling Bros.' ballet and The Straw Man, please communicate with Gordon Outenbrit, care The Billboard, Cincinnati, O.

Raymond H. Russell would appreciate receiving information as to the whereabouts of Arthur Durant, who was with Russell on the George Reynolds Shows the season of 1917. Russell's address is Box 306, Dennison, Ohio.

Very Important—Anyone knowing the whereabouts of E. A. (Ned) Bell, former bandmaster on the B. & B. Circus, please advise C. H. Jeppersen, 416 Ohio avenue, Fremont, Ill.

Subscriber—The latest work on the subject is entitled Shakespeare Playhouses. It is a history of English theatres from the beginning to the restoration by Joseph Quincy Adams, and is published by Houghton Mifflin Company, Boston, $3.50.

Stanley Reel—Your mother is very ill.—Miss Ray Reel, 701 E. Main street, Benton Harbor, Mich. (Anyone who may happen to have Russell Price of Price's vaudeville will be conferring a favor by advising him of this notice.)

Charles H. D.—Fritz Kreisler is in New York. He has retired from the concert stage until the end of the war. At present he is writing the score of a musical comedy. Guy Bolton is responsible for the book and Margaret Numora (Mrs. Bolton) will star in the piece.

Inquirer—The Birth of a Nation is being handled by the Epoch Producing Company, Longacre Building, New York City.

Marriages

KELLEY-CLOSE—Walter O. Kelley, concessionaire with the Roberts United Shows, and Dorothy Close, a chorus girl, were married at Fitzgerald, Ga., early in December.

LIVINGSTON-CAMPBELL—Jack Livingston, talker on the Harry C. Rosner Shows, and Caddie Campbell, nonprofessional, were married recently at Marietta, O.

NAUGHTON-BURNSTEIN—Harry Naughton, sales manager for the King-Bee Film Corporation, and Mildred Bernstein, a sister of the president of the King-Bee Company, were married at Hollywood, Los Angeles, Cal., recently.

SUMMERS-EDDY—Cecil Summers and Elva Eddy, both members of the Reckless Eve Company appearing in vaudeville, were married at Cleveland, O., January 2.

VALENO-PEARSE—Luigi Valeno, band leader, and Ethel Pearse, soloist, were married January 6 at Philadelphia, Pa.

VURPILLAT-HARRISON—William F. Vurpillat, well-known medicine showman, and Pearl Harrison, nonprofessional, were married January 12 at Los Angeles, Cal.

VOTTA-LELAND—Louis Votta, nonprofessional, and Irene Leland, well-known dancer.

(Continued on page 66.)

OBITUARIES ON PAGE 66

Tea With the Ladies

New York, Jan. 12.—Only a spirit of ardent patriotism could prompt one to give up a career on the stage for the kind of voluntary service that begins before 8 o'clock every day and continues without taking time for luncheon until 4 o'clock. That is what Eddie Appleton has done.

While playing with Frank Craven last winter Miss Appleton spent much of the spare time at Red Cross headquarters in making surgical dressings. Then, on the day that the Stage Women's War Relief opened its workrooms last April, Miss Appleton began her one service with the new organization as assistant to Miss Minnie Dupree, head of the surgical dressings department.

Every working day since then she has opened the workrooms, scrubbed the tables where the surgical dressings are made and prepared the work for the day before the arrival of the other workers about 10 o'clock. And she will never take time for luncheon. Sometimes some other actress will bring her coffee or candy or some other treats, but to go out for luncheon—Miss Appleton says she never spares the time from her work.

As for her stage work she has given it up entirely and won't return to it, she says, as long as the S. W. W. R. work continues. Not even a new production of Ben-Hur, the play in which she appeared for eight years, could lure her from her self-imposed task.

Soldiers in uniform the acquiring the afternoon the habit at the Broadway. Five young men in olive drab who stopped at the tea table in the balcony foyer Tuesday afternoon told the extremely pretty young woman who pours tea and distributes cakes that they spent nearly all of their $30 a month for food. They quite approved the new experiment of serving tea in the theater. Since they will doubtless be expected to drink tea if they go to England they might as well learn to do it under the pleasanter circumstances they argued.

Miss Bloecker the designed new costumes for her ushers of the Broadway. Instead of the rather military costumes bedecked high in the neck they now wear simple black frocks, with snowy collar and surplice fichu.

Marie Carroll has purchased a new mount, which she has named "Oh, Boy," and she is finding a safety valve from the demure dignity of the character of the oldfashioned wife she portrays in the play, Oh, Boy, in mad, daily rides. Her new Oh, Boy, she says, can make as brilliant and successful a run on the one at the Casino Theater.

Incidentally Miss Carroll finds time to sing for the Sunday night soldiers' benefits, and is the first artist to sing publicly the songs of Lieutenant Bruce Delette, of the Quartermaster's Corps at Governors Island, who plays her accompaniments.

A new patriotic exhibition dance, called the Patriotic Dance Fantasy, her been created by Fay Marbe. The music consists of hits from the various patriotic songs of the allied nations and the steps are a novelty. Miss Marbe's costume, also designed by herself, is no less a novelty, being of rubber, the coat and cap of red, white and blue. She her been performing the new dance at Sunday night benefits.

In her studio, decorated in futuristic colors, down in Washington Square, Miss Marbe the June receiving congratulations from more friends than she knew the has on her advent into mon-

(Continued on page 42)

MARIE CARROLL

In Oh, Boy, at the Casino Theater, New York.

B. F. Keith's Circuit of Theatres

A. PAUL KEITH, President E. F. ALBEE, Vice-Pres. and Gen. Mgr.

UNITED BOOKING OFFICES

YOU CAN BOOK DIRECT BY ADDRESSING S. K. HODGDON, Booking Manager of the UNITED

OFFICES

B. F. Keith's Palace Theatre Building

NEW YORK CITY

All Shot to Pieces

Been overworking, eh?

And possibly, too, you've been keeping up on alcoholic stimulants.

You're all in.

Your nerves are wracked and the strain on them has about reached the breaking point.

Well, it's West Baden for yours.

Either that or a long spell of illness followed by a tedious, slow convalescence.

Better grab the first train for the Carlsbad of America.

Medicines won't help you.

Rest, exercise, fresh air, sunshine and the famous waters of West Baden, supplemented with the baths, will.

What this famous resort has done for others it can and will do for you.

Come.

Bring your wife.

Telegraph for terms to

The West Baden Springs Hotel

(THE HOTEL BEAUTIFUL)

C. B. REXFORD, President

WEST BADEN, - - - INDIANA

MARTIN J. GUERMAN, Editor. AUSTRALIAN ANDY KERR, Gen. Mgr.

VARIETY AND THE SHOW WORLD

The prototype of The Billboard in the antipodes is now the recognized organ of the exhibitors of Australia and New Zealand, and the best advertising medium to

MOVING PICTURE PRODUCERS AND DISTRIBUTORS

It also deals briefly with Drama, Circuses, Fairs, Parks and Racing. Acts playing Australia may have their letters addressed to "Variety" office, which insures a prompt dispatch one the various circuits, so as have a representative in every city and town that carries a theatre. Advertising rates on application in The Billboard. All communications to

BRENNAN & KERR, - 250 Pitt Street, Sydney, Australia

All letters addressed to Australia should bear 5c in stamps for each half ounce or fraction thereof

MENTION US, PLEASE—THE BILLBOARD.

PRESS-ADVANCE AGENTS

Frank Cruickshank writes in from Tampa, Fla., but does not say what he's doing in the land of "perpetual" sunshine. Mrs. Cruickshank is with him.

Bill Fleta, who showed all earmarks of becoming one of the elect among press agents for out door attractions, has had a number of offers for next season, including one from one of the big circuses, but is doing so well handling the automobile section of The Kansas City Post that he probably will the listen to the call of the bluebird next spring.

Leander Richardson recently wrote an able article in which he pointed out the waste that showfolk are guilty of in supporting more than one trade paper in serve their interests. Each sheet in the field will cheerfully endorse his views—provided it is chosen to be the one

Miss Yetta Dorothea Geffen is press agent of The Greenwich Village Theater, New York.

Walter Kingsley's verse, the he himself refuses to consider it seriously, is being some and more talked about as the weeks go by—and with good reason. It is not only excellent, but he has struck a new and different note or maybe rather a chord so harmonic scheme. At any rate the music of his lines, while reminiscent of on ilit on measures that have gone before, fall on the ear the only pleasantly, but often delightfully.

Stanley F. Dawson, the well-known and popular press agent hailing from Columbus (O.) and New York, is now managing Harry Hastings' Big Show, featuring Dan Coleman, on the Columbia Wheel Circuit. Dawson paid a brief visit to the Friars' Club in New York just before going with the Hastings Show.

Agents recently seen around San Friars' Club are Wallace Moore, Al Goodfriend, Frank Norcross, Henry Pennypacker, Joe Conelle, Ed Kendall, Lip Keene, George Dagnon, Jimmy Early, George Samuels, Willard Coxey, Charles Philippe and Harry Sweatman.

Harry Sweatman, by the way, is in advance of one of the Fair and Warmer companies. We didn't get this direct from Harry, the we've been trying to get even a postcard from him for months. Now that we've found him have already sent him a self-addressed envelope with a three-cent stamp on it. Harry makes all the boys listen when he gives his four minute lecture on entitlepigs.

Harry Davidson left New York a few days ago for Chicago, where he will take charge of Gypsy Love.

WALLA WALLA WAILINGS

Ever see one of these "telegraph" typewriters with ALL CAPS LIKE THIS? Well, Bill Jessup bought one some time ago in a fire sale out on the Western Coast, and every time we get a letter from Bill it makes on think somebody is trying to tell on "via wireless."

Bill has big eyes even out in Walla Walla town, the, and says that last week was rather busy at the local theaters, with the San Carlo Opera Company the first half and the John Ketland Company the second half. Business was not up to standard, which was unfortunate, as both companies are excellent.

J. C. Campbell, the real agent ahead of The Thirteenth Chair, was in Walla Walla some days ago, and, as usual, landed a lot of good publicity for his show in both the dailies and on the boards. Work over Mr. Campbell trimmed all of Walla Walla's three-cushion billiard sharks. Russ—J. C. Campbell challenges any agent on the road in a match game for the "world's" championship title to a three-cushion billiard game. This goes for George Hunt, too.

Business for some unknown reason has taken a slump since Christmas, says Bill, and the big business enjoyed before this period has somehow changed to just fair.

Gerard Robesin, late of the Ringling Show, is visiting in Walla Walla for a short time. Mr. Robesin is reported to be settling up a legacy recently left him.

And now a Happy New Year to all in the game.—BILL JESSUP.

Tania F. Dean is personal representative for Mary Pickford.

William Raymond Sill, since the closing of Miss Taff at the Century Theater, New York, is handling the publicity for General Pershing at the Gaiety Theater and some advance dope for Seven Days' Leave shortly to be seen at the Park Theater.

Harry Hirsch, Mollie Williams' brother, is ahead of the Mollie Williams Show the the first time.

Thirteen below zero of the time we write this and to make it seem even colder we have a postcard from Ben Krause, who is now in Los Angeles, Cal. If a wish was a railroad ticket we'd be there too, or somewhere else where it is warmer than here.

Hugh Reticker manager of Leave It to Jane at the Longacre Theater, New York, was called on unexpectedly the other day when Allan Kelly, who plays the part of the Senator from Squantumville, was taken ill. There being no understudy Reticker volunteered and played the part. It is said, admirably.

Ed R. Salter continues to get space in the Orlando (Fla.) dailies about Johnny J. Jones and his exposition. A recent good one was that about the newly purchased wagon front which has literally carted figures of some of the rulers of the world, among them being that Kaiser guy. There was a mad rush by the laborers on the lot who went at the "Kaiser" with hatchets, saws and hammers, but Johnny J. Jones stopped the mad mob long enough to hold a mock trial, which lasted just a few seconds, after which the "Kaiser" was hung in effigy on a platform surrounded by the most "notables" engaged in the world war.

Somebody left the door of Nashville (Tenn.) open a few days ago just long enough to admit

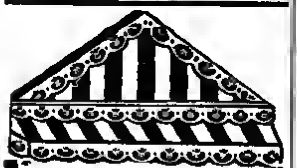
(Continued on page 42)

Circus, Menagerie, Hippodrome & Side Show

Show Wardrobes, Costumes, Uniforms, Trappings, Minstrel Requisites, Banners, etc.

We have convinced thousands of show folks of the superiority of our goods and the saving in buying from us. These people are just as skeptical as you are—we had to show them—we and to give them better goods at a lower price than they could obtain elsewhere—and we did it. Let us prove our claims to YOU also. State what goods are needed and we'll submit catalog, samples and full particulars.

DE MOULIN BROS. & CO.
1030 South 4th Street.
GREENVILLE, - ILLINOIS.



TENTS
TO ORDER AND HIRE
ORIGINAL SPECIAL COLORED STRIPED FABRICS
Foster & Stewart Co., Inc.
271-275 PACIFIC ST., BROOKLYN, N. Y.

THE HIGHEST GRADE OF SCENERY AT LOWEST PRICES
STARTLING EYE DRAWS AND FINEST SHOW BANNERS AT LOWEST PRICES. ALL WORK GUARANTEED. Tell us what you need and receive LOWEST estimate of cost and illustrated catalogue.
EBERHULL ART CO., - - DENVER, COLO.

TENTS
SHOW TENTS, BLACK TENTS, CANDY TOPS, MERRY-GO-ROUND COVERS
And Everything in Canvas. Send for Catalog.
DOUGHERTY BROS.' TENT & AWNING CO.
218 N. 4th St., ST. LOUIS, MO.

SHOW AND CONCESSION TENTS
ST. LOUIS TENT AND AWNING CO.
1012 Market Street. - ST. LOUIS, MO.

FOR SALE—Seven-Lion Act
Or can be made two acts. Five-Bear Act. Wagons, suitable for Circus or Carnival. Pits Box and Iron Plate, all 60 ft. long. Address LEON WASHBURN, Chester, Pennsylvania.

CIRCUS AND JUGGLING APPARATUS
CLUBS, BATONS, NOVELTIES. Send for Catalog.
EDW. VAN WYCK, ———

HERMAN JOSEPH
FAMOUS JEW CLOWN
Re-engaged with The Barnum & Bailey Circus, Season 1918.

BOXING KANGAROO AND SNAKES
Anacondas, Boa Constrictors, Pit Snakes and Monsters. Reduced prices. BERT J. PUTNAM, 450 Washington St., Buffalo, New York.

RUBE MERRIFIELD · IS NOW WITH
A. W. MILLARD, JR.
PAINTER of BANNERS FOR SHOW CARNIVAL
2890 W 8th ST · CONEY ISLAND, N. Y.

In answering an ad begin your letter with "I saw your ad in The Billboard."

WHEELER ORGANIZES AN INDOOR CIRCUS

Will Spend Remainder of Winter in Opera Houses—Show Will Be Somewhat Larger Next Season

The management of the Wheeler Bros.' New Model Shows has arranged to play a number of weeks indoors with a big indoor society circus and bazaar, thus filling in the winter months in a manner which will be very pleasant for the members of the company, nearly all of whom are re-engaged for the 1918 season.

The show will be somewhat enlarged and improved in every department for next season; in fact, fully up to the "New Model" standard, the work of repairing, painting and building being done while the show is playing the indoor time, and Bill Williams, who has charge of this work, promises to have everything ready for the boys to "move up" to the tops again in ample time for an early spring opening.

By the way, it is Captain Bill Williams now, if you please, he having been engaged to handle the big lion act during the 1918 tour.

SELLS-FLOTO CIRCUS

To Traverse Its Old Territory After Year's Absence

Denver, Col., Jan. 12.—There is hustle and bustle, plenty of it, in the Sells-Floto Circus winter quarters since the announcement was given out a few days ago to the effect that the circus would tour the Pacific Coast during the 1918 season, returning to its old territory after an absence of one year, during which time it made a splendid reputation in the East and South.

John Eberle, who is superintendent of the quarters, has a force of men working in all departments. The wagons are being repaired and repainted, and new vehicles are being built. The seats are also being given several new coats of paint, and the poles for all the tents are also undergoing decorations.

Henry Boehler, who has succeeded Fred Allpaw as animal trainer, has constructed a new training ring, and is breaking in a number of new acts with the elephants, some of the ponies, dogs and monkeys.

At the Stock and Larimer streets stables Will Wells is kept busy every day putting other ponies and dogs thru new stunts, while Nobby Clark, at Overland Park, is busy training horses. George Stumpf is also looking after the stock, keeping it in splendid shape.

"Doc" Palmer, who managed the pit shows with the circus last year, will again be in charge this season. He will have several new freaks and curiosities with the shows, and will retain the attraction of last year, known as the two-headed Mexican, one of the greatest drawing cards with the big white tops.

General Manager Henry B. Gentry says that when the circus "takes to the trail" early in April it will be known as The Circus Beautiful, with all new features.

John Defrain, known by all the boys on the circus last season as "Williamsport," because he came from the Pennsylvania town, has quit circus life for the time being, and is now one of the Samuels. He is in camp near here, and is a daily visitor at the quarters.

Prof. C. L. Brown, who had charge of the circus bands last season, has been re-engaged, and will have a big concert band of thirty pieces.

Charles Lackey is one of the busy men at winter quarters, overseeing the work in the wagon shop.

Superintendent Eberle has engaged George Bagley as his assistant at the quarters.—EDDIE DECK.

RULING ON TAX COLLECTING

The Treasury Department at Washington, according to a letter received from E. C. Keith, Deputy Commissioner, has ruled that the admission tax collected by circuses and other shows under canvas operating in various cities of the United States may be paid to the Collector of Internal Revenue of the District in which the main office of headquarters of the show is located. However, it is incumbent on the management to keep a daily record of the receipts and tax in each city visited for the inspection of local or visiting revenue officers.

A FEW OF THE OLDTIMERS

Members of the Yankee Robinson Show finding the summer of 1917 somewhere in Indiana. Left to right: George D. Steele, legal adjuster; Lessie Robinson and Dan W. Dale, treasurer. The Yank show closed that season at Milan, Ga., December 25.

NOTES FROM QUINCY

Quincy, Ill., Jan. 12.—Al Winters, a well-known showman, has written friends here that he is now located at Billings, Mont., in the hard warm business, under the name of Rynker-Winters Co. He will be glad to meet his old friends in the profession when they make Billings.

Jim Keegan's Pennant Buffet last week was the scene of a reunion of old troupers who are wintering here. Hugo Lingens, the Swedish Billy Sunday, who is on the Orpheum bill, was the guest of honor.

Evans' Jass Band from Rock Island is touring this territory for a few one-night stands. It is going great.

Eddie and Jennie Wand have returned to their home at Bloomington, Ill., after a successful tour of Cuba. They will winter in Bloomington and want to hear from friends.

Flying LuVans report a successful season in Cuba.

Fred Heyworth, one of the old Ringling troupers, is now with the Washington Theatre at Fairfield, Ill., and would like to hear from his oldtime friends.

36 Years' Reputation Back of Every Tent
GOSS' SHOW CANVAS
Carnival Tents
Send for Catalog and Second-Hand List
J. C. GOSS CO.
DETROIT, MICH.

SHOW CARS
OF EVERY DESCRIPTION
WRITE OR WIRE US
Also Sleepers, Parlor Cars, Flat and Stock Car.
SOUTHERN IRON & EQUIPMENT CO.
ATLANTA, GA.

STEAM CALLIOPES
THOS. J. NICHOL & CO.,
Cincinnati, - - - Ohio.

HAGENBECK-WALLACE SHOW

West Baden, Ind., Jan. 12.—George Huskirk, as tickets last season, is behind the counter at the Terre Haute times, Terre Haute, Ind., for the winter. George is naturally endowed with the "qualifications" for a successful encore with the big tops if he will stick with the game long enough.

Marie Lennards, who is connected with the New York office of The Billboard, is spending ten days at West Baden.

Ed. Gallard, with his family, left this place last week for a sojourn in the Sunny (more so less) South.

Since the burning of the opera house here last February both French Lick and West Baden have no amusements outside of picture shows. By reason of playing Sundays the opera house had always been able to book standard attractions, and its loss is severely felt.

Tim Wagon show idea for next season will and down, and more of them are discussing its many pluses right along. No telling yet as to just what the next three months will develop.

Several employees of last season are dropping in for a day or two at the winter quarters in search of information as to general prospects, but depart no wiser.

In the opinion of the writer there is not a class of men in the United States today whose advice and ideas as to the present perplexing transportation problems are as valuable as the veterans show people. Necessity has compelled transportation study with them of all sections of the country, and their old now would be invaluable to Uncle Sam.

Raymond Hoh, who is a son of "Chicago" Frank Hall, the former amusement promoter, is behind the counter at the Homestead Hotel at West Baden. Raymond was with the show last season.

The H.-W. outfit has been given the once over by a Government official and his report as to its availability for governmental use turned in, and we have an idea that all those reports as

(Continued on page 30)

BANNERS! BANNERS! BANNERS!
By placing your orders now for Banners, you will be sure to get them in time for your opening and at lower prices than at any other time of the year. Write for our Banner Catalogue and Second-Hand Tent Stock List.
UNITED STATES TENT & AWNING CO.
"THE LARGEST BANNER STUDIO IN THE WORLD"
225-229 North Desplaines Street, - - CHICAGO, ILL.

UNDER THE MARQUEE

By CIRCUS SOLLY

There is room at the top, boys.

David Belasco's idea of the New York dramatic production first real experience in the show business was under the white tops. He ran away from home with a circus as a mere kid and became a bareback rider. The show went to South America. He stuck, but became sick in Chile and his father went there and brought him back home to San Francisco.

He is at the very head and front of the dramatic profession and he reads The Billboard to this day—not all of it, of course, but parts of it are clipped and placed on his desk, and among these are always the circus news.

E. F. Albee, the benign colossal of the vaudeville world, whose hand can be as firm as a mailed fist or as gentle as a woman's, was once a privilege man operating a glass stand in a side show and afterward a side showman.

Samuel Scribner was privilege man, ticket seller, ringmaster, agent and finally one of the proprietors of a circus.

Al G. Field, the minstrel magnate, used to be a clown in the Sells Bros.' and Walters shows.

J. D. Williams, manager of the First National Motion Picture Circuit (and one time the Motion Picture King of Australia), started in the carnival business.

Yes, boys there's room at the top.

If you will cut box the boozo, live a clean, shiftless life, attend strictly to business, prove yourself reliable and trustworthy, you, too, may get there.

Anyhow it is worth trying for, because even tho you do not reach the pinnacle there are lots of positions high up on the slopes that are well well worth striving for.

May Wirth, 1901 clever little equestrienne of the sawdust arena is at last realizing her ambition. That ambition was to play the big Hippodrome in New York. She begins a lengthy engagement there this week having been engaged by Charles B. Dillingham to appear in the play called Cheer Up. In fact, the contract calls for the appearance of the entire Wirth family in a new aerial production, entitled The Circus Modern.

Charles Beverley is in Houston, N. C., this winter. This is the first time Charley has closed for seventeen years.

Kenneth R. Waite, the clown, writes in from Kansas City, Mo. that he got forty-nine per cent from the Coop & Lent Circus for salary due. "All people holding claims can get their money by writing in for it," he continues.

"Irish" Joe Henry is whiling his time away up in the hills of New Jersey. After leaving the Sells Floto Show the past season "Irish" made a few stands in town with his girl show. Following that he went with Frank Hoy's Days of '49 and Monkey Speedway, closing at Stillwater, Minn. He says he will again be found on the front of one of the Floto shows this spring, having already received several offers.

Tom the frog contortionist, goes back with the Sells Floto Circus this year. After closing with the show at Wichita Falls, Tex., he went to Chicago, where he played a four weeks' engagement with the Rhoda Royal Circus at the Boston Store. At present he is playing vaudeville, and says he is getting all the work he can handle. Tom says hello to the other "frogs" who were with him on the Floto show—Ken Palmer and Lew Hershey. He met a number of the Floto people in Chicago, among them being Doc Foster, Jack Earle, Lee Hamilton, Brooks, Don Darrow and Don Montgomery.

Billy Reid went with the M. L. Clark & Sons' Show when it left Alexandria, La., following the holidays.

Julius Thomson has received a contract from J. C. O'Brien, of O'Brien Minstrels, to furnish three motds of canvas for this season.

The Bowen & Blondin Dandy Dixie Minstrels (Sam Bowen manager) are wintering in Beaumont, Tex., and, according to Ed Shaw, the agent of the show, will go out this season bigger and better than ever, with forty of the best colored artists procurable, including the Famous Brown Family from Australia. The family consists of five people, and this will be their first appearance here in America. "H. Chalberg, boss canvas man of the show, is doing everything but the sideshow," continues Shaw. "Blackie Duncan, the lion trainer, is whistling here, making his home at the Pines Hotel. Gil Paget dropped in the other day to talk over old times with me. Lewis Rippy, my assistant, is also here, as is Sam Murray, who is stopping at the Crosby Hotel. Clare Blondin went to Erick, Ok., for the holidays with his wife and Ozie. Mt. Bowen is in charge here, and is doing it that everything is being put in first class shape for an early opening."

Lee Smith—Did you ever find box who put the perfume in your sluggers? Ben Enos says he knows.

Born Hostler Bob Abrams and Boss Canvasman John James, alias Jones or John Washburn, both of the Sun Bros.' Circus, passed thru Cincinnati last week en route to their respective homes. They have been re-engaged for the 1918 tour.

C. T. McConnell (Tom Fisher) thanks the employees of the Highland Bros' Circus for the beautiful floral offering received in respect of his father, who died in Albia, Ia., December 31.

Fred Ony—How are the mob scenes this week? Do you remember the last wet town in Texas?

Robert (Bob) Morgan, we hear, is firing on a fast passenger train of a Southern road. Bob

---

James Morthour Beach, the circus contracting agent, arrived at his home in Seneca Falls, N. Y., January 8, from Tampa, Fla.

Harry Frye, H. E. Sloop and Jack (Ala. Jack) Lord are still together in Canton, O., and will be with the whitetops the coming season, provided Uncle Sam doesn't call for their services.

"TEX." McLEOD

Opened with

"CHURCHILL'S" NEW REVIEW

ENGAGED INDEFINITELY

CIRCUS ACTS—AERIAL ARTISTS

LOOK! FOR SALE—To settle an estate: Double Trapeze and Rigging, used by the late Prof. Leamy in the act of the famous Leamy Sisters. The only outfit of its kind in the world, fully covered by patents in the United States, England and Germany. For further information, price, etc., write

JOHN J. LEAMY, 306 Van Buren St., Syracuse, N. Y.

Circus Sale Account of Draft

The biggest money making two-car circus in the country; must be sold immediately, as owner has been drafted. Outfit is complete, from cam to plankes; stock, animals, paper, lights, brand new canvas, seats, etc., just rebuilt. All Performers and Bosses contracted. Show one ready to take the road. Running expenses low; show will pay for itself in a few months. Such an opportunity to land a gold mine proposition like this may never again be offered. This is not junk, but everything the best and a real title with a big reputation goes with it until my return from the service. Allow one week for answer by mail. CIRCUS, care Billboard, St. Louis, Mo.

WHEELER BROS.' NEW MODEL SHOWS

WANT, to join on wire, for WHEELER BROS' TWO-CAR ROCKET CIRCUS, playing week stands indoor and for limited season of 1918, with the "New Model" Wagon Show, versatile Performers for ring, side show and concert. CAN PLACE Band Leader, Trap Drummer, Cornet Baritone and Slide Immediately. Boss Canvasman experienced Camp Cook. Boss Ferry Man and Chandelier Man for summer season. The Cowdens, Florida LaBarbara, Walter Allen, Harry Stickler, wire. Chas. Jim Ferguson, John Costello, let me hear from you. Address WHEELER BROS.' SHOWS, week Jan. 14-19, Washington, S. C.; week Jan. 21-26, Newberry, S. C.; week Jan. 28-Feb. 2, Goldsboro, North Carolina.

Norman Orton, of the Orton Troupe of wire artists, has been laid up for the past few weeks at his home, 21 S. East avenue Vineland N. J., with a severe case of la grippe and an abscess in the ear. He is up and around now, and expects to resume his booking on the Unites Time in another week.

F. Cherry writes: "A few days before the Sparks Circus closed Pighey Hollis, the young baseball rider, demonstrated his ability as a sprinter by defeating five of the fastest young men on the show (distance, 200 yards). Bro. Young finished a close second.

The theaters in Alexandria, La., have been closed on account of an epidemic of spinal meningitis. Ben Enos and his partner, Mr. Parker, were appearing at the Rapids Theater there at the time, and just escaped the quarantine, jumping to Shreveport. Enos and Parker have met many troupers from the Mighty Haag, Cole Bros.' and Cooper Bros.' Shows of late, among them being Bob Peasley Trio, Spider Mardello, Doc Grant, Ab. Johnson, Roy Fortune, Jimmie Greer, Mitchell, the Allens, Sprche Sokolove and Al Frazee. Frazee at one time was secretary of the Kit Carson Show. He is now in business for himself at Alexandria and doing well.

G. B. Milton, who managed the side show with the Jas. Willard Buffalo Bill Show, is enjoying the winter at his home in Buffalo, N. Y. He is connected with one of the local theaters, but will be back under the whitetops in the spring.

Boyl Fisher, of Yankee Robinson fame: Don't lose the combination in the Yiddish Fourth of July. Bert always says it's a good day for it even in Toledo.

Have you looked thru the advertised letters?

"GOOD-NIGHT"—"GOOD MORNING"

By DOC WADDELL

Over one of my elephants in my den, a-twinkling the poetic Glue Echo Ravine and Drive, is a photo of my late press agent, friend and brother Print, "Jimmie" DeWOLFE. The other day, the STILL, SWEET "SOMETHING," which hovers nigh, and whispers to the living safe guidance, told me over again the story of Charley Thompson who "Jimmie" DeWOLFE. It led me in the DeWolfe photo on my den wall, and there I communed. Then I took up the Evening Panel, and the first headline to catch my sight was this:

CHARLES THOMPSON,
World-Known Showman,
DEAD
At His Southern Home

I read of the sudden summons. Printer's ink and cold type told me "He is gone," passed to "Other Shore." Then the PAST, with all its SAWDUST AND SPANGLES, with all its TREASURER MEMORIES OF OLD TIMERS, whirled By. What a "Mirror!" What a PANORAMA of GLORIOUS BRANDEUD! What an army of boys and girls—GRAND, MAJESTIC, TRUE BLUE—most of whom been answered the "LAST CALL," and bade a "GOOD-NIGHT" to earth and friends, and said "GOOD MORNING" to heaven and its joys! In this DREAM OF PAST, I see the "MOVIE" of THOMPSON who DeWOLFE. What FRIENDS they were! It was THOMPSON, who Pased "JIMMIE" DeWOLFE. He startles him in the line that made him SAMBUS—chief of CIRCUS PRESS AGENT. DeWOLFE has been found since. Yes. His passing was a shock to me as dead to Thompson. And all these years, Thompson has missed AND mourned his staunch young friend. Tell me not that they are apart on "OTHER SHORE." Their SOULS, their SPIRITS, their LOVE mingled HERE. Why not THERE?

CHARLEY THOMPSON was not only FRIEND to, but the MAKER of, YOUNG DeWOLFE. He was to MANY OTHERS. THOMPSON was a Booster in every sense of the word and term. Almost born in the Business, he Show thru "WHERE" and "THERE-FORES," its "INS" and "OUTS," its "ALL IN ALL," HE WAS A MASTER CIRCUSMAN. As LEGAL ADJUSTER, he Showed BEST. No hero, was he, if there's the tangible and the truth in HOROSCOPE. I believe in this, and THOMPSON'S LIFE reveals it beyond a doubt.

His CHARITY knew NO BOUNDS. He gave to MANY. His BIG HEART was VERY TENDER. It wept at SORROW, at SUFFERING, at WANT.

To us, he was FRIEND and BROTHER. His company was a JOY. His advice, GOLDEN. His good works, INCENSE TO BOTH EARTH AND HEAVEN.

He left the IMPRESS OF HIS IDEAS on every circus of the land. With all the BIG TENT SHOWS, he, at different times, was connected. Like ALL OF HIS TYPE—veteran of older school blazing the way for younger set—he took leave of all here below, and died with a SEAL UPON HIS BOUNDLESS KNOWLEDGE. For the moment, STOP and THINK! What useful hints, suggestions, helps and information, he could have left in WRITTEN FORM! Instead, we, who survive, can gather from him in the UNWRITTEN only, from the IMPRESSIONS he Placed along the SHORES and BEACHES of "WHITE TOP" REALM.

In my conclusion, of HEART-SOUL TRIBUTE OF CHARLEY THOMPSON, language retds, TEARS COME, AND I LONG FOR HIM. We all do. Farewell, OLD FRIEND, Farewell!

MEMORY OF YOU IS SWEET AND DEAR!

Wild West Wisdom & Frontier Frivolity

THE CORRAL

By ROWDY WADDY

Frank Oiser, the well-known saddle maker of Gillette, Wy., still has his place of business at the old stand. Many of the Southern boys will be glad to learn that he also has the Arizona Saddlery, located at Prescott, Ariz.

From Camp Bowie, Tex., comes the following relayed by "Tex" Parker: "Just a few lines to let you know we always get The Billboard. We like your Wild West Department and are strong for it. I think all the hands should send in a few lines so we can keep track of each other, and The Corral in The Billboard is the place to do it. I also think all folks should drop the bubble allirup ladies' break riding argument, in fact, all hands should quit knocking in general. We should all stick together at all times. Say Montana Belle, why so quiet? Drop a line. There are a bunch of cowboys here this winter. Jim Mooney was out to see me Christmas Day. California Frank and Mamie Francis—That was sure some pleasure you sent. Hunting must be fine by the looks of things. Among the cowboys in camp here are Reckless Red Grafton, Bugger Red, Jr., Jess Woodtail, Slim Gillilon, Elmer Ross, a boy from the old Matador outfit at Amarillo, Tex., where I think has the makings of one of the best broncho riders in the country, and myself. Tom Eckert—Are you a soldier for Uncle Sam? Same to you, Fred Atkinson. Cliff King—Howdy! Bill Donovan—Where's Natal? Fred Wilson—I saw your girl the other day. Say, hombs, they seem to be getting some real boys in the movies now. Neal Hart is getting mighty popular as a screen actor in the army camps. Fay Ward—I'm having a hard time making the boys believe you are box dead. A recent letter from Colorado City says he has taken in the hills. How about it, Cotton? Jiff the clock, on a few aces, has been stripped away from the remount camp boss, and the corrals sure look lonesome. All you birds send in the dope to The Billboard's Corral. Good luck to all."

Word reaches us that Ed Echols, the fast steer tier, is at present doing well on his own cow ranch at Benson, Ariz.

The following recently appeared in a big Eastern paper: Stranger—Has Crimson Gulch quit drinking? Broncho Bob—Yes. Stranger—And quit playing faro bank? Broncho Bob—Yes, quit entirely. Stranger—What do all you folks in this Western town do now for amusement? Broncho Bob—We go to the moving pictures thereon and laugh at the reckless way they think an Wild West fellers behave.

"Allow I have never written to The Billboard before I have read the paper for years and think that as an amusement journal, the Wild West page in particular, it can't be beat. I did not enter the contest at Cheyenne last season owing to an injured knee, but saw the show. It was SOME contest, and I would take it kindly if some of the boys or girls could enlighten me as to the identity of a few of the individuals who took active part. Can any one tell me the name of the lady who made 'Squaw Killer?' Also who was the girl who had her ankle broken when a broak cracked into her saddle horse? Would like to know the whereabouts of Art Boden, who did the Roman race riding with the Barnum Show in 1916. I left the Northwest and came to Portland, Me., where I got a job as boss horseman for a lumber concern at Moosehead Lake, and I worked there until the lake froze near and then made back to Portland, where I am now doing ordinary training. In the spring I'll beat it back to dear old Texas. Can any one give the address of a broak rider named Purdee, who can Tom Three Persons such a close race for the championship of Calgary some years back? Where is Ruth Purdon now? All old friends write me. Let's hear from you all thru the Corral."—J. E. (Idaho Jack) Walsh.

Charles W. Williams writes: "Tell Montana I'm still waiting to hear how the Pankoke Circuit is getting along."

Charlie Aldridge is heard from in Chicago: "When the Follies played Washington, D. C., a few weeks ago President Wilson surely forgot the seriousness of the war, for a few moments at least, while Will Rogers told his funny stories, for the President laughed and laughed shook. Saw George Hubert recently in Detroit. Albie he is still on the police force he is coaching a riding school in partnership with Eagle Jack Meagher, who has quit the wagon boss job and has three new saddle horses. Jack has a class of twenty girls whom he is teaching Western riding. Look out for a lot of new cow girls with the various Wild West troupes next season. Both of the boys wish to be remembered to all friends. Nebraska Bill McDonald is playing vaudeville dates around Chicago with his roping, bull whips, boomerang throwing and bucking mule act. Johnny Mullins, Frank Adair and John Grey are riding at the Army inspection tent at the stock yards. Fred Collier and wife, Weaver Gray and wife and Dolly Mullins are all here at the winter quarters of Rhoda Royal. Collier has not entirely recovered from the injuries received on the Batavia Bill Jess Willard Show last season. I thought when I heard of Bee Ho Gray driving four horses over the road, spinning a rope also picking a banjo, all at the same time, that he was the world bust, but on hearing of Sam Barrett wearing a long white apron pushing a two-wheeled cart loaded with pies thru the crowded streets of Cheyenne and chipping a rope all the time, while selling a raisin pie, without dropping a raisin, I think Gerrett took them all. Guy Wilson is in Chicago and says hello to all contestants."

Under an Oklahoma City date line the Tulsa Democrat says: "Governor Williams has returned to the State capital proud as a peacock, or called a bobcat," said he. The Governor, a guest of Pawnee Bill (Gordon W. Lillie) at the annual buffalo hunt at the Sawnee ranch, killed a big bison bull, his second rifle shot, he said. "I shot him the first time between the eyes, but

(Continued on page 31)

PARKS · PIERS And BEACHES

CINCY ZOO'S SWAN LAKE

A Popular Place During Skating Season

Swan Lake of the Cincinnati Zoological Gardens this year is to be a very popular rendezvous for the ice skating contingent, and for very good and charming reasons. The Zoo has stepped forward splendidly this year and provided so many conveniences for ice skating that the management offers this wonderful outdoor sport in de luxe fashion to all lovers of the invigorating exercise. In the first place Swan Lake is frozen so solidly that there is no fear of the ice breaking under one, and then, too, the surface is kept so scraped and clear that it is like glass under the thirsteed skates. There is no such thing as getting one's feet cold while donning skates, either, for there is a little stove by the lake that burns its wood fire gaily by a bench, where the skaters can sit and put on their skates with comfort.

But best of all the sun parlor by the lake in the coldest place imaginable these cold days. There a big jumbo stove radiates warmth from its great logs, and every afternoon finds a contented group with cheer knitting sitting about, the nonskating contingent foregathering there to knit the hours away and watch the skaters' flashing strokes thru the glass enclosure. At tea time hot chocolate or tea can be had for a trifle, with delicious Hoorrelled sandwiches, which the Zoo knows how to make without offending the greatest of all the food conservationists.

Ice skating is a pastime not often available in Cincinnati and seldom lasts for long when it is available, and those who love it see letting no moments pass neglected. Every afternoon finds on the grounds at the Zoo many family parties, and at night the lake is thronged, when another crowd gathers joyously.—CINCINNATI TIMES-STAR.

PARK MANAGER

Invents Check Protector Marker

Lincoln, Neb., Jan. 11.—C. W. Elrod, amusement manager of Capital Beach, has invented and patented a check marker calculated to forestall check raising by indicating the amount of the instrument in ciphers on the margin. The patent covers a numerical system on the margin of the check on which the marking is based and a mechanical device used in so tearing the check that the ciphers are left on.

The idea of Mr. Elrod is rather nifty and he is receiving considerable publicity in the Nebraska press. Mr. Elrod stated that his invention would not interfere with his management of Capital Beach, "The Playground of the Middle West," the coming season.

A. S. McSWIGAN

Busy Raising War Camp Fund in Pittsburg

Pittsburg, Jan. 12.—A. S. McSwigan, well known manager of Kennywood Park, is general secretary of the Pittsburg branch of the Knights of Columbus' $3,000,000 War Camp Fund campaign. Secretary McSwigan is a busy man these days and is trying to close up his city's campaign within the next few weeks. Pittsburg branch has already raised double its quota of $250,000.

C. G. MILLER

Becomes Member of Cincinnati Rotarians

On being admitted to membership in the Rotary Club of Cincinnati at the Hotel Gibson, last Thursday noon, Business Manager C. G. Miller, of the Cincinnati Zoo, made his maiden speech before the Rotarians, saying: "The motto of the Rotary Club is SERVICE, and the ideal of the Cincinnati Zoological Garden is much like it—SERVICE TO THE COMMUNITY. The Zoo recognizes its civic obligations and it is the object of the management to maintain and operate this valuable educational and recreational institution in such a manner that it will continue to be a source of pride to the people of Cincinnati."

"CASEY," OF RIVERVIEW,

Joins Nonflying Aviation Corps

Chicago, Jan. 12.—Fred W. von Born, known to showfolks as Casey, concessioner of Riverview Park, Chicago, and last season with the Jefferson Amusement Company, of Detroit, has joined the nonflying aviation corps and is now stationed at Camp Grant, Ill., 17th Co., 3d Regiment, Ordnance Corps. Casey expects to be on his way "over there" some time during the first part of February. He has considerable experience as a mechanician in auto speed demons, particularly with the late "Wild Bob" Burman, with whom he was associated for some time. Casey measures from head to toe just sixty-one inches, but that is enough to contain sufficient speediness to suit his bit.

FISHER WITH RIEGRISTS

Bobby Fisher, who for the past three seasons has been a member of the Flying Fishers, has signed contracts to go with the Charles Siegrist Troupe of Aerialists for the coming season. The Siegrist Troupe has been with the Barnum & Bailey Show for many years, and will again be with that circus for the 1918 tour. Mr. Fisher will go to Canton, O., about February 1 to begin practicing for the new act. The past summer he played a successful season of fairs with the Fishers. Frank Ardell, of Canton, O., who until last season was with the Fishers, is now with the Siegrists, and is a catcher of the first water. The Barnum Show, it is said, will open about the middle of March.

HAGENBECK-WALLACE SHOW

(Continued from page 28)

in the equipment of the big shows read: "Just the thing for emergency use."

Charles Cottrell, the equestrian, who was severely injured in an auto smash up the closing week of the show, has discarded his crutches and says he will be fit to take up training to proper time. George Pepe, who was also badly injured in the same accident, is out and around, but the not fully recovered.

When the words "Go to it" are issued from headquarters the winter quarters will at once become a hive of industry all along the line. The order has not yet gone forth, and there is a bunch of work to do, but it is always possible to do a whole lot in a short space of time. The fellow who can correctly guess what the alma. Ben may be when the blue birds trill again is much in demand. Keep an eye on the movements of John Ringling.

Charles Olesen, the harmonic expert, has returned from a week spent with friends at Kokomo, Ind. His department is already in good shape.

W. H. Curtis takes pleasure in exhibiting and explaining to those interested his model and drawing, which revolutionizes the mating question for the big tent. He has undoubtedly solved the problem. An investigation of its merits is all that is necessary on the part of practical showmen. Mr. Curtis has had over thirty years' practical experience in the show business, always in responsible positions, dating back to the old wagon show days, with the primitive conditions then existing, and his personal knowledge of the demands of present-day conditions has led him to bend his energies and efforts to the betterment of his chosen line of business—and that he has the real inventive ability he has already demonstrated.

Rud German, equestrian director, is seen only occasionally on the streets, and then he resembles an Esquimaux with that 20-pound overcoat. The big steam radiators of the Hometend Hotel have an attraction for Rud and wife those days of Bluments down here.

The "beautiful snow" has been in evidence about the quarters continuously for the past five weeks, and to this writing continues to come regularly. But it is nice and warm in the animal houses, and the stock generally is in good condition.

Seems to be a case of "watchful waiting" on the part of General Manager Charles Gollmar. He is not giving out long-range predictions.—W. J. PEOW.

CIRCUS PICK-UPS

The work of fitting up the Polack Shows for the coming season was commenced at the winter quarters at Salisbury, N. C., promptly on New Year's Day, and a force of men is busy repairing the wagons and painting new fronts. From now till spring the old Sparks quarters will be a busy place.

Most everybody who came to Salisbury for the past seven springs to join the Sparks Show ate at the Salisbury Cafe and made friends with the proprietor, Johnny Kabas. They will be sorry to learn that he died recently at a hospital in Charlotte from pneumonia.

Carl Smith, better known in the carnival world as Brownie, a brother of James Hodges, has returned to Salisbury for the winter. He has been running a store show to Pittsburg during the holidays, and cleaned up. He has purchased a home in Salisbury, and settled down with his family till spring.

Jim Hodges is hard at work at his quarters fitting up his big 10-in-1 show, and will go out with Dorman & Krause, as they all say, bigger and better than ever.

Hillary Long, the upside-down man, a native of North Carolina, who was with Sparks and the Ringling shows, has gone to Cuba for the winter.

Mrs. Long and the baby are at their home in Virginia.

Margaret Still is spending the winter in Wilmington, Del., and will be back this season with Jim Hodges.

"Doc" Williams has started work at the winter quarters of the LaTena Show. "Pop" Coy is out of the business for good, he says, as he has a swell job as detective for the Pennsylvania Railroad at the Havre de Grace yards.

"Doc" Grant, who has kid himself all season with the Mighty Haag Show, is spending the winter between his bungalow in Florida and Jacksonville.

Seemed to completely Al Harmount to putting in a quiet winter at Williamsport, O. He will be not with his motorized "Tent" Show, under canvas, as usual, in the spring.

Albert (Slim) Keller, when he isn't in Chicago, is putting in the time at his home in Michigan City, Ind., up at the Elks' Club. He goes back as usual with Sparks in the spring this rightheaded man, Mark Sanford, is working on a Cleveland paper this winter.

Duke Carey, who clowned with the LaTena Show last season, is enjoying life down in Florida before opening his season with the Brown & Bowers Minstrels. His brother is also with the show as a member of the band.

The Colonial Theater at Salisbury has been opened as a picture house for the winter, showing feature pictures, with the admission four and nine cents. Fletcher Ferith is in charge of the advertising and press work.

The Five Sherwins, aerialists and gymnasts, are putting in the winter after a successful season at the fairs at China Grove, ten miles from Salisbury. The head of the act has opened a barber shop, and is doing a good business.

Nicola, the magician, in playing three-night stands thru North Carolina to big business, and owing to the lack of shows is finding no difficulty in booking such dark spots as Charlotte and Greensboro.

Jerjure Almond, with his vaudeville show now "Over the Top," is now in the small North Carolina towns. The railroads are still hauling his private car.—FLETCHER SMITH.

GETTING SUN SHOWS IN SHAPE

Work Now Going on at Winter Quarters—Will Open Latter Part of March

Macon, Ga., Jan. 10.—Work has already been started on the Sun Bros.' World's Progressive Shows, placing them in proper shape for the new season. The work will be rapidly pushed until the opening of the tour, which will occur about the last of March. While the show will be be any larger than in past seasons many notable improvements will be made in the appearance of the physical equipment and general paraphernalia.

The newly arranged ring barn will be opened February 1, which will start the practicing season, which will continue daily until the opening date. A number of new wild animal and horse acts will be perfected for the coming tour. According to tentative plans the big show performances will be noticeable for all big displays, "fill-in" acts being entirely eliminated.

The Sun Bros.' World's Progressive Shows terminated their twenty-sixth annual tour at St. Augustine, Fla., December 31. The recapitulation of the tour is as follows: Season lasted thirty nine weeks and four days. Eighteen States were visited. The mileage comprised 14,224 miles. Season started March 29 at Macon, Ga. Four hundred and seventy-six performances were presented.

The special show train left St. Augustine late at night, December 31, making a splendid movement into Macon with no delays or mishaps, arriving there early January 1. The show was immediately stored away for the winter months. All of the people were paid off—the majority departing for their respective homes and various winter vocations.

Of the performers' troupe the Albert Powell Troupe opened at Columbia, S. C., playing special vaudeville time. The Morales Troupe started at Jacksonville on the C. R. O. bookings. Cupidia Betta and his Deep Sea Company went North, commencing on the big time in Ohio. Mr. and Mrs. Marvin Arnold have joined Mr. Bretz' company for the winter.

Mr. and Mrs. Frederic Crandell, the equestrians, have gone to their home at Toledo, O.

Hill Kopfin and Austin King, two of the arena comedians, are having a pleasant sojourn in Macon, and, incidentally, rehearsing their new comic acrobatic novelty, which they will offer over a variety circuit.

Walter Young, producing clown, with his brother and Mrs. Young are giving a series of special shows over the Y. M. C. A. Florida district.

Roadmaster Case went to his home at Connellsville, Pa., taking up his usual winter musical duties in that city. The members of his band joined the several trained dramatic theaters in this vicinity, while several of the boys located good theater jobs.

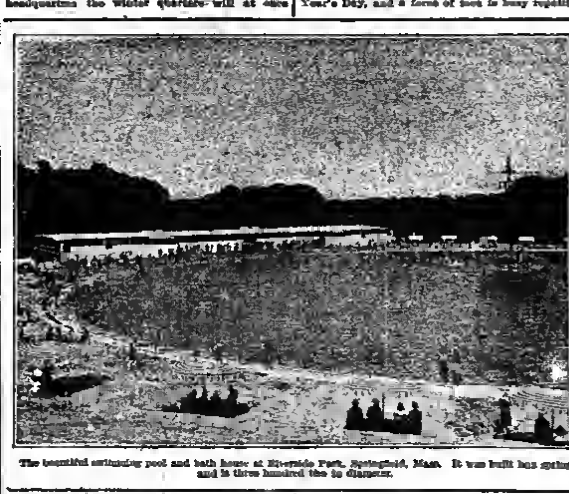
Bob Abrams, the dean of bass hostlers, left for Geneva, Ala., and will spend a short vacation among the showmen's colony in that hustling little burg. Jim Cherry, Fred Lange and the other bosses will remain in Macon at the quarters.

Pete Sun, general manager, has departed on a tour of the country, looking over territory, and incidentally closing up a number of railroad contracts.

Mr. and Mrs. Owen Rodgers are here for the winter. Mr. Rodgers, as usual, has charge of the winter depot.

C. M. Newton, James Forest, Captain Cardona and C. M. Connors are also here basking in the Georgia sunshine.—N. M. C.

No trouble to buy, cheap, convenient, a real investment—WAR-SAVINGS STAMPS.



The beautiful swimming pool and bath house at Riverside Park, Springfield, Mass. It was built last spring and is three hundred feet in diameter.

FREAKS

Can book for SUMMIT BEACH PARK, Akron's only summer resort, Freaks for any part of eighteen weeks between May 1 and Sept. 15. In answering send pictures. Only first-class attractions are wanted. State best terms.

J. H. LODWICK,
217 Walsh Bldg., - - - Akron, Ohio.

WANTED---AMUSEMENT PARK PRIVILEGES OPEN---WANTED

Contracts available now for 1918. Only Park in city WANTED—Whip, Ferris Wheel, up-to-date Carousselle, new Bowling Lanes, Automatic Fish Pond, Portable Skating Rink, Photo Gallery, up-to-date Two-Section Show, Legitimate Text Shows and Concessions of all kinds. Jap Roll-Poly, Butter-Kist and Pop Corn Machine. Penny Arcade, Free Attractions and Bands. Permanent or for 1918. Seven-day Park, 15 Minutes' ride from City Hall, to run late. Apply J. T. SHERLOCK, General Manager, 34 18th St., Buffalo, New York.

FOR SALE

One of the very best attractions on the road, known as Big Charlie, world's largest steer. Dark red, polled bred Shorthorn Durham, 3 years old, 6 ft. high, 7 ft. across the back. Has a record weight of 4,100 lbs. The cleanest and best show of its kind showings. Everybody satisfied. Full description and price on request. Also Tent, Banners and full equipment. Reason for selling, have farm and five boys and must be with them. Will be in Hot Springs, Ark., during January. Home address, Eureka, Kan. C. A. WARNER.

Just Out—A Winner! Whirl-O-Ball

The newest and biggest money-making attraction ever offered for

Carnivals **Billiard Halls** **Army Camps**
Circuses **Cigar Stores** **Cantonments**
Fairs **Shooting Galleries** **Parks and Resorts**

Earning Capacity per Game, $5 to $10 an Hour

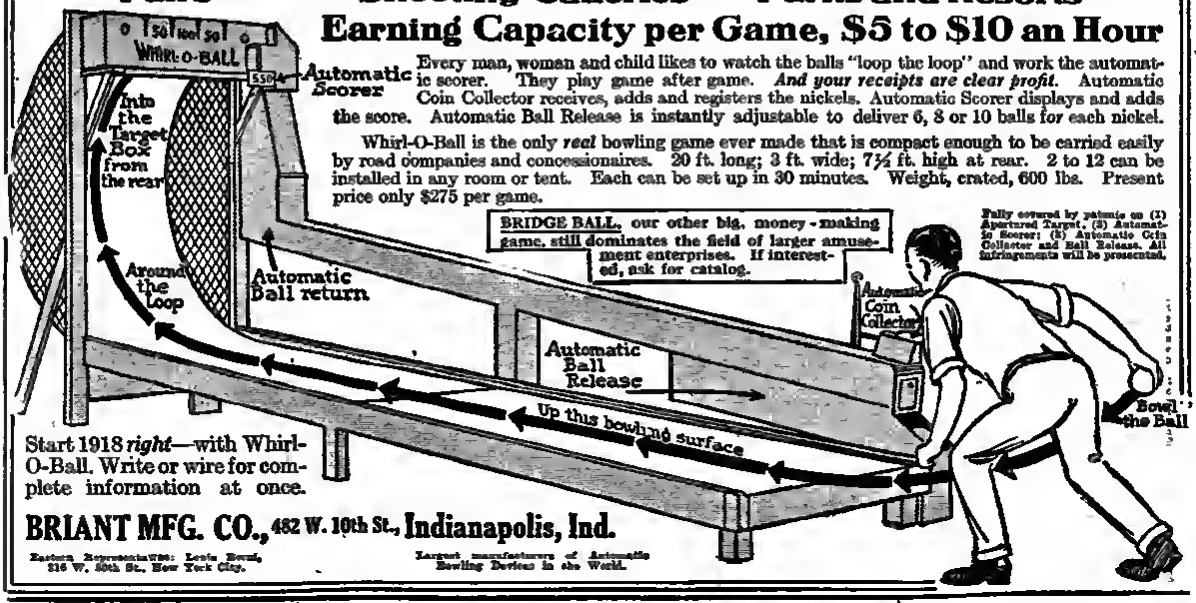
Automatic Scorer

Every man, woman and child likes to watch the balls "loop the loop" and work the automatic scorer. They play game after game. *And your receipts are clear profit.* Automatic Coin Collector receives, adds and registers the nickels. Automatic Scorer displays and adds the score. Automatic Ball Release is instantly adjustable to deliver 6, 8 or 10 balls for each nickel.

Whirl-O-Ball is the only *real* bowling game ever made that is compact enough to be carried easily by road companies and concessionaires. 20 ft. long; 3 ft. wide; 7½ ft. high at rear. 2 to 12 can be installed in any room or tent. Each can be set up in 30 minutes. Weight, crated, 600 lbs. Present price only $275 per game.

BRIDGE BALL, our other big, money-making game, still dominates the field of larger amusement enterprises. If interested, ask for catalog.

Fully covered by patents on (1) Apertured Target, (2) Automatic Scorer; (3) Automatic Coin Collector and Ball Release. All infringements will be prosecuted.



Start 1918 *right*—with Whirl-O-Ball. Write or wire for complete information at once.

BRIANT MFG. CO., 482 W. 10th St., Indianapolis, Ind.

Eastern Representative: Louis Bond, 216 W. 40th St., New York City.

Largest manufacturers of Automatic Bowling Devices in the World.

THE CORRAL

(Continued from page 29)

too low,' the Governor explained. 'To kill a buffalo he must be shot in the brain.' Two aged bulls were the 'bag' of the party. Only the old fellows are killed each year. Governor Williams will get a young buffalo cow from Fawnee Bill, and seek a mate from the U. S. Government to start a herd at the fish hatchery at Medicine Park."

Buck Connor—Many thanks for your typical season's greetings. Same to you and many of them.

Inquiries for the address of Bryan and Ruth Ranch.

L. D. (Bill) Foster writes from Washington, Pa.: "Tom and Ed King of the Buckskin Bill Show are in Louisville, Ky. The rest of the boys are around winter quarters, and it is sure cold here, 25 below zero. I am picking snowballs this winter instead of oranges. Ray Schwendemer—Where are you keeping yourself? Jack Gamble—Is your arm broken? Let's hear from you. Joe Webb—Are you kicking Fords this winter? Ernest Willets—Drop me a line. Milton Dill—How is New York? Johnny Roberts—Why so quiet this winter? Well, boys, I'm still kicking 'em beside the cars for a dollar. Any of the old Ten Big boys wanting a picture of a windmill let me know. Wish you all, and The Corral, the best of luck."

According to reports Cubs Crutchfield has proven a sensation at Healy's Speedery in New York. It is said he is not only a wonderful rope twirler, but one of the most marvelous skaters as well.

WIMMEN'S WRITES

By WHISTLING ANNIE

Mrs. J. W. Hopkins has sent J. W. Devere, the clothing showman, who is on a poor farm at Albany, Ga., one dollar in answer to his appeal in The Billboard. It is only her regret that she is not able to send more. In speaking of Mr. and Mrs. Devere Mrs. Hopkins says: "They were grand old friends of mine in the long ago, and I am very sorry to learn of his being on a poor farm. Wish my bit was greater."

Nellie Bradden, the clothing lady bronk rider, who used to ride them in a side saddle in the early '90s with various Wild West shows, advises she is well and doing well, and would like to hear from all her old friends. Mail will reach her promptly addressed to 41 Howdoin street, Boston, Mass.

Tillie Baldwin—How is the farm up in Connecticut?

Vera McGinnis—Have you quit the game? How is Husband (yours) Earl?

Hazel Moran—How are things with you in vaudeville?

Mrs. Frank Malsh—Where is Frank?

Alice Braham sends the following from Los Angeles: "I receive The Billboard here regularly each week and enjoy it very much, especially now, as my husband, 'Wild Horse' Mike Braham, is away with Douglas Fairbanks making a big Western picture in Arizona. When they get back Mr. Fairbanks is going to put on a big rodeo here for the benefit of the Red Cross. Everyone in the Wild West game down here is going to do his or her bit in it. I don't think we will troupe this season, as Mike has a fine business here and is making good. We trouped the past two seasons with the Hagenbeck Wallace Show, which, by the way, is some fine show. Lots of troupers here. All read The Billboard and are strong for it."

The numerous cowgirl and cowboy friends of Mrs. Lily G. Pride will regret to learn that she died at Columbus, O., January 2, of Bright's disease. Mrs. Pride was well-known throughout the Wild West and circus world as a rough rider, having traveled with Gollmar Bros., John Robinson's 10 Big and several other shows. She was 44 years old, and had been sick about two months. Besides her husband, Fred (Shorty) Pride, she leaves a daughter, Mrs. J. E. Bateson, who lives at 128 Sycamore street in Columbus.

"THE WHIP"

Last season we could not supply the demand for this wonderfully successful ride. We are now prepared to make early delivery. Better get in your order quick. Will it pay? Well, rather. Send for new booklet.

W. F. MANGELS CO., Coney Island, N. Y.

Free Acts—Paid Attractions

THAT PLAY

PARKS, FAIRS AND CELEBRATIONS

For mutual benefit, send us your permanent address. We are compiling a list of Free Acts and Attractions that play outdoor amusement enterprises. Your name and act should be listed, for which there will be no charge to you. Address

THE BILLBOARD PUBLISHING CO.,
Attraction Department, CINCINNATI, OHIO.

CIRCUS BITS

William Roberts, a chauffeur, was arrested in Kansas City, Mo., January 7, in connection with the killing of Eddie Rounds, also known as Eddie Eckert, former clown of the Barnum & Bailey Circus, who was shot to death there Christmas Eve. Roberts told the police he had been hiding in Kansas City, Kan.

Little Miss Leitzel, the star of the Ringling Bros.' Circus, was a big feature at the Orpheum Theater in Kansas City during Christmas week.

Billy Carson, the clown, formerly with the Ringling Circus, is now appearing with Fred Stone in Jack-o'-Lantern at the Globe Theater, New York.

Herman Joseph—Drop a line care The Billboard, Chicago.

Jimmy Spriggs, "The Big Heap Much Chief"—Heard about the overcoat, Jim. Harry says he has a coat that just fits you. Keep away from the club, you will lose your shoe laces.

Tripp, Allen and Baker—How's the act? Have not heard anything of you for some time. Let's know how the clubs are swinging.

The Belmonts made quite an impression at the Globe, Kansas City, recently. Their dark stage effect with lighted clubs proved a big novelty for a finish.

The Miller Bros., of Bliss, Okla., it is still rumored, will take over the Jess Willard enterprise. George L. and Zack T. Miller were visitors in K. C. during the holidays.

"Tomahawk Fred," of 101 Ranch fame, was a recent visitor in Kansas City and purchased a tin lizzie.

Harry Williams, formerly traveling representative for Miller Bros.' Motion Picture Department, is now located at Ft. Sill, Okla., in charge of war orders for fish and oysters, representing the Booth Company of Kansas City.

D. V. Tantlinger, the man who invented the toy boomerang which sells both ways, is spending the winter at his home in Lawton, Okla., and says hogging and fishing are fine.—JOE LEWIS.

FAIRS and EXPOSITIONS

MICHIGAN FAIR SECRETARIES HOLD SUCCESSFUL MEETING

Several Circuits Proposed, But No Definite Action Taken—Amusement Representatives Present and Close Contracts—Decide on Two-Day Convention in Detroit

Grand Rapids, Mich., Jan. 12.—The executive committee meeting of the Michigan State Fair Secretaries, held in this city Wednesday and Thursday of this week, was called to order by Secretary Frank Rathsburg of Imlay City, at 1:00 p.m. C. S. Kurland, director of amusements of the West Michigan State Fair Association, was appointed executive chairman with power to act in all matters incidental to the meeting, and all amusement men, booking agents and others were asked to report upon register their business with him for purpose of compilation and for review of all secretaries present.

Secretary W. B. Burris (of the Jackson Fair) speech to all booking agents and amusement outlining the purpose of the meeting cleared away a lot of confusion and brought the meeting to a sound basis.

At the first day's meeting it was decided to have Chairman Kurland arrange the various fair in temporary circuits for ratification at the Thursday meeting when all secretaries were expected to be present. The following circuits were suggested: No. 1—Ionia, Aug. 12-16, Cass City, 18-24; Cass, 27-31; Bad Axe, Sept. 4-7; Jackson, 10-13; Grand Rapids, 17-21, or Cadillac, 18-21; Charlotte, 25-28, or Hillsdale, 24-29, Kalamazoo, week of Oct. 1, or Hartford, Oct. 2-5. No. 2—Dowagiac, Aug. 21-24; Ithaca, 28-31; Marshall or Greenville, Sept. 4-7, Mount Pleasant, 11-15; Adrian, 17-21; Saginaw, 25-27; Imlay City, Oct. 2-5. No. 3—Howell, Aug. 28-31; Hastings or Midland, Sept. 4-7; Bay City, 10-13; St. Johns 17-21; Holland, Big Rapids, or Allegan, 25-28, Fowlerville, Oct. 2-5. No. 4—Croswell, North Branch, Ionia and Northville; dates to be arranged later.

Attending the Wednesday meeting were: State Secretary Frank Rathsburg, Imlay City, Thos. Taylor, Imlay City; W. B. Burris, Jackson; M. J. Morgan, Saginaw; George A. Fowlerville; Fred Kahns, Fowlerville; Stephen J. McDonald, Grand Rapids—executive committee representing the State Fair Secretaries' Association. Amusement men there were: Harry Polite, of the Zeidman & Polite Shows; Harry Polack, of the Polack Bros.' Shows; Dan H. Collins, of Collins Amusement Co.; F. L. Black, manager Great Northwestern Shows; Uncle John Robertson, of the Robertson & Jennings Amusement Company; Frank Pilbeam, manager Pilbeam Greater Shows, Ashley Amusement Company, Frank Speright, of Speright & Crane Amusement Company; Sutherland & Frisch Amusement Co.; Fred D. During, manager New York Comedy Circus. Booking agents' representatives: S. J. Levy of the United Fairs Booking Association, Chicago; B. Ward Beam, of Collins, O.; Ray D. Smith; Paul Eifert, manager Bond, Lemoine, globe of death; Eddie Marsh, of Western Vaudeville Managers' Association; Levario Vaudeville and Fair Booking Exchange, Grant Barbier; F. M. Barnes, Inc.; Rockwell Attractions; Barney Bergan, manager Harry Gardner, the human fly; Chas. Oliver, manager Goth Law.

Answering the roll call Thursday were the following secretaries: George M. Beeby, Bad Axe; F. E. Ransford, Caro; F. J. Fishbeck, Howell; Charles E. Anderson, Hartford; F. A. Hodish Adrian; Charles B. Dye, Grand Traverse Region Fair, Sept. 22-27 Traverse City; Vaughan G. Griffith, Charlotte; Wm. Whitcomb and W. B. Burris, Jackson; Frank Rathsburg, Imlay City; F. H. Peters, Harlowe; Wycott Hart and W. J. Morgan, Saginaw; George Newman and Fred Buhn, Fowlerville; Max Lichtenter, Greenville; J. Arendshorst and E. Brouwer, Holland; Secretary Shooler, Northville; T. W. Atkins, Mount Pleasant; C. T. Reeder, Centreville; Fred Chapman, Ionia, and J. J. Dawson, Hastings.

One of the first actions taken at the Thursday meeting was the passing of a motion to hold the annual meeting two days in Detroit instead of one, enabling all to have more time to attend to the business of the Association. It was agreed to leave the setting of the dates to Geo. Richmond, manager of the Detroit Fair, as he would probably know the best time to hold the meeting.

A heated discussion arose over carnivals and several tried to get a resolution over barring them from fairs on a whole. The resolution was defeated, however, as Amusement Director C. S. Kurland made a speech, saying he had been on both sides of the fence, having owned carnivals, served as general agent with several and now is handling fairs, and that he knew that just one or two carnival companies of ill repute were the chief cause of the argument generally against carnivals.

Regarding the proposed transportation two fleets of motor trucks were offered for movements, one of 16 trucks and another of 20 trucks. It was cited that these trucks might make moves, then go into passenger service between the fair grounds and towns.

All booking agents were given a hearing before the secretaries, and altho there was not much booking done fair officials present were greatly impressed with the acts submitted, and Secretary Kurland was instructed to make complete copies of the acts submitted and mail them to each secretary.

In regard to the circuiting of fairs there was very little done, as several of the secretaries were too quick to sign rides, and, therefore, missed opportunities to get rides and shows both. It was found quite impossible to circuit the free acts, as there was too much difference between the programs played to Michigan. Several of the smaller cities are lining up, however, and will use the same program, notifying Sec. Kurland when they are ready, and no doubt several small meetings will be held later to order to pick these shows.

Stephen J. McDonald started a movement to insure fairs against loss, similar to the arrangement now in force to Canada. This announcement caused considerable interest to be manifested.

Dan H. Collins, manager of the Collins Amusement Company, booked his entire money spots for the season of 1918. Zeidman & Polite shows and the Northwestern Shows were the favorites to the field for the larger dates and no doubt each will book four or five good weeks. Robertson & Jennings Amusement Company closed some business, and were well received by all the secretaries. A. J. Mulholland also closed a circuit of four fairs while here. Speright & Crane Amusement Company closed some business at the meeting, and Charles Oliver, Goth Law manager, caused a big stir when he offered Miss Law to the smaller fairs on a percentage basis, thus giving them a chance to get this well-known little aviatrix at least for one day. Mr. Oliver suggested that the secretaries get in touch with C. S. Kurland regarding this, as there were only a few dates open and they would no doubt be grabbed at quick.

The railroad situation did not cause any concern whatever, as all secretaries seemed satisfied that trains would handle the stuff almost as usual. It was suggested, however, that some of the towns were getting but two trains per week at present, but it was the belief that more would be running soon.

Secretaries attending the meeting had no except that opportunity to personally confer with showmen of different lines, and their visions were considerably broadened as well as a great many prejudices whipped away, creating a most cordial feeling between the secretaries and clean showmen.

It is quite evident that the past year's campaign has done much to clean up the carnival business, as there was too much difference between the programs played to Michigan. Several of the smaller cities are lining up, however, and will use the same program, notifying Sec. Kurland when they are ready, and no doubt several small meetings will be held later to order to pick these shows.

It is quite evident that the past year's campaign has done much to clean up the carnival business, as not one objectionable feature was found to exist in all the material submitted, and secretaries admitted that the days of clean showmen are at hand.

After a resolution thanking the West Michigan State Fair officials for the many courtesies extended in making the meeting a success was unanimously passed the meeting adjourned with all voting it a real benefit to many ways.

W. J. STARK

Secretary of the Western Canada Fairs Association, which will hold its annual meeting at Calgary, Alta., January 23 and 25. Mr. Stark is also manager of the Edmonton Exhibition.

Have you looked thru the advertised letters?

OSCAR V. BABCOCK
Performing the Largest and Most Sensational Act in the Outdoor Show World
Address permanently 3 Sterling Street, Winthrop, Massachusetts

GRAND CIRCUIT MEETING

Held Last Week in Columbus, O.—Officers Re-Elected and Dates Selected

Columbus, O., Jan. 12.—The Grand Circuit Stewards assembled in this city Monday and Tuesday of this week for their annual 1918 meeting, which was the largest in point of attendance the circuit has ever held. Harmony reigned throughout the entire two days' session, which came to a close Tuesday evening with the adoption of the schedule of 1918 dates, the re-election of old officers for another year, the putting of the proposition of the three-heat plan up to the individual associations without taking action for or against, and the passing of a resolution recommending the amalgamation of the American Trotting Association, the National Trotting Association and the American Trotting Register Association under one governing head.

For the first time in several seasons every association has a personal representative present. The meeting proper did not take place until Tuesday, Monday being devoted to the transaction of the preliminary work of the Schedule and Rules Committees.

The driving club at Detroit having disbanded there was no representative from there at the meeting. Readville, Mass., and Toledo were represented, and were given dates in the circuit, Toledo taking Detroit's place. But little argument marked the arrangement of dates, the new member at Toledo giving way to Oklahoma for the week following the opening at North Randall. As arranged the circuit provides for fifteen weeks of racing, beginning at North Randall July 9, which is one week earlier than the circuit has opened in the past. The extra week will be filled by Readville, a suburb of Boston, which has come back after being out of the circuit for several seasons. Communications were received from the members at Detroit and Boston announcing the giving up of their franchises, the latter town having retained its membership, but having been so active member since 1911. Their $500 membership fees were ordered returned, but the membership of Grand Rapids was ordered forfeited owing to nonpayment of dues in 1916. The dates for the coming season are as follows:

Cleveland, week of July 9; Kalamazoo, week of July 16; Toledo, week of July 23; Columbus, week of July 30; Cleveland, week of August 6; Philadelphia, week of August 13; Poughkeepsie, week of August 20; Readville, week of August 27; Hartford week of September 2; Syracuse, week of September 9; Columbus, two weeks beginning September 16; Lexington, two weeks beginning September 30; Atlanta, week of October 14.

The following old officers were re-elected: H. K. Devereaux, president; E. W. Swisher vice-president; W. H. Kinnan, secretary and treasurer. Mr. Swisher, who presided in the absence of President Devereaux, appointed the following on the Schedule Committee: A. E. Tipton, of Lexington; T. W. Murphy, of Poughkeepsie, and E. W. Swisher, of Columbus. For the Rules Committee he chose H. K. Devereaux, of Cleveland, Lieutenant-Governor Edward Schoenirk, of Syracuse and E. W. Swisher.

To provide against loss to any horseman thru any member defaulting in the payment of his stakes or purses the stewards voted to take out a $10,000 surety bond to protect them, this being a blanket bond for the entire circuit and paid for by one organization.

Altho many drivers and owners had petitioned the circuit to adopt the three-heat plan of racing thereof it was finally decided after giving the matter considerable discussion to instruct the secretary to send copies of the petition to each individual association, but without recommendation.

It was voted to hold the next meeting in Philadelphia.

Among the representatives of the various associations at the meeting were J. W. Harvey and W. H. Kinnan, North Randall; J. J. Mooney and John Jackman, Toledo; William Englemann, Kalamazoo; E. W. Swisher and H. D. Shepard, Columbus; M. Sanmiere, Philadelphia; Thomas W. Murphy, Poughkeepsie; A. F. Young, Readville; W. H. Gocher, Hartford; H. W. Keatley, Syracuse; E. A. Tipton, Lexington, and R. M. Sibulin, Atlanta. Other prominent horsemen in attendance were W. H. Smallwood, of Galesburg, Ill., member of the Board of Appeals of the American Trotting Association; Harvey Ernest, Ed. Crutch and George Smith, of Cleveland; H. W. Woodland, of Youngstown; William Fitch, of Hamilton, Ont., and B. A. Dorsey, of Findlay.

PENNSYLVANIA SECRETARIES

To Meet in Pittsburg and Philadelphia

Lancaster, Pa., Jan. 12.—S. F. Seldomridge, secretary of the Pennsylvania State Association of County Fairs, has announced two meetings of secretaries to be held in the near future, one at the Seventh Avenue Hotel, Pittsburg, January 29 and 30, and the other at Hotel Hanover, Philadelphia, February 2 and 3.

An invitation to owners or agents of shows concessions and free attractions has been extended by Secretary Seldomridge, and it is hoped the meetings will be well attended.

Two meetings have been arranged on account of Pennsylvania being a large State and for the convenience of the various county secretaries. The programs are now being arranged and will be published by The Billboard as soon as completed. On the second day of each meeting a joint meeting of fair secretaries and representatives of Pennsylvania and other States is planned to adopt some united effort to national legislation to be brought up in future.

R. M. STRIPLIN

Popular Atlanta Fair Secretary Passes Thru Cincy

R. M. Striplin, popular secretary of the Southeastern Fair Association at Atlanta Ga., passed thru Cincinnati last week, en route home from Columbus, where he attended the annual conference of the stewards of the Grand Circuit. Mr. Striplin had time between trains to phone The Billboard and to say a few words about the big time to be had in Atlanta this week at the annual meeting of the Southern Association of Fairs and Expositions.

ROCHESTER EXPOSITION

To Hold Annual Meeting in February

Rochester, N. Y., Jan. 12.—The annual meeting of the Rochester Exposition Association will be held February 4 in this city, at which time it is expected that all of the present officers will be re-elected. Edgar E. Edwards 300 Powers Building has been secretary and manager of the association since its organization seven years ago.

The 1917 Exposition was the most successful of recent years. The attendance was nearly 130,000—an increase of about 15,000 over 1916. The cash receipts showed an increase of $3,000, its total being $61,555.84. The total expenses were $58,415.22.

The principal free attraction was Jean Dominjon, the aviator, in a Blériot monoplane. This is the first time that an aviator had been used as an attraction at the exposition and, of course, it made a big sensation. Joseph G. Fogarty presided the midway shows and he and all the concessionaires were well satisfied with their week's business. The elimination of the evening grand stand performance has made it much better for the concessionaires here.

The 1918 exposition dates have been announced as September 2-7.

NORTH DAKOTA ASSOCIATION

To Hold Fair at Fargo This Year

Fargo, N. D., Jan. 10.—The North Dakota State Fair Association will hold its 1918 event at Fargo this year, the fair being known as the Interstate Fair during odd numbered years and held at Grand Forks. Secretary F. W. McRoberts announces that while no definite place for this year here been made the dates will be July 15-20, and it is planned to hold the largest fair ever held in the State. The association expects to have a number of the exhibits which are being planned by the Government Department of Agriculture as well as State and county exhibits. Food conservation and agricultural advancement and encouragement of live stock breeders will also be featured. The amusement features have not been outlined, the there will be an afternoon and night show in front of the grand stand; horse and auto races and some one of the big carnival companies.

The 1917 Interstate Fair at Grand Forks was the biggest ever pulled off as a local fair. The financial report showed a grand total attendance during the six days of 47,284 with total receipts of $16,241; 2,877 entries and 363 exhibitors. Some of the entertainment features carried were the Six Flying Lamys, Kalinowsky Brothers, Lefloy and Paul, Dunkinson's Auto Polo, two days of automobile racing, C. A. Wortham Shows, Louie Gertson, aviator, and Thomas-Dufrild fireworks.

TUSCARAWAS COUNTY SOCIETY

Holds Annual Meeting at Dover

Dover, O., Jan. 12.—At the annual meeting of the Board of Directors of the Tuscarawas County Agricultural Society T. J. Buley was elected president; J. E. Harris, secretary, and M. A. Page, treasurer. The society will build for this year an educational hall for the exclusive use of the county schools. This building will be 50x100, and will be heated with a furnace. Contract was also made to relay the race track this spring.

Last year's fair was held on October 9-12, the last day being postponed on the big day, but as there was a heavy rain on the night before the track was a sea of mud on the final day, which caused the officials to declare every-

NELSON THARP

Secretary of the Greenup Cumberland County Fair Association, Greenup, Illinois.

NOW IS THE TIME TO MAKE YOUR

RESERVATION

FOR SPACE IN THE

Spring Special Number

—OF—

THE BILLBOARD

Pennsylvania Fair Secretaries' Meetings

January 29 and 30, 1918, at 7th Avenue Hotel, PITTSBURG, PA.
February 5 and 6, 1918, at Hotel Hanover, PHILADELPHIA, PA.

Owners or agents of shows, concessions and free attractions or advertising matter are invited to attend these meetings. J. F. SELDOMRIDGE, Secretary Penna. State Association of County Fairs, Lancaster, Pa.

thing off. Despite this fact day handicap the society had two splendid days and cleared $4,000.

This year's fair is scheduled to open on October 7 and close on Thursday, October 10, the management having determined to dodge the rainy Fridays. A night fair will also be held this year.

The Tuscarawas County Agricultural Society has one of the most modern and up-to-date grounds and buildings of any county fair in Ohio and has built during the last nine years $30,000 in exhibition halls alone, which are all paid for.

PAWHUSKA'S SECOND FREE FAIR

Pawhuska, Ok., Jan. 12.—At a meeting of the Osage County Pure Bred Live Stock Association held at Pawhuska it was voted to hold the second free fair September 10, and at this time to make the drawing card of the day the exhibition and sale of blooded stock, for which the county is particularly noted. The officers of the association are: President, W. T. Leahy, and secretary and treasurer, Horace J. Smith, both of Pawhuska.

GLENN COUNTY ASSOCIATION

Picks First Week in September for 1918 Dates

Orland, Cal., Jan. 10.—At a largely attended meeting of the Directors of the Glenn County Live Stock and Agricultural Association held early this month the second annual Glenn County Fair was launched for 1918, to be held in this city the first week in September.

The Glenn County Fair was started in 1917 when a few enterprising business men of the city got together and put on what was intended to be only a small fair, but in reality resulted in one of the largest ever held in the Sacramento Valley, outside of the State fair. There were over 20,000 visitors thru the gates and the returns were more than expected from any standpoint. The association has recently purchased twelve acres of ground and there is going to be several new buildings built from last year's receipts.

The officers of the Glenn County Association are John T. Hagerty, president, Chris. Myhre, vice-president; R. A. Kirk, secretary; H. M. Kingwill, treasurer, and Edward J. Falk general manager. General Manager Falk has charge of all correspondence and advertising matter.

ERIE COUNTY SOCIETY

Appoints Superintendents of Departments

Buffalo, N. Y., Jan. 12.—A recent report from Batavia, N. Y., says: "At a meeting of the officers and directors of the Erie County Agricultural Society President C. J. Dudley made the following appointments of superintendents: Horses, R. W. Hengerer; agricultural implements and automobiles, Gustavus Miller; cattle, Charles H. Brown; home building and concessions, G. A. Stearns; sheep and swine, L. E. Willett; educational building, W. H. Abbott; agricultural and grange, Nelson Cheney; trotting, J. C. Newton; poultry, W. B. Abbott."

FLORIDA SUBTROPICAL FAIR

Is Real Educational Institution

Tampa, Fla., Jan. 12.—In the eight years of its existence the Subtropical Midwinter Fair at Orlando, Fla., has come to be realized as one of the most educational institutions of Florida. It has probably disseminated more real valuable information about Florida and its possibilities in agricultural, horticultural, stock raising, poultry and other related lines than any other section in Florida. The Northern public looks with more or less distrust on fancy booklets printed by real estate men and ambitious communities, but when it sees in the midwinter fair is real, and can ascertain can possibly be attached to it. It is educational in every sense of the word. The winter visitors seem to know this and flock to the fair every winter to learn what can be and has been done in Florida. The officers for the coming year follow: W. E. O'Neal, president; C. E. Howard, secretary; James L. Giles, treasurer.

The officers of the association have just issued the eighth annual premium list for the fair to be held at Orlando February 12-16, inclusive.

"WAR-SAVINGS STAMPS mark an epoch in our NATIONAL LIFE."—Secretary McAdoo.

INDIANA AGRICULTURAL BOARD

Names John Isenberger, of North Manchester, President, and C. F. Kennedy, Secretary

Indianapolis, Ind., Jan. 12.—Behind a closed door session of the State Board of Agriculture Wednesday John Isenberger, of North Manchester, was named president of the Board, succeeding Leonard B. Clore, who is now a resident of Louisville, Ky. Charles N. Lilholey, of Salem, was elected vice-president; Charles F. Kennedy, of Indianapolis, was re-elected secretary to the board and Wm. M. Jones, of Fairmount, was re-elected financial secretary. L. Newt Brown, of Franklin, was elected superintendent of grounds.

At the first day's meeting of the Board on Tuesday retiring President Clore, in his annual address made recommendations for the fair this year which will be held the week of September 2. President Clore stated that he believed the night horse show should be held on Wednesday and Thursday evenings only instead of four nights, and that the management should continue to encourage Indianapolis owners of fancy horses to exhibit their animals. He also recommended that the number of special attractions be reduced and the quality improved, with an extraordinary feature for each day.

During the meeting Charles R. Duffin, president of the County Fair Managers' Association, made an extended talk against the existing system of permitting members of the State Board of Agriculture to vote for themselves for re-election, characterizing it as unfair and dangerous.

Resolutions pledging the support of the State Board to President Wilson and Governor Goodrich in the conduct of the war were prepared by a committee and read as follows:

"Inasmuch as the Indiana State Board of Agriculture is distinctively an American institution, and, further, its greatest title to a prosperous existence lies in its ability to aid by increased agricultural and stock production on the farms of Indiana, it is hereby resolved that the Indiana State Board of Agriculture here assembled does pledge its every faculty, personality and collectively, to the President of the United States and the Governor of Indiana, to the prosecution of their endeavors to win the war in which our people are engaged.

"We further pledge the effort of every member of this organization along the lines of production and conservation, in the end that Indiana shall, as always, do her full share in feeding and clothing our boys at the front and assisting the people of our allied nations."

MAINE FAIRS

To Hold Meeting This Month

Waterville, Me., Jan. 12.—On January 23 a meeting of the larger fairs in Maine will be held in the city hall at Waterville, where a representative of the Maine Central Railroad will meet with the fair managers and discuss the question of free transportation of live stock to and from fairs. It is expected that physical connection between the rails of the Maine Central and the Waterville and Oakland electric line will be made this year so that the shifting of freights will be necessary in future and that loaded cars may be carried direct to the fair grounds.

A new departure from the usual meeting this year will be the presence of booking agents, who will meet the fair managers and discuss the free attractions available.

The fifteenth annual exhibition of the Central Maine Fair to be held in Waterville next September 9, 10, 11 and 12 will see a new organization with new blood. At the last annual election of this organization Harvey D. Eaton, of Waterville, was elected president; R. M. Gilmore, Waterville, secretary; Frank B. Robinson, Waterville, treasurer; directors chosen are J. F. Guiod, of Pemaquid Isle; William J. Thompson, of South China; W. B. Kendall, of Bowdoinham, and Darill E. Moulton of Portland. Of these latter gentlemen J. F. Guiod is president of the Pemaquid Isle Fair, William J. Thompson is Master of the State Grange, David E. Moulton is a prominent attorney in Portland and member of the Portland Farmers' Club and W. B. Kendall owns the largest sheep farm in New England.

The annual auction sale of the New England Hereford Breeders' Association, held in September, 1917, on the fair grounds of the Central Maine Association, proved to be the most successful in the history of the association. By unanimous vote at a meeting held in Springfield, Mass., last October the auction sale will again be held in Waterville September next.

FAIR ACTS NOTES

Chicago, Jan. 12.—Miss Happy Harrison got back to Chicago two weeks ago, and is now playing W. V. M. A. Time. She will leave for the East about the first of February for a nine weeks' engagement.

Barry Lisa, of Lisa's Dog and Cat Act, is at the American Theatrical Hospital, where he has been for the past five weeks, suffering from blood poisoning. He is expected to be out of the hospital and back in harness in a week or so.

The Burtinos, wire act, is on the Coast, being detained. From what the newspapers say the act is surely making a hit. The Burtinos will finish their Western route at Kansas City the last of February and will jump to Chicago for a layoff. Mrs. Burtino will spend a few weeks with her daughter in Michigan.

Ima May Rose is wintering in Chicago. She says the climate is a little brisk for a Tennessee girl, but she will put up with it a while longer.

Eddy Deschamps will leave the American Theatrical Hospital in a week or so. His broken leg has sufficiently healed to enable him to walk around with the aid of two canes.

The Showmen's League of America remembered all sick brothers with a Christmas box of fruits, nuts, candies, smokes, handkerchiefs, suspenders, neckties and Christmas cards.

Carl Williams, of the old Ryan Brothers' act, has a new partner and has built an entirely

(Continued on page 43)

CARNIVALS

NEW SHOW PROPERTY FIRM ORGANIZED IN WINDY CITY

Chicago Show Sales Co. Establishes Spacious Offices at 29 South LaSalle Street—John A. Pollitt, Well-Known Showman, General Manager of Concern

Chicago, Jan. 12.—A new firm, the Chicago Show Sales Company, has been organized to handle all kinds and descriptions of show property. It will buy also sell anything from a tent pin to a complete outfit for a circus, carnival, park, etc. The firm already has one large warehouse well stocked with show equipment, and is negotiating for a second. Both of these will have railroad connections.

Spacious offices have been opened at 29 South LaSalle street, where the firm has a suite of showrooms on the sixth floor of the National Life Building.

John A. Pollitt, one of the best known showmen in the country, and one who has had years of experience that should prove of the utmost value in a business of this kind, is general manager of the company. Associated with him are J. C. Benson, as secretary, and T. F. Lamon, as treasurer, two well-known and successful business men of Chicago.

The Chicago Show Sales Company is starting out under the most auspicious circumstances, and should prove successful from the start. A firm of this kind should fill a long-felt want, for it will now be possible for a show on the road needing equipment of any kind in a hurry to wire in and be able to have almost anything in the line of show property shipped to it at once. The list includes rides of every description, cars of all kinds, animal acts, musical instruments, in fact, everything used in the show business.

J. W. BROWNLEE

To Manage Leon Washburn Shows

Chester, Pa., Jan. 12.—The Leon Washburn Mighty Midway Shows will go out the coming season, despite reports to the contrary, and will be under the management of J. W. Brownlee. Burt Turner, who has been the manager for the past two seasons, will out be with the company. As already mentioned in these columns, he will have his own caravan next season.

The Washburn Shows will open in Chester about May 2. Mr. Washburn did not sell his animals, and will make the Animal Show larger and better than it has ever been, using an entirely new and original front. He will play on entirely different route and hit the Eastern country east.

J. F. MURPHY SHOWS

Augusta, Ga., Jan. 11.—The force at the winter quarters of the Gilt Edge Attractions at Augusta is working overtime at present. The work of berthing, repairing, painting, etc., is well under way. Bill Rodgers already has his concessions repaired and laid aside, and Bill is doing nothing these days except fishing in the vaudeville and picture shows.

J. E. Cullen expects to leave shortly for Baltimore, where Mrs. Cullen is at present taking treatment at Dr. Kelly's Hospital. As soon as the Mrs. is able to travel they will leave for Canada, where Mrs. Cullen will spend the remainder of the winter with her folks.

Mrs. J. F. Murphy is still at her home in Hamilton, O. She expects to accompany J. F. to Chicago, where they will attend the Showmen's Dinner. The Little Bear says that the Gilt Edge will take the road early in March, and that no expense will be spared to make the J. F. Murphy Shows one of the biggest and best framed amusement enterprises in America.

No letter from Cliff Bristol yet. What's the matter Cliff? Are you the busy hunting and fishing?

Duncan McPhail (Silvers), of cookhouse fame, is nicely located on Jackson street, with a food show restaurant, and the nickels and dimes seem to be coming his way. The soldiers will walk a mile out of their way to get one of Silvers' hot cows.

Maw Tate says no ready wagon for him this winter. He made enough money the past season to rent a real store on the 700 block of Broad street.

Margaret Quincy—How is the weather in Palm Beach?

Creed and Petrona Tidwell—How is business in South America with the big colored show?

You cannot make the Pennsylvania troops believe the South is sunny.

PRESSEY WITH REYNOLDS

George Reynolds, manager of the George Reynolds Shows, who has been under the weather for the past few months, is now at 54 Third street, Everett, Mass., and word from his wife, who is with him there, is to the effect that he is on better. In his absence the Reynolds Shows are being managed by C. A. Pressey, formerly of the Pressey & Westerman Shows and recently with the Max Greater Shows.

JOHNNY J. JONES EXPOSITION

Orlando, Fla., Jan. 11.—Can you imagine a press representative, inviter of public interest or publicity exploiter whose hands have never been calloused by hard, honest labor, whose brow has never borne the perspiration caused from manual labor, donning a pair of overalls and sweaters and performing the work of painting wagons? Neither can I. Some people like to indulge in these outside sports, but not for a scroll now the orange groves or a trip in Johnny J. Jones' car to Green Cove Springs, where one and bathe in the springs known as the Fountain of Youth, the spot that old Ponce De Leon is supposed to have made his first Florida landing. After the bathing, to bask in the sunshine of the glorious Florida weather and read the daily papers, wherein you are informed of the extreme cold weather and snow in New York City, causing the tie-up of all street car traffic, and further on in the same article you read of worse conditions in Chicago and other centers. Oh, yes, thank you, we are all pleased to be in Johnny J. Jones' "Haven of Rest," Orlando, Fla. The winter quarters is some bustling, bustling place, with seventy men at work. The repainting of the old compartments, building new shows, painting cars, etc., is going on at a rate that is entirely satisfactory to Johnny J. Jones and his staff of able assistants. All the "scare" talk relative to "no railroad movement" of outdoor amusement shows next season evidently holds no terrors for Johnny J. Jones, as he will not only have more and bigger attractions than what embraced his 1917 expedition, but he will carry about ten more 70 foot flat cars, necessary for the transportation of his new features. The exposition opens the 1918 season at Orlando February 12.

Col. Phil Ellsworth is at Ochmawa Sching. He didn't say what for. H. B. Aldrich, Al Durnberger, Eddie Madigan spent last week in Jacksonville, and, speaking of that man's town, I wish to go on record with the statement that after the Florida State Fair to be held at Jacksonville February 26 to March 3, in even De, "B. K. Hanafourde (I call Him Colonel because he is a stackerjack leader) will be the talk of the outdoor amusement world, for the reason that this season fair is going to be the most gigantic success ever recorded by a similar affair held south of the Mason and Dixon line.

I attended a meeting of the "Hot Stove League," assembled here Sunday night in the rotunda of the Mason Hotel. Present: Larry Boyd, Will Brownlee, Eddie Madigan, Michael Cassilla, R. H. Goehe, Harry Yost, of Dee Hill's Minstrels. Everybody was put on "The Pan."

The New Orleans Minstrels, managed by a real oldtimer, George Quine, played Orlando January 1 to good business, and says splendid satisfaction. Earl Hawk's Stock Company is in Orlando for a two weeks' stay. The company numbers about thirty-five people and is a most excellent one in every department.

Bootsie and Hoody Hurd are visiting relatives at Tampa. Al Durnberger and family left this week for their home at Ogalin, Fla.

Just to make you poor divvies of the freezing North envious, I want to tell you I am writing this letter sitting at the open window with coat, vest and collar discarded. "Come on in, the water's hot!"—ED R. SALTER.

AN APPEAL FOR ASSISTANCE

Jim Cook, the oldtime concessionist and showman, having lost everything in a fire in Hopewell, Va., on the morning of January 2, makes an appeal in his old friends and brother showmen to help him in this hour of need. Contributions may be sent to him at Hopewell, Va., care General Delivery.

HELP KISSELL

Harry Kissell, an old showman, is in need of aid from his friends.

Early in 1917 he suffered a paralytic stroke. A few months later he fell out of bed, a dislocated shoulder resulting, and which makes his condition worse. Kissell has been with the Gollmar Bros.' Circus, the Sherman-Kelley Stock Company, the Woods-Holland Players, and other attractions. In September of the past year he went out with the A. B. Whitney Shows after being partially regained his health, but was unable to stand the grind and had to enter the St. Charles Hospital, Aurora, Ill., which institution he was forced to leave last October. Send all donations to Harry Kissell, General Delivery, Sandwich, Ill.

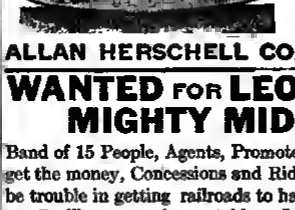
NORTHWESTERN SHOWS

Victor and his Concert Band, Burkhart and his beautifully framed Shows, brand new ten-thousand-dollar Parker Carry-Us-All, and the only white enameled Fig Eil Wheel on the road. Poland and his Concessions (3d season with us), Gerst and his Concessions (4th season with us), Isbury and his Concessions (6th season with us) and many others who were with us last summer will be with us again this coming season. We have made from 8 to 8 moves by motor truck every season since 1912, we can move the entire season by trucks if necessary and make all REAL MONEY STOPS in population making centers. A number of Concessions are still open, can place two more Shows. Very liberal terms, write what you have. Season opens April 20th.

F. L. FLACK, Manager Northwestern Shows, Detroit, Mich.

ALLAN HERSCHELL CO., inc.

CARROUSELS



HAVE MORE MODERN IMPROVEMENTS THAN ANY OTHER NOW SOLD.

Patent hanger hooks that remain hooked when one chins in or mounts. Patent telescope under horses and platforms clear of obstructions provide absolute safety to patrons and nearly lockers on. Ringed centerpole, countershaft, clutch and pulley constantly assembled, beautiful decorations, all the parts interchangeable and wired for light. A Carousel complete in every detail that it has no equal. IT'S REALLY PORTABLE.

We invite prospective buyers to not works for a most minute inspection. Write for particulars.

ALLAN HERSCHELL CO., Inc., North Tonawanda, N. Y.

WANTED FOR LEON WASHBURN'S MIGHTY MIDWAY SHOWS

Band of 15 People, Agents, Promoters, Free Acts and Shows that can get the money, Concessions and Rides of all kinds. No doubt there will be trouble in getting railroads to handle shows, but nothing will stop me. I will get you there. Address **LEON WASHBURN, Chester, Pa.**

P. S.—Willert, Edwards and Wright, let me hear from you.

S. W. BRUNDAGE SHOWS

Making Preparations for 1918 Tour—Quarters in Austin, Tex., Hive of Industry

Austin, Tex., Jan. 10.—With the beginning of the new year the winter quarters of the S. W. Brundage Shows are a hive of industry. Painters and carpenters are busily engaged in fixing up the fronts and riding devices, also everything will be in tip-top shape for the opening in the early spring. A complete new line of offerings will be engaged for the season. Several of these already contracted for are features in the show world, and the Brundage Shows will, on in the past, present to the outdoor amusement public clean shows of merit.

Visitors from the showfolks' colony at San Antonio frequently take a run up to Austin to view the delightful quarters, and are high in the praise of them. Among others who have been recent visitors were Essie Fay and Gene Everett. The two ladies made the trip by horseback, which, by the way, is the most natural way for Miss Fay, the charming little lady, who is more at home with her animal pets than it out in an automobile. However, Miss Everett says that these long rides are a little hard on those who are not used to them. Harry Calvert, of the Tom Allen Show, and Will Dearnale, of the Wortham Shows, were also recent show visitors thereto. They drove over from San Antonio in Harry's new car. Harry says covering territory now is an easy matter.

Treasurer Lou Crouch, wife and baby, are expected back from their home in St. Louis this week. They have been spending their vacation with home folks.

Penny Howard also Jack Crouch have left winter quarters for a visit with friends in San Antonio. From last reports Mort Silver was showing them a good time, and therefore on one knows just when they will return.

Mrs. I. S. Brundage is a new addition to the membership, she will probably remain here for the coming summer. She is the widow of the late I. S. Brundage and mother of genial Captain S. W.

Bob Taylor, who spent the holidays with home folks, is back again, also is busily engaged getting his item of stores ready.

Lila Brundage, who has been visiting in Leavenworth, Kan., for the past month, arrived here January 1, just in time to get in on the Harry New Year greetings.

Mrs. Del Howard also Mace Burns, two of the company who have been spending the winter here, have accepted an engagement with a one ideal tableid company.—ED P. PEBST.

ERNEST W. DAMRON SHOWS

Hot Springs, Ark., Jan. 12.—The Ernest W. Damron Shows are in commodious quarters here. Charles A. Batterton is superintendent of the quarters, and is getting things in shape to be gotten work on the coming season's repertoire. When the show opens March 18, the management says, it will be one of the nicest little tricks ever on tour.

The business staff is not yet complete, but it is announced that Charles Batterton will again be general representative of the show. There will be two rides, six shows and twenty-five concessions, in addition to a band and a free act. The company will travel in five cars, if the railroads permit otherwise Mr. Damron will focus on auto trucks. The 1918 tour will take the show West into Washington.

LIBERTY UNITED SHOWS

Scranton, Pa., Jan. 12.—Word has been received from John Armstrong and John Kline, owners of the Liberty United Shows, that the trick will take the road the latter part of April, opening at Carbondale, Pa. Aloha all the paraphernalia was burned at the winter quarters in Larksville, Mrs. Armstrong will buy in new tents and canvas, and the trick this season will be a little larger than last year. The names of many of the showfolk with the organization in previous years will again appear in the roster. The show will move by motor trucks, which will be leased from a transfer company of Pittston, which transported the outfit for ten weeks last season. The company will combine its route to Pennsylvania territory. Offices have been opened at 134 Pennsylvania avenue in this city, where Kline aka Armstrong will be pleased to meet their friends.—JOHNNY.

WOODY WITH GIFFORD SHOWS

The Woody Family Band, which recently closed a six weeks' engagement with the Woodley United Shows in the South aka in Jonesville, Mo., for the winter, will be booked with the Gifford Model Shows the coming season, opening at Drumright, Ok., about February 20. Ira Shamres, drummer, has been very ill for the past week or so, but is now showing improvement. There will be seven pieces in the band for the 1918 tour, consisting of Robert Woody, director and slide trombone; Billy Woody, cornet; Sally Woody, tenor; Roleta Woody, alto; Tom Kirby, baritone; John Mills, tuba; Ira Shamres, bass drum. Robert Woody will also handle the publicity for the caravan. Billy and Roleta Woody are now going to high school in Joplin. Jack Rohlandt and Walter Hurt, both old troupers, were guests of the Woody Family Christmas Day.

Show your patriotism by contributing to the American Red Cross Fund.

GREAT WORTHAM SHOWS

Having Rain A-Plenty in Kent, Wash. —Old Car Barn Used for Quarters

Kent, Wash., Jan. 11.—The winter quarters of the Great Wortham Shows are ideal except for the excessive rain fall this winter, and the question of the show now in Kent claim that South, with its forty days and forty nights of rain, had nothing on them. The local people say that it is the wettest winter this section has had in seventeen years. There have been three separate floods washing out railroad bridges and tracks, overflowing the lower sections of the town of Kent and the adjacent roads.

On each occasion water entered the Wortham quarters to a depth of several inches, but did no damage except delay in work. The show moved in an old car barn large enough to hold all the wagons and cages and leave trackage for three dat cars, so that work goes on inside the building rain or shine.

The crew, under direction of Toolmaster John Bowen, has almost completely rebuilt all the dats, using the special sixty foot stills that Manager Beckmann had the foresight to buy when the shows were in Southern Oregon last fall, where the mills cut these extra length timbers for the shipyards.

Wintering a big carnival in their hamlet little city was something new to the people of Kent and at first a few did not look upon the idea with much enthusiasm, but the show has won them all over and will leave the usual warm reputation when it departs next spring. Several of the boys have been employed by the local business firms and factories.

No show ever chose a more logical place to winter so far as employment of its attaches is concerned. Members of the show are scattered from Portland Ore., to Vancouver, B. C., and every one of them working. Some shows, window demonstrating, factories, stores and the ship yards, where there is an enormous dearth of labor, all have Wortham employees. Even the porters are vanishing a shoe shining stand in the depot at Seattle.

The Coast is in an excellent business condition, and the route for next spring should be a winner. Already several towns have been contracted. Should the railroads refuse to move the show it is only four miles across country to the nearest port, where the show can be loaded on barges and could get a season's work in the Puget Sound cities.

Applications are coming in bunches for shows and concessions from both the old faces of last year and many new ones, and present indications are that the lineup of 1918 will be superior to that of last season.

SAN ANTONIO PALS' CLUB

San Antonio, Tex., Jan. 10.—There were many bright spots in San Antonio the "night before Christmas," but none were brighter than the Pals' Club. The big club room was decorated with evergreen, holly and wreaths. In one corner stood an immense Christmas tree, all glittering and shimmering with diamond dust, resplendent with electric lights and lastly crowned with decorations. A long table near the tree was loaded with mysterious packages. Everything was ready for the opening.

After 10 o'clock the folks began gathering. From every theater came the boys and girls to join the outdoor folks for a night of merriment. The entire Stop, Look, Listen Company was there in a body. The Majestic, the Royal and the Princess vaudeville bills were all there. Selig-Photo, Wortham, Kennedy, Debrelo, Tom Allen and other companies were also represented. Harry Culver furnished his jazz band. Merriment ruled the feasters. It was a big night of fun. At the proper time Santa Claus, acting as Santa Claus, distributed gifts to every person present. The gifts were cause for more merriment, and Turner made an ideal Kris Kringle.

Essie Fay and Mrs. Fred Kelso were in charge of the gift buying, and it was at the home of Miss Fay that a big crowd met one afternoon and made the popcorn strings and other decorations that went on the tree. Fred Kelso had the tree "specialized" and lighted. Tom McNew was Chairman of the Santa Committee. Doc Palmer was the entertainment committee, and "Plain" Dave Morris was floor manager. Among those present were:

Messrs. and Mesdames J. M. Holbway, Jay Coghlan, Charles E. Jameson, Walter Stanley Frank Taylor, W. Dearmin, John T. Beckman, George Cole, W. J. Warren, W. David Cohn, Frank Fisher, C. E. Kidder, "Doc" Turner, Fred Kelso, Larry Hunt, A. N. Opest, George Jones, Tony Spring, Myers, Captain C. LaDore, Pete Hoffman, John Clamp, Coburn, Rain, Meaers, William Coghlan, Alvin Fay, Forest Fay, William Snapp, D. C. McDaniels, Joe Conley, Tom McNew, T. M. Warren, John McCarthy, Billy McCain, George Jones, W. A. Hunkel Bill, "Plain" Dave Morris, J. H. Kepe, Charles E. Warren, Charles Florham, George F. Lewis, Clarence Bennett, C. F. Hedge, C. D. Murray, Bill Gwebre, Hart McCormick, Phil Rennelson, Happy Wells, "Cannon Ball" Bell, Bill Hyer, Frank Morrell, Chas. Priest, Fred Walker, L. Phillips, Oscar Swensone, Floyd Hutchinson, Al Tinch, Andy Nolan, Chas. Reinhardt, A. W. Nelson, Jess Kneer, M. Miles, Charles W. Archer, E. Sarone, H. H. Tipps, Frank Baker, T. Breibeck, C. A. Bell, Jack Brannell, Harry Calcart, Lucky Keeler, Frank Robinson, Bob Wolf, Geo. T. McCarthy, Dabs Mills, "Doc" Palmer, Meadows Homer Jones, Richards, Welsh Banten Emmons, J. Swedfield, C. Berrie, Dolletts, Misses—Essie Fay, Grace Frazier, Theresa Gray, Margaret Bunten, Tipps, Gene Abbott, Hetherine Dealer, Anna Rosebud.

Telegrams of greeting were received from C. A. Wortham, "Bill" Rice, Con T. Kennedy and wife, W. E. Davis, H. F. Hotes and—C. M. CASEY.

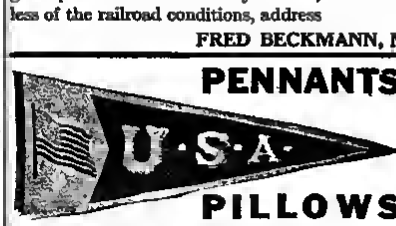
GOES WITH DORMAN & KRAUSE

Z. V. (Jack) Lyles has contracted with the Dorman & Krause Shows in the capacity of special agent for the coming season. He is located in Rocky Mount, N. C., this winter, acting as special agent or car tracer for the Atlantic Coast Line Railroad. He is living at the Cambridge Hotel in Rocky Mount, where he would like to hear from his friends.

MAKE UP YOUR OWN
SALESBOARDS
AND SAVE 25%
We have the largest assortment of Watches of all kinds, Diamonds, Jewelry, Billette Razors, Cigarette Cases, Pearl Manicure and Toilet Sets, Cameo Specialties, Fountain Pens and Novelties. We can continue you that it pays to buy all Salesboard Articles from us and make up your own assortments. BIG prices are hard to beat.
Send for OUR catalog now. Mailed free to dealers only.
ALTBACH & ROSENSON, (Wholesale Jewelers) 205 West Madison St., Chicago, Ill.

IF YOU CAN TELL IT FROM A GENUINE DIAMOND SEND IT BACK To prove to you that our blue-white MEXICAN DIAMOND exactly resembles the finest genuine South African Gem, with same DAZZLING, RAINBOW HUED BRILLIANCY (Guaranteed), we will send you the ladies beautiful high grade, 12 Kt. g. fd. Knot Tiffany Ring, set with 1 Kt. gem (regular catalog price $2.50) for ONE HALF PRICE, $2.50. Same gem in Gents Heavy Tooth Belcher Ring (Catalog price $6.50) for $3.10. Wonderful, dazzling rainbow brilliancy, GUARANTEED 10 YEARS. Send it and we will ship C. O. D. for FREE EXAMINATION. Money back if not pleased. Act quick. State size. Offer limited. Only one to a customer. Catalogue FREE. AGENTS WANTED.
MEXICAN DIAMOND IMPORTING CO. Dept. N. Y. Las Cruces, NEW MEXICO.
(Exclusive controllers Genuine Mexican Diamonds)

THE GREAT WORTHAM SHOWS
ARE NOW ORGANIZING THEIR LINE-UP FOR
THE SEASON OF 1918
Want To Hear From
Novelty Bally Shows, Man to run Water Show (we have the full equipment), Mechanical and Platform Shows, Autodromes, Concessions of all kinds, Talkers, Woodworkers, Wagon Builders, Blacksmiths, Decorators, Painters, Letterers, Bandmen on all instruments, and other useful Carnival People not subject to draft.
If you want to be with a real show that will play real territory, a great part of which is already booked, and a show that will move regardless of the railroad conditions, address
FRED BECKMANN, Manager, Kent, Wash.



PENNANTS
SPECIAL U. S. ARMY AND NAVAL DESIGNS
All sizes and prices.
Agents Wanted at all camps.
BIG MONEY—Send small deposit for samples to take orders with. Money refunded at any time if not satisfied.
WRITE TODAY.
PILLOWS
PACIFIC PENNANT & ADVERTISING CO., - 244-46 New High St., Los Angeles, Cal.

WATER SHOW ACTS
WANTED—Diving Girls, Lady Swimmer, Gent Fancy Diver of good physique. Engagement with reliable company. State what you do. SEND PHOTO IN COSTUME. Will furnish proper heat and dressing facilities. Address
MATT GAY, High Diver, 1514 Elm St., Cincinnati, Ohio.

ERNEST W. DAMRON, General Manager. CHARLES A. SATTERTON, General Representative.
WANTED FOR SEASON 1918
ERNEST W. DAMRON SHOWS
OPENS IN HOT SPRINGS, ARK., MARCH 18
WILL BOOK good Carousel and Wheel. Charles Miller, write. A few more shows that don't conflict. Good proposition for Cabaret. All concessions open. Will book exclusive. Write what you have. CAN PLACE good, sensational Free Act. WANT small American Band. Tod Sisters write. Write carriers and workingmen address CHARLES SATTERTON, Box 14. All others, ERNEST W. DAMRON, Box 14, Hot Springs, Arkansas.

C. A. WORTHAM EXPO. CO.

Begins Winter Tour February 14 at Laredo, Tex.

San Antonio, Tex., Jan. 10.—The winter tour of the C. A. Wortham World's Greatest Exposition Company starts February 14 at Laredo, Tex., for the big annual Washington Birthday Celebration. A couple of several weeks has been arranged, and then the company will return to San Antonio to prepare for the Fiesta here, which this year will be held in connection with the Red Cross Association. Correspondents of the outlook tends to make those interested more optimistic concerning these dates and the future is general than a few weeks ago. Pessimism has no place in the makeup of C. A. Wortham. He realizes that there might be curtailment by railroads, but does not think for a moment that those in charge of the country's affairs will place any obstacles in the path of those who are furnishing amusements for the people. Amusement and recreation are necessary in the well being of the inhabitants, and Mr. Wortham is of the opinion that the country's executives realizing that will aid in every way possible. Of course Mr Wortham also believes that the manager who heartily co-operates with these officials who curtails where possible and assists in other ways, will find it a paying proposition. With these views in mind he is going ahead preparing for a season that he declares will be the most successful, even exceeding the wonderful business of 1917, that the outdoor show world has ever experienced. He is going right ahead getting ready along these lines to present the most sensationally wonderful array of attractions the country has ever witnessed.

Harry E. Potter has been confined to his bed at the Gunter Hotel for a few days. W. David Cohn, who has joined the Wortham forces, has contracted several good towns for the winter tour. Homer W. Jones has returned and is busy getting his books in shape for the coming season. Walter Stanley and wife will soon go hunting for a few weeks, stopping at New Orleans and on to Chicago. C. A. Wortham promises several big announcements within the next few weeks. Some of them will create more surprise than the recent change of general agents, which was first announced from the Wortham office.

W. H (Bill) Rice, general agent for the C. A. Wortham interests, has been too busy to visit Texas yet because of his activity in the North. "Bill" has been exceedingly busy and when the now threatening clouds clear away it will be found that "Bill" Rice has placed the C. A. Wortham World's Greatest Exposition Company in a commanding position among the real and big dates of the entire country.

Ira Jameson, of Armour, S. D., and brother of Charles R. Jameson, Wortham band director, has joined the solution corps of the army, and is stationed at Kelley field here. W. J. (Spike) Hennessey will be with the C. A. Wortham interests 1918. George T. McCarthy, manager of Dolletts, returned from Chicago for a Christmas Day visit and then went to New Orleans. Harry Illions, wife and boy have gone for their long deferred visit to home folks at New York City.

Clint Nagel and Jay Coghlan have just put in a photo gallery and several concessions at Kelley Field, the big aviation camp near here. If the venture proves successful the men intend branching out in the business at the camps. Harry Hunt and wife, Beatrice, who was left charge of the dining car since the train arrived here, gave winter quarters folks the treat of their lives Christmas Day. The Hunts have been furnishing good meals for the boys, but the Christmas dinner, turkey with all the trimmings and refreshments, was the big treat. It was all the more pleasing because unexpected and such a complete scale. The intention originally was to have the dinner outdoors, but inclement weather prevented and the car was heartily but prettily, decorated for the occasion. —C. M. CASEY.

SHEESLEY'S ZOO & HIPPODROME

Norfolk, Va., Jan. 12.—The writer doesn't know who started the first store show, neither does he care, but he does know who has elaborated upon one until it is now a Zoo and Hippodrome in every sense of the word and should never be classed as a store show. That man is John M. Sheesley.

The store showman has groped for a footing—a footing which Mr Sheesley has found in Norfolk, and which will be rendered permanent by the persistent efforts of the earnest and indefatigable manager, George W. Bodine. Their ambition is for an enduring success. Their ambition is to be rewarded is evidenced by the ever-increasing crowds which visit the box-office. In many instances the store business of the past has been a variable affair—a variety of slam bank business, now-you're-here-and-now-you're-there sort of a success. As such it could never attract a solid following or be considered in its commercial affairs of men of established security in other lines of business.

The moment it could be deemed to become a dignified institution that has longed been the foundation has been built for permanent commercial future. Mr. Sheesley's Zoo and Hippodrome is recognized by the Chamber of Commerce and the local publishing houses as a thing based on merit. To-wit: Furnish clean, wholesome amusement to the masses at a price within the reach of all.

A glance over the following list will convince the most skeptical that only the rare best are good enough for the Zoo and Hippodrome: Pettie Mae, Lois and her group of leopards, jaguars and cougars; Fearless Charles Sawyer and Arlene Hone; Jack Phillips, the Bean Brummel animal trainer; and Queen Victoria Consul, the chimpanzee; Peter, educated pony; South Sea Island Joe; Francesco Tonlini, three-legged wonder; Sunny Brooks and mate, Master Cleo Smith J. C. Wood, J. C. Newman and company of glass workers; Three Garkrics, gymnasts and acrobats; Norma, Illusion, and free pony rides for the children, the latter having a tendency to increase the afternoon business.—C. C. DART.

RUBIN & CHERRY SHOWS

To Start Out First Week in March on Streets of Montgomery

Montgomery, Ala., Jan. 11.—The disease known as the "foot itch" has broken out among the members of the Rubin & Cherry colony, and while there is not much suffering tell on the cold days the minute one awakens in the morning and hears the Bluebirds singing outside his Lodi window the itch commences.

Activity is the watchword now around the winter quarters, and all hands are on deck. John Ezell will be in from Tampa in a day or two and start the construction of his new front for the Pan Circus. A. T. Lyle is in Knoxville shipping his wagons here. He has signed up with this show for his monkey speedway and cookhouse. He has a new idea for a front, and will commence the building of it on his return. W. A. Kyesey will have the 10-in-1 with R. & P. again this season, and is booking a number of live freaks for the pits, having his banners repainted and going over the outfit from stem to stern. He has been doing a nice business with his store show except during the extremely cold weather. Billy Arnie, Mable Stine and Willie (Slim) Hudson are playing their last three weeks of vaudeville at the Ninety-One Theater, Atlanta, and at the close of this engagement Billy will return to Montgomery and get his big aerial review, The Dixieland Troubadours, in shape. He will have a brand new outfit to open with. A letter from A. Roberts's Dog, Pony & Monkey Circus tells of its safe arrival in New Orleans after filling a number of weeks in Cuba, playing the vaudeville houses. Louis Weinstein, better known to the carnival field as Jockey Lewis, is located at Camp McClellan, Anniston, Ala., at the Base Hospital.

The company will open its season on the streets of Montgomery the first week in March. The route to follow the Montgomery engagement will be given out a little later. A. E. Bentley, one of the promoters, will be here to a short time from his home in Guthrie, Okla. Mrs. Bentley will be with him again this season, as she is sure some "banner getter." Little Edith Gruberg has recovered from the measles, and is back in school again.

After being closed one Sunday Keith's vaudeville house is open again. There was a strong protest against its being open on Sunday by the ministers' association, but as the boys in camp here were promised Sunday amusements the city has given the managers permission to remain open. The burlesque house is barding them away twice every day and the picture houses are all doing capacity business. There has been nothing in the way of road shows since the holidays, but Mary's Ankle is billed for January 17.—FRANK S. REED.

CANADIAN RY. REGULATIONS

Governing Special Train Movements in 1918

The Billboard is just in receipt of a letter from W. M. Kell, general secretary of the Canadian Railway Association for National Defense, enclosing a copy of the regulations governing the operation of special trains on railways in Canada during 1918. The regulations show the action of 1917 and for this year as follows: Orange demonstrations, prohibited last year and in 1918; theatrical business prohibited last year and in 1918; society excursions, prohibited both years; race track (public to and from), prohibited last year and 1918; horsemen, prohibited both years; excursions (to and from), prohibited both years; circus, street fair, midway, fair shows, prohibited operation and only upon request of Minister of Agriculture approved by Board of Railway Commissioners in 1917 and prohibited in 1918; agricultural exhibitions for general public, limited service 50 per cent reduction in 1917 and limited service for 1918; fall fairs, limited service 50 per cent reduction from 1916 to 1917 and limited service in 1918; public holidays, only necessary sections of regular trains or special trains to relieve regular or altered schedules to meet requirements of travel in 1918; and any type or class of business requiring special train service not covered in Regulation No. 508, of which the above is a part pertaining to amusements, prohibited entirely in 1918.

Look thru the Letter List to this issue—there may be a letter for you.

HARRY COHKLIN

Well known trouper who has forsaken the carnival for the vaudeville stage.

GET A LIBERTY STATUE!

ILLUMINATING THE WORLD

SYMBOL OF AMERICA! THE BEST KNOWN AND MOST TALKED OF STATUE IN THE ENTIRE WORLD TODAY. IF YOU ARE AN AMERICAN HAVE ONE IN YOUR HOME OR OFFICE!

This Liberty Statue is 14 inches high, modeled of Marbelite in perfect reproduction of the original, coated with a self illuminating compound which causes it to shine in the dark. The luminous property will not wear off, it is as everlasting as the statue itself.

A truly beautiful piece of art, finely modeled and carefully finished. It deserves a most prominent place in every real American home.

SPECIAL PRICE, $2.00. GET ONE! ORDER RIGHT NOW!

FILL IN YOUR NAME AND ADDRESS BELOW, PIN CHECK ON $2.00 BILL TO THIS AD AND MAIL TODAY.

THEY SHINE IN THE DARK

LUMINOUS SIGN CO., INC., Falconer, N. Y., Dept. S.

Please send me a self-illuminating Statue of Liberty.

Name .....

City ..... State .....

Street address .....

Price, $2.00
Height, 14 inches.

AGENTS: New and Popular Self-Illuminating 14-inch Statue of Liberty. Big Commission. Get it While It's Hot! Write Us Today!

NAT REISS SHOWS, Inc.

Opens Season 1918 April 15th at WEBB CITY, MISSOURI

This is a 15-car Show and we own all railroad equipment.

WE are now making contracts and all people engaged with us and Showmen and Concessionaires wishing to become associated with this organization please write at once.

WANTED—15-PIECE UNIFORMED BAND. WANTED—Good Shows that are managed by real showmen who appreciate the exceptional opportunities offered by a show of this character. CONCESSIONAIRES, address N. MILLER, Mgr. of Concessions; all others write to H. G. MELVILLE, Gen. Mgr., 4133 Grand Blvd., Chicago, Ill.

SOL'S UNITED SHOWS WANT

FOR SEASON 1918

Show Opens April 15th at Scranton, Pa.

SHOWS

Monkey Speedway, Trip to Mars, Drome, Crazy House, Illusion Show and Illusion Pit Show and Snake Show.

CONCESSIONS OPEN

Cook House, Palmistry, Ball Games, Knife Rack, Fruit Wheel, Bear Wheel, Poultry and other Legitimate Concessions.

Ferris Wheel—Eli Bridge Preferred.

We have our own Railroad Equipment and Motor Trucks.

Want two good billposters. Privilege car for rent. Will buy two or three sixty-foot flat cars if reasonable.

Address all correspondence

S. SOLOMON, - - - P. O. Box 273, Scranton, Pa.

JAPANESE CHINA, VASES, TOYS and NOVELTIES

For Paddle Wheels—Grind Games—Sales Boards, etc. *FREE CATALOG* if you mention your business and the B. B.

TAKITO, OGAWA & CO., 327 W. Madison Street, Chicago, Ill.
(THE VASE HOUSE) NEW YORK OFFICE, 101 Fifth Avenue.

McClain Patented Acetylene Gas Generator

FOR LIGHTING CHAUTAUQUA AND SHOW TENTS

Is built to stand the work. Pulls 33 1-ft. burners. No stopping up of burners. Burns a steady light; no noise; uses no mantles; holds carbide to run four hours. For prices address J. A. McCLAIN, Alva, Okla.

MENTION US, PLEASE—THE BILLBOARD.

PARKER JOYLAND SHOWS

Have Ideal Winter Quarters at El Paso, Texas

El Paso, Tex., Jan. 11.—Parker's Joyland Shows are now comfortably housed in their winter quarters at Aggie and Missouri avenue in this city. The quarters are ideal for rebuilding a show; in fact, if they had been built for the purpose they could not have been more suitably arranged. The spacious grounds furnish ample room for the wagons, and the building is a large planing mill, which has been closed for some time, owing to scarcity of material.

Bert Warren has charge of the winter quarters, and will commence the work of rebuilding and repainting at once. He has two side projects in Happy Shannon and Newt. Aldridge.

The basement of the building is being used by California Frank. It housed all of his paraphernalia, and also all of his live stock. Many of the people are spending the winter here in El Paso.

The following Joyland folks are registered at the Ashley Hotel: Mike Zimmy and wife, Bill Barlow and wife, Jim Shooter and wife and Rastus Bill Dyer and wife, Jimmie Larkins, L. Claude Myers, Bert Klein, Clyde McGee, Julius Cramer, Bertha Beeslinn, Amy Nelson, Viola Dale and Lottie Kavanagh.

Dan McGuigan, the show manager, is in town but he is under cover at one con find and where he lives. Harold Dusing, one of the agents, is also wintering here. Several of the band boys, including E. M. Gluck and H. E. Hathaway can be found at the New Home Hotel. George Kotsomris and wife have rented some regular apartments, and are living like honest-to-goodness houses. W. D. Miller's address for the winter is Lanham Hotel. Miller was proprietor of the dining car and played horn drum in the band, and believes that the Colonel is very well satisfied with his new show.

Joyland will open at an early date and play the larger cities of the West.—L. CLAUDE MYERS.

BIG ADVANCE TICKET SALE

For Patriotic Celebration and Bazaar at Monongahela, Pa.

Monongahela, Pa., Jan. 12.—All of the arrangements for the Patriotic Celebration and Bazaar to be held in the Regimental Armory here January 18 to 26, have been completed by the committee in charge, and from present indications it will be one of the biggest events ever held in this fast growing city of miners. Seven of the most prominent organizations, including the Elks, Moose, Eagles, Fire and Police Departments together with the Veterans of the War of the Republic and the Ladies' Auxiliary of the Red Cross, are affiliated in the event, and more than twenty thousand advance tickets have been disposed of.

While the task of working out the details has used a gigantic one, nothing has been overlooked and everything is in readiness for the formal opening. Three promoters have been working on the different schemes of promotions for the last three weeks, besides a press agent and two billposters. They are Harold Barlow of the Mighty Doris Shows, Charles Lapien, of the World at Home, J. Harry Loftin, formerly of the J. Frank Hatch Show, John Dunkley, of the Ringling Bros.' Circus, Wilmot McPherson, of the Cook Bros.' Circus and Stewart John Brunson, manager of the Mighty Doris Shows.

Decorators have been engaged to put the finishing touches on the elaborate decorations of the big drill shed and when they work as well as the work of the electricians, has been finished the drill shed will be a veritable fairy land. An orchestra of fourteen pieces from Detroit, under the management of Prof. Horace Yohe has been engaged to render the orchestrelian numbers. A celebrated singer will render a selection each evening, while the free acts will be sensational and thrilling. Besides the various shows and concessions which will be found at the Bazaar there will be a different attracting each evening.

The Bazaar will be opened by a community chorus of 300 voices, rendering two selections. So as not to interfere with the boosters of concessions it has been determined not to move there last longer than ten minutes. After this Mayor Alexander McVicker will make a short address and then the Bazaar will be on in full blast. Previous to the opening there will be a monster street parade. Three brass bands have been engaged.

NEW MOTOR TRUCK SHOW

Chicago, Jan. 12.—Roger Logan and Charles Falb are at present in Chicago preparing to put out a motor truck show. They are stopping at the St. Francis Hotel.

Chauncey Grossclose of the Johnny J. Jones Exposition has purchased three lots in Idlewild Park, Orlando, Fla.

AIR CALLIOPES

DRAWS ALL THE CROWDS
PLAYS AUTOMATIC OR BY HAND. TWO STYLES, FOR INSIDE OR OUTSIDE PLAYING.

TANGLEY CO., MUSCATINE, IOWA

ORGANS Bought, Sold, Exchanged and Repaired. JOHN MOZZIO & SON, 175 First Ave., New York.

THE CHICAGO SHOW SALES CO.

SHOW EQUIPMENT BROKERS

Announce the Opening of a First-Class Show Brokerage Business in Chicago.

Will Buy and Sell Everything Appertaining to the Show Business, Circus, Carnival, Parks, Small Shows, Large Shows, Vaudeville, Moving Pictures, Etc.

HAVE FOR SALE

Complete 15-Car Carnival Outfit, Carry-Us-All (2-Abreast), Eli Ferris Wheel, Two Animal Acts, Flats, Sleepers, Wagons, Etc. Also have three other Merry-Go-Rounds, Ferris Wheels, Whip, five 60-ft. Flats, one Combination Sleeper, ten Baggage Wagons, lots of other stuff.

SEND FOR LIST

NOW

WANT TO BUY

Cars, Sleepers and Flats (have immediate sale), Tents, all kinds; Whip, Merry-Go-Round, Ocean Wave, Organs, Concession Tents, Frames, Etc., Mechanical Ideas, Miniature Submarines, in fact any and everything that has value. What have you?

SPACIOUS STORAGE WAREHOUSE WITH REPAIRING FACILITIES
AMPLE CAPITAL TO HANDLE ANY PROPOSITION, LARGE OR SMALL
YEARS OF EXPERIENCE IN SHOW BUSINESS IS AT YOUR DISPOSAL.
CORRESPONDENCE STRICTLY CONFIDENTIAL.

JOHN A. POLLITT, General Manager. J. C. HENSON, Secretary. T. F. LAMON, Treasurer.

CHICAGO SHOW SALES CO.
Suite 634-636 National Life Building, - - - - - - CHICAGO
29 South La Salle Street, - - - - - -

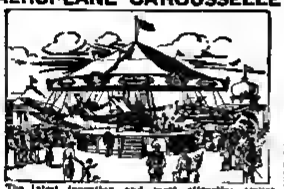
WATCH FOR THE 1918

H-S CAROUSSELLE

The most complete and improved portable machine built. New, dazzling decorations. New labor saving devices. New catalog explains it. Write today.

HERSCHELL-SPILLMAN COMPANY
196 Sweeney Street,
NORTH TONAWANDA, N. Y.

THE AEROPLANE CAROUSSELLE



The latest invention and most attractive amusement riding device for Parks, Fairs and Carnivals. Portable or stationary operated by either gasoline or electric motor. Write today and let us tell you all about it. SMITH & SMITH, Springville, Erie Co., N. Y.

"DICKMAN" SHOOTING GALLERIES

BEST ON EARTH. PRICES RIGHT.
Send for Catalogue.
JOHN T. DICKMAN CO., INC.,
245 S. Main Street, Los Angeles, Cal.

IMPORTED ORGANS

For sale for Amusement Parks, Summer Resorts, Skating Rinks, Dance Halls, and the finest for Picture Houses. All ready for use, in and outside.

JONES BROSS,
1401 W. 18th St., Chicago, Ill.

MUSICAL INSTRUMENTS—Big bargain. One 44 note Peerless Electric Piano, first-class condition, genuine for 200, cost $600.00, with 30 pieces music. A. H. BORNKESSEL, 95 Main St., E., Rochester, New York.

ANOTHER ARGUMENT STARTED

Did Brundage & Fisher Amusement Co. or A. M. Wheylen Have First Portable Electric Light Plant? Who Knows?

Lemming Hollow, Ind., Jan. 10.—Conditions this winter around the hollow and up on the ridge have been in keeping with that sort of climate necessary to make an Eskimo out of a native-born Hoosier. Several polar waves have visited this section during the past few weeks, leaving as right at the very door of the severest and most disagreeable weather in the mind of the oldest whittler at Hendricks' store, this particular location being the meeting-house for all that has happened in Drake Township since the days of "Blue Jeans Williams," and if you are familiar with the history of this Hoosier state you'll remember of "Blue Jeans" being a candidate for Governor many years ago, he parading all over the State in a pair of trousers made out of jean, a twilled cotton cloth, the color of the seas Mr. Williams were being blue, and from which he derived the nickname, "Blue Jeans."

The Arctic climate, as it was weighed out to us by the Government "Weather Administrator" this winter was of such proportion, quality and quantity that none of us question his good intention of trying to treat us all alike. But the "food" and the "fuel" administrators did not serve us so liberally, the former curtailing the supply of staple groceries to each customer, so much so that we carried turns home in our pockets instead of a basket, and the latter insisted that we harvest our fuel from the timber along the ridge instead of getting our coal from the city dealer.

I can never start a letter without having to refer to things locally. However, the real intention of this document is to obtain information regarding portable electric light plants as used in producing moving pictures. I noticing an article in the Christmas issue of The Billboard, page 180 in which one A. M. Wheylen claims to be the pioneer in this particular branch of the amusement game. At least he says he is so far as he knows claiming to have had a portable electric light plant for moving pictures in 1901.

The first portable electric light plant that ever came under my observation, and which was used to produce moving pictures, was the one carried by the Brundage & Fisher Amusement Company. I seeing the outfit several times in Kansas and Missouri, the firm making several reunions and old settlers' gatherings, the electric light plant (and it was a good one) being a big card and a feature, not a person on the grounds but who gawked at, and talked about, the "electric engine."

It has been several years since I saw the light plant in question—The Brundage & Fisher plant—and whether or not it was previous to that I am unable to say, but feel safe in saying it was close to that date.

If in those days of battles, bullets, bombs, barracks, bayonets, bandages, blood, bosies, barbarity and butchery, one can find sufficient time to give us a little information on the "first portable electric light plant used to produce pictures" the information would be greatly appreciated by Mr. Wharlen and K. W. HOURS.

FELGAR'S NEW POSITION

Clarke B. Felgar, the well-known actor, has decided to give up the carnival temporarily at least, having secured a position as general manager of the Sunflower State Benevolent Association of Wichita, Kan. He has a fine suite of offices and a private stenographer, and it would not be surprising to see him riding around in his own Rivver in the near future. Felgar, in addition to being a talker of exceptional ability, is an actor, having appeared in vaudeville, stock and other shows for a number of years.

SALTER IN CUBA

Ed R. Salter publicity exploiter for Johnny J. Jones' Exposition left Orlando, Fla., January 1 for a trip to Havana, Cuba, and expects to return to the Jones winter quarters at Orlando about January 28.

Look thru the Letter List in this issue—there may be a letter for you.

....THE....

SPRING SPECIAL NUMBER

—OF—

THE BILLBOARD

WILL BE ISSUED

March 18th

DATED

March 23rd

The last forms will close Sunday midnight, MARCH 17th. No special position will be guaranteed after MARCH 7th.

SHOW PRINTERS, LITHOGRAPHERS, ENGRAVERS

THE National POINTING & ENGRAVING CO. NEW YORK CHICAGO ST. LOUIS

DESIGNS CARRIED IN STOCK FOR ADVERTISING ALL TYPES OF AMUSEMENT BUSINESS

CATALOGUE MAILED UPON REQUEST. SPECIFY KIND DESIRED

THEATRICAL CATALOGUE, No. 15, of Dramatic, Repertoire, Stock, Vaudeville, Comedy, etc.
FAIR CATALOGUE of Races, Aviation, Auto Races, Motordrome, Stock, Auto, Horse Shows, etc.
MAGIC CATALOGUE of Hypnotic, Mind Reading, Spiritualism, Magic, Hand Cuff, etc.
MINSTREL CATALOGUE of White and Colored Minstrel and Colored Musical Comedy of all Kinds.
MUSICAL COMEDY CATALOGUE of Operas and Musical Shows with and without title.
CARNIVAL CATALOGUE of Printing for Featuring Carnivals, Street Fairs and like events.
CIRCUS and WILD WEST CATALOGUE of Complete line of handsome up-to-date Paper.
CATALOGUE OF DATES, Price Bills, Stock Letters, Banner, Type and Block Work, etc.
FOLDERS OF NON-ROYALTY PLAYS with Complete Lines of Paper. All the old favorites.

Puritan CINCINNATI Chocolates

Are RIGHT, both in QUALITY and PRICE.
If you are not using PURITAN CHOCOLATES give us a trial.

The Puritan Chocolate Co., Cincinnati, O.

CAMP SUPPLIES

LARGEST HEADQUARTERS FOR NOVELTIES OF EVERY DESCRIPTION : : : : : : : : :

We have several thousand items that will allow you a big margin of profit fully illustrated in our new

SALES BULLETIN
ARE FOR IT.

If you are in any of the following lines, send us your name and permanent address at once:

PITCHMAN, AUCTIONEER,
CAMP WORKER,
PADDLE WHEEL MAN,
PREMIUM, SHEET WRITER,
FAIR WORKER.

Write for This Big New Bulletin Today.

N. Y. Mercantile Trading Co.
167 Canal Street, New York

ROSY-POSY

Remember the name of the Doll that is unlike any of those made in America.

TRADE MARK REG.

Genuine bisque finish. Beauty, design and artistic features can only be appreciated when you see samples. Proclaimed by all a TREMENDOUS HIT. Sample, $1.50.

Elektra Toy & Novelty Co., 400 Lafayette St., NEW YORK

Evans' Devil's Bowling Alley

GOOD GRINDING STORE

Write for information.

PADDLE WHEELS AND SUPPLIES. FULL LINE DOLLS, EVANS' TOOTSIE WOOTSIES AND CHARACTER DOLLS, SOLDIER "SAMMIES," RED CROSS NURSE, MISS COLUMBIA, FULLYANNA AND ELECTRIC-EYED BEANS. ASS'D COLORS. WRITE FOR PRICES. CANDY—10 ½, 1 AND 2-LB. FLASHY BOXES.

H. C. EVANS & CO., 1528 W. Adams St., CHICAGO, ILL.

SNAKE SHOWS

When all others fail try the old stand-by. Mixed Dens, $10.00 Dens and up. Get value received by ordering from me.

W. A. SNAKE KING.

Post Office Address, Brownsville, Texas.
Telegraphic Address, Snakerville, Texas.

FOR SALE SLOT MACHINES OF ALL KINDS FOR SALE CHEAP. Address SICKING MFG. CO., 1931 Freeman Ave., Cincinnati, Ohio.

ORGANS For Carousels. Carillons Music Repairs Exchanges.
G. MOLINARI & SONS, Manufacturers, 112 the St., Brooklyn, N. Y.

RANDOM RAMBLES

By

WILLIAM JUDKINS HEWITT

ADDRESS ALL MAIL AND TELEGRAMS CARE THE BILLBOARD, SUBWAY CENTRAL BUILDING, NEW YORK.

Cheer up.

Go right along with your plans.

Down with the calamity howlers.

Trust in your Government, its executives and its people.

Any man that is long on and strong for America has never been defeated yet.

Concede nothing to the calamity breeders and pessimistic nothings that some people call men and women.

The world goes on. If you are left behind in the parade of democracy and world progress it will be no one's fault but your own.

If show business of the future looks so gloomy to you get out of the way of the man that it looks good to or he will ride over you, you pessimists and jellyfish toddlers and wabblers on earth.

Go to it. Make up your mind to win. On with season 1918. Welcome.

Be sure that you are ready to meet the demands of the hour. Get up and at doing.

C. W. Parker says strike while the iron is yet red.

James Patterson is getting a most wonderful organization of amusements together.

C. A. Wortham is making preparations to outdo all his former efforts.

Johnny J. Jones will be stronger than ever before in his history when the call for season 1918 is sounded.

Con T. Kennedy will show just what a real show is when he makes his debut for the season.

James T. Clyde says that the World at Home Shows will fulfill all contracts season 1918 as before. He has always kept his word in this matter.

Irving J. Polack has been working right along on the little details that will make the Polack Bros.' Shows notable among the outdoor amusement organizations.

Harry R. Polack has plans that will bring the Rutherford Greater Shows right into the competitive line before the season 1918 dawns.

All the general agents of all the big amusement enterprises are now on the road booking and many have been since the dawn of the new year.

The big men are not sitting down sucking their thumbs, so why should you?

Get out of that rut, you dreamers. Get a smile on your mouth in a while.

Ronnie Krause is not crying disaster.

Benson & Berger are on the job.

John M. Sheesley knows just what he is going to do in any event. His plans are all made, signed, sealed and delivered.

Dorman & Krause are lining up strong.

Felice Bernardi is waking them up on the Pacific Coast.

The Williams Standard Shows are enlarging in every department.

The Walter Savage Amusement Company, Wayne, Neb., finds 1918 to be its twelfth season. They get out a most attractive route and mail list. A thing that all amusement organizations should do. The last staff and company lined up as follows: Walter Savage, manager; Al C. Wilson, assistant manager and stage director; J. L. McGee, advance representative; J. P. Miller, assistant advance representative; H. B. Rouse, scenic artist; J. J. Hennessey, band director; L. Overstreet, programmer; F. C. Forster, librarian and mail agent; Sidney V. Downs, orchestra director; Charles Gosnell, boss canvasman; Fritz Henkle, wheel foreman; Mike Bodenschatz, swing foreman; Fred Bughart, chef; Carl F. Willis, trainmaster. Company lined up with Fritz Adams, Frank C. Adams, William Albrecht, W. E. Bermiss, Rose Brown, J. L. Bumgarner, Mike Bodenschatz, Roy Closson, L. E. Ellis, Dick Elliott, Mrs. Dick Elliott, Clarence F. Forster, Allen T. Fulford, William Francis, Vic Graham, Julius Graves, Charles Gosnell, C. Hanna, Martin Hayes, Adam Head, J. J. Hennessey, Grady L. Hallmann, Ed Henderson, Anna Henderson, Fred Hughart, Mrs. Fred Hughart, Henry Harrell, Fritz Henkle, Albert Head, Paul Jahlin, Dewey Keister, Ed Knick, R. G. Knaus, Mrs. R. G. Knaus, A. Labeouf, Richard Martin, Charles E. McManis, Jubeon Miller, Bob Murrell, Amos Nelligan, Ed Neumeier, Leroy Overstreet, Mrs. W. L. Parish, W. L. Parish, T. Peters, George Peters, F. E. Potter, William Quashnofsky, Mrs. William Quashnofsky, Arthur Rogers, Hollie E. Rouse, Eliana Rolla, C. Q. Ray, Mrs. J. C. Q. Ray, Paul Ray, O. Sandusky, Roy Sanford, Walter T. Savage, Mrs. Walter T. Savage, Walter T. Savage, Jr.; Harry Shackleford, Joe Sochs, H. R. Springer, Ray Smith, Dave Sutherland, Frank Washburn, Lawrence A. Wilson, Al C. Wilson, May Wilson, Carl F. Willis and Maurice Zelda. The Walter T. Savage Amusement Company is one of the amusement organizations that is decidedly different from most others. It enjoys the distinction of making good and plays repeaters season after season. Long live Walter Savage. Season 1918 greetings to you from New York, Walter T.

A number of so-called showmen are guilty of securing licenses under names and titles other than their own, thinking that they are fooling some city official, but they are not. When your name or title is no good it is time for you to go off to some secluded spot and quit. Make a name for yourself that stands for honor, integrity, and good amusement goods is the moral to this, and don't let it get out of your minds either. There is all in a name that stands for the "square deal." One or two good towns in Michigan were closed last season by a man that wanted to get a license under another title besides the one that he owned. It did not take long to find him out either.

J. M. Kinsel made all of them know that he came to New York from his home town, Washington, D. C., to see the sights also to be seen. Merrill is one real live fellow and a good riding device operator. He numbers his friends by the thousands.

George W. Westerman says that he is now arranging for twenty-one auto trucks for his tour of New England this year with his Allied Pleasure Plans. It seems that it is to be a certain class of "chautauqua." George W. announces the booking of the Coulihan & Dunkin riding devices. John Coulihan told the writer that he made more money with the World of Pleasure Shows last season with his riding devices than he ever made before with any similar organization. That is some endorsement.

Maxwell Kane recently entertained a large party of show friends at the Thorndyke Hotel, Boston. We expect Maxwell to New York soon.

How is it possible for a show to gross $7,000 in one week and only make a profit of $600? We are told of one that did it last season. Something was certainly wrong with that organization.

Ed C. Talbott—You have our wish that you have the most successful season, 1918, in all of your career. Go to it, Ed. C., and win. You can do it—so do.

Con T. Kennedy—"Greatest of them all" sounds good. Nothing like making a big resolution in that direction. Let's have all the news about the Con T. Kennedy Shows for the coming tour. What is the title of that big feature show?

OSCAR V. BABCOCK

Mr. Babcock has just perfected a new high-powered motorcycle on which he had been experimenting for the past two years and will use it in riding the death trap loop-the-loop and flying-the-flume the coming season.

The Wonderland Museum, Montreal, Can., is billed as that city's favorite amusement resort. George W. Weeks and R. J. Sopert are the owners with the management in the hands of H. H. Hall. We get good reports from all the acts that play there. George W. Weeks is expected in New York soon to book added attractions for the Museum. Joe Cramer said that he had a most successful engagement there recently.

If two are too many, meaning general agents, which one?

L. B. Backenstoe—How is that museum in Atlanta?

Thomas J. Hurd—We are pleased to learn that you are once more in good health and working in the Museum in the Georgia capital. Good luck, Thomas J., from all your friends everywhere.

Bernard Smuckler is in the tabloid business 'way down South. His stay was very short in New York.

Would it not be better to pay the license, Mr. Owner and Manager, than to play a week in a town under a weak auspices? There are a whole lot of worn-out auspices in this country. Try and avoid them when booking your organization for the coming season. Make the auspices show their strength before contracting them.

Ed W. Smith—Let's have the good news.

Phil Hamburg promises to make his big bazaar in Wilmington, Del., the very best he has ever put on. We may expect the Hamburg Amusement Exposition soon if it all goes well. Phil can do it as well as anyone.

Mr. and Mrs. L. F. Meredith, of "Snooper" dog act vaudeville fame, have been resting in New York for the past few weeks after a long transcontinental tour. Wonder why they do not come back to the outdoor show business with a big independent show which they are so capable of producing? We can use a few like them the coming season. L. F.—Give it a very serious thought.

Some auspices have no more strength than common talcum powder. So why bother with them? Yes, why?

Stella Wirth, cousin of May Wirth, the famous equestrienne and equilibrist, and daugh-

BIG ELI WHEELS

ELI BRIDGE COMPANY

have done to the Ride business what Auto-Taxicabs have done in the Taxicab Service. Not a great many years ago horse-drawn Taxis were entirely in vogue, in fact Auto-Taxis were only in their experimental stage and very few were seen. What has become of the old horse-drawn vehicle that was more or less slow at best? Faster, better, more up-to-the-minute methods are being used—the Auto-Taxi. By now you are probably wondering what BIG ELI WHEELS have to do with this advertisement. Well, here's the comparison: Several years ago practically all Carnival Companies were carrying small pipe Ferris Wheels. The BIG ELI was then being improved and tried until finally brought up to a real, practical portable wheel. Where are those little Pipe Wheels of years ago? They have been replaced by the Sturdy, Safe, solid BIG ELI WHEELS. Oh, we are moving fast in this world and the above comparisons are just examples of "The survival of the Fittest." Mr. Park and Carnival Manager, in writing your adv. don't say "Want to book Ferris Wheel," say "Want to book BIG ELI WHEEL." BIG ELI holds the title of Standard among amusement men of today. Write for prices and full particulars. ELI BRIDGE COMPANY, Builders, Box 22B, Roodhouse, Ill., U. S. A.

PADDLE WHEELS

60, 90, 120 Numbers. Special . . . . $ 8.00
With the Numbers. Special 11.00

OUR DOLLS TOP THEM ALL.
DOLLS, TEDDY BEARS, POODLE DOGS, PILLOW TOPS, PENNANTS, NOVELTIES, SALES BOARDS, SERIAL PADDLES, VASES, STEINS, PAPER NOVELTIES, HIGH STRIKERS, DOLL RACKS.
GET NEXT TO OUR SALES BOARD OUTFITS.
AMUSEMENT DEVICES.
NEW CATALOGUE.

SLACK MFG. CO., 337 W. Madison St., CHICAGO, ILL.

OUR GOODS SPEAK FOR THEMSELVES

EMIL R. HOFFMANN & SON
Manufacturers of the World's Best
Shooting Galleries and Targets
3317 South Irving Avenue, CHICAGO, ILL.

SOME THERMOMETER!

18 INCHES WIDE, 60 INCHES LONG.

JUMBO THERMOMETER AND BAROMETER AND EIGHT DAY CLOCK

This is the biggest thing in advertising. It's not only big in feet and inches, but in dollars and cents. Scores of men are making big successes by selling advertising space on the "JUMBO."

$100.00 FOR A DAY AND A HALF WORK

Display space in public places and on prominent corners is easily secured for the big "JUMBO" Thermometer. The fourteen advertising spaces go like hot cakes—some of our men sell out the board in a day and a half or less.

WRITE US TODAY AND LET US SEND YOU FULL DETAILS.

The Chaney Mfg. Co., 951X E., SPRINGFIELD, OHIO.

CAMP WORKERS, NOVELTY DEALERS
WAKE UP!

We are headquarters for Collar Insignia Buttons, any branch $0.50 per Gross; Suit Buttons, small size, $2.00 per Gross; Coat Buttons, $3.00 per Gross; Overcoat Buttons, $4.00 per Gross; Leather Laces, round, $5.00 per Gross; Flat Tan Laces, $2.00 per Gross; Leather Straps, $8.00 per Gross; Hat Cords, $10.00 per Gross; Legging Laces, 66 in., $4.00 per Gross; Service Pins, $3.00 per Gross.
ADOLF VOGEL, 41 Stratton St., Dorchester, Mass.

WANT TO BOOK

New three-year-abreast Jumper also Big Eli No. 12 Wheel, with a small, clean and reliable Carnival Co., playing around Detroit this spring. OTTO F. EHRING, 985 Neyl Ave., Columbus, Ohio.

GUERRINI COMPANY

P. Petromilli and C. Piatanesi, Proprietors.
HIGH-GRADE ACCORDIONS.
Gold Medal, P. P. I. E.
277-279 Columbus Avenue, San Francisco.

ter at Mrs. Martin Wirth, of the famous Wirth family of Australian circus fame, was married to Phillip R. Leon, also of circus fame the world over, in the Little Church Around the Corner, New York Wednesday, December 12, at 6 p.m. A wedding supper was held at the home of the Flying Jordans. Among those in attendance, famous in circuses, were R. T. Ringling, son of Charles Ringling; Frank Wirth, Fred and Ella Bunting of the Barnum & Bailey circus; Jack Otoshan Rastik, ballet master of the Metropolitan Opera House.

George La Rose—What is this that we hear about you and your electric fountain fire and water spectacle going with the Great Patterson shows?

John M. Sheesley did not forget Bert Platt when Christmas came. He mailed him a most substantial check in the Soldiers' Camp Hospital, Augusta, Ga. It was not John M. Sheesley that wanted anything said about his philanthropy.

A large number of the outdoor showmen are honorary members of Pacific Lodge No. 235, F. and A. M., New York City, of which Edward C. Walsh was master for two years.

What because of all the sick, "wounded alive" fellows who are now infested the fair grounds of this country and England?

B. C. Wilkes—You are referred to sometimes as the Psychic Communication.

Harry E. Bonsall writes Mr. and Mrs. John M. Sheesley, who are wintering in Norfolk, where John M. is operating a successful "hip" and "pen" and went to Harrisburg, Pa., for the holidays. The latter city is the home of the Sheesleys when they are not touring. What makes the Pennsylvania city so attractive to them is the fact that John M., Jr., is attending school there. The "Capitol" made a trip to New York on business and returned to his home city for the New Year, and then back to the metropolis and to Norfolk, where, as is going things is always for the coming season of the Sheesley Greater.

Among those seen in New York recently are Tom Zeigrist, Al Hoffstein, Mike Zeigin, Guy Gallmette, James M. Benson, Harry Hirsh, L. J. Gergen, Milton S. Mooney, Robert C. Newcomb, Cowboy Elliott, Frank Wirth, Mrs. C. G. Ringling, David Skinner, Mrs. David Skinner, W. J. Foster, Ralph Finney, George M. Bickway, Leo M. Bistany, Bert R. Parkins, William Bramerson, Adolph Seeman, William Deapidis, William Rose, Carolina H. Perry, Joseph G. Ferrari, W. L. Wyatt, George L. Dobyns, Victor D. Levitt, George L. Macfarlene, Gus Rhodes, Morris Tassler, Meyna Taylor, D. C. Capitoli, Will H. Hill, Charles Van Norman, Owen V. Patbosch, Mrs. Owen V. Patbosch, Robert Lesley, John R. Wallace, Mrs. John E. Wallace, Ralph W. Smith, W. H. Middleton, William Gilbk, Mrs. William Gilbk, Irvine J. Polack, Mrs. Irving J. Polack, George H. Hamilton, Henry Meyerhoff, Matthew J. Riley, Red R. Perkins, Sydney Wire, Mitred Hallard, Milton Morris, Albert E. Kimlify, and about two hundred others of the outdoor show world.

James T. Clyde is expected in New York this week on business in reference to next season's attractions.

Miss E. Devere, Milwaukee, Wis.—Are you going to put out a show this season?

The outdoor showman is an outdoor animal. It will be remembered by those who went out for the Showman's League of America in Chicago last spring to look for new showcons that one of the fellows looked out in Randolph street, and the first thing that he said on entering was: "This won't do, there is not enough sin here." Outdoor show business is a restless and profitable line of endeavor and why some men in it continue to run it in the ground and disgrace it is hard to understand. You agree.

Dick Collins wires from the Majestic Hotel, Minneapolis, Minn., December 5 that he has been ill for many moons at the Mayo Health Hospital at Rochester, Minn. You fellows drop Dick a line or two and shove him up. He will be himself all over again soon and you will hear from him in the outdoor world when the season opens. Let's spread a little sunshine while we can. Send him some numbers of The Billboard. Suppose you should be sick.

Sampson, the famous aloud swing artist of the [illegible] vaudeville and outdoor show world in general, is in New York at the Longacre Hotel. He will soon make his appearance at the Colonial and Palace theaters. He stands alone in his particular line of endeavor. Outdoor showmen, go see him.

George M. Dieck, of the Barnum & Bailey Circus, sent out a blue suit to be pressed. The order tag read for black. When the blue suit came back it had been dyed black. The tailor was reprimanded and he redid the order, blue suit black. This happened in Chicago a long time ago.

The writer first suggested the portable motordrome, then the auto-motordrome, and later the vertical wall now called silodrome. If any outdoor showman is looking to improve the auto motor silodrome this same writer, who first suggested it (on one can dispute it) can give you a couple of more ideas that can be developed to make it more sensational. The Mexican Bandit practicable. Why don't some of you men who own and build them wake up? You are asleep. You want someone sing to do the thinking and suggesting for you all the time. Put "pep" into! the awefuel noodle, as you think. The question is, do you want a new night for the auto-motor silodromes?

Joseph Cohen and Professor Denny—We have never heard whether you opened that store show on Grand avenue, Brooklyn, or not. What about it?

James Ringl has been operating two store shows in Brooklyn this winter, one on Broadway and the other on Graham avenue. It seemed to be his headquarters for a lot of wintering in that city. Good business has been the rule in the city of churches for store shows. Among the attractions were Professor Donnell, magician and entertainer with his famous Hawaiian family. Lesauo, the Russian "Nightingale" is credited with startling the natives with his Siberian torture cell. Among the other attractions in Ringl's place are snakes, birds, animals and a splendid array of rare specimens of the feathered family. Good business made the rare famous Coney Island high diver smile the broad smile that success brings. He recently lost nine snakes in a fire, which was a heavy loss, as they were very large specimens of the reptile family.

Frank P. Haley, formerly of the Dorman & Krause Shows, was in New York some weeks ago. He says that he is now connected with one of the commissions. He sends his best regards to all the showfolks, and as he has been out of the business several years, it is barely possible that he will return for a while. Time will tell. They all come back.

All outdoor amusement expositions should carry an official photographer this season to take pictures of the passing events for those window bulletins that all of them will use this season in place of the old style window sheets. Now say that you don't know what the window bulletins are. If you don't just take a look at the way chautauqua bundle the window work. Told you about this last July. Do you remember?

Get R. L. Carroll to tell you the story of the snake that got out of the pit show and went one and climbed up a tree in La Fayette, La., some years ago, and caused such a "squawk." Well, we will try to tell it on R. L. told it, but fear we can not bring out the points right. It went something like this: The talker who had the said snake show kept on putting people in the tent to see the largest snake on earth. The people came out saying that nothing was in there. So many "squawks" came that the manager thought it better be investigated. So he went in to see what was the matter, and as snake was to be seen. Just then a boy came out and said: "Mister, your snake has been up in that tree in the sun for two hours." Maybe this isn't it at all. Get R. L. to get it right. Say, Carroll, how is that show of your's doing down in the rice and oil country this winter anyway? You keep us still about it. Make a noise like business.

Adolph Seeman has one of the best ideas for a floating amusement palace that has yet come to the attention of the writer. You men who are looking for something big and new had better consult Adolph about it. It is a wonderful idea and can be done by a couple of big showmen who really want to do something big. Don't let it die on your hands, do it.

W. A. Hodges says that he never in all his life saw such devastation as he saw between Cochran and Winnipeg last summer. He says that for two and one-half days he scarcely saw a living thing, either man or beast or twig. Were it not for the little gophers life would be naught in that territory. Yes, W. A., but look at the good towns and cities you played in Northwestern Canada, and look at all that big money you made after passing all that devastated territory. That is something to think of, too.

George Alabama Florida put on a burlesque show in New York at 149th street and Third avenue in the open air. That leads us to the "new idea" in a way. He used three 30-foot scene dot wagons for the stage. It decorated with flags and bunting. A ten piece orchestra was used. The show was given in its entirety for the North Side Tobacco Fund. It was the first burlesque ever given in the open air in New York that we know of. It was a success. Thousands witnessed the performance. The papers were full of the doings. Now, if you are looking for some new ideas for the "new idea" outdoor amusement expedition, why don't you call George Alabama Florida. He is running over with ideas for that and all other kinds of publicity stunts.

The trench warfare exhibition offers wonderful possibilities for development. It can be made portable. Lieut. Col. C. H. Ackerman, of Petrolbro, Ont., Canada, must be given credit for having the first real, genuine Trench War Exhibition, with wounded soldiers, trophies of the battlefields, wire entanglements, machines, real dugouts and trenches, underground passages, trench mines, hand grenades, wireless and telephone communications, gas masks, guns, bayonets, soldiers in uniform, captured helmets and all that. It makes a great exhibition for fairs and exhibitions and all kinds of outdoor events. For military auspices it is great.

Charles E. Felton—Where are you? Why don't you put on a Trench War Exhibition?

Melvin B. Howard—What became of that Trench War Exhibition and those high serial performances that you were going to startle the world with? Speak up.

We are going to have a couple of large, portable, high command breastwork trenches on shows this season. Why not you, you progressive outdoor showman?

When you say yes to any man's proposition make sure you are sober and in your right senses, it may rebound and hurt you some time when you least expect it.

Joseph G. Ferari is going to show them all just how to put on a real genuine London Ghost Show this season. He can do it, and he is going to do it again. That is, a genuine novelty show that can be made a big feature. It can not be done half way and done so that it can be a success out here.

Why not carousels with elaborate fronts, organs and promenades like the European carousels? Yes, why not? Who will be the first to have an air calliope on a carousel? Or a Dingee unison? Make a change. Get a good organ if nothing else. The squeaky music that we hear on some riding devices drives people away from them—does not attract as some think. Make your riding devices the best for novelty in the business. Those that take four hours to put up—and fall down themselves—do not count.

DID YOU RESOLVE TO BE WISE?

Was that your New Year's Resolution? Did you resolve to make money not only selling goods, but to make money also buying goods?

If you did, the only proper way in which you can live up to your resolution is by writing today, not tomorrow, for the

SHURE WINNER CATALOGUE NO. 77

The book that tells you how to make money, if you are interested in any of the following lines:

WATCHES, JEWELRY, RUGS, HANDKERCHIEFS, HOUSEHOLD GOODS, SALESBOARD MERCHANDISE, CLOCKS, CARNIVAL GOODS, SILVERWARE, PREMIUM GOODS, HIGH PITCH GOODS, RING-A-PEG, NOVELTIES, ROTIONS, FANCY GOODS, AUCTIONEERS' GOODS, ETC.

Let us know, stating your business, and we will send you a copy—free.

N. SHURE CO., Madison and Franklin Sts., CHICAGO

Remember, however, that our book is only sent to people who are in some line of business, and not to private parties.

AGENTS! AGENTS! AGENTS!

The Monogram Transfer Business Offers Bigger Profits Than Any Proposition You Have Seen. It is a Thirty High-Class Line, Far Beyond the Ordinary.

Get Our $2.50 Complete Outfit and Start the New Year Right.

C. N. G.

Build Up a Clean, Dignified Business. Travel if You Like.

NO SKILL REQUIRED

If your business is selling, examine the "DECAL CAMEO" at once. No matter what you are handling, drop everything and get busy on the finest proposition of the hour. Everybody else is cleaning up, so why not you? Send us $2.50 cash in M. O. today and you will be surprised at the ease in which you can work up business or, if you want further particulars, write us, and we will furnish full information about this wonderful new way of making quick money.

MOTORISTS' ACCESSORIES CO., MANSFIELD, OHIO

SILK PILLOWS BRAIDED FRINGE

GET OUR QUANTITY PRICE

CAMP and FORT Names Combined with Patriotic Designs

Infantry, Cavalry, Artillery, Hospital, Aviation, Signal Corps, Quartermaster, Engineer, Coast Artillery, U. S. Marines, Ordnance, etc. Mother, Sister, Sweetheart, with Military Combinations. Many Other New Ones.

WESTERN ART LEATHER CO.

Tabor Opera Building P. O. Box 484

DENVER, COLORADO

SEND $12.00 FOR 12 SAMPLES SEND FOR CATALOG

WHEELMEN, SALESBOARD OPERATORS, JOBBING HOUSES AND SPECIALTY SALESMEN!

WE WANT TO INTEREST YOU ALL IN

OUR NEW METAL WHEEL

In a leatherette case. The newest thing on the market. Weight only 5 lbs. Size, 13x4½x4 inches. Write for photo view, prices and full particulars.

NATIONAL FAIR & CARNIVAL WHEEL CO., 180 N. Dearborn St., Chicago, Ill.

ELGIN and WALTHAM WATCHES, $3.00

New York, Standard and New Era.....$1.85
Columbia, 6 Size, 8 Perfection, 18 Size 1.75
21 Jewel Swiss.....$1.75 to 6.50
C. W. 1.50

ALL COMPLETE NICKEL OR GOLD PLATE CASES

75 cents Extra Fitted in New York, Providence, Etc. These are rebuilt Watches; every one guaranteed in first-class running order. As good as new.

Write for dealers' Price List on other Watches.

MONON SALES CO., Incorporated.

440 S. Dearborn St. - - CHICAGO.

LEGITIMATE TRADE STIMULATORS

Investigate Our New JACK BOX.

It is used largely in closed territories.

Write for particulars.

J. W. HOODWIN CO.

2040-50 Van Buren St., CHICAGO, ILL.

Largest Manufacturers of Every Kind of Trade Stimulators.

Write us over wants.

WANTED---3-ADREAST JUMPING HORSE MERRY-GO-ROUND

For season of 1918 with an established and responsible Carnival Co. Must be able to join about Feb. 22. Address F. O. B., Billboard Office, St. Louis, Mo.

SURE!! BERKS' HAVE THE LOW PRICE FOUNTAIN PENS AND CAN DELIVER THE GOODS. SEND YOUR NAME FOR NEW PEN PRICES AND FAIR LISTS DO IT NOW!

We carry a full line of articles suitable for Streetmen, Demonstrators, Pale Workers, Sheet Writers and Novelty Dealers. Prompt shipment and Lowest Prices. Our 104-page Catalog mailed upon request. Consumers also change.

BERK BROS. 543 BROADWAY, NEW YORK

Military and Navy Goods

We are manufacturers of every article as cut. When you buy from us you buy direct. SILK HAT CORDS, LEATHER BILL FOLDS, with insignia of all branches of the service stamped on each article. KHAKI and CAMP HANDKERCHIEFS, LEATHER PILLOWS with Patriotic Designs, CANVAS LEGGINGS, and a varied assortment of PATRIOTIC and MILITARY GOODS. Write for Catalogue and Price List.

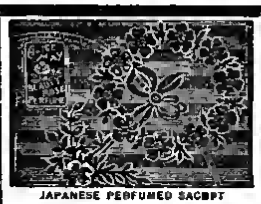
PARAMOUNT LEATHER GOODS CO., 485-487 Broome Street. NEW YORK CITY.

IF YOU WANT THE RIGHT GOODS AT THE RIGHT PRICES— GET THESE

Peerless Cap Opener. Gross	$ 6.75
Eagle Self-Filling Fountain Pens. Gross	16.00
Eagle Supply Pencils, 4 leads. Gross	16.00
King Tie Retainers. Gross	2.00
Seven in-One Bill Folds. Gross	21.00
Sirylite Pencils. Gross	1.50
Collar button Set (gold cuts). Gross	2.35
Counterfeiter (3 pieces in envelope). Gross Envel.	
with	1.10
Mending Tissue. Box Envelopes	.15

SEND FOR FREE CATALOGUE.

ED HAHN, - - CHICAGO (SEE TREATS YOU RIGHT)



JAPANESE PERFUMED SACHET

Just the thing for "Give Away." Packed in Tasty floral design packets. Two sizes. As a bid edition. Write for price circular and sam.. "es. Enclose stamps to cover postage.

SUPERIOR PERFUME Co., 160 N. Wells St., Chicago, Ill.

BARGAIN BULLETIN FREE

OVER 100 BIG LOTS OF PREMIUMS, AGENTS GOODS, ADVERTISING NOVELTIES, POST CARDS, BOOKS, PICTURES, ETC., AT A FRACTION OF ORIGINAL COST. WRITE TODAY. NOW!

FANTUS BROS., 519-531 S. DEARBORN ST., CHICAGO

Papermen—Sheetwriters

The new law has put most of the old boys out of the game. I'll keep you in it with the best *Farm Paper* in the world. On a salary, too, so you can make more than you ever did—and be safe. Write

R. H. Steel, P. O. Box 102, Blackwood, N. J.

Demonstrators, Window Workers, Pitchmen

Hodes' Patent Vest Attachments

Every man in your customer sees a pleased face. Live indoor workers send 25c for Sample Set of four Attachments. Gross Sets, $12.00. "They hold the trousers right!"

Hodes & Sullivan, Mfrs., 142 Fulton St., N.Y. City

WANTED—"SPIEL"

Written by experienced Pitchman. BILL MILLER, Opera Lunch, Hamilton, Canada.

PIPES

BY GASOLINE BILL BAKER

Word has been received that Brother Benjamin Bruns and the Missus have arrived safely in Honolulu and are combining business with pleasure.

Lester Klock, with his soap show, is on route this winter. He is out of Spalding, Mich.

Where's that guy who wished for an old-fashioned winter?

News of Frank Cloud's Quaker companies are out this winter.

How're the six companies doing, Drumm?

Doc Billy Gray is still in a serious condition at Patton, Cal. Drop him a line, fellows.

Doc E. D. Sutherland sent out some great New Year's cards. Same of the coolest we have seen this season. He wishes all the boys in the game merriest. Doc is comfortably fixed and still "somewhere in Canada."

Eugene and Elsie Jorrette, for many years with Will Vurpillat, have their own home in Chicago. As a versatile performer Gene is there.

Cooper, who was on route with his show in Wisconsin last summer, was very successful, and he is laying off this winter.

Charley Sullivan, the spud sculptor wonder, got a letter from George Covell, telling of his Christmas business, and Charley says if he was to tell how many George sold he could get a charter membership in the Ananias Club. Who said a hundred gross?

Dr. H. D. Rucker mentions me in his letter to you. I hope he said something good about me. Rucker is a man who is certainly one of nature's noblemen, and a man for whom I have the highest regard. No blow hard nor four-flusher, but a man who has made good in the game and is capable of making another fortune if he should ever want to, but I don't believe he will ever have to do anything but enjoy the wealth he is so justly entitled to." And we also have a dandy letter from Capt. G. W. Smith, saying some nice things about the old-timer, Dr. Rucker, which we will run in later.

Syd. and Helen Shipman are living on those wonderful meals that Mother Dennert can make in their beautiful home in Cincy, while the top scoring six is being overhauled for the spring drive.

The Winter Stock Show in Guelph, Ont., Can., was well represented. Eight sheet writers and six pitchmen. Doc Carver of Montreal got top money.

Arizona King of Snake Oil fame worked tops around Wheeling during the holidays. How's the newlyweds?

Jack Leydon blew into Chicago, our when he saw all the powerful workers he turned around and went right back to St. Louis. Jack is working within stores and can be addressed at the LaClede Hotel.

A chap named Weiss was seen working the forms in McAlester, Ok., headed for Oklahoma City, the city of Knights. Is this Phenomenal Weiss?

MR. AND MRS. SAM MILLS

Mr. and Mrs. Mills are a pair of promising workers who have been making some money in Washington, D. C.

Joe White, in Johnstown, Pa., wants to hear from Jim Sullivan, Spot Jelly, John Rob and Dick Horwitz.

No window work allowed in Toronto, Can.

Britton, Ok., is making a bid for convention honors for bringing together the biggest mob. Seen there recently were: Carly Clawson and wife, with books; Doc Joe Edwards, Eddie Mat (here's and wife, the Ballentelle Twins, Doc Karchein and wife, Curly Berry, Doc Bob Ward and wife, Baber Jack Goodwin and wife, the Dancing Lange, the Weaver Trio, to say nothing of Lee D. Williams and his better 'Ax. Some gathering and some doings they had on New Year's Day.

Heard in the cafe of the Washington Hotel, Kansas City: "It's sure tough to have a big appetite in cold weather. Please bring us some more buckwheat cakes."

H. H. Sikes is working Wheeling, W. Va., with cement. We're waiting for the good news, Herman.

The only one who laid down on the job in Chicago during the holidays was Henry Conner. What a roll he must have to lay down during the clean-up season—and it was good this year up there.

The two Tully brothers have stores in Toronto and Winnipeg with big layouts of all sorts, and are doing good. They have left for Montreal to open there.

Harry Maier, the energetic, vivacious Harry, honored Cincy with a visit last week, and was seen bumping around Vine street with Al Case and Max Zeitlin.

Altho Dr. H. D. Rucker has sailed away from the game he still has some mighty warm friends in its ranks. Here's a few words from that genial chap, Dr. H. C. Laird: "I notice that Dwight Wilcox and Doc Hazlet found camping on the old camp grounds down in Oklahoma not so much fun as they figured when Jack Frost made his little pitch. Hazlet is still there, from reports, but Wilcox got ambitious and had to make a few Saturday towns. Two great boys.

No Bull—Eddie Mallbaum has a swell little bungalow down in Oklahoma City, and if he could rent rooms to the knights we believe he would make a fortune there this winter—that is if he collected rent. On his thirty-second birthday he gave a big party, and the grub that Missus of Ed put up—say, the only thing that would rival it was Doc Shugart's tale about his brother's farm. Cousins and everything, even napkins, and a swell crowd. All of the Oklahoma City bench, including Les Williams and wife, were there, and Ed sure got some swell presents.

Two pitchmen of Canada are doing very little outdoor work this winter, mostly window demonstrations. This ought to be a soft spot for B. H. Bogan with his talking machine.

Speaking of birthdays: Doc Bender is having one some of these days, and if plans don't flop it will be a humdinger.

Get Doc Morse to tell you about the pitch he made with the pork chop. But don't ask Charley Whitman, unless you are light on your feet.

Jack Treadway almost kicked the bucket last week, but his wife just got word that there were several good towns open, so Jack decided to stick around a little. Jack is passing out many swell advice to Andy Watson, Dr. J. R. Watson, Jim Kelley, Jim Briscoe and several others, but we haven't got the nerve to dish it out. Ask him for it; he's funny stuff.

Montreal is open for pitchmen. Reader, a century a year. There are about eight workers holding down different corners with all acts.

PAPERMEN 100 PER CENT.

PUBLISHERS CIR. & ADV. CO., 3214 Southwestern Life Bldg., Dallas, Texas

Does not compare with the proposition we have to offer you on a combination consisting of an ARMY and NAVY news magazine, which is a newspaper seller and another well-known publication. If you can produce the business we will pay you a BONUS of from $5 to $50 on every subscription you secure for us. If you can secure more than 100 orders a month for us write and we will explain our BONUS offer fully.

MILITARY

HAT STRAPS, best grade, gross, $ 8.00
CHIN STRAPS, " " dozen, $ 1.50
SILK HAT CORDS, best grade, dozen, $ 2.00
COTTON HAT CORDS, " " .75
INSIGNIA BUTTONS, - gross, $12.00
INSIGNIA PINS, - - " $15.00

7-IN-1 WALLETS

(Stamped with Insignia)

To retail for $1.00. Dozen $2.50
To retail for 50c. Dozen 3.75

30% of amount of order must accompany C. O. D. orders.

LEATHER GOODS MFG. CO. 402 Broome St., New York City

GOODS

SPORTING GOODS

CLUB ROOM FURNITURE

Magical Goods - Stage Money

Send for Free Catalog Today.

HUNT & CO.

Dept. G, 160 N. Fifth Ave., CHICAGO, ILL.

STREETMEN

Sales Board Men, Paddle Wheel Men, Concessionaires, Carnival Workers, Sheet Writers or Peddlers:

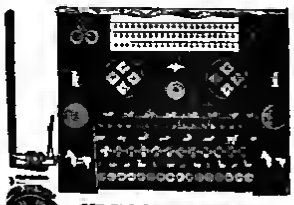
WATCHES, JEWELRY, CLOCKS, SILVERWARE, REVOLVERS, NOTIONS, NOVELTIES AND CARNIVAL GOODS.

OUR NEW CATALOGUE IS NOW READY. It's free to dealers. When you ask for same kindly state what business you follow. Write for special descriptive circular on our new 200 Rolling Ball Game (Patented). The most fascinating game ever invented.

NO GOODS C. O. D. WITHOUT DEPOSIT

Shryock-Todd Notion Co.

322-324 N. 8th St., ST. LOUIS, MO.



GET THE BEST MONEY-GETTERS

F. MUELLER & CO. 2453 Elston Avenue, CHICAGO, ILL. Manufacturers Shooting Galleries and Amusement Devices. Send for our new catalogue.

Reduce Coal Bill One-Third

WITH NEW SCIENTIFIC COAL SAVER PROCESS. Salt Water and one Common Chemical makes Coal burn one-third LONGER by consuming waste. Sworn statement of results. Complete formula and instructions, 25c. Satisfaction or MONEY BACK.

William F. Lorton, Bookseller, 309 Main Street, ORANGE, N. J.

AGENTS

ILLUSTRATED AND CHARGEABLE SIGNS. Every merchant buys on sight. Samples, prepaid, 25c. KIN-NEY WAGNER, 209 Broadway, New York City

Keep your eye on this little Englishman, Syd. Reed, who works Reikhawk's insane ink. Syd. started in the game not long ago, but he opened up with the right idea—a good joint with honest intentions and—add to now branching out into the wholesale business, and is going to splash a nice snake oil ad before long. Look for it, fellows. Syd. is now located at 1220 Market street, Wheeling, W. Va.

Jack Wolff and Heavy Gordon are back on the old racket full blast. Heavy would like to hear from Slim Akorn, the Seattle Duker.

Fred Holmes has been dismissed from the Roughnut Club. He is now a member of the Eighth Pipe Shooters' Brigade. The boys around Chicago would like to hear from the ex-president of the club, Bon Joseph Rhyslous Whelen, Esq. The boys all remembered you, and hope that Mr. and Jotty had a prosperous Christmas.

The Lawes family is awfully quiet these days. Not a word from either Charley or Claude. Didn't you get the letters, friends?

Dr. Miller of flesbax fame was in Cincinnati last week stocking up.

How was Montreal for you, with tops, this year, Doc Fady?

Doc Harry Simms and Miles are doubled in Muskogee, Ok.

White Hal Anderson and the honorable doctor, Jimmy Simpson, are two jolly outfitters we don't want to overlook.

Ja. Jackson and Tommy Styner with their respective wives, spent their Christmas together in Argenta, Ark., and the grub, it is reported, they fixed would have convinced the Kaiser he could never marry America. Dr. Jackson is an outfitter who has been making good in the medicine game for thirty years or more, and is now passing the three score and ten mark.

Harry Leonard is a real fellow and a new one in the med. game, with promise of being a big light some of these days. He is working country drives in Arkansas.

That wild Malco country still holds H. B. Sandwand's attention on matter how far the temperature drops, and he's killed a lot of bears and little game this year, to say nothing of the fishing. H. B. reports business very good this year. H. B. is gradually drifting into the med. order game.

James Douglas, brother-in-law of J. Kelley, has a mortgage on Hamilton, Can. The only knight working corners for the past five years.

George M. Reed the suspender belt man out of Columbus says that this spring will find him breaking into med. Joe Kenner and he played Wellston, O., last week. Bill Simms and his cowbell were there. Bill says he is tired of soap, and he will get those teeth he's been talking about before long.

Dr. Wayman, the long-haired doctor, with soap, was seen up in Ohio, and he looks dor. He says Springfield was great for soap.

Any more Johnny-Come-Lateliers in the game?

The most authentic conclusion so far arrived at in regard to Big Foot Wallace's age, and date of birth, is that he was 94 years old at the time of his death last spring, and that he was born in 1823. If we do not hear anything to contradict this we will go ahead with the stone.

Doc Hollette blew out of Cleveland recently and made a jump for Buffalo to hold that city down until April. He works inhalers thru or first, and is one of the best inhaler workers in the business. Doc is now 65 years old, and looks and acts like a real doctor, and he puts up one of the best inhalers on the market, getting 50 cents a smash. He was with Big Foot for three years.

Speaking of suffers reminds me of Jack Kenneth. What's the good word, Jack? Last reports had it that you had left Philadelphia and was making plenty of the needful.

Most towns in Canada can be worked only by markets on market day only.

Here's a few of the boys who were seen around the loop in Chicago recently. Kid Barnet, with little dogs. A. Holmes, pens. Al Glover tops. Sam Feld, gas balloons. Blackie, remedy. Pass, secretaries. Madden, pens. John Kreigle, funeral director for the boys.

Johnny Kid Harper is advertising agent with the Melton Distributing Co., in Cleveland this winter. He has a good stand B. R., and every night, when he gets thru working, you'll find him in his room making up stock for next spring. He had no $th case made to order and has a pair of mahogany tripes. Johnny says no more show business for him. The pitch game for his in the future. He is a swell kid and a good worker.

Reports have it that things in the Northwest are all right again, as the labor troubles for the time being are at an end.

The cold weather scare you, Joe Edwards? Make Houston? Let's hear from you.

Dr. C. A. Brown is living in Shawnee, Ok., as we learn.

Burt Harter is working out of Enid, Ok., and doing nicely.

Ed White, who was planning on opening his big show in Seattle, Wash., was again delayed by a washout that put that country out of business for the winter. Ed and the Missus finally got their start last week, so we hear. He should worry, tho, as the strap on the B. B. is stretched to the limit.

Curtis McClintic says that he is just an ordinary chump at present, as he has been buying and selling cotton, and has bought himself a nice 160 acre cotton farm out in Arkansas, and he expects to cultivate this year. Magazine that, so Guy Neff would say?

Ernie Proctor is working a patriotic stunt that looks like it should be worth anybody's good luck.

Paul R. Christmann shoots a letter: "Am a J. C. Lately at about seven years' standing, and wish to make myself heard above the roar of Pipes long enough to request the exponents of the art of sheet writing to speak right up in meeting and make themselves heard thru the Pipes. Blew into Kansas Fothas day with a B. R. the size of a toothpick, and ran into that whirlwind worker, Doc Charles J. Cohn. Some boy. Doc is president of the largest sheet agency in the Midwest (so it will be some day), with a suite of well-furnished offices in the Sickseeker Building, Co-operative Subscription Agency is the name. 'Watch Us Grow' is the slogan. C. J. would like to hear from Doc La Mellie; last seen in Cleveland."

Mike Whelen has again let his artistic genius gain the upper hand, and the result is a masterpiece, which we will print soon.

Louie Etzel has undergone another operation in Wheeling, W. Va., so yet no reports have been received as to his progress.

Old Doc Wm. C. Morgan of Ravenna, O., one of the few oldtimers who saved so he made, was seen in Cleveland last week.

Little Rock, Ark., is now a sawbuck a day, and the boys don't seem to mind it.

That genial old friend, Rose Connors, and her pal, Florence O'Neil, are dazed fine for the winter at Minneapolis, and wish everybody good luck.

Little Johnny Morris, shorter member of the Sun Club, in getting tired of the Big Burg and says that he is going to blow himself for a long ticket South pretty soon.

Old Timers' Contest: The picture recently run was of that old-timer so familiar to the oldtimers and whose name is a byword with the roosters—Doc Horn—who has until recently been running a stock company in Toledo.

Bob Meyers' sister would like to hear from him.

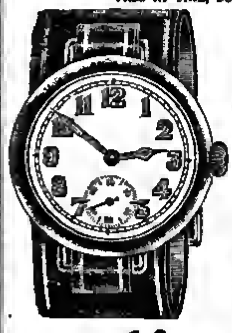
Dr. Wm. Davies is back in Los Angeles and working, too. Tiger Pat is a staple article in the Angel City.

Leslie Oates wants to know if medicine can be worked straight thru a drug store in South Carolina. How about it, Monty Fordon?

Capt. G. W. Smith has his show out in Kansas, but from last reports says that about all he is doing is sitting around the hotel and listening to the farmers tell what they get for their

MILITARY WRISTWATCHES

THE BIGGEST SELLING ITEMS ON THE MARKET TODAY ARE MILITARY WRISTWATCHES
FILL UP LINE, BOYS, AND WORK THE MILITARY CAMPS



LUMINOUS DIALS

The cut shows the exact size of the watch. Comes in nickel and gun metal cases with specially treated

LUMINOUS RADIOLITE DIALS AND HANDS

EXTRA WIDE KITCHENER MILITARY PIGSKIN STRAPS AS SHOWN IN CUT. PRICE COMPLETE, $3.75

Alter & Co.
PRONOUNCED "AWLTER"
(THE HOUSE YOU CAN'T FORGET)
Successors to Helmes & Alter.
165 West Madison St., Over Child's New Restaurant, CHICAGO, ILL.
WE MATTER NOW CHEAP THE STAMPS SELL, OUR PRICES ARE ALWAYS A LITTLE LESS.

Write for our new illustrated catalog, the book of BARGAINS, mailed free. Write for it today.

$ LOOK PAPERMEN LOOK $

THREE MAGAZINES IN A CLUB, 5c PRICE FOR THE CLUB

This club good any place in United States. Paper receipts and we allow for four ops. We send sample copies, credentials that protect, press card, letter of introduction to all city officials, and plenty of receipts with first order. To save time, send $3.00 and receive Farm Paper Club. We also have Big Illustrated War Paper, Household Papers, Trade Papers, Farm Papers, Investment Papers, Part Payment Cards, etc. Good Crew Managers Propositions with Scholarship Contests. Regardless of who you are making for, write us and get our proposition. We can save you money and show you how to make money. Full dope and 40-page agent's confidential price book on every magazine published, also 24-page premium catalogue, sent by return mail. DO IT NOW

COMPTON BROS. AGENCY, Box 96, Findlay, Ohio.

.....AMERICAN CARTRIDGE PENCIL.....

S-3708—Gold-plated Cartridge Pencil, with colored enameled shield. Per Gross, $11.50.
S-3262 — As above, but with Pocket Knife. Per Gross, $21.00.

Send for our complete Catalog of Patriotic Jewelry, Novelties, Carnival Goods and Notions.

Ask for Ex-28 SINGER BROS., 82 Bowery, New York, N. Y.

REGULATION MILITARY HAT CORD

We are Manufacturers of
ARMY HAT CORDS
SILK HAT CORDS, $25.50 PER GROSS
For all Branches of the Service.
OFFICERS' HAT CORDS, $3.25 Per Dozen
Immediate Delivery.
A 20% deposit must accompany all C. O. D. orders. Jobbers write.
B. J. LEVINE & BRO., Mfrs., Dept. B, 187 Madison Ave., New York, N. Y.

SUBSCRIPTION MEN WANTED
For live AUTOMOBILE MAGAZINE all over the country. Good proposition
Write L. KOHLER, Circulation Mgr., Room 332, 1947 Broadway, N. Y. City.

MAPS! Large Wall Maps, 2 sheets. Blank, mostly Central States, regular 50c retail, 7½c each in hundred lots. Samples, 10c. Premium Bulletin free.
FARTUS BROTHERS, 337 South Dearborn, Chicago.

Sample Gumballs, $2.00 per 100; $22.50 per 1,000.
Climbing Monkeys, $2.00 Doz.
Bell Tops, $18.00

YOU BET WE'VE GOT PLENTY!
But they're going fast. Better send in your orders quick.
SHIPPED SAME DAY WE RECEIVE THEM, IF ACCOMPANIED BY A DEPOSIT, OTHERWISE NOTHIN' DOING. Also a large stock of other Holiday Goods, Toys, Novelties and Supplies for Streetmen, Carnival People, Notion Men, Pitchmen, Sheet Writers, Agents, Auctioneers. Demonstrators, etc., at lowest prices.
Don't write for catalog, write for prices on what you use. WE SELL TO DEALERS ONLY.
LEVIN BROS., Terre Haute, Ind.

ILLUMINAL GAS LIGHTER
A MARVEL OF MODERN SCIENCE
The most remarkable gas lighter ever invented. No flint, spark or alcohol, no parts to get out of order. Hold over gas jet and it lights itself. A quick-selling item which sells on its merits. Send stamps for samples.
BIG MONEY selling this marvelous household necessity. Every home, factory or business needs one. Retail in 15 and 25c with big profits to you.
FREE INFORMATION
ILLUMINOL CORPORATION, 64 Murray St., New York

SAFETY WINDOW CLEANER
A SALE IN EVERY HOUSEHOLD

BIG MONEY MAKER
200% PROFIT
Cleans outside of windows easily, quickly and safely—inside just as deftly. Can also be used for dusting behind heavy furniture, brushing pictures and frames, cleaning around radiators and for many other household purposes.
SAMPLE, 35c. POSTAGE, 5c.
Send for Wholesale Price List.
SEE OUR HALF-PAGE AD ON PAGE 63
COSMOPOLITAN UTILITIES CORPORATION, 293 Church St., N. Y. C.

corn. Never mind, Capt., it's only recently that Dr. Van Cleve reported 13 below in St. Joseph, Mo., and he still had hopes.

While Walter Shaw was working greencorn in Erie, Pa., a lady rushed up to him and said: "Young man, you need not tell me about that wonderful top, why we have had one for five years and would not part with it. The children play with it during the day and at night I use it." "Use it!" says Walter, very much surprised. "Yes," pipes the lady, "I say I do use it. My old man rigged up a piece of rubber to fit the hub and when my back starts in a n-n-n me I just wind it up and use it as a vibrator." Walter says woman is an inventive creature.

John Collins—Tell us about the time at the Frisco Fair when you had a woman hold a spike during your pitch to take his mind off of making a rap.

Syd Shackelford, Walter Shaw's little playmate, was reported at a show in the Big Burg last week.

Charles Wirts is very sick in Texarkana, Tex., with pneumonia, and would appreciate a lift from his friends.

Coleman and Gilbert, two hustling lads, were seen singing their way from Coast to Coast up in Michigan recently.

Harley James and his father are en route with their medicine show in Wisconsin. Dad James is over seventy years old, but still lectures and entertains on the stage. They live in Milwaukee, Wis.

Dr. W. J. Cleve says that last summer was by far the best season he ever had and he is over seventy years old, but of late he leaves his lecturing to a younger man. With his wife they are laying off this winter. Something unusual for them.

Load the sponge. Tonight I sell soap.

Mrs. Langdon's boy, Harry Andre Langdon, got wiggly and had to spill it; it was too much for him to keep sitting on, so he here also goes: "I have been amused at the various and diverse definitions of the genuine 'Johnny-come-lately,' but they are all good, and to prove it I'll talk one. A Johnny-come-lately is a Foo-Foo, which defined means something that tried to happen, but lost the address. Do you know I get more solid fun out of Pipes than Al Jolson can dish up when he's piped and he's funny normally, you know. Pete DeVall is from my home town, understand, from my town, gotter give credit or that. He's from NOT OF. Hit home? what I mean. Ed Morris, I ain't sure him for several semesters, but I liked 'im and he likes me. Ask him. I hope that sure Tobin cleans up in the coming cycle. More anon."

FROM ST. JOSEPH

Dr. J. L. Van Cleve has been around here for the past four months and is getting the big six overhauled for a long drive south, as the climate is getting unfriendly. For the past six weeks Doc has been laid up with a broken here, but is coming around nice O. K.

Frank Ellis and wife, entertainers for Doc Van Cleve, have here working in the Dubinsky Stock Company here had doing fine, Ellis doing characters and wife soubrettes.

Mrs. Carroll, better half of the notorious Jack Carroll, stopped M for a short visit on her way home M Iowa, and reports that Jack is getting the R. L. in Texas.

Doc Weaver, of Majik Oil fame, is keeping the furnace warm at home here, but says whenever the sun shines he feels as tho he ought to make a pitch for the good of the community. One Saturday evening not long ago, he started to make a pitch with Dr. Van Cleve, and, on account of not being able to finish M time in gas in the bookeyoke show he turned the push over to Van Cleve, and Doc is married, too.

ROBERTS' UNITED SHOWS

After being had forty two weeks, during which time they played some of the best lots in the South, the Roberts United Shows closed at Decatur, Ga., week before last. Winter quarters have here established at Albany, Ga. With the trick at the time of closing were the following attractions: Roberts' carousel, Slim Clark, manager; Roberts' 10-in-1, Baldy Smith, manager; Old Plantation, Blackie Pate, manager; Roberts' Cabaret, H. Harvin, manager; California Girls, Hugo Lashley, manager. Manager J. Stanley Roberts recently bought a moon automobile and two baggage cars, and says he will have a Big Eli wheel before spring arrives.

The 1918 tour will open about the first week in March at Albany, under the auspices of the Business Men. It is planned to carry two rides, five shows and a number of concessions. Mr. and Mrs. E. E. Braden and H. S. Ferguson will again be with the company.

PRESS AND ADVANCE AGENTS

(Continued from page 27)

H. Stevenson, advance business representative of Her Unborn Child, which played to wonderful business at the Orpheum Theatre. Mr. Stevenson proved himself to be some real hustler while in Nashville.

C. H. Long, ahead of Pretty Baby, was another Nashville visitor and booked his company for two weeks at the Orpheum. The Pretty Baby Company is playing two bills, one of them being Wedding Bells.

Stephen O'Bannon, formerly advertising agent with the Brundage Shows during the past two seasons, is now piloting the Tunties It Over Company and is successfully "getting it over" and getting new booking.

Hal Crawford, ahead of the Haas and Fritz Company, was assisted by George Singleton and Vincent Brown, house agents of the Southern Theater, in Columbus, O., when he arranged a rousing sendoff for Ben Fink, one of the old-timers, who is in the Quartermaster's Corps, and was at Columbus Barracks until recently.

Look thru the Letter List in this issue—there may be a letter for you.

THE NEW AND —IMPROVED— STEWART PHONOGRAPH
PLAYS ANY TYPE OF RECORD, ANY SIZE, ANY MAKE, ANY PRICE
FREE IF YOU ORDER NOW
FREE 12 6-INCH ASSORTED RECORDS
—THE— NEW STEWART PHONOGRAPH
Retail Price, $6.50
OUR PRICE, ONLY $4.75 NET
Equipped with the Stewart Universal Reproducer. Plays any type of record, any size, any make, any price. Stewart instantaneous time control—automatic needle stop (prevents gouging records)—improved Stewart silent motor—tone arm and model cabinet improvements greatly increase volume and tone quality of music.
Headquarters for Watches, Jewelry, Silverware, Clocks, Fountain Pens, White Stone Jewelry, Leather Goods, Ivory Toilet Goods, Cut Glass, Silverware, Board Premium Goods, Razors, Cutlery, etc. See our new Catalog, now ready for mailing.
(Get Prices Wholesale Jewelers)
JOS. HAGN & CO., 300-302-304-306 West Madison Street, CHICAGO, ILL.

CAMP MEN
ALLIES SERVICE PINS
THIS IS A NEW NRS AND A WINNER.
SAMPLE 25 CENTS
We also have on hand for immediate delivery: Collar Insignia, U. S. Army Buttons, Service Pins, Hat Cords, Hat Straps, Bullet Pencils and Knives, Camp Pillows with the names of all camps, Chevrons, etc.
WRITE FOR PRICE LIST
ANN STREET NADNE ANH NOVELTY CO., 21-23 Ann Street, New York City.

"MARS" GAS LIGHTER
"THE LIGHT THAT NEVER FAILS."
$8.20 Gross; SAMPLE, 10 CTS., PREPAID.
25% with order. Every Lighter guaranteed to work properly.
MARS MFG. CO., 104 Fifth Ave., NEW YORK CITY.

"OVER THE TOP"
MUIR'S PILLOWS
—FOR—
INDOOR FAIRS AND RETAIL TRADE AT THE ARMY CAMPS
THIS IS OUR OWN ORIGINAL PILLOW
and our customers at the different training camps are cleaning up.
SEND FOR A SAMPLE DOZEN FOR $13.50 AND OUR LOW QUANTITY PRICE.
MUIR ART CO.
306 W. Madison St., - CHICAGO, ILL.

HUBER'S MUSEUM
CONEY ISLAND
WANTS freaks, curiosities and novel acts for 16 or 18 weeks, summer season of 1918. Fairs to follow. Would like to hear from lady swimmer for tank act. We are in the market for slot machines. No salary too high for good features. Also magic act to lecture. Send full particulars in your first letter. Address
G. L. PETERSEN, Secretary. J. BRANCH, Manager.

MUSICIANS, ATTENTION
If you are expecting to be called in the next draft and are desirous of getting in a good Army band on good positions if desirable, write at once to NEO. NIPKE, Band Leader, 32d Field Artillery, Camp Taylor, Ky. Trooper preferred, but all write. Information furnished how to join us. Don't delay writing.

MENTION US, PLEASE—THE BILLBOARD.

Marriages

(Continued from page 26)

now a member of the Coleman & Orth Show, were married January 1 at Boston, Mass.

WHITE-AYLWARD—Lieutenant John White, nonprofessional, and Pauline Aylward, daughter of Manager T. E. Aylward, of the Grand Opera House, Cincinnati, were married July 17 last, according to a statement made public last week.

Births

Born, to Mr. and Mrs. M. C. Dodson, a ten pound boy, at Columbus, Ind., January 5.

Born, to Captain and Mrs. Latlip, a ten-pound girl, at Charleston, W. Va., January 7. Both mother and baby are doing nicely. Captain Latlip is the owner of the Captain Latlip Shows.

Born, to Mr. and Mrs. Vic Eulick, an eight-pound girl December 31. Vic Eulick was with the Johnny J. Jones Exposition last season.

TEA WITH THE LADIES

(Continued from page 27)

ing pictures. Her first appearance on the celluloid was with Earl Williams in In the Balance.

Many brilliant actresses whose names have made Broadway bright from the time of flickering gas to the present lightless nights, visit the S. W. W. R. workroom every day. The latest visitor was Kate Claxton of Two Orphans fame. Miss Claxton's eyes filled with tears as she saw the earnest workers bending over tables, making layettes, lining windproof jackets and folding gauze.

"I am not surprised to see the work these women of the stage are doing," she said. Only very, very proud. She has two nephews in service, one a captain of an aviation squadron stationed in London, the other convoying from a serious wound, and her grandson, Corporal Meredith, is at Spartanburg.

Ann Orr is learning to drive a car. She bought a five-passenger model about two weeks ago and drives it daily to matinees, but has not yet acquired enough confidence in her ability to attempt to run the machine after dark. She is teaching her colored maid, Frances, to run the car as well. Ann says she can't afford both a maid and a chauffeur, so she is going to have a maid who is a chauffeur.

The element of surprise is always maintained in the work of the S. W. W. R. Just when one thinks one knows all about the work that is being done in the workroom at 366 Fifth avenue had finds the workers doing something different that one hadn't suspected at all. This week Miss Dupree received a hurry call from Fort Hancock, Ga., for hospital supplies. Within a few hours her department had shipped 2,000 articles in response. A quantity of tobacco for men in the service has been purchased with money given by Mrs. J. Stuart Blackton.

The War Department has invited the society to take part in the general work of selling war-savings stamps. Miss Katherine Emmett, who so successfully directed the Liberty Loan booth conducted by the Stage Women, will be in charge of the new department, which will be opened Monday in the workroom. Miss Emmett has attended the National War-Savings Committee meetings, and is primed and stocked with information about the new savings certificates.

May Guyer, who has been making a tremendous hit as Sonny, the Eternal Jugtown at 65 in The Old Lady 31 Company, which is now coming back to New York, had the idea of turning to account in war relief service the spare time of the women members of the company. So she made an exquisite layette and bought materials for others in the company who find the work of making baby things quite fascinating. A number of outfits from the company are already on their way to Northern France.

From being the scintillating light of Weber & Fields' chorus Franklin Bailey has become a 40-cent-an-hour clerk in the department of inquiry at the Pennsylvania terminal branch of the New York Post Office, and finds the office the pleasantest in town. For nearly two weeks she has been employed there as a substitute and lest she commit the business crime of arriving late she reaches the office every morning at 8 o'clock to be sure to be there at 9. The first few days of her new employment she arose at 6 o'clock mornings.

It was for the sake of doing something of patriotic value that Miss Bailey applied for a post in the Government service when she heard that women were being employed in the post office. She says are eight hours long, beginning at 9 o'clock and ending at 5, with an hour for lunch. And she likes it. The first day of her work she did more writing than in all her life before, she says. Her costume is businesslike. She wears a silk shirtwaist, buttoned high about the throat, with tailored suit.

Her superior officer, in her war work venture is Mr. Chase, 84 years old, who has been in the postal service for 66 years.

Skating News

McLEAN IS INDOOR SKATING CHAMPION

Easily Beats Oscar Mathiesen, Who Has Been Heralded as the Undefeated European Champion

Robert McLean, a product of Humboldt Park, Chicago, won the world's professional ice speed skating championship from Oscar Mathiesen, who has been heralded all over this country as the undefeated European champion, in one of the most uninteresting matches ever witnessed for a big title. The affair was held in Chicago at the Arcos Rink, on the North Side, and no doubt would have attracted a record-breaking house had not the terrible storm interfered.

McLean has been doing fancy skating over the country at the various amusement places, and for the last year has been the big drawing card at the College Inn.

Oscar Mathiesen came to this country about a year ago with a record of never being been defeated in thirteen years of competition, and was said to be the greatest long distance skater Europe had ever sent to this country.

The dirt might's racing at the Arcos proved the dopesters were wrong, for McLean practically made a runaway affair of it in every race, the first of which was the 220 yards, the second at one mile and the third two miles. Monday evening's racing at the same place was at a half mile, three quarters and the three mile, the first and last going to McLean, while Mathiesen contented himself with capturing the second and winning that event because McLean fell and was put out of commission for several minutes.

NEBEL REGISTERS RICH

The skating editor of The Billboard has received the following letter from Albert S. Nebel, speed skating of Lowell, Mass.: "I am a speed skater and claim the Eastern championship. I answer all challenges that I see in The Billboard (which paper I have never missed a week in eight years). A few weeks ago there was a challenge appearing from a manager, who claimed he had some of the fastest skaters in the country, and that he wanted to hear from some fast men who would accept dates. I wrote him about myself, and also sent him clippings, which I asked him to return. This was over three weeks ago, and I have, as yet, received no answer whatsoever. I really was not surprised at this, as out of 35 letters sent out in as many rinks I got only three answers. I have written all over New England for a man with a certain well known speed skater, but no answers. There in Massachusetts there are all kinds of chances for the boys to get on with me in races, but they all set their prices too high. They should know that they can't get the same money in a small rink like they can in a large one. I have made all kinds of offers to many rinks, and have also told them to set their own price, but again no answers.

"I have beaten the skaters east of New York so many times in the last ten years that the only way I can get races now is to take them in teams of three to five and give them a big handicap flying start, and I go the whole distance (ten miles). I have not lost a race of this kind yet.

"If you publish my letter I hope it will wake up some rink managers to the fact that stamps, paper, ink and time cost money to skaters, and it does a rink manager no credit to issue challenges and then not answer letters. This method of present is not what I call recognition the skating game, and has helped the downfall of skating here in the East as much as anything."

HOBET GETS A RUN

So "Hobey" Baker has brought down his dirt German airplane! The announcement helps us

RUDOLPH JULES VERNE

Swedish exhibition ice figure skater and former Swedish hemispherical speed skater.

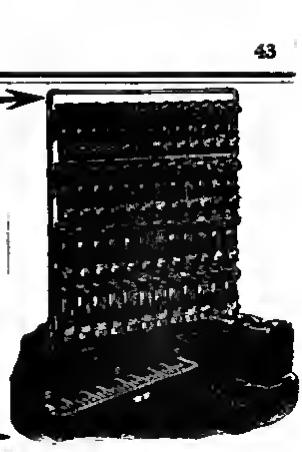
THE NEW DEAGAN UNA-FON

IS UNANIMOUSLY DECLARED BY RINK MANAGERS THROUGHOUT THE COUNTRY TO BE

THE BEST MUSIC FOR SKATING AND DANCING

It retains that "Personal Touch" and Individualism. Is the latest MUSIC REVELATION, designed especially for RINK and ICE PALACE. Tone Quality Clear, Brilliant, Exhilarating and Entrancing. Puts life in skaters' feet; fills your empty space, makes music a chief attraction. Always in tune. Simple, Compact, Inexpensive. Played from Piano Keyboard. MAKES EVERY PATRON A REPEATER. QUADRUPLES BOXOFFICE RECEIPTS. CAN BE USED AS A STREET ADVERTISER WITH GREAT SUCCESS. Write for free trial offer and Catalog F.

J. C. DEAGAN, Deagan Bldg., 1760 Berteau Avenue, Chicago, Ill.



New Bands for Skating Rinks

Many patented improvements—never monotonous—play music as slow or as fast, as loud or as soft, as needed. Don't have to hire anyone to play them. Skaters like them best; always increase attendance. Prices and terms reasonable. Write for cuts of new bands and particulars.

NORTH TONAWANDA MUSICAL INSTRUMENT WORKS, North Tonawanda, N. Y., U. S. A.

"CHICAGO" Skates are "OVER THERE"

No. 502.

Doing their bit to entertain the boys, because they are the BEST SKATES.

CHICAGO ROLLER SKATE CO.

224 N. Ada Street, Chicago, Ill.

be appreciate the great changes that have come over our appreciations and enthusiasms. There was a time when the announcement that "Hobey" Baker would engage in that very graceful and belligerent sport, ice hockey, would fill any rink in the East. He was perhaps the greatest amateur hockey player that ever donned skates and pursued the puck. Also then there were his football days at Princeton, where he disported himself thru broken fields and finally was honored with a captaincy in his senior year.

And now this young god is up there in the clouds, battling for his country. He is at the greatest and grimmest game, where the die of life or death is cast. A fine representative of American athletics he will carry his spirit of sportsmanship from puck and football on into French skies, a spirit that fights fair and to conquer, but which meets death, if death comes, with eyes open and unafraid.—Cincinnati Times-Star.

STRATFORD BUSINESS GOOD

Manager E. S. Fries, of the Stratford Roller Rink, Rochester, N. Y., reports that Christmas week at the Stratford was the best for business he has ever seen in any rink, and that Rochester is the first city he knows of that can boast of four consecutive days with capacity records, having averaged about 500 per day for the four days.

Manager Fries' events for January are a patriotic week with following costumes: Sailing, baking of war bread, pastry, etc.; Red Cross Knight, prize dress ball (patriotic costumes only); over the top and flag night, which he will be glad to describe to rink managers who write for the information as to how to stage these novelty nights. Other events in the for January are a mask carnival, mardi gras, clothing conservation party, with prizes for "the most clothes for the least money;" fancy skating contests; summer midnight frolic, representing a scene at the lakeside, and many other original attractions.

Proprietor Frank Solomon, of the Stratford, is reported to be negotiating for several other spots, where he expects to open first class rinks.

GENNO'S RINK CIRCUIT

W. H. Genno, fancy, trick and speed skater, managing director and promoter of rinks, dancing academies, also parks, has a circuit of roller rinks in Pennsylvania, New York and Ohio, which, he reports, are all getting a good business despite war conditions. The circuit and managers are as follows:

Jamestown, N. Y., Roy R. Rowland, manager; New Castle, Pa., Harry Bruno, manager; Youngstown, O., W. W. Jones, manager; Lancaster, O., Mr. and Mrs. Al Ackerman, managers; Delaware, O., Mr. and Mrs. Frank Chagnon, managers; Bucyrus, O., Mr. and Mrs. Ben Aldridge, managers; Marion, O., Al Ackerman, manager; Warren, O., Mrs. Genno and Miss Speer, managers; Sharon, Pa., Messrs. Genno and Daily, managers.

Manager Genno's post-office address is Box 290, Warren, O.

ARCADE REOPENS

After a lapse of seven years one Arcade Rink, Trenton, N. J., has been reopened, she is going big with capacity attendance at both the afternoon and evening sessions. All the abilities enthusiasms which characterized the rink in former days seems to have been revived popularity, and the sport is enjoyed by all classes. George D. Bishop, one of the best known amusement promoters in this section, is proprietor of the project, and is giving the rink his personal management. Being a man of wide experience and having successfully conducted roller rinks before he has injected into his present enterprise the pep that beats interest and activity at high speed. In the near future a series of carnivals will begin at which will be seen some of the best exhibition skaters America has produced. Manager Bishop has his lines out for procuring skating talent of high character, and has already booked several widely known roller artists.

The rink is conducted on a three-session basis, morning, afternoon and evening, Saturday morning being given over to children. Uniformed instructors and a full brass band are responsible in attendance at each session. Every Monday morning is devoted to ladies only, when free instructions are given to beginners.

D'VORAK RESUMES BOOKING

Adelaide D'Vorak, after spending the holidays at her home in Cleveland, is again filling her engagements as the stellar attraction at rinks thru the East. Last week Miss D'Vorak played the Manager George Williams at Little Falls, N. Y., and this week is at the Stratford Roller Rink in Rochester, N. Y., for Manager E. S. Fries, after which she goes to Oswego, N. Y., for a week's engagement at the Criterion Rink, where Sheila Charles has recently accepted the management.

NOTES FROM CHAPMAN

E. B. Chapman, who is piloting Baby Margaret Chapman over a circuit of many rinks and last week was at Lancaster, O., where Baby Margaret drew her usual good business, reports that Mr. and Mrs. Al Ackerman are pleasing the fans with their excellent management.

E. M. Moore is now connected with Hi. Suhl man, who recently opened Pique, and is now getting Sidney, O., ready to open.

Arthur Karlsbar is all set up at Bellefontaine, O., but can't open on account of a coal shortage.

Baby Margaret Chapman is filling an engagement for Manager Thomas at his East Market Street Rink, Akron, O., this week, after which she has several other engagements to follow.

HOLDS LOCAL CHAMPIONSHIP

Charles Fletcher, whom Jesse Carey taught the art of speed skating at Cincinnati's Music Hall Rink, has succeeded in taking the title of amateur champion of Rochester from Herman Sonnber, and expects to take on all comers. Fletcher's time is a recent race, in which he went over the tape a winner was the mile in 3:30. After this race Young Fletcher was booked for a race in Penn Yan, N. Y., and received a challenge from Sonnber for another match in about two weeks.

DUGAN PLAYING ATTRACTIONS

"Spec" Dugan, manager of the Pastime Roller Rink at Middlesboro, Ky., believes in offering his patrons other attractions besides skating and, as he cannot always book the latter, Week of December 31 Franklin and Clark, novelty acrobatic and slack-wire artists, played Manager Dugan's Rink and drew exceptional business. The following week Dushington's Dog Circus filled the boards.

DUPREE SUFFERS ACCIDENT

James Dupree, well known roller skater, who has filled many engagements at fairs, rinks, parks and in vaudeville, while making his leap for life in front of the Lockport (La.) Theater, fell and fractured both ankles, his left arm and received a cut in his left side. It was Dupree's last night during his engagement, and the fall was witnessed by about 1,500 people. While he is at present in bed Dupree hopes to be up soon and to again resume booking with his skating act.

FANCY DRESS CARNIVAL

A. E. DeMayo, manager of Hunt's Point Roller Rink, 958 South Boulevard, Bronx, N. Y., will hold a fancy dress carnival at his rink on the night of January 17. Manager DeMayo has had to forego staging races this season as he has found all of the speedsters at the front, but is developing a few fast ones by putting on novice races each week.

RINK NOTE

E. M. Mosko—Where are you? Write Skating Editor, The Billboard.

FAIR ACTS NOTES

(Continued from page 33)

new act, which will play vaudeville in Chicago before going East, where the act will be booked until the fair season opens.

Mr. and Mrs. Rollo are spending the winter season in Chicago. Rollo is working on his big new act for fairs.

Bobby Whitmore is with the Honolulu Girl Show, playing in Cleveland last week. She will join one of the big wire acts for the circus season.

Billy St. Allen is still in Old Mexico. He was in Mexico City last week. Billy reports good business for the circus when they can make the railroad jumps on time.

Colonel Owens and Texas Cleo were the feature attraction at the Elks' annual Christmas entertainment for the children in this city December 28.

C. R. DUFFIN

Again Heads Indiana County Fair Managers

Indianapolis, Ind., Jan. 12.—The Indiana County Fair Managers' Association, at its annual meeting at the Hotel English Tuesday night, re-elected Charles R. Duffin, of Terre Haute, as president. Walter Brooks, of Crawfordsville, was elected secretary, and Harry Moberly, of Shelbyville, was elected treasurer.

A dinner was served to members of the association and many addresses were heard, which included a discussion of the present food situation and how county agricultural interests should work toward increasing production and conserving consumption everywhere.

A. C. Hall, of Chicago representing the Federal Food Administration, and a representative of H. A. Barnard, Federal Food Administrator of Indiana, addressed the meeting. L. D. Close, retiring president of the State Board of Agriculture, spoke on "The Mission of the County Fair to Its Community."

WILL USE AUTO TRUCKS

Seattle, Wash., Jan. 11.—The Sound Amusement Company, Seattle, will utilize auto trucks to move its shows this coming season. Messrs. Egan and Babcock, the managers, recently purchased the Arlington Hotel property in this city. From a very modest beginning they have built up a carnival company that ranks with the best attractions in this line.

FAIR NOTES

At one forty-second annual meeting of the Indiana Swine Breeders' Association in Indianapolis January 8 a large number of men interested in hog raising attended and Henry Fredrick W. E. Harton, of Rushville, read his annual address.

Harry Pergan, manager of Harry Gardner, the Human Pin, who attended the Grand Rapids' meeting of Michigan Fair Secretaries last week left that city for Jacksonville, Fla., immediately after the adjournment.

A country worth fighting for is a country worth saving for. Buy THRIFT STAMPS.

PORTABLE SKATING RINK First $350 will buy Arcade Roller Rink, with two pairs Skates, lighting complete. C. P. WORTHS General Delivery Chicago, Illinois.

BUY AND SELL NEW & USED ROLLER SKATES—(None Such) Roller Rink Floor Surfacer, which makes the floor clean and skates run smoothly. No dust. AMERICAN RINK SUPPLY CO., Sandusky, O.

DIRECTORY

Advertisements not exceeding one line in length will be published, properly classified, in this directory, at the rate of $10 in advance per year (52 issues), provided they are of an acceptable nature. Price includes one year's subscription to The Billboard.

Each additional line or additional classification, without subscription, $7.50 in advance per annum.

One line will be allowed to advertisers, free of charge, for each $100 worth of space used during the year.

This directory is revised and corrected weekly, changes in firm names and addresses being recorded as soon as received.

ADVERTISING FLAGS
(Of All Descriptions)

American Flag Co., 73 to 77 Mercer st., New York City.

ADVERTISING NOVELTIES

N. Shure, 227-241 W. Madison st., Chicago.
D. N. Silberer, 18 E. 22d st., New York City.
Singer Bros., 32 Bowery, New York City.

AERIAL ADVERTISING

Brasel Novelty Mfg. Co., 1718 Elm st., Cincin'ti.
Silas J. Conyne, 3508 McLean ave., Chicago, Ill.

AERONAUTS

Belmont Sisters' Balloon Co., Box 35, Reed City, Michigan.

AEROPLANES

Advertising, 3508 McLean ave., Chicago, Ill.

AEROPLANE EXHIBITION FLIGHTS

O. A. Sellrig, 707 W. 7th st., Davenport, Ia.

AEROPLANE EXHIBITION FLIGHTS
(Day and Night Flying)

Jack McHugo, J. P. Hedges, Manager, 1529 Julia st., Berkeley, Cal.
Wilkie's Aviators, 1479 Winona ave., Chicago.

AIR CALLIOPES

Pneumatic Calliope Co., 849 Market st., Newark, N. J.

ALLIGATORS

Florida Alligator Farm, Jacksonville, Fla.

ALUMINUM FEATHERWEIGHT STAGE CURTAIN ROLLERS

Amelia Grain, 819 Spring Garden st., Phila.

AMUSEMENT DEVICES

De Moulin Bros. & Co., Dept. 12, Greenville, Ill.
Eli Bridge Co., Roodhouse, Ill.
Allan Herschell Co., Inc., North Tonawanda, New York.
Herschell-Spillman Co., North Tonawanda, N. Y.
F. Mueller & Co., 2052 Elston ave., Chicago.
Newman Mfg. Co., 641 Woodland, Cleveland, O.
C. W. Parker, Leavenworth, Kan.
Richard Garvey, 1015 N. Y. Life Bldg., Kansas City, Mo.
Chas. A. Stark, Woodside Park, Philadelphia, Pa.
Sycamore Novelty Co., 1238 Sycamore st., Cincinnati, O.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

ANIMAL DEALERS

Wm. Bartels Co., 42 Cortland st., N. Y. City.
Henry Bartels, 72 Cortland st., New York.
Linwood H. Flint, North Waterford, Maine.
Horne's Zoo Arena Co., Keith and Perry Bldg., Kansas City, Mo.
Wm. Mackenzie, Yardley, Pa.
Bert J. Putnam, 800 Washington st., Buffalo, New York.
Louis Mohr, 548 Grand st., New York City.
Texas Snake Farm, Brownsville, Tex.

ANIMALS, BIRDS AND SNAKES

Henry Bartels, 72 Cortlandt st., New York.
Detroit Bird Store, 231 Michigan ave., Detroit, Michigan.

ANIMALS (Sea Lions)

Captain George McGuire, Santa Barbara, Cal.
H. A. Rogers, P. O. Box 436, Santa Barbara, Cal.

ARMY AND NAVY AUCTION GOODS

Francis Bannerman, 501 Broadway, N. Y. City.

ARMY AND NAVY SOUVENIR JEWELRY AND NOVELTIES

Gustave W. Cohen & Bro., 744 Broadway, New York.
Fraternity Equipment Co., 250 West 125th st., New York City.
Puskin & Perry, 139 Prince st., New York.

ARTIFICIAL FLOWERS

Adler Jones Co., 333 South Market st., Chicago.
Botanical Decorating Co., 208 West Adams st., Chicago, Ill.

AUTOMATIC ELEC. ECOHOMIZER
Power, $2 Gold st., New York City.

AUTOMATIC MUSICAL INSTRUMENTS

A. Hertel, 216 N. 20th st., New York City.
North Tonawanda Musical Instrument Works, North Tonawanda, N. Y.

BADGES, BANNERS, ETC.

De Moulin Bros. & Co., Dept. 11, Greenville, Ill.

BADGES, BUTTONS, ETC.

Newman Mfg. Co., 341 Woodland ave., Cleveland, O.

BADGES AND PREMIUM RIBBONS

Ryan Mfg. Co., 152 E. 124th st., New York.

BALLOONS

M. Silverman, 337 W. Madison st., Chicago.

BALLOONS
(Hot Air)

Brasel Novelty Co., 1710 Elm st., Cincinnati, O.
Northwestern Balloon Co., 2405 Clybourn ave. Chicago.
Thompson Bros.' Ballooning Co., Aurora, Ill.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

BALL THROWING GAMES

The Penn Novelty Co., 305 Buttonwood st., Philadelphia.
Sycamore Nov. Co., 1238 Sycamore st., Cin'ti.
Western Fruit Grader and Mfg. Co., Grand Junction, Col.

BAND MUSIC

Dixie Music House, 105 W. Madison st., Chicago.

BANNERS

Baker & Lockwood, Seventh and Wyandotte sts., Kansas City, Mo.
Schell's Scenic Studio, 581 S. High st., Columbus, O.
Tucker Duck & Rubber Co., Ft. Smith, Ark.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

BASKETS

Fair & Carnival Supply Co., 300 Fifth ave., New York.
Holiday New Mfg. Co., 28 Union Sq., New York.
D. Marnhout Basket Co., 816 Progress and 807 Carpenter st., N. S., Pittsburg, Pa.
Charles Eisa & Co., 893 Broadway, New York.

BITS AND SPURS

Aug. Buerman Mfg. Co., Newark, N. J.

BOOKING AGENTS

United Booking Office, Palace Theater Building, New York City.
Western Vaude. Managers' Assn., Chicago, Ill.

BOOK STRIP TICKETS

National Ticket Co., Shamokin, Pa.
Weldon, Williams & Lick, Ft. Smith, Ark.

BOWLING ALLEYS

Briant Mfg. Co., 420 W. 10th st., Indianapolis, Indiana.

BRIDGE BALL

Briant Mfg. Co., 420 W. 10th st., Indianapolis, Indiana.

BURLESQUE BOOKING AGENCIES

American Burlesque Circuit, Gaiety Theater Bldg., New York City.
Columbia Amusement Co., Columbia Theater Bldg., New York City.

BURNT CORK

The Hass Co., Rochester, N. Y.
Chas. Meyer, 1-3 E. 13th st., New York City.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

CALCIUM LIGHT
(Ox-Hydrogen Gas Manufacturers)

Cincinnati Calcium Light Co., 108 Fourth st., Cincinnati, O.
M. P. Sales Co., 537 S. Dearborn st., Chicago.
Erker Bros., 604 Olive st., St. Louis, Mo.

CARS (R. R.)

Arms Palace Horse Car Co., Room 604, 323 So. Michigan ave., Chicago, Ill.
Houston Railway Car Co., Box 698, Houston, Texas.
Southern Iron & Equipment Co., Atlanta, Ga.
Leinicker, Walter A., Supply Co., 4th and Locust, St. Louis, Mo.

CHAIRS, GRAND STANDS, FOR RENT

C. Ed Flood, Cleveland, O.

CHAIRS—OPERA AND FOLDING
(New and Second-Hand)

ACme Seating Co., 10 E. 23d st., and 7 E. 24th st., New York City.

CHEWING GUM MANUFACTURERS

The Helmet Co., 1021 Broadway, Cincinnati, O.
Mint Gum Co., Inc., 29-31 Bleecker st., N. Y. C.
Newport Gum Company, Newport, Ky.
Toledo Chewing Gum Co., Toledo Factories Bldg., Toledo, O.

CHOCOLATES FOR RACE TRACKS

Gramercy Chocolate Co., 76-84 Watts st., New York.
Puritan Chocolate Co., Court st. and Central ave., Cincinnati, O.
United Confection Co., Dallas, Tex.
Witer, Schmitt & Co., 1407 W. Jackson Blvd., Chicago, Ill.

CHOP SUEY RESTAURANT SUPPLIES

Yat Gaw Min Co., 800 Park Row, N. Y. City.

CIGARS
(Wholesale)

Louis Dreebeim & Sons, 1222-24 Oak st., Kansas City, Mo.
I. Blumstein & Co., 44 Ann st., New York.
H. M. Lakoff, 216 Market st., Philadelphia, Pa.

CIRCUS & JUGGLING APPARATUS

Ed Van Wyck, 2048 Colerain ave., Cincinnati, O.

CIRCUS WAGONS

Bogue Wagon Co., Kansas City, Mo.

CIRCUS SEATS
(New and Second-Hand)

Baker & Lockwood, Seventh and Wyandotte sts., Kansas City, Mo.

WONDERFULLY CHEAP

Advertising. That's what advertisers say about the Trades Directory.

It is firmly established.
It is a ready reference guide for the profession.
It is a quick result producer.
Give it a test—it will "show you."

$10.00 A YEAR (in advance) for a one-line card under any heading you may select, together with a copy of The Billboard each week.

St. Louis Calcium Light Co., 576 Elm st., St. Louis, Mo.

CAMP HANDKERCHIEFS

Gustave W. Cohen & Bro., 744 Broadway, N. Y.

CANE AND DOLL RACKS

Gale Magical Co., Dept. 350, Oshkosh, Wis.

CANDY FOR WHEELMEN

Louis Dreebeim & Sons, 1222-24 Oak st., Kansas City, Mo.

CANDY FOR WHEELS

Gramercy Chocolate Co., 76-84 Watts st., New York.
Johnson Candy Co., 1240 Plum st., Cincinnati, O.
H. M. Lakoff, 216 Market st., Philadelphia, Pa.
Puritan Chocolate Co., Court st. and Central ave., Cincinnati, O.
Frank J. Schneck & Co., 809 Wooster st., New York.
Tourales Co., 251 Causeway st., Boston, Mass.
Uilkes Candy Co., 25 So. Dearborn st., Chicago.
United Confection Co., Dallas, Tex.
Witty, Schmitt & Co., 1407 W. Jackson Blvd., Chicago, Ill.

CANES AND WHIPS

Advance Whip Co., 297 Elm st., Westfield, Mass.
Brasel Novelty Co., 1710 Elm st., Cincinnati, O.
Cleveland Cane Co., Cleveland, O.
Gibson Mfg. Co., 714 N. Broadway, St. Louis.
Newman Mfg. Co., 641 Woodland ave., Cleveland, Ohio.
Schrock Todd Co., 824 N. Eighth st., St. Louis.
N. Shure Co., 237-241 W. Madison st., Chicago.
Singer Bros., 32 Bowery, New York City.

CARNIVAL FRONTS AND SHOW BANNERS

United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

CARNIVAL GOODS

Chas. Ziegt & Co., 693 Broadway, New York.

CARNIVAL GOODS AND STREETMEN'S SUPPLIES

Berk Bros., 545 Broadway, New York.
Fair & Carnival Supply Co., 126 Fifth ave., New York.
Pitt Mfg. Co., 106-108 S. 24 st., Cincinnati, O.

CARSIDE LIGHTS

The Alexander Milburn Co., Baltimore, Md.

CAROUSELS

Wm. H. Dentzel, 3641 Germantown ave., Philadelphia, Pa.
Allan Herschell Co., Inc., North Tonawanda, N. Y.
Herschell-Spillman Co., North Tonawanda, N. Y.
W. F. Mangels Co., Coney Island, N. Y.
C. W. Parker, Leavenworth, Kan.
Philadelphia Toboggan Co., 130 Deval st., Phila.

United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

CLOWN WHITE

Chas. Meyer, 1-3 E. 13th st., New York City.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

COASTER CARS

Philadelphia Toboggan Co., 130 Deval st., Phila.

COIN COUNTING MACHINES AND WRAPPERS

Abbott Coin Counter Co., 106 Sixth ave., New York City.

COLD CREAM

M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

CONCESSIONAIRES' SUPPLIES

FRANK J. SCHNECK & CO.
Dolls, Pillows, Candies, Baskets, Etc.
809 Wooster St., New York.

TIP TOP TOY CO.
114 E. 28th st., New York.

Frank J. Schneck & Co., 809 Wooster st., N. Y.

CONES

The American Cone & Wafer Co., Dayton, O.
A. T. Dietz, 127 Michigan st., Toledo, O.
The Tremont Co., Box B, Geneva, N. Y.

CONE MACHINERY

Lanier & Driesbach, 148 Butler st., Cincinnati.

CONFECTIONERY MACHINES

W. E. Long Co., 76 High st., Springfield, O.

CONFETTI

Singer Bros., 32 Bowery, New York City.

CORK SHOOTING GUNS

Blumenthal Bros., 800 Wash. Bank Bldg., Pittsburg, Pa.

CORN POPPERS

W. E. Long Co., 76 High st., Springfield, O.

COSMETICS
(Eyebrow Pencils, Face Powder, Etc.)

Chas. Meyer, 1-3 E. 13th st., New York City.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

COSTUMERS

M. J. Clark, 315 N. Tenth st., St. Louis, Mo.

COSTUMES

Boston Costume Co., 113 Gratiot Ave., Detroit, Mich.
Carnival Costume Co., 307 West Water st., Milwaukee, Wis.

Chicago Costume Works, 148 N. Dearborn st., Chicago.
Coast Costume Co., 1035 Market st., San Francisco.

EAVES COSTUME CO.
For Amateurs, Societies, Motion Pictures. Also Mfg.
110 West 40th Street, New York.

Greenwood, Atkinson & Armstrong Co., 75 Woodward ave., Detroit, Mich.

CUTS FOR ILLUSTRATIONS
(Made to Order)

Commercial Art Co., 32 Third st., San Francisco.

DECORATIONS

Baker & Lockwood, Seventh and Wyandotte sts., Kansas City, Mo.

DECORATIONS, FLOATS & BOOTHS

J. Allen Turner, Inc., 300 West 41st st., N. Y. City.
W. H. Wilcox & Co., 641 Palmwood ave., Toledo, O.

DECORATORS, FLOATS, BOOTHS, ETC.

Botanical Decorating Co., 209 West Adams st., Chicago, Ill.
The Home Decorating Co., 28 South Fifth ave., Chicago.

DIAMOND JEWELRY
(For Salesboards and Premiums)

Aitbach & Bessesen, 203 W. Madison st., Ch'go.
Alter & Co., 105 W. Madison st., Chicago.
National Mercantile Co., 57 Nassau st., N. Y.

DISINFECTANTS

Fulton Bag and Cotton Mills, New York, St. Louis, New Orleans, Atlanta and Dallas, Tex.

DOLL RACKS

Herschell-Spillman, North Tonawanda, N. Y.

DOLLS

AVERILL M'F'G CO.
Papoose Felt and Novelty Dolls.
37 Union Square, West, New York.

Cawood Novelty Mfg. Co., Danville, Ill.
New Toy Co., Inc. Chicago Office, 839 W. Fulton st., Chicago, Ill.
Progressive Toy Co., Inc., 102-104 Wooster st., New York.
Sunset Specialty Co., 1427 San Pedro st., Los Angeles.
Tip Top Toy Co., 114-116 E. 28th st., New York.

DOLLS (Kewpies)

Tip Top Toy Co., 114 E. 28th st., New York.

DOLLS AND TEDDY BEARS

Advance Whip & Novelty Co., 297 Elm st., Westfield, Mass.
A. Ph. Made Stuffed Toy Co., 128 Bleecker st., New York.
Berk Bros., 545 Broadway, New York City.
Elektra Toy & Novelty Co., 500 Lafayette st., New York.

ELEKTRA TOY & NOV. CO.
Chalkies, Tooties, Kim Me Bears, etc.
500 Lafayette St., New York.

Ell & Ell Dol Co., 149 West 16th st., N. Y.
H. C. Evans & Co., 1522 W. Adams st., Chicago.
Fair & Carnival Supply Co., 126 Fifth ave., New York City.
M. Gerber, 727-729 South st., Philadelphia, Pa.
Holiday Novelty Manufacturing Co., 32 Union Square, New York.
Kippel & Graham, 691 Mission st., San Francisco.
New Toy Co., Inc., 143 Bleecker st., Newark, New Jersey.
N. Y. Mercantile Trading Co., 167 Canal st. New York.
Non Breakable Toy Co., Muskegon, Mich.
Pacific Pennant & Advertising Co., 244 N. High, Los Angeles.
Progressive Toy Co., Inc., 102-104 Wooster st., New York.
Royal Toy Co., 267 Canal st., New York.
Frank J. Schneck & Co., 102 Wooster st., N. Y.
M. Silverman, 337 W. Madison st., Chicago.
Singer Bros., 32 Bowery, New York City.

KEWPIES
TIP TOP TOY CO., 114 E. 28th st., New York.

Tip Top Toy Co., 114-116 E. 28th st., New York.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

DRUMS (Snare and Bass)

Dixie Music House, 105 W. Madison st., Chicago.
Ludwig & Ludwig, 1014 N. Lincoln st., Chicago.

DRUMMERS' SUPPLIES

Acme Drummers' Supply Co., 2813-19 West Twenty-second st., Chicago.
The Dixie Music House, 405 Farrell Bldg., Ch'go
Ludwig & Ludwig, 1014 N. Lincoln st., Chicago.

ELECTRIC BELTS

The Electric Appliance Co., Burlington, Kan.

ELECTRIC INSOLES & INHALERS

The Electric Appliance Co., Burlington, Kan.

ELECTRIC LAMPS

Talbot Mfg. Co., 1229 Pine st., St. Louis, Mo.

ELECTRIC LIGHT OUTFITS

Universal Motor Co., Oshkosh, Wis.

ELEC. MUSICAL INSTRUMENTS

J. C. Deagan, Berteau and E. Ravenswood Park ave., Chicago, Ill.

ELECTRICAL STAGE EFFECTS

Chas. Newton, 305 W. 125th st., N. Y. City.
Universal Electric Stage Lighting Co., 240 W. Fifteenth st., New York City.

ENGINES (Gas and Gasoline)

The Foos Gas Engine Co., Springfield, O.

ENGRAVING, HALF-TONES AND SHOW PRINTING

Central Engraving Co., Opera Place, Cincinnati.

EYE BROW PENCILS

The Hass Co., Rochester, N. Y.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

FACE POWDER
Chas. Meyer, 1-3 E. 13th st., New York City.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

FAIR SOOKING AGENCIES
F. M. Barnes, 38 S. State st., Chicago, Ill.

FAIR GROUNDS DOODS
Slack Mfg. Co., 337 W. Madison st., Chicago.

FEATHER FLOWERS
De Witt Sisters, Grand Boulevard and E. Prairie ave., Battle Creek Mich.

FEATURE PILMS
Triangle Film Corp., 71 West Twenty-third st., New York.
Universal Film Manufacturing Co., Forty-eighth and Broadway, New York City.

FEATURE LECTURE SLIDES
W. Lindsay Gordon, 203 W. 34th st., N. Y. City.

PERRIS WHEELS
Co Bridge Co., Box 148, Roodhouse, Ill.

FESTOONING
Chicago Flag & Decorating Co., 1354 Wabash-ave., Chicago, Ill.
National Tissue Manufacturing Co., 305 Bergen st., Brooklyn, N. Y.

FILMS
(Manufacturers, Dealers in and Rental Bureaus)
Leemule Film Service, 204 W. Lake st., Chicago; Minneapolis, Omaha, Des Moines.
Mutual Film Co., New York City.
Universal Film Manufacturing Co., Forty-eighth and Broadway, New York City.

FILM MANUPACTURERS
Rathacker Film Mfg. Co., 1331 Diversey Parkway, Chicago, Ill.

FIREPROOFERS DF COTTON AND LINEN PASRICS
The Antipyros Co., 170 Green st., N. Y. City.

FIREPROOFING LIQUID FOR SCENERY AND COSTUMES
Amelia Grain, 819 Spring Garden st., Philadelphia.

FIREWORKS
American-Italian Fireworks Co., Inc., Dunbar, Pennsylvania.
E. R. Barnaba Fireworks Mfg. Co., New Rochelle, N. Y.
Boeck's I.X.L. Fireworks, 715 E. Fayette st., Baltimore Md.
Consolidated Fireworks Co. of America, Woolworth Bldg., New York City.
Gordon Fireworks Co., 2801 So. State, Chicago.
Hitt Fireworks Co., Inc., 5224-5228 37th ave., South, Seattle, Wash.
Imperial Fireworks Co. of America, Inc., Box 612, Schenectady, N. Y.
International Fireworks Co., 19 Park Place, New York, 200 Jersey City, N. J.
Martin's Fireworks, Fort Dodge, Ia.
Newton Fireworks Co., Chicago, Ill.
North American Fireworks Co., 300 Consumers Bldg., Chicago.
Pain's Manhattan Beach Fireworks, 18 Park Place, New York City.
Smith Fireworks Display Co., St. Paul and Duluth, Minn.
Theurie-Duffield Fireworks Display Co., 66 South State st., Chicago, Ill.
H. Wagner, Displays, 84 Park Place, N. Y.
Weigand Fireworks Co., Franklin Park, Ill.

FIREWORKS DISPLAYS (Only)
Conn. Fireworks Co., West Haven, Conn.

FISHPONDS
Automatic Fishpond Co., 121 Michigan st., Toledo, O.

FLADS
Allied Flag Co., Inc., 831 W. Broadway, New York City.
Am. Art. Prod. Co., 141 Wooster st., New York.
American Flag Manufacturing Co., Easton, Pa.
Baker & Lockwood, Seventh and Wyandotte sts., Kansas City, Mo.
Chicago Flag & Decorating Co., 1354 Wabash ave., Chicago, Ill.
Dougherty Bros.' Tent & Awning Co., 116 E. Fourth st., St. Louis, Mo.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.
The Ward-Stilson Co., Anderson, Ind.

FLORAL DECORATIONS
General Flower & Dec. Co., 228 W. 49th st., N.Y.

FORTUNE WRITERS (Invisible)
S. Bower, 117 Harman st., Brooklyn, N. Y.

FOUNTAIN PENS
Berk Bros., 542 Broadway, New York City.
James Kelley, 151 E. 23d st., New York City.
Mac Fountain Pen & Nov. Co., 21 Ann st., N. Y.
New York Fountain Pen Co., 372 Broome st., New York.
N. Y. Mercantile Trading Co., 167 Canal st., New York.

FRUIT AND GROCERY BASKETS
Chas. Zinn & Co., 303 Broadway N. Y. City.

FURNITURE AND FURNISHINGS FOR STAGE AND PRIVATE USE
Wm. Birns, 303 W. 27th st., New York.

DAMES
Dryant Mfg. Co., 420 W. 10th st., Indianapolis, Ind.

GAMING DEVICES
H. C. Evans & Co., 1522 W. Adams st., Chicago.
H. G. W. M'Fg. & Sales Co., 430 W. 45th st., New York.

GAS AND GASOLINE ENGINES
The Foos Gas Engine Co., Springfield, O.

GLASS DECORATED NOVELTIES
Lancaster Glass Co., Lancaster, O.

GLASS NOVELTIES (Tube and Rod)
Inger Glass Co., Vineland, N. J.

GOLD PISH
(Wholesale and Retail)
S. K. Bruce, Thornburg, Ia.

GREASE-PAINTS, ETC.
(Make-Up Boxes, Cold Cream, Etc.)
The Hess Co. (Cherryola & Rubylip), Rochester, N. Y.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.
Zauder Bros., Inc., 113 W. 48th st., N. Y. C.

DREASE ROUGE
(Make-Up Boxes, Cold Cream, Etc.)
The Hess Co. (Cherryola & Rubylip), Rochester, N. Y.

GYMNASTIC APPARATUS
T. Simmons, 310 West 60th st., New York City.

ICE CRSAM CONSS (Wholesale)
Louis Dempheim & Sons, 1224 Oak st., Kansas City, Mo.

INCANDESCENT LIGHTS
Safety Electric Co., 537 N. Dearborn st., Chicago

INDIANS AHD INDIAN COSTUMES
W. H. Harten, Gordon, Neb.

INDIANS AND INDIAN MEDICINES
Liabe Native Herb Co., Boise Id., Stp for reply.

JAPANESE SOUVENIR DOODS
Magi. Momenel & Co., 106 E. 16th st., N. Y. C.
Morimura Bros., 548 Broadway, New York City.
Takito, Ogawa & Co., 237-31 West Madison st., Chicago, Ill.

JEWELRY
Although & Rosenson, 203 W. Madison st., Ch'go.
Gordon-Strauss Co. (not Inc.), 108 W. Madison st., Chicago.
Mac Fountain Pen & Nov. Co., 21 Ann st., N. Y.

JEWELRY
(For Stage Use)
Alper & Co., 108 W. Madison st., Chicago, Ill.
Gibson Mfgs. Co., 714 N. Broadway, St. Louis.
Holzman Co., 177 W. Madison st., Chicago, Ch.
Shryock Todd Co. 824 N. Eighth st., St. Louis.
M. Shurz Co., 237-241 W. Madison st., Chicago.
Samuel Weinhaus Co., 722 Penn ave., Pittsburg.
J. J. Wyle & Bros., Inc., 18 E. 27th st., New York City.
Singer Bros., 62 Bowery, New York City.

KNIVES
Cleveland Cane Co., Cleveland, O.
Shryock-Todd Co., 824 N. Eighth st., St. Louis.
N. Y. Mercantile Trading Co., 167 Canal st., New York.
M. Shurz Co., 237-241 W. Madison st., Chicago.
Singer Bros. 62 Bowery, New York City
Samuel Weinhaus Co., 722 Penn ave., Pittsburg.

LAUGHING GALLERY MIRRORS
J. M. Naughton Co., Hotel Mayer Building, Peoria, Ill.

LAWYERS
Edward J. Adler, 1404-06 Otis Bldg., Chicago, Ill.
F. L. Boyd, 17 N. La Salle st., Chicago Ill.
Edward Doyle, 421 Merchants' Bank Bldg., Indianapolis, Ind.
John R. Golden, 1472 Broadway, New York.
Joseph A. O'Brien, 1402 Broadway, New York.
James A. Timony, 1476 Broadway, New York.

MASKS
(Masquerade, Theatrical and Carnival)
Klippert, 46 Cooper Square, New York City.

MATERIAL FOR ARTISTS
Dick & Fitzgerald, 20 Ann st., New York City.
Clyde Phillips, Ft. Thomas, Ky.

MERRY-CO-ROUNDS
Allan Herschell Co., Inc., North Tonawanda.
Herschell-Spillman, North Tonawanda, N. Y.
N. Y.
C. W. Parker, Leavenworth, Kan.

MERRY-CO-ROUNDS FURNISHED FOR CELEBRATIONS
F. L. Flack, 16 E. Woodbridge st., Detroit, Mich.

MERRY-GO-ROUND ORGANS AND ORCHESTRIONS
A. Berni, 216 W. 20th st., New York City.
North Tonawanda Musical Instrument Works, North Tonawanda, N. Y.

MILK CAN AND MAIL SAD ESCAPE
Oaks Magical Co., Dept. 380, Oshkosh, Wis.

MONOGRAM TRANSFER LETTERS, EMELEMS, ETC.
Auto Monogram Supply Co., Niagara Bldg., Newark, N. J.

MOV. PIC. ELEC. LIDHT OUTFITS
Quincy Motor Co., Quincy, Ill.

MOVING PICTURE MACHINES
Amusement Supply Co., 1609 North Fifth ave., Chicago, Ill.
Leemule Film Service, 204 W. Lake st., Chicago, Minneapolis, Omaha, Des Moines.
M. P. Sales Co., 527 South Dearborn st., Chicago, Ill.
N. Power & Co. 90 Gold st., New York City.
Precision Machine Co., 217 E. 24th st., N. Y. C.
Eberhard Schneider, 712 Second ave., N. Y. C.
Chas. M. Stebbins, 1652 Meta st., Kansas City.

MUSIC PRINTIND
H. S. Talbott & Co., 2931 Flournoy st., Chicago.
Warner C. Williams & Co., 635 Prospect st., Indianapolis, Ind.

MUSICAL SELLS & SPECIALTIES
R. H. Maylandt's Son, 54 Willoughby st., Brooklyn, N. Y.

MUSICAL INSTRUMENTS
Byron Mauzy, 250 Stockton St., San Francisco.

Miller Rubber Co., Akron, O.
Morrison & Co., 210 W. Madison st., Chicago, Illinois.
Rudel & Shimmel, 362 Park Row, N. Y. City.
Newman Mfg. Co., 641 Woodland ave., Cleveland, O.
N. Shurz Co., 237-241 W. Madison st., Chicago
N. Y. Mercantile Trading Co., 167 Canal st., New York.
M. Silverman, 327 W. Madison st., Chicago.
Singer Bros., 62 Bowery, New York City.
Sun Bros. & Co., 840 Mission st., San Francisco.
E. J. Storm, 31 Woodward ave., Detroit, Mich.
Webb, Prepaching Mfgs. Co., Kansas City, Mo.
Samuel Weinhaus Co., 722 Penn ave., Pittsburg.
Zorn Novelty Co., 624 Market st., Phila., Pa.

NOVELTY MUSICAL INSTRUMENTS
Saxophone Co., 338 E. Broadway, New York.

OLD HOME WEEK SPECIALIST
F. L. Flack, 16 E. Woodbridge st. Detroit, Mich.

OPERA CHAIRS
A. H. Andrews Co., 148 Wabash ave., Chicago.
Carnie-Goodie Mfg. Co., 22d and Grand ave., Kansas City, Mo.
E. H. Stafford Mfg. Co., Chicago, Ga.
Steel Furniture Co., Grand Rapids, Mich.

ORANDEADE
Charles Orangeade Co., Garfield Sta., Chicago.
Chas. T. Morrissey Co., 4417 Madison st., Ch'go.
The Corner Co., 250 Pennsylvania st., Buffalo, New York.

ORGANS AND ORCHESTRIONS
C. F. Huth, Abilene, Kan.
A. Berni, 216 W 20th st., New York City.
G. McHaari & Sons, 112 33d st., Brooklyn, N. Y.
John Mussio & Son, 176 Park Row, N. Y. City.
North Tonawanda Musical Instrument Works, North Tonawanda, N. Y.

PADDLE WHEELS
Advance Whip Co., 287 Elm st. Westfield, Mass.
H. C. Evans & Co., 1522 W. Adams st., Chicago.
Fair & Carnival Supply Co., 136 Fifth ave., New York.
A. J. Kempler & Co., St. Paul, Minn.
New Toy Co., Inc., 143 Bleecker st., Newark, New Jersey.
Stack Mfg. Co., 337 W. Madison st., Chicago, Ill.
Tip Top Toy Co., 114-116 E. 28th st., New York
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.
Geo. Zorn, Jr., Mfr., 324 Market st., Phila., Pa.

PAPER HATS AND CAPS
Mrs. L. Davidsohn, 201 W. 145th st., N. Y. City.
R. G. Hastinghouse Cotillon Works, 388 North State st., Chicago, Ga.

PAPIER MACHE STAGE PROPERTIES
Amelia Grain, 819 Spring Garden st., Phila., Pa.

PARK B'LD'S, CVCLONE COASTERS, CONCRETE SWIMMING POOLS, ETC.
Griffiths & Crane, 1218-20 Sibley Bldg., Philadelphia, Pa.

PATENTS SECURED
Victor J. Evans & Co. Washington, D. C.

PEANUTS, ALL VARIETIES
S. Catanzaro & Sons, Inc., Penn ave. and 22d st., Pittsburg, Pa.

PEANUT ROASTING MACNINES
Kingery Mfg. Co., Cincinnati, O.

PENNANTS
American Pennant Co., 201 Court st., Boston, Massachusetts.
Berk Bros., 543 Broadway, New York City.
Pacific Pennant & Novelty Co., 244 New High, Los Angeles, Cal.
N. Shurz Co., 237-241 W. Madison st., Chicago.

PENNANTS AND PILLOWS
American Art Production Co., 141 Wooster st., New York City.
P. Steenthal, 217 W. Madison st., Chicago.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.

PERFUME AND NOVELTIES
Superior Perfume Co., 160 N. 5th ave., Chicago.

PHOTOGRAPHERS
Commercial Photographic Co., Davenport, Ia.
Hartsook, San Francisco and Los Angeles, Cal.
Young & Curl 7th and Vine sts., Cincinnati, O.

PHOTOGRAPHIC REPRODUCTION
(Miniatures, Business Cards and Post Cards)
Photographic Card Co., 512 West Forty-first st., New York City.

PIANOS
Byron Mauzy, 250 Stockton St., San Francisco.
Columbus Piano Co., Columbus, O.

PIANOS (Electric)
Star Music Co., 8 East Harrison st., Chicago.

PILLOWS
Pacific Pennant & Adv. Co., 244 N. High st., Los Angeles, Cal.

PILLOW TOPS
Am. Art Production Co., 141 Wooster st., N.Y.C.
DeMar Mfg. Co., Inc., 270 No. Division st. Buffalo, N. Y.
M. D. Dreyfuss, 482 Broome st., New York City.
H. C. Evans & Co. 1522 W. Adams st., Chicago.
Fair & Carnival Co., 136 5th ave., N. Y. City.
Mule Art Co., 306 West Madison st., Chicago.
New Toy Co., Inc., 143 Bleecker st., Newark New Jersey.
Rudolph Toy & Novelty Co., 508 Market st., Philadelphia.
N. Shurz Co., 237-241 West Madison st., Chicago.
Tip Top Toy Co., 114 E. 28th st., New York.
United States Tent & Awning Co., 229 North Desplaines st., Chicago, Ill.
Western Art Leather Co., Tabor Opera House Bldg., Denver, Col.

PILLOW TOPS (Leather)
M. D. Dreyfuss, 482 Broome st., New York City.
E. M. R. Sales Co., 17 Woodbridge, East, Detroit, Mich.
Holiday Nov. Mfg. Co., 32 Union Sq., New York.
N. Y. Mercantile Trading Co., 167 Canal st., New York.
Pennant Novelty Co., Inc., 332 Broadway, N. Y.
Tip Top Toy Co., 114 E. 28th st., New York.

PLAYS
SAMUEL FRENCH
Catalogue Free.
28 West 38th St., New York City.

REPRESENTATIVE

firms in all lines of the amusement business are numbered among our Trades Directory advertisers. Look it over carefully and see for yourself. What more convincing proof of the pulling power of this advertising can we give you? They are getting results, why not you?

$10.00 ONE YEAR **$5.00 SIX MONTHS**

including a copy of The Billboard each week.

LEATHER AND ALUMINUM
(Souvenir Goods)
Rosenthal & Stark, 12 E. 12th st., N. Y.

LEATHER NOVELTY GOODS
Du Pont Fabrikoid Co., 126 Broadway, N. Y. P.

LEATHER PILLOW TOPS
Bantta Leather Nov. Co., 147 Spring st., New
M. D. Dreyfuss, 482 Broome st., New York City.
Muir Art Co., 306 W. Madison st., Chicago, Ill.

LETTERHEAD PRINTING
Ernest L. Fantus Co., 527 S. Dearborn st., Chicago, Ill.

LIGHTIND PLANTS
Universal Motor Co., Oshkosh, Wis.

LIGHTS
(Beacons, Torches, for Circuses and Tent Shows)
American Gas Machine Co., 527 Clark st., Albert Lea, Minn.
Bolte Mfg. Co., 125 S. Racine ave., Chicago.
J. Frankel, gasoline mantles for gasoline lighting, 274 N. Halsted ave., Chicago, Ill.
Little Wonder Light Co., Terre Haute, Ind.
The Alexander Milburn Co., Baltimore, Md.
United States Tent & Awning Co., 229 North Desplaines st. Chicago, Ill.
Windhorst & Co., 104-106 N. 12th st., St. Louis.

LIDUID MAKE-UP
The Hess Co. (Youthful Tint), Rochester, N. Y.

LUMEER (Theatrical)
Wright Lumber Co., Inc., 148 West 38th st., New York City.

MADIC AND STAGE MONEY
Gilbert Novelty Magic Co., 11135 So. Irving ave., Chicago, Ill.

MAGIC GOODS
Chicago Magic Co., 72 W. Adams st., Chicago.
Heaney Magic Co., Berlin, Wis. Catalog free.
Martinka & Co. 493 Sixth ave. New York.
The Oaks Magical Co., Dept. 373 Oshkosh, Wis.
Pitt Mfg. Co., 106-108 E. 24 st., Cincinnati, O.

MAGICIANS' LETTERHEADS
Oaks Magical Co., Dept. 394, Oshkosh, Wis.

MANUFACTURERS MECHANICAL AMUSEMENT DEVICES
211 Bridge Co., Roodhouse, Ill.
Herschell-Spillman, North Tonawanda, N. Y.
Wm. F. Mancels Co., Coney Island, N. Y. City.
C. W. Parker, Leavenworth, Kan.
Ten Pinnet Co., 22 Van Buren st., Indianapolis, Ind.

J. C. Deagan, Bertoen and East Ravenswood Park ave., Chicago.

CARL FISCHER
Headquarters for everything in Music. Catalog free.
46-54 Cooper Sq., N. Y. 334 S. Wabash, Chicago.

AUGUST GEMÜNDER & SONS
Violins, Old and New. All Prices. Repairing, Strings.
141 West 42d St., New York City.

North Tonawanda Musical Instrument Works, North Tonawanda, N. Y.
Saxophone Co., 338 E. Broadway, N. Y.
So. Cal. Music Co., 365 S. Broadway, Los Angeles.

MUSIC PUBLISHERS
Carl Fischer, 50 Cooper Square, N. Y. City.
Charles E. Harris, Columbia Theater Building, New York City.
Davis-Bossert, "Song-Mart," Santa Cruz, Cal.
Jerome H. Remick, 221 W. 46th st., N. Y. City.
Shapiro, Bernstein & Co., 1413 Broadway, New York City.
Harry Von Tilzer Music Publishing Co., 222 West Forty-third st., New York City.
W. A. Quincke & Co., 402-3 Majestic Theater Bldg., Los Angeles.
Will Von Tilzer, 145 W. 45th st., N. Y. City.
Warner C. Williams & Co., 635 Prospect st., Indianapolis, Ind.
Waterson, Berlin & Snyder, Strand Theater, New York City.

NOSE PUTTY
The Hess Co., Rochester, N. Y.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

NOVELTIES
Although & Rosenson, 203 W. Madison st., Ch'go.
Berk Bros., 543 Broadway, New York City.
Brazel Novelty Co. 1719 Ella st., Cincinnati O.
Gibson Mfgs. Co., 714 N. Broadway, St. Louis.
I. Eisenstein & Co., 44 Ann st., New York City.
M. Gerber, 727-729 South st., Philadelphia, Pa.
Goldberg Jewelry Co., 518 Wyandotte st., Kansas City Mo.
Karl Guggenheim, 17 E. 17th st., N. Y. City.
Holiday Novelty Co., 32 Union Square, New York
Eq Blank, 222 West Madison st., Chicago, Ill.
Kindel & Graham, 801 Mission st., San Francisco
King Clamp Tie Retainer Mfg. Co., 611-621 Broadway, New York
James Kelley, 151 E. 23d st., New York City.
Lancaster Glass Co., Lancaster, O.
Geo. F. Lucas, Shreve Bldg., San Francisco, Cal.
Mac Fountain Pen & Nov. Co., 21 Ann st., N. Y.

(Continued on page 46)

DIRECTORY

(Continued from page 45)

POCKETBOOKS AND LEATHER NOVELTY MFRS.

Superior Leather Goods Co., 73 Kingston st., Boston, Mass.

POCKETBOOKS (High-Grade 7-in-1)

A. Rosenthal & Son, 322 Tremont st., Boston, Mass.

POODLE DOGS, STUFFED ANIMALS, DOLLS AND TEDDY BEARS

Advance Whip Co., 287 Elm st., Westfield, Mass.
Bush Bros., 543 Broadway, New York City.
Elektra Toy & Novelty Co., 409 Lafayette st., New York.
H. C. Evans & Co., 1632 W. Adams st., Chicago.
Fair & Carnival Supply Co., 126 Fifth ave., New York City.
Gottlieb Toy & Nov. Co., 62 Union Sq., New York.
New Toy Co., Inc., 143 Bleecker st., Newark, New Jersey.
N. Shure Co., 237-241 W. Madison st., Chicago.
Singer Bros., 83 Bowery, New York City.
Tip Top Toy Co., 114-116 E. 28th st., New York.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

POPPING CORN (The Grain)

American Popcorn Co., Sioux City, Ia.
Bradshaw Co., 280 Greenwich st., N. Y. City.
Albert Dickinson Co., 2730 W. 35th st., Chicago.
Stodwell Mfg. Co., 1030 W. Adams st., Chicago.
Bush Terminal, Brooklyn, N. Y.

POPCORN MACHINES

Holcomb & Hoke Co., 1002 Van Buren st., Indianapolis, Ind.
Kingery Mfg. Co., Cincinnati, O.
W. Z. Long Co., 76 High st., Springfield, O.
Pratt Machine Co., 2 Bissell st., Joliet, Ill.

PORCUPINES

Linwood H. Pilat, North Waterford, Me.

PORTABLE ELEC. LIGHT PLANTS

Eli Bridge Co., Roodhouse, Ill.

PORTABLE SKATING RINKS UNDER CANVAS

Tramott Portable Skating Rink Co., 1623 Agnes st., Kansas City, Mo.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

PORTABLE SKATING RINK

Peerless Portable Skating Rink Co., Paola, Kan.

PORTABLE TYPEWRITERS

Corona Typewriter Co., Inc., New York. San Francisco, Groton, N. Y.

POST CARD MACHINES

Daydark Specialty Co., Daydark Bldg., St. Louis.

POST CARD AND TINTYPE MACHINES AND SUPPLIES

Daydark Specialty Co., Daydark Bldg., St. Louis.
N. Y. Ferrotype Co., 168 Delaney st., N. Y. C.

POSTER PRINTERS

Allen Printing Co., 244 E. Fourth st., Los Angeles.
Francis-Valentine Co., 777 Mission st., San Francisco.

PRESS CLIPPING SERVICE

Klipen Service, 104 Main, Buffalo, N. Y.

PRINTERS

(Of Letterheads, Cards, Envelopes and Circular Letters)

Central Printing Co., 1145 Phelan Bldg., San Francisco.

PRINTERS

(Of Pictorial Posters, Big Type Stands, Streamers, Etc.)

American Show Print Co., Milwaukee, Wis.
Donaldson Lithograph Co., Newport, Ky.
Hennegan & Co., 311 Gerstner Blvd., Cincinnati.
Rohl Williams, 1106 Commerce st., Dallas, Tex.

PUZZLES, TRICKS, JOKES

Baba Magical Co., Dept. 451, Oshkosh, Wis.

ROLL TICKETS

Ansell Ticket Co., 154-156 E. Erie st., Chicago.
Donaldson Lithograph Co., Newport, Ky.
National Ticket Co., Shamokin, Pa.
Royal Ticket Co., Shamokin, Pa.

ROUGE

The Hess Co., Rochester, N. Y.
M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

SALESBOARD ASSORTMENTS AND SALESBOARDS

Allbach & Rosenau, 209 W. Madison st., Ch'go.
Alter & Co., 163 W. Madison st., Chicago, Ill.
Barnes Bros.' Novelty Co., 22-24 W. Sherman st., Hutchinson, Kan.
Brackman Welles Co., 280 W. Madison st., Chicago, Ill.
The J. W. Goodwin Co., 209 West Van Buren st., Chicago, Ill.

LIPAULT CO. SPECIALISTS IN SALESBOARD ASSORTMENTS. 1034 Arch Street, PHILADELPHIA.

Max Levin & Co., 237-239 West Madison st., Chicago, Ill.

N. Y. MERCANTILE TRADING CO. 187 Canal St., New York.

Puritan Chocolate Co., Court st. and Central ave., Cincinnati, O.
N. Shure Co., 237-241 W. Madison st., Chicago.
The Tourraine Confectionery Co., 251 Causeway, Boston, Mass.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.
Samuel Weinhaus Co., 722 Penn ave., Pittsburg.
United Confection Co., Dallas, Tex.

SCENERY

Frederick's Scenic Studio, 243 W. 42d st. Bryant 3788. Office, 1547 Broadway, Suite 409, New York. Bryant 3821.

SCHELL'S SCENIC STUDIO 681-683-685 South High St., Columbus, Ohio.

SCENERY FOR HIRE AND SALE

Amelia Grain, 819 Spring Garden st., Phila.
Edwin H. Flagg Scenic Co., 1638 Long Beach ave., Los Angeles.

SCENIC PAINTERS

Martin Scenic Co., Center st., Los Angeles, Cal.
Steen Scenic Works, Dept. B, Altus, Ok.

SCENIC PAINTERS

(And Dealers in Scenery, Etc.)

M. Armbruster & Sons, 240 Front st., Columbus, Ohio.
Edwin H. Flagg Scenic Co., 1638 Long Beach ave., Los Angeles, Cal.
Entebell Art Co., 5309 N. 27th st., Omaha, Neb.
The Myers-Carey Studios, 908 Market st., Steubenville, O.
National Scenic Studio, Box 417, Cincinnati, O.
The New York Studios, 1001 Times Bldg., N.Y.C.
Schell's Scenic Studio, 681 S. High st., Columbus, O.
Toomey & Volland Scenic Co., 2312 Market st., St. Louis, Mo.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

SCHOOL OF MASSAGE-HYDRO-THERAPY-GYMNASTICS

Frank E. Miller, East Palestine, Ohio

SECOND-HAND AND INSTRUMENTS

Dixie Music House, 167 W. Madison st., Chicago.

SECOND-HAND SHOW GOODS

United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

SECOND-HAND SHOW PROPERTY

American Amusement Assn., 504½ Wren Bldg., Indianapolis, Ind.
Western Show Properties Co., 618 Delaware st., Kansas City, Mo.

SECOND-HAND TENTS (Sought and Sold)

L. Nickerson Tent, Awning & Cover Co., 178 State st., Boston, Mass.

SERIAL PADDLES

Fair & Carnival Supply Co., 126 Fifth ave., New York.
A. J. Hampton & Co., Endicott Bldg., St. Paul, Minnesota.

SERIAL PAPER PADDLES

Bolto (Cover the Dime) Paper Paddle Co., 1116 S. Jefferson ave., St. Louis, Mo.
National Ticket Co., Shamokin, Pa.
S. B. Paper Paddles, 504-512 W. Randolph st., Chicago, Ill.

SERIES QUICK SYSTEM PADDLES

Bittlemeyer Printing Works, 1351-1353 Vine st., Cincinnati, O.

SHOOTING GALLERIES

J. T. Dickson Co., Inc., 245 S. Main st., Los Angeles, Cal.
E. R. Hoffmann & Son, 3317 South Irving ave., Chicago, Ill.
W. P. Mangels, Coney Island, New York City.
F. Mueller & Co., 2002 Elston ave., Chicago.
C. W. Parker, Leavenworth, Kan.

A. J. SMITH MFG. CO. SHOOTING GALLERIES. 3247 W. Van Buren St., Chicago, Ill.

SHOW AND POSTER PRINTERS AND LITHOGRAPHERS

Ackerman Quigley Co., 116 W. Fifth st., Kansas City, Mo.
Planet Show Print and Engraving House, Chatham, Ontario, Can.

SIDE-SHOW CURIOSITIES

Nelson Supply, 514 E. 4th st., S. Boston, Mass.

SIDE-SHOW PAINTINGS

Entebell Art Co., 5305 N. 27th st., Omaha, Neb.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

SIGNS

E. J. Hayden & Co., Inc., 106-110 Broadway, Brooklyn, N. Y.

SIGN CARD WRITERS' BRUSHES

Dick Pitch Co., Galesburg, Ill. Catalog B free.

SKATES

Chicago Roller Skate Company, 224 North Ada st., Chicago, Ill.
Richardson Skate Co., 154 E. Erie st., Chicago.
John H. Williams, Manufacturer of Hockey Roller Skates, Richmond, Ind.

SKEE-BALL

J. D. Esto Co., 1524 Samson st., Philadelphia.

SLOT MACHINES

(Manufacturers and Dealers In)

Sicking Mfg. Co., 1931-1933 Freeman ave., Cincinnati, O.
Venus Supply House, 2126 W. Van Buren st., Chicago, Ill.

SLOT MACHINE SUPPLIES

Exhibit Supply Co., 542 S. Dearborn st., Chicago.

SMOKEPOTS

M. Wagner, 34 Park Place, New York.

SNAKES

Bert J. Putnam, 400 Washington st., Buffalo, N. Y.

SNAKES DEALERS

Henry Bartels, 72 Cortland st., New York.
W. Odell Lesee & Co., 110 N. Flores st., San Antonio, Tex.
W. A. Sachs' Kings, Brownsville, Tex.
Texas Snake Farm, Brownsville, Tex.

SNAKE OIL FOR STREETMEN

Beldhawk, 1220 Market st., Wheeling, W. Va.

SONG BOOK PUBLISHERS

W. B. Hubbs, 72 Union Square, New York City.

SPANGLES AND TRIMMINGS

J. J. WYLE & BROS., INC. Successors to Sleeman & Weil. 18 and 20 East 27th St., New York City.

SPECTACLES AND EYE GLASSES

Singer Bros., 82 Bowery, New York City.

SPIRIT GUM

M. Stein Cosmetic Co., 120 W. 31st st., N. Y. C.

SPORTING GOODS

H. C. Evans & Co., 1632 W. Adams st., Chicago.
H. C. Hunt & Co., 100 N. Fifth ave., Chicago.

SPOT LIGHTS, NITROGEN & ARC

Chas. Newton, 303 W. 13th st., New York.

SQUAW-KEE-KE INDIAN SASHES

Decorative Novelty Co., 139 S. Broadway, Los Angeles.

STAGE HARDWARE

J. R. Clancy, 100 W. Belden ave., Syracuse, New York.
A. W. Gerstner Inc., 634 Eighth ave., N. Y. C.

STAGE JEWELRY

J. J. WYLE & BROS., INC. Successors to Sleeman & Weil. 18 and 20 East 27th St., New York City.

STAGE LIGHTING APPLIANCES

Kliegl Bros., 240 W. 50th st., New York City.
Blaisdell Electric Stage Lighting, 304 W. 53d st., New York.

STAGE MONEY

J. Allen Turner, Inc., 200 West 41st st., N. Y. C.

STEREOPTICONS AND SLIDES

Chas. M. Stebbins, 1028 Main st., Kansas City, Missouri.

STREETMEN'S SUPPLIES

Beck Bros., 543 Broadway, New York City.
N. Shure Co., 237-241 W. Madison st., Chicago, Ill.
The Brown Mercantile Co., 173 First st., Fort and, Ore.
M. Gerber, 727-729 South st., Philadelphia, Pa.
Gibson Aldes Co., 714 N. Broadway, St. Louis.
Goldberg Jewelry Co., 518 Wyandotte st., Kansas City, Mo.
Ed Hahn, 222 West Madison st., Chicago, Ill.
James Kelley, 101 E. 23d st., New York City.
King Clamp Tie Retainer Mfg. Co., 611-621 Broadway, New York.
Leventhal & Weil, 59 Orchard, New York City.
Levin Bros., Terre Haute, Ind.
Mac Fountain Pen & Novelty Co., 63 Asa st., New York City.
Morrison & Co., 216 W. Madison st., Chicago, Ill.
Nadal & Shimmel, 162 Park Row, New York.
N. Y. Mercantile Trading Co., 187 Canal st., New York.
Pierce Chemical Co., Pierce Bldg., Chicago, Ill.
N. Shure Co., 237-241 W. Madison st., Chicago.
Chryck Todd Co., 824 N. Eighth st., St. Louis.
Singer Bros., 82 Bowery, New York City.
Samuel Weinhaus Co., 722 Penn ave., Pittsburg.

STRIKING MACHINE MFRS.

M. W. Amsterdam, Hemet, Mich.
Moore Bros., Lapeer, Mich.

STRIKER MANUFACTURERS

Herschell Spillman Co., North Tonawanda, N. Y.

STROPPERS FOR SAFETY SLADES

Valvol Stropper Co., 372 Broome st., New York.

SWORDS, SPEARS AND SHIELDS

West 26th Iron Works, 267 West 37th st., New York City.

SYMMETRICALS

Walter G. Breitfeld Co., 1367 Broadway, New York.

TALLY-BALL

Roll Down Game, Automatic
H. G. W. M'f'g & Sales Co., 430 W. 45th st., New York.

TATTOOING SUPPLIES

Toof & Co. Harbor, 7014 Brush st., Detroit, Mich.
Edwin R. Brown, 218 E. Division ave., Grand Rapids, Mich.
Chas. Wagner, 305 Bowery and Chatham Square, New York City.

TELEPHONE HOLDER

(Phone Hands Free)

Sullivan Hand Appliances, 1030 Washington st., Boston, Mass.

TENTS

American Tent & Awning Co., 307 Washington ave., North, Minneapolis, Minn.
Baker & Lockwood, Seventh and Wyandotte sts., Kansas City, Mo.
Columbus Tent & Awning Co., Columbus, O.
Carnie-Goodie Co., 23d and Grand ave., Kansas City, Mo.
Dougherty Bros.' Tent Co., 116 South Fourth st., St. Louis, Mo.
Foster & Stewart Co., Inc., 371-373 Pacific st., Brooklyn, N. Y.
Fulton Bag & Cotton Mills, New York, St. Louis, New Orleans, Atlanta and Dallas, Tex.
J. C. Goss & Co., Detroit, Mich.
Geo. T. Hoyt Co., 52 S. Market st., Boston, Mass.
Murray & Co., Inc., 628 W. Fulton st., Chicago.
L. Nickerson Tent, Awning & Cover Co., 178 State st., Boston, Mass.
W. A. Pickmier Mfg. Co., Pine and Front sts., San Francisco, Cal.
St. Louis Tent & Awning Co., 1012 Market st., St. Louis, Mo.
Spokane Tent & Awning Co., Spokane, Wash.
Tucker Duck & Rubber Co., Ft. Smith, Ark.
United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

TENTS TO RENT

United States Tent & Awning Co., 220 North Desplaines st., Chicago, Ill.

THEATER TICKETS

(Roll and Reserved Seat Coupon)

Ansell Ticket Co., 154 E. Erie st., Chicago, Ill.
National Ticket Co., Shamokin, Pa.

THEATRICAL FOLDING BICYCLES, PADDLE WHEELS AND DEVICES

Wallington Export, 1380 Washington st., Boston, Massachusetts.

THEATRICAL PROPERTIES AND EFFECTS

J. Allen Turner, Inc., 200 West 41st st., N. Y. C.
John Brunton Studios, 226 W. 41st st., N. Y.

THEATRICAL TICKETS

National Ticket Co., Shamokin, Pa.

TICKETS

(Roll and Reserved Seat)

Rees Ticket Co., 10 Harney st., Oma'a, Neb.

TICKET CHOPPERS

H. V. Reigel, Prospect Bldg., Cleveland, O.

TICKET PRINTERS

Ansell Ticket Co., 154 E. Erie st., Chicago, Ill.
Hancock Bros., 29 Jessie st., San Francisco.
National Ticket Co., Shamokin, Pa.
Royal Ticket Co., Shamokin, Pa.
Trimmell Press, 59 Albany st., Boston, Mass.
Weldon, Williams & Lick, Ft. Smith, Ark.

TIE FORMS

King Clamp Tie Retainer Mfg. Co., 611-621 Broadway, New York.

TIGHTS

Walter G. Breitfeld Co., 1367 Broadway, N. Y.

GANTNER & MATTERN CO. Tights, Symmetricals, Bathing Suits. SAN FRANCISCO, CAL. New York WHOLESALE Office, 250 5th Ave.

J. J. WYLE & BROS., INC. Successors to Sleeman & Weil. 18 and 20 East 27th St., New York City.

TOYS

Bindel & Graham, 304 Mission st., San Francisco
Miller Rubber Co., Akron, O.

TOY BALLOONS

Brazel Novelty Co., 1116 Elm st., Cincinnati, O.
Eagle Rubber Co., Ashland, O.
Pantzlaff Rubber Co., Ashland, O.
Ed Hahn, 222 West Madison st., Chicago, Ill.
Miller Rubber Co., Akron, O.
Q. Novelties, 1022 Sedgwick st., Chicago, Ill.
N. Shure Co., 237-241 W. Madison st., Chicago.
Chryck Todd Co., 824 N. Eighth st., St. Louis.
Singer Bros., 82 Bowery, New York City.

TRUNKS

Newton & Son, 50 Elm st., Cortland, N. Y.
C. A. Taylor Trunk Works, 28 East Randolph st., Chicago, Ill.

TURNSTILES

(Registering and Coin-Controlled)

H. Y. Bright, Prospect Bldg., Cleveland, O.

UKULELES

Bindel & Graham, 601 Mission st., San Francisco, Cal.
Tip Top Toy Co., 114 E. 28th st., New York.

UNIFORMS

Greenwood, Atkinson & Armstrong Co., 73 Woodward ave., Detroit, Mich.
B. W. Stechler & Co., 816 B Walnut st., Phila.

UNIFORMS & THEAT. COSTUMES

De Moulin Bros. & Co., Dept. 10, Greenville, Ill.

VASES

Baytess Bros. & Co., 704 W. Main st., Louisville, Ky.

VAUDEVILLE AGENCIES

Ackerman & Harris, 201 O'Farrell st., San Francisco.
P. M. Barnes, 66 South State st., Chicago, Ill.
Jones, Linick & Schaefer, 110 South State st., Chicago, Ill.
United Booking Offices, 1493 Broadway, N. Y. C.
Western Vaudeville Mgrs.' Assn., Chicago.

VENTRILOQUIAL FIGURES

Ben Hobson, 201 W. 144th st., New York City.
Theo. Mack & Son, 621 S. Clinton st., Chicago.

WAFFLE MACHINES

(Sugar Puff)

Talbot Mfg. Co., 1223 Pine st., St. Louis, Mo.

WAGONS

Wm. Froch Co., Maple Shade, N. J.

WATCHES

Allbach & Rosenau, 209 W. Madison st., Ch'go.
Alter & Co., 163 West Madison st., Chicago, Ill.
M. Garber, 727-729 South st., Philadelphia, Pa.
Hollaman & Co., 117 W. Madison st., Chicago, Ill.
N. Shure Co., 237-241 W. Madison st., Chicago.
Singer Bros., 82 Bowery, New York City.
Samuel Weinhaus Co., 722 Penn Ave., Pittsburg.

WIGS

Zander Bros., Inc., 115 W. 48th st., N. Y. City

WIG MAKERS

G. Sahlodheim 103 W. 46th st., New York City

WILD AHIMALS, BIRDS AND REPTILES

Louis Buke, 248 Grand st., New York City.

WILD WEST COSTUMES

Chas. P. Shipley, Kansas City, Mo.

WILD WEST SADDLES, CHAPS, ROPES AND SPURS

Visalia Stock Saddle Co., 2117 Market, San Francisco.

WIRE WORKERS' SUPPLIES

Juergen Jewelry Co., 83 Chambers st., N. Y. C.

XYLOPHONES

J. C. Deagan, Bertens and E. Ravenswood Park, Chicago.

XYLOPHONES, MARIMBAS, BELLS AND NOVELTIES

B. B. Street, 28 Brook st., Hartford, Conn.

The stage hands of the Lyceum Theater at Canton, O., will never forget their banquet on Thursday evening, January 9. At midnight just as the party was sitting in its stalls, Captain Waldron, of the Canton police force, arrived on the scene with his patrol and an army of policemen and placed the banqueters under arrest for disturbing the peace. After Ed Bender, manager of the theater was gotten out of bed and persuaded the police with a box of cigars the party was allowed to return to the lyceum and continue with their feast after they were appraised of the fact that the arrest was a joke. According to a Canton daily paper, the stage hands were very much perturbed, especially Jim Cooper, who has lived peacefully in Canton for fifty one years and was never before placed under arrest, and Forest Wilmon, an innocent guest of the merrymakers. Tommy Whitenbaugh, ticket seller at the Grand in Canton, and also a member of the party, was last seen run by in the direction of Greentown when the officers were put in the patrol. Ed Hendrix, Fred Wilter and George Williams, performers, also appeared at the Lyceum in Canton last week were guests at the banquet. Speeches were made by Al Hughes, president of the Stage Hands' Union, James Cooper, Fred Wilmon, Ed Bender, William Jackson and George Williams.

Agents and Solicitors Wanted

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

AGENTS STREETMEN MEDICINE WORKERS—Get samples of Compound Snake Oil a wonderful liniment sells at 25c bottle, costs you $2.50 gross paid; 25c for sample. GREENHAWK 1220 Market St. Wheeling West Virginia.

EARN BIG MONEY BE YOUR OWN BOSS—My proposition is above all proof, send 50c for complete course. THOMAS, Box 523 Zanesville Ohio.

FORD COLD WEATHER STARTER—Every Ford owner will buy one. $2 Delivered. Radiator Anti Freeze Compound 25c a gallon. Ford Combination Devices Lock $2.50. Free literature. PEERLESS STARTER DEVICE CO., Salina Kansas.

MEN—I take $9.00 and easily make $100.00, so can you. Send 2c for folder. HENRY J. SLEEPER, P. O. Box 662, Houston Texas.

SELL our Postage Stamp, Match and Gum Vendors, etc. collect your commissions. NORTHWESTERN NOVELTY CO. Box 903 Morris, Illinois.

WANTED STREETMEN—To sell best selling Mexican Toys and Curios. 10 and 25c goods. Send deposit for sample, satisfaction guaranteed. MISTER Y SACGLANTE Y CIA, Box 416 Tampico Mexico.

WE START YOU IN BIG BUSINESS WITH $6—All or spare time. ALEX TAUCK, Box 308, St. Louis, Missouri.

Animals, Birds and Pets

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FREAKS FOR SALE—Rhesus male and two Cuba horses 32 natural growing feet, will sell for $300.00 if sold at once, would like partners and a good moving picture outfit, but must be in first class condition. TOM HUGHES, Bradley, Arkansas.

LARGE AND SMALL MONKEYS, lame, for any one to handle. Porcupines, Polecats, Wildcats, Wolves, Bears, Boston Terriers, English Bulls, Toy Yorkshires, Poodles, Imported Gothamaner Birds, each $5.00. We buy and exchange Show Property. DETROIT BIRD STORE, Detroit Michigan.

FOR SALE—Three Trick Dogs, cheap, two Fox Terriers, last right to limit; makes Perfect Pump for sale. HARRY WEYDT, River Falls, Wisconsin.

FOR SALE—Trained Dogs and Doves or will exchange. HARRY SMITH, Crafts, Pennsylvania.

FOR SALE—Cheap for cash, riding Black Bear, broke to ride horse. FRANK D. HALL, Ft. Atkinson Wis. (Route 2).

FOR SALE—Two large male Lions, two years old very tame, just right to break, very large for their age, look about 3½ years old, price $250 for pair or will consider trade on Leopards, Tiger or good Kangaroo. P. O. BOX 96, Little Rock, Arkansas.

THREE LARGE SNOW WHITE COCKATOOS each $10.00, one Rare Red, Slender Bill Cockatoo, $10.00, one large Blue Talking and Whistling White Cockatoo, $40.00, Impedial pair, Horned Owls each $3.00, large Eagles, each $15.00, Golden and Silver Cock Pheasants, full plumage, each $5.00. DETROIT BIRD STORE, Detroit Michigan.

At Liberty

(First line and name in black type.)
3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

A-1 TRAP DRUMMER—5 YEARS' EXPERIence in dance and picture business, will go anywhere. J. E. RYAN, Grand Forks, North Dakota.

A-1 ADVANCE AGENT—FIVE YEARS' EXperience; reliable; wife, chorus girl; only reliable managers write. TILLMAN C. NAOLE, General Delivery, Wilkes Barre, Pennsylvania.

A-1 CONTRALTO WOULD LIKE TO JOIN a musical organization touring Texas and Chautauqua circuits, also good violinist. Address 1404 Main St., St. Marys, Idaho.

A-1 DRUMMER—EXPERIENCED IN ALL lines; sight reader, hits, etc., will locate anywhere with a real rep. or musical show; no amp parts; sober and reliable; salary your limit. Write or wire VAN LAWRENCE, Kenwood Park, Cedar Rapids, Iowa.

A-1 MANDOLIN AND GUITAR PLAYERS desire position with traveling organization, carnival or stock show preferred; can double on violin and baritone; write at once. Address MUSICIANS, Box 67, Ozark, Alabama.

A-1 VAUDEVILLE LEADER (VIOLIN)—Wife pianists; union; A-1 rep. music, vaudeville house preferred on grind, joint or single. AL FALLING, 1777 Pulte St., Cincinnati, Ohio.

ACCOUNT SPENDING XMAS AND NEW Year Home—A No. 1 Dutch comedian and musical comedy producer, with real scripts—also wife for parts or chorus; we are recognized people, not new beginners, can join any time; willing to work hard if we get paid for it; want to hear from real managers, no lemons; write, don't wire, as we want to know who we are working for. TRODGER, care John Sparks, Route 6, Keota, Illinois.

"A" DRUMMER CARDING AND MANIPulating chimes, musical nutcracker, marimba, sleigh bells, bells, traps, and doubling tenor saxophone; sight reader; handle anything in cueing all latest "jazz"; not also singer with regular voice; open for anything steady and first class and guarantee to be a positive feature theater; union. HAL KIFF, Gen. Del., New Orleans, Louisiana.

ALTO SAXOPHONIST—A. F. OF M.; FIRST line tone; have about eight weeks open time for any good position; can do anything an alto can be made to do, and do it well. $30 my lowest; am part draft age; sober, sensible and single; need ticket. EDWARD C. BARRELL, 411 First St., Farmington, Missouri.

CLASSIFIED ADVERTISEMENTS

RATES PER WORD

SET IN 5-PT. TYPE WITHOUT DISPLAY. NO CUTS. NO BORDERS.

NO AD ACCEPTED FOR LESS THAN 25c

	Per Word.		Per Word.
AGENTS AND SOLICITORS WANTED	3c	FURNISHING ROOMS	1c
ANIMALS, BIRDS AND PETS	3c	FUTURE TIME WANTED BY ACTS	3c
ATTRACTIONS WANTED	3c	HOTELS (Theatrical)	3c
AT LIBERTY AT PETERS DATE	3c	HELP WANTED	3c
AT LIBERTY (Display first line and name in black type)	3c	MANUSCRIPTS, SKETCHES AND PLAYS	1c
BANDS AND ORCHESTRAS (Seven pieces or more)	3c	MISCELLANEOUS FOR SALE	1c
BANDS AND FORMULAS	3c	MOVING PICTURE ACCESSORIES FOR SALE (Second-Hand)	3c
BOARDING HOUSES (Theatrical)	3c	MUSICAL INSTRUMENTS (Second-Hand)	3c
BUSINESS OPPORTUNITIES	3c	PANTOMIME WANTED FOR ACTS (No Investment)	1c
BUSINESS NOTICES	3c	PERSONAL	1c
CONCESSIONS WANTED	3c	PRIVILEGES FOR SALE	3c
EXCHANGE OR SWAP	3c	SCHOOLS, SERVICES, INSTRUCTIONS	1c
FILMS FOR SALE (Second-Hand)	3c	SHOW PROPERTY FOR SALE (Second-Hand)	3c
FILMS FOR SALE (New)	3c	SONGS AND MUSIC	1c
FOR RENT OR LEASE PROPERTY	3c	THEATERS FOR SALE	3c
FOR SALE ADS (New Goods)	3c	THEATRICAL PLOTTING	3c
FOR SALE ADS (Second Hand Goods Only)	3c	WANTED PARTNERS (Capital Investment)	3c
		WANTED TO BUY (Auditorium)	3c

We do not place shares for rds in the Classified Columns upon our books, no bills rendered.

CASH MUST ACCOMPANY THE COPY.

All copy for ads in this department must reach us by Thursday, 6 p.m. for insertion in the following week's issue.

THE BILLBOARD PUB. CO., 25-27 Opera Place, ... CINCINNATI, OHIO.

AT LIBERTY—EXPERIENCED THEATRE organist (pianist); A. F. of M. (picture only); go anywhere. Address ORGANIST, 141 West 70th St., care Parker, Chicago, Illinois.

AT LIBERTY—VIOLINIST, YOUNG, RELIable, sober. A. F. of M. library and good leader, experienced in all lines, locate or tour. Address VIOLINIST, 4049 McKee Ave., St. Louis, Missouri.

AT LIBERTY—MYRON AND ETHEL BACON, versatile single team, manage strong for a week; name musical and novelty act; up in all acts; both play parts. MYRON L. BACON, Gen. Del., Omaha, Nebraska.

AT LIBERTY—LADY, STRICTLY FIRST-class vaudeville and picture pianist; 12 years' experience theater work; work guaranteed; organ preferred. Address PIANIST, 216 South Elm Ave., Jackson, Michigan.

AT LIBERTY—CAN FURNISH FIVE BRAND new banners; also furnish three A-1 git attractions, two attractions never been seen in a tent show. COL. PHIL DeCOUNE, B. F. D. 1, Salvisa, Kentucky.

AT LIBERTY—EXPERIENCED TUBA AND string bass player; Bettor Bros.' Minstrels closing; license or locals; passed the draft age. E. W. MURPHY, care Crimton Hotel, York, Pa.

HIGHER CLASSIFIED ADVERTISING RATES

And No Ad Accepted for Less Than 25c

NOW IN EFFECT—JANUARY 1, 1918

THE NEW RATES

Musical Instruments (second hand)	2 cents per word
For Sale, Second-Hand Goods	2 cents per word
Second-Hand Show Property For Sale	2 cents per word
Used Costumes	2 cents per word
For Sale, Second-Hand Films	2 cents per word
Second-Hand M. P. Accessories For Sale	2 cents per word
Exchange or Swap	2 cents per word

The rate of TWO cents per word instead of ONE cent per word as heretofore affects only the Classifications mentioned above.

NEW CLASSIFICATION

Wanted Partner (Capital Investment) ..... 3 cents per word

Cash must accompany copy.

THE BILLBOARD PUBLISHING CO., - - Cincinnati, Ohio.

AT LIBERTY—COMEDIAN AND PRODUCER (all real tabloid script bills, no bits or stagne acts); age, 20 years, height, 5 feet, 6; wife, prima donna or leads (good singing voice), age, 24 years, height, 5 feet, 3, both lead numbers, permanent musical or Burnside stock only; just closed Illinois weeks at Princess Theater, London, Ontario; experience, wardrobe and ability. Salary your limit. Address GEORGE W. STEPHENS, 8 Dunscomb St., Toledo, Ohio.

AT LIBERTY—EXPERIENCED TRAP DRUMmer; 10 years' road experience; accept from night; travel or locate. HARRY RICHARDS, Gen. Del., Norfolk, Virginia.

AT LIBERTY—TRIO SKETCH TEAM; ALL around singing and dancing; man, blackface comedy; double piano; A-1 novelty man, sleight wire, juggs and irons and balancing. A-1 straight, Dutch or Irish, double violin and cornet; all up in acts, sober and reliable. GILBERT TRIO, 412 S. Franklin St., Watkins, New York.

AT LIBERTY—LADY VIOLINIST OF ATtractive appearance, A. F. of M.; years of experience, good library; location only. VIOLINIST, P. O. Box 524, Prattville, Alabama.

AT LIBERTY—MALE POSING MODEL; AGE, 24; fine appearance; height, 5 feet 11 inches; open for engagement; will consider partner, male or female, can rehearse acts; honest, reliable and sober. WM. WRIGHT, care Billboard, New York.

AT LIBERTY—EXPERIENCED DOOR TALKER, manager manager; sober, reliable references. FRANK E. LEWIS, General Delivery, Shreveport, Louisiana.

AT LIBERTY—TWO SISTERS, 16 AND 18 years old, one a half-breed Cherokee Indian; good looking, skilled riders; can do any kind of rough play; want engagement with motion picture company or Wild West show; can furnish best of character references. Address VIOLA MILANI, 843 Delaware St., Memphis, Tennessee.

AT LIBERTY—USEFUL NOVELTY PERformer; good wardrobe and real specialties; change for two weeks. G. WILLIS, Gen. Del., La Crosse, Wisconsin.

AT LIBERTY—FOUR ACTS, ACROBATIC juggling, slack wire, chair balancing; trained dogs, for ink bits or any good road show. Address McDONALD BROS., 216 E. Main St., Springfield, Ohio.

AT LIBERTY FOR 1918—THE WORLD'S greatest fancy high diver, has own outfit, now ready to make contracts. Address JAMES DURAND, Waldo St., Rowe's Bldg., Bamford, Maine.

AT LIBERTY—A-1 VIOLINIST AND LEADer, with a large repertoire music, desire picture house; can also furnish A-1 cornet. Address CLARENCE A. NEWTON, care Hazel Waldon, Des Moines, Iowa.

AT LIBERTY—VEATURE PICTURE PLAYer; long experience on Wurlitzers, styles G, U, K, and large Jones pipe organ, an reliable man, strictly business; work at all times in consignment interest. Seasons 1912-13, Victoria Theatre, Norfolk, Va.; season 1914, Airdome Theatre, Miami, Fla.; seasons 1915-16, Imperial Theatre, Newport News, Va.; seasons 1916-17, Palace Theatre, Petersburg, Va. LOUIS F. HERBLIN, 814 Clay St., Lynchburg, Va.

AT LIBERTY—TROMBONE, B. & O., OR 2d violin; well experienced; age, 38; can join on wire. W. DAUGLE, Gen. Del., York, Pa.

AT LIBERTY—CORNETIST WITH SOLO AFR orchestra experience (leads or lead); age, 23; married. (MISS) M. T. WALKER, 5630 Fulton St., Chicago.

CHALK TALKS—RACE OUT WEST; RITE for East, few open dates; ideal benefits, lodge affiliations, etc. Terms, dates, address E. BUCHWALD, 118 East 125th St., New York.

COMEDY ACROBAT—WOULD DOUBLE with partner, can join anywhere if cars. Address F. W. SLASSET, 114 Park Ave., Atlanta, Georgia.

CONTRALTO SINGER—GENERAL BUSIness; all around for stock, skeiths, burlesque, etc.; good character comedienne; can also work with lady quartette; open for anything. ANXIOUS, Billboard, New York.

EXPERIENCED AND RELIABLE NONUNION violin leader specializing in orchestral music for feature photo produce; having large library would like position in a first-class picture theatre in the vicinity of New York. BERT SILBERBERG, 510 West 136th St., New York City.

EXPERIENCED TROMBONIST DESIRES POsition with dance orchestra; at liberty after Feb. 1. Address BOX 655, Dayton, Iowa.

FLUTE AND PICCOLO PLAYER AT LIBerty—Sight reader, wants concert, stage or picture house and solo work; high school graduate; no bad habits, best of references, some experience; would join A. F. of M.; prefer to play Central States. EMIL FELD, Plymouth, Wisconsin.

LADY ROLLER SKATER—PARTNER HAS been drafted; will join act or partner. PEGGIE BRUEN, 1817 Vliet St., Milwaukee, Wisconsin.

PIANIST—ALSO DO NOVELTY MUSICAL specialty; road show or picture theatre; union, no regards; do and take or transpose. CHAS VOIGT, 82 Cedar Lake Road, Minneapolis, Minnesota.

PIANIST AT LIBERTY—LONG EXPERIence; don't drink; work in solo. EDGAR FORBES, Pianist, Sayre, Pennsylvania.

THE MUSICAL GAYS—MANDOLIN, NOVelties, drums; wife, pianist, all-round performers, real credentials as teenager, pictures, vaudeville or opera house. Gen. Del., Minneapolis, Minnesota.

UNION PIANIST-ORGANIST—SIGHT READer; experienced vaudeville and picture; handle pedal scenes; best references; large classic piano and orchestra library. PIANIST, 1216 Sycamore St., Cincinnati, Ohio.

VIOLIN, WITH GOOD LIBRARY—SOBER, and experienced in vaudeville, musical comedy, etc.; prefer location, but will tenore, also play baritone; member of A. F. of M. VIOLINIST, Room No. 11, 308 24 Ave., Pine Bluff, Arkansas.

VIOLINIST (LEADER)—THOROUGHLY EXperienced and reliable in all lines; requires engagement; permanency; large library. LEADER, P. O. Box 930, New Glasgow, Nova Scotia, Can.

VIOLINIST—UNION, DESIRES PERMANENT position in first-class picture house; started playing pictures when pictures started, own large library, opera to rep.; given pictures special study for years; music to fit all scenes; prefer house hiring not less than five pieces; young married, strictly business. Address BOX 238, Centerville, Iowa.

VIOLINIST—WITH LARGE LIBRARY OF teasers and concert music, young, sober and reliable; any good proposition considered, all letters given my immediate attention. VIOLINIST, care M. C. Marsh, 740 Second Ave., N., Oelwein, Iowa.

Automobile Accessories

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

POWER INCREASED, carbon eliminated; results guaranteed; write for folder T. A. AUTOMOBILE ACCESSORIES CO., Baltimore, Maryland.

Books and Formulas

1c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

BOOKS YOU NEED—How To Get What You Want, a little book that will show you how to make more money (10c); Gypsy Fortune Teller and Dream Book, know the future (10c); How To Make Love (10c); "seven lots of time" How To Wrestle 15c; How To Box 15c; How To Speak Spanish or French, 25c each; Spanish, French or Italian Dictionaries, 25c each; Common Sense Medical Advisor, $1.00 (100 pages, 500 pictures, 200 prescriptions); send for descriptive circular. Secrets of Mind Reading, 30c; magic; your friends, free catalogue, no on the stage, make money; "The Roadman's Guide," $1.00, worth its weight in gold, teaches how to make money in 100 show business. Ladies earn money spare time. Fifteen ways without interfering with household duties. Written by women themselves. 10c. For Mothers Dream cure for 3c. A perfect substitute for fresh egg. Recipe, 25c. You can make and save money. WILLIAM F. LORTON, Bookseller, 263 Main St., Orange, New Jersey.

(Continued on page 48)

PRIVILEGE MEN, CONCESSIONAIRES

Who are looking for money-making novelties will find the latest fast-selling goods for outdoor resorts in these columns. If you want to buy or sell any special articles or wish to locate in an outdoor amusement resort try advertising for privileges in the Classified Department.

FOR SALE—Evans Course, 20 Lessons in Cartooning, $4.00; Goodman's Course, $4.00; Lincoln's Cartoons, $3.00, several hundred drawings, best in America, sent C. O. D. CHALK TALK SUPPLIES, Lincoln, Neb.

I AM THE LARGEST DEALER OF SECOND-HAND AND NEW BOOKS IN AMERICA—All kinds. 25c up; catalogue of 100,000 bargains for 10c. McCARTHY, 318 Dearborn St., Chicago, Illinois.

Business Opportunities

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

NOTICE TO MEDICINE MEN—I supply Snake Oil Liniment to you cheaper and better than you can make it; orders are filled same day as received, send 10c for sample. REIDBAWM, 1529 Market St., Wheeling, West Virginia.

Concessions for Sale or Lease

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

REFRESHMENT RESTAURANT and many other Concessions for lease, with exclusive rights, in big amusement park (60 years' continuous operation). Write for particulars. GRIFFITHS & CRANE, Box 465, Philadelphia, Pennsylvania.

Cartoons and Drawings

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

PATRIOTIC SERIES—Profiles of world's leaders, 60 caricatures, samples, 10c, complete, $1.00. CHALK TALK SUPPLIES, Lincoln, Nebraska.

Exchange or Swap

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

A MAGIC SIDE TABLE, 6 tools, Chinese Rice Bowls, Sucker Box, Bowl of Fire, Kellar Coin production; sell or trade for short focus Picture and Stereopticon Lens, Bioscope, Act Lamp, Serpentine Cloak, Lecture Slides, or what? G. WILLIS, General Delivery, La Crosse, Wisconsin.

EXCHANGE—Cartoon, Drawing, Chalk Talk, Educational Books, for Magic Books and Apparatus. Send lists. CHALK TALK SUPPLIES, Lincoln, Nebraska.

FOR EXCHANGE—12 lots in Texas, 4 in Missouri, 7 in Chicago, 2 in Michigan, 1 in Oklahoma, 40 acres in Texas, 80 acres in Missouri. Want Cornetist, Typewriter, or what have you? EARLE HALLETT, Sterling, Illinois.

FORTY ACRES GOOD CUTOVER LAND, Price County, Wis., price $20.00 per acre clear of incumbrances, will trade for Self Machine, Electric Piano, Regina Hexaphone, or what have you got to offer? BIETAU LAND CO., Kaukauna, Wisconsin.

HAVE a set of ten Metal Mirrors, like new; will sell or exchange one or all, most small tools, carpenter tools, velvet and plush drops, good serpentine set, etc. What have you? WILLARD & BURTCH, Box 17, Clinton City, Iowa.

TWO-BAG PUNCHING BANNER—Good condition; for trunk or fencing outfit or cash. JOE CHAFLEY, 185 W. Lafayette Blvd., Detroit, Michigan.

WANTED TO EXCHANGE complete Electric Act, 32-in. machine, 4-in. spark, sound, soft powder, red, candlesticks, etc., for 1000 3-gallon Little Wonder Tanks and Burners, 100 ft of Hollow Wire, all must be in good working order. FERNANZO RECREATION SHOWS, Lonoke, Arkansas.

For Sale—Second-Hand Goods

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

AUTOMOBILES FOR SALE—Exceptional bargains write for list. GUY HALLOCK, Duluth, Minnesota.

AUTOMATIC STEREOPTICON, capacity 18 slides, almost new, Automatic Piano Button Machine, 10c to slot, cost $150.00; 60 sets colored Song Slides, Year Movie Drum; two offers; trades considered. VERNER HICKS, Marion, Illinois.

60 H. P. WESTINGHOUSE MOTOR, used less than week; $250 guaranteed. J. P. REDINGTON, Scranton, Pennsylvania.

700 SLOT BEAM PLATFORM SCALES, good as new, only $35.00; also 75 Slot Consolation Grip and Lifting Machines, $12 Box, good as new, only $17.00 each. BIETAU LAND CO., Kaukauna, Wisconsin.

A LARGE MANDEL AND A DAYBARK TENTIVE MACHINE—Both cameras in good working order; also lots of supplies, $10.00 takes all; send deposit, but save C. O. D. as I would exchange for useful Show Goods. C. E. FULLER, Burlington, Vermont.

ALL KINDS OF USED PICTURE MACHINES and Chairs at bargain prices. LYONS THEATRE SUPPLY Co., 420 Market St., St. Louis, Missouri.

MACHINES IN REBUILT MACHINES—Like new! Mills 5 K. Gum Machines, Bells, Check Boys, Tacoma, Castanys and Dancers, guaranteed. KENNEY & SONS CO., 2341 Indiana Ave., Chicago.

COTTON CANDY MACHINES—Progress, $35.00, Empire, $40.00, also Waffle Machine. CHAS. MONJAR, 212 East 12th St., Cincinnati, Ohio.

DEVIL'S GLASS—A glass of wine shuts in mighty or complete separation, prepaid, 50 cents. E. EASTWOOD, 248 Front, Portsmouth, Ohio.

FOR SALE—Submarine, which shoots torpedo, lights up, rings bell and blows in good condition, in water proof tank, also Banner, all ready to work; fine for store room or gift; price $35, $20 cash, balance C. O. D. WM. LEONARD, 836 Massachusetts Ave., Indianapolis, Indiana.

FOR SALE, BARGAIN—300 pairs Chicago Rink Roller Skates, 100 pairs absolutely new, remaining 200 pairs used only five months. H. LIPSIT, 2251 Emerson St., Denver, Colorado.

FOR SALE—116 pairs Roller Skates, 60 pairs of them can be adjusted to any size, all ball bearing; $55.00 takes lot. One Peerless Picture Machine, hand work, $60.00; one Peerless Picture Machine, used one month, $35.00; one Power's No. 5, good condition, $40.00. Model B Gas Outfits, $5.50; save stamps. PRICE RAY, 221 First St., Henderson, Ky.

FOR SALE—Two 300-c p. Albert Lea Lanterns, with carrying case, like new; will trade for Popcorn Wagon. L. P. DEAN, Eagle Grove, Iowa.

FOR SALE—One Chesnut's Folding Chairs, used only three times, good as new, write or wire best offer. C. A. PAYNE, JR., Owensboro, Kentucky.

FOR SALE—Shooting Gallery, 8x12 steel back, 7 steel targets, including one swinging target, 9 Winchester Rifles and Shells; price, $50.00. F. H. MORTON, 111 Whipple Ave., Butler, Pennsylvania.

FOR SALE—One Mills Dewey, nickel play machine made; fine machine, plays checks or 5c, price $30.00; one Mills Small Imperial Electrics, with clock work attachment, $10.00 each, a brand new Uncle Sam Entertainer, which you throw a nickel in the slot to play, price $15.00; one Pool Table, 4x8 ft., in fine-class shape, all complete and ready to run, price $60.00; one Four Ball Game, one net and five balls, a new game with life-sized figure, price $10.00; one Pool Rack, in first-class shape, price $15.00; one dozen aluminum Kaiser Helmets, 51 cent doll, with rings, price $10.00. HARRY SMITH, Grace, Pennsylvania.

O K. GUM VENDERS WANTED—Counter size; prices must be right. BROADWAY NOVELTY CO., 3129 S Broadway, St. Louis, Missouri.

PORTABLE SKATING RINK, complete; organ, floor space, tent and floor surface; all in good condition and will sacrifice, as I have been drafted, will sell all or part. E. A. RENFROW, Lamar, Missouri.

REAL SUBMARINE—Slightly used, latest invention; mechanically controlled; equals the famous Haughenne Wireless Submarine, made in Dorset O., and can be represented as wireless providing submarine is not taken out of water or heavily inspected, any one can operate immediately; floats, sinks, fires cannon, flows horn, rings bell, illuminates, etc.; price, $150.00, Battleship, 16 ft long, is meant to be destroyed 60 submarine, $100.00. A complete show and sure to catch the public. JOSEPH HOFLIGHT, 911 7th St., N. W., Canton, Ohio.

ROLLER SKATES FOR SALE—100 pairs of Chicago Ball-Bearing Floor Rollers, used about one month, at $4.00 a pair. Address CHAS. M. YATES, 348 Central Ave., Whiting, Indiana.

SEND FOR MY LIST of used Tricks, Illusions and Parapet and get bargains. MAURICE BLISS, 1577 Third Ave., New York City.

THE BIG TIME SHOW—A whole show for a store show, pit or museum; a big Hot Cabinet, Spirit Cabinet, Spook weight scale, 40 lbs; full of strange curiosities, three big featured size open in show Exit 1½ ft.; price only $35.10. NELSON SUPPLY HOUSE, 518 E. 4th St., S. Boston, Massachusetts.

TRUNK DESIRING SECOND-HAND MAGICAL APPARATUS; furnished great opportunity if they do not send for our list; it's free. SILVET & BUGDEN, 239 B. Ninth St., S Boston, Massachusetts.

TWO TEN PINNET ALLEYS—Cheap for quick sale. Write B. E. BICE, 321 Dawson, Iowa.

FOR SALE—Two Ten Pinnet and two Box Ball Alleys and other equipment. Cigars and Tobacco, only alleys 5,000 population; bargain, $900.00. ROY DEAN, Eagle Grove, Iowa.

Help Wanted

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

TRAP DRUMMER WANTED—In picture theatre; must play full set of traps; right reader, steady job year around. GEM THEATRE, Temple, Texas.

Over There The Billboard Is Doing Its "Bit"

"Somewhere in France," December 10, 1917.

Hello, Billboard:

I received your most welcome letter about a week ago and have been receiving The Billboard regularly, for which I thank you very much. Believe me it was like receiving a receipt for an old BOARDBILL. I am glad to hear of the plan by which the boys over here will get to read The Billboard. It sure will make many of the boys who previous to joining the army followed the carnival, circus and the stage happy in moments which might otherwise have been gloomy and lonely. As you stated in your letter, I am giving you the names of some of Uncle Sammy's boys who are doing their BIT in the place they call "OVER THERE," who would appreciate a copy of Billyboy.

Private Thomas B. Brooks, Co. B, 27th Eng.
Private Oberlin H. Carter, Hq. Co., 17th Eng.
Private Alfred Hansen, Co. F, 17th Eng.
Sergeant Wheeler, Co. C, 17th Eng.
Sergeant Thorndkye, Co. C, 17th Eng.
Private McCormick.

These boys will make good use of the copies, as they are all fellows who have been in the game. Wishing The Billboard a Merry Christmas and a Happy New Year, I remain,

Yours truly,

H. G. SCHLUCHTER.

FOR SALE—Galatea, complete; operated with brass cone lamp, include glass, tank, electrodes, clean oil in Showers, and 40 crated and boxed ready for the road; also Lightning Crayon Act, complete, with 20 perforated Sheets, 60 frames, easel, etc., necessary included; will take $50 for both or well separate; send deposit to cover express charges. CHAS. WEINZ, Franklin Entertainers, Madison, Wisconsin.

FOR SALE—Four 8-in. Sugar Puff Waffle Irons and Frying Tank; with this equipment and $10 you can make an A-1 waffle outfit. I furnish receipts for making waffles; price, $7.00 $3.00 cash, balance C. O. D. Wm. LEONARD, 836 Massachusetts Ave., Indianapolis, Indiana.

HIGH-DIVING OUTFIT—Complete (pat), ready to set up and work in first-class condition; has reasonable offer refused. REX OTUMM, 308 Morton Court, Hammond, Indiana.

HINDOO ILLUSIONS, $12, good Zerapt, $10; lot of small Magic Apparatus, new and second-hand. Send stamp for bargain list. MYSTERO, THE MAGICIAN, 671 George Ave., Aurora, Illinois.

ILLUSIONS, BARGAINS—Levitations, Coffin Mystery, Kellar Cabinet, Modern Cabinet, Head Bending Cards, Trick Ropes, Alive, Blackout Escape Guild, Escapes. Lists of hundreds of bargains also in smaller Magic for stamp. BUNNINGER, 319 Jackson Ave., Bronx, New York City.

MECHANICAL SHOOTING GALLERY, 8x12 Motion, 3 Winchesters, 1 Remington 1906, or trade. What have you? J. SCHAEFFI, 1154 Madison St., Chicago.

NEW SCENERY HAS DOUBLED IN PRICE—We have hundreds of second-hand Fire Drops and House Fronts cheap; new work at bottom prices. BAILEY STUDIOS, Troy, New York.

NINE BALL GUM MACHINES and 500 Bells Gum, all 1917 Model, Mills Machines, $2.00; 6 Coin Weighing Scales, $20.00 each; 35 Iron Cartoon Vending Machines, 8,000 to 9,000 cartoons, 20 gross of Matches, $60.00; 1 Mills Machine, $5.00. EASTERN NOVELTY CO., Worcester, Mass.

POOLETTE!—Two games, cues and balls; money-getting; used one evening; good as new; $60 for one, $35 for both; cash with order. E. A. KEYMAN, 24 Sibley, Detroit, Michigan.

DRUMMER TO FEATURE—Must have and play bells, xylophone, etc.; state salary, three shows daily; no grind; permanent; salary, $25.00. H. CHASE, Palmer Theatre, Sherbrooke, Canada.

MEN WANTED—To make Toy Soldiers, Army, Navy, Infantry, Cavalry, Indians, Buffalo Bills, etc.; brass cast; one small order; business on large scale; enormous demand, greatest future in American manufacture; war stopped all importation; experience or tools not necessary; detailed and more than complete per hour, castingform count, $2.75 up, we buy these toys the whole year from January to December, paying good prices, booklet and information free. TOY SOLDIER MANUFACTURING CO., 39 Union Square, New York.

WANTED—Comedy Cyclist or Acrobat; exempt from draft. E. MELROSE, Billboard, Chicago.

WANTED—Smart young man to work chainmanes to crowdsville; must have experience with same and have good stage appearance; send photo, which will be returned, age and references. FRED D'ORTA, care Billboard, New York City.

WANTED—Piano Player; good, false and transposes and sightreads to acts. Must work 3 in a year's engagement; salary must be less, as you get it here every Monday, Show opens March 4. TRIBLEY DEVERE SHOW, Cameron, North Carolina.

WANTED—Two young ladies or gentlemen who can work in trapezoline act; state tricks can use do. BOX 147 Galveston, Texas.

WANTED LADY MUSICIANS—Cello and clarinet for girls' orchestra, must be good right reader; first engagement. Address MISS DORIOT, 1069 Broadway, Indianapolis, Indiana.

VIOLINIST (Orchestra Leader) WANTED—In first-class picture theatre; must play pictures right; by letter; big town; steady job year around; for right man GEM THEATRE, Temple, Texas.

Manuscripts, Sketches & Plays

1c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

SCRIPTS—Short cast Repertoire, Stock and Musical Tab.; less royalties. Write ROGERS PLAY COMPANY, 421 Merchants Bank Bldg., Indianapolis, Ind.

With the advent of the Summer season the question of securing attractions is a matter that concerns the Amusement Park officials, just what to engage is often a problem. The Billboard will help to get what you want. Perhaps you will find advertised an attraction or show that your desire in this number of The Billboard.

SCRIPTS—Musical Comedy, $2.00; Dramatic, $2.00; Dialogues, $1.00; list for stamp. DeVARNIE MANUSCRIPT CO., Room 311, 338 So. Dearborn St., Chicago, Illinois.

TABLOID MUSICAL COMEDY SCRIPTS FOR SALE—Acts written to order. Send stamp for catalogue. BARNES & EDWINS, 2417 Sycamore St., Terre Haute, Indiana.

TO LEASE ON LOW ROYALTY to amateurs and professionals, a dozen good plays, list free. ROBIN DUNBAR, The Lorch, South Bend, Indiana.

Miscellaneous for Sale

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FOR SALE—Large and small Automatic Bowling Alleys, money-makers for summer resorts and Amusement places. C. HOFMANN, 617 Fifth Ave., Brooklyn, New York.

TRICKS AND GREENBACKS—Big Magic Catalog, 5c; 20 Greenbacks, 10c. SILMAGICO, 11135 South Irving, Chicago.

TRICKS, Puzzles, Jokes, Magic Goods, Plays, Wigs, Mind Reading Acts, Sensational Escapes and Illusions. Large illustrated catalog free. OAKS MAGICAL CO., Dept. 653, Oshkosh, Wisconsin.

Musical Instruments

FOR SALE—SECOND-HAND.
3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FOR SALE—Saxophone, 6-octave, low pitch, Deagan make, packed in two Taylor Fibre Trunks, all in Brilliant condition, $200.00 each; Marimbaphone, 4 Octave, steel, Deagan, low pitch, in Fibre Trunk, A-1 condition, $75.00. Address G. M. BROWN, Mitchell, South Dakota.

FOR SALE—Ten Airdale Phonographs one with storage battery, one Gold Storage Battery, one Wagner Rectifier to charge battery, fine looking and good running order, $100. T. J. SULLIVAN, 113 12th St., Lockport, Illinois.

FOR SALE—York Double "E" Bass, silver plated, high and low pitch. CHESTER CENTER, 31 West Grand Ave., Chicago, Illinois.

LEARN HAWAIIAN STEEL GUITAR, Ukulele or Tenor Banjo Playing; complete Instructors, 50c each; easy, progressive and correct methods; Ukuleles, $4.00; free catalogue. QUINCKE, Majestic Theatre Bldg., Los Angeles, California.

FAIR CARL FISHER TIMPANI, 24 and 30 in., almost new, must sell at once. THEO. MORLER, Fremont, Nebraska.

USED BAND INSTRUMENTS BOUGHT, SOLD AND EXCHANGED—When in the market to buy or sell second hand instruments, write us. Send for latest Bargain Bulletin. SCHERER, 1579 Third Ave., New York.

Partners Wanted for Acts

(NO INVESTMENT)
1c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

LADIES that do Iron Jaw and Gymnast Work; state age, height and weight, etc. Address G. A. DOUGLAS, 812 East 3d St., Fairbury, Nebraska.

LADY SWIMMER OR DIVER—To join one act, Rubber Trouit and Mermaid; must possess good figure; will teach necessary details; salary $25.00 per week in start. Apply ARTHUR TROUIT, 207 West 38th St., New York City.

WANT a Partner with knee Bijoux; prefer one that does Punch; 2140 Marion, write COL. PHIL DeCOUPE, Salvisa, Ky. R. F. D. 1.

WANTED—Comedy Man for tumbling, cooling and return act, quick flyer, also tumbler in rebounding act and can do doubles, not to weigh over 160, height, 5 ft. 6. Mention who with before; one exempt from draft. Address J. A. B., care Billboard, New York City.

Printing Machinery & Supplies

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FOR SALE—Dexter Folder; Dexter Feeder; takes sheet 48x60 inches; folds four folds right angle folds and 6 folds signatures of 8, 16, 24 and 32 pages, will sell as a bargain as we have installed a large Hoe press with folder. THE BILLBOARD PUB. CO., 36-37 Opera Place, Cincinnati, Ohio.

Personal

3c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

LEARN HAWAIIAN STEEL GUITAR, Ukulele or Tenor Banjo Playing; complete Instructors, 50c each; easy, progressive and correct methods; Ukuleles, $4.00; free catalogue. QUINCKE, Majestic Theatre Bldg., Los Angeles, California.

B. W. MORLOCK is wanted to contact, Now for U. S. service; report at once. MRS. NANNIE STOCKEY.

BEIGOW-17—Dissolves and destroys offensive hair pools instantaneously. Set-3 address for particulars. BRIAN STORKE, Mechanic, Florida

Schools, Services, Instruction

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

HYPNOTISM—Learn this wonderful art; amuse others; heal disease; become popular. WILL PACKWA, 2210 W. 69th St., Chicago, Illinois.

LEARN MIND READING—My complete copyrighted set for 100 people covers 8 different "effects." only $5.00. Trial stamp for particulars to PROF. ZALANO, 400 E. Marshall St., Ithaca, N. Y.

LEARN HAWAIIAN STEEL GUITAR, Ukulele or Tenor Banjo Playing; complete instructions, 50c each; easy, progressive and correct methods. Ukuleles, $4.50, free catalogue. GUENCKE, Majestic Theatre Bldg., Los Angeles, California.

MME. MENZELI'S BALLET SCHOOL—All kinds of Dancing Acts originated for street, vaudeville or cabaret. MME. MENZELI, 22 East 16th St., New York. Telephone, 3334 Stuyvesant.

2d-Hand Show Prop. for Sale

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

BARGAINS IN USED MACHINES—Power's No. 3125 Edison Exhibition Model, $90; Mutoscope, $60; Power's No. 5, $65. These machines guaranteed first-class condition, all complete, ready to operate. LEAGUE THEATRE SUPPLY CO., 420 Market St., St. Louis, Missouri.

CANDY RACE TRACK—18 horses (Williams), good three years' believe, practically new; two nice wood Tickles, Electric Light Dome. Transit to carry entire; cost $185, sell $100 cash. Write or wire. F. O. BOX 230, Waco, Texas.

COMPLETE TENT AND CAMP OUTFIT—Cheap. P. O. BOX 245, Allentown, Pennsylvania.

ELECTRICAL STAGE EFFECTS—Clouds, ripples, snow, rain, cyclone, fire, waterfalls, waves, etc., are light and attractive attractions, spotlights, searchlights. 1 050 Wall Bunches. NEWTON, 813 West 125th St., New York.

FIBER TRUNKS—Used 28 inch, $6.00; 30-inch, $7.15; ready for hard traveling; send money order. CHAS. WILLIAMS, 2730 Park, St. Louis, Missouri.

FOR SALE—Best overhead Ocean Wave in the Unitedst Armless & Cabin make, booked 1916 with a show that has its own trains; for photos and particulars write, phone or wire J. A. KNIGHT, 4634 Main St., Joplin, Missouri.

FOR SALE—New Blickensderfer, or will exchange for Dye Scenery. SCOTT, 1004 West Cumberland, Philadelphia.

FOR SALE—Im ground of glaying game room, will offer for sale two large Peerless, male and female, for $100. Fortune Cabinet with Salt banner, $40; Lady's Prayer Pin with Rosary & Lock Mirroscope, $30. The Mirroscope alone cost $75. Or will trade the above for show property. C. M. NIXON, Manager Great White Way Shows, Columbus, Georgia.

WILL WALTERS ATTENTION!—Slick Wier Hitting (new), complete, $12.00. JOE FEAGANS, Petersburg, Illinois.

FOR SALE CHEAP OR TRADE—Large Green Flash Drop, Mystery Box Drop, Electric Candy Floss Machine, Lotsa Machine and Films. Want small Lamp Plant, Illusions and Musical Instrument. ZENORA'S TABLOID SHOW, 390 Jackson St., St. Paul, Minnesota.

FOR SALE—Merry-Go-Round, three-abreast; very good condition, fully equipped. J. LIND, care Billboard, Cincinnati, Ohio.

FOR SALE—Two 60-ft. Flat Cars, one Combination Freezer (complete ice plant in Carolina), other small, up top and sell. What have you? What do you want? CHICAGO SHOW SALES CO., 90 So. La Salle St., Suite 604, Chicago.

FOR SALE—Kleine Test, 16x24; Tent, 12x18; 10-in-1 Banners and Vare Spring Gaffs. E. PELTON, Versailles, Vermont.

FOR SALE—40-ft. Round Top, 30-ft. middle piece, side wall 8-ft. walls, all pole & complete, cost $1,000 in extra stage sizes as new, used one season. Cost Baker tents $250.00. Third dream, balance C. O. D. also 60, with 30-ft. middle piece, no walls, used 14 nights, $180.00. These are bargains, as time for dreamer. High Dive Dog and Ladder, $40.00. WM. KETROW, 1011 Sheridan St., Anderson, Indiana.

FOR SALE—One overhead Merry-Go-Round Outfit, all ready to run first-class shape, price $650.00. 30-ft. portable one Tank Machine, one engine, top or organ. 24 good horses, 48 rest in first-class shape. 48 ft. price $170.00; the new painted Doll Rock Air Ship Shooting Gallery, all complete, price $50.00. HARRY SMITH, Grain, Pennsylvania.

FOR SALE—Complete Tent Theatre Equipment, 80, with three 30s, dazz, scenery, piano, furniture, poles, seats, sold reserved and blues, complete $400, stored in Texas. LYNN BURNO, Columbia Theatre, Detroit, each Jan. 1; Broadway Theatre, Columbia, O., week following.

FOR SALE—$600 buys 20th Century Merry-Go-Round, good Green, Lovers' Tub. CLARENCE KRAUSE, Burlington, Iowa.

MANGELS DANCERS, complete, $150.00, cost $2,000; 20x30 Khaki Tent, complete, with 10-ft. side walls, poles and stakes, nearly new, $150.00; 16x10 Khaki Tent, with A-1 frame, used two weeks, $75.00; 1917 Big 20 Wheel A-1 condition, 10 seats, $1,500.00; Fat marine, $1,000; 20-ft. Pretzel Can, steel platform, steel wheels, 6-wheel truck, large office, Miss Salomon, shows 24 Pullman section, 30-ft. baggage space, large, wide doors, all windows screened, electric lights, A-1 condition, M. C. H. inspection guaranteed, price, $2,200.00. P. O. BOX 66, Little Rock, Ark.

ONE 30x70 TENT, 2 D mill drill, 3 hole vises, well tools and in A-1 condition, 1 ea. mill drill wall poles and stakes complete, $125.00; 112 reels of good Film at $2.50 reel; one Twelve Wagon, $20.00; one Pocket Cornet in Cornet, good as new, $40.00; one Pocket Piccolo Machine $10.00; one 12x14 Cook Tent, $14.00. EDWIN H. CAPPS, Hunnewell, Kansas.

OPERA AND FOLDING CHAIRS—New and second-hand, always on hand for prompt shipment. Veneer Folding, 20c each up. Folding Chairs, 50c each and upholstered Chairs, $1.65 each up, all chairs crated for rail or steamer shipment. ATLAS SEATING COMPANY, 19 East 42d St., New York City.

RICTON'S BIG OUTFIT NOT SOLD YET—Bargainer for $100.00 gets it. For particulars, what you get, etc., read For Sale column of Billboard last issue. Box all in part. RICTON, route in Manchester.

SCENERY—News been used; Landscape, 24x30, netted 1st Drop, Leg Drop, cost $450, will sell for $200 while retiring from business. FARM, 1004 Arlington Ave., Anacostia Station, Station Branch, N. Y.

SMALL GALLERY, 8 ft. square, largest, 20 feet and one room, $15.00; Peerless Player Piano, good condition, $50.00; Edison Top, 1-ft. Side frame, new, $35.00; one MIDG Brownie, 3c play, never used, $25.00; 10-gallon Tank and four Akron Lights, 20 ft. of Wire, $20.00. GEO. MILLER, 215 Washington St., Washington, Illinois.

STANDARD SIZE INTERIOR LOG CABIN SET, complete, 8 Wings (Back Cloth), Rock-Bottom Fireplace, Mantle, Drop, $2.00, with 14x28 scrimmed corner, one Rocker and small crain into which whole set folds, all of the above painted in selling and disgraceful, used for motion picture novelty act for rehearsals only, entire set in excellent condition. Also 8 ft. Circle Light, 12 Sockets and 20-foot Cable will sacrifice. For particulars write A. L. KREITLER, 215 Pentagon Bldg., Minneapolis, Minnesota.

THE FOLLOWING SCENERY is in A-1 condition, worth five times what I'm asking, all drop down Hotel Interior, one leg drop, one cut drop, one back drop, size 22x32 ft., $35; one Street Scene, with practical swinging doors, size 30x40 ft., crated, $15.00; one Garden Drop, 20x40 ft., $10.00; Sky Drop, with moon and moon box, $10.00. The following can be used for carnival tents or Mazes: Minstrel Scene, $20.00, red cloth Drop, 20x30 ft., $10.00; Oil Palmetto Panorama of Bamboos, 7x35 ft. Send one half deposit, balance collect, subject to full examination. CLIFFORD LINDLEY, 1431 Broadway, New York.

TWENTIETH CENTURY MERRY-GO-ROUND AND CONSERVATORY FERRIS WHEEL for sale at once. Price $1 sold at once. Address LOND, 3606 Calhoun, Fort Wayne, Indiana.

LEARN HAWAIIAN STEEL GUITAR, Ukulele or Tenor Banjo Playing; complete instructions, 50c each; easy, progressive and correct methods; Ukuleles, $4.00; free catalogue. GUENCKE, Majestic Theatre Bldg., Los Angeles, California.

THE SONG BEAUTIFUL, If I Only Knew, Day of Mine, a song that speaks of mother love as no other song ever had; Only a Dream, a poem that is a gem; The Kaiser's Finish, rich and hot stuff. Send 25c to SUCCESS MUSIC CO., Akron, O., and get the best value you ever received for your money.

"YOU'VE GONE TOO FAR WITH UNCLE SAM"—The latest patriotic marching song a splendid marching tune, full of pep and patriotism. The trade supplied. Professional copies upon request with recent programme. Price of words and music 25c, postpaid. HOPEWELL PUBLISHING COMPANY, Box 938, Hopewell, Virginia.

Theatrical Printing

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

500 BOND LETTERHEADS—Printed, $1.00, postpaid; U. S. only; sample. W. KINNIER, Box 200, Brooklyn, New York.

CURTISS, Baldwin, Ohio.

DATE PRINTING—100 Dates, 1x21, printed in 20c; dat, nickle, 50c, 5 sets or more, 40c set, postpaid. G. E. THOMAS, Monessen, Pennsylvania.

100 LINEN CARDS, 25c. HANKIE DEAN, 4530 Worth St., Dallas, Texas.

GIFT SPECIAL $2.00 COMBINATION INCLUDES: 250 Bond Letterheads (printed in two colors) 250 Envelopes and 100 Cards; sent prepaid, cash now free, samples for postage stamps. THE COLONY PRESS, 108 E. 47th St., Chicago.

About This Season's New York Successful Productions

WHY MARRY

Why Marry has duplicated its Chicago success in New York. This comedy, which Rol Cooper Megrue persuaded the novelist, Jesse Lynch Williams to write, much against his will, and then literally sandbagged Selwyn & Company into producing after a dozen other producers had turned it down, is an anomaly.

It is styled a comedy, and it is, but it is also a long, somewhat verbose, damnear tiresome disquisition on marriage and divorce, which almost exhausts the subject.

While it does not preach or point a moral or reach any particular conclusion, it is a talkfest from beginning to end, and one that leaves the audience confused, unedified, bewildered and more or less disconcerted. Yet it nevertheless contrives to entertain admirably and send everyone away boosting for it.

Only in one or two instances are the lines in the least bit daring. Otherwise the play is as clean as a newly sterilized surgical instrument. There is not a hearty laugh in it, and the comedy, the simple, is so refined, light and fleeting that a smiling approval is the best (with, perhaps, three exceptions) that it wins.

And yet the public takes to it like pigs to buttermilk.

Why Marry is making many a critic and "Wise Sit" scratch his head. It has never occurred to any of them to give the credit, or a large meed of it, to the cast.

Why not?

There is no one else to give it to.

While Nat Goodwin, in, as one reviewer who had not seen him in fifteen years observed, in a flecked tones, "a little, toddling old man," he is also a great and remarkable actor. Shelly Hull never was seen to better advantage, and as still such a long, long time before we see better work than that of Ernest Lowford and Ernest Breeze, both in exceedingly difficult roles, Breeze's being especially so. Estelle Winwood, Beatrice Beckley and Lotus Robb deserve the highest and most unstinted praise. Their acting is well-nigh flawless.

The staging by Rol Cooper Megrue is capably and cleverly done.

A, or rather the, scene by Jos. Physioe is admirable, and the lighting effects devised by Mr. Megrue and Arthur Ebbetts are both novel and ingenious.—WATCHE.

THE CYCLE FLYER, new sensational riding device for 1916. Write for illustrations, several Dreamlands Outfits, complete, high class Rides, two complete Light Plants, two Mutoscope Shows, Invasion of Belgium, Mechanical Show, Film Circus, Mutoscope Theater, Brides and Bee Ball Alleys, 7-ft Outfit, Silk Stocking Girls, African Slide Illusions, Wheels and Spindles, Mummified Man other Fit Attractions, Live Animals and Ostriches Used Side-Show and Illusion Banners. Other Special Banners, one for spring, expert artists; Serpentine and Pose Wardrobe and Glitter, Carnival and Concession Goods of all kinds. Tents for all purposes, Marquees and Side Wall, Box Mystery, Trickle Down Rigging, Block and Tight Wire and Horizontal Bar Rigging, Used Scenery and new to order. Wardrobe Band Uniforms, Well as Organs, Pianos, Uke Tents, Swiss Bell Bells, Drums and Traps, Cannons, good 60 inch Prof. Trunks at $5.00, always in proposition, new Prof. Trunks. Anything in the Show Business; we save it or you get it. Largest dealers in second Show Property in America. Sell on your goods and write us your wants. WESTERN SHOW PROPERTIES CO., 818 Delaware St., Kansas City, Missouri.

VENTRILOQUIST, MARIONETTES and Punch and Judy Figures, Parlor Tricks Silent Articles. ROBERT MARLETTE, 2230 Washington Blvd., Chicago, Ill.

Songs and Music

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

AGENTS AND SINGERS WANTED—To sell the Lewis Musical Mixture. 40 different sounds, single copy, by mailed, 15c; six free copies. NATHAN LEWIS, 152 East 80th St., New York.

FOUR ORCHESTRATIONS, 50c postpaid; 11 parts and piano; all late music, no restrictions; play where you please. Five-Two One Step, clever ragtime. MONARCH MUSIC PUBLISHERS, 36 W. Randolph St., Chicago.

SEND ME YOUR PHOTO—I will make you 50 or 100-line cut, 2x3, 60c; 3x4, 75c; 4x5, $1.25. For information send postage. COZAT ENGRAVING HOUSE, Danville, Illinois.

SHOW PRINTING—Anything up to 24x36 inches, 111 RD. of Sheepskin, in lots. Catalog, 5c; samples, 10c.

Typewriters for Sale

10 PER WORD. CASH WITH COPY
No adv. accepted for less than 25c.

BLICKENSDERFERS—Like new, $10.00, cases included, Corona, Underwoods, etc.; bargains, shipped on approval, guaranteed. EDWARD LAZELLE, 518 North Clark, Chicago, Illinois.

Used Costumes for Sale

10 PER WORD. CASH WITH COPY
No adv. accepted for less than 25c.

CHORUS WARDROBE, remade and remodeled, A-1 condition; you can order to sets of twos, four, six or eight, eight green and black, knee length Dresses, $3 each; eight pink and green satine ankle length Dresses, $2.50 each; five ankle length Evening Dresses, good material, very pretty, $3 each; eight satin and silk Novelty Costumes, up in date, $4 each; eight black and yellow satine ankle length Dresses, $3.50 each; six pink lace length Dresses, trimmed with velvet, gold braid and rhinestones, $4 each; ten Minstrel Suits for men, colonial style, made of velvet, silk and satin, a bargain for 50 each; Men's Military Comedy Suits, $1.50. Also have other Chorus Wardrobe, Scenery and Trunks. What do you need? Costumes made to order reasonable. When ordering send deposit. Goods shipped C. O. D., subject to examination. CLIFFORD LINDLEY, 1431 Broadway, New York.

In Answering Classified Ads, Please Mention The Billboard.

FOR SALE—Brass Cuff, new, only worn a few times, 1911 model, $60 cash, would cost $75 now, cost $2, pants $1, can be altered. $20 takes it. $10 with order, balance C. O. D. Insure for selling, money collected to U. S. service. GEORGE K. NORIS, Pendleton, O.

SLIGHTLY USED Dressing Gowns, Stage, Street Gowns, Fur Sets, Bedroom Scenes, Blackout Cloths. S. E. BARNETT, 503 N. State St., Chicago, Illinois.

Wanted Partner

(CAPITAL INVESTMENT)
10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

GOOD BOOKKEEPER—One who can take dictation and use typewriter, to become part owner and private secretary to manager of small circus, who can sell their own wagons, animals and show properties; must invest $3,000. Salary, $30 per week. Large returns on investment. Best of references required and given. P. O. BOX 96, Little Rock, Ark.

PARTNER WANTED with $4,000 for a Traveling show, advisor will invest same amount. Apply P. O. Box 1412, Montreal, Canada.

WANTED PARTNER—With about $800.00, for the biggest and quickest money making proposition to the country today, like entirely new attraction right from the brothers, but demand 10 days notoriety from every theatre in the United States, act quick; write or wire VINCENT QUINN, Minot, N. D.; after Jan. 20, West Hotel, Minneapolis.

Wanted To Buy

(ANYTHING)
10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

A BANDMASTER'S UNIFORM AND CAP, suitable for vaudeville act; white preferred, size 38. CLAYTON, 3974 W. 25th St., Cleveland, Ohio.

AM ON THE MARKET for Sizes of all kinds of large gazettes, Trys and Novelties for Prize Packages. Flash and Used Celebration Goods will pay real cash, send samples and lowest with price. UNIVERSAL THEATRES CONCESSION CO., Orpheum Theatre Bldg., Seattle, Washington.

ANYTHING PERTAINING TO OR USED IN THE SHOW BUSINESS—For prices and satisfied customers mail us and build our business. If you have anything to sell write us. WESTERN SHOW PROPERTIES CO., 818 Delaware St., Kansas City, Missouri.

FIRST-CLASS ILLUSIONS—Gaiatea, Tunnara or other good novelties for alone show no junk wanted. Also Colored Pitch Curtains. BRAHAM, 164 Pine, Long Beach, California.

LOW PITCH Eb BOEHM SYSTEM, ONE-PIECE CLARINET. H. M. PEELE, Lyric Theatre, Huntington, West Virginia.

WANT TO BUY Eb Baritone Tuba, in first-class condition; must be cheap. BEN WILKES, Opp. Ala.

WANTED TO BUY IN CANADA—Boss Ball Alleys; in good shape; 20x40 Tents. EMERSON BENTLAND, Brantford, Ontario.

WANTED—One Evans Cut Back, or not the same style, one small organ for front of Penny Arcade, also would like to get some new games suitable for Penny Arcade. White DREAMLAND ARCADE, Winnipeg, Manitoba.

WANTED TO BUY—Genuine Diamonds for cash; give description. E. F. SCHOCH, New Philadelphia, Ohio.

WANTED TO BUY—A French Orophone. AUG. C. ROTH, 623 So. Prince St., Lancaster, Pennsylvania.

WANTED TO BUY—One or less white Horse; weight about 800 lbs., full particulars. JAMES DE CARON, care Billboard, New York City.

WANTED TO BUY—Set of Swings, small, Ball Rolling Device, Unpriced, Penny Machines, Penny Picture Machines. HARRY SMITH, Grain, Pa.

WANTED TO BUY—Show Stuff of all kinds free storage. What have you? CHICAGO SHOW SALES CO., 90 So. La Salle St., Suite 604, Chicago.

MOVING PICTURE DEPARTMENT

Calcium Lights

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FOR BEST RESULTS use the screen at the lowest cost of maintenance use the Oxy Hydro-Cet or the Oxy Acetylene method of producing light. Costs less than 30c per hour. No expensive chemicals required. Best grade of Limes and Tantle always on hand. Write for circulars. S. A. BLESS, 307 Third Ave., Peoria, Illinois.

PERFECTO CALCIUM LIGHT—Only weighs 10 lbs., complete; most convenient for traveling and stationary exhibitions; special prices on Drums, Ether and Limes, Mantle and Holders. Write for free pamphlet. CAP TAIL MERCHANDISE CO., 522 S. Dearborn St., Chicago.

Exchange or Swap

10 PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

FILM WANTED—I have several Watches, well known makes fit gold filled cases, brand new, which I will trade for film. Let me know what you have. WM. OHR 538 So. Dearborn St., Chicago.

TO SWAP—Mystery of Richmond Castle, 6 reels, as good as new, with paper will give $70 extra for Mutoscope 5-reel feature; must be A-1 in every way. PENYSPE VALLEY FEATURE FILM CO., Rochester, New York.

WILL EXCHANGE Motion Picture Machine with Fonograms for Motorcycle. BERNARD ZEMKOSKY, 225 Ave. F, Bayonne, New Jersey.

(Continued on page 50)

Films for Sale—Second-Hand

5c PER WORD CASH WITH COPY.
No adv. accepted for less than 25c.

24 REELS—Westerns, comedies, dramas, weeklies, Uncle Tomas Cabins, Ten Nights, Rip Van Winkle, fine condition. E. C. HARWOLD, Bellevue, Ohio.

ALL WESTERN FEATURES—Last Ghost Dance, 3 reels, $15.00; Mother Instinct, 3 reels, $15.00; Mystery Pine Creek Camp, 3 reels, $15.00. Sam Wolf's Deed, 3 reels, $15.00; Outlaw's Romance, 3 reels, $12.00, and many others, with posters, cheap, good condition. CAPITAL FILM SERVICE, 511 E St., Washington, District of Columbia.

AN IVAN PRODUCTION featuring Christine Mayo in "A Master's Confession." 5 reels, 60 lbs. $5 in and 70 lbs. a big money maker for a live one, only $60.00. CONSOLIDATED FILM SERVICE, Columbia Bldg., Cleveland, Ohio.

ANTICIPATING PROMPT CALL TO GEAR, can offer for sale the 6-reel Western Feature, "The California Outlaws," featuring the noted Noffo and Estella Allen, most desperate criminals since the James Boys of Missouri; two beautiful oil paintings, magnificent size, one 12-sheet oil painting, and two 1-sheets, $70.00 cash. M. WARNER, 4217 East Evans Ave., St. Louis, Missouri.

A REAL BARGAIN—Seeing South America with Colonel Roosevelt, 4 reels $37.50 excellent condition, allow rewind examination; send $7.00 deposit. FRED SHANT, 3608 W. 15th St., Chicago.

ARE YOU IN THE MARKET for Keystone Comedies and Bart'el? Write to W. M. JOHNSON, care Peerless Film Co., 218 Seneca, Seattle.

CHAPLINS—Anti-Mut, Mix-Up, 4 reels each, $30.00 both; four Mary Pickford reels, singles, $15.00 all, packets 60 all, subject examination, send 10$ to LYONS, 1229 Vine St., Philadelphia, Pennsylvania.

CLEOPATRA, 8 reels, featuring Helen Gardner, the biggest clean up ever offered. Cleopatra is 1918 most talked of character in history today. First $200 takes it, letter wire. EXCLUSIVE FEATURES, 216 Columbia Bldg., Cleveland, Ohio.

COMEDY AND WESTERN SINGLE REELS FOR SALE—With original one and three-sheet posters, also two-reelers. GORDON CO., 60 Gladwold St., Detroit, Michigan.

FOR SALE, MOVING PICTURES—Three-reel Scenery, Painting, Beasts, also have two Dewees Gas Plants. We buy and sell. Write for list. CHICAGO SHOW SALES CO., 25 South La Salle, Suite 634, Chicago.

FOR SALE—"Two Nights in a Bar Room," 5 reels, $18, including $50 posters, perfect condition. BILLS FILM BROKERS, Consumers Bldg., Chicago.

FOR SALE OR EXCHANGE—18 reels Films, Air Rifle, Shooting Gallery, Slot Machines. HARRY SMITH, Gratz, Pennsylvania.

FOR SALE—"House of Bondage," 5 reels. F. JEWELL, Grand Opera House, Terre Haute, Ind.

CLARA KIMBALL YOUNG, in Her Mistake, 3-reeler, 6c, in and 1c, first $30.00 takes it. THE CONSOLIDATED FILM SERVICE, Columbia Bldg., Cleveland, Ohio.

FOR SALE—Charlie Chaplin in The Heart Thief, in 2 reels, in good condition and has some advertising matter; will sell for $18.00 and allow 5c D. rebate in examination on receipt of deposit of $5.00 to guarantee express charges. A. M. GRAHAM, 24 Potter Bldg., Birmingham, Alabama.

FOR SALE—Two single Chaplin Keystones: A Gentleman of Nerve and The Masquerader, full reels, perfect condition, best chaps, $25.00 each, cash with order; condition absolutely guaranteed. WM. GIER, 538 So. Dearborn St., Chicago.

FOR SALE—A good line of features, such as Round-Up, Buffalo Bill, Pawnee Play, The Nights in a Bar Room, and many others, with posters free of charge. A lot of Religious, Scenic and Religious Film, also a big line of Keystone and Single Reels. Write for list today. GENERAL FILM BROKERS, 112 No. La Salle St., Chicago, Illinois.

FOR SALE—Kangaroo, 5 reels, $25.00; What Happened to Jones, 5 reels, $25.00, comedy, with Fred Mace; Aviator Spy, Brass Bottle, Outlaw Reformed, War Correspondent, 4-reelers, plenty of paper, 6c, 3c, 1c. $25.00 each; Life of Blake, Light of the Star, Devil's Eye, Her Brother's Pard, The Sparrow, 3-reelers, good paper on all, $20.00 each; Elsie's Fairy Princess, Silver Bell, Healer of Minds, Glory of Clementina, 2-reelers, plenty of paper, $15.00 each; In Sunny South, single reel, Mary Pickford, $10.00. All the above shipped subject to rewind examination, deposit or guaranteed charges required. MORTON SALES CO., Morton Bldg., Chicago.

FOR SALE—Seven reels of Model Battle Case, great Russian drama, now in the opportunate time for this picture; great paper 6c, 3c and 1c will clean up; just the picture for roadshow; consists of film like new, make me your new offer over $70.00, new subject to rewind for proper amount of deposit. J. C. KELLY, Room 702, 538 So. Dearborn St., Chicago.

FILMS, $1 REEL UP—Sensational Features, stamp for list. BOX 253, Tampa, Florida.

FEATURE FILMS FOR SALE CHEAP—Checkers, 5 reels, good paper, price only $35.00; Chimes, 5 reels, $30.00, good paper and lots of it, for Tuesday Matinee, 5 reels, with lots of paper, only $30.00; Pretty, 5 reels and posters, $35.00; Three Weeks, a great picture in 5 reels, $45.00, with lots of paper; state any C. O. D. upon receipt of deposit and allow examination. H. WOLF, 111 North La Salle St., Chicago.

FOR SALE—Several hundred good Reels, with paper, $2.00 to $5.00 an reel; Song Slides, with music, 75c per set. CRESCENT CITY FILM EXCHANGE, New Orleans, Louisiana.

GREAT THREE-REEL COMIC FEATURE MONEY-GETTER—For road showmen; new perfect paper and photos; sell cheap. B. BARLE, General Delivery, Cortlandt, New York.

HAGENBECK WALLACE CIRCUS PICTURES—Direct current Dewees, 30 amp., 60 volts; Ford attachment for running same; cheap. C. VILES, Vinton, Iowa.

HAVE SOME GOOD SINGLE AND TWO-REELERS, without paper, that I will sell cheap; comedy and dramas. J. C. KELLY, Room 702, 538 So. Dearborn St., Chicago.

STREETS OF NEW YORK, 4 reels, with plenty of posters, wonderful six-sheet, showing a big fire scene; a bargain at $40.00. THE CONSOLIDATED FILM SERVICE, Columbia Bldg., Cleveland, Ohio.

MARION LEONARD in Light Dancer, 5 reels, perfect condition, very sensational; a flaming percentage picture; will satisfy; list at 15 and 20c; very dandy paper, 60, 30, 15, two sheets and 6 each, also large 1 sheets, this is real juicy; the price is $125.00 will take part trade in deal. What have you? Will send subject to rewind examination on receipt of $5.00 deposit. Call, write, phone or wire. WM. GIER, 538 So. Dearborn St., Chicago, Illinois.

MARY PICKFORD SINGLE REELS FOR SALE—With one and three-sheet posters. GORDON CO., 60 Grinwold St., Detroit, Michigan.

ONE, TWO, AND THREE REEL FEATURES, $1.00 per reel and up. CAPITAL FILM SERVICE, 511 E. St., N. W., Washington, District of Columbia.

SECOND-HAND FILM, $2.50 a reel; write for list. LYRIC FILM & SUPPLY CO., Terre Haute, Indiana.

SEVERAL FINE FEATURES AT BARGAIN PRICES—I want to sell the lot at once. Tell of Mormon, 4 reels, $12.00, Fight for the Divine Black Diamond, 5 reels, $19.00, Underworld of Paris, 3 reels, $20.00; Life's Dumbie, 3 reels, $15.00, In the Tents of the Devil, 3 reels, $15.00, Master for the People, 4 reels, $13.00, Devil's Eye, very sensational, 3 reels, $13.00, Imposter of Poker, 3 reels, $15.00, Through Fire to Fame, 3 reels, $15.00, Rex Comedetter, very sensational, 3 reels, $20.00, Great Automobile Derby, 2 reels, $20.00 like new. Slope of Mexico, 3 reels, $15.00, Buried Alive, 3 reels, $15.00, Cry of the Children, 2 reels, $12.00, Art and Innocence 2 reels, $10.00, Lost Memory 2 reels, $10.00, Love's Revenge, 3 reels, $15.00, Helen Redmond, 3 reels, $18.00; Slope of Calais Fumes, 2 reels, $10.00, 3 single reels of Mary Pickford $7.50 each, Wheels of Destiny, 3 reels, Western $15.00, Barrier of Blood, 3 reels, Western, $15.00, Shadows of the Past, 3 reels, Western $15.00 all with any of these features if express charges are guaranteed subject to rewind examination. G. PEARLMAN, 523 S. Dearborn St., Chicago.

WAR FEATURE OF SIXE REELS—"Guardian Old Glory." CHAS. B. TROWBRIDGE, Middletown, Ohio.

EDISON'S EXHIBITION MACHINE AND MODEL B GAS slightly used, half price. H. G. HAMILTON, WACO Falls, Texas.

ENGINEER WYNDHAM will dispose of his National Lecture Outfit: Slides, Machines, Films, Cuts, Screens, Books, Travel and fortune for right party or little expense. WYNDHAM, 8 Fairchild Place, New York.

FOR SALE—One Lubin Picture Machine, $15.00; 4 Slots, $5.00; 5 sets of Song Slides, $5.00. LEWIS KIGGINS, Chillicothe, Iowa.

FOR SALE—Moving Picture Camera and Tripod; bargain. S. L. Billboard, Chicago.

FOR SALE—Three Pancheron Twin Arc Lamps, 20 K. W. K., like new, $35 each. L. M., Billboard, Chicago.

FOR SALE—One Power's 6 B Machine, complete, with all lenses, rheostat and motor drive; also 6 reels of film, for quick sale, $650.00 for the lot, will ship C. O. D. subject to examination on receipt of $10.00 deposit to guarantee express charges. QUEEN FEATURE SERVICE, Birmingham, Alabama.

FOR SALE—Opera Chairs, two Simplex Machines, one Berthiez, two Compensators, Power's 6A Machines, complete, $127.00; Motiograph Machine, $18.00; Powers 6 Machines, $45.00; Standard Machine, $60.00; Motiograph, 1916, $135.00; Screens Lenses, Slide Machine Heads. THEATRE SUPPLIES EXCHANGE, 118 North La Salle St., Chicago.

GOOD EDISON MACHINES, complete to run, $35.00 up; others in proportion; Features and Single Reels cheap, new Film Rental Department just opened, write for attractive proposition. Sprocket, Screens, Rectifiers, Compensators, Portable Asbestos Booths, Gas Making Outfits, everything for theater and road. WESTERN SUPPLY PROPERTIES CO., 818 Delaware St., Kansas City, Missouri.

I WANT TO BUY good Bus-reelers; state what you have and condition of film, with price wanted. J. C. KELLY, Room 702, 538 So. Dearborn St., Chicago.

I WILL BUY 3-reel Lubin, The Convict King; 2-reel Majestic, The High Binders; 2-reel Biliano, Honor's Odyssey; 4-reel Imp, Conscience. GEORGE CANFIELD, 641 Jefferson Ave., Brooklyn, New York.

WANTED—A 3 or 4-reel Picture of the war, with plenty of action in the picture, must be cheap and in junk. J. H. WARREN, 661 Mainford Court, Kansas City, Missouri.

WANTED FILMS—In you in six-reels on up; must be in good condition with paper. AMERICAN EXHIBITORS' BOOKING OFFICE, 218 No. Grand Ave., St. Louis, Missouri.

WANTED TO BUY OR RENT Second-Hand Films; long serials preferred. Address, stating prices, etc., AMUSE & THEATRE, Belize, British Honduras.

WANTED—Reel of present war in Europe; must be cheap. WYNDHAM, 8 Fairchild Place, New York.

WANTED—"The Black Envelope," 6 reels; "The Colonel's Game," 7 reels, in good condition and with paper. FORTOUL HYMAN COMPANY, Park Row Building, New York.

WANTED—Features, Comedies, Westerns and Educationals; must be in first-class condition, with plenty of copper, can use two reels, full description with prices first letter. WM. JOHNS, President Bank, Cincinnati, Ohio.

WE WANT TO BUY "Uncle Tom's Cabin," in 5-or reels, in good condition, give full particulars when writing. THE LEAGUE FILM SERVICE, 304 Penn Ave., Pittsburgh, Pennsylvania.

About This Season's New York Successful Productions

THE NAUGHTY WIFE

There is nothing naughty about The Naughty Wife, its title to the contrary notwithstanding. While some of the situations threaten to become so, they never do. On the contrary, the proprietors are observed most circumspectly.

It is garest farce—that is to say, plausibility, probability, likelihood and consistency are thrown to the winds, but for all that it has a story and an uncommonly good one for a farce.

The fun is ample in the first act, plentiful in the second, and lavishly, riotously superabundant in the third.

Fred Jackson, the author, and Edgar Selwyn, who staged it, are, to all appearances, equally responsible for its success and entitled to credit therefore at 50-50.

Charles Cherry, as Hilary Farrington, a novelist, and on utterly impossible and inconceivable husband, nevertheless proves himself a rattling good farceur, and Francis Byrne in capital as a blundering and sadly unfortunate Don Juan—a rather cameling role, by the way, and one which calls for considerable ability. J. Harry Irvine has little or no opportunity, but he does what he has to do so exceedingly well that one longs to see what he could do with a better opportunity. Charles Harbury also barely has a chance to show that he, too, is a thoroly capable actor.

Lucile Watson shines resplendently as Nora Gail, a widow, and Violet Heming, in the title role, meets every requirement, but overdoes the mugging thing—dangerously at times.

The scenes by Jos. Physioe are seemly and unobstructive and yet exceedingly well done.

Good farce is scarce this season, and Selwyn & Company deserve the gratitude of the public for The Naughty Wife, but as the public is testifying to its appreciation—substantially—at the box office that point need not be dwelt upon at length.—WATCHE.

Picture Theater For Sale

5c PER WORD CASH WITH COPY.
No adv. accepted for less than 25c.

FOR SALE—Only Picture Show in good town of 1,000, owner teacher in high school, can not devote time; will sell reasonable. Address Box 314, Swayzee, Ind.

Second-hand Films for Rent

5c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

EXCHANGES—Liven up your business, put in new subjects; we will rent you money-getting Film, with paper, in any quantity, at 50c per reel per week. A-18, care Billboard, Chicago.

2d-Hand M. P. Access. for Sale

5c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

$125.00 TAKES 60-in. Ventilating Fan, with belt, and 5-h. p. 220-volt, 60-cycle Motor; this outfit is just like new; cost new $300.00. H. D. THEATRE SUPPLY HOUSE, 711 South Kedzie Ave., Chicago, Ill.

BARGAINS IN USED MACHINES—Power's 6A, $125.00; Edison Exhibition Model, $60.00; Motiograph, $60.00, Power's No. 5 $40.00. Three machines guaranteed first-class condition, all complete, ready to operate. LEADER THEATRE SUPPLY CO., 410 Market St., St. Louis, Missouri.

MOVING PICTURE MACHINES, $10.00 up. Gas Outfits, etc.; Power's 6A cheap; lists, stamp. FRED L. SMITH, Amsterdam, New York.

POWER'S 6, complete, $80.00; two 3 pin Brunswick Alleys, most $200.00 each, sell $50.00 each; one 12 ft. Motor Boat, complete, $100.00. D. C. Motor, with control, regular 6A. L. L. WESTERLAND, Almont, Michigan.

ROAD OUTFIT, A BARGAIN—Edison Exhibition Machine, with Lenses, Condensers, Electric Lamp, Lock Magazines, Take Up, Rewind, Stand, one logo, 50 reels of Films, 8 Song Sets with music, 60 slides Around the World, with Lecture, and Stereo Price, $65. Examination allowed. Send $10 deposit to cover express charges, balance C. O. D. CARON EXCELSIOR SUPPLY CO., Lansing, Minnesota.

SLIGHTLY USED POWER'S 6A MACHINE, complete, ready to operate. UNITED THEATRE EQUIPMENT CO., 422 Market St., St. Louis, Missouri.

SECOND-HAND MOVING PICTURE MACHINES, all standard makes. Set of 65 machines, rebuilt and guaranteed, price from $20.00 up. One Ft. Wayne, Commercial, $27.50. Opera Chairs, 75c. Write for list of Second-Hand Show Material. LYRIC FILM & SUPPLY CO., Terre Haute, Indiana.

State Rights for Sale

5c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

CAN OFFER for immediate delivery, with one print of some reels, the patriotic war drama, "A Slacker's Heart," now playing the leading theatres of the World, featuring the celebrated film, Edward Arnold; make me an offer. ROBERT B. DICKSON, 2431 Olive Street, St. Louis, Missouri.

Wanted To Buy

5c PER WORD. CASH WITH COPY.
No adv. accepted for less than 25c.

I BUY AND SELL FILM—What have you to sell? What do you want to buy? Sly living exclusive in your field letter will save time for us both. WM. GIER, 538 So. Dearborn St., Chicago, Illinois.

I WANT TO BUY good Bus-reelers; state what you have and condition of film, with price wanted. J. C. KELLY, Room 702, 538 So. Dearborn St., Chicago.

I WILL BUY 3-reel Lubin, The Convict King; 2-reel Majestic, The High Binders; 2-reel Biliano, Honor's Odyssey; 4-reel Imp, Conscience. GEORGE CANFIELD, 641 Jefferson Ave., Brooklyn, New York.

WANTED—A 3 or 4-reel Picture of the war, with plenty of action in the picture, must be cheap and in junk. J. H. WARREN, 661 Mainford Court, Kansas City, Missouri.

WANTED FILMS—In you in six-reels on up; must be in good condition with paper. AMERICAN EXHIBITORS' BOOKING OFFICE, 218 No. Grand Ave., St. Louis, Missouri.

WANTED TO BUY OR RENT Second-Hand Films; long serials preferred. Address, stating prices, etc., AMUSE & THEATRE, Belize, British Honduras.

WANTED—Reel of present war in Europe; must be cheap. WYNDHAM, 8 Fairchild Place, New York.

WANTED—"The Black Envelope," 6 reels; "The Colonel's Game," 7 reels, in good condition and with paper. FORTOUL HYMAN COMPANY, Park Row Building, New York.

WANTED—Features, Comedies, Westerns and Educationals; must be in first-class condition, with plenty of copper, can use two reels, full description with prices first letter. WM. JOHNS, President Bank, Cincinnati, Ohio.

WE WANT TO BUY "Uncle Tom's Cabin," in 5-or reels, in good condition, give full particulars when writing. THE LEAGUE FILM SERVICE, 304 Penn Ave., Pittsburgh, Pennsylvania.

FREE AT LIBERTY
OR
WANT SITUATION ADVERTISEMENTS

NOT TO EXCEED 25 WORDS

NO FOR SALE, NO HELP WANTED ADS INSERTED HERE.

CONDITIONS

Advertisements of an acceptable nature will be inserted without charge in the Classified Columns. Open to any person connected or identified with the show business. If answers are not satisfactory the first time we invite as many insertions as are necessary to gains you. These columns are for the benefit of the unemployed and we do not want and do not that you use insertion as an excuse for using the columns more than once.

NO FREE STANDING ADS ACCEPTED. COPY MUST BE FURNISHED EACH WEEK. NO FREE FUTURE TIME WANTED ADS.

You must be ready to join at once. Write your ad on separate sheet of paper. Forms close Thursday, 5 p. m., for insertion in the following issue.

NOTICE—Letters directed to initials ONLY are sent out only through the post office. If initials are used the letter should be addressed in care of paper, firm or post office box.

THE BILLBOARD PUB. CO.,
25 Opera Place, Cincinnati, Ohio.

Acrobats

At Liberty Advertisements, 25 words, free of charge.

ACROBAT—Would like to join reliable act; do top mounting, head stand, wire walk, mail or remedy. JOE WANYNA, 1326 East 79th St., Cleveland, Ohio.

AT LIBERTY—Age 18, weight, 150; would like to join or ring act; little experience. EARLE EDMUNDS, 317 Greenwood Ave., Farrell, Pennsylvania.

BAR PERFORMER—Will join recognized act. J. A. ERNEST, 2241 W. Hayward Place, Denver, Colo.

BROTHERS—Would like to join acrobatic or wire act; weight, 114 and 16, can join at once. HUGH BRANKLIN, 1184 65th St., Brooklyn, New York.

CHARLES GAYLOR—The acrobatic giant frog man; world's greatest open air live attraction, together with a sensational gymnastic pantomime, two free ads. 106 19th St., Detroit, Michigan.

CHING HAN—Would like to join solo trapeze; can do regular hand balancing; good on lock work. JERRY HUDSON, Park St., Lewiston, Maine.

Agents and Managers

At Liberty Advertisements, 25 words, free of charge.

ACTIVE MANAGER—Publicity agent, organizer, promoter; wants to hear from good company; lecturer; singer. BENHEIM, 949 Lexington Ave., New York City.

ADVANCE—Seven days ahead; always on the job; strictly sober and reliable. FRED J. NEWELL, Suite 21, 206 Mass. Ave., Boston, Massachusetts.

AGENT AT LIBERTY—Handle any attraction; none too big; can make, without fear, chemical circus or carnival experience. HARRY B. BUSSING, Norwalk, Connecticut.

AGENT OR MANAGER—Handle anything; about or both, also trouper; well informed on points and conditions on the Pacific coast; married; sober. CHAS. S. COOKE, No. 3 Tech, California.

BOOSE MANAGER—Thoroughly experienced high-class man; can 53, vaudeville, pictures or combination, six days Chicago Western. MANAGER, Box 267, Minot, North Dakota.

MANAGER—For parks; if you have a good park or hall that is not a success I will make it one. M. ROSE, Oldtown, New York City.

MANAGERIAL CONSTRUCTION; SHOWS, RIDES, EXPOSITIONS—Life experience; sober, reliable, educated letter; handy and tools and brush STENSLING, 301 Wisconsin St., Chicago, Illinois.

Burlesque and Musical Comedy

At Liberty Advertisements, 25 words, free of charge.

A-1 COMEDIAN—For talk, tramp, eccentric, Jew; black head musicals; sing tenor; closing stock engagement; go anywhere. BILLY J. BURKHART, Princess Theater, Youngstown, Ohio.

A-1 PRODUCING COMEDIAN—Will read books; open for real managers; top salary only. DANTLY STRAUSS, 304 East 135th St., New York City.

AMATEUR FEMALE IMPERSONATOR—Splendid high falsetto voice, wishes to join any good company. BILLIE ROSE, 460 Ferry Ave., Buffalo, New York.

A REAL PRODUCING COMEDIAN AND CHORUS Girls—Also furnish second comedian and chorus girl second performers. HILTON, 5 W. Chicago Ave., Chicago Illinois.

AT LIBERTY—Musical comedy producer with good scripts and top good talent. Address HARRY J. SPRTNS, 311 N. Clark St., Chicago, Illinois.

BILLY VAN—For burlesque, experienced, reliable, all branches; take instrumental specialty, blackface original ideas. BILLY VAN, care Brown, 2001 Bright St., Brooklyn, New York.

ELLENWOOD HARMONY FOUR—With amateur experience would like to get on with burlesque or vaudeville act. ROY McDONALD, Mansfield Ave., Fairview Village, Rocky Mount, Ohio.

FRANK AND IDA CLAYTON—Rep. or musical comedy; 100 acting; both play anything cast; versatile, experienced. FRANK CLAYTON, General Del., Ft. Madison, Iowa.

GOOD ALL AROUND COMEDIAN—Sing tenor in trio and produce 10 min. wife leads, single comedian, also big clever chorus girl. CURT MORRE, Shelby Hotel, Youngstown, Ohio.

PRODUCING COMEDIAN—So all in 11 act bills, play parts, young; male rep. stamp. HUGHES, 8 W. Chicago Ave., Chicago, Illinois.

PRODUCING COMEDIAN—Dutch, Irish, Irish and Jew; also chorus girl and pianist; both had vaudeville and specialties. LEO LACKET, Brinkley, Arkansas.

Circus and Carnival

At Liberty Advertisements, 20 words, free of charge.

A1 PIT WORKER—For menagerie show; experienced museum; go anywhere; work on wild cats. R. DAVIS, General Delivery, Lynn, Massachusetts.

AT LIBERTY—For circus or carnival; Oriental dancer; prefer circus; have own wardrobe. PRINCESS ROSINCE, General Delivery, Jacksonville, Florida.

AT LIBERTY—Young lady direct whiling in show with reels. OLGA GANZKOW, Billboard, Chicago, Illinois.

CLEO CARTER—Fin rubdown and remarks humorous; also work rope; name salary. Address Williamstown, Kentucky.

DOG AND PONY SHOW—8 ponies, 8 dogs, 1 mule, open for carnival or wagon show. 4000 Park Ave., Kansas City, Missouri.

D. H. HEERY—Formerly with Robinson's Ten Big Shows in train service, would like to return to the business with some good show. 3013 West Main St., Xenia, Ohio.

HIGH RIVER and women to work double with me in blackface comedy show and sell tickets. Would like to hill out show about April 1. J. A. DUNN, 302 N. Daveenport St., Webb City, Missouri.

HUSBAND AND WIFE—Concert-a-whistle with carnival. Address CARNIVAL, Billboard, Cincinnati, Ohio.

LADY AND GENT—Wishes to connect with agency or carnival art, vaudeville or carnival. Address ACT, care Billboard, Cincinnati, Ohio.

MOTORCYCLE RIDER—Have had experience with motorcycles, but no experience as motorcycle rider but willing to try. R. H. FERGUSON, 127 Cabell St., Lynchburg, Virginia.

PITTMAN WANTED—By respectable couple, on one-car show. JOHN POTTS, 211 Foster F. D. 3.

THE KING OF HUMAN KNIVES—In the spangled red suit and braided head; wire walker, juggler and actor. O. CHINDERSON, W. Jefferson, Oregon.

TRAINMAN—Formerly with Robinson's Ten Big Shows, later with Sells-Floto; would like to return to the business. D. H. HEERY, 3013 W. Main St., Xenia, Ohio.

TWO BIG SIDESHOW ACTS—Bag punching and musical punching, from one to two hours; suitable for parkshows. JACK SHADOW, 605 Lake St., Woodstock, Illinois.

YOUNG MAN—Ten years in the show business; wishes position as grinder or worker. Address BLAKE BARNES, Colonial Hotel, Birmingham, Alabama.

Dramatic Artists

At Liberty Advertisements, 20 words, free of charge.

AT LIBERTY—Raymond Willard; experienced general business actor; double piano. Address Hartford, Kansas.

AT LIBERTY—Man with scripts; do leads, heavies and general business; direct. Address BILLY GIFFS, 1402 Palmwood Ave., Toledo, Ohio.

AT LIBERTY—Ingenue leads (specialty); 5 ft., 3; weight, 118; age, 22; general business man; 5 ft., 7; weight, 135; age, 32. R. C. DAVIS, General Delivery, Mt. Vernon, Illinois.

BAND DIRECTOR—Wants position; eight years in N. Y. YOUNG, 1421½ Lawrence St., Denver, Colo.

CHARACTER COMEDIAN—Soubrette and general business artist, do specialties; musical comedy, rep., one-nighters; use double band and orchestra. COMPTE THIEL, Cardinal Hotel, Chicago.

COACH—For amateur minstrel shows; stage dancing, dances; best references in city. Address F. J. D., 168 Remington St., Brooklyn, New York.

DRAMATIC STOCK—Clever, experienced, play any thing read for; age, 27; weight, 145; height, 5 ft., 8; all essentials. C20 Fowler Ave., Memphis, Tennessee.

EXPERIENCED PROPERTY MAN—Wants position; locate or travel. Address A. SCHATTUN, 121 W. Mohawk Ave., Buffalo, New York.

E. H. GALLAGHER—Heavies, general business; reliable; age, 38; 5 ft., 10; weight, 165; see the celebrities. General Delivery, Des Moines, Iowa.

JUVENILE MAN—Juvenile woman; character comedian; pianist, that doubles characters; five people, one in acts. PERRY & VAN, Room 110 Harvard Chambers, Minneapolis, Minnesota.

LADY—Age 22; child impersonator and heavy dramatic; Brown, Hampton, Rich; company or high class vaudeville. H. H. JACKSON, Morgantown, Indiana.

J. LAWRENCE NOLAN—Juvenile leads, comedy character; wardrobe; age, 20; height, 5 ft., 11; weight, 150. Camp Sherman's Comedians, Fitzgerald, Kentucky.

MAN AND WIFE—Lady, anything cast for varied short-term engagement; specialties; good A-1 orchestra leader; double also. VERA NORMAN, General Delivery, Fulton, Iowa.

MISS FRANCES DMANTEL—Leads, general business; nothing but good; prefer permanent stock, but consider what you have. Address General Delivery, Milwaukee, Wis. again.

YOUNG LADY—Good singer; play parts; also other good people. Address ERIAN BARNEY, care Brown's Agent, 409 Carnegie Bldg., Pittsburgh, Pennsylvania.

Miscellaneous

At Liberty Advertisements, 25 words, free of charge.

AT LECTURER—For small lyceum; blackface, dancing and dancing work in all acts; plays or cases. H. J. GARRINGTON, 1919 Wayne St., Erie, Pennsylvania.

AT LIBERTY—Experienced electrician or four-in-hand driver; prefer electrical work; also fine ladies for wardrobe or sleeping compartments. J. H. FOLTZ, Harrisburg, Pennsylvania.

PROFESSOR DODGE—Demonstrator, who puts the crowd in something to laugh; spieler, talker. P. O. BOX 243, Dayton, Ohio.

YOUNG MAN—Age, 23, white; eligible; will relay; ready for travel; state salary. FRED STRAYLO, General Delivery, Eldorado, Kansas.

Moving Picture Artists.

At Liberty Advertisements, 25 words, free of charge.

AT LIBERTY—High Class, disciplined, wishes to connect with film company. WILLIAM GRAF, 208 East 81st St., New York City.

Musicians

At Liberty Advertisements, 30 words, free of charge.

A-1 ALL AROUND VIOLINIST—Leader. A. F. of M.; cafe, pictures, inclevin good library of standard and classical music; go anywhere. CHAS. R. BAKER, 1122 Foster Court, Lansing, Michigan.

A-1 CLARINETIST—Doubles violin; prefers to locate. Address BOX 2, Farmington, Missouri.

A-1 CORNET PLAYER—Wants to locate; also plays cello parts on saxophone; theatre experience. F. C. CLARENCE, 4031 Green Ave., St. Louis, Mo.

A-1 DRUMMER—Can relieve; film house work large effects for pictures; bells, tympanis, etc.; will make change if salary is right. F. ANTHONY, General Delivery, Hillsboro, Virginia.

A-1 DRUMMER—Bells, xylophone, marimbaphone, vibraphone, chimes bells; library, one-man vaudeville, pictures, dance. DRUMMER, 5438 Second St., Harvard, Illinois.

A-1 TROMBONIST—Want show; long terms or locate. THOMBONIST, 59 West 67th St., New York City.

A-1 VIOLINIST—Double trombone; locate only; experienced. WM. LOWERY, Albion, Minnesota.

A-1 VIOLINIST—Ten years' experience in theatres; very large library, cue pictures; want to locate where teaching prospects are good. A. FRANK, General Delivery, Raleigh, North Carolina.

MAN—With unquestionable habits and character; also good organist and can play pictures; wants connection with first-class house. ORGANIST, Box Island, Cincinnati, Ohio.

MONSTER BAND—Wants to hear from good army band. Berlington, write. DUSTY CAMPBELL, P. O. Box 213, Eldorado, Kansas.

PIANO PLAYER AND TRAP DRUMMER—Bells and xylophones; play any kind of show. THE OAKLYS, Rawlinton, Wyoming.

RUSTY CAMPBELL—Monster band, reliable troupers. P. O. BOX 213, Eldorado, Kansas.

SAXOPHONE—Alto or tenor parts; experienced, age, 19. B. B. BAUMGARDNER, 4334 Bell St., Kansas City, Missouri.

SAXOPHONIST—Playing cello parts splendidly at sight; classic, jazz, anything. A. F. of M.; 300 lowest; last draft age; married. BAXTERLAN, Box 238, Farmington, Missouri.

SLIDE TROMBONE—American, sober, reliable and capable, thoroughly experienced; guarantee satisfaction; wants to be permanently in South or West. W. L. HAGGETT, 31 Tyndalston St., East Lynn, Mass.

TRAP DRUMMER—Wishes change to make good with musical family or small road show. J. E. HEARLE, 32 Sterling St., Deseronto, Ontario.

TRAP DRUMMER—At liberty. Address YELLOW DOGGY, Billboard, Cincinnati, Ohio.

TRAP DRUMMER—Ten years experience; xylophones, bells, single man; pictures; some vaudeville; library and cues. TRAP DRUMMER, Box 201, Oscala, Iowa.

TRAP DRUMMER—Open for engagement in theatre; bells, xylophone and marimbaphone. A. F. of M.; eight years' experience; sober. B. C., care Billboard, Cincinnati, Ohio.

VIOLINIST—Experienced in all lines; capable of managing theatre; wife sells tickets if desired. VIOLINIST, care Ada Gardner, Eldora, Iowa.

VIOLINIST (Leader)—Wishes engagement, moving picture or dance location preferred. A. E. BEVAN, 1000 W. 9th St., Des Moines, Iowa.

VIOLINIST—Age 21; draft exempt; jazz and theatre; has never dance orchestra; full popular library. J. A. CLARK, 21 Woodlawn Ave., Rutland, Vt.

VIOLINIST—Wants position; theatre or resort; good library. A. F. of M.; state salary, hours, etc. CHAS. E. McINTIE, Odeon Theatre, Bartlesville, Oklahoma.

FREE ATTRACTIONS—Walking on water; twice daily, bomb throwing night illuminations, marine Brewers and baby contest. LEROY HITCHCOCK, 30 Pearl St., Lynn, Massachusetts.

Piano Players

At Liberty Advertisements, 20 words, free of charge.

A 1 MOTION PICTURE PIANIST—Have had four years' experience, run pictures, exempt from draft. IRIS NEWMAN, Sturgis, Michigan.

A-1 PIANIST—Read, fake, transpose, prefer Louisville in Northeast. ROY BOBLER, care N. J. E. Co., Whitefish Montana.

A-1 ORGANIST, PIANIST—Pictures only. ORGANIST, 1015 East Michigan Ave., Lansing, Mich.

CLASSIC PIANIST—Male, age, 30, musician, tutor or picture theater, white territory of Canada; not prejudiced against library. ROOM 2, 113 E. 5th St., Cincinnati, Ohio.

EXPERIENCED PIANIST—Desires engagement; vaudeville or pictures, locate only; nonalcohol; prefer Canada or Maine. E. W. WEBER, Lunenburg Ave., West St. Johns, N. B. Canada.

EXPERT MOVIE PIANIST—Long experience; sober and reliable; a trial will convince you what I can do. JACK FOY, Freeport, New York.

FIRST-CLASS PIANO PLAYER—Sight reader, transpose and fake; can play any kind of show; best of references. MAY LABOY, Hartshorne, Wyoming.

FOR MEDICINE SHOW—Or small road show; musical comedy, vaudeville, change A. F. of M. dance, female only; married; sober; reliable. PIANIST, 807 Tinsen Bldg., St. Louis, Missouri.

PIANIST (Male)—A. F. of M. desires engagement with orchestra; graduate, can arrange, read, vaudeville. MUSICIAN, 1 East 9th St., Cincinnati, Ohio.

PIANIST—Experienced, wants place in theatre; good library. D. D. BARTLEY, Midland City, Ill.

PIANIST—Reader; single; extend orchestra or alone; not the lone music of vaudeville. E. T., 710 Commerce St., Clarksville, Tennessee.

UNION PIANIST—Organized, competent and reliable; large library, excellent references; must give two weeks' notice. PIANIST, 1819 Freeman St., Cincinnati, Ohio.

WANTED—First-class pianist desires position in theatre steady, sober, reliable; references. PIANIST, 49 Humboldt St., Newark, New Jersey.

Singers

At Liberty Advertisements, 25 words, free of charge.

CHARACTER SINGER—Comedian, young man; original act; want to connect with female or male act or vaudeville show, reliable people. B. S., Billboard, New York City.

CONTRALTO SINGER—General business; all around for stock, musical, burlesque, etc.; good character comedienne; can also work with lady quartette. ANXIOUS, Billboard, New York City.

Vaudeville Artists

At Liberty Advertisements, 25 words, free of charge.

A 1 BLACKFACE COMEDIAN—With pep, bari tone or lead for quartette; age, 30; lots of burlesque. LOLIN T. BIDONT, 255 Market St., Hartford, Connecticut.

A GOOD TEAM—Up on Jew or blackface, sure fire comedy good workers, also sing and dance. VALENTINE, Billboard, Chicago, Illinois.

AT LIBERTY—Aerial Iron Jaw and Black Wire Performer, open with song on wire, do Iron rope finish. DAIN SISTERS, Billboard, Cincinnati, Ohio.

AT LIBERTY—Irish, Dutch blackface comedian; also three feature acts music, single and vaudevillesque; up in acts. R. DEVOLF, Philadelphia, Texas.

ALL AROUND PERFORMER—Comedian; versatilequeer, dancing; vocalist; banjo, other specialties. WILLS WESTON, 111 Bay St., E. Hamilton, Can.

BLACKFACE COMEDIAN—Good singer and dancer. Address PHIL B. KINGSLEY, care The Billboard, Cincinnati, Ohio.

BLACKFACE PRODUCING COMEDIAN — For vaudeville, tab. or musical show; do specialties and change for week. BOBT. SMITH, 107 Iowa Ave., Ste. on, Riverside.

BLACKFACE COMEDIAN—Doubling snare drum in band; wants to work with reliable manager; clean and reliable. GEORGE COLLINS, 109 Lane St., Durham, North Carolina.

CHAIR BALANCING—Trapeze, Roman Rings, three acts; open for anything; best of music; salary sensible. BOX 512, Centennial Hotel, Kansas City, Mo.

COMEDY TRIO—Musical; comedy, vaudeville change for week; singles and doubles; piano, woman chorus girl; dancing, dance and act. COMEDY TRIO, Joplin, Missouri.

CONTORTIONIST—Forward and back bender; hand balancing; legs; comedy acrobatic; steel frame; trick balancing; reliable; boozefree; wardrobe; age 22. TIM CUROON, care Memphis Hotel, Kansas City, Mo.

DEMOTTI—Magician; open for vaudeville, burlesque, tabs or dramatic show; week straight in acts; only reliable offers considered. Care Billboard, Cincinnati, Ohio.

DEMOTTI—Magician; also put on mind reading; work in acts; open for vaudeville, burlesque tabs., or coming engagements; save stamps. Hotel Victoria, New Bedford, Massachusetts.

DR. HARRY HOWARD—A lecturer and performer of 20 years' experience; go in acts, straight, etc. Fredericks Hotel, Cleveland, Ohio.

ED HENSHAW—Irish comic for anything reliable. 525 Cauldwell Ave., New York City.

FOR FOOD FAIRS, church bazaars, indoor carnivals, etc.; scientific palmist. MADAME DUFONT, 2000 N. 8th St., Philadelphia, Pennsylvania.

FOR MEDICINE SHOW—Man and wife; change for week straight in acts; lecture, medicine; sober and reliable; salary your limit. THE JOHNSTONS, Central Delivery, Omaha, Nebraska.

FOR MED. OR VAUDEVILLE SHOW—A-1 blackface, singing, dancing comedian; put on all; do and make them go. JAMES MILLER, 313 N. 8th St., Ft. Smith, Arkansas.

FULLER—Wants to join trouble of high pressers. LEONARD LANG, 729 Virginia Ave., St. Paul, Minn.

MALE POSING MODEL—Age, 21; fine appearance; height, 5 ft., 11. WM. WRIGHT, Billboard, New York.

Moving Picture Artists.

At Liberty Advertisements, 25 words, free of charge.

AT LIBERTY—Experienced electrician or four-in-hand driver; prefer electrical work; also fine ladies for wardrobe or sleeping compartments. J. H. FOLTZ, Harrisburg, Pennsylvania.

PROFESSOR DODGE—Demonstrator, who puts the crowd in something to laugh; spieler, talker. P. O. BOX 243, Dayton, Ohio.

YOUNG MAN—Age, 23, white; eligible; will relay; ready for travel; state salary. FRED STRAYLO, General Delivery, Eldorado, Kansas.

Musicians

At Liberty Advertisements, 30 words, free of charge.

A-1 ALL AROUND VIOLINIST—Leader. A. F. of M.; cafe, pictures, inclevin good library of standard and classical music; go anywhere. CHAS. R. BAKER, 1122 Foster Court, Lansing, Michigan.

A-1 CLARINETIST—Doubles violin; prefers to locate. Address BOX 2, Farmington, Missouri.

A-1 CORNET PLAYER—Wants to locate; also plays cello parts on saxophone; theatre experience. F. C. CLARENCE, 4031 Green Ave., St. Louis, Mo.

A-1 DRUMMER—Can relieve; film house work large effects for pictures; bells, tympanis, etc.; will make change if salary is right. F. ANTHONY, General Delivery, Hillsboro, Virginia.

A 1 DRUMMER—Bells, xylophone, marimbaphone, vibraphone, chimes bells; library, one-man vaudeville, pictures, dance. DRUMMER, 5438 Second St., Harvard, Illinois.

A 1 TROMBONIST—Want show; long terms or locate. THOMBONIST, 59 West 67th St., New York City.

A-1 VIOLINIST—Double trombone; locate only; experienced. WM. LOWERY, Albion, Minnesota.

A-1 VIOLINIST—Ten years' experience in theatres; very large library, cue pictures; want to locate where teaching prospects are good. A. FRANK, General Delivery, Raleigh, North Carolina.

A-1 VIOLINIST—Good, strong tonal sight reader and large library; dance or pictures. VIOLINIST, 2025 7th St., Tuscaloosa, Alabama.

AT LIBERTY—A-1 man double on cello, violin, good strat. age. BILLY BOWMAN, 209 Bath St., Bristol, Pennsylvania.

BAND LEADER—Good, strong baritone, experienced in all lines of music; leader or locate. J. L. Lore, 8. J. Wand, 14 Lincoln Square, Worcester, Massachusetts.

CELLO, C. STEWART—Blind colonel, lecturer and announcer; would like to hear from reliable charlatan manager, references. Tilalla, La., for the winter.

CORNETIST—Will arrange for locale, nothing too big; except draft. CHARLES E. BLAIM, General Delivery, Macon, Georgia.

CORNETIST—Wishes position in theatre; vaudeville, double drums and trap. A. F. of M.; sticks reliable. CHAS. A. CRAMER, 10 Eagle St., Buffalo, New York.

CORNETIST—Pulitzer and vaudeville theater and dance work. A. F. of M.; strictly sober. Address CORNETIST, 624 Roberts, Memphis, Tennessee.

DRUMMER—10 years' experience in all lines, bells, chimes, xylophone; sight reader; gentleman, experienced; reference; state salary; locate only. 1046 W. 21st Place, Chicago, Illinois.

EXPERIENCED DRUMMER—With tympani and bells; wants permanent location, married; exempt from draft; best references. L. BURWEB, 138 S. Broad St., Mankato, Minnesota.

EXPERIENCED LEADER (Violin)—Also band, theater, dance, head of pictures large library, A. F. of M. VIOLINIST, 4235A South 18th St., St. Louis, Missouri.

FIRST-CLASS CLARINETIST—Experienced vaudeville, pictures; would accept position of leader—clarinet; with band and dance work on side. WM. TRUMBLEY JR., 2046 Fourth St., Niagara Falls, N. Y.

JAZZ DRUMMER AND SAXOPHONIST—Want to connect with reliable act, experienced both; age 19. D. R. BAUMGARDNER, 4334 Bell St., Kansas City, Missouri.

LADY ORGANIST—Of extraordinary ability; sight reader; playing pictures; standard and popular rep. LADY ORGANIST, 202 W. Washington Ave., Attica, Indiana.

VIOLINIST AND PIANIST—Man and wife; experienced in all lines; prefer first-class pictures or musical vaudeville; large library; reliable. VIOLINIST, Brighton, North Dakota.

VIOLIN PIANO AND CORNET PLAYER—Two young ladies, one month; wants engagement, hotel or theatres; experienced; have piece rep of music. VIOLINIST, care Melbourne Hotel, Durham, N. C.

YOUNG LADY VIOLINIST—Desires position in hotel or dance; thoroughly experienced; concert and dance. LADY VIOLINIST, 107 Park Place, Oklahoma, Oklahoma.

Operators

At Liberty Advertisements, 25 words, free of charge.

A 1 OPERATOR AND ELECTRICIAN—Any position; man who can handle your machine no matter the make. L. Y. CARR, Route 1, Cumberland Gap, Tennessee.

M. P. OPERATOR—Any machine, also hair and chine; also 12 reels work in acts; state salary. LEWIS NICKLES, Chillicothe, Iowa.

OPERATOR—Fine manager, wishing steady position; sober, 1 years' experience in show business; nonunion. ELMER DeGRAFF, 118 Maple St., Hanover, Pennsylvania.

OPERATOR—Experienced on Simplex and Power; machines. A. D. OVERTON, 209 N. Illinois St., Indianapolis, Indiana.

OPERATOR—Seven years' experience; all nonalcohol; true working; wish to change; go anywhere; will work for your interest. GEORGE HENDRICKSON, Ideal Theater, Marion, South Carolina.

OPERATOR—Sign writer; expert at both; married; sober and reliable. OPERATOR, 125 N. 7th St., Newcastle, Indiana.

Parks and Fairs

At Liberty Advertisements, 25 words, free of charge.

AT LIBERTY—Lady Balloonist for carnival park; also free attractive. ADDRESS BALLOONIST, care Billboard, Cincinnati, Ohio.

CHARLES GAYLOR—Two big meet air attractions; great free gratuitous act; also the world's greatest gymnastic equilibrist. 768 37th St., Detroit, Mich.

About This Season's New York Successful Productions

GOING UP

Going Up is the kind of a show that one can brand successful from the jump. Some shows start slowly and only catch the public fancy after they have been inbred over and finally tuned up to the winning pitch. There have been several examples of this kind this season. Also many that no amount of tinkering with could save.

But Going Up had success stamped all over it from the very first. It popped loudly when they pulled the cork. It was fully charged. It fizzed. It sparkled. It had zip and zest and LIFE

Louis A. Hirsch's music is no worse nor is it a great deal better than the average, but it fits. Otto Hauerbach's book and lyrics are not remarkable, but they are fresh and timely. The scenery built by McDonald and painted by Unitl and Wicks boasts no startling innovations or ideas, and yet it is just the thing for Going Up. Even the staging by Edward Royce and James Montgomery exhibits no novelties that stick out, and yet it is so pleasantly conscious of the fact that the show has been very carefully and studiously staged.

Frank Craven, as a low comedian, is the one surprise of the show, but one, in this instance is enough—more than enough—for barring a few laughs earned by Edward Begley, Craven furnishes all the comedy and keeps the house in an uproar every minute that he is on.

Edith Day is beautiful, charming and sings exceedingly well.

Marion Sunshine is pretty, cute and cunning

Joseph Lertora can act and has a magnificent voice which he handles like an artist.

Cohan and Harris?

Well, either they are uncommonly good pickers or uncannily lucky.

—WATCHE.

(Continued on page 55)

ROUTES IN ADVANCE

Managers and performers are requesting insertion of continuous their dates in this department. Routes must reach The Billboard not later than Friday of each week to insure publication.

The Billboard forwards all mail for professionals free of charge. Members of the profession are invited, while on the road, to have their mail addressed in care of The Billboard, and it will be forwarded promptly.

PERFORMERS' DATES

When no date is given the week of January 14-19 is to be supplied.

Abbott & White (Keith) Providence 21-26.
Act Beautiful (Empress) Decatur, Ill.
Adair Jean (Majestic) Chicago; (Orpheum) St. Louis 21-26.
Adair & Adelphi (Colonial) Erie, Pa.; (Keith) Cincinnati 21-26.
Adams & Mangin (Lyric) Hoboken, N. J.
Adelaide & Hughes (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Adler, Harry (Majestic) Cedar Rapids, Ia.
Adler, Jeanette, & Girls (Cecil) Mason City, Ia.
A Day in Kidland (Avenue) Chicago.
Aesthetic Dancers (Palace) New York.
After the Party (Orpheum) South Bend, Ind.
Alaska Duo (Orpheum) Portland, Ore.; (Orpheum) San Francisco 21-26.
Alberto (Loew) Montreal.
Alexander Kids (Orpheum) Oakland, Cal.; (Orpheum) Fresno 24-26.
Alexander & Fields (Temple) Hamilton, Can.
Alexander, O'Neil & Sexton (Keith) Cleveland; (Hipp.) Youngstown, O., 21-26.
Alexandria (Bijou) Battle Creek, Mich.
Alfred, Jack (Keith) Toledo, O.; (Temple) Detroit 21-26.
All Wrong (Pantages) Kansas City, Mo.
Allen & Francis (Orpheum) Des Moines, Ia.; (Orpheum) Minneapolis 21-26.
Alma & Co. (Palace) Superior, Wis.
Alton & Reed (Keith) Providence.
Altruria (Orpheum) Vancouver, Can.
America First (Majestic) Austin, Tex.
American Comedy Four (Colonial) Erie, Pa.
American Dancers, Six (Orpheum) Montreal; (Temple) Hamilton, Can., 21-26.
American Saxophone Sextette (Casino) Marshalltown, Ia.
Amoros & Jeanette (DeKalb) Brooklyn.
Anger & King Sisters (DeKalb) Brooklyn.
Ankers, Four (Orpheum) South Bend, Ind.
Aoranis Trio (Pantages) Tacoma, Wash.
Adelaide's Animals (Orpheum) Calgary, Can.
Apollos, Three (Empress) Grand Rapids, Mich., 21-26.
Arco Bros. (Regent) Muskegon, Mich.
Ardell, Franklyn (Temple) Rochester, N. Y.
Argo & Virginia (Family) LaFayette, Ind.
Arleys, The (Orpheum) Boston.
Arlos, Antra, & Co. (Empress) Cincinnati, O.
Arnold & Florens (Hipp.) Youngstown, O.
Arnit Duo (St. James) Boston.
Ash & Shaw (Pantages) Ogden, Utah.
Asoria, Brunette, & Co. (Orpheum) Joliet, Ill.
Austin & Bailey (Columbia) Davenport, Ia.
Austins, Twenty (Electric) Kansas City, Kan.
Australian Trio (Pantages) Edmonton, Can.
Aveling & Lloyd (Majestic) Chicago; (Majestic) Milwaukee 21-26.
Avon Comedy Four (Orpheum) San Francisco; (Orpheum) Oakland 21-26.
Azurl Bros. (Columbia) St. Louis, Mo.
Badger, Eddie (Bijou) Lansing, Mich.
Baker & Cowan (Keith) Cincinnati 21-26.
Baker, Belle (Temple) Rochester, N. Y.
Baker, Bert (Orpheum) Lincoln, Neb.; (Orpheum) Des Moines, Ia., 21-26.
Baker, Dot & Magazine Girls (Columbia) Davenport, Ia.
Bancroft & Brooks (Keith) Washington 21-26.
Bauman, Paul (Empress) Omaha, Neb.
Barber & Jackson (Empire) Iowa City, Ia.
Barde, Fred (Keith) Columbus, O.; (Keith) Toledo 21-26.
Barnes, Stuart (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Barron & Bennett (Columbia) St. Louis, Mo.
Barrier, The (Miles) Detroit, Mich.
Barton & Hill (Pantages) Portland, Ore.
Barry, Lydia (Empress) Grand Rapids, Mich.
Barry, Mr. & Mrs. J. (Keith) Louisville; (Keith) Cincinnati 21-26.
Bard & Allen (Orpheum) Minneapolis; (Orpheum) Des Moines, Ia., 21-26.
Bean, Jack (Princess) Canton, Ill.
Beaumont & Arnold (Keith) Philadelphia.
Bedini's Horses (Orpheum) Peoria, Ill.
Beers, Leo (Orpheum) Duluth, Minn.; (Orpheum) Winnipeg, Can., 21-26.
Bell Thayer Bros. (Loew) New Rochelle, N. Y.
Bell Boy Trio (American) New York.
Bell, Rae E. (Orpheum) Oakland, Cal.; (Orpheum) Fresno 24-26.
Belle & Caron (American) New York.
Benson, Herbert (Avenue) Chicago.

STUART BARNES

Dir. Jos. S. Fleshell.

Bennett Sisters, Three (Palace) Chicago.
Bennington & Scott (Avenue B) New York.
Benoe & Baird (Temple) Rochester, N. Y.; (Keith) Philadelphia 21-26.
Beresford, Harry (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Bergen, Alfred (Maryland) Baltimore.
Bernard & Meyers (Orpheum) Boston.
Bernard & Janis (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Bernard, Jos. G. (Orpheum) Brooklyn; (Riverside) New York 21-26.
Berkhardt, Mme. (Orpheum) Brooklyn.
Bernie & Baker (Orpheum) Vancouver, Can.; (Orpheum) Seattle 21-26.
Betts & Chidlow (Hipp.) Baltimore.
Beverly, Violet (Shea) Toronto; (Keith) Philadelphia 21-26.
Bettys, Betting (Family) La Fayette, Ind.
Billard Contest (Palace) Chicago.
Binkes, The (Oliver) Lincoln, Neb.
Black & Birch (Princess) London, Ont., Can., indef.
Blanett & Poetry (Shea) Buffalo; (Shea) Toronto 21-26.
Black & O'Donnell (Grand) Evansville, Ind.
Black & White Revue (Orpheum) South Bend, Ind.
Blondell, Ed, & Co. (Majestic) Kalamazoo, Mich.
Blondys, Two (Park) St. Louis, Mo.
Bloom, Max, in Sunny Side of Broadway (Fox) Aurora, Ill.
Bobbe & Nelson (Bijou) Fall River, Mass.
Bobs, Three (Grand) Oshkosh, Wis.
Bogarr & Co. (Orpheum) Seattle; (Orpheum) Portland 21-26.
Boland, Rita (Orpheum) New Orleans.
Bonconi, Balete (Majestic) Chicago.
Bond, Raymond (Keith) Philadelphia.
Boomer's, Billy, Circus (Hamlet) Pine Bluff, Ark.
Boothby & Everdeen (Orpheum) Vancouver, Can.; (Orpheum) Seattle 21-26.
Borzini Trouno (Hipp.) St. Paul.
Bostock's Riding School (Keith) Philadelphia.
Bowers, Walters & Crooker (Palace) New York.
Bowser, Frederick, Revue (Palace) Fort Wayne, Ind.
Bowers, Selma (Orpheum) Vancouver, Can.; (Orpheum) Seattle 21-26.
Bowers, Walter (Keith) Dayton, O. 21-26.
Brady & Mahoney (Hipp.) Alton, Ill.
Brantlee Nan (Palace) Minneapolis.
Brenen, Peggy, & Bro. (Orpheum) New York.
Brendel & Bert (Keith) Louisville; (Keith) Columbus, O. 21-26.
Brooks, Marie (Orpheum) Montreal.
Brenner, Dorothy (Keith) Boston; (Keith) Providence 21-26.
Brice & Barr Twins (Keith) Cleveland; (Temple) Detroit 21-26.
Bride Shop (Pantages) Victoria, B. C.; (Pantages) Tacoma, Wash., 21-26.
Broadway Revue (Orpheum) Des Moines, Ia.
Brooks & Powers (Pantages) Seattle, Wash.
Brooks, Alan (Orpheum) Portland, Ore.; (Orpheum) San Francisco 21-26.
Brooks, Peggy (Regent) Muskegon, Mich.
Broslne & Brown (Greeley Sq.) New York.
Broughton & Turner (Avenue) Chicago.
Brower, Walter (Majestic) Austin, Tex.
Brown & Carstens (Greeley Sq.) New York.
Brown, Seymour, & Co. (Shea) Toronto; (Orpheum) Montreal 21-26.
Brown, Ed & Flo (Royal) Ashland, Wis.
Browning & Denny (Keith) Indianapolis; (Keith) Cincinnati 21-26.
Browning & Dawson (Majestic) Newark, N. J.
Bruch, Fritz & Lucy (Keith) Cincinnati, (Empress) Grand Rapids, Mich., 21-26.
Brunetter, Cycling (Orpheum) Omaha; (Orpheum) St. Paul 21-26.
Burke, John & Mae (Pantages) Winnipeg, Can.
Burke, Tenney & Co. (Pantages) Tacoma, Wash.
Burns, Tom (Palace) Brooklyn.
Burns & Kissen (Palace) Chicago.
Burns, Sid (Regent) Muskegon, Mich.
Burns & Lynn (Pantages) San Francisco.
Burr & Lee (Cecil) Mason City, Ia.
Burton, Dorothy (Avenue B) New York.
Bton, Frank (Pantages) San Diego, Cal.
Bush Bros. (Palace) Minneapolis.
Cabaret De Luxe (Pantages) Winnipeg, Can.
Cameron Sisters (Bushwick) Brooklyn.
Camilla's Birds (Keith) Providence.
Campbells, Casting (Shea) Buffalo; (Shea) Toronto 21-26.
Campbell, Mamie (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
Canfield & Colton (Pantages) Calgary, Can.
Capen & Snow (Majestic) Waco, Tex.; (Orpheum) Kansas City, Mo., 21-26.
Carde & Hall (St. James) Boston.
Carle & Inez (Lyric) Oklahoma City.
Carlisle & Romo (Keith) Washington.
Carlos Bros. (Apollo) Janesville, Wis.
Carlisle & Conroy (Orpheum) Vancouver, Can.; (Orpheum) Seattle 21-26.
Carlin Bros. (Princess) Montreal 21-26.
Carrera, Four (Pantages) Salt Lake City.
Cavanaugh, Lucille (Davis) Pittsburg; (Keith) Cincinnati 21-26.
Cavanaugh, Earl (Shea) Buffalo; (Shea) Toronto 21-26.
Cecil & Mark (Orpheum) Ft. William, Ont.
Cecil & Bernice (Strand) Winnipeg, Can.
Cellt Opera Co. (Lyric) Virginia, Minn.
Chalfonte Sisters (Temple) Hamilton, Can.
Chandler, Anna (Orpheum) San Francisco; (Orpheum) Fresno 24-26.
Chaste, Mattie, & Co. (Oliver) Lincoln, Neb.
Chief Little Elk & Co. (Arbor) East St. Louis, Ill.
Chink & Parrisi (Avenue) Chicago.
Christy & Bennett (Murray) Richmond, Ind.
Chuma, Three (Temple) Rochester, N. Y.
Circus Girl (Hipp.) Alton, Ill.
Clancy, Geo., & Co. (Casino) Marshalltown, Ia.
Clark, Harry (Keith) Boston 21-26.
Clark, Wilfred, & Co. (Alhambra) New York.
Clark & Verdi (Majestic) Chicago; (Orpheum) St. Louis 21-26.
Clark & Lawler (Keith) Indianapolis, Ind.; (Hipp.) Youngstown, O., 21-26.
Clark & Wood (Orpheum) Boston.
Clayton, Cora (Davis) Pittsburg 21-26.
Cleveland & Downey (Orpheum) Sioux Falls, S. D.
Clifton & Kramer (Loew) Hamilton, Can.
Clifton, Herbert (Orpheum) Fresno, Cal.; (Orpheum) Los Angeles 21-26.
Clifton & Pale (Orpheum) Minneapolis.
Cochran Eleanor (Keith) Washington.
Cogert, Gertrude (Majestic) Newark, N. J.
Cole & Coleman (Lyric) Virginia, Minn.
Coleman, Claudia (Pantages) Kansas City, Mo.
Collins, Milt (Palace) Ft. Wayne, Ind.; (Hipp.) Youngstown, O., 21-26.
Collins & Hart (Majestic) Ft. Worth, Tex.
Colonial Belle (Palace) St. Paul.

MIGHTY CAMERON, Escapologist

World's Greatest Escape Artist.
W. W. TYLER, Manager, care Billboard, Cin'ti, O.

Concertos, The (National) New York.
Conley & Spaniers (Maryland) Baltimore 21-26.
Comfort & King (Orpheum) Seattle; (Orpheum) Portland 21-26.
Conley, Harry & Bro. (Orpheum) St. Paul; (Orpheum) Duluth 21-26.
Conlin, Ray (Palace) Flint, Mich.
Connelli & Craven (Orpheum) San Francisco; (Orpheum) Oakland 21-26.
Connolly & R. & E. (Keith) Washington 21-26.
Connolly, Mr. & Mrs. (Keith) Louisville.
Conroy & LeMaire (Keith) Philadelphia; (Shea) Buffalo 21-26.
Conroy & O'Donnell (Bijou) Brooklyn.
Cook & Hamilton (Plaza) Hastings, Neb.
Cooper, Fitch (Orpheum) Champaign, Ill.
Cooper & Ricardo (Orpheum) Kansas City; (Orpheum) Omaha 21-26.
Cooper & Robinson (Orpheum) St. Paul; (Orpheum) Omaha 21-26.
Cooper, Lew (Emery) Providence.
Courtright Girls (Pantages) San Francisco.
Creole Band (Palace) Danville, Ill.
Creighton, Belmont & Co. (Murray) Richmond, Ind.
Creamy & Dayne (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Cronins Novelty (Majestic) Springfield, Ill.
Crumit, Frank (Orpheum) San Francisco; (Orpheum) Fresno 24-26.
Cullen, Jas. H. (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Cummin & Seaham (Palace) Bushford, Ill.
Cummings & Mitchell (Orpheum) Brooklyn; (Bushwick) Brooklyn 21-26.
Cunningham, Evelyn (Greeley Sq.) New York.
Cunningham, Cecil (Palace) Chicago; (Keith) Cleveland 21-26.
Cute, The (Orpheum) Brooklyn; (Bushwick) Brooklyn 21-26.
Dale & Neville (Columbia) Davenport, Ia.
Daisy Maids (Grand) Duluth, Minn.
Dallas, Thomas H. & Irma; Huron, S. D.
Dawnrel, George (Majestic) Little Rock, Ark.
Dale & Boyden (Yonge St.) Toronto.
Dancing Girl of Delhi (Empress) Grand Rapids, Mich.; (Keith) Toledo, O., 21-26.
Daniels & Walters (Orpheum) Champaign, Ill.
Darcia Bros. (Bushwick) Brooklyn 21-26.
Darrell, Emily (Empress) Tulsa, Okla.
Davis & Blake (Majestic) Houston, Tex.
De Bart, The (Lincoln) Chicago.
DeBolin, Wm., & Co. (Grand) Evansville, Ind.
DeLeon & Davies (Davis) Pittsburg; (Empress) Grand Rapids, Mich., 21-26.
De Long, Maude (Park) St. Louis, Mo.
De Luxe Four (Pantages) Kansas City, Mo.

MME. DOREE'S CELEBRITIES

Booked Solid B. O. E. TIME.

DeMoro, Jack & Kitty (Palace) Milwaukee.
De Marest & Collette (Orpheum) Jackson, Mich.
De Mont & Berlow (Bijou) Battle Creek, Mich.
DiFazo Opera Co. (Bijou) Brooklyn.
DeRez & Wood (Washington) Granite City, Ill.
DeWinters, Grace (Bijou) Fall River, Mass.
Deely, Joe & Sister (Keith) Columbus, O.; (Hipp.) Youngstown 21-26.
Delro (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Dean, Ray & Emma (Oliver) Lincoln, Neb.
Dean, Cal, & Serenity Girls (Lyric) Lincoln, Neb.
Dean, Johnson, Revue (Pantages) Ogden, Utah.
Degnon & Clifton (Orpheum) Madison, Wis.
Delf, Harry (Bijou) Brooklyn.
Demarest & Doll (Hipp.) Baltimore.
Denny & Fort (Byers) Ft. Worth, Tex.
Denoyer & Dunie (Empress) Decatur, Ill.
Deagon, Arthur (Orpheum) Omaha; (Orpheum) Kansas City 21-26.
Deavell, Olympia, & Co. (Orpheum) Champaign, Ill.
Devoe, Phillip, Players (Hamlet) Pine Bluff, Ark.
Devoy & Dayton (Palace) Rockford, Ill.
Diamond, Col., & Granddaughter (Majestic) Dallas, Tex.
Diamond & Brennan (Maryland) Baltimore 21-26.
Dickinson & Deagon (Shea) Buffalo; (Shea) Toronto 21-26.
Dika, Juliette (Majestic) Houston, Tex.
Dockstader, Lew (Palace) New York; (Riverside) New York 21-26.
Doherty, The (Majestic) Springfield, Ill.
Dolce Sisters (Globe) Kansas City.
Donahue, Mary (Bijou) Brooklyn.
Donahue & Stewart (Orpheum) Brooklyn; (Keith) Providence 21-26.
Dong Fong Gee & Haw (Orpheum) Brooklyn; (Keith) Washington 21-26.
Donovan & Murray (Delancey St.) New York.
Dooley & Nelson (Keith) Philadelphia 21-26.
Dooley & Sales (Colonial) New York 21-26.
Dove, Johnny (American) New York.
Dream Fantasies (Keith) Indianapolis; (Keith) Louisville 21-26.
Dreams of Orient (Pantages) Kansas City, Mo.
Dubois, Wilfred (Orpheum) Green Bay, Wis.
Duffy & Inglis (Keith) Boston.
Dunbar's Garden, Lada (Riverside) New York 21-26.
Duhane, Harold (Orpheum) Kansas City; (Orpheum) Des Moines, Ia., 21-26.
Duane Thos. Potter (Orpheum) New York.
Dunedin Duo (Lyric) Oklahoma City.
Dunree & Dunree (Majestic) San Antonio, Tex.
Duttons, The (Riverside) New York; (Keith) Boston 21-26.
Dyer, Hubert (Delancey St.) New York.
Eadie & Ramsdell (Majestic) Dubuque, Ia.
Earl & Sunshine (Miles) Detroit, Mich.
Earle, Georgia (Majestic) Houston, Tex.
Eastman, Mel (Lyric) Hoboken, N. J.
Ebs Wm (Orpheum) New Orleans.
Edwards, Henry, & Co. (Palace) New York.
Eddy Duo (Riverside) New York.
Edwards' Bandbox Revue (Shea) Buffalo; (Shea) Toronto 21-26.
Edwards, Margaret (Keith) Washington.
Edwards' Song Revue (Alhambra) New York.
El Cota (Warwick) Brooklyn.
El Vera Sisters (Jeffers) Saginaw, Mich.
Eldred, Gordon (Lorey) Montreal.
Elliore & Williams (Palace) Chicago; (Orpheum) St. Louis 21-26.
Elliore & Carleton (Loew) New Rochelle, N. Y.
Ellis-Nowlin Trouppe (Windsor) Chicago.
Ellage Julian (Palace) New York; (Keith) Boston 21-26.
Emmy's Pets (Keith) Louisville; (Temple) Detroit 21-26.
English Harry & Co. (Empress) Cincinnati, O.
Ernie & Ernie (Hauber) Pine Bluff, Ark.
Escapade Three (Bushwick) Brooklyn; (Keith) Philadelphia 21-26.
Esmonde, Edward (Orpheum) Duluth, Minn.; (Orpheum) Winnipeg, Can., 21-26.
Everett, Gaynell & Co. (Grand) St. Louis, Mo.
Fagg & White (Hipp.) Alton, Ill.
Falk, Sidney, & Co. (Wilson) Chicago.
Fantino Troupe (Keith) Cleveland; (Hipp.) Youngstown, O., 21-26.
Farrell Taylor Co. (Keith) Providence 21-26.
Farrell, Marguerite (Majestic) Ft. Worth, Tex.
Felix & Dawson Girls (Bushwick) Brooklyn.
Fenton & Green (Loew) Hamilton, Can.
Ferguson & Sunderland (Greeley Sq.) New York.
Fern Bigelow & Meehan (Orpheum) St. Louis.
Ferry (Temple) Hamilton, Can.
Fields & Wells (Bijou) Lansing, Mich.
Finders Keepers (Bijou) Lansing, Mich.
Fink's Mules (Shea) Toronto; (Orpheum) Montreal 21-26.
Fireside Revels (Pantages) Denver, Col.
Fisher, Sallie, & Co. (Keith) Columbus, O.; (Hipp.) Youngstown 21-26.
Fiske & Fallon (Empress) Tulsa, Okla.
Fitzgibbon, Marie (Keith) Columbus, O.
Five of Clubs (Orpheum) Seattle; (Orpheum) Portland 21-26.
Flanagan & Edwards (Keith) Providence; (Colonial) New York 21-26.
Fleckitt's Troubadours (Electric) St. Joseph, Mo.
Fletcher, Chas. Leonard (Avenue B) New York.
Fleury, Eileen (Pantages) Butte, Mont.
Fitzsimmons (Orpheum) Peoria, Ill.
Florens Duo (Loew) Hamilton, Can.
Florigny, Renee (Colonial) New York; (Alhambra) New York 21-26.
Floyd, Mack & Maybelle (Majestic) Waterloo, Ia.
Foley & Maudine (Majestic) Missouri Valley, Ia.
Follies Bergere (Hipp.) Terre Haute, Ind.
For Fifty's Sake (Orpheum) Fresno, Cal. (Orpheum) Los Angeles 21-26.
Fond Sisters & Co. (Keith) Cincinnati; (Palace) Chicago 21-26.
Ford & Houghton (Orpheum) Brooklyn.
Forrest & Church (Princess) Sioux City, Ia.
Fountain of Love (Globe) Kansas City.
Fowler, Beverly (Palace) Minneapolis.
Fox & Insraham (Keith) Boston 21-26.
Fox & Ward (Keith) Louisville; (Keith) Columbus, O., 21-26.
Fox & Mayo (Orpheum) Joliet, Ill.
Fox, Harry (Temple) Detroit 21-26.
Fox, Eddie, & Family (Orpheum) St. Louis.
Franklin & Co. (Orpheum) Minneapolis; (Orpheum) St. Paul 21-26.
Francis Adeline (Keith) Providence.
Francis & Kennedy (Orpheum) Boston.
Francis & Mord (Pantages) Calgary, Can.
Fred's Pigs (Hipp.) Terre Haute, Ind.
Frey, Henry (Broadway) Springfield, Mass.
Friganza, Trixie (Orpheum) Omaha; (Orpheum) Kansas City 21-26.
Gallagher & Lemaire (Orpheum) Montreal; (Temple) Hamilton, Can., 21-26.
Gallerini Sisters (Keith) Washington.
Gardner's Dogs (Colonial) Erie, Pa.; (Keith) Indianapolis 21-26.

THIS BLANK IS AVAILABLE FOR ROUTE DATA IN CASE YOU HAVE NO BOOTH CARDS. CARDS WILL BE MAILED UPON APPLICATION

NAME_____

WEEK	THEATER	CITY	STATE

OFFICIAL DOCTOR **N. V. A.**

Dr. William H. Goldberg

251 WEST 95TH STREET

Tel. 4403 Riverside NEW YORK

Gardner & Revere (Orpheum) Madison, Wis.
Gardner Trio (Wilson) Chicago.
Gardner, Frank (Novelty) Topeka, Kan.
Gardner, Jack, & Co. (Bijou) Battle Creek, Mich.
Gastigues, The (Washington) Belleville, Ill.
Gaudsmith, The (Orpheum) Oakland, Cal.; (Orpheum) Fresno 21-26.
Gaxton, Wm. (Keith) Providence; (Shea) Buffalo 21-26.
Gaylord & Lanctot (Majestic) Austin, Tex.
George, Edwin (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
George & Tony (Pantages) Vancouver, Can.
Gibney, Maude (Lincoln) Chicago.
Gibson & Delmar (Majestic) Newark, N. J.
Gibson & Gray (Electric) Joplin, Mo.
Gilbert & Friedland (Palace) Chicago 21-26.
Giles, R. H. (Grand) Duluth, Minn.
Gillette's Dancers (Pantages) Salt Lake City.
Girard, Harry (Majestic) Dallas, Tex.
Girl at Cigar Stand (Pantages) Calgary, Can.
Girl With Thousand Eyes (Majestic) Ft. Worth, Tex.
Girl in the Moon (Princess) Canton, Ill.
Glennon & O'Donnell (Victoria) New York.
Goetz, Coleman (Jeffers) Saginaw, Mich.
Goldberg & Wayne (Pantages) Kansas City, Mo.
Gold, Harris & Morey (Orpheum) Denver (Orpheum) Lincoln, Neb., 24-26.
Good By Broadway (Oakland) Pontiac, Mich.
Golden & Rice (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Gordon, Robbie (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Gorman Bros. (Crosley Sq.) New York.
Gorley, Irving (Hippo.) Terre Haute, Ind.
Gould & Lewis (Keith) Toledo, O.; (Keith) Columbus 21-26.
Gould, Venita (Keith) Dayton, O.; (Keith) Columbus 21-26.
Granville & Mack (Lyric) Indianapolis, Ind.
Grapewin, Chas. (Keith) Toledo, O.; (Keith) Dayton 21-26.
Gray Bros (Orpheum) Fresno, Cal.; (Orpheum) San Francisco 21-26.
Gray Nan (Pantages) San Diego, Cal.
Green, Gem (Keith) Boston, O.
Green Harry (Orpheum) Oakland, Cal.; (Orpheum) Fresno 24-26.
Green & Parker (Orpheum) Joliet, Ill.
Grindell & Esther (Pantages) Tacoma, Wash.
Grohs's Animals (Pantages) Spokane, Wash.
Haden & Norman (Palace) Superior, Wis.
Gene & Goodwin (Orpheum) Green Bay, Wis.
Haggerty, Larry (Regina) Regina, Sask.
Hale, Robert T. (Alhambra) New York 21-26.
Haley Sisters, Four (Orpheum) St. Louis; (Orpheum) Memphis 21-26.
Hall, W. W. (Grand) Fargo, N. D.
Hallen & Hunter (Keith) Dayton, O.; (Temple) Detroit 21-26.
Hallen & Goss (Palace) Superior, Wis.
Halton & Pulse (Maryland) Baltimore; (Colonial) New York 21-26.
Halligan & Combs (Windsor) Chicago.
Halperin, Nan (Orpheum) Denver; (Orpheum) Lincoln, Neb., 24-26.
Hamilton & Barnes (Shea) Toronto.
Hamilton, Alice (Pantages) Portland, Ore.
Hampton & Blanchard (Pantages) Spokane, Wash.
Hanlon, Wm., & Co. (Bijou) Battle Creek, Mich.
Hanlon & Clifton (Orpheum) Minneapolis; (Orpheum) Duluth 21-26.
Hanson, Gladys (Colonial) New York 21-26.
Hanson, Alice (Royal) New York.
Harkins, J. & H. (Keith) Cincinnati; (Keith) Louisville 21-26.
Harley & Harley (Empress) Cincinnati, O.
Harper, Mabel (St. James) Boston.
Harris, Dixie, Quintet (Pantages) Vancouver, Can.
Hart, Louis (Orpheum) Des Moines, Ia.; (Orpheum) Minneapolis 21-26.
Harvey DeVere Trio (Orpheum) Peoria, Ill.
Harvey Trio (Pantages) Edmonton, Can.
Haskell Lamey (Orpheum) Des Moines, Ia.; (Orpheum) Minneapolis 21-26.
Havel Arthur (Majestic Milwaukee; (Majestic) Chicago 21-26.
Haviland, Thurston, & Co. (Family) La Fayette, Ind.
Hayes, Dorothy, & Co. (Orpheum) Jackson, Mich.
Hayward, Jessie (Broadway) Springfield, Mass.
Healy, Frankie (Majestic) Milwaukee 21-26.
Heather, Jack (Keith) Philadelphia; (Riverside) New York 21-26.
Hector & Pals (Majestic) Waterloo, Ia.
Helder & Packer (Keith) Philadelphia.
Henderson, Gus (Palace) Flint, Mich.
Henshaw, J. & W. (Keith) Boston.
Henry, Florence (Bijou) Fall River, Mass.
Herbert & Delaine (Grand) St. Louis, Mo.
Herzog & Moore (Majestic) Springfield, Ill.
Hewitt's Boys (Orpheum) Salt Lake City.
Herford, Beatrice (Riverside) New York; (Maryland) Baltimore 21-26.
Herman & Shirley (Keith) Louisville; (Keith) Cincinnati 21-26.
Herman, Al (Majestic) Milwaukee; (Majestic) Chicago 21-26.
Herman the Great (Casino) Marshalltown, Ia.
Herter Bros. (Keith) Boston 21-26.
Hill & Ackerman (Pantages) San Francisco.
Hilton & Lenas (Pantages) Butte, Mont.
Hippodrome Four (Majestic) Cedar Rapids, Ia.
Hobson & Beatty (Fulton) Brooklyn.
Hoey & Lee (Pantages) Kansas City.
Hoffman Gertrude (Orpheum) Duluth, Minn.; (Orpheum) Winnipeg Can., 21-26.
Holden & Herron (Keith) Chicago.
Holden & Graham (Majestic) Springfield, Ill.
Holland & Pelletier (Grand) Fargo, N. D.
Holman Harry (Orpheum) St. Paul; (Orpheum) Duluth 21-26.
Holmes & Buchanan (Empress) Grand Rapids, Mich.; (Keith) Toledo, O., 21-26.
Holmes & Hollston (Princess) San Antonio, Tex.
Holt & Rosedale (Orpheum) San Francisco; (Orpheum) Oakland 21-26.
Homer & Dubard (Pantages) Calgary, Can.
Honeyboys (Pantages) Los Angeles.
Honeybugs, Seven (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
Hong Kong Mysteries (Pantages) San Diego, Cal.
Hoo, Lee, & Co. (Pantages) Edmonton, Can.
Hoolihan, Pat & Peggy (Columbia) St. Louis, Mo.
Horn & Fowler (Orpheum) St. Louis.
Howard's, Joseph, Revue (Orpheum) San Francisco 24-26.
Howard, Clara (Orpheum) Portland, Ore.; (Orpheum) Oakland, Cal., 21-26.
Howard, Moore & Cooper (Electric) Springfield, Mo.
Howe & Barlow Sisters (Royal) Ashland, Wis.
Hudson, Bert H. (O. H.) Cedar Grove, Wis.; (O. H.) Cleveland 21-26.
Hudson, Smith & Hudson (Victoria) New York.
Huford & Chain (Majestic) Houston, Tex.
Hughes, Bert, & Co. (Orpheum) Lincoln, Neb.; (Orpheum) Kansas City 21-26.
Hughes, Mrs. Gene (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
Hunter & Godfrey (Orpheum) Boston.
Mechanic, Four (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Hymns & McIntyre (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Hymer, John B. (Orpheum) New Orleans.
Imhoff, Conn & Corinne (Majestic) Milwaukee; (Palace) Chicago 21-26.
Imperial Duo (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
In the Dark (Orpheum) Kansas City.
In the Zone (Majestic) Milwaukee.
Inspiration Girls (Strand) Winnipeg Can.
International Revue (Grand) Evansville, Ind.
Irwin Sisters (Orpheum) Denver; (Orpheum) Lincoln Neb., 24-26.
Ishikawa Japs (Yonge St.) Toronto.
Jackson, Joe (Temple) Rochester, N. Y.
Jackson & Wahl (Pantages) San Francisco.
Jahns, Three (Temple) Rochester, N. Y.
Jarrow (DeKalb) Brooklyn.
Jasta, Emma (Keith) Philadelphia; (Keith) Washington 21-26.
Jarvis & Harrison (Pantages) Vancouver, Can.
Jeanette, Jolly (Grand) Fargo, N. D.
Jerge & Hampton (Crystal) St. Joseph, Mo.
Jermon & Mack (Miles) Detroit, Mich.
Jerome & Parson (Bijou) Brooklyn.
Johnson, Howard & Lizette (Emery) Providence.
Johnston, Fort (Orpheum) Denver; (Orpheum) Lincoln, Neb., 24-26.
Johnston, Lawrence (Pantages) Butte, Mont.
Jolson, Harry (Pantages) Salt Lake City.
Jolly Trio (Majestic) Jacksonville, Fla.
Jolly, Will, & Co. (Orpheum) Madison, Wis.
Jones & Johnson (Washington) Belleville, Ill.
Joy-Son Troupe (Orpheum) Des Moines, Ia., 21-26.
Joyce, West & Moran (Keith) Indianapolis 21-26.
Kalmar & Brown (Orpheum) Des Moines, Ia.; (Orpheum) Minneapolis 21-26.
Kapanna Japs (Orpheum) San Francisco; (Orpheum) Oakland 21-26.
Kane & Herman (Yonge St.) Toronto.
Karlton & Kilford (Grand) Oshkosh, Wis.
Karlton, Jack (Keith) Toledo, O., 21-26.
Karlos Arthur, & Co. (Majestic) Waterloo, Ia.
Lawrence & Edwards (Byers) Ft. Worth, Tex.
Layton & Lockwood (Orpheum) Iowa City, Ia.
Lazar & Dale (Keith) Toledo, O.; (Colonial) Erie, Pa., 21-26.
La Count, Bessie (Palace) Danville, Ill.
LaRoy & St. Clair (Apollo) Janesville, Wis.
LaRoy, Tatina & Bosco (Riverside) New York; (Maryland) Baltimore 21-26.
Leon, Cecil (Majestic) Chicago 21-23.
Leavitt & Lockwood (Orpheum) Montreal; (Temple) Hamilton, Can., 21-26.
Lee, Willard (Regina) Regina, Sask.
Lee & Vance (Princess) Canton, Ill.
Lee, Walton & Lyons (Boulevard) New York.
Leipzig (Majestic) Dallas, Tex.
Leitzel, Alle (Orpheum) St. Louis; (Orpheum) Memphis 21-26.
Lehman, Trixie (Pantages) Winnipeg, Can.
Leon, Daisy (Boulevard) New York.
Leon's Pekes (Regina) Regina, Sask.
Leon, Green (Keith) Indianapolis; (Keith) Louisville 21-26.
Leonard, Eddie, & Co. (Hipp.) Youngstown, O.; (Keith) Pittsburg 21-26.
Lester, Beale, Trio (Pantages) Salt Lake City.
Lester, Great (Royal) New York; (Alhambra) New York 21-26.
Levelos, The (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
Levy, Bert (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Lewis, Viola, & Co. (Plaza) Hastings, Neb.
Lewis Owen (Majestic) Milwaukee; (Majestic) Chicago 21-26.
Lewis & Leopold (Shea) Toronto.
Lewis & Walts (Keith) Washington 21-26.
Liberati (Majestic) Milwaukee; (Palace) Chicago 21-26.
Lichter, James (Columbia) Davenport, Ia.
Lieber, Sidney (Wilson) Chicago.
Lightners & Alexander (Keith) Cleveland 21-26.
Lincoln of U. S. A. (Empress) Tulsa, Okla.
Lindholm, Chas., & Co. (Orpheum) Ft. William, Ont.
Ling, Ben (Orpheum) Denver; (Orpheum) Lincoln, Neb., 24-26.
Linton, Tom, & Girls (Lyric) Indianapolis.
Little Pagan (Lyric) Oklahoma City.
Little Miss Up to Date (Bijou) Lansing, Mich.
Manley, Dave (Bijou) Lansing, Mich.
Mann, Sam, & Co. (Orpheum) Montreal.
Marble, Mary (Regal) New York 21-26.
Marks Jungle Players (Orpheum) Memphis.
Marcene, Novaro & Marcene (Cecil) Mason City, Ia.
Marguerite & Hanley (Warwick) Brooklyn.
Marie Rose, Sextette (Orpheum) New Orleans; (Hunter) Pine Bluff, Ark., 24-26.
Marlett's Marionettes (Pantages) Portland, Ore.
Martyn & Florence (Pantages) San Diego, Cal.
Mary Jane, Four (Orpheum) Seattle; (Orpheum) Portland 21-26.
Marzella Birds (Keith) Cleveland; (Keith) Dayton 21-26.
Mathews, Rob. & Co. (Bushwick) Brooklyn; (Keith) Washington 21-26.
Maxine Bros. & Bobby (Lyric) Oklahoma City.
Mayer, Lottie, & Girls (Pantages) Seattle, Wash.
Mayhew, Stella (Palace) New York.
Mayos, Flying (Victoria) New York.
Mearbom & Mearbom (Majestic) Wichita Falls, Tex.
Medlin, Watts & Townes (Davis) Pittsburg.
Meehan's Dogs (Temple) Hamilton, Can.; (Shea) Buffalo 21-26.
Melnikoff & Myers (Maryland) Baltimore 21-26.
Melburn, Ma. & Mrs. (Orpheum) Lincoln, Neb.; (Orpheum) Kansas City 21-26.
Melody Land (Bijou) Fall River, Mass.
Melino Bros. (Wilson) Chicago.
Melnotte-LaNole Troupe (Miles) Detroit, Mich.
Melvilles, The (Empress) Tulsa, Okla.
Melvin Bros., Three (Princess) San Antonio, Tex.

Robert J. Mills

The American Troubadour.

Merchant Prince (Regent) Muskegon, Mich.
Merlan's Gem (Keith) Dayton, O.; (Keith) Columbus 21-26.
Merle's Cockatoos (Orpheum) New Orleans.
Merry Go-Round (Palace) Moline, Ill.
Miguel (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Miller & Capoon (DeKalb) Brooklyn.
Mile (Palace) Chicago. (Majestic) Milwaukee 21-26.
Milton & DeLong Sisters (Majestic) Little Rock, Ark.
Minic World (Orpheum) Quincy, Ill.
Minetta Duo (Lowe) Montreal.
Miram Bros. (Keith) Indianapolis.
Mishka, Olga, Co. (Majestic) Ft. Worth, Tex.
Miss America (Regent) Muskegon, Mich.
Missem, Willie, & Co. (Columbia) Davenport, Ia.
Mitchells, Aerial (Family) La Fayette, Ind.
Monaiog Sextet (Orpheum) Jackson, Mich.
Monroe, Chauncey (Pantages) San Francisco.
Montgomery, Marshall, & Co. (Empress) Decatur, Ill.
Montgomery & Perry (Orpheum) Los Angeles 24-26.
Moon & Morris (Majestic) San Antonio, Tex.
Moore & Rose (Jeffers) Saginaw, Mich.
Moore & Haager (Orpheum) Seattle; (Orpheum) Portland 21-26.
Moore & Whitehead (Majestic) Milwaukee; (Palace) Chicago 21-26.
Moore & George (Majestic) Kalamazoo, Mich.
Moran & Raymond (Majestic) Waterloo, Ia.
Morelle's Toy Shop (Orpheum) Sioux Falls, S. D.
Morely & McCarthy Sisters (Crystal) St. Joseph, Mo.
Morgan Dancers (Majestic) Houston, Tex.
Morgan, J. & R. (Orpheum) Fresno, Cal.; (Orpheum) Los Angeles 24-26.
Morrelle, Beatrice Five (American) New York.
Morris, Wm. (Yonge St.) Toronto.
Morris, Flora (Orpheum) Duluth, Minn.; (Orpheum) Winnipeg Can., 21-26.
Morris & Campbell (Keith) Providence; (Orpheum) Montreal 21-26.
Morton Midge Trio (Empress) Cincinnati, O.
Morton & Clare (Colonial) New York.
Morton & Glass (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Morton, Ed (Keith) Cleveland 21-26.
Morton, James, & Co. (Palace) New York.
Moss & Frye (Keith) Dayton, O., 21-26.
Multine, Frank (National) New York.
Mullen & Coogan (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Mumford & Thompson (Pantages) Oakland, Cal.
Murphy, Seamine (Pantages) Victoria, Can.
Murphy & Barry (Boulevard) New York.
Murray & Love (Emery) Providence.
Murray, Elizabeth (Orpheum) Minneapolis; (Orpheum) St. Paul 21-26.
Myrl & Delmar (Crystal) St. Joseph, Mo.
Nagahara, Geo. (Grand) Minneapolis.
Naughty Princess (Keith) Columbus, O., 21-26.
Navarro, Nat & Co. (Colonial) New York; (Alhambra) New York 21-26.
Nelson Sisters (DeKalb) Brooklyn.

NOLAN and NOLAN

"MUSICAL CONTENTS"
Dir. Norman Jeffries.

Nelson, Jaggitoff (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
Nesbitt, Evelyn (Empress) Grand Rapids, Mich., 21-26.
Nichols, Nellie (Orpheum) Des Moines, Ia.; (Orpheum) Minneapolis 21-26.
Night Boat (Orpheum) St. Louis.
Nip & Tuck (Orpheum) Jackson, Mich.
Nonette (Keith) Philadelphia 21-26.
Nolan & Nolan (Temple) Rochester, N. Y.; (Colonial) Erie, Pa., 21-26.
Normans, Four Juggling (Novelty) Topeka, Kan.
Norwood & Hall (Majestic) Ft. Worth, Tex.
Novelle Bros. (Orpheum) Chattanooga, Tenn.
O'Clare, Ma. & Mrs. Wm. (Majestic) Springfield, Ill.
O'Connell, Neil (Majestic) Dallas, Tex.
O'Meares, Gilding (Orpheum) Boston.
O'Meares, Jerry & Gretchen (Majestic) Missouri Valley.
O'Neil, Mae (Strand) Winnipeg, Can.
O'Neill, Dot (Orpheum) Seattle; (Orpheum) Portland 21-26.
O'Rourke & Jordan (Grand) Fargo, N. D.
Oakes & DeLour (Majestic) Austin, Tex.
Oakland Will (Orpheum) Omaha, Neb.; (Orpheum) Duluth 21-26.
Odlone (Washington) Belleville, Ill.

ASK YOUR NEWS DEALER

for a copy of The Billboard, but if he hasn't got it send his name and address and 35c and we'll send you a copy each week for four weeks.

BUT this offer is not good unless DEALER'S NAME IS GIVEN.

BILLBOARD PUB. CO.,
Cincinnati, Ohio.

I enclose 35c and name of news dealer who did not have The Billboard. Please send me a copy each week for the next four weeks.

Name _____

City _____ State _____

Dealer's Name _____

Address _____

Kawanee, Three (Washington) Granite City, Ill.
Keane, Robt. E. (Keith) Boston; (Keith) Providence 21-26.
Kelly & Galvin (Orpheum) Duluth, Minn.; (Orpheum) Winnipeg, Can., 21-26.
Kelly & Walter C. (Shea) Buffalo; (Shea) Toronto 21-26.
Kennedy, Frances (Palace) New York; (Orpheum) Brooklyn 21-26.
Kennedy, Jack (Pantages) Victoria, Can.
Kennedy & Burt (Majestic) Austin, Tex.
Kenny & Hollis (Keith) Indianapolis; (Keith) Louisville 21-26.
Kent, Angie (Columbia) St. Louis, Mo.
Kerr & Weston (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Keystone's Pigs (Keith) Indianapolis.
Killeen, Joe (Majestic) Cedar Rapids, Ia.
Kincaid Billy (Princess) Wichita, Kan.
King, Billy (Pantages) Butte, Mont.
King, Mollie (Riverside) New York.
King & Mahoney (Orpheum) Portland, Ore.; (Orpheum) San Francisco 21-26.
King, Jack (Keith) Boston; (Keith) Providence 21-26.
King & Brown (Windsor) Chicago.
Kings, Four (Keith) Philadelphia.
Kingsbury & Mason (Palace) Rockford, Ill.
Kingsbury, Hilda (Boulevard) New York.
Kitner, Dawkins & McCay (Keith) Toledo, O., 21-26.
Knapp & Cornelia (Fulton) Brooklyn.
Kobita, Japs (Lyric) Virginia, Minn.
Kokomo, Joe (Temple) Rochester, N. Y.
Konlert, Theo, & Co. (Keith) Philadelphia.
Keane, R. & V. (Orpheum) Kansas City. (Orpheum) Memphis 21-26.
Kerns & La Salle (Grand) Oshkosh, Wis.
Kremke Bros. (Lowe) Montreal.
Kuloh's Hawaiians (Princess) San Antonio, Tex.
La Duca & Co. (Palace) Ft. Wayne, Ind.
LaJoe Troupe (Grand) Minneapolis.
Lake, Marjorie (Pantages) Tacoma, Wash.
Lambert & Ball (Maryland) Baltimore; (Shea) Buffalo 21-26.
Lamey & Pearson (Windsor) Chicago.
Lamys, Casting (Majestic) Dubuque, Ia.
Langdon, The (Pantages) Vancouver, Can.
Larsen & Wilson (Pantages) Ogden, Utah.
Lasky's Three Types (Princess) Sioux City, Ia.
Lavera & Gilmore (Palace) Danville, Ill.
Laird, Alfred (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Lavarre, Marie (Pantages) San Francisco.
Laveen & Cross (Majestic) Austin, Tex.
Little Wives, Six (Palace) Milwaukee.
Livingston, J. E. (LaPlaza) St. Petersburg, Fla.
Lloyd, Herbert, & Co. (Keith) Chicago.
Lloyd & Britt (Orpheum) Omaha, Neb.; (Orpheum) Kansas City 21-26.
Long Tack Sam & Co. (Palace) Chicago.
Longtim, Oscar (Bijou) Battle Creek, Mich.
Lord & Fuller (Pantages) Denver, Col.
Lou & Lola (Pantages) Seattle, Wash.
Lowe & Spurling Sisters (Orpheum) New York.
Loyal's, Alf, Dogs (Keith) Boston.
Lucas, James, & Co. (Keith) Columbus, O.; (Shea) Buffalo 21-26.
Lucille & Cockie (Orpheum) Omaha, Neb.; (Orpheum) Des Moines, Ia., 24-26.
Lunds, Musical (Majestic) Kalamazoo, Mich.
Lutgens, Hugo (Grand) Evansville, Ind.
Lydell & Higgins (Keith) Cincinnati; (Keith) Indianapolis 21-26.
Lyons & Yosco (Orpheum) St. Louis; (Majestic) Milwaukee 21-26.
McCarty & Faye (Riverside) New York 21-26.
McClare & Dolly (Keith) Louisville 21-26.
McConnell & Simpson (Empress) Grand Rapids, Mich.
McCormack & Wallace (Majestic) San Antonio, Tex.
McDermott, Billy (Keith) Cleveland; (Keith) Dayton 21-26.
McDermott & Wallace (Pantages) San Diego, Cal.
McDonald & Rolland (Orpheum) Minneapolis.
(Orpheum) Duluth 21-26.
McGee & Anita (American) New York.
McIntyres, The (Hipp.) Youngstown, O.; (Keith) Toledo 21-26.
McIntyre & Heath (Orpheum) Oakland, Cal.; (Orpheum) Fresno 24-26.
McKay & Ardine (Colonial) Erie, Pa.; (Keith) Dayton 21-26.
McKenzie, Beatrice (Pantages) Seattle, Wash.
McKinley, Nell (Orpheum) Peoria, Ill.
McLain, Gates & Co. (Regina) Regina, Sask.
McMahon & Chappelle (Davis) Pittsburg; (Keith) Cincinnati 21-26.
McMahon, Diamond & Chaplow (Palace) New York.
McWaters & Tyson (Keith) Boston 21-26.
Mack, J. C. & Co. (Park) St. Louis, Mo.
Mack & Earl (Orpheum) Portland, Ore.; (Orpheum) San Francisco 21-26.
Mack & Walker (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Mahoney & Auburn (Delaney St.) New York.
Mahoney & Rogers (Palace) Flint, Mich.
Mangean Troupe (Broadway) Springfield, Mass.
Manley, Dave (Bijou) Lansing, Mich.
Mann, Sam, & Co. (Orpheum) Montreal.
Marble, Mary (Regal) New York 21-26.
Marks Jungle Players (Orpheum) Memphis.
Marcene, Novaro & Marcene (Cecil) Mason City, Ia.
Marguerite & Hanley (Warwick) Brooklyn.
Marie Rose, Sextette (Orpheum) New Orleans; (Hunter) Pine Bluff, Ark., 24-26.
Marlett's Marionettes (Pantages) Portland, Ore.
Martyn & Florence (Pantages) San Diego, Cal.
Mary Jane, Four (Orpheum) Seattle; (Orpheum) Portland 21-26.
Marzella Birds (Keith) Cleveland; (Keith) Dayton 21-26.
Mathews, Rob. & Co. (Bushwick) Brooklyn; (Keith) Washington 21-26.
Maxine Bros. & Bobby (Lyric) Oklahoma City.
Mayer, Lottie, & Girls (Pantages) Seattle, Wash.
Mayhew, Stella (Palace) New York.
Mayos, Flying (Victoria) New York.
Mearbom & Mearbom (Majestic) Wichita Falls, Tex.
Medlin, Watts & Townes (Davis) Pittsburg.
Meehan's Dogs (Temple) Hamilton, Can.; (Shea) Buffalo 21-26.
Melnikoff & Myers (Maryland) Baltimore 21-26.
Melburn, Ma. & Mrs. (Orpheum) Lincoln, Neb.; (Orpheum) Kansas City 21-26.
Melody Land (Bijou) Fall River, Mass.
Melino Bros. (Wilson) Chicago.
Melnotte-LaNole Troupe (Miles) Detroit, Mich.
Melvilles, The (Empress) Tulsa, Okla.
Melvin Bros., Three (Princess) San Antonio, Tex.

WIG Red 16 in. Silky Kid, Chinese Indian, Tie scale, Negro, 25c, 50c and $1; Lady's Wig, $1.50 up. Imp. Characters, $1.75. A-1 Tinch. 99c. Carnival Comic Hats, doz. 25c. Catalog free. Klippert, Mfr., 46 Cooper Square, New York.

Oklahoma Four (Empress) St. Louis.
Old Soldier Fiddlers (B. James) Boston.
Oliver & Olp (Hipp.) Terre Haute, Ind.
Overbolt & Young (Broadway) Springfield, Mass.
Owen & Moore (Pantages) Spokane, Wash.
Paddon, Sarah (Orpheum) Minneapolis; (Orpheum) St. Paul 21-26.
Page, Hack, & Mack (Palace) Flint, Mich.
Pahs, Tonia (Orpheum) Portland, Ore.; (Orpheum) San Francisco 21-26.
Palmer, Houston (Ziber) East St. Louis, Ill.
Paradise Valley (Orpheum) Sioux City, Ia.
Parish & Peru (Keith) Boston, (Riverside) New York 21-26.
Parsons & Irvin (Pantages) Denver.
Patricola & Meyers (Majestic) San Antonio, Tex.
Pauline (Palace) Fort Wayne, Ind.
Payne, Nina (Palace) Chicago; (Orpheum) St. Louis 21-26.
Peacock Alley (Keith) Dayton, O.
Pearl, Bubbs (Pantages) Denver.
Pedrini, Paul & Monka (Pantages) Salt Lake City.
Peerless Trio (Electric) Springfield, Mo.
Pelching, Paul, & Co. (Grand) Oshkosh, Wis.
Pellbrick & DeVoe (Delancey St.) New York.
Pisha & Co (Orpheum) Minneapolis, (Orpheum) St. Paul 21-26.
Pinnaphonds (National) New York.
Pierlot, Allen, Carroll, & Co. (Grand) Minneapolis.
Pietro (Keith) Columbus, O.; (Hipp.) Youngstown 21-26.
Pinkham, Wm. (St. James) Boston.
Pipifax & Panlo (Orpheum) Joliet, Ill.
Pisano, General, & Co. (Forest) St. Louis, Mo.
Plewa, Mr. Detective (Palace) Flint, Mich.
Polard (Colonial) Lagansport, Ind.
Potter & Hartwell (Orpheum) Brooklyn.
Powell, Katherine (Keith) Toledo, O., (Temple) Detroit 21-26.
Prevost & Brown (Keith) Toledo, O.
Primrose Four (Majestic) Ft. Worth, Tex.
Primrose, George, & Minstrels (Pantages) Portland, Ore.
Prosper & Maret (Keith) Providence; (Riverside) New York 21-26.
Prosperity (Majestic) Springfield, Ill.
Quinn, Jack, Bess Palmer & Teddy (Elks) Bingerdil, W. Va.
Rahoma (Globe) Kansas City.
Rambler Sisters (Majestic) Newark, N. J.
Ramish, Florence (Lyric) Hoboken, N. J.
Rasch, Albertina (Keith) Louisville, (Majestic) Chicago 21-26.
Rath Bros. (Orpheum) Denver; (Orpheum) Lincoln, Neb., 24-26.
Rastelli, Florence (Yonge St.) Toronto.
Readings, Four (Pantages) Oakland, Cal.
Reddy, Jack (Miller) Detroit, Mich.
Reed & Wright Girls (Bushwick) Brooklyn.
Reeves, Billie (Majestic) Dallas, Tex.
Regal & Mack (Fulton) Brooklyn.
Regal, Dorothy (Keith) Boston.
Regal & Bender (Orpheum) St. Paul; (Orpheum) Duluth 21-26.
Reilly, Wm. J. (Keith) Washington.
Rempel, Harriet (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
Rempel, Bessie (Orpheum) Seattle; (Orpheum) Portland 21-26.
Rencilas, The (DeKalb) Brooklyn.
Revue DeVogue (Pantages) San Diego, Cal.
Revnard, Ed (Keith) Louisville 21-26.
Rialto, The (Globe) Kansas City.
Rice & Werner (Orpheum) San Francisco.
Richard the Great (Rialto) Aberdeen, S. D.
Richard & Kyle (Palace) Danville, Ill.
Richmond & Leonard (Pantages) Tacoma, Wash.
Rigby, Arthur (Lyric) Oklahoma City.
Rigoletto Bros. (Pantages) Ogden, Utah.
Robbins & Felton (Hipp.) St. Paul, Minn.
Robins (Orpheum) Memphis; (Orpheum) New Orleans 21-26.
Robinson & Dewey (National) New York.
Rockwell & Wood (Regal) New York; (Bushwick) Brooklyn 21-26.
Rodriguez (Pantages) Victoria, Can.
Rooney & Bernard (Palace) Fort Wayne, Ind.
Rogers, Will & Mary (Lincoln Sq.) New York.
Rome & Cox (Temple) Detroit; (Temple) Rochester, N. Y., 21-26.
Rosco, Claude (Orpheum) Vancouver, Can.
Rose, Ruth (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Rosalind, Rose (Pantages) Vancouver, Can.
Roscos Royal Nine (Pantages) Edmonton, Can.
Roth & Roberts (Lincoln) Chicago.
Royal Hussars, Six (Loew) Hamilton, Can.
Ruberella (Majestic) San Antonio, Tex.
Rubini, Jan (Pantages) Portland, Ore.
Ruby Girls (Grand) Oshkosh, Wis.
Rucker & Winfred (Palace) Fort Wayne, Ind.
Ruegger, Elsa (Orpheum) Portland, Ore.; (Orpheum) Oakland, Cal., 21-26.
Russell, Mabel (Hipp.) Youngstown, O.; (Davis) Pittsburg 21-26.
Ryan, Marguerite (Princess) Canton, Ill.
Ryan & Juliette (Yonge St.) Toronto.
Salme, Jane (Royal) New York 21-26.
Samuels, Maurice (Pantages) Los Angeles.
Sanovsky, Rose (Keith) Indianapolis 21-26.
Sansone & Delila (Majestic) Chicago; (Keith) Cleveland 21-26.
Santly & Norton (Majestic) Chicago; (Orpheum) St. Louis 21-26.
Santos & Hayes (Empress) Grand Rapids, Mich.; (Keith) Toledo, O., 21-26.
Sapiretta, David (Majestic) Ft. Worth, Tex.
Savage, Helen, & Co. (Majestic) Missouri Valley, Ia.
Savannah & Georgia (Loew) Hamilton, Can.
Scarsini & Varvara (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Schindler, Geo. (Columbia) St. Louis, Mo.
Scotch Lads & Lassies (Orpheum) Los Angeles 14-26.
Seeley, Blossom (Orpheum) Kansas City; (Orpheum) Des Moines, Ia., 21-26.
Seibini, Lalla, & Co. (Empress) St. Louis, Mo.
Senna & Webber (Palace) St. Paul.
Serenaders, Six (Pantages) Ogden, Utah.
Sextet De Luxe (Colonial) Logansport, Ind.
Seymour's Happy Family (Strand) Winnipeg, Can.
Shannon & Annis (Majestic) Newark, N. J.
Shayne, Al (Orpheum) Winnipeg, Can.; (Orpheum) Calgary 21-26.
Sherman, Elinore (Miles) Detroit.
Silver & Duval (Pantages) Winnipeg, Can.
Simmons & Simmons (American) New York.
Simmons, Danny (Oliver) Lincoln, Neb.
Simon Louis (Princess) Montreal 21-26.
Sinclair & Tyler (Princess) Sioux City, Ia.
Singer, Johnny, & Dolls (Pantages) Seattle, Wash.
Skating Macks (Orpheum) Long Beach, Cal., 14-16.
Skating Bear (Orpheum) Kansas City.
Shelly & Sarvain (Temple) Hamilton, Can.
Skipper Kennedy & Brewer (Hipp.) St. Paul.
Slackey, The (Majestic) Dubuque, Ia.
Smart Set (Orpheum) Green Bay, Wis.
Smith & Kanfman (Lyric) Indianapolis.
Smith & Troy (Loew) Montreal.
Snow, Mae (Majestic) Dubuque, Ia.
Solar, William (Fulton) Brooklyn.
Song & Dance Revue (Pantages) Spokane, Wash.
Southern, Dorothy, Trio (Empress) Decatur, Ill.
Sparks, John R. (American) New York.
Spencer & Williams (Majestic) Dallas, Tex.
Spencer Trio (Byers) Ft. Worth, Tex.
Sports in the Alps (Davis) Pittsburg.
Stacey, Stan, & Co. (Orpheum) Vancouver, Can., (Orpheum) Seattle 21-26.
Stanton, Will, & Co. (Orpheum) Champaign, Ill.
Stanton, Val & Erale (Hippodrome) St. Paul; (Orpheum) Minneapolis 21-26.
Steiner Trio (Pantages) Butte, Mont.
Stetson & Huber (Palace) Minneapolis, Minn.
Stevens, Helmsley (Palace) Danville, Ill.
Stewart Sisters Three (Orpheum) Oakland, Cal.; (Orpheum) Salt Lake City 21-26.
Stoddard, Alexis (Majestic) San Antonio, Tex.
Stoughton Trio (Pantages) Salt Lake City.
Sullivan, Arthur (Keith) Washington.
Sullivan, Five (Orpheum) Joliet, Ill.
Sunnit, Valeska (Orpheum) Brooklyn 21-26.
Sunset Girls, Six (Majestic) St. Louis, Mo.
Swan & Swan (Lyric) Indianapolis.
Swor, Bert (Orpheum) Oakland, Cal., 21-26.
Sylvester & Vance (Orpheum) San Francisco; (Orpheum) Los Angeles 21-26.
Tabor & Green (Regent) Mason City, Ia.
Takata Bros. (Hipp.) Altoona, Pa.
Tango Sisters (Keith) Toledo, O., 21-26.
Tangney, Eva (Colonial) New York.
Tannehill Trio (Lyric) Indianapolis.
Taylor & Howard (Loew) Montreal.
Temporal, Florence (Keith) Providence.
Temple Four (Avenue B) New York.
Temptations (Hipp.) Altoona, Pa.
Tennessee Ten (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
Tennessee Trio (Grand) Minneapolis.
Terry Frank (Delancey St.) New York.
Thalero's Circus (Jeffers) Saginaw, Mich.
Thevenet, Mlle. (Pantages) Los Angeles.
Thompson, Pat (Pantages) Edmonton, Can.
Thornton, J. & R. (Keith) Washington; (Orpheum) Brooklyn 21-26.
Tick-Tock Girl (Majestic) Bloomington, Ill.
Tiffany, Maude (Emery) Providence.
Tiller Sisters (Hooker) Pine Bluff, Ark.
Tipp Mg'n Circus (Empress) Tulsa, Okla.
Tiny Tim (Regent) Regina, Sask.
Tip, Rob, & Co. (Bijou) Fall River, Mass.
Togan & Geneva (Keith) Chicago.
Tokio Jape (Orpheum) Mason City, Ia.
Topsy Turvey Co. (Pantages) Winnipeg, Can.
Torrat's Novelty (Byers) Ft. Worth, Tex.
Totten, John Byron (Keith) Phila., Pa.
Tower & Darrell (Orpheum) Omaha; (Orpheum) Kansas City 21-26.
Trahan, Wm., & Co. (Columbia) St. Louis, Mo.
Transfield Sisters (Pantages) Los Angeles.
Travers, Roland (Majestic) Milwaukee (Majestic) Chicago 21-26.
Travers & Douglas (Orpheum) Fresno, Cal.; (Orpheum) Los Angeles 21-26.
Trix, Helen, & Josephine (Keith) Cleveland; (Keith) Dayton 21-26.
Tucker, Sophie, & Co. (Orpheum) Lincoln, Neb.; (Orpheum) Omaha 21-26.
Twentieth Century Whirl (Sipe) Bohemia, Ind.
Tyler & St. Clair (Orpheum) Fresno, Cal.; (Orpheum) Los Angeles 21-26.
Unexpected, The (Grand) Evansville, Ind.
Usher, Claude & Fannie (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Vagrants, Three (Majestic) Little Rock, Ark.
Vacuum, Chester (Majestic) Little Rock, Ark.
Vallecita, Dolores (Majestic) Dallas, Tex.
Valmore's Gypsies (Orpheum) Calgary, Can.; (Orpheum) Vancouver 21-26.
Van Cleve, Lillian (Orpheum) Jackson, Mich.
Vanity Fair (Orpheum) St. Paul; (Orpheum) Duluth 21-26.
Van & Pearce (Casino) Marshalltown, Ia.
Vardon & Perry (Orpheum) Kansas City; (Orpheum) Des Moines, Ia., 21-26.
Vernon, Hope (Pantages) Edmonton, Can.
Verona, Countess (Pantages) Butte, Mont.
Vestoman (Jeffers) Saginaw, Mich.
Von Fossen, Harry (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Wakefield, Willa (Loew) Hamilton, Can.
Wahl, Jimmy (Empress) Cincinnati, O.
Walters Sisters (Pantages) Victoria, Can.
War Green (Keith) Chicago.
Ward, Bell & Ward (Pantages) Spokane, Wash.
Ward & Cullen (Victoria) New York.
Ward & Raymond (Majestic) Waterloo, Ia.
Ward, Will J., & Girls (Orpheum) Madison, Wis.
Warren & Conley (Empress) St. Louis, Mo.
Watson, Joe. K. (Pantages) Oakland, Cal.
Watson Sisters (Palace) Rockford, Ill.
Watson Sisters (Orpheum) Brooklyn; (Colonial) New York 21-26.
Watson & Little (Avenue) Chicago.
Watts, James, & Story (Majestic) Houston, Tex.
Weavers, Flying (Palace) St. Paul.
Weber, Beck & Fraser (Orpheum) South Bend, Ind.
Weems, Walter (Shea) Toronto; (Empress) Grand Rapids, Mich., 21-26.
Welch, Mealy & Montrose (Family) La Fayette, Ind.
Welk's Minstrels (Colonial) New York.
Wells, Lew (Globe) Kansas City.
Welling Levering Troupe (Empress) Cincinnati, O.
Wellington Trio (Electric) Kansas City, Kan.
Wellman, Emily Ann (Orpheum) Denver; (Orpheum) Lincoln, Neb., 24-26.
West & Hale (Pantages) Los Angeles.
Weston Trio (Majestic) Aberdeen, S. D.
Weston, Willie (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
Westport, Ed, & Rivoli (Strand) New York.
Westphal, Frank (Orpheum) Lincoln, Neb.; (Orpheum) Omaha 21-26.
Whitfield & Ireland (Gaiety) East St. Louis, Ill.
Whirl of Mirth (Majestic) Minneapolis.
White & Haig (Majestic) Chicago.
Whiting & Burt (Hipp.) Youngstown, O.; (Keith) Cleveland 21-26.
Wilbert, Raymond (Orpheum) Lincoln, Neb.; (Orpheum) Kansas City 21-26.
Wilbur, Clarence (Grand) St. Louis, Mo.
Wilde, Mr. & Mrs. G. (Keith) Dayton, O.
Williams & Williams (Princess) San Antonio, Tex.
Williams, J. & C. (Keith) Boston.
Williams & Wolfus (Orpheum) Los Angeles; (Orpheum) Salt Lake City 21-26.
Wilson & Wilson (Keith) Chicago.
Wilson, Jack, & Co. (Keith) Toledo, O.
Winchester & Claire (Palace) Superior, Wis.
Winston's Seals (Pantages) Calgary, Can.
Winter, Winona (Orpheum) Salt Lake City; (Orpheum) Denver 21-26.
Wintergarden Revue, 1917 (Palace) Rockford, Ill.
Wolf & Stewart (Grand) Duluth, Minn.
Woman Proposes (Park) St. Louis, Mo.
Woods, Maurice (Orpheum) Sioux Falls, S. D.
Wright & Dietrich (Hipp.) St. Paul.
Yatina, Tom (Hipp.) Baltimore.
Yvette & Samuel (Keith) Columbus, O., 21-26.
Young, Chas. (Empress) Decatur, Ill.
Youngers, The (Pantages) Kansas City, Mo.
Zeno & Mandel (Majestic) Cedar Rapids, Ia.
Zeno, Jordan & Zeno (Majestic) Newark, N. J.
Zierler Sisters & Kentucky Five (Orpheum) Winnipeg, Can., (Orpheum) Calgary 21-26.
Zig-Zag Revue (Columbia) St. Louis, Mo.

DRAMATIC & MUSICAL

Adams, Maude, Chas. Frohman, Inc., mgr.: (Blackstone) Chicago 7-19.
Anglin, Margaret: New York Dec. 28, indef.
Arliss, George, in Hamilton H. C. Judge, mgr.: Cleveland 14-19; (Broad St.) Philadelphia 21-Feb. 9.
Barrymore, Ethel, Chas. Frohman, Inc., mgr.: (Empire) New York, indef.
Bel-Hur, Klaw & Erlanger, mgrs.: St. Louis 14-19.
Belt of Parallels, Oliver Morosco, mgr.: Santa Barbara, Cal., 20; Bakersfield 22; Porterville 23; Visalia 24.
Blind Youth (Lou Tellegen): New York Dec. 3, indef.
Boomerang, The, David Belasco, mgr.: Boston Dec. 24 March 2.
Brat, The, United Prod. Co., Ltd., mgr.: Tuber, Alta., Can., 16; Raymond 17; Lethbridge 18-19; Edmonton 21-23; Calgary 24-26.
Brat, The, Oliver Morosco, mgr.: Chicago Dec. 16, indef.
Broadway After Dark, Woodhall Am. Co., mgr.: Oshkosh, Wis., 16; Wausau 17; Menasha 18; Marinette 19; Escanaba 20; Iron Mountain 21; Marquette 22; Ironwood 23; Hancock 24; Houghton 25; Marlon 26.
Business Before Pleasure, A. H. Woods, mgr.: New York Aug. 13, indef.
Canary Cottage (Oliver Morosco's), Tom Hodgman, mgr.: San Jose, Cal., 15-20; Modesto 21; Marysville 22; Chico 23; Red Bluff 24; Redding 25.
Clover Up, Charles Dillingham, mgr.: New York Aug. 28, indef.
Cohan Chas. Cheney, Elliott, Comstock & Gest, mgrs.: New York Oct. 22, indef.
Cohan Revue of 1918, Cohan & Harris, mgrs.: New York Dec. 31, indef.
Come Out, Oliver Kilbourn, Henry Miller, mgr.: Chicago Nov. 19, indef.
Country Cousin, Klaw & Erlanger, mgrs.: Brooklyn 14-19.
Cow, Jane, in Lilac Time, J. L. Buford, mgr.: Chicago Dec. 23, indef.
Dad's Girl, Whaples & Mitchell, mgrs.: Newark, N. J., 14-19; Trenton 17; Fayette City 18; Charleroi 19; Donora 20; Marianna 21; Beallsville 22; Dairytown 23; Charlton 24; Tarpaulin 25; Salisbury 26.
Dangerous Girl, Ed. Rowland, mgr.: Joliet, Ill., 20; Kankakee 17; Peru, Ind., ad. Logansport 19; Indianapolis 21-26.
Daughter of Eve, Rowland & Howard, mgrs.: Toronto, Ont., Can., 14-19; Peterborough 21; Belleville 22; Kingston 23; Brockville 24; Ottawa 25-26.
Dixieland, The, Leo. John D. Williams, mgr.: New York Nov. 21, indef.
Doing Our Bit, The Shuberts, mgrs.: New York Oct. 18, indef.
Experience, Arthur H. Miller, mgr.: Norfolk, Va., 16; Richmond 17-19; Roanoke 21-22; Greensboro, N. C., 23-24; Winston Salem 25-26.
Elfrey, Joe Weber, mgr.: Indianapolis, Ind., 14-19; Detroit, Mich., 21-26.
Eyes of Youth, The Shuberts, mgrs.: New York Aug. 22, indef.
Fair and Warmer, Selwyn & Co., mgrs.: (Cort) San Francisco 13-26.
Faversham, William: New York Dec. 22, indef.
Fiske, Mrs., Klaw & Erlanger, mgrs.: Cincinnati, O., 14-16.
Flame, The (Richard Walton Tully's): Los Angeles, Cal., 14-ad; Fresno 20; Bakersfield 21; Santa Barbara 22; Pasadena 23, San Diego 24-26.
Flo Flo, John Cort, mgr.: New York Dec. 30, indef.
Follow the Girl, Hitchcock & Goetz, mgrs.: Philadelphia Dec. 31, indef.
General Post, Charles Dillingham, mgr.: New York Dec. 24, indef.
Going Up, Cohan & Harris, mgrs.: New York Dec. 25, indef.
Gypsy Trail, Arthur Hopkins, mgr.: New York Dec. 4, indef.
Gypsy Trail, Arthur Hopkins, mgr.: Chicago Dec. 23, indef.
Hand a Fritz, Geff Williams, mgr.: Kalamazoo, Mich., 16; Goldwater 17; Kalamazoo 18-19.
Hesperesed Henry (Western), Woodhall Am. Co., mgr.: Camilla, Ga., 16; Pelham 17; Bainbridge 18; Quitman 19; Valdosta 21; Moultrie 22; Doughton 23; Tifton 24; Eastman 25; Wrightsville 26.
Hesperesed Henry (Western), Woodhall Am. Co., mgr.: Brunswick, Mo., 19; Huntsville 17; Keytesville 18; Troy 19; St. Charles 20; Montgomery City 21; Centralia 22; Bonneville 23; Windsor 24; Appleton City 25; Greenfield 26.
Hitchy-Koo: Baltimore 14-19; Washington, D. C., 21-26.
Hodge, William, The Shuberts, mgrs.: Boston Nov. 19, indef.
Leave It to Jane, Elliott, Comstock & Gest, mgrs.: New York Aug. 28 indef.
Lilac Time, Selwyn & Co., mgrs.: Chicago Dec. 24 indef.
Lombardi, Ltd., Oliver Morosco, mgr.: New York Sept. 24, indef.
Man Who Came Back, Wm. A. Brady, mgr.: Chicago Sept. 23, indef.
Man Who Came Back, Wm. A. Brady, mgr.: Boston Dec. 24, indef.
Man Who Stayed at Home: Chicago Dec. 23, indef.
Marriage Question (City) Rowland & Howard, mgrs.: Columbus, O., 14-19.
Marriage Question, Rowland & Howard, mgrs.: Lancaster, Pa., 20-22; Allentown 23-26.
Maxwell, Robert B., J. B. Dickson, mgr.: New Orleans, La., 14-19.
Merline, The Shuberts, mgrs.: New York Aug. 13, indef.
Montana, Bankson & Morris, mgrs.: Bird City, Kan., 17; Atwood 21; St. Francis 24.
Naughty Wife, Selwyn & Co., mgrs.: New York Nov. 11, indef.
Nothing But the Truth, Anderson & Weber, mgrs.: Boston Dec. 31, indef.
Oh, Doctor, Woodhall Am. Co., mgr.: Cumberland, Md., 16; Keyser, W. Va., 17; Thomas 18; Parsons 19; Elkins 21; Buckhannon 22; Fairmont 23; Philippi 24; Clarksburg 25; Grafton 26.
Odds and Ends of 1917, Nemwith & Shannon, mgrs.: New York Nov. 19, indef.
Ou, Boy, P. Ray Comstock, mgr.: Chicago Aug. 21, indef.
Oh, Boy, P. Ray Comstock, mgr.: New York Feb. 20, indef.
Olcott, Chauncey, Cohan & Harris, mgrs.: Newark, N. J., 14-19, (Standard) New York City 21-26.
Ole & His Sweetheart, No. 1, P. D. Whetten, mgr.: Stanwood, Ia., 19.
Ole & His Sweetheart, No. 2, Art L. Selby, mgr.: Tilden, Neb., ad Valentine 26.
Osborne, Lefty, & Apple Blossom Girls: Lockport, N. Y., 14-19; Niagara Falls 17-19; Brantford, Ont., 21-26.
Ott, Bob, Musical Comedy Co.: Watertown, N. Y., 14-19; Cleveland 21-26.
Parlor, Bedroom and Bath, A. H. Woods, mgr.: New York Dec. 24, indef.
Patton, W. H. Frank B. Smith, mgr.: Colfax, Ill., 16; Hoopeston 17; Homer 18; Rantoul 19.
Peter Pan, Directors, The Shuberts, mgrs.: Boston Dec. 24, indef.
Pom-Pom, Selwyn & Co., mgrs.: New York Nov. 6, indef.
Polly With a Past, David Belasco, mgr.: New York, indef.
Pretty Page, Woodhall Am. Co., mgr.: Bucyrus, O., 16; Mansfield 17; Chicago Junction 18; Marion 19; Sandusky 20; Norwalk 21; Wooster 22; Ashland 23; Loudonville 24; Tiffin 25; Sycamore 26.
Richards, the Wizard, Ralph Richards, mgr.: Richmond, Ky., 14-ad, layoff 21-26.
Riviera Girl, Klaw & Erlanger, mgrs.: Boston 14-26.
Ryan, Elsa in Not There: Oshawa, Ont., Can., 16; Hamilton 17-19; St. Catherines 21; Woodstock 22; St. Thomas 23; Chatham 24; London ad 26.
Sanderson, Julia, & Joseph Cawthorn, in Rambler Rose, Chas. Frohman, Inc., mgr.: Detroit 14-19.
Show of Wonders, The Shuberts, mgrs.: Cincinnati, O., 14-19.
Skinner, Otis, Chas. Frohman, Inc., mgr.: (Broad St.) Philadelphia 7-19.
So Long, Letty, Cyril Ring, mgr.: Columbus, O., 14-19; Louisville, Ky., 21-ad; Lexington ad; Dayton, O., 28-26.
Step Lively, Woodhall Am. Co., mgr.: Hinton, W. Va., 16; Bluefield 17; Pulaski, Va., 18; Hartford, W. Va., 19; Parkersburg 21; Lexington 22; Staunton 23; Harrisonburg 24; Winchester 25; Charlestown, W. Va., 26.
Stone, Fred, Chas. Dillingham, mgr.: New York Oct. 28, indef.
Stop, Look, Listen, F. A. Wade, mgr.: Wichita, Kan., 16; La Junta, Colo., 17; Trinidad 18; Pueblo 19; Colorado Springs 20; Victor 21; Canon City 22.
Sunny South, J. C. Rockwell, mgr.: Albion, Pa., 16; Conneautville 17; Greenville 18; Andover, O., 19; Jefferson 20; Austinburg 21; Lisbon, O., 22; E. Palestine ad; Hanover City, Pa., 23; Beaver Falls 24.
Tailor Made Man, Cohan & Harris, mgrs.: New York Aug. 27, indef.
Taylor, Laurette, Klaw & Erlanger, mgrs.: Thirteenth Chair, William Harris, mgr.: Boston Dec. 25, indef.
Tea for Two: New York Nov. 21, indef.
Thomas, Magician, R. R. Fisher, bus. mgr.: Memphis, Tenn., 14-19; Atlanta, Ga., 22-26.
Three Bees, David Belasco, mgr.: New York: indef.
Trelley Trimmers Musical Comedy, Cyril Mitchell, mgr.: Kittanning, Pa., 16; Apollo 17; Punxsutawney 18; Ellwood City 19; Mars 21; Grove City 22; Mercer ad; Greenville 24; Conneautville 25; Albion 26.
Turn to the Right, Smith & Golden, mgrs.: Philadelphia Dec. 24, indef.
Uncle Tom's Cabin, Wm. Kibble, mgr.: St. Louis, Mo., 13-19.
Uncle Tom's Cabin (Harmonsat's): Worcester, Mass., 16-17; Woonsocket ad; Leominster 19.
Upstairs and Down, Oliver Morosco, mgr.: Philadelphia 14-19.
Upstairs and Down, Oliver Morosco, mgr.: Philadelphia 14-19.
Wanderer, The, Elliott, Comstock & Gest, mgrs.: Buffalo 14-19.
Warfield, David, David Belasco, mgr.: Philadelphia 24-26, 16; Chicago 21, indef.
Washington Square Players, New York Oct. 31, indef.
What's Our Shall I Marry, Rowland & Howard, mgrs.: Orillia, Ont., Can., 16; Barrie 17.
White Squaw, Wm. R. Leonard, mgr.: Flandreau, S. D., 16.
Why Marry, Selwyn & Co., mgrs.: New York Nov. 26, indef.
Willow Tree, Cohan & Harris, mgrs.: Buffalo 14-19; Syracuse 21-26; Rochester 24-26.
Wilson, Al H., Sidney R. Ellis, mgr.: Olean, N. Y., 16; Wellsboro, Pa., 17; Sayre 18; Ithaca, N. Y., ad; Rochester 21-26; Syracuse 24-26.
Yes or No, Anderson & Weber, mgrs.: New York Dec. 21, indef.
Ziegfeld Follies, F. Ziegfeld, Jr., mgr.: (Illinois) Chicago Dec. 23, indef.

INTERNATIONAL CIRCUIT

(Week January 14-19)

After Office Hours: (Orpheum) Philadelphia.
Dangerous Girls: Peoria, Ill., 14-19.
Hans and Fritz: Detroit, Mich.
Kaiserjammer Kids: Omaha, Neb., 13-19.
Little Girl in a Big City: Paterson, N. J.
Marriage Question, Columbus, O.
Milkmaiden's Son & the Shop Girl: (National) Chicago.
Molt & Jeff: Indianapolis, Ind.
One Girl's Experience: Kansas City, Mo.
Pom of Heart: Milwaukee, Wis.
Pretty Baby: Nashville, Tenn.
Sunrise Sal: Pittsburg, Pa.
Story of the Rosary: (Imperial) Chicago.
Thurston Magician: (Lyric) Memphis, Tenn.
Turn Back the Hours: Cleveland, O.
Uncle Tom's Cabin: St. Louis, Mo.
Very Good, Eddie: Louisville, Ky.
White Slave: (Orpheum) Montreal, Can.

BURLESQUE

AMERICAN CIRCUIT

Americans: (Englewood) Chicago 14-19; (Empire) Chicago 21-26.
Army and Navy Girls: (Oswego) N. Y., 16; Niagara Falls 17-19, (Garden) Buffalo 21-26.
Aviators: Canton, 16; Youngstown 17-19, (Victoria) Pittsburg 23-26.
Auto Girls: Lowell, Mass., 14-16; Worcester 17-19, (Olympic) New York 21-26.
Broadway Belles: (Cadillac) Detroit 14-19; (Gayety) Chicago 21-26.
Big Ben Bang (Trocadero) Philadelphia 14-20; S. Bethlehem, Pa., 21; Easton 22; Wilkes-Barre 23-26.
Cabaret Girls: (Star) Toronto 14-19; (Savoy) Hamilton, Can., 21-26.
Charming Widows: (Gayety) Philadelphia 14-19; (Majestic) Scranton 21-26.
Darlings of Paris: Akron, O., 16-19; (Empire) Cleveland 21-26.
Follies of Pleasure: (Garden) Buffalo, 14-19; (Star) Toronto 21-26.
Forty Thieves: (Star) Brooklyn 14-19; (Gayety) Brooklyn 21-26.
French Frolics (Savoy) Hamilton, Can., 14-19; (Cadillac) Detroit 21-26.
Gay Morning Glories: (Empire) Chicago 14-19, (Majestic) Indianapolis 21-26.
Girls From Hampyland: (Empire) Hoboken, N. J., 14-16, (Star) Brooklyn 21-26.
Girls From Follies: (Majestic) Indianapolis 14-19 open week 19-26, (Lyceum) Columbus, O., 28 Feb. 2.
Girls From Joyland: (Standard) St. Louis 14-19; (Englewood) Chicago 21-26.
Green-Up Babies: Altoona, Pa., 19; Harrisburg 17, York 18; Reading 19; Bristol 21-22; (Grand) Trenton, N. J., 23-26.
Hello Girls: (Majestic) Scranton, Pa., 14-19; Binghamton, N. Y., 21-22; Oswego 23; Niagara Falls 24-26.
Innocent Maids: (Gayety) Minneapolis 14-19; (Star) St. Paul 21-26.
Jolly Girls: Yonkers, N. Y., 14-16, Schenectady 17-19; Holyoke, Mass., 21-23, Springfield 24-26.
Lady Buccaneers: Wilkes-Barre, Pa., 16-19; (Empire) Hoboken, N. J., 21-26.
Lid Lifters: (Victoria) Pittsburg 14-19; New Castle, Pa., 21; Johnstown 22, Altoona 23.
Military Maids: (Gayety) Baltimore 14-19; (Trocadero) Philadelphia 21-26.
Mile-a-Minute Girls: (Holyoke, Mass., 14-16; Springfield 17-19, (Howard) Boston 21-26.
Mischief Makers: (Gayety) Milwaukee 14-19; (Gayety) Minneapolis 21-26.
Monte Carlo Girls: (Gayety) Chicago 14-19; (Gayety) Milwaukee 21-26.
Orientals: Open week 14-19, (Lyceum) Columbus, O., 21-26.
Passengers: (Olympic) New York 14-19; (Gayety) Philadelphia 21-26.
Parisian Flirts: (Gayety) Brooklyn 14-19; Yonkers, N. Y., 21-23; Schenectady 24-26.
Record Breakers: Open week 14-19; (Century) Kansas City 21-26.
Review of 1918: (Howard) Boston 14-19, Lowell, Mass., 21-23, Worcester 24-26.
Social Follies: (Star) St. Paul 14-19; open week 21-26, (Century) Kansas City 28-Feb 2.
Some Babies: (Century) Kansas City 14-19; (Standard) St. Louis 21-26.
Speedway Girls: (Empire) Cleveland 14-16, Erie, Pa., 21, Ashtabula, O., 22, Canton 23; Youngstown 24-26.
Tempters: (Lyceum) Columbus, O., 14-19; Wheeling, W. Va., 21-23; Akron, O., 24-26.
White, Pat: (Grand) Trenton, N. J., 16-19; (Gayety) Baltimore 21-26.

COLUMBIA CIRCUIT

Broadway Belles: Newburg, N. Y., 17-19; (Miner's Bronx) New York 21-26.
Best Show in Town: (Empire) Brooklyn 14-19; (Park) Bridgeport, Conn., 24-26.
Bon-Tons: (Star) Cleveland 14-19; (Empire) Toledo, O., 21-26.
Bowhunters: (Colonial) Providence 14-19, (Casino) Boston 21-26.
Bowery: (Lyric) Dayton 14-19; (Olympic) Cincinnati 21-26.
Broadway Frolics: (Corinthian) Rochester 14-19, Syracuse 21-22, Utica 24-26.
Burlesque Revue: (Olympic) Cincinnati 14-19; (Columbia) Chicago 21-26.
Burlesque Wonder Show: (Columbia) Chicago 14-19; Des Moines, Ia., 20-24.
Folies of the Day: (Majestic) Jersey City, N. J., 14-19; (Trocadero) Philadelphia 21-26.
Golden Crooks: (Hurtig & Seamon) New York 14-19; (Empire) Brooklyn 21-26.
Hastings, Harry, Shows: (Palace) Baltimore 14-19; (Gayety) Washington 21-26.
Hello, America: (Empire) Albany, N. Y., 14-16, (Gayety) Boston 21-26.
Big, Big, Roseny Girls: (Casino) Boston 14-19; (Grand) Hartford, Conn., 21-26.
Howe, Sam: Open week 14-19; (Orpheum) Paterson, N. J., 21-26.
Irwin's Big Show: (Gayety) Pittsburg 14-19; (Star) Cleveland 21-26.
Liberty Girls: (People's) Philadelphia 14-19; (Palace) Baltimore 21-26.
Babes of America: (Gayety) Omaha 12-19; (Gayety) Kansas City 21-26.
Majestics: (Gayety) Detroit 14-19, (Gayety) Toronto 21-26.
Marion, Dave: (Star & Garter) Chicago 14-19; (Gayety) Detroit 21-26.
Merry Rounders: (Gayety) St. Louis 14-19; (Star & Garter) Chicago 21-26.
Million Dollar Dolls: (Gayety) Buffalo 14-19; (Corinthian) Rochester 21-26.
Oh, Girl: (Grand) Hartford, Conn., 14-19; (Garden) Waterbury 21-26.
Pure Pure: (Columbia) New York 14-19, (Casino) Brooklyn 21-26.
Reeves, Al: (Gayety) Montreal 14-19; (Empire) Albany 21-26.
Rosland Girls: (Gayety) Toronto 14-19; (Gayety) Buffalo 21-26.
Sidman, Sam, Show: Syracuse, N. Y., 14-16; Utica 17-19; (Gayety) Montreal 21-26.
Sightseers, Wm. Hunter, mgr.: (Gayety) Boston 14-19; (Columbia) New York 21-26.
Social Maids: (Gayety) Kansas City 14-19; (Gayety) St. Louis 21-26.
Some Show: (Miner's Bronx) New York 14-19; open week 21-26; (Orpheum) Paterson, N. J., 28-Feb. 2.
Spiegel's Revue: Des Moines, Ia., 13-17; (Gayety) Omaha 19-23.
Spoiling Widows: (Empire) Toledo 14-19; (Lyric) Dayton 21-26.
Star & Garter Show: (Orpheum) Paterson, N. J., 14-16, (Majestic) Jersey City 21-26.
Step Lively Girls: (Jacques) Waterbury, Conn., 14-19; Newburg, N. Y., 24-26.
Sydell's Rose Show: (Casino) Philadelphia 14-19; (Hurtig & Seamon) New York 21-26.
Twentieth Century Maids: (Empire) Newark, N. J., 14-19, (Casino) Philadelphia 21-26.
Watson's Beef Trust: (Park) Bridgeport, Conn., 17-19, (Colonial) Providence 21-26.
Welch, Jim: (Casino) Brooklyn 14-19; (Empire) Newark, N. J., 21-26.
Williams, Mollie (Gayety) Washington 14-19; (Gayety) Pittsburg 21-26.

STOCK & REPERTOIRE

Academy Players: Haverhill, Mass., indef.
Alcazar Players: (Baker) Portland, Ore., indef.
Alcazar Players: (Alcazar) San Francisco, indef.
Alhambra Players, C. O. Berry, mgr.: York, Pa., indef.
Auditorium Players: Malden, Mass., indef.
Auditorium Players Manchester, N. H., indef.
Auditorium Stock Co., Wm. B. Mayles, mgr.: Lewiston, Idaho, indef.
Auditorium Stock Co.: Waltham, Mass., indef.
Acosta, Mildred, Musical Comedy Stock Co.: (Star) Louisville, Ky., indef.
Bahnsen, Walter, Stock Co.: Duluth, Minn., indef.
Barnes & Edwin Co.: (Lois) Terre Haute, Ind., indef.
Bishop Players: (Playhouse) Oakland, Cal., indef.
Brandeis Players: Omaha, Neb., indef.
Bryant, Marguerite, Players: Troy, N. Y., indef.
Carter Dramatic Co., J. E. Carter, mgr.: Davisburg, Mich., 14-19.
Casemore, Paul, Stock Co.: (Empire) Montreal, Can., indef.
Chase-Lister Co., Northern: Glen F. Chase, mgr.: McCook, Neb., 14-19; Holdrege 21-26.
Colonial Musical Comedy Stock Co.: (Colonial) Toledo, O., indef.
Cooper Band Stock Co.: Zanesville, O., indef.
Courtney Players: Bayonne, N. J., indef.
Court Players: (Crown) Chicago, Ill., indef.
Dainty Beside Players: Waco, Tex., indef.
DeForest Players: (Home) Hutchinson, Kan., indef.
Denham Theater Stock Co.: (Denham) Denver, Col., indef.
Desmond, Mae, Players: Williamsport, Pa., indef.
Dominion Players: Winnipeg, Can., indef.
Dobinsky Bros.' Stock Co.: (Grand) Kansas City, Mo., indef.
Dubinsky Bros.' Stock Co.: St. Joseph, Mo., indef.
Dwight, Albert, Players: (K. & E.) Pittsburg, indef.
Emerson Players: Lawrence, Mass., indef.
Emerson Players: Lowell, Mass., indef.
Empire Stock Co.: Salem, Mass., indef.
Empire Theater Stock Co.: Paterson, N. J., indef.
Foley, Chas. E., Stock Co.: Madison, Fla., 7-19.
Fifth Ave. Theater Stock Co.: Brooklyn, indef.
Galvin's, James A., World of Follies: Camp Pike, Little Rock, Ark., indef.
Gardner Bros.' Stock Co.: Ft. Dodge, Ia., indef.
Glaser, Vaughan, Stock Co.: (New Adams) Detroit, indef.
Grand Stock Co.: Tulsa, Ok., indef.
Grand Stock Co.: Indianola, Ind., indef.
Hamilton's California Beauties Belles: (Best) Birmingham, Ala., indef.
Hamilton's Musical Stock Co.: (Wilder) Chattanooga, Tenn., indef.
Hart Players: Long Beach, Cal., indef.
Hathaway Players: Brockton, Mass., indef.
Hippodrome Stock Co.: (Hipp.) Oakland, Cal., indef.
Hudson Theater Stock Co.: Union Hill, N. J., indef.
Hyne-Beverly Players: Circuit Stock: Buckhannon, W. Va., Sunday; Weston, Monday; Clarksburg, Tuesday; Fairmont, Wednesday; Grafton, Thursday; Phillips, Friday; Elkins, Saturday.
Hyperion Players: New Haven, Conn., indef.
Jewett, Henry, Players: (Copley) Boston, indef.
Knickerbocker Players: (Knickerbocker) Philadelphia, indef.
Lewis, Jack, Players: Chester, Pa., indef.
MacLean, Pauline, Stock Co.: Jamestown, N. Y., indef.
Miller-Bell Stock Co.: Steubenville, O., indef.
Modern Players Providence, R. I., indef.
Morgan, Wallace, Stock Co.: Sioux City, Ia., indef.
Morosco Stock Co.: (Morosco) Los Angeles, indef.
Mozart Stock Co.: Elmira, N. Y., indef.
Nesbitt Theater Stock Co.: Wilkes-Barre, Pa., indef.
Northampton Players: Northampton, Mass., indef.
Oliver, Otis, Players, Harry J. Wallace, mgr.: El Paso, Tex., indef.
Oliver, Otis, Players: (Crawford) Wichita, Kan., indef.
Orpheum Theater Stock Co.: Reading, Pa., indef.
Parkard, Jay, Stock Co.: (Orpheum) Newark, N. J., indef.
Palace Stock Co.: White Plains, N. Y., indef.
Phelan, B. V. Stock Co.: Lynn, Mass., indef.
Pitt Theater Stock Co.: Pittsburg, Pa., indef.
Poli Stock Co.: Bridgeport, Conn., indef.
Poli Musical Stock Co.: Washington, D. C., indef.
Princess Players: Des Moines, Ia., indef.
Princess Players: London, Ont., Can., indef.
Providence Opera House Stock Co.: Providence, R. I., indef.
Rentfrum Stock Co.: Ft. Worth, Tex., indef.
Robbins, Clint & Bessie, Co.: Bellefourche, S. D., 14-19; Rapid City 21-26.
Schooler, Milton, Co.: (Noble) Anniston, Ala., indef.
Shannon Stock Co.: Harry Shannon, mgr.: Lawrenceburg, Ind., 14-19; Aurora 21-26.
Sherry, Ethel May, Stock Co.: (Greeley) Portland, Me., indef.
Shubert Stock Co.: (Shubert) St. Paul, Minn., indef.
Snel E-Ker Co., H. Ray Snedeker, mgr.: Salem, Ore., indef.
Somerville Theater Players: Somerville, Mass., indef.
Southern Theater Stock Co.: Wheeling, W. Va., indef.
Spencer, Cecil, Stock Co.: (Grand O. H.) Brooklyn, indef.
Stone, Florence, Stock Co.: (Shubert) Minneapolis, indef.
Strand Stock Co.: Grafton, W. Va., indef.
Strand Players: Hoboken, N. J., indef.
Strong, Elwin, Stock Co.: Wichita, Kan., indef.
Third Ave. Stock Co.: Frank Doran, mgr.: (Third Ave.) New York, indef.
Wallace Chester, Players: Butler, Pa., indef.
Washington Stock Players: West New York, N. J., indef.
Weir, Mamie, Players: (Park) Pittsburg, indef.
Whitney Stock Co., Welsh & Walbourn, mgrs.: (Bijou) Jackson, Miss., indef.
Wilkes Players: Salt Lake City, Utah, indef.
Wilkes Players: Seattle, Wash., indef.
Williams, Ed, Stock Co.: Kokomo, Ind., indef.

TABLOIDS

Army & Navy Girls, Billy Webb, mgr.: (Gem) Olean, Ok., 19-26; (Orphan) Cleveland 17-19.
Aviation Girls Co., Allen & Kennah, mgrs.: (Lookout) Chattanooga 14-26.
Belle Isle Beauties, Lew Glick, mgr.: (Grand) Homestead, Pa., 14-19.
Coast & Winfield's Seaside Beauties: Sapulpa, Ok., 14-19, Drumright 21-26.
Dutton's High Jinks Co.: (Club) Joplin, Mo., indef.
Delay, Myrtle, Co.: (Lyric) Bartlesville, Ok., 14-19.
Dorie's Musical Comedy: (Empress) Duluth, Minn., indef.
Empire Girls, Fred Eddon, mgr.: (Lyric) Wilmington, Del., indef.
Gale City Girls, Lawrence Russell, mgr.: (Grand) Raleigh, N. C., 14-19.
Gay New Yorkers, Lawrence Russell, owner: Lubbock, Tex., 14-19.
Hill & Payne Co.: (Orpheum) Bisbee, Ariz., indef.
Hyatt & LeNore Musical Comedy (New Garrick) Minneapolis, indef.
Jarvis, Bobby Possum, Musical Comedy: (Strand) San Antonio, Tex., indef.
Jewel Golden Jubilee Co.: (Folly) Oklahoma City 14-19.
Kilgore's Bacon & Beans (Majestic) Camden, N. J., 14-19.
Lonesome Island Co.: Piedmont, W. Va., 14-19.
Lord & Vernon Musical Comedy: (Gem) Little Rock, Ark., indef.
Mystic Maids, Eddie Gilmore, mgr.: (Morgan) Henrietta, Ok., 14-19.
Queen City Maids, Mulford Twigg, mgr.: (Best) Birmingham, Ala., indef.
Shea, Tom & Mabel, Musical Comedy: (Wigwam) San Antonio, Tex., indef.
Ship Ahoy Girls, Lew Goetz, mgr.: (Paramount) Winston-Salem, N. C., 14-19.
Winter Garden Girls, Mercereau & Grant, mgrs.: (Blue) New Philadelphia, O., 14-19; (Grand) Dennison 21-26.
Zarrow's American Girls, Mrs. H. D. Zarrow, mgr.: (Grand) Grafton, W. Va., 14-19.
Zarrow's Zig Zag Town Girls, Jack Fanny, mgr.: (Hipp. Garden) Parkersburg, W. Va., 14-19.
Zarrow's Little Love Birds: (Hippodrome) Fairmont, W. Va., 14-19.
Zarrow's Variety Review, Dick Manning, mgr.: (Arcade) Connellsville, Pa., 14-19.

MINSTRELS

Anderson's, C. H., Daily Minstrels: Joliet, Ill., 13; Kenosha, Wis., 17; Racine 18; Janesville 19; Madison 20.
Coburn's, J. A., New Smyrna, Fla., 16; Ft. Pierce 17; W. Palm Beach 18; Palm Beach 19; Miami 20-22; Ft. Lauderdale 23; Ft. Pierce 24, Cocoa 25; Titusville 26.
Field's, Al G.: Allentown, Pa., 10-12; Wilkes-Barre 13-16, Pittston 20-21; Scranton 22; Elmira, N. Y. 23; Binghamton 24, Middletown 25, Poughkeepsie 26.
Great Southern Minstrels, J. H. Juvenal, mgr.: Garland, Ark., 17-19.
Lowery's Greater, R. M. Harvey, owner: Lincoln, Neb., 16; Crete 17; Nebraska City 18; Glenwood, Ia., 19; Omaha, Neb., 20-26.
O'Brien's, Neil, Oscar F. Hodge, mgr.: Birmingham, Ala., 16, Selma 17, Meridian, Miss., 18; Mobile, Ala., 19; New Orleans, La., 20-26.

BANDS & ORCHESTRAS

Troubadour Orchestra Troupe, Catherine Roberts, mgr.: Livingstone, Mont., 16; Butte 19; Anaconda 21.

CIRCUS & WILD WEST

Shipp & Feltus: En route thru South America; permanent address, Rivadavia 885, Buenos Aires.

CARNIVAL COMPANIES

Josselyn's Gigantic Shows: Route prohibited; permanent address, Corinth, Miss.
Littlejohn's United Shows: Elba, Ala., 14-19; Enterprise 21-26.

Sol's United Shows

Winter quarters, Scranton, Pa. Address P. O. BOX 272.

Man's, Wm. M., Greater Shows: Atlanta, Ga., indef.
Moss Bros.' Shows: Yazoo, Miss., 14-19.
Reynolds George, Shows: Ft. Myers, Fla., 14-19; Bradentown 21-26.

MISCELLANEOUS

Almond, Jeltro, Show: Thomasville, N. C., 14-19.
Barnum, Prof. J. H., Magician & Ventriloquist: Connellsville, Ind., 14-19; Bicher 21-26.
Brace Comedy Co., Harry C. Brace, mgr.: Pittsburg, N. Y., 14-19.
Great Travelnite Hypnotic Show: Hamilton, Mont., 17-19; Butte 20-26.
Greene & Stanley's Novelty Far East Show & Indoor Circus, Geo. Lew Green, mgr.: N. Vernon, Ind., 18.
McCabe's, Wm., Georgia Troubadours: Burwell, Neb., 16-17; North Loup 18, Cotesfield 19; Elba 21.
Mysterious Smith Co., A. P. Smith, mgr.: Ashland, Kan., 16-17; Norwich 18-19; Hilltwister, Ok., 24-26.
Oriental Herb Co., Frank Bosch, mgr.: Jonesboro, Ark., 8-26.

AT LIBERTY CLASSIFIED ADS.

(Continued from page 51)

MIDGET REFINED LADY—Wants position, could sing and dect sage-life. MISS MOLLIE RICHMAN, 544 Euclid Ave., Akron, Ohio.

MUSICAL SIMS—Blackface, silly kid, eccentric, singing specialties, musical acts; change often, paper tearing and comedy in afterpieces. New Erie Hotel, Cleveland, Ohio.

MR. AND MRS. LINGERMAN—Give one hour performance of magic and ventriloquism, lodges, certainly, parlor, etc. Philadelphia and vicinity. 708 N. 5th St., Philadelphia, Pennsylvania.

NOVELTY PERFORMER—Change acts and wardrobe for each, know acts, small salary. Address RAY BRISCOE, Park Hill, North Carolina.

SCOTCH BAGPIPER—First class inside lecturer, no beats, wardrobe A-1, hard worker, absolutely reliable. R. H. MURDOCK, 3426 Franklin Ave., St. Louis, Missouri.

SINGING, TALKING SOUBRETTE—Play banjo; Pabst stock, work any part; must be reliable. Address FAY ABBOTT, General Delivery, St. Louis, Missouri.

SKETCH TEAM—Man, blackface singing, put on acts, novelty acts, wife plants; wants to keep both play parts, general business. BREESE E. BELL, Gilman, Wisconsin.

THE YORES GARTERS—Oldtime vaudeville people, lady comedian, electric team, general announcer; also handle cook house. THREE HARTERS, Lansing, Michigan.

THE TWO GEYERS—Strong specialty team, six different novelty acts experienced and reliable; join at once. EDGAR GEYER, Silver Creek, Nebraska.

YOUNG LADY—Good acrobat and character comedienne would like to get engagement. MAY KELLY, care Dieter Hall, 661 Broadway, Troy, New York.

YOUNG LADY—Well formed, good looking, wishes engagement, posing or illusion act only; age, 22; weight, 125. LEONA TYLER, Steinam P. O., Gen. Del., Long Island City, New York.

STAGE ASPIRANTS

The following advertisements are from Artists who frankly disclaim long experience. They will be found willing, obliging and reasonable.

Burlesque and Musical Comedy

At Liberty Advertisements, 25 words, free of charge.

BOY—Age, 18; would like to join burlesque or vaudeville show; no experience, but willing. NEIL BRATH, 182 York St., Rochester, New York.

FEMALE IMPERSONATOR—Age, 17; desires work in chorus or any kind of show. T. BARRS, 79 Bond St., Toronto, Canada.

YOUTH—Age, 17, wants position in burlesque or vaudeville; no experience, but willing to learn. JOHN COCKLIN, 1000 E. 2nd St., New Albany, Indiana.

YOUNG MAN—Age, 19; would like to join musical comedy; best appearance, no experience, fair singer. HARRY WILLIS, care W. U. T. Co., Peoria, Illinois.

Dramatic Artists

At Liberty Advertisements, 25 words, free of charge.

BOUND TO GO ON THE STAGE—Age, 16; good appearance; will absolutely make good; give me the opportunity. RUSSELL MOONEY, 97 Canfield, East, Detroit, Michigan.

YOUNG MAN—Age 18; would like to join dramatic stock, burlesque or vaudeville show; no experience, but willing. ALBERT MAY, 2457 East Ave., Columbus, Ohio.

YOUNG MAN—With dramatic aspirations wishes to hear from reliable manager who appreciates willingness to learn. W. WOOD BARDEN, 136 Ingham Ave., Trenton, New Jersey.

YOUNG MAN—Age, 20; desires place with rep. or permanent stock; amateur with talent and willing to learn. C. EDWARD SMITH, 2630 Jackson, Wichita, Kansas.

YOUNG MAN—Age 24; some experience; wants place in stock company or talk, 5 ft., 8 in., small waistline, play small parts. CHAS. MAUK, 727 Muskingum Ave., Zanesville, Ohio.

Vaudeville Artists

At Liberty Advertisements, 25 words, free of charge.

YOUNG MAN—Age, 21; fair voice, wants position with vaudeville; no experience but willing. JOSEPH FOX, 185 Schenter St., Brooklyn, New York.

YOUNG MAN—Talented and ambitious, desires position as assistant to magician, inexperienced, but willing. RALPH LABARE, 28 Laurel St., Johnson City, New York.

YOUNG MAN—Age, 20; amateur experience and good knowledge of magic, wishes to join illusion or magical act. FRANK SCHWEIZER, 86 Williamson Ave., Youngstown, Ohio.

YOUNG MAN—Age 20; good appearance, wife, 5 ft., 11, extra small built with little girl age 3; would like to join good show or moving pictures. WM. J. CLEY, 115 Tremont St., Woodlawn, Pennsylvania.

YOUNG MAN—Age 22; present artist's model would like to connect with going act; no objection to others. SOL PADRON, 680 New Lotts Ave., Brooklyn, New York.

YOUNG LADY—Age, 20; 5 ft., 2; dark hair, desires place with reliable vaudeville act. M. A. M., care Billboard, Chicago, Illinois.

YOUNG MAN—Would like to join burlesque or vaudeville show as baggage comedian; plays novelty brass instrument. BASDEN, 113 East 97th St., New York City.

YOUNG MAN—Age, 20; would like to join illusion act or transfer; experienced. WALTER REYNOLDS, Gen. Del., East Lynn, Massachusetts.

Bicton's Shows: Bellmont, Ind., 14-19; Rockville 21-26.
Wormser's Jean, Alpine Singers & Yodelers: Green River, Col., 17; American Forks, Utah 18; Heber 19; Logan 20-21; Brigham 22; Mendon, Ia., 23; Mackay 24; Arco 25; Black foot 26.

ADDITIONAL ROUTES ON PAGE 71

PICTURES
AND EVERYTHING THAT APPERTAINS THERETO

BLUEBIRD PROGRAM ARRANGED FOR NEXT THREE MONTHS

Each Star Will Be Seen in Two Pictures During That Period—Mae Murray in The Eternal Columbine and The Eleventh Commandment

New York, Jan. 12.—Definite arrangements for the Bluebird program carry the schedule into the middle of April and provide for two appearances for nearly every star in Bluebird's constellation within that period. Carmel Myers, in The Wife He Bought, with Kenneth Harlan featured as her leading man, February 4, and Monroe Salisbury and Ruth Clifford, in Hungry Eyes, February 11, have already been referred to in full detail and the new announcements are listed in the ensuing paragraphs.

Mae Murray will make her third appearance on a Bluebird star week starting February 18, offering H. Sheridan Rickers' story, The Eternal Columbine, prepared for the screen and directing by Robert Leonard. Miss Murray is again scheduled for March 25, to be seen in Leonard's production of The Eleventh Commandment, a story by F. McGrew Willis.

Bessie Bolton Blows In, starring Franklyn Farnum, will be the Bluebird for February 25, with Juanita Hansen and Fred Montague featured in the support. Joseph F. Poland furnished the story and Joseph De Grasse, who has lately directed all of Mr. Farnum's features, made the production. Charles A. Kenyon, the author of Kindling, furnished the scenario.

Features starring Carmel Myers will be offered March 4 and April 8, captions being The Green Seal and Rosa. The first-named attraction resulted from Charles Edmund Walk's story, and will introduce Ashton Dearholt as Miss Myers' leading man. Rosa will have Kenneth Harlan playing opposite the star, with Rex Roselli, Harry Mann, E. A. Warren and Katherine Kirkwood to support. Harvey Gates furnished the story and scenario. Both of these attractions were produced by Stuart Paton, who has abandoned serials at Universal City to direct Miss Myers.

Two features presenting Monroe Salisbury and Ruth Clifford will be forthcoming on March 4 and April 15, both following the type of scenic Westerns that have made these stars distinctive among Bluebirders. Rupert Julian directed The Highest Card, and plays an essential role in Elliott J. Clawson's story. The Heart of the Desert will be credited to Mr. Salisbury and Miss Clifford's new director, Wilfred Lucas, who created the April 15 Bluebird from a story by Honor Wilbur, editor of The Delineator.

Dorothy Phillips will present Her Fling on the feature for March 28, with William Stowell featured as her leading man. Ida May Park prepared her own scenario and directed Miss Phillips in Katherine Leiser Robbins' magazine story. Juanita Hansen, George Chesebro, Joseph Girard, Edward Cecil, Claire Du Brey and Sallie Starr will have supporting roles.

Scene in The Clown Tragic, a Pathe production.

INDEPENDENT EXPLOITATION

W. N. Productions Company Still Expanding

New York, Jan. 12.—In line with the expansion of its business W. H. Productions Company is now prepared to handle the exploitation of any independent production of merit produced on the market. A statement emanating from the W. H. office says:

"We are prepared now to handle World rights either on percentage or on an advance with a minimum guarantee. We will only consider the highest class of productions and will give every production we handle an individual and complete campaign that will do justice to it. We wish to impress on independent producers, however, that we will not misrepresent to the exchange or exhibitor, that our selling prices will be gauged upon a basis that must assure a profit to the independent exchangeman and a reasonable rental price to the exhibitor. We are doing this with our own product and will not deviate from this course. However, the independent producer will be assured by us of a reasonable profit on each and every production. W. H Productions Company today is leading in the independent field of distribution, and we intend to not only maintain the prestige we have already established, but will give any reputable independent producer the advantage of our foundation work. We already have a great number of new big features to exploit in addition to those we are releasing now."

WHOLESOME FILMS

Rapidly Finding Favor With Exhibitors and Public

Chicago, Jan. 12.—By eliminating red tape in the all-important process of getting films from the manufacturers to exhibitors the Wholesome Films Corporation of this city has been enabled to find an ever-broadening market for what are proving the best box-office attractions now being offered at neighborhood theaters.

Few features of recent years have met with the initial success awarded Little Red Riding Hood, the film edition of which seems to be meeting with the same response with critics that the story version elicited from youngsters all over the world. Modernized by the injection of a complete circus story, which harmonizes splendidly with the long, familiar theme, this superfeature should demonstrate the double power of drawing people to theaters and then pleasing them, so that they send others to see the film depiction of this wonderful story, which will remain popular forever.

Those Chicago exhibitors who have been favored with initial showings declare this feature has more intrinsic drawing power than the confusing array of newly created stars exploited by film companies which adhere to the old-fashioned methods of being fashionable while imagining they are basking in the sunlight of modernism. "I can't recall a more satisfying picture in every respect," said Manager Kemp, of the Cain, who found that the feature pleased both young and old in the exclusive neighborhood from which the patrons of his house are drawn. "I always make it a point to listen to what the people say while they're leaving my house," said Manager Kopnell, of the Adelphi, "and I am sure that what they will say about Little Red Riding Hood is bound to make me continue booking Wholesome features." Manager Weil, of the Castle, declared, "I know how much happiness Little Red Riding Hood will bring to the kiddies taken in my theater by parents on shopping bent."

Exhibitors are hardened to stereotyped testimonials awarded widely exploited films of mediocre make-up, because they know that the rapid-fire methods of exchanges found one exploited features forgotten almost as soon as issued, in order to film program requirements. This testimonial component was "cold" almost as soon as issued. But, in the case of Little Red Riding Hood, the few Chicago exhibitors favored with advance showings are much in the position of experts, and exhibitors know that when they get this feature they will not be getting worn-out runs of features originally intended for last month's calendar.

Cinderella and the Magic Slipper, a worthy companion fairy tale to Little Red Riding Hood, possessing the same splendid photographic and "handling" attributes that mark the other, is also serving to increase the fame of the same Wholesome on films. What The Penny Philanthropist has achieved is a well-known fact. It [illegible] Wholesome combination, initiated by the issue of His Awful Downfall, featuring Roy Adams, bids fair to find a place in exhibitors' esteem in every way comparable to that enjoyed by the more serious releases.

Exhibitors know what and when they're getting Wholesome Films, the fact that the original "mail order" film concern has so divided interests to serve, as in the case with ordinary exchanges, insuring prompt and considerate attention for all orders addressed to 207 South Wabash avenue, Chicago—an address that should be remembered.

AFTER FILM PIRATES

Vitagraph Puts Detectives on the Trail

New York, Jan. 12.—Albert E. Smith, president of the Vitagraph Company, has employed a national detective agency to run down a band of film pirates who have been trying to get a complete set of reels of The Fighting Trail, the Vitagraph serial which and created such a sensation all over the country.

Smith declares that the detectives have several clues to the thieves, and he expects soon to hear that they have been rounded up. He says that prior to the release of The Fighting Trail the Vitagraph Company, like all other big picture concerns, has been the object of thief operations. But since the fame of The Fighting Trail has spread the pirates have lost their efforts towards getting the full serial for faking purposes.

Show your patriotism by contributing to the American Red Cross Fund.

CANADIAN FRANCHISE

Charles Stevens Makes Contract for Superfeatures

New York, Jan. 12.—Charles Stevens, president of the Superfeatures, Ltd., one of the largest of the Canadian independent distributing concerns, has returned to his home in Toronto after having obtained from Frank Hall, president of the U. S. Exhibitors' Booking Corporation, the franchise for the Canadian distributing privileges to all subjects released by his organization.

Mr. Stevens' concern was selected by the U. S. executive from among a number of other Canadian companies that were bidding for the territorial marketing rights because it specializes in the distribution of important productions exclusively, and has, perhaps, the most efficient system of any of the Canadian independent enterprises.

Mr. Stevens has already established offices in Montreal and Toronto and another at St. Johns, thru which the Maritime Provinces are covered. J. C. Crosby is in charge of the Toronto exchange, L. M. Klasock is head of the Montreal offices, and M. J. Brown handles the bookings in the Maritime exchange.

It is the intention of Mr. Stevens to establish offices in other large cities in Middle and Western Canada for the express purpose of exploiting the U. S. subjects, as in the past his activities have been mostly confined to the more lucrative Eastern field.

FREULER AND HUTCHINSON

Planning Series of Big Specials

New York, Jan. 12.—Negotiations preliminary to the production of a number of big special feature pictures are being conducted in New York by Samuel S. Hutchinson and John R. Freuler.

It is said the specials will be made by a separate organization working on the West Coast, with the Santa Barbara studios of the American Film Company, Inc., as headquarters. It is to be assumed that these specials will be made available to exhibitors thru the exchanges of the Mutual Film Corporation, altho no official announcements to that effect have been made.

Mr. Hutchinson is conferring with a number of available authors and stars who will be at liberty for contracts at the periods planned for the special features.

GALE HENRY TRANSFERRED

Comedienne Leaves Nestor for L-KO

New York, Jan. 12.—President James Stern, of L-Ko, has arranged for a transfer of Gale Henry from Nestor comedies, a Universal brand, to head an L-Ko company directed by Archie Mayo. Stern, who is on a business trip to Hollywood, Cal., made the arrangements and announces an early release of Miss Henry's first comedy, The Price She Paid will be the title, and Hughie Mack will appear with Miss Henry as her featured supporter.

Another engagement that will interest exhibitors of L-Ko calls for the appearances of Mack "Ambrose" Swain in a series of comedies directed by W. S. Fredericks. The first of the Ambrose pictures has been released, and Sherlock Ambrose, a detective comedy, is now in the making.

PARENTAGE MAKING RECORDS

New York, Jan. 12.—Harry L. Gleason, personal manager of Clara Kimball Young, has closed with "Wid" Gunning for Parentage for Michigan and Ohio, and will open the picture simultaneously in both States. It is the intention to carry on a tremendous advertising campaign—characteristic of Gerson's way of doing things. Parentage has been breaking all records in New England during the terribly cold weather, playing to 60,000 admission in Boston, breaking all records in Springfield, Mass., and Holyoke.

G. W. WILSON TRANSFERRED

New York, Jan. 12.—G. W. Wilson, representative of the U. S. Exhibitors' Booking Corporation in Cincinnati, has been transferred to the Chicago headquarters of the concern, in which territory he has had long experience. Wilson reports business flourishing in the Middle West, and believes that by spring the reported depression in other sections of the country will have given way to a nationwide boom in the film industry.

AS THE EXHIBITOR SEES IT

Under this caption we propose to publish the views and expressions of opinion of exhibitors from all parts of the country. We confidently believe that the personal and candid opinions of representative exhibitors as to the present status of the motion picture industry, and especially suggestions for the betterment of present conditions affecting them, will be read and appreciated by exhibitors everywhere.

Will YOU do your part by sending us a brief right-to-the-point expression of your views, together with a short summary of conditions as they obtain in your locality? Your co-operation in this connection will result to the mutual advantage of all exhibitors reading this column.

Your letter will be published in the order in which it is received as space in this department permits.

Address all communications to MOVING PICTURE EDITOR, care Billboard, Cincinnati, O.

Frank Rembusch is not only giving his services to the A. E. of A. free of charge, but is digging down into his own pockets for cash for postage and petty incidentals.

Every week sees the A. E. A. stronger by from two or three to fifteen or twenty members, but the revenue never gets strong enough to make a real drive.

This is all wrong. Exhibitors ought not wait to be asked to join by personal letter. They all (or very nearly all) have been so asked several times.

The A. E. A. is the only solution to the grave situation of the motion picture interests. The industry must be entirely reorganized and on a basis which makes the exhibitor's interests paramount—makes them the first and most important consideration.

This is the crux—the essence of the A. E. A. movement. Surely it deserves the interest and support of exhibitors, and each should come in voluntarily—not wait to be dragged in.

One of the big motion picture studios in New Jersey is using a stage mounted on a turntable so that it can face the sun at all hours and eliminate undesirable shadows.

The Detroit A. E. A. and Michigan A. E. A. were unanimous in their opinion at the convention at Jackson, Mich., last week. Frank Rembusch was on hand with several more influential members of the main body, and one of the topics again raked over the coals was the footage tax, with the result that the entire Michigan body now stands firm against it.

The Lyric Theater, St. John, N. B., which has "on several feature pictures recently to crowded houses, offered The Full of the Romanoffs week December 31-January 6, getting splendid results.

The Lightless Nights are being rigidly enforced in the Philadelphia theaters, and the heatless nights are also being enforced by the lack of coal, and there will be spectres nights for the houses if they don't soon get coal. And the audiences will have to stay home and look at the pictures on the wall until the good old summer time comes again.

Carl Laemmle gets credit for installing the first woman picture theater manager in New York. From Boston comes the news that they have had two women managers and exhibitors for some time, and who are conducting the business in just as able a manner as any of the men. One thing about these women managers—you don't find them worrying about what the business is going to be for next week and if their new show is O. K. They plug at the business from day to day and don't cross a bridge until they come to it.

THE CURFEW IN HUTCHINSON.

The 9 o'clock curfew in Hutchinson was originally the signal for children to get to off the streets, but now The Gazette says it is generally accepted as a reminder that it is time to get fixed up to go to the movies.

Fire caused $1,000 damage to the Flower Theater, Buffalo.

G. W. Hill has taken over the Court Theater at Pekin, Ill., and will use Select and Triangle. H. B. Dittman will act as his chief operator.

Frank Rembusch, active head of the American Exhibitors' Association, is expected in New York this week.

A new silver fibre screen was installed in the Empress Theater, Oshkosh, Minn., by Manager S. E. Lewrie last week, and has already made quite a hit with his patrons.

Harry M. Crandall, Harry Buhlley and R. W. Buhlley have purchased the interests of Tucker K. Sands, Fred S. Windel and A. Mashlesen in the Crandall Theater Company, controlling the Metropolitan Theater now being erected at F street and Tenth street, Northwest, Washington. The board of directors of the new theater, the capitalization of the company being placed at $300,000, will include, in addition to Mr. Crandall and the Messrs. Buhlley, Peter A. Drury and Michael J. Keane. Mr. Crandall, the Messrs. Buhlley and A. E. Beltzel recently purchased outright the recently completed Knickerbocker Theater at Columbia road and 18th street, Northwest, one of the handsomest and most modern in Washington. The capitalization of the Knickerbocker Company is placed at $250,000. The Crandall circuit of theaters now includes the Knickerbocker, Metropolitan, Crandall's, the Savoy, Avenue Grand, Apollo and the American. Mr. Crandall states that these houses will show only first-run pictures in the immediate neighborhood.

A late report from Salamanca, N. Y., says in part: "The 1918 common council of this town must handle an interesting moving picture case. The Rev. H. E. Robbins of St. Mary's Church (Episcopal) conducts a movie show with uplifting talks and music at the Strand Theater every Sunday evening. The ministers of the other Protestant churches of the city do not approve of Sunday movie exhibitions. They say that the evening services in their churches is largely a service for young people, and that with the counter attraction of the moving picture shown their ends are being defeated. They have laid this matter before the common council, and, with their own protests, got a petition signed by 270 of the members of their congregations."

The Empire and the Richmond theaters of Philadelphia, formerly owned by M. J. McCurtney, have been taken over by J. Booker & Bros., pioneer exhibitors in the downtown district. These two theaters are among the finest in the Kensington district.

The Star Theater, St. John, N. B., A. B. Farmer, manager, booked The Fatal Ring and The Seven Pearls from R. C. March of the Specialty Film Import. The Fatal Ring started its run on January 4 and The Seven Pearls on January 7. Mr. Farmer broke all records for attendance with The Neglected Wife.

Boston Exhibitors—Have you noticed what a complete change has come over the bookings at the Bowdoin Square Theater in the line of films? At one time it was all blood and thunder stuff, week in and week out. Now that is all changed, and we find the bill made up of films full of love and child stories. Can it be that Al Sourbec, who recently became a benedict, has his wife with him at the exchanges when the films are run off and they are of her selection? If so she is a fine picker and should book all the films in the future.

Exhibitors of Cleveland and Northern Ohio will be aided by Internal Revenue Collector Wiens in collecting their war tax, as a complaint has been made that some patrons seek to evade payment. A delegation headed by Sam Bulloch, head of the Columbia Motion Picture Theater and director of the American Motion Picture Exhibitors' Association, was told to impress upon patrons that a penalty of $1,000 fine and imprisonment for one year or both is provided for those who would seek evasion. In addition the revenue department probably will assign investigators to gather evidence in regard to reported violations by the now called movie slackers.

O. A. Peterson wrote an open letter in the local daily at Hattiesburg, Miss., in favor of keeping the Strand open on Sundays for the benefit of the soldiers. It may be the means of keeping Manager Clark's beautiful house open for the soldier boys.

The private review of the set of motion pictures on the Russian Revolution held at Keith's Theater, Philadelphia, on Sunday night, created a lot of comment. They were shown and were made by Captain Donald Thompson, war correspondent of Leslie's Weekly.

KNITTING FOR THE SOLDIERS

Girl usherettes at the Liberty Theater, Portland, Ore., outfitted in Colonial costumes and knitting for the soldiers.

Manager Sariero of the Park Theater, Boston, played the following bill last week to capacity business: Viola Dana in Blue Jeans, William S. Hart in Between Men, a Mack Sennett comedy and a Mr. and Mrs. Sidney Drew comedy. The Broadway Trio worked between the features which rounded out an excellent program.

David Dow of Providence, R. I., had for the week of December 31 the film, The Corespondent. It went big at the Modena, and was viewed the second time by many. This is unusual in that city. The Seven Swans at the Strand and The Conqueror at Fay's also drew large houses. The picture bills in the city that week were the best in many weeks.

Ticket sellers at Buffalo's moving picture theaters are looking out for counterfeit buffalo nickels, which are being circulated in that city and Rochester.

Singapore motion picture theaters have cheaper seats behind the screens for poorer class natives.

M. H. Livingston is making considerable progress with his new invention known as the Na-Movie-Lite, that eliminates the operator's carbon troubles, makes lighting easier on the eyes and lessens the operating expenses, according to the claims and demonstrations of Mr. Livingston. Already the State rights of Nebraska and Wyoming have been sold to M. H. Koch of Harrison, Neb., and Ohio, Indiana and Kentucky rights sold to W. L. Augustine of Decatur, Ind.

The United States Government will shortly receive a check from the Crescent Amusement Co. of Nashville for the sum of approximately $4,800, which is the amount of money taken in from the public as war tax for admissions for the month of November for the five shows of the company which are located in Nashville and from the out-of-town houses operated by the Crescent Amusement Company. At the above rate the Crescent Amusement Company's contribution to the war on the admission tax alone will be approximately $57,000 annually.

Burton Holmes says that in Australia one sees practically none but American-made films.

HESITATION BLUES.

Ashes to ashes and dust to dust,
If the footage don't get you then the coal shortage must.

J. F. O'Loghlin, manager of the Metro Exchange, St. John, N. B., reports that the following theaters have booked the new Chaplin and Petrova productions: New Brunswick, Imperial, St. John; Dreamland, Moncton, Nova Scotia, Casino, Imperial and Empire, Halifax; Strand, Truro; N. W. Mason, New Glasgow; Opera House, Pictou, Casino, Sydney, Savoy, Glace Bay; Family, North Sydney, Premier, Sydney Mines; Imperial, Windsor; Nickelet, Kentville; Opera House, Liverpool; Cape Breton, Bijou, New Waterford.

Manager H. B. Davis of the Norwood Theater, Norwood, O., is keeping abreast of the times with his excellent programs, and even the things are coming tough he manages to always have a full house. Davis is a grand chap and a motion picture manager of the old school, which is one-half the reason his house is so popular.

Victor Morris, at the Orpheum, Boston, played Norma Talmadge in Ghosts of Yesterday the first half of the week. This was the first Boston showing of the film and it was a winner. The last three days the film was at the St. James, the other Loew house, to complete the week.

Henry De Vernueil has been re-elected president of the moving picture operators' local of Buffalo. De Witt Martin is business representative.

Intolerance, the big Griffith film, is drawing great at the Globe Theater, Boston. The show is in its third big week and is doing all that can be expected. After a couple of years of hard luck Frank Meagher, the popular manager, has landed a winner.

The National Fire Protection Association has asked Buffalo exhibitors to look out for men who carry lighted cigars into the theaters. These smokers are called "unthinking distributors of death and destruction."

The new owner of the Pullman Theater, Rochester, is Claire Meacham, formerly of the Pictureland, Livonia, N. Y.

The New Arcadia, moving picture theater, Buffalo, is now a nickel house. The management recently charged a ten-cent admission.

The Park Theater, a picture house of Utica, has been closed.

No one is any more optimistic over the outlook for 1919 than is William H. ("Smiling Billy") Wasman, manager of Nashville's handsome motion picture theater, the Knickerbocker. "The season of 1917 has been a good one," said Manager Wasman. "The movie tax has had little effect in the patronage at the Knickerbocker. This has been the least thought of by patrons of this theater. During the season of 1918 'Bigger and larger' productions will be shown."

Clarence G. Steinhardt is manager of the Columbia Theater at Peoria, and is using Paramount, Metro and Fox features at his house. He is also using some local views to liven things up with. They help bring in the crowds.

W. O. Frederick is manager of the Capitol at Pekin, and is using Goldwyn, Artcraft and Paramount service. A. W. McClellan is manager of the Dreamland now.

The Select Corporation has opened offices in Omaha at 1516 Howard st., which will be under the management of C. W. Taylor.

The Savoy Theater, Atlanta, Ga., has changed its price and beginning Monday has a 5c admission.

R. B. Francis, manager of the Duchess Theater at Peoria, is using Triangle and Bluebird feature plays to all his house. Business is good he says.

Perry Robinson of the Apollo Theater at Peoria, Ill., is featuring Paramount films, and reports business as great.

W. R. Lyon, manager of the Castle Theater at Bloomington, Ill., has just returned from a business trip to the larger cities in this territory, and reports business as good with most of the managers he called on.

FILMS REVIEWED

GHOSTS OF YESTERDAY

Six-reel Select feature. Released in New York week of January 6.

THE CAST:

Ruth Graham.....Norma Talmadge
Jerome La Fleur.....Norm Talmadge
Howard Marston.....Eugene O'Brien
Count Pascal de Pontras.....Stuart Holmes
Duc de Lionet.....John Daly Murphy
Roger Stetson.....Henry J. Herbert
Mrs. Whitaker.....Ida Darling
Marie Calhoun.....Blanche Douglas
Director.....Charles Miller
Scenario.....Mildred Considine
Author.....Rupert Hughes

The dual role which Norma Talmadge plays in Ghosts of Yesterday is a severe test of versatility, and the passes it triumphantly.

Adapted from Rupert Hughes' play, Two Women, the story first presents a lovable little seamstress, with a soul of purity and heart of gold. She wins the adoration of a young amateur artist, who has squandered his fortune and plans to end his life. The girl inspires him to new endeavor, and he invents an engraving mold that makes him rich and famous.

The other woman is a wanton, frivolous cabaret singer, the pride of the gayest Paris cabaret. She also has a heart of gold, but it has to be mined to be discovered. The singer is the physical prototype of the artist's dead wife, and, after the first shock of meeting her, he invites her to pose for a partly finished picture of his wife. And as he paints upon the canvas the soul of the woman he loved his model gradually assumes the personality of the woman he remembered.

Miss Talmadge portrays the reckless woman of the cabaret with joyous abandon, and the transformation to a gentle, devoted girl is done with subtle art. Eugene O'Brien distinguishes himself anew by his work as the artist. The production is lavishly staged.—M. D.

THE DEVIL'S PLAYGROUND

Seven-reel Fraternity feature.

THE CAST:

The Boy's Father.....Robert Cummings
The Boy.....Harry Spingler
The Mother.....Dallas Tyler
The Woman.....Vera Michelena
The Girl.....Lillian Cook
Her Mother.....Mrs. Mansfield
The Family Lawyer.....William H. Tucker
The Man of Wealth.....George Trumbull
The Girl's Aunt.....Mrs. Adams
Author.....Dallas Tyler
Director.....Henry McRae Webster

Tango lizards and leeches may be well take to cover. The camouflage of safety, under which they prey upon innocence and weakness, has been discovered, and they are exposed with all the ruthlessness of photography in this seven-reel propaganda film.

The story, the makers of the film claim, was inspired by newspaper articles and editorials condemnatory of the dance craze, of which over five thousand columns were published in New York dailies in the month of August. In the film story the boy is the victim. The father, one of the devil's own, neglects his family to spend his leisure hours in dancing and wining in popular dance palaces and cabarets. At his business office he tries to inveigle his pretty secretary into a net of gratitude by supplying the funds for an operation for her sick mother. Eventually the disinterested of his life takes its toll and he dies of apoplexy in the middle of a dance.

Then his boy comes home, a clean, wholesome-minded youth, who accepts an invitation to visit a cabaret. He is introduced to a vampire, to whom love he succumbs. He turns violently against his mother when she tries to interfere, and when the vampire tires of the youth deprived of an allowance he plans to return to wealth by robbing the cash where he is employed, and with the money is returned he pays with a year in prison while the vampire dances on. Middle-aged women continue to slip money under the cover of the table cloth to the youths who outcontinuously pay for their amusement, and bribe their escorts with costly jewels, and young girls still yield to the charm of gay music and soft lights to become the partners of conscienceless strangers in the dance, and the mother's heart aches, and the dance goes on.

The picture ends with a view of a confetti-covered crowd of dancers in the gayest of dancers, and over the entrance is the sign, "All Ye Who Enter Here," and the scene dissolves into a graveyard, where the devil dances with glee.

As propaganda the picture undoubtedly has value, for it shows the ugliness beneath the glittint. It has sociological interest, and the story has been painstakingly presented, but it is not a pretty story. As entertainment it can hardly be commended. It fulfills its mission in points a moral.—M. D.

ANNE LUTHER

The well known star who began her successful screen career under David W. Griffith, and who has been engaged by Ivan Abramson to play the part of Beatrice Covington, the leading female role in his new seven-act play, Moral Suicide.

THE WILD STRAIN

Five-reel Blue Ribbon feature. Released January 14.

THE CAST:

Winifred Hollywood.....Nell Shipman
Harold Burton.....Alfred Whitman
John Calvin Hollywood.....Otto Lederer
Mrs. J. C. Hollywood.....Mrs. Lassitt
Kingsley Reyes.....Ed Alexander
Mrs. Burton.....Mrs. Ruth Stonehouse
Colonel Bull.....H. Bradbury
Director.....William Wolbert
Authors.....George Randolph Chester and Lillian Chester

Circus men as rescuing heroes are unusual enough in photoplays to have the charm of novelty. To be sure, their methods are very much like those of the roughriding and hard fighting cowboys, once they have started, but their start, tumbling from the tops of tents, rolling out of mysterious places, may wop in dal oal in a jay, and their finish is made with ceremonial pomp and dignity.

All of which is a digression, for the circus is merely an incident in the story of The Wild Strain.

George Randolph Chester has evolved, with his usual wit and the aid of Lillian Chester, a story of a society girl whose Puritanical ancestors from the family portrait gallery continue to act as a curb on gayety. The picture of her eighth great-grandfather, an Italian brigand is missing from the collection, but his spirit beckons her on to adventure. When she becomes engaged to a young banker at equally worthy lineage his family pay an official visit of inspection to the home of his fiancee. They disprove the family portraits, but when the girl mounts a runaway circus horse, and, yielding to the spirit of adventure, takes the place of the star rider, who has sprained her ankle, she is disgraced.

There are other adventures with a gossipy old uncle, who helps the young people when she only seems to hurt them; the girl's discovery of a plan to rob the bank and place the blame on her lover's shoulders, and her mad rush into a disreputable roadhouse to telephone the police, only to run into the power of the ridef of the robber gang, and then Colonel Bull, head of Bull's Circus, leading his entire circus force of men to the rescue, and returning with all the pomp of a circus parade.

Throughout The Wild Strain sparkles with fun. Nell Shipman, the sometimes demure, often daring, heroine, is charming. Cast, direction and photography are excellent.—M. D.

THAIS

Five-reel Goldwyn feature. Released at the Strand Theater week of December 30.

THE CAST:

Thais.....Mary Garden
Paphnutius.....Hamilton Revelle
Lolius.....Crawford Kent
Cynius.....Lionel Adams
Nicias.....Charles Trowbridge
Nether Superior.....Alice Claspin
Nun.....Margaret Townsend

The National Board of Review has set its unqualified seal of approval on Mary Garden's spectacular new film, which, it says, "sums up the artistic achievements of the motion pictures in interpretative and imaginative drama." Apparently there is nothing left for a mere reviewer to say except to acquiesce or enthuse.

While less intimate than the stage version of Anatole France's novel, the picture is vastly more effective as a spectacle. The white desert sands stretching away into unfathomable distances are so well produced as to be awe-inspiring. The splendors of Alexandria in the earlier scenes can't compare with these later scenes in interest.

Mary Garden's work, too, is superior in the last half of the film. In the earlier scenes she gives a good picture of the self-conscious, vain beauty of Alexandria, but it fails to convince. The reason why the people should adore her never touches the spectator. As the reformed woman, following the man she loves into the desert, and at last ending fitrification for wearing the white robes, her work is superb. Hamilton Revelle is well cast as the Christian convert who is only half converted until the death of Thais, and does effective work. Charles Trowbridge, as Nicias, gives a pleasing performance. As for Mary Garden's gowns, they are magnificent.—M. D.

Scene in Mrs. Dane's Defense, Paramount picture, with Pauline Frederick.

PHANTOM FAME

First episode of The Price of Folly, New Pathe serial, written by Will Ritchie.

THE CAST:

Kate Denton.....Ruth Roland
Alfred Denton, her husband.....Frank Mayo
Fernand K. Arnold.....Lake Mickel
Pete Gale.....Bruce Smith
May Gale.....Jimmy Smith
Martin Jess.....Neal Hardin

At the end of the first episode of The Price of Folly the arch villain is dead, the heroine is believed to be incurably insane and a pretty girl who had trusted in the villain's good faith when he offered to aid her to literary fame has plunged from a high bridge in the speedway below and death. And the spectator is wholly in doubt as to the kind of story into which it will develop.

The young wife of a business man neglects her home for her literary ambitions, and when a wealthy rake offers her a position on a large city newspaper she promptly leaves home and husband to take up her career. Arnold, her patron, arranges that she theft be assigned to cover a fashionable dinner at his house, where she arrives to find no one but her host, who talks of the debt of gratitude the owes him. But gratitude changes to panic at the sight of locked doors and a patron turned to persecutor.

Just as she strikes him the father of the girl, who had plunged from the bridge, fractures Arnold's skull with a heavy blow. But the sight of the blood on her hands drives the heroine insane.

Now the question arises: With the villain dead how can a serial continue?—M. D.

JULES OF THE STRONG HEART

Five-reel Lasky Paramount feature. For release in March. Adapted from William Merriam Rouse's short story published in Collier's Weekly.

THE CAST:

Jules Lemaire.....George Beban
Joy Farnsworth.....Helen Jerome Eddy
Tom, her father.....Charles Ogle
Ted Kendall.....Raymond Hatton
Jim Burgess.....Gus Oliver
Jack Legitt.....Ernest Joy
Louis, the Red Fox.....H. B. Carpenter
Head of Hudson Bay Trapping Co.....Edward Martin
Director.....Donald Crisp

Again George Beban has the role of a French Canadian—a trapper this time instead of a creator of fireplaces, again the North woods furnish the background for his work, and again Helen Jerome is his leading woman. For all these facts the public should be grateful.

George Beban can get more human interest out of the commonplace than any other actor on the screen. In his newest role of Jules Lemaire he makes his appearance in a Canadian lumber camp with a baby in his arms and an empty milk bottle in his hand. To assume the crying youngster until he can give him food he dabs a tactic, which is a great joy, while the falling giant trees are a marvel that he calls upon the Babee in witness.

Me is joyous and joy-inspiring until some flying chips smash the milk bottle, when his rage knows no bounds. The chopper's interest in the baby appeases his quick temper and he becomes a member of the camp, his greatest interest the baby, the turtle and the pretty daughter of the camp foreman.

There is a coastal storm, with high winds and a treacherous lake, on which Jules and Jim Burgess, more treacherous than the storm set out to get the overdue pay roll for the lumbermen. The torturing of Jules by his companion in an attempt to make him disclose the hiding place of the order for the money introduces an element of dramatic reality in a story that is filled with laughs but all the while tugging at the heartstrings. Harvey Thew's eleven-month-old daughter is Babee. While the role of Jules is typically Bebeesque, it is stronger than his Juan, the fanjack matter of Canyon Camp, and is vastly superior to the Marcellini Millionaire.—M. D.

MADAME SPY

Five-reel Jewell feature. Released at Broadway Theater, New York, week of January 6

THE CAST:

Robert Wesley.....Jack Mulhall
Admiral John Wesley.....Wadsworth Harris
Hanson.....George Gebhart
Count Von Gruntorff.....Jean Hersholt
Phyllis Covington.....Doris Drew
Baroness Von Rinkle.....Claire Du Brey
Director.....Douglas Gerrard
Author.....Lee Morrison
Scenario.....Harvey Gates

Julian Eltinge has a rival. Jack Mulhall has invaded the field of female impersonation, in which Eltinge has so long reigned supreme, and does his new work as well—at times—that he might be a rival to be feared if it were not that he does male characterizations as much better.

In Madame Spy he is the young son of Admiral Wesley, who thinks his final name at Annapolis and incurs his father's great disappointment because his son is a quitter. The thing the youngster had learned best to do was to play female roles in college theatricals, and, when he accidentally stumbles upon a spy plot in which the Wesley butler is concerned and learns that a German baroness is soon to arrive in Washington with important documents, he conceives a daring scheme for redeeming himself.

By finesse and bribes he meets the Baroness, takes her to the home of his former German professor, where she is held prisoner, while he dressed in her clothes, boards to Washington to a conference with his country's enemies.

The methods of the enemy spies are an interesting study and their mode of dealing with traitors among themselves might account for the almost fanatic loyalty accredited to Hun spies. Mulhall invests his character with a vast amount of humor, coupled with sincerity. Apart from having the advantage of a patriotic theme that will please most audiences the picture should be a success because of the laughs it contains.—M. D.

THE BEAUTIFUL MRS. REYHOLDS

Five-reel World feature. Released January 13.

THE CAST:

Aaron Burr ..... Arthur Ashley
Alexander Hamilton ..... Carlyle Blackwell
Maria Reynolds ..... June Elvidge
James Reynolds ..... Carl Gerard
Jacob Clingman ..... Hubert Wilke
Margaret Monerieffe ..... Evelyn Greeley
Theodosia Burr ..... Betty Peterson
Mrs. Alexander Hamilton ..... Dana Nesbit
Gen. Israel Putnam ..... Lionel Belmore
Mrs. Putnam ..... Jessica Cutting
George Washington ..... George MacQuarrie
Martha Washington ..... Rose Dagley
Thomas Jefferson ..... Albert Bruce
John Adams ..... Jack Drumier
James Monroe ..... Charles Brandt
John Randolph ..... Henry West
Mrs. John Randolph ..... Florence Hernstead
William Bingham ..... William Black
Mrs. William Bingham ..... Margaret Gale
Mrs. Mifflin ..... Lottie Ford
Mr. Mifflin ..... Robert Forsyth
William Morris ..... John Smiley
Gen. Philip Schuyler ..... Alec Francis
Mr. Van Ness ..... William Miller
Mr. Pendleton ..... Herbert Barrington
Negro Butler ..... Anthony Bird
Another Negro Butler ..... John Jenkins
A Doctor ..... Atlin Cornell
Eldest Hamilton Girl ..... Madeline Burrell
Author ..... Samuel M. Weller
Director ..... Arthur Ashley

History supplies the plot for this absorbingly dramatic story of Aaron Burr and Alexander Hamilton and the American Republic's dread of fatal vampire. The most picturesque incidents in the life of Hamilton, his brilliant rise to fame, his capitulation to the human character of the bigamous wife of James Reynolds and the long enmity of Aaron Burr, culminating in the duel on the Palisades, are presented with convincing realism, and, for the most part, with historic accuracy. The cast is a formidable one, both in length and in the prominence of the actors, and the four leading roles are entrusted to those four favorites, Arthur Ashley, Carlyle Blackwell, June Elvidge and Carl Girard.

The opening scenes show Burr and Hamilton in their youth and the enmity that began when debonair young Burr was thwarted in his love affair with pretty Margaret Monerieffe while the two men were officers in Washington's army. In the later political rivalry interesting human glimpses are given into the lives of the early great men of the country, of Thomas Jefferson, who hates Hamilton because of his influence with Washington, and welcomes the scandal in which the Secretary of the Treasury has become involved; of the unattractive character of James Monroe and other big men of the time.

Carlyle Blackwell gives a fine impersonation of Alexander Hamilton and invests the character with the magnetic charm and dignity that kept the famous statesman a popular idol even after the publication of his love letters. Arthur Ashley is quite as successful as Aaron Burr, playing with a debonair recklessness that always suggests underlying power.

As the notorious Mrs. Reynolds, who permits Clingman, her real husband, to make her the pawn in drag Hamilton to ruin, Miss Elvidge has a role that affords her exceptional opportunities. Excellent types have been selected for the historical characters.

The Beautiful Mrs. Reynolds is brilliant drama, swift moving, humanly interesting and well presented.—M. D.

RAINIER PARK

Single reel Pathe scenic. Released January 12.

Paradise Valley and its wonderful waterfalls and the glaciers and white-topped mountains of Rainier Park contribute some remarkably beautiful views in this short educational film.

Glacier climbers are shown making daring ascents and descents, also mountain climbers, who, after spending hours in scorching Paradise Inn, and the glittering summits are apparently as far away as ever.—M. D.

THE KITCHEN LADY

Two-reel Paramount-Mack Sennett comedy. Released January 14.

THE CAST:

The Downtrodden Servant Girl ..... Louise Fazenda
Landlady's Son ..... Slim Summerville
Animal Trainer and Boarder ..... Glen Cavender
The Pretty Bird Boomer ..... Allen Malone
Mercenary Landlady ..... Eva Thatcher

Four of the principal funmakers are not mentioned in the cast. They are the cat, the fish, the bear and the goat.

The bear escapes from the basement of his master's boarding house, moves upstairs, turns on the shower, has a bath, and helps himself to clean towels, after which he goes below and bears the poor kitchen lady. The cat disapproves. At sight of the bear it registers surprise and chagrin amazingly well and its expression at the top of the stairs where it stops an instant for a final glance is a scream.

It is a versatile cat that is always getting in trouble or getting the Kitchen lady in trouble. It begins by unravelling her stocking while she is cleaning windows, is attacked by the fish, gets its feet tangled in sticky wall paper and has a fine sense of comedy, doing always the thing that it isn't expected to do.

The Kitchen Lady is in love with the landlady's exempted son, who loves the pretty boarder. The Kitchen Lady's rich uncle dies, and the Mercenary Landlady plans a wedding which doesn't happen. The picture is very funny and very foolish.—M. D.

DIMPLES AND DANGERS

Two-reel Triangle-Keystone comedy.

THE CAST:

The dancing master ..... Harry Ribbon
His wife ..... Claire Anderson
His assistant ..... M. Burnell
His maid ..... Dorothy Hagar
His mother-in-law ..... Lilian Hart
His neighbor ..... Frank Bond
His neighbor's wife ..... Dora Rogers
Director ..... Reggie Morris

A dancing master peculiarly susceptible to feminine charm, a class in nature dancing made up of Keystone beauties, a jealous wife, a jealous assistant and a jealous neighbor are the principal ingredients of this two-reel frolic of fun.

The dancing master's wife is jealous of her pretty maid, whom she discharges. The neighbor's wife is rescued from an unhappy predicament by the dancing master, and in consequence incurs the malicious dislike of the neighbor, who arrives inopportunely. The neighbor's wife joins the dancing class to get a social footing, but a medicine ball thrown over the studio wall hits her irascible husband in the eye and things happen.

The action is swift, the girls are pretty and the California backgrounds appropriate.—M. D.

EVIDENCE

Five-reel Triangle comedy. For release January 20.

THE CAST:

Mrs. John Corbin ..... Ardella Higgins
John Corbin ..... J. Barney Sherry
Dr. Richard Hyde ..... Edward Davis
Wyllys Hyde ..... Pauline Starke
John Corbin, Jr. ..... Eugene Cosby
Chief Benton ..... Edwin Johnson
Author ..... Jack Cunningham
Director ..... Walter Edwards
Photographer ..... C. G. Peterson

John Corbin was an able lawyer, but he had little respect for the law. Any man who had money enough, he believed, could commit any crime, even murder, and escape punishment.

After proclaiming his theories at his club he goes home, murders his wife, calls the police, confesses the crime, declines to discuss his motive, is proven insane by alienists, a fact that affords him cynical amusement, is sent to an institution for the criminal insane and in a short time is given his freedom. Even tho he had confessed, detectives find refused to believe him guilty, because on the night of the murder his house had been robbed by two West Indian boll boys, who were shortly afterwards captured, and the detectives made every effort to prove those boys guilty of the murder.

There are other complications that add to the suspense of a strong dramatic plot. There is a Dr. Hyde, an alienist, a devoted friend of the lawyer, whose daughter marries the lawyer's son. One wonders vaguely what part he had in the circumstances leading up to the murder. Tim ending is unexpected and artistic.

J. Barney Sherry makes John Corbin a baffling character study.—M. D.

THE BIRTH OF DEMOCRACY

Seven-reel Franco-American superfeature, starring Lydia Borelli as Madame Fontenai.

After spending three years and using seven ten thousand people, it is said, in making The Birth of Democracy, the producers have allowed their directors' best work to be discounted by the trifling malice of misspelled words in the subtitles. A horde, however terrifying it may look in the screen, fails to convince when called "repacious." And this is one of the several instances of misspelled words.

Apart from the titles, which are well conceived, the poorly spelled, the picture is an interesting panorama of events of the French revolution, and the acting of the principals is so good that their names should be featured with the star. Fabiani is a fitfulin Robespierre, debonair Jean Gnery is finely interpreted and Talika is so peculiarly human that even his faults win a kind of sympathy.

Lydia Borelli is an admirable type as the clever and beautiful Madame Fontenai, loved by Tallien, admired by Robespierre and loving Jean Gnery. The uprising of the people when unable to get bread and the flight of the nobles from villa in chateau is lightly touched upon. The story deals with the influence upon the life, and in causing the death of Robespierre, wielded indirectly by the titled woman thru the infatuation of Tallien.

The picture will attract because of its patriotic theme, its complicated romance, its contrasts of magnificence and squalidness and the glimpses it gives of one of the world's most interesting chapters of history.—M. D.

Look thru the advertised letters; there may be mail for you.

30-DAY SPECIAL OFFER, FROM JAN. 15-FEB. 15

VELVET CURTAINS

—A-1 MATERIAL, HIGH-GRADE WORKMANSHIP.
CURTAINS AT REASONABLE PRICES. WRITE US.
DE BERRI SCENIC CO., INC., 922 W. Monroe St., CHICAGO.

SPECIAL PRINTED ROLL TICKETS

PRICES:

Five Thousand	$ 1.25
Ten Thousand	2.50
Fifteen Thousand	3.75
Twenty-five Thousand	5.50
Fifty Thousand	7.50
One Hundred Thousand	10.00

THE BIG TICKET AT THE SMALL PRICE

Your own Special Ticket, any printing, any colors, accurately numbered, every roll guaranteed. Coupon Tickets for Prize Drawings, 5,000 $2.50. Prompt shipments. Cash with order. Get the samples. Send diagram for Reserved Seat Coupon Tickets. State how many sets desired, serial or dated. Stock Tickets, 2 lbs in 10,000, 15c per 1,000; 50 lbs, 10c; 100,000, 8c.

NATIONAL TICKET CO., Shamokin, Pa.

SEND IN YOUR APPLICATION NOW

AMERICAN EXHIBITORS' ASSOCIATION

Indiana Trust Building, Indianapolis, Ind.

Gentlemen—

I herewith make application for membership in the American Exhibitors' Association, and, if accepted, agree to abide and be governed by its Constitution and By-Laws. Enclosed find $8.

Name .....

Theater .....

City .....

State .....

ROSE OF THE WORLD

Five-reel Artcraft feature. Released at the Rialto Theater, New York, January 7.

THE CAST:

Rosemond English ..... Elsie Ferguson
Captain Harry English ..... Wyndham Standing
Lieutenant Rothana ..... Percy Marmont
Lady Cunningham ..... Ethel Martin
Aspasia, her daughter ..... Jane Sloane
Sir Arthur Gosmedine ..... Clarence Handyside
Jari, a servant ..... Marie Benedetti
Mary, a servant ..... Gertrude Le Brun
Dr. Chaulard ..... Sidney De Gray
Director ..... Maurice Tourneur
Author ..... Agnes and Edgerton Castle
Scenario by ..... Charles Maigne

Elsie Ferguson's brilliant work and the skillful direction of Maurice Tourneur are responsible for most of the charm of this story of mystery that fails to mystify.

When Captain English, after leading a valiant charge in battle, is reported dead, altho his body has not been recovered, one knows that he will return. And when, after the marriage of the supposed widow to a stupid British nobleman, a native Indian secretary is employed in their household, the spectator is confident that the secretary is really Captain English.

Altho suspense is never strong, the development of the plot from this point on is at times weirdly interesting and the story has its vindication in the splendid opportunity it gives Elsie Ferguson. As the joyous bride, running into the street to welcome the returning soldiers, her joy gradually changing to perplexity and finally to hopelessness as she inspects each soldier who passes and peers intently into the face of each wounded man, she makes the spectator feel, with the young English bride, the poignant tragedy of war. And in her former husband's home in England, where the present becomes nonexistent and the past becomes vital, she makes Rosemond a character of extraordinary charm.—M. D.

NO MONEY—NO FUN

Two-reel Moon comedy, featuring Tom Ward. Released by Sunshine Film Co., Rialto rights.

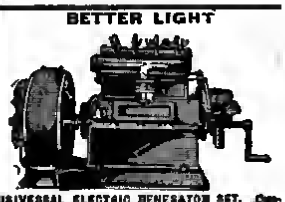
Desire for money, that root of all evil, leads the hero of this due into devious ways. He succumbs to the not exactly original idea of renting the rooms of his uncle's house in the absence of his relative, who has gone to a distant city to attend his own wedding.

The furnished room sign on his uncle's fashionable house attracts a cosmopolitan crowd that includes a conscientious preacher and his pretty niece, a dashing dancer, the members of an orchestra, who insist on practicing in the parlor, and all sorts of inharmonious people.

It is a home of amazing discord in which the uncle returns, hatless, coatless, watchless, motorless, bridless, the victim of thugs. Audiences who like slap-stick comedy may find this picture amusing.—M. D.

Joseph Franklin, manager of the Princess at Peoria, Ill., says that the World and Pathe are bringing the dimes to his box-office.

BETTER LIGHT



UNIVERSAL ELECTRIC GENERATOR $67. Compact and Dependable Easily Portable, 4 K. W., 60 or 110-volt, smooth current, flickerless light. 2-cylinder, 4-cycle. For Show Lighting and Moving Picture Machine. Ask for Bulletin No. 28.

UNIVERSAL MOTOR CO., Oshkosh, Wis.

START A MOVING PICTURE SHOW
MAKE MONEY FAST
COMPLETE OUTFIT, MACHINE, FILM AND EVERYTHING FURNISHED. EASY PAYMENT PLAN. NO EXPERIENCE NEEDED—WRITE FOR FREE CATALOG

NATION PICTURE SALES COMPANY
Dept. B. H., 637 So. Dearborn St., Chicago, Illinois.

Professional Moving Picture Camera

On easy payments. A $300 instrument for $150; $75 down, balance $1 per week. Own credit is good. Catalogue or Supplies. Agents wanted.

L. DETZ,
302 E. 23d St., New York City.

Learn Movie Acting!

A fascinating profession that pays big. Would you like to know if you are adapted to this work? Send 10c for our Twelve-Hour Talent Tester in Key to Movie Acting Aptitude, and find whether or not you are suited to take up Movie Acting. Instructive and reliable. Send dime or stamps today. Interesting, Illustrated Booklet on Movie Acting included FREE!

FILM INFORMATION BUREAU,
Station H, Jackson, Michigan.

TELLS ABOUT "MANUFACTURER TO EXHIBITOR DIRECT" PLAN

C. C. Pettijohn Describes New System of "Direct Sales" for Marketing Films Agreed On at Washington Convention Recently—Urges United Action and Seeks Suggestions

A great convention of the Allied Exhibitors' Organizations of practically every state and large city in the Union was held in Washington, D. C., December 11 and 12, 1917. That convention considered and passed many constructive measures which will permanently benefit the entire industry. That convention heard a new plan from five independent producers for marketing films direct from producer to exhibitor.

That convention unanimously agreed that the principle of direct dealing between producer and exhibitor is correct, and a committee was selected then and there to consider details and work out a plan with these five producers.

The undersigned was requested to send telegrams (82 in number) into the various States where the addresses of prominent exhibitors and various officers of the exhibitors' organizations were known by the undersigned.

Over seventy favorable answers were received, and many suggestions and ideas, which have been invaluable to working out the details, were offered.

These five producers will pay the expenses of two or more prominent exhibitors to attend meetings called by exhibitors for the purpose of taking up this plan and to then and there explain details and to represent both the exhibitors and producers to the closing of contracts to put this plan into effect at the earliest possible moment.

These same five independent producers, whose proposition was approved, realize and fully understand from communications thus far received from prominent exhibitors that they must make special feature attractions, based upon stories with box-office values.

As a matter of fact these same men have made and are making some of the greatest special features ever distributed, and exhibitors have been buying them at very high prices thru present distributing methods. Under this plan these five companies will COMPETE with each other. Their profits are not to be divided, and the company making a highly successful feature will enjoy alone the producer's profits therefrom. These men CAN, and they have pledged themselves to make pictures with box-office values and drawing powers under this "direct sales" plan.

Let be step at this point and consider some of the features these companies have made and consider the merit of their productions.

The Frohman Amusement Company made: God's Man, with H. B Warner as a star; The Witching Hour, with C. Aubrey Smith; Conquest of Canaan, with Edith Taliaferro; Jaffrey, with C. Aubrey Smith; Then I'll Come Back To You, with Jack Sherrill and Allen Brady; Body and Soul, and others.

Harry Rapf has been a very successful producer. Some of his pictures are Florence Reed, in Today, directed by Ralph Ince and released by State rights; Robert Warwick and Elaine Hammerstein, in The Mad Lover, directed by Lonce Perret and released by State rights; Robert Warwick and Sidne Hammerstein, in The Silent Master, directed by Lonce Perret and released by Selznick; One Hour, with Zena Keefe and Allen Hale, released by M. H. Hoffstein.

All of the above pictures were produced by Mr. Rapf during the year 1917. Mr. Rapf is at present releasing a wonderful picture, with Florence Reed as star, entitled The Struggle Everlasting.

The Ivan Company has made some point pictures and has made money for the exhibitors, as the instance, with Rita Jolivet, in One Law for Both; Babbling Tongues, with Grace Valentine and James Morrison; Enlighten Thy Daughter, with Zena Keefe.

The Triumph Film Company, of which Joseph A. Golden is president, has made a wonderful lot of good pictures. Mr. Golden is one of the oldest producers in the game, and his present company owns one of the most complete studios and State laboratories in the East. As to the quality of pictures that might be expected from Mr. Golden's company, I can mention some of his past productions, such as: The Law of Compensation, with Norma Talmage; Redemption with Evelyn Nesbit; The Libertine, with John Mason and Allen Hanlon; Pearl White, in several features; The Price, with Helen Ware.

To go back to some of the early pictures, which were among the first successes of the screen, I might mention: Oliver Twist, with Nat Goodwin; Resurrection, with Blanche Walsh; Monte Cristo, with James O'Neill, and many others.

I desire to here outline to greater detail exactly what these producers have in mind and those elements which, in my opinion, should appeal to the bodies of exhibitors thruout the country.

These manufacturers propose to manufacture and release fifty-two pictures a year, and each week.

These manufacturers are ready and willing to enter into DIRECT BUSINESS RELATIONS with the exhibitor to the end that the large cost and profit incident to the present methods of distribution of special feature films may be eliminated, and they offer to the exhibitor their combined product upon terms which are as follows:

The pictures shall cost, together with prints, not less than $25,000 and not more than $50,000, the cost to be certified to by the manufacturer by his sworn statement.

To the gross cost the manufacturer shall add a sum equal to 25 per cent, which shall be his guaranteed minimum profit. This will make the gross cost of the pictures range from $31,250 to $62,500. This gross cost shall be taken up by all the forty-eight States in proportion to a just division, based upon its number of theaters, number of cities, population, and all other data that goes to make up a fair quota for each State. Each State will have its allotment based upon this fair division, and the exhibitors of each State will absorb the quota assigned to them.

All revenue derived from the distribution in excess of the minimum quota in each State shall be divided between the manufacturer making

(Continued on page 67)

HONOR ROLL

Of M. P. Exchanges and Distributors Who Are Absorbing the Fifteen-Cent Footage Tax

If you are absorbing the fifteen-cent footage tax instead of passing it on to the exhibitor send your name to THE BILLBOARD and it will be published each week without charge.

The following names of exchanges, State-rights companies and producers are now on our Roll of Honor:

MUTUAL FILM CORPORATION.
THE TRIANGLE DISTRIBUTING CORPORATION.
HOFFMAN-FOUR SQUARE.
GENERAL FILM CO.
OMAHA FILM EXCHANGE (State Rights).
K-E-S-E.
ART DRAMAS.
STANDARD FILM CORPORATION.
U. S. EXHIBITORS' BOOKING CORPORATION.
JAXON FILM CORPORATION.
WHOLESOME FILMS CORPORATION.
GLOBE FEATURE FILM CORPORATION.
MASTERPIECE FILM ATTRACTIONS.
QUEEN FEATURE SERVICE.
KING-BEE FILMS CORPORATION.

A NATIONAL INSTITUTION
The Strand
Broadway at 47th St.
Harold Edel
Managing Director
Greetings 1918
May the recollections of the happy hours spent at the Strand be but a reminder of the many big things we have to offer you during the Glad New Year
The Strand.
.... Week January 20 ....
MARY PICKFORD
in
"Stella Marie"
AN ARTCRAFT PICTURE

OUIDA BERGERE'S PLANS

Will Serve Both Stars and Producers

New York, Jan. 12.—Ouida Bergere's new organization, with offices at 516 Fifth avenue, and affiliated branches in London and Los Angeles, is interesting motion picture people generally, because of the impartial opportunities it offers to producers, stars and authors alike.

Miss Bergere has a long time lease the the Fifth avenue offices, and responsible executives of long experience have been secured for all the departments and additional executives are being contracted for to head new departments that are being considered.

The London branch, care of Hughes Massie, 40 Fleet street, gives an international significance to the promoter's operations. The Los Angeles office is conducted thru the recognized activities of the Mabel Condon exchange.

Producers are to be automatically supplied with lists of best available directors, stars and supporting talent, scenario editors and continuity writers, and screen tests of new actors will be made for their benefit.

Authors will receive personal representation and books, plays and original stories will be converted into scenario form for practical selling purposes, while desirable material and original ideas will be purchased. Miss Bergere plans to meet directors at the various studios to confer in person regarding the necessary talent for any productions, and directors who are free may place their business affairs with Miss Bergere, who will project their past pictures in her private projection rooms.

A professional and library is to be one of the features of the new establishment.

CHANGES TITLE

Southwestern Film Corporation New Name of Distributing Organization

Dallas, Tex., Jan. 12.—The Southwestern Film Corporation is the new name of the Southern Independent distributing organization formerly known as The Southwestern Art Dramas, Inc. The Southwestern Film Corporation is incorporated under the Texas Laws. The territory covered by this concern includes Texas, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, Tennessee, North and South Carolina, Florida and Georgia. It is distributing Billy West King-Bee Comedies, Wm. Selig's The Crisis, Edward Warren's Souls Redeemed, The Black Stock, It May Be Your Daughter, The Web of Life, Twilight Sleep, The Human Orchard and The Libertine, in addition to the Art Drama release. F. M. Sanford is manager, with L. C. McHenry sales manager, A. Feickert secretary and treasurer, with executive offices at 1911½ Commerce street, Dallas.

CRISP RENEWS CONTRACT

Will Direct Wallace Reid in a Production

New York, Jan. 12.—When Donald Crisp returned to the Paramount studio from his honeymoon-hunting trip vacation to the San Joaquin Valley with the bride, who was Marie Stark, a Los Angeles actress, laden down with wild turkeys, geese and ducks, he found a telegram advising him that the new Wallace Reid production, to be filmed in New York, demanded his immediate services as director in New York. That meant that Crisp had to leave Los Angeles and duck hunting the day after Christmas.

After the completion of that picture in New York it is entirely possible that Mr. Crisp will remain with the Paramount organization to direct either Mr. Reid or other stars in photoplays to be made during 1918.

Look thru the Letter List in this issue—there may be a letter for you.

WHOLESOME FILMS CORPORATION
CHICAGO, ILLINOIS

PLEASE MENTION THE BILLBOARD IN ANSWERING THIS ADVERTISEMENT

GEORGIA ROADS WOULD BAR HAULING OF SPECIAL CARS

File Petition With State Railroad Commission, and Hearing Is Set for January 24 at Atlanta, Georgia—Showmen and Theatrical Men Urged To Be Present

Atlanta, Ga., Jan. 12.—Thirteen carriers of Georgia have filed a petition with the State Railroad Commission, asking for a discontinuance of the practice of furnishing or hauling special passenger cars or private cars, while eleven of the carriers ask for authority to discontinue special train service. The matter will be given a hearing here January 24.

The lines mentioned in the petition for a discontinuance of the furnishing or hauling of special or private cars are the Atlantic Coast Line, the Augusta Southern Railroad, the Charleston & Western Carolina Railway, the Georgia & Florida Railway, the Georgia Southern & Florida Railway, the Georgia Southwestern and Gulf Railroad, the Hawkinsville & Florida Southern Railway, the South Georgia Railway, the Macon & Birmingham Railway, the Seaboard Air Line, the Southern Railway, the Tennessee, Alabama & Georgia Railroad and the Valdosta, Moultrie and Western Railroad.

The roads mentioned as against special train service are the Augusta Southern Railroad, the Georgia & Florida Railway, The Georgia Southern & Florida Railway, the Georgia Southwestern Railroad, the Hawkinsville & Florida Southern Railway, the Macon & Birmingham Railroad, the Seaboard Air Line, the South Georgia Railway, the Southern Railway, the Tennessee, Alabama & Georgia Railroad and the Valdosta, Moultrie & Western Railroad.

Carriers which have not joined in the petition for the discontinuance of the service are the Atlanta & West Point Railroad, the Atlanta, Birmingham & Atlantic Railroad, the Central of Georgia Railroad, the Georgia Railroad, the Georgia Northern Railroad, the L. & N. Railroad, the Macon, Dublin & Savannah Railroad, the Nashville, Chattanooga & St. Louis Railroad and the Ocilla Southern Railway.

While the granting of the petition would strike the wealthy who ride about in private cars from Northern homes in winter resorts in Florida, public excursions and various others it would affect principally circuses, carnivals, minstrel and theatrical companies. It would make these shows to Georgia practically impossible. They would have to give up their private cars and use the equipment furnished by the railroads.

It is believed it cannot that all showmen and theatrical men be present at the hearing.

J. Stanley Roberts, general manager of the J. Stanley Roberts United Shows, has engaged Brede Adamson as his attorney. Mr. Adamson is located at 529 Grant Building, and will be glad to give further information on the matter.

BE HONEST WITH UNCLE SAM

Any show proprietor who has not got his books and statements in proper shape for expert inspection will do well to see his house in order. From inside sources comes the information that special agents of the revenue department will soon be on the job. No matter if you have already turned in your statements and war taxes, one of these very inquisitive gentlemen will drop in on you in due time.

And he will go to the bottom of things in a way that will be amazing for his instructions cover not only the war tax, but the income tax also, and a lot of other pertinent things. Will he be satisfied with your statements of receipts since November 1?

Not on your life. He has been sent out to make a complete analysis of your financial affairs commencing with January 1 of last year. Each day's itemized receipts, expenditures, bank balances, investments—that is only a starter. When he gets then he will hand you an imposing looking document which you must sign and swear to. And if there are any items in this document that are not absolutely true and correct you had better dig out the score for distance cities, for every state government will be submitted to the acid test, and anyone who knows anything about Uncle Sam's innumerable ways of detecting subterfuge will be mighty careful that every statement, writing or verbal, is true and correct to a penny. No intelligent person will attempt to fool Uncle Sam. It is too dangerous.

The only way to do is to comply with the agents' demands with a smile. Any hesitation or camouflage will bring trouble. The agents selected for this work are keen, shrewd men who have and much experience in running down tax dodgers, and to them any misstatements might as well have been written in red ink and labeled "phony."

Be square with Uncle Sam, for he will surely get you if you are not.

NOTICE---IMPORTANT

The Billboard will not accept for publication TELEGRAPHED ADVERTISEMENTS UNLESS the sender has previously established a satisfactory credit with us, or remittance to cover cost of such advertisement is mailed or wired to reach publication office by 12:00 M. Monday.

No advertisements containing only HOTEL, GENERAL DELIVERY or POST OFFICE BOX NUMBER will be considered, except those accompanied by cash with order.

LOCAL NO. 27 ALIVE

Lincoln (Neb.) Organization Writes It Is Active

New York, Jan. 12.—The following letter from Local No. 27, International Alliance of Bill-posters and Billers of America, shows that organization is one only still living, and is active.

Lincoln, Neb., Jan. 6, 1918.

The Billboard Publishing Co.,
New York City.

Gentlemen—We wish to report that Local No. 27 is still on the map. J. C. Whittemore, president of the local and is holding the job of general foreman of the plant in Lincoln. Mr. Whittemore is a go-getter and believes in making every panel an object that looks like a newly painted pictorial bulletin. The plant is looking good from all points of view, the boards are well built, and Mr. Whittemore sees that the end of the work is done accordingly.

Sam C. Strickland is the financial secretary, and is also working at the plant, and is connected with the Oliver Theater.

Bert Chipman is the corresponding secretary, and a good one. Bert is an old-time showman and knows the ropes all the way thru. He knows best necessary is to for the boys to receive their mail promptly of the various points according to their orders. Mr. Chipman is the assistant treasurer at the Oliver Theater and advertising agent.

Every member of the local is working. Some of the boys have been taken to the colors. The boys will be taken care of and be given a pick-up card by the local when they return.

P. S.—We forgot to mention that Bert Chipman has an open time.

Very truly yours,
OFFICERS AND BROTHERS OF LOCAL 27,
International Alliance of Billposters and Billers of America.

EDWARD CHAPMAN DEAD

Edward Chapman, assistant superintendent of the menagerie of the Barnum & Bailey Circus, died at the winter quarters, Bridgeport, Conn., Sunday, January 6, from a hemorrhage of the lungs.

Chapman was known among showmen by the name of "Oliver Joe." He had been connected with the Barnum & Bailey Circus for the past ten years, and prior to that time had been with the Adam Forepaugh & Sells Bros. Circus. He was a native of Springfield, O., and is survived by a brother, William Chapman of Springfield, O., and a cousin, Mrs. Clara Willt, of South Charleston, O.

The funeral was held at 2 o'clock Thursday afternoon, January 10, and burial was made in Mountain Grove Cemetery. Impressive services were conducted by the Reverend Alexander Allison of the First Presbyterian Church, there being more than 100 of his circus friends and associates in attendance, many of whom went with the automobile cortege to the cemetery. There were many beautiful floral pieces sent by the members of the several departments of the circus winter quarters, as well as a large and appropriate piece from former employees of the Barnum & Bailey Show, who are now with the Adams Express Company.

OFFICIAL PROGRAM

Of the Association of Southern Fairs and Expositions

Atlanta, Jan. 14.—That the executives of the important fairs of the South are planning to increase food production thereat this territory and otherwise do service which will help to win the war is indicated by the official program for the annual meeting of the Association of Southern Fairs and Expositions, which will be held in this city on Thursday and Friday of this week.

The Government will probably utilize the fairs to a far greater extent than ever before, as they will probably be the only large public gatherings in 1918, many of the big national and international conventions having already been canceled. It is probable the Government exhibits and demonstrations in regard to war work will be featured at all important fairs in a manner never attempted before.

J. H. Curtis, of Chattanooga, secretary of the Southern Association, today announced the program which is as follows:

THURSDAY, JANUARY 17—10 A.M.

H. B. Hasting, president Southeastern Fair Association, Atlanta, Ga., presiding.

Address of Welcome—Hon. Asa G. Candler, Mayor of Atlanta.

Response—James G. Sterchi, president East Tennessee Division Fair, Knoxville, Tenn.

Permanent Organization—Rob Roy, president; Joseph R. Curtis, secretary-treasurer.

Roll call.

Appointment of committees on credentials.

Address of the president.

Report of the secretary-treasurer.

Appointment of the membership, dates, rules and resolutions committees.

Applications for Membership.

Report of committees on credentials.

Communications.

2 P.M.

Why the Fairs Should Be Continued Thruout the War Period, speaker to be announced later.

Reduced Railroad Rates for Fairs and How To Secure Them Thru the Co-Operation of the Government, H. C. Robert, secretary Georgia State Fair.

The Entertainment of the Boys in Khaki: How To Make the Fair More Attractive for the Enlisted Men, S. A. Conner, president Chattanooga District Fair.

The Experiences of the Alabama State Fair in Substituting Running Races for Harness Races, E. A. Brown, president Alabama State Fair.

How the Fair Secretary May Best Utilize the Benefits of the Amusement Trade Paper, W. J. Page, editor of The Billboard.

Why Automobile Racing is a Real Asset the Any Fair," J. Alex. Sloan, Chicago, Ill.

8 P.M.

Smoker, given by the Fair Association.

Showmen, free act managers, concessionists and other interests allied with the fairs will be invited to discuss their plans for 1918 with members and visitors of the association.

FRIDAY, JANUARY 18—10 A.M.

Changes That Are Necessary To Make the Fairs Real Assets to the Government in Helping To Win the War, H. D. Pinet, secretary East Tennessee Division Fair, Knoxville, Tenn.

Suggestions as to Co-Operation Between Newspapers and the Fairs in Relation to Stimulating Agricultural Production, Cole E. Morgan, Atlanta, Ga.

"Interesting the Retail Merchant and Securing His Co-Operation To Make the Fair a Success, Frank Fuller, secretary Tri-State Fair, Memphis, Tennessee.

What Steps May Be Taken To Secure Railroad Transportation the Attractions, Exhibits and Horses for the 1918 Fairs? Julius Otto, president Georgia State Fair.

The Future Swine Industry in the South and Its Part in Helping To Win the World's War, J. Oscar Mills of the Southeastern Fair Association.

New Suggestions on Old Subjects—Passes, W. F. Barry, secretary Gulf Coast Fair, Mobile, Alabama.

2 P.M.

The Women's Department Under War Conditions," Mrs. Samuel Lumpkin of the Southeastern Fair Association.

How Can the Carnival Concession Be Made More Attractive and Of More Real Benefit to the Fairs? C. W. Parker, Leavenworth, Kan.

How Can the Southern Fairs Co-Operate the Mutual Benefit? A. H. George, secretary Mississippi Alabama Fair Association.

Does the Privilege of Operating Wheels and Other Games of Chance Pay?—Would It Not Be Better for the Fairs To Cut Out All Games and Sell Six Concessions That Have a Semblance of Gambling? J. W. Rassmann, secretary Tennessee State Fair.

The Federal Tax as Fairs, W. H. Gocher, secretary National Trotting Association.

6:30 P.M.

Annual dinner to members and guests by the Southeastern Fair Association.

Toastmaster, H. G. Hastings.

Report of committees.

Election of officers.

Selection of next place of meeting.

Unfinished business.

Adjournment.

TEX AUSTIN'S CONTEST

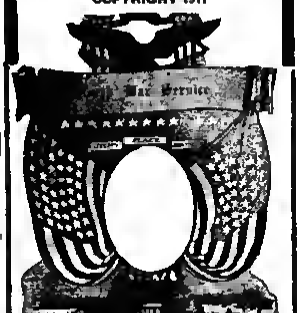
With the publicity that is being promoted for the Mid-Winter Championship Frontier Days Contest by Fay Hesse Clancy, who has charge of the same, it looks like Tex Austin's big show at Wichita, Kan., January 23-26, is going to draw immense crowds from all over the city and cowboy towns. Wherever a few people congregate the main topic of conversation is the big contest, and it looks as if Mr. Austin could one have selected a better city in which to stage the show. The papers of Wichita are devoting columns of space to the event. All backing horses have been contracted, using the top bucking horses of two strings and these are being trained on as to be in the best possible trim. Entries are being mailed in and while Mr. Austin does our expect as large a number of concessions as are usually at some of the summer contests (on account of many being in the service) there will be plenty to make it just a swell contest, with plenty of competition.

CLYDE HAMILTON, NOTICE!

The Billboard has been requested by your father, Wm. H. Hamilton, to publish the following letter, thinking it will reach your eyes sooner than in any other way: "Dear Clyde: Your questionnaire was received by me and I have returned it to the Local Board at Northampton. You had better telegraph to Northampton and have them forward it to you. I did not know your address and am sending the letter thru The Billboard. Your father (Signed) Wm. H. Hamilton, Coatesville, Pa., January 11, 1918."

NEW---NEW---NEW World War Service Diploma

COPYRIGHT 1917



Made of 100-lb. stock, heavy glazed. Size, 14x19. Beautifully lithographed in six colors. Especially suitable for photo. Complete by filling in date, name, branch of service, etc. Every one of the families of the 10,000,000 men who are helping to make the world safe for democracy will want to keep this artistic memento for perpetual remembrance.

WE WILL GIVE EXCLUSIVE SELLING AGENCY TO LIVE WIRES. SAMPLES, 25c.

AMERICAN ART PRODUCTION CO.

The largest and most exclusive dealers of Military Goods in the world. Write for catalog.

141 Wooster St., NEW YORK.

SEASON 1918

To (Reliable) Exposition Managers Only (In or Outdoor), my services for sale to the highest bidder,

As General Agent or Promoter

Know every angle of the business. Years of expert space. Last year was the first in ten in not be ahead of a show, having accepted present responsible position with Steel Corporation. The proper inducements will tempt me. Those knowing me know my ability. Address all communications to W. A. CREVEY, East Schoonmaker Ave., Monessen, Pennsylvania.

MUSLIN BANNERS

3 x 12 FT. $1.50 PAINTED IN 4 COLORS PREPAID

WE MAKE a SPECIALTY of DISPLAY CARDS AND BANNERS FOR EVERY PURPOSE

SAMPLINER ADV. CO. INC.
729 SEVENTH AVE., N. Y.

A NEW CARNIVAL

St. Louis, Jan. 12.—Work on the H. H. Walker Amusement Company, a new show to take the road from St. Louis this spring, is progressing rapidly at its winter quarters here. Outside of working people and a few concessions the outfit is practically ready to hit the trail.

EXTRA JUST OUT

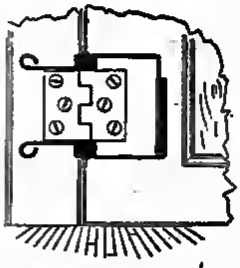
Agents, Demonstrators, Canvassers

LATEST EDITION

★★★ THREE BIG STAR SPECIALS ★★★

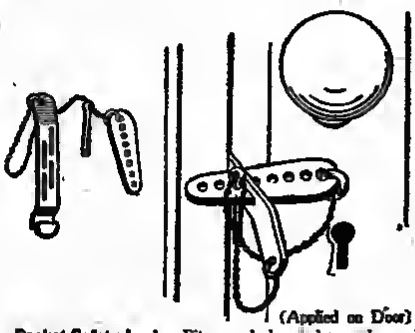
NEW! NEW!! NEW!!!

ALL THREE FOR 75c. POSTAGE, 10c.



Automatic Door Shutter

Automatically closes the door. No more big springs—just a simple device placed on the door hinge. No tools needed to apply. Price, 35c (japanned). 50c (nickel plated). Postage, 5c.



(Applied on Door)

Pocket Safety Lock. Fits any lock, window or door. Indispensable for travelers, furnished room and hotel occupants and where security is essential. Applied without tools. No one can open the door or windows from the outside. Price. 25c. Postage, 5c.

Safety Window Cleaner.

A simple device for cleaning outside of windows; insures your safety from falling. For a household duster it is invaluable. Price, 35c. Postage, 5c.

Don't waste your time with dead ones! First come, first served. Sells like hot cakes. Territory going fast. Every item a gold mine.

Write for Wholesale Price List, Territory and Terms. **COSMOPOLITAN UTILITIES CORPORATION,** 293 Church Street, NEW YORK CITY.

See our other ads on pages 2, 41, 71, this issue.

MUSICAL MUSINGS

By THE MUSE

Pat Crow, formerly solo cornet of the Ringling Band, is Sergeant Bugler of the 11th U. S. Infantry and still thinks the army beats the trouping game. He would be glad to hear from any of his trouping friends. Address him, W. A. Crow, 11th U. S. Inf. Band, Chickamauga Park, Ga.

Joe Cinquemani, cornetist at the Orpheum Theater, Waco, Tex., discovered a new way of illustrating "Get on Christmas Day." He invited G. C. Brinkmeier to his home for Christmas dinner. When Brinkmeier showed up he found the house burned down. Mrs. Cinquemani had just placed a nice fat chicken in the oven when they were told of their house being in flames, having caught from a defective flue. Most everything was saved, however, excepting the stoves and smaller things. After the fire a neighbor looked into the stove and found the chicken in perfect condition, just beginning to brown. It was taken to the neighbors and finished, and with their kind assistance they had Christmas dinner just the same.

George McSpurren writes: "In my last letter I said if I ran an ad for musicians that it would mean a good job. Well, it is the best of five offers me that I accepted, and I am going to formm the band for Lew Graham, a seventeen-piece band in his side-show on the Ringling Circus. And, as before, I will present Marlene with a bunch of real snappy songs. I also have a few new ideas for the new job which will be in keeping with the big show." George is located at the Rice Hotel, Houston, Tex., at present.

Vic Eslick is to be congratulated. He says: "Wish to announce that I have enlarged my family by one for the coming season. It is a girl eight pounds trey. Joined in Oklahoma City December 31. Squawks like a real trumper, being more than pleased with the cookhouse and all is well."

H. D. Friedman, secretary of the A. F. of M. of Birmingham, is seriously ill at the St. Vincent Hospital of that city.

Old Tabor, of the Sam Show, which closed in St. Augustine, Fla., recently, passed thru Cincinnati last week and extends his best wishes to all friends.

Earl Beedy, trombone, received an appointment to the bandmasters' school at Governors Island, New York City, and left some time ago in order to get there in time for the examination. He writes that Dr. Dunscomb is keeping him fighting at 24 trombone, in a 48 piece orchestra. Jack Campbell took his place, but was soon forced to give up playing on account of poisoning his lip from using a brassy mouthpiece. He is now in San Antonio. He writes that his lip is still bad. Here's hoping that he will soon be able to take up his splendid work on trombone again. D. G. Jarman took his place and is doing into it like an obstinacy at the vaudeville game, which very few inexperienced here do in so short a time. The rest of the orchestra remains as it was at the beginning of the season. Everybody seems perfectly satisfied.—O. G. Brinkmeier, Waco, Tex.

Carl Mitchell is located at Wilpen, Pa., for the winter teaching the Wilpen band of thirty men. Mitchell led the band on Tompkins' Wild West for five straight seasons.

Ed Moranes, who has just closed with the Roosevelt Davis Players in Texas, writes that he is now at the Suburban Garden in New Orleans, La. He has a four piece orchestra, of violin, banjo, piano and drums, featuring the piano player, Tom Dunn.

PARKER made for WORLD TRADE

"They Fatten Your Midway." PARKER PERFECT PORTABLE PRODUCTS. Can you picture in your mind a factory where the following Out Door Showmen's Goods are built, complete from the raw material? Parker Carry-Us-All, Parker Ferris Wheel, Parker Merry Go-Round, Parker Military Band Organs, Flat, Box, Baggage, Pullman and Dining Cars, Carved Wagon Fronts, Mechanical Shooting Galleries, Tents, Banners, Floats, Electric Lighting Plants in fact, Complete Circus, Park and Carnival Equipment. Draw a picture of this factory and you know where the famous Parker Jumping Horse Carry-Us-All is built. If you are interested in Rides and Dining Devices, write today for a free copy of the Thousand Dollar Supplement. It will tell you all about the greatest Amusement Factory in the World.

C. W. PARKER, South 4th Street, LEAVENWORTH, KANSAS, "World's Foremost Amusement Builders."

LEW GRAHAM A CALLER

Lew Graham, manager of the side-show with the Ringling Bros.' Circus, was a caller at the home of Billyboy January 14. Mr. Graham came in on the B. & O., and was nine hours late due to the snowbound conditions. He was en route from Annapolis, Md., to his home, Crawfordsville, Ind., where he will spend a week, after which he will locate in Chicago, making his headquarters at 221 Institute Place until the Ringling Shows go out again.

Look thru the Letter List in this issue—there may be a letter for you.

WE PUBLISH THE OLD FAVORITE

GRAND ENTREE

One of the best street and concert marches ever written.

Special Price, Full Band, 35c.

THE DIXIE MUSIC HOUSE, CHICAGO.

THE SMITH GREATER SHOWS

(The show that raised the standard).

WANTED at once, PICTORIAL ARTIST.

WANTED for season 1918, HIGH-CLASS SHOWS, legitimate privileges. People in all lines of the carnival business. Colored performers and colored band. Curiosities for high-class pit show. Address

THE SMITH GREATER SHOWS, Box 337, SUMTER, S. C.

WANTED for THE AL G. BARNES WILD ANIMAL CIRCUS

BILLPOSTERS and BANNERMEN

Address all communications to

AL G. BARNES CIRCUS, - - - Venice, Cal.

Texas Amusement Company Wants Plantation and Pit Shows

or any good money-getting Show, legitimate Concessions of all kinds except Glass, Cabaret Dancers. Address MRS. ROY FROM, formerly Miss Edith Gray. Out all winter. New Waverly, Texas, week of January 14; Lovelady, January 21.

DRUMMERS

For a surprise in prices, completeness of catalog and fine workmanship

Send for our catalog.

ACME DRUMMER'S SUPPLY CO.,

2813-15 W. 22nd St., CHICAGO, ILL.

OH! BOY—

It's some drum. Ludwig All-Metal, separate tension. Send for our complete drum catalog.

LUDWIG & LUDWIG,

1611 N. Lincoln St.,

Dept. H. CHICAGO.

CARNIVAL CARAVANS by Ali Baba

Tallboy, Ariz.

Dear Ali—I am getting tired of this town, but it is a little early so I postponed the opening until later. I am worried about the railroads. Wish I had my old steamboat. Of course you may get sunk with a steamboat, and that's on worse than being left on the side track in a dead town. I wish you would write up my opening. You can say the shows were well located on the lot in a horseshoe formation, with the Big Eli wheel in the center. Upon the right of the entrance to the midway was the Big Jubilee Minstrels, now from front to dressing room, next came Flash and Zero's Big Annex, with a 150-foot spread of canopies, then in the order they came C. A. Crum Circus and Hippodrome, Adam Hook's Crazy House, Sandcorn Lizzie and Her Rocky Canyon, Snell & Clotter Shadowgraphs and the Kuns & Gravel merry-go-round. On the left of the entrance beginning with Izzy Wrightwell's cookhouse, is a beautiful line of twenty-five concessions, among them seven big stores of the Kopp Bros., consisting of novelty shooting gallery, marble roll-down, gum pickout, jewelry pickout, jewelry spindle, spot the spot and knife spindle. The weather was beautiful and a large crowd upon the midway both afternoon and evening. Belle Keiters' Ladies' Band pleased the public with classic selections (some of my band will be drafted this season). Fix this up the way you know how and you will please

Your friend,
COL. HOOZA NUTT.

P. S.—You understand I have not opened yet, but get this ready and I will wire you when I do then you can stop it in. Find a chance to book a German Flea Circus, smoking doing, also American and Turkish nave stamps, one place other nationalities O. K.

Al F. Gorman, former well-known general agent, is putting on the biggest show ever attempted in the city of Columbus, for the Eagles this month.

Capt. W. H. Stewart wishes in this way to extend to all the members of the Tri-State Shows his many thanks and appreciations for their kind attentions, and to the that he arrived home a very sick man.

A recent issue of The Billboard stated that Homer T. Jones and his group stolen in Honolulu and that the contents consisted of valuable papers, mileage books and last but not least, a book on how to play pinochle. The last named article was a valued possession of Homer's and since losing it he has refused to play any of the moderns for the honors. Ed Feisz and Joe Gombert are two of the unfortunate who indeed feel sorry for him as they say in given Homer an excellent excuse.

Edward (Dad) Cartright of Scranton, Pa., off the Carrick Shows, will be on Mike Zeigler's staff this season.

Dad Straley is sitting pretty for the next couple of months in Clacy, and looks fine. Dad never overlooks an opportunity to do the showfolk a favor. In honor of his birthday Fred and Blanche Paul pulled off a swell midnight at their house, which was well attended by showfolks, prominent among whom were the newlyweds, Mr. and Mrs. Charley Blue.

Jon Marr is sleeping along nicely in Anniston, Ala., in a steam heated building working what he calls the Anniston Dancing Academy.

W. F. Walker is handling the contest for the big show in Columbus, O.

A. W. Conley, noted as one of the best pitts on the Ohio River, has just completed a book, A Night on a House Boat. We wonder if Tom Shields did one sooner in this.

Bobby Burns, the well-known merry-go-round owner, was in Clacy last week buying up all the wagon gears in town, and went back to Lawrenceburg well pleased—there's something big in the air.

Spot Thierson is a promoting demon. If the one he's pulling off in Newport, Ky., comes across the old bird will be made a nice third pot for this time of the year and, considering the first he has worked, it looks like a winner.

Lehmer, the King of Akron, says he positively will not have any juice joints this year. Lehmer says he may join Col. Hoosa Nutt's carnival if the Colonel still has the cookhouse privilege open.

Buddy Hildreth was seen in St. Louis last week looking fine. His next address he said is Pittsburg, but the way he's traveling it's hard to know whether he's been there or gone.

Col. Jim Conklin felt uncomfortable with all those comforts of a swell hotel in Jackson, Miss., so he signed up with the Queen & Crescent Shows to go back into the Hicks on Sept. adjuster until the time comes for him to open the Clark & Conklin Shows again in spring.

Bill Kelsey, Ed Evans' press agent for the past several years, is now everything in Independence, Kan., even advertising man for the Milburn Heinze Poster Adv. Co., and says that the reason he didn't get out a calendar with his pet dog and clothes line this year was because of the war, and that he is Hoovering.

With Norfolk, Va., as the boom Captain Sheesley's Zoo is coming in for a big share of patronage and it is deserving of everything it gets. The Captain has a real show.

In the absence of George Reynolds, who is sick, Charley Penny of Louisville is taking charge of the Reynolds Shows.

C. I. Zeint, the Big Eli owner, with the Smith Greater this season, says: "I am helping Uncle Sam operate his railroads with the assistance of seven pretty girls. The car record office of the Norfolk & Western office at Portsmouth, O., will show the Kaiser a few stunts."

J. W. Randolph is pulling the strings for J. W. Turner, the owner of the Turner Park, Deming, N. M., and as a successful consequence of which he is riding around in his automobile and taking a little vacation at the present time. Fortune favors the show game for Turner. J. W., the crafty old boy, has pushed Turner into politics and has him lined up for Congressman, and we'll be looking for a new Governor for Arizona before long by the name of Randolph.

John L. Logan, the Human Ostrich, blew into the editorial rooms of The New York Herald recently and gave a demonstration of his gastronomic abilities. He secured his writeup.

HORRORS OF THE COLD WAVE

At Audrywille, L. I., 3,800 bottles of beer and only from has burst!

Joe Ferari is mentioned for President of the New York branch of the Showmen's League and Edward White for secretary and general manager.

W. Jenkins Hewitt has suggested a toy exposition to B. Rogers of the Grand Central Palace. It held in May or June is would be a very valuable function.

District Attorney Swann of New York is up in arms. All of the so-called patriotic bazaars or war charities that show expenses disproportionate to net receipts or suspicion of having been exploited for the personal benefit of private profiteers in the cause of soldiers and sailors will be investigated by the District Attorney announced last week. "Thousands of dollars have been diverted from the pockets of the people by swindlers posing as the representatives of charity and patriotism, while one soldiers and sailors here and abroad have received on benefit at all. These impostors not injure the worthy efforts of men and women conducting legitimate enterprises. We are going to make it be possible for these impostors to impose upon the public in the future.

N. W. George Bazzo has joined the colors and is a member of the 136th Field Artillery, Montgomery, Ala. He says that if he succeeds in rounding up the Kaiser he will do him for a pit attraction.

Willie Gregory and Joe Gosbert, of the Prendage Shows, are both applicants for the affections of a certain young lady in Des Moines. Willie says he can make his living in summer and go down on the farm in winter and live on pork and beef, but Joe says those are times of want conservation and that fish is the real article, which he can get from the Colorado River, which runs just a hundred yards from the winter quarters. The young lady is still on the fence.

From St. Louis Artie Shields writes that he is comfortably located for the winter there and that he has no worries until the blackbirds sing again, thanks to his success on the Kopp

---

ALL FOR THE LADIES

By May Gupp

Dodo Adams, looking like the Queen of Sheba, blew into Cincinnati last week and took in the nights with Helen Sulgrave.

Hank Fay has taken over the management of a wonderful freak, and if she accepts one of the several alluring offers made her by different managers she will frame a pit show. In this event Billy Bennett will have to look to his laurels.

Lillian B. Hayes was very quietly married to Charles Blue December 29 in Cincinnati. There is considerable news value to this item, for Mrs. Hayes, but now Mrs. Blue, is one of the best known circus and carnival women in the business and Charley is on less famed, having put on his act with circuses and carnivals for many a year, and of late years making his stand with athletic shows. The newlyweds are at present in Cincinnati, where they will winter, and will in all probability be with Fred Paul's Shows the coming season.

John Everest, of San Antonio, says that Bob Taylor, of the Brundage Shows, is the best chef she has known and is trying to get him to take a job in San Antonio. Those who know Bob's handiwork don't quite agree with Jess.

Beesie has got a notion that she would try for athletic show honors the other day and now is bagging a bum thumb. Beesie is split in Wheeling.

Lenora Platikin, the lady tattoo artist, is spending a week in Tampa, and will look over the Johnny Jones winter quarters before leaving Florida. Lenora made a nice little B. B. at Newport News tattooing the soldier boys.

RINGLING BROS.

Reported To Have Purchased Train of Auto Trucks

New York, Jan. 14.—A story is going the rounds of Broadway today among the circus fraternity that the Ringlings have purchased a large train of auto trucks and will attempt a more complete motorization of their circuses. Among the trucks mentioned as purchased are two sleeper cookhouses, on "army chuck wagons," that were on view at the Automobile show held last week at Grand Central Palace.

The more knowing and substantial who make the circus their field of labor over that the big circuses have engaged all people, and will make their annual tours, entrain as heretofore, with the exception of cases that demand rerouting to avoid the congested centers and traffic terminals. Most all outdoor shows will be granted the same concessions, which are credited with having been secured, is not denied by any parties questioned who are interested in their movements. A more optimistic attitude is now forming on to the railroad situation as applied to traveling shows.

KAEMPFERS ENTERTAIN

New York, Jan. 14.—Mr. and Mrs. Joseph G. Kaempfer of 370 Central Park West, entertained the following outdoor showfolks on Sunday evening, Ed Carruthers, Mr. and Mrs. Bill Rogers, Paul Prell, George Matthews, Isidore Fitzsimmons and Julius Tolen.

NO SHOWING IN NEW YORK!

New York, Jan. 14.—The report has become current that the Barnum & Bailey Circus will move to New York show the coming season. This report is due to the fact that the circus has not made a contract for Madison Square Garden as early as usual, but the report lacks confirmation of any sort.

OUR FRONTISPIECE

Mr. and Mrs. E. M. Burk, of the Foley & Burk Shows, whose genial countenances grace one title page this week, are probably one of the best known and most respected pairs of carnival personages in their business today. The Foley & Burk Shows are conceded to be one of the cleanest and best looking caravans on the road, playing the Western section of the country. When the shows opened last spring every thing was new from stem to caravan, and paint and goldleaf were lavishly applied, and it can said that there was more goldleaf on their merry-go-round than all the merry-go-rounds that played Oakland, Cal., their opening spot, last year. The ingenuity and showmanship of Messrs Foley and Burk can readily be seen in their selection of attractions, and the quality of the Foley & Burk Shows, which have been a money-making aggregation, is a credit to the owners.

SOLDIERS' VALENTINE HANDKERCHIEF CASES and VALENTINE PIN CUSHIONS

ALL WITH BEAUTIFUL, PATRIOTIC, EMBOIDERED DESIGNS. ASSORTED COLORS. HIGHLY SCENTED. EVERY HOME MUST HAVE ONE.

My factory has been working overtime to get them brand new Military Novelties to the boys, so shoot your order to me—at once—and get in on this VALENTINE'S Day billing.

No. 202V—Size, 12x8½ in. Old Glory VALENTINE Case beautifully reproduced here and is selling big all over the country. $12.00 Dozen.

VALENTINE CASES

No. 203V—Size, 12x8½ in. This center is one of our best sellers. $8.00 Dozen.

No. 204V—Size, 10x5½ in. You will be pleased with this beauty. $6.00 Dozen.

No. 202V—Size, 8x5½ in. You can't buy Cases of this quality anywhere at this PRICE. $4.00 Dozen.

No. 205V—Size 12x5 in. This pretty Case is suitable for handkerchiefs or ties. $7.00 Dozen.

SATIN PILLOW TOPS—Every one a gem. They come assorted colors and are bordered with ribbon. They contain the famous "Soldier's Prayer" design in hand colors. $12.00 Dozen.

VALENTINE PIN CUSHIONS

Big fat boys. Assorted colors. Large size. Square and heart shapes. Beautiful lace trimmings and decorated with Ribbon Bows and metal Military Ornaments. Each one packed in a individual box. $18.00 per Dozen.

No. 206—MILK CAMP HANDKERCHIEFS. YOU CAN'T BEAT OUR PRICES AND HANDKERCHIEFS. WE HAVE THEM ALL STOPPED. The real genuine quality. Patriotic borders. "Camp Greetings" and "Remember Me" designs. ..... **$1.75 Per Dozen**

VALENTINE Cases will be the Big Noise for the next few weeks, so MAKE YOUR OWN SELECTION OF A $10.00 ASSORTMENT of VALENTINE Cases, Pillow Tops, Camp Handkerchiefs and Pin Cushions.

$10.00 BIG TRIAL ASSORTMENT. EXTRA VALUE.

Six VALENTINE Handkerchief Cases, one dozen Camp Handkerchiefs, one Military Pillow Top and three assorted Military Pincushions.

This is King Solomon's Baby Assortment, and you will be pleased at the value you will receive. One-third cash with order, balance C. O. D. No catalog.

MILFRED NOVELTY CO., Military Specialists, King Solomon in Command. 357 W. 36th St., NEW YORK CITY.

First Call **RUBIN & CHERRY SHOWS** First Call

OPEN THEIR 1918 SEASON SATURDAY, MARCH SECOND

MONTGOMERY, ALA.

ON THE STREETS UNDER REST AUSPICES

MONTGOMERY HAS 43,000 population to draw from, with 30,000 soldiers and 20,000 weekly visitors.

WE CAN PLACE two strong Ballyhoo Shows, Honeymoon Trail, Over the Falls or any good laughing show, also real attractive Midget; will furnish swell outfit for same.

WE WILL FINANCE any money-getting show proposition. Would like to hear from RELIABLE MANAGER that has a show that needs money to bank-roll it. Tell us what you have.

WANT Italian Musicians, all instruments. Can give you forty weeks, with twelve Fairs.

WILL BUY two 60-foot Baggage or Box Cars, one Stateroom Car and one Pullman Sleeper; must pass M. C. B. inspection.

Musicians, address Prof. Filip Espositu, 27 Stillman Avenue, Brooklyn, N. Y. Concessions, write L. R. Ues Giver, P. O. Box 843, Montgomery, Ala. All others, write or wire Rubin Gruberg, P. O. Box 843, Montgomery, Ala.

WM. A. MATTERY AND MART McCORMACK

AVIATION FOR FAIRS AND OUTDOOR CELEBRATIONS

WATCH FOR BIG ANNOUNCEMENTS. Correspondence solicited. Address Room 201, 1465 Broadway, New York.

A STRANGLE HOLD ON THE KAISER AT LAST

SAY UNCLE--The Most Sensational Patriotic Novelty of the Hour. A Statuette That Has Taken the Country by Storm—Endorsed by Washington Officials—Real American Propaganda—An Innovation With a Punch.

"SAY UNCLE"

expresses just the right idea—it is a red-blooded concoction—it appeals to the patriotic American heart in France as well as to the true American in Bangor, Me., or Portland, Ore. The little hand on the statuette gets as strong a grip on your patriotic impulses as it has on the Kaiser's throat.

DOES IT SELL? YOU BET YOUR LIFE IT SELLS

It is just the thing for SALESBOARDS, CARNIVALS, FAIRS, STREETMEN, NOVELTY DEALERS; CAMP WORKERS and SHEET WRITERS. If you can't sell **SAY UNCLE** it is time to go back to the farm and plant onions, and that goes for avarybody, whether he has ever tried to sell anything before or not.

Nearly 1,000,000 Sold to Jobbers During January

$36 per gross. Each statuette safely packed in an individual box ready for mailing. Prepaid samples, 50c each. Guaranteed against breakaga.

A word to tha wise is sufficient and this ought to set you right. Help send Say Uncla into the byways and hedges. You won't be sorry. Invest a half dollar for a sample. You will never regret the outlay.

HERBERT L. MESSMORE, Mfr., 517 West 47th St., New York

Serving tha Colors

As another indication of the increasing importance of music in the eyes of the military authorities we have the news from Topeka, Kan., that the Eighty Ninth Division, National Army, at Camp Funston, Kan., is on the look out for a new and masterly military march to adopt as its very own. To secure a promising range of choice Stewart Wood, commanding the division, has issued an invitation to musicians in the seven States from which the men of the Eighty Ninth Division are drawn to submit original marches from which the official divisional march may be selected.

The seven States represented in General Wood's command are Kansas, Missouri, Colorado, Nebraska, South Dakota, New Mexico and Arizona. It is suggested that those who enter the competition express in their music something of the pioneer history and prosperous development of these States.

C. H. Gathejr, care Y. M. C. A. headquarters at Camp Funston, has been designated to receive all compositions. He will select a committee of musical critics to aid him in judging. Compositions should be submitted at once.

INDUCEMENTS TO ENTRANTS

The successful manuscript will be known as the Eighty Ninth Divisional March. The composer will not only win prestige and have the satisfaction of doing patriotic service, but may retain the ownership of his composition.

While only one march can be selected as the official one for the division, others may be chosen by the different regiment and units composing the Eighty Ninth. If a sufficient number of meritorious compositions be submitted each of the regimental commanders may be permitted to select one as the distinguishing march of his unit. There are four infantry, one engineering and three artillery regiments in the division, besides certain auxiliary organizations.

MOVEMENT MAY SPREAD

Thus far General Wood is the only divisional commander to take up the matter of an official distinguishing march. The idea is likely to spread, however, and before long each of the sixteen divisions of the National Army may boast its own characteristic, specially dedicated march. It would serve as a most effective and beautiful means of increasing the men's pride in their organization.—DALLAS NEWS.

Eight employees of the Moore Theater, Seattle are in the service of Uncle Sam in various capacities. Among the number is Jack Cusick, former assistant treasurer, who has been made a first sergeant in the U. S. Army at Camp Lewis, American Lake, Wash.

That the wise and beneficent law providing Government insurance for the military and naval forces of the United States is fully appreciated by the soldiers and sailors of the nation is being every day evidenced. At Camp Wadsworth, Spartanburg, S. C., during the month of November nearly 20,000 applications were sent to the Bureau of War Risk Insurance 71 per cent of them was for the maximum amount of $10,000, 22 per cent was for $5,000 and 6 per cent was for lesser sums. In 16 companies every single man applied for insurance; in 5 units, 5 of them full companies, every man applied for the maximum of $10,000. A spirited campaign of education has been organized and is being conducted to furnish full and there information of the workings of the law to there coming under the provisions, and it is believed that the great benefit of this wise and humane provision for the soldiers and sailors of the United States and their dependents will be availed of by practically all of our fighting men. At the close of the business day of December 20 the Bureau of War Risk Insurance had received applications to the number of 572,122, aggregating $2,350,402,000 of insurance.—Bureau of Publicity, Treasury Department, December 30.

Wonder if the Kaiser can appreciate this: "I wish to announce thru The Billboard that I have been drafted and will leave shortly for one of the training camps. Tell my friends I will meet them in Berlin and we will hold a big Fourth of July celebration there."—William Eatons.

William Roden, known as the Great Pelema, had no trouble passing the examination for the navy. He enlisted at Houston, Tex., and is now with Company 96, Camp Decatur, Great Lakes, Ill.

A glance over a list of the slang words in vogue in the army of Uncle Sam reveals as queer a lot of terms as it would be possible to conceive. If Noah Webster could lamp them he would cry out in anguish. We wonder if the show boys, themselves the possessors of so rich a vocabulary as could be found anywhere, have adopted the army slang or have they infected our, of their own inimitable expressions into the military vocabulary? Boys, are you on to beanshooter, black strap, butcher, chief, doughboy, Duff and Goatz, and are there many gold bricks near your camp?

E. W. Mahoney is in France. His friends can write him in care of Company A, 19th Engineers (Ry.), American Expeditionary Force.

The military propensities of Uncle Sam have not only amazed our Allies (and the enemy), but our own people as well. Any number of letters are received by The Billboard from showmen expressing wonderment at the magnitude of the entertainments.

Warren D. Seigert, who is with the Quartermasters' Corps, Camp Joseph E. Johnston, Jacksonville, Fla., asks his friends not to forget him when attending to their correspondence.

Trombone C—, on step—Colonel G— is a fine commander, but not a musician. He sent for the chief musician of his regimental band one day and delivered this scathing criticism: "I notice a lack of uniformity about this band which must be regulated. Yesterday morning they were out on parade and the largest man in the band was playing a little bit of an instrument—flute or something of the kind—and you had the big drum played by a small man. That sort of a thing doesn't look well, and must be attended to. I want the small men to play small instruments and the big men the big instruments. And another thing—I want the trombone players to slide their instruments in and out in unison. It annoys me to see them all out of step with their hands."—Pittsburg Chronicle Dispatch.

Ralph Keith Spurgeon, last season connected with the Great Western Amusement Company, of which his father, C. O. Spurgeon, is the owner and manager, enlisted in the U. S. Navy. His friends can address him in care of X-3 Company, U. S. Naval Training Station, San Francisco, Cal.

Twenty-eight members of the Musicians' Union of Hartford, Conn., are with the colors. Going some!

Smith A. Sandgrass of Atlanta, Ga., a member of the Frohman Amusement Corporation, joined the colors at Tampa, Fla. He enlisted in the naval aviation service.

Corp. James G. Freeland, Headquarters Company, 322 Infantry Band, Camp Jackson, S. C., asks that his friends in the circus and carnival game drop him a line.

ATLANTIC CITY BOARD-WALK AMUSEMENT CO. Gaiety Theatre Bldg., Broadway & 46th St., NEW YORK.

WANTED—Clean, Legitimate Concessions, no Wheels, for entirely remodeled, rebuilt, reorganized

YOUNG'S OLD PIER

ATLANTIC CITY, NEW JERSEY

Photo gallery, candy butcher, chair privilege, souvenirs, novelties and exhibits of all kinds. Can give exclusive. Have underground Chinatown completely furnished. Will sell outright or rent an percentage. Address all communications to

OREST DEVANY, Gen. Mgr., Gaiety Theatre Bldg., New York.

THE MOST POPULAR MONEY-GETTING GAME IN AMERICA!! EVERYBODY WANTS TO KNOCK THE HELMET OFF THE KAISER!!

Best Mechanical Game before the public. Four Big Tricks that keep them guessing, laughing and spending.

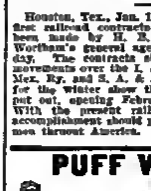
FLMB NOVELTY CO., 813 Sellwood Street, PHILADELPHIA, PA.

FIRST R. R. CONTRACTS

Of the Year Made by H. B. Potter, of Wortham Forces

Houston, Tex., Jan. 13.—What is probably the first railroad contracts of the year here just been made by H. B. Potter, one of C. A. Wortham's general agents, at Houston, yesterday. The contracts signed by Potter include movements over the I. & G. N. Gulf Lines, Tex. Mex. Ry. and S. A. & A. P. in cover ten weeks for the winter show that Shelt Wortham will put out, opening February 17 at Laredo, Tex. With the present railroad conditions Potter's accomplishment should prove interesting to show men thruout America.

PUFF WAFFLE PORTABLE MACHINE



An established winner to-day, outdoors, everywhere. 4c of nickel profit. Sales, $50 to $100 daily. Licensed racket and instructions furnished. No experience needed.

TALBOT MFG. CO.

111 NO. 15TH ST., ST. LOUIS, MO.

WORTHAM

THE SUPER SHOW OF MIGHT AND WONDER

AN AMUSEMENT AMALGAMATION OF COLOSSAL CONCEPTION

C. A. WORTHAM SHOWS

Permanently Allied With the

C. A. WORTHAM WORLD'S GREATEST EXPOSITION COMPANY

A double dreamland of light and joy that outshines the Solomon-like Splendor of the Golden Age. Unsurpassed outdoor opulence lavishly portrayed in every offering.

So Massive in its entirety—so Wealthy in its elaborate equipment, it bespeaks a Royal Principality.

So meritorious in individual class and character of numberless entertainments it rivals the fairylike legend of "Epptland Town."

The one exposition of open-air amusements that sets the pace in this exciting era of competitive, captivating climaxes. Its "Business as Usual" slogan is to loyally lead the entire outdoor show world. This will be demonstrated fearlessly.

The master minds of American amusements will generously affiliate their combined talents, brains, energy and capital, endeavoring to actually achieve that unattainable object, The World's Perfect Show.

MORE CARS THAN A MODERN CIRCUS—MORE SHOWS THAN A WORLD'S FAIR BUILDS.

MORE RIDING DEVICES AND THRILLS THAN A BIG CITY PARK CONTAINS.

MORE BANDS, AND MUSIC THAN THE GLORIOUS FOURTH OFFERS.

MORE PEOPLE AND PERFORMERS THAN A CITY'S POPULATION.

MORE CLEAN, DIVERSIFIED SMALL AMUSEMENTS THAN A DAY'S COUNT CAN TOTAL.

FINALLY AND POSITIVELY THIS GLORIOUS JOY-GIANT OF 1918 WILL ABSOLUTELY PREVAIL.

Have you dreamed of an attraction that would electrify the amusement-seeking public? That would send them from your tent amazed with the wondrous, the living, breathing beauty, marvelousness of conception and presentment, baffling, mysterious, visualization of Oriental splendor, feats that make pulse quicken and hair raise, lavishness, bewilderment, magnificence? The one attraction that would compel exclamations of joy, or that which in these days of myriad devices would give a new sensation.

Have you dreamed of this wonderfulness? Have you worked your theory into semi-practicability? Have you tried in vain to interest capital to put your ideas into concrete form and make a revenue producer?

C. A. WORTHAM is in the market for attractions that are builded along unusually original lines, that are Novel, Sensational, Meritorious; that will electrify the blase amusement seeker.

The day of the mediocre is past. The unusual only will suffice.

If your dream is practicable necessary finances will be furnished. Write me fully.

The biggest, most sensational, most unusual will find immediate response.

What have you in mind that will add to the greatness, the splendor, the merit of the SUPER SHOW OF THE OUTDOOR AMUSEMENT WORLD?

CONCESSIONAIRES—A Golden Harvest awaits the man who offers a concession that is attractive to the eye; that offers something for money invested; that has every element of fairness for the patron. Get out of the rut and write me.

REGULAR SUMMER SEASON OPENS WITH THE ANNUAL FIESTA AT SAN ANTONIO APRIL 15.

C. A. WORTHAM, San Antonio, Texas, Station A.

OBITUARY

AUSTIN—Mrs. Annie E. Austin, wife of Thos. G. Austin, a musician, died from paralysis at her home, Brooklyn, N. Y., January 6.

BAILEY—Mrs. E. Bailey (Mother Bailey) died at her home, Philadelphia, Pa., in December. Her husband and five sons survive.

BENNETT—C. W. Bennett, well known to vaudeville people as the founder of the Bennett Circuit, which comprised the chain of theaters now known as the Canadian Circuit (affiliated with the B. F. Keith interests), died at Christ Hospital, Jersey City, N. J., January 3.

CHAPMAN—Edward Chapman, assistant superintendent of the Barnum & Bailey Circus menagerie, died at the circus winter quarters (Bridgeport, Conn.) January 6. Death was caused by a hemorrhage of the lungs. Chapman was a native of Springfield, O., and was formerly with the Adam Forepaugh and Sells Bros.' Circus. His connection with Barnum & Bailey and lasted for ten years. He was known to showmen as Oliver Joe.

DONOVAN—J. Will Donovan, managing editor of The Montgomery (Ala.) Advertiser, who was at one time interested in theatrical affairs, died at the home of his mother, Birmingham, Ala., January 4.

HEINDL—Henry Heindl, for many years a member of the Boston Symphony Orchestra, died at his home in Jamaica Plains, Mass., January 3, in the 75th year of his age. He was a native of Germany and came to this country when a young man. Three sons, all musicians, survive him, as do also his widow and two daughters.

HOGAN—James W. Hogan, well-known theater proprietor of Columbus, Ga., died January 6 in that city, after an illness of three weeks. Death was due to Bright's disease.

McCREE—Junie McCree, actor-comedian and lyricist, died at his home, New York City, January 13, in his 53d year. The vaudeville sketch, The Dope Fiend, in which he acted the leading role, was one of his productions. Junie McCree was a native of Toledo and his first professional venture was with a circus. Later he won recognition as a stock actor in San Francisco, at the same time doing the lyrics for the musical plays the company produced. From 1909 to 1912 he was president of the White Rats.

MITCHELL—Kitty Mitchell (Mrs. Kate Samuels), well-known actress of a generation ago, died at her residence, 280 Dean street, Brooklyn, N. Y., January 10. A native of Leavenworth, Kan., where she was born 60 years ago, Kitty Mitchell made her stage debut with the renowned Joseph Jefferson, appearing in a part in Rip Van Winkle. She co-starred a few years later in William A. Brady's successful musical comedy, All Around Chicago, and then starred in her own production, Crazy Patch. Her greatest success was attained in vaudeville. Tony Pastor's, in 14th street, New York, was the scene of her first appearance as a vaudeville artiste, and from that time until her retirement fifteen years ago, she remained one of the stars of the vaudeville stage. For a time she appeared with Della Fox in a sister act. She was the first woman to join the White Rats.

PAINE—Miss Matilda Scott Paine, once a star with the McCall Opera Company, died in a New York City Hospital January 6. She was 80 years old.

POPE—Harry L. Pope, well known in theatrical circles, died at Tipton, Mo., December 31. He was born at Leesburg, O., April 21, 1872, and at the time of his death was 45 years old. No citizen of his community enjoyed greater popularity or respect than he.

PRIDE—Mrs. Lily O. Pride, well-known cowgirl, who had been with the Gollmar Bros.' Circus, John Robinson's 10 Big Shows and other outdoor enterprises, died at the age of 44 years January 2 at Columbus, O., following an illness of two months. Her husband and one daughter survive.

SHORT—L. L. Short died of pneumonia at Logan, O., January 1 after a short illness. His widow and brother survive.

SCHRATT—Katharina Schratt, the actress, died recently in Vienna. She was a favorite of the Emperor Francis Joseph and was by him appointed court actress of the Hofburg Theater.

TERESA—Marie Teresa, contortiste, died January 9 at Seattle, Wash., from internal injuries sustained when she was struck by a street car the day previous. She was well known in Northwest vaudeville circles and was also a cabaret entertainer.

TOWNE—Fenimore Cooper Towne, actor, died January 4 at New York City. For two seasons he played in Other People's Money and he was the personal representative of several leading motion picture directors. He had also appeared in vaudeville using as his vehicle a sketch, Spilling the Beans, which he wrote himself.

WOOD—Mrs. H. S. Wood, formerly of the vaudeville team of Russell and Wood, died January 13 at the St. Mary's Hospital, Cincinnati, after an illness of several months of neuritis, which developed from typhoid fever.

WILLARD SUED FOR $25,000

Chicago, Jan. 16.—Jess Willard, pugilist-showman, is defendant in $25,000 Circuit Court suit, instituted here Saturday by Victor J. (Tex) Dowd, a former employee of Willard's Wild West Show, because of a broken shoulder blade and internal injuries received in Rome, Ga., last October in an exhibition contest at the hands of a wrestler with the Willard show.

ORGANIZE NEW YORK BRANCH OF SHOWMEN'S LEAGUE OF AMERICA

(Continued from page 3)

less of what it might be. To his credit, be it said, that he did that very thing. Everybody who wanted in had an opportunity to voice his sentiments, and, as a result, complete understanding and accord prevail.

Joseph G. Ferari then told of the meeting in Chicago and of the work that had been accomplished to date toward a New York branch.

H. F. McGarvie, president of the Bronx Exposition, spoke at length on the uplift of the show business and the essential need of organization in the outdoor show business. He maintained that this city was the center of the universe, as far as the show business is concerned, and the right and proper place for the Eastern branch, and felt sure it would be supported by the outdoor showmen of the city in a most substantial fashion.

Tobias Keppler, a lawyer, known to all in the outdoor show business, told of the difference between the fraternal, social and the business organization. He being a member of the Showmen's League of America and the National Outdoor Showmen's Association permitted him to speak most intimately on his subject.

George H. Hamilton was the laugh and applause hit of the evening. His intimate knowledge of all kinds of show business permitted him to tell facts, relate experiences and to bring out humor latent in the business and to roll the hammer throwers. He closed his talk by making a report as to what progress had been made toward securing a suitable location for the proposed clubrooms.

J. Augustus Jones, the circus man, was in favor of a New York branch, but thought that all the affairs should be under the supervision of the mother lodge. He closed with remarks about the outdoor business in general. When he said that the carnival men had the circus men beaten a mile, and that he was looking for the best general agent in the carnival business, as he wanted to get in it and get some of the money, was a signal for much applause.

Al Holstein was a little bit dubious about this being the time to organize a branch, but was willing to abide by the decision of the majority and would heartily support their decision.

David Epstein spoke at some length as to the Eastern branch, and proved that he was with it before the evening was over by his donation, as did many others.

Joseph G. Kempfer made a very short, to the point, address. He said that he was a charter member of the Showmen's League, and that he was going to follow its dictates to the very letter in this matter of an Eastern branch in particular.

Harry Raver then told how the moving picture industry had suffered for the lack of proper organization, and expressed himself in full accord with the wishes of those assembled for an Eastern organization, and offered his moral and financial support to put it over.

At this time Mr. Levitt read telegrams from Harry Dunkle, Cleveland; Sam Mechanic, Philadelphia, and Claude and Gordon Bostock, New York, in which all expressed themselves in favor of an Eastern branch.

George L. Dobyns told of the crying need of a place for the showmen to meet in New York for social and business meetings and a place that they might call home.

Albert Gorman, the free act performer, spoke from the free act standpoint, and closed by saying that he was ready and willing to take off his coat and go to it for the good of those in the outdoor profession.

Guy Weadick mentioned the hardships, charitableness and lack of appreciation that was shown the followers of the profession. He won a loud hand when he proposed that if the organization was perfected it should give a big benefit at the New York Hippodrome, or some theater, for the benefit of the Showmen's League of America, and that he was for it, and his services were available whenever wanted.

Edward P. Carruthers was then introduced by the Chair, and was given a rousing hand. He told of his mission from Chicago to New York, and read a letter from John B. Warren sanctioned by the Showmen's League of America.

The resolution was then offered, and carried rousingly and unanimously. Subscriptions were then invited, and the response was enthusiastic, immediate and generous. Nearly twelve hundred dollars was raised in voluntary donations, not one of the donors stipulating that his offering covered initiation fees or dues, so the branch starts off with a splendid financial prospect.

Edward White acted as temporary secretary and treasurer, and made a very efficient one. The meeting adjourned to meet again at the same hour and place Saturday, January 19, when officers will be elected and organization perfected.

The government of the branch will rest in an executive committee, elected by members of the branch, of ten, five of whom will be elected next Saturday night and five appointed by the mother lodge. The chairman of the executive committee, elected by members of the branch, will be its head. He cannot be designated as president, because the use of that term is restricted to the head of the league. He should enjoy a more fitting and descriptive title. Executive chairman is unwieldy. Outsiders will be apt to infer that it is an office of subordinate, lesser or even inferior rank, hence it is misleading, not to say erroneous. To adopt it will be a mistake, so The Billboard suggests the following designations for consideration: Governor, Califf, Cadi, Sheik, Provost or any synonym of these.

Among those present were the following: E. P. Carruthers, United Fairs Booking Association, Chicago, Ill.; W. H. Donaldson, publisher of The Billboard, New York; H. F. McGarvie, president Bronx International Exposition, New York; Fred L. Clarke, president Riverside Printing Co., Chicago, Ill.; Harry R. Raver, Raver Film Co., New York; Victor D. Levitt, outdoor showman, New York; Joseph G. Ferari, president Joseph G. Ferari Shows, Inc., New York; Tobias A. Keppler, New York; A. A. Powers, outdoor showman, Chicago, Ill.; Edward C. White, Masonic organizer, New York; Ben Roessler, New York office of The Billboard; J. Augustus Jones, circus owner, Warren, Pa.; William J. Hilliar, New York office of The Billboard; James A. Timony, attorney, New York; Adolph Seeman, show constructor and manager, New York; Jas. Benson, manager, and Louis J. Berger, general agent of the Benson-Berger Shows of Petersburg, Va.; John W. Moore amusement promoter, New York; James McDonough; Matthew J. Riley, agent Greater Sheesley Shows, Norfolk, Va.; Chester D. Hess, Robert Matthews, William Glick, riding device owner, Richmond, Va.; Frank J. Schueck, merchandising concessionaire, New York; Paul Prell, concessionaire, Paterson, N. J.; Wm. F. Rogers, independent showman, San Antonio, Tex.; Joseph G. Kaempfer, Tip Top Toy Co., New York; Bert B. Perkins, Consolidated Amusement Offices, New York; W. P. Hamilton, concessionaire, New York; J. M. Kinsel, riding device owner, Washington, D. C.; J. M. Masters, Julius Toices, manager Tip Top Toy Co., New York; H. A. F. Wanderlich, Jos. H. Hughes, general agent Williams Standard Shows, New York; Ralph W. Finney, treasurer Williams Standard Shows, New York; Harry E. Bonnell, amusement promoter, Dunellen, N. J.; Frank J. Murphy, concession manager, New York; Samuel Kim, concession manager Williams' Standard Shows, New York; W. J. Foster, owner and manager Eastern Amusement Shows, New York; George F. Harris, show constructor, New York; Alfred T. Holstein, independent showman, Williams' Standard Shows, New York; Thomas Fallon, independent showman, New York; Harry Bentum, amusement promoter, New York; Jos. A. McFields, carnival manager, New York; Wm. Rose, independent showman, Joseph G. Ferari Shows, Inc., New York; Bobby Mack, animal trainer, Jersey City, N. J.; Geo. L. Dobyns, owner and manager Dobyns' Outdoor Shows, Mariners Harbor, N. Y.; Al Gorman, free act artist, New York; Mamda Ben, independent showman, New York; William Stewart, Owen A. Brady, general agent, New York; Herbert L. Messmore, manufacturer of Novelties, New York; David Sklower, concessionaire, New York; Ben Weistrauch, talker and press agent, New York; Charles Lawrence, concessionaire, New York; Joe Marks; George L. MacFarlane, publicity manager Bronx International Exposition, New York; Frank J. Lee, advertising expert, Newark, N. J.; W. Jefkins Hewitt, The Billboard, New York; Ed F. Hayes; Abe Shapiro; Joe Schneiderman; W. H. Middleton, circus man, New York; C. A. Lomas, The Billboard, New York; J. Goldie, The Billboard, New York; Guy Weadick, Stampede Riders, New York; W. H. Hill, independent showman, New York; W. H. Davis, Johnny J. Jones' Exposition, Orlando, Fla.; Alfredo Swartz, high wire artist, New York; Al Salvail, circus side-show manager, Nashua, N. H.; J. H. Tibbets, carnival manager, New York; Sydney Wire; J. N. Porter; A. Anderson; Jerry Barnett, The Billboard, New York.

MOUNTFORD AT HEARING TELLS OF WHITE RATS' MONEY MADNESS

(Continued from page 3)

to say that after his return to the organization he had closed the George Fuller Golden Book Fund. The Associated Actresses' organization, he said, had been merged with the White Rats and he did not exactly know the status of the Chemung Amusement Corporation. On June 8, 1916, he said the Associated Actors' Corporation had been dissolved by vote of the White Rats.

The referee inquired if he understood rightly that the Associated Actors' Corporation bought stock in all the subsidiary concerns.

Mountford replied in the affirmative, and added: "The officers of the White Rats' Union decided the best way to find work for its members was by purchasing stock in booking agencies and theaters in all parts of the country. For this purpose the Associated Actors was formed and the stock was sold to the White Rats' Actors' Union and the members, with the understanding that the Associated Actors' would repurchase the stock whenever members of the White Rats were pressed for money."

The referee inquired of what price the repurchase was to be made. Mountford replied that it was to be repurchased at par, the purchase price. The stock of the A. A. had proved so valuable that it paid 50 per cent the first year, 26 per cent the second year and 16 per cent the third year.

Then Mountford said he had left the organization. That was in June, 1911, and did not return until May, 1916.

The referee asked then how much cash the union invested in the A. A., and Mountford said

CANDY DEALS
ALL HIGH-GRADE CHOCOLATES

DEAL 12c HOLE S—33 Premiums.
24 Boxes Cream Chocolate Bars.
6 Twenty-Five Cent Boxes.
6 Fifty Cent Boxes.
2 Dollar Boxes.
AGENT'S PRICE, $2.35

300-HOLE E—72 Premiums.
48 Boxes Cream Chocolate Bars.
12 Twenty-five Cent Boxes.
10 Fifty Cent Boxes.
6 Dollar Boxes.
1 Three Dollar Box.
AGENT'S PRICE, $6.00

SPECIAL DEAL NO. 8—600-Hole.
In Twenty-Five Cent Boxes.
In Fifty Cent Boxes.
6 Dollar Boxes.
1 Fancy Large Box.
Last Punch, Large Fancy $7.50 Box.
AGENT'S PRICE, $12.00

Store is but a ten of our Boxes.
WRITE FOR BOOKLET

CANDY CONCESSIONAIRES

IRELAND'S CHOCOLATES

FOR CANDY RACE TRACKS, CANDY WHEELS, THEATRES, ETC.

I am manufacturing all my Candy (not a jobber), am making the best for the Concessionaire. Business of supplying above will keep me of the road in future. Place your orders with one that knows what you want and need.

NOTE THESE PRICES:

All Candies put up in Fleshy Pictorial Boxes.

1 Pounds	30c	2, 3 and 5 Pounds	25c	Half Pounds	15½c
Quarter Pounds	7c	12 Ounces	50c	8 Ounces	12c

ROCKY MOUNTAIN CREAM CHOCOLATE BARS, $3.25 PER HUNDRED
Each in a Separate Carton.

WRAPPED CHOCOLATES—EACH PIECE IN WAXED PAPER
All Pictorial Top Boxes and Some Flash.

8 Ounces, Packed in Half-Pound Boxes	12c	20 Ounces, Packed in Two-Pound Boxes	40c
10 Ounces, Packed in One-Pound Boxes	21c	30 Ounces, Packed in Three-Pound Boxes	60c
50 Ounces, Packed in Five-Pound Boxes	$1.00		

SERIES PADDLES FOR RACE TRACKS
12c, $3.00 per 1,000. 15c, $4.00, 20c, $5.00, 25c, $5.00, 30c, $6.00. Post Cards, $1.25 per 1,000.
NOTICE—The condition of the sugar market and the extremely low prices quoted, compels me to exact cash with order, or one-third cash and balance C. O. D. A standing deposit will avoid above requirements. Reference: R. G. Dun Mercantile Agency.

CURTIS IRELAND
24 SOUTH MAIN STREET, ST. LOUIS, MO.

FOR SALE—Complete Candy Concessions, Tops and Race Tracks; also few near with above. I will sell these at a bargain. Will control no Concessions myself this season. Write for particulars.

he thought the amount was between $10,000 and $11,000.

The referee then asked if there were any books to show how much the union had sunk in the various corporations.

"I'd like to know myself," said Mountford. "They would never have lost a cent under my management."

"But, did any of these corporations make any money during their existence?" asked Mr. Sapinsky.

Mountford said he understood they all lost money, but that when he left the organization in 1911 they were all paying big dividends.

Mountford then spoke of the formation of the White Rats' Realty Corporation. He said he had been opposed to having this organization and the Actors' Union operated jointly. On his return to the organization in 1910, he said, he had been successful in having the two divorced.

He was asked by the referee how he had accomplished this.

"That is a long story," replied Mountford. "When I found both organizations were bankrupt I recommended that they go thru bankruptcy. This suggestion was opposed and I contemplated resigning again. Then I made up my mind to call it then and started out to find out what the expenses were. As a result members were charged $5 a year for the use of the cloth, and from then on the two organizations just naturally separated."

Mountford said he always opposed the building of a club by the union, and that he was in Europe at the time when the White Rats finally determined on the step. He was not an officer of the Rats at that time.

Mountford gave the direct lie to W. W. Waters, former secretary-treasurer, when he told of the financing of the Realty corporation by the White Rats.

It was in July 1911, he said, when he went to Europe and September 8 when he returned. The resolution to form the White Rats' Realty Company and finance the same with White Rats' funds had been passed on August 1, 1911 (during his absence). That resolution had said that the Realty Corporation should be financed by the White Rats' Union, but had been passed in one chamber proceedings and never put up to the members.

Prior to that date the actors' money had been used by Waters for the purposes of the Realty corporation, for he, in July, had paid $15,000 for the lease by a check drawn on the White Rats' Actors' Union, signed by W. W. Waters, as secretary-treasurer, and countersigned by John P. Hill. This proceeding Mountford said had been sanctioned by the White Rats' attorneys, Malevinsky and O'Brien, and the Board of Directors.

So that, Mountford continued, when Waters's statement appeared in The Players for November (four months later), declaring that no White Rat money had been used in the erection of the clubhouse, all those who read it knew it to be untrue and misleading to the members.

"When the statement appeared," he said, "I knew it to be a lie."

A peculiar feature of the above transaction is the fact that Malevinsky and O'Brien, White Rats' attorneys, sanctioned the resolution on August 1 (in fact, drew it up) and about three months later submitted a brief to the members of the White Rats' Actors' Union, forbidding the use of one cent of the union's money, stating that such a use of the funds would be illegal and improper.

Mountford also called attention to an item in the minutes of the directors, which showed that after his return to the Rats in 1910, at which time it was very evident that the Rats were on the financial rocks, Malevinsky and O'Brien had suggested that the by-laws and constitution of the White Rats be amended to meet the existencies of present conditions.

Mountford also stated that when he returned to the Rats in October, 1910, their books showed being encumbering in $201,000, and that there were other debts not recorded. Among the last for was $4,000 for salary to W. D. Cooke. There was also a bill of $14,000 from Malevinsky and O'Brien. Mountford said the order had served the lawyers $4,000, but that prior to his return these lawyers had resigned and sent in a bill for $14,000. Mountford did not know of any reason why the additional $10,000 had incurred.

It is very evident that Referee Schuldenfrei is not going to allow any nonsense, that is to alter the facts and is going to get them if he has to go after them himself. It is a man's job and he is showing that he is capable of handling it. He is ably assisted by Charles Dugdale, official stenographer, whose rapidity and accuracy the Court has had occasion to compliment on several times since the inauguration of the hearings.

Look thru the Letter List in this issue—there may be a letter for you.

A NEW GAME

AERIAL SKILL BALL

MADE EXCLUSIVELY BY OREST DEVANY, WHO HAS BEEN ON THE ROAD FOR OVER FIFTEEN YEARS. A BIG GAME OF SCREEGE AND SKILL THAT HAS BEEN A TOP NOTCHER AND BIG MONEY-GETTER AT ALL FAIRS. A REAL DUCK HIT GAME. AERIAL SKILL BALL AVERAGES AS HIGH AS $600.00 IN ONE DAY AT ATLANTIC CITY, TRENTON, N. J.; DETROIT, MICH., AND OTHER LARGE TOP PING AND 12-POUND BALL IN REGULATOR BOWLING SIZE. OUTFIT, INCLUDING FIXED DIMENSION AND DESCRIPTIVE PAMPHLET $25.00, COMPLETE. DEPOSIT ON ALL CE-RERE. WRITE FOR CIRCULAR. GETTER PLACE YOUR ORDER AT ONCE. SATISFACTION GUARANTEED OR MONEY REFUNDED.

OREST DEVANY
Room 205, Gaiety Theatre Bldg., Broadway & 46th St., NEW YORK

GREAT UNITED SHOWS

Season Opens Feb. 4, MARDI GRAS and PATRIOTIC PAGEANT, PENSACOLA, FLA., 10 Days and Nights

Can place two more Attractions; prefer Monkey Speedway and Silo Drome.
Want Italian Musicians, all instruments. Address PROF. WILLIAMS, Box 1414, Pensacola, Fla.
Concessions: Cook House and Soft Drinks for sale exclusive, must have neat frame-up. All Wheels open, also other legitimate concessions (positively no grift).
Want Young Ladies for Cabaret; send photo if possible, which shall be returned. Address J. K. LANOM, Box 1414, Pensacola, Fla.
Want for Pit Show: Glass Blowers, Fat Girl or Midgets.
Want Workingmen for Carousall and Ferris Wheel. Write DOC STANTON, Box 1414, Pensacola, Fla.
Want Man to take charge of Model City on wagons easy to handle. Salary or percentage.
Want good Lot Man; must be sober and reliable.
Trainmen, write W. C. GIBBONS, Box 1414, Pensacola, Fla. Address all mail except otherwise stated, J. D. VAUGHN, Mgr., Box 1414, Pensacola, Fla.

INDIANS WANTED

WE WANT full-blooded Indians CAN USE INDIAN WITH DIPLOMA TO PRACTICE MEDICINE. Also Medicine Men. WILL BUY Buckskin Pants & Coats WANT one Buckskin Coat (silkiness seals and to fit man 42 chest. Send photos when answering, will return. No boosters tolerated with our company. Address, HO-CU-MA MEDICINE CO., 1704 West St., Norwood, Ohio.

TELLS ABOUT "MANUFACTURER TO EXHIBITOR DIRECT" PLAN

(Continued from page 60)

the particular picture and the exhibitors in each individual State using that picture—that is, 50 per cent to the manufacturer and 50 per cent to the exhibitors in rebates.

In order to make up the gross allotment there seems to be secured in the United States 2,700 days of bookings per picture.

You will note from the following schedule the number of days' booking which we have figured for your State quota.

Maine, 25 days, New Hampshire, 30 days; Vermont, 9 days; Massachusetts, 87 days; Rhode Island, 11 days; Connecticut, 38 days; New York, 375 days; New Jersey, 87 days; Pennsylvania, 225 days, West Virginia, 33 days; Maryland, 33 days; District of Columbia, 12 days; Delaware, 5 days; Virginia, 36 days; North Carolina, 24 days; South Carolina, 15 days; Georgia, 21 days; Florida, 23 days; Alabama, 30 days; Mississippi, 15 days; Louisiana, 27 days; Arkansas, 24 days; Michigan, 600 days; Ohio, 136 days, Indiana, 201 days; Kentucky, 36 days; Tennessee, 36 days; Illinois, 198 days, Wisconsin, 96 days, Iowa, 123 days; North Dakota, 30 days; South Dakota, 30 days; Minnesota, 102 days; Missouri, 87 days; Kansas, 30 days; Nebraska, 36 days; Texas, 75 days; Okla homa, 40 days; Utah, 13 days; Colorado, 23 days; Wyoming, 9 days, Montana, 33 days; California, 90 days; New Mexico, 9 days; Arizona, 10 days; Nevada, 4 days; Oregon, 30 days; Washington, 33 days; Idaho, 18 days. Total, 2,700 days.

All amounts received in excess of these quotas would be divided as heretofore outlined, namely, 50-50.

You can readily see that all the receipts above the minimum quota above outlined would tend to reduce still further the cost to each exhibitor for the service by reason of the rebates and the profits contemplated.

I suggest to you that this matter is of sufficient importance to exhibitors to warrant their earliest attention, and that the proper way to bring it before them would be at an exhibitors' meeting, either thru the State organization or thru any organization you might suggest.

Let me have your answer in the next paragraph as soon as possible.

Let me know how soon a meeting can be called, and, if possible, I will arrange in either be present myself or have some prominent exhibitor present who can fully explain and who will also have authority in manage details, submit contracts, etc., in order that this plan may be put into immediate effect.

These producers have the necessary financial stability and organization to put this proposition over and furnish exhibitors permanent relief for any release each week the a beginning, and as many additional releases as are required thru future developments of this plan. Exhibitors will be consulted as to the plans of production, class of stories, directors, etc. All that is now asked of the exhibitors of each State is section is for them to arrange, with the assistance and direction of this office, for their own distributing channels and to select "THEMselves" an exhibitor or distributor to route film for them, a man who is satisfactory to THEM. This constitutes the exhibitors' part of this plan in eliminate waste and unnecessary expense.

Have you any criticism for this plan? Can you suggest anything better from your own standpoint? Can you offer anything in addition?

Let me have your criticisms, comments and information on this subject.

This is a sincere plan to bridge the gap between the two permanent branches of the industry. The producers are ready. Let the exhibitors in each State unite on this plan and wipe out the present distributing abuses, viz.: WASTE, ADVANCE DEPOSITS, UNNATURAL COMPETITION, INFLATED RENTALS, LACK OF VARIETY OF PRODUCTIONS, MAD SCRAMBLE OF MANUFACTURERS TO RUSH "REELS OF FILM" RATHER THAN FINISHED PRODUCT, and MANY OTHERS.

Sincerely yours,
C. C. PETTIJOHN.

Fill this out, return to us—act TODAY.

Manufacturer to Exhibitor Direct Plan,
523 Longacre Building, New York City.

We can (probably) arrange a meeting of exhibitors of

City of.....

State .....

At .....

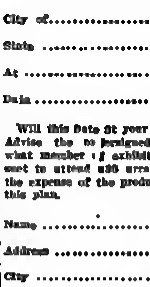
Date .....

Will this Date fit your contemplated schedule? Advise the to designed immediately, stating what member of exhibitors' committee will be sent to attend and arrange business details at the expense of the producing companies offering this plan.

Name .....

Address .....

City .....



COST, $9.00
PROFIT, $12.00

A 10-INCH SHELL FOR BUSINESS

New Board and 18-piece Manicure Set, $9.00. Each deal makes $17.30 profit income, $29.00. Pays five $1.30 rewards and 100 cigars in addition to Manicure Set. Board is 250-hole 1 to 10 cents.

Set consists of 18 pieces, French Ivory Fittings, in beautiful Pimpled Genuine Leather Roll Case. Silk Tassled Flaps.

THE MOST ATTRACTIVE MONEY-MAKING SALES-BOARD PROPOSITION EVER USED.
SEND FOR TRIAL DEAL AT ONCE.
Attractive Proposition for Jobbers and Operators.

LIPAULT CO., Dept. B, 1242 Arch St., PHILADELPHIA, PA.

LETTERS

Free, prompt and far-famed, the Mail Forwarding Service of The Billboard stands alone as a safe and sure medium through which professional people may have their mail addressed. Thousands of performers and showfolk now receive their mail through this highly efficient department.

Mail is sometimes lost and mix-ups result because performers do not write plainly, do not give correct address or forget to give an address at all when writing for Advertised mail. Help The Billboard handle your mail by complying with the following:

Write for mail when it is FIRST advertised. The following is the key to the letter list:

Cincinnati .....(No Stars)
New York .....One Star (*)
Chicago .....Two Stars (**)
St. Louis.....Three Stars (***)
San Francisco .....(6)

If your name appears in the letter list with stars before it write to the office holding the mail, which you will know by the method outlined above. Keep the Mail Forwarding Department supplied with your route and mail will be forwarded without the necessity of advertising it. Postage is required only for packages—letter service is absolutely free.

Mail is held but thirty days, and can not be recovered after it goes to the Dead Letter Office.

Mail advertised in this issue was uncalled for up to last Sunday noon. All requests for mail must be signed by the party to whom mail is addressed.

Parcels in Cincinnati Office
AND AMOUNTS DUE

*Barry, Wm., 4c
Bussell, Billy, 5c
Bligh, Lew, 7c
Brown, Dr. L. B., 4c
**Buckley & DeLarch, 20c
**Cayle, Vera, 20c
*Coleman, Harry, 5c
Congo, Prince, 3c
**Dale, Adelaide, 4c
**Fitts, Leslie, 10c
Felker, Mrs. Jno., 5c
Bliman, Harry, 2c
**Graham, Frank, 25c
***Hanson, Mrs. May, 5c
**Hayes, Harry G., 10c
*Kanas, J., 1c
Kellogg, W. B., 2c
Bettler, Fred, 2c
*Kiler, Ben, 5c
LaDare, Carl, 3c
*LaGrous, Mrs. Olive, 5c
McLemore, Mrs. H., 5c
***McLane, E. D., 2c
**Montgomery, Lewis, 40c
*Ormiston, F., 2c
**Orville, Victoria, 5c
Reynolds, Jack, 2c
**Roberts, Catherine, 10c
Sands, E. B., 4c
Scanlon & Scanlon, 2c
Shaw, Walter, 4c
*Simons, A., 2c
Swiger Wm. J., 1c
Swarts, W. E., 3c
Vanzandt, Tom, 2c
*Victor, Peter, 5c
Waggoner, Roy, 2c
Wagner, Clyde E., 25c
*Wagstaff, Wm. M., 2c
Waldron, Bonnie, 5c
*Williams & Held, 14c
**Willis, Mrs. Ed, 25c

LADIES' LIST.

Adair, Miss Jack
Adams, Dode
***Adams, Florence
Adams, Dolly
Adams, Julia
Agnew, Beatrice
Alberts, Miss
Alexander, May
Allen
Allemeng, May
*Allison, Virginia
***Allison, Della
Allstier, Rose
Allies, Mlle.
Alton, Maxine
Allens, Madam
Anderson, Beth
Anderson, Laura
Angon, Mme Renee
Archer, Mrs. Evelyn
(N Arelamas, Mrs. J. B.
Ashley, Hester
Ashley, Marion
Astor, Mrs. Guy
***Baby Helen
Barkman, Mrs. Golda
Bailey, Mrs. Bill
Baker, Mrs. V. L.
*Ramos, Mrs. Clinton
Barker, Eleanor
Barr Anna
***Barry, L. M.
Bay Florence
Beaton, Christine
Bell, Marion B.
(B)Bell, Mrs. Alice
Belmont, Winnifred
Belyeu, Hazel
Bentley, Florence
Berlin, Cleo L.
Berry, Flo
*Best, Flo
Bertetto, Mrs. La Vern
***Birrie Ellie
Bird, Kitty
Bishop, Marguerite
Blackwell, Marguerite
Blackwell, Tedice
Blair, Emma
Blake Cora
Blankenship, Mrs. Virgel
Blaney, Marie
Bilins, Mrs. Ida
Blue Feather, Princess
Boehm, Mlle. Valeri
Bolt, Mrs. George
Bowen, Anna May
Bowers, Flossie
Boyer, Mrs Billie
Braun, Mrs. Alice
Bran, Geraldine
Bralton, Mrs Rhea
Brennan, Mrs. Mary
Brewster, Billie B.
Brown, Mrs Helen
Bruner, Evelyn
Brown, Mrs. Elva
Brown, Kitty
***Brown Mrs. Vera
Bryan, Blanche
Bryant, Mrs. Minnie
Bryant, Josephine
***Buckner, Marie
Burke, Theda
*Burns Mary Pickford
Cadney Mabel
Campbell Miss Maud
Campbell, Veronica
Canters, Phyllis
Caperton, Mrs. Mildred
Carlisle, Edith
Carmen, Lucile
Carroll, Mrs. Harry
Carter Fanny Louise
*Carter, Leona
Castles, Mrs. Lurlie
Chambers Mrs. Lester
Chapin, Helen F.
Chester, Miss T-4
Chester, Mrs. Myra
Clark, Bessie
Clark, Ruth
*Clevelay, Mrs. Harry
***Clements, Avline
***Clements, Mae
*Cline, Mlle.
Clifford Mrs. H. B.
(S)Clifford, Edythe
Clifton, Corin
Cocklain, Miss Jinks
Cohen, Myrtle
Collier, Hattie
Collins, Dorothy
Comeo, Mrs. Julia
Conklin Mrs. L. J
Connolly, Mrs. Pete
***Cook, Myrne
Cookhouse, Mrs. Vienlgan
Cordell, Elizabeth
Cowan, Mrs. M. W.
*Crawford, Marguerite
Creighton Elsie
Crow Mrs. Maurice
Cummings, Mrs. E. L.
*D'Argue, Blanche
***Dade, Mrs. David
Dailey, Vivian K.
Davis, Adelaide
Dale, Katheryn
Dale, Peggie
Daniels, Inda
*Dauphy, Ruby
Davee, Francis
Davis, Francis
Davis, Mrs. Dolly B.
Davis, Lillie B.
Davis, Ruby
Davis, Elva Francis
Davis, Gertie B.
**Davis, Billie Stael
Davis, Nettie
Day Marion
*Day, Peggy
*D'Lora Manuela
De Kirk, Bessie
***DeKirk, Bessie
*De Lachman, Countess Ile
De Lacy, Fern
De Long, Anna
*De Marco, Mrs. Berthe
De Mill, Mrs. Frank
De Kaler, Billie
De Vere, Pearle
De Verne Dollie
De Voss Flora
DeWert Bonnie
Dean, Rose
Dean, Ruby
Deasey, Grace
Decker, Anita
Delbeth, Mrs. May
Delgada, Mrs. Prince Carlos
Delmont, Tribie
**Delvy, Myrtle
(S)Demar, Grace
Dempsey, Grace
Devany, Dorabelle
*Deverx, Dixie
Devoie, Nathalie
Gibbons, Lottie
Gibson, Ruth
Gill, Mrs. Jim
Glenn, Daisy
Glover, Billie
Goodman, Mrs. Dan
Golden, Grace
Gordon, Irene
Gordon, Jessie
Grant, Marion
Gray, Darris
*Gray, Helen
***Grey, Billie
*Greenwood, Bessie
*Greenway, Miss S. L.
Greff Laura
Grover, Helen
Guild, Vivian
Hall, Mrs. Gertrude
Hamilton, Mrs. Tude
***Hammond, Millicent
*Hanna, Mrs. Will
Harmon, Miss Nick
Harris, Mrs. Al
Hamlin, Belle
Hawkins, Maude
Haya Mrs. Loretta
*Hazel
*Heney, Mae
*Herbert, Nettie Ford
***Hunter, Hazel
Hodge, Aona
Hoffman, Mrs. F. F.
Hogan, Dorothy
*Holleran, Marie B.
Holloday, Mrs. Dora
Holmes, Bessie
Holms, Pearl
**Hood, Mrs. C. H.
Hope, Nan
Hosmer, Helen
Howard, Mrs. G.
Howard, Mrs. Lillian Han
Hoy, Mrs Nell
Huber, Little Marie
Huggard Katherine
Idanz, Madame
Ivey, Bessie
Jackson, Stella
***Jamieson, Alice
Jenkins, Reba
Jewell, Blanche
Johns, Fern
Le Mont, Mrs. Dan
Le Neir, Olles
Leeper, Fay
Leighton, Nell
Leighton, Agnes
Lemure, Grace
Lee Mrs. Nina
*Leone Princess
Lepelo, Mrs. Eva
*Lewis, Pearl Evans
Lilly, Flo
Linden, Mrs. Wm.
Lockhart, Mabel
Lorelea, Babe B.
*Lorraine, Mrs. Phil.
Lovett, Mrs. G.
Lorraine, Dolly
*Lorraine, Billie
Lackey, Bobby
Ledwick, Billy
Lusk, Josephine
Lyle, Mrs. A. T.
Lyle, Francis
Lynch, Nan
(S)Lyon, Gypsie
Lyons, Louise
McAbee, Mrs. Maude
McBride Marie
McCarthy, Pilla
McCarthy, Mirtle
McClain, Blanche
*McClain, Margaret
McCormick, Doral
McCoy, Sadie
McCullough, Mrs. C. L.
***McDonald, Mrs. Chas.
*McFarland, Mrs. Billy
McFarland, Carroll
McIntyre, Mrs. Edith
McIntyre, Grace
McKibby Maxine
McKinley, Dorothy
McLean, Elizabeth
McLemore, Mrs. V.
***Mack, Mrs. C. M.
***Mahan Edna
Maduiz, Edith
Manges, Gertrude
Mann, Mrs. Walter
Mann, Mrs. Babe
*Mansfield, Bessie
Newfield, Helen
Nichols, Patsy
*Noache, Peggy
D'Neal, Laura
Oakland, Vivian R.
*Oberkirk, Mrs. Gertrude
Obrien, Mrs. Mae
Odus, Madam C.
Oliver, Marie
Opp, Mrs. Helen
Orloh, Princess
Garland, Mrs John
***Palmer, Lillian
Paquin, Mlle. Cecilia
*Parker, Leon
*Parker, Miss
*Rayon, Marie
Pearl, Baby
Person, Mabel
Parrens, Eden
Phillips, Florence
Pink, Mrs Rose
Polsen, Mrs. Rhea
**Pomeroy, Mrs. L.
Ponton Myra
Poole, Alva Babe
Powell, Mrs. Marie
Powell Mrs.
Prescott, Miss Billie
Price, Mrs. Mabel
Prior, Martha
Pryer, Grace
Quinn Pearl
*Quinn, Pearl
Radles, Betty
Rae, Ida Wooten
Ray, Jolly
Ray Kitty
Rayhon, Mrs. Emma
Raye, Doris
*Raybold, Mrs. W.
*Rayfield Florence
Reed Dee
Reibel, Mrs Pearl
Reid, Dorris
Reno Mrs Lotty
Renning, Mrs. Hermman
Rhodes, Lola
*Rice, Mabel
Richards, Myrtle
Richardson, Edna
Roberts, Lizzie
Stevens, Esther
*Stevens, Josephine
Stewart, Blanche
Stewart, Mrs. Viola
Stille, Margaret
Stone, Mrs. Ruby
*Stucky, Mrs. C. B.
(S)Sullivan, Mrs. L. A.
Swafield, Mrs. Patsy
Sweet, Billie
Taker, Helen
Talbot, Elva
Thompson, Jessie
*Terris, Ruth
Thomas, Margaret
Thompson, Jessie
Thompson, Elizabeth
Timmons, Nina
Tipton Mrs. Geo.
Tone Onya
Travers, Dorothy
Tressler, Lucy L.
Trover, Patricia
Turner, Mrs. Bishop
Vane, Vera
***Vane, Vera
Venamon, Bessie
Vaiane, Louise
Vincent, Bolt
Viz, Genevieve
*Vogele, Anna
*Von Osoten Louise
Vortex Mamie
Walker, Dorothy M.
***Walker, Lillian
Wallick, Mrs. Topsy
Ward, Mrs. Pearl
Ward, Mrs Frank
Warebein, Eunice
*Warren, Bessie
Waterhouse, Pearl M.
*Waterman, Mrs. Arthur S.
*Watkins, Hazel
Watson, Bessie
***Wayne, Louise
***Weaver, Babe
Weis Jackie
Weir, Ruby L.
Welch, Ethel
*West, Miriam
Wheeler, Peggy
White, Ollie
White, Mrs. Floy
*Wilbur, Mrs. Gertrude
Wiley, Pearl
Wilcox, Hazel
Williams, Dorothy
*Williams, C. C.
Williams, Frances
Williams, Mrs. Jean
Williams, Dorothy
Williams, Blanche
Wilson, Mrs. R. L. B.
Winters, Sammy
Woeber, Georgie
Wood, Delphia
Worlecim, Beralee
Wright, Ethel
***Wright, Tiney
Young Mrs Walter
Young, Truna
Zeale, Myrtle
Zermanie, Cecilia
Zillah, Mrs. L. P.
Zimmer, Mrs. Edna

GENTLEMEN'S LIST.

Ames, John
Abbey, Harold M.
*Acker, B. B.
Adair, Roy
Adams, H. El
Adams, Max
ADAMS, ALLEN F. (Questionnaire)
Adams, J. D.
*Adleman, Lew
Adolph B Raymond
Adrian, Richard
Ainsworth, Bert
Albertz Leo
*Alderman, Irving M.
Alexander Harry
ALEXANDER, WM. (Questionnaire)
Alford, Prof. E.
Allen, L. C.
Allen C. E. Windy
Allen, W. L.
Allis, B. R.
Alfred, J. W.
Alonzo, Joe
Alton, Jerry
Alvarado B.
Alvey, Harry H.
Alvidas, The
Alzada, Dr. Geo. B.
Amobili, W. J.
Anderson, Howard
Amo B Young
Anderson, Dave
*Anderson, Al D.
ANDREWS, EDW. B. (Questionnaire)
*ANDRUS WM. L. (Questionnaire)
Andrews, Tracey
*Andrews, Wm.
Angelina, Alonzo
Angell Stock Co.
Angel, Arthur
Applegate J B.
Arbeck Charlie
*Arch, Will
*Areas, Thos.
Arizona King
Arizona Charley
Arlington Walter
ARNETTE, WALLIE T. (Questionnaire)
Arnold, Al
Aronson, Jos
*Arthur Geo.
***ARAY, EDW. (Questionnaire)
Ashton Wm.
ASKEW, R. B. (Questionnaire)
Atkinson, Geo.
Atlebury, Geo W.
*Atwell Roy
ATWOOD, IRVING (Draft Order)
Avara Clifford
Babcock Grant
Backenstoe, Geo.
Bagnell K. D.
Baker, Bill
Bailey, John
Baird, Alvin A.
Baird, Carl
Baker, L. B.
Baker, Geo. L.
Baker Ed
Baker, Frank
Baker, Jas N.
Baker, Tripp & Allen
Baldwin, The
Ballin, Eugene
*Bamkrick, B. B.
*Barrett B Felice
Barry, Dorothy
**Bachelon Harry
BARRER, JACK GARDNER (Questionnaire)
Barker B. F.
Barkley, George
Barnard, Geo
*Barnes, Roamer
Barrett, Chas.
Barnett, Ray
Barnett, L. J.
***Barnett, Joe
Bartell, Louie
**Bartlett, Clarence
Bartlett, Bart
Bankell, Billy
Balch Chas. L.
*Battersball, Wm.
Bayles, Floyd
Beal, Hiram
*Beach, Harry
Beard, Arthur
Beally, F. B.
**Beaver E. J.
BECKENBACH, JNO C. (Questionnaire)
Becker, Dr. Huber
Beece, Rex
Bell Chas. H
Bell, Marion
BELL, WM. (Questionnaire)
Bell, Bush
***Bell, J. Conde
BELMONT, HARRY V. (Draft Order)
***Belmont, Lewis
Benmin, Clayton
Bennell Wm. H.
*Bennett, Harry
Bennett, A. W.
*Bennett Ed H.
(S)Beno, Ben
Benham, Harry
Bernard, Clem
Berard, L. & Co.
Berard Kenneth Lee
BERTOLONE, LINGO (Questionnaire)
Betlel, Geo. B.
Beilinger L. N.
Biddle, Fred
Billick Harry E.
Billingherst, Robt.
(S)Billings, G. W.
Bills, T. D.
Bindl, Michael
*Bird, Perle
Birtle Frank P
**BLACK, CLAUDE (Questionnaire)
Blake Joe
Blakeslip F. A
***BLIES LENZIE (Questionnaire)
BLY, LEWIS E. (Questionnaire)
Boatner, Lee C.
Bocke, A. G.
*Boisier, David
Boone, Bob
**Booth, A. B.
Boswell Bill
BOSWELL, NATHAN (Questionnaire)
Bottomley, Joe
BOULES ERNEST R. (Questionnaire)
Bovier, Roxey
Bowman Walter
*Boyd, James W.
**Boyd, Chas. C.
Bradley, Chile
Bradley, Clifford
***Brady Mike
Brand Frank
*Brand, Blanchard
BRAY, JAKES (Questionnaire)
Breese, Billie
Brewer, Tommy
Brennan, E. A.
Brelons, The
Brewer, Sam
(S)Brewster, Jule
Brekhos, Sevett E.
Brightman, Pam
Brim B. W.
BRINKER, G W. (Questionnaire)
BRINKER, R. M. (Questionnaire)
Briener, J.
***Broadwell, Dock M
***Brooks, Clifford L.
Brockieton, Magician
Brown, Joe
Brown Stanley
Brown, Chas.
Brown, L. E.
***Brown, Eddie
Brown, L. F.
Brown, Mr.
Brown, Sidney
Brown, George
Brownlee, W. H.
Bruce, Edgar
Brush, Glen
Bryant, Frank
***Bryant, M.
Buchanan Mackey Broadway
***Bullard, Jay
BULLOCK, THEO. A. (Draft Order)
Bullocks, Four

SERVICE!

That's what did it. Quick action, thorough understanding and intelligent and discriminating handling of mail resulted in practically nine-tenths of the professional entertainers of America making their address in care of The Billboard. Service is rapidly attracting the others.

WE ARE NOW FORWARDING AN AVERAGE OF OVER 1,000 LETTERS A DAY EACH DAY THEY ARE RECEIVED.

Many of our clients are not put in the necessity of writing for their mail more than once or twice a season.

We do not have to advertise 5% of the letters that pass through our offices.

IN WRITING FOR MAIL THAT IS ADVERTISED, USE A POSTAL CARD. A self-addressed and stamped envelope is not necessary. Give your route far enough ahead to permit your mail to reach you. Write names of towns, dates and signature plainly.

MAIL IS HELD BUT ONE MONTH

and thereafter is sent to the Dead Letter office. It is advisable to write for mail when your name FIRST appears in the list. Address your postal to "Mail Forwarding Service," The Billboard.

READ THE EXPLANATION AT HEAD OF THIS LIST

Dougherty, Mayre
Douglas, Mrs. L. B.
*Dovey, Alice
Downer, Caroline
Drake, Mrs. Bonnie
Drew, Margaret
*Du Pou, Correne
***Duse, Mrs. Laura B.
Dupont, Brownie
*Durkins Girls
Earl, Mrs. Hazel
Earle, Mrs. Billie
Earley, Pearl
Edson, Mrs. B. C.
Eicher Mrs. J.
Elvesser, Mrs. Roberta
Elizabeth, Miss
*Elmian Billie
Emerson Dorothy
Engle Cecil
Etherver Vera
Esterbrooks Jessie
Evans, Gertrude
Ewel, Helen
***Fagan, Babe Boss
Palmer, Pearl
Farrell, Vera
Fay, Francis
Fenell, Mrs. H.
Fisher, Mrs. Al
Fitzgerald, Gertie
*Fitzgerald, Mrs. Harry
*Fitzgerald, Kathleen
Foot, Marie
*Ford, Anna
***Forrester, Helen
Forth Elle
Fortuna, Julia
Foster Rae
*Frace, Mrs. Grace
*Frank Miss J.
*Frankford Emma
Freeman, Louise
Freeman, Margaret
***Freeman, Margaret
Gaz, Edyth
*Gamble, Mrs. Warburton
Garrison, Mrs. Ruby
Gebean, Mabel
Johnson, Beaver
Johnson, Polly
Johnson, Mrs. L. B.
Johnson, Clara
Johnston, Edith
Jones, Dorothy
Jordon, Vera
Juice, Mrs. Pearl
Justice Mrs. Francis
Kane, Josephine
Karsey, Mrs. Myra
Keane Dorothy
Kearney, Jean F.
Keelson, May
Kelleher Elizabeth
Kelly, Bertha May
***Kelly, Florence
***Kelly Ruth
Kennedy, Beulah
Kennis Mae
Kidd, Loretta
Kidder, Mrs. Chas.
King, Francis
King, Mrs. Nellie
Knight, Mrs. A. N.
Koedtron, Maybelle
Kraus, Eleanor
Krier Emma
LaBelle, Pearl
LaBorr Ellen
*La Costa, Mrs. Harold
La Dell, Mrs. Nellie
La Dell, Clover
*La France, Baby Emma
*LaGrace, Virginia
LaMarseilline B Co.
La Monte, Eva
La Monte, Helen
La Monte, Fra
La Piere, Miss Paulette
La Porte, Babe
La Polk, Mrs. Joe
La Rose, Babe
La Roux Mrs. Hue
La Rue, Evelyn
*La Salle Babe
Laball, Thelma
Lancaster Elsie
Lane, Nellie
Lane, Florence
Lappin, Eve
Marlowe, Mrs. Carrie
*Marshall, Rosa
Marquell, Violet
Martin, Mrs Margie
Mason, Marion
Mason Mrs. E. B.
Matthews, Sadie J.
Matthews, Nela
Mallinsly, Jess
May Mrs. Lena
Mayer, Irene
Mayne, Ruby
Melvin, Mrs. Ruby
Meredith, Mrs. Edna
Meyers, Grace
Miller, Mrs. Nellie
Miller, Pearl
*Miller, Cleora, Trio
Miller, Isabella
Miller, LaSelda E.
Miller, Mayme
Mitchell, June
**Mitchell, Mrs. Nellie
Monohan, Mrs. Chester
Montgomery, Mrs. B.
Montrose Lillian
Moore, Elma
Moore, Merle
(S)Moody, Miss Billie
Morse, Ruby
Morgan, Flo
Morrel, Mrs. Frances
Morris, Mrs. H. L.
Morrison, Mildred
Monford, Nalia
Mosley, Mrs. Wm.
Mullane Sisters
***Murdock, Kathyenne
Murphy, Alma
Murray, Ella
Murray, Mrs. Joe
Myers Mrs. Edna
Myers, Mrs. Laura
*Myerson, Mildred
*Navarre, Ina
Napper Mrs. Mary
Nanahive, Mrs. E. K.
*Nadie, Mlle.
*Nalette
Nello, Mrs. Ed
Robinson, Miss G. M.
Rogers, Mrs. Jas.
Rogers, Mrs. Ed
Rogers, Mrs. Mary
Rose, Mrs. Vina
Rose, Minnie
Roselle, Anna
Rosenthal, Mrs. Nae
Ross, Mrs. Helen
*Rose, Julie
*Rozelle, Princess Mlle.
Rounds, Mrs. Bertha
Roulson, Mrs. Ollie
Russell, Bessie
Russell, Mrs. Leona
Rutter, Mrs. H. P.
Sandee, Mrs. Jessie
Sanderson, Elnora
Saulsis Rena
Sauer, Mrs. Ellie
Sawyer, Mrs. Harry
Schaffer, Lelia
Schelle, Forestinia
***Schoke, Forrestinea
Schutz, Irma
Scull Mrs. Tro.
Seyell, Mrs. A.
Sears, Daisy
***Segall, Grace
Shepard, Babe
Shepard, Mrs. J. L.
Shields, Mrs. Pearl
Shipley, Mrs. James
Shoemaker, Dorothy
*Siegrist, Florence
Sick, Mrs. Pauline
Skinner Winnie
Smith, Minnie D.
Smith, Mrs. Frank
Smith Gracelle
Smith Mrs H. B.
***Smith, May
***Smith, Bessie
Snyder, Mrs. H.
Sohie, Mrs Wylma
**Sohie, Wylma
Solbers, Jess
Spencer, Mrs. Wm.
Spooner, Irene
Starrett, Alice
Steele, La Monta
Warebein, Eunice
*Warren, Bessie
Waterhouse, Pearl M.
*Waterman, Mrs. Arthur S.
*Watkins, Hazel
Watson, Bessie
***Wayne, Louise
***Weaver, Babe
Weis Jackie
Weir, Ruby L.
Welch, Ethel
*West, Miriam
Wheeler, Peggy
White, Ollie
White, Mrs. Floy
*Wilbur, Mrs. Gertrude
Wiley, Pearl
Wilcox, Hazel
Williams, Dorothy
*Williams, C. C.
Williams, Frances
Williams, Mrs. Jean
Williams, Dorothy
Williams, Blanche
Wilson, Mrs. R. L. B.
Winters, Sammy
Woeber, Georgie
Wood, Delphia
Worlecim, Beralee
Wright, Ethel
***Wright, Tiney
Young Mrs Walter
Young, Truna
Zeale, Myrtle
Zermanie, Cecilia
Zillah, Mrs. L. P.
Zimmer, Mrs. Edna

Bullock, J. S.
Bullock, Victor
Bunce, D. H.
Burbank, Ray
Burke, Joe
*Burckland, Jack
BURDGE, WINFIELD R. (Questionnaire)
Burdick, Al
BURGESS, ALBERT E., JR. (Questionnaire)
Burke, C. H.
Burrell, Jas. H.
BURNS CHAS M. (Questionnaire)
Burroughs, T. G.
*Burton, Percy
Burton, Chas. L.
Bush, Bob
*Bush Al
Bushway, J. H.
Butcher, Enoch
Butler, Bart B.
Butler, Dewey
BUTLER, JNO. R. (Questionnaire)
***Butler, Jess
Byers, Frank C.
*Byrnes, T. A.
Byron & Blanch
Cabaret, C.
Calzey, A. E.
Calkins, Fred
Campbell Albert
Campbell Ed
Campbell S. J.
CAMPBELL, BERT L. (Questionnaire)
Campos Holt P.
Campbell Clyde
CANAN, LEWIS (Questionnaire)
CAPWELL, HENRY F. (Questionnaire)
Carlin, Clyde
Carleton, Earle
Carlson, G. P.
*Carlton, Bill
Carlyle, Clyde
*Carr, Harry
Carrson, Carlos
*Carrens, Bill
Carrier, J. T.
Carroll F. P.
Carroll, R. G.
***Carry J. Walter
Carter, Ross W.
CASEY, OSCAR LEWIS (Questionnaire)
CASH, WALTER R. (Questionnaire)
Cass, Clyde W.
Castle, Harry R.
Castle, Jos. R.
Caire, Houston
Cave, Wm. J
*Cerre, Mr. & Mrs.
Chambers, Ben
Chambers J. C. Sims
Chandler, Earl
Chandler, Lee
Chapman, R. K
Chapman, Marcus
Cheatham, D. A.
Chester & Sista
***Chilley Fred
*Christy, Hamilton
Churchill, P. M.
Ingham, Sam
Clark, Billy Jake
Clark, Fred C.
Clark, Baxter
Clark, Harry B
*Clark, Carl
Clarke, Frank Nig.
Clarke, Gordon
CLAYTON, FRANK H. (Questionnaire)
Clayton, Jack
*Clayton, Robert
Clements, Hugh L.
Cleveland, G. W.
Cleveland Jos. C.
Close Hugo
Cobb Roy
Coburn & Mitchell
Cody, Musical
Coffer Tom Revue
Cohen Buck
Cohen Abe
Cole Harry
Cole Ed
Cole Happy Tom
Cole, George
Collins H. R.
Collins Revolving
*Collins Jack
Colorado Charlie
Colvin Ira
COLVIN, EARL E. (Questionnaire)
Condon, Jas. H.
Conron, John
CONSTON, RAY WILBER (Questionnaire)
Conkling, Ed C.
Conners, George
Connolly Jas. L.
***Connolly, S. P.
Connors, C. M.
Corbella, Louis
Corey F. D.
Cornelson, James
CORLIN, SAMUEL W. (Questionnaire)
Cornell, Chris
Cornetta, Tony
Cotts, D. W.
Couch, Cash
***Coulter R. R.
Court, Percy
Coupland & DeVoto
COURTNEY, JNO. W. (Questionnaire)
Courtney, Pete
Courtright, Billy
Cowan, H. W.
Cowgill, Raleigh
COYLE, THOS. F. (Questionnaire)
COZZETTE, JOE (Questionnaire)

*Craig, Ricky
Crawford, Arthur
Creighton, Chas.
Crippen, Guy T.
Crippen, John
*Crook, Lee E.
Crump, Henry R.
Crowley, Vester
Cummings, E. L.
*Cunningham, Doc
Curcio, Harry
Curry, Geo.
***Curtis Al
Dale, D. G.
Daley Roy
Daley, Joe P.
Dalton, John
Dardenelle & McKee
Daniels, Nat
Dalelas, Harry C.
*Daly, Albert
Danforth, Ike R.
Daniel, Cecil C.
Danker W. P.
Darnoc & Montague
Darling Happy
David, Frank
Davis, J. Ire
Davis, J. B. Slim
Davis, Jos.
Davis, M. V.
Davis, Charley
Dasle, H
DAVIS, ED (Questionnaire)
Davis, Dal
***Davis, K. L.
Ban, Nathan
Day, Edgar
Day, Jockey
Davion, Geo
DeRelle, Alvin
DeCleco, Nog.
*DeCollogny Fred
DeEstang, Marcy
DeHoney Jos.
DaBoven, Al
DeMont Robt. Trio
DeRon Minstrels
Deen, Al
*Dedio, Harry
Deen Happy
***Deitelbaender, R.
Dritt Cornelius
DELBRIDGE, JNO. A. (Questionnaire)
Delmar, Fred
Demerly, Dan
Dennis C. L. B.
DEPASQUALE, VITO (Questionnaire)
*Depp, Mr & Mrs. H.
Deshaze, Chas. T.
Desmond, L.
Destefano, Stefano
Devine, Arthur
Dewey, Geo.
Dickinson, Doc
DiNofi, Pasquale
Dickinson, D. P
DIGGS, CHAS. H. (Questionnaire)
Dillingham, Allen
*Dinkins, Sonnie S.
*Diaz, James
Direy Wm G.
Dixon, Fred R.
*Dixon, Bobby
*Dobbins, Jody
Doherty, Dare Devil
Dolen, Harry
Donahue, Geo.
Donley Tom
DONNELL, HAROLD D. (Questionnaire)
*Dorbin, Nat
Dodson, Rube
DOTEN, HARRY H. (Questionnaire)
*Dougherty, James
Doniell, Ed
Downie Dock
DRAKER, HARRY F (Questionnaire)
(Billbrien Leo
DuMont, Delmore
Dumont Rob
Duncan, Edw.
DUNOE E. M. (Draft Order)
Dunn, Thomas E.
Dunn Howard
Dunn Roy
Dean Chas.
***Dixon C. H.
Donnan, Geo. F.
*Durnell, Hank
Duval H. R.
*Duprez, Paul J.
Dyer, Eddie
***Dyer, Levi A.
Eversman, Dick
*E. R. D.
Earl, Chas. Blackie
Earle, W. C.
EATON, JNO (Questionnaire)
Eckhardt Johnny
Edgar, Geo E.
Edson, Ralph A.
Edwards, Clifton A.
Bawards, Sidney
*Edwards, John T.
Bawards, Nelson
Egner F. D.
EICHER JAS. MORT (Questionnaire)
EIDE, MATTHEW M. (Questionnaire)
Eliff, Dr. R. C.
Eldridge, Burlow & Eldridge
Ellis, Bob
(Bill)Ellis Doc
Ellison, Shirley E.
Ellsworth, Phil
Ellsworth, A. J.
Ellsworth, W. M.
Elsee, George
Elson, H.
Elton C. P.
EMERY CHAD (Questionnaire)
Emerson's Band
Endicott, O.
English, Roy
(S)Engstrom, J. Howard

***Enos, Rue
Erbe, Adam
Erickson, Prof. B. G.
Eskew, Jimmie
Estick, Vick
Estes, G. A
Evans, Andrew
Evans, Al S
***Everson Hott. Show
Ewing, Russell
Fabricant, Mr.
Farrier, Allen
Faulk, Abe
Faust, Ike
Fay, Forest
Faris, Mr.
Faggett, Robt.
Fellman, Walter F.
Fendet, C. J.
Fenton, Charley
Ferguson, A. C.
*Ferguson, Frank (Pop)
Ferrell, Doc
Farrell, Geo. W.
***Fields, F. H.
Filkins, R.
Finckler, W. V.
Finn, T. H. L.
*Finney, C.
Finney, Wm.
Fisher, Al
Fisher, Harry Polish
Fiske & Hill
Fitchell, Billy
Fletcher, Ray
Florida Slim
Fluhrer & Flahrer
***Flynn J. Francis
Flynn J Francis
Fogle, C. R.
Forbes, Jack
***Ford, Herman
Foss Franklin E.
Foster, Kid
Foster, V. J.
Foucher, Joe
Fowler Edw.
Fox, Gilbert F.
Franklin Billy
Franks, F. H.
Frangson, F. F.
Frashes, Emma
Fredenburg R. H.
Freeborn Roy
Freeman, J. H.
***Freeman, Eugene
Franck George
Frisk Ed
Fry, H. L.
Fabrunes, Ray
Fulkerson, Chas. Babe
Fuller Guy
*Fuller John R.
FULMER, CLIFFORD L. (Questionnaire)
Fultz Jack H
Furuto Francisco
Gafney, Roy
*Gadsby, Jefferson
Gall E. E.
Galerno, Guiseppe
*Gallo Anthony A.
Gambers, Allen J.
Gaskins Gall J.
Gant W. M.
*Gardner, Dero
Garner, Pendit
Garner E. H.
Garrett John H.
GARRISON, HILBERT S. (Questionnaire)
Gaebell R. F.
GAUETTE, ALBERT (Questionnaire)
Gay, Harry & Kitty
Gassney, A. L.
***Geoffy, Ed
*George F. H.
George Geo.
Georgia Minstrels
Gerow, George
Gerard Leo H.
Gibson & Hall
GIBSON, BENJ. ARTHUR (Questionnaire)
Gilbert Geo.
Gilbert, James
Giles, Homer E.
Giles, Walter
GILLIS SOLOMON (Questionnaire)
Gillette L. C.
Gilmon Wm.
Gimeres, Leo
Gilmore, Lee
Gist J. R.
*Glasco Geo. H.
*Glynn, W. C.
GLOVER, CLARENCE (Questionnaire)
***Glover, Bill
Godino, L. S.
Godlewski Troupe
Goetz, Geo.
Goff Noah
Goldberg, Joel
GOLDBURG, WM (Questionnaire)
Golden F. J.
GOLDSTEIN, ALBERT R. (Questionnaire)
Goldstein Bros.
Gomez Author
Gonzales, Alex
Goodman, Ike
Goodnac, A. B.
Gordon Harry
*Gordon George L.
Gould, Billie
Goutrement, W. J.
Grover, W.
Graham Geo. Red
***GRAHAM, FRANK A. (Questionnaire)
*Graham, James
Grant, Doc
Grant Robbie
Graham, Jack
*Greaves, Mike
Gray, Jack
Gray, Norman
***Gray Jockey L.
Graybill, Maurice

(S)Great Northern Shows
Green, Joe
Green, S.
Greenleigh, J. H.
Greenwell, Ed C.
Gregory, G. W.
***Greig, Dan
Gressett, Geo.
Gresham, Homer
Grice, J. C.
***Grier, Caty
Gross, L.
Guard, Raymond S.
Gudredus, Chas.
*Gumbie W
Gundy, Bobbie
Guerrero, Henry
***HAASE ARTHUR (Questionnaire)
Hodson, Sam J.
Hagaman, C S
Haggerty, J. P.
Haldenby, George
Hale, Nathan E.
Hall, Geo. B.
Hall Leon
Hall, E. C.
Hallett, H. S.
Halpin, Joe
*Hamberg, Phil
Hames, W. H.
Hamilton, Prof. (Tattooer)
HAMILTON, CLYDE W. (Questionnaire)
Hamilton, Ollie
Hamilton, W. H
HAMILTON, CHAS. L. (Questionnaire)
Hamilton, Jack
Hamilton, Raj
*Hamilton, Frankie
Hands, Aerial
Hanley, Chas.
*Hanley, Wm. J.
Hanson, Fred
Harden, C. E.
Margrave Harry
Hardesty, R. W.
Hardy, J. W.
*Harford Corp. Jack
Harmon, Joe
Harmount, Geo. D.
Harr, E. W.
Harrigan, Edw.
*Harrin & Blumenthal
Harris, L. B.
Harris, Al
Harris, Bob
Harris, Harry
Harris, H. V.
Harris, Jack
Harry Joe
Harrison Horace W.
*HARRISON, EASTWOOD (Questionnaire)
Hart, Carlos R.
Hart, Jas. M
Hart, Edward
*Hartel, H. L.
Hartley, Earl
***Hartley, Bart
Hartwick, Ed R.
HARTWICK, HOWARD D. (Questionnaire)
Hastaberg A.
Hartnell, Cleo
HARVEY, HARRY A. (Questionnaire)
***Hawkins, Earle
Hashall, Doc
Hathway Frank C.
Hausburg, F. J
Hawkins, Charles
Hawkins, Chub
Hawkins, Happy
***Hawkins, Paul
Hay, John W.
Hayes S. C.
Hayes, James
Haynes, Freddie
HAYNIE, LAWRENCE (Questionnaire)
Hayes Tom
(S)Hazelton, Billy
Hammond, Prof. R. H.
Heap, A.
Heare, Harry
Hearel, Daniel D.
Heath, Henry
Heilman Harry
*Hall, Harry
Heith Mystical
*Helfer, Harry
Heilhitt's Resta
***Henderson, Cecil A.
Henderson, Charles
***Henry, Ren
HENRY ALLEN (Questionnaire)
Henry, Wm.
Henry, Charly
Herbert, Joseph
Herbet, Geo H.
Herman Leon
*Herrick, Howard
Hershey, Lew
Hervey H.
Herthell F. W.
HEYERS, CLARENCE C. (Questionnaire)
Hicks & Seymour
Hiett, F. A.
Higgins, Frank F.
*Higgins, Michael
Hight, Chas.
HILL, CURTIS (Questionnaire)
Hill & Payne
Hill, W. H.
HILL, HOLLIE (Questionnaire)
Hill, Cyclone
Hills, Orvie H.
Hilly, Walter
Hines, Chas. White
HINES, BERNARD C. (Questionnaire)
Hines, M. K.
Hirn, Conrad
Hipple, Clyde

*Hipple, Clyde
*Hodgkins, Albert
HODGSON, WALTER L. (Questionnaire)
***Hoey, Frank
Hoffman, Ray Von
Hoffman, Arthur
*Hoffman, Lew
Holdsworth, R. R.
Holdin, Bones
Holland, Chas. W.
Holland Woody
Holliday, J. W.
HOLLY, WM. (Questionnaire)
Holman, J. R.
Holt, Frank Ernest
Hopkins, Wm. M
Hopkins, Bill
Hopkins Geo. Show
HOPSON, JNO H. (Questionnaire)
Horne F. P.
*HOULTON, PHILIP (Questionnaire)
Howard, Chas. L.
Howard, Bart
Howard, Walter
Howard, Lester B.
Howard, T. A.
Howard, Wm.
Howard, Flying
Howard, Tom
Hoy, James
Hudgins T. G.
(S)Hudson, Ben
***Hughes, J. D.
Hughston, Eddie
HUNT, FRED C. (Questionnaire)
Hunter, Sam
Hunter, Harry C.
Hyde, Edw. O.
Hyde, Arthur
Hyell, Bart
Impersticos, P.
INNIS, JOHN (Questionnaire)
Irwin Gerald
*Irwin Capt. J. B
IZZLL, WM ALEX. (Questionnaire)
*J. M. C. D.
Jack, Sailor
*Jack & Jill
Jack, Earl
Jackson, Billie
Jackson, Earl D.
Jackson Prof. H. L.
Jackson, R. N.
James, Prof. H. N.
*Jarmyn, Billie
*JERNIN, HENRY WALTER (Questionnaire)
Jewel & Jewel
Johnson, Jed
Johnson, Newt
Johnson, Thos. H.
Johnson, Jas. W.
*Johnson, Frank
Johnston Boxie
Jones, Walter
Jones, E.
Jones, Alex, F.
Jones, F. H.
Jones Pat
JONES, THOS. P. (Questionnaire)
Jones, J. A.
Jenerson, Doc J. C.
(B)Joost, Fritz
Journey, R. J.
Jung Walter
Jamesons, Chas. S.
Jap Company Co.
Jennings, Chas.
Jennings, Bill
***John & Jennet
Judge Paul
***Kaul Francis L.
Kahn Charles
Kahn, Ralph
KAHNTROFF, MORRIS (Questionnaire)
Kalchlin, Chas.
Kane, C Francis
*Kanell, Wm.
Kanell, Wm.
*Kanos, J.
*Kant Walter
Karns, Albert
Kassell, F. A.
Katzel, H.
*Kay, Emile
*Keefe, Chas.
KEEGAN, WALTER J. (Draft Order)
KEISER, CLAY OLIVER (Questionnaire)
*Keepin, H.
Kell, Jack
KELLER LEROY (Questionnaire)
Kelley D. C.
Kelley's Jackie Show
*Kellogg, Chas.
Kelly, Geo.
Kelly, P. C.
Kelrich L. M.
Kempsmith Wm.
Kennedy, Fred
Kennedy, Jake
Kennedy Ben
Kennedy, Tom
Kenney, Sam
Kent, Richmond
*Kerr, Willie
*KERNS, JNO. DENNIS (Questionnaire)
Kerbaw Harry
Kett, J. Ward
Kidd Dixie
Killinger, Hoodles
Kiler J T
KING STEPHEN (Questionnaire)
King, P.
Kinnard, Jack
*Kinney, John
***Kirk Joe
Kitchie, Al
Klark & Klark

*Klass, Fred
Klass, Max
Klein, Ben H.
Knight, A. H.
Knight, George
Kohlman, Elmer
Korte, Clem H.
KRAJEWSKI, WILLIAM (Questionnaire)
***Krenzer, Russell
Krieter, Max
Kroll, L. H.
Kroll, H. Irish
Kroll, Max
***Krug, J. R.
*Kruger Otto
Kyler R. O.
LaRue, Glen
LaRoine, Fred
LaBerta, Bob
LaBoa, Jack
LaBerteaux Ray
LaChance, Henry
*LaCompte, Frank
***LaDell Irving
LaFleur Dick
LaRoss Players, The
LaRoss, Ed
*LaRue, Dr
LaVelle, Carl
LaVERE, CHARLES LEE (Questionnaire)
Lamore, Otto
LACEY, MARTIN (Questionnaire)
Lamb, J. C.
Lambert, Chas.
Landry, A. D.
Lane, Ralph
***Lane, Jam
Lang, A. C.
LANG, JOHN CASPER (Questionnaire)
LANG, ROBERT R. (Questionnaire)
Langford, Pickado
Langston, Lee C.
Lanthierry, Paul R.
Lapenna, Carmine
Larrave, P.
Larrimee, Harry
(B)Lathrop, Jean
*Lawrence, Frank
***Lawrence, Jos
LAWSON, ALBERT G. (Questionnaire)
Lawson, John K.
LaBoon, Jack
LaMarr, Mr.
LaMarr, Babe
*LeRoy, Jack C.
Leander, Happy
***Lasburne, R. C.
(B)Leche, Frank
Lee, Blackie
*Lee, Chas. L.
Lee, John H.
Lee, Harry C.
Lee, Virlor
Lee Bros.' United Shows
Leeper, Frank
Leeman, Louis
Leighbelle, Billy
LEIGHTY, FRED W. (Questionnaire)
Lennox Bennice
Leonard, Billy
Leonard, Harry
Lepore, Joseph
Leslie, Bert
Lesters, Aerial
Lester, W. J.
Lester Lindsey Theater Co.
***Levance Clarence
LEWIS, FRANK WILLIAM (Questionnaire)
Lewis, Artie
*Lewis, Al
Lichtenberg, Dick
Liebenthal, Fred
(B)Liebenroth Wm.
Lindley, Al
LINKENHOKER, WILLIAM R. (Questionnaire)
Linton E. W.
Lidwood, Ernest
Little Dave L.
*Little, Chick
***Little, R. S.
Littlefield, F. J.
***Litton C. F.
LIVATY, FRANK R. (Questionnaire)
Livingston Jack
Lockard, Rollie R.
Lock, Sam
Lochbeck Arthur
Loftin, Will S.
Loftus, Frank
Logan, Wm.
Logan, Young
Lollar, Elmer Kid
LONG, JOHNNIE LEE (Questionnaire)
Long, Lloyd
Longo, Salvatore
Longo, Elmer
LORD RAYMOND (Questionnaire)
Lorson, Dr. G. H.
Loring, Tex.
Lorraine, Happy
***Lotto, Al
Louis, Billie
Lowe, Billy
Lowe, Harry
Lowe, Arthur Garland
Lowett, T. J.
Lucas, Irish Ed
Luckett, Maurice
*Luhrman Jerry
Lund, Daniel
LUTZ, CLARENCE (Questionnaire)
*Lydle, Wm S
Lynch, H. H.
LYNCH, MICHAEL A. (Questionnaire)
Lynn, Maurice

Lyons, G. A.
McAbee, L.
McAdams, Dave
***McAdams, F. E.
McBride, Harry
McBride, John
McBRIDE, W. (Questionnaire)
MCBU, WILLIAM JOSEPH (Questionnaire)
McCabe, Grover
McCann, J. H.
McCanlies, Warren
McCosson, B.
McCumas, Earl
McCOY, EDWARD A. (Questionnaire)
McCreary, Dawson
McDaniels, D. C.
McDonald, Harry
McDonald, Aerial
McDowd, Dood
McDowell, Dude
McDowns, The
*McEllery, James
McFadden, George
McFall's Trained Animal Show
McFarland, Jay
McFarlane, Walter E.
McGoat, Hibred
*McGrath, Jos. A.
McGuire, Tom
McGuire, F. W.
MacKaye, Pete
McKeehan, Roy
McKeever, Hubert
McKim, P. P.
McKinley Harry
McKINZIE, JOHN WILLIAM (Questionnaire)
McLaughlin Elmer
McLAUGHLIN, RANDALL (Questionnaire)
McLemore, Leonard
***McLeod, E. D.
McMahon, Jack & Addie
McMillen, Jos
McNair, J. V.
MacNell J. H.
McNiff J. H.
McPaddeen, John R.
Mack, Sam
Mack's Musical Review
Mack, Lee
Mack & Williams
Mack, Robert
***Mark, Ben
Macrae, Samuel
Magnus, Nan
*Mahaffy J
MAHERLY, FRED W. (Questionnaire)
Mahoney, J. H.
Mahoney, J. H.
Malcom, Peter S.
Malone, Pat
Malcol, Jim
Man & Pearson
Mann Billy
Manwy, Joe
Manning, Jack E.
Manning, C. F.
MANNING, WILLIAM E. (Questionnaire)
Manos, Roy
Marcellus, William
Mardello, Spider
*Mare Kassini R.
Marcinelle, John N.
Margolis, Jacob L.
Marlas, Stephen
Markwith, Chas.
Marlett, Ed
Marsh, R. W.
MarshaR, Albert
Marshall, Albany
Marshfield, L. C.
Martin, Geo. J.
Martin, J. Billy
MARTINA, LEE (Questionnaire)
Martini, H. R.
*Martini & Turner
Martini & Turner
Martina, Leo
Mason, Fred
MASON, JOHN L. (Questionnaire)
Mason, Tones
Masla, Charles
Mason, Harry
Masters, Howard E.
Mattanson, Bill
Matthews & Coleman
Matthews Clyde
Mattise, John P.
Mauchain John
*Mayer, G.
Maxwell, C. H.
Maxwell, Harry
May, Newburn
May, Earl
Manaro's, Mr., Egypt. Troupe
Meacham Homer
Pad, Edw.
*Mead, Thos.
*Mears Neal F.
Meakes, Frank
Melino Tony
Malnattes, The Musical
Malvin, Frank
Merrifith, Tom
Merrill, Everett
Merryman W. E.
Marwin, Harold
Meyers, Chas. E.
Meyers, Jack
***Meyers Sam
MICHAFT, JAMES (Draft Order)
*Mitchel, Frank
Mickels, Nicholas
Milsons, Otto
Milburn C J
MILLER JAS. WALTER (Questionnaire)
Miller, Peck
Miller, Vincent

MILLER, FRED GEORGE (Questionnaire)
Miller, E. D.
Miller, Frank
Miller, P. G.
Miller, Harry
Miller, J. A.
Miller, Jimmie
*Miller, J. C.
Miller, Leo
Miller, Ray
Miller, W. P.
Miller, Bob
*Miller, Ambrose
***Miller, Edwin
***Miller, Dr. Harry I.
Milligan, John R.
Millican, Fred R.
Millican, Moll
Millner, Jess
Milos, A. M.
Mills, E. C.
Mills, Robert J.
Mills, Ed
Milnic
Milnocock, G. H.
*MINDER, HOMER W. (Questionnaire)
Miner, Babe
Minter, F. O.
Mirard, H. L.
Mitchell, Al
Mitchell, Cyclone
Mitchell, Otis
MITCHELL, WILLIAM (Questionnaire)
Mitchell, Cecil
Mitchell, Connie
Mitchell, Tat. Prof.
Mitchell, Jack
Mitchell, W. H.
Mahney, L. A.
Mohar, Max
Monahan, Thomas
MONROE, JESSE (Questionnaire)
Montgomery, Curly
Moofort, John
Moon, Doc R. R.
Moore, Jody M.
Moore, T. R.
Moore, Leo
*Moore, Will R.
Morse, J. P.
Morey, Cyril
Morgan, H. A.
***Morgan, J. E.
Morgan, Tom R.
*Morgan, Jack
Morris, Bill
MORRIS, JAMES (Questionnaire)
Morris & Sherwood
Morrison, H. R.
Morrison, J. H.
Morrissey, D. T.
Morrow, Jas. A.
Morse, Wm. A.
*Mortimer Eddie
Morton, Bob
Moser, Hugo
Moses, Frank L.
Mossop & Gregson
Motto, Geo.
Motts, Jack
MOUTS, LEVI (Questionnaire)
MOULTON, EDWIN F. (Questionnaire)
Mullens, Tommy
Mullins, Johnnie
*Munn, Dave
Murdock Bros.' Comedians
Murphy, E. V.
Murphy, Billie
Murray, J. J.
(B)Murphy Horace
Murray, Walter
***Murray George
Murrell, Jack
MYERS, ALBERT DEWITT (Questionnaire)
Murry & Ward
Myers, Billie
(B)Myers, Dr. Robt.
Nagle, Dan
Neal, Harry
Neal, Kid
NEARY, THOMAS (Questionnaire)
Nelli, Sam
*Nellopeans, The
Nelson, Earl
Nelson Tris
Newton, Chas.
Nichols, Battle
Nichols, O. E.
*Nichols, W.
Nilson, Al R.
Nixon, H. B.
Nixon, J. W.
Noble, Albert
Nocera, Anthony
***Noe, L. E.
Nolan, Herman
Norris R. W.
Norton, Will T.
Nowell, Ralph N.
Nowlin, Herman
Noyes, Harry
Noyles, Fred
Nunan W. E.
Nunnally, Dewey
Nye, Thomas F.
O'Brien, Dick
O'Connel Chas.
(B)Odell, Daniel J.
O'Leary, Dennis
*O'Hara, Russini
Oakes Howard A.
OBLATE, FRED (Questionnaire)
Ogden, Frank
Ogden, Harry
(B)Okie, Harry
Oldham, Henry
Oliver, J. L.
Oppice, Joe
Orem, H. F.
Organ, R. C.
Orr, Warm

(Continued on page 70)

LETTER LIST

(Continued from page 69)

Orr, James Albert
Orton, Chas. W.
*Orton, Chas. W.
Osborn, Glen
Osborne, Harry
Owens, Fred L.
***Owens, John T.
Oweaney, Ray
Oynes, Billey
Ozee, Sherman
PALMER, ANTHONY J.
(Questionnaire)
Pangburn, W. D.
Parsons, H. M.
PARKER, JOSEPH B.
(Questionnaire)
Parker, Peter
Parker Hobt. K.
PARKER, ROY ERNEST
(Questionnaire)
Parker, Geo. A.
*Parker, James
Parks, H. L.
Parolin, Julius
Parr, A. E.
Patterson, Bubble
PATTERSON, GEORGE COLLINS
(Questionnaire)
Patton, Hugh
***Patterson, J. H.
Paul, O. M.
Pauline, Paul
Pault, Steve
Payne, Dr.
Payne, L. W.
Peano, V. C.
Pearce, H. A.
Pattiers, Joe H.
Peace, Thomas A.
Perry, E. L.
Perry, G. A.
(2) Perry, C. H.
Peter, Geo. W.
Petty, Tuck
PETTINGILL, BARNETT
(Questionnaire)
Phillips, C. A.
Phillips & Bergen
Phillips, Louis
***Phillips, R. C.
Pinch, Walter
PICELLI, GERARDO
(Questionnaire)
Pickard, Fred
Pickering, Ben
Pinkney, Dick
Pitcher, L. P.
Pitchles, Geo.
Pitman, Keith
Planck, T. J.
PLANTZ, ALFRED LEON
(Questionnaire)
Poole, Fred
Pope, Frank C.
***Pope, Frank C.
Porter Wilbur
Pose, Cosmopsis
Prat, Chas.
Prellios, Jim
Pounds, Chas.
Powell, Ed P.
Powell, Albert
Pratt, Geo. H. H.
Prettyman, C. R.
Prevost, Edward
Price, Benny
Price, Capt. R. R.
Price, Wm. L.
Pride, Shorty
Priesy, Wm.
*Puck, Harry
*Purcell, Chas.
Quartabelle, Pumpsie
Quick, A. J.
Quinn, S. L.
*Quinn, Fred
Quinn, Lathes
(Wilkbanna, Henry
Race & Sharpe
Rae John G.
*Ramos, Gregorio M.
Ramsey & Kline
*Ramsey, Chas. A.
Ravlin, Ben H. F.
*Ravlin, J. Karl
***Rapper, D. C.
RANKIN, HARRY E.
(Questionnaire)
Rapor, Oliver
Rail, Gill George
Rauh, Walter S.
RAVENSCROFT, PETE
(Questionnaire)
Ray, Billy
Ray, Eddie
Ray, Walter
Ray, Jay
Raymond, Billy
Rea, Patterson Jack
Reagan, E. J.
Reaver, Lee
Reckinw, Jack
Red Bird, Joe
Reece, W. K.
Reed Chas. S.
Reed Mitt
Reese Georgie
Reeves & Moore
Reeme, Buck
Reeves, William
***Remalio & Lawrence
Reno, Paul
Rewel, Jack
REYNERSTRON, RO-SINUS
(Questionnaire)
Rhodes, Sam
Rhodes, C. L.
Rice, William
Rice, Chas. F
Richards, W. J.
Richards, F.
Richardson, Amonzie
Richardson Harry
(2) RICHARDSON, GEO. F. J.
(Draft Order)
Richardson, Larry
Rider, Sam
Ridge, Frank A.
Riggers, W. W.
*Riley, Jack
Riley, Matthew J.
***Rill, Arthur
Ripley, Geo. W.
Rickles, Calvin
Ritter, Carl
Rivers, Geo.
*Rivos, Gay
Roberts, J. C.
Roberts, Frank
Roberts, Steven
Robinson, Buster
Robinson, A. C.
Robinson, H. J
Rodeo, Wilber H.
Rodgers, Joseph
*Rodgers, E.
Rodiguez, Rex
Rodomonte, Cesare
Rogers, R. J.
ROGERS, EDWARD
(Questionnaire)
Rogers, Roy
Rogers, H. L.
***Rogers, G. B.
ROGUE, W.
(Questionnaire)
*Roode, Claude
Roof Jack
*Roscoe, Bill
ROSE, FRANK
(Questionnaire)
Rose M.
*Rose, Frank
Rosenthal, Chas. A.
Rosenthal, Dan
Rossen, John
Rossi, Joe
Roth, Chas. N.
***Rothe, G. R.
*Rothrock, Chas.
Rowley, Edw.
Roxey A Frank
RUSSELL, TAYLOR M.
(Questionnaire)
Russell, Billy
Russell, Vincent
Russell, R. L.
Russell, R. D.
(Russell, L. Ar.
Rutherford, Doc
Ryan, Edw. P.
Ryan, Jack
Sadler, Harley
St Critz, Billye
***Salyers, Claude
Sampson Players
Samson & Douglas
Samuels, Roy
Sanders Chas
SANDERS, MAX T.
(Questionnaire)
Sandstede, Dick
SANDSTEDE, DETRICK
(Questionnaire)
Sanford, Joe
***Sanford, Young Sam
Sansome, Al J.
Sapet, Ben
SAPONARO, FRED
(Questionnaire)
Sammann, W. A.
Sasser, W.
Sawyer, R. R.
Sawyer, R. P.
Sawyer, Harry
Saylord, George
Schaia, H.
*Schaub, Henry
Schack Edward A.
Schiebert, Joseph
Schreiber, Matt R.
SCHRIEBER, WILLIAM
(Draft Order)
Schroy, J. C.
Schulz, Emil
Schwartz, Herman
Scott, E. Prof.
Scott, Howard
SCOTT, JAMES PETER
(Questionnaire)
Scott, R. F.
Scully, Thomas
Seale Ed S
SEAMS, DAVID W.
(Questionnaire)
Sears, J. A.
SELF, ROY LEE
(Questionnaire)
Senter, Jack
Serrett, Frank
Seward, Fred
Shabein, Dave
Shafer, A. F.
Shapiro, Henry B.
Sharpe, Lay
Sharrit, Bruce
***Shaw, Jack
Shea, Frank W
Shea, Fred
Shea, John
Sheehan E.
***Sheldon, Red
Shelvi Chas. S.
SHELTON, J. E.
(Questionnaire)
Sherman, Bob
Sherman, Ralph
Sherwood, Frank
Sherwood, W. J.
Shilley W. A.
Shindle, Gus
Shiver, Doc
Simpson, W.
Singer, Jack
Sklon, Wm. G.
***Shorkey, Young Tom
Short S. S.
SHOULDER, SHERMAN M.
(Questionnaire)
Shuffy, E. T.
Siemens, Ed
*Siemens, Tom
*Sills, Phillip C.
Silverlake, Archie
*Simmons, Al
Simonds, Lewis
Simon, Opal, Broadway Review
SITTING BEAR, THOMAS
(Questionnaire)
Skinner, Walter
*Siller, Norman
Slight, George
SLOUTHER, MOEL A.
(Questionnaire)
SMALL, W. FRANK
(Questionnaire)
Smed, John A.
Smelton, W. R.
SMITH, ELLIOTT LEWIS, COL.
(Questionnaire)
Smith, Chappy
Smith, Chas. Ed., A Co.
Smith, Ed X.
Smith, Ray
Smith, Arizona
Smith, Frank R.
SMITH, JAMES DUPREE
(Questionnaire)
*Smith, John
Smith M. R.
Smith, Jay
Smith, Ray
*SNELL, OSCAR JAS.
(Questionnaire)
Snider, Capt. H.
Solomon Chas
Solomon, Louis L.
Sommers, Harry
Sorbolette, Henry
Spaika, James
Spencer, Walter C.
SPENCER, HENRY T.
(Questionnaire)
Spencer, W. A.
*Spencer Bert
***Spingeon, Ralph
Spitzer, Johnnie
Spillard, Billie
Sunset Six, The
Sutherland, Jack
Swan, Cliff
***Swannie, Raymond
Sweeney, James
Sweeney, J. D.
Sweelon, M. C.
Swigert, E. S.
***Sub, Comedians
Tailor, Walter
Tallerico, L.
TALLY, MAURY J.
(Questionnaire)
Tattle, T. C
*Tashyan, Geo.
Tate, Roy
*Tate S. O.
Taylor, F. M
Taylor, Sidney
***Taylor E. A.
TAYLOR, W.
(Questionnaire)
Teasley, Chas.
Teerin, Chas.
***TEMPLE, LAWRENCE
(Questionnaire)
Tenerie, Walter
Terry & Lambert
Tessler, Wm.
Tiernan, Frank
***Tharp E. C
Theichet, H. M.
*Thennalis, Genaro
*Thickland, Bill
Thomas, Jas
Thomas, Bert
Thomas, Terrance W.
Thompson, Harry
Thompson, Edward Hutt
Thompson, Frank H.
***Thompson Wingy
Thompson, Robt. E.
Thompson, Jack T.
Thompson, Morris
Thomas, N. N.
Thorber, R. P.
Thornton, P. R.
THORP, CHAS. T.
(Questionnaire)
Thoppler, R. L.
Thurston, Harry
Tice, Capt. E. B.
Tisdale, Herbert
*Tobin, Andley G.
*Tobie, A. C.
*Takaya, G. R.
Tobin, J.
TOMILIA, GUISEPPI
(Questionnaire)
Trelnes, George
Tracey, James O.
Trachwell, Jack
Trees, Bi
TRICHE, SIDNEY
(Draft Order)
Triplett-Sandman Co.
Tripp, O. L.
Troy, P. J.
Troy, Buck
*Troy, Mike
***Tuax, Louis
Tuse, Fristo
TRUMBLE, SYDNEY R.
(Draft Order)
Tucker, Tom S.
Tullock, Jas. B
Turner, Arthur F.
*TURNER, CHAS. R.
(Questionnaire)
Twentieth Century Shown
Tyree, J Maurice
Tyler, Tobias
*Toll Sam
*Tidwits, Irving
Tim Capt Jack J.
Underwood, Earl
Utter, Dick H.
Valadon Leo
*VALENTINE SIMON E.
(Questionnaire)
Van Court, Leslie
*Van Tassel, Wm
Van Tuyl, Roscoe
Vanallen, Billy
Van, Arthur
***VAN BUREN, HARRY
(Questionnaire)
*Van, Wm. H.
*Vanchilla, Capt.
Vasenll, Chick
Vasenll, William
Vendig, R. M.
Venetia, Clarence
*Ver Peter
View, E. R.
Villonueed, Ulmo
Vitagraph Theatrical Co.
Vitale, Pasquale
Vogel, Frederick
Volz, R. M.
***Von, Jas F.
Vyfno, E.
WADE, EYROS
(Questionnaire)
Wade, F. A.
*Wagner, Clyde
Wagner, Clyde E.
Wallace, Raymond R.
Walker, E. B.
WALKER, G. JULIAN
(Questionnaire)
Walker, J. H.
WALKER, WILLIAM OWEN
(Draft Order)
Wall, Bob & Babe
Wall, Lawrence P.
Wall, Jack
Wall, Edgar
Wallace, Bert
Wallace, Beach Trio
Wallace Jack
Walters Carl
*Walsh, Dan P.
Walsh, Pat
WALZ, JNO.
(Questionnaire)
Ward, Billy
Ward, A. M.
Wheeler, Bert
Wheeler, Ben
Whitten, F. E.
White, Nick G.
White & Lyle
***White, Geo. N.
***White, Thos. V.
Whitehall
WHITLOCK, M. F.
(Questionnaire)
Whittakers, The
WILSON, WALTER H.
(Questionnaire)
Wilbur, Harry C.
Wilcoxa, Henry
Wilkins, Roy
Wilks, Billy
Willard, Tom I
Willard, A. R.
Willis, Charles P.
Williams, C. A.
Williams, Foster
Williams, L. B.
Williams, Will
Williams, Earl H.
Williams, Jesse
Williams, Edd.
Williams, Kent
Williams, Nat
Williams, Sam
Williams & Worth
Williams, V. L.
Williams, Edw V.
Williams, Lawrence
*Willets, Clarence
*Williams & Bald
Willis, W. R.
Willmore, Wm.
WILSON, WILLIE
(Questionnaire)
Wilson, Harry
Wilson, R. H.
Wilson, Ben D
Wilson Victor D
Wilson, Carl
Wilson, H. A.
Wilson, L.
Wilson, Thomas A.
Wilter, Cash
***Wichelt Frank
Wing, Robert
Winice, F.
Winters, Chester
Wolfe Gus W
Wollmuth, Jack
Woodell, Wayne
Woodrow & Parkiow Shows
Woodside, Christian
Woods, W. H.
*Woodward Harvey
Wright, Glen
Wright, Arthur A.
Wright, Bob
WRIGHT CARL ALMONE
(Questionnaire)
WRIGHT, HENRY OTTO
(Questionnaire)
Wright James O.
Wylie & Blackburn
Yates, Wm.
***Yackey John
Yeest Horbe
Yaublin, K.
Yonlee, Prof. Sailor
***Yussell, Everth
Young, Harry
Young, R. R.
Young, A.
Young, Frank J.
Young, Francis
Young, William
Zeffre, Geo.
Zellers
Zenia
Zern, Chas. A.
Zimmo, Frank

THE KIND YOU WANT IS

BILLBOARD

DATE BOOKS

THEY ARE THE RIGHT KIND

Dates, Oct. 1st, 1917, to Jan. 1st, 1919. Year Calendars for 1918, 1919 and 1920.

Full of other timely, valuable information, too.

Genuine Seal Leather Cover, - 25 cents each.

THE BILLBOARD PUBLISHING CO.

25-27 OPERA PLACE, CINCINNATI, OHIO

SPONSLER, CHARLES LELIE
(Questionnaire)
ST. JOHN, EDWARD EDWARD
(Questionnaire)
Stafford, Edward
Stafford, Alex.
Stalkes, Ben
Stallard, Dock R.
STANLEY, LEE
(Questionnaire)
Steiger, Wm.
Steele, E. R.
Steel C. F.
STEPHENS, EUWING Y.
(Questionnaire)
***Stephens R. J.
Stern, Charles J.
*Sterrm, C. H. (Doc)
Stevens, S. D.
Stevens W. H.
Stinson, P. A.
Stipes, George
STINNER GRANT
(Questionnaire)
***Stock, Fred
Stoddard Bert
Stokesbury Jesse C.
Stoller, John
Stout J. M.
Streeter Morte B.
Strobel, G. W.
Strobel Shorty
Strode Ruby
Strong Ted
Stroris, Harry
Sullivan, J. P.
Sullivan, J. P.
Sullivan Musical
SULLIVAN MATTHEW PATRICK
(Questionnaire)
*Sullivan Wm Carr
SUMMERS, FRANK A.
(Questionnaire)
WARD, CHESTER ALLEN
(Questionnaire)
*Ward, A.
Ward, W. F.
Warren, Burt W.
WARREN, WALTER A.
(Questionnaire)
Warren, Fred L.
Weschet, Fred
Waters, J. Arden
Waters, Prof Fred E.
***Watkins, T. F.
*Weadon F. P.
Weaver, Pink
Webb, Johnnie
Webber Carl
***Weinburg, Joe
Weisang, Joe
Welcher Lynn
Wells, Geo. H.
Wellington, J.
Welsh, Howard
Welsh, M. B.
***Wendes, Willelhs
Wenlon, James
*Werner, John L.
***Werner, Geo.
Wertzer & Brandeen
WEST, CARL SEE
(Questionnaire)
West Jas
Westberg, C.
Westlake, C. L.
Westermans Geo. W.
Weston, Jack
WHELAN, JOHN PATRICK
(Questionnaire)
Whaston, Chas. E.

We are glad Railroad Director McAdoo has been kind to the minstrel show people and will let them have cars. Music and laughter are a great relief amid the worries of war time.—Brooklyn Eagle.

BROADWAY AND BYWAYS

(Continued from page 6)

for the public to see at a glance whether it is a musical, dramatic or moving picture show and not confused with the soap or other commercial signs and posters which line the boards from one end of the city to the other?

No theatrical or moving picture firm that advertises in New York has a distinctive trademark that the writer has ever noticed.

Moving picture press agents who can get their stuff printed are needed more than those who write for the week's bunkof editions of some of the trade papers.

New York does not need the vulgar buffoonery in its theaters and places of entertainment.

The following officials of the Canadian National Expo., Toronto, were to town last week attending the Automobile Show at Grand Central Palace and booking attractions for the exhibition the coming season. Thomas Mendell Hassell Motor Company, vice-president, M. W. Wilcox, superintendent of buildings and concessions, John Anderson superintendent of grounds and buildings, and D. C. Ross, director of attractions. Mr. Ross told the efforts of the men in charge of the Canadian National Exhibition have not shown any laxity to any department, but that they were putting forth every effort to make the coming show the greatest in its history. Many surprises are awaiting the opening day for the large influx of visitors expected from the States and the Dominion.

A. L. Salvell came in from Nashua, N. H., today.

Edward C. White and James A. Timony are spoken of as possible officials for the New York branch of the Showmen's League of America.

Keep your eye on the Black Terminal Exhibit Building.

Oliehar Smith graced upper Broadway the other day with his generous smile. He did it between rehearsals at the Metropolitan Opera House.

Joseph M. Wild, manager of White City Park, Chicago, is expected East very soon.

Johnny J. Jones has a long line of callers wanting for him to get in the Knickerbocker Hotel from Orlando.

E. E. Hice, of Evangeline and 1492 fame, is now producing vaudeville acts. He is "Evergreen" and still fighting to win.

J. Augustus Jones, of circus fame, is home to Brooklyn for a short stay. He sauntered up and down Broadway the other day. He says that he had out about a half dozen shows last season, and all of them made money. He wants it known that there is more money now in circuses in America than ever before. He is confident that after the congestion is relieved that all shows will move and move quickly.

Fred Clarke of Riverside Printing Co., Chicago, and Charles H. Duffield of Theatre-Duffield Co., same city, are in town today to attend the Showmen's Benefaink Dinner.

The latest addition to the circus booking and general handling note is the new firm of Frank Wirth and H. Blumenfeld, with offices in the Strand Theater Building.

W. H. Rice made a whirlwind trip to Broadway recently.

The Life of a Wild Raspberry would be just as comprehensive for the title of a moving picture as a so-called dramatic or musical comedy production as some of the titles that now flicker nightly in front of some of the picture palaces and temples of entertainment along the "treacherous" that were once known as the "Great White Way."

Ryan Justice is connected now and has been for some time with the Sun Film Corporation in the bean office.

Popular price vaudeville seemed to hold its own during the holidays in a most admirable manner.

Broadway is continually crowded to the doors with those who are always bewling disaster.

These three-sheet boards in front of the Metropolitan Opera House contain naming that at the first glance look like the casualty list of a Russian battle.

E. J. Kilpatrick has transferred his affections from Broadway to the Melbourne Hotel at Brighton Beach, L. I.

J. B. Conley, a famous correspondent of Collier's Weekly, has arrived in America from the "front line" trenches in France.

Major and Mrs. Charles F. Rhodes arrived in New York on the Chicago, of the French Generale Transatlantique line, from France and registered at the McAlpin Hotel. They left for their former home at Lexington, Va. Mr. Rhodes expects to remain in America about two months. He was formerly a prominent circus, exposition and Wild West showman in this country, but has been for several years in Paris, France, engaged in the manufacture of artificial limbs, a business in which he has amassed a fortune. He reported the trip none as slow, it taking twelve days to cross. Many detours were made in the "horsed zone." Speaking of the general conditions of the amusement business in France he said that the cheapest admission price to a picture house was three francs in Paris and that all the theaters of all classes were packed nightly. Many American performers are seen on the boulevards daily. He brought word from Oneton Alcoan to his American friends from the French capital. Was he glad to get home for Christmas? Yes, mighty.

Ronald Valdas, said to be a youthful marvel, is due in this country with his family from France on the Steamer Rochambeau. His violin playing is lifted as a sensation in Europe.

Meet the emergencies. Be New York Amusement Purveyor. The world must go on. The old story of not being prepared with books goods.

J. D. Newman, known to all in the circus world, was on Broadway some days ago.

It is taking some of the men in the show business in New York a long time to find out the bigger the man the more of a human being he is.

A Broadway showing has made of Billposting "Art Sign Work in America." Consult P. J. Martin and Strauss and Company, the primacy in the art of electric illuminating. They are in no way, however, responsible for many of the numerous as well as pathetic theater announcements seen along the 6th street.

Richard Pitcet is frequently seen on Broadway as far north as the Circle. He still clings in the fond memories of his early days by having his office just off of Broadway on 28th street. The original globe trotting booking agent is yet

one of the picturesque kind. Humorous, kind and cheerfulness to all of the stage and newsboat ring, he speaks many languages and handles many foreign acts. He told the writer the other day in The Billboard office that some of the man agers south of the United States cable for acts by the next boat like a woman ordering a dozen eggs or a pound of coffee. He added that more of them were to a bigger hurry than a Times figure newsboy for something that they should have had booked long ago before their season opened.

The Vanderbilt, a theater seating about 300, is the latest to bid for public patronage.

The only Hindu restaurant in the world, outside of Hindoostan, is bidding for bohemian patronage from its plant on Forty-second street.

Walter J Kingsley should change the caption used by the B F Keith Palace Theater, in some of its newspaper advertising. "The coolest theater in the world and delicious lemonade" on the coldest day in the year does not gibe. Sarah Bernhardt was on the bill the week that we saw this "coolest theater" thing in one of the ads in one of the New York dailies.

A. R. Rogers is making a new name and fame from his office in the Strand Central Palace. His general worldwide exposition and show experience is standing him in good stead in some of the big things that he is doing at the big exhibition building just mentioned.

Tex McLeod is still holding forth at Churchill's with his Wild West antics and roping feats. He stands alone in style and accomplishments of the Wild West sensations.

The nightly meetings at Mack's are bringing many notables together.

Courtney Riley Cooper is with the Sun ones on Broadway.

Mildred Holland, formerly notable as the dramatic stage, is now conducting a school of the dramatic art from her studios in the Metropolitan Opera House Building.

It is now quite likely that the present-day cabaret performances may become revolutionized by the advent of the first Western tavern, and should the idea be adopted we may shortly expect to see signs on Broadway directing one to the "Corral," "Log Cabin," "Western Bar," "Frontier Post," "The Trail," "Ace of Spades," "The Mesa," "The Teepee" and other similar and familiar frontier titles. Let the West come East and here special nights, like Colorado, Wyoming, California, Texas, Oklahoma, Montana, Rocky Mountain, Canadian Northwestern, Royal Mounted Police, Percy Tyrell, San Antonio, Dewey, Las Vegas, Fort Worth, Dallas, El Paso, Butte Thespians, Camp Hosters, Camp Fire, Old Reeds, California Miners, Pendleton, Texas Rangers, Billings, Great Falls, Miles City, Tulsa, Salt Lake, Omaha, Pawnee and Bills and so on over the continent. We have restaurants of all nationalities on why not the Western intent? Why would this not do for Chicago San Francisco and New Orleans and other big cities to copy? It is not the wish that you can fit this with anything but has Days of '49 scenes. It is a big and broad idea worth developing. The dances such as Texas Tommy Turkey Trot, Walking the Dog, Bunny Hug, Grizzly Bear and other lively dancing numbers come from the West, so why not revive the old Virginia Reel and the square dances of the time Jeffers as a change? Yes, why not a real American frontier restaurant cabaret in New York? May we soon expect to see "Joss Wilbert, special added attraction tonight," and view riding a bucking horse on top of the Times Building before the winter is over?

We want to know what a matinee idol do time is.

Wild West tavern cabaret? What will it do toward revolutionizing the New York cabaret? Say we are asking this question along the big wide (to way now. Time will tell.

The slow ticket dispensers at some of the box offices of the temples of vaudeville and the picture palaces are mighty trying on the nerves of those who have to stand in line to get the little pasteboards that admit them to the seats. It would seem that managers would do something to the way of reconstructing these bully ball ticket windows called "box" offices. The public is getting mighty tired of being "bullyhooed" in front of some of the amusement places along the big alley.

If Carrie Nation was with us now she would not know Broadway. What she talked about and fought for seems now to be in perfect order in some places.

Hoodini opened on Monday at the New York Hippodrome with his "vanishing elephant" illusion and "sensational escape." It is freely predicted that Hoodini will become a sensation and prove a wonderful magnet for the world's largest playhouse.

The Troy Wagon Co., of Troy, O., has auspices and plans in the making that should prove most interesting to circus and amusement exposition men. The company is represented on Broadway by the Troy Trailer Sales Company, under the direction of George Cline.

The Pox Film Corporation had nearly every outdoor showman to New York last week looking for a bellhop for them to use in a picture. It caused quite a lot of talk among the men of the lots.

Clients met Gordon Roebuck are among the most successful men in the vaudeville booking business.

Charles L. Sasse is listed as an international broker of circus, park and fair acts. He is New York representative for Santos & Artigas of Cuba.

Seventh avenue, north from the Pennsylvania station, will come day be lined with theaters and amusement palaces of various kinds. A big museum of animals and taxidermy and mechanical wonders would find 7th avenue, near the Pennsylvania station, to be a good location. Samuel Gompertz and C. H. Armstrong might be mentioned in this connection without stepping on anyone's feet.

Some time we are going to tell you all about the valiant Booktrapper of this big city, and we are going to tell a whole lot of truth about how his presence in the theaters is hurting theatrical business in general—and furthermore we are not going to care who the truth makes mad.

A story is going the rounds of Broadway that one of the big circus men has offered to back Tex McLeod for a most substantial sum to challenge all the rodeo for a contest, including the moving picture cowboys and the ones from Hoboken as well.

R. T. Ringling has been making frequent trips from New York to the West and return of late. Each time his movements start the circus world to talking.

Ice skating as a cabaret attraction that draws is rapidly passing; it has been the vogue for nearly three seasons now. Something new is soon coming up over the Broadway horizon.

F. R. Bostic, of Denver, was a recent visitor according to our most reliable and estimable friend, Courtney Riley Cooper.

Raymond Hitchcock—Hindly permit us to suggest that you put on a Magical Review. Specialized "Revues" are going to become somewhat the rage. If not in two-hour shows they will be in tabloid.

BIG SURPRISE SPRUNG WHEN FRANK Q. DOYLE RESIGNS

(Continued from page 6)

several of the houses now booking turn the Loew Western office will switch to Doyle's (personal) bookings as soon as Frank Q again starts out. Doyle has been closer to Aaron Jones than any other individual (with the possible exception of Adolph Linck and Pete Schenck), and the best of the Jones, Linick & Schaefer interests had imposed such a great measure of confidence in the pioneer Chicago vaudeville agent that the breaking of relations of this time comes as a great surprise. Doyle is the best known of all booking managers now in the field he having controlled an array as 78 bookings from his Chicago office at one time, probably more than the least office of any one agency now reveals, the vaudeville has grown enormously since that time. In the old days it was impossible for one to make a local survey of vaudeville booking affairs without attributing considerable attention to Frank Q. Doyle.

Doyle's resignation entails the addition of about ten houses (McVicker's, the Rialto and the new Broadway—not yet open—in Chicago and a few Michigan and Indiana theaters) to the already very large Finkelstein Circuit, which has been absorbing smaller circuits with great rapidity within recent years.

Because of Doyle's former position of influence in booking matters he has entertained ideas of doing bookings on a large scale, which he found it impossible to develop fully because Jones, Linick & Shafer divided vaudeville interests with those of motion pictures, the latter showing greater profits more easily secured within vernal seasons. Now that Doyle will again work independently his friends are confident that he will soon again loom forth as the big factor he formerly was in mid West vaudeville circles.

No trouble to buy, cheap, convenient, a real investment—WAR-SAVINGS STAMPS.

POCKET SAFETY LOCK

HERE IT IS! THE ARTICLE YOU HAVE BEEN LOOKING FOR.

(Applied on Door)

Write for Terms, Territory and Prices.

NECESSARY, PROFITABLE and NEW.

Every traveler, hotel guest and salesman needs one. Indispensable to occupants of furnished rooms, hotels and storage quarters. "Carry your Yale on your key chain." Fits any lock, window or door. Applied and removed without tools. Secures perfect safety. Locks cannot be jimmied, picked or opened by key. Sample 25c; postage 5c.

SEE OUR HALF-PAGE AD ON PAGE 63.

COSMOPOLITAN UTILITIES CORPORATION
293 CHURCH STREET, N. Y. C.

SKEE BALL ALLEYS

FULLY PATENTED.

NOW! THE GREATEST ATTRACTION FOR CANTONMENTS

A big money maker for indoor and outdoor places of amusement all year. Write for illustrated catalogue

THE J. D. ESTE COMPANY

1300 Sansom St. Also Manufacturers of Score Ball Philadelphia, Pa.

DIVING GIRL WANTED

TO FEATURE

Wire or write George Bellfrage, Manager Hip, Hip, Hooray Girls, week Jan. 14th, Gayety Theatre, Boston, Mass.; week Jan. 21st, Grand Theatre, Hartford, Conn. Good treatment, steady work.

WANTED

Freaks for Wonderland Museum, WACO, TEXAS

Two or more weeks' engagement, either salary or percentage. Can also place ball games, photo gallery, knife or cane racks, hooplas, no wheels. Fifty thousand Wisconsin and Michigan soldiers located here. Address J. GEO. LOOS, Manager, Box 1317, Waco, Texas.

WANTED, For Al G. Barnes' Circus Side Show

Real Freaks, Dancing Girls, Side Show Acts, Hawaiian Singers, Dancers and Musicians, Inside Lecturer doing Magic and Punch, other Boss Canvasman. People with me before, write. BOBBY FOUNTAIN, Mgr., Venice, Calif.

WANTED FOR H. H. WALKER AMUSEMENT CO.

Musicians, all instruments, address PROF. R. EWING, 523 Market Street, St. Louis, Mo. Would like to hear from A-No. 1 Ten-in-One. Can place another Show of Merit. Can place few more Concessions that won't conflict with those we have booked. Shows and Concessions starting. H. H. WALKER, Billboard, St. Louis, Mo.

EARLY CLOSING ORDER VIEWED AS REAL BLOW BY THEATER MEN

(Continued from page 3)

and the theaters might just as well begin at 7 o'clock as 8 o'clock. In New York, however, it is different. Most of the people do not get home from work until about 7 o'clock in the evening, and if the theaters were to begin at the same time that the people reach their homes it would naturally affect the business seriously. The fuel which is saved every night by following the order of the Fuel Administrator and not lighting the electric signs in really very little in comparison with the revenue which the Government is deriving from the direct taxes levied on theater tickets, and if anything is done to reduce theater going the amount of these taxes would naturally be reduced, too. The theaters have been a great aid in the Liberty Loan and the Red Cross campaigns and nothing should be done to interfere with them in aiding this work. Another Liberty Loan campaign is coming as and the theaters will, as usual, be called upon to do their share. The distances in New York from down town to uptown and back again are so long that at least one hour must be allowed for the people to reach their homes and get back again to the theater."

This opinion calls for little comment, except that the theaters take a more optimistic view of the situation in Massachusetts than do the theater men of that State. They are up in arms against the order, are making vigorous protests, and are declaring that the order will mean theater ruin there.

While no early closing order has passed out in New York as yet there is every indication that the order is coming. State Fuel Administrator Wiggin has already outlined a plan which would eliminate on the Massachusetts order. This plan contemplates the closing of Broadway picture houses, saloons, dance halls, billiard halls, bowling alleys and other places of amusement at 10 o'clock.

Much has been done since the beginning of this country's entry into the war to lay the theatrical business prostrate. This new danger is just one more blow, and theater men, while devoting themselves to stand up under the new either, are asking themselves: "What will they do next?"

New York, January 14.—The theatrical men of this city, stirred by the impending order for an early closing of theaters and the possibility of an edict forcing to close three days a week, have retained William Travers Jerome to take up the gauntlet in their defense. It will be his duty to show the fuel administration that the hampering of the theaters in any such way would be worse than folly. The theater men are joined in their protest by the restaurant men of the city, who held a meeting yesterday and also voted to delegate their interests in the matter to Mr Jerome.

GEORGIA STATE FAIR GROUNDS AT MACON HARD HIT BY TORNADO

(Continued from page 3)

ings to feel the effect of the terrific storm, after it had done material damage at Camp Wheeler, a short distance from here. The building was crushed, and those animals which did not escape were killed or injured. Two monkeys and a wildcat were known to have been killed. One bear was injured and escaped, but was captured Saturday morning. A cage of lions was killed with the exception of one beast, which escaped, but was later caught and placed in another cage. Two circus employees, one white and one colored, were in the building when it collapsed and were covered with bricks and timbers. The white boy was only hurt, while the colored boy had his left leg broken and may have to have it amputated. Some of the show performers were also damaged.

The grand stand and buildings destroyed will be replaced with permanent brick and concrete structures.

President Otto, vice-president Lee and Secretary Harry C. Hobert of the Georgia State Fair Association had been inspecting the buildings and grounds and had only been away from the grounds fifteen minutes when the first tornado made its appearance.

ADDITIONAL ROUTES

(Received Too Late for Classification)

Braden Davison Little Chautauqua, Findley Hrsfrs, mgr.; Lakehurst, N. J., 14 19.
Chin Chin, Chas. Dillingham, mgr.; St. Louis 21-26.
Dixie Zoo, Chas. Barnard, mgr.; Columbus, O., indef.
DuVan, James & Agnes (Keith) Lowell, Mass., 14-19; (Keith) Portland, Me., 21 26.

Clifton-Kelley Shows, L. C. KELLEY, Manager. Tents. Air Kelley will be at Sexton Hotel, Kansas City, week January 14.

Great Southwestern Shows: Ashford, Ala., 14 19.
Hall's Sunshine Girls, Arthur Hall, mgr.; (Star) New Philadelphia, O., 14 19.
Hall's Bon Ton Revue, Tack Murdock, mgr.; (Star) Nelsonville, O., 14 19.
Hall's Jazzland Girls, Chas. Redmond, mgr.; Scottdale, Pa., 17 19.
Hawk, Earl, Stock Co.: St. Augustine, Fla., indef.
Human Soul, J. A. Schwenk, mgr.; Montreal, Can., 14-19; Toronto 21 26.
Livingston, J. E. (LaMana) St Petersburg, Fla., 14 19.

The Smith Greater Shows Two leading Shows and Concessions for Sale or Lease in Season of 1918. Address Winter Quarters, P. O. Box 237, Sumter, South Carolina.

Meyers' Roseland Maids, No. 1, Virge Dennard, mgr.; (Bijou) Atlanta, Ga., 14 19.
Oriental Girls, Frank Beach, mgr.; Pocahontas, Ark., 14 19.
Sterling Dramatic Co., F. E. Gerstner, bus. mgr.; New Bloomfield, O., 14-19; Jackson 21 26.
Wallick Shows: Melville, La., 14 19.
Ward & Delbridge Combined Shows: Jeanerette, La., 14 19.
Wiggs (Electric) Comedy, Wally Heiston, mgr.; (Royal) Wilmington, N. C., 14 19.
Zel Zamo, The (Lyceum) Salt Lake City, Utah, 17-26.

A NEW YEAR APPEAL

Direct to the Heart and Intelligence of Every Motion Picture Exhibitor in America

Are we only a selfish, greedy industry?

A long, tearful letter from a lady exhibitor (a widow past sixty years of age, which came into the hands of the Secretary of the Allied Legislative Committee) contains this extract:

"My last dollar was put into my little theatre the only house in a town of 1,000. My ONLY son managed it well, but he went to War in August. Film service was high, then the Admission Tax lessened my receipts. I was making seven to ten dollars a week profit when the Film Company added $4.00 a week rent Tax to my film bills. Since then I lost money every day and now I must close up. For God's sake, won't your Committee act quick and help me? I support two grandchildren and I want to keep them with me."

Many more such letters are coming to every day. Houses are running two days where they ran a week a year ago. Twenty-four theatres out of eighty are closed in Indianapolis, and so it is throughout the land. The small Theatre cannot live and the small Theatre is the backbone of the Industry. Most of these small theatre owners never made any money. Often their theatre is a side line. Often it is run just because they love pictures themselves and want to give the small community the opportunity and benefit of pictures. They educate picturegoers and feed the large Theatres to large places. They give the little town the cheer and comfort of pictures in time of War, blessings, joy, travel, education and culture in times of Peace.

Let us ask ourselves, Exhibitors and Producers, each one individually, are we an self-centered, greedy and shortsighted not to respond to these appeals from as many? Is there not a spark of fraternal feeling between us who are making the "silent thought" our life's work? Shall this old lady of three-score years, whose son is "somewhere in France," giving perhaps his life to save our own homes and firesides and the precious heritage of liberty, go unaided? Is there no way to aid or help her? Shall the lights of civilization in the small town go out? Are we big enough to forget self long enough to aid the weak sister and brother exhibitor?

WHO IS TO BLAME? There is but one answer, THE EXHIBITOR WHO WILL NOT ORGANIZE WITH HIS FELLOW EXHIBITOR.

YOU, the disorganized Exhibitors, are to blame for the present inequitable Tax Law, for the Advance Deposit System, the high-salaried Star, the small theatre going out of business and all the ills of the Industry. Let us see if it is true. View our present economic conditions by the concrete example that follows, based on an entirely different angle. Let every Exhibitor make his own deductions from this actual statement of facts and then answer. If all the Exhibitors were together in one great fraternity would the present evils exist? Are you, Mr. Exhibitor, ready to do your best to help solve this problem?

The writer was privileged to interview several large producers about two weeks ago, among whom was a Producer whom I believe and know to be a fair man, who wants to play the game as that hath the Producer and Exhibitor can live, who only wants to make a decent living and who doesn't want it all. I said to him: "You do not understand the Exhibitor, you sit at this desk in New York and dictate impossible things to a Branch Manager. You really pay this Manager a percentage on how many drops of blood and pounds of flesh you can take off of the Exhibitor, and that's all dead wrong, because there should be fair and equitable co-operation between the Exhibitor and Producer."

This Producer turned on me with fire in his voice and said: "The Exhibitor forces us to take the last dollar he has for film service. You make of us crooks because you prefer to deal with the unfair Producer. You want to be humbugged." The Exhibitor lies when he says that our Company does not want to co-operate. How can we when the Exhibitor encourages the unfair Producer in all kinds of disreputable and ruinous methods of trade? Let me give you some facts. Three years ago we made a picture that cost $10,000.00 to produce, our leading Star was paid $75.00 a week and we rented that film to the Exhibitor at a very reasonable rate and we and the Exhibitors both made a nice lot of money out of that picture.

"There is a producing company that wants to hog it all. They are trying to get all of the big Stars in million-dollar pictures and you are expected to pay the million. They expect to control the film business and are even buying up theatres with the idea of owning all pictures and all theatres.

"We and the Exhibitor popularized this particular Star. We had raised her salary from time to time until she was getting $1,000.00 a week. Now comes the GREEDY PRODUCER and offers this, our best, Star $2,000 a week. We are shocked! We have been making film a good many years and we know we can't pay it and that the Exhibitor can't pay the advance in film service necessary to pay the salary. We have been selling the Star in regular program. We would like to keep her, so we ask you Exhibitors to pay US more for the pictures in which this Star appears, and you call us robbers. Nevertheless, though you won't pay us, you say the GREEDY Company, so we must let the Star go to the GREEDY Producer, and what happens? He puts her under a new brand with much publicity notes. Clever-tongued salesmen tell you that greater pictures, super de luxe supers, are coming. He asks you Exhibitors for a big Advance Deposit and you sign a contract that means you are going to lose money. We did not ask you for a deposit when we had the Star and you could quit us any time. This GREEDY Producer made you finance him before he would give you that Star. You paid him three times more for the picture than you would us, because he gold bricked you with a lot of nice hot air.

"When the picture came out it was not half as good as the pictures we were making with that Star. Is that fair? Is that co-operation? We want to co-operate, but how can we co-operate when you exhibitors fall for that kind of bunk?

"We are not afraid of the organized Exhibitor. We know that a large organized body will treat us right. We want you organized against just such unfair methods of business, but if you Exhibitors can't organize yourselves together and protect your own business we are lost, and this industry is going from bad to worse, and Mr. Greedy Producer will get us all."

Mr. Exhibitor, what is the answer? There are a dozen Producers who are almost praying to heaven that the Exhibitors will organize into the right kind of co-operative action. There are a dozen big Producers who want to play the game absolutely fair and square, who want a chance to live and let live, who are against paying unlimited salaries, who are against the Advance Deposit and in favor of a rash method of trade and who are just as interested in the welfare of the Exhibitor as any Exhibitor is to his own welfare, because they know the Exhibitor must prosper if the producer prospers, but they are helpless, their hands are tied by one thing—THE DISORGANIZED EXHIBITOR.

We, the Organized Exhibitors, again—right now—call upon you, the Disorganized Exhibitor, to join us. A great Convention was held in Washington December 11 and 12 of all Allied Exhibitors' Organizations. We have an Allied Exhibitors' Legislative Committee ready to work for you, and ask Congress to relieve us from the ruinous Taxation that is upon us. Are you going to co-operate? We have an Amalgamation Committee that wants to bring the best thought and best methods of business into a new fraternity of Exhibitors. The past is gone and forgotten. All Exhibitors have pledged to stand by each other. We know that the Exhibitor must bring the Industry out of this Chaos of distrust and selfishness, but we also know a few are not enough, we must have the majority. We want you, the disorganized exhibitor, to join us. For years some of us have preached the Gospel of Organization to the end that this Industry might be permanent, standardized and commercialized. We are now ready to amalgamate into one great national body.

We have always been right, and we offer the only hope now. In one day the Exhibitors of this country could eliminate all the abuses from within and without the industry. No relief will come in any other way except thru the organized Exhibitors. Go to the meetings, call meetings, organize, take the initiative. Instead of letting a greedy and unfair Producer take a thousand dollars away from you in Advance Deposits put a five, ten or fifty into your State and National Organization and let us all take a stand together. Become active yourself. You, the Disorganized Exhibitor, heretofore the stumbling block to progress, now may become the stepping stone to progress. We, who have always believed in the organized force of exhibitors, want you to join hands with us so that we can be a greater force and work faster with you as our helper.

We must make the GREEDY Producer come down to earth. We must say he shall not take a star away from a fair dealing Producer to make million-dollar pictures for us to pay for and nobody to come to see. We must pick out the fair Producer and encourage him.

THE RAILROADS OF THIS COUNTRY WERE PUT ON A WAR BASIS IN TWENTY-FOUR HOURS. LET'S PUT THE MOTION PICTURE BUSINESS ON A WAR BASIS. LET'S DO IT NOW. Don't expect the Producer to do it. He can't. He is disorganized more than we are. Neither can a few Exhibitors. We are now together as in one body. We want to make it greater. We need immediate action. We have pledged at our Washington Convention to stand together, exhibitor for exhibitor. Get in now. Get in quick. Let us work fast.

Don't care how big an Exhibitor you are, how busy you are or how much money you are making or how much you are losing. You owe it to the whole Industry to send in your name to your organization headquarters and let us know that you are willing and anxious to help. It is your business and no one but you will attend to it. We, the organized Exhibitors, don't get a penny for this work, but on the other hand it costs us money. We are ready to give more time and spend more money. Are you? It will be worth everything to us all to get together. No one is looking for any honors, there are none; all we want is a decent living out of our business which we are entitled to, and we are going to get it, but we will get justice only thru force of Organization. Our weakness heretofore has been because we are not organized large enough. Let our New Year's Resolution be organization of all Exhibitors immediately, and then there will be readers to the Exhibitor what is the Exhibitor's end to the Producer what is the Producer's.

Let's help the little Theatre, let's help the lady Exhibitor of three-score years and help ourselves and then anybody can have my job. THANK YOU.

F. J. REMBUSCH.

TO THE AMERICAN EXHIBITORS' ASSOCIATION

INDIANA TRUST BUILDING

NATIONAL HEADQUARTERS, INDIANAPOLIS, INDIANA

We desire to assist in every possible way to bring about a closer co-operation between the Producers and all Exhibitors, to insure better methods of trade and promote the best welfare of the entire industry and to secure immediate relief from the present inequitable Tax Laws, especially as it affects all Exhibitors and is putting the small Exhibitor out of business.

NAME.....

THEATRE.....

CITY.....

STATE.....