

1977-78 Billboard®

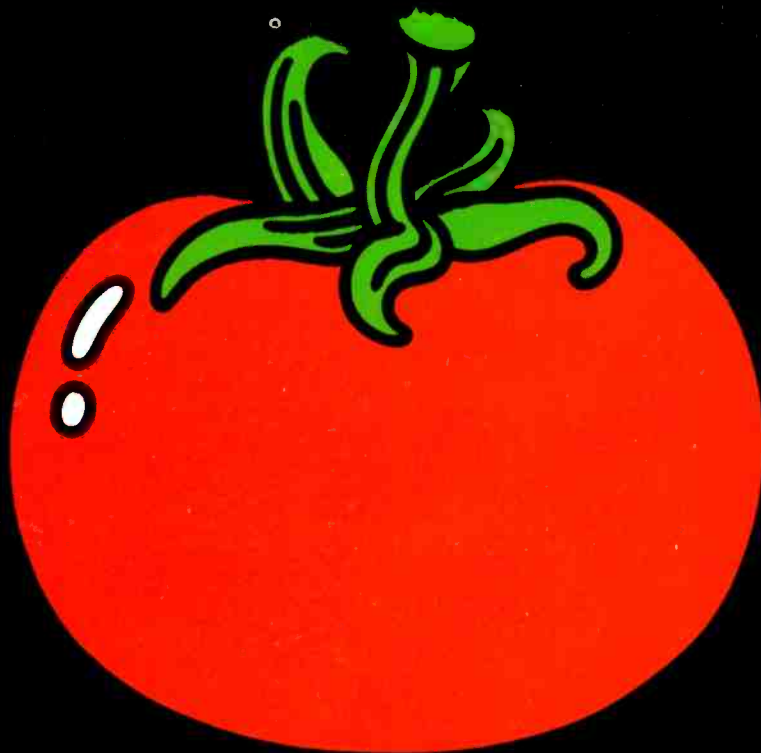
# INTERNATIONAL BUYER'S GUIDE



**RECORD COMPANIES**      **MUSIC PUBLISHING**      **SHEET MUSIC**  
**RACKJOBBERS**      **SERVICES**  
**ONE-STOP**      **SUPPLIERS**  
**STORE FIXTURES**      **PRESSING PLANTS**  
**BLANK TAPE**      **IMPORT EXPORTERS**  
**ASSOCIATIONS**      **LITHOGRAPHERS**  
**DUPLICATORS**  
**RECORD - TAPE WHOLESALERS**



**GROW WITH US**



**TOMATO**

---

Atlanta <b>TARA</b>	Los Angeles <b>RECORD MERCHANDISING</b>
Boston <b>AQUARIUS</b>	Memphis <b>HOT LINE</b>
Chicago <b>MS</b>	Minneapolis <b>PICKWICK</b>
Cleveland <b>ACTION</b>	New Orleans <b>ALL SOUTH</b>
Dallas <b>BIG STATE</b>	New York <b>BETA</b>
Denver <b>RECORD MERCHANDISING</b>	Philadelphia <b>SCHWARTZ</b>
Detroit <b>MUSIC TREND</b>	Phoenix <b>ALTA</b>
Florida <b>PICKWICK</b>	San Francisco <b>PACIFIC</b>
Honolulu <b>NYLEN</b>	Seattle <b>SOUND RECORD DIST.</b>
Houston <b>DAILY</b>	St. Louis <b>PICKWICK</b>
	Washington <b>SCHWARTZ</b>

---

**TOMATO MUSIC COMPANY LTD.**

505 Park Avenue / New York, N.Y. 10022 / (212) 759-3794 / Telex: 236560 GEM UR

Kevin Eggers — President  
Ken Greengrass — Executive Vice-President  
Phil Lawrence — Treasurer / Secretary  
Lee Mendell — International Coordinator

---

**ALSO AVAILABLE ON GRT TAPES**

# Billboard®

# INTERNATIONAL

# BUYER'S

# GUIDE

# 1977-78

Founded 1894

## EDITORIAL



**Publisher & Editor-in-Chief:** Lee Zhitto (L.A.)  
**Editor Emeritus:** Paul Ackerman (N.Y.)  
**Managing Editor:** Eliot Tiegel (L.A.)

#### Directory Staff

**Editor:** Earl Paige. Sales statistics, Tom Cech and Susan Peterson. **Manager of Directory Services:** Bob Hudoba. **Assistant Manager of Directory Services:** Sheila Ward. **Directory Editors & Associates:** Peg Baker, Jon Braude, Roy Crosthwaite, Joan Elsener, Kathy Poff, Rand Rugeberg. **European Listings:** Under Mike Hennessey. **European Editorial Director,** and Vera Madan, **Assistant Art.** Salvatore Scorza, **Cover photo,** NASA.

#### EXECUTIVE EDITORIAL BOARD

Lee Zhitto, Eliot Tiegel, Claude Hall, John Sippel, Mildred Hall, Is Horowitz, Paul Ackerman

#### EDITORS

**CLASSICAL:** Alan Penschansky (Chicago); **COPY:** Dave Dexter (L.A.); **COUNTRY:** Gerry Wood (Nash.); **DISCO:** Radcliffe Joe (N.Y.); **MARKETING:** John Sippel (L.A.); **RADIO-TELEVISION PROGRAMMING:** Claude Hall (L.A.); **RECORD REVIEWS:** Ed Harrison (L.A.); **RECORDING STUDIOS:** Jim McCullough (L.A.); **SPECIAL ISSUES:** Earl Paige (L.A.); **TALENT:** Jean Williams (L.A.); **TAPE/AUDIO/VIDEO:** Stephen Traiman (N.Y.).

#### NEWS BUREAUS & REGIONAL OFFICES

**Chicago, Ill.** 60606, 150 N. Wacker Dr., Area Code 312, CE6-9818. **Editorial Bureau Chief:** Alan Penschansky; **Sales, Bill Kanzer**  
**Cincinnati, Ohio** 45214, 2160 Patterson St., Area Code 513, 381-6450  
**London:** 7 Carnaby St., London W. 1. Telex: 262100, Tel: 437-8090, Cable: Billboard London. **European Editorial Director,** Mike Hennessey; **U.K. News Editor,** Peter Jones; **Regional Publishing Director,** Andre de Vekey.  
**Milan:** Piazzale Loreto 9, Milan, Italy. Tel: 28.29.158. **Bureau Chief,** Germano Ruscitto, **Cable:** Billboard Milan.  
**Nashville, Tenn.** 37203, 1717 West End Ave., Area Code 615, 329-3925. **Bureau Chief,** Gerry Wood; **Sales,** John McCartney.  
**New York, N.Y.** 10036, 1 Astor Plaza, Area Code 212, 764-7300. **Bureau Chief,** Is Horowitz  
**Tokyo:** Music Labo, Dempa Bldg., Bekkan 8F, 1-11-2, Higashi-Gotanda, Shinagawa-ku, Tokyo 141. Tel: 449-3761. **Eureau Chief,** Alex Abramoff.  
**Washington, D.C.** 20005, 733 15th St. N.W., Woodward Bldg., Rm 915. Area Code 202, 393-2580. **Bureau Chief,** Mildred Hall.

#### FOREIGN CORRESPONDENTS

**Austria:** Manfred Schreiber, 1180 Wien XVII, Kreuzgasse 27. Tel: 43-30-974  
**Belgium:** Juul Antonissen, 27A Oude Godstraat, 3100 Heist op den Berg. Tel: 015 241953  
**Brazil:** Henry T. Johnston, Av. Rio Branco 25, Rio de Janeiro. Tel: 233-4977  
**Canada:** Gerald Levitch, 387 Sherbourne, Toronto. Tel: 416-924-7601  
**Czechoslovakia:** Dr. Lubomir Doruzka, 14 Zeleny Pruh, 147 00 Praha 4 Branik. Tel: 26-16-08  
**Denmark:** Knud Orsted, 22 Tjornevej, DK 3070 Snekkersten, Denmark. Tel: (01) 31-30-76  
**Dominican Republic:** Fran Jorge, P.O. Box 772, Santo Domingo  
**Finland:** Kari Helopaltio, SF-01860 Perttula. Tel: 27-18-36  
**France:** Henry Kahn, 16 Rue Clauzel, 75009 Paris. Tel: 878-4290  
**Greece:** Lefty Kongalides, Hellinikos Vorras, Thessaloniki. Tel: 416621  
**Holland:** Willem Hoos, Bilderdijklaan 28, Hilversum. Tel: (035) 43137  
**Hungary:** Paul Gyongy, Derektuca 6, 1016 Budapest. Tel: 859-710  
**Ireland:** Ken Stewart, 56 Rathgar Road, Dublin 6. Tel: 97-14-72  
**Israel:** Uri Alony, POB 28028, Tel Aviv. Tel: 23-92-97  
**Italy:** Daniele Caroli, Viale Marche 21, 20125 Milan. Tel: 02-693412; Paul Bompard, Via Gramsci 54, 00197 Rome  
**Mexico:** Marv Fisher, Apartado Postal 11-766, Mexico 11. D.F. Tel: 905 531-3907  
**New Zealand:** J.P. Monaghan, c/o Box 79, Wellington  
**Norway:** Randi Hultin, Norsk Hydro, Bygdoy Alle 2, Oslo 2. Tel: (02) 56 41-80  
**Poland:** Roman Waschko, Magiera 9m 37, 01-873 Warsaw. Tel: 34-36-04  
**Portugal:** Fernando Tenente, R Sta Helena 122 R/c Oporto  
**Puerto Rico:** Lorraine Blasor, PO Box 12333, Santurce, 00914  
**Rumania:** Octavian Ursulescu, Str. Radu de la La Afumati, nr. 57-B Sector 2, Bucharest O.P.9. Tel: 13-46-10, 16-20-80.  
**Spain:** Fernando Salverri, Alcaide Sainz de Baranda, 107-Esc.4-3ºD, Madrid  
**Sweden:** Leif Schulman, Brantingsgatan 49, 4 tr., 115 35 Stockholm. Tel: (08) 629-873  
**Switzerland:** Beat H. Hirt, Berghaldenweg 19, 8135 Langnau/Zurich (01) 713-24-30  
**Republic of South Africa:** Wynter Murdoch, 52a Third St., Linden, Johannesburg.  
**Uruguay:** Carlos A. Martins, Panama 1125 Ap. 908, Montevideo. Tel: 826-77  
**U.S.S.R.:** Vadim D. Yurchenkov, 14 Rubinstein St., Apt. 15, Leningrad 191025. Tel: 15-33-41  
**West Germany:** Wolfgang Spahr, 236 Bad Segeberg Ander Trave 67b, Postfach 1150. Tel: (04551) 14-28  
**Yugoslavia:** Borjan Kostic, Balkanska St. 30, 11000 Belgrade. Tel: 645692

## SALES

**Director of Sales:** Tom Noonan  
**Assistant Sales Director:** Ron Willman (N.Y.)  
**National Talent Coordinator:** Bill Moran (L.A.)

#### SALES REGIONAL OFFICES

**Chicago, Ill.** 312, CE6-9818—Bill Kanzer  
**Japan:** Hugh Nishikawa, Dempa Bldg., 11-2, 1-chome, Higashi-Gotanda, Shinagawa-ku, Tokyo. Tel: (03) 443-8637  
**London:** 7 Carnaby St., London W.1., Phone: 437-8090—Andre de Vekey, **European Sales Consultant**  
**Los Angeles, Calif.** 90069, 9000 Sunset Blvd., Area Code 213, 273-7040—Harvey Geller, Joe Fleischman, Bill Moran  
**Nashville, Tenn.** 37203, 1717 West End Ave., Area Code 615, 329-3925—John McCartney  
**New York, N.Y.** 10036, 1 Astor Plaza, Area Code 212, 764-7300—Ron Willman, **Manager of Consumer Electronics Sales;** Norm Berkowitz, Mickey Addy, Ron Carpenter, J.B. Moore

#### MARKETING SERVICES

**Director, Marketing Services:** Bill Wardlow (L.A.)  
**Chart Manager:** Bill Wardlow (L.A.)

#### PUBLISHING

**Associate Publishers:** Tom Noonan, Bill Wardlow  
**Special Projects:** Denis Hyland (N.Y.)  
**Publishing Consultant:** Hal Cook

**Managing Director, Billboard LTD.** U.K./Europe: Frederick C. Marks

**Conference Director:** Diane Kirkland  
**Production Manager:** John Halloran (L.A.)  
**Production Coordinators:** Tom Quilligan, Ron Frank (Cincy)  
**Classified Advertising Manager:** Murray Dorf (N.Y.)  
**Circulation Director:** Cecil Hollingsworth  
**Promotion Manager:** Joshua C. Simons

#### INTERNATIONAL SALES

**GREAT BRITAIN:** Alan Mayhew, 7 Carnaby Street, London W1V 1PG. Tel: (01) 437-8090; **AUSTRALIA:** Mr. Ken Appleton, Adrep Pty Ltd., 41 McLaren St., North Sydney, NSW. Tel: 929-5088; **AUSTRIA, BENELUX, CZECHOSLOVAKIA, HUNGARY, POLAND, SCANDINAVIA:** Johan Hoogenhout, Smirnofstratt 40, s-Hertogenbosch, Holland. Tel: 147688; **FRANCE:** Olivier Zameczkowski, 30 Avenue Bugeaud, 11-2, Paris. Tel: 553-1068; **ITALY:** Germano Ruscitto, Piazzale Loreto 9, Milan. Tel: 28-29-158; **JAPAN:** Hugh Nishikawa, Dempa Bldg., 11-2, 1-chome, Higashi-Gotanda, Shinagawa-ku, Tokyo. Tel: (03) 443-8637; **MEXICO:** Marv Fisher, Apartado Postal 11-766, Mexico 11, D.F. Tel: 905 531-3907; **SPAIN:** Rafael Revert, Plaza Mariana de Cavis 1 & 3, Escalera Derecha 12B, Madrid 7. **VENEZUELA:** Christian Roux, Radio Extos 1090, Calle El Retiro, Qta. Vilma, El Rosal, Caracas.

\*Copyright 1977 Billboard Publications, Inc. All rights reserved. This work may not be copied or reproduced in any form (including but not limited to microfiche or microfilm), stored in a retrieval system or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior permission of the publisher.

#### BILLBOARD PUBLICATIONS, INC.

**CHAIRMAN & CHIEF EXECUTIVE OFFICER:** W.D. Littleford; **PRESIDENT:** Oale R. Bauer; **SENIOR VICE PRESIDENTS:** Administration & Finance, David Luppert; American Artists Group, Jules Perel; Broadcasting Division, Mort L. Nasatir; **VICE PRESIDENT, DIRECTOR OF SALES:** Maynard L. Reuter; **SECRETARY:** Ernest Lorch; **ASSISTANT SECRETARY:** Michael R. Light; **TREASURER:** Lawrence Gatto.

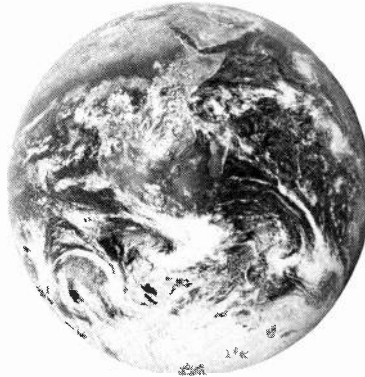
The microfilm edition of Billboard is available from KTO Microform, Route 100, Millwood, N.Y. 10546. For details, contact the company, at the above address.

Subscription rates payable in advance. One year, \$70 in U.S.A. (except Alaska, Hawaii, Puerto Rico, Canada). Other rates on request. Allow 3 to 6 weeks delivery first copy. Subscription correspondence: write Subscription Manager, Billboard, Box 2156, Radnor, Pa. 19089. Change of address should give old and new address. Published weekly. Second class postage paid at New York, N.Y. and additional mailing offices. **POSTMASTER** send Form 3579 to Subscription Manager, Billboard, Box 2156, Radnor, Pa. 19089. The company also publishes in **NEW YORK:** American Artist, Gift & Tablature Reporter, Industrial Design, Interiors, Residential Interiors, Merchandising, Photo Weekly, Watson-Guptill publications, Whitney Library of Design; **LOS ANGELES:** Billboard; **NASHVILLE:** Amusement Business; **LONDON:** The Artist, World Radio-TV Handbook, How to Listen to the World, Jazz Journal International; **TOKYO:** Music Labo. **Postmaster, please send Form 3579 to Billboard Publications, Inc., Box 2156, Radnor, Pa. 19089. Area Code 215, 687-8200.**

Billboard Publications, Inc., 9000 Sunset Blvd., Los Angeles, CA 90069, (213) 273-7040; Cable: Billboyl LA; LA Telex: 698669; NY Telex: 620523

# INTERNATIONAL

# BUYER'S



# GUIDE

## CONTENTS

**RECORD COMPANIES OF THE UNITED STATES..... 22**

**MUSIC PUBLISHERS OF THE UNITED STATES.. 62**

**SHEET MUSIC JOBBERS & SUPPLIERS OF THE UNITED STATES.....110**

**RECORD & TAPE WHOLESALERS OF THE UNITED STATES.....112**

- Distributors
- One-Stops
- Rack Jobbers
- Importers & Exporters

**SERVICES FOR THE U.S. MUSIC—RECORD—TAPE INDUSTRY.....164**

- Associations & Professional Organizations.....164
- Design & Artwork.....165
- Licensing Organizations, Music.....168
- Licensors, Record & Tape.....168
- Plating, Processing & Pressing Plants.....168
- Printers & Lithographers.....174
- Record Promotion.....177
- Tape Custom Duplicators.....180
- Tape Duplicator/Marketers.....185

**SUPPLIES FOR THE U.S. MUSIC—RECORD—TAPE INDUSTRY.....186**

- Cartridge & Cassette Parts Manufacturers.....186
- Empty Cartridge, Cassette & Reel Manufacturers.....186
- Envelopes & Mailers.....188
- Jackets & Sleeves.....189
- Labels.....190
- Polyethylene Bags.....192
- Record Processing Equipment Manufacturers/Importers.....193
- Tape, Blank Loaded, Manufacturers.....194
- Tape, Bulk Raw, Manufacturers.....203
- Tape Duplicating & Processing Equipment Manufacturers/Importers.....205
- Tape Packaging & Labeling Equipment.....210
- Tape, Professional Supplies, Manufacturers.....214

**RECORD & TAPE DEALER ACCESSORIES & SUPPLIES.....216**

**STORE FIXTURES & MERCHANDISING AIDS MANUFACTURERS.....224**

**JUKEBOX MANUFACTURERS.....226**

**JUKEBOX TITLE STRIP MANUFACTURERS.....226**

**INTERNATIONAL MUSIC—RECORD—TAPE SECTION.....228**

Argentina.....228	Egypt.....263	Italy.....297	Romania.....350
Australia.....230	El Salvador.....263	Ivory Coast.....315	Singapore.....351
Austria.....235	England, see United Kingdom	Jamaica.....315	South Africa, Republic Of.....352
Bahamas.....237	Finland.....264	Japan.....316	Spain.....354
Belgium.....237	France.....266	Kenya.....330	Sudan.....358
Bermuda.....241	German Democratic Republic (East).....275	Malaysia.....330	Surinam.....359
Bolivia.....241	German Federal Republic (West).....276	Mexico.....331	Sweden.....359
Brazil.....241	Greece.....290	Netherlands.....337	Switzerland.....365
Bulgaria.....243	Guatemala.....292	New Zealand.....342	Taiwan, see China (Republic Of)
Canada.....243	Holland, see Netherlands	Nicaragua.....344	Thailand.....369
Chile.....256	Hong Kong.....292	Nigeria.....344	Trinidad & Tobago.....369
China, Republic Of.....256	Hungary.....293	Norway.....344	Turkey.....369
Colombia.....257	Iceland.....294	Pakistan.....346	USSR.....370
Costa Rica.....259	India.....294	Panama.....346	United Kingdom.....370
Cyprus.....259	Ireland.....294	Peru.....346	Uruguay.....404
Czechoslovakia.....259	Israel.....296	Philippines.....347	Venezuela.....405
Denmark.....260		Poland.....349	Virgin Islands.....406
Dominican Republic.....263		Portugal.....349	Yugoslavia.....406
Ecuador.....263			





# EVERYWHERE THE WORLD OVER

## AUSTRALIA

WEA Records Pty. Ltd.  
7/9 George Place, Artarmon, Sydney 2064 N.S.W.  
Managing Director: Paul M. Turner

## BELGIUM

WEA Records S.A./N.V.  
79 Boulevard Lambertmont, 1030 Brussels  
Managing Director: Ben Bunders  
General Manager: Ted Sikkink

## BRAZIL

WEA Discos Ltda.  
Rua Paulo de Frontin 735  
ZC-10 Rio Comprido, Rio de Janeiro  
Managing Director: Andre Midani

## CANADA

WEA Music of Canada Ltd.  
1810 Birchmount Road, Scarborough, Ontario  
President: Kenneth Middleton

## FRANCE

WEA Filipacchi Music S.A.  
70 Champs Elysees, Paris 75008  
President: Daniel Filipacchi  
Managing Director: Bernard de Bosson

## GERMANY

WEA Musik GmbH  
Gustav-Freytag-Strasse 15, 2 Hamburg 76  
Managing Director: Siegfried Loch

## ITALY

WEA Italiana S.p.A.  
Galleria del Corso 4, Milan 20122  
Managing Director: Giuseppe Velorra

## JAPAN

Warner-Pioneer Corp.  
Fuji Building, 4-11-10 Roppongi, Minato-ku., Tokyo  
President: Shin Watanabe  
Resident Representative and  
Co-Managing Director: Keith Bruce

## NETHERLANDS

WEA Records B.V.  
Koninginneweg 49, Hilversum  
Managing Director: Ben Bunders

## NEW ZEALAND

WEA Records Ltd.  
14-18 Federal St., Auckland  
Managing Director: Tim Murdoch

## PHILIPPINES

WEA Records  
9th Floor, Manufacturers Bldg.  
Plaza Santa Cruz, Manila  
General Manager: Ramon Chuaying

## SOUTH AFRICA

WEA Records (Pty) Ltd.  
16 St. Andrews Road, Parktown, Johannesburg 2193  
Managing Director: Derek Hannan

## UNITED KINGDOM

WEA Records Ltd.  
20 Broadwick St., London W1V 2BH  
Managing Director: John Fruin

## WEA INTERNATIONAL EUROPE

WEA European Coordinating Inc.  
P.O. Box 3112, 2001 DC Haarlem, The Netherlands  
Managing Director: Brigitta Peschko

## WEA International European Artists Relations

Chillon 16  
1820 Montreux, Switzerland  
European Artists Relations Director: Claude Nobs

## NESUHI ERTEGUN, President

WEA International Inc.  
75 Rockefeller Plaza  
New York, N.Y. 10019

## PHIL ROSE, Executive V.P.

WEA International Inc.  
3330 Warner Boulevard  
Burbank, California 91505



**wea**  
International



Solution

ELTON JOHN

foster BROS.

Lorna WRIGHT

HIGHWAY 101

Brian & Brenda





**THE ROCKET RECORD COMPANY™**

211 SOUTH BEVERLY DRIVE, SUITE 205, BEVERLY HILLS, CA 90212. (213) 550 0144

# U.S. PACESETTER RACKS UP MORE CASSETTE, SINGLES VOLUME

U.S. sales of music disks and tapes continue to pace world growth which many industry sources now see as going beyond \$7 billion. U.S. figures for 1976 show music disks and tapes up 15.9% in list price value for a total of \$2.74 billion, according to RIAA.

U.S. unit sales rose 11% to 592 million even with a change in RIAA accounting that now tallies multi-pack disks and tapes as a single unit (Billboard, May 28, 1977) to ostensibly reflect list prices more accurately (singles were adjusted to a higher \$1.29 list price also).

Among other world leaders, Japan continues to show

growth now approaching the \$1 billion figure and West Germany's sales are around \$700 million.

Highlights of U.S. sales the past year include a dramatic surge for prerecorded cassettes, up a surprising 47.5%; a turnaround for singles, up 16% in dollar sales and 15.9% in unit sales; and a downswing for reel to reel which is now too low in sales to track.

Total U.S. tape sales increased 19.8% in dollar sales while disk sales went up 14.4% and share of distribution shifted slightly with tape gaining a percentage point at 30.3% as disk dropped from 70.7% to 69.7%.

# 10 YEARS OF U.S. PRE-RECORDED MUSIC SALES

	1967	%	%	1968	%	%	1969	%	%	1970	%	%	1971	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
Record	\$1,051		89.6	\$1,124	6.9	82.8	\$1,170	4.0	73.9	\$1,182	1.0	71.2	\$1,251	5.8	71.7
Tapes	122		10.4	234	91.8	17.2	416	77.8	26.2	478	14.9	28.8	493	3.1	28.3
Total Sales	\$1,173		100.0	\$1,358	15.8	100.0	\$1,586	16.8	100.0	\$1,660	4.7	100.0	\$1,744	5.1	100.0
	1972	%	%	1973	%	%	1974	%	%	1975	%	%	1976	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
Records	\$1,383	10.6	71.9	\$1,436	3.8	71.2	\$1,550	7.9	70.5	\$1,668	7.6	70.7	\$1,908	14.4	69.7
Tapes	541	9.7	28.1	581	7.4	28.8	650	11.9	29.5	692	6.5	29.9	829	19.8	30.3
Total Sales	\$1,924	10.3	100.0	\$2,017	4.8	100.0	\$2,200	9.1	100.0	\$2,360	7.3	100.0	\$2,737	15.9	100.0

All Figures in millions.

# U.S. LP & SINGLES SALES FOR 10 YEARS

	1967	%	%	1968	%	%	1969	%	%	1970	%	%	1971	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
LPs <sup>1</sup>	\$ 874		83.2	\$ 949	8.6	84.4	\$ 995	4.8	85.0	\$1,017	2.2	86.0	\$1,086	6.8	86.8
Singles <sup>2</sup>	177		16.8	175	-1.1	15.6	175	0	15.0	165	-5.7	14.0	165	0	13.2
Total Sales	\$1,051		100.0	\$1,124	6.9	100.0	\$1,170	4.1	100.0	\$1,182	1.0	100.0	\$1,251	5.8	100.0
	1972	%	%	1973	%	%	1974	%	%	1975	%	%	1976	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
LPs <sup>1</sup>	\$1,203	10.8	87.0	\$1,246	3.6	86.8	\$1,356	8.8	87.5	\$1,485	9.5	89.0	\$1,663	11.9	87.2
Singles <sup>2</sup>	180	9.1	13.0	190	5.6	13.2	194	2.1	12.5	183	-5.7	11.0	245	16.0	12.8
Total Sales	\$1,383	10.6	100.0	\$1,436	3.8	100.0	\$1,550	7.9	100.0	\$1,668	7.6	100.0	\$1,908	14.4	100.0

<sup>1</sup> RIAA now computes multi-packs as a single unit.

<sup>2</sup> Singles sales now adjusted to reflect \$1.29 list price value.

(Reported in Millions of Dollars)



A vibrant rainbow arches across the upper left portion of the image, set against a dark, textured background. The ground below is dark and appears to be covered in small, reflective particles, possibly gravel or a wet surface, with some scattered leaves. The text 'MCA RECORDS' is prominently displayed in the center, rendered in large, blue, 3D block letters that cast soft shadows on the ground.

MCA  
RECORDS

# 1976 SALES BY REPERTOIRE

# UNIT SALES ANALYSIS

	% Dollar Volume	% Change From 1975
Contemporary (includes pop, rock and soul)	62	+ .9
Country	12.1	+ 3.4
MOR	10.5	- 5.4
Classical	3.4	-37
Children's	3.2	+39
Jazz	5.3	+15.2
Comedy	1.5	- 6
Other (includes spoken word, ethnic, language, etc.)	2.0	+ 5

(Source NARM)

	Total Sales (Millions of \$)	Estimated # Units Sold (Millions)	% Change from 1974
LP's	1,663.0	273	6.2
Singles	245.0	190	15.9
8-tr. Cartridges	678.0	106	12.1
Cassettes	145.7	21.8	34.5
Quadraphonic	5.1	.4	-36.0

(Source RIAA)

## U.S. RECORDING SALES 1921-1976

Year	Sales \$ Millions	% Change	Year	Sales \$ Millions	% Change	Year	Sales \$ Millions	% Change	Year	Sales \$ Millions	% Change
1921.....	\$106.....	-%	1935.....	9.....	+22.2%	1949.....	173.....	-8.5%	1963.....	698.....	+1.6%
1922.....	92.....	-13.2%	1936.....	11.....	+22.2%	1950.....	189.....	+9.2%	1964.....	758.....	+8.6%
1923.....	79.....	-14.1%	1937.....	13.....	+18.2%	1951.....	199.....	+5.3%	1965.....	862.....	+13.7%
1924.....	68.....	-13.9%	1938.....	26.....	+100%	1952.....	214.....	+7.5%	1966.....	959.....	+11.3%
1925.....	59.....	-13.2%	1939.....	44.....	+69.2%	1953.....	219.....	+2.3%	1967.....	1051.....	+9.6%
1926.....	70.....	+18.6%	1940.....	48.....	+9.1%	1954.....	213.....	-2.7%	1968.....	1124.....	+6.9%
1927.....	70.....	N.C.	1941.....	51.....	+6.3%	1955.....	277.....	+30.0%	1969.....	1170.....	+4.1%
1928.....	73.....	+4.3%	1942.....	55.....	+7.8%	1956.....	377.....	+36.1%	1970.....	1182.....	+1.0%
1929.....	75.....	+2.7%	1943.....	66.....	+20%	1957.....	460.....	+22.0%	1971.....	1251.....	+5.8%
1930.....	46.....	-38.7%	1944.....	66.....	N.C.	1958.....	511.....	+11.1%	1972.....	1383.....	+10.6%
1931.....	18.....	-60.9%	1945.....	109.....	+65.2%	1959.....	603.....	+18.0%	1973.....	1436.....	+4.0%
1932.....	11.....	-38.9%	1946.....	218.....	+100%	1960.....	600.....	-0.5%	1974.....	2200.....	+9.1%
1933.....	6.....	-45.5%	1947.....	224.....	+2.8%	1961.....	640.....	+6.7%	1975.....	2360.....	+7.3%
1934.....	7.....	+16.7%	1948.....	189.....	-15.6%	1962.....	687.....	+7.3%	1976.....	2737.....	+16.0%

(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

## TAPE BY CONFIGURATION FOR 10 YEARS

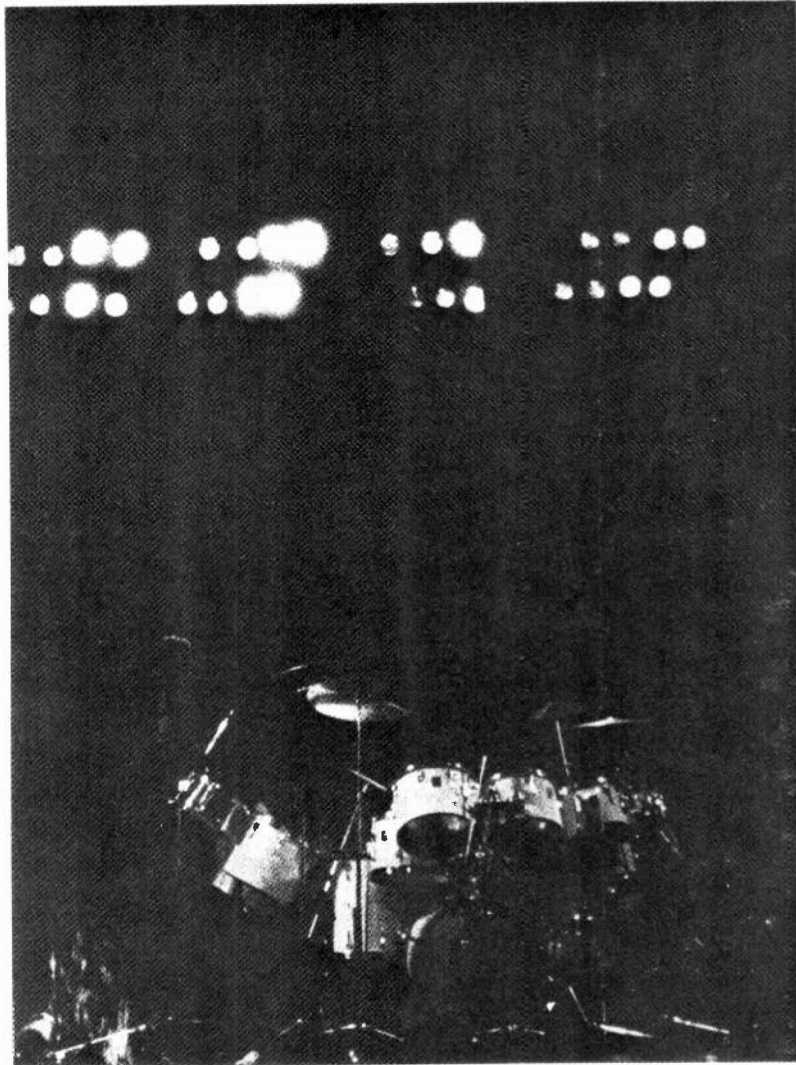
	1967	%	%	1968	%	%	1969	%	%	1970	%	%	1971	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
8-Track	\$60		49.2	\$155	158.3	66.2	\$300	93.5	72.1	\$378	26.0	79.1	\$385	1.8	78.1
Cassettes	6		4.9	17	183.3	7.3	75	341.2	18.0	77	2.7	16.1	96	24.7	19.5
Reel to Reel	20		16.4	22	10.0	9.4	20	-9.1	4.8	18	-10.0	3.8	12	-33.3	2.4
4-T & Others	36		29.5	40	10.0	17.1	21	-47.5	5.1	5	-76.2	1.0			
Quad 8T & Reel	-		-	-		-	-		-	-		-	-		-
Total Sales	\$122		100.0	\$234	91.8	100.0	\$416	14.9	100.0	\$478	14.9	100.0	\$493	9.7	100.0
	1972	%	%	1973	%	%	1974	%	%	1975	%	%	1976	%	%
	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.	\$	Change	Dist.
8-Track	\$425	10.4	78.6	\$489	15.1	84.1	\$549.2	12.3	84.5	\$583.0	6.2	84.2	\$678.0	16.3	81.8
Cassettes	102	6.3	18.9	76	25.5	13.1	87.2	14.7	13.4	98.8	13.3	14.3	145.7	47.5	17.6
Reel to Reel	8	-33.3	1.5	4	-50.0	.7	2.6	-35.0	.4	2.0	-23.1	.3			
Quad 8T & Reel	6	-	1.0	12	100.0	2.1	11.3	-5.8	1.7	8.2	-27.4	1.2	5.1	-37.8	.6
Total Sales	\$541	9.7	100.0	\$581	7.4	100.0	650.3	11.9	100.0	\$692.0	6.4	100.0	828.8	19.8	100.0

(Source RIAA)

(Reported in Millions of Dollars)



# WHAT HAPPENS WHEN THE MUSIC STOPS?



## YOUR INVESTMENT IS IN MUSIC!

Starcover is an exclusive arrangement to protect Recording, Publishing and Management companies' financial interests in their performing artists.

It compensates with a capital sum for loss of investment and earnings caused by either the accidental death of a contracted artist or permanent disablement ending his career.

On a reduced scale, it also compensates for any accident resulting in loss of limbs or disablement

which does not affect the artist's career permanently. Starcover has been specially tailored to meet the current and developing requirements of the music industry. Many of the world's leading acts are provided protection through Starcover.

Restrictions and exclusions concerning drugs, drink, travel and sporting activities normally found in a standard personal accident policy, have been deleted or amended to relate to both the social and working environment of the performing artist.

 **STARCOVER**

Provided by certain underwriters of Lloyds of London

### LOS ANGELES

G.F. Thompson  
Frank B. Hall & Co.  
3200 Wilshire Bl.  
Los Angeles, Ca. 90010  
(213) 386-8553

### NEW YORK

P.C. Hollingsworth  
Frank B. Hall & Co.  
790 Riverside Dr.  
New York, N.Y. 10032  
(212) 234-1295

### LONDON

J. S. Brewer/R.V. Patterson  
93-95 Wardour  
London, W1 England  
01-439-4081

# RADIO

## 1959-1977

AM AND FM BROADCASTING STATIONS IN OPERATION

Year	AM Stations	FM Stations
1959	3318	571
1960	3456	677
1961	3547	821
1962	3618	894
1963	3760	1050
1964	3854	1126
1965	4044	1205
1966	4065	1730
1967	4121	1904
1968	4190	2124
1969	4265	2330
1970	4292	2468
1971	4343	2624
1972	4374	2775
1973	4382	2965
1974	4395	3135
1975	4445	3299
1976	4471	3511
1977	4497	3676*

\*1148 stereo

SOURCE: Television Factbook, F.C.C.

# PLAYBACK UNITS IN USE

(In Millions of Units)

End Of Year	Auto Radios	Other	Total Radios	Phonographs
1950	18	81	99	16.8
1951	21	84	105	18.0
1952	23	87	110	19.5
1953	25	88	113	20.8
1954	27	89	116	22.4
1955	29	91	120	24.0
1956	32	93	125	25.6
1957	35	95	130	27.1
1958	37	97	134	29.9
1959	39	107	146	32.0
1960	40	116	156	34.0
1961	41	127	168	35.7
1962	43	140	183	37.0
1963	45	151	196	39.0
1964	47	161	208	42.0
1965	55	172	227	45.0
1966	64	188	252	48.0
1967	73	195	268	51.0
1968	74	216	290	53.8
1969	80	240	320	58.7
1970	85	251	336	58.7
1971	92	262	354	61.2
1972	93	276	369	64.8
1973	94	289	383	68.6
1974	100	301	402	71.6
1975	101	311	412	73.1
1976	104	321	425	75.3*

\*Estimated

SOURCES: Television Factbook, Radio Advertising Bureau, National Broadcasting Company

# U.S. PHONOGRAPH SALES

Year	Portable and Table (Includes Compact and Component Systems)		Console		Total	
	Units	Dollars	Units	Dollars	Units	Dollars
1955	2,430		197		2,627	99,000
1956	3,257		531		3,788	140,000
1957	3,402		1,256		4,658	240,000
1958	2,758		1,215		3,973	259,000
1959	2,917		1,387		4,304	339,000
1960	3,075		1,448		4,523	359,000
1961	2,538	109,000	1,451	195,000	3,989	304,000
1962	3,329	137,000	1,625	252,000	4,954	389,000
1963	3,474	143,000	1,668	278,000	5,142	421,000
1964	3,455	146,000	1,704	294,000	5,159	440,000
1965	4,363	175,000	1,767	330,000	6,130	505,000
1966	4,504	181,000	1,799	347,000	6,303	528,000
1967	5,134	173,000	1,492	307,000	6,626	480,000
1968	4,925	184,000	1,570	319,000	6,495	503,000
1969	4,958	200,000	1,362	290,000	6,320	490,000
1970 <sup>1</sup>	4,572	160,000	1,048	216,000	5,620	376,000
1971 <sup>2</sup>	4,972	216,000	1,062	209,000	6,034	425,000
1972	6,279	392,000	928	185,000	7,207	577,000
1973	5,234	314,000	901	188,000	6,135	502,000
1974	3,942	212,000	865	186,000	4,807	398,000
1975	2,641	133,000	523	132,000*	3,164	265,000*
1976	3,021	145,000	654	172,000	3,855	317,000*

\*Revised

<sup>1</sup> Prior to 1971, data reflect factory sales by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.

<sup>2</sup> 1971 and years following data reflect products produced or purchased by U.S. manufacturers plus those products imported directly by distributors or dealers for resale.



# polygram

it's reliable partners and tough competitors you have to reckon with

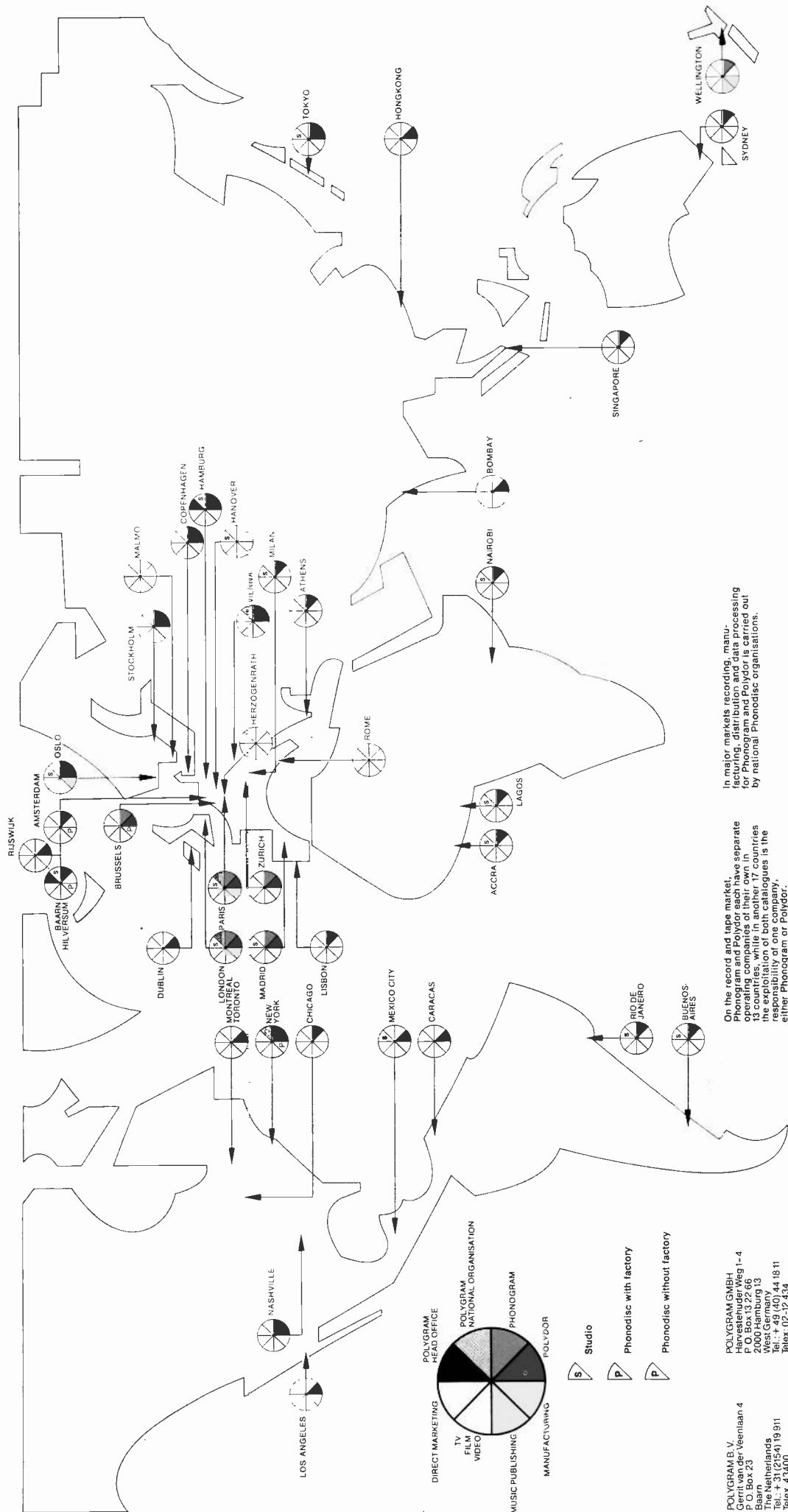
it's standards of excellence in quality of recording and promotion

it's a powerful distribution machine with highly sophisticated EDP systems

it's balancing of strategies tailored to national needs and worldwide marketing concepts

it's expert A + R management of superior catalogues with aggressive exploitation

it's investment in all of these



In major markets recording, manufacturing, distribution and data processing for Phonogram and Polydor is carried out by national Phonodisc organisations.

On the record and tape market, Polygram has 13 separate operating companies of their own in 13 countries, while in another 17 countries the exploitation of both catalogues is the responsibility of one company, either Phonogram or Polydor.

POLYGRAM B.V.  
Gerrit van der Veenlaan 4  
Postbus 23  
Baarn  
The Netherlands  
Tel.: +31 (2154) 19 911  
Telex: 43400

POLYGRAM GMBH  
Postfach 1-4  
Postfach 22 66  
2000 Hamburg 13  
West Germany  
Tel.: +49 (40) 44 18 11  
Telex: 02-12 434

# THE STIGWOOD GROUP OF COMPANIES

**WORLDWIDE IN:** RECORDS  
MANAGEMENT  
PUBLISHING  
TELEVISION  
MOTION PICTURES  
THEATRE



NEW YORK  
1775 Broadway, New York, New York 10019 • Phone: (212) 975-0700 TELEX: 12-5779

LOS ANGELES  
8335 Sunset Blvd., Los Angeles, Cal. 90069 • Phone: (213) 650-1234

LONDON  
67 Brook Street, London W1 1YE, England • Phone: 01-629-9121 Telex: 264267



# HIGHLIGHTS OF OUR PAST, PRESENT & FUTURE AND THE GIFTED PEOPLE WHO HAVE BEEN A PART OF IT...

Cream • Steptoe and Son • Jesus Christ Superstar • "Massachusetts" • John Mayall • Sparkle • John Osborne  
Till Death Us Do Part • The Bee Gees • Pippin • The Entertainer • Abigail Music • Rita Coolidge • Alan Simpson  
461 Ocean Blvd. • Myrna Massour Gershon • The Robert Stigwood Organisation • Edge Of The Universe  
Disco Duck • Odessa • Chappell Music • John, Paul, George, Ringo & Bert • Ken Russell • Sha Na Na • Beacon  
Hill • George Martin • Tom O'Horgan • Oliver Reed • Norman Wexler • Almost Anything Goes • Uri Geller  
Frankie Avalon • Norman Jewison • Curtis Mayfield • Tommy • Superstar Ventures • R.S.O. Films • "Layla"  
Thin Lizzy • Paul Nicholas • Casserole Music • Oh Calcutta • R.S.O. Publishing • Tom Eyen • Elton John • The  
Prime of Miss Jean Brodie • Tina Turner • Marvin Hamlisch • Patricia Birch • Eric Clapton • Ben Vereen • Jim  
Rado • Jules Fisher • Jodie Foster • Peter Frampton • Saturday Night Fever • Hal Prince • Coury Music  
Throat Music • "Holiday" • Jack Bruce • Freddie Perren • Glen Campbell • Stigwood Music • Rufus • "Come  
on Over" • Andy Gibb • Freddie King • Ray Galton • Tim Rice • Ashford & Simpson • Jimmy Miller • Neil  
Sedaka • West, Bruce & Laing • "Words" • Johnny Speight • Blind Faith • RSO Records • Survive! • Roger  
Daltry • John Badham • Joel Schumacher • Jack Lemmon • Ray Bolger • Two Gentlemen of Verona • Bronte  
Woodward • Ted Neeley • Jack Nicholson • Nightclub Cantata • Jerome Ragni • Ed Justin • Ellen Greene  
Yvonne Elliman • Derek & the Dominos • Chris Blackwell • Ginger Baker • Tom Dowd • Main Course • Staples  
Warner Bros. Music • Janis Joplin • "Lonely Days" • Elvis Presley • "Don't Cry for Me Argentina" • Red Cow  
Music • Nana Mouskouri • Barry Manilow • Albhy Galuten • Barbara Dickson • Bob Dylan • Arif Mardin • Blue  
Elliott Randall • Jose Feliciano • Roberta Flack • Frankie Howard • Glyn Johns • Peter Allen • Tom Jones  
"Jive Talkin" • Wheels of Fire • Marie Osmond • The Who • Ann-Margret • Paul Williams • Grease • Robin  
Wagner • Stephen Stills • Cher • Lambert & Potter • Joe Walsh • "You Should Be Dancing" • Johnny Mathis  
Al Green • Andrew Lloyd Webber • Rick Dees • Felix Pappalardi • Karl Richardson • Virgin Films • "Sunshine  
of Your Love" • Monte Rock • Joseph G. Aulisi • Evita • Buggy Malone • Killer Bees • Death Scream  
(Rodriguez) • Sgt. Pepper's Lonely Hearts Club Band • Olivia Newton-John • Ed ("Kookie") Byrnes • The  
Discretion of Dominic Ayres • "I Just Want To Be Your Everything" • A.L.S. Management • Stevie Winwood  
Delaney Bramlett • "Nights On Broadway" • Lulu • Hair • Nik Cohn • Mark Piscunov • Baby Needs Shoes  
Poco • Randall Kleiser • Matcost Ltd. • Stockard Channing • Henry Edwards • The Dirtiest Show In Town  
Alex Piscunov • The Band • "The Only Way To Go" • RSO Brasil • P. E. Baker Music • Gerald Fried • Joseph  
& The Amazing Technicolor Dreamcoat • All in the Family • Idea • Ron Dante • Hal Ray • Children of the  
World • Disraeli Gears • Englebert Humperdinck • "The Boys Are Back In Town" • Bonnie Bramlett • Lady  
Flash • Michael Shultz • Hon. Abraham Beame • Nina Simone • Elizabeth Swados • Yardbirds • Rick Gretch  
André Previn • Allan Carr • Fresh Cream • Duane Allman • Drat eaf Music • Robert Morgenthau • Showco  
Gene Clark • Here at Last . . . Bee Gees . . . Live • Georgie Fame • Odessa File • Kenny Passerelli • Dee  
Anthony • Stuart Ostrow • "Love Me" • Helen Reddy • Leon Russell • Bella Abzug • Sanford & Son • Julie  
Covington • Smokie • Keith Moon • Jim Gordon • Marcy Levy • Ringo Starr • Billy Preston • Carl Radle  
Francesco Scavullo • Joe Cocker • Dave Mason • Windmill Music • "How Can You Mend a Broken Heart"  
Goodbye Cream • Robert Johnson • Rockicks • Bill Graham • Harry Benn • Jim Capaldi • George  
Harrison • Pete Townsend • Alan Whitehead • Gloria Swanson • Michael Christopher • Bobby Whitlock • Sada  
Thompson • Rene Cardona, Jr. • "To Love Somebody" • Richie Havens • Ron Delsener • Candi Staton • John  
Lennon • St. George Music • "White Room" • Manhattan Follies • Maurice Gibb • Two Years On • Paul  
Mauriat • Alan Parker • Brothers Gibb B.V. • Abe Jacob • Alaina Reed • Randy Barcelo • Craig Russell • Evita  
Music • Norman Seeff • "Fanny (Be Tender With My Love)" • Barry Gibb • Waring Abbott • Jerry Weintraub  
Tavares • Virginia Hill • Skeeter Davis • Robin Gibb • Eric Burden & The Animals • Paul McCartney • Norman  
Weiss • Peter and the Wolf • Bill Halverson • Donald Wrye • Songs For A Tailor • P.A.L. • How's Tricks?  
David Spinozza • P. G. Wodehouse • Jacqueline Babbington • Horizonta • Mentor Williams • No Reason To Cry  
Ronnie Wood • Steve Cropper • Junior Campbell • Alan Marshall • David Puttnam • Jim Keltner

**WITH MORE TO COME...**





# WORLD MARKET REPORT



The following is an estimated country-by-country share of global sales of records and tapes at retail level.

Country	1976 Sales of Records & Tapes (Retail-U.S.\$)	Population (1976)	Per Capita Expenditure
U.S.	2,737,000,000	214,500,000	12.75
Japan	737,780,000	111,830,000	6.59
West Germany	700,000,000	62,200,000	11.25
France	583,000,000	53,000,000	11.00
U.S.S.R.	575,000,000	256,700,000	2.24
United Kingdom	430,000,000	56,000,000	7.67
Canada	295,000,000	23,200,000	12.71
Australia	160,000,000	14,000,000	11.42
Brazil	156,000,000	107,661,000	1.44
Sweden	147,000,000	8,200,000	17.92
Italy	142,627,000	56,009,000	2.54
Netherlands	126,000,000	13,800,000	9.13
Mexico	113,900,000	60,000,000	1.90
Spain	80,000,000	35,470,000	2.25
Belgium	72,732,215	9,790,000	7.43
Switzerland	60,000,000	6,480,000	9.25
Argentina	54,000,000	25,380,000	2.12
Austria	53,375,330	7,513,000	7.10
Czechoslovakia	51,142,876	15,000,000	3.40
Denmark	51,140,200	5,150,000	9.93
Norway	46,000,000	4,017,000	11.45
South Africa	41,816,335	25,471,000	1.64
Finland	35,000,000	4,733,000	7.40



*Mahalo*

**KAHUKU MANAGEMENT**

Cecilio & Kapono

Kalapana

Summer

Flyte

**BOOKING AGENCY:**

Haleiwa, Inc.

P.O. BOX 22964, HONOLULU, • HI 96822 • (808) 947-4758

**ABATTOIR RECORDS**

Kalapana

Summer

Flyte

**PUBLIC RELATIONS:**

First Class Artists

Diane Millett

P.O. BOX 48440, LOS ANGELES, CA 90048 • (213) 462-6871

*Presenting the finest Contemporary Sounds of the Pacific*

# CENTENARY REVIEW OF RECORDED MUSIC 1877-1977

- 1877**—First reproduction of sound by Edison on tinfoil cylinders and device called "phonograph." Microphone invented by Emile Berliner. France's Charles Cros writes paper describing process of recording and reproducing sound.
- 1878**—Edison Speaking Phonograph Co. and London Stereoscope Co. formed. Phonograph interest in limbo.
- 1881**—Chichester A. Bell and Charles Sumner Tainter work on phonograph improvements.
- 1885**—Bell & Tainter patent "graphophone," replacing tinfoil cylinder with wax-coated cardboard.
- 1887**—Flat phonograph disk patent application by Emile Berliner and formation of American Graphophone Co. launch recording industry.
- 1888**—Edison improves phonograph, using wax, forms Edison Phonograph Works. First celebrity recordings made in Edison's laboratory. North American Phonograph Co. formed.
- 1889**—Columbia Phonograph Co. founded to market American Graphophone products. In Germany, first commercial gramophones and records are manufactured.
- 1894**—Berliner manufactures gramophones and disks in Washington, D.C. while Pathe brothers in France manufacture phonographs and cylinders.
- 1895**—National Phonograph Co. formed by Edison, manufacturing and distributing spring-driven phonographs for homes.
- 1897**—International expansion starts with American Graphophone's London office.
- 1898**—Deutsche Grammophon Gesellschaft, oldest record manufacturing company, established in Hanover.
- 1900**—Columbia Phonograph Co. opens London office.
- 1901**—Marketing of disk recordings moves ahead with formation of Victor Talking Machine Co.
- 1902**—Columbia and Victor share patent on disk recordings, and cylinder drops from favor. Enrico Caruso records opera for the Gramophone Co.
- 1903**—First royalty system for compensation of recording artists. In Berlin, formation of International Talking Machine Co. (Odeon).
- 1904**—First double-sided records issued by Odeon. Caruso becomes exclusive Victor artist.
- 1906**—Victrola, first enclosed-horn phonograph, appears.
- 1909**—Odeon issues first large-scale orchestral recordings.
- 1912**—Cylinder abandoned, many new labels formed.
- 1917**—Victor releases first jazz record by Original Dixieland Jass Band, and the first Leopold Stokowski/Philadelphia Orchestra recording.
- 1920**—First commercial radio broadcast over WEF, N.Y.
- 1924**—Record boom slows due to radio. Electrical recording perfected by Bell Laboratories.
- 1925**—Brunswick's all-electric Panatropes bows. Columbia and Victor issue electrical recordings.
- 1929**—Victor purchased by RCA. Warner Bros. buys Brunswick Radio Corp.
- 1930**—Depression adds to record industry decline but radio turns more and more to recordings.
- 1931**—EMI forms through Gramophone Co. and Columbia Graphophone merger. First 3 $\frac{3}{4}$  long-playing record demonstrated by RCA.
- 1934**—American Decca is launched. A record-player-radio combination is marketed inexpensively by RCA Victor.
- 1936**—Popularity of jukeboxes boosts industry.
- 1939**—First experimental FM goes on air.
- 1940**—Record industry charts bow in Billboard. In Germany superior magnetic tape recorders are produced.
- 1942**—Formation of Capitol Records.
- 1942**—Nationwide recording ban by AFM, lasting until Nov. 11, 1944. High fidelity technique used by English Decca.
- 1945**—Mercury Record Corp. is born.
- 1947**—Limited use of magnetic tape recording in America and Europe. MGM Records bows.
- 1948**—Columbia issues 3 $\frac{3}{4}$  r.p.m. LP, with 23 minutes per side.
- 1949**—45 r.p.m. introduced by RCA sets off battle of speeds. Three-speed phonograph introduced.
- 1950**—78 r.p.m. sales dwindle as RCA announces intention to produce LPs.
- 1952**—RIAA founded.
- 1954**—"Sh-Boom" by Crew-Cuts heralds dawn of rock n' roll, "Rock Around The Clock" is out, but sleeps a year.
- 1955**—Columbia starts record club, while other companies cut LP prices.
- 1956**—First appearance of high quality stereophonic tape recordings. Elvis craze booms.
- 1958**—First stereo LPs.
- 1959**—LP sales surge ("Flower Drum Song," "Peter Gunn," "Kingston Trio At Large").
- 1960**—Stereo booms to offset singles dip. ("Persuasive Percussion" scores big).
- 1961**—FM stereo gets FCC okay; racks show gains.
- 1962**—Summer season one of best in history for singles. Racks register 24% gain over 1961.
- 1964**—U.S. record sales hit all-time high with Beatles invasion and great gains in LP sales.
- 1965**—U.S. excise tax on records rescinded.
- 1966**—Breakthrough of tape cartridge.
- 1967**—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.
- 1969**—Trend toward bigness on all levels of the music business with all areas involved in the merger game.
- 1970**—Compatible 4-channel 8-track cartridge system, Quad-8, introduced by RCA and Motorola.
- 1971**—CBS/Sony preview the "SQ" disk, a compatible 4-channel disk system. First international conference on video recording (VIDCA).
- 1972**—RCA, Japan Victor Co. and Panasonic debut 4-channel discrete disk system. Sound recordings afforded greater federal protection against piracy.
- 1973**—Surge of state antipiracy statutes cuts illicit tape flow. Raw material shortages create fewer releases and tendency toward greater longevity and sales for individual releases. WEA labels go discrete.
- 1974**—Continuing material shortages elevate production costs by 35% for singles and 60% for LPs. Labels initiate intensive secondary market promotion when major radio stations restrict playlists.
- 1975**—Spiraling inflation raises singles prices from \$1 to \$1.29, LPs and tapes jump \$1. Budget lines disappear from majors, replaced by \$4.98 lines of steady catalog sellers. Record/tape retail chains proliferate.
- 1976**—Disco breaks as potent promotion and sales source. Columbia Records hints of higher-priced super act releases.
- 1977**—New Revised Copyright Law passes (first since 1909) establishing higher royalty rates and a Copyright Royalty Tribunal to keep rates current. Direct-to-disk recording is revived. Oz retail chain store's visually-pleasurable concept stretches the long-held self-service image. Elvis Presley's death shocks industry.



THE  
DISTRIBUTION  
OF  
TOMORROW  
IS  
HERE  
TODAY.

ARCHIVE  
PRODUCTION

ECM  
RECORDS

deutsche  
Grammophon

ISLAND

KOLOB  
PRODUCTIONS

mercury

MGM  
RECORDS

Oyster

PHILIPS

polydor

RSO

springs  
RECORDS

veve

PHONODISC

INCORPORATED 810 SEVENTH AVE., NEW YORK, N.Y. 10019 • (212) 399-7231

A POLYGRAM  
COMPANY

# TAPE RECORDER IMPORT MARKET

U.S. IMPORTS OF MAGNETIC TAPE EQUIPMENT, 1969-1976

(ADD 000)

Year	TAPE RECORDERS/PLAYERS					
	AUDIO		VIDEO		TOTAL	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	6,253	142,743	13	5,186	6,266	147,929
1970	8,078	202,251	24	8,779	8,102	211,030
1971	8,390	212,920	29	8,138	8,419	221,058
1972	9,873	266,698	42	16,351	9,915	283,049
1973	10,470	318,691	76	23,960	10,546	342,651
1974	9,087	310,653	34	20,388	9,121	331,041
1975	7,653	272,669	40	26,532	7,693	299,201
1976	12,664	437,218	70	50,413	12,734	487,631

Note: total tape equipment figures do not include tape player only units which total:

Year	TAPE PLAYERS ONLY					
	TOTAL		VIDEO		AUDIO	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	2,505	61,117	N/A	N/A	2,505	61,117
1970	3,655	113,212	N/A	N/A	3,655	113,212
1971	5,158	145,298	N/A	N/A	5,158	145,298
1972	8,263	244,257	N/A	N/A	8,263	244,257
1973	7,181	235,522	196	11,441	7,377	246,963
1974	4,488	133,001	104	4,889	4,592	137,890
1975	3,100	78,316	122	8,399	3,222	86,715
1976	4,143	98,766	221	14,109	4,364	112,875

TOTAL: TAPE RECORDERS/PLAYERS AND TAPE PLAYERS ONLY

Year	TOTAL: TAPE RECORDERS/PLAYERS AND TAPE PLAYERS ONLY					
	AUDIO		VIDEO		TOTAL	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	8,758	203,860	13	5,186	8,771	209,046
1970	11,733	315,463	24	8,779	11,757	324,242
1971	13,548	358,218	29	8,138	13,577	366,356
1972	18,136	510,955	42	16,351	18,178	527,306
1973	17,651	554,213	272	35,401	17,923	589,614
1974	13,575	443,654	138	25,277	13,713	468,931
1975	10,753	350,985	162	34,931	10,915	385,916
1976	16,807	535,984	291	64,522	11,098	600,506

Year	AUTOMOTIVE TAPE PLAYERS				TOTAL TAPE EQUIPMENT	
	Units		Dollars		Dollars	
	Units	Dollars	Units	Dollars	Units	Dollars
1969	2,527	58,090	1969	11,298	267,136	
1970	2,779	60,351	1970	14,536	384,593	
1971	2,739	51,136	1971	16,316	417,492	
1972	3,641	69,615	1972	21,819	596,921	
1973	4,687	102,327	1973	22,610	691,941	
1974	4,983	146,655	1974	18,696	615,586	
1975	4,903	150,168	1975	15,818	536,084	
1976	9,136	286,472	1976	26,234	886,978	

SOURCE: U.S. DEPARTMENT OF COMMERCE

# EXPORT MARKET

CONSUMER ELECTRONIC FOREIGN TRADE  
TOTAL U.S. EXPORTS OF SELECTED CONSUMER ELECTRONIC PRODUCTS, 1964-1976  
(ADD 000)

Year	CONSUMER ELECTRONIC FOREIGN TRADE							
	Automobile Radios		Phonographs		Audio Tape Players/Recorders <sup>1</sup>		Video Tape Players/Recorders	
	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1964	61	1,598	40	3,005				
1965	109	3,393	46	4,151				
1966	124	3,570	52	4,926				
1967	183	5,117	51	5,358	202	17,297		12,193
1968	258	6,637	59	6,006	320	31,586		13,806
1969	441	10,520	73	6,768	267	41,904	2	19,923
1970	432	9,399	55	4,926	98	22,679	3	16,651
1971	495	13,090	75	6,327	86	16,919	1	18,447
1972	566	15,644	112	7,966	92	16,343	2	27,083
1973	447	16,138	134	10,803	152	22,599	13	32,203
1974	333	14,742	196	17,353	209	31,711	3	49,510
1975	303	16,498	221	19,251	182	34,496	3	44,735
1976	472	24,648	333	28,863	171	33,163	15	51,513

Source: U.S. Department of Commerce.

<sup>1</sup>Excludes office type.

\*Dollar value shown is defined generally as the value at the U.S. port of export, based on selling price including inland freight insurance, and other charges to the U.S. port of export.

CONSUMER ELECTRONIC FOREIGN TRADE  
TOTAL U.S. IMPORTS OF  
SELECTED CONSUMER ELECTRONIC PRODUCTS, 1964-1976  
(ADD 000)

Year	CONSUMER ELECTRONIC FOREIGN TRADE							
	Automobile Radios		Phonographs		Audio Tape Recorders		Audio/Video Home Tape Players	
	Units	Dollars*	Units	Dollars*	Units	Dollars*	Units	Dollars*
1964			135	9,093				
1965			275	11,875				
1966	178	2,564	1,523	25,014				
1967	621	8,584	1,964	33,988				
1968	1,814	29,650	2,129	37,456	4,914	110,262	1,254	26,863
1969	1,791	30,592	2,063	44,400	6,254	142,744	2,505	61,117
1970	2,232	38,535	2,040	52,456	8,076	202,251	3,655	113,213
1971	3,150	51,263	1,926	61,951	8,390	212,920	5,158	145,297
1972	2,924	53,358	2,451	92,997	9,873	266,698	8,263	244,257
1973	4,459	91,271	2,423	95,690	10,470	318,691	7,377	246,963
1974	4,848	110,994	1,934	92,657	9,087	310,653	4,592	137,890
1975	3,996	102,786	1,299	57,750	7,653	272,669	3,222	86,715
1976	5,970	148,643	2,455	103,726	12,664	437,218	4,364	112,875

Source: U.S. Department of Commerce.

\*Dollar value is defined generally as the market value in the foreign country (FOB) and excludes U.S. import duties, freight charges from the foreign country to the U.S. and insurance.

# THE WORLD IS OUR BEAT



**ANCHOR RECORDS LTD.**  
Great Britain

**ARIOLA EURODISC BENELUX**  
Belgium, Netherlands, Luxembourg

**ARIOLA EURODISC GmbH**  
West Germany

**ARIOLA SCHALLPLATTEN GmbH**  
Austria

**ARNE BENDIKSEN A/S**  
Norway

**BAAL RECORDS PTE. LTD.**  
Singapore, Hong Kong, Malaysia,  
Indonesia, Taiwan, Korea, Thailand

**CBS RECORDS LTD.**  
Israel

**CBS RECORDS, GREECE S.A.**  
Greece

**CBS-SUGAR SpA**  
Italy

**DISCOLANDIA DUERI & CIA. LTDA.**  
Bolivia

**DISCOPHONE OY AB**  
Finland

**DISCOS BANGLAD, LTDA.**  
Chile

**DISCOS DE CENTROAMERICA S.A.**  
Central America

**DISCOS FERMATA LTDA.**  
Brazil

**DISCOS MUSART S.A.**  
Mexico

**DISQUES CARRERE**  
France

**EL DISCO DE MODA C.A.**  
Venezuela, Columbia

**EL VIRREY INDUSTRIAS  
MUSICALES S.A.**  
Peru

**ELECTRA GRAMMOPON AB**  
Sweden

**GRAVACOES ELECTRICAS S.A.**  
Brazil

**GRT RECORDS OF CANADA LTD.**  
Canada

**INDUSTRIA FONOGRAFICA  
ECUATORIANA S.A.**  
Ecuador

**JUGOTON RECORDS**  
Yugoslavia

**MOVIEPLAY, S.A.**  
Spain, Portugal

**MUSIKVERTRIEB AG**  
Switzerland

**NIPPON COLUMBIA CO. LTD.**  
Japan, Okinawa

**PALACIO DE LA MUSICA RICARDO &  
RUDOLFO GIOSCIA S.A.**  
Uruguay

**RCA LIMITED**  
Australia, New Zealand

**RECORD SPECIALISTS LTD.**  
West Indies

**SICAMERICANA S.A.**  
Argentina

**STARBOX Aps**  
Denmark

**VICOR MUSIC CORP.**  
Philippines

 **Records International**



# RECORD COMPANIES

## Of The United States

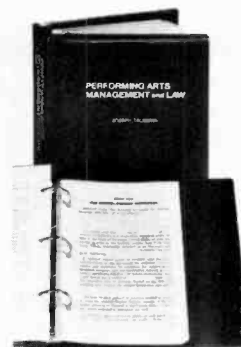
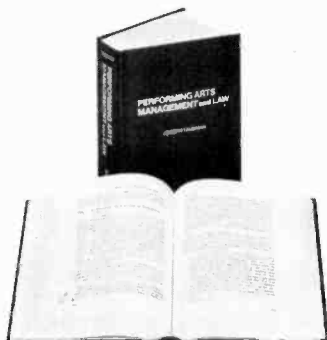
**A**

A ♯, see Cargo.  
A Record Co., 1608 Argyle, Hollywood, Calif. 90028. Tel. (213) 469-3322. Owner: George Jay.  
A A Recs., 250 W. 57 St., New York, N.Y. 10019. Tel. (212) 765-3350. Pres.: Jerold M. Massler; Exec. VP: Robert L. Goemann; VP A&R: Bonita Claudian. Label: (Owned) Wonderland. (SEE ADVERTISEMENT)  
A A T, see American Album & Tape.  
A B C Recs. Inc., 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel. (213) 651-5530. Pres. Steve Diener; VP Otis Smith; VP A&R: Mark Meyerson; VP Special Projects A&R: Roy Hale; VP Opns.: Herb Belkin; VP Creative & Mktg. Servs.: Barry Grief; VP Bus. Affairs: Richard Green; VP Promo.: Charlie Minor; Classical A&R Dir. Kathryn King, Artist Development Dir. Corb Donohue. Adv. Dir.: Herb Wood; Nat'l Pub. Dir. Shelly Selover; Int'l: Phil Alexander. ABC Rec. Dist. Inc.—Pres. Skip Byrd, VP Sales. Bill Shaler, VP Special Markets: B.J. McElwee. ABC Rec. Int'l—Pres.: Sheldon Heller.  
Branches: New York, N.Y., 1414 Ave. of the Americas. Zip. 10019. Tel. (212) 593-9350—Nashville, Tenn., 2409 21 Ave. S. Zip 37212. Tel. (615) 385-0840. Pres. ABC/Dot. Jim Fogelson.  
Distribution branches: Burbank (Los Angeles Metropolitan Area), San Francisco, Calif., Atlanta, Ga., Skokie (Chicago Metropolitan Area), Ill.; Woburn (Boston Metropolitan Area), Mass. Collingswood (Camden Area), N.J.; Woodside (New York Metropolitan Area), N.Y.; Cleveland, Ohio, Dallas, Tex. (See Record & Tape Wholesalers section for complete information on distribution branches)  
Labels: (Owned) ABC, ABC/Audio-Treasury, ABC/Backbeat, ABC/Blue Thumb, ABC/Command, ABC/Dot, ABC/Duke, ABC/Dunhill, ABC/Hot Buttered Soul, ABC/Impulse, ABC/Paramount, ABC/Peacock, ABC/Songbird, ABC/Westminster, ABC/Westminster Grand Award; (distributed) Anchor, Hickory, Passport, Shelter, Sire  
Int'l reps.: Argentina (Sicamericana), Australia (RCA), Austria (Ariola), Belgium (Ariola-Eurodisc), Bolivia (Discolandia Duern), Brazil (Fermata, Gravacoes Eletricas), Canada (GRT), Chile (Banglad), China (Baal), Colombia (Discocom), Denmark (Starbox), Dominican Republic (Discos de Centroamerica), Ecuador (IFESA), Finland (Discophon), France (Carrere), Germany (Ariola-Eurodisc), Greece (CBS), Guatemala (Discos de Centroamerica), Hong Kong (Baal), Indonesia (Baal), Israel (CBS), Italy (CBS-Sugar), Japan (Nippon Columbia), Korea (Baal), Luxembourg (Ariola-Eurodisc), Malaysia (Baal), Mexico (Musart), Netherlands (Ariola-Eurodisc), New Zealand (RCA), Norway (Arne Bendiksen), Peru (El Virrey), Philippines (Vicor), Portugal (Movieplay), Singapore (Baal), Spain (Movieplay), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (Baal), UK (Anchor), Uruguay (Palacio de la Musica), Venezuela (Disco de Moda), West Indies (Record Specialists in Jamaica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)  
A B C/Audio-Treasury, see ABC.  
A B C/Backbeat, see ABC.  
A B C/Blue Thumb, see ABC.  
A B C/Command, see ABC.  
A B C/Dot, see ABC.  
A B C/Duke, see ABC.  
A B C/Dunhill, see ABC.  
A B C/Hot Buttered Soul, see ABC.  
A B C/Impulse, see ABC.  
A B C/Paramount, see ABC.  
A B C/Peacock, see ABC.  
A B C/Songbird, see ABC.  
A B C/Westminster, see ABC.  
A B C/Westminster Grand Award, see ABC.  
A B (Street Level), see Sunrise.  
A D & A Recs., PO Box 1412, Hollywood, Calif. 90028. Tel. (213) 462-3745. Pres.: Ardie Bryant; VP: Anne Bryant.  
A I M, see J. Albert.  
A J, see Laff.  
A & M Recs. Inc., 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel. (213) 469-2411. Cable, ALPERMOSS. Chm.—Jerry Moss; Co-Chm.: Herb Alpert; Pres.: Gil Friesen, Sr. VP & Mktg. & Dist'g Dir. Bob Fead; VP A&R: Kip Cohen; VP Promo.: Harold Childs; VP Int'l Dave Hubert; VP Accounting, Jolene Burton; Adv. & Mds. Dir.: Bob Reitman; Tape Sales Dir.: Bob Elliott.  
Branches: Boston, Mass., 545 Boylston St. Zip: 02116. Tel. (617) 247-3570. Sales Mgr.: Billy Gilbert—New York, N.Y., 595 Madison Ave. Zip: 10022. Tel. (212) 826-0477. Dir. Jimmy Zissov; East Coast Creative Servs. Dir. Martin Kirkup, A&R Dir., John Anthony.  
Int'l branches: Canada, England, France.  
Labels: (Owned) A&M, Horizon.  
Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (Ariola-Eurodisc Benelux), Bolivia (EMI), Brazil (EMI), Central America (Didea in Guatemala), Chile (EMI), Colombia (Incolve), Denmark (CBS), Ecuador (Palacio de la Musica), Finland (CBS), France (CBS), Germany (CBS), Greece (CBS), Hong Kong (EMI), India (EMI), Israel (CBS), Italy (Ricordi), Japan (King), Kenya (Phonogram), Korea (EMI), Mexico (EMI), Netherlands (CBS), New Zealand (Festival), Nigeria (Phonogram), Norway (CBS), Paraguay (EMI in Argentina), Peru (EMI), Philippines (Dyna Prods.), Portugal (EMI), Singapore (EMI), South Africa (RPM), Spain (CBS), Sweden (CBS), Switzerland (CBS), Taiwan (EMI), Uruguay (EMI in Argentina), Venezuela (Palacio de la Musica),

West Indies (West Indies Recs.), Yugoslavia (Radio Television Belgrade).  
A M C (Brazil), see Brasilia.  
A M F M, see St. Clair.  
A M G, see American Mutual.  
A M P, see Ray Lawrence.  
A P I, see Atteimar Prod'ns.  
A R V Int'l, see Falcon.  
A/S, see Alshire.  
A S A I, see ASI Recs. in Va.  
A S I Recs., 711 W Broadway, Minneapolis, Minn. 55411. Tel. (612) 521-7631. Pres. Daniel R. Holmes; VP Wes Hayne; Nat'l Pop. Promo. Lynda Emon. Labels: (Owned) ASI, (distributed) Flashlight, Symposium.  
A S I Recs. Inc., PO Box 395, Hwy 460, Oakwood, Va. 24531. Tel. (703) 498-3337. Pres. Roy John Fuller; VP: Joe Deaton; Exec. Dir. Perry Adam Fuller, A&R Dir. & Disco Contact Ken Jordan. Labels: (Owned) ASAI, ASI, ASII, Modoc.  
A S I, Tenn., see Worldwide Sound.  
A S I I, see ASI Recs. in Va.  
A T R, see Air Trans.  
A T V Music Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 462-6933. Pres. & Gen. Mgr. Samuel S. Trust, Ass't to Pres. Happy Goday; Prof. Mgrs. Steve Love, Steve Stone; Nat'l Promo. Dir. Del Roy; Country Div. Mgr. Cliffee Stone.  
Branches: New York, N.Y., 1370 Ave. of the Americas. Zip. 10019. Tel. (212) 245-0380 Gen. Mgr., Irving Chezar, Prof. Mgr. Jerry Simon—Nashville, Tenn., 45 Music Square W, Zip 37203. Tel. (615) 244-3810. Gen. Mgr. Charlie Williams; Prof. Mgr. Jonathan Stone.  
A V C Int'l, see Alvera.  
A V Con, see Audio-Video Concepts.  
A V I, see American Variety.  
Aaron Recs., PO Box 4796, Nashville, Tenn. 37216. Pres.: Duane T. DeSanto.  
Abattoir Recs. (Kahuku Prod'ns), 1680 N. Vine St., Suite 900, Hollywood, Calif. 90028. Tel. (213) 462-6871. Pres. E.H. Guy; Sales: Nick Smerigan, Oscar Chavez. Branch: Honolulu, Hawaii, PO Box 22964. Zip 96822. Tel. (808) 947-4758.  
Regional sales office: Federal Way, Wash., 27914 Pacific Hwy. S. Zip 98003. Tel. (206) 941-0800. Sales Mgr. Bob Hanft.  
Abbey, see Worldwide Music Servs.  
Abe, see Shannon.  
Abet, see Nashboro.  
Abkco Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel. (212) 399-0300. Pres.: Allen Klein, VP Joel Silver. Int'l rep.: UK (Decca).  
Above All, see Rainbow Room.  
Accent Recs., 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel. (213) 469-1621. Owner: Scott B. Seely. A&R: Buddy Merrill, Art Kempel; PR Dir.: Laurel Barnett. Labels: (Owned) Accent (distributed by GNP Crescendo), New Sound, (distributed) In Sound.  
Int'l reps.: Australia (Festival), Canada (CTI, MCA), France (Vogue), Germany (DG), Italy (CGD).  
Accion, see Safari.  
Acoustic Recs. of America, 2700 Benedict Canyon Dr., Beverly Hills, Calif. 90210. Tel. (213) 550-8273. Pres.: Rezi Kashi, VP Henri Sera.  
AcoustoGraphic Recs., 1 Simpson's Ln., Edgartown, Mass. 02539. Tel. (617) 627-4639. Owner Benjamin L. Hall.  
Acropole Corp. of America, 49 W. 72 St., Suite 7A, New York, N.Y. 10023. Tel. (212) 628-6315. Pres. Bruno George Ronly.  
Labels: (Owned) Bruno, Colosseum.  
Action Recs., PO Box 9470, Fort Worth, Tex. 76107. Tel. (817) 923-1111. Owner Marvin Moore; Prod'rs Lew Gill, Bob Davis.  
Adam Prod'ns Inc., 2501 S. Ocean Dr., Hollywood, Fla. 33022. Tel. (305) 925-1799. Pres.: Robert S. Taran; VP Evelyn Geldon.  
Adela, see Creative Funk.  
Adelphi Recs. Inc., Box 288, Silver Spring, Md. 20907. Tel. (202) 723-6958. Pres. Gene Rosenthal; VP's Gayle Moore, Jack Heyrman.  
Int'l reps.: Australia (Folkways), Canada (Almada, Rebel), Denmark (CSA), France (Dave-Music), Japan (Shinsei), Netherlands (Dutch Blues & Boogie), Sweden (Scandinavian Blues), UK (Swift).  
Ades (France), see Playette.  
Advance, see Songs by Sommers.  
Advent Prod'ns, PO Box 635, La Habra, Calif. 90631. Tel. (213) 449-2992. Dir.: Frank Scott; Pub. Dir. Rose Scott. Labels: (Owned) Advent, Bullfrog, (distributed) Muskadine.  
Int'l reps.: Australia (Folkways), Canada (Musmart), Finland (Matti Laipio), Netherlands (Munich), Sweden (Amigo), UK (Swift).  
Aesthetic Artist Recs., PO Box 144, Mid City Sta., Dayton, Ohio 45402. Tel. (513) 252-9426. Owner Paul Wayne Beach.  
Afro Request, see Request.  
Agon, see Dragon.  
Agula, see Calmex.  
Aiko, see Fran Williamson.  
Aileron, see QCA in Calif.  
Airborne, see Discount.  
Air Trans. Recs. Inc., PO Box 28835, Memphis, Tenn. 38128. Tel. (901) 386-7360. Pres.: Jim Walker; VP Sue Walker. Label: (Owned) ATR

Ak Ba, see Black Fire.  
Ala, see Laff.  
Aladdin Rec. Co., 835 N. Federal Hwy., Fort Lauderdale, Fla. 33304. Tel. (305) 763-9196. Pres. Alan Franklin; VP: Paul Hughes; A&R: Frank Lovechietti; Sales & Mktg.: C. Franklin; Pub.: Alan Hunt; Promo.: Pam Bennett. Labels: (Owned) Aladdin, Cassbah.  
Alarm, see Sound City.  
J Albert & Son Pty. Ltd., 4 E. 52 St., New York, N.Y. 10022. Tel. (212) 755-0812.  
Home office: Australia.  
Labels: (Owned) AIM, Albert Prod'ns.  
Albert Prod'ns, see J. Albert  
Albradella, see Gwen.  
Alear, see Sounds of Winchester.  
Alegre, see Fania.  
Alhambra Recs. Inc., 611 Fernandez Juncos Ave., Offices 2, 3 & 4, Parada 10, Miramar, Santurce, P.R. 00907. Tel. (809) 724-7654/0465. Cable ALRECORDS, SAN JUAN. Mgr.: Ricardo Fabregues.  
Home office: Spain, Columbia SA.  
Labels: (Owned) Alhambra, Alreords  
Aljean Recs., RD 4, Myerstown, Pa. 17067. Tel. (717) 866-5067. Owner & Pres. Jean Shade Sales & Mktg. & Country Mgr. Al Shade.  
Aljo, see Page.  
Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel. (502) 267-9658. Pres.: Ray Allen.  
Alligator Recs., Box 11741, Chicago, Ill. 60611. Tel. (312) 973-7736. Pres. Bruce Iglauer, Mktg. Dir.: Richard McLeese.  
Int'l reps.: Europe & UK (Sonet in Sweden), Japan (Tno), Sweden (Smokestack, Sonet).  
All Platinum Rec. Co. Inc., 96 West St., Englewood, N.J. 07631. Tel. (201) 569-5170. Pres. Joseph Robinson, VP & Gen. Mgr. Barbara Baker, VP Mktg. & Mds. Ted Wolff, VP Nat'l Promo., Carol Cruickshank, A&R Dir. Al Goodman, Sylvia Robinson, Nat'l Promo. Co-ord. Dir.: Connie Johnson; Music Dir.: Sammy Lowe. Labels: (Owned) All Platinum, Cadet, Checker, Chess, MX, Stang, Turbo, Vibration; (distributed) Ratcity.  
Allstar, see National Music.  
Almanac, N.Y., see American Themes.  
Almanac Rec. Co., PO Box 13661, Houston, Tex. 77019. Dir. Mack McCormick; Prod'r J.D. Horn  
Alrecords, see Alhambra.  
Alshire Int'l, PO Box 7107, Zip 91510; 1015 Isabel St., Burbank, Calif. 91502. Tel. (213) 849-4671. Cable: BUDSOUND. Pres. & Int'l Al Sherman, Gen. Mgr. Dick Ceja.  
Labels: (Owned) A/S, Alshire, Aria Senza Voce, Audio Spectrum, Oscar, Peter Rabbit, Somerset, Stereo Fidelity, (distributed) Azteca, Grit.  
Int'l reps.: Argentina (Parnaso), Australia (Astor), Brazil (Fermata), Canada (Mark-Ln), Germany (Metronome), Greece (CBS), Israel (Hatakiti), Italy (Ricordi), Japan (Nippon Columbia), Mexico (Discos de Oro), New Zealand (New World), Philippines (Vicor), Singapore (Alshire), Spain (Movieplay), Sweden (Record Trading), UK (Pye), Venezuela (Suramericana).  
Alston, see TK.  
Altone, see American Tape.  
Altsax, see Black Fire.  
Alva Recs., 3929 Kentucky Dr., Los Angeles, Calif. 90068. Tel. (213) 980-7501. Owner & Pres. Eddie Gurren; R&B Dir. Barnett Williams; Promo. Co-ord. Giolanna Monroe.  
Alvera Rec. Co., PO Box 9304, Tulsa 74107, PO Box 129, Prue, Okla. 74060. Tel. (918) 242-3303. Pres.: Al Clauser, VP Vegg Clauser, Pop A&R Pauline Walker, Country A&R Henry Clauser; Sales Vera Longan; Pub & Adv. Vona Phillips. Labels: (Owned) AVC Int'l, Alvera, Arrow, Church-Bell, Target.  
Alvorada, see Penco.  
Amadeo, see Apon.  
Amberlee, see Doric.  
Amerama Inc., 250 W. 57 St., New York, N.Y. 10019. Tel. (212) 581-9676. Bd. Chm. George Osserman; Pres. Barry M. Winchell; VP & Gen. Mgr. Maury Benkoll, Pub. & Press Co-ord.: Ellen Diskin; Admin. Dir. Gordon Baker, Nat'l Promo. Dir.: Jeff McClusky.  
American Album & Tape Inc., 850 Seventh Ave., New York, N.Y. 10019. Tel. (212) 247-3188. Pres. David King, VP Henry Rosenberg; Gen. Mgr. George Curtis, Controller George Levy, Pub & Adv. Hope King. Labels: (Owned) AAT, American Album & Tape, American Entertainment, American Nostalgia, Hall of Fame Jazz.  
American Audioport, 1407 N. Providence Rd., Columbia, Mo. 65201. Tel. (314) 443-1636.  
Label: (Distributed) Denon.  
American Cowboy Songs Inc., The Homeplace, Mount Juliet, Tenn. 37122. Tel. (615) 444-8431. Pres. Alfred H. LeDoux; Sec'y-Treas. Bonnie J. LeDoux. Labels: (Owned) American Cowboy Songs, Lucky Man Music.  
American Entertainment, see American Album & Tape.  
American Gold, see Bellare.  
American Heritage Music Corp., 1208 Everett St., Caldwell, Idaho 83605. Tel. (208) 459-7382. Pres. Loyd Wanzler.  
Int'l reps.: Japan (BOM, Towa Kikaku).  
American Jazz, see Happy Jazz.  
American Mutual Rec. g. Complex Inc., Time & Life Bldg., Suite 2103, 303 E. Ohio, Chicago, Ill. 60611. Tel. (312) 467-5340. Pres.: Bill Stith; VP Sales & Mktg. Patrick Keever; VP Promo. Nancy Reyling

# FOR THE UNIQUE PROFESSIONAL



## PERFORMING ARTS MANAGEMENT AND LAW

By Dr. Joseph Taubman (N.Y. Bar)

READY IN THE FALL  
FORMS FOR SOUND RECORDINGS & SOUND  
Forms Book V

FORMS FOR MUSIC PUBLISHING  
Forms Book VI

PUBLISHED

Your copy of the supplement covering  
THE REVISION OF THE COPYRIGHT ACT  
in the  
1977 SUPPLEMENT TO THE TEXTS

The Texts, plus 1974-1977 Supplements  
cover:  
The Arts Market Place; Copyright; Contracts;  
Authorship; Ownership; Contractual Rights; Per-  
formance; Torts, Infringements, Piracy, etc.

FORMS FOR THE DANCE FIELD  
AND FOR THEATRE Forms Book III Over 580 pp.  
FORMS FOR CONCERTS, AGENTS &  
MANAGERS, BOOK PUBLISHING Forms Book IV  
Over 600 pp.

THE 8 VOLUME SET with SUPPLEMENTS  
thru 1977 — \$345.00

FORMS VOLUMES (6 + Supplements) \$270.00  
Sold Separately

TEXTS VOLUMES (2 + Supplements) \$85.00  
Sold Separately

"A definitive guide through performing arts  
management and law." ★ *Theatre Crafts*

And complete your library with:

RECORD AND MUSIC PUBLISHING FORMS  
OF AGREEMENT IN CURRENT USE  
859 pages of Forms. Looseleaf. \$42.50

## PROFESSIONAL SPORTS & THE LAW

By Lionel S. Sobel, USC Law School  
Foreword by Howard Cosell

For Sports Fans & Sports Lawyers:

"there are few handier places to start than with  
this entry by Lionel Sobel." *Trial Magazine*

Covers Baseball, Football, Basketball, Tennis,  
Boxing Swimming. Leagues, franchises, court  
rulings, taxes, broadcasting, and telecasting, and  
much more.

Just published

\$45.00



Law-Arts Publishers, Inc.  
453 Greenwich Street  
New York, N.Y. 10013

Date or order # \_\_\_\_\_

Send me the 8 Vol. Set, PERFORMING ARTS  
MGT. @ \$345.00\* (Tent. price)

(I understand that Forms Bks. 5 & 6 will be sent  
as ready)

Send me the FORMS Only @ \$270.00\*  
(Supplements included)

Send me the TEXTS Only @ \$85.00\*  
(Supplements included)

Send me RECORD & MUSIC PUBLISHING FORMS  
@ \$42.50\*

Send me PROFESSIONAL SPORTS AND THE LAW  
@ \$45.00

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

\*Plus applicable sales tax and postage.

Branches: Cincinnati, Ohio, Carew Tower, Lower Arcade. Zip: 45202. Tel (513) 621-6233. Pres.: Bill Stith; VP Prod'n: Carl Edmondson; Gen. Mgr.: Bill Trau- ring—Arlington, Tex., Arlington Downs Tower, Suite 214, 2225 E. Randall Mill Rd., Zip 76011. Tel: (817) 469-7914. Exec. VP: David Walker; Gen. Mgr.: Dwight Conner.

Labels: (Owned) AMG, American Mutual, Pilot Master. American Nostalgia, see American Album & Tape. American Playboy, see Music Ents.

American Tape Corp., 1116 Edgewater Ave., Ridgfield, N.J. 07657. Tel: (201) 943-7860; NYC (212) 765-1820. VP Sales: Julian Falk; VP Opns.: Baron A. Lee. Labels: (Owned) Altone, Remington.

American Theme, see American Themes. American Themes & Tapes Inc., 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 247-3690. Cable: BENAN-TIMUS.

Labels: (Owned) Almanac, American Theme, Fairyland, Jazz Kings, Urania.

American Variety Int'l Inc., 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Pres. & Treas.: Raymond Harris; VP & Sec'y: Ed Cobb; Gen. Mgr. & Nat'l Sales Dir.: John Jossey; Prod'n Dir.: Tony Petralia; Promo. Mgr.: Clarence Lawton; East Coast Rep.: Vito Samela.

Label: (Owned) AVI.

American Voices Rec. Co. Inc., 216 Applewood Ln., Virginia Beach, Va. 23452. Tel: (804) 340-4582. Pres.: Heath Webb; VP: Connie Webb, Adv. Mgr.: David Utt; Country Mgr.: Jean Webb.

Amherst Recs., 355 Harlem Rd., Buffalo, N.Y. 14224. Tel: (716) 826-9560; WATS (800) 828-7041. Pres.: Leonard Silver, VP: David Colson; Nat'l Mktg. Dir.: Barry Lyons; Prod. Mgr.: Doug Dombrowski, Promo.: Ron Resnick.

Branch: Los Angeles, Calif., 9229 W. Sunset Blvd. Zip 90069 Tel (213) 273-1715 Contact: Ron Kramer.

Labels: (Owned) Amherst, Gold Plate, (distributed) DJM, Soul Int'l.

Anahuac (Discos), 6331 Santa Monica Blvd., Hollywood, Calif. 90019. Tel: (213) 462-0088. Pres.: Jaime de Aguinaga; VP: Pete Korelich.

Int'l rep.: Mexico (Cisne).

Anchor, see ABC.

Lee Anderson Entns., PO Box 4141, North Hollywood, Calif. 91607. Tel: (213) 782-6915. Owner & Pres.: Lee Anderson; VP's: Betty & Bruce Dale Anderson.

Labels: (Owned) Belltone, Country Capers, Greenbush, Sports.

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave., Newark, N.J. 07102. Tel: (201) 642-5991.

Angel, see Capitol.

Annuut Coeptis Music Recs. Tapes Ltd., 2933 River Rd., Croydon, Pa. 19020. Tel: (215) 785-1541. Pres.: Eric Steinmetz; Exec. VP: Michael Adler; VP Mktg.: John Gervasoni; Pub. Dir.: Rodney Mortillara; Nat'l Promo.: Robin Lyons.

Anpre Recs., 802 E. Ocean Ave., Lompoc, Calif. 93436 Tel (805) 736-2418. Owner & Mgr.: C. Allen Shockey. Ansap Recs., PO Box 10612, Zip 35202: 1150 N. Center St., Birmingham, Ala. 35204. Tel: (205) 252-8271. Pres.: Ann Scott; VP: Lee Burks, Pop A&R Dir.: Don Skipper; Sales & Mktg. Dir.: Bill Gowdy; Country Dir.: Rick Robbins.

Ansonia Recs. Inc., 802 Columbus Ave., New York, N.Y. 10025. Pres.: Mercedes Glass. Exec. VP: Herman Glass.

Danny Antell Prod'ns, 521 W. Bradley, El Cajon, Calif. 92020. Tel: (714) 447-7180. Pres.: Danny Antell.

Labels: (Owned) Antell Int'l, MEA.

Antell Int'l, see Danny Antell.

Chuck Anthony Music Inc., 425 Broad Hollow Rd., Suite 411, Melville, N.Y. 11746. Tel: (516) 694-6944. Owner: Chuck Anthony.

Label: (Owned) CVR.

Antilles, see Island.

Antique, see Antique-Catfish.

Antique-Catfish Recs., Box 192, Pittsburg, Kan. 66762 Tel (316) 231-6443/1620. Pres.: Gene Strasser, VP: John Poznich, Sales & Mktg.: Jim Iori; Pub.: G. Stenson, Adv. M.: Strasser, Disco: Tony Teebo.

Labels: (Owned) Antique (distributed by IRDA), Catfish.

Apon Rec. Co. Inc., PO Box 30B2, Steinway Sta., 44-16 Broadway, Long Island City, N.Y. 11103. Tel: (212) 721-5599. Pres.: Andrew M. Poncic, Prod'r: Nick Kuzmick, Mktg. Mgr.: Don N. Zemann, PR Mgr.: Dorian Michaels.

Labels: (Owned) Amadeo, Apon, Discaporn, Harmonia Mundi.

Appalseed, see June Appal.

Applegate, see Fraternity.

April Twenty-Two Prod'ns, 9000 Sunset Blvd., Suite 1119, Los Angeles, Calif. 90069. Tel: (213) 274-7877. Pres.: Peter Forsythe; Exec. Admin'r: Alan Alani.

Aquarian, see R.J.L.

Aquaric, see Sutton-Miller.

Aquila Rec. Corp., 6730 Taft St., Hollywood, Fla. 33024 Tel: (305) 962-4355. 624-9014. Exec. Dir. & Adv.: J. Gilday; Pres.: Disco Contact & Pub.: M. K. Pancoast; VP A&R: Rufus Smith; Ass't A&R: Don C. Davis, Promo. Dir.: Dan Raymond, (Distributed by Nationwide Sound).

Branch: North Miami Beach, Fla., PO Box 600516 Zip: 33160; 9367 NE 168 St. Zip: 33161 Tel: (305) 940-1107.

Labels: (Owned) Aquila, Gil's Funny Recs.

Int'l reps.: Canada (Laurel), UK (Today).

Araco, see Rob-Lee.

Arc, see Spina.

Arcade Music Co., 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 426-5682. Pres.: Rex Zario.

Arcano, see Salsoul.

Archive, see Polydor.

Archive of Folk & Jazz Music, see Everest.

Archive of Piano Music, see Everest.

Arctic, Pa., see Jamie/Guyden.

Arctic, Tenn., see Record Prod'ns.

Argo, see London.

Argus Rec. Prod'ns (div. of Record Room), PO Box 5B, Glendora, N.J. 08029. Tel: (609) 939-0034. Gen. Mgr.: Lem Harris; A&R Dir.: Eddie Jay Harris; Promo.: Patricia Cox.

Labels: (Owned) Argus, Merry Elf, Never Ending Music, Record Room; (distributed) Black & Blue, Now.

Argyle, see Spina.

Arhoolie Recs. Inc., 10341 San Pablo Ave., El Cerrito, Calif. 94530. Tel: (415) 525-1494, 841-8624. Pres.: Chris Strachwitz.

Aria Senza Voce, see Alshire.

Ariola America Inc., 8671 Whilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-6530. Pres.: Jay Lasker. Exec. VP: Howard Stark, (Distributed by Capitol).

Int'l reps.: Australia (RCA), Austria (Ariola), Benelux (Ariola in Netherlands), Canada (RCA), Caribbean (Dynamic Sound in Jamaica), France (Arabella), Germany (Ariola), Israel (Hed Arzi), Japan (Victor), Italy (Ricordi), Netherlands (Ariola), New Zealand (RCA in Australia), Philippines (Home Inds.), Portugal (Ariola), South Africa (EMI), South America (RCA), Spain (Ariola), UK (EMI).

Arión, see Peters Int'l.

Aris, see Peters Int'l.

Arista Recs. Inc., 6 W. 57 St., New York, N.Y. 10019 Tel: (212) 489-7400. Pres.: Clive Davis, Exec. VP: Elliot Goldman, VP Admin.: Barry Reiss; VP Finance: Aaron Levy; VP A&R: Bob Feiden, VP Nat'l R&B Prod.: Hank Talbert, VP Artist Development: Rick Dobbis; Press Information Servs. Dir.: Dennis Fine, Betsy Volck, Andy McKaie.

Branch: Los Angeles, Calif., 9220 Sunset Blvd. Zip 90069. Tel: (213) 550-0381 VP A&R: Roger Birnbaum; Opns. Dir.: Michael Lippman.

Int'l branch: England.

Labels: (Owned) Arista, Savoy, (distributed) Morning Sky.

Int'l reps.: Canada (Capitol), Japan (Toshiba), rest of world (EMI).

Arlo Recs. Co., 7653 Telephone Rd., LeRoy, N.Y. 14482. Pres.: Kenneth Bearce; VP: James Bearce; Sales & Mktg.: Karry Gordon-Smith.

Branch: Rochester, N.Y., BHR Recs., 52 Belmont St. Zip 14620. Tel: (716) 442-9112. Pres.: Jack Bearce, VP: Alice Vatuskie.

Label: (Owned) BHR.

Arrest Recs., 1420 K St. NW, Washington, D.C. 20005. Tel: (202) 347-1420. Owner: Oliver Cowan; Mktg. & Promo. Dir.: Larry Bryant.

Arriba Recs., 2525 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 487-2158. Pres. & Gen. Mgr.: Isaac Baly; Sec'y-Treas.: Julia Baly; Promo.: Juan Mendoza.

Arrival, see Moonstone.

Arrow, Okla., see Alvera.

Arrow, Pa., see St. Clair.

Arrowhead, see Oakridge.

Art Recs. Mfg. Co., PO Box 15032, 991 SW 40 Ave., Fort Lauderdale, Fla. 33318. Tel: (305) 584-1904. Pres.: Harold E. Doane; Exec. Sec. VP: Vivian P. Doane; Pub. Dir.: David W. Dunn.

Labels: (Owned) Art, Cruise, Souvenir.

Artemis Recs. Ltd., 157-52 96 St., Howard Beach, N.Y. 11414. Tel: (212) 738-4806/1544. Pres.: John Giarmundo, VP: Rocco Giarmundo.

Artist Direct Recs., Blue Mounds, Wis. 53517. Tel: (608) 437-8014. Owner: Gunnar Johansen.

Artists of America Recs. Inc., 21636 Ventura Blvd., Woodland Hills, Calif. 91364. Tel: (213) 999-1170. Cable: HITPARADE.

Branch: Panama City Beach, Fla., 9900 Beach Blvd. Zip 32401. Tel: (904) 234-9402.

Arzee Music Co., 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 426-5682. Pres.: Rosario Lefair.

Asch, see Folkways.

Asha, see Discount.

Ashley Rec. Co., 249 Bluegrass Dr., Hendersonville, Tenn. 37075. Tel: (615) 824-3573. Co-Pres.: Leon Ashley, L. S. Walton, VP: F. Case Walton; Pub., Adv. & Promo.: Linda Denny.

Ashton Recs., 358 31 St., Hermosa Beach, Calif. 90254. Tel: (213) 379-1461. Pres.: Roger S. Schweitzer; Exec. VP: Edward Moribus, VP: John Adams, A&R: Phil Green, Edward Montique Pierson, Sales & Mktg.: Richard Vance, Pub.: Jennifer Jackson, Adv.: Matt Carpenter; Promo.: Bret Ericson; Tape: Christine Landbury; Int'l: Ernst Bloefeldt, Country Contact: Tex Earnhart.

Ashtree, see Audiofidelity.

Associated Rec'g Cos (div. of Associated Inds.), 2250 Bryn Mawr Ave., Philadelphia, Pa. 19131. Tel: (215) 477-7122. Pres.: George Guess, Exec. VP: Marcus Levy; VP Opns.: Ted Brown; VP Nat'l Sales & Promo.: Alonzo Brooks, VP Reg'l Sales: Leonard Spratley; Gen. Mgr.: Sales & Mktg.: Oscar Blalock, Promo. Mgr.: Ronald Williams; Promo.: Tom Goodman, James Boulding, James Wise.

Labels: (Owned) Jaguar, Jengoes, Pearl Harbor.

Asylum, see Elektra/Asylum/Nonesuch.

Atco, see Atlantic.

Atlantic Rec'g Corp., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-6000. Cable: ATCOMUSIC. Bd. Chm.: Ahmet Ertegun; Pres.: Jerry Greenberg; Exec. VP: Sheldon Vogel; Sr. VP & Gen. Mgr.: Dave Glee; Sr. VP Atlantic & Pres. Cotillion: Henry Allen, Sr. VP Promo: Dick Kline; Sr. VP & Exec. Ass't to Pres.: Michael Klefner.

Branch: Los Angeles, Calif., 9229 Sunset Blvd. Zip: 90069 Tel: (213) 278-9230. VP & Gen. Mgr.: Bob Greenberg.

Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla. Atlanta, Ga.; Chicago, Ill.; Columbia, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Mount Laurel, N.J.; New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Dallas, Houston, Tex.; Saccintaw, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)

Int'l branches: See WEA Int'l.

Labels: (Owned) Atco, Atlantic, Cotillion; (distributed) Big Tree, Embryo, Finnadar, Lingasong, Little Swan, Nemperor, Pacific, Rolling Stones, Soul City, Swan Song, Westbound, Wing & A Prayer.

Int'l reps.: See WEA Int'l. (SEE ADVERTISEMENT)

Atlantis Recs., 230 Peachtree St. NW, Suite 1800, Atlanta, Ga. 30303. Tel: (404) 688-2124.

Atmosphere Prod'ns, 420 Prospect Ave., Suite 300-A, Cleveland, Ohio 44115. Tel: (216) 781-4585. Pres.: Jon Bobo. Local branch: 3282 E. 119. Zip: 44120. Tel: 752-1904. Exec. Promos. Dir.: Tony Luke.

Atteiram Prod'ns Inc. (API), PO Box 606, Marietta, Ga. 30061. Tel: (404) 436-8384. Pres. & Prod'r: Carl Queen; VP: Bob Abel, Sales & Mktg. Mgr.: Lamont Crenshaw, Mgr.: Randall Collins; Promo. & Tape Mgr.: Shirley Queen.

Branch: Smyrna, Ga., Box 418, 2871 Joquil Dr. Zip: 30081.

Labels: (Owned) Atteiram, Mars La Tour.

Audax, see Discocorp.

Audem Recs., 146 Parkway S., Brewer, Me. 04412. Tel: (207) 989-6572. Gen. Mgr.: Harry King.

Audio Arts Inc., 5611 Melrose Ave., Los Angeles, Calif. 90038. Tel: (213) 461-3507.

Labels: (Owned) Audio Arts, Audio Gospel.

Audiofidelity Entns. Inc., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Bd. Chm.: Herman D. Gimbel, Pres. & Pop A&R: Bill Gallagher, Exec. VP: Harold Drayson; VP: Classical A&R & Int'l: Carl Shaw; Nat'l Sales Mgr.: Pub. & Adv.: Bill Singer; Promo Mgr. & Disco Contact: Cathy Gibeby.

Labels: (Owned) Audio Fidelity, Audio Int'l, Audio Rarities, Chiaroscuro, First Component Series, Image, Mr. G., Thimble; (distributed) Ashtree, BASF, Black Lion, Harlequin, Hidden Sign, World Jazz.

Int'l reps.: Argentina (Microton), Australia (Carinia), Austria (Bellaphon), Belgium (Anvers), Brazil (Gravacoes Eletricas), Canada (Phonodisc), Central America (Indica in Costa Rica), Costa Rica (Indica), Dominican Republic (La Guarachita), Finland (PSO), France (Sofrason), Germany (Bellaphon), Hong Kong (C. Mannix), Israel (Unatex), Italy (Ariston), Japan (Teichiku), Mexico (Carlos), New Zealand (Carinia in Australia), Philippines (Dyna), South Africa (Gallo), Switzerland (Bellaphon, Muxesport), Thailand (Ching Thai), UK (Pye).

Audio Gospel, see Audio Arts.

Audio Int'l, see Audiofidelity.

Audiophile, see Happy Jazz.

Audiorama Recs. Corp., 658 10 Ave., New York, N.Y. 10036. Tel: (212) 246-9858. Pres.: Rafael Diaz Gutierrez. VP: Hilda Diaz Gutierrez; Sales & Mktg.: Felix Hernandez.

Labels: (Owned) Audiorama, (distributed) Fonica (Guatemala), Suramericana del Disco (Venezuela).

Audio Rarities, see Audiofidelity.

Audio Spectrum, see Alshire.

Audio Technica US Inc., 33 Shiawassee Ave., Fairlawn, Ohio 44313. Tel: (216) 836-0246.


Label: (Distributed) Umbrella.

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd., Clinton, Md. 20735. Tel: (301) 868-7600.

Labels: (Owned) AV Con, Freelance, Grace of God.

Aurora, see A. Schroeder.

Aurora Borealis, see Crimson Dynasty.



T.R. RECORDS, Inc.

# The Big LATIN SALSA SOUND

and  
Diskomania Records  
del-mundo international

---

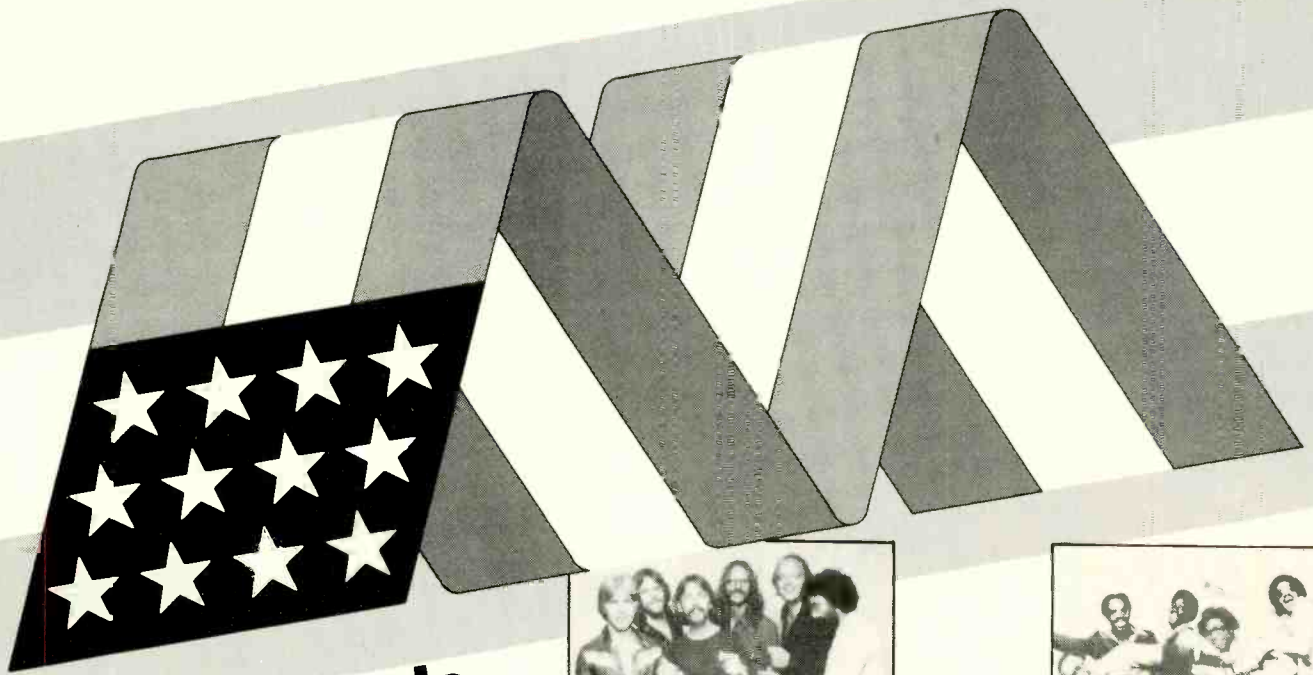
747 Tenth Avenue  
New York, NY 10019  
212/582-5600





When Atlantic Records was formed in 1948, our original purpose was to bring the music that we love to all people. We wanted to be a record company involved in our artists and their careers, developing in them the full potential and genius they possess. We have not forgotten that purpose. Today, as before, Atlantic Records is firm in its commitment to music.

*Ahmet M. Ertegin*



# The Sounds of Young America...



**"Rarearth"** P6-10019S1  
**RARE EARTH**



**"Commodores"** M7-884R1  
**COMMODORES**



**"Feel The Fire"** M6-888S1  
**JERMAINE JACKSON**



**"Thelma & Jerry"** M6-887S1  
**THELMA HOUSTON &  
JERRY BUTLER**



**"In My Stride"** M6-885S1  
**DAVID RUFFIN**



**"Give & Take"** M6-879S1  
**DYNAMIC SUPERIORS**



**"Havin' A House Party"**  
**WILLIE HUTCH** M6-874S1



**"Rich Love, Poor Love"** M6-891S1  
**SYREETA & G. C. CAMERON**

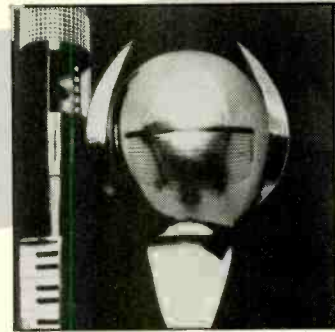




**"Live At The London Palladium"** T7-352R2  
**MARVIN GAYE**



**"Songs In The Key Of Life"**  
**STEVIE WONDER** T13-340C2



**"Mandr "** M6-886S1  
**MANDR **



**"Big Time"** T6-355S1  
**SMOKEY ROBINSON**



**"Baby It's Me"** M7-890R1  
**DIANA ROSS**



**"Albert Finney's Album"**  
**ALBERT FINNEY** M6-889S1



**"Totally Tata"** T6-353S1  
**TA TA VEGA**



**"Sly, Slick & Wicked"** JP6-1003S1  
**SLY, SLICK & WICKED**




**"Songs of Love"** P6-10018S1  
**CHARLENE**



**"In Good Taste"** JP6-1002S1  
**FLAVOR**

**...On Motown  
Records & Tapes!**



© 1977 Motown Record Corporation



Autograph, see Sonic Arts.  
 Autumn, Calif., see R. Dean Taylor.  
 Autumn Int'l Recs., 3810 Cavalier St., Garland, Tex. 75042.  
 Tel. (214) 494-3494. Pres.: Phil Otten Jr., VP & Gen. Mgr.; Glen Pace; Prod'ns James Pritchett, Glen Pace. (Distributed by Record Prod'ns of America).  
 Avant, see Crystal.  
 Avant Garde Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel. (212) 246-1343. Pres.: Frank Siegfried; Gen. Mgr.: Bobby McFarland.  
 Int'l reps.: Australia (Move), UK (Mayhew-McCrimmon).  
 Avanti, see Reflection Sound.  
 Ave. S, see Brite Star.  
 Avoca Musical Inds., PO Box 494, Wheatley Heights, N.Y. 11798. Tel. (516) 242-0989. Owner: Sean Keane.  
 Labels: (Owned) Avoca, Blarney Castle, IMI.  
 Axent Ltd., PO Box 552, 700 W. Jackson St., Biloxi, Miss. 39533. Tel. (601) 374-1900. Pres.: Patrick J. Fagan; VP: Leon Duke Long; Exec. VP A&R: Marion Carpenter, VP A&R: Lee Carpenter; VP PR: Ed Maranville.  
 Aztec, see Nationwide Sound.  
 Azteca Rec. Inc., 1015 Isabel St., Burbank, Calif. 91502. Tel. (213) 849-4671. Cable: BUDSOUND. Pres.: Al Sherman, VP: Richard Ceja. (Distributed by Alshire Int'l).

## B

B A S F, see Audiofidelity  
 B-Atlas, see Jody.  
 B C L Ents. Inc., 1002 Hoefgen St., San Antonio, Tex. 78210. Tel. (512) 532-3216.  
 B H R, see Arlo.  
 B I, see Bollman.  
 B L T Recs., PO Box 9830, 3507 W. Vickery, Fort Worth, Tex. 76107. Tel. (817) 737-9911. Pres.: J. P. Kimzey.  
 B M R, see Big Mack.  
 B R C, see Brunswick.  
 Bach Guild, see Vanguard.  
 Back Door Recs., 909 Beacon St., Boston, Mass. 02215. Tel. (617) 536-8807. Pres.: Barry Glovsky, VP Promo. Joel Bernstein; Pop A&R: Andy Doherty; Sales & Mktg.: Fred Margolis; Pub.: Amy Glovsky; Adv.: Nina Lanzillo. Promo.: Dawn De Angeles; Country Contact: Steve Morse.  
 Bal Recs., Box 369, La Canada, Calif. 91011. Tel. (213) 790-1242. Pres.: Adrian P. Bal; Sec'y-Treas.: Berdella M. Bal.  
 Balboa Rec. Co., 16027 Sunburst St., Sepulveda, Calif. 91343. Tel. (213) 892-0044. Owner: Lurya Fotine.  
 Bald Ego, Box 31451, San Francisco, Calif. 94131.  
 Balkan Hi-Fi, see Balkan Music.  
 Balkan Int'l, see Balkan Music.  
 Balkan Music Co., 6917 W. Cermak Rd., Berwyn, Ill. 60402. Tel. (312) 484-6436. Owner: Slavco A. V. Hlad; Sales Mgr.: Louis J. Hlad.  
 Labels: (Owned) Balkan Hi-Fi, Balkan Int'l.  
 Balkanton (Bulgaria), see Worldtone.



ENTERPRISES, INC.

Featuring

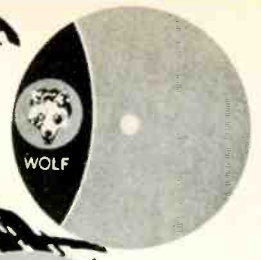
LUTHER INGRAM  
 TOMMY TATE

KO KO

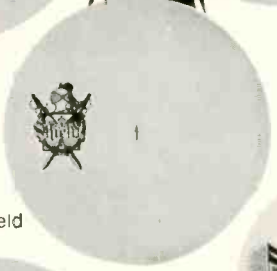
Enterprises, Inc.  
 Johnny Baylor, Pres.  
 888 Seventh Ave.  
 New York, N.Y. 10019  
 (212) 541-6880

Bama, see Worldwide Sound.  
 Banana, see Stacy-Lee.  
 Bandit, see Brown Prod'ns.  
 Banditt Recs. Inc., 410 Woodfern Ave., Mary Esther, Fla. 32569. Tel. (904) 581-0661.  
 Bandolier, see Suncountry.  
 Banff, see Marvel.  
 Bang-Bullet Recs. Inc., 2107 Faulkner Rd., Atlanta, Ga. 30324. Tel. (404) 325-9810. Pres.: Ilene Biscoe; Nat'l Sales Dir.: Buddy Brown; Prod'n: Joy Harvey; Nat'l Promo. Dir.: Linda Alter; Int'l Dir.: Pam Davis.  
 Labels: (Owned) Bang, Bullet, Shout, Solid Gold.  
 Int'l reps.: Australia (EMI), Benelux (Decca), Canada (GRT), France (Decca), Germany (Bellaphon), Italy (Decca), Japan (Victor), New Zealand (EMI), Philippines (Victor), Scandinavia (Decca), South Africa (Gallo), Spain (Ariola Eurodiscs), UK (Decca).  
 Banjar Recs. Inc., Box 32164, 7440 University Ave. NE, Minneapolis, Minn. 55432. Tel. (612) 784-0862. Pres.: LeRoy Larson; VP: Bert Woolfrey.  
 Barbary Coast, see Standard-Colonial.  
 Bar-B-Q Recs. Inc., 114 S. Grant, Bloomington, Ind. 47401. Tel. (812) 339-1303. Pres.: Mark Bingham; VP: Mark Hood; Sec'y-Treas. & Gen. Mgr.: Fred Cook; Adv. Dir.: Rich Stim, Promo. Mgr.: Craig Braun.  
 Bareback Recs. Inc., 1650 Broadway, New York, N.Y. 10019. Tel. (212) 757-7780. Pres.: Stephen Metz; VP: Alan Rosoff; A&R: Tina R. Sidney; Gen. Mgr.: Robert Ragona; Pub.: Harriet Wasser; Promo.: Barry Resnick.  
 Barnaby Recs., 816 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel. (213) 657-2150. (Distributed by Janus).  
 Barrier Recs., PO Box 1109, White Plains, N.Y. 10602. Tel. (914) 352-7092. Owner: Bill Schwartz.  
 Int'l rep.: UK (Soul House).  
 Nelson Barry Recs Ltd., 319 E. 44 St., New York, N.Y. 10017. Tel. (212) 679-7900.  
 Base Recs., 2048 Charles St., Costa Mesa, Calif. 92627. Tel. (714) 646-5630. Exec. Dir.: M. Stewart Engel Jr.; Prod'n Dir.: Abe L. Brown.  
 Basic Recs., 1309 Celesta Way, Sellersburg, Ind. 47172. Tel. (812) 246-2959. Owner & Mgr.: Buddy Powell.  
 Bay Recs., 1516 Oak St., Suite 320, Alameda, Calif. 94501. Tel. (415) 865-2040. Proprietor: Michael Cogan; Creative Servs. Dir.: Sheila Cogan.  
 Labels: (Owned) Bay, Silk Purse.  
 Int'l reps.: Australia (Folkways), Canada (Musimart), UK (Free Reed, Swift).  
 Bayou Classics, see Modern Sound.  
 Beach Recs. Inc., Box 154, Rt. 2, Gonzales, La. 70737. Pres. & Disco Contact: Tommy Bourgeois; VP: M. Raye; Promo. Mgr.: Lynn Reynolds.  
 Labels: (Owned) Beach, Tangerine; (distributed) Hart, TMR.  
 Beacon, see Davis.  
 Beacon Artists Corp., 233 E. Erie St., Chicago, Ill. 60611. Tel. (312) 787-6120. Chief Execs.: Tommy Martin, Herb Gronauer.  
 Labels: Churchill, Fona.  
 Beam Junction Recs., 360 E. 72 St., New York, N.Y. 10021. Tel. (212) 288-5149. Pres.: Simon Berlin.  
 Beantown Recs., 206 E. Jordan St., Pensacola, Fla. 32503. Tel. (904) 438-2763. Pres. & Gen. Mgr.: Earl Lett.  
 Branch: Los Angeles, Calif., 8946 S. Cimarron St., Zip: 90047. Mgr.: Mattie Swain.  
 Bearsiville Recs. Inc., 75 E. 55 St., New York, N.Y. 10022. Tel. (212) 751-7030. Contacts: Paul Fishkin, Albert Grossman. (Distributed by Warner Bros.).  
 Beau-Jim Agency Inc., PO Box 758, 301 Plantation Dr., Lake Jackson, Tex. 77566. Tel. (713) 297-4030, 393-1703. Pres.: James E. Hooper; VP: Roger M. Santos.  
 Bee Jay Booking Agency & Rec'g Studios Inc., PO Box T, Winter Park, Fla. 32790. Tel. (305) 293-1781. Pres.: Eric T. Schabacker; Gen. Mgr.: Jim Katt; A&R/Prod'r: Bill Vermillion; Prod'r/Arranger: George Atwell; Technical Supervisor: Andy de Ganahl.  
 Labels: (Owned) Hype, Immunity, Tener.  
 Tom Bee Prod'ns, PO Box 8207, Albuquerque, N.M. 87108. Tel. (505) 268-6110. Gen. Mgr.: Tom Bee; Ass't Mgr.: Mac Suazo; Sales & Mktg.: Dan Davis; Pub. Vicki Bee; Adv.: Cheryl Walker; Tape: Tom Krull.  
 Labels: (Owned) Souled Out, Soul Roll, Tribal.  
 Bego, see Music Ents.  
 Bel-Ad Recs., 4307 S. Broadway, Los Angeles, Calif. 90037. Tel. (213) 231-1416. Owner: Paul J. Adams.  
 Bel-J Prod'ns Inc., 1085 W. Arizona Ave., Denver, Colo. 80223. Tel. (303) 744-6023 x 25. Pres.: C. Edward Bailey Jr.; VP: Jerry Lee Malish.  
 Label: (Owned) Double Eagle.  
 Belkin Prod'ns Inc., 28001 Chagrin Blvd., Cleveland, Ohio 44122. Tel. (216) 464-5990. Chief Execs.: Carl Maduri, Mike Belkin; VP: Jules Belkin. (Distributed by CBS-Epic).  
 Label: (Owned) Sweet City.  
 Bellaire Rec. Sales, 4900 Bissonnet, Bellaire, Tex. 77401. Tel. (713) 667-9196. Owner: Don Janicek.  
 Labels: (Owned) American Gold, Bellaire, Stomper, Texas Gold, (distributed) Frog.  
 Belltone, see Lee Anderson.  
 Ben-La-Rose, see Heavy Sound.  
 The Benson Co., 365 Great Circle Rd., Nashville, Tenn. 37228. Tel. (615) 259-9111. Pres.: John T. Benson III, Exec. VP: Robert Benson Sr., A&R Dir.: Phil Johnson; Dist'n & Rack Sales Dir.: John Benson, Promo. Dir.: Robert Benson Jr.; Int'l Sales Rep.: John Benson IV.  
 Labels: (Owned) Greentree, Heartwarming, Impact, Vista.  
 Int'l reps.: Australia (Christian Press), Canada (Praise), Finland (Pub. of Christian Literature), New Zealand (Concorde), Singapore (Scripture Union), South Africa (Bet-El, EMI-Brigadiers, Sunday School Centre, United Reforms, Vitality, Zacks Trading), Sweden (Pilot), UK (Music Gospel Outreach).  
 Bente Recs., 382 Central Park W., Suite 2D, New York, N.Y. 10025. Tel. (212) 749-5613. Co-Pres.: John Blount, Karen Mann, Pop A&R: Jon Shaka; Country Mgr.: Helen Holliday.  
 Berlitz Publ'ns Inc., 866 Third Ave., New York, N.Y. 10022. Tel. (212) 935-2000.  
 Bernard, see Stag.  
 Elmer Bernstein's Film Music Collection, PO Box 261, Cala-

basas, Calif. 91302. Pres.: Elmer Bernstein; VP & Ed.: Eve Adamson; Office Mgr.: Sales & Mktg.: Pat Manning.  
 Label: (Owned) FMC.  
 Berry Hill, see Buzz Cason.  
 Beserkey Recs., 1199 Spruce St., Berkeley, Calif. 94707. Tel. (415) 527-7664. Chief Execs.: Matthew Kaufman, Steve Beserkey; VP A&R: Gary Phillips; VP Int'l: John Doukas; Pub. & Adv. Dir.: Ken Baker. (Distributed by CBS & Playboy).  
 Int'l branch: England.  
 Labels: (Owned) Beserkey, Home of the Hits, Organ.  
 Bethlehem, see Salsoul.  
 Beverly (Brazil), see Brasilia.  
 Big Boro Recs. Corp., 1700 Broadway, New York, N.Y. 10019. Tel. (212) 757-4534. Pres.: Jeff Lane; VP: Randy Muller; Pop A & R Shot Lee, Comptroller: Allen Thomas.  
 Big Boss, see IRDA.  
 Big Deal Recs. Co., Box 60-A, 711 Greenwood Ave., Cheneville, La. 71325. Tel. (318) 279-2746. Pres.: Rev. Launey Deal; Sales & Mktg.: Rosemary Deal.  
 Branches: Los Angeles, Calif., 517 W. 57 St. Zip: 90037. Tel. (213) 753-7893, 232-9454. Assoc. & Partner: Aaron Johnson—Chattanooga, Tenn., 2116 1/2 Citico Ave. Zip: 37404. Tel. (615) 698-4286. Assoc. & Partner: Allen White.  
 Labels: (Owned) Big Deal, Gospel Soultrain, Soul-Cat; (distributed) Soul Track.  
 Big Gospel, see McDowell.  
 Big Mack Recs., 1300 Robin Rd., Muskegon, Mich. 49445. Tel. (616) 744-0257. Pres.: Thomas E. Mack.  
 Labels: (Owned) BMR, Big Mack.  
 Big Rock Rec'g, 1311 N. Lake, Aurora, Ill. 60507. Tel. (312) 859-3199.  
 Big Sound Recs., 175 Thompson St., New York, N.Y. 10012. Tel. (212) 674-2061. Partners: Doug Synder, Rudolf Szlavi, Thomas Cavallier; Mng. Dir.: Jon Tiven. Branch: Wallingford, Conn., 10 George St. Zip: 06492. Tel. (203) 269-4465.  
 Big Tree Ents. Ltd., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel. (212) 489-0955. Pres.: Doug Morris; Sec'y-Treas.: Dick Vanderbilt. (Distributed by Atlantic).  
 Branch: Los Angeles, Calif., 9229 Sunset Blvd., Suite 710, Zip: 90069. Tel. (213) 278-9230.  
 Labels: (Owned) Big Tree; (distributed) Soul City.  
 Big Two, see Worldwide Sound.  
 Big Willie, see Forrest Green.  
 Biograph Recs. Inc., 16 River St., Chatham, N.Y. 12037. Tel. (518) 392-3400. Pres.: Arnold S. Caplin; VP: Barbara Caplin; A&R Dir.: Joel Bernstein; Adv. Dir.: Robert Bible; Int'l Dir.: Robert Caplin.  
 Labels: (Owned) Biograph, Center, Melodeon.  
 Int'l reps.: Australia (Crest), Denmark (CSA), France (International Rec Imports), UK (Continental).  
 Birch Recs., Box 92, Wilmette, Ill. 60091. Tel. (312) 251-7037. Pres.: Dave Wylie; VP: June Wylie; VP Sales & Mktg.: Lila Ballinger; VP Pub.: Terry L. Walker; VP Promo.: Ellen Ginden.  
 Birdwing, see Sparrow.  
 Birthright Recs., 3101 S. Western Ave., Los Angeles, Calif. 90018. Tel. (213) 731-0907. Pres.: Byron Spears Jr.; VP & Gen. Mgr.: James Bullard; VP Pub. & Adv.: Gentry McCree; VP Promo.: Garland Lee.  
 Birthright, see Black Fire.  
 Bjs (Sweden), see HNH.  
 Biscuit City Ents. Inc., 1106 E. 17 Ave., Denver, Colo. 80218. Tel. (303) 832-3999. Bd. Chm.: Laura Benson; Pres.: Jim Ransom; Studio Mgr.: N. C. Bull.  
 Int'l rep.: US (Disc Center).  
 Blackbird, see Lakco.  
 Black & Blue, see Argus.  
 Blackdisc, see Blackjack.  
 Black Fire Recs., PO Box 38054, Zip: 20020; 4409 Douglas St. NE, Washington, D.C. 20019. Tel. (202) 396-0154. Pres.: James B. Gray; Exec. VP: Plunky Nkabande; Sales Mgr.: Jerome Gray; Bus. Mgr.: Sylvia Potts; Mktg. & Promo.: Chip Donelson; Promo.: Jimmy Gray; Adv. & Graphics: Muzi Nkabande; Layout & Graphics: Mary Greer.  
 Labels: (Owned) Black Fire, Cosmic Fire; (distributed) Ak Ba, Altax, Birthright, IPS, Strata, Tribe.  
 Black Forum, see Motown.  
 Black Gold Recs., 226 S. Cedar Lake Rd., Minneapolis, Minn. 55405. Tel. (612) 377-1334. Owner & Pres.: Sherwin Linton; Sales & Mktg.: Dick Moebakken; Promo. & Country Mgr.: Dick Stanley.  
 Black Jack, see Casiny.  
 Blackjack Recs., PO Box 3367, Hollywood, Calif. 90028. Tel. (213) 761-9679. Mng. Dir.: Jeff Oxman; Dir.: Carl Todd; Mktg. Mgr.: K. Dossat.  
 Labels: (Owned) Blackjack; (distributed) Blackdisc.  
 Int'l reps.: UK (Contempo, Sun-Pacific).  
 Black Jazz, see Ovation.  
 Blackland Recs., PO Box 7349, Zip: 74105; 5100 S. Howard, Suite 7B, Tulsa, Okla. 74136. Tel. (918) 743-7500.  
 Black Lion, see Audiofidelity.  
 Black Treasure, see McKinny.  
 Black & White, see Wildwood.  
 Eubie Blake Music Rec'g, 284-A Stuyvesant Ave., Brooklyn, N.Y. 11221. Tel. (212) 636-0812, 574-8511. Pres.: Carl Seltzer; VP's: Eubie & Marion T. Blake; Mgr.: Deima Marchand.  
 Int'l reps.: Canada (Coda), Japan (Shinsei), UK (CRD).  
 Blarney Castle, see Avoca.  
 Blind Pig Recs., 208 S. First, Ann Arbor, Mich. 48103. Tel. (313) 994-4780. Partners: Jerry Del Giudice, Edward Schmelzky.  
 Blue Ash, see Kare.  
 Blue Bird, see Capitol Star.  
 Bluebird, see RCA.  
 Bluebonnet, see Jim Hall.  
 Blue Candle, see TK.  
 Blue Canyon Recs., 1000 Granville Ave., Los Angeles, Calif. 90049. Tel. (213) 826-0649. Pres.: Jim Terr.  
 Int'l rep.: UK (Sonet).  
 Blue Diamond Co., Box 102C, Chubbic Rd., Canonsburg, Pa. 15317. Tel. (412) 746-2540. Pres.: Joe Diamond; VP: Cheryl Diamond; Gen. Mgr.: Jerry Walker; Sales & Mktg.: Ron Walker.



Good Sounds



Shield



Rocky Coast Records



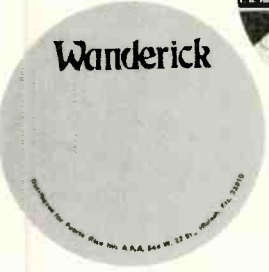
Sunshine Sound



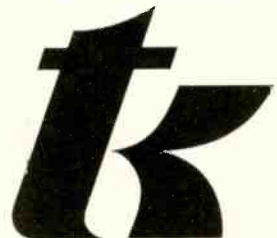
## We've Got a Lovely Bunch of Coconuts



Royal Flush



LRC



**T. K. PRODUCTIONS** • 495 S.E. 10th Court  
Hialeah, Florida 33010 • (305) 888-1685

Branch: Goodlettsville, Tenn., 122 East Ave. Zip: 37072. Tel (615) 859-9459. Mgr.: Bob McCracken.

Blue Flame, see CJ.

Blue Goose, see Yellow Bee.

Blue Horizon, see Sire.

Blue Labor Recs., Box 1262, New York, N.Y. 10009. Tel. (212) 260-4084. Pres.: Kent Cooper; VP: Heiner Stadler.

Labels: (Owned) Blue Labor, Labor.

Int'l reps.: Australia (Festival), Canada (Musimart), Japan (Nippon Phonogram).

Blue Mace Music, Box 62263, Virginia Beach, Va. 23462. Tel (804) 340-3366. Pres.: Alex Spencer; VP: George Crowling; Pub.: Nancy Strong.

Label: (Owned) Dimension.

Blue Note, see United Artists.

Blue River Recs., 6223 Selma Ave., Suite 125, Hollywood, Calif. 90028. Tel: (213) 463-7661.

Labels: (Owned) Musi-Que, Musi-Que Contemporary, Solo Plus.

Blue Sky Recs. Inc., 745 Fifth Ave., Suite 1803, New York, N.Y. 10022. Tel: (212) 751-3400. Pres.: Steve Paul. (Distributed by CBS).

Blues Spectrum, see Laff.

Blues Supreme, see Daniels Eight.

Blues Unlimited, see Modern Sound.

Bob, see Surf City.

Bobo Recs. & Sound Studio Inc., 3807 Norwich St., Brunswick, Ga. 31520. Tel (912) 265-1817. Pres.: Bobby Smith; VP: Roy McCroie; Chief Eng. Chet Bennett. (Distributed by Nationwide Sound).

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas Boddie; VP: Louise Boddie; A&R: Gerald Baxter; Sales Mgr.: Dennis Boddie.

Labels: (Owned) Bounty, Caribl, Luau, Soul Mine.

Bold Recs., 5824 W. Madison, Chicago, Ill. 60644. Contact James Bond.

Bollman Int'l Recs., PO Box 28553, Dallas, Tex. 75228. Tel: (214) 271-6022. Owner: B.L. Bollman.

Branch: Palmdale, Calif., 132 Pictorial St. Zip: 93550. Tel (805) 947-6697. West Coast Rep.: Finley Duke.

Labels: (Owned) Bl. Gospel City.

Bomp Recs., Box 7112, Burbank, Calif. 91510. Tel: (213) 842-8093. Pres.: Greg Shaw

Bonnie, see Jim Hall.

Boogie Man Recs. Inc., PO Box 727, Oak Park, Ill. 60303. Tel: (312) 889-2885, 296-7442. Pres. Jim Bryant; VP: Donn Marier. Sec'y-Treas. & Disco Contact: Ken Marier.

Labels: (Owned) Boogie Man, (distributed) O-Bag.

Int'l reps.: Canada (RCA), UK (Contempo).

Booman, see Springboard.

BooRay, see La Louisianne

Boot Recs. Inc., PO Box 12647, Nashville, Tenn. 37212. Tel (615) 385-2555. Pres.: Jury Krytiuk; VP: Tom C. Connors; Promo: Peter Krytiuk. (Distributed by Nationwide Sound).

Home office: Canada.

Labels: (Owned) Boot, Boot Master Concert, Cynda Generation.

Boot Master Concert, see Boot.

Boquet-Orchid Ent's., PO Box 4220, Shreveport, La. 71104. Tel. (318) 636-9198. Pres. Bill Bohannon.

Borinquen Recs. Inc., GPO Box 4785, San Juan, P.R. 00936 Tel (809) 790-4286. Pres.: Dario Gonzalez.

Branch: New York, N.Y., 200 W. 57 St., Suites 505-506. Zip: 10019. Tel: (212) 581-0655. VP: Edward Cuervo.

Labels: (Owned) Borinquen, Galileo, Horoscope, Surcos.

Bornand Music Box Co., 139 Fourth Ave., Pelham, N.Y. 10803. Tel: (914) 738-1506. Owner & Pres.: Ruth C. Bornand; Sec'y-Treas.: Marie Swazey.

Bounty, see Boddie.

Bourne Co., 1212 Ave. of the Americas, New York, N.Y. 10036. Tel (212) 575-1800. Cable: BOURNEMUS. Pres. Bonnie Bourne.

Label: (Owned) Murbo.

Boyd Recs., 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Pres.: Bobby Boyd.

Labels: (Owned) Boyd, Saguro.

Brand-X, see Sivati.

Brasilia Recs. & Tapes Corp., 29 W. 46 St., New York, N.Y. 10036. Tel: (212) 354-5613. Pres.: Herbert Cszasznik.

Labels: (Owned) Brasilia, (distributed) AMC, Beverly, Copacabana, Discos Marcus Pereira, RGE/Fernata, Sabia, Som (all Brazil). (SEE ADVERTISEMENT)

Briar Recs., 7460 Melrose Ave., Los Angeles, Calif. 90046. Tel. (213) 651-2892. Owner & Pres.: John M. Delgatto. (Distributed by Takoma).

Briarmead, see Ken Keene.

Bridge, see Chapel/Bridge.

Bridge the Gap Recs. & Tapes, 909 W. Washington St., Petersburg, Va. 23803. Tel: (804) 732-3333. Pres. William Ford McGee, Exec. VP: Francis Oliver. VP Mktg. & Mgmt.: Herman L. Maclin; VP Promo.: Lynwood Jones; A&R Dir.: Ronald L. Smith; PR Dir.: Larry O. Tynes; Adv. Dir.: Michael Gray.

Bright Orange, see Cadet Recs.

Bristol, see Moonstone.

Brite Star, 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Pres.: Wally Carter; Country Dir.: Tex Clark; Pub.: Judy Parker.

Labels: (Owned) Brite Star; (distributed) Ave. S. Sky-High.

Broadsides, see Folkways.

Broadway Baby Demos-Broadway/Hollywood Rec's-Take Home Tunes!, Box 496, Georgetown, Conn. 06829. Tel. (203) 544-8288. Prod'rs: Bruce & Doris Yeko.

Broadway/Hollywood Rec'gs. see Broadway Baby Demos.

Bronto Saurus, see Crimson Dynasty

Brookville Mktg. Corp., 420 Lexington Ave., New York, N.Y. 10017. Tel (212) 687-3377. Pres.: Jerome Shapiro; VP: Norman Roseman; A&R, Sales, Promo. & Int'l: Bill Isaacs, PR Dir.: Jacqueline Rucker; Media Dir.: Barry Rosen.

Labels: (Owned) Brookville, TEJ.

Brother Recs. Inc., 3621 Sepulveda Blvd., Suite 3, Manhattan Beach, Calif. 90266. Tel (213) 545-6528. Financial Affairs Dir.: Stephen Love; Eng'g Dir.: Stephen Moffit; Admin. Ass't: Janet Lent-Koop. (Distributed by Warner Bros.).

Brotherhood, see SIPRA.

Brougham Recs., 107 Music City Circle, Nashville, Tenn. 37214. Tel. (615) 885-0739. Pres.: Allen Cash.

Brown Dog, see Mainstream.

Brown Prods., 180 W. Washington, Suite 1202 A, Chicago, Ill. 60602. Tel (312) 236-6625. Pres.: Arrow Brown; VP: Bus. Mgr. & Disco Contact: Israel Joshua.

Label: (Owned) Bandit.

Brownstone Recs., c/o ATI, 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 977-2300. Pres.: I. Biegel.

Brownstone, Calif., see WILD

Bruboon, see Gwen.

Bruno, see Acropole.

Brunswick Rec. Corp., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; VP's: Tony Valor, Ray Daniels; Sec'y: Pete Garriss; Promo: Joe Medlin; Int'l: Woody Hendering.

Branch: Chicago, Ill., 1449 S. Michigan Ave. Zip: 60605. Tel: (312) 427-0828.

Labels: (Owned) BRC, Brunswick, Dakar.

Bryant Recs., 1 E. 42 St., New York, N.Y. 10017. Tel: (212) 682-2539.

Buckboard, see Springboard.

Buckshot, see Jerree.

Buddah Recs. Inc., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-6900. Pres.: Arthur Kass; Exec. VP: Mort Drosnes; VP A&R: Lewis Merenstein; VP Finance: Bill Mirkin; VP Adv. & Artist Relations: Jude Lyons; VP Sales & Promo.: Tom Cossie; VP Packaging & Graphics: Milton Sincoff; Nat'l Mktg. & Sales Mgr.: Chuck Walz, Nat'l Pub. Dir.: Sherrie Levy; FM Promo.: Jack Kreisberg.

Branches: Los Angeles, Calif., 9255 Sunset Blvd., Suite 701. Zip: 90069. Tel: (213) 278-6600. Promo.: Reggie Barnes—Nashville, Tenn. 1701 West End. Zip: 37203. Tel (615) 256-4487. VP Dpns.: Wade Conklin.

Labels: (Owned) Buddah, Kama Sutra, (distributed) Celebration, Sound 1.

Int'l reps.: Australia (Phonogram), Belgium (Barclay), Brazil (Tapcar), Canada (Quality), Finland (EMI), France (Barclay), Germany (Metronome), Greece (Phonogram), Guatemala (Dideca), Hong Kong (Polydor), Israel (Litratone), Italy (Ricordi), Jamaica (Federal), Japan (Nippon Columbia), Mexico (Polydor), Netherlands (Barclay), New Zealand (Phonogram), Norway (Euronet), Singapore (Phonogram), Spain (Polydor), Sweden (Toniton), Switzerland (Barclay), UK (Pye), Venezuela (Polydor)

Buk, see London.

Bulldog, see Ember.

Bullet, see Bang-Bullet.

Bullfrog, see Advent.

Burchette Bros., PO Box 1363, Spring Valley, Calif. 92077. Pres. Kenneth W. Burchette; VP: Wilburn L. Burchette; Mktg.: Ralph Roofus.

Burlap, see Ken Keene

Butterfly Recs. (CM Recs. Corp.), 8833 Sunset Blvd., Suite 311, Los Angeles, Calif. 90069. Tel. (213) 659-7500. Pres.: A.J. Cervantes; VP & Gen. Mgr. Nancy Sain.

Buttermilk Recs., 1310 Tulane, Houston, Tex. 77008. Tel. (713) 864-0705, 869-0417. Pres.: Charlie Bickley. (SEE ADVERTISEMENT)

Byblos, see Thrust/Byblos.

**C**

C B S Recs., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 975-4321. Cable: COLRECORD. Pres. CBS Recs. Group: Walter R. Yetnikoff, Pres. CBS Recs. Div.: Bruce Lundvall; Sr. VP & Gen. Mgr. Mktg. Jack Craig; VP Adm'n. & Chief Financial Officer: Sheldon Wool; Sr. VP Epic/Portrait & Assoc. Labels: Ron Alexenburg; Exec. VP: Walter Dean; VP Bus. Affairs, Marvin Cohn; VP Mktg. Branch Dist'n: Paul Smith; VP Mktg.: Roy Mansfield; VP Special Mkts.: LeBaron Taylor; VP Promo. Special Mkts. Richard Mack; VP Press & Public Affairs: Robert Altshuler; VP & Gen. Mgr. Assoc. Labels: Tony Martell; Nat'l Promo. Dir. Assoc. Labels: Gordon Anderson.

Columbia Label Div.: VP Mktg.: Don Dempsey; VP Promo.: Bob Sherwood; VP Nat'l Pop A&R: Don Ellis; VP East Coast A&R: Mickey Eichner; Sales & Admin. Dir.: Thomas McGuinness.

Epic Label Div.: VP Mktg. Epic/Portrait & Assoc. Labels: James Tyrell; VP A&R: Lenne Petze; Nat'l Promo. Dir.: Jim Jeffries; Prod. Mgmt. Dir.: Bruce Harris; West Coast A&R Dir.: Mike Atkinson.

Portrait Label Div.: VP & Gen. Mgr.: Larry West; VP A&R: Lorne Saifer; Promo. Dir.: Randy Brown.

Branches: Los Angeles, Calif., 1801 Century Park, W. Zip: 90067. Tel: (213) 556-4700—Nashville, Tenn., 49 Music Square W. Zip: 37203. Tel: (615) 259-4321, 329-4321. VP Country Mktg.: Rick Blackburn; VP Country A&R: Billy Sherrill.

Distribution branches: Los Angeles, San Francisco, Calif., Denver, Colo.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Honolulu, Hawaii; Chicago, Ill.; Silver Spring, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; St. Louis, Mo.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Philadelphia, Pa.; Nashville, Tenn.; Dallas, Houston, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for CBS Recs.)

Labels: (Owned) CBS, Columbia, Epic, Melodiya/Columbia, Odyssey, Portrait; (distributed) Beserkley, Blue Sky, Caribou, Full Moon, Invictus, Kirshner, Philadelphia Int'l, Playboy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.

Int'l branches & reps.: see CBS Recs. Int'l.

C B S Recs. Int'l (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel. (212) 975-4321. Cable: COLRECORD. Telex: 424567. Pres.: M. Richard Asher; VP & Ass't to Pres.: Paul Russell; VP Planning & Admin.: Bernard Di Matteo; VP Finance: Farrell Bushing; VP Creative Opns.: Allen Davis; VP Mktg. Servs.: Bunny Freidus; VP Int'l Artist Development: Vincent Romeo; VP Music Publ'g: Lou Ragusa; VP Bus. Affairs: Marvin M. Witofsky; VP Mfg./Eng.: Michi Yoshimura; Controller: Jay Edelman; A&R Dir.: Paul Atkinson; Promo. Dir.: Joe Senkiewicz; Personnel Dir.: Edward Moore; Int'l Dist'g & Warehousing Dir.: Don Williams, Classical Mgr.: Earl Price.

Int'l opns. branches: Australasia (CBS Int'l in Australia), Europe (CBS Int'l in France), Latin America (CBS Int'l in Mexico).

Int'l branches: Argentina (CBS), Australia (Australian Rec. Co.), Austria (CBS), Belgium (CBS), Brazil (CBS), Canada (CBS), Central America (Indica in Costa Rica), Colombia (CBS), Costa Rica (Indica), Denmark (CBS), England (CBS), Finland (CBS), France (CBS), West Germany (CBS), Greece (CBS), Hong Kong (CBS/Sony), Israel (CBS), Italy (CBS-Sugar), Jamaica (CBS Jamaica), Japan (CBS/Sony), Mexico (CBS/Columbia), Netherlands (CBS), Norway (CBS), South Africa (Gramophone), Spain (CBS), Sweden (CBS), Switzerland (CBS), Venezuela (CBS/Columbia).

Int'l reps.: Bolivia (Heriba), Chile (Odeon), Czechoslovakia (Supraphon), Dominican Republic (Continental de Discos), Ecuador (Ermopo Musical), Malaysia (EMI), New Zealand (Phonogram), Nigeria (EMI), Peru (Industrial Sono-Radio), Philippines (Blackgold), Portugal (Radio Triunfo), Singapore (EMI), Turkey (Grunberg TICA-rett), Uruguay (Sondor), Yugoslavia (Suzy). (SEE ADVERTISEMENT)

C D C, see Commercial Dist'g Corp.

C I E, see International Mktg. & Mgmt. & Record Prod'ns.

C J Rec. Co., 4827 S. Prairie Ave., Chicago, Ill. 60615. Tel (312) 285-1616. Pres.: Carl Jones, Mgr.: R.C. Hillman. Local branch: 7855 S. Halsted. Zip: 60621. Tel: 224-5612, 787-8220.

Labels: (Owned) Blue Flame, CJ, Colt, Firma.

C M Recs. Corp., see Butterfly.

C M H Recs. Inc., PO Box 39439, Los Angeles, Calif. 90039. Tel: (213) 663-8073. Pres. Martin Haerle.

Branch: Charlotte, N.C., 5457 Old Monroe Rd. Zip: 28211. Tel: (704) 536-0424. VP A&R: Arthur Smith.

Int'l reps.: Australia (Sound & Film), Austria (Ariola-Eurodisc in Germany), Canada (Musimart), Germany (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc in Germany).

C M S Recs. Inc., 12 Warren St., New York, N.Y. 10007. Tel (212) 964-3380. Telex: 12-6182. Pres. Irving Tepper, VP Irwin Katz; Sec'y-Treas.: Leon Golvner, Gen. Mgr.: Ira Bloom.

Labels: (Owned) CMS, Desto; (distributed) Double 12, Dryx, Proms, Saga

Int'l reps.: Canada (Almada), UK (Peerless).

C O R I, see Continental Rec'gs.

C R D (UK), see HNH.

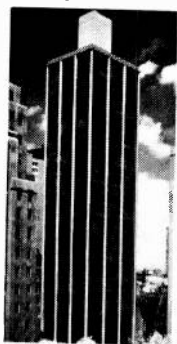
C T I, see Creed Taylor & Motown (partial catalog).

C V R, see Chuck Anthony.

Cabot Entertainment Cos. (Sundi Ind.), PO Box 3901, Hollywood 90028, 324 S. Beverly Dr., Suite 200, Beverly Hills, Calif. 90212. Tel. (213) 277-3500. Cable: CABOTMUSIC.

Cactus, see Jim Hall.

**IN CHICAGO**  
...the BEST VALUE  
for  
**QUIET LUXURY**



- Spacious suite with its own all-electric kitchen/bar.
- Complimentary continental breakfast served in your suite.

1300 N. ASTOR ST.  
CHICAGO, ILL. 60610  
William C. Wolf,  
Gen. Mgr.  
(312) 943-1111

**30 FLOORS OF DRAMATIC SUITES & MASTER BEDROOMS**

where you dine  
in elegance  
at **Maxim's**  
de PARIS







# We'll make you a fast million.

Or two. Or ten.

Nobody custom duplicates tapes as fast as Ampex. Ampex produces millions in a month. That's fast. And if your order is small, our special kind of service will make you feel as important as the biggest label in the country.

Besides being fast, we're complete. We can print and heat-seal your labels. Customize your cartridges and cassettes. Correct, equalize, filter or compress your signal. In monaural, stereo, or quad.

We'll even warehouse your stock and take care of your order fulfillment.

You already know Ampex as the leader in magnetic recording. Now we're out to take the lead in magnetic re-recording.

The next time you have a million seller on your hands, call Ampex.

So you'll have a million copies on hand to sell.

## AMPEX

### Ampex Custom Services Specialists


Name	Ampex Office Address & Phone
Bob Schultz Max McCollough	75 Commerce Way, Hackensack, NJ 07601 201/489-7400 10215 Fernwood Road, Bethesda, MD 20034 301/530-8800
Bob Douglass	3135 Chestnut Drive, Suite 101, Atlanta, GA 30340 404/451-7112
George Weymer	2201 Lunt Avenue, Elk Grove Village, IL 60007 312/593-6000
Jerry Nevill Bob Sheehy Jerry Lind	1615 Prudential Drive, Dallas, TX 75235 214/637-5100 500 Rodier Drive, Glendale, CA 91201 213/240-5000 401 Broadway, MS 22-02, Redwood City, CA 94063 415/367-4611



Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel. (213) 753-5121. Telex. 67-3572. Pres. Jules Bihari; Exec. VP. Joe Bihari; Gen. Mgr. James Takeda; A&R: George Matola; Sales & Mktg.: Tape & Int'l. Donald Macmillan.  
 Branch: Park Ridge, N.J., 12 Maple Leaf Dr. Zip. 07656. Tel. (201) 391-3676. VP Sales. Robert Herrington  
 Labels: (Owned) Bright Orange, Robin Hood, Kent, Modern, Mother Goose, Riviera, Crown Custom, Super-8, Untied, Vee-8.  
 Cadet, N.J., see All Platinum.  
 Cadet Polka Recs., Box 36, Burnett, Wis. 53922. Tel. (414) 689-2211/2215. Pres. Don Peachey.  
 Caedmon, 505 Eighth Ave., New York, N.Y. 10018. Tel. (212) 594-3122. Pres.: Carol Haubert, Exec. Prod'r Ward Botsford; Mktg. & Sales Dir. Robert D. Knox; Exec. Ass't Pub. S. L. Greenspan.  
 Labels: (Owned) Caedmon, Sound Book.  
 Int'l reps.: Australia (L&S, Phonogram), South Africa (Trutone), UK (Teakfield).  
 Cajun Classics, see Modern Sound.  
 Calabassas, see Suncat.  
 Caliente, see Salsoul.  
 California Artists Corp., PO Box 11474, Fresno, Calif. 93773. Tel. (209) 222-8702. Pres. Ray Camacho; VP: Jesse Luna; Gen. Mgr.: Mingo Cervantes; Sec'y-Treas.: Marina Calles.  
 Calliope Recs. Inc./Festival Recs. Inc., 15910 Ventura Blvd., Suite 603, Sherman Oaks, Calif. 91403. Tel. (213) 981-9340. Pres. Heyward Collins; VP: Rick Donovan; Gen. Mgr./Controller: Dave Powell; Nat'l Promo Dir. Julio Aiello; Nat'l Sales Dir. Bernie Wechsler, Nat'l Accounts Dir. Phil Willen; Special Accounts Gen. Mgr. Chuck Edwards.  
 Labels: (Owned) Calliope, Festival.  
 Calmex SrL, PO Box 010492, Flagler Sta., Miami, Fla. 33101. Gen. Mgr.: Luis G. Pisterman, Sales Mgr. Lorraine Heydl.  
 Int'l branch: Argentina.  
 Labels: (Owned) Aguila, Calmex, Top (distributed) Eagle, Insieme (Italy), PPX, Sirocco, Yop (Italy).  
 Calvary Recs. Inc., 174 N. Maple Ave., Fresno, Calif. 93702. Tel. (209) 255-1663. Pres.: Nelson Parkerson; Sales & Mktg.: Billy Jones; Radio Promo.: Gaylene Weldon.  
 Branch: Nashville, Tenn., 822 19 Ave. S. Zip. 37203. Tel. (615) 327-4464.  
 Labels: (Owned) Calvary, Clarion  
 Cambridge Recs. Inc., 125 Irving St., Framingham, Mass. 01701. Tel. (617) 879-2282. Pres.: Charles P. Fisher.  
 Camden Soul, see Rob-Lee.  
 Canaan, see Word.  
 Canabis, see Kool Kat.  
 Canadian American, see Dawn.  
 Cancho, see Joey.  
 Candide, see Vox.  
 Candle, see Soundwaves.  
 Candy, see Jerec.

Can Scor, see R & R Recs. in N.Y.  
 Canyon Recs. Inc., 4143 N. 16 St., Phoenix, Ariz. 85016. Tel. (602) 266-4823/4659. Pres.: Raymond A. Boley; Sec'y-Treas.: Mary E. Boley; PR & Adv. Dir.: Muriel Walsh.  
 Cap, see Cha-Cha.  
 Capital City, see Centurian.  
 Capitol Recs. Inc., 1750 N. Vine St., Hollywood, Calif. 90028. Tel. (213) 462-6252. Cable. CAPRECORDS Telex 674051. Pres. & Chief Exec. Officer Bhsakar Menon; Exec. VP & Chief Operating Officer, Don Zimmerman; VP Mktg. Jim Mazza; VP Sales. Dennis White, VP Creative Servs., Mdsq. Adv. & Press & Artist Relations Dan Davis; VP Promo.: Bruce Wendell; VP A&R. Rupert Perry; VP & Gen. Mgr. Soul. Larkin Arnold, VP Country Frank Jones; Gen. Mgr. Angel & Nat'l Classical Sales Mgr.: Raoul Montano; Int'l Mktg. Dir.: Joe Petrone.  
 Branches: New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel. (212) 757-7470. Exec. Ira Deffer-Nashville, Tenn., 38 Music Square E. Zip 37203. Tel. (615) 244-1842.  
 Int'l branch: Canada.  
 Distribution centers: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Niles (Chicago Metropolitan Area), Ill.; Germantown, Md.; Dedham (Boston Metropolitan Area), Mass.; Madison Heights (Detroit Metropolitan Area), Mich.; Edina (Minneapolis-St. Paul Area), Minn.; New York, N.Y.; Cleveland, Ohio; Bala Cynwyd (Philadelphia Metropolitan Area), Bethlehem, Pa.; Nashville, Tenn.; Dallas, Tex. (See Record & Tape Wholesalers section for complete listings).  
 Labels: (Owned) Angel, Capitol, EMI, Melodiya/Angel, Seraphim; (distributed) Ariola America, Harvest.  
 Int'l reps.: Argentina (EMI-Odeon), Australia (EMI), Austria (EMI), Barbados (West Indies Recs.), Belgium (EMI), Brazil (Odeon), Chile (EMI), Colombia (CBS), Czechoslovakia (Artia), Denmark (EMI), Dominican Republic (Julio Tonos), East Germany (Deutsche Schallplatten), Ecuador (IFESA), Egypt (Sono Cairo), Finland (EMI), France (Pathe Marconi-EMI), Germany (EMI Electrola), Greece (Columbia-EMI), Guatemala (Dideca), Hong Kong (EMI), Hungary (Hungarian Gramophone, Kultura), India (Gramophone), Ireland, (EMI), Israel (CBS), Italy (EMI), Jamaica (Record Specialists), Japan (Toshiba-EMI), Kenya (EMI), Korea (Oasis), Malaysia (EMI), Mexico (EMI-Capitol), Netherlands (EMI-Bovina), New Zealand (EMI), Nigeria (EMI), Norway (EMI), Pakistan (EMI), Peru (IEMPSA), Philippines (Dyna), Singapore (EMI), South Africa (EMI-Brigardiers), Spain (EMI-Odeon), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Turkey (Grunberg Ticaret), UK (EMI), Uruguay (Ricardo & Rodolfo Gioscia), Venezuela (Los Rucses), Yugoslavia (Jugoton), Zambia (Teal).  
 Note: The classical material released in USA on the Angel label is released abroad on the following EMI labels. France (Pathe Marconi, Voix de Son Maitre), Germany (Electrola), Italy (Voce del Padrone), UK (Columbia, HMV, Parlophone).  
 Capitol (Mexico), see Discos Latin.  
 Capitol Star Artist Inc., 1458 Buffalo Rd., Rochester, N.Y. 14624. Tel. (716) 328-5565. Pres.: Don Bailes, VP & Sales & Mktg.: Tony Powlowski; Mgr.: Don Redanz.  
 Labels: (Owned) Blue Bird, Capitol Star.  
 Caprice Recs. Inc., 907 Main St., Nashville, Tenn. 37206. Tel. (615) 226-0724. Pres.: R. E. Don Lewis; Admin Mgr.: Barbara M. Lee; Exec. Prod'r Joe H. Hunter, Roger LeBlanc; Sales Mgr.: R. R. Moore; Pub. Catherine Charleton; Adv. Dir.: Patrick Carroll; Promo.: Don H. Howser.  
 Labels: (Owned) Caprice, Checkmate, Relco, Soundmate, Soundtown.  
 Capricorn Recs. Inc., 535 Cotton Ave., Macon, Ga. 31208. Tel. (912) 745-8511. Pres.: Phil Walden; Exec. VP. Frank Fenter; VP & Gen. Mgr.: Don Schmitzerle, VP Pub. Michael Hyland; Adv. Dir.: Diana Kaylan. (Distributed by Warner Bros.)  
 Branch: Burbank, Calif., 4405 Riverside Dr. Zip: 91505. Tel. (213) 849-1371. Promo. Dir.: Phil Rush.  
 Int'l rep.: Worldwide excluding Canada, Italy, Japan, New Zealand, Scandinavia, South Africa & Spain (Polydor Int'l).  
 Captain, see Sonic Arts.  
 Carapan Prod'n Inc., 17029 Chatsworth St., Granada Hills, Calif. 91344. Tel. (213) 363-9547. Pres. Stanley Z. Daniels.  
 Cardinal, see Vanguard.  
 Cargo Rec. Co., 8227 Williams Ave., Philadelphia, Pa. 19150. Tel. (215) 242-6756. Pres.: William B. Bynum, PR. McKenda Saunders; Promo.: William Bynum Jr.  
 Labels: (Owned) A#, Cargo.  
 Carib, see Boddie.  
 Caribou Recs., 8600 Melrose Ave., Los Angeles, Calif. 90069. Tel. (213) 659-1301. (Distributed by CBS).  
 Carillon Recs. Inc., 521 Fifth Ave., New York, N.Y. 10017. Tel. (212) 682-5844. Pres. Jack Meyerson.  
 Carino, see Salsoul.  
 Carolina Recs., 1605 Park Dr., Raleigh, N.C. 27605. Tel. (919) 833-6694. Owner Ethel L. Casey; Mgr. Walker L. Casey.  
 Carousel Recs. Inc., 1273 1/2 N. Crescent Heights Blvd., Los Angeles, Calif. 90046. Tel. (213) 650-6500. Pres. & A&R: Stuart Lanis; VP Finance: Adam Bank; VP Creative Servs.: Colman Bank; VP Sales & Mktg.: Nathan Bank; VP Pub. Mike Canyon, VP Adv. James Scott; VP Promo. Diann Joy.  
 Carrie, see James Hendrix.  
 Cartee Music Corp., 1108 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel. (205) 381-5100. Bd. Chm. & Pres.: Alan Mel Cartee; VP. Brent Cartee; Admin. VP Pop Div.: Jerry Masters; Admin. VP Classical Div. Ava Aldridge; Admin. VP Country Div. & Sales & Mktg. Don Cartee; Sec'y-Treas.: Melvyn Cartee; PR & Adv. Dir. William M. Jarrigan; Promo. Dir.: Susanne Motes.  
 Branches: Hollywood, Calif., Sunset-Vine Tower, 6290 Sunset Blvd. Zip 90028. Pres. Music Mill Recs. West. Dick Glasser—Nashville, Tenn., 21 Music Circle E. Zip: 37203. Tel. (615) 256-0700.  
 Label: (Owned) Music Mill.

Cartoon Recs., c/o Enchanted Door, 301 North Ave., New Rochelle, N.Y. 10801 Tel. (914) 576-1211 Contact Joe Messina.  
 Casablanca Rec. & FilmWorks, 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel. (213) 650-8300. TWX (910) 321-2937. Bd. Chm., Peter Guber, Pres. Neil Bogart, Exec. VP Larry Harris, Sr. VP Cecil Holmes, VP Sales & Mktg. Richard S. Sherman, VP Bus Affairs Dick Etlinger, VP Pub. Susan Munao; VP Promo.: Bruce Bird, VP Int'l. Mauri Lathour.  
 Labels: (Owned) Casablanca; (distributed) Chocolate City, Douglass, Millennium, Oasis, Parachute.  
 Int'l reps.: Argentina (Microfon), Australia (Astor), Brazil (Som), Canada (Quality), Central America (Boni), Chile (Quatro), Colombia (Fuentes), Denmark (EMI), Dominican Republic (Distribudora Dominicana), Finland (EMI), France (Vogue), Germany (Bellaphon), Ghana (Coret), Hong Kong (Shun Cheong), Israel (Hataklit), Italy (Durium), Jamaica (Dynamic Sounds), Japan (Victor), Mexico (Gamma), Norway (EMI), Portugal (Valentim de Carvalho), South Africa (Satbel), Spain (Ariola-Eurodisc), Sweden (EMI), UK (Pye), Venezuela (Velvet).  
 Casa Frago Inc., PO Box 2774, San Juan, P.R. 00903 Tel. (809) 725-8842.  
 Label: (Owned) Frago.  
 Casa Grande Recs./Don-Mar Recs./Shawmut Recs., PO Box 113, Woburn, Mass 01801. Tel. (617) 933-1474. Gen. Mgr. Frank P. Pappalardo, A&R & Prod'n Mgr.: Frank Paul, PR. Joe Paul.  
 Label: (Owned) Casa Grande.  
 Cash, see Musimex.  
 Casino Recs. Inc., 3100 Walnut Grove, Suite 515, Memphis, Tenn. 38111 Tel. (901) 452-2412. Pres. Carl E. Friend; Exec VP Jack Wiedenmann, Sales & Mktg. Martin House; Pub. Donna Fitchpatric, Nat'l R&B Promo.: Bobby McVay.  
 Labels: (Owned) Black Jack, Casino.  
 Buzz Cason Prod'n, 2804 Azalea Pl., Nashville, Tenn. 37204. Tel. (615) 383-8682. Pres. & Prod'r. Buzz Cason.  
 Label: (Owned) Berry Hill.  
 Cassandra Recs., 2027 Parker St., Berkeley, Calif. 94704. Tel. (415) 843-2365. Pres. Malvina Reynolds, Mgr. Ruth Burnstein.  
 Int'l rep.: Finland (Love)  
 Cassbah, see Aladdin.  
 Castle, see Rob-Lee.  
 Cat, see TK.  
 Catalyst, see Springboard.  
 Catfish, see Antique-Catfish & GRT  
 Catron Recs., 726 E. McLeore, Memphis, Tenn. 38106. Tel. (901) 947-2553. Pres. Robert L. Catron Jr., VP. Sec'y & Treas.: Claudette Catron; VP's Byron Catron, Linda Hilliard.  
 Branch: West Memphis, Ark., 2314 E. Broadway, Zip. 72301. Tel. (501) 735-6420. Mgr.: Tyrone Cooper.  
 Cavalier, see Fran Williamson.  
 Caytronics, see Salsoul.  
 Celebration, N.Y., see Buddha.  
 Celebration, Colo., see Fishermen.  
 Celestial Recs., 1560 N. La Brea, Suite M, Hollywood, Calif. 90028. Pres.: Arthur H. Benson, VP's: Hy Seaman, John Kraus.  
 Celluloid Fanfare, see Entr'acte  
 Cenpro, see Century Prod'n.  
 Centaur Recs., 82 Aldine St., Rochester, N.Y. 14619. Tel. (716) 328-4649. Pres.: Martha B. Pitoni, A&R/Prod'r Ven Pitoni; Nat'l Sales Mgr. Marvin Steffey, Adv. & Promos.: Dennis Majzak.  
 Labels: (Owned) Centaur, Jingles, Sea-King.  
 Int'l reps.: Canada (Quality), New Zealand (Peak).  
 Centaur Recs. Inc., PO Box 23764, Baton Rouge, La. 70893. Tel. (504) 769-0632. Pres. Victor E. Sachse; VP William R. Wright; Dir.: Keith R. Holmes, Pub. Chm.: Clyde P. Rolston.  
 Branch: Atlanta, Ga., PO Box 37098, Zip 30332. Rep.: Paul C. Bernhardt.  
 Center, see Biograph.  
 Central Sounds, see Point Blank.  
 Centurian Recs. Inc., 3291 E. 119 St., Cleveland, Ohio 44120. Tel. (216) 295-1503. Pres.: Greg Beasley, Exec. VP. Vonley Gaines; VP Sales & Mktg. Conrad Williams; Contemporary A&R Dir.: Al Russ, Nat'l R&B Promo. Dir.: Jerry English; Pop Promo. Mgr. Darrel Riley, Press & Pub. Dir.: Arthur Beasley Jr.  
 Branch: Los Angeles, Calif., 7188 Sunset Blvd. Zip: 90046. Tel. (213) 876-2551.  
 Labels: (Owned) Centurian, Cleveland Unlimited; (distributed) Capital City  
 Century Prod'n Inc., 171 Washington Rd., Sayreville, N.J. 08872. Tel. (201) 238-5630. Pres.: Robert Ligotino; VP Louis Cykter, A&R Dir.: Mickey Yannich, Pres. Cenpro Recs. Roger Bangert.  
 Label: (Owned) Cenpro.  
 Cetra (Italy), see Playette  
 Cha-Cha Recs., 15041 Wabash Ave., South Holland, Ill 60473. Tel. (312) 339-0307. Pres. Donald L. DeLucia; VP's Don & Bob DeLucia.  
 Labels: (Owned) Cap. Cha-Cha.  
 Chant du Monde (France), see Worldtone.  
 Chapel, see Chapel/Bridge.  
 Chapel/Bridge Recs. (div. of Pacific Press Publ'g Ass'n), 1350 Villa St., Mountain View, Calif. 94042. Tel. (415) 961-2323. Mgr.: W. P. Turpel; Nat'l Sales Mgr. E. B. Johnson.  
 Branch: Omaha, Neb., PO Box 31776, Zip. 68131. Tel. (402) 341-3263. Mgr. John Mason  
 Int'l branch: Canada.  
 Labels: (Owned) Chapel, Bridge  
 Charade Recs., 1310 E. Kern St., Tulare, Calif. 93274. Tel. (209) 686-2533. Pres. Raymond A. Baradat, Ass't to Pres.: Pamela R. Baradat; VP: Syl Grigsby; A&R Dir. Art Stewart, Sales & Mktg. Harold Dickerson; Pub.: Jon Stiff, Adv.: Randy Cheek; Promo.: Jimmy Garcia, Country Promo. Rod Gibson; Int'l. Joe Luiz.  
 Charay, see Christi.  
 Charma Recs. Inc., 103 Mimosa Dr., Chapel Hill, N.C. 27514. Tel. (919) 489-8783. Pres.: Charles M. Mann; Nat'l Sales & Mktg. Dir.: James T. Enright, Promo. & Press Info: Madonna H. Mann.



**Jamie/Guyden**  
DISTRIBUTING CORP.

---

**JAMIE RECORDS**

---

**PHIL-LA. of SOUL RECORDS**

---

WRITE FOR OUR GROWING LIST OF  
**SUPER OLDIES**

---

... "where there's  
always a hit"

---

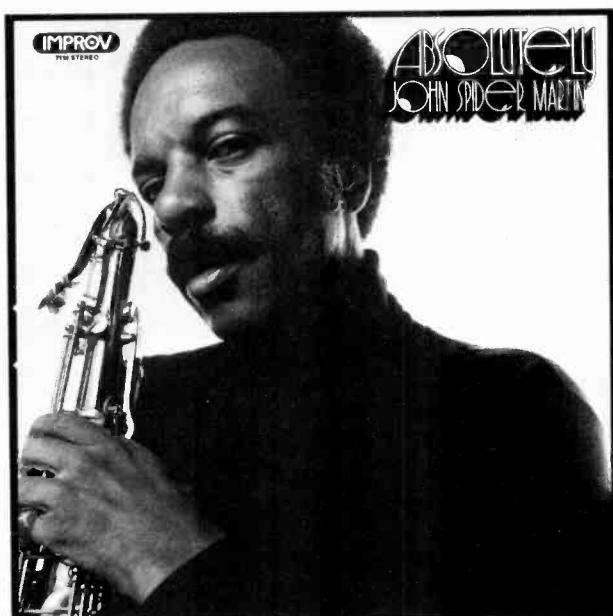
919 N. BROAD ST., PHILA., PA. 19123  
(215) CE 2-8383

# WE'VE GOT THE MUSIC.

FOR STARTERS: TWO BRILLIANT NEW ALBUMS BY THREE MAJOR ARTISTS.



7117



7118

ALONG WITH THE BEST OF



7115

MARIAN MC PARTLAND,



7114

EARL "FATHA" HINES AND TWO BY TONY BENNETT.



7112



7113



CHARLIE BYRD,

7116

**IMPROV**

Division of ToBill Entertainment Corporation

A Tony Bennett/W.D. Hassett Enterprise, 107 Delaware Avenue, Buffalo, New York 14202

DISTRIBUTORS: ATLANTA/Heilicher Brothers of Atlanta; BUFFALO/Best Records; CHARLOTTE/BIB Distributors; CHICAGO/MS Distributors; CLEVELAND/Action Records; DALLAS/Heilicher Bros. of Texas; DENVER/MS Distrib. of Colorado; DETROIT/Arc Jay-Kay Dist. Co.; HARTFORD/Aquarius Distrib. of New England; HONOLULU/Microphone Music; LOS ANGELES/Record Merchandising Co.; MEMPHIS/Hot Line Record Dist. Inc.; MIAMI/Heilicher Bros. of Florida; MINNEAPOLIS/Heilicher Brothers; NEW ORLEANS/All South Dist. Corp.; NEW

YORK/Apex Martin; PHILADELPHIA/Universal; PHOENIX/Alta Distributing; ST. LOUIS/Commercial Music of St. Louis; SAN FRANCISCO/Record Merchandising Co.; SEATTLE/ABC Record & Tape Sales; SHREVEPORT/Stan's Record Service; WASHINGTON, D.C./Schwartz Brothers. FOREIGN DISTRIBUTORS: UNITED KINGDOM: Transatlantic Records, Limited; CANADA: RCA Victor of Canada, Ltd., Licensing now open to all other territories. TAPES: Available from GRT

Labels: (Owned) Cream of the Crop, Madonna, Pied Piper.  
 Charta, see 50 States & Nationwide Sound.  
 Charter, see Gibson.  
 Chase, see Chase Media.  
 Chase Media Inc., Hotel Newhouse, Suite 1204, Salt Lake City, Utah 84101. Tel: (801) 363-5858. Pres.: Randal S. Chase; VP: Irel L. Chase.  
 Label: (Owned) Chase.  
 Chattanooga Rec. Co., 16038 Ventura Blvd., Encino, Calif. 91436. Tel: (213) 788-6863. VP: John Yardum.  
 Checker, see All Platinum.  
 Checkmate, see Caprice.  
 Chuck Chellman Co., 1201 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 385-0047. Pres.: Chuck Chellman, VP: Georgia Chellman, A&R: Jim Foster, Pub: Georgia Twitty.  
 Label: (Owned) Renegade.  
 Chelsea, see Wes Farrell.  
 Cheri, see Springboard.  
 Cherish, see IRDA.  
 Chess, see All Platinum.  
 Chiaroscuro, see Audiofidelity.  
 Chi-City, see Chi-Town.  
 Chico, see Kubaney.  
 Children's World, see Jemkl.  
 Chime, see QCA in Ohio.  
 Chimneyville, see Malaco & TK.  
 Chisholm Rec. Co., 508 E. Loop 340, Waco, Tex. 76705. Tel: (817) 799-8608. Prod'n Mgr.: Jim C. Anderson.  
 Chi-Sound, see United Artists.  
 Chi-Town Recs., 2123 N. Seminary Ave., Chicago, Ill. 60614. Tel: (312) 348-3730. Pres.: Carl A. Bonafede; VP: Frank Pizani.  
 Labels: (Owned) Chi-City, Chi-Town, Land of Lincoln, Railroad Center.  
 Chocolate City, see Casablanca.  
 Choice Recs. Inc., 245 Tilley Pl., Sea Cliff, N.Y. 11579. Tel: (516) 671-7299. Pres.: Gerald S. Macdonald.  
 Int'l reps.: Japan (Trio), UK (This Rec. Co.).  
 Chrim, see Tempo.  
 Christi Recs., PO Box 1152, Fort Worth, Tex. 76110. Tel: (817) 738-8843. Pres.: Major Bill Smith.  
 Int'l branch: England, Le Bill Music.  
 Labels: (Owned) Charay, Le Cam.  
 Christian Faith, see Skylite-Sing.  
 Christian Folk, see Skylite-Sing.  
 Chrysalis Recs., 9255 Sunset Blvd., Suite 212, Los Angeles, Calif. 90069. Tel: (213) 550-0171. Pres.: Terry Ellis. VP: Sales & Promo.: Sal Licata, Nat'l Pub. Mgr.: Rick Ambrose; Nat'l Promo Dir.: & Disco Contact: Billy Bass.  
 Branch: New York, N.Y., 115 E. 57 St. Zip: 10022. Tel: (212) 935-8750. East Coast Artist Development & Pub. Mgr.: Linda Steiner, Promo.: Joshua Blando; Press Officer: Jessica Falcon.  
 Chuckie, see Little Richie Johnson.  
 Church-Bell, see Alvera.  
 Churchill, see Beacon.  
 Chytowns, see JermA.

## VERSATILE

VERSATILE RECORDS  
 PRESENTING  
 GREAT PERFORMANCES BY:

Nina Simone  
 Steve Lawrence  
 Stanley Turrentine  
 Gloria Lynne  
 Don Covay

PLUS OTHER  
 WELL KNOWN ARTISTS  
 and  
 A Classical Aristry Series  
 of definitive contemporary  
 interpretations  
 of the world's  
 most renowned classics  
 including:

Swan Lake,  
 Nutcracker Suite,  
 Warsaw Concerto

Versatile Records, Ltd.

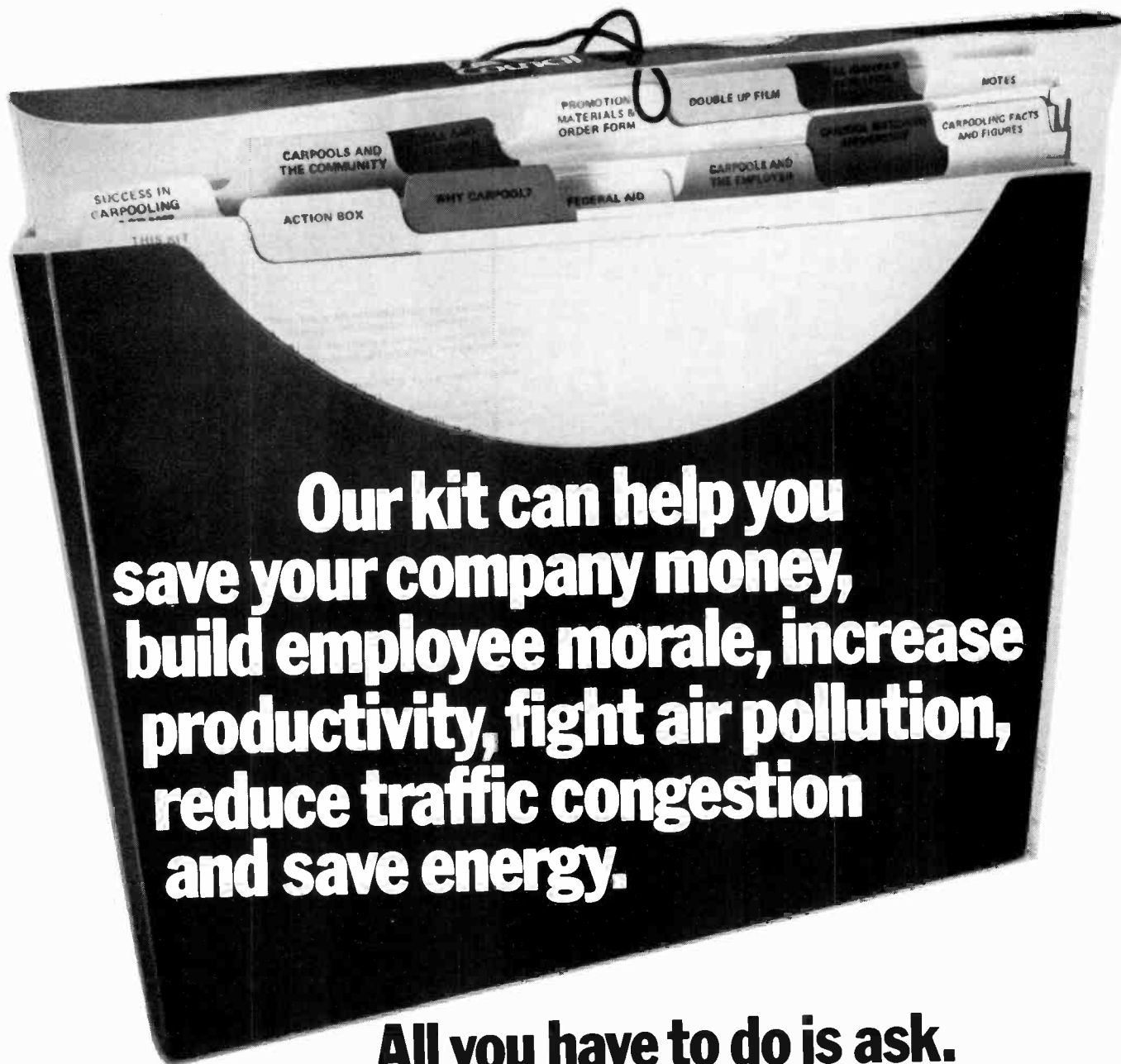
39 West 55th Street  
 New York, N.Y. 10019

Telephone: (212) 249-4604  
 Telex: 426942  
 Cable: Versatile

Dealer, Distributor, Licensee  
 inquiries invited.

Cinema Prize Inc., 8192 Universal Plaza Sta., Universal City, Calif. 91608. Pres.: P.K. Dailey; VP: Walter Brown; Pub.: John Harris; Tape: Bill Robinson.  
 Cin-Kay Rec. Co., 15130 Ventura Blvd., No. 202, Sherman Oaks, Calif. 91403. Tel: (213) 986-5784. Pres.: Hal Freeman; Sec'y-Treas.: Jean Freeman.  
 Branch: Nashville, Tenn., 56 Music Square W. Zip: 37203. Tel: (615) 244-3570. Promo.: Jack Adams, Bob Fuller.  
 Clarendon, see Lakco.  
 Claridge Recs., 6381 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres.: Frank C. Slay Jr.; Sales & Mktg.: Victor G. Catala.  
 Clarion, see Calvary.  
 Classic Jazz, see Music Minus One.  
 Classics for Joy, see Pickwick.  
 Clave, see TR & Penco.  
 Claves (Switzerland), see HNH.  
 Clay Pigeon Recs. (div. of Clay Pigeon Int'l), PO Box 20346, Chicago, Ill. 60620. Tel: (312) 476-2553. Pres. & A&R: Vytautas Beleska; Sales Mgr.: Rudy Markus; Promo. Dir.: M. Bernes.  
 Labels: (Owned) Clay Pigeon, Patefonas.  
 Clear Light Prod'n Inc., PO Box 391, Newton, Mass. 02158. Tel: (617) 969-3456.  
 Cleo, see Mother Cleo.  
 Cleveland Int'l Recs., PO Box 783, Willoughby, Ohio 44094. Contacts: Steve Popovich, Bill Catino, Marty Mooney. (Distributed by CBS).  
 Branch: New York, N.Y., 538 Madison Ave. Zip: 10022. Tel: (212) 935-8630. Contacts: Stan Snyder, Sam Lederman.  
 Cleveland Unlimited, see Centurian.  
 Clock, see Mystic.  
 Cobra Recs., PO Box 2144, Winnetka, Calif. 91306; 18747 Sherman Way, No. 208, Reseda, Calif. 91335. Tel: (213) 343-9071. Owner & Pres.: Don Bradley; VP: Steve Stebbins.  
 Labels: (Owned) Cobra, Knight.  
 Cochise Rec. Co., PO Box 1415, Athens, Tex. 75751. Tel: (214) 675-5683.  
 Coco Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-6886. Pres.: Coco/Graffiti/Gala & Sec'y-Treas.: Novola-Zafiro; Harvey Averno; Pres.: Novola-Zafiro & Sec'y-Treas.: Coco/Graffiti/Gala, Sam Goff; Exec. VP: Graffiti, Danny Rivera; VP: Gala, Steve Lawrence; VP: Novola-Zafiro, Esteban Morencos.  
 Labels: (Owned) Coco, Gala, Graffiti, Novola-Zafiro.  
 Int'l reps.: (Coco) Andean Market (IEMPSA), Colombia (Codiscos), Dominican Republic (Karen), El Salvador (Leo), France (Soul Posters), Japan (Nippon Phonogram), Mexico (Polydour), Netherlands (Dureco), Panama (Onda Nueva), Spain (Discophon), UK (RCA), Venezuela (Velvet); (Gala) Argentina (Trova), Dominican Republic (Karen), Mexico (Discos & Cartuchos), (Graffiti & Novola-Zafiro) Dominican Republic (Karen). (SEE ADVERTISEMENT)  
 Coda, see Spanish Music Center.  
 Cognito Prod'n's, 7515 Wayzata Blvd., No. 110, Minneapolis, Minn. 55426. Tel: (612) 544-4487.  
 Coimbra, see Penco.  
 Colibri, see Safari.  
 Collectors' Series, see Columbia Special Prods.  
 Collegium Sound Systems, 35-41 72 St., Jackson Heights, N.Y. 11372. Tel: (212) 426-8555. Partners: Donald Wade, Jerome Epstein.  
 Label: (Owned) Minstrel.  
 Colonel Redneck Recs., see Wizard.  
 Colonial, see Standard-Colonial.  
 Colon-United, see Marc Gordon.  
 Colony Recs., 470 Smith St., Farmingdale, N.Y. 11735. Tel: (516) 694-0555. Pres.: Robert Sacher; VP: Gary Dean.  
 Colony, N.Y., see Otoao.  
 Colosseum Recs. Ltd., 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) 698-7710. Pres.: Robert F. Morton.  
 Colosseum, N.Y., see Acropole.  
 Colt, see CJ.  
 Columbia, see CBS.  
 Columbia Special Prods., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 975-4126. VP: A.E. Shulman; Gen. Mgr.: John Franks; Sales Mgr.: Dave Backer. (Also see CBS).  
 Label: (Owned) Collectors' Series.  
 Column, see Stag.  
 Combined Mktg. Assocs., 10 Boston Square, Fort Smith, Ark. 72901. Tel: (501) 782-5051. Pres.: James L. Baldwin; VP: Roy J. Morris.  
 Labels: (Owned) Day, Testament, Village.  
 Combo, see Rico.  
 Comedie Francaise, La., see Everest.  
 Comet, see Goldmont.  
 Commercial Dist'g Corp. (CDC), 2535 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 385-3674. Pres.: McDowell White; Sales Mgr.: Bob May.  
 Commodore Rec. Co. Inc., 3 Kensington Oval, New Rochelle, N.Y. 10805. Tel: (914) 235-1241. Pres.: Milt Gabler; Sec'y-Treas.: David Chase.  
 Int'l rep.: Benelux, France, Germany, Italy, Japan & Scandinavia (Decca in UK).  
 Communication Recs., 7212 S. Wabash Ave., Chicago, Ill. 60619. Tel: (312) 783-3186. Pres.: B.L. Dixon.  
 Compas, see Godel.  
 Compo Rec. Co., 105 Burk Dr., Oklahoma City, Okla. 73115. Tel: (405) 677-6448. Pres. & Prof. Mgr.: Yvonne DeVaney; VP: Sonny Lang.  
 Composers Rec's Inc., 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Pres.: Blaire Weille; Exec. VP: Carter Harman; Nat'l Sales Rep.: Larry Sockell.  
 Con Brio Recs., 49 Music Square W., Suite 407, Nashville, Tenn. 37202. Tel: (615) 329-1944. Pres.: Bill Walker; VP: Promo.: Biff Collie; Comptroller: Jeff Walker. (Distributed by Nationwide Sound).  
 Concert Co., PO Box 531, 3318 Platt Ave., Lynwood, Calif. 90262. Tel: (213) 639-1341. Pres.: William G. Johnson; VP: Robert A. Flegal, Sec'y-Treas.: Margaret Thiese.  
 Label: (Owned) Concert Rec'g.  
 Concert-Disc, see Everest.  
 Concert Rec'g, see Concert Co.

Concorde Recs., PO Box 196, Nashville, Tenn. 37202. Tel: (615) 329-2275. Gen. Mgr.: Jeff Walker; Ass't VP & Promo.: John Golden; Artist Relations: Colin Walker; PR: Vicki Spradling. (Distributed by Nationwide Sound).  
 Concord Jazz Inc., PO Box 845, Concord, Calif. 94522. Tel: (415) 682-6770. Pres.: Carl E. Jefferson; VP: Joan W. Kenston; Sec'y-Treas.: F.D. Carroll; Dist'n Mgr.: Margaret Glasgow.  
 Int'l Rep.: Japan (Toshiba-EMI).  
 Conn, see Johnson Rec. Co.  
 Connoisseur Society Inc., 390 West End Ave., New York, N.Y. 10024. Tel: (212) 873-6769. Cable: CONNOSO-REC. Pres.: A&R & Tape Dir.: E. Alan Silver; VP: Sales, Mktg., Adv., Promo. & Int'l Dir.: Rosana M. Silver, Comptroller: Elaine Barish.  
 Labels: (Owned) Connoisseur; (distributed) EMI Int'l (UK), EMIR (UK), Pathe Marconi-EMI (France).  
 Int'l reps.: Australasia (Discurio), Benelux (Pathe Marconi-EMI in France), Canada (Almada), France (Pathe Marconi-EMI), Japan (Nippon Phonogram), Mexico (Gamma).  
 Constitution, see Paramount-West.  
 Contemporary Recs. Inc., 8481 Melrose Pl., Los Angeles, Calif. 90069. Tel: (213) 653-1560. Cable: GOODREC. Pres.: Lester Koening.  
 Labels: (Owned) Contemporary, Good Time Jazz, SFM (Society for Forgotten Music).  
 Continental Rec's Inc., 210 South St., Boston, Mass. 02111. Tel: (617) 426-3131. Pres.: L. Daniel Flynn; VP: John F. Flynn, Music Dir.: Robert E. Rose; Treas.: John K. Chaisson; Chief Eng.: Sonny Du Fault.  
 Label: (Owned) CORI.  
 Contrast Rec. Corp., 2404 E. Houston St., San Antonio, Tex. 78202. Tel: (512) 225-9590. Pres.: Larry C. Collins, Prod'n Dir.: Edward L. Hill; Admin. Ass't: Gene O. Collins; Sales & Mktg.: Joan E. Green, Pub. & Promo.: Joe Coole; Adv.: Eddie V. Green.  
 Conversa-phone Institute Inc., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-5386. Cable: VERSAPHONE. Pres.: Alfred Z. Owen; VP: Edmund L. Owen; Sales Mgr.: Larry Sockell.  
 Cookhouse Rec'g Studios, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-5441.  
 Labels: (Owned) Cookhouse, Groove Soup.  
 Cookin' Recs., 19 Lodge Hill Rd., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager.  
 Cook Labs Inc., 375 Ely Ave., South Norwalk, Conn. 06854. Tel: (203) 853-3641.  
 Label: (Owned) Cook.  
 Cool Duck, see Jezreel.  
 Copacabana (Brazil), see Brasilia.  
 Copper City, see Daniels Eight.  
 Copperfield's Ent's. Ltd., 2339 Jericho Tnpk., Garden City Park, N.Y. 11040. Tel: (516) 747-0666.  
 Coral, see MCA.  
 Cord Recs., Box 7422, Shreveport, La. 71107. Tel: (318) 965-0781. Pres.: Carl Logan.  
 Labels: (Owned) Faces, 50%, Memorial, Pose, Summer.  
 Corey, see International Mktg. & Mgmt.  
 Cortio, see Safari.  
 Coro, see Safari.  
 Corona, see Nationwide Sound.  
 Coronado Rec. Co., 897 Walker Ave., Oakland, Calif. 94610. Tel: (415) 763-5182. Pres.: Norman Hauge.  
 Corral Recs., 8560 Sunset Blvd., Suite 800, Los Angeles, Calif. 90069. Tel: (213) 659-7022. Chief Exec.: C.W. Roker; Prod'r: Bill Smith; Promo.: Denise Dalton, Laura Diane Smith.  
 Cortina Language Recs., see R.D. Cortina.  
 Cortina Method, see R.D. Cortina.  
 R. D. Cortina Co., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845. Cable: ELCORTINA.  
 Labels: (Owned) Cortina Language Recs., Cortina Method.  
 Cory, see NMI.  
 Cosmic Fire, see Black Fire.  
 Cosmos, see Peters Int'l.  
 Cotillon, see Atlantic.  
 Cotique, see Fania.  
 Counterpart, see Fraternity.  
 Counterpoint, see Everest.  
 Country Boy, see Vokes.  
 Country Capers, see Lee Anderson.  
 Country Detroit, see Nationwide Sound.  
 Country Gold, see Hal Southern.  
 Country Int'l Recs., 315 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. VP: Promo.: Jake Payne.  
 Country Jubilee, see Ralph's Radio.  
 Country-King, see Happy House.  
 Country Life, see McClain Family Band.  
 Country Life Recs., 132 Spring St., Newton, N.J. 07860. Tel: (201) 383-9550. Pres.: Michael W. Carden; Sec'y-Treas.: Brian A. Sierra.  
 Country/Politan Recs., 735 Lincoln Blvd., Middlesex, N.J. 08846. Tel: (201) 469-4566. Pres.: Bob May, VP: Mary Marten; VP: Sales: Dave Clark.  
 Labels: (Owned) Country/Politan, Metra/Politan.  
 Country Porn Recs., PO Box 7142, Berkeley, Calif. 94707. Tel: (415) 524-6977. Pres.: Tom White.  
 Country Road, see Scene Prod'ns.  
 Country Showcase America, 11350 Baltimore Ave., Beltsville, Md. 20705. Tel: (301) 937-7200. Pres. & A&R: Frank Gosman, Nat'l Promo.: Margaret Downen. (Distributed by Nationwide Sound).  
 Country Soul, see Soul Country & Blues.  
 Country Star Inc., 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly; Sec'y-Treas.: June L. Kelly.  
 Labels: (Owned) Country Star, Mersey, Process.  
 Country Stream Music & Rec. Co., PO Box 2644, St. Louis, Mo. 63116. Tel: (314) 481-3916. Pres.: Tony Mazzola.  
 Countrywide Tape & Rec. Dist's. Inc., 200 Robbins Ln., Jericho, N.Y. 11753. Tel: (516) 433-9550. Pres.: Stanley Sirota; VP & Sec'y: Katherine Koury; VP: Peter Astrup; Treas.: Carmela L. Gregory.  
 Label: (Owned) Kory. (SEE ADVERTISEMENT)  
 County Recs., Box 191, Floyd, Va. 24091. Tel: (703) 745-2922. Pres.: David Freeman; Prod'n Mgr.: Barry Paus.  
 Labels: (Owned) County, Homestead.



**Our kit can help you  
save your company money,  
build employee morale, increase  
productivity, fight air pollution,  
reduce traffic congestion  
and save energy.**

**All you have to do is ask.**

It's an information and action kit about carpoools. How to start one for your employees, how to encourage your employees to start them for themselves. With facts and results of what a good ride-sharing program has meant to other companies.

Like 3M and Jantzen and Lockheed and AT&T, just to name a few.

It's all right here in the Double Up kit. And it's free for the asking.

**Double Up. It sure  
beats driving alone.**



A public service of this magazine, the U.S. Department of Transportation and The Advertising Council.

U.S. Department of Transportation  
P.O. Box 1813  
Washington, D.C. 20013

I want to do all those things. Please send your Double Up kit right away.

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_



Int'l reps.: Canada (Almada), Japan (BOM).  
 Courthouse Recs., 1391 New London Rd., Hamilton, Ohio  
 45013. Tel. (513) 893-8168. Gen. Mgr.: Marilyn Anten-  
 nen  
 Cowboy Country, see IRDA.  
 Cozette, see Gwen.  
 Crazy Cajun, see Music Ents.  
 Crazy Meskin, see Texas Re-Cord.  
 Cream Recs. Inc., 8025 Melrose Ave., Los Angeles, Calif.  
 90046. Tel. (213) 655-0944. Cable BENNCO. Telex  
 696182. Pres.: Alvin S. Bennett, VP & Gen. Mgr.:  
 Wayne C. Bennett; VP Sales & Mktg. Paul Culberg, VP  
 Promo. Don Graham, VP Foreign Recs. Bobby Weiss;  
 A&R Dir. Hal Winn; Pub. Laurie Hersch.  
 Branch: Memphis, Tenn., Cream/Hi Recs., 1320 S.  
 Lauderdale. Zip. 38106. Tel. (901) 948-8776. Gen.  
 Mgr.: Eddie Ray  
 Labels: (Owned) Cream, Cream/Hi.  
 Int'l reps.: Australia (Astor), Canada (GRT), China (Pa-  
 cific), Colombia (Palacio de la Musica), Israel (East-  
 ern), Italy (CBS-Sugar), Japan (Victor), New Zealand  
 (Phonogram), Philippines (Vicor), Venezuela (Palacio de  
 la Musica)  
 Cream/Hi, see Cream Recs.  
 Cream of the Crop, see Charma  
 Creative Funk Music Inc., 122-21 Merrick Blvd., St. Albans,  
 N.Y. 11434. Tel. (212) 978-6400, 525-9487. Pres.  
 Deek DeBerry; VP & Disco Contact Gary DeBerry, VP  
 A&R Rudy Clark, Sales & Mktg.; Tony Prince; Pub. &  
 Adv. April Elliot; Promo. Dir.: Homie Perkins  
 Branches: Compton, Calif., 440 W. School Zip  
 90220. Pres. West Coast Promo., L. DeGazon—Cleve-  
 land, Ohio, 4480 Grand Blvd. Zip 44121. Tel. (216)  
 581-8243. VP Midwest Promo. Frank Key—Memphis,  
 Tenn., 4122 Westmont. Zip 38109. Tel. (901) 785-  
 0201 Pres. Midwest Promo. John Fields.  
 Labels: (Owned) Adelia, Creative Funk.  
 Creative Sound, see Sonrise.  
 Creative World Inc., 1012 S. Robertson Blvd., Los Angeles,  
 Calif. 90035. Tel. (213) 652-7280. Pres.: Stan Kenton;  
 Mktg. Dir. Julio Aiello; Ass't Mktg. Dir.: Robin Wil-  
 liams, Prod'n Mgr.: Bill Stillfield; Pub. & Adv. Dir.,  
 Audree Coke.  
 Crede, see Pathways of Sound.  
 Creed, see Nashboro.  
 Crescendo Rec. Co., 37-25 Crescent St., Long Island City,  
 N.Y. 11101. Tel. (212) 729-2390. Pres. Guido Sgam-  
 bellone, Prof. Mgr. Louis Carruti; Mgr. William Neal.  
 Crescent, see International Mktg & Mgmt. & Record  
 Prod'ns  
 Crest, see Golden Crest.  
 Cricket, see Sunny Day.  
 Crimson Dynasty Rec Corp., PO Box 271, Cedar & West  
 Ave., Jenkintown, Pa 19046. Tel. (215) 757-8022.  
 Pres. Stan Peahota; Exec. VP Alan Meier, VP. Frank  
 Mulvenna, Sec'y-Treas. Kathy Peahota; A&R Dir.: Des-  
 tiny Knight (Distributed by IRDA).  
 Labels: (Owned) Aurora Borealis, Bronto Sauraus, Crim-  
 son Dynasty, Crystal Blue Flame, Cyclone, Earth Quake,  
 Enchanted Knight, Flame, Golden Hawk, Hurricane,  
 Knight, Lightning, Misty Blue, Operation Golden Hawk,  
 Thunder Lizzard, Tornado, Typhoon.  
 Crissy, see Quinto  
 Criterion Music Corp. 6124 Selma, Hollywood, Calif.  
 90028. Tel. (213) 469-2296. Pres.: M.H. Goldsen,  
 A&R Mgr. Bo Goldsen.  
 Labels: (Owned) Granite Music Corp., Reo Tahiti.  
 Int'l rep.: Tahiti (ETS)  
 Critic's Choice, see Pickwick  
 Crosseyed Bear Recs., 286 Brompton Rd., Buffalo, N.Y.  
 14221. Tel. (716) 884-5690. VP Sales Hank Slipque;  
 VP Promo & Disco Contact Marty Angelo, VP Radio  
 Promo. Louis Mersola.  
 Labels: (Owned) Crosseyed Bear, Disco Magazine, Dis-  
 covery.  
 Crossfire, see Oakridge  
 Crossover Recs. Co. (div. of Ray Charles Ents), 2107 W.  
 Washington Blvd., Los Angeles, Calif 90018. Tel.  
 (213) 737-8000. Bd Chm. Ray Charles  
 Branch: New York, N.Y., 120 E 56 St. Zip 10022  
 Tel. (212) 759-7841  
 Crossroad, see Voyager.  
 Crown, see Cadet Recs.  
 Cruise, see Art  
 Crystal Rec. Co., PO Box 65661, Los Angeles, Calif. 90065.  
 Tel. (213) 257-6787, 254-1234. Pres. & A&R. Peter  
 Christ, Exec. Ass't Carol Cuning, Dist'n Mgr. George  
 Fowler; Adv. Mgr. Sam Mundy.

Labels: (Owned) Crystal, (distributed) Avant, Pandora,  
 WIM  
 Int'l reps.: Australia (Lyonym), Canada (Almada), Nor-  
 way (Musikkelskapet)  
 Crystal Blue Flame, see Crimson Dynasty.  
 Crystal Crazy Recs. Inc., 225 Kearny St., Suite 200, San  
 Francisco, Calif. 94108. Tel. (415) 398-3100. Pres.  
 Edward S. Wodenjak, Exec. VP. Michael R. Phillips,  
 Sales Mgr. Don Grimes  
 Cub, see Mother Cleo.  
 Cupid, see Sound Inc.  
 Curtain Call Recs. Inc., 778 S. Pearl St., Denver, Colo.  
 80209. Tel. (303) 722-5124. Pres. C.D. Draper; VP  
 Mildred Draper.  
 Curtom Recs. Inc., 5915 N. Lincoln Ave., Chicago, Ill.  
 60659. Tel. (312) 769-4676. Co-Pres. Curtis May-  
 field, Marv Stuart. VP Admin.: Clarice Pollock, A&R  
 Rich Tufo, Pub. & Promo. Marlyn Atlas. (Distributed by  
 Warner Bros.)  
 Branches: Atlanta, Ga., 635 Fair St. SW. Zip. 30314  
 Tel. (404) 522-8922. Promo.: Charles Matthews—Ar-  
 lington, Tex., 1602-A Carter Dr. Zip. 76010. Tel. (817)  
 469-6138. Promo.: Tony Price.  
 Custom, see Cadet Recs.  
 Cyclone, see Crimson Dynasty.  
 Cynda, see Boot.  
 Czech, see MJ.

**D**

D C Sound Ents., 5677 D Westcreek Dr., Fort Worth, Tex.  
 76133. Tel. (817) 294-0200  
 D G (Deutsche Grammophon), see Polydor  
 D G Green Label (Germany), see Playette Corp.  
 D G J Recs. Inc., PO Box 010772, Miami, Fla. 33101. Tel.  
 (305) 576-6978. Cable, DONJOMUS. Pres. & Sales &  
 Mktg. Donald G. Johnson; VP. Ronald C. Johnson, VP  
 A&R: Donn Johnson; Pub., Adv. & Promo. Dir. Pamela  
 Johnson; Int'l Dir.: Armand Seva.  
 Labels: (Owned) DG J, Doro, Sami; (distributed) Fono-  
 disco, Guitarra, Oro.  
 Int'l reps.: Mexico (Discos de Guitarra), Venezuela  
 (Fonodisco).  
 D J M Recs., 119 W. 57 St., Suite 400, New York, N.Y.  
 10019. Tel. (212) 581-3420. Cable, DICKJAMES.  
 TWX (710) 581-4216. Gen. Mgr.: Carmen LaRosa;  
 A&R Arthur Braum. (Distributed by Amherst)  
 D M C, see Dimitri  
 D & M Sound Corp., 185 West End Ave., New York, N.Y.  
 10023. Tel. (212) 580-0255. Cable: DAMSOUND. Bd  
 Chm. David L. Miller; Pres.: Marty Wilson.  
 Dade, see TK.  
 Dads Tunes (DAD Prod'ns Inc.) PO Box 26637, Tempe, Ariz.  
 85282. Tel. (602) 839-6976. Pres.: D.A. Davis; VP.  
 Bruce Turner, VP Sales Larry Oday, Prod'r & Disco  
 Mgr.: Chris Davis.  
 Daisy, see Waltner.  
 Dakar, see Brunswick.  
 Damont Corp. 315 S. Beverly Dr., Suite 400, Beverly Hills,  
 Calif. 90212. Tel. (213) 657-7922. Pres.: David Mook  
 Dana, see Fiesta.  
 Dana Publ'g Co., 1130 Stillwater Dr., Miami Beach, Fla  
 33141. Tel. (305) 865-8960. Pres. Walter Dana, VP  
 Gus Dana.  
 Label: (Owned) Echo.  
 Dance-A-Thon Recs., 1957 Kilburn Dr., Atlanta, Ga 30324.  
 Tel. (404) 876-1073. Pres. Aleck Janoulis; VP Pop  
 A&R: Oliver Cooper, VP Classical A&R, Jean Lemonds;  
 VP Sales Scott Markshausen; VP Artist Relations. Sam  
 Stewart.  
 Branch: Fort Worth, Tex., 8901 S. Normandale St.,  
 Suite 1014. Zip 76116. Tel. (817) 244-3885. West-  
 ern Opns.: Hilton Dickerson.  
 Labels: (Owned) Dance-A-Thon, Hotlanta, Hotrax,  
 Thevis.  
 Int'l reps: Argentina (Calmex), Australia (Electric—  
 Dance-A-Thon), Canada (Boot—Dance-A-Thon), Ger-  
 many (Prom—Dance-A-Thon), UK (Emerald—Dance-A-  
 Thon).  
 Dani Recs. (div. of Hilton House Inc.), PO Box 315, Cleve-  
 land, Ohio 44127. Tel. (216) 429-1559. Pres. Donald  
 B. Catalano; VP & Gen Mgr. Danielle Catalano, Pop  
 A&R Dir.: Samuel Magee, Classical A&R Dir. Herbert  
 Jugl; Sales & Mktg. Mgr. Saul Telpitz, Pub. Dir. Ma-  
 nan Driscoll, Adv. Dir. Dan Kelly, Promo. Dir.: David  
 Levy.  
 Daniels Eight Rec. Co., PO Box 266, River Forest, Ill. 60305.  
 Tel. (312) 277-7129. Pres. Ty Daniels, VP's: Jose-  
 phine Daniels, Clara Crues; Ass't VP. Catherine Daniels.

Sales Mgr. Larry Hampton; Promo. Mgr. Billy Henton,  
 Recs. & Tapes Mgr. James Hampton.  
 Labels: (Owned) Blues Supreme, Copper City, Daniels  
 Eight, Gospel Master, Gospel United, Puma, Session  
 One, 7th Sound, Soul Division.  
 Dansk-Disk, see Lindberg.  
 Dante Recs., 71 Smithbridge Rd., Glen Mills, Pa. 19342.  
 Tel. (215) 725-6388. Pres. Vito Jacono; A&R: Lou De-  
 Lise.  
 Darcha, see Funhouse.  
 Dark Horse, see Warner Bros.  
 Darva, see MBA.  
 Das Alte Werk, see London  
 Dash, see TK  
 Dauphne, see Dellwood in N.J.  
 Davida Rec. & Publ'g Co., 9700 Burnette, Detroit, Mich.  
 48204. Tel. (313) 491-7409. Pres. David Futch.  
 Davis Recs., 518 W. 50 St., New York, N.Y. 10019. Tel.  
 (212) 724-3930. Owner. Joe Davis.  
 Labels: (Owned) Beacon, Davis.  
 Dawn Prod'ns, Box 535, Main St., Belair, Md. 21014. Tel.  
 (302) 368-3600. Cable: INTERDAWNWELZ. Pres. &  
 A&R Dir. Joey Welz; VP Exec. Prod'r Vernon Wray;  
 Rock A&R: Jimmy Mack; Country A&R: Bill Rauck; Nat'l  
 Sales Dir. Jimmy Velvet, Promo.: Earl Cross.  
 Labels: (Owned) Canadian American, Disc-Go; (distrib-  
 uted) Music City, Palmer.  
 Day, see Combined Mktg.  
 Daybreak Dist. Corp., 6725 Sunset Blvd., Suite 402, Holly-  
 wood, Calif. 90028. Tel. (213) 464-0262.  
 Deadwood, see Jrm Hall.  
 Dee-Bee Rec'g Serv., South Camp St. Ext., Windsor, Pa.  
 17366. Tel. (717) 244-5411. Partners Stan Deppen  
 Jr., Patricia M. Deppen.  
 Labels: (Owned) Dee-Bee; (distributed) Eventide.  
 Dee Prod'ns of Philadelphia, 1445 N. Hills Ave., Willow  
 Grove, Pa. 19090. Tel. (215) 473-3111. Pres.: Dick De  
 Marco, VP Martin Dipolito.  
 Labels: (Owned) Dee, Inside, Rugby.  
 Deep Roots, see Koola.  
 Dejay "Gold" Recs. & Prods. Inc., 859 N. Hollywood Way,  
 Burbank, Calif. 91505. Tel. (213) 845-0744, 849-  
 5347. Pres. Dave Goldstein, Sec'y-Treas.: Jackie Gold-  
 stein.  
 De-Lite Recs., 200 W. 57 St., New York, N.Y. 10019. Tel.  
 (212) 757-6770. Pres. Fred Fioto; VP: Gabe Vigorito,  
 A&R Fred Vee; Sales & Mktg. Dir. Bernie Block; Nat'l  
 Pop Promo. Jim Bence; Nat'l R&B Promo. Stan Price.  
 Labels: (Owned) De-Lite, (distributed) Gang, Vigor.  
 Deliverance Recs., 621 Clinton Ave., Newark, N.J. 07108.  
 Tel. (201) 243-1300. Bus. Mgr.: Jasper Samuel.  
 Dellwood Recs., 200 W. 57 St., New York, N.Y. 10019. Tel.  
 (212) 581-4890, 586-4470. Pres. VP. Stan Hoffman.  
 Dellwood Music Co. Inc., 160 S. Lessing Ave., Saddle  
 Brook, N.J. 07662. Tel. (201) 843-3239. Pres.: Wood-  
 row C. Gardella; VP: Robert Gardella; Treas.: Sophie  
 Gardella  
 Labels: (Owned) Dauphne, Dellwood.  
 Int'l reps.: Canada (Quality), UK (EM).  
 Del-Mar Recs. Inc., Box 237, Lancaster, Tex. 75146. Tel.  
 (214) 227-4699. Pres., Martha Cady; VP & Mgr.: Clint  
 Roundtree; Promo.: Bob Cady; Country Mgr.: Bobby  
 Lane.  
 Label: (Owned) PanAsuN  
 Delmark Recs., 4243 N. Lincoln, Chicago, Ill 60618. Tel.  
 (312) 528-8834. Pres. Robert G. Koester, VP: Susan  
 Koester; Pub., Adv. & Promo. Dir.: Steve Tomashelsky.  
 Label: (Owned) Pearl.  
 Int'l reps.: Canada (Rebel), France (Black & Blue), Japan  
 (Trio), Portugal (Valentim de Carvalho), Sweden  
 (Amigo), Switzerland (IRC), UK (Esquire).  
 Del-My, see Gospel Crusade.  
 Delos Recs. Inc., 855 Via de la Paz, Pacific Palisades, Calif.  
 90272. Tel. (213) 454-0524.  
 Labels: (Owned) Delos; (represented) Delos-Fy (France).  
 Delos-Fy (France), see Delos.  
 Del Rio, see Marsal.  
 Delsey, see Fran Williamson.  
 Del Sol, see Musimex  
 Delta, Ark., see Jamdan.  
 Delta Rec Co. Inc., 11 Music Circle S., Nashville, Tenn.  
 37115. Tel. (615) 256-0973. Pres.: Robert Galloway;  
 VP James Galloway; VP Sales Shelby Stone; VP Pub.  
 Ken W. Galloway.  
 Branch: Lancaster, Ky., 257 Lexington Rd. Zip.  
 40444. Tel. (606) 792-4379.  
 Delta Int'l Recs. Inc., 1584 E. 31, Cleveland, Ohio 44114.  
 Tel. (216) 861-7286. Pres.-Treas.: John R. Gaver; VP:  
 Charles M. Gayer; Sec'y: Theresa Gayer.  
 Delta Sound, see Worldwide Sound.  
 Deluxe, see Gusto.  
 Richard Delvy Ents. Inc., 8127 Elrita Dr., Los Angeles, Calif  
 90046. Tel. (213) 656-6509. Pres. Richard Delvy; VP.  
 Ed Fournier; VP A&R Vic Gargano; Pub. & Adv.: Bob  
 Markland.  
 Demand, Fla., see Request  
 Demand, Tex., see Don Schafer.  
 Denon, see American Audioport.  
 Denrich, see Wham Bam.  
 Deram, see London.  
 Desert Moon Recs., 1697 Broadway, New York, N.Y.  
 10019. Tel. (212) 582-5646.  
 Designer, see Park Ave.  
 Desmar Music Inc., 155 Ave. of the Americas, New York,  
 N.Y. 10013. Tel. (212) 741-1430. Pres.: Marcos Klor-  
 man; Gen. Mgr. Frank Burton.  
 Labels: (Owned) Desmar; (distributed) IPA.  
 Int'l reps.: Canada (Musimart), UK (Rediffusion).  
 Destiny Recs., PO Box 2094, Sheffield Lake, Ohio 44054.  
 Tel. (216) 949-6397. Owner: Robert Sellers.  
 Desto, see CMS.  
 Dewdrop Recs., 1324 Old Yatesville Rd., Thomaston, Ga.  
 30286. Tel. (404) 674-8435, 647-7995. Owner. Don  
 Buchanan.  
 Dharma Recs., 117 Rockland Rd., Libertyville, Ill. 60048.  
 Tel. (312) 362-4060. Pres. Perry Johnson; VP: Rick  
 Johnson, PR Rep.: M. Bortolotti; Adv. & Promo.: S. Dia-  
 mond.  
 Int'l reps.: France (Dave-Music), Italy (H-Fi), Nether-  
 lands (Dutch Blues & Boogie), Sweden (Scandinavian

**HGA**  
**HERB**  
**GOLDFARB**  
**ASSOCIATES, INC.**  
 250 West 57th St.,  
 New York, N.Y. 10019  
 Tel. 212/757-3930

consultants for :

- SALES
- MARKETING
- MERCHANDISING
- DISTRIBUTION

Billboard 1977-1978 International Music-Record-Tape Directory

PICKWICK INTERNATIONAL INC.  
PICKWICK RECORDS DIVISION

Is The Largest Economy Record  
Company In The World

*And Look Who We Have To Offer:*

THE BEACH BOYS, DOLLY PARTON, WAYLON JENNINGS, NEIL SEDAKA, ELVIS, GUY LOMBARDO, THE MILLS BROTHERS, FATS DOMINO, LIBERACE, PAT BOONE, PAUL ANKA, ARTHUR FIEDLER & THE BOSTON POPS, LOUIS ARMSTRONG, TENNESSEE ERNIE FORD, JERRY LEE LEWIS, DINAH WASHINGTON, THE PLATTERS, LYNN ANDERSON, FERRANTE & TEICHER, QUINCY JONES, NANCY WILSON, GLEN CAMPBELL, AL MARTINO, SANDLER & YOUNG, SHIRLEY BASSEY, WOODY HERMAN, HARRY JAMES, THE KINGSTON TRIO, BURL IVES, IKE & TINA TURNER, JIM CROCE, BILLY HOLLIDAY, JIMI HENDRIX, GLADYS KNIGHT & THE PIPS, VIRGIL FOX, ROGER WILLIAMS, THE MAMMAS & THE PAPAS, THE ANDREW SISTERS, THE SUPREMES, SMOKEY ROBINSON, DUKE ELLINGTON, LEOPOLD STOKOWSKI, FRANKIE LAINE, THE JACKSON FIVE, THE TEMPTATIONS, PAUL WHITEMAN, COUNT BASIE, THE LETTERMEN, JIM ED BROWN, ERIC CLAPTON, DEAN MARTIN, HENRY MANCINI, PATSY CLINE, THE FOUR FRESHMEN, FRANK SINATRA, EARL WILD, JOHNNY CASH, COLIN DAVIS, MAHALIA JACKSON, LLOYD PRICE, CHUCK BERRY, JIMMY LUNCEFORD, THE SPINNERS, JOHNNY DESMOND, CHARLES MUNCH, WAYNE NEWTON, ROY ACUFF, BUCK OWENS, ROY CLARK, FLATT & SCRUGGS, ROGER MILLER, WANDA JACKSON, CHARLIE RICH, MEL TILLIS, RED FOLEY, MOTHER MAYBELLE CARTER, SIR ADRIAN BOULT, FREDDY FENDER, RONNIE MILSAP, MICKEY GILLEY, DONNA FARGO, DIANA TRASK, JOHN McCORMACK, LIVING STRINGS, SIR THOMAS BEECHAM, PETE FOUNTAIN, PERRY COMO, BOOTS RANDOLPH, SIR JOHN BARBIROLI, HUGO WINTERHALTER, PETER NERO, BOBBY BARE, CHET ATKINS, ANTAL DORATI, DON GIBSON, CHARLEY PRIDE, GEORGE CARLIN, ED AMES, CHARLES GERHARDT, THE BLACKWOOD BROTHERS, SKEETER DAVIS, JIM REEVES, HANK SNOW, JASCHA HORENSTEIN, ART TATUM, GEORGE BEVERLY SHEA, HARRY BELAFONTE, ROY ROGERS, VACLAV NEUMANN, MARIO LANZA, SPIKE JONES, PORTER WAGONER, JUDY GARLAND, PIERRE MONTEUX, SHIRLEY TEMPLE, THE MELACHRINO STRINGS, JOSE FELICIANO, FRANKIE CARLE, TOMMY DORSEY, KEN CURTIS, DANNY DAVIS, DOTTIE WEST, BOBBY VINTON, LYNN ANDERSON *And* MISTER ROGERS.

Blues), UK (Chris Wellard).  
 Diablo Rec. Co., 3518 Champlain Ave., Youngstown, Ohio 44502. Tel. (216) 755-7794. Owner, Pres. & A&R Bill Schaffert.  
 Dial Recs. Inc., PO Box 1273, Zip: 37202; 8 Music Square W., Nashville, Tenn. 37203. Tel. (615) 327-3162 (distributed by Phonogram).  
 Diferant Drummer, see Salsoul.  
 Dimension, see Blue Mace.  
 Dimitri Music Co., 7859 Bastille Pl., Severn, Md. 21144. Tel. (301) 589-5192. Owner/Pres. Robert H. Williams. Opns. Mgr.: Chico Palomina; A&R Dir.: R. Jose Williams.  
 Labels: (Owned) DMC, Evergreen, New Directions; (distributed) Di-Rich.  
 Dimsa, see Orfeon.  
 Dingo, see Laff.  
 Dinsa, see Otoao.  
 Dion, see Jamie/Guyden.  
 Direct Disc, 16 Music Circle S., Nashville, Tenn. 37203. Tel. (615) 256-1652. Pres.: Joe Overholt.  
 Direkti to Disk, see Sonic Arts.  
 Di-Rich, see Dimitri.  
 Dirty Shame Recs., 4552 Shenandoah, St. Louis, Mo. 63110. Tel. (314) 865-1237. Owner Al Mothershead.  
 Discapan, see Apon.  
 Disc-Go, see Dawn.  
 Disco Rec. Co. Inc., 467 Mundet Pl., Hillside, N.J. 07205. Tel. (201) 923-7474. Pres.: Joe Martin, Sales Mgr. Hollis Smith.  
 Branch: Fort Lauderdale, Fla., 1477 SW 24 Court, No. 15. Zip 33315. Tel. (305) 523-4578 VP A&R Jay Martin.  
 Labels: (Owned) Disco, Marton.  
 Discocorp, PO Box 771, Berkeley 94701, 523 Coventry Rd., Kensington, Calif. 94707. Tel. (415) 524-8079. Pres. Frederick Maroth; VP: George Marton. Sec'y-Treas. Eric Maisel.  
 Labels: (Distributed) Audax, I Grandi Interpreti, MORG, Recital, SID, Bruno Walter Society, Western Sound Archive.  
 Int'l reps.: Austria (Preiser), France (Dave-Music), Germany (Helmut Marcuse), Italy (Stradivarius Club), Japan (Shinsei Serv.), UK (Music Discount).  
 Discolando Recs. & Tapes Corp., 718-20 10 Ave., New York, N.Y. 10019. Tel. (212) 581-0650. Pres., Orlando Bru; Sales, Mktg. & Pub. Louis Gargallo; Adv. & Promo. Alicia Osorio.  
 Labels: (Owned) Discolando. (distributed) OB, Sonolux, Tikal, Zeida  
 Discolor, see Kubaney  
 Disco Magazine, see Crosseved Bear  
 Discos America, see Rivera  
 Discos Fama, see Fama  
 Discos Fuego, see Fama  
 Discos Latin Int'l Inc., 1646 S. Vermont, Los Angeles, Calif. 90006. Tel. (213) 734-1527. Pres. Jose Garcia; VP Jose A. Garcia Jr., Gen. Mgr.: Oscar Bolivar; Nat'l Promo. Dir. Fernando A. Gonzalez  
 Labels: (Owned) Latin, (distributed) Capitol (Mexico), EMI (Argentina, Brazil, Chile, Mexico, Spain), Rex (Mexico)  
 Discos Monica, see Peer-Southern.  
 Discos Marcus Pereira (Brazil), see Brasilia  
 Discos Premier (Brazil), see Fermata  
 Discos Tropical, see Tropical Music  
 Discout Rec. & Book Shop, 9093 Comprint Court, Gaithersburg, Md. 20760. Tel. (301) 977-2600. Pres. Robert Bialek, VP & Treas. Michael Bialek, Pop Buyer, Roger Spedel, Classical Buyer, Matt Prestone; Media Dir. Alan Muhler, Art Dir. Cindy Fowler, Educational Servs. Dir. Steven Wheaton; Int'l Buyer Henrietta Carriere.  
 Labels: (Owned) Airborne, Asha.  
 Discovery, see Crosseved Bear.  
 DiscReet Recs. Inc., 5831 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 461-3267. Bd. Chm.: Frank Zappa  
 Discus, see Stanyan  
 Disko-Mania, see TR  
 Disneylandia (Spanish prod.), see Pan American.  
 Disneyland-Vista Recs., 350 S. Buena Vista St., Burbank, Calif. 91521. Tel. (213) 845-3141 x 1665. Cable DISNEY VP & Gen. Mgr.: Merrill C. Dean; Nat'l Sales Mgr. & A&R Gary Krisel; Adv. Mgr. Steve Hoch, Int'l Prod'n Mgr. Betty Hulon  
 Int'l branch: Canada, Walt Disney.  
 Labels: (Owned) Disneyland, Vista  
 Int'l reps.: Argentina (Phonogram), Australia (Summit), Brazil (Abril, Sigla), Chile (Industria de Radio & Television), Colombia (CBS), Denmark (Polydor), El Salvador

(Dicesa), Finland (Polydor), France (Ades), Germany (Electrola), Greece (Music Box), Israel (Yavneh), Italy (CBS Sugar), Japan (King), Mexico (CBS/Columbia), Netherlands (Bovema-EMI), New Zealand (EMI), Norway (Polydor), Peru (El Virrey), Philippines (Vicor), Puerto Rico (Kelvinator), Singapore (EMI), South Africa (Gallo), Spain (Hispavox), Sweden (Polydor), UK (Pye), Venezuela (BASF), Yugoslavia (Vuk Karadzic).  
 Dit Dot Recs., 155 NW 28 Ave., Pompano Beach, Fla. 33060. Tel. (305) 972-0812. Pres.: Willie A. Brown.  
 Dixieland Jubilee, see GNP Crescendo.  
 Dobre, see Ray Lawrence.  
 Documentary Rec's, PO Box 24605, Los Angeles, Calif. 90024. Tel. (213) 474-8281.  
 Dolejo, see Kare.  
 Johnny Dollar Recs., PO Box 4690, Nashville, Tenn. 37216. Tel. (615) 226-2486. Pres. & Exec. Prodr. Johnny Dollar  
 Dominion Bluegrass Rec'gs, PO Box 993, 211 E. Fourth St., Salem, Va. 24153. Tel. (703) 389-4829. Pres. Jack Mullins, VP & Gen. Mgr. Jim Eanes; VP Eng'g J.R. Mullins.  
 Domino Recs., 37 Odell Ave., Yonkers, N.Y. 10701. Tel. (914) 969-5673. VP & Gen. Mgr. Joe Bolton  
 Domno Ltd., see Silicon  
 Don, see Kubaney.  
 Don-Mar Recs., see Casa Grande.  
 Door Knob, see Gene Kennedy & World Int'l Group.  
 Doral, see World Wide Music.  
 Dore Recs., 1608 Argyle, Hollywood, Calif. 90028. Tel. (213) 462-6608. Owner Lew Bedell; Promo. Mgr. George Jay.  
 Doric Rec'g Group Inc., PO Box 282, Monterey, Calif. 93940. Tel. (408) 633-4219, 624-9556. Pres. Frank R. Killinger, Gen. Mgr.: Richard M. Penberthy  
 Labels: (Owned) Doric; (distributed) Amberlee.  
 Int'l reps.: UK (Amberlee).  
 Dorn Recs. (div. of Aztec Prod'ns), 20531 Plummer St., Chatsworth, Calif. 91311. Tel. (213) 998-0443. Pres. A. E. Sullivan, A&R, Paul Martin, Sales & Mktg. D. Sullivan, Pub. & Adv. Carol Ruskin  
 Doro, see DGJ  
 Double Eagle, see Bel-J.  
 Double 12, see CMS  
 Douglas, see Chocolate City  
 Down East, see Event.  
 Down South, see King Walk.  
 Doyley, see Nationwide Sound.  
 Dragon Recs., 2805 Creston Ave., Bronx, N.Y. 10468. Tel. (212) 298-7020. Pres. Vincent Gagliano, VP Joe Al-legro; A&R Dir. Andy Badale.  
 Labels: (Owned) Agon, Dragon.  
 Dream, see Salsoul.  
 Drive, see TK.  
 Drum Recs. Inc., Box 347, Fargo, N.D. 58102. Tel. (701) 235-8551. Pres. Tom Conoboy; VP & Treas. G. R. Conoboy.  
 Dusty Dickerson, see Nationwide Sound.  
 Dyer-Bennet Recs., 792 Columbus Ave., New York, N.Y. 10025. Tel. (212) 866-3675. Mgr. Harvey Cort.  
 Dynamic, see St. Clair.  
 Dynamite, see Jim Hall.  
 Dynamo, see Musicor  
 Dynasty, see Vee Jay & West

**E**

E, see West.  
 E B C, see NMI.  
 E C M, see Polydor.  
 E G C, see Rico.  
 E & G Prod'ns, 2858 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 735-1358. Owner Edmondo Perez.  
 E K X, see Seven Hills.  
 E L J Rec. Co., 1344 Waldron Ave., St. Louis, Mo. 63130. Tel. (314) 863-3605. Pres.: Edwin L. Johnson, Ass't VP W. Johnson, Sales Mgr. C. Primm  
 E M I, see Capitol  
 E M I (Argentina, Brazil, Chile, Mexico, Spain), see Discos Latin.  
 E M I Int'l (UK), see Connoisseur Society  
 E M I R (UK), see Connoisseur Society  
 E S P-Disk Ltd., 5 Riverside Dr., Suite 2-C, New York, N.Y. 10023. Tel. (212) 799-1097. Pres. Bernard Stollman  
 E T S Rec. Co., PO Box 932, Honolulu, Hawaii 96808. Tel. (808) 623-9958. Owner Richard R. Riccio  
 Eagle Rec. Co., PO Box 1102, Burbank, Calif. 91507. Tel. (213) 874-7656. Pres. & Gen. Mgr. Peter Tevis, A&R Dir. Scott Tevis. (distributed by Calmex)

Labels: (Owned) Eagle, Pet.  
 Int'l reps.: Colombia (Sonolux), Germany (EMI Electrola), Japan (EMI-Toshiba), Mexico (RCA), Netherlands (EMI-Bovema), South Africa (EMI-Brigadiers), Spain (EMI-Odeon), UK (WEA).  
 Eagle Int'l Recs., 1108 16 Ave. S., Nashville, Tenn. 37212. Tel. (615) 255-8076.  
 Earth Quake, see Crimson Dynasty.  
 Earth Sound Music/TAJ Ent's Inc., 469 Rockaway Pkwy., Brooklyn, N.Y. 11212. Tel. (212) 346-0397  
 East Coast Recs. Inc., PO Box 5363, Philadelphia, Pa. 19142. Tel. (215) 726-6049. Pres. Anthony Messina; A&R Tony Roccia  
 Branch: Fort Lauderdale, Fla., 7029 W. Sunrise Blvd. Zip. 33313.  
 Easy Prize Recs., 615 Preston Dr., South Bend, Ind. 46615. Tel. (219) 287-7355. Pres. Bill Pritchett, Gen. Mgr. Kay Burkus  
 Echo, see Dana  
 Eckerworks, see Rounder  
 Eclipse, N.C., see Galaxie III  
 Eclipse, N.J., see Maranta.  
 Eden, see Wright Prod'ns  
 Educational Film Systems Inc., 11466 San Vicente Blvd., Los Angeles, Calif. 90049. Tel. (213) 820-3771, 398-2663. Nat'l Sales Mgr. Jerry Pauly. (SEE ADVERTISE-MENT)  
 Educational Music Assocs. of America Inc., PO Box 921, Zip 94701, 2034 Blake St., No. 7, Berkeley, Calif. 94704. Tel. (415) 525-4583. Pres. Frederick Maroth, VP & Sec'y Ole Thomsen; Treas. Douglas Giancoli. (Distributed by Discocorp).  
 Labels: (Owned) I Grandi Interpreti, Recital, Bruno Walter Society, Western Sound Archive  
 Int'l reps.: Austria (Preiser), France (Dave-Music), Germany (Helmut Marcuse), Italy (Stradivarius Club), Japan (Nippon Columbia, Shinsei Serv.), UK (Music Disc).  
 Educator Recs., PO Box 490, Wayne 19087; 1921 Walnut St., Philadelphia, Pa. 19103. Tel. (215) 923-1886. Pres. & Music Dir.: Bart Arntz, VP James Arntz, VP & Attorney Arthur Mann.  
 Labels: (Owned) Educator, Expressway.  
 EeBee Recs. Inc., 251 W. 92 St., New York, N.Y. 10025. Tel. (212) 874-7871. Pres. Eric Blau, VP A&R Ely Stone  
 Eighth Street, see Jamdan.  
 El-Ay Recs. Inc., 312 Lagoon Dr. W., Lido Beach, N.Y. 11561. Tel. (516) 432-8273  
 Elbejay Ent's Inc., PO Box 40544, Nashville, Tenn. 37204. Tel. (615) 297-3767. Pres. H. Raymond Ligon, Sec'y-Treas. Sewall B. Jackson.  
 Local branch: 1120 E. Dalmas Zip 37216. Tel. 228-8511. Mgr. R.M. Jackson.  
 Int'l rep.: UK (Selectadisc).  
 Electrecord (Romania), see Worldtone  
 Elektra/Asylum/Nonesuch Recs., 962 N. La Cienega, Los Angeles, Calif. 90069. Tel. (213) 655-8280. Bd. Chm. Joe Smith, Vice Chm. Mel Posner, Pres. Steve Wax; VP A&R Chuck Plotkin, VP & Treas. Jack Reinstein; VP Mktg. Servs. George T. Steele, VP Sales Stan Marshall, Nonesuch VP Teresa Sterne; VP Prod'n Keith Holzmann, VP Artist Development, Pub & Int'l Jerry Sharell, VP Promos. Ken Buttice, Nat'l Promo. Dir. Fred DeMann, Nat'l Singles Mgr. Lou Maglia, Press Relations Dir. Bryn Bridenthal.  
 Branch: New York, N.Y., 665 Fifth Ave. Zip. 10022. Tel. (212) 484-8030—Nashville, Tenn., 1201 16 Ave. S. Zip 37212. Tel. (615) 320-7525.  
 Distribution branches: Los Angeles, San Francisco, Calif., Denver, Colo., Miami, Fla., Atlanta, Ga., Chicago, Ill., Greenbelt, Md.; Boston, Mass., Detroit, Mich., Minneapolis, Minn.; St. Louis, Mo., Mount Laurel, N.J., New York, N.Y., Charlotte, N.C., Cincinnati, Cleveland, Ohio, Dallas, Houston, Tex., Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)  
 Int'l branches: See WEA Int'l  
 Labels: (Owned) Asylum, Elektra, Nonesuch.  
 Int'l reps: See WEA Int'l.  
 Elektra/Everest Legacy Series, see Everest  
 Elf Recs. Ltd., PO Box 404, Astor Street Sta., Boston, Mass. 02123. Tel. (617) 353-1200. Pres. Herb Shnber; A&R Co-ord. John Luongo  
 Elm Recs. (div. of Edd L. McNeely Prod'ns), PO Box 1100, 14621 Allen, Westminster, Calif. 92683. Tel. (714) 893-0329.  
 El Rauncho Recs., PO Box 28402, San Jose, Calif. 95159. Tel. (408) 289-1185.  
 Branch: San Francisco, Calif., 4234 Cabrillo Zip 94121. Tel. (415) 387-1356  
 Ember Ent's Inc., 747 Third Ave., 27th fl., New York, N.Y. 10017. Tel. (212) 688-8170. Pres. Jeffrey S. Kruger, Chief Exec. Louis Zimman, VP Leslie Lewis, A&R & Promo. Dir. Chris Denning, PR Dir. Chris Hutchins  
 Home office: England.  
 Labels: (Owned) Bulldog, Ember  
 Int'l reps.: Australia (Phonogram, W&G), Austria (Ariola), Belgium (Vogue), Brazil (Som. Companhia Ind'l de Discos), Canada (Almada, Quality), Denmark (EMI), Finland (EMI), France (Eroica, Sonopresse), Germany (Ariola-Eurodisc), Iceland (Hjodfaeruhus Reykjaurkur), Israel (CBS), Italy (Durium), Netherlands (VIP), New Zealand (Music World, Phonogram), South Africa (Sattel), Spain (Discophon), Sweden (EMI), Switzerland (Phonogram).  
 Embryo, see Atlantic.  
 Emcee Recs., 6425 Nyanza Park Dr., Tacoma, Wash. 98499. Tel. (206) 584-1534. Pres. D.J. Kinkella.  
 Emko, see Kool Kat.  
 Empire Recs. & Tapes, 1945 NE Fifth St., Deerfield Beach, Fla. 33441. Tel. (305) 427-9171. Pres. Josh Noland, VP Jess Stansbury, Sec'y-Treas. Danny Poto; Nat'l Promo. Richie Johnson.  
 Empress, see Express  
 Enchanted Knight, see Crimson Dynasty.  
 Encore Recs., PO Box 343, Santa Monica, Calif. 90406. Tel. (213) 394-5110. Pres. Irvin A. Brock  
 Endeavor Recs., 30064 Annapolis Circle, Inkster, Mich. 48141. Tel. (313) 729-7836. Pres. & A&R Hardie W. Daniel.

# Sesame Street Records

1 Lincoln Plaza  
 New York, N.Y. 10023  
 Phone: 212 874-2700

Arthur Shimkin  
 President

Art Denish

Shy Raiken  
 Vice President





**A year of great music.  
A year of growing sales.**

**And we have the company.**

**Records  
International**

**Publishing  
International**

Ensayo (Spain), see HNH.  
 Entr'acte Rec'g Society Inc., 1220 N. State, No. 402, Chicago, Ill. 60610, Tel: (312) 944-4900 x 402. Pres.: John Steven Lasher. Sec'y: Dennis Petersen.  
 Labels: (Owned) Celluloid Fanfare, Entr'acte.  
 Int'l rep.: UK (Rediffusion).  
 Enyx Recs., PO Box 1187, Syracuse, N.Y. 13201 Tel (315) 422-2452. Pres.: Arthur Lane, District Dir.: Arturo Casabianca Local branch: 455 Mountainview Ave. Zip. 13224 Tel 446-0777 VP: William Armstrong Jr  
 Epic, see CBS  
 Epitaph, see Vee Jay.  
 Era Recs. Ltd., 9460 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 274-6028  
 Eric Recs. (div. of American Rec. Sales Inc.), 1120 Crown Point Rd., Westville, N.J. 08093. Tel (609) 848-1900. Pres.: Bill Buster  
 Erva Recs., 200 W 57 St., Suite 1404, New York, N.Y. 10019 Tel: (212) 765-5722. Pres.: Wilson Pickett.  
 Esar, see Bill Rase  
 Esoteric Inc., 26 Clark St., East Hartford, Conn. 16108. Tel. (203) 528-4126. Pres.: Richard J. Godlewski, Classical A&R Prof. M. Colette.  
 Label: Haydn Society.  
 Esoteric, Calif., see Everest.  
 Essar Recs., PO Box 38444, Hollywood, Calif. 90038. Tel (213) 462-5612 Owner Steve Riggio, A&R Dirs. Pat V. Byrd, Steve Riggio (Distributed by WILD)  
 Labels: (Owned) Essar, Icepac  
 Estereofono, see Musimex  
 Eterna, see Lyricord.  
 Eterna (East Germany), see Worldtone.  
 Eurogram (UK), see IRDA  
 Evco, see Sweetsong.  
 Event Recs., Rt. 302, Westbrook, Me 04092 Tel (207) 854-2044. Owner & Gen. Mgr. Al Hawkes; Sales Dir. Darleen Boullie, Promo./Adv. Dir. Barbara Hawkes.  
 Labels: (Owned) Down East, Event.  
 Event, N.Y., see Spring.  
 Evening Star Prod'n, 1955 Massachusetts Ave., Cambridge, Mass 02140. Tel (617) 661-2600  
 Eventide, see Dee-Dee  
 Everest Rec. Group, 10920 Wilshire Blvd., Los Angeles, Calif. 90024. Tel (213) 272-4391. Pres.: Classical A&R & Int'l Bernard C. Solomon; Pop A&R Lee Palmer, Sales & Mktg., Joe Behar.  
 Labels: (Owned) Archive of Folk & Jazz Music, Archive of Piano Music, Arvee, La Comedie Francaise, Concert-Disc, Counterpoint, Elektra/Everest Legacy Series, Esoteric, Everest, Hi Fi, HiFi/Life, Period, Renaissance, Scala, Stradivari, Tradition.  
 Int'l reps.: Argentina (Microphon, Trova), Australia (Asor, W&G), Brazil (Fermata), Canada (Almada, Ampex, GRT, Keel), Chile (Goluboff), Denmark (Dansk), France (Barclay, Vogue), Germany (Baerenreiter, Bellaphon, Deutsche Vogue), Israel (Hataklit), Italy (Fonit-Cetra, Ricordi, Saar, Vedette), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Philips, Supertone), Spain (Belter, Discophon, Hispavox, Movieplay, Vergara).

Sweden (Harbor), UK (Peerless).  
 Evergreen, see Dimitri.  
 Everlov in Corp. Inc., PO Box 4007, Huntsville, Ala. 35802 Tel (205) 883-1800.  
 Everyman Classics, see Vanguard.  
 Excello, see Nashboro.  
 Excelsior, see Xavier.  
 Experience Anonyms, see Lyricord.  
 Express Recs., PO Box 3763, Hollywood, Calif. 90028 Tel (213) 761-9679. Mng. Dir.: Jeff Oxman, Gen. Mgr Gary Engel; Nat'l Promo. Mgr.: R. Mark, Pub. & Adv. Gerry Zirin; Disco Prod. Mgr.: K. Dossat; Int'l A&R Mgr.: Marko Perko.  
 Labels: (Owned) Empress, Express, Sweet Stuff  
 Int'l reps.: Greece (Seagull), UK (Gulf, Sun-Pacific).  
 Expressway, see Educator  
 Ezkiel, see Jamdan.

**F**

F A D A Rec. Prod'n, 844 W. 107, Los Angeles, Calif. 90044 Tel (213) 754-7221. Owner & Prod'n Frank Armstrong; Sales & Mktg. Nat Dove; PR: Carl White  
 F E L Publ'ns Ltd., 1925 S. Pontius Ave., Los Angeles, Calif. 90025 Tel (213) 478-0053 Pres.: Dennis J Fitzpatrick, Treas. James D. Boyd; Sec'y: Thomas L. Cook.  
 F F O Communications Inc., Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel: (212) 543-7770. Pres. Bruce Hest; VP Recs.: Neil Fredman; Mktg. Dir.: Barney Lane; Pub. Dir.: Barry Stevens, Adv. Mgr. Steve LeBow, Promo. Dir.: Nancy Blum.  
 F J M, see Montilla.  
 F M C, see Elmer Bernstein's Film Music.  
 F S R, see Fidelity Sound.  
 F & W, see Rounder.  
 F W P, see Fred Wenberg.  
 Faces, see Cord.  
 Faderakt, see Eric Hilding  
 Fairmont Recs., PO Box 3392, Santa Monica, Calif. 90403. Tel: (213) 391-7833. Partners: Dave Caughren, Cecil Spiller  
 Int'l reps.: Denmark (CSA), UK (Great Jazz).  
 Fairweather Corp., PO Box 435, Cambridge, Ohio 43725 Tel (614) 439-1752 Pres. Robert Jackson; VP Artist Development: James Jackson; VP Finance: John Jackson; Sales & Mktg. Dir.: Karen Jackson; Pub. & Adv. Janis Kime.  
 Fairyland, see American Themes.  
 Falcon Rec. Co., 821 N. 23, McAllen, Tex. 78501. Tel (512) 682-2962. Pres.: Arnaldo Ramirez Sr.  
 Labels: (Owned) ARV Int'l, Falcon, RIC  
 Falconer Recs., PO Box 2217, Inglewood, Calif. 90205 Tel (213) 644-8182. Pres.: L.S. Falconer  
 Fama Recs., 377 S. First St., San Jose, Calif. 95113. Tel (408) 289-1220.  
 Labels: (Owned) Discos Fama, Discos Fuego.  
 Famous Door Recs., 40-08 155 St., Flushing, N.Y. 11354. Tel (212) 463-6281 Owner: Harry Lim.  
 Int'l rep.: Japan (Toshiba-EMI).  
 Fanfare Recs., 900 County Line Rd., West Des Moines, Iowa 50265. Tel. (515) 225-0343. Pres.: Art Stenstrom; Prod'r: Bob Parker.  
 Fania Recs. Inc., 888 Seventh Ave., New York, N.Y. 10019 Tel: (212) 397-6730. TWX: (710) 581-6093. Pres. Gerald Masucci; VP: Johnny Pacheco, Nat'l Promo. Dir. Alexander Masucci; Disco Contact: Esmeralda Derrring. Labels: (Owned) Fania; (distributed) Alegre, Cotique, Inca, International, Mardi Gras, Mavi, Vaya. (SEE ADVERTISEMENT)  
 Fantasy/Prestige/Milestone, 10 & Parker Sts., Berkeley, Calif. 94710. Tel. (415) 549-2500. Bd Chm. Saul Zaentz; Pres.: Ralph Kaffel; VP Jazz A&R Orrin Keepnews; VP Bus. Affairs: Al Bendich; VP Finance: Frank Noonan; Mktg. Dir.: Bob Ursey; Sales & Adv. Mgr.: David Lucchesi; Pub. Dir.: Gretchen Horton; Nat'l Promo. Dir.: David Marshall; Art Dir.: Phil Carroll.  
 Branches: Los Angeles, Calif., 6363 Sunset Blvd. Zip: 90028. Tel (213) 462-6409. West Coast Promo.: Bob Mercer; West Coast Sales: Bob Kirstein—New York, N.Y., 1776 Broadway, Suite 617. Zip 10019. Tel. (212) 757-2134 VP: Bernard Leberman; East Coast Promo.: Tim Powell; East Coast Sales: Anthony Mascia.  
 Int'l reps: Argentina (RCA), Australia (Festival), Austria (Bellaphon), Brazil (RCA), Canada (Emerson, Motown, Musimart), Chile (Banglad), Denmark (EMI), Finland (EMI), France (Musidisc-Europe), Germany (Bellaphon), Greece (Music-Box), Guatemala (Discos de Centroamerica), Hong Kong (Chiang Huat), Israel (Hataklit), Italy (Fonit-Cetra), Japan (Victor), Mexico (Gamma), Netherlands (EMI Bovema—Fantasy, Prestige; Dureco—Milestone), New Zealand (Festival), Norway (EMI), Philippines (Victor), Portugal (Radio Trunfo), Singapore (Chiang Huat), South Africa (Teal), Spain (Hispavox), Sweden (EMI—Fantasy; Transatlantic—Milestone), Venezuela (El Disco de Moda), West Indies (Record Specialists in Jamaica), Yugoslavia (Jugoton).  
 Labels: (Owned) Fantasy, Milestone, Prestige; (distributed) Stax.  
 Fareback, see GRS.  
 Farr Recs., Box 1098, 350 Grove St., Somerville, N.J. 08876. Tel: (201) 526-6310. Pres.: Asa Farr; VP's: Harry Finfer, Daniel Glass.  
 Branch: New York, N.Y., 17 W. 60 St., Rm. 715. Zip 10023. Tel: (212) 582-2971  
 Wes Farrell Org., 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069 Tel: (213) 273-4922. TWX. (910) 490-2540. Pres.: Wes Farrell; Pres. WFO Music Group Steve Bedell; VP. Mktg & Sales: Ed Walker; Nat'l R&B Promo Dir.: Chris Clay, Admin. Ass't Int'l & Prod'n Mgr. Erin Costello. Bus. Affairs Dir. & Controller: Mary McWilliams.  
 Labels: (Owned) Chelsea, Hot Lix, Roxbury.  
 Fayette, see Parr-X.  
 Federal, see Gusto.  
 Fee Bee Rec. Co., 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4554. Pres. Joe Averbach; A&R & Arranger: Butch Martin; Promo. Carl Hirce.  
 Fenix, see Otao  
 Maynard Ferguson Music Inc., 305 N. Foothill Rd., Ojai, Calif. 93023. Tel (805) 646-7654.

Label: (Owned) MFMY.  
 Fermata Int'l Melodies Inc., Sunset-Vine Tower Bldg., Suite 616, 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 462-7473. Cable: FERMATACAL. Mgr. Debora Frenkel  
 Home office: Brazil.  
 Labels: (Owned) Discos Premier, Fermata, Importa/Som, Peralta, Pick, RGE, Som/Maior, Young (all imported from Brazil).  
 Festival Recs. & Dist'n Inc., 15910 Ventura Blvd., Suite 603, Sherman Oaks, Calif. 91403. Tel (213) 981-9340. Pres.: Heyward Collins, VP Rick Donovan, Gen. Mgr./Controller: Dave Powell; Nat'l Promo. Dir.: Julio Aiello, Nat'l Sales Dir.: Bernie Wechsler; Nat'l Accounts Dir.: Phil Willen; Special Accounts Gen. Mgr.: Chuck Edwards  
 Labels: (Distributed) Calliope, Festival, Progrezzive. (SEE ADVERTISEMENT)  
 Fiddler Recs. (div. of Fiddler's Roundhouse Inc.), 1916 Pike Pl., No. 22, Seattle, Wash. 98101. Tel: (206) 623-1700. Pres.: Frank H. Ferrel, VP: Dan B. Wilson.  
 Labels: (Owned) Fiddler; (distributed) Voyager  
 Fidelity Sound Recs., 23 Don Court, Redwood City, Calif. 94062. Tel: (415) 366-3173. Owner & Mng. Dir. Reginald McGovern, Promo. & Pub. Jim Gallagher.  
 Int'l branch: New Zealand.  
 Labels: (Owned) FSR, Five Star  
 Fiesta Rec. Co. Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-7760. Pres. Jose Morand; Sales Mgr. Ed Kleinbaum.  
 Int'l branch: Canada.  
 Labels: (Owned) Dana, Fiesta, Greophon.  
 Int'l rep.: Canada (Holborne). SEE ADVERTISEMENT)  
 50%, see Cord  
 50 States/Charta Recs., 44 Music Square E., Suite 107, Nashville, Tenn. 37203. Tel. (615) 254-5877. Pres.: Donald L. Riis; VP Charles W. Fields; A&R Dirs.: Johnny Howard, Charlie Fields, Sales Mgr. Ted Revell; Pub. & Adv. Dir.: Georgia Rayhons; Promo. Mgr.: Richard P. Colanzi. (Distributed by Nationwide Sound).  
 Labels: (Owned) Charta, 50 States.  
 Fink-Pinewood Recs., PO Box 5241, Chesapeake, Va. 23324. Tel: (804) 627-0957. Pres.: Bill Johnson; Prod'r. Jack Norman, Mattie Wood, Lee Pankey.  
 Labels: (Owned) Fink, Pinewood.  
 Finnadar, see Atlantic.  
 Finnlevy (Finland), see Worldtone.  
 Fiorucci Inc., 125 E. 59 St., New York, N.Y. 10022 Tel: (212) 751-1404.  
 Firma, see CJ.  
 First Component Series, see Audiofidelity  
 First Edition, see Louisville Orchestra  
 The Fishermen Inc., PO Box AA, Woodland Park, Colo. 80863. Tel: (313) 687-9237. Pres.: Graham Pulkingham, Exec. VP: John Favra, Sales Mgr.: Carl R. Faught.  
 Labels: (Owned) Celebration, Fishermen, Net.  
 Fish-Head Recs., PO Box 399, Bay City, Mich. 48706 Tel (517) 893-8321. Chief Exec. Margo Prosser  
 Fist-O-Funk Ltd., 293 Richard Court, Pomona, N.Y. 10970. Tel (914) 354-7157. Pres. Kevin Misevis, Sec'y-Treas.: Ulla Misevis, Mng. Dir.: Gene Heimlich  
 Five Star, see Fidelity Sound  
 Flama, see Gas.  
 Flambo, see King Walk.  
 Flame, see Crimson Dynasty.  
 Flashlight, see Symposium & ASI Recs. in Minn.  
 Flat Town Music Co., Floyd's Bldg., 434 E. Main, Ville Platte, La. 70586. Tel. (318) 363-2139. Owner: J. Floyd Soileau; Pub. & Promo.: Benny Graeff.  
 Labels: (Owned) Jm, Maison de Soul, Swallow.  
 Int'l reps.: Canada (Les Disques Bleu), France (Le Chant du Monde), UK (Oval, Swift).  
 Fleur-De-Lis Recs., 2513 N. Major, Chicago, Ill. 60639. Tel. (312) 889-2885. Prod'r. Donn & Ken Manier, Stew Sloke.  
 Fleurette Recs., PO Box 34, Claymont, Del. 19703 Pres.: Alex Czarenko  
 Fin-Fion Music, Box 103, Mullen, Neb. 69152. Tel: (308) 546-2293. Gen. Mgr.: L. E. Walker, Sales Mgr.: David L. Walker.  
 Label: (Owned) Garden of Eden.  
 Florida Independent Rec. Corp., 31 NE 161 St., North Miami Beach, Fla. 33162. Tel: (305) 947-0815. Pres.: Joseph Stanzone.  
 Labels: (Owned) Magic Minstrel, Twelve O'Clock, Flying Disco Disc, see Point Blank  
 Flying Fish Recs., 3320 N. Halsted, Chicago, Ill. 60657. Tel (312) 528-5455. Pres.: Bruce Kaplan; Promo. Dir.: Charles Gutfield.  
 Labels: (Owned) Flying Fish, (distributed) Kaleidoscope, Mountain Railroad, Sierra.  
 Int'l reps.: Canada (Musimart, Rebel).  
 Folk-Legacy Recs. Inc., Sharon Mountain Rd., Sharon, Conn. 06069. Tel. (203) 364-5661. Pres.: Lee B. Haggerty; VP & Treas. Charles A. Paton; Sec'y: Caroline A. Paton.  
 Int'l reps.: Australia (Folkways), UK (Free Reed)  
 Folk Legacy, see Swallow Tail  
 Folkraft Publ'g Co. Inc., 10 Fenwick St., Newark, N.J. 07114. Tel: (201) 243-8700.  
 Folkways Recs., 43 W. 61 St., New York, N.Y. 10023. Tel (212) 586-7260. Pres.: Moses Asch.  
 Labels: (Owned) Asch, Broadside, Folkways, RBF  
 Int'l reps.: Australia (Crest), Belgium (Schott Freres), Canada (Almada), Denmark (Dansk), France (Chant de Monde), Germany (EMI-Electrola), Italy (Vedette), Japan (Nippon Columbia), Netherlands (Basari), New Zealand (Kiwi), Norway (St. Olav), Sweden (Sonet), Switzerland (Evasion) (SEE ADVERTISEMENT)  
 Fona, see Beacon.  
 Fonica (Guatemala), see Auditorama.  
 Fonodisco, see DGJ.  
 Fontana, see Phonogram.  
 Forest Bay Rec. Co., 703 Canham Rd., Santa Cruz, Calif. 95060. Tel (408) 438-0729  
 Forever Oldies, see Springboard.  
 Fort Couch, see St. Clair.  
 Fortune & Hi-Q Recs., 3942 Third Ave., Detroit, Mich 48201. Tel (313) 833-5383. Owners: Jack & Devora Brown, Sales & Promo.: Jan R. Smith, Promo.: Al Smith.



**SPURT MESSENGER, SERVICE for fast efficient, bonded, pick-ups, & deliveries, local & long distance.**

We Specialize in Service To The Record & Entertainment Industry.

Delivery Service in Over 200 Cities

For Further Information Regarding Rates Call ANDREW HARTWELL (212) 371-9710

**Spurt Messenger Service, Inc.**  
 17 East 48th St.  
 New York, N.Y. 10017  
 Offices Throughout Manhattan

# Yamaha's PM Series. A mixer to match every job.



**N**o matter what the application, or how tough the job, there's a Yamaha PM Series professional sound mixer that can handle it.

Think of the Yamaha PM mixers as business machines that insure your sound. The PM-170 and PM-180 are ideal as prime mixers for small clubs, discos, schools and the like. Or they're excellent submixers to extend the capability of larger consoles.

The Yamaha PM-430 and PM-700 are the portable heavyweights. They have the specs, power and flexibility to mix well in moderate to major events and concerts, broadcast production and recording studio applications.

Each PM mixer can be used as a complete sound system controller. Or they can be combined to solve your most complex reinforcement and production problems.

And all your mixes are well under control with balanced, transformer-isolated inputs\* and  $\pm 24$ dBm (12.3 volts RMS) stereo outputs for no-hum sound over long distances. Precision Yamaha engineered and manufactured long-throw, smooth-flow, dB-calibrated faders respond to your most subtle adjustments. And foldback and monitor functions that help you precisely feed the right mix to the right performer or technician.

Send six dollars, and we'll rush you an operating manual complete with schematics on our PM Series. (Please, certified check or money order only. No cash or personal checks.) Or better yet, see your Yamaha dealer and match a Yamaha PM mixer to your job.

\*PM-170 uses unbalanced inputs, ideal as a keyboard mixer.



Yamaha International Corporation, Musical Instrument / Combo Division,  
6600 Orangethorpe Avenue, Buena Park, CA 90620. Write: P.O. Box 6600, Buena Park, CA 90622.



**YAMAHA**

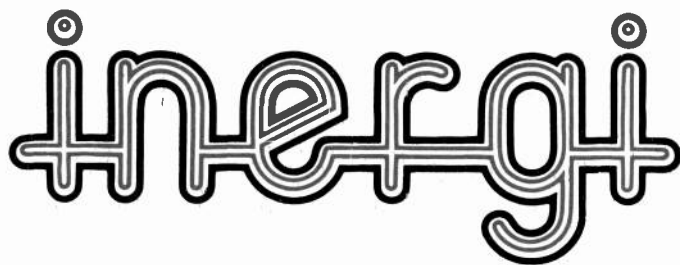
**Labels:** (Owned) Fortune, Hi-Q, Strate-8.  
 49th State Hawaii Rec. Co., PO Box 371, 706 Ardmore Ave., Redlands, Calif. 92373. Tel: (714) 792-1062. Owner: George K. Ching.  
**Labels:** (Owned) 49th State, Steno-Disc.  
 Four Leaf Clover, see Kajac.  
 4 Star Recs. Inc., 49 Music Square W., Nashville, Tenn. 37212. Tel: (615) 329-0429.  
 Fragoso, see Casa Fragoso.  
 Franne Recs., PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979, 787-8220. Pres.: Frank Howard Jr.; Exec. VP: R. C. Hillsman; Nat'l Promo. Mgr.: Howard Pittman; Int'l Mktg. Mgr.: Clayton Moore.  
 Fraternity Rec'g Corp., 3744 Applegate Ave., Cincinnati, Ohio 45211. Tel: (513) 661-5451. Cable: FRATREC. Pres. & A&R: Shad O'Shea; VP's: Pat Doran, Ed Schmidt; Nat'l Promo.: Jack Nimersheim.  
**Labels:** (Owned) Applegate, Counterpart, Fraternity.  
 Freckle Recs., PO Box 31319, San Francisco, Calif. 94131.  
 Freddie Recs., 1316 N. Chaparral St., Corpus Christi, Tex. 78401. Tel: (512) 884-9339.  
 Freedom Recs. Ltd., PO Box 888, Easley, S.C. 29640. Tel: (803) 269-7012.  
 Freelance, see Audio-Video Concepts.  
 Free Reed (UK), see Rounder.  
 Free Spirit, see Salsoul.  
 Fretless, see Philo.  
 Fretone Recs. Inc., 3114 Radford, Memphis, Tenn. 38111. Tel: (901) 327-8187. Pres.: Estelle Axton; A&R & Sales Dir.: Steve Gatlin, Pub. Dir.: Ted Cunningham; Promo. Dir.: Mitch McCracken; Prod'r: Bobby Manuel.  
 Friends & Co., 108 Sherman Ave., New York, N.Y. 10034. Tel: (212) 567-5110.  
 Frog, see Bellaire.  
 Front Hall, see Swallow Tail.  
 Front Row, see Silicon.  
 Fuentes (Colombia), see Miami.  
 Full Moon Recs., 9126 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-0211. Pres. Irving L. Azoff. (Distributed by CBS).  
 Full Sail Prod'ns., 1126 Boylston St., Boston, Mass. 02215. Tel: (617) 262-7880. Pres.: Jeff Gilman; Treas.: Fred Berle, Promo. Jerry Brenner.  
 Funhouse Assocs., 17651 Annchester, Detroit, Mich. 48219. Tel: (313) 535-6699. Pres.: Chuck Clay; VP's: Jerry Cunningham, Regina Washington, Aaron Dillard.  
**Labels:** (Owned) Darcha, Funhouse.  
 Int'l rep.: UK (Feelgood).  
 Funnybone, see Horizon.  
 Future Gold Recs. Inc., 1834 W. Cheltenham Ave., Philadelphia, Pa. 19126. Tel: (215) 424-0800.  
 Future Shock, see Red Diamond.

**G**

G M S-Disc, see Playette.  
 G N P Crescendo Recs., 8560 Sunset Blvd., Suite 603, Los Angeles, Calif. 90069. Tel: (213) 659-7433. Cable: CRESREC. Pres. & Int'l: Gene Norman.  
**Labels:** (Owned) GNP Crescendo, Dixieland Jubilee,

Largo; (distributed) Accent.  
 Int'l reps.: Argentina (Ovation), Australia (Festival), Benelux (Vogue), Brazil (Gravacoes Eletricas), Canada (Almada), France (Vogue), Germany (Bellaphon), Italy (Font-Cetra), Japan (King), Mexico (Tizoc), Philippines (Home), Portugal (Tecla), Scandinavia (Sonet), South Africa (Teal), Switzerland (Vogue), UK (Pye), Venezuela (Palacio de la Musica).  
 G P, see Glenn.  
 G R A M, see Great American Music.  
 G R I, see Gospel Recs.  
 G R S Recs. Co., 1236 E. India, Dept. 7, Tampa, Fla. 33602. Tel: (813) 223-4414. Pres. Gary Smith; Exec. VP & Mgr.: Trenton Lewis; Nat'l Promo. Dir. & A&R: Gary Nesmyth; Sec'y: Russel Gary.  
**Labels:** (Owned) Fareback, GRS, Headphones.  
 G R T Recs., 1226 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-0800.  
 G T P, see Surf City.  
 Gala, see Coco.  
 Galactic Ents., 1285 Parkamo Ave., Hamilton, Ohio 45011. Tel: (513) 863-5834, 893-8820. Pres.: Larry Short; VP: William Maze; Sec'y-Treas.: Wilma Maze, Pub. Mgr.: Doris Crum.  
**Labels:** (Owned) Ruby, Shomay.  
 Int'l rep.: UK (Record Mart).  
 Galaxie III Studios, 118 Fifth St., Taylorsville, N.C. 28681. Tel: (704) 632-4735. Owner & Pres.: Harry Deal.  
**Label:** (Owned) Eclipse.  
 Gale Electronics of America, 348 E. 84 St., New York, N.Y. 10028. Tel: (212) 861-9100.  
**Label:** Gale Maximum Fidelity.  
 Gale Maximum Fidelity, see Gale Electronics.  
 Galileo, see Borinquen.  
 Gang, see De-Lite.  
 Garden Rec. Co., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-7278.  
 Garden of Eden, see Flin-Flo.  
 Garfort Inc. Corp., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 582-5991. Pres.: Emilio Garcia.  
 Garnet, see Michele.  
 Martin Gary Prod'ns, Box 131, Rt. 4, Louisa, Va. 23093. Tel: (804) 288-7288. Pres.: Martin Gary; VP & Sec'y: Kathleen Gary.  
 Gas Recs., 2716 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 731-7323.  
**Home office:** Mexico, Discos Gas SA.  
**Labels:** (Owned) Flama, Gas.  
 Gateway, see Rite Rec.  
 Gazelle, see IRDA.  
 Gem Recs., Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel: (408) 353-3284. Pres.: Dr. John E. Morlan.  
 Generation, see Boot.  
 Genesis Recs. Inc., 1641 18 St., Santa Monica, Calif. 90404. Tel: (213) 828-4589. Pres.: Robert F. Comma-gere.  
 Gestation, see International Mod Recs.  
 Ghost Recs., 1905 Pesos Pl., Kalamazoo, Mich. 49008. Tel: (616) 375-2641. Pres.: Don Jobe; VP: Bill Grody.

**Labels:** (Owned) Ghost, Jobie.  
 Gibson Ents., PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel: (206) 695-2112. Pres. Gene Breedren; VP: Ellis Miller; Sales & Mktg.: Blaine Allen; Pub., Adv. & Promo.: Lorraine Walden.  
**Labels:** (Owned) Charter, Portland Ltd., Ripcord.  
 Gigi, see St. Clair.  
 Gillette-Madison Co., 17 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2818. Pres.: Robert W. Schachner.  
 Gil's Funny Recs., see Aquila.  
 Glades, see TK.  
 Glad Hamp Recs. Inc., 1995 Broadway, New York, N.Y. 10023. Tel: (212) 787-1222. Pres.: Lionel Hampton; VP: Bill Titone; A&R Dir.: Frank Como, Sales Mgr.: Charles Gordon; PR Dir.: Chuck Jones.  
 Glendale Recs., 731 W. Wilson, Glendale, Calif. 91203. Tel: (213) 245-6464. Pres.: George Hcocc; VP: Ray Avery; Sales Mgr.: Don Davis.  
 Glenn Prod'ns & Promos., 157 W. 57 St., New York, N.Y. 10010. Tel: (212) 265-6585. Pres.: Ben J. Arrigo.  
**Labels:** (Owned) GP; (distributed) Juno, Red Bird.  
 Glo, see Jody.  
 Glolite Ents., 625 Chelsea, Memphis, Tenn. 38107. Tel: (901) 525-0540. Pres.: William E. Glor.  
**Labels:** (Owned) Glolite, Lunix, Tennessee Country, UFO.  
 Glori Recs. Inc., 110 Academy St., Jersey City, N.J. 07302. Tel: (201) 435-5266. Pres.: Steven Herman; VP Opns.: Bruce Herman; Gen. Mgr.: Brother Mac McCloud; A&R: Bill Greene.  
**Labels:** (Owned) Glori, Reborn.  
 Int'l rep.: Europe & Africa (International Artist in Switzerland).  
 Go-Dak, see Nationwide Sound.  
 Godell Music Co. Inc., 1545 SW Eighth St., Miami, Fla. 33135. Tel: (305) 649-2110.  
**Labels:** (Owned) Compas, Modiner, New-Mex.  
 Gold Recs., 304 N. Point Dr., Stevens Point, Wis. 54481. Tel: (715) 344-8156. Pres. Norm Dombrowski; VP: Lucille Dombrowski.  
 Goldband Rec'g Studio, 313 Church St., Lake Charles, La 70601. Tel: (318) 439-8839. Owner: Eddie Shuler (Distributed by Williamson).  
 Gold Coin, see Fran Williamson.  
 Golden Crest Recs. Inc., 220 Broadway, Huntington Station, N.Y. 11746. Tel: (516) 423-7090.  
**Labels:** (Owned) Crest, Golden Crest.  
 Golden Eagle Recs. Inc., PO Box 9, Walker Rd., New Oxford, Pa. 17350. Tel: (717) 624-2108.  
 Golden Gate Recs., 2494 Mission, San Francisco, Calif. 94410. Tel: (415) 282-5798. Contacts: Nick Brown, Ralph Tashjian.  
 Golden Hawk, see Crimson Dynasty.  
 Golden River Recs., Steadman Road, Tallapoosa, Ga. 30176. Tel: (404) 574-2152. Pres.: Harold McWhorter. (Distributed by Nashville Int'l).  
 Golden Shield, see Rite Rec.  
 Golden Soul, see Sonic Arts.  
 Goldhawk, see MCA.  
 Gold Mnd, see Salsoul.  
 Goldmont Music Inc., 24 Music Square E., Nashville, Tenn. 37203. Tel: (615) 254-3725. Pres.: J. William McInturff; VP: Bettye McInturff, Sec'y-Treas. Frank X. Finkle.  
**Label:** (Owned) Comet  
 Gold Plate, see Amherst.  
 Gold Seal, see RCA.  
 Goldust Recs. Co., 115 E. Idaho Ave., Las Cruces, N.M. 88001. Tel: (505) 524-1889. Owner & Gen. Mgr. Ermit H. Brooks.  
 Gomelsky Eggers Music & Information Co. Ltd., 595 Madison Ave., New York, N.Y. 10022. Tel: (212) 759-3794  
 Int'l branch: France.  
**Label:** (Owned) Utopia.  
 Good News, see Park Ave & Word.  
 The Good Sound Factory, 1415 N. Lilac Dr., Minneapolis, Minn. 55422. Tel: (612) 546-4343 Pres. R. Sutter, VP D. Hersic.  
**Labels:** (Owned) Good Sound; (distributed) Hansen  
 GoodSounds Recs. Inc. (sub of Criteria Rec'g Studios), 1755 NE 149 St., Miami, Fla. 33181. Tel: (305) 947-5611. Pres.: Mack Emerman. (Distributed by TK).  
 Good Time Jazz, see Contemporary.  
 Marc Gordon Prod'ns, 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-6034 Cable: ROCKYREC. Owner & Pres. Marc Gordon; VP: Maggie Monihan  
**Label:** (Owned) Colon-United.  
 Gordy, see Motown.  
 Gospel Recs. Inc., PO Box 90, Rugby Sta., 279 Buffalo Ave., Brooklyn, N.Y. 11213. Tel: (212) 773-5910. Pres. John R. Lockley; Treas.: Connie M. Lockley, Mgr. Julius R. Lockley Jr.; Promo. Mgr. Bernice Reid.  
**Label:** (Owned) GRI.  
 Gospel Chimes Recs., 5612 W. Florissant Ave., St. Louis, Mo. 63120. Tel: (314) 383-0370 Pres. Albert W. Prentiss.  
 Gospel City, see Bollman.  
 Gospel Crusade, Box 2194, Memphis, Tenn. 38101. Tel: (901) 948-7455. Pres. J. Cole; VP: Cath Cole, Gen. Mgr.: Ray Goldberg; Promo.: Bobby King; Tape Annie Cole.  
**Labels:** (Owned) Gospel Express. (distributed) Del-MY, Hub City.  
 Gospel Express, see Gospel Crusade.  
 Gospel Jubilee, see Ralph's Radio.  
 Gospel Master, see Daniels Eight.  
 Gospel Melody, see Jewel.  
 Gospel Soultrain, see Big Deal.  
 Gospel Time, see Ralph's Radio  
 Gospel Truth, see Richtown.  
 Gospel United, see Daniels Eight.  
 Gospelways, see World Wide Music Inc.  
 Gotham Rec. Corp., 925 N. Third St., Philadelphia, Pa. 19123. Tel: (215) 627-2277. (212) 966-3185. Pres. Irvin Ballen.  
 Grace of God, see Audio-Video Concepts  
 Graffiti, see Coco.  
 Gramophone Recs. Co. of the USA, Box 921, Beverly Hills, Calif. 90213. Tel: (213) 276-2726. Pres. Oliver Berliner; VP & Sec'y: V. A. Dorsey; Pop A&R Dir.: Bill Mundy.



RECORDS



Division of  
**KICKERILLO COMPANY**

Executive Producer & Personal Mgr.  
**Vincent D. Kickerillo**

1300 Texas Ave. Suite 201  
 Houston, Texas 77002  
 (713) 222-8561



**Labels:** (Owned) Gramophone, Tropicana. Grandfalloon, see Jersey Coast. I Grandi Interpreti, see Educational Media & Discocorp. Grand Prix, see Sunshine Group. Granite Recs., 6255 Sunset Blvd., Suite 723, Los Angeles, Calif. 90028. Tel: (213) 462-6933. Branch: New York, N.Y., 1370 Ave. of the Americas, Suite 603. Zip: 10019. Tel: (212) 245-0380. Granite, N.Y., see Surf. Granite Music Corp., see Critteron. Granite White, see Nationwound Sound. Grassroots Project Unlimited, PO Box 4689, San Francisco, Calif. 94101. Tel: (415) 922-3227. Owner: James Heisterkamp. **Label:** (Owned) Ragtime. Great American Music Machine Inc. (GRAM), 1130 W. Evans, Denver, Colo. 80223. Tel: (303) 922-3668. Pres.: Ralph H. Harrison; Exec. VP: J. Carlos Schidlowski, Special Projects: Patrick West. **Label:** (Owned) GRAM. Great Gramophone Recs., 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 247-3690. Pres.: Pop A&R & Int'l David Wilkes; VP: Charles Benanti; Sec'y-Treas.: Jack Benanti, Promo.: Alan Raimier. Great Northwest Music Co., 300 Vine St., Seattle, Wash. 98121. Tel: (206) 622-0470. Bd. Chm.: Lou Laventhal; Pres: Jerry Dennon, VP: Stan JaHe Great Southern Rec. Co., PO Box 30029, New Orleans, La. 70190. Tel: (504) 482-4211. Pres.: John Berthelot. **Labels:** (Owned) Great Southern, New Orleans Sound. GrecoPhon, see Fiesta. Greedy Rec'g Co. Ltd., 8560 Sunset Blvd., Suite 800, Los Angeles, Calif. 90069. Tel: (213) 659-7022. Pres. Scott Lavin; Exec. VP: Wally Roker, A&R: Jerome Pinckney, Nat'l R&B Promo: Lygia Brown; Country Contact: Bill Smith; Int'l: Henry Marx. Greenbush, see Lee Anderson. Green Dolphin, see Jereje. Forrest Green Ents. Inc., 5004 W. Francis Rd., Clio, Mich. 48420. Tel: (313) 686-0189. Pres & Disco Contact: Forrest Green; VP & Pub Mgr: David O. Norris, A&R: Forrest Green, Rob Carter; Sales, Mktg. & Adv. Mgr: Don F. Norris. **Labels:** (Owned) Big Willie, Ranger, Forrest Green Green Linnet, see Innisfree Green Menu Recs. (div. of Green Menu Music Factory Inc.), 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-0859/0806. Pres. & A&R: Henry Jerome; Ass't to Pres. Don Castaldi; Treas.: Wallace Barneke; Sales & Mktg. Mgr.: Bob Blume; Pub.: Marty Hoffman; Rec'g Eng.: Ed Remusat. Green Tree, see Rounder. Greentree, see Benson. Grit, see Alshire. Groove Merchant Int'l Inc., 515 Madison Ave., New York, N.Y. 10022. Tel: (212) 688-1224. Pres. Sonny Lester. Groove Sound, see Musicor Groove Soup, see Cookhouse. Groundhog, see Styletone.

Group 5, see Worldwide Sound. Grunt, see RCA. Guess, see Legrand-Norfolk. Guitar Player Recs., Box 615, 12333 Saratoga Sunnyvale Rd., Saratoga, Calif. 95008. Tel: (408) 446-1105. Exec. Dir.: Jim Crockett; Mng. Dir.: Jerry R. Martin; Mktg. Dir.: Bill Koshelynyk; PR Dir.: Ernie Beyl. Guitarra, see DGJ. Guitar World, see Music Minus One. Gusman Co., PO Box 9202, 1210 1/2 E. Broad St., Savannah, Ga. 31402. Tel: (912) 236-6733. Pres.: Waymon A. Jones; VP: Hattie J. Graham. **Label:** (Owned) Pitch. Gusto Recs. Inc., 220 Boscobel St., Nashville, Tenn. 37213. Tel: (615) 256-1656. Pres.: Moe Lytle; Gen. Mgr.: Steve Kountzman; A&R/Studio Div.: Tommy Hill; Nat'l Sales Mgr.: Col. Jim Wilson; Nat'l Promo. Mgr.: Charlie Dick. **Labels:** (Owned) Deluxe, Federal, Gusto, Hollywood, King, Power Pak, Starday. Int'l rep.: Canada (Quality). Guyden, see Jamie/Guyden. Gwen Rec. Serv., PO Box 3388, 319 Highland Ave., Albany, Ga. 31701. Tel: (912) 439-8575. Pres.: Jesse Boone; VP: Bruce Jones; VP Promo.: Jesse Boone Jr.; Gen. Mgr.: Eric Boone; Sales, Mktg. & Pub.: Regina Boone. **Labels:** (Owned) Albradella, Bruboon, Cozette, Keith, Soul-Po-Tion. **H** H D M Recs., 1777 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 466-8156. Owner: Hadley D. Murrell. H & L Recs. Corp., 532 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 567-8100. Co-Pres.: Luigi Creatore, Hugo Peretti; VP & Gen. Mgr.: Bud Katzel; VP A&R Landry McNeal, Nat'l Promo. Dir.: Mike Abbott; Int'l Mgr.: Priscilla Taub. Int'l reps.: Argentina (Parnaso), Australia (Phonogram), Belgium (Ariola), Brazil (Phonogram), Canada (Quality), Caribbean (Dynamic Sounds in Jamaica), Colombia (Philips), Denmark (CBS), Ecuador (Fediscos), Finland (Finnlevy), France (Phonogram), Germany (Ariola-Eurodisc), Ghana (Phonogram), Greece (Minos Matsas), Guatemala (Discos Latinoamericanos), Israel (Litratone), Italy (Ariston), Japan (Victor), Kenya (Phonogram), Malaysia (Baal in Singapore), Mexico (Polydor), Netherlands (Ariola-Eurodisc, Phonogram), New Zealand (Phonogram), Nigeria (Phonogram), Norway (CBS), Peru (El Virrey), Philippines (Home Inds.), Portugal (Phonogram), Singapore (Baal), South Africa (Trutone), Spain (Fonogram), Sweden (CBS), Turkey (Grunberg Ticare), UK (Phonogram), Uruguay (EDISA), Venezuela (Velvet), Yugoslavia (Radio Television Belgrade). H M R Prod'ns Inc., 574 W. Court, Scotch Plains, N.J. 07076. Tel: (201) 889-1767. Owner: Harry M. Randle; Pres.: Lillian M. Randle. H N H Recs. Inc., 820 Davis St., Suite 222, Evanston, Ill. 60201. Tel: (312) 866-8300. Telex: 289495. Owner: Harvey Neil Hunt.

**Labels:** (Owned) HNH; (licensed) Bis (Sweden), CRD (UK), Claves (Switzerland), Ensayo (Spain), Harmonia Mundi (France), Lyrita (UK), Tudor (Switzerland), Unicorn (UK). (SEE ADVERTISEMENT) H S E Recs. Inc., 1707 Church St., Nashville, Tenn. 37203. Tel: (615) 320-1561. Pres.: Hoyt Sullivan. **Labels:** (Owned), HSE, J.S.J., Ken-Tone, Sav-All, Su-Ann. Hadarim (Bulgaria), see Worldtone. Jim Hall Prod'ns, 5 Aldem Circle, West Caldwell, N.J. 06007. Tel: (201) 226-0035. Owners: Jim Hall, Gidget Starr. **Labels:** (Owned) Bluebonnet, Bonnie, Cactus, Deadwood, Dynamite, Peek, True Love; (distributed) Wagon Wheel. John Hall Recs. Inc., PO Box 13344, Fort Worth, Tex. 76118. Tel: (817) 281-6605. John Hall, Kan., see Tempo. Hall of Fame Jazz, see American Album & Tape. Halo, see Mark Five. Hansen, see Good Sound Factory. Happy Day Recs., 2630 N. Mannheim, Franklin Park, Ill. 60131. Tel: (312) 455-4040. Pres. Roger Pauly, VP Bruce Bendinger; Sec'y-Treas.: Vince Ippolito. Happy Fox Recs., 1530 Gower, Suite 7, Hollywood, Calif. 90028. Tel: (213) 855-0311, 463-0406. Pres. Ron Carson, VP: Mickey Carson; A&R Dir.: Warren Sams Jr.; Mktg. Dir.: William Peele Jr.; Promo. Co-ord.: Nicole Resnick; Country Contact: Barbara Penny. (Distributed by Janus) **Branch:** New York, N.Y., 850 Seventh Ave., Suite 705. Zip: 10019. Tel: (212) 681-2900. Happy House Prods.-Sid Kleiner Musical Ents., PO Box 8265, Naples, Fla. 33940. Tel: (813) 775-2545. Mng Dir.: Sid Kleiner, Sec'y-Treas. Trudy Kleiner. **Labels:** (Owned) Country-King, Musi-Poe, Top-Star. Happy Jazz Recs. Inc., PO Box 66, Zip: 78291, 522 River Walk, San Antonio, Tex. 78205. Tel: (512) 225-6841. Owner & Pres.: Jim Cullum Jr. **Labels:** (Owned) American Jazz, Audiophile, Happy Jazz. Happy Time, see Pickwick. Happy Tunes, see Springboard. Hard Times, see Pharoah. Hardy, see Jersey Coast. Hare Music Co., PO Box 1209, Andrews, Tex. 79714. Tel: (915) 523-4637. **Labels:** (Owned) Hare, Ro-Bin. Harlequin Recs., PO Box 20201, San Diego, Calif. 92120. Tel: (714) 462-6538. Owner: Richard William Harlequin, N.Y., see Audiofidelity. Harmonia Mundi, see Apon. Harmonia Mundi (France), see HNH. Harmony Club Recs., PO Box 925, Hollywood, Calif. 90068. Tel: (213) 465-6043. Admin. Mgr. Sherry Barnett. Harmony Music, see Scandinavian. Hart, see Beach. Harvest, see Capitol. Haven Recs. Inc., 6255 Sunset Blvd., Suite 709, Hollywood, Calif. 90028. Tel: (213) 466-8377



**Coming soon on Wonderland Records**

**Captured at last!**

AT **\$298**

Suggested retail



**NEW SERIES... BACK ON TV \$498**

Suggested retail

featuring **BOB SMITH AND THE ORIGINAL HOWDY-DOODY CAST!**

**WONDERLAND RECORDS**

**FILM FESTIVAL**

**25**

**of the world's greatest children's movie classics in one pre-pack**

**\$298**

Suggested retail

- Famous Monsters—Frankenstein And Dracula
- Dr. Dolittle
- Tom Sawyer, Songs And Story From The Movie
- Hans Christian Andersen's Fairy Tales—Danny Kaye
- Cyril Ritchard—Alice In Wonderland
- Black Beauty
- The Jungle Book
- The Call Of The Wild
- Chitty Chitty Bang Bang
- The Time Machine
- All Baba/Sinbad The Sailor
- Mulan On The Bounty
- Fiddler On The Roof Children's Version
- 20,000 Leagues Under The Sea
- Cinderella
- Man Of La Mancha —Richard Kiley
- Around The World In 80 Days
- Wonderful Wizard Of Oz —Art Carney
- Willie Wonka And The Chocolate Factory
- Peter And The Wolf
- Journey To The Center Of The Earth
- Snow White & The Seven Dwarfs
- The Invisible Man

SEND FOR COMPLETE CATALOG: BOB GOEMANN

**WONDERLAND RECORDS.** 250 WEST 57 STREET NEW YORK, N.Y. 10019 (212) 765-3350

Haven Recs., 233 W. 42 St., New York, N.Y. 10036. Tel: (212) 354-8770. Execs.: Len Fichtelberg, Scott Dockswell.

Hawk Sound, see Laff.

Haydn Society, see Esoteric.

Haze Rec. Co., 1617 N. El Centro, Hollywood, Calif. 90028. Tel: (213) 465-4482. VP's: B. Cloer, C. Summers; A&R Chief Co-ord.: Levy Davis; Mktg.: V. Anderson; Adv. & Promo.: B. Huson. Local branch: 817 N. Van Ness Ave., Compton 90221. Tel: 979-8905. West Coast Dist. Mgr.: Kenneth Brown.

Branch: Oklahoma City, Okla., 1514 NE 18 St. Zip 73111. Tel: (405) 427-1366. Southwest Dist. Mgr.: Albert Brown.

Headliner Stars, see Robbins.

Headphones, see GRS.

Heartwarming, see Benson.

Heavy Hank Prod'ns, 1644 Glynn Court, Detroit, Mich. 48206. Tel: (313) 867-1853. Pres.: Edd Henry; VP: Pat Henry.

Heavy Sound Prod'ns, PO Box 2875, Washington, D.C. 20013. Tel: (202) 396-3009. Pres. & Prod'r: Ben Smalls; Exec. Prod'r & Arranger: Gilbert Pryor. (Distributed by IRDA).

Label: (Owned) Ben-La-Rose.

Helicon, see Spoken Arts.

Hello, see Stark.

Hemphill Rec'g, 544 Bessemer Super Hwy., Midfield, Ala. 35228. Tel: (205) 923-1980.

Label: (Owned) Trackdown.

Hen Cackle, see Sonyatone.

James Hendrix Ent's., PO Box 90639, 902 42 Ave. N., Nashville, Tenn. 37209. Tel: (615) 297-4174. Pres. & Dir. James Hendrix.

Label: (Owned) Carrie.

Henry Street Recs. Inc., 124 Montague St., Brooklyn Heights, N.Y. 11201. Tel: (212) 237-0250. Pres. Bob Motta; VP: Vince Traina; Treas.: Al Koppel.

The Herald Ass'n Inc., Wellman Heights, Johnsonville, S.C. 29555. Tel: (803) 386-2600. Pres. & Treas.: Erv Lewis; VP & Sec'y: Frances B. Lewis.

Lawrence Herbst Investment Trust Fund, c/o Antejo Corp., PO Box 1659, Beverly Hills 90213; 3815 Ocean View Blvd., Montrose, Calif. 91020. Tel: (213) 248-1084. Rec. Div. Admin. Lawrence Herbst; Pres. J. Tomlinson. Labels: (Owned) Lawrence Herbst, Total Sound.

Heritage, see Heritage Singers.

Heritage Singers USA Inc., PO Box 1358, 3777 Newtown Rd., Placerville, Calif. 95667. Tel: (916) 622-9369. Music Dir.: Max Mace; Bus. Mgr.: John Musgrave. (Distributed by Tempo Recs.).

Label: (Owned) Heritage.

Herwin Recs. Inc., PO Box 306, Glen Cove, N.Y. 11542. Tel: (516) 676-5523. Pres.: Bernard Klatzko.

Int'l reps.: Denmark (CSA), UK (CRD).

Hi, see Cream.

Hickory Recs. Inc., 2510 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 385-3031. Cable: ACUFROSE. Pres.: Wesley H. Rose; Gen. Mgr.: John R. Brown; Nat'l

Promo.: Don Powell, Dick Kiser, Mel Foree. (Distributed by ABC).

Int'l reps.: Argentina (Sicamericana), Australia (RCA), Austria (Ariola), Belgium (Ariola-Eurodisc), Bolivia (Discolandia Dueri), Brazil (Gravacoes Eletricas), Canada (GRT), Chile (Industria de Radio & Television), Denmark (Starbox), Dominican Republic (Disco de Oro), Ecuador (IFESA), Finland (Discophon), France (Carrere), Germany (Ariola-Eurodisc), Greece (CBS), Guatemala (Disco de Centroamerica), Israel (CBS), Italy (CBS-Sugar), Japan (Nippon Columbia), Mexico (Musart), Netherlands (Ariola-Eurodisc), New Zealand (RCA), Norway (Arne Bendiksen), Philippines (Vicom), Singapore (Baal), South Africa (Sattel), Sweden (Electra), Switzerland (Musikvertrieb), UK (DJM), Uruguay (Palacio de la Musica), Venezuela (Fabrica Venezolana), West Indies (Record Specialists in Jamaica).

Hill Country, see Nationwide Sound.

Hillside Recs., 948 Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Owner: Larry McKenzie.

Hilltop, see Pickwick.

Hindsight Recs., PO Box 480306, Los Angeles, Calif 90048. Owner: Wally Heider.

Hi-Fi/Life, see Everest.

Hi-Fi/Living, see Everest.

Eric Hilding Ent's., 715 Timor Court, San Jose, Calif. 95127. Tel: (408) 292-2222. Pres.: Eric R. Hilding.

Label: (Owned) Faderkat.

Hill Country, see Nationwide Sound.

Hillside Recs., 948 Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Owner: Larry McKenzie.

Hilltop, see Pickwick.

Hindsight Recs., PO Box 480306, Los Angeles, Calif 90048. Owner: Wally Heider.

Hi-Q, see Fortune.

Historical Recs. Inc., PO Box 4204, Jersey City, N.J. 07304; PO Box 109, Canaan, N.Y. 12029. Tel: (518) 392-3400. Pres.: Arnold Caplin.

Historical Anthology of Music, see Vanguard.

Hitbound Int'l, see R'CADE.

Hit Machine Recs. (div. of Diversified Mgmt. Group), PO Box 20692, San Diego, Calif. 92120. Tel: (714) 277-3141. Pres.: Marty Kuritz.

Hitstown-Disko Rec. Corp., 327 Upshur St. NW, Washington, D.C. 20011. Tel: (202) 882-7339. Pres.: Clifton Thomas; Sec'y: Charles Farmer.

Hitsville, see Motown.

Hobo, see Nationwide Sound.

Hollywood, see Gusto.

Holy Cross, see McKinnon.

Holy Spirit Recs., 27335 Penn St., Inkster, Mich. 48141. Tel: (313) 274-5905. Pres.: Otis G. Johnson.

Home of the Hits, see Beserkley.

Homestead, see County.

Hooks, see Styletone.

Hooks Bros., see Styletone.

Horizon, see A&M.

Horizon Publ'g Co., 13615 Victory Blvd., Suite 216, Van Nuys, Calif. 91401. Tel: (213) 997-9100. Pres.: Paul Armstrong; VP: Mary McNeil; Promo.: Loretta Roberts. (Distributed by Ray Lawrence).

Labels: (Owned) Funnybone, Pedigree.

Horoscope Recs., PO Box 811, Santa Monica, Calif. 90406. Tel: (213) 467-5777. Pres.: Oran White.

Horoscope, P.R., see Borinquen.

Robbie Horwitz Prod'ns, 16700 Chatsworth St., Suite H-2, Granada Hills, Calif. 91344. Tel: (213) 363-5800. Pres.: Robbie Horwitz.

Hosanna, see Tempo.

Hot Damn Recs. Corp., 130 W. 42 St., New York, N.Y. 10036. Tel: (212) 354-3952. Pres.: Lonnie Johnson; VP: E.M. Jones; VP A&R: Joan Graham; Gen. Mgr.: Bobby Archer; Promo.: Madeline Garay.

Labels: (Owned) Hot Damn, Scorpimg.

Hotlanta, see Dance-A-Thon.

Hot Lux, see Wes Farrell.

Hotrax, see Dance-A-Thon.

Hub City, see Gospel Crusade.

Hula Recs. Inc., Warehouse No. 3, 1020 Auahi St., Honolulu, Hawaii 96826. Tel: (808) 531-6118, 533-6832. Pres.: Don McDiarmid Jr.; VP: Don McDiarmid III.

Labels: (Owned) Hula, Surfside.

Hurricane, Pa., see Crimson Dynasty.

Hurricane Ent's., PO Box 3547, 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-3049/4039.

Hype, see Bee Jay.

I A G, see International Artists.

I B S, see International Broadcasting.

I G L, see IOWA Great Lakes.

I L S Institute, see Institute for Language Study.

I M I, see Avoca.

I M F, see Worldtone.

I P A, see Desmar.

I P S, see Black Fire.

I R C, see International Rec'g Co.

I R D A (International Rec. Dist'g Assocs.), 55 Music Square W., Nashville, Tenn. 37203. Tel: (615) 244-7783. Pres.: Hank Levine; Exec. VP: Mike Shepherd; VP Admin. & PR: Marsha Gepner; Nat'l Sales Mgr.: Arnie Thies.

Branch: Hollywood, Calif., Sunset-Vine Towers, 6290 Sunset Blvd. Zip: 90028. Tel: (213) 469-7375. West Coast Opns. Mgr.: Dave Allen.

Int'l branch: England.

Labels: (Represented) Antique, Big Boss, Cherish, Cowboy Country, Crimson Dynasty, Eurogram (UK), Gazelle, Jane, Republic, Roxy, Voice of the Public.

Int'l reps.: Australia (Electric), Belgium (Supreme), Brazil (FGE/Fermata), Canada (Boot, CTI, Mark Lin, Polydor, Royalty), Germany (Prom), Japan (Shinko), South Africa (Reveille), Sweden (Toniton), UK (Emerald, Jama).

I R M, see Sound Inc.

Icepac, see Essar & WILD.

Image, see Audiofidelity.

Immunity, see Bee Jay.

Impact, see Benson.

Impala, see Fran Williamson.

Importa/Som (Brazil), see Fermata.

Improv, see Tobill.

Improving Artists Inc., 26 Jane St., New York, N.Y. 10014. Tel: (212) 243-2018. Cable: IMPROVART. Telex: 237166. Pres. & Int'l: Carol Goss; VP: A & R: Paul Bley; Sales & Mktg.: David S. Good; Pub. Dir. & Radio Promo.: Ric Frank.

Int'l reps.: Canada (Musimart), France (Soul Posters), Germany (Phonogram), Italy (Ricordi), Japan (Nippon Phonogram), Norway (Polydor), Portugal (Valentim de Carvalho), Switzerland (America Sound), UK (Spotlite).

Inca, see Fania.

Incentive Prod'ns (div. of Jevent Music), 639 Buleen Ave., Columbus, Ohio 43205. Tel: (614) 258-7112. Pres.: Jeffrey V. Smith.

Independence Corp. of America, 226 Massachusetts Ave., Washington, D.C. 20001. Tel: (202) 547-4477. Contact: Al Bell; Prod'n: Monk Higgins.

India Navigation Co., 35 River Rd., Grand View, N.Y. 10960. Tel: (914) 358-7977. Partner: Bob Cummins.

Int'l reps.: Denmark (SteepleChase), France (Sun), Italy (Hi-Fi), Japan (Trio), Sweden (Forsyte), Switzerland (America Sound), UK (Jazz Servs.).

Indian House, Box 472, Taos, N.M. 87571. Tel: (505) 776-2953. Mgr.: Ida Isaacs; Prod'n: Tony Isaacs; Customer Serv.: Richard Archuleta.

Inergi Recs., 1300 Texas Ave., Houston, Tex. 77002. Tel: (713) 222-8561. Exec. Prod'r: Vince Kickerrillo. (SEE ADVERTISEMENT).

Inner Circle, see Stacy-Lee.

Inner City, see Music Minus One.

Innisfree Recs. Inc., 70 Turner Hill Rd., New Canaan, Conn. 06840. Tel: (203) 966-0864. Chairperson: Lisa Null; Pres.: Patrick Sky; Gen. Mgr.: Wendy Newton.

Label: (Owned) Green Linnet.

Int'l rep.: UK (Free Reed).

Inside, see Dee.

Insieme (Italy), see Calmex.

In Sound, see Accent.

Institute for Language Study, 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845.

Label: ILS Institute.

International, see Fania.

International Artists Group, 6420 Wilshire Blvd., Los Angeles, Calif. 90048. Tel: (213) 658-8899. Pres. & Chief Exec. Officer: Walter Alex; Sr. Dir.: Bill Winthrop.

Label: (Owned) IAG.

Int'l rep.: Hong Kong (Kan's Int'l).

International Book & Rec. Dist's., 31-83 34 St., Astoria, N.Y. 11102. Tel: (212) 274-9174. Telex: 235967. VP: Simon Simunovic.

Label: (Represented) Schwann (Germany).

International Broadcasting Systems, 1703 Acme St., Orlando, Fla. 32805. Tel: (305) 422-2214. Exec. VP: George Grotzner; Promo. Dir.: Craig Soldering.

Labels: (Owned) IBS, Lucifer.

International Folklore, see Sound Inc.

International Mktg. & Mgmt. Corp., PO Box 1776, Nashville, Tenn. 37203. Tel: (615) 331-0891. Chm. & Pres.: Dallas Corey; Treas.: William H. Daniel.

Labels: (Owned) CIE, Corey; (distributed) Crescent.

International Mod Recs., 2510 Tarrytown Mall, Houston,

## Most Exciting New Budget Label



Records Inc.

**FEATURING ROCK  
TOP JAZZ ARTISTS  
EXCITING R&B BEST SELLERS**

Many new releases forthcoming. Send for our catalog.



**RECORDS, INC.**  
200 ROBBINS LANE, JERICHO, N.Y. 11753  
Telex 126316 Answer Back CWTRI-UI-JERI  
(516) 433-9550 (212) 380-3900

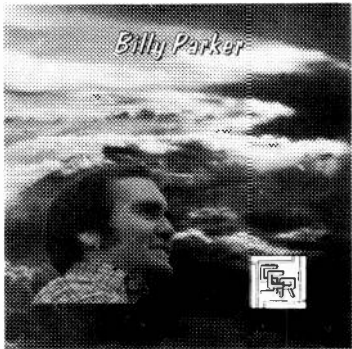
Tex. 77057. Tel: (713) 695-3648. Contact: Jim D. Johnson.  
**Labels:** (Owned) Gestation, International Mod.  
 International Music Consultants (div. of Musiventures Corp., a Polygram Co.), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-2715. Cable: INMUSCON. TWX: (710) 581-4413. Gen. Mgr. Frank Gould; Adm. Ass't: Luise Hoffman. (Exec. liaison office only)  
 International Rec. Dist'g Assocs., see IRDA.  
 International Rec'g Co. Inc., 1649 W. Evergreen Ave., Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Leonard March.  
**Label:** (Owned) IRC  
 Invictus, see CBS.  
 Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel: (712) 338-4482. Pres.: Roger Blunt; Pres. Charley Nuccio; Ass't to Pres.: Gary Rosenberg; Admin. Ass't to Pres.: Susan Markheim; VP & Nat'l Sales Mgr.: Herb Corsack; VP Promo.: Fred Mancuso; Nat'l Mdsq. Mgr.: Bob Marin, Nat'l Sales: Amanda Schuster; Mktg. Dir.: Bill Valenziano; Pub. Dir.: Jeff Walker; Nat'l Promo. Dir.: Bobby Applegate; Artist Development Dir.: Spencer Davis, Comptroller: David Keeler; Art Dir.: Deirdre Morrow.  
**Branch:** New York, N.Y., 154 W. 57 St., Suite 810. Zip: 10019. Tel: (212) 757-5026. TWX: (710) 581-5293. Pres. Island Artists: Eric DuFaure; Pub.: Charley Comer.  
**Home office:** England.  
**Int'l branch:** Canada.  
**Labels:** (Owned) Antilles, Island, Mango; (distributed) Pacific Arts, True North.  
**Int'l rep.:** Canada (GRT).  
 Isle City Recs., 411 Kempner, Galveston, Tex. 77550. Tel: (713) 763-8344.  
 Ivory, see Hal Southern.



J B Recs. Int'l Inc., PO Box 7221, Mobile, Ala. 36607. Tel: (205) 342-6202. Pres.: John N. Blackburn, VP. Sara B. Smith; Sales & Mktg.: Lamar Walker; Promo. Mgr.: Mona Gill.  
 J C O A, see Jazz Composer's Orchestra.  
 J & J, see Styletone.  
 J L, see Joey.  
 J S J, see HSE.  
 Jade, see Rob-Lee.  
 Jaguar, Pa., see Associated Rec'g Cos.  
 Jaguar, Fla., see Velvet.  
 Jahrock, see PA  
 Jalyn Rec'g Co., 1806 Brown St., Dayton, Ohio 45409. Tel: (513) 228-1437. Pres.: Jack Lynch.

Jamdan Publ'g Co., 1119 E. Broadway, West Memphis, Ark. 72301. Tel: (501) 735-4616. Pres.: Dan Craft.  
**Labels:** Delta, Eighth Street, Ezekiel, Juca.  
 Jamie, see Jamie/Guyden.  
 Jamie/Guyden Dist'g Corp., 919 N. Broad St., Philadelphia, Pa. 19123. Tel: (215) 232-8383. Pres.: Harold B. Lipsius; Sales & Mktg.: Paul Fien.  
**Labels:** (Owned) Arctic, Guyden, Jamie, Phil-L.A. of Soul; (distributed) Dion, Top & Bottom. (SEE ADVERTISEMENT)  
 Jam Session, see Ray Lawrence.  
 Jane, see R. Dean Taylor & IRDA.  
 Jansco Recs., PO Box 807, Northridge, Calif. 91328. Tel: (213) 363-6000. Pres. Jan Scobey, VP Promo. Gene Paleno.  
 Janus Recs. (div. of GRT Corp.), 8776 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-6444. Pres. Ed DeJoy; VP A&R: Allan Mason; Nat'l Sales: Howard Silvers; Nat'l Mktg. & Adv. Dir.: Steve Begor; Nat'l Pub. Dir.: Reina Scigliano; Nat'l Promo. Dir.: Louis Newman, Int'l Co-ord.: Love Lois.  
**Branch:** Sunnyvale, Calif., GRT Corp., 1286 Lawrence Station Rd. Zip: 94086. WATS Tel: (800) 662-9810. Pres.: Alan Bayley; Exec. VP: Tom Bonetti.  
**Labels:** (Owned) Janus, Shock; (distributed) Barnaby, Happy Fox.  
**Int'l reps.:** Argentina (Microfon), Australia (Radio Corp.), Brazil (Top Tape), France (Musicdisc-Europe), Germany (Bellaphon), Greece (Phonogram), Israel (CBS), Italy (CBS-Sugar), Japan (Victor Musical), Netherlands (Negram-Delta), New Zealand (Pye), South Africa (Teal), Spain (Movieplay), UK (Phonogram), Venezuela (Faevical).  
 Jaybird, see Neon.  
 Jay Bird Recs., PO Box 140, Parsons, Kan. 67357. Tel: (316) 421-1666.  
 Jay Jay Rec. & Tape Co., 35 NE 62 St., Miami, Fla. 33138. Tel: (305) 758-0000. Pres.: Walter Jagiello; Sec'y-Treas.: J. Jagiello; Chief Eng.: Paul Stanczyk.  
**Labels:** (Owned) Jay Jay, Polka Tone.  
 Jazz Composer's Orchestra Ass'n Inc. (JCOA), 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6265. Pres.: Timothy Marquand, Exec. Dir. & Int'l. Michael Mantler; A&R Dir.: Clara Bley; Sales & Mktg.: Alan Baratz; Pub. Dir.: Susan Thomson; Adv.: Kip Hanrahan.  
**Label:** (Owned) JCOA.  
**Int'l reps.:** Japan (Trio); worldwide, excluding Canada, Japan & USA (Virgin in UK).  
 Jazz Kings, see American Themes.  
 Jazzology-GHB Recs., 3008 Westworth Mill Pl., Decatur, Ga. 30032. Tel: (404) 288-1310.  
 Jazz, see Ray Lawrence.  
 Jemkl Rec. Corp., PO Box 460, 1100 NE 125 St., Miami, Fla. 33168. Tel: (305) 891-0633. Pres. Emil Petite; VP: Marlene Novak; A&R Prod'r: John Petite; Adv. Mgr.: Rosalie Petite; Promo. Mgr.: James Novak; Promo. Karen Thurman; Int'l Rep.: Tiana Galanni.  
**Labels:** (Owned) Children's World, Jemkl, Jemkl Countryways, Jemkl Disco, Jemkl Soul, Moonstone.

Jemkl Countryways, see Jemkl.  
 Jemkl Disco, see Jemkl.  
 Jemkl Soul, see Jemkl.  
 Jenero Rec. Co., PO Box 121, Soda Springs, Idaho 83276. Tel: (208) 547-3715. Pres.: Ronald Watts.  
 Jengoes, see Associated Rec'g Cos.  
 Jeree Recs., 1469 Third St., New Brighton, Pa. 15066. Tel: (412) 847-0111. Owners: Jerry Reed, Don Garvin; A&R: Robert Peckman; Promo. Dir.: Roz Miller.  
**Labels:** (Owned) Buckshot, Candy, Green Dolphin, Jeree.  
 JermA Recs. Co., 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-2755. Pres.: U. S. Warren.  
**Labels:** (Owned) Chytowns, JermA.  
 Jersey Coast Agents Ltd., 72 Thorne Pl., West Keansburg, N.J. 07734. Tel: (201) 787-3891. Chief Exec. Officer: Joe McHugh; VP A&R: David Griffiths; Gen. Mgr.: Joshua Ericson; Bluegrass A&R Dir.: John Conine.  
**Labels:** (Owned) World; (distributed) Grandfalloon, Hardy, Karass, Stonehedge.  
 Jessup Recs. Inc., 3150 Francis St., Jackson, Mich. 49203. Tel: (517) 782-2722. Pres.: Larry Jessup.  
 Jessup, N.Y., see Michele.  
 Jet Recs. Inc., 2 Century Plaza, Suite 414, 2049 Century Park East, Los Angeles, Calif. 90067. Tel: (213) 553-6801. Label Mgr.: Greg Lwerke. (Distributed by United Artists).  
**Int'l branch:** England.  
 Jet Stream, see Music Ents.  
 Jewel Rec. Corp., PO Box 1125, 728 Texas St., Shreveport, La. 71163. Tel: (318) 222-0673/0195. Pres. & Adv.: Stanley J. Lewis; Exec. VP: F. R. Lewis; VP Sales & Mktg.: Don Logan; Pub.: Eve Adams, Nat'l Promo. Dir. Jo Wyatt.  
**Labels:** (Owned) Jewel, Paula, Ronn; (distributed) Gospel Melody.  
**Int'l reps.:** Japan (King), UK (Contempo).  
 Jezreel Inc., 2058 First St., Highland Park, Ill. 60035. Tel: (312) 432-0116. Pres.: David J. Dahl, PR Dir. Tim Erickson.  
**Labels:** (Owned) Cool Duck, Midway Prod'ns.  
 Jin, see Flat Town  
 Jingles, see Centaur in N.Y.  
 Jive in the Hills, c/o OK Books & Recs., 137 E. Sixth St., Austin, Tex. 78701. Tel: (512) 477-7100. Owner Doty Tuillos.  
**Label:** (Owned) Swoon.  
**Int'l rep.:** UK (Southern Sound).  
 Jobie, see Ghost.  
 Jody Recs. Inc., 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 373-1438. VP A&R: Vincent Vallis; VP's: Tony Graye, Gloria Black; Sec'y-Treas. & A&R: Marty Pomerantz.  
**Labels:** (Owned) B-Atlas, Glo, Jody, Romona.  
 Jody, Pa., see Vantage.  
 Joey Rec. Mfg. Co., 6703 W. Commerce, San Antonio, Tex. 78227. Tel: (512) 432-7893. Owner: Joe S. Lopez.  
**Labels:** (Owned) Cancho, J.L. Joey, Joey Country.  
 Joey Country, see Joey.



*Billy Parker*

CHARLIE DOUGLAS  
 "ME AND DAMMIT RAY"  
 DICK HAMMONDS  
 DARRELL DODSON

CANDY NOE  
 BEN SANDERS  
 DON REEVES  
 DON THOMSON

SUZANNE DILLINGHAM

SUNSHINE COUNTRY RECORDS



TMK. Reg.



TMK. Reg.



YATAHEY RECORDS

DAVE FARLEY

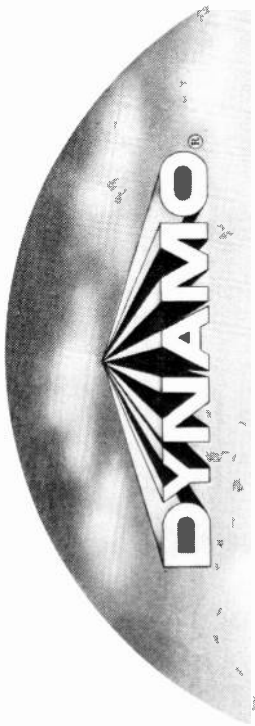


Sunshine Country Enterprises, Inc.  
 (A Music Publishing Company)  
 777 S. Central Suite 7M  
 Richardson, Texas 75080  
 Phone: 214-690-8875

PHASE IV PROMOTIONS 214-690-4155

DUGG COLLINS  
 JESS HUDSON

PRODUCERS AND MANUFACTURERS OF POP, DISCO & R&B RECORDINGS



DYNAMO RECORDS A DIVISION OF FORE HANDS INTERNATIONAL, LTD. 870 SEVENTH AVE. SUITE 348, NEW YORK, N.Y. 10019. 212 581-4680

Little Richie Johnson Agency, Box 3, Belen, N.M. 87002. Tel: (505) 864-7441. Pres.: Little Richie Johnson; Mgr.: John McHutchinson; Adv.: Keith Lukes. Labels: (Owned) Chuckie, Little Richie.

Johnson Rec. Co., 1619 Broadway, New York, N.Y. 10019. Tel (212) 757-2696. Pres.: Jim McCarthy; Prod'n Dir Henry Boye, Gen. Mgr. Gil Miller. Labels: (Owned) Johnson, Jolie, (distributed) Conn, Virginia

Paul Johnson Prod'ns, PO Box 552, Woodland Hills, Calif. 91365. Tel (213) 887-0962. Label: (Owned) Petra

Joka Recs. Inc., 403 Summit St., Vineland, N.J. 08360. Tel. (609) 691-5240.

Joker, see Lifetime.

Jolie, see Johnson Rec. Co.

Joyce Recs., 5500 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel. (213) 930-1722. Pres. Wayne Volat; VP: Tom Heiman

Juana, see TK.

Juca, see Jamdan.

Jucu Rec'gs, Box 2161, North Hollywood, Calif. 91602. Tel (213) 763-5333. Partners Phil A. Yeend, Forrest Owen, Frank Flynn. (Distributed by Ray Lawrence) Int'l rep.: Canada (Quality).

Juke Box, see Wright Prod'ns.

Jules-Tone, see St. Clair.

Julie Ann, see LK.

June Appal Rec'gs, Box 743, Whitesburg, Ky. 41858. Tel (606) 633-9958. Project Dir. Jack Wright, Dist'n & Promo, Nancy Carden. Labels: (Owned) Appalseed, June Appal, Sourwood Mountain.

Junjo, see Glenn.

Just Sunshine Inc., 36 E. 61 St., New York, N.Y. 10021. Tel (212) 245-7777. Pres. Michael Lang, VP's. Ray Paret, Frank Yandilino, A&R. Cris Gale.

**K**

K R C, see Kajac

K T & Co., see Nationwide Sound.

K-tel Int'l Inc., 11311 K-tel Dr., Minnetonka, Minn. 55343. Tel (612) 932-4000. Bd. Chm. & Pres.: Philip Kives. Sr. VP. Mickey Elfenbein, Exec. VP. Raymond Kives; A&R Mgr. & Disco Contact, David Milner.

Kajac Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel (515) 989-0876. Pres.: Harold L. Luick, VP. Dennis L. Smith, Country Mgr.: James Phinney. Labels: (Owned) Kajac (KRC), Vision, (distributed) Four Leaf Clover, Sun Dyl, 2-J

Kajun, see Modern Sound.

Kaleidoscope Recs., PO Box O, El Cerrito, Calif. 94530. Tel (415) 525-4668. Pres. Jeffrey Alexson, VP. Robin Wise; Sec'y-Treas.: Tom Diamant (Distributed by Flying Fish)

Kama, see Maranta.

Kama Sutra, see Buddha.

Kangaroo Recs., 302 E. Dewey, San Gabriel, Calif. 91776. Tel. (213) 288-5435. Pres. Leslie W. Kangas, VP. Toni Kangas. Label: (Owned) Koo-Koo.

Karass, see Jersey Coast.

Kare Recs. Inc., 1391 Oakland Park Ave., Columbus, Ohio 43224. Tel (614) 263-4344. Pres.: H. Lee Foster, Sr. VP. Barry D. Brandt; VP & Attorney: James Elleman; Gen. Mgr. & Sales & Mktg.: Karl Ferris; A&R Mgr. Fred Francis, Pub. & Adv. Mgr.: Robert Murphy; Promo. Dir. Douglas Grassel; Country Mgr. Nick Liberty. Labels: (Owned) Dolejo, Kare, (distributed) Blue Ash

Kashmir, see Moonstone.

Kastle Prod'ns, 4647 SW Pendleton, Portland, Ore. 97221. Tel (503) 777-4621. Pres.: Bob Stoutenburg. Label: (Owned) Westport.

Katie the Great, PO Box 19215A, Los Angeles, Calif. 90019. Tel (213) 737-3496. Cable, KATIEWEST. Pres. Tommy Colbert, VP. Josie Strother.

Kaymar Recs., PO Box 624, Ellicott City, Md. 21043. Tel (301) 461-2382. Pres. Tony Smelgus, VP & Prod'n Richard Fay.

Kayvette, see TK.

Keene, see Ken Keene.

Ken Keene Int'l, 2008 S. 39 St., St. Louis, Mo. 63110. Tel (314) 776-3410. Pres. Ken Keene, VP's. Frankie Ford, Parvin Tramel; Pub.: Donna Tramel, Adv. Mgr.: Wayne Keene. Branches: New Orleans, La., PO Box 3763, Zip. 70117. VP. Paul Catalano; A&R Wayne Kaye—Nashville, Tenn., PO Box 1561. Zip 37203. Tel: (615) 776-5277. VP. Tom Pallardy. Int'l branch: England. Labels: (Owned) Briarmeade, Burlap, Keene, Keeta, Sea Cruise, (distributed) Primitive, Professional Artist

Keepsake, see Sound Inc.

Keeta, see Ken Keene.

Keith, see Gwen.

Gene Kennedy Ents., 2125 Eighth Ave. S., Nashville, Tenn. 37204. Tel (615) 383-6002. Pres.: Gene Kennedy, VP: Linda Kennedy (Distributed by World Int'l) Label: (Owned) Door Knob Int'l rep.: Canada (London).

Kent, see Cadet Recs.

Ken-Tone, see HSE.

Kenwood, see Nashboro.

Keyboard Immortals, see Superscope

Kheba, see Trax.

Kicking Mule Rec'g & Publ'g Co., PO Box 3233, Berkeley, Calif. 94703. Tel (415) 452-1248. Head North American Opns. Ed Denson, Head European Opns. Stefan Grossman, VP Admin. Opns. Noreen Nicholson. Labels: (Owned) Kicking Mule, Sierra Wave

Kid Cuz'n Rec. Co., PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel (212) 339-3536. Mgr. Jim Pelton; Sales. Dick Alexander

Kiderian Recs Prod'ns, 4926 W. Gunnison, Chicago, Ill. 60630. Tel (312) 545-0861. Pres.: Raymond Peck, VP. George Peck

King, see Gusto

King Bluegrass Recs., 4766 Glendale-Milford Rd., Cincinnati, Ohio 45242. Tel (513) 984-3759.

King of Music, 38 Music Square E., Nashville, Tenn. 37203

Tel (615) 256-8760. Pres.: Tony DiRizziano; VP: Andy Katrinecz, Promo. Dir.: Jo DiRizziano.

King Walk, Box 15094, 3531 Baronne St., New Orleans, La. 70115. Tel: (504) 486-1046. Pres.: Earl K. Johnson; VP. Tad Jones. Labels: (Owned) Down South, Flambo, King Walk, New Orleans Soul, Proud Cock, Seminar.

Kirshner Entertainment Corp., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres. Don Kirshner, Exec. VP. Herb Moelis; VP Pop A&R: Wally Gallo; Pop A&R Dir. Jay Siegel, Pub. Myrna Post, Nat'l Promo. Dir. Mike Leventon; Talent Development Dir. Felix Di Palma (Distributed by CBS).

Sid Kleiner Musical Ents., see Happy House.

Klub, see Mark Five.

Knight, Calif., see Cobra.

Knight, Pa., see Crimson Dynasty.

Koala Recs. Inc., 9255 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-8141. Pres.: Irving Kessler; VP: Mary Kessler, Pop A&R Mgr.: Douglas Gibbs, Gospel A&R Mgr. Mike Wycoff. Labels: (Owned) Deep Roots, Koala; (distributed) Lamb & Lion.

Koko Ents. Inc., 888 Seventh Ave., New York, N.Y. 10019. Tel (212) 541-6880. Pres. Johnny Baylor, Promo. Dir. Dino Woodard.

Kolarovski (Bulgaria), see Worldtone.

Koo-Koo, see Kangaroo

Kool Kat Prod'ns Inc., 39 S. Main St., Spring Valley, N.Y. 10977. Tel (914) 425-6040. Pres. Edward Kaplan, VP & Gen. Mgr. Jordan Spivack; A&R. Red Weed. Labels: (Owned) Emko, Kool Kat, (distributed) Canabis, Recordland

Kory, see Countrywide.

Kubaney Publ'g Corp., 1305 W. 46 St., No. 222, Hialeah, Fla. 33012. Tel (305) 823-9908. Pres.: Rosita A. Don; VP. Rosa San Martin; Sec'y Frank J. Don. Labels: (Owned) Chico, Discolor, Don. Int'l rep.: France (Soul Posters)

Kudu, see Creed Taylor & Motown (partial catalog)

**L**

L I R S Classics, 72 Orange St., Brooklyn, N.Y. 11201. Tel: (212) 875-6193. Owner Ernest W. Ucko Int'l rep.: Audiofidelity in N.Y.

L K Recs., 1936 N. Clark St., Chicago, Ill. 60614. Tel (312) 525-0810. Pres.: Larry Klein; Mktg. Gene Strawhun, Creative, Adv. & Promo. Larry Jashal, Int'l Rep. & Promo.: Jimmy Skence; Country Mgr. John LaFevre. Local branch: 1837 S. Michigan, Zip 60614. Tel 842-1371. VP A&R Cliff Rubin, A&R Eng. Sammy Gallo. Labels: (Owned) Julie Ann, LK, Spirit, Tonight.

L P G, see Loypriquan

L R C, see TK.

L S Recs., 120 Hickory St., Madison, Tenn. 37115. Tel (615) 868-7172. Pres., Adv., Tape & Int'l Mgr. Lee Stoller, Pop A&R Mgr., Charlie Black; Pub. Mgr. Betty Gallup, Promo. Mgr. Jack Andrews, Country Dir.: Dan Willis. Label: (Distributed) UEC.

Labor, see Blue Labor.

Laff Recs., 4218 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel (213) 737-1000. Pres. Louis Drozen; VP. David Drozen. Labels: (Owned) AJ, Ala, Blues Spectrum, Dingo, Hawk Sound, Laff.

Lakco Rec. Co., 3902 N. Ashland Ave., Chicago, Ill. 60613. Tel (312) 281-4413. Owner: Leon A. Kelert. Sales & Mktg. Lynne Ludy. Labels: (Owned) Blackbird, Claremont, Philips-Dutch Swing College Band.

Lake Country Music, PO Box 1073, Graham, Tex. 76046. Tel (817) 549-5118. Owner & Pres. Larry Woodriddle, Mgr. Mark House

La Louisianne/BooRay Rec. Dist., 707 Stevenson St., Lafayette, La. 70501. Tel: (318) 234-5577/4118. Gen. Mgr. & Nat'l Sales Mgr.: Dave Witherington; Prod'n: V. J. Boullet, Dir. Carol J. Rachou. Local branch: 1305 Moss St. Zip 70501. Tel. (318) 235-4765. Labels: (Owned) BooRay, La Louisianne, Tamm; (distributed) Goldband.

Lamb & Lion, see Koala & Sparrow

Landers-Roberts Inc., 9255 Sunset Blvd., Los Angeles, Calif. 90048. Tel (213) 550-8819. Label: (Owned) Mums.

Land of Lincoln, see Chi-Town.

Land O' Jazz Recs., PO Box 26393, New Orleans, La. 70126. Tel (504) 241-4246. Chief Exec. Plato Smith.

Lanor Recs., 329 N. Main, Church Point, La. 70525. Tel (318) 684-2176. Owner & Mgr. Lee Lavergne, Ass't Linda Bellard. Int'l rep.: UK (Swift).

Largo, see GNP Crescendo.

Lark, see Major Rec'g Co.

Latin, see Discos Latin.

Latin Movement, see TR

Latin Percussion Ventures Inc., 454 Commercial Ave., Palisades Park, N.J. 07650. Tel (201) 947-8067. Pres. Martin Cohen. Int'l reps.: Australia (Billy Hyde), France (J. Capelle), Netherlands (Alberto DeHond), Switzerland (Core).

Laurie Recs. Inc., 20F Robert Pitt Dr., Monsey, N.Y. 10977. Tel (914) 425-7000. Pres. Robert M. Schwartz, VP. Gene Schwartz, Sec'y Eliot Greenberg, Sales Mgr. Ernest Maresca.

La Val Rec. Co., 226 N. Burdick, Kalamazoo, Mich. 49006. Tel (616) 342-5328. Pres. Vic LaVal; Disco A&R Tico Taylor, Nat'l Sales Mgr. Vincent Taylor, Promo. Val Taylor, Harry Whited. Branch: San Francisco, Calif., 1218 Hollister St. Zip 94124. Tel (415) 467-5157. Labels: (Owned) La Val, Smile, Vic, (distributed) Soul Set.

Ray Lawrence Ltd., PO Box 1987, Studio City, Calif. 91604. Tel. (213) 552-1000. Pres.: Ray Lawrence, VP. Jeff Lawrence. Labels: (Owned) Dobre, Jam Session, Jazz, Milagro, (distributed) AMP, Jucu, NTSU-LJ, Seabreeze



Leader (UK), see Rounder.  
 Le Cam, see Christi.  
 Legacy, see Owl Rec. Co.  
 Legrand, see Legrand-Norfolk.  
 Legrand-Norfolk Int'l, 177 Rt. 304, New City, N.Y. 10956.  
 Tel. (914) 634-5101. Cable. ROCKMASTAS. Pres. Frank Guida, VP Carmela Guida; Sec'y-Treas.: Pearl Frank.  
 Branch: Norfolk, Va., 317 Granby St. Zip. 23510. Tel (804) 625-3470.  
 Labels: (Owned) Legrand, Norfolk-Int'l, Peanut Country, SPQR; (distributed) Guss  
 Lehua, see Surfside Hawaii.  
 LeMans Rec. Co., 331 Triangle Rd., Somerville, N.J. 08876. Tel. (201) 359-5520. Pres. Chestelle Goydish, VP Bernard Goydish, Mgr. Sam DeSalvo.  
 Lemon, see National Recs.  
 Libbi, see Nationwide Sound  
 Libelula, see Safari.  
 Library of Congress, Music Div., Recorded Sound Section, Washington, D.C. 20540 Tel. (202) 426-5509. Music Div. Acting Chief. Donald L. Leavitt; Recorded Sound Head. Robert B. Carneal, Bus. Mgr. Samuel Brylawski.  
 Lifesong Recs. Inc., 488 Madison Ave., New York, N.Y. 10022. Tel. (212) 752-3033. Pres. Terry Cashman; Exec. VP. Philip S. Kurnit; VP Tommy West; VP Creative Servs. George Paul Brown; VP Sales & Mktg.: Mel Fuhrman; VP Pub. Robert Sarlin, Artist Development Alan Hecht, Adv., Shelly Patnov.  
 Branch: Los Angeles, Calif., 9229 Sunset Blvd. Zip: 90069. Tel. (213) 550-8886. VP Promo.: Barry Gross.  
 Labels: (Owned) Lifesong, Lifesong/Goldiggers, Int'l reps.: Australia (RCA), Canada (Polydor), Germany (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc), New Zealand (Ponsonby), UK (GTO).  
 Lifesong/Goldiggers, see Lifesong.  
 Lifetime Recs., 133 North St., Rochester, N.Y. 14604. Tel. (716) 454-1269. Owner: Lester W. Osband  
 Labels: (Owned) Joker, Lyndell Lifetime.  
 Light, see Word.  
 Lighthouse Recs., 65 Lovel Ave. San Rafael, Calif. 94901 Tel. (415) 454-2898. Pres. Craig Smith.  
 Lightning, see Crimson Dynasty  
 Limelight, see Phonogram.  
 Lindberg Recs., 1445 Sunset Ridge Rd., Glenview, Ill. 60025. Tel. (312) 729-2047. Pres.: Sven Lindberg; VP: Bjorg Larsen, Pop A&R Elizabeth Lisa, Sales Mgr. Frank Three.  
 Labels: (Owned) Dansk-Disk, Lindberg, Norsk-Disk, Scandinavian, Svensk-Disk.  
 Lineman, see Nationwide Sound.  
 Lingasong, see Atlantic.  
 Sherwin Linton Entertainment, 226 Cedar Lake Rd. S., Minneapolis, Minn. 55405. Tel. (612) 377-1334  
 Lions Den, see Stacy-Lee.  
 Lisboa, see Penco.  
 Listening Library Inc., 1 Park Ave., Old Greenwich, Conn. 06870. Tel. (203) 637-3616.  
 Little Angel Recs., 1844 Westhime Ave., Westwood, Calif.

96137. Tel: (213) 475-9471. Nat'l Sales Dir.: Ed Kominiski.  
 Little David Recs. Co. Inc., 9229 Sunset Blvd., Suite 901, Los Angeles, Calif. 90069. Tel: (213) 659-3870. Pres.: Monte Kay, VP. Flip Wilson; VP & Gen. Mgr.: Jack Lewis; VP Mktg. Ben Hurwitz; Creative Servs. Dir. Paul Cooper. (Distributed by Atlantic).  
 Little Guy Recs., 1513 Eighth St., Niagara Falls, N.Y. 14305. Canadian Tel: (416) 356-5653. Pres.: Michael P. Lococo; Sec'y-Treas. Jacqueline Lococo  
 Int'l branch: Canada.  
 Little Nashville, see Nationwide Sound.  
 Little Richie, see Little Richie Johnson.  
 Little Star Recs. (div. of Barnum Entertainment), 723 N. Seward, Los Angeles, Calif. 90038. Tel. (213) 462-0723  
 Loadstone & Open Rec. & Music Co., 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres. W. C. Stone; Artist Co-ord. James LeBlanc; Pub. & Adv.: Mike Moeller, Nat'l Promos., Richard W. Cook  
 Labels: (Owned) Loadstone, Open.  
 L'Oiseau-Lyre, see London.  
 London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001 Tel. (212) 675-6060. Cable. FULLRANGE. Pres.: D. H. Toller-Bond; VP Finance J. E. Strucker; VP Pop A&R W. A. Maguire, VP Classical: T. McEwen; Nat'l Sales Mgr. S. Warner; Creative Servs. Mgr.: D. Wardell; Nat'l Promo. J. Hall.  
 Home office: England, Decca.  
 Distribution branch: Niles (Chicago Metropolitan Area), Ill. (See Record & Tape Wholesalers section for complete listings for London Recs. Midwest Dist'g Corp.)  
 Int'l branches: Canada (London), Germany (Teldec), Italy, Nigeria, Singapore (all Decca).  
 Labels: (Owned) Deram, London, Parrot, Phase 4, Treasury Series; (distributed) Argo, Buk, Das Alte Werk, L'Oiseau-Lyre, Telefunken, Threshold.  
 Int'l reps.: Australia (EMI), Belgium (Fonior), Denmark (Nordisk Polyphon), Finland (Finlevy), France (Societe Francaise du Son), Greece (Music Box), Japan (King), Kenya (Phonogram), Netherlands (Phonogram), New Zealand (EMI), Norway (Phonogram), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Melodi), Yugoslavia (Jugoton).  
 Lone Star Rec. Corp., c/o Neil Reshen, 54 Main St., Danbury, Conn. 06810. Tel: (203) 792-8880. Pres. Willie Nelson; Sec'y: Neil Reshen.  
 Longhorn Ballroom Inc., PO Box 17667, Zip: 75217; 216 Cornth, Dallas, Tex. 75207. Tel: (214) 428-3128. Owner: Dewey Groom; Mgr.: Doug Groom.  
 Long Neck Recs., 6004 Bull Creek Rd., Austin, Tex. 78757 Tel. (512) 451-6764. Pres./Partner Bobby Earl Smith, Partner Alvin Crow; A&R: Herb Steiner; Classical A&R Kay Walla; Sales Dir.: Hubert Gill; Pub. Dir. Joe Nick Patoski; Adv. Dir.: Mike Miller, Promo. Dir. Joe Gracey. (Distributed by Takoma).  
 Lotta, see TK.  
 Lotus Music Corp., PO Box 5606, Las Vegas, Nev. 89102. Tel. (702) 873-2967. Pres. Lyman Mitchell.

Branch: Nashville, Tenn., PO Box 2151. Zip 37214. Prod'r Jose Petuse.  
 Louisiana Hayride Recs. Inc., 1708 Grand Ave., Nashville, Tenn. 37212. Tel. (615) 244-1322. Pres.: David Kent, VP Harold Shedd; Sec'y-Treas.: Dannie Hill. (Distributed by Record Prod'ns of America).  
 Louisville Orchestra First Edition Recs., 333 W. Broadway, Louisville, Ky. 40202. Tel. (502) 587-8681. Gen. Mgr.: Jack M. Frestone; Rec. Mgr. Diane Katz.  
 Label: (Owned) First Edition.  
 Lovinn Label Recs., 35 W. 92 St., New York, N.Y. 10025. Tel. (212) 864-1013. Contacts: Margaret Finn, Bobby Raylov, Celeste Trager.  
 Loyprian Ltd., 39 W. 55 St., New York, N.Y. 10019. Tel. (212) 586-3350. Cable. LLOYDPRICE. Pres.: Lloyd Price; A&R Dir. Nathaniel Adams; Promo. Dir.: Rudy Lucas.  
 Labels: (Owned) LPG, TPM  
 Luau, see Boddie.  
 Luba Recs., PO Box 42696, Las Vegas, Nev. 89104. Tel. (702) 731-6678. Pres.: Stephen Drechsler; Promo. Dir.: Roman Kozak.  
 Danny Luciano Prod'ns, 6133 Elmwood Ave., Philadelphia, Pa. 19142. Tel. (215) 724-5046, 726-6972. Pres.: Danny Luciano; Pop A&R Joe Fortunato; A&R: Sal Angelo, Promo: Lou Mele.  
 Labels: (Owned) Molly, Spiral.  
 Lucifer Recs. Inc., PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel. (201) 288-8935. Pres. Ron Luciano; VP: Ed Capone, A&R Al Corrin; Sales & Mktg.: Ron Michaels; Pub. Tom Samuels; Adv. Arlene Patriano, Promo.: Joe Merlino.  
 Lucifer, Fla., see International Broadcasting.  
 Lucky Man Music, see American Cowboy Songs.  
 Lucky's Kum-Ba-Ya Recs., Box 6, Broham, Mich. 49312. Tel. (616) 689-6886. Owner. Rosswell H. Fulton Sr  
 Lunix, see Glolite.  
 Lu Tall Recs., PO Box 6162, Long Beach, Calif. 90806. Tel: (213) 926-5140. Pres. J. Carey Tall; VP V. A. Luke, Sec'y: Neomie Tall; Treas. Thomas Campbell, Sales & Mktg. Mgr.: Viola Tall.  
 Lyndell, see Lifetime.  
 Lyrichord Discs Inc., 141 Perry St., New York, N.Y. 10014. Tel. (212) 929-8234. Pres. Peter Fritsch, Int'l Sales Mgr. Mike Schrom  
 Labels: (Owned) Eterna, Experience Anonyms, Lyrichord.  
 Lynta (UK), see HNH.

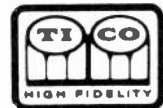
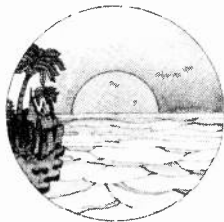


M B A Prod'ns, 8914 Georgian Dr., Austin, Tex. 78753 Tel. (512) 836-3201.  
 Label: (Owned) Darva.  
 M C A Recs. Inc., 100 Universal City Plaza, Universal City, Calif. 91608. Tel: (213) 985-4321. Cable: MUSICOR. Pres. J. K. Maitland, Admin. VP Lou Cook, VP A&R Dennis Rosencrantz; VP Mktg. Richard Bibby, VP Opns.: George Jones; VP Nat'l Sales. Sam Passamano; VP Promo. Ray D'Ariano.

# SALSA STARTS

## AT FANIA

The Family of Labels



Jerry Masucci, President  
 Johnny Pacheco, Vice-President  
 Alex Masucci, Promotion Director

**FANIA RECORDS**  
 888 7th Avenue, New York, NY 10019  
 212/397-6730 Telex: 710-581-6093

Branches: New York, N.Y., 445 Park Ave. Zip: 10022. Tel: (212) 759-7500. VP: George Lee; Pub.: Kathryn Schenker, Nancy Fishman—Nashville, Tenn., 27 Music Square E. Zip: 37203. Tel: (615) 244-8944. Prod'rs: Walter Haynes, Snuffy Miller; Pub.: Kelly Delaney.

Int'l branch: Canada.

Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Baltimore, Md.; Boston, Springfield, Mass.; Detroit, Mich.; Minneapolis, Minn.; St. Louis, Mo.; Camden, N.J.; New York, N.Y.; Cincinnati, Cleveland, Ohio; Nashville, Tenn.; Dallas, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings).

Labels: (Owned) Coral, MCA; (distributed) Goldhawk, Rocket, Tally.

Int'l reps.: Argentina (EMI-Odeon), Australia (Astor), Austria (Musica), Belgium (EMI), Brazil (Gravacoes Chantecler), Chile (IRT), Colombia (Fuentes), Costa Rica (Indica), Denmark (Hede Nielsen), Finland (Discophon), France (Barclay), Germany (Teldec), Greece (General), India (Gramophone), Israel (CBS), Italy (CBS-Sugar), Jamaica (Record Specialists), Japan (Victor), Lebanon (SLD), Malaysia (Life in Singapore), Mexico (Musart), Netherlands (EMI-Bovema), New Zealand (Allied Int'l), Norway (AS), Peru (Sono-Radio), Philippines (Home), Singapore (Life), South Africa (Gallo), Spain (Mov-

eplay), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Melodi), UK (EMI), Venezuela (La Discoteca).

M C W, see Music City Workshop. (SEE ADVERTISEMENT)

M E A, see Danny Antell.

M F M Y, see Maynard Ferguson.

M G M, see Polydor.

M I H (Bulgaria), see Worldtone.

M J Rec'g Inc., Dodge, Neb. 68633. Tel: (402) 693-2379. Pres. Joe Spellerberg Jr.; Mgr. & Buyer: Jo Ann Sobczak.

Label: (Owned) Czech.

M M I, see Nationwide Sound.

M M O, see Music Minus One.

M O R G, see Discocorp.

M R C, see Major Rec'g Co.

M S I Rec'g Studios Inc., 6015 Pleasant Ave., Pennsauken, N.J. 08110. Tel: (609) 662-2263. Pres. Joe D'Anastasio; VP: Anthony J. Papa; Sec'y: Thom D'Anastasio; Sales & Mktg.: Andy Ditaranto.

Label: (Owned) Ocean.

M S K Prod'ns Inc., 8880 Hubbell Ave., Detroit, Mich. 48228. Tel: (313) 272-1484. A&R: Chet Kajeski.

M X, see All Platinum.

Mace, see Springboard.

C. P. MacGregor Rec'g Studios, 729 S. Western Ave., Los Angeles, Calif. 90006. Tel: (213) 384-4191.

Label: (Owned) MacGregor.

Madison Music Ltd., see McKinnon.

Madonna, see Charma.

Magda, see Marsal.

Magie Minstrel, see Florida Independent.

Lee Magid Inc., 19657 Ventura Blvd., Tarzana, Calif. 91360. Tel: (213) 996-6620. Cable: LEEMAG. Pres.: Lee Magid.

Magna-Guide Rec. Corp., 323 E. Shore Rd., Great Neck, N.Y. 11023. Tel: (516) 482-5930. Pres.: Jerrold Kasenetz, VP Jeffrey Katz; A&R: Jerrold Kasenetz, Jeffrey Katz, Peter Kraft; Sales, Mktg. & Tape: Cynthia Vee; Int'l: Brett Adam.

Magnet (UK), see United Artists.

Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills, Mich. 48024. Tel: (313) 477-6066. Pres.: Andre A. Blay; Sales Mgr.: Bob Vandegrift; Adv. Mgr.: Jan Bohaus.

Magneto, see Safari.

Mahalo, see Surfside Hawaii.

Mainstream Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 247-0655. Cable: MAINMUSIC. Pres. & A&R: Bob Shad, VP: Sales & Mktg. Dir.: Maury Apatow; Disco Contact: C. Cavallaro; Int'l: J. Gans.

Labels: (Owned) Mainstream; (distributed) Brown Dog, IX Chains.

Maison de Soul, see Flat Toun.

Majega Recs., 240 E. Radcliffe Dr., Claremont, Calif. 91711. Tel: (714) 624-0677. Pres. & A&R Dir.: Gary Buckley; VP & Mktg.: Mark Aurelius; VP Sales: Jerry Roark.

Major Rec'g Co., PO Box 2072, Waynesboro, Va. 22980. Tel: (703) 942-0106. Owner: John H. Major; Sales Mgr: Jerry Ross, PR & Adv.: Gary Major.

Labels: (Owned) Lark, MRC.

Major, N.Y., see Thomas J. Valentino.

Malaco Inc., 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Tom Couch; VP: Wolf Stephenson; A&R: James Stroud; Promo Dir.: Joe Lewis. (Distributed by TK).

Labels: (Owned) Chimneyville, Malaco.

Mango, see Island.

Manhattan Recs., 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-4410. Pres.: Dennis Laventhal; Exec. VP & Gen. Mgr.: Noel Love.

Mankind, see Nashboro.

Manna Recs., 2111 Kemner, Burbank, Calif. 91504. Tel: (213) 843-8100.

Maranatha! Music Co., 3001 Sunflower, Santa Ana, Calif. 92704. Tel: (714) 979-8536.

Maranta Music Ents., PO Box 9, Wyckoff, N.J. 07481. Tel: (201) 891-0138. Pres.: A&R & Int'l: Clancy Morales; Gen. Mgr. & Pub.: Jackie Morales; Sales & Mktg.: Jimmy Feliciano.

Branch: Atlanta, Ga., 1180 Cumberland Rd. NE. Zip 30306. Tel: (404) 872-7971. Sales & Promo.: Rick Diamond.

Labels: (Owned) Eclipse, Maranta, Spear; (distributed) Kama.

Int'l reps.: Belgium (Basart), France (Basart in Belgium), Germany (UBM), Kuwait (Abdul Aziz Jasseim Al-Baloh), Luxembourg & Netherlands (Basart in Belgium), Singapore (Kwang Sia), Spain (Discos Euterpe), Venezuela (Guillermo J. Arnal).

Mardi Gras, see Fania.

Maria Recs., PO Box 3770, Grand Central Sta., New York, N.Y. 10017. Tel: (212) 733-0125. Pres.: John Clark.

Marjo Recs. Inc., 739 Boylston St., Rm. 407, Boston, Mass. 02116. Tel: (617) 266-6453. Owner & Mgr.: Mario Mancinelli; Buyer: Bruce Mancinelli.

Marjon Recs. Inc., 159 Easton Rd., Sharon, Pa. 16146. Tel: (412) 347-4726.

Mark Five Rec'g, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-3961.

Labels: (Owned) Halo, Klub, Mark Five, Mastertone.

Marlin, see TK.

Marlo Rec. Co., Box 39, RD 1, Utica, N.Y. 13502. Tel: (315) 724-0895. Co-Pres. Marlo Ketchum, Joseph Anderson; Mgr.: Floyd Ketchum.

Marsal Prod'ns Inc., 2015 Castorville Rd., San Antonio, Tex. 78237. Tel: (512) 433-9351. Pres.: Antonio J. Mendez; 1st VP: Larry Ruess; 2nd VP: Felix Elizondo; Sec'y-Treas. & Gen. Mgr.: Pat Alvarado.

Branch: Los Angeles, Calif., 2854 W. Pico Blvd. Zip 90006. Tel: (213) 737-3771. Mgr.: Celia Camacho.

Labels: (Owned) Del Rio, Magda, Sonido Int'l.

Marsel Recs. Inc., 6464 Sunset Blvd., Suite 910, Los Angeles, Calif. 90028. Tel: (213) 465-6138. Chm.: Sal Watts; Opns. Dir.: Oscar Williams; A&R & Promo.: Eddie Teichmann; Nat'l Promo. Dir.: Jackie Ward.

Labels: (Owned) Marsel, Maverick.

Mars La Tour, see Atteiram.

Marton, see Disco Rec. Co.

Marullo Prod'ns Inc., 1121 Market St., Galveston, Tex.

77550. Tel: (713) 762-4590. Pres.: A.W. Marullo; VP: A.W. Marullo Jr.; Pop A&R: George Lee; Pop & Country A&R: David Kealey; Sales & Mktg.: Don Stine; Promo.: E.J. Henke, Bill Cook.

Labels: Red Dot, Ro Tab.

Marvel Recs. Co., 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Cable: MARVRECO. Exec. Dir. & Int'l: James N. Parks; Classical Dir.: Ron Gillespie; Country Dir.: George Taylor; Country A&R: Dougal Trineer; Jazz & Pop A&R: Jack Varney.

Home office: Australia, W&G Rec. Processing.

Labels: (Owned) Banff, Marvel, Marveltone, Melbourne, Rodeo Int'l, W&G.

Int'l reps.: Canada (London), UK (Decca).

Marveltone, see Marvel.

Marycords, Box 48, Powers Lake, N.D. 58773. Pres.: Rev. F.J. Nelson; Sec'y-Treas.: Mrs. James Smith.

Marylou Recs., PO Box 6886, Loiza Sta., Santurce, P.R. 00914. Tel: (809) 722-3441.

Marzique Music Co., 5752 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 295-0058. Pres.: H.R. Battiste; Sec'y-Treas.: A.M. Battiste.

Masterpiece Series, see Sine Qua Non.

Masterscores, 1335 N. Detroit, Suite 103, Hollywood, Calif. 90046. Tel: (213) 874-5766. Pres. & Prod'r: LaMont Johnson; Bus. Mgr.: Diane Millett.

Masterton Recs., 4770 N. Lincoln Ave., Chicago, Ill. 60625. Tel: (312) 784-6997.

Mastertone, see Mark Five.

Mastertrack Recs., 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 274-7576. Pres.: Leroy Harrell; VP's: Dwight Brown, David N. Crawford; VP Admin.: Ken H. Smith; Promo. Dir.: Henry Neal, Dir.: Horace Coleman Jr., Chuck McNeil, Billy Foster Jr.; Assoc. Dir.: Linda Lou Kestin.

Maudi Recs., 3113 S. University, Fort Worth, Tex. 76109. Tel: (817) 923-6721.

Maverick, see Marsel and Nationwide Sound.

Mavi, see Fania.

Maycon Recs., 5306 W. Columbia Ave., Philadelphia, Pa. 19131. Tel: (215) 877-8760.

Mayhams Collegiate Recs., PO Box 46, Morning Side Sta., Zip: 10026; 135 Hamilton Pl., Suite 6B, New York, N.Y. 10031. Tel: (212) 368-7275. Pres. & Gen. Mgr.: N.B. Mayhams Sr.; VP & Ass't Mgr.: Shirley A. Mayhams; Ass't VP & Mgr.: N. Smalls Mayhams Jr.; Pub., Adv. & Promo.: Norris Mayhams.

Mazingo's PO Box 11181, 3336 Tinkerbell Ln., Charlotte, N.C. 28209. Tel: (704) 365-2083/2144. Pres.: Ben McCoy Sr.; VP: Ben McCoy Jr.; Sec'y: Melanie McCoy.

McDowell Recs., 828 S. Lawrence St., Montgomery, Ala. 36104. Tel: (205) 264-2155. Owner: Harry McDowell.

Labels: (Owned) Big Gospel, McDowell.

McKinnon Recs. Co., PO Box 911, Reading, Pa. 19601. Tel: (215) 372-7361. Pres.: Leonard McKinnon.

Labels: (Owned) Black Treasure, Holy Cross, Madison Music Ltd., McKinnon, Movieland, Slide, Tarheel; (distributed) Path.

Int'l reps: Argentina (Microfon), Australia (Electric), Austria (Bellaphon), Bahamas (International House of Music), Belgium (Frankie), Bermuda (Music City), Bolivia (Discolandia Dueri), Brazil (Odeon), Bulgaria (Balkan-ton), Canada (Musimart), Chile (IRT), Colombia (Incolve), Costa Rica (Indica), Denmark (Sonet/Dansk), Egypt (Sono Cairo), El Salvador (Dicesa), Finland (Finlevy), France (Musidisc, Disc' AZ), Germany (DG), Greece (Music Box), Hong Kong (Cosdel), India (Gramophone), Ireland (Irish Recs.), Israel (Israel Recs.), Italy (Ri-Fi), Jamaica (Dynamic Sounds), Japan (King), Kenya (Sapra), Malaysia (Musico), Mexico (Guitarra), Netherlands (Dutch Rec. Co.), New Zealand (Hoghton Hughes), Nigeria (Senn-Sound), Norway (Arne Bendiksen), Philippines (Vic), Portugal (Radio Triunfo), Singapore (Kwang Sia), Spain (Movieplay), Sweden (Dollars), Switzerland (Metronome), Turkey (Melodi), UK (Black Wax).

McLain Family Band, Curko 1322, Berea, Ky. 40404. Tel: (606) 986-8111. Pres.: Raymond McLain.

Label: (Owned) Country Life.

Meet the Classics, see Sine Qua Non.

Melbourne, see Marvel.

Melodeon, see Biograph.

Melodia, see Polish Rec. Center.

Melodias Continentales, see Rivera.

Melodiya/Angel, see Capitol.

Melodiya/Columbia, see CBS.

Melody Rec'g Studio, 1912 St. Clair St., Hamilton, Ohio. 45011. Tel: (513) 895-0719.

Labels: (Owned) Irma, Melody, Pine Tree, Sunrise.

Melway, see Music of Polynesia.

Memorial, see Cord.

Mercantile Prod'ns, PO Box 2271, Palm Springs, Calif. 92262. Tel: (714) 327-3271. Owner: Kent Fox.

Mercury, see Phonogram.

Mericana, see Salsoul.

Mericana Melody, see Salsoul.

Merry Elf, see Argus.

Mersey, see Country Star.

Message, see Superior Sound.

Messenger Recs. (div. of Full House Inc.), PO Box 931, Zip: 38101; 642 N. Second St., Memphis, Tenn. 38107. Pres.: William E. Taylor; VP Sales & Promo.: Willie H. Bean; VP Mdsq.: William Gore.

Messianic, see Word.

Metra/Politan, see Country/Politan.

Met Richmond Latin Rec. Sales, 1637 Utica Ave., Brooklyn, N.Y. 11234. Tel: (212) 253-4600. Cable: SEECODISC. Pres. & Int'l: David Last; Sec'y: Bea Last; Pub. Mgr.: S. Press; Promo. Mgr.: D. Erlichman; Tape Supervisor: B. Cohen.

Metrobot Prod'ns Inc., PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 636-0841. Pres.: Mike Jann.

Labels: (Owned) Metrobot, Peak, West Wind.

Miami Recs. & Dist'g Corp., 2819 NW Seventh Ave., Miami, Fla. 33127. Tel: (305) 635-7925. Chm.: Carlos Diaz-Granados; Pres.: Mary Diaz-Granados; VP's: Carlos Diaz-Granados Jr., Yvette Diaz-Granados; Sec'y-Treas.: Caridad Moya; Label Chief: Rolando Gonzalez.

Labels: (Owned) Miami; (distributed) Fuentes (Columbia), Philips (Argentina, Colombia, Spain), Polydor (Mexico, Venezuela).

**SUPER STAR POLKA MAN**

NO. 1 Since '51 on JAY JAY LPs & Tapes

*Lil Wally*

And Other Stars

He Charges More, But Sells & Packs Them In The Door. Wally & The Bands Shake The Public's Hands.

Send \$1.00 for Catalog etc. Credit of \$1.00 will be given toward first order.

**JAY JAY BOX 41-4155**  
Miami Beach, Fla. 33141 • Phone 305-758-0000  
ENJOY POLKA SALES!

# METRICS

something to sing about



Learn the new metric measurements with these albums:

"Songs of Metric Man"  
"Songs of Meter Park"

From the soundtracks of our library of award-winning animated films.

Educational Film Systems, Inc.  
11466 San Vicente Boulevard  
Los Angeles, CA 90049  
(213) 820-3771

Jerry Paily, Nat'l Sales Manager  
(213) 398-2663

Michele Audio Corp., Andrew Street Rd., Massena, N.Y. 13662. Tel. (315) 769-2448. Pres. GINETTE Cormier; Sales: H. Friedman.  
**Int'l branch:** Canada.  
**Labels:** (Owned) Michele, Windmill; (distributed) Jessup, Garnet.

Mickey Recs., 26 Mountain Ave., Dover, N.J. 07801. Tel. (201) 361-2084. Pres. Michael F. Matushin Sr.

Microform America, 8155 NW 103, Hialeah Gardens, Fla. 33016. Tel. (305) 558-1661. VP: Norberto Kaminsky.  
**Home office:** Argentina.

Midsong Int'l Recs. Inc., 1650 Broadway, New York, N.Y. 10019. Tel. (212) 541-5100. Cable MIDSONG. Pres. Bob Reno, Midsong Cos. Exec. VP: Ed O'Loughlin; VP Promo.: Howard Rosen; Creative Servs. & Artist Relations Dir.: Harry Spero. Eastern Reg'l Promo. Chuck Dembrack. (Distributed by RCA).

Midway Prod'ns, see Jezreel.

Milagro, see Ray Lawrence.

Milestone, see Fantasy/Prestige/Milestone.

Mill City Recs., PO Box 3759, Minneapolis, Minn. 55403. Tel. (612) 452-2105. Rec'g Head. Alan L. Heigl.

Millennium Recs., 3 W. 57 St., New York, N.Y. 10019. Tel. (212) 759-3901. Contact: Herb Biegel, Nat'l Promo. Dir.. Don Jenner. (Distributed by Casablanca).

Miller-Brody Prod'ns Inc., see Newbery Award.

Minstrel, see Collegium.

Mir-A-Don Recs. Inc., 5333 Astor Pl. SE, Washington, D.C. 20019. Tel. (202) 562-4795, 575-4364. Pres.: Don Waldon Sr.; VP: Arthur Wilmer, A&R Dir. Elwood Tobe; Mktg. Darlene Gross; Sales Dir.: Miriam Waldon; Pub. Dir.: Margaret Johnson; Adv. Dir.: Don Waldon Jr.; Promo. Mgr.: Jeannye Davis, Tape Mgr.: James Lester; Disco Mgr.: Yvonne Lester.  
**Labels:** (Owned) Mir-A-Don, Solid Soul

Mirror Recs. Inc., 645 Titus Ave., Rochester, N.Y. 14617. Tel. (716) 544-3500. Pres. & Sec'y Bruce Schaubroek; VP & Treas.: Armand Schaubroek.

Mirror Ball Discs, 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel. (714) 882-6796. Gen. Mgr. & A&R Dir.: Bill Bellman; Admin.: Myral Bellman.  
 G., see Audiofidelity.

Mr. Music, see Recorded Memories.

Mr. Pickwick, see Pickwick.

Mistletoe, see Springboard.

Misty Blue, see Crimson Dynasty.

Mitchell Rec'g & Music Publ'g Co. Inc., Box 67, Rt. 7, Ridge Rd., Columbus, Miss. 39701. Tel. (601) 328-8246. Pres.: W.B. Mitchell; Exec. VP: Arelia Mitchell; VP & Bus. Mgr.: M.A. Mitchell; Prod'r & A&R: Dwight E. Mitchell; Dist. & Sales Dir.: Keith Mitchell; Artist Development & Art Dir.: Vimla C. Mitchell.  
**Labels:** (Owned) Mitchell, Vimla, Zela.

Mod-Art Recs. (div. of Mod-Art Prod'g Co. Inc.), 10358 S. Forest Ave., Chicago, Ill. 60628. Tel. (312) 264-2463. Pres.: Chuck Sibit; VP's: Thomas Ross, Thomas Graddy.  
 Modern, see Cadet Recs.

Modern Sound Studio Prod'ns Inc., 413 N. Parkerson Ave., Crowley, La. 70526. Tel. (318) 783-1601.

**Labels:** (Owned) Bayou Classics, Blues Unlimited, Cajun Classics, Kajun, Part T, Showtime, Soul Unlimited, Tribute

Modiner, see Godell.

Modoc, see ASI Recs. in Va.

Mojo, see PBR Int'l.

Molly, see Danny Luciano.

Money Recs. Co., 6232 Lynridge Dr., Columbus, Ga. 31904. Tel. (404) 323-0515. Pres. Curley Money, VP Danny Money; A&R Mgr.: Charles C. Money.

Monitor Rec'g Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel. (212) 989-2323. Cable MONRECOIN. Pres. & A&R: Michael Stillman, VP & Sales Mgr.: Rose N. Rubin.

**Int'l reps.:** Argentina (Madrigal), Australia (Carinia), Belgium (Schott Freres), Canada (Almada), France (Chant du Monde), Germany (Electrola), Hong Kong (Jones), Italy (Sciascia), Japan (Nippon Columbia), Portugal (Mundusong), Switzerland (Musikverlag Zum Pelikan)

Monmouth Evergreen Recs., 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel. (212) 757-5105

Montclair Recs., 13755 Bayliss Rd., West Los Angeles, Calif. 90049. Pres. Wallace Todd, A&R Dir.: Miriam Todd.

Monterey Recs., PO Box 8497, Universal City, Calif. 91608. Tel. (213) 763-3977. Owner: Jack Daugherty.

Montilla Recs. of Puerto Rico Inc., PO Box 594, Carrera 185, Km 0.8 Canovanos, P.R. 00629. Tel. (809) 722-0173.  
**Labels:** (Owned) FJM, Montilla, Montisa, BMT

Montisa, see Montilla.

Montuno Recs. Inc., 1470 Broadway, BMT Mezzanine, Times Square, New York, N.Y. 10036. Tel. (212) 254-4024.

Monument Rec. Corp., 21 Music Square E., Nashville, Tenn. 37203. Tel. (615) 244-6565. Cable MONUWORLD. Pres. & A&R: Fred L. Foster; VP & Treas.: John Dorris, VP & Gen. Mgr.: Tom Rodden; Nat'l Promo. Dir.: Tex Davis; Pub. Dir.: Bettye Arnold; Int'l: Mary Brewer  
**Labels:** (Owned) Monument, Sound Stage 7.

Moonstone, Fla., see Jemki.

Moonstone Int'l Recs., PO Box 946, Hollywood, Calif. 90028. Tel. (213) 761-9679. Dirs.: Jeff Oxman, Marko Perko; Mktg. Mgr.: K. Dossat; Promo. Mgr.: Chuck Siler; Int'l Mgr.: J. Billingsley  
**Labels:** (Owned) Arrival, Moonstone Int'l; (distributed) Bristol, Kashmir.  
**Int'l reps.:** Greece (Seagull), UK (Contempo, Gull, Sun Pacific).

Morning Sky, see Ansta.

Morningstar, see Springboard

Morrhythm, see Outstanding.

Mother Cleo Prod'ns, PO Box 521, Sunset Blvd., Newberry, S.C. 29108. Tel. (803) 276-0639. Studio Mgr.: Polly Davis; Prod'r/Dir.: Hayne Davis, Int'l: O.T. Hudson.  
**Labels:** (Owned) Cleo, Cub, Mother Cleo.

Mother Goose, see Cadet Recs.

Motown Rec. Corp., 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 468-3500. Pres.: Barney Ales, VP Sales: Michael Lushka; VP Creative: Suzanne De Passe; VP R&B Promo.: Bunky Sheppard; Nat'l Album & Tape

Sales Mgr.: Steve Jack; Nat'l Sales & Singles Sales Mgr.: Miller London, Adv. & Mds. Dir.: Derek Church.  
**Int'l branches:** Canada, England.

**Labels:** (Owned) Black Forum, Gordy, Hitsville, Motown, Mowest, Prod'gal, Rare Earth, Soul, Taml; (distributed) CTI, Kudu, Salvation.

**Int'l reps.:** Australia (EMI), Austria (EMI Columbia), Belgium (EMI), Brazil (Top Tape), Central America (Onda Nueva in Panama), Colombia (Colombo-Venezolana), Denmark (EMI), Ecuador (Fedisco), Finland (EMI), France (Pathe Marconi-EMI), Gambia (Houmbail), Germany (EMI Electrola), Greece (Columbia-EMI), Hong Kong (EMI), India (Gramophone), Israel (Eastronics), Italy (EMI), Japan (Victor), Kenya (Columbia-EMI), Nigeria (EMI), Lebanon (EMI), Malaysia (EMI), Mexico (EMI-Capitol), Netherlands (EMI-Bovema), New Zealand (EMI), Nigeria (EMI), Norway (EMI), Panama (Onda Nueva), Peru (Industrial Sono-Radio), Philippines (Victor), Singapore (EMI), South Africa (Teal), Spain (Ariola-Eurodisc), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Turkey (Melodi), UK (EMI), Venezuela (Palacio de la Musica), Yugoslavia (Diskoton) (SEE ADVERTISEMENT)

Mountain Railroad Recs. Inc., 2103 Pleasant Rd., Cambridge, Wis. 53523. Tel. (608) 423-4358. Pres.: Stephen Powers. (Distributed by Flying Fish)

Mouth Music Co., PO Box 3142, Lawrence, Kan. 66044. Owner: Richard G. Petrovits

Movieland, see McKinnon.

Mowest, see Motown

Mulberry Square Recs., 10300 N. Central Expwy., Dallas, Tex. 75231. Tel. (214) 369-2430. Pres. Joe Camp, VP Ben Vaughn; Prod'r: Euel Box; Mgr. & Adv. Dir.: Ken Roznoy, PR Dir.: J. Heckey.

Mums, see Landers-Roberts.

Murbo, see Bourne.

Muse Recs. (div. of Blanchris Inc.), 160 W. 71 St., New York, N.Y. 10023. Tel. (212) 873-2020. Pres.: Joe Fields

Mushroom Recs. Inc., 8833 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 659-9255. VP & Gen. Mgr.: Shelly Siegel; VP Pop A&R: Ian Warner, Classical A&R: Rolf Hennemenn, Pub. & Promo.: Mark Hodes; Secondary Promo.: Lana Beery.  
**Int'l branch:** Canada.

Musicanza Corp., 2878 Bayview Ave., Wantagh, N.Y. 11793. Tel. (516) 826-2735. Pres.: Al Rubin.

Music City, see Dawn

Music City Workshop Inc., 38 Music Square E., Suite 115, Nashville, Tenn. 37203. Tel. (615) 256-2000  
**Label:** (Owned) MCW.

Music Ents. Inc., 5626 Brock, Houston, Tex. 77023. Tel. (713) 926-4431. Pres.: Huey P. Meaux; Treas.: Aaron Schechter, Sec'y: Mary E. Thornton, Studio Mgr.: Mickey Moody  
**Labels:** American Playboy, Bego, Crazy Cajun, Jet Stream, Pacemaker, Star Flite.

Music Factory Inc., 567 NW 27 St., Miami, Fla. 33127. Tel. (305) 576-2600. Pres.: Robert Archibald.  
**Label:** (Owned) Platinum.



Contact:  
 (800) 423-2906  
 (TWX) 910 459-1765

**FESTIVAL**  
 RECORDS AND DISTRIBUTION, INC.

**WE MAKE MUSIC WITH...**  
 DORSEY BURNETTE • BARBARA WYRICK • THE NEW MARKETTS  
 "SESSIONS, LIVE" SERIES (GREAT JAZZ) • THE "HIT KICKERS" SERIES  
 (GREAT COUNTRY) • CHAD EVERETT • REBECCA LYNN  
 RONNIE TURSO • JAY PIRRELLI

**FESTIVAL SPECIAL PRODUCTS FEATURE...**  
 "COUNTRY GOLD" • "BEAUTIFUL MUSIC" • "SALUTE TO ROCK & ROLL"  
 "AMERICA'S MUSICAL ROOTS" • "SURFIN' ROOTS"

**WE MAKE SALES WITH THESE DISTRIBUTORS...**  
 ABC RECORD & TAPE SALES (SEATTLE) • ACTION MUSIC SALES (CLEVE.) • ALL SOUTH DIST.  
 (NEW ORLEANS) • ALTA DIST. (PHOENIX) • ARC JAY KAY DIST. (DETROIT) • BIB DIST.  
 (CHARLOTTE, N.C.) • ERIC OF HAWAII (HONOLULU) • HOT LINE (MEMPHIS) • KRUPP DIST.  
 (EL PASO) • MALVERNE DIST. (LONG ISLAND CITY) • M.S. DIST. (SUN VALLEY, CA.) •  
 WESTERN MERCH. (DENVER) • M.S. DIST. (MORTON GROVE, ILL.) • MUSIC CITY (NASHVILLE)  
 • PACIFIC RECORD & TAPE DIST. (EMERYVILLE, CA.) • PICKWICK INT. (ATLANTA) • PICKWICK  
 INT. (DALLAS) • PICKWICK INT. (MINNEAPOLIS) • PICKWICK INT. (OPA LOCKA, FLA.) •  
 PICKWICK INT. (ST. LOUIS) • JOSEPH ZAMOISKI (BALTIMORE)

15910 Ventura Blvd., Suite 603, Encino, CA 91436  
 (213) 981-9340 • (213) 872-3406

Music First Prod'ns, 243 S. Ave. 50, Los Angeles, Calif. 90042. Tel. (213) 255-5544. Pres.: Scott Klynas; VP: Ken Messner.

Music Inn, 169 W. Fourth St., New York, N.Y. 10014. Tel. (212) 243-5715.

Music of Many Lands, see Request.

Music Mill, see Cartee.

Music Minus One Music Group Inc., 43 W. 61 St., New York, N.Y. 10023. Tel. (212) 245-4861/9069. Pres.: Irving Kratka, VP Sales: Mort Hillman; Gen. Mgr.: H. James Gardner; Promo.: Devin Yamatola.

Branch: Palo Alto, Calif., PO Box 836, Zip 94302, 850 University Ave., Zip: 94301. Tel. (415) 326-2552. Supervising Mgr.: Eric Kriss.

Int'l branch: Japan

Labels: (Owned) Classic Jazz, Guitars World, Inner City, Music Minus One (MMO).

Int'l reps.: Australia (Music Makers), Austria (Wergo Schallplatten in Germany), Belgium (Schott Freres), Canada (Musimart), China (Modern Music), Denmark (Musikhuset), Finland (Pohjoismaainen Sahko Oskeyhtio), France (Dave-Music), Germany (Wergo Schallplatten), Hong Kong (Oscar Music), Italy (Musica 2000), New Zealand (Contemporary Music Supplies), Portugal (Valentim de Carvalho), Spain (Ramon A. Rodamilans), Sweden (Nordiska), Switzerland (Wergo Schallplatten in Germany), UK (Forsyth), Zambia (Piano House).

Music of Polynesia Inc., Ala Moana Bldg., Suite 919, Honolulu, Hawaii 96814. Tel. (808) 946-1677. Pres: Jack de Mello; VP: Jon de Mello

Labels: (Owned) Melway, Music of Polynesia.

Muscor (label), see Springboard.

Muscor Recs. Inc., 870 Seventh Ave., Suite 348, New York, N.Y. 10019. Tel. (212) 581-4680. Cable. ARTAL. Pres.: Art Talmadge; VP: Irwin Rawitz; Treas. Rheinhold Klingler.

Labels: (Owned) Dynamo, Groove Sound. (SEE ADVERTISEMENT)

Music Resources Int'l Corp., 161 W. 54 St., Suite 601, New York, N.Y. 10019. Tel. (212) 265-6420. Pres. Andy Hussakowsky; A&R Dir. Gene O'Brien.

Musimex Inc., 2596 W. Pico Blvd., Los Angeles, Calif. 90006. Tel. (213) 380-6840.

Labels: (Owned) Musimex, Rancho (distributed) Cash, Del Sol, Estereofono, Raff, Rovi, Torres.

Musi-Poe, see Happy House.

Musi-Que, see Blue River

Musi-Que Contemporary, see Blue River.

Muskadine, see Advent

Mustevic Sound Recs., 193-18 120 Ave., Jamaica, N.Y. 11412. Tel. (212) 527-1586. Pres. & Pub.: Stephen Reid; VP: Brenda Reid, Adv. Dir. Brenda Taylor; Promo Dir. Ayanna Kai, College Promo Chief Edith Sheppard

Int'l reps.: Austria (International Jazz Federation), France (Musica), Italy (Hi-Fi), Japan (OM)

Muza, see Polish Rec. Center.

Myrrh, see Word.

Mystic Recs., 6277 Selma Ave., Hollywood, Calif. 90028. Tel. (213) 464-9667. Pres. Doug Moody; VP & Gen.

Mgr.: Wally Moody; A&R & Special Projects: Steve Lipari, Keith Powe; Sales Mgr.: Buzz Curtis; Pub. & Adv.: Virginia Richmond; Country Prod'r. Bo Drummer.

Labels: (Owned) Clock, Mystic, Solar.

**N**

N A M I, see North American Music Inds.

N A P Recs. Inc., 3941 Don Juan, Abilene, Tex. 79605. Tel. (915) 673-4843, 677-8601. Pres.: Charles D. Gris-som.

N F M Recs., Box 414, Rt. 3 Hwy. 82 W., Columbus, Miss. 39701. Tel. (601) 327-9977. Pres. Allen White.

Branches: Atlanta, Ga., 699 McDaniel St. Zip: 30310. Tel. (404) 524-9174—Chattanooga, Tenn., 3031 Wilcox Blvd. Zip 37406. Tel. (615) 622-3217.

N M I Prod'ns Corp., 516 W 75 St., Kansas City, Mo 64114. Tel. (816) 333-9617. Pres. Eugene Gold; VP Gilbert Roland. Exec. Dir.: Sales & Mktg.: Roy Boykins; A&R Mike Green; Country A&R Harold Stark; Promo. Dir. Lawrence Strong; Promo. Charles Smith.

Labels: (Owned) Cory, EBC, NMI.

N R D N, see National Rock Dist'n of Nashville.

N R S Recs. & Tapes Inc., PO Box 22653, Nashville, Tenn. 37202. Tel. (615) 885-0713. Pres. & Exec. Prod'r. Col. David Mathes; VP: Rebecca Sales & Mktg. Mgr.: Jay Jackson; Pub. Becca Fisher; Country Dir.: Alice Raleigh. Promos. Gene Kennedy. (Distributed by World Wide Music).

Labels: (Owned) NRS, Rising Star.

N S D, see Nationwide Sound.

N T S U-L J, see Ray Lafayette.

Nada Music, PO Box 248, Lutesville, Mo. 63762. Tel. (314) 238-2578.

Nasco, see Nashboro.

Nashboro Rec Co., 1011 Woodland St., Nashville, Tenn 37206. Tel. (615) 227-5081. Pres. Bud Howell, VP's Shannon Williams, Charles McGruder; Promo Co-ord Lois Jensen.

Labels: (Owned) Abet, Creed, Excella, Mankind, Nasco, Nashboro; (distributed) Kenwood.

Nashville Int'l Corp., 20 Music Square W., Nashville, Tenn 37203. Tel. (615) 256-2885. Cable NASHIONAL. Pres. Reggie M. Churchwell; VP Optrs. Ronald L. Coats Sec'y-Treas. Peggy J. Churchwell; Controller Donna Anslotte, Sales & Mktg. Don L. Dixon; Adv & Pub.: Bob Dixon.

Labels: (Owned) Nashville Int'l, Phoenix, (distributed) Golden River

Nashville West Prod'ns, 124 Country Side Dr., Bakersfield, Calif. 93308. Tel. (805) 399-2522

National Recs., 3410 Ave. R, Lubbock, Tex. 79412. Tel. (806) 744-5590. Pres.: Bud Andrews, VP Optrs. Morris Wilkes, Gen. Mgr.: Ed Wilkes.

Labels: (Owned) Lemon, National

National Foundation of Music, Box 414, Rt. 3, Hwy. 82 W., Columbus, Miss. 39701. Tel. (601) 327-9977

National Music Ents., PO Box 35855, Houston, Tex 77035

Tel. (713) 437-4091. Mgr.: Dan Mechura Sr.; Country A&R: Danny James.

Labels: (Owned) Allstar, Star.

National Rock Dist'n of Nashville (NRDN), 50 Music Square W., Suite 804, Nashville, Tenn. 37203. Tel. (615) 327-9286.

Nationwide Sound Dist. Inc. (NSD), PO Box 23262, Nashville, Tenn. 37202. Tel. (615) 385-2704. Pres.: Joe F. Gibson; VP: David N. Gibson; Nat'l Promo. & Sales Dir.: Betty Gibson; Promo.: Johnny Koval, Ass't Promo.: Debbie Gibson; Disco Contacts: Betty & Debbie Gibson.

Labels: (Represented) Aztec, Boblo, Charta, Con Brio, Concorde, Corona, Country Detroit, Country Showcase America, Doyley, Dusty Dickerson, 50 States, Go-Dak, Granny White, Hill Country, Hobo, KT & Co., Libbi, Line-man, Little Nashville, MMI, Maverick, Pantheon Desert, Phono, Prairie Dust, Royal American, Soundisc, Soundwaves, Speed Limit 45, 3J. (SEE ADVERTISEMENT)

Nautilus Recs. 761 Shell Beach Rd., Shell Beach, Calif. 93449. Tel. (805) 773-1771.

Neliz, see Rico.

Nemperor, see Atlantic.

Neon Rec'g Co., 6701 Hope Ave., Cleveland, Ohio 44102. Tel. (216) 631-5868. Pres.: Don Loving; VP: Sherill Loving; A&R Don Loving Sr.; Promo Mgr.: Dee Johnson.

Labels: (Owned) Neon; (distributed) Jaybird, Wesley.

Neostat Music Co., 425 Bryn Mawr, Birmingham, Mich. 48009. Tel. (313) 647-1662. Pres.: Chicago Yates.

Nessa Recs., 5404 N. Kimball Ave., Chicago, Ill. 60625. Tel. (312) 588-1204. Owner: Charles Nessa.

Int'l rep.: Sweden (Amigo).

Net, see Fishermen

Never Ending Music, see Argus.

Newbery Award Recs. Inc./Miller-Brody Prod'ns Inc., 342 Madison Ave., New York, N.Y. 10017. Tel. (212) 661-7166. Newbery Award Pres. Claire G. Miller; Miller-Brody Pres. Selma Brody.

Labels: (Owned) Miller-Brody Prod'ns, Newbery Award.

New Day, see QCA in Ohio & Word.

New Dimension Rec'gs Inc., 218 W. Broad St., Statesville, N.C. 28677. Tel. (704) 873-0706. Pres. Charlotte McSwain, VP John Hope; Sec'y-Treas.: H. Cowles Bristol

New Directions, see Dimitri.

New England Recs., Drawer 520, Stafford, Tex. 77477. Pres.: Daniel Andrade, Mgr. Odessa Andrade; PR: Steve Post.

Branch: Nashville, Tenn., PO Boxes 23281 & 22226, Zip 37202.

New Horizon, see Owl Rec. Co.

New-Mex, see Godell.

New Orleans Recs., 1918 Burgundy St., New Orleans, La. 70116. Tel. (504) 949-2911. Partner: Clive Wilson.

Branch: Chicago, Ill., 5259 W. Dakin, Zip. 60641. Tel. (312) 282-5111. Partner: Paige Van Vorst.

New Orleans Soul, see King Walk

New Orleans Sound, see Great Southern.

New Pax, see Paragon & Word.

New Sound, see Accent.

New Spirit Prod'ns Inc., 174 11 St. NE, Atlanta, Ga. 30309. Tel. (404) 892-9585. Pres. Curtis L. Smith.

New Wave Recs., 10 N. Third St., Philadelphia, Pa. 19106. Tel. (215) 627-3366. Pres.: Jerry Gordon.

New Wine Prod'ns, PO Box 544, Lomita, Calif. 90717. Tel. (213) 326-8466. Owner & Pres. G. Nelson Stringer

New World, see Recorded Anthology & Peters Int'l.

IX Chains, see Mainstream.

Nirvana Recs., 1145 Green St., Manville, N.J. 08835. Tel. (201) 725-4366. Pres. & Gen. Mgr. Marc Zydiak, VP & A&R Mary Ellen Clark

No Gap, see Zim.

Nomad, see Vanguard.

Nonesuch, see Elektra/Asylum/Nonesuch.

Noodle Recs., Corp., 39 W 55 St., New York, N.Y. 10019. Tel. (212) 249-4604 Cable VERSATILE. Pres. Michael S. Gusick

Label: (Represented) Playboy (for Latin America).

Norfolk-Int'l, see Legrand-Norfolk

Norsk-Disk, see Lindberg.

North American Music Inds. Inc., 300 Brook St., Scranton, Pa. 18501. Tel. (717) 346-9781

Label: (Owned) NAMI.

Northstar Studios Inc., PO Box D. 1831 1/2 Pearl St., Boulder, Colo. 80302. Tel. (303) 442-2001. Studio Mgr.: Patrick Cullie, Bus. Mgr. Victor Levine; PR: Live Johnson, Julie Riddle.

North Street Prod'ns, 1757 N. Mohawk, Chicago, Ill 60614. Tel. (312) 751-0291. Pres. Richard H. Francisco.

Label: (Owned) Pyewacket.

Nostalgia, see Sonic Arts

Note Recs. Inc., 799 1/2 Martin Luther King Dr., Atlanta, Ga. 30314. Tel. (404) 523-3582. Pres. Jesse J. Jones; VP Michael Cohen.

Nova Rec'gs, 150 Fifth Ave., Suite 717, Zip 10011. Tel. 243-7726 Telex 425233 AMEX UI. Mgr.: Robert Friedman

Novola-Zafiro, see Coco.

Now, N.J., see Argus.

Now, Calif., see Original Sound

Nu-Sound Recs., 2012 Beech Ave., Nashville, Tenn. 37204. Tel. (615) 385-3726. Pres.: R. Hayes.

NuTop Rec Inc., 4750 N. Central, P-1, Phoenix, Ariz. 85012. Tel. (602) 277-2132.

Nu-Trail Rec. Co., 10015 W. Eight Mile Rd., Franksville, Wis. 53126. Tel. (414) 835-4622. Owner: Mary Hribar; Pres.: Tommy O'Day.

Branch: Nashville, Tenn., 403 Tuckahoe Dr. Zip: 37115. Tel. (615) 865-0448. Prod'r. Tommy Hill.



**Classical licensing for North America**

**Exclusive licensees for  
UNICORN, CRD, LYRITA,  
HARMONIA MUNDI, BIS,  
CLAVES, TUDOR, ENSAYO**

**HNN RECORDS INCORPORATED  
820 DAVIS STREET EVANSTON, ILLINOIS 60201, USA  
TELEPHONE (312) 866-8300 TELEX 289495 PHONOGRAPH EVN**



O B, see Discolando

O-Bag, see Boogie Man.

O H B Recs. Co., 224 Haddon Rd., Suite 100, Woodmere, N.Y. 11598. Tel. (516) 295-2358. Cable STERLING. Owner & Pres.: Walt Sterling.

Int'l branch: Bahamas.

O M P, see Olinger Music.



# Billboard Subscription Order

P.O. Box 2156, Radnor, Pa. 19089

**Important: Your subscription cannot be processed unless you indicate your primary occupation in the appropriate box below.**

- 1 Retail merchandisers of records, pre-recorded & blank tapes, playback and communications hardware and accessories
- 2 Rack jobbers, record & tape distributors, one-stops, juke box operators, exporters and importers of records and tapes
- 3 Radio and TV station personnel, including program & music directors, air personalities, independent programmers, Discotheques
- 4 Record companies, independent producers, pressing plants and manufacturers of software, hardware, professional equipment, Recording studios
- 5 Recording artists, performers, attorneys, agents, managers
- 6 Buyers of talent, including concert promoters, impresarios, clubs, hotels, auditoriums, arenas, concert facilities
- 7 Schools, colleges, students, faculty, Libraries, music fans, and audio-ophiles
- 8 Investment houses, banks, Federal, State and international departments of government, embassy officials
- 9 Music publishers, songwriters, performing unions, licensing & rights organizations
- 10 Writers and reviewers, public relations organizations, newspaper and magazine executives, advertising agencies, independent art directors
- 11 Other \_\_\_\_\_

## CONTINENTAL U.S.

- 1 year (52 issues) \$70
- 6 months (26 issues) \$40
- 2 years (104 issues) \$115
- 1 year—First Class \$130

## CANADA

- 1 year (52 issues) \$80
- 1 year—First Class \$130

- Hawaii and Puerto Rico (via air jet) .....\$100
- Alaska (available first class only) .....\$130
- Continental Europe, Great Britain, Africa, U.S.S.R. (via air jet) and Mexico, Caribbean, Central America (via air mail) .....\$125
- South America (via air mail) and New Zealand, Australia (via air jet) .....\$145
- Asia, Pacific, all others (via air mail) .....\$190
- Japan (via air jet) .....¥53,000

Payment enclosed     Bill me

American Express

Card Number \_\_\_\_\_

Master Charge

Card Expires \_\_\_\_\_

Bank Americard

Master Chg Bank Number \_\_\_\_\_

**Billboard • P.O. Box 2156, Radnor, Pa. 19089**

Name \_\_\_\_\_

Company \_\_\_\_\_ Title \_\_\_\_\_

Address ( business  home) \_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip \_\_\_\_\_

Signature \_\_\_\_\_

new             renewal

I DO NOT WISH TO RECEIVE INDUSTRY RELATED PROMOTIONAL MAIL.

PLEASE ALLOW 3 TO 6 WEEKS FOR DELIVERY OF FIRST COPY.

B 73826

# Billboard Subscription Order

P.O. Box 2156, Radnor, Pa. 19089

**Important: Your subscription cannot be processed unless you indicate your primary occupation in the appropriate box below.**

- 1 Retail merchandisers of records, pre-recorded & blank tapes, playback and communications hardware and accessories
- 2 Rack jobbers, record & tape distributors, one-stops, juke box operators, exporters and importers of records and tapes
- 3 Radio and TV station personnel, including program & music directors, air personalities, independent programmers, Discotheques
- 4 Record companies, independent producers, pressing plants and manufacturers of software, hardware, professional equipment, Recording studios
- 5 Recording artists, performers, attorneys, agents, managers
- 6 Buyers of talent, including concert promoters, impresarios, clubs, hotels, auditoriums, arenas, concert facilities
- 7 Schools, colleges, students, faculty, Libraries, music fans, and audio-ophiles
- 8 Investment houses, banks, Federal, State and international departments of government, embassy officials
- 9 Music publishers, songwriters, performing unions, licensing & rights organizations
- 10 Writers and reviewers, public relations organizations, newspaper and magazine executives, advertising agencies, independent art directors
- 11 Other \_\_\_\_\_

## CONTINENTAL U.S.

- 1 year (52 issues) \$70
- 6 months (26 issues) \$40
- 2 years (104 issues) \$115
- 1 year—First Class \$130

## CANADA

- 1 year (52 issues) \$80
- 1 year—First Class \$130

- Hawaii and Puerto Rico (via air jet) .....\$100
- Alaska (available first class only) .....\$130
- Continental Europe, Great Britain, Africa, U.S.S.R. (via air jet) and Mexico, Caribbean, Central America (via air mail) .....\$125
- South America (via air mail) and New Zealand, Australia (via air jet) .....\$145
- Asia, Pacific, all others (via air mail) .....\$190
- Japan (via air jet) .....¥53,000

Payment enclosed     Bill me

American Express

Card Number \_\_\_\_\_

Master Charge

Card Expires \_\_\_\_\_

Bank Americard

Master Chg Bank Number \_\_\_\_\_

**Billboard • P.O. Box 2156, Radnor, Pa. 19089**

Name \_\_\_\_\_

Company \_\_\_\_\_ Title \_\_\_\_\_

Address ( business  home) \_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip \_\_\_\_\_

Signature \_\_\_\_\_

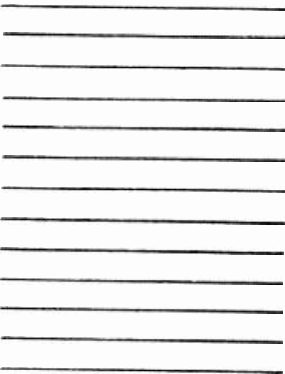
new             renewal

I DO NOT WISH TO RECEIVE INDUSTRY RELATED PROMOTIONAL MAIL.

PLEASE ALLOW 3 TO 6 WEEKS FOR DELIVERY OF FIRST COPY.

B 73826

FIRST CLASS  
PERMIT NO. 39  
WAYNE, PA.



---

**BUSINESS REPLY MAIL**

No Postage Stamp Necessary if Mailed in the United States

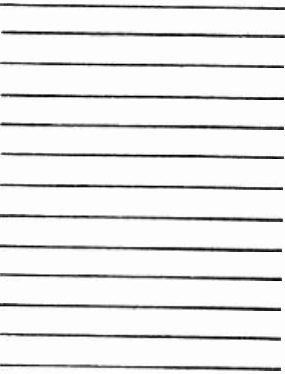
---

Postage will be paid by

**Billboard**

P.O. BOX 2156  
RADNOR, PA. 19089

FIRST CLASS  
PERMIT NO. 39  
WAYNE, PA.



---

**BUSINESS REPLY MAIL**

No Postage Stamp Necessary if Mailed in the United States

---

Postage will be paid by

**Billboard**

P.O. BOX 2156  
RADNOR, PA. 19089

O R C, see Otao.

Oakridge Music Rec'g Serv., 2001 Elton Rd., Fort Worth, Tex 76117. Tel (817) 838-7623. Pres. Homer L. Sewell.

Labels: (Owned) Arrowhead, Crossfire, Oakridge, Ti-Ti, Oasis, Calif., see Casablanca.

Oasis, Fla., see Request.

Ocean, see MSI.

October Recs., 1474 N. Kings R., Los Angeles, Calif. 90069. Tel (213) 656-4787. Pres. J.C. Phillips; Exec VP Steve McCormick, VP KoKo Manabe. Pop A&R James Tract.

Ode Recs Inc., 1416 N La Brea, Hollywood, Calif., 90028. Tel (213) 462-0738. Pres. Lou Adler.

Odeon, see Penco.

Odyssey, see CBS.

Ofir, see Penco.

Ohio Recs., PO Box 655, Hudson, Ohio 44236. Tel (216) 653-8295. Pres. Ethel P. Delaney, A&R R.T. Delaney, Country Mgr. Russ Delaney, Pub. Adv. & Promo. Sandy Lambert.

Old Boston, see Rik Tinory.

Old Hat Recs., PO Box 54, Mansfield, Tex 76063. Tel (817) 477-2897. Pres. James Michael Taylor.

Old Homestead Rec Co., Box 100, Brighton, Mich 48116. Tel (313) 229-5765. Pres. John Morris, VP Norma Morris.

Labels: (Owned) Old Homestead, Rotabaga.

Oldies 45, see Vee Jay.

Old Town Rec. Corp., 41-43 39 St., Long Island City, N.Y. 11104. Tel (212) 786-7667. Telex 235976 Owners Sam & Hy Weiss.

Olenk Recs., G-10282 N. Saginaw Rd., Clio, Mich. 48420. Tel (313) 686-9644. Owner Nicholas H. Olejnik.

Olinger Music Prod'ns, 11110 Los Alamitos Blvd., Suite 215, Los Alamitos, Calif. 90720. Tel (213) 431-5013, (714) 828-9442. Owner Dale Olinger.

Label: (Owned) OMP.

Olive Branch, see Park Avenue.

Olivia Recs Inc., PO Box 70237, Los Angeles, Calif. 90070. Tel (213) 389-4243. Pres. Judith Dlugacz, VP Kate Winter, Sec'y Jennifer Woodul, Treas. Ginny Berson.

Labels: (Owned) Olivia, (distributed) Uрана.

Omnisound Inc., Delaware Water Gap, Pa 18327. Tel (717) 476-0550. Pres., Ernest Farmer, VP Robert Schell, Mgr. Yoshio Inomata.

Branch: Chatsworth, Calif., PO Box 708. Zip 91311. Tel (213) 341-1226.

On, see Worldwide Sound.

One Way, see Sonrise.

Open, see Loadstone & Open.

Operation Golden Hawk, see Crimson Dynasty.

Orbit Recs., 100 Harvard Ave., Gadsden, Ala 35901. Tel (205) 546-6906. Pres. Ray McGinnis.

Orbit, N.J., see Springboard.

Orfeon Recs Inc., 2837 W. Pico Blvd., Los Angeles, Calif. 90006. Tel (213) 737-1223.

Home office: Mexico, Discos Mexicanos SA.

Branch: New York, N.Y., 689 10 Ave. Zip 10036. Tel (212) 581-4639.

Labels: (Owned) Dmsa, Orfeon.

Orfeu, see Penco.

Organ, see Beserkley.

Orient, see Rashid.

Original Sound Recs., 7120 Sunset Blvd., Hollywood, Calif. 90046. Tel (213) 851-2500. Pres. Art Laboe, Opns Mgr. Joe Dagle.

Labels: (Owned) Now, Original Sound.

Orion Master Rec'gs Inc., 5840 Busch Dr., Malibu, Calif. 90265. Tel (213) 457-3370. Pres. Giveon Cornfield; Sec'y-Treas. Marron Cornfield. Prod'n Mgr. Ellie Cornfield.

Int'l reps.: Canada (Almada), France (Harmonia Mundi), Hong Kong (Revox), Japan (Hara Int'l, Trio), Netherlands (Hallensleben), Spain (Dial, Vedette), UK (Ember, Phonogram).

Oro, see DGJ.

Oryx (UK), see CMS.

Oryx Proms (UK), see CMS.

Oscar, see Alshire.

Otao Recs. Co. Int'l Ltd., 214 W. 96 St., New York, N.Y. 10025. Tel (212) 866-2469. Cable OTOARECO. Pres. L.R. Bernard, VP's B. & M. Bernard, Gen. Mgr. Rafael Sanabria.

Labels: (Owned) Colony, ORC, Sugar-Soul, Taino, (distributed) Dmsa, Fenix.

Outlet Recs., Box 594, 118 Main St., Rocky Mount, Va. 24151. Tel (703) 483-0689. Owner & Pres. W. Rod Shively.

Outstanding Recs., PO Box 2111, Huntington Beach, Calif. 92647. Tel (714) 842-8635. Partners Earl S. Beecher, Paul T. Smith.

Labels: (Owned) Morrhythm, Outstanding.

Ovation Recs. (div. of Ovation Inc.), 1249 Waukegan Rd., Glenview, Ill 60025. Tel (312) 729-7300.

Label: (Owned) Black Jazz.

Overseas Wax, 1650 Broadway, New York, N.Y. 10019. Tel (212) 541-9198. Pres., Sales & Adv. Mgr. David Franklin.

Owl Intermedia, see Owl Rec'g Studios in Ohio.

Owl Rec Co., PO Box 557, Lithia Springs, Ga 30057. Owner Jeff Brannon.

Labels: (Owned) Legacy, New Horizon, Owl.

Owl Rec'g Studios Inc., 2551 Sunbury Rd., Columbus, Ohio 43219. Tel (614) 475-7309. Pres. Thomas Murphy, Midwest VP Robin Jenney, VP Mktg. Edward Mikusa, Jazz A&R, Thomas Smith, VP Pub. & Adv. Michael Meyer, Int'l Rep. Mark Vian, Art Dir. Jon Townley, Chief Eng. Alexander Vertikoff.

Branches: Marina Del Rey, Calif., 11 Ave 27, Zip 90291. Tel (213) 392-1842. A&R Dir. Sterling Smith, Promo Dir. David Hessler—New York, N.Y., 325 Lafayette St. Zip 10012. Tel (212) 226-0390. VP Daniel Lawson.

Labels: Owl, Owl Intermedia.

Oyster, see Polyord.

Michigan, Chicago, Ill. 60611. Tel (312) 337-5643.

Pres. Andy Pappas; VP Mktg. Bill Demus, Nat'l Promo. Les Davis, Int'l Promo. Mario Contreas.

Labels: (Owned) Jahrock, PA.

P B R Int'l, 7033 Sunset Blvd., Los Angeles, Calif. 90028. Tel (213) 462-0833. Mng. Dir. Patrick Boyle, Gen. Mgr. Maritta Boyle, Sales Mgr., Michael Russ.

Labels: (Owned) PBR Int'l, (distributed) Mojo.

Note: Int'l sales & licensing for Advent/Muskadine, Choice, Jas. Pelican, Vee Jay.

Int'l reps.: Austria (Bellaphon), Canada (Musimart), Germany (Bellaphon), South Africa (Reveille), Switzerland (Bellaphon), UK (Pye).

P I, see Peters Int'l.

P M Recs Inc., 20 Martha St., Woodcliff Lake, N.J. 07675. Tel (201) 391-2486. Pres. Gene A. Perla, VP Mary Perla, Sales & Mktg. Roy R. Yates.

Int'l branch: Canada, Post Meridien Prod'ns.

P P X, see Calmex.

P R A S, see Rico.

P T O Rec Co., 111 East Ave., Suite 228, Rochester, N.Y. 14604. Tel (716) 454-3170. Pres., Peter R. Tinsley, VP & A&R Mgr. Charles F. Leone.

Pablo Recs., 451 N. Canon Dr., Beverly Hills, Calif. 90210. Tel (213) 274-9831. (Distributed by RCA).

Pablo Live, see RCA.

Pacemaker, see Music Ents.

Pacific Recs., c/o Warner Bros. Music, 9200 Sunset Blvd., Hollywood, Calif. 90069. Tel (213) 273-3323. Pres. Ed Silvers; Exec. VP: Mel Bly (Distributed by Atlantic).

The Pacific Arts Corp Inc., PO Box 5547, Carmel, Calif. 93921. Tel (408) 624-4704. Telex 351455. Pres. & Treas. Michael Nesmith, VP & Sec'y Kathryn Nesmith. (Distributed by Island Recs.)

Page Rec'g Co., 604 Broad St., Johnstown, Pa 15906. Tel (814) 539-8117. Owner & Pres. Al Page, Promos. Anthony Page.

Labels: (Owned) Aljo, Page, Ponderosa.

Painted Smiles Recs. (sub. of Battery Recs Inc.), 116 Nassau St., New York, N.Y. 10038. Tel (212) 964-3140. Pres. Ben Bagley, VP Steve Grant.

Palmer, see Dawn.

Palmetto Recs., 741 NW 137 St., North Miami, Fla 33168. Tel (305) 681-5336. Chief Exec. Gene Roy.

Paloma, see St. Clair.

Pamlynn Recs., PO Box 6211, Cleveland, Ohio 44101. Pres. Robert Wright, Gen. Mgr. & Promo. Becky Strauss, Musical Dir. Otto Mann.

Labels: (Owned) Pamlynn, Tall Man.

Pan American Recs Inc., 3751 W. 26, Chicago, Ill. 60623. Tel (312) 521-1100.

Labels: (Owned) Pan Americana, (represented in USA & Canada) Disneylandia (all Spanish prod.).

Pan Americana, see Pan American.

Panart Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel (305) 887-1391. Cable: PANARTREC.

Int'l branch: Venezuela.

PanAsuN, see Del-Mar.

Pandora, see Crystal.

Panini Recs / Panini Prod'ns Inc., PO Box 15808, Honolulu, Hawaii 96815. Tel (808) 947-4985. Pres. Steven O. Siegfried, VP Witt H.P. Shingle, Sec'y-Treas. Lawrence N. Brown. (Distributed by Warner Bros.).

Pantego Sound Studios, 2310 Raper Blvd., Pantego, Tex. 76013. Tel (817) 261-8381. Mgr. Jerry Abbott, A&R Charles Stewart.

Pantheon Desert Recs., 6325 N. Invergordon Rd., Scottsdale, Ariz. 85253. Tel (602) 948-5883. Owner: Dennis R. Alexander, Prod'r: Brent Burns; Sales & Mktg.: Cheri Alexander, Steve Moore. (Distributed by Nationwide Sound).

Parachute Recs.—Pres. Russ Regan—see Casablanca.

Paradise Recs Inc., 3300 Warner Blvd., Burbank, Calif. 91510. Tel (213) 846-9090. Pres. Leon Russell; Treas. Leonard Freedman. (Distributed by Warner Bros.).

Paragon Assocs Inc., 803 18 Ave S., Nashville, Tenn. 37202. Tel (615) 327-2835. Pres. Robert R. MacKenzie, Gen. Mgr. Wayne Erickson, Radio Promo Dir. David Wortman. (Distributed by Word).

Labels: (Owned) NewPax, Paragon.

Paramount-West Ents., 8010 Second St., Paramount, Calif. 90723. Tel (213) 531-6000. Pres.: D.W. Galiffa.

Labels: (Owned) Constitution, Para-West, Podium, Radio, Soul Merchant.

Parasound Inc., 680 Beach St., San Francisco, Calif. 94109. Tel (415) 673-4544. Cable DOOBYDOO. Pres. Bernard Krause, VP Sid Goldstein, Promo Mgr. Kathi Horton.

Para-West, see Paramount-West.

Parchment Recs., PO Box 22106, Greensboro, N.C. 27420. Tel (919) 275-0868.

Paredon Recs., PO Box 889, Brooklyn, N.Y. 11202. Tel (212) 834-0808. Pres. Barbara Dane, Sales Mgr. Irwin Silber.

Park Avenue Gospel Prod'ns, 3109 Park Ave., Memphis, Tenn 38111. Tel (901) 324-6786. Pres. Style Wooten, VP Jason Wooten.

Labels: (Owned) Designer, Good News, Olive Branch.

Parnaso Recs Co. Inc., 8170-74 NW 103 St., Hialeah Gardens, Fla 33016. Tel (305) 558-7250. Cable PARNASOREC.

Home office: Argentina.

Labels: (Owned) Parnaso, Pegasus, Zzelesta.

Parrot, see London.

Parr-X Corp., 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel (215) 676-8992. Pres. Frank Virtue, Sec'y-Treas. Mary Bozzi; A&R Dir. Mary Ann Virtue, R&B/Soul A&R Johnny Stiles; Promos. Linda Virtue, Melvin Wells.

Labels: (Owned) Fayette, Rising Star, Virtue.

Part T, see Modern Sound.

Passport Recs Inc., 3619 Kennedy Rd., South Plainfield, N.J. 07080. Tel (201) 753-6100. Telex 833438. Pres. Manty Scott, Label Mgr. Walter O'Brien (Distributed by ABC).

Patefonas, see Clay Pigeon.

Path, see McKinnon.

## NATIONWIDE SOUND DISTRIBUTORS "THE RECORD PEOPLE"

WE ARE THE NATIONAL AND INTERNATIONAL MARKETING AGENTS FOR SOME OF THE NATION'S MOST SUCCESSFUL INDEPENDENT LABELS.

ARE YOU ADEQUATELY REPRESENTED?



NATIONWIDE SOUND DISTRIBUTORS  
P.O. Box 23262  
Nashville, Tennessee 37202  
(615) 385-2704

Pathe Marconi-EMI (France), see Connoisseur Society.  
 Pathways of Sound Inc., 102 Mt. Auburn St., Cambridge, Mass. 02138. Tel: (617) 354-6190. Pres.: Joe Berk; Mktg. Dir.: D. C. Littlefield.

Labels: (Owned) Credo, Pathways of Sound.

Paula, see Jewel.

Pausa Inc., 9255 Sunset Blvd., Rm. 509, Los Angeles, Calif. 90069. Tel: (213) 274-6331. Mgr.: Jack Bratell

Peaceable Music, 3525 Encinal Canyon Rd., Malibu, Calif. 90205. Tel: (213) 457-4405. Pres. C. Randolph Nauert; Gen. Mgr.: Patricia Nauert; Mktg. & Art: Kathy Morris; Promo.: R. Nauert, Country A&R Larry Groce.

Peak, see Metrobeat.

Peanut Country, see Legrand-Norfolk.

Pearl, see Delmark.

Pearl Harbor, see Associated Rec'g Cos

Pecan Pie Music Inc., 300 E. 74 St., Apt. 32C, New York, N.Y. 10021. Tel: (212) 249-3192. Pres. Isabel Geiler

Pedigree, see Horizon.

Peek, see Jim Hall.

Peer-Southern Org., 1740 Broadway, New York, N.Y. 10019. Tel: (212) 265-3956. Cable SOUTHMUSIC Telex. 424361. Pres. Monique I. Peer, VP's Ralph Peer II, Mario Conti.

Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip 90028. Tel: (213) 469-1667. Mgr.: Roy Kohn—Miami, Fla., Northeast Airlines Bldg., Rm. 1409, 150 SE Second St. Zip 33131. Tel: (305) 358-1488. Mgr. Omar Merchant—Nashville, Tenn., 7 Music Circle N. Zip 37203. Tel: (615) 244-6200. Mgr. Don Putnam. Int'l branches: Canada, England, Italy, Sweden.

Labels: (Owned) Discos Monica, Spark; (distributed) Southern Library of Rec'd Music.

Pegasus, see Parnaso.

Pelican Recs., 214 Marine St., Santa Monica, Calif. 90405. Tel: (213) 392-4883. Pres. Stephen Jabloner, VP John Kniest.

Int'l rep.: PBR in Los Angeles.

Penco Rec. Co., 428 Wood St., New Bedford, Mass. 02745. Tel: (617) 995-0595. Cable. PENRECO. Partners: Francisco A. Penha, Americo Afonso.

Int'l branch: Canada.

Labels: (Owned) Coimbra; (distributed) Alvorada, Clave, Lisboa, Odeon, Ofr, Orfeu, Rapsodia, Telecra, Vadeca

Peralta (Brazil), see Fermata

Perceptive, see Sine Qua Non.

Marcus Pereira (Discos) (Brazil), see Brasilia

Period, see Everest

Periscope Rec. Co., 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Pres. Edward M. Hurvitz; Rec'g Dir. Ed Michaels; Mktg. Mgr. Linda Beraman

Labels: (Owned) Periscope, Streke.

Pesante Rec. Co., 744 W. 28, Norfolk, Va. 23508. Pres.: Joseph Riley, VP Willie Seals; VP A&R Vernon Goodson, VP Sales & Mktg., Charles Hatcher; VP Pub. Robert Stout, VP Adv. Walter Johnson; VP Promo.: Lindell Wallace.

Pet, see Eagle Rec. Co. in Calif.

Peter Pan Inds., 145 Komorn St., Newark, N.J. 07105. Tel: (201) 344-4214. Pres. Martin Kasen; VP Donald Kasen, Nat'l Sales Mgr., James Monaghan; Creative Dir., Ralph Stein.

Branch: Paramount, Calif., 15714 Garfield Ave. Zip 90723. Tel: (213) 633-1995. Reg'l Sales Mgr. Robert Rice

Peter Rabbit, see Alshire

Peters Int'l Inc., 619 W. 54 St., New York, N.Y. 10019. Tel: (212) 246-2400. Cable PETERSRECS. Pres. Chris Peters; Ass'to Pres. Chris Peters Jr.; VP Jim Bailey; A&R Mgr., Al Forman; Contemporary A&R Mgr.: Neil Stocker, Classical Dept. Head Bob Reid; Nat'l Sales Mgr., Chris Spinosa; Mfg. & Purchasing Mel Mager

Int'l branch: Canada.

Labels: (Owned) Aris, Cosmos, PI; (distributed) Arion, New World.

Petra, see Paul Johnson.

Phantom, see Windfall.

Pharoah Rec. Corp., 1260 E. Main St., Meriden, Conn. 06450. Tel: (203) 238-2099. Cable BELHOP. Pres. Bruce Lloyd; VP & A&R Dir., John Michalzone; VP Sue Lloyd; Sales & Mktg. Jan Phillips.

Labels: (Owned) Hard Times, Pharoah.

Phase 4, see London.

Philadelphia Int'l Recs., 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 985-0900. Bd. Chm.: Kenneth Gamble; Co-Vice Bd. Chm. Leon Huff, Thom Bell. Exec. VP Harry J. Coombs, Ass'to to Exec. VP Becki Butler;

A&R Dir.: Phil Terry; Nat'l Promo. Dir. Charles Godfrey. (Distributed by CBS).

Branch: Houston, Tex., 7000 Fonvilla St. Zip 77074. Tel: (713) 772-7707.

Labels: (Owned) Philadelphia Int'l, TSOP.

Phillips, see Phonogram.

Phillips (Argentina, Colombia, Spain), see Miami.

Phillips-Dutch Swing College Band, see Lakco.

Phil-L.A. of Soul, see Jamie/Ferris.

Philo Recs. Inc., The Barn, North Ferrisburg, Vt. 05473. Tel: (802) 425-2111. Pres.: Michael Couture; VP William Schubart; VP Finance: Gilbert Perlman; Pub. Dir.: Patty Mack; Adv. Dir.: Dennis Rosenberg; Eng'g Servs.: E. Gregg Lamping.

Labels: (Owned) Fretless, Philo.

Int'l reps.: Canada (London), Italy (Hi-Fi), UK (Free Reed).

Philo, N.Y., see Swallow Tail.

Phoenix, see Nashville Int'l.

Phoenix Jazz Recs. Inc., PO Box 3, Kingston, N.J. 08528. Pres.: Tom Curry; Sec'y-Treas. Russ Chase.

Int'l reps.: Canada (Musmart), Denmark (Steërle-Chase), UK (Spotlite).

Phono, see Soundwaves & Nationwide Sound.

Phonogram Inc./Mercury Recs. (sub. of Polygram Corp.), 1 IBM Plaza, Chicago, Ill. 60611. Tel: (312) 645-6300. Cable PHONOGRAM TWX: (910) 221-2345/1355. Pres. Polygram Rec. Group Irwin H. Steinberg; Exec. VP & Gen. Mgr.: Charles Fach; Sr. VP Mktg.: Jules Abramson, VP Nat'l Promo. David Carrico; VP Classical A&R M. Scott Mampe; Int'l & Midwest A&R Robin McBride, Pub. Dir.: Mike Gormley, Nat'l Sales Mgr. Harry Losk.

Branches: Hollywood, Calif., 6255 Sunset Blvd. Zip 90028. Tel: (213) 469-3937—Atlanta, Ga., 230 Peachtree St., Suite 1800, Zip 30303. Tel: (404) 577-6333—New York, N.Y., 110 W. 57 St. Zip: 10019. Tel: (212) 489-4040—Memphis, Tenn., 2000 Madison Ave. Zip 38104. Tel: (901) 726-6000. A&R: Judd Phillips—Nashville, Tenn., 10 Music Circle S. Zip 37203. Tel: (615) 244-3776. VP Country A&R Jerry Kennedy.

Distribution branches: Los Angeles, San Francisco, Calif., Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Silver Spring, Md.; Boston, Mass.; Cherry Hill, N.J.; New York, N.Y.; Cleveland, Ohio; Dallas, Tex. (See Record & Tape Wholesalers section for complete listings for Phonodisc Inc.)

Labels: (Owned) Fontana, Lmelight, Mercury, Philips, Smash; (distributed) Dial, UK, Vertigo.

Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Polyphong), Belgium (Polygram), Bolivia (Philips), Brazil (Companhia Brasileira de Discos), Canada (London), Chile (Philips), Colombia (Philips), Denmark (Nordisk Polyphong), Dominican Republic (Fabrica Dominicana), Ecuador (Fedisco), Finland (Finnlevy), France (Philips), Germany (Phonogram), Greece (Hellasdisc), Guatemala (Dideca), Iran (Ahang Rooz), Israel (Israelectra), Italy (Phonogram), Jamaica (Record Specialties), Japan (Victor, Philips), Lebanon (Phonogram), Mexico (Universales), Netherlands (Philips, Phonogram), New Zealand (Philips), Nigeria (Philips), Norway (Norsk Phonogram), Panama (Phonogram), Peru (El Virrey), Philippines (Home Inds.), Portugal (Philips), Singapore (Phonogram Far East), South Africa (Trutone), Spain (Fonogram), Sweden (Philips-Sonora), Switzerland (Phonogram), Thailand (Sugree), Turkey (Turk Philips), UK (Philips), Uruguay (Philips), Venezuela (Polydor), West Indies (West Indies Recs.).

Physical, see Rounder.

Pick (Brazil), see Fermata.

Pick-A-Hit, see SIPRA.

Pickwick Recs. Div. (div. of Pickwick Int'l Inc.), 135 Crossways Park Dr., Woodbury, N.Y. 11797. Tel: (516) 364-2900. Cable: PICKSACOR. Chm. Cy Leslie; VP Opns David Goldstein, Gen. Mgr. Bob Newmark, Mktg. Mgr. Richard Birnbaum; Premium Sales Mgr. S. Gordon Strenger, Int'l. Vinnie Pisano.

Branch: North Hollywood, Calif., 7100 Tunjuna Ave. Zip 91605. Tel: (213) 764-5050, VP Dave Brown.

Labels: (Owned) Classics for Joy, Critic's Choice, Happy Time, Hilltop, Mr. Pickwick, Pickwick, Playhour, Quintessence, Showcase, Soul Parade. (SEE ADVERTISEMENT)

Pic-Vue, see Vantage.

Pied Piper, see Charma

Pilgrim, see Spiral.

Pilot, see Stark.

Pilot Master, see American Mutual.

Pine Tree, see Melody.

Pinewood, see Fink-Pinewood.

Pirate Recs., PO Box 49204, Barrington Sta., Los Angeles, Calif. 90049. Pres. Malcolm Kigar.

Home office: Brazil, MDK.

Int'l rep.: Argentina (CBS).

Pitch, see Gusman.

Plantation, see Shelby Singleton.

Platinum, see Music Factory.

Platinum Plus Rec. Corp., see Roxy.

Playboy Recs. Inc., 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-4080. Pres. Thomas P. Takayoshi; R&B Dir. Jay Butler; Sales & Mktg. Dir.: Eli Bird (distributed by CBS).

Branch: Nashville, Tenn., 1300 Division St., Suite 200. Zip 37203. Tel: (615) 244-6969. VP. Eddie Kirov.

Labels: (Owned) Playboy; (distributed) Berserkley.

Int'l reps.: Australia (Astor), Canada (Quality), Japan (Trio), New Zealand (Allied), Philippines (Dyna), South Africa (Satbel), Sweden (Electra AB).

Playette Corp., 301 E. Shore Rd., Great Neck, N.Y. 11023. Tel: (516) 487-3064. Pres.: Sidney A. Evans, Sales & Mktg. Fred Eggermann.

Labels: (Owned) GMS-Disc; (distributed) Ades (France), Cetra (Italy), DGG-Green Label (Germany), Pleiade (France)

Playhour, see Pickwick.

Playhouse Recs., 126 S. Main St., Monroe, N.C. 28110. Tel: (704) 289-4459.

Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif.

95838. Tel: (916) 925-4886. Owner: Jerry Parker.

Pleiade (France), see Playette.

Pliant, see Vantage.

Podium, see Paramount-West.

Point Blank Prod'ns, 2017 Walnut Creek Pkwy., West Covina, Calif. 91791. Tel: (213) 339-4474. Pres. N. Avery; VP & A&R Mgr. R. Shaull; Int'l Opns. Dir.: Hans H. Fruechtenicht; Creative Servs. & Prod'n's Dir.: Leon A. Hemminger.

Branch office: Jackson, Mich., 1636 E. Michigan Ave. Zip 49202.

Labels: (Owned) Flying Disco Disc, Point Blank, Ultra-Audio; (distributed) Central Sounds, Polka-rama.

Poki, see Tropical Music.

Polish Rec. Center of America, 3055 Milwaukee Ave., Chicago, Ill. 60618. Tel: (312) 772-4044. Owner: Jan Wojewodka; Mgr.: Joseph Zielinski.

Labels: (Owned) Melodia; (distributed) Muza.

Polka-rama, see Point Blank.

Polka Tone, see Jay Jay.

Polka Towne Music (div. of Polka Music Corp.), 211 Post Ave., Westbury, N.Y. 11590. Tel: (516) 334-6228. Pres. Teresa Zapolska; VP Paul Pater.

Polydor Inc., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 399-7100. Pres. Irwin H. Steinberg; Exec. VP & Gen. Mgr. Lou Simon; VP Bus. Affairs Dr. Ekke Schnabel; VP Classical Repertoire: Jim Frey; VP & Mktg. Dir.: Harry Anger; VP Nat'l Promo.: Stan Bly; Nat'l Promo. Dir. Fred Ruppert; Nat'l Album Promo. Dir.: Jerry Jaffe; East Coast A&R Dir.: Rick Stevens; ECM & Verve A&R Dir.: Robert Hurwitz; Creative Servs. Dir.: Bill Levy, Nat'l R&B Dir. Matt Parsons.

Branches: Hollywood, Calif., 6255 Sunset Blvd. Zip 90028. Tel: (213) 466-9574. West Coast A&R Dir.: Barry Olander; Reg'l Sales Mgr.: Sterling Devers; West Coast Pub. Dir.: Len Epanand—Nashville, Tenn., 21 Music Circle E. Zip 37203. Tel: (615) 244-8484. Country A&R Dir.: Jim Vienneau; Country Promo. Dir.: Jack Pride.

Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Silver Spring, Md.; Boston, Mass.; Cherry Hill, N.J.; New York, N.Y.; Cleveland, Ohio; Dallas, Tex. (See Record & Tape Wholesalers section for complete listings for Phonodisc Inc.)

Home office: Germany.

Labels: (Owned) Archive, DG (Deutsche Grammophon), MGM, Polydor, Polydor/Kolob, Polydor/MVP, Verve. (distributed) ECM, Oyster, RSO, Spring.

Polydor (Mexico, Venezuela), see Miami.

Polydor/Kolob, see Polydor.

Polydor/MVP, see Polydor.

Polygram Corp., 450 Park Ave., New York, N.Y. 10022. Tel: (212) 371-3000. Exec. VP Irwin H. Steinberg; Sr. VP Norman S. Weiser, Sr. VP Finance: Jan Cook; VP Law Arnold I. Rich

Operating companies: Chappell Music, Phonodisc Inc., Phonogram Inc./Mercury Recs., Polydor Recs., Poly-music.

Ponderosa, see Page.

Portland Ltd., see Gibson.

Portrait, see CBS.

Pose, see Cord

Power Pak, see Gusto.

Prairie Dust, see Nationwide Sound.

Prelude Recs., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-4890. Contact Marvin Schlachter.

Prestige, see Fantasy/Prestige/Milestone.

Primitive, see Ken Keene.

Priority Recs., 2300 Lincoln Ave., Fort Worth, Tex. 76106. Owner John Case.

Private Stock Recs. Ltd., 40 W. 57 St., New York, N.Y. 10023. Tel: (212) 397-1600. Cable PRIVATESTOX.

Pres. Larry Uttal; VP Sales, Harold Sulman; VP Promo. & Artist Relations, Bob Harrington; A&R Dir.: Steve Scharf, Pub. Dir. Judy Uttal, Adv. Dir. Sandy Jones; Nat'l Promo. Dir. Chuck Dembrak.

Int'l branch: England.

Labels: (Owned) Private Stock; (distributed) Quality (Canada), Splash (UK). (SEE ADVERTISEMENT)

Pro-Arte, see Spanish Music Center.

Process, see Country Star.

Prodigal, see Motown.

Professional Artist, see Ken Keene

Progressive Recs., Box 986, Rt. 4, Tifton, Ga. 31794. Tel: (912) 382-8192. Pres.: Gus P. Stataras; VP's: Genelle, Perry G. & Glen Stataras.

Progrezive, see Festival.

Project 3, see Total Sound.

Promise, see QCA in Ohio.

Proms, see CMS

Pronto, see Salsoul.

Proud Cock, see King Walk.

Proud Earth, see Salt City.

Puerto Vallarta (Discos), 13615 Victory Blvd., Van Nuys, Calif. 91401. Tel: (213) 786-3922. Gen. Mgr.: Jose Fregoso; Sales Dir. Serafin Salas; Promo. Dir. Primitivo Vaca.

Pulstrak, see Sceneville.

Puma, see Daniels Eight.

Pure Gold, see SIPRA

Pywackett, see North Street.

Pyramid Recs., 20855 Pickford, Detroit, Mich. 48219. Tel: (313) 537-3774. Pres.: Peggy LaSorda.

Pyramid, N.Y., see Roulette.

Pyramid, N.J., see Rob-Lee.



Q, see QCA in Calif.

Q.C.A. PO Box 1127, Burbank, Calif. 91507. Tel: (213) 769-6582. Pres.: Peter Skye.

Labels: (Owned) Aileron, Q, QCA, Skye, Software, Studio Q.

Q.C.A. Recs. Inc., 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. Pres.: Edward R. Bosken; VP & Gen. Mgr. Frank Ruhl; Sec'y & Office Mgr.: Betty Jennings, Pub. Dir.: Bill Sachs, Art Dir. Daryl Kalmus; Radio Promo. Dave Ashbrook; Sales Rep. Dick Spatta.

Labels: (Owned) Chime, New Day, Promise, QCA, Red

FOLKWAYS RECORDS

Since 1947  
 over 1600 records & tapes  
 in all categories.

Write for Free Catalog

FOLKWAYS RECORDS

43 West 61st Street  
 New York, N.Y. 10023  
 (212) 586-7260



Mark Wildwood. (SEE ADVERTISEMENT)  
 Q M O Sales Inc., 331 Willis Ave., Mineola, N.Y. 11501.  
 Tel (516) 294-6868  
 Quadrasonic Talent Inc., PO Box 630175, Miami, Fla. 33163. Tel. (305) 472-7757 Pres Jack P Bluestein, Sec'y Dorothy Leonard  
 Label: (Owned) Twister  
 Int'l rep.: Brazil (Pirate)  
 Quality (Canada), see Private Stock  
 Quintessence, see Pickwick  
 Quinto Recs., 4423 Ledge Ave., Toluca Lake, Calif 91602.  
 Tel (213) 985-8284. Owner Quint Benedetti  
 Labels: (Owned) Quinto, (distributed) Crissy.

**R**

R B F, see Folkways  
 R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel. (212) 598-5909 Pres Louis Coutolenc; Div VP Creative Affairs Mel Ilberman, Div. VP Sales Mario DeFilippo; Div. VP Mktg Opns Robert Summer, Div. VP Bus & Talent Affairs Myron Roth, Div. VP Music Servs.: David Heneberry, Div. VP Int'l Karl Kurz Jr., Div. VP Public Affairs Herb Helman, Div. VP Finance Arthur Martinez, Div. VP Mtg. Ernie Ruggieri, Div. VP Int'l Relations William O'Grady, Div. VP Promo Ray Anderson.  
 Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip 90028 Tel. (213) 461-9171. VP Don Burkholder—Nashville, Tenn., 806 17 Ave S Zip 37203 Tel (615) 244-9880. VP Chet Atkins, VP Opns. Jerry Bradley.  
 Distribution branches: Los Angeles, San Francisco, Calif., Denver, Colo. Miami, Fla. Atlanta, Ga. Honolulu, Hawaii; Chicago, Ill., Silver Spring, Md., Boston, Mass., Detroit, Mich.; Edina (Minneapolis-St. Paul Area), Minn., St. Louis, Mo., Maple Shade, N. J., New York, N.Y., Cincinnati, Cleveland, Ohio, Dallas, Tex., Seattle, Wash. (See Record & Tape Wholesalers section for complete listings)  
 Int'l affiliates: Argentina, Australia, Brazil, Canada, England, France, Germany, Italy Japan, Mexico, New Zealand, Spain.  
 Labels: (Owned) Bluebird, Gold Seal, RCA, Red Seal, (distributed) Grunt, Midsong Int'l, Pablo, Pablo Live, Soul Train, Tabu, Tattoo, Windsong.  
 Int'l reps.: Angola (Telectra), Austria (Musica), Belgium (Inelco), Bolivia (Lauror), Central America (Dicesa in El Salvador), Chile (Industria de Radio & Television), Colombia (Sonolux), Denmark (Hede Nielsen), Dominican Republic (Distribuidores Musicales del Caribe), Ecuador (Fadisa), Fiji Islands (Kumar), Finland (Discophon), Germany, East (Deutsche), Greece (Mimos Matsas), Hong Kong (Cosdel), India (Gramophone), Iran (Ahang Rooz), Israel (Eastronics), Jamaica (Federal), Kenya (AIT), Korea (Jigu), Netherlands (Inelco), New Zealand (Radio Corp. of New Zealand), Nigeria (Decca), Norway (Nera), Pakistan (EMI), Panama (Padisco), Peru (FTA), Philippines (Victor), Portugal (Telectra), Singapore (Cosdel), South Africa (Teal), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (Central Trading), Turkey (Melodi), Uruguay (APSA), Venezuela (Cordica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)

R C I Recs., PO Box 126, Elmsford, N.Y. 10523. Tel (914) 592-7983. VP Ray Roberts.  
 Labels: (Owned) RCI, Thomas

R C M, see Rivera.  
 R G E (Brazil), see Fermata.  
 RGE/Fermata see Brasilia  
 R I C, see Falcon.

R J L Ents., 2020 Riverside Dr., Macon, Ga 31208. Tel: (912) 743-3709 Pres R J Lindsey, Sec'y-Treas.: Betty Lindsey, Promo Ellie Kidder. (Distributed by World Int'l).  
 Label: (Owned) Aquarian

R M P, see Radio Music.  
 R P A, see Record Prod'ns.

R & R Recs. Inc./Ren Rome, 663 Fifth Ave., New York, N.Y. 10022. Tel (212) 757-3638 Pres.: Rena L. Feeney, VP Bill Feeney, Sec'y Jerald West, Treas Winston Burse; Prod'rs Lenny J. Bailey, Billy Nichols.  
 Labels: (Owned) Can Scor, Ren Rome.

R R P, see Rite Rec.  
 R S O Recs. & Tapes Inc., 8335 Sunset Blvd., Los Angeles, Calif. 90069. Tel (213) 278-1680. Pres Al Coury. (Distributed by Polydor)  
 Branch: New York, N.Y., 135 Central Park W Zip 10023. Tel. (212) 580-7800. Telex: 421534. VP Eastern Opns Bob Edson  
 Corporate headquarters: England.  
 Int'l rep.: Worldwide (Polydor). (SEE ADVERTISEMENT)

R T P Int'l, see Rik Tinory.  
 Rabbitt Rec Co., PO Box 1997, Wichita, Kan. 67201 Tel: (316) 683-4385 VP's Margaret A. & J B Kaufman, Mgr. Bob Howard

Radiola Co. Inc., PO Box H, Croton-on-Hudson, N.Y. 10520 Tel (914) 737-6831 Pres.: J. David Goldin, Gen Mgr. Roy Albert; Sales Mgr. Larry Sockell

Radio Music Prod'ns Inc., 600 Ridgewood Ave., Brooklyn, N.Y. 11208. Tel (212) 647-9745. Owner Stephen Benjak  
 Label: (Owned) RMP

Radio & Television Commission of the Southern Baptist Convention, 6350 W. Freeway, Fort Worth, Tex. 76116 Tel (817) 737-4011. Cable BAPTCOM.

Rae-Cox Recs Inc., 1674 Broadway, New York, N.Y. 10019. Tel (212) 586-9406 Pres Theodore McRae. VP Fredia Staton, A&R William Gray

Raff, see Musimex.  
 Rage Recs. Co., 19826 Wadley Ave., Carson, Calif 90746 Tel (213) 321-6823. VP Dr. Sylvester Sailes, Nat'l Disco Promo. Mgr.: Bobbie Webb

Ragtime, see Grassroots.  
 Railroad Center, see Ch-Town.

Rainbo Rec. Mfg. Corp., 1738 Berkeley St., Santa Monica, Calif. 90404. Tel (213) 829-3476. Pres. Jack G. Brown; VP James Doyle, Prod'n Supervisor Steve Sheldon; Customer Relations Bea Langham.

Rainbow, see Standard-Colonial.

Rainbow Room, 30 Rockefeller Plaza, New York, N.Y. 10020 Tel (212) 757-9090 Owners Brian Daly, Tony May.  
 Label: (Owned) Above All.

Rainbow Sound Inc., 2721 Irving Blvd., Dallas Tex. 75207 Tel (214) 633-7712. Pres Bob Cline, Exec VP Jim Griener; VP Jack Whitt

Rally, see Ralph's Radio  
 Ralph's Radio Music, Demorest Ga 30535 Tel (404) 754-6249.  
 Labels: (Owned) Country Jubilee, Gospel Jubilee, Gospel Time, Rally, Zipcode

Ram Recs., c/o Max's Kansas City, 213 Park Ave. S. New York, N.Y. 10003 Tel. (212) 777-7870

Ram Recs., 397 Saundersville Rd., Old Hickory, Tenn 37138 Tel (615) 847-4419 Pres. Mira Ann Smith, VP's Margaret Lewis, A Alton Warwick  
 Int'l rep.: Canada (Mark-Lin)

Rambin', see Rounder  
 Rancho, see Musimex  
 Randall Recs., 29 Elaine Rd., Milford, Conn 06460 Tel (203) 878-7383 Pres. Gerald Randall; VP Howard Randall.

Branches: Middletown, N.Y., 15 Randall Heights Zip 10940 Tel (914) 343-6918 A&R Samuel Randall—Syracuse, N.Y., 1900 W Genesee St. Zip 13204 Tel (315) 468-0161.

Ranger, see Forrest Green  
 Ranwood Recs. Inc. (sub. of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif 90069. Tel (213) 278-7222 Pres. & A&R Dir Randolph C Wood, Exec VP Christine Hamilton, VP Tape & Gen Mgr Larry Welk, VP & Sales Mgr. Morris Goldman.

Int'l reps.: Australia (Festival), Brazil (Fermata), Canada (Quality), Hong Kong (Cosdel), Japan (Cosdel), New Zealand (Festival in Australia), Philippines (A & W), Singapore (Cosdel), West Indies (Dynamic Sounds in Jamaica)

Rapsodia, see Perico  
 Rare Earth, see Motown.

Bill Rase Prod'ns Inc., 955 Venture Court, Sacramento, Calif 95825. Tel (916) 929-9181. Owner & Pres Bill Rase. VP Lori Rase Sec'y Shirley Rase  
 Label: (Owned) Esar.

Rashid Sales Co., 191 Atlantic Ave., Brooklyn, N.Y. 11201 Tel (212) 852-3295 Cable ALRASHID Pres. Albert Rashid, VP's Raymond & Stanley Rashid  
 Label: (Owned) Orient

Rat Recs., 528 Commonwealth Ave., Boston, Mass. 02215. Tel (617) 267-4156

Ratcity, see All Platinum.  
 Raven Recs., PO Box 1766, 1924 Wise Dr., Dothan, Ala 36301 Tel (205) 794-9067 Owners Jerry Wise, Larry Coe, Donald Clayton

Raven Rec. Co., PO Box 20037, Zip 95820, 5930 Vista Ave., Sacramento, Calif, 95824. Tel (916) 422-5838. Pres. William B Moore; VP Ruth N. Moore

Raven, Tenn., see Worldwide Sound

Razorback of Arkansas, 9207 Malabr Dr., Little Rock, Ark

72209. Tel (501) 562-0490. Pres. Bobby Crafford  
 R'Cade Rec. Corp., 3090 N. Lincoln Ave., Altadena, Calif. 91001 Tel (213) 681-2314.

Labels: (Owned) R'Cade, Hitbound Int'l, Super Star Reader's Digest Ass'n Inc., Pleasantville, N.Y. 10570. Tel (914) 769-7000 NYC (212) 972-4000

Rebel Rec'g Co Inc., Rt 12, Asbury, W.Va. 24916. Tel (304) 645-6650. Pres Charles R. Freeland.  
 Labels: (Owned) Rebel, Zap  
 Int'l reps.: Canada (Musmart), France (Musimage), Japan (King), UK (Charmdale).

Reborn, see Glori.  
 Recital Recs., 4640 E Lewis, Phoenix, Ariz. 85008. Tel. (602) 959-2076. Owner L. John Twiford.

Recital, Calif., see Educational Media & Discocorp.  
 Reco-Flex, see Vantage  
 Record Dists. of America, 780 W 27 St., Haleah, Fla. 33010 Tel (305) 887-2638.

Recorded Anthology of American Music (New World Recs.), 3 E 54 St., New York, N.Y. 10022. Tel (212) 826-4250 Cable RECANTH Pres Herman E Krawitz; Comptroller Charles Parker, A&R Dir. Andrew Raeburn, A&R Admin'r Catherine M Blackburn, Prod'n & Dist'n Dir Allen J. Sherman, Dist'n Mgr.: Claudia Jeanel, Research Dir Elizabeth Ostrow.  
 Label: (Owned) New World.

Recorded Memories Inc., 1107 Whiting St., Memphis, Tenn 38117 Tel (901) 767-7095. Bd Chm & A&R Dir Harry Shields, Pres Bobby R Jones, Prod'r Frank Cannon  
 Label: (Owned) Mr. Music

Recorded Treasures Inc., PO Box 1278, North Hollywood, Calif 91604 Tel (213) 766-4693. Pres Walter S. Heebner  
 Label: (Owned) Welte Legacy of Piano Treasures.

Record Guild of America, 144 Milbar Blvd., Farmingdale, N.Y. 11735 Tel (516) 293-5858. Pres. David Shichman  
 Label: (Owned) Simon Says.

Recordland, see Kool Kat  
 Record & Music People Inc., 635 Elm St., Birmingham, Mich 48011 Tel (313) 645-0750 Pres. Jim Elsmann; Exec. VP Andre Williams.  
 Label: (Owned) Underground.

Record Prod'ns of America Inc., 50 Music Square W., Suite 401, Nashville, Tenn 37203 Tel (615) 329-1322. Pres Earl Richards, VP Sales & Promo Dave Gibson, Gen Mgr Joe Bob Barnhill, Promo Judy Myers, Johnny "K" Koval

Labels: (Owned) RPA, (distributed) Arctic, Autumn, CIE, Crescent, Louisiana Hayride.

Record Rendezvous Inc., 134 S 20 St., Philadelphia, Pa 19103 Tel. (215) 561-7340 Pres Edward R. Marcus. VP Frances Marcus.  
 Label: (Owned) Rendezvous

Record Room, see Argus.  
 Red Bird, see Glenn Prod'ns

Red Clay, see Sonyatone

Red Diamond Rec. Co., 42 Chapman Ave., Auburn, N.Y.

**ONLY ONE YEAR OLD  
 BUT VERY IMPORTANT  
 Three solid labels that  
 make money for everybody!**



... and meaningful worldwide publishing, too.

E.B. Marks Music Corp. Inc./Meled Music Corp. Inc.  
 Piedmont Music Corp. Inc./Cheren Kushins Music Corp. Inc.



254 West 54th Street, New York, N.Y. 10019 212 757-0695

13021. Tel: (315) 253-4921. Pres.: Harold L. Johnson; Exec. VP: Kenneth W. Johnson; VP: Ken Amos. Labels: (Owned) Future Shock, Red Diamond.

Red Dot, see Marullo.

Red Greg Ent's., Brill Bldg., 1650 Broadway, Suite 714, New York, N.Y. 10019. Tel: (212) 586-6543.

Red Mark, see QCA in Ohio.

Red Onion Recs., PO Box 366, Dayton, Ohio 45401. Tel: (513) 222-2413. Owner & Pres.: Sharon Rethman.

Red Rag (UK), see Rounder.

Red Rooster Recs., Box 300, Mount Marion, N.Y. 12456. Tel: (914) 246-3266. Pres.: Don Badgley; Sec'y: Donn Adams; Pub. & Promo.: Phil Crandon.

Red Seal, see RCA.

Redwood Recs., 565 Doolan Canyon Dr., Ukiah, Calif. 95482. Tel: (707) 462-3589.

Reflection Sound Prod. Inc., 1018 Central Ave., Charlotte, N.C. 28204. Tel: (704) 377-4596. Pres.: Wayne Jernigan; VP: Frances Furr; VP A&R: Roger Branch; Adv.: Johnny Barker. Labels: (Owned) Avanti, Revelation, Southern Wing, Sugarbush.

Regal Recs., Heaton Rd. & Oak Dr., Monroe, N.Y. 10950. Tel: (914) 783-3280. Pres.: Jim McPhail; VP: Art Gurwitz.

Regency Recs., 9454 Wilshire Blvd., Suite 500, Beverly Hills, Calif. 90212. Tel: (213) 274-5857. Cable: SEGALAW. Pres.: Lloyd Segal; VP: John Delgatto. (Distributed by Sierra).

Rego Irish Recs. & Tapes Inc., 84-48 62 Dr., Middle Village, N.Y. 11379. Tel: (212) 476-1847. Pres.: Paddy Noonan. Int'l rep.: UK (Laren).

Relco, see Caprice.

Release Recs., PO Box 234, St. Louis, Mo. 63166. Tel: (314) 296-9526. Pres. & A&R Dir.: B.J. Bax.

Remington, see American Tape.

Renaissance Recs., 13422 Oxnard St., Van Nuys, Calif. 91401. Tel: (213) 988-7863. Pres.: Dennis Smith.

Renaissance, Los Angeles, Calif., see Everest.

Rendezvous, see Record Rendezvous.

Renegade, see Chuck Chellman.

Renfro Recs., 1148 Tremaine Ave., Los Angeles, Calif. 90019. Tel: (213) 934-3990. Pres.: Anthony C. Renfro.

Ren Rome, see R&R Recs. in N.Y.

Reo Tahiti, see Criterion.

Repertoire, see Sonic Arts.

Reprise, see Warner Bros.

Republic Recs. Inc., 815 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-9339. Pres.: Gene Austry; VP & Gen. Mgr.: Dave Burgess; Nat'l Promo. & Mktg.: Gary Branson. (Distributed by IRDA). Branch: Hollywood, Calif., 5858 Sunset Blvd. Zip: 90028. Tel: (213) 462-7373.

Request Recs., 3800 S. Ocean Dr., Hollywood, Fla. 33019. Tel: (305) 456-0847. TWX: (510) 954-9798. Pres.: Gene Settler; Exec. VP: John Pudwell; Gen. Mgr.: Ruth Gamba. Labels: (Owned) Afro Request, Demand, Music of Many Lands, Oasis, Request, Sounds of the Caribbean. Int'l reps.: Australia (Message), Canada (Almada), Finland (Sunji), Germany (Phonogram), Netherlands (Basant), Switzerland (Evasion).

Resco Recs. Inc., 614 Dennis, Houston, Tex. 77006. Tel: (713) 528-5521. Pres.: Russ Reeder; Sales & Mktg.: Linda Dunaway; Pub. & Promo.: Jane Reeder.

Reuben Recs., 8537 Sunset Blvd., No. 2, Los Angeles, Calif. 90069. Tel: (213) 657-8852. Owner: Travis Lehman; A&R Dir.: Charles Cashmere.

Revelare, see Triune.

Revelation, see Reflection Sound.

Revonah Recs., Box 217, Ferndale, N.Y. 12734. Tel: (914) 292-5965. Owner: Paul Gerry; Sales Mgr.: Allan Hughes; Promo.: Patricia James.

Rex (Mexico), see Discos Latin.

Rhythms Prod'ns, Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel: (213) 836-4678. Pres.: R.S. White; Exec. Prod'r: David O. White. Labels: (Owned) Rhythms Prod'ns, Tom Thumb.

Rice Recs. Inc., 29 Music Square E., Nashville, Tenn. 37203. Tel: (615) 242-2461.

Rightown/Gospel Truth Recs. & Tapes, 1529 Edgelawn Circle, Apt. B, Richmond, Va. 23231. Tel: (804) 226-0424, 222-6135. Bd. Chm.: R.A. Charity Sr.

Rico Recs. Prod'ns Corp., 748 10 Ave., New York, N.Y. 10019. Tel: (212) 247-6330. Pres.: Ralph Cartagena; VP: Tony Pabon.

Labels: (Owned) Combo, Neliz, Rico, Solo; (distributed) EGC, PRAS.

Right Runner Recs., (div. of Richey Music Inc.), 3035 Townsend Dr., Fort Worth, Tex. 76110. Tel: (817) 926-8213. Pres.: Mike Richey; VP: Bob Jones; Sec'y-Treas.: Linda Richey; Pub., Adv. & Promo.: Gary Miles. Int'l reps.: Canada (Almada), Japan (BOM, Disc Center, Pooh, Trio), Netherlands (Ariola-Eurodisc), UK (Breakdown).

Right On! Recs. USA, 408 W. 115 St., Suite 2-W, New York, N.Y. 10025. Tel: (212) 222-8715. Pres.: Bill Downs; A&R: Carlos Mendez-Vaz, Marilyn Darby; Pub. & Promo.: Jerry Lee. (Distributed by Buddha). Int'l reps.: Canada (Quality), France (Vogue), Italy (Dig-It), Spain (Belter).

Ripcord, see Gibson.

Ripsaw Rec. Co., 121 N. Fourth St., Easton, Pa. 18042. Tel: (215) 258-5990. Pres.: James Kirkhuff. Branch: New York, N.Y., 320 W. 30 St. Zip: 10001. Tel: (212) 564-3246. VP: Jon Strong.

Rising Star, Pa., see Parr-X.

Rising Star, Tenn., see NRS & World Wide Music.

Rising Sun, see Scene Prod'ns.

Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; VP: Philip Burkhardt; Ass't Studio Mgr.: Dan Burton. Labels: (Owned) Gateway, Golden Shield, RRP.

River, see Worldwide Sound.

Rivera Ent's., 1908-1910 Mission St., San Francisco, Calif. 94103. Tel: (415) 626-1212. Owner, Pres. & Gen. Mgr.: M. Castillo Rivera; VP: Mrs. L. Rivera; Pub. Dir.: Carmen Marquez. Int'l branch: Mexico. Labels: (Owned) Discos America, Melodias Continentales, RCM.

Riviera, see Cadet Recs.

Roadshow Recs. Corp., 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-8840. Co-Pres.: Fred Frank, Sid Maurer; VP & Gen. Mgr.: Nick Albarano; Disco Co-ord.: Celia Pimentel. (Distributed by United Artists).

Robbins Recs., Box 157, Rt. 1, Magazine, Ark. 72943. Pres.: Sherree Scott; Nat'l Reps.: Virginia Angel, Virginia, Darrell & David Scott; Int'l Promo.: Leonard Scott. Branch: Bonifoy, Fla., PO Box 795. Zip: 32425. Labels: (Owned) Headliner Stars, Robbins.

Ro-Bin see Hare.

Robin Hood, see Cadet Recs.

Rob-Lee Music, PO Box 1385, Merchantville, N.J. 08109. Tel: (609) 461-5759. Pres.: Rob Russen; Exec. VP: Paul Russen; VP A&R: Rodney Russen; Sales Mgr.: Paul Nitchke; Pub. Mgr.: Eric Russen; Adv. Mgr.: Alan Cohen; Promo. Mgr.: Mark Porter; Tape Mgr.: Cindy Ewalt; Country Mgr.: Kevin Ewalt. Labels: (Owned) Camden Soul, Castle, Jade, Pyramid, Rock Island; (distributed) Araco.

Rocket Rec. Co., 211 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 550-0144. TWX: (910) 420-2586. Exec. VP: Tony King; Nat'l Pub. Dir.: Ronnie Lippin; Nat'l Promo. Dir.: Lynn Adam; Nat'l Secondary Promo.: Rick Harold. (Distributed by MCA). Int'l branch: England. (SEE ADVERTISEMENT)

Rock Island, see Rob-Lee.

Rockland Road, see Superior Sound.

Rockmasters Inc., 177 Rt. 304, New City, N.Y. 10956. Tel: (914) 634-5101. Cable: ROCKMASTAS. Pres.: Frank J. Guida; Gen. Mgr.: Perla Frank.

Rock's Greatest Hits, see Surf City.

Rocky Coast Recs., 125 Main St., Reading, Mass. 01867. Tel: (617) 944-0423. Pres.: Carl Strube; VP A&R: Steve Dinan; VP Promo.: Linda Gear. (Distributed by TK)

Rodeo, see Paramount-West.

Rodeo Int'l, see Marvel.

Rodgers & Hammerstein, see Ziv.

Rogo Recs., 8721 W. Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-0241. Owner: Robert Goulet; Contact: Harry Balk.

Rolling Stones, see Atlantic.

Rollin' Rock Recs. Inc., 6777 Hollywood Blvd., 9th fl., Hollywood, Calif. 90029. Tel: (213) 466-4352. Pres.: Ron Weiser; VP & Gen. Mgr.: Dan Bourgoise.

Romantic Recs., PO Box 83, Tufts Univ. Branch, Medford, Mass. 02153. Tel: (617) 277-9801. Pres.: Frederick Pineaue; VP: Kevin Graves; Pop A&R Dir.: Richard Randall; A&R Classical: John Shriver; Tape Dir.: Steven Satter; Art Dir.: Craig Covner. Int'l reps.: Worldwide, excluding France & UK (Bomp in USA), France (Sirenes), UK (Chiswick).

Romona, see Jody.

Ron, see Stone.

Ronn, see Jewel.

Ronn Service Prod'ns, Box 12457, Nashville, Tenn. 37212. Tel: (615) 297-0266. Pres.: Jack Ross.

Roper Recs. Inc., 45-15 21 St., Long Island City, N.Y. 11101. Tel: (212) 786-2401. Pres.: Franc Peri. Int'l reps.: Canada (Musimart), Germany (W. Gielow).

Rose Recs. Co. Inc., 651 F. Morogoro Dr. NE, Atlanta, Ga. 30324. Tel: (404) 237-1162. Pres. & A&R: Mario W. Peralta; VP's: Larry Marshall-Paul, Frank P. Lappas; Controller: Rosalia P. Peralta; VP & Nat'l Sales Mgr.: Larry Marshall-Paul; Int'l Mgr.: Jose Montero.

Ro Tab, see Marullo.

Roulette Recs. Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Morris Levy; Exec. VP: Dennis Ganim; VP: Howard Fisher; A&R Dir.: Fred Bailin; Sales Dir.: Michael Martucci. Labels: (Owned) Roulette, Virgo; (distributed) Pyramid, Tiger Lily.

Rounder Recs. Corp., 186 Willow Ave., Somerville, Mass. 02144. Tel: (617) 396-8400. Pres.: Marian E. Leighton; Treas.: Ken Irwin; A&R: Scott Billington. Kathy Kete. Labels: (Owned) Green Tree, Ramblin', Rounder; (distributed) Eckerworks, F&W, Free Reed (UK), Leader (UK), Physical, Red Rag (UK), Tangent (UK), Topic (UK), Trailer (UK), Transatlantic (UK). Int'l reps.: Australia (Folkways), Belgium (Hi-Fi), Denmark (CSA), Finland (Love), France (Cezame), Germany (Bellaphon, Plaene), Hong Kong (Studer-Revox), Ireland (Irish Rec.), Italy (Hi-Fi), Japan (Shinsei), Norway (Si-

nar), Sweden (Sonet), Switzerland (Evasion), UK (CRD), USSR (Mezhdunarodnaya).

Round Robin Recs., 19142 Keswick St., Reseda, Calif. 91335. Tel: (213) 349-7021. Pres.: Irvin L. McMonigle; VP & Gen. Mgr.: Robert Shepherd; Sec'y-Treas.: Kenneth Zigler. Local branch: 6201 Santa Monica Blvd., Hollywood 90038. Tel: 664-7435.

Rovi, see Musimex.

Roxbury, see Wes Farrell.

Roxy Recs. Inc./Platinum Plus Rec. Corp., 9465 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 275-4038. (Distributed by IRDA).

Royal American, see Nationwide Sound.

Rubber Recs. Ltd., 130 W. 57 St., Suite 6-D, New York, N.Y. 10019. Tel: (212) 765-7620. Pres.: Peter Rudge.

Ruby, see Galactic.

Rugby, see Dee.

Rural Rhythm, see Uncle Jim O'Neal.

Russell Recs. Inc., 1403 Callens Rd., Ventura, Calif. 93003. Tel: (805) 642-3555.

Rutabaga, see Old Homestead.

S

S C R, see Sunshine Country.

S D R C, see San Diego Rec'g.

S F M (Society for Forgotten Music), see Contemporary.

S I D, see Discocorp.

S I P R A (Small Independent Prod'n & Rec. Ass'n), 1617 El Centro Ave., Suite 5, Los Angeles, Calif. 90028. Tel: (213) 464-9485, 461-1155. Pres.: Bobby Sanders; VP: Ernie Freeman; A&R: Nate Fortier; Sales Mgr.: Marion Mitchell; Adv. Mgr.: Ann Coleman; Promo.: Jodi Walker. Local branch: 6255 Sunset Blvd., Suite 1903. Zip: 90028. Tel: (213) 466-3261. Labels: (Owned) Brotherhood, Pick-A-Hit, Pure Gold, SIPRA.

S & M Recs., 6777 Hollywood Blvd., 9th fl., Hollywood, Calif. 90028. Tel: (213) 466-4352. Pres.: Charles Emmons; VP & Gen. Mgr.: Dan Bourgoise; VP & A&R: John Condon; Pub. Dir.: John Hilliard.

S M C, see Spanish Music Center.

S P E B S Q S A (Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America Inc.), 6315 Third Ave., Kenosha, Wis. 53141. Tel: (414) 654-9111.

S P Q R, see Legrand-Norfolk.

S R I Recs., 231 Emerson, Palo Alto, Calif. 94301. Tel: (415) 328-0264. Dir.: Steven Halpern; Mktg.: Joyce Yegge; Adv.: Eric Kriss.

S S S Int'l, see Shelby Singleton.

Sabia (Brazil), see Brasilia.

Sacred, see Word.

Safari Rec. Co., 139 Maryland St., El Segundo, Calif. 90245. Tel: (213) 322-5460. Gen. Mgr.: Bertha Sorolario. Labels: (Owned) Accion, Colibri, Corito, Corolubela, Magneto.

Saga, see CMS.

Saguaro, see Boyd.

St. Clair Prod'ns, 485 Fort Couch Rd., Pittsburgh, Pa. 15241. Tel: (412) 831-7778, 833-7777. Owner & Pres.: Julius Jules Kruspir; Sr. VP's: George & Susan Kruspir; Sr. A&R Mgr.: Phil Lipari; Sales & Mktg. Mgr.: James Buttera; Adv. Mgr.: Mary Gallo; Country Mgr.: Margaret Kruspir. Labels: (Owned) AM/FM, Arrow, Dynamic, Fort Couch, Gigi, Jules-Tone, Paloma, St. Clair.

St. Lou-E Blu Recs., 4412 Natural Bridge, St. Louis, Mo. 63115. Tel: (314) 381-2020. Pres.: M. Keaton.

Salsoul Recs., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340, 889-0044. Telex: 236464. Bd. Chm.: Stan Cayre; Pres.: Joe Cayre; VP A&R: Ken Cayre; VP Americana A&R: Joe Cain; VP Mktg.: Chuck Gregory; VP Int'l Liaison Latin Div.: Rinel Sousa; VP Latin Opns.: Lee Schapiro; Nat'l Sales Dir.: Mimi Gregory; Salsoul-Salsa A&R Dir.: Renee Lopez; Andy Kaufman; Nat'l Adv., Press & Pub. Dir.: Lloyd Gelansen; Nat'l Promo. Dir.: Bruce Greenberg; Int'l Div. Dir.: Jake Nandler; Nat'l Disco Promo.: Denise Chaiman. Distribution branches: Los Angeles, Calif.; Cayre Inds. of California; Hialeah Gardens (Miami Metropolitan Area), Fla.; Cayre Dist. of Florida Inc., New York, N.Y.; Cayre Dist. Caytronics Dist.; San Antonio, Tex.; Cayre Dist. of Texas Inc. (See Record & Tape Wholesalers section for complete listings). Labels: (Owned) Bethlehem, Differant Drummer, Dream, Free Spirit, Mericana, Pronto, Salsoul, Salsoul-Salsa; (distributed) Arcano, Caliente, Carino, Caytronics, Gold Mind, Mericana Melody. Int'l reps.: Argentina (RCA), Australia (Phonogram), Austria (Musica Schallplatten), Benelux (Phonogram), Brazil (RCA), Canada (RCA), Caribbean (Semp Sound), Denmark (Hede Nielsen), El Salvador (Leo), Finland (Disophon), France (Disc' AZ), Germany (Teldec), Greece (Minos Matsas), Guatemala (Leo), Italy (RCA), Jamaica (Dynamic Sound), Japan (Nippon Phonogram), Mexico (Sonida & Ritmo), Norway (Disco), Panama (Promo), Peru (FTA), South Africa (Clive Calder), Spain (Ariola-Eurodisc), Sweden (Electra), UK (RCA), Venezuela (CBS). Salsoul-Salsa, see Salsoul Recs.

Salt City Recs. Inc., PO Box 162, 3697 N. 600 East, Provo, Utah 84601. Tel: (801) 224-1775. Pres.: Stan Bronson; VP: Steve Bronson; Sales Mgr.: Milt Fletcher. Labels: (Owned) Proud Earth, Salt City.

Salvation, see Creed Taylor & Motown (partial catalog).

Sam Recs. Inc., 41-45 39 St., Long Island City, N.Y. 11104. Tel: (212) 786-7667. Telex: 235976. Pres.: Sam Weiss.

Sami, see DGJ.

Sandcastle Recs., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Owners: Mark Cosmedy, John Shoup. Branches: Chicago, Ill., 205 W. Wacker. Zip: 60606. Tel: (312) 368-1016—New Orleans, La., 337 Rue Chartres. Zip: 70130. Tel: (504) 529-4195.

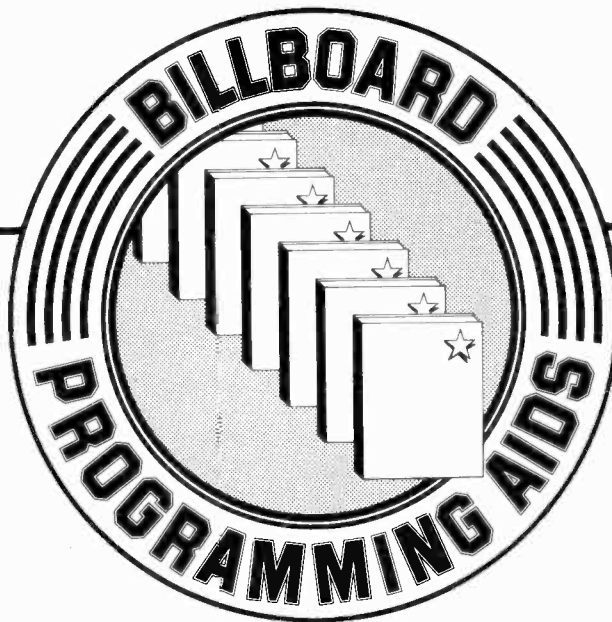
San Diego Jazz Club, 322 Forward St., La Jolla, Calif. 92037. Tel: (714) 459-7089. Pres.: William Murray Hill.

San Diego Rec'g Co., Box 23113, San Diego, Calif. 92115.

MUSIC WRITTEN, RECORDED, & PRODUCED IN TEXAS!



1310 TULANE HOUSTON, TEXAS 77008 713-864-0705 713-869-0417



# ATTENTION RADIO PROGRAMMERS... AND EVERYONE INTERESTED IN MUSIC PAST AND PRESENT!

**BILLBOARD'S PROGRAMMING AIDS PACKAGES**, compiled from Billboard's Charts, have been prepared for radio programmers, record buffs, oldies collectors... they are essential for anyone involved in pop, country, soul, easy listening — all areas of music!

## WHAT'S AVAILABLE?

**NUMBER ONE RECORDS** (any package listed with the number "1"): A listing of every record that reached the Number One position on Billboard's charts for the period covered, week-by-week. Lists issue date, title, artist, label — in order of issue date.

**TOP TEN RECORDS** (any package listed with the number "2"): A listing of every record that reached any of the Top Ten positions on Billboard's charts for the period covered. Records are listed in alphabetical order by title within each year. Where duplicate versions of the same tune (cover records) occur, they are listed alphabetically by artist's last name. In cases where a record reached Top Ten in one year and was also in the Top Ten the following or a later year, it is listed in both years. Records marked with a "#1" indicate that the record reached the Number One position in the year in which it is so marked. Lists title, artist, label.

**TOP RECORDS OF THE YEAR** (any package listed with the number "3"): A listing of the best records of each year, based on a recap of the weekly charts for each year covered. Lists title, artist, label.

## POP SINGLES

A-1	Number One Pop Singles, 1941 through Present	\$40.00
A-2	Top Ten Pop Singles, 1947 through Present	40.00
A-3	Top Pop Singles of the Year, 1946 through Present	40.00

## POP ALBUMS

B-1	Number One Pop Albums, 1947 to Present	40.00
B-2	Top Ten Pop Albums, August 1948 to Present	40.00
B-3	Top Pop Albums of the Year, 1956 to Present	20.00

## COUNTRY SINGLES

C-1	Number One Country Singles, 1948 to Present	40.00
C-2	Top Ten Country Singles, 1948 to Present	40.00
C-3	Top Country Singles of the Year, 1946 to Present	40.00

## COUNTRY ALBUMS

D-1	Number One Country Albums, 1964 to Present	15.00
D-2	Top Ten Country Albums, 1964 to Present	15.00
D-3	Top Country Albums of the Year, 1965 to Present	15.00

## SOUL (RHYTHM & BLUES) SINGLES

E-1	Number One Soul Singles, 1948 to Present	40.00
E-2	Top Ten Soul Singles, 1948 to Present	40.00
E-3	Top Soul Singles of the Year, 1946 to Present	40.00

## SOUL (RHYTHM & BLUES) ALBUMS

F-1	Number One Soul Albums, 1965 to Present	15.00
F-2	Top Ten Soul Albums, 1965 to Present	15.00
F-3	Top Soul Albums of the Year, 1966 to Present	15.00

## EASY LISTENING SINGLES

G-1	Number One Easy Listening Singles, 1961 to Present	20.00
G-2	Top Ten Easy Listening Singles, 1961 to Present	20.00
G-3	Easy Listening Singles of the Year, 1966 to Present	20.00

## CLASSICAL ALBUMS

H-1	Number One Classical Albums, 1969 to Present	10.00
H-2	Top Ten Classical Albums, 1969 to Present	10.00
H-3	Top Classical Albums of the Year, 1969 to Present	10.00

## JAZZ ALBUMS

I-1	Number One Jazz Albums, 1969 to Present	10.00
I-2	Top Ten Jazz Albums, 1969 to Present	10.00
I-3	Top Jazz Albums of the Year, 1969 to Present	10.00

## GOSPEL ALBUMS (SOUL GOSPEL)

K-1	Number One Gospel Albums, 1974 to Present	2.00/yr.
K-2	Top Gospel Albums, 1974 to Present	2.00/yr.
K-3	Top Gospel Albums of the Year, 1974 to Present	2.00/yr.

## GREATEST HITS

J	Top 1000 Greatest Hits of All Time, 1956-1975	50.00
J-1	1976 Supplement to Top 1000 Greatest Hits	7.50

*NOTE: Individual years of the Number One, Top Ten, or Top-of-the-Year listings may be purchased separately at \$2.00 each.*

*Photo-copies of individual weekly charts are available as follows:  
1 to 4 pages: \$1.50 per page, 5 or more pages: \$1.00 per page*

Billboard Chart Research  
9000 Sunset Blvd.  
Los Angeles, Ca 90069

Please send me the following Programming Aids Packages  
(please list by code number):

I am enclosing a check or money order in the amount of \$ \_\_\_\_\_  
(sorry there is no billing available for this service).

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

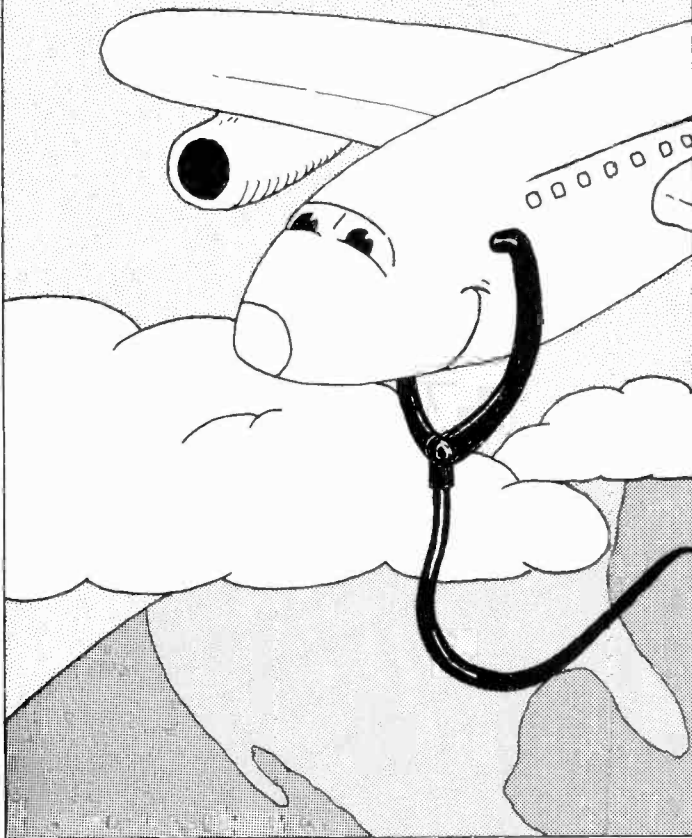
Tel. (714) 287-7448. Pres.: R. D. Donaldson.  
 Label: (Owned) SDR.  
 M. R. Sand & Co., 6211 Milan Rd., Sandusky, Ohio 44870.  
 Tel. (419) 625-0028. Owner & Pres. J.F. Yost III.  
 San-Lyn Recs., 414 Cortland Ave., Syracuse, N.Y. 13205.  
 Tel. (315) 476-2779. Gen. Mgr. Jack Swanson.  
 Branch: Hartselle, Ala., PO Box 700. Zip. 35640.  
 Mgr. Bill Johnson.  
 Sanskrit Recs., 7515 Wayzata Blvd., No. 110, Minneapolis,  
 Minn. 55426. Tel. (612) 546-0226. Pres.: Keith Christ-  
 ianson; Sales & Mktg. Becca Martinson.  
 Savage Recs., PO Box 22993, Nashville, Tenn. 37202. Tel.  
 (615) 889-2661. Owner & Pres. Leon Savage. Ass't to  
 Pres.: Zolda Savage.  
 Sav-All, see HSE.  
 Savoy Recs. Inc., 625 Pennsylvania Ave., Elizabeth, N.J.  
 07201. Tel. (201) 351-6800. VP & Gen. Mgr. Fred  
 Mendelsohn. Prod'r. John Daniels; Promo. Mgr.: Milton  
 Bigghan. (Distributed by Arista).  
 Scada Prod'ns Inc., 35 W. Reed Ave., Alexandria, Va.  
 22305. Tel. (703) 548-7487. Pres. & Exec. Prod'r.  
 James Parker; VP & Nat'l Promo Dir. Billy K. Turner.  
 A&R Dir. Vincent Ballard; Mktg. Dir. Bernard Moore.  
 Label: (Owned) TSODC.  
 Scala, see Everest.  
 Scandinavian, see Lindberg.  
 Scaramouche Recs., PO Drawer 1967, Warner Robins, Ga.  
 31093. Tel. (912) 922-1955. Pres. Bob Kovach.  
 Scene Prod'ns, PO Box 1243, Beckley, W. Va. 25801. Tel.  
 (304) 252-4836. Pres. Richard L. Petry; Gen. Mgr.:  
 William Gent.  
 Labels: (Owned) Country Road, Rising Sun  
 Int'l rep.: Philippines (Empire).  
 Sceneville Inds., 78-08 88 Ave., Woodhaven, N.Y. 11421.  
 Tel. (212) 296-1877. Pres. & Mng. Dir. A. J.  
 Kleinfeldt. VP & A&R R. L. Knudsen; A&R Dir.: Jimi  
 Knudsen.  
 Label: (Owned) Pulstrak.  
 Scepter, see Springboard.  
 Don Schafer Promos, PO Box 57291, Dallas, Tex. 75207.  
 Tel. (214) 526-8936/6631. Pres. Don Schafer.  
 Labels: (Owned) Demand, Texas.  
 A. Schroeder Int'l Ltd., 25 W. 56 St., New York, N.Y.  
 10019. Tel. (212) 582-8810. Cable SCHROMUS  
 Pres.: Aaron Schroeder; VP Abby Schroeder.  
 Branch: Los Angeles, Calif., 9000 Sunset Blvd. Zip  
 90069. Tel. (213) 274-7351. A&R. Glenn H. Fried-  
 man.  
 Label: (Owned) Aurora.  
 Schwann (Germany), see International Book & Rec. Dists.  
 Scoloran Recs., PO Box 441, Northridge, Calif. 91324. Tel.  
 (213) 340-2752. Owner & Pres. David M. Seiden.  
 Scorpem, see Hot Damn.  
 Scorpio Recs., 1314 Ellsworth Ind'l Dr., Atlanta, Ga.  
 30318. Tel. (404) 351-8800. Contact Dave Crawford.  
 Scorpio Ent's., 38 Music Square E., Nashville, Tenn. 37203.  
 Tel. (615) 256-3373.  
 Label: (Owned) Scorpion.  
 Scorpion, see Scorpion Ent's in Tenn.  
 Scrimshaw Recs., 6943 Valjean Ave., Van Nuys, Calif.  
 91406. Tel. (213) 988-6746. Pres.: Robert P. Gentile.  
 Sculpture/Wade, see Springboard.  
 Seabreeze, see Ray Lawrence.  
 Sea Cruise, see Ken Keene.  
 Sea-King, see Centaur in N.Y.  
 Sealsong, see Wormwood.  
 Semaphore, see Vantage.  
 Seminar, see King Walk.  
 Sequel, see Rik Tinory.  
 Seraphim, see Capitol.  
 Serenus Corp., PO Box 267, Hastings-on-Hudson, N.Y.  
 10706. Tel. (914) 693-9321. Pres.: Paul Kapp.  
 Sesame Street Recs. (div. of Distinguished Prod'ns Inc.), 1  
 Lincoln Plaza, New York, N.Y. 10023. Tel. (212) 874-  
 2700. Pres. Arthur Shimkin. (SEE ADVERTISEMENT)  
 Session One, see Daniels Eight.  
 Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St., Evans-  
 ville, Ind. 47711. Tel. (812) 423-1861. Pres.: Edward  
 W. Krietemeyer, VP, M. Lottes; Sec'y-Treas.: Dorothy  
 Pearce; Mgr. P. J. Hayden.  
 Labels: (Owned) EKX, Seven Hills.  
 1750 Arch Inc., 1750 Arch St., Berkeley, Calif. 94709. Tel.  
 (415) 841-0216. Pres. Tom Buckner; Exec. Dir.: Phil  
 Sawyer; Concert Mgr. Eva Soltes; Rec'g Eng.: Bob  
 Shumaker.  
 Int'l rep.: Canada (Almada).  
 7th Sound, see Daniels Eight.  
 Shadow Recs., 3346 Hennepin, Minneapolis, Minn.  
 55408. Tel. (612) 824-9491. Pres.: Charles F. Camp-  
 bell.  
 Shadybrook, see Sutton-Miller.  
 Shannon Recs. Inc. (affiliate of Jim Reeves Ent. Inc.)/Abe  
 Recs. (a Big Ent. Inc.), PO Drawer 1, Madison, Tenn.  
 37115. Tel. (615) 868-9820. Pres. Mary Reeves  
 Davis; Exec. VP. Harry E. Jenkins; Exec. Prod'r & A&R.  
 Bud Logan.  
 Labels: (Owned) Abe, Shannon.  
 Shawmut Recs., see Casa Grande.  
 Sheffield Lab Inc., PO Box 5332, Santa Barbara, Calif.  
 93108. Tel. (805) 969-3731. Pres. Douglas Sax, VP &  
 Treas. Lincoln Mayorga, Sec'y & Int'l. Robert Louis.  
 Shelter Rec'g Co. Inc., 5112 Hollywood Blvd., Hollywood,  
 Calif. 90027. Tel. (213) 660-1605. Telex 674981.  
 (Distributed by ABC).  
 Shield, see TK.  
 Shih Shih Wu Ai Recs. Inc., 8120 Oakland Ave. S.,  
 Bloomington, Minn. 55420. Pres.: Milo Fine.  
 Int'l rep.: Germany (Jazz By Post).  
 Shire, see Wormwood.  
 Shock, see Janus.  
 Shomay, see Galactic.  
 Shout, see Bang-Bullet.  
 Showcase, see Pickwick.  
 Shower Recs., PO Box 371, Rocky Hill, Conn. 06067. NY  
 Tel. (212) 622-7296. Pres. Bob Russo; VP. Phyllis Rus-  
 sell.  
 Showstoppers, see Ziv.  
 Showtime, PO Box 40074, Washington, D.C. 20016. Tel.:  
 (202) 397-6952. Exec. Pres. C. Ables; Gen. Mgr. B.  
 Salles.

Showtime, La., see Modern Sound.  
 Shur-Tinga, see Styletone.  
 Sierra Recs., 7460 Melrose Ave., Los Angeles, Calif. 90046.  
 Tel. (213) 651-2892. Owners: Arabelle Hurlbut, John  
 M. Delgado, Anthony De Pasco.  
 Labels: (Owned) Sierra (distributed by Flying Fish), (dis-  
 tributed) Regency.  
 Sierra Wave, see Kicking Mule.  
 Silicon Music, 222 Tulane St., Garland, Tex. 75041. Tel.  
 (214) 278-3079. Owners: David & Deanna Summers,  
 A&R Dir.: Dave Saxton.  
 Labels: (Owned) Domino Ltd., Front Row.  
 Silk Purse, see Bay.  
 Silver Blue Recs., 401 E. 74 St., New York, N.Y. 10021. Tel.:  
 (212) 628-6885. Pres.: Joel Diamond. (Distributed by  
 TK Prod'ns).  
 Silver City Recs., PO Box 8633, 134 Milton St., Rochester,  
 N.Y. 14619. Tel. (716) 235-6505. Pres. & Gen. Mgr.  
 Robert W. Hansen, Financial & Bus. Dir.: Thomas J.  
 Fiorica; VP & A&R Dir.: Martin P. Williams; Sales, Mktg.  
 & Adv. Dir.: Christopher C. Hansen.  
 Simon Says, see Record Guild.  
 Sine Qua Non Prod'ns Ltd., 1 West St., Fall River, Mass.  
 02720. Tel. (617) 675-1522. Pres. Samuel S. Atten-  
 berg, VP. Joan Grow; A&R Peter Ross.  
 Labels: (Owned) Masterpiece Series, Meet the Classics,  
 Perceptive, Sine Qua Non, Superba.  
 Sinergia Inc., 46-003 Alalaha St., Kaneohe, Hawaii 96744.  
 Tel. (808) 235-2940. VP & Prod'n Dick Kosowski.  
 Sing, see Skylite-Sing.  
 Singcord Rec'gs (div. of Zondervan Corp.), 1415 Lake Dr.  
 SE, Grand Rapids, Mich. 49506. Tel. (616) 459-6900.  
 Labels: (Owned) Singcord, Supreme.  
 Shelby Singleton Corp., 3106 Belmont Blvd., Nashville,  
 Tenn. 37212. Tel. (615) 385-1960. Cable SHELREC.  
 Pres.: Shelby S. Singleton Jr., VP John A. Singleton;  
 VP Mktg. Dick Bruce, A&R Royce Clark.  
 Labels: (Owned) Plantation, SSS Int'l, Sun.  
 Sirco Recs. Inc. (sub. of Bill Seabrook Int'l Corp.), 22 Pine  
 St., Freeport, N.Y. 11520. Tel. (516) 546-8008. Bd.  
 Chm. Anthony Ferrante; Pres.: Bill Seabrook; VP. Mark  
 Seabrook; VP Promo.: Jolanda Ayers.  
 Int'l reps.: Argentina (Circle Line), Benelux (Money Tree  
 in Netherlands), Brazil (Tapcar), Chile (Circle Line in Ar-  
 gentina), Greece (Greek Communications), UK (Jan  
 Olofsson), Uruguay (Circle Line in Argentina).  
 Sire Recs. Inc., 165 W. 74 St., New York, N.Y. 10023. Tel.  
 (212) 595-5500. Telex 62622. Mng. Dir. Seymour  
 Stein, Gen. Mgr. & Nat'l Promo. Dir. Len Scaffidi, Con-  
 troller & Bus. Dir.: Vincent Valturo; Artist Development  
 Dir.: Ken Kushnick, Prod. & Sales Co-ord.: Myke Dewitt;  
 Press Officer, Janis Schacht; Art. Dir.: John Gillespie,  
 West Coast Co-ord.: David Kastens; Int'l Dir.: Ellen  
 Zucker. (Distributed by ABC).  
 Int'l branch: England.  
 Labels: (Owned) Blue Horizon, Sire.  
 Int'l reps.: Canada (GRT), rest of world (Phonogram).  
 Sir Lion Recs. Co., 455 W. Hanover St., Trenton, N.J.  
 08618. Tel. (609) 989-9202.  
 Sirocco, see Calmex.  
 Sivatt Music Co. Inc., PO Box 1079, Hwy. 153, Easley, S.C.  
 29640. Tel. (803) 269-5529. Pres.: Jesse B. Evatte,  
 VP. Sybil P. Evatte.  
 Label: (Owned) Brand-X.  
 Sixpence Prod'ns, 6115 Red Bird Court, Dallas, Tex. 75232.  
 Tel. (214) 337-1272. Pres. Roland Steele; Sales &  
 Mktg. Norb Lettenmaier.  
 Skye, see QCA in Calif.  
 Sky-High, see Brite Star.  
 Skylite, see Skylite-Sing.  
 Skylite Country, see Skylite-Sing.  
 Skylite-Sing Inc., 1008 17 Ave. S., Nashville, Tenn. 37212.  
 Tel. (615) 244-6116. Pres.: Joel E. Gentry; Sales &  
 Mktg.: Angela Sawyer.  
 Labels: (Owned) Christian Faith, Christian Folk, Sing,  
 Skylite, Skylite Country, Stateswood, Temple.  
 Skyrocket Recs., 2065 Kennedy St., Philadelphia, Pa.  
 19124. Tel. (215) 289-1133. Pres.: Robert Sarver;  
 Gen. Mgr.: Margaret Sarver.  
 Slade Rec. Co., Box 536, Crookston, Minn. 56716. Tel.  
 (218) 281-3862. Owner: Gary Emerson.  
 Slide, see McKinnon.  
 Smash, see Phonogram.  
 Smile, see La Val.  
 Smithsonian Collection, see Smithsonian Institution.  
 Smithsonian Institution, Performing Arts Div., Washing-  
 ton, D.C. 20560. Tel. (202) 381-6535. Project (Sales) Co-  
 ord.: Cynthia Hightower, Prod'n Brock Holmes, Pub.  
 Promo. & Adv.: Sally Roffman.  
 Label: (Owned) Smithsonian Collection.  
 Smoke, see Stone.  
 Society for Forgotten Music, see Contemporary  
 Society for the Preservation & Encouragement of Barber  
 Shop Quartet Singing in America Inc., see SPEBSQSA  
 Software, see QCA in Calif.  
 Solar, see Mystic.  
 Solid Gold, see Bang-Bullet.  
 Solid Rock, see Word.  
 Solid Soul, see Mir-A-Don.  
 Solid Sound Recs., 30 Lark Dr., Woodbury, N.Y. 11797.  
 Tel. (516) 921-8550. Pres.: Joe Docho Jr.; Gen. Mgr.  
 Joe Docho Sr.  
 Solo, see Rico.  
 Solo Plus, see Blue River.  
 Som (Brazil), see Brasilia.  
 Somerset, see Alshire.  
 Som/Maior (Brazil), see Fermata.  
 Sonata Recs., 4304 Del Monte Ave., San Diego, Calif.  
 92107. Tel. (714) 222-3346. Pres.: Paul DiLella; VP.  
 Joseph DiLella.  
 Sonic, see Iowa Great Lakes.  
 Sonido Int'l, see Marsal.  
 Songs by Sommers, PO Box 322, Silver Spring, Md. 20907.  
 Tel. (301) 946-9039. Owner: Henry J. Sommers.  
 Labels: (Owned) Songs by Sommers; (distributed) Ad-  
 vance.  
 Sonic Arts Corp., 665 Harrison St., San Francisco, Calif.  
 94107. Tel. (415) 781-6307. Pres.: Leo de Gar Kulka;  
 Exec. VP. Herbert P. Haas; Pub.: Paul Jaulus; Promo. Al  
 Guthertz.

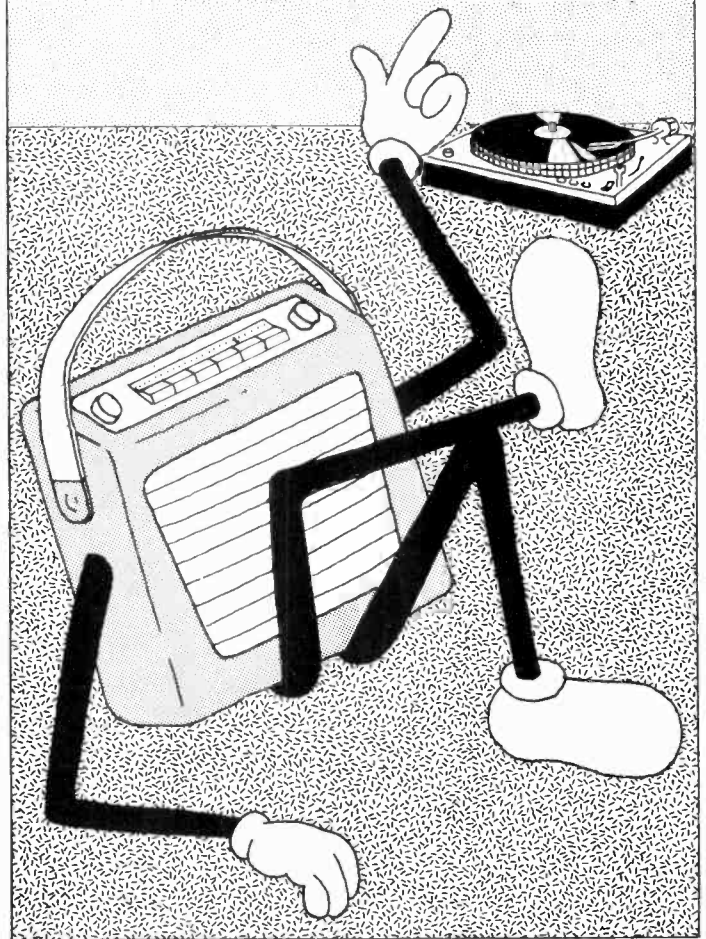
Labels: (Owned) Autograph, Captain, Direkt to Disk,  
 Golden Soul, Nostalgia, Repertoire, Washboard.  
 Sonolux, see Discolando.  
 Sunrise Mercantile Corp., 22802 Pacific Coast Hwy.,  
 Malibu, Calif. 90265. Tel. (213) 456-2460. Pres. Bob  
 Cotterell; Gen. Mgr.: Dave Foster.  
 Labels: (Owned) Creative Sound, Sunrise, (distributed)  
 AB (Street Level), One Way.  
 Sonyatone Recs., PO Box 567, Santa Barbara, Calif. 93102.  
 Tel. (805) 965-6670. Pres. Peter F. Feldman, VP. Toni  
 Young.  
 Labels: (Owned) Hen Cackle, Sonyatone, (distributed)  
 Red Clay.  
 Int'l reps.: Canada (Rebel), Germany (Bear), Japan  
 (BOM).  
 Soul, see Motown.  
 Soul-Cat, see Big Deal.  
 Soul City Recs. — Pres. Johnny Rivers—see Big Tree & Atlan-  
 tic.  
 Soul Country & Blues Inc., PO Box 110546, Nashville, Tenn.  
 37211. Tel. (615) 832-2133. Pres. Robert G. Dean Jr.  
 Labels: (Owned) Country Soul, Soul Country & Blues.  
 Soul Division, see Daniels Eight.  
 Souled Out, see Tom Bee.  
 Soul Int'l, see Amherst.  
 Soul Merchant, see Paramount-West.  
 Soul Mine, see Boddie.  
 Soul Parade, see Pickwick.  
 Soul-Po-Tion, see Gwen.  
 Soul Roll, see Tom Bee.  
 Soul Set Prod'ns, 1218 Hollister Ave., San Francisco, Calif.  
 94124. Tel. (415) 467-5157. Pres. B. Taylor, VP. Wil-  
 liam Taylor; A&R. James Taylor. (Distributed by La Val).  
 Soul Sounds Unlimited Rec'g Co., PO Box 24230, Cincin-  
 nati, Ohio 45224. Tel. (513) 681-2788. Co-Owner: Al-  
 vin Don Chico Pettijohn.  
 Soul Track, see Big Deal.  
 Soul Train Recs., 9200 Sunset Blvd., Los Angeles, Calif.  
 90069. Tel. (213) 550-8623. Chief Execs. Don Corne-  
 lius, Dick Grifey, Sales, Mktg., Pub. Adv., Promo. &  
 Int'l: Cheryl Appling. (Distributed by RCA).  
 Soul Unlimited, see Modern Sound.  
 Sound Bird, see Sutton-Miller.  
 Sound Book, see Caedmon.  
 Sound City Rec'g, 3316 Line Ave., Shreveport, La. 71104.  
 Tel. (318) 861-0569. Pres.: Stewart Madison, VP's  
 George Clinton, Jerry Strickland.  
 Label: (Owned) Alarm.  
 Sound Inc., 56880 North Ave., New Haven, Mich. 48048.  
 Tel. (313) 749-5182.  
 Labels: (Owned) Cupid, IRM, International Folklore,  
 Keepsake, Trash, Universal Sound.  
 Soundisc, see Nationwide Sound.  
 Soundmate, see Caprice.  
 Sound-Off Recs., 200 N. Long Beach Blvd., Compton, Calif.  
 90221. Tel. (213) 937-5845 A&R. Johnny Cannon.  
 Sound of Money, see Vantage.  
 Sound 1, see Buddha.  
 Sounds of the Caribbean, see Request.  
 Sounds of Winchester, PO Box 574, Winchester, Va.  
 22601. Tel. (703) 667-9379. Pres. Jim McCoy, VP  
 R. J. Alford; Sec'y. Bertha Shanholz.  
 Labels: (Owned) Alear, Winchester.  
 Sound Stage 7, see Monument.  
 Sound III, see Tempo.  
 Soundtown, see Caprice.  
 Soundwaves Recs., 1204 Elmwood, Nashville, Tenn.  
 37212. Tel. (615) 385-0900. (Distributed by Nation-  
 wide Sound).  
 Labels: (Owned) Candle, Phono, Soundwaves.  
 Sountrak, see Sunbeam.  
 Sourwood Mountain, see June Appal.  
 Hal Southern Prod'ns, Box 4234, Panorama City, Calif.  
 91412. Tel. (213) 786-6957. Pres.: Hal Southern, VP  
 Gracie Dee.  
 Labels: (Owned) Country Gold, Ivory.  
 Southern Library of Rec'd Music, see Peer-Southern.  
 Southern Wing, see Reflection Sound.  
 Souvenir, see Art.  
 Sovereign Recs., 55 Music Square W., Nashville, Tenn.  
 37203. Tel. (615) 244-7783.  
 Space Recs., 2037 Alvarado Dr. NE, Albuquerque, N.M.  
 87110. Tel. (505) 268-8405. Pres. & Gen. Mgr.: A.  
 Medley.  
 Spanish Music Center Inc., Belvedere Hotel, 319 W. 48 St.,  
 New York, N.Y. 10036. Tel. (212) 582-4280.  
 Labels: (Owned) Coda, Pro-Arte, SMC.  
 Spark, see Peer-Southern.  
 Sparrow Recs. Inc., 8587 Canoga Ave., Canoga Park, Calif.  
 91304. Tel. (213) 998-1733. Exec. VP. Adeline Griffith; Sales Mgr.:  
 Steven Potratz; Promo. Mgr. Don Klein; Tape Gene  
 Gunnels.  
 Labels: (Owned) Birdwing, Sparrow; (distributed) Lamb  
 & Lion.  
 Int'l reps: Australia (Spotlight), Canada (Word), UK  
 (Word).  
 Spear, see Maranta.  
 Specialty Recs. Inc., 8300 Santa Monica Blvd., Los Angeles,  
 Calif. 90069. Tel. (213) 656-7711. Pres. Art Rupe,  
 VP. J. Y. Regier; Sales & Mktg. Mgr. Maureen Gur-Arie.  
 (SEE ADVERTISEMENT)  
 Spectrum Recs., PO Box 757, San Carlos, Calif. 94070. Tel.  
 (415) 593-9554. Pres. Paul Weaver.  
 Speed Limit "45," see Up-Trend & Nationwide Sound.  
 Spigot, see Spiral.  
 Spina Music, 2232 Vista Del Mar Pl., Hollywood, Calif.  
 90068. Tel. (213) 467-6018. Pres. Harold Spina,  
 Sec'y-Treas. Edith Spina.  
 Labels: (Owned) Arc, Argyle.  
 Spindrift Recs., PO Box A, Trezevant, Tenn. 38258. Tel.  
 (901) 669-7087. Pres. Bill Stottlemeyer.  
 SpinIt Recs., 3008 Belden Dr., Los Angeles, Calif. 90068.  
 Tel. (213) 469-2719. Pres.: Nick Thery, VP. Bud  
 Mathis.  
 Spinn Recs., Box 100-N, RFD 3, Stuart, Va. 24171. Tel.  
 (703) 694-6128. Owners: Frank W. Singleton, John F.  
 Williams.  
 Spin-Out, see Wesley.



**What company  
has programmed  
audio entertainment  
for 24 of the world's  
leading airlines  
for 13 years?**



**What company  
has provided  
record programming  
services to 2284  
radio stations  
for the last 17 years?**



# **Billboard Broadcasting Corporation**

**Our skill and experience can solve your programming problems.**

For further information, call, write or telex: Denis Hyland  
Billboard

(212) 764-7307

Telex: 620523

1515 Broadway  
New York, NY 10036

Spiral Recs. Inc., 17 W. 60 St., Rm. 715, New York, N.Y. 10023. Tel: (212) 582-2971. Pres. Harry Finfer; VP: Daniel Glass.  
**Labels:** (Owned) Pilgrim, Spigot, Spiral.  
 Spiral, Pa., see Danny Luciano.  
 Spirit, see LK.  
 Spivey Recs., 65 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) 857-7003. Mgr.: Len Kunststadt.  
 Splash (UK), see Private Stock.  
 Spoken Arts Inc., 310 North Ave., New Rochelle, N.Y. 10801. Tel: (914) 636-5482.  
**Labels:** (Owned) Helicon, Spoken Arts.  
 Spoonfed, see Springboard.  
 Sports, see Lee Anderson.  
 Spotlite (UK), see Zim.  
 Spring Recs. Inc., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: RJK Rifkind; VP: Bill Spitalaky; Sec'y-Treas.: Roy Rifkind.  
**Labels:** (Owned) Spring; (distributed by Polydor), Event.  
 Springboard Int'l Recs. Inc., 947 US Hwy. 1, Rahway, N.J. 07065. Tel: (201) 574-1400. Cable: SPRINGMUS.  
 Pres.: Dante J. Pugliese; VP Sales: Robert Demain; VP Bus. Affairs: George Port; VP & Controller: Sid Yalowitz.  
**Branch:** Los Angeles, Calif., 8295 Sunset Blvd. Zip: 90046. Tel: (213) 654-6240. Prod. Development & Promo.: Stanley Greenberg.  
**Distribution branches:** North Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill. (See Record & Tape Wholesalers section for complete information on distribution branches).  
**Labels:** (Owned) Buckboard, Catalyst, Forever Oldies, Happy Tunes, Mace, Mistletoe, Morningstar, Musicor, Orbit, Springboard, Sculpture/Wade, Trip, Up Front, Viva, (distributed) Booman, Cheri, Spoonfed; (distributed internationally) Mace, Scepter.  
 Int'l reps.: Argentina (Parnaso), Australia (Astor—Scepter & Springboard, Festival—Musicor), Brazil (Som—Musicor, Scepter & Springboard), Canada (Quality—Musicor, Transworld—Springboard), France (Barclay—Musicor, Musidisc—Springboard, Vogue—Scepter), Germany (Intercord—Musicor, Scepter & Springboard), Ireland (Dick James—Springboard, Pickwick—Musicor & Scepter), Italy (Ri-Fi—Springboard), Japan (Nippon Phonogram—Scepter & Springboard, Victor—Musicor), Mexico (Capitol), New Zealand (Allied—Springboard, Festival—Musicor), Panama (Onda Nueva—Springboard), Scandinavia (Dick James in France), South Africa (EMI), Spain (Monopoly—Scepter, Palobal—Springboard), Switzerland (Musidisc in France—Springboard), UK (Dick James—Springboard, Pickwick—Musicor & Scepter), Uruguay (Parnaso in Argentina).  
 Springwater Prod'n Ltd., PO Box 203, Princeton, N.J. 08540.  
**Home office:** Canada.  
 The Stacy-Lee Label, 425 Park St., Hackensack, N.J. 07601. Tel: (201) 488-5211. Pres.: Johnny Miracle; VP: Frank Joy; Treas.: Warren Payne; Sec'y Eileen Lindick; A&R: Kenny Luv.  
**Labels:** (Owned) Banana, Inner Circle, Lions Den, Stacy-Lee.  
 Stag Recs. Inc., PO Box 04069, Detroit, Mich. 48204. Tel: (313) 846-6123. Pres.: John Pryor; Exec. VP: Anthony Simpson; VP A&R: Travis Biggs; VP Sales & Mktg.: James Fleming; VP Pub.: Patricia Jackson; VP Adv.: Joseph Pas; VP Promo.: Charles Welch.  
**Labels:** (Owned) Bernard, Column, Stag.  
 Stage Prod'n Recs. Ltd., 189 W. Madison, Chicago, Ill. 60602. Tel: (312) 346-3174. Pres.: Willie Nance; Sec'y: Grace Nance.  
**Standard, see Standard-Colonial.**  
 Standard-Colonial Recs. Inc., Bldg. 8, 6 Gill St., Woburn, Mass. 01801. Tel: (617) 935-7133. Pres.: Robert D. Levinson; Treas.: Howard Ring; A&R: Walter Eriksson, A. Barsamian; Sales Mgr.: Ginnette Heroux.  
**Labels:** (Owned) Barbary Coast, Colonial, Standard; (distributed) Rainbow.  
 Standby Recs. Inc., 760 Blanding St., Utica, N.Y. 13501. Tel: (315) 735-6187. Pres.: Stanley Markowski; VP: Andy Cittadino; Sales & Mktg.: Joyce Markowski; Pub.: Fred Faccioli; Adv.: Don Meeker.  
 Stang, see All Platinum.  
 Stanyan Rec. Co., 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7311. Owner: Rod McKuen; Pres. & Gen. Mgr.: Wade Alexander; VP Promo.: Pamela Burns, Sales Mgr.: Georgi Griffith.  
**Labels:** (Owned) Discus, Stanyan.  
 Star, see National Music.  
 Starcrest Recs. Ltd., 50 Music Square W., Suite 901, Nashville, Tenn. 37203. Tel: (615) 244-7827. Pres.: David Kane; VP: Chuck Honey; Exec. A&R: Scott Turner; Dir.: Jim Petrie; Gen. Mgr.: Bruce D. Davidson; Admin. Ass't: Sarah Stein.  
 Starday, see Gusto.  
 Star Flite, see Music Ents.  
 Stark Recs. & Tape Co., 628 South St., Mount Airy, N.C. 27030. Tel: (919) 786-2865. Owner & Pres.: Paul E. Johnson.  
**Labels:** (Owned) Hello, Pilot, Stark, Sugarbear.  
 Starr, see United Polka.  
 Star Track Recs., Box 89, RR 1, Riverside Dr., Mount Juliet, Tenn. 37122. Tel: (615) 758-5728. Pres.: Jay D. Clarkson.  
 Stateswood, see Skylite-Sing.  
 Stax, see Fantasy/Prestige/Milestone.  
 Steady Recs., 846 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-3800. Pres.: Art Trefferson.  
 Steno-Disc, see 49th State Hawaii.  
 Stentorian Prod'ns, PO Box 1945, Philadelphia, Pa. 19105. Tel: (215) 843-3937. Contact: Sally Chapman.  
 Stereo Fidelity, see Alshire.  
 Stinson Recs., PO Box 3415, Granada Hills, Calif. 91344. Tel: (213) 368-1612. Pres.: Jack M. Kall.  
 Int'l reps.: Australia (Folkways), Colombia (Ramirez), France (Dave-Music), UK (Free Reed).  
 Stomper, see Bellaire.  
 Stone Recs., 316 Riverside Mall, Baton Rouge, La. 70801. Tel: (504) 344-0322.  
**Labels:** (Owned) Ron, Smoke, Stone, Stony  
 Stone Dogg, see TK.

Stonehedge, see Jersey Coast.  
 Stone Post Rec. Co., Box 1213, Emporia, Kan. 66801. Tel: (316) 343-2727. Pres.: Richard Bisterfeldt; VP: Jacki Bisterfeldt; Sales, Mktg., Pub., Adv. & Promo.: Tena Brown; Pub. & Adv.: Ken Shry.  
 Stoneway Recs. Inc., 2817 Laura Koppe, Houston, Tex. 77093. Tel: (713) 697-7867.  
 Stoney, see Stone.  
 Story Teller, see Superscope.  
 Stradivari, see Everest.  
 Strata, see Black Fire.  
 Strata-East Recs. Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) 691-9294. Cable: SEFONIC. Telex: 234104. Chief Officers: Charles Tolliver, Stanley Cowell.  
 Int'l reps.: Austria (EMI), Belgium (EMI), Canada (Musimart), Germany (EMI Electrola), Japan (Tokuma), Scandinavia (EMI), Switzerland (EMI), UK (CRD).  
 Strate-8, see Fortune.  
 Streke, see Periscope.  
 Studio Q, see QCA in Calif.  
 Styletone Recs., 254 E. 29 St., Suite 7, Los Angeles, Calif. 90011. Tel: (213) 626-5421. Pres.: Jerry Hooks.  
**Labels:** (Owned) Groundhog, Hooks, Hooks Bros., J&J, Shur-Tinga, Styletone.  
 Su-Ann, see HSE.  
 Sugarbear, see Stark.  
 Sugarbush, see Reflection Sound.  
 Sugar-Soul, see Otao.  
 Summer, see Cord.  
 Summit Sound System Co., 4962 104 Way N., St. Petersburg, Fla. 33708. Tel: (813) 392-3845. Pres.: William Jelley.  
**Branch:** Fayetteville, Pa., PO Box 90. Zip: 17222. Tel: (717) 352-7782.  
 Sun, see Shelby Singleton.  
 Sunbeam Recs. Inc., 13821 Calvert St., Van Nuys, Calif. 91401. Tel: (213) 994-7791. Pres.: Alan Roberts.  
**Labels:** (Owned) Sountrak, Sunbeam.  
 Sunbird, see Walner.  
 Suncat Recs., (div. of Suncat Entertainment), PO Box 1212, Redondo Beach, Calif. 90278. Tel: (213) 372-0780.  
 Cable: SUNREC. Pres.: Gary Young; VP: James Morris, VP A&R: Larry Thart; VP Country A&R: John Faron; VP Sales: Phil Gonzales; VP Adv.: Mark McPhail; VP Promos.: Ken Satterlee; Pub.: Tom Bullard; Tape Sales Mgr.: Rolf Erickson.  
**Labels:** (Owned) Windi, (distributed) Calabasas.  
 Suncountry Prod'n Inc., 14 E. Second St., Tucson, Ariz. 85705. Tel: (602) 792-3177. Pres.: Lee Furr; VP & Gen. Mgr.: Fred Knipe; VP: Tom Chandler.  
**Label:** (Owned) Bandolier  
 Sundown Recs., Box 258, Rt. 1, Carriere, Miss. 39426. Tel: (601) 798-7099. Owner: Vern Pullens; Pub. Ed.: Bruce Dixon.  
**Branch:** Nashville, Tenn., 1204 Elmwood Ave. Zip: 37202. Tel: (615) 385-2704. Owner: Joe Gibson.  
 Sun Dyl, see Kajac.  
 Sunny Day Prod'ns, 1931 SE Morrison, Portland, Ore. 97214. Tel: (503) 238-4525.  
**Label:** (Owned) Cricket.  
 Sunrise Recs., 1845 W. Empire Ave., Burbank, Calif. 91504. Tel: (213) 843-4444.  
 Sunrise, see Melody.  
 Sunshine Country Recs., PO Box 31351, Dallas, Tex. 75231. Tel: (214) 690-4155. Pres.: Bart Barton; VP's: B. C. Bramlett, Mike Anthony; Nat'l Sales: Rusti James.  
**Branch:** Nashville, Tenn., 50 Music Square W. Zip: 37212. Tel: (615) 327-1340. Mgr.: Tom Overstreet Sr.  
**Labels:** (Owned) SCR, (distributed) Vertex, Yatahey. (SEE ADVERTISEMENT)  
 The Sunshine Group Ltd., 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-7000. Pres. & Gen. Mgr.: Walter B. Kahn; VP: Andrew S. Kahn; Pub. & Promo.: Renee Saviar; Disco Co-ord.: Lorenzo Wright.  
**Label:** (Owned) Grand Prix.  
 Int'l rep.: UK (Black Magic).  
 Superba, see Sine Qua Non.  
 Super-8, see Cadet Recs.  
 Superior Sound Studio, Rockland Rd., Hendersonville, Tenn. 37075. Tel: (615) 824-5141.  
**Labels:** (Owned) Message, Rockland Road, Superior.  
 Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191.  
**Labels:** (Owned) Keyboard Immortals, The Story Teller, Superscope.  
 Super Star, see R' Cade.  
 Supreme Rec. Co., 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-1050. Owner: Thomas H. Walls; Promo. Mgr.: Ronald B. Drake.  
**Labels:** (Owned) Supreme, Timberhill.  
 Supreme, Mich., see Singcord.  
 Suramericana del Disco (Venezuela), see Auditorama.  
 Surcos, see Borinquen.  
 Sure Music & Rec. Co. Inc., PO Box 94, 39 N. Sproul Rd., Broomall, Pa. 19008. Tel: (215) 356-2996.  
 Surf City Recs., 5460 White Oak Ave., Suite G-338, Encino, Calif. 91316. Tel: (213) 789-8858. Pres.: Gary M. Theroux; Exec. VP: Robert L. Gilbert; Pop A&R: Michael Slick; Country A&R: J. M. Holpuch; Sales Mgr.: Mark Changer; Promos. Dir.: Peter Roberts; Creative Servs.: Dusty Ann Smokie.  
**Branch:** Wilmette, Ill., 632 Forest Ave. Zip: 60091. Tel: (312) 251-4382. Dir.: M. E. Theroux; Ass't Dir.: B. D. France.  
**Labels:** (Owned) GTP, Rock's Greatest Hits, Surf City; (distributed) Bob.  
 Surf Ents. Inc., 84A Rt. 66, East Nassau, N.Y. 12062. Tel: (518) 794-9813. Pres.: Thomas A. Boyles; VP: Jean Francis Boyles; Pop Prod'n Mgr.: Thomas Boyles Jr.; Country Prod'n Mgr.: Thomas A. Boyles Sr.; Sales Mgr.: Jeane Niven.  
**Labels:** (Owned) Granite, Surf  
 Surfside, see Hula.  
 Surfside Hawaii Inc., 1412 Colburn St., Honolulu, Hawaii 96817. Tel: (808) 847-0855. Pres.: C. Robert Clarke. (Distributed by London).  
**Labels:** (Owned) Lehua, Mahalo.  
 Int'l rep.: UK (Decca).  
 Susan, see Terock.

Sutton-Miller Ltd., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-4782. Cabel: SUT-MIL MUS.  
 Pres.: Joe Sutton; VP: Brad Miller; VP & Gen. Mgr.: Johnny Mueso; Sales & Mktg.: Stan Layton; Promo.: Rick Neigher.  
**Labels:** (Owned) Shadybrook, Sound Bird; (distributed) Aquarian.  
 Int'l reps.: Argentina (Parnaso), Australia (Tempo), Austria (Teldec in Germany), Benelux (Dureco in Netherlands), Canada (GRT), France (Sonopresse), Germany (Teldec), Israel (Hatakli), Italy (CBS-Sugar), Japan (Nippon Phonogram), Mexico (Edimusa), New Zealand (Music World), Philippines (JV & Sam), South Africa (Sattel), Spain (Hispavox), Sweden (Marilla), Switzerland (Teldec in Germany), UK (Emerald).  
 Svensk-Disk, see Lindberg.  
 Swallow, see Flat Town.  
 Swallow Tail Recs., Box 843, Ithaca, N.Y. 14850. Tel: (607) 273-7103. Owner & Pres.: Phil Shapiro.  
**Labels:** (Owned) Swallow Tail; (distributed) Front Hall, Philo.  
 Swan Song, see Atlantic.  
 Swedish Discophile (Sweden), see Worldtone.  
 Sweet City, see Belkin & CBS.  
 Sweet Earth Sound, PO Box 1339, Downey, Calif. 90240. Tel: (213) 869-4335. Pres.: Ray Vara; VP Promos.: Dee Stumpf.  
 Sweet Jane Ltd., Snake Trail, Cushing, Minn. 56443. Tel: (612) 749-2801. 594-6485. Pres.: J. David Ray.  
 Sweetsong Inc., PO Box 2041, Parkersburg, W. Va. 26101. Tel: (304) 485-0525. Pres.: Morris L. Bower; VP: Roger L. Hoover.  
**Labels:** (Owned) Evco, Sweetsong.  
 Sweet Stuff, see Express.  
 Swoon, see Jive in the Hills.  
 Symposium Recs., 204 Fifth Ave. SE, Minneapolis, Minn. 55414. Tel: (612) 331-5750. Pres.: George Hanson. (Distributed by ASI Recs. in Minn.).  
**Labels:** (Owned) Flashlight, Symposium.  
 Syntonic Research Inc., 175 Fifth Ave., New York, N.Y. 10010. Tel: (212) 243-5434. Pres.: I. S. Teibel; VP: Michael Kron, Sales Mgr.: William Lehman; PR Dir.: Howard Bloom; Adv. Dir.: Martin Randall; Adv. Mgr.: M. Berman.  
 Int'l reps.: Australia (Modern Age), Canada (Artonur, Treble Clef).

**T**

T E J, see Brookville.  
 T K D, see TK.  
 T K Prod'n Inc., 495 SE 10 Court, Hialeah, Fla. 33010. Tel: (305) 888-1685. Pres.: Henry Stone; VP & A&R Dir.: Steve Alaimo; Sales Mgr.: Howard Smiley; Special Servs. Co-ord.: Katie Kahrs; PR: Roberta Nichols.  
**Labels:** (Owned) Alston, Blue Candle, Cat, Dade, Dash, Drive, Glades, Marlin, Stone Dogg, TK, TKD, Weird World; (distributed) Chimneyville, Good Sounds, Juana, Kayvette, LRC, Lotta, Malaco, Shield, Silver Blue, Wolf. (SEE ADVERTISEMENT)  
 T M R, see Beach.  
 T-Neck, see CBS.  
 T P M, see Loypriano.  
 T R Recs. Inc., 747 10 Ave., New York, N.Y. 10018. Tel: (212) 582-5600. Pres.: Stanley J. Cohen; Exec. VP: Phillip F. DeCarlo, Sec'y-Treas.: Edward Beda; Mktg. & Prod. Development Dir.: Bill Becker; Promo. Mgr.: Gary Elter.  
**Labels:** (Owned) Clave, Disko-Mania, Latin Movement, TR. (SEE ADVERTISEMENT)  
 T R C Recs. (div. of TRC Corp.), TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 638-1491. Pres.: R. Gary Schatzlein; VP: K. Mark Clevenger; Rep'n Assoc.: Thomas L. Hervey.  
 T S G Recs., 502 Park Ave., New York, N.Y. 10022. Tel: (212) 371-6262. Pres.: Ted Shapiro.  
 T S O D C, see Scada.  
 T S O P, see Philadelphia Int'l & CBS.  
 T W C Entertainment Corp., GPO Box 2021, New York, N.Y. 10001. Tel: (212) 691-4565. Pres.: Thomas Schroeder; Sec'y & Rock Pop Promo. Mgr.: Jerome Haggart; Treas. & Country Div. Mgr.: Walter Balderson.  
 Tabu, see RCA.  
 Taino, see Otao.  
 Take Home Tunes!, see Broadway Baby Demos.  
 Takoma Recs. Inc., PO Box 5369, 3105 Pico Blvd., Santa Monica, Calif. 90405. Tel: (213) 829-1741. Pres.: Charles K. Mitchell; VP & Gen. Mgr.: Jon Monday; VP A&R: John Fahey; Sales Mgr.: Rick Dugan; Pub. Dir.: Sta Mitchell; Promo. Dir.: Ab Jackson.  
**Labels:** (Owned) Takoma, Takoma/Briar; (distributed) Briar, Long Neck.  
 Int'l reps.: Japan (Trio), UK (Swift).  
 Takoma/Briar, see Takoma.  
 Talk of the Town Rec'g, 408 W. Pascagoula, Jackson, Miss. 39203. Tel: (601) 353-1043. Pres.: Harran Griffin.  
 Tall Man, see Pamly.  
 Tally Recs. Inc., 38111 River Blvd., Bakersfield, Calif. 93305. Tel: (805) 871-6543. (Distributed by MCA).  
 Tamla, see Motown.  
 Tamm, see La Louisianne.  
 Tammy Jo Recs. Inc., 1044 Lilly Ave. NE, Canton, Ohio 44646. Tel: (216) 488-0065.  
 Tangent (UK), see Rounder.  
 Tangerine, see Beach.  
 Tao Recs., PO Box 504, 4290 Acacia Ave., Bonita, Calif. 92002. Tel: (714) 421-0865. Pres. & Gen. Mgr.: Virginia Anderson; Exec. VP: Robert Anderson Sr.  
 Tappan Zee Recs., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-0580. Owner: Bob James; Admin. Opns.: Michael Tannen; Opns. Didier Deutsch. (Distributed by CBS).  
 Target, see Alvera.  
 Tarheel, see McKinnon.  
 Tattoo, see RCA.  
 Creed Taylor Inc., 1 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6120. Pres. Creed Taylor, Ass't to Pres.: Betsy Palumbo; Prod. Servs. Dir.: Gloria Leschen, Adv. Dir.: Barney Lane; Disco Mgr.: Tony Serafino.  
**Labels:** (Owned) CTI, Kudu, Salvation, Three Brothers.

**Int'l reps.:** Argentina (Parnaso), Australia (Phonogram), Austria (Metronome), Benelux (Dureco), Brazil (Gravacoes Eletricas), Canada (RCA), Central America (Dideca), Chile (Banglad), Colombia (Sonolux), Denmark (Metronome), Finland (Metronome), France (RCA), Germany (Metronome), Greece (Mimos Matsas), Israel (Eastronics), Italy (CBS-Sugar), Jamaica (Dynamic Sounds), Japan (King), Mexico (Gamma), New Zealand (Ponsonby), Norway (Metronome), Peru (Disco Cassette), Philippines (Vicor), Singapore (Phonogram), South Africa (Gallo), Spain (Hispavox), Sweden (Metronome), Switzerland (Metronome), UK (Polydor), Venezuela (Velvet).

R. Dean Taylor Prod'ns, c/o RDT Prod'ns Inc., 6515 Sunset Blvd., Suite 309, Hollywood, Calif. 90028 Tel (213) 464-9903. Pres.: R. Dean Taylor, Label Mgr. & Disco Contact: Ron Duvernet  
**Labels:** (Owned) Autumn, Jane.

Teena Joy Recs., PO Box 302, Wilmington, N.C. 28401. Pres. & Gen. Mgr.: Bobby Rav Stanley; VP & Sec'y: Ginny D. Stanley.

Tea Vee Recs. Inc., 2002 Richard Jones Rd., Nashville, Tenn. 37215. Tel (615) 297-8591.  
**Home office:** Canada.

Telarc Recs., 4150 Mayfield Rd., Cleveland, Ohio 44121. Tel: (216) 381-9173.

Telectra, see Penco.

Telefunken, see London.

Telemark Dance Recs., 6845 Elm St., Suite 609, McLean, Va. 22101. Tel. (703) 356-9113.  
**Int'l branch:** England.

Tell Int'l Rec'g Co., Box 368-A, Rt. 5, Yakima, Wash. 98903. Tel: (509) 966-6334. Pres. Jerry Merritt; VP: Larry Merritt.

Temple, see Skylite-Sing.

Tempo Recs., 1900 W. 47 Pl., Mission, Kan. 66205. Tel. (913) 384-1266. Pres.: Dr. Jesse Peterson; VP & Gen. Mgr.: Kent Barber; Mktg. Dir.: Lee Neuen.  
**Int'l branch:** Denmark.  
**Labels:** (Owned) Chrism, Sound III, Tempo of Kansas City; (distributed) John Hall, Heritage Singers, Hosanna. **Int'l reps.:** Australia (Sacred), Canada (Beacon), Netherlands (Universal Songs), New Zealand (Concorde), South Africa (Bet-El), UK (Pilgrim).

Tempo of Kansas City, see Tempo.

Tener, see Bee Jay.

Tennessee Country, see Glolite.

Terrock Recs., PO Box 4740, Nashville, Tenn. 37216. Tel (615) 361-5356. Pres.: Wade Curtiss.  
**Label:** (Owned) Susan.

Testament, see Combined Mktg.

Texas, see Don Schafer.

Texas Gold, see Bellaire.

Texas Re-Card Co. (div. of Western Head Music Co.), Box 19, Bulverde, Tex. 78163. Tel: (512) 438-2465. Owner: Augie Meyers; Mgr.: Carol Meyers.  
**Labels:** (Owned) Texas Re-Card; (distributed) Crazy Meskin.  
**Int'l rep.:** UK (Rock On).

Thevis, see Dance-A-Thon.

Thimble, see Audiofidelity

Thomas, see RCI.

Thoroughbred Recs., PO Drawer 2176, Zip 78767, 910 Post Oak St., Austin, Tex. 78704. Tel (512) 442-3375. Owner: Rex T. Sherry

Three Brothers, see Creed Taylor.

3 J, see Nationwide Sound.

Threshold, see Telefunken.

Thrust/Byblos Rec. Prod'ns, 4206 W. 19, Little Rock, Ark. 72204. Tel: (501) 663-6015 Pres. & Gen. Mgr.: George Walker Jr.; VP & Exec. Sec'y: Cynthia Walker, VP Finance: Louis V. Walker  
**Label:** (Owned) Byblos

Thunder Lizzard, see Crimson Dynasty.

Tiger Lily, see Roulette.

Tikal, see Discolando.

Timberhill, see Supreme.

Times Mgmt. Corp., 1216 Granby St., Norfolk, Va. 23510. Tel (804) 625-0534. Pres. D.H. Burlage; VP: Guy A. Burlage; Sec'y-Treas.: Denis J. Burlage. **Local branch:** 107 E. 13 St. Zip. 23510 Tel 625-0534  
**Label:** (Owned) Waylon.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel. (617) 383-9494. VP: Richard Tinory Jr.; PR: Claire L. Tinory.  
**Labels:** (Owned) Old Boston, RTP Int'l, Sequel, Venture.

Ti-Ti, see Oakridge.

Tobill Entertainment Corp., 107 Delaware Ave., Buffalo, N.Y. 14202. Tel (716) 856-1620. Owners: Tony Bennett, William D. Hassett; Sales & Mktg.: Gary K. Bove; Nat'l Promo. Dir.: Kathy Lewinski (Executive office)  
**Admin. office:** New York, N.Y., c/o HRH, 515 Madison Ave. Zip. 10022. Tel. (212) 751-7400. Pres.: Jack Rollins.  
**Label:** (Owned) Improv.

**Int'l reps.:** Canada (RCA), France (Vogue), UK (Transatlantic) (SEE ADVERTISEMENT)

Tomato Music Co. Ltd., 505 Park Ave., New York, N.Y. 10022. Tel: (212) 759-3794. Pres.: Kevin Eggers. (SEE ADVERTISEMENT)

Tom Thumb, see Rhythms Prod'ns.

Tonight, see LK.

Tool Room Recs., Box 118, Pewaukee, Wis. 53072. Tel. (414) 495-4541. Owner: Bill Campin. Sales, Mktg. & Pub. Ed: Heinzelman; Adv.: Greg Puza.

Top, see Calmex.

Top & Bottom, see Jamie/Guyden

Topic (UK), see Rounder.

Top-Star, see Happy House.

Tornado, see Crimson Dynasty.

Torres, see Musimex.

Total Sound Inc., 1133 Ave of the Americas, New York, N.Y. 10036. Tel (212) 869-8260 Pres & Int'l Enoch Light; A&R Prod'rs: Tony Mottola, Jeff Hest, Nat'l Sales & Promo. Dir.: Remo A. Melucci; PR: Robert Briody; Sales Mgr.: Tom Virzi; Office Mgr.: Rita Sicola.  
**Label:** (Owned) Project 3.

**Int'l reps.:** Argentina (Prodisa), Australia (Festival), Canada (London), France (Pathe Marconi-EMI), Mexico (Mexic), Netherlands (BASf), Philippines (Mareco), Por-

tugal (Radio Triunfo), South Africa (Teal), Spain (Hispavox).

Total Sound, Calif., see Lawrence Herbst.

Toy Recs., PO Box 219, Radio City Sta., 330 W. 56 St., Suite 2E, New York, N.Y. 10019 Tel (212) 245-3365. Pres.: N. L. King; VP: Lawrence Lucie.

Trackdown, see Hemphill.

Tradition, see Everest.

Trailer (UK), see Rounder.

Transatlantic (UK), see Rounder.

Trash, see Sound Inc.

Treasure, see Fran Williamson.

Treasury Series, see London.

Triangle, see Truene

Tribal, see Tom Bee.

Tribe, see Black Fire.

Tribute, see Modern Sound.

Trip, see Springboard.

Truene Music Inc., 824 19 Ave. S., Nashville, Tenn. 37203. Tel (615) 329-1429 Pres.: Buryl Red, VP & Gen. Mgr.: Elwyn Raymer.  
**Labels:** (Owned) Triangle, (distributed) Revelare.

Trix Recs. Inc., Drawer AB, Rosendale, N.Y. 12472. Tel (914) 687-9573 Pres.: Pete Lowry.  
**Labels:** (Owned) Trix; (distributed) Kheba. **Int'l reps.:** Canada (Almada), Sweden (Smokestack), UK (Swift).

Tropical Music Inc., PO Box 1494, Honolulu, Hawaii 96806. Tel (808) 521-6256. Pres.: Bill Murata.  
**Labels:** (Owned) Discos Tropical, Poki.

Tropicana, see Gramophone.

True, see World Wide Music Inc.

True Love, see Jim Hall.

True North, see Island.

Trutone Recs., 163 Terrace St., Haworth, N.J. 07641. Tel: (201) 385-0940. Pres.: Lou Vati; Sec'y-Treas. & Chief Eng.: Carl Rowatt; Adv. Dir.: Adrienne Lyne.

Tudor (Switzerland), see HNH.

Turbo, see All Platinum.

Turnabout, see Vox.

Twelve O'Clock, see Florida Independent.

20th Century Recs., 8544 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 657-8210. Cable: 20CENREC. Pres.: Alan Livingston; Exec. VP: Bill Donnelly, Sr. VP A&R & Promo.: Harvey Cooper; Sr. VP Mktg.: Arnie Orleans; VP Promo.: Jack Hakim; A&R Admin. Dir.: Pat Glasser; Bus. Affairs Dir.: Frank Molloy; Prod'n Dir.: Caroline Molzan, Black Prod. & Development Dir.: Elmer Hill; Pub. Dir.: Steve Keator, Int'l Dir.: Peter Pasternak.  
**Int'l branch:** England.

**Int'l reps.:** Argentina (Phonogram), Australia (Festival), Austria (Phonogram), Belgium (Phonogram), Brazil (Companhia Ind'l de Discos), Canada (GRT), Chile (Philips), Colombia (Philips), Denmark (Phonogram), Dominican Republic (Disco de Oro), Ecuador (Fedisicos), Ethiopia (Philips), Finland (Finlevy), France (Disc' AZE), Germany (Phonogram), Ghana (Phonogram), Greece (Phonogram), Indonesia (Philips), Israel (Hatakit), Italy (Phonogram), Jamaica (Record Specialists), Japan (King), Lebanon (Phonogram), Mexico (Gamma), Netherlands (Phonogram), Nicaragua (Sonido), Norway (Phonogram), Panama (Phonodiscos), Peru (El Virrey), Philippines (Home Inds.), Portugal (Procope), Singapore (Phonogram), South Africa (Gallo), Spain (Movieplay), Sweden (Phonogram), Switzerland (Phonogram), Turkey (Gruenberg Ticaret), UK (Pye), Venezuela (Polydor).

Twister, see Quadraphonic.

2-J Recs. Inc., 1115 S. Lillian, Ottumwa, Iowa 52501. Tel (515) 684-4195. Pres.: Jack Paris; Sec'y-Treas.: Ivan Tennyson. (Distributed by Kajac)

2-Mac Recs., PO Box 7729, Atlanta, Ga. 30337. Tel. (404) 938-1210. Owners: Phil McDaniel, Joe McTamney  
Typhoon, see Crimson Dynasty.

**U**

U E C, see LS Recs.

U F O, see Glolite.

U K Recs. Inc., 315 W. 57 St., Suite 3H, New York, N.Y. 10019. Tel. (212) 581-7577. Pres.: Jonathan King. (Distributed by Phonogram)  
**Home office:** England.

U P C O Music, 1050 Plymouth Dr., Sunnyvale, Calif. 94087. Tel. (415) 737-0565. Pres.: Martin Espinosa

Ultra-Audio, see Point Blank

Ultra-Nova Prod'ns Ltd., 501 E. Providence Rd., Palatine, Ill. 60067. Tel. (312) 359-9556 Pres. & Disco Prod. Mgr.: Ray A. Pappi; VP & Sec'y: Carolyn Lee Klein, Pub & Adv. Dir.: Joseph DiPasquale; Promo Dir.: Bobby Robinson.

Umbrella, see Audio Technica.

Uncle Jim O'Neal, PO Box A, 10634 E. Live Oak, Arcadia, Calif. 91006. Tel: (213) 446-1624. Pres.: Jim O'Neal  
**Label:** (Owned) Rural Rhythm.

Underground, see Record & Music

Uncorn (UK), see HNH.

Undisc (France), see Worldtone.

United, see Cadet Recs.

United Artists Recs. of America, 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel. (213) 461-9141. Cable: UARECORDS. Telex: 67-3271. Pres.: Arthur Mogull; VP Bus. Affairs: Mark Levinson; VP Mdsq.: Larry Cohen; VP Pop A&R: Pat Pipolo, VP Promo.: Stan Monteiro, VP Int'l Harold Seider; VP Blue Note: George Butler.  
**Branches:** New York, N.Y., 729 Seventh Ave. Zip 10019. Tel: (212) 575-3000-Nashville, Tenn., 50 Music Square W. Zip 37203. Tel. (615) 329-9376.  
**Int'l branches:** Canada, England, France.  
**Labels:** (Owned) Blue Note, United Artists, (distributed) Chi-Sound, Jet (UK), Magnet (UK), Roadshow.

**Int'l reps.:** Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (EMI), Brazil (Som), Chile (Industria de Radio), Colombia (Sonolux), Denmark (EMI), Finland (EMI), France (Sonopresse), Germany (Ariola), Greece (CBS), Guatemala (Dideca), Hong Kong (Shun Cheong), India (Gramophone), Israel (CBS), Italy (Ricordi), Ivory Coast (SILS), Japan (King), Mexico (Gamma), Netherlands (Bovema), New Zealand (Festival), Norway (EMI), Panama (Discos de Panama), Peru (El Virrey), Philippines (Dyna), Portugal (Radio Triunfo), Singapore (Chiang Huat), South Africa (RPM), Spain (Ariola), Swe-

den (EMI), Switzerland (Musikvertrieb), Thailand (EMI), Uruguay (Palacio de la Musica), Venezuela (Palacio de la Musica), West Indies (Record Specialists), Yugoslavia (RTV).

United Polka Artists Inc., Box 1, Florida, N.Y. 10921. Tel (914) 651-4266. Pres.: Jimmy Sturr; VP: Edward Kosior. Sec'y: Joe Dembeck  
**Label:** Starr

United States, see Van Winkle.

Universal Evangelistic Miracle & Music Fellowship, PO Box 795, Bonifay, Fla. 32425 Pres.: Sherree Scott; Sales Mgr.: Glen Scott; Adv. Mgr.: Darrell Scott.

Universal Sound, see Sound Inc.

Up Front, see Springboard

Up-Trend Music & Publ'g Corp., 4225 Harding Rd., Suite 112, Nashville, Tenn. 37205. Tel (615) 383-8595. Pres. Jim W. Rice; VP Floyd G Bradford (Distributed by Nationwide Sound)  
**Branch:** Eden, N.C., PO Box 789, Zip 27288  
**Label:** (Owned) Speed Limit "45"

Up With People, 3103 N. Campbell Ave., Tucson, Ariz. 85719. Tel. (602) 327-7351

Urania, see Olivia.

Urania, see American Themes.

Utopia, see Gomeisky Eggers.

Utopian Ent's. Inc., PO Box 5314, Macon, Ga. 31208. Tel (912) 477-0415. Pres. & Gen. Mgr.: Randy L. Howard.

**V**

V E L Recs & Music Group, PO Box 1218, Chicago, Ill. 60690 Tel (312) 994-4561. Pres.: Lavon Lambeth; VP & Promo.: Earl Gibson Jr.; Music Dir.: Vincent Willis. V R A Recs., 1224 N. Vine St., Hollywood, Calif. 90038. Tel. (213) 465-9962 Pres.: Walter Brown; VP Gen. Counsel: John Alan Cohen; Pub.: John Harris; Tape: Bill Robinson.

**Int'l reps.:** Germany (Franz Seelos), UK (Wilson Editions).

Vadeca, see Penco.

Thomas J. Valentino Inc., 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. Pres.: Robert Valentino; VP's: Thomas & Francis Valentino; Eng.: Chris Carrino.  
**Label:** (Owned) Major. (SEE ADVERTISEMENT)

Vandalia Recs., Box 32, Rt. 2, Quaker St., Vandalia, Mich. 49095. Tel (616) 476-2110.

Vanguard Rec'g Society Inc., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSICA. Pres. & Classical A&R: Seymour Solomon; Sec'y-Treas.: Maynard Solomon, Pop & Jazz A&R: Ed Bland; Nat'l Sales & Promo. Dir.: Nat Lapatin; Pub. Dir.: Laurel Dann; Prod'n Mgr.: Saul Karp, Foreign & Licensing Opns. Dir.: Jo Inguanti.  
**Labels:** (Owned) Bach Guild, Cardinal, Everyman Classics, Historical Anthology of Music, Nomad, Vanguard.

**Int'l reps.:** Argentina (Sicamericana), Austria (CBS), Australia (Astor), Brazil (Som), Canada (Capitol), Colombia (Orbe), Denmark (Sonet/Dansk), France (Musidisc), Germany (EMI Electrola), Greece (CBS), India (Gramophone), Israel (CBS), Italy (Ricordi), Japan (King), Lebanon (EMI), Mexico (Gamma), Netherlands (Pye), New Zealand (Ode), Norway (Arne Bendiksen), Pakistan (Gramophone), Philippines (Vic Prod'ns), Portugal (Radio Triunfo), South Africa (Teal), Spain (Hispavox), Sweden (Sonet), Switzerland (Phonog), UK (Pye).

Vantage Rec'g Co., PO Box 212, Pottstown, Pa. 19464. Tel (215) 323-3336  
**Labels:** (Owned) Jody, Pic-Vue, Pliant, Reco-Flex, Semaphore, Sound of Money, Vantage, Zouvenir.

The Van Winkle Ent., 1549 N. Vine St., Suite 20, Hollywood, Calif. 90028. Tel. (213) 464-1389.  
**Label:** (Owned) United States.

Varese Int'l, PO Box 148, Glendale, Calif. 91209. Owner: Dub Taylor.

Varulven Rec. Co., 39 Beverly Rd., Arlington, Mass. 02174. Tel (617) 646-9490. Pres.: Joseph A. Vignone, VP: Salvatore B. Vignone.  
**Int'l rep.:** Worldwide (Bomp in USA).

Vaya, see Fania.

Vee-8, see Cadet Recs

Vee Jay Int'l Music, 131 E. Magnolia Blvd., Burbank, Calif. 91502 Tel (213) 849-2469. Pres.: Betty L Chiappetta, Sec'y-Treas.: Frank J Chiappetta; Int'l Dir.: Danny Nenshikis.  
**Labels:** (Owned) Dynasty, Epitaph, Oldies 45, Vee Jay, A World of Jazz.

**Int'l reps.:** Belgium (Biac), Japan (Teichiku), UK (DJM).

Veevo Rec. Co., 54 W. 74 St., Suite 402, New York, N.Y. 10023. Tel (212) 362-2259. Pres.: Fredric Vonn.

Velvet Recs. Inc., 10128 NW 80 Ave., Hialeah Gardens, Fla. 33016 Tel (305) 823-0812. Cable: DISVELVET  
**Branch:** Santurce, P.R., 629 Cerra St., Zip. 00907. Tel (809) 722-3191.  
**Int'l branch:** Venezuela.  
**Labels:** (Owned) Jaguar, Velvet.

Venture, see Rik Tinory.

Versatile Recs. Ltd., 39 W. 55 St., Penthouse North, New York, N.Y. 10019 Tel: (212) 249-4604. Telex 426942. Pres.: Michael S. Gusicik. (SEE ADVERTISEMENT)

Vertex, see Sunshine Country.

Vertigo, see Phonogram.

Verve, see Polydor.

Vetco Recs., 5825 Vine St., Cincinnati, Ohio 45216. Tel (513) 242-8000. Pres.: Lou Ukelson.

Vibration, see All Platinum.

Vic, see La Val.

Vigor, see De-Lite.

Village Recs. Inc., 6325 Guilford Ave., Indianapolis, Ind. 46220. Tel. (317) 255-3116. Pres.: Joe Halderman, VP Terry Barnes, Pop A&R: Mike Griener, Sales & Mktg.: Gary Below, Pub.: Cheryl Baffer; Promo.: Ron Below.

Village, Ark., see Combined Mktg.

Vimla, see Mitchell.

Vincent Ent's. Inc., 16692 Bolsa Chica, Suite A, Huntington Beach, Calif. 92649. Tel. (714) 846-5367 VP: Larry Robinson.

Virgin Recs Inc., 43 Perry St., New York, N.Y. 10014. Tel (212) 243-6200. Pres.: Charles Levison, A&R & Pub.: Anne Shand. (Distributed by CBS).

Virginia Rec'g Co., 209 Main St., Fort Lee, N.J. 07024. Tel: (201) 947-3900. Owner: Al Thomas; A&R: Tom Argiro; Pub. & Promo.: Jim McCarty. (Distributed by Johnson Rec. Co.)

Virgo, see Roulette.

Virtue, see Parr-X.

Vision, see Kajac.

Vista, Calif., see Disneyland-Vista.

Vista, Tenn., see Benson.

Viva, see Springboard.

Vocab Inc., 3071 S. Broad St., Chicago, Ill. 60608. Tel: (312) 254-8047.

Labels: (Owned) Vocab, Wordcraft.

Voice of the Public, see IRDA.

Vokes Rec. Co., PO Box 12, New Kensington, Pa. 15068. Tel: (412) 335-2775. Pres.: Howard Vokes.

Labels: (Owned) Country Boy, Vokes.

Volare Recs. Inc., PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis; Prod'r David Wolford.

Vox Box, see Vox.

Vox Prod'ns Inc., 211 E 43 St., New York, N.Y. 10017. Tel: (212) 867-9360. Cable VOXPRODUCT. Pres.: George H. de Mendelssohn-Bartholdy; Exec. VP: Thomas Di-Vita.

Int'l branch: England.

Labels: (Owned) Candide, Turnabout, Vox, Vox Box.

Voyager Rec'gs, 424 35 Ave., Seattle, Wash. 98122. Tel: (206) 623-0110. Owners: Philip L. & Vivian T. Williams; A&R: Allen Yonge; Sales & Mktg.: Vivian T. Williams. (Distributed by Fiddler).

Labels: (Owned) Crossroad, Voyager.

**W**

W A T T Works Inc., 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6265. Owners: Michael Mantler, Carla Bley. (Distributed by Jazz Composer's Orchestra Ass'n).

Int'l reps: Germany (ECM), Japan (Trio), UK (Virgin).

W E A Int'l Inc., 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 484-8100. Pres.: Nesuhi Ertegun; Opns. Dir.: Jim Caradine; Creative Servs. Dir.: Stan Levine.

Admin. office: Burbank, Calif., 3330 Warner Blvd. Zip 91505. Tel: (213) 843-6311. Exec. VP: Phil Ross; VP & Treas.: Barry Stanton; Repertoire Co-ord.: David Franco, Licensee Liaison Dir.: Wim Schut.

Labels: (see listings for Warner Bros., Elektra & Atlantic).

Int'l branches: Australia, Belgium, Brazil, Canada, England, France (WEA Filipacchi), Germany, Italy, Japan (Warner-Pioneer), Netherlands (WEA Recs. & European Coordinating Office), New Zealand, Philippines, South Africa, Switzerland (European Artists Relations Office).

Int'l reps: Argentina (Sicamericana), Austria (Ariola), Chile (Asfona), Colombia (Codiscos), Czechoslovakia (Supraphon), Denmark (Metronome), Ecuador (Famoso), El Salvador (Dicesa), Finland (Scandia), Greece (General), Hong Kong (Cosdel), India (Gramophone), Israel (Hed Arzi), Jamaica (Total Sounds—Warner Bros. & Elektra; Dynamic Sounds—Atlantic & Rolling Stones), Kenya (AIT), Lebanon (Les Films de Georges Haddad), Mexico (Gamma), Nigeria (Phonogram), Norway (Polydor), Peru (El Virrey), Portugal (Radio Triunfo), Singapore (Cosdel), Spain (Hispavox), Sweden (Metronome), Switzerland (Musikvertrieb), Taiwan (Four-Seas), Turkey (Melodi), Uruguay (Clave), Venezuela (Polydor), West Indies—Eastern (WIRL Barbados—Warner Bros. & Elektra, Dynamic Sounds—Atlantic & Rolling Stones), Yugoslavia (Suzy), Zambia (Teal). (SEE ADVERTISE-MENT)

W & G, see Marvel.

W I L D (World Independent Label Dists.), PO Box 38391, Hollywood, Calif. 90038. Tel: (213) 462-5413. Pres.: Steve Riggio; VP Sales: David Greenman; VP Promo.: Willy Hugron; Promo. Co-ord. & Disco Mgr.: Pat Va. Byrd. (Manufacturers' Rep.).

Labels: (Represented) Brownstone, Essar, Icepac.

W I M, see Crystal.

Wago, see World Wide Music.

Wagon Wheel Recs., Box 266, Rt. 1, Georgetown, S.C. 29440. Tel: (803) 546-8835. Pres.: Jack Redick. (Distributed by Jim Hall).

Bruno Walter Society, see Educational Media & Discocorp.

Waltner Entns., 14702 Canterbury, Tustin, Calif. 92680. Tel: (714) 731-2981. Owner & Pres.: Steve Waltner; Sales, Mktg. & Promo.: Reggie South.

Labels: (Owned) Daisy, Sunbird.

Warner Bros. Recs. Inc., 3300 Warner Blvd., Burbank, Calif. 91510. Tel: (213) 846-9090. Bd. Chm. & Pres. Mo Ostin; Exec. VP: Stan Cornyn; VP & A&R Dir.: Lenny Waronker; VP & Sales & Promo. Dir.: Ed Rosenblatt; VP & Career Development Dir.: Bob Regehr; VP & Treas.: Murray Gitlin; VP Bus. Affairs: David Berman; VP & Nat'l Sales Dir.: Lou Dennis; VP & Exec. Prod'r: Ted Templeman; VP & Creative Servs. Dir.: Derek Taylor; VP & Black Music Mktg.: Tom Draper; Dir. of Gen. Mgrs.: Pete Johnson; Mdsgr. Dir.: Adam Somers; Pub. Dir.: Bob Merlis; Editorial Dir.: Charlie Haas; Exec. Art Dir.: Ed Thrasher; Art Dir.: John Cabalka; Gen. Mgrs.: Clyde Bakkeno, Ron Goldstein, Tony Lawrence; Adv. Mgr.: Shelley Cooper; Press Mgr.: Veronica Brice; Int'l Dir.: Tom Ruffino; Ass't Nat'l Promo. Dir.: Don McGregor; Dave Urso, David Young, John Montgomery.

Branch: New York, N.Y., 44 E. 50 St. Zip: 10022. Tel: (212) 832-0600 (Pub.), 832-0950 (Admin.). A&R, Mary Martin; N.Y. Pub. Opns. Dir.: Liz Beth Rosenberg; Assoc. Nat'l Pub.: Gary Kenton; Disco Co-ord.: Jackie Thomas—Nashville, Tenn., PO Box 12646, Zip: 37212. Tel: (615) 256-4282. Gen. Mgr.: Jonathan Fricke; Country Music Dir.: Andy Wickham.

Distribution branches: Los Angeles, San Francisco, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Greenbelt, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; St. Louis, Mo.; Mount Laurel, N.J.; New York, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Dallas, Houston, Tex.; Seattle, Wash. (See Record & Tape Wholesalers section for complete listings for Warner/Elektra/Atlantic Corp.)

Int'l branches: see WEA Int'l.

Labels: (Owned) Reprise, Warner Bros., (distributed)

Bearsville, Brother, Capricorn, Cutrom, Dark Horse, Panni, Paradise, Warner Curb, Warner-Spector, Whitfield. Int'l reps.: See WEA Int'l.

Warner Curb, see Warner Bros.

Warner-Spector Recs. Inc., PO Box 69529, Los Angeles, Calif. 90069. Tel: (213) 846-9900. Pres. Phil Spector; Admin. Dir.: Devra Robitaille; Int'l Dir.: Tony Bramwell. (Distributed by Warner Bros.)

Washboard, see Sonic Arts

Wave Recs. (div. of Robin Sean Music), 5635 Verona Rd., Verona, Pa. 15147. Tel: (412) 793-9503. Pres.: Promo. & A&R: James F. O'Leary Jr.; VP Sales & Mktg.: Patricia C. O'Leary, Country A&R Mgr. Ian D. Welsh. Waylon, see Times Mgmt.

Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres. & Chief A&R: Fred Weinberg, VP: J. R. Weinberg, Classical A&R: David Carey Lehman; Bus. Affairs: M. Moller.

Label: (Owned) FWP.

Weird World, see TK.

Welte Legacy of Piano Treasures, see Recorded Treasures.

Wenra Rec. Co., 2801 Santa Clara Ave., Alameda, Calif. 94501. Tel: (415) 523-4082. Pres.: Ray Gladwill; VP & A&R: Larry Nelson; Nat'l Promo.: Robert Hauck.

Branch: Tujunga, Calif., PO Box 310, Zip: 91042. Tel: (213) 353-7212. Mgr.: Buddy Carroll.

We Prod'ns Inc., 14744 Furlan, Detroit, Mich. 48227. Tel: (313) 273-0224. Pres.: Major Reynolds; VP: Michael Grace.

Wesjac Rec. Ent., PO Box 743-317 S. Church St., Lake City, S.C. 29560. Tel: (803) 394-8934. Owner & Gen. Mgr.: William R. Bragdon Jr.

Wesley Recs., PO Box 10044, Denver, Colo. 80210. Tel: (303) 777-9648. Owner & Mgr.: W. L. Horning.

Labels: (Owned) Spin-Out, Wesley.

Wesley, Ohio, see Neon.

West Recs., PO Box 3851, Hollywood 90028; 625 N. Kings Rd., No. 5, Los Angeles, Calif. 90048. Tel: (213) 655-5449. Pres.: George E. Clements; Ass't to Pres.: Candy Topocor; VP's: David W. Morris, Jim McGuckin.

Labels: (Owned) Dynasty, E. West.

Westbound Recs. Inc., 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 255-7640. Pres.: Armen Boladian; Admin. Ass't to Pres.: Carole Luedeman; A&R: Bernard Mendelson; Nat'l Promo. Dir.: James R. Brooks. (Distributed by Atlantic).

Labels: (Owned) Nine, Westbound.

West End Music Inds. Inc., 254 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-0695. Pres.: Mel Cheren, VP Edward L. Kushins. (SEE ADVERTISEMENT)

Western American Rec. Co., 830 S. Live Oak Park Rd., Fallbrook, Calif. 92028. Tel: (714) 728-9826. Owner: Will Keith.

Western News Recs., 619-A Buck, Vacaville, Calif. 95688. Tel: (707) 446-1316. Gen. Counsel: Ray Sweeney; Pub. Dir.: Stan Stancio. Promo.: Ron McCranie.

Western Sound Archive, see Educational Media & Discocorp.

Westport, see Kastle.

West Wind, see Metrobeat.

Wham Bam Recs., 525 N. Broad St., Allentown, Pa. 18104. Tel: (215) 820-9090. Pres.: Dennis Somach, VP: Richard Somach.

Labels: (Owned) Denrich, Wham Bam.

Wheel'sville Recs., 17544 Sorrento, Detroit, Mich. 48235. Tel: (313) 341-3538. Pres.: Will Hatcher.

White-Card Rec. Co., 101 N. Hamilton Ave., Lindenhurst, N.Y. 11757. Tel: (516) 884-3938. Contacts: Nick Cardell, Karolyn Summo.

White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres.: Phil Ladd.

Whitfield Recs., 8719 Santa Monica Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-5850. Pres.: Norman Whitfield; Ass't to Pres.: Ms. Michael Ann Logan; VP: William Whitfield; Gen. Mgr.: Walter Ainsworth; Artist Relations, Pub. & Disco Contact: Tony Jones. (Distributed by Warner Bros.)

Wildwood Entertainment (formerly Black & White Recs.), 114 W. Maiden Ln., Monroe, Conn. 06468. Tel: (203) 261-2979. Pres.: Vincent Meyer II; VP: David Roberts.

Labels: (Owned) Black & White, Wildwood.

Wildwood, see QCA in Ohio.

Fran Williamson Prod'ns Inc., 256 S. Robertson Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-4210, 437-7735. Pres. Fran Williamson, Secy-Treas.: Lynn Tarkington; Mktg. & Promo. Dir.: Charlie Stein.

Labels: (Owned) Delsey, Gold Coin, Impala, Treasure; (distributed) Atko, Cavalier.

Wilwin Recs., PO Box 1669, Carlsbad, Calif. 92008. Tel: (714) 729-8406. Owner: Dennis Tymer

Win Recs. Inc., 41-43 39 St., Long Island City, N.Y. 11104. Tel: (212) 786-7667. Telex: 235976. Pres. Sam Weiss, VP & Gen. Mgr. George Weiss; Sales & Mktg.: Sol Gleit.

Winchester, see Sounds of Winchester.

Windfall Recs., 1790 Broadway, New York, N.Y. 10019. Tel: (212) 765-8450.

Labels: (Owned) Phantom, Windfall.

Windi, see Sunact.

Windmill, see Michele.

Windsong, see RCA.

Wine Recs., 3307 Laurel Dr., Glenshaw, Pa. 15116. Tel: (412) 487-6156. Owner: James Grime.

Wing & A Prayer Rec. Co. Inc., 3 Patchin Pl., New York, N.Y. 10011. Tel: (212) 691-6796. (Distributed by Atlantic).

Winterwood Recs., 33 Highland Ln., Wheeling, W. Va. 26003. Tel: (304) 233-1723. Owner: Don Teachout; PR Dir.: Janis Woods.

Wizard Recs./Colonel Redneck Recs., 1524 E. Anderson, Austin, Tex. 78752. Tel: (512) 836-7915. Pres.: Col. Buster Doss.

Wolf, see TK.

Wonderland, see AA.

Woodbury Recs., Box 402, Woodbury, N.Y. 11797. NY Tel: (212) 786-7667. Pres.: Hy Weiss.

Wooden Nickel Recs. Inc., 6521 Homewood Ave., Los Angeles, Calif. 90028. Tel: (213) 464-6104.

Branch: Chicago, Ill., 1750 N. Clark St., Suite 1209. Zip: 60614. Tel: (312) 751-0707.

Wordcraft, see Vocab.

Word Inc., 4800 W. Waco Dr., Waco, Tex. 76703. Tel:

(817) 772-7650. Pres.: Jarrell McCracken; VP Mktg.: Stan Moser; VP & Word A&R Dir.: Kurt Kaiser; VP & Canaan A&R Dir.: Marvin Norcross; Myrrh A&R Dir.: Buddy Huey; Sales Mgr.: Roland Lundy; Adv. Dir.: Piers Bateman; Pub. & Promo. Dir.: Dan Johnson.

Int'l branches: Australia (Sacred), Canada (Word), England (Word), New Zealand (Sacred).

Labels: (Owned) Canaan, Myrrh, Sacred, Word; (distributed) Good News, Light, Messianic, New Day, NewPax, Paragon, Solid Rock.

World, see Jersey Coast.

World Independent Label Dists., see WILD.

World Int'l Group Inc., 22 Music Square W., Nashville, Tenn. 37203. Tel: (615) 256-3351. Pres.: Oriene Johnson; VP & Gen. Mgr.: Joe D. Lucas; Sales Mgr. & Promo. David Woodward.

Labels: (Distributed) Aquarian, Denm. Door Knob, Firecracker, Kansas, Rising Star.

World Jazz Recs., 4350 E. Camelback, Phoenix, Ariz. 85018. Tel: (602) 959-3200. Pres.: John B. Hickox. (Distributed by Audiofidelity)

A World of Jazz, see Vee Jay.

Worldstar Recs., PO Box 2609, 221 W. Main St., Lafayette, La. 70502. Tel: (318) 235-3587. Owner/Mgr.: J. Michael Fernandez.

Worldtone Music Inc., 230 Seventh Ave., New York, N.Y. 10011. Tel: (212) 691-1934. Pres. & Gen. Mgr.: Kenneth Spear.

Labels: (Owned) Worldtone; (distributed) Balkanton (Bulgaria), Chant du Monde (France), Electrecord (Romania), Eterna (East Germany), Finnlévy (Finland), Hadarim (Bulgaria), IMF, Kolarovski (Bulgaria), MIH (Bulgaria), Swedish Discophole (Sweden), Unidisc (France).

World Wide Music Inc., 1300 Division St., Nashville, Tenn. 37203. Tel: (615) 256-7543. Bd. Chm.: Clyde Brown Jr.; Pres.: Howard A. Knight Jr.; Pub.: LaWayne Satterfield; Promo.: Jerry Hayes.

Labels: (Owned) True; (distributed) Doral, Rising Star, Wago.

Worldwide Music Servs., 1966 Broadway, New York, N.Y. 10023. Tel: (212) 724-4212. Pres.: Eric Fletcher.

Labels: (Owned) Worldwide; (distributed) Abbey.

Worldwide Sound Dist. Inc., 147 Jefferson Ave., Suite 1010, Memphis, Tenn. 38103. Tel: (901) 523-2301. Pres.: Bill Harper.

Labels: (Owned) River; (distributed) ASI, Bama, Big Two, Delta Sound, Group 5, On, Raven.

Wormwood Projects, 1540 Lehigh St., Boulder, Colo. 80303. Tel: (303) 499-1108. Pres.: Michael D. Aisner.

Labels: (Owned) Sealsong, Shire, Wormwood.

Wright Prod'ns & Doggett Music Entns., 1045 Stuedwood, Houston, Tex. 77008. Tel: (713) 862-1340, 869-7594. Pres.: Lonnie Wright, Mgr.: Ray Doggett; Pop A&R: Jack Duncan, Roger Tausz.

Labels: (Owned) Eden, Juice Box

Joseph Wyndell Prod'ns, PO Box 31533, Dallas, Tex. 75231. Tel: (214) 369-2454. Exec. Prod'r: Neely Reynolds.

**X**

Xanadu Recs. Ltd., 3242 Irwin Ave., Kingsbridge, N.Y. 10463. Tel: (212) 549-3655. Pres.: Don Schlitten.

Int'l rep.: Japan (Tokuma).

Xavier Recs. Ltd., PO Box 59, Medinah 60157; 100 E. Irving Park Rd., Rosele, Ill. 60172. Tel: (312) 529-7571. Pres.: T.X. Laughlin; VP: M.J. Laughlin.

Labels: (Owned) Excelsior, Xavier.

**Y**

Yatahey Recs., PO Box 31819, Dallas, Tex. 75231. Tel: (214) 690-8875. Owner: Pat McKool. (Distributed by Sunshine Country).

Yazoo Recs. Inc., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Peris; VP, Sales & Pub.: Scott Drury; Pop A&R: Steve Call; Adv.: James Polk; Promo. Dir.: Felix Fernandez; Tape: Bob Hicks; Int'l Rep.: James Sali.

Int'l reps.: Australia (Crest), Canada (Almada), France (International Rec. Imports), Japan (Shinsei), Sweden (Sonet), UK (CRD).

Yellow Bee Prod'ns Inc., 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: A&R & Disco Relations: Nick Peris; VP, Pub., Adv. & Promo.: Scott Drury; Sales & Mktg.: Roosevelt Graves; Adv.: Steve Call; Tape: Lemon Jefferson; Int'l Albert Ayler.

Label: (Owned) Blue Goose.

Int'l reps.: Australia (Crest), Canada (Almada), France (International Rec. Imports), Japan (Shinsei), Sweden (Sonet), UK (CRD).

Yep (Italy), see Calmex.

Young (Brazil), see Fermata.

Youngheart Music Education Serv., PO Box 27784, Los Angeles, Calif. 90027. Tel: (213) 663-3223. Dir.: Dan McTague; Ass't Dir.: Steve Milking; Children's Music A&R: Greg Scelsa; Pub.: Robin Baltic.

**Z**

Zap, see Rebel.

Zelda, see Discolando.

Zelia, see Mitchell.

Zim Recs., PO Box 158, 18 Ivy Dr., Jericho, N.Y. 11753. Tel: (516) 681-7102. Owner: Arthur Zimmerman.

Labels: (Owned) Zim; (distributed) No Gap, Spottie (U.K.).

Int'l reps.: UK (Spottie), Europe, excluding UK (Dragon in Sweden).

Zipcode, see Ralph's Radio.

Ziv Int'l Inc., 600 N. Sepulveda Blvd., Bel Air, Calif. 90049. Tel: (213) 476-7345. Cable: ZIVINC. Telex: 698619. Pres.: Irv Holender; Sr. Exec. VP: Elkan Kaufman; Exec. VP: Jason Fox.

Labels: (Owned) Rodgers & Hammerstein, Showstoppers, Ziv.

Zodiac Recs. Inc., 21 Music Circle E., Nashville, Tenn. 37203. Tel: (615) 244-5544. Pres.: M. David Bell; VP: Ed Hamilton; Sales & Mktg.: George Cooper III.

Branch: Morro Bay, Calif., PO Box F. Zip: 93442. Tel: (805) 772-4411.

Zouvenir, see Vantage.

Zzelesta, see Pantago.



# Are you missing something?

If your company is directly or indirectly involved with the music business... one or all of Billboard's exclusive directories will be an invaluable reference tool. Look over the wide variety below (followed by the month of issue) and see if you're not missing something.

**Campus Attractions** (February) Listings range from pop performers to comedians. Also includes agents and managers, hypnotists, mimes, magicians and special attractions.

**International Disco Sourcebook** (April) The first and only directory which covers the expanding disco field. Includes manufacturers of turntables, speakers, amplifiers, lighting for discos plus disco labels and designers. Complete.

**Tape/Audio/Video Sourcebook** (May) The most comprehensive directory for the tape duplicating market; 15 category listings including tape hardware and software manufacturers in six countries and the U. S.

**Country Music Sourcebook** (June) A complete sourcebook for Country Music. Features publishers, labels, artists, agents, promoters, radio stations plus an international reference.

**International Buyers Guide** (September) Over 380 pages, 70,000 listings containing virtually every product, service and supplier connected with the music/record/tape industry. Covers over 60 countries, over 30 separate categories.

**International Recording Studio and Equipment Directory** (October) Lists major recording studios worldwide; manufacturers and importers of recording equipment, raw and

blank tape manufacturers and independent record producers.

**On Tour** (Dec.) Provides the touring music company executive or artist in the U. S. or Canada with everything that's needed when making travel arrangements. Instrument sales and repair, photographers, hotels, limo services, halls, stadiums, late-night restaurants, etc. Covers 89 cities/markets.

**Talent in Action** (December) Lists the top artists in 15 music categories based on Billboard's popularity charts for the previous year. The most complete year-end chart re-cap in the music industry.

Order any one or all of these invaluable directories. Check appropriate box on order blank below and send with check or money order (no cash please) to: Billboard Magazine Directories, 2160 Patterson St., Cincinnati, Ohio 45214.

Campus Attractions \$10 \_\_\_\_\_

Int'l Disco Sourcebook \$10 \_\_\_\_\_

Tape/Audio/Video \$5 \_\_\_\_\_

Country Music Sourcebook \$10 \_\_\_\_\_

Int'l Buyers Guide \$25 \_\_\_\_\_

Int'l Recording Dir. \$10 \_\_\_\_\_

On Tour \$10 \_\_\_\_\_

Talent in Action \$5 \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Please allow 4 weeks for delivery.

Postage paid by Billboard.

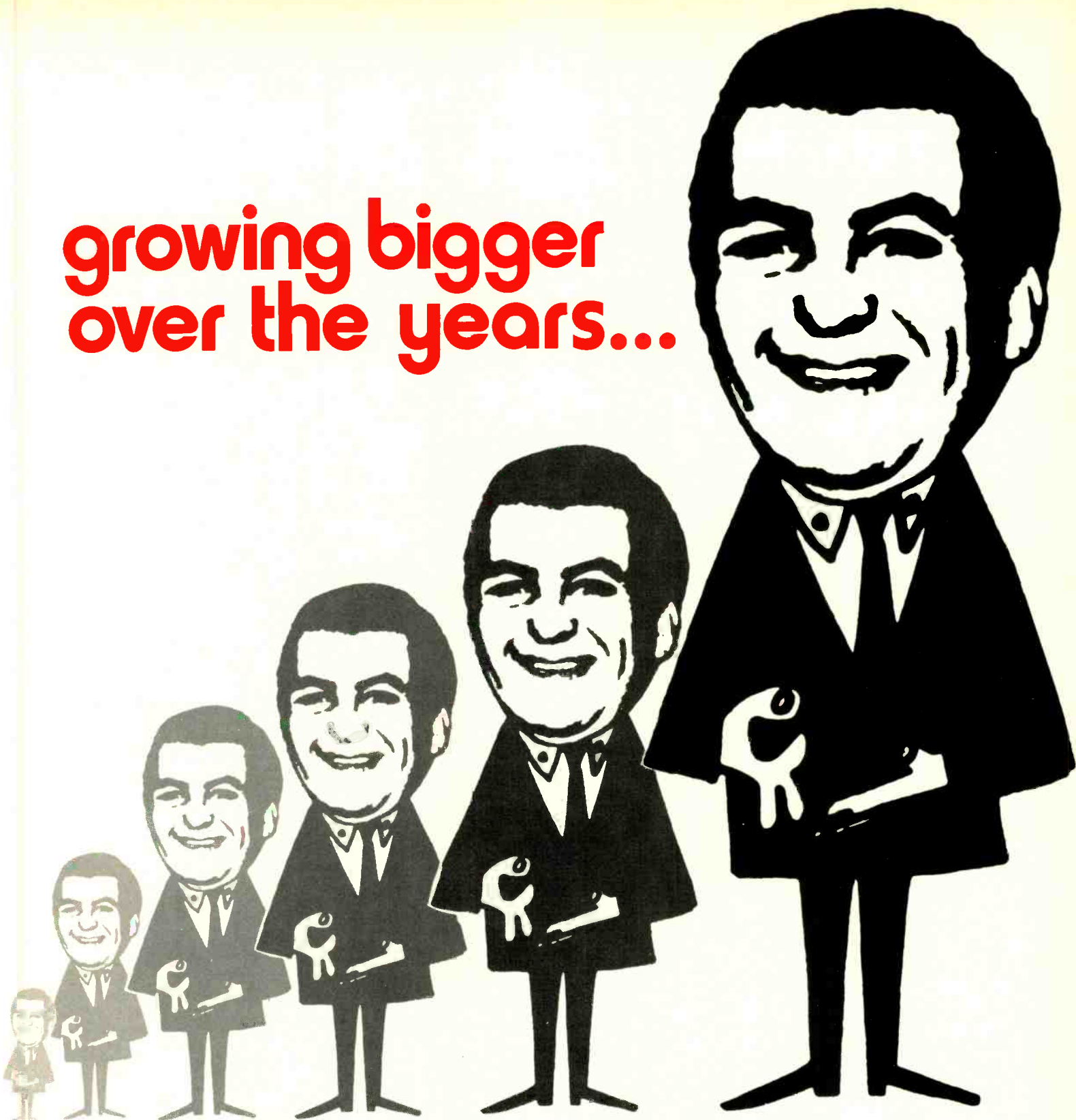
# MUSIC PUBLISHERS

## Of The United States

**A**

- A B C Dunhill Music Inc. (BMI), see American Broadcasting.  
A B C Music Co (ASCAP), see Bourne  
A M C Inc. (ASCAP), see BRS Inc  
A M E (American Metropolitan Ent's of New York Inc.) (BMI), see Copyright Serv. Bureau  
A-M Music Corp. (ASCAP), see Chappell  
A T M Music (ASCAP), see Schiffman  
A T V Music Corp. (BMI), 6255 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 462-6933 Pres. & Gen. Mgr. Samuel S. Trust, Prof. Mgrs. Steve Love, Steve Stone  
**Branches:** New York, N.Y., 1370 Ave. of the Americas, Zip 10019. Tel. (212) 245-0380 Gen. Mgr. Irving Chezar, Prof. Mgr. Jerry Simon—Nashville, Tenn., 45 Music Square W. Zip 37203. Tel. (615) 244-3810 Gen. Mgr. Charlie Williams, Prof. Mgr. Jonathan Stone  
**Int'l branch:** England  
**Affiliated firm:** Alambo Music (BMI)  
**Affiliates:** Attache Music (BMI), Comet Music Corp. (ASCAP), Lowell Fulson Music (BMI), Maclen Music Inc. (BMI), Mt. Dogg Music (BMI), Return Music (BMI), Sweco Music Corp. (BMI), Valise Music (ASCAP), Welbeck Music Corp. (ASCAP), Zonal Music (BMI)  
**Int'l firms represented:** UK (ATV, Welbeck)  
A-Z Music (BMI), see Sprina  
Aandika Music (BMI), 740 N. Kings Rd., No. 103, Hollywood, Calif. 90069. Tel. (213) 655-1695 Pres. McKinley T. Jackson, Gen. Mgr. Shirley Y. Jones  
Abado Music Co. (BMI), see Amigo  
Abel Music Co. (BMI), see Spencer  
Abernathy & Eye Music (BMI), 10447 Glory Ave., Tujunga, Calif. 91042. Tel. (213) 353-2690 Pres. Gen. & Prof. Mgr. Greg Dempsey  
**Affiliate:** Peculiar Pose Music (BMI)  
Abingdon Press, 201 Eighth Ave. S., Nashville, Tenn. 37202. Tel. (615) 749-6459/6396. Mgr. Charles O. McNish, Music Ed. Robert O. Hoffelt  
**Affiliate:** United Methodist Publ'g House  
Abkco Music Inc. (BMI), 1700 Broadway, New York, N.Y. 10019. Tel. (212) 399-0300 Pres. Allen Klein; VP. Joel Silver  
**Affiliate:** Kags Music Corp. (BMI)  
Able Music Inc. (BMI), PO Box 306, Vansant, Va. 24656. Tel. (703) 498-3337 Pres. Roy John Fuller, Gen. Mgr. Perry Adam Fuller, Prof. Mgr. Joe Deaton  
**Branch:** Oakwood, Va., PO Box 395, Zip 24631. Tel. (703) 498-3337 x 21. Gen. Mgr. Timothy R. Day, Prof. Mgr. Ken Jordan  
Abnak Music Ent's. Inc. (BMI), 825 Olive at Ross, Dallas, Tex. 75201. Tel. (214) 742-6111 Pres. John Abndor Sr.  
**Affiliate:** Jetstar Publ'rs Inc. (BMI)  
Above Music Publ'ns (ASCAP), PO Box 110765, Nashville, Tenn. 37211. Tel. (615) 385-1960 Pres. Gen. & Prof. Mgr. Tom McConnell  
**Affiliate:** Beyond Music Co. (BMI)  
Acadiana Music (ASCAP), see Flat Town  
Accabonac Music (ASCAP), see Cherry Lane  
Accadia Music Publ'g Co. (ASCAP), 9962½ Durant Dr., Beverly Hills, Calif. 90212. Tel. (213) 277-8383 Owner & Exec. Mgr. Mary Herscher, Gen. Mgr. Selma Herscher  
**Affiliate:** Bryn Mawr Music Co. (ASCAP)  
**Int'l reps.:** Australia (J. Albert), Japan (Toshiba), Sweden (Cupol), UK (Cyril Shane, Campbell Connelly)  
Acclaim Music Inc. (BMI), see Jim Reeves  
Accretive Copyright Co. (ASCAP), see Solar Recs  
Accumulative Copyrights Co. (BMI), see Solar Recs  
Ace Music, see Copyright Serv. Bureau  
Ace Spec Music (BMI), see Copyright Serv. Bureau  
Achic (ASCAP), see Chicorel  
Ackee Music Inc. (ASCAP), see Island  
Acklen Music (BMI), see Southern Writers  
Acme Music (ASCAP), see Royalty Control  
Acorn Music Corp. (BMI), see TRO  
Acorn Music Press (ASCAP), see Music Sales  
Acoustic Music Inc. (BMI), 5304 Camelot Court, Brentwood, Tenn. 37027. Tel. (615) 244-3450 Pres. Danny Davis, VP. Buddy Lee  
**Affiliated firm:** Lawday Music Corp. (BMI)  
**Affiliates:** Allmusic Inc. (ASCAP), Daydan Music Corp. (ASCAP)  
Acropolis Publ'ns (BMI), 4012 Oklahoma Ave., Tampa, Fla. 33616. Tel. (813) 839-4808  
Actual (BMI), see Eden  
Acuff-Rose Publ'ns Inc. (BMI), 2510 Franklin Rd., Nashville, Tenn. 37204. Tel. (615) 385-3031 Cable ACUF-ROSE. Pres. Wesley H. Rose, VP. John R. Brown, Prof. Mgr. Ray Baker  
**Int'l branches:** Australia, Belgium, Denmark, France, Germany, Italy, Japan, South Africa, Switzerland, UK  
**Affiliates:** Milene Music Inc. (ASCAP), Fred Rose Music Inc. (BMI)  
**Int'l reps.:** Argentina (Julio Korn), Brazil (Intersong), British Honduras (EMLASA), Chile (Julio Korn), Colombia (EMLASA), Costa Rica (EMLASA), Dominican Republic (EMLASA), Japan (Shinko), Mexico (EMLASA), Nicaragua (EMLASA), San Salvador (EMLASA), Uruguay (Julio Korn), Venezuela (EMLASA)  
Adams-Ethridge Publ'g Co. (BMI), PO Box 434, 5028 Ave. N. Galveston, Tex. 77550. Tel. (713) 763-8344/4146. Owners: Leon Ethridge, Gerald Adams, Prof. Mgr. Leon Ethridge  
**Branch:** Houston, Tex., 8803 Winkler, No. 99. Zip 77017. Tel. (713) 944-1576  
**Affiliates:** Isle City Music (ASCAP), Tall Texan Publ'g Co. (BMI)  
**Int'l reps.:** Australia (J. Albert), UK (Francis Day & Hunter)  
Addax Music Co. Inc. (ASCAP), see Famous  
A Dish-A-Tunes Ltd. (BMI), 1674 Broadway, No. 603, New York, N.Y. 10019. Tel. (212) 245-9612 Pres. Ken Williams  
**Affiliates:** Kay Gee Music (BMI), Mighty Mo Music (ASCAP)  
Admiration Music Inc. (BMI), see Brunswick  
Adra Music Publ'g Co. (BMI), 113 W. 70 St., No. 5A, New York, N.Y. 10023. Tel. (212) 580-8311 Pres. Fredric Munao  
Adult Music (BMI), see Hilana  
Advanced Music Corp. (ASCAP), see Warner Bros  
Adventure Music Co. (ASCAP), 1201 16 Ave. S., Nashville, Tenn. 37212. Tel. (615) 385-0047 Pres. Charles Chellman, Gen. Mgr. Georgia Chellman  
**Affiliates:** Touchdown Music Co. (BMI), Zeus Music Co. Inc. (ASCAP)  
Aetheric Music (BMI), see Astral World  
Aesthetic Artist Recs. (ASCAP), PO Box 144, Mid City Sta., Dayton, Ohio 45402. Tel. (513) 252-9426. Owner Paul Wayne Beach  
Affiliated Music Ent's Co., PO Box 1929, Melbourne, Fla. 32901. Tel. (305) 727-2500  
Affinity Music (BMI), see Beechwood  
After Dark Music Inc. (BMI), see Playboy  
Agape (ASCAP), see Hope  
Agula Publ'g Co. (BMI), see Catalpa  
Ahab Music Co. Inc. (BMI), 1707 Grand Ave., Nashville, Tenn. 37212. Tel. (615) 244-1348 Pres. Ray Stevens  
Ahler-Burke Corp. (ASCAP), see Fred Ahler  
Fred Ahler Music Corp. (ASCAP), 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 273-7261  
**Affiliated firm:** Cristeval Music (BMI)  
**Affiliates:** Ahler-Burke Corp. (ASCAP), Fairlight Music Co. Inc. (BMI), Gold Sovereign Music (BMI), Hello There! Music Inc. (ASCAP), Knollwood Music Corp. (ASCAP), Manacor Music Co. Inc. (ASCAP), Mr. Bones Music Publ'g Inc. (BMI), Sanson-Antobal (ASCAP), Sterling Music Co. Inc. (ASCAP), Thursday Music Corp. (BMI)  
Aida Music Corp. (ASCAP), see Big Seven—Gyrus  
Ainsworth Music (ASCAP), see Rondor  
Airefield Music (BMI), see Beechwood  
Alabaster Music Inc. (ASCAP), 250 W. 57 St., New York, N.Y. 10019. Tel. (212) 561-9676  
Ala King Music (BMI), see Mietus  
Alamman Music Publ'g Co., 551 Carroll, San Antonio, Tex. 78225. Tel. (512) 924-0037. Pres. Eddie Aleman  
Alameda Music Inc. (BMI), see Edward B. Marks  
Alambo Music (BMI), PO Box 9639, North Hollywood, Calif. 91609. Pres. Buddy Mize  
**Affiliated firm:** ATV Music Corp. (BMI)  
**Affiliate:** All-Love Music  
Albacore Music (BMI), see Martin Cohen  
J. Albert & Son Pty. Ltd., 4 E. 52 St., New York, N.Y. 10022. Tel. (212) 755-0812  
**Home office:** Australia  
Albet Music Corp. (BMI), see Fourth Floor  
Al-Bo Music Co. (ASCAP), 37 Odell Ave., Yonkers, N.Y. 10701. Tel. (914) 969-5673 VP & Gen. Mgr. Joe Bollon  
Alcar (BMI), 1148 Tremaine Ave., Los Angeles, Calif. 90019. Tel. (213) 934-3990 Pres. Anthony C. Renfro  
Alchemical Music (ASCAP), see Doors  
Alchemy Music Inc. (ASCAP), see Star Show  
Al-Do (ASCAP), 37 Odell Ave., Yonkers, N.Y. 10701. Tel. (914) 969-5673 VP & Gen. Mgr. Joe Bollon  
Aldrich Music Co. (BMI), see Copyright Serv. Bureau  
Aletha Jane Music (ASCAP), PO Box 4796, Nashville, Tenn. 37216. Pres. Duane T. DeSanto  
**Affiliate:** Valynn Music (BMI)  
Alexis Music Inc. (ASCAP), 19657 Ventura Blvd., Tarzana, Calif. 91356. Tel. (213) 996-6620. Cable LEEMAG. Pres. Gen. & Prof. Mgr. Lee Magid  
**Affiliates:** Lou Lee Music (BMI), Marvelle Music Co. (BMI)  
Alexscar Music (BMI), see Chappell  
Alfa Music Inc., 9200 Sunset Blvd., No. 706, Los Angeles, Calif. 90069. Tel. (213) 278-9944 Pres. Kunihiro Murai  
Alfieri Music (BMI), 23 Dartmouth Dr., Delran, N.J. 08075. Pres. Louis Alfieri  
**Affiliate:** Low Down Music (BMI)  
Alfie Sound, see Sound Syndicate  
Harry L. Alford Music (ASCAP), see Copyright Serv. Bureau  
Alfre, see Jasper  
Alfred Publ'g Co. Inc. (ASCAP), 15335 Morrison St., Sherman Oaks, Calif. 91403. Tel. (213) 995-8811 Pres. Morton Manus, VP. Saul Feldstein  
**Affiliate:** Capri Music Corp. (BMI)  
Algee Music Corp. (BMI), see Al Gallico  
Aliben Music (BMI), see Skinny Zach  
Alien Music (BMI), see Mietus  
Aljoni Music Co. (BMI), PO Box 18918, Los Angeles, Calif. 90018. Tel. (213) 930-1814 Owner Al Hall Jr  
Alkatraz Corner Music Co. (BMI), PO Box 3316, San Francisco, Calif. 94114. Tel. (415) 626-4829. Dir. Joe McDonald, Mng. Dir. Bill Belmont  
**Affiliates:** Ashford Publ'g. (BMI), Bear Slop Music Co. (BMI), Joyful Wisdom Music Co. (BMI), McDonald Music Co. (BMI)  
**Int'l reps.:** Australia (Festival), Austria (Rolf Budde), Belgium (Anagon in Netherlands), Brazil (ELAM), Central America (CBS), France (Bagatelle, Allo—Joyful Wisdom, Robinsong-McDonald), Germany (Rolf Budde), Ireland (Chrysalis), Japan (Harry Fox), Mexico (CBS), Netherlands (Anagon), New Zealand (Festival), Scandinavia (Sonet), South America (CBS), Spain (EGO), Switzerland (Rolf Budde), UK & Commonwealth (Chrysalis)  
Allanwood Music (BMI), see Glen Campbell  
Rex Allen Jr., 357 Cedarwood Dr., Nashville, Tenn. 37211  
**Affiliated firm:** Boxer (BMI)  
Allied Artists Music Co. Inc. (ASCAP), 15 Columbus Circle, New York, N.Y. 10023. Tel. (212) 541-9200 Cable ALLARTINT. Pres. Gen. & Prof. Mgr. Carl Prager  
**Affiliate:** Soutloun Music Co. Inc. (BMI)  
All-Love Music, see Alambo  
Allmusic Inc. (ASCAP), see Acoustic  
All of a Sudden Music Inc. (ASCAP), see Sudden Rush  
Allroads Music (BMI), see Beechwood  
Ally Music Inc. (BMI), see Tree  
Al-Mac Music (BMI), see Skinny Zach  
Almanac Music Inc. (ASCAP), see TRO  
Almimo Music Inc., see T.B. Harms—Vogue  
Almtra Music Co. Inc. (ASCAP), see Publishers' Licensing Corp.  
Almo Music Corp. (ASCAP), see Rondor  
Almo Publ'ns (ASCAP), see Rondor  
Alnur Music (BMI), see Mietus  
Aloud Music Co. (BMI), see A. Schroeder  
Alouette Music Publ'g Co. (BMI), see Intercontinental Music  
Alpane Music Inc. (ASCAP), see Copyright Serv. Bureau  
Alpeg Eds (ASCAP), see C.F. Peters  
Alpha Century Publ'g Corp. (ASCAP), see Omega Century  
Alpha Film Music (BMI), see Alpha  
Alpha Music Inc. (BMI), 40 E. 49 St., New York, N.Y. 10017. Tel. (212) 753-3234 Pres. Louis Nurko, VP. A. Vander Molen  
**Affiliate:** Alpha Film Music (BMI)  
**Int'l firm represented:** Bosworth & Co. Ltd. (UK)  
**Int'l rep.:** UK (Bosworth)  
Alphan Music Publ'g (ASCAP), PO Box 38444, Hollywood, Calif. 90038. Tel. (213) 733-8277. Owner Steve Riggio  
**Affiliate:** Sprite Music Publ'g (BMI)  
Alpha Phi Music (BMI), see Mietus  
Alp Music Inc. (ASCAP), see Interval Music  
Alrac Music (BMI), see Wait Works  
Alrhond Music Inc. (BMI), see Roger Miller's Music  
AIRuby Music Inc. (ASCAP), 8515 Hollywood Blvd., Hollywood, Calif. 90069. Tel. (213) 656-9001  
**Affiliate:** Blue Bros. Music (BMI)  
Alshire Publ'g Cos., PO Box 7107, Zip 91505, 1015 Isabel St., Burbank, Calif. 91502. Tel. (213) 849-4671 Cable BUDSOUND. Pres. Al Sherman, Gen. Mgr. Freda Gross  
**Affiliates:** Chesdel Music Co. (BMI), Cordova Publ'g Co. (BMI), Daval Music Co. (ASCAP)  
Al's Written Music Publ'rs (BMI), 1313 Washington, Parsons, Kan. 67357. Tel. (316) 421-1666 Pres. Albert H. Monday, Prof. Mgr. C.E. Monday  
**Affiliate:** Rone Gorse Publ'g Co. (ASCAP)  
Alta Mesa Music (BMI)—Pres. Jerry Styner—see Caseyem  
Alta Music Corp., see T.B. Harms—Harry Von Tilzer  
Altam Music Corp. (BMI), see Al Gallico  
Altaview Music Co. (BMI), PO Box 557, Lithia Springs, Ga. 30057. Pres. James F. Brannon Jr.  
Alva Music (BMI), see E.J. Gurren  
Alvera Publ'g Co. (BMI), PO Box 9304, Tulsa, Okla. 74107. Tel. (918) 242-3303. Pres. & Gen. Mgr. Al Clauser, Prof. Mgr. Vera Clauser  
Amak Music Co. (ASCAP), see Chappell  
Amalgamated Tulip Corp. (BMI) (div. of Saturn Inds. Inc.), 117 W. Rockland Rd., Libertyville, Ill. 60048. Tel. (312) 362-4040 Pres. Perry H. Johnson, Gen. Mgr. Rick Johnson, Prof. Mgr. Mary Bortolotti  
**Affiliate:** Much More Music (BMI)  
Amani Music Co. (ASCAP), see Copyright Serv. Bureau  
Amaro Music (BMI), see Jondora  
Amberson Ent's. Inc. (ASCAP), see G. Schirmer  
Ameb Music (ASCAP), see Stone-Rap  
American Academy of Music Inc. (ASCAP), see Belwin-Mills  
American Broadcasting Music Inc. (ASCAP), 11538 San Vicente Blvd., Los Angeles, Calif. 90049. Tel. (213) 826-8364, Cable: ABOUNREC. Pres. Jay R. Morgenstern; VP. Hal Yoergler  
**Branch:** Nashville, Tenn., 2409 21 Ave. S. Zip. 37212. Tel. (615) 383-0840. Gen. Prof. Mgr., Dianne Petty  
**Affiliates:** ABC Dunhill Music Inc. (BMI), Don Music Co. (BMI), Lion Music Publ'g Co. Inc. (BMI)  
**Int'l firm represented:** Anchor (UK)  
**Int'l reps.:** Australia (Associated), Austria (Schmolzi & Slezak), Belgium (Marouani), Brazil (Intersong), Central America (Edimusa), Czechoslovakia (Schmolzi & Slezak), France (Marouani), Germany (Schmolzi & Slezak), Greece (CBS), Hong Kong (Pathe), Hungary (Schmolzi & Slezak), Israel (CBS), Italy (Ricordi), Japan (Victor), Malaysia (Pathe), Mexico (Edimusa), Netherlands (Basart), New Zealand (Associated), Scandinavia (April), South America (Intersong), Spain (Quiroga), Switzerland (Schmolzi & Slezak), UK (Anchor), Yugoslavia (Schmolzi & Slezak). (SEE ADVERTISEMENT)  
American Composers Alliance (BMI) (sub. of G. Schirmer Inc.), 170 W. 74 St., New York, N.Y. 10023. Tel. (212) 873-1250. Pres.: Nicolas Roussakis; Exec. Dir.: Francis Thorne  
**Affiliate:** American Composers Concerts Inc. (BMI), American Composers Ed. (BMI), American Composers Orch. (BMI)  
American Composers Concerts Inc. (BMI), see American Composers Alliance

growing bigger  
over the years...



AL GALLICO, *President*

**AL GALLICO MUSIC CORP.**

**ALGEE MUSIC CORP.**

**ALTAM MUSIC CORP.**

**EASY LISTENING MUSIC CORP.**

**NEW YORK**

65 WEST 55TH ST., NEW YORK, N.Y. 10019  
(212) 582-1368

**LOS ANGELES**

6255 SUNSET BLVD., LOS ANGELES, CA. 90028  
(213) 462-2251

**NASHVILLE**

50 MUSIC SQUARE WEST, NASHVILLE, TENN. 37203  
(615) 327-2773

American Composers Ed. (BMI). see American Composers Alliance  
 American Composers Orch. (BMI). see American Composers Alliance  
 American Cowboy Music Co. (BMI), 11 Music Circle S., Nashville, Tenn. 37203. Tel (615) 256-7648 Gen. & Prof. Mgr. William G. Hall.  
 American Cowboy Songs, The Homeplace, Mount Juliet, Tenn. 37122. Tel: (615) 444-8431 Pres Alfred H LeDoux.  
 Affiliate: Lucky Man Music (ASCAP).  
 American Dream Music Co. (ASCAP). see Wes Farrell.  
 American Heritage Music Corp. (BMI), 1208 Everett St., Caldwell, Idaho 83605. Tel (208) 459-7382 Pres Loyd J. Wanzer  
 Affiliate: Primitive West Publ'g (ASCAP).  
 American Metropolitan Ent's of New York Inc. (AME) (BMI). see Copyright Serv Bureau.  
 American Music Awards Series—Sigma Alpha Iota (BMI). see C.F. Peters.  
 American Music Ed. (ASCAP). see Carl Fischer.  
 American Music Inc. see T.B. Harms—Vogue.  
 American Musicological Society. see Galaxy  
 American Mutual (SESAC), Carew Tower, Lower Arcade, Cincinnati, Ohio 45202. Tel (513) 621-6233. Pres Bill Stith, Gen. & Sales Mgr. Frank Moe.  
 Affiliates: Edwood Music (BMI). Lower Arcade Music (ASCAP).  
 American Standard Music (ASCAP). see Rondor.  
 American United Music (BMI). see Mietus.  
 American Wind Symphony Eds. (BMI). see C.F. Peters.  
 Americus Music (ASCAP), 44 Music Square E., Suite 107, Nashville, Tenn. 37203. Tel (615) 254-5877 Pres. Donald L. Ruis, Gen Mgr Charles W. Fields, Prof. Mgr Johnny Howard (Administered by Nashville Copyright)  
 Affiliates: Sandburn Music (ASCAP), Stars & Stripes Music (BMI).  
 Amestoy Music (BMI), 117 N. Las Palmas Ave., Los Angeles, Calif. 90004. Tel (213) 938-5482. Pres. Albert Marx.  
 Affiliates: Harral Music (ASCAP), Havenhurst Music (ASCAP), Jowill Music (BMI).  
 Amigo Music & Rec. Co. (ASCAP), 6137 N. Sixth St., Philadelphia, Pa. 19120. Tel (215) 548-4038. Pres Ray Karol.  
 Affiliate: Abado Music Co. (BMI).  
 Amron Music (ASCAP), 20531 Plummer St., Chatsworth, Calif. 91311 Tel (213) 998-0443. Pres. & Gen Mgr. A.E. Sullivan, Prof. Mgr. Dale Sullivan.  
 Amphora Music Corp. (BMI), 1727 Division St., Davenport, Iowa 52804. Pres. Frank L. Engel  
 Ample Prod'ns Ltd. (ASCAP). see Chappell.  
 Amco (SESAC). see Music Sales.  
 Anacrusis Music Publ'g Co. (ASCAP). see Sun Bear.  
 Ananga Ranga Music (BMI). see Budd Music.  
 Andalusian Music Co. Inc. (ASCAP). see Alouette Prod'ns & T.B. Harms—Bibo  
 Andria Publ'g Co. (ASCAP), 41 Central Ave., Newark, N.J. 07102. Tel (201) 642-5991  
 Affiliates: Gimaro Publ'g Co. (ASCAP), Modville Publ'g Co (BMI)  
 And Music (BMI). see Copyright Serv. Bureau.  
 Andover Music Inc. (ASCAP). see TRO.  
 Andrades Publ'g Co. (BMI), PO Drawer 520, Stafford, Tex. 77477. Tel (713) 723-3918. Pres. Daniel Andrade; Gen. Mgr. Odessa Andrade  
 Affiliate: Buhl Int'l Music (BMI).  
 Andrea Music Co. (SESAC), 925 N. Third St., Philadelphia, Pa. 19123. Tel (215) 627-2277. NYC (212) 966-3185. Pres I. Ballen  
 Andron Music Co. (BMI). see Mietus  
 Andrew Music Corp. (ASCAP). see April Blackwood—Frank Andromeda Music Corp. (ASCAP). see Heavy Music.  
 Andustun Music (ASCAP), PO Box 669, Woodstock, N.Y. 12498. Tel. (914) 679-6069. Dirs. Harris Goldberg, Tim Moore, Johanan Vigoda; Prof. Mgr. Jeffrey Benjamin (Administered in US & Canada by Ackee Music—Island)  
 Int'l reps.: Australia (Festival), Germany (Seigel), France (Allo), Italy (Intersong), Japan (Intersong), Netherlands (WEA), South America (Intersong). UK (Sunbury-Dunbar), Sweden (Arr).  
 Andy's Candy (BMI). see PA Ent's.  
 Anfor Publ'ns. see Theodore Presseer.  
 Angel Band Music (BMI). see Mylon LeFevre  
 Angelica, see Jasper  
 Angelshell Music Corp. (BMI), PO Box 49606, Chicago, Ill. 60649 Pres Eugene Record; Gen. Mgr. Jacqueline Record. Prof. Mgr.: Joseph E. Porter III (Administered by Rondor)  
 Angel Wing Music (ASCAP). see Southern Writers.  
 Johnny Angle Publ'g (BMI), 2224 Belvedere Dr., Jackson, Miss. 39204. Tel: (601) 373-4150 Owner & Pres Johnny Angle  
 Angot Music Publ'r (BMI), 5320 S. Michigan Ave., Chicago, Ill. 60615 Tel (312) 924-5916 Pres & Gen Mgr Riley C. Hampton  
 Anim Publ'g Ltd. (BMI). see A. Schroeder  
 Ankerford (ASCAP). see Belwin-Mills.  
 Annabelle Music (BMI). see Loring.  
 AnnBen Music (BMI), PO Box 2388, Toluca Lake, Calif. 91602 Tel (213) 985-8284 Owner Quint Benedetti.  
 Affiliate: Mr-Da-Mark Music (ASCAP)  
 Anne-Rachel Music Corp. (ASCAP). see Chappell  
 Annextra Music (BMI). see Me & Sam.  
 Annuitt Music Ltd. (ASCAP), 2933 River Rd., Croydon, Pa. 19020 Pres Eric Steinmetz, Exec VP Michael Adler  
 Affiliate: Coptis Music Ltd. (BMI)  
 Another Music (ASCAP). see Nashville Copyright.  
 Ante-Up Music (BMI). see Friend  
 Antique Music (ASCAP). see Chappell & T.B. Harms—Bibo (certain copyrights)  
 Antisia Music Inc. (ASCAP), 1650 Broadway, Suite 1001, New York, N.Y. 10019. Tel (212) 489-7555. Pres. Ralph MacDonald, VP William Salter, Gen. Mgr. Diane Johnson; Prof. Mgr. William Eaton  
 Antone Music Publ'rs (ASCAP). see Donna Music.  
 Antra Music (ASCAP). see Mantra.  
 Any Old Name Publ'g Co., see Mietus.  
 The Anyone Co. (ASCAP). see Chappell  
 Anznote Music (ASCAP), 802 E. Ocean Ave., Lompoc, Calif.

93436 Tel (805) 736-2418 Owner & Mgr. C. Allen Shockey.  
 Aopa Music Co. (ASCAP). see Curton.  
 Apex Music (BMI), Twigg Ln., Cupertino, Calif. 95014. Tel (408) 252-1580, 996-1722. Pres. & Gen. Mgr.: E.F. Moss; Prof. Mgr. R. Richards.  
 Branch: Melbourne, Fla., 4290 Sherwood Blvd. Zip 32935 Tel: (305) 254-9286.  
 Affiliate: Vaudell Music Publ'ns (ASCAP).  
 Apis Music (ASCAP). see Segel & Goldman  
 Apocalypse Music (SESAC), 1321 Hewitt, Las Vegas, Nev. 89106 Tel (702) 648-9212  
 Apple Butter Music (ASCAP). see Hal Bernard  
 Applesed Music Inc. (ASCAP). see Sanga  
 Appleton Music Publ'ns (ASCAP). see Carl Fischer.  
 April Blackwood Music Inc., 1350 Ave. of the Americas, 23rd fl., New York, N.Y. 10019 Tel (212) 975-4886.  
 VP & Gen. Mgr. Jim Bishop; VP Creative Affairs Bob Esposito; Film & TV Dir. Ulpio Minucci, Copyright Admin Dir. Lucy Cocchia; Prof. Mgrs. Larry Fogel, Bert Haber, Don Oriolo; Radio Relations Mgr. Gina Blander.  
 Branches: Hollywood, Calif., 1801 Century Park W. Zip 90067. Tel (213) 556-4700. Opns. Dir. Irwin Mazur, Gen. Prof. Mgr. Irwin Pincus; Prof. Mgrs. Eddie Martinez, Geri Durveya—Nashville, Tenn., 49 Music Square W. Zip 37203. Opns. Dir. Charles Monk.  
 Affiliates: April Music (ASCAP), Blackwood Music Inc. (BMI), Brigitte Publ'g Co. (BMI), Dor-esa Music (ASCAP), Gello-Cheby Music (ASCAP), Jamf Music (BMI), Lucatray Music (BMI), Nattahnam Music (BMI), Scor-br-a-rio Music (BMI), Shakat Music (ASCAP), Taur-vir-pu-g (BMI), Tuna Fish Music Inc. (BMI), Venox Music (BMI).  
 Administered companies: Assorted Music (BMI), Bell-boy Music (BMI), Gold Forever Music (BMI), Holland-Dozier-Holland (ASCAP), Home Grown Music (BMI), Hot Rock Music (BMI), Ian Hunter Music (ASCAP), Landers-Roberts Music (ASCAP), Dave Mason Music (BMI), Mighty Three Music (BMI), Neighborhood Music (ASCAP), Ripparthur Music (ASCAP), World War Three Music (BMI).  
 Administered Group: Frank Music Corp.—Andrew Music Corp. (ASCAP), Audubon Music Inc. (ASCAP), Carmichael Publ'ns Inc. (ASCAP), Complex IV Music, Desilu Music Corp. (ASCAP), Empress Music Corp. (ASCAP), Walter Reade Music Corp. (ASCAP), Saunders Publ'ns Inc. (ASCAP), Tosci Music Corp. (ASCAP). (SEE ADVERTISEMENT)  
 April Music Inc. (ASCAP). see April Blackwood  
 April Twenty-Two Music Co. (ASCAP), 9000 Sunset Blvd., Suite 1119, Los Angeles, Calif. 90069. Tel (213) 274-7877. Pres. Peter Forsythe, Gen. Mgr.: Alan Alan.  
 Affiliate: First National Music Co. (BMI)  
 Aqua Music Publ'g Co. (ASCAP). see Sure Music.  
 Arat Music (BMI). see Music Music Corp.  
 Arbutus Music Co. (ASCAP). see A. Schroeder  
 Arcabonac Music (ASCAP). see Cherry Lane  
 Arcade Music Co. (ASCAP). see Rex Zario  
 Arch Music Co. Ltd. (ASCAP). see A. Schroeder.  
 Arc Music Corp. (BMI), 110 E. 59 St., New York, N.Y. 10022 Tel: (212) 751-7300 Cable ARCMUSIC. Contact: Gene Goodman.  
 Affiliates: Conrad Music (BMI), Jewel Music Publ'g Co. Inc. (ASCAP), Regent Music Corp. (BMI).  
 Arcola Music Inc. (BMI). see Croma.  
 Ardavan Music (ASCAP), PO Box 2512, Hollywood, Calif. 90028 Tel: (213) 462-3745. Pres. & Gen Mgr. Ardie Bryant; Prof. Mgr.: Anne Bryant  
 Ardo Music Corp. (BMI). see Copyright Serv. Bureau.  
 Arella Music Co. (ASCAP). see Copyright Serv. Bureau.  
 Argo Music Inc. (BMI). see BR5 Inc.  
 Argonaut Music (BMI), PO Box 32044, San Jose, Calif. 95152. Tel (408) 241-4211. Pres. Garne E. Thompson; Exec VP & Gen. Mgr. Eric R. Hilding; VP A&R Donald J. Baskin; Prof. Mgr.: Michael Drake  
 Affiliated firm: Beachtime Music (BMI).  
 Argyle Music (ASCAP). see Spina.  
 Arian Publ'ns (ASCAP). see OAS.  
 Ariel Publ'ns (ASCAP). see Music Sales.  
 Ariola America Inc. (BMI), 8671 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-6530 Pres. Jay Lasker; Exec VP Howard Stark.  
 Affiliate: US Arabella Music Publ'g Inc. (BMI).  
 Int'l reps.: Argentina (RCA), Australia (RCA), Austria (Arabella), Benelux (Arabella), Brazil (RCA), France (Marouani), Germany (Arabella), Italy (Ricordi), Japan (Victor), New Zealand (RCA), Portugal (Arabella), Scandinavia (Sweden Music), Spain (Arabella), UK (EMI)  
 Arion Music (BMI). see Royalty Control Corp.  
 Arista Music Publ'g Group, 6 W. 57 St., New York, N.Y. 10019. Tel (212) 489-7400 Contact Billy Meshel.  
 Affiliates: Ansta Music (ASCAP), Career Music (BMI).  
 Arston Music Inc. (BMI). see United Artists  
 Arkoma (BMI), PO Box 34, Siloam Springs, Ark. 72761 Tel (501) 524-5125. Pres. Jim Eubanks  
 Arko Music Corp. (ASCAP). see Edwin H. Morris.  
 Arlo Publ'g/Bearce Publ'g, 7653 Telephone Rd., LeRoy, N.Y. 14482. Pres. Kenneth Bearce, Gen. Mgr. James Bearce; Prof. Mgr. Jack Bearce.  
 Branch: Rochester, N.Y., 52 Belmont St. Zip 14620 Tel (716) 442-1192 Gen. Mgr. Alice Vatuski, Prof. Mgr. Jack Bearce  
 Affiliated firm: Whiteway Music Co. (ASCAP).  
 Arlou Music Inc. (ASCAP). see Chappell  
 Army Music Co., see Royalty Control  
 Arnakata Music Inc. (ASCAP), c/o Kurtz & Vassallo PC, 598 Madison Ave., New York, N.Y. 10022 Tel (212) 421-1870. Cable: STRAITAHED. Contact Normand R. Kurtz.  
 Arrex Music (BMI). see Empire  
 Arrowhead Publ'g Co. (BMI). see Copyright Serv. Bureau  
 Arrow Music Press (ASCAP). see Boosey & Hawkes  
 Arsk Music (BMI), PO Box 1293, Amarillo, Tex. 79105. Tel: (806) 352-1617 Pres. Al Rogers  
 Artal Music Inc. (ASCAP). see Catalogue  
 Art Audio Publ'g Co. (BMI), 9706 Cameron St., Detroit, Mich. 48211. Pres. Albert M. Leigh Local branch: 12080 Moenart St. Zip 48212 Tel: (313) 893-3406. Gen. & Prof. Mgr. Dolores M. Leigh.

Artemis Music (ASCAP). see Arnold Mills.  
 Artful Dodger Ent's Ltd. (ASCAP)—Pres. Gary Kurfirst—see Beldock Levine & Hoffman.  
 Edward Arthur Music Co. (BMI). see Copyright Serv. Bureau.  
 Artrec Publ'rs (BMI). see ArtSongs.  
 Artref Publ'g, 846 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-3800 Pres Art Trefferson.  
 Affiliate: Jamaica (BMI)  
 ArtSongs Publ'g (ASCAP), PO Box 15032, Fort Lauderdale, Fla. 33318. Tel (305) 584-1904. Pres. Harold E. Doane, Exec. VP Vivian P. Doane.  
 Affiliate: Artrec Publ'rs (BMI).  
 Art Thou Music (ASCAP). see Wherefore.  
 Artwork Music Co. Inc. (ASCAP). see Ivan Mogull.  
 Arzee Music Co. (ASCAP). see Rex Zario.  
 Asa Music Co. (ASCAP). see United Artists  
 Ascension Music (ASCAP), PO Box 2484, Trenton, N.J. 08607 Tel. (609) 737-3930. Pres. Robin Garb.  
 Ashford Publ'g (BMI). see Alkatraz.  
 Ashley Publ'ns Inc. (BMI), 263 Veterans Blvd., Carlstadt, N.J. 07072 Pres.: Al Ashley, Prof. Mgr. Herbert Leventhal.  
 Affiliates: Bobrich Music Inc. (BMI), Century Music Publ'g Co. Inc. (SESAC), Ethnic Music Publ'g Co. Inc. (ASCAP), Heritage Music Publ'ns Inc. (SESAC), Jewish Society (ASCAP), Joeneil (ASCAP), J. & J. Kammen (ASCAP), Lewis Music Publ'g Co. Inc. (ASCAP), Edward Schuberth & Co. Inc. (SESAC), Treasure Chest. Int'l reps.: UK (Ashley, Fields).  
 Ash Valley Music Inc. (ASCAP), 1609 Hawkins St., Nashville, Tenn. 37203. Tel (615) 244-1060. Pres.: Owen Bradley, Gen. Mgr. Harold Bradley; Prof. Mgr.: Cecile Light.  
 Aslaug Publ'g Co. (BMI). see Sanskrit.  
 Asleep At The Wheel Music (BMI). see Bug.  
 A Song Music Inc. (ASCAP)—Pres. Gayle Hill—see Shada.  
 Asset Music Corp. (ASCAP). see Eden.  
 Assinborne Music Co. (BMI). see Copyright Serv. Bureau.  
 Associated Music Publ'ns Inc. (sub. of G. Schirmer Inc.) (BMI), 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-5100. Mgr.: John S. Sweeney.  
 Affiliate: Schroeder & Gunther (BMI).  
 Int'l firms represented: Bote & Bock (Germany), Breitkopf & Haertel (Germany), Aldo Bruzichelli (Italy), Ludwig Doblinger (Austria), Enoch & Cie. (France), Max Eschig (France), F.E.C. Leuckart (Germany), Nagels Verlag (Germany), D. Rahter (Germany), R. Schauer (UK), N. Simrock (Germany), Soviet Music (USSR), Union Musical Espanola (Spain), VAAP (USSR), Waterloo (Canada).  
 Int'l reps.: Australia (Allen), Austria (Ludwig Doblinger), Denmark (Wilhelm Hansen), France (Max Eschig), Germany (Bote & Bock), Spain (Union Musical Espanola), UK (G. Schirmer).  
 Assorted Music (BMI). see Mighty Three & April Blackwood.  
 Astral Gift Shoppe (ASCAP). see Prima-Donna  
 Astral 7 Publ'g (BMI) (div. of Herbe Smith Music Inc.), 1514 W. Dorothy Ln., Dayton, Ohio 45409. Tel. (513) 298-8640. 293-3535 Pres & Gen. & Prof. Mgr.: Herbert J. Smith.  
 Astral World Music, 21 Park Way, Piedmont, Calif. 94611. Tel. (415) 658-2802. Pres.: Lou Casablanca.  
 Int'l branch: England.  
 Affiliate: Aetheric Music (BMI).  
 Astronette Publ'g Co. (BMI), 2037 Alvarado Dr. NE, Albuquerque, N.M. 87110. Tel: (505) 268-8405. Pres., Gen. & Prof. Mgr.: A. Medley.  
 Astron Publ'g Co. (ASCAP). see Big Seven—Planetary.  
 Athenaise Music Ltd. (ASCAP). see JBP & Chappell.  
 Athens Music Co. (BMI). see Ivan Mogull.  
 At Home Music (ASCAP). see Martin Cohen.  
 Athon Music Co. (BMI), 26 W. Benton Ave., Naperville, Ill. 60540. Tel (312) 355-8343. Owner Conrad Hardu  
 Athwain Music Co. (ASCAP). see Warner Bros.  
 Atlantic Music Corp. (BMI). see Critteron.  
 Atlas Music Corp. (ASCAP). see Warner Bros.  
 At Last Publ'g Co. (BMI). see Marquize  
 Atmosphere Music Co. (BMI). see Chappell.  
 Atomic Music (ASCAP). see Fourth Floor  
 Atrium Music Corp. (ASCAP). see Big Seven.  
 Attache Music (BMI). see ATV Music.  
 Attack Music (BMI). see DC-3 Music.  
 Atteiram Publ'g Co. (BMI), PO Box 418, 2871 Jonquil Dr., Smyrna, Ga. 30080. Tel. (404) 436-8384. Pres. & Gen. Mgr. Carl W. Queen.  
 Affiliate: Tres-Lynn Music Co. (ASCAP).  
 Atwater Music Co. (ASCAP). see Copyright Serv. Bureau.  
 Atzal Music Inc. (BMI). see Chappell.  
 Auburn Mae Publ'g (BMI), PO Box 31553, Dallas, Tex. 75231. Tel (214) 369-2454. Contact Neely Reynolds.  
 Audigram Music (BMI) (div. of Audigram Inc.), PO Box 22635, Nashville, Tenn. 37202. Tel: (615) 383-8318. Pres. A. Ashworth.  
 Affiliated firm: Black Sheep Music (BMI)  
 Audio Arts Publ'g Co. (ASCAP), 5611 Melrose Ave., Hollywood, Calif. 90038. Tel (213) 462-7004. Owner, Gen. & Prof. Mgr. Madelon Baker.  
 Affiliate: Madelon Music (BMI)  
 Int'l reps.: Australia (Cromwell), France (Ardmore & Beechwood in UK), Germany (Altus), Italy (CBS-Sugar), Japan (Toshiba), Scandinavia (Odeon in Sweden), South Africa (Laetrec), South America (Odeon in Argentina), UK (Ardmore & Beechwood, Carlin).  
 Aud-Lee Music Publ'g Co. Inc. (BMI). see Hank Williams Jr.  
 Audophone Music Inc. (ASCAP). see Shelby Singleton.  
 Audre Mae Music (BMI). see Royalty Control Corp.  
 Audubon Music Inc. (ASCAP). see April Blackwood—Frank.  
 Audway (BMI). see Tackhammer.  
 Augsburg Publ'g House (SESAC), 426 S. Fifth St., Minneapolis, Minn. 55415. Tel: (612) 332-4561  
 Branches: Los Angeles, Calif., 3224 Beverly Blvd. Zip 90057. Tel (213) 386-3722—Columbus, Ohio, 57 E. Main St. Zip. 43215. Tel: (614) 221-7411—Seattle, Wash., 2001 Third Ave. Zip 98121. Tel (206) 624-0244.  
 August Day Music Inc. (BMI), 2630 N. Mannheim Rd., Franklin Park, Ill. 60131. Tel (312) 455-4040. Pres.: Roger Pauly; Gen. Mgr.: Vincent Ippolito; Prof. Mgr.: Bruce Bewdinger.



# They're write on...

Peter Allen  
Herb Alpert  
Joan Armatrading  
Homer Banks  
Gato Barbieri  
Colin Blunstone  
Elkie Brooks  
Budgie  
Captain & Tennille  
Richard Carpenter  
Joe Cocker  
Pablo Cruise  
Phil Dennys  
Driver  
Andy  
Fairweather-Low  
John Farrar  
Guy Fletcher  
Doug Flett  
Peter Frampton  
Benny Gallagher  
Andy Goldmark  
Carl Hampton

Benard Ighner  
Tom Jans  
Will Jennings  
Steve Kalinich  
Richard Kerr  
L.T.D.  
Nils Lofgren  
Graham Lyle  
Bob Marley  
Moon  
Art Munson  
Roger Nichols  
Gary Osborne  
Alan Parsons  
Billy Preston  
Helen Reddy  
Turley Richards  
Troy Seals  
Eddie Setser  
Small Wonder  
Burning Spear  
Styx  
Supertramp

Phil Swern  
Rod Temperton  
Paul Travis  
The Tubes  
Rick Wakeman  
Wendy Waldman  
Mentor Williams  
Paul Williams  
Valdy  
Gino Vannelli  
Jerry Marcellino  
Mel Larson  
Mark Jordan  
Bobby Martin  
Zane Grey  
Len Ron Hanks  
Beach Boys  
Denise Nicholas  
Alan Phillips  
Joe New  
Bill Withers  
Van McCoy  
Ralph Graham

Brainstorm  
Richard Clapton  
Mark Holden  
Eugene Record  
Lawrence Mizell  
Alphonso Mizell  
Chris De Burgh  
Michael Katakis  
The Stranglers  
William "Smitty" Smith  
David T. Walker  
Randy Bishop  
Randy Richards  
Randle Chowning  
Lani Hall  
Karma  
Head East  
Hummingbird  
Dave Liebman  
Offenbach  
Symphonic Slam  
Ted Nugent  
Gerry Shury

# ...and we love 'em!

**Almo/Irving/Rondor International**

Aulos Music Publ'rs, PO Box 54, Montgomery, N.Y. 12549. Tel: (914) 457-3492. Ed.: Robert A. Carabia; Publ'ns Dir.: Howard M. Feldsher.

Aunt Polly's Publ'g Co. (BMI), PO Box 12647, Nashville, Tenn. 37212. Tel: (615) 385-2555. Owner: Allen Reynolds; Gen. Mgr.: John Donegan.

**Affiliates:** Good Music Co. (ASCAP), Miss Molly's Music Co. (BMI), Pulleybone Music Co. (ASCAP).

**Int'l reps.:** Canada & worldwide (Morning Music).

Aurelia Music (ASCAP), see Caribou—James William Guercio.

Aurelius Music (BMI), see Caribou—James William Guercio.

Auspex Music (ASCAP), 12188 Laurel Terrace Dr., Studio City, Calif. 91604 Tel: (213) 877-1078. Owner & Pres.: Jules Chaikin.

Austin Music Co. (BMI), see Criterion.

Autumn Leaves Music (ASCAP), 3810 Cavalier St., Garland, Tex. 75042. Tel: (214) 494-3494. Pres.: Glen Pace; Prof. Mgrs.: James Pritchett, Phil Otten.

**Affiliate:** Redleaf Music (BMI).

Avant Garde Music Inc. (ASCAP), see Rondor.

Avanis Music Co. (ASCAP), see A. Schroeder.

Avellino Music (ASCAP)—Pres.: Dee Anthony—see Beldock Levine & Hoffman.

Aven Music Publ'g Co. (ASCAP), 3250 Irving Park, Chicago, Ill. 60618. Tel: (312) 267-3078. Pres.: Arcy Allen; Exec. VP: Skip Meyers; Sec'y-Treas.: Aven Meyers.

Avent Publ'g Co. (ASCAP), see Copper.

Average Music (ASCAP), 9155 Sunset Blvd., Suite 3, Los Angeles, Calif. 90069. Tel: (213) 550-8643. Gen. Mgr.: David Mintz.

**Branch:** New York, N.Y., 240 Central Park S., Apt. 10-L. Zip: 10019.

Axehandle Music Inc. (ASCAP), see Chappell.

Axent Music (ASCAP) (div. of Axent Ltd.), PO Box 552, 700 W. Jackson St., Biloxi, Miss. 39533. Tel: (601) 374-1900. Pres.: Patrick J. Fagan; Gen. Mgr.: Marion Carpenter; Prof. Mgr.: Lee Carpenter.

**Affiliated firm:** Singing River Publ'g Co. Inc. (BMI).

**Affiliate:** Tnexa Music (BMI).

Azinda Publ'ns (BMI) (div. of Tim McCabe Inc.), 230 Peachtree St. NW, Suite 1800, Atlanta, Ga. 30303. Tel: (404) 688-2124. Pres. & Gen. Mgr.: Tim McCabe.

**Affiliate:** October's Child Music (ASCAP).

Azmort Music Co. (BMI), see Cetra.

Azure Music Co. (ASCAP), see Memnon.

**B**

B A S Music Publ'g (ASCAP), 5925 Kirby Dr., Suite 226, Houston, Tex. 77005. Tel: (713) 522-2713. Pres. Gen. & Prof. Mgr.: Shelton Bissell.

**Affiliate:** Tuff Enuff Music Publ'g (BMI).

B B P Music (ASCAP), see Valgroup.

B C Ents. of Memphis Inc. (BMI), 726 E. McLemore, Memphis, Tenn. 38106. Tel: (901) 947-2553. Pres.: Bob Catron Jr.; VP: Byron Catron; Gen. Mgr. Claudette Catron; Admin. Ass't: Linda Hillard.

**Affiliates:** Brian Music (BMI), Colca Music Co. (BMI), Epitome Music Co. (BMI), Insight Music Co. (BMI).

B-Flat Music (BMI), see Copyright Serv. Bureau.

B K M Music Ltd. (ASCAP), see Rondor.

B L M Music Corp. (ASCAP), 2501 S. Ocean Dr., Hollywood, Fla. 33022. Tel: (305) 925-1799. Pres. & Prof. Mgr.: Robert S. Taran.

B L & H Music Corp. (ASCAP), see H.B. Webman.

B N P Music Publ'g Co. (ASCAP), see Four Star.

B R S Inc., 15010 Ventura Blvd., No. 306, Sherman Oaks, Calif. 91403. Tel: (213) 990-1004. Pres.: Norman Paul.

**Affiliates:** AMC Inc. (ASCAP), Argo Music Inc. (BMI), Gleam Music Inc. (ASCAP), Symbol Music Inc. (BMI).

BW Music, 114 W. Maiden Ln., Monroe, Conn. 06468. Tel: (203) 261-2979. Pres.: Vincent Meyer II; VP: David Roberts.

**Affiliate:** Late Music.

Babcock North Music (BMI), 6835 Spring Manor, San Antonio, Tex. 78249. Tel: (512) 696-8376. Pres. & Gen. Mgr.: Max P. Gardner; Prof. Mgr.: Doris Gardner.

Baby Fox Music (ASCAP), see Fred Fox.

Baby Monica Music (BMI), see Warner Bros.

Baby Powder Music (ASCAP), see Paul Leka & Mietus.

Baby Tate Music Corp. (BMI), PO Drawer AB, Rosendale, N.Y. 12472. Tel: (914) 687-9573. Pres.: Peter B. Lowry.

Bacardi Publ'ns (ASCAP), 3235 Emmons Ave., Brooklyn, N.Y. 11235. Tel: (212) 646-1420. Pres.: Ray Rivera.

Bacchanalia Music Co. (BMI), PO Box 3201, Oak Ridge, Tenn. 37830. Tel: (615) 482-2752. Pres.: Kit Haaland.

Bach Music (ASCAP), see Bourne.

Bach-Trac Music Inc. (ASCAP), 315 E. 86 St., New York, N.Y. 10028. Tel: (212) 348-4450. VP. Prof. Dept.: Frank N. D'Amico.

Back Bay Music (BMI), see Mietus.

Back Porch Music (BMI), see Copyright Serv. Bureau.

Backroom Music (ASCAP), see Paul Leka.

Back Yard Music (ASCAP), see Front Lawn.

Bacone & Sons Music (BMI), 2600 N. Cortes St., Philadelphia, Pa. 19132. Tel: (215) 225-0661.

Bacdo Music Inc. (ASCAP), see Stevens H. Weiss.

Badfinger Music Co. (ASCAP), see Copyright Serv. Bureau.

Bad Ju Ju Music (ASCAP), see Tintagel.

Bagimin Music Inc. (BMI), see A. Schroeder.

Bainbridge Music (BMI), see Jerden.

Balanced Music (BMI), 166-26 89 Ave., Jamaica, N.Y. 11432. Tel: (212) 657-3232. Contact: James A. Dockert.

Bal & Bal Music Publ'g Co. (ASCAP), PO Box 369, La Canada, Calif. 91011. Tel: (213) 790-1242. Pres.: Adrian P. Bal.

Bald Medusa Music (ASCAP), see Martin Cohen.

Bald Mountain Music Corp. (ASCAP), 1474 N. Kings Rd., Hollywood, Calif. 90069. Tel: (213) 656-4787. Pres.: J.C. Phillips; Prof. Mgr.: James C. Tract.

**Affiliates:** Blue Lick Music (BMI), Raw Milk Music Publ'g Co. (ASCAP), Rock Island Music Inc. (BMI), Sweet Bucks Music (ASCAP).

BalloonHead Music (ASCAP), see Greene & Reynolds.

Balloon Music (ASCAP), see Segel & Goldman.

Balthasar Publ'g (BMI), see Copyright Serv. Bureau.

Bambar Music Corp. (ASCAP), see Pickwick.

Band Box Music Publ'g Co. (BMI), PO Box 15477, Lakewood, Colo. 80215. Tel: (303) 238-8786. Pres.: Vicky Morosan.

Bandito Music Inc. (BMI), see Big Seven.

Bandora Music Publ'g (BMI), see Sun-Bar.

Bandy Music (BMI), see Jondora.

Banff (BMI), see Jasper.

Bantu Music (ASCAP), see Martin Cohen.

Barbam (BMI), see Pickwick.

Barber-Picone Music Co. (BMI), see Copyright Serv. Bureau.

Barberry Music (ASCAP), see Royalty Control Corp.

Barclay Music Corp. (ASCAP), see Shapiro Bernstein.

Barcone Music Co. Inc. (BMI), see Copyright Serv. Bureau.

Peter Barden Songs (BMI), see Copyright Serv. Bureau.

Bare Back Music (ASCAP), see Intercontinental Entertainment & Mietus.

Barking Spider Music (ASCAP)—Owners: Michael D. Aisnar, Eric Holle—see Ferndock.

Barlow Music (ASCAP), c/o Jack Butcher, 3706-D Hillsboro Rd., Nashville, Tenn. 37215. Tel: (615) 352-6812.

Barmour Music Corp. (BMI), see Pickwick.

Barmatomp Musik (BMI), see Martin Cohen.

Barnegat Music Corp. (BMI), see United Artists.

Barney Music (BMI), see Blanchris.

C. L. Barnhouse Co. (SESAC), 110 B Ave., Oskaloosa, Iowa 52577. Tel: (515) 673-8397. Pres.: C.L. Barnhouse III; Gen. Mgr.: Robert Barnhouse.

**Affiliate:** Birch Island Music Press (ASCAP), K.L. King Music House (SESAC).

**Int'l reps.:** Austria, Germany & Switzerland (Emil Ruh in Switzerland); Norway (Schlagerforlaget).

Bar None Music, see Piccasso.

Baron Everyday Songs, see Baron.

M. Baron Co., PO Box 149, Oyster Bay, N.Y. 11771. Tel: (516) 922-3377. Mgr.: Andre Baron.

Baron Music Publ'g Co. (BMI), 916 19 Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-0005. Admin'r: Thomas P. Glaser; Admin. Ass't: June Johnson.

**Affiliates:** Baron Everyday Songs, Devereaux Music (ASCAP), Fifteen Years Music (BMI).

Barracks 9 Music Inc. (BMI), see Star Spangled.

Barrett-Hill Music Co. (ASCAP), 14502 Broadgreen, Houston, Tex. 77079. Tel: (713) 497-4640/0585. Owner: Luci Barrett.

Barricade Music (ASCAP), see Rondor.

Jeff Barry Music (ASCAP), see Broadside.

Earl Barton Music Inc. (BMI), 1121 S. Glenstone, Springfield, Mo. 65804. Tel: (417) 869-6379. Pres. & Gen. Mgr.: Si Simon; Prof. Mgr.: Wayne Carson Thompson. (Licensed through Publishers' Licensing Corp.).

**Affiliates:** Rose Bridge Music Inc. (BMI), Shady Dell Music Inc. (SESAC), Strawberry Hill Music (ASCAP), Tablerock Music Inc. (BMI).

Barton Music Corp. (ASCAP), 249 E. 62 St., New York, N.Y. 10021. Tel: (212) 371-4380. Pres.: Paula Sanicola; Gen. & Prof. Mgr.: Sol Parker.

**Branch:** Los Angeles, Calif.: 9220 Sunset Blvd. Zip: 90069.

**Affiliates:** Ding Dong Music Corp. (BMI), Maraville Music Corp. (ASCAP), Midwest Music Corp. (BMI), Mr. Music Co. Inc. (BMI), Ritchie Music Co. Inc. (ASCAP), Saga Music Corp. (ASCAP), San Dino Music Corp. (ASCAP), Sands Music Corp. (ASCAP), Eddie Shaw Music Corp. (ASCAP), Sinatra Songs (ASCAP), Stanwood Music Corp. (ASCAP).

Barwin Music Co. Inc. (ASCAP), see Edwin H. Morris.

Diane Basie Music Corp. (ASCAP), see Big Seven.

Basilone Music Inc. (SESAC), see Midsong.

Baskin Music (BMI), see Open End—Open End.

Bates Music Publ'g Co. Inc. (BMI), see Van-Jak.

Bathurst Music (BMI), see Morning Music.

Mel Bay Publ'ns, Pacific, Mo. 63069. Tel: (314) 257-3970. Pres.: Mel Bay; Gen. Mgr.: Bill Bay.

**Int'l reps.:** Canada (Leeds), Europe (Belwin-Mills).

Bay-Tone Music (BMI), 1218 Hollister St., San Francisco, Calif. 94124. Tel: (415) 467-5157. Pres.: Bradbury Taylor.

Beachcomber Music Co. (BMI), see Dawn Prod'ns.

Beachtime Music (BMI), 715 Timor Court, San Jose, Calif. 95127. Tel: (408) 241-4211. Pres. Eric R. Hilding.

**Affiliated firm:** Argonaut Music (BMI).

**Affiliate:** Fly-By-Night Music Publ'g (BMI).

Beacon Hill Music (SESAC), see Lillenas.

Elmus Beale Music Inc. (BMI), see Jonapoph.

Bealin Music Publ'g Co., see T.B. Harms—Harry Von Tilzer.

Beam Junction Music (BMI), see Mietus.

Beantown Publ'g Co. (BMI), 206 E. Jordan St., Pensacola, Fla. 32503. Tel: (904) 438-2763. Pres. & Gen. Mgr.: Earl Lett; Prof. Mgr.: Grady Lett.

**Branch:** Los Angeles, Calif., 8946 S. Cimarron St. Zip: 90047. Gen. & Prof. Mgr.: Mattie Swain.

Bear Brown Publ'g Co. (BMI), see R.A. Hodge.

Bear Sloop Music Co. (BMI), see Alkatraz Corner.

Beau-Jim Agency Inc. (ASCAP), PO Box 758, Lake Jackson, Tex. 77566. Tel: (713) 297-4030. Pres.: James E. Hooper.

N. S. Beaujolais (ASCAP), see United Artists.

Beaver Music Publ'g Corp. (ASCAP), see H.B. Webman.

Beckenhorst Press (ASCAP), PO Box 14273, 3841 N. High St., Columbus, Ohio 43214. Tel: (614) 268-3010. Owner: John Ness Beck.

Beckie Publ'g Co. Inc. (BMI), see Sounds of Memphis.

Bedivere Music Ltd.—Pres.: Brian Lane—see Beldock Levine & Hoffman.

Bedrock Music Co. Inc. (BMI), see Chappell.

Beechic (BMI), see Chicorel.

Beechmont Music Corp. (BMI), see H.B. Webman & Co.

Beechwood Music Corp. (BMI), 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. Cable: CA-PREC. VP Admin.: Elizabeth B. Monte; Prof. Mgrs.: Kip Dubbs, Ted Glasser. (Administered by Screen Gems-EMI).

**Branch:** Nashville, Tenn., 1014 17 Ave. S. Zip: 37212. Tel: (615) 244-2789. Gen. Prof. Mgr.: Richard Allen.

**Int'l branches:** Canada, Beechwood Music of Canada.

**Affiliates:** Affinity Music (BMI), Airefield Music (BMI), Allroads Music (BMI), Bornwin (BMI), Bradshaw Music (BMI), Central Songs (BMI), Century Songs (BMI), Freeway Music (BMI), Glenwood Music Corp. (ASCAP), Johnstone-Monteil Music (BMI), McCulloch Music (BMI), Rock Music (BMI), Snyder Music (ASCAP), Vanguard Songs (BMI).

**Administered companies:** Kemo Music Co. (BMI), J.C. Love Publ'g Co. (BMI), Herb Monteil Music (BMI), Strawbed Music (ASCAP).

Bee Cool Publ'g Co. (BMI), see Jamie.

Beefheart Music Co., see Martin Cohen.

Beef State Publ'g Co. (BMI), Box 14267, Omaha, Neb 68114. Tel: (402) 432-3498. Pres. & Gen. Mgr.: Newton R. Isaacson; Prof. Mgr.: Chuck Pennington.

**Affiliate:** Phase Seven Music (ASCAP).

Jenny Bee Music (BMI), see Horse Creek.

Beekman Music Inc. (ASCAP), see Theodore Presser.

Beelzebub Music (ASCAP), see Royalty Control Corp.

Beethoven Music Co. (ASCAP)—Pres.: Lincoln Myrgora—see Harrison.

Begonia Melodies Inc. (BMI), see Chappell.

Bekson Music Publ'g Inc. (BMI), see Gene Kennedy.

Bel Canto Music (ASCAP), see Equinox.

Beldock Levine & Hoffman, 565 Fifth Ave., New York, N.Y. 10017. Tel: (212) 490-0400. Cable: TELHOFFLAW. Telex: 422046. Gen. & Prof. Mgr.: Elliot L. Hoffman.

**Administered companies:** Artful Dodger Ents. Ltd. (ASCAP), Avellino Music (ASCAP), Bedivere Music Ltd., Fram-Dee Music Ltd. (ASCAP), High Wave Music (ASCAP), Kenya Music Inc. (ASCAP), Luxury Music Co. (BMI), Mardee Music (ASCAP), New Tone Music Prod'ns Ltd. (ASCAP), Rule One Music Inc. (ASCAP), Topographic Music Inc. (BMI), Zacko Music Ltd. (BMI).

Belinda Music Inc. (BMI), see Chappell.

Belkin Music (BMI), see Stone-Rap.

Belladonna Music (ASCAP), see Rondor.

Bella Godva Music Inc. (ASCAP), see A. Schroeder.

Bellboy Music (BMI), see Mighty Three & April Blackwood.

Bell Holding Music (ASCAP), 1260 E. Main St., Meriden, Conn. 06450. Tel: (203) 238-2099. Cable: BELHOP.

Bellis Music Publ'g Co. (ASCAP), see Brunswick.

Bello Music Ltd. (ASCAP), see Copyright Serv. Bureau.

BelMar Music (BMI), see Copyright Serv. Bureau.

Belmont Music (BMI), see M.M. Cole.

Belmont Music Publ'rs (ASCAP), PO Box 49961, Los Angeles, Calif. 90049. Tel: (213) 472-2557. Cable: BELMUSIC. Pres.: Lawrence A. Schoenberg; Gen. Mgr.: Reiko Bissey.

**Int'l firms represented:** B. Schott Sohne (Germany), Universal (Austria).

**Int'l rep.:** Austria (Universal).

Belton Music Inc. (ASCAP), see Vector.

Belwin Inc. (ASCAP), see Belwin-Mills.

Belwin-Mills Publ'g Corp., 16 W. 61 St., New York, N.Y. 10023. Tel: (212) 245-1100, 582-5300. Cable: BELMILPUB. Pres. Martin Winkler; VP: Burton L. Litwin.

**Int'l branches:** Brazil, Canada, England, France, Germany, Italy, Mexico, Netherlands, New Zealand, Spain.


**Affiliates:** American Academy of Music Inc. (ASCAP),

Bradley

...the name in educational keyboard music is now

BRADLEY PUBLICATIONS

...the company for educational keyboard music



a division of RBR Communications Inc.  
43 West 61st Street  
New York, New York 10023  
(212) 757-8805

Ankerford (ASCAP). Belwin Inc. (ASCAP). Franco Colombo Inc. (ASCAP). Deshon Music Inc. (BMI). J. Fisher & Bro., Charles Foley Co (Rachmannoff works). H.W. Gray Co Inc., E.F. Kalmus Orchestra Scores Inc. (ASCAP). Mills Music Inc. (ASCAP). Minotaur Music (BMI). Multimood Music Inc. (BMI).

**Int'l firms represented:** Associated Board of the Royal School of Music (UK). Bessel (France). Bornemann (France). Casa Musicale Sonzogno (Italy). Moeck (Germany). Quiroga (Spain). G. Ricordi (Argentina, Brazil, Canada, France, Germany, Italy, UK). Hans Sikorski (Germany).

Belzart Music Co. of Canada, see Martin Cohen.

Bema Music (ASCAP). see Stone-Rap.

Be-Me Music Publ'g Corp. (BMI). see Big Seven—Big Seven.

Benchmark Music (ASCAP). see Warner Bros.

Bendig Music Corp., (BMI). see Fermata Int'l.

Bengal Tunes Music Co. Inc. (BMI). see Matzo Ball

Bengrad Ents. Inc. (BMI). see Mietus.

BeniBob Music (BMI). 115 Airfloat Dr., Hendersonville, Tenn. 37075. Tel. (615) 824-1144. Pres., Gen & Prof. Mgr. Robert O. Wood.

Bennie Benjamin Music Inc. (ASCAP). see Chappell.

Benner Publ'g (ASCAP), 1739 Randolph Rd., Schenectady, N.Y. 12308. Tel: (518) 377-5254. Pres. Lora Benner.

Phil Bennett Music Co. (ASCAP), 1 E 42 St., New York, N.Y. 10017. Tel: (212) 682-2539. Pres.: Phil Bennett, VP. Julia Lincoln

John T. Benson Publ'g Co. (ASCAP). 365 Great Circle Rd., Nashville, Tenn. 37228. Tel. (615) 259-9111. Pres. John T. Benson III; Exec. VP. Bob Benson, Dealer Sales Sam Mehaffie; Int'l Sales: John Benson IV; Catalog Admin. Ed Benson Jr., Promo. Dist. Robert Benson

**Affiliates:** Dimension Music (SESAC), Heart Warming Music Co. (BMI), Jensen Music (ASCAP), Lanny Wolfe Music (SESAC).

**Administered companies:** Crown-Aztec Music (ASCAP), Crown-Black Music (SESAC), Crown-Royal Music (BMI)

**Int'l reps.:** Germany (Hanssler), Scandinavia (Pilot Prod'ns in Sweden); UK (Bradbury-Wood).

Berdick Music (BMI). see Trust Music.

Berdoo Music (BMI). PO Box 3851, Hollywood 90028. 625 N. Kings Rd., No. 5, Los Angeles, Calif. 90048. Tel: (213) 655-5449. Pres. George Clements; Gen. Mgr.: David W. Morris; Prof. Mgr. Jim McGuckin.

**Affiliate:** George Clements Publ'g (ASCAP).

Beresford Music Inc. (BMI). see Damila.

Norman Bergen Music (BMI). see Ceberg.

Bergstrom Music Ltd (ASCAP). see Publishers' Licensing Corp.

Berkeley Cooperative Publ'rs, PO Box 3233, Berkeley, Calif. 94703. Tel. (415) 452-1248. Mgr. Ed Denison.

**Administered companies:** Hodolog Music (BMI), Red Shoe Publ'g (ASCAP).

**Int'l reps.:** Scandinavia (Sonet), UK (Sonet).

Berkshire Music Inc. (BMI). see Copyright Serv. Bureau

Irving Berlin Music Corp. (ASCAP), 1290 Ave. of the Americas, New York, N.Y. 10019. Tel. (212) 247-4200.

Hal Bernard Ents. Inc., see listing under "H."

Bern Doubt Music (BMI). see Richard Kaye.

Bernetia Music Co. (BMI). see Copyright Serv. Bureau.

Bernice Music Inc. (ASCAP). see Copyright Serv. Bureau

Dave Bernie Music Co. (ASCAP). see Gordon.

M Bernstein Music Publ'g Co. (ASCAP), 295 Monaco Pkwy., Denver, Colo. 80220. Tel: (303) 355-4535. Pres., Morris Bernstein, Gen. Mgr. Allan Bernstein; Prof. Mgrs. Barry, Neil & Richard Bernstein

Berry Hill Songs (BMI). see Southern Writers

John Berthelot & Assocs. (ASCAP), PO Box 30029, New Orleans, La. 70190. Tel. (504) 482-4211. Pres. John Berthelot.

**Affiliate:** Storyville Publ'g Co. (BMI)

Bertram Music Publ'g Co. (BMI). see Rondor.

Besco Music (ASCAP). see Copyright Serv. Bureau

Beserkley, 1199 Spruce St., Berkeley, Calif. 94707. Tel. (415) 527-7664. Chief Execs. Mathew King Kaufman, Steve Beserkley

**Affiliates:** Brand X Music, Ear-Responsible Music, Eau d'Yeah, Modern Lovesongs, Rye-Boy Music, Tremor Music.

Besson (ASCAP). see Boosey & Hawkes.

Bestat Music (ASCAP). see Copyright Serv. Bureau

Best Bet Music (ASCAP), 106 W. Madison, Kirkwood, Mo. 63122. Tel. (314) 821-5537. Pres. Russ Lewis

**Int'l rep.:** Canada (MRRRA).

Best Shot (BMI), 71 Smithbridge Rd., Glen Mills, Pa. 19342. Tel. (215) 725-6388. Pres. Vito Jacono

Beth-Ann Music Co. (ASCAP), 615 Baldwin Ln., Wilmington, Del. 19803. Tel. (302) 762-2410. Pres. Albert G. Teoli

Better-Half Music Co. (ASCAP), 1894 N. Stanley Ave., Hollywood, Calif. 90046. Tel. (213) 874-1707. Pres.: Jacqueline Hilliard; Gen. Mgr. Victoria Hyman.

**Affiliates:** Dalya Recs. (BMI), Garson, Hilliard & Day Inc. (ASCAP)

Be-utiful Things Unlimited (BMI). see 20th Century

Beverly-Culver Music Inc. (ASCAP). see Shoestring & Copyright Serv. Bureau.

Beverly Hills Music (BMI), c/o Lawrence Herbst Investment Trust Fund, PO Box 1659, Beverly Hills, Calif. 90213. Tel. (213) 248-1084. Pres. & Admin'r. Lawrence Herbst.

Bevill Music Co. (BMI). see Arnold Mills.

Beyond Music Co. (BMI). see Above

Bibo Music Publ'rs Inc. (ASCAP). see T.B. Harms.

Bi-Circle Music (BMI). see Gopam

Bicycle Music Co., 8756 Holloway Dr., Los Angeles, Calif. 90067. Tel. (213) 659-6361. Pres. David Rosner.

**Affiliates:** Dartmoor Music (ASCAP), Kohaw Music Inc. (ASCAP), Loaves & Fishes Music Co. Inc. (BMI), Medicine Hat Music (ASCAP), Prophet Music Inc. (ASCAP), Stonebridge Music (ASCAP), Tallyrand Music Inc. (BMI).

Bifern Music Publ'g (BMI), 3361 S. Blue Ridge Court, Westlake Village, Calif. 91361. Tel. (805) 495-8765. Owner: Bill Doane.

Big B Music Inc., see T.B. Harms—Harry Von Tilzer.

Big Bopper Music Co., see T.B. Harms—Hall-Clement.

Big Boro Publ'g Corp., 1700 Broadway, New York, N.Y.

10019. Tel: (212) 757-4534.

Big Cigar Music Co. (BMI), 8033 Highland Trail, Los Angeles, Calif. 90046. Tel: (213) 656-8078. Contact Evie Sands.

**Affiliate:** Evie Sands Music (ASCAP).

Big Deal Music Publ'g Co. (BMI), Box 60-A, 711 Greenwood Ave., Cheneyville, La. 71325. Tel. (318) 279-2746. Pres. Launey Deal; Gen. Mgr.: Rosemary Deal; Prof. Mgr. James L. Holloway.

**Branch:** Los Angeles, Calif., 517 W. 57 St. Zip: 90037. Tel. (213) 753-7893, 232-9454. Gen. Mgr. Aaron Johnson.

Big Diamond Publ'g (BMI), PO Box 15018, Tulsa, Okla. 74115. Tel: (918) 939-0641, 324-5553. Owner: Ken Holiday Garton.

Big Drum Music (BMI). see Chromakey.

Big E Little e Music (BMI). see Segel & Goldman.

Big Five Music Inc. (BMI). see Copyright Serv. Bureau.

Big Heart Music Inc. (BMI), 9454 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 278-7020. VP & Gen. Mgr.: Don Blocker.

Big Hurry Music Co. Inc. (ASCAP), 321 Commercial Ave., Palisades Park, N.J. 07650. Tel. (201) 224-8000. Telex 135384. Pres. Alfred Haber.

**Affiliate:** Little Hurry Music Co. Inc. (BMI)

Big Island Music Inc. (ASCAP), 5723 Star Ln., Woodland Hills, Calif. 91364. Pres. Stanley W. Zabka.

Big Kitty Music, see Rondor.

Big Leaf Music (ASCAP). see Big Pumpkin.

Big Mama Music (BMI). see Royalty Control Corp.

Big Mike Music (BMI), 408 W. 115 St., New York, N.Y. 10025. Tel. (212) 222-8715. Cable: RIGHTON. Pres. William H. Downs; Gen. Mgr. Marilyn Darby, Prof. Mgr. Carlos Mendez-Vaz. **Local branch:** 40 Harrison St., Suite 20B, Zip. 10013. Tel. (212) 732-0223. **Affiliated firm:** Little Night Music (BMI).

**Int'l firm represented:** Panache (UK).

Big Oak Music (BMI). see Skip Taylor.

Big Okie Music Publ'g Co. (ASCAP). see Sunny Lane.

Big Pumpkin Music (BMI), 75 Rockefeller Plaza, New York, N.Y. 10019. Tel. (212) 489-0955. Pres. Douglas Morris; Sec'y-Treas. Dick Vanderbilt.

**Affiliate:** Big Leaf Music (ASCAP).

Big Red Music Ltd. (BMI). see Reg Giant.

Big Seven Music Corp. (BMI), 17 W. 60 St., New York, N.Y. 10023. Tel. (212) 582-4267. Cable: ROULREC. Pres.: Morris Levy; VP. Phil Kahl.

**Int'l branches:** Australia (Planetary-Nom), Belgium (Caradam Eds.), France (Caradam Eds.), Germany (Musikverlag Planetary), Netherlands (Caradam Eds.), South Africa (Planetary-Nom), Switzerland (Caradam Eds.). UK (Planetary-Nom).

**Affiliates:** Big Seven Music Corp. (BMI)—Be-Me Music Publ'g Corp., Dinah Music Corp., Dotno Music Corp., Linda's World Music Corp., Lovable Music Corp., Me N-U Music Corp., Pokvan Music Corp., Snapper Music Inc., Todo Bien Music Corp. (all BMI); Adam R. Levy & Father Ents. Inc. (BMI)—Ishmael Music, Pequod Music (all BMI); Planetary Music Publ'g Corp. (ASCAP)—Astron Publ'g Co., Bikini Music Publ'g Corp., Bonnie Music Inc., Chalet Music Corp., Eda Music Corp., Foundation Music Corp., Intimate Music Corp., ML Music Inc., Naro Music, Robaire Music, Rojan Music Corp., Sandra Music Corp., Sandy Music Corp., Seton Music Corp., Squire Music Corp., Vanno Music Corp. (all ASCAP); **Other:** Atrium Music Corp. (ASCAP), Bandito Music Inc. (BMI), Diane Basie Music Corp. (ASCAP), Branston Music Inc. (BMI), CB Music Inc. (BMI), Cordon Music Corp. (BMI), Country Gentleman Music Inc. (BMI), Elephant V Ltd. (ASCAP), Favorite Music Inc. (ASCAP), Jatomec Music Publ'g Corp. (BMI), Little Dipper Music Corp. (BMI), Pax Regina Music Ltd. (ASCAP), Pow-Pak Music Corp. (BMI), Three & Three Music Inc. (BMI), Tricky Music Inc. (ASCAP).

**Affiliated groups:** Cudda-Pane Music Inc. (BMI)—Bozart Music Inc. (BMI), Frost Music Corp. (BMI)—Cindy Music Inc., End Music Inc., Fast Music Inc., Figure Music Corp., Realgone Music Inc., Sanada Music Corp., Voyage Music Corp. (all BMI); Gyruz Music Corp. (ASCAP)—Aida Music Corp. (ASCAP), Francon Music Corp. (ASCAP); Mandan Music Corp. (BMI)—Eisee Music Inc. (BMI), Merna Music Inc. (BMI); Nom Music Inc. (BMI)—Keel Music Publ'g Co. Inc., Najac Music Corp., Tudor Music Corp., Tyrol Music Inc., Vision Music Corp. (all BMI); Patricia Music Publ'g Corp. (BMI)—H&L Music Inc., Queensbury Music Corp., Shaysee Music Inc. (all BMI); Pure Soul Music Corp. (BMI)—Work-out Music (BMI), Rabbit's Foot Music Corp. (BMI)—Sturossi Music Corp. (BMI).

**Int'l reps.:** Denmark (Intersong), Finland (Intersong), Italy (Star), Japan (High Note), Mexico (EMLASA), Norway (Intersong), Portugal (Canciones del Mundo), Spain (Canciones del Mundo), Sweden (Intersong), West Indies (Record Specialists in Jamaica).

Big Sky Music (ASCAP), PO Box 216, Cooper Sta., New York, N.Y. 10003. Tel. (212) 691-6820. Admin'r. N. Saltzman.

Big State Music Publ'g (BMI), 1311 Candlelight Ave., Duncanville, Tex. 75137. Tel. (214) 298-9576. Pres. Paul S. Ketter.

**Affiliate:** Pineapple Music Publ'g (ASCAP).

Big Ten Music Co. (BMI). see Ivan Mogull.

The Big 3 Music Corp., see United Artists.

Big Willie Music (BMI), 5004 W. Francis Rd., Clio, Mich. 48420. Tel. (313) 686-0189. Pres. Forrest Green; VP. David O. Norris.

Bikini Music Publ'g Corp. (ASCAP). see Big Seven—Planetary & Jova

Bil-Etta Music (BMI)—Pres. William J. Foster Jr.; Gen. Mgr.: K. H. Smith—see Keristene.


Billy Bob Publ'g Inc. (BMI), 2251 Casey Ave., Las Vegas, Nev. 89119. Tel. (702) 739-6622. VP: Jay Ramsey. **Branch:** Beverly Hills, Calif., 450 N. Roxbury Dr., Suite 300. Zip: 90210. Tel. (213) 550-7131

Bil-Mar Music (BMI). see Segel & Goldman.

Steve Binder Prod'ns, 9000 Sunset Blvd., Suite 705, Los Angeles, Calif. 90069. Tel. (213) 273-4005

Biograph Music Inc. (ASCAP), 16 River St., Chatham, N.Y. 12037. Tel. (518) 392-3400. Pres. Arnold S. Caplin; Gen. Mgr.: Joel Bernstein

# Our Roots Have Turned To Gold\*



## 50th Anniversary

WE HUSTLED THEN and WE STILL DO

The PEER-SOUTHERN ORGANIZATION

New York, Hollywood  
Nashville, Miami  
San Juan and  
Offices Throughout  
The World

Birchfield Music, see Faron Young.  
 Birch Island Music Press (ASCAP), see C.L. Barnhouse.  
 Robert Fairfax Birch Publ'ns (ASCAP), see Theodore Presser.  
 Benny Bird Co. (BMI), see Copyright Serv. Bureau.  
 Birdseye Music Corp. (ASCAP), see Cream.  
 Birdseye Music (BMI), see United Int'l Copyright & Copyright Serv. Bureau.  
 Bird Song Music, 2700 Benedict Canyon, Beverly Hills, Calif. 90210. Tel: (213) 550-8273.  
 Birdwalk Music Publ'g Co. Inc., see T.B. Harms—Hall-Clement.  
 Birdwing Music (ASCAP), see Sparrow.  
 Birge Music (BMI), 19230 James Couzens Fwy., Detroit, Mich. 48235. Tel: (313) 341-7708. Pres.: John Birge.  
 Birthday Music Inc. (BMI), see Music Music Music.  
 Birthright Music (ASCAP), 3101 S. Western Ave., Los Angeles, Calif. 90018. Tel: (213) 731-0907. Pres.: Byron R. Spears; Gen. Mgr.: Leroy C. Lovett.  
**Affiliates:** Chinwah Songs (SESAC), House Of Talley (BMI).  
 Bisiar Music Publ'g (BMI), PO Box 5631, Concord, Calif. 94520. Tel: (415) 686-4342. Pres. Ed Bisiar.  
 Bitter Wind Music (BMI), see Copyright Serv. Bureau.  
 Bizarre Music Inc. (BMI), see Martin Cohen.  
 Bill Black Music Inc. (ASCAP), see Lyn-Lou.  
 Black Board Music (BMI), see Faron Young.  
 Black Coffee Music Inc. (BMI), see Prophecy.  
 Blackhawk Music Co. (BMI), 1610 N. Argyle Ave., No. 110, Hollywood, Calif. 90028. Tel: (213) 464-7235. Pres.: Wally Brady.  
**Affiliated firm:** Dayton Music Co. (ASCAP).  
**Affiliate:** Luna Grande Music Co. (BMI).  
**Int'l rep.:** UK (Montclare).  
 Black Kat Rec. Co. Publ'g (BMI), 542 S. Dearborn, Chicago, Ill. 60605. Tel: (312) 939-9066.  
**Branch:** Midfield, Ala., 544 Bessemer Super Hwy. Zip: 35228. Tel: (205) 923-1980.  
 Black Sheep Music (BMI), PO Box 22635, Nashville, Tenn. 37202. Tel: (615) 383-8318. Pres.: Paul Craft; Gen. Mgr.: Steve Evers; Prof. Mgr. Jimmy Tarbutton.  
**Affiliated firm:** Audigram Music (BMI).  
 Black Slave Music (BMI), see Main Slave.  
 Black & White Music Co. (BMI), see Copyright Serv. Bureau.  
 Blackwood Music Inc. (BMI), see April Blackwood.  
 Eubie Blake Music (ASCAP), 284-A Stuyvesant Ave., Brooklyn, N.Y. 11221. Tel: (212) 574-8511. Pres.: Eubie Blake.  
 Blanchris Music (BMI), 160 W. 71 St., New York, N.Y. 10023. Tel: (212) 873-2020. Contact: Renee Steele.  
**Affiliates:** Barney Music (BMI), Silver Music (ASCAP).  
 Blandring Publ'g Co. (BMI), PO Box 162, Provo, Utah 84601. Tel: (801) 224-1775. Pres.: Stan Bronson.  
 Blanket Music Publ'g Co. (BMI), 778 S. Pearl St., Denver, Colo. 80209. Tel: (303) 722-5124. Pres.: C.D. Draper; VP: Mildred Oraper.  
 Eric Blau Music Inc. (BMI), 251 W. 92 St., New York, N.Y. 10025. Tel: (212) 874-7871. Pres.: Eric Blau.  
 Blecker Street Music (BMI), see Katch Nazar.  
 Blendingwell Music Inc. (ASCAP), 9229 Sunset Blvd., No. 718, Los Angeles, Calif. 90069. Tel: (213) 278-4300. Co-Pres.: Terry Cashman, Tommy West; Gen. Mgr. Errol Sober. (Administered by Publishers Licensing Corp.).  
 Blen Music Publ'g (ASCAP), 220 San Vicente Blvd., Santa Monica, Calif. 90402. Tel: (213) 394-0386. Pres.: Ben Weisman; Gen. Mgr.: Lisa Weisman.  
 Blind Basement Music (BMI), PO Box 288, Silver Spring, Md. 20907. Wash. D.C. Tel: (202) 723-6958. Mgr.: Gene Rosenthal.  
 Blockbuster Music Inc. (BMI), see Jamie.  
 bloc-6 Inc. (BMI), 3749 Maple Leaf Cove, Memphis, Tenn. 38118. Tel: (901) 365-7731. Gen. Mgr. Jim Rorie.  
**Affiliate:** Jim Rorie Ents. (BMI), Song-City Music (BMI).  
 Blonde Lion Songs (BMI), see Martin Cohen.  
 Ben Bloom Music Div. (ASCAP), see Bourne.  
 Bloor Music Publ'rs (BMI), see Lansdowne.  
 Blue Band Music (BMI), see Ray Griff.  
 Blue Book Music (BMI), 1225 N. Chester Ave., Bakersfield, Calif. 93308. Tel: (805) 393-1011. Owner: Buck Owens; Gen. Mgr.: Dorothy Owens; Prof. Mgr.: Jim Shaw.  
**Affiliates:** Gold Book Music Inc. (ASCAP), Hitway Music (BMI).  
 Blue Branch (BMI), see Erection.  
 Blue Bros. Music (BMI), see AlRuby.  
 Blue Canyon Music (BMI), 1000 Granville Ave., Los Angeles, Calif. 90049. Tel: (213) 826-0649. Owner: Jim Terr.  
**Affiliate:** Mathematical Music (ASCAP).  
 Blue Creek Music (BMI), 11 Music Circle S., Nashville, Tenn. 37203. Tel: (615) 259-3996. Pres.: Peck Rowell; VP. Gen. & Prof. Mgr.: Ernie Rowell.  
 Blue Echo Music (ASCAP), see Ray Griff.  
 Blue Fame Music Corp. (ASCAP), see Famous.  
 Blue Fin Music Co. (ASCAP), see Robin Hood.  
 Blueford Music (ASCAP), see Mercantile.  
 Blue Fox Music (ASCAP), see Skip Taylor.  
 Blue Guitar Music Co. (ASCAP), see Chappell.  
 Blue Horizon Music Inc. (BMI), see United Artists.  
 Blue Lick Music (BMI), see Bald Mountain.  
 Blue Mace Music (BMI), PO Box 62263, 2716 Sandy Valley Rd., Virginia Beach, Va. 23462. Tel: (804) 340-3366. Pres.: Alex Spenser.  
 Blue Melody Music (ASCAP), see Ray Griff.  
 Blue Menu Music Co. (BMI), see Green Menu.  
 Blue Monday Music (BMI), see Garrett.  
 Blue Moon Music (ASCAP), see Nashville Copyright.  
 Blue Onion (BMI)—Pres.: Marcus Josef—see Oawnbreaker.  
 Blue Rangers Music (ASCAP), see Greasy King.  
 Blue River Music Inc. (BMI), 6223 Selma Ave., Suite 125, Hollywood, Calif. 90028. Tel: (213) 463-7661. Pres. Harry Bluestone; Gen. Mgr.: Ross J. Bluestone.  
**Affiliates:** C&B Music Library, Oiane Music Co. (BMI), Musi-Que Contemporary Library (BMI), Musi-Que Mood Music Library (BMI), Presto Music Publ'g Co. (BMI), Sheriton Music Publ'g Co. (ASCAP).  
 Blue Rock Music (BMI), see Copyright Serv. Bureau.  
 Blues Man Music (BMI), see Copyright Serv. Bureau.  
 Blue Umbrella Music Publ'g Co. (ASCAP), 3011 Beach 40 St., Sea Gate, Brooklyn, N.Y. 11224. Tel: (212) 372-6436, 449-5265. Owner: Kadesh Millet.  
 Bobbin & Weavin Music (ASCAP), see Martin Cohen.

Bobby Anthony Music (ASCAP), see Chappell.  
 Bobcat Music (ASCAP), see PFX.  
 Bobob Music Corp. (ASCAP), see Claridge.  
 Bobrich Music Inc. (BMI), see Ashley.  
 Boca Music Inc. (ASCAP), 532 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 567-8100. TWX: (710) 991-9372. Co-Pres. Luigi Creatore, Hugo Peretti; VP & Prof. Mgr.: Landy McNeal; Int'l Mgr. Prigella Taub  
**Affiliate:** Raton Songs Inc. (BMI)  
**Int'l reps:** Australia (Festival), Austria (Wien Melodie), Belgium (Intersong in Netherlands), Brazil (Top Tape), France (Ivan Mogull), Germany (Melodie der Welt), Italy (Ariston), Japan (Victor), Netherlands (Intersong), Philippines (Lustre), South Africa (Leeds), Sweden (Sweden Music), UK (Cyril Shane).  
 Bocephus Music Co. (BMI), 815 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-9339. Pres.: J.R. Smith; Gen. Mgr.: Dave Burgess; Office Mgr.: Arlene Wey  
**Int'l rep.:** Worldwide except Canada (Burlington).  
 Fred Book Music Co. (ASCAP), Box 300, Tarzana, Calif. 91356. Tel: (213) 996-6181. Pres. Fred Book.  
**Affiliated firm:** Gaither Music Co. Inc. (ASCAP).  
 BO Cult Songs Inc. (ASCAP), 23 Green St., Huntington, N.Y. 11743. Tel: (516) 423-2227. Pres. Samuel Pearlman, Treas. & Gen. Mgr. Bruce Slayton.  
 Bo-Gal Music (BMI), PO Box 6687, Wheeling, W.Va. 26003. Tel: (304) 232-5252. Pres. & Gen. Mgr. Robert H. Gallon.  
 Bogat Music Corp. (ASCAP), see Bourne.  
 Bohannon Phase II Music Publ'g Co. (ASCAP), see Chappell.  
 Boldex Ents. Inc. (BMI), see Copyright Serv. Bureau.  
 Bomac Publ'g Inc. (BMI), see Copyright Serv. Bureau.  
 Bombs Away Music Inc. (ASCAP), see Castle Hill.  
 Bomkie Music Co. (ASCAP), see Mietus.  
 Bonhomme Music (BMI), see Open End—New Times.  
 Bonnie Music Inc. (ASCAP), see Big Seven—Planetary.  
 Bonnyview Music Corp. (ASCAP), see Drive-In.  
 Bonton Music (ASCAP), 10441 Santa Monica Blvd., Los Angeles, Calif. 90025. Tel: (213) 279-1659. Pres.: George Weidler; Gen. Mgr. Warner Weidler, Prof. Mgr. Walt Weidler.  
**Affiliates:** Hitmakers (ASCAP), Odin Music (ASCAP), Safari Music (BMI).  
 Boogie Bear Music (BMI), 3807 Norwich St., Brunswick, Ga. 31520. Tel: (912) 265-1817. Pres.: Bobby Smith; VP. Roy McCroie.  
 Boogie Music (BMI), see Skip Taylor.  
 Boomerang Music Co. (BMI), see S&R Music.  
 Boondoggle Music (BMI), see Savage.  
 Joseph Boonin Inc. (ASCAP), PO Box 2124, South Hackensack, N.J. 07606. Tel: (201) 488-1450. NYC Tel: (212) 868-1165. Pres.: Joseph M. Boonin.  
**Affiliate:** Helicon Music Corp. (BMI)  
**Int'l firms represented:** Baerenreiter (Germany), Caveat (Canada), E.C. Kerby (Canada), Universal Ed. (Austria).  
**Int'l rep.:** Canada (E.C. Kerby), Europe (A.A. Kalmus in UK).  
 Boosey & Co. (ASCAP), see Boosey & Hawkes.  
 Boosey & Hawkes Inc. (ASCAP), 30 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-3332. Cable: SO-NOROUS. Pres. & Mng. Dir.: W. Stuart Pope.  
**Home office:** England.  
**Int'l branches:** Australia, Canada, France, Germany, South Africa, Sweden.  
**Affiliates:** Arrow Music Press, Besson, Boosey & Co., Cavendish, Cos Cob, Enoch & Sons (N.Y.), Ed. Gutheil, Hawkes & Sons, Ed. Koussevitzky, J.R. LaFleur, Winthrop Rogers, Rudall Carte, Ed. Russe, (all ASCAP); Hendon Music Inc. (BMI).  
**Int'l firms represented:** Amberson Ents. Arta (Czechoslovakia), Edwin Ashdown Ltd. (UK), Barry (Argentina), Carisch (Italy), Gehrman (Sweden), IMI—Israel Music Institute (Israel), Kultura (Hungary), New Wind Music (UK), Norman Richardson Ltd. (UK), Suvini Zerboni (Italy), Josef Wenberger Ltd. (UK).  
**Int'l reps.:** Argentina (Barry), Austria (Theater-Verlag Erich), Denmark (Wilhelm Hansen), Italy (Carisch), Japan (Academia Music, Nippon Gakki), Netherlands (Albensen), Norway (Norsk Musikforlag), Spain (Vidal Limona y Boceta), Sweden (Carl Gehrman).  
 Border Brigands Music, 1101 E. Morehead St., No. 5, Charlotte, N.C. 28204. Owner: Ted Holland.  
**Affiliate:** Ghost Creek Canyon Music.  
 Border Star Music (BMI), 7811 Warring Ave., Los Angeles, Calif. 90046. Tel: (213) 655-6189. Pres.: Roger Perry.  
**Affiliate:** Caney Music (BMI).  
 Bornwin (BMI), see Beechwood.  
 Boscoe Publ'g Ltd. (BMI), see A. Schroeder.  
 Bosken Music Inc. (BMI), see QCA.  
 Bosso-Fataka Music (BMI), see Mietus.  
 Boston Music Co. (ASCAP), 116 Boylston St., Boston, Mass. 02116. Tel: (617) 426-5100. VP. Warren W. Morris.  
**Int'l reps.:** Australia (Allens), UK (Chappell).  
 Botanical Music (BMI), 166-26 89 Ave., Jamaica, N.Y. 11432. Tel: (212) 526-1722. Pres. James A. Dockett  
**Botnik (ASCAP), see SuLyn.**  
 Bottom Line Music Co. (ASCAP), see Chappell.  
 Bouldin Music Publ'g Co. (BMI), PO Box 1375, Baltimore, Md. 21203. Tel: (301) 327-8236. Pres. & Prof. Mgr.: Ray Donahoe; Gen. Mgr.: Henry Donahoe.  
 Bourne Co. (ASCAP), 1212 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 575-1800. Cable: BOUR-NEMUS. Pres.: Bonnie Bourne; Prof. Mgr.: Dick Stone.  
**Branch:** Los Angeles, Calif., 6381 Hollywood Blvd. Zip: 90028. Tel: (213) 469-5101  
**Int'l branches:** France (Bourne-France), UK (Bourne Music Ltd.).  
**Affiliates:** ABC Music Co. (ASCAP), Bach Music (ASCAP), Ben Bloom Music Div. (ASCAP), Bogat Music Corp. (ASCAP), Bourne-Filmusic Inc. (ASCAP), Burke & Van Heusen Div. (ASCAP), Goldmine Music Inc. (ASCAP), Harbourn Music Inc. (BMI), Lady Mac Music Co. (ASCAP), Murbo Music Publ'g Inc. (BMI), Schumann Music Corp. (ASCAP).  
**Int'l reps.:** Australia (Boosey & Hawkes), Germany (Melodie der Welt), Guatemala (Ivan Mogull), Italy (Gallazzi), Japan (High Note), Mexico (Brambilla), Netherlands (Bassart), Portugal (Ivan Mogull), South America (Fermata in Brazil), Spain (Ivan Mogull), Switzerland (Melodie der Welt). (SEE ADVERTISEMENT)

Bourne-Filmusic Inc. (ASCAP), see Bourne.  
 Bowling Green Music (BMI), see Trust Music.  
 Bow Man Music Corp. (BMI), see Sagittarius.  
 Bow Wow Music (BMI), see Stone-Rap.  
 Box (BMI), see MacArthur.  
 Boxer Music (BMI), Box 12501, Nashville, Tenn. 37212. Pres. Rex Allen Sr.; VP & Gen. Mgr.: Rex Allen Jr.; Prof. Mgr.: Curt Allen.  
**Branch:** North Hollywood, Calif., 10200 Riverside Or., No. 202. Zip 91602. Tel: (213) 766-3818. Prof. Mgr.: Mickey Gross.  
**Affiliated firm:** Rex Allen Jr.  
**Affiliate:** Koko Music (ASCAP).  
 Tommy Boyce & Melvin Powers Music Ents. (ASCAP), 12015 Sherman Rd., North Hollywood, Calif. 91605. Tel: (213) 875-1711. Pres.: Melvin Powers; Gen. Mgr.: Tommy Boyce; Prof. Mgr.: Jan Richman.  
 Tommy Boyles Music (BMI) (div. of Surf Ents.), 844 Rt. 66, East Nassau, N.Y. 12062. Tel: (518) 794-9813. Pres. & Gen. Mgr.: Thomas A. Boyles Sr.  
 Boy Wonder Music Co. (BMI), see Mietus.  
 Bozart Music Inc. (BMI), see Big Seven—Cudda-Pane.  
 Brackenjuice Music (BMI), see Chappell.  
 Bradshaw Music (BMI), see Beechwood.  
 Braeburn Music Co. (BMI), see Stoneway.  
 Brain Drain Music Co. (ASCAP), 1046 Carol Dr., Los Angeles, Calif. 90069. Tel: (213) 278-2981. Pres. John Baruck.  
 Brantree Music (BMI), 1900 Ave. of the Stars, Rm. 1424, Los Angeles, Calif. 90067. Tel: (213) 553-5434. Pres.: Richard V. Perry; Prof. Mgr.: Robert L. Greene.  
**Int'l reps.:** Australia (Rondor), Austria (Altus in Germany), Belgium (Pathe Marconi in France), Central America (CBS), Denmark (Sweden Music in Sweden), Finland (Sweden Music in Sweden), France (Pathe Marconi), Germany (Altus), Hong Kong (Pathe), Iceland (Sweden Music in Sweden), Japan (Tayo), Luxembourg (Pathe Marconi in France), Malaysia (Pathe in Hong Kong), Mexico (CBS), Netherlands (Universal Songs), New Zealand (Rondor in Australia), Norway (Sweden Music in Sweden), Portugal (Penta/Quorra in Spain), Singapore (Pathe in Hong Kong), South Africa (Music Publ'g Co.), South America (CBS), Spain (Penta/Quorra in Sweden), Sweden (Sweden Music), Switzerland (Altus in Germany), UK (Rondor).  
 Bramsdene Music Corp. (BMI), see Campbell Connelly.  
 Brand X Music, see Bessley.  
 Brangus Music (BMI), see Roger Talent.  
 Branton Music Inc. (BMI), see Big Seven.  
 Brass Music Ltd. (ASCAP), see Brass Press.  
 Brass Press (BMI), 148 Eighth Ave. N., Nashville, Tenn. 37203. Tel: (615) 385-2145. Owner & Pres.: Stephen L. Glover; Sales Mgr.: James Vester.  
**Affiliates:** Brass Music Ltd. (ASCAP), Crown Music Press, Tromba Publ'ns, W.R. Welch Publ'g House.  
**Int'l firm represented:** Musica Rara—Brass Eds. (UK).  
**Int'l reps:** Australia (Brass & Reed), Norway (Norsk Brass), Switzerland (BIM).  
 Braun Music Inc. (SESAC), see Music Sales.  
 Brazos Valley Music Co. (BMI)—Pres.: Hank Thompson, Gen. Mgr.: Joe Light—see Jim Halsey.  
 Breed Music (BMI), see Yggdrasil.  
 Breeze Publ'g Co. (BMI), Box 1354A, Rt. 2, Cheyenne, Wyo. 82001. Tel: (307) 638-8733. Gen. Mgr.: Ray Alexander.  
 Bregman Vocco & Conn Inc. (ASCAP), see 20th Century.  
 Brenda (BMI), see Eden.  
 Brian-James Music Co. (BMI), 3100 S. Airport, Bridgeport, Mich. 48722. Tel: (517) 777-6462. Owner & Pres.: James Leach.  
 Brian Music (BMI), see BC Ents.  
 Briarhead Music Unlimited (ASCAP), 2008 S. 39 St., St. Louis, Mo. 63119. Tel: (314) 776-3410. Pres. & Prof. Mgr.: Ken Keene, VP. Frankie Ford. Gen. Mgr.: Donna Tramel.  
**Branch:** New Orleans, La., PO Box 3763. Zip 70117. Gen. Mgr.: Paul Catalano, Prof. Mgr.: Wayne Keene.  
**Affiliates:** Bill Dunnein Music (BMI), Gately Publ'g Co. (BMI), Keeta Music Co. (BMI), Kingsland Publ'g Co. (ASCAP), Rotu Music (BMI).  
**Int'l firms represented:** Baby Snaker (UK), Southern Sound (UK).  
**Int'l reps.:** UK (Baby Snaker, Southern Sound).  
 Briarpatch Music (BMI), see Debbave.  
 Brickbert Music (BMI), 6801 W. 76 St., Overland Park, Kan. 66205. Tel: (913) 649-9600. Owner & Gen. Mgr.: William E. Gilbert.  
**Branch:** St. Louis, Mo., 1843 Kennett Pl. Zip 63104. Tel: (314) 772-2894. Gen. Mgr.: William J. Keys.  
 Bridge Music (BMI), see The Herald Ass'n.  
 Bridge Music Publ'g Co. (SESAC) (a div. of Pacific Press Publ'g Ass'n), 1350 Villa St., Mountain View, Calif. 94042. Tel: (415) 961-2323.  
**Affiliates:** Chapbridge Music Publ'g Co. (ASCAP), Pacific Press Music Publ'g Co. (BMI).  
 Bridgeport Music Inc. (BMI), 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 255-6740. Pres. Armen Boladian; Ass't to Pres.: Carole Luedeman.  
**Affiliate:** Southfield Music Inc. (ASCAP).  
 Brigantine Music (BMI), 1445 N. Hills Ave., Willow Grove, Pa. 19090. Tel: (215) 473-3111. Pres.: Martin Dippolito; VP: Richard DeMarlo, Treas.: Norman O. Cooper.  
 Briggsville-Taylortown (BMI), see Copyright Serv. Bureau.  
 Brigitte Publ'g Co. (BMI), see April Blackwood.  
 Brim Music (SESAC), see Simblub.  
 Britte Country (SESAC), 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Mgr.: Tex Clark.  
 Broadside Music Inc. (BMI), 9100 Sunset Blvd., No. 200, Los Angeles, Calif. 90069. Tel: (213) 550-8280. Pres.: Jeff Barry; Gen. & Prof. Mgr.: Mark R. Warwick.  
**Affiliates:** Jeff Barry Music (ASCAP), Jansa Music (ASCAP), Steeple Chase Music (ASCAP).  
**Int'l rep.:** UK (Keith Prowse).  
 Broadway Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Brodt Music Co. (ASCAP), PO Box 1207, Zip 28231; 1409 E. Independence Blvd., Charlotte, N.C. 28205. Tel: (704) 332-2177. Owner: Gladys F. Brodt.  
**Int'l firms represented:** Ashdown (UK), Banks (UK), Cramer (UK), Forsyth (UK), Frederick Harris (Canada),



# Billboard

A Billboard Publication

The International Music Record-Tape Newsweekly

June 19, 1976 • \$1.50

## Educational Music Print Royalties Zoom To \$3 Mil

NEW YORK—The educational print business will generate nearly \$3 million in royalties to publishers this year with one company alone, Hal Leonard Publishing, paying out \$700,000.

This is an indication of the burgeoning state of the educational

print field and the increasing demand for materials as a result of more and more persons taking up the study of music.

“We do nearly 60%-65% of the marching band arrangements,” says Keith Mardak, vice president of sales and marketing for the Hal

**Last year's headline  
is even bigger news today!**

**Let Hal Leonard add to your royalty income by delivering the “extra” educational market. The market segment that's already worth many millions of dollars and growing bigger all the time.**

**Hal Leonard Publishing is the major force in the home organ market and we publish substantial catalogs for high school and college marching bands, school orchestras and choral groups, jazz enthusiasts, and more.**

**Hal Leonard's Educational Market: isn't it time you cashed in on the full value of your properties?**



**Domestic Keith Mardak  
8112 West Bluemond Road  
Milwaukee, WI 53213 USA  
Telephone 414-774-3630  
Telex 26668**

**International Robert Hirschman  
18 Claridge House  
32 Davies Street  
London W1Y 1LG, ENG.  
Telephone 01-499-8527  
Telex 261415**

Henle (Germany), Leduc (France), Leslie (Canada), Royal School of Church Music (UK).  
**Int'l rep.:** Canada (Leslie).  
 Broken Arrow Music Inc. (BMI), see Segel & Goldman—Neil Young.  
 Broken Bird Music (ASCAP), see Segel & Goldman—Graham Nash.  
 Broken Soul Music Co. (BMI), see Copyright Serv. Bureau.  
 Bron Music Group (ASCAP), see Warner Bros.  
 Samuel Bronston Music Publ'g Inc. (ASCAP), see TRO.  
 Bronze Music Co. Inc. (SESAC), see Sure-Fire.  
 Brookdale Music Inc. (BMI), see Copyright Serv. Bureau.  
 Brooklyn Heights Music Inc. (ASCAP), 124 Montague St., Brooklyn, N.Y. 11201. Tel: (212) 237-0250 Pres.: Bob Motta; VP & Sec'y: Vince Traina.  
 Brookside Music Corp. (ASCAP), 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 541-7761. Pres. Reid White-law.  
**Branches:** Palm Beach, Fla., 5440 N. Ocean Dr., No. 1507, Singer Island. Zip: 33404. Tel. (305) 842-6087. Gen. Mgr.: Marjorie Smith—Binghamton, N.Y., 3 Brookside Rd. Zip: 13903. Tel: (607) 723-7652.  
**Affiliate:** Magic Fleet Music (BMI).  
**Administered firm:** Ceberg Music Corp. (ASCAP)  
 Brookville Music Inc. (BMI), see Mietus.  
 Brother Bill's Music (ASCAP), see Lowery Group.  
 Brother Karl's Music (BMI), see Lowery Group.  
 Brother Publ'g Co. (BMI), 3621 Sepulveda Blvd., Manhattan Beach, Calif. 90266. Tel: (213) 545-6528. Bus. Mgr.: Stephen Love.  
**Affiliates:** New Executive Music (BMI), Wilojarston Music (ASCAP).  
 Brothers Two Music (BMI), see Chappell.  
 Brothers Two Music Inc. (ASCAP), see Nashville Copyright.  
 Alexander Broude Inc., 225 W. 57 St., New York, N.Y. 10019. Tel: (212) 586-1674. Cable ALBRO. Pres.: Robert J. Bregman; VP: Dean Streit; Sec'y-Treas.: Michael Lefferts.  
**Affiliates:** Broude/Bregman Music Inc. (ASCAP), Composers Library Eds., Continuo Music Press Inc. (BMI), Flix Music Int'l Ltd. (BMI), Gemin Press Inc., Hexachord Music Ltd. (BMI), Omni/Music, Sema Music Ltd., Tetra Music Corp. (ASCAP).  
**Int'l firms represented:** Breitkopf & Haertel, J. & W. Chester Ltd. (Choral), Deutscher Verlag Fuer Musik, Hofmeister, Neue Musik, Pro-Musica (all Germany); Harth (East Germany), Israeli Music Publ'ns (Israel).  
 Broude/Bregman Music Inc. (ASCAP), see Alexander Broude.  
 Broude Bros. Ltd. (ASCAP), 56 W. 45 St., New York, N.Y. 10036. Cable BROUDEBRO. Tel: (212) 687-4735 VP: Ronald Broude.  
**Affiliate:** Rongwen Music (BMI).  
 Brougham Hall Music Co. Inc. (BMI), 50 Music Square W., Nashville, Tenn. 37203. Tel: (615) 320-1396. Pres.: Paul Richey.  
**Affiliates:** Proud Bird Music Inc. (BMI), Paul Richey Music (ASCAP).  
**Int'l reps:** Australia (Festival), Germany (Meisel), Italy (Durium), Japan (Victor), Netherlands (Intersong), UK (Campbell Connelly).  
 Brouhaha Music (ASCAP), see Copyright Serv. Bureau.  
 Brownleaf Music Co. (BMI), PO Box 7221, Mobile, Ala. 36607. Tel: (205) 342-1177. Pres. John N. Blackburn; VP: Sara Ann Smith.  
**Affiliate:** Treetop Music (BMI).  
 Brown Moon Music (ASCAP), PO Box 19274, Houston, Tex. 77024. Tel: (713) 668-9980. Pres.: Rusty Holster; Gen. Mgr.: Sandy Goldman.  
**Branch:** Midland, Tex., PO Box 2661, Zip 79701.  
 Brown Shoes Music Co. (ASCAP), see Chappell.  
 Brown's Mill Music (ASCAP), see Warner Bros.  
 Brown Trout Music Inc. (BMI), see Chappell.  
 Bruboon Publ'g Co. (BMI), PO Box 3388, 319 Highland Ave., Albany, Ga. 31701. Tel: (912) 439-8575. Pres.: Jesse Boone.  
 Bruin Music Co. (BMI), see Famous.  
 Albert E. Brumley & Sons (SESAC), Powell, Mo. 65730 Tel (417) 435-2413. Pres. Bill Brumley, Gen. Mgr.: Bob Brumley.  
**Affiliate:** Hartford Music Co. (SESAC).  
 Brunswick Music Publ'g Co. (BMI), 136 S. Wall Dr., Beverly Hills, Calif. 90211. Tel: (213) 657-4895. Owner, Pres. & Gen. & Prof. Mgr.: Lee Silver.  
**Affiliates:** Admission Music Inc. (BMI), Bellis Music Publ'g Co. (ASCAP), Gele Music Publ'g Co. (BMI).  
 Brushage Music Co. Inc. (BMI)—VP. Gary S. Paxton—see Window.  
 Brut Music Publ'g (ASCAP) (div. of Brut Prod'ns Inc.), 1345 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 581-3500. Pres.: George Barrie; VP & Gen. Mgr.: Stan Kriell.  
**Affiliate:** Fab Music Inc. (BMI).  
 Bryn Mawr Music Co. (ASCAP), see Accadia.  
 Bryte (ASCAP), 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Owner W. Carter.  
 Bubble Gum Music Co. (ASCAP), see Mietus.  
 Buckeye Music Inc. (ASCAP), see Carlson.  
 Buckhorn Music Publ'ns Inc. (BMI), 1007 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-0543. Pres. Marjoh Wilkin; Gen. Mgr.: Jean Roberson; Prof. Mgr.: Mac Bellingrath III.  
**Affiliate:** Meredith Music Inc. (ASCAP), War Drum Publ'g Co. (BMI).  
**Int'l firm represented:** Buckhorn Music Ltd. (UK).  
**Int'l reps.:** Australia (Castle), Jamaica (Woodwater), Japan (Tokyo Music), South Africa (Reveille), UK (Valentine).  
 Buckingham Music Co. (ASCAP), see Pavanne.  
 Bucky Music (ASCAP), see Copyright Serv. Bureau (US rights) & Ivan Mogull (Int'l rights).  
 Buconris Music Co. (BMI), see Copyright Serv. Bureau (US rights) & Ivan Mogull (Int'l rights).  
 Buddha Music Inc. (ASCAP), B10 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-6900. (Administered by United Artists)  
**Affiliates:** Mama Ripa Music Inc. (ASCAP), Kama Sutra Music Inc. (BMI), Tender Tunes Inc. (BMI).  
**Int'l rep.:** Worldwide (United Artists).  
 Budd Music Corp. (ASCAP), 18531 Wells Dr., Tarzana, Calif.

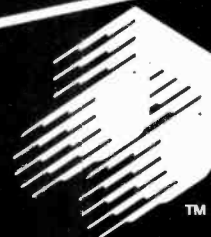
91356. Tel: (213) 345-4204. Pres.: Buddy Kaye.  
**Affiliates:** Ananga Ranga Music (BMI), Longhair Music (ASCAP), Raintree Music (ASCAP), Star Tree Music (BMI), Sundial Music (ASCAP), Sweet Arton Music (ASCAP), Wells Drive Music (BMI).  
**Int'l rep.:** UK (Budd, Honest Pleasure).  
 Bud-Don Music Co. (ASCAP), see Glad Music  
 Budget Music (BMI), see Mietus  
 Buena Vista Publ'g Co. (BMI), PO Box 28553, Dallas, Tex. 75228. Tel: (214) 271-6022. Owner: B.L. Boltman.  
 Bug Eyes Music (BMI), see Bug Music.  
 Buggerlugs Music Co. (BMI), see Rondor.  
 Bug Juice Music (BMI), see Bug Music.  
 Bugler Music (ASCAP), see Skinny Zach.  
 Bug Music Group, 6777 Hollywood Blvd., 9th fl., Hollywood, Calif. 90028. Tel: (213) 466-4352. Pres. Daniel Bourgoise; Admin'r: Paula Van Sant; Prof. Mgr.: Fred Bourgoise.  
**Affiliates:** Bug Music (BMI), Bug Eyes Music (BMI), Bug Juice Music (ASCAP).  
**Administered firms:** Asleep At The Wheel Music (BMI), Cajun Crawdaddy Music (BMI), Crow Jane Alley Music (BMI), Crusin' Music (BMI), Drifter Music (BMI), Greasy Shift Music (BMI), Jaspurr Music (BMI), Love That Music (BMI), Lowlands Music (BMI), Mole Hole Music (BMI), Mylnkewicz Music (BMI), North Spur Music (ASCAP), Over Easy Music (BMI), Paw Paw Music (BMI), Scribble Music (BMI), Shidel Music (BMI), Slippery Jack Song Co. (ASCAP), Specific Gravity Music (BMI), Surface Tension Music (BMI), Vicki Music (BMI), Ron Weiser Publ'g (BMI), Winsor Music (BMI), Wounded-Duck Music (ASCAP).  
 Buhl Int'l Music (BMI), see Andrades.  
 Bula Recs. & Publ'g Co., Rt. 1, Crossville, Ill 62827 Pres. Bryan Kershaw.  
 Bullet-Proof Music (BMI), see Dozier & Copyright Serv. Bureau.  
 Bullfrog Music (ASCAP), see Skip Taylor.  
 Bullfrog Ballades (ASCAP), see Folklore.  
 Bull-Kent Music (ASCAP), see Mercantile.  
 Bullshoot Publ'g Co. (BMI), PO Box 193, Shawnee, Okla 74801. Tel: (405) 275-4382 Pres Benjamin McCullar.  
 Bullwinkle Music Co. (ASCAP), PO Box 557, Lithia Springs, Ga. 30057. Pres.: James F. Brannon Jr.  
 Bumpshoot Music Inc. (BMI), see Hal Bernard.  
 Bumpshop (BMI), see Nine Mile.  
 Burchette Bros., PO Box 1363, Spring Valley, Calif. 92077 Pres. Kenneth W. Burchette; VP: Wilburn L. Burchette  
 Fred Burch Music (BMI), see Cedarwood.  
 Burdette Music Co. (BMI), see Jerden.  
 Burke & Van Heusen Div. (ASCAP), see Bourne.  
 Burlac Music Inc. (BMI), see A. Schroeder.  
 Burlington Music Corp. (ASCAP), 539 W. 25 St., New York, N.Y. 10001 Tel: (212) 675-6060. Cable FULL-RANGE. Pres.: D.H. Toller-Bond; Gen. Mgr.: Carolyn Kalett.  
**Int'l branches:** Australia (Palace), Canada (Burlington), France & French Union (Palace), Germany (Burlington), Hong Kong (Burlington-Palace), Italy (Palace), Netherlands (Palace), South Africa (Burlington), Spain & Portugal (Burlington), Sweden (Palace), Switzerland (Burlington), UK (Burlington-Palace).  
**Affiliate:** Felsted Music Corp. (BMI)  
 Burning Rope Publ'g Co. (BMI), 137 E. Sixth St., Austin, Tex. 78701. Tel: (512) 477-7100 Owner Datto Tullios.  
 Burriesci Bros. Music Prod'ns (ASCAP), 5001 Bldg., Suite 41, W. Broad St., Richmond, Va. 23230. Tel: (804) 271-8232. Chm. & Pres. Richard Burriesci; Exec. VP: Donald C. Burriesci; VP's: Hope & John Burriesci, Gen. Mgr. & Sr. Board Advisor Donald T. Burriesci.  
**Branch:** Stewart Manor, N.Y., 2B Covert Ave. Zip: 11530. Tel: (516) 328-1505. Gen. Mgr.: Donald T. Burriesci; PR: Sylvia A. Burriesci.  
**Affiliate:** Gladiator Recs. (ASCAP).  
 Burthen Music Co. Inc. (ASCAP), see Chappell.  
 Burt Topper Music (BMI), see Chappell.  
 Bushka Music (ASCAP), 1800 Century Park E., Los Angeles, Calif. 90067. Tel: (213) 553-5000. Cable: SILMITCH. Telex: 691347. Owner: Johnny Bristol.  
**Affiliate:** Keisha Music (BMI).  
 Buskirk Music (BMI), see Royalty Control Corp.  
 Busyboby Music (BMI), see Ivan Mogull.  
 Butch Music (ASCAP), PO Box 49913, Los Angeles, Calif. 90049. Pres. & Prof. Mgr.: Rose Casalan.  
 Butler Music Publ'g Corp. (ASCAP), see Chappell  
 Buttermilk Sky Music Publ'g Corp. (BMI), 545 Madison Ave., New York, N.Y. 10022. Tel: (212) 759-2275 Pres. Murray Deutch. (SEE ADVERTISEMENT)  
 Butter Music (BMI), see Cream.  
 By Full Co. (BMI), see Kropotkin.  
 By-Gene Music (BMI), see Chappell & Sounds of Memphis.  
 Bygosh Music Corp. (ASCAP), 50 W. 23 St., New York, N.Y. 10010. Tel: (212) 691-4162. Pres. Bobby Gosh; Gen. Mgr. Al Weissman.  
 By-Nash Of Nashville (BMI), PO Box 22701, Nashville, Tenn. 37202. Tel: (615) 297-4967. Owner & Pres.: R. Murray Nash.  
 Bynum Music Publ'g Co. (BMI), 8227 Williams Ave., Philadelphia, Pa. 19150 Tel: (215) 242-6756. Pres. William Burnett Bynum.  
**Int'l rep.:** Canada (Broadland).  
 Byrdshire Music Co. (ASCAP), 1601 N. Orange Grove Ave., Hollywood, Calif. 90046 Tel: (213) 874-0044. Partners: Betty & Jack Carlton, Jerry Wallace.  
**Affiliate:** Primrose Music Publ'g Co. (BMI).  
 Bytown Music (BMI), see Copyright Serv. Bureau.

**C**

C A M Prod'ns (BMI), 489 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-8400. Telex 236920 VP & Gen Mgr. Vittorio Benedetto.  
**Affiliate:** Camerica Music Inc. (ASCAP) (SEE ADVERTISEMENT)  
 C B Music Inc. (BMI), see Big Seven  
 C & B Music Library Inc., see Blue River.  
 C I X Publ'g (ASCAP), 1617 N. El Centro, Suite 3, Holly-

wood, Calif. 90028. Tel: (213) 465-4482/8893. VP's Carl Summers, B. Cloer.  
 C J Publ'g (BMI), 4827 S. Prairie Ave., Chicago, Ill. 60615. Tel: (312) 285-1616. Pres.: Carl Jones  
 C M C (BMI), see Jamdan.  
 C M G Music (ASCAP), see Music Music Music.  
 C P M Music Co. (BMI), see Ivan Mogull.  
 C P W Music (ASCAP), see Chappell.  
 Caaz Music Co. (ASCAP), see Chappell.  
 Cabot Music Publieries, PO Box 3901, Hollywood 90028; 324 S. Beverly Dr., Suite 200, Beverly Hills, Calif. 90212. Tel: (213) 277-3500  
**Administered companies:** Candius Music (BMI), Dil-Helm Music (ASCAP), GilRich Music (ASCAP), Lig Music (ASCAP), Masterworks (BMI), Saturation Music (BMI), Special Agent Music (BMI), TOAY Music (ASCAP), Tobac Music (BMI).  
 Cabriolet Music (BMI), PO Box 7422, Shreveport, La. 71107. Pres.: Mary Logan, Prof. Mgr.: Don Logan.  
 Cachand Music (BMI), see Curtom & Copyright Serv. Bureau  
 Cactus Music (ASCAP), see Jim Hall.  
 Caesar's Music Library (ASCAP), 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-6034 Pres.: Marc Gordon Jr. (Administered by Segel & Goldman.)  
**Affiliate:** Tunesmith Music (BMI).  
 Cajun Crawdaddy Music (BMI), see Bug.  
 Cajun Publ'g Co. Inc. (BMI), PO Box 1130, Shreveport, La. 71120. Tel: (318) 222-8711 Gen. Mgr. Chuck Fellers.  
 Cakewalk Music (BMI), see 20th Century.  
 Caleb Music (ASCAP), see Rondor.  
 Caledonia Soul Music (BMI), see Warner Bros  
 Calico (BMI), see Drive-In  
 California Music Press, see Copyright Serv. Bureau  
 California's Blue-Rose (BMI), PO Box 483, Shadow Ln., Fontana, Wis 53125. Tel: (414) 275-3369. Owner Felix Kubik.  
 Caligula Inc. (ASCAP), 1 Hudson St., New York, N.Y. 10013. Tel: (212) 962-5522. Pres. David Forman; VP & Gen. Mgr.: Charles Baxter  
**Int'l rep.:** UK (Carlin).  
 Callee Music Corp. (ASCAP), see Fourth Floor  
 Callohe Recs. Inc., 15910 Ventura Blvd., Suite 603, Encino, Calif. 91436. Tel: (213) 981-9340. Gen. Mgrs. Heyward Collins, Rick Donovan; Prof. Mgr. Joe Saraceno.  
**Affiliates:** Targuo Music (BMI), Tri-Song Music (ASCAP).  
 Calua Music Co. (BMI), see Copyright Serv. Bureau.  
 Calumet Music (BMI), see M. M. Cole  
 Calwest Songs (BMI), c/o Lee Anderson Ent's., PO Box 4141, North Hollywood, Calif. 91607 Tel: (213) 782-6915. Pres. Lee Anderson; VP Bruce Anderson, Pub. Dir.: Beth Anderson  
 Camad Music (BMI), see Warner Bros  
 Camarillo Music Publ'g (BMI), see Golden West.  
 Camelback Mountain Music Corp. (ASCAP), see Shapiro Bernstein.  
 Camel's Hair (ASCAP), see KRPCO Music.  
 Camerica Music Inc. (ASCAP), see CAM Prod'ns  
 Cameron Org. Inc., 320 S. Wariola Ave., La Grange, Ill. 60525. Tel: (312) 352-2026 Prof. Mgrs.: Scott A. & Jean M. Cameron  
**Administered companies:** Monona Music Co. (BMI), Rathino Music Co. (BMI), Watertoons Music (BMI), Camino Real Music (ASCAP), see Garrett.  
 Campbell Connelly & Co. Ltd (ASCAP), 271 North Ave., New Rochelle, N.Y. 10802. Treas.: Nathaniel Miller Home office: England.  
**Affiliate:** Bramsdene Music Corp. (BMI).  
 Glen Campbell Music Inc. (BMI), 10920 Wilshire Blvd., Los Angeles, Calif. 90024. Tel: (213) 479-3753 Pres.: Glen Campbell; Prof. Mgr. Stanley B. Schneider.  
**Affiliates:** Allanwood Music (BMI), Kayteekay Music (ASCAP).  
**Int'l reps.:** Central America (Ivan Mogull), Mexico (Ivan Mogull), South America (Ivan Mogull), UK (Felicita Music).  
 Camp & Canyon Music Co., see T.B. Harms—Vogue.  
 Canaanland Music (BMI), see Word Music Inc.  
 Canaan Music Inc. (ASCAP), see Fourth Floor.  
 Canal Publ'g Inc. (BMI), 6325 Guilford, Indianapolis, Ind. 46220. Tel: (317) 255-3116  
 Canberra Music Inc. (BMI), see United Artists.  
 Candelabra Music (BMI), see Equinox  
 Candius Music (BMI), see Cabot.  
 Candlestick Publ'g Co. (BMI), 582-584 Armour Circle NE, Atlanta, Ga. 30324. Tel: (404) 875-2555. Contacts Gwen Kesler, Larry King.  
 Can Do Music (BMI), see Mietus  
 Candy Mountain Music (BMI), see Sweet Cherry.  
 Caney Music (BMI)—Pres.: Robin Patterson—see Border Star  
 Cannes Music Inc. (BMI), see Ivan Mogull  
 Cannette Music Co. (BMI), see Mietus.  
 Cannlynn Music Co. (BMI), see Mietus.  
 Cannon Point Music Inc. (BMI), see Clardige  
 Canterbury Music (BMI), see David Rubinson  
 Can't Stop Music (BMI), 65 E. 55 St., New York, N.Y. 10022. Tel: (212) 751-6177. Pres. Henn Belolo.  
**Int'l firm represented:** Scorpio (France).  
 Canyon Press Inc., PO Box 1235, Cincinnati, Ohio 45201. Tel: (513) 852-7850. Pres. G.W. Fahrner Jr.; VP: Alison Fahrner.  
 Capano Music (div. of Britone Inc.) (ASCAP), 237 Chestnut St., Westville, N. J. 08093 Tel: (609) 456-4402. Pres.: Anthony J. Capano, Gen. Mgr.: Patrick Capano; Prof. Mgr.: Brian A. Capano.  
 Capaquaquius Publ'g (ASCAP), 2400 Johnson Ave., Riverside, N.Y. 10463 Tel: (212) 796-2490. Chm & Pres.: Ms. P.J. Watts; Gen. Mgr. Januari Watts.  
**Affiliate:** Yahnita Music (BMI)  
 Cape Ann Music Inc. (BMI), PO Box 6128, Nashville, Tenn. 37212 Tel: (615) 833-7960. Pres.: John D. Richardson.  
**Affiliates:** Cape May Music (BMI), Three Cheers Music (ASCAP).  
 Capella Music (ASCAP), see McAfee & Lorenz.  
 Cape May Music (BMI), see Cape Ann.

**Screen Gems**  
**Colgems** **EMI Music Inc.**  
**1978** **Music Inc.**



**Records**

BOSTON/Epic  
BREAD/Elektra  
MAC DAVIS/Columbia  
CAROLE KING/Capitol  
CAT STEVENS/A&M  
QUEEN/Elektra

**Motion Picture Music**

Close Encounters of the Third Kind  
The Deep  
Deer Hunter  
The Driver  
The Greatest

**TV Movie Music**

Cracker Factory  
Death Moon  
Father Knows Best  
The Detective  
The Disappearance

**TV Series' Music**

Spectreman  
The Source  
Tabatha  
The T.V.T.V. Show

**Theatre Music**

Sayonara

1370 Avenue of the Americas  
New York, New York 10019  
(212) 489-6740

7033 Sunset Boulevard  
Hollywood, California 90028  
(213) 469-8371

1207 16th Avenue South  
Nashville, Tennessee 37212  
(615) 320-7700

Cap Quist Music (BMI), see Copyright Serv. Bureau.  
 Caprice (BMI), see Jasper.  
 Capri Music Corp. (BMI), see Alfred.  
 Captain Bro Music (BMI), see Red Giant.  
 Captain Country Music Inc./Bel-J Prod'ns Inc. (BMI), 1085 W. Arizona Ave., Denver, Colo. 80223. Tel: (303) 744-6023 x 25. Pres.: Ed. Bailey; Gen. Mgr.: Jerry Lee.  
 Captain Crystal Music (BMI), see Hampstead Heath.  
 Captain Marvel Music (BMI), see Chappell.  
 Captive Music (BMI) (div. of Alliances Inc.), 2407 12 Ave. S., Nashville, Tenn. 37204. Tel: (615) 383-6376. Pres.: Bonnie Bucy.  
 Cara Publ'ns (ASCAP), 2000 W. Devon Rd., Columbus, Ohio 43122. Tel: (614) 486-3334. Owner: John Tatgenhorst.  
 Career Music (BMI), see Arista.  
 Caribbean Music Co. (BMI), see Copyright Serv. Bureau.  
 Caribbean Mgmt. Corp., 8600 Melrose Ave., Los Angeles, Calif. 90069. Tel: (213) 659-1301. Contact: Nina Avramides.  
**Administered group: James William Guercio Ent. Inc.**—Aurelia Music (ASCAP), Aurelius Music (ASCAP).  
 Carlson Music Co. (BMI), 4625 NW 44 St., Fort Lauderdale, Fla. 33319. Tel: (305) 731-4669. Owner: Harry Carlson.  
**Affiliate:** Buckeye Music Inc. (ASCAP).  
 Carlwood Music (SESAC), see Critique.  
 Carlyle Music Publ'g Corp. (ASCAP), see H.B. Webman.  
 Carmichael Music Publ'ns Inc. (ASCAP), see April Blackwood—Frank.  
 Carobell Music Corp. (BMI), see Mietus.  
 Carol Nan Music (ASCAP), see Coyote.  
 Carhorn Music Co. (BMI), 111 Kentucky Ave., Sheffield, Ala. 35660. Tel: (205) 383-9876. Owners: Pete & Jo Ann Carr.  
 Carrington (BMI), see Curtis Wood.  
 Alan Cartee Music Inc. (BMI), see Music Mill.  
 Carvon Music Inc. (BMI), see Cromia.  
 Carwin Music Inc. (ASCAP), see United Artists.  
 Carwin Publ'g Co. (BMI), 3728 W. 130 St., Cleveland, Ohio 44111. Tel: (216) 476-0081. Pres. & Gen. Mgr.: Carl French.  
 Cary & Mr. Wilson Music Inc. (BMI), 700-B 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 242-5409. Pres.: Ernest Tubb; Gen. & Prof. Mgr.: Justin Tubb.  
**Affiliate:** Ernest Tubb Music Inc. (BMI).  
 Casa Latina (ASCAP), see Mexican Music.  
 Don Casale Music (ASCAP), 377 Plainfield St., Westbury, N.Y. 11590. Tel: (516) 333-7898. Pres. & Gen. Mgr.: Don Casale.  
 Caseymusic (BMI), c/o Mike Curb Prod'ns Inc., 280 S. Beverly Dr., Suite 311, Beverly Hills, Calif. 90212. Tel: (213) 550-1097, 278-3208. Pres.: Ken Rietz; Gen. & Prof. Mgr.: Hank Haldeman.  
**Affiliates:** Alta Mesa Music (BMI), Desiderata Music (BMI), Home Sweet Home Music (BMI), KCM Music (ASCAP), Michael Music (ASCAP), Shongs Music (ASCAP), Winner Circle Music (BMI).  
**Administered firm:** Hero Music (BMI).  
**Int'l reps.:** UK (Curb Carlin), worldwide excluding Canada, UK & USA (Artemis in UK).  
 Buzz Cason Publ'ns Inc. (ASCAP), see Southern Writers.  
 Cassan Music (ASCAP), see Wilhos.  
 Casserole Music Inc. (BMI), see Chappell & RSO.  
 Castle Hill Publ'g Ltd. (ASCAP), PO Box 529, Townsend, Mass. 01469. Tel: (617) 597-8161. Pres.: Peter Casperson; Gen. Mgr.: William Scheniman, Prof. Mgr.: Kristine Weaver.  
**Branch:** New York, N.Y., c/o N. Dennis Kaplan, 120 E. 56 St. Zip: 10022.  
**Administered companies:** Bombs Away Music Inc. (ASCAP), Catalan Music Inc., Sheephead Bay Music (ASCAP), Two Wrongs Don't Make a Right Music Ltd. (ASCAP).  
 Catalan Music Inc., see Castle Hill.  
 Catalogue Music Inc. (BMI), 870 Seventh Ave., Suite 348, New York, N.Y. 10019. Tel: (212) 581-4680. Cable: ARTALMADGE. Pres.: Art Talmadge.  
**Affiliate:** Arta Music Inc. (ASCAP).  
 Catalpa Publ'g Co. (BMI), 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Pres.: Peggy Boyd; Prof. Mgr.: Bobby Boyd.  
**Affiliates:** Aguilu Publ'g Co. (BMI), Knob Hill Publ'g Co. (BMI), Steelball Publ'g Co. (BMI), Watonga Publ'g Co. (ASCAP).  
 Catch Fire Music Ent. (BMI), see A. Schroeder.  
 Catchup Music (BMI), PO Box 9830, 3507 W. Vickery, Fort Worth, Tex. 76107. Tel: (817) 737-9911. Pres.: J.P. Kimzey.  
 Cate Bros. Music (BMI), see Segel & Goldman.  
 Cat Mother Inc. (BMI), see A. Schroeder.  
 Catpaw Music (BMI)—Pres.: Michael Curtis; VP: Richard L. Dew-Curtis—see Star Show & Rondor (int'l rights).  
 Cauchemar Music (ASCAP), see Segel & Goldman.  
 Cayman Music Inc. (ASCAP), see Copyright Serv. Bureau.  
 Cayuga Music (BMI), see Chappell.  
 Ceberg Music Corp. (ASCAP), c/o Bergen-Whitelaw Prod'ns Ltd., 159 W. 53 St., Suite 23A, New York, N.Y. 10019. Tel: (212) 541-7761. Pres.: Norman Bergen. (Administered by Brookside Music Corp.)  
**Affiliate:** Norman Bergen Music (BMI).  
 Cecilian Music Publ'g (BMI), see Jasper.  
 Cedar Springs Music Co. (ASCAP), 19324 E. Pilario, Rowland Heights, Calif. 91748. Tel: (213) 964-2733. Pres.: Dixon Porter; VP: Ken Hald; Exec. Sec'y: Christine Hald.  
 Cedarwood Publ'g Co. Inc. (BMI), 39 Music Square E., Nashville, Tenn. 37203. Tel: (615) 255-6535. Pres. & Gen. Mgr.: J. William Denny; Prof. Mgr.: John E. Denny.  
**Affiliates:** Fred Burch Music (BMI), Denny Music Inc. (ASCAP), Jimmy Dickens Music (BMI), Driftwood (BMI), Fluffo Tunes (BMI), Stonewall Publ'g Co. (BMI).  
**Int'l rep.:** Worldwide (Peer-Southern in USA).  
 Ceilidh Prod'ns Inc. (ASCAP), 350 W. 51 St., New York, N.Y. 10019. Tel: (212) 582-5933. Pres. & Gen. Mgr.: David Krevat.  
 Cellann Music (BMI), see Pickwick.  
 Cell (BMI), see C.F. Peters.  
 Cellamar Music (BMI), see Copyright Serv. Bureau.

Cenci Music Publ'g Co. (ASCAP), see Slide.  
 Centaur Publ'g Corp. (ASCAP), see Sagittarius.  
 Center Music Publ'g Co. (ASCAP), 256 S. Robertson Blvd., Beverly Hills, Calif. 90211. Tel: (213) 659-4210. Pres. Fran Williamson, VP: Lynn Tarkington.  
**Affiliates:** Ethel Mae Music Publ'g Co. (BMI), Louwin Music Publ'g Co. (ASCAP).  
 Centerpoint Music Publ'g (BMI), see Rontom.  
 Center Star Music (BMI), see Equinox.  
 Central Songs (BMI), see Beechwood.  
 Century Music Publ'g Co. Inc. (SESAC), see Ashley.  
 Century Songs (BMI), see Beechwood.  
 Certron Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Cesta Music (ASCAP), see Copyright Serv. Bureau.  
 C'est Music (ASCAP), see Quackenbush.  
 Cetra Music Corp. (BMI), 5828 S. University Ave., Chicago, Ill. 60637. Tel: (312) 493-9781. Pres.: Morton A. Kaplan, Gen. Mgr.: Donald Clay.  
**Affiliate:** Azmort Music Co. (BMI).  
 Chain Gang Music (BMI), see 20th Century.  
 Chalet Music Corp. (ASCAP), see Big Seven—Planetary.  
 Chalce Music Group, 8467 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 658-7002. Cable: CHAL-PROD. Telex: 691187. Pres. & Gen. Mgr.: Leonard Hodes; Prof. Mgr.: Norman Salitt.  
**Affiliates:** Dona Marta Music (ASCAP), Goblet Music (BMI), Lanie Music (BMI), Mother Pearl Music (ASCAP), Roundtree Music (ASCAP).  
**Int'l firm represented:** Beautiful Sunday (UK), Robin Gibb (UK), Brian Morrison, Son Music.  
**Int'l rep.:** UK (Dick James).  
 Champagne Music Corp. (ASCAP), see T.B. Harms.  
 Champion Music Corp. (BMI), see MCA Music.  
 Chandler Music Co. Inc. (ASCAP), see Loring.  
 Chandos Music (ASCAP), see Folklore & Rondor.  
 Channel Music Co. (ASCAP), 1300 Division St., Suite 100, Nashville, Tenn. 37203. Tel: (615) 259-3322. Pres.: Sheb Wooley; Gen. & Prof. Mgr.: Carole Dove.  
**Affiliated firm:** Roger Miller Music (BMI).  
**Affiliate:** Cordial Music Co. (BMI).  
 Chann Music Co., (ASCAP), see Chappell.  
 Chanson (Eds.) Co., see Stanyan.  
 Chantez Music Inc. (BMI), see TRO.  
 Chantry Music Press Inc. (SESAC), Box 1101, 32-34 N. Center St., Springfield, Ohio 45501. Tel: (513) 325-9992. Pres.: Dr. F.M. Otto.  
 Chapbridge Music Publ'g Co. (ASCAP), see Bridge.  
 Chappell & Co. Inc. (ASCAP), see Chappell Music Co.  
 Chappell Music Co., 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 399-7373. Cable: SYMPHONY. Pres.: Norman S. Weiser; VP Creative: Frank Military; VP Finance: Dick Anderson.  
**Branches:** Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 469-5141. VP West Coast Eddie Reeves—Nashville, Tenn., 10 Music Circle. Zip: 37203. Tel: (615) 244-3382. VP & Mgr.: Henry Hurt.  
**Int'l branches:** Australia, Belgium, Canada, England, France, Germany, Italy, Japan, Netherlands, New Zealand, South Africa, Spain, Sweden, Switzerland.  
**Affiliates:** A-M Music Corp. (ASCAP), Alexscar Music (BMI), Amak Music Co. (ASCAP), Ample Prod'ns Ltd. (ASCAP), Anne-Rachel Music Corp. (ASCAP), Antique Music (ASCAP), The Anyone Co. (ASCAP), Arlou Music Inc. (ASCAP), Athenaise Music Ltd. (ASCAP), Atmosphere Music Co. (BMI), Atzal Music Inc. (BMI), Axehandle Music Inc. (ASCAP), Bedrock Music Co. Inc. (BMI), Begonia Melodies Inc. (BMI), Belinda Music (BMI), Bennie Benjamin Music Inc. (ASCAP), Blue Guitr Music Co. (ASCAP), Bobby Anthony Music (ASCAP), Bohannon Phase II Music Publ'g Co. (ASCAP), Bottom Line Music Co. (ASCAP), Brackenrye Music (BMI), Brothers Two Music (BMI), Brown Shoes Music Co. (ASCAP), Brown Trout Music Inc. (BMI), Burthen Music Co. Inc. (ASCAP), Burt Topper Music (BMI), Butler Music Publ'g Corp. (ASCAP), By-Genie Music (BMI), CPW Music (ASCAP), Caaz Music Co. (ASCAP), Captain Marvel Music (BMI), Casserole Music Inc. (BMI), Cayuga Music (BMI), Chann Music Co. (ASCAP), Chappell & Co. Inc. (ASCAP), Chappell-Styne Inc. (ASCAP), Chilly Winds Music (BMI), Gene Clark Music (BMI), Roy Clark Music (BMI), Cool Springs Publ'g Co. Inc. (ASCAP), Country Line Music (ASCAP), Country Mornin' Music (BMI), Crited Music (BMI), Cyma Music Co. (ASCAP), Daje Music (BMI), DeLory Music (ASCAP), DeSylva Brown & Henderson (ASCAP), Dolfi Music Inc. (ASCAP), Dorella Music Inc. (ASCAP), Dotted Lion Music (ASCAP), Double R Publ'g Co. (BMI), Douglas Music Co. Inc. (ASCAP), Dynatone Publ'g Co. (BMI), Earlon Music Corp. (ASCAP), Edoe Music Corp. (ASCAP), Evie Music Inc. (ASCAP), Exbrook Music Co. (BMI), Eyes Havit Music Inc. (BMI), Fairlane Music (ASCAP), Featherbed Music Inc. (BMI), Fiber Music (BMI), Flamm Music Inc. (BMI), Flatcar Music (BMI), Florence Music Co. Inc. (ASCAP), Four-Eleven Music (ASCAP), French Music Ltd. (ASCAP), Furz Music Co. (ASCAP), G&C Music Corp. (ASCAP), Galeney Music (BMI), Gangland Music Inc. (ASCAP), Gershwin Publ'g Corp. (ASCAP), Gladys Music (ASCAP), Glorious Music (BMI), Golden Cornflakes Music (BMI), Goto Publ'g Co. (BMI), Grand Commander Music Inc. (BMI), Great Gramma Music Inc. (ASCAP), Grob Music Co. (ASCAP), Hael Music Co. (ASCAP), Hank's Music Inc. (BMI), Hazy Day Music (ASCAP), Hill & Range Songs Inc. (BMI), Hindsight Music (ASCAP), Hiward Music Co. (ASCAP), Honky Tonk Music (BMI), House of Lving (ASCAP), Huckleberry Creek Music (ASCAP), Ice Man Music Corp. (BMI), Inter-song-USA Inc. (ASCAP), In The Black Music (ASCAP), In The Red Music (BMI), Ivy Music Corp. (ASCAP), Jabern Music Co. (ASCAP), Jadar Music Corp. (BMI), Jay's Ent. Inc. (ASCAP), Jillbern Music Inc. (BMI), Jubal Sound Music (BMI), Jubilee Music Inc. (ASCAP), Kander-Ebb Inc. (BMI), Ken-Glen Publ'g (BMI), King of the Jingle Music Co. (BMI), Laces & Boots Music (BMI), Lauralan Music (ASCAP), Leo The Lion Music (BMI), Lester Publ'g Corp. (BMI), Libretto Music Co. (ASCAP), Sandy Linzer Music Co. (BMI), Lion Tracks Music (BMI), Little Barnum Music (BMI), Little Gravel Music Publ'g Inc. (ASCAP), Little People Music (BMI), Living Music Inc. (BMI), Lujac Music Inc. (ASCAP), MBP Music (ASCAP), MRC Music Inc. (BMI), Mafundi Music Co.

(BMI), Mamma Sadie Music (ASCAP), Mara-Lane Music Corp. (ASCAP), Marius Music (ASCAP), Maya Prod'ns Ltd. (ASCAP), Mayerling Prod'ns Ltd. (BMI), McHugh & Adamson Music Inc. (ASCAP), Melomega Music Ltd. (ASCAP), Merjoda Music Inc. (BMI), Meryl Music (ASCAP), Stephen Meta Music Ltd. (BMI), Midas Music Corp. (ASCAP), Minstrel Music Inc. (ASCAP), Mio Music Co. Ltd. (BMI), Mutual Music Society Inc. (ASCAP), Namrac Music Inc. (BMI), Nanri Music (BMI), Nava Music (ASCAP), Near North Music Inc. (BMI), Nemsong Music Inc. (BMI), New Morning Music (BMI), New York Shakesperea Festival, Noma Music Inc. (BMI), Nurock Music Publ'g Co. (BMI), Ohio Players Music Co. (BMI), Ole Colony Music (BMI), Oxygen Music Co. (ASCAP), Pablito Music (ASCAP), Pamela Music Inc. (ASCAP), Pasqua Music Co. (BMI), Philmela Music Ltd. (BMI), Pink Pelican Music Co. (BMI), Players Music Corp. (ASCAP), Cole Porter Music Inc. (ASCAP), Portfolio Music Inc. (ASCAP), Elvis Presley Music (BMI), Producers Music Publ'g Co. Inc. (ASCAP), Puntina Publ'g Co. (BMI), RSO Publ'g Inc. (ASCAP), Raga Music (BMI), Rainy Wednesday Publ'g (BMI), Raj Kumer Music (BMI), Bill Ramal Music (BMI), Red Cow Music Inc. (ASCAP), Ringo Pasta Music Ltd. (BMI), Ripke Pipke Music (BMI), Road Music (ASCAP), Robin-Styne Music Corp. (ASCAP), Romar Today Music (BMI), Ruthie Music (ASCAP), Rye Bread Music Corp. (ASCAP), Sahara Music (ASCAP), Douglas Sahn Music Co. Inc. (BMI), Sandstorm Music Inc. (ASCAP), Shelmer Poe Music (BMI), Snowblind Music (BMI), Hank Snow Music Inc. (BMI), Souci Music (ASCAP), Soundboosters Inc. (BMI), Southern Love Music Co. (BMI), Spectacular Music Inc. (ASCAP), Stage & Screen Music Ltd. (BMI), Stigwood Music Inc. (BMI), Stone-Rap Music Co. Inc. (BMI), Stratford Music Corp. (ASCAP), Sunie Day Music (BMI), Sunny Blue Music (ASCAP), Superstar Music Ltd. (ASCAP), Sylco Music (ASCAP), Sylverpride (ASCAP), Sylverpride & Joy Music (BMI), Tahoe Rec. Corp. (ASCAP), Tan Soul Music Inc. (BMI), Tebo Music Ltd. (ASCAP), Tesco Music Inc. (ASCAP), Thermostat Music Inc. (ASCAP), Bob Thele Music Ltd. (ASCAP), Three Bridges Music Corp. (ASCAP), Thruppence Music (ASCAP), Tight Corp. (BMI), Tobey Music Corp. (ASCAP), Tomi Music Co. (BMI), Tri-Chappell Music Inc. (SESAC), Trillium Music Co. (ASCAP), Truckin' Music Corp. (ASCAP), Unichappell Music Inc. (BMI), Velve Music Inc. (SESAC), W-G Music Corp. (ASCAP), Warp Seven Music Co. (BMI), Wembley Music Co. (BMI), Williamson Music Inc. (ASCAP), Marty Wilson Co. (BMI), Windchime Music Inc. (BMI), Victor Young Publ'ns (ASCAP), Zethus Music (ASCAP), Znarg Music (BMI).  
**Administered firm:** Edwin H. Morris & Co. Inc. (ASCAP).  
**Int'l firm represented:** Snowblind Music (Canada).  
 Chappell-Styne Inc. (ASCAP), see Chappell.  
 Char-Belle Music (BMI) (sub. of Ansp Recs. Inc.), 1150 N. Center St., Birmingham, Ala. 35204. Tel: (205) 252-8271. Pres.: A.N. Scott.  
 Charing Cross Music Inc. (BMI), 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 751-6590. Gen. Mgr. Ian E. Hobblyn.  
**Affiliates:** DeShufflin Inc. (ASCAP), Modest Music Inc. (BMI), Wayward Music Inc. (ASCAP).  
**Int'l firms represented:** DeShufflin (UK), Pattern (UK).  
**Int'l reps.:** UK (DeShufflin, Pattern).  
 Charkel Music (BMI), see Mietus.  
 Charlie Boy Music Co. (ASCAP), 1031 Wylie Rd., Lot 48, Marietta, Ga. 30060. Tel: (404) 428-8480. Pres. Stephen Monahan; Gen. Mgr.: Bud Reneau.  
**Affiliates:** Free Breez Music Publ'g Co. (BMI), Smile Music Co. (BMI).  
 Char-Liz Music Inc. (BMI), see Creed Taylor (US rights) & Ivan Mogull (Int'l rights).  
 Charlotte Sounds (ASCAP), see Metorina.  
 Charmack Publ'g (BMI), 120 York Ave., Kannaopolis, N.C. 28081. Tel: (704) 932-6586, 597-0017. Pres. Don A. Thompson, VP: William O. McSwain, Gen. Mgr. Charlotte McSwain.  
 Charmlee (BMI), see Peaceable Kingdom.  
 Charter Publ'ns Inc. (ASCAP) (div. of J.W. Pepper & Son), PO Box 850, Valley Forge, Pa. 19482. Tel: (215) 666-0363. Pres. Dean Burch; Gen. Mgr. Bob Dingley.  
 Chartgag (BMI), 3307 Laurel Dr., Glenshaw, Pa. 15116. Tel: (412) 487-6156. Owner: James Grimes.  
 Chart Music Publ'g House Inc. (SESAC), see Summy-Birchard.  
 Chatawa Music (ASCAP), see Copyright Serv. Bureau.  
 Chatham Music Corp. (ASCAP), see 20th Century.  
 Cheezburger Music Inc. (BMI), see Copyright Serv. Bureau.  
 Chelsea Music Co. (BMI), see Wes Farrell.  
 Cherie Music (BMI), 3621 Heath Ln., Mesquite, Tex. 75150. Tel: (214) 279-5858. Owners Jimmy Fields, George McCoy.  
 Cherritown Publ'g (BMI), 161 Jefferson Ave., Suite 1200, Memphis, Tenn. 38103. Tel: (901) 522-1200. Pres. Ed Townsend; Gen. Mgr. George H. Brown Jr.  
 Cherrolyne Music (BMI), PO Box 2144, Winnetka, Calif. 91306. Pres. Don Bradley.  
**Affiliates:** Darren Music Co. (ASCAP), Heartline Music Co. (BMI), Larlee Publ'ns (ASCAP).  
 Cherry Lane Music Co. (ASCAP), PO Box 424, 50 Old Post Rd., No. 4, Greenwich, Conn. 06830. Tel: (203) 661-0707; NYC Tieline (212) 824-7711. Contacts Milton Okun, Jean Dinegar.  
**Branch:** Beverly Hills, Calif., 9744 Wilshire Blvd. Zip 90212. Tel: (213) 550-7100. Prof. Mgr.: Peter Godoff.  
**Affiliates:** Accabonac Music (ASCAP), Cherry River Music Co. (BMI), Hemlane Music Co. (ASCAP), Milton Okun Publ'g Co. (BMI), Windstar Music (ASCAP).  
 Cherry Pie Music (ASCAP), see R.A. Hodge.  
 Cherry River Music Co. (BMI), see Cherry Lane.  
 Chesdel Music Co. (BMI), see Alshire.  
 Cheshire Music Inc. (BMI), see TRO.  
 Jerry Chesnut Music Inc. (BMI), 40 Music Square E., Nashville, Tenn. 37203. Tel: (615) 244-0270. Pres. Gen. & Prof. Mgr.: Jerry Chesnut.  
**Affiliates:** Geronimo Music Inc. (BMI), Imagination Inc. (ASCAP).  
 Chess Music Inc. (ASCAP), see Pi-Gen.  
 Chetkay Music (BMI), 8880 Hubbell, Detroit, Mich. 48228.



# WHATEVER YOUR MUSIC, WHEREVER YOU ARE, WE CAN OFFER YOU THE WORLD.

IF YOU'RE IN THE NEIGHBORHOOD, GIVE US A CALL.



Lou Ragusa, Vice President Music  
Publishing

Josef Cohen, Manager Music Publishing  
51 West 52nd Street  
New York, N.Y. 10019

Howard Dean McCluskey  
Melograf S.R.L.  
Suipacha 476 (Subsuelo)  
Buenos Aires, Argentina

John Anderson  
April Music Pty. Ltd.  
11-19 Hargrave Street  
East Sydney 2010  
New South Wales, Australia

Bas Mul  
April Music Belgium/N.V.  
20 Rue Adolphe La Vallée  
1080 Brussels  
Belgium

Luis Ferri  
Editora Mundo Musical, S.A.  
Caixa Postal 7023  
ZC-58

Rio de Janeiro, GB, Brazil  
Editora Latino Americana De Musica  
"ELAM" S.A.  
Caixa Postal 7035  
ZC-58  
Rio de Janeiro, GB  
Brazil

Wayne Patton,  
Vivien Hicks  
April/Blackwood Music Ltd.  
234 Eglinton Avenue, East  
Suite 404  
Toronto, Ontario  
Canada M4P 1K5

Luis Salas  
Mundo Musical S.A.  
c/o Indica S.A.  
Apartado 4093  
San Jose, Costa Rica

Jean-Claude Desmarty  
Editions April Music, S.A.R.L.  
3, Rue Freycinet  
75116 Paris, France

Karl Arbenz  
April Musikverlag GmbH  
6 Frankfurt/Main  
Bleichstrasse 64-66A  
Germany

George Kyvelos  
Blackwood Music  
19, Syngrou Avenue  
Athens 403, Greece

Ran Kedar  
April Music, Ltd.  
P.O. Box 681  
Tel Aviv, Israel

Antonio Marrapodi  
Edizioni April Music  
via M.F. Quintilano, 40  
20138 Milan  
Italy

Toshio Nirazuka  
April Music, Inc.  
P.O. Box 17  
Tokyo International Airport  
Tokyo, Japan

Manuel Cervantes Rivera  
Mundo Musical S.A.  
P.O. Box 24-471  
Mexico 7, D.F.  
Mexico

Bas Mul  
April Music Holland B.V.  
Stationsplein 82-84  
Haarlem  
The Netherlands

John Edmond  
April Music Publishing Co. (PTY) Ltd.  
P.O. Box 6216  
Gallo Centre  
Johannesburg, 2000  
Republic of South Africa

Antonio Perez-Solis  
Ediciones April Music  
Avd. Generalismo  
25-10 Pt.  
Madrid 16, Spain

Johan Langer—Rolf Person  
April Music Scandinavia AB  
Box 20037  
Mariehallsvagen 40  
161 20 Bromma  
Sweden

Brian Oliver  
April Music, Ltd.  
17-19 Soho Square  
London W1V 6HE  
England

Victor Marti  
Mundo Musical  
A Division of CBS/Columbia C.A.  
Apartado 70-169  
Los Ruices  
Caracas, Venezuela

Dragan Schmilzanic  
41000 Zagreb—PP 543  
Marticeva 21/11  
Yugoslavia

Pierre Hebrard  
European Operations  
35 Avenue Franklin D. Roosevelt  
Paris 75008, France

**THE CBS MUSIC  
PUBLISHING GROUP**

© 1977 CBS INC.

Tel: (313) 272-1484. Pres.: Chet Kajeski; Exec. VP: Gerald Snyder.

Chevis Music Inc. (BMI), see Shada.  
 Chex Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Chicken Fried Music (BMI), see Ivan Mogull.  
 Chicorel Music Corp. Inc., PO Box 17827, Whitefish Bay, Wis. 53217. Tel: (414) 964-4888. Pres.: Raphael Chicorel; Gen. Mgr.: Phyllis Chicorel; Prof. Mgr.: Debbie Lisch.  
**Affiliates:** Achic (ASCAP), Beech (BMI).  
 Chicory Music Inc. (BMI), see Claridge.  
 Chilly Winds Music (BMI), see Chappell.  
 Chinga Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Chinmoy Music Inc. (BMI), see Warner Bros.  
 Chinnchup Publ'g Inc. (BMI), see Island.  
 Chinwah Songs (SESAC), see Birthright.  
 Chip 'N' Dale Music Publ'g Inc. (ASCAP), see Gene Kennedy.  
 Chipstone Music (BMI), see Martin Cohen.  
 Chisholm Publ'g Co. (BMI), 508 E. Loop 340, Waco, Tex. 76705. Tel: (817) 799-8608. Pres. L.R. Sharp; Sec'y-Treas.: Jim Anderson.  
 Chi Sound Music Inc. (BMI), see Warner Bros.  
 Choice Music Inc., see T.B. Harms-Bibo.  
 Choral-Aide Rec'gs—Prof. Mgr.: Michael May—see Mark Foster.  
 Choral Art (ASCAP), see Sam Fox.  
 Choral Press Inc. (SESAC), see Shawnee Press.  
 Chordcraft Music Publ'g Co. (div. of Chordcraft Publ'g Co.) (ASCAP), 5111 Sufferd Court, Skokie, Ill. 60076. Tel: (312) 966-4617. Pres.: Verne A. Engblom; VP & Gen. Mgr.: Shirley Engblom; Prof. Mgr.: Harold Johnson.  
 Chris Music Publ'g Co. (BMI), PO Box 207, Manistique, Mich. 49854. Tel: (906) 341-6513. Pres.: R.B. Christensen.  
**Affiliate:** Saralee Music Publ'g Co. (BMI).  
 Chrissica Music Corp. (BMI), see Famous.  
 Christace Music (BMI), see Martin Cohen.  
 Christian Grit Music Press (ASCAP), see Soundstage.  
 Chromakey Music Co. (ASCAP), 8489 W. Third St., Suite 38, Los Angeles, Calif. 90048. Tel: (213) 651-0200. Prof. Mgr.: David Carroll.  
**Affiliates:** Big Drum Music (BMI), Smobro Music Corp. (BMI), T&D Music (ASCAP), Tomard Music Corp. (ASCAP), Zany Music (BMI).  
 Chrysalis Music Corp. (ASCAP), 115 E. 57 St., New York, N.Y. 10022. Tel: (212) 935-8754. Pres. & Gen. Mgr.: Terry Ellis; Admin. Dir.: Linda Steiner; Prof. Mgr.: Marv Goodman.  
**Home office:** England.  
**Affiliate:** Moth Music Inc. (BMI).  
 Chucklin Music Corp. (ASCAP), see Al Gallico.  
 Chu-Fin Music Inc. (BMI), see Shelby Singleton.  
 John Church Co. (ASCAP), see Theodore Presser.  
 Churn Music (ASCAP), see Cream.  
 Ciano Publ'g Co. (BMI), PO Box 263, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres. Ron Luciano.  
 Cifi Publ'g Co. (BMI), 3966 Standish Ave., Cincinnati, Ohio 45213.  
 Cigum Music (BMI), see David Rubinson.  
 Cimino Publ'ns Inc. (ASCAP), PO Box 75, 1646 New Hwy., Farmingdale, N.Y. 11735. Tel: (516) 420-0150. Pres.: Peter Cimino; VP: Ed Cimino.  
**Affiliate:** Lupet Music Inc. (BMI).  
 Cincinnati Music Co. (BMI), Schwartz Bldg., Rm. 405, 906 Main St., Cincinnati, Ohio 45202. Tel: (513) 241-3447. Pres.: Michael S. Schwartz; Gen. Mgr.: Robert L. Schwartz.  
 Cindy Lee Music (SESAC), see Universal.  
 Cindy Music Inc. (BMI), see Big Seven—Frost.  
 Cin-Kay Publ'g Co. (BMI), 15130 Ventura Blvd., Suite 202, Sherman Oaks, Calif. 91403. Tel: (310) 986-5784.  
**Affiliate:** Hal Freeman Publ'g (ASCAP).  
 Cireco Music Inc. (BMI), see Jondora.  
 Cissi Music Inc. (BMI), see Copyright Serv. Bureau.  
 Clamlike Music Publ'g Co. Inc. (BMI), see Mitiust.  
 Clara Music Corp. (ASCAP), c/o Leventhal, 250 W. 57 St., Suite 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Pres.: Harry Belafonte.  
**Affiliates:** Julie Music Corp., Shari Music Corp.  
 Clarendon House Publ'ns (BMI), see OAS.  
 Claridge Music (ASCAP), 6381 Hollywood Blvd., Suite 318, Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres. Frank Slay; Prof. Mgr. Vic Catala.  
**Affiliates:** Bobob Music Corp. (ASCAP), Cannon Point Music Inc. (BMI), Chicory Music Inc. (BMI), Conley Music Inc. (ASCAP).  
 Clarity Music Inc. (BMI), see Copyright Serv. Bureau.  
 Gene Clark Music (BMI), see Chappell.  
 Clark Musical Prod'ns (BMI), PO Box 299, Watska, Ill. 60970. Tel: (815) 432-5601. Pres.: Dr. Paul E. Clark; Gen. Mgr. Michael K. Spitzer.  
 Roy Clark Music (BMI), see Chappell & Jim Halsey.  
 Classic IV Music (ASCAP), see Fullness.  
 Clave Music Publ'g Inc. (ASCAP), 747 10 Ave., New York, N.Y. 10019. Tel: (212) 582-5600. Pres. Philip DeCarlo; Gen. Mgr.: Stanley Cohen.  
 Clay Music Corp. (BMI), 5457 Old Monroe Rd., Charlotte, N.C. 28211. Tel: (704) 536-0424. Chm.: Arthur Smith; Pres. R. Clayton Smith; Prof. Mgr.: Jean Hyman.  
**Administered companies:** House Of Cash (BMI), Song Of Cash (ASCAP).  
 Clayton-Davis & Assocs Inc. (BMI), 8229 Maryland, St. Louis, Mo. 63105. Tel: (314) 862-7800. Pres.: Irvin Davis; Gen. & Prof. Mgr.: Adele K. Solt.  
 Norman Clayton Publ'g Co. (SESAC), see Word Inc.  
 Clear Light Prod'ns Inc. (ASCAP), PO Box 391, Newton, Mass. 02158. Tel: (617) 969-3456. Pres. Donald Anderson.  
 Clear Profit (ASCAP)—Tel: (213) 988-6746. Gen. Mgr.: Eddie Gurren; Prof. Mgr.: Robert Gentile—see E. J. Gurren & Thirteenth Day.  
 ClearSky Music Inc. (BMI) (sub. of Ampex Corp.), 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000.  
**Affiliates:** Deer Patch Music Inc. (ASCAP), Sweet River Music Inc. (BMI).  
 George Clements Publ'g (ASCAP), see Berdo.

Clic-Clac Publ'g (BMI), see Missle.  
 Cliffhouse Songs (BMI), see Trust Music.  
 Cling Publ'g (ASCAP), see Soprono.  
 Clita Music Inc. (BMI), see Mitiust.  
 Clockus Music Co. (BMI), Star Tr., Milford, Calif. 96121. Tel: (916) 253-3689. Owner: Ed Marmor.  
**Affiliates:** EDM Music Publ'rs (ASCAP), Marmor Music Co. (BMI).  
 Coach & Four Music (BMI), 1024 Third Ave. N., Columbus, Miss. 39701. Tel: (601) 327-7270. Pres., Gen. & Prof. Mgr.: Gerald Nelson.  
**Branch:** Atlanta, Ga., 450 Great Southwest Pkwy. SW, Atlanta, Ga. 30336. Tel: (404) 696-4444. Gen. Mgr.: Chuck Taylor.  
 Coal Dust Music Inc. (SESAC), see Coal Miners Music.  
 Coal Miners Music Inc. (BMI), 7 Music Circle N., Nashville, Tenn. 37203. Tel: (615) 259-9448. Pres. & Prof. Mgr.: O.V. Lynn Jr.; Gen. Mgr.: Meredith Stewart.  
**Affiliates:** Coal Dust Music Inc. (SESAC), Copper Basin Publ'g Co., King Coal Music Inc. (ASCAP), White Line Music Inc. (BMI).  
 Int'l rep.: Australia, Fiji, New Guinea, New Zealand, Papua & Samoa (Peer Int'l in Australia), UK (Carlin).  
 Coast Highway Music (ASCAP), see Open End.  
 Cobblehill Music (BMI), see McAfee & Lorenz.  
 Coberly Music, 53 Tamiami Terr., Lexington, Ohio 44904. Tel: (419) 884-3297. Pres.: Peter J. Veneziano; Gen. Mgr.: Barbara Veneziano; Prof. Mgr.: Mary Coberly.  
 Cochise Publ'g Co. (BMI), PO Box 1415, Athens, Tex. 75751. Tel: (214) 675-2291. Pres.: Tony Douglas.  
 Cockroach Music Inc. (BMI), see Copyright Serv. Bureau.  
 Coco Music Inc. (BMI), 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-6886. Pres.: Harvey Averno; Gen. Mng. Partner: Sam Goff.  
**Affiliates:** Graffiti Music Publ'g Co. (BMI), Lamp Music (BMI), Whistle Music (BMI), Ying Yang Music (BMI).  
 Coconut Grove Music (BMI), see Martin Cohen.  
 Coeptus Music Ltd. (BMI), see Annuet.  
 Cog Music (BMI), see Copyright Serv. Bureau.  
 George M. Cohan Music Publ'g Co. Inc. (ASCAP), see Edward B. Marks.  
 Martin Cohen, 6430 Sunset Blvd., Suite 1500, Los Angeles, Calif. 90028. Tel: (213) 463-1151. Cable: COBOLEX. Admin'r: Martin Cohen.  
**Administered companies:** At Home Music (ASCAP), Bald Medusa Music (ASCAP), Bantu Music (ASCAP), Barmatomp Musik (BMI), Beefheart Music Co., Belz-am Music Co. of Canada, Bizarre Music Inc. (BMI), Blonde Lion Songs (BMI), Bobbin & Weavin Music (ASCAP), Chipstone Music (BMI), Christace Music (BMI), Coconut Grove Music (BMI), Diamond Gang Music (ASCAP), Discount Music Co. (ASCAP), Djawa Music (ASCAP), Dog Soldier Music (ASCAP), Effective Music (ASCAP), Eternity Music (ASCAP), Fez Music Co., Fifth Floor Music Inc. (ASCAP), First Central Music (BMI), Fizz Music (ASCAP), Foundation Music (BMI), Fourth Landing Music (BMI), Freefall Music (BMI), Funk 'n' Roll Music (BMI), Funky P.O. Music (ASCAP), Golar Music (BMI), Happy Birthday Music (BMI), Harrose Ents. (BMI), Hatleli Music (BMI), Hayako Music (ASCAP), Hibiscus Music Co., Home Is Where The Heart Is Music (ASCAP), Ice Music (ASCAP), Kahuku Publ'g (ASCAP), Kellaway Music, The Kids Music Inc., King Solomon Music (ASCAP), Laie Publ'g (BMI), Liberation Music (BMI), Liebstone Music (BMI), Lion's Pride Music (ASCAP), Lord Sutch Music (ASCAP), Mancuso Music (ASCAP), Minaret Music Inc. (BMI), Munchkin Music Co. (ASCAP), Munjale Music, Murakami-Wolf Music (ASCAP), Mycenae Music Co. (ASCAP), Nebadon Music (BMI), North Shore Music Co. (BMI), 125th Street Music (ASCAP), Painter Music, Papa's Love Music (BMI), Pnchpenny Music (ASCAP), Rainlow Music (ASCAP), Rainwater Music Co. (BMI), Relaxed Music (BMI), Rhonata Music (ASCAP), Routen Music, Rug Music Co., Saint Luther Music, Screaming Chicken Music (BMI), SeaCap Music (ASCAP), Sharp-Gannon Music (ASCAP), Silver Chalice Music (ASCAP), Sixth Floor Music (BMI), Smoke Shop Music (ASCAP), Specific Gravity Music (BMI), Sporo Music Co. (BMI), Stonetrest Music (BMI), Tash-Tana Music (BMI), Terlawin Music (BMI), Third Story Music Inc. (BMI), Thrust Music (BMI), Three Bears Music (BMI), Tranquil Dawn Music (BMI), Tyree Music (ASCAP), Very Own Music Co. (BMI), Wet Bull Music (ASCAP), Wild Woman Music (ASCAP), Within Reach Music (ASCAP), Yankee Rose Music (ASCAP), Frank Zappa Music Inc. (BMI).  
**US firms administered abroad:** Albacore Music (BMI), Darwall Music Co. (BMI), Eye Of Madley (ASCAP), Fox Box Music (BMI), Julie H Music (ASCAP), Murrell Music (BMI), Waxstar Music (BMI).  
 Bruce Cohn Music, PO Box 878, Sonoma, Calif. 95476. Tel: (707) 938-4060. Cable. LAWMMUSE, SAN FRANCISCO. Pres.: Bruce Cohn.  
**Affiliates:** Flat Lizard Music (ASCAP), Maybe Music (ASCAP), Quark Music (BMI), Skunkstun Publ'g (ASCAP), Snug Music (BMI), Taurip Tunes (ASCAP), Windecor Music (BMI), R.P. Winkelman Songs (ASCAP).  
 Cojac Music (BMI), see Equinox.  
 Coke Music (BMI), see Royalty Control Corp.  
 Colca Music Co. (BMI), see BC Ents.  
 Cold Zinc (BMI), see Dawnbreaker & Rondor (Int'l rights).  
 Coleman, Kestin & Smith Ltd. (BMI), PO Box 25400, 1729 Beloit Ave., No. 10, Los Angeles, Calif. 90025. Tel: (213) 274-7576. Pres. K.H. Smith, VP's: Linda Lou Kestin, Horace Coleman Jr.; Prof. Mgr. Connie Butler.  
**Affiliated firm:** Keristene Music Ltd.  
 M. M. Cole Publ'g Co. (BMI), 251 E. Grand, Chicago, Ill. 60611. Tel: (312) 527-2160. Pres. Shepard Stern; Gen. Mgr.: A. Bernstein; Prof. Mgrs.: B. Bernstein; R. Buggert. **Local branch:** 990 Lake Shore Dr., Zip: 60604. Tel: 527-2161.  
**Affiliates:** Belmont Music (BMI), Calumet Music (BMI), DeLuxe Music (BMI), Lemor Music (BMI).  
 Colgems-EMI Music Inc. (ASCAP), see Screen Gems & Tiny Tiger.  
 Collection Litoff (BMI), see C.F. Peters.  
 Franco Colombo Inc. (ASCAP), see Belwin-Mills.  
 Columbia Music Co. (ASCAP), see Theodore Presser.

Columbia Pictures Music Corp. (ASCAP), see Shapiro Bernstein.  
 Columbia University Press, see Galaxy.  
 Column Music Co. (BMI), see Copyright Serv. Bureau.  
 Combine Music Group (BMI) (div. of Monument Rec. Corp.), 35 Music Square E., Nashville, Tenn. 37203. Tel: (615) 255-0624.  
**Affiliates:** First Generation Music Co. (BMI), Moccasin Music Co. (ASCAP), Music City Music Inc. (ASCAP), Resaca Music Publ'g Co. (BMI), Rising Sons Music Inc. (BMI), Tennessee Swamp Fox Music Co. (ASCAP), Vintage Music Inc. (BMI), Youngun' Publ'g Co. (BMI).  
 Int'l rep.: Australia (Festival), France (Rideau Rouge), Germany (Rolf Budde), Italy (G. Ricordi), Japan (Taiyo), Netherlands (Basart), Scandinavia (Air in Sweden), South Africa (Clan), UK (Keith Prowse).  
 Comet Music Corp. (ASCAP), see ATV Music.  
 Commander Publ'ns (ASCAP), 1209 N. Western Ave., Hollywood, Calif. 90029. Tel: (213) 469-3528. Gen. Mgr.: Marshall Robbins.  
**Affiliate:** Mercer Music (ASCAP).  
 Commercial Studios (BMI), 412 Holley Dr. SE, Atlanta, Ga. 30354. Tel: (404) 361-7931. Owner & Pres.: Howard Wright.  
**Affiliated firm:** Season Experience Music Prod'ns (ASCAP).  
 Common Good Music Co. (BMI), see Wes Farrell.  
 Com Music (ASCAP), see Greene & Reynolds.  
 Companion Music (BMI), see Warner Bros.  
 Complex IV Music, see April Blackwood—Frank.  
 Complex Three Ltd. (BMI), see Copyright Serv. Bureau.  
 Compo Music Publ'g Co., see Sunny Lane.  
 Composers Library Eds., see Alexander Broude.  
 Composers Music Corp. (ASCAP), see Carl Fischer.  
 Comreco Music Inc. (ASCAP), 3 Kensington Oval, New Rochelle, N.Y. 10805. Tel: (914) 235-1229. Pres.: Milt Gabler.  
 Con Brio Music (BMI), PO Box 196, Nashville, Tenn. 37202. Tel: (615) 329-1944. Pres.: Bill Walker; Gen. Mgr.: Jeff Walker; Prof. Mgr.: Rex Peer.  
**Affiliates:** Concorde Publ'g Co. (ASCAP), Wijex Publ'g Co. (ASCAP).  
 Concert Music (BMI), see Stone-Rap.  
 Concert Music Publ'g Co. (ASCAP), see Studio P/R.  
 Concorde Publ'g Co. (SESAC), see Con Brio.  
 Concordia Publ'g House (SESAC), 3558 S. Jefferson Ave., St. Louis, Mo. 63118. Tel: (314) 664-7000. Cable: CONPUBCO.  
 Concord Music Publ'g Co. Inc. (ASCAP), see Henri Elkan.  
 Condominium Publ'g Group Inc. (BMI), PO Box 5473, Grand Central Sta., 156 Fifth Ave., Suite 612, New York, N.Y. 10010. Tel: (212) 691-9294. Cable SEFONIC. Pres. & Gen. Mgr.: Charles Tolliver.  
**Affiliate:** Tolltone Publ'g Co. (BMI).  
 Cone Music Co. (BMI), see Joe Keene.  
 Randy Cone Music (BMI), see Fullness.  
 Conley Music Inc. (ASCAP), see Claridge.  
 Connecticut Music Studios (BMI), see Mitiust.  
 Mike Conner Music Corp. (BMI), see Loring.  
 Conquest Music Corp. (ASCAP), see Copyright Serv. Bureau.  
 Conquistador Music (ASCAP), see Groovesville.  
 Conrad Music (BMI), see Arc.  
 Consolidated Music Publ'rs (ASCAP), see Music Sales.  
 Consort Press—Prof. Mgr.: John Biggs—see Mark Foster.  
 Consue Music (BMI), see Copyright Serv. Bureau.  
 Contemporary Mission Music Inc. (BMI), PO Box 21, St. Louis, Mo. 63166. Pres. John T. O'Reilly; Prof. Mgr. Patrick J. Berkery.  
**Branch:** Westport, Conn., PO Box 81, Saugatuck Sta. Zip 06880. Tel: (203) 226-3832. Gen. & Prof. Mgr.: Jack F. Coyne.  
 Contention Music (SESAC), PO Box 824, Nashville, Tenn. 37202. Tel: (615) 352-7068. Pres. & Gen. Mgr.: Ted Harris; Prof. Mgr. Jackie Harris.  
 Content Music (BMI), 1101 N. Lockwood, Chicago, Ill. 60651. Tel: (312) 261-8851. Pres.: Leo Graham.  
 Continuo Music Press Inc. (BMI), see Alexander Broude.  
 Controlled Sheet Music Serv. Inc., 112 Hudson St., Copague, N.Y. 11726. Tel: (516) 842-8080. Pres.: Ronald Ravitz; Sales Mgr. Bob Bauer; Customer Relations Mgr. Linda Press.  
**Branch:** Fort Lauderdale, Fla., 2990 NW 46 Ave. Zip: 33313. Tel: (305) 735-7777. Gen. Mgr.: Sol Ravitz.  
**Affiliates:** Karamar Publ'g Co. Ltd., Music of the Month Inc.  
 Cookaway Music Inc. (ASCAP), see Dick James.  
 Cook County Music (ASCAP), see Greene & Reynolds.  
 Cookie Box Music Inc. (BMI)—Pres. Phil Hurr—see Lloyd Zane Remick.  
 Cool Duck Music (ASCAP), 2058 First St., Highland Park, Ill. 60035. Tel: (312) 432-0116. Pres.: David J. Dahl.  
 Cooleytronix Music Co. (ASCAP), see Tintagel.  
 Cool Springs Publ'g Co. Inc. (ASCAP), see Chappell.  
 Cool World of Music (ASCAP), see Red Robin.  
 Martin Cooper Music (ASCAP), PO Box 3331, Beverly Hills, Calif. 90212. Tel: (213) 275-4508. Pres.: Martin Cooper.  
**Affiliate:** Little Darlin' Music (BMI).  
 Copperband Music Co. Inc., see T.B. Harms—Hall-Clement.  
 Copper Basin Publ'g Co., see Coal Miners.  
 Copper Music Inc. (ASCAP), 50 Music Square W., Nashville, Tenn. 37203. Tel: (615) 329-1987. Pres. & Gen. Mgr.: Henry P. Strzelecki; Prof. Mgr.: Carolyn Barton.  
**Affiliates:** Avent Publ'g Co. (ASCAP), First Floor Publ'g Co. (BMI), Strzelecki Music (BMI).  
 Int'l rep.: Canada (Morning).  
 Copperpenny Music Publ'g Co. Inc. (BMI), see Rondor.  
 Copper Robert Music (ASCAP), see Ivan Hoffman.  
 Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030/1188. Cable: COPYSEB. Pres. Walter Hofer; Gen. Mgr.: Gitta A. Hofer; Prof. Mgr.: Jeri Spencer.  
**Administered companies:** AME Ltd. (BMI), Ace Music, Ace Spec Music (BMI), Aldrich Music Co. (BMI), Harry L. Alford Music (ASCAP), Alona Music (BMI), Alpans Music Co. (ASCAP), Amani Music Co. (ASCAP), Arrow Music Corp. (BMI), Arella Music Co. (ASCAP), Arrowhead Publ'g Co. (BMI), Edward Arthur Music Co. (BMI), As-sniborne Music Co. (BMI), Atwater Music Co. (ASCAP).



**ARGENTINA:** Editorial Musical Korn S.A.I.C./Buenos Aires

**AUSTRALIA:** United Artists Music (Aust.) Pty. Limited/Pymont N. S.W.

**BRAZIL:** Meridional, Edicoes Musicais Ltda./Sao Paulo

**CANADA:** United Artists Music (Canada), Ltd./Willowdale Ontario

**ENGLAND:** United Artists Music Ltd./London

**FRANCE:** United Artists Music (France)/Paris

**GERMANY:** United Artists Musik G.M.B.H./Munich

**HOLLAND:** United Artists Music (Nederland) B.V./Hilversum

**HONG KONG:** Pathe Publications (Far East) Limited/Kowloon

**ISRAEL:** Subar-Music Publishing Co. Ltd./Ramat-Hasharon

**ITALY:** United Artists Edizioni Musicali S.r.l./Milan

**JAPAN:** United Artists Music, (Japan) Inc./Tokyo

**MEXICO:** United Artists Music de Mexico, S.A./Mexico City

**SOUTH AFRICA:** United Artists Music South Africa (Pty.) Ltd./Johannesburg

**SPAIN:** Ediciones Musicales Hispavox, S.A./Madrid

**SWEDEN:** United Artists Musikforlag AB/Stockholm

**UNITED STATES:** United Artists Music Publishing Group, Inc.  
Hollywood/Nashville/New York



The dynamic world of Music Print is growing and one of the most

significant forces behind that print explosion is THE BIG 3 MUSIC

CORPORATION. Just ask the 40 major publishers who are now

represented in the booming print market by The Big 3, and they will tell

you that they are serviced by the industry's most complete music print

organization. The Big 3 is a versatile art department, speed engraving

and modern book production facilities, skilled music arrangers, ad-

vanced advertising and promotion techniques and a broad distribution

network which has sparked a maximum flow of music books, sheet

music and educational publications. It's a whole new world and The

Big 3 is making it a bigger one every day!

# UNITED ARTISTS MUSIC PUBLISHING GROUP, INC.

6920 Sunset Boulevard, Hollywood, California 90028

B-Flat Music (BMI), Badfinger Music Co. (ASCAP), Bal-  
 thasar Publ'g (BMI), Barber Picone Music Co. (BMI), Pe-  
 ter Barden Songs (BMI), Bello Music Ltd. (ASCAP), Bel  
 Mar Music (BMI), Berkshire Music Inc. (BMI), Bernietta  
 Music Co. (BMI), Bernice Music Inc. (ASCAP), Besco  
 Music (ASCAP), Bestat Music (ASCAP), Big Five Music  
 Inc. (BMI), Benny Bird Co. (BMI), Birdseye Music (BMI),  
 Bitter Wind Music (BMI), Black & White Music Co.  
 (BMI), Blue Rock Music (BMI), Blues Man Music (BMI),  
 Boldex Ent's. Inc. (BMI), Bogac Publ'g Inc. (BMI), Jody  
 Boye Music (ASCAP), Briggsville-Taylor Town (BMI),  
 Broadway Music Corp. (ASCAP), Broken Seal Music Co.  
 (BMI), Brookdale Music Inc. (BMI), Brouhaha Music  
 (ASCAP), Bucky Music (ASCAP), Buertentis Music Co.  
 (BMI), Budanco Publ'g (BMI), Bullet-Proof Music (BMI),  
 Bytown Music (BMI), Cachand Music Co. (BMI), Califor-  
 nia Music Press (BMI), Calua Music Co. (BMI), Cap Quist  
 Music (BMI), Car-Deb Music Co. (BMI), Caribbean Music  
 Co. (BMI), Cayman Music Inc. (ASCAP), Carrtron Music  
 Corp. (ASCAP), Cesta Music (ASCAP), Chatawa Music  
 (ASCAP), Cheezburger Music Inc. (BMI), Chinga Music  
 Ltd. (BMI), Cissi Music Inc. (BMI), Clarity Music Inc.  
 (BMI), Cockroach Music Inc. (BMI), Cog Music (BMI),  
 Column Music Co. (BMI), Conquest Music Corp.  
 (ASCAP), Consee Music (BMI), Cousins Music Inc.  
 (BMI), Cremo Music Co. (BMI), Crown Aztec Music  
 (ASCAP), Crown Black Music (BMI), Crown Royal Music  
 (BMI), Crunchy Granola Music (BMI), Beverly Culver  
 Music (ASCAP), Curzerio Music Publ'g (BMI), Defrantz  
 Monique Music (BMI), Deke Music (BMI), Dew Music  
 Co. (BMI), Diamond Touch Music (BMI), Dinsdale Music  
 (BMI), Dirty Deal Music Publ'g Inc. (BMI), Dohany Music  
 (BMI), Domax Music Inc. (BMI), Domestic Music Co.  
 (ASCAP), Dozer Music Inc. (BMI), Drury Lane Music  
 Corp. (BMI), Edwards Music Co. (ASCAP), Eleonora  
 Music (ASCAP), Elephant Five Music (ASCAP), Eleventh  
 Ave. Theatricals Inc. (ASCAP), Estimated Time Of Arrival  
 (BMI), Estimated Time Of Departure (ASCAP), Euda-  
 monics Publ'g Co. (BMI), Falstaff Music (BMI), Farlitz  
 Music (BMI), Femme Music Inc. (BMI), Fifth World Music  
 (BMI), Fireside Music (ASCAP), Fire Weed Music  
 (ASCAP), Five Arts Music (BMI), Folkworld Inc.  
 (ASCAP), Fore Most Music Co. (BMI), Formula Music  
 (ASCAP), Fortel Music (ASCAP), 4 Star Music Inc.  
 (BMI), 4 Star Sales (BMI), Four Tay Music (BMI), Fourth  
 House Music (BMI), Friday's Child Music (BMI), Funway  
 Prod'ns (ASCAP), Gaiantity Music (BMI), Generic Music  
 (ASCAP), Glamorous Music Co. (BMI), Glenn Brook Mu-  
 sic (BMI), Good Child Music (BMI), Goombay Music  
 (ASCAP), Greene Music Inc. (ASCAP), Charles H. Han-  
 sen Music Inc. (ASCAP), Helios Music Corp. (BMI),  
 Highway Publ'g (BMI), Iwo Music Inc. (ASCAP), J&E  
 Music Inc. (ASCAP), Jade Ring Music Co. (BMI), Jamilin  
 Music Co. (BMI), Janon Music Co. (ASCAP), Jat Music  
 Inc. (BMI), Jayboy Music Corp. (BMI), Jayde Music  
 (BMI), Alfred Jenkins (BMI), Ceasar Jenkins (BMI), Jit-  
 ney Jane Songs (BMI), Jo-Al Music Co. (ASCAP), Jonali  
 Music Inc. (BMI), Josomo Music Co. (BMI), Edward Kas-  
 sner Music Co. (ASCAP), Kennett Music Co. (BMI),  
 Ketch-Up Music Co. (BMI), Kewpie Music (BMI), Key-  
 men Music (BMI), Kingsley Music Inc. (ASCAP), Kirzo  
 Music (BMI), Kisco Music Ltd. (BMI), Krandon Music  
 Co. (BMI), Kryder Music Corp. (BMI), Lamaja Music  
 Publ'g (BMI), Latimer Music, Laurentian Music Ltd.,  
 Leblon Music Corp. (BMI), Cecil Lenox Ltd. (BMI), Les-  
 gor Music (BMI), Leton Music (BMI), Jerry Lee Lewis  
 Music (BMI), Lit Cat Music (BMI), Little Elmo Songs Inc.  
 (BMI), Lloyd & Logan Music Inc. (BMI), Looking Glass  
 Music Inc. (BMI), Lori-Joy Music (BMI), Lynda Songs,  
 Lyrical World Co. (BMI), MDK Musicals Ltd., MEWG Mu-  
 sic (BMI), mf Music Inc. (ASCAP), MRE Publ'g (ASCAP),  
 Mardanza Music (ASCAP), Marian Music Corp.  
 (ASCAP), Marmaduke Music (ASCAP), Marmony Music  
 Co. Inc. (BMI), Marnel Music Co. Inc. (ASCAP),  
 Matador Music Publ'g Co. Inc. (BMI), Mavid Music Inc.  
 (BMI), Max Fili Music Co. (ASCAP), Mayhew Music Co.  
 (BMI), Mayoham Music Co. (ASCAP), Mee Moo Music  
 (BMI), Men Of Progress Music (BMI), Miraka Music Inc.  
 (ASCAP), Mirwood Music Inc. (BMI), Mishagos Music  
 (BMI), Mongo Music Inc. (BMI), Monsape Music (BMI),  
 Moonbird Music Co. (ASCAP), Herbert H. Moss Publ'g  
 Co. (BMI), Mustle Shoals Sound Publ'g Co. (BMI), Mu-  
 sic Of Today Inc. (BMI), Myers Music Inc. (ASCAP),  
 Johnny Nash Music Inc. (ASCAP), Nayland Music Co.  
 (BMI), Neems Music (ASCAP), Ninandy Music Co.  
 (BMI), Nirvana Music Co. (BMI), Nodlew Music (BMI),  
 Now Music (ASCAP), Obie Music Co. (BMI), Object  
 D'Art (BMI), Old Sock Music (BMI), Omy Music Co.  
 (BMI), Onna Music (BMI), Orchidia Music (BMI), Orco  
 Publ'g (BMI), PDA Music Inc. (ASCAP), Pam Cal Music  
 (ASCAP), Charlie Parker Music Co. (BMI), Park Lane Mu-  
 sic (BMI), Peanuts Music Inc. (BMI), Percival Music  
 (BMI), Perfection In Music Publ'g (BMI), Perfection Mu-  
 sic Publ'n (BMI), Perterna Music Co. (BMI), Piccadilly  
 Music Corp. (BMI), Pierphil Music Co. (BMI), Pig Snoot  
 Music (BMI), Pinelawn Music Publ'g Inc. (BMI), Pirate  
 Recs. Plex Music (BMI), Pocono Publ'g Co. Inc. (BMI),  
 Polar Music (BMI), Popsicle Music (BMI), Popular Hol-  
 low Music (BMI), Powe Music (BMI), Poz Music  
 (ASCAP), Lloyd Price Music (BMI), Prigan Music Corp.  
 (BMI), Pubit Publ'g (BMI), Publicare Publ'g (ASCAP),  
 Puffin Prod'ns Inc. (BMI), Quicksilver Music Corp.  
 (BMI), Quiston Music Co. (BMI), Rapsac Music (BMI),  
 Regal Music (ASCAP), Rolls Royce Music Co. (ASCAP),  
 Ro West Music Co. (BMI), Sackerson Music (BMI),  
 Sandclock Music Inc. (BMI), Saxon Music Corp. (BMI),  
 Peter Schaffer Music Corp. (BMI), Scuzzy Chicken Music  
 (BMI), Seaside Publ'g Co. (BMI), Segal Publ'g Co. (BMI),  
 Select Music Inc. (ASCAP), Seven Winds Prod'ns  
 (ASCAP), Sevengali Music, Shakin Music (ASCAP),  
 Shark Music, Shaltinger Publ'ns Inc. (ASCAP), C. Shaw  
 Music (BMI), Sherwood Music Co. (ASCAP), Shoestring  
 Music Corp. (BMI), Sid-Lee Music Corp. (BMI), Sil-  
 houette Music Corp. (ASCAP), Silver Stevens Music Inc.  
 (BMI), Since Music Publ'g Co. (BMI), Sirod Music Co.  
 (ASCAP), Ethel Smith Music Corp. (ASCAP), Snorby  
 Music Inc. (ASCAP), Solid State Music (ASCAP), Sound-  
 post Inc. (ASCAP), Spame Music, Stade Music Co.  
 (ASCAP), Starchild Inc. (ASCAP), Suede Music Inc.  
 (BMI), Suwal Music Co. Inc. (BMI), Sydo Music (BMI),

Syndicate Music Inc. (ASCAP), Syndicore Music Inc.  
 (BMI), Tad Music Publ'g Co. (BMI), Tairi Music  
 (ASCAP), Taj Music Co. (ASCAP), Tara Music (BMI), Tar-  
 rik Music Co. (ASCAP), Taya Music (ASCAP), Tellurian  
 Music Inc. (ASCAP), Theofilm Music Corp. (BMI), There  
 Music Co. (BMI), Tideland Music Publ'g Corp. (BMI),  
 Tim Music (ASCAP), Tippy Music Co. (BMI), Tired Iron  
 Publ'g (BMI), Tomorrow Morning Music (ASCAP),  
 Touchstone Music Inc. (ASCAP), Gerard Tournier Inc.  
 (BMI), Town & Country Music Inc. (BMI), Tray Music  
 Corp. (ASCAP), Tridem Music (ASCAP), True Note Mu-  
 sic Publ'g Corp. (BMI), True Note Music, Publ'g  
 (BMI), Two World Leisure Time Corp. (ASCAP), Unico-  
 re Ltd. (ASCAP), Upswing Music Corp. (BMI), Vera Cruz  
 Music (BMI), Viewcrest Music Inc. (BMI), WEMG Music  
 (BMI), Welstro Music Co. (BMI), Wensley Music Ltd.  
 (BMI), Robert Joseph Weston, Wexford Music Ltd., Don  
 White Music (ASCAP), White Light Music Inc. (BMI),  
 Whitewood Music Inc. (BMI), Whitfield Music Inc. (BMI),  
 Wilco Publ'g Inc. (BMI), David Wilkes Music Corp.  
 (BMI), Wimot Music (BMI), Wynne Music Corp.  
 (ASCAP), Yahweh Tunes Inc. (BMI), Yankee Dog Music  
 (ASCAP), Yankee Ingenuity (BMI), Yellowtail Music  
 (BMI),  
 Int'l firms represented: Abigail (UK) in USA, Philip-  
 pines; Esseeb (Canada); Marmalade (UK); St. George  
 (UK) in USA, Mexico, Philippines; Starchild (France)  
 worldwide.  
 Coral Rock Music Corp. (ASCAP), see Wes Farrell.  
 Corcovado Music Corp. (BMI), see Helios.  
 Corda Music Inc. (ASCAP), 3398 Nahatan Way, Las Vegas,  
 Nev. 89109. Tel: (702) 732-2576. Pres.: Mike Corda.  
 Affiliate: Emcee Music (BMI).  
 Int'l rep.: UK (Dick James).  
 Cordell-Russell Music (BMI), see Skyhill.  
 Cordial Music Co. (BMI)—Pres.: Sheb Wooley; Gen. Mgr.:  
 Carole A. Dove; Creative Development Dir.: Tommy Jen-  
 nings—see Channel.  
 Cordon Music Corp. (BMI), see Big Seven.  
 Cordova Publ'g Co. (BMI), see Alshire.  
 Cork Boot Music (BMI), see Ray Lawrence.  
 Cornerstone Publ'g Co. (BMI), see United Artists.  
 Cornism Music (BMI)—Pres. Les Matthews. Tel: (816) 531-  
 9290—see Wyandtote.  
 Cornwall Music Ltd. (BMI), see Mietus.  
 Corpro Prod'ns (BMI), see Eden.  
 Cos Cob (ASCAP), see Boosey & Hawkes.  
 Cosmic Q Inc. (BMI), 1536 Terpsichore St., New Orleans, La.  
 70130. Tel: (504) 529-3062. Pres.: Quint Davis, Adm-  
 in: r. Parker Dinkins.  
 Don Costa Prod'ns Inc. (BMI), 9229 Sunset Blvd., Los An-  
 geles, Calif. 90069. Tel: (213) 550-8542. Pres.: Don  
 Costa; Gen. Mgr.: Leo G. Costa, Prof. Mgr.: David  
 Fisher.  
 Affiliates: Fling Music Inc. (BMI), Heldon Music Inc.  
 (ASCAP), Nano Music Co. (BMI), Tancy Music Co.  
 (ASCAP), Tapez Music Inc. (ASCAP).  
 Costal Publ'g (ASCAP), see R.A. Hodge.  
 Cotillion Music Inc. (BMI), 75 Rockefeller Plaza, New York,  
 N.Y. 10019. Tel: (212) 484-6000. Cable ATCOMU-  
 S. Pres.: Jerry Greenberg; Mgr.: Joanne Davidson.  
 Affiliates: Pronto Music Inc. (BMI), Superhype Publ'g  
 (ASCAP), Walden Music Inc. (ASCAP)  
 Int'l reps.: Australia (Quaver), Belgium (PECF), France  
 (PECF), Germany (Muz Music Unserer Zeit), Greece  
 (Muz Music Unserer Zeit), Israel (April), Italy (Ricordi),  
 Jamaica (Sheila), Japan (Taiyo), Mexico (Gamma), Neth-  
 erlands (Basart), South Africa (Laetrec), South America  
 (Peer-Southern), Spain (Armonico-Clipper).  
 Cottonhill Publ'g Co. (BMI), Box 447, Rt. 7, Roanoke, Va.  
 24018. Tel: (703) 774-0875. Owner: James E. Parcell.  
 Cotton Pickin' Music (ASCAP), see Garrett.  
 Counterpart Music (BMI), 3744 Applegate Ave., Cincinnati,  
 Ohio 45211. Tel: (513) 661-8810. Pres.: Howard Lov-  
 lad.  
 Affiliates: Hurdy Gurdy (BMI), Second Generation Mu-  
 sic Inc. (SESAC).  
 Countess Songs Ltd. (BMI), see Ivan Mogull.  
 Country Boy Publ'g Co. (BMI), see Glolite Publ'g  
 Country Classics Music Publ'g Co. (BMI), see Sunny Lane.  
 Country Gentleman Music Inc. (BMI), see Big Seven  
 Country Line Music (ASCAP), see Chappell.  
 Country Mornin' Music (BMI), see Chappell.  
 Country Road Music Inc. (ASCAP), c/o Gelfand, Breslawer,  
 Macnow, Rennert & Feldman, 431 S. Palm Canyon Dr.,  
 Palm Springs, Calif. 92262. Tel: (714) 325-5095.  
 Country Showcase (BMI), 11350 Baltimore Ave., Beltsville,  
 Md. 20705. Tel: (301) 937-7200. Pres. Frank Gos-  
 man.  
 Country Star Music (ASCAP), 439 Wiley Ave., Franklin, Pa.  
 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.  
 Affiliates: Kelly Music Publ'ns (BMI), Process Music  
 Publ'ns (BMI).  
 Int'l reps.: Canada (Morning Music), UK (B.  
 Feldman).  
 Country Stream Music (BMI), Box 2644, St. Louis, Mo.  
 63116. Tel: (314) 352-4741, 353-8851. Pres.: Tony  
 Mazola, Gen. Mgr. Sam Mazola.  
 Affiliates: Golden Boy (BMI), Maz-Kap Music (ASCAP).  
 County Line Music (ASCAP), see Skinny Zach  
 County Seat Music (BMI), see David Rubinson  
 Courtial Music (BMI), see Royalty Control Corp.  
 Court of Kings Music (BMI), see Faron Young  
 Cousins Music Inc. (BMI), 382 E. Fordham Rd., Bronx, N.Y.  
 10458. Tel: (212) 584-0980. (Administered by Copy-  
 right Serv. Bureau).  
 Cove (ASCAP), see Pickwick.  
 Cow Catcha Music Publ'g Co. (BMI), 909 W. Washington  
 St., Petersburg, Va. 23803. Tel: (804) 732-3333.  
 Coyote Prod'ns Inc., 8560 W. Sunset Blvd., Los Angeles,  
 Calif. 90046. Tel: (213) 652-7040.  
 Affiliates: Carol Nan Music (ASCAP), Jerry-Lynn Music  
 (BMI).  
 Crab Music (ASCAP), 930 S. Genesee Ave., Los Angeles,  
 Calif. 90036. Tel: (213) 936-2906. Owner: Charles R.  
 Blaker.  
 Crabshaw Music/David Forest Music (ASCAP), 7060 Holly-  
 wood Blvd., Los Angeles, Calif. 90028. Tel: (213) 464-  
 9241. Pres.: Elvin Bishop; Gen. Mgr.: Lawry Goldberg,  
 Prof. Mgr. Julie Steinman.

Crash Music Co. (BMI), 12200 Nutmeg Ln., Reston, Va.  
 22091. Tel: (703) 620-3006. Pres.: Ernest Fields; Gen.  
 Mgr., Kathleen Fields; Music Dir.: J.J. Cooper.  
 Crawdad Music (BMI), see Shelby Singleton.  
 Crazy Bab Creations (BMI), see Dahlhouse.  
 Crazy Cajun Music (BMI), 5626 Brock, Houston, Tex.  
 77023. Tel: (713) 926-4431. Pres.: Huey P. Meaux;  
 Gen. Mgr.: Beth Thornton.  
 Affiliates: Grand Prize Music (BMI), Swamp Music Inc.  
 (ASCAP).  
 Crazy Crow Music (BMI), see Segel & Goldman—Joni Mitch-  
 ell.  
 Crazy Horse Music (BMI), see Rondor.  
 Cream Music Publ'g Group, 8025 Melrose Ave., Los An-  
 geles, Calif. 90046. Tel: (213) 655-0944. Cable: BEN-  
 NCO HOLLYWOOD. Telex: 696182. Pres.: Al Bennett;  
 VP & Gen. Mgr.: Bob Todd; VP & Int'l Dir.: Bobby  
 Weiss; Prof. Mgr.: Andy Zane; Publ'g Admin'r: Pam  
 Shira, Promo.: Greg Gayton.  
 Affiliates: Birdes Music (ASCAP), Butter Music (BMI),  
 Churn Music (ASCAP), Deerwood Music (BMI), East  
 Memphis Music Corp. (BMI), Fr. Jec.  
 Int'l reps.: Australia (Leeds)—Butter & Churn, Canada  
 (GRT), Israel (Musicro), Japan (Pacific—Churn & Butter;  
 Victor—East Memphis, Fr & Jec), New Zealand (Leeds in  
 Australia), Philippines (World).  
 Creative Concepts Publ'g Corp., 967 E. Ojai Ave., Ojai, Calif.  
 93023. Tel: (805) 646-4811. Pres.: John L. Haag.  
 Affiliate: Portside Music (ASCAP).  
 Creative Funk Music Inc. (ASCAP), 122-21 Merrick Blvd.,  
 St. Albans, N.Y. 11431. Tel: (212) 978-6400.  
 Creative Music (ASCAP), see Ovation.  
 Creative World Music Publ'ns (BMI & ASCAP), 2340 Saw-  
 telle Blvd., Los Angeles, Calif. 90064. Tel: (213) 477-  
 1509. Pres.: Stan Kenton; VP Phil Herring.  
 Cremo Music Co. (BMI), see Copyright Serv. Bureau.  
 Crescendo Music Sales Co., PO Box 395, 8 Bunting Ln., Na-  
 perville, Ill. 60540. Tel: (312) 357-0207. Owner: Ed  
 Adams.  
 Affiliates: Fema Music Publ'ns (ASCAP), Interochen  
 Series (ASCAP).  
 Crestview Music Corp. (ASCAP), see Ivan Mogull.  
 Cricket Hollow Music (BMI)—Pres.: W. Louis Simmons; Gen.  
 Mgr.: John Tyler; Prof. Mgr.: Ira S. Luft—see New Mint.  
 Cricket Music Inc. (BMI), see Warner Bros.  
 Cricklewood Music Co. (ASCAP), PO Box 9246, Berkeley,  
 Calif. 94709. Tel: (415) 527-4040. Gen. Mgr.: Bruce  
 Young.  
 Crimson Dynasty (ASCAP), PO Box 271, Cedar & West Ave.,  
 Jenkintown, Pa. 19046. Tel: (215) 757-8022. Pres.:  
 Stan Peahota; Exec. VP: Frank Mulvena; VP: Alan  
 Meier.  
 Cristeval Music (BMI), 5050 Vanalden, Tarzana, Calif.  
 91356. Tel: (213) 996-1771.  
 Affiliated firm: Fred Ahlert Music Corp. (ASCAP).  
 Affiliate: Next Window Music (ASCAP).  
 Cristy Lane Music (ASCAP), see Kevin Lee.  
 Critred Music (BMI), see Chappell.  
 Criterion Music Corp. (ASCAP), 6124 Selma Ave., Holly-  
 wood, Calif. 90028. Tel: (213) 469-2296. Pres.: Mi-  
 chael H. Goldsen.  
 Int'l branch: France.  
 Affiliates: Atlantic Music Corp. (BMI), Austin Music Co.  
 (BMI), Michael H. Goldsen Inc. (ASCAP), Granite Music  
 Corp. (ASCAP), Peters Music Co. (ASCAP), Tex Ritter  
 Music Publ'ns Inc. (ASCAP), Tyleron Music Co.  
 (ASCAP).  
 Critique Music Publ'g Co. (BMI), 125 Main St., Reading,  
 Mass. 01867. Tel: (617) 944-0423. Pres.: Carl Strube;  
 Gen. & Prof. Mgr.: Steven Diamond.  
 Affiliates: Carlwood Music (SESAC), Carl Strube Music  
 (ASCAP).  
 Cromia Music Co. (ASCAP), 37 W. 57 St., New York, N.Y.  
 10019. Tel: (212) 759-8730. Pres.: R. Colby.  
 Int'l branches: England, France, Germany, Italy.  
 Affiliates: Arcola Music Inc. (BMI), Carvon Music Inc.  
 (BMI), Jennifer (ASCAP), Jockey (ASCAP), Maxim Mu-  
 sic Inc. (ASCAP), New Town (ASCAP), Sharkey Music  
 Inc. (ASCAP).  
 Cromwell Music Inc. (ASCAP), see TRO.  
 Crooked Creek Music (BMI), see Sing Me.  
 Cross Keys Publ'g Co. (ASCAP), see Tree.  
 Crow Jane Alley Music (BMI), see Bug.  
 Crown-Aztec Music (ASCAP), see John T. Benson.  
 Crown-Black Music (SESAC), see John T. Benson.  
 Crown Music Press—Pres.: Charles Stine; Gen. Mgr.: Ste-  
 phen L. Glover—see Brass Press.  
 Crown-Royal Music (BMI), see John T. Benson.  
 Cruisin' Music (BMI), see Bug.  
 Crunchy Granola Music (BMI), see Copyright Serv. Bureau  
 Crushing Music (BMI), 200 W. 57 St., New York, N.Y.  
 10019. Tel: (212) 265-0741. Pres. & Prof. Mgr.: Joey  
 Levine.  
 Branch: Douglaston, N.Y., 244-10 57 Dr. Zip 11362.  
 Tel: (212) 225-1804. Gen. Mgr.: Eli Levine.  
 The Crystal Jukebox (BMI), c/o CBS Studio Center, 4024  
 Radford Ave., North Hollywood, Calif. 90028. Tel:  
 (213) 763-8411 x 1161. Pres.: George G. Braunstein,  
 Gen. Mgr.: Ron N. Hamady.  
 Crystal Star Music Co. Inc., see Space Angel.  
 Cuban Music Corp. (BMI), see United Artists.  
 Cube Music Corp. (ASCAP), see Rohm.  
 Cudda-Pane Music Inc. (BMI), see Big Seven.  
 Beverly Culver Music (ASCAP), see Copyright Serv. Bureau  
 Cundy-Bettoner Co. Inc. (ASCAP), see Carl Fischer.  
 Curtom Rec. Co., 5915 N. Lincoln Ave., Chicago, Ill. 60659.  
 Tel: (312) 769-4676. Co-Pres.: Marv Stuart, Curtis  
 Mayfield.  
 Affiliates: Aoppa Music Co. (ASCAP), Gemart Publ'g  
 (BMI), Mayfield Music (BMI), Silent Giant (ASCAP).  
 Curtom Publ'g Co. Inc. (BMI), see Warner Bros.  
 Curzeno Music Publ'g (BMI), see Copyright Serv. Bureau.  
 Cyma Music Co. (ASCAP), see Chappell.  
 Cynosure Music (ASCAP), PO Box 69585, West Hollywood,  
 Calif. 90069. Tel: (213) 855-9192. Owner: David Otto.  
 Cyprus Music Inc. (ASCAP), 1408 Columbia Ave., Franklin  
 37064. Tel: (615) 794-1370. 50 Music Square W.,  
 Nashville, Tenn. 37203. Tel: (615) 329-1322. Pres.:



# Who's Taking Care of You in North America?

Let Midland International,  
North America's only  
family-owned independent  
publishing company specializing  
in foreign copyright exploitation,  
handle your publishing needs in  
the New World.

Midland International Publishing,  
*taking care of your business throughout the world.*



**MIDLAND INTERNATIONAL MUSIC, LTD.**

1650 BROADWAY  
NEW YORK, NEW YORK 10019 U.S.A.  
PHONE: (212) 541-5100  
TELEX: 422308  
CABLE: MIDSONG, N.Y.

Earl Richards; Gen. Mgr.: Joe Bob Barnhill  
 Affiliated firms: Golden Horn Music (ASCAP), Memory Music (BMI).  
 Czedon Music (BMI), see Mietus.

**D**

D C-3 Music (ASCAP), 71 Hillside, Little Elm, Tex. 75068. Tel. (214) 292-1128. Pres. A.J. Caruthers; Prof. Mgr. Scotty McKay.  
**Branch:** Dallas, Tex., 4339 Bonham. Zip: 75229. Tel: (214) 350-0071. Gen. Mgr.: Maxine Lipscomb; Prof. Mgr.: R. Guckenheimer  
**Affiliates:** Attack Music (BMI), Sherry Land Music (BMI).  
 D E W (BMI), see Don White.  
 Daahoud Music (BMI), see Mietus.  
 D'Accord Music Inc. (ASCAP), see Publishers' Licensing Corp.  
 Dad's Tunes (BMI), PO Box 26704, Tempe, Ariz. 85282. Tel. (602) 839-6976. Pres.: Douglas Alan Davis; Gen. Mgr. Chris Davis.  
**Affiliate:** Master Davis Music (ASCAP).  
 Daedalian Music (BMI), 5656 Lexington Ave., No. 16, Los Angeles, Calif. 90038. Tel: (213) 469-5401  
 Da-Har Music Inc. (BMI), see Passkey.  
 Dahlhouse Publ'g Co. (ASCAP), PO Box 3262, Hollywood, Calif. 90028. Pres.: Robert L. Gilbert  
**Affiliated firm:** Surf City Music (ACAP).  
 Daje Music (BMI), see Chappell.  
 Dakar Prod'ns Inc. (BMI), see Jalyne & Warner Bros.  
 Daksel Music Corp. (BMI), 65 W. 55 St., New York, N.Y. 10019. Tel. (212) 765-2600. Co-Pres. David Krebs, Steve Leber; VP & Prof. Mgr. Daniel J. Beck.  
**Affiliated firm:** Seldak Music Corp. (ASCAP).  
**Affiliates:** Song & Dance Music Co. (BMI), Vindaloo Prod'ns (BMI).  
 Daicor Music (ASCAP), see Corey Int'l  
 Dalinc Music (BMI), see Rondor.  
 Darya Recs. (BMI), see Better-Half.  
 Damila Music Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel. (212) 581-3070. Gen. Mgr. Bernie Lawrence  
**Affiliate:** Beresford Music Inc. (BMI).  
 Darnit Music (BMI), 108 Sherman Ave., New York, N.Y. 10034. Tel. (212) 942-8185. Pres.: Joseph Banner; Gen. Mgr.: Anne Bellasimo.  
 Dana Publ'g Co. (BMI), 1130 Stillwater Dr., Miami Beach, Fla. 33141. Tel: (305) 865-8960. Pres.: Walter Dana; VP Promo. Gus Dana.  
 Danby Music Co. (BMI), see Fisher Music Corp.  
 Dandelion Music Co. (BMI), see Jamie.  
 Dandy Dittys Unlimited (ASCAP), see A. Schroeder.  
 Danielle Music Co. (ASCAP) (div. of Hilton House Inc.), PO Box 315, Cleveland, Ohio 44127. Tel. (216) 429-1159. Pres.: Donald B. Catalano; Gen. Mgr.: Danielle Catalano; Prof. Mgr.: Marian Driscoll.  
**Affiliated firm:** Skudrin Music (BMI)  
 Danmar Internations (BMI), 145 Komorn St., Newark, N.J. 07105. Tel: (201) 344-4214. Pres.: Martin Kasen; VP's: Donald Kasen, Abe Rosenblatt.  
 Danor Music Inc. (BMI), 1802 Grand Ave., Nashville, Tenn. 37212. Tel: (615) 327-4570. Pres.: David Briggs; Prof. Mgr. Joseph Gregg.  
**Affiliate:** Quadrasonic Music Inc. (ASCAP).  
 Dantroty Music (BMI), c/o Edward Germano Prod'ns Inc., 353 W. 48 St., New York, N.Y. 10036. Tel. (212) 581-9590. Pres.: Edward Germano.  
 Daramus Inc. (BMI), see Dick James.  
 Dar-Jen Music (BMI), see Darla.  
 Darkhorse Prod'ns, 64 Carol Dr., Carnegie, Pa. 15160. Tel. (412) 276-6833. Contacts: Albert J. Snyder, Edwin Lee Brown Jr., Glenn Ianaro.  
 Dark Valley Music (BMI), see Homebrew.  
 Darta Music Inc. (ASCAP), c/o Mike Post Prod'ns, 4507 Carpenter Ave., North Hollywood, Calif. 91607. Tel. (213) 985-9510. Pres. & Gen. Mgr. Mike Post; Prof. Mgr. Joey Averbach.  
**Affiliate:** Dar-Jen Music (BMI).  
 Darleen Music Publ'g Co. (BMI), 10 Hardy Rd., Westbrook, Me. 04092. Tel: (207) 854-2044. Pres., Gen & Prof. Mgr. Allerton H. Hawkes.  
 Darren Music Co. (ASCAP), see Cherrolyne & Heartline  
 Dartmoor Music (ASCAP), see Bicycle  
 Darwall Music Co. (BMI), see Martin Cohen.  
 James Allan Dash/Baltimore (SESAC), see Sammy-Birchard.  
 Datseline Music (BMI), see Sword & Shield.  
 Daval Music Co. (ASCAP), see Alshire.  
 Davida Rec. & Publ'g Co., 9700 Burnette, Detroit, Mich. 48204. Tel: (313) 491-7409. Contact: David Futch.  
 David Music (BMI), 1650 Broadway, New York, N.Y. 10019. Tel. (212) 247-2159.  
**Affiliate:** Sarah (ASCAP).  
 Davike Music Co. (ASCAP), PO Box 8842, Los Angeles, Calif. 90008. Tel: (213) 385-6838. Owner: Isaiah Jones Jr.  
 Joe Davis (ASCAP), 70 Riverside Dr., New York, N.Y. 10024. Tel: (212) 724-3930. Pres.: Joe Davis, Gen. Mgr. Hud Collins.  
**Affiliate:** New Preston Music (BMI).  
 Davlin Music (ASCAP), see Royalty Control.  
 Dawnbreaker Music Co. (BMI), 6430 Sunset Blvd., Suite 716, Hollywood, Calif. 90028. Tel: (213) 466-9681. Co-Owner: Lana Bogan; Dir.: Rick Joseph; Prof. Mgr. Dede McLean.  
**Affiliates:** Blue Onion (BMI), Cold Zinc (BMI), Jasmine Music Co. (ASCAP), Seven Valleys (ASCAP).  
**Int'l reps.:** Australia (Chappell), France (Eddie Barclay), Germany (Global), Italy (RCA), Japan (Pacific), UK (Carlini).  
 Dawn-Glo Publ'g, 29 N. 59 Ave W., Duluth, Minn 55807. Tel: (218) 624-4931/7730  
 Dawn Prod'ns, PO Box 535, Belair, Md. 21014. Tel: (302) 368-3600. Cable. URSWEL. Pres.: Joe Wely; Gen. Mgr.: Dave Smith; Prof. Mgr.: Ray Vernon.  
**Administered companies:** Beachcomber Music Co. (BMI), Florentine Music (BMI), Ursula Music Co. (BMI), Welz Music Co. (ASCAP), Wynwood Music (BMI).

Daybreak Music (ASCAP), 6725 Sunset Blvd., Suite 402, Hollywood, Calif. 90028. Tel: (213) 464-0262.  
**Affiliate:** Moonrise Music (BMI).  
 Day Cat Publ'g Co., see Days of Old.  
 Daydan Music Corp. (ASCAP), see Acoustic Music.  
 Daylight Music (BMI), see Sutton/Miller.  
 Days Of Old Publ'g Co., 3116 Metairie Rd., Metairie, La. 70001. Tel: (504) 834-5711. Pres.: Traci Borges  
**Affiliate:** Day Cat Publ'g Co.  
**Int'l firm represented:** Carlin (UK).  
 Dayspring Music (BMI), see Word Inc.  
 Dayton Music Co. (ASCAP), 1610 N. Argyle, No. 109, Hollywood, Calif. 90028. Tel: (213) 464-7235. Partners: Eddie MacHarg, Wally Brady; Gen. & Prof. Mgr.: Eddie MacHarg.  
**Affiliated firm:** Blackhawk Music Co. (BMI).  
**Affiliate:** Do-Gooder Music Co. (ASCAP).  
**Int'l reps.:** Europe, Ireland & UK (Campbell Connelly, Montclare).  
 D'Azure Music Inc. (ASCAP), see Music Music Music.  
 Deacon Daniel Music (ASCAP), 17 Ann. Ossining, N.Y. 10562. Tel: (914) 762-0504. Pres. & Prof. Mgr.: Richard O. Daniel; Gen. Mgr. Deborah Daniel.  
 Dean's Lust Publ'g (ASCAP), see Owlfoot.  
 Debdave Music Inc. (BMI), PO Box 2154, Nashville, Tenn. 37214. Tel. (615) 320-7227. Pres.: James Edward Malloy.  
**Affiliates:** Briarpatch Music (BMI), Rabbit Tracks (BMI).  
 Debmarr Music (ASCAP), see Ivan Hoffman.  
 Debonair Music (BMI), 721 Colman St., Altadena, Calif. 91001. Tel. (213) 292-5330. Pres. & Gen. Mgr.: Tremain Trenair.  
 Deborah Prod'ns (BMI), 5758 Rhode Island Ave., Cincinnati, Ohio 45237. Tel. (513) 531-5599. Pres. & Gen. Mgr. Stephen Gerber; Prof. Mgr. Deborah L. Gerber.  
 Debra Music Corp. (BMI), 4625 N. 50 Dr., Phoenix, Ariz. 85031. Tel. (602) 846-6756. Pres. & Mgr. Loy M. Clingman.  
**Affiliate:** Malapi Music (BMI).  
 Dedrick Bros. Music (ASCAP), see Publishers' Licensing Corp.  
 Charlie Dee Music Publ'g Co. (BMI), 1324 Old Yatesville Rd., Thomaston, Ga. 30286. Tel. (404) 647-7995. Owner: Don Buchanan.  
 Deejay Music Co. (BMI), 3008 Beiden Dr., Los Angeles, Calif. 90068. Tel. (213) 469-2719/8204. Owner: Nick Thery; Gen. Mgr. Bud Mathis.  
**Affiliates:** Empire Songs (ASCAP), Nicanda Music Publ'rs (ASCAP).  
 Deep Blue Music (BMI), 30 Lark Dr., Woodbury, N.Y. 11797. Tel. (516) 921-8550. Owner: Joe Docko Jr.  
**Int'l rep.:** Philippines (Mico Inds.)  
 Deep Roots Music Co. (BMI), see Koala  
 Deer Patch Music Inc. (ASCAP), see Clear Sky.  
 Deerwood Music (BMI), see Cream.  
 Defrantz Monique Music (BMI), see Copyright Serv. Bureau  
 De Gar Music (ASCAP), 665 Harrison, San Francisco, Calif. 94107. Tel: (415) 781-6306. Pres.: Leo de Gar Kulkka; Exec. VP. H. Haas.  
**Affiliates:** Guard Music (BMI), Kulka Music (SESAC), Schlager Music Publ'g Co. (BMI).  
**Int'l firm represented:** Star (Switzerland)  
 Pietro Deiro Publ'ns (SESAC), 133 Seventh Ave. S., New York, N.Y. 10014. Tel. (212) 675-5460. Owner & Mgr.: Pietro Deiro.  
**Affiliates:** Momic Music Co. (BMI), Santee Music Press Inc. (ASCAP).  
 Dejamus Inc. (ASCAP), see Dick James.  
 Deke Music (BMI), see Copyright Serv. Bureau  
 Delaware Music Co. (ASCAP), see Mietus.  
 Delev Music Co. (BMI), 7231 Mansfield Ave., Philadelphia, Pa. 19138. Tel: (215) 276-8861. Pres. William L. Lucas; Gen. Mgr. Adele J. Lucas.  
**Affiliates:** Delvay Int'l Music Publ'rs (BMI), 1584 E. 31 St., Cleveland, Ohio 44114. Tel: (216) 861-7286. Pres. & Gen. & Prof. Mgr. John R. Gayer.  
 Delhi Publ'ns Inc. (SESAC), see Willis  
 Delicate Music Ltd. (ASCAP), see Rondor.  
 Delicato Music (BMI), see Pavanne  
 Delightful Music Co. Ltd. (BMI), see Mietus  
 Delverance Music Publ'g (BMI), Box 576, Libertyville, Ill. 60048. Tel: (312) 367-0107. Pres. & Mgr. John B. De Vos; Prof. Mgr. Ken Miller; Sec'y. Marya De Vos (SEE ADVERTISEMENT)  
 Delvay Music Publ'g Co., see Will-Du.  
 Del-Jon Music Co. (ASCAP), 11478 Trinken, Warren, Mich. 48089. Tel. (313) 755-1261. Pres. John Drogas; Gen. Mgr. Roxanne Demerjian; Prof. Mgr. Del Towers.  
 DeLory Music (ASCAP), see Chappell.  
 Delsiana Music Publ'g Co. (ASCAP), see Slide.  
 Delstone Music Co. (BMI), see Mietus.  
 Delta R&E (ASCAP), see Jondora.  
 DeLux Music (BMI), see M.M. Cole.  
 Richard Delvy Ent. Inc., 8127 Eirita Dr., Los Angeles, Calif. 90046. Tel: (213) 656-6509. Pres.: Richard Delvy, VP Ed Fournier; Prof. Mgr. Vic Gargano.  
**Affiliates:** Eirita Music (ASCAP), Miraleste Music (BMI).  
 Delyles Music, see Red Greg.  
 Demain Music (BMI), see Springboard  
 Demand Music (BMI), PO Box 57291, Dallas, Tex. 75207. Tel. (214) 526-8936/6631. Pres.: Don Schafer  
 Demarest Music Co. (ASCAP), 719 Periwinkle Way, Sanibel, Fla. 33957. Tel: (813) 472-4348. Owner: John Vrolyk.  
 Demsole Music Publ'g Co. (ASCAP), 4139 Meadow Glen Circle, Las Vegas, Nev. 89121. Tel: (702) 451-6472. Gen. & Prof. Mgr.: Evan Mitchell.  
 Denny Music Inc. (ASCAP), see Cedarwood.  
 Denton & Haskins Corp. (ASCAP), PO Box 340, Radio City Sta., New York, N.Y. 10019. Tel: (212) 227-4714. Pres.: Chesley V. Young.  
**Affiliates:** Gem Music Corp., Intercollegiate Syndicate Inc., Life Music Inc. (ASCAP)  
 Denture Whistle Music Co. (BMI), 2513 N. Major, Chicago, Ill. 60639. Tel: (312) 899-2885. Pres. Donn Marier; Gen. Mgr.: Ken Marier  
 DePatte-Freleng Music Co. (ASCAP), 6859 Hayvenhurst, Van Nuys, Calif. 91406. Tel: (213) 988-3890. Pres. David H. DePatte; Bus. Affairs Mgr. George A. Conte. Music Dir.: Charles D. Goodwin.

**Affiliate:** Goldlocks Music Co. (BMI).  
 Depot Music Inc. (ASCAP), 1013 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 256-8091. Pres.: Chuck Eastman; VP. William Freeman.  
**Affiliate:** Railway Music (BMI).  
 Derby Music (SESAC), 3977 Vegas Valley Dr., Las Vegas, Nev. 89121. Tel. (213) 457-4365. Pres., Gen. & Prof. Mgr.: Hank Castro.  
**Affiliates:** Hankeychip Music (ASCAP), Ru-Dot-To Music (BMI).  
 Derringer Music Inc. (BMI), see Organic Mgmt.  
 Derry Music Co. (BMI), 240 Stockton St., San Francisco, Calif. 94108. Tel. (415) 433-1800. Mgr. Richard Singer.  
**Affiliate:** St. Francis Music Co. (BMI).  
 Desert Moon Songs Ltd. (BMI), see Tash Howard  
 Desert Palms Publ'g Co. (BMI), see Renda.  
 Desert Rain Music Ltd. (ASCAP), see Tash Howard.  
 Deshon Music Inc. (BMI), see Belwin-Mills.  
 DeShuffin Inc. (ASCAP), see Charing Cross.  
 Desiderata Music (BMI)—Pres. Denny Randall—see Caseyem.  
 Desilu Music Corp. (ASCAP), see April Blackwood—Frank DeSylva Brown & Henderson (ASCAP), see Chappell  
 Detail Music Inc. (BMI), see United Artists.  
 Devalbo Music (BMI), see Warner Bros.  
 Devereaux Music (ASCAP), see Baron Music.  
 Deviny James Music (ASCAP), see Pewter Pal.  
 Devon Music Inc. (BMI), see TRO.  
 Devotion Music (BMI), see We Prod'ns.  
 Dew Music Co. (BMI), see Copyright Serv. Bureau  
 Al Dexter Songs (BMI), PO Box 71, Denton, Tex. 76201. Tel. (817) 497-2406. Pres.: Al Dexter; Gen. Mgr.: Frankie Myers  
 Diabals Music Corp. (BMI), see Rohm  
 Diagonal Music Inc. (BMI), see Midsong  
 Diamondback Music Co. (sub. of Great Pyramid Ltd.) (BMI), 10 Waterville, San Francisco, Calif. 94124. Tel. (415) 468-4288. Pres. Martyn Buchwald; Gen. & Prof. Mgr.: Joseph Buchwald.  
**Int'l rep.:** Mietus Copyright in New York.  
 Diamond Gang Music (ASCAP), see Martin Cohen.  
 Diamond Touch Music (BMI), see Copyright Serv. Bureau  
 Diane Music Co. (BMI), see Blue River.  
 Jimmy Dickens Music (BMI), see Cedarwood.  
 Dickiebird Music (BMI), c/o Michael Rosenfeld, 9665 Wilshire Blvd., Suite 340, Beverly Hills, Calif. 90212. Tel. (213) 278-6624. Pres. Richard Rudolph; Gen. Mgr. Irving Azoff, Prof. Mgr.: Michael Rosenfeld.  
 Diddem Daddum Music (BMI), 13615 Victory Blvd., Suite 216, Van Nuys, Calif. 91401. Tel. (213) 997-9100.  
 Dietz Music (ASCAP), see Lone Lake.  
 Dig It Music (ASCAP), see Publishers' Licensing Corp.  
 Dijon Music Publ'ns (BMI), 9033 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel. (213) 278-8118. Exec. Dir.: Al Simms; Gen. & Prof. Mgr. Bodie Chandler.  
**Affiliate:** Harlene Music Publ'ns (ASCAP).  
 DiHelm Music (ASCAP), see Cabot.  
 Dilon Music (BMI), see Ron Wilson.  
 Dimension Music (SESAC), see John T. Benson  
 Dimtr Music Co. (BMI), 7859 Bastille Pl., Severn, Md. 21144. Tel. (301) 589-5192. Owner & Pres. Robert H. Williams; Gen. Mgr.: Chico Palomino.  
**Affiliates:** Dyjeta Music (BMI), Uprising Music (BMI).  
 Dinah Music Corp. (BMI), see Big Seven—Big Seven.  
 Ding Dong Music Corp. (BMI), see Barton Music.  
 Dinsdale Music (BMI), see Copyright Serv. Bureau  
 Dirtfarm Music Inc. (ASCAP), see Stevens H. Weiss  
 Dirty Deal Music Publ'g Inc. (BMI), see Copyright Serv. Bureau  
 Dirty Martha Music Co. (BMI), 6015 Pleasant Ave., Pennsauken, N.J. 08110. Tel. (609) 662-2263. Pres. John D'Anastasio; Gen. & Prof. Mgr. Anthony J. Papa  
 Discount Music Co. (ASCAP), see Martin Cohen  
 Walt Disney Music Co. (ASCAP), 350 S. Buena Vista St., Burbank, Calif. 91521. Tel. (213) 845-3141. Cable. DISNEY. VP & Gen. Mgr. Merrill C. Dean, Dir.: Vic Guder.  
**Int'l branches:** Australia, Canada, Denmark, France, Germany, Japan, UK  
**Affiliate:** Wonderland Music Co. Inc. (BMI)  
**Int'l reps.:** Argentina (Korn), Brazil (SIGEM), Germany (UFA), Greece (Grecophon), Hong Kong (EMI), Israel (Israel Television), Italy (Suvinj Zerbongi), Mexico (Ibra-rite), Netherlands (Anagon), South Africa (Music Publ'g Co.), Spain (Hispavox), UK (Music Sales, Carlin)  
 District Music Co. (BMI), 9224 Rosslyn Sta., Arlington, Va. 22209. Tel. (703) 243-2222. Pres. Jack E. Henson.  
 Oliver Ditsen Co. (ASCAP), see Theodore Presser  
 Division Publ'g, 107 Music City Circle, Nashville, Tenn. 37214. Tel. (615) 885-0739.  
 Dixiana Publ'g Co., see T.B. Harms—Hall-Clement.  
 Dixie Bow Music (BMI), see Garrett  
 Dixie Jane Music Inc. (BMI), 50 Music Square W., Nashville, Tenn. 37203. Tel. (615) 329-2087. Pres. & Gen. Mgr. Jan Crutchfield  
**Affiliate:** Paddle Wheel Music (ASCAP)  
 Bernard L. Dixon Publ'g (BMI), 7212 S. Wabash Ave., Chicago, Ill. 60619. Tel. (312) 783-3186. Pres.: B.L. Dixon.  
 Django Music Inc. (ASCAP), see Sidney A. Serdenberg  
 Djiwa Music (ASCAP), see Martin Cohen  
 Dobbins Music (BMI), see Ironside  
 Dobo Publ'g Co. (BMI), see United Artists.  
 Dobro Publ'g Co. (BMI), Box 49, Rt. 1, Utica N.Y. 13502. Tel: (315) 724-0895. Pres. Marlo Ketchum; Gen. & Prof. Mgr. Floyd Ketchum.  
**Int'l rep.:** Ireland (Sally Ann).  
 Dr. Livingston I Presume Music (BMI), see Ivan Mogull.  
 Dogfish Music (ASCAP), PO Box 278, Inverness, Calif. 94937. Tel. (415) 669-1162. Gen. Mgr. Lowell Levinger  
**Int'l rep.:** Harry Fox in New York, N.Y.  
 Do-Gooder Music Co. (ASCAP), see Dayton Music.  
 Dog Soldier Music (ASCAP), see Martin Cohen.  
 Doheny Music (BMI), 8569 Holloway Dr., No. 2, Los Angeles, Calif. 90069. Tel. (213) 659-5479  
**Affiliate:** Gallagher Music (ASCAP).

Dojoda Publ'g Inc. (ASCAP), 7260 Hillside Ave., Los Angeles, Calif. 90046 Tel (213) 874-4166. Pres.: Dorothy Joyce; VP, Gen. & Prof. Mgr. Joan L. Danto.  
 Dolfi Music Inc. (ASCAP), see Chappell.  
 Dolly Bee Music (BMI), 515 E. Raquet Club Rd., Palm Springs, Calif. 92262. Tel (714) 327-9216. Pres.: George R. Brown.  
**Affiliate:** Southwest Music Co (ASCAP)  
 Domaxus Music Inc. (BMI), see Copyright Serv Bureau  
 Domestic Music Co (ASCAP), see Copyright Serv Bureau.  
 Dona Marta Music (ASCAP), see Cha ice  
 Don-De (ASCAP), see Don-De  
 Dondee Music Co. (BMI), see Mietus  
 Don-DeL (BMI), 15041 Wabash Ave., South Hallard, Ill. 60473. Tel (312) 339-0307. Pres. Donald DeLucia; VP Bobby DeLucia  
**Affiliate:** Don-De (ASCAP)  
 Don Music Co. (BMI), see American Broadcasting.  
 Donna Lee Music (ASCAP), 131 E. Magnolia Blvd., Burbank, Calif. 91502. Pres.: Betty L. Chiappetta, Sec'y-Treas. Frank Chiappetta.  
**Affiliate:** Peglari Publ'g (BMI)  
 Donna Marie Music Publ'g (ASCAP), PO Box 6497, 6133 Elmwood Ave., Philadelphia, Pa. 19142. Tel: (215) 726-6972, 724-8542. Pres. Dunny Luciano.  
**Affiliates:** Mary-Jo-Nic Music Publ'g (BMI), Stage 21 Music (ASCAP).  
 Donna Music Publ'g Co. (BMI), PO Box 113, Woburn, Mass. 01801. Tel: (617) 933-1474/7651. Pres.: Frank P. Pappalardo; Gen. Mgr.: Frank Paul, Prof. Mgr. Joseph Pappalardo.  
**Affiliate:** Antone Music Publ'rs (ASCAP)  
 Donybrook Music (BMI), see Royalty Control Corp.  
 Dooms Publ'g Co. (BMI), PO Box 2072, Waynesboro, Va. 22980 Tel (703) 942-1969 Owner John Major.  
 Door Knob Music Publ'g (BMI), see Gene Kennedy.  
 Doors Music Co. (ASCAP), c/o Greene & Reynolds, 1900 Ave of the Stars, Suite 1424, Los Angeles, Calif. 90067. Tel (213) 553-5434. Prof. Mgr. Robert L. Greene.  
**Affiliate:** Alchemical Music (ASCAP)  
**Int'l reps.:** Africa (Music Publ'g Co. of Africa), Australia (Rondor), Austria (Altus), Brazil (Mundo Musicale), Central America (CBS Int'l), Denmark (Sweden Music in Sweden), Finland (Sweden Music in Sweden), Germany (Altus), Hong Kong (Pathe Far East), Iceland (Sweden Music in Sweden), Ireland (Rondor), Japan (Taiyo), Malaysia (Pathe Far East), Mexico (CBS Int'l), Norway (Sweden Music in Sweden), Singapore (Pathe Far East), South America (CBS Int'l), Spain (Penta/Quiroga), Sweden (Sweden Music), Switzerland (Altus), UK (Rondor).  
 Dooto Inc., see Dootse Williams.  
 Dora Music, PO Box 5241, Chesapeake, Va 23324. Tel (804) 627-0957  
 Dorella Music Inc (ASCAP), see Chappell  
 Dorma Music (SESAC), see Panda Bear  
 Dor-resa Music (ASCAP), see April Blackwood  
 Dorsey Bros. Music (ASCAP), see Music Sales  
 Dotno Music Corp. (BMI), see Big Seven—Big Seven.

Dotted Lion Music (ASCAP), see Chappell.  
 Double Bourbon Music (SESAC), see King of Music.  
 Double F (ASCAP), see Mietus  
 Double Helix Music (BMI), see Royalty Control Corp.  
 Double Jon Publ'g Co (BMI), 1750 16 St NW, Suite 704, Washington, D.C. 20009. Pres. Jon Higginbotham.  
**Affiliate:** Jon Publ'g Co. (ASCAP).  
 Double R Music Corp. (ASCAP)—Pres.: Charlie Rich—see Makamillion.  
 Double R Publ'g Co. (BMI), see Chappell.  
 Douglas Music Co Inc. (ASCAP), see Chappell  
 Down In Dixie (BMI), see Rondor.  
 Downstairs Music Co. (BMI), see April Blackwood.  
 Dozier Music Inc. (BMI), 8467 Beverly Blvd., Suite 200, Los Angeles, Calif. 90048. Tel: (213) 653-4780. Pres.: Lamont Dozier, Gen. Prof. Mgrs. George Greif, Sid Garnis (Administered by Copyright Serv. Bureau)  
**Affiliate:** Bullet-Proof Music (BMI).  
 Draft Music (BMI), see Rogan  
 Draw Music Co. (ASCAP), 16772 Heritage Ln., Huntington Beach, Calif. 92647. Tel (714) 842-3801. Pres. & Gen. & Prof. Mgr. Danny Antell.  
**Affiliate:** Letna Music Co. (BMI).  
 Drayeniv Music Publ'g Co (BMI), PO Box 934, Edgartown, Mass. 02539 Tel (617) 627-4639. Owner: Benjamin L Hall.  
 Dreams & Visions Music Inc. (ASCAP), see A. Schroeder.  
 Drifter Music (BMI), see Bug  
 Driftwood (BMI), see Cedarwood  
 Drive-In Music Co. (BMI), 7120 Sunset Blvd., Hollywood, Calif. 90046 Tel (213) 851-2500 Pres: Art Laboe.  
**Affiliates:** Bonnyview Music Corp. (ASCAP), Calico (BMI), Then (BMI).  
**Int'l rep.:** UK (Chart).  
 Drucker Publ'g Co. (BMI), 234 W. Green St., West Hazleton, Pa. 18201. Tel (717) 455-7260 Pres Jim Drucker; Gen. Mgr. Louis P. Butch.  
 Drury Lane Music Corp. (BMI), see Copyright Serv. Bureau.  
 Duane Music Inc (BMI), 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel (408) 739-6133 Pres.: Garrie E. Thompson, Gen. Mgr. Duane N. Thompson.  
**Branch:** Albany, Calif., PO Box 6174. Zip 94706. Tel (415) 524-4939.  
**Affiliate:** Morhits Publ'rs (BMI)  
 Dub Music Co. (BMI), see Roncom  
 Duchess Music Corp (BMI), see MCA Music.  
 Dump Music Inc. (BMI), see Mietus.  
 Dunamis Music (ASCAP), 8319 Lankershim Blvd., North Hollywood, Calif. 91605 Tel (213) 767-4522. Pres. Freddie Piro. Gen. Mgr.: Ms. Teri Piro; Prof. Mgr. Terry Loughlin  
 Dunbar Music Inc. (BMI), 1133 Ave. of the Americas, New York, N.Y. 10036. Tel (212) 586-5380 Cable RCA RECORDS, VP & Gen. Mgr. Kelli G. Ross, Admin. Mgr. Jeanne McCafferty, Prof. Mgr. Lanny Lambert.  
**Branches:** Hollywood, Calif., 6363 Sunset Blvd. Zip 90028 Tel (213) 461-9171. Prof. Mgr. Jeffrey Benjamin—Nashville, Tenn., 1605 Hawkins St. Zip: 37203

Tel: (615) 256-5793 Prof. Mgr.: Pat Carter.  
**Affiliates:** Sunbar Music (SESAC), Sunbury Music Inc. (ASCAP).  
**Int'l reps.:** Argentina (Relay), Australia (Associated Music), Brazil (Victor), Canada (Dunbar), France (RCA), Germany (Cyclus), Italy (RCA), Japan (Global), Mexico (RCA), Spain (RCA), UK (Sunbury). (SEE ADVERTISEMENT)  
 Dundee Music (BMI), see Nor Va Jak  
 Bill Duniven Music (BMI), see Briar-meade.  
 Dunwich Music (ASCAP), see Yuggoth.  
 Dwarf Music (ASCAP), PO Box 187, Cooper Sta., New York, N.Y. 10003. Tel (212) 691-6820. Gen. Mgr.: N. Saltzman.  
 Dwigar Music Inc. (ASCAP), see Nashville Copyright.  
 Dy-Cor Inc. (BMI), 792 Columbus Ave., Apt. 10A, New York, N.Y. 10025. VP: Harvey Cort.  
 Dyjeta Music (BMI)—Pres. Clifton Dyson, Gen. & Prof. Mgr. Robert H. Williams—see Dmitri.  
 Dynatone Publ'g Co. (BMI), see Chappell.

**E**

E D M Music Publ'rs (ASCAP), see Clockus.  
 E & M Publ'g Co. (BMI), 2674 Steele, Memphis, Tenn. 38127 Tel: (901) 357-0064. Owner & Pres. & Gen. Mgr. Marshall E. Ellis  
 E M P Co. (BMI), 40 W 57 St., New York, N.Y. 10019. Tel. (212) 265-2600. Co-Pres. Charles Koppelman, Martin Bandier.  
**Affiliate:** Koppelman-Bandier Music (BMI). (SEE ADVERTISEMENT)  
 Eagleleaf Music (ASCAP)—Owner: Michael D. Aisner—see Ferndock.  
 Earlon Music Corp. (ASCAP), see Chappell.  
 Early Bird Music (BMI), 2308 St. Anne Pl., Santa Ana, Calif. 92704. Tel: (714) 557-4825 Gen. Mgr.: Steve Waltner.  
**Int'l rep.:** Brazil (Shark).  
 Earmark Music Inc. (BMI), see Fourth Floor  
 Earnest Music (BMI), 6232 Lynridge Dr., Columbus, Ga. 31904 Tel. (404) 323-0515.  
 Ear-Responsible Music, see Beserkley.  
 Earthborn Music Co. (BMI), see Mietus  
 Earthbound Publ'g Co. (BMI), 8428 Kate St., No. 226, Dallas, Tex. 75225. Tel (214) 691-3144. Pres.: Sam Lobbello III; Gen. Mgr. M. Kubiak  
 Earthling Music (ASCAP), 110 W. 86 St., New York, N.Y. 10024. Tel (212) 799-4181. Pres. Bob Sakayama, Prof. Mgr. Lynne Raymond.  
 East Coast Recs. Inc., PO Box 5363, Philadelphia, Pa 19142. Tel (215) 726-6049. Pres.: A. Messina.  
 Easthill Music Co Inc. (ASCAP), see Northridge.  
 Eastman School of Music (ASCAP), see Carl Fischer.  
 East/Memphis Music Corp (BMI), see Cream

NEW YORK • LONDON • PARIS • SYDNEY • TOKYO • JOHANNESBURG



THE SYMBOL OF CREATIVE MUSIC PUBLISHING

COLOGNE • MILAN • AMSTERDAM • STOCKHOLM • BARCELONA • MEXICO CITY

Eastwick Music Publ'g Co. (BMI), 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7001. Pres.: Sam Hodge; VP: Valerie M. Hodge; Sec'y: Mark Appel.

Easy Listening Music Corp. (ASCAP), see Al Gallico.

Eau d'Yeah, see Beserkley.

Ebbets Field Music (ASCAP), see David Rubinson.

Eda Music Corp. (ASCAP), see Big Seven—Planetary.

Eddie-O Music Co., see T.B. Harms—Bibo.

Eddy (Trustees under the Will of Mary Baker Eddy) Ed. (ASCAP), see Carl Fischer.

Eden Music Corp./Iza Music Corp. (BMI), PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres. Clyde Otis; Gen. Mgr.: Janie Washington.

Int'l branch: England.

**Affiliates:** Actual (BMI), Asset Music Corp. (ASCAP), Brenda (BMI), Corpro Prod'ns (BMI), Edison (BMI), Keble Music Co. (BMI), Lily (BMI), Music Prods. (BMI), Play (BMI), Prentice Music Inc. (ASCAP), Tulip Music Corp. (ASCAP), Vanessa Music Inc. (ASCAP).

Int'l reps.: Australia (Essex), Brazil (RCA), UK (Essex).

Don Edgar Music Co. (BMI), 2312 Jasper, Fort Worth, Tex. 76106. Tel: (817) 626-3448. Pres. & Gen. Mgr.: Don D. Edgar.

Edgewater Music Inc. (BMI), 233 E Erie St., Chicago, Ill. 60611. Tel: (312) 664-6054. Pres.: Peter H. Wright.

Edison (BMI), see Eden.

Ed. Gutheil (ASCAP), see Boosey & Hawkes.

Ed. Helios (BMI)—Prof. Mgr. Halsey Stevens—see Mark Foster.

Ed. Koussevitzky (ASCAP), see Boosey & Hawkes

Ed. Russe (ASCAP), see Boosey & Hawkes

Eds. Chanson Co. (ASCAP), see Stanary.

Edmark Prod'ns (BMI), 20802 Cedar Ln., Tomball, Tex. 77375. Tel: (713) 351-1807. Pres. Edmond A. Evey; Prof. Mgr. Michael D. Merchant.

Branch: Aransas Pass, Tex., PO Box 1147. Zip: 78336. Tel: (512) 758-3271. VP: William L. Ellis.

Edu-Tainment Publ'g Co. (ASCAP), see Experience Group.

Edwards Music Co. (ASCAP), see Copyright Serv. Bureau.

Edwood Music (BMI), see American Mutual.

Effective Music (ASCAP), see Martin Cohen.

Efsee Music Inc. (BMI), see Big Seven—Mandan.

Egap Music (BMI), see Lear.

Ekco Music Inc. (ASCAP), 791 E Third Ave., Columbus, Ohio 43201. Tel: (614) 291-5848. Pres.: Vernon Stewart.

**Affiliate:** Vernors Music Inc. (BMI).

Int'l reps.: Australia (Festival), Canada (Gordon V. Thompson), France (Pathe Marconi), Germany (Meisel), Netherlands (Bospel), Spain (EGO), UK (Burlington).

Elbejay Ents. Inc. (BMI), PO Box 40544, Nashville, Tenn. 37204. Tel: (615) 297-3677. Pres.: H. Raymond Ligon. Gen. & Prof. Mgr. & Sec'y-Treas. Sewall B. Jackson.

Elbomo Music Inc. (BMI), see Ivan Mogull.

El Chicano Music (ASCAP), 20531 Plummer St., Chatsworth, Calif. 91311. Tel: (213) 998-0443. Mgr.: A.E. Sullivan.

Elda Music (ASCAP), see Music Minus One.

Eldee Music Corp. (ASCAP), see Chappell.

Electrocord Music Co. (ASCAP), 54 Main St., Danbury, Conn. 06810. Tel: (203) 792-8880. Pres.: Michael Henderson; Gen. Mgr. Katye Henderson

Electron Music Co., see T.B. Harms—Vogue.

Eleanor Music (ASCAP), see Copyright Serv. Bureau.

Elephant V. Ltd. (ASCAP), see Big Seven.

Fifteenth Ave. Theatricals Inc. (ASCAP), see Copyright Serv. Bureau.

Elf Music (BMI) (div. of Elf Mgmt. Ltd.), PO Box 404, Astor St., Boston, Mass. 02123. Tel: (617) 262-6622. Pres.: Herb Shriber.

Branch: Flushing, N.Y., 154-08 71 Ave. Zip: 11368. Tel: (212) 380-3723. Gen. & Prof. Mgr.: Rita Hochberg.

Elizabeth Music Publ'g (BMI), 515 E. Racquet Club Rd., Palm Springs, Calif. 92262. Tel: (714) 327-9216. Owner: George R. Brown.

**Affiliate:** Marc-Jean Music Publ'g (BMI).

Henri Elkan Music Publ'r (ASCAP), 1316 Walnut St., Philadelphia, Pa. 19107. Tel: (215) 735-1900. Owner: Henri Elkan; Prof. Mgr.: Lily A. Gries.

**Affiliate:** Concord Music Publ'g Co. Inc. (ASCAP).

Int'l firms represented: Ed. Andel-Gervan (Belgium), Ed. Musicales Brogneaux (Belgium), CeBeDeM (Belgium), Ed. A. Cranz (Belgium), Ed. Metropolis (Belgium), Arthur Meulmans-Fonds (Belgium), Molenaar (Netherlands), Tieroloff-Rosendahl (Netherlands), J.A.H. Wageenaar (Netherlands), Ed. Ysaye (Belgium).

Elkan-Vogel Inc. (ASCAP), see Theodore Presser.

Ellipsis Music Corp. (ASCAP), see Jamie.

Ellis Music Ents. Inc. (ASCAP), 5436 Auckland Ave., North Hollywood, Calif. 91601. Tel: (213) 980-8122.

**Affiliate:** Objective Music Co. (BMI).

Elm Publ'g Co. (BMI), PO Box 1100, 14621 Allen St., Westminster, Calif. 92683. Tel: (714) 893-0329. Pres.: Edd L. McNeely.

**Affiliate:** McNeely Music Co. (ASCAP).

El Paso Music Co. (ASCAP), PO Box 9398, Fort Worth, Tex. 76107. Tel: (817) 267-4915. Pres. & Gen. Mgr.: Sam Atchley; Prof. Mgr.: Frank Henderson.

**Affiliate:** Saucer Eyes Music (BMI).

El Patricio Music (BMI), see Hidle.

Erita Music (ASCAP), see Richard Dely.

Elusive Sounds Music (ASCAP), see Rondor.

Elva Music Inc. (ASCAP), see Publishers' Licensing Corp.

Elvee-Deekay Music Inc. (ASCAP), 350 W. 51 St., New York, N.Y. 10019. Tel: (212) 582-5933. Pres.: Luther Vandross; Gen. & Prof. Mgr.: David Krevat.

Lee Elvensong Music Ltd. (BMI), 2017 Walnut Creek Pkwy., West Covina, Calif. 91791. Tel: (213) 339-4474. Pres.: N. Avery.

Branch: Jackson, Mich., 1636 E. Michigan Ave. Zip: 49202. Tel: (517) 782-3445.

Elvis Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170.

Elvitruce Rec'g Music Publ'g Co. (BMI), PO Box 3022, Wilmington, N.C. 28401. Tel: (919) 762-0474/4706. Pres.: John Lewis Jones; VP: Betty Fou Scavella; Prof. Mgr.: James L. Wheeler; Promos.: Sonny Franks.

**Affiliates:** Irene Music Co. (BMI), Music Makers Net-

work of America Prod'ns, Music-Music Extra.

Int'l firm represented: Tin Pan Alley (UK).

Int'l reps.: Canada (London), Philippines (Playtex).

Embamba Music Inc. (ASCAP)—Pres.: Alphonso Johnson—see Lloyd Zane Remick.

Embassy Music Corp. (BMI), see Music Sales.

Ember Ents. Inc. (BMI), see Kenwood.

Emcee Music (BMI), see Corda.

Emeline Music Co. (ASCAP), see Koala.

Emlianda Music (BMI), 731 1/2 N. Croft, West Hollywood, Calif. 90069. Tel: (213) 653-7538. Contacts: Bob Brownstein, Steve Cagan.

Emil Music Publ'g (ASCAP), see Sidney A. Seidenberg.

Emko Music Corp. (BMI) (div. of Emko Talent Assocs. Corp.), PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. VP. Gen. & Prof. Mgr. Edward M. Kaplan.

**Affiliates:** Floss Music (BMI), Sound-Screen Ltd. (BMI).

Emm-Jay Music Inc. (BMI), see A. Schroeder.

Emperor Music Inc. (BMI), see H.B. Webman.

Empire Music Co. Ltd. (BMI), PO Box 413, 411 Quay St., Port Huron, Mich. 48060. Tel: (313) 985-5443. Gen. Mgr. Larry Page.

Branch: Seattle, Wash., Arrex Music (BMI), 2707 California Ave. SW. Zip: 98116. Tel: (206) 935-0095. Gen. Mgr.: Ronald Turck.

Home office: Canada.

Empire Songs (ASCAP), see Deejay.

Empress Music Inc. (ASCAP), see April Blackwood—Frank. Enchantment Music Co. (BMI), PO Box 998, Mesilla Park 88047; 105 E. Idaho, Las Cruces, N.M. 88001. Tel: (505) 524-1889. Owner: Emmitt H. Brooks.

Encounter Music Co. (BMI), see Temp'i.

Endeavor Music (ASCAP), 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 729-7836. Pres.: Hardie W. Daniel.

Branch: Detroit, Mich., 2043 Clements St. Zip 48238. Tel: (313) 865-9582. Gen. Mgr.: Clark Daniel.

End Music Inc. (BMI), see Big Seven—Frost.

Enoch & Sons (N.Y.) (ASCAP), see Boosey & Hawkes.

Enrich Music Inc. (BMI), see Rae-Cox & Cooke.

Ensemble Music Press (ASCAP), see Carl Fischer.

Ensign Music Corp. (BMI), see Famous.

Entertainment Showcase Inc. (BMI), see Erection.

Entropy Ents. Ltd. (BMI), see Copyright Serv. Bureau.

Epitome Music Co. (BMI), see BC Ents.

Epp's Music Co. (BMI) (div. of Epstein Ents.), PO Box 28123, 735 N. Gen. McMullen Dr., San Antonio, Tex. 78228. Tel: (512) 434-7006. Pres.: A. Epstein.

**Affiliate:** Senisa Music (ASCAP).

Equator Music (BMI), see Valgroup.

Equinox Music (BMI) (div. of American Variety Int'l), 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Pres.: Seymour Heller; Exec. VP: Raymond Harris; Gen. Mgr.: Ed Cobb; Prof. Mgr.: Michael Lewis, Laurin Rinder.

**Affiliates:** Bel Canto Music (ASCAP); Candelabra Music, Center Star Music, Cojoc Music, Hornbrook Music, Lara Music, Umbra Music (all BMI).

Int'l reps.: Australia (Festival), Austria (Melodie der Welt in Germany), Brazil (Top Tape), Germany (Melodie der Welt), Italy (April), New Zealand (Festival), Switzerland (Melodie der Welt in Germany).

Erection Publ'g (BMI), 4606 Clawson, Austin, Tex. 78745. Tel: (512) 444-5489. Pres.: Windell Tyler; VP: Bob Hanson; Gen. Mgr.: J. Tyler.

**Affiliates:** Blue Branch (BMI), Entertainment Showcase Inc. (BMI).

Ernel Music Co. (BMI) (div. of Ernest Kelley Inc.), 20414 Warrington Dr., Detroit, Mich. 48221. Tel: (313) 862-1878. Pres.: Ernest Kelley; Gen. Mgr.: Irving R. Kelley; Prof. Mgr.: John E. Griffith Jr.

**Affiliated firm:** KellGriff Music Publ'g Inc. (BMI).

**Affiliate:** Jeneva Music Co. (BMI).

Erva Publ'g Co. Inc. (BMI), 200 W. 57 St., Suite 1404, New York, N.Y. 10019. Tel: (212) 765-5722. Pres.: Wilson Pickett.

Esprim Ltd. (BMI), see Copyright Serv. Bureau.

Essee Music, see Copyright Serv. Bureau.

Essex Music Inc. (ASCAP), see TRO.

Essex Music Int'l Inc. (ASCAP), see TRO.

Esteem Music Corp. (BMI), see United Artists.

Estimated Time of Arrival (BMI), see Copyright Serv. Bureau.

Estimated Time of Departure (ASCAP), see Copyright Serv. Bureau.

Eternity Music (ASCAP), see Martin Cohen.

Ethel Mae Music Publ'g Co. (BMI), see Center.

Ethnic Music Publ'g Co. Inc. (ASCAP), see Ashley.

Eudamonia Publ'g Co. (BMI), see Copyright Serv. Bureau.

Don Eugenio Music Inc. (ASCAP), see Rondor.

Eulenburg (SESAC), see C.F. Peters.

Evans Music Co. (ASCAP), see Carl Fischer.

Richard Evans Music (ASCAP), see Yuggoth.

Evanton Music (BMI), PO Box 2217, Inglewood, Calif. 90205. Tel: (213) 644-8182. Pres.: Leonard S. Falconer; Treas.: M.P. Falconer.

Evelyn Music Co. Ltd., 1305 North Highland Ave., Hollywood, Calif. 90028. Tel: (213) 463-5888.

Everlov'n Publ'g (BMI), PO Box 4007, Huntsville, Ala. 35802. Tel: (205) 883-1800. Pres.: David Redden; Sec'y-Treas.: Lise Garneau.

Everybody's Music (BMI), see Intercontinental.

Every Little Tune Inc. (ASCAP), see Wes Farrell.

Evie Music Inc. (ASCAP), see Chappell.

Evil Eye Music Inc. (BMI), see TRO.

Evilot Music Inc. (ASCAP), see Publishers' Licensing Corp.

Exbrook Music Co. (BMI), see Chappell.

Exbrook Publ'g Co. (BMI), 9110 Sunset Blvd., Suite 100, Los Angeles, Calif. 90069. Tel: (213) 271-1103. Owner: Melville A. Shauer.

Excellorec Music Co. Inc. (BMI), 1011 Woodland St., Nashville, Tenn. 37206. Tel: (615) 226-5660. Pres.: Bob Tubert; Gen. Mgr.: Keni Wehrman.

**Affiliates:** Lookout Music Co. (ASCAP), Strange Music (SESAC).

Int'l rep: UK (Campbell Connelly).

Existential Music (BMI), 118 Fifth St., Taylorsville, N.C. 28681. Tel: (704) 632-4735. Pres. & Owner: Harry Deal; Office Mgr.: Shirley Robinette.

Experience Group Ltd., PO Box 767, New York, N.Y. 10019. Tel: (212) 581-4597.

**Affiliates:** Edu-Tainment Publ'g Co. (ASCAP), Experience Music (ASCAP), Experience Publ'g (BMI), Experience Music (ASCAP), see Experience Group.

Experience Publ'g (BMI), see Experience Group.

Extreme Music Inc. (ASCAP), see Warner Bros.

Eyeball Music (BMI), PO Box 11741, Chicago, Ill. 60611. Tel: (312) 973-7736. Pres. & Gen. Mgr.: Bruce Iglauer.

Int'l rep.: Europe (Sonet), Japan (Pumpkin).

Eye of Madley Music (ASCAP), see Martin Cohen.

Eyes Havit Music Inc. (BMI), see Chappell.

F

F A A Music (BMI), 844 W. 107 St., Los Angeles, Calif. 90044. Tel: (213) 754-7221, 755-4972. Owner: Frank A. Armstrong.

**Affiliated firm:** Roger-Van Buren (BMI).

F E L Publ'ns Ltd. (ASCAP), 1925 S. Pontius Ave., Los Angeles, Calif. 90025. Tel: (213) 478-0053. Pres. Dennis J. Fitzpatrick.

F Y D A Q Music (BMI), 240 E. Radcliffe Dr., Claremont, Calif. 91711. Tel: (714) 624-0677. Pres.: Gary Buckley; VP: Mark Aurelius.

**Affiliate:** Jubilation Music (BMI).

Fab Music Inc. (BMI), see Brut.

Fairchild Music (BMI), PO Box 5843, Buena Park, Calif. 90620. Tel: (714) 827-8055. Pres.: Jerry Wood.

Fairfield Publ'ns (BMI), see Novello.

Fairlane Music (ASCAP), see Chappell.

Fairlight Music Co. Inc. (BMI), see Fred Ahlert.

Fair Music Ltd. (ASCAP), see Rondor.

Fairweather Publ'g (BMI), PO Box 435, Cambridge, Ohio 43725. Pres.: Robert Jay Jackson; Gen. Mgr.: Karen Lynn Jackson; Prof. Mgr.: James Allen Jackson.

Fairyland Music Corp. (ASCAP), 159 W. 53 St., New York, N.Y. 10019. Tel: (212) 247-3690. Cable: BENAN-TIMUS.

**Affiliate:** Licette Music Corp. (BMI).

Fairystone Publ'g Co. (BMI), PO Box 594, Rocky Mount, Va. 24151. Tel: (703) 483-0689. Pres. & Gen. Mgr.: W. Rod Shively.

Fallenwood Publ'g Group (BMI), 470 Smith St., Farmingdale, N.Y. 11735. Tel: (516) 694-0555. Pres.: Robert Sacher; VP: Gary Dean.

Falling Rock Music (BMI), see Island.

Fall River Music Inc. (BMI), see Sanga.

Falls City Music (BMI), 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-9658. Pres.: Ray Allen.

**Affiliate:** Gazebo Music (ASCAP).

Falstaff Music (BMI), see Copyright Serv. Bureau.

Fame Publ'g Co. Inc. (BMI), 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801. Pres. Rick Hall; Ass't: Don Daily.

**Affiliate:** Rick Hall Music (ASCAP).

Fameville Music Corp. (BMI), see Famous.

Family Affair Music Co. (ASCAP), see Respect.

Family of Man Music Inc. (ASCAP), see House of Cash.

Famous Music Corp. (ASCAP) (div. of Gulf & Western Inds. Inc.), 1 Gulf & Western Plaza, New York, N.Y. 10023. Tel: (212) 333-3433. Cable: FAMUSIC. Chief Operating Officer: Marvin Cane; VP Admin.: Sidney Herman; Prof. Mgr.: Lionel Job.

Branches: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 461-3091. Prof. Mgr.: Julie Chester—Nashville, Tenn., 2 Music Circle S. Zip: 37203. Tel: (615) 242-3531. Prof. Mgr.: Bill Ficks.

**Affiliated firm:** LF Music Group.

**Affiliates:** Addax Music Co. Inc. (ASCAP), Blue Fame Music Corp. (ASCAP), Bruin Music Co. (BMI), Chrissica Music Corp. (BMI), Ensign Music Corp. (BMI), Fameville Music Corp. (BMI), Fat Mama Music Corp. (ASCAP), Growl Music (BMI), Ladysmith Music Inc., Martin-Coulter Music Inc., Meager Music (BMI), Pamelarosa Music Inc. (ASCAP), Parabut Music Corp. (BMI), Paramount Music Corp. (ASCAP), Paramount-Roy Rogers Music Co. Inc. (ASCAP), Para-Tal Music Corp. (ASCAP), Parathumb Music Corp. (BMI), Par-Ed Music Corp. (BMI), Pelew Music Inc. (ASCAP), State Music Inc., Sun Vine Music Corp. (BMI), Tinker Street Tunes (BMI), Vin-Sun Music Corp. (ASCAP).

Int'l reps.: Austria (Melodie der Welt), Canada (Famous-Chappell), Europe (excluding Austria & Germany (Famous-Chappell), Germany (Melodie der Welt), Japan (Nichion), Mexico (Campei), Philippines (Lustre). (SEE ADVERTISEMENT).

Fania Publ'g Co. Inc. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 397-6730. Pres.: Jose Florez; Gen. Mgr.: Gertrude Fredd.

**Affiliate:** Vaya Publ'g Inc. (ASCAP).

Farfitz Music (BMI), see Copyright Serv. Bureau.

Fargil Music Publ'g Co. (ASCAP), see Gil Gilday.

Fargo House Int'l (ASCAP), see Prima-Donna.

Farjay Music Publ'g Co. Inc. (BMI), see Gil Gilday.

Farmer & Thomas Music (BMI), PO Box 1257, Landover, Md. 20785. Pres.: Clifton Thomas; Gen. Mgr.: Charles Farmer.

Branches: Seat Pleasant, Md., 6819 George Palmer Hwy. Zip: 20027—Washington, D.C., 327 Upshur St. NW. Zip: 20011. Tel: (202) 882-7339.

Farmwell Music (BMI), see Libra.

Faro Music Publ'g (BMI), 255 N. New Hampshire Ave., Los Angeles, Calif. 90004. Tel: (213) 384-9586. Owner: Edward L. Davis.

**Affiliates:** Padua Music Co. (BMI), Poco Loco Music (BMI), Tamkoda Music Co. (BMI).

Far Out Music Inc. (ASCAP), 7417 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1300.

John Farrar Music (BMI), see Rondor.

Wes Farrell Org., 9200 Sunset Blvd., Suite 620, Los Angeles, Calif. 90069. Tel: (213) 273-4922. Cable: CHESEA. TWX: (910) 490-2540. Pres.: Wes Farrell; Pres. WFO Music Group: Steve Bedell; VP WFO Music Group: Jay Warner; Corporate Affairs Dir.: Mary McWilliams; Admin'r: Sharon Watson.

Int'l branch: England.



Gimble; Gen. Mgr.: Barbara Gimble.  
 Garden Music Publ'g Co., 9000 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 274-7278. Contact: Gene Lesser.

**Affiliates:** American Dream Music Co. (ASCAP), Chelsea Music Co. (BMI), Common Good Music Co. (BMI), Coral Rock Music Corp. (ASCAP), Every Little Tune Inc. (ASCAP), Pocket Full of Tunes Inc. (BMI).

**Int'l firm represented:** Belsize Music (UK).

**Int'l reps.:** Australia (Essex), Austria (Aberbach), Belgium (Belinda), Brazil (Intersong), Finland (Intersong in Sweden), France (Intersong-Tutti), Germany (Intersong), Hong Kong (Intersong in Singapore), Iceland (Intersong in Sweden), Italy (Esedra/Alfieri), Japan (Intersong), Malaysia (Intersong in Singapore), Mexico (Intersong), Netherlands (Artemis, Intersong Basart), Portugal (Canciones del Mundo in Spain), Scandinavia (Intersong in Sweden), Singapore (Intersong), South Africa (Intersong), South America except Brazil (Korn-Intersong in Argentina), Spain (Canciones del Mundo), Switzerland (Aberbach), UK (Artemis, Carlin).

Farr Music Inc. (BMI), Box 1098, 350 Grove St., Somerville, N.J. 08876. Tel: (201) 526-6310. Pres.: Asa Farr.

**Affiliate:** Grovemusic (ASCAP).

Fast Music Inc. (BMI), see Big Seven—Frost.

Fate Inc. (BMI), see Gallery Square.

Fat Mama Music Corp. (ASCAP), see Famous.

Fat Zach Music Inc. (BMI), see Skinny Zach.

Favorite Music Inc. (ASCAP), see Big Seven.

Featherbed Music Inc. (BMI), see Chappell.

Fee Bee Music Co. (BMI), 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727/4554. Cable: FEBE. Pres.: J.M. Averbach; Gen. Mgr.: G. Phillips; Prof. Mgr.: Al Olivieri.

Leo Feist Inc. (ASCAP), see United Artists.

Fellowship Music, see Sword & Shield.

Felsted Music Corp. (BMI), see Burlington.

Fema Music Publ'ns (ASCAP), see Crescendo.

Femme Music Inc. (BMI), see Copyright Serv. Bureau.

Fender Bender Music (BMI), 2030 N. Oakland St., Arlington, Va. 22207. Tel: (703) 527-2692. Pres.: John Van Horn.

Fennario Music Publ'ns Inc. (ASCAP), 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSICA. Pres.: Maynard Solomon; Foreign & Licensing Opns. Dir.: Jo Inguanti.

**Affiliate:** Ryerson Music Publ'g Inc. (BMI).

**Int'l reps.:** Austria, Germany & Switzerland (Rudolf Slezak in Germany), Scandinavia (Air in Sweden).

Tex Fenster Superstar Publ'ns (ASCAP), see Miracle.

Fer De Lance (BMI), see Misty Haze.

Ferguson Music (ASCAP), see Warner Bros.

Fermata Int'l Melodies Inc. (ASCAP), Sunset-Vine Tower Bldg., Suite 616, 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Pres.: Enrique Lebendiger; Mgr. & Sec'y: Debora Frenkiel.

**Home office:** Brazil.

**Affiliate:** Bendig Music Corp. (BMI).

Ferncliff Music (BMI), 4905 Parkside Ave., Philadelphia, Pa.

19131. Pres.: Harry J. Coombs.

Ferndock Music (ASCAP) (div. of Wormwood Projects), 1540 Lehigh St., Boulder, Colo. 80303. Tel: (303) 499-1108. Gen. Mgr.: Michael D. Aisner.

**Affiliates:** Barking Spider Music (ASCAP), Eagleleaf Music (ASCAP), March First Music, Toeshoe Tunes (ASCAP).

Fervent Sound Music (BMI), see Mietus.

Festive Music (BMI), 12592 Warwick Blvd., Newport News, Va. 23606. Tel: (804) 595-5709. Pres.: W.H. Smith; Gen. Mgr.: W.E. Smith.

Fez Music Co., see Martin Cohen.

Fiber Music (BMI), see Chappell.

Fiction Music Inc. (BMI), see Fourth Floor.

Fiddleback Music Publ'g Co. Inc. (BMI), see Tommy Valando.

Fiddler Ted Music Inc. (ASCAP), see Mietus.

Fideree Music Co. (ASCAP), 3915 Prospect Ave., Hollywood, Calif. 90027. Tel: (213) 663-1073. Pres.: Josef Marais.

**Int'l reps.:** Canada (Frank), France (Tropicales), Italy (Frank), UK (Chappell, Essex).

Fielding Music Co. (ASCAP), see Gordon.

Fiesta Music Inc. (BMI), PO Box 2450, Hollywood, Calif. 90028. Tel: (213) 465-7969.

**Affiliate:** Herman Music Inc. (ASCAP).

Fifteen Years Music (BMI), see Baron Music.

Fifth Floor Music Inc. (ASCAP), see Martin Cohen.

Fifth House Music (BMI), 105 Oak Rim Court, No. 15, Los Gatos, Calif. 95030. Tel: (408) 356-1800. Pres.: Armin Hofsommer; Gen. Mgr.: John Colbrunn; Prof. Mgr.: Grant Kentfield.

5th Star Music (BMI), see Segel & Goldman.

Fifth World Music (BMI), see Copyright Serv. Bureau.

Figgy Music (BMI), see Peter Tevis.

Fig-Tree Music (SESAC), see Music City.

Figurate Music Co. (ASCAP), see Lone Lake.

Figure Music Corp. (BMI), see Big Seven—Frost.

Filet Music (ASCAP), see 20th Century.

Fillmore Music House (ASCAP), see Carl Fischer.

Filmways Music Publ'g Inc. (ASCAP), see Musicways.

Fi Music Inc. (ASCAP), see Cream.

Finn Tara Music, see Redbeard.

Firedrum Music (ASCAP), see Stinger.

Firefly Music (ASCAP), see Rondor.

Fire Mountain Music (BMI), see Mission City.

Fireside Music (ASCAP), see Copyright Serv. Bureau.

Fire Weed Music (ASCAP), see Copyright Serv. Bureau.

First Artists Music Co. (ASCAP), 4000 Warner Blvd., Burbank, Calif. 91522. Tel: (213) 843-6000. Music Opns. Dir.: Gary Le Mel.

**Affiliate:** Primus Artists Music (BMI).

First Central Music (BMI), see Martin Cohen.

First Floor Publ'g Co. (BMI), see Copper.

First Generation Music Co. (BMI), see Combine.

First National Music Co. (BMI), see April Twenty-Two.

Carl Fischer Inc. (ASCAP), 62 Cooper Square, New York, N.Y. 10003. Tel: (212) 777-0900. Cable: CARFISCHER. Opns. Mgr.: William Heese.

**Branches:** Los Angeles, Calif., 1101 S. Hope St. Zip: 90015. Tel: (213) 749-5227. Mgr.: Dwight Latham—Chicago, Ill., 312 S. Wabash Ave. Zip: 60604. Tel: (312) 427-6652. Mgr.: Stephen H. Marlatt—Boston, Mass., 156 Boylston St. Zip: 02116. Tel: (617) 426-0740. Mgr.: Warren Patterson.

**Affiliates:** American Music Ed., Appleton Music Publ'ns, Composers Music Corp., Cundy-Bettoney Co. Inc., Eastman School of Music, Eddy (Trustees under the will of Mary Baker Eddy) Ed., Ensemble Music Press, Evans Music Co., Fillmore Music House, Charles Foley Co., Charles W. Homeyer & Co., R.D. Row Music Co. Inc., Signature Music Press, Zia Music Press (all ASCAP); Pembroke Music Inc. (BMI).

**Int'l firm represented:** Paterson's Publ'ns Ltd. (UK).

J. Fischer & Bro., see Belwin-Mills.

Fishbowl Music Publ'g (BMI), 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner: William S. Newcomb.

Doris Fisher Music Corp. (ASCAP), see Fisher Music Corp.

Fisher Music Corp. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 586-1504. Pres.: Dan Fisher.

**Branch:** Van Nuys, Calif., 13850 Victory Blvd. Zip: 91408. Prof. Mgr.: Frederic Fisher.

**Affiliates:** Danby Music Co. (BMI), Doris Fisher Music Corp. (ASCAP), Marvin Music Co. (ASCAP).

Fish Fry Music (ASCAP)—Pres.: Randy Wolfe—see Star Show.

Fish-Scent Music Co. (BMI), see Mietus.

Fist-O-Funk Ltd. (BMI), 293 Richard Court, Pomona, N.Y. 10970. Tel: (914) 354-7157. Pres.: Kevin Misevis; Gen. Mgr.: Gene Heimlich.

Charlie Fitch Music Co. (BMI), 311 E. Davis, Luling, Tex. 78648. Tel: (512) 875-3350. Pres. & Gen. Mgr.: Charlie Fitch; Prof. Mgr.: Celeste Fitch.

**Int'l firm represented:** Liberty (Sweden).

**Int'l rep.:** Sweden (Liberty).

Fitness King Music Co. (BMI), see A. Schroeder.

Fitzpatrick Music (ASCAP), see Copyright Serv. Bureau.

H. T. FitzSimons Co. Inc. (SESAC), 615 N. La Salle St., Chicago, Ill. 60610. Tel: (312) 944-1841. Cable: FITZCO. Pres. & Gen. Mgr.: R. E. FitzSimons.

Five & A-Half B Music (BMI), PO Box 932, Honolulu, Hawaii 96808. Tel: (808) 623-9958. Owner: Richard R. Riccio.

Five Arts Music (BMI), see Copyright Serv. Bureau.

Fix Square Music (BMI), see Sidney A. Seidenberg.

Fizz Music (ASCAP), see Martin Cohen.

The Flag & Mother Music (ASCAP), 1549 N. Vine St., Suite 20, Hollywood, Calif. 90028. Tel: (213) 464-1389. Owner: Joseph Van Winkle.

Flames of Albion Music Inc., see Stevens H. Weiss.

Flaming Arrow Music (BMI), see Mietus.

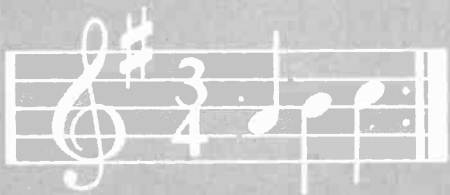
Harold Flammer Inc. (ASCAP), see Shawnee Press.

Flamm Music Inc. (BMI), see Chappell.

Flanka Music Corp. (ASCAP), see MCA Music.

Flatcar Music (BMI), see Chappell.

Flat Lizard Music (ASCAP), see Bruce Cohn.



# The measure of success.

**ABC Dunhill Music, Inc. (BMI) • American Broadcasting Music, Inc. (ASCAP)**  
**Don Music Co. (BMI) • Lion Publishing Co., Inc. (BMI)**  
**Anchor Music, Inc. (ASCAP) • ABC Music Productions**

**Jay R. Morgenstern: President**

**Los Angeles Office**

Rick Shoemaker: General Professional Manager  
 Mary Shea-Wood: Professional Manager  
 Brian Greer: Professional Manager  
 Joan Schulman: Manager Publishing Administration  
 Georgett Studnicka: International Coordinator  
 Bernadette Zimmermann: Print Coordinator

**Nashville Office**

Dianne Petty: General Manager  
 Blake Mevis: Professional Manager

Los Angeles Office • 11538 San Vicente Blvd. • Los Angeles 90049 • (213) 826-8364  
 Nashville Office • 2409 21st Avenue South • Nashville 37212 • (615) 385-1897

Flatriver Music (BMI), see Crazy Cajun.  
 Flat Town Music (BMI), PO Drawer 10, 434 E. Main, Ville Platte, La. 70586. Tel: (318) 363-2139. Pres.: Floyd Soileau.  
**Affiliate:** Acadiana Music (ASCAP).  
 Flatus Music (ASCAP), see Royalty Control Corp.  
 Fleetwood Music (BMI), see Warner Bros.  
 Fleetwood Music Inc. (BMI), see Mietus.  
 Flem Music (BMI), 8936 Broadway, Detroit, Mich. 48204. Tel: (313) 46-6123. Pres.: Arthur J. Fleming.  
 Fle Publ'g, see Copyright Serv. Bureau.  
 Fleurdelis Music Co. (BMI), see Wichub Music.  
 Flin-Florn Music (BMI), PO Box 103, Main St., Mullen, Neb. 69152. Tel: (308) 546-2293. Gen. Mgr.: L. Earl Walker.  
**Branch:** Santa Rosa, Calif., 815 Butler Ave. Zip: 95461. Gen. & Prof. Mgr.: Don L. Walker.  
 Fling Music Inc. (BMI), see Don Costa.  
 Fix Music Int'l Ltd. (BMI), see Alexander Broude.  
 Florence Music Co. Inc. (ASCAP), see Chappell.  
 Florentine Music (BMI), see Dawn Prod'ns.  
 Floss Music (BMI), see Emko.  
 Fluffo Tunes (BMI), see Cedarwood.  
 Fluffy Dog Music Co. (BMI), see Sky Rock.  
 Fly-By-Night Music Publ'g (BMI), see Beachtime.  
 Flying Fish Music (BMI), 3320 N. Halsted, Chicago, Ill. 60657. Tel: (312) 528-5455. Pres.: Bruce Kaplan; Mgr.: Charles Gutfeld.  
**Int'l reps:** Australia (Electric), Europe (Sonet in Sweden), Japan (Pumpkin).  
 Flying Fox Music Ltd. (BMI), see Space Potato.  
 Flying Spur Music Inc. (BMI)—Pres.: Eric Weissberg; Gen. & Prof. Mgr.: Richard Golub. Tel: (212) 682-8620—see Jackelope.  
 Focal Point Music Publ'g Co. (BMI), 922 McArthur Blvd., Warner Robbins, Ga. 31093. Tel: (912) 922-7043. Pres.: Ray H. Melton; Gen. Mgr.: Jeanette Melton.  
 Fog City Music Publ'g (BMI), 700 Jerrold Ave., San Francisco, Calif. 94124. Tel: (415) 285-6291. Pres.: Samuel Powell Jr.  
 Charles Foley Co. (ASCAP), see Carl Fischer.  
 Charles Foley Co. (Rachmaninoff works), see Belwin-Mills.  
 Folio Publ'ns Inc., see T. B. Harms—Hall-Clement.  
 Folk-Library Recs. Publ'g Co. (BMI), Sharon Mountain Rd., Sharon, Conn. 06069. Tel: (203) 364-5661. Pres.: Lee B. Haggerty; VP: Sandy Paton; Promo: Caroline Paton.  
 Folklore Music (ASCAP), see Folklore Prod'ns.  
 Folklore Prod'ns Inc., 1671 Appian Way, Santa Monica, Calif. 90401. Tel: (213) 451-0767. Pres. & Gen. Mgr.: Manuel Greenhill; Prof. Mgr.: Marsha Seeger.  
**Affiliates:** Bullfrog Ballades (ASCAP), Chandos Music (ASCAP), Folklore Music (ASCAP), Hillgreen Music (BMI), Open Range Music (ASCAP).  
**Int'l reps:** Argentina (Melograf), Australia (Essex/Cromwell), Austria (Gloria, Rolf Budde in Germany), Brazil (Mundo Musical), Central America (Mundo Musical in Costa Rica), Czechoslovakia (Supraphon), Finland (Sweden Music in Sweden), France (Claude, Pascal), Germany (Rolf Budde), Greece (CBS), Iceland (Sweden Music in Sweden), Israel (CBS), Italy (G. Ricordi/Fama), Japan (Sun-kyo), Mexico (Mundo Musical), Portugal (RCA in Spain), Scandinavia (Sweden Music in Sweden), Spain (RCA), Switzerland (Flora, Rolf Budde in Germany), UK (Carlin).  
 Folkstone Music Publ'g Co. (BMI), Box 388, Rt. 4, Deer Park, Md. 21550. Tel: (301) 334-2738. Pres. & Gen. Mgr.: Lynn Beckman; Prof. Mgr.: Mary Virginia Beckman.  
 Folkways Music Publ'ns Inc. (BMI), 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 765-9889.  
**Affiliated firm:** TRO.  
**Int'l rep:** Italy (Sciascia).  
 Folkworld Inc. (ASCAP), see Copyright Serv. Bureau.  
 Fontain (BMI), see Jaspas.  
 Fontaine Music Corp. (ASCAP), see MCA Music.  
 Food Music (BMI), see Skyhill.  
 Foojoojooj Publ'g Co. (BMI), see R.A. Hodge & David Rubinson.  
 Foolish Child Music (ASCAP), see 20th Century.  
 Foolish Pleasures Music (BMI), see David Rubinson.  
 Fool Killers Music Corp. (ASCAP), see A. Schroeder.  
 Fool's Gold (ASCAP), see Segel & Goldman.  
 Foo Music (ASCAP), see Skip Taylor.  
 For Church Music, see Rondor.  
 Fore Most Music Co. (BMI), see Copyright Serv. Bureau.  
 Forest Bay Music (ASCAP), 703 Canham Rd., Santa Cruz, Calif. 95060. Tel: (408) 438-0729.  
 Forest Music Inc., see Crabshaw.  
 Formula Music Inc. (ASCAP), see Muscle Shoals & Copyright Serv. Bureau.  
 Forrest Hills Music Inc. (BMI), 1609 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 244-1060. Prof. Mgr.: Cecile Light; Sec'y-Treas.: Harold Bradley.  
**Affiliate:** Roadrunner Music (BMI).  
 Clinton H. Forsman Publ'g Co. (BMI), 210 E. Main, Robstown, Tex. 78380. Tel: (512) 387-1615. Pres.: Clinton H. Forsman.  
 Fortel Music (ASCAP), see Copyright Serv. Bureau.  
 Fort Knox Music Co. (BMI), 1619 Broadway, New York, N.Y. 10019. Partners: Jerry Leiber, Mike Stoller, Freddy Bienstock; Comptroller: Lester Boles.  
**Affiliates:** Jay & Cee Music Corp. (BMI), Son-Lo Publ'g Co. (BMI).  
 Fortress Press (ASCAP), 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) 848-6800. Dir.: Leonard Lilyers.  
 Fortune Hi-Q Recs., 3942 Third Ave., Detroit, Mich. 48201. Tel: (313) 833-5383. Co-owners: Jack & Devora Brown.  
**Affiliates:** Jandon (ASCAP), Trianon Publ'g (BMI).  
 Forty Tunes Music (BMI), see Yuggoth.  
 Forum Music Publ'ns, 49 Murdoch Court, Brooklyn, N.Y. 11223. Tel: (212) 332-3279. Contact: Dick Rosano.  
**Branch:** Maywood, Calif., 4212 1/2 E. 54 St. Zip: 90270. Tel: (213) 581-9933. Contact: Frank Guy Jr.  
 Fostco Music Press (ASCAP), see Mark Foster.  
 Mark Foster Music Co. (ASCAP, BMI), PO Box 4012, Champaign, Ill. 61820. Tel: (217) 367-9932. Pres.: Dr. James McKelvey; Gen. Mgr.: Wayne Hulting.  
**Branch:** Urbana, Ill., 710 S. Goodwyn, Zip: 61801. Tel: (217) 367-3939. Gen. Mgr.: Rene Clauson.  
**Affiliates:** Choral-Aide Rec'gs, Consort Press, Ed. Helios

(BMI), Fostco Music Press (ASCAP), Marko Press (BMI), Media Press.  
 Foundation Music (BMI), see Martin Cohen.  
 Foundation Music Corp. (ASCAP), see Big Seven—Planetary.  
 Four-Eleven Music (ASCAP), see Chappell.  
 Four Four (BMI), B11 Point San Pedro Rd., San Rafael, Calif. 94901. Tel: (415) 456-9694. Pres.: Grace Tindell.  
 Four Grand Music Publ'ns (BMI) (div. of Jeml Int. Inc.), PO Box 460, Zip: 33168; 1100 NE 125 St., Miami, Fla. 33161. Tel: (305) B91-0633. Pres.: Emil Pettite; Prof. Mgr.: Marlene Novak.  
**Affiliates:** Jotolo Music Co. Inc. (BMI), PFS Music Co. (ASCAP), Popular Music Co. (ASCAP), Yavvar Music Co. (ASCAP).  
 Four Knights Music (BMI), 6000 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3484. Pres. & Prof. Mgr.: Nesbert Hooper Jr.; Gen. Mgr.: Joseph L. Sample.  
 Four Seasons Music (ASCAP), see Nashville Int'l.  
 Four Star Int'l Inc. (BMI), 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-7444. Pres.: David B. Charnay; Gen. Mgr.: Jody Pollock.  
**Affiliates:** BNP Music Publ'g Co. (ASCAP), Stellar Music Co. (BMI).  
 4-Star Music Inc., see Copyright Serv. Bureau.  
 4 Star Sales (BMI), see Copyright Serv. Bureau.  
 Four Tay Music (BMI), see Copyright Serv. Bureau.  
 Fourth Floor Music Inc. (ASCAP), 75 E. 55 St., Suite 404, New York, N.Y. 10022. Tel: (212) 751-9560. Cable: FOLKTHINK. Gen. & Prof. Mgr. Linda Wortman.  
**Affiliates:** Albet Music Corp. (BMI), Atomic Music (ASCAP), Callee Music Corp. (ASCAP), Canaan Music Inc. (ASCAP), Earmark Music Inc. (BMI), Fiction Music Inc. (BMI), Heavy Gravy Music, Heavy Metal Music, Knee Trembler Music, Milkman's Chivaree, Plurb-On Music (ASCAP), Street People Songs (BMI), Tony Wilson Music Ltd. (ASCAP).  
**Affiliated firm:** Tintalg Music Co. Inc. (ASCAP).  
 Fourth House Music Co., 10850 Wilshire Blvd. Suite 1225, Los Angeles, Calif. 90024. Tel: (213) 474-4588. Pres.: Mable John; Gen. Mgr.: Dolores Anderson.  
**Affiliates:** Magic Rain Check (BMI), Mavid Music Ent's (ASCAP).  
 Fourth Landing Music (BMI), see Martin Cohen.  
 Fourvuv Survival Music Co. (ASCAP), see A. Schroeder.  
 Wallace Fowler Publ'n, see T.B. Harms—Vogue.  
 Kim Fowley Music (BMI), see A. Schroeder.  
 Foxborough Jr. Music Inc. (ASCAP), see Mietus.  
 Fox Box Music (BMI), see Martin Cohen.  
 Fox Fanfare Music Inc. (BMI), see 20th Century.  
 Sam Fox Film Rights (ASCAP), see Sam Fox.  
 Sam Fox Publ'g Co. Inc. (ASCAP), PO Box 850, Valley Forge, Pa. 19482. Tel: (215) 666-7480. Pres.: Frederick Fox; Contract Mgr.: Bob Dingley.  
**Branch:** Santa Barbara, Calif., 3620 Campanil Dr. Zip: 93109. Tel: (805) 962-2718.  
**Int'l branches:** Australia, England.  
**Affiliates:** Choral Art (ASCAP), Sam Fox Film Rights (ASCAP), Gate Music Co. (ASCAP), David Gornston (BMI), Hollywood Songs (ASCAP), Kradar Music Co. (ASCAP), Makeba Music Corp. (ASCAP), Movietone Music Corp. (ASCAP), Pace Music Co. (BMI), Reynard Publ'g Co. Inc. (ASCAP), St. Martin Music Co. Inc. (BMI), Samfred Music Inc. (BMI), Synchrofax Background Music Library, Unicorn Music Co. (ASCAP), University of Miami Music Publ'ns (ASCAP).  
**Int'l reps:** Argentina (Ed. Record), Benelux (Bizet), Brazil (Mundo Musical/ELAM), Canada (Gordon V. Thompson, Morning), Chile (Ed. Record), France (Ed. Labrador), Italy (RCA), Japan (Pacific), Mexico & Central America (Brambilla), New Zealand (Sam Fox in Australia), Paraguay (Ed. Record), Spain (Calyppo), UK (Synchrofax), Uruguay (Ed. Record).  
 Fred Foxx Music Co. (BMI), 15 S. Ontario, San Mateo, Calif. 94401. Tel: (415) 343-7222.  
**Affiliate:** Baby Foxx Music (ASCAP).  
**Int'l rep:** Italy (Sciascia).  
 Foxy Tunes (BMI), see Kool Kat.  
 Frabob Music Co. (BMI), see Mietus.  
 Fram-Dee Music Ltd. (ASCAP)—Pres.: Dee Anthony—see Beldock Levine & Hoffman & Rondor.  
 Francon Music Corp. (ASCAP), see Big Seven—Gyrus.  
 Frandoro Music Inc. (BMI), 8 Heather Dr., St. Louis, Mo. 63123. Tel: (314) 843-9142. Pres.: Frank Daniels; Prof. Mgr.: Shawn Daniels.  
 Frane Rack Music (BMI), see Nine Mile.  
 Frank Music Corp. (ASCAP), see April Blackwood.  
 Frank & Nancy Music Inc., 1300 Division St., Nashville, Tenn. 37203. Tel: (615) 256-2800. Pres.: Billy Strange; Gen. Mgr.: Camille Shelton.  
**Affiliate:** Mandy Music (ASCAP).  
**Int'l firm represented:** Carlin (UK).  
 Fredmel Music, see Mietus.  
 Fredola Music Publ'g Co. (BMI), 7-11 E. Genesee St., Auburn, N.Y. 13021. Tel: (315) 253-5380. Owners: Frank Mucedola, Fred G. Mammoliti.  
 Free Breez Music Publ'g Co. (BMI)—Gen. Mgr.: Tom Lazaros—see Charlie Boy.  
 Freefall Music (BMI), see Martin Cohen.  
 Hal Freeman Publ'g (ASCAP), see Cin-Kay.  
 Free Soul Music (BMI), 5115 Glassmanor Dr., Oxon Hill, Md. 20021. Tel: (301) 567-9652. Pres.: Joseph P. Quarterman.  
 Freeway Music (BMI), see Beechwood.  
 French Music Ltd. (ASCAP), see Chappell.  
 Fresco Music Inc. (ASCAP), see United Artists.  
 Friday's Child Music (BMI), 38 Pelham Rd., Marlton, N.J. 08053. Phila. Tel: (215) 922-7679. Pres.: Bobby Eli; Gen. Mgr.: Georgette Tatarky; Prof. Mgr.: Ruby A. Lewis (Administered by Copyright Serv. Bureau).  
 Friendly Finley Music (BMI), see Shelby Singleton.  
 Friend Music (ASCAP), 3100 Walnut Grove, Suite 515, Memphis, Tenn. 38111. Tel: (901) 452-2412.  
**Affiliates:** Ante-Up Music (BMI), Keno Music (ASCAP).  
 Friendship Station (ASCAP), 9911 W. Pico Blvd., Suite 660, Los Angeles, Calif. 90035. Tel: (213) 277-1484. Owner: Don G. Jung.  
 Frtto Bandito Music (BMI), see PA Ent's.  
 Donnie Fritts Music (BMI), see Southern Writers.  
 Frituna Music (ASCAP), see Publishers' Licensing Corp.  
 From Now On Inc., 225 W. 57 St., Suite 602, New York, N.Y. 10019. Tel: (212) 581-0880. Pres.: Manny

Lopes. (Administered by Copyright Serv. Bureau).  
 Front Lawn Music (BMI), 6420 Wilshire Blvd., Suite 1400, Los Angeles, Calif. 90048. Tel: (213) 466-3896. Pres.: Ken Mansfield; Prof. Mgr.: T. Mansfield.  
**Affiliate:** Back Yard Music (ASCAP).  
 Front Line Music Inc. (ASCAP), 43 Perry St., New York, N.Y. 10014. Tel: (212) 243-6200.  
 Front Page Music (BMI), 642 Monroe St. NE, Minneapolis, Minn. 55413. Tel: (612) 332-3967. Pres.: William H. Normandin; Gen. Mgr.: Richard M. Normandin; Prof. Mgr.: R.C. Jewell.  
 Frost Music Corp. (BMI), see Big Seven.  
 Fuente Music Co. (BMI), PO Box 1233, Santa Monica, Calif. 90406. Tel: (213) 822-9022. Owner: Bobby Manrique.  
 Fulham Road Music Ltd. (BMI), see Mietus.  
 Full House Inc., PO Box 931, 642 N. Second St., Memphis, Tenn. 38107. Pres.: William E. Taylor.  
**Affiliates:** Full House Music Co. (BMI), Gospel Message Music Co. (SESAC).  
 Full House Music Co. (BMI), see Full House Inc.  
 Fullness Music Co. (BMI), 6922 Hollywood Blvd., Suite 316, Hollywood, Calif. 90028. Tel: (213) 872-1854.  
**Affiliates:** Classic IV Music (ASCAP), Randy Cote Music (BMI), Lazy Libra Music Co. (ASCAP).  
 Full Swing Music (ASCAP), 1609-A McGavock, Nashville, Tenn. 37203. Tel: (615) 244-4236. Pres.: Tony Austin; Prof. Mgr.: Scotty Moore.  
 Lowell Fulson Music (BMI), see ATV Music.  
 Funk n' Roll Music (BMI), see Martin Cohen.  
 Funky Flamenco Music (BMI), see Peter Tevis.  
 Funky Po Music (ASCAP), see Martin Cohen.  
 Funtown Music Publ'g Co. (ASCAP), see Jesse G. Principato.  
 Funway Prod'ns (ASCAP), see Copyright Serv. Bureau.  
 Furz Music Co. (ASCAP), see Chappell.  
 Future Music Inc. (BMI), see Vanguard.  
 Fuzzy Music, see David Rubinson.

**G**

G & C Music Corp. (ASCAP), see Chappell.  
 G P Music Corp. (BMI), c/o PBR Music, 7033 Sunset Blvd., Suite 332, Los Angeles, Calif. 90028. Tel: (213) 462-0833. Pres.: Daniel J. Nishishiki; Gen. Mgr.: Patrick Boyle.  
**Home office:** Japan.  
**Int'l firms represented:** Seven Seas Music Co. Ltd., TV Asahi Music (Japan).  
 G T P Music (BMI), PO Box 14, Hollywood, Calif. 90028. Pres.: M.R. Slick.  
**Affiliated firm:** Surf City Music (ASCAP).  
 G & W Publ'g Music, see Publishers' Licensing Corp.  
 G W Jr. Music Inc. (ASCAP)—Pres.: Grover Washington Jr.—see Lloyd Zane Remick.  
 Gailtancy Music (BMI), see Copyright Serv. Bureau.  
 Gaither Music Co. Inc. (ASCAP), PO Box 300, Alexandria, Ind. 46001. Tel: (317) 724-4438. Pres.: William J. Gaither; Gen. Mgr.: Robert G. Huff.  
**Affiliated firms:** Fred Bock Music Co. (ASCAP), Paragon Assocs./Hamblen Music Co. (ASCAP).  
 Galactic Ent's., 1285 Parkmoor Ave., Hamilton, Ohio 45011. Tel: (513) 893-8820, 863-5834. Pres.: Larry Short.  
**Int'l branch:** England.  
**Affiliate:** L&R (BMI).  
 Galahad Music Inc. (BMI), see September.  
 Galanco Music (BMI), 726 Elgin Rd., Newtown Square, Pa. 19073. Tel: (215) 356-0245. Pres.: Ed E. Colletta; VP: Damian Douglas.  
 Galaxy Music Corp. (ASCAP), 2121 Broadway, New York, N.Y. 10023. Tel: (212) 874-2100. Pres.: John M. Kernochan; Editorial Mgr.: Donald Waxman.  
**Affiliate:** Highgate Press (BMI).  
**Represented companies:** American Musiological Society, Columbia University Press, SUNY Binghamton Eds., University of Washington Press.  
**Int'l firms represented:** Augener Ed., Galliard, Stainer & Bell, Joseph Williams Ed., Yorke Ed. (UK); Delrieu, Les Eds. Ouvrieres (France).  
 Galeney Music (BMI), c/o Ivan Hoffman, 2040 Ave. of the Stars, 4th fl., Los Angeles, Calif. 90067. Cable: MUSICLAW. Pres.: Les Emmerson. (Administered by Chappell Music).  
**Int'l firm represented:** Snowblind Music (Canada).  
 Gallagher Music (ASCAP), see Doheny.  
 Gallatin Gateway Music Inc. (ASCAP), 2000 P St. NW, Washington, D.C. 20036. Tel: (202) 833-1976. Pres.: Edmund S. Barnett Jr.; Gen. Mgr.: James H. Freeman.  
 Galleon Music Inc. (ASCAP), see Al Gallico.  
 Gallery Square Publ'g Co. (BMI), 4524 283 St., Toledo, Ohio 43611. Tel: (419) 729-2908. Pres.: Phil Cray; Gen. & Prof. Mgr.: Don Malin; Ass't Mgr.: Mark Malin.  
**Affiliate:** Fate Inc. (BMI).  
 Al Gallico Music Corp. (BMI), 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 582-1368. Pres.: Al Gallico; VP Admin.: Lind Landi.  
**Branches:** Los Angeles, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 462-2251—Nashville, Tenn., 50 Music Square W. Zip: 37203. Tel: (615) 327-2773. Gen. Mgr.: Dan Darst.  
**Int'l branch:** England.  
**Affiliates:** Algee Music Corp. (BMI), Altam Music Corp. (BMI), Chucklin Music Corp. (ASCAP), Easy Listening Music Corp. (ASCAP), Galleon Music Inc. (ASCAP), Lorne Greene Music Co. Inc. (BMI), Hi-Morning Music Inc. (BMI), Mainspring Music Corp. (ASCAP), Mainstay Music Inc. (BMI), Peter Maurice Music Co. Ltd. (ASCAP), Roadmaster Music Corp. (BMI). (SEE ADVERTISEMENT).  
 Gambol Music (ASCAP), see R.A. Hodge.  
 Gammont & Gurren Music (ASCAP), see E. J. Gurren.  
 Gandy Dancer Music (BMI), see Mainspring Watchworks.  
 Gangland Music Inc. (ASCAP), see Chappell & Stone-Rap.  
 Gang Music Publ'g Co. (BMI), see Mietus.  
 Garamoni Music Publ'g Co. (BMI), 676 N. La Salle St., Chicago, Ill. 60610. Tel: (312) 236-3632. Pres.: John Garamoni.  
 Gardenia Music (BMI), 214 Neptune Dr., Hendersonville, Tenn. 37075. Tel: (615) 822-4421. Pres.: Johnny

Garpax Music (ASCAP), see Gary S. Paxton.  
 Garrett Music Ent's., 6255 Sunset Blvd., Suite 1019, Hollywood, Calif. 90028. Tel: (213) 467-2181. Pres.: Snuff Garrett; VP's: Bud Dain, Stephen H. Dorff.  
**Affiliates:** Blue Monday Music (BMI), Camino Real Music (ASCAP), Cotton Pickin' Music (ASCAP), Dixie Bow Music (BMI), Happy Tuesday Music (ASCAP), Hobby Horse Music (BMI), Little Switzerland Music (ASCAP), Londontown Music (ASCAP), Miss Alatex Music (ASCAP), North 40 + 3 Music (BMI), Peso Music (BMI), Senor Music (ASCAP), Ski Cat Music (BMI), Tequila Music (BMI).  
**Int'l reps.:** Australia (Essex), Germany (Global), France (Pathe Marconi), Italy (Curci), Japan (Pacific), Netherlands (Anagon), Spain (Connolly), Sweden (Sweden Music), UK (Campbell Connolly).  
 Garson, Hilliard & Day Inc. (ASCAP), see Better-Half.  
 Gasca Music (BMI), see Jondora.  
 Gately Publ'g Co. (BMI), see Briarmeadle.  
 Gate Music Co. (ASCAP), see Sam Fox.  
 Gatzwick Music Co. (BMI), see Pavanna.  
 Gaucho Music (BMI), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Roy Rifkind; Gen. Mgr.: Julie Rifkind; Prof. Mgr.: Ray Godfrey.  
**Affiliate:** Sandbox Music (ASCAP).  
 Gaviota Music Inc. (BMI), see Manna.  
 Gazebo Music (ASCAP), see Falls City.  
 Gele Music Publ'g Co. (BMI), see Brunswick.  
 Gello-Cheby Music (ASCAP), see April Blackwood.  
 Gemigo Publ'g (BMI), see Curtom.  
 Gemini Press Inc., see Alexander Broude.  
 Gem Music Corp., see Denton & Haskins.  
 Gemo Music Ltd. (ASCAP), see Rondor.  
 Genelle Music Co. (BMI), Box 986, Rt. 4, Tifton, Ga. 31794. Tel: (912) 382-8192. Pres.: Gus Stataris; Gen. Mgr.: Genelle Stataris; Prof. Mgrs: Glen & Perry Stataris.  
**Affiliate:** Stataris Music Co. (ASCAP).  
**Int'l rep:** Japan (Sunkyo).  
 General Music Publ'g Co. Inc. (ASCAP), PO Box 267, Hastings-on-Hudson, N.Y. 10706. Tel: (914) 693-9321. Pres., Gen. & Prof. Mgr.: Paul Kapp.  
**Affiliate:** Joshua Corp. (BMI).  
**Int'l firm represented:** Panton (Czechoslovakia—performing rights only).  
**Int'l reps.:** UK (Campbell Connolly, Chappell, Southern, Leeds).  
 General Words & Music Co. (ASCAP), see Neil A. Kjos.  
 Generic Music (ASCAP), see Copyright Serv. Bureau.  
 Gentilly Music Publ'g (BMI), PO Box 536, Crookston, Minn. 55716. Tel: (218) 281-3862. Pres.: Gary Emerson.  
 Gentle Wind Publ'g Co. (BMI), 1030 48 St., Sacramento, Calif. 95819. Tel: (916) 451-3400. Owner, Pres. & Prof. Mgr.: Charles M. Brandt; Gen. Mgr.: Edna A. Brandt.  
 Gentry Publ'ns (ASCAP), see Theodora Presser.  
 Geoff & Eddie Music Co. Inc. (BMI), see MCA.  
 Gerid Music Publ'g (BMI), see Copyright Serv. Bureau.  
 Geronimo Music (BMI)—Pres. & Prof. Mgr. Jerry Chestnut; Gen. Mgr.: Billy Edd Wheeler—see Jerry Chestnut.

Geronimo Music Ltd. (ASCAP), see Rondor.  
 Gershwin Publ'g Corp. (ASCAP), see Chappell.  
 Ghost Creek Canyon Music, see Border Brigands.  
 Steve Gibson Music (BMI), see Southern Writers.  
 Gigantic Publ'r (BMI), see Jonvas.  
 Gil Gilday Publ'g Co. (ASCAP), 6730 Taft St., Hollywood, Fla. 33024. Tel: (305) 962-4355, 624-9014. Owner, Gen. & Prof. Mgr.: J. Gilday.  
**Branch:** North Miami Beach, Fla., PO Box 600516. Zip: 33160. Tel: (305) 940-1107. Gen. Mgr.: M. Pancoast.  
**Affiliates:** Fargil Music Publ'g Co. (ASCAP), Farjay Music Publ'g Co. Inc. (BMI).  
**Int'l firm represented:** Laurel (Canada).  
 Gil Music Corp. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 245-0110. Cable PINCUSGIL. Pres.: George Pincus.  
**Int'l branches:** Australia, Pincus-Gil Music Ltd.; England, Ambassador Music Ltd.  
**Affiliates:** George Pincus & Sons Music Corp. (ASCAP), Songfest Music Inc. (ASCAP). (SEE ADVERTISEMENT)  
 GilRich Music (ASCAP), see Cabot.  
 Gimaro Publ'g Co. (ASCAP), see Andira.  
 Ginger Ale Music (BMI), see Nashville Int'l.  
 Ginseng Music (ASCAP), see Sutton/Miller.  
 Giva Music (ASCAP), see Rondor.  
 Glad Hamp Music Inc. (ASCAP), 1995 Broadway, New York, N.Y. 10023. Tel: (212) 787-1222. Contact: Bill Titone.  
**Affiliate:** Swing & Tempo Music Inc. (BMI).  
 Gladiator Recs. (ASCAP), see Burriesci Bros.  
 Glad Music Co. (BMI), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630. Pres.: H.W. Daily Sr.  
**Affiliates:** Bud-Don Music Co. (ASCAP), Raydee Music Co. (SESAC).  
 Gladys Music (ASCAP), see Chappell.  
 Glamorous Music Co. (BMI), see Helios Music & Copyright Serv. Bureau.  
 Glasco Music (ASCAP), see United Artists.  
 Gleam Music Inc. (ASCAP), see BRS Inc.  
 Glen Brook Music Corp. (BMI), see Copyright Serv. Bureau.  
 Glen-Glad Music (BMI), see Larilee.  
 Glen Helen Music (ASCAP), see R.A. Hodge.  
 Glenn (BMI), see MacArthur.  
 Glenn Regan Music Co. (BMI), see Terry.  
 Glenwood Music Corp. (ASCAP), see Beechwood & Screen Gems-EMI.  
 Glolar Music (BMI), see Martin Cohen.  
 Glolite Publ'g Co. (BMI), 625 Chelsea, Memphis, Tenn. 38107. Tel: (901) 525-0540. Pres.: William E. Gore, Gen. Mgr.: E.F. Light; Prof. Mgr.: Robert E. Turner.  
**Affiliate:** Country Boy Publ'g Co. (BMI), Poplar Tunes Music (SESAC).  
 Glori Gospel Music (BMI), 110 Academy St., Jersey City, N.J. 07302. Tel: (201) 435-5266. Bd. Chm.: Mel Herman; Pres.: Steven Herman.  
**Affiliate:** Reborn Music (SESAC).  
 Glorious Music (BMI), see Chappell.  
 Gnosso Music (ASCAP), see Segel & Goldman.  
 Gnostic Music Co. (ASCAP), see Green Menu.

Goblet Music (BMI), see Chalice.  
 god tunes (BMI), see Mietus Copyright.  
 Gold Book Music Inc. (ASCAP), see Blue Book.  
 Gold Clef (BMI), PO Box 43, Chester, Pa. 19016. Tel: (302) 798-1048. Pres.: Alexander Czarenko  
**Int'l rep.:** UK (Pedro).  
 Gold Coast Music Publ'g Co., 8268 NE Miami Court, Miami, Fla. 33138. Tel: (305) 758-1800.  
 Gold Dust Music (BMI), see Jack Music.  
 Golden Apple Music Inc. (ASCAP), see United Artists.  
 Golden Boy (BMI), see Country Stream.  
 Golden Chain Music (BMI), see Tannen & Rondor.  
 Golden Cornflakes Music (BMI), see Chappell.  
 Golden Dawn Music (BMI), 20855 Pickford, Detroit, Mich. 48219. Tel: (313) 537-3774. Pres.: Peggy LaSorda.  
 Golden Guitar Music (BMI), PO Box 4364, Tucson, Ariz. 85717. Pres.: Jeff Johnson.  
 Golden Horn Music (ASCAP), 50 Music Square W., Suite 401, Nashville, Tenn. 37203. Tel: (615) 329-1322. Pres.: Earl Richards; Gen. Mgr.: Joe Bob Barnhill.  
**Affiliated firms:** Cyprus Music Inc. (ASCAP), Memory Music (BMI).  
**Affiliate:** Wild Blue Music (BMI).  
 Golden Sands Ent's. Inc. (ASCAP), 602 Golfcrest Dr., San Antonio, Tex. 78239. Tel: (512) 654-0880. Pres.: Charles E. Grever; Gen. Mgr.: Robert E. Grever.  
**Affiliate:** Grever Music Inc. (BMI).  
**Int'l firms represented:** Alfa, Gemenis, Orleon, Serca, Grever Int'l, Hnos. Marquez, Promociones & Ed. Internacionales, Roaga, Vander.  
 Golden Spread Music (ASCAP), see Warner Bros.  
 Golden Syrup Music (BMI), see Segel & Goldman.  
 Golden Unlimited Music (BMI), see A. Schroeder.  
 Golden Valley (ASCAP), see Val-Dare.  
 Golden West Melodies (BMI), 110 E. 59 St., New York, N.Y. 10022. Pres.: Gene Autry.  
**Branch:** Nashville, Tenn., 815 18 Ave. S. Zip: 37203. Tel: (615) 329-9339. Gen. Mgr.: Dave Burgess.  
**Affiliates:** Camarillo Music Publ'g (BMI), Ridgeway Music Publ'g (BMI), Western Music Publ'g (ASCAP).  
**Int'l rep.:** Worldwide excluding USA & Canada (Burlington).  
 Eugene Gold Music (div. of NMI Prod'ns Corp.) (BMI), 516 W. 57 St., Kansas City, Mo. 64114. Tel: (816) 333-9617. Pres.: Eugene Gold, Gen. Mgr.: Gilbert Roland; Prof. Mgr.: James Gadson.  
 Gold Forever Music (BMI), see April Blackwood.  
 Gold Hill Music Inc. (ASCAP), PO Box 3691, Van Nuys, Calif. 91407. Tel: (213) 785-4284. Pres.: Stephen Stills; Dirs.: Ken Weiss, Malcolm J. Jones.  
**Affiliate:** Stephen Stills Music (BMI).  
**Int'l reps:** Australia (April), Caribbean (Ivan Mogull), Central America (Ivan Mogull), France (Warner Bros.), Germany (Siegel), Israel (Ivan Mogull), Italy (Warner Bros.), Japan (Watanabe), Mexico (Ivan Mogull), Netherlands (Basart-Intersong), New Zealand (April), Scandinavia (Multitone), Spain (Armonico), South Africa (EMI Brigadiers), South America (Ivan Mogull), UK (Warner Bros.).

**T.B. HARMON COMPANY**  
**VOGUE MUSIC, INC.**  
**DEAN KAY SANTA MONICA**  
 100 Wilshire Blvd., Suite 700, 90401 (213) 871-0911  
**BILL HALL NASHVILLE**  
 #11 Music Circle South, 37203 (615) 256-7648  
**JOE ABEND NEW YORK**  
 200 West 57th Street, Suite 807, 10019 (212) 581-3197  
**KIM ESPY HOLLYWOOD**  
 6255 Sunset Blvd., Suite 916, 90028 (213) 467-3197

Goldilocks Music Co. (BMI), see DePatie-Freleng.  
 Goldline Music Inc. (ASCAP), see Silverline.  
 Manny Gold Music Publ'r (ASCAP), 895 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 435-1910. Pres., Gen. & Prof. Mgr.: Manny Gold.  
 Goldmine Music Inc. (ASCAP), see Bourne.  
 Goldmont Publ'g Co. (BMI), 24 Music Square E., Nashville, Tenn. 37203. Tel: (615) 254-3725. Contacts: J. Williams & Betty McInturff, Frank X. Finke.  
 Bobby Goldsboro Music Inc. (ASCAP), see House of Gold.  
 Michael H. Golden Inc. (ASCAP), see Criterion.  
 Gold Shield Music Publ'g (BMI), 1107 Whiting St., Memphis, Tenn. 38117. Tel: (901) 767-7095. Chm.: Harry Shields.  
 Gold Sovereign Music (BMI), see Fred Ahlert.  
 Gold State Music (BMI), see Main Stage.  
 Gold Teak Music Co. (BMI), see Respect.  
 Golo Publ'g Co. (BMI), see Chappell.  
 Gone Broke Publ'g (BMI), see Hot Damn Again.  
 Good Changes Music Publ'g (ASCAP), 4555 Prospect Ave., Hollywood, Calif. 90027. Tel: (213) 661-0003. Gen. Mgr.: Kathleen M. Gunn.  
 Good Child Music (BMI), see Copyright Serv. Bureau.  
 Good Friends Music (ASCAP), see Warner Bros.  
 Good Grazin' Music (ASCAP), see Ice Nine.  
 Good Lovin' Publ'g (BMI)—Prof. Mgr.: Rolf Erickson—see Sundaze.  
 Good Mery's Music Co. (ASCAP), see Nashville Copyright.  
 Good Music Co. (ASCAP), see Aunt Polly's.  
 Good Sam Music (BMI), see Rondor.  
 Good Sphere Songs (ASCAP), see Hilaria.  
 Googles Music Inc. (ASCAP), 7800 Woodman Ave., No. 19A, Panorama City, Calif. 91402. Tel: (213) 786-3224. Pres.: Jeffrey Wheat; Gen. & Prof. Mgr.: Bob O'Brien.  
 Branch: Pittsford, N.Y., 1265 Calkins Rd. Zip: 14534. Tel: (716) 334-1700. Gen. Mgr.: Randy Wheat.  
 Goombay Music (ASCAP), see Copyright Serv. Bureau (US rights) & Rondor (Int'l rights).  
 Goosepimple Music (BMI), RD 4, Myerstown, Pa. 17067. Tel: (717) 866-5067. Owner: Jean Shade; Mgr.: Al Shade.  
 Gopam Ents. Inc. (BMI), PO Box 24A53, Los Angeles, Calif. 90024. Tel: (213) 559-3139. Pres.: John Levy, Gen. Mgr.: Laurie Goldstein.  
**Affiliates:** Bi-Circle Music (BMI), Jillean Music Inc. (BMI), Jodax Music Co. (BMI), Jowat Music (BMI), Kae-Lyn Music (BMI), Margenia Music (BMI), McCurdy Music (BMI), Newroads (BMI), John Oscar Music Corp. (ASCAP), Pril Music (BMI), Semanya Music (BMI), Taggie Music Co. (BMI), Tri-Circle Music (ASCAP), Turbine Music (BMI), Turbinton Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI).  
**Int'l reps.:** Australia (Jewel), Austria (Melodie der Welt in Germany), Bulgaria (Melodie der Welt in Germany), Czechoslovakia (Melodie der Welt in Germany), France & Monaco (Caravelle), Germany (Melodie der Welt), Hungary (Melodie der Welt in Germany), Italy (Suvini Zerboni), Japan (Shinko), Poland (Melodie der Welt in Germany), Portugal (Quiroga in Spain), South Africa (Laetecy), Spain (Quiroga), Switzerland (Melodie der Welt in Germany), UK (Keith Prowse), USSR (Melodie der Welt in Germany), Yugoslavia (Melodie der Welt in Germany).  
 Gordon Music Co. Inc. (ASCAP), 2680 Cherokee Way, Palm Springs, Calif. 92262. Tel: (714) 328-5312.  
**Affiliates:** Dave Bernie Music Co. (ASCAP), Fielding Music Co. (ASCAP), Jebby Music Co. (ASCAP), Littlefield Music Inc. (ASCAP), Marlen Music Co. (ASCAP), Sunshine Music Co. (BMI), Tor Music Co. (ASCAP).  
 Robert E. Gordon (ASCAP), 555 California St., No. 3100, San Francisco, Calif. 94104. Tel: (415) 391-4550. Cable: LAWMOUSE. Gen. Mgr.: Robert E. Gordon.  
**Administered firms:** Great Guns Publ'g Co. (ASCAP), Montunes Music (BMI), Nineteen Eighty Foe Music (BMI), Strong Arm Music (ASCAP).  
 David Gornston (BMI), see Sam Fox.  
 Gospel Birds Inc. (BMI), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-0540. Pres.: Vicki Wickham; Gen. Mgr.: Ina Meibach.  
 Gospel Clef Publ'g Co. (BMI), 279 Buffalo Ave., Brooklyn, N.Y. 11213. Tel: (212) 773-5910.  
 Gospel Message Music Co. (SESAC), see Full House.  
 Gospel Strings (ASCAP), see Ron Wilson.  
 Goulgris Music, see Kidada.  
 Goydish Music & Publ'g Co. (BMI), PO Box 24, Belle Mead 08502; 331 Triangle Rd., Somerville, N.J. 08876. Tel: (201) 359-5520. Pres.: Bernard L. Goydish.  
 Graffiti Music Publ'g Co. (BMI), see Coco.  
 Gramm Publ'g (ASCAP), 1130 W. Evans, Denver, Colo. 80223. Tel: (303) 922-3668. Pres. & Gen. Mgr.: Ralph H. Harrison.  
 Gramophone Music Co. (ASCAP), see Hall of Fame.  
 Grand Commander Music Inc. (BMI), see Chappell.  
 Grand Prize Music (BMI), see Crazy Cajun.  
 Granite Music Corp. (ASCAP), see Criterion.  
 Gravenhurst Music (BMI), 105 Park Ln., Beaver Falls, Pa. 15010. Tel: (412) 843-2431. Pres.: Jerry Reed; Prof. Mgr.: Roz Miller.  
**Branch:** New Brighton, Pa., 1469 Third Ave. Zip: 15066. Tel: (412) 847-0111.  
 Gravy Publ'g Co. (BMI) (div. of Cookhouse Prod'ns), 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Pres.: Dick Hedlund; Gen. Mgr.: Dale F. Menten.  
 Grawick Music Publ'g (BMI)—Gen. Mgr.: James Hendrix—see James Hendrix.  
 H. W. Gray Co. Inc., see Belwin-Mills.  
 Greasy King Music Inc. (ASCAP), PO Box 9245, Berkeley, Calif. 94709. Tel: (415) 527-4043. Pres.: John Fortery; Gen. Mgr.: Jake Rohrer.  
**Affiliate:** Blue Rangers Music (ASCAP).  
 Greasy Shift Music (BMI), see Bug.  
 Great American Music Machine Inc. (ASCAP), 1130 W. Evans, Denver, Colo. 80223. Tel: (303) 922-3668. Pres.: Ralph H. Harrison.  
 Great Augustine Music (BMI), see Thackaberry.  
 Great Escape Music (ASCAP), PO Box 15021, Winston-Salem, N.C. 27103. Tel: (919) 725-2455. Owner: Byron Hill

Great Gramophone Music (ASCAP), see Great Metropolitan.  
 Great Gramma Music Inc. (ASCAP), see Chappell.  
 Great Guns Publ'g Co. (ASCAP)—Pres.: Dan Hicks—see Robert E. Gordon.  
 Great Honesty Music Inc. (BMI), 916 Kearny St., San Francisco, Calif. 94133. Tel: (415) 391-1582. Pres.: Erik Jacobsen.  
**Affiliate:** Oh Boy Music Co. (ASCAP).  
 Great Leewood Music Inc. (ASCAP), 8103 Overbrook Rd., Leawood, Kan. 66206. Tel: (913) 648-1591. Pres.: Chester E. Johnson; Gen. & Prof. Mgr.: Orlene Johnson.  
**Affiliate:** Twinson Music Inc. (BMI).  
 Great Metropolitan Music (BMI), 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 247-3690. Pres.: David Wilkes; VP: Charles Benanty.  
**Affiliate:** Great Gramophone Music (ASCAP).  
 Great Montana Corp. (BMI), see A. Schroeder.  
 Green Apple Music Co. (BMI), 9229 Sunset Blvd., Suite 811, Los Angeles, Calif. 90069. Pres.: Jackie Mills.  
**Int'l rep.:** UK (Carlin).  
 Greenbar Music Corp. (ASCAP), 7235 Hollywood Blvd., Los Angeles, Calif. 90046. Tel: (213) 874-4275. Pres.: Ben Barton.  
**Affiliate:** Kenbar Music Corp. (BMI).  
 Green Door Music (BMI), PO Box 9470, Fort Worth, Tex. 76107. Tel: (817) 923-1111. Pres. & Gen. Mgr.: Marvin Moore.  
**Affiliates:** Panther City Music (BMI), Toreador Music (BMI).  
 Greenaire Publ'g (ASCAP), 6632 Bertrand Ave., Reseda, Calif. 91335. Tel: (213) 344-2956. Pres.: Robert V. Greene.  
 Lorne Greene Music Co. Inc. (BMI), see Al Gallico.  
 Greene Music (BMI), see Open End—Open End.  
 Greene Music Inc. (ASCAP), see Copyright Serv. Bureau.  
 Greene & Reynolds, 1900 Ave of the Stars, Suite 1424, Los Angeles, Calif. 90067. Tel: (213) 553-5434. Contact: Robert L. Greene.  
**Affiliates:** Balloon Head Music (ASCAP), Com Music (ASCAP), Cook County Music (ASCAP), Lamminations Music (ASCAP), Make Me Smile Music (ASCAP), Moose Music (ASCAP), Periwinkle Music (ASCAP), Polish Prince Music (ASCAP).  
 Greenleaf Music Inc. (ASCAP), see Richard Kaye.  
 Green Menu Music Co. (ASCAP), (div. of Green Menu Music Factory Inc.), 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-0859/0806. Pres.: Henry Jerome; Ass't to Pres.: Donald Castaldi; VP: Edward Remusat.  
**Affiliates:** Blue Menu Music Co. (BMI), Gnostic Music Co. (ASCAP).  
 Green Mountain Music Corp. (BMI), 1650 Broadway, Suite 1011, New York, N.Y. 10019. Tel: (212) 245-3370. Co-Pres.: Stuart Wiener, Mike Lewis.  
 Green Rose Music (BMI), see Paul Leka.  
 Greg-Rich Music (BMI)—Pres.: Greg Medoro; VP: James F. Richmond—see SkyHigh.  
 Grenoble Songs (BMI), Box 222, Groveport, Ohio 43125. Tel: (614) 837-7506. Gen. Mgr. Ed Graham.  
 Grever Music Inc. (BMI), see Golden Sands.  
 Greydog Music (ASCAP), see Warner Bros.  
 Ray Griff Ents., PO Box 15203, Nashville, Tenn. 37215. Tel: (615) 383-4062. Pres.: Ray Griff; Sec'y: Margaret Griff.  
**Affiliates:** Blue Band Music (BMI); Blue Echo Music (ASCAP), Blue Melody Music (ASCAP).  
 Gringo Music (BMI), see Warner Bros.  
 Grob Music Co. (ASCAP), see Chappell.  
 Grogan Music (BMI)—Pres.: Rob Berman—see SkyHigh.  
 Groovesville Music (BMI), see Groovesville Prod'ns & Screen Gems-EMI.  
 Groovesville Prod'ns Inc., 15B55 Wyoming Ave., Detroit, Mich. 4823B. Tel: (313) 861-2363. Pres.: Don Davis; Prof. Mgr.: Eli Fountain; Publ'g Dir.: Brian A. Spears. (Administered by Screen Gems-EMI).  
**Affiliates:** Conquistador Music (ASCAP), Groovesville Music (BMI).  
 Groper Music (BMI), see Ivan Mogull.  
 Grosvenor House Music (ASCAP), PO Box 1563, Hollywood, Calif. 90028. Pres.: Arthur Benson.  
**Affiliate:** Star Tunes Music (BMI).  
 Groundhog Publ'g (ASCAP), 254 E. 29 St., Los Angeles, Calif. 90011. Tel: (213) 231-0518. Owner: Jerry Hooks.  
 Ground Round Music (BMI), see R.A. Hodge.  
 Grovemusic (ASCAP), see Farr.  
 Growl Music (BMI), see LF Music & Famous.  
 Grubbs Bros. Music (BMI), 2429 W. Thompson St., Philadelphia, Pa. 19121. Tel: (215) 765-2620. Pres., Gen. & Prof. Mgr.: Earl Delci Grubbs.  
**Affiliate:** Studio G Music (BMI).  
 Guard Music (BMI), see De Gar.  
 Gudi Music (BMI), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Pres.: John Shoup; Gen. Mgr.: Mark Cosmedy. (Administered by Music Music Company) Branch: Chicago, Ill., 205 W. Wacker Dr. Zip: 60606. Tel: (312) 368-0032.  
 James William Guercio Ents. Inc., see Caribou.  
 Guerilla Music Inc. (BMI), see Segel & Goldman—David Crosby.  
 Frank Guida Publ'g Co. (BMI), see Rockmasters.  
 Guitar Player Books/Recs. (div. of Guitar Player Magazine), PO Box 615, Saratoga, Calif. 95070. Tel: (408) 446-1105. Mng. Dir.: Jerry Martin.  
 Gullah Music Co. (ASCAP), 174 11 St. Ne., Atlanta, Ga. 30309. Tel: (404) 892-9585. Pres.: Curtis L. Smith.  
**Branch:** Hilton Head Island, S.C., 97 Flicking Pl. Zip: 29928. Tel: (803) 785-4432. Gen. & Prof. Mgr.: Mike Taylor.  
**Affiliate:** New Spirit Prod'ns Inc. (BMI).  
 Gunhill Road Music Corp. (ASCAP), 149 Bleecker St., New York, N.Y. 10012. Tel: (212) 673-3085. Pres.: Paul Colby.  
 E. J. Gurren Music (ASCAP), 3929 Kentucky Dr., Los Angeles, Calif. 90068. Tel: (213) 980-7501. Pres.: Eddie Gurren; Gen. Mgr.: Barnett Williams; Prof. Mgr.: Giordiana Monroe.  
**Affiliates:** Alva Music (BMI), Clear Profit (ASCAP).  
 Gusman (BMI), PO Box 9202, 1201 1/2 E. Broad St., Savannah, Ga. 31402. Tel: (912) 236-6733. Pres.: Waymon A. Jones.

Gutheil (Ed.) (ASCAP), see Boosey & Hawkes.  
 Gypsy Boy Music (BMI), see Rondor.  
 Gypsy Moth Music, see Mietus.  
 Gyrus Music Corp. (ASCAP), see Big Seven.

**H**

H & L Music Inc. (BMI), see Big Seven—Patricia.  
 H S E Inc., see Su-Ann.  
 Hacienda Music (ASCAP), see Jidobi.  
 Hael Music Co. (ASCAP), see Chappell.  
 Haida Music (BMI), see Rondor.  
 Hal Bernard Ents. Inc., PO Box 6507, 2181 Victory Pkwy., Cincinnati, Ohio 45206. Tel: (513) 861-1500. Pres.: Stan Hertzman.  
**Administered companies:** Apple Butter Music (ASCAP), Bumpershoot Music Inc. (BMI), Smorgaschord (ASCAP), Starstound (BMI), Sung Words (ASCAP), Sunshade Music Inc. (ASCAP), Teak Bird (ASCAP), Thanks, Mom (ASCAP), Troutman's Music (BMI).  
 Half & Half Music (BMI), see Mietus.  
 Half-Owned Music (ASCAP), see Sea Three  
 Halkay Music Co. (BMI), see Mietus.  
 Hall-Clement Publ'ns (BMI), see T.B. Harms  
 Jim Hall Prod'n (ASCAP), PO Box 975, Norfolk, Neb. 68701. Tel: (402) 379-1707. Co-Owners: Jim Hall, Gidget Starr.  
**Branches:** Falkville, Ala., PO Drawer U. Zip: 35622. Mgr.: Bob Meyers—Worcester, Mass., PO Box 1035, Federal Sta. Zip: 01610. Mgr.: Donald Cassidy—Glen Gardner, N.J., Box 357A, RD Dewey Ln. Zip: 08826. Tel: (201) 537-4795. Mgr.: Richie Burkhardt—Chatanooga, Tenn., PO Box 3103. Zip 37404. Mgr.: Jerry Coakley.  
**Affiliate:** Cactus Music (ASCAP).  
 John Hall Music (SESAC), PO Box 13344, Fort Worth, Tex. 76118. Tel: (817) 281-6605. Pres.: John Hall; Sec'y-Treas.: Theta Hall.  
 Hall Music (BMI), see Open End—Open End.  
 Hallnote Music Co. (BMI), PO Box 40209, Nashville, Tenn. 37204. Tel: (615) 373-5221. Pres.: Tom T. Hall; Gen. Mgr.: Lyn Phillips; Prof. Mgr.: Clarence Selman.  
 Hall of Fame Music Co. (BMI), PO Box 921, Beverly Hills, Calif. 90213. Tel: (213) 276-2726. Pres.: Oliver Berliner; Gen. Mgr.: John Olson; Prof. Mgr.: Louis Matzlin.  
**Affiliate:** Gramophone Music Co. (ASCAP).  
**Int'l firms represented:** Brambila (Mexico), Hnos. Marquez (Mexico), Musicabana (Cuba).  
**Int'l reps.:** Asia & Europe (Edwin H. Morris), Mexico (Brambila), South America (Prodemsa in Peru).  
 Rick Hall Music (ASCAP), see Fame.  
 Hallway Music (ASCAP), see Warner Bros.  
 Halnat Publ'g Co. (BMI), 1527 Beaverton Ave., Cincinnati, Ohio 45237. Tel: (513) 381-6580. Pres.: Saul Halper; VP: Steve Halper; Gen. Mgr.: Fred A. Halper.  
**Affiliate:** Saul Avenue Publ'g Co. Inc. (BMI).  
 Halson Music Inc. (ASCAP), see Mietus.  
 Jim Halsey Co. Inc., 901 1B Ave. S., Nashville, Tenn. 37212. Tel: (615) 320-1240. Pres.: Jim Halsey; Gen. Mgr.: Red Steagall; Prof. Mgr.: Joe Light.  
**Branches:** Los Angeles, Calif., 9046 W. Sunset Blvd. Zip: 90069. Tel: (213) 278-3397—Tulsa, Okla., 3225 S. Norwood. Zip: 74135. Tel: (918) 663-3883.  
**Affiliates:** Brazos Valley Music Co. (BMI), Roy Clark Music (BMI), Otter Creek Music (BMI), Palo Duro Music (ASCAP), Quill Music (ASCAP), Watson Creek Music (ASCAP).  
 Halsey Music Inc. (ASCAP), see Mietus.  
 Hammer & Nails Music (ASCAP), see Rondor.  
 Hammerwood Music (ASCAP), see Warner Bros.  
 Hampshire House Publ'g Corp. (ASCAP), see TRO.  
 Hampstead Heath Music Publ'rs (ASCAP), PO Box 223, Sky Forest, Calif. 92385. Tel: (714) 337-2802; LA (213) 466-6547. Pres.: Charis Senter.  
**Affiliate:** Captain Crystal Music (BMI).  
 Hanbo Music (BMI), see Warner Bros.  
 Hancock Music (BMI), see David Rubinson.  
 Hand Made Music (BMI), 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres.: Kenneth Nash Woosley.  
**Affiliate:** Kit Kat Music (BMI).  
 Handsome Music Publ'g Co. (BMI), 9000 Sunset Blvd., Suite 600, Los Angeles, Calif. 90069. Tel: (213) 278-8200. Gen. Mgr.: Kurt Dietel.  
 Hankbee Music Co. (BMI)—Gen. & Prof. Mgr.: Henry Boye—see Joli.  
 Hankeychip Music Publ'rs (ASCAP), see Derby.  
 Hank's Music Inc. (BMI), see Chappell.  
 Charles H. Hansen Music Inc. (ASCAP), see Copyright Serv. Bureau.  
 Happy Birthday Music (BMI), see Martin Cohen.  
 Happy Day Music Co. (BMI), see Joe Keene.  
 Happy Tuesday Music (ASCAP), see Garrett.  
 Happy Valley Music (BMI), 186 Willow Ave., Somerville, Mass. 02144. Tel: (617) 666-1798. Execs.: Marian Leighton, Ken Irwin.  
 Har-Bock Music Co. (BMI), see United Artists.  
 Harborn Music Inc. (BMI), see Bourne.  
 Harbot Music (SESAC), 2 Music Circle S., Nashville, Tenn. 37203. Owner: Joe Talbot.  
 Hardhit Music (BMI), PO Box 12722, Nashville, Tenn. 37212. Tel: (615) 259-3625. Owner: James Talley.  
 Hardwood Music (BMI), see Rondor.  
 Hard Work Music (BMI), see David Rubinson.  
 Hare Music Co. (BMI), PO Box 1209, Andrews, Tex. 79714. Tel: (915) 523-4637. Owner: John Rowe.  
 Hargail Music Press (ASCAP), 28 W. 38 St., New York, N.Y. 10018. Tel: (212) 245-7246. Cable: HARGAILMUS.  
 Hargrove Music (BMI), see Ivan Mogull.  
 Harken Music (BMI), 515 Utley Dr., Goodlettsville, Tenn. 37072. Tel: (615) 859-5022. Pres.: Kent Westberry; Gen. Mgr.: Harlan Sanders.  
**Affiliate:** West Harbour Music (BMI).  
 Harlene Music Publ'ns (ASCAP), see Dijon.  
 Harmonia Ed. (ASCAP), see C.F. Peters.  
 Harmony Hill Music Publ'g (ASCAP), see Nashville Copyright.



Harms Inc. (ASCAP), see Warner Bros.  
 T. B. Harms Co. (ASCAP), 100 Wilshire Blvd., Suite 700, Santa Monica, Calif. 90401. Tel: (213) 871-0911. Pres.: Lawrence Welk; VP & Gen. Mgr.: Dean Kay.  
**Branches: Hollywood, Calif.**, 6255 Sunset Blvd. Zip: 90028. Tel: (213) 467-3197. Div. Mgr. Kim Espy—**New York, N.Y.**, 200 W. 57 St., Suite 807. Zip: 10019. Tel: (212) 581-3197, 541-9360. East Coast Div. Mgr.: Joseph Abend—**Nashville, Tenn.**, PO Box 1026, 11 Music Circle S. Zip: 37202. Tel: (615) 256-7648. Nashville Div. Mgr.: Bill Hall.  
**Affiliates: Bibio Music Publ'rs Inc.** (ASCAP) including the catalogs of Andalusian Music Co. Inc. (ASCAP), Antique Music (some copyrights), Choice Music Inc., Eddie-O Music Co., Honeycomb Music, Jim-Ro Music, Richard Maltby Inc., Marpet Music Corp., Reliance Music Corp., Russell/Cason Music, Steel Plate Music, Zizane Music Inc.; **Champagne Music Corp.** (ASCAP); **Hall-Clement Publ'ns (BMI)** including the catalogs of Big Bopper Music Co., Birdwalk Music Publ'g Co. Inc., Copperband Music Co. Inc., Dixiana Publ'g Co., Folio Publ'ns Inc., Nash-Beau Publ'g Co.; **Jack & Bill Music Co.** (ASCAP) including the catalog of Sheet Music Co. Inc.; **Vogue Music Inc.** (BMI) including the catalogs of Almimo Music Inc., American Music Inc., Camp & Canyon Music Co., Electron Music Co., Wallace Fowler Publ'n, Maplehill Music, Maytime Music Inc., Sons of Ginza Publ'ns, South Mountain Music Corp., Tapestry Music Corp., Warman Music Inc.; **Harry Von Tilzer Music Publ'g Co.** (ASCAP) including the catalogs of Alta Music Corp., Big B Music Inc., Bealin Music Publ'g Co., March Music Inc., Spartan Music Co., Whalen Music, Windy City Music Co., Zeller Music Inc.  
**Harper Music Co.** (ASCAP), United American Bank Bldg., Suite 1010, 147 Jefferson, Memphis, Tenn. 38103. Tel: (901) 523-2301. Pres.: Bill Harper.  
**Harpath Music Co.** (ASCAP), see Top Five.  
**Harrel Music (ASCAP)**, see Amestoy.  
**Harrick Music Inc.** (BMI), PO Box 1780, Hialeah, Fla. 33011. Tel: (305) 888-1685 x 54. Pres. Harry Wayne Casey; Gen. Mgr.: Sherry Smith.  
**Affiliated firm: Sheryl'n Publ'g Co.** (BMI).  
**Charles K. Harris Music Publ'g Co. Inc.** (ASCAP), see Peer-Southern.  
**Harrison Music Corp.** (ASCAP), 6381 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 466-3834. Pres.: Hannah Russell; Gen. Mgr.: Molly Hyman; Prof. Mgr.: Jeffrey Spirit.  
**Affiliate: Beethoven Music Co.** (ASCAP).  
**Harrose Ents.** (BMI), see Martin Cohen.  
**Hartford Music Co.** (SESAC), see Albert E. Brumley.  
**Hartline Music Inc.** (BMI), 1901 Ave. of the Stars, Suite 1050, Los Angeles, Calif. 90067. Tel: (213) 552-2124. Pres.: Freddie Hart; Gen. Mgr.: Peter S. Brown.  
**Harvard Music Inc.** (BMI), see Ivan Mogull.  
**Harvey Wallbanger Music (ASCAP)**, see Kevin Lee.  
**Harwin Music Corp.** (ASCAP), see Edwin H. Morris.  
**Hastings Music Corp.** (BMI), see United Artists.  
**Hat Band Music (BMI)**, 1719 West End Bldg., Suite 111, Nashville, Tenn. 37203. Tel: (615) 327-1711. Pres.: Joseph E. Sullivan; Prof. Mgr.: Ron Huntsman; Exec. Admin'r.: Pat Halverson.  
**Hattelid Music (BMI)**, see Martin Cohen.  
**Havana Moon Music (BMI)**, see Kentucky Colonel.  
**Hav-A-Tune Inc.** (ASCAP), see Horse Creek.  
**Havenhurst Music (ASCAP)**, see Amestoy.  
**Hawaiian Rec'g & Publ'g Co. Inc.** (ASCAP), PO Box 2061, 910 Alakea St., Honolulu, Hawaii 96805. Tel: (808) 536-1124. Pres. & Gen. Mgr.: Eaton Magoon Jr.; Prof. Mgr.: Jack Law.  
**Hawaii Music Co. Inc.** (BMI), see MCA.  
**Hawkes & Sons (ASCAP)**, see Boosey & Hawkes.  
**Hayako Music (ASCAP)**, see Martin Cohen.  
**Haymarket Music Corp.** (BMI), see Northridge.  
**Hayseed Music (BMI)**, 1708 Grand Ave., Nashville, Tenn. 37212. Tel: (615) 244-1322.  
**Affiliate: Haystack Music (ASCAP)**.  
**Haystack Music (ASCAP)**, see Hayseed.  
**Hayway Music (ASCAP)**, see Trust Music.  
**Lee Hazlewood Music Corp.** (ASCAP), 1501 Broadway, 30th fl., New York, N.Y. 10036. Tel: (212) 563-6440. Pres.: Lee Hazlewood; Gen. Mgr.: Mickey Goldsen.  
**Branch: Hollywood, Calif.**, 6124 Selma Ave. Zip: 90028. Tel: (213) 469-2296.  
**Hazy Day Music (ASCAP)**, see Chappell.  
**Head Publ'g Co.** (BMI), see Mietus.  
**Heartline Music Co.** (BMI)—Pres. Steve Stebbins; Prof. Mgr.: Don Bradley—see Cherrolyne.  
**Heart Warming Music Co.** (BMI), see John T. Benson.  
**Heath Levy Music Co. Inc.** (ASCAP), see MCA.  
**Heavy Gravy Music**, see Fourth Floor.  
**Heavy Hank Publ'g (BMI)**, 1644 Glynn Court, Detroit, Mich. 48206. Tel: (313) 867-1853. Pres.: Edd Henry.  
**Heavy Jamin' Music (ASCAP)**, PO Box 4740, Nashville, Tenn. 37216. Tel: (615) 361-5356. Pres.: Wade Curtis.  
**Heavy Metal Music**, see Fourth Floor.  
**Heavy Music Inc.** (BMI), 8776 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-6444. Cable: GERTRECS. Gen. Mgr. Lore Leis.  
**Affiliates: Andromeda Music Corp.** (ASCAP), Synergistic Music (SESAC).  
**Int'l reps.:** Australia (Chappell), Brazil (Nova), New Zealand (Chappell in Australia), Scandinavia (Air in Sweden), UK (Intersong).  
**Hedge Apple Music (BMI)**, 2551 Sunbury Rd., Columbus, Ohio 43219. Tel: (614) 475-7309.  
**Hedley Songs Music (BMI)**, see A. Schroeder.  
**Heights (BMI)**, 4315 University Ave. NE, Minneapolis, Minn. 55421. Tel: (612) 788-2895. Pres. Ron Gary; VP: F. Herman Hallmann.  
**Heldon Music Inc.** (ASCAP), see Don Costa.  
**Helicon Music Corp.** (BMI), see Joseph Boonin.  
**Helios (Ed.) (BMI)**—Prof. Mgr.: Halsey Stevens—see Mark Foster.  
**Helios Music Corp.** (BMI), 1619 Broadway, Suite 603a, New York, N.Y. 10019. Tel: (212) 581-0280. Pres. Claus Ogerman. (Mechanical rights administered by Copyright Serv. Bureau Ltd.).  
**Affiliates: Corcovado Music Corp.** (BMI), Glamorous

Music Inc. (ASCAP), Monsapac Music Inc. (BMI).  
**Int'l firm represented: Ebony (Germany).**  
**Int'l rep.:** Germany (Ebony).  
**Hello Darlin' (SESAC)**, see Twitty Bird.  
**Hello There! Music Inc.** (ASCAP), see Fred Ahlert.  
**Hemlane Music Co.** (ASCAP), see Cherry Lane.  
**Hendon Music Inc.** (BMI), see Boosey & Hawkes & Lyra.  
**James Hendrix Music Publ'g (ASCAP)**, PO Box 90639, 902 42 Ave. N., Nashville, Tenn. 37209. Tel: (615) 297-4174. Pres.: James Hendrix.  
**Affiliates: Grawick Music Publ'g (BMI)**, Mester Music Publ'g (BMI).  
**Henmar Press (ASCAP)**, see C.F. Peters.  
**Heno Publ'g (BMI)**, 8959 S. Oglesby, Chicago, Ill. 60617. Tel: (312) 375-4276. Pres.: Oscar Jackson; VP: Armond Jackson.  
**The Herald Ass'n Inc.**, PO Drawer 218, Wellman Heights, Johnsonville, S.C. 29555. Tel: (803) 386-2600. Pres. & Gen. Mgr.: Erv Lewis.  
**Affiliates: Bridge Music (BMI)**, Heraldic Music (ASCAP), Silhouette Music (SESAC).  
**Heraldic Music (ASCAP)**, see Herald Ass'n.  
**Herald Square Music Co.** (ASCAP), see Hudson Bay.  
**Herford Music (ASCAP)**, see Slimbull.  
**Heritage Music Press (ASCAP)**, see Lorenz Inds.  
**Heritage Music Publ'ns Inc.** (SESAC), see Ashley.  
**Herman Music Inc.** (ASCAP), see Fiesta.  
**Hero Music Publ'g Ltd.**, 7235 Hollywood Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1001. Pres.: Con Merten. Gen. Mgr.: Scott Phares; Prof. Mgr.: Mark Houle. (Administered by Caseyem.)  
**Jeff Hest Music (ASCAP)**, see Lisa Sue.  
**Hexachord Music Ltd (BMI)**, see Alexander Broude.  
**Hibiscus Music Co.**, see Martin Cohen.  
**Hickory Grove Music (ASCAP)**, 9128 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-0211. Pres.: Irving L. Azoff; VP's: Joe Walsh, Dan Fogelberg.  
**Hickory Hollow Music (BMI)**, PO Box 23375, Nashville, Tenn. 37202. Pres.: Benny Williams.  
**Hi-Cue Prod'ns (ASCAP)**, see Irving Mills.  
**Hide Music (BMI)**, 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel: (213) 462-0723. Owner: H.B. Barnum; Gen. Mgr.: James R. Alfrey; Prof. Mgr.: Patrick G. Crotty.  
**Affiliates: El Patricio Music (BMI)**, Hi Ward Music.  
**Hierophant Inc.** (BMI), see Organic Mgmt.  
**Highball Music (BMI)**, PO Box 40484, Nashville, Tenn. 37204. Tel: (615) 383-6564. Pres., Gen. & Prof. Mgr.: Jack D. Johnson.  
**Affiliate: Lowball Music (ASCAP)**.  
**Higher Music Publ'g (ASCAP)**, 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 245-7777. Pres.: M. Lang; VP: R. Paret.  
**Highgate Press (BMI)**, see Galaxy.  
**High Wave Music (ASCAP)**—Pres.: Gary Wright—see Bel-dock Levine & Hoffman.  
**Highway Publ'g (BMI)**, see Copyright Serv. Bureau.  
**Hilaria Music Inc.** (ASCAP), 520 University Ave., No. 125, Madison, Wis. 53703. Tel: (608) 251-2644, 255-

7875. Pres.: Ken Adamany; Gen. & Prof. Mgr. Jeffrey Messenger.  
**Affiliates: Adult Music (BMI)**, Good Sphere Songs (ASCAP).  
**Hillary Music Inc.** (BMI), see Meadowlark.  
**Hillbrow Music Inc.** (ASCAP), see Kenwood.  
**Hillgreen Music (BMI)**, see Folklore.  
**Gregg Hill Music (ASCAP)**, see Open End—Oyster.  
**Hill & Range Songs Inc.** (BMI), see Chappell.  
**Hilmer Music (BMI)**, see Rondor.  
**Hilmer Publ'g Co. Inc.** (ASCAP), c/o Michael Rosenfeld, 9665 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 278-6624. Pres. Nils Lofgren; Gen. Mgr. Arthur Lunson; Prof. Mgr.: Michael Rosenfeld.  
**Hi-Morning Music Inc.** (BMI), see Al Gallico.  
**Hindsight Music (ASCAP)**, see Chappell.  
**Hinnchsen Ed.** (BMI), see C.F. Peters.  
**Hip Hill Music (BMI)**, PO Box 17365, Nashville, Tenn. 37217. Tel: (615) 847-4419. Pres. Myra Ann Smith, VP & Gen. Mgr. Margaret Lewis.  
**Branch: Shreveport, La.**, PO Box 3268. Zip: 71103. Gen. Mgr. A. Alton Warwick.  
**Affiliate: Ragged Island Music (BMI)**.  
**Int'l reps.:** Canada (Qualrec), Germany (RCA).  
**Hipolit Music (ASCAP)**, see Mernon.  
**Hip Trip Music Inc.** (BMI), 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 550-8623.  
**Affiliate: Spectrum VII (ASCAP)**.  
**HitKit Music (BMI)**, PO Box 22325, Nashville, Tenn. 37202. Tel: (615) 385-0900.  
**Affiliates: Music Craftshop (ASCAP)**, Phono Music (SESAC).  
**The Hit Machine Music Co.** (BMI) (div. of Diversified Mgmt. Group), PO Box 20692, San Diego, Calif. 92120. Tel: (714) 277-3141. Pres.: Marty Kuritz.  
**Hitmakers (ASCAP)**, see Bonton.  
**Hitsburgh Music Co.** (BMI), PO Box 195, 157 Ford Ave., Galatin, Tenn. 37066. Tel: (615) 452-1479/3900. Pres. Harold Gilbert; Gen. Mgr.: Marcus Scott, Prof. Mgr.: Dr. J.W. Burks.  
**Affiliate: Seventh Day Music Co.** (BMI).  
**Hitway Music (BMI)**, see Blue Book.  
**Hi Ward Music**, see Hide.  
**Hiward Music Co.** (ASCAP), see Chappell.  
**Hobbitron Ents. Inc.** (ASCAP) see 20th Century.  
**Hobby Horse Music (BMI)**, see Garrett.  
**Hob & Nob Music Publ'rs (BMI)**, 158 W. 15 St., Suite 2D, New York, N.Y. 10011. Tel: (212) 255-7214. Owner: Le Roy De Gregory, Gen. & Prof. Mgr.: L. De Sapio.  
**Int'l firm represented: Renf Budde (Germany).**  
**Int'l rep.:** Germany (Beimont).  
**R. A. Hodge, 273 Page St., San Francisco, Calif. 94102.** Tel: (415) 864-5100.  
**Administered companies: Bear Brown Publ'g Co.** (BMI), Cherry Pie Music (ASCAP), Coastal Publ'g (ASCAP), Foojoonjoy Publ'g Co. (BMI), Gambol Music (ASCAP), Glen Helen Music (ASCAP), Ground Round Music (BMI), Irving Street Music (ASCAP), Lunar Tunes (BMI), Morning Life Music (ASCAP), Ozone Music

our  
47th  
year



one of the  
world's foremost  
music-licensing  
organizations.

WORLD HEADQUARTERS 10 Columbus Circle, New York, N.Y. 10019 • (212) 586-3450  
 REGIONAL OFFICES The SESAC Building, 1513 Hawkins Street, Nashville, Tenn. 37203 • (615) 244-1992

(BMI). Paddlewheel Music (BMI). Red Shoes Publ'g Co. (BMI). Sky Blue Music (ASCAP). Steamboat Gothic (ASCAP). Winds & Dragons Publ'g Co. (BMI).  
 Hodolog Music (BMI). see Berkeley Cooperative.  
 Ivan Hoffman, 2040 Ave. of the Stars, Los Angeles, Calif. 90067. Tel: (213) 556-2804. Cable: MUSICLAW.  
**Affiliates:** Copper Robert Music (ASCAP). Debar Music (ASCAP). Mercury Bird Music (BMI). Ramed Music (BMI). Rollit Music (BMI). Schooner Sooner Songs (ASCAP). Wah Watson Music (BMI).  
 Holister Music (BMI). 2413 Hyperion Ave., Los Angeles, Calif. 90027. Tel: (213) 663-3223. Co-Owner: Dan McTague.  
 Holland-Dozier-Holland (ASCAP). see April Blackwood.  
 Hollenbeck Music (BMI). see Rondor.  
 Hollie-Har Music Co. (ASCAP). 42 Chapman Ave., Auburn, N.Y. 13021. Tel: (315) 253-4921.  
 Hollis Music Inc. (BMI). see TRO.  
 Hollywood Songs (ASCAP). see Sam Fox.  
 Eddie Holman Inc. (BMI). 905 Robinson Bldg., 42 S. 15 St., Philadelphia, Pa. 19102. Tel: (215) 564-6050. Pres.: Eddie Holman; Gen. & Prof. Mgr.: Harold Rosenthal.  
**Affiliate:** Schoochiebug Music (ASCAP).  
 Holmby Music Corp. (ASCAP). see Northridge.  
 Holy Smoke Music (ASCAP). see Mylon LeFevre.  
 Homebrew Music Publ'g Co. (ASCAP). 1102 SW Fifth Ave., Mineral Wells, Tex. 76067. Tel: (817) 325-2017. Owner: Robert Dalton.  
**Affiliate:** Dark Valley Music (BMI).  
 Homecoming Music Co. (BMI). see A. Schroeder.  
 Home Grown Music (BMI). see April Blackwood.  
 Home Is Where The Heart Is Music (ASCAP). see Martin Cohen.  
 Home-Made Music Co. Inc. (BMI). see Stone-Rap.  
 Home Sweet Home Music (BMI)—Pres.: Chris Christian—see Caseyem.  
 Charles W. Homeyer & Co. (ASCAP). see Carl Fischer.  
 Honeycomb Music, see T.B. Harms—Bibo.  
 Honky Tonk Music (BMI). see Chappell.  
 Hoolie Music Co. (ASCAP). see Tradition.  
 Hoosier Hill Publ'g (BMI). 1309 Celesta Way, Sellersburg, Ind. 47172. Tel: (812) 246-2959. Owner & Mgr.: Buddy Powell.  
 Hope-A-Hit (BMI). see Xenia.  
 Hope Publ'g Co. (ASCAP). Carol Stream, Ill. 60187. Tel: (312) 665-3200. Pres.: G.H. Shorney Jr.  
**Affiliates:** Agape (ASCAP). Somerset Press (ASCAP).  
 Horizon Music Co. (BMI). 1619 Broadway, New York, N.Y. 10019. Tel: (212) 247-2904. Pres.: R. Fisher.  
**Affiliate:** Songsellers (ASCAP).  
 Hornbrook Music (BMI). see Equinox.  
 Hornsby Music Co. (BMI). PO Box 13661, Houston, Tex. 77019. A&R Rep.: Ezzard Topps; Promo.: J.D. Horn.  
 Horroh Music Co. (BMI). see Su-Ann.  
 Horse Creek Music (BMI). 1024 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-3644. Owner: Roger L. Jaudon.  
**Affiliates:** Hav-A-Tune Inc. (ASCAP). Jenny Bee Music (BMI).  
 Horse Hairs Music Inc., PO Box 4115, Madison, Tenn. 37115. Tel: (615) 868-4090. Contacts: Robert M. Heller, Ronald Hafkine.  
**Branch:** Brooklyn, N.Y., 106 Montague St. Zip: 11201.  
 Horrtor Music Co. (BMI). 313 El Tejon Ave., Oildale, Bakersfield, Calif. 93308. Tel: (805) 399-9028. Owner: Robert L. Horrtor.  
 Hot Bullet Music, 5629 Beech Daly Rd. No., Dearborn Heights, Mich. 48127. Tel: (313) 561-7489. Pres.: Eric Morgeson.  
 Hot Chocolate Music Co. Ltd. (BMI). see JBP Music.  
 Hot Damn Again (ASCAP). 130 W. 42 St., New York, N.Y. 10036. Tel: (212) 354-3952.  
**Affiliate:** Gone Broke Publ'g (BMI).  
 Hot Damn Song Co. (ASCAP). see Skip Taylor.  
 Hot Egg Music (BMI). 6515 Sunset Blvd., Suite 309, Hollywood, Calif. 90028. Tel: (213) 464-9903. Pres.: R. Dean Taylor.  
**Affiliate:** Ragamuffin Music (BMI).  
**Int'l rep.:** Canada (BJC Music).  
 Hotel Publ'g Co. (div. of Continental Ent. Inc.) (ASCAP). PO Box 4086, Springfield, Mo. 65804. Tel: (417) 881-5015. Pres.: James M. Martin. (Administered by Publishers' Licensing.)  
**Branch:** Hendersonville, Tenn., 110 Hickory Heights, Zip: 37075. Tel: (615) 824-7445. Gen. Mgr.: Jim Vest.  
**Affiliate:** Kuan-Yin Publ'g Co. (BMI).  
**Int'l rep.:** Worldwide (Publishers' Licensing in USA).  
 Hot Gold Music Publ'g Co., PO Box 25654, Richmond, Va. 23260. Tel: (804) 282-6690. Pres.: Joseph Carter Jr.; Gen. Mgr.: Thomas R. Cephas.  
 Hotis Music (BMI). see Rondor.  
 Hot Mama Goose Music (ASCAP). see Minto.  
 Hot Pot Music (BMI). 327 Columbia Ave., Stratford, N.J. 08084. Tel: (609) 784-9548. Pres.: Lem Harris.  
**Affiliated firm:** Never Ending Music (BMI). Record Room Music (ASCAP).  
 Hot Rock Music (BMI). see Landers-Roberts & April Blackwood.  
 Hott Buns Music, see Miusus.  
 Hounddog Music (ASCAP). Box 531, Point Reyes Station, Calif. 94956. Pres.: Jeffrey Cain; Gen. Mgr.: Susan Deixler.  
 Hourglass Music (ASCAP). see Publishers' Licensing Corp.  
 House of Bryant Publ'ns (BMI). PO Box 36, Hendersonville, Tenn. 37075. Tel: (615) 385-3245. Owners: Boudleaux & Felice Bryant; Gen. Mgr.: Teri Knight.  
 House of Cash Inc. (BMI). PO Box 508, Hendersonville, Tenn. 37075. Tel: (615) 824-5110. Co-Pres.: John R. & June Carter Cash. (Administered by Clay Music).  
**Affiliates:** Family of Man Music Inc. (ASCAP). Song of Cash Inc. (ASCAP).  
 House of David (BMI). see Songs of David.  
 House of Diamonds (BMI). PO Box 449, Cleburne, Tex. 76031. Owner: Jan Diamond.  
 House of Dreams Music (BMI). see Rondor.  
 House of Gold Music Inc. (BMI). PO Box 5033B, Belle Meade Sta., Nashville, Tenn. 37205. Tel: (615) 383-4667. Pres.: Bobby Goldsboro; Exec. VP: Bob Montgomery.  
**Affiliate:** Bobby Goldsboro Music Inc. (ASCAP). Hungry Mountain Music Inc. (BMI).

House of Hi Ho (BMI), PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. 787-8220.  
 House of Jones Music (BMI). see Rondor.  
 House of Living (ASCAP). see Chappell.  
 House of Loyd Inc. (ASCAP). PO Box 760, 300 Oldham St., Nashville, Tenn. 37202. Tel: (615) 255-2675. Pres.: Lola Scobey; VP: Hank Riddle; Opns. Dir.: Susan O'Donnell.  
**Affiliate:** Loyd of Nashville Music Inc. (BMI).  
 House of Rock Music (BMI). 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owners: Bill & Myral Bellman; Gen. Mgr.: Bill Bellman.  
 House of Sham Music Co. (BMI). see Skinny Zach.  
 House of Talley (BMI). see Birthright.  
 House of Weiss Music Co. (ASCAP). see 20th Century.  
 Howard Beach Music Inc. (ASCAP). see Sanga.  
 Jack Howard Publ'g (BMI). see Rex Zario.  
 Tash Howard Music Group, 1697 Broadway, New York, N.Y. 10019. Tel: (212) 582-5646. Pres.: Tash Howard.  
**Affiliates:** Desert Moon Songs Ltd. (BMI). Desert Rain Music Ltd. (ASCAP). It Ain't Easy Music Co. Inc. (BMI). Laumor Music Corp. (ASCAP). "O" Songs Inc. (ASCAP). Tash Music Co. Inc. (BMI). Grenelda Thermer Music Corp. (ASCAP). Triple "O" Songs Ltd. (BMI).  
 Ray Willie Hubbard Music (BMI). see Ivan Mogull.  
 Huckleberry Creek Music (ASCAP). see Chappell.  
 Hudson Bay Music Co. (BMI). 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170. Partners: Freddy Binstock, Jerry Leiber, Mike Stoller; Comptroller: Lester Boles.  
**Affiliates:** Herald Square Music Co. (ASCAP). Times Square Music Publ'ns Co. (BMI). Yellow Dog Music Inc. (ASCAP).  
 Huffman Publ'g Co. (BMI). see Township Group.  
 Huh Music (BMI). see Placid.  
 Humdrum Music Co. (BMI). see A. Schroeder.  
 Hungry Mountain Music Inc. (BMI). see House of Gold.  
 Ian Hunter Music (ASCAP). see April Blackwood.  
 R. L. Hutzinger Inc. (SESAC). see Willis.  
 Hurdy Gurdy (BMI). see Counterpart.  
 Hustlers Inc. (BMI). 602 Southern Trust Bldg., Macon, Ga. 31201. Tel: (912) 745-5391. Pres.: Alan Valdeen; Prof. Mgr.: Ms. Pat Page.  
 Hyannis Music Publ'ns (BMI). 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Pres.: Richard F. Tinory; Gen. Mgr.: Claire Babcock.  
**Affiliate:** Old Boston Publ'g (BMI).

**I**

Ice Age Inc. (ASCAP). see Thirty Four.  
 Ice Age Music (ASCAP). see Segel & Goldman.  
 Icebag Corp. (BMI). see Miusus.  
 Ice Man Music Corp. (BMI). see Chappell.  
 Ice Music (ASCAP). see Martin Cohen.  
 Ice Nine Publ'g Co. Inc. (ASCAP). PO Box 1073, San Rafael, Calif. 94901. Tel: (415) 457-6300. Pres.: Robert Hunter; Gen. Mgr.: David Parker; Prof. Mgr.: Alan Trist.  
**Affiliate:** Good Grazin' Music (ASCAP).  
**Int'l rep.:** Worldwide except USA & Canada (Warner Bros.).  
 Ichabod Music Co. (BMI). see Worthy.  
 Iffin Music Publ'g Co. (BMI). 216 Applewood Ln., Virginia Beach, Va. 23452. Tel: (804) 340-4582. Pres.: Heath Webb.  
 I Love Music (BMI). 5500 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 930-1722. Pres.: Wayne Volat; VP: Tom Heiman.  
 Imagination Inc. (ASCAP)—Pres.: Billy Edd Wheeler; Gen. & Prof. Mgr.: Jerry Chesnut—see Jerry Chesnut.  
 I'm A Truck Music (BMI). see Ripcord.  
 Immunity Music (ASCAP). see Schabraf.  
 Important Publ'ns (ASCAP). see Very Important.  
 Improvat (BMI). see Pablo.  
 Indiana Music Co. (ASCAP). see Ivan Mogull.  
 Indio Music (ASCAP). c/o Greene & Reynolds, 1900 Ave. of the Stars, Suite 1424, Los Angeles, Calif. 90067. Tel: (213) 553-5434. Pres.: Lou Adler; Bus. Mgr.: Robert L. Greene.  
**Int'l reps.:** Australia (Rondor), France (Marouani), Japan (Taiyo), New Zealand (Rondor), UK (Rondor).  
 Influx Music (BMI). see Royalty Control Corp.  
 Inner City Trade Publ'g Co. (BMI). see Insurance Music.  
 Inner-Clo Music Co. (BMI). 15 S. Washington St., Emporia, Kan. 66801. Tel: (316) 342-7769.  
 Input Music Co. (BMI). see Lou Levy.  
 Insanity's Music (BMI). 24548 Pierce, Southfield, Mich. 48075. Tel: (313) 559-7630. Pres.: Bruce Lorfel.  
 Insight Music Co. (BMI). see BC Ents.  
 Inspiration Music Co. (ASCAP). see Lou Levy.  
 Insurance Music (BMI). 11616 S. Lafayette Ave., Chicago, Ill. 60628. Tel: (312) 264-2166. Pres.: William C. Tyson.  
**Affiliates:** Inner City Trade Publ'g Co. (BMI).  
 Integrity Music Corp. (ASCAP). 1050 Fifth Ave., New York, N.Y. 10028. Tel: (212) 348-6700. Pres.: Jack Wolf.  
**Affiliate:** Wellesley Music Co. (BMI).  
 Intercollegiate Syndicate Inc., see Denton & Haskins.  
 Intercontinental Entertainment Corp., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 757-7780. Pres.: Stephen Metz; Gen. Mgr.: Robert Ragona; Prof. Mgr.: Tina Sidney.  
**Affiliates:** Bareback Music (ASCAP). Wig Out Music (BMI).  
 Intercontinental Music Combine (BMI). c/o Ed Sherman, 16000 Ventura Blvd., Suite 202, Encino, Calif. 91436. Tel: (213) 981-4545. Owner: Edward M. Sherman.  
**Affiliates:** Alouette Music Publ'g Co. (BMI). Everybody's Music (BMI).  
 Intergalactic Music Inc. (ASCAP). see Star Show.  
 Interior Music (BMI). see Rondor.  
 Interlochen Series (ASCAP). see Crescendo.  
 Intermountain Music (BMI). PO Box 1067, Hollywood, Calif. 90028. Owner & Pres.: R. Chandler.  
**Affiliate:** Sesame Music (BMI).  
 International Bros. (BMI). see Sheryln.  
 International Doorway Music (ASCAP). 3410 Ave. R, Lub-

bock, Tex. 79412. Tel: (806) 744-5590. Pres. & Prof. Mgr.: Bud Andrews; Gen. Mgr.: Ed Wilkes.  
**Affiliate:** Joyous Sounds Music (BMI).  
 The International Music Co. (ASCAP). 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-2469. Cable: OTOARECO. Pres.: L. Raul Bernard; VP: Blanca Bernard; Exec. Sec'y: Lolita Vera.  
**Affiliate:** Latin American Music (BMI).  
 Interplanetary Music (BMI) (div. of Solar Sun Corp.), 7901 S. La Salle, Chicago, Ill. 60620. Tel: (312) 846-0099. Pres.: James Rayford Hall III; Prof. Mgr.: Joe Martin.  
 Intersong-USA Inc. (ASCAP). see Chappell.  
 Interval Music (BMI) (div. of Alan Lorber Prod'ns Inc.), 414 E. 52 St., New York, N.Y. 10022. Tel: (212) 751-8347. Pres.: Alan Lorber.  
**Affiliate:** Alp Music Inc. (ASCAP).  
 In The Black Music (ASCAP). see Chappell.  
 In The Red Music (BMI). see Chappell.  
 Intimate Music Corp. (ASCAP). see Big Seven—Planetary.  
 Invador Music (BMI). 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-8961. Pres.: Don Perry; VP: Phil DiGirola; Secy-Treas.: Susan Alcott-Perry.  
**Affiliate:** Susaper Music (ASCAP).  
**Int'l rep.:** Worldwide (Edwin H. Morris in USA).  
 Ione Press Inc. (BMI). see E. C. Schirmer.  
 Iramac Music (ASCAP). see Miusus.  
 Irene Music Co. (BMI). see Elvitur.  
 Ironside Music (ASCAP). PO Box 2292, Nashville, Tenn. 37214. Tel: (615) 883-2248. Pres.: Bob Millsap.  
**Affiliates:** Dobbins Music (BMI). Longstreet Music (BMI).  
 Irving Music Inc. (BMI). see Rondor. (SEE ADVERTISEMENT)  
 Irving Street Music (ASCAP). see R.A. Hodge.  
 Ishmael Music (BMI). see Big Seven—Adam R. Levy.  
 Island Music (BMI). 7720 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 851-1466. Pres.: Lionel Conway; Gen. Mgr.: Jeff Benjamin; Int'l Mgr.: Linda Morris.  
**Home office:** England.  
**Affiliates:** Ackee Music Inc. (ASCAP). Andustin Music Co. (ASCAP). Chinnich Publ'g Inc. (BMI). Falling Rock Music (BMI). MoCrisp Music (ASCAP).  
 Isle City Music (ASCAP)—Pres. & Prof. Mgr.: Leon Ethridge; Gen. Mgr.: Gerald Adams—see Adams-Ethridge.  
 Isle of Music (ASCAP). see St. Nathanson.  
 It Ain't Easy Music Co. Inc. (BMI). see Tash Howard  
 Italian Book Corp., 1119 Shore Pkwy., Brooklyn, N.Y. 11214. Tel: (212) 236-5803. Pres.: Frank Tudisco; VP & Gen. Mgr.: Lyvia DeMartino.  
**Int'l firms represented:** Acampora, Albano, Aldebaran, Allione, Amalfi, Amena (Galdieri), Ametiste, Aprilia, Argo, Argoss, Armonia, Aurora, Autori Associati, Amici della Canzone, Balalaka, Barile Franca, Bixio, Botega Ritmi & Melodie, Bideri, CLET, Campese, Canaria, Canta Pierrot, Cantanapoli (Leonardi), Capodanno, Capolongo, Cappiello, Casa Musicale Napoletana, Casiroli, Ceccoli (Vedova), Cembalo, Cencalco, Cloffi (Leonardi), Colomba, Colonnese, Conchiglia, Corsini, D'Angelo, D'Annibale, Dea, De Charny, Deva, Di Gianni, Dino, EMD, EMI, Editrice Soc. Esat, Nap. Eguska, Epifani, Eruzione, Esposito A., Falcochchio A., Falcochchio E., Festa, Forlivesi, Fraggasi & Figli, Franchi (Casa della Canzone), Gennarelli, Gesa, Giba, Gill, Giovinazzo, Globo, Izzo R., Joli, La Canzone, La Canzone Partenopea, La Canzonetta La Sirena, La Sorgente, La Canzone Napoletana (Anazzo), Marechiaro, Marcora, Mario E.A., Mattiello, Nabeda-Albora, Napoli, Napolitano, Nazionalismo (E.A. Mario), Nobile, Novcento (900), Nufa, Nuova Italia, Nuova Italia Musicale, Odes, Palmieri, Panzetta, Pazzali, Peri-Aida-Dionisio, Piccola Vela, Pierrot, Possilipo, Radiovox, Ragno, Rampoldi, Rendine, Rimi, Roma, Rosea, Ruggiero, Russo F. M., Russo / Barile, SIME, Santa Lucia, Santilio, Santojanni, Saphox, Scapiagliata, Silvestri, Sirio, Sorrento, Stocchetti / Bertini, Stop, Tempo, Varieta Salotto, Vesuvio, Vittoria d'Italia (all Italy).  
 Itasca Music (BMI). see Schiffman.  
 I've Got The Music Co. (ASCAP). see Song Tailors.  
 Ivy Music Corp. (ASCAP). see Chappell.  
 Iwo Music Inc. (ASCAP). see Copyright Serv Bureau  
 Iza Music Corp. (BMI). see Eden

**J**

J B P Music Corp. (ASCAP). c/o Pryor, Cashman & Sherman, 410 Park Ave., New York, N.Y. 10022. Tel: (212) 421-4100.  
**Affiliates:** Athenaise Music Ltd. (ASCAP). Hot Chocolate Music Co. Ltd. (BMI). Nessie Music Corp. (ASCAP). PAB Music Corp. (BMI). Ringo Pasta Music Ltd. (BMI). Tebo Music Ltd. (ASCAP). Bob Thiele Music Ltd. (ASCAP).  
 J & E Music Inc. (ASCAP). see Copyright Serv. Bureau.  
 J & H Publ'g Co. (ASCAP) (div. of Feliciano Ents.), 415 N. Tustin Ave., Orange, Calif. 92667. Tel: (714) 639-6420. Exec. VP: Janna Merlyn Feliciano.  
**Affiliate:** Johi Music Publ'g Co. (BMI).  
 J J Jules Ents., 485 Fort Couch Rd., Pittsburgh, Pa. 15241. Tel: (412) 833-7777, 831-7778. Owner: Julius Jules Kruspir.  
**Affiliates:** Julesco Music (ASCAP). Jules-Tone Music (BMI).  
 J P M Music Publ'rs, 2015 Castroville Rd., San Antonio, Tex. 78237. Tel: (512) 433-9351.  
 J W T-Music Inc. (ASCAP). 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 867-1000. Pres.: Don Johnston; VP & Gen. Mgr.: Marion Preston.  
 Jabern Music Co. (ASCAP). see Chappell.  
 Jack & Bill Music Co. (ASCAP). see T.B. Harms.  
 Jackelope Music Inc., 565 Fifth Ave., Rm. 601, New York, N.Y. 10017. Tel: (212) 682-8620. Pres.: J. Levy; Prof. Mgr.: Richard Golub.  
**Affiliate:** Flying Spur Music Inc. (BMI).  
 Jack Music Inc. (BMI). PO Box 12534, Nashville, Tenn. 37212. Tel: (615) 383-0330. Pres.: Jack Clement; VP: Bob Webster.  
**Affiliates:** Gold Dust Music (BMI). Jando Music (ASCAP). Silver Dollar Music (ASCAP).  
**Int'l rep.:** Worldwide except USA (Morning).

Simon Jackson Music (BMI), see United Artists  
 Judy Jack Music (BMI), see Paradise.  
 Teddy Jack Music (BMI), see Paradise.  
 Jaclyn Music (BMI), 1806 Brown St., Dayton, Ohio 45409.  
 Tel (513) 228-1437. Pres. Jack Lynch  
 Jac-Wana (BMI), PO Box 2875, Washington, D.C. 20013.  
 Tel (202) 396-3009.  
 Jadar Music Corp. (BMI), see Chappell.  
 Jade Ring Publ'g (BMI), PO Box 561, Terre Haute, Ind.  
 47808. Tel: (812) 394-2318. Pres.: John D. Heath.  
 Gen. Mgr.: Bertrand Gibson. (Administered by Copyright Serv. Bureau)  
 Jake-Carl Publ'ns (BMI), 744 N. Main St., Opelousas, La.  
 70570. Tel: (318) 942-7092. Owner: Jake Graffagnino.  
 Jamdan Publ'g Co. (BMI), 1119 E. Broadway, West Memphis,  
 Ark. 72301. Tel: (501) 735-4616. Pres.: Dan Craft;  
 Gen. Mgr.: Juanita Craft, Prof. Mgr.: Howard Craft.  
 Affiliates: CMC (BMI) West Memphis Publ'g Co. (ASCAP).  
 Jamerica (BMI), see Attrif.  
 James Boy Publ'g Co. (BMI), PO Box 128, Worcester  
 19490; 1834 W. Cheltenham Ave., Philadelphia, Pa.  
 19126. Tel: (215) 424-0800. Pres.: Jesse James.  
 Dick James Music Inc. (BMI), 119 W. 57 St., New York, N.Y.  
 10019. Tel: (212) 581-3420. Pres.: Dick James; Gen.  
 Mgr.: Arthur Braun.  
 Home office: England.  
 Affiliates: Cookaway Music Inc. (ASCAP), Daramus Inc.  
 (BMI), Dejamus Inc. (ASCAP), Maribus Music Inc.  
 (BMI), Red Day Music (ASCAP), Superscreen Music  
 (ASCAP).  
 Jamf Music Corp. (BMI), see April Backwood.  
 Jamie Music Publ'g Co. (BMI), 919 N. Broad St., Phila-  
 delphia, Pa. 19123. Tel (215) 232-8383. Pres. Har-  
 old B. Lipsius.  
 Affiliates: Bee Cool Publ'g Co. (BMI), Blockbuster Music  
 Inc. (BMI), Dandelion Music Co. (BMI), Ellipsis Music  
 Corp. (ASCAP), Nujac Publ'g Co. Inc. (BMI), One Eye  
 Soul Publ'g, Top & Bottom (BMI).  
 Jaminin Music Co. (BMI), see Copyright Serv. Bureau  
 Jamil Music (BMI), 413 N. Parkerson Ave., Crowley, La.  
 70526. Tel: (318) 783-1601. Pres. Jay Miller; VP Bill  
 Miller.  
 Affiliates: Lucky Stroke Music (ASCAP), Whitewing Mus-  
 ic (BMI)  
 Jamvah Music Inc. (BMI), PO Box 10530, Jackson, Miss.  
 39203. Tel: (601) 922-5242. Pres. Joe Shamwell  
 Jando Music (ASCAP), see Jack Music.  
 Jandon (ASCAP), see Fortune.  
 Janell Music (BMI), 792 E. Julian St., San Jose, Calif.  
 95112. Tel (408) 286-9840. Pres.: Harvey Tom; Gen.  
 Mgr.: Barbara Tallmadge; Prof. Mgr. Gracie O'Neal.  
 Jangar Music Publ'rs (BMI), 7025 Claire Ave., Reseda, Calif.  
 91335. Tel: (213) 343-5764. Pres.: Jay Bonner; Gen.  
 Mgr. Warren Beltane.  
 Janon Music Co. (ASCAP), see Copyright Serv. Bureau  
 Jansa Music (ASCAP), see Broadside  
 January Music Corp. (BMI), see A. Schroeder  
 Jarb Publ'g (BMI), see Tune-Kel.  
 Jasmine Music Co. (ASCAP), see Dawnbreaker.  
 Jason Sean Music (ASCAP), see 20th Century.  
 Jaspas Music Publ'g Co. Ltd. (BMI), 352 Elm St., Manches-  
 ter, N.H. 03101. Tel (603) 623-9749, 624-1990.  
 Cable W&G. Mng. Dir.: James N. Parks  
 Home office: Australia (Woomera).  
 Affiliates: Alfre, Angelica (GEMA), Banff (BMI), Caprice  
 (BMI), Cecilian Music Publ'g (BMI), Fontain (BMI), Mel-  
 bourne Music Publ'g Co. (ASCAP), Rodeo (BMI), White-  
 cap (BMI), Woomera (APRA).  
 Int'l firms represented: Banff (Canada), Meisel (Ger-  
 many), Jaspas (UK), Melbourne (Canada), Woomera  
 (Australia).  
 Int'l reps.: UK (Chappell), Leeds, Western Hemisphere  
 (Chappell)  
 Jasperilla Music (BMI), see Rondor.  
 Jaspurr Music (BMI), see Bug Music.  
 Jat Music Inc. (BMI), see Copyright Serv. Bureau  
 Jatap Publ'g Co. (BMI), see Irving Mills  
 Jatomec Music Publ'g Corp. (BMI), see Big Seven.  
 Jayboy Music Corp. (BMI), see Copyright Serv. Bureau.  
 Jay & Cee Music Corp. (BMI), see Fort Knox  
 Jayde Music (BMI), see Copyright Serv. Bureau.  
 Jay Jay Publ'g Co. (BMI), PO Box 4155, Normandy Branch,  
 Miami Beach, Fla. 33141. Tel (305) 758-0000.  
 Owner: W. Jagiello.  
 Affiliate: Walters Music (ASCAP).  
 Jaymore Publ'g Co. Inc. (BMI), 6260 Meyer St., Brighton,  
 Mich. 48116. Tel: (313) 229-5765. Pres. John W.  
 Morris.  
 Jay Music (ASCAP), 6654 Allott Ave., Van Nuys, Calif.  
 91401. Tel (213) 873-2699. Pres. Johnny Rotella.  
 Affiliate: Time View Music Co. (BMI).  
 Jay's Ents. Inc. (ASCAP), see Chappell.  
 Jay Six Publ'g Co. (BMI), 19 Ledge Hill Rd., West Roxbury,  
 Mass. 02132. Tel (617) 327-1234. Pres. Jack Sager.  
 Jazz Brd Music (ASCAP), see Warner Bros.  
 Jeb Music (BMI), see Pickwick.  
 Jetsy Music Co. (ASCAP), see Gordbn  
 Jec Publ'g Co. (BMI), see Cream  
 Jeeda Music (BMI), 10894 Willow Crest Pl., Studio City,  
 Calif. 91604. Tel (213) 877-2500. Partners: Bob  
 Sande, Paul Smith.  
 Jefferson Airplane Music Co. (BMI), see Mietus  
 Jellyroll Music (BMI), see Tintagel  
 Jemava Music (BMI), see Rondor  
 Jemeret Music (BMI), 1417 Montford Dr., Charlotte, N.C.  
 28209. Tel: (704) 527-0954. Pres. Bob Meyer.  
 Jeneva Music Co. (BMI), see Ernkcl  
 Jenj Music Co. (BMI), see A. Schroeder.  
 Alfred Jenkins (BMI), see Copyright Serv. Bureau  
 Ceasar Jenkins (BMI), see Copyright Serv. Bureau  
 Jenniejohn Music (BMI), 4123 N. 44 St., Milwaukee, Wis.  
 53216. Tel (414) 873-4287. Pres. Ken Wright  
 Jennifer (ASCAP), see Croma.  
 Jenny Bee Music (BMI), see Horse Creek  
 Jensen Music (ASCAP), see John T. Benson  
 Jen-Shem Music Publ'rs (BMI), 39 Holiday Dr., Somonauk,  
 Ill. 60552. Tel (815) 498-2623.

Jepalana Music (BMI), 723 Seventh Ave., New York, N.Y.  
 10019. Tel (212) 245-7640. Pres. Nathan Schnap;  
 VP: Jerry Samuels; Prof. Mgr.: Paul Friedberger.  
 Affiliate: Print Music Co. Inc. (ASCAP).  
 Jerden, 300 Vine St., Seattle, Wash. 98121. Tel: (206)  
 622-0470. Pres. Jerry B. Dennon  
 Affiliates: Bainbridge Music (BMI), Burdette Music Co.  
 (BMI), Marinwood Music Publ'g (ASCAP), Shingle Mus-  
 ic (BMI).  
 Jerryco Music Co. (ASCAP), see Edwin H. Morris.  
 Jerry-Lynn Music (BMI), see Coyote.  
 Jetstar Publ'rs Inc. (BMI), see Abnak & Publishers' Licensing  
 Corp.  
 Jevrt Music (BMI), 639 Bulen Ave., Columbus, Ohio  
 43205. Tel: (614) 258-7112. Pres. Jeffrey V. Smith.  
 Jewel Music Publ'g Co. Inc. (ASCAP), see Arc.  
 Jewish Society (ASCAP), see Ashley  
 Jibaro Music Co. Inc. (BMI), PO Box 424, Mount Clemens,  
 Mich. 48043. Tel (313) 791-2678. Pres. & Prof. Mgr.:  
 James B. Roach; Gen. Mgr.: Ann Roach.  
 Branch: Hollis, N.Y., 193-24 109 Ave. Zip: 11412.  
 Tel (212) 776-8179. Gen. Mgr.: Dolores Roach.  
 Jidobi Music Inc. (BMI), 903-C 18 Ave. S., Nashville, Tenn.  
 37212. Tel: (615) 329-4005. Pres., Gen. & Prof. Mgr.  
 Jim Glaser  
 Affiliate: Hacienda Music (ASCAP).  
 Int'l rep.: Australia (Festival).  
 Jillbern Music Inc. (BMI), see Chappell.  
 Jillean Music Inc. (BMI), see Chappell.  
 Jim-Edd Music (BMI), see 20th Century.  
 Jimpire Music Inc. (BMI), 110 E. 59 St., New York, N.Y.  
 10022. Tel: (212) 371-4387. Pres. John Pruitt; VP:  
 Jimmy Castor.  
 Jim-Ro Music, see T.B. Harms—Bibo.  
 Jimskip Music (BMI), see Skip Taylor.  
 Jitney Jane Songs (BMI), see Copyright Serv. Bureau  
 Jo-Al Music Co. (ASCAP), see Shoestring & Copyright Serv.  
 Bureau.  
 Joans Bones Publ'g Inc. (BMI), see A. Schroeder.  
 Joba Music Co. (BMI), PO Box 266, River Forest, Ill. 60305  
 Tel (312) 722-7062. Pres.: Titus Daniels; VP Jose-  
 phine Daniels, Int'l Larry Hampton.  
 Affiliate: Little Duke Music Co. (BMI).  
 Jobete Music Co. Inc. (ASCAP), 6255 Sunset Blvd., Holly-  
 wood, Calif. 90028. Tel (213) 468-3400. Exec. VP:  
 Robert L. Gordy; VP & Gen. Mgr.: Jay S. Lowy; Ass't  
 Gen. Mgr. Karen Hodge; Prof. Mgr.: Carol Cassano, Nat-  
 alie Ellington, Rita Gardner, Tommy Gordy.  
 Branch: New York, N.Y., 157 W. 57 St. Zip 10019.  
 Tel (212) 581-7420. Gen. & Prof. Mgr.: Frank Costa.  
 Int'l branch: England.  
 Affiliate: Stone Agate Music Div. (BMI), Stone Diamond  
 Music Corp. (BMI)  
 Int'l reps.: Argentina (Edifon), Australia (Castle), Austria  
 (Francis, Day & Hunter), Belgium (Ardmore & Beech-  
 wood), Brazil (Top Tape), Denmark (Reuter & Reuter),  
 Finland (Reuter & Reuter), France (Pathe-Marconi), Ger-  
 many (Francis, Day & Hunter), Iceland (Reuter & Reuter),  
 Israel (Musicor), Italy (Curci), Japan (Taiyo), Mexico

(Beechwood), Netherlands (Anagon), New Zealand  
 (Castle), Norway (Reuter & Reuter), Philippines (Bayani-  
 han), South Africa (Laetrec), Spain (EGO), Sweden (Reuter  
 & Reuter), Switzerland (Francis, Day & Hunter).  
 JoCher Music Co. (BMI), Box 102C, RD 1, Chubbic Rd., Can-  
 onsbury, Pa. 15317. Tel: (412) 746-2540. Pres.: Joe  
 Diamond; VP: Cheryl Diamond; Mgr.: Jerry Walker.  
 Jockey (ASCAP), see Croma.  
 Jodax Music Co. (BMI), see Gopam Ents.  
 Jody Boye Music (ASCAP), see Copyright Serv. Bureau.  
 Joeneil (ASCAP), see Ashley  
 Johen Music (BMI), see Jondora.  
 Johi Music Publ'g Co. (BMI), see J.H.H.  
 Little Richie Johnson Music Co. (BMI), PO Box 3, Belen,  
 N.M. 87002. Tel: (505) 864-7441. Pres. Little Richie  
 Johnson; Mgr. John McCutcheon; Ass't Mgr.: Fred  
 Raether.  
 Affiliate: Little Cowboy Music Co. (ASCAP).  
 Johnstone-Monteil Music (BMI), see Beechwood.  
 Joint Music Inc. (BMI), see A. Schroeder.  
 Joka Music (BMI), 403 Summit St., Vineland, N.J. 08360.  
 Tel (609) 691-5240.  
 Joli Music Inc. (BMI), 1619 Broadway, New York, N.Y.  
 10019. Tel (212) 757-2695. Pres.: Jim McCarthy;  
 Gen. & Prof. Mgr.: Gil Miller.  
 Affiliate: Hankbee Music Co. (BMI).  
 Int'l rep.: UK (Campbell Connelly).  
 Jomewa Music (div. of Interflow Inc.), 135 E. 65 St., New  
 York, N.Y. 10023. Tel: (212) 288-5176. Pres. Melvin  
 Small; Gen. Mgr. Jordan Ramin.  
 Jonali Music Inc. (BMI), see Copyright Serv. Bureau.  
 Jonan Music (ASCAP), see Savgos.  
 Jonapoo Music Inc. (BMI), 9460 Wilshire Blvd., Suite 624,  
 Beverly Hills, Calif. 90212. Tel: (213) 275-6000.  
 Pres.: Jess Rand; Gen. & Prof. Mgr.: Alison Grano  
 Belanger.  
 Branch: New York, N.Y., 1776 Broadway. Zip:  
 10019. Tel: (212) 582-0025. Gen. Mgr.: Wallace Ma-  
 gaziner.  
 Affiliates: Elmus Beale Music Inc. (BMI), Kinship Music  
 Inc. (ASCAP).  
 Jondora Music (BMI), 10 & Parker Sts., Berkeley, Calif.  
 94710. Tel: (415) 549-2500. Prof. Mgr.: Jack L. Aho.  
 Affiliates: Cireco Music Inc. (BMI), Delta R&E (ASCAP),  
 Orpheum Music Co. (BMI), Parker Music (BMI), Prestige  
 Music (BMI), Tru-Sound Music (ASCAP).  
 Administered companies: Amaro Music (BMI), Bandy  
 Music (BMI), Gasca Music (BMI), Johen Music (BMI),  
 Mumbi Music (BMI).  
 Jones-Weiss Ents., see Picasso.  
 Jon Music (BMI), 329 N. Main, Church Point, La. 70525.  
 Tel: (318) 684-2176. Pres. & Mgr.: Lee Lavergne.  
 Jon Publ'g Co. (ASCAP), see Double Jon.  
 Jonvis Music Co. (BMI), 2233 W. 25 St., Los Angeles, Calif.  
 90018. Tel: (213) 731-1320. Pres.: J. W. Spriggs;  
 Gen. Mgr. D. W. Brown.  
 Affiliates: Gigantic Publ'r (BMI), Raschid Music (BMI),  
 Thrifty Music (ASCAP).  
 Int'l rep.: France (Tremplin).

*If it's possible to have a love affair  
 with a music publishing company,  
 be careful around  
 65 East 55th Street, N.Y.C.  
 That's the home of  
 Sherlyn Publishing Co.*

**Sherlyn Publishing Co.**  
 65 East 55th St.  
 New York, N.Y. 10022  
 (212) 752-0160

Jo-Renee Music (BMI), PO Box 32, Minersville, Pa. 17954. Tel. (717) 544-2404. Pres.: J. Brandy Pasco; Prof. Mgr.: Dick Turner

JoRob Music Inc. (ASCAP), see Northchester

Joro Music Co. (ASCAP), see Larry Spier

Joshua Corp. (BMI), see General Music.

Josomo Music Co. (BMI), see Copyright Serv. Bureau.

Jotolo Music Co. Inc. (BMI), see Jaylyne.

Jova Music Inc. (ASCAP), 159 W. 53 St., New York, N.Y. 10019 Tel. (212) 581-0030. Pres.: Paul Vance.

**Affiliates:** Bikini Music Publ'g Corp. (ASCAP), Moonbeam Publ'g Corp. (ASCAP), Vanlee Music Corp. (ASCAP).

Jowat Music (BMI), see Gopam.

Jowl Music (BMI), see Amestoy.

Joyfully Sad (BMI), 8560 Sunset Blvd., Suite 800, Los Angeles, Calif. 90069. Tel. (213) 659-7022. Pres.: Scott Lavin; Gen. Mgr.: Wally Roker; Prof. Mgrs.: Henry Marx, Trna Nielsen.

Joyful Wisdom Music Co. (BMI), see Alkatraz Corner.

Joyous Sounds Music (BMI), see International Doorway.

Jubal Sound Music (BMI), see Chappell.

Jubilation Music (BMI), see FYDAQ.

Jubilee Music Inc. (ASCAP), see Chappell.

JuBob Music (ASCAP), see Meshugah.

Jucu Music (ASCAP), PO Box 2161, North Hollywood, Calif. 91602. Tel. (213) 763-5333. Owners: Frank Flynn, Forrest Owen, Phil Yeend.

Jugumba Music (ASCAP), c/o Jay Cooper, 9465 Wilshire Blvd., Suite 820, Beverly Hills, Calif. 90212. Tel. (213) 278-1111 Cable TRADEMARKS

**Affiliate:** One Marble Music (BMI).

Jukebox Music (ASCAP), see Misty Haze

Juldane Music Co. (BMI), 8037 13 St., Silver Spring, Md. 20910 Wash., D.C. Tel. (202) 333-7474. Owner: Jules M. Damian.

**Affiliates:** Porsche Music (SESAC), Pou Music (ASCAP).

Julep Publ'g Co. (div. of Julep Inc.) (BMI), PO Box 15551, Nashville, Tenn. 37215 Tel. (615) 383-5698. Pres.: Charlene Sherrill; Gen. Mgr.: Ann Sutton

**Affiliate:** Mint Julep Publ'g Co. Inc. (ASCAP).

Julesco Music (ASCAP), see JJ Jules Ents.

Jules-Tone Music (BMI), see JJ Jules Ents.

Julie H Music (ASCAP), see Martin Cohen.

Julie Music Corp., see Clara

Jumbuck Music (BMI), see Rondor

June 16 Music Co. (BMI), see Mietus

Jun M'Hoon & Assocs. (ASCAP), 10519 S. Forest, Chicago, Ill. 60628 Tel. (312) 785-6118 Pres.: Wilbur L. M'Hoon Jr., Prof. Mgr.: Jun M'Hoon. Local branch: 405 S. East Ave., Oak Park 60302 Tel. (312) 848-5935. Gen. Mgr.: Joan M'Hoon

Ralph Jusko Publ'ns Inc. (SESAC), see Willis.

N. S. Justman (BMI), see United Artists.

Just Music Corp. (BMI), see Schwartz

**K**

K C M Music (ASCAP), see Caseyem

K-D Music (BMI), (div. of KDP Inc.), 111 Valley Rd., Richardson Park, Wilmington, Del. 19804 Tel. (302) 655-7488. Pres. H Edwin Kennedy

K R P C O Music (BMI), (div. of Kiderian Recs. Prod'ns), 4926 W. Gunnison, Chicago, Ill. 60630 Tel. (312) 545-0861. Pres. Ray Peck, VP George Peck

**Affiliates:** Camels Harr (ASCAP), Middle Eastern (BMI).

Kack Klick (BMI), House of Gutar Bldg., 645 Titus Ave., Rochester, N.Y. 14617. Tel. (716) 544-3500. Pres. Bruce Schaubroek; VP Armand Schaubroek

Kae-Lyn Music (BMI), see Gopam Ents.

Kags Music Corp. (BMI), see Abkco.

Gus Kahn Music Co. (ASCAP), 6223 Selma Ave., Hollywood, Calif. 90028. Tel. (213) 462-6088. Owner: Donald Kahn

**Affiliate:** Sugarbush Music Inc. (ASCAP).

Kahuku Publ'g Co. (ASCAP), see Martin Cohen.

Kalakaua Publ'g Co. (ASCAP), see Oahu.

Kalimba Music Co., see Royalty Control

Kalmann Music Inc. (ASCAP), Hilltop Rd., Birchrunville, Pa. 19421 Tel. (215) 469-6965. Pres. & Mgr.: Kal Mann

**Affiliate:** Woodcrest Music Inc. (BMI).

Edwin F. Kalmus & Co. (ASCAP), PO Box 1007, Opa Locka, Fla. 33054 Tel. (305) 681-4683.

E. F. Kalmus Orchestra Scores Inc. (ASCAP), see Belwin-Mills.

Kamakazi Music Corp. (BMI), 1650 Broadway, Suite 701, New York, N.Y. 10019 Tel. (212) 265-0250

Kama Rippa Music Inc. (ASCAP), see Buddha

Kama Sutra Music Inc. (BMI), see Buddha

J. & J. Kammen (ASCAP), see Ashley

Kander-Ebb Inc. (BMI), see Chappell.

Les Kangas Music Publ'g (BMI), 302 E. Dewey Ave. San Gabriel, Calif. 91776. Tel. (213) 288-5435. Owners: Les & Toni Kangas

Karamar Publ'g Co. Ltd., see Controlled Sheet Music

Bob Karcy Music (ASCAP, BMI), 437 W. 16 St., New York, N.Y. 10011 Tel. (212) 989-1989 Cable ROKINTAL Pres.: Bob Karcy

**Int'l branch:** France, Pygmalion.

Karendepty Music (ASCAP), see Royalty Control.

KasKat Music Inc. (BMI), 323 E. Shore Rd., Great Neck, N.Y. 11023 Tel. (516) 482-5930 Pres. J. Kasenetz, VP & Gen. Mgr. J. Katz.

Edward Kassner Music Co. (ASCAP), see Copyright Serv. Bureau.

Katch Nazar Music (ASCAP) (div. of Rose Hill Group), 3929 New Seneca Tnkp., Marcellus, N.Y. 13108 Tel. (315) 673-1117 Pres., Gen. & Prof. Mgr.: Vincent Taft

**Branch:** Syracuse, N.Y., 1326 Midland Ave. Zip 13205 Tel. (315) 475-2936 Gen. & Prof. Mgr. V. Taft.

**Affiliate:** Bleecker Street Music (BMI), Zag (BMI).

Katheannes Music Co. (BMI), PO Box 1218, Chicago, Ill. 60690. Tel. (312) 994-4561. Pres.: Lavon Lambeth; VP: Earl Gibson Jr., Prof. Mgr.: Vincent Willis.

Kawlus Music (ASCAP), see United Int'l Copyright.

Richard Kaye Publ'ns, 2234 Laurel Canyon Blvd., Los An-

geles, Calif. 90046. Tel. (213) 652-8182. Pres.: Richard Kaye.

**Affiliates:** Bern Doubt Music (BMI), Greenleaf Music Inc. (ASCAP), Through the Looking Glass (ASCAP), Virgin Ear Music (BMI).

Kaye-Smith Music (ASCAP), see Kaye-Smith Prod'ns.

Kaye-Smith Prod'ns, 2212 Fourth Ave., Seattle, Wash. 98121. Tel. (206) 624-8651. Chief Exec. Officer: Lester M. Smith.

**Affiliates:** Kaye-Smith Music (ASCAP), Snoqualmie Music (BMI).

Kay Gee Music (BMI), see A Dish-A-Tunes.

Kaymar Music (BMI), PO Box 624, Ellicott City, Md. 21043. Tel. (301) 461-2382. Pres.: Anthony A. Smelgus.

Kayteekay Music (ASCAP), see Glen Campbell.

Keble Music Co. (BMI), see Eden.

Keca Music Inc. (ASCAP), 9440 Santa Monica Blvd., Suite 704, Beverly Hills, Calif. 90210. Tel. (213) 278-3156. Pres.: Larry Gordon, Gen. & Prof. Mgr.: Noreen Rae Cowan.

**Affiliate:** Rip Music Inc. (BMI).

Keel Music Publ'g Co. Inc. (BMI), see Big Seven—Nom.

Joe Keene Music Co. (BMI), PO Box 602, Kennett, Mo. 63857 Tel. (314) 888-3032/2995. Pres.: Joe Keene.

**Affiliates:** Cone Music Co. (BMI), Happy Day Music Co. (BMI), Lincoln Road Music Co. (BMI).

Keeta Music Co. (BMI), see Briarhead.

Keisha Music (BMI), see Bushka.

Keith Music (ASCAP), 4648 Park Granada, No. 172, Calabasas, Calif. 91302 Tel. (213) 883-2884. Pres. Barney Fields.

**Affiliate:** Ken Rose Music (BMI).

Kellaway Music, see Martin Cohen

KellGriff Music Publ'g Inc. (BMI), 20021 James Couzens Fwy., Detroit, Mich. 48235. Tel. (313) 862-1878. Pres. & Gen. Mgr.: Ernest Kelley. Prof. Mgr.: John E. Griffith.

**Affiliated firm:** Ernel Music Co. (BMI)

Kelly Music Publ'ns (BMI), see Country Star.

Kelton Inc. (ASCAP), 3505 S. Ocean Dr., Apt. 121, Hollywood, Fla. 33019. Tel. (305) 929-2880. Pres.: H.J. Lengsfelder.

**Affiliate:** Pleasant Music Publ'g Corp. (ASCAP).

Kemo Music Co. (BMI), see Beechwood

Kenbar Music Corp. (BMI), see Greenbar.

Kendor Music Inc. (SESAC), Mann & Grove Sts., Delevan, N.Y. 14042. Tel. (716) 492-1254 Pres.: Arthur W. Dedrick, VP & Gen. Mgr.: Lester P. Chappell.

Ken-Glen Publ'g (BMI), see Chappell.

Kengorus Music (ASCAP), 3033 Franklin Canyon Dr., Beverly Hills, Calif. 90210 Tel. (213) 275-0510. Pres. Brenda Gordon Russell; VP: Brian Russell

Gene Kennedy Ents., 2125 Eighth Ave. S., Nashville, Tenn. 37204. Tel. (615) 383-6002 Pres. Gene Kennedy.

**Affiliates:** Bekson (BMI), Chip 'n Dale (ASCAP), Door Knob Music Publ'g (BMI), Kenwall (ASCAP)

Kennett Music Co. (BMI), see Copyright Serv. Bureau

Keno Music (ASCAP), see Friend.

Arthur Kent Music Co. (ASCAP), 3 Redbud Dr., Nashville, Tenn. 37215. Tel. (615) 383-8130. Owner: Arthur Kent

Kent County Music (BMI), see Harrison Tyner.

Kentucky Colonel Music (BMI), 734 Farview Ave., Sierra Madre, Calif. 91024. Tel. (213) 651-2892. Pres.: John M. Delgatto.

**Affiliate:** Havana Moon Music (BMI)

Kenwall Music Publ'g Inc. (ASCAP), see Gene Kennedy.

Kenwood Music Inc. (BMI), 747 Third Ave., 27th Fl., New York, N.Y. 10017. Tel. (212) 688-8170. Pres.: Jeffrey S. Kruger, Gen. Mgr.: Louis Zinman.

**Affiliates:** Ember Ents. Inc. (BMI), Hillbrow Music Inc. (ASCAP).

**Int'l firms represented:** Ed Musicales Catalogue (France), Florida (UK), Gloucester (UK), Henney (UK), International Music of Italy—IMI (Italy), Mark Music (UK), Metropole (UK), Mood Music (UK), Sharon (UK), Steeping Bunny (UK), Soul Music (UK), Sparta (Netherlands), Sparta Florida (UK), York (UK)

**Int'l reps.:** UK (Ember, Sparta Florida Music Group).

Kenya Music Inc. (ASCAP)—Pres. Eumir Deodato—see Bel-dock Levine & Hoffman

Keristene Music Ltd.—Pres. K.H. Smith—see Coleman, Kes-tin & Smith & Startinge

Ketch-Up Music Co. (BMI), see Copyright Serv. Bureau

Kevin Lee Music (BMI), see Universal

Kevrick Music (ASCAP), see San-Lyn

Kewpie Music (BMI), see Copyright Serv. Bureau

Keymen Music (BMI), see Copyright Serv. Bureau.

Khufu Music (BMI), see Rondor

Kicking Bear Music (ASCAP), see Warner Bros

Kicking Mule Publ'g (BMI), PO Box 3233, Berkeley, Calif. 94703. Tel. (415) 452-1248 Mgr., Ed Denson

**Int'l rep.:** Europe (Sonet).

Kidada Music Co. Inc./Rashida Music Co. (BMI), c/o A&M Recs., 1416 N. La Brea Ave., Los Angeles, Calif. 90028 Tel. (213) 469-2411. Cable ALPERMOSS. Pres. Quincy Jones

**Administered firm:** Goulgins Music.

**Int'l firm represented:** RCA Int'l (USA)

The Kids Music Inc., see Martin Cohen

Kilynn Music Publ'g Inc. (BMI), see Mietus

Kimkms Music (BMI), 202 Wisconsin St. NE, Albuquerque, N.M. 87108 Tel. (505) 265-3441 Pres. John Wag-ner.

Kimlyn Music (ASCAP), see Sheryl

Kim-Pat Publ'g (SESAC), Box 654, Hillwood Dr., Fayetteville, Tenn. 37334 Tel. (615) 433-2323 Pres. Elynn Trigg

**Affiliate:** Kris Publ'g Co. (SESAC)

Kindalke Music (ASCAP), see Up Tight

Kiner Music Co., PO Box 724, Redmond, Wash. 98052. Tel. (206) 885-0523. Owner: L.F. Kiner

King Coal Music Inc. (ASCAP), see Coal Miners Music

King Henry Music (BMI), 1851 Leigh St., Easton, Pa. 18042 Tel. (215) 258-4461.

K. L. King Music House (SESAC), see C.L. Barnhouse

King Country (BMI), see Tackhammer

King of Music Publ'g Co. (BMI), 38 Music Square E., Nashville, Tenn. 37203. Tel. (615) 256-8760 Pres.: Tony DiRizziano; Gen. & Prof. Mgr.: Andy Katrinecz.

**Affiliates:** Double Bourbon Music (SESAC), To-Jo Music (ASCAP).

**Int'l firm represented:** Sally Ann (Ireland, UK).

**Int'l rep.:** Ireland & UK (Sally Ann).

King of Spades Music Inc. (BMI)—Pres.: Stephen C. La Vere—see Munka.

King of the Jingle Music Co. (BMI), see Chappell.

Kingsland Publ'g Co. (ASCAP), see Briarhead.

Kingsley Music Inc. (ASCAP), see Copyright Serv. Bureau.

Kingsmen Publ'g Co. (BMI), Box 922, 2815 35 St. NW, Cleveland, Tenn. 37311 Tel. (615) 472-4913. Pres.: Eldridge L. Fox; Gen. Mgr.: Jack Clark.

King Solomon Music (ASCAP), see Martin Cohen.

King Music (ASCAP)—Pres.: N.L. King—see Playnote.

Kingship Music Inc. (ASCAP), see Jonapoo.

Krongazi Music (BMI), see Rondor.

Kipahulu Music Co. (ASCAP), c/o Colgems-EMI Music Inc., 711 Fifth Ave., New York, N.Y. 10022. Tel. (212) 751-4400.

Charles Kipps Music Inc. (BMI), 1 Lincoln Plaza, New York, N.Y. 10023. Tel. (212) 580-0154. Pres.: Charles H. Kipps Jr.

**Branch:** Springfield, Va., 6901 Old Keene Mill Rd. Zip: 22150. Tel. (703) 569-5330. Gen. Mgr.: Don Fwynn.

**Int'l reps.:** Australia (Castle), Italy (Ariston), UK (EMI).

Don Kirshner Music Inc. (BMI), 1370 Ave. of the Americas, New York, N.Y. 10019. Tel. (212) 489-0440. Pres. Don Kirshner; Exec. VP: Herb Moelis, VP & Gen. Mgr.: Wally Gold; Prof. Mgr.: Jay Siegel; Talent Development Felix Di Palma; Copyrights Dir.: Sandy Kerrien.

**Branch:** Los Angeles, Calif., 9000 Sunset Blvd. Zip 90069. Tel. (213) 278-4160

**Affiliate:** Kirshner Songs Inc. (ASCAP).

**Int'l reps.:** Australia (Warner Bros.), Benelux (Kirshner in Belgium), Caribbean (Ivan Mogull), Central America (Ivan Mogull), France (PSCF), Germany (Kirshner), Italy (Kirshner), Japan (Shinko), Latin America (Ivan Mogull), Mexico (Ivan Mogull), South Africa (Laetec), South America (Ivan Mogull), Spain (Armonico-Clipper's), Sweden (Don Kirshner), UK (Kirshner/Warner Bros.).

Kirshner Songs Inc. (ASCAP), see Don Kirshner.

Kirzo Music (BMI), see Copyright Serv. Bureau.

Kisco Music Ltd. (BMI), see Copyright Serv. Bureau

Kiss Songs Inc. (ASCAP), see Ivan Mogull

Kit Kat Music (BMI), see Hand Made

Kitten Bitches Music (BMI), see Panda Bear.

Kittyhawk Music (ASCAP), see 20th Century.

Neil A. Kjos Music Co. (SESAC), 525 Busse Hwy., Park Ridge, Ill. 60068. Tel. (312) 825-2168. Pres. & Gen. Mgr. Neil A. Kjos Jr.

**Branch:** San Diego, Calif., 4382 Jutland Dr. Zip 92117. Tel. (714) 270-9800.

**Affiliates:** General Words & Music Co. (ASCAP), Kjos West La Jolla Music Publ'g Co. (BMI), Loop Music Publ'g Co. (ASCAP), Pallma Music Co. (SESAC), Parks Music Corp. (SESAC), Tuskegee Music Press (SESAC).

Kjos West La Jolla Music Publ'g Co. (BMI), see Neil Kjos.

Klicktat Music (BMI), 122 SW Third, Portland, Ore. 97204. Tel. (503) 238-4535.

Klingman Music (BMI), see Open End—Open End.

Klondike Ents. Ltd. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel. (212) 541-6880. Pres.: Johnny Baylor (Administered by Mietus).

Knee Trembler Music, see Fourth Floor.

Knob Hill Publ'g Co. (BMI), see Catalpa.

Knollwood Music Corp. (ASCAP), see Fred Ahlert.

Knowles Music (BMI), see Royalty Control Corp.

Buddy Knox Music (BMI), see United Artists.

Knud-Feldt Music Co. (BMI), c/o Sceneville Inds., 78-08 88 Ave., Woodhaven, N.Y. 11421 Tel. (212) 296-1877. Pres. Robert L. Knudsen, VP: Arthur J. Kleinfeldt; Nat'l Publ'g Dir.: James Knudsen

**Affiliate:** Sceneville Music (ASCAP).

Koala Music Inc. (ASCAP), N.Y., see Music Music.

Koala Recs. Inc., 9255 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 278-8141. Pres.: Irv Kessler, VP: Mary Kessler

**Affiliates:** Deep Roots Music Co. (BMI), Emeline Music Co. (ASCAP)

Kodzo Music, see Picasso

Kohaw Music Inc. (ASCAP), see Bicycle.

Koko Music (ASCAP), see Boxer.

Kober Publ'g Co. (BMI), 332 W. 14 St., Upland, Calif. 91786. Tel. (714) 981-2783. Pres.: Lillian Kolber

Kona Kai Publ'g Co., see Beechwood.

Kool Kat Music (BMI) (div. of Kool Kat Prod'ns Inc.), 39 S. Main St., Spring Valley, N.Y. 10977. Tel. (914) 425-6040 VP & Gen. Mgr.: Jordan Spivack

**Affiliate:** Foxy Tunes (BMI)

Kool Soul Music (BMI), see Mietus

Kooper Music Co. (BMI), see Mietus.

Koppelman-Bandier Music (BMI), see EMP Co

Kosmic Lady Music Publ'g Co. (ASCAP), see Studio 10

Kountry Kate Music (BMI), see Maranta

Koussevitzky (Ed.) (ASCAP), see Boosey & Hawkes.

John Krachtus Co. (SESAC), see Vitak-Elsnic.

Kradar Music Co. (ASCAP), see Sam Fox.

Krandon Music Co. (BMI), see Copyright Serv. Bureau.

Krishane Ents. Inc. (ASCAP), 4601 Willis Ave., Suite 309, Sherman Oaks, Calif. 91403. Tel. (213) 981-8255. Pres. & Gen. Mgr. Kris Eric Stevens; Prof. Mgr. Michael Jordan

Kris Publ'g Co. (SESAC), see Kim-Pat.

Kropotkin (ASCAP), 273 New York Ave., Huntington, N.Y. Tel. (516) 423-8328

**Affiliate:** By Full Co. (BMI).

Kryder Music Corp. (BMI), see Copyright Serv. Bureau.

Kuan-Yin Publ'g Co. (BMI), see Hotei

Kulberg Music (BMI), see Open End—Open End.

Kulka Music (SESAC), see De Gar Music.

**L**

L F Music Group, c/o Famous Music, 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel. (212) 333-3433 Pres.: Lewis Futterman

**Affiliated firm:** Famous Music Corp. (ASCAP).



**Affiliates:** Growl Music (BMI), Meager Music (BMI), Pamela Rosa Music Inc. (ASCAP), Pelew Music Inc. (ASCAP).  
**Int'l firm represented:** Andover (UK).  
**Int'l reps:** France (Societe d'Editions Musicales, Germany (J. Michel), Italy (RCA), Sweden (Swedish Music), UK (Andover).  
**L & R (BMI)**, see Galactic.  
**L S Music (ASCAP)**, see Universal.  
**La Brea Music (ASCAP)**, see Rondor.  
**La-Car Publ'rs (BMI)** (div. of Jessup Recs. Inc.), 3150 Francis St., Jackson, Mich. 49203. Tel: (517) 782-2722. Pres.: Larry Jessup.  
**Laces & Boots Music (BMI)**, see Chappell.  
**Ladd Music Co. (BMI)**, 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Owner: Phil Ladd.  
**Lady Casey Music (BMI)**, see Trust Music.  
**Lady Jane Music (BMI)**, c/o Abraham Somer Esq., Mitchell, Silberberg & Knupp, 1800 Century Park E., Suite 800, Los Angeles, Calif. 90067. Tel: (213) 553-5000. Cable: SILMITCH. Owner: Hoyt Axton.  
**Lady Mac Music Co. (ASCAP)**, see Bourne.  
**Ladysmith Music Inc.**, see Famous.  
**J. R. LaFleur (ASCAP)**, see Boosy & Hawkes.  
**Laie Publ'g (BMI)**, see Martin Cohen.  
**La Jolla Music Publ'g Co. (BMI)**, see Neil Kjos.  
**Lake Country Music (BMI)**, PO Box 1073, Graham, Tex. 76046. Tel: (817) 549-5118. Pres.: Larry Woodbridge; Gen. & Prof. Mgr.: Mark House.  
**Lakshmi Lakshmi Music Co. (BMI)**, see Stonebass.  
**LaLanne Inc. (ASCAP)**, see A. Schroeder.  
**La Lou Music (BMI)**, 711 Stevenson St., Lafayette, La. 70501. Tel: (318) 234-4118. Pres.: Carol J. Rachou.  
**Lamaja Music Publ'g (BMI)**, see Copyright Serv. Bureau.  
**Laminations Music (ASCAP)**, see Greene & Reynolds.  
**Lamplighter (BMI)**, 2227 Fifth Ave., Seattle, Wash. 98121. Tel: (206) 623-2030. Owner: Kearney W. Barton.  
**Lamp Music (BMI)**, see Coco.  
**Landers-Roberts Music (ASCAP)**, 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-5050. Co-Pres.: Hal Landers, Bobby Roberts. (Administered by April Blackwood).  
**Affiliate:** Hot Rock Music (BMI).  
**Landmark Music (BMI)**, see Wild Indigo.  
**Landscape Music Co. (BMI)**, see Lion's Gate.  
**Langley Music Co. (BMI)**—Prof. Mgr. Eddie White—see White Way.  
**Lanie Music (BMI)**, see Chalice.  
**Stuart Lanis Music Inc. (BMI)**, 1273 1/2 N. Crescent Heights Blvd., Los Angeles, Calif. 90046. Tel: (213) 650-6500. Pres.: Stuart Lanis; VP's: Adam Jason & Nathan Banks.  
**Affiliate:** Peter Piper Publ'g (ASCAP).  
**Lansdowne Music Publ'rs (ASCAP)**, PO Box 2941, Escondido, Calif. 92069. Owner: Norman Malkin.  
**Affiliate:** Bloor Music Publ'rs (BMI).  
**Lantana Music Inc. (BMI)**, PO Box 630175, Miami, Fla. 33103. Tel: (305) 472-7757. Pres. & Gen. Mgr. Jack P. Bluestein; Prof. Mgr. Kevin McManus.  
**Lara Music (BMI)**, see Equinox.  
**Larbell Music Inc. (BMI)**, see A. Schroeder.  
**Laredo Publ'ns (BMI)**, see Red River.  
**Larilee Publ'ns (ASCAP)**, see Cherrilynne.  
**Lark Music Inc. (BMI)**, see Sidney A. Seidenberg.  
**La Salle Music Publ'rs Inc. (ASCAP)**, see Peer-Southern.  
**LaShaRuDa Music (BMI)**, see Wel Dee.  
**Lassie Publ'g Co. (ASCAP)**, see A. Schroeder.  
**Last Laugh Music Co. (BMI)**, see A. Schroeder.  
**Late Morning Music**, see Rondor.  
**Late Music**, see BW Music.  
**Latimer Music**, see Copyright Serv. Bureau.  
**Latimusic (BMI)**, 9000 Sunset Blvd., Suite 1510, Los Angeles, Calif. 90069. Calif. 90028. Tel: (213) 550-7664. Pres.: Len Latimer.  
**Affiliates:** Latipub (ASCAP), Ye Local Pub (ASCAP).  
**Latin American Music (BMI)**, see The International Music Co.  
**Latipub (ASCAP)**, see Latimusic.  
**Laughing Duck Music Publ'g Co. (BMI)**, see Studio 10.  
**Laughlin Ents. Inc. (BMI)**, PO Box 59, Medinah 60157; 100 E. Irving Park Rd., Roselle, Ill. 60172. Tel: (312) 529-7571. Pres.: Dr. T.X. Laughlin; Gen. Mgr.: M.J. Laughlin; Prof. Mgr.: A. Di Rizziano.  
**Int'l rep.:** Ireland (Jerry Hughes).  
**Laumor Music Corp. (ASCAP)**, see Tash Howard.  
**Laurabob Music Co. (BMI)**, 6362 Hollywood Blvd., No. 312, Hollywood, Calif. 90028. Tel: (213) 466-7698. Pres. & Gen. & Prof. Mgr.: John A. Bid.  
**Lauralan Music (ASCAP)**, see Chappell.  
**Laurel Canyon Music Ltd. (ASCAP)**, 75 E. 55 St., New York, N.Y. 10022. Tel: (212) 759-1610. Pres.: Michael Appel; Gen. Mgr.: Ron Skoler.  
**Int'l reps.:** Australia (Penjane), Belgium (Hans Kusters), France (Intersong Tutti), Germany (Siegel), Italy (Curci), Mideast (Intersong), Japan (April), Netherlands (New Dayglow), South Africa (Intersong) Sweden (Intersong), UK (Intersong).  
**Lauren Kim Music (ASCAP)** (formerly Gregg Scott Music Inc.), 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres.: Joan R. Weinberg; Gen. Mgr.: Fred Weinberg.  
**Laurentian Music Ltd.**, see Copyright Serv. Bureau.  
**La Viola Song (BMI)**, see Sidney A. Seidenberg.  
**Lawday Music Corp. (BMI)**, 49 Music Square E., Nashville, Tenn. 37212. Tel: (615) 244-3450. Pres.: Danny Davis; Prof. Mgr.: Lamar Morris.  
**Affiliated firm:** Acoustic Music Inc. (BMI).  
**Law Publ'g Co. (BMI)**, 305 N. Hwy. 43, Saraland, Ala. 36571. Tel: (205) 675-4431. Pres.: Lois Anne Whiting; Gen. Mgr.: Doc Whiting; Prof. Mgr.: Jamey Whiting.  
**Ray Lawrence Music (ASCAP)**, PO Box 1987, Studio City, Calif. 91604. Tel: (213) 552-1000. Pres.: Ray Lawrence.  
**Affiliates:** Cork Boot Music (BMI), Logger Music (ASCAP).  
**Lawson-Gould Music Publ'rs Inc. (ASCAP)**, see G. Schirmer.  
**Mabel Lawton Music (BMI)**, see Mietus.  
**Laze Music (ASCAP)**, see David Rubinson.  
**Lazy Canary Music Co. (BMI)**, see A. Schroeder.  
**Lazy Libra Music Co. (ASCAP)**, see Fullness.  
**Leandro Music (BMI)**, see Rondor.

**Lea Pocket Scores**, PO Box 138, Audubon Sta., New York, N.Y. 10032. Tel: (212) 866-4026. Pres.: F. Steinhart. (Distributed by Theodore Presser).  
**Int'l rep.:** Austria (Universal).  
**Learn Music Inc. (ASCAP)**, 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-4070. Pres.: Jack Rael; Gen. Mgr.: Corinne Shayne.  
**Affiliate:** Egop Music (BMI).  
**Lebasongs (ASCAP)**, see Neil Sedaka.  
**Le Bill Music Inc. (BMI)**, PO Box 11152, Fort Worth, Tex. 76110. Tel: (817) 738-8843. Mgr.: Major Bill Smith.  
**Int'l rep.:** UK (Le Bill).  
**Leblon Music Corp. (BMI)**, see Copyright Serv. Bureau.  
**Jack Lebsock Music (BMI)**, 465 Clearwater Dr., Nashville, Tenn. 37217. Tel: (615) 361-1715. Pres.: Jack L. Lebsock.  
**Cora Lee Music (BMI)**, 133 North St., Rochester, N.Y. 14604. Tel: (716) 454-1269. Owner: Lester W. Osband.  
**Leecowan Music (BMI)**, see Yuggoth.  
**Leeds Music Corp. (ASCAP)**, see MCA.  
**Foy Lee Publ'g (BMI)**, PO Box 7505, Zip 78207, 1002 Hoefgen St., San Antonio, Tex. 78210. Tel: (512) 532-3216. Owner: C. Foy Lee.  
**Kevin Lee Music (BMI)**, see listing under "K".  
**Lou Lee Music (BMI)**, see Alexis.  
**Mylon LeFevre (BMI)**, PO Box 400, Atlanta, Ga. 30301. Pres. & Prof. Mgr. Mylon LeFevre.  
**Affiliates:** Angel Band Music (BMI), Holy Smoke Music (ASCAP).  
**Legut Music**, 494 Gregory Ave., 1-A, Glendale Heights, Ill. 60137. Tel: (312) 469-4710.  
**Leigh Group Inc.**, 530 James St., Lakewood, N.J. 08701. Tel: (201) 367-0080. Pres. Milton Herson; Gen. Mgr. Alan Honig; Prof. Mgr.: Mich Leigh.  
**Affiliates:** Renteigh Music Inc. (BMI), Andrew Scott Inc. (ASCAP).  
**Leivas Publ'g Co. (BMI)**, 2037 Milton St., Riverside, Calif. 92507. Tel: (714) 686-2670. Pres.: Leona P. Leivas.  
**Paul Leka Music (BMI)**, 132 Merrimac Dr., Trumbull, Conn. 06611. Tel: (203) 261-9610. Pres.: Paul Leka (Administered by Metus).  
**Branch:** Bridgeport, Conn., PO Box 9171. Zip 06601. Tel: (203) 356-9168.  
**Affiliates:** Baby Powder Music (ASCAP), Backroom Music (ASCAP), Green Rose Music (BMI).  
**Lemco Music Publ'g Co. (BMI)**, PO Box 8013, 2518 Southview Dr., Lexington, Ky. 40503. Tel: (606) 277-1184. VP. Cecil Jones.  
**Lemor Music (BMI)**, see M.M. Cole.  
**Lenel Music Pub'g (ASCAP)**, see Moon Lake.  
**Len-Lon Music Publ'g Co. (BMI)**, c/o Sandra R. Newman, 1326 N. Flores St., Los Angeles, Calif. 90069. Tel: (213) 654-4601. Pres. Leonard C. Williams; Gen. & Prof. Mgr. Sandra R. Newman.  
**Lennon Music (BMI)**, 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 586-6444. Pres. John Lennon.  
**Affiliate:** Omo Music (BMI).

**Lenny Publ'g Co. Inc. (ASCAP)**, see Su-Ma.  
**Cecil Lenox Ltd. (BMI)**, see Copyright Serv. Bureau.  
**Hal Leonard Publ'g Corp. (ASCAP)**, 960 E. Mark St., Waukegan, Minn. 55987. Tel: (507) 454-2920. Pres. Harold Edstrom.  
**Branches:** Hollywood, Calif., 6223 Selma Ave. Zip 90028. Tel: (213) 462-6088. Gen. Mgr. Donald Kahn—Milwaukee, Wis., 8112 W. Bluemound Rd. Zip 53213. Tel: (414) 774-3630. Exec. VP & Gen. Mgr. Keith Mardak.  
**Int'l branches:** England, Spain. (SEE ADVERTISEMENTS)  
**Leonard Prod'ns Inc. (BMI)**, PO Box 222, Gainesville, Tex. 76240. Tel: (817) 466-4076. Pres. Joe M. Leonard Jr.  
**Leo the Lion Music (BMI)**, see Chappell.  
**Lepo Music (BMI)**, see Vado.  
**Lerobal Music (BMI)**, 6255 Sunset Blvd., Suite 909, Hollywood, Calif. 90028. Tel: (213) 461-4678. Pres. Maria Tynes; Exec. VP. Joe Medlin; VP. Robert Reese; Publ'rs Rep. Pamela Hegwood. Controller: Ruby Stoner.  
**Affiliate:** Van Tynes Music (ASCAP).  
**Lesgor Music (BMI)**, see Copyright Serv. Bureau.  
**Lessa Music (BMI)**, see Copyright Serv. Bureau.  
**Lester Publ'g Corp. (BMI)**, see Chappell.  
**Letna Music Co. (BMI)**, see Draw.  
**Leton Music (BMI)**, see Copyright Serv. Bureau.  
**Let There Be Music Inc. (ASCAP)**, see Southern Writers.  
**Levine & Brown Music Inc. (BMI)**, see Ivan Mogul.  
**Levisa Music Inc. (BMI)**, PO Box 536, Brentwood, Tenn. 37027. Tel: (615) 383-2564. Pres. & Gen. Mgr. James F. Prater; Prof. Mgr. Jean A. Prater.  
**Branch:** Nashville, Tenn., 2402 12 Ave. S. Zip: 37204. Tel: (615) 383-2564.  
**Affiliate:** Prater Music Inc. (ASCAP).  
**Levites Music Inc.**, see Copyright Serv. Bureau.  
**Adam R. Levy & Father Ents. Inc. (BMI)**, see Big Seven.  
**Lou Levy Music Co. Inc. (ASCAP)**, 35 W. 53 St., New York, N.Y. 10019. Tel: (212) 765-7785. Pres. Lou Levy; Gen. Mgr. & Consultant: George Levy; Prof. Mgr.: J.A. Watkins.  
**Int'l branch:** England.  
**Affiliates:** Input Music Co. (BMI), Inspiration Music Co. (ASCAP), Output Music Co. (ASCAP), Stone Lane Music Corp. (BMI).  
**Int'l firm represented:** Gismont (Switzerland).  
**Jerry Lee Lewis (BMI)**, see Copyright Serv. Bureau.  
**Lewis Music Publ'g Co. Inc. (ASCAP)**, see Ashley.  
**Lexicon Music Inc. (ASCAP)**, 21241 Ventura Blvd., Suite 288, Woodland Hills, Calif. 91364. Tel: (213) 884-0333. Pres. Ralph Carmichael. (Distributed by Word Inc.)  
**Liberation Music (BMI)**, see Martin Cohen.  
**Libra Ents., 11 Music Circle S., Nashville, Tenn. 37212. Tel: (615) 255-0956. Pres. Tom Sluder. VP. Gordon Reid.**  
**Affiliate:** Farmwell Music (BMI).  
**Libretto Music Co. (ASCAP)**, see Chappell.  
**Libris Music (BMI)**, see Word Inc.  
**Licette Music Corp. (BMI)**, see Fairyland.

## Famous Music Publishing Companies

# "Very Famous"

A Division of Paramount Pictures



A GULF + WESTERN COMPANY

Marvin Cane  
Sidney Herman

LOS ANGELES  
6430 Sunset  
Boulevard

Julie Chester

NEW YORK  
1 Gulf +  
Western Plaza

Ann Gardner  
Lionel Job  
Dick Milfred

NASHVILLE  
2 Music  
Circle South

Bill Ficks

LONDON  
50 New Bond  
Street

Ivan Chandler  
Bruno Kretzshmar

Lichelle Music Co (ASCAP), 4215 Hood Ave., Burbank, Calif 91505. Tel (213) 849-7409. Pres. Michelle Kay

Larry Lick Music (BMI), see Sound Inc.

Lider Music Corp. (BMI), 748 10 Ave., New York, N.Y. 10019. Tel (212) 247-6330. Cable RICO RECORDS Pres. Ralph Cartagena

Liebstone Music (BMI), see Martin Cohen

Life Music Inc. (ASCAP)—Pres. Morris N. Young—see Denton & Haskins

Lig Music (ASCAP), see Cabot

Like A Movie Music (ASCAP), see 20th Century

Lil' Dusty Publ'g Co (BMI), PO Box 23101, Nashville, Tenn. 37202. Owner: Ray Bataille

Lillenas Publ'g Co. (SESAC), PO Box 527, Kansas City, Mo. 64141. Tel. (816) 931-1900. Gen Mgr. M.A. Lunn. **Affiliates:** Beacon Hill Music (SESAC)

Lily (BMI), see Eden

Lincoln Road Music Co. (BMI), see Joe Keene

Linda's World Music Corp. (BMI), see Big Seven—Big Seven

Linersider Prod'ns Ltd (BMI), see Rohm

Lingua-Musica (BMI), 11225 Ewing Circle, Minneapolis, Minn. 55431. Tel: (612) 888-2011. Owner: C.B. Brown

Linton Music Publ'g (BMI), 226 Cedar Lake Rd. S., Minneapolis, Minn. 55405. Tel (612) 377-1334. Pres. Sherwin Linton, Gen Mgr. Dick Stanley.

Sandy Linzer Music Co. (BMI), see Chappell

Lion Music Corp. (ASCAP), see United Artists.

Lion Music Publ'g Co. Inc. (BMI), see American Broadcasting

Lion Tracks Music (BMI), see Chappell

Lion's Gate Films Inc., 1334 Westwood Blvd., Los Angeles, Calif 90024. Tel (213) 475-4987. Pres. Robert B. Altman, VP James W. Quinn. **Affiliates:** Landscape Music Co. (BMI), Lion's Gate Music Co. (ASCAP).

Lion's Gate Music Co. (ASCAP), see Lion's Gate Films.

Lion's Pride Music (ASCAP), see Martin Cohen

Lip-Pick Music (BMI), see Mietus

Lisa Sue Music Inc. (ASCAP), 750 Kappock St., Bronx, N.Y. 10463. Tel (212) 543-7029. Pres.: Jeff Hest **Affiliate firms:** Jeff Hest Music (ASCAP), Merry Sounds (ASCAP).

Lishing (BMI), see Periscope.

Mosie Lister Publ'ns (SESAC), 11306 Carrollwood Dr., Tampa, Fla. 33618. Tel (813) 935-2988. Pres. Mosie Lister

Lis-Til Music (BMI), see Mietus

Lit Cal Music (BMI), see Copyright Serv. Bureau.

Lit'l David Music (ASCAP), see Songs of David

Little Barnum Music (BMI), see Chappell

Little City Publ'g Co. (BMI), PO Box 1079, Washington, D.C. 20013. Md Tel (301) 773-0634. Pres. Leon E. Stewart Sr., Gen Mgr. Barbara A. Brooks, Prof Mgr. Wilbur E. Stewart **Affiliate:** Metro Soul Sound Publ'g (BMI)

Little Cowboy Music Co. (ASCAP), see Little Richie Johnson

Little Darlin' Music (BMI), see Martin Cooper

Little Debbie Music (ASCAP)—Pres. Thomas Fausto, Gen Mgr. John Wolf—see Masterview.

Little Dickens Music Publ'rs (ASCAP), see Segel & Goldman

Little Dipper Music Corp. (BMI), see Big Seven.

Little Dragon Music (BMI), see Mietus

Little Duke Music Co. (BMI)—VP James Hampton; Int'l Catherine Daniels—see Jobsa Music

Little Elmo Songs Inc. (BMI), see Copyright Serv. Bureau.

Littlefield Music Inc. (ASCAP), see Gordon.

Little Foxborough Music Inc. (BMI), see Mietus

Little Fugitive Music (BMI), PO Box 15764, Sarasota, Fla. 33579. Pres. Lou T. Josie, Gen Mgr. Nancy C. Josie.

Little Giant Music Publ'g Co. (BMI), 1545 N. Bronson Ave., Hollywood, Calif 90028. Tel (213) 465-3059. Pres. F.R. Mathis, Gen. & Prof. Mgr. Bud Mathis **Affiliate:** Tisra Til Music (BMI)

Little Gravel Music Publ'g Inc. (ASCAP), see Chappell

Little Hurry Music Co. Inc. (BMI), see Big Hurry.

Little Jack Music Co. (BMI), see Larry Spier & Trina Jill.

Little Jim Music (ASCAP), see Jim McCoy

Little Joe Music (BMI), 604 Broad St., Johnstown, Pa. 15906. Tel (814) 539-8117. Pres. Al Page.

Little M Music (BMI), see Su-Ma

Little Night Music (BMI), 40 Hamilton St., Suite 20-B, New York, N.Y. 10019. Tel (212) 732-0223. Pres. Carlos Mendez-Vaz, Gen Mgr. Bill Downs, Prof Mgr. Marilyn Darby **Affiliated firm:** Big Mike Music (BMI)

Little Peanut Music (ASCAP), see Moppet

Little People Music (BMI), see Chappell

Little Switzerland Music (ASCAP), see Garrett

Liturgical Press Inc., see Theodore Presser

Live-Wire Music Publ'rs (BMI), PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249. Tel (919) 449-6729, 584-0902. Pres. David Lee Perkins, Mgr. Alice R. Perkins

Living Music Inc. (BMI), see Chappell

Lloyd & Logan Music Inc. (BMI), see Copyright Serv. Bureau.

Lloyd Music (SESAC), see Rondor

Lloyd Price Music (ASCAP), see Lori-Joy & Copyright Serv. Bureau

Loaves & Fishes Music Co. Inc. (BMI), see Bicycle.

Local Yokel Music (BMI), see Open End—New Times

Locity Music (BMI), 6700 Peachtree Ind'l Blvd., Suite M-8, Atlanta, Ga. 30340. Tel (404) 447-9964. Pres. Elizabeth Vanover, Prof Mgr. Ed Vanover

Loena Music Publ'g (ASCAP), 239 W. 18 St., New York, N.Y. 10011. Tel (212) 989-7200. Pres.: Ervin Litker, VP's John A. Haydu, Ellen C. Connolly.

Logger Music (ASCAP), see Ray Lawrence

Lola Publ'g Corp. (BMI), 20 West End Ave., New York, N.Y. 10023. Tel (212) 245-7933. Mgr. Leona Apostoleris

Lollipop Music Corp. (BMI), 214 E. 70 St., New York, N.Y. 10021. Tel (212) 288-8728. Pres. Ed Miller; VP Trade Martin.

Lombardo Music Inc. (ASCAP), see 20th Century

Londontown Music (ASCAP), see Garrett

Lone Lake Songs Inc. (ASCAP), PO Box 126, Elmsford, N.Y. 10523. Tel (914) 592-7983. Pres.: Ron Carpenter **Affiliates:** Dietz Music (ASCAP), Figurate Music Co. (ASCAP)

Loney Tunes (ASCAP), see David Rubinson

Longhair Music (ASCAP), see Budd Music.

Longshot Music (SESAC), see Harrison Tyner.

Long Sought After Pond Publ'ns Inc., PO Box 338, Essex Sta., Boston, Mass. 02112. Tel. (617) 373-1812. Pres. J.H. McIntosh

Longstreet Music (BMI), see Ironside

Lonport Music Corp. (BMI), see Sidney A. Seidenberg.

Looking Glass Music Inc. (BMI), see Copyright Serv. Bureau

Lookout Music Co. (ASCAP), see Excellerec.

Loop Music Publ'g Co. (ASCAP), see Neil A. Kjos

Lord Sutch Music (ASCAP), see Martin Cohen

Lorenz Inds (ASCAP), 501 E. Third St., Dayton, Ohio 45401. Tel (513) 228-6118. Owners: Ed B., Geoffrey R. & Steven R. Lorenz. **Affiliated firm:** McAfee Music Corp. (ASCAP) **Affiliates:** Capella Music (ASCAP), Cobblehill Music (BMI), Heritage Music Press (ASCAP), Lorenz Publ'g Co. (ASCAP), Sacred Music Press (ASCAP), Sonshine Prod'ns.

Lorenz Publ'g Co. (ASCAP), see Lorenz Inds

Lori-Joy Music (BMI), 39 W. 55 St., New York, N.Y. 10019. Tel (212) 586-3350. Cable LLOYDPRICE. (Administered by Copyright Serv. Bureau.) **Affiliate:** Lloyd Price Music (ASCAP).

Loring Music Co. (BMI), 1048 N. Carol Dr., Los Angeles, Calif 90069. Tel: (213) 276-7103. Pres.: Mike Conner **Affiliates:** Annabelle Music (BMI), Chandler Music Co. Inc. (ASCAP), Mike Conner Music Corp. (BMI), Musetta Music Co. Inc. (ASCAP), Piano Picker Music Inc. (BMI), Timsonac Music Inc. (ASCAP).

Lotlorn Music (ASCAP), see Michlin & Hill

Lotmor Music (BMI), see Royalty Control Corp.

Lotsa Music (BMI), 1050 Carol Dr., Los Angeles, Calif. 90069. Tel (213) 278-3900. Contact Peter Rachtman. **Affiliate:** Pellett Music (BMI), Summit County Music (ASCAP).

Louie B. Publ'g Co. (BMI), 4201 Locust St., No. 404, Kansas City, Mo. 64110. Tel. (816) 931-2037. Gen. Mgr. L. Marion Brown.

Louise-Jack Music Inc. (ASCAP), see Love-Zager

Louwin Music Publ'g Co. (ASCAP), see Center

Lovable Music Corp. (BMI), see Big Seven—Big Seven.

J. C. Love Publ'g Co. (BMI), see Beechwood.

Lovelace Music Co. (ASCAP), Island View Rd., Cohoes, N.Y. 12047. Tel (518) 785-7379. **Branch:** Albany, N.Y., PO Box 5222. Zip 12205. Tel (518) 355-9139.

Loveline Music (ASCAP), see Sword & Shield.

Love That Music (BMI), see Bug

Love Street Publ'g Co. (BMI), 900 County Line Rd., West Des Moines, Iowa 50265. Tel (515) 225-0343. Pres.: Art Stenstrom.

Love-Zager Prod'ns Inc., 1697 Broadway, Suite 1209, New York, N.Y. 10019. Tel (212) 246-0575. Pres. Gen & Prof. Mgr. Susan McCusker. **Affiliates:** Louise-Jack Music Inc. (ASCAP), Sumac Music Corp. (BMI).

Loving & Loving Music Co. (BMI), 6701 Hope Ave., Cleveland, Ohio 44102. Tel (216) 631-5868. Pres. Don Loving; Gen Mgr. Sherill Loving; Prof Mgr. Dee Johnson

Lowball Music (ASCAP), see Highball

Low-Bam Music (BMI), see Lowery Group

Low Down Music (BMI), see Alfieri

Lower Arcade Music (ASCAP), see American Mutual.

Lowery Group, 1224 Fernwood Circle, Atlanta, Ga. 30319. Tel (404) 233-6703. Pres. Bill Lowery; Gen Mgr. Mary H. Tallent, Prof Mgr. Cotton Carrier, Int'l Dir. Marian Lunt **Affiliates:** Brother Bill's Music (ASCAP), Brother Karl's Music (BMI), Low-Bam Music (BMI), Lowery Music Co. Inc. (BMI), Low-Sal Music Inc. (BMI), Low-Twi Music Inc. (BMI) **Int'l reps.:** Australia (Chappell), Brazil (Copa), Central America (CBS), Italy (Lowery), Japan (Pacific), Mexico (CBS), South America (CBS), Sweden (Sweden Music), UK (Lowery/Chappell)

Lowery Music Co. Ltd (BMI), see Lowery Group.

Lowlands Music (BMI), see Bug.

Low-Note Publ'g Co. (BMI), see Crazy Cajun.

Low-Sal Music Inc. (BMI), see Lowery Group

Low-Twi Music Inc. (BMI), see Lowery Group

Loyd of Nashville Music Inc. (BMI), see House of Loyd.

Loyola Music (BMI), see Mietus

Luba Music (ASCAP), PO Box 42696, Las Vegas, Nev. 89104. Tel (702) 731-6678

Lubrano Music Publ'rs (BMI), PO Box 952, Tampa, Fla. 33601. Tel (813) 251-1186. Contact Joe V. Lubrano.

Lucarway Music (BMI), see April Blackwood

Lucky Man Music (ASCAP), see American Cowboy.

Lucky Rock (ASCAP), 230 Montcalm, San Francisco, Calif 94110. Tel (415) 824-8039. Co-Pres. Ron Nagle, Scott Mathews.

Lucky's Kum-Ba-Ya Publ'g Co. (ASCAP), PO Box 6, Broham, Mich 49312. Tel (616) 689-6886. Owner Ross Fulton

Lucky Stroke Music (ASCAP), see Jamil.

Lucky Three Music Publ'g Co. (BMI), see Salsoul & Larry Spier.

Ludix Publ'g Co. Inc. (BMI), see Mietus

Ludlow Music Inc. (BMI), see TRO

Ludukay Music Inc. (BMI), see Sapphire

Lujac Music Inc. (ASCAP), see Chappell

Lumnar Music (ASCAP), see Word Inc.

Luna Grande Music Co. (BMI), see Blackhawk

Lunar Tunes (BMI), see R.A. Hodge

Lunatunes Music (BMI), see Mietus.

Lu-Ner Publ'g Co. (BMI), 215 Caudill Dr., Hendersonville, Tenn. 37075. Tel (615) 824-4862

Lupet Music Inc. (BMI), see Cimino

Luray Music Co. (BMI), PO Box 62, Luray, Va. 22835. Tel (703) 743-6715. Cable LUIINCO. Pres. Owen F. Silivoy.

Lu-Tal Publ'g (BMI), PO Box 842, Bakersfield, Calif 93302. Tel (805) 871-5490. Pres. Charles Owen. **Affiliate:** Owen Publ'n (BMI)

Luxury Music Co. (BMI)—Pres. Elliot L. Hoffman—see Bel-

dock Levine & Hoffman.

Lynda Music (ASCAP), see Skip Taylor.

Lynda Songs, see Copyright Serv. Bureau.

Lyn-Lou Music Inc. (BMI), PO Box 760, Nashville, Tenn. 37202. Tel (615) 255-2675. Pres. Larry Rogers; Gen Mgr. Lola Scobey **Branch:** Memphis, Tenn., 1518 Chelsea. Zip 38108.

Lynnstrom Publ'g Co. (ASCAP), see Irving Mills.

Lyra Music Co. (ASCAP), 133 W. 69 St., New York, N.Y. 10023. Tel (212) 874-3360. Owner: Don Henry **Affiliate:** Hendon Music Inc. (BMI).

Lyresong Inc. (BMI), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel (404) 873-6425. Pres. Harry Karras; VP Robert B. Richardson

Lyrical World Co. (BMI), see Copyright Serv. Bureau.

**M**

M A J Music (ASCAP), see Springboard.

M A M Music Publ'g Corp. (ASCAP), see MCA Music.

M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel (212) 688-2847. Pres. Marc Brown, Corp. Sec. Yip Richard Simon. **Affiliates:** Marcable Music Inc. (BMI), Tamarin Music Inc. (ASCAP)

M B P Music (ASCAP), see Chappell

M C A Music (div. of MCA Inc.) (ASCAP), 445 Park Ave., New York, N.Y. 10022. Tel (212) 759-7500. Cable. MUSICOR. Pres.: Salvatore T. Chiantia, Contacts Mark Koren, John McKellen **Branches:** Universal City, Calif., 100 Universal City Plaza. Zip 91608. Tel (213) 769-3565, 985-4321 x 3166. Contact Warren Brown—Nashville, Tenn., 6 Music Circle N. Zip. 37203. Contact Jerry Crutchfield. **Int'l branches:** Australia (Leeds), Belgium (MCA), Brazil (MCA), Canada (Leeds), France (MCA), Germany (MCA), Italy (Pickwick), Japan (MCA), Netherlands (MCA), UK (Leeds) **Affiliates:** Champion Music Corp. (BMI), Duchess Music Corp. (BMI), Flanka Music Corp. (ASCAP), Fontaine Music Corp. (ASCAP), Geoff & Eddie Music Co. Inc. (BMI), Hawaii Music Co. Inc. (BMI), Heath Levy Music Co. Inc. (ASCAP), Leeds Music Corp. (ASCAP), MAM Music Publ'g Corp. (ASCAP), Management Agency & Music Publ'g Inc. (BMI), Northern Music Co. (ASCAP), Pickwick Music Corp. (ASCAP), Spanka Music Corp. (BMI), Two Beat Music (BMI). **Int'l firms represented:** Le Chant du Monde (France), Hans Gerg/Arno Volk (Germany), Suvini Zerboni (Italy) **Int'l reps.:** Argentina (Korn), Mexico (EMLASA), Spain (Southern Music Espanola), Sweden (Sweden Music)

M D K Musicals Ltd., see Copyright Serv. Bureau

M-E Music Co. (ASCAP), 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel (212) 757-5105. Co-Owners William H. Borden, Claire R. Olivier

M EWG Music Inc. (BMI), see Sidney A. Seidenberg & Copyright Serv. Bureau.

m f Music Inc. (ASCAP), see Copyright Serv. Bureau.

M J Q Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel (212) 582-6667. Pres.: John Lewis; Gen Mgr. Paul Schwartz **Affiliate:** Third Stream Music Inc. (ASCAP)

M L Music Inc. (ASCAP), see Big Seven—Planetary.

M R C Music Inc. (BMI), see Chappell

M R E Publ'g (ASCAP), see Copyright Serv. Bureau

M R I Music (ASCAP), 161 W. 54 St., Suite 601, New York, N.Y. 10019. Tel (212) 265-6420. Pres. Andy Huskowsky

MacArthur Music (BMI), PO Box 82, 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel (805) 947-1232. Pres. & Gen Mgr. Glen MacArthur. **Affiliates:** Box (BMI), Glenn (BMI), Maka Music (ASCAP), VIP (BMI)

Maccaulay Music (ASCAP), see Rondor.

MacLen Music Inc. (BMI), see ATV Music.

Mactroy Music Co. (BMI), 7210 Roos, Houston, Tex. 77074. Tel (713) 774-0075/3075. Pres. Dr. John D. Montroy **Branch:** Camby, Ind., Box 412, RR 1, 6406 Ratliff Zip 46113. Tel (317) 856-6546. Gen Mgr. Dr. Willard E. McCalment. **Affiliate:** Montroy Music Co. (BMI)

Madelon Music (BMI), see Audio Arts

Madison Music Ltd. (ASCAP), see Slide

Mad Man's Drum Music (ASCAP), see Segel & Goldman

Madonna Music, 103 Mimosa Dr., Chapel Hill, N.C. 27514. Tel (919) 489-8783. Cable CHARMA. Pres. Charles Mann

Madrid Music Co. (ASCAP), PO Box 504, 4290 Acacia Ave., Bonita, Calif. 92002. Tel (714) 421-0865. Pres. & Gen. Mgr. Virginia Anderson, Exec. VP Robert Anderson Sr.

Maffy Music (BMI)—Pres. Matthew Moore—see Speed.

Mafuldi Music Co. (BMI), see Chappell.

Magic Fleet Music Inc. (BMI), see Brookside

Magicaland Music (ASCAP), see Seldak

Magic Medicine Music, 17029 Chatsworth St., Granada Hills, Calif. 91344. Tel (213) 367-9547. Pres.: S.Z. Daniels.

Magic Rain Check (BMI)—Pres. Percy Bryant, Gen Mgr. Mable John—see Fourth House

Mag Music (BMI), PO Box 1493, Landover, Md 21285. Tel (301) 350-3458; Wash. D.C. (202) 232-3060. Pres. Michael Angelo Graham.

Magnanimous Music Co. (ASCAP), see A. Schroeder

Mahalo Music (ASCAP), see Segel & Goldman

Main Floor (BMI), see McRon

Main Gate Publ'g (BMI), PO Box 237, Lancaster, Tex. 75146. Tel (214) 227-4699/5796. Pres. Clint Roundtree

Mainman Ltd. (ASCAP), 200 Central Park S., New York, N.Y. 10019. Tel (212) 582-3371 **Affiliate:** Vaudeville Music (BMI)

Mainsail Music (BMI), 1126 Boylston St., Boston, Mass. 02215. Tel (617) 262-7880

Mainspring Music Corp. (ASCAP), see Al Gallico

Mainspring Watchworks Music Co. (ASCAP), 27 States St., San Francisco, Calif. 94114. Tel (415) 626-4467.

Gen Mgr. H S Carr.  
**Affiliate:** Gandy Dancer Music (BMI)  
 Main Stave Music (ASCAP), PO Box 3763, Hollywood, Calif 90028 Tel (213) 761-9679 Pres. Jeff G. Oxman, Exec VP Marko Perko, Copyright Mgr Gary Engel, Royalty Mgr. K L Dossat  
**Affiliated firm:** Mirsong Music (BMI)  
**Affiliate:** Black Stave Music (BMI), Gold Stave Music (BMI), Raga Music (ASCAP), Sweet Stuff Music (BMI)  
**Int'l reps.:** Greece (Sun-Pacific), Japan (Pacific), Netherlands (Number One), South Africa (Sun-Pacific), UK (Sun-Pacific)  
 Mainstay Music Inc (BMI), see Al Gallico  
 Makamillion Music (BMI), 8229 Rockcreek Pkwy, Cordova, Tenn 38018 Tel (901) 382-2100 Pres Margaret Ann Rich  
**Affiliates:** Double R Music Corp (ASCAP), Makamint Music (ASCAP)  
 Makamint Music (ASCAP), see Makamillion  
 Maka Music (ASCAP), see MacArthur  
 Makeba Music Corp. (ASCAP), see Sam Fox  
 Make Me Smile Music (ASCAP), see Greene & Reynolds  
 Makemore Music Publ'g Co (BMI), 1239 Appleton Way, Venice, Calif. 90291 Tel (213) 396-4155 Pres & Gen Mgr John-Everett Beal  
 Make Music (ASCAP), see Myrna March  
 Maker Music Ltd (BMI), see Rondor  
 Malaco Music Co (BMI), 3023 W Northside Dr., Jackson, Miss 39213 Tel (601) 982-4522 Pres Tom Couch, Prof Mgr. Wolf Stephenson  
**Int'l rep.:** Worldwide (Peer-Southern in USA)  
 Malapi Music (BMI), see Debra  
 Malcolm Music Ltd (BMI), see Shawnee Press  
 Richard Maltby Inc., see T B Harms—Bibo  
 Mama Katie Music (ASCAP), see Sky Rock  
 Mamba Music (BMI), 12 Pine Ridge Court Clinton, Iowa 52732 Tel (319) 243-3815, Co-Pres Steven & Lawrence Hohenhorst, Gen Mgr Georganna Hohenhorst  
 Mamma Sadie Music (ASCAP), see Chappell  
 Manacor Music Co Inc (ASCAP), see Fred Ahlert  
 Management Agency & Music Publ'g Inc (BMI), see MCA Music  
 Manasquam Prod'ns, see Marille  
 Mancuso Music (ASCAP), see Martin Cohen  
 Mandan Music Corp. (BMI), see Big Seven  
 Mandina Music (BMI), see Trust Music  
 Mandy Music (ASCAP), see Frank & Nancy  
 Manfield Music (BMI), 27335 Penn St., Inkster, Mich 48141 Tel (313) 274-5905 Pres Otis G Johnson, Gen Mgr John Washington, Prof Mgr George Johnson  
**Branch:** Pittsburgh, Pa., 7203 Monticello Zip 15208, Tel (412) 242-5632 Gen & Prof Mgr Ardell McNeal  
 Manikin Music Co (ASCAP), see 20th Century.  
 Manstee Music Co (BMI), see A. Schroeder  
 Man-Ken Music Ltd (BMI), see Stevens H Weiss  
 Manna Music Inc (ASCAP), 2111 Kenmere, Burbank, Calif 91504 Tel (213) 843-8100  
**Affiliates:** Gaviota Music Inc (BMI), Nashwood Music (ASCAP)  
 Herbie Mann Music Corp (ASCAP), see Mietus  
 Mannman Music (BMI), see Segel & Goldman  
 Mansfield Music Co. (ASCAP), see Warner Bros  
 Mantoloking Music Corp. (ASCAP), see Marielle  
 Mantra Music (BMI), 222 E Garvey Ave., Monterey Park, Calif 91754 Tel (213) 280-8783 Owner & Pres Johnny Thompson  
**Affiliate:** Antra Music (ASCAP)  
 Manwin Music (BMI), c/o Chapman Dist g Co., 1212 Albany St., Los Angeles, Calif 90015 Tel (213) 749-9484 Owner Al Chapman  
 Maplehill Music, see T.B. Harms—Vogue  
 Maple Leaf Music Publ'g (BMI), see H.B. Webman  
 Maple Music Inc (ASCAP), see Sure-Fire  
 Mappa Music Inc (ASCAP), see Sam Weiss  
 Mara-Lane Music Corp. (ASCAP), see Chappell  
 Maranathal Music (ASCAP), PO Box 1396, Cost Mesa, Calif 92626 Tel (714) 979-8536 Pres Chuck Fromm, VP Tom Coomes  
 Maranta Music Publ'g Co (BMI), (div of Maranta Music Ents Inc.), PO Box 1025, Englewood Cliffs, N.J 07632, Tel (201) 461-6681 Pres & Gen Mgr Clancy Morales, Prof. Mgr., Jackie Morales.  
**Affiliate:** Kountry Kate Music (BMI)  
**Int'l reps.:** Germany (UBM), Peru (Prodems)  
 Maraville Music Corp. (ASCAP), see Barton Music  
 Marcable Music Inc (BMI), see MBA  
 March First Music, see Ferndeck  
 March Hare Music Inc. (ASCAP), see Ivan Mogull.  
 March Music Inc., see T.B. Harms—Harry Von Tilzer.  
 Myrna March Music Inc (ASCAP), 25 Central Park W., New York, N.Y. 10023 Tel (212) 582-0204 Pres Myrna March, Gen Mgr Martin Hoffman  
**Affiliates:** Make Music (ASCAP), March-On Music (ASCAP)  
 March-On Music (ASCAP), see Myrna March  
 Marcia Music Co (BMI), see Ivan Mogull  
 Marc-Jean Music Publ'g (BMI), see Elizabeth Music  
 Mardanza Music (ASCAP), see Copyright Serv Bureau  
 Mardée Music (ASCAP)—Pres Dee Anthony—see Beldock  
 Levine & Hoffman & Rondor  
 Ma-Ree Music Inc (ASCAP), see Jim Reeves  
 Margenia Music (BMI), see Gopam Ents  
 Marguerita Music Inc (ASCAP), see H B Webman  
 Marian Music Corp. (ASCAP), see Copyright Serv Bureau  
 Maribus Music Inc. (BMI), see Dick James  
 Marielle Music Publ'g Corp (BMI), PO Box 842, Radio City Sta., New York, N.Y. 10019 Tel (212) 580-9723, Pres & Gen. Mgr Don Seat, Prof Mgr Mamy Cole  
**Affiliates:** Manasquam Prod'ns, Mantoloking Music Corp (ASCAP), Maximus Music, Metedeconk Music Corp (BMI), Moo Moo Music Corp. (BMI), Moorpark Music Corp (ASCAP)  
 Marmwood Music Publ'g (ASCAP), see Jerden  
 Marposa Music Inc. (BMI), see Marty Robbins  
 Marius Music (ASCAP), see Chappell.  
 Marko Press (BMI), see Mark Foster  
 Edward B. Marks Music Corp (BMI), 1790 Broadway, New York, N.Y. 10019, Tel (212) 247-7277 Cable MARK-

BRO Pres Joseph Auslander, VP Publ'ns Dir. Bernard Kalban, VP & Prof Mgr Barry Bergman  
**Affiliates:** Alameda Music Inc (BMI), George M Cohan Music Publ'g Co Inc (ASCAP), Piedmont Music Co Inc (ASCAP)  
 Marlen Music Co (ASCAP), see Gordon  
 Bob Marley Music Ltd (ASCAP), see Rondor  
 Marmaduke Music (ASCAP), see Copyright Serv Bureau  
 Marmoney Music Co. Inc (BMI), see Copyright Serv Bureau  
 Marmor Music Co (BMI), see Clockus  
 Marnel Music Co. Inc (ASCAP), see Copyright Serv Bureau.  
 Marpet Music Corp (ASCAP), see T B Harms—Bibo  
 Marsaint Music Inc (BMI), 3809 Clematis Ave., New Orleans, La 70122 Tel (504) 949-8386 Pres & Prof Mgr Marshall E. Sehorn, VP Allen Toussaint (Administered by Warner Bros Inc.)  
**Affiliates:** Martu Music Inc (ASCAP), Rhnelander Music Inc (BMI).  
 Marshua Music Co (ASCAP), PO Box 6162, Long Beach, Calif. 90701 Tel (213) 926-5140 Pres J Carey Tall; Gen Mgr Neomie Tall  
 Marson Inc., 817 18 Ave S., Nashville, Tenn 37203 Mgr Luther Wood.  
 Martha Louise Music (BMI), see Nashville Copyright  
 Martha S Music (BMI), see Faron Young  
 Martin-Coulter Music Inc., see Famous  
 Martu Music Inc (ASCAP), see Marsaint  
 A W. Marullo Music (BMI), 1121 Market St., Galveston, Tex 77550 Tel (713) 762-4590 Pres A W Marullo Sr Gen. Mgr A W Marullo Jr  
 Marvel Music Co (BMI), see Alexis  
 Marvin Music Co (ASCAP)—Contact Marvin Fisher—see Fisher Music Corp  
 Josef Marx Music Co (ASCAP), see McGinnis & Marx  
 Marycords (ASCAP), Box 48, Powers Lake, N D 58773  
 Maryhill Music, see Twin Tail  
 Mary Jane Music Inc (ASCAP), see Mietus  
 Mary-Jo-Nic Music Publ'g (BMI), see Donna Marie  
 Marzique Music (BMI), 5752 Bowcroft St., Los Angeles, Calif. 90016 Tel (213) 295-0058 Pres Harold R Battiste Jr, Gen Mgr Alviette M Battiste  
**Affiliate:** At Last Publ'g Co (BMI)  
 Masada Music, 888 Eighth Ave., New York, N.Y. 10019 Tel (212) 757-1953 Contact Gene Heimlich  
 Dave Mason Music (BMI), see April Blackwood  
 Mason Jar Publ'g (ASCAP), see Ovaton  
 Master Davis Music (ASCAP), see Dad's Tunes  
 Masterpiece Music Publ'ns (BMI), PO Box 234, St Louis, Mo 63166 Tel (314) 296-9526 Pres Bob J. Bax.  
 MasterSession Music (ASCAP), see Pablo.  
 Masterview Music Publ'g Corp. (BMI), Ridge Rd & Rt 563, Parkside, Pa. 18944 Tel (215) 257-9616 Pres John Wolf Gen Mgr. Tom Fausto, Prof Mgr. Ann Fausto  
**Affiliate:** Little Debbie Music (ASCAP)  
 Masterworks (BMI), see Cabot  
 Matador Music Publ'g Co Inc (BMI), see Copyright Serv Bureau  
 Matchmaker Music (ASCAP), 4373 Keystone, Culver City,

Calif. 90230 Tel (213) 837-9333 Co-Pres Ancy Sells, Ruth Feder.  
 Mathematical Music (ASCAP), see Blue Canyon  
 Matrix Publ'g Co (ASCAP), PO Box 12246, Memphis, Tenn 38112 Tel (901) 274-7788 Contacts Dane & Gala Sullivan  
**Int'l rep.:** Worldwide except USA & Canada (Ivan Mogull)  
 Matzo Ball Music (BMI), 316 Riverside Mall, Baton Rouge, La 70801, Tel (504) 383-8000 Pres Ron Shaad, VP John Fred  
**Affiliate:** Bengal Tunes Music Co Inc (BMI)  
 Peter Maurice Music Co Ltd (ASCAP), see Al Gallico  
 Mavid Music Ent (ASCAP), see Fourth House.  
 Mavid Music Inc. (BMI), see Copyright Serv Bureau  
 Max Flt Music Co (ASCAP), see Copyright Serv. Bureau  
 Maxim Music Inc (ASCAP), see Cromia  
 Maximus Music see Marielle.  
 Ray Maxwell Music Publ'g Co. (BMI), Box 317, 1610 Argyle Ave., Hollywood, Calif 90028, Owner Ray Van Hogen  
 Maya Prod'ns Ltd (ASCAP), see Chappell.  
 Maybe Music (ASCAP), see Bruce Cohn  
 Bob May Publ'g (BMI), 735 Lincoln Blvd., Middlesex, N.J 08846 Tel (201) 469-4566 VP Mary Marten  
 Mayerling Prod'ns Ltd (BMI), see Chappell  
 Mayfield Music (BMI), see Curtom.  
 Mayflower Music Corp (ASCAP), 20 W. 64 St., New York, N.Y. 10023 Tel (212) 595-6360 Pres Eckart Rahn  
 Mayhew Music Co (BMI), see Copyright Serv Bureau  
 Mayoham Music Co (ASCAP), see Copyright Serv Bureau  
 Mayon Music (ASCAP), see Val-Dare  
 May 2nd Music Co (ASCAP), see Mietus  
 Maytime Music Inc., see T. B. Harms—Vogue  
 Maz-Kap Music (ASCAP), see Courtney Stream  
 McAfee Music Corp (ASCAP), 300 E 59 St., New York, N.Y. 10022 Tel (212) 838-8721 Pres Don McAfee  
**Affiliated firm:** Lorenz Inds (ASCAP)  
**Affiliates:** Capella Music (ASCAP), Cobblehill Music (BMI)  
 Jim McCoy Music (BMI), PO Box 574, Winchester, Va 22601 Tel (703) 662-3520 Owner Jim McCoy  
**Affiliate:** Little Jim Music (ASCAP)  
 Van McCoy Music Inc (BMI), 6901 Old Keene Mill Rd., Suite 500 Springfield, Va 22150, Tel (703) 569-4500 Pres Van McCoy, Gen. Mgr Charles H Kipps Jr (Administered by Warner Bros.)  
 McCra / Ray (BMI), 619A Buck, Vacaville, Calif 95688 Tel (707) 446-1316  
 McCulloch Music (BMI), see Beechwood  
 McCurdy Music (BMI), see Gopam  
 McDonald Music Co (BMI), see Alkatraz Corner  
 McDowell Music Co (BMI), 828 S Lawrence St., Montgomery, Ala 36104 Tel (205) 264-2155 Contact Harry McDowell  
 McGinnis & Marx Music Publ'rs (BMI), 201 W 86 St., Apt 706, New York, N.Y. 10024 Tel (212) 799-5214, Owner Josef Marx  
**Affiliate:** Josef Marx Music Co (ASCAP)  
 Mchoma Music (BMI), see Royalty Control Corp

# THE ENTERTAINMENT COMPANY MUSIC GROUP

THE 57TH STREET ENTERTAINMENT COMPANY  
 MUSIC PUBLISHING & ENTERTAINMENT COMPANY  
 KOPPELMAN-BANDIER MUSIC, INC.

E.M.P. COMPANY  
 BIG APPLE MUSIC CO.\*  
 212 MUSIC CO.\*  
 TOP OF THE TOWN MUSIC CO.\*  
 DOWNTOWN MUSIC CO.\*

\*COPYRIGHTS ACQUIRED FROM:  
 POCKET FULL OF TUNES  
 EVERY LITTLE TUNE  
 CORAL ROCK MUSIC  
 CHELSEA MUSIC

40 West 57th St.  
 New York, N.Y. 10019  
 (212) 265-2600

McHugh & Adamson Music Inc (ASCAP), see Chappell  
 Jimmy McHugh Music Inc. (ASCAP), 9301 Wilshire Blvd., Suite 400, Beverly Hills, Calif. 90210. Tel: (213) 271-1967, 272-4871 Pres. Lucille Meyers; Prof. Mgr. Mark Fleming

McLaughlin Publ'g Co. Inc. (BMI), see Mietus  
 McLaughlin & Reilly Co. (SESAC), see Summy-Birchard

McNeely Music Co. (ASCAP), see Elm

McRon Music Co. (ASCAP), 521 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-5844 Pres. Tsipora Miron, VP & Prod'n Dir. Steve Monroe, VP & Int'l Mgr. Thelma Moore, Pub. Jon Arthur, Prom. Marie M. Gadreau  
 Affiliate: Main Floor (BMI), SFM Inc. (ASCAP)

Meadow Music (BMI), 1727 Roanoke Ave., Sacramento, Calif. 95836. Tel: (916) 925-4886 Owner. Jerry Parker

Meadowlark Music Inc. (ASCAP), 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 462-6608 Pres. Lew Bedell, Ass't to Pres. George Day  
 Affiliate: Hillary Music Inc. (BMI)

Meager Music (BMI), see LF Music & Famous

Medallion Avenue Music (ASCAP), see Sutton/Miller

Media Interstellar Music (BMI), (div. of Clay Pigeon Int'l.), PO Box 20346, Chicago, Ill. 60620 Tel: (312) 476-2553. Pres. Vytautas Beleska; Sales Rudy Markus

Media Press—Prof. Mgr. Al Blatter—see Mark Foster

Mediation Combine, PO Box 203, Evanston, Ill. 60204

Medicine Hat Music (ASCAP), see Bicycle

Medicine Music Publ'g Co. (SESAC), see Slide

Mee Moo Music (BMI), see Copyright Serv. Bureau

Megusta Music (ASCAP), 29775 Pacific Coast Hwy., Malibu, Calif. 90265. Tel: (213) 457-3804 Co-Pres. Don & Carolin Rubin  
 Affiliate: RadaDara Music (BMI)

Melbourne Music Publ'g Co. (ASCAP), see Jasper  
 Meljean Publ'g (BMI), PO Box 892, Seaside, Calif. 93955. Tel: (408) 394-7376 Pres. & Gen. Mgr.: Myrtle Kimmons, Prof. Mgr. Melvin Kimmons

Mella La Salle Publ'g Co. (ASCAP), see Shamba

Robert Mellin Music Publ'g Corp. (BMI), 1841 Broadway, New York, N.Y. 10023 Tel: (212) 757-3287 Cable: MELLINMUS. Pres. Robert Mellin; VP Sanford Green  
 Int'l branch: England

Affiliate: Sherwin Music Publ'g Corp. (ASCAP)

Mellyrc Music (ASCAP), 2325 Oakland Dr., Cleveland, Tenn. 37311. Tel: (615) 479-1415/4075 Pres. D.B. Gibson

Melody House Publ'rs (BMI), 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796 Owner & Gen. Mgr.: Bill Bellman

Melody Lane Publ'ns Inc. (BMI), see Peer-Southern

Melody Trails Inc. (BMI), see TRO

Melomega Music Ltd. (ASCAP), see Chappell

Melway Music Inc. (ASCAP), Ala Moana Bldg., Suite 919, Honolulu, Hawaii 96814 Tel: (808) 946-1677 Pres. Jack de Mello, VP's Jon de Mello, Samantha J. Lee

Memnon Ltd. (ASCAP), PO Box 84, Glen Cove, N.Y. 11542  
 NYC Tel: (212) 261-6727 Pres. Krzysztof Z. Purzycki; Gen. Mgr. Cezmir V. Swier  
 Affiliates: Azure Music Co. (ASCAP), Tithonus Music Ltd. (BMI)

Administered company: Hipolit Music (ASCAP)  
 Int'l reps.: France (Boume France), West Germany (Medie der Welt)

Memory Lane Music Corp. (BMI), see Larry Spier

Memory Music (div. of CSI Music Corp.) (BMI), 1408 Columbia Ave., Franklin 37064 Tel: (615) 946-1370; 50 Music Square W., Nashville, Tenn. 37203 Tel: (615) 329-1322. Pres. Earl Richards; Gen. Mgr. Joe Bob Barnhill

Affiliated firms: Cyprus Music Inc. (ASCAP), Golden Horn Music (ASCAP)

Mempro Music Co. (ASCAP), see A. Schroeder

Men of Progress (BMI), see Copyright Serv. Bureau

Mentor Music Inc. Broadview Dr., Brookfield, Conn. 06804 Tel: (203) 775-1358 Pres. Robert Nagel

Me N-U Music Corp. (BMI), see Big Seven—Big Seven

Mercantile Music (BMI), PO Box 2271, Palm Springs, Calif. 92262 Tel: (714) 327-3271 Owner. Kent Fox  
 Affiliates: Blueford Music (ASCAP), Bull-Kent Music (ASCAP)

Mercer Music (ASCAP), see Commander

Mercury Bird Music (BMI), see Ivan Hoffman

Mercury Music Corp. (SESAC), see Theodore Presser

Meredith Music Inc. (ASCAP)—Pres. & Gen. & Prof. Mgr. Ronnie Peterson—see Buckhorn

Merion Music Inc. (BMI), see Theodore Presser

Merjoda Music Inc. (BMI), see Chappell

Merna Music Inc. (BMI), see Big Seven—Mandan

Mernee Music (ASCAP), see Woodrich

Merrimac Music Corp. (BMI), 110 E. 59 St., New York, N.Y. 10022 Tel: (212) 751-7300. Cable ARCMUSIC. Gen. Mgr. Gene Goodman

Merritt & Norman Music (BMI), Box 368-A, Rt. 5, Yakima, Wash. 98903 Tel: (509) 966-6334 Pres. Jerry L. Merritt, Gen. Mgr. Hiram White, Prof. Mgrs. Jerry & Larry Merritt

Merrymount Music Inc. (BMI), see Theodore Presser

Merry Sounds (div. of Lisa Sue Music Inc.) (ASCAP), PO Box 313, Kingsbridge Sta., Bronx, N.Y. 10463. Tel: (212) 543-7770. Pres. Bruce Hest, Gen. Mgr. Merry Salos; Prof. Mgr. Neil Fredman

Affiliated Firm: Lisa Sue Music Inc. (ASCAP)

Con Merten Music Publ'g (ASCAP), see Robb

Meryl Music (ASCAP), see Chappell

Me & Sam Music (ASCAP), PO Box 40364, Nashville, Tenn. 37204 Tel: (615) 834-6709. Pres. Sam Kirkpatrick; Gen. Mgr. Larry Morton

Affiliate: Annextra Music (BMI)

Meshugah Music (BMI), 3242 Irwin Ave., Kingsbridge, N.Y. 10463 Tel: (212) 549-3655 Pres. Don Schlitten  
 Affiliate: Ju-Bop Music (ASCAP)  
 Int'l rep.: Japan (Pumpkin)

Mesquite Music Corp. (ASCAP), see Edwin H. Morris

Master Music Publ'g (BMI), see James Hendrix

Meledeconk Music Corp. (BMI), see Marielle

Meteorion Music Corp. (ASCAP), 19 W. 44 St., New York, N.Y. 10036 Tel: (212) 986-9434. Pres. Mats Bjerke; Gen. & Prof. Mgr. Boris J. Gottlieb  
 Int'l branch: Switzerland  
 Affiliate: Multitone Music Corp. (ASCAP)  
 Int'l firms represented: Multitone (Sweden), Tudor (UK)  
 Int'l rep.: Denmark (Multitone)

Meteorina Publ'g Co. Inc. (BMI), 2624 Chesterfield Ave., Charlotte, N.C. 28205. Tel: (704) 377-3992. Pres. John Roger Branch; Gen. Mgr. Mike Branch  
 Affiliate: Charlotte Sounds (ASCAP)

Metric Music Co. (BMI), see United Artists

Metronome Music Publ'g Corp., 400 W. Glenwood Ave., Philadelphia, Pa. 19140. Tel: (215) 426-5017. Pres.: Albert Schwab

Metropolitan Music Co. (BMI), 4225 University Blvd., Houston, Tex. 77005. Tel: (713) 668-3279. Mgr.: J.R. Lee

Metro Soul Sound Publ'g (BMI)—VP: Wilbur E. Stewart—see Little City

Stephen Metz Music Ltd. (BMI), see Chappell

Mexican Music Centre Inc. (ASCAP), 345 W. 58 St., Suite 2-P, New York, N.Y. 10019. Tel: (212) 582-5705. Cable: MUSIMEX. Mng. Dir.: G. de la Chapelle

Affiliates: Casa Latina (ASCAP), Paraguayan Music Centre (ASCAP), Song of Mexico Inc. (ASCAP), United Mexican Music Publ'rs (BMI)

Michael Music (ASCAP)—Pres.: Michael Lloyd—see Caserem

Michavin Music (BMI), PO Box 2061, Daytona Beach, Fla. 32015. Contact: V.L. Smith III

Michlin & Hill Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-6240. Pres.: John Hill; Gen. Mgr.: Spencer Michlin; Prof. Mgr.: Arlene Ackerman; Assoc. Prof. Mgr. Rosemary Rogers  
 Affiliates: Lothlorien Music (ASCAP), Mom's Best Music (ASCAP), Pop's Best Music (BMI)

Microtone Music (BMI), see Royalty Control Corp.

Mi-Da-Mark Music (ASCAP), see AnnBen

Mid-America Music (ASCAP) (div. of Kajak Rec. Corp.), 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0876. Pres. Harold L. Luick; Gen. Mgr.: Bob Parker  
 Affiliate: Tall Corn Publ'g Co. (BMI)

Midas Music Corp. (ASCAP), see Chappell

Midday Music Publ'g (BMI), 233 E. Erie St., Chicago, Ill. 60611. Tel: (312) 664-9119. Pres.: Peter H. Wright

Middle Eastern (BMI), see KRPCO Music

Mideb (ASCAP), see Twin Music

Midget Music (ASCAP), see Widge

Midnight Hour Music Publ'g Co. (BMI), see Warner Bros.

Midsong Music Int'l Ltd. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 541-5100. Telex: 422308. Pres.: Bob Reno; VP & Gen. Mgr.: Edwin O'Loughlin; Prof. Mgr.: Robert Cobb  
 Affiliate: Basilone Music Inc. (SESAC)

Administered firms: Diagonal Music (BMI), Midsong Music Inc. (ASCAP)  
 Int'l reps.: Worldwide excluding Austria, Germany & Switzerland (Intersong), Austria, Germany & Switzerland (Siegel Musikverlage in Germany)

Midstream Music Publ'rs (BMI), Box 225A, Mountain Falls

Rt., Winchester, Va. 22601. Tel: (703) 667-7102. Pres.: Max Mandel; VP: Pete Hand

Midwood Music Corp. (BMI), see Barton Music

Mietus Copyright Mgmt., 527 Madison Ave., Suite 317, New York, N.Y. 10022. Tel: (212) 371-7950. Admin'r: Leonard S. Mietus  
 Branch: Union, N.J., 2351 Laurana Rd. Zip: 07083. Tel: (201) 686-0716

Administered companies: Ala King Music (BMI), Alpha Phi Music (BMI), American United Music (BMI), Andron Music Co. (BMI), Baby Powder Music (ASCAP), Bare Back Music (ASCAP), Back Bay Music (BMI), Beam Junction Music (BMI), Bengrad Ent's. Inc. (BMI), Bomie Music Co. (ASCAP), Boy Wonder Music Co. (BMI), Brookville Music Co. (BMI), Bubble Gum Music Co. (ASCAP), Budget Music (BMI), Can Do Music (BMI), Cannette Music Co. (BMI), Cannlynn Music Co. (BMI), Carobell Music Corp. (BMI), Charkel Music (BMI), Clamie Music Publ'g Co. Inc. (BMI), Clita Music Inc. (BMI), Connecticut Music Studios (BMI), Cornwall Music Ltd. (BMI), Czedon Music (BMI), Dahoud Music (BMI), Delaware Music Co. (ASCAP), Delightful Music Co. Ltd. (BMI), Delstone Music Co. (BMI), Dondee Music Co. (BMI), Double F. (ASCAP), Earthborn Music Co. (BMI), Fervent Sound Music (BMI), Fiddler Ted Music Inc. (ASCAP), Flaming Arrow Music (BMI), Fleetwood Music Inc. (BMI), Foxborough Jr. Music Inc. (ASCAP), Frabob Music Co. (BMI), Fredmel Music, Fulham Road Music Ltd. (BMI), Gang Music Publ'g Co. (BMI), Half & Half Music (BMI), Halkay Music Co. (BMI), Halseon Music Inc. (ASCAP), Halsey Music Inc. (ASCAP), Head Publ'g Co. (BMI), Iramac Music (ASCAP), June 16 Music Co. (BMI), Kilynn Music Publ'g Inc. (BMI), Klondike Ent's. Ltd. (BMI), Kool Soul Music (BMI), Kooper Music Co. (BMI), Mabel Lawton Music (BMI), Paul Leka Music (BMI), Lip-Pick Music (BMI), Lis-Ti Music (BMI), Little Foxborough Music Inc. (BMI), Loyola Music (BMI), Ludix Publ'g Co. Inc. (BMI), Herbie Mann Music Corp. (ASCAP), Mary Jane Music Inc. (ASCAP), May 2nd Music Co. (ASCAP), McLaughlin Publ'g Co. Inc. (BMI), Muffington Music (BMI), Orenbee Music Co. (BMI), Paper Pills Music Inc. (ASCAP), Peele Publ'g (BMI), Pegylou Music Inc. (BMI), Roeday Prod'ns Inc. (BMI), Ruffin-Ready Music Inc. (BMI), Rupadia Music (BMI), Sandonna Music (BMI), Shady Grove Music Inc. (ASCAP), Soft-Landing Music (BMI), Soular Music (BMI), Sreeby Music Co. (BMI), Stephanie Music Co. (BMI), Sure Thing Music Co. (BMI), Sylvanik Music (BMI), Tucktate Music Co. (ASCAP), Twenty Eight East Music (BMI), Underling Music Co. (ASCAP), Vee Ve Music Corp. (BMI), Vemco Music (BMI), Victory Music Co. (BMI), Vignette Music (BMI), Warminster Music (BMI), Weeks Music Co. (BMI), Wellsound Music Co. (BMI), Whiz Kid Music Co. (ASCAP), Wig Out Music (BMI), Jerry Williams Music (BMI), Yvonne Williams Music (ASCAP), Yo-Ho Publ'g Co. Inc. (BMI)

Companies represented outside the USA: Alien Music (BMI), Alnur Music (BMI), Any Old Name Publ'g Co., Bosso-Fataka Music (BMI), Diamondback Music Co. (BMI), Dump Music Inc. (BMI), Fish-Scent Music Co. (BMI), gude tones (BMI), Gypsy Moth Music, Hott Buns Music, Icebag Corp. (BMI), Jefferson Airplane Music Co. (BMI), Little Dragon Music (BMI), Lunatunes Music (BMI), Mole Music Co. (BMI), Plurkranz-Krundle Publ'g Co. (BMI), Pods Publ'g (BMI), Preamusic Music (BMI), Ronin Music (BMI), Steel Wind Publ'g, Sylvakian Music (BMI) & all administered companies

Mighty Chicago Music (BMI), 7363 South Shore Blvd. Suite 207, Chicago, Ill. 60649. Tel: (312) 747-8408 Pres.: Philip Brown; Gen. Mgr.: Bill Berry; Prof. Mgr.: Rufus Hill

Mighty Mo Music (ASCAP), see A Dish-A-Tunes

Mighty Music (BMI), 2901 W. Maryland, Phoenix, Ariz. 85017. Tel: (602) 268-9828. Pres.: Mike Lenaburg; Gen. Mgr.: Albert Stewart; Prof. Mgr.: Leila Freeman

Mighty Three Music (BMI), 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 985-0900. Publ'g & Copyright Admin'r: Constance Heigler

Affiliates: Assorted Music (BMI), Bell Boy Music (BMI), World War Three Music (BMI), (Administered by April Blackwood), Downstairs Music (BMI), Razor Sharp Music (BMI), Rose Tree Music (ASCAP)

Mijoy Music (BMI), see Show Biz

Milene Music Inc. (ASCAP), see Acuff-Rose

Mile Wide River Music Co. (ASCAP), see A. Schroeder

Milk & Honey Music (BMI), see Tune-Kel

Milkman's Chvaree, see Fourth Floor

Milk Money Music (ASCAP), see Segel & Goldman

Miller Music Corp. (ASCAP), see United Artists

Roger Miller's Music (BMI), 1300 Division St., Suite 100, Nashville, Tenn. 37203. Tel: (615) 259-3322. Pres. Roger Miller; Gen. Mgr.: Carole A. Dove; Creative Development Dir.: Tommy Jennings

Affiliated firm: Channel Music Co. (ASCAP)

Affiliates: Alrhond Music Inc. (BMI), Royal Oak Music (ASCAP)

Int'l firm represented: Debarc (Canada)

Int'l rep.: Worldwide (Peer Int'l)

Warren R. Miller Publ'g Co. (BMI), 2302 Dunloe Dr., Dallas, Tex. 75228. Tel: (214) 321-1562. Pres., Gen. & Prof. Mgr.: Warren R. Miller

Arnold Mills & Assocs., 8721 Sunset Blvd., Suite 201, Los Angeles, Calif. 90069. Tel: (213) 657-2024. Pres.: Arnold Mills

Affiliates: Artemis Music (ASCAP), Beville Music Co. (BMI)

Irving Mills Music Publ'rs, 2373 Westwood Blvd., Los Angeles, Calif. 90064. Tel: (213) 870-7517

Affiliates: Hi-Cue Prod'ns (ASCAP), Jatap Publ'g Co. (BMI), Lynnstorm Publ'g Co. (ASCAP), Pacea Music Publ'rs (ASCAP), Pickering Music Publ'rs (BMI)

Mills Music Inc. (ASCAP), see Belwin-Mills

Mimic Music (BMI), PO Box 201, Smyrna, Ga. 30081. Tel: (404) 432-2454. Pres. & Gen. Mgr.: Tom Hodges; Prof. Mgr.: Bob Carter  
 Affiliates: Skipjack Music (BMI), Stepping Stone Music (BMI)

Minaret Music Inc. (BMI), see Martin Cohen

Ministry Music (BMI), see Rondor

Minit Music Co. (BMI), see United Artists

## SONGS BY SOMMERS ARE BETTER NUMBERS!

They represent an unexcelled combination of lyric and melody! Not merely exploited songs, but the best! Songs, such as, "Lovers' Roundup"; "I Love Somebody Who Doesn't Love Me"; "Ole Country Music"; "Actions Speak Louder Than Words"; "My Ladder of Dreams"; "What Time Does The Last Moon Leave?"; "Reminiscing Days Gone By"; "There's Green Grass Growing on Those Hills"; "I'm Gonna Board That Train"; et al.

For the latest releases, contact:

**Henry J. Sommers**

P. O. Box 322, Silver Spring, Maryland 20907

Telephone (301) 946-9039



Minnepaul Music Publ'g Co. (BMI), 7440 Olson Hwy., Minneapolis, Minn. 55427. Tel: (612) 546-3003. Pres. David Anthony; Gen. Mgr. Patricia Wachter; Prof. Mgr. Denny Johnson

Minotaur Music (BMI), see Belwin-Mills.

Minstral Music Inc. (ASCAP), see Chappell

Minta Music (BMI), 7033 Sunset Blvd., Suite 303, Los Angeles, Calif. 90028 Tel (213) 469-2213 Pres. Philip R. Jones

Mint Julep Publ'g Co. Inc. (ASCAP), see Julep.

Minto Music (BMI), 5619 Lankershim Blvd., North Hollywood, Calif. 91601. Tel (213) 763-3436. Pres. A.J. Minto

**Affiliate:** Hot Mama Goose Music (ASCAP)

Mio Music Co. Ltd. (BMI), see Chappell

Miracle-Joy Publ'ns (BMI), 425 Park St., Hackensack, N.J. 07601. Tel (201) 488-5211. Pres. Johnny Miracle, Gen. Mgr. Kenny Luv, Prof. Mgr. Frank Joy

**Branch:** Knoxville, Tenn., Rt. 2, Ogg Ln. Zip 37918 Tel (615) 689-5219 Gen. Mgr. William Dahse, Prof. Mgr.: Sam Stare

Miracle Music Inc. (BMI), see Rondor

Miracle Recs. Publ'g Co. (ASCAP), 170-30 130 Ave., Jamaica, N.Y. 11434 Tel (212) 723-9214. Pres. & Prof. Mgr. Harry Tex Fenster.

**Affiliate:** Tex Fenster Superstar Publ'ns (ASCAP)

Miracle Strip Music Publ'g Co. (BMI), 25 N. Devilliers St., Pensacola, Fla. 32501 Tel (904) 434-2055 Owner: Ray McArthur.

Miraka Music Inc. (ASCAP), see Copyright Serv. Bureau

Miraleste Music (BMI), see Richard Delvy

Mirsong Music (BMI) (div. of Moonstone Int'l Recs.), PO Box 946, Hollywood, Calif. 90028. Tel (213) 761-9679 Dirs.: Jeff Oxman, Marko Perko.

**Affiliated firm:** Main Slave Music (ASCAP)

Mirwood Music Inc. (BMI), see Copyright Serv. Bureau.

Mishagos Music (BMI) see Copyright Serv. Bureau

Mishawaka Music (BMI), 2420 River Ave., Mishawaka, Ind. 46544 Tel: (219) 259-3215 Owner: Juanita Henson

Misiroul Music Inc. (BMI), see Ivan Mogull

Miskatonic Music (BMI), see Yuggoth

Miss Alatec Music (ASCAP), see Garrett

Mission City Recs. & Ent's., PO Box 1110, San Fernando, Calif. 91341 Tel (213) 365-1939 Nat'l Exec. Prod'r Terry Woolley, Mktg. Caroline Prehn

**Affiliates:** Fire Mountain Music (BMI), Smokin' Blue Music (ASCAP).

Mississippi Mud (BMI), see Warner Bros.

Missile Music Publ'g (BMI), 1933 Birchwood Park Dr., Cherry Hill, N.J. 08003 Tel (609) 424-3633. Pres. Fred DiSipio

**Affiliates:** Clic-Clac Publ'g (BMI) Saturn-Satellite Publ'ns Inc (ASCAP)

Miss Molly's Music Co. (BMI), see Aunt Polly's

Missprint Music (BMI), PO Box 925, Hollywood, Calif. 90068. Tel (213) 465-6043.

Mr. Bones Music Publ'g Co. (BMI)—Pres. Bones Howe—see Fred Ahlert

Mr. Dogg Music (BMI), see ATV Music.

Mr. Music Co. Inc. (BMI), see Barton Music.

Mr. Par Music (BMI), 5143 Goodland Ave., North Hollywood, Calif. 91607 Tel (213) 763-1616 Owner Paul Robin.

Misty Haze Music (BMI), 1023 Stoddewood, Houston, Tex. 77008 Tel (713) 862-1340. Contacts Don Jones, Lonnie Wright.

**Affiliates:** Fer De Lance (BMI), Jukebox Music (ASCAP)

Joni Mitchell Publ'g Corp. (BMI), see Segel & Goldman—Joni Mitchell.

Moby Grape Music (ASCAP), see David Rubinson

Moccasin Music Co. (ASCAP), see Combine

MoCrisp Music (ASCAP), see Islanci

Modern Lovesongs, see Beserkeley.

Modern Music Publ'g Inc. (BMI), 5810 S. Normandie Ave., Los Angeles, Calif. 90044 Tel (213) 753-5121.

Modest Music Inc. (BMI), see Channing Cross.

Module Music (ASCAP), see West Coast Music

Modville Publ'g Co. (BMI), see Andra

Ivan Mogull Music Corp. (ASCAP), 40 E. 49 St., New York, N.Y. 10017. Tel (212) 355-5636. Cable IMOULL. Telex 236973 Pres. Ivan Mogull

**Int'l branches:** Australia, England, Japan, South Africa, Spain

**Affiliates:** Artwork Music Co. Inc. (ASCAP), Cannes Music Inc. (BMI), Countless Songs Ltd. (BMI), Crestview Music Corp. (ASCAP), Harvard Music Inc. (BMI), Indano Music Co. (ASCAP), Marcia Music Co. (BMI), Misiroul Music Inc. (BMI), Muirfield Music Corp. (ASCAP), Mulligan Publ'g Co. Inc. (ASCAP), Ben Nisbet Music Inc. (ASCAP), Peter David Music Co. Inc. (ASCAP), Robert Music Corp. (BMI), Roswell Music Co. (BMI), Yatta Songs (BMI).

**US firms represented outside USA & Canada:** Worldwide—Athens Music Co. (BMI), Big Ten Music Co. (BMI), Bucky Music Co. (ASCAP), Bucurelis Music Co. (BMI), Camad Music Inc. (BMI), Chicken Fried Music (BMI), Chi-Sound Inc. (BMI), Curtom Publ'g Co. Inc. (BMI), Dr. Livingston I Presume Music (BMI), Groper Music (BMI), Hargrove Music (BMI), Ray Willie Hubbard Music (BMI), Mulligan Publ'g Co. Inc. (ASCAP), NFL Films Inc. (BMI), Neath Music (BMI), Ninandy Music Co. (BMI), Nunn Publ'g (BMI), Passing Clouds Music Inc. (BMI), Peach Music (BMI), Rolls Royce Music (ASCAP), Roswell Music Co. (BMI), Serendipity Publ'g Corp. (BMI), 16th Avenue Music Inc. (BMI), Souther Pines Music Publ'g Co. (ASCAP), Sue-Mirl Music (ASCAP).

**Worldwide, excluding Scandinavia:** Ozone Music (BMI); **Worldwide, excluding Australasia & UK:** Busybody Music (BMI), Django Music Inc. (ASCAP), Lark Music Inc. (BMI), Lonport Music Corp. (BMI), MEWG Music Inc. (BMI), Nevoc Music Corp. (BMI), Skyforest Music Co. Inc. (BMI), Tiplot Music Co. Inc. (ASCAP), WEMG Music Inc. (ASCAP), Wind Breeze Music Ltd. (ASCAP); **Central America & South America:** Daskel Music Corp. (BMI), John Lennon Music (BMI); **Central America, Mexico & South America:** American Academy of Music Inc. (BMI), Belwin-Mills Publ'g Corp. (ASCAP), Bowling Green Music (BMI), Glen Campbell Music Inc. (BMI), Lady Casey Music (BMI), Mills Music Inc. (ASCAP), Multimood Music Inc. (BMI), Pamoja Music (ASCAP), Ram-

sel Publ'g Co. (BMI); **Central America, Japan, Mexico, South America, Orient excluding Hong Kong, Malaysia, Singapore & Brunei:** Ben Peters Music (BMI); **Argentina, Colombia & Mexico:** Char-Liz Music Inc. (BMI), March Hare Music Inc. (ASCAP), Three Bros Music Inc. (ASCAP); **Central America, South America & Spain:** Lady Casey Music Inc. (BMI), **Central America, Portugal & Spain:** Bourne Co. (ASCAP); **Central America, Mexico, Portugal, South America & Spain:** Rock Steady Music Inc. (ASCAP), **Central America, Israel, Mexico, Portugal, South Africa, South America, Spain:** Far Fetched Music, Pond Tunes (BMI), **Portugal & Spain:** Kiss Songs Inc. (ASCAP), **Benelux:** Corinth Music (BMI), Tarana Music, Caribbean, **Central America, France, Greece, Israel, Mexico, Portugal, Scandinavia & Spain:** Elbomo Music Inc. (BMI), Tomeja Music Inc. (ASCAP), **Caribbean, Central America, Mexico & South America:** Columbia Pictures Music Corp. (ASCAP), Shapiro Bernstein & Co. (ASCAP), **Caribbean, Central America, Israel, Mexico, South America:** Gold Hill Music Inc. (ASCAP), Stephen Stills Music (BMI); **Albania, Bulgaria, Caribbean, Central America, Czechoslovakia, Hungary, Mexico, Poland, Romania, South America, USSR & Yugoslavia:** Don Kirshner Music Inc. (BMI), Kirshner Songs Inc. (ASCAP); **Australia, Fiji, Japan, New Guinea, New Zealand & Samoa:** Lucky Three Music Co. (ASCAP), Salsoul Music Publ'g Corp. (ASCAP); **Australia, Central America, Japan, Mexico, New Zealand, South Africa, South America & Spain:** Overdrive Music (ASCAP), Round Wound Sounds Inc. (BMI); **Japan:** Mongo Music Inc. (BMI), **Caribbean, Central America, Mexico, Portugal & Spain:** Boca Music Inc. (ASCAP), Raton Songs Inc. (BMI); **Argentina, Bolivia, Colombia, Czechoslovakia, Ecuador, Hungary, Peru, Philippines & Poland:** Levine & Brown Music Inc. (BMI); **Caribbean, Central America, South America;** parts of Africa, Asia, Eastern & Western Europe: Big Sky (BMI), Dwarf Music (BMI), Ram's Horn Music (BMI).

**Int'l firms represented outside USA & Canada:** Central America, Mexico & South America: Bumper (UK), Magnet (UK), **Central America, Mexico, Portugal, South America & Spain:** Ganga (Netherlands), Harrison's Ltd. (UK), Material World Charitable Foundation Ltd.

**Int'l reps:** Argentina (Relay), Belgium (Radio Tele-Music), Brazil (Victor), Colombia (Sonolux), Czechoslovakia (Supraphon), France (Bagatelle), Germany (Rolf Budde), Greece (AEPH), Israel (ACUM), Italy (RCA), Jamaica (Norman E. Wright), Mexico. (Edimusa), Netherlands (Universal Songs), Singapore (Burlington Palace), Sweden (Sweden Music) Switzerland (Musikvertrieb) (SEE ADVERTISEMENT)

Mojohanna Music (BMI), see Open End

Mole Hole Music (BMI), 1722 Whitley Ave., Hollywood, Calif. 90028 Tel: (213) 461-4344. Owners Del Shannon, Dan Bourgoise. (Administered by Bug Music Group)

**Affiliate:** Shudel Music (BMI)

Mole Music Co. (BMI), see Mietus.

Momac Music Co. (BMI), see Pietro Deiro.

Mom Bell Music Publ'g Co. (BMI), c/o David J. Steinberg Esq., 818 Widener Bldg., 1339 Chestnut St., Philadelphia, Pa. 19107 Tel (215) 564-3880. Pres. Tony Bell; Attorney: David J. Steinberg.

Mom's Best (ASCAP), see Michlin & Hill.

Monarch Music Corp. (ASCAP), 1880 Century Park E., Suite 718, Los Angeles, Calif. 90067. Tel: (213) 553-5226.

Mongo Music Inc. (BMI), see Copyright Serv. Bureau.

Monkhouse Music (BMI), Rt. 6, Ashby Dr., Brentwood, Tenn. 37027 Tel: (615) 244-9412. Pres. Ann Stuckey

Monogram Music (ASCAP), see Rondor.

Monolog (BMI), 1391 Oakland Park, Columbus, Ohio 43224 Tel (614) 263-4344. Pres.: H. Lee Foster; Sr. VP. Barry D. Brandt VP & Attorney James Elleman; A&R Dir.: Nick Liberty.

Monona Music Co. (BMI)—Pres. Scott A. Cameron—see Cameron.

Monroe-Ames Music (BMI), Box 871, 2700 Ford St., Ames, Iowa 50010. Tel: (515) 232-2991. Pres. & Gen. Mgr.: Steve Monroe

Monsapac Music Inc. (BMI), see Helios & Copyright Serv. Bureau

Monster Music (ASCAP), see Show Biz.

Montauk Music Inc. (BMI), see H.B. Webman

Herb Monteji Music (BMI), see Beechwood.

Montello Music (BMI), 5709 Hempstead Rd., Madison, Wis. 53711. Tel: (608) 271-5924. Pres. & Gen. Mgr. Jon W. Whirry.

Montgomery Publ'g Co. (BMI), 8914 Georgian Dr., Austin, Tex. 78753 Tel (512) 836-3201/3194. Pres. Roy J. Montgomery Sr., Gen. Mgr. Shirley A. Montgomery, Prof. Mgr. Elmer J. Montgomery.

**Branch:** Fort Wayne, Ind., 3408 McKinnie Ave. Zip. 46808. Tel (219) 743-7561. Gen. Mgr.: Charles L. Montgomery

Montroy Music Co. (BMI), see Mactroy.

Montunes Music (BMI)—Pres. Ronnie Montrose—see Robert E. Gordon.

Moo Moo Music Corp. (BMI), see Marielle.

Moonbeam Publ'g Corp. (ASCAP), see Jova

Moonbird Music Co. (ASCAP), see Copyright Serv. Bureau

Moondance Music Ltd. (ASCAP), see Rondor.

Moondust Music (BMI), see Royalty Control Corp

Moon June Music (BMI), 4647 SW Pendleton, Portland, Ore. 97221. Tel (503) 777-4622. Pres. & Gen. Mgr. Bob Stoutenburg.

**Local branch:** 5821 SE Powell Blvd. Zip 97206. Tel 777-4622.

Moon Lake Publ'g (BMI), 5007 F St., Philadelphia, Pa. 19124. Tel (215) 533-8799.

**Affiliate:** Lenel Music Publ'g (ASCAP).


Moon Meadow Publ'g Co. (ASCAP), see 20th Century.

Moonrise Music (BMI), see Daybreak.

Moon & Stars Music, see Rondor

Moorpark Music Corp. (ASCAP), see Marielle

Moose Music (ASCAP), see Greene & Reynolds.



## PRODUCTION/ PUBLISHING

**C.A.M.-U.S.A., INC. (BMI)**

**CAMERICA MUSIC, INC. (ASCAP)**

**CAM PRODUCTIONS**

489 FIFTH AVENUE, NEW YORK, N.Y. 10017

TELEPHONE: (212) 682-8400

TELEX: 236920 CAM UR

CABLE: CAMUSAINC

Mordick Music (BMI), PO Box 2041, Parkersburg, W. Va. 26101. Tel: (304) 485-0525. Pres.: Roger Hoover; Gen. Mgr.: Morris Bower; Prof. Mgr.: Gene Clayton.

Morgan Manor Music Inc. (ASCAP); 1601 N. Orange Grove Ave., Hollywood, Calif. 90046. Tel: (213) 874-0044. Pres.: Mrs. Russ Morgan; Mgr.: Betty Carlton; Prof. Mgr.: Jack Carlton.

Morhis Publ's (BMI), see Duane.

Morley Music Co. (ASCAP), c/o Eastman & Eastman, 39 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-1330.

Morlock Music (ASCAP), see Rondor.

Morning Life Music (ASCAP), see R.A.H. Hodge.

Morning Light Music (ASCAP), see David Rubinson.

Morning Music Inc. (ASCAP), PO Box 12647, Nashville, Tenn. 37212. Tel: (615) 385-2555. Pres.: Jury Krytiuk; Mgr.: Mark Altman.

Home Office: Canada

Affiliate: Bathurst Music (BMI).

Int'l affiliate: England.

U.S. firms administered worldwide: Joe Allen Music, Aunt Polly's Music, Barlow Music, Blue Band Music, Blue Echo Music, Blue Melody Music, Evening Publ's, Gold Dust Music, Good Music Co., Jack Music Inc., Jando Music Inc., Miss Molly's Music, Myownau Music, Owlufus Music, Pulleybone Music, Shenandoah Music, Sidewalk Publ's, Starcrest Music, Stonehill Music, Terrace Music Corp., Wilderness Music Inc.

Int'l firms represented: Canadian Brass, Crown-Vetch, Alex Groshak, Izetta, Morning, Skinners Pond, Time Being, V Music (all Canada); Opus (Czechoslovakia); Ring Musik (Germany); Universal (Netherlands); Wien Melodie (Austria).

Int'l reps.: Australia (Image), Austria (Wien Melodie), Belgium (Hans Kusters), Colombia (Codiscos), Finland (Fazer), Germany (Melodie der Welt), Greece (Greco-phon), Israel (Ilanot), Italy (RCA), Japan (Yamaha), Mexico (Edimusa), Netherlands (Universal), New Zealand (Anton's Songs), Philippines (Bayanihan), South Africa (Laetec), Spain (Montserrat), Sweden (Sweden Music, Sonet), Switzerland (Melodie der Welt), Venezuela (Unimusic), West Indies (Woodwater).

Edwin H. Morris & Co. (ASCAP) (div of MPL Communications Inc.), 810 Seventh Ave., New York, N.Y. 10019. Tel: (212) 977-7272. Cable: MORRISMUS. (Administered by Chappell)

Int'l branches: Argentina, Australia, Canada, England, France, Germany, Italy, South Africa, Sweden.

Affiliates: Arko Music Corp., Barwin Music Co. Inc., Harwin Music Corp., Jerryco Music Co., Mesquite Music Corp. (all ASCAP); Wimmor Music Inc. (BMI); Wren Music Co. Inc. (BMI).

Int'l reps.: Brazil (Intersong), Japan (Intersong), Mexico (Intersong), Netherlands (Chappell), Spain (Chappell), Switzerland (Chappell).

Morro Music Corp. (BMI), see United Artists.

Herbert H. Moss Publ'g Co. (BMI), see Copyright Serv. Bureau.

Mothball Music Co. (BMI), see Prima-Donna.

Mother Bertha Music (BMI), c/o Machat & Kronfeld, 1501 Broadway, 30th fl., New York, N.Y. 10036. Tel: (212) 563-6440. Pres.: Phil Spector.

Mother Fortune Music Inc. (BMI), see Silver Blue.

Mother Hen Music Co. (ASCAP), see A. Schroeder.

Mother Pearl Music (ASCAP), see Challice.

Moth Music Inc. (BMI), see Chrysalis.

Mountain Mama Music Inc. (BMI)—Pres.: Gayle Hill—see Shada.

Mounted Music (div. of Mounted Recs. Inc.), 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 582-4572. Pres.: J. Billy Ver Planck; Gen. Mgr.: Marlene P. Ver Planck.

Mount Rainier Music (BMI), Rt. 12, Asbury, W. Va. 24916. Tel: (304) 645-6650. Pres.: C.R. Freeland.

Affiliate: Zap Publ'g Co. (BMI).

Int'l rep.: Japan (April).

Mourbar Music Corp. (ASCAP), see Pickwick.

Movietone Music Corp. (ASCAP), see Sam Fox.

Mowbray Music Publ's (ASCAP), see Theodore Presser.

Much More Music (BMI), see Amalgamated Tulip.

Muckender Music (ASCAP), see Publishers' Licensing Corp.

Muell Music (ASCAP), see David Rubinson.

Muffington Music (BMI), see Mietus.

Muirfield Music Corp. (ASCAP), see Ivan Mogull.

Mulberry Square Publ'g (ASCAP), 10300 N. Central Expwy., No. 120, Dallas, Tex. 75231. Tel: (214) 369-2430. Pres.: Joe Camp; VP: Ben Vaughn; Mktg. Dir.: A. G. Lopez Jr.

Muleback Music (ASCAP), see Royalty Control Corp.

Mulligan Publ'g Co. Inc. (ASCAP), see Ivan Mogull.

Mull-O-Dee Tunes (ASCAP), see Mull-Ti Hit.

Mull-Ti Hit Music Co. (BMI), 50 Music Square W., Suite 300, Nashville, Tenn. 37203. Tel: (615) 329-4487. Pres.: Frank Mull.

Affiliate: Mull-O-Dee Tunes (ASCAP).

Multimood Music Inc. (BMI), see Belwin-Mills.

Multitone Music Corp. (ASCAP), see Meteorion.

Mumbi Music (BMI), see Jondora.

Munchkin Music Co. (ASCAP), see Martin Cohen.

Munlich Music, see Martin Cohen.

Munka Music (BMI), 4920 Maiden Ln., La Mesa, Calif. 92041. Tel: (714) 464-0910. Pres.: Stephen C. LaVere; Gen. Mgr.: Mimosa LaVere.

Affiliate: King of Spades Music Inc. (BMI).

Murakami-Wolf (ASCAP), see Martin Cohen.

Mural Songs (ASCAP), see Rondor.

Murbo Music Publ'g Inc. (BMI), see Bourne.

Murrell Music (BMI), see Martin Cohen.

Muscle Shoals Sound Publ'g Co. Inc. (BMI), 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-2060. Pres.: Jimmy R. Johnson; VP: Roger G. Hawkins; Sec'y-Treas.: David Hood; Exec. Sec'y: Diane Butler.

Affiliate: Formula Music Inc. (ASCAP).

Musetta Music Co. Inc. (ASCAP), see Loring.

Musia (BMI), see C.F. Peters.

Musical Comedy Prod's Inc. (BMI), see TRO.

Musical Illusions (BMI), 930 S. Bonnie Brae, No. 319, Los Angeles, Calif. 90006. Tel: (213) 480-0584. Pres.: Terry VanZerr; Gen. Mgr.: Pierre LeFluer; Prof. Mgr.: Paul Klopfer.

Musicanza Corp. (ASCAP), 2878 Bayview Ave., Wantagh, N.Y. 11793. Tel: (516) 826-2735. Pres.: Al Rubin.

Music City Music Inc. (ASCAP), see Combine.

Music City Workshop Publ'g Co. (ASCAP), 38 Music Square E., Nashville, Tenn. 37203. Tel: (615) 256-2000. Pres. & Gen. Mgr.: Michael D. Figlio; Prof. Mgr.: Tommy Hensley.

Affiliates: Fig-Tree Music Co. (SESAC), Reject Music Co. (BMI).

Music Craftshop (ASCAP), see HitKit.

Music Crusaders (BMI), see H.B. Webman.

Music for Percussion (BMI), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-9675.

Music In General (BMI), c/o Michael Tannen Esq., 36 E. 61 St., New York, N.Y. 10021. Tel: (212) 752-2276. Cable: MITANNEN.

Music Jems (ASCAP), see Publishers' Licensing Corp.

Music Makers Network of America Prod'ns, see Elvitree.

Musicmaster Publ's Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 246-3869. Contact: Frank Metis.

Music Mill Publ'g Co. Inc. (ASCAP), PO Box 2413, 1108 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-5100. Pres.: Alan Cartee; Creative Servs. Dir.: Ava Adridge; Publ'g Admin.: Susanne Motes.

Branch: Nashville, Tenn., 21 Music Circle E. Zip: 37203. Tel: (615) 256-0700. Prof. Mgr.: Gus Barba; Publ'rs Rep.: David Lindsey.

Affiliate: Alan Cartee Music Inc. (BMI).

Music Minus One Music Group Inc., 43 W. 61 St., New York, N.Y. 10023. Tel: (212) 245-4861. Gen. Mgr.: James M. Gardner.

Branch: Palo Alto, Calif., PO Box 836. Zip: 94302. Tel: (415) 326-2552.

Affiliates: Elda Music (ASCAP), Ramapo Music (BMI).

Music-Music Extra, see Elvitree.

Music-Music Music Inc. (ASCAP), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6135. Pres.: Chet Gierlach; VP: Phyllis Fairbanks.

Affiliates: Arat Music (BMI), Birthday Music Inc. (BMI), CMG Music (ASCAP), D'Azure Music Inc. (ASCAP), Koala Music Inc. (ASCAP).

Music of the Month Inc., see Controlled Sheet Music.

Music of Today Inc. (BMI), see Copyright Serv. Bureau.

Music Press (ASCAP), see Theodore Presser.

Music Prods. (BMI), see Eden.

Music Sales Corp. (ASCAP), 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325. Pres.: Herbert H. Wise; VP: Robert Wise; Gen. Mgr.: Gordon E. Williams.

Int'l branches: Australia, England, South Africa.

Affiliates: Acorn Music Press (ASCAP), Amsco (SESAC), Ariel Publ's (ASCAP), Braun Music Inc. (SESAC), Consolidated Music Publ's (ASCAP), Dorsey Bros. Music (ASCAP), Embassy Music Corp. (BMI), Oak Publ's (BMI), Red Hook Music Corp. (ASCAP), Yorktown Music Press Inc. (ASCAP).

Int'l reps.: Germany (Rolf Budde), Japan (Toshiba), Sweden (Reuter & Reuter), UK (Dorsey Bros., Essex), Musicongs (ASCAP), 6425 Nyanza Park Dr., Tacoma,

Wash. 98499. Tel: (206) 584-1534.

Musicstone Music (BMI), PO Box 343, Santa Monica, Calif. 90406. Tel: (213) 394-5110. Pres.: Irvin A. Brock.

Music Treasure Publ's, 620 Fort Washington Ave., No. 1-F, New York, N.Y. 10040. Mgr.: D. Garvelmann.

Music 28 (ASCAP), see G. Schirmer.

Musicways Inc. (BMI), 1800 Century Park E., Suite 300, Los Angeles, Calif. 90067. Tel: (213) 552-1133. VP: Terri Fricon; Prof. Mgr.: Cathy Schleussner.

Affiliate: Filmways Music Publ'g Inc. (ASCAP).

Musi-Que Contemporary Library (BMI), see Blue River.

Musi-Que Mood Music Library (BMI), see Blue River.

MuStaff Music Publ's (BMI), see Palamar.

Mustevie Sound Publ'g (BMI), 193-18 120 Ave., New York, N.Y. 11412. Tel: (212) 527-1586.

Mutual Music Society Inc. (ASCAP), see Chappell.

Muzacan Publ'g Co. (BMI), 44844 Michigan Ave., Canton, Mich. 48188. Tel: (313) 397-1716, 391-0927. Pres. & Gen. Mgr.: N. Douglas Culbert; Prof. Mgr.: Bruce Young.

Int'l rep.: Germany (UFA).

My Baby's Music Co. (ASCAP), see A. Schroeder.

Mycenae Music Co. (ASCAP), see Martin Cohen.

James E. Myers Ents. (ASCAP), 1607 E. Cheltenham Ave., Philadelphia, Pa. 19124. Tel: (215) 288-7824. Owner: James E. Myers.

Branch: Hollywood, Calif., 6871 Franklin Ave. Zip: 90028. Tel: (213) 876-9749.

Myers Music Inc. (ASCAP), see Copyright Serv. Bureau.

Mygar Publ'g Co. (BMI), 565 Rose St. NE, Salem, Ore. 97301. Tel: (503) 364-0503. Pres.: Gary Nieland; Sec'y: Carol Van Nordstrand.

Myhill Music (BMI), see Schine.

Mykids Music (BMI), see Segel & Goldman.

Myinkewicz Music (BMI), see Bug.

Myownah Publ'g Inc. (BMI), see Owlufus.

Myriad (ASCAP), see H.B. Webman.

My Son's Publ'g Co. (BMI), PO Box 2194, De Soto Sta., 44 E. Davant, Memphis, Tenn. 38101. Tel: (901) 948-7455. Pres.: J. Salvador Cole; Gen. Mgr.: Bobby King; Prof. Mgrs.: Bobby King Jr., James Cole.

**N**

N B C Music (ASCAP), PO Box 392, Brentwood, Tenn. 37027. Pres.: Norm Whaler; Gen. Mgr.: Diane Whaler.

N F L Films Inc. (BMI), see Ivan Mogull.

N R Music Co. (BMI), 6232 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 467-3288. Pres.: Harry Babasin; Gen. Mgr.: Roy Harte; Prof. Mgr.: Nate Blake.

Affiliate: Swing House (ASCAP).

N R P Music Group, 385 Grand St., New York, N.Y. 10002. L.I. Tel: (516) 585-1223. Contact: Fred Biliin; Sec'y-Treas.: Francine Rae.

Affiliates: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Reaction Music Co. (ASCAP).

N. S. Beaujolais (ASCAP), see United Artists.

N. S. Justinian (BMI), see United Artists.

Nada Music & Recs. (ASCAP), PO Box 248, Lutesville, Mo. 63762. Tel: (314) 238-2578.

Najac Music Corp. (BMI), see Big Seven—Nom.

Namrac Music (BMI), 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Tom Skeeter; Gen. Mgr.: Joe Gottfried; Prof. Mgr.: Mark Richardson. (Administered by Chappell)

Affiliate: Souci Music Co. (ASCAP).

Nano Music Co. (BMI), see Don Costa.

Nanri Music (BMI), see Chappell.

Naro Music (ASCAP), see Big Seven—Planetary.

Nasetan Publ'g Co. (BMI), PO Box 1485, Lake Charles, La. 70602. Pres.: Eddie Shuler.

Affiliate: TEK Publ'g (BMI).

Nash-Beau Publ'g Co., see T.B. Harms—Hall-Clement.

Johnny Nash Music Inc. (ASCAP), see Copyright Serv. Bureau.

Nashville Copyright Mgmt. Inc., 1226 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-0800. Pres.: Dick Heard.

Administered companies: Americus Music (ASCAP), Another Music (ASCAP), Blue Moon Music (ASCAP), Brothers Two Music Inc. (ASCAP), Dwigar Music Inc. (ASCAP), Good Mary's Music Co. (ASCAP), Harmony Hill Music Publ'g (ASCAP), Martha Louise Music (BMI), Peter Cottontail Music (BMI), Plainview Music Inc. (BMI), Red Ribbon Music (BMI), Riceland Music (BMI), Stars & Stripes Music (BMI), Stonesthrow Music (BMI), Tac Music (BMI), Uncle Ben's Music (ASCAP), Wepedol Music (BMI).

Nashville Int'l Corp. (ASCAP), 20 Music Square W., Nashville, Tenn. 37203. Tel: (615) 256-2885. Pres. & Gen. Mgr.: Reggie M. Churchwell; Prof. Mgr. Ron Coats.

Affiliates: Four Seasons Music (ASCAP), Ginger Ale Music (BMI).

Nashwood Music (ASCAP), see Manna.

Nationwide Songs Inc. (ASCAP), see Pavanne.

Natson Music Corp. (ASCAP), see Tannen.

Nattahnam Music Co. (BMI), see April Blackwood.

Natural Forest Music (BMI), PO Box 1985, Crestline, Calif. 92325. Tel: (714) 338-4502. Pres.: Toney French; Gen. & Prof. Mgr.: Gay French.

Natural Groove Music Inc. (BMI), 3588 Big Tree Cove, Memphis, Tenn. 38128. Pres.: Ronald Townsend.

Natural Songs Inc. (ASCAP), see Touch of Gold.

Nautical Music Co. (BMI), 100 Harvard Ave., Gadsden, Ala. 35901. Tel: (205) 546-6906. Pres.: Ray McGinnis.

Nauwaupu Music (ASCAP), see PR Dynamics.

Nava Music (ASCAP), see Chappell.

Nayland Music Co. (BMI), see Copyright Serv. Bureau.

Near East Music Assocs. Inc. (BMI), 191 Atlantic Ave., Brooklyn, N.Y. 11201. Tel: (212) 852-3295/3298. Cable: ALRASHID. Pres.: Albert Rashid; VP's: Stanley & Raymond Rashid.

Near North Music Inc. (BMI), see Chappell.

Neath Music (BMI), see Ivan Mogull.

Nebadon Music (BMI), see Martin Cohen & Speed.

Neches Music Co. (BMI), 1812 Procter, Port Arhur, Tex. 77640. Tel: (713) 982-7121. Pres.: Floyd J. Badeaux.

Needahit Publ'g Co. Inc. (BMI), 264 Old Hickory Blvd., Madison, Tenn. 37115. Tel: (615) 865-6543. Pres.:

**Gil Music Corp. (BMI)**  
**George Pincus & Sons Music Corp.**  
**Songfest Music, Inc.**  
**Gil Enterprises, Inc.**  
**George Pincus, President**  
 1650 Broadway, New York, N.Y. 10019 (212) 245-0110  
 Cable: PINCUSGIL

**Ambassador Music Ltd.**  
**Gil Recordings & Artists, Ltd.**  
**FAY GIBBS, Administrator**  
 23/24 Greek Street, LONDON W1V, 5LG England  
 Tel: 01-437-7053  
 Cable: AMBAMUSIC

Johnnie R. Wright, Gen. Mgr.: Jaan Stromatt.  
**Affiliate:** Writeahit Music (ASCAP)  
 Neems Music (ASCAP), see Copyright Serv. Bureau.  
 Neighborhood Music (ASCAP), see April Blackwood.  
 Neil Music Inc. (BMI), 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel. (213) 659-7433. Cable: CRESREC. Pres.: Gene Norman.  
**Affiliate:** Skyview Music Inc. (ASCAP).  
 Int'l reps.: Australia (Festival), Benelux (Vogue), Brazil (Gravacoes Eletricas), France (Vogue), Germany (Belmonta), Italy (Fonti-Cetra), Japan (Seven Seas), South Africa (Laetrec), Switzerland (Vogue), UK (Sonet).  
 Nempor Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Nemsong Music Inc. (BMI), see Chappell.  
 Neostat Music Co. (BMI), 425 Bryn Mawr, Birmingham, Mich. 48009. Tel. (313) 647-1662, 538-4444. Pres.: Harvey M. Yates.  
 Nep Music Inc. (ASCAP), see Nor Va Jak.  
 Neptune Music Publ'rs (BMI), 82 Aldine St., Rochester, N.Y. 14619. Tel. (716) 328-4649. Pres.: Martha Pitoni; Gen. Mgr.: Ven Pitoni; Prof. Mgr.: Marvin Steffey  
 Nessie Music Corp. (ASCAP), see JBP Music.  
 Neuron Music (ASCAP), PO Box 1594, Hollywood, Calif. 90028. Tel. (213) 463-8772.  
 Neurotic Music (BMI), see 20th Century.  
 Neverbreak Music (ASCAP), see Twitty Bird.  
 Never Ending Music (BMI), PO Box 58, Glendora, N.J. 08029. Tel. (609) 784-9548. Pres.: Eddie J. Harris; Gen. Mgr.: Lem Harris.  
**Affiliated firms:** Hot Pot Music (BMI), Record Room Music (ASCAP).  
 Nevoc Music Corp. (BMI), see Sidney A. Seidenberg.  
 Newbag Music Co. (BMI), Box 131, Rt. 4, Louisa, Va. 23093. Tel. (804) 457-4580. Pres.: Martin Gary; VP: Kathleen Gary.  
 New Chatham Music (ASCAP), PO Box 11, Pittsburgh, Pa. 15230. Tel. (412) 471-3113. Pres.: Thomas E. Morgan.  
 New Child Music Publ'g (ASCAP), PO Box 524, Kailua-Kona, Hawaii 96740. Tel. (808) 329-3174, 322-3177. Cable: NAKA. Pres.: Jeanne Nakashima.  
 Int'l reps.: Japan (Watanabe), Malaysia (Pathe), Philippines (Bayanihan), Singapore (Pathe).  
 New Dimension Rec'gs Inc., see Old Statesville.  
 New Executive Music (BMI), see Brother.  
 New High Music Publ'g (ASCAP), see Brian Ross.  
 New Ideas Music Co. (BMI), see NRP Music.  
 Newkeys Music Inc. (BMI), 29 Music Square E., Nashville, Tenn. 37203. Tel. (615) 242-2461. Bd Chm: E. Jimmy Key. Pres.: Jack J. Key.  
 New Mint Legume Publ'ns (BMI), PO Box 47147, Atlanta, Ga. 30340. Tel. (404) 455-6650. Pres.: Ira Luft; VP: Cat Joy.  
**Affiliate:** Cricket Hollow Music (BMI)  
 New Morning Music (BMI), see Chappell  
 New Music Ed., see Theodore Presser  
 New Outlook Music Inc. (BMI), c/o David J. Steinberg, 818 Widener Bldg., 1339 Chestnut St., Philadelphia, Pa. 19107. Tel. (215) 664-2883. Pres.: Wilbert Hart, Attorney David J. Steinberg  
 New Pax Music Press (BMI), see Soundstage  
 Newport Music Co. (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass. 02116. Tel. (617) 482-7678. Owner: Harry Paul.  
**Affiliate:** Windsor Music Co. (BMI)  
 New Preston Music (BMI), see Joe Davis  
 New Rage Music (BMI), see Skip Taylor  
 Newroads (BMI), see Gopam Ents  
 New Spirit Prod'ns Inc. (BMI), see Gullah  
 New Times Music (BMI), see Open End  
 New Tone Music Prod'ns Ltd. (ASCAP)—Pres.: Danny Bennett—see Beldock Levine & Hofman  
 New Town (ASCAP), see Cromia  
 New Valley Music Press, Sage Hal., Smith College, Northampton, Mass. 01063. Tel. (413) 584-2700 x 261. Chm.: Ronald Perera.  
 New Wine Prod'ns (ASCAP), PO Box 544, Lomita, Calif. 90717. Tel. (213) 326-8456. Pres.: G. Nelson Stringer  
 New World Music Corp. (ASCAP), see Warner Bros.  
 New York Public Library Music Publ'ns (BMI), see C. F. Peters  
 New York Shakespeare Festival, see Chappell  
 Next Stop Music (BMI), see A. Schroeder  
 Next Window Music (ASCAP), see Cristeval  
 Nicanda Music Publ'rs (ASCAP)—Pres.: Nick Thery; Gen. Mgr.: Memo De Anda; Prof. Mgr.: Bud Mathis—see DeeJay  
 Nick-O-Val Music, 332 W. 71 St., New York, N.Y. 10023. Tel. (212) 873-2179.  
 Nic-Lyn Music Co., 101 N. Hamilton Ave., Lindenhurst, N.Y. 11757. Tel. (516) 884-3938. Contacts: Nick Cardell, Karolyn Summo  
 Nicoletti Music Co. (BMI), PO Box 2818, Newport Beach, Calif. 92663. Tel. (714) 497-3758. Pres.: Joseph Nicoletti; Gen. Mgr.: Cheryl Lee Gammon; Prof. Mgrs.: Joseph Nicoletti, Cheryl Lee Gammon.  
 Nida Music Publ'g Co. (ASCAP), 4014 Murieta Ave., Sherman Oaks, Calif. 91403. Tel. (213) 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras  
 Nightmare Music (BMI), see Segel & Goldman  
 Night Time (BMI), c/o Martin J. Nachat, 1501 Broadway, 30th fl., New York, N.Y. 10036. Tel. (212) 563-6440.  
 Nina Music (BMI), see Warner Bros.  
 Ninandya Music Co. (BMI), see Copyright Serv. Bureau (US rights) & Ivan Mogull (Int'l rights)  
 Nine Mile Music (BMI), 24266 Roxana, East Detroit, Mich. 48021. Tel. (313) 774-2740.  
**Affiliates:** Bumpshop (BMI), Frane Rack Music (BMI), Wedo Wedo Music (BMI)  
 Nine Star Music Corp. (ASCAP), see Warner Bros.  
 Nineteen Eighty-Five Music (BMI)—Pres.: Larry Graham Jr.; Gen. Mgr.: Natalie Neilson—see Robert E. Gordon  
 Nipper Music (ASCAP), see Warner Bros.  
 Nirvana Music Co. (BMI), see Copyright Serv. Bureau  
 Ben Nisbet Music Inc. (ASCAP), see Ivan Mogull.  
 Nise Prod'ns Inc. (BMI), PO Box 5132, Philadelphia, Pa. 19141. Tel. (215) 276-0100. Pres.: Michael Nise; Gen. Mgr.: Frank Nise; Prof. Mgr.: Theresa Bernhardt  
 Branch: Camden, N.J., 413 Cooper St. Zip 08102

Tel. (609) 963-3190. Gen. Mgr.: Theresa Bernhardt; Prof. Mgr.: Susan Swart.  
 Niteliter Music Inc. (BMI), see Rondor  
 Nitfol Music (BMI), 1502 S. Boulder, Tulsa, Okla. 74119. Tel. (918) 587-8945. Pres. & Gen. Mgr.: Dick Loftin  
 Nodlew Music (BMI), see Copyright Serv. Bureau  
 No Exit Music Co. Inc. (BMI), 535 Cotton Ave., Macon, Ga. 31201. Tel. (912) 745-8511. Pres.: Phil Walden; VP: Publ'g & Licensing: Carolyn S. Brown.  
**Affiliates:** Oak Grove Music (BMI), Rear Exit Music Co. (ASCAP), Redwal Music Co. Inc. (BMI), Tandem Publ'ns (BMI)  
 Int'l firm represented: Artemis (Germany, Netherlands)  
 Int'l reps.: Austria (RGS), Benelux (New Dayglow), Denmark (Multitone), Finland (Multitone), Germany (RGS), Greenland (Multitone), Iceland (Multitone), Ireland (Carlin), Japan (Taiyo), New Zealand (Coburn in Australia), Norway (Multitone), South Africa (Impact), Spain (His-pavox), Sweden (Multitone), Switzerland (RGS), UK (Carlin)  
 Noma Music Inc. (BMI), see Chappell  
 Nom Music Inc. (BMI), see Big Seven  
 Nonpareil Music (ASCAP), see Rondor  
 Northchester Music Inc. (ASCAP), 1515 Westwood Dr., Las Vegas Nev. 89102. Tel. (702) 385-7180. Pres. & Gen. Mgr.: Joseph B. Zito; Prof. Mgr.: Anthony W. Frisco  
 Branch: New York, N.Y., 888 Eighth Ave. Zip 10019. Tel. (212) 582-4600. Gen. Mgr.: Jack Adato  
**Affiliates:** JoRob Music Inc. (ASCAP), Southchester Music Inc. (BMI)  
 Int'l firms represented: Betanne, Neiljoy (both Canada).  
 Northern Music Co. (ASCAP), see MCA Music  
 North 40+3 Music (BMI), see Garrett  
 Northridge Music Inc. (ASCAP), 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel. (213) 466-4265. Admin. Dir.: Kathryn Page  
 Branch: New York, N.Y., 15 E. 48 St. Zip 10017. Tel. (212) 759-9515.  
**Affiliates:** Easthill Music Co. Inc. (ASCAP), Haymarket Music Corp. (BMI), Holmby Music Corp. (ASCAP), Larry Shyne Music Inc. (ASCAP), Southdale Music Corp. (ASCAP), Twinchirs Music Corp. (ASCAP)  
 Int'l rep.: UK (Compass)  
 North Shore Music Co. (BMI), see Martin Cohen  
 Northshore Publ'g Inc. (ASCAP), see 20th Century  
 North & Son Music Inc. (ASCAP), see Shapiro Bernstein  
 North Spur Music (ASCAP), see Bug  
 Northwest (BMI), 911 E. Fourth Ave., Olympia, Wash. 98506. Tel. (206) 352-9097. Pres.: Allen P. Giles  
 Nor Va Jak Music Inc. (BMI), 1321 W. Seventh St., Clovis, N.M. 88101. Tel. (505) 763-6931.  
**Affiliates:** Dundee Music (BMI), Nep Music Inc. (ASCAP)  
 Norvik / Hauge Music Publ'g Co., 897 Walker Ave., Oakland, Calif. 94610. Tel. (415) 763-5182. Pres.: Norman Hauge  
 Norway Music (ASCAP), see Segel & Goldman  
 Notable Music Co. Inc. (ASCAP) (div. of Cy Coleman Ents.), 161 W. 54 St., New York, N.Y. 10019. Tel. (212) 757-9547. Pres.: Cy Coleman; Gen. Mgr.: Eric Colodine; Music Consultant: Sidney Kornerheiser  
**Affiliate:** Portable Music Co. Inc. (BMI).  
 Int'l firm represented: Campbell Connelly (UK)  
 Novello Publ'ns Inc. (ASCAP), 145 Palisade St., Dobbs Ferry, N.Y. 10522. Tel. (914) 693-5445. Gen. Mgr.: Frank Moore  
**Home office:** England.  
**Affiliate:** Fairfield Publ'ns (BMI)  
 Now Music (ASCAP), see Copyright Serv. Bureau  
 Nuarts Music (BMI), Box 737, Rt. 2, Lizella, Ga. 31052. Tel. (912) 935-2129. Pres.: Razy Bailey  
**Affiliates:** Razan Music (BMI), Razy Bailey Music (ASCAP)  
 Nujac Publ'g Co. Inc. (BMI), see Jamie  
 No. 11 Music (BMI), see Skyhill  
 Nunn Publ'g (BMI), see Ivan Mogull  
 Nurock Music Publ'g Co. (BMI), see Chappell  
 Nu-Trayl Publ'g (ASCAP), 10015 W. Eight Mile Rd., Franks-ville, Wis. 53126. Tel. (414) 425-4064. Pres. & Gen. Mgr.: Tommy O. Day; Prof. Mgr.: Tommy Hill

**O**

O A S Music Group, 805 18 Ave. S., Nashville, Tenn. 37203. Co-Dirs.: Dane Bryant, Steve Singleton.

**Affiliates:** Ariari Publ'ns (ASCAP), Claremont House Publ'ns (BMI), Onhisown Music (BMI), Shadowfax Music (BMI).  
 O M P Music Publ'g Co. (ASCAP), 11110 Los Alamos Blvd., Suite 215, Los Alamos, Calif. 90720. Tel. (213) 431-5013. (714) 828-9442. Owner: Dale Olmiger  
 O' Songs Inc. (ASCAP), see Tash Howard  
 Oahu Music Publ'g Co. (BMI), 1020 Auahi St., Honolulu, Hawaii 96814. Tel. (808) 531-6118. Pres.: Donald P. McDiarmid Jr.; VP: Donald P. McDiarmid III  
**Affiliate:** Kalakaua Publ'g Co. (ASCAP)  
 Oahu Publ'g Co., Box 279, 10333 Coggin Dr., Sun City, Ariz. 85351. Tel. (602) 933-8283. Pres.: Thomas Glynn; VP & Prof. Mgr.: Betty Glynn  
 Oak Grove Music (BMI), see No Exit  
 Oak Publ'ns (BMI), see Music Sales  
 Oakridge Music Publ'g Co. (BMI), 2001 Elton Rd., Haltom City, Tex. 76117. Tel. (817) 838-7623. Owner: Homer Lee Sewell  
 Obie Music Co. (BMI), see United Int'l Copyright & Copyright Serv. Bureau  
 Object d'Art (BMI), see Copyright Serv. Bureau  
 Objective Music Co. (BMI), see Ellis  
 Ocean of Air Publ'g (ASCAP), see Royalty Control Corp.  
 Oceans Blue Music (BMI), see Silver Blue  
 October's Child Music (ASCAP), see Azinda  
 Odin Music (ASCAP), see Bonton  
 Mary Frances Odle (BMI), 8431 Howard Dr., Studio 2, Houston, Tex. 77017. Tel. (713) 649-5579. Pres. & Prof. Mgr.: Mary Frances Odle; Gen. Mgr.: W. L. Rollins  
 Branch: Pasadena, Tex., PO Box 4335. Zip 77502  
 Oh Boy Music Co. (ASCAP), see Great Honesty  
 Ohio Players Music Co. (BMI), see Chappell  
 Okobor Music Publ'g Co., 906 Ninth St., Milford, Iowa 51351. Tel. (712) 338-4482. Pres.: Roger Blunt; Gen. Mgr.: Denny Kintzi  
 Okra Music Corp. (BMI), see Seesaw  
 Milton Okun Publ'g Co. (BMI), see Cherry Lane.  
 Old Boston Publ'g (BMI), see Hyannis  
 Old Fox Publ'g Co. (BMI), 1767 Fort Henry Dr., Kingsport, Tenn. 37664. Tel. (615) 246-8651. Pres.: Basil J. Palmer; Gen. Mgr.: Ed Ison  
 Old Ironsides Music Publ'g Co. (BMI), see Pelton  
 Old St. Paul Publ'g Co. (ASCAP), PO Box 49441, Los Angeles, Calif. 90049. Tel. (213) 274-0593. Partners: Fred Werner, Les Crane  
 Int'l rep.: Worldwide (Screen Gems Columbia)  
 Old Sock Music (BMI), see Copyright Serv. Bureau  
 Old Soul Music (BMI), see 20th Century  
 Old Sparta Music Corp. (BMI), Box 638, Bailey, N.C. 27807. Tel. (919) 235-3362/4933. Pres.: Richard H. Royall; VP: Michael R. Birzon  
 Old Statesville Town Publ'g (BMI) (formerly New Dimension Rec'gs Inc.), 218 W. Broad St., Statesville, N.C. 28677. Tel. (704) 873-0706, 932-6586. Pres. & Gen. Mgr.: Charlotte McSwain  
 Ole Colony Music (BMI), see Chappell  
 Olenik Recs. (ASCAP), G-10282 N. Saginaw Rd., Clio, Mich. 48420. Tel. (313) 686-9644. Owner: Nicholas H. Olenik  
 Olman Music Servs. Inc. (ASCAP), see TRO  
 Omega Century Music Co. (div. of Centurian Recs.) (BMI), 3291 E. 119 St., Cleveland, Ohio 44120. Tel. (216) 295-1503. Prof. Mgrs.: Greg Beasley, Vonley Gaines.  
**Affiliates:** Alpha Century Publ'g Corp. (ASCAP) Western Promise Songs (SESAC)  
 Omni/Music, see Alexander Broude  
 Omnivox (BMI), PO Box 5363, Philadelphia, Pa. 19142. Tel. (215) 726-6049. Co-Pres.: T. Messina, Tony Roccia.  
 Omy Music Co. (BMI), see Copyright Serv. Bureau.  
 One Eye Soul Publ'g, see Jamie.  
 100 Oaks Music (BMI), see Two Rivers  
 125th Street Music (ASCAP), see Martin Cohen  
 Oneida Music Publ'g Co. (BMI), 760 Blanding St., Utica, N.Y. 13501. Tel. (315) 735-6187. Owner: Stanley Markowski; Gen. Mgr.: Joyce Markowski; Prof. Mgr.: Andrew Cittadino  
 Oneira Music Publ'g Co. (BMI), 760 Blanding St., Utica, N.Y. 13501. Tel. (315) 735-6187.  
 One Marble Music (BMI), see Jugumba  
 One Publ'g Co. (BMI), 243 S. Ave. 50, Los Angeles, Calif. 90042. Tel. (213) 255-5544. Pres.: Scott Klynas; VP: Ken Messmer  
 One Stop Music (ASCAP), see A. Schroeder  
 Onhisown Music (BMI), see OAS  
 Onna Music (BMI), see Copyright Serv. Bureau  
 Onnysay Publ'g Co. (BMI), PO Box 9154, Wells Rd. SW, Knoxville, Tenn. 37920. Tel. (615) 573-7775. Pres.: H. S. Watson



## THE INTERNATIONAL LABEL

**SERVICING THE ETHNIC MARKET  
IN THE UNITED STATES AND CANADA**

**FIESTA RECORD CO., INC. 1619 BROADWAY, N.Y., N.Y. 10019**

(212) 757-7760

1420 Sherbrooke St. W; Montreal, Que., Canada (514) 845-1161

P.O. Box 9; Mt. Albert, Ont., Canada (416) 884-2320

Ono Music (BMI)—Pres Yoko Ono—see Lennon  
 On Stage Music (BMI), see Copyright Serv. Bureau  
 Ooga Ooga Music Co. (BMI), 3941 Don Juan, Abilene, Tex.  
 79605 Tel (915) 673-4843 Owner: Charles D. Gris-  
 som  
 Open Channel Sound Co. (BMI), 231 Emerson, Palo Alto,  
 Calif 94301 Tel (415) 328-0264 Dir Steven Hal-  
 pern  
 Open End Music (BMI), 824 N. Robertson Blvd., Holly-  
 wood, Calif 90069 Tel (213) 278-8715 Gen Mgr. Bennett  
 H. Gloizer, Prof. Mgr. Janet Lee Bart  
**Affiliates:** Coast Highway Music (ASCAP), New Times  
 Music (BMI)—Bonhomme Music (BMI), Local Yoke! Mu-  
 sic (BMI), **Open End Music (BMI)**—Baskin Music,  
 Greene Music, Hall Music, Klingman Music, Kulberg  
 Music, Mojohanna Music, Roberts Music, Rowan Mu-  
 sic, Tubbs Hill Music, Wiffen Music (all BMI), **Oyster**  
 Music (ASCAP)—Greg Hill Music (ASCAP).  
**Int'l rep.:** Worldwide (Intersong).  
 Open Moment Publ'g Ltd (ASCAP), see Rondor.  
 Open Range Music (ASCAP), see Folklore  
 Open Road Music Inc. (BMI), see Jim Reeves  
 Openwide Publ'g Co. (ASCAP), 11 Music Circle S., Nash-  
 ville, Tenn 37203 Tel (615) 256-0973. Owner  
 James E. Galloway  
 Open Window Music (BMI), see Warner Bros  
 Orange Bear Music Co. (BMI), see Scully  
 Orange Tree Music (ASCAP), see Rondor.  
 Orchidia Music (BMI), see Copyright Serv. Bureau.  
 Orchard Publ'g (BMI), PO Box 4220, Shreveport, La 71104  
 Tel (318) 636-9198. Pres & Gen Mgr. Bill Bohan-  
 non  
 Orco Publ'g (BMI), see Copyright Serv. Bureau  
 Ordena Music (BMI), 2605 Nonconnah Blvd., Suite 150,  
 Memphis, Tenn 38132 Tel (901) 365-7272. Pres.  
 O. Denise Jones  
 Orellia Music Co. (BMI), see Copyright Serv. Bureau.  
 Orenbee Music Co. (BMI), see Mietus.  
 Organic Mgmt., 745 Fifth Ave., New York, N.Y. 10022 Tel  
 (212) 751-3400 Pres: Steve Paul  
**Affiliates:** Derringer Music Inc. (BMI), Hierophant Inc  
 (BMI), Silver Steed Music Inc. (BMI), Winter Blues Mu-  
 sic Inc. (BMI)  
 Orgatunes Publ'g Co. (BMI), 8839 Walnut St., Bellflower,  
 Calif 90706 Tel (213) 866-4146 Owner: Mearl El-  
 son  
 Orpheum Music Co. (BMI), see Jondora  
 John Oscar Music Corp. (ASCAP), see Gopam Entis  
 Osiris Music Inc. (BMI), see Chappell & Stone-Rap.  
 Other Music Inc. (ASCAP), The Barn, North Ferrisburg, Vt.  
 05473 Tel (802) 425-2111. Pres. Michael D. Cou-  
 ture; Gen. Mgr. Dennis Rosenberg  
**Branch:** Cambridge, Mass., 52 Harvey St. Zip 02140  
 Tel (617) 661-0457 Pub. & Adv. Dir. Phil Hresko  
**Affiliate:** Pleades Music Inc. (BMI)  
 Otherworld Music (BMI), 615 E. Pike St., Seattle, Wash.  
 98122 Tel (206) 323-6847 Pres. Jim Wolfe.  
 Otter Creek Music (BMI), see Jim Halsey  
 Outcaste Music Co. (ASCAP)—Pres. & Gen. Mgr. Joe B.  
 Mauldin—see Wichub Music.  
 Output Music Co. (ASCAP), see Lou Levy  
 Ovation Inc. Group, 1249 Waukegan Rd., Glenview, Ill.  
 60025 Tel (312) 729-7300. Telex: 910-651-4856.  
 Pres.: Richard L. Schory.  
**Affiliates:** Creative Music (ASCAP), Mason Jar Publ'g  
 (ASCAP), Streeterville Music (BMI).  
 Overdrawn Music (BMI), see Rogan.  
 Overdrive Music (ASCAP), see Ivan Mogull  
 Over Easy Music (BMI), see Bug.  
 Owen Publ'n (BMI), see Lu-Tal  
 Owepar Publ'g Co. (BMI), 813 18 Ave. S., Nashville, Tenn.  
 37203 Tel (615) 327-2338. Pres.: Dolly Parton; VP:  
 Porter Wagoner; Gen. Mgr.: Ann Kosloff  
**Affiliate:** Silver Dagger Music Inc. (ASCAP).  
**Int'l reps.:** Australia (Associated), Canada (Broadland),  
 France (Francis-Day), Germany (Siegel), Ireland (Fron-  
 tier), Japan (Taiyou), Netherland (Intersong), South Africa  
 (EMI Brigadiers), Sweden (April), UK (Carlin)  
 Owlofus Music Inc. (ASCAP), PO Box 110546, Nashville,  
 Tenn. 37211. Tel: (615) 832-2133. Pres. & Prof. Mgr.:  
 Bob G. Dean, Gen. Mgr. Maggie Cavender.  
**Affiliates:** Dean's List Publ'g (ASCAP), Myownah  
 Publ'g Inc. (BMI)  
 Oxford Univ. Press Inc. (ASCAP), 200 Madison Ave., New  
 York, N.Y. 10016 Tel (212) 679-7300. Cable  
 FROWDE Music Dept. Mgr. Susan Brallove.  
 Home office: England.  
 Oxygen Music Co. (ASCAP), see Chappell.  
 Oyster Music (ASCAP), see Open End.

Ozone Music (BMI), see R.A. Hodge.

**P**

P A B Music Corp. (BMI), see JBP Music.  
 P A Entis, Inc., John Hancock Center, Suite 5404, 875 N.  
 Michigan Ave., Chicago, Ill. 60611. Tel. (312) 337-  
 5643. Pres.: Andy Pappas.  
**Affiliates:** Andy's Candy (BMI), Frito Bandito Music  
 (BMI), PA Publ'g Co. (ASCAP), Umbregio Music (BMI).  
 P A Publ'g Co. (ASCAP), see Pa Entis.  
 P B R Music (ASCAP), see Valgroup.  
 P D A Music Inc. (ASCAP), see Copyright Serv. Bureau.  
 P F S Music Co. (ASCAP)—Prof. Mgr. John E. Pettite—see  
 Four Grand.  
 P P X Publ'rs (BMI), 301 W. 54 St., New York, N.Y. 10019.  
 Tel: (212) 247-6010. Cable: CHALPRISES. Telex:  
 236287. Pres.: Ed Chalpin.  
**Affiliates:** Bobcat Music (ASCAP), Tribute Publ'g Inc.  
 (BMI).  
 P R Dynamics (ASCAP), 1697 Broadway, Suite 701, New  
 York, N.Y. 10019. Pres. & Prof. Mgr.: J. Christian, Gen.  
 Mgr.: L. Thomas  
**Affiliate:** Nauwaupu Music (ASCAP).  
 Pablo Music (ASCAP), see Chappell.  
 Pablo Cruise Music (BMI), see Rondor.  
 Pablo Music (BMI), 26 Jane St., New York, N.Y. 10014. Tel:  
 (212) 243-2018. Cable: IMPROVART. Telex: 237166.  
 Pres.: Paul Bley; Gen. Mgr. Carol Goss; Prof. Mgr. Da-  
 vid S. Good.  
**Branch:** Cherry Valley, N.Y., 81 Alden St. Zip: 13320.  
 Tel: (607) 264-3943.  
**Affiliates:** Improvart (BMI), MasterSession Music  
 (ASCAP).  
**Int'l rep.:** Japan (Yamaha).  
 Pace Music Co. (BMI), see Sam Fox.  
 Pacific Challenger Music (BMI), 2572 Fender Ave., Suite F,  
 Fullerton, Calif. 92631. LA Tel: (213) 860-0939. Pres.  
 & Gen. Mgr.: C.E. Whittington.  
 Pacific Coast Music (BMI), 11231 Otsego St., Suite 104,  
 North Hollywood, Calif. 91601. Tel (213) 769-1579.  
 Pres.: Ray Sanders.  
**Branch:** Nashville, Tenn., 253 Cedar Creek Dr. Zip:  
 37211. Tel. (615) 833-0893. Gen. Mgr.: Billy Wil-  
 liams.  
 Pacific Press Music Publ'g Co. (BMI), see Bridge.  
 Package Good Music (BMI), 1145 Green St., Manville, N.J.  
 08835. Tel: (201) 725-4366. Pres. & Gen. Mgr.: Mark  
 Zydiak.  
 Packy Music (ASCAP), see Stafree.  
 Pacea Music Publ'rs (ASCAP), see Irving Mills.  
 Pad Music (BMI), 4307 S. Broadway, Los Angeles, Calif.  
 90037. Tel. (213) 231-1416. Owner: Paul J. Adams.  
**Affiliate:** Pad Publ'g (ASCAP).  
 Pad Publ'g (ASCAP), see Pad Music  
 Paddlewheel Music (BMI), see R.A. Hodge.  
 Paddle Wheel Music (ASCAP), see Dixie Jane.  
 Padua Music Co. (BMI), see Faro.  
 Paganiniana Publ'ns Inc., 211 W. Sylvania Ave., Neptune,  
 N.J. 07753. Tel: (201) 988-8400. Cable: TFHBOOKS.  
 ASBURY PARK Pres.: Dr. Herbert Axelrod; Exec. VP:  
 Paul L. Paradise.  
**Int'l rep.:** UK (Forsyth).  
 O. Pagani & Bro. Inc. (SEASC), 289 Bleecker St., New York,  
 N.Y. 10014. Tel. (212) 242-6744. Pres.: Frank Ga-  
 viani; VP: Theresa Costello.  
 Pajj Music Corp. (BMI), see Rondor.  
 Painted Desert Music Corp. (BMI), see Shapiro Bernstein.  
 Painter Music, see Martin Cohen.  
 Len Pakula & Assocs. (BMI), PO Box 548, Feasterville, Pa.  
 19047. Tel: (215) 322-6091. Pres.: Len Pakula; Gen.  
 Mgr.: Franni Schwartz.  
 Palaco Musical Entis, Inc. (ASCAP), 4545 Van Brunt, Kansas  
 City, Mo. 64130. Tel: (816) 921-2030. Pres. & Gen.  
 & Prof. Mgr.: Sam Pasternak.  
**Affiliate:** MuStaff Music Publ'rs (BMI).  
 Palamar Music Publ'rs (BMI), 726 Carlson Dr., Orlando, Fla.  
 32804. Tel: (305) 644-3853. Pres.: Will Campbell.  
**Affiliate:** MuStaff Music Publ'rs (BMI).  
 Pal Dog Music (ASCAP), 3209 Tareco Dr., Los Angeles,  
 Calif. 90068. Tel (213) 876-4471. Pres.: Larry E. Car-  
 ton; Gen. Mgr.: Steve Carlton.  
**Affiliate:** 335 Music (BMI).  
 Pallma Music Co. (SESAC), see Neil A. Kjos.  
 Palm Music Publ'g Co. (ASCAP), see Slide.  
 Palo Duro Music (ASCAP), see Jim Halsey.  
 Palopic Music Corp. (BMI), see Music Maximus.  
 Pal Publ'g, PO Box 807, Northridge, Calif. 91328. Tel:  
 (213) 363-6000.

Pambar Music Ltd. (BMI), 150 W. 55 St., New York, N.Y.  
 10019. Tel: (212) 582-5574. Pres., Gen. & Prof. Mgr.:  
 Mark Barkan.  
 Pam Cal Music (ASCAP), see Copyright Serv. Bureau.  
 Pamela Music Inc. (ASCAP), see Chappell  
 Pamelarosa Music Inc. (ASCAP), see LF Music & Famous.  
 Pamlyn Music Co. (BMI), PO Box 6211, Cleveland, Ohio  
 44101. Pres.: Robert L. Wright; Gen. Mgr.: Becky  
 Strauss; Prof. Mgr.: Otto Mann  
**Affiliate:** Thornybrook Publ'ns (BMI).  
 Pamoja Music (ASCAP), see Ivan Mogull.  
 Pampas Music (ASCAP), see Peaceful.  
 Pana Publ'g (ASCAP), see John L. Sullivan.  
 Panda Bear Music (ASCAP), PO Box 11746, Nashville, Tenn.  
 37211. Tel: (615) 833-7658. Pres.: Frank James; Gen.  
 & Prof. Mgr.: Richard Norman.  
**Affiliates:** Dorma Music (SESAC), Kitten Britches Music  
 (BMI).  
 Panini Music (BMI), PO Box 15808, Honolulu, Hawaii  
 96815. Tel: (808) 947-4985. Pres.: Steven O. Sieg-  
 freud; VP: Witt H.P. Shingle.  
 Pantego Sound, 2310 Raper Blvd., Pantego, Tex. 76013.  
 Tel. (817) 261-8381. Owner: Charles Stewart.  
 Pantheon Desert Publ'g (BMI), 6325 N. Invergordon Rd.,  
 Scottsdale, Ariz. 85253. Tel (602) 948-5883.  
**Affiliated firm:** Wolfhound Music (ASCAP).  
**Affiliate:** Pepper Tunes (ASCAP).  
 Panther City Music (BMI), see Green Door.  
 Panther Music Corp. (ASCAP), see Peer-Southern.  
 Papa's Love Music (BMI), see Martin Cohen.  
 Paper Pills Music Inc. (ASCAP), see Mietus.  
 Parabut Music Corp. (BMI), see Famous.  
 Paradise Music (ASCAP), 3300 Warner Blvd., Burbank,  
 Calif. 91510. Tel. (213) 846-9090. Pres.: Leon Rus-  
 sell.  
**Affiliates:** Judy Jack Music (BMI), Teddy Jack Music  
 (BMI).  
 Paradox Music (BMI), see Warner Bros.  
 Paragon Assocs./Hamblen Music Co. (ASCAP), 803 18 Ave.  
 S. Nashville, Tenn. 37203. Tel: (615) 327-2835.  
 Pres.: Robert MacKenzie; Gen. Mgr. Wayne Erickson.  
**Affiliated firm:** Gaither Music Co. Inc. (ASCAP).  
 Paraguayan Music Centre (ASCAP), see Mexican Music.  
 Paramount Music Corp. (ASCAP), see Famous.  
 Paramount-Roy Rogers Music Co. Inc. (ASCAP), see Famous.  
 Paramount-West Entis., 8010 Second St., Paramount, Calif.  
 91723. Tel: (213) 531-6000. Pres. D.W. Galiffa.  
 Parasound Inc. (ASCAP), see Royalty Control & Wild Sanc-  
 tuary.  
 Para-Tal Music Corp. (ASCAP), see Famous.  
 Para-Thumb Music Corp. (BMI), see Famous.  
 Parchment Publ'g Corp. (ASCAP), PO Box 22106, 822 N.  
 Elm St., Greensboro, N.C. 27420. Tel: (919) 275-  
 0868. Pres.: James R. Phillips.  
 Par-Ed Music Corp. (BMI), see Famous.  
 Paris Music Co. Inc. (ASCAP), see Rayven.  
 Charlie Parker Music Co. (BMI), see Copyright Serv. Bureau.  
 Parker Music (BMI), see Jondora  
 Park Lane Music (BMI), see Copyright Serv. Bureau.  
 Parks Music Corp. (SESAC), see Neil A. Kjos.  
 Partner Music (BMI), 1518 Chelsea Ave., Memphis, Tenn.  
 38108. Tel: (901) 275-2285. Gen. Mgr.: Larry Rogers.  
 Party-Time Music (BMI), 525 SW 42, Oklahoma City, Okla.  
 73109. Tel: (405) 632-3958. Pres.: Tom Jackson;  
 Gen. Mgr.: Wendell Goodman; Prof. Mgr.: Wanda Jack-  
 son.  
 Pasa Alta Music (BMI), 54 E. Colorado Blvd., Pasadena,  
 Calif. 91105. Tel: (213) 681-0810. Pres.: G. Vitale;  
 Gen. Mgr.: D. McWhorter; Prof. Mgr.: Irvin Hunt.  
 Pasqua Music Co. (BMI), see Chappell.  
 Passing Clouds Music Inc. (BMI), see Ivan Mogull  
 Passkey (BMI), 808 16 Ave. S., Nashville, Tenn. 37203.  
 Tel: (615) 244-0270.  
 Passkey Music Inc. (BMI), 40 Music Square E., Nashville,  
 Tenn. 37203. Tel: (615) 244-0270. Pres., Gen. & Prof.  
 Mgr.: Jerry Chestnut.  
**Affiliates:** Da-Har Music Inc. (BMI), Rural Hill Music Inc.  
 (ASCAP).  
 Joseph Patelson Music House (ASCAP), 160 W. 56 St., New  
 York, N.Y. 10019. Tel: (212) 757-5587. Owner: Jo-  
 seph Patelson.  
 Pathfinder Music (BMI), see Kevin Lee.  
 Patlow Publ'n Co. (BMI), 17429 Indian Ave., Detroit, Mich.  
 48240. Tel. (313) 531-9330. Pres.: M.J. Patlow.  
 Patramani Music (BMI), see Segel & Goldman.  
 Patricia Music Publ'g Corp. (BMI), see Big Seven.  
 PattiLyn Music (ASCAP), see Sutton/Miller.  
 Paultil Music Publ'g Co. (BMI), 3518 Champlain Ave.,  
 Youngstown, Ohio 44502. Tel: (216) 755-7794. Pres.  
 & Gen. Mgr.: Bill Schaffert.  
 Paulanne Music Inc. (BMI), see United Artists.  
 Paulmond Music (BMI), PO Box 67, Wesson, Miss. 39191.  
 Tel: (601) 643-2495. Pres.: Paul Robertson; Gen.  
 Mgr.: Paul Ott; Prof. Mgr.: Alberta Futch.  
 Paul-Wayne Music (ASCAP), see People Pleaser.  
 Pavanne Music Co. (ASCAP), 2315 Foxhaven Dr., Franklin,  
 Tenn. 37064. Owners: Frank Stanton, Andy Badale.  
**Affiliates:** Buckingham Music Co. (ASCAP), Delicato  
 Music (BMI), Gatwick Music Co. (BMI), Nationwide  
 Songs Inc. (ASCAP), Stanshi (ASCAP), Surrey Music Co.  
 (ASCAP), Tellaro Music Co. (BMI).  
 Pawnee Rose Music (SESAC), see Faron Young.  
 Paw Paw Music (BMI), see Bug.  
 Pax House Music (BMI), see Gary S. Paxton.  
 Pax-Len Music (SESAC), see Gary S. Paxton.  
 Pax Regina Music Ltd. (ASCAP), see Big Seven.  
 Gary S. Paxton Music Inc. (BMI), PO Box 12535, Nashville,  
 Tenn. 37212. Tel: (615) 256-2676, 327-2835. Pres.:  
 Gary S. Paxton. (Administered by Robert R. MacKenzie/  
 Paragon Assocs.)  
**Affiliates:** Garpax Music (ASCAP), Pax House Music  
 (BMI), Pax-Len Music (SESAC), White Tornado Music  
 Inc. (BMI).  
**Affiliated firm:** Soundstage Studios Inc.  
 George Paxton Corp. (ASCAP), 836 Riomar Dr., Vero Beach,  
 Fla. 32960. Tel: (305) 567-7496. Pres.: George Pax-  
 ton  
**Affiliates:** Paxwin Music Corp. (BMI), Whiting Music  
 Corp. (ASCAP).

BUTTERMILK SKY  ASSOCIATES, INC.

MURRAY DEUTCH  
*president*

545 Madison Avenue New York, New York 10022 (212) 759-2275



Paxwin Music Corp. (BMI), see George Paxton.  
 Pay Dirt Music (ASCAP), 1227 Spring St. NW, Atlanta, Ga. 30309. Tel (404) 873-6425. Pres. Barbara H. Richardson; Prof. Mgr. Robert B. Richardson.  
 Payline Publ'g Co. (BMI), 4449 Woodedge Dr., Del City, Okla. 73115. Tel (405) 672-2761. Pres.: Wes McMahan; VP. Inez McMahan.  
 Branch: Tulsa, Okla., 100 Center Plaza, Apt. 2003. Zip 74119. Tel (918) 583-3668. VP. Amiel L. Riley.  
 Peaceable Kingdom (ASCAP), 3525 Encinal Canyon Rd., Malibu, Calif. 90265. Tel (213) 457-4405. Pres. C. Randolph Nauert; Gen. Mgr. Patricia S. Nauert; Prof. Mgr. Randy Nauert.  
 Affiliate: Charmlee (BMI)  
 Peaceful Music (BMI), PO Box 5547, Carmel, Calif. 93921. Tel (408) 624-4704. Cable PACARTS. Telex 351455  
 Affiliate: Pampas Music (ASCAP)  
 Peace Pipe Music (BMI), see Stinger.  
 Peach Music (BMI), see Ivan Mogull.  
 Peachstate Music (BMI), see Trolley  
 Peak Publ'g (BMI) (div. of Stage 3 Sound Prod'ns), 12 E. 39, Kansas City, Mo. 64111. Tel (816) 531-1375. Pres. Don Warnock; Gen. Mgr. Clara Warnock  
 Peanuts Music Inc. (BMI), see Ivan Mogull  
 Pecan Pie Music Inc., 300 E. 74 St., Apt. 32C, New York, N.Y. 10021. Tel (212) 249-3192. Pres. Isabel Geiler.  
 Peck Publ'g (BMI), see Mietus.  
 Peculiar Pose Music (BMI), see Abernathy & Eye  
 Peer Int'l Corp. (BMI), see Peer-Southern.  
 Peer-Southern Org., 1740 Broadway, New York, N.Y. 10019. Tel (212) 265-3910. Cable SOUTHMUSIC. Telex 424361. Pres. Monique I. Peer, 1st VP. Ralph Peer II, 2nd VP. Mario Conte  
 Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip 90028. Tel (213) 469-1667. Mgr. Roy Kohn—Miami, Fla., Northeast Airlines Bldg., Rm 1409, 150 SE Second St. Zip 33131. Tel (305) 358-1488. Mgr. Omar Marchant—Santurce, P.R., Edificio Banco Ponce, 1250 Ponce de Leon Ave. Zip 00908. Tel (809) 725-2380. 723-3918. Gen. Mgr. Angel Fonfrias—Nashville, Tenn., 7 Music Circle N. Zip 37203. Tel (615) 244-6200. Contact Don Putnam  
 Int'l branches: Argentina (EDAMI), Australia (Southern), Austria (Southern), Belgium (Southern), Brazil (EMBI), Canada (Peer-Southern), Chile (Southern), Colombia (Peer), England (Southern), France (SEMI-Meridian), Germany (Peer), Italy (Southern), Japan (Southern), Mexico (EMMI, Musa, PHAM), Netherlands (Holland Music), New Zealand (Southern), South Africa (Southern), Spain (Southern), Sweden (Southern), Switzerland (Southern), Venezuela (Peer)  
 Affiliates: Charles K. Harris Music Publ'g Co. Inc. (ASCAP), La Salle Music Publ'rs Inc. (ASCAP), Melody Lane Publ'ns Inc. (BMI), Panther Music Corp. (ASCAP), Peer Int'l Corp. (BMI), Pera Music Corp. (BMI), RFD Music Publ'g Co. Inc. (ASCAP), Southern Music Publ'g Co. Inc. (ASCAP)  
 Int'l firms represented: Ed. A. Cranz—partial catalog (Belgium), Ediciones Mexicanas de Musica (Mexico), Editorial Argentina de Musica (Argentina), Editorial Cooperativa Interamericana de Compositores (Uruguay), Enoch & Cie—partial catalog (France), Liber-Southern (UK), Pan American Union, Wagner & Levin (Mexico). (SEE ADVERTISEMENT)  
 Pee Wee Valley Music Inc. (ASCAP), PO Box 9246, Berkeley, Calif. 94709. Tel (415) 527-4040. Gen. Mgr. Bruce Young  
 Peggylou Music Inc. (BMI), see Mietus.  
 Peglari Publ'g (BMI), see Donna Lee  
 Pelew Music Inc. (ASCAP), see LF Music & Famous.  
 Pellegrino Music Co. Inc. (ASCAP), 311 Brook Ave., Bayshore, N.Y. 11706. Tel (516) 665-1003. Pres. Joseph V. Pellegrino Jr., Gen. Mgr. Frank Pellegrino.  
 Pellet Music (BMI), see Lotsa  
 Pel Music (BMI), 1936 N. Clark St., Chicago, Ill. 60614. Tel (312) 642-4247. 787-9224. Pres. Larry Klein.  
 Pelton Publ'g Co. (BMI), PO Box 182, Midwood Sta., Brooklyn, N.Y. 11230. Tel (212) 339-3536. Pres. Jim Pelton, Gen. Mgr. Dick Alexander; Prof. Mgr. Nat. Courtney, Promo. John Upton.  
 Affiliate: Old Ironsides Music Publ'g Co. (BMI).  
 Pembroke Music Inc. (BMI), see Carl Fischer.  
 Dan Penn Music (BMI), see Southern Writers  
 People Pleaser Music (BMI), 1018 Central Ave., Charlotte, N.C. 28204. Tel (704) 377-4596. Owner & Mgr. Wayne Jernigan.  
 Affiliate: Paul-Wayne Music (ASCAP).  
 Pepamir Music Corp. (ASCAP), see Warner Bros  
 Peppermint Music (BMI), see Faron Young  
 Jimmy Peppers Music (BMI), 1300 Division St., Nashville, Tenn. 37203. Tel (615) 244-7116. Contacts Jimmy Peppers, Billy Deaton, Faron Young  
 Affiliated firm: Faron Young Music (ASCAP)  
 Pepper Tunes (ASCAP), see Pantheon  
 Pequad Music (BMI), see Big Seven—Adam R. Levy  
 Pera Music Corp. (BMI), see Peer-Southern.  
 Percival Music (BMI), see United Int'l Copyright & Copyright Serv. Bureau  
 Perennial Music (BMI) (div. of Tulip Recs. Inc.), 2249 Fillmore St., San Francisco, Calif. 94115. Tel (415) 922-8026. Pres. Gen. & Prof. Mgr. Hillel Resner  
 Affiliates: Practice Music (BMI), Pulsation Music (BMI)  
 Perfection In Music Publ'g (BMI) see Copyright Serv. Bureau  
 Perfection Music Publ'g (BMI), see Regal  
 Periscope Music Co. (BMI), 129 Bishop St., Brockton, Mass. 02402. Tel (617) 588-6348. Pres. & Prof. Mgr. Edward M. Hurvitz  
 Affiliates: Lishing (BMI), Telescope (BMI)  
 Periterra Music (BMI), 45-15 21 St., Long Island City, N.Y. 11101. Tel (212) 426-1190. Pres. Franc Peri  
 Periwinkle Music (ASCAP), see Greene & Reynolds.  
 Perkins & Simson Publ'g (BMI), 612 E. Liberty St., Norfolk, Va. 23510. Tel (804) 545-9894, 543-0368. Gen. & Prof. Mgr. George Perkins  
 Local branch: Citizens Bank Bldg., Suite 300-A. Zip 23510. Tel (804) 622-8536.  
 Perla Music (ASCAP), 20 Marsha St., Woodcliff Lake, N.J. 07675. Tel (201) 391-2486. Pres. Gene A. Perla.

Int'l rep.: Japan (Sunkyo).  
 Perpetual Music (BMI), 744 W. 28 St., Norfolk, Va. 23508.  
 Perryall Publ'g Co. (BMI), 3307 S. Statford St., Arlington, Va. 22206. Tel: (703) 894-3115. Pres. Barney Blair Perry.  
 Perspective Music Co. (BMI), see NRP Music.  
 Perterna Music Co. (BMI), see Copyright Serv. Bureau.  
 Peso Music (BMI), see Garrett.  
 Peterbilt Music Inc. (ASCAP), see Rondor.  
 Peter Cottontail Music (BMI), see Nashville Copyright.  
 Peter David Music Co. Inc. (ASCAP), see Ivan Mogull.  
 Peter Jan Publ'g (BMI), 2313 S. 49 Ave., Omaha, Neb. 68106. Tel (402) 556-5675. Pres. Charles Canuso  
 Peter Piper Publ'g (ASCAP), see Stuart Lans.  
 Ben Peters Music (BMI), 900 Old Hickory Blvd., Rt. 6, Brentwood, Tenn. 37027. Tel. (615) 373-5530. Pres. Ben Peters.  
 C. F. Peters Corp. (BMI), 373 Park Ave. S., New York, N.Y. 10016. Tel (212) 686-4147. Pres. Mrs. Walter Hinrichsen; VP. Walter Bendix; Gen. Mgr. Henry Hinrichsen; Office Mgr.: Gertrud Mathys.  
 Int'l branches: England, Germany, Switzerland.  
 Affiliates: Alpeg Eds. (ASCAP), American Music Awards Series—Sigma Alpha Iota (BMI), American Wind Symphony Eds. (BMI), Cell (BMI), Collection Lutloff (BMI), Eulenbug (SESAC), Harmonia Ed. (ASCAP), Henmar Press (ASCAP), Hinrichsen Ed. (BMI), Musia (BMI), New York Public Library Music Publ'ns (BMI)  
 Int'l firms represented: Alsbach (Netherlands), Beliaeff (Germany), Broekmans (Netherlands), Choudens (France), Dessain (Belgium), Donemus (Netherlands), Engstroem (Denmark), Dan Fog (Denmark), Forberg (Germany), Grahl (Germany), Harmonia (Netherlands), Heinrichshofen (Germany), Heuwekemeijer Chamber Music (Netherlands), Hofmeister (Germany), Hug (Switzerland), Kneusslin (Switzerland), Lienau (Germany), Lyche (Norway), Merseburger (Germany), Mitteldeutscher (Germany), Willy Mueller (Germany), Musikk-Huset (Norway), Musikwissenschaftlicher Verlag (rental music) (Austria), Noetzel (Germany), Pegasus (Germany), Reinhardt (Switzerland), Ries & Erler (Germany), Samfundet (Denmark), Schott Freres (Belgium), Schwann (Germany), Sueddeutscher Musikverlag (Germany), Tauuus (Germany), Tonger (Germany), Vieweg (Germany), Westend (Germany), Zanibon (Italy), Zimmermann (Germany)  
 Peters Music Co. (ASCAP), see Criterion  
 Peterson & Principato Music Publ'g Co. (BMI), see Jesse G. Principato.  
 Petko Music (BMI), 6331 Santa Monica Blvd., Hollywood, Calif. 90019. Tel (213) 462-0088. Owners Jaime DeAguinaga, Pete Korelich  
 Pewter Pal Music (BMI), c/o HT Prod'ns, 1741 N. Ivar St., Suite 105, Hollywood, Calif. 90028. Tel. (213) 465-8834. Pres. Jim Pewter  
 Affiliates: Deviny James Music (ASCAP), Phella Music (BMI), Playground Music (BMI)  
 Phase Seven Music (BMI), see Beef Steat  
 Phella Music (BMI), see Pewter Pal  
 Philmela Music Ltd. (BMI), see Chappell  
 Philipsongs (ASCAP), see Warner Bros  
 Phono Music (SESAC), see HitKit  
 Piano Picker Music Inc. (BMI), see Loring & Rondor  
 Piccadilly Music Corp. (BMI), see Copyright Serv. Bureau  
 Piccasso Publ'g Co. (ASCAP), PO Box 3266, Van Nuys, Calif. 91407. Tel (213) 785-4284. Dir. Ken Weiss, Gen. Mgr. Malcolm J. Jones  
 Affiliates: Queens Legs Music (BMI), Jones-Weiss Ents. Administered companies: Bar None Music, Kodzo Music, Pink Music  
 Piccolo Music (BMI), see Shelby Singleton  
 Pick-A-Hit Music (BMI), PO Box 1585, Nashville, Tenn. 37202. Tel (615) 327-3551. Pres. Dale Morris  
 Pickering Music Publ'ns (BMI), see Irving Mills  
 Pickwick Int'l Inc., 135 Crossways Park Dr., Woodbury, N.Y. 11797. Tel (516) 364-2900. Cable PICKSACOR. Dir. Howard Kramer, Controller. Arthur Cohen  
 Affiliates: Bambar Music Corp. (ASCAP), Barbam (BMI), Barmour Music Corp. (BMI), Cellann Music (BMI), Cove (ASCAP), Jeb Music (BMI), Mourbar Music Corp. (ASCAP), Southtown Music Inc. (BMI), Talmont (BMI), Weiss & Barry Copyrights Inc. (BMI), Willong Music (BMI)  
 Pickwick Music Corp. (ASCAP), see MCA Music  
 Piedmont Music Co. Inc. (ASCAP), see Edward B. Marks  
 Pierhead Music Ltd. (BMI), see A. Schroeder  
 Pierphil Music Co. (BMI), see Copyright Serv. Bureau  
 Pi-Gem Music Inc. (BMI), 1225 16 Ave. S., Nashville, Tenn. 37204. Tel (615) 385-3023. Pres. Tom Collins. Gen.

Mgr. David Conrad, Admin. Ass't Carolyn Honea  
 Affiliate: Chess Music Inc. (ASCAP).  
 Pigfoot Music (ASCAP), PO Box 130, Point Reyes Station, Calif. 94956. Tel (415) 663-1096.  
 Pig Snoot Music (BMI), see Copyright Serv. Bureau  
 Pilgrim Music Publ'g Co. (ASCAP), see Slide  
 Pinchpenny Music (ASCAP), see Martin Cohen  
 George Pincus & Sons Music Corp. (ASCAP), see Gil Music.  
 Pineapple Music Publ'g (ASCAP)—VP. Joe A. Johnson—see Big State.  
 Pinebrook Music Corp. (BMI), see H. B. Webman  
 Pine Island Music (BMI), PO Box 630175, Miami, Fla. 33163. Tel (305) 472-7757. Pres. Jack P. Bluestein  
 Affiliate: Twister Music (ASCAP)  
 Int'l rep.: Brazil (Pirate)  
 Pintelaw Music Publ'g Inc. (BMI), see Copyright Serv. Bureau  
 Pinellas Music (BMI), 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel (813) 441-8159. Pres. Ron Hitchcock. Gen. Mgr. Howard Franklin  
 Branch: Hollywood, Calif., PO Box 2469. Zip 90028. Tel (213) 762-4849. Gen. Mgr. Bill Brizendine.  
 Pinet Music Co. (BMI), PO Box 197, 204 N. Court St., Wampsville, N.Y. 13163. Tel (315) 363-8889. Owner. Carl L. Pynn  
 Pine Ridge Music Inc. (ASCAP), see United Artists  
 Pink Music, see Piccasso  
 Pink Pelican Music Co. (BMI), see Chappell.  
 Pinpoint Publ'g Co. (BMI), c/o Little Nashville Recs., Box 137, Rt. 3, Nashville, Ind. 47448. Tel (812) 988-2000. Owner. Don D. & Marti Mae Sheets.  
 Pirate Recs., see Copyright Serv. Bureau  
 Pitfield Music Inc. (BMI), see A. Schroeder  
 Pixenbar Music Co. (BMI), 112 S. Valley Rd., Hendersonville, Tenn. 37075. Tel (615) 824-8938. Partners. Buddy G. Emmons, Russell E. Hicks, James L. Crawford.  
 PixRuss Music (ASCAP), see Southern Writers.  
 Placid Music Corp. (BMI), c/o A. Halsey Cowan, 1350 Ave. of the Americas, New York, N.Y. 10019. Tel (212) 246-2060. Pres. Ike Turner.  
 Affiliate: Huh Music (BMI)  
 Plainview Music Inc. (BMI), see Nashville Copyright  
 Planetary Music Publ'g Corp. (ASCAP), see Big Seven  
 Planned That Way Music (div. of Master Plan Inc.) (BMI), 1547 N. Larrabee, Chicago, Ill. 60610. Tel (312) 944-3088. Pres. Fredrick Shortts, Gen. Mgr. Archie Brooks, Prof. Mgr. Dean Knox  
 Plaque Music Publ'g Co. (BMI), see Ripcord  
 Platinum Music Publ'g (ASCAP) (div. of The Music Factory Inc.), 567 NW 27 St., Miami, Fla. 33127. Tel (305) 576-2600. Pres. Bob Archibald, Gen. Mgr. Florian Raymond  
 Affiliate: Stage Door Music Publ'g Inc. (BMI)  
 Play (BMI), see Eden  
 Playboy Music Publ'g Co. (ASCAP), 8560 Sunset Blvd., Suite 400, Los Angeles, Calif. 90069. Tel (213) 659-4080. Pres. Tom Takayoshi  
 Affiliate: Alter Dark Music Inc. (BMI)  
 Int'l reps.: Germany (Meoldie Der Welt), Japan (Watanabe), South Africa (Laetrec)  
 Players Music Corp. (ASCAP), see Chappell  
 Playground Music (BMI), see Pewter Pal  
 Playnote Music Publ'g (BMI), PO Box 219, Radio City Sta., 330 W. 56 St., Suite 2E, New York, N.Y. 10019. Tel (212) 245-3365. Pres. L. Lucie.  
 Affiliate: Kinlu Music (ASCAP)  
 Playwell Music Co. Inc., PO Box 848, North Arlington, N.J. 07032. Tel (201) 998-3178. Pres. John DiPisa.  
 Pleasant Music Publ'g Corp. (ASCAP), see Kelson  
 Pleasant Ridge Music (BMI)—Pres. Bob Edwards—see Township Group  
 Pleiades Music Inc. (BMI)—Pres. William H. Schubart, Gen. Mgr. Dennis Rosenberg—see Other  
 Plex Music (BMI), see Copyright Serv. Bureau  
 Plibby Music (BMI), c/o Stoy Inc., 279 E. 44 St., New York, N.Y. 10017. Pres. Norman Dolph  
 Plunge Publ'g Co. (BMI), PO Box 441, Northridge, Calif. 91324. Tel (213) 340-2752. Pres. David M. Seiden  
 Plurb-On Music (ASCAP), see Fourth Floor  
 Plurkanz-Krundle Publ'g Co. (BMI), see Mietus  
 Plymouth Music Co. Inc. (ASCAP), see Words & Music  
 Poca River Music, PO Box 2378, Dayton, Ohio 45429. Owner & Pres. Sherri Davidson  
 Pocho Music, see Rose  
 Pocket Full of Tunes Inc. (BMI), see Wes Farrell  
 Poco Loco Music (BMI), see Faro.  
 Pocono Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau  
 Poco Publ'g (ASCAP), see Segel & Goldman.  
 Pods Publ'g (BMI), see Mietus



World-Wide Publishing / Record Representation

# IVAN MOGULL MUSIC ASSOCIATES

Cable: IMO GULL

Telex: 236973 NEW YORK

Poe Publ'g Co. (ASCAP), 5930 Vista Ave., Sacramento, Calif. 95824. Tel: (916) 422-5838. Pres.: William B. Moore.

**Affiliate:** Usher Music Co. (BMI).

Poison Ring Prod'n Inc. (ASCAP), see Rohm.

Pokvan Music Corp. (BMI), see Big Seven—Big Seven.

Polar Music (BMI), see Copyright Serv. Bureau.

Polish Prince Music (ASCAP), see Greene & Reynolds.

Polka Towne Music (BMI) (div. of Polka Music Corp.), 211 Post Ave., Westbury, N.Y. 11590. Tel: (516) 334-6228. Pres.: Teresa Zapolska.

Pollyday Publ'g Co. Inc. (BMI), see Su-Ma.

Polo Grounds Music (BMI), see David Rubinson.

Poly Tone Music Publ'g Co. (ASCAP), see True Blue.

Pomona Music Corp. (BMI), see Shapiro Bernstein.

Ponderosa Music Co. Inc. (BMI), see Shapiro Bernstein.

Pond Tunes (BMI), see Ivan Mogull.

Pool Music (BMI), see Rondor.

Poplar Tunes Music (SESAC), see Glolite.

Pop's Best Music (BMI), see Michlin & Hill.

Popsize Music (BMI), see Copyright Serv. Bureau.

Pop Strings (ASCAP), see Ron Wilson.

Popular Hollow Music (BMI), see Copyright Serv. Bureau.

Popular Music Co. (ASCAP), see Four Grand.

Porchester Music (ASCAP), see Rondor.

Porpete Music Publ'g Co. (BMI), PO Box 777, Hollywood, Calif. 90028. Tel: (213) 654-3573. Pres. & Gen. Mgr.: Anita Poree.

Porsche Music (SESAC), see Juldane.

Portable Music Co. Inc. (BMI), see Notable.

Portage Publ'g Co. (BMI), 16634 Gannon W., Rosemount, Minn. 55068. Tel: (612) 432-5737. Pres.: Larry La-Pole.

Cole Porter Music Inc. (ASCAP), see Chappell.

Portfolio Music Inc. (ASCAP), see Chappell.

Portnow Miller Co. Inc. (ASCAP), 107 E. 35 St., New York, N.Y. 10016. Tel: (212) 683-2224. Pres.: Neil Portnow; VP: John Miller.

Portofino Music (ASCAP), see Schiffman.

Portside Music (ASCAP), see Creative Concepts.

Positive Energy Publ'g (BMI), 6565 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 651-4220. Contact: Sam Tagliavore.

Positive Prod'n's (BMI), PO Box 1405, Highland Park, N.J. 08904. Tel: (201) 246-7436. Pres.: J.J. Vincenzo.

Post Music Inc. (ASCAP), see United Artists.

Pou Music (ASCAP), see Juldane.

Poverty Publ'g Co., see Seaford.

Powahatan Music Publ'g (BMI), PO Box 993, 211 E. Fourth St., Salem, Va. 24153. Tel: (703) 389-4829. Pres.: Jack Mullins; Gen. Mgr.: Jim Ennes; Prof. Mgr.: J.R. Mullins.

Powe Music (BMI), see Copyright Serv. Bureau.

Power Play Music (BMI), 220 Boscobel Ct., Nashville, Tenn. 37213. Tel: (615) 226-6080. VP & Gen. Mgr.: Tommy Hill.

Johnny Powers Music Inc. (BMI), 3384 W. 12 Mile Rd., Berkley, Mich. 48072. Tel: (313) 543-0588. Pres. & Prof. Mgr.: Johnny Powers; Gen. Mgr.: Charles Kerr.

Pow-Pak Music Corp. (BMI), see Big Seven.

Poz Music (ASCAP), see Copyright Serv. Bureau.

Practice Music (BMI)—Pres.: William M. Roberts—see Perennial.

Prater Music Inc. (ASCAP), see Levisa Music.

Precambrian Music (BMI), see Metus.

Prentice Music Inc. (ASCAP), see Eden.

Elvis Presley Music (BMI), see Chappell.

Theodore Presser Co. (ASCAP), Presser Pl., Bryn Mawr, Pa. 19010. Tel: (215) 525-3636. Cable: RESSERP. Pres.: Arnold P. Broido; Ed. Dir.: Norman Auerbach; Gen. Mgr.: Nicholas J. Elsier Jr.

**Branch:** New York, N.Y., 111 W. 57 St., Rm. 1120. Zip: 10019. Tel: (212) 246-5311.

**Subsidiary companies:** Beekman Music Inc. (ASCAP), John Church Co. (ASCAP), Oliver Ditson Co. (ASCAP), Elkan-Vogel Inc. (ASCAP), Liturgical Press Inc., Mercury Music Inc. (SESAC), Merion Music Inc. (BMI), Merymount Music Inc. (BMI), Music Press (ASCAP), New Music Ed. Society for the Publication of American Music (ASCAP—BMI).

**Affiliates:** Arnor Publ'ns, Robert Fairfax Birch Publ'ns (ASCAP), Columbia Music Co. (ASCAP), Gentry Publ'ns (ASCAP), Mowbray Music Publ'ns (ASCAP), Tenuto Publ'ns (ASCAP), Tritone Press (BMI).

**Int'l firms represented:** Berben (Italy), Billaudot (France), Eds. Française de Musique (France), Heugel (France), Impero (Germany), Jean Jobert (France), Le-Duc (France), Ongaku No Tomo Sha (Japan), Transatlantiques (France).

**Int'l firms represented (Elkan-Vogel):** Ars Nova (Netherlands), Durand & Cie. (France), Consortium Musicale (France), J. Philippo (France), Huwekmeijer (Netherlands), Lemonie (France), Rideau Rouge (France), Hamelle (France), Herrelle (France), Procure Generale (France), La Schola Cantorium (France), United (UK).

Prestige Music (BMI), see Jondora.

Presto Music Publ'g Co. (BMI), see Blue River.

Preston Songs (ASCAP), see Rondor.

Pretorius Publ'g (ASCAP), see Yuggoth.

Pretty Girl Music (BMI), PO Box 11286, 3109 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Gen. Mgr.: Style Vooten.

Pretty Much Music Inc. (ASCAP), see Roger Talent.

Janie Price Music (ASCAP), PO Box 34886, Dallas, Tex. 75234. Tel: (214) 387-1101. Pres. & Prof. Mgr.: Janie Price.

Jimmy Price Music Publ'r (BMI), 1662 Wyatt Pkwy., Lexington, Ky. 40505. Tel: (606) 254-7474. Pres.: James T. Price; Gen. Mgr.: Harry Price; Prof. Mgr.: Allen Vanderpool.

Lloyd Price Music (BMI), see Lori-Joy & Copyright Serv. Bureau.

Prigan Music Corp. (BMI), see Copyright Serv. Bureau.

Pril Music (BMI), see Gopam Ents.

Prima-Donna Music Co. (BMI) (div. of Prima-Donna Ent. Corp.), PO Box 15385, Nashville, Tenn. 37215. Tel: (615) 373-2390. Pres.: Stanley L. Silver.

**Affiliates:** Astral Gift Shoppe (ASCAP), Fargo House Int'l (ASCAP), Mothball Music Co. (BMI).

Primitive West Publ'g (ASCAP), see American Heritage.

Primrose Music Publ'g Co. (BMI), see Byrdshire.

Primus Artists Music (BMI), see First Artists.

Princess Music Publ'g Corp. (ASCAP), see H. B. Webman.

Jesse G. Principato Music Org. (BMI), 124 Valley Brook Ave., Lyndhurst, N.J. 07071. Tel: (201) 438-6729. Pres. & Gen. Mgr.: Jesse G. Principato.

**Affiliates:** Funtown Music Publ'g Co. (ASCAP), Peterson & Principato Music Publ'g Co. (BMI), War-Prince Music Prod'n's (BMI).

Pringle Music Publ'ns (BMI), 7021 Hatillo Ave., Canoga Park, Calif. 91306. Tel: (213) 347-3902.

Print Music Co. Inc. (ASCAP), see Japalana.

Pritchett Publ'ns (BMI), 38603 Sage Tree St., Palmdale, Calif. 93550. Tel: (805) 947-4657. Pres.: LeRoy Pritchett.

Prize Music Inc. (ASCAP), see Shelby Singleton.

Process Music Publ'ns (BMI), see Country Star.

Producers Music Publ'g Co. Inc. (ASCAP), see Chappell.

Promiseland Music (SESAC), see Word Inc.

Pronto Music Inc. (BMI), see Cottillion.

Prophecy Publ'g Inc. (ASCAP), PO Box 4945, Austin, Tex. 78765. Tel: (512) 452-9411. Pres.: Larry Watkins; Gen. & Prof. Mgr.: Tommy White.

**Affiliate:** Black Coffee Music Inc. (BMI).

Prophet Music Inc. (ASCAP), see Bicycle.

Proud Bird Music Inc. (BMI), see Brougham Hall.

Proud Publ'ns Inc., see United Artists.

Proud Tunes (BMI), 1722 Redondo Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-0326. Pres.: Gene Dozier; Gen. Mgr.: Sherman Santifer.

Provo Music (BMI), see Sundaze.

Jeanne Pruett (BMI), 303 Williamsburg Rd., Brentwood, Tenn. 37076. Tel: (615) 227-5309.

Pseudo Songs (ASCAP), see Rondor.

Pubit Music (BMI), see Copyright Serv. Bureau & Pubicare.

Publicare Publ'g (ASCAP), 9717 Jensen, Houston, Tex. 77093. Tel: (713) 695-3648. Pres.: Joel R. Johnson; VP: Jim D. Johnson. (Administered by Copyright Serv. Bureau)

**Affiliate:** Pubit Music (BMI).

Publishers' Licensing Corp., 488 Madison Ave., New York, N.Y. 10022. Tel: (212) 753-1110. Cable: PHILKURN. Telex: 234128. Contact: Philip S. Kurnit; Copyright Mgr.: Irving Rubin.

**Administered companies:** Almitra Music Co. Inc. (ASCAP), Earl Barton Music Inc. (BMI), Bergstrom Music Ltd. (ASCAP), Blendingwell Music Inc. (ASCAP), D'Accord Music Inc. (ASCAP), Dedrick Bros. Music (ASCAP), Dig It Music (ASCAP), Elva Music Inc. (ASCAP), Evilot Music Inc. (ASCAP), Frituna Music (ASCAP), G&W Publ'g (ASCAP), Hotet Publ'g Co. Inc. (ASCAP), Hourglass Music (ASCAP), Jetstar Publ'ns Inc. (BMI), Muckender Music (ASCAP), Music Jems (ASCAP), Rose Bridge Music Inc. (BMI), Sambo Music, Sephra Music (ASCAP), Sister John Music (BMI), Strawberry Hill Music (ASCAP), Tablerock Music Inc. (BMI).

Publishing People Inc. (ASCAP), The Business Bldg., 635

Elm St., Birmingham, Mich. 48011. Tel: (313) 642-9700. Pres.: James Elsmar.

Pud Music (ASCAP), see Warner Bros.

Puffin Prod'n's Inc. (BMI), see Copyright Serv. Bureau.

Pullebone Music Co. (ASCAP), see Aunt Polly's.

Pulsation Music (BMI)—Pres.: Herman Eberltzsch—see Perennial.

Pump Organ Music (BMI), see Royalty Control Corp.

Puntina Publ'g Co. (BMI), see Chappell.

Puppy Lust Music (ASCAP), see David Rubinson.

Gerard W. Purcell Assocs. Ltd. (ASCAP), 133 Fifth Ave., New York, N.Y. 10003. Tel: (212) 475-7100. Cable: PURCELLAS. Pres.: Gerard W. Purcell.

Pure Soul Music Corp. (BMI), see Big Seven.

Purple Haze Music (BMI), PO Box 1243, Beckley, W.Va. 25801. Tel: (304) 252-4836. Exec. Prof. Mgr.: Richard L. Petry; Gen. Mgr.: Doug Gent.

**Int'l reps:** South Africa (EMI-Brigadiers), UK (Today).

Purusa Music Inc. (ASCAP), see Stevens H. Weiss.

Pyramid Music (BMI)—Prof. Mgr.: Mark Porter—see Rob-Lee.

**Q**

Q C A Music Inc. (ASCAP), 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Judy Kreimer; Prof. Mgr.: Frank Ruhl.

**Affiliates:** Bosken Music Inc. (BMI).

Quackenbush Music Ltd. (ASCAP), 850 Devon Ave., Los Angeles, Calif. 90024. Tel: (213) 274-6024. Pres.: Carly Simon; Gen. Mgr.: Arlyne Rothberg.

Quadrasonic Music Inc. (ASCAP), see Danor.

Quark Music (BMI), see Bruce Cohn.

Quartet Music Inc. (ASCAP), see Trio.

Queen-Bishop Music Inc. (ASCAP), PO Box 9446, Berkeley, Calif. 94709. Tel: (415) 527-4042. Pres.: Doug Clifford; Gen. Mgr.: Bruce Young.

Queensbury Music Corp. (BMI), see Big Seven—Patricia.

Queens Legs Music (BMI), see Picasso.

Quicksilver Music Corp. (BMI), see Copyright Serv. Bureau.

Quill Music (ASCAP), see Jim Halsley.

Quinones Music Co. (BMI), 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) 863-3605. Pres.: Eddie L. Johnson; Gen. Mgr.: Ora Livings; Prof. Mgr.: Clinton Primm.

Quintet Music Inc. (ASCAP), see Trio.

Quiston Music Co. (BMI), see Copyright Serv. Bureau.

**R**

R F D Music Publ'g Co. Inc. (ASCAP), see Peer-Southern.

R F T Music Publ'g Corp. (BMI), see Thomas J. Valentino.

R R Music (ASCAP), see Ren-Maur.

R S O (The Robert Stigwood Org.), 135 Central Park W., Suite 1NE, New York, N.Y. 10023. Tel: (212) 580-7800. Telex: 421534. Pres.: Fredric B. Gershon; Admin. & Prod'n Exec.: Eileen Rothschild; Comptroller: Anthony O'Brien. (Administered by Chappell Music).

**Home office:** England.

**Affiliates:** Casserole Music Inc. (BMI), RSO Publ'g Inc. (ASCAP), Red Cox Music Inc. (ASCAP), Stigwood Music Inc. (BMI), Superstar Music Ltd. (ASCAP).

R S O Publ'g Inc. (ASCAP), see RSO & Chappell.

R & W Music Scene (ASCAP), see Ron Wilson.

Rabbit One Music Publ'g (BMI), PO Box 1997, Wichita, Kan. 67201. Tel: (316) 683-4385. Pres.: J.B. Kaufman; VP: Margaret A. Kaufman.

Rabbit's Foot Music Corp. (BMI), see Big Seven.

Rabbit Tracks (BMI), see Debdave.

RadaDara Music (BMI), see Megusta.

Rae-Cox & Cooke Music Corp. (ASCAP), 1674 Broadway, New York, N.Y. 10019. Tel: (212) 586-9406. Pres.: Theodore McCrae; VP: Fredia Staton.

**Affiliate:** Enrica Music Inc. (BMI).

Raft Ventures, 300 N. State St., No. 4712, Chicago, Ill. 60610. Tel: (312) 467-4294. Cable: RAVEN. Pres. & Gen. Mgr.: David Hybicki.

**Branch:** Austin, Tex., 1218 E. Live Oak. Zip: 78704. Tel: (512) 443-8523. Cable: RAFTEX. Gen. & Prof. Mgr.: Bill Oliver.

Ragamuffin Music (BMI), see Hot Egg.

Raga Music (BMI), see Chappell.

Raga Music (ASCAP), see Main Stage.

Ragged Island Music (BMI), see Hip Hill.

Ragmar Music Corp. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 265-0741. Pres.: Jerry Ragovoy.

**Affiliates:** Rittenhouse Music Corp. (BMI), Society Hill Music (ASCAP).

Ragmop Music Corp. (BMI), 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 582-7393.

Rahman Music (ASCAP), see Valgroup.

Railway Music (BMI), see Depot.

Rainflow Music (ASCAP), see Martin Cohen.

Raintree Music (ASCAP), see Budd Music.

Rainwater Music Co. (BMI), see Martin Cohen.

Rainy Wednesday Publ'g (BMI), see Chappell.

Raj Kumer Music (BMI), see Chappell.

Rally Music (BMI), see Ralph's Radio Music.

Ralph's Radio Music (BMI), PO Box 127, Hwy. 441, Demorest, Ga. 30535. Tel: (404) 754-6249. Owner: Ralph Raper.

**Affiliate:** Rally Music (BMI).

Bill Ramal Music (BMI), see Chappell.

Ramapo Music (BMI), see Music Minus One.

Rambled Music (BMI), see Ivan Hoffman.

Ramblin' Rose Publ'ns (ASCAP), see Faron Young.

Ramsel Publ'g Co. (BMI), see Ivan Mogull.

Ramsgate Music (BMI), Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918. Owner & Mgr.: C. Joe Treadway.

Ram's Horn Music (ASCAP), PO Box 289, Cooper Sta., New York, N.Y. 10003. Tel: (212) 691-6820. Admin'r & Gen. Mgr.: N. Saltzman.

H. & G. Randall Inc. (ASCAP), 29 Elaine Rd., Milford, Conn. 06460. Tel: (203) 878-7383. Pres.: Gerald Randall; VP: Howard Randall.

**Branches:** Middletown, N.Y., 15 Randall Heights. Zip: 10940. Tel: (914) 343-6918—Syracuse, N.Y., 1900 W. Genesee St. Zip: 13204. Tel: (315) 468-0161.

# High Blood Pressure?

# ONLY YOUR DOCTOR CAN TELL

Ask your Heart Association

Fred Raphael Music Inc. (ASCAP), #588 Wonderland Ave., Los Angeles, Calif. 90046. Tel: (213) 652-1507. Pres.: Hermione Greene.

Rapsac Music (BMI), see Copyright Serv. Bureau.

Raschid Music (BMI), see Jovnis.

Bill Rase Prod's Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Pres., Gen. & Prof. Mgr.: Bill Rase.

**Affiliate:** Suelor Music (BMI).

Rashida Music Co. (BMI), see Kidaca.

Rathino Music Co. (BMI)—Pres.: Willie Dixon—see Cameron.

Raton Songs Inc. (BMI), see Boca.

Raven Music (BMI), 4107 Woodland Park Ave. N., Seattle, Wash. 98103. Tel: (206) 632-0887. Publ'rs: Ronald W. Ellis, Michael B. Lynch.

Rawhide Music Co. (BMI), 815 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 329-9339. Pres.: Dave Burgess; VP: Judith Glasser; Office Mgr.: Arlene Wey.

**Int'l rep.:** Worldwide except Canada (Burlington).

Rawlins Music, 1757 N. Mohawk, Chicago, Ill. 60614. Tel: (312) 751-0291. Pres.: Richard H. Francisco.

**Affiliate:** Transit City Music.

Raw Milk Music Publ'g Co. (ASCAP), see Bald Mountain.

Raydee Music Co. (SESAC), see Glad Music.

Rayven Music Co. Inc. (BMI), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-7831.

**Affiliate:** Paris Music Co. Inc. (ASCAP).

Razan Music (BMI)—Pres.: Sandra L. Bailey—see Nuarts.

Razor Sharp Music (BMI), see Mighty Three & April Blackwood.

Razzy Bailey Music (ASCAP), see Nuarts.

Reaction Music Co. (ASCAP), see NRP Music.

Walter Reade Music Corp. (ASCAP), see April Blackwood—Frank.

Realgone Music Inc. (BMI), see Big Seven—Frost.

Rear Exit Music Co. (ASCAP), see No Exit.

Rebecca Raccoon Music Co. (BMI), see A. Schroeder.

Reb Music Publ'g Co. (ASCAP), see Slide.

Reborn Music (SESAC), see Glori Gospel.

Recordo Music Publ'rs (BMI), see Leon Rene.

Record Room Music (ASCAP), see Hot Pot & Never Ending.

Redbeard Music (BMI) (formerly Finn Tara Music), PO Box 1867, Hollywood, Calif. 90028. Tel: (213) 462-8781. Owner: Dennis McCrohan.

Red Cow Music Inc. (ASCAP), see BSO & Chappell.

Red Day Music (ASCAP), see Dick James.

Red Giant Inc. (ASCAP), 130 Beach 137 St., Belle Harbor, N.Y. 11694.

**Affiliates:** Big Red Music Ltd. (BMI), Captain Bro Music (BMI).

Red Greg Ents., Brill Bldg., Suite 714, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 586-6543. Contacts: Carmichael & Victor Carew.

**Affiliates:** Dolyles Music, SugSug Music.

Red Hook Music Corp. (ASCAP), see Music Sales.

Jack Redick Music (BMI), Box 266, Rt. 1, Georgetown, S.C. 29440. Tel: (803) 546-8835. Owner: Jack Redick; VP: Clifton Wayne Morris.

Redleaf Music (BMI), see Autumn Leaves.

Redplow (BMI), 1458 Buffalo Rd., Rochester, N.Y. 14624. Tel: (716) 328-5565. Pres.: Don Bailes; VP: Tony Powlowski; Mgr.: Don Redanz.

Red Ribbon Music (BMI), see Nashville Copyright.

Red River Songs Inc. (BMI), 1001 N. Lincoln St., Burbank, Calif. 91506. Tel: (213) 848-7373. Pres. & Gen. Mgr.: Johnny Bond.

**Affiliates:** Laredo Publ'ns (BMI), Vidor Publ'ns Inc. (BMI).

Red Robin Recs. Corp., 1728 Pressman St., Baltimore, Md. 21217. Tel: (301) 728-4461. Pres.: Paul Robinson.

**Int'l branch:** England.

**Affiliate:** Cool World of Music (ASCAP).

Red Rock Music Co. (BMI), PO Box 2671, Denver, Colo. 80201. Tel: (303) 572-9099. Pres.: James C. Scott Sr.; Prof. Mgr.: Sherman Johnson.

Red Ruby Music (ASCAP), see Royalty Control Corp.

Red Setter Music (ASCAP), see Rondor.

Red Shoe Publ'g (ASCAP), see Berkeley Cooperative.

Red Shoes Publ'g Co. (BMI), see R.A. Hodge.

Redwall Music Co. Inc. (BMI), see No Exit.

Redwood/Sidro Ross Music, see Rondor.

Redwood/Wichub, see Rondor.

Reeder Music Co. (BMI), 7065 Idylwood Rd., Falls Church, Va. 22046. Md. Tel: (703) 347-1420. Pres.: James T. Reeder; Gen. Mgr.: Tom Reeder; Prof. Mgr.: Charles A. Dick.

Jim Reeves Ents. Inc., PO Drawer I, 200 Madison St., Madison, Tenn. 37115. Tel: (615) 868-1150. Pres.: Mary Reeves Davis; VP: Harry Jenkins; Prof. Mgr.: Ray Pennington.

**Affiliates:** Acclaim Music Inc. (BMI), Ma-Ree Music Inc. (ASCAP), Open Road Music Inc. (BMI), Tuckahoe Music Inc. (BMI), Western Hills Music Co. (BMI).

**Int'l rep.:** Worldwide except USA & Canada (Burlington).

Regal Music Publ'ns (ASCAP), 1429 Hawthorne St., Pittsburgh, Pa. 15201. Tel: (412) 781-4557. Pres.: Edward J. Moschetti; Gen. Mgr.: Muriel M. Shilling; Prof. Mgr.: Gail P. Gray.

**Affiliate:** Perfection Music Publ'g (BMI).

Glenn Regan Music Co. (BMI), see Terry.

Regent Music Corp. (BMI), see Arc.

J. Regg Music (BMI), see Rondor.

Herb Reis Music Corp. (BMI), 15 E. 4B St., Rm. B01, New York, N.Y. 10017. Tel: (212) 759-9515. Mgr.: Margo Reis.

**Affiliate:** Summit Music Corp. (ASCAP).

Reject Music (BMI), see Music City Workshop.

Reksirb Music Publ'g Co. (BMI), 10169 Violetlawn, Detroit, Mich. 48204. Tel: (313) 834-9138. Pres. Miller Brisker.

Relaxed Music (BMI), see Martin Cohen.

Reliance Music Corp., see T.B. Harms—Bibo.

Rel-Nel Music (BMI), see A. Schroeder.

Lloyd Zane Remick, 1529 Walnut St., 6th fl., Philadelphia, Pa. 19102. Tel: (215) 568-0500.

**Administered companies:** Cookie Box Music Inc. (BMI), Embamba Music Inc. (ASCAP), GW Jr. Music Inc. (ASCAP), Richie Rome Music (ASCAP).

Remick Music Corp. (ASCAP), see Warner Bros.

Renda Music Inc. (BMI), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-1336. Pres.: Floyd M. Ramsey.

**Affiliates:** Desert Palms Publ'g Co. (BMI).

Leon Rene Publ'ns (ASCAP), 2124 W. 24 St., Los Angeles, Calif. 90018. Tel: (213) 737-5125. Pres.: Leon Rene; Gen. Mgr.: Irma Rene; Prof. Mgr.: Rafael Rene. (Administered by The Harry Fox Agency).

**Affiliate:** Recordo Music Publ'rs (BMI).

Renleigh Music Inc. (BMI), see Leigh Group.

Ren-Maur Music Corp. (BMI), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Fee-ney; Gen. Mgr.: Billy Nichols; Prof. Mgr.: Lenny J. Bailey.

**Affiliate:** RR Music (ASCAP).

**Int'l firm represented:** Falcao Ed. (Brazil).

**Int'l rep.:** Philippines (Empire).

Republic Music Corp. (BMI), see World Music.

Resaca Music Publ'g Co. (BMI)—Gen. Mgr.: Kns Kristoffer-son—see Combine.

Respect Music Co. (BMI), 1159 S. La Jolla Ave., Los Angeles, Calif. 90035. Tel: (213) 938-3531. Pres.: Miles Grayson; Gen. Mgr.: Peggy Grayson; Prof. Mgr.: Lermon Horton.

**Affiliates:** Family Affair Music Co. (ASCAP), Gold Teak Music Co. (BMI).

Resurrection Music Corp. (BMI), 3175 Cadet Court, Hollywood, Calif. 90068. Tel: (213) 851-1067. Pres.: Joey Carbone; VP & Gen. Mgr.: Richie Zito.

Return Music (BMI), see ATV Music.

Revelation Music Publ'g Corp. (ASCAP), see Tommy Val-lando.

Revolver Music (ASCAP), PO Box 11321, St. Petersburg, Fla. 33733. Tel: (813) 866-1393. Gen. Mgr.: Charles Klmp; Prof. Mgr.: Elbert J. Higgins.

Rex (BMI), see H.B. Webman.

Reynard Publ'g Co. Inc. (ASCAP), see Sam Fox.

William Rezey Music Co. (BMI), PO Box 1257, Albany, N.Y. 12201. Tel: (518) 462-4462. Pres.: William P. Rezey; Prof. Mgr.: John Conlin.

Rhinelander Music Inc. (BMI), see Marsaint.

Rhontana Music (ASCAP), see Martin Cohen.

Rhythm Valley Music (ASCAP), 1304 Blewett St., Graham, Tex. 76046. Tel: (817) 549-1641. Pres. & Prof. Mgr.: Orville Clarida; Gen. Mgr.: Doris Clarida.

Riceland Music (BMI), see Nashville Copyright.

Paul Richey Music (ASCAP), see Brougham Hall.

Rich-Lo Publ'g Co., 600 S. Ninth Ave., LaGrange, Ill. 60525. Owner: Richard C. Nollan.

Ridge Music Corp. (BMI), see Tannen.

Ridge Runner Publ'ns, 3035 Townsend Dr., Fort Worth, Tex. 76110. Tel: (817) 926-8213. Pres.: Mike Richey.

Ridgeway Music Publ'g (BMI), see Golden West.

John Riggs Publ'g (ASCAP), 5521 Kendall Dr., Nashville, Tenn. 37209.

Right On Music (ASCAP), see Royalty Control.

Tim Riley Music (BMI), 3387 Poplar, No. 329, Memphis, Tenn. 38111. Tel: (901) 458-1421. Pres.: Tim P. Riley; Gen. & Prof. Mgr.: Janet Brotherton.

**Affiliate:** TeleFunk Music (ASCAP).

Ringo Pasta Music Ltd. (BMI), see JBP Music & Chappell.

Ripcord Music (BMI), PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel: (206) 695-2112. Owner: Gene Breeden; Gen. Mgr.: Ellis Miller; Admin.: Judy Dunning.

**Affiliates:** I'm A Truck Music (BMI), Plaque Music Publ'g Co. (BMI).

Ripke Pipke Music (BMI), see Chappell.

Rip Music Inc. (BMI), see Keca.

Ripparthur Music (ASCAP), see April Blackwood.

Rising Sons Music Inc. (BMI), see Combine.

Ritchie Music Co. Inc. (ASCAP), see Barton Music.

Riteline Music (BMI), see Sword & Shield.

Rite Music (BMI), 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; VP: Philip Burkhardt.

Rittenhouse Music Corp. (BMI), see Ragmar.

Tex Ritter Music Publ'ns Inc. (ASCAP), see Criterion.

Rivers Music (ASCAP), 13033 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 980-1441. Pres.: Johnny Rivers; Gen. Mgr.: Walter L. Stewart; Prof. Mgr.: Celest Geller.

Rizzum Music (BMI), see Segal & Goldman.

Roadmaster Music Corp. (BMI), see Al Gallico.

Road Music (ASCAP), see Chappell.

Roadrunner Music (BMI), see Forrest Hills.

Roaring Flame Publ'g Co. (BMI), 907 N. Front St., Harris-burg, Pa. 17102. Tel: (717) 232-8651. Pres.: Bruce Rohrbach; Gen. Mgr.: Bryan Rohrbach.

Robadon Music (BMI), PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) 949-2078. Owner: Robert W. Sellers.

Robaire Music (ASCAP), see Big Seven—Planetary.

Marty Robbins Ents., 713 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4940/3752. Pres.: Marty Rob-bins.

**Affiliate:** Mariposa Music Inc. (BMI).

Robbins Music Corp. (ASCAP), see United Artists.

Robb Music (BMI), 7235 Hollywood Blvd., Suite 221, Holly-wood, Calif. 90046. Tel: (213) 874-1001. Pres. & Gen. Mgr.: Con Merten.

**Branch:** Milwaukee, Wis., Con Merten Music Publ'g (ASCAP), 3409 N. 53 St. Zip: 53216. Tel: (414) 445-3844.

Robert Music Corp. (BMI), see Ivan Mogull.

Roberts Music (BMI), see Open End—Open End.

Lee Roberts Music Publ'rs (ASCAP), see G. Schirmer.

Don Robertson Music Corp. (ASCAP), 1680 N. Vine St., Holy-wood, Calif. 90028. Tel: (213) 469-4500. Pres.: Don Robertson.

**Int'l rep.:** Worldwide except USA & Canada (Edwin H. Morris).

Robin Hood Music Co. (BMI), 5531 Tuxedo Terr., Holly-wood, Calif. 90028. Tel: (213) 465-9758. Pres.: John Marascalco.

**Affiliate:** Blue Fin Music Co. (ASCAP).

Robin Sean Music Publ'g (BMI), 5635 Verona Rd., Verona, Pa. 15147. Tel: (412) 793-9503. Pres. & Gen. Mgr.: Jim O'Leary; Prof. Mgr.: Pat O'Leary.

Robin-Styne Music Corp. (ASCAP), see Chappell.

Rob-Lee Music (BMI), PO Box 1385, Merchantville, N.J. 08109. Tel: (609) 461-5759. Pres.: Rob Russen; Gen. Mgr.: Rodney Russen; Prof. Mgr.: Eric Justin Russen.

**Branches:** Spring Lake Park, Minn., 358 NE Rosedale Rd. Zip: 55432. Gen. Mgr.: R.F. Russen; Prof. Mgr.: R. Richard—Delran, N.J., Hillside Manor BA. Zip: 08075. Gen. Mgr.: Bob Francis, Prof. Mgr.: Paul Nitchke.

**Affiliates:** Pyramid Music (BMI), Rock Island Music (ASCAP).

Robosac Music (BMI), PO Box 16631, Memphis, Tenn. 38116. Tel: (901) 458-2397. Pres.: David Porter; Gen. Mgr.: Roni Porter; Prof. Mgr.: Robert Harris.

Rockford Music Co. (BMI), 150 West End Ave., Apt. 6-D, New York, N.Y. 10023. Tel: (212) 873-5968. Pres., Gen. & Prof. Mgr.: Phillip Ross Zinn.

**Affiliate:** Stateside Music Co. (BMI).

Rock Island Music (ASCAP), see Rob-Lee.

Rock Island Music Inc. (BMI), see Bald Mountain.

Rockmasters Inc. (BMI), 177 Rt. 304, New City, N.Y. 10956. Tel: (914) 634-5101. Cable: ROCKMASTAS. Pres. & Prof. Mgr.: Frank J. Guida; Gen. Mgr.: Perla Frank.

**Branch:** Norfolk, Va., 317 Granby St. Zip: 23510. Tel: (804) 623-5565, 625-3470. Gen. Mgr.: N. Gargano; Prof. Mgr.: F. Guida.

**Affiliate:** Frank Guida Publ'g Co. (BMI).

**Int'l firm represented:** Pepe Music Ltd. (UK).

**Int'l reps.:** Argentina (Odeon), Australia (Castle), Bel-gium (Ardmore & Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Greece (Arion), Hong Kong (Pathe), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Odeon), UK (Pepe, Ardmore & Beech-wood).

Rockmore Music (BMI), 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Owner & Gen. & Prof. Mgr.: Willie H. Roquemore; Pres.: Perry Roc-quemore.

Rock Music (BMI), see Beechwood.

Rock & Roll Music, (BMI), 60-23 Marathon Pkwy., Little Neck, N.Y. 11362. Tel: (212) 423-1113. Contact: Steve Dworkin.

Rocksmith Music (ASCAP), see Trust Music.

Roc Music (ASCAP), see Tintagel.

Rodart Music Corp. (ASCAP), see Warner Bros.

Rodeheaver Co. (ASCAP) (div. of Word Inc.), PO Box 337, 100 Publishers Dr., Winona Lake, Ind. 46590. Tel: (219) 267-5116. Exec. VP: N.B. Howe Jr.

**Affiliated firm:** Word Inc.

Rodeo (BMI), see Jasper.

Rodra Music Inc. (BMI), see Rondor.

Roady Prod's Inc. (BMI), see Mietus.

Rogan Publ'ns (BMI), 3316 Line Ave., Shreveport, La. 71104. Tel: (318) 861-0569. VP: Jerry Strickland.

**Affiliates:** Draft Music (BMI), Overdrawn Music (BMI), Sound City Music (ASCAP).

Rogelle Music (BMI), see Schwartz.

Roger Music Inc. (ASCAP), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 553-8787. Pres.: Joseph S. Shribman.

Roger Talent Ents., 1024 16 Ave. S., Nashville, Tenn. 37015. Tel: (615) 327-3644.

**Affiliates:** Brangus Music (BMI), Pretty Much Music Inc. (ASCAP).

Winthrop Rogers, see Boosey & Hawkes.

Roger-Van Buren (BMI), 1900 Fifth Ave., Los Angeles, Calif. 90018. Tel: (213) 737-9008, 626-5319. Pres.: Ted Brinson; Gen. Mgr.: L. Whiteside.

**Affiliated firms:** FAA Music (BMI), Trompas Music Co. (BMI).

Rohm Music (BMI) (div. of Perception Inc.), 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres.: Thomas John Cavalier; VP & Gen. Mgr.: Rudy Szwaj; Prof. Mgr.: Theodore Fantazia.

**Affiliates:** Linesider Prod'ns Ltd. (BMI), Poison Ring Prod'ns Inc. (ASCAP).

Roho Music (ASCAP), see Segel & Goldman.

Rojan Music Corp. (ASCAP), see Big Seven—Planetary.

Rojnorth Music Co. (BMI), see A. Schroeder.

Rolando Music Publ'g Co. (BMI), 1760 Osborne Dr., Mem-phiss, Tenn. 38127. Tel: (901) 357-4431. Mgr. Roland Janes.

Rolitt Music (BMI), see Ivan Hoffman.

Rolls Royce Music (ASCAP), see Ivan Mogull & Copyright Serv. Bureau.

Romance Music Inc. (BMI), see Wanessa.

Romar Today Music (BMI), see Chappell.

**BOURNE CO.**

1212 Ave. of Americas, New York N.Y. 10036  
6381 Hollywood Blvd., Hollywood 90028

includes

- ABC MUSIC CO.
- BACH MUSIC CO.
- BOURNE-FILMUSIC, INC.
- BOGART MUSIC
- BURKE & VanHEUSEN
- GOLDMINE MUSIC, INC.
- HARBORN MUSIC, INC.
- LADY MAC MUSIC CO.
- MURBO MUSIC PUB. CO.
- SCHUMANN MUSIC CO.
- and
- MURBO RECORDS

Richie Rome Music (ASCAP)—Pres.: Richard Rome—see Lloyd Zane Remick.

Roncom Music Co. (ASCAP), 305 Northern Blvd., Great Neck, N.Y. 11021. Tel: (516) 466-5810. Pres.: Perry Como; Prof. Mgr.: Mickey Glass.

**Affiliate:** Dub Music Co. (BMI).

**Int'l firm represented:** Roncom (UK).

Rondor Music Inc., 1416 N. La Brea Ave., Hollywood, Calif. 90028. Tel: (213) 469-2411. Cable: ALPERMOSS. TWX: (910) 321-4281. Pres.: Charles B. Kaye; Int'l Dir.: Evan R. Medow.

**Int'l branches:** Australia, Canada, England.

**Affiliates:** Ainsworth Music (ASCAP), Almo Music Corp. (ASCAP), Almo Publ'ns, Alrby Music Inc. (ASCAP), American Standard Music (ASCAP), Angelshell Music Inc. (BMI), Avant Garde Music Inc. (ASCAP), BKM Music Ltd. (ASCAP), Barricade Music (ASCAP), Belladonna Music (ASCAP), Big Kitty Music, Biggerlugs Music Co. (BMI), Chandos Music (ASCAP), Copperpenny Music Publ'g Co. Inc. (BMI), Daliric Music (BMI), Delicate Music Ltd. (ASCAP), Down In Dixie (BMI), Elysive Sounds Music (ASCAP), Don Eugenio Music Inc. (ASCAP), Fair Music Ltd. (ASCAP), John Farrar Music (BMI), Firefly Music (ASCAP), Fram-Dee Music (ASCAP), Gemo Music Ltd. (ASCAP), Geromino Music Ltd. (ASCAP), Giva Music (ASCAP), Good Sam Music (BMI), Haida Music (BMI), Hammer & Nails Music (ASCAP), Hardwood Music (BMI), Hilmer Music (BMI), House of Dreams Music (BMI), House of Jones Music (BMI), Interior Music (BMI), Irving Music Inc. (BMI), Jemava Music (BMI), Jumbuck Music (BMI), Khufu Music (BMI), Kiongazi Music (BMI), La Brea Music (ASCAP), Late Morning Music, Leandro Music (BMI), Lloyd Music (SESAC), MacCaulay Music (ASCAP), Maker Music Ltd. (BMI), Mardee Music (ASCAP), Bob Marley Music Ltd. (ASCAP), Miracle Music Inc. (BMI), Moondance Music Ltd. (ASCAP), Moon & Stars Music, Morlock Music (ASCAP), Mural Songs (ASCAP), Niteliter Music Inc. (BMI), Nonpareil Music (ASCAP), Open Moment Publ'g Ltd. (ASCAP), Orange Tree Music (ASCAP), Pablo Cruise Music (BMI), Peterbuilt Music Inc. (ASCAP), Piano Picker Music Inc. (BMI), Pooh Music (BMI), Preston Songs (ASCAP), Pseudo Songs (ASCAP), Red Setter Music (ASCAP), J. Regg Music (BMI), Rule One Music Inc. (ASCAP), Runaway Music (BMI), Sattwa Music (ASCAP), Shiver & I Music (ASCAP), Strange Fruit Music (BMI), Sweet Harmony Music Ltd. (ASCAP), Tammi Music Publ'g Ltd., (BMI), Third Son Music (ASCAP), Tin Lid Music Ltd. (ASCAP), Tuff Gong Music (ASCAP), Ujima Music (BMI), Universe Publ'g Co. Inc. (ASCAP), Virgin Music Publ'rs Ltd. (ASCAP), WEP Music Corp. (BMI), Wei Chi Music, We've Got Rhythm Music (BMI), Woolnough Music (BMI), Yeah Inc. (ASCAP), ZZYX Music Publ'g Co. Inc. (BMI), Zuckschank Music Inc. (BMI).

**US firms represented outside USA & Canada:** Bertram Music Publ'g Co. (BMI), Braintree Music (BMI), Caleb Music (ASCAP), Catpach Music (BMI), Cold Zinc (BMI), Crazy Horse Music (BMI), For Church Music, Golden Chain Music (BMI), Goombay Music, Gypsy Boy Music (BMI), Hollenbeck Music (BMI), Hotis Music (BMI), India Music (ASCAP), Jaspersilla Music (BMI), Ministry Music (BMI), Monogram Music (ASCAP), Pajj Music Corp. (BMI), Porchester Music (ASCAP), Redwood/Sidro Ross Music, Redwood/Wichub, Rodra Music Inc. (BMI), Tonob Music (BMI).

**Int'l firm represented in the western hemisphere:** Big Secret

Rone Gorse Publ'g Co. (ASCAP)—Pres.: Charles E. Monday—see Al's Written Music.

Rongwen Music (BMI)—Pres: Gwen Broude; Gen Mgr: Ronald Broude—see Broude Bros.

Ronin Music (BMI), see Mietus Copyright.

Ron-Martin Music Inc. (BMI), see Ron Wilson.

Rontom Music Co. (ASCAP), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-1050. Owner Tom Walls.

**Affiliate:** Centerpoint Music Publ'g (BMI).

Room 7 Music (BMI) (div. of Seven Arts Press), 6605 Hollywood Blvd., Suite 205, Hollywood, Calif. 90028. Pres.: Walter E. Hurst; Gen. Mgr.: Don Rico.

**Affiliate:** Suite 7 (ASCAP).

Jim Rorie Ents. (BMI), see bloc-6.

Rose Bridge Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.

Fred Rose Music Inc. (BMI), see Acuff-Rose.

Ken Rose Music (BMI), see Keith Music.

Rose Music, 651-F Morosgo Dr. NE, Atlanta, Ga. 30324. Tel: (404) 237-1162. Pres.: Mario W. Peralta; VP's: Larry M. Paul, Frank P. Lappas; Controller: Rosalia P. Peralta.

**Affiliate:** Pocho Music.

Rose Tree Music (ASCAP), see Mighty Three

Roseville Music Inc. (BMI), 77 St. Marks Pl., New York, N.Y. 10003. Tel: (212) 477-4199. Pres.: Ralph Landis; Gen. Mgr.: Harvey Marks.

Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121. Pres. Brian Ross.

**Affiliates:** New High Music Publ'g (ASCAP), Thrush Music Publ'g (BMI).

Roswell Music Co. (BMI), see Ivan Mogull.

Rotu Music (BMI), see Briarmediate.

Round-Up Music (BMI), see Larilee

Round Sound Music, 1924 Wise Dr., Dothan, Ala. 36301. Tel: (205) 794-9067. Pres.: Jerry Wilson.

Round Table Music (ASCAP), see Harrison Tyner.

Roundtree Music (ASCAP), see Challice.

Route Music, see Martin Cohen.

Rowan Music (BMI), see Open End—Open End.

RowChar Music (ASCAP), 716 W. 33 St., San Pedro, Calif. 90731. Tel: (213) 833-1233. Pres.: John Rowin; Gen. Mgr.: Charlotte Polite.

Ro West Music Co. (BMI), see Copyright Serv. Bureau.

Rowlow (BMI), PO Box B135, Chicago, Ill. 60680. Tel: (312) 787-8220. Pres. Robert C. Wilson; VP & Prof. Mgr. R.C. Hillman.

**Branch:** Los Angeles, Calif., 4363 Lockwood Ave. Zip 90029. Prod'r Bob Wilson

R. D. Row Music Co. Inc. (ASCAP), see Carl Fischer

Royal Oak Music (ASCAP) see Roger Miller's Music

Royal Spin Music Inc. (BMI), 26 Cass Pl., Brooklyn, N.Y.

11235. Tel: (212) 743-3709. Pres.: Nat Margolis; VP: William Rizzo.

Royal T Music, PO Box 54, Mansfield, Tex. 76063. Tel: (817) 477-2897. Pres.: James Michael Taylor.

Royalty Control Corp., 680 Beach St., San Francisco, Calif. 94109. Tel: (415) 441-6515. Pres.: Neil Boorstyn; VP: Sandra Boorstyn.

**Administered companies:** Acme Music (ASCAP), Arion Music (BMI), Army Music Co., Audre Mae Music (BMI), Barberty Music (ASCAP), Beezebub Music (ASCAP), Big Mama Music (BMI), Buskirk Music (BMI), Coke Music (BMI), Courtial Music (BMI), Davlin Music (ASCAP), Donnybrooke Music (BMI), Double Helix Music (BMI), Flatusin Music (ASCAP), Influx Music (BMI), Kalimba Music Co., Karendepity Music (ASCAP), Knowles Music (BMI), Lotmor Music (BMI), Mchoma Music (BMI), Microtone Music (BMI), Moondust Music (BMI), Muleback Music (ASCAP), Ocean Of Air Publ'g (ASCAP), Paraford Inc. (ASCAP), Pump Organ Music (BMI), Red Ruby Music (ASCAP), Right On Music (ASCAP), Seven Barks Music (BMI), Tin Luck Inc. (ASCAP), Wild Sanctuary (BMI), Wopper Music (BMI).

Roznique Music (BMI), see Schwartz.

Rubank Inc. (ASCAP), 16215 NW 15 Ave., Miami, Fla. 33169. Mgr.: Edward H. Wolke.

Rubicon Music (BMI), 8319 Lankershim Blvd., North Hollywood, Calif. 91605. Tel: (213) 875-1775. Pres.: Freddie Piro; Gen. Mgr.: Ms. Teri Piro. Prof. Mgr.: Terry Loughlin.

David Rubinson & Friends Inc., 827 Folsom St., San Francisco, Calif. 94107. Tel: (415) 777-2930. Telex. 340116. Pres.: David Rubinson; Gen. Mgr.: Bruce Good; Prof. Mgr.: Kathi Horton.

**Affiliates:** Canterbury Music (BMI), Cigum Music (BMI), County Seat Music (BMI), Ebbets Field Music (ASCAP), Foojoojooj Publ'g Co. (BMI), Foolish Pleasures Music (BMI), Fuzzy Music, Hancock Music (BMI), Hard Work Music (BMI), Laze Music (ASCAP), Loney Tunes (ASCAP), Moby Grape Music (ASCAP), Morning Light Music (ASCAP), Muell Music (ASCAP), Polo Grounds Music (BMI), Puppys Lust Music (ASCAP), Sattwa Music (ASCAP), Snoid Music (ASCAP), Those Who Chant Music (BMI), West Berkeley Sound Co. (BMI).

Rudal Carte (ASCAP), see Boosey & Hawkes.

Ruf-Dot-To Music (BMI)—Pres.: Chips Davis; Gen. & Prof. Mgr.: Hank Castro—see Derby.

Ruffin-Ready Music Inc. (BMI), see Mietus.

Rufon Music Inc. (ASCAP), 2605 Nonconah, Suite 150, Memphis, Tenn. 38132. Tel: (901) 396-3780. Pres. Rufus Thomas; Gen. Mgr.: Don Dortch.

Rug Music Co. (ASCAP), see Martin Cohen.

Rule One Music (ASCAP)—Pres. Dee Anthony—see Bel-dock Levine & Hoffman & Rondor.

Runaway Inflation Music (BMI), see 20th Century.

Runaway Music (BMI), see Rondor.

Rupadia Music (BMI), see Mietus.

Rural Hill Music (ASCAP), see Passkey.

Rush Sound Music (BMI), see Segel & Goldman.

Russe (Ed.) (ASCAP), see Boosey & Hawkes.

Russell/Cason Music, see T.B. Harms—Bibo.

Bobby Russell Music (ASCAP), see Southern Writers.

Rust Ents. Inc. (ASCAP), see Schwartz.

Rustron Music Prod'ns (BMI), 53 Chamberlain St., New Haven, Conn. 06512. Tel: (203) 469-0552. Pres. & Prof. Mgr.: H. Rusty Gordon; Gen. Mgr.: Ronald Caruso. **Branch:** Irvington, N.Y., 35 S. Broadway, Suite B3. Zip: 10533. Tel: (914) 591-6151. Gen. Mgr.: Jacqueline Caruso; Prof. Mgr.: Ronald Caruso.

Ruthie Music (ASCAP), see Chappell.

Rye-Boy Music, see Beserkey.

Rye Bread Music Corp. (ASCAP), see Chappell.

Ryerson Music Publ'g Inc. (BMI), see Fennario.

**S**

St. Nicholas Music Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 582-0970. Pres.: Johnny Marks.

Salabert Music Publ'r (ASCAP), 575 Madison Ave., New York, N.Y. 10022. Tel: (212) 486-9230. Pres.: Mrs. Francis Salabert; Gen. Mgr.: Peter A. Salomone.

**Home office:** France.

Sally Music Co. (BMI), see White Way.

Salsoul Music Publ'g Corp. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340. Pres.: Joseph Cayre; VP: Ken Cayre; Sec'y-Treas. Stan Cayre.

**Affiliate:** Lucky Three Music Publ'g Co. (BMI).

**Int'l reps.:** France (Tremplin), Germany (Cyclus), Netherlands (Anagon), UK (Sunbury).

Saltpeper Music (BMI)—Pres.: Peter R. Tinsley—see Sky-High.

Salvation Music Inc. (BMI), see Stanyan.

Sambo Music, see Publishers' Licensing Corp.

Samfred Music Inc. (BMI), see Sam Fox.

Sanada Music Corp. (BMI), see Big Seven—Frost.

Sandbox Music (ASCAP), see Gaucho.

Sandburn Music (ASCAP)—Pres.: Charles W. Fields; Gen. Mgr.: Donald L. Riis—see Americus.

Sandclock Music Inc. (BMI), see Copyright Serv. Bureau.

San Dino Music Corp. (ASCAP), see Barton Music.

Sandman Music Publ'g Co. (ASCAP), 6 Morris Ave., Montville, N.J. 07045. Tel: (201) 334-0863. Prof. Mgr.: Sandy Nelson.

Sandonna Music (BMI), see Mietus.

Sandra Music Corp. (ASCAP), see Big Seven—Planetary.

Evie Sands Music (ASCAP), see Big Cigar.

Sands Music Corp. (ASCAP), see Barton Music.

Sandstorm Music Inc. (ASCAP)—Prof. Mgr.: Steve Pippin—see Windchime & Chappell.

Sandy Music Corp. (ASCAP), see Big Seven—Planetary.

Sandy Songs (ASCAP), see Story Songs.

Sanga Music Inc. (BMI), 250 W. 57 St., Suite 2017, New York, N.Y. 10019. Tel: (212) 586-6553. Cable: LEMA-NAG. Pres.: Harold Leventhal; Gen. Mgr.: Joy Graeme.

**Affiliates:** Applesseed Music Inc. (ASCAP), Fall River Music Inc. (BMI), Howard Beach Music Inc. (ASCAP), StormKing Music Inc. (BMI).

San-Lyn Music (BMI), PO Box 46, 414 Cortland Ave., Syracuse, N.Y. 13205. Tel: (315) 476-2779. Pres., Gen. & Prof. Mgr.: Jack Swanson.

**Branch:** Hartselle, Ala., PO Box 700. Zip: 35640. Gen. & Prof. Mgr.: Bill Johnson.

**Affiliate:** Kevrick Music (ASCAP).

**Int'l rep.:** Canada (Kinghouse).

Sanskrit Publ'g Co. (ASCAP), 7515 Wayzata Blvd., No. 110, Minneapolis, Minn. 55426. Tel: (612) 546-0226. Pres.: Keith Christianson; VP: Becca Martinson.

**Affiliate:** Aslaug Publ'g Co. (BMI).

Sanson-Antobal (ASCAP), see Fred Ahlert.

Santee Music Press Inc. (ASCAP), see Pietro Deiro.

Sapphire Music Publ'rs (BMI), 2815 Octavia St., New Orleans, La. 70115. Tel: (504) 866-3478. Pres.: Lou Wetsch Jr.

**Affiliate:** LuduKay Music Inc. (BMI).

Sarah (ASCAP), see David Music.

Saralee Music Publ'g Co. (BMI), see Chris.

Saran Music Co. (BMI), PO Box 17667, Dallas, Tex. 75217. Tel: (214) 428-3128. Pres.: Dewey Groom.

Sashasongs Unlimited (BMI), 1800 Marcheeta Pl., Los Angeles, Calif. 90069. Tel: (213) 274-9413. Pres. Spencer D. Proffer; Gen. Mgr.: Sam Daniels.

**Int'l reps.:** Worldwide (ATV).

Satori Music Publ'g Inc. (ASCAP), see Symposium.

Satrycon Music (BMI), PO Box 75692, Los Angeles, Calif. 90075. Tel: (213) 874-2000. Owner: David Austin.

Sattwa Music (ASCAP), see David Rubinson & Rondor.

Saturation Music (BMI), see Cabot.

Saturn-Satelite Publ'ns Inc. (ASCAP), see Missle.

Saucer Eyes Music (BMI), see El Paso.

Saul Avenue Publ'g Co. Inc. (BMI), see Halnat.

Saunders Publ'ns Inc. (ASCAP), see April Blackwood—Frank.

Savage Music (ASCAP), PO Box 22993, Nashville, Tenn. 37202. Tel: (615) 889-2661. Pres. & Prof. Mgr.: Leon Savage; Gen. Mgr.: Zeldia Savage.

**Affiliate:** Boondoggle Music (BMI).

Sa-Vette Music Co. (BMI), see A. Schroeder.

Savogs Music (BMI), 625 Pennsylvania Ave., Elizabeth, N.J. 07201. Tel: (201) 351-6800. VP & Gen. Mgr.: Fred Mendelsohn; Office Mgr.: Helen Gottesmann.

**Affiliate:** Jonan Music (ASCAP).

Savona Music (BMI), see Schiffman.

Sawgrass Music Publ'rs Inc. (BMI), 1722 West End Ave., Nashville, Tenn. 37203. Tel: (615) 327-4104. Pres. & Gen. Mgr.: Lonnie M. Tillis; Prof. Mgr.: Jimmy Darrell.

Saxon Music Corp. (BMI), see Copyright Serv. Bureau.

Scales of Justice Music Inc. (BMI), PO Box 2609, 221 W. Main St., Lafayette, La. 70502. Tel: (318) 235-3587. Pres.: J. Michael Fernandez Jr.

Scarsdale Music Corp. (ASCAP), see Shapiro Bernstein Seneville Music (ASCAP), see Knud-Feldt.

Schabraf Music (BMI) (div. of Bee Jay Booking Agency & Rec'g Studios Inc.), PO Box T, Winter Park, Fla. 32789. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; Gen. Mgr.: James A. Katt.

**Affiliate:** Immunity Music (ASCAP).

Peter Schaffer Music Corp. (BMI), see Copyright Serv. Bureau.

Schiffman Music Co. (BMI), 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-9200. Pres.: Todd Schiffman.

**Affiliates:** ATM Music (ASCAP), Itasca Music (BMI), Portofino Music (ASCAP), Savona Music (BMI).

**Int'l reps.:** France (Marouani), Germany (Meissel), Japan (Tayvo), Spain (Hispavox).

Schine Music (ASCAP), 626 S. Hudson Ave., Los Angeles, Calif. 90005. Tel: (213) 937-5000.

**Affiliate:** Myhil Music (BMI).

E. C. Schirmer Music Co. (ASCAP), 112 South St., Boston, Mass. 02111. Tel: (617) 426-3137. Cable: SCHIRMUCO. Pres.: Robert MacWilliams.

**Affiliate:** Ione Press Inc. (BMI).

**Int'l firms represented:** Camera (UK), Carpentier Music Papers & Foetsch Freres (Switzerland).



**Int'l rep.:** British Commonwealth except Canada, Europe, South Africa (Richard Schauer in UK)

G. Schirmer Inc. (ASCAP), 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-5100. VP: Edward Murphy.

**Subsidiary Co.:** Associated Music Publ'rs Inc. (BMI)

**Affiliates:** Amberson Ent's. Inc. (ASCAP), Lawson-Gould Music Publ'rs Inc. (ASCAP), Music 28 (ASCAP), Lee Roberts Music Publ'rs (ASCAP)

**Int'l firms represented:** J. Curwen & Sons (UK), Faber Music Ltd. (UK)

Schlager Music Publ'g Co. (BMI), see De Gar.

Schlof Publ'g, 411 Milton Rd., Rye, N.Y. 10580. Tel (914) 967-5456. Pres. Kai Fagan

A. P. Schmidt Co. Inc. (SESAC), see Summy-Birchard

Schmitt Music Center Inc. (ASCAP), see Schmitt Publ'ns.

Schmitt Publ'ns (div. of Schmitt Music Centers Inc.) (formerly Schmitt, Hall & McCreary) (SESAC), 110 N. Fifth St., Minneapolis, Minn. 55403. Tel: (612) 336-4367

Pres.: Robert P. Schmitt; Gen. Mgr.: Curtis Hansen

**Affiliate:** Schmitt Music Center Inc. (ASCAP)

Schoochiebug Music (ASCAP), see Eddie Holman.

Schooner Sooner Songs (ASCAP), see Ivan Hoffman.

Schroeder Music Co. (ASCAP), 2027 Parker St., Berkeley, Calif. 94704. Tel: (415) 843-2365 Owner Malvina Reynolds, Mgr. Ruth Burnstein.

A. Schroeder Int'l Ltd., 25 W. 56 St., New York, N.Y. 10019. Tel. (212) 582-8810. Cable: SCHROMUS. Pres. Aaron Schroeder; VP: Abby Schroeder

**Branch:** Los Angeles, Calif.; 9000 Sunset Blvd. Zip 90069. Tel: (213) 274-7351. Prof. Mgr. Glenn H. Friedman.

**Int'l branches:** Australia, Belgium, England, France, Germany, Italy, Japan, Netherlands, Spain, Sweden.

**Affiliates:** Aloud Music Co. (BMI), Anim Publ'g Ltd. (BMI), Arbutus Music Co. (ASCAP), Arch Music Co. Ltd. (ASCAP), Avaris Music Co. (ASCAP), Bagamin Music Inc. (BMI), Bella Godiva Music Inc. (ASCAP), Boscoe Publ'g Ltd. (BMI), Burlac Music Inc. (BMI), Catch Fire Music Ent's. (BMI), Cat Mother Inc. (BMI), Dandy Dittys Unlimited (ASCAP), Dreams & Visions Music Inc. (ASCAP), Emm-Jay Music Inc. (BMI), Fitness King Music Co. (BMI), Fool Killers Music Corp. (ASCAP), Four-us Survival Music Co. (ASCAP), Kim Fowley Music (BMI), Golden Unlimited Music (BMI), Great Montana Corp. (BMI), Hedley Songs Music (BMI), Homecoming Music Co. (BMI), Humdrum Music Co. (BMI), January Music Corp. (BMI), Jenji Music Co. (BMI), Joans Bones Publ'g Inc. (BMI), Joint Music Inc. (BMI), Lalanne Inc. (ASCAP), Larbell Music Inc. (BMI), Lassie Publ'g Co. (ASCAP), Last Laugh Music Co. (BMI), Lazy Canary Music Co. (BMI), Magnanimous Music Co. (ASCAP), Manistee Music Co. (BMI), Mempro Music Co. (ASCAP), Mile Wide River Music Co. (ASCAP), Mother Hen Music Co. (ASCAP), My Baby's Music Co. (ASCAP), Next Stop Music (BMI), One Stop Music (ASCAP), Pierhead Music Ltd. (BMI), Pitfield Music Inc. (BMI), Rebecca Raccoon Music Co. (BMI), Rei-Nel Music (BMI), Rognorth Music Co. (BMI), Sa-Vette Music Co. (BMI), Sea-Lark Ent's. Inc. (BMI), Sepe Music Co. (ASCAP), Skin Music Inc. (ASCAP), Stewart-Nims Music (BMI), Summertree Music Co. (ASCAP), Super Songs Unlimited (BMI), Tijuca Music Co. (BMI), Va-Detta Music Co. (BMI), Vancouver Music Co. (BMI), Very Own Music (BMI), Wrathor Music Publ'g Co. Inc. (BMI), Yameta Co. Ltd. (BMI), Zekefeld Follies Music (BMI) (SEE ADVERTISEMENT)

Schroeder & Gunther (BMI), see Associated Music.

Edward Schuberth & Co. Inc. (SESAC), see Ashley.

Schumann Music Corp. (ASCAP), see Bourne.

Schwartz Music Co. Inc. (ASCAP), 20-F Robert Pitt Dr., Monsey, N.Y. 10952. Tel: (914) 425-7000. Pres. Gene Schwartz; Gen. Mgr. & Treas.: Robert Schwartz. Prof. Mgr. Ernie Maresca.

**Affiliates:** Just Music Corp. (BMI), Rogelle Music (BMI), Roznique Music (BMI), Rust Ent's. Inc. (ASCAP), S&J Music (ASCAP), Vibar (ASCAP)

Scor-bra-ano Music (BMI), see April Blackwood.

Andrew Scott Inc. (ASCAP), see Leigh Group.

Gregg Scott Music, see Lauren Kalm.

Scott Music Publ'ns, 151 N. Yale, Fullerton, Calif. 92631. Tel: (714) 992-1522. Pres. Scott Fredrickson; Gen. Mgr.: Debra Kuehn.

Screaming Chicken Music (BMI), see Martin Cohen & Speed.

Screen Gems-EMI Music Inc. (BMI), 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-6740. Pres.: Lester Sill; Exec. VP: Barry E. Kimmelman; VP & Prof. Activities Dir.: Irwin Schuster; VP: Irwin Z. Robinson; VP & Nat'l Exploitation Dir.: Danny Davis; Gen. Mgr. Joe Pellegrino.

**Branches:** Hollywood, Calif., 7033 Sunset Blvd. Zip. 90028. Tel: (213) 469-8371—Nashville, Tenn., 1207 16 Ave. S. Zip: 37212. Tel: (615) 385-3355.

**Int'l branches:** Australia, Belgium, England, France, Germany, Italy, Sweden.

**Affiliate:** Colgems-EMI Music Inc. (ASCAP).

**Administered companies:** Beechwood Music Corp. (BMI), Conquistador Music (ASCAP), Glenwood Music Corp. (ASCAP), Groovesville Music (BMI), Summerhill Songs Inc. (BMI), Sweet Glory Music Inc. (BMI).

**Int'l reps.:** Argentina (Melogra), Brazil (Mundo), Israel (Subar), Japan (Alfa), Mexico (Beechwood), South Africa (Laetrec), Spain (Canciones del Mundo). (SEE ADVERTISEMENT)

Screen Test Music Publ'g Co. (ASCAP), see Slide.

Scribble Music (BMI), see Bug.

Scully Music Co. (ASCAP), 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-7000. Pres. Walter B. Kahn; VP: Andrew S. Kahn; Prof. Mgr. Renee Savior.

**Affiliate:** Orange Bear Music Co. (BMI).

Scuzzy Chicken Music (BMI), see Copyright Serv. Bureau.

Seabreeze Music Inc. (BMI), see Rex Zario.

SeaCap Music (ASCAP), see Martin Cohen.

Seafood Music (BMI), PO Box 42338, San Francisco, Calif. 94101. Tel: (415) 621-6164. Dir. Barry Melton.

**Affiliates:** Poverty Publ'g Co., Whid-Isle Music.

**Int'l reps.:** Austria (Rolf Budde), Germany (Rolf Budde), Japan (Harry Fox), Netherlands (Anagon), Scandinavia (Sonet), Switzerland (Rolf Budde), UK & Commonwealth (Chrysalis).

Sea-Lark Ent's. Inc. (BMI), see A. Schroeder

Seal Publ'g Co. (BMI), 13310 Collingwood Terr., Silver Spring, Md. 20904. Tel: (301) 384-8826 Pres. Larry Sealton.

Seaside Publ'g Co. (BMI), 1697 Broadway, New York, N.Y. 10019. Tel: (212) 265-8926 Pres. C.A. Pruitt; VP: Sam Pruitt (Administered by Copyright Serv. Bureau)

Season Experience Music Prod'ns, PO Box 41425, Jacksonville, Fla. 32203. Tel: (904) 389-7211. Owner & Prof. Mgr. Thomas P. Brown.

**Affiliated firm:** Commercial Studios (BMI)

Sea Three Music (BMI), 1310 Tulane, Houston Tex 77008. Tel: (713) 864-0705, 869-0417 Pres. Charlie Bickley

**Affiliate:** Half-Owned Music (ASCAP) (SEE ADVERTISEMENT)

John Sebastian Music (BMI), c/o Mitchell, Silberberg & Knupp, 1800 Century Park E., Los Angeles, Calif. 90067. Tel: (213) 556-4223, 553-5000. Cable: SILMITCH. Telex: 691347. Contact: Eric Eisner.

Sebiniano Music (ASCAP), 285 E. 49 St., Brooklyn, N.Y. 11203. Tel: (212) 778-5150. Pres.: Michael P. Sebiniano.

Second Generation Music Inc. (SESAC), see Counterpart.

Neil Sedaka Music Publ'g, 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 586-5712.

**Affiliate:** Lebasongs (ASCAP)

Seesaw Music Corp. (ASCAP), 1966 Broadway, New York, N.Y. 10023. Tel: (212) 874-1200. Pres. & Prof. Mgr.: Raoul R. Ronson, Gen. Mgr.: S.B. Kohn.

**Affiliates:** Okra Music Corp. (BMI)

**Int'l firm represented:** Tonos (Germany).

Sega Publ'g Co. (BMI), see Copyright Serv. Bureau

Segel & Goldman Inc., Sunset Towers, Suite 1000, 9200 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-9200. Cable: SEGORU. Pres.: Ralph Goldman; Gen. Mgr.: Gene Adams

**Administered companies:** Apis Music (ASCAP), Ball-Loun Music (ASCAP), Big E Little E Music (BMI), Bil-Mar Music (BMI), Caesar's Music Library (ASCAP), Cate Bros Music (BMI), Cauchemar Music (ASCAP), 5th Star Music (BMI), Fool's Gold (ASCAP), Gnosso Music (ASCAP), Golden Syrup Music (BMI), Ice Age Music (ASCAP), Little Dickens Music Publ'rs (ASCAP), Mad Man's Drum Music (ASCAP), Mahalo Music (ASCAP), Mannman Music (BMI), Milk Money Music (ASCAP), Mykids Music (BMI), Nightmare Music (BMI), Norway Music (ASCAP), Patramani Music (BMI), Poco Publ'g (ASCAP), Rizzum Music (BMI), Robo Music (ASCAP), Rush Sound Music (BMI), Silverado Music (BMI), Song Mountain Music Publ'rs (ASCAP), Songpainter Music (BMI), Trane Music (ASCAP), Tunesmith Music (BMI), Tuning Music (BMI).

**Administered groups:** David Crosby—Guerrilla Music Inc. (BMI), Staysail Music (BMI), Joni Mitchell—Crazy Cruz Music (BMI), Joni Mitchell Publ'g Corp. (BMI), Siqomb Publ'g Corp. (BMI), Graham Nash—Broken Bird Music (ASCAP), Thin Ice Music (ASCAP); Neil Young—Broken Arrow Music Inc. (BMI), Silver Fiddle (BMI).

Sidney A. Seidenberg Inc., 1414 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 421-2021. Cable: SALTENTS Admin'rs: Sidney A. Seidenberg, Floyd Lieberman

**Administered companies:** Django Music Inc. (ASCAP), Emil Music Publ'g (ASCAP), Fix Square Music (BMI), Lark Music Inc. (BMI), LaViola Song (BMI), Lonport Music Corp. (BMI), MEWG Music Inc. (BMI), Nevoc Music Corp. (BMI), Skyforest Music Co. Inc. (BMI), Sounds of Lucille Inc. (BMI), Tiplot Music Co. Inc. (ASCAP), Vola Music (SESAC), WEMG Music Inc. (ASCAP), Wind Breeze Music Ltd. (ASCAP)

**Int'l rep.:** Worldwide excluding Australasia, Canada, UK & USA (Ivan Mogull).

Seldak Music Corp. (ASCAP), 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-2600. Co-Pres. Steve Leber, David Krebs; Prof. Mgr.: Dan Beck.

**Affiliated firm:** Daxsel Music Corp. (BMI).

**Affiliates:** Magiciand Music (ASCAP), Tender Night Music Inc. (ASCAP).

Select Music Inc. (ASCAP), see Copyright Serv. Bureau.

Don Sellers Music (ASCAP), see Summy-Birchard.

Sema Music Ltd., see Alexander Broude.

Semenya Music (BMI), see Gopam Ent's.

Semerak Publ'g Co. (BMI), 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) 523-3914. Pres.: R.M. Semerak.

Senisa Music (ASCAP), see Epp's Music

Senor Music (ASCAP), see Garrett.

Sepe Music Co. (ASCAP), see A. Schroeder

Sephra Music (ASCAP), see Publishers' Licensing Corp.

September Music Corp. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-1338. Cable: MILLSTAN. Pres.: Stanley Mills

**Affiliate:** Galahad Music Inc. (BMI)

**Int'l firm represented:** Grenyoco Music (UK)

Septima Music Inc. (BMI), 424 Madison Ave., Suite 1401, New York, N.Y. 10017. Tel: (212) 421-8787. Pres. Alan Macmillan; VP: Peter K. Clayton.

**Affiliate:** Trillium Music Co. (ASCAP)

**Int'l firms represented:** Cirrus Music, Katzenjammer Music, Sunspot Music, Walrus-Moore Music (all Canada).

Sequel Music Inc. (BMI), 3204 Oakley Dr., Hollywood, Calif. 90068. Tel: (213) 851-3666 Pres. Tom Bahler, Gen. Mgr. Jack Bahler

Serendipity Publ'g Corp. (BMI), see Ivan Mogull

Sesame Music (BMI), see Intermountain Music

Seton Music Corp. (ASCAP), see Big Seven—Planetary

Seven Arrows Music (BMI), PO Box 9716, Denver, Colo. 80209. Tel: (303) 469-0321. Owner & Mgr. Patrick Smid

Seven Barks Music (BMI), see Royalty Control Corp.

Seven B Music, see Tune-Kel

Seven-Eleven Music Corp. (BMI), see Shapiro Bernstein

Sevengal Music see Copyright Serv. Bureau

Seven Hills Publ'g Co. Inc. (BMI), 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres. Ed Kriemeyer, Gen. Mgr. P.J. Hayden

Seven of Us Music (BMI), 26 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres. Michael F. Matushin Sr.

Seventh Day Music Co. (BMI)—Gen. Mgr. Dr. J. B. Burks.

Prof. Mgr. Harold Gilbert—see Hittsburgh

Seven Valleys (ASCAP), see Dawnbreaker.

Seven Winds Prod'ns (ASCAP), see Copyright Serv. Bureau

Seyah Music (BMI), 1227 Spring St. NW Atlanta, Ga. 30309. Tel: (404) 873-6425. Pres. Barbara A. Richardson

Shada Music Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 582-6879

**Affiliates:** A Song Music Inc. (ASCAP), Chevis Music Inc. (BMI), Mountain Mama Music Inc. (BMI)

Shade Tree Music Inc. (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 871-7181. Pres. Merle Haggard, VP: Bonnie Owens Haggard

Shadowfax Music (BMI), see OAS

Shady Dell Music Inc. (SESAC), see Earl Barton

Shady Grove Music Inc. (ASCAP), see Mietus

Shakat Music (ASCAP), see April Blackwood

Shakin Music (ASCAP), see Copyright Serv. Bureau

Shalli Music (ASCAP), see Curtis Wood

Shamga Publ'g Co. (BMI), 254 E. 29 St., Suite 7, Los Angeles, Calif. 90011. Tel: (213) 937-4540. Pres. Duffy Hooks III

**Affiliate:** Mella La Salle Publ'g Co. (ASCAP)

Larry Shayne Music Inc. (ASCAP), see Northridge

Shapiro Bernstein & Co. Inc. (ASCAP), 10 E. 53 St., New York, N.Y. 10022. Tel: (212) 751-3395. Cable: BERNSTEIN Bd. Chm. David Schenker, Pres. Richard M. Volter, Exec. VP: L.J. Brettler

**Int'l branch:** England

**Affiliates:** Barclay Music Corp. (ASCAP), Camelback Mountain Music Corp. (ASCAP), North & Son Music Inc. (ASCAP), Painted Desert Music Corp. (BMI), Pomona Music Corp. (BMI), Ponderosa Music Co. Inc. (BMI), Scarsdale Music Corp. (ASCAP), Sheffield Music Corp. (BMI), Skidmore Music Co. Inc. (ASCAP), Yuma Music Corp. (ASCAP)

**Int'l reps.:** Australia (Wallaby), Caribbean, Central America, Mexico, South America (Ivan Mogull)

Shari Music Corp., see Clara

Sharkey Music Inc. (ASCAP), see Croma

Shark Music, PO Box 49204, Barrington Sta., Los Angeles, Calif. 90049. Tel: (213) 659-2802. Pres. Malcolm Kigar.

**Home office:** Brazil

Sharp-Gannon Music (ASCAP), see Martin Cohen

Shattinger Publ'ns Inc. (ASCAP), see Copyright Serv. Bureau

C. Shaw Music (BMI), see Copyright Serv. Bureau

Eddie Shaw Music Corp. (ASCAP), see Barton Music

Shawnee Press Inc. (ASCAP), Delaware Water Gap, Pa. 18327. Tel: (717) 476-0550. Pres. & Gen. Mgr. Ernest R. Farmer. Sales Mgr. Robert Krenendonk, Licenses Dr. Steve Kynch

**Affiliates:** Choral Press Inc. (SESAC), Harold Flammer Inc. (ASCAP), Malcolm Music Ltd. (BMI), Templeton Publ'g Co. Inc. (ASCAP)

Shaysee Music Inc. (BMI), see Big Seven—Patricia

Sheepshead Bay Music (ASCAP), see Castle Hill

Sheet Music Co. Inc., see T.B. Harms—Jack & Bill

Sheffield Music Corp. (BMI), see Shapiro Bernstein.

Sheila Music Corp. Ltd. (BMI), 130 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-1122.

**Home office:** Jamaica

Shekere Music (BMI), 4409 Douglas St. NE, Washington, D.C. 20019. Tel: (202) 396-0154. Pres. James B. Gray, Gen. Mgr. Sylvia Potts. Prof. Mgr. Plunky Nkabinde

Shelmer Poe Music (BMI), see Chappell.

Shelton Assocs. (BMI), 2250 Bryn Mawr Ave., Philadelphia, Pa. 19131. Tel: (215) 477-7122. Chm. Earl Shelton, Co-Pres. Edith Shelton, George Guess (Exec. Office)

**Admin. branch:** 1234 S. 58 St. Zip 19143

Shelview Publ'ns Co. (BMI), 4148 S. King Dr., Chicago, Ill. 60653. Tel: (312) 624-8060. Pres. James W. Shelton Jr.

Thomas Sheppard Publ'g Co. (BMI), see Slide

Sheral Prod'ns, 132 E. 35 St., New York, N.Y. 10016. Tel: (212) 239-4160. Contact: Irving Krichman

Sheri Glen Publ'ns Inc. (BMI), 1316 Alford Ave., Birmingham, Ala. 35226. Tel: (205) 823-5603. Pres. & Gen. Mgr. William W. Fowler III, Prof. Mgr. Charles E. Hawkins

**Branch:** Nashville, Tenn., 3843 Priest Lake Dr. Zip 37217. Tel: (615) 361-5127. Gen. Mgr. Rebecca Reis Davis

Sheriton Music Publ'g Co. (ASCAP), see Blue River.

**Will the producer with more hits lying around than he could ever use, please stand up.**

All others phone or write:

**SUDDEN RUSH MUSIC**  
750 Kappock Street  
Bronx, N.Y. 10463  
(212) 884-6014

Sherlyn Publ'g Co. (BMI), 495 SE 10 Court, Hialeah, Fla 33010 Tel (305) 888-1685. Pres.: Henry Stone; Co-ord Maria Lom  
**Admin. branch:** New York, N.Y., 65 E. 55 St., Suite 604. Zip 10022 Tel (212) 752-0160 Gen Mgr. Eileen Mohr.  
**Affiliated firm:** Harrick Music Inc. (BMI).  
**Affiliates:** International Bros. (BMI) Kimlyn Music (ASCAP) (SEE ADVERTISEMENT)

Sherry Land Music (BMI), see DC-3 Music

Martin Sherry Music (BMI), 467 Mundet Pl., Hillside, N.J. 07205 Tel (201) 923-7474 Pres. Joseph C. Martin, VP Jerry Cohen, Promo. Hollis Smith

Sherwin Music Publ'g Corp. (ASCAP), see Robert Mellin

Sherwood Music Co. (ASCAP), see Copyright Serv. Bureau.

Shidel Music (BMI), see Mole Hole & Bug

Shindig Music Publ'g Co. (BMI), 1608 Argyle, Suite 107, Hollywood, Calif. 90028. Tel (213) 469-5838 Owner & Mgr. George Jay

Shingle Music (BMI), see Jerden

Shirley's Music Co. (BMI), see Sound of America

Shiver & I Music (ASCAP), see Rondor.

Shnorby Music, see Copyright Serv. Bureau.

Shoestring Music Corp. (BMI), PO Box 4009, 6430 Sunset Blvd., Hollywood, Calif. 90028 Tel (213) 461-4409. Pres. Morris I. Diamond. (Administered by Copyright Serv. Bureau)

**Affiliates:** Beverly-Culver Music Inc. (ASCAP), Jo-Al Music Co. (ASCAP), Tara Music Co. Inc. (BMI).

Shongs Music (ASCAP)—Pres. Shaun Cassidy—see Caseyem

Short Pump Publ'g, PO Box 11292, 1901-E N. Hamilton St., Richmond, Va 23230 Tel (804) 355-4117 Contacts Ken Brown, Dennis Huber

Short Rose Music Co. (ASCAP), PO Box 12454, Nashville, Tenn 37212 Tel (615) 320-7445. Admin'r. Chuck Neese

Shotgun Music Co. (BMI), 22 Pine St., Freeport, N.Y. 11520. Tel (516) 546-8008 Pres. Anthony Ferrante; Prof. Mgr. Bill Seabrook.

Show Biz Music Inc. (BMI), 110 21 Ave S., Nashville, Tenn. 37203 Tel (615) 327-2532 Gen Mgr. Reg Dunlap.  
**Affiliates:** Mjuy Music (BMI), Monster Music (ASCAP)

Shownote Music Co., see Showpiece

Showoff Publ'g Co., see Showpiece

Showpiece Prod'ns (BMI), PO Box 79, Yonkers, N.Y. 10702 Tel (914) 965-0801, 968-5949 Pres. Bob Schoen.  
**Affiliates:** Shownote Music Co., Showoff Publ'g Co.

Showtime Publ'g Co. (BMI), PO Box 40074, Washington, D.C. 20016 Tel (202) 397-6952 Pres. Charles A. Ables; Gen Mgr. Berch L. Salles.

Shubert Music Publ'g Corp. (ASCAP), see Warner Bros.

Shid-Lee Music Corp., (BMI), see Copyright Serv. Bureau

Siesta Music Co. (ASCAP), see Warner Bros.

Sight & Sound Int'l Inc., 600 Larry Court, Waukesha, Wis 53186 Tel (414) 784-5850. Pres. Zeb Billings. VP Chuck Faas, Dist'n Mgr. Michael Wilkerson  
**Int'l branch:** Netherlands  
**Affiliate:** Z-Musique Ltd.

Sigma Alpha Iota (BMI), see C.F. Peters

Signature Music Press (ASCAP), see Carl Fischer

Silent Giant (ASCAP), see Curtom

Silhouette Music Corp. (ASCAP), see Copyright Serv. Bureau & The Herald Ass'n

Silicon Music Inc. (BMI), 222 Tulane St., Garland, Tex. 75043 Tel (214) 278-3079 Pres. & Gen. Mgr. Gene & Dea Summers  
**Affiliate:** Gene Summers Music Ltd. (BMI).  
**Int'l rep.:** Switzerland (Lake County).

Silk Purse Music (BMI), 1516 Oak St., Alameda, Calif 94501 Tel (415) 865-2040 Owner Michael Cogan

Silverado Music (BMI), see Segel & Goldman

Silver Blue Music Ltd. (ASCAP), 220 Central Park S., New York, N.Y. 10019. Tel (212) 586-3535 Pres. Joel Diamond, Prof. Mgr. Gail Finn  
**Affiliates:** Mother Fortune Music Inc. (BMI), Oceans Blue Music Ltd. (BMI)

Silver Chalice Music (ASCAP), see Martin Cohen

Silver Cloud Music Inc. (ASCAP), see Web IV

Silver Dagger Music Inc. (ASCAP)—Pres. Porter Wagoner, VP Dolly Parton, Gen Mgr. Ann Kosloff—see Owepar

Silver Dollar Music (ASCAP), see Jack Music.

Silver Fiddle (BMI), see Segel & Goldman—Neil Young

Silver Gang Music (BMI)—Pres. Michael Curtis, VP Richard L. Dew-Curtis—see Star Show

Silver House Music Co. (ASCAP), see 20th Century

Silverline Music Inc. (BMI), 920 19 Ave S., Nashville, Tenn. 37212 Tel (615) 329-0239 Pres. Duane Allen  
**Affiliate:** Goldline Music Inc. (ASCAP)

Silver Music (ASCAP), see Blanchris

Silver Star Music (BMI), see Starburst

Silver Steed Music Inc. (BMI), see Organic Mgmt

Silver Stevens Music Inc. (BMI), see Copyright Serv. Bureau

Silvertree Music (BMI), 4015 Muskegoe Ave., Des Moines, Iowa 50312 Tel (515) 277-8435 Owners Alan Loots, Jeffrey Ames; Gen Mgr. Alan Loots

George Simon Inc. (ASCAP), 510 Sierra Way, Palm Springs, Calif 92262. Tel (714) 327-4464 Pres. George Simon  
**Affiliate:** Simon House Inc. (BMI).

Paul Simon (BMI), c/o Michael Tannen, 36 E. 61 St., New York, N.Y. 10021 Tel (212) 752-2276

Simon House Inc. (BMI), see George Simon

Sinatra Songs (ASCAP), see Barton Music

Since Music Publ'g Co. (BMI), see Copyright Serv. Bureau

Singing River Publ'g Co. Inc. (BMI), 205 Acacia St., Biloxi, Miss 39530 Tel (601) 436-3927 Pres., Gen. & Prof. Mgr. Marion Carpenter  
**Affiliated firm:** Axiel Ltd. Publ'g Co. (ASCAP)

Singing Wire Music (BMI), see Widget.

Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn 37212 Tel (615) 385-1960 Cable SHELREC Pres. Shelby S. Singleton Jr., VP & Gen Mgr. John A. Singleton, Prof. Mgr. Royce Clark.  
**Affiliates:** Audophone Music Inc. (ASCAP), Chu-Fin Music Inc. (BMI), Crawdad Music (BMI), Friendly Finley Music (BMI), Piccolo Music (BMI), Prize Music Inc. (ASCAP)  
**Int'l reps.:** Australia (Festival), Austria (Bellver), Belgium (Basart), France (Pathe-Marconi), Germany (Bel-

ver), Netherlands (Basart), Portugal (Canciones del Mundo), South Africa (Clan), South America (Odeon), Spain (Canciones del Mundo), Sweden (Sweden Music), Switzerland (Bellver), UK (Petter Maurice).

Singletree Music Co. (BMI), 815 18 Ave S., Nashville, Tenn 37203. Tel (615) 329-9339 Pres. Dave Burgess; Prof. Mgr. Paul Bryant, Office Mgr. Arlene Wey.  
**Int'l rep.:** Worldwide except Canada (Burlington)

Sing Me Prod'ns see Sing Me Music.

Sing Me Music Inc. (ASCAP), 19 Music Square W., Nashville, Tenn. 37203. Tel (615) 256-1886 Pres. & Prof. Mgr. Jean Zimmerman

**Affiliate:** Crooked Creek Music (BMI), Sing Me Prod'ns.

Singspiration Inc. (SESAC) (div. of The Zondervan Corp.), 1415 Lake Dr. SE, Grand Rapids, Mich 49506. Tel (616) 456-5406 Pres. P.J. Zondervan  
**Int'l rep.:** UK (Marshall, Morgan & Scott)

Siquomb Publ'g Corp. (BMI), see Segel & Goldman—Jon Mitchell.

Siri Music Inc. (BMI), 30 Marksman Ln., Levittown, L.I., N.Y. 11756. Tel (516) 796-2076. Pres. Howard Marshall

Sirod Music Co. (ASCAP), see Copyright Serv. Bureau

Sister John Music (BMI), see Publishers' Licensing Corp.

Sivatt Music (BMI), PO Box 1079, By-Pass 153, Easley, S.C. 29640. Tel (803) 269-7012 Pres. Jesse Evatte

Sixpence Publ'ns (BMI), 6115 Red Bird Court, Dallas, Tex. 75232. Tel (214) 337-1272 Pres. Roland Steele

Six Strings Music (BMI), 2201 N. 54 St., Philadelphia, Pa 19131 Contact: Norman Harris

Sixteenth Avenue Music (BMI), see Ivan Mogull

Sixth Floor Music (BMI), see Martin Cohen

Ski Cat Music (BMI), see Garrett.

Skidmore Music Co. Inc. (ASCAP), see Shapiro Bernstein

Skin Music Inc. (ASCAP), see A. Schroeder

Jimmie Skinner Music Publ'g (BMI), 5825 Vine St., Cincinnati, Ohio 45216 Tel (513) 242-8000 Pres., Lou Ukelson

Skinny Zach Music Inc. (ASCAP), 6430 Sunset Blvd., Los Angeles, Calif. 90028 Tel (213) 461-2988 Pres. Zach Glickman

**Affiliates:** Aliben Music (BMI), Al-Mac Music (BMI), Bugler Music (ASCAP), County Line Music (ASCAP), Fat Zach Music Inc. (BMI), House of Sham Music Co. (BMI), Sarma Music (ASCAP), Steelchest Music (ASCAP), Wedge Music Inc. (BMI)  
**Int'l reps.:** France (Criterion), Germany (Toledo), UK (Cyril Shane)

Skipjack Music (BMI), see Mimic

Skol Music (BMI), see Warner Bros.

Skudrin Music Co. (BMI), 5417 Fleet Ave., Cleveland, Ohio 44105 Tel (216) 429-1559 Pres. Mary E. Skudrin, Gen Mgr. Dan Kelly, Prof. Mgr. Marian Driscoll.  
**Affiliated firm:** Danielle Music Co. (ASCAP).

Skunster Publ'g (ASCAP), see Bruce Cohn.

Sky Blue Music (ASCAP), see R.A. Hodge.

Skyforest Music Co. Inc. (BMI), see Sidney A. Seidenberg

SkyHigh Publ'g (BMI), 111 East Ave., Suite 228, Rochester, N.Y. 14604. Tel (716) 454-3170 Owners Charles F. Leone, Peter R. Tinsley.

**Affiliates:** Greg-Rich Music (BMI), Grogan Music (BMI), Saltpeper Music (BMI).

Skyhill Publ'g Co. Inc. (BMI)/Tarka Music Co. (ASCAP), 5112 Hollywood Blvd., Hollywood, Calif. 90027. Tel (213) 660-1605. Telex 674981. Pres. Denny Cordell, VP & Gen. Mgr., Don Williams, Creative Admin., Lynn Rodden, Domestic Admin., Janet Smith, Int'l Admin., Bernadette Gorman, Prof. Mgrs. Danny Strick, Gary Heaton  
**Branch:** San Anselmo, Calif. 56 Crooked Ave. Zip 94960. Tel (415) 457-5722. Mgr. Carol Lee Keller  
**Affiliates:** Cordell-Russell Music (BMI), Food Music (BMI), No 11 Music (BMI), Wishbone Music (ASCAP)

Sky Rock Music Inc. (ASCAP), 1651 Broadway Ave., Pitts- burg, Pa 15216 Tel (412) 343-2484 Pres. Joseph V. Rock, Gen. Mgr. K.T. Brett; Prof. Mgr. T.F. Rock Sr  
**Affiliates:** Fluffy Dog Music Co. (BMI), Mama Katie Music (ASCAP), Super Kidd Music (BMI)

Skyview Music Inc. (ASCAP), see Neil Music.

Skyway Music Publ'g (BMI), PO Box 133, Hollywood, Calif 90028 Owner Everett L. Whenhann

Slide Music Publ'g Co. (ASCAP) (a Lenny McKinnon Empire of Properties Co.), PO Box 691, Reading, Pa 19601. Tel (215) 372-7361 Pres. Leonard McKinnon  
**Affiliates:** Cenci Music Publ'g Co. (ASCAP), Delsiana Music Publ'g Co. (ASCAP), Madison Music Ltd. (ASCAP), Medicine Music Publ'g Co. (SESAC), Palm Music Publ'g Co. (ASCAP), Pilgrim Music Publ'g Co. (ASCAP), Reb Music Publ'g Co. (ASCAP), Screen Test Music Publ'g Co. (ASCAP), Thomas Sheppard Publ'g Co. (BMI), Tamara Music Publ'g Co. (ASCAP).  
**Int'l reps.:** Argentina (Julio Korn), Australia (Allans), Austria (Ludmila), Belgium (Disco), Brazil (Copacabana), Canada (Jendale), Chile (Fermata), Denmark (Winkler), Finland (Coda), Germany (Paul C. Arends), Greece (Arion), Ireland (Segway), Israel (Israeli Music Publ'ns), Japan (Crown), Switzerland (Belmont), Sweden (Globe), UK (Cyril Shane, Soutlatonal Sounds)

Slumbull Music (div. of Scorpio Ent's. Inc.) (BMI), 38 Music Square E., Suite 111, Nashville, Tenn. 37203 Tel (615) 256-3373. Pres. & Gen Mgr. B.L. Williamson, Prof. Mgr. Ronnie McDowell  
**Affiliates:** Brim Music (SESAC), Herford Music (ASCAP)

Slingshot Music (BMI) (div. of TRC Corp.) TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind 46202 Tel (317) 638-1491 Pres. R. Gary Schatzlein

Slippery Jack Song Co. (ASCAP), see Skip Taylor & Bug Music

Smile Music Co. (BMI), see Charlie Boy

Ethel Smith Music Corp. (ASCAP), see Copyright Serv. Bureau

Harrison Smith (BMI), 254 New York Ave., Brooklyn, N.Y. 11216 Tel (212) 778-1421  
**Int'l reps.:** France (Essex), Italy (Aromando & Fox), Netherlands (Basart), UK (Allegro).

Smobro Music Corp. (BMI), see Chromakey.

Smoke Shop Music (ASCAP), see Martin Cohen.

Smokey Music (SESAC), see Faron Young

Smokin' Blue Music (ASCAP), see Mission City.

Smorgaschord (ASCAP), see Hal Bernard

Snapper Music Inc. (BMI), see Big Seven—Big Seven

Snoid Music (ASCAP), see David Rubenstein

Snoqualmie Music (BMI), see Kaye-Smith

Snoably Music Inc. (ASCAP), see Copyright Serv. Bureau.

Snowblind Music (BMI), see Chappell

Hank Snow Music Inc. (BMI), see Chappell.

Snug Music (BMI), see Bruce Cohn

Snyder Music (ASCAP), see Beechwood

Society for the Publ'n of American Music (ASCAP & BMI), see Theodore Presser

Society Hill Music (ASCAP), see Ragmar.

Softcharay Music, see Le Bill.

Soft-Landing Music (BMI), see Mietus.

Sokit Music (BMI), 455 N. Snyder Rd., Dayton, Ohio 45427 Tel (513) 854-2797. Pres. Al Freeders

Solar Recs. Inc. (div. of Mystic Music Centre Inc.), 6277 Selma Ave., Hollywood, Calif. 90028 Tel (213) 464-9667. Pres. Doug Moody  
**Affiliates:** Accretive Copyright Co. (ASCAP), Accumulative Copyrights Co. (BMI)

Solar Systems Music (ASCAP), 441 E. 20 St., New York, N.Y. 10010 Tel (212) 673-7231 Pres. Sheila Davis, Prof. Mgr. Hal Zachary

Solar Wind Music, 157-52 96 St., Howard Beach, N.Y. 11414 Tel (212) 738-4806/1544

Solid State Music (ASCAP), see Copyright Serv. Bureau.

Solo Music Inc. (ASCAP), 4708 Van Noord Ave., Sherman Oaks, Calif. 91423. Tel (213) 762-2219 Pres. & Gen. Mgr. Paul Mills.

Somerset Press (ASCAP), see Hope

Henry J. Sommers (ASCAP), PO Box 322, Silver Spring, Md. 20907 Tel (301) 946-9039 Owner Henry J. Sommers. (SEE ADVERTISEMENT)

Son-Deane Publ'rs (ASCAP), Hartsdale, N.Y. 10530 Tel (914) 693-1590 Pres. Howard Deanto, Gen Mgr. Craig Deanto; Prof. Mgr. Sondra Deanto

S'one Songs (BMI), 826 S. Conkling St., Baltimore, Md 21224 Tel (301) 675-0480 VP, Gen. & Prof. Mgr. George Brigran.

Song-City Music (BMI), see bloc-6

Song Cycle (BMI), see Wild Music.

Song & Dance Music Co. (BMI), see Daksel

Songfest Music Inc. (ASCAP), see Gil Music.

Song Mountain Music Publ'rs (ASCAP), see Segel & Goldman

Song of Cash Inc. (ASCAP), see House of Cash & Clay Music

Song of Mexico Inc. (ASCAP), see Mexican Music

Songpainter Music (BMI), see Segel & Goldman.

Songpower (ASCAP), 22802 Pacific Coast Hwy., Malibu, Calif 90265 Tel (213) 456-2460.

Songsellers (ASCAP), see Horizon

Songs of Bobby & Ginny Music Co. (BMI), PO Box 302, Wilmington, N.C. 28401. Owners: Bobby & Ginny Stanley.  
**Affiliate:** Teena Joy Music Publ'g Co. (SESAC)

Songs of David Inc., Box 22653, Music Park Bldg., Nashville, Tenn 37202. Tel (615) 885-0713 Pres. Dave Mathes; VP Bill Nelson

**Affiliates:** House of David (BMI), Lt'l David Music (ASCAP), Star of David (SESAC).

Song Tailors Music Co. (BMI), PO Box 2631, David Shoals, Ala 35660 Tel (205) 381-1455 Co-Pres. Terry Woodford, Clayton Ivey, Prof. Mgr. Kevin Lamb.  
**Affiliate:** I've Got The Music Co. (ASCAP)

Sonlife Music Co. (ASCAP) (div. of Paul Johnson Music Prod'ns Inc.), 8577 Canoga Ave., Canoga Park, Calif. 91304. Tel (213) 882-5632. Pres. Paul A. Johnson, Gen. Mgr. Jim Breeden

Son-Lo Publ'g Co. (BMI), see Fort Knox

Son Mike Music (BMI), see Sutton/Miller

Sonshine Prod'ns, see Lorenz

Sons of Ginza Publ'ns, see T.B. Harms—Vogue

Sophisticated Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019 Tel (212) 757-2695 Pres. Buddy Johnson, Gen. & Prof. Mgr. Gil Miller, Pub. & Promo. Dir. Jim McCarthy  
**Int'l reps.:** Italy (Fox), UK (Campbell Connelly).

Soprano Music Publ'g (BMI), 4118 W. 106 St., Lennox, Calif. 90304. Pres. & Prof. Mgr. Tina L. Thompson, Gen. Mgr. Joseph Chryar  
**Affiliate:** Cling Publ'g (ASCAP)  
**Int'l rep.:** Belgium (Frankie)

Sorn Music Co. Inc. (ASCAP), see Tintagel

Sorority Fraternity Recs. Publ'ns (ASCAP), 135 Hamilton Pl., Suite 618, New York, N.Y. 10026. Tel (212) 368-7275 Pres. & Gen. Mgr.: N.B. Mayhams Sr., VP & Ass't Mgr. Shirley A. Mayhams, Ass't VP & Mgr. Smalls Mayhams Jr.

Souci Music Co. (ASCAP), see Namrac & Chappell

Soulbar Music (BMI), see Mietus.

Soulset Music Co. (BMI), see Stonebass

Soutlown Music Co. Inc. (BMI), see Allied Artists

Soul West Music Co. (BMI), 319 N. 85 St., Seattle, Wash 98103 Tel (206) 783-2524 Pres. & Gen Mgr. Richard Keeler

Soundboosters Inc. (BMI), see Chappell

Sound City Music (ASCAP), see Rogan

Sound Corp. Music (ASCAP), 907 Main St., Nashville, Tenn 37206 Tel (615) 226-0724 Pres. R.E. Lewis, Admin. Mgr. B. Lee  
**Affiliates:** Sound Off Music (BMI), Sound View Music (SESAC)

Sound Inc. Music (BMI), 56880 North Ave., New Haven, Mich 48048 Tel (313) 749-5182  
**Affiliate:** Larry Lick Music (BMI).

Sound Masters Commercial Rec'g Co., 4702 SW 75 Ave., Miami, Fla 33158 Tel (305) 264-5000 Owner Raymond Meyer.

Sound of America (BMI), PO Box 15110, New Orleans, La 70175. Tel (504) 899-0371 Pres. Jo Ann Johnson, VP & Gen Mgr. Earl K. Johnson.  
**Affiliate:** Shirley's Music Co. (BMI).

Sound Off Music (BMI), see Sound Corp. Music.

Sound of Nolan Music (BMI), 211 S. Beverly Dr., Suite 108, Beverly Hills, Calif. 90212 Tel (213) 278-7344 Pres. Kenny Nolan, Gen Mgr. Peter C. Bennett

Sound Packages (BMI), 2322 S. 64 Ave., Omaha, Neb. 68106 Tel (402) 554-0123 Gen Mgr. Steve J. Wilson.

Soundpost Inc. (ASCAP), see Copyright Serv. Bureau.

Sound-Screen Ltd (BMI), see Emko  
 Sounds Music Co. (ASCAP), 663 Fifth Ave., New York, N.Y. 10022. Tel (212) 355-5633  
**Affiliate:** Taurus Music Co. (BMI).  
 Sounds of Lucille Inc (BMI), see Sidney A. Seidenberg  
 Sounds of Memphis, PO Box 16676, Zip 38116; 904 Rayner, Memphis, Tenn. 38114. Tel (901) 274-7220  
 Pres. Eugene Lucchesi. Exec. VP. Eddie Rya.  
**Affiliates:** Beckie Publ'g Co. Inc. (BMI), By-Genie Music (BMI).  
 Soundstage Studios Inc., Box 23618, Zip 37202, 803 18 Ave. S., Nashville, Tenn. 37202. Tel (615) 256-2676  
 (Administered by Robert R. MacKenzie/Paragon Assoc.)  
**Affiliates:** Christian Grit Music Press (ASCAP), New Pax Music Press (BMI)  
**Affiliated firm:** Gary S. Paxton Music Inc. (BMI).  
 Sound Syndicate, 7769 Melrose Ave., Los Angeles, Calif. 90046. Tel (213) 653-4818. Pres. Al Durand, Gen. Mgr. Donna Lee, Prof. Mgr. Dirk Gordon.  
**Affiliate:** Alfie Sound.  
 Sound View Music (SESAC), see Sound Corp. Music.  
 South Central Music (BMI), see Widget  
 Southchester Music Inc. (BMI), see Northchester  
 Southdale Music Corp. (ASCAP), see Northridge  
 South End Music (BMI), PO Box 371, Rocky Hill, Conn. 06067. NYC Tel (212) 622-7296. Pres. Robert Russo, VP. Phyllis Russell  
 Southern California Music Publ'g Co. (ASCAP), see Trust Music  
 Southern Love Music Co. (BMI), see Chappell  
 Southern Music Co. (ASCAP), Box 329, 1100 Broadway, San Antonio, Tex. 78292. Tel (512) 226-8167.  
 Southern Music Publ'g Co. Inc. (ASCAP), see Peer-Southern.  
 Southern Pines Music Publ'g Co. (ASCAP), see Ivan Mogull  
 Southern Writers Group, Box 40764, 2804 Azalea Pl., Nashville, Tenn. 37204. Tel (615) 383-8682. Pres. Buzz Cason, Gen. Mgr. Bill Martin.  
**Affiliates:** Acklen Music (BMI), Angel Wing Music (ASCAP), Berry Hill Songs (BMI), Buzz Cason Publ'ns Inc. (ASCAP), Donnie Fritts Music (BMI), Steve Gibson Music (BMI), Let There Be Music Inc. (ASCAP), Dan Penn Music (BMI), PixRus Music (ASCAP), Bobby Russell Music (ASCAP), Springcreek Music (ASCAP), Tamrose Music (BMI)  
 Southfield Music Inc. (ASCAP), see Bridgeport.  
 South Mountain Music Corp., see T. B. Harms—Vogue  
 Southtown Music Inc. (BMI), see Pickwick  
 Southwestern Music Publ'rs (ASCAP), see Sammy-Birchard  
 Southwest Music Co. (ASCAP), see Dolly Bee.  
 Southwest Words & Music (BMI), 14 E. Second St., Tucson, Ariz. 85705. Tel (602) 792-3177. Pres. Fred Krnje, Country Music Div. Mgr. Tom Chandler.  
**Affiliate:** Suncountry Song Co. (ASCAP).  
 Space Angel Music Co. (BMI), 555 Kappaock St., Riverdale, N.Y. 10463. Tel (212) 548-1230. Contacts: Marion & Christopher Spierer  
**Affiliate:** Crystal Star Music Co. Inc. (ASCAP).  
 Spaceark Music (ASCAP), PO Box 4523, North Hollywood, Calif. 91607. Tel (213) 761-6830. Pres. Troy B. Raglin, Gen. Mgr. J. McAllister, Prof. Mgr. Bryan Reed.  
 Space Potato Music Ltd. (ASCAP), 150 E. 58 St., New York, N.Y. 10022. Tel (212) 752-9700. Pres. David Nichtern; Gen. Mgr. E. Judith Berger.  
**Affiliate:** Flying Fox Music Ltd. (BMI)  
 Spang Music, see Copyright Serv. Bureau.  
 Spangle Music (BMI), see Wel Dee.  
 Spanka Music Corp. (BMI), see MCA Music.  
 Spare Changes Music, Snake Trail, Cushing, Minn. 56443. Tel (612) 749-2801, 594-6485.  
 Sparrow Song (BMI), 8587 Canoga Ave., Canoga Park, Calif. 91304. Tel (213) 998-1733. Exec. VP. Billy Ray Hearn, Ass't Mgr.: Adeline Griffith  
**Affiliate:** Birdwing Music (ASCAP).  
 Spartan Music Co., see T. B. Harms—Harry Von Tilzer  
 Special Agent Music (BMI), see Cabot.  
 Specific Gravity Music (BMI), see Buy & Martin Cohen.  
 Spectacular Music Inc. (ASCAP), see Chappell.  
 Spectrum Publ'ns (SESAC), PO Box 757, San Carlos, Calif. 94070. Tel (415) 593-9554. Dr. Dr. Paul L. Weaver.  
**Affiliate:** Sacred Concert Publ'ns (SESAC)  
 Spectrum VII (ASCAP), see Hip Trp.  
 Speed Music (BMI), 8465 Shirley Ave., Northridge, Calif. 91324. Tel (213) 885-7456. Pres. Daniel Moore  
**Affiliates:** Maffy Music (BMI), Nebadon Music (BMI), Screaming Chicken Music (BMI)  
 Spencer Music Co. (ASCAP), 507 Fifth Ave., New York, N.Y. 10017. Tel (212) 697-5895. Pres. J.C. Allgeier, Gen. Mgr. Bruce Spencer; Prof. Mgr. Alan Abel  
**Affiliate:** Abel Music Co. (BMI).  
 Spider (SESAC), see Tackhammer  
 Larry Spier Inc. (ASCAP), 240 Madison Ave., New York, N.Y. 10016. Tel (212) 686-1777. Pres. Larry Spier.  
**Affiliate:** Memory Lane Music Corp. (BMI).  
**Administered companies:** JoRo Music Co. (ASCAP), Little Jack Music Co. (BMI), Lucky Three Music Publ'g Co. (BMI), Salsoul Music Publ'g Corp. (ASCAP), The Stillman Song Co. Inc. (ASCAP), Trina Jill Music Corp. (ASCAP)  
**Int'l reps.:** Austria (Rolf Budde), Germany (Rolf Budde), Portugal (RCA), Spain (RCA), Switzerland (Rolf Budde).  
 Spina Music (ASCAP), 2232 Vista Del Mar Pl., Hollywood, Calif. 90068. Tel (213) 467-6018. Pres. & Prof. Mgr. Harold Spina; Gen. Mgr. Edith Spina.  
**Affiliates:** A-Z Music (BMI), Argyle Music (ASCAP)  
**Int'l rep.:** Worldwide excluding UK (Edwin H. Morris/Chappell), UK (Wilson).  
 Spiral Rec. Corp. Publ'ns (ASCAP), 17 W. 60 St., New York, N.Y. 10023. Tel (212) 582-2971.  
 Sporo Music Co. (BMI), see Martin Cohen  
 Springboard Music Publ'g Group, 947 US Hwy 1, Rahway, N.J. 07065. Tel (201) 574-1400. NYC (212) 233-7380. Telex (710) 996-5874. Pres.: Dante J. Pugliese. Sec'y-Treas.: Margaret Johnson.  
**Branch:** Hollywood, Calif., 8295 Sunset Blvd. Zip 90048. Tel (213) 654-6240. Mgr. Stanley Greenberg.  
**Affiliates:** Demain Music (BMI) MAJ Music (ASCAP), Springtime Music (SESAC).  
 Springcreek Music Inc. (ASCAP), see Southern Writers.

Springtime Music (SESAC), see Springboard.  
 Sprinkle Publ'g Co. (BMI), PO Box 13464, Austin, Tex. 78711. Tel (512) 258-4908. Pres. & Gen. Mgr. John G. Blandford Jr.  
 Sprite Music Publ'g (BMI), see Alphan  
 Square Snuff Music (BMI)—Pres. Randy Wolfe—see Star Show.  
 Squire Music Corp. (ASCAP), see Big Seven—Planetary  
 Sreeby Music Co. (BMI), see Mietus.  
 Stable Music Co. (BMI), PO Drawer 2176, Zip 78767, 910 Post Oak St., Austin, Tex. 78704. Tel (512) 442-3375. Owner. Rex T. Sherry.  
 Stade Music Co. (ASCAP), see Copyright Serv. Bureau  
 Stafree Publ'g Co. (BMI), (div. of Fretone Recs. Inc.), 3114 Radford Rd., Memphis, Tenn. 38111. Tel (901) 327-8187. Owners: Estelle Axton, Doris & Fred Frederick, Prof. Mgr. Steve Gatlin  
**Affiliate:** Packy Music (ASCAP)  
 Stage Door Music Publ'g Inc. (BMI), see Platinium  
 Stage & Screen Music Ltd. (BMI), see Chappell.  
 Stage 21 Music (ASCAP), see Donna Marie  
 Starway Music Publ'g (BMI), 6 Freeland Ave., Grand Bay, Ala. 36541. Tel (205) 666-5442, 865-4331. Owner: Jimmie O. Rogers, Mgr. Shelbie J. Steiner  
 Stallings Music (BMI), see Valgroup  
 Stallion Music Inc. (BMI), see Tree.  
 Stallman Recs. Inc. (BMI), 333 E. 70 St., New York, N.Y. 10021. Tel (212) 988-2873. Pres. Lou Stallman  
 Stampede Music Co. (BMI), 830 S. Live Oak Park Rd., Fallbrook, Calif. 92028. Tel (714) 728-9826. Owner: William G. Keith.  
 Standard-Colonial Music Publ'g Co. (BMI), Bldg. 8, 6 Gill St., Woburn, Mass. 01801. Tel (617) 935-7133. Pres. Robert D. Levinson, Gen. Mgr. Ginette Herter  
 Standup Music Inc. (ASCAP), PO Box 9405, Berkeley, Calif. 94709. Tel (415) 527-4041. Pres. Stuart Cook, Gen. Mgr. Bruce Young.  
 Stanshi (ASCAP), see Pavanne.  
 Stanwood Music Corp. (ASCAP), see Barton Music.  
 Stanyan Music Co. (ASCAP), 8440 Santa Monica Blvd., Hollywood, Calif. 90069. Tel (213) 656-7311. Pres.: Rod McKuen; Gen. Mgr.: Pamela Burns.  
**Affiliates:** Eds. Chanson Co. (ASCAP), Salvation Music Inc. (BMI).  
**Int'l reps.:** Austria (Altus), East European Block countries (Altus), Germany (Altus), Switzerland (Altus), rest of world except USA & Canada (Altus).  
 Staple Music Inc., see Jun Moon.  
 The Staples Music, 255 E. 103 St., Chicago, Ill. 60628. Tel (312) 785-3838. Pres.: Roebuck Staples.  
 Starbreaker Music (SESAC), see Starburst.  
 Starburst Music (ASCAP), 50 Music Square W., Suite 901, Nashville, Tenn. 37203. Tel (615) 244-7827. Pres.: David Kane; VP: Chuck Honey; Prof. Mgr.: Bobby Fischer; Opns. Dir.: Jim Petrie.  
**Affiliates:** Silver Star Music (BMI), Starbreaker Music (SESAC).  
 Starchild Inc. (ASCAP), see Copyright Serv. Bureau.  
 Starco Music Publ'g Co. (BMI), 3211 Park Ave., St. Louis, Mo. 63104. Tel (314) 664-8888. Pres.: Jack Allison; Gen. Mgr.: Charles Allison; Prof. Mgr.: Marv Wilson.  
 Starfox Publ'g, PO Box 13584, 1957 Kilburn Dr., Atlanta, Ga. 30324. Tel (404) 876-1073. Owner: Aleck Janouls.  
 Starlet Music Co. (ASCAP), 7129 Augsburg Ave., Minneapolis, Minn. 55423. Tel (612) 861-6516. Pres.: Bradford Toy Nelson.  
 Star of David (SESAC), see Songs of David.  
 Star Show Music (ASCAP), 15300 Ventura Blvd., Suite 210, Sherman Oaks, Calif. 91403. Tel (213) 981-6988. Pres.: John E.A. Phillips; Bus. Mgr.: Dottie Ross; Prof. Mgr.: William G. Cleary.  
**Affiliates:** Alchemy Music Inc. (ASCAP), Catpatch Music (BMI), Fish Fry Music (ASCAP), Intergalactic Music Inc. (ASCAP), Silver Gang Music (BMI), Square Snuff Music (BMI).  
 Starsound (BMI), see Hal Bemard.  
 Star Spangled Music Inc. (ASCAP), 405 Park Ave., New York, N.Y. 10022. Tel (212) 595-2211. Pres.: Rod McBrien.  
**Affiliate:** Barracks 9 Music Inc. (BMI).  
 Stars & Stripes Music (BMI), see Americus & Nashville Copyright.  
 Startime Music (ASCAP), PO Box 643, 48-780 Eisenhower Dr., La Quinta, Calif. 92253. Tel (714) 564-4823. Pres.: Frederick H. Rice; Gen. Mgr.: Robert S. Rice.  
**Affiliate:** Yo-Yo Music (BMI).  
 Startingate Music (BMI), 3539 Monterosa Dr., Altadena, Calif. 91001. Tel (213) 464-0101. Pres.: David N. Crawford; Gen. Mgr.: K.H. Smith; Prof. Mgr.: William J. Foster Jr.  
**Affiliated firm:** Keristene Music Ltd. (BMI).  
 Star Tree Music (BMI), see Budd Music.  
 Star Tunes Music (BMI), see Grosvenor House.  
 Stash Music (ASCAP), see Skip Taylor.  
 State Music Inc., see Famous.  
 Stateside Music Co. (BMI), see Rockford.  
 Statirs Music Co. (ASCAP), see Genelle.  
 Staysail Music (BMI), see Segel & Goldman—David Crosby.  
 Steamboat Gothic (ASCAP), see R.A. Hodge.  
 Steelball Publ'g Co. (BMI), see Catalpa.  
 Steelchest Music (ASCAP), see Skinny Zach.  
 Steel Plate Music, see T.B. Harms—Bibo.  
 Steel Wind Publ'g, see Mietus.  
 Steeple Chase Music (BMI), see Broadside.  
 Steeplechase Music (SESAC), see Vector.  
 Stellar Music Co. (BMI), see Four Star.  
 Stephany Music Co. (BMI), see Mietus.  
 Geoff Stephens Music Inc., c/o Prager & Fenton, 444 Madison Ave., New York, N.Y. 10022. Tel (212) 751-9660. Pres.: Geoff Stephens.  
 Stepping Stone Music (BMI)—Pres. & Gen. Mgr. Tom Hodge; Prof. Mgr.: J. Moore—see Mimic.  
 Sterling Music Co. Inc. (ASCAP)—Pres.: Fred Ahlert Jr.; VP: Bones Howe—see Fred Ahlert.  
 Miriam Rose Stern Agency Inc., 301 E. 69 St., New York, N.Y. 10021. Tel (212) 288-3979. (Administers revolutionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Union of South Africa, representing 177 estates of deceased songwriters.)

Steve's Crusade Music Publ'r (BMI), 2500 Grand Ave., Parsons, Kan. 67357. Tel: (316) 421-2782. Owner, Pres. & Prof. Mgr.: Henry A. Stephens; Gen. Mgr.: Pearl G. Stephens.  
 Stewart-Nims Music (BMI), see A. Schroeder.  
 Sticksongs (ASCAP), see Tintagel.  
 Stigwood Music Inc. (BMI), see RSD & Chappell.  
 Robert Stigwood Org., see RSO.  
 Stillman Song Co. Inc. (ASCAP), see Larry Spier  
 Stephen Stills Music (BMI), see Gold Hill.  
 Stinger Music Corp. (BMI), PO Box 8207, Albuquerque, N.M. 87108. Tel: (505) 268-6110. Pres.: Tom Bee.  
**Affiliates:** Firedrum Music (ASCAP), Peace Pipe Music (BMI).  
 Stinson Music (ASCAP), PO Box 3415, Granada Hills, Calif. 91344. Tel (213) 368-1312.  
 Stone Agate Music D.v. (BMI), see Jobete.  
 Stonebass Music Co. (BMI), 163 Orizaba Ave., San Francisco, Calif. 94132. Tel (415) 334-2247. Pres.: Walter C. Stone.  
**Affiliate:** Lakshmi Music Co. (BMI), Soulset Music Co. (BMI).  
**Int'l affiliate:** Shark Music (Brazil).  
 Stonebridge Music (ASCAP), see Bicycle.  
 Stone Canyon Music (BMI), see Warner Bros.  
 Stone Diamond Music Corp. (BMI), see Jobete.  
 Stoneforest Music (BMI), see Martin Cohen.  
 Stonehill Music Co. (BMI), Box 5766, Nashville, Tenn. 37218. Pres. & Gen. Mgr.: Bill Gazimos; VP: Crystal Gayle.  
**Int'l rep.:** Canada (Morning).  
 Stone Lane Music Corp. (BMI), see Lou Levy.  
 Stone Post Publ'g (BMI), PO Box 1213, Emporia, Kan. 66801. Tel: (316) 342-8470. Pres.: Richard Bisterfeldt; VP: Marvin Hunt; Mgr.: Jacki Bisterfeldt.  
 Stone-Rap Music Co. Inc. (BMI), 28001 Chagnin Blvd., No. 205, Cleveland, Ohio 44122. Tel: (216) 464-5990. Pres.: Mike Belkin; Gen. Mgr. Jules Belkin. (Administered by Chappell).  
**Affiliates:** Ameb Music (ASCAP), Belkin Music (BMI), Bema Music (ASCAP), Bow Wow Music (BMI), Concert Music (BMI), Glandang Music Inc. (ASCAP), Home-Made Music Co. Inc. (BMI), Osiris Music Inc. (BMI), Straight Shooter Tunes Inc. (BMI), Thermostat Music Inc. (ASCAP).  
 Stone Row Music Co. (BMI), 2022 Vardon Ln., Flossmoor, Ill. 60422. Tel (312) 799-7194. Pres.: Joanne Swanson.  
 Stonestrow Music (BMI), see Nashville Copyright.  
 Stonewall Publ'g Co. (BMI), see Cedarwood  
 Stoneway Publ'g Co. (BMI), 2817 Laura Koppe, Houston, Tex. 77093. Tel (713) 697-7867. Pres.: Roy M. Stone.  
**Affiliate:** Braeburn Music Co. (BMI).  
 StormKing Music Inc. (BMI), see Sanga.  
 Story Songs Ltd. (ASCAP), 11 Bailey Ave., Ridgefield, Conn. 06877. Pres.: Frederick Kaye.  
**Affiliate:** Sandy Songs (ASCAP).

American Guild of Authors,  
 Composers  
 Country Music Association  
**BMI**  
 Country  
 Top 40 Gospel  
 Easy Listening Blues



Capturing the Vintage Muse

**John DeVos Pres. & Mgr.**  
**Box 576 Libertyville Ill.**  
**60048 312/367-0107**

cable: vinmouse

Int'l reps.: Australia (Festival), Canada (Leeds), Germany (Musik Unserer Zeit), UK (British Lion).  
 Storyville Publ'g Co (BMI), see John Berthelot  
 Straight Shooter Tunes Inc (BMI), see Stone-Rap.  
 Strange Fruit Music (BMI), see Rondor.  
 Strange Music (SESAC), see Excellence.  
 Stratford Music Corp. (ASCAP), see Chappell.  
 Strawberry Music (ASCAP), see Beechwood  
 Strawberry Hill Music (ASCAP), see Earl Barton & Publishers' Licensing Corp.  
 Streeterville Music (BMI), see Ovation.  
 Street Gible Music (BMI), see Martin Cohen.  
 Striking People Songs (BMI), see Fourth Floor  
 Striking Music Publ'g Co (BMI), 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel (505) 265-3049/4039. Pres. Al Hurricane; Gen. Mgr. Tiny Morrie, Prof Mgr. Mrs. Bennie L. Sanchez.  
 Stringtown Music (BMI), see Faron Young.  
 Strong Arm Music (ASCAP), see Robert E. Gordon.  
 Carl Strube Music (ASCAP), see Critique.  
 Strzelecki Music (BMI), see Copper.  
 Stuckey Publ'g Co (BMI), PO Box 1022, Brentwood, Tenn 37027. Tel (615) 244-9412. Pres.: Nat Stuckey; Gen Mgr. Ann Stuckey.  
 Studio G Music (BMI), see Grubbs Bros  
 Studio P/R Inc. (BMI), 224 S. Lebanon St., Lebanon, Ind 46052. Tel (317) 482-4440, 873-2737. Pres.: James G. Houston; VP & Sales Mgr. John F. Welch; Sec'y-Treas. Ann M. Houston; Ed. Tom Johns.  
 Affiliates: Concert Music Publ'g Co (ASCAP), Studio 224 (ASCAP).  
 Studio 10 Inc Ltd., 354 Shoreline Hwy., Mill Valley, Calif 94941. Tel (415) 388-9941. Owner & Pres, Thomas G Preuss  
 Affiliates: Kosmic Lady Music Publ'g Co (ASCAP), Laughing Duck Music Publ'g Co (BMI).  
 Studio 224 (ASCAP), see Studio P/R  
 Stuff Music (BMI), see Skip Taylor.  
 Sturossi Music Corp. (BMI), see Big Seven—Rabbit's Foot.  
 Stylecraft Music Co. (BMI), PO Box 11522, 3109 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Mgr. Style Wooten.  
 Su-Ann Publ'g Co. (SESAC), 1707 Church St., Nashville, Tenn. 37203. Tel (615) 320-1561. Pres. & Prof. Mgr. Hoyt Sullivan; Gen. Mgr., Jimmy Lancaster.  
 Affiliates: HSE Inc., Horohr Music Co (BMI).  
 Sudden Rush Music Inc. (BMI), 750 Kappock St., Riverdale, N.Y. 10463 Tel (212) 884-6014 Pres & Prof Mgr. Alan Korwin, VP John Schwende, A&R Activities Dir., Jeff Hager.  
 Affiliates: All of a Sudden Music Inc (ASCAP) (SEE ADVERTISEMENT)  
 Suede Music Inc (BMI) see Copyright Serv Bureau  
 Suelor Music (BMI), see Bill Rase  
 Sue-Miri Music (ASCAP), see Ivan Mogull  
 Sueno Publ'g Co (BMI), Rt. 2, Troutman, N.C. 28166. Tel (704) 528-5573 Pres. Don E. Moose.  
 Sufi Pipkin Music (BMI) (div. of Destiny Prod'ns Ltd.), PO Box 3991, Hollywood, Calif 90028. Tel (213) 276-2063. Owner James Byron.  
 Sugar Bear Music (BMI), 1044 Lilly, Canton, Ohio 44730 Tel (216) 488-0065 Pres & Prof Mgr. Robert L. Lenzy; Gen. Mgr. John B. Lenzy  
 Sugarbush Music Inc. (ASCAP), see Gus Kahn.  
 Sugar 'n' Soul Music Inc. (ASCAP), 3929 Carpenter Ave., Bronx, N.Y. 10466. Tel (212) 655-8217. Pres. & Gen Mgr. Don Levy; Prof Mgr. Mark Sameth.  
 Sugarplum Music Co. (BMI), 1006 17 Ave. S., Nashville, Tenn 37212 Tel (615) 255-9091 Pres Charles Haines, Prof Mgr Patsy Bruce.  
 Sugartree Music (BMI), PO Box 4496, North Hollywood, Calif 91607. Tel (213) 997-0485 Pres Ronnie S Wilkins, Gen Mgr. Wes McWain, Prof. Mgr. Ed Simmons  
 Sug-Sug Music, see Red Greg  
 Suite 7 (ASCAP), see Room 7  
 John L. Sullivan Ent's Inc., 1030 17 Ave S., Nashville, Tenn 37212 Tel (615) 865-6078.  
 Affiliates: Pana Publ'g (ASCAP), Yearbook Music (BMI)  
 SuLyn Publ'g Inc (BMI), PO Box 28835, Memphis, Tenn. 38128 Tel (901) 386-7360 Pres. Jim Walker; VP: Sue Walker.  
 Affiliates: Botnik (ASCAP)  
 Sulzer Music (BMI), 4073 Higbee St., Philadelphia, Pa. 19135 Tel (215) 535-5578 Owner: Dave Wilson  
 Sumac Music Corp. (BMI), see Love-Zager.  
 Su-Ma Publ'g Co. Inc. (BMI), PO Box 1125, 728 Texas St., Shreveport, La 71163. Tel: (318) 222-0195. Pres. Stanley J. Lewis; Gen. Mgr., Gloria Montgomery.  
 Affiliates: Lenny Publ'g Co. Inc. (ASCAP), Little M Music (BMI), Pollyday Publ'g Co Inc (BMI).  
 Summerduck Publ'g Corp., 1216 Granby St., Norfolk, Va. 23510 Tel (804) 625-0534, Contact D.H. Burlage  
 Summerhill Songs Inc. (BMI), see Screen Gems.  
 Summerhome Music (ASCAP), Box 118, Paweukae, Wis. 53072 Tel: (414) 495-4541 Pres. Bill Camplin.  
 Gene Summers Music Ltd (BMI), see Silicon  
 Summertime Music Co. (ASCAP), see A. Schroeder  
 Summit County Music (ASCAP), see Lotsa  
 Summit Music Corp (ASCAP), see Herb Reis.  
 Summy-Birchard Co. (ASCAP), 1834 Ridge Ave., Evanston, Ill 60204. Tel (312) 869-4700. Pres. David K Seng-stack.  
 Affiliates: Chart Music Publ'g House Inc. (SESAC), James Allan Dash/Baltimore (SESAC), McLaughlin & Reilly Co. (SESAC), A. P. Schmidt Co Inc (SESAC), Don Sellers Music (ASCAP), Southwestern Music Publ'rs (ASCAP), Traficante/Polyphonic (SESAC)  
 Int'l firm represented: Zen-On (Japan).  
 Int'l reps.: Japan (Zen-On), UK (Boosey & Hawkes, Keith Prowse)  
 Sunbar Music (SESAC), see Dunbar  
 Sun Bear Corp 1650 Broadway, Rm. 202, New York, N.Y. 10019. Tel: (212) 765-4495 Cable ANACRUSIS Pres Steve Loeb, Gen. Mgr. Ezra Cook; VP. Billy Arnell  
 Affiliates: Anacrusis Music Publ'g (ASCAP), Bandora Music Publ'g (BMI)  
 Sunbury Music Inc (ASCAP), see Dunbar.

Suncountry Song Co. (ASCAP), see Southwest Words & Music  
 Sundaze Music (BMI), PO Box 66, 1052 Duncan Pl., Manhattan Beach, Calif 90266 Tel (213) 372-0780. Pres.: Gary Young; Gen. Mgr. Jim Morris; Prof. Mgr Tom Bullard; PR Dir. Dick Gaylor.  
 Affiliates: Good Lovin' Publ'g (BMI), Provo Music (BMI)  
 Int'l rep.: Worldwide except USA & Canada (Sunbury in UK).  
 Sundial Music (ASCAP), see Budd Music  
 Sung Words (ASCAP), see Hal Bernard.  
 Sunie Day Music (BMI), see Chappell.  
 Sunny Blue Music (ASCAP), see Chappell.  
 Sunnybrook Music Co. (BMI), PO Box 775, Tyler, Tex 75701 Tel (214) 592-7677. Pres. Robin H. Brians Jr., Gen. Mgr., Randy Fouts.  
 Int'l rep.: Worldwide (Mietus in USA)  
 Sunny Lane Music Inc. (ASCAP), 105 Burk Dr., Oklahoma City, Okla. 73115. Tel: (405) 677-6448 Pres. & Prof. Mgr. Yvonne DeVaney; Gen Mgr. Sonny Lane  
 Affiliates: Big Okie Music Publ'g Co. (ASCAP), Compo Music Publ'g Co., Country Classics Music Publ'g Co (BMI)  
 Sunray Music (BMI), PO Box 138, Bowers Hill, Chesapeake, Va 23321 Tel (804) 488-5643. Pres. Ouida Smith.  
 Sunshine Music Inc (ASCAP), see Hal Bernard.  
 Sunshine Country Ent's. Inc. (BMI), 777 S. Central, Richardson, Tex. 75080. Tel: (214) 690-8875. Cable SUNSHINE Pres & Gen. Mgr. Bart Barton; Prof. Mgr., Pat McKool; Nat'l Sales Mgr.: Rusti James.  
 Branch: Nashville, Tenn., 50 Music Square W Zip 37212. Tel (615) 327-1340 Gen Mgr. Tom Overstreet Sr.  
 Sunshine Music Co (BMI), see Gordon.  
 Sun Vine Music Corp. (BMI), see Famous.  
 Superhype Publ'g (ASCAP), see Cotillion.  
 Super Kidd Music (BMI), see Sky Rock.  
 Superscreen Music (ASCAP), see Dick James.  
 Super Songs Unlimited (BMI), see A. Schroeder.  
 Superstar Music Ltd. (ASCAP), see RSO & Chappell.  
 Supreme Music Corp. (ASCAP), see 20th Century.  
 Sure-Fire Music Co. Inc. (BMI), 60 Music Square W., Nashville, Tenn. 37212. Tel (615) 244-1401 Pres.: Doyle Wilburn; VP: Leslie Wilburn  
 Affiliates: Bronze Music Co. Inc. (SESAC), Maple Music Inc. (ASCAP), Ten-Tex Music Co. Inc. (BMI).  
 Sure Music & Rec Co., PO Box 94, 39 N. Sproul Rd., Brook- Pa. 19008 Tel: (215) 356-2996. Pres. Leonard Rosen, Gen. Mgr. Larry Stephens; Prof. Mgr.: Beth Merle.  
 Affiliates: Aqua Music Publ'g Co. (ASCAP), Tone Craft (BMI)  
 Sure Thing Music Co (BMI), see Mietus.  
 Surface Tension Music (BMI), see Bug Music.  
 Surf City Music (ASCAP), 5460 White Oak Ave., Suite G-338, Encino, Calif. 91316. Tel: (213) 789-8858. Pres.: Gary M. Theroux; Exec. VP: Robert L. Gilbert; Sales Dir. Mark Charger  
 Affiliated firms: Dahlhouse Publ'g Co (ASCAP), GTP Music (BMI)  
 Surrey Music Co. (ASCAP), see Pavanne  
 Surron Music (BMI), 182 Allen St., New Britain, Conn. 06053 Tel (203) 225-9541 Owner: Ron Surrey  
 Susaper Music (ASCAP), see Invador Music.  
 Sutton/Miller Ltd. (ASCAP, BMI), 8913 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 652-4782. TWX-(910) 490-2565. Pres. Joe Sutton; Gen. Mgr. Brad Miller; Prof. Mgr. Rubin Turner. Local branch: 315 S. Beverly Dr., Suite 201, Beverly Hills 90212. Tel 552-3500.  
 Affiliates: Daylight Music (BMI), Ginseng Music (ASCAP), Medallion Avenue Music (ASCAP), Pattilyn Music (ASCAP), Son Mike Music (BMI).  
 Int'l reps.: Australia (Image), France (Marouani), Germany (Roba), Italy (CBS-Sugar), Japan (Tokyo), Netherlands (Dutchy), Spain (Zafiro), UK (Chappell).  
 Suwal Music Co. Inc. (BMI), see Copyright Serv. Bureau.  
 Swamp Music Inc. (ASCAP), see Crazy Cajun.  
 Sweco Music Corp (BMI), see ATV Music.  
 Sweet-Afton Music (ASCAP), see Budd Music  
 Sweet Bucks Music (ASCAP), see Bald Mountain  
 Sweet Cherry Music (a New Vista Music Corp. Co.) (ASCAP), 850 Seventh Ave. Suite 705 New York, N.Y. 10019. Tel (416) 485-1157 Pres. Dave Coutts, VP & Gen Mgr. Brian Ayres  
 Affiliates: Candy Mountain Music (BMI)  
 Int'l firm represented: Maple Creek/Snowberry (Canada)  
 Sweet Cowboy Music, see Copyright Serv Bureau  
 Sweet Earth Sound (ASCAP), PO Box 1339, Downey, Calif 90240 Tel (213) 869-4335 Pres. Ray Vara  
 Sweet Glory Music Inc (BMI), see Screen Gems  
 Sweet Harmony Music Ltd (ASCAP), see Rondor  
 Sweet Polly Music (BMI) PO Box 521, Hwy. 76, Newberry, S.C. 29108 Tel (803) 276-0639 Dir. Hayne Davis, Mgr. Polly Davis  
 Sweet River Music Inc (BMI), see Clear Sky  
 Sweet Stuff Music (BMI), see Main Stave  
 SweetSupersmiletoons (ASCAP), see United Int'l Copyright  
 Sweet Swamp Music (BMI), The Gables, Halcott Rd. Fleischmanns, N.Y. 12430 Tel (914) 254-4565 Pres., Gen & Prof Mgr. Barry Drake  
 Swing House (ASCAP), see NR Music  
 Swing & Tempo Music Inc (BMI), see Glad Hamp  
 Swirl Lane (BMI): see WPN Music  
 Sword & Shield Music (SESAC), PO Box 50, Zip 37202. 6 Music Circle N Nashville, Tenn 37203 Tel (615) 865-5034 Pres. Lou Wills Hildreth  
 Affiliates: Dateline Music (BMI) Fellowship Music, Loveline Music (ASCAP), Riteline Music (BMI)  
 Sydo Music (BMI), see Copyright Serv Bureau  
 Sy-Gala Music Publ'g Co (ASCAP) see Tiffin  
 Sylco Music (ASCAP), see Chappell  
 Sylvakian Music (BMI), see Mietus  
 Sylvrpride (ASCAP), see Chappell.  
 Sylvrpride & Joy Music (BMI), see Chappell  
 Symbol Music Inc (BMI), see BRS Inc

Symposium Music Publ'g Inc (BMI), 204 Frith Ave SE, Minneapolis, Minn 55414 Tel (612) 331-5750  
 Affiliates: Sator Music Publ'g Inc (ASCAP)  
 Synchrofox Background Music Library, see Sam Fox  
 Syndicate Music Inc (ASCAP), see Copyright Serv Bureau  
 Syndicore Inc Music (BMI), see United Int'l Copyright & Copyright Serv Bureau  
 Synergistic Music (SESAC), see Heavy Music  
 System Four Artist Ltd 655 Madison Ave., New York, N.Y. 10021 Tel (212) 688-7430

**T**

T & D Music (ASCAP), see Chromakey.  
 T E K Publ'g (BMI) see Nasetan  
 T O A Y Music (ASCAP), see Cabot  
 T R O (The Richmond Org.) 10 Columbus Circle, New York, N.Y. 10019 Tel (212) 765-9889. Pres. Howard S. Richmond, Gen & Prof Mgr. Al Brackman.  
 Affiliated firm: Folkways Music Publ'rs Inc (BMI)  
 Affiliates: Acorn Music Corp. (BMI), Almanac Music Inc (ASCAP), Andover Music Inc (ASCAP), Samuel Bronston Music Publ'g Inc (ASCAP), Chantez Music Inc (BMI), Cheshire Music Inc (BMI), Cromwell Music Inc (ASCAP), Devon Music Inc (BMI), Essex Music Inc (ASCAP), Essex Music Int'l Inc. (ASCAP), Evil Eye Music Inc. (BMI), Hampshire House Publ'g Corp (ASCAP), Hollis Music Inc (BMI), Ludlow Music Inc (BMI), Melody Trails Inc (BMI), Musical Comedy Prod'ns Inc. (BMI), Olman Music Servs Inc (ASCAP), Total Music Inc. (BMI) Zerlad Music Ent's Ltd (BMI)  
 Int'l reps.: Australia (Essex), Canada (Essex), France (Essex), Germany (Essex), Italy (Mario Aramando), Japan (Essex), Mexico (Essex), Netherlands (Essex), Scandinavia (Essex in Sweden), South Africa (Essex), Spain (Essex), Switzerland (Essex), UK (Essex) (SEE ADVERTISEMENT)  
 T W C Music (SESAC), GPO Box 2021, New York, N.Y. 10001 Tel (212) 691-4565 Pres. Tommy Blue, Gen Mgr. Jerome Haggart, Prof Mgr. Walter Balderson  
 Affiliates: Saddle Song Music (BMI)  
 Tablerock Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.  
 Tackhammer (BMI), 1300 Division St., Suite 201, Nashville, Tenn 37203 Tel (615) 256-7543.  
 Affiliates: Audway (BMI), King Country (BMI), Spider (SESAC), Tenaina (ASCAP), Wee B (ASCAP)  
 Tac Music (BMI) see Nashville Copyright  
 Tad Music Publ'g Co (ASCAP), see Copyright Serv. Bureau  
 Taepser Music (ASCAP), (div. of Barcus-Berry Inc.), 15461 Springdale St., Huntington Beach, Calif 92649 Tel (714) 898-9211 Pres L M Barcus Prof Mgr. John F. Berry  
 Taggie Music Co (BMI), see Gopam Ent's  
 Tahoe Rec Corp (ASCAP), see Chappell.  
 Tain Music (ASCAP), see Copyright Serv. Bureau  
 Taj Music Co (ASCAP), see Copyright Serv. Bureau.  
 Take Home Tunes!, Box 496, Georgetown, Conn 06829 Tel (203) 544-8288 Contact Bruce D & Doris Yeko  
 Takya Music Inc. (ASCAP), 265 W. 20 St., New York, N.Y. 10011. Tel (212) 989-8048 Pres. Stuart Scharf  
 Int'l rep.: Worldwide (DeShufflin)  
 Talent Finders Inc (BMI), see Copyright Serv. Bureau  
 Tal-Fran (BMI), 5333 Astor Pl SE, Washington, D.C. 20019. Tel (202) 562-4795, 575-4364  
 Tall Corn Publ'g Co (BMI), see Mid-America  
 Tall Texan Publ'g Co (BMI), see Adams-Ethridge  
 Tallyrand Music Inc (BMI), c/o Gelfand, Breslau, Macnow, Rennett & Feldman, 1880 Century Park E., Suite 415, Los Angeles, Calif 90067 Tel (213) 553-1707 (Also see Bicycle Music Co)  
 Talmont (BMI), see Pickwick  
 Tamara Music Publ'g Co (ASCAP), see Slide  
 Tamarran Music Inc (ASCAP), see MBA  
 Tamkoda Music Co (BMI), see Faro.  
 Tamm Music Publ'g Ltd., see Rondor  
 Tammy Lee Music (BMI), see Kevin Lee  
 Tamrose Music (BMI), see Southern Writers  
 Tany Music Co (ASCAP), see Don Costa  
 Tandem Publ'ns (BMI), see No Exit  
 Tannen Music Inc (BMI), 1207 16 Ave S., Nashville, Tenn. 37212 Tel (615) 320-7700. Pres & Prof Mgr. Paul Tannen  
 Affiliates: Golden Cham Music (BMI) Natson Music Corp (ASCAP), Ridge Music Corp (BMI)  
 Tan Soul Music Inc (BMI), see Chappell  
 Tanya Music (BMI), 9207 Malabri Dr., Little Rock, Ark. 72209 Tel (501) 562-0490 Pres. Bobby Crafford  
 Tapestry Music Corp (BMI), see T B Harms—Vogue  
 Tapes Music Inc (ASCAP), see Don Costa  
 Tara Music (BMI), see Shoestring & Copyright Serv Bureau  
 Tarik Music Co (ASCAP), see Copyright Serv Bureau  
 Tarka Music Publ'g (ASCAP), see Skyhill  
 Tash Music Co Inc (BMI), see Tash Howard  
 Tash-Tana Music (BMI), see Martin Cohen  
 Targro Music (BMI), see Calloope  
 Tauripin Tunes (ASCAP), see Bruce Cohn  
 Taurus Music Co (BMI), see Sounds Music  
 Taurv Publ'g (BMI), see April Blackwood  
 Taya Music (ASCAP), see Copyright Serv Bureau  
 Creed Taylor Inc., 1 Rockefeller Plaza New York, N.Y. 10020 Tel (212) 489-6120 Pres. Creed Taylor, Prof Mgr. Betsy Palumbo  
 Affiliates: Char-Luz Music Inc (BMI), Three Bros Music Inc (ASCAP)  
 Int'l reps.: Australia (Matthews) Austria (Schmolzi & Slezak), Benelux (Kluger) Brazil (Nova), Colombia (Ivan Mogull), France (Sugarmusic), Germany (Schmolzi & Slezak), Italy (Sugarmusic), Japan (Seven Seas), Mexico (Gamma), Scandinavia (Multitone), South Africa (Galto), Spain (Hispavox), Switzerland (Schmolzi & Slezak), UK (Heathside)  
 Taylor House Of Music (BMI), see Joe Taylor  
 Joe Taylor Music (ASCAP), 2401 Grannoy White Pike Nashville, Tenn 37204 Tel (615) 385-0035  
 Affiliates: Taylor House Of Music (BMI)  
 Skip Taylor Prod'ns Inc. 8743 Wonderland Park Ave., Los Angeles, Calif 90046 Tel (213) 650-1976 Pres. Skip Taylor, Gen Mgr. Jim Taylor



**Affiliates:** Big Oak Music (BMI), Blue Fox Music (ASCAP), Boogie Music (BMI), Bullfrog Music (ASCAP), Foo Music (ASCAP), Hot Damn Song Co. (ASCAP), Jim-skip Music (BMI), Lynda Music (ASCAP), New Rage Music (BMI), Slippery Jack Song Co. (ASCAP), Stash Music (ASCAP), Stuff Music (BMI), Truck Music (BMI), Whiskey Joe Music (ASCAP).

**Teak Bird (ASCAP),** see Hal Bernard

**Teardrop Music (ASCAP),** PO Box 40001, 2012 Beech Ave., Nashville, Tenn. 37204, Tel (615) 385-3726 Pres. Ronnie Hayes.

**Teatime Music (ASCAP),** see Warner Bros.

**Tebo Music Ltd (ASCAP),** see JBP Music & Chappell

**Teena Joy Music Publ'g Co. (SESAC),** see Songs of Bobby & Ginny

**Tejas Music (BMI),** 8537 Sunset Blvd., No. 2, Los Angeles, Calif. 90069 Tel (213) 657-8852.

**Tektra Publ'g (BMI),** 711 W. Broadway, Minneapolis, Minn 55411 Tel (612) 521-7631, Pres. Dan R. Holmes, VP Wes Hayne, Gen. Mgr. John Volinkaty, Prof. Mgr. Jeanne Miller.

**Telefunk Music (ASCAP),** see Tim Riley

**Telescope (BMI),** see Periscope

**Tellaro Music Co. (BMI),** see Pavanne

**Tellurian Music Inc (ASCAP),** see Copyright Serv. Bureau

**Tema Music (ASCAP),** 10104 Plymouth Ave., Garfield Heights, Ohio 44125 Tel (216) 587-2643 Pres. James M. Testa, Gen. Mgr. Richard Robey

**Tempi Music Co (BMI),** 133 W. 87 St., New York, N.Y. 10024 Tel (212) 799-5557 Cable TEMPICO Pres. Walter Carlos, Gen. Mgr. Rachel Elkind

**Affiliate:** Encounter Music Co. (BMI)

**Templeton Publ'g Co. Inc (ASCAP),** see Shawnee Press

**Tenalina (ASCAP),** see Tackhammer

**Tender Night Music Inc. (ASCAP),** see Seldak

**Tender Tunes Inc (BMI),** see Buddha

**Tennessee Swamp Fox Music Co. (ASCAP),** see Combine

**Ten-Tex Music Co. Inc. (BMI),** see Sure-Fire

**Tentmakers Music (BMI),** see Time-Step

**Tenuto Publ'ns (ASCAP),** see Theodore Presser.

**Tequila Music (BMI),** see Garrett

**Terlawn Music (BMI),** see Martin Cohen

**Termyra Music Publ'g Co (BMI),** 909 Keil Rd., Toledo, Ohio 43607, Tel (419) 531-2271 Pres. Porter Roberts, Prof. Mgr. Paul Roman

**Terry Music Co. (ASCAP),** c/o Ben Arrigo, 157 W. 57 St., New York, N.Y. 10019 Tel (212) 265-6585 Mgr. & Dir. Ben J. Arrigo.

**Affiliate:** Glenn Regan Music Co. (BMI)

**Tescot Music Inc (ASCAP),** see Chappell

**Tetra Music Corp (ASCAP),** see Alexander Broude

**Peter Tevis Music (BMI),** PO Box 1102, Burbank, Calif. 91507, Tel (213) 874-7656 Pres. Peter Tevis, Prof. Mgr. Scott Tevis

**Affiliates:** Figgy Music (BMI), Funky Flamenco Music (BMI), Tiffy Music (ASCAP)

**Thackaberry Music (ASCAP),** 401 E. Fremont, Las Vegas, Nev. 89101 Pres. Eugenea Bambic; Exec. VP Diane F. Galligan

**Branch:** Studio City, Calif., 13033 Ventura Blvd. Zip 91604, Tel (213) 990-5388.

**Affiliate:** Great Augustine Music (BMI)

**Thanks, Mom (ASCAP),** see Hal Bernard

**Then (BMI),** see Drive-In

**Theofil Music Corp (BMI),** see Copyright Serv. Bureau

**There Music Co. (BMI),** see Copyright Serv. Bureau

**Grenelda Therman Music Corp (ASCAP),** see Tash Howard

**Thermostat Music Inc (ASCAP),** see Chappell & Stone-Rap

**Bob Thiele Music Ltd (ASCAP),** see JBP Music & Chappell

**Thin Ice Music (ASCAP),** see Segel & Goldman—Graham Nash

**Thrd Son Music (ASCAP),** see Rondor.

**Third Story Music Inc. (BMI),** see Martin Cohen

**Third Stream Music Inc (ASCAP),** see MJQ Music Inc.

**Thrst Music (BMI),** see Martin Cohen

**Thirteenth Day Music (ASCAP),** 6943 Valjean Ave., Van Nuys, Calif. 91406 Tel (213) 988-6746 Pres. Robert Gentle, Gen. Mgr. Melanie Gentle

**Affiliate:** Clear Profit (ASCAP)

**Thirty Four Music Co. (ASCAP),** 4329 Colfax Ave., Studio City, Calif. 91604 Tel (213) 766-6411, Gen. Mgr. Eddie Shaw

**Affiliate:** Ice Age Inc. (ASCAP)

**Thistle Prod'ns (ASCAP),** 6560 Colbert St., New Orleans, La. 70124 Tel (504) 482-9511, Owner & Pres. James K. Morrison, Gen. Mgr. Barbara Morrison, Prof. Mgr. Roberta James

**Thornbrook Publ'ns (BMI),** see Pamlyn

**Those Who Chant Music (BMI),** see David Robinson

**Three Bears Music (BMI),** see Martin Cohen

**Three Bridges Music Corp (ASCAP),** see Chappell

**Three Bros. Music Inc. (ASCAP),** see Creed Taylor (US rights) & Ivan Mogull (Int'l rights)

**Three Cheers Music (ASCAP),** see Cape Ann

**3-Deal Music (BMI),** 2123 N. Seminary Ave., Chicago, Ill. 60614 Tel (312) 348-3730 Pres. Carl Bonafede, VP Frank Pizani

**3 H's Music (ASCAP),** 1103 Neff Ave. S., West Covina, Calif. 91790 Tel (213) 966-2535 Pres. Henry Oakes, Gen. Mgr. Loretta Oakes

**Int'l firms represented:** Acetatas (Mexico), J. Albert & Sons (Australia)

**Int'l reps.:** Europe & UK (Cyril Shane in UK), Italy (Sidel)

**Three-Penny Music Publ'g (BMI),** PO Box 755, Minneapolis, Minn. 55440 Tel (612) 636-0841 Pres. Mike Jann

**335 Music (BMI),** see Pal Dog

**Three & Three Music Inc (BMI),** see Big Seven

**Thrifty Music (ASCAP),** see Jonvis

**Through the Looking Glass (ASCAP),** see Richard Kaye

**Thrupence Music (ASCAP),** see Chappell

**Thrush Music Publ'g (BMI),** see Brian Ross

**Thursday Music Corp (BMI),** see Fred Ahlert

**Tideland Music Publ'g Corp. (BMI),** see Copyright Serv. Bureau

**Tidewater Music Co.,** PO Box 4192, Huntsville, Ala. 35802 Tel (205) 881-7976 Owner George Wells

**Tiffin Music Int'l, PO Box 12741, Nashville, Tenn. 37212 Tel (615) 834-8800, Pres. Barry Tiffin**

**Affiliates:** Sy-Gala Music Publ'g Co. (ASCAP), Wild Mare Music Publ'g Co. (BMI)

**Tiffy Music (ASCAP),** see Peter Tevis

**Tight Corp. (BMI),** see Chappell

**Tight Rope Music Publ'g (BMI)** (div. of Banditt Recs. Inc.), PO Box 1924, Fort Walton Beach, Fla. 32548, Tel (904) 581-0661, Gen. Mgr. Calvin L. Allen.

**Tjuca Music Co. (BMI),** see A. Schroeder.

**Floyd Tillman Music Co. (BMI),** 412 Main St., Suite 1005, Houston, Tex. 77002, Tel (713) 225-0213, Pres. Byron Benton; Gen. Mgr. Charles Benton, Prof. Mgr. Floyd Tillman.

**Timberjack Music (BMI),** see Harrison Tyner

**Timberland Publ'g Co. (BMI),** Forest City, Iowa 50436, Tel (515) 582-2992, Pres. Arlo C. Johnson.

**Int'l rep.:** Australia (Havoc).

**Time Music Co. Inc. (BMI),** 449 S. Beverly Dr., Beverly Hills, Calif. 90212, Tel (213) 553-8787, Pres. Joe Galkin, VP. Joseph S. Shribman.

**Branch:** Atlanta, Ga., 582-584 Armour Circle NE, Zip 30324 Tel (404) 875-2555

**Timespann Music (BMI),** see Triunz

**Times Square Music Publ'ns Co. (BMI),** see Hudson Bay.

**Time Step Music (ASCAP),** 141 N. St. Andrews Pl., Los Angeles, Calif. 90004, Tel (213) 464-9222, Owner Benny Golson, Gen. Mgr. Ron Nadel; Prof. Mgr. Robert Golden.

**Affiliate:** Tentmakers Music (BMI)

**Time View Music Co. (BMI),** see Jay.

**Tim Music (ASCAP),** see Copyright Serv. Bureau.

**Timsonac Music Inc (ASCAP),** see Loring.

**Tinker Street Tunes (BMI),** 36 E. 61 St., New York, N.Y. 10021 Tel (212) 245-7777, Pres. M. Lang, VP Raymond Paret (Administered by Famous Music).

**Tin Lid Music Ltd. (ASCAP),** see Rondor.

**Tin Luck Inc. (ASCAP),** see Royalty Control Corp

**Tintagel Music Co. Inc. (ASCAP),** 75 E. 55 St., Suite 404, New York, N.Y. 10022, Tel (212) 751-9560 Cable FOLKTHINK Pres. Linda Wortman.

**Affiliated firm:** Fourth Floor Music Inc. (ASCAP).

**Affiliates:** Bad Ju Ju Music (ASCAP), Cooleytronix Music Co. (ASCAP), Jellyroll Music (BMI), Roc Music (ASCAP), St. Michael's Alley Music (ASCAP), Sorn Music Co. Inc. (ASCAP), Sticksongs (ASCAP), Whacacallery Music (ASCAP)

**Tiny Tiger Music (ASCAP),** c/o Mitchell, Silberberg & Knupp, 1800 Century Park E., Los Angeles, Calif. 90067, Tel (213) 553-5000

**Tiptot Music Co. Inc. (ASCAP),** see Sidney A. Seidenberg.

**Tippotee Music Publ'g Co. (BMI),** 306 Cumberland Plaza, Crossville, Tenn. 38555, Tel (615) 484-2525, Pres. J.W. Tipton; VP Mary Brooks

**Tippy Music Co. (BMI),** see Copyright Serv. Bureau.

**Tired Iron Publ'g (BMI),** see Copyright Serv. Bureau.

**Tisra Til Music (BMI),** see Little Giant.

**Tithonus Music Ltd. (BMI),** see Memnon

**Tnexa Music (BMI),** see Acent.

**Tobac Music (BMI),** see Cabot.

**Tobey Music Corp. (ASCAP),** see Chappell.

**Tobill Music (ASCAP),** 107 Delaware Ave., Buffalo, N.Y. 14202, Tel (716) 856-1620, Pres. William D. Hassett Jr.; VP Tony Bennett; Contacts Gary Bove, Steve Lapa, Kathy Lewinski.

**Todo Bien Music Corp. (BMI),** see Big Seven—Big Seven

**Toeshoe Tunes (ASCAP)—Owners:** Michael D. Aisner, Keith D. Avedon—see Ferndock.

**To-Jo Music (ASCAP),** see King of Music.

**Tolltone Publ'g Co. (BMI),** see Condominium.

**Tomake Music Co. Inc. (ASCAP),** see Window.

**Tomard Music Corp. (ASCAP),** see Chromakey

**Tom Cabin Music (BMI),** RD 2, Honesdale, Pa. 18431 Tel (717) 253-3622.

**Tom Cat Music (BMI),** see Tree.

**Tomeja Music Inc. (ASCAP),** see Ivan Mogull.

**Tom Music Co. (BMI),** see Chappell

**Tomjon Music (BMI),** see 20th Century

**Tomlew Publ'g (BMI),** 12202 Union Ave., Cleveland, Ohio 44105 Tel (216) 752-3440, Pres. & Gen. Mgr. Thomas R. Boddie.

**Tomorrow Morning Music (ASCAP),** see Copyright Serv. Bureau

**Tompaul Music Co. (BMI),** 628 South St., Mount Airy, N.C. 27030 Tel (919) 786-2865, Owner Paul E. Johnson

**Tom Thumb Music (div. of Rhythms Prod'ns) (ASCAP),** Box 34485, Whitney Bldg., Los Angeles, Calif. 90034 Tel (213) 836-4678, Creative Dir. R.S. White.

**Tom-Tom Publ'g (BMI),** Andrew Street Rd., Massena, N.Y. 13662 Tel (315) 769-2448, Pres. Ginette Cormier

**Tone Craft (BMI),** see Sure Music.

**Tonob Music (BMI),** c/o Ivan M. Hoffman, 2040 Ave. of the Stars, 4th Fl., Los Angeles, Calif. 90067 Tel (213) 556-2804, Cable MUSICLAW.

**Int'l rep.:** Worldwide excluding USA & Canada (Rondor).

**Top & Bottom (BMI),** see Jamie

**Top Dog Music (ASCAP),** see Wild Indigo

**Top Drawer Music (BMI),** PO Box 8011, Mobile, Ala. 36608 Tel (205) 344-4250 Pres. M. Brown

**Top Five Songs (BMI),** 20 Music Square W., Nashville, Tenn. 37203, Tel (615) 254-7553, Pres. Tony Moon

**Affiliate:** Harpeth Music Co. (ASCAP)

**Topographic Music Inc. (BMI)—Pres. Elliot L. Hoffman—see** Beldock Levine & Hoffman

**Toreador Music (BMI),** see Green Door

**Tor Music Co. (ASCAP),** see Gordon.

**Tosci Music Corp. (ASCAP),** see April Blackwood—Frank Total Music Inc (BMI), see TRO

**Touchdown Music Co. (BMI),** see Adventure

**Touch of Gold Music Inc (BMI),** 6255 Sunset Blvd., Suite 709, Hollywood, Calif. 90028, Tel (213) 466-8377, Pres. Dennis Lambert; Prof. Mgr. Bob Glasser.

**Affiliate:** Natural Songs Inc (ASCAP)

**Touchstone Music Inc. (ASCAP),** see Copyright Serv. Bureau

**Toulouse Music Publ'ns (BMI),** PO Box 96, El Cerrito, Calif. 94530 Tel (415) 526-3491 Pres. Jacques Disraeli Bronson, Gen. Mgr. James Bronson Jr. (Administered by Copyright Serv. Bureau)

**TouPat Music Publ'g Co. Inc (BMI),** 402 Shotwell Ave.,

Monroe, La. 71201, Tel (318) 322-2537, Pres. Toussaint L. McCall; Gen. Mgr. Patrick H. Robinson.

**Gerard Tournier Inc (BMI),** see Copyright Serv. Bureau.

**Town & Country Music Co. Inc. (BMI),** see Copyright Serv. Bureau.

**Township Group Inc.,** PO Box 7084, Zip 29610; 10 Michael Dr., Greenville, S.C. 29611, Tel (803) 269-3961 Pres. Joe Huffman; Prof. Mgr. Bob Edwards.

**Affiliates:** Huffman Publ'g Co. (BMI), Pleasant Ridge Music (BMI)

**Track Music Inc. (BMI),** 200 W. 57 St., New York, N.Y. 10019, Tel (212) 582-6667, Pres. Kit Lambert, Gen. Mgr. Paul Schwartz

**Int'l firm represented:** Fabulous (UK)

**Tradition Music (BMI),** PO Box 9195, Berkeley, Calif. 94709, Tel (415) 841-8624, 525-1494, Pres. C. Strachwitz (Administered in USA, Canada, & Japan by Harry Fox Agency).

**Affiliate:** Hootie Music Co. (ASCAP).

**Int'l reps.:** Belgium (Chrysalis in UK), France (Fantasia), Germany (April), Hong Kong (Chrysalis in UK), Israel (Chrysalis in UK), Italy (Chrysalis in UK), Netherlands (Chrysalis in UK), Portugal (Chrysalis in UK), South Africa (Chrysalis in UK), Spain (Chrysalis in UK), Sweden (Sonet), UK (April)

**Traficante / Polyphonic (SESAC),** see Summy-Birchard

**Tragar Publ'g Co. Inc. (BMI),** 799 1/2 Martin Luther King Dr. NW, Atlanta, Ga. 30314, Tel (404) 523-3582, Pres. & Prof. Mgr. Jesse J. Jones, Gen. Mgr. Michael Cohen

**Trajames Music Co. (ASCAP),** 11 Harrison Court, South Orange, N.J. 07079, Tel (201) 762-2504, Pres. Jimmy Wisner.

**Tramper Devon (ASCAP),** see Warner Bros.

**Trane Music (ASCAP),** see Segel & Goldman

**Tranquil Dawn Music (BMI),** see Martin Cohen

**Transaction Music Ltd.,** 225 E. 57 St., New York, N.Y. 10022, Tel (212) 838-2590 Cable TRANSMUSIC, Telex. 421943, Pres. Mildred Fields.

**Int'l firms represented:** Australasia (Festival), Germany (Intro Gebr. Meisel), Japan (Victor), Scandinavia (Sweden Music), UK (Bocu).

**Transatlantic Music (BMI),** PO Box 64, Davis, Calif. 95616 Tel (916) 758-7728 Pres. Fred de Rafols.

**Transcontinental Music Publ'ns (ASCAP),** 1674 Broadway, New York, N.Y. 10019 Tel (212) 265-4973 Owner: Mari Freudenthal.

**Transit City Music,** see Rawlins.

**Transparent Music (BMI),** see Warner Bros

**Travis Music Co. (BMI),** see United Artists.

**Tray Music Corp. (ASCAP),** see Copyright Serv. Bureau

**Treasure Chest,** see Ashley.

**Tree Publ'g Co. Inc. (BMI),** PO Box 1273, 8 Music Square W., Nashville, Tenn. 37202 Tel (615) 327-3162, Chm. & Chief Exec. Officer Jack Stapp, Pres. Buddy Killen; VP Don Gant, Opns. Dir. Tom Casassa, Prof. Mgrs. Cliff Williamson, Dan Wilson.

**Int'l branches:** Argentina (Latin American Tree), Australia (Sydney Tree), Brazil (Latin American Tree), Costa Rica (Latin American Tree), Czechoslovakia (Prague Tree), France (Paris Tree), Germany (Frankfurt Tree), Italy (Milan Tree), Japan (Tokyo Tree), Mexico (Latin American Tree), Netherlands (Amsterdam Tree), South Africa (Johannesburg Tree), Spain (Madrid Tree), Sweden (Stockholm Tree), UK (London Tree)

**Affiliated firm:** Twitty Bird Publ'g Co. (BMI)

**Affiliates:** Ally Music Inc. (BMI), Cross Keys Publ'g Co (ASCAP), Stallion Music Inc. (BMI), Tom Cat Music (BMI), Twig Music Inc. (BMI), Uncanny Music (ASCAP), Warhawk Music (BMI), Wilderness Music (BMI)

**Treetop Music (BMI),** see Brownleaf

**Tremor Music,** see Beserkley

**Tres-Lynn Music Co. (ASCAP),** see Atteiram

**Trianon Publ'g (BMI),** see Fortune

**TrIBUTE Publ'g Inc. (BMI),** see PPK

**Trice Publ'g Co. Inc. (BMI),** 9006 S. Ridgeland, Chicago, Ill. 60617, Tel (312) 374-0331 Pres. Milton Campbell; VP & Prof. Mgr., Pat Powell.

**Tri-Chappell Music Inc. (SESAC),** see Chappell.

**Tri-Circle Music (ASCAP),** see Gopam

**Tricky Music Inc. (ASCAP),** see Big Seven

**Tridem Music Inc. (ASCAP),** see Copyright Serv. Bureau

**Trex Music Co. (BMI),** PO Box 1646, Burbank, Calif. 91507, Tel (213) 849-5774, Owners Robert L. Bogle, Donald L. Wilson, Gen. Mgr. S. Rivera.

**Trigon Music (ASCAP),** see Triunz.

**Trillium Music Co. (ASCAP),** see Septima & Chappell.

**Trina Jill Music Corp. (ASCAP),** 240 Madison Ave., New York, N.Y. 10016 Tel (212) 889-7340, Pres. Joseph Cayre

**Affiliate:** Little Jack Music Co. (BMI)

**Trio Music Co. Inc. (BMI),** 1619 Broadway, New York, N.Y. 10019, Tel (212) 489-8170, Co-Pres. Jerry Leiber, Mike Stoller; Comproller Lester Boles.

**Affiliates:** Quartet Music Inc. (ASCAP), Quintet Music Inc. (ASCAP), US Songs Inc. (ASCAP)

**Triple K Music Inc. (BMI),** 9200 Sunset Blvd., Penthouse 30, Los Angeles, Calif. 90210, Tel (213) 274-7828, Pres. Ron Kass, Gen. Mgr. Pete Kameron, Prof. Mgr. Bert Kameron

**Triple Nine Music (ASCAP),** 1335 N. Detroit, Suite 103, Hollywood, Calif. 90046, Tel (213) 874-5766.

**Triple 'O' Songs Ltd (BMI),** see Tash Howard.

**Trippington Music Publ'g Corp. (BMI),** see Copyright Serv. Bureau.

**Tri-Song Music (ASCAP),** see Calliope.

**Tritone Press (BMI),** see Theodore Presser.

**Triumph Publ'ns Inc. (BMI),** 30 W. 60 St., New York, N.Y. 10023 Tel (212) 757-3795 Pres. Jack Shandlin, Gen. Mgr. Joan Barry; Prof. Mgr. Abe Schneider

**Int'l rep.:** UK (Charles Brull)

**Trunz Music Inc. (ASCAP),** 824 19 Ave. S., Nashville, Tenn. 37203 Tel (615) 329-1429

**Affiliates:** Timespann Music (BMI), Trigon Music (ASCAP)

**Trolley Music (ASCAP)** (div. of the Trolley Group Inc.), 3759 Main St., College Park, Ga. 30337 Tel (404) 768-0057 Pres. Jim Healy, VP. John Duncan; Gen. Mgr. Robert E. Lee.

**Affiliate:** Peachstate Music (BMI)

Tromba Publ'ns—Pres. Gerald Endsley, Gen. Mgr. Stephen L. Glover—see Brass Press.

Trompas Music Co. (BMI), 11526 Burbank Blvd., Suite 14, North Hollywood, Calif. 91601.

**Affiliate firm:** Roger-Van Buren (BMI)

Trouserworm Tunes (BMI), PO Box 701, Champaign, Ill. 61820 Tel. (217) 356-1857 Pres. Gen. & Prof. Mgr. William A. Stein

Trountman's Music (BMI), see Hal Bernard

Truckin' Music Corp. (ASCAP), see Chappell

Truck Music (BMI), see Skip Taylor

True Artist Music (ASCAP), Box 4690, Nashville, Tenn. 37216 Tel. (615) 226-2486

True Blue Music Publ'g Co. (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343, Tel. (213) 892-0044 Pres. Larry Fotine

**Affiliate:** Poly Tone Music Publ'g Co. (ASCAP)

True Music Publ'g (BMI, ASCAP), 9902 Adams Ave., Cleveland, Ohio 44108, Tel. (216) 851-6087/8492, Pres. & Gen. Mgr. William Spivery, Prof. Mgrs. Michael & William Spivery

True Note Music Publ'g (BMI), see Copyright Serv. Bureau

Tru-Soul Publ'g Co. (BMI), 26645 W. 12 Mile Rd., Suite 211, Southfield, Mich. 48034, Tel. (313) 353-0384, Pres. & Gen. Mgr. Gary A. Rubin

Tru-Sound Music (ASCAP), see Jondora

Trust Music Mgmt. Inc., 6255 Sunset Blvd., Los Angeles, Calif. 90028 Tel. (213) 462-6933 Pres. Samuel S. Trust

**Affiliates:** Berdick Music (BMI), Bowling Green Music (BMI), Cliffhouse Songs (BMI), Hayway Music (ASCAP), Lady Casey Music (BMI), Mandina Music (BMI), Rocksmith Music (ASCAP), Southern California Music Publ'g Co. (ASCAP)

Trusty Publ'ns (BMI), Nebo, Ky. 42441 Tel. (502) 249-3194 Pres. Elsie Childers

Ernest Tubbs Music Inc. (BMI), see Cary & Mr. Wilson

Tubbs Hill Music (BMI), see Open End—Open End

Tuckahoe Music Inc. (BMI), see Jim Reeves

Tucktate Music Co. (ASCAP), see Mietus

Tudor Music Corp. (BMI), see Big Seven—Nom.

Tuff Enuff Music Publ'g (BMI), see BAS

Tuff Gong Music (ASCAP), see Rondor

Tulp Music Corp. (ASCAP), see Eden

Tumac Music Publ'g (ASCAP), PO Box 7729, Atlanta, Ga. 30337, Tel. (404) 768-3804 Gen. Mgr. Joseph McTamney, Prof. Mgr. Phil McDaniel

Tuna Fish Music Inc. (BMI), see April Blackwood

Tune-Kel Publ'g Co. Inc. (BMI), 715 Camp St., New Orleans, La. 70130 Tel. (504) 581-4253 Pres. Joseph Banashak

**Affiliates:** Jarb Publ'g (BMI), Milk & Honey Music (BMI), Seven B Music

Tunesmith Music (BMI), see Caesar's Music Library & Segel & Goldman

Tuning Music (BMI), see Segel & Goldman

Turbine Music (BMI), see Gopam

Turbinton Music (BMI), see Gopam

Tuskegee Music Press (SESAC), see Neil A. Kjos

Tweed Music Co. (ASCAP), 1913 S. Ocean Dr., Apt. 230, Hallandale, Fla. 33009, Tel. (305) 929-3280

Twelve Tribes Music Co. Inc. (BMI), 1106 E. 17 Ave., Denver, Colo. 80218, Tel. (303) 832-3999, Pres. & Gen. Mgr. Jim Ransom, Prof. Mgr. Laura Benson

20th Century Music Corp. (ASCAP), B544 Sunset Blvd., Los Angeles, Calif. 90069, Tel. (213) 657-8210 Pres. Herbert N. Eisman, Creative Activities Dir. Ron Vance

**Affiliates:** Be-utiful Things Unlimited (BMI), Bregman, Vocco & Conn Inc. (ASCAP), Cakewalk Music (BMI), Chain Gang Music (BMI), Chatham Music Corp. (ASCAP), Filet Music (ASCAP), Foolish Child Music (ASCAP), Fox Fanfare Music Inc. (BMI), Hobbiron Ents. Inc. (ASCAP), House of Weiss Music Co. (ASCAP), Kittyhawk Music (ASCAP), Like A Movie Music (ASCAP), Lombardo Music Inc. (ASCAP), Manikin Music Co. (ASCAP), Moon Meadow Publ'g Co. (ASCAP), Neurotic Music (BMI), Northshore Publ'g Inc. (ASCAP), Old Soul Music (BMI), Runaway Inflation Music (BMI), Jason Sean Music (ASCAP), Silver House Music Co. (ASCAP), Tomjon Music (BMI), Very Own Music Co. (BMI), Wet Bull Music (ASCAP), Woolfsongs Inc. (BMI), Year Round Music Co. (BMI)

**Administered companies:** Jim-Edd Music (BMI), James R. Vanleer Music Inc. (BMI)

**Int'l firms represented:** English Bay Music Co. Inc. (Canada).

**Int'l reps.:** Argentina (Korn-Intersong), Australia (Festival), Belgium (Kluger), Brazil (Intersong), Canada (Chappell), Colombia (Mundo Musical), Denmark (Sweden Music), Finland (Sweden Music), France (Intersong), Day, Germany (Francis Day & Hunter), Holland (Universal Songs), Iceland (Sweden Music), Israel (April), Italy (Curci), Japan (Taiyo), Luxembourg (Kluger), Mexico (Mundo Musical), New Zealand (Festival), Norway (Sweden Music), Philippines (Lustre), Portugal (Canciones del Mundo), South Africa (Gallo), Spain (Canciones del Mundo), Sweden (Sweden Music), Switzerland (Francis Day & Hunter), United Kingdom (Chappell), Venezuela (Mundo Musical).

Twenty-Eight East Music (BMI), see Mietus.

Twiford Music (BMI), 4640 E. Lewis, Phoenix, Ariz. 85008 Tel. (602) 959-2076, Owner L. John Twiford

Twig Music Inc. (BMI), see Tree

Twinchris Music Corp. (ASCAP), see Northridge

Twin Music Inc. (BMI), 41-45 39 St., Long Island City, N.Y. 11104 Tel. (212) 786-7667, Pres. Sam Weiss.

**Affiliate:** Mideb (ASCAP).

Twinsong Music Inc. (BMI)—Pres. & Gen. Mgr. Orlene Johnson, Prof. Mgr. Irene C. Dierks—see Great Leadwood.

Twin Tail Music (BMI), 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115, Tel. (215) 676-8992, Pres.: Frank Virtue

**Affiliates:** Maryhill Music, Virtuomusic (ASCAP).

Twin Towne Music (BMI), 127 Phoenix Village, Fort Smith, Ark. 72901, Tel. (501) 782-5051 Pres.: Roy J. Morris.

Twister Music (ASCAP), see Pine Island.

Twitty Bird Publ'g Co. (BMI), 8 Music Square W., Nashville, Tenn. 37203, Tel. (615) 327-3162, Pres. Conway Twitty, Gen. Mgr. L.E. White.

**Affiliate firm:** Tree Publ'g Co. Inc. (BMI).

**Affiliates:** Hello Darlin' (SESAC), Neverbreak Music (ASCAP).

Two Beat Music (BMI), see MCA Music.

Two-Day Music Inc. (ASCAP), see Copyright Serv. Bureau.

Two Rivers Music (ASCAP), 211 Music Circle E., Nashville, Tenn. 37203, Tel. (615) 244-5544, Pres.: M. David Bell.

**Branch:** Morro Bay, Calif., PO Box F, Zip 93442

**Affiliate:** 100 Oaks Music (BMI).

Two World Leisure Time Corp. (ASCAP), see Copyright Serv. Bureau.

Two Wrongs Don't Make a Right Music Ltd. (ASCAP), see Castle Hill.

Tyler Publ'g Co. (BMI), PO Box 231, Tyler, Tex. 75701, Tel. (214) 597-2961, Mgr. Curtis Kiran

Tyler Music Co. (ASCAP), see Criterion.

Tymena Music (BMI), 430 Pearce Rd., Pittsburgh, Pa. 15234, Tel. (412) 341-0991, Pres. Ty Lemley; VP & Treas.: Tolmena Lemley, Gen. Mgr. Bud Lemley

Tymer Music (BMI), PO Box 1669, Carlsbad, Calif. 92008, Tel. (714) 729-8406 Owner Denny Tymer

Harrison Tyner Prod'n's, 38 Music Square E., Nashville, Tenn. 37203, Tel. (615) 255-2868 Owner Harrison Tyner

**Affiliates:** Kent County Music (BMI), Longshot Music (SESAC), Round Table Music (ASCAP), Timberjack Music (BMI), Tyner Music (ASCAP)

Tyner Music (ASCAP), see Harrison Tyner.

Tyree Music (ASCAP), see Martin Cohen

Tyrol Music Inc. (BMI), see Big Seven—Nom

**U**

U N I C O R E (ASCAP), see Copyright Serv. Bureau & United Int'l Copyright Reprs. Ltd.

U S Arabella Music Publ'g (BMI), see Ariola.

U S Songs Inc. (ASCAP), see Trio

Ucronia Music Co. Ltd. (ASCAP), 505 Park Ave., New York, N.Y. 10022, Tel. (212) 759-3794 Pres. Kevin Eggers, Exec. VP. Ken Greengrass; VP. Phil Lawrence.

Ujima Music (BMI), see Rondor

Ultimate Recs. Music Publ'g (ASCAP, SESAC), 7087 Bark Ln., San Jose, Calif. 95129, Tel. (408) 257-2048, Pres.: Earl B. Johnson.

UI-Trac Publ'g Co. (BMI), 10358 S. Forest Ave., Chicago, Ill. 60628, Tel. (312) 264-2463

Ultra-Nova Publ'g. (ASCAP) 501 E. Providence, Palatine, Ill. 60067, Tel. (312) 359-9556 Pres. Ray A. Papai, Gen. Mgr. Carolyn Lee Klem

Umbra Music (BMI), see Equinox

Umbregio Music (BMI), see PA Ents.

Unart Music Corp. (BMI), see United Artists

Unart Publ'g (ASCAP), see St. Nathanson

Uncanny Music (ASCAP), see Tree

Uncle Ben's Music (ASCAP), see Nashville Copyright

Underling Music Co. (ASCAP), see Mietus

Unichappell Music Inc. (BMI), see Chappell

Unicore Ltd. (ASCAP), see Copyright Serv. Bureau

Unicorn Music Co. (ASCAP), see Sam Fox

Unigold Music Inc. (BMI), see United Artists.

United Artists Music Co. Inc. (ASCAP), see United Artists.

United Artists Music Publ'g Group Inc., 6920 Sunset Blvd., Los Angeles, Calif. 90028, Tel. (213) 461-9141. Cables UNARTMUS, ROBMMUSIC. Chm. & Pres.: L. Joseph Bos; VP & Gen. Mgr. Wallace Schuster; Copyright Dir. Frank Banyar; Prof. Mgr. Jack Keller

**Branch:** New York, N.Y., 729 Seventh Ave. Zip: 10019, Tel. (212) 575-3000, VP's: Robert Skaff, Sidney Shemel, (Print Div.) The Big 3 Music Corp. Exec. VP. Herman Steiger.)

**Int'l branches:** Australia, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, South Africa, Sweden.

**Affiliates:** Ariston Music Inc. (BMI), Asa Music Co. (ASCAP), Barneget Music Corp. (BMI), N.S. Beaujolais (ASCAP), Blue Horizon Music Inc. (BMI), Canberra Music Inc. (BMI), Carwin Music Inc. (ASCAP), Cornerstone Publ'g Co. (BMI), Cuban Music Corp. (BMI), Detail Music Inc. (BMI), Dobo Publ'g Co. (BMI), Esteem Music Corp. (BMI), Leo Feist Inc. (ASCAP), Fresco Music Inc. (ASCAP), Golden Apple Music Inc. (ASCAP), Har-Bock Music Co. (BMI), Hastings Music Corp. (BMI), Simon Jackson Music (BMI), N.S. Justinian (BMI), Buddy Knox Music (BMI), Lion Music Corp. (ASCAP), Metric Music Co. (BMI), Miller Music Corp. (ASCAP), Minit Music Co. (BMI), Morro Music Corp. (BMI), Pine Ridge Music Inc. (ASCAP), Post Music Inc. (ASCAP), Proud Prod'n's Inc., Robbins Music Corp. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI), Unigold Music Inc. (BMI) United Artists Music Co. Inc. (ASCAP), West Coast (ASCAP).

**Administered companies:** Buddah Music Inc. (ASCAP), Glasco Music (ASCAP), Paulanne Music Inc. (BMI), Willow Way Music (BMI).

**Int'l reps.:** Argentina (Korn), Brazil (Irmãos Vitale, Meridiano), Far East (Pathe), Israel (Subar), Italy (Curci), Japan (Shinko), Spain (Hisvavox, Canciones del Mundo). (SEE ADVERTISEMENT)

United Int'l Copyright Reprs. Ltd., 5 Riverside Dr., New York, N.Y. 10023, Tel. (212) 799-1097, (914) 657-6675, Pres. Bernard Stollman.

**Affiliates:** Birdseye Music Publ'g Co. (BMI), Kawlus Music (ASCAP), Obie Music (BMI), Percival Music (BMI), Sweetsupersmiletoons (ASCAP), Syndicore Music (BMI).

United Methodist Publ'g House, see Abingdon Press.

United Mexican Music Publ'rs (BMI), see Mexican Music.

Universal Entertainment Corp., 120 Hickory St., Madison, Tenn. 37115, Tel. (615) 868-7172, Pres. Le Stoller.

**Affiliates:** Cindy Lee Music, Kevin Lee Music, LS Music.

Universe Publ'g Co. Inc. (ASCAP), see Rondor.

University of Miami Music Publ'ns (ASCAP), see Sam Fox

University of Washington Press, see Galaxy.

Upam Music Co. (BMI), see Gopam.

Uprising Music (BMI)—Pres. Milt Matthews, Gen. & Prof. Mgr. Robert H. Williams—see Dimitri.

Upswing Music Corp. (BMI), see Copyright Serv. Bureau.

Up Tight (BMI) (div. of Unlimited Ltd.), 2104 Lake Ave., Baltimore, Md. 21218, Tel. (301) 235-1588 Pres. & Gen. Mgr. David King.

**Affiliate:** Kindalike Music (ASCAP)

Uptrend Music & Publ'g Corp. (BMI), 4525 Harding Rd., Suite 112, Nashville, Tenn. 37205, Tel. (615) 383-8595, Pres.: Jim Rice; Prof. Mgr. Floyd G. Bradford

Upward Spiral Music (ASCAP), see Warner Bros.

Up With People (ASCAP), 3103 N. Campbell Ave., Tucson, Ariz. 85719, Tel. (602) 327-7351, Pres. J.B. Belk.

Ursula Music Co. (BMI), see Dawn Prod'n's.

Usher Music Co. (BMI), see Poe.

Utopia Music (ASCAP), PO Box 5314, Zip. 31208, 380 Riverdale Rd., Macon, Ga. 31204, Tel. (912) 477-0415, Pres. & Gen. Mgr.: Randy L. Howard.

**V**

V I P (BMI), see MacArthur.

V I Z Music Publ'g (ASCAP), PO Box 702, Glen Ellen, Calif. 95442, Tel. (707) 996-5333, Pres. R. Jay Viczar-rondo.

V-Love Music (ASCAP), 1327 N. Gardner St., LoK Angeles, Calif. 90046, Tel. (213) 876-8200, Pres. James Stuart

Vaam Music (BMI), 3740 Evans Ave., Suite C-114, Los Angeles, Calif. 90027 Tel. (213) 660-5013, Pres. Pete Martinez

Va-Detta Music Co. (BMI), see A. Schroeder.

Vado Music Co. (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y. 11223 Tel. (212) 373-0202, Pres. Vincent A. Velardi; Gen. Mgr.: Gloria Black

**Affiliate:** Lepo Music (BMI).

Tommy Valando Publ'g Corp., 1270 Ave. of the Americas, Suite 2110, New York, N.Y. 10020, Tel. (212) 489-9966, Pres. Tommy Valando, VP. A.J. Sullivan

**Affiliates:** Fiddleback Music Publ'g Co. Inc. (BMI), Revolution Music Publ'g Corp. (ASCAP).

Valco Music Publ'g (BMI), 1327 Cobb Ave., Kalamazoo, Mich. 49007, Tel. (616) 342-5328, Pres. Vic La Val; Gen. Mgr. Val Taylor

Val-Dare (BMI), PO Box 4234, Panorama City, Calif. 91412, Tel. (213) 786-6957, Pres. Hal Southern.

**Affiliates:** Golden Valley (ASCAP), Mayon Music (ASCAP)

Rocky Valdez Music, 4640 W. 118 St., Hawthorne, Calif. 90250 Tel. (213) 676-8882 Pres. Rocky Valdez

Thomas J. Valentino Inc. (ASCAP), 151 W. 46 St., New York, N.Y. 10036, Tel. (212) 246-4675 Pres. R.F. Valentino

**Affiliate:** RFT Music Publ'g Corp. (BMI).

Valgroup Music (USA) Co. (BMI), 7033 Sunset Blvd., Los Angeles, Calif. 90028, Tel. (213) 462-0833, Mng. Dir. Patrick Boyle; Gen. Mgr. Maritta Boyle.

**Home office:** England, Valentine Music Group Ltd.

**Affiliates:** BBP Music (ASCAP), Equator Music (BMI), PBR Music (ASCAP), Rahman Music (ASCAP), Stallings Music (BMI), Valswift Music (BMI), Woodmont Music (BMI)

**Int'l firms represented:** GP (Japan), Arthur's Mother, Bettytunes, Bulldog, Burnt Ash, Corner Stone, Eden Studios, Golora, Latchmere, Maiden, Marathon, Middle Eight, Monkton, Muggleton, Nutmeg, Pickle, Rambow, Sally, Sapphire, Alan Tew (all UK).

**Int'l rep.:** Canada (BC Music)

Valise Music (ASCAP), see ATV Music.

Valley Brook Publ'g (ASCAP), see Rex Zario.

Valswift Music (BMI), see Valgroup.

Value Music Publ'ns (BMI), 501 W. 11 St., Rm. 515, Kansas City, Mo. 64105, Tel. (816) 842-5603, Pres. W.O. Wright.

VaLynn Music (BMI), see Althea Jane.

Vancouver Music Co. (BMI), see A. Schroeder.

Vanessa Music Inc. (ASCAP), see Eden.

Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N.Y. 10019, Tel. (212) 246-1343 Pres.: Frank Siegfried, Gen. Mgr. Bobby MacFarland.

**Int'l branch:** England.

**Affiliate:** Future Music Inc. (BMI).

Vanguard Songs (BMI), see Beechwood.

Van Heusen Music Corp. (ASCAP), 301 E. 69 St., New York, N.Y. 10021, Tel. (212) 288-3979, Pres. James Van Heusen, VP: Josephine Van Heusen; Sec'y-Treas.: Miriam Stern

Van-Jak Music Corp. (ASCAP), 221 W. 57 St., New York, N.Y. 10019, Tel. (212) 757-7111, Cable: AUDIO-FI-DEL

**Affiliate:** Bates Music Publ'g Co. Inc. (BMI).

Vanleer Music Corp. (ASCAP), see Jova

James R. Vanleer Music Inc. (BMI), see 20th Century.

Vanno Music Corp. (ASCAP), see Big Seven—Planetary.

Van Tynes Music (ASCAP), see Lerobal.

Varese Int'l, PO Box 148, Glendale, Calif. 91209, Owner. Dub Taylor

Vaudell Music Publ'ns (ASCAP)—Gen. & Prof. Mgr. V.E. Moss—see Apex.

Vaudeville Music (BMI), see Mainman.

Vaya Publ'g Inc. (ASCAP), see Fania.

Vector Music (BMI), 1107 18 Ave. S., Nashville, Tenn. 37212, Tel. (615) 327-4161.

**Affiliates:** Belton Music Inc. (ASCAP), Steeplechase Music (SESAC).

Vee Ve Music Corp. (BMI), see Mietus.

Veledzy Music (ASCAP), 419 Fecco St., Cocoa, Fla. 32922, Tel. (305) 632-4979

Velva Music Inc. (SESAC), see Chappell.

Velvet Music Inc. (BMI), 10128 NW 80 Ave., Hialeah Gardens, Fla. 33016, Tel. (305) 823-0812, Pres. Robert Page; Gen. Mgr.: Antonio Moreno.

Vemco Music (BMI), see Mietus.

Venice Music Inc. (BMI), 8300 Santa Monica Blvd., Hollywood, Calif. 90069, Tel. (213) 656-7711, VP & Prof. Mgr. Dorothy D. Rupe.

Vera Cruz Music (BMI), see Copyright Serv. Bureau.

Venox Music (BMI), see April Blackwood.

Verde Vista Music (ASCAP), 2383 Union St., No. 4, San Francisco, Calif. 94123, Tel. (415) 567-6935, Pres.: S. White.

Vernon Music Corp. (ASCAP), see 20th Century.

Vernors Music Inc. (ASCAP), see Ekcc.  
 Very Important Publ'ns Inc. (BMI), 8467 Beverly Blvd., Suite 200, Los Angeles, Calif. 90048. Tel: (213) 653-4780. Pres.: George Greif  
**Affiliate:** Important Publ'ns (ASCAP).  
 Very Own Music Co. (BMI), see A. Schroeder & 20th Century.  
 Vibar (ASCAP), see Schwartz.  
 Vibration Music Co. (BMI), PO Box 9726, West Gate Sta., San Jose, Calif. 95117. Tel: (408) 353-3284. Pres.: Dr. John E. Morlan.  
 Vicki Music (BMI), see Bug.  
 Victory Music Co. (BMI), see Mietus.  
 Vidor Publ'ns Inc. (BMI), see Red River.  
 Viewcrest Music Inc. (BMI), see Copyright Serv. Bureau.  
 Vignette Music (BMI), see Mietus.  
 Villa Reserve Music (BMI), Box 32, Rt. 2, Quaker St., Vandalia, Mich. 49095. Tel: (616) 476-2110. Owner: William H. Arpaia.  
 Norm Vincent Publ'g (BMI), 2110 The Woods Dr., Jacksonville, Fla. 32211. Tel: (904) 246-3216. Pres.: Norman F. Vincent; Gen. Mgr.: Karen W. Vincent.  
 Stan Vincent Music (BMI), 337 E. 54 St., New York, N.Y. 10022. Tel: (212) 832-1449. Pres.: Stan Vincent; Gen. Mgr.: Kerry Mathews.  
 Vindaloo Prod'ns (BMI), see Daksel.  
 Vin-Joy Music (ASCAP), 2805 Creston Ave., Bronx, N.Y. 10468. Tel: (212) 298-7020. Pres.: Vincent Gagliano  
**Affiliate:** Vin-Lu Music (BMI).  
 Vin-Lu Music (BMI), see Vin-Joy Music.  
 Vin-Sun Music Corp. (ASCAP), see Famous.  
 Vintage Music Inc. (BMI), see Combine.  
 Virgin Ear Music (BMI), see Richard Kaye.  
 Virginia Music Co. (BMI), 209 Main St., Fort Lee, N.J. 07024. Tel: (201) 947-3900. Pres.: Al Thomas; Gen. Mgr.: Mark Donald, Prof. Mgr.: Jim McCarthy.  
 Virgin Music Publ'rs Ltd. (ASCAP), see Rondor.  
 Virtumusic (ASCAP), see Twin Tail.  
 Vision Music Corp. (BMI), see Big Seven—Nom.  
 Vitak-Elsnic Co. (SESAC), 6400A S. Woodward Ave., Downers Grove, Ill. 60515. Tel: (312) 963-0200. Pres.: Lawrence Mustelak  
**Affiliate:** John Krachtus Co. (SESAC).  
 Viva Music Inc. (BMI), see Warner Bros.  
 Jerry Vogel Music Co. Inc. (ASCAP), 121 W. 45 St., New York, N.Y. 10036. Tel: (212) 582-1611. Cable: TIN-PANALLY. Pres.: Jerry Vogel; Gen. Mgr.: Joan Meade.  
 Vogue Music Inc. (BMI), see T.B. Harms. (SEE ADVERTISE-MENT).  
 Vokes Music Publ'g Co. (BMI), PO Box 12, New Kensington, Pa. 15068. Tel: (412) 335-2775. Pres. & Mgr.: Howard Vokes.  
 Vola Music (SESAC), see Sidney A. Seidenberg.  
 Volkwein Bros. Inc. (ASCAP), 117 Sandusky St., Pittsburgh, Pa. 15212. Tel: (412) 322-5100. Bd. Chm.: Carl R. Volkwein; Pres.: Carl W. Volkwein; Gen. Mgr.: Walter E. Volkwein.  
 Harry Von Tilzer Music Publ'g Co. (ASCAP), see T.B. Harms.  
 Voyage Music Corp. (BMI), see Big Seven—Frost

**W**

W B Music Corp. (ASCAP), see Warner Bros.  
 W E M G Music Inc. (ASCAP), see Sidney A. Seidenberg & Copyright Serv. Bureau.  
 W E P Music Corp. (BMI), see Rondor.  
 W-G Music Corp. (ASCAP), see Chappell.  
 W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, N.Y. 11756. Tel: (516) 796-3698. Pres.: Paul Friedberger; VP & Prof. Mgr.: Warren Schatz, Sec'y-Treas.: Nat Schnapf  
**Branch:** New York, N.Y., 723 Seventh Ave. Zip 10019. Tel: (212) 245-7640.  
**Affiliate:** Swirl Lane (BMI).  
**Int'l rep.:** UK (Cyril Shane).  
 Wah Watson Music (BMI), see Ivan Hoffman  
 Walden Music Inc. (ASCAP), see Cottillon.  
 Wal-Fran Music Co. (BMI), PO Box 75, Gatlinburg, Tenn. 37738. Pres.: Walter Bailes, VP: Frankie Bailes  
 Walters Music (ASCAP), see Jay Jay  
 Wanellen Music Inc. (BMI), see Wanessa  
 Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N.Y. 10019. Tel: (212) 582-0543.  
**Affiliates:** Romance Music Inc. (BMI), Wanellen Music Inc. (BMI).  
 War Bonnet Music (BMI), 1743 Warm Springs Rd., Columbus, Ga. 31904. Tel: (404) 324-1793. Owner: Ben Parsons.  
 War Drum Publ'g Co. (BMI)—Pres., Gen. & Prof. Mgr.: Ronnie Sessions, VP: Ray D. Willis—see Buckhorn.  
 Warhawk Music (BMI), see Tree.  
 Warner Music Inc., see T.B. Harms—Vogue.  
 Warminster Music (BMI), see Mietus  
 Warner Bros. Music (ASCAP) (div. of Warner Bros. Inc.), 9200 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 273-3323. Cable: WANG Pres.: Ed Silvers; Exec. VP: Mel Bly, East Coast Prof. Mgr.: Henry Marks; West Coast Prof. Mgr.: Craig Arstner  
**Branch:** New York, N.Y., 75 Rockefeller Plaza. Zip: 10019. Tel: (212) 484-8000.  
**Int'l branches:** Australia, England, France, Germany, Italy.  
**Affiliates:** Advanced Music Corp. (ASCAP), Athwain Music Co. (ASCAP), Atlas Music Corp. (ASCAP), Baby Monica Music (BMI), Benchmark Music (ASCAP), Camad Music (BMI), Chi Sound Music Inc. (BMI), Companion Music (BMI), Curton Publ'g Co. Inc. (BMI), Dakar Prod'ns Inc. (BMI), Devaibo Music (BMI), Gringo Music (BMI), Harms Inc. (ASCAP), Jalyne Corp. (BMI), Mansfield Music Co. (ASCAP), New World Music Corp. (ASCAP), Nina Music (BMI), Nine Star Music Corp. (ASCAP), Nipper Music (ASCAP), Paradox Music (BMI), Pepamar Music Corp. (ASCAP), Remick Music Corp. (ASCAP), Rodart Music Corp. (ASCAP), Shubert Music Publ'g Corp. (ASCAP), Siesta Music Co. (ASCAP), Stone Canyon Music (BMI), Viva Music Inc. (BMI), WB Music Corp. (ASCAP), Warner-Tamerlane Publ'g Corp. (BMI),

Weill-Brecht-Harms Inc. (ASCAP), M. Witmark & Sons (ASCAP), Zapata Music (ASCAP).  
**Administered companies:** Bron Music Group (ASCAP), Brown's Mill Music (ASCAP), Caledonia Soul Music (BMI), Chinmoy Music Inc. (BMI), Cricket Music Inc. (BMI), Extrem Music Inc. (ASCAP), Ferguson Music (ASCAP), Fleetwood Music (ASCAP), Golden Spread Music (ASCAP), Good Friends Music (ASCAP), Greydog Music (ASCAP), Hallway Music (ASCAP), Hammerwood Music (ASCAP), Hanbo Music (BMI), Jazz Bird Music (ASCAP), Kicking Bear Music (ASCAP), Marsaint Music Inc. (BMI), Van McCoy Music Inc. (BMI), Midnight Hour Music Publ'g Co. (BMI), Mississippi Mud (BMI), Open Window Music (BMI), Philipsongs (ASCAP), Pud Music (ASCAP), Skol Music (BMI), Teatime Music (ASCAP), Trampler Devon (ASCAP), Transparent Music (BMI), Upward Spiral Music (ASCAP).  
**Int'l firms represented:** Core (Canada); Fuse, Manti-core, Pentangle, Red Bus, Sweet Publ'g, Swiggeroux, Topographic, Winterfold (all UK).  
 Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.  
 War-Prince Music Prod'ns (BMI), see Jesse G. Principato.  
 Warp Seven Music Co. (BMI), see Chappell.  
 Warus (BMI), 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-2755. Contact: U.S. Warren.  
 Wasu Music Menagerie (BMI), PO Box 1206, Plano, Tex 75074. Tel: (214) 423-0431/4290. Pres. & Gen. Mgr.: Fred Watkins, Prof. Mgr.: Frank C. Sutton.  
 Watchour Music Co. (BMI), Box 209, Rt. 3, Palatka, Fla. 32077. Tel: (904) 328-4786. Owner & Pres.: Joyce E. Lake, Prof. Mgr.: W.R. Lake Sr.  
 Wateroons Music (BMI)—Pres.: McKinley Morganfield—see Cameron.  
 Waterwheel Music Inc. (BMI), 847 E. Fincastle, Tazewell, Va. 24651. Tel: (703) 988-5844. Pres. & Prof. Mgr.: Joe Deaton.  
 Watonga Publ'g Co. (ASCAP), see Catalpa.  
 Watson Creek Music (ASCAP), see Jim Halsey.  
 Watt Works Inc. (BMI), 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6266. Pres.: Michael Mantler.  
**Affiliate:** Alrac Music (BMI).  
 Waxstar Music (BMI), see Martin Cohen.  
 Wayward Music Inc. (ASCAP), see Charing Cross.  
 Weatherly Music (BMI), 1415 N. Hudson Ave., Hollywood, Calif. 90028. Tel: (213) 464-0251. Pres.: Samuel L. Weatherly, Gen. Mgr.: Randy E. Kaplan; Prof. Mgr.: Ron Gittleston.  
 Web IV Music Inc. (BMI), 2107 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 325-9810. Pres.: Ilene Biscoe.  
**Affiliate:** Silver Cloud Music Inc. (ASCAP).  
 H. B. Webman & Co., 1650 Broadway, Suite 701, New York, N.Y. 10019. Tel: (212) 586-0240. Cable: WEB-MANMUS. Contacts: Belle & Hal Webman.  
**Affiliates:** BL&H Music Corp. (ASCAP), Beaver Music Publ'g Corp. (ASCAP), Beechmont Music Corp. (BMI), Carlyle Music Publ'g Corp. (ASCAP), Emperor Music Inc. (BMI), Maple Leaf Music Publ'g (BMI), Marguerite Music Inc. (ASCAP), Montauk Music Inc. (BMI), Music Crusaders (BMI), Myriad (ASCAP), Pinebrook Music Corp. (BMI), Princess Music Publ'g Corp. (ASCAP), Rex (BMI), We Three Music Inc. (BMI).  
 Wedge Music Inc. (BMI), see Skinny Zach  
 Wedo Wedo Music (BMI), see Nine Mile.  
 Wee-B (ASCAP), see Tackhammer.  
 Weeks Music Co. (BMI), see Mietus.  
 Wei Chi Music, see Rondor.  
 Weill-Brecht-Harms Inc. (ASCAP), see Warner Bros.  
 Wentraub Music Co., 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325  
 Ron Weiser Publ'g (BMI), see Bug  
 Weiss & Barry Copyrights Inc. (BMI), see Pickwick.  
 Sam Weiss Music Inc. (ASCAP), 6087 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-9251.  
**Affiliates:** Mappa Music Inc. (ASCAP), St. Lawrence Music Inc. (BMI).  
 Stevens H. Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-1330. Cable: SONGBIRD. Admin'r.: Stevens H. Weiss; Ass't Admin'r.: Shelley Kaye.  
**Administered companies:** Badco Music Inc. (ASCAP), Dirtfarm Music Inc. (ASCAP), Flames of Albion Music Inc., Man-Ken Music Ltd. (BMI), Purusa Music Inc. (ASCAP).  
 Welbeck Music Corp. (ASCAP), see ATV Music.  
 W. R. Welch Publ'g House—Pres. W. R. Welch; Gen. Mgr.: Stephen L. Glover—see Brass Press.  
 Wel Dee Music (BMI), Box 561, Wooster, Ohio 44691. Tel: (216) 262-0361. Gen. Mgr.: Quentin W. Welty  
**Affiliates:** LaShaRuDa Music (BMI), Spangle Music (BMI).  
 Wellesley Music Co. (BMI), see Integrity.  
 Wells Drive Music (BMI)—Tel: (213) 987-1055—see Budd Music Corp.  
 Wellsound Music Co. (BMI), see Mietus.  
 Welstro Music Co. (BMI), see Copyright Serv. Bureau.  
 Welz Music Co. (ASCAP), see Dawn Prod'ns.  
 Wembley Music Co. (BMI), see Chappell.  
 Wensley Music Ltd. (BMI), see Copyright Serv. Bureau.  
 Wepedol Music (BMI), see Nashville Copyright.  
 We Prod'ns Inc., 14744 Puritan, Detroit, Mich. 48227. Tel: (313) 273-0224. Pres.: Major Reynolds, VP: Michael Grace.  
**Affiliate:** Devotion Music (BMI).  
 Wesjag Music (BMI), PO Box 743, 317 S. Church St., Lake City, S.C. 29560. Owner: William R. Bragdon Jr.  
 Westlous Music, PO Box 10044, Denver, Colo. 80210. Tel: (303) 777-9648. Owner, Gen. & Prof. Mgr.: W.L. Horning.  
 West Berkeley Sound Co. (BMI), see David Rubinson.  
 West Coast (ASCAP), see United Artists.  
 West Coast Music Inc., PO Box 19281, Las Vegas, Nev. 89119. Tel: (702) 733-6532. Pres.: Lee Vinson.  
**Affiliate:** Module Music (ASCAP).  
 Western Head Music Co. (ASCAP), PO Box 19, Bulverde, Tex. 78163. Tel: (512) 438-2465. Pres. Augie Meyer; Gen. Mgr.: Carol Meyer.  
 Western Hemisphere Music Co. (BMI), 252 Robby Ln., New Hyde Park, N.Y. 11040. Tel: (516) 627-8861. Pres.: Harvey Rachlin; Gen. Mgr.: Steve Rachlin; Prof. Mgr.: Craig Rachlin.  
 Western Hills Music Co. (BMI), see Jim Reeves.

Western Music Publ'g (ASCAP), see Golden West.  
 Western Promise Songs (SESAC), see Omega Century  
 West Harbour Music (BMI), see Harken.  
 West Memphis Publ'g Co. (ASCAP), see Jamdan.  
 Robert Joseph Weston, see Copyright Serv. Bureau.  
 Westwall Publ'g Co., 21 Meadow Ln., Lawrence, N.Y. 11559. Tel: (516) 239-3095. Pres. Steve Wahl.  
 Wet Bull Music (BMI), see Martin Cohen & 20th Century  
 We Three Music Inc. (BMI), see H.B. Webman.  
 Wet Paint Music, see Copyright Serv. Bureau.  
 We've Got Rhythm Music (BMI), see Rondor  
 Wexford Music Ltd., see Copyright Serv. Bureau  
 Whacacallyer Music (ASCAP), see Tintagel.  
 Whalen Music, see T.B. Harms—Harry Von Tilzer.  
 Wheezer Music (ASCAP), 1701 Nichols Canyon Rd., No. 204, Hollywood, Calif. 90046. Tel: (213) 874-6983. Owners: Howard & Beth F. Bloch, Gen. Mgr.: Beth F. Bloch; Prof. Mgr.: Howard Bloch.  
**Int'l rep.:** Italy (Olona)  
 Wherefore Music Inc. (BMI), 441 W. 49 St., New York, N.Y. 10019. Tel: (212) 581-9135. Pres.: Tony Romeo, Gen. Mgr.: Steve Anderson, Prof. Mgr.: Robert Sink  
**Affiliate:** Art Touth Music (ASCAP).  
**Int'l reps.:** Australia (Essex), Belgium (Roland Kluger), France (Claude Pascal), Germany (Meisel), Scandinavia (Sweden Music), UK (ATV).  
 Whnd-Isle Music, see Seafood.  
 Whiskey Joe Music (ASCAP), see Skip Taylor.  
 Whistle Music (BMI), see Coco.  
 Whitechurch Music Corp. (ASCAP), see Whitsett Churchhill.  
 Whitecap (BMI), see Jasparr.  
 Don White Publ'g (ASCAP), 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel: (215) 765-4889. Pres.: P. Donald White.  
**Affiliate:** DEW (BMI)  
 White Eagle Publ'g (BMI), PO Box 5606, Las Vegas, Nev. 89102. Tel: (702) 873-2967. Pres.: H. Lyman, VP: Lou Mitchell.  
**Branch:** Nashville, Tenn., PO Box 2151. Zip: 37214. Sec'y-Treas.: Michelle Mitchell.  
 White Haven Music Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170.  
 White Light Music (BMI), see Copyright Serv. Bureau.  
 White Line Music Inc. (BMI), see Coal Miners.  
 White Tornado Music Inc. (BMI), see Gary S. Paxton.  
 White Way Music Co. Inc. (ASCAP), 65 W. 55 St., Suite 11G, New York, N.Y. 10019. Tel: (212) 757-4317.  
 Cable: WHITPRODIN. Pres.: Edward R. White  
**Affiliated firm:** Arlo Publ'g/Bearce Publ'g.  
**Affiliates:** Langley Music Co. (BMI), Sally Music Co. (BMI).  
 Whitewing Music (BMI), see Jamil.  
 Whitewood Music Inc. (BMI), see Copyright Serv. Bureau.  
 Whitfield Music Inc. (BMI), see Copyright Serv. Bureau  
 Whiting Music Corp. (ASCAP), see George Paxton.  
 Whitsett Bros. Music Publ'g Co. (BMI), see Whitsett Churchhill.  
 Whitsett Churchhill Music Corp. (BMI), 4403 Manhattan Dr., Jackson, Miss. 39206. Tel: (601) 366-2076. Pres.: Tim Whitsett; VP: Chick Churchhill.  
**Int'l branches:** England  
**Affiliates:** Whitechurch Music Corp. (ASCAP), Whitsett Bros. Music Publ'g Co. (BMI)  
 Whittley Publ'g Co., 1704 Harte Dr., San Jose, Calif. 95124. Tel: (408) 265-0867  
 Whiz Kid Music Co. (ASCAP), see Mietus.  
 Wichub Music Co. (BMI), PO Box 1224, Studio City, Calif. 91604. Tel: (213) 762-8417. Pres., Gen. & Prof. Mgr.: Joe B. Mauldin.  
**Affiliates:** Fleurdeils Music Co. (BMI), Outcaste Music Co. (ASCAP).  
 Widget Publ'g (BMI) (div. of Widget Rec'g Inc.), PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres. & Prof. Mgr.: Ron Ballew.  
**Affiliates:** Midget Music (ASCAP), Singing Wire Music (BMI), South Central Music (BMI).  
 Wiffen Music (BMI), see Open End—Open End.  
 Wig Out Music (BMI), see Intercontinental Entertainment & Mietus.  
 Wilco Publ'g Inc. (BMI), see Copyright Serv. Bureau  
 Wild Blue Music Inc. (BMI), see Golden Horn  
 Wilderness Music (BMI), see Tree  
 Wild Indigo Music (BMI) (div. of Suzart Group Inc.), 56 Irving Pl., New York, N.Y. 10003. Tel: (212) 777-7864. Pres.: Arthur H. Gorson  
**Affiliates:** Landmark Music (BMI), Top Dog Music (ASCAP).  
 Wild Mare Music Publ'g Co. (BMI), see Tiffin  
 Wild Music (ASCAP), 12135 Valley Spring Ln., Studio City, Calif. 91604. Tel: (213) 985-8866. Pres.: Christian Wilde  
**Affiliate:** Song Cycle (BMI).  
 Wild Sanctuary (BMI), 680 Beach St., No. 411, San Francisco, Calif. 94109. Tel: (415) 673-4544. Cable: DOOBYDOO. Pres. Bernie Krause; VP: Sid Goldstein  
**Affiliate:** Parasound Inc. (ASCAP).  
 Wild Woman Music (ASCAP), see Martin Cohen  
 Wilhos Music (BMI) PO Box 3443, Hollywood, Calif. 90028. Tel: (213) 291-0539. Pres. & Gen. Mgr.: Willie E. Hoskins Jr.  
**Affiliate:** Cassan Music (ASCAP)  
 Wiljex Publ'g Co. (ASCAP), see Con Bro  
 David Wilkes Music Corp. (BMI), see Copyright Serv. Bureau  
 Will-Du Music Publ'g Co./Deliver Music Publ'g Co., 18 28 Ave., Brooklyn, N.Y. 11214. Tel: (212) 373-7212. Pres. & Gen. Mgr.: Louis L. Dulfon; Prof. Mgr.: Jay Hawkins.  
 William Lymonlee Music (BMI), 455 Mountainview Ave., Syracuse, N.Y. 13224. Tel: (315) 446-0777. Pres.: William L. Armstrong Jr.  
 Dootsie Williams Publ'ns (BMI) (formerly Dooto Inc.), 800 W. First St., Los Angeles, Calif. 90012. Tel: (213) 628-7768. Pres. & Prof. Mgr.: Dootsie Williams; Gen. Mgr.: Jo Williams.  
 Hank Williams Jr. Music Inc. (BMI), 50 Music Square, Nashville, Tenn. 37203. Tel: (615) 329-4785.  
**Affiliate:** Aud-Lee Music Publ'g Co. Inc. (BMI)  
 Jerry Williams Music (BMI), see Mietus.  
 Williamson Music Inc. (ASCAP), see Chappell  
 Yvonne Williams Music (ASCAP), see Mietus

## Is Your Record Catalogue Exposed to 130,000,000 Airline Passengers Each Year?

The "Music-in-the-Air" Division of Billboard Broadcasting Corporation is interested in exposing new artists and new music which will be heard on 22 Airlines World-Wide—

- Air Canada
- Air India
- Air Micronesia
- Alaska Airlines
- American Airlines
- British West Indian Airways
- C P Air
- Continental Airlines
- Eastern Airlines
- Finnair
- Icelandic Airways
- National Airlines
- Olympic Airways
- Overseas National Airways
- Ozark Airlines
- Pan American World Airways
- Royal Jordanian Airlines (ALIA)
- South African Airways
- Thai International Airlines
- Trans World Airlines
- Western Airlines
- Air Force One,  
The Presidential Aircraft

If you want your products promoted to this vast market contact:

**Billboard Broadcasting Corp.  
Airline Audio Services**

1515 Broadway  
New York, N.Y. 10036  
(212) 764-7307  
Telex: 620523

9000 Sunset  
Los Angeles, Calif. 90069  
(213) 273-7040  
Telex: 698669

7 Carnaby Street  
London, England  
W1V-1PG  
01-437-8090  
Telex: 262100

Willis Music Co. (SESAC), 7380 Industrial Rd., Florence, Ky. 41042. Tel. (606) 283-2050. Pres.: Edward R. Cranley; Controller: F.N. Dittrich.

**Affiliates:** Delhi Publ'ns Inc. (SESAC). R.L. Huntzinger Inc. (SESAC). Ralph Jusko Publ'ns Inc. (SESAC).

Willong Music (BMI), see Pickwick.

Willow Way Music (BMI), see United Artists.

Wilojarston Music (ASCAP), see Brother.

WilSing Music Publ'ns (BMI), Box 100-N, RFD 3, Stuart, Va. 24171. Tel: (703) 694-6128. Pres. & Gen. Mgr.: John F. Williams; Prof. Mgr.: Frank W. Singleton.

James Wilson Music (BMI), 9125 Ridgely Dr., Lorton, Va. 22079. Tel: (703) 494-1187. Contact: H.J. Wilson Jr.

Marty Wilson Co. (BMI), see Chappell.

Ron Wilson Music Prod'ns (BMI), PO Box 285, Beverly Hills 90213; PO Box 2229, Hollywood Sta., Hollywood, Calif. 90028. Tel (213) 273-7708. Pres. Ron Wilson.

**Affiliates:** Dilon Music (BMI), Gospel Strings (ASCAP), Pop Strings (ASCAP), R&W Music Scene (ASCAP), Ron-Martin Music Inc. (BMI).

Tony Wilson Music Ltd. (ASCAP), see Fourth Floor.

Wimot Music (BMI), see Copyright Serv. Bureau.

Wind Breeze Music Ltd. (ASCAP), see Sidney A. Seidenberg.

Windchime Music Inc. (BMI), 1201 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 385-3042. Pres.: Johnny Slate, Gen. Mgr.: Larry Henley; Prof. Mgr. Jim Hurt (Administered by Chappell).

**Affiliate:** Sandstorm Music Inc. (ASCAP).

Windecor Music (BMI), see Bruce Cohn.

Window Music Publ'g Co. Inc. (BMI), 809 18 Ave. S., Nashville, Tenn. 37203. Tel (615) 327-3211. Pres. Pete Drake.

**Affiliates:** Brushape Music Co. Inc. (BMI), Tomake Music Co. Inc. (ASCAP).

Winds & Dragons Publ'g Co. (BMI), see R.A. Hodge.

Windsor Music Co. (BMI), see Newport.

Windstar Music (ASCAP), see Cherry Lane.

Windy City Music Co., see T.B. Harms—Harry Von Tilzer.

Mike Wing Music Publ'g (BMI), PO Box 171, Bellevue, Wash. 98009. Tel (206) 454-2167. Owner Mike Wing.

R. P. Pinkelman Songs (ASCAP), see Bruce Cohn.

Winnor Music Inc. (BMI), see Edwin H. Morris.

Winner Circle Music (BMI)—Pres.: Porter Jordan—see Caseyem.

Winner Music (BMI), c/o International Rec'g Co., 1649 W. Evergreen, Chicago, Ill. 60622. Tel (312) 227-2000. Pres. Leonard March.

Winsor Music (BMI), see Bug.

Winter Blues Music Inc. (BMI), see Organic Mgmt.

Winthrop Rogers (ASCAP), see Boosey & Hawkes.

Wishbone Music (ASCAP), see Skyhill.

Within Reach Music (ASCAP), see Martin Cohen.

M. Witmark & Sons (ASCAP), see Warner Bros.

Wizdom Music Co. (ASCAP), 11 Harrison Court, South Orange, N.J. 07079. Tel (201) 762-2504. Pres. Jimmy Wisner.

Lanny Wolfe Music (SESAC), see John T. Benson.

Wolfhound Music (ASCAP), 1706 W. Surrey, Phoenix, Ariz. 85029. Tel: (602) 942-3720. Pres. Brent Burns.

**Affiliated firm:** Pantheon Desert Publ'g (BMI).

Wonderland Music Co. Inc. (BMI), see Walt Disney.

Woodcrest Music Inc. (BMI), see Kalmann.

Curtis Wood Music (ASCAP), 1108 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 255-8076.

**Affiliates:** Carrington (BMI), Shall Music (ASCAP).

Wooden Nickel Music Inc. (ASCAP), 6521 Homewood Ave., Los Angeles, Calif. 90028. Tel (213) 464-6104. Pres. Bill Traut.

Woodglen Publ'ns (BMI), PO Box 35855, Houston, Tex. 77035. Tel (713) 437-4091. Owner & Gen. Mgr.: Dan Mechura Sr.

Woodmont Music (BMI), see Valgroup.

Woodrich Publ'g Co. (BMI), Box 38, Lexington, Ala. 35648. Tel (205) 247-3983. Pres., Gen. & Prof. Mgr. W.P. Richardson.

**Affiliate:** Mernee Music (ASCAP).

Wood Shed Music (BMI), see Faron Young Music.

Woolfsongs Inc. (BMI), see 20th Century.

Woolnough Music (BMI), see Rondor.

Woomera see Jasper.

Wopper Music (BMI), see Royalty Control Corp.

Word Inc. (ASCAP), 4800 W. Waco Dr., Waco, Tex. 76710. Tel (817) 772-7650. Pres.: Jarrell F. McCracken; Publ'ns Dir.: Ashley Huey.

**Affiliated firms:** Lexicon Music Inc. (ASCAP). Rodeheaver Co. (ASCAP).

**Affiliates:** Canaanland Music (BMI), Norman Clayton Publ'g Co. (SESAC), Dayspring Music (BMI), Libris Music (BMI), Luminar Music (SESAC), Promiseland Music (SESAC), Sacred Songs (ASCAP).

The Word of God Music (div. of Charismatic Renewal Servs. Inc.), PO Box 87, Ann Arbor, Mich. 48107. Tel (313) 761-8505. Pres., Gen. Mgr. Martin; Dir. James J. Cavnar; Mng. Ed.: Mark P. Mathias.

Words & Music Inc. (ASCAP), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-9675.

**Affiliate:** Plymouth Music Co. Inc. (ASCAP).

Working Mans Music (BMI), 155 Walton-Nicholson Pike, Walton, Ky. 41094. Tel: (606) 356-3928. 371-8169. Pres., Gen. & Prof. Mgr.: George W. Napier.

Workout Music (BMI), see Big Seven—Pure Soul.

World Jazz, 1619 Broadway, New York, N.Y. 10019. Gen. Mgr.: Edna Bettler.

World Library Publ'ns Inc. (SESAC), 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090. Mgr. Dorine Kaps.

World Music Inc. (ASCAP), 18 E. 48 St., New York, N.Y. 10017. Tel. (212) 688-6230. Pres. Sammy Kaye; Prof. Mgr. Marie Garbarine.

**Affiliate:** Republic Music Corp. (BMI).

World War Three Music (BMI), see Mighty Three & April Blackwood.

World Wide Music Inc., 1300 Division St., Nashville, Tenn. 37203. Tel: (615) 256-7543. Bd. Chm.: Clyde Brown; Pres.: Howard A. Knight; Exec. VP. LaWayne Satterfield.

Worldwide Music Publ'ns, 1966 Broadway, New York, N.Y. 10023. Tel: (212) 724-4212. Pres.: Eric Fletcher.

Worthy Music Co., 1909 Ave. K, Brooklyn, N.Y. 11230. Tel: (212) 377-4321. Owner: Gil Snapper.

**Affiliate:** Ichabod Music Co. (BMI).

Wounded Duck Music (ASCAP), see Bug Music.

Wrather Music Publ'g Co. Inc. (BMI), see A. Schroeder.

Wren Music Co. Inc. (BMI), see Edwin H. Morris.

Writehit Music (ASCAP), see Needahit.

Wyandotte Music (ASCAP), 25 E. 12 St., Kansas City, Mo. 64106. Tel (816) 474-8070. Pres. John Garrity.

**Administered firm:** Cornsim Music (BMI).

Wynne Music Corp. (ASCAP), see Copyright Serv. Bureau.

Wynwood Music (BMI), see Dawn Prod'ns.

### X

Xenia Music Co. (BMI), 1906 South St., Nashville, Tenn. 37212. Tel (615) 320-1773. Pres. Russell Ginther.

**Affiliate:** Hope-A-Hit (BMI)

### Y

Yahnita Music (BMI), see Capaquarius.

Yahweh Tunes Inc. (BMI), see Copyright Serv. Bureau.

Yameta Co. Ltd. (BMI), see A. Schroeder.

Yankee Dog Music (ASCAP), see Copyright Serv. Bureau.

Yankee Ingenuity (BMI), see Copyright Serv. Bureau.

Yankee Rose Music (ASCAP), see Martin Cohen.

Yarvar Music Co. (ASCAP), see Four Grand.

Yatahey Music (BMI), PO Box 31819, Dallas, Tex. 75231. Tel (214) 690-8875. Owner & Prof. Mgr.: Pat McKool.

Yatta Songs (BMI), see Ivan Mogull.

Ybarra Music (ASCAP), PO Box 665, Lemon Grove, Calif. 92045. Tel. (714) 462-6538. Owner Richard Braun.

Yeah Inc. (ASCAP), see Rondor.

Yearbook Music (BMI), see John L. Sullivan.

Year Round Music Co. (BMI), see 20th Century.

Yellow Bee Music (BMI) (div. of Yellow Bee Prod'ns Inc.), 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Perls.

Yellow Dog Music Inc. (ASCAP), see Hudson Bay.

Yellow Earl Publ'g (ASCAP), 70 Turner Hill Rd., New Canaan, Conn. 06840. Tel (203) 966-0864.

Yellowtown Music (BMI), see Copyright Serv. Bureau.

Ye Local Pub (ASCAP), see Latmusic.

Ying Yang Music (BMI), see Coco.

Yo-Ho Publ'g Co. Inc. (BMI), see Mietus.

Rusty York Music (BMI), 1594 Kinney Ave., Cincinnati, Ohio 45231. Tel (513) 522-9915. Owner: Rusty York, Sales Mgr. Harry Urschel.

Yorktown Music Press Inc. (ASCAP), see Music Sales.

Vincent Youmans Co. (ASCAP), 8 E. 77 St., New York, N.Y. 10021. Tel (212) 734-6099. Mng. Agent. Robert Lissauer.

**Int'l rep.:** UK (Lissauer).

Faron Young Music (ASCAP), 1300 Division St., Rm. 103, Nashville, Tenn. 37203. Tel: (615) 244-7116. Pres. Faron Young; VP & Gen. Mgr. Billy Deaton.

**Affiliated firm:** Jimmy Peppers Music (BMI).

**Affiliates:** Birchfield Music, Black Board Music (BMI), Court of Kings Music (BMI), Martha's Music (BMI), Pawnee Rose Music (SESAC), Peppermint Music (BMI), Ramblin' Rose Publ'ns (ASCAP), Smokey Music (SESAC), Stringtown Music (BMI), Wood Shed Music (BMI).

Youngun' Publ'g Co. (BMI), see Combine.

Victor Young Publ'ns (ASCAP), see Chappell.

Youngwood Publ'g Co. (BMI), 849 Bing Dr., Santa Clara, Calif. 95051. Tel: (408) 249-1143.

Yo-Yo Music (BMI), see Startime.

Yugoth Music Co. (BMI), 6521 Homewood, Los Angeles, Calif. 90028. Tel. (213) 464-6104. Partners: Bill Traut, Jim Golden, Bob Monaco.

**Branch:** Chicago, Ill., 1750 N. Clark St., Suite 1209. Zip 60641. Tel (312) 751-0707. Prof. Mgr.: Bill Traut.

**Affiliates:** Breed Music (BMI), Dunwich Music (ASCAP), Richard Evans Music (ASCAP), Forty Tunes Music (BMI), Lecowan Music (BMI), Miskatonic Music (BMI), Pretorius Publ'g (ASCAP).

Yuma Music Corp (ASCAP), see Shapiro Bernstein.

### Z

Z Z Y Z X Music Publ'g Co. Inc. (BMI), see Rondor.

Zacko Music Ltd (BMI)—Pres. Elliot L. Hoffman—see Bel-dock Levine & Hoffman.

Zag (BMI), see Katch Nazar.

Zan Music Ltd (BMI), see Copyright Serv. Bureau.

Zany Music (BMI), see Chromakey.

Zapata Music (ASCAP), see Warner Bros.

Frank Zappa Music Inc. (BMI), see Martin Cohen.

Zap Publ'g Co. (BMI), see Mount Rainier.

Rex Zario Music (BMI), 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 426-5682. Pres. & Gen. Mgr.: Rex Zario.

**Affiliates:** Arcade Music Co. (ASCAP), Arzee Music Co. (ASCAP), Jack Howard Publ'g (BMI), Seabreeze Music (BMI), Valley Brook Publ'g (ASCAP).

**Int'l reps:** Australasia (Festival), Benelux (Charles Bens), Germany (Charles Bens), UK (Campbell Connelly, Chappell).

Zawinul Music (BMI), see Gopam.

Zekefield Folies Music (BMI), see A. Schroeder.

Zeller Music Inc., see T.B. Harms—Harry Von Tilzer.

Zerlad Music Ents Ltd (BMI), see TRO.

Zethus Music (ASCAP), see Chappell.

Zeus Music Co. Inc. (ASCAP), see Adventure.

Zia Music Press (ASCAP), see Carl Fischer.

Zizane Music Inc., see T.B. Harms—Bibo.

Z-Musique Ltd., see Sight & Sound.

Znarg Music (BMI), see Chappell.

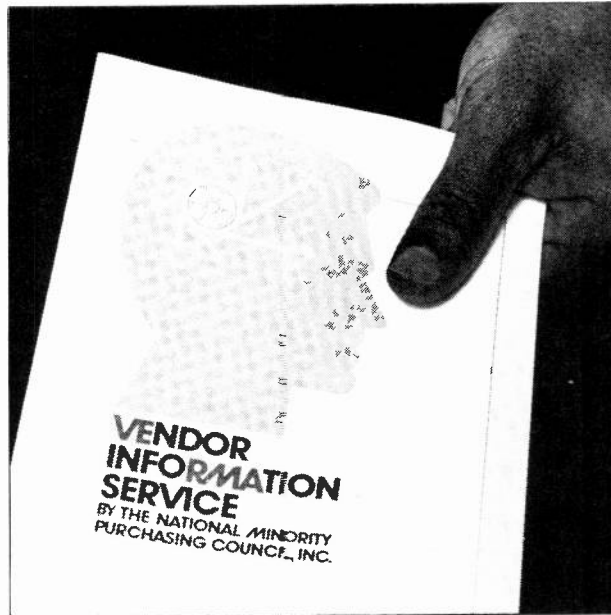
Zonal Music (BMI), see ATV Music.

Zora Delta (BMI), PO Box 15582, Zip 70175, 1536 Terpsichore St., New Orleans, La. 70130. Tel: (504) 529-3062. Owner. Parker Dinkins; Adv. Dir.: Sharon Dinkins.

Zuckschank Music Inc. (BMI), see Rondor.



# The billion-dollar connection.



This no-cost, no-nonsense folder from the National Minority Purchasing Council is the best connection to minority suppliers a corporate purchasing agent could have.

It will give you access to a computerized directory of more than 8,000 minority vendors—where they are and what they supply, along with data on plant size, service area, and sales volume; credit and customer references; plus a narrative description of product lines, special features and areas of concentration.

The National Minority Purchasing Council is a not-for-profit corporation formed to promote increased purchases from minority-owned firms. Chief executive officers of about a thousand major corporations are involved and actively support the Council's efforts, with predictably practical results. Purchases by member corporations from minority suppliers are up from \$86 million in 1972 to \$700 million in 1976.

This year our goal is a billion dollars, and we've only just begun. All we need is more top-level connections.

Call (312) 346-4511, or write: National Minority Purchasing Council, Inc., 36 South Wabash Avenue, Chicago, Illinois 60603.

## **National Minority Purchasing Council, Inc.**

Our strongest recommendation is a business recommendation

# SHEET MUSIC JOBBERS & SUPPLIERS

## Of The United States

### ARIZONA

#### • SUN CITY (Area Code 602)

Oahu Publ'g Co., PO Box 279, 10333 Coggins Dr. Zip: 85351 Tel: 933-8283. Pres.: Thomas Glynn, Gen. Mgr. Betty Glynn.

### CALIFORNIA

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

Alfred Publ'g Co. Inc., 15335 Morrison St., Sherman Oaks 91403. Tel: 995-8811. Pres.: Morton Manus; Exec. VP. Sandy Feldstein; Sales Mgr.: Roberta Vaccaro Salerno

Almo Publ'ns (an affiliate of A&M Recs.), 1358 N. La Brea, Hollywood 90028. Exec. Office Tel: 469-2411. Sales Office Tel: (800) 421-4111. Dir.: Joseph R. Carlton; Nat'l Sales Mgr.: Bob Benkelman; Licensing & Contracts Mgr.: Linda Chelgren.

Chappell Music Co., 6255 Sunset Blvd., No. 615, Hollywood 90028. Tel: 469-5141. Home office: New York, N.Y.

Criterion Music Corp., 6124 Selma Ave., Hollywood 90028. Tel: 469-2296

Carl Fischer of Los Angeles Inc., 1101 S. Hope. Zip: 90015. Tel: 749-5227. Gen. Mgr.: Dwight Latham.

Branches: Chicago, Ill.; Boston, Mass.; New York, N.Y. Inspirational Music, PO Drawer 1, Northridge 91328. Tel: 987-2911. Pres. & Gen. Mgr.: Hugh H. Edwards.

Kane-West Dist., 18720 Gresham Blvd., Torrance 90504. Tel: 538-5788. Gen. Mgr.: Marty Baumgart.

Home office: Carlstadt, N.J. Walter Kane & Son Inc. MCA Music (div. of MCA Inc.), Bldg. 418-D, 100 Universal City Plaza, Universal City 91608. Tel: 769-3565, 985-4321 x 3166. VP. Warren Brown.

Home office: New York, N.Y.

Northridge Music Inc. (formerly Ray Shane Music Inc.), 6290 Sunset Blvd., Hollywood 90028. Tel: 466-4265. Admin. Dir.: K. Page; Sales Mgr.: J. Milligan.

Branch: New York, N.Y.

Peer-Southern Org., 6922 Hollywood Blvd., Hollywood 90028. Tel: 469-1667. Branch Mgr.: Roy Kohn.

Home office: New York, N.Y.

Morse M. Freeman Inc., 733 S. Spring St. Zip: 90055. Tel: 623-7211. Pres. & Gen. Mgr.: Harold L. Freeman; Sales Mgr.: Terrence M. Stevens.

Larry Shayne Music Inc., see Northridge

Warner Bros. Publ'ns Inc., 9200 Sunset Blvd. Zip: 90069. Tel: 273-3323. Pres.: Ed Silvers.

Sales office: 9255 Sunset Blvd., Suite 305. Zip: 90069. Tel: 274-7564.

Branch: New York, N.Y.

Western Int'l Music Inc., 2859 Holt Ave. Zip: 90034. Tel: 870-9381. Pres.: William Schmidt.

#### • OJAI (Area Code 805)

Creative Concepts Publ'g Corp., 967 E. Ojai Ave. Zip: 93023. Tel: 646-4811. Pres.: John L. Haag

#### • SAN FRANCISCO & BAY AREA (Area Code 415)

Pacific Coast Music Inc., PO Box 42069, 141 Kearny. Zip: 94108. Tel: 986-2385. Gen. Mgr.: Stan Halverson. Affiliate: Miami, Fla., Hansen Publ'ns.

### COLORADO

#### • DENVER (Area Code 303)

Petka Music Publ'ns, 3425 W. 38 Ave. Zip: 80211. Tel: 433-3911.

### CONNECTICUT

#### • GREENWICH (Area Code 203)

Cherry Lane Music Co. Inc., PO Box 4247, Zip: 06830. Tel: 661-0707. Pres.: Murray Frank, Sales Mgr.: Joseph Goldfeder

### FLORIDA

#### • FORT LAUDERDALE (Area Code 305)

Jrm Beck Music Serv. Inc., 1300 W. McNab Rd. Zip: 33309. WATS Tel: (800) 631-0888. Pres.: Jim Beck. Home office: Westwood, N.J.

Controlled Sheet Music Serv. Inc., 2990 NW 46 Ave. Zip: 33313. Tel: 735-7777. Gen. Mgr.: Sol Ravitz. Home office: Copiague, N.Y.

#### • MIAMI METROPOLITAN AREA (Area Code 305)

Columbia Pictures Publ'ns, 16333 NW 54 Ave., Hialeah 33014. Tel: 620-1500. VP: Frank J. Hackinson, Sales Mgr.: Joe Lopez. (SEE ADVERTISEMENT)

Hansen Publ'ns, 1842 West Ave., Miami Beach 33139. Tel: 532-5461. Pres.: Charles Hansen; VP's: Murray Bass, E.R. Griffin.

Branch: New York, N.Y., Charles Hansen Educational Music & Books.

Affiliates: San Francisco, Calif., Pacific Coast Music Inc.; Peoria, Ill., St. Louis-Peoria Music Co.; Seattle, Wash., Capitol Music Co. Inc.

Mogull's Music Serv., PO Box 402457. Zip: 33140. Tel: 865-5638/5640. Owner: Maxwell Mogull.

Peer-Southern Org., Northeast Airlines Bldg., Rm. 1409, 150 SE Second Ave. Zip: 33131. Tel: 358-1488. Mgr.: Omar Marchant.

Home Office: New York, N.Y.

T & M Music Dist., PO Box 611684, Zip: 33161; 1977 NE 148 St., North Miami 33181. Tel: 949-1109. Pres.: Michael Uruski; Gen. Mgr.: Charles T. Noffo; Sales Mgr.: Ron Alberts.

#### • TAMPA (Area Code 813)

J. W. Pepper of Florida, 5201 Harney Rd. Zip: 33610. Tel: 621-3444. Gen. Mgr.: Melvyn Schlegel. Home office: Valley Forge, Pa.

### GEORGIA

#### • ATLANTA (Area Code 404)

Georgia Music Supply Inc., PO Box 490331. Zip: 30349. Tel: 996-3385. Pres.: Richard F. DeCourcy.

J. W. Pepper of Atlanta, 4273 Wendell Dr. SW. Zip: 30336. Tel: 691-6500.

Home office: Valley Forge, Pa.

#### • CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Gen. Mgr.: Peter J. Rosetty; Sales Mgr.: James Stockton.

### IDAHO

#### • IDAHO FALLS (Area Code 208)

Chesbro Music Co., 327 Broadway. Zip: 83401. Tel: 522-8691. Pres.: Joan C. Griggs; Gen. Mgr.: Ray Johnson; Whsle. Sales Mgr.: A. Gary Bennett.

### ILLINOIS

#### • CHICAGO METROPOLITAN AREA (Area Code 312)

Carl Fischer of Chicago Inc., 312 S. Wabash Ave. Zip: 60604. Tel: 427-6652. Gen. Mgr.: Stephen H. Marlatt. Branches: Los Angeles, Calif.; Boston, Mass.; New York, N.Y.

Lyon & Healy Inc., 243 S. Wabash Ave. Zip: 60604. Tel: 922-7900.

Vitak-Elsnic Co., 6400A S. Woodward Ave., Downers Grove 60515. Tel: 963-0200. Pres.: Lawrence G. Musielak.

#### • PEORIA (Area Code 309)

St. Louis-Peoria Music Co., 222 SW Adams St. Zip: 61602. Tel: 676-3141. Pres.: Charles Hansen; Gen. Mgr.: William Fox.

Affiliate: Miami, Fla., Hansen Publ'ns.

#### • ROCKFORD (Area Code 815)

Festival of Song Music Co., 1519 Windsor Rd. Zip: 61111. Tel: 654-1260. Pres. & Gen. Mgr.: E.L. Myers; Sales Mgr.: R.L. Myers.

### INDIANA

#### • LEBANON (Area Code 317)

Studio P/R Inc., 224 S. Lebanon St. Zip: 46052. Tel: 482-4440. Pres.: James G. Houston; Exec. VP & Sales Mgr.: John F. Welch.

### KENTUCKY

#### • FLORENCE (Area Code 606)

Willis Music Co., 7380 Industrial Rd. Zip: 41042. Tel: 283-2050. Pres.: E.R. Cranley.

### LOUISIANA

#### • ALEXANDRIA (Area Code 318)

Gospel Dist. Inc., PO Box 1706, 1212 Main St. Zip: 71301. Tel: 443-2549. Pres., Gen. & Sales Mgr.: J.D. Davis.

### MARYLAND

#### • BALTIMORE (Area Code 301)

Marshall/Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Pres.: Manny Goldberg; Gen. Mgr.: Francis Youngblood; Sales Mgr.: William E. Rich.

#### • DEER PARK (Area Code 301)

Folkstone Music, Box 388, Rt. 4, Zip: 21550. Tel: 334-2738. Pres.: I. Lynn Beckman; Prof. Mgr.: Mary Virginia Beckman.

#### • KENSINGTON (Area Code 301)

Harris Music Co., 4218 Howard Ave. Zip: 20795. Tel: 933-4488. Owner: Marshall I. Harris.

#### • LAUREL (Area Code 301)

Largo Music Corp., 9157 Whiskey Bottom Ind'l Park. Zip: 20810. Tel: 953-9200. Pres.: Lawrence M. Goldberg; Gen. Mgr.: Raymond Creighton; Buyer: Justin Dudley.

### MASSACHUSETTS

#### • BOSTON METROPOLITAN AREA (Area Code 617)

Boston Music Co., 116 Boylston St., Zip: 02116. Tel: 426-5100. VP: Warren W. Morris. Local branch: Boston Music Co. at Berkeley, 146 Massachusetts Ave. Zip: 02215. Tel: 426-5100 x 46. Sales Mgr.: Charles A. Constantine.

Carl Fischer of Boston Inc., 156 Boylston St. Zip: 02116. Tel: 426-0740. Gen. Mgr.: Warren Patterson.

Branches: Los Angeles, Calif.; Chicago, Ill.; New York, N.Y.

Albert Najarian Whsle. Music, 295 Huntington Ave. Zip: 02115. Tel: 536-5007. Pres. & Sales Mgr.: Albert Najarian.

### MICHIGAN

#### • BIRMINGHAM (Area Code 313)

Thomas Music Supply Co., 850 S. Woodward Ave. Zip: 48011. Tel: 642-1940. Pres.: Beatrice Brown; Gen. Mgr.: Martha Janke.

#### • DETROIT METROPOLITAN AREA (Area Code 313)

J. W. Pepper of Detroit, 373 Minnesota St., Troy 48084. Tel: 588-1000. Pres.: Dean C. Burch; VP & Gen. Mgr.: Rich DeLong; Sales Mgr.: Richard E. Thorne.

Home office: Valley Forge, Pa.

### MINNESOTA

#### • MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Grason—Tel: 336-0725—see World Wide Publ'ns.

World Wide Publ'ns, 1303 Hennepin Ave., Minneapolis 55403. Tel: 336-0940. Pres.: George M. Wilson; Gen. Mgr.: DeWayne Herbrandson.

#### • SPRINGFIELD (Area Code 417)

Gospel Publ'g House, 1445 Boonville Ave. Zip: 65802. Tel: 862-2781.

### MISSOURI

#### • SPRINGFIELD (Area Code 417)

Gospel Publ'g House, 1445 Boonville Ave. Zip: 65802. Tel: 862-2781.

### NEW JERSEY

#### • CARLSTADT (Area Code 201)

Walter Kane & Son Inc./Music Dealers Serv., 90 Triangle Blvd. Zip: 07072. Tel: 935-5411. Pres.: Danny Kane; Gen. Mgr.: Mickey Schouton; Sales Mgr.: Jack Kaye.

Branch: Torrance (Los Angeles Metropolitan Area); Calif., Kane-West.

#### • CHERRY HILL (Area Code 609)

Charles Dumont & Son Inc., PO Box 2810, 22 Springdale Rd. Zip: 08034. Tel: 424-5813; WATS (800) 257-8283. Pres.: Charles Dumont Jr.; Gen. Mgr.: Charles J. Dumont; Sales Mgr.: George Biello Jr.

Branch: Solon (Cleveland Metropolitan Area), Ohio.

#### • FAIRFIELD (Area Code 201)

Publisher Sales Inc., 16 Passaic Ave. Zip: 07006. Tel: 575-1804; WATS Tel: (800) 631-1044. Pres.: Leo Antiles; Gen. Mgr.: Tom Massarella; Sales Mgr.: Dick Duffy.

#### • PARAMUS (Area Code 201)

Chain Dist. Inc., 573 Rt. 17. Zip: 07652. Tel: 652-5080. Home office: Bronx (New York Metropolitan Area), N.Y.

- **TRENTON (Area Code 609)**  
Big Bells Inc., 33 Hovey Ave. Zip 08610 Tel 586-2622.  
Pres. Stephen P. Rauch.
- **WESTWOOD (Area Code 201)**  
Jim Beck Music Serv. Inc., 67 Woodland Ave. Zip 07675.  
WATS Tel (800) 631-0888 Pres. Jim Beck  
Branch: Fort Lauderdale, Fla.

**NEW YORK**

- **COPIAGUE (Area Code 516)**  
Controlled Sheet Music Serv. Inc., 112 Hudson St. Zip 11726. Tel: 842-8080. Pres. Ronald Ravitz. Sales Mgr. Bob Bauer. Customer Serv. Mgr. Linda Press  
Branch: Fort Lauderdale, Fla.  
(Also see Music of the Month Inc.)  
Music of the Month Inc.—Gen. Mgr. Tommy Mormile Tel. 842-8080/8288—see Controlled Sheet Music
- **FARMINGDALE (Area Code 516)**  
Cimino Publ'ns Inc., 1646 New Highway Zip 11735. Tel 420-0150. Pres. Peter Cimino. VP. Ed Cimino.

- **MELVILLE (Area Code 516)**  
Belwin-Mills Publ'g Corp., 25 Deshon Dr. Zip 11746. Tel 293-3400. Pres. Martin Winkler.

- **NEW YORK METROPOLITAN AREA (Area Code 212)**  
Big 3 Music Corp., 729 Seventh Ave. Zip 10019. Tel 575-4971. VP Print Div. Herman Steiger.  
Bradley Publications (div. of RBR Communications Inc.), 43 W. 61 St. Zip 10023. Tel 757-8805. Pres. Richard Bradley. VP & Gen. Mgr. Bill Radics. (SEE ADVERTISEMENTS)

- Chan Dist. Inc., 406 E. 189 St., Bronx 10458. Tel. 298-3350. Pres. M. Bronen. Gen. & Sales Mgr. Sid Bronen.  
Branch: Paramus, N.J.

- Chappell Music Co., 810 Seventh Ave. Zip 10019. Tel 399-7373. Pres. Norman S. Weiser. Publ'ns. Pat Perkins.  
Branches: Hollywood, (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

- Cherry Lane Music Co. Inc., see listing under Greenwich, Conn.

- Pietro Deiro Music Headquarters, 133 Seventh Ave. S. Zip 10014. Tel 243-2090. Pres. Pietro Deiro. Gen. Mgr. Bruno Borghesan. Sales Mgr. Stefan Copan

- Carl Fischer Inc., 56-62 Cooper Sq. Zip 10003. Tel 777-0900.  
Branches: Los Angeles, Calif.; Chicago, Ill.; Boston, Mass.

- Doris Fisher Music Corp., 1619 Broadway Zip 10019. Tel 586-1545. Pres. Doris Fisher.

- Charles Hansen Educational Sheet Music & Books Inc., 1860 Broadway Zip 10023. Tel 246-4175. Pres. Charles Hansen. Gen. Mgr. Charles Koonmen. Sales Mgr. Thomas Dinon.  
Home office: Miami, Fla.; Harlan Publ'ns

- Lee/Art Graphics Inc. (formerly Radom Music Press Inc.), 151 E. 50 St. Zip 10022. Tel 838-6312. Pres. Lucie Koppelman

- M C A Music (div. of MCA Inc.), 445 Park Ave. Zip 10022. Tel 759-7500. Pres. Salvatore Chiantia  
Branches: Universal City (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

- Edward B. Marks Music Corp., 1790 Broadway. Zip 10019. Tel 247-7277. Pres. Joseph Auslander. VP & Publ'ns Dir. Bernard Kalban. VP & Prof. Mgr. Barry Bergman  
Edwin H. Morris & Co. Inc. (div. of MPL Communications Inc.), 810 Seventh Ave. Zip 10019. Tel 977-7272. Sales Mgr. Etta S. Lauler.

- Music Sales Corp., 33 W. 60 St. Zip 10023. Tel 246-0325. Pres. Herbert Wise. Sales Mgr. Bert Snyder  
Int'l branches: Australia, Music Sales Australia Pty Ltd., England, Music Sales Ltd.

- Northridge Music Inc. (formerly Larry Shane Music Inc.), 15 E. 48 St. Zip 10017. Tel 759-9515. Pres. Henry Mancini. Gen. Mgr. P. Bente  
Home office: Los Angeles, Calif.

- Peer-Southern Org., 1740 Broadway. Zip 10019. Tel 265-3910. Pres. Monique I. Peer. VP. Ralph Peer II.  
Branches: Hollywood (Los Angeles Metropolitan Area), Calif.; Miami, Fla.; Nashville, Tenn.

- Plymouth Music Co. Inc., 17 W. 50 St. Zip 10023. Tel 246-9675. Gen. Mgr. Bernard Fisher.

- Rashid Sales Co., 191 Atlantic Ave., Brooklyn 11201. Tel 852-3295. Gen. Mgr. S. K. Rashid. Sales Mgr. Raymond Rashid.

- Larry Shayne Music Inc., see Northridge
- Tempo Music Inc., 750 Park Ave. Zip 10021. Tel 249-7500

- Terminal Musical Supply Inc., 166 W. 48 St. Zip 10036. Tel 245-5270. Pres. Arthur Nitka. Gen. Mgr. George Rizzo
- Warner Bros. Publ'ns Inc., 75 Rocketteller Plaza. Zip 10019. Tel 484-6227. Gen. Mgr. Murray Rutkoff. Sales Mgr. Steve Spooner.  
Home office: Los Angeles, Calif.

- **PLAINVIEW (Area Code 516)**  
Lee/Art Graphics Inc. (formerly Radom Music Press Inc.), 101 Fairchild Ave. Zip 11803. Tel 681-3400. See listing under New York, N.Y.

- **WEST BABYLON (Area Code 516)**  
Mark Music Serv. Ltd., 95 Eads St. Zip 11704. Tel 420-8310. Pres. Harold Goydel. Gen. Mgr. David Weiss. Sales Mgr. Harris Kozak.

**NORTH CAROLINA**

- **CHARLOTTE (Area Code 704)**  
Brodt Music Co., PO Box 1207. Zip 28231. 332-2177.  
Owner Gladys F. Brodt. Gen. Mgrs. Frank G. Potter, Edwin M. Belch Jr.

**OHIO**

- **CINCINNATI (Area Code 513)**  
Halnat Publ'g Co., 1527 Beaverton Ave. Zip 45237. Tel. 381-6580. Pres. & Gen. Mgr. Saul Halper

- **CLEVELAND METROPOLITAN AREA (Area Code 216)**  
Charles Dumort & Son Inc., 5985 Buckboard Ln., Solon 44139. Tel. 248-7085. Sales Mgr. Marly Waak  
Home office: Cherry Hill, N.J.  
Grossman Music Corp., 1278 W. Ninth St. Zip 44113. Tel 696-1234. Cable GROMUSIC. Pres. Henry S. Grossman. Mgr. Byron Simon.

**PENNSYLVANIA**

- **PITTSBURGH (Area Code 412)**  
Volkwein Bros. Inc., 117 Sandusky St. Zip 15212. Tel 322-5100. Pres. Carl W. Volkwein. Gen. & Sales Mgr. Walter E. Volkwein

- **VALLEY FORGE (Area Code 215)**  
J. W. Pepper & Son Inc., Box 850, Eisenhower Rd. Zip 19482. Tel 666-9600. Pres. Dean C. Burtch. Gen. Mgr. Ronald L. Rowe. Sales Mgr. Richard E. Thorne  
Branches: Tampa, Fla.; Atlanta, Ga.; Detroit, Mich.

**RHODE ISLAND**

- **PROVIDENCE (Area Code 401)**  
Axelrod Music Inc., 251 Weybosset St. Zip 02903. Tel 421-4833. Pres. & Gen. Mgr. Walter Axelrod. Sales Mgr. Gene Sabatino.

**TENNESSEE**

- **CLEVELAND (Area Code 615)**  
Pathway Press, 1080 Montgomery Ave. Zip 37311. Tel 476-5197

- **MEMPHIS (Area Code 901)**  
Blackwood Bros., 209 N. Lauderdale Zip 38105. Tel 527-4349. Pres. James Blackwood. Gen. & Sales Mgr. Carolyn Pearson.

- **NASHVILLE (Area Code 615)**  
Acuff-Rose Sales Inc., 2510 Franklin Rd. Zip 37204. Tel 385-3031. Pres. Wesley H. Rose. Sheet Music Sales Mgr. John R. Brown.  
The Benson Co., 365 Great Circle Rd. Zip 37228. Tel 259-9111. Pres. John T. Benson III, Exec. VP. Bob Benson Sr. Sales Mgr. Sam Mehaffie.  
Chappell Music Co., 10 Music Circle. Zip 37203. Tel 244-3382. Mgr. Henry Hurt  
Home office: New York, N.Y.  
M C A Music (div. of MCA Inc.), 6 Music Circle N. Zip 37203. Tel 242-3551.  
Home office: New York, N.Y.  
Peer-Southern Org., 7 Music Circle N., Zip 37203. Tel 244-6200. Gen. Mgr. Don Putnam  
Home office: New York, N.Y.  
S E M S Music Inc., 611 Merritt St. Zip 37203. Tel 256-2121. Pres. Robert E. Bryan. Gen. Mgr. F.C. Bryan. Sales Mgr. Linda Strecker.

**TEXAS**

- **FORT WORTH (Area Code 817)**  
Don Edgar Music, 2312 Jasper. Zip 76106. Tel 626-3448. Owner & Gen. Mgr. D. D. Edgar.

- **SAN ANTONIO (Area Code 512)**  
Southern Music Co., 1100 Broadway. Zip 78215. Tel 226-8167. Pres. & Gen. Mgr. Arthur Gurwitz

**WASHINGTON**

- **SEATTLE (Area Code 206)**  
Capitol Music Co. Inc., PO Box 21906, 1530 Third Ave. Zip 98111. Tel 622-4013. Gen. Mgr. Paul C. Leaf  
Affiliate: Miami, Fla., Hansen Publ'ns

**WISCONSIN**

- **MILWAUKEE (Area Code 414)**  
Hal Leonard Publ'g Corp., 8112 W. Bluemound Rd. Zip 53213. Tel. 774-3630. Telex 2-6668. VP. Keith Mardak (SEE ADVERTISEMENT)



# Columbia Pictures Publications

Popular Bestselling Music Publications — Your stock isn't really complete without us!

**TOP ARTIST'S SONGBOOKS**

- ★ Bread®
- ★ Chicago®
- ★ Fleetwood Mac
- ★ Stevie Wonder
- ★ Waylon And Willie
- ★ Boston

**TOP MOVIE SONGBOOKS**

- ★ Star Wars
- ★ Mahogany
- ★ Funny Lady/Funny Girl

**MIXED FOLIOS**

- ★ For All Instruments

**SHEET MUSIC**

- ★ More than 30% of the Chart
- ★ Solid Gold

**BRADLEY PIANO AND ORGAN TEACHING AND METHOD BOOKS**

**BAND MUSIC CHORAL MUSIC AND MUCH, MUCH MORE!**

**WE HAVE THE TOP ARRANGERS!**

- ★ DAN COATES
- ★ JOHN CLAUSI
- ★ RICHARD BRADLEY
- ★ BERT DOVO
- ★ JAMES BURDEN
- ★ JOHN TATGENHORST
- ★ JERRY NOWAK
- ★ JOHN EDMUNDS

**Columbia Pictures Publications a Division of Columbia Pictures Industries, Inc. Frank J. Hackinson, Vice President 16333 N.W. 54th Avenue Hialeah, Florida 33014 TOLL FREE NUMBER: (800) 327-7643**

# RECORD & TAPE WHOLESALERS

## Of The United States

The wholesale functions(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

### ALABAMA

#### ● ATTALLA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Box 6, Rt. 3, Zip: 35954. Tel: 538-6043. Owner & Buyer: C.R. O'Neal. (Rec. & Tape RJ).

#### ● BIRMINGHAM AREA (Area Code 205)

Music Center Dist. Inc., 1400 Second Ave. N. Zip: 35203. Tel: 251-8252. Owner & Pres.: Virgil C. Lugar Sr.; Mgr. & Buyer: Virgil C. Lugar Jr. (Rec. OS & RJ).  
Ray Royster Prod'ns, PO Box 4171. Zip: 35206. Tel: 833-0550. Owner: Ray Royster. (Rec. D)  
Labels: Gateway, Janray, Super Star.  
Trackdown Rec. Dist., 544 Bessemer Super Hwy., Midfield 35228. (Rec. D, RJ, I & E)  
Labels: Black Kat, Cash in Today, Cherub, Cowwydy, Full Speed Ahead, PM, Rhythm, Trackdown.  
Home office: Chicago, Ill.

### ARIZONA

#### ● PHOENIX (Area Code 602)

All Label Rec. Serv., 704 E. Weldon. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinett. (Rec. & Tape RJ)  
Home office: Cleveland, Ohio. (Rec. & Tape OS & RJ)  
Alta Dist'g Co. SW, 2950 W. Catalina Rd. Zip: 85017. Tel:

269-1411. Mgr.: George Souvall; Ass't Mgr.: Lee Weimar; D & OS Mgr.: Margo Grover; Buyers: D, Margo Grover; OS & RJ Singles, Jim Brunner; OS & RJ Albums, Dwayne Witten; OS & RJ Tape, Ken Kayes. (Rec. & Tape D & RJ), (Rec. & Tape OS as Arizona One Stop)  
Rec. labels: A&M, All Platinum, Anthem, Argo, Artists of America, Bang, Barnaby, BeeGee, Birthright, Black Gold, Blue Note, Bryan, Bucksnort, Butterfly, Calliope, Checker, Chelsea, Chess, Chi-Sound, Chrysalis, Commercial, Concord Jazz, Cream, Daybreak, De-Lite, Deram, Disneyland, Dore, Era, Farr, Fiesta, Four Star, GNP Crescendo, Gang, Gateway-Dyno, Grateful Dead, Greedy, Groove Merchant, Gusto, H&L, Hi, Horizon Jazz, IRDA, Imperial, Improv, Inner City Jazz, Jamie, Janus, Laurie, Liberty, Lifesong, Living Language, London, MAM, Mach, Magna Glide, Media Arts, Minit, Monument, Mushroom, Music Minus One, Nationwide Sound, Now, Ode, L'Oiseau Lyre, Original Sound, PIP, Paragon, Parrot, Pausa, Pawn, Phase 4, Plantation, Poppy, Pyramid, Ranwood, Republic, Richmond, Roulette, Round, Rounder, Roxbury, SSS Int'l, Sandcastle, Sesame Street, Shock, Shout, Solid Gold, Sound Stage 7, Stang, Starday, Stereo Treasury, Sun, Syntonic Research, Telefunken, Threshold, Thunderbird, Tiger Lily, Turbo, 20th Century, UK, United Artists, Veep, Vigor, Virgo, Westbound.  
Tape lines: A&M, Anthem, Argo, Bang, Barnaby, BeeGee, Blue Note, Chelsea, Chi-Sound, Chrysalis, Deram, Disneyland, GNP Crescendo, GRT, Grateful Dead, Groove Merchant, Gusto, H&L, Hi, Horizon Jazz, Imperial, Janus, Liberty, Lifesong, Living Language, London, MAM, Mach, Magna Glide, Media Arts, Minit, Monument, Mushroom, Now, Ode, L'Oiseau Lyre, Original Sound, PIP, Parrot, Pawn, Phase 4, Poppy, Republic, Richmond, Round, Roxbury, Shock, Shout, Solid Gold, Sound Stage 7, Starday, Stereo Treasury, Telefunken, Threshold, Thunderbird, 20th Century, UK, United Artists, Veep, Westbound.  
Accessories: Le-Bo, Fidelitone, Memorex, Seebro, 3M.

### Distributors One Stops Rack Jobbers Importers & Exporters

Arizona One Stop (Rec & Tape OS), see Alta Dist'g Co.  
Arizona Rec. & Tape Dists., 329 E. Roosevelt St. Zip: 85004. Tel: 252-4845. (Rec. & Tape D & OS)  
Rec. labels: ARV, Bego, Cronos, DLB, Falcon.  
Tape lines: Same as rec. labels.  
Accessories: Blank loaded tape (BASF, Maxell), needles (Audio-Plus), tape accessories (Simplector).  
Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Owner: Leonard M. Singer; Buyers: Singles, Fred Rivers; D Albums, Leonard M. Singer; OS Albums, Frances Mageean; Tape, Angela Singer. (Rec. & Tape D & OS)  
Rec. labels: AVI, Abattoir, Abet, Abkco, Alligator, Alston, Amherst, Arhoolie, Arista, Ashtree, Audio Fidelity, Audio Rarities, BASF, Bach Guild, Bareback, Barnaby, Bethlehem, Black Forum, Blue Candle, Blue Goose, Bold, CTI, Caedmon, Cardinal, Casablanca, Cat, Chiaroscuro, Chimneyville, Chocolate City, Claridge, Connoisseur Society, Contempo, Cream, Creative World, Creed, DJM, D&M, Dana, Dashi, Delmark, Drive, Enter'acte, Ernie's, Everman, Excello, Fantasy, Fiesta, Flying Fish, Folkways, Free Spirit, GRT, Glades, Gold Mind, Gold Plate, Gordy, Grecoophon, Guitar Player, Gull, H&L, Hitsville, Image, Inner City, Janus, Jewel, Kayvette, Kicking Mule, Klavier, Konduko, Kudu, Malaco, Mankind, Manticore, Marlin, Metronome, Milestone, Millennium, Monitor, Morning Sky, Motown, Mountain Railroad, Mowest, Muse, Nashboro, Natural Resources, Oasis, Old Timey, Onyx, Original Sound, Ovation, PBR Int'l, Paula, Philo, Prestige, Private Stock, Prodigal, Project 3, Quality, Rare Earth, Rebel, Request, Ronn, Rounder, Salsoul, Salvation, Savoy, Shadybrook, Soul, Sound Bird, Stone Dogg, TK, Takoma, Tamla, Thimble, Three Brothers, Vanguard, Vox, Wicked, Wolf, World Jazz, Yazoo.  
Tape lines: AVI, Abkco, Alston, Amherst, BASF, Bold, CTI, Casablanca, Cat, Chocolate City, Creed, DJM, Drive, Excello, Fantasy, GRT, Glades, Gold Plate, Gordy, H&L, Hitsville, Jewel, Kayvette, Konduko, Kudu, Mankind, Manticore, Metronome, Motown, Nashboro, Oasis, Original Sound, Paula, Prodigal, Project 3, Rare Earth, Salsoul, Savoy, TK, Takoma, Wicked.  
Accessories: Blank tape (BASF), Le-Bo Prods.  
B & B Recs., 1638 E. Southern. Zip: 85040. Tel: 268-9828. Pres.: Bo Stewart; Gen. Mgr.: Mike Lenaburg. (Rec. & Tape D & OS)  
Labels: B&B, Darlene, Hefty, Homogenized Soul, Mighty, Out of Sight; also distributes cut-outs, overstocks, close-outs.  
Pickwick Int'l Inc., Rack Servs. Div., 3422 W. Whitton Ave. Zip: 85017. Tel: 272-9343. Mgr.: Tom Catchings; Buyer: Mike Frank. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn.  
Smash Rec. Dists., 2911 W. Fairmount. Zip: 85017. Tel: 264-5659. Owners: Jackie & Clarence Elgas; Gen. Mgr. & Singles Buyer: Jackie Elgas. (Rec. OS)

#### ● TUCSON (Area Code 602)

Disk Rec. Jobbers, 8111 E. Broadway, Suite 467. Zip: 85710. Owner & Mgr.: S.L. Simon. (Rec. OS & RJ), (Rec. OS & RJ as Empire Inds.)  
Empire Inds. (Rec. OS & RJ), see Disk Rec. Jobbers.

## CHAPMAN DISTRIBUTING CO., INC.

### LA's Finest Distributor

Manufacturer's Inquiries Most Welcome.  
Your Product Deserves Personal Attention.

ALSO

Complete Lines of Religious, Gospel and Sacred.

Contact:

## CHAPMAN DISTRIBUTING CO., INC.

1212 South Albany  
Los Angeles, Calif. 90015  
Phone: (213) 749-9484

Barney Fields, Promotion  
Herb Chapman, Sales Mgr.

### MANY SERVICES for the

## RACK JOBBER

- ★ ALL TYPES OF INDEX STRIPS
- ★ BACK-UP CARDS FOR 45 RPM's
- ★ WHITE and VELVA-GLO KLEEN-STIK PRICE LABELS
- ★ HOT STAMPED DIVIDER CARDS for 45's or LP's

**TAILOR MADE FOR YOUR NEEDS.** Send for a Complete Brochure.

### STAR TITLE STRIP COMPANY, INC.

842 WESTERN AVENUE Area Code 412 231-4314 PITTSBURGH, PA. 15233

### ARKANSAS

#### ● HOT SPRINGS (Area Code 501)

Country Music Sales, PO Box 866. Zip: 71901. Owner: Slim McComas. (Rec. D & E—mail order only).

#### ● LITTLE ROCK (Area Code 501)

Discount Recs. Inc., 3218 S. University. Zip: 72204. Tel: 565-9848. (Rec. OS & RJ)  
Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd. Zip: 72202. Tel: 664-0275. (Tape OS)  
Playback equip.: BSR, Hitachi, Lear Jet, Panasonic, Telex.  
Accessories: Blank loaded tape, storage cases, various accessories (Hitachi, Lear Jet, Le-Bo)  
Sieberts (sub. of Handleman Co.), 6301 Forbing Rd. Zip: 72209. Tel: 562-8800. Mgr.: David Siebert; Buyers: Singles, Ben Briley; Albums & Tape: Jackie Pate. (Rec. & Tape RJ)  
Accessories: Le-Bo, Memorex.

#### ● WEST MEMPHIS (Area Code 501)

Boss Ugly Bob Recs. & Tapes, 2314 E. Broadway St. Zip: 72301. Tel: 735-6420. (Rec. & Tape OS)  
Home office: Memphis, Tenn.



# CALIFORNIA

## ● BUENA PARK (Area Code 714)

Brown Rec. Dists. Inc., 7342 Melrose St. Zip: 90621. Tel: 522-8351. Pres.: Dave Mingus; VP: John Olson; Treas.: Tom Lovell. (Rec. D, OS & RJ; Tape OS)  
 Rec. labels: Adelphi, Bomp, Disneyland, Hope, Piedmont, Skyline.  
 Accessories: Action Leather, Audio Technica, BASF, Le-Bo, Pfanstiehl, Scotch, Transcriber, Watts.

## ● COSTA MESA (Area Code 714)

Living Water Prod'ns, PO Box 2316. Zip: 92626. Tel: 979-7373. (Rec. & Tape D & E)  
 Labels: Edify, Good News, Maranathal, Pure Joy, Sparrow.

## ● HEALDSBURG (Area Code 707)

Luna Recs. Dist., 434 Center St. Zip: 95448. Tel: 433-4138. Owner, Mgr. & Buyer: Abel de Luna. (Rec. & Tape D, OS, RJ, I & E)  
 Branch: San Jose, Calif.  
 Rec. labels: Belisa, Cara, Cash, Coco, DLB, Memo, Mex-Melody, RN, Zarape.  
 Tape lines: Same as rec. labels.

## ● LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales Corp., 2021B S. Doogan Ave., Compton 90220. Tel: 537-3791. Gen. Mgr.: Topper Schroeder. (Rec. & Tape RJ)  
 Home office: Hackensack, N.J. (Exec. office only)  
 A B C Rec. Dists. Inc., 4518 Van Owen St., Burbank 91505. Tel: 849-6033. Mgr.: Art Miller. (Rec. & Tape D)  
 Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.  
 Tape lines: Same as rec. labels.  
 Aldisc Int'l (Rec. & Tape E), see Record Sales Co. Inc.  
 American-Mex Rec. Corp., 2534 W. Pico Blvd. Zip: 90006. Tel: 487-4100. Pres.: Leonard Silver; Buyer: Elliot Mellman. (Rec. & Tape OS & RJ)  
 American Music Mktg., 2652 W. Pico Blvd. Zip: 90006. Tel: 382-0080. Owner & Buyer: Chet Coplen; Sales: Joe D'Amore. (Rec. & Tape D & E)  
 Distributes budget lines, cut-outs. (SEE ADVERTISEMENT)  
 Amex Recs. Inc., 267 N. Lake Ave., Pasadena 91101. Tel: 681-0271. (Rec. RJ)

Amigo Rec. Dist., 2858 W. Pico Blvd. Zip: 90006. Tel: 735-1359. Owner: Edmundo Perez. (Rec. & Tape D)  
 Rec. labels: Alhambra, Arcano, Astrodisk, Audio Latino, Auditorama, Billo, Borinquen, Caliente, Casino, Caytronics, Coco, E&G, Fama, Gala, Gas, Iama, Orfeon, Pronto, Salsoul, TR, TH, Velvet, Zafiro.  
 Tape lines: Same as rec. labels.  
 Apex Recs. Inc., 13005 Satcoy St., North Hollywood 91605. Tel: 765-5116. Telex: (910) 499-2176. Mgr.: John Salas; Reg'l Sales Mgr.: Larry Finn. (Rec. & Tape RJ & E)  
 Home office: Rahway, N.J. (Rec. & Tape D, RJ & E)  
 Armo Exporting Co., 3616 1/2 Washington Blvd. Zip: 90018. Tel: 733-3714. Owner: Moe Arbeitel. (Rec. E)  
 Baly Recs. & Tape Dists., 2525 W. Pico Blvd. Zip: 90006. Tel: 487-2155. Owner, Mgr. & Buyer: Isaac Baly. (Rec. D, OS, RJ & I; Tape D & OS—Latin & Spanish prod. only)  
 Labels: Arcano, Arriba, Caytronics, Discolando, Fama, Fania, Gala Gema, Melody, Mericana, Musart, Musimex, Nova Vox, Orfeon, Peerless, Pronto, Ramex.  
 Label imported: Tikal (Guatemala).  
 Berklay Air Servs., PO Box 91156 World Way. Zip: 90009. Tel: 674-6690. (Rec. & Tape I & E)  
 Home office: Jamaica (New York Metropolitan Area), N.Y. (SEE ADVERTISEMENT)  
 C B S Recs., 17337 Ventura Blvd., Suite 200, Encino 91316. Tel: 995-1234. VP Western Region: Del Cos-

tello; Reg'l Co-ord.: Jean Cooke; Branch Mgr.: Dennis Hannon. (Rec. & Tape D)  
 Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
 Tape lines: Same as rec. labels.  
 California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-1181. Pres.: Sam Ricklin; VP & Gen. Mgr.: Ronald E. Ricklin; Rec. & Tape Buyer: Nash Lazalde. (Rec. & Tape OS & E)  
 California Rec. Dists. Inc./George Hocutt, 731 W. Wilson, Glendale 91203. Tel: 245-6464. Opns. Mgr.: Harold Baloyan; Sales Mgr.: Don Davis; Promo. Mgr.: Craig Parker; Sales: Tony Jacobs. (Rec. D)  
 Branch: San Rafael (San Francisco & Bay Area), Calif.  
 Labels: AMP, ASI, Abattoir, Accent, Adamo, Adelphi, Advent, Aircheck, Alligator, Arcane, Archive of Folk & Jazz, Archive of Piano Music, Arhoolie, Aries, Ashtree, Audio Fidelity, Audio Prods., Audio Rarities, BBP, Bean, Bel-Ad, Bethlehem, Big Band Int'l, Biograph, Birthright, Bix Lives, Black Lion, Blue Canyon, Blue Goose, Blue Labor, Blues Blood, Blues Classics, Bountiful, Broadway, Bull Frog, CMH, Caedmon, Candide, Capitol Kiddies, Center, Chiaroscuro, Choice, Clanco, Coby, Coco, Columbia Special Prods., Concert Disc, Concord, Connoisseur Society, Corinthian, Corno-

WHOLESALEERS

Need  
has no  
Season



©PROGRAM - IN - COLOR  
 TITLE STRIPS  
 MOTIVATES  
 FASTER  
 SELECTION  
 AND MORE PLAYS

N.J. (201) 243-0222  
 STERLING TITLE STRIP CO., INC.  
 1175 BROAD ST., NEWARK, N.J. 07114



call . . .

GEORGE HOCUTT

**CALIFORNIA RECORD DISTRIBUTORS, INC.**

for . . . **FIRST PLACE IN RECORD DISTRIBUTION**

serving the Los Angeles and San Francisco markets.

Don Davis, Sales Manager; Craig Parker, Promotion Manager;

Tony Jacobs, Sales; Hugh Overton, No. Calif. Mgr.; Harold Baloyan, Operations Mgr.

Phone: (213) 245-6464

Address: 731 W. Wilson  
 Glendale, CA 91203

graphic, Counterpoint, County, Creative World, Criterion, Dawn Club, Delmark, Dion, Discus, Dixieland Jubilee, Dobre, Dooto, ENJA, Ecker Works, Electric Lemon, Ethelyn, Eubie Blake, Everest, Fairmont, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Forest Bay, Fremont, Fretless, GNP Crescendo, Gala, Giants of Jazz, Glendale, Golden Era, Graffiti, Granite Honk, Greentree, HDS, Halcyon, Harlequin, Hawaii Calls, Herwin, Historical, History in Sound, Homespun, Image, Improvising Artists, India Navigation, Ivory World, JCOA, JTP, Jam Session, Jazz Archives, Jazz Guild, Jazz Treasury, Jazz, Joliet, Joyce, Kaleidoscope, Kanawha, Kicking Mule, King, King Bluegrass, Klavier, Labor, Laurie, Legacy, Lemco, Long Neck, Los Angeles, Mainliner, Mango, Mar-Bren, Mark 56, Melodeon, Merry Maker, Milagro, Monmouth Evergreen, Mountain Railroad, Muse, Muskadine, NTSU, Nessa, Northern Lights, Nostalgia, Old Homestead, Old Timey, Olympic, Onyx, Outstanding, Owl, PM, Passin' Thru, Pearl, Period, Pharoah, Philo, Phoenix, Physical, Piedmont, Plantation, RE/SE, RGB, RMN, Radio Archives, Radiola, Ram, Ranwood, Rebel, Red Rooster, Redwood, Renaissance, Republic, Request, Retrospect, Revelation, Ridge Runner, Riverboat, Roast, Roper, Rounder, Sackville, Sandcastle, Scala, Sea Breeze, Semaphore, Shamrock, Shanachie, Sheffield, Shiah, Shoestring, Sierra Wave, Skyline, Sounds, Soutrak, Spivey, Spokane, Spottite, Standing Room Only, Stanyan, Starday, Stash, Sun, Sunbeam, Survival, Symposium, Syntonic Research, Tablighi, Tahiti, Takoma, Tandem, Taz-Jaz, Testament, Thistle, Titanic, Totem, Tradition, Trident, Trix, Truluv, Turnabout, Uncle Bear, Valon, Vantage, Varese, Vetco, Vintage Jazz, Vox, Voyager, Watt, World Jazz, Xanadu, Yazoo, Zafiro, Zap, Zim. (SEE ADVERTISEMENT)

Canterbury Recs. Inc., 805 E. Colorado Blvd., Pasadena 91101. Tel: 681-4922. Gen. Mgr. Charles Gordon; Sec'y-Treas.: Leonard Gordon; Buyers: Singles, Jessie Bruno, Ellen Madison; Albums, Charles Gordon; Tape, Jennifer Freedman (Rec. & Tape OS, RJ & E)

Capitol Recs., 3116 Ave. 32. Zip: 90065. Tel: 258-3275. (Rec. & Tape D)  
 Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Meolodiya/Angel, Seraphim.  
 Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Cayre Inds. of California Inc., Bonnie Brae Bldg., Suite 205, 1830 W. Olympic Blvd. Zip: 90006. Tel: 383-1386. Mgr. & Buyer: Joe Ramirez (Rec. & Tape D)  
 Home office: New York, N.Y., Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed)

Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212. Tel: 553-0111. Cable: CELEBRIA. Owners: Sidney Justin, Bernard Luber. (Rec. & Tape I)  
 Imports all USSR product.

Chapman Dist'g Co. Inc., 1212 S. Albany St. Zip: 90015. Tel: 749-9484. Owner: Al Chapman; Mgr.: Herb Chapman; Buyers: Al & Herb Chapman (Rec. & Tape D)  
 Rec. labels: Alshire, Alwin, Birthright, Buddah, Cabot, Calvary, Camden, Canaan, Capitol, Children's Rec. Guild, Copeland, Columbia, Conversa-Phone, Creative Resources, Creative Sound, Cricket, Crystal, Destiny, Dictation Disc, Discovery, Disneyland, FEL, Gateway, Globe, Glori, Good News, Heart Warming, Heritage Singers, Hilltop, Jim Swaggert, Lamb, Lamb & Lion, Light, Living Language, London, Manna, Maranatha!, Mister Rogers, Monitor, Motivation, Music Minus One, Myrrh, Orion, Peter Pan, Pickwick, RCA, Ranwood, Sacred, Superscope, Tempo, 3 Centuries of Music, Waikiki, Word, World, Young People's Recs., Zondervan (religious product)  
 Tape lines: Avant Garde, Cabot, Canaan, Capitol, Columbia, Conversa-Phone, Creative Sound, Heart Warming, Hilltop, Light, Living Language, Monitor, Myrrh, Pickwick, RCA, Sacred, Word, Zondervan. (SEE ADVERTISEMENT)

Circle Mktg. Corp., 341 N. Oak St., Inglewood 90302. Tel: 671-8211. Cable: CIRMARCORP. Telex: 653521. Pres.: Mickey Arkus. (Rec. & Tape I & E)

City 1 Stop, 1810 W. Venice Blvd. Zip: 90006. Tel: 737-7759. Owner: Sam Billis; Mgr.: Sol Zamek; Buyers: Supervisor, Todd Ramcke. Albums, David Hoeltje; Tape, Terry Mossman. (Rec. & Tape OS & E)

Frank Cooke Ents., 8052 Vineland Ave., Sun Valley 91352. Tel: 767-3205. Owners: Frank & Tony Cooke; Mgr.: Tony Cooke; Buyer: Frank Cooke. (Rec. & Tape D)  
 Rec. labels: Advent, Cambridge, Citadel, Delos, Desmar, Experiences Anonymes, Gateway, Genesis, Hungaroton, Impromptu, Lyrichord, Music Minus One, Monitor, Muza, Pantan, Pearl, Pepita, Poseidon, Pronit, Qualiton, 1750 Arch, Supraphon.  
 Tape lines: Advent, Hungaroton, Monitor, Qualiton, Supraphon.

Falcon Rec. Sales, 2722 W. Pico Blvd. Zip: 90006. Tel: 731-7247. Mgr.: Sara Segovia (Rec. & Tape D)  
 Home office: ARV Rec. Sales, McAllen, Tex. (Rec. & Tape D, OS & RJ)  
 Labels: ARV Int'l, Falcon, Ric.

Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Suite 616, Zip: 90028. Tel: 462-7473. Owner: Enrique Lebendiger; Mgr.: Debora Frankiel. (Rec. I)  
 Rec. labels imported: Discos Premier, Fermata, Importa/Som, Peralta, Pick, RGE, Som/Maior, Young (All Brazil)

Festival Rec. Dist's., 2769 W. Pico Blvd. Zip: 90006. Tel: 737-3500. Owner, Mgr. & Buyer: John Filcich. (Rec. D, OS & I)  
 Labels: Alector, Apon, Arab Tunes, Avoca, B&F, Baerenreiter, Balkan, Balkanton, Bruno, Cambridge, Canary, Children's Rec. Guild, Colonial, Conversa-Phone, Dyer-Bennet, Eterna, Eurotone, Folkraft, Haydn Society, Israel Music, Kismet, Lyrichord, Nina Russell, Spoken Arts, Standard, Steno Speed, Stinson, Tikva, Ultra-Phone, Young People's Recs.  
 Imports from Bulgaria, France, Germany, Greece, Israel, Norway, Philippines, Switzerland, Yugoslavia.  
 G & G Rec. Dist's., see Musica Latina.  
 Global Rec. Ents., PO Box 49345. Zip: 90049. Tel: 788-0920. Pres.: Randy Hoffman. (Rec. & Tape D)

# FLEXIBLE:

*flex-ib-ile* /'flek-sə-bəl/ adj 3: capable of responding or conforming to changing or new situations — flex-i-bil-i-ty /'flek-sə-'bil-ə-ti/ n  
 flex-ion /'flek-shən/ n 1: flexion, flexio, fr flexus, pp of flectere 1: the act of flexing or bending 2: a part bent BEND 3: INFLECTION 3 4: bending of a joint between the bones of a limb that diminishes between the bones — compare EXTENSION 3b — a limb or leg by a movement at the shoulder

**Eva-Tone Soundsheets puts the word flexibility to work for you.** Flexibility—the major characteristic of our thin Soundsheet recordings but more importantly, flexibility, as it relates to our good working relationships with our music industry clients.

**But we are not the only flexible people around.** Our clients are too. They are innovators; people who like the definition above states, "respond to changing or new situations." They use Soundsheets to sell their sound. **They know they work.**

**Over 350 million Soundsheets** have been produced since 1962. Soundsheets successfully used by many of your musical peers—record companies (major and independent), music publishers, studios, even small bands trying to get their good sound heard. Soundsheets fit anywhere you're currently using print. Hearing is believing—test 500 Soundsheets for under \$250, or use 10,000 for less than \$1,000.

**How about a little sound advice!** Give us a call or return the coupon below—we'll send a Soundsheet Idea Kit to you. It's free for the listening. Call us toll-free at 800-323-5845. In Illinois, it's 312-945-5600.

**Eva-Tone Soundsheets—We're as flexible as your needs are varied.**

**EVATONE** 2051 Waukegan Road, Deerfield, Illinois 60015  
 SOUNDSHEETS

\*Webster's New Collegiate Dictionary.

**EVATONE** Dept. 321, P.O. Box 23  
 SOUNDSHEETS 2051 Waukegan Road, Deerfield, Illinois 60015

Yes, I'm an innovator in the music industry and I want to use Soundsheets to sell my sound. Please send me your new FREE Idea Kit. I'm interested in using Soundsheets for:

- Music Publishing       Record Promotion       Sales Promotion  
 Advertising       Other \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_ Phone \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

TEAR ALONG  
PERFORATED  
LINE.

# the mood maker

Created to show you how Eva-Tone Soundsheets and music  
can help you open people's minds to hear what *you* have to say.

STEREOPHONIC

33<sup>1/3</sup>  
RPM

Produced by Sound 80, Minneapolis, Minnesota.  
Material used with permission of copyright holder.  
Special thanks to Ovation, Inc. and their artists  
Johnson and Drake.

## listen

MFG. IN U.S.A. BY

**EVATONE**  
SOUNDSHEETS

DEERFIELD, ILLINOIS

Write  
for free  
Idea Kit.  
Eva-Tone Soundsheets  
Deerfield, IL 60015  
te.: (312) 945-5600

RECORDED AT SOUND 80 STUDIOS, 2709 EAST 25th STREET, MINNEAPOLIS 55406

ONE GENTLE DAY

HERB PILHOFFER

BRASS JASS

HERB PILHOFFER

SOUND80

SIDE TWO  
S80-769-3387S-B

9712121-6341

ARRANGED AND PRODUCED  
by  
HERB PILHOFFER PRODUCTIONS

MFG. IN U.S.A. BY

33 1/3 RPM  
STEREO

EATON®  
SOUNDSHEETS

DEERFIELD, ILL.



**Distributes** cut-outs, close-outs, deletions, accessories & imports.

Handelman Co., 1544 N. Knowles Ave. Zip. 90063. Tel: 261-0268. Mgr.: Arnie Gross; Buyer: Fred Caughran. (Rec. & Tape RJ)

**Home office:** Clawson (Detroit Metropolitan Area), Mich.

Horseshoe Dist. & Serv. Co., 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700. Mgr.: Ann Harmon. (Rec. D)

**Home office:** South Bend, Ind. (See for prod. distributed)

Intelsat Music Connection (div. of M&M Prod'n), PO Box 75855. Zip: 90075. Tel: 383-4045. Mgr.: A.O. Holmes; Buyers: Singles, G. Gordon, Albums, J.A. Washington; Tape, C. Washington. (Rec. & Tape OS & RJ)

In-Tune Music Dist. Corp., 6737 Valjean Ave., Van Nuys 91406. Tel: 782-6420. Pres. & Buyer: Michael Lipton; VP's: Bernard Wechsler, Elliot Elaine. (Rec. D). (Rec. OS as Valley One-Stop)

**Labels:** AVI, Beam Junction, Bethlehem, Bloopers, CMH, Calliope, De-Lite, Derrick, End-Gee, Farr, Festival, Golden, Greedy, Koala, LA Int'l, Little Star, Mojo, PBR, Pyramid, R&R, Rage, Republic, Roulette, Salsoul, Strawberry, Tiger Lily, Xanadu.

**Accessories:** Blank tape (BASF).

J E M Recs West Inc., 18615 Topham, Reseda 91335. Tel: 988-5812. Mgr.: Mark Ferulian (Rec. & Tape I)

**Home office:** South Plainfield, N.J. (JEM Recs. Inc. (See for prod. distributed) (SEE ADVERTISEMENT))

J F & H Recs., 975 W 43 Pl. Zip. 90037. Tel: 231-0518. Owners: Jeraldine Felth, Jerry Hooks. (Tape I & E)

**Lines imported:** Flyright (UK), Sonet (Denmark), Today (UK).

John's Music, 11020 S. Main St. Zip. 90061. Tel: 755-1165. Owner, Albums & Tape Buyer: John L. Jackson; Singles Buyer: Marie Jackson. (Rec. & Tape OS)

Kester Mktg., 14614 Lanark, Panorama City 91402. Tel: 781-5488 (Rec. & Tape D, RJ, I & E)

**Distributes** cut-outs.

Linden Dist'g Co., 4640 Louise Ave., Encino 91316. Owner, Mgr. & Buyer: L. Blaskey. (Rec. D, OS, RJ & E, Tape RJ & E)

**Rec. labels:** Lavette, Space.

M C A Dist'g Corp., 11312 Penrose St., Sun Valley 91352. Tel: 768-3200. District Mgr.: Santo Russo Jr.; District Prod. Mgr.: Bill Wagoner; Sales Mgr.: Des Moines Green; Promo: Bob Osborn. Wayne McManners. (Rec. & Tape D)

**Rec. labels:** Coral, Goldhawk, MCA, Rocket, Legend, Tally

**Tape lines:** Same as rec. labels.

M S Dist'g Co. of California, 9420 Telfair Ave., Sun Valley 91352. Tel: 875-3960. Gen. Mgr.: Jack Mesler. (Rec. & Tape D)

**Home office:** Morton Grove (Chicago Metropolitan Area), Ill.

**Rec. labels:** A&M, ASI, Abxaxas, Accent, Alegre, Amherst, Annuit Coeptis, Antilles, Apple, Arcano, Arista, Artists of America, Ashtree, Audic Fidelity, Audio Rarities, BASF, Bach Guild, Bang, BeeGee, Bethlehem, Black Jazz, Black Lion, Black Lion Blue Note, Buddha, Bullet, CTI, Caliente, Cardinal, Carino, Carrot, Casablanca, Caytronics, Celebration, Chelsea, Chi-Sound, Chiaroscuro, Chocolate City, Chrysalis, Concord Jazz, Connoisseur Society, Cotique, Cream, Creative World, Criterion, Curtom, Dana, Dark Horse, DJM, Dharmia/Future, Different Drummer, Discouristics, Dixieland Jubilee, Dobre, Dore, EGC, ENJA, Erd, Era, Eternal Everyman, Fania, Farr, Fiesta, Flatout, Free Spirit, Friends & Co., GNP, Gee, Gold Mind, Gold Plate, Gramophone, Grateful Dead, Grecophon, HAM Hawaii Calls, High Sierra, Homespun, Horizon, Imperial, Inca, Island, JRC, Jazz, Joyce, Jukebox, Kama Sutra, Karen, Kudu, Laurie, Liberty, Libra, Lifesong, Living Language, Mango, Mardi Gras, Mark 56, Media Arts, Merry Makers, MF Impulse, Milagro, Mericana, Mildomo, Monitor, Monument, Morning Sky, Muse, Musicor, Mushroom, NTSU, Oasis, Ode, Old Town, Onyx, Original Sound, Ovation, PA-USA, P&G, Pi Kappa, Plantation, Poppy, Prima, Pronto, Project 3, Pye, Pyramid, Ranwood, Riverside, Roast, Roulette, Round, Roxbury, Salsoul, Salvation, Sam, Savoy, Sesame Street, Sheba, Solid State, Sound Stage 7, Specialty, SSS Int'l, Sun, Supraphon, Syntonic, Theresa, Thumble, Tico, Trident, Uncle Bear, United Artists, Vanguard, Vaya, Vee Jay, Virgo, World Jazz, Ziv Cap.

**Tape lines:** A&M, Alegre, Amherst, Apple, Arista, Artists of America, Ashtree, BASF, Bang, Bullet, CTI, Casablanca, Chelsea, Chi-Sound, Chocolate City, Chrysalis, Connoisseur Society, Cotique, Creative World, DJM, Dark Horse, Dharmia/Future, EGC, Fania, Fantasy, Farr, Fiesta, Free Spirit, GNP, Gold Mind, Gold Plate, Grateful Dead, Horizon, Imperial, Inca, Island, Jazz, Joyce, Jukebox, Kudu, Liberty, Libra, Lifesong, Living Language, MF Impulse, Mango, Media Arts, Milestone, Monitor, Monument, Morning Sky, Muse, Mushroom, Musicor, Oasis, Ode, Old Town, Onyx, Original Sound, PA-USA, Plantation, Poppy, Prestige, Project 3, Pye, Pyramid, Roast, Roulette, Round, Roxbury, Salsoul, Salvation, Sam, Savoy, Solid State, Sound Stage 7, Specialty, SSS Int'l, Sun, Tico, United Artists, Vanguard, Vaya.

Marsal Prod'ns, 2854 W. Pico Blvd. Zip: 90006. Tel: 737-7771. (Rec. & Tape D, OS, I & E)

**Home office:** San Antonio, Tex. (See for prod. distributed)

Molaman Rec. Dist'g, 1650 21 St., Santa Monica 90404. Tel: 828-4295. Pres.: Steve Gabor. (Rec. & Tape OS & RJ)

More Music Programming, 5315 Laurel Canyon Blvd., North Hollywood 91607. Tel: 985-3300. Owner: Jay Stevens; Mgr.: Ron Lewis; Buyer: Brad Smith. (Tape D & OS)

**Tape line:** Ampex.

**Playback equip.:** Revox.

**Accessories:** Ampex.

Musica Latina Inc. (G&G Rec. Dist.), 2360 W. Pico Blvd. Zip 90006. Tel: 385-2151. (Rec. D, OS & RJ, Tape D)

**Rec. labels:** Ansonia, Arcano, Belter, Caytronics, Columbia, Discoland, Fuentes, Kubaney, Latin Int'l, Miami, Modiner, Orion, Panart, Parnaso, Regal, Remo, Rico, Rico-Vox, Son'Art, Sono Lux, Sono Mex, Sono Radio, Top Hits, UA Latino, Velvet, El Zarape

**Tape lines:** Same as rec. labels.

Musical Recs. Co./Musical Tapes Inc., 2958 W. Pico Blvd. Zip 90006. Tel: 737-9037. Gen. Mgr.: Valentin Velasco. (Rec. & Tape D)

**Home office:** Miami, Fla.

**Rec. labels:** Bueno, Discuba, Eco, Eli, Musart, Musart-Norteno, Peerless.

**Tape lines:** Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

Music Brokers (div. of Rainbow Inds. Inc.), 2576 W. Pico Blvd. Zip. 90006. Tel: 386-4937. Mgr.: Patti Pinto; Buyer: Shawn Fraser. (Rec. OS, I & E; Tape OS & E)

Nehi Rec. Dist'g Corp., 5500 W. Jefferson Blvd. Zip. 90006. Tel: 930-1722. Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyers: Tom Cantu, Mike Martin. (Rec. & Tape RJ)

Phonodisc Inc., 6255 Sunset Blvd., Suite 624. Zip: 90028. Tel: 466-4571. Mgr.: Archie Petrone. (Rec. & Tape D)

**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Mercury, Event, Fontana, Island, Lmelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.

**Tape lines:** Same as rec. labels.

Pickwell Int'l Inc., Rack Servs. Div., 7100 Tunjunga Ave., North Hollywood 91605. Tel: 764-5050. Mgr.: Dave Mount; Sales Mgr.: John Brown; Buyer: Rich Hathorne. (Rec. & Tape OS & RJ)

**Home office:** Minneapolis, Minn.

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Reg'l Sales Mgr.: Bill Graham; Branch Sales Mgr.: Jim Rego. (Rec. & Tape D)

**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.

**Tape lines:** Same as rec. labels.

Record Mdsq. Co. Inc., 1525 S. Berendo St. Zip. 90006. Tel: 385-9161. Pres.: Sid Talmadge; Exec. VP: Jack Lewerke; Sales Mgr.: Sam Ginsburg; Adv. Mgr.: Bob Fierro; Promo. Mgr.: Ron Richardson; Buyer: Manny Larriva. (Rec. D). (Rec. OS, RJ & E; Tape D, OS, RJ & E as Record Rack Serv.)

**Branch:** San Francisco, Calif.

**Labels:** A&M, Abet, Abkco, All Platinum, Alston, Das Alte Werk, Amherst, Arctic, Argo, BTM, Bang, Barnaby, Bee Gee, Black Forum, Black Jazz, Bold, Brunswick, Bryan, CTI, Calla, Cash, Cat, Chelsea, Chimmeyville, Claridge, Cocco, Contempo, Contemporary, Creed, DJM, Dakar, Dana, Dash, Deram, Dore, Double Shock, Drive, Dubtone, Era, Excello, Fantasy, Fast Track, Fiesta, 49th State, Freedom, GRT, Glades, Gold Plate, Good Time Jazz, Gordy, Gull, H&L, Hi, Hi Country, Hi Oldies, Hitville, Hob, Horizon, Improv, JAS, Jamie, Janus, Kayvette, Kenwood, Kudu, Lifesong, Little Star, London, MAM, Mach, Mainstream, Malaco, Mankind, Manticore, Marlin, Melodyland, Metronome, Milestone, Mojo, Motown, Mushroom, Nasco, Nashboro, IX Chains, North American Music Inds., Now, Ode, L'Oiseau Lyre, Old Town, Original Sound, Osiris, Ovation, Parrot, Phil-L.A. of Soul, Phoenix, Prestige, Private Stock, Prodigious, Quality, Rare Earth, Richmond, Roadshow, Rogo, Roxbury, Salvation, Samada, Shadybrook, Shield, Shout, Soul, Sound Bird, Splash, Stang, Sundt, TK, Tamia, Telefunken, Three Brothers, Threshold, Thunderbird, Turbo, 20th Century, UK, Vibration, Wand, Weird World, Westbound, Wicked. (SEE ADVERTISEMENT)

Record Rack Serv., 1532 S. Berendo St. Zip. 90006. Tel: 487-6440. Owner: Sid Talmadge; Gen. Mgr.: Malcolm Talmadge; Buyer: Lennie Cummins. (Rec. OS, RJ & E; Tape D, OS, RJ & E). (Rec. D as Record Mdsq. Co. Inc.)

**Tape lines:** A&M, Abkco, Argo, Das Alte Werk, Bang, Brunswick, CTI, Cat, Chelsea, Dakar, Dark Horse, Deram, Fantasy, Fiesta, Glades, Gordy, Gull, H&L, Hi, Hitsville, Hob, Kudu, Lifesong, London, Mainstream, Manticore, Marlin, Melodyland, Metronome, Milestone, Motown, Mushroom, Ode, Original Sound, Parrot, Prestige, Rare Earth, Roadshow, Roxbury, Salvation, Savoy, Scepter, Soul, Tamia, Telefunken, Three Brothers, Thunderbird, TK, 20th Century, UK, Wand, Westbound

Record Sales Co. Inc., 1015 Isabel St., Burbank 91502. Tel: 849-4671. Owner: Al Sherman; Mgr.: Dick Ceja. (Rec. D). (Rec. & Tape E as Aldisc Int'l)

**Rec. labels:** A/S, Alshire, Aria Senza Voce, Audio Spectrum, Azteca, Grit, Oscar, Peter Rabbit, Somerset, Stereo-Fidelity

Records Ltd Import/Export, 2818 W. Pico Blvd. Zip: 90006. Tel: 737-2611. (Rec. OS, I & E)

**Labels imported:** Le Chant du Monde (France), Erato (France), Lyrita (UK), Pearl (UK), Revolution (UK), Unicorn (UK), ECM, Futura, Gemini, Orxy, Shandar.

Saturn Ents., 2707 W. Pico Blvd. Zip: 90006. Tel: 737-0616. Pres.: Gale Phelps; Mgr.: Ken Richmond; Buyer: Jack Frost. (Rec. OS, I & E)

Sound Music Sales, 2546 W. Pico Blvd. Zip: 90006. Tel: 381-6054. Owner: M.J. Pinto; Gen. Mgr.: Jerry Eggert; Buyers: Albums, Duncan Brown; Tape: Joel Levickie. (Rec. & Tape OS & E)

Springboard Dist'g Inc., 13005 Satcoy St., North Hollywood 91605. Tel: 765-5116. Mgr.: Len Chapman. Sales office: Springboard Int'l Recs. Inc., 8295 Sunset Blvd. Zip. 90046. Tel: 654-6240. (Rec. & Tape D)

**Home office:** Rahway, N.J. (See for prod. distributed)

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103. Pres.: Mendel Stewart. Export Mgr.: Louise King. (Rec. & Tape E)

Sun State Music Dist. Inc., 2654 W. Pico Blvd. Zip. 90006. Tel: 383-4137. Mgr.: George Monte; Buyers: George Monte, Ted Ray. (Rec. & Tape OS)

Superior Music Dist. Inc., 1747 Flower St., Glendale 91201. Tel: 240-6290. Buyer: Roy B. Thompson. (Rec. & Tape OS)

Sutton Rec. Co., 12827 Rangoon St., Pacoima 91331. Tel:

768-4000. VP, Mgr. & Buyer: Maurice Sutton. (Rec. & Tape OS, RJ & E)

Timothy Ents., 16801 Hartland, Van Nuys 91406. Tel: 781-4780. (Rec. & Tape D)

**Rec. labels:** Alshire, Destiny, Discovery, Jimmy Swagert, Manna, Tempo.

**Tape lines:** Same as rec. labels.

Valley One-Stop (Rec. OS)—Buyers: Singles, Marc Reich; Albums, Maggie Lewis—see In-Tune Music Dist. Corp.

W I L D, see World Independent Label Dists.

Warner/Elektra/Atlantic Corp., 3330 Warner Blvd., Burbank 91505. Tel: 843-6311. Pres.: Joel Friedman. Local branch: 4510 Vanowen St., Burbank 91505. Tel: 849-3941. Mgr.: Russ Bach. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillon, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & A Prayer.

**Tape lines:** Same as rec. labels.

West Coast Music Sales, 727 W. Venice Blvd. Zip: 90015. Tel: 748-5591. Buyer: Kathy Baltimore. (Rec. & Tape OS)

West Entertainment Inc., 1126 N. Citrus Ave., Hollywood 90038. Tel: 469-1694. TWX: (910) 321-4274. Owner: Aki Asukai; Export Mgr.: Shizuo Matsuo; Buyer: Willie Eatman. (Rec. & Tape E—including cut-outs, close-outs)

World Independent Label Dists. (WILD), 741 Cahuenga Blvd. Zip: 90038. Tel: 462-5413. Pres.: Steve Riggio; VP: David M. Greenman; Buyers: Singles, David Greenman; Albums, Steve Riggio. (Rec. & Tape D)

**Rec. labels:** Brownstone, Cordak, Essar, Reynolds.

**Tape lines:** Same as rec. labels.

● **POMONA (Area Code 714)**

Corsair-Continental Corp., 1433 E. Mission Blvd. Zip: 91766. Tel: 629-0814. VP & Gen. Mgr.: Larry W. Berger. (Rec. D & E)

**Distributes** all square & round dance labels.

● **ROSEVILLE (Area Code 916)**

Le-Jo Recs., 1022 Douglas Blvd. Zip: 95678. Tel: 782-7348. Owners: John Radakowitz, Ed Lewis. Mgr. & Buyer: John Radakowitz. (Rec. & Tape OS & RJ)

● **SACRAMENTO (Area Code 916)**

John Cerruti Ltd., 3111 I St. Zip: 95816. Tel: 444-0805. Owner & Buyer: John J. Cerruti; Mgr.: John L. Figgins. Local branch: Auto Stereo Center, 2022 Alhambra Blvd. Mgr.: John L. Figgins. (Rec. & Tape RJ)

● **SAN DIEGO (Area Code 714)**

EURPAC San Diego Inc. (div. of EURPAC Serv. Inc.), 9360-62 Cabot Dr. Zip: 92126. Tel: 566-7661. Pres.: William C. Bethune; Music Div. Mgr.: J. Generalao; Buyers: Singles, Vicki Coleman; Albums & Tape, Ray Hebden. (Rec. & Tape RJ, OS & E—civilian & military sales).

Folk Arts Rare Recs., 3611 Adams Ave. Zip: 92116. Tel: 282-7833. Owners: Lou & Virginia Curtiss; Mgr.: Lou Curtiss; Buyers: Singles, Charlie Poole; Albums, Clayton MacMichen. (Rec. D)

**Labels:** ARC, Advent, Banner, Black Patti, Black Swan, Blues Classics, Challenge, Champion, Claxnova, Clearstone, Conqueror, Continental, Crazy Water, Dillpickle, Domino, Gennett, Grey Gull, Herwin, Homestead, Khrome Kazoo, Lyric, Madison, Melotone, Milestone, Munchkin, Muskadine, Nome, Okeh, Paramount, Perfect, Phonolamp, Photontopia, Pyrxqxl, Radiex, Regal, Romeo, Rounder, Silvertone, Supertone, Van Dyke, Vintage, Vocalion, Zonophone.

Music Place Inc., PO Box 12084. Zip: 92112. Tel: 235-8800. Pres.: T.L. Lawrence. Local branch: 108 W. 25 St., National City 92050. (Rec. & Tape D)

**Labels:** Bright Orange, Crown, Kent, Modern, Mother Goose, Riviera, Robin Hood, Super 8, United, Vee B; also distributes cut-outs.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

A B C Rec. Dist. Inc., 1801 Van Ness, No. 320. Zip: 94109. Tel: 673-3050. Mgr.: Arthur Miller. (Rec. & Tape D)

**Rec. labels:** ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.

**Tape lines:** Same as rec. labels.

All Rec. Serv. Inc., 425 Alice St., Oakland 94607. Tel: 465-4783. Owners: Michael S. Paikos, Robert Sarenpa; Mgr. & Buyer: Sandy Skeie. (Rec. & Tape OS & RJ), (Rec. & Tape D as Pacific Rec. & Tape Dists.)

American Rec. Sales West Inc., 326 Sixth St. Zip: 94103. Tel: 626-6800. Pres.: Mark Mullin. (Rec. D, OS, I & E)

**Home office:** Westville, N.J. (American Rec. Sales Inc.)

**Labels:** Eric, all 45 rpm oldies. (SEE ADVERTISEMENT)

Rick Ballard Imports, PO Box 5063, Berkeley 94705. Tel: 849-3852. Owner: Rick Ballard. (Rec. D, I & E)

**Labels:** Airborne, Akba, All Seasons, Amp, Andrew's Music, Arcana, Baobab, BetCar, Birdseye, Black Fire, Blue Labor, Briko, Carousel, Choice, Composers Collective, Creative Music, Dobre, Earthforms, Emanem, Evidence, Finite, Flute Music, Freelance, Grits, IPS, Improving Artists, India Navigation, JCOA, Jam Session, Jazz, Jim Lowe, Kabell, Labor, Laissez-Faire, Legend, Mary, Mel Ellison, Milagro, Moffett, Moonbeam, Mo-zown, Muevistic, NTSU, Nessa, Northern Lights, Oblivion, Omnisound, Otc, Outstanding, PBR, PM, PZ, Pas-sin' Thru, Progressive, Pyramid, Re, Renaissance, SRP, Seabreeze, Segue, 1750 Arch, Shiah, Strata, Strata-East, Sunrise, Survival, Tabliki, Theresa, 360, Tomorrow Int'l, Touche, Tribe, Trident, Triumph, Tyca, Uncle Bear, Vintage Jazz, Watt.

**Labels imported:** ECM (Germany), Horo (Italy), JAPO (Germany), MPS/BASF (Germany), Musica (France), Sonet (UK), Sun (France).

C B S Recs., 120 Howard St., Suite 740. Zip: 94105. Tel: 495-6910. Branch Mgr.: Jack Chase. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya / Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSO, Pappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.

California Rec. Dists. Inc./George Hocutt, PO Box 3032. Zip: 94902; 50 Mooring Rd., San Rafael 94901. Tel: 453-4520. Sales Mgr.: Hugh Overton; Promo. Mgr.: Craig Parker. (Rec. D)

**Home office:** Glendale (Los Angeles Metropolitan Area), Calif.

**Labels:** Abattoir, Adamo, Advent, Arcane, Bean, Caedmon, Candide, Capitol Kiddies, Concord, Connoisseur Society, Corinthian, Cornographic, Criterion, Discus, Dooto, Electric Lemon, Ethelyn, Folkways, Forest Bay, Glendale, Golden Era, Granite Honk, Harlequin, Hawaii Calls, History in Sound, Homespun, Jazz Treasury, King, Klavier, Mark 56, Merry Maker, Muskadine, Nessa, Northern Lights, Nostalgia, Old Homestead, Pharoah, Plantation, RGB, Ram, Republic, Request, Retrospect, Revelation, Ridge Runner, Roper, Sackville, Sandcastle, Semaphore, Shanachie, Sheffield, Shoestring, Sounds, Standing Room Only, Stanyan, Starday, Sun, Sunbeam, Sountrak, Syntonic Research, Tahiti, Taz-Jaz, Testament, Titanic, Trix,

Turnabout, Vantage, Varese, Vox. (SEE ADVERTISEMENT)

Capitol Recs., 2670 Leavenworth St., Suite 302. Zip: 94133. Tel: 771-3210. (Rec. & Tape D)  
**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.  
**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

China Books & Periodicals Inc., 2929 24 St. Zip: 94110. Tel: 282-2994. (Rec. & Tape I)

**Branches:** Chicago, Ill.; New York, N.Y.  
**Imports from:** People's Republic of China, Democratic Republic of Vietnam.

City Hall Recs., PO Box 18294. Zip: 94118; 254 Scott St. Zip: 94117. Tel: 431-4312. Owner, Mgr. & Buyer: Robin Cohn. (Rec. D, I & E)

**Labels:** Advent, Aircheck, Ajax, Ambrosia, Arcadia, Aries, Arizona Friends of Folklore, Aviva, Bald Ego, Bandstand, Barrelhouse, Barron, Beppo, Big Band Int'l, Big Bear, Big Star, Biograph, Big Lives, Blackbird, Black Saint, Blue Angel Jazz Club, Bountiful, Broadway, Bullfrog, Cif, Cassandra, Celebration, Center, Claddagh, Clanco, Columbia Special Servs., Curtain Call, Daffodil, Dirty Shame, Enigma, Entr'acte, Eubie Blake, Euphonic, Extreme Rarities, Fairmont, Famous Door, Fanfare, Fidelity Sound, First Heard, Folk-Legacy, Front Hall, GHB, Gael-Linn, Giants of Jazz, Golden Era, Grassroots, Green Linnet, Halcyon, Harrison, Hep, Herwin, Historical,

Homespun, IAJRC, Jamey Aebersold's Jazz Improvisation series, Jazz Archives, Jazz Guild, Jazzology, Jim Taylor Presents, Joliet, Joyce, Jump, June Appal, Kay-dee, Legends, Leviathan, Lotus, MFC, Makossa, Mamlash, Master Jazz, Max, Melodeon, Merry Makers, Mess-around, Milneburg, Mister Blues, Monmouth Evergreen, Morningstar, Motherlode, Mulligan, Munich, Muskadine, NOJC, New Jazz, New Orleans, Nighthawk, Nucleus, Oldie Blues, The Old Masters, Origin Jazz Library, Painted Smiles, Pathfinder, Pelican, Phoenix, Radio Archives, Ram, Rollin' Rock, Sackville, The Sirens, Smoky Mary, Sountrak, Southland, Spitzball, Spokane, Spotlight, Standing Room Only, Stardust, Stash, Sunbeam, Topic, Totem, Traditional, Trix, Trojan, Union Pacific, Varese Int'l, Whid-Isle World Jazz, Zip.

**Labels imported:** Charly (UK), Classic Jazz Masters (Sweden), Dawn Club (Germany), Flyright (UK), Fountain (UK), Jazz Society (Sweden), Red Lightnin' (UK), Retrieval (UK), Syndicate Chapter (UK), Tax (Sweden), Down Home Music Co., 10341 San Pablo Ave., El Cerrito 94530. Tel: 525-1494. Owner: Chris Strachwitz; Mgr. & Buyer: John Lumsdaine. (Rec. D, OS & I)

**Labels:** Barrelhouse, Broadway, DLB, Davis Unlimited, Eubie Blake Music, Folk Legacy, Folkways, Gaviota, Grassound, Herwin, Jalyn, Jessup, Kaleidophone, King Bluegrass, Kingfish, La Louisianne, Mamlash, Morning Star, Nighthawk, Norteno, Old Homestead, Pine Tree, Revonah, Shenachie, Sonyatone, Texas Re-Cord, Trix, Vetro.

**Labels imported:** RCA (France), Sonet (Sweden), Swaggie (Australia).

Gospel Media (E), see Paul Lindner & Co.  
 La Val Dists. of California, 1218 Hollister Ave. Zip: 94124. Tel: 467-5157. Owner & Buyer: Brad Taylor. (Rec. & Tape D)

**Rec. labels:** Bay-Tone, Comedian Inc., La Val, Makossa Int'l, Seaside, Soul Set, Sun Dance, Vic.  
**Tape lines:** Bay-Tone, Comedian Inc., La Val, Soul Set, Vic.

Paul Lindner & Co., 1485 Bayshore Blvd. Zip: 94124. Tel: 755-2008, 468-2076. Owner, Mgr. & Buyer: Paul N. Lindner. (Rec. & Tape D), (E as Gospel Media)

**Rec. labels:** Aslan, Birdwing, Broadman, Discovery, Lamb, Lion, Maranatha!, One Way, Sonburst, Sonrise, Sparrow, Tempo, Trinity Sound-Eden, Windchime, Windy Music.

**Tape lines:** Same as rec. labels.  
**Accessories:** Display racks (Royal).

M C A Dist'g Corp., 185 Berry St. Zip: 94107. Tel: 543-6880. Sales Mgr.: Guy Covington; Promo.: George Mangrum. (Rec. & Tape D)

**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.

**Tape lines:** Same as rec. labels.

M S Dist'g Co. of California, 375 Sutter St. Zip: 94108. Tel: 981-8787. Mgr.: Susan Salstone Mall. (Sales office only—see listing in Los Angeles for prod. distributed)  
**Home office:** Morton Grove (Chicago Metropolitan Area), Ill.

Major Dists., 4191 First St., Space 108, Livermore 94550. Tel: 455-6868. Mgr.: Don Thurman. (Rec. & Tape D & RJ)

**Home office:** Tukwila (Seattle Area), Wash.  
**Rec. labels:** Alshire, Camden, Disneyland, Pickwick, Stoneway.

**Tape line:** GRT.  
**Playback equip. & phonographs:** BSR.  
**Accessories:** Batteries (Duracell), blank tape (Ampex, BASF), needles (Transcriber); Le-Bo, Vanco prods.

Mighty Fine Dist'g, 933 Harrison St. Zip: 94107. Tel: 398-3767. Pres.: Steven Countryman; Mgr.: Ron Sam-pierre; Buyers: Singles, Jay Babbit; Albums, Barry Paschall. (Rec. OS)

Music People Inc., 1025 W. MacArthur Blvd., Oakland 94608. Tel: 653-5811. Owners: Michael Lipton, Elliot Blaine; Gen. Mgr.: Jason Blaine; Buyers: Singles, Ken Hudson; Albums & Tape, Elliot & Jason Blaine. (Rec. & Tape OS)

Pacific Rec. & Tape Dists. Inc., 5800 Christie St., Emeryville 94608. Tel: 653-8727. Owners: Robert Sarenpa, Michael S. Paikos, Sandy Skeie; Mgr. & Buyer: Michael S. Paikos. (Rec. & Tape D), (Rec. & Tape OS as All Rec. Serv.)

**Labels:** ASI, AVI, Alligator, All Platinum, Alston, Amerama, Annuet Coepris, Bareback, Barnaby, Beam Junction, Birthright, Cadet, Casablanca, Cat, Checker, Chess, Chimneyville, Chocolate City, Coco, Con Brio, Creed, D&M Sound, Dash, DeLite, Delmark, Everest, Fantasy Festival, Flying Fish, GRT, Glades, Greedy, Groove Merchant, HSE, ICA, IRDA, Inner City, Janus, Jewel, Koko, Laff, Light, Locus, Mainstream, Malaco, Marlin, Milestone, Mountain Railroad, Mushroom, Myrrh, NSD, Nashboro, Oasis, Old Town, Paula, Prelude, Prestige, Pyramid, Ranwood, Red Greg, Republic, Request, Roulette, Sam, Sand Castle, Shadybrook, Soul City, Shock, Sound Bird, Stang, TK, Takoma, 20th Century, Vibration, Westbound, West End, Word, Xanadu.

Phonodisc Inc., 232 E. Blythedale, Mill Valley 94941. Tel: 383-6300. Mgr.: Godfrey Dickey. (Rec. & Tape D)

**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.

**Tape lines:** Same as rec. labels. (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 11 Guittard Rd., Burlingame 94010. Tel: 697-6800. Mgr.: Jim Newhouse; Sales Mgr.: Bernie Hoen; Buyer: Ruth Schook. (Rec. & Tape OS, RJ & E)

**Home office:** Minneapolis, Minn. (Rec. & Tape OS & RJ)

R C A Recs., The Showplace, Suite 441, 2 Kansas St. Zip: 94103. Tel: 864-7900. Sales Mgr.: Charlie Rice. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.

## SURPLUS GOODS, CUTOUTS (LP's & Tapes) IMPORTERS & EXPORTERS

"The Best Onesy's and Twosy's in L.A."\*\*

**AMERICAN MUSIC MARKETING**  
 'All The Music That's Fit To Sell'  
 2652 West Pico Blvd.  
 Los Angeles, Calif. 90006  
 (213) 382-0080—Chet Coplen

- So our customers tell us.
- We also sell box lots, skids, and trailer loads (when available).

**CALL OR WRITE FOR CATALOG AND PRICE QUOTES.**

## RECORD MERCHANDISING, INC.

*THE LARGEST, MOST AGGRESSIVE,  
 DISTRIBUTOR  
 ON THE WEST COAST*

1525 S. Berendo St.  
 Los Angeles, Ca. 90006  
 (213) 385-9161

70 Dorman St.  
 San Francisco, Ca. 94124  
 (415) 285-0959

Record Mdsq. Co. Inc., 70 Dorman Ave., No. 3. Zip 94124. Tel: 285-0959. Sales Mgr.: Earl Martis; Adv. Mgr.: Bob Fierro; Promo. Mgr.: Larry Karp. (Rec. D)  
**Home office:** Los Angeles, Calif.  
**Labels:** Abkco (singles), Das Alte Werk, Argo, Black Forum, CTI, Cash, Claridge, Deram, Gordy, Gull, H&L, Hi, Hi Country, Hi Oldies, Hitsville, Improv, JAS, Kudu, London, MAM, Manticore, Melodyland, Mojo, Motown, Mowest, L'Oiseau Lyre, Parrot, Phil-L.A. of Soul, Phoenix, Private Stock, Prodigal, Quality, Rare Earth, Richmond, Soul, Sundi, Tamla, Telefunken, Three Brothers, Threshold, UK, Weird World.

Record Rax, 421 40 St., Oakland 94609. Tel: 655-9999. Owner: Jim McGuire (Rec. & Tape RJ)  
 Rhythm Research, PO Box 857, Berkeley 94701. Tel: 525-4668. Owner & Buyer: Tom Diamant, Mgr.: Jeff Alexson (Rec. D)

**Labels:** Adelphi, Advent, Alligator, Arhoolie, Bay, Berkeley Rhythm, Biograph, Blind Pig, Blue Goose, Blues Classics, Bull Frog, CMH, Cabbage, Center, County, Delmark, Demo, Eckerworks, Entr'acte, Flying Fish, Folklyric, Fretless, Goldband, Green Tree, Historical, Hope, JEMF, Jack Rabbit, Jia, Kaleidoscope, Kicking Mule, Melodeon, Mountain Railroad, Muskadine, Old Timey, Owl, Pearl, Philo, Physical, Piedmont, Rebel, Redwood, Ridge Runner, Rounder, Skyline, Stoneway, String, Swallow, Tangent, Tishomingo, Topic, Tradewinds, Transatlantic, Westwind, Windham Hill, Xtra, Yazoo, Zap.

Rivera Ents., 1908-1910 Mission St. Zip: 94103. Tel: 626-1212. Owner: M. Castillo Rivera, Mgr.: L. Vargas Rivera; Buyers: Singles, Fatima Escobar; Albums: M. Castillo Rivera. (Rec. & Tape D, I & E)

**Labels:** AMMCX, Alegre, America, Amerisa, Ansonia, BRC, Bego, Bonita, Borinquen, Bronco, Camden, Capitol, Casino, Cavalier, Colonia, Columbia, Columbus, Compass, Corona, Cymbal, Dimsa, Disca, Discograma, Disco Grande, Discomoda, Discos America, Dorado, Dotone, Embajador, Falcon, Firma, Kismet, Kristal, Laurie, Lily, Mariachi, Marvel, Marvela, Melodias, Miami, Modiner, Montilla, Musart, Music, Napoli, Nortena, Nutone, Odessa, Orfeon, Oscon, Pacific, Panart, Penjamo, Perico, Philips Americana, Progresso, Prospect, Puchito, RCA, RCM, Reprise, Sagard, Sirena, Sol, Somar, Sombrero, Sono Mex, Sonus, Spanoramc, Standard, Superior, Tambora, Tico, Tivoli, Tolteca, Tropical, Universe American, Viking, Vistone, Yumac, Zafiro, El Zarape, Zenda.

**Imports from Central & South America**  
 Timmons Ents. Inc., 520 Fourth St. Zip 94107. Tel: 777-4888. Owner: James Timmons, Mgr.: Mike White; Buyers: Singles, Tony Yee; Albums & Tape, Mike White. (Rec. OS & I, Tape OS)  
**Imports from England.**

Warner/Elektra/Atlantic Corp., 680 Beach St. Zip 94109. Tel: 441-6111. Sales Mgr.: Bill Ferraso. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cottillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnador, Gemgo, Little David, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

Western Rec. Sales, 1416 62 St., Emeryville 94608. Tel: 655-4320. Owner & Mgr.: Vern Cupples. (Rec. & Tape RJ—deletions)

● **SAN JOSE (Area Code 408)**

Ideal Recs., 377 S. First St. Zip: 95113. Tel: 289-1220. (Rec. D, OS & RJ; Tape OS & RJ)  
**Rec. labels:** Alhambra, Antilla, Bego, CR, Caliente, Carino, Caytronics, Cotique, Cronos, Cuate, Cupido, Dimsa, Diabolo, Discomex, Dismylandia, Dominante, Eco, Falcon, Fama, Fania, Freddie, Fuego, Fuentes, Gas, Gema, Lado A, Latin Int'l, Marsal, Miami, Mister G, Musart, Musimex, Nova Vox, Novodisc, Orfeon, Papatote, Parnaso, El Pato, Peerless, RIC, Raff, Robi, Son Art, Sonido Int'l, Taurus, Tex Mex, Torres, Tuna, Vaya, El Zarape.  
**Accessories:** Le-Bo, Pfanstiehl, Royal.

Luna Recs., 85 S. Second St. Zip: 95448. Tel: 295-3203. Mgr. & Buyer: Glada Medina. (Rec. & Tape D, OS, RJ, I & E)  
**Home office:** Healdsburg, Calif. [See for prod. distributed]

● **SAN LUIS OBISPO (Area Code 805)**

Square Deal Rec. Co., 169 Prado Rd. Zip: 93406. Tel: 543-3636. TWX. (910) 351-6700. Owner: Richard Ferris. (Rec. & Tape D, OS & E)  
**Rec. labels:** Columbia, Golden, MDA, Pickwick.  
**Tape lines:** Same as rec. labels.  
**Accessories:** Blank tape (BASF).

● **SANTA ANA (Area Code 714)**

Rantra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 544-2301. Owner: Stewart Douglas; Mgr.: Julia Douglas. (Rec. & Tape I & E)  
**Imports from:** Australia, Germany, Spain & Sweden.

● **SANTA CRUZ (Area Code 408)**

Corrick Int'l, 206 Locust St. Zip: 95060. Tel: 426-9010. (Rec. & Tape E)

**COLORADO**

● **DENVER AREA (Area Code 303)**

A B C Rec. & Tape Sales Corp., 5140 E. 39 Ave. Zip: 80207

Tel: 320-0453. Gen. Mgr.: Jack Goodman. (Rec. & Tape RJ)

**Home office:** Hackensack, N.J. (Exec. office only)  
 A & N, PO Box 2671. Zip: 80201. Tel: 333-8086. Owner: James C. Scott Sr.; Mgr.: L. Dean; Buyers: Singles, James C. Scott Jr.; Albums, M.A. Scott. (Rec. OS & RJ). (Rec. D as James Sales Co.)

C B S Recs., 789 Sherman St., Suite 430. Zip: 80203. Tel: 837-8333. Branch Mgr.: Barry Mog. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spinidzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.

Capitol Recs., 4725 W. Quincy Ave. Zip: 80236. Tel: 794-5555. (Rec. & Tape D)

**Rec. labels:** Angel, Apple, Anola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim  
**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel

Centennial Rec. Supply Inc., 778 S. Santa Fe. Zip: 80223. Tel: 778-7778. Owners: Michael Ritchey, Stephanie Peterson. (Rec. OS)

Christy Rec. Sales Dist., PO Box 367, Westminster 80030. Tel: 429-2429. Owner, Mgr. & Buyer: Christina Marquez. (Rec. OS)

D L M Music Dists., Bldg. 3-D, 4990 Nome Zip: 80239. Tel: 371-3260. VP: Larry Gentry, Gen. Mgr.: Mel Nimon. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Danjay Music Inc., 10625 E. 47 Ave. Zip: 80239. Tel: 373-1760. Owner: Phil Lasky; Gen. Mgr.: Mel Nimon, Buyer: Roger Adcock. (Rec. & Tape OS)  
**Branch:** Tukwila (Seattle Area), Wash., PJJ Corp  
 Handleman Co., 4860 Nome St. Zip: 80239. Tel: 373-1420. Mgr. Ed Cook; Buyers: Ed Cook, Ron Alanis. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.

Heather Ents. Inc., 2064 S. Carr St. Zip: 80227. Tel: 985-7437. Owner & Mgr.: Stanley Wasserman; Buyers: Singles, Judith Wasserman; Albums & Tape, Stanley Wasserman. (Rec. & Tape OS, RJ & E)

Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-7141. Mgr.: Victor M. Hernandez; Buyer: Pauline Nunez. (Rec. D, OS & RJ; Tape OS & RJ)

**Labels:** ARV, Arcano, Bamba, Bego, Bernal, CCC, Capri, Caytronics, Cobra, Columbia, Cometa, Crazy Cajun, DLV, Dektr, Del Norte, Del Sur, Del Valle, Discos Latino, Escorpion, Falcon, Freddie, Gas, Hurricane, Impacto, Infal, Keyloc, Marsal, Musart, Musart-Norteno, Orfeon, Peerless, RCA, Rigo, Sombrero, Sonido Int'l, Sunglow, Teardrop, Tomi, El Zarape.

J L Racks. (Rec. & Tape RJ), see Pan American Rec. Supply, James Sales Co., 2327 E. 28 Ave. Zip: 80205. Tel: 572-9099. Owner: C.W. James; Mgr.: James C. Scott Sr.; Buyers: Singles, Jim Scott; Albums, M.A. Scott. (Rec. D), (Rec. OS & RJ as A&N)

**Labels:** Denver, Big Scott, Glori, Infal, Swing Kick  
 M C A Dist'g Corp., 288 Clayton St., No. 305. Zip: 80206. Tel: 388-9218. Sales Mgr.: Larry Whalen; Promo.: Chuck McCommas. (Rec. & Tape D)

**Rec. labels:** Coral, Goldhawke, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.

M S Dist'g Co., 4105 Holly St. Zip: 80216. Tel: 320-4660. Gen. Mgr.: Dan Alvino. (Rec. & Tape D)

**Home office:** Morton Grove (Chicago Metropolitan Area), Ill.

**Rec. labels:** A&M, ASI, AVI, Abkco, Airstream, Alithia, All Platinum, Amerama, Amherst, Antique, Argo, Arista, Artists of America, Ashtree, Audio Fidelity, Audio Int'l, Audio Rarities, BASF, Bach Guild, Bang, Bareback, Barnaby, Beam Junction, Bethlehem, Black Forum, Black Gold, Black Jazz, Black Lion, Blue Note, Brand X, Brokun, Bullet, Butterfly, CTI, Cadet, Cadet/Concept, Cardinal, Carrot, Casablanca, Casino, Caytronics, Checker, Chelsea, Chess, Chess Sermon, Chiaroscuro, Chi-Town, Chocolate City, Chrysalis, Cin-Kay, Claridge, Cochise, Coliseum, Commercial, Con Brio, Concord Jazz, Country Soul, Cream, Crossover, DFS, DJM, De-Lite, Deram, Different Drummer, Dolton, ENJA, Everyman, Farr, 50 States, First Component, Flashlight, Fraternity, Free Spirit, GRT, Gang, Gec, Go-Dak, Gold Mind, Gold Plate, Gordy, Granny White, Grateful Dead, Greedy, Gull, Gusto, H&L, Harlequin, Haven, Hi, Hitsville, Horizon, IRDA, Images, Imperial, Improv, Increase, Inferno, Janus, Jas, Jean, Jett, Ju-Par, Koala, Kudu, LA Int'l, Liberty, Lifesong, Little Angel, London, Mach, Manticore, Mediarts, Metronome, Millennium, Mr. G, Monument, Morning Sky, Motown, Motown Yesterday, Mowest, Mushroom, NSD, Nashville West, Natural Resources, Oasis, October, Ode, Ovation, PBR, Pacific, Parrot, Pausa, Peaceable, Phono, Plantation, Poppy, Prairie Dust, Prelude, Private Stock, Prodigal, Quality, Ranwood, Rare Earth, Rat City, Rebel, Record Prod'rs of America, Red Apple, Republic, Resco, Richmond, Riverside, Roadshow, Romero Bros., Round, Roxbury, Salsoul, Salvation, Samada, Savoy, Seminole, Shadybrook, Shannon, Shout, Solid State, Soul, Soul City, Soul Country, Sound Bird, Sound Stage 7, Soundwaves, Splash, Stang, Starday, Stereo Treasury, Sunnyvale, Symposium, Tamla, Telefunken, Thimble, Three Brothers, Threshold, Tiger Tail, Turbo, 20th Century, UK, United Artists, Vanguard, Vibration, Vigor, Village, Westbound, World Int'l group, World Jazz  
**Tape lines:** Same as rec. labels.

Mile Hi One Stop Inc. (Rec. & Tape OS), see Pan American Rec. Supply.

Mountain Coin Machine Dists. Inc., 50 Rio Grande Blvd. Zip: 80223. Tel: 222-8518. Owner: Peter J. Gertz. (Rec. OS)

Orwaka Dists. Inc., 2100 E. 112, Northglenn 80233. Tel: 451-8428; WATS (800) 525-8757. Mgr.: Gary E. Seibert. (Rec. & Tape D)  
**Branch:** Seattle, Wash.

**Rec. labels:** Accent, Adelphi, Advent, African Music Explosion, Akashic, Aladdin, Alligator, American Heritage, Amp, Archive of Folk, Archive of Piano, Arhoolie, Asch, Aspen, BBP, Barbary Coast, Bay, Biograph, Biscuit City,

**d l m MUSIC INC.**  
 4990 Nome  
 Denver, Colorado 80239

**One Stop Service  
 for the  
 Rocky Mountain  
 Region**

*Your record care products  
 from record care people*

Contact us  
 so that we may be of  
 service to you

**Thank You**

**D L M MUSIC INC.**  
 4990 Nome  
 Denver, Colorado 80239

**REPRESENTING OVER  
 200 LABELS**

**FEATURING:**

**Blues, Bluegrass,  
 Folk, Jazz and  
 International**

*For information and  
 catalog, call toll free:*

**1-800-525-8757**  
*or write to:*

**Orwaka Distributors, Inc.**  
 2100 E. 112th Ave.  
 Northglenn, CO 80233

Bix Lives, Blind Pig, Blivet, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Bomp, Bountiful, Briar, Broadside, Bucksnot, Bullfrog, CMH, Center, Cetra, Concert-Disc, Counterpoint/Esoteric, County, Dana, Delmark, Dharmia, Dimension, Dobro, Earl, Eckerworks, Elias, Entr'acte, Eubie Blake, Everest, F&W, Fidelity Sound, Fiesta, Flat, Flying Fish, Folk-Legacy, Folk Lyric, Folkways, Folly, Fretless, Front Hall, Future, Giants of Jazz, Gladstone, Granite, Grass Roots, Great Northwest, Greophon, Green Linnet, Guitar Player, Guitar World, Halcyon, Haywire, Hendon, Historical, History, Home Comfort, Homespun, Improvising Artists, India Navigation, Inner City, Ivory World, JCOA, J&J, Jam Session, Jam Sounds, Jazz Archives, Jazz Guild, Jessup, Jim Taylor Presents, Joliet, Joyce, Jucu, June Appal, Kaleidoscope, Kheba, Kicking Mule, King Bluegrass, Kola, Lab Jazz Band, Labor, Legacy, Lemco, Leviathan, Limited Edition, Long Neck, M2WB, Major, Makossa, Marnish, Mary, Melodeon, Merrymakers, Messaround, Mill City, Mr. Blues, Mondo, Morning Star, Morhythm, Mountain, Mountain Railroad, Mozown, Music Minus One, Muskadine, Nines, No Gap, Okehdokee, Old Homestead, Old Timey, Olympic, Origin Jazz Library, Ostrich, Outstanding, Owl, PM, Pacifica, Parachute, Pearl, Period, Philo, Phoenix Jazz, Piedmont, Prima, RBF, RE/SE, Rainfall, Ram, Rebel, Redwood, Rego, Renaissance, Request, Revonah, Ridge Runner, Roast, Rounder, Sackville, San Jacinto, Sanskrit, Scala, Scholastic, Sea Breeze, Sequatchie, Sheepeater, Sheffield, Shiah, Sirens, Skyline, Spitball, Spivey, Spottlite, Standing Room Only, Starr, Stash, Stoneway, Strata-East, Survival, Sweet Jane, Tablighi, Takoma, Testament, Texas Re-Cord, Theresa, 360 Music, Tradition, Trident, Trix, Truluv, Tyca, Uncle Bear, Varese, Vintage Jazz, Vetco, Voyager, Watt, Windham Hill, Whid-Isle, Xanadu, Yazoo, Zap, Zim

**Labels:** Actuel, Blue Canyon, Caedmon, Conversa-Phone, Creative World, Disneyland, Dooto, Everest/Archive, Folkways, GNP Crescendo, Golden, Granite, Groove Merchant, Jamie/Guyden, Jazz, Jewel, Kent, Laff, Living Language, Nashboro, Project 3, PBR, Paula, Pickwick Int'l, Roulette, SC, Sheba, Specialty, Syntonic Research, Trip, United, Word, Young People's Recs.

**Tape lines:** All lines.

**Accessories:** Audio Plus, Transcriber. (SEE ADVERTISEMENT)

Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021; Owners Joe & Louis Oxman; Gen. Mgr.: Louis Oxman; Tape Buyer: Neil Marcus. (Rec. & Tape D), (Rec. & Tape OS as Mile Hi One Stop Inc.), (Rec. & Tape RJ as JL Racks)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & A Prayer.

**Tape lines:** American Heritage, CMH, Colonial, Dana, Fiesta, Folkways, King Bluegrass, Rebel, Request, Stoneway, Takoma.

**Accessories:** BASF, Le-Bo, Norelco, Recoton, Seebro, Toshiba.

Pickwick Int'l Inc., Rack Servs. Div., 4675 Kingston St. Zip: 80239. Tel: 371-0900. Mgr.: Larry Thurk; Sales Mgr.:

John Frie; Buyer: Lydia Quigley. (Rec. & Tape OS & RJ) Home office: Minneapolis, Minn.  
R C A Recs., 50 S. Steele St. Zip: 80209. Tel: 321-4258. Sales Mgr.: Mike Ketchum. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.  
Twirl Town Toys, 2355 W. 27 Ave. Zip: 80211. Tel: 455-2984. (Rec. D & RJ)  
Home office: Salt Lake City, Utah, Western Toy & Hobby Inc.  
**Labels:** Disneyland, Gusto, Peter Pan.  
Warner/Elektra/Atlantic Corp., 1582 S. Parker Rd., No. 204. Zip: 80231. Tel: 750-4850. Sales Mgr.: Bob Stevens. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & A Prayer.  
**Tape lines:** Same as rec. labels.  
Western Mdsrs. Inc., 4001 Holly St., Unit 24. Zip: 80216. Tel: 320-5851. Mgr.: Gary Sigle; Buyer: Gil Allen. (Rec. & Tape OS & RJ)  
Home office: Amarillo, Tex. (Rec. & Tape RJ)

**CONNECTICUT**

● **GEORGETOWN (Area Code 203)**  
Take Home Tunes, PO Box 496. Zip: 06829. Tel: 544-8288. Owners: Bruce & Dons Yeko; Buyer: Doris Yeko. (Rec. D)  
Branch: Fort Lee, N.J.  
**Labels:** Take Home Tunes, Painted Smiles (Ben Bagley); also distributes demos, rare records.

● **HAMDEN (Area Code 203)**  
Roger Brouso Phonograph Recs., 28 Scott St. Zip: 06514. Tel: 288-3838. Owner & Buyer: Roger Brouso; Mgr.: William Dunn. (Rec. OS)

● **HARTFORD AREA (Area Code 203)**  
Alpha Dist'g Corp., 30 Elizabeth St., Vernon 06066. Tel: 872-8411. Contact: Frank Berman. (Rec. & Tape D) Home office: New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)  
Aquarius Dist's. of New England Inc., 479 Park Ave., East Hartford 06108. Tel: 278-4061. Pres.: Marvin Ginsburg; Sales Mgr.: Sam Diacosavas; Promo.: Tracy Garneau. (Rec. & Tape D)

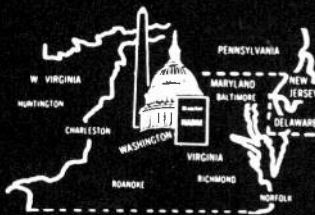
**Labels:** All Platinum, Alston, Amerama, Arista, Bang, Barnaby, Casablanca, Cat, Chelsea, Chess, Chocolate City, Dash, De-Lite, Disneyland, Douglas, Fantasy, Farr, GRT, Gang, Glades, Golden, Groove Sound, Improv, Increase, Janus, Laurie, Kayvette, Malaco, Milestone, Mushroom, Oasis, Old Town, Orion, PIP, Prestige, Private Stock, Ranwood, Riverside, Roxbury, Savoy, Stang, Symposium, TK, Takoma, Thistle, Thunderbird, Vibration, Vista, Zodiac.  
C B S Recs. 60 Washington St., Suite 805. Zip: 06106. Tel: 522-7151. Branch Mgr.: Phil Balsam. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.  
Central Rec. & Tape Dist's. Inc., 145 S. Satellite Rd., South Windsor 06074. Tel: 528-2171. Owner: Edward E. Stein; Mgr.: Robert L. Hoyt; Buyers: Singles, Steve Chamberlain; Albums, Robert L. Hoyt. (Rec. & Tape OS & RJ)  
One-Stop Music Serv. Inc., PO Box 321, 24-26 Clark St., East Hartford 06108. Tel: 528-4126. Owner & Mgr.: Richard J. Godlewski; Owner & Buyer: Frank Sutter. (Rec. D)  
**Labels:** Audio Fidelity, Audio Int'l, Audio Treasury, BASF, Black Lion, Camden, Capitol (children's recs.), Chiaroscuro, Children's Recs. of America, Concord-Jazz, Connoisseur Society, Contemporary, Conversa-Phone, Delmark, Dyno, Everest, Fiesta, Golden Crest, Greophon, Haydn Society, Jazz, Laff, Living Language, Mark 56, Monitor, Muse, Onyx, Peter Pan, Pickwick, Rego, Request, Rex, Roast, Sheba, Stan Kenton, Stanyan, Stash, Thimble, Vox, World Jazz.  
**Accessories:** Blank tape (BASF, Memorex, Scotch); Schweitzer & Sound Guard products.  
Tin Pan Recs. Inc., 157 Charter Oak Ave. Zip: 06106. Tel: 278-5222. Owner & Mgr. Thomas Markoski; Buyer: Joseph Cannella. (Rec. & Tape D, OS & RJ)  
**Rec. labels:** Fiesta, Peerless Classics, Pharoah, Subtown, Tartan Library of Rec'd Classics.  
**Tape lines:** All major lines.  
**Accessories:** Blank loaded tape (Ampex), carrying cases (Peerless), needles (Electro-Voice), Recoton prods.

● **NOANK (Area Code 203)**  
Dean Wallace Rec. Dist. Ltd., PO Box 162. Zip: 06340. Tel: 536-4749. Pres.: Dean Wallace Jr. (Rec. D & I)  
**Labels:** Adelphi, Advent, Alligator, Arhoolie, Aztec, Bay, Bert & I, Big Star, Biograph, Blind Pig, Blue Canyon, Blue Goose, Blues Classics, Briar, Bullfrog, CMH, Cardinal, Celest, Chelsea House, Classic Jazz, Collegium, County, East River, Everest, F&W, Flying Fish, Folk-Legacy, Folk Lyric, Folkways, Fretless, Front Hall, Gilead, Grass Sound, Green Linnet, Green Mountain, Guitar Player, Guitar World, Herwin, Historical, Hope, Impact, Inner City, Innisfree, JCOA, Jay, Jay Round, June Appal, Kaleidoscope, Kicking Mule, King Bluegrass, Legacy, Lemco, Living Folk, Meadowlands, Minstrel, Morgan Prods, Music Minus One, Muskadine, Old Timey, Orchard, Paredon, Perfect Crime, Pharoah, Philo, Physical, Piedmont, Quiet Cannon, Rebel, Redwood, Revonah, Ridge Runner, Rounder, Rumbleseat, Sackville, Seed, Shanachie, Shoostyng, Skyline, Spivey, Stash, Stinson, Strata-East, Swallowtail, Takoma, 360 Degrees, Titanic, Tradition, Traditional, Trix, Voyager, Watt, Yazoo, Zap.  
**Labels imported:** Big Ben, Blackbird, Cezanne, Claddagh, Dolphin, Free Reed, Gael-Linn, Id, Leader/Trailer, Mulligan, Outlet, Philips, Polydor, Release, Rubber, Tangent, Tara, Topic, Triskell, Transatlantic, Xtra.

● **RIDGEFIELD (Area Code 203)**  
The MusicSmith, Rt. 35 & Copp's Hill Rd. Zip: 06877. Tel: 438-2800. (Rec. OS, RJ & E; Tape OS & RJ)

**DISTRICT OF COLUMBIA**

● **WASHINGTON (Area Code 202)**  
Black Fire Dist's., PO Box 38054. Zip: 20020; 4409 Douglas St. NE. Zip: 20019. Tel: 396-0154. Owner & Pres.: James B. Gray; VP & Gen. Mgr.: Plunky Nkabinde; Albums Buyer: Jimmy Gray. (Rec. D)  
**Labels:** AKBA, Altasax, Birdseye, Black Fire, Freelance, IPS, India Navigation Co., Mbari, Nodlew, Pyramid, SRP, Strata, Sun, Survival, Third World, Tribe, Trident, Triumph, Ujamaa.  
District Recs. Inc. (Rec. & Tape RJ)—Tel: 832-3600. Gen. Mgr.: Stephen Schwartz—see Schwartz Bros.  
Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Bertram & Stuart Schwartz; Gen. Mgr.: Aubrey Moore; Sales Mgr.: Jerry Jacobs; Buyers: Singles, Igor Rad; Albums, Jimmy Solmsom; Tape, Charlie Meyers. (Rec. & Tape D), (Rec. & Tape RJ as District Recs. Inc.)  
Branches: Philadelphia, Pa.; Norfolk, Va.; Tidewater One Stop (Rec. & Tape OS)  
**Rec. labels:** A&M, Alston, Amerama, Arista, Bang, Barnaby, CTI, Chelsea, Chrysalis, Dark Horse, Dictation Disc, Disneyland, Everyman, Fantasy, Flying Fish, Glades, Gordy, GRT, Hitsville, Janus, Jewel, Kudu, Lifesong, Light, Living language, London, Manticore, Milestone, Monument, Motown, Mushroom, Myrrh, Nashboro, Ode, Ovation, Paula, Prelude, Prestige, Private Stock, Prodical, Rare Earth, Rogo, Roxbury, Salsoul, Savoy, Sesame Street, Shadybrook, Shakat, Sound Bird, Specialty, TK, Tamlia, 20th Century, Vanguard, Word.  
**Tape lines:** All lines.



**SCHWARTZ BROTHERS, INC.**

**LARGEST RECORD & TAPE DISTRIBUTOR IN THE EAST**

2146 24th Place, N.E., Washington, D.C. 20018

(202) 529-5700

One Bala Cynwyd Plaza, Suite 227, Bala Cynwyd, Pa. 19004

215-667-2090

PENNSYLVANIA—MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE—WASHINGTON, D.C.

**DISTRICT RECORDS, INC.**

**AREA'S LARGEST RECORD & TAPE MERCHANDISER**

2146 24th Place, N.E., Wash., D.C. 20018  
(202) 832-3600

Serving MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE—WASHINGTON, D.C. PENNSYLVANIA—NEW JERSEY and NEW YORK

**TIDEWATER ONE-STOP**

**COMPLETE ONE-STOP SERVING**

**VIRGINIA and the Carolina's**

1910 Granby Street  
Norfolk, Virginia 23517  
(804) 622-8663



Accessories: Ampex, BASF, Maxell, Memorex, Pickering, Recoton, Scotch, Sound Guard, TDK, Watts. (SEE ADVERTISEMENT)

## FLORIDA

### • DANIA (Area Code 305)

American Music Inds. Inc., 1933 Stirling Rd. Zip 33004. Tel 927-0281 (Rec. & Tape RJ)

### • DUNEDIN (Area Code 813)

Mobile Rec. Serv. Co. 1627 Summit Way. Zip: 33528. Tel: 733-8264 Mgr.: Don Angel. (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS).

### • FORT LAUDERDALE (Area Code 305)

Gold Coast Dist. Inc., 2896 E. Sunrise Blvd. Zip 33304. Tel. 563-9278, 565-5855. Owner, Sidney Debin; Mgr. & Albums Buyer: Skip Asbury. (Rec. OS)

### • JACKSONVILLE (Area Code 904)

Budisco One Stop (div. of Rowe Int'l) (Rec. & Tape OS & E), see Rowe Int'l

Calco Dist. Inc., 7656 Lem Turner Rd. Zip: 32208. Tel 768-4883. Owner & Mgr.: Calvin Davis; Buyers: Singles, Sue Greene; Albums, B.B. Cubbedge. (Rec. & Tape D & OS)

Labels: Abet, Boblo, Canaan, Creed, Disneyland-Vista, Excello, Good News, HSE, Heart Warming, Impact, Jewel, Light, Mankind, Myrrh, Nashboro, Paula, Plantation, Pyramid, Record Prods. of America, SSS Int'l, Shade Tree, Starday/King, Stoneway, Su-Ann, Sun, Word

Phonographs: BSR, Sharp.  
Playback equip.: Akai, Automatic Radio, Sharp.  
Accessories: Audio prods. (Calco), batteries (Panasonic), blank loaded tape (BASF, Tracs, XHE), cases (Savoy), needles (Pageant, Walco), phono cartridges (Electro-Voice), rec. & tape racks (Royal), rec. care prods. (Fidelitone).

Rowe Int'l—Rec. Div., 60 Riverside Ave. Zip: 32202. Tel. 355-6443. Mgr. Patty Martin (Tape E), (Rec. & Tape OS & E as Budisco One Stop)  
Home office: Miami, Fla.

### • MIAMI METROPOLITAN AREA (Area Code 305)

B B Recs., 13700 NW 19 Ave., Bay 18, Opa Locka 33054. Tel. 681-9526. Pres. Bernard Binnick. (Rec. & Tape D, I & E—close-outs)

Budisco One Stop (div. of Rowe Int'l) (Rec. & Tape OS & E), see Rowe Int'l.

# MIAMI'S

*"Newest" and "Hottest"*

Distributor



Contact  
**LYNDA MILLMAN**



**TONE DISTRIBUTORS, INC.**

P.O. BOX 1447/HIALEAH, FLA. 33010/(305) 888-1685

WHOLESALE

# MJS International, Inc.

8230 N.W. 56th Street • Miami, FLorida 33166 • Phone (305) 592-6085

Telex: 519739

Cable: MJS MUSIC MIA

We are an exporter serving all of the Caribbean, Latin America, and Western Europe with low prices, prompt service and a great fill. We are your one-stop for all Records, Tapes, and Accessories.

*Write or cable us for our weekly specials!*

**Michael J. Spector**  
President

**Christopher Barr**  
Vice President—Sales





*United Record &  
Tape Industries, Inc.*

**SERVICING THE SOUTHEAST**

Alan Wolk—President  
David Jackowitz—V.P. Finance and Operations  
Syd Silverman—V.P. Marketing and Sales

9880 Northwest 77th Ave.  
Hialeah Gardens,  
Florida 33016  
305/821-3100

Northeast Atlanta  
Industrial Park  
4300B Bankers Circle  
Atlanta, Georgia 30360  
404/448-1500

**TONE  
EXPORT**

Contact  
JOE STANZIONE  
or  
CARLOS CARVAJAL



**TONE DISTRIBUTORS, INC.**  
P.O. BOX 1447/HIALEAH, FLA. 33010/(305) 888-1685

C B S Recs., Executive Bldg., Suite 605-606, 1175 NE 125 St., North Miami 33161. Tel: 893-7030. Branch: Mgr.: Bob Beasley. (Rec. & Tape D)  
Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
Tape lines: Same as rec. labels.

Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 592-3810 (Rec. & Tape D)  
Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.  
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Cayre Dists. of Florida Inc., 10002 NW 80 Ave., Hialeah Gardens 33015. Tel: 822-6967. Mgr. & Buyer: Raul Lemes. (Rec. & Tape D)  
Home office: New York, N.Y., Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E). (See for prod. distributed)

Florida Independent Promos., 12951 Port Said Rd. (NW 32 Court), Bay No. 3, Opa Locka 33054. Owner: Joseph Stanzione. (Rec. & Tape D & E)  
Distributes rec. & tape cut-outs.

Guinness Rec. Group Inc., 1401 Brickell, Zip: 33131. Tel 373-1234. Pres., Mgr. & Buyer: Marvin L. Popkin. (Rec. D)  
Label: Dellwood.

Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel 681-4618. Mgr.: Hal Scovill; Buyers: Singles, Jerry LaPointe; Albums & Tape, Hal Scovill. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich.

Independent Rec. Dist., 14867 NE 20 Ave., North Miami 33181. Tel: 944-0488. Owner: Joe Chait; Pres.: Larry Schaffer. (Rec. & Tape OS, RJ & E)

Latin Recs. Dists. (Rec. D), see Musical Recs. Co.

M C A Dist'g Corp., 7370 NW 36 St., Suite 133. Zip: 33166. Tel: 592-5140. Sales Mgr.: Larry Glaser; Promo: Ricki Gale. (Rec. & Tape D)  
Rec. labels: Coral, Goldhawk, MCA, Rocket, Legend, Tally.  
Tape Lines: Same as rec. labels.

M J S Entertainment Corp., 8230 NW 56 St. Zip: 33166. Tel: 592-6085. Telex: 51-9739. Cable: MJSMU-SICMIA. Pres.: Michael J. Spector; Sales Mgr.: Chris Barr; Buyers: Singles, Jeff MacDonald; Albums & Tape, John Norwood. (Rec. & Tape D & OS). (Rec. & Tape RJ as MJS Rack Inc.). (Rec. & Tape I & E as MJS Int'l Inc.)  
Rec. labels: Alshire, Canaan, Disneyland, Increase, Light, Spector Int'l, Word.  
Tape lines: ABC, Anchor, Arista, Buddah, Cadet, Charisma, Chess, De-Lite, Dot, Dunhill, GRT, Janus, Jewel, Paramount, Paula, Ranwood, Roulette, Vanguard, Westbound  
Accessories: Duotone, GRT, Le-Bo, Maxell, Peerless, Scotch, TDK.  
Imports: recs. & pre-recorded tapes from England. (SEE ADVERTISEMENT)

M & M Recs. Dists. Inc., 501 W. 28 St., Hialeah 33010 Tel: 887-4522. Owner & Buyer: Manuel J. Mato; Mgr.: Enrique Reyes. (Rec. & Tape D, OS & RJ)  
Rec. labels: Sound Triangle, Teca, Velvet.  
Tape lines: Same as rec. labels.

Mobile Rec. Serv. Co., 618 NW 167 St. Zip: 33169. Tel: 652-8246. Mgr.: Paul Yoss. (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS)

Musical Recs. Co./Musical Tapes Inc., 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo. (Rec. & Tape D). (also Rec. D as Latin Recs. Dists.)  
Branches: Los Angeles, Calif., New York, N.Y.; San Antonio, Tex.  
Rec. labels: Bueno, Discuba, Eco, Eli, Musart, Musart-Norteno, Peerless.  
Tape lines: Alegre, Alhambra, Borinquen, Caytronics, Columbia, Cotique, Discuba, Eco, Eli, Fama, Fuentes, Funny, Gema, Inca, International, Kubaney, Latin Int'l, Marvela, Mate, Modiner, Musart, Musart-Norteno, Orfeon, Orion, Panart, Parnaso, Peerless, RCA, Ramy, Rico-Vox, Seeco, Sonolux, Spanoramic, Tico, United Artists, Vaya, Velvet.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

P D Q Promos. Inc./Ronnie-Martin One Stop, Seeburg Bldg., 1541 NW 165 St. Zip: 33169. Tel: 624-6752. Pres. & Buyer: Aaron R. Wall. (Rec. D, OS, RJ & E)  
Distributes close-outs, 45 rpm oldies, surplus & budget prods.

Phonodisc Inc., 8675 NW 53 St., Suite 104. Zip: 33166. Tel: 592-7970. Mgr.: Tim Monng. (Rec. & Tape D)  
Rec. labels: Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.  
Tape lines: Same as rec. labels.

Pickwick Int'l Inc., Dist'n Div., 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Buyer: Tony Varona. (Rec. & Tape D, OS & E). (Rec. & Tape OS, RJ & E as Pickwick Int'l Inc., Rack Servs. Div.)  
Home office: Minneapolis, Minn. (Rec. & Tape D).  
Labels: ASI, AVI, Abattoir, Abet, Abkco, Accent, Alligator, All Platinum, Amerama, Argo, Arista, Arista of America, BBP, BTM, Bang, Barnaby, BeeGee, Bethlehem, Bible Cricket, Birthright, Black Jazz, Blue Note, Briar, Bruno Walter, Bryan, Buena Vista, Bullet, Butterfly, CRA, CTI, Cadet, Camden, Casablanca, Cash, Casino, Checker, Chelsea, Chess, Chrysalis, Cin-Kay, Claridge, Coliseum, Concord Jazz, Connoisseur Society, Country Soul, Creative World, Cream, Creed, Crimson Dynasty, Dana, Dark Horse, Daybreak, De-lite, Deram, Desmar, Disneyland, Dobre, Dooto, Dore, Douglas, ERA, ESP, Earl, Fantasy, Farr, Festival, Fiesta, Flying Fish, Forest Bay, 4 Star, Free Spirit, GNP Crescendo, GRT, Gas, Glendale, Gold Mind, Gordy, Gospel, Grateful Dead, Guitar Player, Gull, Gusto, H&L, Harlem Hit Parade, Head, Hi, Hilltop, Htsville, IRDA, Imperial, Import, Improv, Improvising Artists, J-Bridge, J&J, Jamie.

Janus, Jazz, Jem, Jewel, Jucu, Juke Box, Jupar, Kenwood, Klavier, Kudu, LA Int'l, LPG, Liberty, Libra, Lifesong, Living Language, London, MAM, Manticore, Mark 56, Mediators, Metronome, Milagro, Milestone, Minit, Monument, Morning Sky, Mother Goose, Motown, Mowest, Muse, Mushroom, Nashboro, Natural Resources, Neighborhood, North Texas State Univ., Oasis, Ode, L'Oiseau-Lyre, Onyx, Ovation, PA-USA, PIP, Pacific Arts, Parchment, Parrot, Paula, Peter Pan, Philly Groove, Pickwick, Plantation, Platinum, Poppy, Prestige, Prima, Private Stock, Prodigal, Project 3, Rainbow, Rare Earth, Regalia, Renaissance, Republic, Richmond, Rocky Road, Round, Roxbury, Salsoul, Salvation, Savoy, Shadybrook, Shout, Solid State, Soul, Sound Bird, Sound Stage 7, Stang, Starday, Symposium, Syntonic Research, Takoma, Tamla, Telefunken, Threshold, Turbo, UK, United Artists, Vanguard, Vee Jay, Veep, Vibration, Vigor, Village, WK.

**Accessories:** American Lighting, Columbia Magnetics, Dynasound, Memorex, Music Master, Paramount Wire, Service Mfg., Scotch, Soma. (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 13145 NW 45 Ave., Opa Locka 33054. Tel. 685-7601. Mgr.: Larry Ceminsky; Sales Mgr., Vince Ferla; Buyer Terry Donovan. (Rec. & Tape OS, RJ & E). (Rec. & Tape D, OS, & E as Pickwick Int'l Inc., Dist'n Div.)

**Home office:** Minneapolis, Minn. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

Promotion Sales Co. Inc., 815 W. Flagler St. Zip 33130. Tel. 545-7044. (Rec. & Tape OS & RJ)

RCA Recs., 7220 NW 36 St., Suite 103, Zip 33166. Tel. 592-4646. Sales Mgr. Fred Love. (Rec. & Tape D)

**Rec. labels:** Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, PabloLive, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong

**Tape lines:** Same as rec. labels

Ronnie-Martin One Stop, see PDQ Promos. Inc.

Rowe Int'l—Rec. Div., 1160 NW 163 Dr. Zip 33169. Tel. 625-6466. Gen. Mgr.: Ray Frasu. (Tape E), (Rec. & Tape OS & E as Budisco One Stop)

**Branch:** Jacksonville, Fla.

Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel. 885-4625. (Rec. OS, RJ & E, Tape D, OS & E)

**Tape lines:** A&M, Ampex, Atlantic, Capitol, Columbia, DG, Elektra, GRT, Kent, MCA, MGM, Mercury, Motown group, Paramount, Polydor, RCA, Stax, 20th Century, United Artists, Warner Bros., Word.

**Accessories:** Duotone, Fidelitone, Le-Bo, Savoy, Tracs.

Specialty Dists. Inc., PO Box 4155, Normandy Sta., Miami Beach 33141. Tel. 758-0000. Pres.: W. Jay. (Rec. & Tape D)

**Distributes** all polka labels.

**Accessories:** Blank tape (Ampex).

Tone Dists., PO Box 1447. Zip 33011, 495 SE 10 Court, Hialeah 33010. Tel. 888-1685. Gen. Mgr.: Lynda Stone; Promo Dir.: Bunky Wilson. (Rec. & Tape D, OS & E)

**Rec. labels:** AJ, APA, APO, Abet, Abraxis, Ace, Ala, Alarm, Alston, Amazon, Annuet Coeptus, Artemis, Audio Latino, BRC, Bareback, Berdie, Bisquit, Blue Candle, Blues Spectrum, Bold, Brown Dog, Brown Stone, Brunswick, CKI, Calla, Cat, Charlie Parker, Cherub, Chimneyville, Choice Cut, Contempo, Creed, Crossover, D&M, DML, Dade, Dakar, Dash, Deep City, Dingo, Don, Drive, Du-Vern, EGA, Farr, Fona, Friends & Co., Glades, Gold Plate, Good Sounds, Gospel Roots, Greedy, Henry Street, Honeybee, ICA, Inner City, Jerr, Juana, Kaibala, Kayvette, Kent, Koko, Konduko, LK, Laff, Lisa, Lita, Little Star, Mainstream, Malaco, Marlin, Media, IX Chains, Norfolk, Old Town, PBR, Prelude, RCR, Red Greg, Right On, Root, Roulette, Royal Flush, SRI, Sam, Samada, Shield, Simtone, Soul Int'l, Sound of City, Stone Dogg, Strata-East, Swar, TK, Taurus, 20th Century, Virgo, Warwick, Westbound, Westend, Wicked, Wolf, York

**Tape lines:** All lines. (SEE ADVERTISEMENT)

Tropical Rec. Dists. Inc., (div. of Audio Fidelity Ents.) 1979 NE 147 Terr., North Miami 33181. Tel. 945-1103. Exec. Dir. Bill Kelly; Opns. Mgr. & Buyer Frank Hart. (Rec. & Tape D)

**Labels:** Ashtree, Audio Fidelity, Audio Int'l, BASF, Biograph, Black Lion, Chiaroscuro, Choice, Cinema, Command Performance, ENJA, First Component series, Hidden Sign, Image Milidomo, Super Stereo series, Thimble, World Jazz

**Tape lines:** Ashtree, Black Lion, First Component series, Milidoms.

United Rec. & Tape Inds. Inc., 9880 NW 77 Ave., Hialeah Gardens 33016. Tel. 821-3100. Owner Allan Wolk; VP Mktg. & Sales. Sydney Silverman; VP Finance: David Jackowitz; Buyers Singles, Susan Linden; Albums, Marcia Funk. (Rec. & Tape RJ)

**Branch:** Atlanta, Ga. (SEE ADVERTISEMENT)

Vibrations, 13901 Biscayne Blvd., North Miami 33161. Tel. 949-7055. Owner Larry Schaffer. (Rec. & Tape OS & RJ)

Warner/Elektra/Atlantic Corp., 1065 NE 125 St., North Miami 33161. Tel. 891-4511. Sales Mgr.: Dave Benjamin. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.

**Tape lines:** Same as rec. labels.

● **ORLANDO (Area Code 305)**

Southern Music, 30 S. Orange Ave. Zip. 32801. Tel: 422-8671. Owner. Ron Rood; Mgr.: George Brymer. (Rec. D & OS)

**Distributes** 45 rpm oldies.

● **PLANT CITY (Area Code 813)**

Sunshine Tapes Inc., PO Box T. Zip. 33566. Tel. 754-2618. Owner & Mgr. R. G. Carey. (Rec. & Tape D & RJ)

**Label:** K-Tel.

● **SARASOTA (Area Code 813)**

Distributors Inc., 258 Shopping Ave. Zip. 33577. Tel: 959-7037. Owner: Ernest C. Kuban; Buyer Gary Kuban. (Rec. OS & RJ)

● **TALLAHASSEE (Area Code 904)**

Community Literature Inc., see Looking Forward Dists. Looking Forward Dists. (Community Literature Inc.), 651 W. Gaines St. Zip: 32304. Tel: 224-9490. Mgr., Richard Shapiro; Buyers: Albums, Richard Shapiro; Tape, Tom Baxter. (Rec. & Tape OS)

Mobile Rec. Serv. Co., 5505 Debbie Dr. Zip. 32304. Tel: 385-3330. Mgr.: John Montgomery. (Rec. OS)

**Home office:** Pittsburgh, Pa. (Rec. D & OS)

● **TAMPA (Area Code 813)**

Records Unlimited Dist. Inc., PO Box 952. Zip: 33601; 2110 W. Main St. Zip. 33607. Tel. 251-1186. Mgr. & Rec. Buyer: Joe B. Brown; Tape Buyer Linda L. Santos. (Rec. OS & RJ, Tape OS)

Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer: S. Delgado. (Rec. & Tape RJ—Latin prod. only)

● **WEST PALM BEACH AREA (Area Code 305)**

Mobile Rec. Serv. Co., 417 San Mateo Dr., Palm Springs 33460. Tel. 965-4498. Mgr.: Rolan J. Eder. (Rec. OS)

**Home office:** Pittsburgh, Pa. (Rec. D & OS)

**GEORGIA**

● **ALBANY (Area Code 912)**

Gwen Rec. Serv., 319 Highland Ave. Zip. 31706. Tel: 439-8575. Owner, Mgr. & Buyer: Jesse Boone. (Rec. & Tape OS)

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

A B C Rec. & Tape Sales Corp., PO Box 93327, 2135 Hills Ave. NW. Zip: 30318. Tel: 351-9200. Gen. Mgr.: John F. Langlois. (Rec. & Tape RJ)

**Home office:** Hackensack, N.J. (Exec. office only)

A B C Rec. Dists. Inc., 3793-A N. Peachtree Rd. Zip 30341. Tel. 458-8721. Mgr.: Dennis Fagan. (Rec. & Tape D)

**Rec. labels:** ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, An-

chor, Hickory, Passport, Shelter, Sire.

**Tape lines:** Same as rec. labels.

CBS Recs., 18 Executive Park Dr., NE. Zip: 30329. Tel: 321-4553. VP Southeast Region: Mort Paul; Reg'l Co-ord.: Cheryl Smith, Branch Mgr.: Dave Swengros. (Rec. & Tape D)

**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.

**Tape lines:** Same as rec. labels.

Capitol Recs., 1670 NE Freeway Access Rd. Zip: 30329. Tel. 321-5441. (Rec. & Tape D)

**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.

**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Duplex Rec. Dist. of Atlanta, 699 McDaniel St. SW. Zip: 30310. Tel: 524-9174. Owner: Alex Williams Jr.; Mgr.: Lonnie Williams, Buyers: Singles, Alex Williams; Albums, Catherine Mills (Rec. D)

**Labels:** Arno, Dove, Duplex Startown, Esprit, Rocksoul, Sidetrack, Soultrack, Spacetown.

**Photographs:** Admiral, Magnavox, Masterworks, Motorola, RCA, Zenith

**Accessories:** Carrying cases (Peerless), cleaners (Watts), needles, cartridges (E-V); phono jacks & plugs (RCA).

**FLORIDA IS GROWING**

If your record Co. needs a Rep., also warehousing, we have it! Over 10,000 sq. ft. Records, tapes, tape accessories, Musical Items. Send catalog & write to:

**W. JAY & SPECIALTY DIST. INC.**

35 N.E. 62nd St.  
Miami, Fla. 33138  
Phone 305-758-0001

**EXPORT DIVISION**

**Pickwick International  
Records, Tapes and Accessories  
DISCO/SOUL/LATIN/JAZZ  
Current/Oldies/Premiums**

Exclusive Distribution of  
**Pickwick, Quintessence and Camden  
Records & Tapes**

Free Catalogues Available  
22,000 Square Ft. Miami Warehouse

**Pickwick International**

EXPORT DIVISION  
PO Box 246, 13145 N.W. 45th Ave.  
Opa Locka, Fla. 33054 — (305) 685-7601  
Western Union TWX 810-848-5492

**Contact:**

Guillermo "Willie" Ramos  
Reynaldo Llabona  
Gilberto Morales

**BILINGUAL  
REPRESENTATIVES**

Georgia Music Supply Inc., PO Box 490331. Zip: 30349. Tel: 996-3385. Owner: Richard F. DeCourcy; Buyer: Sandi Cardone. (Rec. & Tape RJ)  
 Godwin Dist'g Co., 1095 S. Cobb Pkwy. Marietta 30062. Tel: 424-0280. Owner & Gen. Mgr.: Art Godwin; Buyer: Ron Murphy. (Rec. & Tape RJ)  
 Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr.: Gary Bankston; Buyers: Singles, Peggy Justice; Albums & Tape, Bruce Beckwith. (Rec. & Tape RJ)  
 Home office: Clawson (Detroit Metropolitan Area), Mich.  
 M C A Dist'g Corp., 6403 Warren Dr., Norcross 30093. Tel: 448-5584. District Mgr.: Jeff Scheible; Sales Mgr.: Glenn Hornor; Promo: Rick Rockhill. (Rec. & Tape D)  
 Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
 Tape lines: Same as rec. labels  
 One-Stop Rec. House Inc., 210 16 St. NW. Zip: 30318. Tel: 875-9777. Pres.: Hugh West; VP: Carol Sanford; Mgr.: Jim Stevens; Buyers: Singles, Carol Sanford; Albums & Tape, Sandy Carter. (Rec. & Tape OS)  
 Accessories: Blank tape (BASF, Capitol Magnetic), needles (Pfanstiehl), Le-Bo prods  
 Phonodisc Inc., 294 Interstate North, Suite 100. Zip: 30339. Tel: 955-2025. Mgr.: Tom Beckwith. (Rec. & Tape D)  
 Rec. labels: Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight,

MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve  
 Tape lines: Same as rec. labels  
 Pickwick Int'l Inc., Dist'n Div., 365 Patton Dr. SW. Zip: 30336. Tel: 696-1850. Mgr.: Mike Walker; Buyer: Mike Gaffney. (Rec. & Tape D & OS), (Rec. & Tape OS & RJ as Pickwick Int'l Inc., Rack Servs. Div.)  
 Home office: Minneapolis, Minn. (Rec. & Tape D)  
 Labels: APA, ASI AVI, Abkco, Accent, Adamo, Adelphi, Ala, Alligator, All Platinum, Alston, Altec, American Variety, Anthem, Arista, Audio Fidelity, BASF, Bach Guild, Backwater, Bang, Barnaby, BeeGee, Bethlehem, Birthright, Black Lion, Blue Note, Bullet, Butterfly, CMH, CTI, Cadet, Calliope, Carrot, Casablanca, Cat, Checker, Chelsea, Chess, Chiaroscuro, Chi-Sound, Chocolate City, Chrysalis, Concord Jazz, Connoisseur Society, Contempo, Cream, Creative World, Dash, De-Lite, Different Drummer, Dixieland Jubilee, Dobre, Douglas Drive, ENJA, Fantasy, Festival, Flashlight, Flying Fish, Free Spirit, GNP Crescendo, GRT, Gang, Glades, Gold Mind, Gospel Roots, Grateful Dead, Groove Merchant, H&L, JRC, Janus, Joyce, Jucu, Kaleidoscope, Kayvette, Koko, Konkudo, Kudu, LA Int'l, Laff, Lava Mountain, Liberty, Lifesong, Little Star, Living Language, Malaco, Mark 56, Marlin, Mediators, Milagro, Milestone, Millennium, Minit, Montuno, Morning Sky, Muse, Mushroom, Neighborhood, North Texas State Univ., OTB, Oasis, Onyx, Ovation, PA-USA, PIP, Poppy, Prestige, Private Stock, Project 3, Quality, RE/SE, Ranwood, Rat City, Rebel, Riverside, Roast, Round, Rounder, Salsoul, Salvation, Sanskrit, Savoy, Sesame Street, Shadybrook, Shout, Solid State, Soozie, Soul Int'l, Sound Bird, Stang, Sanyan, Sunnyvale, Sunshine Country, Symposium, Syntonic, TK, Tablighi, Thimble, Thunderbird, Turbo, 20th Century, United Artists, Unlimited Gold, Vanguard, Vee Jay, Veep, Vibration, Village, Vista, Westbound, Wicked, Wolf, World Jazz.  
 Pickwick Int'l Inc., Rack Servs. Div., 365 Patton Dr. SW. Zip: 30336. Tel: 696-1850. Mgr.: Marge Celt; Buyer: Chuck Cichosz. (Rec. & Tape OS & RJ), (Rec. & Tape D & OS as Pickwick Int'l Inc., Dist'n Div.)  
 Home office: Minneapolis, Minn.  
 Pisces Rack Serv. & Dist'g Co., 1994 Candler Rd., Decatur 30032. Tel: 288-5864. Gen. Mgr.: Evelyn Foster. (Rec. & Tape RJ)  
 R C A Recs., 3395 Northeast Expwy. Zip: 30341. Tel: 455-3636. Reg'l Sales Mgr.: Charlie Hall; Branch Sales Mgr.: Vito Blando. (Rec. & Tape D)  
 Rec. labels: Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
 Tape lines: Same as rec. labels  
 Record Dist'n Amalgamated (div. of The Group Inc.), 1957 Kilburn Dr. Zip: 30324. Tel: 876-1073. Mgr.: Scott Markshausen; Buyer: Oliver Cooper. (Rec. & Tape D)  
 Rec. labels: Banned, Dance-A-Thon, Hotlanta, Hotrax, Screaming Grease, Stereo Spectrum, Thevis.  
 Tape lines: Banned, Dance-A-Thon, Hotrax.

Record Shack of Atlanta, 3123 Oak Cliff Ind'l St. Zip: 30340. Tel: 455-6886. Telex: 707336. Mgr.: Jack McIntyre. (Rec. & Tape OS, I & E)  
 Home office: New York, N.Y. Record Shack 2nd Ave. Corp. (SEE ADVERTISEMENT)  
 Southland Recs. Dist'g Co., 3015 Adriatic Court, Norcross 30071. Tel: 447-9730. Pres.: David Kaye; Gen. Mgr.: Steve Libman; Sales Mgr.: Bob Bickerson; Buyers: Singles, Barry Yarborough; Albums, Tape & Accessories, Steve Libman. (Rec. & Tape OS & RJ)  
 Accessories: Blank tape (BASF, Le-Bo), carrying cases (Le-Bo, Savoy), environmental lighting (Brightco), headphones (Le-Bo, Recoton), needles (Fidelitone). (SEE ADVERTISEMENT)  
 Tara Rec. & Tape Dist'g Co. Inc., 5B2 Armour Circle NE. Zip: 30324. Tel: 875-2555. Owner: Gwen Kesler; VP & Sales Mgr.: Randy Sanders; Buyers: Singles & Albums, James Waters; Tape, Randy Sanders. (Rec. & Tape D & OS)  
 Rec. labels: Amerama, Amherst, Arista, Audio Book, Bareback, Brunswick, Cadet/King, Cream, DJM, Dakar, Disneyland, Dictation Disc, ESP, Farr, Glori, Gusto, HSE, Heart Warming, ICA, IRDA, Jewel/Paula, Jim Swaggart, Kahuka, Koala, LA, Laff, Living Language, London group. London imports, Monument/Sound Stage, Nashboro, Nationwide, Old Town, Plantation, Pyramid, Roulette, Roxbury, Savoy, Scorpio, Speciality, Strawberry, TK group, Takoma, Tiger Lily, West End, Word group.  
 Tape lines: GRT, London group.  
 Phonographs: Teletone.  
 Accessories: Capitol Magnetics, Disc-Washer, Le-Bo, Maxell, Sound Guard. (SEE ADVERTISEMENT)  
 Together Dist'g Co., 6405 Atlantic Blvd., Norcross 30071. Tel: 449-7900. Gen. Mgr.: Chuck Huesman; Mgr.: Bob LaValle; Buyer: Artie Decker. (Rec. & Tape D)  
 Rec. labels: A&M, Black Forum, CTI, Dark Horse, Gaieco, Gordy, Gull, Hitsville, JuPar, Horizon, Kudu, Manticores, Melodyland, Metronome, Motown, Mowest, Ode, Prodigal, Rare Earth, Salvation, Soul, Tamla, Three Brothers, VIP, Yesteryear.  
 Tape lines: Same as rec. labels.  
 Accessories: Carrying cases (Savoy).  
 United Rec. & Tape Inds. Inc., 4300-B Bankers Circle. Zip: 30360. Tel: 448-1500. Mgr.: Jack Roberge; Buyer: Herman Wadkins. (Rec. & Tape RJ)  
 Home office: Hialeah Gardens (Miami Metropolitan Area), Fla. (SEE ADVERTISEMENT)  
 Warner/Elektra/Atlantic Corp., 250 Villanova Dr., Atlanta Gateway Park. Zip: 30336. Tel: 344-4933. Mgr.: Bill Biggs. (Rec. & Tape D).  
 Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
 Tape lines: Same as rec. labels.

The Nation's Fastest Growing  
 Most Aggressive Distrib—One Stop!

**TARA**

RECORDS & TAPES  
 DISTRIBUTING CO., INC.

Ask about our new  
 Complete Jukebox  
 Operator Service

Gwen Kesler, pres.  
 Randy Sanders, v.p.

582 Armour, Atlanta, Ga. 30324/(404) 875-2555

**THE SOUTHEAST'S MOST  
 COMPLETE ONE-STOP**

FULL LINE LP-S — 8 TRACK TAPES — CASSETTES — BLANK TAPE  
 AND ALL RELATED ACCESSORIES

ALL ORDERS SHIPPED SAME DAY

**southland records  
 distributing company**

3015 ADRIATIC COURT, NORCROSS, GA. 30071  
 COLLECT PHONE ORDERS ACCEPTED

CALL (404) 447-9730  
 FOR COMPLETE DETAILS AND PRICE INFORMATION

• **AUGUSTA (Area Code 404)**  
 Big G Platter Shop, 209 Ninth St. Zip: 30902. Tel: 722-9306. Mgr.: Robert Gordon (OS).

• **CLARKSVILLE (Area Code 404)**  
 Clarksville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Pres.: Peter J. Rosetty; Mgr.: James Stockton; Buyer: Wanda Stockton. (Rec. OS & RJ)  
 Accessories: Le-Bo.

• **VIDALIA (Area Code 912)**  
 Allen Dist. Co., 700 Jackson St. Zip: 30474. Tel: 537-9260. (Tape RJ)

---

**HAWAII**

• **HONOLULU (Area Code 808)**  
 C B S Recs., 765 Amana St., Suite 501. Zip: 96814. Tel: 955-0774. Branch Mgr.: Carl Smith. (Rec. & Tape D)  
 Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
 Tape lines: Same as rec. labels  
 Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96826. Tel: 946-6522. Owner: Irv Pimensky; Gen. Mgr. & Buyer: Roger Grande. (Rec. & Tape D)  
 Rec. labels: ABC, Asylum, Bearsville, Calliope, Capricorn, Casablanca, Dark Horse, De-Lite, Disc-Reet, Elektra, Festival, H&L, Lifesong, Monument, Nonesuch, Reprise, Shadybrook, Song Bird, TK, Trim, United Artists, Warner Bros.  
 Tape lines: Asylum, Casablanca, Elektra, H&L, Lifesong, MGM, Polydor, Reprise, TK, Trim, United Artists, Warner Bros.  
 Hailona Dist's Inc., 663 Sheridan St. Zip: 96814. Tel: 947-6311. Owner: Peter Moon; Mgr. & Buyer: Harvey Roessler. (Rec. & Tape D&E)  
 Rec. labels: Nakahili, Panini, Seabird Sound.  
 Tape lines: Same as rec. labels.  
 K & A Dist's, 2320A S. King St. Zip: 96814. Tel: 941-4485. (Rec. & Tape D), (Rec. & Tape OS & RJ as Rack Serv. Hawaii Inc.)  
 Rec. labels: Coral, Island, Legend, MCA, Rocket, Tally, Track, 20th Century.  
 Tape lines: Same as rec. labels.  
 Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa; Sales & Promo: Paul Fujii. (Rec. & Tape D, I & E)  
 Rec. labels: Atco, Atlantic, Bang, Barnaby, Berlitz, Big

Tree, Chelsea, Disneyland, GRT, Golden, Inner City, Jamie, Janus, Little David, Living Language, Nemperor, RSO, Ranwood, Rolling Stones, Roulette, Roxbury, Springboard, Swan Song, Trip, Vista.

**Tape lines:** Atco, Atlantic, Big Tree, Dooto, GRT, Little David, Nemperor, RSO, Rolling Stones, Swan Song, Trip.

**Rec. labels & tape lines imported:** Viking (New Zealand), all Japanese labels.

**Accessories:** Le-Bo, Royal.

**Music Craft Dist.** of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (Rec. & Tape D)

**Rec. labels:** AVI, Arcano, Arista, Bethlehem, Brunswick, CTI, Caytronics, Chrysalis, Claridge, Concord Jazz, Folkways, Groove Merchant, Hawaii Sons, Kicking Mule, Kudu, Laurie, Mark 56, Miami, Milestone, Monitor, Monmouth Evergreen, Muse, Nashboro, Orfeon, Original Sound, PBR Int'l, Paradise, Parnaso, Plantation, Poki, Polynesian, Prestige, Private Stock, Project 3, Roper, SSS Int'l, Salsoul, Sun, Tradewinds, UK, Vanguard, Waikiki.

**Tape lines:** Arcano, CTI, Caytronics, Kudu, Milestone, Original Sound, Plantation, Prestige, Project 3, SSS Int'l, Tradewinds, Vanguard, Waikiki.

**Nylen Bros. & Co. Ltd.**, 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Gen. & Sales Mgr.: Ed Nielsen. (Rec. & Tape D)

**Rec. labels:** A&M, Amerama, Black Forum, Black Jazz, Coco Palms, Creative World, Døililah, Earl, Fantasy, GNP Crescendo, Gordy, Gull, Hana Ho, Hi Fi, Hitsville, Horizon, Hui, Kahana, Kihei, Kobe, Lehua, Mahalo, Makaha, Maui, Motown, Mowest, Music Minus One, Ode, Ovation, Prodigal, Rare Earth, Silvercloud, Sinergia, Soul, Syntonic Research, Tamla.

**Tape lines:** A&M, DG, Fantasy, Lehua, Mahalo, Motown, Ovation, Stereotape, Tamla.

**Playback equip. & phonographs:** Fisher, Sylvania.

**Accessories:** Electro-Voice.

**Pickwick Int'l Inc.**, Rack Servs. Div., 2959 Koapaka St., No. 2. Zip: 96819. Tel: 847-2258. Mgr.: Roger Lehmann. (Rec. & Tape OS & RJ)

**Home office:** Minneapolis, Minn.

**R C A Recs.**, 1221 Kapiolani Blvd., Suite 512. Zip: 96814. Tel: 524-3030. Mgr.: Robert Haas. (Rec. & Tape D)

**Rec. labels:** Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.

**Tape lines:** Same as rec. labels.

**Rack Serv. Hawaii Inc.** (Rec. & Tape OS & RJ), see K&A Dists.

**South Seas Rec. Dist.** Inc., 2979A Koapaka St. Zip: 96819. Tel: 847-4077. Owner: William B. Tallant Jr. (Rec. & Tape D, RJ & I)

**Rec. labels:** Abkco, Capitol, 49th State Hawaii, Kolapa, London, Pickwick, Tahiti, United Artists.

**Tape lines:** Abkco, Capitol, London, Pickwick, Tahiti, United Artists.

**Rec. labels imported:** Asia (Chinese prod.), Decca (Chi-

nese prod.), EMI (Chinese prod.), King (Japan), Toshiba (Japan), Vicor (Philippines), Villar (Philippines).

**Tape lines imported:** EMI (Chinese prod.), King (Japan), Toshiba (Japan), Vicor (Philippines).

**World Wide Dist.** Ltd., 1132 Auahi St. Zip: 96814. Tel: 531-0133. Pres.: Pierre Favre. (Rec. & Tape D)

**Rec. labels:** Melway, Music of Polynesia.

**Tape line:** Music of Polynesia.

● **WAHIWA (Area Code 808)**  
Mountain Sound Dist., PO Box 241. Zip: 96786. Tel: 623-6395. Mgr.: Lowell Tsuchiyama. (Rec. & Tape OS)

## IDAHO

● **IDAHO FALLS (Area Code 208)**  
Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N.M. Bradley; Buyer: Norma DeMott. (Rec. & Tape RJ)

## ILLINOIS

● **CHICAGO METROPOLITAN AREA (Area Code 312)**  
A B C Rec. Dist. Inc., 5404 W. Touhy, Skokie 60076. Tel: 439-9700. Mgr.: John Conner. (Rec. & Tape D)

**Rec. labels:** ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.

**Tape lines:** Same as rec. labels.

**Antares Dist.**, 3902 N. Ashland Ave. Zip: 60613. Tel: 281-4413. Owner, Mgr. & Buyer: Leon A. Kelert. (Rec. D & I)

**Labels:** Adelphi, Amalgamated, American Jazz, Arcadia, Arcane, Aries, Audax, Audiophile, Barron, Big Band Archives, Big Star, Biograph, Birch, Blackbeard, Blackbird, Black Eagle, Blue Flame, Blue Goose, Bountiful, Briar, Broadway, Chairman, Claremont, Command Performance, Concord Jazz, Cook, Daffodil, Dirty Shame, Echoes of Hollywood, Eubie Blake Music, Euphonic, Euphoria, Fairmont, Famous Door, GHB, Gemini Hall, Golden Era, Guitar Player, Herwin, Home-

spun, IAJRC, India Navigation Co., Jazz Archives, Jazzology, Jewel, Jim Taylor Presents, Kanawha, Merry Makers, Mod-Art, Nessa, New Orleans, New Orleans Jazz Club, No Gap, Old North Bridge, Pa Da, Pelican, Peter Pan, Phorian, Piedmont, Power, Premiere, Puritan, Red Onion, Re-Sourd, Rio, Rosewood, Sandpiper, Shoestring, Smoky Mary, Sounds of Swing, Southland, Spitball, Stash, Swing Era, Takoma, West Coast, Yazoo, Yorkshir, Zim.

**Labels imported:** Big Bear (Netherlands), Dawn Club (Germany), Flyright (Netherlands), Jazz Studies (Canada), Munich (Netherlands), Oldie Blues (Netherlands), Philips—DSCB only (Netherlands), Sidewalk Hot Jazz (Germany).

**Apex Recs. Inc.**, 105 Randall St., Elk Grove Village 60007. Tel: 956-1150. Mgr.: Bob Jacobs. (Rec. & Tape D, RJ & E)

**Home office:** Rahway, N.J.

**Distributes close-outs & promotions.**

**Balkan Music Co.**, 6917 W. Cermak Rd., Berwyn 60402. Tel: 484-6436. (Rec. D, I & E)

**Branch:** Pittsburgh, Pa., Balkan Rec. Dist'g Co. (Rec. D & I)

**Labels:** Balkan Int'l, Czech, Delta Int'l, Greyko, Heritage.

**Barney's One Stop**, 3400 W. Ogden, Zip: 60624. Tel: 521-6300. Owner: Willie J. Barney; Mgr.: Dolores Jackson; Buyer: Hazel W. Barney. (Rec. & Tape OS)

**Berkley Air/Midwest**, 1509 Carmen Dr., Elk Grove Village 60007. Tel: 640-8350. (Rec. & Tape I & E)

**Home office:** Jamaica (New York Metropolitan Area), N.Y. (SEE ADVERTISEMENT)

**Black Vision Rec. Dist.**, PO Box 266, River Forest 60305. Tel: 277-7129. Mgr.: Ty Daniels; Buyers: Singles, Ty Daniels, Albums, Clara Crues. (Rec. & Tape D)

**Rec. labels:** Bazar, Blues Supreme, CJ, Copper City, Daniels Eight, Firma, Gospel Master, Gospel United, Puma, Session One, 7th Sound, Soul Division.

**Tape lines:** Same as rec. labels.

**C B S Recs.**, The Tower, Suite 301, 2850 E. Golf Rd., Rolling Meadows 60008. Tel: 640-5900. VP Midwest Region: Don Van Gorp; Reg'l Co-ord.: Carol Slovák; Branch Mgr.: Jim Scully. (Rec. & Tape D)

**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/ Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.

**Tape lines:** Same as rec. labels.

**C N S Co. Inc.**, 10614 S. Mackinaw Ave. Zip: 60617. Tel: 375-4052. Owner: Charles N. Stephens. (Rec. & Tape RJ)

**Capitol Recs.**, 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (Rec. & Tape D)

**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.

**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

**Casa Pan-Americana**, see Pan American Recs.

# ONE-STOP



# ONE-STOP

## OUR 49th YEAR HANDLING ALL YOUR MUSICAL NEEDS

- **COMPLETE STOCKING WAREHOUSE OF CATALOG PRODUCT**  
All Labels: Albums, Tapes & 45's
- **SPECIAL ORDERS ARE OUR SPECIALTY**  
Hard to Find Albums, 8-Tracks & Cassettes
- **ADVERTISED SPECIALS**  
Both Weekly & Monthly
- **SELECTED IMPORTS**
- **ALL BRANDS OF BLANK TAPES**

Scotch	TDK
Memorex	Maxell
Capitol	Audio
- **LARGE SELECTION OF HEAD SUPPLIES**

Assorted Pipes	Bongs
Magazines	Clips
Water Pipes	Papers
- **RECORD ACCESSORIES AND NEEDLES**

Sound Guard	Watts
Lebo	Vanco
Recoton	Disco Lites
- **MUSICAL INSTRUMENT ACCESSORIES**
- **COMPLETE LINES OF AUDIO EQUIPMENT FOR CAR & HOME**

Pioneer	Jensen
Hitachi	BSR
De Jay	Royce
Federal	Solar
- **ALL ORDERS IN BY 2:00 PM WILL BE SHIPPED OR WILL BE READY FOR PICK-UP THAT SAME DAY.**
- **OUR BUSINESS HOURS ARE AS FOLLOWS:**  
8:30 AM to 5:30 PM Monday through Friday.  
8:30 AM to 2:00 PM Saturday

CALL OR WRITE:



**GALGANO  
DISTRIBUTING  
CORPORATION**  
4147 W. Armitage Ave.  
Chicago, Ill. 60639  
(A-C) 312/ 236-3800



China Books & Periodicals Inc., 210 W. Madison St. Zip: 60606. Tel: 782-6004. (Rec. I)  
**Home office:** San Francisco, Calif.  
**Imports from People's Republic of China, Democratic Republic of Vietnam.**  
 Ernie's One Stop Recs. Inc., 1827 S. Michigan Ave. Zip: 60616. Tel: 842-4153. Owner: Ernie Leaner. Mgr. & Buyer: Ben Sheats. **Local branch:** 824 E. 79 St. Zip: 60616. Tel: 874-7600. Mgr.: Bill Leaner. (Rec. OS)  
 Fletcher's-1 Stop Recs. & Tapes, 450 E. 75 St. Zip: 60619. Tel: 874-4484. Contact: Rosetta Fletcher. (Rec. & Tape OS)  
 Galgano Dist'g Corp., 4147 W. Armitage Ave. Zip: 60639. Tel: 235-3800. Owner: Anthony Galgano; Mgr.: John Galgano. Buyers: Singles, John Galgano; Albums & Tape, Gene Gorjaczew. (Rec. & Tape OS)  
**Playback equip. & phonographs:** Hitachi, Pioneer. **Accessories:** GR, Le-Bo, Maxell, Memorex, Recoton, Scotch, TDK. (SEE ADVERTISEMENT)  
 Gibson's Town & Country One Stop, 1956 W. 51 St. Zip: 60609. Tel: 776-0700. Owners: Arbie & Betty Gibson; Mgr. & Buyer: A. Gibson. (Rec. & Tape OS)  
 H N H Dist. Ltd., 820 Davis St., Suite 222, Evanston 60201. Tel: 492-9555. Owner: Harvey Neil Hunt. (Rec. I)  
**Labels:** Bis (Sweden), CRD (UK), Caprice (Sweden), Claves (Switzerland), Harmonia Mundi (France), Lyrita (UK), Transatlantic (UK), Tudor (Switzerland), Unicorn (UK), Vista (UK). (SEE ADVERTISEMENT)  
 Handleman Co., 801 Lunt Ave., Elk Grove Village 60007. Tel: 364-0230. Mgr.: Terry Statler; Buyers: Singles, William Guler; Albums & Tape, Ronald Kehr. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.  
 House Dist., 3410 Lake Shore Dr., Suite 7-E. Zip: 60657. Tel: 549-4614. Mgr.: Carole Bernstein; Buyer: Marilee Mallinson. (Rec. & Tape D & OS)  
**Home office:** Kansas City, Mo. (See for prod. distributed)  
 J S J Tape Dist. Inc., 2512 W. Fullerton. Zip: 60647. Tel: 227-0550. Owner, Mgr. & Buyer: Joseph Swiatek. (Tape OS—cut-outs) (SEE ADVERTISEMENT)  
 K R P C Kiderian Rec Dist., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Owner: Raymond Peck; Mgr.: George Peck; Buyers: Singles, Vince Hartnet; Albums, Ray Peck. (Rec. D)  
**Labels:** Armenian, Black Beauty, Camels Hair, Chicago Sound Factory (CSF), Centaur Talent, Dick/Hike, Ghetto, Glenoaks, Illinois Prod'g Corp., Kid, Kiderian, LRM, Middle Eastern, Paw Print, Ray Peck Prod'ns, Recordgraph, Ruby, ST Lewis, Trinity, Virgin Vinyl, Wind City.  
 Kiderian Rec. Dist., see KRPCO.  
 Kinnara-Flerlage, see Kinnara Rec. & Tape Dist.  
 Kinnara Dist. (div. of Kinnara-Flerlage), 4323 N. Elston Ave. Zip: 60641. Tel: 588-7735. Owner: Raeburn Flerlage; Sales & Opns. Mgr.: Kevin Papuga; Special Sales: John Goldman; Buyers: Albums, Kevin Papuga; Tape, Raeburn Flerlage. (Rec. & Tape D). **Local branch:** Flerlage Entis., PO Box 2506. Zip: 60690. Tel: 493-6110. Owner, Mgr. & Buyer: Raeburn Flerlage. (Broadcast LP's)  
**Labels:** Adelphi, Advent, Advent Classics, Airways, Arch, Arhoolie, Asch, Audio Arts, Avant, Bartok, Bay, Black Saint, Blind Pig, Blue Goose, Blues Alley, Blues Classics, Bornand, Briar, Broadside, Bullfrog, CRI, Cambridge, Choice, Classic Jazz, Converse-Phone, County, Creative World, Crystal, Daffodil, Dawn Club, Delos, Desmar, Dunwich, Emanem, Eubie Blake Music, Fairmont, Fat Cat's Jazz, Folk-Legacy, Folklyric, Folkways, Front Hall, GHB, GSC, Genesis, Grips, Guitar Player, Guitar World, Halcyon, Herwin, Improvising Artists, India Navigation Co., Inner City, International Piano Archives, JCOA, Jacquet, Jazz Archives, Jazz Guild, Jazzology, June Appal, Kicking Mule, King Bluegrass, Laurel, Laurel-Protone, Legend, Lemco, Leviathan, Log Cabin, Lyricord, MMO, Makossa, Mamlish, Mar-Bren, Mary, Master Jazz, Messaround, Monitor Int'l, Monitor Classical, Mountain Railroad, Mozown, Muskadine, Nessa, New Orleans, Nighthawk, Oldie Blues, Old Timey, Orion, Oryx, Pandora, Paredon, Pearl, Philo, Pharoah, Phoenix, Piedmont, Protone, Puritan, RBF, Rebel, Revelation, Rounder, Sackville, Saga, Sentry, Siens, Skyline, Southland, Spivey, Spottite, Stash, Strata-East, Sunny Mountain, Survival, Takoma, Testament, Trix, Vetco, Watt, Wim, Yazoo, Zap, Zim.  
**Tape lines:** Advent, Converse-Phone, Creative World, Fat Cat's Jazz, Folkways, Monitor, Rebel, Scholastic, Takoma.  
**Accessories:** Blank Tape (Advent).  
 Lieberman Entis. Inc., 1000 Touhy Ave., Elk Grove Village 60007. Tel: 593-2120. Branch Mgr. Dennis Sinclair; Opns. Mgr.: Jerry Skillicorn; Sales Mgr.: Ed Chittim; Buyers: Singles, Wayne Grossman; Albums & Tape, John Tupper. (Rec. & Tape RJ)  
**Home office:** Minneapolis, Minn. (Rec. & Tape OS & RJ)  
 London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr.: Stan Meyers; Buyers: Singles & Albums, Tom Lipka; Tape, Chuck Spiedel; Promo.: Erwin Barg, Paul Diamond. (Rec. & Tape D, Tape OS)  
**Rec. labels:** Abkco, Birchright, Das Alte Werk, Argo, Ashley, Astroscope, Checker, Chess, Coral, Cream, Derram, Gready, H&L, Hi, Hi Country, Janus, Living Language, London, London Int'l, L'Oiseau Lyre, Onyx, MAM, Mach, Muse, Parrot, Pawn, Phase 4 Stereo, Ranwood, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold.  
**Tape lines:** All lines.  
 Lormar Dist'g Co., 2311 N. Western Ave. Zip: 60647. Tel: 278-8300. Mgr.: Michael Baum; Buyers: Singles, J. Ceddia, Albums & Tape, Ted Pilafas Jr. (Rec. & Tape OS)  
 M & A Rec. Whslers. (Rec. RJ & OS)—Mgr. & Buyer: Jack Rose—see Surplus Rec. & Tapes.  
 M C A Dist'g Corp., 9575 W. Higgins Rd., No. 403, Rose-

mont 60018. Tel: 692-3366. District Mgr.: Chuck Melancon; Sales Mgr.: Jerry Statler; Promo.: Greg Dodd, William Hawkins. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.  
 M S Dist'g Co., 7901 N. Caldwell Ave., Morton Grove 60053. Tel: 478-1133. Bd. Chm.: Milton T. Salstone; Pres.: Tony Dalesandro; Exec. VP: John Salstone. (Rec. & Tape D)  
**Branches:** San Francisco, Sun Valley (Los Angeles Metropolitan Area), Calif.; Denver, Colo.; Clayton (St. Louis Metropolitan Area), Mo.  
**Labels:** A&M, AVI, Alligator, Alston, Amherst, Annuit Coeptis, Arista, BASF, Bang, Bethlehem, Blue Note, Butterfly, CTI, Calliope, Casablanca, Cat, Chelsea, Chimneyville, Chi-Sound, Chocolate City, Chrysalis, Claridge, Concord Jazz, Creative World, DJM, Dash, De-Lite, Delmark, Dharna, Dobre, Dore, Drive, Era, Farr, Festival, Flying Fish, GRT (tapes), Glade, Gordy, Grateful Dead, Groove Merchant, Hitsville, IRDA, Imperial, Improv, JAS, Kayvette, Kudu, Laurie, Liberty, Lifesong, Malaco, Mark 56, Martin, Monument, Motown, Mountain Railroad, Mushroom, Oasis, Ode, Old Town, Original Sound, Ovaton, Pausa, Philo, Private Stock, Prodigal, Pyramid, Rare Earth, Red Apple, Riverside, Roulette, Round, Roxbury, Salsoul, Salvation, Savoy/Gospel, Shadybrook, Sheba, Soul, Sound Bird, Syntonic, T-Bird, TK, Tamla, Tiger Lily, 20th Century, United Artists, Vanguard.  
 Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. (Rec. & Tape OS & RJ)  
 Mr. T's Volume Rec. & Tape Sales, 1728 E. 87 St. Zip: 60617. Tel: 375-8445. Owner: Max Tannenbaum; Sales Mgr.: Johnny Johnson. (Rec. & Tape D, OS & RJ)  
**Distributes cut-outs, overstocks, promotional material.**  
 Northwest Territory, 120 S. Austin Blvd., Oak Park 60304. Tel: 386-4761. Owner, Mgr. & Buyer: Ed Heinzelman. (Rec. D)  
**Labels:** Akashic, Blue Hour, Couth Youth, Tool Room, Waterstreet.  
 One Way Recs., 1818 S. Kedzie Ave. Zip: 60623. Tel: 522-7744. Owner & Albums Buyer: Ofte Reese; Mgr. & Singles Buyer: Norma Reese. (Rec. OS)  
 Pan American Recs. Inc. (Casa Pan-Americana), 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Gen. Mgr.: Gustavo Silva. (Rec. & Tape D, OS & RJ)  
**Rec. labels:** ARV, Alegre, Alhambra, All Art, Ansonia, Arcano, Audio Latino, Audimex, Audiovox, Azteca, Bego, Bernal, Borinquen, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Columbia, Costeno, Cotique, Crazy Cajun, Cri Cri, DLV, Del Rio, Del Sol, Del Sur, Del Topo, Del Valle, Dimsa, Disco Grande, Discoland, Discuba, Disneylandia, Dominante, EGC, East Bend, Eco, Falcon, Fama, Flor, Flor Mex, Freddie, Fuentes, GC, Gas, Gema, Good Luck, Guit, Ideal, Impacto, Keylock, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mate, Mexicana, Mexico, Mex Melody, Miami, Mister G, Montilla, Musart, Musimex, Neliz, Norteno, Novavox, Nuevo, ORO, Odeon, Orfeon, Pan Americana, Papalote, Parnaso, El Pato, Peerless, Pronto, Raff, Ramex, Rico, Rovi, Seeco, Sombro, Son'Art, Sonolux, TR, Teardop, Teca, Tex-Mex, Tico, Tikal, Torres, Tropical, UA Latino, Velvet, ZAZ, El Zarape, Zeida.  
**Tape lines:** Ansonia, Arcano, Audio Latino, Audiomex, Audiovox, Bego, Bernal, Buena Suerte, CBS de Mexico, CR, Caliente, Capri, Carino, Caytronics, Columbia, Cotique, Crazy Cajun, Del Rio, Del Sur, Del Topo, Del Valle, Dominante, EGC, Falcon, Fama, Freddie, Fuentes, Gas, Gema, Keylock, Kubaney, Latin Int'l, Latin Soul, Magda, Marsol, Mex-Melody, Musart, Musimex, Norteno, Novavox, Orfeon, Parnaso, Peerless, Pronto, Raff, Ramex, Rovi, Seeco, TR, Teca, Tex-Mex, ZAZ, El Zarape, Zeida.  
 Phonodisc Inc., Bldg. 2, Suite 206, 4825 N. Scott St., Schiller Park 60176. Tel: 671-5380. Mgr.: Ralph Kick. (Rec. & Tape D)  
**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.  
**Tape lines:** Same as rec. labels.  
 Phonograph Int'l Inc., 820 Davis St., Suite 222, Evanston 60201. Tel: 866-8550. Mgr.: Harvey Neil Hunt. (Rec. I & E)  
 Pickwick Int'l Inc., Rack Servs. Div., 779 Church Rd., Elmhurst 60126. Tel: 832-8850. Mgr.: Ken Redemski; Sales Mgr.: Dennis Hoefler; Buyer: Paul Butell. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn.  
 Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip: 60618. Tel: 772-4044. Owner: Jan Wojewodka. (Rec. & Tape I)  
**Imports from Poland.**  
 Progress Rec. Dist'g Inc., 930 Lee St., Elk Grove Village 60007. Tel: 593-5955. Mgr. & Buyer: Harold Davis; Promo.: Nick Aceranza. (Rec. & Tape D)  
**Home office:** Highland Heights (Cleveland Metropolitan Area), Ohio.  
**Rec. labels:** APA, CRD, Churchill, Cloud, Cream, Disneyland-Vista, Fantasy, Fona, Fraternity, HNH, LRC, Milestone, PBR, Prestige, Rebecca, Unicorn, Village, Westend.  
**Tape lines:** APA, Cloud, LRC, Vista.  
 R C A Recs., 1415 W. 22 St., Suite 300, East Oak Brook 60521. Tel: 986-8300. Reg'l Sales Mgr.: Larry Gallagher; Branch Sales Mgr.: Tom Potter. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.  
 Rac A Recs., 1801 S. Lumber. Zip: 60616. Tel: 666-3828. Owner: William Knapp; Mgr.: Joe Cerami. (Rec. & Tape RJ & E)  
 Ruby Sales Corp., 4038 W. Armitage. Zip: 60639. Tel: 276-5484. Owner, Mgr. & Buyer: R.W. Lawrence. (Rec. & Tape RJ)  
 Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip: 60622. Tel:

**J. S. J. Tape Distributors, Inc.**  
**We Specialize In 8-Track and Cassette Cut-Out Tapes.**

- Large Selection
- Low Prices
- Quantity Discounts Offered
- Immediate Delivery

*Call or Write For Free Catalog*

**J.S.J. Tape Distributors, Inc.**  
 2512 W. Fullerton  
 Chicago, Illinois 60647  
 312-227-0550

421-4372. Owner & Buyer: Chet Schafer. (Rec. & Tape D)  
**Rec. labels:** Bel-Aire, Chicago Polkas, Dyno, Gold, Halo, Ram, Sound, Starr, Steljo.  
**Tape lines:** Bel-Aire, Chicago Polkas, Dyno, Halo, Sound, Steljo.

Sound Unlimited, 5404 W. Touhy, Skokie 60076 Tel: 674-0850, 539-5526. Pres.: Noel Gimbel. (Rec. & Tape OS, RJ & I)  
**Imports** selected English prod. & cut-outs  
**Accessories:** Blank tape (Ampex, Capitol Magnetic, Maxell, Memorex, Scotch, TDK), carrying & storage cases (Le-Bo, Peerless, Recoton, Savoy), needles (Planstiehl), Discwasher, Vac-O-Rec & Watts prods. (SEE ADVERTISEMENT)

Springboard Dist'g Co. Inc., 105 Randall St., Elk Grove Village 60007. Tel: 956-1150. Mgr.: Bob Jacobs. (Rec. & Tape D)  
**Home office:** Rahway, N.J. (See for prod. distributed)  
**Surplus Recs. & Tapes,** 1801 S. Lumber St. Zip: 60616. Tel: 421-1003. Pres.: Merrill Rose; Gen. Mgr.: Jack Rose; Buyer David Roger. (Rec. D), (Rec. RJ & OS as M&A Rec. Whslers.)  
**Branch:** Rochelle Park, N.J. (Rec. D & E, Tape E)  
**Distributes** cut-outs & surplus. (SEE ADVERTISEMENT)

Trackdown Rec. Dist., 542 S. Dearborn St., Suite 1102. Zip: 60605. Tel: 939-9066. (Rec. D, RJ, I & E)  
**Labels:** Black Kat, Cash In Today, Cherub, Cowyody, Full Speed Ahead, PM, Rhythm, Trackdown.  
**Branch:** Midfield (Birmingham Area), Ala.

Warner/Elektra/Atlantic Corp., 2489 S. Wolf Rd., Des Plaines 60018. Tel: 298-3100. Mgr.: Irv Rothblatt. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

● **PEORIA (Area Code 309)**  
 Hi Fi One Stop, 609 W. Glen. Zip: 61614. Tel: 691-8320. Owner & Mgr.: Steven Thies. Buyer: Jimmy Adkins. (Rec. & Tape OS)

● **ROCKFORD (Area Code 815)**  
 Festival of Song Music Co., 1517 Windsor Rd. Zip 61111. Tel: 654-1260. Pres.: E.L. Myers; Albums Buyer: Richard L. Myers. (Rec. & Tape D)  
**Rec. labels:** Agape, Avant Garde, BeeGee, Bridge, Calvary, Cam, Canaan, Capitol, Chapel, Chime, Columbia, Copeland, Diadem, Discovery, Edify, Goff, Gusto, Harvest, Headline, Heart Warming, Heritage, Hope, Impact, Jim, Kiddyland, Lamb & Lion, Light, London, MCA, Manna, Maranatha, Message, Messianic, Nashboro, New Creation, New Life, One Way, Peacock, Pickwick,

OCA, RCA, Rainbow, Ranwood, Reverence, Sacred, Savoy, Sing, Singcord, Skylite, Sunrise, Superior, Supreme, Tempo, Triangle, Vista, Word, Word of God, World Wide.  
**Tape lines:** Same as rec. labels

## INDIANA

● **DECATUR (Area Code 219)**  
 Midwest Dists., 138 N. Second St. Zip: 46733. Tel: 724-2066. Mgr. & Buyer: Deane May. (Rec. & Tape RJ)  
**Home office:** Fort Wayne, Ind. (Exec. office only)

● **ELWOOD (Area Code 317)**  
 New Light Dists., 521 N. Anderson. Zip: 46036. Tel: 552-9846. Pres. & Buyer: Jim Cochran. (Rec. D)  
**Distributes** cut-outs & overstocks.

● **EVANSVILLE (Area Code 812)**  
 Mobile Rec. Serv. Co., 2806 Ravenswood Dr. Zip: 47714. Tel: 477-3927. Mgr.: Mark Dale Schweickart. (Rec. OS)  
**Home office:** Pittsburgh, Pa. (Rec. D & OS)

● **FORT WAYNE (Area Code 219)**  
 Midwest Dists., 2415 Forest Park Blvd. Zip: 46805. Tel: 483-8230. Owner & Mgr.: Walt Ostermeyer. (Exec. office only)  
**Branch:** Decatur, Ind. (Rec. & Tape RJ)  
 Mobile Rec. Serv. Co., 5336 Southbrook Rd. Zip: 46815. Tel: 485-9446. Mgr.: Jon R. Didier. (Rec. OS)  
**Home office:** Pittsburgh, Pa. (Rec. D & OS)  
 Tallman One Stop, 1023 E. Pontiac St. Zip: 46803. Tel: 456-8422. Owner: Robert Hatcher Sr.; Mgr. & Buyer Patricia Hatcher. (Rec. & Tape OS)

● **GARY AREA (Area Code 219)**  
 Music Mdrs. Inc., 640 E. Second, Hobart 46342. Tel: 942-9409. Owner & Buyer: Michael E. Quick; Mgr. & Buyer Mark Duggleby. (Rec. & Tape RJ)  
 Paradise One Stop, 2035 W. 15 Ave. Zip: 46404. Tel: 944-9273. Owner & Buyer: Quinton Nunn; Mgr. & Buyer. Rose Nunn. (Rec. & Tape OS)  
 United Nat'l Rec. Sales, 4393 Tri-City Plaza. Zip 46406. Tel: 949-1208. Owners: Bobby & Maxine Joiner. **Local branches:** 1101 E. 21 Ave. Zip: 46407. Tel: 882-4210—1329 W. Fifth Ave. Zip: 46401. Tel: 949-1378. (Rec. OS)  
 Woodard Rec. Serv., 2011 Madison St. Zip: 46407. Tel: 885-1908. Owner & Mgr.: Dewitt W. Woodard. (Rec. & Tape RJ)

● **INDIANAPOLIS (Area Code 317)**  
 A B C Rec. & Tape Sales Corp., 5550 Progress Rd. Zip: 46241. Tel: 247-8491. Gen. Mgr. Larry Hicks. (Rec. & Tape RJ). **Local branch:** 1352 N. Illinois. Zip: 46204. Tel: 634-4883. Mgr.: Mildred Hunt. (Rec. & Tape OS)  
**Home office:** Hackensack, N.J. (Exec. office only)  
 Circle City One Stop Recs. & Tape, 603 W. 11 St. Zip: 46202. Tel: 632-3365. Owner: Celester Neeley; Buyer Steve Thomas. (Rec. & Tape OS)  
**Accessories:** Planstiehl, Scotch.  
 Father's & Sun's Inc., 4100 Industrial Blvd. W. Zip: 46254. Tel: 293-5310. Telex: 272127. Exec. VP: Marc Freije; VP & Dir.: David Crockett; Mktg. & Sales: Steve Druley; Album & Tape Buyers: Don Simpson, Dave Curtis. (Rec. & Tape OS, I & E)  
**Labels:** JCOA; also distributes cut-outs & overstocks.  
**Labels imported:** ECM (Germany), European rock & jazz labels.  
**Accessories:** Blank tape (Capitol Magnetic, Maxell, Scotch), tape carrying & storage cases (Savoy), Audio-Technica, Discwasher, Sound Guard, Vac-O-Rec, & Watts prods. (SEE ADVERTISEMENT)  
 Wholesale Rec. & Tape Sales Inc., 1312 N. Capitol Ave. Zip: 46202. Tel: 639-5491. Owner, Mgr. & Buyer: Donald A. Gobrecht. (Rec. & Tape OS)

● **MOORESVILLE (Area Code 317)**  
 Golden Memories Recs. Inc., PO Box 217. Zip: 46158. Tel: 831-5207. Pres. William J. Haskett. (Rec. D & E)  
**Distributes** oldies.

● **SOUTH BEND (Area Code 219)**  
 Horseshoe Dists. & Serv. Co., 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Owner: Webb Foley; Mgr.: Kim Brown; Buyer: Ruth Brown. (Rec. D)  
**Branches:** Los Angeles, Calif.; Nashville, Tenn.  
**Labels:** Accent, Advance, Alfie, Award, BJB, BPL, Bal, Bay, Buddy, CEM, CLW, Camaro, Cantaloupe, Carib, Cartay, Cartwheel, Chns, Country Capers, Countryside, DPG, Daisy, Daniels, Delta, Derrick, Domino, Dorado, Double Scorpion, Driftwood, Elbejay, Electron, Empire, Freedom, Funky, Glenn, HSE, Hawaiian Country, Hub, IGL, JB, Jay Bird, Jemki, Jessup, Jilly, Juldane, Kaimotion, KeLeHi, Kim-Pat, Kopy Kat, Kosons, Kurl, Little Crow, Loadstone, M, Major, Makai, Mars, Mayhams, Melron, Metro Country, Michigan Bluegrass, Misty, NRS, Neon, New England, Open, Palomino, Princess, Raven, Rising Sun, Round Robin, SRC, Shipp, Shore Country, Soul Vista, Special, Stan, TAO, Tammy-Jo, Three Star, Tia-Mor, Warrior, Wasp, Windy City, Wrayco, Yucca.  
 Polka Partners Dists., 1717 W. Ewing Ave. Zip: 46613. Tel: 287-3411. Owner: George S. LaDewski; Buyer: Lucky LaDewski. (Rec. & Tape D)  
**Rec. labels:** AmPol, Astro, Bel-Aire, Chet Schafer, Cuca, Czech, Data, Delta Int'l, Eurotone, Guide, Halo, Jay Jay.



The "One-Stop"  
for all your needs.

*We've got everything a record store could want, at one location. So you make only one order instead of a dozen or more.*

*Albums, 45's, tapes, imports, cutouts... you name it, we probably have it. The same goes for paraphernalia. For we have the Midwest's largest selection of papers, bongs, clips, etc. Add to that car stereos, posters, magazines, record and tape-care products, needles, tape cases and blank tapes, and you know why we say we're The "One-Stop" for all your needs.*

*Ask about our volume special no-return, C.O.D. prices ... and on most items you'll pay the same as dealing direct.*

Sound  
Unlimited

5404 W. Touhy, Skokie, Ill. 60076  
Local: (312) 539-5526 Toll Free: 800-323-4243

- \*LP'S ALL LABELS
- DOMESTIC & IMPORTS
- \*8 TRACKS ALL LABELS
- \*CASSETTES ALL LABELS
- \*45'S ALL LABELS
- \*DISCO'S ALL LABELS
- \*RECORD & TAPE CARE
- ACCESSORIES
- DISC WASHER
- LEBO
- NORTRONICS
- VAC O RAC
- WATTS
- \*PHONO NEEDLES
- \*BLANK TAPES
- CAPITOL
- MAXELL
- MEMOREX
- SCOTCH
- TDK
- \*TAPE CASES
- ESSELTE
- LEBO
- SAVOY

- \*AUDIO EQUIPMENT
- CLARION
- CRAIG
- JENSEN (CAR SPEAKERS)
- \*MAGAZINES
- CREEM
- HEAD
- HIGH TIMES
- LAMPOON
- RECORD REVIEW
- ROLLING STONE
- \*PARAPHERNELIA
- BERNEY KARP
- HOBBIT
- MELLO JUANA
- QUENCH GUM
- SARAH'S FAMILY
- TOK RITE
- ROCK STAR POSTERS
- SUPERPOSTERS
- 42" x 58"
- ROLLING PAPERS
- \*AND MUCH, MUCH MORE

**THE ULTIMATE ONE-STOP**



**Chances are,  
if you're in  
the Record  
Business, you're  
looking for a Supplier  
like us. Stop Looking.  
See for Yourself.**

**Rock, Jazz,  
Blues, Soul**

**SPECIALIST**

**L.P.'s, 8-Tracks, Cassettes, 45's  
Worldwide CUT-OUT Supplier  
Record Care Accessories  
Blank Recording Tape  
Import L.P.s  
Head Supplies**

**FATHER'S AND SUN'S, INC.  
4100 Industrial Blvd.  
Indianapolis, Indiana 46254**

**317-293-5310    Telex 27-2127    Attn: KARMA  
-TOLL-FREE ORDER NUMBERS NATIONWIDE-**

Kermit, Ram, Rave, Ray, Rex, Rite, Sound Inc., Stella, Studio 5, USANA, V-Recs., Wright. Tape lines: All polka lines.

**IOWA**

- **DES MOINES (Area Code 515)**  
A B C Rec. & Tape Sales Corp., 3301 McKinley Ave. Zip: 50321. Tel: 285-0551. Gen. Mgr.: Gene Andrews. (Rec. & Tape RJ)  
Home office: Hackensack, N.J. (Exec. office only)  
Pickwick Int'l Inc., Rack Servs. Div., 2400 Sunset Rd. Zip: 50321. Tel: 282-8185. Sales Mgr.: Jack Neidt; Buyers: Singles, Bonnie Roy, Alburns, Ray Munson. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn.
- **DE WITT (Area Code 319)**  
Mobile Rec. Serv. Co., RR 1. Zip: 52742. Tel: 659-5051. Mgr.: Larry Steward. (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS)
- **FORT DODGE (Area Code 515)**  
Barney's One Stop Recs. & Tapes, 16 N. 12 St. Zip: 50501. Tel: 576-7431. Owner: Basil Barnhill; Mgr. & Buyer: Mike Johansen. (Rec. & Tape OS)

**KANSAS**

- **KANSAS CITY (Area Code 913)**  
Pickwick Int'l Inc., Rack Servs. Div., 99 Greystone Ave. Zip: 66103. Tel: 371-8590. Mgr.: Wayne Olson, Buyer: Mike Riley. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn.
- **LAWRENCE (Area Code 913)**  
Kief's Rec. & Stereo Supply Inc., PO Box 2, 2100-A W. 25 St. Zip: 66044. Tel: 842-1544. Owner: John J. Kiefer; Buyers: Steve Wilson, Kathy Buehler. (Rec. & Tape OS & RJ)
- **PARSONS (Area Code 316)**  
Music Center Rec. Dist., 2500 Grand Ave. Zip: 67357. Tel: 421-2782. Owners: H.A. & Pearl G. Stephens. (Rec. & Tape D)  
Rec. labels: Starlet, Steve-Adore, Steve's Crusade, Country Star, Gospel Star, Jay Bird, Process, Red Start.  
Tape lines: Same as rec. labels.
- **SHAWNEE MISSION AREA (Area Code 913)**  
Hoffman Inds. Inc., 8441 Quivira, Lenexa 66215. Tel: 888-4885. Pres. & Buyer: Arnold J. Hoffman. (Rec. & Tape RJ)
- **WICHITA (Area Code 316)**  
Friends II Music Inc., 303 S. Greenwich Rd. Zip: 67207. Tel: 686-7496. Pres.: William M. Morris; Buyer: Dennis Price. (Rec. & Tape OS & RJ)  
Branch: Kansas City, Mo.

**KENTUCKY**

- **CAMPBELLSVILLE (Area Code 502)**  
Central Electronics, PO Box 340, 113 N. Central Ave. Zip: 42718. Tel: 465-5631. Owner & Buyer: Randall B. Herron. (Rec. & Tape D, OS & RJ)  
Rec. labels: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin', Pickwick, Sing, Skylite, Songs of Faith, Stateswood, Temple, Up Front.  
Tape lines: Nashboro, Nashville, Paramount, Pickwick, Plantation, Premier, Radiant, SSS Int'l, Scepter, Sing, Skylite, Songs of Faith, Starday-King, Stateswood, Sun, Word.  
Playback equip.: Arthur Fulmer, Stellasonic.  
Phonographs: Delmonico, Major, Victor.  
Accessories: Spindles (BSR), tape caddies (Amberg), head cleaners (Transcriber), needles & cartridges (Electro-Voice, Transcriber).
- **LEXINGTON (Area Code 606)**  
R T & E Inc., 1026 Nandino Blvd. Zip: 40511. Tel: 255-8707. Owner: Jim Stivers; Mgr.: Jeff Aubrey; Buyers: Singles, Mona Lancaster; Albums, Paco Smith; Tape, Barry Katzenmaier. (Rec. & Tape OS & RJ)
- **LOUISVILLE (Area Code 502)**  
Kentuckiana Rec. Sales (div. of Vine Recs. Inc.), 560 S. Fourth St. Zip: 40202. Tel: 582-3331. Gen. Mgr.: Dale Libby; Buyers: Singles, Helen Vine; Albums & Tape, Dale Libby. (Rec. & Tape OS)  
Kings Rec. Shop, 240 W. Jefferson St. Zip: 40202. Tel: 584-5535. Owner & Mgr.: Gene King; Buyers: Singles & Tape, Ann King; Albums, Gene King. (Rec. & Tape OS)  
Orbit Radio, PO Box 1644. Zip: 40201. Tel: 584-5535. Owner & Mgr.: S.A. Cisler. (Rec. & Tape I & E)  
Imports recs. & pre-recorded tape from France, Germany, Italy, Japan, Scandinavia, UK; tape playback equip. from Germany & Japan.

Exports pre-recorded tape, playback equip.  
Shively One Stop, 4464 Shively Center. Zip: 40216. Tel: 447-4951. Owner & Mgr.: A.R. Brown. (Rec. & Tape OS)

● **OWENSBORO (Area Code 502)**

Wax Works Inc., 320 Washington Ave. Zip: 42301. Tel: 683-1585. Owners: Leroy & Terry Woodward; Buyer Leroy Woodward. (Rec. OS & RJ; Tape D, OS & RJ)  
Tape lines: ABC, A&M, Capitol, Columbia, Disneyland, GRT, Heart Warming, MCA, MGM, Mercury, Motown, Philips, Polydor, RCA, Smash, WEA, Word  
Webster's Inc., 1308 W. Ninth St. Zip 42301. Tel: 926-4441. Owner & Mgr.: Doug Webster. (Rec. D & RJ, Tape RJ)  
Distributes gospel labels.

● **WILLIAMSBOURG (Area Code 606)**

H & R Disks., Box 619, Rt. 4. Zip: 40769. Tel: 549-3392. Owners, Mgrs. & Buyers: Glen & Mildred Leger. (Rec. & Tape RJ)

**LOUISIANA**

● **ALEXANDRIA (Area Code 318)**

Gospel Dist. Inc., PO Box 1706, 1212 Main St. Zip: 71301. Tel: 443-2549. Owner & Mgr.: J.D. Davis. (Rec. D, OS & RJ)  
Distributes all gospel labels.  
Music Racks, 1406 Fourth St. Zip: 71301. Tel: 453-2549. Owner & Mgr.: J.D. Davis. (Tape OS & RJ)

● **BATON ROUGE (Area Code 504)**

New Generation Inc., 10090 Florida Blvd. Zip: 70815. Tel: 383-9713. Mgr.: Joseph Shaab. (Rec. & Tape RJ)  
Red Stick Whsle. Music Inc., PO Box 101. Zip: 70821. 6465 Renoir Dr. Zip: 70806. Tel: 927-8020. Owner & Buyer: Thomas Guarino; Mgr.: Angela Guarino. (Rec. & Tape D, OS & RJ)  
Distributes independent rec. labels & tape lines.  
Ronnie's, 316 Riverside Mall. Zip: 70801. Tel: 383-8000. (Rec. & Tape OS, I & E)

● **GONZALES (Area Code 504)**

Gonzales Music Whsle., East Bank Shopping Center. Zip: 70737. Tel: 644-2801. Owner: Roy J. Shaw. (Rec. OS)

● **LAFAYETTE (Area Code 318)**

Stagg's Music Shoppe, 503 N. University. Zip: 70501. Tel: 232-1575. (Rec. OS)

● **LAKE CHARLES (Area Code 318)**

Goldband Rec. Dist. Corp., PO Box 1485, 313 Church St. Zip: 70601. Tel: 439-8839. Pres.: Eddie Shuler; Buyer: Jeff Le June. (Rec. & Tape D, I & E)  
Rec. labels: Adam VIII, Alshire, Americana, Anla, Big D, Blues Unlimited, Bold, Canaan, Con Brio, Discus, Esquire, Farm Folk-Star, Goldband, Gusto, Heart Warming, Impact, Jador, Jeb, Jin, La Louisianne, Lanor, Light, Luftcin, Lyric, Myrrh, Pelican, Power Pak, Puget Sound, Resco, Scorpio, Shannon, Soul Unlimited, Starday-King, Strobe, Swallow, Word.  
Tape lines: Same as rec. labels

● **NEW ORLEANS AREA (Area Code 504)**

All South Dist'g Corp., 1924 Lafayette St.. Zip: 70113. Tel: 568-0971. Owner: Warren K. Hildebrand; Sales Mgr.: Richard Brown, Buyers: Singles, Jeff Fontz; Albums & Tape, Warren Hildebrand, Jeff Fontz, Gene Duddy. (Rec. & Tape D, OS & RJ)  
Rec. labels: A&M, ASI, Abet, Abkco, Ala, Alston, American Variety, Amherst, Anthem, Archives of Jazz, Arhoolie, Arista, BTM, Bang, Barnaby, BeeGee, Biograph, Black Forum, Black Gold, Black Jazz, Blue Canyon, Blues Classics, Blue Note, Blue Star, Bold, Brown Dog, Brunswick, Bullet, CMH, CTI, Cadet, Caedmon, Calla, Canaan, Casablanca, Cash, Cat, Checker, Chelsea, Cherry Red, Chess, Chimneyville, Chisa, Chi-Sound, Chocolate City, Chrysalis, Cinnamon, Claridge, Commercial, Cream, Creative World, Creed, Crossover, DJM, Dakar, Daybreak, De-Lite, Deram, Dictation Disc, Disneyland, Dolton, Dooto, Dore, Douglas, Drive, ESP, Eastbound, East Coast, Ember, Evolution, Excello, Fantasy, Farr, Fast Track, 50 States, GRT, GWP, Gamble, Gang, Gec, Glades, Gold Cup, Golden, Golden Crest, Gordy, Gospel, Gospel Truth, Grateful Dead, Greedy, Groove Merchant, Gull, H&L, Heart Warming, Hi, Hob, Hotlanta, IRDA, Imperial, Impress, Increase, JB, Jamie, Janus, Jay Walking, Jean, Jewel, Jim, Jin, Kayvette, Kent, Koko, Kudu, Laff, La Louisianne, Liberty, Lifesong, Light, Living Language, London, MAM, Mainstream, Malaco, Mankind, Marlin, Mega, Mericana, Milestone, Mojo, Monkey, Monument, Motown, Muse, Mushroom, Musicor, Nashboro, Natural, Natural Resources, IX Chains, Norfolk Int'l, Oasis, Ode, Old Town, Old Timey, Onyx, Original Sounds, Ovation, Parrot, Partee, Paula, Peter Pan, Phil-L-A. of Soul, Plantation, Platinum, Poppy, Prestige, Prima, Private Stock, Project 3, Pyramid, Randy, Ranwood, Rare Earth, Red Coach, Respect, Right On, Riverside, Road Show, Rocky Road, Rogo, Ronn, Roulette, Round, Roxbury, Royal American, SSS Int'l, Salsoul, Salvation, Savoy, Scepter, Shadybrook, Shagg, Shakat, Shannon, Solid State, Soul, Soul Int'l, Sound Bird, Soulmate, Sound Stage 7, Stang, Stone, Stop, Sun, Swallow, TK, Taml, Telegeneral, Three Brothers, Threshold, Turbo, 20th Century, United Artists, United Kingdom, Unlimited Gold, Vanguard, Veep, Vibration, Vigor, Viko, Virgo, Vista, Wand, Westbound, Wet Soul, Wicked, Wolf, Word.  
Tape lines: All lines.

Accessories: Capitol, Fidelitone, Le-Bo, Memorex, Savoy. (SEE ADVERTISEMENT)  
Bernard Rec. & Tape Sales, 1525 Airline Hwy., Metairie 70001. Tel: 837-8110. Pres., Mgr. & Buyer: Jack Bernard. (Rec. & Tape OS)  
Hal-lo Rec. Co. Inc., 710 Aris Ave., Metairie 70005. Tel: 831-1356. Pres. & Mgr.: Vincent P. Lofaso. (Rec. & Tape D & RJ)  
Rec. labels & tape lines: Camden, Pickwick  
Is Music Inc., 8700 W. Judge Perez Dr., Chalmette 70043. Tel: 279-1120. Mgr. & Buyer: Gary J. Edwards. (Rec. & Tape D & E)  
Rec. labels: Bourbon 641, Crescent Country, Dulai, Nobility, Second Line, Shalom, Sound of New Orleans  
Tape lines: Same as rec. labels. (SEE ADVERTISEMENT)  
Lean Rec. Dist'g Co., 2815 Octavia St. Zip: 70115. Tel: 866-3478. Owner & Buyer: Lou Welsch Jr. (Rec. & Tape D)  
Rec. labels: Deluxe, Federal, Folly, Gusto, Hollywood, One-Way, Pilot, Power Pak, Rainbow, Sapphire, Starday/King  
Tape lines: Plantation, Power Pak, Starday/King, Sun, Lee Rec. Dist., 4546 S. Park Dr. Metairie 70001. Tel: 888-2406. Owner, Mgr. & Buyer: Paul V. Lee. Local branch: 122 Focus St. (Rec. D)  
Labels: ABC, ABC-Oct, ABC-Duke, ABC-Dunhill, ABC-Peacock, ABC-Songbird, Alligator, Benjie, Blue Goose, Delmark, Era, Federal, Fire, Fury, Goldies-45, Riverside, Souffle, Soui-Po-Tion, Specialty, Springboard, Starday-King, Symposium, Takoma, Trip, Trix, Up Front, Yazoo, One Stop Rec. Shop Inc., PO Box 50833, Zip: 70150, 1400 N. Broad St. Zip: 70119. Tel: 821-1061. Owner & Mgr.: Joe Assunto; Buyer: Lloyd Legendre. (Rec. OS)  
Seven B Prod'g, 715 Camp St. Zip: 70130. Tel: 581-4253. Mgr.: Joe Banashak. (Rec. D)  
Labels: Alon, Busy B, Channel 1, Country, Instant, Polytex, Rosemont, Seven B, Soul, Trandular, Tune-Kel, Wide World.

● **SHREVEPORT (Area Code 318)**

B & B Sales Inc., 420 E. 70 St. Zip: 71106. Tel: 869-3381. Owner: Al Bell; Mgr.: David Bell. Buyers: Karen Wasserman, Elaine Smith, Al Bell. (Tape D)  
Tape lines: Adam VIII, Ampex, Camden, Capitol, Columbia, MCA, Michele, Pickwick, Power-Pak, Pure Gold, RCA, Starday-King, United.  
Playback equip.: Arthur Fulmer, Pioneer.  
Accessories: Tape caddies (Savoy)  
Stan's Rec. Serv., 728 Texas St. Zip: 71101. Tel: 222-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis; Buyers: Singles & Albums, Ronnie Lewis, Jesse Camp, Frankie Spano; Tape, George Willis. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

● **SULPHUR (Area Code 318)**

Keene & Mashburn Inc., 1625 Arizona St. Zip: 70663. Tel: 625-4726. Pres.: L. Russell Keene II; Mgr.: Larry Mashburn; Buyer: Wallace J. Henderson. Local branch: PO Box 1075, 1405 Cypress St. Zip: 70663. Tel: 527-

**WHOLESALE**

TWENTY-NINE  
YEARS



PROMOTION  
SALES & SERVICE

DISTRIBUTING  
THE HITS

**STAN**  
**THE RECORD MAN**

(HITMAKER OF THE SOUTH)

CHECK OUR LOW PRICES

*the BIG one-stop service  
in the south!*

- EXPERT SERVICE AND ADVICE
- COMPLETE STOCK OF SINGLES
- LPs
- GOLD STANDARD CATALOGUE
- OLDIES BUT GOODIES
- SPIRITUALS
- R&B—POP—C&W
- JUKE BOX STANDARDS
- FREE TITLE STRIPS ON ALL CURRENT RELEASES
- ONE DAY SERVICE (ORDERS SHIPPED SAME DAY RECEIVED)

STAN'S, 728 Texas Street, Shreveport, Louisiana 71101  
(318) 222-7182

6333. Mgr.: Leo R. Keene. (Rec. & Tape OS & RJ)

● **VILLE PLATTE (Area Code 318)**

Floyd's Whistle Dist. Co., PO Drawer 10, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner: J. Floyd Soileau; Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (Rec. D, OS & E, Tape D, OS & RJ)  
**Rec. labels:** American Playboy, Arhoolie, Bayou, Boo Ray, Cajun Classics, Cajun Jamboree, Crazy Cajun, D, Dooto, Eric, Goldband, Jin, Lanor, Lyric, Maison de Soul, Original Sound, Partee, Rebel, Showtime, Specialty, Springboard, Swallow, Trash, Tripp.  
**Tape Lines:** Arhoolie, Crazy Cajun, D, Dooto, GRT, Goldband, Jin, Original Sound, Partee, Specialty, Swallow, Trash.  
**Playback equip.:** General Electric, Hitachi, Lear Jet Stereo, Panasonic, Xtal.  
**Accessories:** GRT, Le-Bo, Pfanstiehl, Seebro.

**MAINE**

● **PORTLAND (Area Code 207)**

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 774-

**IS MUSIC INC.**

8700 W. Judge Perez Dr.  
 Chalmette, Louisiana 70043  
 (504) 279-1120

**AUTHENTIC NEW ORLEANS  
 AND DIXIELAND  
 JAZZ AND BIG BANDS**

*Labels:*  
 SOUND OF NEW ORLEANS  
 NOBILITY  
 DULAI  
 SHALOM  
 BOURBAN

**WILL SHIP ANYWHERE!**

5362. Owners: Jack & Herbert Holmes; Mgr.: Lyn Bey-  
 yea; Buyers: Singles, Jake Rice; Albums & Tape, Bill Tif-  
 fany. (Rec. & Tape D, OS & RJ)  
**Rec. labels:** CBS, Capitol, London, MCA, MGM, Mo-  
 town, RCA, United Artists, WEA group.  
**Tape lines:** All lines.  
**Accessories:** Recoton, Savoy, Watts.  
 East Coast Dist., 200 Anderson St. Zip: 04101. Tel: 772-  
 5665. Owner: John Jannace; Mgr.: David Gonyer; Buy-  
 ers: Singles, Chuck Trask; Albums & Tape, David Gon-  
 yer. (Rec. & Tape D & RJ)  
**Distributes all major rec. & tape lines.**  
**Phonographs & Playback equip.:** Sony.

**MARYLAND**

● **BALTIMORE METROPOLITAN AREA (Area Code 301)**

Action Dist'g Co., 517-A Main St. Reisterstown 21136. Tel:  
 833-1010. Owners: Sam & Mark Anoff; Mgr. & Buyer:  
 Sam Anoff; Sales: Mark Anoff; Promo.: Archie Jamie-  
 son. (Rec. & Tape D, RJ). (Rec. & Tape RJ as Action Rack  
 Mdsrs.)  
**Labels:** Abattoir, Alshire, Aquarian, Arc Audio, Arisco,  
 Audio Arts, Audio Gospel, Award, Black Stallion, Blue  
 Canyon, Blue Diamond, Bobco, Boblo, Boyd, Brogan,  
 Burgundy, CDC, CIE, CJ's, Candle, Charta, Checkmate,  
 Commercial, Con Brio, Concorde, Corona, Country Int'l,  
 Crescent, Crusader, Current, DER, Dale, Dallas, Darko,  
 DeeMora, Denim, Dhama, Dolphin, Dominion, Door  
 Knob, Doyle, Eagle, Edge, Erin, Essar, Everlovin', Fa-  
 bolus, Fam, Farview, Favorite Song, 50 States, Flick, 4  
 Star, Fretone, From the Country, G-Bar, GC, Gemini,  
 Genesis, Gil's Funny Recs., Goddess, Golden Angel,  
 Graceland, Group 5, HSE, Heart Warming, Hilltop, Hit &  
 Run, Hummingbird, IMI, Impact, It's Just Country,  
 Jade, Jemkl, Jim, Joldane, K-Ark, Kaimotion, Kansa,  
 Kansas City, Keck, King, King Bluegrass, King's Music  
 City, Linox, Little Nashville, Little Richie, Lode, Lotus,  
 MCR, MMI, Marlo, Maverick, Mercantile, Mesquite, Mr.  
 Music, Mulberry Square, Music City, Music Mill, NRS,  
 NSD, Nashville Country, National, Nidito, Nu-Trayl,  
 Omni, Oviedo, Pantheon Desert, Papa Joe's, Paragon,  
 Performance, Phoenix, Phono, Pickwick, Pot o' Gold,  
 Prairie Dust, Quicksand, Rebel, Renegade, Resco,  
 Roundtable, Royal American, Rusty Nail, Ry Ho, SCR,  
 SRC, Savage, Scorpion, Shandy, Silver Sword Audio,  
 Soul Town, Soundwaves, South Breeze, Spirit, Spring  
 River, Starday, Stardom, Stoneway, Su Ann, Sunshine  
 Country, TNB, Tao, Teddy Bear, 3J, Tin Plate, Title,  
 Toro, Travel, True, 2J, Up Front, Van Alden, Votco,  
 WILD, Wichita, Woodsmoke, World Int'l, World Wide,  
 World Wide Sound, Yahoo.

Action Rack Mdsrs. (Rec. & Tape RJ), see Action Dist'g Co.  
 Ellis Dist'g Corp., 33 New Plant Court, Owings Mill 21117.  
 Tel: 363-1212. Owner: Edgar H. Ellis; Mgr.: Joe Nato;  
 Buyer: Florence Cohen. (Rec. & Tape RJ)  
 M C A Dist'g Corp., 2711 Gatehouse Dr., Village of Purnell.  
 Zip: 21207. Tel: 448-9300. Sales Mgr.: Ed Keelan;  
 Promo.: Frank Falise. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket,  
 Tally.  
**Tape lines:** Same as rec. labels.  
 Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip:  
 21239. Tel: 435-1477. Cable: MATIC. Pres.: Maurice  
 Sykes; VP & Sales Mgr.: Joseph S. Barranco. (Rec. E)  
**Exports to military bases overseas only.**  
 Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip:  
 21215. Tel: 542-7214. Owner: Manny Goldberg;  
 Mgr.: Sandy Miller. (Rec. D & RJ)  
**Rec. labels:** Archive of Folk & Jazz, Camden, Design,  
 Disneyland, Everest, Peter Pan, Pickwick, Unart, Up  
 Front.  
**Accessories:** Recoton.  
 Musical Sales Mobile Serv. (Rec. & Tape RJ), see Musical  
 Sales One Stop Inc.  
 Musical Sales One Stop Inc., 49 W. Oliver St. Zip: 21201.  
 Tel: 837-5757. Pres.: Milton Bereson; Gen. Mgr.:  
 Mashe Mehlman; Buyers: Singles, Walter Meineke; Al-  
 bums, Joe Stinett; Tape, Allen Martin. (Rec. & Tape OS  
 & E), (Rec. & Tape RJ as Music Sales Mobile Serv.)  
 Pickwick Int'l Inc. Rack Servs. Div., 142 Alco Pl. Zip: 21227.  
 Tel: 247-2550. Mgr.: Victor Tremmel; Sales Mgr.: Ron  
 Ryan; Buyer: Dave Hafner. (Rec. & Tape OS, RJ & E)  
**Home office:** Minneapolis, Minn. (Rec. & Tape OS &  
 RJ)  
 Wollman's Music, 233 S. Broadway. Zip: 21231. Tel: 675-  
 7990. Owner & Buyer: Helen Wollman; Mgr.: Sharon  
 Botkin. (Rec. OS)  
 Joseph M. Zamoiski Co., 1101 De Soto Rd. Zip: 21223. Tel:  
 644-2900. VP: Irvin Gomprecht; D Mgr.: Jerry Stein-  
 berg; RJ Mgr.: Jim Lavis; Buyers: D. Joyce Heider; RJ  
 Singles, Joyce Heider; RJ Albums & Tape, Ray Lentz.  
**(Rec. & Tape D & RJ)**  
**Rec. labels:** ASI, AVI, Abkco, All Platinum, Amherst,  
 Annut Coeptis Artists of America, Birdland, Birthright,  
 Blue Note, Brunswick, Cadet, Calliope, Camden, Casa-  
 blanca, Checker, Chess, Chimneyville, Chi-Sound,  
 Chocolate City, Cin-Kay, Claridge, Connoisseur Society,  
 Creative World, DJM, D&M Sound, Dakar, De-Lite, Dic-  
 tation Disc, Disneyland, Dooto, Douglas, End-Ge, Ever-  
 est, Farr, Festival, Gang, Glori, Grateful Dead, Greedy,  
 Groove Merchant, H&L, HNH, Inner City Classic Jazz,  
 Jamie/Guyden, Jem, Kent, LA Int'l, Libra, Malcolm X  
 Millennium, Muse, Oasis, Olympic, Onyx, Phil-L.A. of  
 Soul, Pickwick, Project 3, Pyramid, Roulette, Round,  
 Solid State, Stang, Strawberry, Syntonic Research, TK,  
 Tiger Lily, Turbo, United, United Artists, Vibration,  
 Vigor, Virgo, West End.  
**Tape lines:** Same as rec. labels.  
**Phonographs:** Zenith.  
**Accessories:** Devon, Le-Bo, Recoton. (SEE ADVERTISE-  
 MENT)

● **GERMANTOWN (Area Code 301)**

Capitol Recs., Century XXI, 20030 Century Blvd. Zip:  
 20767. Tel: 428-0790. (Rec. & Tape D)  
**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI,  
 Harvest, Melodiya/Angel, Seraphim.  
**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/  
 Angel.

● **GREENBELT (Area Code 301)**

Warner/Elektra/Atlantic Corp., 9200 Edmonston Rd., Suite  
 305-306. Zip: 20770. Tel: 474-3636, 792-7540.  
 Mgr.: J. Del Medico. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree,  
 Brother, Capricorn, Cotillion, Countryside, Curton, Dark  
 Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo,  
 Little David, Nemperor, Nonesuch, Pacific, Paradise, Re-  
 prise, Rolling Stones, Slipped Disc, Soul City, Swan  
 Song, Warner Bros., Warner/Curb, Warner Spector,  
 Westbound, Whirfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

● **HAGERSTOWN (Area Code 301)**

Interstate Rec. Dist. Inc., 211 S. Locust St. Zip: 21740. Tel:  
 733-1378. Owners: Richard M. & Melvin C. Green-  
 wald; Mgr.: Carlton Smith. (Rec. & Tape OS & RJ)

● **HYATTSVILLE (Area Code 301)**

C & M One Stop (div. of LDS Inc.), 5405 Lafayette Pl. Zip:  
 20781. Tel: 699-5888. Owner: Murray A. Berman;  
 Buyers: Murray Berman, Linda Lochie. (Rec. & Tape  
 OS).  
 Drum Major Music Dist., 5611 Landover Rd. Zip: 20785.  
 Tel: 864-3935. Owner: Michael P. Mackulics; Buyer:  
 Tom Hodges. (Rec. OS)  
 Potomac Music & Rec. Serv. Inc., 2122 Beaver Rd., Land-  
 over 20785. Tel: 322-3666. Owner: John E. Kmic Jr.;  
 Buyer: Craig Hyatt. (Rec. & Tape OS)

● **LAUREL (Area Code 301)**

Largo Music Corp., 9157 Whiskey Bottom Rd. Zip: 20810.  
 Tel: 953-9200. Owner: Lawrence M. Goldberg; Mgr.:  
 Raymond L. Creighton; Buyer: Justin Dudley. (Rec. &  
 Tape OS & RJ)

● **MOUNT RAINIER (Area Code 301)**

D C Rec. One-Stop Inc., 3700 Wells Ave. Zip: 20822. Tel:  
 277-6262. Pres. Mgr. & Buyer: C.A. Dolak. (Rec. &  
 Tape OS)

● **SILVER SPRING AREA (Area Code 301)**

Adelphi Recs., PO Box 288. Zip: 20907. DC Tel: (202) 723-  
 6917. Owner: Harry Rosenthal; Mgr. & Buyer: Eugene  
 Rosenthal. (Rec. D)  
**Labels:** AMP, Accent, Adelphi, Advent, Ahura Mazda,  
 Alligator, American Heritage, Andrew's Music, Audio Fi-  
 delity, Back Door, Bay, Bea & Baby, Biograph, Bix Lives,  
 Blind Pig, Blue Goose, Blue Labor, Bomp, Broadway,

**EXCLUSIVE DISTRIBUTION  
 OF ALL  
 INDEPENDENT LABELS**

plus  
 Complete Rack Jobbing  
 and  
 One Stop Service

**ALL SOUTH DISTRIBUTING**

1924 LAFAYETTE, NEW ORLEANS, LA. 70113/(504) 568-0971

WARREN HILDEBRAND—Pres.

RICHARD BROWN—Sales Mgr.



Capitol Cartoon Classics, Choice, Classic Jazz, Concord Jazz, County, Crazy Cajun, Delmark, Divine, Emanem, F&W, Falls River, Flying Fish, Folk Legacy, Folkways, Front Hall, Glendale, Goldband, Green Linnet, Green Tree, Guitar Player, Guitar World, Herwin, Improvising Artists Inc., Inner City, JCOA, JRC, Jazz Archives, Jazz, Jessup, Jin, Joliet, Kaleidophone, Kheba, Kicking Mule, Kimpat, LMI, Labor, Lanor, Levathan, Lima Bean, Living Folk, La Louisianne, Mamlash, Mark 56, Melodeon, Millagro, Mill City, Mountain Railroad, Music Minus One, Muskadine, Nessa, North Texas State University, Nufus-moon, Oblivion, Okehdokee, Onyx, PBR, PM, PRC, Pea-body, Pearl, Peoples Music Works, Piedmont, Prima, Puritan, Rebel, Revolution, Ridgerunner, Riverboat, Roast, Rogue, Rounder, Sackville, 1750 Arch, Sheba, Sky, Skyline, Spotlite, Stanyan, Strata-East, Swallow, Sweet Jane, Symposium, Takoma, Talbot, Testament, Titanic, Traditional, Trident, Trix, Unanimous Anonymous, Universal Justice, Voyager, Watt, Yazoo, Zap, Zim.

**CBS Recs.**, 8720 Georgia Ave. Zip: 20910. Tel: 587-5000. Branch Mgr.: George Deacon. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.

**Phonodisc Inc.**, 11151 Viers Mill Rd., Wheaton 20902. Tel: 946-7242. Mgr.: Art Gelles. (Rec. & Tape D)  
**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.  
**Tape lines:** Same as rec. labels.

**RCA Recs.**, 8630 Fenton St., Suite 120. Zip: 20910. Tel: 585-5575. Sales Mgr.: Bill Reilly. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

**A B C Rec. Dists. Inc.**, 241 New Boston Park, Woburn 01801. Tel: 935-7828. Mgr.: Shelly Rudin. (Rec. & Tape D)  
**Rec. labels:** ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.  
**Tape lines:** Same as rec. labels.

**Alpha Dist'g Corp.**, 5 Priscilla Circle, Weymouth 02188. Tel: 266-0354. Contact: Paul Maged. (Rec. & Tape D)  
**Home office:** New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

**Boston Rec. Dist. Inc.**, 24 Ashmont Rd., Wellesley 02181. Tel: 235-7865. Owner, Mgr. & Buyer: Jerry Flatto. (Rec. & Tape OS & RJ)

**C B S Recs.**, 470 Totten Pond Rd., 4th fl., Waltham 02154. Tel: 890-3814. Branch Mgr.: George Ryan. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.

**Capitol Recs.**, 235 Elm, Dedham 02026. Tel: 329-5770. (Rec. & Tape D)  
**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.  
**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

**Dick's Rec. Co. Inc.**, 890 Providence Hwy., Dedham 02026. Tel: 326-8790. Owner: Richard Mitchell; Mgr.: Richard Peach; Buyers: Singles, Richard Peach, Albums & Tape, Melvin Robrish. (Rec. & Tape OS)

**Disc Dists. Inc.**, 19 Ledge Hill Rd., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Mgr. & Buyer: Paul Spellman. (Rec. & Tape D)  
**Rec. labels:** Black Forum, CTI, Chiaroscuro, Cookin', Creative World, Fort Hill, Gordy, Hitsville, JAS, Kudu, Motown, Mowest, Natural Resources, Old Town, Prodigal, Rare Earth, Salvation, Sam, Soul, Tamia, Three Brothers.  
**Tape lines:** Abkco, CTI, Gordy, Motown, Old Town, Rare Earth, Soul, Tamia.

**Disco Inc.**, 651 Washington St., Brookline 02146. Tel: 734-1900. VP & Buyer: G. Margolis. (Rec. & Tape OS & RJ)  
**E-Z One Stop Rec. Serv. Inc.**, 92 Sagamore St., North Quincy 02171. Tel: 328-7900. Owner & Mgr.: Aaron H. Gross; Buyer: Robert Levin. (Rec. & Tape OS). (Rec. & Tape D & RJ as Royal Dists.)

**Federated Rec. Co. Inc.**, 24 Munroe St., Newtonville 02160. Tel: 964-4100. Pres.: Warren Kastner. (Rec. OS, RJ & E)

**Hot Cakes Music Inc.**, 24 Munroe St., Newtonville 02160. Tel: 965-4100. Pres., Mgr. & Buyer: Michael J. Driscoll. (Rec. RJ—cut-outs)

**MCA Dist'g Corp.**, PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel: 244-7294. District Mgr.: Sam Mercurio; District Prod. Mgr.: Frank Horowitz; Sales Mgr.: Paul Brousseau; Promo.: Nancy Saavedra. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.

**Malco Inds. (div. of Malden Mop & Brush Co.)**, 266 Broad St., Lynn 01901. Tel: 595-7500. Gen. Mgr.: A.T. Goldstein. (Rec. RJ)

**Malverne Dists. Inc. of Boston**, 77 Summer St. Zip: 02110. Tel: 423-3820. Sales Mgr.: George Mull. (Rec. & Tape D)  
**Home office:** Long Island City (New York Metropolitan Area), N.Y., Malverne Dists. Inc.  
**Rec. labels:** Blue Note, Chrysalis, Claridge, Fantasy, Grateful Dead, Greedy, H&L, Imperial, Liberty, Milestone, Muse, Onyx, Prestige, Pyramid, Roulette, Round, Shadybrook, Sound Bird, Sound Gems, Specialty, United Artists.

**Tape lines:** AVI, Chrysalis, Fantasy, Grateful Dead, H&L, Milestone, Prestige, Pyramid, Roulette, Round, Specialty, United Artists. (SEE ADVERTISEMENT)

**Massachusetts Rec. Dist'g Co.**, 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. (Rec. & Tape OS & RJ)

**Music Suppliers Inc.**, 77 Wexford St., Needham Heights 02194. Tel: 444-9310. Co-Pres.: Gordon Dinerstein, Ed Calmus; Buyers: D Singles & Albums, Marc Siegel; OS & RJ Singles & Albums, Vahan Aghajanian; Tape, Brian Rohan. (Rec. & Tape D, OS & RJ)  
**Rec. labels:** Das Alte Werk, Argo, Derram, Hi, Living Language, London, L'Oiseau Lyre, Parrot, Richmond Opera Treasury Series, Stereo Treasury Series, Telefunken, Threshold.  
**Tape lines:** Same as rec. labels.

**New England One-Stop Rec. Dist. Inc.**, see Plums Dist'g.  
**Peter's Rec. One-Stop Inc.**, 880 Providence Hwy., Dedham 02026. Tel: 329-5210. Owner, Mgr. & Singles Buyer: Peter McDerrott; Albums Buyer: Donald Moscatelli. (Rec. OS)

**Phonodisc Inc.**, 226 New Boston Park, Woburn 01801. Tel: 933-8155. Mgr.: Paul Wennik. (Rec. & Tape D)  
**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.  
**Tape lines:** Same as rec. labels.

**Plums Dist'g**, 290 Moody St., Waltham 02154. Tel: 894-4801. Owner: Ronald Ribbeck; Buyer: Karl Titlebaum. (Rec. D)  
**Label:** Pickwick.  
**Accessories:** Blank Tape (TDK).

**RCA Recs.**, 45 Williams St., Wellesley 02181. Tel: 237-6663. Sales Mgr.: Rich Atkinson. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.

**Record People**, 100 Sagamore St., Quincy 02171. Tel: 328-7499. Mgr.: Paul Hughes. (Rec. D)  
**Home office:** New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

**Rounder Recs. Corp.**, 186 Willow Ave., Somerville 02144. Tel: 396-8400. Mgr. & Buyer: Kathy Kete; I & E Mgr.: Bill Nowlin. (Rec. D, OS, I & E)  
**Labels:** Adelphi, Advent, Ahura Mazda, Aladdin, Alligator, American Heritage, Arhoolie, Atteram, BB, Back Door, Barrelhouse, Bay, Bee Hole, Bent, Biograph, Biscuit City, Blivitt, Blue Canyon, Blue Flame, Blue Goose, Blue Labor, Blues Blood, Blues Classics, Briar, Bridges, Broadway, Broughton, Bull Frog, CMH, Canto Libre, Caravan, Carter, Cassandra, Center, Chelsea, Classic Jazz, Collector, Columbia Special Prods., Concord Jazz, Contemporary, Country Life, Dharm, Dimension 5, Dobre, Earthforms, Emanem, Eubie Blake, Euphonic, F&W, Fiddler, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fox on the Run, Fretless, Front Hall, Galax, Georgia, Goldband, Good Time Jazz, Grassound, Grassroots, Green Linnet, Green Mountain, Guitar Player, Guitar World, Gyn, HDS, Happy Valley, Heritage, Herwin, Hilltop, Historical, Hoedown, Homestead, IPS, Inner City, JCOA, JEMF, Jaly, Jazz, Jessup, Jewel, Jin, June Appal, Kaleidophone, Kanawha, Kicking Mule, King Bluegrass, Labor, La Louisianne, Lark, Lemco, Levathan, Lima Bean, Living Folk, Log Cabin, Major, Mamlash, Mark 56, Meadowlands, Melodeon, Melody, Messaroud, Michigan Archives, Mill City, Mineral River, Minstrel, Monitor, Moon, Mountain, Mountain Railroad, Mozown, Music Minus One, Muskadine, Old Nighthawk, Oblivion, Okehdokee, Old Dominion, Old Homestead, Old North Bridge, Old Timey, Origin Jazz Library, Outlet, Pacific Cascade, Palomino, Paredon, Passin' Thru, Peaceable, Pearl, Pharoah, Philo, Physi-

cal, Piedmont, Pine Mountain, Pine Tree, Poplar, Power Pak, Prestige, Puritan, Quagmire, RE/SE, Real Good, Rebel, Redwood, Revonah, Ridge Runner, Rolling Donut, Rollin' Rock, Rounder, Rural Rhythm, Sackville, Sacred Harp, Saloon, Sanskrit, Seabreeze, Sequatchie, Shanachie, Shah, Sierra Wave, Sister Sun, Sonyatone, Spivey, Spotlite, Starday, Stash, Stoneway, Strata-East, Sunny Mountain, Survival, Swallow, Swallowtail, Sweet Jane, Takoma, Tennvale, Testament, Texas Rec, Thistle, 360, Thunderbird, Tishomingo, Trix, Turnaround, Union Grove, Universal Justice, Vetco, Voyager, Watt, Whippoorwill, Windham Hill, Wolf, Wooden Shoe, Yazoo, Zap.

**Labels imported:** Acorn, Big Bear, Big Ben, Claddagh, Flyright, Free Reed, Gael-Linn, Impact, Isle, Leader/Trailer, Leaf, Maggie, Mulligan, One-Up, Outlet, Phillips, Polydor, Ram, Release, Rubber, Silver Hill, Springwater, Stal, Starline, String, Tangent, Tara, Topic, Towa, Transatlantic, Xtra, Village Thing.

**Royal Dists.**, 96 Sagamore St., North Quincy 02171. Tel: 328-1822. Owner & Mgr.: Aaron H. Gross. (Rec. & Tape D & RJ). (Rec. & Tape OS as E-Z One Stop Rec. Serv. Inc.)

**Rec. labels:** Contessa, Crown, Custom, Mother Goose; cut-outs, overstocks.  
**Tape lines:** Flair 30, Modern; cut-outs, overstocks.

**Accessories:** Reoton.  
**Sound Sellers Inc.**, 80 Independence, Quincy 02169. Tel: 472-3660, 326-8311. Sales Mgr.: J. Lawson. (Rec. & Tape D & I)  
**Distributes cut-outs.**

**Warner/Elektra/Atlantic Corp.**, 110H Commerce Way, Woburn 01801. Tel: 935-5170. Mgr.: Don Dumont. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nempcor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitefield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

### • BROCKTON (Area Code 617)

**RH Country Promos. Inc.**, 28 Empire Ave. Zip: 02402. Tel: 587-2685. Pres.: Ron Hopkins. (Rec. & Tape D)  
**Labels:** Gusto, Nation Wide Sound.

### • FALL RIVER (Area Code 617)

**Record Sales**, 1 West St. Zip: 02720. Tel: 675-1522. (Rec. & Tape D & E)

**Rec. labels:** Archive of Folk & Jazz, Audio Spectrum, Bert & I, Caedmon, Columbia, Concert Disc, Counterpoint, Dover, Everest, London Budget, Masterpiece, Meet the Classics, Nonesuch, Odyssey, Olympic, Oryx, Perceptive, Period, RCA Gold Seal, Seraphim, Sine Qua Non, Superba, Tradition, Turnabout, Vanguard, Victrola, Vox.  
**Tape line:** Sine Qua Non.

### • NEW BEDFORD (Area Code 617)

**Penco Rec. Co.**, 428 Wood St. Zip: 02745. Tel: 995-0595. Owners: Francisco A. Penha, Americo Afonso; Mgr.: Francisco A. Penha. (Rec. & Tape I & E)  
**Rec. labels imported:** Alvorada, Belter, Clave, Estudio, Interdisco, Lisboa, Odeon, Ofir, Onda, Orfeu, Rapsodia, Roda, Telectra (all Portugal).  
**Tape lines imported:** Alvorada, Coimbra, Estudio, Lisboa, Ofir, Onda, Orfeu, Rapsodia, Roda (all Portugal).  
**Exports recorded tapes.**

### • SHREWSBURY (Area Code 617)

**Music Machine**, PO Box 262. Zip: 01545. Owner: Paul Brough; Mgr. & Buyer: M. Faddouli. (Rec. & Tape OS)

### • SOMERSET (Area Code 617)

**Pickwick Int'l Inc.**, Rack Servs. Div., 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Mgr.: Stan Morse; Sales Mgr.: Ray Chambers; Buyer: Jim Curcie. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn.

### • SPRINGFIELD (Area Code 413)

**MCA Dist'g Corp.**, 31 Elm St. Zip: 01103. Tel: 732-6219. Sales Mgr.: Harry Borrelli; Promo.: John Allen. (Rec. & Tape D)

## The Jos. M. Zamoiski Co.

Maryland's Largest Distributor  
 and Rack Jobber of Records & Tapes

Serving: Washington • Maryland • Virginia • West Virginia

- ★ Major Label Distribution
- ★ Complete Sales and Promotion Coverage
- ★ Next Day Delivery
- ★ Promotions Available on Records & Tape

OUR 81st YEAR

- ★ Complete Full Line Racking Program

1101 De Soto Road, Baltimore, Md. 21223 • (301) 644-2900

• JIM LAVIS, Gen. Mgr. Rack Jobbing Div. • JERRY STEINBERG, Gen. Mgr. Distributor Div.

Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
Tape lines: Same as rec. labels.

• **WEBSTER (Area Code 617)**

Gay Time Rec. Dist., PO Box 381, Zip: 01570. Quinebaug, Conn. Tel: (203) 935-5172. Owner: Edward J. Wojcischanski. (Rec. & Tape D)  
Rec. labels: Ampol, Bel-Aire, Chicago, Data, Delta, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Rola, Sound, Starr, Steljo, WAM.  
Tape lines: Ampol, Bel-Aire, Chicago, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Rola, Sound, Starr, Steljo, WAM.

**MICHIGAN**

• **CADILLAC (Area Code 616)**

B & R Music, 2400 E. 30 Rd. Zip: 49601. Tel: 775-3145. Owner, Mgr. & Buyer Roy Newland. (Rec. & Tape RJ)

• **CHARLOTTE (Area Code 517)**

State-Wide Dist'g, 2370 Brookmead Way. Zip: 48813. Tel:

543-0097. Owner & Mgr.: Norman E. Martens. (Tape OS)

• **DETROIT METROPOLITAN AREA (Area Code 313)**

A B C Rec. & Tape Sales Corp., 14300 Puritan. Zip: 48227. Tel: 272-6620. Gen. Mgr.: Fred Schmidt. (Rec. & Tape RJ)

Home office: Hackensack, N.J. (Exec. office only)  
Ami Dist. Corp., 34411 Industrial Rd., Livonia 48150. Tel: 525-7600. Owners & Buyers: Harry Manooogian, Carl Mooradian, Bernard Schwarz. (Rec. & Tape D)

Rec. labels: Ala, Amherst, Argo, Arista, Beam Junction, Brunswick, Casablanca, Chrysalis, Conversa-Phone, DJM, Dana, Fantasy, Fiesta, Golden, H&L, Laff, Life-sound, Little Star, Living Language, London, Milestone, Monitor, Muse, Onyx, Prestige, Project 3, Savoy, 20th Century, 20th Century-Westbound, Yoga for Life.  
Tape lines: Ala, Brunswick, Conversa-Phone, Fantasy, Fiesta, H&L, Monitor, Muse, Onyx, Prestige, Standard, 20th Century.

Accessories: Memorex.  
Angott Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Ron Rogers, Allen Walker; Rec. Mgr. & Buyer: Ron Rogers (Rec. OS; Tape D, OS & RJ)  
Tape lines: All lines.  
Accessories: Le-Bo.

Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 13415 Lyndon Ave. Zip: 48227. Tel: 491-7900. Gen. Mgr.: Tom Schlesinger; Sales Mgr.: Mike McKenzie; Sales Admin'r: Pauline Fras. (Rec. & Tape D)

Rec. labels: ASI, AVI, Abkco, Accent, Adamo, Advent, Aero Space, All Platinum, Alston, American Variety, Amherst, Annuitt Coepris, Anthem, Arista, Artists of America, Atac, BTM, Bach Guild, Ball, Bang, Barnaby, Beam Junction, BeeGee, Bethlehem, Birtright, Black Forum, Blue Note, Bold, Bullet, Butterfly, CTI, Cadet, Cadet/Concept, Cardinal, Carla, Carrot, Casablanca, Cash, Cat, Chariot, Checker, Chelsea, Chess, Chimmeyville, Chi Sound, Chocolate City, Chrysalis, Claridge, Cloudborn, Commercial, Con Bro, Country Detroit, Creative World, Crescendo, DJM, Dash, De-Lite, Different Drummer, Dobre, Domain, Dore, Drive, Dynamite, Everyman, Fantasy, Farr, Festival, Flat Out, Freedom, Free Spirit, Future Rock, GNP, GRT, Gang, Generation Int'l, Glades, Gold Mind, Gold Plate, Gordy, Grateful Dead, Green Menu, Groove Merchant, Gull, H&L, Help, Hixville, IRDA, Imperial, Import, Improv, Janus, Jay Boy, Jay Jay, Jet, Jucu, Jewel, Kayvette, Kent, Koko, Kudu, Lab, Laurie, Liberty, Libra, Lifesong, Little City, Living Language, Luna, Major, Malaco, Manticore, Marlin, Marsel, Mediatr, Mega, Melodyland, Metronome, Milagro, Milestone, Millennium, Minit, Monument, Morning Sky, Moseka, Motown, Mowest, Mushroom, Mustard Seed, Nationwide Sound Dists., Natural Resources, Neostat, Oasis, October, Old Town, Original Sound, Outstanding, Ovation, PIP, Parks, Paula, Platinum, Pleasure, Poppy, Post, Prestige, Private Stock, Prodigal, Pyramid, Quality, RE/SE, R&R, Ranwood, Rare Earth, Rat City, Republic, Roadshow, Roast, Rob-Ron, Ronn, Rotten Rat, Roulette, Round, Roxbury, Royalty, Salsoul, Salvation, Savoy, Seminole, Shadybrook, Shout, Solid Gold, Solid State, Soul, Soul City, Soul Power, Sound Bird, Sound Stage 7, Stang, Starday, Stone Dogg, Strata, Sunstar, Supraphon, Symposium, Syntonic Research, TK, Tamla, Thunderbird, Tiger Lily, Trident, 20th Century, Uncle Bear, United Artists, Unlimited Gold, Vanguard, Vee Jay, Veep, Veep Gospel, Vibration, Vigor, Vintage, Vintage Jazz, Wade, Weird World, Westbound, Wicked, Wolf, Zodiac.

Tape lines: Abkco, Accent, American Variety, Artists of America, Bang, Birtright, Blue Note, Bold, Bullet, CTI, Calliope, Casablanca, Cat, Chelsea, Chi-Sound, Chocolate City, Crescendo, Farr, Festival, Free Spirit, GNP, GRT, Glades, Gold Mind, Grateful Dead, Groove Merchant, H&L, Jay Boy, Jay Jay, Jet, Kent, Kudu, Living Language, Mega, Millennium, Motown, Musicor, Original Sound, Roadshow, Round, Roxbury, Starday, TK, Thunderbird, 20th Century, United Artists, Vintage.

C B S Recs., 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Branch Mgr. Danny Yarbrough. (Rec. & Tape D)

Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
Tape lines: Same as rec. labels.

Cadet Dist. Co. Inc., 13380 Capitol Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Buyer: Leo Cheslak. (Rec. & Tape OS), (Rec. & Tape RJ as Cornell Recs. Inc.)

Accessories: Blank tape (Capitol Magnetics), rec. & tape care kits (Recolon).

Capitol Recs., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-9600. (Rec. & Tape D)

Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.  
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Cornell Recs. Inc. (Rec. & Tape RJ), see Cadet Dist. Co. Inc.  
Gransin Dists., 13731 Woodward Ave., Highland Park 48203. Tel: 867-4500. (Rec. & Tape OS—gospel prod. only)

Handleman Co., 1055 W. Maple Rd., Clawson 48017. Tel: 435-3100. Chm.: David Handleman; VP & Rec. Buyer John S. Kaplan. (Corporate Headquarters).

Dist'n Branches: Los Angeles, Calif.; Denver, Colo.; Miami, Fla.; Atlanta, Ga.; Elk Grove Village (Chicago Metropolitan Area), Ill.; Kansas City, Mo.; Latham (Albany Area), N.Y.; Charlotte, N.C.; Cincinnati, Youngstown, Ohio; Memphis, Tenn.; Dallas, Tex.; Alexandria, Va.; Seattle, Wash.

Int'l branches: Canada—Calgary, Alta.; Moncton, N.B.; Toronto, Ont.; Montreal, P.Q.

Hitsville Dists. (div. of Motown Rec. Corp.), 2457 Woodward Ave. Zip: 48201. Tel: 961-2900. VP: Gordon Prince; Branch Mgr.: Larry Rochon; Exec. Sec'y: Thelma Leverett; Sales: Joe Shillar; Promo. Dir.: Ray Henderson. (Rec. & Tape D)

Labels: Black Forum, CTI, Churchill, Event, Fontana, Gordy, Hitsville, JAS, Jupar, Kudu, Motown, Prodigal, Pyramid, Rare Earth, Roulette, Soul, Tamla, Tiger Lily.  
Inter/Soul Rec. Dists. (div. of Inter/Soul Ent's. Inc.), 20021 James Couzens Fwy. Zip: 48235. Tel: 862-1878. Owner & Buyer: Ernest Kelley; Mgr.: Dorothy Runner. (Rec. D)

Labels: Big Hit, Booman, Capsoul, Geneva, Great Joy, Grill, Inter/Soul, Sunburst, Underground.

Len's One Stop, 3415 Chrysler. Zip: 48201. Tel: 833-5299. Owner & Buyer: Edward Leonard; Mgr. & Buyer: Lloyd Leonard. Local branch: 9286 Mack. Zip: 48214. Tel: 923-2506. (Rec. & Tape OS & E)

M C A Dist'g Corp., 59 Park St., Troy 48084. Tel: 588-6943. Sales Mgr.: Gasper Delise; Promo: Tim Walter. (Rec. & Tape D)

Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
Tape lines: Same as rec. labels.

Martin & Snyder One Stop, 8880 Hubbell Ave. Zip: 48228. Tel: 272-7800. Pres.: Chet Kajeski; Mgr. & Buyer: Joe Ginter. (Rec. OS & RJ, Tape OS)

Music Peddlers Inc., 1755 E. Maple, Troy 48084. Tel: 524-2800. Pres.: Carl Thom; Gen. Mgr.: Jerry Adams; Buyers: Singles, Pop Albums & Tape, Linda Powers; Classical Albums & Tape, Bill Close. (Rec. & Tape OS)  
Accessories: Le-Bo, Pfanstiehl.

**MUSIC TREND OF DETROIT**  
**WE'RE INDEPENDENT DISTRIBUTORS—REALLY!**

**MUSIC TREND, INC.**



24611 Crestview Court  
Farmington, Michigan 48024  
(313) 474-0300

**GENE SILVERMAN, President.**



**ROCK COUNTRY JAZZ**      **BLUES BLUE GRASS SOUL**

**VINYL VENDORS**

**Full Service - One Stop**

Tapes  
Records  
Periodicals  
Blank Recording Tape  
Record Care Accessories

**Same Day Shipping**

**VINYL VENDORS INC.**  
10130 SHAVER ROAD / PORTAGE, MI 49002  
PHONE (616) 323-0131  
MICH. TOLL FREE (800) 632-0870  
BEST IN THE MIDWEST!

Music Trend of Detroit, 24611 Crestview Court, Farmington 48018. Tel: 474-0300. Owner, Mgr. & Buyer: Gene Silverman. (Rec. & Tape D)  
**Rec. labels:** A&M, Abet, Alston, Aware, BASF, Barnaby, CTI, Capitol Kiddie, Cat, Chimneyville, Concord Jazz, Contempo, Contemporary, Creed, De-Lite, Disneyland, Excello, GRT, Glades, Greedy, Horizon, Janus, Kenwood, Kudu, Mankind, Monument, Nashboro, Ode, Power, Salvation, Sesame Street, Sound Stage 7, TK, Turnabout, Vista, Vox.  
**Labels:** A&M, Abet, Alston, Aware, CTI, Cat, Chimneyville, Contempo, Creed, Disneyland, Excello, GRT, Glades, Horizon, Kenwood, Kudu, Mankind, Metro-nome, Monument, Nashboro, Ode, Salvation, Sesame Street, Sound Stage 7, TK, Vista, Vox.  
**Playback equip. & phonographs:** Panasonic.  
**Accessories:** Blank tape (Scotch), tape cases (Metro, Savoy). (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 26010 Pinehurst, Madison Heights 48071. Tel: 398-0400. Mgr. Ray Reed; Buyer: Donna Shepard. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn.

R C A Recs., 22255 Greenfield, Suite 140, Southfield 48075. Tel: 569-5980. Sales Mgr.: Pete Jones. (Rec. & Tape D)

**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.

Radio Frank Inc., 14442 Michigan, Zip: 48126. Tel: 584-6880. (Tape D & OS)

**Tape lines:** A&M, Ampex, Atlantic, Capitol, Columbia, GRT, Motown, RCA, Reprise, Scepter, United Artists, Warner Bros.

**Accessories:** Head cleaners (Radio Frank), storage cases (Amberg, Le-Bo), Reoton prods.

Robertson Rec. Delivery Co., 26820 W. Seven Mile Rd. Zip: 48240. Tel: 535-9200. Owner & Mgr. Thomas A. Robertson. (Rec. & Tape OS), (also Rec. & Tape OS as United One Stop)

Simpson's Whse. Inc., 16540 James Couzens Fwy, Zip: 48221. Tel: 341-1895. Owner: Calvin Simpson Jr.; Buyers: Singles, Anglette Woods; Albums: Elizabeth Andanandus; Tape, Larry Kinney. (Rec. & Tape OS)

Tant Ent's Inc., 23745 Research Dr., Farmington Hills 48024. Tel: 478-5620. Owners: Billie & Ellen Thomas; Mgr. & Buyer: Billie Thomas (Rec. D, I&E)

**Branch:** Appleton, Wis.

**Labels:** Adelphi, Advent, Airborne, Aircheck, Ajax, Alligator, Aragon, Arcadia, Arhoolie, Bandstand, Bar BQ Bay, Big Band Archives, Big Band Landmarks, Big Bear, Big Star, Biograph, Birch, Bircmont, Biscuit City, Bix Lives, Black Bird, Black Eagle, Black Fire, Blind Pig, Blue Canyon, Blue Goose, Blue Hour, Blue Labor, Blues Classics, Boogie Woogie, Bountiful, Broadway, CMH Bluegrass, Chiaroscuro, Choice, Cinema, Cine Sound, Clanco, Classic Jazz, Classic Jazz Masters, Command Performance, Concord Jazz, Contemporary, County, Dawn Club, Delmark, Dirty Shame, Dogwood, Echos of Hollywood, Electric Lemon, Empire, Eubie Blake Music, Euphonic, Eurodisc, Everest, Extreme Rhythms, Fairmont, Family, Fat Cat Jazz, First Time, Flying Fish, Folk Legacy, Folkways, Fretless, Front Hall, GHB, Genesis, Glendale, Golden Era, Good Time Jazz, Green Linnet, Guitar World, Halcyon, Harmony, Henwin, High Street Station, History, Homespun, IAJRC, Idiom, Indian Navigation Co., Indian House, Inner City, Innsfree, JRC-Illinois Jacquet, Jaly, Jazz Archives, Jazology, Jazz Showcase, Jazz Studies, Jazz Treasury, Jim Taylor Presents, Joker, Joker-Bixology, June Appal, Kaleidoscope, Kelter, Kicking Mule, King Bluegrass, Klavier, Kneedeep, Labor, Lemco, Leviathan, Log Cabin, Mamlish, Mar Bren, Marke56, Mary, Master Jazz, Merry Makers, Michigan Archives, Mill City, Mountain Railroad, Mozown, Mug Time, Munich, Music Minus One, Nessa, New Orleans, Nighthawk, Old Homestead, Oldie Blues, Old Timey, Origin Jazz Library, Osborn, Out House, PM, Packo, Pearl, Pelican, Pharoah, Phil, Phoenix, Piedmont, Pine Tree, Prairie Schooner, Premier, Puritan, Queen-Disc, Quest, Radio Archives, Radiola, Radio Recs., Rebel, Red Onion, Redwood, Revelation, Rick, Ridge Runner, Rio, Rite, Rounder, Rumbleseat, Sackville, Sandpiper, San Jacinto, Scarce Rarities, Schanachie, 1750 Arch, Shoestring, Show Biz, Sirens, Skyline, Sound Effects, Sounds, Sounds of Swing, Sound Stage, Soundtrack, Sprivy, Spotlight, Stanyon, Startone, Stash, Stride, Sunbeam, Survival, Swing Era, Takoma, Testament, Thistle, Tom, Tormax, Totem, Traditional, Tribe, Trux, Tulip, Vedette, Vetco, Voyager, Wait, West Coast, Yazoo, Yorkshire, Zap, Zim.

**Accessories:** Planstiehl.

United One Stop (Rec. & Tape OS), see Robertson Rec. Delivery Co.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Court, Southfield 48075. Tel: 354-2020. Sales Mgr.: Gil Roberts (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

Yopp's Rec. Dist. Inc., 7600 Fenkell Ave. Zip: 48238. Tel: 863-3744. Owner: Jeffery Yopp; Mgr & Buyer: Veronica Law (Rec. & Tape OS)

● **FREELAND (Area Code 517)**  
 Mobile Rec. Serv. Co., 330 S. Second St. Zip 48623. Tel: 695-5787. Mgr. David Coy. (Rec. OS)  
**Home office:** Pittsburgh, Pa. (Rec. D & OS)

● **GRAND RAPIDS (Area Code 616)**  
 Kent One-Stop, 41 S. Division Ave. Zip 49503. Tel: 459-2670. Owner: William Van Gessel; Mgr. & Buyer: Don Stickroe. (Rec. & Tape OS)

Mid-America Music Corp., 505 Jefferson Ave. SE. Zip: 49503. Tel: 774-9444. Pres.: Lawrence H. Biehn; Gen.

Mgr.: Robert L. Hawley; Buyer: Robert Reus. (Rec. & Tape OS & RJ)

Monroe Dist'g Co. Inc., Box 8458, 3970 Roger B. Chaffee Mem. Dr. Zip: 49508. Tel: 247-3833. Pres.: Herman Rubin; Mgr.: Alan Rubin. (Rec. & Tape RJ)

● **KALAMAZOO (Area Code 616)**

La Val Rec. Dist., 226 N. Burdick St. Zip: 49006. Tel: 342-5328. Owner: Vic La Val; Mgr. & Buyer: Vincent Taylor. Promo.: Harry Whited, Val Taylor (Rec. D)  
**Labels:** Ball, Bay Tone, Boss, Comedian, Dooto, Funky Finger, Funny, La Val, Luck, Partee, Soul Set, T&L, Trash, Vic, Weird World.

Vinyl Vendors Inc., 10130 Shaver Rd. Zip 49002. Tel: 323-0131. WATS: (800) 632-0870. Owner & Mgr. Jeff Boyd; Buyer: Craig Hedeem. (Rec. & Tape OS) (SEE ADVERTISEMENT)

## MINNESOTA

● **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Brown Bros. Inc., 3346 Washington Ave. N., Minneapolis 55412. Tel: 522-6648. Pres.: Raymond W. Brown. (Rec. OS)

C B S Recs., 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 831-8626. Branch Mgr.: Bob Ewald. (Rec. & Tape D)

**Rec. labels:** Berserkey, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSO, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.

Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. (Rec. & Tape D)

**Rec. labels:** Angel, Apple, Anola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.

**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Dart Recs. Inc., 730 Lyndale Ave. N., Minneapolis 55411. Tel: 374-3420. Pres.: Dick Daly; VP: Alex Allan; Buyers: Singles, Irv Gorsen; Albums & Tape, Joel Coryell. (Rec. & Tape OS & RJ)

Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. (Rec. OS)

Lieberman Ent's Inc., 9549 Penn Ave. S., Minneapolis 55431. Tel: 897-5300. Owner: David Lieberman, Exec. VP: Harold Oknow; VP Ops.: Dick Moerbitz; OS Mgr.: Doug Ackerman; Buyers: Singles, Larry Ruegger; Albums & Tape, Sylvester Vanyo. (Rec. & Tape OS & RJ)

**Branches:** Elk Grove Village (Chicago Metropolitan Area), Ill. (Rec. & Tape RJ); Kansas City, Hazelwood (St. Louis Metropolitan Area), Mo. (Rec. & Tape OS & RJ); Omaha, Neb. (Rec. OS); Cleveland, Ohio (Rec. & Tape RJ); Oklahoma City, Okla. (Rec. & Tape OS & RJ); Portland, Ore. (Rec. & Tape OS & RJ)

M C A Dist'g Corp., 1115 Second Ave. S., Minneapolis 55403. Tel: 332-7428. Sales Mgr.: Ed Mascari, Promo. Brian Boylan. (Rec. & Tape D)

**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels

Pickwick Int'l Inc., Dist'g Div., 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Sr. VP: Gene Patch; Mgr.: Bill Swearingen. (Rec. & Tape D), (Rec. & Tape OS & RJ as Pickwick Int'l Inc., Rack Servs. Div.)

**Branches:** Opa Locka (Miami Metropolitan Area), Fla. (Rec. & Tape D, OS & E); Atlanta, Ga. (Rec. & Tape D & OS); St. Louis, Mo. (Rec. & Tape D); Memphis, Tenn. (Rec. & Tape D); Dallas, Houston, Tex. (Rec. & Tape D & OS).

**Labels:** A&M, ASI, AVI, Aardvark, Abet, Abkco, Accent, Alligator, All Platinum, Alston, American Gramophone, American Variety, Amherst, Annuit Coepts, Argo, Arhoolie, Arista, Artists of America, Ashtree, Audio Fidelity, Audio Latino, Avant Garde, BASF, BTM, BUK, Bach Guild, Bang, Barnaby, Bethlehem, Bis-HNH, Black Jazz, Black Lion, Blue Goose, Blue Labor, Blue Note, Blues Classics, Bold, Brandywine, Bnar, Bullet, CMH, CMS, CRD-HNH, CTI, Cadet, Caedmon, Calla, Caprice-HNH, Carrot, Casablanca, Cash, Cat, Charisma, Chart, Checker, Chelsea, Chess, Chiaroscuro, Chocolate City, Chrysalis, Chi Sound, Claridge, Coliseum, Concord Jazz, Conversa-Phone, Country Soul, County, Cream, Creative World, Creed, DJM, Dark Horse, Daybreak, Decca (France)-HNN, Deesse-HNH, Delmark, Deram, De-Lite, Desto, Different Drummer, Dore, Douglas, Dunwich, Dusty Boots, ENJA, ERA, Edify, Entr' Acte, Fantasy, Farr, Fast Track, Flashlight, Flatout, Flying Fish, Folk Legacy, Fona, Forest Bay, 4 Star, Fretless, GNP Crescendo, GRT, Gang, Glades, Golden Crest, Golden Streets, Gold Mind, Gold Plate, Good Sound, Gordy, Granite, Grateful Dead, Greedy, Groove Merchant, Guitar Player, Gull, Gusto, H&L, HNH, Harmonia Mundi-HNH, Hi, Hitsuville, H&M, IRCA, Imperial, Import, JRC, Janus, Jazz, Jewel, Joyce, Kayvette, Kent, Kenwood, Kicking Mule, Kudu, Laurie, Liberty, Lifesong, Living Language, London, Lone Star, Lyrita-HNH, MAM, MGM-HMH, Mainstream, Malaco, Mantecore, Mark 56, Marlin, Mediants, Mega, Melodyland, Merrimay, Metro-nome, Milagro, Milestone, Milidomo, Minit, Mobile Fidelity, Montuno, Monument, Morning Sky, Motown, Mountain Railroad, Mowest, Mulberry Square, Muse, Mushroom, Nashboro, Natural Resources, Neighborhood, IX Chains, North Texas State Univ. Lab., Oasis, Oblivion, Ode, L'Oiseau-Lyre, Ollie, Onyx, Oryx-HNH, Ovaton, PA-USA, PIP, Pacific Arts, Panaural, Parrot, Paula, Philly Groove, Philo, Plantation, Polydor-HNH, Poppy, Prestige, Private Stock, Prodigal, Programme, Project 3, Pye, Pyramid, Quality, RE/SE, RTV, Ram, Ranwood, Rare Earth, Rebel, Republic, Revelation, Riv-

erside, Roast, Rocky Road, Rogo, Roulette, Round, Rounder, Roxbury, Saga, Sahara, Salsoul, Salvation, Sandcastle, Sanscrit, Savoy, Shadow, Shadybrook, Shannon, Sheffield, Shout, Sky, Solid State, Soma, Soul, Soul Power, Sound Bird, Sound 80, Sound Stage 7, Sound Waves, Stang, Stanyon, Starday, Sun, Sussex, Symposium, Syntonic, TK, T-Neck, Takoma, Talkin' Smokey, Tamla, Telefunken, Thimble, Thistle, Three Brothers, Threshold, Thunderbird, Transatlantic-HNH, Turbo, 20th Century, UK, Unicorn-HNH, United Artists, United Artists-HNH, Vanguard, Vee Jay, Veep, Vibration, Vigor, Virgo, Vista-HNH, Westbound, Wicked, Wilson, World Jazz, Wright Brothers, Yazoo, Ziv, Zodiac.  
**Phonographs:** APF, Audiovox, BSR, Craig, Emerson, Glenburn, Hitachi, Lloyds, McDonald, Panasonic, Royce, Sanyo, Soma, Superscope, Weltron.  
**Accessories:** Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma.

Pickwick Int'l Inc., Rack Servs. Div., 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Sr. VP: Gene Patch; VP & Gen. Mgr.: Jack Misher; Branch Mgr.: Dean Lindbloom; Sales Mgr.: Duane Vachholz; Buyers: Singles, Tom Prenevost, Albums, Bob Dahle; Tape, Jan Jordan. (Rec. & Tape OS & RJ), (Rec. & Tape D as Pickwick Int'l Dist'g Div.)

**Branches:** Phoenix, Ariz. (Rec. & Tape OS & RJ); Burlingame (San Francisco & Bay Area), Calif. (Rec. & Tape OS, RJ & E); North Hollywood (Los Angeles Metropolitan Area), Calif. (Rec. & Tape OS & RJ); Denver, Colo. (Rec. & Tape OS & RJ); Opa Locka (Miami Metropolitan Area), Fla. (Rec. & Tape OS, RJ & E); Atlanta, Ga. (Rec. & Tape OS & RJ); Honolulu, Hawaii (Rec. & Tape OS & RJ); Elmhurst (Chicago Metropolitan Area), Ill. (Rec. & Tape OS & RJ); Des Moines, Iowa (Rec. & Tape OS & RJ); Kansas City, Kan. (Rec. & Tape OS & RJ); Baltimore, Md. (Rec. & Tape OS, RJ & E); Somerset, Mass. (Rec. & Tape OS & RJ); Madison Heights (Detroit Metropolitan Area), Mich. (Rec. & Tape OS & RJ); St. Louis, Mo. (Rec. & Tape OS & RJ); Albany, N.Y. (Rec. & Tape RJ); Dallas, Tex. (Rec. & Tape OS & RJ); Seattle, Wash. (Rec. & Tape OS & RJ).

R C A Recs., 4620 W. 77 St., Edina 55424. Tel: 831-5404. Sales Mgr.: John Swenson. (Rec. & Tape D)

**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.

**Tape lines:** Same as rec. labels.

Re-Mark-Co., 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner & Mgr.: J.L. Goldstein; Mail Order: Mark Goldstein; Buyer: Joan Y. Ostrin. (Rec. & Tape D, OS, RJ & E)

**Distributes & exports cut-outs, overstocks & promotional material**

Warner/Elektra/Atlantic Corp., 5001 W. 80 St., Minneapolis 55437. Tel: 835-7255. Sales Mgr.: Chester Sleva. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

## MISSISSIPPI

● **CLARKSDALE (Area Code 601)**

J. Jay Harris Ent's Inc., 208 Sunflower, Zip 38614. Tel: 627-2253. (Rec. & Tape OS)

● **JACKSON (Area Code 601)**

Bennett's Rec. Dist's. Inc., Delta Mart Shopping Center, 3152 Delta Dr. Zip: 39213. Tel: 981-4328. Owner & Mgr.: James Bennett; Buyers: Singles & Tape, James Bennett; Albums: Carolyn Robinson. (Rec. & Tape OS)  
**Playback equip.:** Craig  
**Accessories:** Capitol, Fretone.

## MISSOURI

● **JOPLIN (Area Code 417)**

Gospel Music Dist's., 1705 Jackson, Zip: 64801. Tel: 624-6713. Owner, Mgr. & Buyer: Larry E. Yeager. (Rec. & Tape D)

**Rec. labels:** Calvary, Canaan, Chime, Eternal, 4 Star, Good News, Hosanna, Image VII, Jim, King, Light, Messianic, Myrrh, Newpax, New Song, Paragon, Power Pac, Pure Joy, QCA, Rainbow, Sacred, Seed, Shilo, Sing, Skyline, Solid Rock, Sound III, Starday, Superior, Supreme, Tempo, Word.  
**Tape lines:** Same as rec. labels.

Legg Supply Co., PO Box 2368, 3003 Schifferdecker, Zip: 64801. Tel: 623-9512. 781-1491. Owner & Mgr.: Gene F. Legg, Buyer: Gary McBride. (Rec. & Tape OS & RJ)

● **KANSAS CITY (Area Code 816)**

Choice Rec. Dist's., 321 1/2 Southwest Blvd, Zip: 64108. Tel: 421-2540. Owner: Mildred S. Davidson; Mgr.: Harold Hassler. (Rec. & Tape D), (Rec. & Tape OS as Davidson's One Stop)

**Rec. labels:** Big K, Commercial, Excello, Jewel, Kent, NSD group, Nashboro, Paula, Ronn, SSS Int'l group, Scorpio, Spindle, Sun, Whnt.

**Tape lines:** Ala, Kent, Laff, Modern, Sun.  
**Accessories:** Fidelitone, Le-Bo.  
 Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: 842-5220. Mgr.: Mildred S. Davidson. (Rec. & Tape OS), (Rec. & Tape D as Choice Rec. Dist.)  
 Friends II Music Inc., 315 E. Third. Zip: 64106. Tel: 471-7210. Mgr.: Joel Seaman. (Rec. & Tape OS & RJ)  
**Home office:** Wichita, Kan.  
 Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr.: Gary Hancock; Buyers: Singles, Diane Tate; Albums & Tape, Larry Roe, Gary Hancock. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.

House Dists., 4641 Troost. Zip: 64110. Tel: 753-2661.  
 Owner: Harold S. Brody; Mgr.: Larry Hoof; Buyer: Marilee Mallinson. (Rec. & Tape D & OS)  
**Branches:** Chicago, Ill.; Mayfield Heights (Cleveland Metropolitan Area), Ohio; Houston, Tex.  
**Rec. labels:** A, ASI, Aardvark, Accent, Adelphi, Advent, Airborne, Aircheck, Alligator, American Heritage, Amigo, Amo, Andrew's music, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Aries, Arco, Attalaxeras, Audiophile, BBP, Bandstand, Bay, Big Band Int'l, Biograph, Biscuit City, Big Lives, Blind Pig, Blue Canyon, Blue Goose, Blue Labor, Blues Classics, Bomp, Brandywine, Briar, Broadway, Bucksnort, Bull Frog, CMC, CMH, Center, Chairman, Chiaroscuro, Choire, Classic Int'l, Classic Jazz, Concert Disc, Concord Jazz, Geographic, Counterpoint, County, Crown, Crusade Enterprise, Curtain Calls, D, Dawn Club, Delmark, Dharma, Dirty Shame, Dobre, Don Brown, Earl, Ellipsoid, Emanem, Entr'acte, Eubie Blake, Everest, F&W, Fairmont, Famous Door, Farm, First Hear, Flashlight, Flat Out, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fretless, Front Hall, Future, GNP, Glendale, Golden Eagle, Golden Era, Goldmind, Granite, Grass Roots, Guitar Player, Guitar World, Halcyon, Hep, Herwin, Historical, History, Homesun, IFJM, Improvising Artists, India Navigation, Inner City, Instant Joy, Ivory World, JCOA, J&J, JRC, Jam Session, Jazz Archives, Jazz Guild, Jazz, Jim Taylor Presents, Joliet, Joyce, Jucy, June Addal, Kaleidoscope, Kaydee, Kicking Mule, King Bluegrass, Lab Jazz, Labor, Lava Mt, Legacy, Lemco, Levathan, Libra, Long Neck, Mamlish, Mar Bren, Mark 56, Mary, Master Jazz, Masterstone, Melodeon, Merry Makers, Milagro, Mill City, Monitor, Motherfode, Mountain Railroad, Mozown, Munich, Music Minus One, Muskatine, Nectar, Nessa, Nighthawk, No Gap Generation, Northern Lights, Oblivion, Old Homestead, Oldie Blues, Old Timey, Olympic, Origin Jazz Library, Ostrich, Outstanding, Out Take, PM, Passin' Thru, Peabody, Pearl, Pharoah, Philo, Phoenix Jazz, Piedmont, Power Pak, Prima, Professional Artist, RE/SE, RGB, Radio Archives, Radiola, Ram, Rebel, Redwood, Renaissance, Revelation, Ridge Runner, Rising Star, Roast, Rosewood, Rounder, Rural Rhythim, Sackville, San Jacinto, Sanskrit, Scala, Seabreeze, 1750 Arch, Shadow, Shamrock, Sheba, Shiah, Shoe String, Sierra Wave, Sirens, Sky, Skyline, Sornath, Sountrak, Spitball, Spivey, Spokane, Spotlite, Stanyon, Starday/King, Stash, Stet, Strata-East, Sufi Choir, Sugar, Sunbeam, Sunrise, Survival, Swing Treasury, Symposium, TY-CA, Takoma, Tangent, Taz, Jazz, Temporary, Testament, Texas Record, Thistle, 360 Degree Music, Tishomingo, Topic, Totem, Tradition, Trailer, Trident, Trix, Truluv, Varese Int'l, Vetco, Vintage Jazz, Voyager, WK, Waterfall, Watt, Windham Hill, Xanadu, Yazoo, Zap, Zim.  
**Tape lines:** Everest, Folkways, Power Pak, Rebel, Starday/King, Symposium, Takoma.  
**Accessories:** Blank loaded tape (Capitol Magnetics).

Lieberman Ents. Inc., 1800 Truman Rd. Zip: 64127. Tel: 221-6965. Opns. Mgr.: Tony Burasco; Sales Mgr.: Joe Salpietro; Buyers: Dan Goins, Neva Cessnum. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn.  
 Music Mdsrs. of America Inc., 1619 McGee. 64108. Tel: 474-3207. Mgr.: John Boyuka; Buyer: Earlene Mora. (Rec. & Tape OS & RJ)  
**Home office:** St. Louis, Mo.  
 Total Sound Dists., 3242 Gilham Rd. Zip: 64109. Tel: 931-7600. Owner & Mgr.: Allan Levy. (Rec. & Tape OS)  
 Warner/Elektra/Atlantic Corp., Plaza Center Bldg., Suite 323, 800 W. 47. Zip: 64112. Tel: 561-5623. Mgr.: Jim McAuliffe. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

Windy Dist. Co. Inc., 404 N. 12 St., Blue Springs 64015. Tel: 229-4321. Pres., Mgr. & Buyer: Jane M. Longmire. (Rec. & Tape D)  
**Rec. labels:** Augsburg, Avant Garde, Calvary, Camden, Canaan, Capitol, Christian Folk, Columbia, Creative Sound, Destiny, Discovery, GIA, Good News, Good Seed, Harmony, Harvest, Heart Warming, Hope, Hosanna, Jim, John Hall, Light, Lion & Lamb, MCA, Manna, Maranatha, Messianic, Myrrh, NALR, New Song, Pickwick, Queen City, RCA, Rainbow, Ranwood, Red Seal, Seed, Sing, Singcord, Skyline, Sonrise, Sparrow, Summit, Superior, Supreme, Tempo, Vista, Word.  
**Tape lines:** Same as rec. labels.

● **ST. LOUIS METROPOLITAN AREA (Area Code 314)**  
 Banco Dists. (div. of CMC Corp), 2391 Schuetz. Zip: 63141. Tel: 997-7100. Gen. Mgr.: John K. Sullivan; Opns. Mgr.: Roger M. Boltz. (Tape RJ)  
 C B S Recs., 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 878-4004. Branch Mgr.: Jim Chiado. (Rec. & Tape D)  
**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melody/A Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, T-Neck,

Sweet City, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.  
 L & R Dist'g Inc., 1901-05 Delmar Blvd. Zip: 63103. Tel: 421-3622/5633. Owner: Lew Ruben; Rec. Buyer: Linda Rodgers. (Rec. OS)  
 Lieberman Ents. Inc., 5610 Anglum Court, Hazelwood 63042. Tel: 731-7171. Opns. Mgr.: Tom Schmidt; Sales Mgr.: Darrell Creekmur; OS Mgr.: Bruce Lowry; Buyers: Rich Martin, Todd Opela. (Rec. & Tape OS & R)  
**Home office:** Minneapolis, Minn.  
 M C A Dist'g Corp., 21231 Dorsett Rd., No. 205, Maryland Heights 63043. Tel: 291-7744. Sales Mgr.: John Burns; Promo, Mgr.: Jean Burman. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.

M S Dist'g Co., 200 S. Hanley, Clayton 63105. Tel: 862-7575. Mgr. Richard Presman. (Rec. & Tape D)  
**Home office:** Morton Grove (Chicago Metropolitan Area), Ill.  
**Labels:** Arista, Artists of America, Bang, Blue Note, CTI, Chi Town, Koko, Kudu, Laurie, Liberty, Pausa, Round, United Artists, Zodiac.  
 Music Mdsrs. of America Inc., 2035 Olive. Zip: 63103. Tel: 241-9652. Pres.: D. Michael Stewart; Mgr.: Barry Berger; Buyer: Dave Quillo. (Rec. & Tape OS & RJ)  
**Branch:** Kansas City, Mo.

P-B One Stop Rec. Serv. Inc., 1919-21 Washington St. Zip: 63103. Tel: 231-2074. Owner: Patrick J. Blunda; Mgr.: Perry F. Blunda; Buyers: John Gavin, Rick Elliott. (Rec. & Tape OS)  
**Playback equip. & phonographs:** Federal Transistor.  
**Accessories:** Blank tape (Capitol Magnetic); Pfanstiehl prods.

Pickwick Int'l Inc., Dist'n Div., 1401 N. Price Rd. Zip: 63132. Tel: 997-1800. Mgr.: Eric Paulson; Buyer: George Geneovese. (Rec. & Tape D), (Rec. & Tape OS & RJ) as Pickwick Int'l Inc., Rack Servs. Div.)  
**Home office:** Minneapolis, Minn.  
**Labels:** A&M, ASI, AVI, Abet, Abkco, All Platinum, Alston, Amerama, American Variety, Amherst, Annuit Cooptis, Argo, Ashtree, Audio Fidelity, BASF, BTM, BUK, Bach Guild, Bang, Barnaby, Beam Junction, Bethlehem, Birthright, Black Jazz, Black Lion, Blue Candle, Brunswick, Bullet, Butterfly, CMH, Cadet, Calliope, Carrot, Casablanca, Cat, Checker, Chelsea, Chess, Chiaroscuro, Chocolate City, Chrysalis, Cin-Kay, Claridge, Coby, Coliseum, Con Brio, Concord Jazz, Country Soul, Cream, Creative World, Creed, DJM, Dakar, Dark Horse, De-Lite, Deram, Different Drummer, Douglas, ENJA, Fantasy, Farr, Festival, Fiesta, Flashlight, Forest Bay, 4 Star, GNP Crescendo, GRT, Gang, Glades, Gold Mind, Gold Plate, Gordy, Granite, Greedy, Groove Merchant, Gull, Gusto, H&L, Hi, Hitsville, IRDA, Improv, Janus, Joyce, Kayvette, Kent, Kenwood, LA Int'l, Lark Ellen, Lifesong, Living Language, London, MAM, Mainstream, Malaco, Mantecore, Mark 56, Marlin, Melodyland, Milestone, Millennium, Monument, Motown, Mowest, Muse, Mushroom, Nashboro, Natural Resources, Nemara, Oasis, Ode, L'Oiseau-Lyre, Old Town, Onyx, Ovation, PIP, Pacific, Parrot, Plantation, Prelude, Prestige, Private Stock, Prodigal, Project 3, Pyramid, Ranwood, Rare Earth, Republic, Riverside, Roulette, Roxbury, Sal-soul, Sandcastle, Sanskrit, Savoy, Shadybrook, Shannon, Soul, Sound Bird, Sound Stage 7, Sounds Superb, Stang, Starday, Sun, Syntonic, TK, Tama, Telefunken, Thimble, Threshold, Thunderbird, Tiger Lily, Tomato, Turbo, Turnabout, 20th Century, UK, Vanguard, Vee Jay, Vibration, Vigor, Village, Vox, Western Hemisphere, Wicked, World Jazz, Ziv.

Pickwick Int'l Inc., Rack Servs. Div., 1401 N. Price Rd. Zip: 63132. Tel: 997-1800. Mgr.: Eric Paulson; Buyers: John Curran, George Geneovese. (Rec. & Tape OS & RJ), (Rec. & Tape D) as Pickwick Int'l Inc., Dist'n Div.)  
**Home office:** Minneapolis, Minn.

R C A Recs., 11710 Administration Dr. Zip: 63141. Tel: 567-5081. Sales Mgr.: Don Swengros. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midson Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.

Record-Wide Dist. Inc., 1755 Chase Dr., Fenton 63026. Tel: 343-7100. Buyer: Randall Lytle. (Rec. & Tape RJ)  
 Salt Prod'ns, 4152 Delor. Zip: 63116. Tel: 351-9573. Owner & Mgr.: Richard Riehl; Buyer: Stel Pontikes. (Rec. & Tape RJ)

Skip's Rec. Dist., 1921 Washington Blvd. Zip: 63103. Tel: 231-2085. Owner, Mgr. & Buyer: Skip Gorman. (Rec. D)  
**Labels:** Bandit, Dynamite, Fetone, Head, Jemkl, Jewel, Little City, MCR, Magic Touch, One Way, Paula, Rice, Ronn, Shama, Soul Power.

Sound Disk-tributors Inc., 6314 Delmar. Zip: 63130. Tel: 726-6277. Owner: Jack L. Brozman; Mgr.: William Johnson; Buyers: Singles, John Mandelker; Albums, Steve Ferzacca. (Rec. OS)

Top Notch Rec. Co., 20 Country Fair. Zip: 63141. Tel: 991-0909. Owner, Mgr. & Buyer: Robert I. Recht. (Rec. & Tape RJ)

Uptown Music Inc., 4703 McPherson. Zip: 63108. Tel: 367-2602. Owner & Singles Buyer: Betty Dorrin; Mgr.: Albums & Tape Buyer: Mike Dorrin. (Rec. & Tape OS)  
 Warner/Elektra/Atlantic Corp., 200 S. Hanley, Suite 417, Clayton 63105. Tel: 862-1030. Sales Mgr.: Pete Pidduti. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

MONTANA

● **BILLINGS (Area Code 406)**  
 Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Sales Mgr.: Omer Snelting; Rec. Dept. Mgr. & Tape Buyer: Eric Reishus. (Rec. & Tape RJ)

● **GREAT FALLS (Area Code 406)**  
 Holm-James Dists. Inc., Fourth Ave. & Sixth St. S. Zip: 59401. Tel: 761-2420. Owner: R.E. Holm; Buyer: G. Swan. (Rec. & Tape D & RJ)  
**Rec. labels:** ABC-Dunhill, Capitol, Columbia group, Crescendo, Disneyland, London, MCA group, Mercury, RCA, Ranwood, United Artists, WEA.  
**Tape lines:** Ampex, Capitol, Columbia, GRT, MCA, RCA, United Artists, WEA.  
**Playback equip.:** Akai, Garrard, Hitachi, Juliette, Motorola, Rotel, Soundkai, Wollensak.  
**Phonographs:** Juliette, VM, Webcor.  
**Accessories:** Amfite, Fidelitone, Koss, Le-Bo, Scotch.

NEBRASKA

● **OMAHA (Area Code 402)**  
 Lieberman Ents. Inc., 809 S. 25 St. Zip: 68105. Tel: 341-3056. Gen. Mgr.: Evelyn Dalrymple. (Rec. OS)  
**Home office:** Minneapolis, Minn. (Rec. & Tape OS & RJ)  
 Records & Tapes Inc., 4339 S. 87 St. Zip: 68127. Tel: 339-7755. Mgr.: Bruce Van Langen; Buyers: David McKee, Bill Shreager. (Rec. & Tape OS & RJ)

NEVADA

● **LAS VEGAS (Area Code 702)**  
 Mozart Ed. Inc., 2889 Pacific Ave. Zip: 89121. Tel: 457-7255. Owner: Joseph E. Zerga. (Tape I & E)  
**Imports pre-recorded tape from Austria, Germany, Italy, Switzerland, UK.**

● **RENO (Area Code 702)**  
 Nite-City, PO Box 11395. Zip: 89510. Exec.: Jim Mercier. (Rec. RJ)

NEW HAMPSHIRE

● **LEBANON (Area Code 603)**  
 World Wide Whsle. Dist., 15 Parkhurst. Zip: 03766. Tel: 448-3731. Owner, Mgr. & Buyer: Earl Heath. (Rec. & Tape D & RJ)  
**Rec. labels:** American Heritage, Country, Jessup, Melody, Pine Tree, Rebel, Revonah, Rounder, Stoneway.  
**Tape lines:** Rebel, Rounder.  
**Playback equip.:** AITC, A/R, Admiral, Aiko, BSR, Craig, Electrophonic, Emerson, Juliette, Magnus, Morse, Pan-asonic, Sankyo, Solar, Sony, Sylvania.

● **NASHUA (Area Code 603)**  
 R M E Inc., 300 Main St. Zip 03060. (Rec. & Tape OS & RJ)

NEW JERSEY

● **BRIDGETON (Area Code 609)**  
 Goldsboro Prod'ns, 181 Irving Ave. Zip: 08302. Tel: 451-8762. Owner: George Goldsboro; Buyer: George Goldsboro. (Rec. OS & RJ, Tape OS)

● **BURLINGTON (Area Code 609)**  
 Alex Araco Co. Inc., 507 High St. Zip: 08016. Tel: 386-3288/3266. Owner: Alex Araco; VP: Bob Russen. (Rec. & Tape D, OS & RJ)  
**Distributes cut-out albums & tapes. (SEE ADVERTISEMENT)**

● **CAMDEN AREA (Area Code 609)**  
 A B C Rec. Dists. Inc., Sutton at Collingswood, 210 Tower B, Whitehouse Pk. & Collins Ave., Collingswood 08107. Tel: 858-6464. Mgr.: Henry Moyer. (Rec. & Tape D)  
**Rec. labels:** ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.  
**Tape lines:** Same as rec. labels.

M C A Dist'g Corp., Sutton at Collingswood, 117 A Tower, Collingswood 08107. Tel: 854-5810. Sales Mgr. Bob Speca; Promo: Len Kanofsky. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.

● **CHERRY HILL (Area Code 609)**

Phonodisc Inc., 498 N. Kings Hwy., Suite 110. Zip: 08034. Tel: 667-3190 (Rec. & Tape D)  
**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.  
**Tape lines:** Same as rec. labels.

● **EAST BRUNSWICK (Area Code 201)**

P R O B Dist's Inc., 742 Hwy. 18. Zip 08816. Tel 257-3336. Owners: Powell Gary Saks, Joseph P. Ingegno; Mgr.: Joseph P. Ingegno; Buyer: Powell Gary Saks. (Rec. & Tape D, OS & RJ)  
**Label:** Disneyland.

● **EAST WINDSOR (Area Code 609)**

A & A Sales, 10 Overton Rd. Zip 08520. Tel 443-5794. Owner, Mgr. & Buyer: A. Wally. (Rec. OS & RJ)

● **ENGLEWOOD CLIFFS (Area Code 201)**

German Language Publ'ns Inc., 560 Sylvan Ave. Zip: 07632. Tel: 871-1010. (Rec. & Tape D, I & E)  
**Home office:** New York, N.Y. (See for prod. distributed)  
 Maranta Rec. Sales Ltd., PO Box 1005. Zip: 07632. Tel: 461-6681. Owner: Clancy Morales; Mgr. & Buyer: Jimmy Feliciano. (Rec. D, OS, I & E)  
**Labels:** Daniels 8, Eclipse, Inagua, Kama, Kountry Kate, Maranta, Soundscape, Spear, TPI; also distributes Latin cut-outs, premiums.  
**Labels imported:** Basart (Belgium), Big Bear (UK), Borinquen (Puerto Rico), Champagne (Australia), Continental (Brazil), EGC (Puerto Rico), Marylou (Puerto Rico), PRAS (Puerto Rico), Prodema (Peru), Rada (Canada), Van-Los (Canada), Velvet (Puerto Rico).

● **FAIRFIELD (Area Code 201)**

A B C Rec. & Tape Sales Corp., 114 Clinton Rd. Zip: 07006. Tel: 575-1190. Gen. Mgr.: Jack Griffith. (Rec. & Tape RJ)  
**Home office:** Hackensack, N.J. (Exec. office only)

● **FORT LEE (Area Code 201)**

Take Home Tunes, PO Box 496. Zip: 07024. Mgr. & Buyer: Doris Yeko. (Rec. D)  
**Home office:** Georgetown, Conn. (See for prod. distributed)

● **HACKENSACK (Area Code 201)**

A B C Rec. & Tape Sales Corp., Continental Plaza III, 433 Hackensack Ave. Zip: 07601. Tel: 488-2300. Pres. Herbert J. Mendelsohn; VP Opns: Robert Pockrandt; VP Mktg: Stephen C. Kugel; VP Finance & Admin: Ed Rich. (Exec. office only)  
**Branches:** Compton (Los Angeles Metropolitan Area), Calif. (Rec. & Tape RJ); Denver, Colo. (Rec. & Tape RJ); Atlanta, Ga. (Rec. & Tape RJ); Indianapolis, Ind. (Rec. & Tape OS & RJ); Des Moines, Iowa (Rec. & Tape RJ); Detroit, Mich. (Rec. & Tape RJ); Fairfield, N.J. (Rec. & Tape RJ); Dallas, Tex. (Rec. & Tape RJ); Seattle, Wash. (Rec. & Tape RJ)

● **HILLSIDE (Area Code 201)**

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Owner & Pres.: Joseph C. Martin; Mgr. & Albums Buyer: Jerry Cohen. (Rec. & Tape D), (Rec. & Tape OS as New Jersey One Stop), (Rec. & Tape RJ as Sterling Serv. Co. Inc.)  
**Labels:** ASI, Alston, Amherst, Arrest, Audio Fidelity, BASF, BRC, Bang, Big Chance, Black Falcon, Black Gold, Blue Candle, Bold, Brunswick, CMH, Cat, Concord, Contempo, Contemporary, Conversa-Phone, Creative World, D&M, Dakar, Dash, De-Lite, Desmar, Disco, Disneyland, Drive, Ebony Sound, Everest, Fantasy, Farr, Freedom, Galaxy, Gang, Glades, Good Time Jazz.

Groove Merchant, Gwyden, Heart & Soul, Hot Line, IPA, JAS, J&S, Jamie, Jewel, Kayvette, LRC, Laurie, Malaco, Mark 56, Mega, Message, Milestone, Monitor, Music Machine, NAMI, North American, PIP, Paula, Phil-L.A. of Soul, Pickwick, Post, Pure Gold, Request, Ronn, Salsoul, Sam Samada, Satellite, Shield, Shout, Spark, Symposium, Syntonic Research, TK, Takoma, Thunderbird, Tico, Vigor, Vista, Wicked, Worlds.  
**Accessories:** Amberg, Le-Bo, Maxell, Scotch, Sonic, Walco. (SEE ADVERTISEMENT)

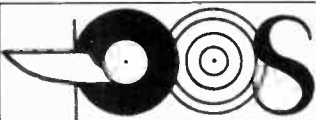
New Jersey One Stop (Rec. & Tape OS)—Tel: 923-6472—see Apex-Martin Rec. Sales Inc.  
 Sterling Serv. Co. Inc. (Rec. & Tape RJ)—Pres., Mgr. & Albums Buyer: Stanley Sterling; Singles Buyer: Jerry Cohen—see Apex-Martin Rec. Sales Inc.

● **IRVINGTON (Area Code 201)**

Dierickx Music Co., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Ms. A. Dierickx; Rec. Dept. Mgr. & Buyer: Tony Villanova. (Rec. & Tape OS & RJ)

● **ISELIN (Area Code 201)**

Rainbow Dist'g Co., 1538 Oak Tree Rd. Zip: 08830. Tel: 494-5510. VP's: Sy Lerner, Bernard Seifert; Buyers: Singles, Sy Lerner; Albums & Tape, Bernard Seifert. (Rec. D, OS & RJ; Tape D & OS)  
**Rec. labels:** Flying Fish, M&R, Original Sound, Salsoul, Stash, Takoma.



## PROGRAM RECORDS, INC.

POP	SOUL	JAZZ	
ROCK	GOSPEL	C&W	INTERNATIONAL

*Distributors for:*

SAVOY	GLORI	NEW ENGLAND	BALT.
NASHBORO	KENWOOD	N.Y. STATE	WASH.
CREEED	JEWELS	N.J.	VIRGINIA
HOB	HSE LOCUS,	PA.	N. CAROLINA
PEACOCK	SPECIALTY		

*Territory:*

## PROGRAM ONE STOP, INC.

"FOR ALL YOUR RECORD AND TAPE NEEDS"  
 950 Greeley Ave., Union, N.J. 07083  
 (201) 964-3434 (800) 631-7913

# PROMO RECORD DISTRIBUTING CO.

**MAJOR LABEL CUTOUTS  
 TV ADVERTISED PRODUCT  
 ORIGINAL HITS  
 ORIGINAL ARTISTS  
 PROMO HAS THEM ALL!**

# PROMO RECORD DISTRIBUTING CO.

**160 E. 5TH ST.  
 PATERSON, N.J. 07524  
 (201) 279-2010**



Tape lines: GRT, Original Sound, Takoma.  
Accessories: Needles (Pfanstiehl).

- **LINDEN (Area Code 201)**  
Hit Recs. Inc., 300 W. Elizabeth Ave. Zip: D7036. Tel: 862-6336. Pres.: John Zilinski; VP Sales: Richard Pett. Distributes cut-outs, overstocks.
- **MAPLE SHADE (Area Code 609)**  
R C A Recs., 33A Maplewood Dr. Zip: 08D52. Tel: 779-0920. Sales Mgr.: Art Weissman. (Rec. & Tape D)  
Rec. labels: Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
Tape lines: Same as rec. labels.
- **MONTCLAIR (Area Code 201)**  
Belmont Rec. One Stop, 350 Bloomfield Ave. Zip: 07042. Tel: 744-5680. Pres. & Buyer: Frank Gottlieb. (Rec. OS—jukebox trade only)
- **MOUNT LAUREL (Area Code 609)**  
Warner/Elektra/Atlantic Corp., 106 Gaither Dr. Zip: 08057. Tel: 234-5600. Mgr.: Peter Stocke. (Rec. & Tape D)  
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark

Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Stipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
Tape lines: Same as rec. labels.

- **NEWARK (Area Code 201)**  
Double B Recs. & Tape Corp., 16 Fenwick St. Zip: 07114. Tel: 242-6667; WATS (800) 631-8672. Mgr.: Fred Reimer; Tape Buyer: Zeke Lenga. (Rec. & Tape OS)  
Home office: Freeport, N.Y.  
Euro-American Inds., 204 Vanderpool St. Zip: 07114. Tel: 243-0518. Owner: Richard Fernandez; Sales Mgr.: Joe Sodano. (Rec. RJ & E, Tape E)  
Folkraft/Dance Rec. Dist. (div. of Folkraft Publ'g Co. Inc.), 10 Fenwick St. Zip: 07114. Tel: 243-8700. (Rec. D, I & E; Tape E)  
Rec. labels: Belco, Blue Star, Bogen, Children's Rec. Guild, Folkraft, Grenn, Hi Hat, Hootor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pilgrim, Pulse, Scope, Sets in Order, Square L, Tikva, Top Wagon Wheel, Windors, Xopo, Young People's Recs.  
Rec. labels imported: Tanz (Germany); Jugoton, RTB (Yugoslavia).  
Exports pre-recorded tape & playback equip.  
Phonographs: Lenco.

- **NORTH BERGEN (Area Code 201)**  
Artistic Music Dist., 2040 88 St. Zip: 07047 Tel: 854-2929. Owner & Buyer: Ed Fitch. (Rec. I)  
Imports from Europe & Japan.
- **PATERSON (Area Code 201)**  
Promo Rec. Dist'g Co. Inc., 160 E. Fifth St. Zip: 07524. Tel: 279-2010. Contact: Carl Post. (Rec. & Tape D)  
Distributes promotional recs. & tapes. (SEE ADVERTISEMENT)

- **PENNSAUKEN (Area Code 609)**  
Bandstand Rec. Serv. (Rec. & Tape OS & RJ), see Chips Dist'g.  
Chips Dist'g (div. of Abkco Inds. Inc.), 9242 Commerce Hwy. Zip: 08110 Tel: 655-8200. Pres. & Gen. Mgr.: Ernie Santone. Sales Mgr.: Mario Daulario. (Rec. & Tape D), (also Rec. & Tape D as Hitsville of Pennsylvania). (Rec. & Tape OS & RJ as Bandstand Rec. Serv.)  
Rec. labels: AMP, Abattior, Abkco, All Platinum, Allshire, American Variety, Annuet Coeptis, Aries, BBP, Bach Guild, Bareback, Best Jazz, Big Band Int'l, Birthright, Black Forum, Black Lion, Briar, CMH, CTI, Candide, Capitol Cartoon, Cardinal, Chess, Chiaroscuro, Coby, Concord Jazz, Conversa-Phone, Cornographic, Creative World, D-M, Dana, Delmark, Desmar, Disneyland, Dobre, Dyno, Earl, Electric Lemon, Enja, Environments, Everyman, Farr, Fiesta, First Component, Fist-O-Funk, GNP, Gateway, Glendale, Glori, Golden Era, Gordy, Grecophon, Guitar Player, Gull, Harlequin, Hitsville, IPA, Impact, Ivory World, J-J, Jam Session, Jewel, Jucu, Jugar, King, Kudu, LMI, Largo, Long Neck, Lost Nite, Malcolm X, Mantecore, Mark 56, Melodyland, Metronome, Milagro, Morrhythm, Motown, Mowest, Muse, NTSU, Natural Resources, Nines, Outstanding, PBR, Paula, Pelican, Prima, Prodigal, Project 3, RE/SE, Raamp, Rare Earth, Rat City, Rebecca, Rebel, Reborn, Rego, Renaissance, Rim, Roast, Ronn, Salvation, Sandcastle, Seabreeze, Sesame Street, Shamrock, Shah, Sketches, Sound Effects, Sountrak, Soul, Stang, Stanyan, Strata-East, Starday, Sunbeam, Supraphon, Tabliki, Takoma, Tamla, Tandem, Thimble, Thistle, Trident, Truluv, Turbo, Turnabout, Tyca, Vanguard, Vantage, Vibration, Vintage Jazz, Vista, Vox, WFIL, W-K, West End, World Jazz, Xanadu, Zap.  
Tape lines: All lines (SEE ADVERTISEMENT)  
Hitsville of Pennsylvania (Rec. & Tape D), see Chips Dist'g.  
Shulman Rec. Co. Inc. 7030 Colonial Hwy. Zip: 08109. Tel: 662-8870. (Rec. & Tape RJ)

- **RAHWAY (Area Code 201)**  
Apex Recs. Inc., 947 US Hwy. 1. Zip: 07065. Tel: 574-1400; NYC (212) 233-7380. Telex (710) 996-5874. Pres.: Dante J. Pugliese, VP Chain & Retail Div.: Al Schiefelbein; VP Rack Div.: Bob Demain; VP Oprns.: Bob Meehan. (Rec. & Tape D, RJ & E)  
Branches: North Hollywood (Los Angeles Metropolitan Area), Calif. (Rec. & Tape RJ & E); Elk Grove Village (Chicago Metropolitan Area), Ill. (Rec. & Tape D, RJ & E); Mineral Ridge (Youngstown Area), Ohio (Rec. & Tape D, RJ & E).  
Distributes close-outs.  
Springboard Dist'g Co. Inc., 947 US Hwy. 1. Zip: 07065. Tel: 574-1400; NYC (212) 233-7380. Telex (710) 996-5874. Owner: Dante J. Pugliese; VP: Bob Demain (Rec. & Tape D, RJ, I & E)  
Branches: North Hollywood (Los Angeles Metropolitan Area), Calif., Elk Grove Village (Chicago Metropolitan Area), Ill.  
Rec. labels: Booman, Buckboard, Catalyst, Cherie, Forever Oldies, Happy Tunes, Mace, Mistletoe, Morning Star, Musicor, Scepter, Spoonfed, Springboard, Trip, Up Front, Wand.  
Tape lines: Same as rec labels.  
Sutton Rec. Co., 960 E. Hazlewood Ave. Zip: 07065. Tel: 382-7770; NYC (212) 267-6662. Owners: James, Charles & David Sutton; Mgr & Buyer Al Bitensky. (Rec. & Tape RJ, I & E)  
Imports & exports cut-outs, over-runs & special prods. (SEE ADVERTISEMENT)

- **ROCHELLE PARK (Area Code 201)**  
New York Rec. & Tape Dist. Inc. (Rec. D & E, Tape E), see Surplus Rec. & Tape Dist.  
Surplus Rec. & Tape Dist./New York Rec. & Tape Dist. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670; NYC (212) 695-6117. Owners: Manny G. Wells, Merrill Rose; Buyers: Jack Rose, Pete Hyman. (Rec. D & E, Tape E).  
Home office: Chicago, Ill.  
Distributes cut-outs. (SEE ADVERTISEMENT)
- **SOMERVILLE (Area Code 201)**  
Polka Hits, 331 Triangle Rd. Zip: 08876. Tel: 359-5520. Owner & Buyer: B.L. Goydish; Mgr.: C. Goydish. (Rec. & Tape D, OS & RJ)  
Rec. labels: Alshire, Ampol, Bayway, Bel-Aire, Chicago Sound, Data, Dyno, Eastwind, Fantastik, Garden State, Goodwill, Ha-Lo, Jay Jay, Jody, Kerebo, L-Kay, Le Mans, MGM, Maxim, Rave, Rex, Ridge, Rim, Rola, Starr, Steljo, Stella, Tip, Usana, Wam.  
Tape lines: Same as rec. labels.

- **SOUTH PLAINFIELD (Area Code 201)**  
J E M Recs. Inc., PO Box 362, 3619 Kennedy Rd. Zip: 07080. Tel: 753-6100. Owners: Ed Grossi, Martin Scott, Jeff Tenenbaum; Mgr.: Rick Lawler. (Rec. & Tape D & I)  
Branch: Reseda (Los Angeles Metropolitan Area), Calif., JEM Recs. West Inc.  
Int'l branch: England, Pacific Recs.  
Labels distributed: Antilles, Dharna, Import, Improvising Artists, JCOA, Passport, WATT.  
Labels imported: A&M (Canada, UK), April (Germany), Aquarius (Canada), Ariola (Germany), Arista (UK), Attic (Canada), Atlantic (France, Germany, UK), Bellaphon (Germany), Brain (Germany), CBS (Canada, Denmark,

18 Years of Reliable Service

# APEX-MARTIN

## RECORD SALES, INC.

467 Mundet Place, Hillside, N.J. 07205 • (201) 923-7474

DISTRIBUTOR/RACK JOBBER/ONE STOP

**\$SAVE • \$SAVE • \$SAVE**

**SEND FOR FREE CATALOG**

for the BEST

**CUT-OUT & PROMOTIONAL  
TAPE LIST IN AMERICA!**

**8-TRACK & CASSETTE  
MAJOR LABELS • MAJOR ARTISTS  
Not Bootleg • PROMOTIONAL PRICES**

*Araco Records & Tapes*

507 High St., Burlington, N.J. 08016  
Tel: (609) 386-3288

France, Germany, Netherlands, UK, Charisma (UK), Chiswick (UK), Chrysalis (UK), Compendium (Norway), Contour (UK), Cramps (Italy), Cube (UK), DJM (UK), Decca (Germany, UK), Deram (UK), ECM (Germany), EMI (France, Germany, UK), Electra (France, UK), Electric (UK), Ember (UK), Epic (UK), Free Reed (UK), Golden Hour (UK), Gull (UK), Harvest (UK), Hi Fly (UK), Improving Artists, Incus (UK), Intercord (Germany), Isadora (France), Island (UK), J&P (Germany), MCA (UK), MFP (UK), Metronome (Germany), Mooncrest (UK), Motors (France), Mountain (UK), Obscure (UK), Ogun (UK), Phonogram (Germany, Italy, UK), Polydor (UK), Purple (UK), Pye (UK), RAK (UK), RCA (Germany, UK), RSO (UK), Rocket (UK), Sky (Germany), Skydog (France), Sonet (UK), Stiff (UK), Sunset (UK), Threshold (UK), Topic (UK), Transatlantic (UK), Trojan (UK), United Artists (Canada, UK), Urus (France), Vertigo (Germany, UK), Virgin (UK), Warner Bros. (Germany, UK), Wizard (UK). (SEE ADVERTISEMENT)

• **SPRINGFIELD (Area Code 201)**

Audio Nat'l, 11 S. Springfield Ave. Zip: 07081 Tel: 467-1000 Owner: Harold Chasen; Mgr: Andrew J. Chasen; Buyer: Eric Schwartz. (Rec. & Tape OS)

• **UNION (Area Code 201)**

One Way of New Jersey, 1080 Garden State Rd. Zip: 07083. Tel: 964-6222. VP & Gen. Mgr.: George Zarembo. (Rec. OS & Tape E)

Branch: Cleveland, Ohio. (SEE ADVERTISEMENT)  
Program One Stop Inc. (Rec. & Tape OS)—Gen. Mgr. Frank DiMarsico—see Program Recs.

Program Recs. Inc., 950 Greeley Ave. Zip: 07083. Tel: 964-3434. Owners: Ralph Schechtman, Dave Casey; Mgr.: Ed Fredricks, Sales Mgr.: Dick Sukel, Promo. Mgr.: Jim Bryson; Buyer: James Hall. (Rec. & Tape D), (Rec. & Tape OS as Program One Stop Inc.)

Rec. labels: Abel, Birthright, Brotherhood, Canaan, Creed, Dingo, Eivtrue, Excello, Glori, Good News, Gospel Way, Greentree, HSE, Heart Warming, Hob, Image VII, Impact, Jewel, Jubilation group, Kenwood, Light, Locus, Mankind, Myrrh, Nasco, Nashboro, New Pax, Paragon, Paula, Peacock, QCA, Reborn, Richburg, Savoy, Sacred, Singarecord, Solid Rock, Song Bird, Specialty, Su-An, Word.

Tape lines: Same as rec. labels.  
Accessories: Duotone, Le-Bo, Peerless. (SEE ADVERTISEMENT)

Transcontinent of New Jersey, PO Box 405, 1080 Garden State Rd. Zip: 07083. Tel: 964-6222. Mgr: George Zarembo. (Rec. & Tape OS & R.J.)  
Home office: Buffalo, N.Y., Transcontinent Rec. Sales

• **WESTVILLE (Area Code 609)**

American Rec. Sales Inc., 1120 Crown Point Rd. Zip: 08093. Tel: 848-1900. Pres. & Buyer: Bill Buster; Gen. Mgr.: Tony Colomber; Warehouse Mgr.: Bill Carlin. (Rec. D, OS, I & E)  
Branch: San Francisco, Calif., American Rec. Sales West Inc.  
Labels: Eric, all 45 rpm oldies. (SEE ADVERTISEMENT)

**NEW MEXICO**

• **ALBUQUERQUE (Area Code 505)**

Del Norte Rec. Dist's., 1930 Gun Club SW. Zip: 87105. Tel: 877-2070. Owner & Buyer: Bennie Martinez; Mgr.: Margaret Martinez. (Rec. D)

Labels: Ability, Alta Vista, Casanova, Cristy, Del Norte, Gema, Kiva, More, Pueblo, Sunrise, Supermex.

Hurricane Rec. Dist's., PO Box 3547, 1927 San Mateo NE. Zip: 87110. Tel: 265-4039/3049. Owners: Al, Morrie & B. Sanchez; Mgr.: Al Sanchez; Buyer: Morrie Sanchez. (Rec. & Tape D & RJ)

Rec. labels: Alegre, Arcano, Buena Suerte, Casanova, Caytronics, Columbia, Cristy, D.L.V., Dimsa, Discuba, Disneylandia, Dominante, Eco, Falcon, Freddie, Gas, Good Luck, Hurricane, Keyloc, Magda, Marsol, Mex-Melody, Miami, More, Mother Lode, Masart, Musimex, Orfeon, Papatote, Parnaso, El Pato, Peerless, RJG, Rovi, Sonido Int'l, Sunslow, Teardrop, Tex-Mex, Tico, Torres, Tuna, UA Latino, El Zarape, Zaz, Zeida & most labels from Mexico, New Mexico & Texas.

Tape lines: Same as rec. labels.  
Tocino Music Ent's., 900 Fourth St. SW. Zip: 87102. Tel: 247-8051. Owner, Mgr. & Buyer: G.G. Hardin. (Rec. & Tape D & OS)

Rec. labels: Casanova, Cristy, Del Norte, Hurricane, Kiva, Mother Lode.  
Tape lines: Same as rec. labels.  
Accessories: Recoton.

**NEW YORK**

• **ALBANY AREA (Area Code 518)**

Bee Gee Dist. Corp., Shaker Park, Latham 12110. Tel: 785-1122. Owner: Leonard Smith; Mgr.: Lawrence Smith; Sales Mgr.: Herbert N. Dorfman, Buyers: Singles, Paul Biddle, Albums, Arthur Kline, Tape, Virginia Yaksta. (Rec. & Tape D & RJ), (Rec. & Tape OS as Leonard Smith Inc.)

Rec. labels: AA, Ace of Hearts, Alithia, Ambassador, Audio Fidelity, Berlitz, Bert & I, CMS, Cadet, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown, Dana, Daybreak, Dyno, ESP, Everest,



**SURPLUS**

Records ★ 8 Track Tapes ★ Cassettes

**SEND FOR FREE CATALOG LISTING Huge Selection of Manufacturers' Deletions, Overruns, Closeouts.**

**POP ★ SHOWS ★ MOVIES ★ JAZZ COUNTRY & WESTERN ★ ROCK ★ VOCALS CLASSICS ★ INSTRUMENTALS and much more!**

*Cash In On The Extra Profits That Surplus Makes Possible.*

**IMMEDIATE DELIVERY**

**WE BUY AND SELL SURPLUS**

**SURPLUS RECORD and Tape Distributors**

68 W. Passaic St.  
Rochelle Park, N.J. 07662  
(201) 843-2670 (212) 695-6117  
MANNY WELLS • PETE HYMAN

1801 S. Lumber  
Chicago, Ill. 60616  
(312) 421-1003  
MERRILL OR JACK ROSE

WORLD WIDE TELEX 133404

**Get The Best In Rock, R&B, Disco, and CGW On Cutouts, Overruns, and Special Products.**

**RECORDS !**

**8 TRACK TAPES !!**

**CASSETTES**

If You Are A Dealer, Rack Jobber, One Stop, Exporter or Importer and Are Looking for Additional Profits, We Have the Lowest Prices and Greatest Selections. Call or Write Now for Our Free Up-to-Date Catalog.



WEST COAST OFFICE:  
12827 Ragoon St.  
Pacoima, Calif. 213-768-4000

**SUTTON DISTRIBUTORS, INC.**

960 East Hazelwood Ave.  
Rahway, N.J. 07065  
201-382-7770  
212-267-6662  
TWX 710 996-5850 SUTTON RWAY

Fiesta, First Component, Fleetwood, Golden, Grecophon, Greene Mountain, Hotline, Jay Jay, Juno, LMI, Light, Majestic, Mountain Dew, Music Minus One, Musico, Myrrh, Original Sound, Peter Pan, Pickwick, Plantation, Project 3, Ranwood, Rim-Rik, Sacred, Simon Says, Starr, Turnabout, Word, Vox.

**Tape lines:** Berlitz, ESP, Fiesta, GRT, Original Sound, Sacred, Word.

**Accessories:** Blank tape (Capitol, Memorex, Scotch), carrying cases (Custom Case, Peerless); Recoton & Le-Bo prods

Handleman Co., 8 Northway Ln., Latham 12110. Tel 783-5436. Mgr.: Frank Griffin; Buyers Frank Griffin, Richard Grobecker. (Rec. & Tape RJ)

**Home office:** Clawson (Detroit Metropolitan Area), Mich.

Jane's One Stop, 1241 Broadway, Zip: 12204. Tel: 434-8396. Mgr. Jane Rey. (Rec. & Tape OS)

**Home office:** Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

Latham Music Studio, 8 Westview Dr., Latham 12110. Tel 785-9225. Owner & Buyer, Felix W. Wielewinski. (Rec. & Tape D)

**Rec. labels:** Adena, Alshire, Ampol, Bayway, Bel-Aire, Chicago, Czech, D, Data, Delta Int'l, Dyno, Eastwind, Eurotone, Fantastik, Fiesta, First Component series, Glo, Gold, Goodwill, Halo, JB, JBL, JT Prod'ns, Jessup, Jody, JoEm, Kik-R, Le Mans, MGM, Maxim, Monitor, Polka-Rama, Rave, Rex, Ridge, Rim, Rola, Sound, Spectrum, Starr, Steljo, Stella, Travelers, Usana.

**Tape lines:** Alshire, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, First Component series, Glo, Halo, JT Prod'ns, Jody, Le Mans, Rave, Rex, Ridge, Sound, Starr, Steljo, Stella, Travelers, Usana, Wam.

One Way Recs. Inc., 12 Commercial Rd. Zip. 12205. Tel 489-3288. Owner. DAvid H. Schlang, Mgr.: Gerald McCarthy; Buyers Albums, Joe Paone; Tape, David H. Schlang. (Rec. D, OS & E; Tape D & OS)

**Distributes:** cut-outs & overstocks.

**Accessories:** Blank tape (BASF, Maxell, Memorex, TDK), rec. care prods. (Discwasher, Watts). (SEE ADVERTISEMENT)

Pickwick Int'l Inc., Rack Servs. Div., 100 Watervliet St. Zip 12206. Tel: 436-9657. Mgr.: Joe Dean. (Rec. & Tape RJ)

**Home office:** Minneapolis, Minn. (Rec. & Tape OS & RJ)

Leonard Smith Inc. (Rec. & Tape OS), see Bee Gee Dist. Corp.

Trans World Music Corp., PO Box 11580. Zip: 12211, 874 Albany-Shaker Rd., Latham 12110. Tel: 783-5152. Owner & Pres. Robert J. Higgins; VP & Comptroller Lou DeSignore; Gen. Mgr.: Lou Rice; Opns. Mgr.: Harvey Ingram; Sales Mgr. Steve Kretser. (Rec. & Tape D, OS & RJ)

**Rec. labels:** AA, Audio Fidelity, BASF, Bert & I, Black Lion, CMS, Caedmon, Canaan, Chiaroscuro, Connoisseur Society, Conversa-Phone, Creative Sound, Crown,

Dano, Desto, Disneyland, Dyno, ENJA, Everest, Fiesta, First Component, Golden, Grecophon, Greene Mountain, Light, MPS, Mountain Dew, Original Sound, Oryx, Peter Pan, Philo, Pickwick, Project 3, Rim, Sacred, Salsoul, Turnabout, Vox, Word.

**Tape lines:** Fiesta, GRT, Heart Warming, Impact, Original Sound, Pickwick, Project 3, Word.

**Playback equip.:** Craig.

**Accessories:** BASF, Capitol, Data Display Systems, Devon Design, Discwasher, Le-Bo, Memorex, Pfanstiehl, Ray-O-Vac, Recoton, Robins, Scotch, Watt.

● **AMSTERDAM (Area Code 518)**

Almor Playtime Co. Inc., 140 Guy Park Ave. Zip. 12010. Tel: 843-3801. Pres.: Albert A. Hyman, VP: Bruce Hyman; Buyer, Judy Newland. (Rec. & Tape D, OS & RJ)

**Branches:** Syracuse, N.Y.; South Burlington (Burlington Area), Vt.

**Labels:** Disneyland, Pickwick Int'l.

**Tape lines:** Disneyland, GRT, Pickwick Int'l.

**Accessories:** BASF, Le-Bo, Memorex, Recoton, TDK

● **BEDFORD HILLS (Area Code 914)**

Polyphonwerke Aktiengesellschaft, PO Box 124. Zip. 10507. Tel. 666-5287. Owner: Olga Jirakova; Mgr.: Karel B. Weiss. (Rec. D & I)

**Labels:** Polyphon, Qualiton, Ultraphon

**Labels imported:** Supraphon (Czechoslovakia).

● **BUFFALO (Area Code 716)**

Alpha Dyst'g Corp., 32 Ripley Dr. Zip: 14213. Tel. 883-1934. Contact: Frankie Nestro. (Rec. & Tape D)

**Home office:** New York, N.Y. (See for prod. distributed) (SEE ADVERTISEMENT)

Best & Gold Rec. Dists., 355 Harlem Rd. Zip. 14224. Tel 826-9560. Owner: Leonard Silver; Buyers: Recs., Doug Dombrowski; Tape, John Lilley. (Rec. & Tape D, also see Transcontinent Rec. Sales)

**Rec. labels:** Action, Aero-Space, American, Amherst, Amy, Arista, Artco, Audio Recs., Babylon, Baytown, Bellina, Blue Note, Blue Rock, Botanic, Buena Vista, Bullet, Bunky, Capsoul, Carousel, Challenge, Chance, Chart, Checkmate, Chelsea, Chi-Sound, County Fair, Crescendo, Crimson, Disneyland, Dyno, Earl, Ebony Sound, Era, Expo, Focus, Gateway, Granite, Grateful Dead, H&L, Hotline, La Val, Mainstream, Muse, Music Merchant, Nashville, IX Chains, Onyx, Pace, Philly Groove, Poison Ring, Private Stock, Rainy Wednesday, Ranwood, Roulette, Round, Roxbury, Segue, Seventy 7, Sue, Super K, TCF, United Artists, Vista.

**Tape lines:** All lines.

Buffalo Ents. Inc., 3637 Union Rd. Zip. 14225. Tel: 685-2400. Pres.: Carl Cavage; Buyer John Grandoni. (Rec. & Tape RJ)

Buffalo One Stop, 1790 Main St. Zip: 14208. Tel. 882-0427. Mgr. Larry Ver Hagen; Buyers: Singles & Tape, Larry Ver Hagen; Albums, Doug Dombrowski. (Rec. &

**Tape OS,** also see Transcontinent Rec. Sales) Ruda's Dist'g Co., 915 Broadway, Zip 14212. Tel 852-3121. Owner: Don Ruda; Singles Buyer Dennis Ruda. (Rec. & Tape OS—polka prod.)

Soul Recs. One Stop Inc., 350 Broadway, Zip. 14204. Tel: 856-3051. Pres., Del Broward; Mgr. & Buyer: Audrey A. Broward. (Rec. & Tape OS & RJ)

Transcontinent Rec. Sales Inc., 355 Harlem Rd. Zip 14224. Tel 826-9560. Owner Leonard Silver; Buyer, Doug Dombrowski. (Rec. & Tape RJ). (Rec. & Tape OS as Buffalo One Stop), (Rec. & Tape D as Best & Gold Rec. Dists.)

**Branches:** Union, N.J., Transcontinent of New Jersey (Rec. & Tape OS & RJ); Albany, N.Y., Jane's One Stop (Rec. & Tape OS); Rochester, N.Y., Rochester One Stop (Rec. & Tape OS & RJ); Syracuse, N.Y., Syracuse One Stop (Rec. & Tape OS & RJ); Cincinnati, Ohio, Ambat Recs. (Rec. & Tape OS & RJ); Cleveland, Ohio, Northern Rec. Sales (Rec. & Tape OS & RJ); Dayton, Ohio, Ambat Recs. (Rec. & Tape OS & RJ)

● **CHATHAM (Area Code 518)**

Waterfall Rec. Dists Ltd., 16 River St. Zip: 12037. Tel: 392-3401. Owner & Albums Buyer, Arnold S. Caplin; Mgr. Daniel Stein. (Rec. D)

**Labels:** Adelphi, Advent, Aircheck, Alligator, American Heritage, Arhoolie, Aries, Avant, Bandstand, Bay, Berkeley, Big Band Archives, Big Band Int'l, Biograph, CRI, Cambridge, Cassandra, Center, Chairman, Classic Jazz, Conversa-Phone, County, Crystal, Curtain Call, Delos, ESP, Euphonic Sounds, Everest, Extreme Rarities, Flying Fish, Folk Legacy, Folkways, GNP Crescendo, Genesis, Gittfiddle, Golden Era, Guitar World, Herwin, Historical, Homespun, Inner City, Jalyn, Jazz Archives, Jessup, Jim Taylor, Joyce, Kicking Mule, Louisville Symp., Lyricord, Master Jazz, Meadowlands, Melodeon, Merry Makers, Milneberg, Monitor, Mountain Railroad, Music Minus One, Old Homestead, Origin Jazz, Orion, Pandora, Philo, Phoenix Jazz, Piedmont, Radiola, Radio Reunions, Rego Insh, Revonah, Rounder, Rumbleseat, Serenus, Sound Effects, Spotlight, Stash, Sunbeam, Swing Era, Takoma, Trix, WIMR.

● **CORTLAND (Area Code 607)**

Icarus Recs Inc., 36 Taylor St. Zip. 13045. Tel 753-7531. Owners Rich Krasnoff, Eric Mueller, Russ Singer; Mgr. Rick Janke; Buyer: Russ Singer. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

● **FARMINGDALE (Area Code 516)**

All-Boro Recs. & Tapes Inc., 176 Central Ave. Zip 11735. Tel 293-2250. Owner Del Greene; Mgr. Lou Nekola, Buyers, Singles, Peter Greene, Albums & Tape, Lou Nekola. (Rec. & Tape OS)

Variety Audio (div. of Phoenix Inds. Corp.), 144 Milbar Blvd. Zip. 11735. Tel: 293-5858. Owner: David Shuchman; Buyer Bill Kobrin. (Rec. & Tape RJ)

**The billion-dollar connection.**

The National Minority Purchasing Council offers it free.

It's a simple folder that tells you how to connect with our computerized directory of more than 8,000 minority-owned firms. Best connection a corporate purchasing agent could have. Consider the source.

The National Minority Purchasing Council is a not-for profit corporation formed to promote increased purchases from minority-owned firms. Chief executive officers of about a thousand major corporations actively support its efforts, with the practical result that purchases by its members are up from \$86 million in 1972 to \$700 million in 1976.

This year's goal is one billion dollars, and all we need to make it is more top-level connections.

Call (313) 346-4511, or write: National Minority Purchasing Council, Inc., 36 South Wabash Avenue, Chicago, Illinois 60603.

**National Minority Purchasing Council, Inc.**

Our strongest recommendation is a business recommendation

A Public Service of This Magazine



**RECORD SHACK**

*Best in Fill*  
*Best in Service*  
*Best in Price*

RECORD SHACK OF NEW YORK CITY	RECORD SHACK OF DALLAS	RECORD SHACK OF ATLANTA	RECORD SHACK OF CLEVELAND	U.S. SOUNDS
72-02 51st Ave. Woodside, NY 11377	3121 Pinewood Dr. Arlington, Texas 76010	3123 Oakcliff Industrial St. Atlanta, Georgia 30340	7171 Industrial Park Blvd. Mentor, Ohio 44060	1 Rue Jean Perrin 93155 Le Blanc Mesnil Paris France
Tel: 212/899-0200	Tel: 817/640-8900	Tel: 404/455-6886	Tel: 216/961-6650	Tel: 931-11-42
Toll Free: 800/221-0204	Toll Free: 800/433-7065	Tel: 707336	Toll Free: 800/321-1812	
Telex: 62632				

*A World of  
Music from*



# **CANDY STRIPE RECORDS**

NEW RELEASES — ALL LABELS — COMPLETE CATALOGS

**ALBUMS \$3.35 - \$3.50**  
(List 6.98)

**TAPES \$4.20 - \$4.40**  
(List 7.98)

CUT - OUT ALBUMS ..... 35¢ and Up

CUT - OUT TAPES ..... \$1.00 and Up

*New releases - closeouts*

**40 % - 50 % off**

Wholesale Only.

Minimum 30 Pieces . . . Your Choice

**WE EXPORT TO ALL NATIONS**

WRITE OR CALL RUTH FOR WEEKLY SPECIALS AND CATALOGS

**CANDY STRIPE RECORDS**

**371 South Main St. Freeport, N.Y. 11520—U.S.A.**

N.Y. PHONE: (212) 895-3930  
(212) 895-3931

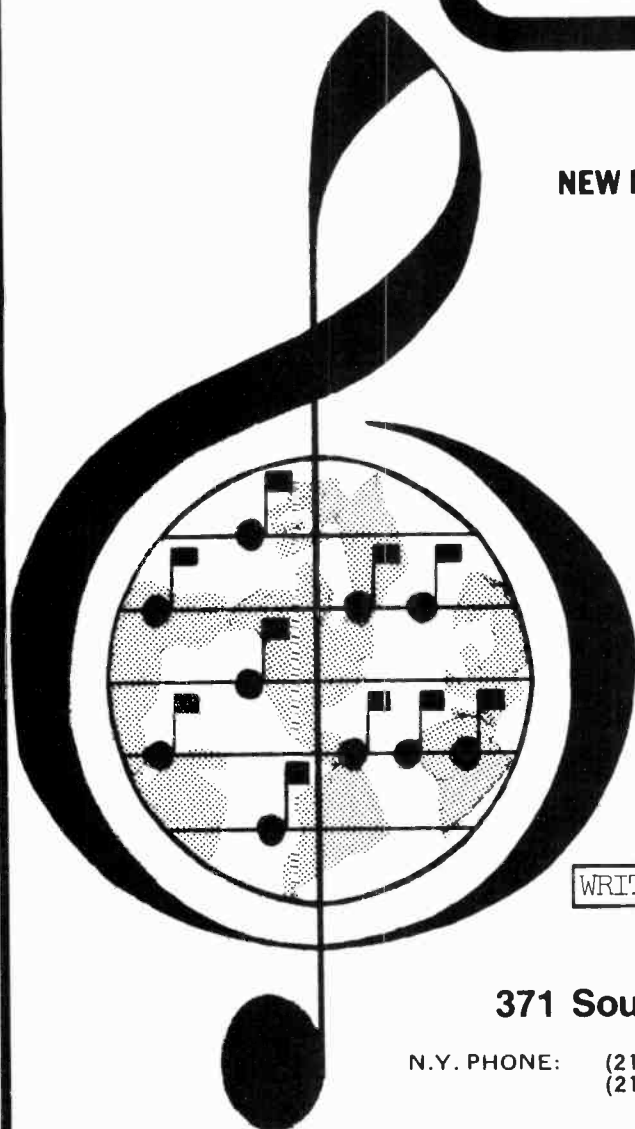
L.I. PHONE: (516) 379-5151  
(516) 379-5760  
(516) 379-5761

TELEX. 126851 CANSTRIPE-FREE

**RACK JOBBERS**

**WHOLE SALE DISTRIBUTORS**

**TAPE & RECORD PROMOTIONS**



RECORDED  
AUDITORY MATERIALS  
(212) 765-2585  
160 WEST 46 STREET, NEW YORK 10036

Imported Soundtracks, Shows, Jazz, Nostalgia, etc.  
Titles by the

# 10000 2500

Hard-to-find Domestic Labels  
Writer/Call for  
Price & Label List  
Dealers Only

● **FREERPORT (Area Code 516)**

Candy Stripe Recs. Inc., 371 S. Main St. Zip: 11520. Tel: 379-5151; NYC (212) 895-3930; WATS (800) 645-3747. Owner & Pres. Bernard Keil; VP Arleen Keil; Mgr.: Vince Birbiglia; Buyers: Singles, Ron Gerson; Albums, Jerry Mercorella; Tape, Jim Heefner. (Rec. & Tape D, OS, RJ & E)  
Rec. labels: ABC, A&M, Angel, Apple, Arista, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddah, Ca-naan, Capitol, Casablanca, Chi-Sound, Coliseum, Columbia, Conversa-Phone, Deram, Dore, Dunhill, Elektra, Epic, Fantasy, Fiesta, Folkways, GWP, Harvest, Hi, In-victus, Island, Kent, Liberty, London, London Int'l, MAM, MGM, Mainstream, Mercury, Monitor, Monu-ment, Motown, Musicor, Ode, Parrot, Phase 4 Stereo, Plantation, Polydor, RCA, Radiola, Ranwood, Reprise, Richmond, Scepter, Seraphim, Shelter, Stormy Forest, Threshold, United Artists, Warner Bros., Windfall, Word  
Tape lines: A&M, Capitol, Columbia, Liberty, Motown, RCA, United Artists

Playback equip.: Capitol  
Accessories: Blank loaded tape (Capitol Magnetics, Co-lumbia, Memorex), carrying & storage cases, cleaners cloths & brushes (Le-Bo) (SEE ADVERTISEMENT)  
Double B Recs. & Tape Corp., PO Box 229, 67 Albany Ave. Zip: 11520. Tel: 378-2222. Owner: Bernard Boorstein; Mgr.: Singles & Albums Buyer, Don Liberatore; Tape Buyer, Zeke Lenga. (Rec. & Tape OS)  
Branch: Newark, N.J.

Elroy Ents. Inc., 39 St. Mary's Pl. Zip: 11520. Tel: 223-3910. Pres.: Roy Imber; Buyers: Singles, V. Causeman; Albums, M. Lerner, Tape, S. Lerner. (Rec. & Tape RJ)

● **GREAT NECK (Area Code 516)**

Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (Rec. & Tape I)  
Rec. labels imported: Academia, Ades (France), Cetra (Italy), Chant du Monde (France), DG (Germany), Festi-val (France), GMS-Disc, Hachette, Hispavox (Spain), Lu-men (France), Nuova, Pleiade (France), Visaphon (Ger-many)  
Tape lines imported: Ades (France), Cetra (Italy), Festi-val (France), Hispavox (Spain), Pleiade (France), Vis-aphon (Germany)

● **HAUPPAUGE (Area Code 516)**

Big Red Ents., 40 Oser Ave. Zip: 11787. Tel: 231-7300. Pres.: Lou Sebok; VP: Charles Trepel; Sales Mgr.: Roger Weinand. (Rec. & Tape D)  
Labels: Stereo Gold; also distributes promotional ma-terials. (SEE ADVERTISEMENT)

● **HEMPSTEAD (Area Code 516)**

Innovative Recs. Co., PO Box 518. Zip: 11550. Tel: 752-0376. Owners: Matthew W. Gardner, Joseph V. Staron. (Rec. I)  
Labels imported: FMP (Germany); Horo. Ictus (both Italy); Musica, Palm, Sun (all France).

**WE CAN PUT  
THE WORLD  
IN YOUR  
BROWSER  
BOX...**



## PETERS INTERNATIONAL, INC.

- MANUFACTURERS
- DISTRIBUTORS

619 WEST 54TH ST. ● NEW YORK, N.Y. 10019  
TEL. (212) 246-2400

SEND FOR OUR LATEST CATALOGS  
 CLASSICAL  NUMERICAL  
 ROCK  ITALIAN  GERMAN  
 JAZZ  GREEK  MID-EAST  
 FRENCH  INDIAN \$1.00 each  
(Complimentary to dealers)

**THE LEADER IN THE FIELD OF  
IMPORTED MUSIC**  
**FAST, DEPENDABLE SERVICE**  
**LARGE INVENTORY OF:**  
 ROCK  CLASSICAL  JAZZ  
 POPULAR  ETHNIC MUSIC



**I WANT IT NOW!**



**PEOPLE ARE SCREAMING  
for the JEM Records 77-78  
import catalogue. Get yours  
now.**

**"the first word in imports...."**

**Jem**  
RECORDS

JEM RECORDS, INC. · P.O. BOX 362 · 3619 KENNEDY RD. SOUTH PLAINFIELD, N.J. 07080 · (201) 753-6100 · TELEX 833438  
JEM RECORDS WEST, INC. · 18615 TOPHAM ST. RESEDA, CA. 91335 · (213) 996-6754 · TELEX 674851

# RECORD PEOPLE DISTRIBUTORS

JAZZ, PUNK & NEW WAVE, DISCO, ROCK, FOLK, BLUEGRASS, BLUES, SALSA, SOUNDTRACKS, NOSTALGIA, SPOKEN WORD, INTERNATIONAL.

- |   |  |   |   |  |
|---|--|---|---|--|
| ADAM D<br>ADELPHI<br>ADVENT<br>AIRBORNE<br>AIRCHECK<br>AJAX<br>AKBA<br>ALLIGATOR<br>ANDREW S MUSIC<br>ARHOOLIE<br>ASCH<br>ASHA<br>AUDIOPHILE<br>AZTEC<br>BYG JAPAN<br>BACK DOOR<br>BARRON<br>BAY<br>BENT<br>BIG BAND INT'L<br>BIG SOUND<br>BIOGRAPH<br>BIRTH<br>BISCUIT CITY<br>BLIND PIG<br>BLUE GOOSE<br>BLUE LABOR<br>BLUES CLASSICS<br>BOMP<br>BROADWAY<br>BULLFROG<br>CMC<br>CMH<br>CAEDMON<br>CARNIVOROUS<br>CAROUSEL<br>CELESTE<br>CENTER<br>CHAIRMAN<br>CHOICE<br>CITADEL<br>CLASSIC JAZZ<br>CLASSICS INT'L<br>CON BRIO<br>CORINTHIAN | CORNOGRAPHIC<br>COUNTY<br>CURTAIN CALLS<br>DAWN CLUB<br>DELMARK<br>DYER BENNET<br>EARTHFORMS<br>ECKERWORKS<br>EMANEV<br>ENTR ACTE<br>ETOILE<br>EUBIE BLAKE MUSIC<br>EXPERIENCES<br>ANONYMS<br>F & W<br>FAIRMONT<br>FAMOUS<br>PERSONALITIES<br>FINITE<br>FLYING FISH<br>FLYRIGHT<br>FOLK LEGACY<br>FOLK LYRIC<br>FOLKWAYS<br>FOURTH STREAM<br>FRETLESS<br>FRONT HALL<br>GMB<br>GNP CRESCENDO<br>GIANTS OF JAZZ<br>GLENDALE<br>GOLDEN ERA<br>GREEN LINNET<br>GREEN TREE<br>GUITAR WORLD<br>GUSTO<br>HDS<br>HALCYON<br>HERWIN<br>HISTORICAL<br>HORO<br>IPS<br>IDIBIB<br>IMPROVISING ARTISTS | INDIA<br>NAVIGATION<br>INNER CITY<br>JRC<br>JAZZ<br>ARCHIVES<br>JAZZ<br>CONNOISSEUR<br>JAZZ GUILD<br>JAZZ LOGY<br>JOLIET<br>JOYCE<br>KALEIDOSCOPE<br>KICKING MULE<br>KING<br>KWELA<br>LP JAZZ<br>LABOR<br>LARGO<br>LEADER TRAILER<br>LEGENDS<br>LEVIATHAN<br>LONG NECK<br>LYRICHORD<br>MAGPIE<br>MAMLISH<br>MARGREN<br>MARK 56<br>MARY<br>MASTER JAZZ<br>MBARI<br>MELODEON<br>MESSAROUND<br>MID-LAND<br>MINSTREL<br>MONITOR<br>MORGAN<br>MORNING STAR<br>MOUNTAIN<br>RAILROAD<br>MOZOWN<br>MR. BLUES<br>MULLIGAN<br>MUSIC MINUS ONE | MUSKADINE<br>NESSA<br>NIGHTHAWK<br>NO GAP<br>OJL<br>OBLIVION<br>OLD HOMESTEAD<br>OLD TIMEY<br>OMNISOUND<br>ORK<br>OUT TAKE<br>OM<br>ORC<br>PAREDON<br>PASSIN' THRU<br>PEARL<br>PELICAN<br>PHILO<br>PHOENIX<br>PHYSICAL WORLD<br>PIEDMONT<br>PINE TREE<br>PLANTATION<br>POWER PAK<br>PURITAN<br>QUIET CANNON<br>RE<br>RGB<br>RADIO ARCHIVES<br>RAM<br>REBEL<br>RED LIGHTNIN'<br>REDWOOD<br>RED ROOSTER<br>REVELATION<br>RIDGE RUNNER<br>ROUNDER<br>SRP<br>SRO<br>SACKVILLE<br>SEED<br>SHANACHIE<br>SHIAH<br>SHOESTRING | SIERRA WORLD<br>SIRENS<br>SKYLINE<br>SOUNTRAK<br>SOUTHLAND<br>SPOKANE<br>SPOTLITE<br>SPOTLITE IMPORTS<br>STARDAY<br>STASH<br>SEP<br>INTERNATIONAL<br>STET<br>STORYVILLE<br>STRING<br>SUN<br>SUNBEAM<br>SURVIVAL<br>SWALLOWTAIL<br>SYNDGATE<br>CHAPTER<br>SUNTONG<br>RESEARCH<br>TAKOVA<br>TANGENT<br>TARA<br>TAZ-JAZZ<br>TESTAMENT<br>TEXAS RE-CORD<br>COMPANY<br>THISTLE<br>TOPIC<br>TOTEM<br>TRAILER<br>TRIDENT<br>TRIX<br>VARESE INT'L<br>VEICO<br>WATERHOUSE<br>XANADU<br>YAZOO<br>ZAP<br>ZIM<br>ZIV INT'L |
|---|--|---|---|--|

Full Catalog of Over 200 Labels/Fast, Efficient Service/  
Courteous Sales People Who Can Answer All Your Questions

**RECORD PEOPLE** 66 Greene St., New York, NY 10012 212/226-7388  
100 Sagamore St., Quincy, MA 02171 617/328-7499

- **HICKSVILLE (Area Code 516)**  
Wilmi Sales, 69 Broadway, Zip: 11801. Tel: 433-0337.  
Owner & Mgr.: Edward Smith. (Rec. OS & RJ, Tape OS)
- **HUNTINGTON STATION (Area Code 516)**  
Precision Electronics—The Stereo Center, 1335 New York Ave. Zip: 11746. Tel: 427-6900. (Tape OS)
- **ISLAND PARK (Area Code 516)**  
Price Rite Rec. Corp., 4245 Austin Blvd. Zip: 11558. Tel: 431-8783. Telex: 126575. Pres. & Buyer: Lawrence Sonin. (Rec. & Tape D & E)  
Distributes cut-outs. (SEE ADVERTISEMENT)  
Scott Dist g Corp., PO Box 280, 4217 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick. Sales: Alma Lieber. Buyer: Bert Simmerlein. (Rec. & Tape D, I & E)  
Branch: Norfolk, Va.  
Distributes promotional recs. & tapes. (SEE ADVERTISEMENT)
- **ITHACA (Area Code 607)**  
Swallowtail Recs., PO Box 843, Zip: 14850. Tel: 273-7103.  
Owner, Mgr. & Buyer: Phillip Shapiro. (Rec. D)  
Labels: Folk Legacy, Front Hall, Philo, Swallowtail, other folk music prod.
- **JERICHO (Area Code 516)**  
C W Rack Jobbers Inc. (Rec. & Tape RJ)—cut-outs, overstocks, promotions—Tel: 931-4717—see Countrywide Tape & Rec  
Countrywide Tape & Rec. Dist. Inc., 200 Robbins Ln. Zip: 11753. Tel: 433-9550. NYC Tel: (212) 380-3900. Telex: 126316. Pres. & Buyer: Stanley Sirote. (Rec. & Tape D, I & E), (Rec. & Tape RJ as CW Rack Jobbers)  
Distributes cut-outs, overstocks, promotions. (SEE ADVERTISEMENT)  
Zim Recs., PO Box 158, 18 Ivy Dr. Zip: 11753. Tel: 681-7102. Owner: Arthur Zimmerman. (Rec. I & E)  
Labels imported: A (UK), Amigo (Sweden), Attlaxeras (Sweden), Cadillac (UK), Caracol (France), Classic Jazz Masters (Sweden), Dawn Club (Germany), Dragon (Sweden), FDC (Italy), Family (Italy), First Heard (UK), Flyright (UK), Fountain (UK), Gaps (Netherlands), Guida da Musica (Portugal), Hep (UK), Jazz Society (Sweden), Lee Lambert (UK), Mahogany (France), Max (Sweden), Munich (Netherlands), Oidie Blues (Netherlands), Raretone (Italy), Rarities (UK), Redondel (Argentina), Retrieval (UK), Right Keyhole (Italy), Spotlite (UK), Stool (Netherlands), Tangent (UK), Tax (Sweden), Vinyl (UK).
- **KAUNEONGA LAKE (Area Code 914)**  
Harbor Rec. Export Corp., 66 Rt. 55, Zip: 12749. Tel: 583-4095. Pres.: Jerome Hornig. (Rec. & Tape E)  
Branch: Brooklyn (New York Metropolitan Area), N.Y.



**(212) 786-7667**  
**TELEX: 235976**

41-43 39th St., Long Island City, N.Y. 11104

## ONE-STOP HEADQUARTERS

- ★ FULL CATALOGUE · ALL LABELS
- ★ NEW RELEASES · SAME DAY SERVICE
- ★ LP's - TAPES - 45's
- ★ ALWAYS THE LOWEST DISCOUNT PRICES

**EXPORT PROFESSIONALS**  
Largest exporter of phonograph records in the world.

COMPLETE ON HAND INVENTORY  
ON CATALOGUE AND OLD HARD TO GET ITEMS.



*30 Years Of  
○  
Experience*

**ALPHA Distributing Corporation**

20 West End Avenue, New York, New York 10023

212-586-6200

Telex: 236581 ALCO

In • New York • New Jersey • Connecticut • Massachusetts

# RECORD RETAILERS!

Looking for  
**SERVICE • FILL • PRICE?**  
Try

# ALL RECORD DISTRIBUTING, INC.

44 Bond Street, Westbury, N.Y. 11590 • 516 997-7160

# ALL

THE TOP SINGLES  
THE TOP DISCO SINGLES  
THE BEST OF OLDIE '45s  
THE TOP SELLING LPs plus 20,000 titles  
THE TOP SELLING TAPES plus large inventory  
TOP CREAM OF THE CUT-OUTS  
THE SERVICE DISTRIBUTOR OF THE WORLD

## What Others, Promise, All Records Delivers

- Same Day Service
- Free local pick up and delivery service
- Hit Sheets for LPs and 45s supplied FREE

Call or write for prices and weekly specials  
TERMS: Domestic—COD • Foreign—Letter of credit

WHOLESALE ONLY—MINIMUM ORDER TO SHIP \$100.00  
(Member of NARM)

**DO YOU RECEIVE ONLY  
50% FILL ON YOUR ORDERS?  
Is Price That Important?**

# SATISFIED CUSTOMERS

make

# PRICE RITE RECORDS

THE EXPORTER YOU CAN RELY ON FOR ALL LABELS RECORDS & TAPES

By special arrangement with many  
U.S. Record manufacturers we offer  
\$6.98 list LP's as low as \$3.24 each.

Contact us now for details.

15 Years Experience Supplying  
Distributors and Dealers Worldwide.

For **PRICE—SERVICE—FILL—ALL LABELS**

Larry Sonin, President

# PRICE RITE RECORD CORP.

4245 Austin Blvd., Island Park, N.Y. 11558

(516) 431-8783

Telex: 126575 PRICERITE ISPK

## • NEW YORK METROPOLITAN AREA (Area Code 212)

- A A Rec. Hunter Dist'g Co., 507 Fifth Ave. Zip: 10017. Tel. 697-8970 (Rec. & Tape OS & RJ), (Rec. & Tape E as All Brands Rec. & Tape Export Corp., 507 Export Corp.)
- A B C Rec. Dists. Inc., 56-16 37 Ave., Woodside 11377 Tel. 476-0500 Mgr. Shelly Rudin (Rec. & Tape D) Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Audio Treasury, ABC-Backbeat, ABC-Duke, ABC-Dunhill, ABC-Command, ABC-Dot, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire  
Tape lines: Same as rec. labels
- A-1 Rec. Sales, 659 10 Ave. Zip 10036 Tel: 246-1234/3330 Mgr. & Buyer Otto Wilkinson (Rec. & Tape OS) (SEE ADVERTISEMENT)
- African Rec. Centre Dists. Ltd., 1194 Nostrand Ave., Brooklyn 11225 Tel. 772-5665 (Rec. D & I) Labels: African Music Explosion, Fiesta, Kola, Makossa group
- Ardisc USA, 949 Broadway, Zip: 10010 Pres. Alexe Ugrinsky (Rec. & Tape E)
- All Brands Rec. & Tape Export Corp. (Rec. & Tape E), see AAA Rec. Hunter Dist'g Co
- Alpha Dist'g Corp., 20 West End Ave Zip 10023 Tel: 586-6200 Owner: Harry N. Apostoleris Mgr. & Buyer: Murray Viscoso, Sales Mgr.: Nick Campanella (Rec. & Tape D)  
Branches: Vernon (Hartford Area), Conn.; Weymouth (Boston Metropolitan Area), Mass.; Buffalo, N.Y.  
Rec. labels: A&M, Abkco, Amherst, Arista, Bang, CTI, Casablanca, Children's Recs. of America, DJM, De-Lite, Disneyland, Gang, Groove Merchant, Lifesong, Living Language, London, Mainstream, Motown group, Ode, Original Sound, Ovalton, PIP, Private Stock, Project 3, Tamla, 20th Century, Vanguard  
Tape lines: All lines. (SEE ADVERTISEMENT)
- American Album & Tape Dists., 250 W. 57 St. Zip: 10019 Tel. 247-3188 541-5350 Pres. David King, VP Henry Rosenberg (Rec. & Tape D, I & E)  
Rec. labels: Hall of Fame, Jazz Greats; also distributes cut-outs, overstocks.  
Imports close-outs, surplus.  
Tape lines: Cut-outs, overstocks
- Antilla Rec. Dist. Inc., 667 10 Ave. Zip 10036 Tel: 582-4546/4943 Mgr.: J. Hernandez (Rec. & Tape D, OS & RJ)  
Labels: Antilla, Aro, Bravo, Gema, Maype, Modiner, Musicalia, Musicuba, Orosound, Rumba, Suave, Tone Latino
- Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres. Andrej M. Poncic, Sales Mgr.: Donald M. Zeemann (Rec. & Tape I)  
Rec. labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia), Panton (Czechoslovakia), Polyphon (Austria), Supraphon (Czechoslovakia)  
Tape lines imported: Amadeo (Austria), Christophorus (Germany), Harmonia Mundi (Germany), Jugoton (Yugoslavia), Opus (Czechoslovakia), Supraphon (Czechoslovakia)
- Archer Int'l, 1 Park Ave. Zip: 10016 Tel: 532-2323 (Rec. & Tape I & E)
- Argus Rec. Dist. Inc., 160 W. 46 St., Rm. 506 Zip: 10036 Tel: 765-2585 Mgr. Rose Saggio (Rec. D)  
Labels: Aries, August, Criterion, GP, Indian House, Juno, Mounted, Pa-Dik, Rex, Riccio, Spral
- Arovox Rec. Corp. (Rec. & Tape RJ), see Olympia Rec. Ind. Inc.
- Audio Dist. Inc., 1182 Broadway, Zip: 10001 Tel: 725-4570 Pres. Al Antebi, VP Buddy Antebi. (Rec. & Tape D)  
Distributes cut-outs
- Audiorama Recs. Corp., 658 10 Ave Zip 10036 Tel: 246-9858 Owner: Rafael Diaz Gutierrez, Mgr.: Hilda Diaz Gutierrez (Rec. D)  
Labels: Al, Almendra, Audio-Latino, Discoteo, Fabuloso, Fonica, Legal, Madely, Preludio, Quisqueya, Taurus, Top Hit, Triangulo, Velvet, Venus, Yare
- Berklay Air Servs. Mktg., PO Box 665, JFK Airport, Bldg. 80, Jamaica 11430. Tel: 656-6066 Owner: Bernard Klainberg (Rec. & Tape I & E)  
Branches: Los Angeles, Calif.; Elk Grove Village (Chicago Metropolitan Area), Ill. (SEE ADVERTISEMENT)

## RECORDS, 8-TRACKS, CASSETTES

All Labels

Current and closeouts.  
Orders consolidated.  
Nearly 30 years  
experience.

## DARO EXPORTS, LTD.

1468 Coney Island Avenue  
Brooklyn, N.Y. 11230  
Cables: EXPODARO

Beta Recs. Dists. Inc., 599 10 Ave. Zip: 10036. Tel: 239-0440. Pres.: John Halonka; VP & Promo. Mgr.: John Halonka Jr.; Gen. Mgr.: Herbert Merriam. (Rec. D, I & E)

Rec. labels: Aim, All Platinum, Argo, BRC, Brunswick, Cadet, Cancer, Checker, Chess, Country Int'l, Creative World, Dakar, Dobre, Dore, Durium, Dynamo, Elay, Granite, HSE, Harry Johnson, High Note, Jam Sessions, Jay Wax, Jewel, Laff, Laurie, Light, Little City, Locust, Makossa (Eds.), Myrrh, Paula, Plantation, Rampart, Red Rooster, Ronn, Roosevelt, Soul Power, Spectrum, Siang, Studio One, Su-Ann, Tablight, Tomato, Turbo, Vibration, Word.

Rec. labels imported: Trojan (UK); pop, R&B & disco prod. from all of Western Europe. (SEE ADVERTISEMENT)

Brasilia Recs. & Tapes Corp., 29 W. 46 St. Zip: 10036. Tel: 354-5613. Pres. & Gen. Mgr.: Herbert Csasznik. (Rec. & Tape I)

Labels imported: AMC, Copacabana, Beverly, Fontana, Marcus Pereira, Philips, Phonogram, Polydor, RGE/Fermata, Sabia, Som (all Brazil). (SEE ADVERTISEMENT)

CBS Recs., 45-20 83 St., Elmhurst 11373. Tel: 898-1900. VP Northeast Region: Ron Piccolo; Reg'l Co-ord.: Valerie Hendricks; Branch Mgr.: Bob Jamieson. (Rec. & Tape D)

Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gambia, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSDP, Tappan Zee, Virgin.

Tape lines: Same as rec. labels.

Capitol Recs., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. (Rec. & Tape D)

Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim.

Tape lines: Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Owner: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (Rec. & Tape E) (SEE ADVERTISEMENT)

Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; Chm., Gen. Mgr., Buyer & Sec'y-Treas.: Stanley Cayre; VP's: Ken Cayre, Chuck Gregory, David Kerner, Lee Shapiro, Rinell Sousa. (Rec. & Tape D, I & E). Local branch: 653 10 Ave. Zip: 10036. Tel: 541-4090. (Rec. & Tape OS & RJ)

Branches: Los Angeles, Calif.; Cayre Inds. of California Inc., Hialeah Gardens, (Miami Metropolitan Area), Fla.; Cayre Dists. of Florida Inc.; San Antonio, Tex.; Cayre Dists. of Texas Inc. (All Rec. & Tape D)

Rec. labels: Arcano, Bethlehem, Caliente, Carino, Caytronics, Charro, Different Drummer, Free Spirit, Gold Mind, Mericana, Normex, Pronto, Salsoul, Salsoul-Salsa

Tape lines: Same as rec. labels.

Playback equip., phonographs & accessories: Panasonic.

China Books & Periodicals Inc., 125 Fifth Ave. Zip: 10003. Tel: 677-2650. (Rec. I)

Home office: San Francisco, Calif.

Imports from People's Republic of China, Democratic Republic of Vietnam.

Cox Rec. Dists., 162 Park Pl., Brooklyn 11217. Tel: 638-5075. Gen. Mgr.: Mervin Cox. Buyers: Singles, Patrick Willoughby; Albums, Phil Gill; Reggae & Calypso, Verona Andrews. (Rec. & Tape OS)

Daro Exports Ltd., 1468 Coney Island Ave., Brooklyn 11230. Tel: 252-4355. Pres.: Albert J. Okas; Mgr.: G. Okas. (Rec. & Tape E)

Exports all rec. labels, pre-recorded tape, rec. & tape accessories. (SEE ADVERTISEMENT)

Dial Rec. Corp., 750 10 Ave. Zip: 10019. Tel: 247-5370. Owner: Ismael Gonzalez; Mgr.: Jose Ceron. (Rec. & Tape D)

Label: Arc.

Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Pres.: L. Raul Bernard; VP & Sec'y-Treas.: Blanca Bernard. (Rec. & Tape D), (Rec. & Tape I & E as Oroao Recs. Co. Int'l Ltd.)

Rec. labels: Algo, Banny, Colony, Coqui, Dinsa, Fenix, Kelsa, ORC, Taino.

Tape lines: Algo, Banny, Colony, Coqui, Kelsa, ORC, Taino.

Dolian Prods. Corp., 307 Fifth Ave. Zip: 10016. Tel: 684-6274. Owner: David Robin; Mgr.: John Robin. (Rec. & Tape E)

Eltron Export Co., 57 Leonard St. Zip: 10013. Tel: 966-4710. Pres.: Werner T. Glaeser. (Rec. & Tape E) (SEE ADVERTISEMENT)

David Eskin Inc., 400 Riverside Dr. Zip: 10025. Tel: 749-4257. Telex: 237460. Pres.: David Eskin. (Rec. & Tape E) (SEE ADVERTISEMENT)

Excelsior Rec. & Tape Dist. Inc., 29-24 Hoyt Ave. S., Astoria 11102. Tel: 726-8063. Owner: Paul Urciuoli. (Rec. & Tape RJ—current, overstock, surplus)

507 Export Corp. (Rec. & Tape E), see AAA Rec. Hunter Dist'g Co.

German Language Publ'ns Inc., 75 Varick St. Zip: 10013. Tel: 736-7455. Pres.: Peter J. Perske; Rec. Div. Mgr.: Renate M. Finetto. (Rec. & Tape D, I & E)

Branch: Englewood Cliffs, N.J.

Rec. labels imported: Ariola, Baccarola, Diamant, Eurodisc, Europa, Europa-Klassik, Fontana, Hansa, Jupiter, M. Maritim, Philips, Polydor, Sonic (all Germany); Amadeo, Polydor (Austria)

Tape lines imported: Ariola, Eurodisc, Europa, Europa-Klassik, Hansa, Jupiter, Maritim, Philips (all Germany).

German News Co. Inc., 218 E. 86 St. Zip: 10028. Tel: 288-5500. (Rec. & Tape D & I)

Rec. label: OASI

Rec. labels imported: Ariola, Baccarola, Baerenreiter, Brain, Cantate, Discophilia, Eurodisc, Fontana, Metronome, Musik fur Alle, Philips, Polydor, Preiser, RCA, Telefunken, Top Classic, Wergo (all Germany); Club 99.

Tape lines imported: Ariola-Eurodisc, Metronome, Philips, Polydor, Telefunken (all Germany)

Sam Goody Int'l Inc., (Rec. & Tape I & E)—Mgr. Mort Schiesinger—see SMG Dists.

**We are the largest Latin Distributor in the country.**

Exclusive Distributors of:

FANIA  
COCO  
T.R.  
INCA

COTIQUE  
VAYA  
TICO  
ALEGRE

EXITOS  
GALA  
GRAFFITI  
FANIA  
INTERNATIONAL

KAREN  
BRONCO  
ZAFIRO  
GUANIN

*All orders shipped C.O.D., f.o.b. New York.*

*Call us for free catalogs and prices.*



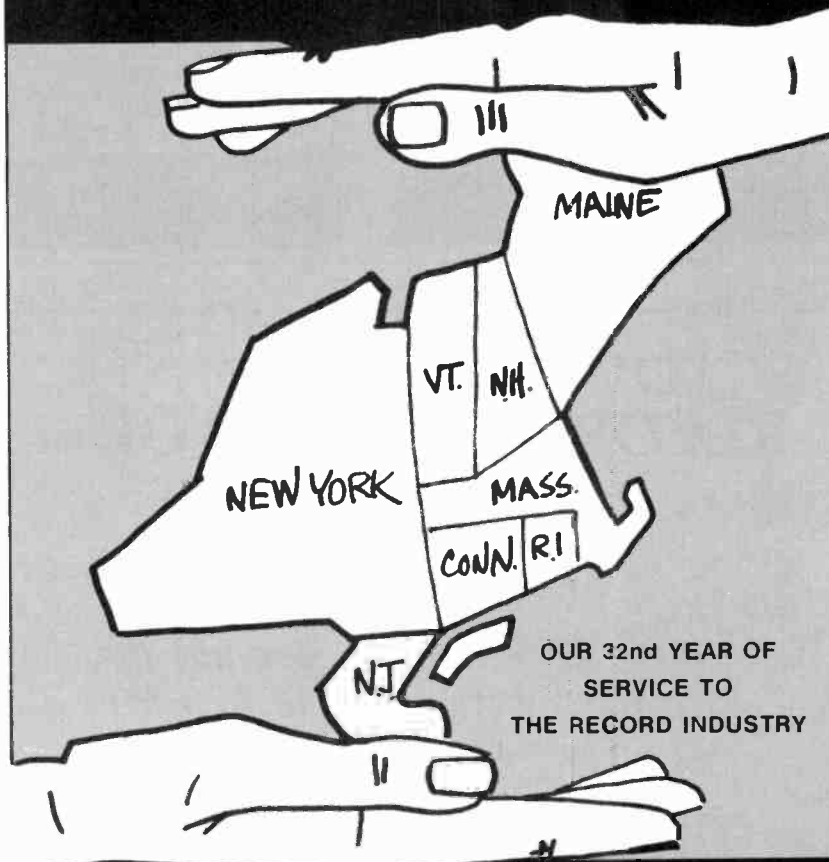
**R & J Records Inc.**

108 SHERMAN AVENUE • NEW YORK, N.Y. 10034  
(212) 942-8185

Home of  
Salsa

No One Handles the Northeast Better Than

**MALVERNE**



OUR 32nd YEAR OF  
SERVICE TO  
THE RECORD INDUSTRY

**Malverne Distributors, Inc.**

New York and New Jersey Offices and Warehouse:  
35-35 35th St., L.I.C., N.Y. 11106

Tel: (212) 392-5700 — Toll free wats line: 800-221-1406

Jerry Winston, President; Joe Grippo, V.P. & Dir. of Marketing;  
Stan Dravson, Sales Mgr.

New England Office: 77 Summer St., Boston, Mass.  
Tel: (617) 423-3820

George Mull, Sales Mgr. for New England Territory



**NEW YORK'S LARGEST AND MOST COMPLETE ONE-STOP SPECIALIZING IN OLDIES BUT GOODIES**

- Same Day Service • Full Satisfaction
- Complete Fill • Fast Dependable Service
- Write today for our FREE catalog



**PARAMOUNT RECORDS, INC.**

81 Sheer Plaza, Plainview, N. Y. 11803  
(516) 248-1990

**BIG RED ENTERPRISES**

*Backed by 40 Years' Experience*

**PROMOTIONAL LP's, RECORDS & TAPES  
MAJOR LABELS ONLY**

*Inquiries Invited.*

**BIG RED ENTERPRISES**

40 Oser Avenue • Hauppauge, NY 11787 • (516) 231-7300

**TOWN HALL RECORD ONE-STOP INC.**



*32 Years of Service*

**Same Day Service Around the Corner or Around the World**

- Export Specialists to All Countries—
- Same day service from our huge inventory.
- Complete stock: 45 RPM singles, LP's, tapes.
- First with new products. Complete catalog of back numbers—all labels.
- Competitive prices. Low price specials.
- Complete inventory of Reggae and Calypso 45's, LP's and Tapes.
- Huge inventory of 45 RPM oldies. Write for giant oldie catalog.
- Disco, R&B, Soul, Rock, Country, Spirituals, Jazz.
- We guarantee: Fastest service and most complete fill of your order. Try us today.

**TOWN HALL RECORD ONE-STEP, INC.**

9131 Bedell Lane, Brooklyn, NY 11234  
Phone 212/272-9702 Telex 426-728

Gotham Dist., 1697 Broadway. Zip: 10019. Tel: 757-0740. Owner: Joe Bostic; Mgr. & Buyer: Buddy Franklin. (Rec. OS)

Harbor Rec. Export Corp., PO Box 191, Brooklyn 11209. Tel: 748-5307. Pres.: Jerome Hornig. (Rec. & Tape E) Home office: Kauneonga Lake, N.Y.

House of Menorah Inc., 36 Eldridge St. Zip: 10002. Tel: 925-7573. Gen. Mgr. & Buyer: Sol Tischler; Nat'l Sales Mgr.: Jonathan Tischler. (Rec. & Tape D & I—Hebrew & Yiddish prod. only)

Rec. labels: Aderet, Artistic, Banner, CBS, Columbia, Elektra, Emes, Epstein, Famous, GIL, Gal-Ton, Hataklit, Hed Arzi, IMF, Isradisc, Isralectra, Israphone, Koliphone, MG, Makolit, Maloh, Menorah, Monitor, Nachas, Neginah, Noam, Phonodor, Polydor, RCA, Record Collector's Guild, Request, Roulette, Rozanna, Tikva, Vanguard, Zimram, Zimray.

Tape lines: Aderet, Ampis, Banner, CBS, Emes, Epstein, GIL, Gal-Ton, Hataklit, Hed Arzi, Isradisc, Israphone, JEP, Magnatone, Marjanit, Meforah, Monitor, Musique Int'l, Nachas, Pirchei, Polydor, Record Collector's Guild, Tikva, Yc, Zimray.

Impex Int'l Co., 80 Wall St. Zip: 10005. Tel: 425-2770. Pres. Erwin Lustfield. (Rec. & Tape E)

J A S Co., 77-24 74 St., Glendale 11227. Tel: 456-0974. Owner: J. Allen Schwenn; Mgr.: Michael Jury; Buyers: Singles, J. Schwenn; Albums, M. Jury. (Rec. RJ & E)

J C O A Recs. Dist'n Serv. (Rec. D & E), see New Music Dist'n Serv.

King Karol Inc., 126 W. 42 St. Zip: 10036. Tel: 354-7684. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Herbert A. Linsky Assocs., 888 Seventh Ave. Zip: 10019. Tel: 582-2594. (Manufacturers' rep. for deleted & surplus rec. inventories) (SEE ADVERTISEMENT)

M C A Dist'g Corp., 445 Park Ave. Zip: 10022. Tel: 759-7500. Sales Mgr.: Harry Bass; Promo.: Sammy Vargas, Barry Goodman. (Rec. & Tape D)

Rec. labels: Coral, Goldhawke, Legend, MCA, Rocket, Tally.

Tape lines: Same as rec. labels.

Malverne Dist., Inc., 35-35 35 St., Long Island City 11106. Tel: 392-5700. Pres.: Jerry Winston; VP: Joe Grippo; Sales Mgr.: Stanley Drayson. (Rec. & Tape D)

Branch: Boston, Mass., Malverne Dist. Inc. of Boston.

Rec. labels: AVI, Abet, Alston, Amerama, Barnaby, Beam Junction, Blue Note, Butterfly, Cat, Chelsea, Chi-Sound, Chrysalis, Claridge, Creed, Crescent, Excello, Fantasy, GRT, Glades, Grateful Dead, Greedy, H&L, Imperial, Janus, Kenwood, Liberty, Malaco, Mankind, Marlin, Milestone, Muse, Mushroom, Nasco, Nashboro, Old Town, Onyx, Prelude, Prestige, Pyramid, Ranwood, Roulette, Roxbury, Round, Sam, Savoy, Shadybrook, Sound Bird, Sound Gems, Specialty, TK, United Artists.

Tape lines: AVI, Alston, Cat, Chelsea, Chrysalis, Creed, Excello, Fantasy, Glades, Grateful Dead, H&L, Marlin, Milestone, Nashboro, Prestige, Pyramid, Roulette, Round, Roxbury, Savoy, Specialty, TK, United Artists. (SEE ADVERTISEMENT)

Manhattan Recs., 641 Fifth Ave. Zip: 10022. Tel: 593-0019. (Rec. & Tape E)

Merchants Music Ltd., Time & Life Bldg., Rockefeller Center. Zip: 10020. Tel: 757-6800. Pres.: Lanny Lee; VP & Gen. Mgr.: Linda Tarter; Buyer: Jerry Silver. (Rec. & Tape D, RJ, I & E)

Distributes cut-outs, auction close-outs, TV recs., premiums.

Met Richmond Latin Rec. Sales (Rec. & Tape RJ)—Mgr. Albito Velez; Buyers: Albums, D. Last; Tape, B. Cohen—see Met Richmond Rec. Sales Inc.

Met Richmond Rec. Sales Inc., 1637 Utica Ave., Brooklyn 11234. Tel: 253-4600. Cable: SEECODISC. Owner: David Last; Mgr.: Bea Cohen. (Rec. & Tape E), (Rec. & Tape RJ as Met Richmond Latin Rec. Sales)

Rec. labels exported: Alma, Colonial, Norca, Seeco, Sound Triangle, Tropical.

Tape lines exported: Concert Tape, Da-Tone, Seeco, Sound Triangle.

Musical Recs. Co./Musical Tapes Inc., 642 10 Ave. Zip: 10036. Tel: 581-3235. Mgr.: Ramon Diego. (Rec. & Tape D)

Home office: Miami, Fla.

Rec. labels: Bueno, Discuba, Eco, Eri, Musart, Musart Norteno, Peerless.

Tape lines: Same as rec. labels.

Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

N M C Corp., 1290 Ave. of the Americas. Zip: 10019. Tel: 765-1530. Bd. Chm.: Jesse Selter; Pres. David Bern-

*Exporting Since 1939*

**M. SLUIS CO., INC.**

15 PARK ROW  
NEW YORK, N.Y. 10038  
CABLE ADDRESS: CINAECO  
TELEX #223068

*EXPORTERS OF ALL AMERICAN LABELS OF PHONOGRAPH RECORDS AND PRE-RECORDED TAPES, CLOSE OUTS AND STOCK LOTS, ALSO BLANK CASSETTE AND CARTRIDGE TAPES.*

stein; Exec. VP. Maxwell Friedberg. (Rec. & Tape D) Distributes overstocks & surplus.

**New Music Dist'n Serv.**, 6 W. 95 St. Zip: 10025. Tel: 749-6265. Pres.: Timothy Marquand. Dir.: Michael Mantler. Sales Mgr.: Allan Baratz. Pub. Dir.: Sue Thomson. (Rec. D & E). (also Rec. D & E as JCOA Recs. Dist'n Serv.) Labels: Adelphi Jazz, Airborne, Akba, Altsax, Ananda, Andrew's Music, Anima, Arewea, Arise, Asha, Atman, Avon Hill, Badger, Baobob, Beep, Bent, BetCar, Birth, Black Saint, CJR-Hat, CRI, CSP, Capra, Carousel, Chatham Square, Composer's Collective, Concept, Cornpride, Creative Music, Dimension Five, Divine, EPI/Erra, Earthforms, Earthquack, Ellipsoid, Emanem, Eucalyptus, Evidence, Festival, Finnadar, Folkways, Fourth Stream, GTW, Gallery, IPS, Im-Hotep, India Navigation, JCOA, Labor, Meridian, Minona, Mission, Mozown, Music Language, Mustevic, NYAC, Nessa, New Frontiers, Nocturne, Oblivion, Oceanic, Omnisound, Opus One, Otic, Parachute, Passin' Thru, People's Music Works, Performance, Progressive, Pyramid, RE, SRP, Sackville, 1750 Arch, Shih Shih Wu Ai, Somnath, Soundmasters, Spitalball, Straight Ahead, Strata-East, Sunrise, Supernal, Survival, Sweet Dragon, Testament, Third World, 360 Degree Music, Titanic, Transonic, Triad, Tribe, Trident, Ujamaa, Unanimous Anonymous, Universal Justice, Watt, Wizard, Wranebeau.

**Olympia Rec. Ind. Inc.**, 239 W. 18 St. Zip: 10011. Tel: 989-7200. (Rec. & Tape D), (Rec. & Tape RJ as Arovax Rec. Corp.) Rec. labels: Capitol, Columbia, Disneyland, Golden, Kellit-Aurora, MCA, MGM, Pickwick, Polydor, RCA, United Artists. Tape lines: Capitol, Columbia, Disneyland, Dot, Liberty, MCA, Pickwick, RCA, United Artists. Accessories: Greco, Le-Bo.

**Otoao Recs. Co. Int'l Ltd.**, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Owner: L.R. Bernard. Mgr.: D. Vera. (Rec. & Tape I & E), (Rec. & Tape D as Distribuidora Nacional de Discos de New York) Rec. labels imported: Beverly (Brazil), Copacabana (Brazil), DINSÁ (Peru), Gransa (Ecuador), IEMPSA (Peru), Odeon (Argentina, Brazil), Onix (Ecuador), RCA (Brazil), Sonolux (Colombia), Sono-Radio (Peru), Trova (Argentina), Victoria (Colombia), El Virrey (Peru). Tape lines imported: Same as rec. labels.

**Peters Int'l Inc.**, 619 W. 54 St. Zip: 10019. Tel: 246-2400. Cable: PETERSRECS. Telex: 666262. Pres.: Chris Peters, VP & Gen. Mgr.: James N. Bailey, Ass't to the Pres.: Chris Peters Jr., Nat'l Sales Mgr.: Chris Spinoza. (Rec. D & I, Tape I) Labels: Arion, Aris, Cosmos, Kronos, New World, Pi. Labels imported: Barclay (France), Berlitz (USA), IPG (France), Minos (Greece), Music Box (Greece), Vogue (France), Berlitz, CBS Group, EMI Group, Phonogram Group, Polydor Group, RCA Int'l. (SEE ADVERTISEMENT)

**Phonodisc Inc.**, 810 Seventh Ave. Zip: 10019. Tel: 399-7100. Mgr.: Herb Heldt. (Rec. & Tape D) Rec. labels: Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Limelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve. Tape lines: Same as rec. labels. (SEE ADVERTISEMENT)

**Procanyn's Polka Palace**, 40-22 61 St., Woodside 11377. Tel: 898-9346. Owner & Buyer: Walter Procanyn. (Rec. & Tape D) Rec. labels: Amigo, Bayway, Bel-Aire, Chicago, Crystal-Tone, Cuca, Delta Int'l, Dyno, Eastwood Int'l Artists, Eurotone, Fantastic, Fiesta, Garden State, Goodwill, IRM, International Artists, Jay Jay, Le Mans, Maxim, Monitor, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, V, Wam. Tape lines: Bel-Aire, Chicago, Crystal-Tone, Delta Int'l, Dyno, Eastwind Int'l Artists, Eurotone, Fiesta, Goodwill, IRM, Jay Jay, Le Mans, Monitor, Polka, Polka-Tone, Rave, Request, Rex, Ridge, Rim, Sound, Starr, Steljo, Stella, Usana, V.

**Qualiton Recs. Ltd.**, 65-37 Austin St., Rego Park 11374. Tel: 897-1820. Owners: Otto & Judith Quittner. Pres.: Otto Quittner. (Rec. D, Rec. & Tape I) Labels imported: Hungaraton (Hungary), Muza (Poland), Panton (Czechoslovakia), Pearl (UK), Pepita (Hungary), Pronit (Poland), Qualiton (Hungary), Supraphon (Czechoslovakia), Veriton (Poland).

**R C A Recs.**, 529 Fifth Ave. Zip: 10017. Tel: 682-3315. Reg'l Sales Mgr.: Frank O'Donnell, Local Sales Mgr.: Steve Feldman. (Rec. & Tape D) Rec. labels: Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong. Tape lines: Same as rec. labels.

**R & J Recs. Inc.**, 108 Sherman Ave. Zip: 10034. Tel: 942-8185. Owners: Joe & Ralph Bana. (Rec. & Tape D & OS). Labels: Alegre, Coco, Cotique, Exitos, Fania, Inca, TR, Tico, Vaya. (SEE ADVERTISEMENT)

**Rashid Sales Co.**, 191 Atlantic Ave., Brooklyn 11201. Tel: 852-3295. Owner: Albert Rashid, Mgr.: Stanley Rashid. (Rec. & Tape D, I & E) Rec. label: Orient. Rec. labels imported: Belly Dance (Egypt), Cairophone (Egypt), EMI (Near East), Monico (Lebanon), Parlophone (Near East), Philips (Near East), Sono Cairo (Egypt), Sout el Phan (Egypt), Voix du Liban (Lebanon). Tape lines imported: Same as rec. labels.

**Raymar Sales Co. Inc.**, 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres. & Buyer: Samuel Keenholtz, Gen. Mgr. & Buyer: Hal Kaufman. (Rec. & Tape OS)

**Recorded Auditory Materials Inc.**, 160 W. 46 St. Zip: 10036. Tel: 765-2585. Owner: George Bergman, Mgr.: Rose Saggio. (Rec. & Tape D, OS & I) Labels: AA, Acordia, Adelphi, Advance, Advexian, Advent, Ajax, Alligator, Alshire, American Albums & Tape, Apollo, Apon, Arthodie, Artist Direct, Audio Book, Audio Fidelity, Audiophile, Avant, Avant Garde, BJR, Bartok, Bay, Belwin Mills, Berlitz, Bert & I, Biography, Blue

# BETA RECORD DISTRIBUTORS

## A Dead Heat for First!

**Covering**  
New York - New Jersey - New England

**Johnny Halonka**—President  
**Johnny Halonka, Jr.**—Promotion Manager  
**Herbert Merriam**—General Manager  
**Gary Hall**—International Manager  
**Larry DeMayo**—Boston  
**Steve Goldstein**—New Jersey  
**Chuck Torre**—New York  
**Trevor Figueroa**—New York  
**Norman Horn**—New York

**DEPENDABILITY & SERVICE**  
**35 Years of Experience**

# BETA RECORD DISTRIBUTORS

599 10th Ave., New York, NY 10036  
212/239-0440 Telex: 640080 BETARECORD

# ONE WAY. FOR RECORD PROFITS.

**Specializing in manufacturers overstocks & cut-outs.**

## The key to One Way Records' dealer success is this:

- Dealers can order any quantity they desire
- Dealers get what they order because One Way is smaller than most wholesalers - that makes you an important customer to us
- We are fast! And the faster you get it, the faster you sell it
- We price it for you to make profits

Mail this and we will send you our catalog.  
Compare our prices and service.

NAME \_\_\_\_\_

TITLE \_\_\_\_\_

STORE \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

**ONE WAY RECORDS**  
12 Commercial Road  
Albany, New York 12205  
(518) 489-3288

# COUNTRYWIDE

RECORD & TAPE DISTRIBUTORS, INC.

Most Exciting Distributor of

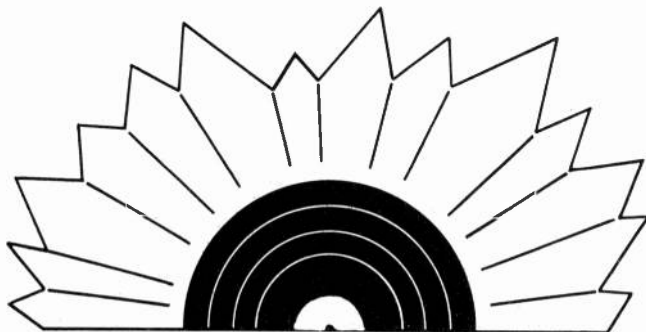
- CUT-OUTS and OVERRUNS
- PROMOTIONAL ROCK & R&B LP's
- TAPES AND CASSETTES

We receive letters saying we have the best catalog in the business. *Send for it.*

# COUNTRYWIDE

RECORD & TAPE DISTRIBUTORS, INC.

200 ROBBINS LANE, JERICHO, N.Y. 11753  
Telex 126316 Answer Back CWTRI-UI-JERI  
(516) 433-9550 (212) 380-3900



**Sunshine Record Distributors**

**The Young, Aggressive Distributor  
That Will**

**“MAKE IT HAPPEN”**

in New York, New Jersey, Conn. and Mass.

**212-226-7613  
66 Greene St. N.Y. N.Y. 10012**

Goose, Blue Labor, Bornand, CMS, Caedmon, Cambridge, Canyon, Catalyst, Cayre, Chiaroscuro, Citadel, Colonial Williamsburg, Columbia Special Servs., Composer's Rec'g, Concordia, Connoisseur Society, Consortium, Conversa-Phone, Cook Lab, Cornell Bands, Cornell Bird Songs, Coronet, Country, Crystal, Curtain Calls, Daffodil, Dance, Delmark, Delos, Delphi, Desto, Dictation Disc, Dover, Droll Yankee, Duke University, Dyer-Bennet, Eastman Rochester, Educational Media Ass'n, Educo, Elay, Elysee, Entr'acte, ESP, Epsilon, Everest, Fairmont, Fat Cat's Jazz, Flicker, Fidelity Sound Rec'gs, Fiesta, Flyright, Folk Dancer, Folk-Legacy, Folkways, GIA, GRC, Genesis, Dan Gibson, Gloria, GNP Crescendo, GRC, Golden Crest, Golden Era, Gregorian, Grenadilla Society, Guirak, Halcyon, Harvard University Band, Harvard University Press, Haydn Society, Hoctor, Historical, Houghton Mifflin, Howard Int'l, Hula, ILS, Indian House, Inner City, International Piano Archives, International Rec. Inds., JCOA, Jazz Archives, Joel Finna, Joyce, Kaleidophone, Kanawha, Key, Kilmarnock, Klavier, Koni-Kai, LIRS, Laurel, Lava Mountain, Legend, Limited Editions, Link, Living Language, Louisville, Lyrichord, MJR, MMO, MRF, Mace, Mainstream, Major, Mar-Bren, Mark Educational, Mark 56, Master Jazz, Merry Makers, Mister Rogers, Mobile Fidelity, Monitor, Monmouth-Evergreen, Motivation, Murmill, Murray Hill, Musical Heritage, Music Library, Heritage, Muskadine, Nashboro, New Black Eagle, OASI, Oasis, Oblivion, Ogun, Olympic, Operatic Archives, Orion, Oryx, Outlet, Ovation, Owl, Pacific, Pacific Cascade, Painted Smiles, Peter Pan, Philo, Phoenix Jazz, Pickwick, Piper, Playhouse, Pleiades, Poseidon, Project 3, Radiola, Rebel, Red Onion, Redwood, Request, Ridgewood, Robin Hood, Rococo, Roper, Rounder, Rural Rhythm, S&R, Saga Jazz, Scandinavian, Scholastic, Selva, Serenus, Sesame Street, Sheffield, Sine Qua Non, Small World, Sounds, Specialty, Speech Phone, Spivey, Spoken Arts, Spoken Language Serv., Spoken Word, Springboard, Standard Colonial, Stanyon, Stash, Steno Disc, Stinson, Stoneway, Sun, Sunbeam, Takoma, Tempo, Tikva, Trip, Tulip, Unique Opera, Vanguard, Vocab, Waikiki, Westminster, Wicks Organs, Wim, Xanadu, Young People's Recs., Yazoo, Zim.

Labels imported: Argo, BBC, DJM, Decca, EMI, Lismor, MCA, Phonodisc, Polydor, Pye, Saga, Sonet, Telefunken. (SEE ADVERTISEMENT)

Record Haven, 233 W. 42 St. Zip: 10036. Tel: 354-8770. Import Div. Tel: 354-3748. Mgr. Henry Leserowitz; Import Div. Mgr.: Scott Dockswell; Buyer: Len Fichtelberg. (Rec. & Tape I & E)

Imports all disco product. (SEE ADVERTISEMENT)  
Record People, 66 Greene St. Zip 10012. Tel. 226-7388. Owner: Robert Friedman. (Rec. D)

Branch: Quincy (Boston Metropolitan Area), Mass. Labels: Adamo, Adelphi, Advent, Aircheck, Ajax, Akba, Alligator, Amber, American Heritage, Andrew's Music, Arhoolie, Asch, Audiophile, Bent, Big Band Int'l, Biograph, Birth, Biscuit City, Blue Goose, Blue Labor, Blues Classics, Bomp, Broadway, Bullfrog, CMC, CMH, Carousel, Celeste, Center, Chairman, Choice, Citadel, Classics Int'l, Columbia Special Prods., Cornographic, Country, Curtain Calls, Dawn Club, Delmark, Desmar, Dyer-Bennet, ERP, Earthforms, Eckerworks, Emanem, Encore, Entr' Acte, Etoile, Eubie Blake Music, Experiences Anonymes, F&W, Fairmont, Famous Personalities, Flying Fish, Folk Legacy, Folk Lyric, Folkways, Fourth Stream, Fretless, Front Hall, GHB, Glendale, Golden Era, Green Linnet, Green Tree, Guitar Player, Guitar World, HDS, Halcyon, Herwin, Historical, History, IPS, Improvising Artists, India Navigation, International Piano Archives, Inner City, JRC, Jazzology, Jazz Archives, Jazz Guild, Joliet, Joyce, Kaleidoscope, Kicking Mule, King, Kuck Kuck, Kwela, LP Jazz, Labor, Leader, Legends, Leviathan, Long Neck, Lyrichord, Mamlish, Mar Bren, Mark 56, Mary, Master Jazz, Melodeon, Messaround, Monitor, Morning Star, Mountain Railroad, Mozown, Mulligan, Music Minus One, Muskadine, Nessa, Nighthawk, No Gap, OJL, Oblivion, Old Homestead, Old Timey, Omnisound, Ork, Outlet, Out Take, PM, PRC, Paradox, Passin' Thru, Pearl, Pelican, Philo, Phoenix, Physical World, Piedmont, Pine Tree, Power Pak, RE, RGB, Radio Archives, Ram, Rebel, Red Lightnin', Redwood, Relic, Revelation, Ridgerunner, Rounder, SKI, SRP, Sackville, San Jacinto, Shanachie, Shiah, Shoestring, Sierra World, Sirens, Skyline, Sountarak, Southland, Spokane, Spotlite, Spotlite Import, Star-day, Stash, Stet, Storyville, String, Sunbeam, Survival, Swallowtail, Syndicate Chapter, Syntonic Research, Ta-

*Current Records & Tapes  
Close-Out Offers*

**ALL AMERICAN  
LABELS COMBINED IN  
ONE SHIPMENT**

**ELTRON  
EXPORT  
COMPANY**

57 Leonard St., New York, N.Y. 10013  
(212) 966-4710

Telex: 421234

cable: ELTRONCOMP

koma, Tangent, Tara, Taz-Jaz, Testament, Texas Record, Thistle, Topic, Totem, Trailer, Trix, Twin Quest, Varese Int'l, Vetco, Xanadu, Yazoo, Zim. (SEE ADVERTISEMENT)

Record Shack 2nd Ave. Corp., 2132 Second Ave. Zip: 10029. Tel: 369-8600. Telex: 62632. Owner & Pres.: Edward A. Portnoy; VP: Ed Seligman; Mgr.: Gene Fink. (Rec. & Tape OS, I & E)

Branches: Atlanta, Ga., Record Shack of Atlanta; Mentor (Cleveland Metropolitan Area), Ohio, Record Shack of Cleveland; Arlington (Dallas Area), Tex., Record Shack of Dallas.

Int'l branch: France, U.S. Sounds. (SEE ADVERTISEMENT)

Rego Irish Recs. & Tapes Inc., 84-48 62 Dr., Middle Village 11379. Tel: 476-1847, 275-4991. Owner, Paddy Noonan. (Rec. & Tape I)

Labels: Rego, Rego Irish Recs. & Tapes, Tifton Irish Party series, Irish Imports. (SEE ADVERTISEMENT)

Release Recs. Inc., 4257-A Katonah Ave., Bronx 10470. Tel: 325-6308. Owner: Daniel J. Ryan; Mgr. Berkeley R. Fleming. (Rec. & Tape I)

Rec. labels imported: Blackbird, Claddagh, Demesne, Dolphin, EMI, Gael Linn, Hawk, Mulligan, Outlet, Polydor, Release, Topspin.

Tape lines imported: Same as rec. labels. (SEE ADVERTISEMENT)

Alex S. Roberts Assocs. Inc., 35 Bleecker St. Zip: 10012. Tel: 533-3840. Pres.: Edward B. Thom. (Rec. & Tape E)

S M G Dists. Inc., 46-50 54 Ave., Maspeth 11378. Tel: 937-7200. VP's Barry Goody, Sam Stolon, Bob Menashe; Buyers Steven Sturm, David Deutsch. (Rec. & Tape D), (Rec. & Tape I & E as Sam Goody Int'l Inc.) Distributes cut-outs & over-runs.

Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122 Cable: ALBYREP, Telex 236569. Pres. Albert Schultz; VP Theodore E. Rose (Rec. & Tape E)

Exports all current & cut-out rec. labels & tape lines, accessories, blank loaded tape & tape supplies for mtrs. of cassette & cartridges; high fidelity equip. (SEE ADVERTISEMENT)

M. Sluis Co. Inc., 15 Park Row. Zip: 10038. Tel: 349-0590. Cable: CINAECO. Pres.: M. Sluis; VP: H. Elion; Mgr.: Ms. M. Zylber. (Rec. & Tape E)

Exports all rec. labels, tape lines, blank tape, close-outs & stock lots. (SEE ADVERTISEMENT)

Stratford Dists. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel: 454-8800. Pres.: Nathan Kaplan; Buyers: Irving & Allen Silverman. (Rec. & Tape OS, RJ & E) (SEE ADVERTISEMENT)

Sunshine Rec. Dist., 66 Greene St. Zip: 10012. Tel: 226-7613. Owner: Howard Rumack; Mgr.: Pete Castagne. (Rec. D)

Labels: A&B, Aim, Alpha Wave, Ameraba, Bente, Beulahland, Black Kat, Cartoon, Cherub, D&M, Dante, Downstairs, Fist-O-Funk, HI, Ica, Koko, Leo-Mini, Lovinn, MCP, Pap, Pathfinder, Red Greg, SMI, Spire, Strange Fruit, Strawberry, Trackdown, U-Von, West End. (SEE ADVERTISEMENT)

Superior Rec. Dist. (Rec. I & E, Tape E), see Win Recs. Inc. T S Recs. & Tapes, 666 10 Ave. Zip: 10036. Tel: 541-4770. (Rec. & Tape D, OS, I & E)

Home office: San Antonio, Tex., Marsal Prod'ns. Labels: Bernal, Del Rio, Del Topo, Dominante, Magda, Marsal, Son Int'l, Super Mex, West Mex.

Tape King Inc., 220 W. 19 St. Zip: 10011. Tel: 675-0800. Owner: Joseph Abady; Mgr.: David Abady; Buyers: Singles, David Chisolm, Herman Wiggins; Albums, Joseph & David Abady; Tape, David Abady, David Lubin, Larry DeBrowner. (Rec. & Tape OS & E). (SEE ADVERTISEMENT)

Titan United Corp., 25 W. 43 St. Zip: 10036. Tel: 354-5005. (Rec. & Tape D—military sales only)

Town Hall Recs., 9131 Bedell Ln., Brooklyn 11236. Tel: 272-9702. Owner: Ben Reminick; Mgr.: Julius Reminick; Buyers: Singles, Mike Smokeler; Albums, Joe Tortorelli, Tape, Hattie Wilson. (Rec. & Tape OS & E) (SEE ADVERTISEMENT)

Tuneaphonics, 77-22 164 St., Flushing 11366. Tel: 969-0551. Owner: Chris Cabrera; Mgr.: Abraham Paiken; Buyers: Singles, Abraham Paiken; Albums, Marvin Snow. (Rec. & Tape I & E)

Int'l branch: Paris, France, CAD1.

Imports from Brazil. Unique Recs., 221-20 147 Ave., Jamaica 11413. Tel: 525-6747. Telex: 425129. Owners: Art Zimmerman, David Sternberg. (Rec. E)



**BRASILIA**

RECORDS & TAPES, CORP.

29 West 46th Street, New York, N. Y. 10036

TELEX: 666794 BRASREC

**SAMBA — BOSSA NOVA — CARNIVAL  
BRAZILIAN FOLK MUSIC  
DISCO SAMBA  
ROCK SAMBA  
PORTUGUES MUSIC**

*Free Catalogues on Request*

**EXCLUSIVE IMPORTERS AND DISTRIBUTORS  
of records and tapes imported from Brazil**



**MARCUS PEREIRA, AND OTHERS**

**For EXPORT ONLY  
All Labels, Records & Tapes**

ALL

- New Releases
- Rock & Pop
- Disco & Jazz
- Afro Cuban
- Nostalgia
- Classical
- Cutouts
- Always in Stock
- Lowest Export Prices
- Fastest Delivery

*Free catalogues on request*

**DAVID ESKIN**

International Sales  
400 Riverside Drive  
New York 10025 USA

Tel. (212) 749-4257

Telex 237460 ESKINUR

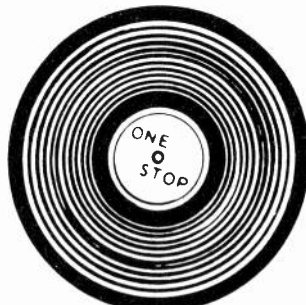
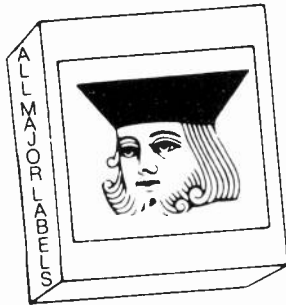
**PROMOTIONAL  
RECORDS  
CASSETTES  
3 to 5 RECORD  
PACKAGES**

**TOP PROMOTIONS,  
SAME DAY SERVICE,  
TOP SALES**

**We Export Anywhere in the World.  
Write today for free catalog.**

**SCOTT DISTRIBUTING CORP.**

4217 Austin Blvd.  
Island Park, New York 11558, USA  
(516) 432-1234



# TAPE KING INC.

220 West 19th Street, New York, N.Y. 10011  
212-675-0800 NEW Telex: 237891

*The Fastest Growing One Stop In The Country*

LP's • 45's • Tapes  
Any Artist • Any Label

Call us for the lowest prices anywhere

## EXPORT ONLY

ARE YOU AN OVERSEAS RECORD &  
TAPE BUYER LOOKING FOR:

1. CLOSEOUT RECORDS & TAPES?  
—Largest Assortment, Low, Low Prices.
2. NEW & CURRENT RELEASES ALL LABELS?  
—Fast Service, Competitive Prices.
3. RECORD & TAPE ACCESSORIES?  
—Largest & Most Complete Selection.

*If so, communicate immediately with a firm that has been serving the overseas record, tape and high fidelity markets FOR 31 YEARS*

## ALBERT SCHULTZ, INC.

116 West 14th Street, New York, N.Y. 10011 USA  
(212) 924-1122/Cable: ALBYREP New York/Telex: 236569 (ALBYUR)

Wamid Inc., 200 Hudson St., 12th fl. Zip: 10013. Tel: 541-4490. Telex: 236941. Pres.: William Medeot; Mgr.: Christian Geldreich. (Rec. & Tape E) (SEE ADVERTISEMENT)

Warner/Elektra/Atlantic Corp., 75 Rockefeller Plaza. Zip: 10019. Tel: 484-8580. Mgr.: George Rossi. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curton, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.

Tape lines: Same as rec. labels.  
West Side Sound Dists. Inc., 693 10 Ave. Zip: 10036. Tel: 586-2710. Pres.: Arturo J. Saiz; Gen. Mgr.: Hector Varona. (Rec. & Tape D)

Labels: Clip, Dark, MRVA, Seeco, Tropical, UA Latino, WS Latino, West Side.

Windsor Export, 302 W. 86 St., Suite 9A. Zip: 10024. Tel: 787-6046. Owner: R. Mencene. (Rec. & Tape E)

Win Recs. Inc., 41-43 39 St., Long Island City 11104. Tel: 786-7667. Owner & Pres.: Sam Weiss; VP, Mgr. & Buyer: George Weiss. (Rec. OS & RJ; Tape D, OS & RJ). (Rec. I & E, Tape E as Superior Rec. Dist.)

Tape lines: All lines.  
Accessories: Amberg, Le-Bo, Recoton. (SEE ADVERTISEMENT)

Worldtone Music Inc., 230 Seventh Ave. Zip: 10011. Tel: 691-1934. Pres.: Kenneth Spear. (Rec. & Tape D, I & E)

Labels: Hadarim, MIH, Worldtone.  
Labels imported: Amiga (East Germany), Balkanton (Bulgaria), Chant du Monde (France), Electrecord (Romania), Eterna (East Germany), Finnlevy (Finland), Nova (East Germany), Swedish Society Discofil (Sweden), Telestar (Sweden).

Zemeron Trading Inc., 111 W. 40 St. Zip: 10018. Tel: 840-7100. Pres.: Michael Kagan. (Rec. & Tape I)  
Imports from Israel.

• **NYACK (Area Code 914)**

Knickerbocker Music Co., 101 Gedney St. Zip: 10960. Tel: 358-5086. Owner: Harry Warriner. (Rec. & Tape D)  
Distributes cut-outs, premiums.

• **PATCHOGUE (Area Code 516)**

A S K Dist'g Corp., 1 Terry St. Zip: 11772. Tel: 654-1313. Pres.: Alan Kusa. (Rec. & Tape OS & RJ)

• **PLAINVIEW (Area Code 516)**

Paramount Recs. Inc., 81 Sheer Plaza. Zip: 11803. Tel: 249-1990. Owner: Herb Shenkman; Mgr. & Buyer: Andrew Shenkman. (Rec. OS, RJ & E) (SEE ADVERTISEMENT)

• **POUGHKEEPSIE (Area Code 914)**

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip: 12603. Tel: 471-2740. Pres. & Mgr.: Louis J. Kustas. (Rec. OS & RJ; Tape D, OS & RJ)  
Tape lines: Fiesta, GRT, Pickwick.  
Accessories: Le-Bo, Recoton.

• **ROCHESTER (Area Code 716)**

Rochester One Stop (div. of Transcontinent Rec. Sales), 685 South Ave. Zip: 14620. Tel: 454-6968. Mgr. & Buyer: Don Aslin. (Rec. & Tape OS & RJ)  
Home office: Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

• **ROSLYN (Area Code 516)**

Export 33 1/3 Recs., 29 Regent Pl. Zip: 11576. Tel: 484-2361. Owner: Barry Weisfeld. (Rec. D & E—catalog, cut-out, 50's, unavailable & collector's items) (SEE ADVERTISEMENT)

• **SYOSSET (Area Code 516)**

Larry Sockell Inc., 100 Colony Ln. Zip: 11791. Tel: 921-2821. Owner, Mgr. & Buyer: Larry Sockell. (Rec. & Tape sales rep.)  
Rec. labels: Bandstand, Brasilia, Bruno Walter Soc., Cambridge, Conversa-Phone, Crystal, Delos, Everest, Folkways, GNP Crescendo, Golden Era, Klavier, Louisville Symph., Lyrichord, Monitor, Monmouth-Evergreen, Music Minus One, Olympic, Orion, Poseidon, Radiola, Sunbeam.  
Tape lines: Brasilia, Conversa-Phone, Everest, Folkways, Monitor.

Wholesale/Retail

## IRISH MUSIC & SONG!

Imported LPs, 8-Track Tapes, & Cassettes.

Send for Free catalog/prices.

### Release Records, Inc.

4257b Katonah Ave.  
Bronx, N.Y. 10470  
(212) FA 5-6808



• SYRACUSE (Area Code 315)

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206. Tel: 463-3351 (Rec. & Tape D, OS & RJ)  
Home office: Amsterdam, N.Y. (See for prod. distributed)

Mage Serv. Mdsq. Inc., 112 Ronnell Dr. Zip: 13219. Tel: 488-2512. Gen. Mgr.: Mathew Orlando. Buyer: Gerry Orlando (Rec. & Tape OS & RJ)

Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13201. Tel: 475-6531. Owner: Maurice Horowitch, Mgr. & Buyer: Marcia Jakubowski. (Rec. & Tape D & OS)  
Rec. labels: Pickwick, RCA, Vox  
Tape lines: GRT, RCA

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Ralph La Rosa (Rec. & Tape OS & RJ)  
Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape RJ)

• WAMPSVILLE (Area Code 315)

C & S Rec. Sales, PO Box 197, 204 N. Court St. Zip: 13163. Tel: 363-8889 (Rec. OS—oldies only)

• WATERFORD (Area Code 518)

Mobile Rec. Serv. Co., 7 River St. Zip: 12188. Tel: 235-6902. Mgr.: Edward F. Palyswiat (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS)

• WESTBURY (Area Code 516)

All Rec. Dist. Inc., 44 Bond St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono. Buyers: Singles, Richard Benjamin. Albums: Michael Mangiacapre; Tape: Thomas Hoffman (Rec. OS & RJ; Tape D, OS & RJ)  
Tape lines: Ampex, Capitol, Columbia, GRT, Liberty, RCA, United Artists, WEA  
Accessories: Blank tape (Capitol Magnetic Music Tape, Memorex); Le-Bo prods., rec. & tape cases.  
Distributes cut-outs & overstocks. (SEE ADVERTISEMENT)

Polka Towne Music, 211 Post Ave. Zip: 11590. Tel: 334-6228. Owner & Buyer: Teresa Zapolska (Rec. & Tape D & OS)  
Rec. labels: Adena, Alshire, Amerpol, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Cardinal, Chalet, Chicago, Cindy, Cuca, D. Dana, Data, Dearborn, Delta Int'l, Diplommat, Don Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Garden State, Glo, Gold, Goodwill, Gorall, Halo, IRM, JB, JBL, Jay Jay, Jody, K&B, Kay, Kerebo, L-Kay, Le Mans, Li-Dar Studio, Marion, Maxim, Melodia, Micro, Monitor, Muza, Polish Song, Polka Towne, Ram, Rave, Ray, Request, Resound, Rex, Ridge, Ridgemoor, Rim, Rol, Rola, S&S, Select Silverbell, Sound, Spectrum, Spolite, Stamco, Starr, Steljo, Stella, Studio 5, Sure, Tifton, Trash, Travelers, Usana, Veriton, Vicrom, Vista, Wam, Yar  
Tape lines: Ampol, Bayway, Bel-Aire, Chicago, Delta Int'l, Dyno, Eurotone, Fiesta, Glo, Goodwill, Gorall, Halo, IRM, Jay Jay, Jody, Kerebo, Le Mans, Monitor, Muza, Polish Song, Rave, Request, Rex, Ridge, Rim, Rola, Roulette, Sound, Spolite, Starr, Steljo, Stella, Travelers, Usana  
Playback equip.: Automatic Radio

• WOODMERE (Area Code 516)

Leonard Finkel Assocs., PO Box 394. Zip: 11598. Tel: 374-3221. Pres.: Leonard Finkel  
Distributes adaptors, blank loaded tape, bulk poly bags, cables, carrying & storage cases, cartridges, headphones, microphones, needles, phonographs, playback equip., sleeves.

NORTH CAROLINA

• BRASSTOWN (Area Code 704)

Cheshire Cat Music Co., Box 132-B, Green Cove Rd. Zip: 28902. Tel: 389-6741. Owner: Gary D. Fearon; Mgr.: Sherry D. Fearon (Rec. & Tape RJ)

• BURLINGTON (Area Code 919)

Gordon Stereo Tape Serv., PO Box 3301. Zip: 27215. Tel: 226-5475. Owner, Mgr. & Buyer: Jack G. Handy (Tape RJ—including budget lines & cut-outs)

• CHAPEL HILL (Area Code 919)

Disc Trading Co., PO Box 993. Zip: 27154. Tel: 942-8627. Cable: EFFORTS. Telex: 579337. DiscTrade CPEL. Pres.: Jim Enright; Gen. Mgr.: Sylvia King. (D, I & E) (SEE ADVERTISEMENT)

• CHARLOTTE (Area Code 704)

Bib Dist'g Co., 101 Yorkmont Rd. Zip: 28210. Tel: 527-0440. Pres. & Singles Buyer: Joe Voynow. Mgr. & Albums Buyer: Bill Norman (Rec. & Tape D, OS & RJ)  
Rec. labels: All Platinum, Arista, Blue Note, Brunswick, Casablanca, Chart, Chelsea, Dakar, Glades, H&L, HSH, ICA, Hob, Janus, Jewel, Kent, Laff, Laurie, Life-song, London, Oasis, Private Stock, Roulette, Roxbury, Savoy, Stang, TK, 20th Century, United Artists, Weird World  
Tape lines: GRT, London, Stereotape, United Artists  
Accessories: Le Bo, Pageant. (SEE ADVERTISEMENT)

Dixie Tape & Rec. Co., 2100 Freedom Dr. Zip: 28208. Tel: 334-8617. Owners: Dewitt & Othel Brown, Tim Braswell, Sales Mgr. & Buyer: John Towles; Opns. Mgr.: Howard Fesperman. (Rec. & Tape RJ)

General Music Corp., PO Box 1611. Zip: 28231. Tel: 377-5623. (Rec. & Tape D—budget prod.)

ATTENTION DEALERS!

SAME DAY SERVICE

VIA TELEX 236601

THE MOST COMPLETELY STOCKED RECORD and TAPE OPERATION IN THE COUNTRY IS WORLD FAMOUS. KING KAROL ONE STOP!!

WE SHIP ALL OVER THE WORLD—WRITE FOR DETAILS! SUPER SERVICE ON FOREIGN ORDERS!

ALL ORDERS ARE PROCESSED THE DAY RECEIVED!

FASTEST SERVICE AT LOWEST PRICES!

FOR BEST FILL & PROMPT SHIPMENT . . . USE OUR FACILITIES TO BUILD YOUR BUSINESS!

1 Record or 1,000,000—No Order Too Large or Too Small! Nothing Too Old—Nothing Too New!



If you come to New York . . . please visit us. Open every day of the year including Sunday, 9 A.M. to 9 P.M. See with your own eyes the world's most beautiful and best stocked record shop.

USE OUR INVENTORY TO GIVE YOUR CUSTOMERS THE SERVICE THEY WANT!

126 West 42nd Street, New York, N.Y. 10036  
212 354-7684

NEW YORK'S NEWEST MAJOR

ONE STOP RECORD HAVEN

233 West 42nd Street  
(212) 354-8770

New York, N.Y., 10036  
Telex: 666 754 HAVEN

Most Complete Fastest Lowest  
FILL • SERVICE • PRICE

WE PUT IT ALL TOGETHER

- If you buy by the box
- Write or call collect for...

"OUR CONFIDENTIAL SPECIALS LIST"  
DISCO • SOUL • ROCK • JAZZ • SHOWS

Disco Import Specialists

SPECIAL HOTLINE  
(212) 354-3748

24 Hr. Export Specialists

**NEW YORK'S MOST ACTIVE ONE STOP  
STRATFORD DISTRIBUTORS**

184-23 Jamaica Avenue, Hollis, N.Y. 11423 (212) 454-8800

**COMPLETE ONE STOP SERVICE  
With 20 Years Experience**

**Exporting Our Specialty  
1st With The Fast Breaking Hits  
Full Inventory of Tapes—LP's—45 RPM and  
We Stock a Full Line of  
12" DISCOS**

Shopping for Prices?

If you Haven't  
tried us You're  
Losing Money. Save!  
*Get our Quotes  
(212) 454-8800*

**LOWEST COMPETITIVE  
PRICES**

Send a Copy of Your Special List

Store Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Prop. Name \_\_\_\_\_

**CARDINAL EXPORT**

*The Oldest and Largest Record and Tape Exporter*

1. All American Labels
2. Outstanding Low Prices
3. Speedy, Efficient Service
4. Cutouts Frequently Offered
5. A Free Service of Catalogues
6. Advance Notices of New Releases
7. 100% Fill on All Orders
8. We Manufacture  
**CARDINAL Brand Blank Tapes**

**Write For Amazing Low Price List**

**CARDINAL EXPORT CORP.**

135 West 29th St., New York, N.Y. 10001  
CABLE: COCARDINAL

(212) 736-5855  
TELEX: 233486

Handleman Co., 2309 Dunavant St. Zip 28203. Tel 372-1845. Mgr.: George Rosenjack: Buyers: Singles, Carol Glover; Albums & Tape: George Rosenjack. (Rec. & Tape RJ)  
Home office: Clawson (Detroit Metropolitan Area), Mich  
M O R Music Sales Inc., 7814 Tyner St. Zip 28213. Tel 597-1860. Pres. & Buyer: James McGinnis. (Rec. & Tape RJ)  
Mangold-Bertos Corp., 2212 W. Morehead St. Zip 28208. Tel 334-4637. Owners: Phil Goldberg, Herb Weisman: Buyers: Dub Plyler. (Rec. & Tape D & OS)  
Rec. labels: AVI, Abet, Alithia, American Heritage, Aware, Better, Brown Sugar, Cansan, Chart, Cherry Red, Claridge, Creed, De-Lite, Disneyland, Ebony Sound, Excello, Fantasy, Gospel, HSH, Heart Warming, Impact, Increase, Kenwood, LaF, Luna, Mankind, Mega, Nasco, Nashboro, October, PIP, Plantation, Ranwood, Ref-O-Ree, Renegade, Rocky Road, SSS Int'l, Sound of Soul, Specialty, Sugar Hill, Sun, Target, Trp, Together, Up Front, Word.  
Tape lines: Cansan, Creed, GRT, Heart Warming, Hob. LaF, Nashboro, Oldies, Plantation, Savoy, Word.  
Accessories: Le-Bo.  
Warner/Elektra/Atlantic Corp., Bldg 2, 6101 Idlewild Rd. Zip 28212. Tel 568-0482. Mgr. Roger Helms. (Rec. & Tape D)  
Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Specter, Westbound, Whitfield, Wing & a Prayer.  
Tape lines: Same as rec. labels.

- **FAYETTEVILLE (Area Code 919)**  
A A Co. Inc., PO Box 5866, 6232 Bragg Blvd Zip 28303. Tel 867-6165 (Rec. & Tape OS & RJ)
- **HENDERSONVILLE (Area Code 704)**  
Omega Music Inc., 512 Kanuga St. Zip 28739. Tel: 692-5708. Pres & Gen. Mgr.: W.R. Bolin. (Rec. & Tape D)  
Distributes all gospel rec. labels & tape lines.
- **MOUNT AIRY (Area Code 919)**  
Stark Recs., 628 South St. Zip: 27030. Tel 786-2865. Pres. Paul E. Johnson. (Rec. & Tape OS & RJ)
- **PFAFFTOWN (Area Code 919)**  
United Distis Inc., 5350 Seward Circle Zip 27040. Tel 924-9008. Owner & Buyer: James H. Clark (Rec. & Tape RJ)

**OHIO**

- **AKRON (Area Code 216)**  
Lee Hall Prods., 2748 Canfield Rd. Zip 44312. Tel 784-8349. Owner: Lee Hall. (Rec. D & RJ; Tape RJ)  
Labels: Capitol, Phonogram & Polydor Group, RCA, Word.  
Accessories: Capitol, Le-Bo.  
Twelgrem Entis Inc., 2775 Yellow Creek Rd. Zip 44313. Tel 836-5591. Pres.: J. Hugh Macey. Mgr. Cem Macey. Buyers: Mrs. C. Zavadny. (Rec. D & E—dance recs. only)  
Rec. labels: Belco, Blue Ribbon, Blue Star, Bogan, CEM, Chicken Fat, Cross Roads, D & ET, D&R, Dance Along, Dance Ranch, Dancetime, E-Z Fun, Elite, FTC, Family Squares, Flutter Wheel, Folkraft, Ghost Town, Gold Star, Greenwood, Grenn, HAT, HMV, Hanf, HiHat, Hoctor, J-Bar K, Jewel, Kalox, Kimbo, Lightning S, Lloyd Shaw, Longhorn, Lore, LouMac, Lucky, MacGregor, Magic, Manan, Marko, Mayflower, Mibs, Mustang, National, Old Timer, Parlophone, Pilgrim, Pioneer, Pulse, Rainbow, Red Boot, Rockin' A, Roper, Scope, Sets in Order, Slavjani, Square Dance USA, Square Tunes, Star Dust, Sunny Hills, Swinging Square, TOP, Telemark, Thunderbird, Tikva, Wagon Wheel, Wild West, Windsor, World of Fun, Worldtone.  
Phonographs: Newcomb.  
Accessories: Carrying cases (Grenn, Newcomb); plastic sleeves for 45 rpm's.

**ATTENTION!  
OVERSEAS IMPORTERS  
& U.S.A. EXPORTERS**

We transport records, tapes, etc., from U.S.A. Offering Great savings, low freight rates—New American Suppliers for buyers—Assemble various orders—Welcome you when you arrive in New York or Los Angeles

Contact  
**BERKLY AIR SERVICES**  
Servicing Music Industry  
P.O. Box #665, JFK Airport  
Jamaica, N.Y. 11430. U.S.A.  
(212) 656-6066 • TELEX: 425628  
Bernard Klainberg, Pres.

● **CANTON AREA (Area Code 216)**

Stark Rec. & Tape Serv. Inc., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; Buyer: Joe Bressi. (Rec. & Tape RJ)

● **CINCINNATI (Area Code 513)**

Ambat Recs. (div. of Transcontinent Rec. Sales), 2350 Gilbert Ave. Zip: 45214. Tel: 751-5071. VP. Vernon W. Hawk; Mgr. & Buyer: Earl Schaefer. (Rec. & Tape OS & RJ)

Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (Rec. & Tape RJ)

CBS Recs., 355 Carew Tower. Zip: 45202. Tel: 241-4088. Branch Mgr.: Mike Martinovich. (Rec. & Tape D)

Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiva/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.

Tape lines: Same as rec. labels.

Handiemer Co., 655 Van Meter. Zip: 45202. Tel: 721-3840. Buyers: Singles, Harry Gurgal, Albums & Tape, Chuck Prenatt. (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area), Mich.

MCA Dist'g Corp., 1628 Central Pkwy. Zip: 45210. Tel: 721-4210. Sales Mgr.: Jack Brown. Promo: Lee Fogel. (Rec. & Tape D)

Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally.

Tape lines: Same as rec. labels.

Mobile Rec. Serv. Co., 8188 Moubay Dr. Zip: 45241. Tel: 777-2869. Sales: Jack D. Pierce. (Rec. OS)

Home office: Pittsburgh, Pa. (Rec. D & OS)

P & G Rec. Co., 1667 Central Pkwy. Zip: 45214. Tel: 381-2233. Owner: Paul Smith; Mgr. Byron Russell; Buyers: Singles, Gary McCann; Album & Tape, Byron Russell. (Rec. & Tape OS) (SEE ADVERTISEMENT)

Progress Rec. Dist'g Inc., Holiday Park East, Suite 118, 801-B W. Eighth St. Zip: 45203. Tel: 381-0190. Promo.: Tom Amann. (Rec. & Tape D)

Home office: Cleveland, Ohio

Rec. labels: A&M, Amerama, Argo, CTI, Chelsea, Cream, Deram, Farr, Gordy, Gull, HNH, Hi, Hitsville, Koala, Kudu, London, Lifesong, Manticore, Monument, Motown, Ode, L'Oiseau Lyre, Parrot, Pausa, Prodigal, Rare Earth, Richmond, Roxbury, Soul, Sound Stage 7, Tamla, Telefunken, Threshold, Village

Tape lines: A&M, Argo, CTI, Chelsea, Gordy, Gull, Hi, Hitsville, Kudu, Lifesong, London, Manticore, Monument, Motown, Ode, L'Oiseau Lyre, Parrot, Prodigal, Rare Earth, Roxbury, Soul, Sound Stage 7, Tamla, Telefunken, Threshold.

RCA Recs., 1821 Summit Rd., Suite 319. Zip: 45237. Tel: 821-8100. Sales Mgr.: John Rucker. (Rec. & Tape D)

Rec. labels: Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.

Tape lines: Same as rec. labels.

Jimmie Skinner Music, 5825 Vine St. Zip: 45216. Tel: 242-8000. Owner: Lou Ukelson; Buyers: Singles, Laurie Ukelson; Albums & Tape, Lou Ukelson. (Rec. & Tape D & E)

Rec. labels: Arhoolie, Atteiram, Birch, Cook, County, Davis, Flying Fish, Gateway, IRMA, Jalyn, Jewel, Jordan, Kanawha, King Bluegrass, Lemco, Log Cabin, Melody, Old Homestead, Old Timey, Outhouse, Pine Tree, Puritan, QCA, Rebel, Revonah, Ridge Runner, Sugar, Takoma, Vetco, Zap.

Tape lines: Atteiram, Cook, Gateway, IRMA, Jalyn, Jewel, Jordan, Kanawha, King Bluegrass, Lemco, Old Homestead, Pine Tree, QCA, Rebel, Takoma, Vetco.

Supreme Dist'g Co., 1000 Broadway. Zip: 45202. Tel: 421-0747. Owner: Sam Klayman; Mgr. & Buyer: Al Klayman. (Rec. & Tape D)

Rec. labels: Alston, CMH, Calliope, Candide, Casablanca, Cat, Chimneyville, Chocolate City, County, Creative World, Disneyland/Vista, Dobre, Drive, ESP, ENJA, Fantasy, Festival, Flying Fish, Glades, H&L, IAI, IRDA, Improvising Artists, Inner City Jazz, Jamie Gudyen, Jazz, Kayvette, King Bluegrass, Koko, Lab Jazz, Mainstream, Malaco, Marlin, Milestone, Millennium, Mojo, Muse, NSD, Oasis, Old Town, Onyx, Original Sound, Plantation, Prestige, Private Stock, Project 3, Quality, RL, Rebel, Rounder, SSS Int'l, Scorpion, Spoonfed, Stone Dogg, Sun, TK, Takoma, Turnabout, 20th Century, VSBX, Vetco, Vox, Weird World, Westbound.

Tape lines: Same as rec. labels including GRT.

Accessories: Needles (Fidelitone); Warner/Elektra/Atlantic Corp., 11750 Chesterdale Rd., Suite 3201. Zip: 45246. Tel: 772-5800. Sales Mgr.: Terry Cox. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nempor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.

Tape lines: Same as rec. labels.

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

ABC Rec. Dists. Inc., 2233 W. 110 St. Zip: 44102. Tel: 252-2700. Mgr.: Art Liberatore. (Rec. & Tape D)

Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire.

Tape lines: Same as rec. labels.

Action Music Sales Inc., 6541 Eastland Rd., Zip: 44142. Tel: 243-0300. Mgr. Dennis Baker; Buyer: Clay Pasternack. (Rec. & Tape D)



# ICARUS

## RECORDS, INC.

36 TAYLOR STREET  
CORTLAND, N.Y. 13045

CALL COLLECT

1-(607)-753-7531

# records & tapes

(ALL LABELS)

**fast, personal \* SAME DAY SERVICE**

## rego irish

**records & tapes, inc.**



MANUFACTURERS &  
DISTRIBUTORS OF

IRISH, SCOTTISH, & FOLK  
LP's, 45's, 8 track, cassettes.

CARMEL QUINN • HAL ROACH  
TOMMY MAKEM • PADDY NODNAN • EAMON KELLY, etc.

84-48 62nd DRIVE,  
MIDDLE VILLAGE, N.Y.   
11379 (212) 476-1847

## EXPORT 33 1/3 RECORDS

**ALL TYPES OF MUSIC BELOW WHOLESALE**

Rock, Jazz, Classical, Opera, Personalities, Comedy, Soundtracks, Shows, Folk, Disco, Soul, Oldies, Pop, Country, etc.

CATALOG, CUTOUTS, 50's, UNAVAILABLE RECORDS and COLLECTORS' ITEMS.

We have them all!  
We will match or beat any price.  
We export to all nations.

Contact: **BARRY WEISFELD**  
29 Regent Place, Roslyn, L.I., New York 11576 • (516) 484-2361

**SPECIALISTS IN CUT-OUT SALES**

Highest Calibre of Sales and Marketing Representation in the Record Industry

---

**HERBERT A. LINSKY ASSOC., INC.**

888 SEVENTH AVE., NEW YORK, N.Y. 10019  
(212) 582-2594

# A-1 RECORD SALES

**EXCLUSIVE SPECIALISTS FOR THE JUKE BOX OPERATORS**

The One-Stop with a complete selection of Singles, Disco, Soul, Pop and Rock. Oldies, Standards, Latin and Background Music.

**TITLE STRIPS WITH ORDERS**  
Immediate Delivery  
Mail Orders Our Specialty

**OTTO WILKINSON**  
General Manager

659 Tenth Ave., N.Y., N.Y. 10036. Phone: (212) 246-1234—246-3330

**WHOLESALE**

**Rec. labels:** ASI, AVI, Abet, Abkco, Ala, Alarm, Alston, Ameraba, Amherst, Annuit Coepris, Bach Guild, Bang, Barnaby, Beam Junction, Birthright, Brunswick, Bullet, CMH, CRA, Callope, Canaan, Cardinal, Casablanca, Cat, Chmneyville, Chocolate City, Claridge, Concord Jazz, Contempo, Creed, Crossover, DJM, Dakar, Dana, Dash, De-Lite, Dingo, Disneyland, Dore, Douglas, Drive, Dunes, Electric Lemon, Era, Ernie's, Everyman, Excello, Fairmont, Fantasy, Festival, Fiesta, Flashlight, GRT, Gang, Glades, Glendale, Glori, Gold Plate, Gospel Roots, Grecophon, Groove Merchant, IRDA, Impact, Improv, Increase, JAS, Janus, Jewel, Kayvette, Kent, Kenwood, King, Koko, Laff, Laurie, Legrand, Light, Living Language, Malaco, Mankind, Mark 56, Marlin, Milestone, Millennium, Modern, Mushroom, Myrrh, Nashboro, Newpax, Oasis, Old Town, Original Sound, PIP, Paragon, Paula, Plantation, Power Pak, Prestige, Project 3, Radiola, Republic, Riverside, Ronn, Roots, Rust, SSS Int'l, Sam, Sandcastle, Shadybrook, Shock, Shout, Soul City, Soul Int'l, Song Bird, Sound Bird, Sounds, Spire, Stanyan, Starday, Strata-East, Sun, Sunnyvale, Sunshine Sound, Symposium, Syntonic Research, TK, Thunderbird, Vanguard, Vigor, Vista, Wonderland, Word, ZIV.

**Tape lines:** GRT duplications, AVI, Abet, Abkco, Alston, Amherst, Birthright, Brunswick, CMH, Casablanca, Cat, Chmneyville, Chocolate City, Creed, DJM, Dakar, Dana, Disneyland, Drive, Excello, Fantasy, Fiesta, Glades, Glori, Gold Plate, Grecophon, Groove Merchant, Jewel,

Kayvette, Kent, Kenwood, Laff, Laurie, Light, Living Language, Malaco, Mankind, Marlin, Milestone, Modern, Mushroom, Nashboro, Oasis, Old Town, Original Sound, PIP, Paula, Prestige, Project, 3, Ronn, Sam, Sun, TK, Thunderbird, Vigor, Word  
**Accessories:** Audio Magnetics, Memorex, Sound Guard (SEE ADVERTISEMENT)

All Label Rec. Serv., 1780 E. 40 St. Zip 44103. Tel 432-2025. Owner Hess Budin, VP Mktg, Cary Budin, Mgr Bill Glaseman; Buyers; Singles, Bernie Polk; Albums & Tape, Jim Canon. (Rec. & Tape OS & RJ)  
**Branch:** Phoenix, Ariz. (Rec. & Tape RJ)  
**Accessories:** Le-Bo, Helmac, Memorex, Recoton.

C B S Recs., Park View Federal Bldg., 25350 Rockside Rd., Bedford Heights 44146. Tel. 439-5544. Branch Mgr. Rich Kudolla. (Rec. & Tape D)

**Rec. labels:** Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin  
**Tape lines:** Same as rec. labels

Capitol Recs., 7777 Exchange St Zip 44125 Tel 524-8200. (Rec. & Tape D)

**Rec. labels:** Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya/Angel, Seraphim  
**Tape lines:** Angel, Apple, Capitol, Harvest, Melodiya/Angel.

Columbus Rec. Serv. Inc., 3628 Prospect Ave. Zip 44115. Tel. 431-8444. Owner: Don Rothenberg. (Rec. & Tape OS & RJ)

House Dists., 5923 Cantwell Dr., Mayfield Heights 44124. Tel: 461-3342. Mgr. Sherman Lieberman, Buyer Marilee Mallinson. (Rec. & Tape D & OS)  
**Home office:** Kansas City, Mo. (See for prod. distributed)

Keynote Int'l Music Dists., 1584 E 31 St. Zip. 44114 Tel 861-7286. Owner & Mgr.: John Gayer. (Rec. & Tape D)

**Rec. labels:** Delta Int'l, other polka labels.  
**Tape line:** Delta Int'l.

Lieberman Ents. Inc., 5613 Cloverleaf Pkwy Zip: 44125 Tel. 524-9750. Branch Mgr.: Ken Sattler, Buyer. John Mustone. (Rec. & Tape RJ)  
**Home office:** Minneapolis, Minn (Rec. & Tape OS & RJ)

Sherman Lieberman, 5923 Cantwell Dr., Mayfield Heights 44124. Tel. 461-3342. Owner & Mgr.: Sherman Lieberman. (Rec. D)

**Labels:** Aishre, Crystal, Everest, Klavier, MCP, Telarc.  
**Accessories:** Fidelitone, Savoy.

MCA Dist'g Corp., 1721 Superior Ave. E. Zip 44114 Tel 621-9770. Sales Mgr. Bill Green; Promo Dave Lonca. (Rec. & Tape D)

**Rec. labels:** Coral, Goldhawke, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels  
Northern Rec. Sales (div. of Transcontinent Rec. Sales),

1811 E 40 St. Zip 44103. Tel 361-2650. Mgr.: Dave Spaulding. (Rec. & Tape OS & RJ)

**Home office:** Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

One Way Recs of Ohio, 1801 E. 40. Zip 44103. Tel: 391-9250 VP & Branch Mgr. William D Spaulden. (Rec. OS & Tape E)

**Branch:** Union, N.J. (SEE ADVERTISEMENT)

Phonodisc Inc., 14600 Detroit Ave Suite 440, Lakewood 44107 Tel 228-6412 Mgr. John Farr. (Rec. & Tape D)

**Rec. labels:** Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Lumelight, MGM, Mango, Mercury, Oyster, Pacific Arts, People, Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North Vertigo, Verve

**Tape lines:** Same as rec. labels

Piks Corp., 2150 Hamilton Ave Zip 44114 Tel 696-3155 Pres. Ron Schafer. Gen Mgr.: Harvey Korman; Sales Mgr. John Horn; Opns. Mgr. & Buyer Dave Stachnik. (Rec. & Tape D)

**Rec. labels:** AJ's, AMP, Adamo, Adelphi, Ala, Alanna, Alarm, Album Music Book, Alligator, All Platinum, Alston, Ambassador, American Mutual Group, American Sound, American Variety, American Way, Amour, Anthem, Aquarian, Arc, Archives of Jazz, Arctic, Arista, Arista Freedom, Artemis, Ashtree, Audio Arts, Audio Fraternity, Audio Int'l, Audio Rarities, BASF, BLHE, Banana Tree, Barbary Coast, Bar-B-Q, Bareback, Beacon, Beck, Belle Meade, Benton, Bertie, Bethlehem, Black Blues, Blackland, Black Lion, Blue Ash, Blue Candle, Blue Max, Blue Note, Blues Spectrum, Bobby Robinson, Boblo, Bold, Bomp, Boogie Man, Bottom, Breakthrough, Briar, Brown Dog, Brownstone, Butterfly, CC Int'l, CRS, Cadet, California Gold, Cambria, Canyon, Caprice, Cardiac, Carrot, Casino, Cat, Caytronics, Centennial, Charade, Charouf, Charta, Checker, Chess, Chiaroscuro, Chimneyville, Chrysalis, Cin-Kay, Commercial, Comstock, Con Bro, Consolidated, Contempo, Country Showcase of America, Creative World, Cunk, Dash, Delmark, Different Drummer, Dingo, Dionn, Dobre, Don, Door Knob, Doral, Drive, Dyno, El Con, Elka, End-Gee, Enja, Entracte, Erotic, Essar, Fairview, Fast Track, Fiddlers Wind, 50 States, Fist-O-Funk, Flying Fish, Ford, Fraternity, Freedom, Free From, Free Spirit, Fretone, Funk, Fury, GNP Crescendo, Gateway, Gillette-Madison, Gil's Funny, Glades, Go-Dak, Golden River, Gold Mind, Gold Star, Good Sounds, Gospel Roots, Granny White, Grateful Dead, Greedy, Gutar Player, H&L, Harlequin, Haven, Hawkeye, Hawk Sound, Hidden Sign, Hobo, Homa, Hoss, Humorsonic, Impulse, Instant, JEM, Jamie Gudden, Jay Boy, Jazz Masters, Jo Don, Juana, Jucu, Kaleidoscope, Kayvette, Kimo, Kris, LPG, Laff, Libbi, Liberty-Imperial, Libra III, Little Richie, Luz-Be, Lotto, Love, MF, Mainstream, Malaco, Manitan, Mar Bren, Marlin, Masterpiece, Mediators, Milagro, Mili-domo, Ministri, Minit, Mr. Gee, Monterey, Morning Sky, Mountain Railroad, Muse, Music Flow, Mutt & Jeff, NAMI, NTSU, Nashville, Nationwide Sound, IX

FOR THE BEST  
IN DISTRIBUTION IN

**NORTH  
CAROLINA**

IT'S

**BIB**

**BIB DISTRIBUTING CO.**

101 Yorkmont Road  
Charlotte, N.C. 28210  
(704) 527-0440

**EXPORT  
IMPORT  
DISTRIBUTE**

Full line of the best NEW  
WAVE | PUNK from the U.S.A.  
and Europe • SELECT IMPORTS  
from the Orient and Europe •  
OBSCURE | RARE ROCK recordings •  
cult collectors • Select lines of  
and TRADITIONAL music

**DISC TRADING COMPANY**  
(Division of Guardian Efforts, Ltd.)  
P.O. Box 993  
Chapel Hill, N.C. 27514 U.S.A.  
telex: 579337 Disctrade CPFL  
cable: EFFORTS  
phone: (919) 942-8627



**AGGRESSIVE  
WORLDWIDE  
DISTRIBUTION  
FOR YOUR PRODUCT**

New labels and products,  
independent producers welcome!  
Distributing to major independents  
throughout the world

**FAST EFFICIENT  
SERVICE**

Chains, October, Ovation, Pantheon Desert, Paradox, Paragon, Pharoah, Phil-L.A. of Soul, Phil Omega, Phoenix, Phono, Physical, Pick A Hit, Piedmont, Pied Piper, Platinum, Poppy, Prairie Dust, Predator, Prima, Private Stock, Pyramid, QCA, Quality, R&R, Ranwood, Rat City, Redd Foxx, Red Gregg, RE/SE, Request, Rickwood, Rim, Rising Star, Roast, Roots, Roulette, Round, Rush, SIPRA, St. Johns Fruit & Vegetables, Salsoul, Savoy, Scrim Shaw, Scorpio, Scorpion, Shield, Shue, Silver Blue, Silver Sword, Simko, Sirlin, Skyline, Soc-A-Gee, Souldeep, Soultown, Soundwaves, Splash, Standard Colonial, Stang, Stereo Spectrum, Stone, Stone Dogg, Storyteller, Sunshine Sound, TK, Takoma, Teddy Bear, Thimble, Thistle, Tiger Lily, Top, True, Turbo, US, Underground, Unicorn, Unital, United Artists, Vaya, Vee Jay, Veep, Venice, Vibration, Vintage, Virgo, Vistone, Vivo, WILD, WITG, Wicked, WITG, Wicked, Wolf, World Jazz, Woodsmoke, World Wide.

**Labels:** Ala, All Platinum, Alston, American Variety, Anthem, Archives of Jazz, Arista, Audio Fidelity, BASF, Barbary Coast, Black Lion, Blue Note, Cadet, Cat, Caytronics, Checker, Chess, Chrysalis, Creative World, Dingo, Drive, Dyno, GRT, Gateway, Gillette-Madison, Glades, Grateful Dead, H&L, Humorsonic, Impulse, Kayvette, Latf, Liberty-Imperial, MF, Mainstream, Malaco, Mediaris, Minit, Ovation, Poppy, Private Stock, Ranwood, Rat City, Redd Foxx, Rim, Round, Salsoul, Savoy, Standard Colonial, Stang, TK, Takoma, Turbo, Unital, United Artists, Veep, Vibration.

Progress Rec. Dist'g Inc., 190 Alpha Park, Highland Heights 44143. Tel: 461-7880. Owner: Joe Simone. Promo: Len Evanoff; Buyer: Noble Clark. (Rec. & Tape D)  
**Branches:** Elk Grove Village (Chicago Metropolitan Area), Ill.; Cincinnati, Ohio.

**Rec. labels:** A&M, Amerama, Argo, Chelsea, CTI, Cream, Deram, Farr, Gordy, Gull, H&L, HNH, Hi, Hitsville, Koala, Kudu, Lifesong, London, Manticore, Monument, Motown, Ode, L'Oiseau Lyre, Parrot, Pausa, Prodigal, Rare Earth, Roxbury, Richmond, Soul, Sound Stage 7, Tamla, Telefunken, Threshold, 20th Century, Village, Westbound.

**Tape lines:** A&M, Argo, CTI, Chelsea, Gordy, Gull, H&L, Hi, Hitsville, Kudu, Lifesong, London, Manticore, Monument, Motown, Ode, L'Oiseau Lyre, Parrot, Prodigal, Rare Earth, Roxbury, Soul, Sound Stage 7, Tamla, Telefunken, Threshold, 20th Century, Westbound.

Prospect Rec. Serv. Inc., see Columbus Rec. Serv.

RCA Recs., 601 Rockwell Ave., Rm. 514. Zip: 44114. Tel: 861-4215. Sales Mgr.: Dom Violini. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddah, Flying Dutchman, Gold Seal, Grunt, Midsong Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.

**Tape lines:** Same as rec. labels.  
Record Shack of Cleveland, 7171 Industrial Park Blvd., Mentor 44060. Tel: 951-6650. Mgr.: Robert Wilcox. (Rec. & Tape OS, I & E)  
**Home office:** New York, N.Y., Record Shack 2nd Ave. Corp. (SEE ADVERTISEMENT)

S & M Sales, 1736 St. Clair Ave. Zip: 44114. Tel: 861-1654. (Rec. & Tape OS & RJ)

Superior Recs. Inc., 11202 Superior Ave. Zip: 44106. Tel: 421-6770. (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 4560 Willow Pkwy. Zip: 44125. Tel: 271-3900. Gen. Mgr. Mike Spence. (Rec. & Tape D)

**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.

● **COLUMBUS (Area Code 614)**

E & L One Stop, 111 E. Town St. Zip: 43215. Tel: 221-2744. (Rec. OS)

Robert & Co., 1910 Lockbourne Rd. Zip: 43207. Tel: 444-9842. Owner & Buyer: Robert M. Benjamin. (Rec. & Tape OS—also distributes oldie LP's)

● **DAYTON AREA (Area Code 513)**

A & B Rec. Co. Inc., 40 Heid Ave. Zip: 45404. Tel: 236-4808. Pres.: Morris Kipner; Gen. Mgr. & Buyer: Edwin P. Waterman. (Rec. & Tape RJ)

Ambat Recs. (div. of Transcontinent Rec. Sales), 509 Xenia Ave. Zip: 45410. Tel: 256-4212. Mgr.: Martha Baker. (Rec. & Tape OS & RJ)

**Home office:** Buffalo, N.Y., Transcontinent Rec. Sales (Rec. & Tape RJ)

Dayton Rec. Serv. Inc., 120 N. Main, Germantown 45327. Tel: 855-6010. (Rec. & Tape RJ)

**Home office:** Portsmouth, Ohio.

Ohio Rec. Rack Dist., 72 S. Main St., Miamisburg 45342. Tel: 866-3629. Owner, Mgr. & Buyer: Chris Kondoff. (Rec. & Tape D, OS, RJ, I & E)

**Distributes** overstocks, auction close-outs, cut-outs, promotional premium goods, pre-packs & 45 rpm oldies.

Poca River Music, PO Box 267. Zip: 45420. Pres.: K.H. Davidson; VP: Thomas C. Cooper; Mktg.: S.L. Davidson. (Rec. D)

**Labels:** American Heritage, Biograph, Bluehill, County, F&W, Flying Fish, Folk Legacy, Folkways, Historical, Jewel, June Appal, Kanawha, Kicking Mule, King Bluegrass, Lark, Log Cabin, Melodeon, Mountain, Old Homestead, Poca River, Rebel, Rome, Rosewood, Rounder, Sonytone, Takoma, Tradition, Traditional, Vetco, Voyager.

● **NEW ALBANY (Area Code 614)**

Mobile Rec. Serv. Co., 7809 Walnut St. Zip: 43054. Tel: 855-7970. Mgr.: Craig S. Gallagher. (Rec. OS)  
**Home office:** Pittsburgh, Pa. (Rec. D & OS)

● **PAINESVILLE (Area Code 216)**

Allied Rec. Sales, 107-D New Market Pl. Zip: 44077. Tel: 354-5100. Pres.: R.A. Burke. (Rec. OS & RJ)

● **PARIS (Area Code 216)**

Praise Rec'gs, 12790 Warren St. NE. Zip: 44669. Tel: 862-2817. Pres.: J. Maas. (Rec. D)

**Labels:** Canaan, Diadem, Heart Warming, Impact, Joyous Melodies, Pickwick, Praise, Sacred, Singcord, Sword, Teen, Tot, Word.

● **PORTSMOUTH (Area Code 614)**

Dayton Rec. Serv. Inc., 1020 Seventh St. Zip: 45662. Tel: 353-2115. Pres.: W.A. Carrington; VP, Mgr. & Buyer: Joe Taylor. (Rec. & Tape RJ)

**Branch:** Germantown (Dayton Area), Ohio.

● **SANDUSKY (Area Code 419)**

M. R. Sand & Co., 6211 Milan Rd. Zip: 44870. Tel: 625-0028. Owner, Mgr. & Buyer: Joseph F. Yost III. (Rec. & Tape OS & RJ) (SEE ADVERTISEMENT)

● **TOLEDO (Area Code 419)**

Northwestern Dist., 4318 Monroe St. Zip: 43606. Tel: 474-7114. Pres., Mgr. & Buyer: George A. LaCourse. (Rec. & Tape RJ)

● **YOUNGSTOWN AREA (Area Code 216)**

Apex Recs. Inc., PO Box 503, 3305 Union St., Mineral Ridge 44440. Tel: 544-3491. Mgr.: Felix Lazizzera. (Rec. & Tape D, RJ & E)  
**Home office:** Rahway, N.J.

**Distributes** close-outs & promotions.

Discount Recs. & Tapes, 545 Market St. Zip: 44502. Tel: 744-7787. Owner & Mgr.: Tony March; Buyer: Larry Greene. (Rec. OS & RJ; Tape OS)

Handelman Co., 625 Bev Rd. Zip: 44512. Tel: 726-8121.

Mgr.: Sam Milicia; Buyers: Singles, George Tunder; Albums & Tape, Sam Milicia. (Rec. & Tape RJ)

**Home office:** Clawson (Detroit Metropolitan Area), Mich.

Plaza Recs. Inc., 309 Boardman Plaza. Zip: 44512. Tel: 758-5795. Owner & Buyer: Frank A. Valicenti. (Rec. OS)

**OKLAHOMA**

● **BROKEN ARROW (Area Code 918)**

Crossroads Dist'g Co., PO Box 283, 1008 N. Hickory. Zip: 74012. Tel: 251-6212. Mgr. & Buyer: John R. Lepper. (Rec. & Tape D)

**Rec. labels:** Calvary, Canaan, Dip, Image VII, Jim, Jubilation, Light, Maranatha, Myrrh, Paragon/Newpax, Sparrow, Word.

**Tape lines:** Calvary, Canaan, Dip, Jim, Jubilation, Light, Maranatha, Myrrh, Paragon/Newpax, Sparrow, Word.

**P & G RECORD CO**

**Wholesale Only**

LOCATED  
DOWNTOWN  
CINCINNATI  
JUST OFF I-75

Complete One Stop  
• 45 R.P.M. Records  
• Tapes • Albums  
• Complete Oldies Selection  
Open Monday Thru Saturday

**PAUL SMITH**  
Owner - Operator  
(513) 381-2233  
1667 Central Pkwy  
Cincinnati, OH 45214

**8-TRACKS  
RECORDS  
BLANKS  
CASSETTES  
HEAD CLEANERS  
ALL BUDGET PRICED**



— FREE CATALOGS —

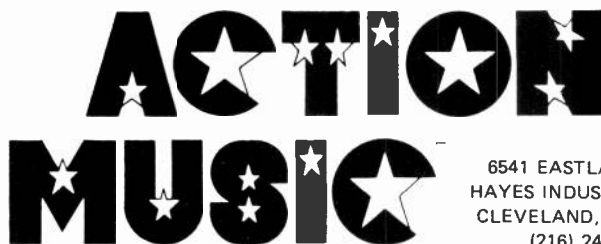
**M.R. SAND & COMPANY**

P.O. Box 2255  
6211 Milan Road  
Sandusky, OH 44870  
419/625-0028

when it's  
action you want

**CALL  
ACTION MUSIC**

'Cause we are the best in the Midwest.  
Serving OHIO, WESTERN NEW YORK,  
WEST VIRGINIA, NORTHERN KENTUCKY and  
WESTERN PENNSYLVANIA.



SALES, INC.

6541 EASTLAND ROAD  
HAYES INDUSTRIAL PARK  
CLEVELAND, OHIO 44142  
(216) 243-0300



**24 HOUR  
FREIGHT-PAID SERVICE  
ACCESSORIES**

*A single buying source for all your accessory needs*

**A.I. ROSENTHAL ASSOCIATES**  
29 E. Glenside Ave. • Glenside, Pa. 19038 • 215 885-5211

SEND FOR FREE CATALOG

**AMPEX** Recording Tape  
**AUDIO TECHNICA** Cartridges, Stylis,  
Headphones & Record Care Products  
**BASF** Recording Tape  
**DISCWASHER** Record Care Products  
**EVEREADY** Batteries  
**MAXELL** Recording Tape  
**MEMOREX** Recording Tape & Accessories

**NUMARK** Stereophones  
**PICKERING** Cartridges, Stylis & Headphones  
**RECOTON** Audio, Record & Tape Accessories  
**SCOTCH** Recording Tape & Accessories  
**SHURE** Cartridges & Stylis  
**SOUND GUARD** Record Preservative  
**TDK** Recording Tape  
**WATTS** Record Care Products



**RECORD SERVICE OF OHIO**  
1801 East 40th Street, Cleveland, Ohio 44103 • (216) 391-9250  
**CHOOSE FROM A 5 MILLION DOLLAR INVENTORY**

Serving the world with  
All Titles — All Labels

LP's, Singles, 8 Track and Cassettes

We will not be undersold!

Check our Box Lot Specials for lowest prices!  
**SAME DAY SERVICE — CALL 216 391-9250**

**ONE WAY OF NEW JERSEY**



1080 Garden State, Union, New Jersey 07083 • (201) 964-6222

- **NORMAN (Area Code 405)**  
Oklahoma Tapes & Recs. Inc., PO Box 946, Zip: 73070, Tel: 364-5034. (Tape D—budget lines)
- **OKLAHOMA CITY (Area Code 405)**  
All Recs. Inc., 520 Classen Blvd, Zip: 73106, Tel: 235-3381, Mgr. & Buyer: Bill Hill. (Rec. & Tape OS)  
Bromo Dists. Inc., 2410 N. Walker, Zip: 73106, Tel: 521-0301, Owner: James D. Moran, Mgr.: Walter E. White, Buyer: Steven W. Ownbey. (Rec. & Tape OS)  
Lieberman Ent's. Inc., 4226 Charter Ave, Zip: 73108, Tel: 947-0523, Mgr.: Frank Todd, Buyers: Patty Dawson, Michelle Strozier. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn.  
Phil's One Stop Recs., P.O. Box 60349, 1736 Linwood Blvd, Zip: 73106, Tel: 235-9671, Pres. & Mgr.: Phil Burlingame, VP: Wayne Dunbar, Buyer: Susan Dubberstein. (Rec. OS)
- **TULSA (Area Code 918)**  
Bill's T Recs., 19 N. Harvard, Zip: 74145, Tel: 939-6305  
Local branch: 3809 S. Peoria, Zip: 74105, Tel: 742-5831. (Rec. OS)  
Doc's One Stop, 820 E. 36 St. N, Zip: 74106, Tel: 425-2643, Owner & Buyer: Larry Eck, Mgr.: Vicki Lane  
Oklahoma News Co., 909 W. 23 St, Zip: 74107, Tel: 584-4754, Mgr.: Peter K. White, Ass't Mgr.: Wayne Allen, Buyer: Kathi Hayes. (Rec. RJ, Tape D)  
Tape lines: ABC, Capitol, Columbia, GRT, London, MCA, RCA, WEA  
Accessories: Complete line of name brands.  
Western Mdsrs. Inc., 8276 E. 41 St, Zip: 74145, Tel: 664-2540, Mgr.: Howard Miller. (Rec. & Tape RJ)  
Home office: Amarillo, Tex.

**OREGON**

- **EUGENE (Area Code 503)**  
Middle Man Dists., 865 Conger, No. 17, Zip: 97402, Tel: 484-0434, Co-owner & Mgr.: Karl Manseth, Co-owner & Buyer: John Marshall. (Rec. & Tape RJ)
- **PORTLAND (Area Code 503)**  
Downpour Dist'g Ltd., 8778 NE Sandy Blvd, Zip: 97220, Tel: 255-4805, Mgr.: Bob Cael, Buyers: Singles, Tom Keenan, Albums, Don McCube. (Rec. & Tape OS)  
Lieberman Ent's. Inc., 7911 NE 33 Dr., Suite 290, Zip: 97211, Tel: 288-5021, Branch Mgr.: Ron Peterson, Opns. Mgr.: John Holman, Buyer: Debbie McMillan. (Rec. & Tape OS & RJ)  
Home office: Minneapolis, Minn.  
Raintree Dist'g Inc., 43 SE Salmon, Zip: 97214, Tel: 232-4191, Owner: Langdon Hedemann, Mgr. & Buyer: Gary Marzoline. (Rec. OS)

**PENNSYLVANIA**

- **BETHLEHEM (Area Code 215)**  
Capitol Recs., Lehigh Valley Ind'l Park, No. 1, 2980 Ave. B, Zip: 18017, Tel: 868-1401. (Rec. & Tape D)  
Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya / Angel, Seraphim.  
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya / Angel.  
Rave, 415 Buchanan St, Zip: 18015, Tel: 865-1941, Owner & Mgr.: Joe Timmer. (Rec. & Tape D)  
Rec. labels: Apon, B&F, Chicago, Czech, Fiesta, Rave, Ray, Request, Rex, Stella & all polka recs.  
Tape lines: Fiesta, Jay Jay, Rave, Stella.
- **ERIE (Area Code 814)**  
Mobile Rec. Serv. Co., 2908 W. 33 St, Zip: 16506, Tel: 833-7038, Mgr.: Jim McKnight. (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS)
- **HARMONY (Area Code 412)**  
Jesus Music Dists., Box 218, RR 2, Zip: 16037, Tel: 452-6650, Owner: Louis P. Hancherick, Buyer: Peggy Hancherick. (Rec. & Tape D—gospel prod. only)  
Rec. labels: ABC-Dunhill, Cam., Creative Sound, Destiny, Dharma, Discovery, Good News, Heart Warming, Impact, Jubal, Lamb, Light, Lion, Loverock, MGM, Manna, Maranatha!, Message, Messianic, Myrrh, New Pax, New Song, Redemption, Scripture in Song, Shalom, Singcord, Sunrise, Tempo, Word, World Wide.  
Tape lines: Same as rec. labels.
- **HARRISBURG (Area Code 717)**  
A I M Dists. Inc., 100 Prince St, Zip: 17109, Tel: 652-8097  
Owner & Buyer: Endo Corsetti. (Rec. & Tape RJ)  
D & H Dist'g Co., 2525 N. Seventh St, Zip: 17105, Tel: 236-8001, Mgr.: Gene Diveglia, Buyers: Singles, Rick Prayer, Albums, Sharon Ruch. (Rec. & Tape OS & RJ)
- **JOHNSTOWN (Area Code 814)**  
Page Rec'g Co., 604 Broad St, Zip: 15906, Tel: 539-8117.  
Owner & Mgr.: Al Page. (Rec. & Tape D & RJ)  
Rec. labels: Bel-Aire, Chicago Polkas, Dyno, Fiesta, Greyko, Hymntone, Jay Jay, Marjon, Nashville, Page, Power-Pak, Rave, Request, Sacred, Silverbell, Sing, Skylite, Sword, Tambura, Word.  
Tape lines: Bel-Aire, Canaan, Chicago Polkas, Fiesta, Jay Jay, Lee, Marjon, Page, Power-Pak, Request, Word.  
Playback equip.: Granada, Sharp.

- **LEHIGHTON (Area Code 717)**  
Barnes Rec. Dists., Box 103, RD 2, Zip 18235, Tel 645-2321 Owner & Mgr William H Barnes. (Rec. & Tape OS & RJ)
- **LEWISTOWN (Area Code 717)**  
Mobile Rec. Serv. Co., 104 Logan St, Zip 17044, Tel 248-6442 Mgr: John Houser (Rec. OS)  
Home office: Pittsburgh, Pa (Rec. D & OS)
- **MILTON (Area Code 717)**  
Music Box, 205 Broadway Zip 17847, Tel 742-7101  
Owner Dale L. Reedy. (Rec. & Tape D)
- **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**  
Almacenes Asturias (Rec. & Tape RJ), see Villanueva Asturias Corp.  
C B S Recs., 2 Bala Cynwyd Plaza, Bala Cynwyd 19004 Tel 839-0246, Branch Mgr. Irv Medway (Rec. & Tape D)  
Rec. labels: Beserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya / Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin  
Tape lines: Same as rec. labels  
Capitol Recs., 7 Bala Ave., Bala Cynwyd 19004 Tel 835-2450 (Rec. & Tape D)  
Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodiya / Angel, Seraphim  
Tape lines: Angel, Apple, Capitol, Harvest, Melodiya / Angel.  
Coliseum Recs & Tape Ltd., 134 S 20 St Zip 19103 Tel 698-7710 Pres. Robert Morton (Rec. & Tape E)  
Exports cut-outs, surplus, deletions  
Norman D Cooper Inc., Presidential Apts. Complex, 1 Winding Dr Zip 19131 Tel 878-9591 Pres. Norman D Cooper, Mgr. Joe Alteari, Buyers Singles, David Brown, Albums & Tape, Joe Alteari (Rec. & Tape OS, RJ & E)  
Goldie's Oldies, 5803 N. Second St, Zip 19120 Tel 457-5726 Owner & Buyer John Concannon (Rec. D)  
Distributes oldie 45 rpm s  
Mike Grosswald Inc. (Rec. & Tape OS)—Mgr. Steve Grosswald, Buyers Singles, R M Charles, Albums & Tape, Fran Snyder—see Record Scene  
Heller's Rec. Buyer-Exporter, 3149 Kensington Zip 19134 Tel 634-5663. (Dealer in rec. collections)  
Richard Kastner Co. Inc., 1913 Guernsey Ave., Abington 19001 Tel 884-7996 Owner Richard Kastner, Mgr Bill Klein. (Rec. D & E, Tape D&I—cut-outs)  
Music Serv. Inc., 2864 Limekiln Pike, Glenside 19038 Tel 885-7990. Owner Jerry Rappaport, Gen. Mgr Lynn Stelle, Buyer Steve Weisman (Rec. & Tape RJ)  
Record Imports (Rec. I & E), see Record Scene  
Record Rendezvous Inc., 134 S. 20 St. Zip 19103. Tel 561-7340 (Rec. D, OS, RJ, I & E; Tape OS & RJ)

*Universal*

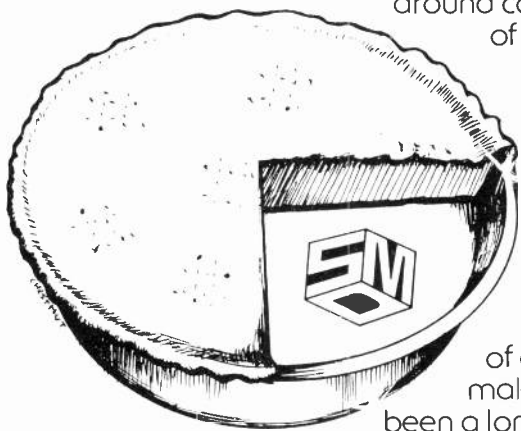
**TAPE CITY**

**COMPLETE RACK  
AND  
TAPE SERVICE**

Mr. Bob Perloff  
UNIVERSAL TAPE CITY  
919 N. Broad St., Phila., Pa. 19123  
(215) CE 5-2726 (215) CE 5-2714

# WHEN'S THE LAST TIME YOU HAD A PIECE?

When the record industry raised the list price of current lps to \$7.98, they baked a thicker crust around consumer resistance and left the dealer with a meager helping of earning power. But now, you can trade your small morsel of income for a big slice of profit just by talking to Scorpio Music.



**scorpio  
music distributors, inc**

2933 River Rd. • Croydon, Pa. 19020  
Ph. 215-785-1541 • Telex 843366—Recstapes: Crdn

You see, we're the people who dish out great cut-out albums at record breaking prices. And our latest catalogs are filled with primo lps that will help make you rich and keep your customers coming back for more.

When you buy from Scorpio, you always get 90% fills, prompt service, exclusive selections and you're guaranteed

at least 100% markup. (Some of our dealers even make more.) So, if it's been a long time since you had a decent piece of profit, then call or write and request our latest listings. After all, it's as easy as pie.

**Scorpio Music**  
Dept. DG, 2933 River Rd.,  
Croydon, PA 19020

OK Gentlemen: It's been a long time since I had a piece. Rush your latest catalogs without delay.

Name \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_

Labels: Cinwitch, MVH, Oldies but Goodies, Pet-Rat, Psycheponic, Rendezvous, Rockin' Richie, sub-dist. for Montgomerys, Scorpio, Tasty Licks, Times Square.

Record Scene, 1118 Stratford Ave., Melrose Park 19126. Tel: 635-4640. Owner & Mgr.: Mike Grosswald; Buyers: Singles, Fran Snyder; Albums, Hank Grosswald. (Rec. D), (Rec. & Tape OS as Mike Grosswald Inc.), (Rec. I & E as Record Imports)  
Labels: Christy, College, Fantastic, Novice, Olympic, Scorpio.  
Imports from France, Germany, Japan, UK.  
Phonographs: GE, Panasonic, Sony.  
Playback equip.: Panasonic, Sony.  
Accessories: Rec. care prods. (Discwasher, Le-Bo, Mark IV), tape cases (Dynosound)

Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman. Gen. Mgr.: Jerold Richman; Buyers: Sam Cass, Jerold Richman, Ted Neuman, Bill Kessler. (Rec. & Tape D & OS)  
Rec. labels: Adelphi, Alligator, Arhoolie, Blue Goose, Flying Fish, Folkways, Front Hall, Joyce, Kaibala, Kent, Kicking Mule, Rounder, Swallowtail, Yazoo.  
Tape lines: Capitol, Columbia, Folkways, GRT, Jubilee, Kent, Prestige, Savoy.  
Accessories: Blank tape (CMC, Memorex), head cleaners (Memorex), Le-Bo, Neushaefer, Peerless, Watts prods.

Rondel Dist'g Corp., 1100 Block Commerce St. Zip: 19107. Tel: 923-8980. Contact: Ronald F. Schaff. (Rec. RJ & I)  
David Rosen Inc., 855 N. Broad St. Zip: 19123. Tel: 232-2900. Owner: David Rosen; Mgr.: Harry Rosen; Buyer: Lewis Rosen. (Rec. & Tape OS)

A. I. Rosenthal Assocs., 29 E. Glenside Ave., Glenside 19038. Tel: 885-5211. Owner: Alfred Rosenthal. (Rec. RJ)  
Accessories: Audio (Recoton), batteries (Eveready), blank tape (Ampex, BASF, Maxell, Memorex, Recoton, TDK, 3M), cartridges & styli (Audio Technica, Pickering, Shure), headsets (Audio Technica, Numark, Pickering), needles (Recoton), rec. care prods. (Audio Technica, Black Magic, Discwasher, Sound Guard, Watts). (SEE ADVERTISEMENT)

Schwartz Bros. Inc., 1 Bala Cynwyd Plaza, Suite 227, Bala Cynwyd 19004. Tel: 667-2090. Mgr.: Richie Salvador. (Rec. & Tape D)  
Home office: Washington, D.C.  
Labels: Alston, Bahij, Black Fire, Bareback, Beam Junction, Bethlehem, CTI, Casino, Cat, Catfish, Caytronics, Chelsea, Dash, Dictation Disc, Different Drummer, Don, Drive, Friends & Co., GRT, Glades, ICA, Janus, Juldane, Kayvette, Koko, LPG, Laff, Laurie, Lifesong, Light, Little City, Mushroom, Monument, Malaco, Marlin, Myrrh, Nashboro, Ovation, Prelude, Red Greg, Roots, Salsoul, Sesame Street, Shadybrook, Sound Bird, Starday, Stash, Stone Dogg, Strawberry, TK, Tomato, Weird World, Wicked, Word, York. (SEE ADVERTISEMENT)

Scorpio Music Dists. Inc., PO Box 391, Cornwells Heights; 2933 River Rd., Croydon 19020. Tel: 698-7707, 785-1541. Telex: 843366. Pres.: Michael Adler; VP & Gen. Mgr.: John T. Gervasoni; Opns. Mgr.: Jake Stark. (Rec. D, OS, RJ & E)  
Distributes overstocks, close-outs, promotional materials. (SEE ADVERTISEMENT)

Slotkin Rec. Dist. Co., 370 Montgomery Ave., Merion Sta. 19066. Tel: 667-1870. Owner: Herbert Slotkin; Mgr. & Buyer: Jack Morrison. (Rec. & Tape OS)

Third Street Jazz & Rock, 10 N. Third St. Zip: 19106. Tel: 627-3366. Buyer: Jerry Gordon. (Rec. RJ—cut-out & overstock)

Universal Rec. Dist. Corp., 919 N. Broad St. Zip: 19123. Tel: 232-3333. Owner: Harold Lipsius; Rec. Mgr.: Len Rakliff; Tape Mgr.: Robert Perloff; Buyers: Singles, Kathy Walsh; Albums, Len Rakliff, Tape, Robert Perloff. (Rec. & Tape D), (Tape OS as Universal Tape City One Stop)

Rec. labels: A&M, Arista, BASF, Blue Note, Brunswick, Casablanca, Chi-Sound, Chocolate City, Crossover, Dakar, De-Lite, Fantasy, GMI, Gang, Grateful Dead, Groove Merchant, H&L, Hi, Jamie, Laff, Living Language, London group, Milestone, Oasis, Ode, Original Sound, P/P, Prestige, Private Stock, Ranwood, Roulette, Round, Specialty, Thunderbird, 20th Century, United Artists, Virgo, Westbound.  
Tape lines: A&M, Ampex, Brunswick, De-Lite, Fantasy, GMI, GRT, H&L, London group, Milestone, Original Sound, Prestige, 20th Century, United Artists. (SEE ADVERTISEMENT)

Universal Tape City One Stop (Tape OS)—Tel: 235-2726. Mgr. & Buyer: Robert Perloff—see Universal Rec. Dists.

Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544. Pres., Mgr. & Buyer: Jack Villanueva. (Rec. & Tape D, OS, I & E). Local branch: Almacenes Asturias, 23013 N. Front St. Zip: 19122. (Rec. & Tape RJ)

Rec. labels: Adria, Alegre, All Art, Alma Hispana, Amor, Ansonia, Bravo, Clubman, Cotique, Dial, Discolando, Discomundo, El Rey, Exitos, Fania, Fania Int'l, Inca, Mavi, Musart, Neliz, Palacio, Peerless, R&G, Rico, San Miguel, Soave, Tico, Vaya.  
Tape lines: Same as rec. labels.

Accessories: Needles (Walco), tape cases (Greco), cleaners (Emasco).

Vintage Recs. Inc., PO Box 251, Darby 19023. Tel: 586-5200. Pres.: Murray Graber. (Rec. & Tape D & E)

Rec. labels & tape lines: Arctic, Audicon, Dionn, Eric, Forever, Jamie Guyden, Laurie, Legrand, Lost Nite, MSL, Modern, Mohawk, Montel, Mother Goose, Musicor, Phil-L.A. of Soul, Rust, Springboard, Sundi, Tear-drop, Top & Bottom, Trip, United, Up Front; cut-out singles, albums & tapes. (SEE ADVERTISEMENT)

William's One Stop, 817 N. Broad St. Zip: 19123. Tel: 232-2020. Owner: Sid Williams. (Rec. OS)

**IN PHILADELPHIA**  
For Volume Sales of  
Records & Tapes!



record distributing  
corporation

919 No. Broad St.,  
Phila., Pa. 19123  
(215) CE 2-3333

**LEN RAKLIFF, Gen. Mgr.**

**PROMOTION:**

**Carl Tancredi • Tom Kennedy  
Billy Harper • Marcus Martin**

# OLDIES ARE TIMELESS

## DEALERS! ONE-STOPS! RACKS!

STOCK THE RECORDS YOUR CUSTOMERS ARE LOOKING FOR BUT CAN'T FIND  
from AMERICA'S LARGEST OLDIES ONE-STOP!

• MOST COMPLETE SELECTION—OVER 80,000 TITLES IN STOCK ON ALL LABELS, MANY UNAVAILABLE FROM ANY OTHER SOURCE!

• BEST PRICES! IN ONE EASY-TO-USE CATALOG, YOU'LL FIND ALL THE BEST-SELLING BACK-TO-BACK HITS AT OUR LOW ONE-STOP PRICE PLUS NEARLY 800 OLDIES AT VERY COMPETITIVE CUT-OUT PRICES!

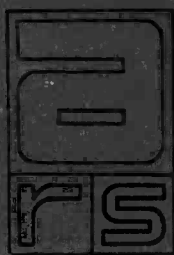
• WE SHIP ONLY THE HIGHEST QUALITY PRESSINGS AVAILABLE! ALL RECORDS CAREFULLY INSPECTED BEFORE SHIPMENT!



ERIC RECORDS IS OUR OWN HIGH QUALITY OLDIES LABEL. WRITE FOR SEPARATE CATALOG AND SPECIAL PRICE ON ERIC ORDERS OVER 300 PIECES

SPECIAL ATTENTION TO EXPORT ORDERS.

WRITE OR PHONE FOR INFORMATION AND OUR NEW CATALOG LISTING OVER 2400 BEST-SELLING OLDIES



**american  
record  
sales inc.**

office—  
p.o. box 287, 1120 crown point rd., westville, n.c. 28093 • (609) 848-1900  
branch office—  
326 sixth street, san francisco, calif. 94103 • (415) 626-6800

ATT: ONE STOPS, RACK JOBBERS, DEALERS, EXPORTERS & IMPORTERS

# 45's & LP's—OLDIES & CUTOUTS

R-E-C-O-R-D R-I-O-T!!! Sales slumping? Time for a promotion? We've got just the thing for you. Now you can buy 200 assorted 45's for less than .05¢ a piece. Give 'em away with a purchase and boost sales and goodwill. Sell 'em 10 for .99¢ and make money (50%). Sell 'em 5 for .99¢ and get arrested for making an indecent profit. Sell 'em as Frisbee's, use your imagination! All records are new (unused). 1-10 pieces per selection.

**ECONOPAK \$9.95**

Box of 200 assorted 45's, less than 05¢ each.

**T-100 \$15.95**

Box of 200 assorted 45's, all guaranteed to have made the TOP 100, many have made the TOP 40! Less than 08¢ each.

**T-40 \$29.95**

Box of 200 assorted 45's, all guaranteed to have made the TOP 40! Less than 15¢ each.

**R.B-100 \$19.95**

Box of 200 assorted RHYTHM & BLUES 45's, all guaranteed to have made the charts, many the TOP 40. Less than 10¢ each.

**R.B-40 \$29.95**

Box of 200 assorted RHYTHM & BLUES 45's, all guaranteed to have made the TOP 40. Less than 15¢ each.

**C.W-100 \$19.95**

Box of 200 assorted COUNTRY & WESTERN 45's, all guaranteed to have made the charts, many the TOP 40. Less than 10¢ each.

**C.W-40 \$29.95**

Box of 200 assorted COUNTRY & WESTERN 45's, all guaranteed to have made the TOP 40. Less than 15¢ each.

**XMASPAK \$29.95**

Box of 200 assorted XMAS 45's, less than 15¢ each. A really great value! Well known artists.

G-U-A-R-A-N-T-E-E: If for any reason you are not satisfied with the merchandise purchased from us, you may return it within ten days and receive a refund by return mail! Defective merchandise may be returned at any time. No return authorization is required. All returns must be shipped pre-paid.

BOX OF 3,000 7" WHITE SLEEVES

**\$20.80**

BOX OF 1,000 7" HEAVY DUTY GREEN SLEEVES

**\$15.95**

1,000 45 R.P.M. PLASTIC INSERTS

**\$4.99**

TWO TIER ROLL-A-BOUT  
RECORD & ALBUM HOLDER,  
WITH 2" WHEELS.  
HOLDS 120 LP'S

**\$7.98**

LARGE VARIETY OF  
DIAMOND NEEDLES MADE IN U.S.A.  
INDIVIDUALLY BOXED.

**69¢ ea.**

- BUY BY TITLE AND/OR PREPACKS
- LARGE SELECTION OF OLDIES, CUT OUT 45's, LP's & TAPES. ACCESSORIES.
- SPECIAL ATTENTION TO EXPORT ORDERS
- UNCONDITIONAL GUARANTEE
- FREE MONTHLY CATALOG
- HIGH PERCENTAGE FILL
- FAST, DEPENDABLE SERVICE
- LOW, LOW PRICES

Send for your **FREE**  
Catalog, Today!

**VINTAGE  
RECORDS, INC.**

P.O. BOX 251  
DARBY, PA. 19023  
(215) 586-5200

**We Ship Anywhere IN The World.  
All Shipments F.O.B., Darby, PA.  
Wholesale Only!!!**

**• PITTSBURGH METROPOLITAN AREA (Area Code 412)**

A & C Tape Dists., 1031 Forbes Ave. Zip. 15219. Tel: 391-4676. Owners: John R. Hoebler, Eugene Jakiela; Buyers: Singles, Norman Kirsch, Albums, Anthony Piotrowski; Tape: Domenic Gentilcore. (Rec. & Tape OS & RJ)

Balkan Rec. Dist'g Co., RD 2, Concord Church Rd., Beaver Falls 15010. Tel: 843-1962. (Rec. D & I)  
Home office: Berwyn (Chicago Metropolitan Area), Ill. (Rec. D, I & E)

Rec. labels: Balkan Int'l, Delta Int'l, Greyko, Marjon, Monitor, Request.  
Rec. labels imported: Jugoton (Yugoslavia), Panton (Czechoslovakia), Supraphon (Czechoslovakia).

East Coast Dists., 633 Liberty Ave. Zip. 15222. Tel: 281-6344. Owner & Mgr.: Nick Lomakin. (Rec. D, OS & RJ; Tape OS & RJ)

Rec. labels: Argos, Audiotepe, Borderline, Contemporary, Dial, Dictation Disc, Dooto, Evergreen, GNP Crescendo, GTJ, Golden Crest, Humorsonic, K&H, Mardi Gras, Music Minus One, Russell Dance, Spotlite, Switchcraft

Mobile Rec. Serv. Co., PO Box 2879. Zip: 15230, 2716 Penn Ave. Zip: 15222. Tel: 391-8182. Owner, Maurice F. Oseroff; Mgr. & Buyer, Harvey Campbell; Sales Mgr.: Ted Howell. (Rec. D & OS)

Branches: Dunedin, Miami, Tallahassee, West Palm Beach, Fla.; Evansville, Fort Wayne, Ind., De Witt, Iowa; Freeland, Mich.; Waterford, N.Y.; Cincinnati, New Albany, Ohio; Erie, Lewistown, Trafford, Pa.; Houston, Tex. (all Rec. OS)

Rec. labels: Canaan, Chart, Don-Jo, Dooto, GRT, Jay Jay, Jewel, Juke, Midnight Sun, Musiciana, Nashboro, Partee, Paula, Plantation, Power House, Prize, Rebel, Rice, SSS Int'l, Segue, Silver Fox, Souncot, Sound, Sun, Trash, Vegas, Wet Soul.

The One Stop Inc., 1207 Fifth Ave. Zip: 15219. Tel: 232-0844. Owner: William Lawrence; Mgr. Blair Thomas, Buyer J. David Hughes. (Rec. & Tape OS & RJ)

Record World-One Stop, 1332 Fifth Ave. Zip 15219. Tel 391-7429. Owner: Barney Stein; Buyers: Singles & Tape, Barney Stein; Albums, Evelyn Stein. (Rec. & Tape OS & RJ)

Sounds Dist'g Corp., 3701 Bigelow Blvd. Zip 15213. Tel 681-7611. Pres.: Norton L. Kalinsky; Buyers E.A. McGrogan, George Kalinsky (Rec. OS & RJ, Tape OS)

**• TRAFFORD (Area Code 412)**

Mobile Rec. Serv. Co., 516 Sunset Ln. Zip: 15085. Tel: 372-3533. Mgr.: Don Bray. (Rec. OS)  
Home office: Pittsburgh, Pa. (Rec. D & OS)

**• WEXFORD (Area Code 412)**

North Country Music, PO Box 311, Chapel Dr., N. Zip. 15090. Tel: 935-1330. Owners: C.W. Abbott, R.D. Hutchinson; Mgr. & Buyer: C. W. Abbott. (Rec. D, OS & RJ)  
Labels: American Heritage, Flying Fish, Rounder.

**• WILKES-BARRE (Area Code 717)**

Record Town Inc., Wyoming Valley Mall. Zip 18702. Tel 829-3603. Pres. & Mgr. Joe Nardone. (Rec. & Tape RJ)

**PUERTO RICO**

**• CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel: 876-2560, 722-0173.  
Labels: ABC, ABC-Blue Thumb, ABC-Dot, ABC-Impulse, ABC-Paramount, ABC-Westminster, FJM, Montilla, Montisa, Prodigal, Rare Earth, Sire, Tamlia/Motown.

**• HATO REY (Area Code 809)**

Carrillo Dists. (Tape D & I)—Tel: 763-4595—see San Francisco Dists. Inc.

San Francisco Dists. Inc., 340 Barbosa St. Zip: 00919. Tel. 764-3481. Cable: SAFRA. (Tape D & I), (also Tape D & I as Carrillo Dists.)

**• RIO PIEDRAS (Area Code 809)**

Kelvinator Sales of Puerto Rico, PO Box BG, Simon Madera Ave. & Granados St., Villa Prades 00928. Tel: 765-1533 (Rec. D)

**• SAN JUAN (Area Code 809)**

Casa Fragozo Inc., PO Box 2774 Zip 00903. Tel 725-8842, 723-0504. (RJ)

Martinez Vela Inc., PO Box 2027 Zip: 00903. Tel: 722-5171/4373. Cable: MARVELA. Pres.: Felix V. Rodriguez; Gen. Mgr.: Felix A. Martinez, Sales Mgr. Juan J Cue; Controller: Fernando Roman. (RJ & I)

**• SANTURCE (Area Code 809)**

Allied Whsle Co. of Puerto Rico Inc., 610 Cerra St. Zip 00907 Tel 725-9255. Cable: ALWHOCO. Pres.: Charles M. Tarrab; VP & Sales Mgr.: Alberto Dircie  
Labels: Alegre, Cotique, Exitos, Fania, Guanin, Inca, International, Mavi, Microfon, Parnaso, Tico, Vaya, Zzelesta.

Capitol Recs. of Puerto Rico, PO Box 6886, Loiza Sta., 2020 Espana St. Zip: 00914. Tel: 727-1348. Mgr. & Buyer Antonio Contreras.

Distribuidora Musical de Puerto Rico Inc., 604-B Cerra St. Zip: 00907. Tel. 723-5318. Owner: Joseph Buonana; Gen. Mgr.: Carlos J. Julia (Mfr./OS for US non-Latin labels)

Labels: A8C, A&M, All Art, Artol, Atco, Atlantic, Bell, Buddha, CTI, Casablanca, Coco, Friends & Co., H&L, Mercury, Musicor, Polydor, Reprise, Sussex, 20th Century, Warner Bros.

Distribuidora Nacional de Discos Inc., 606 Cerra St. Zip: 00907. Tel 724-4964. Pres.: Gilberto Gonzalez Arenas; VP & Gen. Mgr.: Pedro Oruna; Sales Mgr.: Rodolfo Gonzalez Jr.

Int'l branch: Dominican Republic, Distribuidora Dominicana de Discos

Distributes all Latin & US labels.  
Eddin Ents. Inc., 2014 Ave. A, Barrio Obrero 00916. Tel. 726-7787. Pres., Ed Dinallo; Gen. Mgr., Jim Hineman, Sales Mgr. Jason de Jesus, RJ Mgr.: Luis Rodriguez. (RJ)

S M L Dist'g Corp., 626 Cerra St. Zip: 00907. Tel. 724-5165, 725-7154. Pres. & Gen. Mgr.: Sergio Ballesteros, Sales Mgr.: Ignacio Mená.

Labels: Arcano, Bethlehem, Caliente, Carino, Caytronics, Charro, Disney, Melody, Mexicana, Nor-Mex, Otra, Pronto, Salsoul, Salsoul Salsa.

**RHODE ISLAND**

**• PROVIDENCE AREA (Area Code 401)**

Beacon Shops Inc., 821 N. Main St. Zip: 02904. Tel 861-7500 Mgr.: Richard Schmeisser, Buyers: Singles, Sheila Young; Albums, Richard Schmeisser; Tape, Roseann Liberatore. (Rec. & Tape OS)

**• WARWICK (Area Code 401)**

Rhody Rec. & Tape Serv. Inc., 85 Jefferson Blvd. Zip: 02888. Tel. 467-2465. Pres.: Rubin Zeidman; Mgr. Arthur Zeidman; Buyer Inez Marovelli. (Rec. & Tape OS)

**SOUTH CAROLINA**

**• ABBEVILLE (Area Code 803)**

Savitz Rec. Center Inc., 115 Court Square. Zip. 29620. Tel: 459-2172. (Rec. & Tape OS)

**• CHARLESTON (Area Code 803)**

Fox Music House, 483 King St. Zip. 29403. Tel: 722-0511. (Rec. OS)

**• MYRTLE BEACH (Area Code 803)**

Myrtle Beach Stereo Tape Center, 6203 N. Kings Hwy. Zip 29577. Tel: 449-3056 (Tape RJ)

**• PIEDMONT (Area Code 803)**

Cooper's One Stop, Rt. 1, Hwy. 86. Zip 29673. Tel. 845-6862. Owner: George Cooper; Mgr. & Buyer George Cooper III. (Tape RJ)

**TENNESSEE**

**• COOKEVILLE (Area Code 615)**

Rack Ents. Inc., 1570 Brown Ave. Zip. 38501. Tel: 526-9709. Owner: Bill Amonette; Buyer: Lee Clark (Rec. & Tape RJ)

**• KNOXVILLE (Area Code 615)**

A & R Dist'g Co. Inc., 1301 Prosser Rd. Zip. 37914. Tel. 546-7881. Owner: Tommy V. Ayres; Mgr. & Buyer: Albert W. Smith. (Rec. & Tape RJ)

Accessories: Le-Bo, Recoton.

Knox Rec. Rack Co., PO Box 11167, 1539 Amherst Rd. Zip 37919. Tel: 584-8531. Owners: Sam Morrison, Jay Jacobs, Mgr.: Jay Jacobs; Buyer: Singles, Marty Barbour; Albums & Tape, Jay Jacobs. (Rec. RJ, Tape OS & RJ)

Accessories: Recoton.  
Tucker's Rec. Shop Inc., 25 Market Square Mall. Zip: 37902. Tel: 522-9300. Pres. & Buyer: Martin T. Robertson; Ass't & Buyer Eddie Hunt (Rec. & Tape OS)

**• MEMPHIS (Area Code 901)**

Blackwood Dists., 209 N. Lauderdale. Zip: 38105. Tel 527-4349. Owner: James Blackwood. (Rec. & Tape D, OS & E)

Labels: Bible Voice, Canaan, Capitol, Children's Rec. Guild, Columbia, Cornerstone, Heart Warming, RCA, Sacred, Skylite, Supreme, Word, Zondervan. (Religious prod. only)

Boss Ugly Bob Recs. & Tapes (BC Ents. of Memphis Inc.), 726 E. McLemore. Zip: 38106. Tel. 774-6400. Owner: Bob Catron Jr.; Buyers: Singles, Linda Hillard; Albums & Tape, Claudette & Bob Catron. Local branches: 2440 Chelsea. Zip. 38108. Tel. 458-7230—1416 Airways Zip. 38114. Tel: 323-7289—4283 S. Third. Zip: 38109. Tel: 785-5151—47 S. Main. Zip 38101 Tel: 527-8492—167 N. Tillman. Zip. 38114 Tel: 327-2740. (Rec. & Tape OS)

Branch: West Memphis, Ark.  
Accessories: Duotone, Fidelitone, Arthur Fullmer, Le-Bo, Shure

Handleman Co., 3000 Fleetbrook Dr. Zip 38116. Tel 332-3650. Mgr.: Bob Prenatt. (Rec. & Tape RJ)

Home office: Clawson (Detroit Metropolitan Area), Mich.

Hot Line Rec. Dist. Inc., PO Box 3351, 421 S. Main St. Zip 38103. Tel: 525-0756. Gen. Mgr. J.W. Crudgington; Opns. Mgr. Dwight D. Mullens, Sales Mgr.: Ewell Rousell, Buyers Singles, Milton Pond, Albums, Sandy Meador; Tape, Earl Elgart. (Rec. D & OS; Tape D, OS & RJ), (Rec. RJ as Record Dept. Msdrs.)

Labels: AJ, AVI, Abet, Abkco, Abraxas, Ace, Ala, Alarm, All Platinum, Alston, Amherst, Antique, Argo, Astroscope, BTM, Barnaby, Bee Gee, Blues Spectrum, Bold, Bright Orange, Brown Dog, Brunswick, Cadet, Cadet/Concept, Calla, Canaan, Casablanca, Cash, Cat, Checker, Chelsea, Chess, Chimneyville, Chocolate City, Claridge, Comedian Int'l, Country Soul, Courage, Cream, Creed, Crossover, DJM, Dakar, Dash, De-Lite, Deram, Dictation Disc, Dingo, Drive, Ernie's, Excellio, Farr, Fast Track, Fretone, GG, GRT, Generation Int'l, Glades, Gold Plate, Gospel Corner, Granite, Greedy, Groove Merchant, Hi, IRDA, Janus, Jim, Kayvette, Kent, Kenwood, Laff, Laurie, La Val, Light, London, MAM, M.D, Mach, Mainstream, Malaco, Mankind, Marlin, Mayday, Mega Messenger, Montuno, Myrrh, Nashville, IX Charms, Oasis, October, Old Town, One Way, PIP, Parker, Parrot, Passport, Pawn, Philwood, Plantation, Quality, Raintree, Randy's Spiritual, Ranwood, Richmond, Roadshow, Roulette, Roxbury, SOH, SSS Int'l, Snadybrook, Soul Country, Sound Bird, Sound Gems, Specialty, Splash, Stang, Sun, TK, Threshold, Thunderbird, Tico, Turbo, UK, United, Vibration, Vigor, Virgo, V&D, Weird World, Wicked, Word

Playback equip.: Automatic Radio.  
Accessories: Capitol Magnetics, Memorex.

Pickwick Int'l Inc., Dist'n Div., 3387 Poplar, Suite 225. Zip: 38111. Tel. 454-1286. (Rec. & Tape D) (See listing in Atlanta, Ga., for prod. distributed)

Home office: Minneapolis, Minn.

Poplar Tunes, 308 Poplar Ave. Zip. 38103. Tel: 525-6348

Owners: Frank Berretta, John Novarese; Mgr. Jack Barlow; Rec. Buyer: Jim Burge; Tape Buyer: Roberta Fracchia. Local branches: Pop Tunes-East, 4195 Summer Ave. Zip: 38122. Tel: 324-3855. Mgr. Rose Slais—Pop Tunes-South, 4622 Farona. Zip: 38116. Tel 346-7172. Mgr.: Rose Slais. (Rec. & Tape OS)

Pop Tunes, see Poplar Tunes

Record Dept. Msdrs. Inc., 746-48 Galloway. Zip: 38105. Tel: 526-0567. (Rec. RJ), (Rec. D & OS; Tape D, OS & RJ as Hot Line Rec. Dist. Inc.)

Select-O-Hits Recs., 605 Chelsea Ave. Zip: 38107. Tel 523-1190. (Rec. & Tape OS)

Tri-State, PO Box 11522. Zip: 38115; 3109 Park Ave. Zip. 38111. Tel: 324-6786. Mgr., Style Wooten. (Rec. D)

Labels: Allandale, BMS, Burchten, Calten, Camaro, Designer, Great Sounds of Memphis, M&W, Mid-South, Montego, Park Grand, Pee Gee, Pleasure Time, Pretty Girl, Prime, STZ, Spinnin' Square, Style, Styleway, Taver, Ten-Tex, Torino, Tri-State, Wooten, Zaver.

Worldwide Sound Dist. Inc., 147 Jefferson Ave., Suite 1010, Zip 38103. Tel 523-2301. Owner, Mgr. & Buyer: Bill Harper. (Rec. D)

Labels: ASI, Bama, Big Two, Delta Sound, Denim, Karmama, Raven, River.

**• NASHVILLE (Area Code 615)**  
C 8 S Recs., 4 Star Bldg., 5th fl., 49 Music Square W. Zip. 37203. Tel. 329-4321. VP Mktg. Rick Blackburn;



OUR NEW ADDRESS 9242 COMMERCE HIGHWAY, PENNSAUKEN, NEW JERSEY 08110 609-665-8200

PRES. GEN. MGR.  
ERNIE SANTONE

SALES MGR.  
MARIO DAULERIO

PROMOTION  
RICHARD COOPER  
HAROLD KRATZ



Sales Dirs. Joe Casey, Roy Wunsch. (Rec. & Tape D)  
 Rec. labels: Besekeley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece Harmony, Invictus, Kirshner, Melodia/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin  
 Tape lines: Same as rec. labels.

Central South Music Sales Inc., 159 Lafayette St. Zip 37210. Tel 244-9280. (Rec. & Tape OS)

Hits-Bound Dist. Co., PO Box 15854 Zip 37215 Pres. Russ Edwards, VP Ron Denco. (Rec. D)

Labels: Acme, Avenue, Big A, Big Top, Blue, Blueberry, Bullmark, Candy, Checkerboard, Colony 13, Craneo, Demon, Denco, Golden C, Good, Heart, Home, Java, Louis, Lucky, Merst, Moon, Reno, Rolando, Shadell, Stampede, Star, Stat, Susan, Terock

Horseshoe Dist. & Serv. Co., Executive Bldg., 860 Murrefreshboro Rd. Zip 37217 Tel 256-6300 (Rec. D)  
 Home office: South Bend, Ind. (See for prod. distributed)

Jimmy's One Stop, 1707 Church St. Zip 37203 Tel 320-1561 Owner Hoyt Sullivan, Mgr. Jimmy Lancaster, Buyers Singles, Jackie Bess, Albums, Juanita Pendergrass (Rec. OS)

M C A Dist'g Corp., 27 Music Square E. Zip 37203. Tel 256-7017. Sales Mgr. Ron Warren, Promo Leon Tsalis (Rec. & Tape D)

Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally  
 Tape lines: Same as rec. labels.

Music City One Stop, 127 Lafayette St. Zip 37210. Tel 256-4115 Mgr. Hayes Carlock, Buyers Singles, Marie Silcox, Albums, Hayes Carlock (Rec. OS), (Rec. & Tape D as Music City Rec. Dist.)

Music City Rec. Dist. Inc., 25 Lincoln St. Zip 37202. Tel 255-7315 Pres. Hutch Carlock, Mgr. Ted Adams, Buyers Singles, Ted Adams, Jack Holt; Albums, Ted Adams, Bruce Carlock, Tape. Ted Adams, Ronnie Tidwell. (Rec. & Tape D), (Rec. OS as Music City One Stop)

Rec. labels: Abet, Ace Alarm, Alston, Amherst, Astrocopec, Bang, Barnaby, Blue Canyon, Blue Note, Bold, Brunswick, Cabriolet, Camden, Casablanca, Cat, Chelsea, Chimneyville, Chi-Sound, Chocolate City, Claridge, Country Road, County, Creed, Crescendo, DJM, Dakar, De-Lite, Disneyland, Dore, Drive, Excello, Flying Fish, Four Star, GRT, Gang, Glades, Gold Plate, Gusto, HSE, Heart Warming, IRDA, Impact, Imperial, Increase, Janus, Jewel, Jim, Kayvette, Kenwood, Liberty, Malaco, Mankind, Memorial, Modern, Monument, Nasco, Nashboro, Oasis, October, O'd Homestead, Ovation, PIP, Paula, Pickwick, Platinum, Private Stock, Randy s, Ranwood, Rebel, Ronn, Roulette, Rounder, Roxbury, Rural Road, Salsoul, Silver Blue, Soul Power, Sound Bird, Sound City, Sound Stage, Specialty, Stang, Starday, Stoneway, Su-Ann, TK Turbo, 20th Century, United Artists, Vanguard, Vetco, Vibration, Vista, Wicked, Wide World

Tape lines: Casablanca, DJM, GRT, Monument, Nashboro, Rebel, TK Prod'ns, 20th Century, United Artists. Accessories: Blank loaded tape (TDK), carrying cases (Peerless, Vidtronic), needles (Fideliton), rec. care prods (Woodside Graphics).

Music Towne Dist., 26 Music Square E Zip 37203. Tel 244-4127 Owner S.G. Hahn (Rec. D)  
 Labels: Brite Star, Music Towne, National

Russ' One Stop, 2610 Franklin Rd Zip 37204. Tel 385-2223 Owner Russ Flanagan, Mgr & Buyer Simon Dulichan. (Rec. & Tape OS)

Tri-State/Music Towne Dist., 1009 17 Ave. S Zip 37212 Tel 256-1693. Owner Cliff Ayers Ostermeyer, Mgr. Connie L Wright; Buyers Singles, Chris Ostermeyer; Albums, Ann Cole Fisher (Rec. D)

Labels: ARV, Accent, Advance, All Star, Alto, American Sound, Angeltone, Archway, Arrawak, Art, Arvee, Atlas, Audio Arts, Avenue, Ballad, Bandbox, Baton, Bay Uke, Bee, Beltone, Big Sound, Blackbird, Black Gold, Boxer, Breeze, Bronze, Buddy, Bullseye, C&M, Campus, Canary, Capa, CapCity, Cardinal, Carrie, Cavern, Celebrity Circle, Century City, Chante, Chattanooga, Chroma, Chytown, Cimmaron, Clare, Cloud 9, Colt, Commerce, Conclave, Confederate, Contour, Country World, Creation Sound, Crest, Crossfire, D-J, Daran, Debby, Delden, De-Lite, Del Mar, Desert, Di-Venus, Dome, Domino, Dot-Mar, Ebb, Elektra, Emerald, Empire, Endeavor, Enterprise 13, Errol, Event, Fabbri, Fax, Film City, Five-O, Flick, Flo-Jo, Ford, GCM, GRT, Gass, General American, Genesis, Glenolden, Golden World, Gorder, Gusman, H&L, Hallmark, Harvard, High Country, Hit, Htsville, Hudson, Hugo, Injun, Inscio, Insight, Jalap, Jamie, Jazz, Jemki, Jemki-Soul, Jessup, Johnny Dollar, Julmar, KEF, K-W, Kangaroo, Kanwick, Kasmo, Kean, Kenco, Kid Cuz'n, Luv, La Salle, Las Vegas, Lincoln, Linjo, Lucky Ford, Mars, M-Arts, Major, Malinda, Map City, Marvella, Mayhams, Mecca, Mickey, Millage, Miracle, Molly, Moon, Mosrite, Motif, Motown, Music Factory, Music Town, N-Joy, Neptune, New England, Orbit, Oweman, Patelh, Peacock, Petal, Pinpoint, Plato, Pony, Presta, Prodigal, Public, RPR, RSVP, Rae-Cox, Ram, Ranwood, Raydar, Rebel, Rena, Reno-Smile, Rev, Rimrock, Riparia d'Oro, Royal, Roadrunner, Ro-Ark, Robbins, Rondolett, Road American, Sabine, Sable, Sabre, Sage, Sand, Scoloron, Scram, Serand, Shalom, Shee, Shirley, Silver Seal, Sims, Sir, Skylite, Smog City, Soultrack, Spirit, Starday, Steady, Sylvia, Tamla, Tampa, Tapir, Taylor, Tempo, Three Hills, Tide-note, Triode, Twilight, United, Valco, Vanity, Variety, Vesuvius, Vida, Vita, Wagner, Way-Out, Wayside, Wedge, Wells-Desett, Westport, Zodiac

R. H. Williamson, Buyer Steve Marmaduke, Ass't Buyer, Pam Steekline. (Rec. & Tape RJ)  
 Branches: Denver, Colo (Rec. & Tape OS & RJ); Tulsa, Okla. (Rec. & Tape RJ); Dallas, Houston, Tex (Rec. & Tape RJ)

● AUSTIN (Area Code 512)

Tom Bishop Co., 6144 Hwy. 290 W. Zip 78735. Tel 892-1570. Owner, Mgr. & Buyer Tom Bishop (Rec. & Tape OS & RJ)

● CORPUS CHRISTI (Area Code 512)

House of Music, 1026 S. Port. Zip 78405 Tel 882-2191 Owner, Mgr. & Buyer John W Herrera (Rec. & Tape OS)

South Texas One-Stop, 470 Palmero, Zip 78404 Tel 884-4941 Owner, Mgr. & Buyer S R Alexander. (Rec. OS)

● DALLAS AREA (Area Code 214)

A B C Rec. & Tape Sales Corp., 4841 Topline Dr. Zip 75247. Tel 637-4580. Gen. Mgr. Ron Peek. (Rec. & Tape RJ)  
 Home office: Hackensack, N.J. (Exec. office only)

A B C Rec. Dist. Inc., 8383 Stemmons Fwy., Suite 231. Zip 75247. Tel 634-9770 Mgr. Charles Stewart (Rec. & Tape D)

Rec. labels: ABC, ABC-Audio Treasury, ABC-Backbeat, ABC-Blue Thumb, ABC-Command, ABC-Dot, ABC-Duke, ABC-Dunhill, ABC-Hot Buttered Soul, ABC-Impulse, ABC-Paramount, ABC-Peacock, ABC-Songbird, ABC-Westminster, ABC-Westminster Grand Award, Anchor, Hickory, Passport, Shelter, Sire  
 Tape lines: Same as rec. labels

Associated Rec. Dist., PO Box 417, 605-D S. Sherman, Richardson 75080 Tel 238-7120 Mgr. Clark B. Heist, Rec. Buyer Lee Jamison; Tape Buyer Ted Hennessy (Rec. & Tape D, OS & RJ)

Distributes over-runs, close-outs, promotional goods. Big State Rec. Dist'g Corp., 1337 Chemical St. Zip 75207 Tel 631-1100. Owners H.W. & Don Daily, Bill Emerson, D & RJ Mgr. Bill Emerson, OS Mgr. Mike Emerson, Buyers Bill & Mike Emerson, Alta Hayes (Rec. D & OS; Tape D, OS & RJ), (Rec. RJ as Records of Dallas)

Rec. labels: A&M, Abet, Alston, BRC, BTM, Barnaby, Barometer, Big Gospel, Black Forum, Blues Spectrum, Bold, Brunswick, Caprice, Cat, Chelsea, Chimneyville, Claridge, Cochise, Country Soul, Creed, Crescent, D, Dakar, Dash, Deram, Dooto, Dore, Drive, Ernie's, Excello, Fantasy, Fast Track, 50 States, Four Star, GRT, Galax, Glades, Gordy, Gospel, Granny White, Gull, Hi, Horizon, IRDA, Increase, Janus, Kayvette, Kent, Kenwood, Laff, Laval, Libra, Lifesong, Living Language, London, Mainstream, Malaco, Mankind, Manticore, Marlin, Milestone, Motown, Mowest, Music Creek, Nashboro, Natural Resources, Ode, Old Town, Parrot, Patriot, Pawn, Plantation, Power Pak, Press, Prestige, Prodigal, Pyramid, Rare Earth, Richmond, Roulette, Roxbury, SPQR, SSS Int'l, Shadybrook, Soul, Sound Bird, Soundwaves, Specialty, Stoneway, Sun, TK, Tamla, Threshold, Tribe, Tiger Lily, 20th Century, UK, Vanguard, Virgo, Westbound, Wicked.

Tape lines: A&M, Abet Alston, Annuet Coepts, Bold, Brunswick, Buk, Cat, Chelsea, Creed, Dakarr, Dark Horse, Deram, Dooto, Excello, Fantasy, Farr, Fast Track, Four Star, Gazelle, Glades, Gordy, Gospel Roots, Gull, Hi, Htsville, Horizon, Kayvette, Kent, Kenwood, Laff, Libra, Lifesong, London, Mainstream, Malaco, Mankind, Manticore, Marlin, Melodyland, Milestone, Motown, Mowest, Nashboro, Natural Resources, Ode, Old Town, PA/USA, Parrot, Plantation, Prestige, Prodigal, Pyramid, Rare Earth, Road Show, Roots, Roulette, Roxbury, Soul, Soundwaves, Specialty, Starday, Stoneway, TK, Tamla, Threshold, Tiger Lily, 20th Century, UK, Unlimited Gold, Vanguard, Westbound, Wolf

Photographs: Garrard, Welltron  
 Playback equip.: Hitachi, Lear Jet  
 Accessories: Capitol, Fidelitone, Le-Bo, Memorex, Savoy, Sound Guard.

C B S Recs., 8700 Stemmons Fwy., Suite 309 Zip 75247 Tel. 634-1700 VP Southwest Region Frank Mooney, Reg'l Co-ord., Marggie Berg, Branch Mgr. Norm Ziegler. (Rec. & Tape D)

Rec. labels: Besekeley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodia/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
 Tape lines: Same as rec. labels.

Capitol Recs., 6730 Oakbrook Blvd Zip 75235. Tel 637-1890. (Rec. & Tape D)  
 Rec. labels: Angel, Apple, Ariola America, Capitol, EMI, Harvest, Melodia/Angel, Seraphim.  
 Tape lines: Angel, Apple, Capitol, Harvest, Melodia/Angel

Galaxy Sales Co., 10859 Shady Trail, No. 101. Zip: 75220. Tel 350-6986. Mgr Paul T. Barnum (Rec. OS & RJ; Tape D, OS & RJ)  
 Home office: San Antonio, Tex  
 Tape line: GRT.

H & W One Stop Recs. Inc., 3109 Grand Ave. Zip 75215 Tel 421-7396. (Rec. & Tape OS)

Handleman Co., 2931 Irving Blvd. Zip 75247 Tel 631-2943 Mgr. Bob Pastoro, Buyers Singles, Yvonne Harper, Albums & Tape, Ron Anderson. (Rec. & Tape RJ)  
 Home office: Clawson (Detroit Metropolitan Area), Mich.

M C A Dist'g Corp., 11212 Gemini St Zip 75229 Tel 241-8646 District Prod. Mgr. Jack Quin, Sales Mgr Rod Tremblay, Promo Ralph Witsell, Barry Pollack, Paul Lambert. (Rec. & Tape D)  
 Rec. labels: Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
 Tape lines: Same as rec. labels.

Phonodisc Inc., 4220 Proton Rd., Suite 105. Zip. 75240. Tel 387-2797. Mgr., Marty Markowitz. (Rec. & Tape D)  
 Rec. labels: Antilles, Archive, DG (Deutsche Grammophon), ECM, Emarcy, Event, Fontana, Island, Linnlight, MGM, Mango, Mercury, Oyster, Pacific Arts, People,

Philips, Polydor, Polydor/Kolob, RSO, Smash, Spring, True North, Vertigo, Verve.

Tape lines: Same as rec. labels  
 Pickwick Int'l Inc., Dist'n Div., 1321 Round Table Dr. Zip 75247 Tel 631-1530 Nat'l Dist'n Dir. Jack Bernstein, Buyer Joel Hoffner (Rec. & Tape D & OS), (Rec. & Tape OS & RJ as Pickwick Int'l Inc., Rack Servs. Div.)  
 Home office: Minneapolis, Minn. (Rec. & Tape D)  
 Labels: A-J, ASI, Abkco, Accent, Ala, Alligator, Amherst, Antilles, Arista, Artists of America, Audio Fidelity, BASF, Babylon, Bang, Bethlehem, Black Blues, Black Jazz, Black Lion, Blue Canyon, Blue Note, Blues Spectrum, Briar, CTI, Camden, Casablanca, Cash, Caytronics, Chiaroscuro, Chrysalis, Concord Jazz, Connoisseur Society, Cream, Creative World, Crossover, DJM, Day-break, Different Drummer, Electric Lemon, Flashlight, Flying Fish, GNP Crescendo, Gang, Gestation, Glendale, Goldplate, Granite, Grateful Dead, H&L, Hilltop, Homa, Imperial, Improv, Island, J-Bridge, JEM, Jazz, Jewel, Kudu, Laff, Liberty, Long Neck, Mark 56, Mediants, Minit, Morning Star, Morning Star, Muv, Mushroom, Neighborhood, North Texas State Univ., Onyx, Ovation, Pacific Jazz, Parchment, Paula, Philly Groove, Pickwick, Playboy, Poppy, Private Stock, Project 3, Pye, Quality, Ranwood, Roast, Rocky Road, Ronn, Round, Salsoul, Salvation, Savoy, Sheba, Shout, Solid State, Soul Power, Stanyan, Sunshine Country, Symposium, Syntonic Research, Takoma, Texas Rec-Ord, Thimble, Three Brothers, Thunderbird, United Artists, Veep, Ziv.  
 Accessories: Amberg File, American Lighting, Ampex, Columbia, Harmony, Hohner, Memorex, Music Master, Paramount Wire, Service, Soma

Pickwick Int'l Inc., Rack Servs. Div., 1321 Round Table Dr. Zip 75247 Tel 631-1530 Mgr., Jim Scheuchl, Sales Mgr. Dwaine Niemeier, Buyer Paul Hopkins. (Rec. & Tape OS & RJ), (Rec. & Tape D & OS as Pickwick Int'l Inc., Dist'n Div.)  
 Home office: Minneapolis, Minn

R C A Recs., 8700 Stemmons Fwy. Zip: 75247. Tel. 638-6200 Reg'l Sales Mgr Warner Pagliara; Branch Sales Mgr. Jim Yates (Rec. & Tape D)  
 Rec. labels: Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midson Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windson  
 Tape lines: Same as rec. labels.

Rack Suppliers Inc., 519 Gibson St., Seagoville 75159. Tel 287-5451. Owner, H. R. Gibson Jr.; Mgr., David Gibson, Buyers Singles, Steve Embree; Albums & Tape, Ron Lanier. (Rec. & Tape RJ)

Rec-A-Tape Serv., PO Box 10246, 2524 Converse St. Zip. 75207. Tel 630-1191. Pres. Charles Miller. (Rec. & Tape OS)

Record Shack of Dallas, 3121 Pinewood, Arlington 76010 Tel 640-8900 Mgr Ken Portnoy. (Rec. & Tape OS, I & E)  
 Home office: New York, N.Y., Record Shack 2nd Ave. Corp (SEE ADVERTISEMENT)

Records of Dallas, 1345 Chemical St. Zip 75207. Tel 631-7263. Owners: H.W. & Don Daily, Bill Emerson; Mgr.: Bill Emerson, Buyers Mike & Bill Emerson, Alta Hayes (Rec. RJ), (Rec. D, OS & Tape D, OS & RJ as Big State Rec. Dist'g)

Records & Reels Inc. (Westex Rec. Serv. Inc.), 3151 Commonwealth Zip 75247. Tel. 637-1810. Owner & Mgr Jess Wilson, Buyers Singles, Debbie Childress, Albums, Eddie Childress. (Rec. OS & RJ; Tape D, OS & RJ)  
 Tape line: GRT.

Triple S One Stop Recs., 320 S. Lancaster, Kiest Shopping Center Zip 75216 Tel. 375-5661. Owner Nina Mayfield, Buyer Jim Sanders (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 1322 Round Table Dr. Zip 75247 Tel 638-1690. Mgr Tom Sims. (Rec. & Tape D)  
 Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemgro, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
 Tape lines: Same as rec. labels

Western Mdsrs. Inc., 1409 Round Table Dr. Zip. 75247 Tel 638-1680 Mgr. George Baldwin (Rec. & Tape RJ)  
 Home office: Amarillo, Tex.

● EL PASO (Area Code 915)

Krupp Dist'g Co., 311 S. Santa Fe St. Zip 79901. Tel. 532-4961. Pres. Guillermo E. Rivera, VP. Daniel Cortez. (Rec. & Tape D & OS)  
 Rec. labels: (English) A&M, Alitha, Alshire, Argo, Arista, Atco, Atlantic, Aware, Backbeat, Bang, Bell, Buddha, Cadet, Cadet/Concept, Calla, Capitol, Caytronics, Chart, Checker, Chess, Chi-Sound, Columbia, Curtom, De-Lite, Deluxe, Double Shot, Duke, Dunhill, Elektra, Fantasy, Flashback, GNP Crescendo, GRC, GSF, Gamble, Goldust, H&L, Hip, Hurricane, Jad, Jamie, Jubilee, Kik-R, Laurie, Look, MCA, Original Sound, Paula, Phil-L-A, of Soul, Philly Groove, Playboy, Private Stock, RCA, Rocky Road, Scepter, Shout, Specialty, Stax, Stop, Sundt, T-Neck, Toddlin' Town, United Artists, Volt, Wand, Warner Bros., Westbound, White Whale; (Spanish) Bego, Bravo, Bronco, Buena Suerte, Caytronics, Chico, Colonial, Columbia, Cometa, Corona, Crnsty, DLV, Del Valle, Disco Grande, Discos C&C, Discos CR, Discos GC, Discuba, Eco, Falcon, Freddie, Fuentes, Ideal, Keyloc, Miami, Musart, Nopal, Norteno, On, Peerless, Rayo, Rovi, Sombrero, Teardrop, Texas, Valmon, El Zarape.

Tape lines: (English) A&M, Atco, Atlantic, Capitol, Caytronics, Columbia, Elektra, Jad, MCA, Original Sound, RCA, Stax, United Artists, Warner Bros.; (Spanish) Alhambra, Bego, Bernal, Buena Suerte, Freddy, Del Rio, Del Valle, Disco Grande, Discos CR, Falcon, Freddie, Impacto, Keyloc, Musart, Musart-Norteno, Peerless, Sun-glow, Teardrop, Tex Mex, El Zarape.

Star Discos-Recs., 110 S. Oregon St. Zip: 79946. Tel. 533 750B Owners: Joe & Dora Gillman; Mgr.: Rose Ganem

TEXAS

● AMARILLO (Area Code 806)

Western Mdsrs. Inc., PO Box 37720. 421 E. 34 St. Zip: 79120. Tel. 376-6251. Pres. Sam Marmaduke; Mgr.

Buyers: Singles, Joe Gillman; Albums & Tape, Joe Gillman & Rose Ganem. (Rec. & Tape OS)  
 Phonographs: BSR.  
 Accessories: Cases (Amberg, Duotone, Le-Bo, Reco-ton)

• **FORT WORTH AREA (Area Code 817)**

Victor Hotho & Co., PO Box 9738 Zip 76107. Tel 335-1833. Owner Victor Hotho; Mgr. Kathy Brunette, Buyer Donna Hotho. (Rec. & Tape RJ)  
 Ridge Runner Recs., 3035 Townsend, Zip 76110. Tel 926-8213. Mgr. Mike Richey. Buyer: Charles Griffith (Rec. & Tape D & E)  
 Rec. labels: American Heritage, Arhoolie, Atterram, Blues Classics, County, Delmark, Folk Lyr. Gospel series, Guitar Player, Guitars World, Inner City, Kicking Mule, King, King Bluegrass, Lemco, Midland, Mountain Railroad, Music Minus One, Old Homestead, Old Timey, Power Pak, Priority, Puritan, Rebel, Revonah, Ridge Runner, Rounder, Starday, Stash, Sun, Texas Re-Cord, Veto, Zap, also distributes cut-outs.  
 Tape lines: American Heritage, Arhoolie, Atterram, Gospel series, King, King Bluegrass, Lemco, Old Homestead, Power Pak, Rebel, Ridge Runner, Starday, Sun, Takoma, Veto, Zap, also distributes cut-outs.

• **HOUSTON AREA (Area Code 713)**

Acme Dist'g Co., 3743 University Blvd. Zip: 77005. Tel 665-0741. Owner & Mgr.: Kenneth Parish (Rec. & Tape RJ)  
 C B S Recs., 2010 North Loop W., Suite 104 Zip. 77018 Tel. 688-3761. Branch Mgr.: Roger Metting. (Rec. & Tape D)  
 Rec. labels: Beserlye, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melody/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Ze, Virgin.  
 Tape lines: Same as rec. labels  
 H. W. Daily Inc., 314 E. 11 Ave. Zip. 77008. Tel 861-9251. Owners: H.W. Daily Jr., Don Daily, Sales Mgr David Bennett; Buyers: Singles, Ross Craft, Albums & Tape, Jan Moore. (Rec. & Tape D & OS), (Rec. & Tape RJ as Records of Houston)  
 Labels: A&M, Abkco, Brunswick, Chelsea, D. Deram, Disneyland, Exello, Fantasy, GRT, Glades, Gordy, Hi, Hitsville, Horizon, IRDA, Janus, KIKR, Koko, Laff, Life-song, London, Mainstream, Milestone, Motown, Nashboro, Old Town, Parrot, Prestige, Rare Earth, Roulette, Roxbury, Shadybrook, Soul, Stoneway, TK, Tamla, Threshold, 20th Century, Vanguard.  
 Accessories: Le-Bo, Savoy, Sound Guard, Watts.

Donowho Dist'g, 910 E. Harris, Pasadena 77506. Tel: 472-5563. (Rec. & Tape D)

Rec. labels: Canaan, Gaither, Good News, Hansen, Heart Warming, Heritage, Hope, Lamb & Lion, Light, Manna, Myrrh, Rambo, Sacred, Singcord, Sing-spiration, Supreme, Tempo, Word.  
 Tape lines: Same as rec. labels

G P Recs. & Tapes Dist., PO Box 21100, 2124 N. Main St. Zip. 77026. Tel. 223-9293. Owner Gaston C. Ponce; Mgr.: Herbe R. Ponce. (Rec. D)  
 Rec. labels: Bonito, Exito Regional, Firmamento, 'Gapoca, Hit, Novavox, Sabroso.

Galaxy Sales Co., 14620 Hempstead Hwy., Bldg H. Zip 77040 Tel 462-7821. Mgr & Buyer: Ralph De Leon. (Rec. OS & RJ; Tape D, OS & RJ)  
 Home office: San Antonio, Tex.  
 Tape line: GRT

House Dists., 1025 Arlington. Zip: 77008 Tel 527-0369. Mgr. Bruce Litvin. (Rec. & Tape D & OS)  
 Home office: Kansas City, Mo.

Labels: Adelphi, American Heritage, Arhoolie, Band-stand, Biograph, Blue Canyon, Blue Goose, Bull Frog, Classic Int'l, Cornographic, Curtain Calls, Don Brown, Emanem, Eubie Blake, F&W, Fairmont, Famous Door, First Heard, Folk Legacy, Folk Lyr. Folkways, Glendale, Golden Era, Halcyon, Hep, Herwin, Historical, History, Homespun, India Navigation, JCOA, JRC, Jam Session, Jazz Archives, Jim Taylor Presents, Joliet, Joyce, King Bluegrass, Labor, Lava Mt., Libra, Mar Bren, Master Jazz, Merry Makers, Motherlode, Mozown, Nessa, Nighthawk, Oblivion, Old Homestead, Oldie Blues, Old Timey, Origin Jazz, Ostrich, Out Take, Phoenix Jazz, Piedmont, Radio Archives, Radiola, Rebel, Redwood, Ridge Runner, Rural Rhythm, Sackville, San Jacinto, Sanskrit, 1750 Arch, Shadow, Shiah, Shoestring, Sky-line, Somnath, Spitzball, Spivey, Spokane, Spottite, Star-gate King, Stash, Stet, Strata East, Sunbeam, Tangent, Taz Jaz, Temporary, Texas Re-Cord, Topic, Totem, Tradition, Trailer, Trident, Trnx, Varese Int'l, Vintage Jazz, Voyager, Watt, Windham Hill, Yazoo, Zim.

Lotassco, 1634 Wakefield Dr. Zip 77018. Tel 686-1155  
 Owner & Buyer Maxine Eickenhorst (Rec. & Tape D, OS & RJ)

Rec. labels: AOLT, Alshire, Camden, Guide, Gusto, Pickwick Int'l, Springboard, Stoneway, United.  
 Tape lines: Same as rec. labels

Merrbach Rec. Serv., 323 W. 14 St. Zip: 77008. Tel: B62-7077. Owner N.F. Merrbach. (Rec. D)  
 Rec. labels: Bee Sharp, Blue Star, Bogam, Dance Ranch, E-Z, Lore, Rockin' A), Swinging Square. (All square dance labels)

Mobile Rec. Serv. Co., 10126 Swirling Winds Dr. Zip: 77086. Tel. 445-5612. Mgr Robert Welling. (Rec. OS)  
 Home office: Pittsburgh, Pa. (Rec. D & OS)

Music Serv. Co., 5631 Old Clinton Rd. Zip 77020. Tel: 675-7581. Owner & Mgr.: Larry M. Rosmarin; Buyer: Al Acuna. (Rec. & Tape RJ)

Pickwick Int'l Inc., Dist'n Div., 6400 Southwest Fwy., Suite 102. Zip: 77076 Tel 780-7650. (Rec. & Tape D) (See listing in Dallas for prod. distributed)  
 Home office: Minneapolis, Minn.

Record Serv. Co., 614 Dennis St. Zip 77006. Tel 528-5521. Mgr. & Buyer Ann Thomas. (Rec. D & OS)  
 Labels: Americountry, Astro, Checkmate, Crazy Cajun, Dane, Doggett, Dome, Earth Ride, Elm, GNP Crescendo, Goldband, Guide, Instant, Jet Stream, Lightnin'

Moods, Music Creek, Plantation, Resco, SSS Int'l, Sarg, Seven-B, Sugar Hill, Sun

Records of Houston, 316 E. 11 Ave. Zip 77008 Tel: 861-9251. (Rec. & Tape RJ), (Rec. & Tape D & OS as H W. Daily Inc.)

Record Specialty's Co., PO Box 19132, Zip 77024; 9799 Pinalake. Zip. 77055. Tel. 468-2765. Owner & Mgr. H.V. Hood; Buyer: Mary Menendez. (Rec. & Tape RJ)  
 Sound Rec'g Co., 4715 Greeley. Zip 77006 Tel 526-1634. Owner & Buyer Joseph A. Zimmerman, Mgr Phyllis Myers (Rec. & Tape D)

Rec. labels: Alshire, Audio Spectrum, Corona, Living Language, Memorabilia, Robin Hood, Sesame Street, Springboard, Standard Colonial, Steno-Disc, United.  
 Accessories: Le-Bo

United Rec. Dist. Co., 1613 St. Emanuel St. Zip 77003 Tel 228-8151. Owner Jack Kirby; Mgr. Gary Barnard; Buyers: Singles, Ann Larue, Albums, Gary Barnard; Tape Larry Langford. (Rec. & Tape OS)

Warner/Elektra/Atlantic Corp., 6400 Southwest Fwy., Suite 275. Zip 77036. Tel 789-5920. Mgr.: Alan Shapiro. (Rec. & Tape D)

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & A Prayer.  
 Tape lines: Same as rec. labels.

Western Mdsrs. Inc., PO Box 2384, 1233 N. Post Oak Rd Zip 77001. Tel 688-7783. Mgr Jerry Hopkins. Buyer Pat C. Deckard. (Rec. & Tape RJ)  
 Home office: Amarillo, Tex.

• **KERRVILLE (Area Code 512)**

Southland Recs Dists., PO Box 1225 Zip 78028 Tel B96-2285. Owner Bill Bacin. (Rec. & Tape D, I & E)

Rec. labels: Accent, Air Check, Airtone, Alamo City Jazz Band, American Music, Archive of Folk & Jazz Music, Arhoolie, Art (Andy Bartha), Asch, Atlantic, Audex, Audio Fidelity, Audiophile, Audio Precision, Bandstand, Barbary Coast, Bayou to Bay, Beatty, Berigan Archives, Biograph, Bix Biederbecke Memorial Jazz Band, Bix Lives, Blue Angels, Blue Note, Blues Classics, Bornand, Bravo, Broadside, Broadway, Buffalo Disaster, CLB Archive, California, Camden, Center, Chiaroscuro, Cinema, Colony (Bill Coburn), Columbia, Command Performance, Concord Jazz, Contemporary, Cook, Counts of Bourbon Street, County, Crystaletta, Dee Bee, Delmark, Dixie, Dixieland Jubilee, Dixie Oldies, Dulai, ESP, Ed Zimbrick, Emporium, Epic, Epitaph, Ethelynn, Eubie Blake, Euphonic, Everest, Extreme Rarities, Fairmont, Fat Cat, First Time, Folkways, GHB, GNP Crescendo, Gateway, Golden Crest, Good Time Jazz, Gunn (Eddie Bayard), Halcyon, Happy Jazz Band, Herwin, Historical, Icon, Jack Maheu, Jansco, Jazum, Jazz Archives, Jazz at the Troc, Jazz Collectors Editions, Jazz Crusade, Jazzette, Jazz Museum, Jazzology, Jazztone, Jazz Treasury, Kanawha, Kapp (Kenny Ball only), LSU Press, Land O'Jazz, Lark, La Louisianne, Lamplighter, Libra, London, Long Groove, Loon, MGM, Mainstream, Mamlsh, Marie, Marcus, Maximus, Melodeon, Merry Makers, Metronome, Milneburg, Milestone, Monmouth Evergreen, Monomy, Muskadine, Muskrat, New Orleans, New Orleans Bandwagon, New Orleans Jazz Museum, Nonesuch, Norman, Old Guys, Old Timey, Oregon Jazz Band, Origin, Ovation, Paseo, Pearl, Philips, Piedmont, Pinnacle, Polydor, Prestige, Project 3, RBF, RCA, Vintage, Rag-A-Jazz, Raglan, Red Onion, Reprise, Riverside Archives & Legends, Ronco (Ron Bartley), Roulette, SGS, St. Louis Ragtimers, San Francisco, San Jacinto Hall, Sapp, Savoy, Sheriff's Rhythm Posse, Shoestring, Showcase, Slabtown, Smith St. Society, Solo (Larry Conger), Soma (Doc Evans), Sound Effects, Sounds, Sounds of Swing, Southland, Spivey, Spottite, Starnone, Stinson, Stride, Sunbeam, Sunset, Swing Era, Tab, Testament, Troutone, Tulip, Upper Mississippi, Vault, Verve, Village, War Cloud, White Cliffs, Yazoo.

Rec. labels imported: Ace of Clubs (UK), Ace of Hearts (UK), Afro (UK), Antiqua Jazz Band (Argentina), Barrelhouse Jazz Band (Germany), Birchmount (Canada), Black Lion (UK), CBS (UK), CSA (Denmark), Camden (Argentina, UK), Capitol (Netherlands), Caracol (Chile), Climax Jazz Band (Canada), Collectors (Denmark), Collectors Classics (Denmark), Columbia (UK), Contour (UK), Coral (UK), DJM (UK), Decca (UK, Uruguay), Dial (Argentina), Dixie 8 (UK), Dobell (UK), Dogwood (Canada), Dutch Swing College Band (Netherlands), EMI (UK), Eclipse (UK), Embassy (UK), Ember (UK), Exclusive (Canada), FDC (Italy), Folklore (UK), Fontana (UK), Fountain (UK), Golden Guinea (UK), Grand Prix (Sweden), Halcyon (UK), Hallmark (UK), Hep (UK), International Polydor / King/MGM/Riverside/Verve (Germany), Jazz Collector (UK), Jazz Panorama (Sweden), Jazz Piano (Denmark), Jazz Unlimited (Denmark), Jepsen (Denmark), Joy (UK), King (Japan), Kwela (UK), Legacy (Canada), Major Minor (UK), Marble Arch (UK), Matchbox (UK), Music for Pleasure (UK), Muza (Poland), Natchez (Argentina), OFC (Argentina), Odeon (Argentina), Palm 30 (France), Parlophone (UK), Philips (Netherlands, UK), Polydor (Germany, UK), Pye (UK), RCA Victor (UK), Reality (UK), Realm (UK), Rediffusion (UK), Redondel (Argentina), Regal (UK), Ringside (Canada), Robb (UK), Roggs (Austria, UK), Roulette (UK), Sackville (Canada), Saga (UK), Saydisc (UK), 77 (UK), Sonet (Sweden), Spook (Denmark), Starline (UK), Stomp (UK), Storyville (Denmark), Swagge (Australia), Swift (UK), Swing Classics (Sweden), Tonodisc (Argentina), Trova (Argentina), Victor (Japan), Village Thing (UK), Vintage Jazz Music (UK), Vogue (UK), WAM (Germany), Warner Bros. (UK), World Rec. Club (UK), Xtra (UK).  
 Tape lines: GNP Crescendo  
 Tape lines imported: International Polydor (Germany), Natchez (Argentina), Pye (UK), Tonodisc (Argentina).

• **LUBBOCK (Area Code 806)**

Recordland USA Inc. PO Box 10112, Zip. 79408, 3111 34 St Zip 79410. Tel 792-3277. Owner. Allan Rosen. Buyer Bob Iseral. (Rec. & Tape OS)

• **McALLEN (Area Code 512)**

A R V Rec. Sales, 821 N. 23. Zip: 78501. Tel: 686-5851. Mgr. & Buyer: Ramiro Perez. (Rec. & Tape D, OS & RJ)  
 Branches: Falcon Rec. Sales in Los Angeles, Calif. (Rec. & Tape D); San Antonio, Tex. (Rec. & Tape D).  
 Labels: ARV Int'l, Falcon, Ric.

• **SAN ANTONIO (Area Code 512)**

Cayre Dists. of Texas Inc., 722 San Pedro. Zip 78212. Tel 222-0106. Mgr & Buyer Charles McDonald. (Rec. & Tape D)

Home office: New York, N.Y. Caytronics Corp. (Rec. & Tape D, OS, RJ, I & E) (See for prod. distributed)  
 E & R One Stop, 305 S. Main Ave. Zip: 78204. Tel 222-0911. Owner Ethel Schram; Mgr & Buyer Pete Bustamante. (Rec. & Tape OS)

Falcon Rec. Sales, 434 S. Main, Suite 207. Zip 75204. Tel. 225-3415. Mgr.: Elvia Casillas. (Rec. & Tape D)  
 Home office: ARV Rec. Sales, McAllen, Tex. (Rec. & Tape D, OS & RJ)

Labels: ARV Int'l, Falcon, Ric  
 Galaxy Sales Co., 119 E Rhapsody Dr Zip 78216. Tel. 342-9418. Mgr. John Gonzalez, Buyer Don P. Baker. (Rec. OS & RJ; Tape D, OS & RJ)  
 Branches: Dallas, Houston, Tex.  
 Tape line: GRT.

Playback equip.: Craig.  
 Accessories: Le-Bo

Marsal Prod'n Inc., 2015 Castleview Rd. Zip 78237. Tel 433-9351. Pres. Antonio J. Menendez, Sales Mgr. Chano Elizondo. (Rec. & Tape D, OS, I & E)  
 Branches: Los Angeles, Calif.; New York, N.Y., TS Recs. & Tapes.

Rec. labels: Del Rio, Del Topo, Dominante, Magda, Marsal, Tex Mex.

Tape lines: Del Rio, Del Topo, Dominante, Magda, Marsal, Super Mex., Taco, Tex Mex, West Mex.

Musical Recs. Co./Musical Tapes Inc., 135 Braniff Dr. Zip. 78216. Tel: 342-2621 Mgr: Ruben Espinosa. (Rec. & Tape D)

Home office: Miami, Fla.  
 Rec. labels: Bueno, Discuba, Eco, Musart, Musart-Norteno, Peerless.

Tape lines: Same as rec. labels.  
 Musical Tapes Inc., see Musical Recs. Co./Musical Tapes Inc.

Rangel Music Co. Inc., PO Box 5524, 809 Fredricksburg Rd Zip 78201. Tel 735-6111 Mgr. Manuel E. Rangel (Rec. D, OS & RJ; Tape D)

Rec. labels: Amahuac, Chicano, Corona, Discolando, Fama, Fireball, Freddie, GC, Hit, Joey, Mr. G, Nova Vox, RMC, Ramex, Safari, TVT, Unico.  
 Tape lines: Accion, Anahuac, Chicano, Discolando, Fama, Fireball, Freddie, GC, Hit, Joey, Mr. G, Nova Vox, Ramex, TVT, Unico.

South Texas Whlts. Recs. & Tapes Inc., 724 Lexington Zip 78212. Tel: 224-0754. Mgr.: R.G. Guilleman, R.W. Powers; Buyer R.W. Powers. (Rec. & Tape OS)  
 Accessories: Le-Bo

• **SAN BENITO (Area Code 512)**

Rio Grande Music Co., PO Box 861, 119 S. San Houston Blvd. Zip. 78586. Tel 399-5377. Owner: Lionel C. Betancourt; Mgr & Buyer John F. Phillips. (Rec. & Tape D & OS)

Rec. labels: Akron, Alfa, Alhambra, Arcano, BCM, Bego, Bernal, Bronco, Buena Suerte, CR, CRC, Caliente, Capri, Carino, Caytronics, Chemiro, Chico, Coast, Cobra, Colonial, Columbia, Corona, DLB, DLV, De La Rosa, Del Rio, Del Valle, Del West, Discolando, Dominante, Do-Re-Mi, E-Z, East Band, Escorpion, Falcon, Fama, Fireball, Firma, Flecha, Freddie, GC, GCP, Gabe, Gapoca, Gas, Hino, Hurricane, Ideal, JC, Jilguero, Joey, Jo-vi, Keyloc, Latino Int'l, Latin Soul, Lira, Magda, Marsal, Mex-Melody, Miami, Mister G, Musart, Musi-Mex, Norco, Norteno, Nova Vox, Nuevo, Orfeon, Oro, Parnaso, El Paso, Peerless, Populo, Prmero, Pronto, RCA, RN, Raff, Ramex, Real, Relampago, Ric, Rosa, Rosina, Rovi, Sombrore, Sonido Int'l, Starlite, Sunglow, Teardrop, Tex-Mex, UA Latino, Unico, Valmon, ZAAO, El Zarape.

Tape lines: ARV, Alhambra, Arcano, Bego, Bernal, Buena Suerte, CBS Latin, CR, CRC, Caliente, Capri, Carino, Caytronics, Chico, Columbia, DLB, Del Rio, Del Sur, Del Valle, Dominante, Falcon, Fama, Freddie, Fuego, GCP, Gas, Ideal, Impacto, JC, Keyloc, Latino Int'l, Mr. G, Magda, Marsal, Mex-Melody, Musart, Musart-Norteno, Musi-Mex, Nova Vox, Nuevo, Oro, Parnaso, Prmero, RCA, RN, Raff, Reloj, Ric, Rovi, Super-Mex, Teardrop, Tex Mex, Torres, UA Latino, Unico, West-Mex, El Zarape.  
 Playback equip.: Marantz, Pioneer, RCA, Sony, Zenith  
 Accessories: Blank tape, head cleaners, leader tape, splicing tape (Scotch).

• **SNYDER (Area Code 915)**

Corrales Ents., PO Box 664, 1910 25 St. Zip. 79549. Tel. 573-8566. Owner & Buyer Ricardo L. Corrales. (Rec. & Tape OS), (Rec. & Tape RJ as Estampas Mexicanas.)  
 Estampas Mexicanas, 2809 38 St Zip 79549. Tel. 573-7585. Owner Ricardo L. Corrales; Mgr. M.L. Corrales. (Rec. & Tape RJ), (Rec. & Tape OS as Corrales Ents.)

• **TYLER (Area Code 214)**

Mills Specialty Whlse., 1508 Crockett Dr. Zip 75701. Tel. 592-6844. Owner, Mgr & Buyer E A Mills. (Tape OS & RJ)

UTAH

• **SALT LAKE CITY (Area Code 801)**

Alta Dist'g, 167 N. 400 West. Zip 84110 Tel 521-7627. Mgr.: Joe Sasich; Buyers: Singles, Alice Hale, Albums,

Steve Middleton: Tape, Nick Sasich. (Rec. & Tape OS & RJ)  
**Accessories:** Le-Bo, Maxell, Memorex.  
 Cordova's Importers & Dist., PO Box 16065, 543 W. 400 North, Zip: 84116. Tel: 355-1914. Owner & Mgr.: Carl C. Cordova. (Rec. & Tape D & I)  
**Rec. labels:** Bego, Bueno Suetie, CR, Casanova, Caytronics, Columbia (Mexico), Crisly, Del Rio, Del Sol, Disneylandia, Dominante, Eco, Estereo Fono, Freddie, Hurricane, Keyloc, Magda, Marsal, Musart, Musimex, Orfeon, Peerless, R.J.G. Robi, Topo Chico, Torres, El Zarape.  
**Tape lines:** Bego, Bernal, Buena Suerte, CR, Caytronics, Columbia, Crisly, Del Rio, Dominante, Falcon, Freddie, Hurricane, Magda, Marsal, Musart, Orfeon, Peerless, Rovi, El Zarape.  
 Western Toy & Hobby Inc., 327 W. Second South, Zip: 84101. Tel: 364-6593. (Rec. D & RJ)  
**Branch:** Denver, Colo., Twirl Town Toys.  
**Rec. labels:** Disneyland, Gusti-Alto, Peter Pan.  
**Phonographs:** Dejay.

## VERMONT

• **BURLINGTON AREA (Area Code 802)**  
 Almor Playtime Co. Inc., Dorset St., South Burlington 05401. Tel: 864-4087. (Rec. & Tape D, OS & RJ)  
**Home office:** Amsterdam, N.Y. (See for prod. distributed)  
 Altec Dist'g Co. Inc., 44 Church St. Zip: 05401. Tel: 864-5771. Pres.: Martin Gold; Mgr.: Kenneth Marshall; Buyers: Singles, Paul Schulman; Albums & Tape, Kenneth Marshall. (Rec. & Tape OS, RJ & E)  
 • **WHITE RIVER JUNCTION (Area Code 802)**  
 Electronic Supply Inc., Prospect St. Zip: 05001. Tel: 295-3183. (Rec. D, Tape D & RJ)  
**Rec. labels & tape lines:** All major lines.  
**Accessories:** Capitol GRT, Irish, Le-Bo, Recoton.

## VIRGINIA

• **ALEXANDRIA (Area Code 703)**  
 Handleman Co., PO Box 10023, 6310-D Gravel Ave. Zip: 22310. Tel: 971-1804. Mgr.: David McNeil; Buyers: Singles, Lynn Gomez; Albums & Tape, David McNeil. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.  
 • **ARLINGTON (Area Code 703)**  
 Giant Music Whslrs. Inc., 2615 Columbia Pike. Zip: 22204. Tel: 920-5420. Mgr.: Jeff Williams. (Rec. & Tape OS)  
**Home office:** Falls Church, Va.  
 • **FAIRFAX (Area Code 703)**  
 Giant Music Whslrs. Inc., 9416 Main St. Zip: 22030. Tel: 591-4528. Mgr.: Bob Ballard. (Rec. & Tape OS)  
**Home office:** Falls Church, Va.  
 • **FALLS CHURCH (Area Code 703)**  
 Giant Music Whslrs. Inc., 133 S. Washington St. Zip: 22046. Tel: 532-8116. Owner: Jack Shaver; Mgr. & Buyer: Mike Head. (Rec. & Tape OS)  
**Branches:** Arlington, Fairfax, Va.  
 • **FLOYD (Area Code 703)**  
 County Sales, PO Box 191. Zip: 24091. Tel: 745-2922.  
**Owner & Buyer:** David Freeman. (Rec. D)  
**Labels:** American Heritage, Atteram, County, Flying Fish, King Bluegrass, Michigan Bluegrass, Old Homestead, Rebel, Revonah, Ridge Runner, Rounder, Tokoma, Vetco.  
 • **McLEAN (Area Code 703)**  
 Telemark Dance Recs., PO Box 55. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (Rec. & Tape D, I & E)  
**Rec. labels:** Dance Along, Hactor, Roper, Telemark.  
**Rec. labels imported:** Abile, CBS, Eric Winstone, Franco-Elite, Gold Star (UK), IDR, IDTA, Joys, Manibelle, Philips, Polydor, Pye, Rediffusion (UK), Silver Dollar, Starlite, Sydney Thompson, Telemark (UK).  
**Tape line:** Roper.  
**Tape lines imported:** Philips (West Germany), Pye (UK), Sydney Thompson (UK).  
 • **NORFOLK (Area Code 804)**  
 Contact Norfolk Inc., 1011 W. 25 St. Zip: 23517. Tel: 625-7801. (Rec. & Tape D—military sales only)  
**Rec. labels:** ABC group, A&M, Abkco, Ala, Arista, Barnaby, Blue Thumb, Broadcast, Brunswick, Buddha, CTI, Capitol, Caytronics, Chess, Columbia, Contemporary, Disneyland, Golden, H&L, Janus, Living Language, London, MGM, Mega, Mercury, Motown, Musicor, Original Sound, Pickwick, RCA, Ranwood, Request, Scepter, Sing, Skylite, TK, WEA, Word.  
**Tape lines:** A&M, Abkco, CTI, Capitol, Columbia, GRT, H&L, Living Language, London, MCA, Mega, Mercury, Modern, Motown, Musicor, Original Sound, RCA, Scepter, Sing, Skylite, TK, WEA, Word.  
**Accessories:** Le-Bo.

Scott Dist'g Corp., 3418 Azalea Garden Rd. Zip: 23513. Tel: 855-0188. Mgr.: Robert Kruglick. (Rec. & Tape D—military sales, promotional recs. & tapes for civilian dist'n)  
**Home office:** Island Park, N.Y.  
**Accessories:** Blank tape. (SEE ADVERTISEMENT)  
 Tidewater One Stop, 1910 Granby St. Zip: 23517. Tel: 622-8663. Mgr.: Floyd Dobson. (Rec. & Tape OS)  
**Home office:** Washington, D.C., Schwartz Bros. Inc. (Rec. & Tape D) (SEE ADVERTISEMENT)  
 • **RICHMOND (Area Code 804)**  
 Adam's One Stop Inc., 6 W. Cary St. Zip: 23220. Tel: 788-1379. Owner, Mgr. & Buyer: Adam Strickland. (Rec. & Tape OS)  
 Dean's One Stop Ltd., PO Box 26205. Zip: 23260. Tel: 321-7515. Pres.: Dean Hogue; VP: Robert Marshall; Mgr. Richard Brooks; Buyers: Dean Hogue, Robert Marshall, Richard Brooks. (Rec. & Tape OS & RJ)  
 Mollen's Inc., 2003 Westmoreland Ave. Zip: 23230. Tel: 353-4477. (Tape D)  
**Tape lines:** Capitol, Liberty, Peters Int'l, Scepter, United Artists.  
**Playback equip.:** ARA, JIL, Lear Jet, Motorola, Pioneer.

• **ROANOKE (Area Code 703)**  
 Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner, Mgr. & Buyer: A.L. Turner Jr. (Rec. & Tape RJ)  
 • **ROCKY MOUNT (Area Code 703)**  
 Outlet Rec. Dist., Box 594, 119 Main St. Zip: 24151. Tel: 483-0689. Owner: Rod Shively. (Rec. & Tape D)  
**Labels:** American Heritage, CMH, County, Goldtone, Heritage, King Bluegrass, Lemco, Mountain, Old Homestead, Outlet, Power Pak, Rebel, Ridge Runner, Rounder, Starday King, Vetco.

## WASHINGTON

• **SEATTLE AREA (Area Code 206)**  
 A B C Rec. & Tape Sales Corp., 729 Fidalgo St. Zip: 98108. Tel: 763-8600. Gen. Mgr.: Ed Berson. (Rec. & Tape RJ)  
**Home office:** Hackensack, N.J. (Exec. office only)  
 C B S Recs., 1051 Andover Park E., Tukwila 98188. Tel: 575-0931. Branch Mgr.: Al Bergamo. (Rec. & Tape D)  
**Rec. labels:** Berserkley, Blue Sky, CBS, Caribou, Columbia, Epic, Full Moon, Gamble, Golden Fleece, Harmony, Invictus, Kirshner, Melodiya/Columbia, Odyssey, Philadelphia Int'l, Playboy, Portrait, Spindizzy, Sweet City, T-Neck, TSOP, Tappan Zee, Virgin.  
**Tape lines:** Same as rec. labels.  
 Disc City One Stop (Record Sales & Serv. Inc.), PO Box 24701, Zip: 98124; 1540 Fourth Ave. S. Zip: 98134. Tel: 622-4005. Owner: Larry Dolgoff; Buyers: Singles, Bill Dolgoff; Albums, Richard Levondovski. (Rec. & Tape OS)  
 General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: 767-7444. Pres. & Gen. Mgr.: Paul H. Porteus; Mgr.: Fred Johnson; Buyers: Singles, Heidi Perret, Albums & Tape, Russ Porteus. (Rec. & Tape RJ)  
 Handleman Co., 1207 Andover Park W., Tukwila 98188. Tel: 575-0400. Mgr.: Herman Knight; Buyers: Singles, Lisa Jourdan; Albums & Tape, Alan Olson. (Rec. & Tape RJ)  
**Home office:** Clawson (Detroit Metropolitan Area), Mich.  
 Kiner Dist'g Co., PO Box 724, Redmond 98052. Tel: 885-0523. Owner & Buyer: Larry F. Kiner; Mgr. & Buyer: Steven F. Kiner. (Rec. D, I & E; Tape D)  
**Rec. labels:** Advent, American Heritage, Arcadia, Archive of Folk & Jazz, Archive of Piano, Arhoolie, Aries, Artist's Recs., Arvee, Asch, Audiophile, Biograph, Blue Goose, Blues Classics, Boogie Woogie, Bountiful, Broadside, Broadway, CIF, CRI, Center, Cetra opera series, Cinema, Command Performance, Concert Disc, Concord Jazz, Counterpoint/Esoteric, County, Curtain Calls, Daffodil, Delmark, Dirty Shame, Electric Lemon, Empire, Eubie Blake, Everest, Extreme Rarities, Fairmont, First Time, Flying Fish, Folklyric, Folkways, Fretless, Front Hall, GHP, Glendale, Golden Era, Happy Face, Happy Jazz, Herwin, Hi Fi/Life, Historical, History in Sound, House of Ragtime, Jazz Archives, Jazzology, Jazz Showcase, Jazz Treasury, Jim Taylor Presents, Joyce, King Bluegrass, La Louisianne, La Roulette, Legend 1973, Lemco, Limited Eds., Log Cabin, Mar-Bren, Marin, Mark 56, Melodeon, Miss Rona, Monmouth Evergreen, Oblivion, Old Timey, Olympic, Owl, PM, Pelican, Period, Philo, Phoenix, Premier, RBF, Radio Greats, Rebel, Reissues by Request, Renaissance, Revonah, Rio, Sandpiper, Scala, Scarce Rarities, Show-Biz, Sounds, Soutrak, Spokane, Spotlite, Spivey, Star-Tone, Stinson, Sunbeam, Tahiti, Testament, Tradition, Traditional, Trix, Valon, West Coast, Yazoo, Zap, Zim.  
**Rec. labels imported:** Aircheck (Canada), Big Bear (Netherlands), Classic Jazz Masters (Sweden), La Comedie Francaise (France), Dogwood (Canada), Fountain (England), Jazz Rarities (Denmark), Jazz Society (Sweden), Jazz Studies (Canada), Oldie Blues (Netherlands), Munich (Netherlands), Radio Archives (Canada), Tax (Sweden), Totem (Canada), Vedette (Italy), Water Street (Canada).  
**Tape lines:** Mark 56, Spokane.  
 M C A Dist'g Corp., 2633 Eastlake Ave. E., No. 301. Zip: 98102. Tel: 322-3100. Sales Mgr.: Dan Wedlock; Promo.: Jerry Leendertsen. (Rec. & Tape D)  
**Rec. labels:** Coral, Goldhawk, Legend, MCA, Rocket, Tally.  
**Tape lines:** Same as rec. labels.  
 Major Dist. Inc., 18292 Andover Park W., Tukwila 98188. Tel: 575-0081. Owner: R.G. Anderson; Mgr.: H.C.

Mauze; Buyers: Singles, Inge Wood; Albums, Gary Clark; Tape, Rex Peterson. (Rec. & Tape D & RJ)  
**Branch:** Livermore (San Francisco & Bay Area), Calif.  
**Rec. labels:** Alshire, Camden, Disneyland, Pickwick, Stoneway.  
**Tape line:** GRT.  
**Phonographs:** BSR.  
**Playback equip.:** Panasonic.  
**Accessories:** Batteries (Duracell), blank tape (Ampex, BASF), needles (Transcriber), Le-Bo, Vanco prods.  
 Orwaka Dist. Inc., 6011 S. Roxbury, Zip: 98118. Tel: 722-1838. Mgr.: George Bigley. (Rec. & Tape D)  
**Home office:** Northglenn (Denver Area), Colo. (See for prod. distributed) (SEE ADVERTISEMENT)  
 P J L Corp., 708 Industry Dr., Tukwila 98188. Tel: 575-0675. Mgr.: Ray Ward; Buyer: Mike Boyle. (Rec. & Tape OS)  
**Home office:** Denver, Colo., Danjay Music Inc.  
 Pacific Rec. Serv., 2028 21 St. Zip: 98144. Tel: 324-2322. Pres.: Jim Huffine.  
 Pickwick Int'l Inc., Rack Servs. Div., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo; Buyer: Fred Stewart. (Rec. & Tape OS & RJ)  
**Home office:** Minneapolis, Minn.  
 R C A Recs., PO Box 88239, 576 Industry Dr., Tukwila 98188. Tel: 242-5710. Sales Mgr.: Jim Yount. (Rec. & Tape D)  
**Rec. labels:** Bluebird, Buddha, Flying Dutchman, Gold Seal, Grunt, Midson Int'l, Pablo, Pablo Live, RCA, Red Seal, Soul Train, Tabu, Tattoo, Windsong.  
**Tape lines:** Same as rec. labels.  
 Record Sales & Serv. Inc., see Disc City One Stop.  
 Roundup Music Dist., 18300 Midvale Ave. N. Zip: 98133. Tel: 542-7551. Mgrs.: Lou Laventhal, Stan Jaffe; Buyer: Chuck Blacksmith. (Rec. & Tape RJ)  
 Warner/Elektra/Atlantic Corp., 722 Industry Dr. Zip: 98188. Tel: 575-0190. Sales Mgr.: Jack Shue. (Rec. & Tape D)  
**Rec. labels:** Asylum, Atco, Atlantic, Bearsville, Big Tree, Brother, Capricorn, Cotillion, Countryside, Curtom, Dark Horse, Disc-Reet, Elektra, Embryo, Finnadar, Gemigo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Swan, Rolling Stones, Slipped Disc, Soul City, Swan Song, Warner Bros., Warner/Curb, Warner Spector, Westbound, Whitfield, Wing & a Prayer.  
**Tape lines:** Same as rec. labels.  
 Worldwide Rec. & Tape Sales, 2028 21 Ave. S. Zip: 98144. Tel: 324-2300. Owner: Ray Watson; Gen. Mgr.: Bob Zander; Buyers: Singles, Claudette Ernsdorff; Albums, Larry Eshinski, Tape, Sandy Blake. (Rec. & Tape OS)  
**Accessories:** BASF, Discwasher, Le-Bo, Memorex, Planstiel, Sound Guard, Watts.

• **VANCOUVER (Area Code 206)**  
 Crown Prods., 3406 NE 54 St. Zip: 98661. Tel: 696-0431. Owner, Mgr. & Buyer: Vernon H. Haas. (Rec. & Tape D)  
**Rec. labels:** Avant Garde, Benson, Calvary, Camden, Capitol, Columbia, Dip, Discovery, Edify, Fountain of Life, Heritage, Housatop, Jim, KCP, Lamb & Lion, Manna, Maranatha, Melodyland, New Life, Petra, Pickwick, RCA, Ranwood, Singcord, Skylite, Sparrow, Tempo, Word.  
**Tape lines:** Same as rec. labels.

## WEST VIRGINIA

• **CHARLESTON (Area Code 304)**  
 Elkins Rec. Shop, 1127 Central Ave. Zip: 25302. Tel: 343-7833. Owner & Buyer: M.Z. Elkins; Mgr.: Douglas Elkins. (Rec. OS)  
 3-D Electronics Inc., 2393 Sissonville Dr. Zip: 25312. Tel: 343-9501. Pres.: Dave Ferrell; Mgr.: Brad Brannon; Buyer: Stan Keller. (Rec. & Tape D)  
**Rec. labels:** ABC, Big Tree, CMH, Canaan, Capitol, Columbia, G.M.C. GRT, Heart Warming, Jim, MCA, Phonogram & Polydor group, RCA, Rebel, WEA.  
**Tape lines:** Same as rec. labels.  
**Playback equip.:** Audiovox, Automatic Radio, Bon-Sonic, Granada, Gran Prix, Juliette.  
**Phonographs:** BSR, Dejay, Juliette.  
**Accessories:** Arista, Le-Bo, Philmore.

• **HUNTINGTON (Area Code 304)**  
 Music Man Inc., 2519 Fourth Ave. Zip: 25703. Tel: 522-90011. Pres.: William J. Simpson II; Rec. Buyer, Thomas M. Sheets; Tape Buyer: William J. Simpson. (Rec. & Tape OS)

## WISCONSIN

• **APPLETON (Area Code 414)**  
 Tant Ent. Inc. of Appleton, 217 E. College. Zip: 54911. Tel: 731-5353. Mgrs.: Bill D. Thomas, Gabe Egeland. (Rec. D, I & E)  
**Home office:** Farmington Hills (Detroit Metropolitan Area), Mich. (See for prod. distributed)  
 • **BURLINGTON (Area Code 414)**  
 The Music Mart, 164 E. Washington, Zip: 53105. Tel: 763-3361. Owner: Rollin J. Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (Rec. & Tape OS)  
 • **EAU CLAIRE (Area Code 715)**  
 Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. (Rec. & Tape RJ)

(Continued on page 185)

# SERVICES

For The U.S. Music-Record-Tape Industry

## ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A C A, see American Composers Alliance.  
A F T R A, see American Federation of Television & Radio Artists.  
A G A C, see American Guild of Authors & Composers.  
A G V A, see American Guild of Variety Artists.  
Academy of Country Music, 1777 N. Vine St., Suite 200, Hollywood, Calif. 91504. Tel: (213) 462-2351. Pres.: Cliffie Stone; Exec. Dir.: Fran Boyd.  
Affiliate Artists Inc., 155 W. 68 St., Suite 35-E, New York, N.Y. 10023. Tel: (212) 874-6021. Pres.: Richard C. Clark; Program Opns. Dir.: Edward L. Alley.  
Afro-American Arts Institute, 109 N. Jordan, Bloomington, Ind. 47401. Tel: (812) 337-3675. Dir.: Dr. Herman Hudson.  
Afro-American Music Opportunities Ass'n Inc., 2801 Wayzata Blvd., Minneapolis, Minn. 55405. Tel: (612) 337-3730. Exec. Dir.: C. Edward Thomas.  
Amateur Chamber Music Players Inc., c/o American Symphony Orchestra League, PO Box 547, Vienna, Va. 22180. Tel: (703) 281-1230. Chm.: Samuel P. Hayes; Sec'y: Helen Rice.  
American Academy & Institute of Arts & Letters, 633 W. 155 St., New York, N.Y. 10032. Tel: (212) 286-1480. Pres.: Jacques Barzun; Ass't Exec. Dir.: Lydia Kaim.  
American Academy of Teachers of Singing, 340 W. 72 St., New York, N.Y. 10023. Tel: (212) 362-9621. Chm.: Willard Young; Vice Chm.: Dolf Swing.  
American Accordionists' Ass'n Inc., 165 W. 10 St., New York, N.Y. 10014. Tel: (212) 989-7050. Pres.: Carmen Carroza.  
American Ass'n for Music Therapy, 777 Education Bldg., 35 W. Fourth St., New York, N.Y. 10003. Pres.: Dr. Leo Shatin; Sec'y: Dr. Jerrold Ross.  
American Choral Director's Ass'n, PO Box 5310, Lawton, Okla. 73504. Tel: (405) 355-8161. Pres.: Walter Collins.  
American Choral Foundation Inc., 130 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-3361. Admin. Dir.: Sheldon Soffer.  
American College of Musicians, PO Box 1807, 808 Rio Grande, Austin, Tex. 78767. Tel: (512) 478-5775. Pres.: Irl Allison Jr.  
American Composers Alliance (ACA), 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Pres.: Nicolas Roussakis; Exec. Dir.: Francis Thorne.  
American Federation of Musicians, 1500 Broadway, New York, N.Y. 10036. Tel: (212) 869-1330. Pres.: Hal C. Davis.  
American Federation of Television & Radio Artists (AFTRA), 1350 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 265-7700. Pres.: Joe Slattery; Nat'l Exec. Sec'y: Sanford I. Wolff.  
American Guild of Authors & Composers (AGAC), 40 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-8833. Cable: SONGRITE. Pres.: Ervin Drake.  
American Guild of Music, PO Box 3, Downers Grove, Ill. 60515. Tel: (312) 968-0173. Pres.: Tom Degitz; Sec'y-Treas.: Elmer Herrick.  
American Guild of Musical Artists (AFM-CIO), 1841 Broadway, New York, N.Y. 10023. Tel: (212) 265-3687. Pres.: Cornell MacNeil; Nat'l Exec. Sec'y: DeLloyd Tibbs.  
American Guild of Organists, 630 Fifth Ave., New York, N.Y. 10020. Tel: (212) 265-5630. Pres.: Dr. Roberta Bitgood.  
American Guild of Variety Artists (AGVA), 1540 Broadway, New York, N.Y. 10036. Tel: (212) 765-0800. Exec. Pres.: Penny Singleton.  
American Harp Society Inc., 6331 Quebec Dr., Los Angeles, Calif. 90068. Tel: (213) 463-0716. Pres.: Ann Mason Stockton; Bus. Mgr.: Dorothy Remson.  
American Liszt Society, Univ. of Florida, Music Dept., Gainesville, Fla. 32611. Tel: (904) 392-6674. Bd. Chm.: Dr. David Z. Kushner.  
American Matthay Ass'n, 834 Riverview Terr., Dayton, Ohio 45407. Tel: (513) 228-5802. Pres.: Donald Hageman.  
American Music Center Inc., 250 W. 57 St., Suite 626-7, New York, N.Y. 10019. Tel: (212) 247-3121. Pres.: Leo Kraft; Exec. Dir.: Toni Greenberg.  
American Music Conference, 150 E. Huron, Chicago, Ill. 60611. Tel: (312) 649-0050. Pres.: Leslie B. Propp; Ass't to Pres.: Karen Khalil.  
American Musicological Society, New York Univ., Music Dept., New York, N.Y. 10003. Pres.: James Haar.  
American Orff-Schulwerk Ass'n, PO Box 18495, Cleveland Heights, Ohio 44118. Tel: (216) 382-0061. Pres.: Jane Frazee; Exec. Sec'y: Ruth Pollack Hamm.  
American Recorder Society, 135-141 W. 20 St., New York, N.Y. 10011. Tel: (212) 675-9042. Pres.: Martha Bixles; Admin. Ass't: Andrew Acs.  
American Society of Univ. Composers, c/o American Music Center, 250 W. 57 St., Suite 626-7, New York, N.Y. 10019. Tel: (212) 247-3121. Exec. Committee Chm.: Richard Brooks.  
American String Teachers Ass'n, 2596 Princeton Pike, Lawrenceville, N.J. 08648. Tel: (609) 882-9289. Exec. Dir.: Robert Marinice.  
American Symphony Orchestra League, PO Box 669, Vienna, Va. 22180. Tel: (703) 281-1230. Bd. Chm.:

Karney Hodge; Exec. Dir.: Ralph Black; Exec. Sec'y: Francis Linden.  
Americas Boychoir Federation (div. of International Federation of Children's Choirs), PO Box 677, 125 S. Fourth St., Connellsville, Pa. 15425. Tel: (412) 628-8000. Pres.: Rodolfo Torres.  
Amusement & Music Operators Ass'n, 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 726-2810. Exec. VP: Frederick M. Granger.  
Associated Councils of the Arts, 570 Seventh Ave., New York, N.Y. 10018. Tel: (212) 354-6655. Pres.: Michael K. Newton.  
Associated Male Chorus of America Inc., 4511 Columbus Ave., Apt. Q-116, Anderson, Ind. 46014. Tel: (317) 643-0527. Exec. Sec'y: Alfred H. Plonus.  
Association for Recorded Sound Collections Inc., Univ. of New Mexico, Fine Arts Library, Albuquerque, N.M. 87131. Tel: (505) 277-2901. Pres.: Gerald D. Gibson; Exec. Sec'y: James B. Wright.  
Association of College, Univ. & Community Arts Admin's Inc., PO Box 2137, Madison, Wis. 53701. Tel: (608) 262-0004. Exec. Dir.: William M. Dawson.  
Association of Country Entertainers, 1300 Division St., Nashville, Tenn. 37203. Tel: (615) 256-0201.  
Audio Engineering Society Inc., Lincoln Bldg., Rm. 449, 60 E. 42 St., New York, N.Y. 10017. Tel: (212) 661-2355. Cable: AUDENGSO. Telex: 620298. Pres.: Warren Rex Isom; Exec. Dir.: Donald J. Plunkett. Branch: Granada Hills, Calif., 11916 Salem Dr. Zip: 91344.  
Bluegrass Club of New York, PO Box 1b, 417 E. 89 St., New York, N.Y. 10028. Tel: (212) 427-1488. Pres.: Douglas Tuchman.  
Louis Braille Foundation for Blind Musicians, 215 Park Ave. S., New York, N.Y. 10003. Tel: (212) 982-7290. Exec. Dir.: Shel Freund.  
Broadcasting Foundation of America, 52 Vanderbilt Ave., New York, N.Y. 10017. Tel: (212) 684-2505. Cable: BRODFOUNAM. Pres.: Seymour N. Siegel; VP & Exec. Dir.: Howard L. Kany.  
Bruckner Society of America Inc., PO Box 2570, Iowa City, Iowa 52240. Tel: (319) 338-0313. Pres.: Charles L. Eble.  
Center for New Music, 1841 Broadway, Suite 1007, New York, N.Y. 10023. Tel: (212) 757-3025. Dir.: Gregory Reeve.  
Central Opera Serv., Metropolitan Opera-Lincoln Center, New York, N.Y. 10023. Tel: (212) 799-3467. Admin. Dir.: Maria F. Rich.  
Chautauqua Institution, Chautauqua, N.Y. 14722. Tel: (716) 357-5635. VP & Program Dir.: Robert V. Woodside.  
Coleman Chamber Music Ass'n, 202 S. Lake Ave., No. 201, Pasadena, Calif. 91101. Tel: (213) 793-4191. Pres.: Mrs. Frank E. Marble; Mgr.: George Heussenstamm.  
College Band Directors Nat'l Ass'n, c/o Univ. of California Bands, Berkeley, Calif. 94720. Sec'y-Treas.: Robert O. Briggs.  
College Music Society Inc., c/o SUNY, Music Dept., Binghamton, N.Y. 13901. Tel: (607) 798-2433. Pres.: Robert J. Werner; Exec. Sec'y: Craig Short.  
Community Concerts, 165 W. 57 St., New York, N.Y. 10019. Tel: (212) 257-6900. Cable: COLCONCERT. Pres.: George Blake.  
Composers & Lyricists Guild of America Inc., 6565 Sunset Blvd., Suite 420, Hollywood, Calif. 90028. Tel: (213) 462-6068. Pres.: Elmer Bernstein.  
Concert Music Broadcasters' Ass'n, Terminal Tower, Penthouse East, Cleveland, Ohio 44113. Tel: (216) 241-0900. Sec'y-Treas.: C.K. Patrick.  
Country Music Ass'n Inc., 7 Music Circle N., Nashville, Tenn. 37203. Tel: (615) 244-2840. Exec. Dir.: Jo Walker.  
Country Music Foundation Inc., 4 Music Square E., Nashville, Tenn. 37203. Tel: (615) 256-1639. Bd. Chm.: Frank Jones; Pres.: Bill Lowery; Exec. Dir.: William Ivey; Exec. VP: Brad McCuen; VP's: Jim Fogelsong, Roy Horton, Pee Wee King; Sec'y: Don Gant; Treas.: Joe Talbot.  
Country Music Foundation of Colorado, PO Box 19435, Denver, Colo. 80219. Tel: (303) 936-7762. Pres.: Gladys Hart.  
Delta Omicron Int'l Music Fraternity, 2010 Carolyn Terr., Valdosta, Ga. 31601. Tel: (912) 247-1039. Pres.: Kay Calfee Wideman; Exec. Sec'y: Jane W. Kuckuk. Branch: Columbus, Ohio, 1352 Redwood Court. Zip: 43229. Tel: (614) 888-2640.  
E I A, see Electronic Inds. Ass'n.  
Eastern States Country Music Inc., PO Box 205, White Lake, N.Y. 12786. Tel: (914) 583-4471. Dir.: Mickey Barnett, John Foederer, Joy Goodnow, Mike Longworth, John Lusardi, Michael J. Molinar, Bobby Northrup, Doc Williams, Lynn Williams, Walter Wolfe.  
Electronic Inds. Ass'n (EIA), 2001 I St. NW, Washington, D.C. 20006. Tel: (202) 457-4900.  
F I C A P, see Federation of Int'l Country Air Personalities. Federation of Int'l Country Air Personalities (FICAP), 1201 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 383-3745. Bd. Chm.: Grant Turner; Pres.: Charlie Douglas; Exec. Dir.: Georgia Twitty; VP's: Billy Parker, Mike Hoyer; Sec'y: Cliff Haynes.  
The Folkdance Foundation Inc., 43-16 Judge St., Elmhurst, N.Y. 11373. Tel: (212) 651-9881, 593-1640. Pres.: George Tomov; VP: Albert Kay.  
The Hymn Society of America Inc., Wittenburg Univ., Springfield, Ohio 45501. Tel: (513) 327-6308. Exec. Dir.: W. Thomas Smith.  
Gospel Music Ass'n, PO Box 23201, Nashville, Tenn. 37201. Tel: (615) 242-0303. Pres.: John T. Benson III; Exec. Dir.: Donald W. Butler.  
Independent Label Ass'n, 2125 Eighth Ave. S., Nashville,

Tenn. 37204. Tel: (615) 383-6002. Pres.: R.J. Lindsey; Exec. VP: Allen Passerine; 1st VP: Joe Lucas; 2nd VP: Dave Mathis; 3rd VP: Kit Johnson; 4th VP: Ken Sheldon; Sec'y: Claude Branz; Treas.: Gene Kennedy.  
Institute of Audio Research Inc., 64 University Pl., New York, N.Y. 10003. Tel: (212) 677-7580. Pres.: Albert B. Grundy.  
Institute of High Fidelity Inc., 489 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-5131. Pres.: Bernie Mitchell.  
International Bach Society Inc., 165 W. 57 St., New York, N.Y. 10019. Tel: (212) 873-3551. Cable: TURBACH. Bd. Chm.: Rosalyn Tureck; Sec'y-Treas.: Alice H. Bonnell.  
International Federation of Children's Choirs, PO Box 677, 125 S. Fourth St., Connellsville, Pa. 15425. Tel: (412) 628-8000. Pres.: Francis Delvin; Sec'y Gen.: John B. Shallenberger.  
International Heritage Music Ass'n, PO Box 9545, Birmingham, Ala. 35215. Tel: (205) 854-3016. Pres.: Ralph Compton.  
International Rhythm & Blues Ass'n, Box 928, 2138 E. 75 St., Chicago, Ill. 60649. Tel: (312) 768-9448. Pres.: William C. Tyson.  
International Society for Contemporary Music, see League of Composers.  
International Society of Bassists, c/o Univ. of Cincinnati, College-Conservatory of Music, Cincinnati, Ohio 45221. Tel: (513) 475-4730. Exec. Dir.: Barry Green; Admin. Ass't: Donna Radgou.  
International Society of Performing Arts Admin's, c/o Columbia Music Festival Ass'n, 1527 Senate St., Columbia, S.C. 43210. Tel: (803) 771-6303. Treas.: Leon Harrelson.  
International Trombone Ass'n, 2014 Mary Hill Dr., Columbia, S.C. 29210. Tel: (803) 798-0623. Pres.: Buddy Baker; Sec'y: G.B. Lane.  
International Trumpet Guild, 589 Lincoln Ave., St. Paul, Minn. 55102. Tel: (612) 225-1530. Pres.: Lloyd Geisler; VP: Clifford Lilly; Sec'y: David Baldwin; Treas.: Gordon Mathie.  
J C O A, see Jazz Composer's Orchestra Ass'n Inc.  
Jazz Composer's Orchestra Ass'n Inc. (JCOA), 6 W. 95 St., New York, N.Y. 10025. Tel: (212) 749-6265. Pres.: Timothy F. Marquand; Exec. Dir.: Michael Mantler.  
Kappa Kappa Psi, Nat'l Band Fraternity, Oklahoma State Univ., 122 Center for the Performing Arts, Stillwater, Okla. 74074. Tel: (405) 372-2333. Exec. Sec'y: Thomas F. Sirridge.  
League of Composers, International Society for Contemporary Music (US Section), c/o American Music Center, 250 W. 57 St., Suite 626-7, New York, N.Y. 10019. Tel: (212) 247-3121. Pres.: Hubert S. Howe Jr.  
Leschetizky Ass'n, 105 W. 72 St., New York, N.Y. 10023. Tel: (212) 362-3912. Pres.: Genia Robinor.  
Masterwork Music & Art Foundation Inc., 300 Mendham Rd., Morristown, N.J. 07960. Tel: (201) 538-1860.  
Memphis Rec'g Prod'rs Ass'n, Commerce Tower, Suite 1590, 1 Commerce Square, Memphis, Tenn. 38103. Tel: (901) 523-0533. Cable: HAMCAST. Sec'y: Harold C. Streibich.  
Metropolitan Opera Nat'l Council, Lincoln Center, New York, N.Y. 10023. Tel: (212) 799-3100 x 311. Pres.: Alexander Saunderson.  
Modern Music Masters Society, PO Box 347, Park Ridge, Ill. 60068. Tel: (312) 823-7148. Pres.: Paul E. Thomas; Exec. Sec'y: Frances M. Harley.  
Moravian Music Foundation Inc., PO Drawer Z, Salem Sta., 20 Cascade Ave., Winston-Salem, N.C. 27108. Tel: (919) 725-0651. Dir.: Karl Kroeger.  
Mu Phi Epsilon (International Professional Music Sorority), 7440 W. 89 St., Los Angeles, Calif. 90045. Tel: (213) 649-2494. Pres.: Marian B. Davidson.  
Music Critics Ass'n Inc., 6201 Tuckerman Ln., Rockville, Md. 20852. Tel: (301) 530-9527. Pres.: Elliott W. Galkin; Exec. Sec'y: Richard D. Freed.  
Music Educators Nat'l Conference, 1902 Association Dr., Reston, Va. 22091. Tel: (703) 860-4000. Pres.: Dr. Robert H. Klotman; Exec. Dir.: Dr. A. Theodore Teilstrom.  
Music Library Ass'n Inc., 343 S. Main St., Rm. 205, Ann Arbor, Mich. 48108. Tel: (313) 761-6350. Pres.: Dena J. Epstein; Admin. Ass't: Dana J. Hull.  
Music Operators of America, 3500 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 726-2810.  
Music Performance Trust Funds of the Rec'g Inds., 810 Paramount Bldg., 1501 Broadway, New York, N.Y. 10036. Tel: (212) 239-8550. Trustee: Martin A. Paulson.  
Music Publishers' Ass'n of the United States Inc., 130 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-1122. Pres.: Ronald Freed.  
Music Teachers Nat'l Ass'n Inc., 408 Carew Tower, Cincinnati, Ohio 45202. Tel: (513) 421-1420. Pres.: Nadine Dresskell; Exec. Dir.: Budd A. Udell.  
N A C U S A, see National Ass'n of Broadcasters.  
N A C U S A, see National Ass'n of Composers.  
N A R A S, see National Academy of Rec'g Arts & Sciences.  
N A R M, see National Ass'n of Rec'g Mdsrs. Inc.  
Nashville Songwriters Ass'n Int'l, 25 Music Square W., Nashville, Tenn. 37203. Tel: (615) 254-8903. Pres.: Ron Peterson; Exec. Dir.: Maggie Cavender.  
National Academy of Rec'g Arts & Sciences (NARAS), 4444 Riverside Dr., Suite 202, Burbank, Calif. 91505. Tel: (213) 843-8233. Nat'l Pres.: Bill Denny; Nat'l Exec. Dir.: Christine M. Farnon; VP: Bernie Fleischer; Sec'y-Treas.: Jay Lowey.  
National Ass'n for Music Therapy Inc., PO Box 610, Lawrence, Kan. 66044. Tel: (913) 842-1909. Pres.: Richard M. Graham; Exec. Dir.: Margaret Sears.

National Ass'n of Broadcasters (NAB), 1771 N St. NW, Washington, D.C. 20036. Tel: (202) 293-3500.

National Ass'n of Composers USA (NACUSA), PO Box 49652, Barrington Sta., Los Angeles, Calif. 90049. Tel: (213) 882-0191. Pres.: Daniel Kessner; Nat'l Sec'y: Leroy W. Southers Jr.

National Ass'n of Jazz Educators, PO Box 724, Manhattan, Kan. 66502. Tel: (913) 776-8744. Exec. Dir.: Matt Betton.

National Ass'n of Music Merchants Inc., 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 263-0261. Pres.: James W. Johnson; Exec. VP: William R. Gard.

National Ass'n of Negro Musicians Inc., 4330 Fullerton, Detroit, Mich. 48238. Tel: (313) 934-7448. Pres.: Brazeal W. Dennard.

National Ass'n of Organ Teachers Inc., 7938 Bertram Ave., Hammond, Ind. 46324. Tel: (219) 844-3395. Pres.: Dorothy S. Greig; Admin. Dir. & Sec'y-Treas.: Jack C. Greig.

National Ass'n of Pastoral Musicians, 1029 Vermont Ave., Washington D.C. 20005. Tel: (202) 347-6673. Pres.: Rev. Virgil C. Funk.

National Ass'n of Rec'g Mdsrs. Inc. (NARM), 1060 Kings Hwy. N., Suite 200, Cherry Hill, N.J. 08034. Tel: (609) 795-5555. Exec. Dir.: Mickey Granberg.

National Ass'n of Schools of Music, 11250 Roger Bacon Dr., No. 5, Reston, Va. 22090. Tel: (703) 437-0700. Pres.: Warner Imig; Exec. Dir.: Samuel Hope.

National Ass'n of Talent Dir. PO Box 40031, Nashville, Tenn. 37204. Tel: (615) 254-5721. Pres.: Billy Deaton; Dir.: Don Kierns, Johnny Massey; Sec'y-Treas.: Tandy Rice.

National Ass'n of Teachers of Singing Inc., 250 W 57 St., Suite 2129, New York, N.Y. 10019. Tel: (212) 582-4043. Pres.: Bruce G. Lunkley; Exec. Sec'y: James Browning.

National Choral Council, 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-0870. Exec. Dir.: Martin Josman.

National Entertainment & Campus Activities Ass'n, PO Box 11489, Columbia, S.C. 29211. Tel: (803) 799-0768. Exec. Dir.: Gary English.

National Federation of Music Clubs, 310 S. Michigan Ave., Suite 1936, Chicago, Ill. 60604. Tel: (312) 427-3683. Pres.: Mrs. Frank A. Vought.

National Guild of Community Schools of the Arts, 200 W. 57 St., Suite 707, New York, N.Y. 10019. Tel: (212) 581-1830. Pres.: Lester G. Glick; Interim Dir.: Marcia J. Horwitz.

National Guild of Piano Teachers, Teacher Div. of American College of Musicians, PO Box 1807, 808 Rio Grande, Austin, Tex. 78767. Tel: (512) 478-5775. Pres.: Irl Allison Jr.

National Music Council, 250 W. 57 St., Suite 626, New York, N.Y. 10019. Tel: (212) 265-8132. Pres.: Merle Montgomery; Exec. Sec'y: Doris O'Connell.

National Music Publishers' Ass'n, 110 E. 59 St., New York, N.Y. 10022. Tel: (212) 751-1930. Cable: HAFX. Bd. Chm.: Salvatore T. Chiantia; Pres.: Leonard Feist.

National Opera Ass'n, Hotel Wellington, Suite 823, Seventh Ave. & 55 St., New York, N.Y. 10019. Tel: (212) 247-3900 x 823. Pres.: Larry Day; Sec'y-Registrar: Constance Eberhart.

National Oratorio Society Inc., 141 Paseo De Las Delicias, Redondo Beach, Calif. 90277. Tel: (213) 375-6139. Pres.: Thomas E. Wilson.

National Orchestral Ass'n, 111 W. 57 St., New York, N.Y. 10019. Tel: (212) 247-1228. Pres.: Landon Van Norden; Exec. Dir.: Lois Schweitzer.

National Piano Foundation, 435 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 527-5494. Exec. Dir.: George M. Otto.

National Piano Mfrs. Ass'n of America, see National Piano Foundation.

National School Orchestra Ass'n, 300 Roosevelt Blvd., Holland, Mich. 49423. Tel: (616) 335-9756. Pres.: Dr. Robert Ritsema.

New Orleans Jazz Club of California, PO Box 1225, Kerrville, Tex. 78028. Tel: (512) 896-2285. Pres.: Bill Bacin.

New York Singing Teachers' Ass'n, 345 W. 88 St., New York, N.Y. 10024. Tel: (212) 873-3102. Pres.: Ingrid Sobolewski; VP: Craig Timberlake.

Ohio Country & Western Music Ass'n Inc., PO Box 15555, Columbus, Ohio 43215. Tel: (419) 883-3991. Pres.: Robert Davidson; State Sec'y: Jeanne Johnson.

Opera America Inc., 1010 Vermont Ave. NW, Suite 920, Washington, D.C. 20005. Tel: (202) 347-9262. Pres.: John O. Crosby; Exec. Dir.: Ann Farris Darling; Sec'y: Richard J. Balthazar.

Original Music of America Ass'n, 410 Elm Ave. SW, Roanoke, Va. 24016. Tel: (703) 345-2539. Pres.: Joe Gibson; Exec. Dir.: Arthur B. Crush Jr.

People-To-People Music Committee Inc., c/o John F. Kennedy Center, Washington, D.C. 20566. Tel: (202) 254-3654. Exec. Dir.: Ruth Sickafus.

Phi Beta Fraternity, Shorefront Park, South Norwalk, Conn. 06854. Tel: (203) 866-1212. Pres.: Carol Miller; Exec. Sec'y-Treas.: Marjorie Shelton.  
Branch: Columbus, Ohio, 1397 Maetzel Dr. Zip 43227. Tel: (614) 861-5992.

Phi Beta Mu, Drawer 2127, Univ. PO, Enid, Okla. 73701. Tel: (405) 233-1871. Pres.: Dr. Milburn Carey Nat'l Exec. Sec'y: William Postlethwaite.  
Branch: Arlington, Tex., 1103 Dawn Dr. Zip: 76010. Tel: (817) 261-2157.

Phi Mu Alpha Sinfonia Fraternity, 10600 Old State Rd., Evansville, Ind. 47711. Tel: (812) 867-2433. Pres.: Dr. Lucien P. Stark; Exec. Dir.: Alan E. Adams.

Piano Technicians Guild Inc., 314 First Ave W. Seattle, Wash. 98119. Tel: (206) 283-7440.

Pi Kappa Lambda, Northwestern Univ., School of Music, Evanston, Ill. 60201. Tel: (312) 492-7574. Pres.: Thomas W. Miller.

R I A A, see Recording Ind. Ass'n of America.

Recording Ind. Ass'n of America (RIAA), 1 E. 57 St., New York, N.Y. 10022. Tel: (212) 688-3778. Exec. Dir.: Henry Brief.  
Branch: Los Angeles, Calif., 9200 Sunset Blvd., Suite 1005. Zip: 90069. Tel: (213) 278-5500. Pres.: Stan Gortikov.

S P E B S Q S A, see Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America.

Sigma Alpha Iota, 841 Oleander Dr. SE, Winter Haven, Fla. 33880. Tel: (813) 293-1647. Nat'l Pres.: Ruth C. Gould.

Society for Ethnomusicology Inc., 201 S. Main St., Rm. 513, Ann Arbor, Mich. 48108. Tel: (313) 761-7787. Pres.: Nazir A. Jairazbhoy.

Society for the Preservation & Encouragement of Barber Shop Quartet Singing in America (SPEBSQSA), 6315 Third Ave., Kenosha, Wis. 53141. Tel: (414) 654-9111.

Society for the Preservation of the American Musical Heritage Inc., PO Box 4244, Grand Central Sta., New York, N.Y. 10017. Founder & Dir.: Karl Krueger; Pres.: Henry Reichhold; Sec'y: Phyllis Baur.

Society of Career Development in Musical Arts, c/o PO Box 15110, 3531 Baronne St., New Orleans, La. 70175. Tel: (504) 895-6246. Pres.: Earl K. Johnson.

Society of the Classic Guitar, 409 E. 50 St., New York, N.Y. 10022. Tel: (212) 753-3492. Pres.: Vladimir Bobri; Honorary Pres.: Andres Segovia.

Songwriters Resources & Servs., 6381 Hollywood Blvd., Suite 503, Hollywood, Calif. 90028. Tel: (213) 463-7178. Pres.: Helen King.

Southeastern Composers' League, c/o Radford College, Music Dept., Radford, Va. 24141. Tel: (703) 365-5154. Pres.: Arthur Jannery.

Tau Beta Sigma, Nat'l Band Sorority, see Kappa Kappa Psi.

Tubist Universal Brotherhood Ass'n, c/o Ball State Univ., School of Music, Muncie, Ind. 47306. Tel: (317) 285-5545. Pres.: J. Lesley Varner.

U S Army, Navy & Air Force Bandsmen's Ass'n Inc., PO Box 1978, New Haven, Conn. 06521. Tel: (203) 777-7626. Sec'y-Treas.: Major A.R. Teta.

United States Information Agency, ICS/DA, Washington, D.C. 20547. Tel: (202) 632-6720. Arts & Humanities Programs Chief: Edward Mattos.

Violoncello Society Inc., 101 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-3267.

Young Audiences Inc., 115 E. 92 St., New York, N.Y. 10028. Tel: (212) 831-8110. Pres.: J. McLain Stewart; Nat'l Exec. Dir.: Gerry J. Martin.

## DESIGN & ARTWORK

*Unless otherwise indicated, this service is assumed to be for both records & tapes.*

### ALABAMA

#### • DOTHAN (Area Code 205)

Tri-State Publ'g Co. Inc., 120 S. St. Andrews, Zip 36301. Tel: 792-6808. Pres.: Larry Coe. (Tape only)

### ARIZONA

#### • PHOENIX (Area Code 602)

Universal Audio Corp., 40 E. Thomas Rd. Zip: 85012. Tel: 263-9071. Pres.: John A. Michaelson; Sales Mgr.: Allen K. Gardner

### ARKANSAS

#### • FORT SMITH (Area Code 501)

Combined Mktg. Assocs., 10 Boston Square, Zip. 72901. Tel: 782-5051. Pres.: James L. Baldwin, VP. Roy J. Morris.

### CALIFORNIA

#### • FRESNO (Area Code 209)

California Artists Corp., PO Box 11474, Zip. 93773. Tel: 222-8702. Pres.: Ray Camacho; Sales Mgr.: Mingo Cervantes; Adv. Mgr.: Jess Luna.

#### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Art Co. (div. of Nehi Recs.), 1432 Beechwood Zip 90024. Tel: 466-4063.

Album Graphics Inc., 424 N. Larchmont Blvd. Zip 90004. Tel: 462-0823 VP. Edward Dwyer. (Sales office only)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill

Steve Axelrad Photography, 3834 Tilden Ave., Culver City 90230. Tel: 636-8666. (Record only)

Douglas Boyd Design, 309 Santa Monica Blvd., Suite 309, Santa Monica 90401. Tel: 392-5018. Pres.: Douglas Boyd, Design Dir., Gordon Tani.

California Images Inc., 7611 Fulton Ave., North Hollywood 91605. Tel: 875-1424, 982-1353. (Customized tee-shirts only)

Carman Prod'ns, 15456 Cabrito Rd., Van Nuys 91406. Tel: 873-7370. Pres.: T.R. Skeeter; Mgr.: J. Eddy; Sales Mgr.: W. Trowbridge

Creative Minds Inc., 1560 N. La Brea, Suite M, Hollywood 90028. Pres.: Anhur H. Benson; Sales Mgr.: Howard Wormser, Adv. Mgr.: David Mortashed.

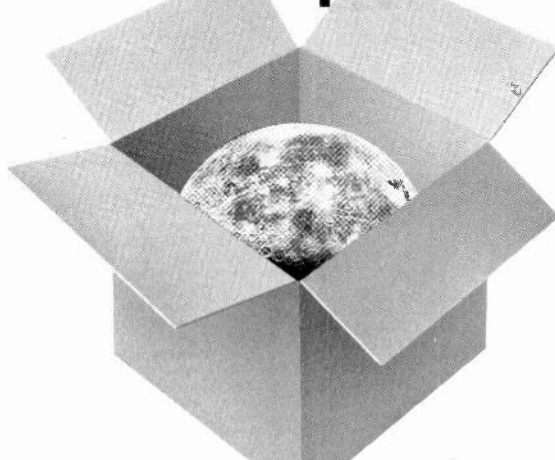
Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip 90044. Tel: 753-5121. Pres.: Jules Bihari; VP James Takeda.

Rod Dyer Inc., 1015 N. Fairfax, Zip: 90046. Tel: 654-6486. Pres.: Rod Dyer; Sec'y-Treas.: Jackie Dyer.

Hope Street Studio, 607 N. Ave. 64, Zip 90042. Tel: 258-6741. Owner: Van Webster.

Wriston N. Jones, 7850 Fareholm Dr., Hollywood 90046. Tel: 874-4031. Art Dir.: Wriston N. Jones.

# Don't ask for the impossible...



## you might get it.

For those of you who may not be familiar with what we do we have been designing ads, covers, labels, catalogs, etc. for over 20 years. We also set the type, do the printing, make the jackets. Part of the reason we are still around and growing is that our clients know they can count on us—we don't promise the moon and not deliver—We're honest, tell it like it is and deliver a commendable job, usually on time.

Since most of our work (layout, art, typography, camera, printing, etc.) is done internally by our own people and our own equipment we can maintain control of all work and at the same time be very competitive.

*Small run and/or low budget: see our full color "Instant Album Covers" free catalog available.*



**Lee-Myles Associates, Inc.**

160 East 56th St., N.Y., N.Y. 10022 • (212) 758-3232 • Cable: LEE MYLES • Plant 645 West 44 St.  
Serving the graphic needs of the record industry since 1952.



John Kehe Studio, 1127½ S. Robertson Blvd. Zip: 90035. Tel: 275-7161. Owner: John Kehe.

Kittyhawk Graphics, 7777 Sunset Blvd., Hollywood 90046. Tel: (213) 874-1534. Pres.: Dean O. Torrence; Sales Mgr.: Bumps Willard; Adv. Mgr.: Martin Borman.

Kosh & Co., 1581 Crossroads of the World, Hollywood 90028. Tel: 466-9755. Co-Dir.: John Kosh. (Record only)

Lester Music Engraving, 345 S. Citrus Ave. Zip: 90036. Tel: 939-3630. Owner: James T. Lester.

Lincoln Arts (div. of D.J. Adams Inc.), 15336 Roscoe Blvd., Van Nuys 91402. Tel: 780-0130. Pres.: David J. Adams.

Majorca IX, 6430 Sunset Blvd., Suite 710, Hollywood 90028. Tel: 469-3377. Pres.: Bianca V. Blazo.

Mirage Inc., 624 S. La Brea. Zip: 90036. Tel: 933-7401. Pres.: Andrew Kent.

Myriad Prod'ns, 1314 N. Hayworth Ave., Suite 402. Zip: 90046. Tel: 851-1400. Pres.: Ed Harris.

Pacific Eye & Ear, 451 N. La Cienega Blvd. Zip: 90048. Tel: 659-2121. Pres.: Tony Grabois.

Photo/Graphics, 1125 E. Orange Ave., Monrovia 91016. Tel: 359-9414.

Prestone Printing Co., 10970 Ashton Ave. Zip: 90024. Tel: 479-7125. Co-Pres.: Steven Uslan. Branch: New York, N.Y.

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700.

Home office: Long Island City (New York Metropolitan Area), N.Y.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

Roach (div. of Perma-Trans Prods.), 8430 Tujunga Ave., Sun Valley 91352. Tel: 767-8300; WATS (800) 423-2611 (except Calif.) Contact: Rick Smith. (Customized tee-shirts only)

Home office: Columbus, Ohio.

Springboard Int'l, 8295 Sunset Blvd. Zip: 90046. Tel: 654-6240.

Home office: Rahway, N.J.

Superscope Tape Dupl'g Prods. Inc. (sub. of Superscope Inc.), 455 Fox St., San Fernando 91340. Tel: 365-1191. Pres.: Joseph S. Tushinsky; VP & Gen. Mgr.: M.N. Padwa; Sales Mgr.: Jules L. Sack. (Tape only) (SEE ADVERTISEMENT)

Surf City Recs., 5460 White Oak Ave., Suite G-338, Encino 91317. Tel: 789-8858. Pres.: Gary M. Theroux; Admin. Ass't: Russell Bidwell; Sales Mgr.: Mark Charger; Adv. Mgr.: Peter Roberts.

● **MONTEREY (Area Code 408)**

Publishers' Art Serv., 455 Pierce St. Zip: 93940. Tel: 375-1191. Pres. & Owner: Joe Pierre.

● **SACRAMENTO (Area Code 916)**

Bill Rase Prod'ns Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Owner & Pres.: Bill Rase.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Airamid Design/The Tubes Design & Graphics, 450 Linden St. Zip: 94102. Tel: 431-0242. Dir.: Michael Cotten. Conlan Creative Lithographers, 804 Forbes Blvd., South San Francisco 94080. Tel: 761-7617.

Fred Foxx Music Co., 15 S. Ontario, San Mateo 94401. Tel: 343-7222.

Cathy Furniss & Assocs., 680 Beach St., No. 445. Zip: 94109. Tel: 885-2807.

Glyphics, 21 Park Way, Piedmont 94611. Tel: 658-2802. Pres.: Lou Casabianca.

The Tubes Design & Graphics, see Airamid.

**COLORADO**

● **BOULDER (Area Code 303)**

Video/Audio Artistry Corp. (Vidaac Ltd.), PO Box 4571, 1258 Bear Mountain Court. Zip: 80302. Tel: 499-2001.

**CONNECTICUT**

● **DARIEN (Area Code 203)**

George Alexander Group Inc., 1063 Post Rd. Zip: 06820. Tel: 655-7791; NYC (212) 886-5600. Pres.: Kev Develjan; Admin. Ass't: Valeria Baker.

● **GEORGETOWN (Area Code 203)**

Broadway Baby Rec. Covers, PO Box 496. Zip: 06829. Tel: 544-8288. Mgr.: Dons Yeko (Record only)

● **MONROE (Area Code 203)**

Black & White Prod'ns, 114 W. Maiden Ln. Zip: 06468. Tel: 261-2979s Pres.: Vincent E. Meyer Jr.

● **UNION CITY (Area Code 203)**

A. C. Hampson Printing Co. Inc., PO Box 97. Zip: 06770. Tel: 729-2294. Pres.: A.D. Hampson; Sales Mgr.: A.L. Payne. (Tape only)

● **WESTPORT (Area Code 203)**

Crystal Magick Promos. Inc., 21 Charles St. Zip: 06880. Tel: 227-2636. Pres.: Curtis Gunn; Sales & Adv. Mgr.: Lee Heiman.

**DELAWARE**

● **WILMINGTON (Area Code 302)**

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip:

19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: D. Smith; Adv. Mgr.: Marjorie Leap.

National Tape Dupl'rs, see Ken-Del.

**DISTRICT OF COLUMBIA**

● **WASHINGTON (Area Code 202)**

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion; VP: Sally A. Lion.

**FLORIDA**

● **FORT LAUDERDALE (Area Code 305)**

Alpha Recs. Inc., 1400 NW 65 Ave. Zip: 33313. Tel: 587-6011. (Record only)

● **JACKSONVILLE (Area Code 904)**

Circle Ents. Inc., 3217 Atlantic Blvd. Zip: 32207. Tel: 398-6336. Sales Mgr.: John J. Brennan; Adv. Mgr.: Jan P. West. (Tape only)

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Criteria Rec'g Studios Inc., 1755 NE 149 St., North Miami 33161. Tel: 947-5611.

Steve Mogull Assoc., PO Box 611244, 1647 NE 124 Ln., North Miami 33161. Tel: 895-1110. Pres.: Steve Mogull.

South Eastern Recs., 4380 NW 128 St., Opa Locka 33014. Tel: 685-6211. Pres.: Mateo San Martin; Sales Mgr.: Alba Eagan; Gen. Mgr.: Guido Calvache Jr.

**GEORGIA**

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

Data-Linear Prods. Inc., 4507-K Mills Pl. SW, College Park 30366. Tel: 691-1254. Contact: Robert M. Ingrassia.

Home office: New York, N.Y., Linear Prods. Inc.

International Assoc'd, 3166 Maple Dr. Zip: 30305. Tel: 261-4257.

Wonder Graphics Inc., PO Box 77287, Zip: 30309; 983 Waverly Way. Zip: 30357. Tel: 524-1200. Pres.: J. Flournoy Holmes.

● **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc. Zip: 30552. Tel: 782-3931. (Record only)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I Plant Inc., see Album Graphics.

Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 787-8220. Pres.: R.C. Hillsman; Sales Mgr.: Frank Howard Jr.; Adv. Mgr.: Howard Pittman.

Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka.

Sales offices: Los Angeles, Calif.; New York, N.Y.

Int'l branch: England.

Audio Artists Ltd., PO Box 7, Wheaton 60187. Tel: 668-6682. Pres.: Arne Gustafson; VP, Sales & Adv.: Perry W. Miller.

M. M. Cole Music Publ'g Co., 251 E. Grande Ave. Zip: 60611. Tel: 527-2160. Pres.: Sheperd Stern; Adv. Mgr.: B. Bernstein.

International Rec'g Co., 1649 W. Evergreen Ave. Zip: 60622. Tel: 227-2600. Pres.: Leonard March.

Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck. (Record only)

Planet Communications (div. of Clay Pigeon Int'l), PO Box 20346. Zip: 60620. Tel: 476-2553. Pres. & Gen. Mgr.: Vytautas Beleska; Sales Mgr.: Rudy Markus.

Poly-Communications Corp., 4 E. Huron St. Zip: 60611. Tel: 337-2040. Pres.: J. Hassen; Sales Mgr.: Richard Joblonski; Prod'n Mgr.: Ann Keating.

Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville 60048. Tel: 362-4060.

Studio Mgr.: Neal Peterson.

Springboard Int'l, 105 Randall St., Elk Grove Village 60007. Tel: 956-1150.

Home office: Rahway, N.J.

● **QUINCY (Area Code 217)**

Armageddon Graphics, 611 Spring St. Zip: 62301. Tel: 224-1659. Dir.: Fred Tiekens.

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman. (Record only)

Infinite Inc., 4990 Massachusetts Ave. Zip: 46218. Tel: 545-2001. Pres.: Stephen Marra; VP: Greg Riker; Sales Mgr.: Randy Marra; Adv. Mgr.: Brian Strator.

Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr.: William Swanson.

Home office: Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp.

**IOWA**

● **CARLISLE (Area Code 515)**

Kajac Rec. Corp., 155 First St. Zip: 50047. Tel: 989-0876. Pres.: Harold L. Luick.

● **DES MOINES (Area Code 515)**

Tee-Shirts, Tee-Shirts, PO Box 472. Zip: 50302. Tel: 225-0343. Contact: Art Smart Stenstrom. (Customized tee-shirts only)

Triad Prods. Inc., 1910 Ingersoll. Zip: 50309. Tel: 243-2125. Pres. & Adv. Mgr.: Richard F. Trump; Sales Mgr.: Thomas C. Tucker.

**KENTUCKY**

● **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns Inc., 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres.: Ray Allen; Sales Mgr.: Barbara Jockell; Adv. Mgr.: Carolyn Davidson.

**LOUISIANA**

● **NEW ORLEANS (Area Code 504)**

Ken Keene Int'l, PO Box 3763. Zip: 70117. Contact: Paul Catalano.

Home office: St. Louis, Mo.

● **RUSTON (Area Code 318)**

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287.

● **SHREVEPORT (Area Code 318)**

Imp-rints Inc., PO Box 3697. Zip: 71103. Tel: 636-0492. Premium Div. Contact: David Zaenglein. (Customized tee-shirts only)

● **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 70586. Tel: 363-2104. Pres.: J. Floyd Soileau; Mgr.: J.K. Soileau; Sales Mgr.: Ronnie Soileau. (Record only)

**MARYLAND**

● **BALTIMORE AREA (Area Code 301)**

Sontec Corp., 10120 Marble Court, Cockeysville 21030. Tel: 628-2282. Pres.: Burgess MacNeal; Sales Mgr.: Ronald Kramer. (Record only)

● **CLINTON (Area Code 301)**

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd. Zip: 20735. Tel: 868-7600.

● **KENSINGTON (Area Code 301)**

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686. Pres.: W. Robert Yesbek; Sales & Adv. Mgr.: Betty Phelps.

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Continental Rec'gs Inc., 210 South St. Zip: 02111. Tel: 426-3131. Pres.: L. Daniel Flynn.

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800.

Ed Hurvitz Music Promos., 129 Bishop St., Brockton 02402. Tel: 588-6348. Pres. & Adv. Mgr.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; VP Opns.: Eric C. Stahl.

Just for the Record, 40 Marion St. Zip: 01013. Pres.: Robert S. Bator.

● **TURNERS FALLS (Area Code 413)**

Silver Screen Design, 73 Ave. A. Zip: 01376. Tel: 863-9171. Pres. & Sales Mgr.: Andrew Baer. Adv. Mgr.: Donna Jagerski.

**MICHIGAN**

● **ANN ARBOR (Area Code 313)**

Charismatic Renewal Servs., 617 E. Huron. Zip: 48108. Tel: 761-8505.

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758-0480. Pres.: R.G. Heppard; Sales Mgr.: James Poola.

## MINNESOTA

### ● MINNEAPOLIS (Area Code 612)

Ark Rec'g Co. (div. of Fulton Electronics), 4428 Zane Ave. N. Zip: 55422. Tel: 537-7076.  
Cosmic Rainbow, 5309 Lyndale Ave. S. Zip: 55419. Tel: 827-5456. (Customized tee-shirts only)  
Esco Artist, 2613 NE Garfield St. Zip: 55418. Tel: 789-5650. Owner: Jo Esco.  
The Graphic Conspiracy, 2512 Fillmore NE. Zip: 55418. Tel: 788-3912. Contacts: James Bolton, Leslie Palmer.

## MISSOURI

### ● ST. LOUIS METROPOLITAN AREA (Area Code 314)

K B K Rec'g Studio, 1147 Villaview, Manchester 63011. Tel: 225-5661.  
Ken Keene Int'l, 2008 S. 39 St. Zip: 63110. Tel: 776-3410. Pres. & Adv. Mgr.: Ken Keene. Sales Mgr.: Parvin Tramel.  
Branches: New Orleans, La.; Nashville, Tenn.  
Int'l branch: England, Seacruise.

## MONTANA

### ● HELENA (Area Code 406)

Valtron Rec'g Studio, 305 Allen St. Zip: 59601. Tel: 442-0734. (Record only)

## NEBRASKA

### ● OMAHA (Area Code 402)

Williams Special Prods., PO Box 14481. Zip: 68124. Pres.: Mark H. Williams.

## NEW JERSEY

### ● CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000; Philly (215) 922-8558. Pres.: David H. Goodman; Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman.  
Sales office: New York, N.Y.

### ● EDISON (Area Code 201)

Shepard Printing Corp., 150 Talmadge Rd. Zip: 08817. Tel: 287-4464. Pres.: Philip M. Rosenbloom.  
Branch: New York, N.Y.

### ● FARMINGDALE (Area Code 201)

Charlie Roberts Advertising & Promos. Inc., 346 Belmar Blvd. Zip: 07727. Tel: 938-4351. Pres.: Charlie Roberts; Sales Mgr.: Bob Schumann; Adv. Mgr.: Robert Kelleher.

### ● NEWARK (Area Code 201)

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave. Zip: 07102. Tel: 642-5991.

### ● OCEAN (Area Code 201)

Sound-Arts Co. Inc., 5 Cindy Ln. Zip: 07712. Tel: 493-8666. Pres.: C.J. Gspann; VP: Frank M. Gspann.

### ● PLEASANTVILLE (Area Code 609)

Advertising Dynamics Inc., 600 Fire Rd. Zip: 08232. Tel: 646-5980. Pres.: Kenneth P. Smith; Creative Dir.: Eric Lipsman.

### ● RAHWAY (Area Code 201)

Springboard Int'l, 947 US H. 1. Zip: 07065. Tel: 574-1400. Pres.: Dante Pugliese; VP: Herb Bregman; Sales & Adv. Mgr.: Bob Demain.  
Branches: Los Angeles, Calif.; Elk Grove Village (Chicago Metropolitan Area), Ill.

## NEW YORK

### ● CLARENCE (Area Code 716)

Mark Custom Rec'g Serv., 10815 Bodine Rd. Zip: 14031. Tel: 759-2600. Pres.: Vincent S. Morette.

### ● FARMINGDALE (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. (Tape only)

### ● HAUPPAUGE (Area Code 516)

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: G. Thalasinis.

### ● HUNTINGTON STATION (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090.

### ● MONROE (Area Code 914)

Regal Recs., Heaton Rd. & Oak Dr. Zip: 10950. Tel: 783-3280. Pres.: James McPhail.

### ● MONTICELLO (Area Code 914)

Rivertone Corp., Dillon Rd. Zip: 12701. Tel: 794-8888.

### ● MOUNT VERNON (Area Code 914)

Creative Disc Inc., 711 S. Fulton Ave. Zip: 10550. Tel: 699-3993. Pres. & Sales Mgr.: Carl Feuerstein; Sec'y-Treas.: Larry Goldberg.

### ● NEW YORK METROPOLITAN AREA (Area Code 212)

A. D. Adams Advertising Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A.D. Adams.  
Branch: Woodbury, N.Y.

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP Sales: Richard Block. (Sales office only)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.

Ampro Prod'ns Inc., 150 Fifth Ave. Zip: 10011. Tel: 243-7726. Cable: TAPEXTRON. Telex: 425233. Pres.: Manuel Kopelman; VP: Arthur Lipton; Sales Dir.: Michel Laguens.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103. Tel: 721-5599. Pres.: Andrew M. Poncic; Sales Mgr.: Nick Kuznick; Adv. Mgr.: Don Zemann. (Record only)

James Bell Graphic Design Inc., 114 E. 28 St. Zip: 10016. Tel: 683-3280. Pres.: James Bell.

Ely Besale Ltd., 156 E. 52 St. Zip: 10022. Tel: 759-7820.  
Leo Blok Advertising, 24 W. 57 St. Zip: 10019. Tel: 245-8938. Owner: Leo Blok. (Record only)

Craig Braun Inc., 159 E. 69 St. Zip: 10021. Tel: 737-3830. Pres.: Craig A. Braun.

Bob Bruce—Graphic Design, 108 Willow St., Brooklyn 11201. Tel: 852-2971. Creative Dir.: Bob Bruce.

Edda Brusco Design, 1751 E. 16 St., Brooklyn 11229. Tel: 998-6948. Pres.: Edda Brusco; Sales Mgr.: Alexander Shakov.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk.

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern. (SEE ADVERTISEMENT)

Farmlett, Barsanti & Wood Inc., 208 Fifth Ave. Zip: 10010. Tel: 686-8230.

Guaranteed Printing Serv., 119 W. 23 St. Zip: 10011. Tel: 929-2410.

Stephen P. Haas Advertising, 24 W. 57 St. Zip: 11360. Tel: 581-8442. Pres.: Stephen Haas.

Jewelle Signs, 13 E. 31 St. Zip: 10016. Tel: 683-4474.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (SEE ADVERTISEMENT)

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Sales Mgr.: Murray Rabkin.

Branches: College Park (Atlanta Metropolitan Area), Ga.; Data-Linear Prods. Inc.; Puerto Nuevo, P.R.; Linear Prods. of Puerto Rico.

Love Unlimited T-Shirt, 144-25 Jamaica Ave., Jamaica 11435. Tel: 658-1850/1975. (Customized tee-shirts only)

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres., Sales & Adv. Mgr.: Max Finesmith.

The Music Agency Ltd., 135 W. 50 St. Zip: 10020. Tel: 765-1616. Pres.: Jay Leipzig; VP: Joel Borowka.

Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871. Co-Pres.: Paul Adler.  
Home office: Los Angeles, Calif.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood; Sales Mgr.: Eric P. Rood; Adv. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel: 586-3770. Pres.: Lew Morris; Sales Mgr.: Jerry Present.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay.

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

RJC Sales Corp., PO Box 194, Ryder Sta., Brooklyn 11234. Tel: 968-9660. Pres. & Sales Mgr.: Richard Chernow. (Record only)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. (Sales office only)  
Home office: Camden, N.J.

Reeves/Teletape Corp., 708 Third Ave. Zip: 10017. Tel: 573-8600. (Tape only)

Jasper Samuel Ents., 97-28 57 Ave., Queens 11212. Tel: 271-2418; N.J. (201) 243-1300. Pres.: Jasper Samuel.

Shepard Printing Corp., 233 Spring St. Zip: 10013. Tel: (212) 255-1930.

Home office: Edison, N.J.

Soundtek Inc., 50 W. 57 St. Zip: 10019. Tel: 489-0806. Pres.: W.L. Barneke; VP: E.J. Remusat.

Morton D. Wax & Assocs., 1650 Broadway. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax. Local branch: 200 W. 51 St. Zip: 10019.

### ● PORT CHESTER (Area code 914)

Associated Audio Servs. Inc., 14-16 Willett Ave. Zip: 10573. Tel: 937-5129. Pres.: Robert L. Piselli; Sales Mgr.: Allan C. Johnson. (Tape only)

### ● ROCKVILLE CENTRE (Area Code 516)

Pratt-Spector Corp., 46 Merrick Rd. Zip: 11570. Tel: 764-5061. NYC (212) 227-0008. Pres.: Stanley Gilman, Sales Mgr.: Pete Gans; Adv. Mgr.: Paul Mastroianni. (SEE ADVERTISEMENT)

### ● RYE (Area Code 914)

Tea Pot Prod'ns, 411 Milton Rd. Zip: 10580. Tel: 967-5456. Pres.: Kal Fagan.

### ● SPRING VALLEY (Area Code 914)

Pro/Creatives Corp., 25 W. Burda Pl. Zip: 10977. Tel: 356-4623; NYC, (212) 679-4806. Pres., Sales & Adv. Mgr.: David Rapp. (Record only)

### ● SYRACUSE AREA (Area Code 315)

Image Makers, 403 Deerfield Rd., East Syracuse 13057. Tel: 437-7847. Pres.: Richard B. Baron.

### ● UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Andrew Cittadino; Adv. Mgr.: Fred Faccioli. (Record only)

### ● WOODBURY (Area Code 516)

A. D. Adams Advertising Inc., 8243 Jericho Tnpk. Zip: 11797. Tel: 692-5044.  
Home office: New York, N.Y.

## NORTH CAROLINA

### ● GREENVILLE (Area Code 919)

Communication Design, 201 S. Library. Zip: 27834. Tel: 758-3462. Pres.: Wade Hobgood; Sales Mgr.: Mike Rountree; Adv. Mgr.: Brent Funderburk.

### ● THOMASVILLE (Area Code 919)

Adtees, PO Box 1033, 1205 Lexington Ave. Zip: 27360. Tel: 475-0111. Pres.: Tim Batten. (Customized tee-shirts only)

## OHIO

### ● CINCINNATI (Area Code 513)

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Carol Rawling.

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea. (Record only)

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45231. Tel: 522-9336. Pres.: Rusty York; Sales Mgr.: Harry Urschel; Adv. Mgr.: Linda York.

Q C A Custom Pressing (formerly Queen City Album Inc.), 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Joseph Sluder; Adv. Mgr.: Bill Sachs. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt.

### ● CLEVELAND METROPOLITAN AREA (Area Code 216)

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910, 439-6072. Pres.: Robert J. Nowak; Sales Mgr.: Stuart Scott; Adv. Mgr.: Alan M. Peabody.

### ● COLUMBUS (Area Code 614)

Hillside Recs., 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Pres.: Larry McKenzie.

Roach (div. of Perma-Trans Prods.), 1285 Alum Creek Dr. Zip: 43209. Tel: 239-9111; WATS (800) 848-6460 (except Ohio). Contact: Jeff Pearson. (Customized tee-shirts only)

Branch: Sun Valley (Los Angeles Metropolitan Area), Calif.

### ● DAYTON (Area Code 513)

Film Assocs. Inc., 4600 S. Dixie Hwy. Zip: 45439. Tel: 293-2164. Pres.: E. Raymond Arn.

### ● YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 803 E. Indianola. Zip: 44502. Tel: 783-2222.

## OKLAHOMA

### ● TULSA (Area Code 918)

I T I Studios (International Teaching Tapes), 4235 S. Memorial Dr. Zip: 74145. Tel: 663-7700. Pres.: Meridith R. Gray; Sales Mgr.: Sonny Gray.

## OREGON

### ● EUGENE (Area Code 503)

Ad Creations & Consultants Inc., 1158 High St., Zip: 97401. Tel: 686-9669.

## PENNSYLVANIA

### ● MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'ns Inc., Box 1152, 5252 E. Trindle Rd., Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin. (Record only)

### ● PHILADELPHIA (Area Code 215)

Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: 729-4655. (Record only)

Benjamin Johnson Jr. Ents., 5025 Pentridge St. Zip: 19143. Tel: 474-6613. Pres.: Benjamin Johnson Jr.; Sales Mgr.: Richard Simone. (Record only)  
 Kalstein Graphics, 6128 York Rd. Zip: 19141. Tel: 549-5085. Pres. & Dir.: R. Kalstein.  
 Recordaid Inc., PO Box 14338. Zip: 19115. Pres.: D. Exline; Sales Mgr.: L. Siegel.

● **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales Mgr.: Martin C. Fischer. (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic; Adv. Mgr.: Ruth Toth.

**PUERTO RICO**

● **PUERTO NUEVO (Area Code 809)**

Linear Prods. of Puerto Rico, Old Long Bldg., Matadera Rd. Zip: 00936. Tel: (809) 783-9886. Contact: Ralph Gonzales.  
 Home office: New York, N.Y., Linear Prods. Inc.

**SOUTH CAROLINA**

● **GREENVILLE (Area Code 803)**

Duplication Serv. (div. of Custom Rec'g & Sound Inc.), 1415 Augusta St. Zip: 29605. Tel: 232-0589. Pres. Robert W. Edwards. (Tape only)

● **PIEDMONT (Area Code 803)**

Palmetto State Ents., Rt. 1. Hwy. 86. Zip: 29673. Tel: 269-6554, 845-6862. (Customized tee-shirts only)

**SOUTH DAKOTA**

● **SIOUX FALLS (Area Code 605)**

Kent Mulkey, 118 1/2 N. Phillips. Zip: 57102. Tel: 336-6390.

**TENNESSEE**

● **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323/5661. Owner: Bill Trigg.

● **MEMPHIS (Area Code 901)**

Crocodile Magazine, 312 S. Pauline St. Zip: 38104. Tel: 522-8383.

● **NASHVILLE AREA (Area Code 615)**

Albums 'N Things (div. of Frank James Ents.), PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Ricci Kogger.

American Sound Recs., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Chris Ostermeyer; Adv. Mgr.: Connie L. Wright. (Record only)

Custom Tape Dupl'rs Inc., 341 Hill Ave. Zip: 37210. Tel: 256-1728. Mgr.: Mike Tant. (Tape only)

Depot Music, 1013 16 Ave. S. Zip: 37212. Tel: 256-8091.  
 Ken Keene Int'l, PO Box 1561. Zip: 37202. Tel: 776-5277. Contact: Tom Pallardy.

Home office: St. Louis, Mo.  
 Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon.

Nationwide Sound Dist., PO Box 23262. Zip: 37202. Tel: 385-2704. Pres.: Joe F. Gibson; Sales & Promo. Dir.: Betty Gibson. (Record only)

Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 385-0570. Pres.: Herb Burnette.

Savage Ents., 20 Music Square W., Suite 100. Zip: 37203. Tel: 256-0606. Pres.: L.G. "Doc" Savage; Adv. Mgr.: Zelda Savage. (Record only)

Studios of Esther Lee, 40 Music Square E. Zip: 37203. Tel: 256-6099. Owner: Esther Lee.

Superior Inc., Rockland Rd., Hendersonville 37075. Tel: 824-5141. Pres.: Duane Allen; Adv. Mgr.: Fred Satterfield.

World Wide Music Inc., 1300 Division St., Suite 201. Zip: 37203. Tel: 256-7543, 242-7559. Pres.: Walter Wells. Exec. VP & Sales Mgr.: Howard Knight. (Record only)

World Wide Music Inc., 1300 Division St., Suite 201. Zip: 37203. Tel: 256-7543, 242-7559. Pres.: Walter Wells. Exec. VP & Sales Mgr.: Howard Knight. (Record only)

**TEXAS**

● **DALLAS (Area Code 214)**

Rainbow Sound Inc., 2721 Irving Blvd. Zip: 75207. Tel: 638-7712. Pres.: Bob Cline. Exec. VP: Jim Grier; VP: Jack Whitt. (Record only)

● **FORT WORTH AREA (Area Code 817)**

Associated Rec. Pressers of America Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011. Pres.: David N. Howell. (Record only)

Ink Inc., PO Box 54, Mansfield 76063. Tel: 477-2897. Pres.: James Michael Taylor.

● **HOUSTON (Area Code 713)**

Carrier Music Co., 12500 Dunlap. Zip: 77035. Tel: 723-1892. Pres.: R.A. Carrier; Sales Mgr.: Al Conte; Adv. Mgr.: Ruth Wilson.

● **SAN ANTONIO (Area Code 512)**

B C L Ents. Inc., 1002 Hoefgen St. Zip: 78210. Tel: 532-3216. Pres.: C. Foy Lee.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr.: Lionel C. Betancourt; Sales Mgr.: John F. Phillips.

● **WACO (Area Code 817)**

Creative Communications Inc. (sub. of SMI), 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. VP: Mac McLain. (Tape only)  
 Tozier & Assocs., PO Box 7093. Zip: 76710. Tel: 756-5391. Pres.: John W. Tozier.  
 Charles Wallis Inc., 4708 W. Waco Dr. Zip: 76710. Tel: 776-5113. Pres.: Charles Wallis.

**UTAH**

● **PROVO (Area Code 801)**

Enterprise One Inc., 3697 N. 600 East. Zip: 84601. Tel: 224-1775. Pres.: Stan Bronson; Sales Mgr.: Milton W. Fletcher.

**VIRGINIA**

● **NORFOLK (Area Code 804)**

Tarzac Entertainment Ents., 638 Muskogee Ave. Zip: 23509. Tel: (804) 853-2304. Owner: Ronald C. Wagemer.

**WISCONSIN**

● **ELKHART LAKE (Area Code 414)**

Sohn Mfg. Inc., 54 S. West St. Zip: 53020. Tel: 876-3361.

● **SAUK CITY (Area Code 608)**

Jolly Dutchman Recs., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein.

**MUSIC LICENSING ORGANIZATIONS**

A M R A (American Mechanical Rights Ass'n), 250 W. 57 St., Suite 2632, New York, N.Y. 10019. Tel: (212) 246-4077. Exec. Dir.: Rosalie W. Miller. (Mechanical rights only)

A S C A P (American Society of Composers, Authors & Publ'rs), ASCAP Bldg., 1 Lincoln Plaza, New York, N.Y. 10023. Tel: (212) 595-3050. Pres.: Stanley Adams; District Mgr.: Michael Moss; PR Dir.: Walter Wager; Membership Dir.: Paul S. Adler. (Performing rights only)  
**Regional offices:** Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-7681. Mgr.: David Combs—Nashville, Tenn., 2 Music Square W. Zip: 37203. Tel: (615) 244-3936. Mgr.: Ed Shea.  
**Licensing offices:** San Francisco, Calif., Equitable Life Bldg., Rm. 1020, 120 Montgomery St. Zip: 94104. Tel: (415) 781-2141. Div. Mgr.: G. Lynn Kelly; District Mgr.: Daniel Tekulve—North Miami, Fla., 1065 NE 125 St. Zip: 33161. Tel: (305) 895-6390. Div. Mgr.: Alan Band—Atlanta, Ga., 1 Perimeter Way NW, Suite 415. Zip: 30339. Tel: (404) 434-8843. Div. Mgr.: David Nelson; District Mgr.: Richard McDonough—Rosemont, Ill., 10400 W. Higgins Rd., Suite 235. Zip: 60018. Tel: (312) 827-6810. Div. Mgr.: Robert Wieland; District Mgr.: James Lewis—New Orleans, La., International Trade Mart Bldg., Suite 1322. Zip: 70130. Tel: (504) 524-7701. District Mgr.: Michael Olson—Boston, Mass., Park Square Bldg., 31 St. James Ave. Zip: 02116. Tel: (617) 542-8680. District Mgr.: Donald Yates—Oak Park, Mich., 208-20 Greenfield, Suite 305, North Section. Zip: 48237. Tel: (313) 398-2160. District Mgr.: Stanley Wiers—Minneapolis, Minn., 7850 Metro Pkwy., Suite 106. Zip: 55402. Tel: (612) 854-0763. District Mgr.: Robert Light—Cleveland, Ohio, 772 Hanna Bldg., Playhouse Square. Zip: 44115. Tel: (216) 771-6722. District Mgr.: Mel Rodgers—Allison Park, Pa., 4084 Mount Royal Blvd. Zip: 15101. Tel: (412) 486-2625. District Mgr.: Joseph Adlesic—Jenkintown, Pa., Benjamin Fox Pavilion, Suite 807, Old York Rd. Zip: 19046. Tel: (215) 885-2510. District Mgr.: Richard Ordille—Santurce, P.R., SPACEM (Society of Puerto Rican Authors, Composers & Editors of Music), PO Box 1074. Zip: 00907—Houston, Tex., Communications Center, Suite 340, 3901 Westheimer. Zip: 77027. Tel: (713) 621-5692. District Mgr.: Robert Williams.

**Int'l membership office:** England.  
 B M I (Broadcast Music Inc.), 40 W. 57 St., New York, N.Y. 10019. Tel: (212) 586-2000. Cable: BROADCASTMUS. Pres.: Edward M. Cramer; VP PR: Russell Sanjek. (Performing rights only)

**Branches:** Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 465-2111—San Francisco, Calif.,

680 Beach St. Zip: 94109. Tel: (415) 441-7255—Corral Gables, Fla., 1320 S. Dixie Hwy. Zip: 33146. Tel: (305) 666-6122—Chicago, Ill., 230 N. Michigan Ave. Zip: 60601. Tel: (312) 263-5394—Boston, Mass., 888 Worcester Rd. Zip: 02181. Tel: (617) 237-3885—Nashville, Tenn., 10 Music Square E., Suite 50-51. Zip: 37203. Tel: (615) 259-3625—Houston, Tex., 3115 West Loop S. Zip: 77027. Tel: (713) 626-8570.

**Int'l branch:** Canada.

Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030. Pres.: Walter Hofer; Sales Mgr.: Jeri Spencer. (Mechanical rights only)

Harry Fox Agency Inc., 110 E. 59 St., New York, N.Y. 10022. Tel: (212) 751-1930. Chm.: Salvatore T. Chiantia; Pres.: Albert Berman.

Italian Book Corp., 1119 Shore Pkwy., Brooklyn, N.Y. 11214. Tel: 236-5803. Pres.: F. Tudosio, VP: Lyvia DeMartino. (Performing rights only)

Mietus Copyright Mgmt., 527 Madison Ave., New York, N.Y. 10022. Tel: (212) 371-7950. Pres.: Leonard S. Mietus; Admin. Ass't: Muriel Seigel. (Mechanical rights only)

L A F C A P (Latin American Federation of Composers, Authors & Publ'rs), 345 W. 58 St., New York, N.Y. 10019. Tel: (212) 582-5705. Pres.: Rogelio Brambila; Mng. Dir.: Gerard de La Chappelle. (Mechanical rights only)

Royalty Control Corp., 655 Redwood Hwy., Mill Valley, Calif. 94941. Tel: (415) 383-9090. Pres.: Sondra Boorstyn. (Mechanical & performing rights)

S E S A C (Society of European Stage Authors & Composers) Inc., 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 586-3450. Pres.: Alice H. Prager; VP & Sales Mgr.: Sidney Guber; Adv. Mgr. & PR Dir.: Charles Scully.

**Branch:** Nashville, Tenn., SESAC Bldg., 11 Music Circle S. Zip: 37203. Tel: (615) 244-1992. (Mechanical & performing rights). (SEE ADVERTISEMENT)

S P A C E M (Society of Puerto Rican Authors, Composers & Editors of Music), see ASCAP.

**LICENSORS, RECORD & TAPE**

Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXXRON. Telex: 425233. Pres.: Manuel Kopelman; VP: Arthur Lipton; Sales Dir.: Michel Laguens.

Bernard S. Brody Inc., 3808 Riverside Dr., Burbank, Calif. 91505. Tel: (213) 848-3511. (Music clearance serv. for television shows)

Curtiss Universal Rec. Master Lease & Sales, PO Box 4740, Nashville, Tenn. 37216. Tel: (615) 361-5356. Pres.: Wade Curtiss; VP: Curt Edwards.

Double H Licensing, 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-2424. Pres.: Lee Halpern.

King of Music, 38 Music Square E., Nashville, Tenn. 37203. Tel: (615) 256-8760. Pres.: Tony DiRizzano; Adv. Mgr.: Andy Katrinecz.

Ray Lawrence Ltd., PO Box 1987, Studio City, Calif. 91604. Tel: (213) 552-1000. Pres. & Sales Mgr.: Ray Lawrence; Adv. Mgr.: Jeff Lawrence.

Music Resources Int'l Corp., 161 W. 54 St., Suite 601, New York, N.Y. 10019. Tel: (212) 265-6420. Pres.: Andy Hussakowsky.

One World of Music, 17208 Braxton St., Granada Hills, Calif. 91344. Tel: (213) 360-8088. Cable: WEISSWORLD. Pres.: Marjorie Weiss.

Overseas Music Servs. Inc., 30 Rockefeller Plaza, New York, N.Y. 10010. Tel: (212) 541-8862. Pres.: John E. Nathan.

Paradisio Inc., 71 East Ave., Norwalk, Conn. 06851. Tel: (203) 853-2235. Pres.: F. von Kleydorff.

San Juan Rec. & Tape Club Ltd., PO Box 262, Ryder Sta., Brooklyn, N.Y. 11234. Tel: (212) 253-4600. Cable: SECODISC. Pres.: D. Last.

Take Home Tunes Musicals, PO Box 496, Georgetown, Conn. 06829. Tel: (203) 544-8288. Pres.: Doris Yeko. (Mechanical & performing rights)

**PLATING, PROCESSING & PRESSING PLANTS**

**ARIZONA**

● **PHOENIX (Area Code 602)**

Universal Audio Corp., 40 E. Thomas Rd. Zip: 85012. Tel: 263-9071. Pres.: John A. Michaelson; Sales Mgr.: Allen K. Gardner. (Plating & processing only)

Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Richard A. Wakefield. Admin. Mgr.: George Kaleta.

**CALIFORNIA**

● **CAMARILLO (Area Code 805)**

Record Technology Inc., 486 Dawson Dr. Zip: 93010. Tel: 484-2747. Pres.: W.D. Bauer.

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Alberti Rec. Mfg. Co., 312 Monterey Pass Rd., Monterey Park 91754. Tel: 282-5181, 283-5446. Pres.: S.J. Al-

berti, Sales Mgr.: John J. Alberti, Adv. Mgr.: Dan Alberti. (Pressing only)

Alco Research & Eng'g Inc., 6201 Santa Monica Blvd., Hollywood 90038. Tel: 466-1101. Pres. Les Cottrell; Gen. Mgr. Wayne Karson. (Pressing only) (SEE ADVERTISEMENT)

Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. Pres. Daken K. Broadhead, VP & Gen. Mgr. John F. Wegner, VP & Sales Mgr.: Samuel M. Broadhead. (SEE ADVERTISEMENT)

Alshire Int'l, 1015 Isabel St., Burbank 91502. Tel: 849-4671. Pres. Al Sherman; Sales Mgr. Dick Ceja. (Pressing only)

Century Recs. (div. of Keycor Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991. Home office: Saugus, Calif.

Capitol Inds., 3116 West Ave., Suite 32, Zip: 90065. Tel: 254-9111. Plant: 3061 Fletcher Dr. Zip: 90065. Tel: 254-9111. (Pressing only)

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. West Coast Sales Mgr.: Mike Coolidge. (Sales office only) (Pressing only)

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres. Jules Bihari, VP. James Takeda.

Fidelatone Mfg. Co., 12848 Weber Way, Hawthorne 90250. Tel: 678-4346. Pres. Richard L. Artz.

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Hollywood 90038. Tel: 466-9511. Pres. Alwin P. Schmid, VP. Joseph Bouzaglou. (Plating & pressing only) (SEE ADVERTISEMENT)

K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres. Glade Merkle, VP Mktg. John J. Hess, VP Opns. Csaba Hunyar, VP Custom Sales. Jim Auchterlonie. (Pressing only) (SEE ADVERTISEMENT)

Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038. Tel: 462-2545. Pres. Peter Korelich. (Pressing only)

James G. Lee Rec. Processing Inc., 145 W. 154 St., Gardena 90247. Tel: 321-2187. Pres. James G. Lee; Mgr. Edward Tobin Jr. (Plating & processing only)

McMonigle Music Inc., 6201 Santa Monica Blvd., Hollywood 90038. Tel: 467-4474, 996-5591. Pres. Leo McMonigle, Exec. VP. Robert Shepherd. (Pressing only)

Monarch Rec. Mfg. Co. (sub. of Viewlex Inc.), 4852 W. Jefferson, Zip: 90016. Tel: 732-6185. Pres. Nate Duroff, VP & Gen. Mgr.: John Williams. Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc., New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046. Tel: 654-5602. VP Sales: Richard Ware. Home office: New York, N.Y.

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Rec'g Mgr.: Charlie Pruzansky. (Sales office only)

Home office: New York, N.Y.

Plant: Indianapolis, Ind.

Rainbo Recs., 1738 Berkeley St., Santa Monica 90404. Tel: 829-3476. Pres. Jack G. Brown, VP & Gen. Mgr.: Jim Doyle.

Research Craft Corp., 1011 N. Fuller Ave. Zip: 90046. Tel: 876-3440. Gen. Mgr.: Danny Escalante. (Pressing only)

Springboard Int'l, 8295 Sunset Blvd. Zip: 90046. Tel: 654-6240. Home office: Rahway, N.J.

Tembo Mfg. Co., 139 Maryland St., El Segundo 90245. Tel: 322-8077. Owner: Peter Lee. (Pressing only) (SEE ADVERTISEMENT)

Viewlex Inc., 6255 Sunset Blvd., Hollywood 90028. Tel: 464-0176. VP Sales: Phil Picone, West Coast Sales Rep.: Scott Ross. (Sales office only)

Home office: New York, N.Y.

Plants: Los Angeles, Calif.; Monarch Rec. Mfg. Co.; Holbrook, N.Y.; Goldisc Rec'gs, Allentown, Pa.; Allentown Rec. Co. Inc. (SEE ADVERTISEMENT)

- **MONTCLAIR (Area Code 714)**  
Phylco Audio, 4751A Holt Blvd. Zip: 91763. Tel: 621-1546. (Pressing only)
- **SANTA CLARA (Area Code 408)**  
Recording Specialties Inc., 2971 Corvin Dr. Zip: 95051. Tel: 739-7201. Pres. Michael P. Papp. (Pressing only)
- **SANTA MARIA (Area Code 805)**  
Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: 922-4511. Plant Mgr.: Bob Norwood. (Pressing only)
- **SAUGUS (Area Code 805)**  
Century Recs. (div. of Keycor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres. Richard B. Keyser, Gen. Mgr.: Bill Lightner; Sales Mgr.: Dick Maxwell. Branch: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)
- **SUNNYVALE (Area Code 408)**  
G R T Corp., 1286 Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres. Alan J. Bayley; VP Mktg.: Herbert B. Hershfield; VP Sales: Jack R. Woodman. Branch: Nashville, Tenn.

**CONNECTICUT**

- **NORWALK AREA (Area Code 203)**  
Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641. (Pressing only)

2980 N. ONTARIO ST., BURBANK CALIF. 91504

Featuring Swedish designed and manufactured Toolex Alpha 12 in. LP, Automatic Record Presses.

We specialize in...  
...Pressing a very high quality record, comparing to Europe's finest.

ALSO! under one roof, we offer

**NEUMANN MASTERING  
PRESSING  
LABEL PRINTING  
JACKET PRINTING  
and FABRICATION  
DJ MAILING**

**27  
RECORD  
MAKING  
YEARS!**



**EVERYTHING UNDER ONE ROOF!**  
CUSTOM PRESSING - PRINTING & JACKET FABRICATION - NEUMAN MASTERING  
COMPLETE ART & DESIGN SERVICES - COLOR SEPARATIONS  
2 FULLY EQUIPPED 24 TRACK RECORDING STUDIOS - EXCELLENT SERVICE - FRIENDLY PEOPLE

QCA Custom Pressing  
2832 Spring Grove Ave.  
Cincinnati, Ohio 45225



Write for brochure and prices  
or call: (513) 681- 8400

**Presswell Records MFG. CO.**

Complete Custom Record Pressing & Plating Facilities

ADDITIONAL SERVICES INCLUDE :

- Label Printing
- Warehousing
- Promotional Mailings
- Drop Shipping

White Horse Pike  
Ancora, N.J. 08037

PHONE: 609 - 561-5250  
TWX: 510 - 684-6880

**FLORIDA**

- **FORT LAUDERDALE (Area Code 305)**  
Alpha Recs. Inc., 1400 NW 65 Ave. Zip 33313. Tel 587-6011. (Pressing only)
- **MIAMI METROPOLITAN AREA (Area Code 305)**  
Alrecords Mfg. Inc., 530 W. 27 St., Hialeah 33010. Tel 888-4318. Pres. Enrique Inurrieta, Gen. Mgr. Ramiro Munera (Pressing only)  
Prosound Inc., 8194 NW 103 St., Hialeah 33015. Tel. 558-0152. (Pressing only)  
Record Dists. of America, 780 W 27 St., Hialeah 33010. Tel 887-2638. Pres. Eliseo Valdes, Gen. Mgr., Angel Tamargo.  
South Eastern Recs., 4380 NW 128 St., Opa Locka 33014. Tel 685-6211. Pres., Mateo San Martin, Sales Mgr., Alba Eagan, Gen. Mgr.: Guido Calvache Jr.

**ILLINOIS**

- **CHICAGO METROPOLITAN AREA (Area Code 312)**  
Chicago Stereo Mastering, 626 W. 26 St. Zip 60616. Tel. 326-3400.  
Columbia Rec. Prod'ns, 630 N. McClurg Court. Zip 60611. Tel. 944-6000. Midwest Sales Mgr. Dick Hutter. (Sales office only) (Pressing only)  
Evatone-Evatype Inc., 2051 Waukegan Rd., Deerfield 60015. Tel 945-5600. Pres. R. Evan Evans; Mktg. Mgr. Laurence Johnson; Adv. Mgr. Judith Macomber. (Flexible disk pressing only) (SEE ADVERTISEMENT)  
Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip 60630. Tel 545-0861. Pres. Raymond Peck; Gen. & Sales Mgr., George Peck. (Pressing only)  
Musical Prods Inc., 521 W. 26 St. Zip 60616. Tel: 225-9117. Pres. Vincent Sosa.  
Springboard Int'l, 105 Randall St., Elk Grove Village 60007. Tel. 956-1150  
Home office: Rahway, N.J.  
Sound Studios, 230 N. Michigan Ave. Zip 60601. Tel 236-4814. Pres. Jerry Markham. VP & Gen. Mgr. Dan Tynus. (Pressing only)
- **JACKSONVILLE (Area Code 217)**  
Capitol Inds., 1 Capitol Way. Zip 62650. Tel. 245-9631. Pressing only

**INDIANA**

- **INDIANAPOLIS (Area Code 317)**  
R C A Rec. Mfg., 501 N. La Salle. Zip 46201. Tel 635-6900. Plant Mgr. Ernest Ruggieri (Sales office only)  
Plant: 6550 E. 30 St. Zip 46219. Tel. 635-9000.  
Home office: New York, N.Y.
- **RICHMOND (Area Code 317)**  
P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip 47374. Tel. 962-9511. Plant Mgr. Greg Steer  
Home office: New York, N.Y.
- **TERRE HAUTE (Area Code 812)**  
Columbia Rec. Prod'ns, 1400 Fruitridge Ave. Zip 47805. Tel 466-4321. Plant Mgr. Ken Lemry, Tape Mgr., Ed Shanton. (Pressing only)

**LOUISIANA**

- **VILLE PLATTE (Area Code 318)**  
Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip. 70586. Tel 363-2104. Pres. J. Floyd Soileau, Mgr., J.K. Soileau, Sales Mgr. Ronnie Soileau. (Pressing only)

**MARYLAND**

- **BALTIMORE AREA (Area Code 301)**  
Sontec Corp., 10120 Marble Court, Cockeysville 21030. Tel. 628-2282. Pres. Burgess MacNeal; Sales Mgr. Ronald Kramer. (Pressing only)

**MICHIGAN**

- **DETROIT METROPOLITAN AREA (Area Code 313)**  
Archer Rec. Pressing Co., 6552 E. Davison. Zip 48077. Tel 365-9545.

**MISSOURI**

- **ST. LOUIS (Area Code 314)**  
Audio Precision Inc., PO Box 6903. Zip 63123. Tel 843-5020. Pres. John C. Reed, VP. Jim Cole. (Pressing only)

**NEW JERSEY**

- **ANCORA (Area Code 609)**  
Presswell Rec. Mfg. Co., White Horse Pike & Ehrke Rd. Zip:



*Sun Plastics Company, Inc.*  
*Dynamic L.P. Record Pressing Co., Inc.*

900 Passaic Avenue East Newark, N.J. 07029  
Phones: N.J. 201-482-6749  
N.Y. 212-349-0977

**31 YEARS OF SERVICE TO THE INDUSTRY**

**You're looking at a clear-cut example of pressing excellence:**



Allied's New Process of injection molding 7" pressings: electron microscope view of stereo groove, magnified 150 times (actual microscopic photo).

And if you're looking for the industry's clear-cut leader to press quality records, set your sights on Allied—where more than 40 years of experience and leadership go into every groove.

**We're the clear-cut leaders in everything we do: ■ Mastering**  
■ Label printing ■ Processing ■ Warehousing ■ Pressing  
■ DJ mailings



**We're Allied Record Company**

6110 Peachtree Street, Los Angeles, California 90040  
Telephone (213) 685-5890 TWX 910-580-4731  
Quality Custom Phonograph Record Pressing / Since 1934



08037. Tel: 561-5250. Gen. Mgr.: William Joseph. (SEE ADVERTISEMENT)

● **CRANBURY (Area Code 609)**

Hub-Servall Rec. Mfg. Corp., Cranbury Rd. Zip: 08512. Tel: 655-2166. Sales Mgr.: Barry Ruegg. (Pressing only)

● **EAST NEWARK (Area Code 201)**

Sun Plastics Co. Inc. & Dynamic LP Stereo Rec. Pressing Co. Inc., 900 Passaic Ave. Zip: 07029. Tel: 482-6749. Pres.: Jerry Salerno; Sales Mgr.: Rocco Salerno. (Pressing only) (SEE ADVERTISEMENT)

● **ELIZABETH (Area Code 201)**

Lened Int'l Corp., 489 Henry St. Zip: 07201. Tel: 354-5205. Pres.: Joseph Flusfeder. (SEE ADVERTISEMENT)

● **MAPLE SHADE (Area Code 609)**

A M P Rec'gs (div. of IPI), 307 W. Main St. Zip: 08052. Tel: 657-1667. Pres.: Donald R. Marsh; Prod'n Mgr.: Gerald Tyson. (Plating & processing only)

● **MOUNTAINSIDE (Area Code 201)**

Bestway Prods. Inc., 1105 Globe Ave. Zip: 07092. Tel: 232-8383. Pres.: A.I. Massler; Gen. Mgr.: John Scaiano; Sales Mgr.: Arthur L. Krebs. (Pressing only)

● **NEWARK (Area Code 201)**

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave. Zip: 07102. Tel: 642-5991.

Peter Pan Inds., 145 Komorn St. Zip: 07105. Tel: 344-4214. Pres.: Martin Kasen; VP: Donald Kasen; Sales Mgr.: Jim Monahan. Local branch: 88 St. Francis St. Zip: 07105. Tel: 344-4214. (Pressing only)

● **PITMAN (Area Code 609)**

Columbia Rec. Prod'ns, Lambs & Woodbury Rds. Zip: 08071. Tel: 589-8000. Plant Mgr.: Joe Kroll. (Pressing only)

● **RAHWAY (Area Code 201)**

Able Rec. Pressing Co., 947 US Hwy. 1. Zip: 07065. Tel: 574-1400. (Pressing only)

Springboard Int'l, 947 US Hwy. 1. Zip: 07065. Pres.: Dante Pugliese; VP: Herb Bregman; Sales & Adv. Mgr.: Bob Derman.

Branches: Los Angeles, Calif.; Elk Grove Village (Chicago Metropolitan Area), Ill.

● **ROSELLE (Area Code 201)**

All Disc Recs. Inc. (sub. of United Artists), 625 W. First Ave.

Zip: 07203. Tel: 245-7415; NYC (212) 267-1523. Admin'r: Stephen J. Ladden; Gen. Mgr.: Arthur G. Conrad. (Pressing only)

● **RUNNEMEDE (Area Code 609)**

Eastern Rec. Mfg. Corp., 901 E. Clements Bridge Rd. Zip: 08078. Tel: 939-3500. (Pressing only)

● **SOMERDALE (Area Code 609)**

Superior Rec. Pressing Corp., 900 Kennedy Blvd. Zip: 08083. Tel: 784-6600. Pres.: John H. Dunn. (Pressing only)

Tracy-Val Co., Somerdale Ind'l Park, 201 Linden Ave. Zip: 08083. Tel: 627-3000. Owners: Paul L. & James A. Miller. (Plating only) (SEE ADVERTISEMENT)

**NEW YORK**

● **HAUPPAUGE (Area Code 516)**

Keel Mfg. (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-0200. Plant Mgr.: Peter Rao. (Pressing only)

● **HOLBROOK (Area Code 516)**

Goldisc Rec'gs Inc. (sub. of Viewlex Inc.), Veterans Hwy. & Broadway. Zip: 11741. Tel: 589-0462. Pres.: Richard F. Meixner.

Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc.; New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

● **HUNTINGTON STATION (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090.

● **MOUNT VERNON (Area Code 914)**

Creative Disc Inc., 711 S. Fulton Ave. Zip: 10550. Tel: 699-3993. Pres. & Sales Mgr.: Carl Feuerstein; Sec'y-Treas.: Larry Goldberg. (Pressing only)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Audio Matrix Inc., 915 Westchester Ave., Bronx 10459. Tel: 589-3500. (Plating & processing only). Sales office: Audiomatic Corp., 1290 Ave. of the Americas, Rm. 3737. Zip: 10019. Tel: 582-4870.

Columbia Rec. Prod'ns, 49 E. 52 St. Zip: 10022. Tel: 975-4881. Div. VP: Tom Van Gessel; Reg'l Sales Mgr.: Donald Olesen. (Sales office only). (Pressing only)

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin. (Pressing only)

FOR  
QUALITY  
AND  
PRICE



CUSTOM  
RECORD  
PRESSING

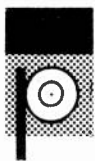
WRITE OR CALL

Tembo Mfg. Co.  
139 Maryland Ave.  
El Segundo, CA 90245  
(213) 322-8077

SERVICES

# JOE TALBOT AND ASSOCIATES

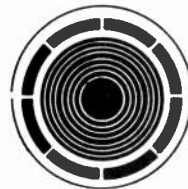
2 Music Circle So., Nashville, Tenn. 37203 (615) 244-7954



RONNIE YEARWOOD

PRECISION RECORD PRESSING, INC.

70 VISCO COURT • NASHVILLE, TENNESSEE 37210 • (615) 256-8978



OZELL SIMPKINS

UNITED RECORD PRESSING, INC.

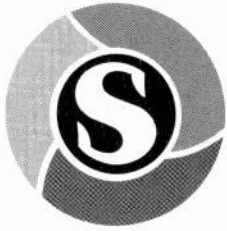
453 CHESTNUT STREET NASHVILLE, TENNESSEE 37203 PHONE (615) 259-9396



incorporated

453 CHESTNUT STREET  
NASHVILLE, TENNESSEE 37203

(615) 259-3149



Anything they can do—  
we can do better!

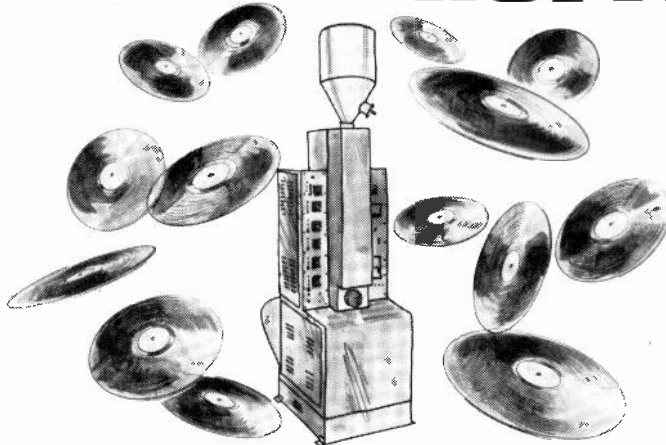
DROP SHIPPING  
WAREHOUSING  
PLATING  
LP's  
LABEL PRINTING  
TOP QUALITY  
PRESSING  
SUPER SERVICE

## Specialty Records Corp.

210 N. Valley Ave.  
Olyphant, PA 18447  
Phone: (717) 489-4717  
TWX: (501) 671-4580

*Serving The Record Industry Over 25 Years*

# RECORD PROFITS



## ARAGON VERTICAL EXTRUDER

### #1 In The Industry For High-Speed, High-Profit Production of Phonograph Records

Aragon, a division of Certain-teed, is the originator of the first, the finest and the only vertical extruder designed specifically for production of vinyl phonograph records. The Aragon vertical extruder has the widest acceptance in the record industry, because it does the best job. Aragon offers you the advantages of simpler operation, greater output, less floor space and lower maintenance than any other machine on the market. For record profits, get the Aragon story. It swings.



A Subsidiary of Certain-Teed Products Corporation  
Box 860, Valley Forge, Pennsylvania 19482

Direct all inquiries to Box 1088, McPherson, Kansas 67460  
(316) 241-5210 TWX 910-740-1314

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel. 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk.

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern. (SEE ADVERTISEMENT)

Mastercraft Rec. Plating Inc., 609 W. 51 St. Zip: 10019. Tel: 265-6040. Gen. Mgr.: David Moldauer. (Plating & processing only)

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 75 Rockefeller Plaza. Zip: 10019. Tel: 489-6133. Pres.: Hugh T. Landy; VP Sales: David Grant.  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Richmond, Ind.

R C A Recs., 1133 Ave. of the Americas. Zip: 10036. Tel: 598-5900. VP Mktg.: Jack Kiernan. (Sales office only)  
Sales offices: Los Angeles, Calif.; Indianapolis, Ind.; Nashville, Tenn.  
Plant: Indianapolis, Ind.

R G H Rec. Mfg. Corp., 750 Eighth Ave. Zip: 10036. Tel 354-4336. Pres.: Boleslew Ropiak; VP: George Srolowitz. (Pressing only)

Soundtek Inc., 50 W. 57 St. Zip: 10019. Tel: 489-0806. Pres.: W.L. Barneke; VP: E.J. Remusat. (Plating & processing only)

Viewlex Inc., 1290 Ave. of the Americas. Zip: 10019. Tel: 581-5641. Pres.: Richard H. Burkett; East Coast Account Exec.: Elise Maraldo. (Sales office only)  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plants: Los Angeles, Calif., Monarch Rec. Mfg. Co.; Holbrook, N.Y., Goldisc Rec'gs Inc.; Allentown, Pa., Allentown Rec. Co. Inc. (SEE ADVERTISEMENT)

#### ● SYRACUSE AREA (Area Code 315)

Red Diamond Rec. Dists., 42 Chapman Ave., Auburn 13021. Tel. 252-2597. Pres. Harold L. Johnson; Sales Mgr.: Kenneth W. Amos; Adv. Mgr. Patty J. Johnson. Pressing only

#### ● UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Andrew Cittadino; Adv. Mgr.: Fred Faccioli. (Pressing only)

## OHIO

#### ● CINCINNATI (Area Code 513)

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Carrol Rawling.

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea. (Plating & processing only)

Q C A Custom Pressing (formerly Queen City Album Inc.), 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Joseph Sluder; Adv. Mgr.: Bill Sachs. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt.

#### ● COLUMBUS (Area Code 614)

Mus-i-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Owners: John W. Hull, Boyd P. Niederlander. (Pressing only)

## PENNSYLVANIA

#### ● ALLENTOWN (Area Code 215)

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 1002-10 Walnut St. Zip: 18102. Tel: 433-7405. Pres.: Sanford L. Wartell.  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif., Viewlex Inc.; New York, N.Y., Viewlex Inc. (SEE ADVERTISEMENT)

#### ● PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Clarion Rec. Mfg. Co. Inc., 1021-27 Ridge Ave. Zip: 19123. Tel. 236-5252. Pres.: Nat Niederman; Sales Mgr.: Alan Niederman. (Pressing only)

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. Pres.: Morris Ballen; VP: Larry Ballen. (Pressing only) (SEE ADVERTISEMENT)

Paramount Rec. Mfg. Co., 1314 S. Howard St. Zip: 19147. Tel: 336-7001. (Pressing only)

Plastic Entis. Corp., 1360 Industrial Hwy., Southampton 18966. Tel: 355-7555. Pres.: Joe Stewart. (Pressing only)

#### ● SCRANTON AREA (Area Code 717)

North American Music Inds. Inc., 300 Brook St. Zip: 18505. Tel: 346-9781. Pres.: Don Evans; Sales Mgr.: R.P. Stearns.

Specialty Recs. Corp., 210 N. Valley Ave., Olyphant 18447. Tel: 489-4717. VP: Richard C. Marquardt; Gen. Mgr.: Jack Williams. (SEE ADVERTISEMENT)

## PUERTO RICO

#### ● CANOVANAS (Area Code 809)

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel: 876-2560, 722-0173.

## TENNESSEE

- **LAFAYETTE (Area Code 615)**

Atwell Rec. Pressing Inc., 704 Bennett St. Zip: 37083. Tel: 666-2818. (Pressing only)

- **MEMPHIS (Area Code 901)**

Plastic Prods. Co., 1746 Chelsea Ave. Zip: 38108. Tel: 276-7160. (Pressing only)

- **NASHVILLE (Area Code 615)**

Audio Acetate & Plating Plant (div. of Frank James Ents.), PO Box 110746 Zip: 37211. Tel: 833-7658. Owner & Pres: Richard F. Norman; VP: Frank James.

Born Again Sound Prod'ns (div. of Frank James Ents.), PO Box 110746 Zip: 37211. Tel: 833-7658. Pres: Frank James; Sales Mgr.: Tom Grogg. (Plating & processing only)

Columbia Rec. Prod'ns, 34 Music Square E. Zip: 37203. Tel: 259-4321. Account Exec.: Jerry Parkins. (Sales office only) (Pressing only)

Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip: 37203. Tel: 254-3481. Pres.: James B. Gann. (Pressing only)

G R T Corp., PO Box 90264, 110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Charles V. Duncan. Home office: Sunnyvale, Calif.

House of Loyd Inc., PO Box 760, 300 Oldham St. Zip: 37202. Tel: 255-2675.

M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 256-6161. (Pressing only) (SEE ADVERTISEMENT)

Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon. (Pressing only)

Nashville Phono Matrix Inc., 310 Chestnut St. Zip: 37210. Tel: 244-2405. Pres.: Betty J. Kemp; Sales Mgr.: Thomas E. Kemp; Adv. Mgr.: Michael J. Kemp. (Plating & processing only)

Precision Rec. Pressing Inc., 70 Visco Court. Zip: 37210. Tel: 256-8978. Pres.: Joe Talbot; VP: Ronnie Yearwood. (Pressing only) (SEE ADVERTISEMENT)

R C A Recs., 30 Music Square W. Zip: 37203. Tel: 244-9880. VP: Terry Bradley. (Sales office only) Home office: New York, N.Y. Plant: Indianapolis, Ind.

Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124. (Pressing only)

Southern Rec. Pressing Co. PO Box 7195, 415 Fourth Ave. S. Zip: 37210. Tel: 242-1975. (Pressing only)

United Rec. Pressing Inc., 453 Chestnut St. Zip: 37203. Tel: 259-9396. Pres.: Ozell Simpkins. (Pressing only) (SEE ADVERTISEMENT)

ESTABLISHED *alco* SINCE 1942

RESEARCH AND ENGINEERING, INC.

CUSTOM AND PRODUCTION

RECORD MFG.

ONE RECORD OR A MILLION

FROM YOUR TAPE WE MAKE:

• STUDIO MASTER • MATRIX • LABELS • ALBUM JACKETS • FINISHED RECORD • PACKAGED AND DROP SHIPPED

WE SPECIALIZE IN VINYL 45'S

FOR INFORMATION CONTACT WAYNE KARSON

6201 SANTA MONICA BOULEVARD, HOLLYWOOD, LA. CALIFORNIA 90038 — PHONE (213) 466-1101

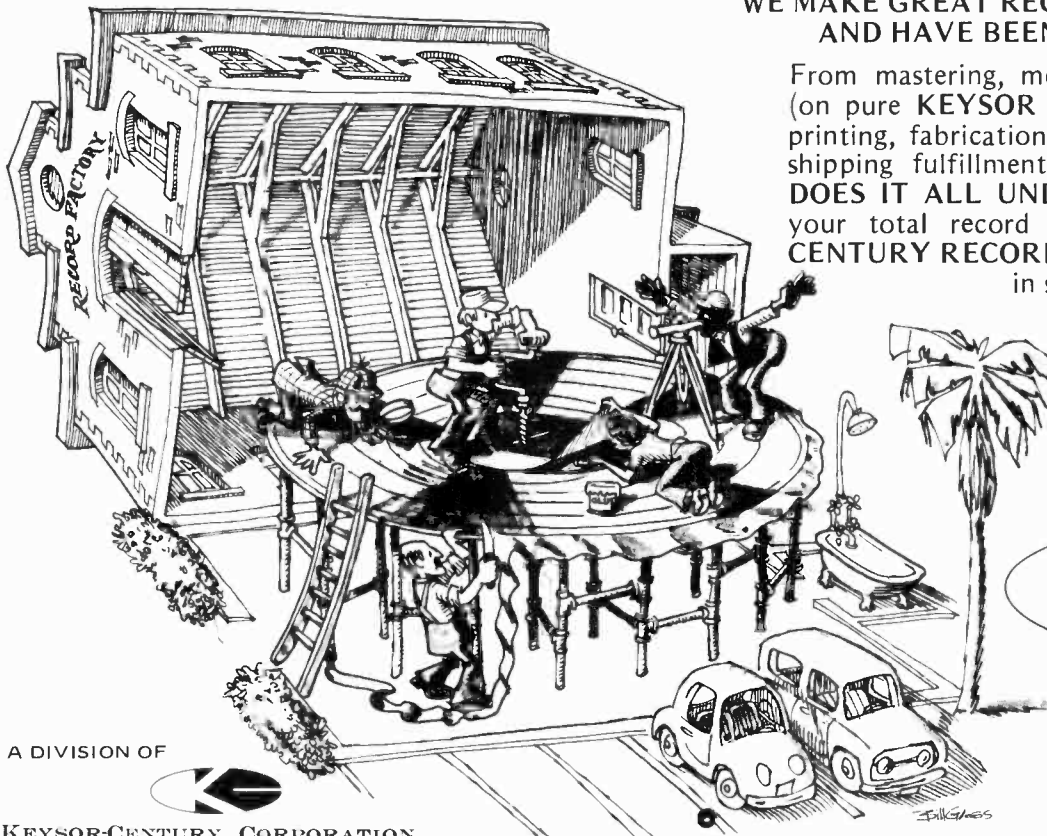
SERVICES

disk-  
makers  
means  
tapes too

Our name tells only half the story. Along with 45's & LP's we also make 8-tracks & cassettes and deliver to N.Y. every day. Call us today for a quote on your requirements or send for our price list.

**DISKMAKERS INC.**

925 North Third St., Phila., Pa. 19123  
Tel: (215) 627-2277 • (212) 966-3185



WE MAKE GREAT RECORDS . . . .  
AND HAVE BEEN FOR OVER 25 YEARS

From mastering, metal plating and pressing (on pure KEYSOR virgin vinyl) to complete printing, fabrication, automated packaging & shipping fulfillment. CENTURY RECORDS DOES IT ALL UNDER ONE ROOF. Trust your total record manufacturing needs to CENTURY RECORDS... for 100% reliability in sound quality and service.

A DIVISION OF



KEYSOR-CENTURY CORPORATION

6550 SUNSET BLVD.  
26000 SPRINGBROOK ROAD

• HOLLYWOOD, CA 90028 • 213-466-1323  
• SAUGUS, CA. 91350 • 213-365-3991 / 805-259-2360

**OVER 75 YEARS OF  
RECORD PRESSING EXPERIENCE**

*Celebrating its 16th Anniversary*

**GOLDISC RECORDINGS, INC.**

Broadway Ave. & Veterans Memorial Hwy, Holbrook, N.Y. 11741  
516-589-0462

*Celebrating its 31st Anniversary*

**ALLENTOWN RECORD CO., INC.**

10th & Walnut Streets, Allentown, PA. 18102  
215-433-7405

*Celebrating its 31st Anniversary*

**MONARCH RECORD MFG. CORP.**

4852 W. Jefferson, Los Angeles, CA. 90016  
213-732-6185



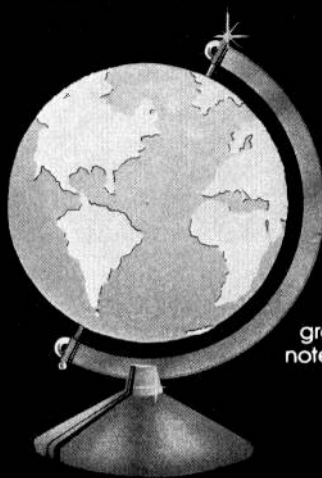
SUBSIDIARIES OF

**Viewlex, Inc.**

1290 AVENUE OF THE AMERICAS, NEW YORK, NEW YORK 10019  
Sales Office: 212-581-5641 Phil Picone, V.P. Sales  
6255 Sunset Blvd., Hollywood, Calif. 90028 213 464-0176

**We PRINT JACKETS &  
LABELS  
THE WORLD OVER**

Over 50 years of experience in the recording industry. Designing, processing and printing all the components which go into the final recorded product.



After all those years we are still growing and expanding. Our reason for our success is that our customers can count on us for meeting deadlines with consistency and quality. All of our work is done in house on our own specialized equipment. Artwork, Layout, Design, Color Separations, Film work, Printing and Bindery are all quality controlled in house. By doing it ourselves, we lower cost and create consistency on all our quality products. We have the experience of the WORLD to offer. Let us show you how easy record graphics can be. Give us a call or drop us a note. We will be glad to send you our catalog and price list.

**KEYSTONE PRINTED SPECIALTIES**

321 Pear Street  
Scranton, Pennsylvania 18505  
**CALL 717-346-1761 or TWX 510-671-4619**

**TEXAS**

- **AUSTIN (Area Code 512)**  
P S G Rec'g Studio, PO Box 1482, 4322A N. Lamar. Zip: 78767. Tel: 454-5653. Pres.: Pedro S. Gutierrez. (Pressing only)
- **DALLAS (Area Code 214)**  
Rainbow Sound Inc., 2721 Irving Blvd. Zip: 75207. Tel: 638-7712. Pres.: Bob Cline; Exec. VP: Jim Grier; VP: Jack Whitt. (Pressing only)
- **FORT WORTH AREA (Area Code 817)**  
Associated Rec. Pressers of America Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011. Pres.: David M. Howell. (Pressing only)
- **SAN ANTONIO (Area Code 512)**  
B C L Ents. Inc., 1002 Hoefgen St. Zip: 78210. Tel: 532-3216. Pres.: C. Foy Lee.
- **SAN BENITO (Area Code 512)**  
Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr.: Lionel C. Betancourt; Sales Mgr.: John F. Phillips. (Pressing only)

**VIRGINIA**

- **WINCHESTER (Area Code 703)**  
Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601. Tel: 667-8125. (Pressing only)

**WYOMING**

- **CHEYENNE (Area Code 307)**  
Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733.

**PRINTERS &  
LITHOGRAPHERS**

*Unless otherwise indicated, this service is assumed to be for both records & tapes.*

**ALABAMA**

- **DOTHAN (Area Code 205)**  
Tri-State Publ'g Co. Inc., 120 S. St. Andrews. Zip: 36301. Tel: 792-6808. Pres.: Larry Coe. (Tape only)

**CALIFORNIA**

- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**  
Album Graphics Inc., 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0823. VP: Edward Dwyer. (Sales office only)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. Pres.: Daken K. Broadhead; VP & Gen. Mgr.: John F. Wegner; VP & Sales Mgr.: Samuel M. Broadhead. (Record only) (SEE ADVERTISEMENT)  
The Bert-Co Ents. Inc., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. VP: B.P. Couturier; VP & Gen. Mgr.: Robert L. Couturier.  
Branch: New York, N.Y.  
Cadet Recs., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari.  
Branch: Park Ridge, N.J.  
California Images Inc., 7611 Fulton Ave., North Hollywood 91605. Tel: 875-1424, 982-1353. (Customized tee-shirts only)  
Century Recs. (div. of Keysor Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991.  
Home office: Saugus, Calif.  
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel: 893-9721. Pres.: A.M. Garson; Sales Mgr.: Lee Garson.  
Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; VP: James Takeda.  
Dak Inds. Inc., 10845 Vanowen St., North Hollywood 91605. Tel: 984-1559; WATS (800) 423-2636. (Tape only) (SEE ADVERTISEMENT)  
Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. (Record only)  
Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. Exec. VP: Russell Meir; VP Sales: Jack Sclar.  
Home office: Great Neck, N.Y.  
K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres.: Glade Merkle; VP Mktg.: John J. Hess. (SEE ADVERTISEMENT)

Kalmy Mds. 4820 S. Santa Fe Ave., Zip: 90058. Tel: 583-8974.

Branch: Terre Haute, Ind

Modern Album of California Inc., 3104 Vanowen St., Burbank 91505 Tel: 845-7655. Pres: William S. Pine, Gen. Mgr. Raymond Gardocki (Record only)

Home office: Hauppauge, N.Y., Modern Album & Finishing Co. Inc.

Monarch Rec. Mfg. Co. (sub. of Viewlex Inc.), 4852 W. Jefferson, Zip: 90016. Tel: 732-6185. Pres.: Nate Duroff; VP & Gen. Mgr. John Williams (Record only)

Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc.: New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

P.R.C. Rec'g Co. (div. of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046 Tel: 654-5602 VP Sales Richard Ware

Home office: New York, N.Y.

Prestone Printing Co., 10970 Ashton Ave Zip: 90024 Tel: 479-7125 Co-Pres.: Steven Usilan

Branch: New York, N.Y.

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028 Tel: 464-7000.

Home office: Long Island City (New York Metropolitan Area), N.Y.

Plant: Richmond, Ind., Rutgers Packaging Corp

Rainbow Recs., 1738 Berkeley St., Santa Monica 90404. Tel: 829-3476 Pres. Jack G. Brown, VP & Gen. Mgr. Jim Doyle (Record only)

Roach (div. of Perma-Trans Prods.), 8430 Tujunga Ave., Sun Valley 91352 Tel: 767-8300, WATS (800) 423-2611 (except Calif.) Contact: Rick Smith. (Customized t-shirts only)

Home office: Columbus, Ohio

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026 Tel: 660-3043

Home office: New York, N.Y.

Springboard Int'l, 8295 Sunset Blvd Zip: 90046 Tel: 654-6240.

Home office: Rahway, N.J.

Superior Data/Graphics Corp., 5717 Santa Monica Blvd. Zip: 90038. Tel: 467-6101.

Viewlex Inc., 6255 Sunset Blvd., Hollywood 90028 Tel: 464-0176 VP Sales Phil Picone, West Coast Sales Rep. Scott Ross. (Sales office only)

Home office: New York, N.Y.

Plants: Los Angeles, Calif.; Monarch Rec. Mfg. Co., Allentown, Pa.; Allentown Rec. Co. Inc. (SEE ADVERTISEMENT)

Westland Graphics, 2237 N. Hollywood Way, Burbank 91505 Tel: 846-1205. Pres: George T. Dixon; Sales Mgr.: Richard T. Dixon.

#### • SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 804 Forbes Blvd., South San Francisco 94080. Tel: 761-7617.

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel: 456-8035 Pres.: Don Geis; Sales Mgr.: Mary Geis; Adv. Mgr.: John Geis. (Tape only)

#### • SAUGUS (Area Code 805)

Century Recs. (div. of Keyser Century Corp.), 26000 Springbrook Ave Zip 91350. Tel: 259-2360 Pres: Richard B. Keyser; Gen. Mgr. Bill Lightner; Sales Mgr. Dick Maxwell

Branch: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)

#### COLORADO

#### • DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont Zip: 80222 Tel: 757-3377. Pres: Jack Dunham, Sales Mgr. Richard Sanders; Chief Eng. David Howard (Tape only)

#### CONNECTICUT

#### • DARIEN (Area Code 203)

George Alexander Group Inc., 1063 Post Rd. Zip: 06820 Tel: 655-7791; NYC (212) 886-5600 Pres: Kev Devajan, Admin. Ass't Valeria Baker.

**ARTWORK • SEPARATIONS. PRI  
FABRICATING • PRESSING • PLAT  
TAPE DUPLICATING • TYPESETTI  
ARTWORK • SEPARATIONS • PRI  
FABRICATING • PRESSING • PLA  
TAPE DUPLICATING • TYPESETTI  
ARTWORK • SEPARATIONS. PRI  
TAPE DUPLICATING • TYPESETTI  
WORK • SEPARATIONS • PRINTIN  
BRICATING • PRESSING • PLATIN**

The Complete Service  
For The Music Business  
ERH SALES CORPORATION  
221 West 57 Street, N.Y.C. 10019  
Telephone: (212) 582-4200

## IT'S FANTASTIC!

You spent a fortune getting the right sound. Make sure it gets on record.

You deserve the best quality pressing available and intend to get it. Sounds easy. But it's not. Why? Because all records are "Pressed" or molded from metal stampers. These stampers contain the fortune you just spent getting "The Sound." If these stampers fall short in quality, there can be no quality records pressed. Get the picture! Don't take chances with your product! To get quality records, you've got to get the best stampers available and we think we make the best, but you be the judge.

We think our Record Presses and Extruders are also the best. Ask around.

### RECORD PLATING - RECORD PRESSES - HORIZONTAL AND VERTICAL EXTRUDERS

Manufacturing for the Phonograph Record Industry

**TRACY-VAL COMPANY** Somerdale Industrial Park  
201 Linden Avenue • Somerdale, N.J. 08083 • Code (609) 627-3000

## Why the industry leaders choose the Audiomatic Process (manufactured by Audio Matrix) for record and video disk plating

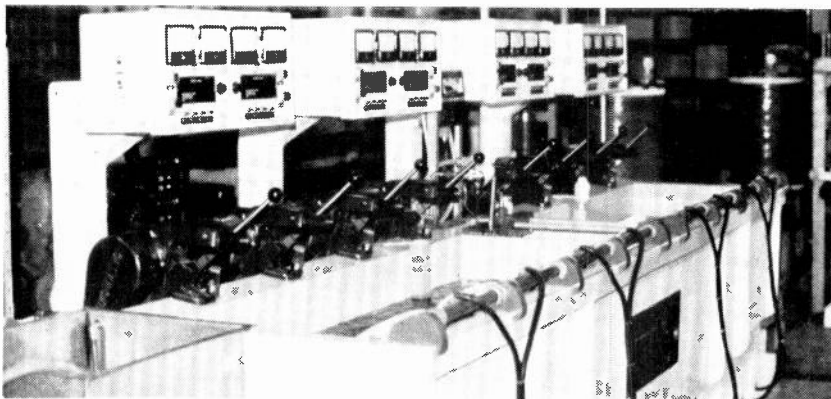
RCA, CBS, MCA, MELODIYA AND OTHERS

### Continuous recirculation and use of all the solution

Optimum plating requires continuous recirculation to wash the cathode constantly with nickel-rich solution. Exclusive design features keep all the solution moving: our cathode rotates at a 45° angle allowing the solution to jet across the cathode without being trapped. Depleted solution flows over the anodes before reaching the cathode again.

### No maintenance problems in cathode electrical system

Our unique solid bronze cathode head assembly has no commutators or brushes—no problems of corrosion or loss of contact. It is guaranteed to perform trouble-free indefinitely. **Trouble-free, fully enclosed, water-cooled, remote-controlled rectifiers** Each position has its own precision 30



volt-300 amp. rectifier and controls. The rectifiers are of totally new design, completely enclosed and water-cooled. They are made to run 24 hours a day and do, without fans. Thickness is precisely controlled at each position with a new electronic read-out digital ampere-hour meter. **One fiberglass tank with 4 or 8 independent positions**

You gain the advantages of individual tanks without the headaches. Each position is electrically isolated and works independently. The whole process takes place in one tank with one inlet and one outlet. There's never been a fitting failure. Inert molded fiberglass needs no maintenance. Taper is controlled by adjusting the solution level, without baffles and their problems.

**Exclusive two-stage heavy-duty filter** Solution constantly recirculates at 100 gpm through our exclusive two-stage filter—carbon for chemical purification and cotton cores for positive dirt filtration. Many installations need no wetting agents.

**audio**  
AUDIOMATIC CORPORATION

1290 AVENUE OF THE AMERICAS  
NEW YORK, N.Y. 10019 PHONE (212) 582-4870  
CABLE: AUDIOMATIC TELEX 12-6419

OVERSEAS OFFICE: 4 RUE FICATIER  
92400 COURBEVOIE FRANCE PHONE 333 30 90  
CABLE: AUDIOMATIC TELEX 620282



● **UNION CITY (Area Code 203)**

A. C. Hampson Printing Co. Inc., PO Box 97. Zip. 06770. Tel. 729-2294. Pres.: A.D. Hampson; Sales Mgr.: A.L. Payne. (Tape only)

**DELAWARE**

● **WILMINGTON (Area Code 302)**

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy, Sales Mgr.: D. Smith; Adv. Mgr.: Marjorie Leap  
National Tape Dupl'rs, see Ken-Del.

**FLORIDA**

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory. (Tape only)  
Steve Mogull Assoc., PO Box 611244, 1647 NE 124 Ln., North Miami 33161. Tel: 895-1110Hl Pres.: Steve Mogull.  
Record Dists. of America, 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo.  
South Eastern Recs., 4380 NW 128 St., Opa Locka 33014. Tel: 685-6211. Pres.: Mateo San Martin; Sales Mgr: Alba Eagan; Gen. Mgr.: Guido Calvache Jr.

**GEORGIA**

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

Data-Linear Prods. Inc., 4507-K Mills Pl. SW, College Park 30366. Tel. 691-1254. Contact: Robert M. Ingrassia. Home office: New York, N.Y., Linear Prods. Inc.

● **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc. Zip: 30552. Tel: 782-3931.

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I Plant Inc., see Album Graphics.  
Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka.  
Sales offices: Los Angeles, Calif., New York, N.Y.  
Int'l branch: England.  
M. M. Cole Music Publ'g Co., 251 E. Grande Ave. Zip 60611. Tel: 527-2160. Pres.: Sheperd Stern; Adv. Mgr.: B. Bernstein.  
Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel: 647-8730.  
Springboard Int'l, 105 Randall St., Elk Grove Village 60007. Tel: 956-1150.  
Home office: Rahway, N.J.

● **COLLINSVILLE (Area Code 618)**

Mar-Kay Rec. Co., 1 Scotch Pine Dr. Zip: 62234. Tel: 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen; Adv. Mgr.: Phyllis Darner.

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman. (Record only)  
Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr.: William Swanson.  
Home office: Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp.

● **RICHMOND (Area Code 317)**

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Plant Mgr.: Greg Steer.  
Home office: New York, N.Y.

● **TERRE HAUTE (Area Code 812)**

Artco Press Inc., PO Box 1445. Zip: 47808. Tel: 232-0926. Pres.: James S. Royle; Sales Mgr.: Don Wilson.  
Ivy Hill Communications Inc., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851. VP: Don Ford.  
Home office: Great Neck, N.Y.  
Kalny Mds., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851.  
Home office: Los Angeles, Calif.  
Modern Album of Indiana Inc., 1299 Voorhes St. Zip: 47808. Tel: 235-6001. Pres. & Gen. Mgr.: Richard Fields. (Record only)  
Home office: Hauppauge, N.Y., Modern Album & Finishing Co. Inc.  
Woodburn Printing Co. (div. of Unique Graphics Corp.), 25 S. Sixth St. Zip: 47808. Tel: 232-0164. (Record only)

**IOWA**

● **CARLISLE (Area Code 515)**

Kajac Rec. Corp., 155 First St. Zip: 50047. Tel: 989-0876. Pres.: Harold L. Luick.

● **DES MOINES (Area Code 515)**

Tee-Shirts, Tee-Shirts, PO Box 472, Main Sta. Zip 50302. Tel: 225-0343. Contact: Art Smart Stenstrom. (Customized tee-shirts only)

**LOUISIANA**

● **NEW ORLEANS (Area Code 504)**

Ken Keene Int'l, PO Box 3763 Zip: 70117. Contact: Paul Catalano.  
Home office: St. Louis, Mo.

● **SHREVEPORT (Area Code 318)**

Imp-rints Inc., PO Box 3697. Zip: 71103. Tel: 636-0492. Premium Div. Contact: David Zaenglein. (Customized tee-shirts only)

● **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip: 70586. Tel: 363-2104. Pres. J. Floyd Soileau; Sales Mgr.: Ronnie Soileau; Mgr.: J. K. Soileau.

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800.  
Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock. (Record only)

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; VP Opns. Eric C. Stahl.

**MICHIGAN**

● **DETROIT METROPOLITAN AREA (Area Code 313)**

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48073. Tel: 588-8281. (Tape only)

**MINNESOTA**

● **MINNEAPOLIS (Area Code 612)**

Cosmic Rainbow, 5309 Lyndale Ave. S. Zip: 55419. Tel: 827-5456. (Customized tee-shirts only)

**MISSOURI**

● **ST. LOUIS (Area Code 314)**

Audio Precision Inc., PO Box 6903. Zip: 63123. Tel: 843-5020. Pres.: John C. Reed; VP: Jim Cole.  
Ken Keene Int'l, 2008 S. 39 St. Zip: 63110. Tel: 776-3410. Pres. & Adv. Mgr.: Ken Keene; Sales Mgr.: Parvin Tramel.  
Branches: New Orleans, La., Nashville, Tenn.  
Int'l branch: England, Seacruise.

**NEW JERSEY**

● **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000; Philly (215) 922-8558. Pres.: David H. Goodman, Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman.  
Sales office: New York, N.Y.

● **COLLINGSWOOD (Area Code 609)**

Pauli Prods., PO Box 29. Zip: 08108. Tel: 547-8925. Pres.: Joseph A. Pauli. (SEE ADVERTISEMENT)

● **EDISON (Area Code 201)**

Shepard Printing Corp., 180 Talmadge Rd. Zip: 08817. Tel: 287-4464. Pres.: Philip M. Rosenbloom. (Record only)  
Branch: New York, N.Y.

● **JERSEY CITY (Area Code 201)**

Saxon Adhesive Prods. Inc., 880 Garfield Ave. Zip: 07305. Tel: 451-0200. NYC (212) 964-1713.

● **LYNDHURST (Area Code 201)**

Colorseps-Lithopreps Serv., PO Box 151. Zip: 07071. Tel: 438-6729. Pres.: J.G. Principato.

● **NEWARK (Area Code 201)**

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave. Zip: 07102. Tel: 642-5991.

● **PARK RIDGE (Area Code 201)**

Cadet Recs., PO Box 176. Zip: 07656. Tel: 391-3676. VP Sales. R.K. Herrington.  
Home office: Los Angeles, Calif

● **RAHWAY (Area Code 201)**

Springboard Int'l, 947 US Hwy. 1. Zip: 07065. Tel: 574-1400. Pres.: Dante Pugliese; VP: Herb Bregman; Sales & Adv. Mgr.: Bob Demann.  
Branches: Los Angeles, Calif., Elk Grove Village (Chicago Metropolitan Area), Ill.

**NEW YORK**

● **CENTRAL ISLIP (Area Code 516)**

Ramart Printing Corp., 3180 J Expwy. Dr. S. Zip: 11722. Tel: 234-0050. Pres.: Frank D. Martino.

● **FARMINGDALE (Area Code 516)**

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. (Tape only)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. Pres.: Murray Gordon, VP: Dallas Kern.  
Branches: Los Angeles, Calif., Terre Haute, Ind., New York, N.Y.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: G. Thalasinis.  
Modern Album & Finishing Co. Inc., Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1100; NYC (212) 353-5701. Pres.: G.D. Thomas, Sales Mgr.: R.A. Froehlig. (Record only)  
Branches: Burbank (Los Angeles Metropolitan Area), Calif., Modern Album of California Inc.; Terre Haute, Ind., Modern Album of Indiana Inc.; Nashville, Tenn., Modern Album of Tennessee Inc.  
Int'l branch: Canada, Modern Album of Canada Ltd.  
Pres-Tige Label Corp., 255 Osler Ave. Zip: 11787. Tel: 273-0020. Pres.: Jerry Sybul; VP & Gen. Mgr.: Ernie Menkes.

● **HUNTINGTON STATION (Area Code 516)**

Shelley Prods Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP Sales: Richard Block. (Sales office only)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
The Bert-Co Ents. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. Mgr.: Andrew Sager.  
Home office: Los Angeles, Calif.  
Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake. Adv. Mgr.: R.C. Morsk  
Guaranteed Printing Serv Co Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410.  
Ivy Hill Communications Inc., 18 E. 48 St. Zip: 10017. Tel: 752-4670. Sr. VP Sales: Lee Koppelman. (Sales office only)  
Home office: Great Neck, N.Y.  
Laboratory Systems Corp., 37 W. 57 St. Zip: 10019. Tel: 753-3854.  
Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-2322. Pres.: Robert M. Miller. (SEE ADVERTISEMENT)  
Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Sales Mgr.: Murray Rabkin  
Branches: College Park (Atlanta Metropolitan Area), Ga., Data-Linear Prods. Inc.; Puerto Nuevo, P.R., Linear Prods. of Puerto Rico.  
Love Unlimited T-Shirt, 144-25 Jamaica Ave., Jamaica 11435. Tel: 658-1850/1975. (Customized tee-shirts only).  
Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres., Sales & Adv. Mgr.: Max Finesmith.  
P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 75 Rockefeller Plaza. Zip: 10019. Tel: 489-6133. Pres.: Hugh T. Landy; VP Sales: David Grant.  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Richmond, Ind  
Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel: 586-1540.  
Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871. Co-Pres.: Paul Adler.  
Home office: Los Angeles, Calif.  
Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood; Sales Mgr.: Eric P. Rood; Adv. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)  
Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay.  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind., Rutgers Packaging Corp.  
R J C Sales Corp., PO Box 194, Ryder Sta., Brooklyn 11234. Tel: 968-9660. Pres. & Sales Mgr.: Richard Chernow.

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. (Sales office only)

Home office: Camden, N.J.  
Jasper Samuel Ent's., 97-28 57 Ave., Queens 11212. Tel: 271-2418; N.J. (201) 243-1300. Pres.: Jasper Samuel.

Shepard Printing Corp., 233 Spring St. Zip: 10013. Tel: (212) 255-1930. (Record only)

Home office: Edison, N.J.  
Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; VP Mktg.: Floyd S. Glinert.

Branch: Los Angeles, Calif  
Tanagraphics Inc., 263 Ninth Ave. Zip: 10036. Tel: 255-8876.

Tri-Lon Color Lithographers Ltd., 54 W 21 St. Zip: 10010. Tel: 255-6140. (Tape only)

Viewlex Inc., 1290 Ave. of the Americas. Zip: 10019. Tel: 581-5641. Pres.: Richard H. Burkett, East Coast Account Exec. Elise Maraldo (Sales office only)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plants: Los Angeles, Calif., Monarch Rec. Mfg. Co., Allentown, Pa., Allentown Rec. Co. Inc. (SEE ADVERTISEMENT)

## ● ROCKVILLE CENTRE (Area Code 516)

Pratt-Spector Corp., 46 Merrick Rd. Zip: 11570. Tel: 764-5061, NYC (212) 227-0008. Pres.: Stanley Gilman, Sales Mgr.: Pete Gans; Adv. Mgr.: Paul Mastroianni. (Tape only) (SEE ADVERTISEMENT)

## ● UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski, Sales Mgr.: Andrew Cittadino, Adv. Mgr.: Fred Faccioli. (Record only)

## NORTH CAROLINA

### ● KINSTON (Area Code 919)

Neuse Valley Ent's. Inc., PO Box 1515, 305 H Rd. Zip: 28501. Tel: 523-1111/1643. Pres.: John F. Burton Jr.; Sales Mgr.: John Lewis Nunn Jr.; Adv. Mgr.: Haywood Smith. (Tape only)

### ● THOMASVILLE (Area Code 919)

Adtees, PO Box 1033, 1205 Lexington Ave. Zip: 27360. Tel: 475-0111. Pres.: Tim Batsen. (Customized t-shirts only)

## OHIO

### ● CINCINNATI (Area Code 513)

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Carrol Rawling  
Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres.: Gen & Sales Mgr.: Shad O'Shea.

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45213. Tel: 522-9336. Pres.: Rusty York, Sales Mgr.: Harry Urschel, Adv. Mgr.: Linda York.

Q C A Custom Pressing (formerly Queen City Album Inc.), 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Joseph Sluder; Adv. Mgr.: Bill Sachs. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt, VP: Philip M. Burkhardt.

### ● COLUMBUS (Area Code 614)

Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: 846-6126. Pres.: R.G. Kindred, VP: M.L. Kindred.

Roach (div. of Perma-Trans Prods.), 1285 Alum Creek Dr. Zip: 43209. Tel: 239-9111; WATS (800) 848-6460 (except Ohio). Contact: Jeff Pearson. (Customized t-shirts only)

Branch: Sun Valley (Los Angeles Metropolitan Area), Calif

### ● YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 803 E. Indianola. Zip: 44502. Tel: 783-2222.

## OREGON

### ● TROUTDALE (Area Code 503)

Victory Cassette Ministries Inc., Victory Park 100. Zip: 97060. Tel: 667-3724. Pres.: Dan E. Gordon; Sales Mgr.: Carl Coleman, Adv. Mgr.: Doug Gamlin (Tape only)

## PENNSYLVANIA

### ● ALLENTOWN (Area Code 215)

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 1002-10 Walnut St. Zip: 18102. Tel: 433-7495. Pres.: Sanford L. Wantell.

Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc.; New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

### ● MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'ns Inc., PO Box 1152, 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin. (Record only)

### ● PHILADELPHIA (Area Code 215)

Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: 729-4655. (Record only)

Recordaid Inc., PO Box 14338. Zip: 19115. Pres.: D. Exline, Sales Mgr.: L. Siegel.

### ● SCRANTON (Area Code 717)

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales & Adv. Mgr.: Martin Fischer. (SEE ADVERTISEMENT)

### ● SHARON (Area Code 412)

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic, Adv. Mgr.: Ruth Toth.

## PUERTO RICO

### ● CANOVANAS (Area Code 809)

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel: 876-2560, 722-0173.

### ● PUERTO RICO NUEVO (Area Code 809)

Linear Prods. of Puerto Rico, Old Long Bldg., Matadera Rd. Zip: 00936. Tel: (809) 783-4986. Contact: Ralph Gonzales.

Home office: New York, N.Y., Linear Prods. Inc.

## SOUTH CAROLINA

### ● PIEDMONT (Area Code 803)

Palmetto State Ent's., Rt. 1, Hwy. 86. Zip: 29673. Tel: 269-6554, 845-6862. (Customized tee-shirts only)

## TENNESSEE

### ● MEMPHIS (Area Code 901)

Crocodile Magazine, 312 S. Pauline St. Zip: 38104. Tel: 522-8383.

### ● NASHVILLE AREA (Area Code 615)

Albums 'N Things (div. of Frank James Ent's.), PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Ricci Koger.

American Sound Recs., 1009 17 Ave. S. Zip: 37212. Tel: 256-1693. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Chris Ostermeyer; Adv. Mgr.: Connie L. Wright. (Record only)

Color Graphics Inc., 305 Church St., Goodlettsville 37072. Tel: 859-4001. Pres.: Randal L. Miller.

Custom Tape Dupl'rs Inc., 341 Hill Ave. Zip: 37210. Tel: 256-1728. Mgr.: Mike Tant. (Tape only)

Ken Keene Int'l, PO Box 1561. Zip: 37202. Tel: 776-5277. Contact: Tom Pallardy.

Home office: St. Louis, Mo.

Modern Album of Tennessee Inc., 121 Fifth Ave. S. Zip: 37203. Tel: 255-7461. Gen. Mgr.: Richard Fields; Sales Mgr.: R.J. Froehlig. (Record only)

Home office: Hauppauge, N.Y., Modern Album & Finishing Co. Inc.

Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell, VP: Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon.

Nationwide Sound Dist's., PO Box 23262. Zip: 37202. Tel: 385-2704. Pres.: Joe F. Gibson; Sales & Promo. Dir.: Betty Gibson. (Record only)

Williams Printing Co., 417 Commerce. Zip: 37219. Tel: 256-7151.

## TEXAS

### ● FORT WORTH AREA (Area Code 817)

Associated Rec. Pressers of America Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011. Pres.: David M. Howell.

### ● SAN ANTONIO (Area Code 512)

B C L Ent's. Inc., 1002 Hoefgen St. Zip: 78210. Tel: 532-3216. Pres.: C. Foy Lee

### ● WACO (Area Code 817)

Creative Communications Inc. (sub. of SMI), 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. VP: Mac McLain. (Tape only)

Mike's Print Shop, 2507 Grim. Zip: 76707. Tel: 752-2321.

## WYOMING

### ● CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. (Record only)

## RECORD PROMOTION

### ALABAMA

#### ● BIRMINGHAM (Area Code 205)

The Burks-Scott Org. Inc., PO Box 10612, 1150 N. Center St. Zip: 35202. Tel: 251-4365. Pres. & Sales Mgr.: Lee Burks; VP & Adv. Mgr.: Ann Scott.

### ARKANSAS

#### ● BATESVILLE (Area Code 501)

Starway Music & Advertising, 368 E. Pine. Zip: 72501. Tel: 793-3934. Pres.: Bill Snearly

#### ● FORT SMITH (Area Code 501)

Combined Mktg. Assoc., 10 Boston Square. Zip: 72901. Tel: 782-5051. Pres.: James Baldwin, VP: Roy J. Morris

### CALIFORNIA

#### ● BAKERSFIELD (Area Code 805)

D J Rec. Serv., 2200 Freemont. Zip: 93304. Tel: 832-6633/6897. Owner & Pres.: Angie Woods

#### ● FRESNO (Area Code 209)

California Artists Corp., PO Box 11474. Zip: 93773. Tel: 222-8702. Pres.: Ray Camacho, Sales Mgr.: Mingo Cervantes; Adv. Mgr.: Jess Luna

#### ● HUNTINGTON BEACH (Area Code 714)

E H J Prod'ns, 19381 Jerrilyn Ln. Zip: 92646. Tel: 968-9896. Pres. & Owner: Ernie Hernandez.

#### ● LOS ANGELES METROPOLITAN AREA (Area Code 213)

Alshire Int'l, 1015 Isabel St., Burbank 91502. Tel: 849-4671. Pres.: Al Sherman, Sales Mgr.: Dick Cea.  
Balloon Ventures (div. of United Entertainment Inc.), 2249 Linnington Ave. Zip: 90064. Tel: 475-1683. Pres.: Ben Schlossberg

### Unsurpassed in Quality

**GLOSSY PHOTOS** **15¢ EACH IN 1000 LOTS**

**1000 POSTCARDS \$70<sup>00</sup>**

**100 8x10 \$18<sup>95</sup>**

**CUSTOM COLOR PRINTS \$89 per 100**

**COLOR LITHO \$210<sup>00</sup> per 1000**

**COLOR POSTCARDS \$180 per 3000**

**Mounted Enlargements**  
**20"X30" \$14.00**  
**30"X40" \$20.00**

**COPYART**  
Photographers

A Division of JAMES J. KRIEGSMANN  
165 W. 46th St., N.Y. 10036  
(212) PL 7-0233

Art Benson Promos., 1560 N. La Brea, Suite M, Hollywood 90028. Pres.: Arthur H. Benson; Sales Mgr.: Howard Wormser; Adv. Mgr.: David Morhashed.

Fred Benson Promo., PO Box 869, Hollywood 90028. Tel: 876-4706. Pres.: Fred Benson.

Mike Borchetta West Coast Rec. Promo., 6290 Sunset Blvd., Hollywood 90028. Tel: 461-8488. Pres. Mike Borchetta; Sales Mgr.: Diane Simmons; Adv. Mgr.: Scott Borchetta; Promo. Dir.: Mark Borchetta.

California Images Inc., 7611 Fulton Ave., North Hollywood 91605. Tel: 875-1424, 982-1353. (Customized tee-shirts only)

Carman Prod'ns, 15456 Cabrito Rd., Van Nuys 91406. Tel: 873-7370. Pres.: T.R. Skeeter; Mgr.: J. Eddy; Sales Mgr.: W. Trowbridge.

Crazy Bob Creations & Promos. (div. of Dahlhouse Publ'g House), PO Box 3262, Hollywood 90028. Tel: 851-1175. Pres.: Robert L. Gilbert; Sales Mgr.: Gary Theroux; Adv. Mgr.: Robert Lord.

Lu Fields Promos., 7033 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 469-7101. Owner: Lu Fields.

Fields Unlimited, 4648 Park Granada, No. 172, Calabasas 91302. Tel: 883-2884. Pres.: Barney Fields.

Earl Horowitz, 731 W. Wilson, Glendale 91343. Tel: 245-6464. (Regional & Nat'l Sales & Mktg.)

Horseshoe Dist's., 3713 Fanwood Ave., Long Beach 90808. Tel: 429-1700. Contact: Ann Harmon.

Home office: South Bend, Ind.

George Jay & Assocs., 1608 Argyle, Hollywood 90028. Tel: 469-3322. Owner: George Jay.

Wriston N. Jones, 7850 Fareholm Dr., Hollywood 90046. Tel: 874-4031. Art Dir.: Wriston N. Jones.

Kosh & Co., 1581 Crossroads of the World, Hollywood 90028. Tel: 466-9755. Co-Dir.: John Kosh.

Ray Lawrence Ltd., PO Box 1987, Studio City 91604. Tel: 552-1000. Pres. & Sales Mgr.: Ray Lawrence; Adv. Mgr.: Jeff Lawrence.

M K Prod'ns Inc., 14341 Chandler Blvd., Suite 20, Van Nuys 91401. Tel: 789-4343.

Mahoney/Wasserman, 9885 Charleville Blvd., Beverly Hills 90212. Tel: 277-7901. Pres.: Paul Wasserman.

Branch: New York, N.Y.

Provocative Promos., 1441 Seward St., Hollywood 90028. Tel: 469-1109. Pres: Marc Simon; VP & Sales Mgr.: Kenn Friedman.

Tony Richland Promo., 1680 N. Vine St., Hollywood 90028. Tel: 467-2151. Pres.: Tony Richland; VP: Tom Richland; Sales Mgr.: Jo-Jo Richland; Adv. Mgr.: Lizzie Richland.

Roach (div. of Perma-Trans Prods.), 8430 Tujunga Ave., Sun Valley 91352. Tel: 767-8300, WATS (800) 423-2611 (except Calif.) Contact: Rick Smith. (Customized tee-shirts only)

Home office: Columbus, Ohio.

Solters & Roskin Inc., 9255 Sunset Blvd. Zip: 90069. Tel: 275-5303.

Home office: New York, N.Y.

Sound Syndicate, 7769 Melrose Ave. Zip: 90046. Tel: 653-4818.

Steinberg Lipsman & Assocs., 8961 Sunset Blvd. Zip: 90069. Tel: 278-3838. Owner: David Steinberg.

Surf City Recs., 5460 White Oak Ave., Suite G-338, Encino 91317. Tel: 789-8858. Pres.: Gary M. Theroux; Admin. Ass't: Russell Bidwell; Sales Mgr.: Mark Charger; Adv. Mgr.: Peter Roberts.

Nick Thery Rec. Promo., 3008 Belden Dr. Zip: 90068. Tel: 469-2719. Pres.: Nick Thery.

Viewlex Inc., 6255 Sunset Blvd., Hollywood 90028. Tel: 464-0176. VP Sales: Phil Picone; West Coast Sales Rep.: Scott Ross. (Sales office only)

Home office: New York, N.Y.

Plant: Holbrook, N.Y., Goldisc Rec'gs Inc. (SEE ADVERTISEMENT)

West Coast Promos. of America, 8010 Second St., Paramount 90723. Tel: 531-6000.

The Whittemore Corp., 6430 Sunset Blvd., Suite 1121, Hollywood 90028. Tel: 464-6111. Pres.: Don Whittemore; Sec'y-Treas.: Linda Whittemore.

Norman Winter/Assocs. Publicity, 8532 Sunset Blvd., Hollywood 90069. Tel: 659-5034. Pres.: Norman Winter.

#### ● SACRAMENTO (Area Code 916)

ProQua Prod'ns, 3500 Lyra St. Zip: 95827. Tel: 363-3088. Pres.: Wade Lattin; Sales Mgr.: Melvin Murphy; Adv. Mgr.: Charles Barney.

#### ● SAN FRANCISCO & BAY AREA (Area Code 415)

Astral Artists Direction, 21 Park Way, Piedmont 94611. Tel: 658-2802. Pres. Lou Casabianca.

Fred Fox Music Co., 15 S. Ontario, San Mateo 94401. Tel: 343-7222.

Cathy Furniss & Assocs., 680 Beach St., No. 445. Zip: 94109. Tel: 885-2807.

27th Music Promos., PO Box 600, Mill Valley 94941. Tel: 457-0215. Pres.: August G. Blume; Sales Mgr.: Nancy D. Blume; Adv. Mgr.: Rosemary Leaver.

S. White, 2383 Union St., No. 4. Zip: 94123. Tel: 567-6935.

#### CONNECTICUT

#### ● MONROE (Area Code 203)

Black & White Prod'ns, 114 W. Maiden Ln. Zip: 06468. Tel: 261-2979. Pres.: Vincent E. Meyer Jr.

#### ● NORWALK (Area Code 203)

Paradiso Inc., 71 East Ave. Zip: 06851. Tel: 853-2235. Pres.: F. von Kleydorff.

#### ● WESTPORT (Area Code 203)

Crystal Magick Promos. Inc., 21 Charles St. Zip: 06880. Tel: 227-2636. Pres.: Curtis Gunn; Sales & Adv. Mgr.: Lee Heiman.

#### DISTRICT OF COLUMBIA

#### ● WASHINGTON (Area Code 202)

Radio Free Jazz, 3212 Pennsylvania Ave. SE. Zip: 20020. Tel: 582-2000.

#### FLORIDA

#### ● BONIFAY (Area Code 904)

Universal Evangelistic Miracle & Music Fellowship, PO Box 795. Zip: 32425. Pres.: Sherrie Scott; Sales Mgr.: Glen Scott; Adv. Mgr.: Darrell Scott

#### ● MIAMI METROPOLITAN AREA (Area Code 305)

Florida Independent Promos., PO Box 246, 13145 NW 45 Ave., Opa Locka 33054. Tel: 685-7601. Pres.: Joseph Stanzone.

Steve Mogull Assoc., PO Box 611244, 1647 NE 124 Ln., North Miami 33161. Tel: 895-1110. Pres.: Steve Mogull.

#### ● TAMPA (Area Code 813)

Studio 70, 7120 N. Florida Ave. Zip: 33604. Tel: 238-6021.

#### GEORGIA

#### ● ATLANTA (Area Code 404)

Wade Pepper Promos., 1195 Mount Paran Rd. NW. Zip: 30327. Tel: 233-5167.

Curtis L. Smith & Assocs. Inc., 174 11 St. NE. Zip: 30309. Tel: 892-9585. Pres.: Curtis L. Smith.

#### ILLINOIS

#### ● CHICAGO METROPOLITAN AREA (Area Code 312)

Ad-Vertising Unlimited, PO Box 8135. Zip: 60680. Tel: 787-8220. Pres.: R.C. Hillsman; Sales Mgr.: Frank Howard Jr.; Adv. Mgr.: Howard Pittman.

Bedno-Wright Assocs., 233 E. Erie. Zip: 60611. Tel: 664-6054. Pres.: Howard Bedno.

M. M. Cole Music Publ'g Co., 251 E. Grande Ave. Zip: 60611. Tel: 527-2160. Pres.: Sheperd Stern; Adv. Mgr.: B. Bernstein.

Tony Gideon Promos., 2358 E. 70 Pl., Suite 301. Zip: 60649. Tel: 643-4117. Pres.: Tony Gideon.

Earl Glicken Promos. Ltd., 1770 Winthrop Rd., Highland Park 60035. Tel: 831-4467. Pres.: Earl L. Glicken; Sales Mgr.: Kerry Glicken; Adv. Mgr.: Craig Glicken.

International Rec'g Co., 1649 W. Evergreen Ave. Zip: 60622. Tel: 227-2600. Pres.: Leonard March.

Kiderian Recs. Prod'ns, 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck.

Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. Pres.: Vincent Sosa.

National Radiophone, PO Box 121, Glencoe 60022. Tel: 432-0116. Pres.: David J. Dahl.

Planet Communications (div. of Clay Pigeon Int'l), PO Box 20346. Zip: 60620. Tel: 476-2553. Pres. & Gen. Mgr.: Vytautas Beleska; Sales Mgr.: Rudy Markus.

Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville 60048. Tel: 362-4060. Studio Mgr.: Neal Peterson.

Star Title Strip Co. Inc., 1825 W. Chicago Ave. Zip: 60622. Tel: 829-0549.

Home office: Pittsburgh, Pa.

#### INDIANA

#### ● GARY (Area Code 219)

Ron Wheeler Ent's., PO Box 1900, 4788 Connecticut Ave. Zip: 46409. Tel: 887-0924. Pres.: Ronald E. Wheeler.

#### ● INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman.

#### ● SOUTH BEND (Area Code 219)

Horseshoe Prod'ns, 3510 Langley Dr. Zip: 46614. Tel: 291-3262. Contact: Ruth Brown.

Branches: Long Beach (Los Angeles Metropolitan Area), Calif.; Nashville, Tenn.

#### IOWA

#### ● CARLISLE (Area Code 515)

Iowa Sound Promos. & Advertising (div. of Kajac Rec. Corp.), 155 First St. Zip: 50047. Tel: 989-0876. Pres.: Harold L. Luick.

#### ● DES MOINES (Area Code 515)

Tee-Shirts, Tee-Shirts, PO Box 472. Zip: 50302. Tel: 225-0343. Contact: Art Smart Stenstrom. (Customized tee-shirts only)

#### ● OTTUMWA (Area Code 515)

Operation Music Ent's., 233 W. Woodland Ave. Zip: 52501. Tel: 682-8283. Pres.: Nada C. Jones

#### KANSAS

#### ● PARSONS (Area Code 316)

Music Center, 2500 Grand Ave. Zip: 67357. Tel: 421-2782. Pres.: H.A. Stephens.

#### LOUISIANA

#### ● NEW ORLEANS (Area Code 504)

Hampton & Johnson Rec. Promos., PO Box 15110. Zip: 70175. Tel: 282-8209. Pres.: Ms E Hampton; Sales Mgr.: Thomas Moore Jr.; Adv. Mgr.: J.A. Johnson

Ken Keene Int'l, PO Box 3763. Zip: 70117. Contact: Paul Catalano.

Home office: St. Louis, Mo.

New Orleans Rec. Survey, PO Box 15094. Zip: 70175. Tel: 949-8387. Pres.: E.K. Johnson; Sales Mgr.: Tad Jones; Adv. Mgr.: J. Robinson.

Sapphire Promos. Rec. Co., 2815 Octavia St. Zip: 70115. Tel: 866-3478. Pres.: Lou Welsh Jr.

#### ● SHREVEPORT (Area Code 318)

Imprints Inc., PO Box 3697. Zip: 71103. Tel: 636-0492. Premium Div. Contact: David Zaenglein. (Customized tee-shirts only)

#### MARYLAND

#### ● CLINTON (Area Code 301)

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd. Zip: 20735. Tel: 868-7600.

#### ● GREENBELT (Area Code 301)

Lion Prod'ns & Promos., 5829 Cherrywood Terr., Suite 203. Zip: 20770. Tel: 345-5587. Owner & Pres. Lester L. Friedman.

#### ● KENSINGTON (Area Code 301)

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686. Owner, Pres. & Studio Mgr.: W. Robert Yesbek; Sales & Adv. Mgr.: Betty Phelps.



**RICHARD GERSH ASSOCIATES, INC.**  
Public Relations  
200 West 57 Street, New York, N. Y. 10019  
(212) 757-1101

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800.  
 Ed Hurvitz Music Promos., 129 Bishop St., Brockton 02402. Tel: 588-6348. Pres. & Adv. Mgr.: Edward M. Hurvitz; Sales Mgr.: Linda Berman.  
 Charles Martignette Mgmt., PO Box 9295. Zip: 02114. Tel: 734-5400. Pres.: Charles Martignette Jr.; Adv. Mgr.: Dudley Winchester.  
 Talent Inc., 91 Newbury Ave., North Quincy 02171. Tel: 328-5057.  
 Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.

## MICHIGAN

### • ANN ARBOR (Area Code 313)

Charismatic Renewal Servs., 617 E. Huron. Zip: 48108. Tel: 761-8505.

### • DETROIT METROPOLITAN AREA (Area Code 313)

Leo Cheslak, 25315 Lyndon Ave., Redford Township 48239. Tel: 548-0181/3171. Pres.: Leo Cheslak.  
 Tom Gelardi Promos., 14611 E. Nine Mile Rd., East Detroit 48021. Tel: 779-1380. Pres.: Tom Gelardi.  
 Graphic Design Inc., 23800 Amber, Warren 48089. Tel: 758-0480. Pres.: R.G. Heppard; Sales Mgr.: James Poala.  
 Pioneer Rec'g Studio Inc., 26645 W. 12 Mile Rd., Southfield 48039. Tel: 353-0380. Pres.: Gary A. Rubin.  
 Rob-Ron Recs. Inc., 18042 Roselawn. Zip: 48221. Tel: 862-5177. Pres.: Ronald Holmes.  
 Second To None Corp., 17651 Annchester Rd. Zip: 48219. Tel: 535-6699, 273-5229. Pres.: Jerry Cunningham.  
 Star Promos. Unlimited, 6940 Carriage Hills Dr., Plymouth 48171. Tel: 455-6625. Pres.: Saul Star.

## MINNESOTA

### • MINNEAPOLIS (Area Code 612)

Cosmic Rainbow, 5309 Lyndale Ave. S. Zip: 55419. Tel: 827-5456. (Customized tee-shirts only)  
 The Graphic Conspiracy, 2512 Fillmore NE. Zip: 55418. Tel: 788-3912. Contacts: James Bolton, Leslie Palmer.  
 Doug Lee Midwest Promo., 7515 Wyzata Blvd., Suite 110. Zip: 55426. Tel: 544-4487. Owner: Doug Lee.  
 Edwin Neuger & Assocs., 450 Baker Bldg. Zip: 55402. Tel: 335-6621.

## MISSISSIPPI

### • COLUMBUS (Area Code 601)

Startown Recs., Box 414, Rt. 3, Hwy. 82 W. Zip: 39701. Tel: 327-9977. Pres.: Allen White; Sales Mgr.: Aldean Clemons; Adv. Mgr.: Guy Richards Jr.

### • TUPELO (Area Code 601)

J B Ents., 1608 Patterson Dr. Zip: 38801. Tel: 844-3973. Pres.: Jack Benney; Sales Mgr.: Kay Benney; Adv. Mgr.: Shirley Benney.

## MISSOURI

### • ST. LOUIS (Area Code 314)

Ken Keene Int'l, 2008 S. 39 St. Zip: 63110. Tel: 776-3410. Pres. & Adv. Mgr.: Ken Keene; Sales Mgr.: Parvin Tramel.  
 Branches: New Orleans, La.; Nashville, Tenn.  
 Int'l branch: England, Seacruise.

## NEBRASKA

### • OMAHA (Area Code 402)

Williams Special Prods., PO Box 14481. Zip: 68124. Pres.: Mark H. Williams.

## NEVADA

### • CARSON CITY (Area Code 702)

Gopher Prods. Corp., PO Box 1812, 2201 Lockheed. Zip: 89701. Tel: 882-9333. Pres.: Warren Perkins; Nat'l Sales Mgr.: Jerry Washabaugh. (SEE ADVERTISEMENT)

## NEW HAMPSHIRE

### • SALEM (Area Code 603)

N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, Lawrence, Mass. 01842; 5A Central St. Zip: 03079. Tel: 893-4148. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr.: E. J. Kankey.

## NEW JERSEY

### • GLENDORA (Area Code 609)

Record Room, 308 E. Evesham Rd. Zip: 08029. Tel: 939-0034.

### • MONTCLAIR (Area Code 201)

Linear Sound Rec'g, 211 Glenridge Ave. Zip: 07042. Tel: 744-0686. Pres.: S. Denholtz; Sr. VP. Mike Kroll.

### • NEW MILFORD (Area Code 201)

Sol Abrams Assocs. Inc., 331 Webster Dr. Zip: 07646. Tel: 262-4111. Pres.: Sol Abrams.

### • NEWTON (Area Code 201)

R-J Ents., Box 401, RD 3. Zip: 07860. Tel: 948-6853. Owner: Ronnie James.

### • PLAINFIELD (Area Code 201)

Philip Lawrence Jackson Inc., 534 E. Second St. Zip: 07060. Tel: 754-5172. Pres.: Phil Jackson.

### • PLEASANTVILLE (Area Code 609)

Advertising Dynamics Inc., 600 Fire Rd. Zip: 08232. Tel: 646-5980. Pres.: Kenneth P. Smith; Creative Dir.: Eric Lipsman.

## NEW MEXICO

### • BELEN (Area Code 505)

Little Richie Johnson Agency, 610 Dalies Ave. Zip: 87002. Tel: 864-7441. Pres.: Little Richie Johnson.

## NEW YORK

### • BUFFALO (Area Code 716)

Marty Angelo's Disco Rec. Promo. Inc., 286 Brompton Rd. Zip: 14221. Tel: 884-5690. Pres.: Marty Angelo; Sales Mgr.: Louis Mersola.

### • EASTCHESTER (Area Code 914)

Hallah Communications, 11 Wendover Rd. Zip: 10709. Pres.: Gene Hallahan.

### • HOLBROOK (Area Code 516)

Goldisc Rec'gs Inc. (sub. of Viewlex Inc.), Veterans Hwy. & Broadway. Zip: 11741. Tel: 589-0462. Pres.: Richard F. Meixner.  
 Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc.; New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

### • LE ROY (Area Code 716)

Arlo Recs. Inc./BHR Recs. Inc., 7653 Telephone Rd. Zip: 14482. Tel: 442-9112. Pres.: Ken Bearce; Sales & Adv. Mgr.: James Bearce.

### • NEW YORK METROPOLITAN AREA (Area Code 212)

A. D. Adams Advertising Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A. D. Adams.  
 Branch: Woodbury, N.Y.

Avenger Prod'ns, 103-15 108 St., Richmond Hill 11419. Tel: 641-1279. Exec. Dir.: Joey Napoleon, Assocs. Ralph De Palma, George Napoleon.

Paul Brown, 507 Fifth Ave. Zip: 10017. Tel: 687-3071.  
 Budd Prod'ns, 157 W. 57 St. Zip: 10019. Tel: 247-4896.

Copy-Art Photographers (div. of James J. Kriegsmann), 165 W. 46 St. Zip: 10036. Tel: 757-0233. (SEE ADVERTISEMENT)

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk.

Juggy Gayles Inc., 67-45E 190 Ln., Fresh Meadows 11365. Tel: 454-6593. Pres.: Juggy Gayles.

Richard Gersh Assocs. Inc., 200 W. 57 St. Zip: 10019. Tel: 757-1101. (SEE ADVERTISEMENT)

Glenn Prod'ns & Promos., 157 W. 57 St. Zip: 10019. Tel: 265-6585. Pres.: Ben Arrigo.

Herb Goldfarb Assocs., 250 W. 57 St. Zip: 10019. Tel: 757-3930. (SEE ADVERTISEMENT)

Ren Grevatt Assocs. Ltd., 200 W. 57 St., Suite 907. Zip: 10019. Tel: 582-0252.

Gurtman & Murtha Assocs. Inc., 162 W. 56 St. Zip: 10019. Tel: 245-3399.

Bernie Ilson Inc., 65 W. 55 St. Zip: 10019. Tel: 245-7950. Pres.: Bernie Ilson.

Peter Levinson Communications, 595 Madison Ave., Suite 903. Zip: 10022. Tel: 935-1036. Pres.: Peter Levinson.

Love Unlimited T-Shirt, 144-25 Jamaica Ave., Jamaica 11435. Tel: 658-1850/1975. (Customized tee-shirts only)

Mahoney/Wasserman, 510 Madison Ave. Zip: 10022. Tel: 751-2060. Exec. VP. Larry Eisenberg.  
 Home office: Beverly Hills (Los Angeles Metropolitan Area), Calif.

Modene Ents. Inc., 1 Lincoln Plaza. Zip: 10023. Tel: 787-0583. Pres.: Modene Broughton Means.

Music Resources Int'l Corp., 161 W. 54 St., Suite 601. Zip: 10019. Tel: 265-6420. Pres.: Andy Hussakowsky.

Okun Sez: Promo. Consultants, 157 W. 47 St. Zip: 10036. Tel: 245-6090. Pres.: Henry Okun.

Richard H. Roffman Assocs., 697 West End Ave. Zip: 10025. Tel: 749-3647. Bd. Chm.: Richard Roffman; Sales Mgr. Malvina Cohn; Adv. Mgr.: T.D. Cohn.  
 Jasper Samuel Ents., 97-28 57 Ave., Queens 11212. Tel: 271-2418; N.J. (201) 243-1300. Pres.: Jasper Samuel.

Howard Sherman Public Relations, 310 Madison Ave. Zip: 10017. Tel: 867-6391. Pres.: Howard Sherman.

Billy Smith Public Relations, PO Box 130. Zip: 10024. Tel: 787-8111. Pres.: Billy Smith.

Solters & Roskin Inc., 62 W. 45 St. Zip: 10036. Tel: 867-8500.

Branch: Los Angeles, Calif.  
 Fred Stuart Assocs., 45 E. 66 St. Zip: 10021. Tel: 988-4619. Pres.: Fredric R. Stuart.

VIP Rec. Promo., 170-130 130 Ave., Flushing 11434. Tel: 723-9214. Owner: Tex Fenster.

Viewlex Inc., 1290 Ave. of the Americas. Zip: 10019. Tel: 581-5641. Pres.: Richard H. Burkett; East Coast Account Exec. Elise Maraldo. (Sales office only)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Holbrook, N.Y.; Goldisc Rec'gs Inc. (SEE ADVERTISEMENT)

Morton D. Wax & Assocs., 1650 Broadway. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax. Local branch: 200 W. 51 St. Zip: 10019.

### • RYE (Area Code 914)

Tea Pot Prod'ns, 411 Milton Rd. Zip: 10580. Tel: 967-5456. Pres.: Kal Kagan

### • SPRING VALLEY (Area Code 914)

Pro/Creatives Corp., 25 W. Burda Pl. Zip: 10977. Tel: 356-4623; NYC (212) 679-4806. Pres., Sales & Adv. Mgr.: David Rapp.

### • SYRACUSE AREA (Area Code 315)

Red Diamond Rec. Dist., 42 Chapman Ave., Auburn 13021. Tel: 252-2597. Pres.: Harold L. Johnson, Sales Mgr.: Kenneth W. Amos; Adv. Mgr.: Patty J. Johnson.

### • UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Andrew Cittadino; Adv. Mgr.: Fred Faccioli.

### • WOODBURY (Area Code 516)

A. D. Adams Advertising Inc., 8243 Jericho Tnpk. Zip: 11797. Tel: 692-5044.  
 Home office: New York, N.Y.

## NORTH CAROLINA

### • GREENVILLE (Area Code 919)

Communication Design, 201 S. Library. Zip: 27834. Tel: 758-3462. Pres.: Wade Hobbgood; Sales Mgr. Mike Rountree, Adv. Mgr. Brent Funderburk.

### • KINSTON (Area Code 919)

Neuse Valley Ents. Inc., PO Box 1515, 305 H. Rd. Zip: 28501. Tel: 523-1111/1643. Pres.: John F. Burton Jr.; Sales Mgr.: John Lewis Nunn Jr.; Adv. Mgr.: Haywood Smith.

### • MONROE (Area Code 704)

Playhouse Prod'ns, PO Box 61. Zip: 28110. Tel: 289-4459.

### • STATESVILLE (Area Code 704)

New Dimensions Rec'gs Inc., 218 W. Broad. Zip: 28677. Tel: 873-0706. Gen. Mgr.: Charlotte McSwain; Adv. Dir.: Dan Hooland.

### • THOMASVILLE (Area Code 919)

Adtees, PO Box 1033, 1205 Lexington Ave. Zip: 27360. Tel: 475-0111. Pres. Tim Batten. (Customized tee-shirts only)

### • WILMINGTON (Area Code 919)

Elvitree Rec'g Music Publ'g Co. & Music Makers Network of America Prod'ns, PO Box 3022. Zip: 28401. Tel: 762-0474/4706/0539. Pres.: John Lewis Jones; VP. Betty F. Scavilla; Sales Mgr. James L. Wheeler; Adv. Mgr. J.D. Johnson.

## OHIO

### • CINCINNATI (Area Code 513)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr. Shad O'Shea.

Dimensions in Musical Dynamics, 8476 Sunlight Dr. Zip: 45231. Tel: 521-6802. Pres. & Gen. Mgr.: J.C. Johnson.

Jewel Rec'g Co., 1594 Kinney Ave. Zip: 45231. Tel: 522-9336. Pres.: Rusty York; Sales Mgr., Harry Urschel; Adv. Mgr.: Linda York.

Roosevelt Lee Int'l, 3966 Standish Ave. Zip: 45213. Tel: 793-8191. Pres. Roosevelt Lee; Sales Mgr., Robert William; Adv. Mgr. Ronald Lee.

Q C A Custom Pressing (formerly Queen City Album Inc.), 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres. Edward R. Bosken; Sales Mgr., Joseph Sluder; Adv. Mgr., Bill Sachs. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres. Carl J. Burkhardt; VP: Philip M. Burkhardt.

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910, 439-6072. Pres. Robert J. Nowac, Sales Mgr., Stuart Scott, Adv. Mgr.: Alan M. Peabody.  
 Bold Soul Prod'ns & Promos., 3282 E. 119 St. Zip: 44120. Tel: 752-1904. Pres.: Fred Fluellen; Exec. VP. Anthony Luke; Sales Mgr.: William Merritt; Adv. Mgr.: Richard Tibbs.  
 Solid Soul Prod'ns & Promos., 3282 E. 119 St. Zip: 44120. Pres.: Sylvester Luke; Exec. VP: Tony Luke; Sales Mgr.: Fred Fluellen; Adv. Mgr.: William Berry.  
 Perry Stevens, 29839 Cedar Rd., Mayfield Heights 44124. Tel: 461-3845. Pres.: Perry Stevens.

● **COLUMBUS (Area Code 614)**

Hillside Recs., 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Pres.: Larry McKenzie.  
 Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494.  
 Roach (div. of Perma-Trans Prods.), 1285 Alum Creek Dr. Zip: 43209. Tel: 239-9111; WATS (800) 848-6460 (except Ohio). Contact: Jeff Peterson. (Customized tee-shirts only)  
 Branch: Sun Valley (Los Angeles Metropolitan Area), Calif.  
 Dave Segel Promos. of Ohio, 1304 Cranwood Square S. Zip: 43229. Tel: 885-2789. Owner: Dave Segel

**OREGON**

● **EUGENE (Area Code 503)**

Ad Creations & Consultants Inc., 1158 High St. Zip: 97401. Tel: 686-9669.

**PENNSYLVANIA**

● **FRANKLIN (Area Code 814)**

Country Star Inc., 439 Wiley Ave. Zip: 16323. Tel: 432-4633. Pres.: Norman Kelly; Adv. Mgr.: Oliver Mersey.

● **PHILADELPHIA (Area Code 215)**

Benjamin Johnson Jr. Ent's., 5025 Penridge St. Zip: 19143. Tel: 474-6613. Pres.: Benjamin Johnson Jr.; Sales Mgr.: Richard Simone.

● **PITTSBURGH (Area Code 412)**

Star Title Strip Co. Inc., 842 Western Ave. Zip: 15233. Tel: 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales & Adv. Mgr.: William P. Miller.  
 Branch: Chicago, Ill (SEE ADVERTISEMENT)

● **READING (Area Code 215)**

Louis J. Fruchter & Assocs., PO Box 636. Zip: 19603. Tel: 372-0919. Dir.: L. Fruchter.

● **SCRANTON (Area Code 717)**

White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Adv. Mgr.: John Shandra.

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic; Adv. Mgr.: Ruth Toth.

**SOUTH CAROLINA**

● **COLUMBIA (Area Code 803)**

Chardell Ent's., 905 Chester St. Zip: 29202. Tel: 799-4248. Pres.: Charles Adell.

● **PIEDMONT (Area Code 803)**

Palmetto State Ent's., Rt. 1, Hwy. 86. Zip: 29673. Tel: 269-6554, 845-6862. (Customized tee-shirts only)

**TENNESSEE**

● **MEMPHIS (Area Code 901)**

Crocodile Magazine, 312 S. Pauline St. Zip: 38104. Tel: 522-8383  
 H-O-W-E Country Prod'ns Inc., 3109 Park Ave. Zip: 38111. Tel: (901) 324-6786. Pres.: Joann Wooten; Sales Mgr.: Style Wooten; Adv. Mgr.: Floyd Cole.  
 Southern Rec. Promo., 3387 Poplar Ave., Suite 325. Zip: 38111. Tel: 458-1421. Pres.: Tim Riley; Adv. Mgr.: Janet Brotherton.

● **NASHVILLE (Area Code 615)**

American Promos. (div. of Starburst Recs. Ltd.), 50 Music Square W., Suite 901. Zip: 37203. Tel: 329-4004. Sales Mgr.: Bobby Fischer.  
 Born Again Sound Prod'ns, PO Box 110746. Zip: 37211. Tel: 833-7658. Pres.: Frank James; Sales Mgr.: Tom Grogg.  
 Bill Brittain Assocs., 130 Lakeside Park. Zip: 37075. Tel: 824-1593. Pres. & Sales Mgr.: William D. Brittain.  
 Chuck Chellman Co. Inc., 1201 16 Ave. S. Zip: 37212. Tel: 385-0047.  
 John Fisher & Assocs., 1300 Division St. Zip: 37203. Tel: 259-3692. Owner: John Fisher.  
 Ken Keene Int'l, PO Box 1561. Zip: 37202. Tel: 776-5277. Contact: Tom Pallardy.  
 Home office: St. Louis, Mo.

Gene Kennedy Ent's., 2125 Eighth Ave. S. Zip: 37204. Tel: 383-6002.  
 King of Music, 38 Music Square E. Zip: 37203. Tel: 256-8760. Pres.: Tony Di Rizziano; Adv. Mgr.: Andy Katri-necz.  
 Horseshow Dist's., Executive Bldg., 860 Murfreesboro Rd., Zip: 37217. Tel: 256-6300. Contact: Webb Foley.  
 Home office: South Bend, Ind.  
 Music City Mktg. Co., 1012 17 Ave. S. Zip: 37212. Tel: 244-0044. Owner: W. Lee Trimble.  
 Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon.  
 Nationwide Sound Dist's., PO Box 23262. Zip: 37202. Tel: 385-2704. Pres.: Joe F. Gibson; Sales & Promo. Dir.: Betty Gibson.  
 Record Prod'ns of America Inc., 50 Music Square W. Zip: 37203. Tel: 329-1322.  
 Roger Ricker Promos., 26 Music Square E., Rm B. Zip: 37203. Tel: 254-5074. Pres.: Roger Ricker.  
 Savage Ent's., 20 Music Square W., Suite 100. Zip: 37203. Tel: 256-0606. Pres.: L.G. "Doc" Savage; Adv. Mgr.: Zelda Savage.  
 Harrison Tyner Int'l Inc., 38 Music Square E., Suite 114. Zip: 37203. Tel: 255-2868. Owner: Harrison Tyner.  
 World Wide Music Inc., 1300 Division St., Suite 201. Zip: 37203. Tel: 256-7543, 242-7559. Pres.: Walter Wells; Exec. VP & Sales Mgr.: Howard Knight.

● **TULLAHOMA (Area Code 615)**

Lovely Lady Promo., 117 S. Wall St. Zip: 37388. Tel: 455-8387. Pres.: E. Thomas Jr.; Sales Mgr.: A.E. Chandler; Adv. Mgr.: E. Hickerson.

**TEXAS**

● **BELLAIRE (Area Code 713)**

Bright Ideas Agency, PO Box 125, 4900 Bissonnet. Zip: 77401. Tel: 667-9197. Adv. Mgr.: Don Janicek.

● **DALLAS (Area Code 214)**

Bollman Int'l Recs., PO Box 28553. Zip: 75228. Tel: 271-6022. Contact: B.L. Bollman.  
 Cos-Mo-Hi Prod'ns Inc., Braniff Towers, Suite 312. Zip: 75235. Tel: 352-1947. Exec. Dir.: Wayne D. Money.

● **GAINESVILLE (Area Code 817)**

Tanden Prod'ns, 108 W. Main. Zip: 76240. Tel: 665-4026. Pres.: Bobby Dennis; Sales Mgr.: Gregg Ballew.

● **HOUSTON (Area Code 713)**

Carrier Music Co., 12500 Dunlap. Zip: 77035. Tel: 723-1892. Pres.: R.A. Carrier; Sales Mgr.: Al Conte; Adv. Mgr.: Ruth Wilson.  
 Disco Mdsq., PO Box 42336. Zip: 77042. Tel: 780-7766. Owner: Sam Meyer.  
 Wright Prod'ns & Promos., 1045 Studewood. Zip: 77008. Tel: 862-1340. Pres.: Lonnie Wright; Sales Mgr.: Andy Anderson; Adv. Mgr.: Stan Randall.

● **SAN ANTONIO (Area Code 512)**

Stone City Attractions Inc., 4415 W. Piedras. Zip: 78228. Tel: 732-8109.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr.: Lionel C. Betancourt; Sales Mgr.: John F. Phillips.

● **WACO (Area Code 817)**

Charles Wallis Inc., 4708 W. Waco Dr. Zip: 76710. Tel: 776-5113. Pres.: Charles Wallis.

**VERMONT**

● **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ent's., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: G.N. Ficara; Sales Mgr.: Patty de Greenia; Adv. Mgr.: Greg Ficara.

**VIRGINIA**

● **CHARLOTTESVILLE (Area Code 804)**

Bee-Gee Prod'ns, 4010 Tompkins Dr. Zip: 22901. Tel: 973-3690. Pres.: Bob Grant; Sales Mgr.: Bob Garver.

**WEST VIRGINIA**

● **BERKELEY SPRINGS (Area Code 304)**

Ruppenthal Ent's., PO Box 235. Zip: 25411. Tel: 258-1010. Music Dir.: Virgil H. Ruppenthal.

**TAPE CUSTOM DUPLICATORS**

**ALABAMA**

● **MUSCLE SHOALS (Area Code 205)**

Fame Rec'g Studios Inc., 603 E. Avalon Ave. Zip: 35660. Tel: 381-0801.  
 Audio: B-tr., cassette, open reel.

**ARIZONA**

● **PHOENIX (Area Code 602)**

Audio-Video Rec'rs of Arizona Inc., 3830 N. Seventh St. Zip: 85014. Tel: 277-4723.  
 Audio: Cassette, open reel.  
 Video: ¾" cassette.  
 General Cassette Corp., 1324 N. 22 Ave. Zip: 85005. Tel: 257-1880. Pres.: Bill Johnson; Sales Mgr.: Shad Helmstetter.  
 Audio: B-tr., cassette, open reel.  
 Universal Audio Corp., 40 E. Thomas Rd. Zip: 85012. Tel: 263-9071. Pres.: John A. Michaelson; Sales Mgr.: Allen K. Gardner.  
 Audio: Cassette, open reel.

● **TUCSON (Area Code 602)**

Kyric Corp., PO Box 5487. Zip: 85703. Tel: 624-2408.  
 Pres. & Sales Mgr.: Keyvan Mokhtarian.  
 Audio: B-tr., cassette, open reel.

**ARKANSAS**

● **BATESVILLE (Area Code 501)**

Starway Music & Advertising, 368 E. Pine. Zip: 72501. Tel: 793-3934. Pres.: Bill Snearly.  
 Audio: B-tr., cassette, open reel.

● **LITTLE ROCK (Area Code 501)**

Pinnacle Prod'ns Inc., 1 Warren Dr. Zip: 72209. Tel: 565-2800.  
 Audio: Cassette, open reel.

**CALIFORNIA**

● **ANAHEIM (Area Code 714)**

Harry McCune Sound Serv. Inc., 1150 W. Cerritos. Zip: 92802. Tel: 533-7650, LA (213) 656-0112. Gen. Mgr.: Bruce Burns.  
 Home office: San Francisco, Calif.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, ¾" cassette, ½" EIAJ open reel.

● **FRESNO (Area Code 209)**

California Artists Corp., PO Box 11474. Zip: 93773. Tel: 222-8702. Pres.: Ray Camacho; Sales Mgr.: Mingo Cervantes; Adv. Mgr.: Jess Luna.  
 Audio: B-tr., cassette, open reel.

● **GARDEN GROVE (Area Code 714)**

Tapette Corp., 7221 Garden Grove Blvd. Zip: 92641. Tel: 638-7960. Pres.: Jim Neiger; Sales Mgr.: Pat Kenny.  
 Audio: Cassette.

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

A T & T Rec'g, 725 N. Highland. Zip: 90038. Tel: 933-5701.  
 Audio: Cassette, open reel, open reel quadrasonic.  
 Abbey Tape Dupl'rs, 5358 Cartwright Ave., North Hollywood 91601. Tel: 985-3136. Gen. Mgr.: Norman C. Cooke.  
 Audio: Cassette, open reel.  
 Able Turntable & Tape Inc., 725 N. Highland. Hollywood 90038. Tel: 933-5701. Pres.: Ted Gardner; Sales & Adv. Mgr.: Michael Gorfaine.  
 Audio: B-tr., B-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Video: ¾" cassette.  
 Ampex Corp., Music Div., 500 Rodier Dr., Glendale 91201. Tel: 240-5000. (Sales office only)  
 Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.  
 Audio: B-tr., B-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)  
 Capitol Ind's., 3116 West Ave., Suite 32. Zip: 90065. Tel: 254-9111. Plant: 3061 Fletcher Dr. Zip: 90065. Tel: 254-9111.  
 Audio: B-tr.  
 Carman Prod'ns, 15456 Cabrito Rd., Van Nuys 91406. Tel: 873-7370. Pres.: T.R. Skeeter; Mgr.: J. Eddy; Sales Mgr.: W. Trowbridge.  
 Audio: Cassette, open reel, open reel quadrasonic.  
 Cassette Technology Inc. (Cas-Tec), 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: Paul Hayes; Sales Mgr.: Michael S. Emerson; Adv. Mgr.: Paul Adams.  
 Audio: B-tr., B-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. West Coast Sales Mgr.: Mike Coolidge. (Sales office only)  
 Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
 Audio: B-tr., B-tr. quadrasonic, cassette, open reel.  
 Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; VP: James Takeda.  
 Audio: B-tr.  
 Custom Tape Dupl'rs, 6336 Arizona Circle. Zip: 90045. Tel: 645-9173.  
 Audio: B-tr., cassette.  
 Dak Ind's Inc., 10845 Vanover St., North Hollywood 91605. Tel: 984-1559; WATS (800) 423-2646.  
 Audio: Cassette. (SEE ADVERTISEMENT)  
 H I Ent's Inc., 9537 Telstar Ave., Suite 121, El Monte 91731. Tel: 444-9224. Pres. & Sales Mgr.: Malcolm K. Morrett; Adv. Mgr.: David S. Drubeck.  
 Audio: Cassette, open reel.



Ray Jacobs Audio Inc., 1419 Santa Fe Ave., Long Beach 90813. Tel: 437-0681. Pres.: Ray Jacobs; Sales Mgr.: Harry Jacobs; Adv. Mgr.: Bob Jacobs.  
**Audio:** Cassette, open reel

R R T Mfg. Inc., 16123 Cohasset St., Van Nuys 91406. Tel 781-4303. Pres.: Armando Tabora. Sales & Serv. Mgr.: John Brennan, Adv. Mgr.: W. Phil Ringel  
**Audio:** 8-tr., cassette.

M L Tape Dupl'g, 16834 Superior St., Sepulveda 91343. Tel 893-2819. Owner & Pres.: Bill Ball  
**Audio:** 8-tr., cassette.

Magtec Corp., 8125 Lankershim Blvd., North Hollywood 91605. Tel: 768-6200.  
**Audio:** 8-tr., cassette, open reel

More Music Ents. Inc., 5315 Laurel Canyon, Suite 200, North Hollywood 91607. Tel 985-3300.  
**Audio:** Cassette, open reel

P R C Rec'g. Co. (div. of Richmond Rec'g Corp.), 8265 Sunset Blvd., Suite 109, Hollywood 90046. Tel: 654-5602. VP Sales Richard Ware.  
**Home office:** New York, N.Y.  
**Audio:** 8-tr., cassette

Pasadena Sound Rec'g., 276 N. Raymond, Pasadena 91103. Tel 796-3077.  
**Audio:** 8-tr., cassette

R C A Recs., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Rec'g Mgr.: Charlie Pruzansky. (Sales office only)  
**Home office:** New York, N.Y.  
**Plant:** Indianapolis, Ind.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic

Radio Central, 427 W. Fifth St. Zip 91013. Tel 626-9891.  
**Audio:** Cassette, open reel

Sound City Inc., 15456 Cabrito Rd., Van Nuys 91406. Tel 787-3722.  
**Audio:** 8-tr., cassette, open reel

Springboard Int'l, 8295 Sunset Blvd. Zip 90046. Tel: 654-6240.  
**Home office:** Rahway, N.J.  
**Audio:** 8-tr.

Superscope Tape Dupl'g Prods. Inc. (sub. of Superscope Inc.), 455 Fox St., San Fernando 91340. Tel 365-1191. Pres.: Joseph S. Tushinsky; VP & Gen. Mgr.: M.N. Padwa, Sales Mgr.: Jules L. Sack  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette (SEE ADVERTISEMENT)

Tape-A-Thon Corp., 502 S. Isis, Inglewood 90307. Tel 776-6933. Pres.: Lee Tate, Exec. VP & Sales & Mktg. Dir.: Wally Rubin  
**Audio:** 8-tr., open reel, open reel quadrasonic.

Trans-American Video Inc., 1541 N. Vine St., Hollywood 90028. Tel: 466-2141. Pres.: Jack McClenahan; VP Sales Harvey Plotnick.  
**Video:** 1" cartridge.

Watermark Inc., 10700 Ventura Blvd., North Hollywood 91604. Tel: 980-949. Contact: Chuck Olsen.  
**Audio:** Open reel.

Whitney Rec'g Studio Inc., 1516 W. Glenoaks Blvd., Glendale 91201. Tel: 245-6801. Owner & Pres.: Lorin J. Whitney.  
**Audio:** Cassette, open reel, open reel quadrasonic.

● **MONTCLAIR (Area Code 714)**  
 Phylco Audio, 4751A Holt Blvd. Zip 91763. Tel: 621-1546.  
**Audio:** 8-tr., cassette.

● **SACRAMENTO (Area Code 916)**  
 Bill Rase Prod'ns Inc., 955 Venture Court. Zip 95825. Tel. 929-9181. Owner & Pres.: Bill Rase.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

● **SAN DIEGO (Area Code 714)**  
 Studio West, 5042 Ruffner St. Zip: 92111. Tel 277-4714. Owner: LeRoy Carroll.  
**Audio:** Cassette.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**  
 Ampex Corp., Music Div., 401 Broadway, Redwood City 94063. Tel 367-2011 (Sales office only)  
**Plant:** Elk Grove Village (Chicago Metropolitan Area), Ill.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)

Coast Rec'rs, 1340 Mission St. Zip: 94103. Tel 864-5200.  
**Audio:** Cassette, open reel

Cory Sound Co., 440 Brannan St. Zip 94107. Tel 543-0440. Pres.: George Cory, VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair.  
**Audio:** Cassette, open reel, open reel quadrasonic.

Highland Labs., 90 Tehama St. Zip 94105. Tel. 986-5480. Pres.: Barry Brose  
**Video:** 2" quad, 1" open reel, 3/4" cassette.

Harry McCune Sound Serv. Inc., 951 Howard St. Zip 94103. Tel: 777-2700.  
**Branch:** Anaheim, Calif.  
**Audio:** Cassette, open reel  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.

Television Assocs. Inc., 2410 Charleston Rd., Mountain View 94043. Tel 967-6040  
**Video:** 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge

● **SAN JOSE AREA (Area Code 408)**  
 Audiodyne Co., PO Box 825. Zip. 95106. Tel 287-3520. Pres.: Louis R. Chiaramonte  
**Audio:** 8-tr., cassette, open reel.  
 Audio/Tek Inc., 503-B Vandell Way, Campbell 95008. Tel 378-5586. Pres.: Robert W. Kratt  
**Audio:** Cassette (SEE ADVERTISEMENT)

● **SANTA CLARA (Area Code 408)**  
 Recording Specialties Inc., 2971 Corvin Dr. Zip: 95051. Tel. 739-7201. Pres.: Michael P. Papp.  
**Audio:** 8-tr., cassette.

● **SANTA MARIA (Area Code 805)**  
 Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: 922-4511. Plant Mgr.: Bob Norwood.  
**Sales offices:** Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel.

● **SUNNYVALE (Area Code 408)**  
 G R T Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel. 734-2910. Pres.: Alan J. Bayley; VP Mktg.: Herbert B. Hershfield; VP Sales: Jack R. Woodman.  
**Branch:** Nashville, Tenn.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 Recortec Inc., 777 Palomar Ave., Zip 94086. Tel: 735-8821. Pres.: Dr. Lester H. Lee; Program Mgr.: William F. Lawless; Adv. Mgr.: R.R. Troxell.  
**Audio:** Cassette, open reel. (SEE ADVERTISEMENT)

**COLORADO**

● **DENVER (Area Code 303)**  
 Aspen Ltd., 4960 Jackson St. Zip 80216. Tel: 320-4445. Pres. & Sales Mgr.: Sid Laks, Adv. Mgr.: K. Davis.  
**Audio:** 8-tr.

Audicom Corp., 995 S. Clermont. Zip: 80222. Tel 757-3377. Pres.: Jack Dunham, Sales Mgr.: Richard Sanders, Chief Eng.: David Howard.  
**Audio:** Cassette, open reel.

**CONNECTICUT**

● **NORWALK AREA (Area Code 203)**  
 Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641.  
**Audio:** Cassette.

● **STAMFORD (Area Code 203)**  
 P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. Bd. Chm.: Terry L. Puffer; Pres.: John R. Fishback  
**Audio:** Cassette, open reel.

**DELAWARE**

● **WILMINGTON (Area Code 302)**  
 Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: D. Smith; Adv. Mgr.: Marjorie Leap.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 National Tape Dupl'rs, see Ken-Del.

**DISTRICT OF COLUMBIA**

● **WASHINGTON (Area Code 202)**  
 Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion; VP: Sally A. Lion.  
**Audio:** Cassette, open reel.

**FLORIDA**

● **FORT LAUDERDALE AREA (Area Code 305)**  
 Alpha Recs. Inc., 1400 NW 65 Ave. Zip: 33313. Tel: 587-6011.  
**Audio:** Open reel.

Cassettes Inc., Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave. Zip: 33315. Tel: 522-0222.  
**Audio:** Cassette, open reel.

Cook Consultants Inc., see Cassettes Inc.

Trackmaster Inc., 1310 S. Dixie Hwy., West Pompano Beach 33060. Tel: 943-2334. Pres.: Roy D. Parsons; Sec'y-Treas.: Lupe Parsons.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel. (SEE ADVERTISEMENT)

● **JACKSONVILLE (Area Code 904)**  
 Circle Ents. Inc., 3217 Atlantic Blvd. Zip: 32207. Tel: 398-6336. Sales Mgr.: John J. Brennan; Adv. Mgr.: Jan P. West.  
**Audio:** Cassette, open reel.

● **MIAMI METROPOLITAN AREA (Area Code 305)**  
 Criteria Rec'g Studios Inc., 1755 NE 149 St., North Miami 33161. Tel: 947-5611.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

## When you need

- CASSETTE DUPLICATION
- STANDARD OR MICRO-CASSETTE



Benefit from the Quarter-Century of Experience & Expertise of

## JULIUS A. KONINS

President of Cassette Productions, Inc. Creator and inventor of, and holder of patents on, the fastest, most advanced cassette duplicating equipment in the world.

### Custom Cassette Duplicating

Quick delivery on short runs, even 100 or less

**Extreme length capability:** we can give you a longer-playing cassette than anyone else in the world, with no sacrifice in quality.

**Drop-shipping** under your label available

**Extra high quality**

Call JULIE KONINS at 201-327-1707  
 or address him personally at:

## CASSETTE PRODUCTIONS, INC.

118 State Highway No. 17, Upper Saddle River, N.J. 07458

Miami Tape Inc., 8180 NW 103 St., Hialeah 33015. Tel: 558-9211.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.  
 South Eastern Recs., 4380 NW 128 St., Opa Locka 33014. Tel: 685-6211. Pres.: Mateo San Martin; Sales Mgr.: Alba Eagan; Gen. Mgr.: Guido Calvache Jr.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.  
 Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Video City (div. of Record Dists. of America), 12100 NE 16 Ave., North Miami 33161. Tel: 895-6400. Pres.: George Gould; VP & Gen. Mgr.: Gaylord M. Crendon. Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.

### • ORLANDO AREA (Area Code 305)

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363.  
 Audio: Cassette.  
 Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory.  
 Audio: 8-tr., cassette, open reel.

## GEORGIA

### • ATLANTA (Area Code 404)

Ampex Corp., Music Div., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: 451-7112. (Sales office only)  
 Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)  
 Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Gen. Mgr.: Bill Evans.  
 Audio: 8-tr., cassette.  
 Doppler Studios Inc., 417 Peachtree St. NE. Zip: 30308. Tel: 873-6941. Pres.: Pete Caldwell; Chief Eng.: Don Wagner.  
 Audio: Open reel.  
 Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 875-7008. Pres.: Jerry L. Connell; Project Co-ord. & Sales Mgr.: Steve Willadson.  
 Audio: Cassette, open reel.

## ILLINOIS

### • CHICAGO METROPOLITAN AREA (Area Code 312)

Ampex Corp., Music Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000.  
 Sales offices: Glendale (Los Angeles Metropolitan Area), Redwood City (San Francisco & Bay Area), Calif.; Atlanta, Ga.; Bethesda, Md.; Hackensack, N.J.; Dallas, Tex.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)  
 Audio Accessories Co., Box 628, Rt. 1, Batavia 60510. Tel: 879-5998. Sales Mgr.: John S. Maloney.  
 Audio: 8-tr., cassette, open reel.  
 Audio Artists Ltd., PO Box 7, Wheaton 60187. Tel: 668-6682. Pres.: Arne Gustafson; VP Sales & Adv.: Perry W. Miller.  
 Audio: 8-tr., cassette, open reel.  
 Bell & Howell Video Div., 2411 Howard St., Evanston 60202. Tel: 491-6800. VP Video: Marshall Ruehrdanz; Mktg. Mgr.: William Hickey.  
 Video: 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
 Boulevard Rec'g Studios Inc., 609 N. La Salle St. Zip: 60610. Tel: 944-2752. Pres.: Hal Kaitchuck.  
 Audio: Cassette, open reel.  
 Chicago Stereo Mastering, 626 W. 26 St. Zip: 60616. Tel: 326-3400.  
 Audio: 8-tr.  
 Columbia Rec. Prod'ns, 630 N. McClurg Court. Zip: 60611. Tel: 944-6000. Midwest Sales Mgr.: Dick Hutter. (Sales office only)  
 Plants: Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Adv. Mgr.: John Kozin; Sales Mgr.: Bill Brin.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 International Rec'g Co., 1649 N. Evergreen Ave. Zip: 60622. Tel: 227-2600. Pres: Leonard March.  
 Audio: Open reel.  
 M B S Rec'g Studio, 228 S. Wabash. Zip: 60604. Tel: 939-0866. Gen. Mgr.: Fred Robbins.  
 Audio: 8-tr., cassette, open reel  
 Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. Pres.: Vincent Sosa.  
 Audio: 8-tr., cassette, open reel.  
 Poly-Communications Corp., 4 E. Huron St. Zip: 60611. Tel: 337-2040. Pres.: J. Hassen; Sales Mgr.: Richard Joblonski; Prod'n Mgr.: Ann Keating.  
 Audio: 8-tr., cassette, open reel.  
 Video: 2" cassette, 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Rainbow Bridge Studios Inc., 117 Rockland Rd., Libertyville 60048. Tel: 362-4060. Studio Mgr.: Neal Peterson; Chief Eng.: David Houston.  
 Audio: 8-tr., cassette, open reel.  
 Roscor Inc., 6160 W. Oakton, Morton Grove 60053. Tel: 966-3010.  
 Video: 3/4" cassette, 1/2" EIAJ cartridge.  
 Sound Studios, 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Jerry Markham; VP & Gen. Mgr.: Dan Tynus.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

Springboard Int'l, 105 Randall St., Elk Grove Village 60007. Tel: 956-1150.  
 Home office: Rahway, N.J.  
 Audio: 8-tr.  
 Studio West Inc., 251 E. Grand Ave. Zip: 60611. Tel: 644-1886. Gen. Mgr.: Dennis Cline.  
 Audio: Cassette.  
 Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357.  
 Pres.: Murray Allen; Gen. Mgr.: Charles Farmer; Ass't Mgr.: Florence Thompson.  
 Audio: Cassette, open reel.  
 Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: 867-4363. Pres.: Tom Horton; VP Sales & Mktg.: James R. Dow; Sales Mgr.: Bill Holtane.  
 Audio: Cassette, open reel.  
 Universal Rec'g Corp., 46 E. Walton St. Zip: 60611. Tel: 642-6465. Pres.: Murray Allen.  
 Audio: 8-tr., cassette, open reel.

### • JACKSONVILLE (Area Code 217)

Capitol Inds., 1 Capitol Way. Zip: 62650. Tel: 245-9631.  
 Audio: 8-tr., 8-tr. quadrasonic.

### • KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., PO Box 548. Zip: 60901. Tel: 933-7735. Pres.: Spencer Barnard; Sales Mgr.: Ron Jones; Adv. Mgr.: David Anderson.  
 Audio: Cassette, open reel.

### • PEORIA (Area Code 309)

Recorded Sound Research, 1506 W. Barker. Zip: 61606. Tel: 674-2008. Pres.: Paul T. Jackson.  
 Audio: Cassette.

### • SPRINGFIELD (Area Code 217)

Dave Beatty Studios, 1414 S. Fifth. Zip: 62703. Tel: 525-1231.  
 Audio: Cassette.

## INDIANA

### • INDIANAPOLIS (Area Code 317)

Commercial Features Inc., 3650 N. Washington Blvd. Zip: 46205. Tel: 926-5570. Owner: Paul R. Bender.  
 Audio: Cassette, open reel.  
 R C A Rec. Mfg., 501 N. La Salle. Zip: 46201. Tel: 635-9000. Plant Mgr.: Ernest Ruggieri. (Sales office only)  
 Plant: 6550 E. 30 St. Zip: 46219. Tel: 635-9000.  
 Home office: New York, N.Y.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### • MICHIGAN CITY (Area Code 219)

Infonics Inc., PO Box 1111, 238 Hwy. 212. Zip: 46360. Tel: 879-3381. Pres.: Paul C. Lloyd.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### • RICHMOND (Area Code 317)

Allied Broadcast (div. of Allied Advertising Corp.), 124 S. Sixth St. Zip: 47374. Tel: 962-8596. Pres.: Roy M. Ridge; Sales Mgr.: James D. Jones.  
 Audio: Cassette, open reel.  
 Video: 1" open reel.  
 P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Plant Mgr.: Greg Steer  
 Home office: New York, N.Y.  
 Audio: 8-tr., cassette.

### • TERRE HAUTE (Area Code 812)

Columbia Rec. Prod'ns, 1400 Fruitridge Ave. Zip: 47805. Tel: 466-4321. Plant Mgr.: Ken Lemry; Tape Mgr.: Ed Sharton.  
 Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

## IOWA

### • CARLISLE (Area Code 515)

Kajac Rec. Corp., 155 First St. Zip: 50047. Tel: 989-0876. Pres.: Harold L. Luick.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.

### • COUNCIL BLUFFS (Area Code 712)

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Pres.: Marvin King; Sales Mgr.: Jim Cook.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette.  
 Moss Rec'g Serv., 708 W. Broadway. Zip: 51501. Tel: 322-4513. Owner: Terry L. Moss.

### • DES MOINES (Area Code 515)

Lariam Assocs. Inc., 515 28 St. Zip: 50312. Tel: 282-8306. Pres. & Gen. Mgr.: Larry A. McKeever.  
 Audio: Cassette, open reel.  
 Triad Prods. Inc., 1910 Ingersoll St. Zip: 50309. Tel: 243-2125. Pres. & Adv. Mgr.: Richard F. Trump; Sales Mgr.: Thomas C. Tucker.  
 Audio: Cassette, open reel.

## KANSAS

### • WICHITA (Area Code 316)

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Pres.: James Strattan.  
 Audio: 8-tr., 8-tr. quadrasonic, open reel.

## KENTUCKY

### • LEXINGTON (Area Code 606)

Lemco Sound Studio, 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Pres.: Cecil Jones; Studio Mgr.: Phil Copeland.  
 Audio: Cassette, open reel.

## LOUISIANA

### • RUSTON (Area Code 318)

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/4" open reel.

## MARYLAND

### • BETHESDA (Area Code 301)

Ampex Corp., Music Div., 10215 Fernwood Rd. Zip: 20034. Tel: 530-8800. (Sales office only)  
 Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)

### • CLINTON (Area Code 301)

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd. Zip: 20735. Tel: 868-7600.  
 Audio: 8-tr., cassette, open reel.

### • KENSINGTON (Area Code 301)

Omega Rec'g Servs., 10518 Connecticut Ave. Zip: 20795. Tel: 946-4686. Owner, Pres. & Studio Mgr.: W. Robert Yesbek; Sales & Adv. Mgr.: Betty Phelps.  
 Audio: 8-tr., cassette, open reel.

## MASSACHUSETTS

### • BOSTON METROPOLITAN AREA (Area Code 617)

Continental Rec'gs Inc., 210 South St. Zip: 02111. Tel: 426-3131. Pres.: L. Daniel Flynn.  
 Audio: Cassette, open reel.  
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
 Video: 1" open reel, 1" cartridge, 3/4" cassette.  
 Music Designers Inc., 1126 Boylston St. Zip: 02215. Tel: 262-3546. Pres.: Jeff Gilman; Sales Mgr.: Fred Berk.  
 Audio: Open reel.  
 Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset 02025. Tel: 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.  
 Audio: 8-tr., cassette, open reel.

## MICHIGAN

### • ANN ARBOR (Area Code 313)

Charismatic Renewal Serv., 617 E. Huron. Zip: 48108. Tel: 761-8505.  
 Audio: 8-tr. quadrasonic.

### • DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. Ten Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank Day; VP & Gen. Mgr.: Paul M. Hayes; Sales & Adv. Mgr.: Paul E. Adams.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 Bazy Electronics Corp., PO Box 142, Fraser 48026. Tel: 463-2592. Pres., Sales & Adv. Mgr.: Allan Bazy; Gen. Mgr.: Michael Tattan.  
 Audio: 8-tr.  
 Artie Fields Prod'ns, 9430 Woodward Ave. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; VP & Gen. Mgr.: Thomas C. Aquino.  
 Audio: Open reel.  
 General Television Network, 13225 Capital Ave., Oak Park 48237. Tel: 548-2500. Pres.: R. Randolph Hippler.  
 Video: 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills 48024. Tel: 477-6066. Pres.: Andre A. Bay, Sales Mgr.: Bob Vandegrift; Adv. Mgr.: Jan Bohaus.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/4" cassette.  
 Pioneer Rec'g Studio Inc., 26645 W. 12 Mile Rd., Southfield 48039. Tel: 353-0380. Pres.: Gary A. Rubin.  
 Audio: Cassette, open reel.  
 Sound Patterns DXM, 38180 Grand River, Farmington 48024. Tel: 477-6444.  
 Audio: Cassette.  
 Video: 1" open reel, 3/4" cassette.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48073. Tel. 588-8281.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

## MINNESOTA

### ● MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

A S I (Audiotek Systems Inc.), 711 W. Broadway, Minneapolis 55411. Tel: 521-7631.  
Audio: Cassette, open reel.  
Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis 55438. Tel: 944-2121. Pres. T.A. Hegre; Sales Mgr. David W. Anthony.  
Audio: Cassette.  
Communication Arts Inc., 2526 27 Ave. S., Minneapolis 55406. Tel: 721-5357. Pres. & Sales Mgr. Roger F. Kleitz; Gen. Mgr. Kathleen Dale.  
Video: 1" open reel, 3/4" cassette.  
E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. David E. Feinberg; Sales Mgr. Richard T. Stevens.  
Audio: Cassette, open reel.  
Meta-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel: 588-2781. Pres. James I. McCann; Sales Mgr.: Phillip T. Levin.  
Audio: 8-tr., cassette, open reel.

## MISSISSIPPI

### ● JACKSON (Area Code 601)

Malaco Sound Rec'g (div. of Malaco Inc.), 3023 W. Northside Dr. Zip: 39213. Tel: 982-4522. Pres. & Sales Mgr.: Tom Couch; VP & Chief Eng.: Gerald Stephenson.  
Audio: Open reel.

## MISSOURI

### ● KANSAS CITY (Area Code 816)

Warren C. Moore & Assocs., PO Box 8451. Zip: 64114. Tel: 333-7654. Owner: W.C. Moore.  
Audio: 8-tr., cassette.  
N M I/Master Sound Studios, 516 W. 75 St. Zip: 64114. Tel: 333-9617. Gen. Mgr.: Mike Green; Sales Mgr.: Charles Smith.  
Audio: 8-tr., cassette, open reel.  
Stage 3 Sound Prod'ns, 12 E. 39 St. Zip: 64111. Tel: 531-1375.  
Audio: Cassette, open reel.

### ● ST. LOUIS METROPOLITAN AREA (Area Code 314)

K B K Rec'g Studio, 1147 Villaview, Manchester 63011. Tel: 225-5661.  
Audio: Cassette, open reel.  
Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip: 63117. Tel: 727-1055. Pres.: Charles Harrison; Exec. VP: Edward H. Canter.  
Audio: Cassette, open reel.

### ● SPRINGFIELD (Area Code 417)

National Audio Co. Inc., 1911 S. Stewart. Zip: 65804. Tel: 883-5377.  
Audio: Cassette, open reel.

## MONTANA

### ● HELENA (Area Code 406)

Valtron Rec'g Studio, 305 Allen St. Zip: 59601. Tel: 442-0734.  
Audio: Cassette, open reel.

## NEW JERSEY

### ● CAMDEN (Area Code 609)

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000; Philly (215) 922-8558. Pres.: David H. Goodman; Sales Mgr.: Pat Landon; Adv. Mgr.: Edward J. Goodman.  
Sales office: New York, N.Y.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic, special cartridges for background music & audio/visual.

### ● CRESSKILL (Area Code 201)

Unaworld Corp., 210 Knickerbocker Rd. Zip: 07626. Tel: 871-0555. Pres.: Fred Cooper.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

### ● ENGLEWOOD (Area Code 201)

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel. (SEE ADVERTISEMENT)

### ● FAIRFIELD (Area Code 201)

A S R Rec'g Servs. Inc., 334 Kaplan Dr. Zip: 07006. Tel: 575-7010. Co-Pres.: Alan Weintraub, Sani Rothberg; VP Sales: Charles Cerasia.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### ● HACKENSACK (Area Code 201)

Ampex Corp., Music Div., 75 Commerce Rd. Zip: 07601. Tel: 489-7400. (Sales office only)  
Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic. (SEE ADVERTISEMENT)

### ● LEONIA (Area Code 201)

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450.  
Home office: New York, N.Y., Teletronics Int'l Inc.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

### ● MAPLE SHADE (Area Code 609)

A M P Rec'gs (div. of IPI), 307 W. Main St. Zip: 08052. Tel: 667-1667. Pres.: Donald R. Marsh; Prod'n Mgr.: Gerald Tyson.  
Audio: 8-tr., cassette.

### ● MONTVALE (Area Code 201)

Philips VCR Dupl'g Center, 1 Philips Pkwy. Zip: 07645. Tel: 391-1000.  
Video: 1/2" cassette.

### ● MOORESTOWN (Area Code 609)

Tape Servs. Inc., PO Box 650, 345 New Albany Rd. Zip: 08057. Tel: 235-2201. Sales Mgr.: Michael T. Mulcahy.  
Audio: Cassette.

### ● NEWARK (Area Code 201)

Andira Rec. Corp., Custom Servs. Div., 41 Central Ave. Zip: 07102. Tel: 642-5991.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Video: 2" quad, 1" open reel, 3/4" cassette.

### ● OCEAN (Area Code 201)

Sound-Arts Co. Inc., 5 Cindy Ln. Zip: 07712. Tel: 493-8666. Pres.: C.J. Gspann; VP: Frank M. Gspann.  
Audio: Cassette.

### ● PITMAN (Area Code 609)

Columbia Rec. Prod'ns, Lams & Woodbury Rds. Zip: 08071. Tel: 589-8000. Plant Mgr.: Joe Kroll.  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Chicago, Ill.; New York, N.Y.; Nashville, Tenn.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

### ● RAHWAY (Area Code 201)

Springboard Int'l, 947 US Hwy. 1. Zip: 07065. Tel: 574-1400. Pres.: Dante Pugliese; VP: Herb Bregman; Sales & Adv. Mgr.: Bob Demain.  
Branches: Los Angeles, Calif.; Elk Grove Village (Chicago Metropolitan Area), Ill.  
Audio: 8-tr.

### ● RIDGFIELD (Area Code 201)

American Tape Corp., 1116 Edgewater Ave. Zip: 07657. Tel: 943-7860. Pres.: Donald H. Gabor; Sales Mgr.: Julian Falk.  
Audio: 8-tr., cassette.

### ● SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel: 889-1767. Owner: Harry M. Randel, Pres.: Lillian M. Randel.  
Audio: Cassette.

### ● UPPER SADDLE RIVER (Area Code 201)

Cassette Prod'ns Inc., 118 Rt. 17. Zip: 07458. Tel: 327-1707. Pres.: Julius A. Konins.  
Audio: Cassette. (SEE ADVERTISEMENT)

### ● WEST CALDWELL (Area Code 201)

R K O Nat'l Tape Serv., 3 Fairfield Crescent. Zip: 07006. Tel: (201) 575-8484. Pres.: Hugh Wallace; Sales Mgr.: Lee Gray.  
Audio: Cassette, open reel.

### ● WEST ORANGE (Area Code 201)

House of Music, 1400 Pleasant Valley Way. Zip: 07052. Tel: 736-3062. Pres.: Charles Conrad; Gen. Mgr.: Stephen Galfas; Studio Mgr.: Irene Rosen.  
Audio: 8-tr., cassette, open reel.

## NEW YORK

### ● FARMINGDALE (Area Code 516)

T D I (Tape Dupl'rs Inc.), 931 Conklin St. Zip: 11735. Tel: 420-9444. Pres.: Morton Levine.  
Audio: Cassette, open reel, open reel quadrasonic.

### ● FRANKLIN SQUARE (Area Code 516)

Master Sound Prod'ns Inc., 921 Hempstead Tnkp. Zip: 11010. Tel: 354-3374. Pres.: Ben Rizzi; VP: Maxine Chrein.  
Audio: Cassette.

### ● HAUPPAUGE (Area Code 516)

Allison Audio Prods. Inc., 1290 Motor Pkwy. Zip: 11787. Tel: 234-2010.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

### ● HUNTINGTON STATION (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

### ● LE ROY (Area Code 716)

Arlo Recs. Inc./BHR Recs. Inc., 7653 Telephone Rd. Zip: 14482. Tel: 442-9112. Pres.: Ken Bearce; Sales & Adv. Mgr.: James Bearce.  
Audio: 8-tr. quadrasonic, open reel.

### ● MAMARONECK (Area Code 914)

Cine Magnetics Film Lab., 650 Halstead Ave. Zip: 10543. Tel: 698-3434; NYC (212) 542-0700.  
Plant: Rye, N.Y., Cine Magnetics Audio.  
Audio: 8-tr., cassette, open reel.

### ● MASSENA (Area Code 315)

Michele Audio Corp., Andrew Street Rd. Zip: 13662. Tel: 769-2448. Pres.: Ginette Cormier; Sales Mgr.: Art Kazulak; Mgr.: Jack Daniels.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

### ● NEW YORK METROPOLITAN AREA (Area Code 212)

Adwar Video Corp., 100 Fifth Ave. Zip: 10011. Tel: 691-0976. Pres.: Samuel Adwar; Sales Mgr.: William Anderson; Adv. Mgr.: Sherman Price.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

Audio-Tech Labs., 2819 Newkirk Ave., Brooklyn 11226. Tel: 469-7134. Owner: Joseph Giovanelli.  
Audio: Cassette

Nelson Barry Corp., 319 E. 44 St. Zip: 10017. Tel: 679-7900. Pres.: Franklin B. Lieberman; Exec. VP: F.N. Olmstead; Sales Mgr.: Roslyn Schlesinger; Adv. Mgr.: Joe Brady.  
Audio: Cassette.  
Video: 2" quad, 3/4" cassette.

Broadcasting Foundation of America, 52 Vanderbilt Ave., Rm. 1810. Zip: 10017. Tel: 684-2505. Pres.: Seymour N. Siegel; VP & Exec. Dir.: Howard L. Kany; Adv. Mgr.: Catherine Probst.  
Audio: Open reel.

Cassette Rec'g Corp., see National Rec'g Studios.  
Columbia Rec. Prod'ns, 49 E. 52 St. Zip: 10022. Tel: 975-4881. VP: Tom Van Gessel; Reg'l Sales Mgr.: Donald Olesen. (Sales office only)  
Plants: Santa Ana, Calif.; Terre Haute, Ind.; Pitman, N.J.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.

Cue Rec'gs, 1156 Ave. of the Americas. Zip: 10036. Tel: 757-3641.  
Audio: Cassette, open reel.

Delta Rec'g Corp., 1564 Broadway. Zip: 10036. Tel: 757-6720.  
Audio: Cassette, open reel.

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin.  
Audio: Cassette, open reel.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk.  
Audio: 8-tr., 8-tr. quadrasonic, open reel.

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel. (SEE ADVERTISEMENT)

E U E/Screen Gems, 222 E. 44 St. Zip: 10019. Tel: 867-4030.  
Video: 2" quad, 3/4" cassette, 1/4" cassette.

Forum III Films Inc., 230 Park Ave. Zip: 10017. Tel: 889-7915.  
Video: 3/4" cassette.

G B C Closed Circuit TV Corp., 74 Fifth Ave. Zip: 10011. Tel: 989-4433.  
Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

Intercontinental Teletideo Corp., 10 W. 66 St. Zip: 10023. Tel: 595-9454.  
Video: 3/4" cassette.

Laboratory Systems Corp., 37 W. 57 St. Zip: 10019. Tel: 753-9854.  
Audio: 8-tr. cassette, open reel.

Musiconic Corp., 1156 Ave. of the Americas. Zip: 10036. Tel: 757-3641. Pres.: Bernard Rubinstein; Sales Mgr.: Phyllis Stern.  
Audio: Cassette, open reel.

National Rec'g Studios Inc. & National Video Center, 750 Fifth Ave. Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; VP Sales: Jeff Pastolove. Local branch: Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344.  
Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.  
Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel.

National Video Center, see National Rec'g Studio.  
P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 75 Rockefeller Plaza. Zip: 10019. Tel: 489-6133. Pres.: Hugh T. Landy; VP Sales: David Grant.  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Richmond, Ind.  
Audio: 8-tr., 8-tr. quadrasonic, cassette.

Professional Video Servs., 145 E. 52 St. Zip: 10022. Tel: 759-2515.  
Video: 3/4" cassette, 1/2" cartridge, 1/2" EIAJ open reel, European TV standards conversion.

R C A Recs., 1133 Ave. of the Americas. Zip: 10036. Tel: 598-5900. VP Mktg.: Jack Kiernan. (Sales office only)  
**Sales offices:** Los Angeles, Calif.; Indianapolis, Ind.; Nashville, Tenn.  
**Plant:** Indianapolis, Ind.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
 R J C Sales Corp., PO Box 194, Ryder Sta., Brooklyn 11234. Tel: 968-9660. Pres. & Sales Mgr.: Richard Chernow.  
**Audio:** 8-tr., cassette.  
 Recorded Publ's Labs. (div. of Recorded Publ's Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. (Sales office only)  
**Home office:** Camden, N.J.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic, special cartridges for background music & audio/visual.  
 Reeves/Teletape Corp., 708 Third Ave. Zip: 10017. Tel: 573-8600.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
 Regent Sound Studios, 25 W. 56 St. Zip: 10019. Tel: 245-2630.  
**Audio:** Cassette, open reel.  
 Reliance Audio Visual Corp., 550 W. 43 St. Zip: 10036. Tel: 736-0700. Pres.: S. Sanford Schlitt; VP Sales & Leasing: Charles S. Spataro.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
 Rombex Prod'n's Corp., 245 W. 55 St. Zip: 10019. Tel: 757-3681. Pres.: Richard Marcus; Mktg. Dir.: Joel Willis.  
**Video:** 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Sadler Rec'g, 120 W. 44 St. Zip: 10036. Tel: 575-0295.  
**Audio:** Cassette, open reel.  
 Simtek Communications Inc., 50 W. 75 St. Zip: 10023. Tel: 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Mort Schlein.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.  
 T V R Inc., 556 W. 54 St. Zip: 10019. Tel: 541-4030. Pres.: Giovanna Barrington; Opns. Mgr.: James C. Mahoney.  
**Video:** 1" cartridge.  
 Teletape Corp., 708 Third Ave. Zip: 10017. Tel: 573-8630. Pres.: James Hartzler; Gen. Mgr.: Joan V. Silver; Sales Mgr.: Pat Senna.  
**Video:** 3/4" cassette.  
 Teletronics Int'l Inc., 231 E. 55 St. Zip: 10022. Tel: 355-1600. Pres.: Alfred Markin.  
**Branch:** Leonia, N.J., S/T Videocassette Dupl'g Corp.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Visual Information Systems, 15 Columbus Circle. Zip: 10023. Tel: 541-8080.  
**Video:** All formats.  
 Windsor Total Video, 565 Fifth Ave. Zip: 10017. Tel: 725-8080. Pres.: B.B. Goodman; Sales Mgr.: R.J. Henderson; Adv. Mgr.: K.D. Lorber.  
**Video:** 2" quad, 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

● **NORTH BELLMORE (Area Code 516)**

Telephone Dynamics Corp., 2473-A Jerusalem Ave. Zip: 11710. Tel: 221-9470.  
**Audio:** Cassette.

● **PLAINVIEW (Area Code 516)**

Jefmarn Ent's. Inc., 16 Newcastle Ave. Zip: 11803. Tel: 822-7277. Pres.: Allan Frost. (SEE ADVERTISEMENT)

● **PORT CHESTER (Area Code 914)**

Associated Audio Servs. Inc., 14-16 Willett Ave. Zip: 10573. Tel: 837-5129. Pres: Robert L. Piselli; Sales Mgr.: Allan C. Johnson.  
**Audio:** 8-tr., cassette, open reel.

● **RYE (Area Code 914)**

Cine Magnetics Audio, Nursery Ln. Zip: 10580. Tel: 698-3434; NYC (212) 542-0700. (Plant only)  
**Home office:** Mamaroneck, N.Y., Cine Magnetics Film Lab.  
**Audio:** 8-tr., cassette, open reel.  
 Preferred Sound (div. of PSI Inds. Inc.), Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Sal Mastro; Reg'l Sales Mgr.: Arnold Raclyn.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.

● **YONKERS (Area Code 914)**

Cassette Masters Corp., 2 Bashford St. Zip: 10701. Tel: 968-1605.  
**Audio:** Cassette.  
 Video Software & Prod'n Center Inc., 165 Tuckahoe Rd. Zip: 10710. Tel: 423-4400.  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

**NORTH CAROLINA**

● **CHARLOTTE (Area Code 704)**

Arthur Smith Studios, PO Box 17551, 5457 Old Monroe Rd. Zip: 28211. Tel: 536-0424.  
**Audio:** Open reel.

● **KINSTON (Area Code 919)**

Neuse Valley Ent's. Inc., PO Box 1515, 305 H Rd. Zip: 28501. Tel: 523-1111/1643. Pres.: John F. Burton Jr.; Sales Mgr.: John Lewis Nunn Jr.; Adv. Mgr.: Haywood Smith.  
**Audio:** 8-tr., cassette.

**OHIO**

● **CANTON (Area Code 216)**

Musical Renditions Inc., PO Box 1726, Sta. A. Zip: 44705. Tel: 455-6839.  
**Audio:** 8-tr., cassette.

● **CINCINNATI (Area Code 513)**

Audiocraft Rec'g Co., 915 W. Eighth St. Zip: 45203. Tel: 241-4304. Pres.: Earl T. Herzog Jr.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres., Gen. & Sales Mgr.: Shad O'Shea.  
**Audio:** 8-tr., cassette, open reel.  
 Q C A Custom Pressing (formerly Queen City Album Inc.), 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Sales Mgr.: Joseph Sluder; Adv. Mgr.: Bill Sachs.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 Rite Rec. Prod'n's Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt.  
**Audio:** 8-tr., cassette, open reel

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

Alcon Rec'g Studios Inc., 35100 Euclid Ave., Suite 300, Willoughby 44094. Tel: 951-0910, 439-6072. Pres.: Robert J. Nowac; Sales Mgr.: Stuart Scott; Adv. Mgr.: Alan M. Peabody.  
**Audio:** 8-tr., cassette, open reel.  
 Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440.  
**Audio:** Cassette, open reel.  
 N N R (Nashville North Rec'g), 5725 Brookpark Rd. Zip: 44129. Tel: 749-5550.  
**Audio:** Cassette.  
 Qualitapes Inc., Terminal Tower, Penthouse East. Zip: 44113. Tel: 241-0900. Pres.: C.K. Patrick; VP: Robert D. Conrad.  
**Audio:** Open reel.

● **COLUMBUS (Area Code 614)**

Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494.  
**Audio:** 8-tr., cassette, open reel.  
 Magnetic Studios, 4784 N. High St. Zip: 43214. Tel: 262-8607.  
**Audio:** Cassette, open reel.  
 Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Owners: John W. Hull, Boyd P. Niederlander.  
**Audio:** 8-tr., cassette, open reel.

● **NEWARK (Area Code 614)**

Utopia Ultra-Sound, 127 S. Fifth St. Zip: 43055. Tel: 345-9426. Pres.: Robert H. Kirk Jr.; Sales & Adv. Mgr.: Dave Davison.  
**Audio:** 8-tr.

● **YOUNGSTOWN (Area Code 216)**

United Audio Rec'g Studio, 803 E. Indianola. Zip: 44502. Tel: 783-2222.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

**OKLAHOMA**

● **TULSA (Area Code 918)**

C E S Rec'g Inc., 4932 South 83 E. Ave. Zip: 74145. Tel: 627-8474.  
**Audio:** 8-tr., cassette.  
 I T T I Studios (International Teaching Tapes), 4235 S. Memorial Dr. Zip: 74145. Tel: 663-7700. Pres.: Meridith R. Gray; Sales Mgr.: Sonny Gray.  
**Audio:** Cassette, open reel.

**OREGON**

● **PORTLAND (Area Code 503)**

Northwestern Inc., Motion Pictures & Rec'g, 011 SW Hooker St. Zip: 97201. Tel: 226-0170.  
**Audio:** Open reel, open reel quadraphonic.  
**Video:** 3/4" cassette, 1/2" EIAJ open reel.

● **TROUTDALE (Area Code 503)**

Victory Cassette Ministries Inc., Victory Park 100. Zip: 97060. Tel: 667-3724. Pres.: Dan E. Gordon; Sales Mgr.: Carl Coleman; Adv. Mgr.: Doug Gamlin.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette.

**PENNSYLVANIA**

● **BROOMALL (Area Code 215)**

E. J. Stewart Inc., 388 Reed Rd. Zip: 19008. Tel: 543-7600. Pres.: Eric R. Address; Gen. Mgr.: Howard S. Lipman; Sales Mgr.: Nancy Haas; Adv. Mgr.: David S. Wiggins.  
**Video:** 2" broadcast.

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Air-Tone Sound & Rec'g Co., 2330 Market St. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel.  
**Audio:** Cassette, open reel.  
 AudioVisual Communications Inc., PO Box 85, Radnor 19087. Tel: 272-8500. Pres.: J.L.C. Ulrich Jr.; Sales Mgr.: John W. Ballantyne.  
**Audio:** Cassette, open reel.  
 Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. Pres.: Morris Ballen; VP: Larry Ballen.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 MarketDyne Int'l, 1600 Arch St. Zip: 19101. Tel: 241-2935.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

● **PITTSBURGH (Area Code 412)**

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 391-6220. Pres. & Gen. Mgr.: Norman J. Cleary; Opns. Mgr.: Martha J. Wilson.  
**Audio:** Cassette, open reel.  
 Television Prod'n Center Inc., 445 Melwood St. Zip: 15213. Tel: 682-2300.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.

● **YORK AREA (Area Code 717)**

Dee-Bee Rec'g Serv., PO Box 51, Windsor 17366. Tel: 244-5411. Pres.: Stan Deppen Jr.; Sales & Adv. Mgr.: Greg Utterback.  
**Audio:** 8-tr., cassette, open reel.

**PUERTO RICO**

● **CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel: 876-2560, 722-0173.

**SOUTH CAROLINA**

● **GREENVILLE (Area Code 803)**

Duplication Serv. (div. of Custom Rec'g & Sound Inc.), 1415 Augusta St. Zip: 29605. Tel: 232-0589. Pres.: Robert W. Edwards.  
**Audio:** 8-tr., cassette, open reel

● **NORTH AUGUSTA (Area Code 803)**

International Rec'g Studios, 646 E. Buena Vista Ave. Zip: 29841. Tel: 279-4334.  
**Audio:** 8-tr., cassette.

**TENNESSEE**

● **FAYETTEVILLE (Area Code 615)**

Kim-Pat Ent's., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323/5661. Owner: Bill Trigg.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

● **MEMPHIS (Area Code 901)**

Shoe Prod'n's Inc., PO Box 12025, 485 N. Hollywood. Zip: 38112. Tel: 458-4496. Pres.: Warren E. Wagner; Sales & Adv. Mgr.: Butch Thomason.  
**Audio:** Open reel.

● **NASHVILLE AREA (Area Code 615)**

Born Again Sound Prod'n's, PO Box 110746. Zip: 37211. Tel: 833-7658. Pres.: Frank James; Sales Mgr.: Tom Grogg.  
**Audio:** 8-tr., cassette.  
 Bill Brittain Assocs., 130 Lakeside Park, Hendersonville 37075. Tel: 824-1593. Pres. & Sales Mgr.: William D. Brittain.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
**Video:** 3/4" cassette, 1/2" EIAJ cartridge, 1/4" cassette.  
 Columbia Rec. Prod'n's, 34 Music Square E. Zip: 37203. Tel: 259-4321. Account Exec.: Jerry Parkins. (Sales office only)  
**Plants:** Santa Maria, Calif.; Terre Haute, Ind.; Pitman, N.J.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 Custom Tape Dupl'r's Inc., 341 Hill Ave. Zip: 37210. Tel: 256-1728. Mgr.: Mike Tant.  
**Audio:** 8-tr., cassette.  
 Fanta Professional Servs., 1811 Division St. Zip: 37203. Tel: 327-1731. Pres.: Johnny Rosen.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 G R T Corp., PO Box 90264, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Charles V. Duncan.  
**Home office:** Sunnyvale, Calif.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Gen. Mgr.: Jim Maxwell.  
**Audio:** Cassette, open reel.  
 Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon.  
**Audio:** 8-tr., cassette, open reel.  
 R C A Recs., 30 Music Square W. Zip: 37203. Tel: 244-9880. VP: Terry Bradley. (Sales office only)  
**Home office:** New York, N.Y.  
**Plant:** Indianapolis, Ind.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

**TEXAS**

- **DALLAS (Area Code 214)**  
 Ampex Corp., Music Div., 1615 Prudential Dr. Zip: 75235. Tel: 637-5100. (Sales office only)  
**Plant:** Elk Grove Village (Chicago Metropolitan Area), Ill.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic (SEE ADVERTISEMENT)  
 Mother Dubbers Inc., 2537 Carlisle. Zip: 75201. Tel: 651-9544. Pres.: Arnett B. Peel; Sales Mgr.: Jerry Acheson, Adv. Mgr.: Jackie Mercer.  
**Audio:** 8-tr., cassette, open reel.
- **SAN ANTONIO (Area Code 512)**  
 Abadon/Sun Inc., PO Box 6520. Zip: 78209. Tel: 824-8781. Pres.: Galen Carol.  
**Audio:** Cassette.  
 B C L Ents. Inc., 1002 Hoefgen St. Zip: 78210. Tel: 532-3216. Pres.: C. Foy Lee.  
**Audio:** 8-tr.

- **SAN BENITO (Area Code 512)**  
 Rio Grande Music Co., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-5377. Pres. & Adv. Mgr. Lionel C. Betancourt; Sales Mgr.: John F. Phillips.  
**Audio:** 8-tr., cassette.
- **WACO (Area Code 817)**  
 Creative Communications Inc. (sub. of SMI), 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. VP: Mac McLain; Eng'g Dir.: Ralph Swerington.  
**Audio:** Cassette.

**UTAH**

- **PROVO (Area Code 801)**  
 Media Servs. (div. of Brigham Young Univ.), Media Prod'n Studio. Zip: 84602. Tel: 374-1211 x 4182.  
**Audio:** Cassette, open reel, open reel quadraphonic.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

**WHOLESALEERS**

- *Continued from page 163*
- **KENOSHA (Area Code 414)**  
 East Kenosha Recs. & Tapes, 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. (Rec. & Tape OS)  
**Phonographs:** Electrophonic.  
**Accessories:** Pfanstielh.
- **MADISON (Area Code 608)**  
 Rapid Sales Co. Inc. (Rec. RJ, Tape D & RJ)—Sales Mgr.: Robert Obrink; Buyer Lowell Grass—see TMD Inc.  
 TMD Inc., 1019 Jonathan Dr. Zip: 53713. Tel: 271-2661. Pres.: Rolf V. Voegelin; Buyer: Lois Lawrence. (Rec. D), (Rec. RJ, Tape D & RJ as Rapid Sales Co. Inc.)  
**Rec. labels:** Accent, Canaan, Dearborn, Disneyland, Fantasy, GNP Crescendo, Golden, Milestone, Prestige, Ranwood, Tell, Thunderbird, Vista, Vox, Word.  
**Tape lines:** All major lines.
- **MILWAUKEE (Area Code 414)**  
 Audie's One-Stop, 2204 W. North Ave. Zip: 53205. Tel: 342-4636. 931-8015 Owner & Mgr.: Autacruca Dotson, Buyers Singles, Larry K. Myles, Albums & Tape, John Reed, Local branch: Audie's Recs., 2239 W. Capitol Dr. Zip: 53206. Tel: 445-2420. Mgr. & Buyer George Johnson. (Rec. & Tape OS)  
 Modern Rack Sales (Rec. OS & RJ)—Tel: 462-8030. Buyers Singles, Pat Sindberg, Albums, Richard Grieb—see John O'Brien Dist'g.  
 Music Man One Stop Inc., 5510 W. Florist Ave. Zip: 53218. Tel: 353-0666. Pres.: Alan Dulberger; VP: Roger Jacob; Opns. Head: Jim Howard; Buyers: Albums & Tape, Jim Howard, Tape, Carolee Feltz. (Rec. & Tape OS)  
 John O'Brien Dist'g. 5825 N. 96 St. Zip: 53225. Tel: 462-5590 Owner & Mgr.: Tim Brophy; Buyer: John O'Brien. (Rec. D), (Rec. OS & RJ as Modern Rack Sales)  
**Labels:** Abet, Amherst, Audio Fidelity, Audio Int'l, Audio Rarities, Birthright, Black Lion, Blues Spectrum, Briar, Brunswick, Canaan, Chiaroscuro, Creed, Crescendo, DJM, Dakar, Dana, De-Lite, Dingo, ESP, Enja, Ernie's, Excello, Fast Track, Fiesta, First Component, Friends & Co., Gang, Gold Plate, Good News, Greco-phonic, Groove Merchant, Harlequin, Jewel, Kenwood, Koko, Laif, Light, Locust, Mainstream, Mankind, Mega, Mildomo, Montuno, Nasco, Nashboro, IX Chains, Old Town, PIP, Paula, Personality, Pickwick Int'l, Plantation, Pyramid, Request, Ronn, Roulette, Sacred, Sam, Savoy, Soul Int'l, Specialty, Stax, Takoma, Thimble, Thistle, Thunderbird, Virgo, Wild, World, World Jazz.  
 Radio Doctors & Recs. Ltd. 240 W. Wells St. Zip: 53203. Tel: 276-6422. 562-7607. Pres.: Stuart L. Glassman, Gen. Mgr.: Gerald Friebert; Sales Mgr.: Michael Mowers; Buyers: Singles, John Jankowski; Albums, Kenneth Herrick; Tape, Tom Webber. (Rec. & Tape OS)

- **WAUSAU (Area Code 715)**  
 B M I Music Dists., 202 Third St. Zip: 54401. Tel: 842-3995. Owner: Robert Peyovich, Mgr.: Joe Peyovich; Buyer: Robert Elliott. (Rec. & Tape OS)  
**Playback equip.:** Craig, Marantz, Panasonic, Pioneer, Sansui, H.H. Scott, Sony, Teac. **Technics by Panasonic**  
**Accessories:** Fidelitone, Le-Bo, Switchcraft.

- Sound Concepts Studio, PO Box 299, 108 West Center. Zip: 84601. Tel: 373-3456. Pres.: Kaye L. Jensen; Sales Mgr.: Michael K. Jensen; Adv. Mgr.: Ron Payne.  
**Audio:** Cassette.
- **SALT LAKE CITY (Area Code 801)**  
 Bonneville Prod'ns, 130 Social Hall Ave. Zip: 84111. Tel: 524-2400. Pres.: Dick Alsop; Sales Mgr.: Dave Whipple; Studio Mgr.: Dave Michelson.  
**Audio:** Cassette, open reel.  
 Chase Media Inc., Hotel Newhouse, Suite 1204. Zip: 84101. Tel: 363-5858. Pres. & Adv. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase.  
**Audio:** 8-tr., cassette, open reel, open reel quadraphonic.

**VIRGINIA**

- **FALLS CHURCH (Area Code 703)**  
 J D's Memory Makers, 6017 Bellview Dr. Zip: 22041. Tel: 820-9148. Pres.: Jim Corrado; VP: Donna Corrado.
- **NORFOLK (Area Code 804)**  
 Tarzac Entertainment Ents., 638 Muskogee Ave. Zip: 23509. Tel: (804) 853-2304. Owner: Ronald C. Wagne-ner.  
**Audio:** 8-tr., cassette.
- **RICHMOND (Area Code 804)**  
 Sound Stages, 5805 Staples Mill Rd. Zip: 23228. Tel: 285-8275. Pres.: Dick Tulley.  
**Audio:** Cassette.
- **WINCHESTER (Area Code 703)**  
 Capitol Inds., Kernstown Rt. 652, Shawnee Dr. Zip: 22601. Tel: 667-8125.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette.

**WASHINGTON**

- **OLYMPIA (Area Code 206)**  
 Sound Preservers Co., 911 E. Fourth Ave. Zip: 98506. Tel: 352-9097. Owner: Allen P. Giles.  
**Audio:** 8-tr., cassette, open reel.
- **SEATTLE (Area Code 206)**  
 Cinema Sound Corp., 65 Marion St. Zip: 98104. Tel: 623-9643. Pres.: Larry Ray; VP: George M. Woodley.  
**Audio:** Cassette.  
 Captain Audio's Music Farm, 615 E. Pike. Zip: 98122. Tel: 323-6847.  
**Audio:** Open reel.

**WISCONSIN**

- **MILWAUKEE (Area Code 414)**  
 Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy; Chief Eng.: Larry Drydyk.  
**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 R S V P/Studio East, 832 N. Van Buren. Zip: 53202. Tel: 271-0404.  
**Audio:** Open reel.

- **SAUK CITY (Area Code 608)**  
 Jolly Dutchman Recs., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein.  
**Audio:** Cassette, open reel.

- TAPE DUPLICATOR/ MARKETERS**  
 Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXXRON. Telex: 425233. Pres.: Manuel Kopelman; VP: Arthur Lipton; Sales Dir.: Michel Laguens.  
**Tape lines:** Ampro, Locomotive, Omega.  
 Barclay-Crocker, 11 Broadway, New York, N.Y. 10004. Tel: (212) 952-0068.  
**Open reel:** Desmar, Halcyon, Musical Heritage Society, Vanguard.  
 G R T Corp., 1286 Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910; WATS (800) 538-1770. Pres.: Alan J. Bayley; VP Mktg.: Herb Hershfield; VP Sales: Jack Woodman; VP Custom Prods. Div.: David Travis.  
**8-tr.:** ABC, ABC/Audio Treasury, ABC/Bluesway, ABC/Blue Thumb, ABC/Dot, ABC/Duke, ABC/Dunhill, ABC/Impulse, ABC/Peacock, ABC/Songbird, All Platinum, Anchor, Apt. Arista, Bareback, Barnaby, Buddha, Cadet, Cadet Concept, Calla, Cardinal, Casino, Charisma, Checker, Chess, Claridge, Cream, CREW, De-Lite, Everest, Fantasy, GNP Crescendo, GRT, Hickory, Improv, Increase/Cruisin, Janus, Jubilee, Kama Sutra, Major Minor, Mega, Milestone, Morning Sky, Olympic, Passport, Peter Pan, Prestige, Private Stock, Ranwood, RatCity, Republic, Roulette, Shadybrook, Shelter, Sire, Sound Bird, Stang, Sunnyvale, Tetragrammaton, Turbo, Vanguard/Everyman.  
**8-tr. quadraphonic:** ABC, ABC/Command Quadraphonic, ABC/Dot, ABC/Dunhill, Arista, GRT Sampler, Ranwood, Roulette, Sound Bird.  
**Cassette:** ABC, ABC/Audio Treasury, ABC/Blue Thumb, ABC/Dot, ABC/Dunhill, ABC/Impulse, ABC/Westminster Gold, All Platinum, Anchor, Arista, Bareback, Barnaby, Buddha, Calla, Cardinal, Casino, Chess, Claridge, Cream, De-Lite, Fantasy, GNP Crescendo, GRT, Hickory, Improv, Increase/Cruisin, Janus, Kama Sutra, Milestone, Morning Sky, Passport, Prestige, Private Stock, Ranwood, Republic, Roulette, Shadybrook, Shelter, Sire, Sound Bird, Stang, Sunnyvale, Vanguard/Everyman.  
 Kim-Pat Ents., PO Box 654, Hillwood Dr., Fayetteville, Tenn. 37334. Tel: (615) 433-2323/ 5661. Owner: Bill Trigg.  
**Tape lines:** Blaze, Davis Unlimited, HSE, JSJ, Jima, Ken-Tone, Kim-Pat, Sav-All, Su-Ann.  
 Magnetic Video Corp., 23434 Industrial Park Court, Farmington Hills, Mich. 48024. Tel: (313) 477-6066. Pres.: Andre A. Blay; Sales Mgr.: Bob Vandegrift; Adv. Mgr.: Jan Bohaus.  
**8-tr., cassette & open reel:** ABC/Dot (re-releases), Beatt Int'l, Janus, Sun/Shelby Singleton.  
 Reeves/Teletape Corp., 708 Third Ave., New York, N.Y. 10017. Tel: (212) 573-8600. (Video only)  
 Sound Concepts Studio, PO Box 299, Provo, Utah 84601. Tel: (801) 375-7333.  
**Cassette:** Listener's Digest (spoken word only).  
 StereoTape (div. of Magtec), 8125 Lanekershim Blvd., North Hollywood, Calif. 91605. Tel: (213) 768-6200. Pres.: S. Gerald Stone; Sales Mgr.: Joe Washington.  
**Open reel:** Atlantic, Elektra, MCA, RCA, Warner Bros.

**Learn how to guard against heart attack**



Ask your Heart Association for vital information on the early warning signs of heart attack and what you should do to reduce your risk.

You can also learn more about high blood pressure, stroke, inborn heart defects and other heart and blood vessel diseases in interesting booklets prepared by medical experts. They are free — an educational service made possible by your gifts to the Heart Fund.

**GIVE...will live HEART FUND**

Contributed by the Publisher



# SUPPLIES

For The U.S. Music-Record-Tape Industry

## CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Alinabal (div. of MPB Corp.), 28 Woodmont Rd., Milford, Conn. 06460. Tel: (203) 877-3241. Prod. Sales Mgr.: John Robertson.  
**Audio:** Liners, pressure pads & shields.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.  
**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.  
**Audio:** 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
 Athenia Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres., Sales, & Adv. Mgr.: Charles Beres Jr.  
**Audio:** All cassette parts. (SEE ADVERTISEMENT)  
 Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Audio:** Cassette plastic hub locks & splicing blocks.  
 Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP: M. Thaler.  
**Audio:** 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
 Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Exec. VP: E. Khoury; Mktg. Servs. Dir.: John M. Ricci; Sales Mgr.: Oscar Arslanian.  
**Sales offices:** Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip: 20767. Tel: (301) 428-0795—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Cleveland, Ohio, 7123 Pearl

Rd. Zip: 44130. Tel: (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
**Int'l branches:** Mexico, Singapore  
**Audio:** 8-tr. parts.  
 Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. Pres.: Edwin Gamson; Sales Mgr.: Ray Allen; Adv. Mgr.: Hal Wilde.  
**Audio:** 8-tr. & cassette parts.  
 Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: 984-1559; WATS (800) 423-2646.  
**Audio:** Cassette liners, hubs, housings, pins, rollers & pressure pads. (SEE ADVERTISEMENT)  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Nat'l Sales Mgr.: Jere R. Hill.  
**Audio:** 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
 Dixon Corp., 386 Metacom Ave., Bristol, R.I. 02809. Tel: (401) 253-2000. Pres.: Bert Katzanek; Sales Mgr.: John F. McCurdy Jr.  
**Audio:** Cassette shims, acetab post rollers, cartridge top rings & teflon thrust washers.  
**Video:** ¾" cassette tabs, guides & teflon thrust pads.  
 Donnak Inds., PO Box 422, Ridgefield, N.J. 07657. Tel: (201) 945-6820. Admin. Ass't: Diane Appel.  
**Audio:** Cassette hubs, flanged rollers, slip sheets, stainless steel pins, spring pads, shields, shells & windows.  
 Chet Dunn Assocs., 20 Locke Rd., Billerica, Mass. 01821. Tel: (617) 663-2000. Pres.: Chet Dunn.  
**Audio:** Staking rods, leader locks. (SEE ADVERTISEMENT)  
 Dyna-Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071. Tel: (313) 585-6280. Pres. Frank Day; VP & Gen. Mgr.: Paul M. Hayes; Plant Mgr.: Phil Kelly.  
**Audio:** Cassette hubs, rollers, shells.  
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. VP & Sales Mgr.: Allen Schor.  
**Audio:** 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres. Edmond Gabriel; Sales Mgr.: G. Hard; Adv. Mgr.: W. Meyer  
**Audio:** Shields, hubs.  
 Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Plant Mgr.: Jeff St. Thomas.  
**Audio:** Cassette shims & pressure pads.

Imco Inc., PO Box 444, Huntington, Ind. 46750. Tel: (219) 356-4810. Pres. John J. Abbott, VP Sales & Mktg W.P. Kelley.  
**Audio:** Elastomeric pinch rollers.  
 Internagnetics Corp., 1642 18 St., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres. Irving Katz; VP. Bruce Weber; VP Sales George Johnson, VP Int'l Sales Terry Wherlock.  
**Audio:** All 8-tr. & cassette parts. (SEE ADVERTISEMENT)  
 International Cassette Inds. Inc., 16131 Gothard St., Huntington Beach, Calif. 92647. Tel: (714) 848-1501  
**Audio:** Plastic 8-tr. & cassette parts  
 Jelfmarn Ent's. Inc., 16 Newcastle Ave., Plainview, N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost  
**Audio:** All 8-tr. & cassette parts (SEE ADVERTISEMENT)  
 Kyric Corp., PO Box 5487, Tucson, Ariz. 85703. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.  
**Audio:** All cassette parts.  
 Lenco Co., PO Box 29128, 3901 N. 69 St., Lincoln, Neb. 68507. Tel: (402) 464-7488. Pres.: Don Leonhardt, Sales & Adv. Mgr.: Daryl O. Chapelle  
**Audio:** Cassette hubs, rollers, tab inserts (SEE ADVERTISEMENT)  
 Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres. J. Albert Loranger; Div. Mgr.: Robert Loranger.  
**Audio:** 8-tr. guide post sleeves, base & cover, platform sleeves, & platform.  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres. Mario Maccaferri, Sales Mgr.: Nicholas Perazzo.  
**Audio:** Cassette guide rollers, keyhole hubs (SEE ADVERTISEMENT)  
 Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, Minn. 55416. Tel: (612) 929-6781.  
**Audio:** 8-tr. pinch & drive rollers.  
 Overland Prods. Co. Inc., PO Box 6, 515 N. Pierce St., Fremont, Neb. 68025. Tel: (402) 721-7270. Pres. & Sales Mgr.: Howard J. Pearson.  
**Audio:** 8-tr. & cassette pressure pads, pins & shields. (SEE ADVERTISEMENT)  
 Pro-Aut Stamping Inc., Waconia, Minn. 55387 Tel: (612) 443-2525.  
**Audio:** Pressure & spring pads & shields.  
 Roler Corp. of America, 3601 S. Clinton Ave., South Plainfield, N.J. 07080. Tel: (201) 757-7330. Pres. Edward Monett; VP: Jack E. Monett.  
**Audio:** 8-tr. pinch rollers.  
 Shape, Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres & Adv. Mgr.: Anthony L. Gelardi; Sales Mgr.: Joe Ciccone  
**Audio:** Cassette hubs, rollers, pressure pads, shields. (SEE ADVERTISEMENT)  
 Specialty Composites Corp., Delaware Ind'l Park, Newark, Del. 19713. Tel: (302) 738-6800. Sales Mgr. R. Prybutok; Adv. Mgr. J. Welsh.  
**Audio:** Pressure pads.  
 Trans-Am Inds. Inc., 845 Broad Ave., Ridgefield, N.J. 07657. Tel: (201) 945-2000. Pres. Marvin Donalds, VP: Rudolph J. Puntillo  
**Audio:** Cassette hubs, flanged roller slip sheets, stainless steel pins, tabs. (SEE ADVERTISEMENT)  
 Troy Machinery Corp., 201 Division St., Boonton, N.J. 07005. Tel: (201) 334-7660. Pres.: E.F. Joyce Sr.; VP & Sales Mgr.: E.F. Joyce Jr.  
**Audio:** Pinch rollers & pressure pads. (SEE ADVERTISEMENT)  
 Unique Prods. Inc., 869 E. Sandhill Ave., Carson, Calif. 90746. Tel: (213) 323-0681, TWX (910) 346-7740. Pres. & Sales Mgr.: George Lusko; Adv. Mgr. Chip Lusko.  
**Audio:** Cassette & mini-cassette pressure pads, pins, shields & windows, screws, slip sheets.  
 Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres. Edward O. Praeger.  
**Audio:** 8-tr.—snap & screw type halves, bronze & foam type pressure pads, platforms; cassette—sonic, screw & snap type halves, stainless steel pins, pressure pads, mu-metal shields, hubs, double flanged idler rollers, window, teflon, graphite & polyester shield gaskets & liners & stainless steel pins.  
**Video:** 1" open reel, ¾" cassette, ½" EIAJ open reel & ¼" open reel parts.  
 Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein, VP John A. Pace; Sales Mgr.: Ken George  
**Branch:** Chicago, Ill., 6440 N. Ridgeway Ave. Zip 60645. Tel: (312) 679-5470.  
**Audio:** Cassette liners.

**No. 410**  
FLAT SHIELD

**No. 470M**  
CASSETTE FULL SHIELD

**No. 510**  
FLAT-FOAM SHIELD

**No. 570**  
FULL-FOAM SHIELD

**No. 901**  
SPECIAL  
FOAM SHIELD

**No. 302**  
CASSETTE PINS

**No. 201**  
CASSETTE  
SPRING PAD

**No. 208**  
8 TRACK  
CARTRIDGE  
SPRING PAD

**No. 508**  
8 TRACK FOAM PAD

**OVERLAND PRODUCTS**  
P.O. Box 6  
515 North Pierce St.  
Fremont, Nbr. 68025  
Phone 402-721-7270

**SPECIAL DESIGNS ON REQUEST**

## EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

A/V Paragon, see Universal Tape.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.  
**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-

7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.  
**Audio:** 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Ampro Prod'n Inc., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXTRON. Telex: 425233. Pres.: Manuel Kopelman; VP: Arthur Lipton; Sales Dir.: Michel Laguens.  
**Audio:** 8-tr., cassette.

Athena Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres., Sales & Adv. Mgr.: Charles Beres Jr.  
**Audio:** Cassette, & sub-assemblies of cassette parts. (SEE ADVERTISEMENT)

Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP: M. Thaler.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole. Int'l branch: France.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: G.J. Grochla; Mktg. Servs. Mgr.: J.P. Hiltz; Sales Mgr.: J.S. Walker; Adv. Mgr.: R.E. Dalessio.  
**Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—Melrose Park, Ill., 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—Clifton, N.J., 149 Rt. 48. Zip: 07011. Tel: (201) 546-9111—Dallas, Texas., Dallas Petroleum Center, 13610 Midway, Suite 255. Zip 75240. Tel: (214) 233-6607.  
**Audio:** Open reel.

C I Supercart, see Cartridge Inds.

Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel: (815) 397-3200. Pres.: Robert L. Fleming; Sales Mgr.: Sandra L. Fleming; Adv. Mgr.: Donald Clark.  
**Audio:** Open reel.

Cartridge Inds. Corp., 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011.  
**Audio:** 8-tr.  
**Brand name:** CI Supercart.

Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605  
**Audio:** Screw-type cassettes.

Cassette Technology Inc. (Cas-Tec), 8120 Webb Ave., North Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres.: Paul Hayes; Sales Mgr.: Michael S. Emerson; Adv. Mgr.: Paul Adams.  
**Audio:** Cassette.

Cas-Tec, see Cassette Technology.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. Pres.: Edwin Gamson; Sales Mgr.: Ray Allen; Adv. Mgr.: Hal Wilde.  
**Audio:** 8-tr., cassette.

Columbia Magnetica (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Han.  
**Branch:** Century City, Calif., 1801 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.  
**Plant:** Danbury, Conn., 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
**Audio:** 8-tr. & cassette.

Comsette Corp., 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore.  
**Audio:** Cassette.

Custom Cartridge Inc., 341 Hill Ave., Nashville, Tenn. 37210. Tel: (615) 244-5668. Pres.: Cliff Tant.  
**Audio:** 8-tr.  
**Brand name:** Lear Jet Stereo. (SEE ADVERTISEMENT)

Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636.  
**Audio:** Cassette, open reel. (SEE ADVERTISEMENT)

Dalsung Ind'l Corp., 155 E. 44th St., New York, N.Y. 10017. Tel: (212) 682-6045.  
**Home office:** Korea.  
**Audio:** Cassette.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar. Nat'l Sales Mgr.: Jere R. Hill.  
**Audio:** 8-tr., cassette.  
**Video:** ¾" cassette. (SEE ADVERTISEMENT)

Data Technology Corp., 125 Baker St., Suite 230, Costa Mesa, Calif. 92626. Tel: (714) 540-5624.  
**Video:** ¾" cassette, ½" EIAJ open reel.

Dyna-Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071. Tel: (313) 585-6280. Pres.: Frank Day; VP & Gen. Mgr.: Paul Hayes; Plant Mgr.: Phil Kelly.  
**Audio:** 8-tr., cassette.

E H C, see Electronic Homes.

Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102. Tel: (212) 545-3094. Pres.: Paula Boydell; Sales Mgr.: Elias Smyrnakis.  
**Audio:** Cassette.  
**Brand name:** EHC.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. VP & Sales Mgr.: Allen Schor.  
**Audio:** 8-tr., cassette, 3", 5" & 7" open reels. (SEE ADVERTISEMENT)

Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales & Mktg. Mgr.: Arthur Constantine.  
**Audio:** NAB cartridges (A, B & C sizes).  
**Brand names:** Fidelipac, Master Cart.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Edmond Gabriel; Sales Mgr.: G. Hard; Adv. Mgr.: W. Meyer.  
**Audio:** 8-tr., cassette.

Intermagnetics Corp., 1642 18 St., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: Irving Katz; VP:

Bruce Weber; VP Sales: George Johnson; VP Int'l Sales: Terry Wherlock.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)

Jefmann Ent's. Inc., 16 Newcastle Ave., Plainview, N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost.  
**Audio:** 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

Kyrcorp., PO Box 5487, Tucson, Ariz. 85703. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.  
**Audio:** Cassette.

Lear Jet Stereo, see Custom Cartridge.

Lenco Co., PO Box 29128, 3901 N. 69 St., Lincoln, Neb. 68507. Tel: (402) 464-7488. Pres.: Don Leonhardt; Sales & Adv. Mgr.: Daryl O. Chapelle.  
**Audio:** Cassette. (SEE ADVERTISEMENT)

Loranger Mfg. Corp. Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; Div. Mgr.: Robert Loranger.  
**Audio:** 8-tr.

M M C, see Magnetic Mktg.

Magic, see Plastic Reel.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne.  
**Audio:** 8-tr., cassette.  
**Brand name:** MMC. (SEE ADVERTISEMENT)

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres.: Aaron Wasserstrom; Sales Mgr.: Douglas Scott.  
**Int'l branch:** Korea, IPO Box 5006, Seoul.  
**Audio:** Cassette.

Mann Endless Cassette Inds., PO Box 1347, San Francisco, Calif. 94101. Tel: (415) 221-2000. Pres.: Donald Mann; Sales Mgr.: Robert Wells.  
**Audio:** Endless loop cassette.

Marmac, see Mastro.

Master Cart, see Fidelipac.

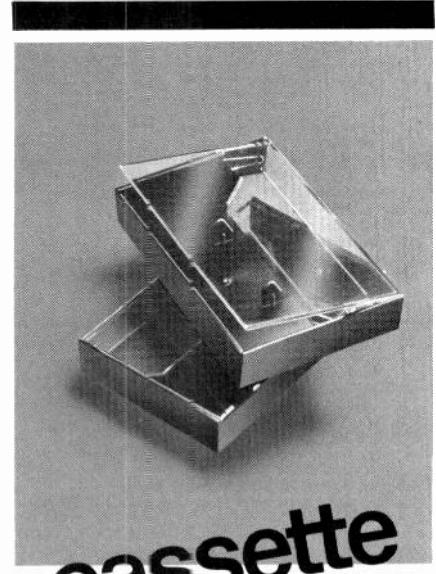
Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Sales Mgr.: Nicholas Perazzo.  
**Audio:** 8-tr., cassette.  
**Brand name:** Marmac. (SEE ADVERTISEMENT)

Meister Mfg. Co., 9126 Firestone Blvd., Downey, Calif. 90241. Tel: (213) 861-3198. Pres.: Juergen H.M. Meister.  
**Audio:** 7", 8 1/4", 10 1/2" aluminum reels.

Miami Tape Inc., 8180 NW 103 St., Hialeah, Fla. 33015. Tel: (305) 558-9211.  
**Audio:** 8-tr., cassette.

Molded Ind'l Plastics Inc., Platt Rd., Shelton, Conn. 06486. Tel: (203) 929-3311.  
**Audio & Video:** Open reels.

Nashville Int'l Corp., 20 Music Square W., Nashville, Tenn. 37203. Tel: (615) 256-2885. Pres.: Reggie M. Churchill; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon.  
**Audio:** 8-tr., cassette.



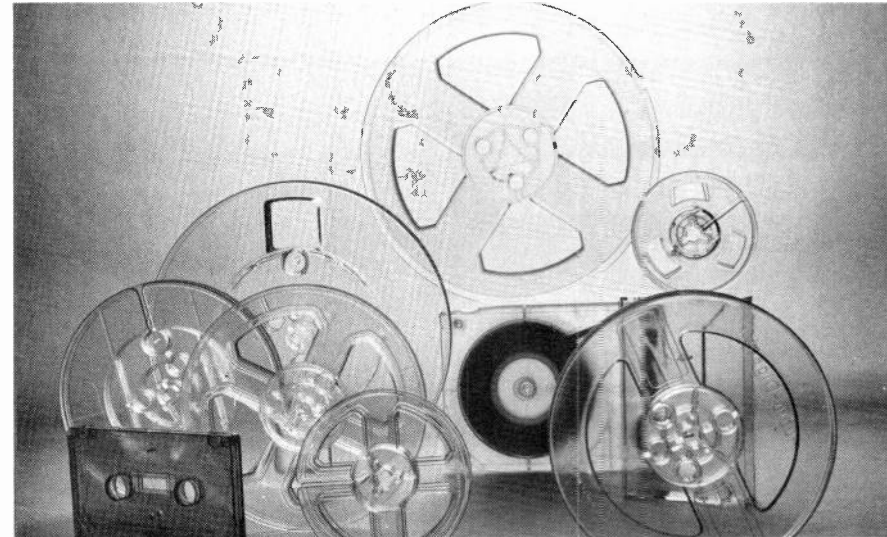
# cassette boxes

Immediate shipment from stock on Norelco, Ampex and soft poly boxes.

Quality products for the tape industry from . . .

## El Mar Plastics, Inc.

821 E. ARTESIA BLVD., CARSON, CA  
 90746 TELEPHONE (213) 327-3180



## SOUND QUALITY PRODUCTS FOR THE TAPE INDUSTRY

El Mar Plastics manufactures a complete line of  8-track cartridges  quadrasonic cartridges  cassettes and component parts  Norelco style, soft poly and Ampex style cassette boxes  reels for ¼" tapes  pre-leaded cassettes



. . . and we can offer prompt delivery anywhere in the world! Please call or write:

## El Mar Plastics, Inc.

821 E. Artesia Blvd., Carson, California 90746 • Telephone (213) 327-3180

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 75 Rockefeller Plaza, New York, N.Y. 10019. Tel: (212) 489-6133. Pres.: Hugh T. Lundy; VP Sales: David Grant.  
**Branch: Hollywood, Calif., 8265 Sunset Blvd., Suite 109. Zip: 90046. Tel: (213) 654-5602.** VP Sales: Richard Ware.  
**Plant: Richmond, Ind., 1600 Rich Rd. Zip: 47374. Tel: (317) 962-9511.** Plant Mgr.: Greg Steer.  
**Audio: Cassette.**

Plastic Reel Corp. of America, 640 S. Commercial Ave., Carlstadt, N.J. 07072. Tel: (201) 933-9125. Pres.: Robert A. Miller; Sales Mgr.: Pat Baccarella.  
**Audio: 2 3/4"-7" reels, hubs.**  
**Video: Open reel for 1/2", 1", & 2" tape.**  
**Brand name: Magic.**

Polyline Corp., 1235 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 298-5300. Pres.: John Kaiser; Sales Mgr.: Mike Schlobohm.  
**Audio: Plastic reels.**

Recording Supply Co. (div. of Polyline Corp.), 1233 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 297-0955. Pres.: John Kaiser; Sales Mgr.: Ray Kaiser.  
**Audio & video: Reels.**

Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan.  
**Audio: 8-tr., cassette.**

Scotch, see 3M.

Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
**Audio: 8-tr., cassette & open reel. (SEE ADVERTISEMENT)**

Shape, Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Adv. Mgr.: Anthony L. Gelardi; Sales Mgr.: Joe Ciccone.  
**Audio: 8-tr., cassette. (SEE ADVERTISEMENT)**

Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach, Calif. 92660. Tel: (714) 644-6857.  
**Audio: Cassette.**

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Div. Sales Mgr.: Bud Barger.  
**Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.**  
**Video: Reels for 1/2" tape, 3/4" cassette. (SEE ADVERTISEMENT)**

Tape Servs. Inc., PO Box 650, 345 New Albany Rd., Moorestown, N.J. 08057. Tel: (609) 235-2201. Sales Mgr.: Michael T. Mulcahy.  
**Audio: 8-tr., cassette**

3 M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: J.E. Povolny; Sales Mgr.: J.L. Leon; Adv. Co-ord.: F.E. Dettloff; Adv. Mgr.: P.M. Gavin.  
**Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320**

Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30340. Tel: (404) 449-6666—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill. 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC (212) 285-9600—High Point, N.C., PO Box 2047, 2401 Brevard St. Zip: 27261. Tel: (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Audio: 8-tr., cassette, open reel.**  
**Video: Reels for 2" & 1" tape.**  
**Brand name: Scotch.**

Trans-Am Inds. Inc., 845 Broad Ave., Ridgefield, N.J. 07657. Tel: (201) 945-2000. Pres.: Marvin Donalds; VP: Rudolph J. Puntillo.  
**Audio: Cassette. (SEE ADVERTISEMENT)**

U T C, see Universal Tape.

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.  
**Audio: 8-tr., cassette, open reel.**  
**Brand name: A/V Paragon, UTC, Universal.**

Century Recs. (div. of Keysor Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991. (M)  
**Home office: Saugus, Calif. (SEE ADVERTISEMENT)**

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel: 893-9721. Pres.: A.M. Garson; Sales Mgr.: Lee Garson. (M)  
 Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. (M)

Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 883-8974. Exec. VP: Russell Meir; VP Sales: Jack Sclar. (M)  
**Home office: Great Neck, N.Y.**

Kalny Mds., 4820 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. (M)  
**Branch: Terre Haute, Ind.**

Prestone Printing Co., 10970 Ashton Ave. Zip: 90024. Tel: 479-7125. Co-Pres.: Steven Usian.  
**Branch: New York, N.Y.**

Westland Graphics, 2237 N. Hollywood Way, Burbank 91505. Tel: 846-1205. Pres.: George T. Dixon; Sales Mgr.: Richard T. Dixon. (M)

● SAUGUS (Area Code 805)

Century Recs. (div. of Keysor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres.: Richard B. Keysor; Sales Mgr.: Dick Maxwell; Gen. Mgr.: Bill Lightner. (M)  
**Branch: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)**

**ILLINOIS**

● CHICAGO METROPOLITAN AREA (Area Code 312)

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Pres.: Joseph Halperin. (M)  
 M. M. Cole Music Publ'g Co., 251 E. Grande Ave. Zip: 60611. Tel: 527-2160. Pres.: Sheperd Stern; Adv. Mgr.: B. Bernstein. (7" & 12" mailers) (MD)

**INDIANA**

● INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman. (MD)

● TERRE HAUTE (Area Code 812)

Ivy Hill Communications Inc., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851. VP: Don Ford. (M)  
**Home office: Great Neck, N.Y.**

Kalny Mds., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851. (M)  
**Home office: Los Angeles, Calif.**

**MASSACHUSETTS**

● BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. (M)

● CHICOPEE (Area Code 413)

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; VP Opns.: Eric C. Stahl.

**NEW HAMPSHIRE**

● SALEM (Area Code 603)

N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, Lawrence, Mass. 01842; 5A Central St. Zip: 03079. Tel: 893-4148. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr.: E.J. Kankey. (MD)

**NEW JERSEY**

● ELIZABETH (Area Code 201)

Lened Int'l Corp., 489 Henry St. Zip: 07201. Tel: 354-5205. Pres.: Joseph Flusfeder. (M) (SEE ADVERTISEMENT)

**NEW YORK**

● GREAT NECK (Area Code 516)

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. Pres.: Murray Gordon; VP: Dallas Kern. (M)  
**Branches: Los Angeles, Calif.; Terre Haute, Ind.; New York, N.Y.**

● HAUPPAUGE (Area Code 516)

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: G. Thalasinis. (M)

● NEW YORK METROPOLITAN AREA (Area Code 212)

Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor; Sales Mgr.: Burt Migdal; Adv. Mgr.: Sandra Cantor. (M)

**ENVELOPES & MAILERS**

*The key to the abbreviations following the listing is: (M) Manufacturer, (D) Distributor, (I) Importer.*

**CALIFORNIA**

● LOS ANGELES METROPOLITAN AREA (Area Code 213)

The Bert-Co Ents. Inc., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. VP: B.P. Couturier; VP & Gen. Mgr.: Robert L. Robert Couturier. (M)  
**Branch: New York, N.Y.**

**Buy Direct From  
 Manufacturer  
 PINCH ROLLS  
 and  
 PRESSURE  
 PADS**

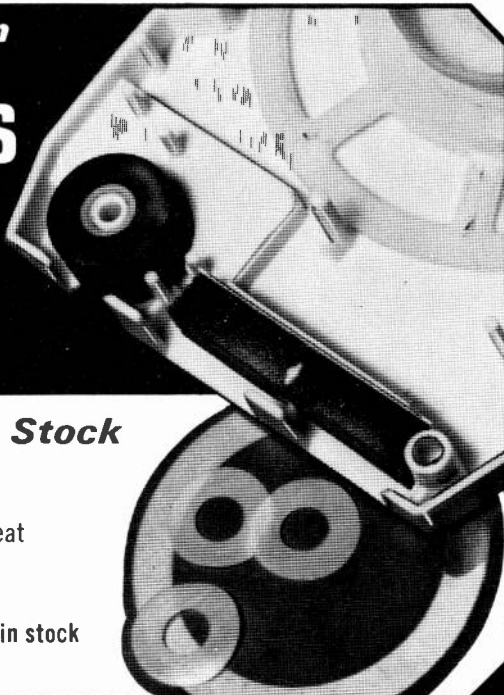
**Standard Sizes in Stock**

- Silicone or SBR Rubber Pinch Rolls
- Four Lb. Density Foam Heat Tested Pressure Pads
- Specials Made To Order

**Teflon\* Washers and Mylar Rings in stock**

\*Du Pont Trademark

**TROY MACHINERY CORP.**  
 501 DIVISION ST. • BOONTON, N.J. 07005 • 201-334-2020



The Bert-Co Ents. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. Mgr.: Andrew Sager. (M)  
**Home office:** Los Angeles, Calif.  
 Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (MD) (SEE ADVERTISEMENT)  
 Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk. (M)  
 E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr. Larry Halpern. (M) (SEE ADVERTISEMENT)  
 Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (M)  
 Ivy Hill Communications Inc., 18 E. 48 St. Zip: 10017. Tel: 752-4670. Sr. VP Sales: Lee Koppelman. (Sales office only) (M)  
**Home office:** Great Neck, N.Y.  
 Passantino Printing Co. Inc., 311 W. 43 St. Zip 10036. Tel: 586-1540. (M)  
 Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871. Co-Pres.: Paul Adler.  
**Home office:** Los Angeles, Calif.  
 Edward R. White Inc., 18 E. 41 St. Zip: 10017. Tel: 687-2167. Pres. & Sales Mgr.: Lawrence Goldstein. (MD)

**NORTH CAROLINA**

● **WILMINGTON (Area Code 919)**

Elvitra Rec'g Music Publ'g Co. & Music Makers Network of America Prod'ns, PO Box 3022. Zip: 28401. Tel: 762-0474/4706/0539. Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler. Adv. Mgr.: J.D. Johnson. (MD)

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124.

**WYOMING**

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. (MD)

**JACKETS & SLEEVES**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distribution, (I) Importer.*

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Album Graphics Inc., 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0823. VP: Edward Dwyer. (Sales office only) (M)  
**Home office:** Melrose Park (Chicago Metropolitan Area), Ill.  
 Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. Pres.: Daken K. Broadhead; VP & Gen. Mgr.: John F. Wegner; VP & Sales Mgr.: Samuel M. Broadhead. (Sleeves only) (M) (SEE ADVERTISEMENT)  
 The Bert-Co Ents. Inc., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Sr. VP. B.P. Couturier; VP & Gen. Mgr.: Robert L. Couturier. (M)  
**Branch:** New York, N.Y.  
 Century Recs. (div. of Keysor Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991. (M)  
**Home office:** Saugus, Calif. (SEE ADVERTISEMENT)  
 Gilmore Envelope Corp., 4540 Worth St. Zip: 90063. Tel: 268-3401. (M)  
 Imperial Pacific Sales Corp., 4522 Brazil St. Zip: 90063. Tel: 245-8583. Sales Mgr.: Lincoln Stegman. (Jackets only) (M)  
**Home office:** Brooklyn (New York Metropolitan Area), N.Y., Imperial Paper Box Corp.  
 Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. Exec. VP: Russell Meir; VP Sales: Jack Sclar. (M)  
**Home office:** Great Neck, N.Y.  
 K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres.: Glade Merkley; VP Mktg.: John J. Hess. (Jackets only) (SEE ADVERTISEMENT)  
 Kalny Mdsq., 4820 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. (M)  
**Branch:** Terre Haute, Ind.  
 McMonigle Music Inc., 6201 Santa Monica Blvd., Hollywood 90038. Tel: 467-4474, 996-5591. Pres.: Leo McMonigle; Exec. VP: Robert Shepherd. (M)  
 Modern Album of California Inc., 3104 Vanowen St., Burbank 91505. Tel: 945-7655. Pres.: William S. Pine; Gen. Mgr.: Raymond Gardocki. (Jackets only)  
**Home office:** Hauppauge, N.Y., Modern Album & Finishing Co. Inc.  
 Prestone Printing Co., 10970 Ashton Ave. Zip: 90024. Tel: 479-7125. Co-Pres.: Steven Uslian.  
**Branch:** New York, N.Y.

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700 (M)  
**Home office:** Long Island City (New York Metropolitan Area), N.Y.  
**Plant:** Indianapolis, Ind., Rutgers Packaging Corp.  
 Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. (M)  
**Home office:** New York, N.Y.  
 Viewlex Inc., 6255 Sunset Blvd., Hollywood 90028. Tel: 464-0176. VP Sales: Phil Picone; West Coast Sales Rep. Scott Ross. (Sales office only) (Sleeves only) (M)  
**Home office:** New York, N.Y.  
**Plant:** Hicksville, N.Y., Andrews-Nunnery Envelope & Paper Corp. (SEE ADVERTISEMENT)

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Conlan Creative Lithographers, 804 Forbes Blvd., South San Francisco 94080. Tel: 761-7617. (Jackets only) (M)

● **SAN JOSE (Area Code 408)**

M J S Magnetic Tape Prods., 516 Brooks Ave. Zip: 95125. Tel: 998-2693. Pres. Michael Steiner. (Jackets only) (M)

● **SAUGUS (Area Code 805)**

Century Recs. (div. of Keysor Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres. Richard B. Keysor; Sales Mgr.: Dick Maxwell; Gen. Mgr.: Bill Lightner. (M)  
**Branch:** Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)

**DELAWARE**

● **WILMINGTON AREA (Area Code 302)**

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres. & Gen. Mgr.: H. Edwin Kennedy; Sales Mgr.: D. Smith; Adv. Mgr.: Marjorie Leap.  
 National Tape Dupl'rs, see Ken-Del.

**FLORIDA**

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Prosound Inc., 8194 NW 103 St., Hialeah 33015. Tel: 558-0152. (Jackets only) (M)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I Plant Inc., see Album Graphics Inc.  
 Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres.: Donald W. Kosterka. (M)  
**Sales offices:** Los Angeles, Calif.; New York, N.Y.  
**Int'l branch:** England.  
 Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Pres.: Joseph Halperin. (Sleeves only) (M)  
 M. M. Cole Music Publ'g Co., 251 E. Grande Ave. Zip: 60611. Tel: 527-2160. Pres.: Sheperd Stern; Adv. Mgr. B. Bernstein. (7" sleeves only) (MD)  
 Musical Prods. Inc. 521 W. 26 St. Zip 60616. Tel: 225-9117. Pres.: Vincent Sosa (Jackets only) (M)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres. Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman. (Sleeves only) (MD)  
 Imperial Packaging Co. Inc., 7800 Records St. Zip: 46226. Tel: 545-7476. (Jackets only)  
**Home office:** Brooklyn (New York Metropolitan Area), N.Y., Imperial Paper Box Corp.  
 Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr.: William Swanson. (M)  
**Home office:** Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp.

● **TERRE HAUTE (Area Code 812)**

Ivy Hill Communications Inc., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851. VP: Don Ford. (M)  
**Home office:** Great Neck, N.Y.  
 Kalny Mdsq., Fort Harrison Ind'l Park. Zip: 47805. Tel: 466-9851. (M)  
**Home office:** Los Angeles, Calif.  
 Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. Pres. & Gen. Mgr.: Richard Fields. (Jackets only)  
**Home office:** Hauppauge, N.Y., Modern Album & Finishing Co. Inc.

**LOUISIANA**

● **NEW ORLEANS (Area Code 504)**

Ken Keene Int'l, PO Box 3763. Zip: 70117. Contact: Paul Catalano. (MD)  
**Home office:** St. Louis, Mo.

**MAILERS AND ACCESSORIES FOR THE PHONO-RECORD-CARTRIDGE AND CASSETTE INDUSTRIES**

Shipping arrangements to all fifty states  
 Call or write for information



William Brown  
**BROWN PAPER CO.**  
 186 7th Street  
 Brooklyn, New York 11215  
 (212) 965-3600

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. (M)

● **CHICOPEE (Area Code 413)**

Diellectrics Inc., 6 Second Ave. Zip: 01020. Tel: 598-8308. Pres.: Earl S. Stahl; VP Opns.: Eric C. Stahl.

**MISSOURI**

● **ST. LOUIS (Area Code 314)**

Ken Keene Int'l, 2008 S. 39 St. Zip: 63110. Tel: 776-3410. Pres. & Adv. Mgr.: Ken Keene; Sales Mgr.: Parvin Tramel. (MD)  
Branches: New Orleans, La., Nashville, Tenn.  
Int'l branch: England, Seacruise.

**NEW HAMPSHIRE**

● **SALEM (Area Code 603)**

N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, Lawrence, Mass. 01842; 5A Central St. Zip: 03079. Tel: 893-4148. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr.: E.J. Kankey. (Sleeves only) (MD)

**NEW JERSEY**

● **EDISON (Area Code 201)**

Shepard Printing Corp., 180 Talmadge Rd. Zip: 08817. Tel: 287-4464. Pres.: Philip M. Rosenbloom. (Jackets only) (M)  
Branch: New York, N.Y.

● **ELIZABETH (Area Code 201)**

Lened Int'l Corp., 489 Henry St. Zip: 07201. Tel: 354-5205. Pres.: Joseph Flusfeder. (M) (SEE ADVERTISEMENT)

● **LYNDHURST (Area Code 201)**

Colorseps-Lithopreps Serv., PO Box 151. Zip: 07071. Tel: 438-6729. Pres.: J.G. Principato. (M)

● **SOMERDALE (Area Code 609)**

Superior Rec. Pressing Corp., 900 Kennedy Blvd. Zip: 08083. Tel: 784-6600. Pres.: John H. Dunn. (Jackets only)

**NEW YORK**

● **COMMACK (Area Code 516)**

Robins Inds. Corp., 75 Austin Blvd. Zip: 11725. Tel: 543-5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condiike. (Jackets only) (M)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel: 487-0200. Pres.: Murray Gordon; VP: Dallas Kern. (M)  
Branches: Los Angeles, Calif.; Terre Haute, Ind.; New York, N.Y.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1400. Gen. Mgr.: G. Thalasinis. (M)

Modern Album & Finishing Co. Inc., Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel: 234-1100; NYC (212) 353-5701. Pres.: G.D. Thomas, Sales Mgr.: R.A. Froehlig. (Jackets only)  
Branches: Burbank (Los Angeles Metropolitan Area), Calif.; Modern Album of California Inc., Terre Haute, Ind.; Modern Album of Indiana Inc.; Nashville, Tenn.; Modern Album of Tennessee Inc.  
Int'l branch: Canada, Modern Album of Canada Ltd.

● **HICKSVILLE (Area Code 516)**

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11801. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller Jr. (Sleeves only) (M)  
Sales offices: Hollywood (Los Angeles Metropolitan Area), Calif.; Viewlex Inc.; New York, N.Y.; Viewlex Inc. (SEE ADVERTISEMENT)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP Sales: Richard Block. (Sales office only) (M)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
Alpak Supply Corp. 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor; Sales Mgr.: Burt Migdal; Adv. Mgr.: Sandra Cantor. (Sleeves only) (M)  
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (MD) (SEE ADVERTISEMENT)  
Copy-Art Photographers (div. of James J. Kriegsmann), 165 W. 46 St. Zip: 10036. Tel: 757-0233. (Jackets only) (SEE ADVERTISEMENT)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk. (M)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern. (M) (SEE ADVERTISEMENT)  
Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: 929-2410. (M)

Imperial Paper Box Corp., 252 Newport St., Brooklyn 11212. Tel: 346-6100. (Jackets only)  
Branches: Los Angeles, Calif.; Imperial Pacific Sales Corp.; Indianapolis, Ind.; Imperial Packaging Co. Inc.  
Ivy Hill Communications Inc., 18 E. 48 St. Zip: 10017. Tel: 752-4670. Sr. VP Sales: Lee Koppelman. (Sales office only) (M)  
Home office: Great Neck, N.Y.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. (M) (SEE ADVERTISEMENT)

Mac Murray Press Inc., 230 W. 17 St. Zip: 10011. Tel: 924-1530. Pres., Sales & Adv. Mgr.: Max Finesmith. (M)  
Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel: 586-1540. (M)

Prestone Printing Co., 147 W. 42 St. Zip: 10036. Tel: 354-1871. Co-Pres.: Paul Adler.  
Home office: Los Angeles, Calif.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood; Sales Mgr.: Eric P. Rood; Adv. Mgr.: Bernard Stein. (Jackets only) (M) (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (M)  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Indianapolis, Ind.; Rutgers Packaging Corp.

R J C Sales Corp., PO Box 194, Ryder Sta., Brooklyn 11234. Tel: 968-9660. Pres.: Richard Chernow.  
Shepard Printing Corp., 233 Spring St. Zip: 10013. Tel: (212) 255-1930. (Jackets only) (M)  
Home office: Edison, N.J.

Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; VP Mktg.: Floyd S. Glinert. (M)  
Branch: Los Angeles, Calif.

Viewlex Inc., 1290 Ave. of Americas. Zip: 10019. Tel: 581-5641. Pres.: Richard H. Burkett; East Coast Account Exec.: Elise Maraldo. (Sales office only) (Sleeves only) (M)  
Branch: Hollywood (Los Angeles Metropolitan Area), Calif.  
Plant: Hicksville, N.Y.; Andrews-Nunnery Envelope & Paper Corp. (SEE ADVERTISEMENT)

● **PLAINVIEW (Area Code 516)**

Delrama Int'l, 37 Newtown Rd. Zip: 11803. Tel: 293-8740. (M)

**NORTH CAROLINA**

● **WILMINGTON (Area Code 919)**

Elvtrue Rec'g Music Publ'g Co. & Music Makers Network of America Prod'ns, PO Box 3022. Zip: 28401. Tel: 762-0474/4706/0539. Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler; Adv. Mgr.: J.D. Johnson. (MD)

**OHIO**

● **CINCINNATI (Area Code 513)**

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Carroll Rawling. (Jackets only) (M)  
Jewel Rec'g Co., 1594 Kinney Ave., Zip: 45231. Tel: 522-9336. Pres.: Rusy York; Sales Mgr.: Harry Urschel; Adv. Mgr.: Linda York. (Jackets only) (M)

**PENNSYLVANIA**

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: 729 4655.

● **PITTSBURGH METROPOLITAN AREA (Area Code 412)**

Record-Rama, 635 Butler St. Zip: 15223. Tel: 781-2155. Owner: Paul C. Mawhinney; Sales Mgr.: Mark Mawhinney; Adv. Mgr.: Colette Mawhinney. (Jackets—D, 45 rpm copyrighted record history sleeves—M).

● **SCRANTON (Area Code 717)**

Keystone Printed Specialties Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales Mgr.: Martin C. Fischer. (M) (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizencic; Sales Mgr.: Martha Krizencic; Adv. Mgr.: Ruth Toth. (Jackets only) (M)

**PUERTO RICO**

● **CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel: 876-2560, 722-0173.

● **SAN JUAN (Area Code 809)**

Rio Piedras Rec. Mfg. Inc., PO Box 4785. Zip: 00936. Tel: 764-3960. (M)

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

Albums 'N Things (div. of Frank James Ents.), PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Ricci Koger.  
Ken Keene Int'l, PO Box 1561. Zip: 37202. Tel: 776-5277. Contact: Tom Pallardy. (MD)  
Home office: St. Louis, Mo.  
Modern Album of Tennessee Inc., 121 Fifth Ave. S. Zip: 37203. Tel: 255-7461. Gen. Mgr.: Richard Fields; Sales Mgr.: R.J. Froehlig. (Jackets only)  
Home office: Hauppauge, N.Y.; Modern Album & Finishing Co. Inc.  
Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885. Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon. (M)  
Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 385-0570. Pres.: Herb Burnette.  
Ram Ents. Inc., PO Box 7195, 415 Fourth Ave. S. Zip: 37210. Tel: 256-8920. (Jackets only) (M)  
Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124.  
Williams Printing Co., 417 Commerce. Zip: 37219. Tel: 256-7151. (Jackets only) (M)

**TEXAS**

● **FORT WORTH METROPOLITAN AREA (Area Code 817)**

Associated Rec. Pressers of America Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011. Pres. & Sales Mgr.: David M. Howell. (Jackets only) (M)  
Wills Printing Co., PO Box 211, Arlington 76010. Tel: 572-1414. Pres.: Calvin Wills. (Jackets only) (M)

● **HOUSTON (Area Code 713)**

M & M Rec. Prod'n Co., 5828 Parkersburg. Zip: 77036. Tel: 782-0120. Mgr.: O.C. Monds. (Jackets only)

**UTAH**

● **SALT LAKE CITY (Area Code 801)**

Chase Media Inc., Hotel Newhouse, Suite 1204. Zip: 84101. Tel: 363-5858. Pres.: Randal S. Chase; Sales Mgr.: Irel L. Chase. (MD)

**WYOMING**

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. (MD)

**LABELS**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distribution, (I) Importer.*

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Album Graphics Inc., 424 N. Larchmont Blvd. Zip: 90004. Tel: 462-0823. VP: Edward Dwyer. (Sales office only) (M)  
Home office: Melrose Park (Chicago Metropolitan Area), Ill.  
Allied Rec. Co., 6110 Peachtree St. Zip: 90040. Tel: 685-5890. Pres.: Daken K. Broadhead; VP & Gen. Mgr.: John F. Wegner; VP & Sales Mgr.: Samuel M. Broadhead. (M) (SEE ADVERTISEMENT)  
The Bert-Co Ents. Inc., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Sr. VP: B.P. Couturier; VP & Gen. Mgr.: Robert L. Couturier. (M)  
Branch: New York, N.Y.  
Century Recs. (div. of Keysor Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991. (M)  
Home office: Saugus, Calif. (SEE ADVERTISEMENT)  
Ivy Hill Communications Inc., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. Exec. VP: Russell Meir; VP Sales: Jack Sclar. (M)  
Home office: Great Neck, N.Y.  
K M Recs. Inc., 2980 N. Ontario St., Burbank 91504. Tel: 841-3400. Pres.: Glade Merkle; VP Mktg.: John J. Hess. (SEE ADVERTISEMENT)  
Kalny Mdsq., 4820 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. (M)  
Branch: Terre Haute, Ind.  
McMonigle Music Inc., 6201 Santa Monica Blvd., Hollywood 90038. Tel: 467-4474, 996-5591. Pres.: Leo McMonigle; Exec. VP: Robert Shepherd. (M)



Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel: 464-7700. (M)  
 Home office: Long Island City (New York Metropolitan Area), N.Y.  
 Plant: Indianapolis, Ind., Rutgers Packaging Corp.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Conlan Creative Lithographers, 804 Forbes Blvd., South San Francisco 94080. Tel 761-7617 (M)

● **SAUGUS (Area Code 805)**

Century Recs (div of Keyser Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel. 259-2360. Pres. Richard B. Keyser; Sales Mgr. Dick Maxwell; Gen. Mgr. Bill Lightner. (M)  
 Branch: Hollywood (Los Angeles Metropolitan Area), Calif (SEE ADVERTISEMENT)

**DELAWARE**

● **WILMINGTON AREA (Area Code 302)**

Ken-Del Prods Inc., 111 Valley Rd., Richardson Park 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Sales Mgr. D. Smith, Adv. Mgr.: Marjorie Leap. (MD)  
 National Tape Dupl'rs, see Ken-Del.

**FLORIDA**

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Prosound Inc., 8194 NW 103 St., Hialeah 33015. Tel 558-0152. (M)

● **SARASOTA (Area Code 813)**

Vaughan Assocs., PO Box 5808 Zip. 33579 Tel: 924-3734.

**GEORGIA**

● **LAKEMONT (Area Code 404)**

C S A Printing & Bindery Inc. Zip 30552. Tel 782-3931.

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

A G I Plant Inc., see Album Graphics Inc.  
 Album Graphics Inc. (AGI Plant Inc.), 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Pres Donald W. Kosterka. (M)  
 Sales offices: Los Angeles, Calif.; New York, N.Y.  
 Int'l branch: England.  
 Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles 60648. Tel. 647-8730  
 Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel 225-9117 Pres.: Vincent Sosa. (M)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Rutgers Packaging Corp. (div. of Queen Lithographing Corp.), 620 S. Belmont Ave. Zip. 46221. Tel. 635-7777. Plant Mgr.: William Swanson. (M)  
 Home office: Long Island City (New York Metropolitan Area), N.Y., Queens Lithographing Corp

● **TERRE HAUTE (Area Code 812)**

Artco Press Inc., PO Box 1445, Zip. 47808. Tel. 232-0926. Pres. James S. Royle; Sales Mgr.: Don Wilson. (M)  
 Ivy Hill Communications Inc., Fort Harrison Ind'l Park Zip 47805. Tel: 466-9851 VP: Don Ford. (M)  
 Home office: Great Neck, N.Y.  
 Kalny Mdsq., Fort Harrison Ind'l Park Zip. 47805. Tel: 466-9851. (M)  
 Home office: Los Angeles, Calif.  
 Woodburn Printing Co. (div. of Unique Graphics Corp.), 25 S. Sixth St. Zip 47808. Tel: 232-0164 (M)

**LOUISIANA**

● **VILLE PLATTE (Area Code 318)**

Ville Platte Rec. Mfg. Co., 120 E. Cypress St. Zip 70586. Tel. 363-2104. Pres.: J. Floyd Soileau, Sales Mgr. Ronnie Soileau; Mgr. J.K. Soileau. (M)

**MASSACHUSETTS**

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel. 289-6800. (M)

● **CHICOPEE (Area Code 413)**

Dielectrics Inc., 6 Second Ave. Zip: 01020. Tel 598-8308. Pres. Earl S. Stahl; VP Opns.: Eric C. Stahl.

**NEW JERSEY**

● **JERSEY CITY (Area Code 201)**

Saxon Adhesive Prods. Inc., 880 Garfield Ave. Zip: 07305. Tel. 451-0200; NYC (212) 964-1713.

● **LYNDHURST (Area Code 201)**

Colorseps-Lithopreps Serv., PO Box 151. Zip 07071. Tel. 438-6729. Pres. J.G. Principato (M)

● **MOUNTAINSIDE (Area Code 201)**

Bestway Prods. Inc., 1105 Globe Ave. Zip: 07092. Tel 232-8383. Pres. A.I. Mastler; Gen. Mgr.: John Scariano; Sales Mgr. Arthur L. Krebs.

**NEW YORK**

● **CENTRAL ISLIP (Area Code 516)**

Ramart Printing Corp., 3180 J Expwy. Dr. S. Zip. 11722. Tel 234-0050. Pres.: Frank D. Martino. (M)

● **GREAT NECK (Area Code 516)**

Ivy Hill Communications Inc., Community Dr. Zip: 11022. Tel. 487-0200 Pres.: Murray Gordon; VP: Dallas Kern. (M)  
 Branches: Los Angeles, Calif.; Terre Haute, Ind.; New York, N.Y.

● **HAUPPAUGE (Area Code 516)**

Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave. Zip: 11787. Tel. 234-1400. Gen. Mgr. G. Thalasinis. (M)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Album Graphics Inc., 35 W. 53 St. Zip. 10019. Tel: 489-0793 VP Sales Richard Block. (Sales office only) (M)  
 Home office: Melrose Park (Chicago Metropolitan Area), Ill.

The Bert-Co Ents. Inc., 241 E. 34 St. Zip: 10016. Tel: 683-6300. Mgr.: Andrew Sager. (M)  
 Home office: Los Angeles, Calif.

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (MD) (SEE ADVERTISEMENT)

Disc Communications Ltd., 743 Fifth Ave. Zip 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr. R.C. Morsk. (M)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres. Lee Halpern; Sr. Exec. VP. Howard Roseff; Adv. Mgr.: Larry Halpern. (M) (SEE ADVERTISEMENT)

Guaranteed Printing Serv Co. Inc., 119 W. 23 St. Zip: 10011. Tel. 929-2410. (M)

Ivy Hill Communications Inc., 18 E. 48 St. Zip: 10017. Tel 752-4670. Sr. VP Sales Lee Koppelman. (Sales office only) (M)  
 Home office: Great Neck, N.Y.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip. 10022. Tel. 758-3232. Pres.: Robert M. Miller. (M) (SEE ADVERTISEMENT)

MacMurray Press Inc., 230 W. 17 St. Zip: 10011. Tel 924-1530. Pres. Sales & Adv. Mgr.: Max Finesmith. (M)

Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel 586-1540. (M)

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel. 497-2320 Pres.: Jerome J. Rood; Sales Mgr.: Eric P. Rood; Adv. Mgr.: Bernard Stein (M) (SEE ADVERTISEMENT)

Promedeus Arts Inc., 1776 Broadway. Zip: 10019. Tel. 586-3770. Pres.: Lew Morris; Sales Mgr. Jerry Present. (Hit single stickers) (M)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel 457-7700. Pres.: Jack L. Hecht, VP Leonard Verebay. (M)  
 Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.  
 R J C Sales Corp., PO Box 194, Ryder Sta., Brooklyn 11234. Tel: 968-9660. Pres.: Richard Chernow.

● **UTICA (Area Code 315)**

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip 13501. Tel. 735-6187. Pres.: Stanley Markowski; Sales Mgr.: Andrew Cittadino; Adv. Mgr.: Fred Faccioli (M)

**OHIO**

● **CINCINNATI (Area Code 513)**

Artists Rec'g Co. Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres. Carrol Rawling. (M)

**PENNSYLVANIA**

● **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**

Fenton Label Co., Coral & Bucking Sts. Zip. 19124. Tel: 288-2910.

● **SCRANTON (Area Code 717)**

Keystone Printed Specialities Co. Inc., 321 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer Jr.; Sales Mgr.: Martin C. Fischer. (M) (SEE ADVERTISEMENT)

● **SHARON (Area Code 412)**

Marjon Recs. Inc., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krzancic; Sales Mgr.: Martha Krzancic; Adv. Mgr.: Ruth Toth. (M)

**PUERTO RICO**

● **CANOVANAS (Area Code 809)**

Montilla Recs. of Puerto Rico Inc., PO Box 594. Zip: 00629. Tel. 876-2560, 722-0173.

**TENNESSEE**

● **NASHVILLE (Area Code 615)**

Albums 'N Things (div. of Frank James Ents.), PO Box 11746. Zip: 37211. Tel: 833-7658. Owner: Ricci Kogger.

M F P Inc., 453 Chestnut St. Zip: 37203. Tel: 256-6161. (M) (SEE ADVERTISEMENT)

Nashville Int'l Corp., 20 Music Square W. Zip: 37203. Tel: 256-2885 Pres.: Reggie M. Churchwell; VP Opns. & Sales Mgr.: Ronald L. Coats; Adv. Mgr.: Robert Dixon. (M)

Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 385-0570. Pres.: Herb Burnette.

Ram Ents. Inc., PO Box 7195, 415 Fourth Ave. S. Zip: 37210. Tel: 256-8920. (M)

Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124.

Williams Printing Co., 417 Commerce. Zip: 37219. Tel: 256-7151. (M)

**TEXAS**

● **FORT WORTH METROPOLITAN AREA (Area Code 817)**

Associated Rec. Pressers of America Inc., PO Box 5328, 609 N. Great Southwest Pkwy., Arlington 76011. Pres. & Sales Mgr.: David M. Howell. (M)  
 Wills Printing Co., PO Box 211, Arlington 76010. Tel. 572-1414. Pres.: Calvin Wills. (M)

● **WACO (Area Code 817)**

Mike's Print Shop, 2507 Grim. Zip: 76707. Tel: 752-2321.

BERNIE STEIN JERRY ROOD

**RECORD & CASSETTE LABELS**

**8-TRACK LABELS**

**RECORD JACKETS**

TEL. (212) 497-2320

**PROGRESSIVE LABEL & LITHO CO. • RECORD ALBUMS, INC.**

**286 - 290 STANHOPE ST., BROOKLYN, N.Y. 11237**

**UTAH**

● **SALT LAKE CITY (Area Code 801)**

Chase Media Inc., Hotel Newhouse, Suite 1204, Zip 84101, Tel: 363-5858. Pres.: Randal S. Chase, Sales Mgr.: Irel L. Chase. (MD)

**WISCONSIN**

● **ELKHART LAKE (Area Code 414)**

Sohn Mfg. Inc., 54 S. West St. Zip. 53020. Tel: 876-3361.

**WYOMING**

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, Box 1354A, Rt. 2. Zip: 82001. Tel: 638-8733. (MD)

**POLYETHYLENE BAGS**

*The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distribution, (I) Importer.*

**CALIFORNIA**

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Century Recs. (div. of Keyser Century Corp.), 6363 Sunset Blvd., Suite 718, Hollywood 90028. Tel: 365-3991. (M)

Home office: Saugus, Calif. (SEE ADVERTISEMENT)

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel. 893-9721. Pres.: A.M. Garson; Sales Mgr.: Lee Garson. (M)

M. Latter Mfg. & Sales, 5050 Venice Blvd. Zip 90019. Tel: 933-7646. Owner: Mel Latter. (M)

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood 90028. Tel 464-7700. (M)

Home office: Long Island City (New York Metropolitan Area), N.Y.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

● **SAN JOSE (Area Code 408)**

M J S Magnetic Tape Prods., 516 Brooks Ave. Zip: 95125. Tel 998-2693. Pres.: Michael Steiner. (M)

● **SAUGUS (Area Code 805)**

Century Recs. (div. of Keyser Century Corp.), 26000 Springbrook Ave. Zip: 91350. Tel: 259-2360. Pres.: Richard B. Keyser; Sales Mgr.: Dick Maxwell; Gen. Mgr.: Bill Lightner. (M)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif. (SEE ADVERTISEMENT)

● **SUNNYVALE (Area Code 408)**

Information Terminals Corp., 323 Soquel Way. Zip: 94086. Tel: 245-4400.

**FLORIDA**

● **MIAMI (Area Code 305)**

Duotone Co. Inc., 6875 SW 81 St. Zip: 33143. Tel: 665-1121. Pres., Sales & Adv. Mgr.: Stephen Gibson Nester; VP: Benjamin Rosenberg. (M)

**ILLINOIS**

● **CHICAGO METROPOLITAN AREA (Area Code 312)**

Bruce Packaging Co., 8025 N. Kenneth Ave., Skokie 60076. Pres.: Joseph Halperin. (M)

**INDIANA**

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman. (MD)

Rutgers Packaging Corp. (div. of Queens Lithographing Corp.), 620 S. Belmont Ave. Zip. 46221. Tel 635-7777. Plant Mgr.: William Swanson. (M)

Home office: Long Island City (New York Metropolitan Area), N.Y.; Queens Lithographing Corp.

**NEW YORK**

● **COMMACK (Area Code 516)**

Robins Inds. Corp., 75 Austin Blvd. Zip: 11725. Tel: 543-

5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condike. (M)

● **FREEPORT (Area Code 516)**

E V Game Inc., 186 Buffalo Ave. Zip. 11520. Tel: 378-0440. Pres.: Michael Damsky; Sales Mgr.: Syl Landro. (M) (SEE ADVERTISEMENT)

● **HAUPPAUGE (Area Code 516)**

Arista Ents Inc., 35 Hoffman Ave. Zip: 11787. Tel: 234-7000. Pres.: Alan E. Leifer; Nat'l Sales Mgr.: Leon Kramer.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor; Sales Mgr.: Burt Migdal; Adv. Mgr.: Sandra Cantor. (For manufacturers & retailers—printed bags) (M)

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel. 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow. (MD) (SEE ADVERTISEMENT)

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake; Adv. Mgr.: R.C. Morsk. (M)

E R H Sales Corp., 221 W. 57 St. Zip: 10019. Tel: 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern. (M) (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel. 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay. (M)

Branch: Hollywood (Los Angeles Metropolitan Area), Calif.

Plant: Indianapolis, Ind., Rutgers Packaging Corp.

Tong Dah Plastics Co. Ltd., 663 Fifth Ave. Zip: 10022. Tel: 688-1268.

Home office: Republic of China.

● **PLAINVIEW (Area Code 516)**

Delrama Int'l, 37 Newtown Rd. Zip: 11803. Tel: 293-8740. (M)

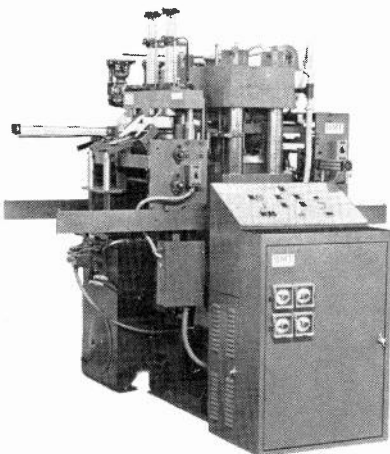
**NORTH CAROLINA**

● **WILMINGTON (Area Code 919)**

Elvtrue Rec'g Music Publ'g Co. & Music Makers Network of America Prod'ns, PO Box 3022, Zip: 28401. Tel: 762-0474/4706/0539. Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler; Adv. Mgr.: J.D. Johnson. (MD)



**EXTRUDERS**

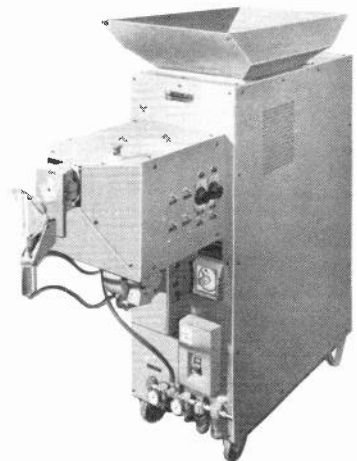


**MODEL 3600  
DUAL 7" AUTOMATION**

**The world's finest 7" & 12" record manufacturing systems, extruders, hydraulic presses, complete matrix manufacturing equipment, automatic material loading equipment and other related items.**

**Ask about 70 record pressing plants in the U.S. and 10 other countries who use our automation and extruders.**

**Fabrication of complete record pressing and matrix electroforming plants anywhere in the world.**



**SOUTHERN MACHINE & TOOL CORP.  
533 HAGAN STREET  
NASHVILLE, TENN. 37203  
(615) 256-2183**

## RECORD PROCESSING EQUIPMENT MANUFACTURERS/ IMPORTERS

Al-Be Inds. Inc., 16633 Minnesota Ave., Paramount, Calif. 90723. Tel: (213) 636-2563. Pres.: A.O. Bedard; VP: D.J. Shaw.

Chief product: Matic preplasticizer.

Aragon, see Certain-Teed Machinery.  
Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-4870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.  
Int'l branch: France.

Chief product: Presses, plating systems. (SEE ADVERTISEMENT)

Certain-Teed Machinery Corp., PO Box 1088B, McPherson, Kan. 67460. Tel: (316) 241-5210.

Chief product: Extruders

Brand name: Aragon. (SEE ADVERTISEMENT)

D D W, 533 Hagan St., Nashville, Tenn. 37203. Tel: (615) 256-2183. Pres.: W.S. Westermann.

Chief product: Extruder.

Brand name: Sure Shot

Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038. Tel: (213) 467-5121.

Chief product: Disk recording styli, blank discs, stereo disk cutting lathes.

Diskmakers Inc., 925 N. Third St., Philadelphia, Pa. 19123. Tel: (215) 627-2277. Pres.: Morris Ballen; VP: Larry Ballen.

Chief product: Used equip. (SEE ADVERTISEMENT)

E P I, see Extruda-Prod'ns.

Europa Film, see Gotham.

Extruda-Prod'ns Inc., PO Box 2087, Edison, N.J. 08817. Tel: (201) 225-0044. Pres.: Robert Tillis; Sales Mgr.: Vincent Hendrickson; Adv. Mgr.: Abe Schwartz.

Chief product: Compounding extruders & preplasticizers.

Brand name: EPI.

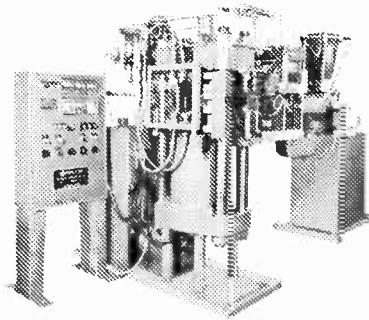
Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzaglou.

Chief product: Pressing equip., nickel matrix production units. (SEE ADVERTISEMENT)

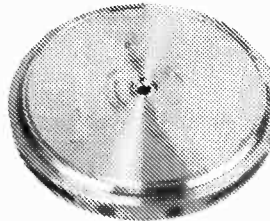
Hamilton Mfg. (div. of Valley Metallurgical Processing Co. Inc.), 510 First Ave., West Haven, Conn. 06516. Tel: (203) 933-1625. TWX: (710) 465-2982. Pres.: Eugene F. Loughran; Sales & Adv. Mgr.: Joseph Roczynski.

Chief product: Manual & automatic record presses, 7", 10" & 12" molds, insert molds & frame assemblies, mold accessories & accessory equip. (SEE ADVERTISEMENT)

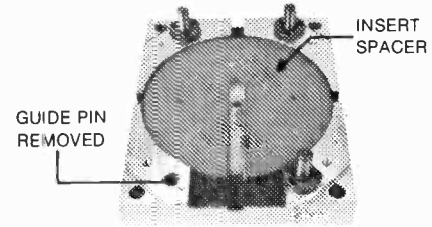
## HAMILTON



**M-225BX AUTOMATIC PRESS  
ASSEMBLY 12"**



**INSERT MOLD**



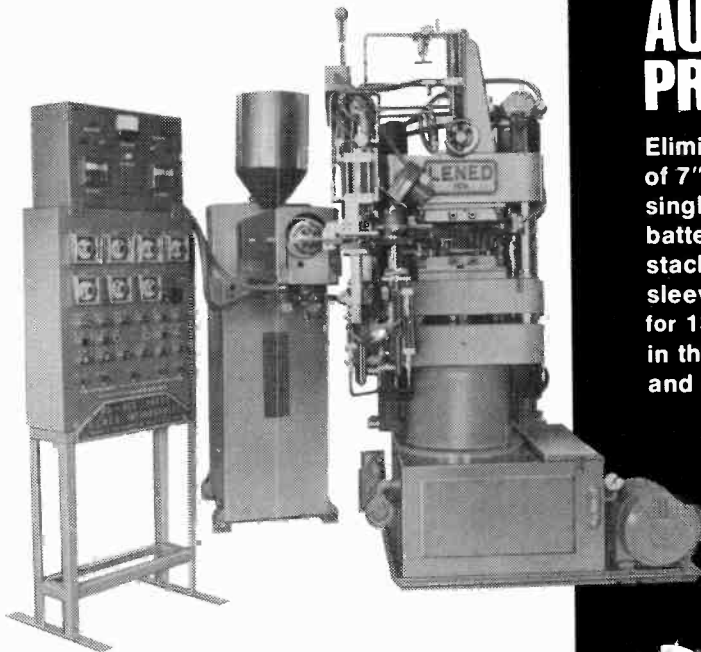
**INSERT MOLD FRAME ASSEMBLY**

Hamilton Manufacturing provides a complete line of products for the Record Pressing Industry

write or telephone for complete information

**HAMILTON MANUFACTURING**

510 First Ave., West Haven, Conn. 06516  
203-933-1625 TWX 710-465-2982



## LENE AUTOMATED RECORD PRESSING SYSTEMS

Eliminate hand operations in the production of 7", 10" and 12" phonograph records. A single machine tender can operate a battery of these units, simply by providing stacks of labels and removing stacked and sleeved records at the delivery end. Proven for 13 years. In excess of 500 installations in the U.S., Canada, Europe, the Orient, and other areas.

Write or phone for information regarding Lened systems... or for information about Lened's other equipment for the industry including packaging, handling, counting, imprinting, and tape duplicating machinery.



**LENE INTERNATIONAL CORP.**

489 Henry Street, Elizabeth, New Jersey 07201  
Telephone: 201-354-5205

Stanley H. Holmes Co. (div. of Noonan Machine Co.), 11900 W. Franklin Ave., Franklin Park, Ill. 60131. Tel: (312) 595-8810.  
**Chief product:** Custom molding machines, fully automated systems, 4-post, C-frame, slab-side, horizontal, vertical, ejection, compression & transfer hydraulic & pneumatic equipment.  
 Hydramold, see Tracy-Val.  
 Industrial Electroforming Systems Div., 533 Hagan St., Nashville, Tenn. 37203. Tel: (615) 256-2183. Pres.: W.S. Westermann.  
**Chief product:** Matrix electroplating system.  
 M. Latta Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-7646. Owner: Mel Latta.  
**Chief product:** Shrink packaging equip. & plastic shrink film.  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres.: Leslie Bokor; VP: Al Alexander; Sales Mgr.: Howard Aronson. (SEE ADVERTISEMENT)  
 James G. Lee Rec. Processing Inc., 145 W. 154 St., Gardena, Calif. 90247. Tel: (213) 321-2187. Pres.: James G. Lee; Mgr.: Edward Tobin Jr.  
**Chief product:** Record matrices, masters, mothers, stampers.  
 Lened Int'l Corp., 489 Henry St., Elizabeth, N.J. 07201. Tel: (201) 354-5205. Pres.: Joseph Flusfeder.  
**Chief product:** Automatic record pressing systems. (SEE ADVERTISEMENT)  
 Maple Clamp Corp., 1278 Underwood Ave., San Francisco, Calif. 94124. Tel: (415) 822-8855.  
**Chief product:** Record trimmers.  
 Mastercraft Rec. Plating Inc., 609 W. 51 St., New York, N.Y. 10019. Tel: (212) 265-6040. Gen. Mgr.: David Moldauer.  
**Chief product:** Plating equip.  
 Miller Compounder, see Tracy-Val.  
 Musical Prods. Inc., 521 W. 26 St., Chicago, Ill. 60616. Tel: (312) 225-9117. Pres.: Vincent Sosa.  
**Chief product:** Plating equip.  
**Brand name:** Vans.  
 Nelson Machine Works Inc., Hydraulic Div., 12615 S. Main St., Los Angeles, Calif. 90061. Tel: (213) 754-2823.  
**Chief product:** Pneumatic hydraulic & compression presses.  
 Ranstele Audio Inc., 1697 Broadway, New York, N.Y. 10019. Tel: (212) 265-5563. Pres.: Thomas S. Steele.  
**Chief product:** Disc cutting amplifiers, heads, cutting room systems.  
 S M T, see Southern Machine.  
 Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100. Pres.: W.D. Bronanber; Sales Mgr.: Raymond J. Gudelanis.  
**Chief product:** Packaging machinery for wrapping, cartoning, labeling & shrinking. (SEE ADVERTISEMENT)  
 Schiff Machine Co. Inc., 28 E. Hanover Ave., Morris Plains, N.J. 07950. Tel: (201) 539-5100. Pres.: Israel Schiff.  
**Chief product:** Pneumatic label cutting press.

Southern Machine & Tool Corp., 533 Hagan St., Nashville, Tenn. 37203. Tel: (615) 256-2183. Pres. W.S. Westermann.  
**Chief product:** 7" & 12" completely automatic presses.  
**Brand name:** SMT (SEE ADVERTISEMENT)  
 Standard Paper Box Machine Co., 476 Broome St., New York, N.Y. 10013. Tel: (212) 925-9818. Pres.: Paul Adams; Sales Mgr.: Aaron Adams; Adv. Mgr.: Bruce Adams.  
**Chief product:** Jacket machines.  
 Stevenson Packaging Equip. Co. Inc., 19431 Lodelius St., Northridge, Calif. 91324. Tel: (213) 993-0040. Pres.: Joseph Goldstein.  
**Chief product:** Shrink film packaging equip.  
 Tracy-Val Co., Somerdale Ind'l Park, 201 Linden Ave., Somerdale, N.J. 08083. Tel: (609) 627-3000. Owners: Paul L. & James A. Miller.  
**Chief product:** Self-contained presses, compound extruders.  
**Brand names:** Hydramold, Miller Compounder. (SEE ADVERTISEMENT)  
 Tranco Prods. Int'l, 1 World Trade Center, New York, N.Y. 10048. Tel: (212) 432-1400. Pres.: Arthur A. Singer; VP Sales: Max Roth, Adv. Mgr.: J. Bradford Pagano.  
**Chief product:** Record blanks.  
 Vans, see Musical Prods.  
 Worldex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel: (213) 466-3324. Pres.: Louis R. Bap-tista.  
**Chief product:** Record presses, electroplating plants, dies, edging machines.

**TAPE, BLANK LOADED, MANUFACTURERS**

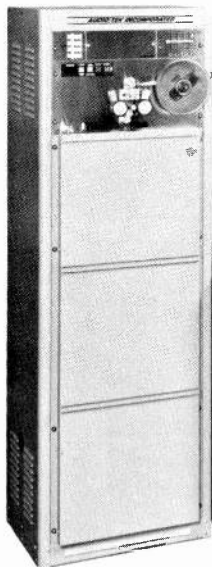
*The numbers in parentheses following the 8-track & cassette configurations show recording time in minutes; those following open reel configurations show length of tape in feet.*

A A, see Audio Accessories.  
 A T-Pro, see Abbey Tape.  
 A T & T Rec'g, 725 N. Highland, Hollywood, Calif. 90038. Tel: (213) 933-5701.  
**Audio:** Cassette (1-122).  
 A V Con, see Audio-Video Concepts.

A/V Paragon, see Universal Tape.  
 A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 569-7000. Pres.: A.F. Etro.  
**Audio:** Cassette (5-120), open reel.  
 Abbey Tape Duplicators, 5358 Cartwright Ave., North Hollywood, Calif. 91601. Tel: (213) 985-3136. Gen. Mgr. Norman C. Cooke.  
**Audio:** Cassette (2-120).  
**Brand name:** AT-Pro.  
 Able Turntable & Tape Inc., 725 N. Highland Ave., Hollywood, Calif. 90038. Tel: (213) 933-5701. Pres.: Ted Gardner; Sales Mgr. & Customer Relations: Michael Gorfaine.  
**Audio:** Cassette (2-122).  
 Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Sales Mgr.: Tom Holzel.  
**Audio:** Cassette.  
 Akai American Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880.  
**Video:** ½" EIAJ open reel.  
 American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank Day; VP & Gen. Mgr.: Paul M. Hayes; Sales & Adv. Mgr.: Paul E. Adams.  
**Audio:** 8-tr. & cassette (custom lengths), open reel.  
 American Tape Corp., 1116 Edgewater Ave., Ridgefield, N.J. 07657. Tel: (201) 943-7860. Pres.: Donald H. Gabor. Sales Mgr.: Julian Falk.  
**Audio:** 8-tr. (40).  
**Brand name:** Remington.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.  
**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.  
**Audio:** 8-tr. (45,90), cassette (45,60,90,120), open reel (1500',2150',2400',3000',3600', broadcast).  
**Video:** 1" open reel, ¾" cassette (10,20,30,40,50,60) ½" EIAJ open reel (1250',2400'). (SEE ADVERTISEMENT)  
 Ampro Prod'ns Inc., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-7726. Cable: TAPEXXRON. Telex: 425233. Pres.: Manuel Kopelman; VP: Arthur Lipton; Sales Dir.: Michel Laguens.  
**Audio:** 8-tr. (40,60,80), cassette (30,60,90,120).  
 Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: David Nocera.  
**Audio:** 8-tr. (custom lengths), cassette (60,90,120).  
 Arista Ent's. Inc., 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-7000. Pres.: Alan Leifer; Sales Mgr.: Leon Kramer.  
**Audio:** Cassette (60,90,120).

**Your Standard of Quality**

- Tape Duplicators
- Tape Loaders
- Mastering Equipment
- Q.C. Checkers



If you want to upgrade your tape duplicating operation, or if you're planning to set up a new facility, build performance into your system with AUDIO/TEK tape duplicating products.

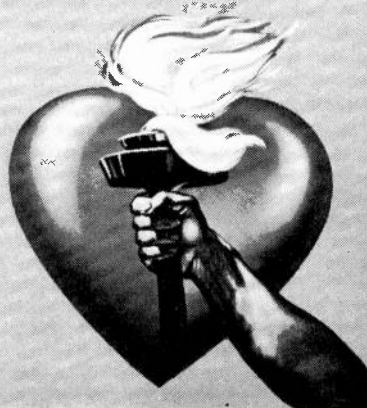
Write or Call Today



**AUDIO/TEK INCORPORATED**  
 Professional Tape Duplicating Systems  
 503-B Vandell Way, Campbell, CA 95008  
 (408) 378-5586 Cable: AUDIOTEK

**Your Heart Fund Fights**

Heart Attack  
 Stroke  
 High Blood Pressure  
 Inborn Heart Defects



# TAPE MANUFACTURING EQUIPMENT

If you are loading or duplicating cassette, 8-track, or open-reel tape, why not consider the savings of up to 40% which you can achieve by purchasing a DAK precision web slitter. Prices start at only \$18,000.

If you are currently slitting magnetic tape, milling, coating, and calendaring are the next logical steps.

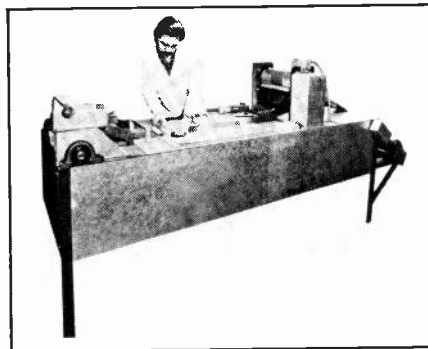
DAK Industries, Inc., with more than 10 years of experience, builds some of the finest tape manufacturing equipment available on the world

market. The tape we manufacture on this equipment has received **rave** reviews in such magazines as "AUDIO", "TAPE DECK QUARTERLY", "FM GUIDE." They say things like "... excellent frequency response, good headroom," "extreme uniformity," "low dropout" and much much more.

Let DAK show you the way to better tape and better profits. All DAK equipment sales include FULL in-plant training of your engineer before shipment. Contact us for quotations or information.



Precision Coaters  
From \$35,000.00



Precision Preleader-Slitters  
From \$18,000.00



Cassette Tape Winders  
From \$1,750.00

**BALL MILLS--FORMULATIONS--OXIDE--CALENDERS--PRELEADERS  
SLITTERS--WINDERS--TEST EQUIPMENT**

**COMPLETE FACTORIES FROM ONLY \$200,000**

## PROFESSIONAL GRADE BULK TAPE

DAK's family of fine magnetic tapes is your ideal choice for loading and duplicating. From California to New York, from Brazil to Hong Kong, DAK tapes represent remarkable value, reliability, and on-time delivery.

### DAK HIGH-ENERGY BULK CASSETTE TAPE

stock # HEC60     \$.05 per hundred foot  
stock # HEC90     \$.06 per hundred foot

### DAK OPEN REEL ¼ INCH RECORDING TAPE

stock # 1200-10R    2400' hub     \$1.95    1200' reel    \$ .74  
stock # 1150-10Y    3600' hub     \$3.50    1800' reel    \$1.05

### DAK DUPLICATION GRADE 8-TRACK LUBE TAPE

4200' hub     \$.05 per hundred foot



#### COMMUNICATION

Phone : 1-213-984-1559  
Toll-Free : 1-800-423-2636  
Telex : 651396  
Cable : DAKENT  
Corres. : 10845 Vanowen Street  
North Hollywood, Ca. U.S.A. 91605



Arrow Trading Co. Inc., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-7688. Pres.: Ben Dweck; Sales Mgr.: Jack Lask; Adv. Mgr.: Jack Dweck. (Audio only)

Athena Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres., Sales & Adv. Mgr.: Charles Beres Jr.  
**Audio:** Cassette (custom lengths). (SEE ADVERTISEMENT)

Audicom Corp., 995 S. Clermont, Denver, Colo. 80222. Tel: (303) 757-3377. Pres.: Jack Dunham; Sales Mgr.: Richard Sanders; Chief Eng.: David Howard.  
**Audio:** Cassette & open reel (custom lengths).

Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Audio:** 8-tr., cassette, endless loop cassette & open reel (custom lengths).  
**Brand name:** AA.

Audio Artists Ltd., PO Box 7, Wheaton, Ill. 60187. Tel: (312) 668-6682. Pres.: Arne Gustafson; VP Sales & Adv.: Perry W. Miller.  
**Audio:** Cassette, open reel & broadcast (custom lengths).

Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Pres.: Louis R. Chiaramonte.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).

AudioFax, see Cassettes Inc.

Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4586. Pres.: M. Donalds; VP: M. Thaler.  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)

Audio Magnetics Corp., 234 W. 146 St., Gardena, Calif. 90248. Tel: (213) 532-2950. Pres.: Dominick J. Saccacio; Sales Mgr.: T. Kirby Lindsey; Adv. Mgr.: Peter D. Goldish.  
**Audio:** Cassette (45, 60, 90, 120), open reel (5" x 600', 900' & 1200'; 7" x 1200', 1800', 2400' & 3600'). (SEE ADVERTISEMENT)

Audiopak, see Capitol.

Audio/Tek Inc., 503-B Vandell Way, Campbell, Calif. 95008. Tel: (408) 378-5586. Pres.: Robert W. Kratt.  
**Audio:** Cassette (standard & custom lengths). (SEE ADVERTISEMENT)

Audio-Video Concepts Inc., 6909 Old Alexander Ferry Rd., Clinton, Md. 20735. Tel: (301) 868-7600.  
**Audio:** Cassette (30, 45, 60, 90 & custom lengths).  
**Brand name:** AVCon.

AudioVisual Communications Inc., PO Box 85, Radnor, Pa. 19087. Tel: (215) 272-8500. Pres.: J.L.C. Ulrich Jr.; Sales Mgr.: John W. Ballantyne.  
**Audio:** Cassette (custom lengths up to 120 minutes).

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: G.J. Grochla; Mktg. Servs. Mgr.: J.P. Hiltz; Sales Mgr.: J.S. Walker; Adv. Mgr.: R.E. Dalessio.  
**Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—Melrose Park, Ill., 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—Clifton, N.J., 149 Rt. 48. Zip: 07011. Tel: (201) 546-

9111—Dallas, Tex., Dallas Petroleum Center, 13610 Midway, Suite 255. Zip: 75240. Tel: (214) 233-6607.  
**Audio:** 8-tr. (45, 64, 90), cassette (45, 60, 90, 120), open reel (7" x 1800', 2400' & 3600'; 10 1/2" x 3600').  
**Brand name:** Performance, Professional, Studio.

Bazzy Electronics Corp., PO Box 142, Fraser, Mich. 48026. Tel: (313) 463-2592. Pres., Sales & Adv. Mgr.: Allan Bazzy; Gen. Mgr.: Michael Tattan.  
**Audio:** 8-tr. & cassette (custom lengths).

Betamax, see Sony.

Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis, Minn. 55438. Tel: (612) 944-2121. Pres.: T.A. Hegre; Sales Mgr.: David W. Anthony.  
**Audio:** Cassette (custom lengths up to 95 minutes).

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440.  
**Audio:** Cassette (custom lengths).

Bonneville Prod'n's, 130 Social Hall Ave., Salt Lake City, Utah 84111. Tel: (801) 524-2400. Pres.: Dick Alsop; Sales Mgr.: Dave Whipple; Studio Mgr.: Dave Michelson.  
**Audio:** Cassette (30, 45, 60, 90).

Brand Five, see Robins.

Burlington Audio Tapes Inc., 106 S. Long Beach Rd., Rockville Centre, N.Y. 11570. Tel: (516) 764-3792. Pres.: Ruth Schwartz.  
**Audio:** Cassette, open reel.  
**Brand name:** Burlington, Shannon.

C E S Rec'g Inc., 4932 South 83 E. Ave., Tulsa, Okla. 74145. Tel: (918) 627-8474.  
**Audio:** 8-tr., cassette (custom lengths up to 90 minutes).

C L C, see International Audio.

California Artists Corp., PO Box 11474, Fresno, Calif. 93773. Tel: (209) 222-8702. Pres.: Ray Camacho; Sales Mgr.: Mingo Cervantes; Adv. Mgr.: Jess Luna.  
**Audio:** 8-tr., cassette, open reel.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Exec. VP: E. Khoury; Mktg. Servs. Dir.: John M. Ricci; Sales Mgr.: Oscar Arslanian.  
**Sales offices:** Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip: 20767. Tel: (301) 428-0795—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip: 44130. Tel: (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
**Int'l branches:** Mexico, Singapore.  
**Audio:** 8-tr. (32, 40, 45, 64, 80, 90, 100, 120), cassette (30, 45, 60, 90, 120), open reel (7" x 1800'; 10 1/2" x 3600'), broadcast.  
**Brand name:** Audiopak, Capitol, Music Tape by Capitol.

Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605.  
**Audio:** Cassette (1-120).

Cassette Prod'n's Inc., 118 Rt. 17, Upper Saddle River, N.J. 07458. Tel: (201) 327-1707. Pres.: Julius A. Konins.  
**Audio:** Cassette (46, 60, 90, 120).  
**Brand name:** Tonex. (SEE ADVERTISEMENT)

Cassettes Inc., Cook Consultants Inc., PO Box 22857, 2510 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222.  
**Audio:** Cassette (30, 45, 60, 90, 120).  
**Brand name:** AudioFax.

Cassette Technology Inc. (Cas-Tec), 8120 Webb Ave., North Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres.: Paul Hayes; Sales Mgr.: Michael S. Emerson; Adv. Mgr.: Paul Adams.  
**Audio:** 8-tr., cassette, open reel (custom lengths).

Cas-Tec, see Cassette Technology.

Century FD, see Studio West.

Centron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 634-4280. Pres.: Edwin Gamson; Sales Mgr.: Ray Allen; Adv. Mgr.: Hal Wilde.  
**Audio:** 8-tr. (45, 65, 90), cassette (30, 45, 60, 90, 120).

Chase Media Inc., Hotel Newhouse, Suite 1204, Salt Lake City, Utah 84101. Tel: (801) 363-5858. Pres.: Randal S. Chase; Sales Mgr.: Irel L. Chase.  
**Audio:** Cassette, open reel (custom lengths).

Christian Dupl'n's Inc., 1710 Lee Rd., Orlando, Fla. 32810. Tel: (305) 299-7363.  
**Audio:** Cassette (custom lengths).

Cinema Sound Corp., 65 Marion St., Seattle, Wash. 98104. Tel: (206) 623-9643. Pres.: Larry Ray; VP: George M. Wodley.  
**Audio:** Cassette.

Cinematape, see Transworld.

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Hart.  
**Branch:** Century City, Calif., 1801 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.  
**Plant:** Danbury, Conn., 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
**Audio:** 8-tr. (30-100), cassette (30, 60, 90, 120).

Comsette Corp., 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore.  
**Audio:** Cassette (10-120).

Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook, Conn. 06475. Tel: (203) 388-3574.  
**Audio:** Cassette.

Cook Consultants Inc., see Cassettes Inc.

Cory Sound Co., 440 Brannan St., San Francisco, Calif. 94107. Tel: (415) 543-0440. Pres.: George Cory; VP & Prod'n Mgr.: Phillip C. Markinson; VP Sales: Lou Sinclair.  
**Audio:** Cassette, open reel & broadcast (custom lengths).

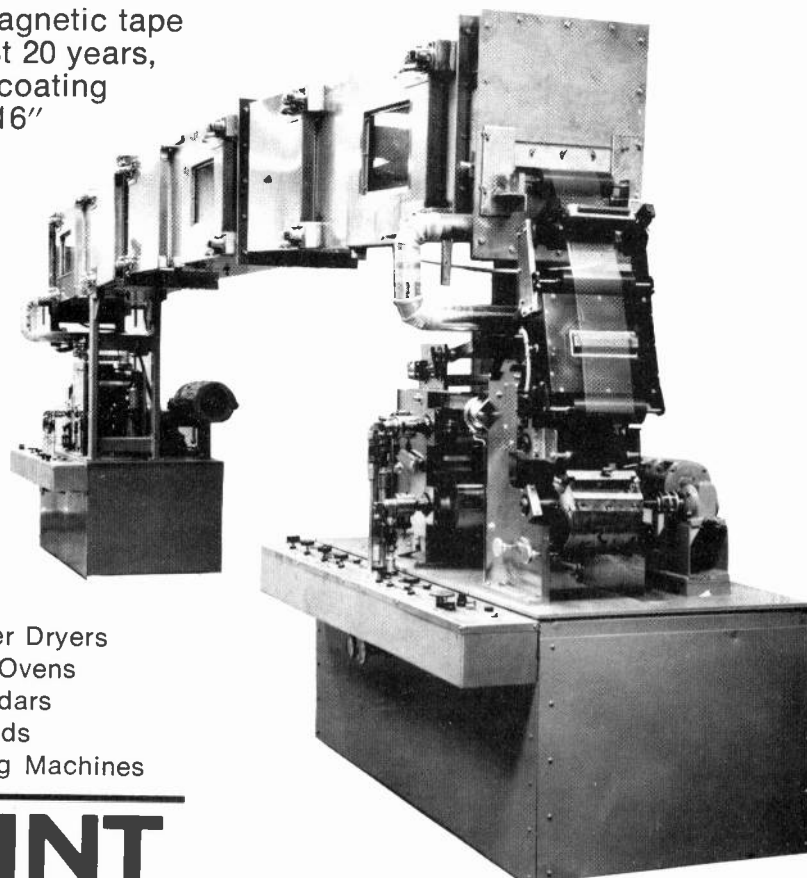
Cramer Div., see Conrac.

Creative Communications Inc. (sub. of SMI), 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-1230. VP: Mac McLain, Eng'g Dir.: Ralph Swerington.  
**Audio:** Cassette.

# MAGNETIC TAPE PROCESSING EQUIPMENT

Passavant, the quality name in magnetic tape processing equipment for the past 20 years, manufactures a complete line of coating and slitting machinery in 6", 12", 16" and 26" web widths. Passavant equipment is sold and serviced worldwide and used by many of the world's leading magnetic tape manufacturers. We provide complete package magnetic tape manufacturing facilities to meet your production needs. For more information contact Passavant Corporation, P.O. Box 2503, Birmingham, Ala. U.S.A. 35201

- Unwinds
- Film Conditioners
- Film Cleaners & Washers
- Gravure & Reverse Roll Coaters
- Smoothing & Orientation Equipment
- Floater Dryers
- Cure Ovens
- Calendars
- Rewinds
- Slitting Machines



# PASSAVANT



# SCANDIA

offers

**automatic  
packaging machinery  
& systems**

designed  
for

**stereo tape industry**

. . .

**labelling-cartoning  
wrapping-bundling  
inserting operations**



*For information, call or write*

**Scandia Packaging Machinery Co.**

P.O. Box 575, Allwood Station  
180 Brighton Road, Clifton, N.J. 07012 (201) 473-6100

*over fifty years designing & building automatic packaging  
machinery and systems.*

Criterion, see Lafayette.  
 Crolyn, see E.I. du Pont.  
 Custom Tape Dupl'rs, 6336 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 645-9173.  
**Audio:** 8-tr., cassette.  
 Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636.  
**Audio:** 8-tr. (custom lengths), cassette (30,60,90,120), open reel.  
**Video:** 1" Ampex & IVC open reel, 1/2" EIAJ open reel. (SEE ADVERTISEMENT)  
 Dalsung Ind'l Corp., 155 E. 44 St., New York, N.Y. 10017. Tel: (212) 682-6045.  
**Home office:** Korea.  
**Audio:** Cassette.  
 Delta Magnetics (formerly Unitape), 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Pres.: Morris Cabasso.  
**Audio:** 8-tr. (40, 64, 80, 100, 120), cassette (60, 90, 120), open reel (7"x1200', 1800', 2400', 3600', 5"x1200', 1800'). (SEE ADVERTISEMENT)  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Nat'l Sales Mgr.: Jere R. Hill.  
**Audio:** 8-tr. & cassette (custom lengths).  
**Video:** 3/4" cassette & mini-cassettes (custom lengths). (SEE ADVERTISEMENT)

give  
to the  
March  
of Dimes

THIS SPACE CONTRIBUTED BY THE PUBLISHER

Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres., Sales & Adv. Mgr.: Stephen Gibson Nester; VP: Benjamin Rosenberg.  
**Audio:** 8-tr., cassette, open reel.  
 Duplicator Premium, see Recordex Corp.  
 E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., Old du Pont Airport, Wilmington, Del. 19898. Tel: (302) 999-4252. Div. Mgr.: Harvey Smith; Audio Sales Mgr.: William Oskin; Video Sales Mgr.: Richard Buckley.  
**Audio:** Cassette (60,90,120).  
**Video:** 3/4" cassette (10-90), 1/2" EIAJ open reel (1250', 1800', 2400').  
**Brand name:** Crolyn.  
 Duratape, see Mallory.  
 Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102. Tel: (212) 545-3094. Pres.: Paula Boydell; Sales Mgr.: Elias Smyrnakis.  
**Audio:** 8-tr. (45-90), cassette (60,90,120), open reel (60-90 minutes).  
**Brand names:** Grandmaster, Toyota.  
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. VP & Sales Mgr.: Allen Schor.  
**Audio:** 8-tr. (custom lengths). (SEE ADVERTISEMENT)  
 Elvitru Rec'g Music Publ'g Co. & Music Makers Network of America-Prod'ns, PO Box 3022, Wilmington, N.C. 28401. Tel: (919) 762-0474/4706/0539. Pres.: John Lewis Jones; VP: Betty F. Scavilla; Sales Mgr.: James L. Wheeler; Adv. Mgr.: J.D. Johnson.  
**Audio:** Cassette, open reel.  
**Brand name:** Excellence.  
 Exactime, see SSK.  
 Excellence, see Elvitru.  
 Ferrodyn, see Recording Specialties.  
 Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales & Mktg. Mgr.: Arthur Constantine.  
**Audio:** Broadcast cartridge (all lengths).  
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800.  
**Audio:** 8-tr., cassette, open reel & broadcast (custom lengths).  
**Video:** 1" open reel, 1" cartridge & 3/4" cassette (custom lengths).  
 Fuji Photo Film USA Inc., 350 Fifth Ave., 70th fl., New York, N.Y. 10001. Tel: (212) 736-3335. Gen. Mgr.: John Dale.  
**Audio:** 8-tr. (45,90), cassette (30,46,60,90,120), open reel (900', 1200', 1800', 3600'), broadcast (2500').  
**Video:** 2" broadcast, 1" open reel, 3/4" cassette (10,15,20,30,60).  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: E. Gabriel; Sales Mgr.: G. Hard; Adv. Mgr.: W. Meyer.  
**Audio:** 8-tr. (custom lengths from 5 minutes), cassette (15,30,60,90,120).

General Magnetic Tape Co. Inc., 118 Rt. 17, Upper Saddle River, N.J. 07458. Tel: (201) 327-4213.  
**Audio:** Cassette.  
 Grandmaster, see Electronic Homes.  
 Heritage, see International Audio.  
 Hilo, see Magnetic Mktg.  
 Hitachi Denshi America Ltd., 58-25 Brooklyn-Queens Expwy., Woodside N.Y. 11377. Tel: (212) 898-1261. Pres.: Y. Fujiyoshi; Sales Mgr.: Bernard Munzelle.  
**(Video only)**  
**Sales offices:** Carson, Calif., 21015 S. Figueroa St. Zip: 90745. Tel: (213) 328-2110. Mgr.: Nick Pisciotta—Doraville, Ga., 3610 Clearview Pkwy. Zip: 30340. Tel: (404) 451-9453. Mgr.: Mike Monk—Melrose Park, Ill., 1725 N. 33 Ave. Zip: 60160. Tel: (312) 344-4020. Mgr.: Mike D'Amore—Dallas, Tex., 14169 Proton Rd. Zip: 75240. Tel: (214) 233-7623. Mgr.: Marvin Bussey.  
 Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 774-5151. Pres.: I. Kawamoto; Audio Components Sales & Mktg. Dir.: Jerry Henricks; Adv. Mgr.: Sharyl Story.  
**Audio:** Cassette (30,60,90,120).  
 Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
**Audio:** Cassette (custom lengths).  
**Brand name:** Phoenix.  
 Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400.  
**Audio:** Cassette.  
 Intermagnetics Corp., 1642 18 St., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: Irving Katz; VP: Bruce Weber; VP Sales: George Johnson; VP Int'l Sales: Terry Wharlock.  
**Audio:** 8-tr. (45,64,90), cassette (45,60,90,120). (SEE ADVERTISEMENT)  
 International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally; Exec. VP: John Kozin; Sales Mgr.: Bill Brin.  
**Audio:** 8-tr. (45,64,90), cassette (1-120), broadcast (10 seconds-12 minutes).  
**Video:** 3/4" cassette (5,10,20,30,60).  
**Brand names:** CLC, Heritage, International Audio, Videospot.  
 Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: Norman Steen.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
**Brand name:** Irish, Mortone, Shamrock.  
 Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480. Sales Mgr.: Herb Yassky.  
**Audio:** 8-tr., cassette.  
 J V C Inds. Inc., 58-75 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 476-8010.  
**Video:** 3/4" cassette (15,20,30,60), 1/2" EIAJ open reel.  
 Ray Jacobs Audio Inc., 1419 Santa Fe Ave., Long Beach,

# A Guide for the Bill-bored Buyer.

If you're tired of waiting too long, or paying too much, maybe we can help. We offer a complete line of tape carrying products and services, delivered from manufacturing plants on both coasts. And we have a half dozen regional offices in between. Call us and let's start talking.

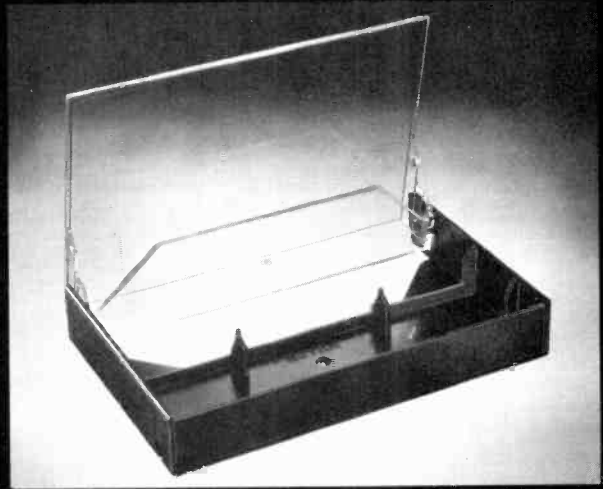
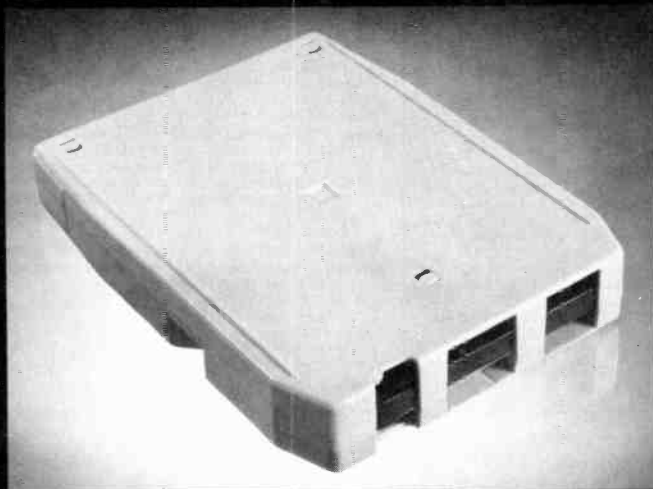
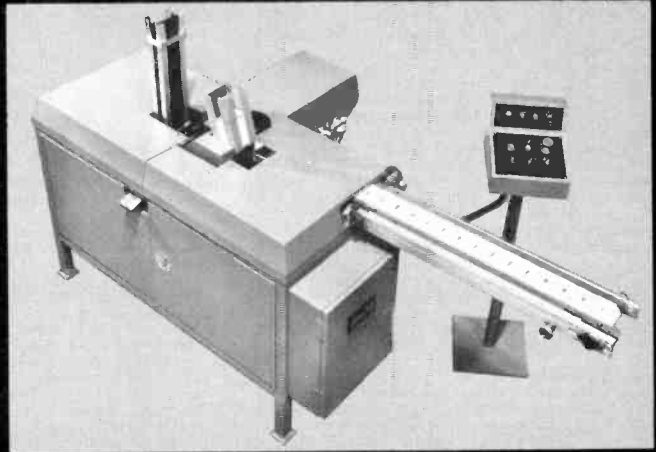
**Available to duplicators and retailers.**

- C-O Cassettes
- Mini-Cassettes
- 8-Track Cartridges
- Custom Tape Winding
- Cassette and 8-Track Tape Storage Systems

 **Data Packaging Corporation**

205 Broadway, Cambridge, MA 02139/Telephone 617-868-6200 TWX 710-320-0885

# GREAT SHAPE



What makes SHAPE cassettes and 8-track cartridges so special? We think it is the care we take ... the high quality components we use ... and the high standard we uphold for old time craftsmanship and modern quality control. We take pride in what we manufacture and how we do it. SHAPE ... the best C-O's and 8-tracks on the market. And special ... well, just call or write our President, Tony Gelardi, he will convince you why.

- COMPLETE LINE OF CASSETTE AND CARTRIDGE AUTOMATION EQUIPMENT.
- C-O CASSETTES SONIC SEALED, SCREW-TYPE, COMPUTER GRADE and/or OTHER CONFIGURATIONS
- NORELCO BOX
- BULK CASSETTE LOCKS
- 8/TRACK and QUAD CARTRIDGES

## SHAPE

Shape, Symmetry & Sun, Inc.

Biddeford Industrial Park, Biddeford, Maine 04005  
207-282-5155

Calif. 90813. Tel: (213) 437-0681. Pres.: Ray Jacobs; Sales Mgr.: Harry Jacobs; Adv. Mgr.: Bob Jacobs.  
**Audio:** Cassette (custom lengths).  
**Brand name:** RJA.

Javelin Electronics, 6357 Arizona Circle, Los Angeles, Calif. 90045. Tel: (213) 641-4490.  
**Video:** 1/2" EIAJ open reel.

Jewel Rec'g Co., 1594 Kinney Ave., Cincinnati, Ohio 45231. Tel: (513) 522-9336. Pres.: Rusty York; Sales Mgr.: Harry Urschel; Adv. Mgr.: Linda York.  
**Audio:** 8-tr. (1-60).

K R T Mfg. Inc., 16123 Cohasset St., Van Nuys, Calif. 91406. Tel: (213) 781-4303. Pres.: Armando Tabora; Sales & Serv. Mgr.: John Brennan; Adv. Mgr.: W. Phil Ringel.  
**Audio:** 8-tr. & cassette (custom lengths).

Karex Inc., 1262 Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-3341.  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
**Brand name:** Karex Silverchrome 2.

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; Sales Mgr.: D. Smith; Adv. Mgr.: Marjorie Leap.  
**Audio:** 8-tr., cassette, open reel & broadcast (standard & custom lengths).

Kim-Pat Ent's., PO Box 654, Hillwood Dr., Fayetteville, Tenn. 37334. Tel: (615) 433-2323/5661. Owner: Bill Trigg.  
**Audio:** 8-tr. (custom lengths).

Kyric Corp., PO Box 5487, Tucson, Ariz. 85703. Tel: (602) 624-2408. Pres. & Sales Mgr.: Keyvan Mokhtarian.  
**Audio:** 8-tr., cassette & open reel (custom lengths).

Lafayette Radio Electronics, 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700. Pres.: Arthur H. Blackburn; Adv. Mgr.: George Priggen III.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Criterion.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres.: Leslie Bokor; VP: Al Alexander; Sales Mgr.: Howard Aronson.  
**Audio:** 8-tr. (40,45,80,90), cassette (60,90,120). (SEE ADVERTISEMENT)

Lecture Brand, see Robins.

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St., Council Bluffs, Iowa. 51501. Tel: (712) 328-8060. Gen. Mgr.: Marvin King; Sales Mgr.: Jim Cook.  
**Audio:** 8-tr., cassette.

Lighthouse, see Neuse Valley.

M J S Magnetic Tape Prods., 516 Brooks Ave., San Jose, Calif. 95125. Tel: (408) 998-2693. Pres.: Michael Steiner.  
**Audio:** 8-tr. (46,62,92), cassette (46,62,92,122), open reel (1200', 1800', 2400', 3600').

M M C, see Magnetic Mktg.

Magnecord, see Telex.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne.

**Audio:** 8-tr., cassette (60,90,120), open reel, broadcast.  
**Brand name:** Hilo, MMC. (SEE ADVERTISEMENT)

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory.  
**Audio:** 8-tr., cassette, open reel, broadcast.  
**Video:** 1" open reel, 1/2" EIAJ open reel.

Mallory Dist. Prods. Co., 4760 Kentucky Ave., Indianapolis, Ind. 46222. Tel: (317) 856-3731. Pres.: Wayne Etter; Sales Mgr.: F.P. Vendely; Adv. Mgr.: A.E. Baker.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120)  
**Brand name:** Duratape.

Mann Endless Cassette Inds., PO Box 1347, San Francisco, Calif. 94101. Tel: (415) 221-2000. Pres. Donald Mann; Sales Mgr.: Robert Wells.  
**Audio:** Endless cassette.

Marmac, see Mastro.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Sales Mgr.: Nicholas Perazzo.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120).  
**Brand name:** Marmac. (SEE ADVERTISEMENT)

Matsushita Electronic Corp. of America, 1 Panasonic Way, Secaucus, N.J. 07094. Tel: (201) 348-7000. Eastern Reg'l Video Sales Mgr.: Morris Washington.  
**Branches:** Deluth, Ga., 2 Mecca Way. Zip: 30136. Tel: (404) 448-5683. Video Systems Div. Mgr.: Leroy Wright—Elk Grove Village, Ill., 1098 Greenleaf Ave. Zip: 60007. Tel: (312) 593-0710. Video Systems Div. Mgr.: Gary Olsen—Irvine, Tex., 1825 Walnut Hills Ln. Zip: 75062. Tel: (214) 256-1388. Video Systems Div. Mgr.: Terry Conner.  
**Audio:** Cassette (60,90).  
**Video:** 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Maxell Corp. of America, 130 W. Commercial Ave., Moonachie, N.J. 07074. Tel: (201) 933-4200; NYC (212) 594-3775. Exec. VP: T. Okada; Sales Mgr.: Gene LaBrie; Adv. Mgr.: Paul Miller.  
**Audio:** Cassette (30,45,60,90,120).  
**Video:** 3/4" cassette (20,30,60).

Memorex Corp., 1600 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1752. Pres.: Robert C. Wilson; Sales Mgr.: John R. Humphreys; Adv. Mgr.: John C. Rohrer; Promo. Co-ord.: Elizabeth D. Nash. Local branch: 2400 Kifer Rd. Zip: 95052. Tel: 987-2620.  
**Branches:** Los Angeles, Calif., 11340 W. Olympic Blvd. Zip: 90064. Tel: (213) 478-3051—Lombard, Ill., 335 Eisenhower Ln. S. Zip: 60148. Tel: (312) 620-3240—Southfield, Mich., 24681 Northwestern Hwy., Suite 24. Zip: 48075. Tel: (313) 354-0240, 353-2670—New York, N.Y., 1700 Broadway. Zip: 10019. Tel: (212) 541-7780—McLean, Va., 7798 Old Spinghouse Rd. Zip: 22101. Tel: (703) 821-3300.  
**Audio:** 8-tr. (45,60,90), cassette (30,45,60,90,120), open reel (600', 900', 1200', 1800', 2400', 3600').  
**Video:** 2" broadcast. 1" open reel, 3/4" cassette. 1/2" EIAJ open reel.  
**Brand name:** Memorex, Pro.

Meriton Electronics Inc., 35 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-5220. Pres.: S. Inagaki; VP Sales: W. Hoard; Eastern Sales Mgr.: J.D. Chatburn; Exec. Sec'y: A. Saso.  
**Audio:** Cassette (60,90,120).

Mesa Electronics Ltd., 2940 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 437-6500. Pres.: Mark L. Goldberg; Ass't to Pres.: Lynda Drenniak; Sales Mgr.: M. Indiano  
**Audio:** Cassette (33,60,63,90,93,120,123).  
**Brand name:** Rebound.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres.: James I. McCann; Sales Mgr.: Phillip T. Levin. (Distributed by Mesa)  
**Audio:** Cassette (33,60,63,90,93,120,123).  
**Brand name:** Rebound.

Miami Tape Inc., 8180 NW 103 St., Hialeah, Fla. 33015. Tel: (305) 558-9211.  
**Audio:** 8-tr. (40,60,90), cassette (40,60,90,120).

Michele Audio Corp., Andrew Street Rd., Massena, N.Y. 13662. Tel: (315) 769-2448. Pres.: Ginette Cormier; Sales Mgr.: Art Kazulak; Mgr.: Jack Daniels.  
**Audio:** 8-tr. (60,80,90), cassette (60,90,120).

Mini-Tape, see Trinity Int'l.

Warren C. Moore & Assocs., PO Box 8451, Kansas City, Mo. 64114. Tel: (816) 333-7654. Owner: W.C. Moore.  
**Audio:** 8-tr., cassette & broadcast (custom lengths).  
**Mortone, see Irish Magnetic.**

Mother Dubbers Inc., 2537 Carlisle, Dallas, Tex. 75201. Tel: (214) 651-9544. Pres.: Arnett B. Peel; Sales Mgr.: Jerry Acheson, Adv. Mgr.: Jackie Mercer.  
**Audio:** 8-tr. & cassette (custom lengths).  
**Brand name:** Motherlode.

Motherlode, see Mother Dubbers.

Music Tape by Capitol, see Capitol.

N M I / Master Sound Studios, 516 W. 75 St., Kansas City, Mo. 64114. Tel: (816) 333-9617. Gen. Mgr.: Mike Green; Sales Mgr.: Charles Smith.  
**Audio:** 8-tr., cassette.

Nagra Magnetic Rec'rs Inc., 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 661-8066.  
**Audio:** Open reel.

Nakamichi Research (USA) Inc., 220 Westbury Ave., Carle Place, N.Y. 11514. Tel: (516) 333-5440. Pres.: E. Nakamichi; Mktg. Dir.: Ted Nakamichi; Sales Dir.: Ken Ohba; Technical Dir.: Harron K. Appleman.  
**Branch:** Santa Monica, Calif., 1101 Colorado Ave. Zip: 90404. Tel: (213) 451-5901.  
**Audio:** Cassette (60,90).

Nassau, see Telephone Dynamics.

National Audio Co. Inc., 1911 S. Stewart, Springfield, Mo. 65804. Tel: (417) 883-5377.  
**Audio:** 8-tr. (42,84), cassette (42,60,90,120 & custom lengths), open reel, broadcast.

Neuse Valley Ent's. Inc., PO Box 1515, 305 H Rd., Kinston, N.C. 28501. Tel: (919) 523-1111 / 1643. Pres.: John F. Burton Jr.; Sales Mgr.: John Lewis Nunn Jr.; Adv. Mgr.: Haywood Smith.

# The TDK profit



TDK Electronics Corp., 755 Eastgate Boulevard, Garden City, New York 11530 (516) 746-0880



**Audio:** Cassette (15,30,45,60,90,120 & custom lengths).  
**Brand name:** Lighthouse.  
 Park Brand, see Robins.  
 Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; VP Mktg.: James R. Dow. (Distributed by Universal Audio)  
**Audio:** Cassette (10-120).  
 Performance, see BASF.  
 Phoenix, see Infonics.  
 Phylco Audio, 4751A Holt Blvd, Montclair, Calif. 91763. Tel: (714) 621-1546.  
**Audio:** 8-tr., cassette, broadcast.  
 Pro, see Memorex.  
 Professional, see BASF.  
 R J A, see Ray Jacobs Audio.  
 Radio Shack (div. of Tandy Corp.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 390-3011. Pres.: Lewis Kornfeld; Sales Mgr.: Bernard Appel; Adv. Mgr.: Lawrence E. Blostein; Nat'l Pub. & Promo. Mgr.: Hy Siegel.  
**Audio:** 8-tr. (45,90), cassette (30,45,60,90,120), open reel (900', 1200', 1800', 2400', 3600').  
**Brand names:** Realistic, Supertape.  
 Realistic, see Radio Shack.  
 Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel: (404) 351-7062. Pres.: Tom Allen.  
**Audio:** Cassette (custom lengths).  
**Brand name:** Duplicator Premium.  
 Recording Specialties Inc., 2971 Corvin Dr., Santa Clara, Calif. 95051. Tel: (408) 739-7201. Pres.: Michael P. Papp.  
**Audio:** 8-tr. (90), cassette (custom lengths in 1 minute increments).  
**Brand name:** Ferrodyn.  
 Rectec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-8821. Pres.: Lester H. Lee; Sales Mgr.: William F. Lawless; Adv. Mgr.: R.R. Troxell.  
**Audio:** Cassette (custom lengths).  
**Video:** ¾" cassette (custom lengths). (SEE ADVERTISEMENT)  
 Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Peter Wish.  
**Audio:** 8-tr. (35, 40, 70, 80, 100), cassette (40, 60, 90, 120), open reel (600', 900', 1200', 1800', 2400', 3600'). (SEE ADVERTISEMENT)  
 Redding Radio (div. of SJ Inds. Inc), PO Box 344, Fairfield, Conn. 06430. Tel: (203) 579-0284. Pres.: Jeffrey N. Tellis; Sales Mgr.: Sascha Deale.  
**Audio:** Cassette (60,90).  
 Remington, see American Tape.  
 Rezound, see Mesa Electronics & Meta-Com.  
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; VP: Philip M. Burkhardt.  
**Audio:** 8-tr., cassette, open reel (custom lengths).  
 Rivertone Corp., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888.

**Audio:** 8-tr. (35,70,80), cassette (30,60,90,120).  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condi.  
**Audio:** 8-tr. (40,64,80), cassette (10,20,30,60,90,120), open reel (300',600',900',1200',1800').  
**Brand names:** Brand Five, Lecture Brand, Park Brand.  
 Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan.  
**Audio:** 8-tr. (60,80), cassette (30,45,60,90), open reel (1200',1800').  
 S S K Ents. Inc., 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214; LA (213) 889-1831. Pres.: Mrs. S. F. Kara; Adv. Mgr.: Stephen Kara.  
**Audio:** 8-tr. (1-99).  
**Brand name:** Exactime.  
 S/T Videocassette Duplg Corp., 500 Willow Tree Rd., Leona, N.J. 07605. Tel: (201) 947-6450.  
**Home office:** New York, N.Y., Teletronics Int'l Inc., 231 E. 55 St. Zip: 10022.  
 Tel: 355-1600. Pres.: Alfred Markin.  
**Video:** ¾" cassette, ½" EIAJ open reel.  
 Sankyo Seiki (America) Inc., 149 Fifth Ave., New York, N.Y. 10010. Tel: (212) 260-0200. Pres.: Mr. Yamada; Mktg. Servs. & Research Mgr.: Roy Goldschmidt; Sales Mgr.: Jack McMurry.  
**Audio:** Cassette.  
 Scotch, see 3M.  
 Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
**Audio:** 8-tr. (40,80,100), cassette (30,60,90,120), open reel (1200', 1800', 2400'). (SEE ADVERTISEMENT)  
 Shamrock, see Irish Magnetic.  
 Shannon, see Burlington.  
 Simtek Communications Inc., 50 W. 75 St., New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Mort Schlein.  
**Audio:** 8-tr. & cassette (custom lengths); open reel (exact-timed reels).  
 Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. Pres.: Harvey L. Schein; Adv. Mgr.: Dan Gallagher; PR: Ira Morais. **Local branch:** 47-47 Van Dam St., Long Island City 11101. Tel: 361-8600. Eastern Gen. Mgr.: Joseph Sadowy; Midatlantic Gen. Mgr.: Ted Kawai.  
**Sales & distribution branches:** Brisbane, Calif., Crocker Ind'l Park, 230 W. Hill Pl. Zip: 94005. Tel: (415) 467-4900. Gen. Mgr.: Roland Martin—Compton, Calif., 700 W. Artesia Blvd. Zip: 90220. Tel: (213) 537-4300—Opa Locka, Fla., 4230 NW 12 St. Zip: 33054. Tel: (305) 685-6488. Gen. Mgr.: Allan Shevin—Atlanta, Ga., 20 Perimeter Park, Suite 109. Zip: 30341. Tel: (404) 451-7501. Gen. Mgr.: Leo Wyatt—Honolulu, Hawaii, 1020 Auahi St. Zip: 96814. Tel: (808) 531-5981. Gen. Mgr.: S. Nishura—Niles, Ill., 6801 W. Jarvis St. Zip: 60648. Tel: (312) 792-3600. Gen. Mgr.: Richard Meyers—Ferdale,

Mich., 10610 Galaxie. Zip: 48220. Tel: (313) 548-9325. Gen. Mgr.: John Arnos—Moonachie, N.J., 1 Sony Dr. Zip: 07074. Tel: (201) 641-1400. Ass't VP: Martin Berman; Dist'n Mgr.: Theodore Green—Cleveland, Ohio, 4650 W. 160 St. Zip: 44135. Tel: (216) 433-7722—Dallas, Tex., 9004 Ambassador Row. Zip: 75247. Tel: (214) 631-3431.  
**Audio:** Dist. by Superscope.  
**Video:** 2" quadruphonic, 1" open reel, ¾" cassette, ½" EIAJ open reel, ½" Betamax.  
**Brand name:** Betamax, U-matic.  
 Sound Studios, 230 N. Michigan Ave., Chicago, Ill. 60601. Tel: (312) 236-4814. Pres.: Jerry Markham; VP & Gen. Mgr.: Dan Tynus.  
**Audio:** Cassette, open reel, broadcast.  
 Spectrotape Corp., PO Box 942, Loma Linda, Calif. 92354. Tel: (312) 825-6744. Pres.: John Y.S. Chan; Sec'y-Treas.: Elsie Chan  
**Audio:** Cassette.  
 Studio, see BASF.  
 Studio Magnetics Co., PO Box 47, Farmingville, N.Y. 11738. VP: Craig Balaban; Sales Mgr.: Robert Harvey.  
**Audio:** Cassette (custom lengths).  
**Video:** ¾" cassette (custom lengths).  
 Studio West Inc., 251 E. Grand Ave., Chicago, Ill. 60611. Tel: (312) 644-1886. Gen. Mgr.: Dennis Cline.  
**Audio:** Cassette (47, 62, 92, 122).  
**Brand name:** Century FD.  
 Super Avilyn, see TDK.  
 Superscope Inc., 20525 Nordhoff St., Chatsworth, Calif. 91311. Tel: (213) 998-9333. Pres.: Joseph S. Tushinsky; VP Sales: Paul A. Markoff; VP Adv.: Alan Hirshfeld; Prod. PR Co-ord.: Christine Chambers.  
**Branches:** Glendale, Ariz., 15234 N. 51 Dr. Zip: 85301. Tel: (602) 938-4820. Contact: Donn Bangs—Itasca, Ill., 1300 Norwood Ave. Zip: 60143. Tel: (312) 569-2147. Contact: Henry Werch—Woburn, Mass., 24 Cummings Park. Zip: 01801. Tel: (617) 935-8250. Contact: Mario Cannata—Troy, Mich., 591 Executive Dr. Zip: 48084. Tel: (313) 588-7200. Contact: Dick Isola—Woodside, N.Y., 56-08 37 Ave. Zip: 11377. Tel: (212) 446-7227. Contact: Joe Deo—Bellevue, Wash., 12842 NE 15 Pl. Zip: 98005. Tel: (206) 454-5162. Contact: Dave Pedrick.  
**Audio:** 8-tr. (40,60,80), cassette (45,60,90,120), open reel.  
**Brand name:** Sony (SEE ADVERTISEMENT)  
 Super Sound, see Tape Servs.  
 Supertape, see Radio Shack.  
 Symphonette Blank Tape (Gillette-Madison Mktg. Co.), PO Box 134, Gillette, N.J. 07933. Tel: (201) 753-0777. VP: Morton C. Hillman.  
**Branches:** Studio City, Calif., 11375 Ventura Blvd. Zip: 91604. Tel: (213) 766-9419—New York, N.Y., 17 E. 48 St. Zip: 10017. Tel: (212) 751-8430.  
**Audio:** 8-tr. (45,90), cassette (45,60,90).  
 T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg Mgr.: Ken Kohda, Div. Sales Mgr.: Bud Barger.

# picture.

TDK stands alone as the one full-line tape producer that can offer the highest quality products for every recording application.

At TDK, we know that you want to sell the best possible tape line, so you can keep a quality image. TDK's advanced formulations and high tolerance manufacturing techniques plus total leadership in ferrite technology, make this possible. Yet, with TDK, there's a built-in price/performance ratio that can make blank tape sales one of your most profitable activities.

With the addition of our new AD cassette and 8-track, we're planning a national advertising campaign that's

designed to build more store traffic for you than ever before.

Your TDK rep has full information: products, promotions, advertising and co-op programs. For the name of the rep nearest you, call the TDK Regional Office listed below. And let him put you in the TDK Profit Picture.



**The Machine for Your Machine  
 ... Your Profit Machine.**



2906 W. Peterson Avenue, Chicago, Illinois 60645 (312) 973-1222 • 931 South Douglas Street, El Segundo, Calif. 90245 (213) 644-8625

# MANUFACTURERS OF MAGNETIC RECORDING TAPE

.....  
IN  
WEBS  
REELS  
OR  
CASSETTES  
.....

Specializing  
in  
Export  
Requirements

TELEX No. 12-8116

## Delta Magnetics Corp.

1901 McDONALD AVENUE  
BROOKLYN, N.Y. 11223  
Tel. (212) 627-6556

**Branches:** Irvine, Calif., 17072 Daimler St. Zip 92705. Tel: (714) 979-5811—Chicago, Ill., 2906 W. Peterson Ave. Zip 60645. Tel: (312) 973-1222  
**Audio:** 8-tr. (45, 90), cassette (30, 45, 60, 90, 120, 180), open reel (1200', 1800', 3600')  
**Video:** ¾" cassette, ½" EIAJ open reel.  
**Brand name:** Super Avlin. (SEE ADVERTISEMENT)  
T S C Prod'ns, 1754 Lusitana St. Zip 96813. Tel: 537-1251. Pres.: Michael Tanaka. Sales Dir.: Dean Fujimoto  
**Audio:** Cassette (30, 45, 60, 90 & custom lengths)  
Tape Head Co., Inc., 665 S. State St., Salt Lake City, Utah 84111. Tel: (801) 521-3838. Pres.: Stan Schubach. (Video only)  
Tapemaker Sales Co., Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres. Arthur Brandwein, Sales Mgr.: M. Medina  
**Audio:** 8-tr., cassette & open reel (custom lengths)  
Tape Servs., Inc., PO Box 650, 345 New Albany Rd., Moorestown, N.J. 08057. Tel: (609) 235-2201. Sales Mgr.: Michael T. Mulcahy  
**Audio:** 8-tr. & cassette (custom lengths)  
**Brand name:** Super Sound  
Tapette Corp., 7221 Garden Grove Blvd., Garden Grove, Calif. 92641. Tel: (714) 638-7960. Pres.: Jim Neiger. Sales Mgr.: Pat Kenny  
**Audio:** Cassette (custom lengths)  
Telephone Dynamics Corp., 2473-A Jerusalem Ave., North Bellmore, N.Y. 11710. Tel: (516) 221-9470  
**Audio:** Open reel  
**Brand name:** Nassau  
Teletronics Int'l Inc., see S/T Videocassette  
Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres. Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. Dir.: Peter Schwarz; Adv. Mgr.: Terry Longville  
**Audio:** Broadcast  
**Brand name:** Magnecord, Viking  
3 M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: J.E. Povolny; Sales Mgr.: J.L. Leon. Adv. Co-ord.: F.E. Dettloff; Adv. Mgr.: P.M. Gavin  
**Branches:** Anchorage, Alaska, 3934 Spenard Rd. Zip 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip 30340. Tel: (404) 449-6666—Honolulu, Hawaii, 2880 Ualema St. Zip 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip 63166. Tel: (314) 991-1320—West Caldwell, N.J. PO Box 76, 15 Henderson Dr. Zip 07006. Tel: (201) 227-9100; NYC (212) 285-9600—High

Point, N.C., PO Box 2047, 2401 Brevard St. Zip 27261. Tel: (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr. Zip 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip 98188. Tel: (206) 244-7200  
**Audio:** 8-tr. (45, 90), cassette (45, 60, 90, 120), open reel (150', 600', 900', 1200', 1800', 2400', 3600'), broadcast  
**Video:** 1" open reel, ¾" cassette (5, 10, 15, 20, 30, 40, 50, 60), ½" EIAJ open-reel & cartridge (10, 20, 30)  
**Brand name:** Scotch  
Tonex, see Cassette Prod'ns  
Toyota, see Electronic Homes  
Trackmaster Inc., 1310 S. Dixie Hwy. West, Pompano Beach, Fla. 33060. Tel: (305) 943-2334. Pres. Roy D. Parsons, Sec'y-Treas.: Lupe Parsons  
**Audio:** 8-tr. (1-90), cassette (30-120). (SEE ADVERTISEMENT)  
Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000  
**Audio:** 8-tr., cassette, open reel  
**Brand name:** Cinematape. (SEE ADVERTISEMENT)  
Triad Prods. Inc., 1910 Ingersoll, Des Moines, Iowa 50309. Tel: (515) 243-2125. Pres. & Adv. Mgr.: Richard F. Trump. Sales Mgr.: Thomas C. Tucker  
**Audio:** Cassette (5-94)  
Trinity Int'l Corp., 2400 Fountainview, Suite 316, Houston, Tex. 77057. Tel: (713) 789-6210  
**Audio:** Mini 8-tr  
**Brand name:** Mini-Tape  
U-matic, see Sony  
U T C, see Universal Tape  
Uher of America Inc., 621 S. Hindry Ave., Inglewood, Calif. 90301. Tel: (213) 649-3272. Pres.: George Rose. Sales Mgr.: John Petrole  
**Audio:** Cassette  
Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-4363. Pres.: Tom Horton, VP Sales & Mktg.: James R. Dow. Sales Mgr.: Bill Holtane  
**Audio:** Cassette (custom lengths)  
**Brand name:** Pentagon, Universal Audio  
Universal Tape Corp., Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger  
**Audio:** 8-tr., cassette & open reel (custom lengths)  
**Video:** 1" open reel, ¾" cassette, ½" EIAJ open reel & ½" EIAJ cartridge (custom lengths)  
**Brand name:** A/V Paragon, UTC, Universal  
Utopia Ultra-Sound, 127 S. Fifth St., Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr., Sales & Adv. Mgr.: Dave Davisson  
**Audio:** 8-tr  
Video Music Corp., 770 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 885-9156. Gen. Mgr.: Angel Tamargo

# MASTRO INDUSTRIES, INC.

RELIABLE • FUNCTIONAL • SUPERIOR



- 8T Cartridges, assembled... ready for loading
- \*8T Cartridges, tape loaded, 45 & 90 minutes, or made to order
- Cassette Parts: housing, hubs & roller guides
- C-O Cassettes
- \*Cassettes, tape loaded: C-30, C-45, C-60, C-90, C-120, or made to order



\* Ask for our  
MARMAC high quality  
line of tape-loaded  
cartridges and cassettes.

Mastro Products are precision  
engineered for top performance  
and smooth functioning.



**MASTRO** 3040 Webster Ave.  
**INDUSTRIES, INC.** New York, N.Y. 10467  
(212) 547-5600

Audio: 8-tr., cassette.  
 Videospot, see International Audio.  
 Viking, see Telex.  
 Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill.  
 60639. Tel: (312) 745-2000.  
 Audio: 8-tr. (40,64,80), cassette (30,45,60,90,120).

## TAPE, BULK RAW, MANUFACTURERS

A/V Paragon, see Universal Tape.  
 Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608.  
 Tel: (201) 288-4100; NYC (212) 279-2560. Pres.:  
 Robert Coppenerath; Nat'l Magnetic Tape Sales Mgr.:  
 Maria A. Curry; Adv. Mgr.: Myles Adler.  
 Sales offices: **Brisbane, Calif.**, Crocker Ind'l Park, 1  
 West Hill Dr. Zip: 94005. Tel: (415) 467-2330. Mgr.:  
 James Heller—**Glendale, Calif.**, 1025 Grand Central  
 Ave. Zip: 91201. Tel: (213) 246-8141. Mgr.: Arthur  
 Carleton—**Atlanta, Ga.**, 1019-C Collier Rd. NW. Zip:  
 30318. Tel: (404) 355-7450. Mgr.: Forest Cole—**Chi-  
 cago, Ill.**, 6901 N. Hamlin Ave. Zip: 60645. Tel: (312)  
 267-9100. Mgr.: Fred Chaetzing—**Waltham, Mass.**,  
 460 Totten Pond Rd. Zip: 02154. Tel: (617) 890-  
 5430. Mgr.: Eli Newman—**New York, N.Y.**, 1 Penn  
 Plaza Zip: 10001. Tel: (212) 279-2560. Mgr.: Ed Man-  
 neli—**Dallas, Tex.**, 3003 LBJ Fwy., Suite 100. Zip:  
 75204. Tel: (214) 243-7315. Mgr.: Forest Cole.  
 Audio: Cassette, broadcast.  
 Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif.  
 90220. Tel: (213) 637-3880.  
 Video: 1/2" EIAJ open reel.  
 Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood  
 City, Calif. 94063. Tel: (415) 367-3887.  
 Branches: **Glendale, Calif.**, 500 Rodier Dr. Zip:  
 91201. Tel: (213) 240-5000—**Atlanta, Ga.**, 3135  
 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-  
 7112—**Elk Grove Village, Ill.**, 2201 Lunt Ave. Zip:  
 60007. Tel: (312) 593-6000—**Bethesda, Md.**, 10215  
 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—  
**Hackensack, N.J.**, 75 Commerce Rd. Zip: 07601. Tel:  
 (201) 489-7400—**Dallas, Tex.**, 1615 Prudential Dr.  
 Zip: 75235. Tel: (214) 637-5100.  
 Audio: 8-tr., cassette, open reel. (SEE ADVERTISE-  
 MENT)  
 Audicom Corp., 995 S. Clermont, Denver, Colo. 80222. Tel:  
 (303) 757-3377. Pres.: Jack Dunham; Sales Mgr.:  
 Richard Sanders; Chief Eng.: David Howard.  
 Audio: Cassette, open reel.  
 Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J.  
 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP:  
 M. Thaler.  
 Audio: 8-tr., cassette. (SEE ADVERTISEMENT)  
 Audiopak, see Capitol.  
 Audiotope, see Capitol.  
 B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel:  
 (617) 271-4000. Pres.: G.J. Grochla; Mktg. Servs.  
 Mgr.: J.P. Hiltz; Sales Mgr.: J.S. Walker; Adv. Mgr.:  
 R.E. Dalessio.  
 Branches: **Santa Monica, Calif.**, 1307 Colorado Ave.  
 Zip: 90404. Tel: (213) 451-8781—**Melrose Park, Ill.**,  
 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—  
**Clifton, N.J.**, 149 Rt. 48. Zip: 07011. Tel: (201) 546-  
 9111—**Dallas, Tex.**, Dallas Petroleum Center, 13610  
 Midway, Suite 255. Zip: 75240. Tel: (214) 233-6607.  
 Audio: 8-tr., cassette.  
 Burlington Audio Tapes Inc., 106 S. Long Beach Rd., Rock-  
 ville Centre, N.Y. 11570. Tel: (516) 764-3792. Pres.:  
 Ruth Schwartz.  
 Audio: Open reel.  
 Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N.  
 Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-  
 6252. Exec VP: E. Khoury; Mktg. Servs. Dir.: John M.  
 Ricci; Sales Mgr.: Oscar Arslanian.  
 Sales offices: **Atlanta, Ga.**, 1670 NE Freeway Access  
 Rd. Zip: 30329. Tel: (404) 321-5441—**Niles, Ill.**,  
 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-  
 7101—**Germantown, Md.**, Century XXI, 20030 Cen-  
 tury Blvd. Zip: 20767. Tel: (301) 428-0795—**New  
 York, N.Y.**, 1370 Ave. of the Americas. Zip: 10019.  
 Tel: (212) 757-7470—**Cleveland, Ohio**, 7123 Pearl  
 Rd. Zip: 44130. Tel: (216) 888-6010—**Dallas, Tex.**,  
 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-  
 1890.  
 Int'l branches: Mexico, Singapore.  
 Audio: 8-tr., cassette, open reel.  
 Brand name: Audiopak, Audiotope.  
 Cassette Technology Inc. (Cas-Tec), 8120 Webb Ave., North  
 Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres.:  
 Paul Hayes; Sales Mgr.: Michael S. Emerson; Adv.  
 Mgr.: Paul Adams.  
 Audio: 8-tr., cassette, open reel.  
 Cas-Tec, see Cassette Technology.  
 Certron Corp., 1701 S. State College Blvd., Anaheim, Calif.  
 92806. Tel: (714) 634-4280. Pres.: Edwin Gamson;  
 Sales Mgr.: Ray Allen; Adv. Mgr.: Hal Wilde.  
 Audio: 8-tr., cassette.  
 Cinematape, see Transworld.  
 Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New  
 York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn  
 Hart.  
 Branch: **Century City, Calif.**, 1801 Century Park W.  
 Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.:  
 Jerry Bronaugh.  
 Plant: **Danbury, Conn.**, 15 Great Pasture Rd. Zip:  
 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
 Audio: 8-tr., cassette.  
 Comsette Corp., 12417 W. Olympic Blvd., Los Angeles,  
 Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W.  
 Moore.  
 Audio: Cassette.  
 Crolyn, see E.I. du Pont.  
 Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif.

High performance & dependability make  
 • **Trackmaster®** • A Better Choice



Cartridge Winder  
 Model PL501D



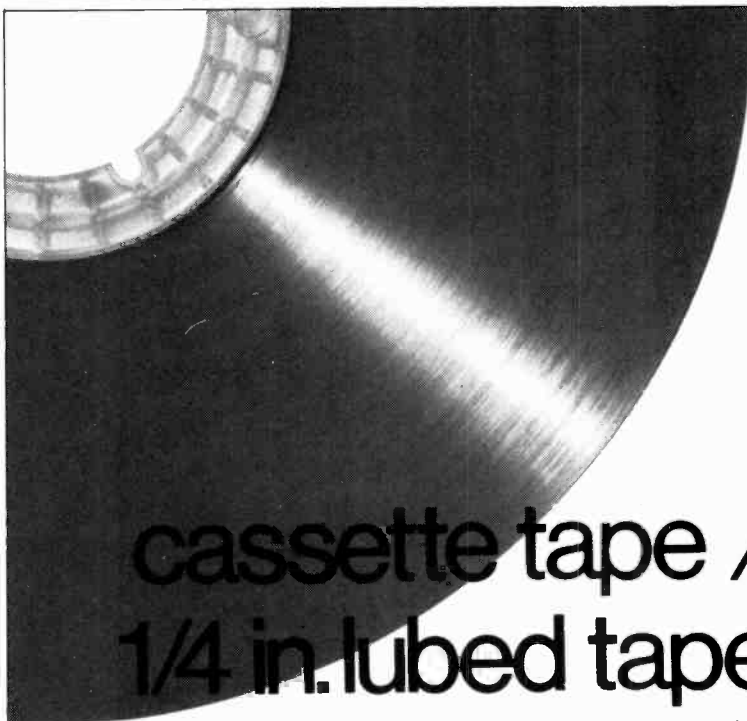
Cassette Duplicator  
 Model CS403



Duplicator  
 Model PD401

We specialize in Custom Duplication • 8 track & cassette.  
 Duplicators: Model PD400, 401  
 Cassette Winders, 8-Track Winders.  
 Sleeves, Labels, Shrink Tunnels, Shrink Wrap.  
 Complete Line of Audio Tape Equipment

**Trackmaster, Inc.**, 1310 South Dixie Highway, West  
 (305) 943-2334 Pampano Beach, Fla. 33060



# cassette tape / 1/4 in. lubed tape

Audio Magnetics industrial tape products satisfy the need for a high performance magnetic duplicating tape to match the performance of today's and tomorrow's critical audio systems.

The combination of ultra high-density gamma ferric oxide particles and an advanced binder system gives Audio Magnetics' tape the characteristics you require to create the finest quality recordings.

# bulk cassettes

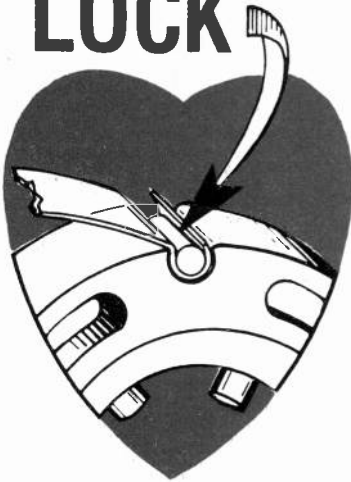
AudioMagnetics low-noise duplicating cassette tape in our premium cassette housing. Featuring specifically engineered components and assembly, designed for high speed duplicating. A combination that assures you of the highest possible quality.

 **AudioMagnetics**

Fulfilling Your Worldwide Duplicating Needs

Irvine, Calif. P.O. Box B-G, (800) 854-0131 or in Calif., 1-(800) 432-7033  
 New York, New York • 2 Penn Plaza, Suite 1500, (212) 757-1244  
 Toronto, Ont. Canada • 800 Islington Ave. So., (416) 252-6293  
 Geneva, Switzerland (022) 435115 Telex: 845-27152

# LEADER LOCK



## THE HEART OF YOUR CASSETTE

That little piece of staking rod makes the big difference in the quality of your cassette.

Our Leader Lock is better because of our unique Double Extrusion process which delivers a rod diameter tolerance of not more than  $\pm .0005''$  (.0127mm).

— Sizes from .049'' (1.2446mm) to .068'' (1.7272mm).  
— Extruded in increments of .001'' (.0254mm).

— Tolerance not more than  $\pm .0005''$  (.0127mm).

— Popular sizes — .052'' (1.320mm) and .062'' (1.575mm) stocked for immediate shipment.

Designed and engineered for the cassette industry by the Burnhams of New York, our staking rod virtually eliminates cassette failure due to leader tape pull-out.

We also make special extrusions for particular requirements. Ask us!

Exclusive Agents for the Burnhams:

### CHET DUNN ASSOCIATES

Manufacturers' Representatives  
20 Locke Road  
Billerica, Mass. 01821  
(617) 663-2000

91605. Tel: (213) 984-1559; WATS (800) 423-2636.  
Audio: 8-tr., cassette, open reel, broadcast.  
Video: 1'' Ampex & IVC open reel, 1/2'' EIAJ open reel. (SEE ADVERTISEMENT)

Delta Magnetics (formerly Unitate), 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Pres.: Morris Cabasso.  
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

Donnak Inds., PO Box 422, Ridgfield, N.J. 07657. Tel: (201) 945-6820. Admin. Ass't: Diane Appel.  
Audio: Cassette.

E. I. du Pont de Nemours & Co. Inc., Magnetic Prods. Div., Photo Prods. Dept., Old du Pont Airport, Wilmington, Del. 19898. Tel: (302) 999-4252. Div. Mgr.: Harvey Smith; Audio Sales Mgr.: William Oskin; Video Sales Mgr.: Richard Buckley.  
Audio: Cassette.  
Brand name: Crolyn.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. VP & Sales Mgr.: Allen Schor.  
Audio: 8-tr. (SEE ADVERTISEMENT)

Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales & Mktg. Mgr.: Arthur Constantine.  
Audio: Broadcast cartridge.

Finebilt Mfg. Co. Inc., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP Joseph Bouzoglou. (SEE ADVERTISEMENT)

Hilo, see Magnetic Mktg.

Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
Audio: Cassette.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400.  
Audio: Cassette.  
Video: 1/4'' cassette.

Intermagetics Corp., 1642 18 St., Santa Monica, Calif. 90404. Tel: (213) 393-9281. Pres.: Irving Katz; VP: Bruce Weber; VP Sales: George Johnson; VP Int'l Sales: Terry Wherlock.  
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

International Cassette Inds. Inc., 16131 Gothard, Huntington Beach, Calif. 92647. Tel: (714) 848-1501.  
Audio: 8-tr., cassette, open reel.

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainville, N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: Norman Steen.  
Audio: 8-tr., cassette, open reel.  
Video: 3/4'' cassette, 1/2'' EIAJ open reel.

M M C, see Magnetic Mktg.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J.

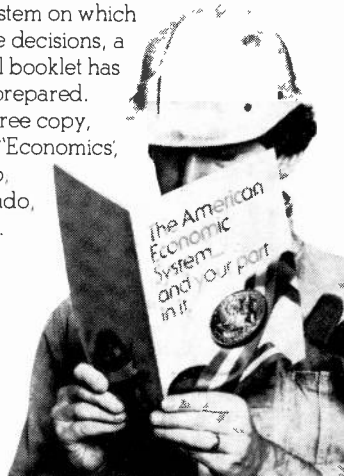
## Our American Economic System is good bad.

(check one)

Most Americans (about 80%) believe that our economic system—with its individual freedom—is the best in the world, yet some changes are needed.

To help give you a clearer picture of our system on which to base decisions, a special booklet has been prepared.

For a free copy, write: "Economics, Pueblo, Colorado, 81009."



A public service of The Advertising Council & U S Department of Commerce presented by this Magazine.



07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne.  
Audio: 8-tr., cassette, open reel, broadcast.  
Brand name: Hilo, MMC. (SEE ADVERTISEMENT)

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres.: Aaron Wasserstrom; Sales Mgr.: Douglas Scott.  
Int'l branch: Korea, IPO Box 5006, Seoul.  
Audio: Cassette.  
Brand name: TM-100.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory.  
Audio: 8-tr., cassette, open reel, broadcast.  
Video: 1'' open reel, 1/2'' EIAJ open reel.

Maxell Corp. of America, 130 W. Commercial Ave., Moonachie, N.J. 07074. Tel: (201) 933-4200; NYC (212) 594-3775. Exec. VP: T. Okada; Sales Mgr.: Gene LaBrie; Adv. Mgr.: Paul Miller.  
Video: 1'' open reel, 3/4'' cassette.

Memorex Corp., 1600 Memorex Dr., Santa Clara, Calif. 95052. Tel: (408) 987-1752. Pres.: Robert C. Wilson; Sales Mgr.: John R. Humphreys; Adv. Mgr.: John C. Rohrer; Promo. Co-ord.: Elizabeth D. Nash. Local branches: 2400 Kifer Rd., Zip: 95052. Tel: 987-2620. Branches: Los Angeles, Calif., 11340 W. Olympic Blvd., Zip: 90064. Tel: (213) 478-3051—Lombard, Ill., 335 Eisenhower Ln. S. Zip: 60148. Tel: (312) 620-3240—Southfield, Mich., 24681 Northwestern Hwy., Suite 24, Zip: 48075. Tel: (313) 354-0240, 353-2670—New York, N.Y., 1700 Broadway, Zip: 10019. Tel: (212) 541-7780—McLean, Va., 7798 Old Springhouse Rd. Zip: 22101. Tel: (703) 821-3300.  
Audio: Cassette.  
Brand name: Pro.

Miami Tape Inc., 8180 NW 103 St., Hialeah, Fla. 33015. Tel: (305) 558-9211.  
Audio: 8-tr., cassette.

Pro, see Memorex.

Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan.  
Audio: Cassette, open reel.

Scotch, see 3M.

Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
Audio: 8-tr., cassette, open reel. (SEE ADVERTISEMENT)

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Div. Sales Mgr.: Bud Barger. Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.  
Audio: Cassette, open reel. (SEE ADVERTISEMENT)

T M-100, see Magnetic Media.

Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.  
Audio: 8-tr., cassette, open reel.  
Video: 1'' open reel, 1'' cartridge, 3/4'' cassette, 1/2'' EIAJ open reel, 1/2'' EIAJ cartridge, 1/4'' cassette.

Tape Servs. Inc., PO Box 650, 345 New Albany Rd., Moorestown, N.J. 08057. Tel: (609) 235-2201. Sales Mgr.: Michael T. Mulcahy.  
Audio: 8-tr.

3M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: J.E. Povolny; Sales Mgr.: J.L. Leon; Adv. Co-ord.: F.E. Dettloff; Adv. Mgr.: P.M. Gavin. Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30340. Tel: (404) 449-6666—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC (212) 285-9600—High Point, N.C., PO Box 2047, 2401 Brevard St. Zip: 27261. Tel: (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
Audio: 8-tr., cassette, open reel.  
Video: 3/4'' cassette, 1/2'' EIAJ open reel.  
Brand name: Scotch.

Trackmaster Inc., 1310 S. Dixie Hwy. West, Pompano Beach, Fla. 33060. Tel: (305) 943-2334. Pres.: Roy D. Parsons; Sec'y-Treas.: Lupe Parsons.  
Audio: 8-tr. (SEE ADVERTISEMENT)

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000.  
Audio: 8-tr., cassette, open reel.  
Brand name: Cinematape. (SEE ADVERTISEMENT)

U T C, see Universal Tape Corp.

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.  
Audio: 8-tr., cassette, open reel.  
Video: 1'' open reel, 3/4'' cassette, 1/2'' EIAJ open reel, 1/2'' EIAJ cartridge.  
Brand name: A/V Paragon, UTC, Universal.

## TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS/IMPORTERS

Accurate Sound Int'l Inc., 114 Fifth Ave., Redwood City, Calif. 94063. Tel: (415) 365-2843. Pres., Sales & Adv. Mgr.: Ronald M. Newdell.  
**Audio:** Tape transport-duplicator.  
**Brand name:** Asco.

Alpha, see International Audio.  
 Ampex Corp., Audio-Video Systems Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2604.  
**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.  
**Audio:** Bin-loop duplicators, master reproducers. (SEE ADVERTISEMENT)

Asco, see Accurate Sound.  
 Audico Ltd., 219 Crossen Ave., Elk Grove, Ill. 60007. Tel: (312) 640-1030.  
**Audio:** Duplicators, cassette loaders, cartridge winders.  
 Audiodyne Co., PO Box 825, San Jose, Calif. 95106. Tel: (408) 287-3520. Pres.: Louis R. Chiamonte.  
**Audio:** 8-tr., cassette & open reel winders & rewinders.  
 Audio Inds. Inc., Broad & Linden Aves., Ridgeland, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP: M. Thaler.  
**Audio:** Used equip. (SEE ADVERTISEMENT)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.  
**Int'l branch:** France.  
**Audio:** Automated cassette assembly modules, magnetic tape manufacturing systems, plastic molding systems, complete tape duplicating systems & accessories. (SEE ADVERTISEMENT)

Audio/Tek Inc., 503-B Vandell Way, Campbell, Calif. 95008. Tel: (408) 378-5586. Pres.: Robert W. Kratt.  
**Audio:** 8-tr., cassette & open reel duplicators. (SEE ADVERTISEMENT)

Auto-Tec, see United Research.  
 Bazy Electronics Corp., PO Box 142, Fraser, Mich. 48026. Tel: (313) 463-2592. Pres., Sales & Adv. Mgr.: Allan Bazy; Gen. Mgr.: Michael Tattan.  
**Audio:** Cassette rewinders, in-cartridge duplicators.

Cetec Audio, 13035 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: W. Mort Fujii; Mktg. Servs. Mgr.: Richard P. Drake.  
**Audio:** High speed tape duplicating systems, high speed automatic in-cassette copiers & quality control reproducers.  
**Brand name:** Gauss. (SEE ADVERTISEMENT)

Conrac Corp.—Cramer Div., Mill Rock Rd., Old Saybrook, Conn. 06475. Tel: (203) 388-3574.  
**Audio:** Cassette tape transports.  
 Cramer Div., see Conrac.

D S C Inc., 2 Dogwood Dr., Danbury, Conn. 06810. Tel: (203) 748-3231. Plant: Hayestown Rd. Zip: 06810. Tel: (203) 748-3231.  
**Audio:** Custom slitting & processing equip., coating & calendaring equip., raw tape manufacturing equip.

Ed-Pic Dupl'rs/Recordex Co., 7625 E. Rosecrans Ave., Unit #32, Paramount, Calif. 90723. Tel: (213) 531-3454. Owner: Edward F. Pickering.  
**Audio:** Duplicating systems (all formats), tape winders (all formats), quality control playback systems (all formats), cartridge exercisers & footage counters.  
**Brand names:** Ed-Pic, Recordex.

Electro Sound Inc. (div. of Viewlex Inc.), 160 San Gabriel Dr., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres.: Ray Schaaf; VP Mktg. & Sales: Bob Cochran.  
**Audio:** Duplicators, automatic winders, loaders & splicers.

Ferroxcube Corp., 5083 Kings Hwy., Saugerties, N.Y. 12477. Tel: (914) 246-2811.  
**Audio:** 8-tr., 8-tr. quadraphonic & cassette duplicating head assemblies.

Finebit Mfg. Co. Inc., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP: Joseph Bouzagliou.  
**Audio:** Magnetic tape coaters & slitters, test equip. (SEE ADVERTISEMENT)

Gauss, see Cetec.  
 Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411. Pres.: Stephen F. Temmer; VP: Eli Passin.  
**Audio:** Duplicators.  
**Brand name:** Magnetophon.

I E M, see International Electro-Magnetics.  
 Infonics Inc., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
**Audio:** Duplicators.  
**Brand names:** Infonics, Phoenix.

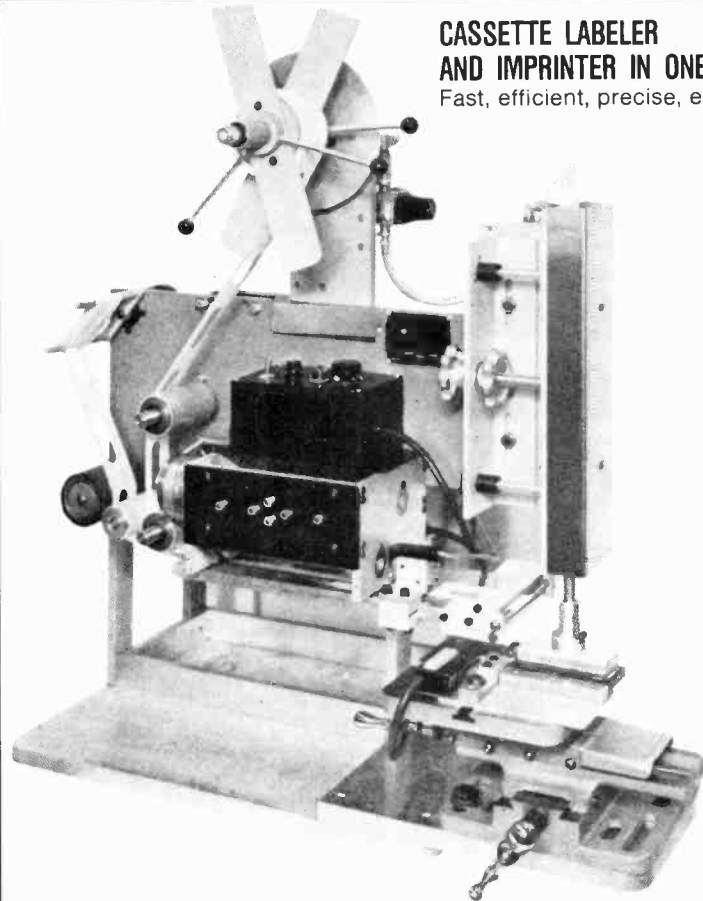
Information Terminals Corp., 323 Sequel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400.  
**Audio:** Cassette tension monitors, head & guide gauge, torque tester.

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally, Exec. VP & Adv. Mgr.: John Kozin; Sales Mgr.: Bill Brin.  
**Audio:** In-cassette duplicators.  
**Brand name:** Alpha.

International Cassette Inds. Inc., 16131 Gothard St., Huntington Beach, Calif. 92647. Tel: (714) 848-1501.  
**Audio:** Tape manufacturing equip.

## PRATT-SPECTOR CORPORATION

46 MERRICK ROAD • ROCKVILLE CENTRE, N.Y. 11570 • 212/227-0008 or 516/764-5061



### CASSETTE LABELER AND IMPRINTER IN ONE

Fast, efficient, precise, economical

(Attachment for 8-track available)

• Cassette labels • Splicing tapes • Sensing tapes

• Dual manual tape dispenser • Paper leader tape • Bulk cassettes  
 • Sensing tabs • Editing blocks • No abrasive head cleaner  
 • "Pro-Splice" kit • Acetate edit tape • Sensing tape leader

## FOAM LINED HEAT-SEALABLE MAILERS FOR CASSETTES, CARTRIDGES & LP's

These foam mailers are also available with self-sealing adhesive strips for maximum versatility.

These foam lined mailers meet all postal and shipping requirements for strength and durability.

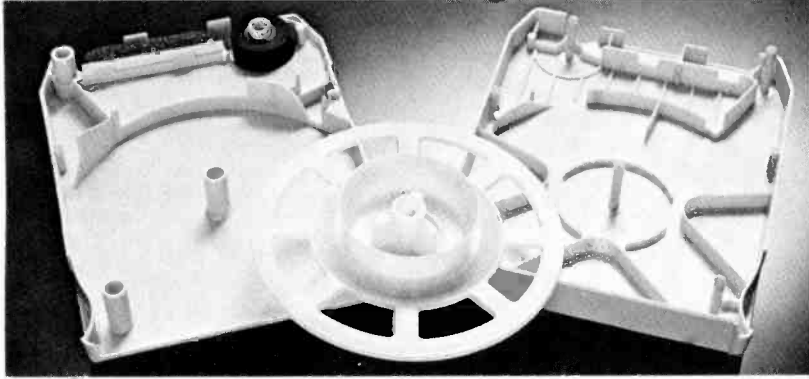
SEVERAL MODELS OF HEAT SEALING MACHINES ARE AVAILABLE FOR EVERY REQUIREMENT.



Write for samples and complete details.

SCALES





## THE COMPLETE 8 TRACK CARTRIDGE

The Industry's best cartridge design coupled with the latest technology make the complete 8 track cartridge!

for more information call Clif Tant (615) 244-5668



**CUSTOM CARTRIDGE, INC.**

341 HILL AVE. NASHVILLE, TENN. 37210

(formerly LearJet cartridge)

International Electro-Magnetics Inc., 350 N. Eric Dr., Palatine, Ill. 60067. Tel. (312) 358-4622. Pres.: Oscar Dahms; Sales Mgr.: Tony Pretto.

Audio: Tape transports.

Brand name: IEM, Optro.

Intertec Electronics Co., 321 New Haven Ave., Milford, Conn. 06460. Tel. (203) 874-8038.

Audio: 8-tr. duplicators.

King Instrument Corp., 80 Turnpike Rd., Westboro, Mass. 01581. Tel. (617) 366-9141. Pres.: James L. King; Mktg. Dir.: Paul McGonigle; Sales Mgr.: William E. Cline.

Audio: Automatic tape tailoring equip., 8-tr. & cassette loaders & splicers, hub leader staker.

Video: Thermal video duplicator, cassette & cartridge loaders & splicers. (SEE ADVERTISEMENT)

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St., Council Bluffs, Iowa 51501. Tel. (712) 328-8060. Pres.: Marvin King; Sales Mgr.: Jim Cook.

Audio: Duplicators, loaders.

M M C, see Magnetic Mktg.

M Q C, see Magnetic Mktg.

M T D, see Magnetic Mktg.

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel. (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne.

Audio: In-cassette duplicators & loaders, pancake duplicator, degaussers.

Brand name: MMC, MQC, MTD (SEE ADVERTISEMENT)

Magnetophon, see Gotham Audio.

Optro, see International Electro-Magnetics.

Otari Corp., 981 Industrial Rd., San Carlos, Calif. 94070. Tel. (415) 593-1648. Pres.: Jack Soma; Sales Mgr.: Brian F. Trankle; Adv. Mgr.: David McClurg.

Audio: In-cassette duplicators, open reel & cassette duplicators.

P C E, see Professional Cassette Equip.

Passavant Corp., PO Box 2503, Birmingham, Ala. 35201. Tel. (205) 853-6290. Pres.: Norm J. Blais; VP Sales: D.L. Wilson; Sales Mgr.: Harold E. Williams; Adv. Mgr.: J.E. Wilson.

Audio: Unwinders, conditioning units, coaters, dryers, calendars, rewinders, slitters. (SEE ADVERTISEMENT)

Pentagon Inds. Inc., 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel. (312) 867-9200. Pres.: Tom Horton; VP Mktg.: James Dow.

Audio: In-cassette, reel-to-reel & reel-to-cassette duplicators.

B. F. Perkins (div. of Roehlen Inds.), PO Box 366, 939 Chicopee St., Chicopee, Mass. 01021. Tel. (413) 536-1311.

Audio: Magnetic tape calendars, filled & nylon shell rolls, cooling rolls, unwinds, rewinds, splice jumping & edge guiding.

Phoenix, see Infonics.

Professional Cassette Equip. Co. (PCE), 1660 20 St., Santa

# magnetic marketing CORPORATION

## THE COMPLETE SOURCE FOR TAPE DUPLICATING EQUIPMENT & SUPPLIES

- HIGH-SPEED DUPLICATORS\*
- SIDEWINDERS
- MASTERING EQUIPMENT
- QUALITY CONTROL EQUIPMENT
- DEGAUSSERS
- LOW-COST LABELERS
- SHRINK PACKAGERS
- BLANK-LOADED CASSETTES & C-0's
- BULK TAPE CASSETTE & LUBE

\* NOW DELIVERING THE WORLD'S  
FIRST 64 to 1 CASSETTE DUPLICATORS

For over 16 years Magnetic Marketing has invented, manufactured, sold and serviced equipment and materials for the tape duplicating industry.

Representing our own products and such well known duplicating and equipment manufacturers as

**OTARI** and  
**SUPERSCOPE**

### CASSETTE LOADERS



Magnetic Marketing can design and equip your entire plant tailored to your needs at great savings. Magnetic Marketing offers the best bulk prices on raw materials and can offer great savings on rebuilt and demo equipment.

### CASSETTE DUPLICATORS



Call Today!  
(201) 694-3502

# magnetic marketing CORPORATION

29 Valley View Terrace  
Wayne, New Jersey 07470

FOR PRODUCTION EQUIPMENT OF ANY KIND

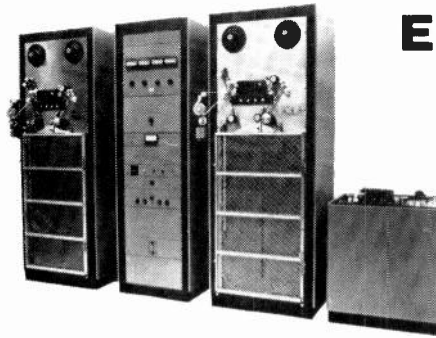
call **audio**

We'll talk to you *anywhere!*

**The complete supplier  
of tape  
and record  
production  
equipment and  
materials, worldwide**

**audio**

**Have it your way:  
64:1 or 32:1 or 16:1  
1/4", 1/2" or 1" tape, 1 or 2 masters**

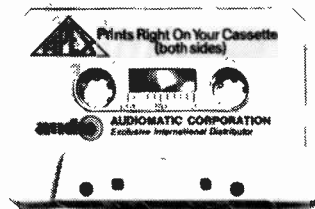


**ELECTRO  
SOUND**  
tape  
duplicating  
systems

distributed by **audio**

**Good-bye, paper labels.  
Print directly on cassettes**

**THE APEX  
PRINTER**

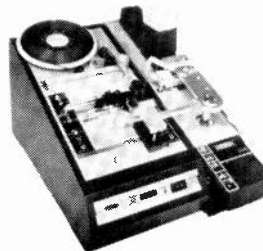


distributed by **audio**

**Fast, fully automatic\*  
reliable, priced right**

**SUPERSCOPE**

automatic  
cassette  
loaders



distributed by **audio**

\* Semi-automatics can be retrofitted

**AUDIOMATIC CORPORATION**

1290 AVENUE OF THE AMERICAS  
NEW YORK N.Y. 10019 PHONE (212) 582-4870  
CABLE AUDIOMATIC/TELEX 12-6419

OVERSEAS OFFICE: 4 RUE FICATIER  
92400 COURBEVOIE FRANCE PHONE 333 30 90  
CABLE AUDIOMATIC/TELEX 620282

# COLOR CASSETTE LABELS

READY FOR IMPRINTING  
OR IMPRINTED TO ORDER  
SHEETS ONLY  
CHOICE OF 10 COLORS/2 WHITES  
SEND FOR SAMPLES AND PRICES



PAULI PRODUCTS  
P. O. BOX 29 • DEPT. BG  
COLLINGSWOOD, N. J. 08108  
(609) 547-8925

Monica, Calif. 90404. Tel: (213) 829-2282. Owner: Dean Theodos.

Audio: High speed cassette loading & handling equip., splicers.

Recordex Co., see Ed-Pic Dupl'rs.

Recordex Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel: (404) 351-7062. Pres.: Tom Allen.

Audio: Cassette & reel to cassette duplicators.

Brand name: Recordex, Super Pro.

Recortec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086.

Tel: (408) 735-8821. Pres.: Lester H. Lee; Sales Mgr.: William F. Lawless; Adv. Mgr.: R.R. Troxell.

Audio: Automated cassette duplicators & loaders.

Video: Cassette loader, tape evaluator. (SEE ADVERTISEMENT)

S S K Ents. Inc., 248B Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214. LA (213) 889-1831. Pres.: Mrs. S.F. Kara; Adv. Mgr.: Stephen Kara.

Audio: Reel to cassette, reel to hub & continuous loop to pancake for 8-tr.

Shape, Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Adv. Mgr.: Anthony L. Gelardi; Sales Mgr.: Joe Ciccone.

Audio: Automatic & semi-automatic cassette & 8-tr. assembly equip., automatic 8-tr. splicers & winders. (SEE ADVERTISEMENT)

Simtek Communications, Inc., 50 W. 75 St., New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus.

Sales Mgr.: Mort Schlein.

Audio: 8-tr. & cassette duplicators & winders.

Super Pro, see Recordex Corp.

Superscope Tape Dupl'g Prods. Inc. (sub. of Superscope Inc.), 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Pres.: Joseph S. Tushinsky; VP & Gen. Mgr.: M.N. Padwa; Sales Mgr.: Jules L. Sack.

Audio: Automatic cassette loader. (SEE ADVERTISEMENT)

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Div. Sales Mgr.: Bud Barger.

Branches: Irvine, Calif., 17072 Daimler St. Zip 92705. Tel: (714) 979-5811—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.

Audio: Cassette & open reel pancakes. (SEE ADVERTISEMENT)

Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.

Audio: Programmable cassette testing unit, loop bin.

Telectro Systems Corp., 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 651-8900. Pres.: Harry Sussman.

Audio: High speed duplicators.

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres. Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. Dir.: Peter Schwarz; Adv. Mgr.: Terry Longville.

Audio: Cassette & open reel duplicators/copiers.

Trackmaster Inc., 1310 S. Dixie Hwy. West, Pompano

**Fast  
Reliable  
Accurate**



**YOUR BEST BUY...**

THE  
**SUPERSCOPE®**  
AUTOMATIC  
CASSETTE LOADER

Now With Optional  
Automatic Cassette Feed\*

SUPERSCOPE TAPE DUPLICATING PRODUCTS, INC.  
455 Fox Street, San Fernando, CA 91340  
TWX 910-496-1481 Phone (213) 365-1191

International Distributor:  
AUDIOMATIC CORP., New York and Paris

Regional Representatives:  
MAGNETIC MARKETING CORP., Wayne, NJ  
INDUSTRIAL RECORDING SUPPLY, Oak Brook, Ill.  
MASTER RECORDING SUPPLY, Los Angeles, CA

\*Most present owners can quickly retrofit

# **The all new 64:1 cassette duplicator from Electro Sound is the finest equipment of its kind in the world... and here's why**

The ES6400 Series combines greater duplicating speed with improved frequency response, better signal-to-noise, rugged reliability, easy maintenance, solid stability, simplicity of operation and versatility.

It offers these outstanding features:

**Frequency response from  $\pm 2\text{dB}$  from 40Hz to 15KHz.** New high performance reproduce heads have a higher resonant point and a narrower gap for use with  $3\frac{3}{4}$  ips masters. New record heads are capable of recording up to 1MHz. New extended-range EQ circuitry also improves over-all frequency response maintaining a range as good as 32:1 when you move up to 64:1.

**All new bias system at 8MHz.** New bias oscillator has lower distortion and feeds lower voltages to the slaves, preventing any radiation problems and increasing generator efficiency.

**Isolation slave-to-slave and track-to-track.** There is a separate bias amplifier in each slave for complete isolation between slaves. And, incorporated in the head assembly at each slave, we have a separate bias buffer amplifier for each track for improved crosstalk, greater efficiency and total isolation between tracks.

**New slave electronics for simpler set-up and more flexible operation.** Each track has its own complete record equalization and amplification circuitry, so that no record equalization adjustments are made at the master. Since equalization can be individually tailored for each record head, alignment is simplified, flexibility is enhanced and over-all performance is improved.

**It's available with dual-master reproducers to eliminate master change down-time.**

**It works with  $\frac{1}{4}$ ",  $\frac{1}{2}$ " or 1" master tape.**

**It has automatic tape cleaners on both masters and slaves.**

**It's easy to operate, simple to maintain and shift-to-shift dependable.**

**Complete 64:1 conversion kits are available to all ES6000 system users.**

## **The Electro Sound 6400... We've done more than just increase the speed.**

Exclusive international distribution by



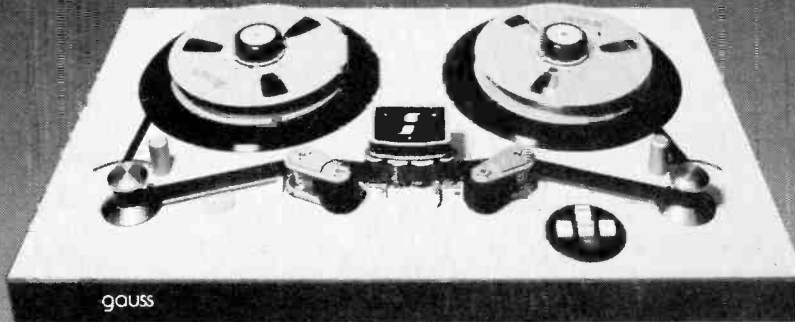
AUDIOMATIC CORPORATION

1290 AVENUE OF THE AMERICAS  
NEW YORK, N.Y. 10019  
PHONE (212) 582-4870  
CABLE: AUDIOMATIC/TELEX: 12-6419

OVERSEAS OFFICE: 4 RUE FICATIER  
92400 COURBEVOIE, FRANCE  
PHONE 333.30.90  
CABLE: AUDIOMATIC/TELEX: 620282

# Cētec sets the standards for Gauss.

# Gauss sets the standards for the Industry.



## Gauss Ultra High Speed Duplicating Systems

The Gauss 1200 series from Cētec Audio is a completely flexible audio tape duplicating system that can be configured to fit almost any duplicating requirement. The Gauss 1210 Master operates at 32 times the speed of the original recording. Its modular design allows the master to be coupled with 1 to 20 Gauss 1220 slave units for an hourly production of over 4,000 copies of a 30 minute

tape cartridge. Our exclusive 10MHz bias system assures less noise and distortion than any system on the market today. It's a system that guarantees maximum output per dollar invested. But more important, the duplicated product, YOUR PRODUCT, sets a standard for the industry. You don't have to take our word for it... your ears are our best salesmen.

## Cētec Audio

A Division of Cētec Corporation

13035 Satcoy Street  
North Hollywood, Ca 91605  
(213) 875-1900 TWX: 9104992669

For the educated Ear

Cētec Audio  
Division of Cētec Systems Ltd.  
Sapphire House  
16 Uxbridge Rd.  
Ealing, London W52BP England  
01-579-9145 Telex (851) 935847

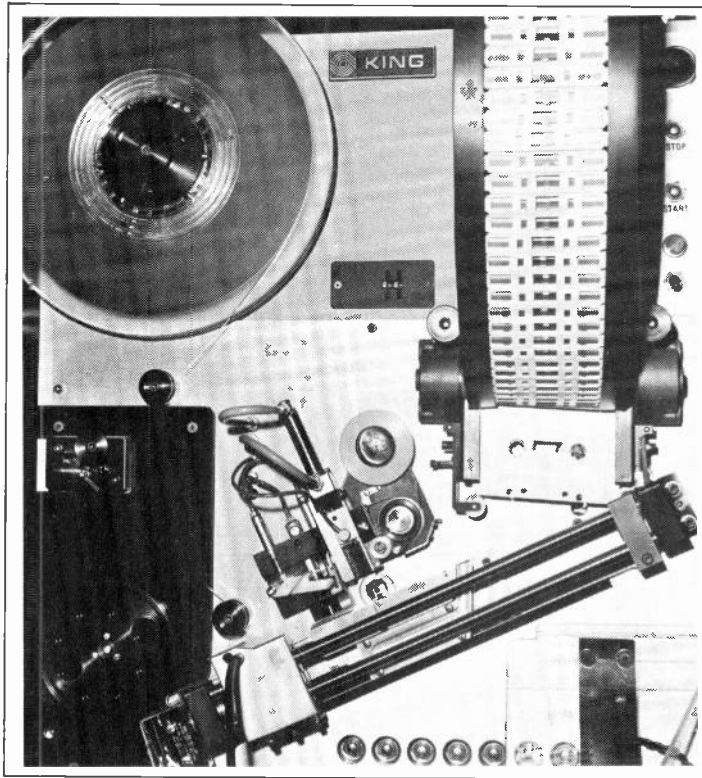
Beach, Fla. 33060. Tel: (305) 943-2334. Pres.: Roy D. Parsons; Sec'y-Treas.: Lupe Parsons.  
**Audio:** Winders, exercisers, 8-tr. duplicators, verifiers, 8-tr. & cassette loaders (SEE ADVERTISEMENT)  
United Research Lab. Corp., 681 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4663. Pres.: G. Adams; Sales Mgr.: Lee Rand; Adv. Mgr.: Anita Adams.  
**Audio:** Exact duplicate replacement parts for professional recorders.  
**Brand name:** Auto-Tec.

## TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES MANUFACTURERS

Adhesive Applications Assoc. (div. of G. Benson & Co.), 116 Nassau St., Brooklyn, N.Y. 11201. Tel: (212) 596-9100. Pres.: Gerald J. Benson; VP Sales: Gil Benson; Adv. Mgr.: R. Evans.  
**Product:** 8-tr. & cassette pressure-sensitive labels.  
Amaray Int'l Corp., 3600 Haven Ave., Suite 9, Redwood City, Calif. 94063. Tel: (415) 364-5034. Pres.: Lloyd Neal; Sales Mgr.: Ron Garrett.  
**Product:** Cassette boxes.  
Arco Press Inc., PO Box 1445, Terre Haute, Ind. 47808. Tel: (812) 232-0926. Pres.: James S. Roysse; Sales Mgr.: Don Wilson.  
**Product:** Cassette folders.  
Athenia Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07021. Tel: (201) 471-8044. Pres.: Sales & Adv. Mgr.: Charles Beres Jr.  
**Product:** Norelco-style cassette boxes. (SEE ADVERTISEMENT)  
Audiocom Corp., 995 S. Clermont, Denver, Colo. 80222. Tel: (303) 757-3377. Pres.: Jack Dunham; Sales Mgr.: Richard Sanders; Chief Eng.: David Howard.  
**Product:** Cassette labels & custom packages.  
Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Product:** Styrofoam block packages.  
**Brand name:** Infopak.  
Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP: M. Thaler.  
**Product:** Norelco-style boxes. (SEE ADVERTISEMENT)  
Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.  
**Int'l branch:** France  
**Product:** Printers, inserters, wrappers. (Distributor for Ampex Machine & others) (SEE ADVERTISEMENT)  
Bazzy Electronics Corp., PO Box 142, Fraser, Mich. 48026. Tel: (313) 463-2592. Pres.: Sales & Adv. Mgr.: Allan Bazzy; Gen. Mgr.: Michael Tattan.  
**Product:** Shrink wrap sealer & film.  
Blackbourn Inc., 1821 University Ave., St. Paul, Minn. 55104. Tel: (612) 646-2781.  
**Product:** Audio & video cassette albums.  
**Brand name:** Tape-Taches.  
Cinema Sound Corp., 65 Marion St., Seattle, Wash. 98104. Tel: (206) 623-9643. Pres.: Larry Ray; VP: George M. Woodley.  
**Product:** High-speed cassette labeling equip.  
Coast Int'l Mfg. Co., 3611 E. La Palma Ave., Anaheim, Calif. 92806. Tel: (714) 630-4472. Pres.: Art Reynolds Jr.; Sales Mgr.: Art Reynolds Sr.  
**Product:** Norelco-style boxes.  
Comsette Corp., 12417 Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore.  
**Product:** Pressure-sensitive cassette labels, Norelco-style & soft poly style cassette boxes.  
Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Sales Mgr.: Lee Garson.  
Copy-Art Photographers (div. of James J. Kriegsmann), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 757-0233.  
**Product:** 8-tr. & cassette labels. (SEE ADVERTISEMENT)  
Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444, Zip: 46206, 740 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 635-6531.  
**Branches:** West Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232, Zip: 90025. Tel: (213) 478-9891 — Hackensack, N.J., 1 University Plaza, Zip: 07601. Tel: (201) 488-5151.  
**Product:** Thermofomed cassette packages, Norelco-style cassette boxes.  
**Brand name:** Tapkase, Taprap.  
Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2636.  
**Product:** Cassette labels. (SEE ADVERTISEMENT)  
Data Technology Corp., 125 Baker St., Suite 230, Costa Mesa, Calif. 92626. Tel: (714) 540-5624.  
**Product:** ¾" video cassette shipping box.  
Delta Magnetics (formerly Unitape), 1901 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 627-6556. Pres.: Morris Cabasso.  
**Product:** Norelco-style boxes. (SEE ADVERTISEMENT)  
Disc Graphics (div. of Pickwick Int'l), Cardinal Ind'l Park, Gilpin Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-1400. Gen. Mgr.: G. Thalasinis.  
**Product:** 8-tr. & cassette labels.  
Dyna-Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071. Tel: (313) 585-6280. Pres.: Frank Day; VP & Gen. Mgr.: Paul Hayes; Plant Mgr.: Phil Kelly.  
**Product:** Norelco-style boxes.  
E-System, see Econocorp.



# THE WORKING KING.



This King positions, loads and ejects blank or prerecorded tape cassettes faster and more reliably than any cassette loader made. And, you need fewer operators. You can depend on The King. Worldwide.



*World Leader in Tape Tailoring Systems®*

King Instrument Corporation,  
80 Turnpike Road, Westboro, Massachusetts 01581, USA  
Phone (617) 366-9141/Cable KINGINST/ Telex 94-8485.

All King Instruments are manufactured under one or more of the following U.S. patents:  
U.S. Pat. Nos. 3637153, 3753834, 3787270, 3737358, 3717314, 3753835, 3825461. Other U.S. and foreign patents pending.

**PRINTING EQUIPMENT**—Prints directly onto Plastic cassette  
A & B side and the "spine"

Prints directly onto plastic 8-track cartridge

Prints directly onto plastic Norelco box

Eliminate inserts and paper labels!!

**INFRARED HEAT DRYING MACHINE**, dries printed cassettes,  
8-track cartridges & Norelco boxes within 30 seconds

- Cassette splicing tape & 8-track sensing tape for manual & automatic application
- Pre-cut sensing tabs for manual application on 8-track cartridges
- Tape cleaning Fabric
- Bin loop splicing tape
- Plastic reels
- Splicing blocks, Tape/Audio/Video
- Mylar & Paper leader tape
- Magnetic & Lube tape
- Abrasive & Non-Abrasive head cleaning tape & loops
- Self-stick labels
- Tape dispensers for cassettes & 8-track cartridges
- Components for Cassette & 8-track cartridges
- Record and Tape care Maintenance Products
- NAB Aluminum Flanges for Audio Tape
- Data Processing & Computer Supplies & Accessories
- Aluminum Precision Reels for IBM Tape Transport
- Head & Bin Cleaning Accessories
- Lapping Tape

Items not listed, please submit request for information.

*Import & Export inquiries invited.***JEFMARN ENTERPRISES, INC.**

16 Newcastle Ave., Plainview, New York 11803 • (516) 822-7277 • Allan Frost

Econocorp Inc., 71 Fourth Ave., Needham Heights, Mass. 02194. Tel: (617) 444-8070.

**Product:** Horizontal-loading packaging equip.**Brand name:** E-System, Econoseal.

Econoseal, see Econocorp.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP &amp; Sales Mgr.: Allen Schor.

**Product:** Open reel boxes. (SEE ADVERTISEMENT)

Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales &amp; Mktg. Mgr.: Arthur Constantine.

**Product:** 8-tr. labels.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.

**Product:** All types of plastic cassette boxes.

Gopher Prods. Corp., PO Box 1812, 2201 Lockheed, Carson City, Nev. 89701. Tel: (702) 882-9333. Pres.: Warren Perkins; Nat'l Sales Mgr.: Jerry Washabaugh.

**Product:** Labelers.**Brand names:** Rotex, Uniline. (SEE ADVERTISEMENT)

A. C. Hampson Printing Co. Inc., PO Box 97, Union City, Conn. 06770. Tel: (203) 729-2294. Pres.: A.D. Hampson; Sales Mgr.: A.L. Payne.

**Product:** 8-tr. & cassette labels, cassette inserts.

Infopak, see Audio Accessories.

Jefmarn Ents. Inc., 16 Newcastle Ave., Plainview, N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost.

**Product:** On-cassette printing equip. (SEE ADVERTISEMENT)

Keystone Printed Specialties Co. Inc., 321 Pear St., Scranton, Pa. 18505. Tel: (717) 346-1761. Pres.: P.G. Fischer Jr.; Sales &amp; Adv. Mgr.: Martin Fischer.

**Product:** 8-tr. & 4-tr. labels. (SEE ADVERTISEMENT)

M. Latter Mfg. &amp; Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-7646. Owner: Mel Latter.

**Product:** Shrink packaging machinery & plastic film.

Lenco Co., 3901 N. 69th St., PO Box 29128, Lincoln, Neb. 68507. Tel: (402) 464-7488. Pres.: Don Leonhardt; Sales &amp; Adv. Mgr.: Daryl O. Chapelle.

**Product:** Ampex-style & soft poly style cassette boxes. (SEE ADVERTISEMENT)

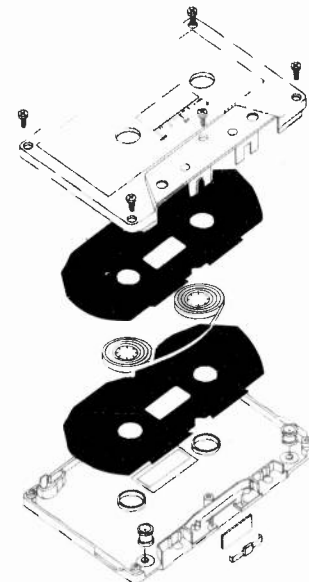
Linear Prods. Inc., 37 W. 20 St., New York, N.Y. 10011. Tel: (212) 255-2917. Pres.: Robert Irwin; Sales Mgr.: Murray Rabkin.

**Branches:** College Park, Ga., Data-Linear Prods. Inc. 4507-K Mills Pl. SW. Zip: 30366. Tel: (404) 691-1254. Contact: Robert M. Ingrassia—Puerto Nuevo, P.R., Linear Prods. of Puerto Rico, Old Long Bldg., Matadera Rd. Zip: 00936. Tel: (809) 783-4986. Contact: Ralph Gonzales.**Product:** Pressure-sensitive labels & stickers.

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; Div. Mgr.: Robert Loranger.

**Product:** Norelco-style cassette boxes.

M M C. see Magnetic Mktg.

**LENCO  
LENCO  
LENCO****The American Connection**sonic sealed or five screw cassette,  
soft poly or ampex style boxes. . .**Write or Call:**3901 North 69th Street  
Lincoln, Nebraska 68507  
402-464-7488**Eastern Sales Office:**Rt. 2, Box 507  
Indianapolis, Indiana 46231  
317-839-6673**Cassettes completely reengineered for use on high speed tape loading systems.**

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne.  
**Product:** Cassette labeler.  
**Brand name:** MMC. (SEE ADVERTISEMENT)

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Sales Mgr.: Nicholas Perazzo.  
**Product:** Norelco-style boxes. (SEE ADVERTISEMENT)

Molded Ind'l Plastics Inc., Platt Rd., Shelton, Conn. 06484. Tel: (203) 929-3311.  
**Product:** 5" & 7" paper boxes.

N A C, see National Audio.

N J M Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: Richard Wellbrock; Sales Mgr.: M.C. Smith; Adv. Mgr.: G.K. Leeson.  
**Branches:** Cupertino, Calif., PO Box 1317. Zip: 95014. Tel: (408) 246-4250—Des Plaines, Ill., 2720 Des Plaines Ave. Zip: 60018. Tel: (312) 296-1021. Mgr.: T. Paul.  
**Product:** Labeling & cartoning equip.  
**Brand name:** Pony Label-DRI, Pony Pacer, Tuck-O-Mat.

National Audio Co. Inc., 1911 S. Stewart, Springfield, Mo. 65804. Tel: (417) 883-5377.  
**Product:** Cassette boxes, 8-tr. & cassette library labels.  
**Brand name:** NAC.

Pauli Prods., PO Box 29, Collingswood, N.J. 08108. Tel: (609) 547-8925. Pres.: Joseph A. Pauli.  
**Product:** Cassette labels. (SEE ADVERTISEMENT)

Polyline Corp., 1235 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 298-5300. Pres.: John Kaiser, Sales Mgr.: Mike Schlobohm.  
**Product:** Soft hinge & Ampex-style cassette boxes.

Pony Label-DRI, see NJM.

Pony Pacer, see NJM.

Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, N.Y. 11570. Tel: (516) 764-5061; NYC (212) 227-0008. Pres.: Stanley Gilman; Sales Mgr.: Pete Gans; Adv. Mgr.: Paul Mastroianni.  
**Product:** 8-tr. & cassette labels & labeling machines, tape mailer packages. (SEE ADVERTISEMENT)

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, N.Y. 11787. Tel: (516) 273-0020. Pres.: Jerry Sybul; VP & Gen. Mgr.: Ernie Menkes.  
**Product:** 8-tr. & cassette pressure-sensitive labels & stickers.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn, N.Y. 11237. Tel: (212) 497-2320. Pres.: Jerome J. Rood, Sales Mgr.: Eric P. Rood; Prod. Mgr.: Bernard Stein.  
**Product:** 8-tr. & cassette labels. (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City, N.Y. 11104. Tel: (212) 457-7700. Pres.: Jack L. Hecht; VP: Leonard Verebay.  
**Branch:** Hollywood, Calif., 6290 Sunset Blvd., Suite 304. Zip: 90028. Tel: (213) 464-7700.

**Plant: Indianapolis, Ind., Rutgers Packaging Corp.,** 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Plant Mgr.: William Swanson.  
**Product:** 8-tr. & cassette labels, boxes, inserts, slipcases & collars.

Ramart Printing Corp., 3180 J Expwy. Dr. S., Central Islip, N.Y. 11722. Tel: (516) 234-0050. Pres.: Frank D. Martino.  
**Product:** 8-tr. & cassette labels.

Recording Supply Co. (div. of Polyline Corp.), 1233 Rand Rd., Des Plaines, Ill. 60016. Tel: (312) 297-0955. Pres.: John Kaiser; Sales Mgr.: Ray Kaiser.  
**Product:** Open reel & cassette boxes.

Reliance Plastics & Packaging Div., Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Adv. Mgr.: Barbara Weingarden.  
**Product:** Audio & video cassette corrugated mailers & storage albums.

Robins Inds. Corp., 75 Austin Blvd., Commaek, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condike.  
**Product:** Cassette mailers, replacement labels, Norelco boxes, title labels.

Rotex, see Gopher.

Rutgers Packaging Corp., see Queens Lithographing.

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100. Pres.: W.D. Bronanber, Sales Mgr.: Raymond J. Gudelanis.  
**Product:** Packaging machinery for wrapping, cartoning, labeling & shrinking. (SEE ADVERTISEMENT)

Shape, Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Adv. Mgr.: Anthony L. Gelardi; Sales Mgr.: Joe Ciccone.  
**Product:** Automatic cassette packaging machines, automatic 8-tr. & cassette labeling equip. (SEE ADVERTISEMENT)

Stevenson Packaging Equip. Co. Inc., 19431 Londelrus St., Northridge, Calif. 91324. Tel: (213) 993-0040. Pres.: Joseph Goldstein.  
**Product:** Shrink film packaging equip.

Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.  
**Product:** Cassette labels.

Tape-Taches, see Blackbourn.

Tapkase, see Creative Packaging.

Taprap, see Creative Packaging.

Tri-Lon Color Lithographers Ltd., 54 W. 21 St., New York, N.Y. 10010. Tel: (212) 255-6140.  
**Product:** Labels.

Tuck-O-Mat, see NJM.

Uniline, see Gopher.

Universal Marking Systems Inc., 2320 E. 26 St., Minneapolis, Minn. 55406. Tel: (612) 721-7466. Pres.: Ken Lawrence; Mktg. Mgr.: Jack O'Neil.  
**Product:** Audio & video cassette labels.

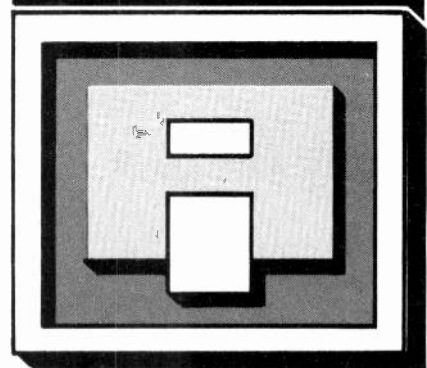
# AUTOMATION

**CONSISTENT QUALITY  
WITH  
COMPETITIVE PRICES**

**C-O CASSETTES**  
SONIC OR SCREW

**NORELCO STYLE  
BOXES**

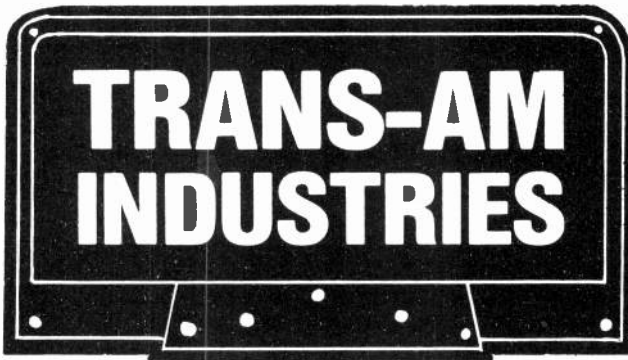
**CASSETTE  
PARTS**



**ATHENIA  
INDUSTRIES INC.**

**90 BRIGHTON ROAD  
CLIFTON, N. J. 07012  
(201) 471-8044**

## KNOW YOUR CASSETTE SUPPLIER



- Meets all industry standards
- Provides high reliability
- Has the capacity—over 50 million per year.
- Offers immediate delivery

**C-O CASSETTES**

(Colors Available)

**SONIC SEALED**  
(Tabs In Tabs Out)

**SCREW TYPE**  
(Tabs In Tabs Out)

Contact us today for price list and samples.

**TRANS-AM INDUSTRIES** 845 BROAD AVE., RIDGEFIELD, N.J. 07657  
Tel: (201) 945-2000 • Telex: 133396

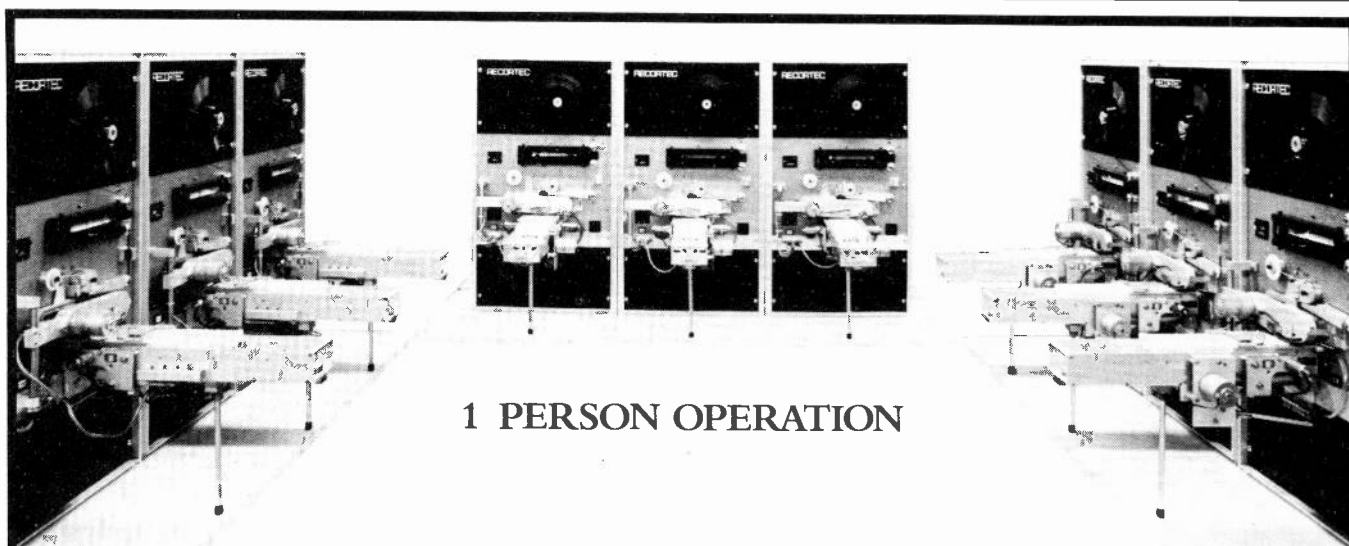
Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241.  
**Branch:** Hawthorne, Calif., 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 679-3391.  
**Product:** Audio & video cassette binders.  
 Xerox Corp., Xerox Square, 15th fl., Rochester, N.Y. 14644. Tel: (716) 423-9200.  
**Product:** Labeling equip.

## TAPE, PROFESSIONAL SUPPLIES, MANUFACTURERS

Audio Accessories Co., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Sales Mgr.: John S. Maloney.  
**Audio:** Cassette repair kits (Sav-A-Tape).  
 Audiolab Electronics, 3725 Esperanza Dr., Sacramento, Calif. 95825. Tel: (916) 485-0500. Pres.: R.E. Stofan; Sales & Adv. Mgr.: J. Hodges.  
**Audio:** Degaussers.  
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole. Int'l branch: France.  
**Audio:** Splicing, cleaning & leader tapes. (SEE ADVERTISEMENT)  
 Beaucart, see UMC.  
 Bogen—Germany, see International Rec'g.  
 W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J.E. Larson; A/V Accessory Prods. Mgr.: John Arnold.  
**Audio:** 8-tr. & cassette leader & splicing tape, 8-tr. sensing tape, master splicing tape.  
 Cable of America Inc., 6767 E. 50 Ave., Commerce City, Colo. 80033. Tel: (303) 287-3497.  
**Audio:** Patch cords, adapters, tape splicers.  
 Cartridge Inds. Corp., 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011.  
**Audio:** 8-tr. & cassette splicing tapes & tabs.  
 Celanese Plastics Co., 26 Main St., Chatham, N.J. 07928. Tel: (201) 635-2600.  
**Branch:** Greer, S.C., Celanese Plastics Co., Films Div., PO Box 828, Hood Rd. Zip: 29651. Tel: (803) 877-8471.  
**Audio & video:** Celanar polyester film tape base.  
 Cetec Broadcast Group, 75 Castilian Dr., Goleta, Calif. 93017. Tel: (805) 968-1561. Pres.: Bob Ward; Sales Mgr.: Andy McClure; Adv. Mgr.: Jay Cooke.  
**Branches:** Sacramento, Calif., Cetec/Sparta, 5851 Florin-Perkins Rd. Zip: 95828. Tel: (916) 383-5353.

Pres.: Frank Bogusz; Audio Prod. Mgr.: Dave Evans—**Sacramento, Calif.**, Cetec/Jampro, 6939 Power Inn Rd. Zip: 95828. Tel: (916) 383-1177. Pres.: Peter Onnigian; VP & Prod. Mgr.: Jim Olver.  
**Audio:** Bulk erasers.  
 Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Dir.: Glenn Hart.  
**Branch:** Century City, Calif., 1801 Century Park W. Zip: 90067. Tel: (213) 556-4836. Nat'l Sales Dir.: Jerry Bronaugh.  
**Plant:** Danbury, Conn., 15 Great Pasture Rd. Zip: 06810. Tel: (203) 744-3555. Plant Mgr.: Ray Hughes.  
**Audio:** Splicing & abrasive tape, liquid magnetic pattern detecting kit. (Magna See).  
 Data Technology Corp., 125 Baker St., Suite 230, Costa Mesa, Calif. 92626. Tel: (714) 540-5624.  
**Audio:** 1/2" & 10/16" cassette transfer reels.  
 Gotham Audio Corp., 741 Washington St., New York, N.Y. 10014. Tel: (212) 741-7411.  
**Audio:** Splicing & editing equip. (Gotham), precision tape timer (Lyrec).  
 Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. VP Sales: John R. French.  
**Audio:** Custom & replacement heads.  
 Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Plant Mgr.: Jeff St. Thomas.  
**Audio:** Cassette leader tape.  
 ICI United States Inc., Plastics Div., New Murphy Rd., Wilmington, Del. 19897. Tel: (302) 575-3000.  
**Audio & video:** Polyester film tape base (Melinex).  
 Infonics Inc. & Phoenix Ents., PO Box 1111, 238 Hwy. 212, Michigan City, Ind. 46360. Tel: (219) 879-3381. Pres.: Paul C. Lloyd.  
**Audio:** Alignment tapes, kits, duplicator peripherals.  
 International Rec'g Co., 49 Desmond Ave., Bronxville, N.Y. 10708. Tel: (914) 337-5726. Pres.: Claire Rie.  
**Audio:** Heads (Bogen—Germany).  
 Jelfmarr Ents. Inc., 16 Newcastle Ave., Plainview, N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost.  
**Audio:** Sensing tape. (SEE ADVERTISEMENT)  
 Johnson Inds. Inc., 10749 Chandler Blvd., North Hollywood, Calif. 91601. Tel: (213) 980-5520.  
**Audio:** Bulk erasers.  
 Lafayette Radio Electronics Corp., 111 Jericho Tnpk., Syoset, N.Y. 11791. Tel: (516) 921-7700. Pres.: Arthur H. Blackburn; Adv. Mgr.: George Priggen III.  
**Audio:** Tape splicers.  
 Lipps Inc., 1630 Euclid St., Santa Monica, Calif. 90404. Tel: (213) 393-0449. Pres.: Edwin A. Lipps; Sales Mgr.: Donald S. Elderson.  
**Audio:** Magnetic heads.  
 Lyrec, see Gotham.  
 MPM (div. of Pfizer Inc.), 640 N. 13 St., Easton, Pa. 18042. Tel: (215) 253-6261. Pres.: J.P. Bartels; Int'l Mktg. Mgr.: C. Alan Lindquist Jr.; Adv. Mgr.: H.F. Stolte.  
**Audio & video:** Magnetic iron oxide for tape coating.

M R L, see Magnetic Reference Lab.  
 Magna See, see Columbia Magnetics.  
 Magnetic Reference Lab. Inc., 229 Polaris Ave., Suite 4, Mountain View, Calif. 94043. Tel: (415) 965-8187.  
**Pres.:** John G. McKnight.  
**Audio:** Test tapes (MRL).  
 Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Sales Mgr.: Nicholas Perazzo.  
**Audio:** Reels for bulk cassette tape. (SEE ADVERTISEMENT)  
 Melinex, see ICI.  
 Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: J.A. Yngve; Mktg. Servs. Mgr.: Paul Lund; Sales Mgr.: M. Kronfeld.  
**Audio:** Magnetic heads.  
 Permatap Prods. Co. (div. of Dodge Properties Inc.), Box 2444M, Rt. 1, Social Circle, Ga. 30279. Tel: (404) 787-1910. Pres.: W.B. Thompson.  
**Video:** splicing tape.  
 Phoenix Ents., see Infonics.  
 Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, N.Y. 11570. Tel: (516) 764-5061; NYC (212) 227-0008. Pres.: Stanley Gilman; Sales Mgr.: Pete Gans; Adv. Mgr.: Paul Mastroianni.  
**Audio:** Splicing & sensing tape, splicer, paper leader tape.  
**Video:** Helical video lead-in splicing tape. (SEE ADVERTISEMENT)  
 Q/Splice, see Webtek.  
 Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condiak.  
**Audio:** Cassette & 8-tr. demagnetizers, erasers, head cleaners, splicers, rewinders.  
 S T L, see Standard Tape Lab. & Taber Mfg.  
 Saki Magnetics Inc., 1649 12 St., Santa Monica, Calif. 90404. Tel: (213) 451-8611. Pres.: Eugene Sakasegawa; Sales & Adv. Mgr.: Trevor Boyer.  
**Audio:** Magnetic recording heads.  
 Sav-A-Tape, see Audio Accessories.  
 Saxon Adhesive Prods. Inc., 880 Garfield Ave., Jersey City, N.J. 07305. Tel: (201) 451-0200; NYC (212) 964-1713.  
**Audio:** Cueing & splicing tapes, end tabs.  
 Simtek Communications Inc., 50 W. 75 St., New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Mort Schlein.  
**Audio:** Splicing blocks & tape.  
 Speedex Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661. Contact: Jim Heighway.  
**Audio:** Head demagnetizers, test tape, bulk erasers, splicing & editing equip.  
 Splicette, see Webtek.  
 Standard Tape Lab. Inc., 26120 Eden Landing Rd., Hayward, Calif. 94545. Tel: (415) 786-3546. Treas.: Frank G. Lennert.  
**Audio:** Test tapes (STL).



1 PERSON OPERATION

## AUTOMATED CASSETTE LOADING

THROUGHPUT per operator can be significantly increased using Automatic Cassette Feeders on Recortec loaders. One operator will then be able to handle up to 10 units loading C-90 length cassettes. The operator's only task is to keep the loaders supplied with C-zeros and tape pancakes.

QUALITY of output is improved by automated cassette handling and leader threading. The constant tension packing of tape in the cassette assures no tape stretching and trouble free cassette operation. Defective C-zeros and high friction cassettes are automatically rejected and segregated by the loader.

EFFICIENCY of Recortec equipment is evident when the same unit can handle C-10 to C-180 tape without adjustment. The same loader can be used for loading either prerecorded or blank tape. The unit is also less dependent on operator proficiency because of the automatic functions.

**RECORTEC, INC.** 777 PALOMAR AVE., SUNNYVALE, CA 94086 TEL: (408) 735-8821 TWX: 910-339-9367

# As a businessman, you'd make a terrific human being.

Some of the things you do for a living can make you feel wonderful when you do them for free. To help people living in your community.

Can you set up a budget?  
Motivate a staff? Program a computer?  
Type? Read? Tie a shoe?

Yes? Then you can help people. In fact, there are probably dozens of voluntary organizations right in your town who would love to have you working with them. Join one. Or, if you see the need, start one.

We'll be your contact.

If you can spare even a few hours a week, call the Voluntary Action Center in your town. Or write: "Volunteer," Washington, D.C. 20013.

You'll get to know some terrific human beings. And one of them will be you.

  
**Volunteer.**  
The National Center for Voluntary Action

A Public Service of This Magazine & The Advertising Council

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: W.L. Larson, Adv. & Sales Promo. Mgr.: Raymond F. Beier  
**Audio:** Connectors, cable assemblies, adapters, patch cord systems, jacks & plugs.  
Taberasers, see Taber Mfg.  
Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831  
**Audio:** Heads (Taber), bulk erasers (Taberasers), test tapes (STL).  
Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina  
**Audio:** Splicing & sensing tape, pre-cut Q-tabs.  
**Video:** Splicing tape.  
U M C Electronics Co., 460 Sackett Point Rd., North Haven, Conn. 06473. Tel: (203) 288-7731. Pres.: Allan J. Shafel; Broadcast Sales Mgr.: Charles F. Rockhill  
**Audio:** Splice finders (Beaucart).  
Veritas Electronics Corp., 22 Grand Ave., Farmingdale, N.Y. 11735. Tel: (516) 541-5373. Pres.: Warren S. Rosenthal; Sales Mgr.: Paul Kallan; Adv. Mgr.: George Fannin; Customer Serv. Mgr.: Karen A. DeSantis  
**Audio:** Head demagnetizers, bulk erasers, cassette & open reel splicers.  
W R E, see Wide Range Electronics.  
Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; VP: John A. Pace; Sales Mgr.: Ken George  
**Branch:** Chicago, Ill., 6440 N. Ridgeway Ave. Zip: 60645. Tel: (312) 679-5470  
**Audio:** Pre-cut tape splices (Q/Splice for 8-tr., Splicette for cassettes), cassette splicing & splicing/sensing roll tape.  
Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366. Pres.: Otto Rauhut; Mktg. Mgr.: A.S. Russell  
**Audio:** Bulk erasers, degaussers, magnetic erasing pencil (WRE).  
Xcel Corp., 290 Ferry St., Newark, N.J. 07105. Tel: (201) 344-2300  
**Audio & video:** Acetate film base.



## IMPORTANT NOTICE

### AUDIO INDUSTRIES

Announces

- C-O CASSETTES
- CASSETTE & 8 TRACK TAPE
- CASSETTE COMPONENTS
- NORELCO STYLE BOXES
- CASSETTE TABS
- BLANK CASSETTES C-30, C-60, C-90, HEAD CLEANERS
- 8-TRACK CARTRIDGES

**HIGHEST QUALITY  
LOW PRICES**

Call or Write

## AUDIO INDUSTRIES

Broad & Linden Aves. • Ridgfield, N.J. 07657  
Tel: 201-945-4545 • Telex 133396

S P A C I E S



32 OR  
64 TIMES

1 PERSON  
OPERATION

## AUTOMATED CASSETTE DUPLICATOR

COMBINING duplication and loading into one operation is Recortec's contribution to cutting your labor costs. And, the Bi-Directional Master eliminates the master bin loop! With the system pictured, one operator keeps the C-zero hoppers supplied, puts on new pancakes and spot checks the finished product.

QUALITY is built into this professional equipment to provide the best in open reel type duplication systems. The standard 32 times duplication ratio provides the highest fidelity attainable in high speed duplication. Even at 64 times, the bandwidth is sufficient for most recording applications.

PRODUCTIVITY of your operation can be continually expanded from a start-up 1 x 1 system, to a 1 x 8 as pictured and even to larger configurations. Our systems provide highest productivity, and a quality product with fewer operators. Only Recortec offers automated duplication and loading in one operation!

**RECORTEC, INC.** 777 PALOMAR AVE., SUNNYVALE, CA 94086 TEL: (408) 735-8821 TWX: 910-339-9367



# RECORD & TAPE DEALER ACCESSORIES & SUPPLIES

The key to the abbreviations following the company listings is:  
(M) Manufacturer, (D) Distributor, (I) Importer.

A B C Schwann Publ'ns Inc., 137 Newbury St., Boston, Mass. 02161. Tel: (617) 261-3143. Pres.: William Schwann; Sales Mgr.: Patricia Bott; Adv. Mgr.: Franz D. Wolff.  
**Product:** Record & tape catalog servs.  
A/V Paragon, see Universal Tape.  
Action Leathercraft Inc., 5340 E. Harbor St., Commerce, Calif. 90040. Tel: (213) 728-1155. Pres.: George Hillinger; VP Mktg.: Andy Livian.  
**Product:** 8-tr. & cassette carrying & storage cases. (M)  
Add 'n Stac, see Royal Sound.  
Advance Prods. Co. Inc., PO Box 2178, 1101 E. Central, Wichita, Kan. 67201. Tel: (316) 263-4231.  
**Product:** Carrying & storage cases.  
Akro-Mils, PO Box 989, Akron, Ohio 44309. Tel: (216) 253-5593.  
**Product:** Record & tape carrying & storage cases (Record-Mate, Tape-Mate). (M)  
Aldshir Mfg. Co. Inc., 111 Lake Ave., Tuckahoe, N.Y. 10707. Tel: (914) 779-1297. Pres.: Gerald Shirley; Sales Mgr.: Lindley Nichols.  
**Product:** 45 rpm adaptors (Televox). (M)  
Amaray Int'l Corp., 3600 Haven Ave., Suite 9, Redwood City, Calif. 94063. Tel: (415) 364-5034. Pres.: Lloyd Neal; Sales Mgr.: Ron Garrett.  
**Product:** Video cassette carrying & storage cases. (M)  
Amberg Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel: (815) 933-3351. Pres.: Alexander R. Noble; Sales & Prod. Mgr.: Melvin Pray.  
**Product:** Record & tape carrying & storage cases. (M)  
American Lighting Specialties Inc., 1942 W. Artesia Blvd., Torrance, Calif. 90504. Tel: (213) 532-9262. Pres.: Richard D. Smith; Mktg. Dir.: Steve Silberman.  
**Product:** Record & tape carrying & storage cases. (M)  
American Sound Corp., 3319 E. Ten Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank Day; VP & Gen. Mgr.: Paul M. Hayes; Sales & Adv. Mgr.: Paul E. Adams.  
**Product:** Head cleaners. (M)  
Ampeg Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887.  
**Branches:** Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215

Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100.  
**Product:** Head cleaners, demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)  
Ampro Inc., 1624 Toal St., Charlotte, N.C. 28206. Tel: (704) 334-5341. Pres. & Sales Mgr.: Fred E. Martiniz.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths & brushes (Dustbuster). (M)  
R. B. Annis Co., 1101 N. Delaware St., Indianapolis, Ind. 46202. Tel: (317) 637-9282. Owner: R.B. Annis.  
**Product:** Demagnetizers (Han-D-Mag), pocket magnetometer (Annis). (M)  
Arista Ents. Inc., 35 Hoffman Ave., Hauppauge, N.Y. 11787. Tel: (516) 234-7000. Pres.: Alan E. Leifer; Nat'l Sales Mgr.: Leon Kramer.  
**Product:** Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape. (M)  
Aspen Ltd., 4960 Jackson St., Denver, Colo. 80216. Tel: (303) 320-4445. Pres. & Sales Mgr.: Sid Laks; Adv. Mgr.: K. Davis.  
**Product:** Head cleaners & demagnetizers (Aspen), 8-tr. test tape (Decktester).  
Athenia Inds. Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres. Sales & Adv. Mgr.: Charles Beres Jr.  
**Product:** Cassette head cleaners. (M) (SEE ADVERTISEMENT)  
Audio Buff, see Elpa.  
Audio Inds. Inc., Broad & Linden Aves., Ridgefield, N.J. 07657. Tel: (201) 945-4545. Pres.: M. Donalds; VP: M. Thaler.  
**Product:** Head cleaners, leader tape. (M) (SEE ADVERTISEMENT)  
Audio-Kare (div. of Hammond Inds. Inc.), 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900. Pres.: C.E. Hammond; Sales Promo. Mgr.: Norm Wieland.  
**Product:** Record & tape carrying & storage cases, cleaners (Quiet One), cloths, brushes, head cleaners, demagnetizers. (M)  
Audiolab Electronics, 3725 Esperanza Dr., Sacramento, Calif. 95825. Tel: (916) 485-0500. Pres.: R.E. Stofan; Sales & Adv. Mgr.: J. Hodges.  
**Product:** Demagnetizers. (MD)

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Telex: 126419. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.  
**Int'l branch:** France.  
**Product:** Leader & splicing tape. (SEE ADVERTISEMENT)  
Audio-Technica U.S. Inc., 33 Shiawassee Ave., Fairlawn, Ohio 44313. Tel: (216) 836-0246. VP & Gen. Mgr. Jon R. Kelly; Mktg. Mgr. Fred Nichols.  
**Product:** Cleaners, cloths, brushes, needles. (M)  
Audiotex (div. of GC Electronics), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: Anthony C. Valuius; VP Sales & Mktg.: Ed Crockett; Adv. Mgr.: John Hogan.  
**Product:** Cleaners (Record Basic, Record Plus), cloths (Blue Max, Record Purifier), brushes (Electroduster), 45 rpm adaptors, head cleaners, demagnetizers, splicers, anti-static turntable mat. (M)  
B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres. G.J. Grochla; Mktg. Servs. Mgr.: J.P. Hiltz; Sales Mgr.: J.S. Walker; Adv. Mgr. R.E. Dalessio.  
**Branches:** Santa Monica, Calif., 1307 Colorado Ave. Zip: 90404. Tel: (213) 451-8781—Melrose Park, Ill., 1800 No. 30 Ave. Zip: 60160. Tel: (312) 343-6618—Clifton, N.J., 149 Rt. 48. Zip: 07011. Tel: (201) 546-9111—Dallas, Tex., Dallas Petroleum Center, 13610 Midway, Suite 255. Zip: 75240. Tel: (214) 233-6607.  
**Product:** Tape carrying & storage cases, head cleaners. (M)  
Ball Corp., 345 High St., Muncie, Ind. 47302. Tel: (317) 747-6100. Pres.: John Fisher; Sales Mgr. Stephen L. Oseman.  
**Product:** Record preservative (Sound Guard). (SEE ADVERTISEMENT)  
Bazzy Electronics Corp., PO Box 142, Fraser, Mich. 48026. Tel: (313) 463-2592. Pres., Sales & Adv. Mgr.: Allan Bazzy; Gen. Mgr.: Michael Tattan.  
**Product:** Record & tape carrying & storage cases, head cleaners & demagnetizers.  
Bear-Kat Prods. Inc., 1400 Axtell, Troy, Mich. 48084. Tel: (313) 649-2400.  
**Product:** 8-tr. & cassette storage cases.  
Blackbourn Inc., 1821 University Ave., St. Paul, Minn. 55104. Tel: (612) 646-2781.  
**Product:** Carrying & storage cases. (M)

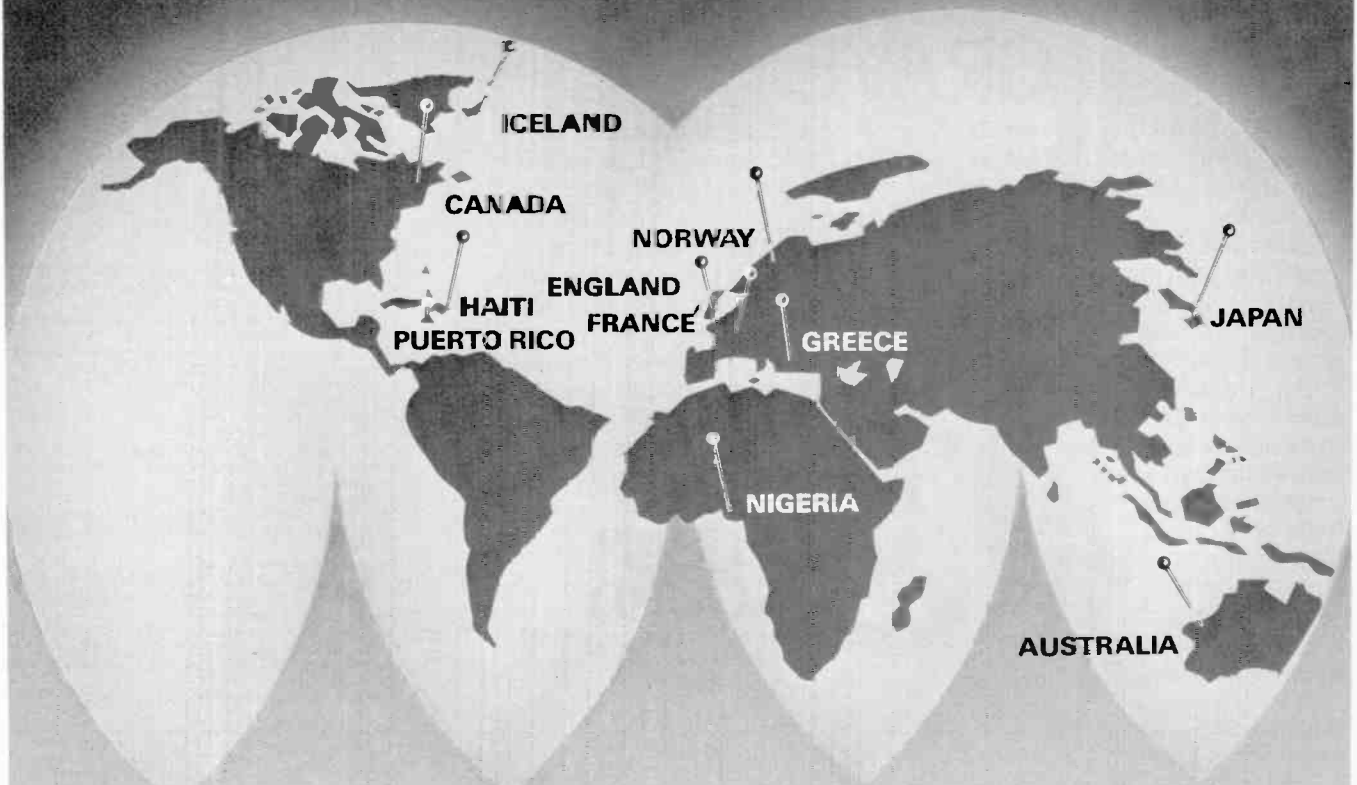
## READING SOMEONE ELSE'S BUYER'S GUIDE? It Pays To Have Your Own Copy.

Order it now—send \$25.00 plus postage (see postage rates below) to: Billboard International Buyer's Guide, 2160 Patterson Street, Cincinnati, Ohio 45214 (note: California residents add 6% state sales tax). POSTAGE RATES: U.S. & Canada, add \$2.50 for postage; Europe & South America, add \$5.00 for postage; Central America & Caribbean countries, add \$3.00 for postage; Africa, Asia, U.S.S.R., add \$7.00 for postage. (Send check or money order, no C.O.D.'s).

Also note if you have a paid one year subscription to Billboard, directories are mailed as they are published throughout the year as part of your sub—at no extra cost—plus you are getting your own copy of Billboard each week.

Why not enter your subscription now—see and use special order form bound into this edition.

# LE-BO<sup>®</sup> known the world over



for the finest quality line of  
**Tape Carrying Cases**  
**Record Cases**  
**Tape and Record**  
**Accessories**



Distributed in Canada by  
PHONODISC LTD., Toronto

**LE-BO Products Co., Incorporated 58-60 Grand Avenue, Maspeth, N.Y. 11378**

# SAVE ROMEO AND JULIET FROM AN EARLY GRAVE.

Dirt can be hell on any record. Clean Sound gets rid of it better than any other record cleaner on the market.

Clean Sound has an easy-to-use applicator with fabric fibers that reach deeply inside record grooves to lift out every bit of dust and grime.

Our exclusive 10-ingredient cleaning solution comes in a control-flow bottle that can't evaporate or overflow. It not only cleans records, but restores the anti-static properties that are lost even before a record is



opened. Independent tests prove that Clean Sound reduces static by an astonishing 98.4%.

Len Feldman of FM Guide says it's "for use by serious record collectors who want to keep their records clean and sounding as good as possible for the longest possible time."

Look for Recoton's Clean Sound at your record counter or stereo dealer.

## CLEAN SOUND™

RECORD CLEANING SYSTEM  
Recoton Corp., 46-23 Crane St.,  
Long Island City, N.Y.

- Black Magic, see Recoton.
- Blue Max, see Audiotech.
- Bowers Rec. Sleeve Co., 5331 N. Tacoma Ave., Indianapolis, Ind. 46220. Tel: (317) 251-3918. Pres.: Robert Bowers; VP & Sales Mgr.: Charles H. Kaufman.  
Product: Replacement record sleeves (Protect Your Records). (M)
- W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J.E. Larson; AV Accessory Prods. Mgr.: John Arnold.  
Product: Audio leader & splicing tape. 8-tr. sensing tape, video cassette leader & splicing tape.
- C M C, see Pratt-Spector.
- Calibron, see Horian.
- Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6252. Exec. VP: E. Khoury; Mktg. Servs. Dir.: John M. Ricci; Sales Mgr.: Oscar Arslanian.  
Sales offices: Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 775-7101—Germantown, Md., Century XXI, 20030 Century Blvd. Zip: 20767. Tel: (301) 428-0795—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 757-7470—Cleveland, Ohio, 7123 Pearl Rd. Zip: 44130. Tel: (216) 888-6010—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 637-1890.  
Int'l branches: Mexico, Singapore.  
Product: Head cleaners. (M)
- Carola, see Devon Design.
- Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel: (815) 397-3200. Pres.: Robert L. Fleming; Sales Mgr.: Sandra L. Fleming; Adv. Mgr.: Donald Clark.  
Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, splicing tape, splicers. (M)
- Cartridge Inds. Corp., 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011.  
Product: Splicing tape.
- Cassette Caddy, see Rubbermaid.
- Clean Sound, see Recoton.
- Clean-Sweep, see Horian.
- Coast Ind'l Mfg. Co., 3611 E. La Palma Ave., Anaheim, Calif. 92806. Tel: (714) 630-4472. Pres.: Art Reynolds Jr.; Sales Mgr.: Art Reynolds Sr.  
Product: Head cleaners.
- Comsette Corp., 12417 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 826-4528. Pres.: Richard W. Moore.  
Product: Head cleaners. (M)
- Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444, Zip: 46206; 740 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 635-6531.  
Branches: West Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: (213) 478-9891—Hackensack, N.J., 1 University Plaza. Zip: 07601. Tel: (201) 488-5151.  
Product: Cassette storage boxes (Tapbox). (M)

# free! less work for more sales

## YOU POCKET THE PROFITS

When you buy the

### EV-GAME SELF-SERVICE NEEDLE/CARTRIDGE FINDER™ SYSTEM

The customer works; you build profits, save time with this counter-top system. In 1 sq. ft. of space. For details, contact our sales dept.



## EV-GAME Inc.

Freeport, New York 11520 — (516) 378-0440

a gulton company

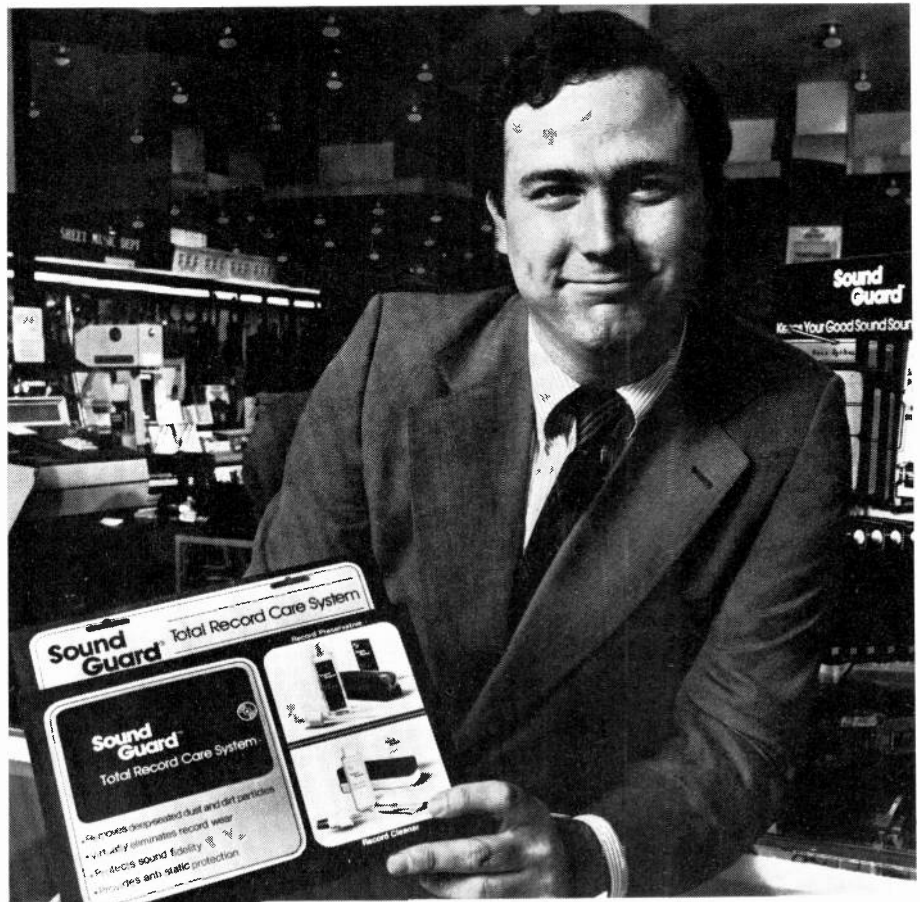
# There's a whole new business in the accessory department.

In the short time it's been around, Sound Guard® record preservative is setting records in just about every outlet it's in.

Because it works.

For your customers, Sound Guard maintains sound fidelity by reducing record wear and resisting dust accumulation with its built-in, permanent anti-static property.

For you, it's something more than a major breakthrough in record care. Sound Guard is a remarkable product that's creating more sales where today's smart money is—your accessory department.



**And now, two new Sound Guard products:**

**1. Sound Guard™** record cleaner kit.

Developed for both light and thorough cleaning to remove everything from dust particles to oily fingerprints.

**2. Sound Guard™ Total Record Care System.**

Sound Guard record preservative and Sound Guard record cleaner—all in one package. There's no other system like it for total record care.

See your Sound Guard representative.



**Sound Guard® keeps your good sounds sounding good.**



Sound Guard preservative—Sound Guard cleaner—Sound Guard Total Record Care System  
Sound Guard is Ball Corporation's registered trademark. Copyright © Ball Corporation, 1977. Muncie, IN 47302

Crestmark Inds., 225 34 St., New York, N.Y. 10001. Tel: (212) 947-9166. Pres.: Leon Beda.  
**Product:** Record & tape carrying & storage cases. (M)  
 Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6111. Pres.: Al Metzger; Nat'l Sales Mgr.: L. Michael Wright; Adv. Mgr.: Judy Harris.  
**Product:** Record & tape carrying & storage cases. (M)  
 D'Stat, see Discwasher.  
 Dak Inds. Inc., 10845 Vanowen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559; WATS (800) 423-2646.  
**Product:** Tape carrying & storage cases, auto-sensing & mylar leader tape. (SEE ADVERTISEMENT)  
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Nat'l Sales Mgr.: Jere R. Hill.  
**Product:** Tape carrying & storage cases, head cleaners (Dynasound). (M) (SEE ADVERTISEMENT)  
 Deckteter, see Aspen.  
 Delrama Int'l, 37 Newtown Rd., Plainview, N.Y. 11803. Tel: (516) 293-8740.  
**Product:** Tape carrying & storage cases, cleaners, cloths & brushes. (M)  
 Devon Design Corp., 1319 Lafayette Blvd., Fredericksburg, Va. 22401. Tel: (703) 371-5515. Pres.: Clive Rumble; Gen. Mgr.: H. Rumble.  
**Product:** Record & tape carrying & storage cases (Carrola, Devon). (M)  
 Dielectrics Inc., 6 Second Ave., Chicopee, Mass. 01020. Tel: (413) 598-8308. Pres.: Earl S. Stahl; VP Opns.: Eric C. Stahl.  
**Product:** Record & tape carrying & storage cases. (M)  
 DISContinued Recs., 444 S. Victory Blvd., Burbank, Calif. 91502. Tel: (213) 849-4791. Owner: Les Szarvas.  
**Product:** Catalog servs. (reference library of out-of-print recorded material).  
 Discwasher Inc., 1407 N. Providence Rd., Columbia, Mo. 65201. Tel: (314) 449-0941. Pres. & Adv. Mgr.: Bruce R. Maier; Nat'l Sales Mgr.: James D. Hall; Adv. Mgr.: Joy Fergusson.  
**Product:** Cleaners, cloths & brushes (D'Stat, Pro-disc, Zerostat). (M) (SEE ADVERTISEMENT)  
 Disk-Go-Case, see Supronics.  
 Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh.  
**Product:** Carrying & storage cases. (M)  
 Donnak Inds., PO Box 422, Ridgefield, N.J. 07657. Tel: (201) 945-6820. Admin. Ass't: Diane Appel.  
**Product:** Head cleaners, leader tape.  
 Dosix, see Double Sixteen.  
 Double Sixteen Co., PO Box 1616, 407 Gundersen Dr., Wheaton, Ill. 60187. Tel: (312) 653-1616  
**Product:** Tape carrying & storage cases (Dosix). (M)  
 Duotone Co. Inc., 6875 SW 81 St., Miami, Fla. 33143. Tel: (305) 665-1121. Pres., Sales & Adv. Mgr.: Stephen Gibson Nester; VP: Benjamin Rosenberg.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, splicing tape. (M)  
 Dustbuster, see Ampro.

Dynasound, see Data Packaging.  
 E V Game Inc., 186 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 378-0440. Pres.: Michael Damsky; Sales Mgr.: Syl Landro.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners, needles. (M) (SEE ADVERTISEMENT)  
 Editall, see Elpa.  
 Electroduster, see Audiotech.  
 Electronic Homes Co., 24-64 Crescent St., Astoria, N.Y. 11102. Tel: (212) 545-3094. Pres.: Paula Boydell; Sales Mgr.: Elias Smyrnakis.  
**Product:** Head cleaners (Toyota).  
 El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. VP & Sales Mgr.: Allen Schor.  
**Product:** 8-tr. & cassette caddies. (M) (SEE ADVERTISEMENT)  
 Elpa Mktg. Inds. Inc., Thornes & Atlantic Aves., Garden City Park, N.Y. 11040. Tel: (516) 746-3002. Pres.: Bud Childs; Sales Mgr.: Cliff Hendrickson; Adv. Mgr.: Shelley Berman.  
**Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85260. Tel: (602) 948-1070.**  
**Product:** Cleaners, cloths, brushes (Audio Buff, Watts Recordcare); splicing block & tape (Editall). (M)  
 Erase-Sure, see Magnisonic.  
 Erect-a-Set, see Fuji.  
 Esmond Inds. Inc., 2455 E. Sunrise Blvd., Fort Lauderdale, Fla. 33304. Tel: (305) 564-6435.  
**Product:** Carrying & storage cases.  
 Essette Prods. Inc., 866 Third Ave., New York, N.Y. 10022. Tel: (212) 751-0815. Pres.: Anders Ljungdahl; Sales Mgr.: Joe Hudak; Adv. Mgr.: E. Corbley.  
**Product:** Carrying & storage cases. (M)  
 Ess & Ess Music Prods. Inc., 95 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) 789-3060.  
**Product:** Carrying & storage cases.  
 Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales & Mktg. Mgr.: Arthur Constantine.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape. (M)  
 Fuji Photo Film USA Inc., 350 Fifth Ave., 70th fl., New York, N.Y. 10001. Tel: (212) 736-3335. Gen. Mgr.: John Dale.  
**Product:** Tape carrying & storage cases (Erect-a-Set). (M)  
 Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stoney Point, N.Y. 10980. Tel: (914) 942-1000.  
**Product:** Head cleaners. (M)  
 Gusdorf & Sons Inc., 6900 Manchester Ave., St. Louis, Mo. 63143. Tel: (314) 647-1207. VP Mktg.: Michael Wertman.  
**Product:** Carrying & storage cases.  
 Hagerstown Leather Goods Co., PO Box 470, 858 Willow Circle, Hagerstown, Md. 21740. Tel: (301) 739-3594. Pres.: Harold N. Taylor; Sales Mgr.: Sherman F. Kendall Jr.; Adv. Mgr.: Austyn Granville.  
**Product:** Record & tape carrying & storage cases. (M)

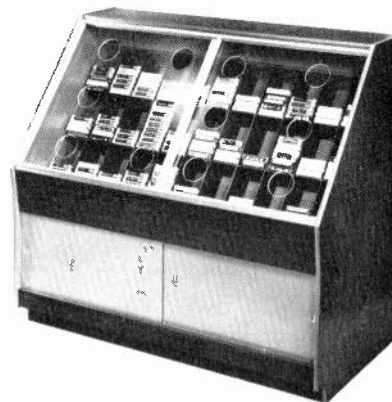
Han-D-Mag, see R.B. Annis.  
 Harrison Tape Guide & Harrison Guide to 4 Channel Recs. & Tapes, 140 E. 25 St., New York, N.Y. 10001. Tel: (212) 243-8912.  
**Product:** Catalog servs.  
 Helmac Prods. Corp., PO Box 73, Zip: 48501; 5280 Kelso St., Flint, Mich. 48503. Tel: (313) 239-7677.  
**Product:** Carrying & storage cases (Organizer). (M)  
 Herald Electronics, 6611 Lincoln Ave., Lincolnwood, Ill. 60016. Tel: (312) 675-1100. Pres.: Charles F. Kellner; Sales Mgr.: Hank Katz.  
**Product:** Demagnetizers.  
 Horian Ent's. Inc., 12381 Schaefer, Detroit, Mich. 48227. Tel: (313) 933-6900. Pres.: Richard C. Horian; Sales Mgr.: Robert L. Horian; Adv. Mgr.: Claudette Orr.  
**Product:** Record & tape carrying & storage cases; cleaners, cloths & brushes (Clean-Sweep), head cleaners & demagnetizers (Calibron).  
 Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, leader tape.  
 International Cassette Inds. Inc., 16131 Gothard St., Huntington Beach, Calif. 92647. Tel: (714) 848-1501.  
**Product:** Leader tape. (M)  
 Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainville, N.Y. 11903. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug; Adv. Mgr.: Norman Steen.  
**Product:** Head cleaners. (M)  
 Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480. Sales Mgr.: Herb Yassky.  
**Product:** Cassette storage library, LP record holder.  
 J-S Wood Prods. Inc., 11309 Emerald St., Dallas, Tex. 75229. Tel: (214) 620-2006.  
**Product:** Carrying & storage cases (custom design contract work only).  
 Jefmarn Ent's. Inc., 16 Newcastle Ave., Plainview, N.Y. 11803. Tel: (516) 822-7277. Pres.: Allan Frost.  
**Product:** Head cleaners, leader & splicing tape. (SEE ADVERTISEMENT)  
 Johnson Inds. Inc., 10749 Chandler Blvd., North Hollywood, Calif. 91601. Tel: (213) 980-5520.  
**Product:** Demagnetizers. (M)  
 King Instrument Corp., 80 Turnpike Rd., Westboro, Mass. 01581. Tel: (617) 366-9141. Pres.: James L. King; Mktg. Dir.: Paul McGonigle; Sales Mgr.: William E. Cline.  
**Product:** Splicing tape. (SEE ADVERTISEMENT)  
 Kustom Creations Inc., 19316 Londelius St., Northridge, Calif. 91324. Tel: (213) 886-8383. Pres.: William Lang; Sales Mgr.: Floyd Sanders; Adv. Mgr.: Bruce Lang.  
**Product:** Tape carrying & storage cases. (M)  
 Lafayette Radio Electronics Corp., 111 Jericho Tpke., Syoset, N.Y. 11791. Tel: (516) 921-7700. Pres.: Arthur H. Blackburn; Adv. Mgr.: George Priggen III.  
**Product:** Demagnetizers. (M)  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y.

# BETTER BY DESIGN....



HF 33-9

We have used our 28 years experience in the manufacture of store fixtures to help us design fixtures that really work for you. Fixtures that help you sell down when the going gets rough. Plier proof tape fixtures that really are plier proof. All this and INSTANT ACTION service too! Call or write for free color catalog



HFT-6



**Hamilton Fixture**  
 4805 Hamilton-Middletown Road  
 PO Box 658  
 Hamilton, Ohio 45012  
 513-868-2144



# Discwasher

Where the audio industry finds its new ideas.



SC-1

The stylus cleaner  
and magnifying mirror  
that work



DiscTraker

Incredible tonearm  
damping system



Discwasher  
System

The Superior  
Record Cleaner with  
new D3 Fluid



Pro-Disc

Freon-free dry film  
micro-coating



Direct From  
Cleveland

The world's first  
direct-to-disc recording  
of a full orchestra



discwasher, inc.

1407 N. Provincence Rd.  
Columbia, Missouri 65201

Ask your rep for proof and product

11378. Tel: (212) 894-5155. Pres.: Leslie Bokor; VP: A. Alexander; Sales Mgr.: Howard Aronson.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners. (M) (SEE ADVERTISEMENT)

Lencoclean, see Skyborough.

List-O-Tapes (div. of Trade Serv. Publ's Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211. Pres.: J.F. Simpson; VP Sales: W.A. Mundy.  
**Product:** Tape catalog servs.

Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; Div. Mgr.: Robert Loranger.  
**Product:** Tape carrying & storage cases. (MD)

M M C, see Magnetic Mktg.

Magnesonics Sales & Mfg. Co., PO Box 127, Northridge, Calif. 91326. Tel: (213) 368-3411. Pres.: Donald P. Grosslight; Sales Mgr.: Gregory Grosslight.  
**Product:** Bulk erasers (Erase-Sure), cassette rewriter (Rapid-Winder).

Magnetic Mktg. Corp., 29 Valley View Terr., Wayne, N.J. 07470. Tel: (201) 694-3502. Pres.: Thomas J. Hofbauer; Adv. Mgr.: M. Browne. (SEE ADVERTISEMENT)  
**Product:** Demagnetizers (MMC). (M)

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres.: Aaron Wasserstrom; Sales Mgr.: Douglas Scott.  
**Int'l branch:** Korea, IPO Box 5006, Seoul.  
**Product:** Leader tape. (M)

Mallory Dist. Prods. Co., 4760 Kentucky Ave., Indianapolis, Ind. 46222. Tel: (317) 856-3731. Pres.: Wayne Etter; Sales Mgr.: F.P. Vendely; Adv. Mgr.: A.E. Baker.  
**Product:** Head cleaners. (M)

Marsand Inds. Inc., 5150 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 938-2755. Pres.: Sanford Sykes; Exec. VP: Martin A. Waterman; Sales Mgr.: Al Siegal.  
**Product:** Record & tape carrying & storage cases.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Sales Mgr.: Nicholas Perazzo.  
**Product:** Head cleaners, 8-tr. dust caps. (SEE ADVERTISEMENT)

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres.: James I. McCann; Sales Mgr.: Phillip T. Levin.  
**Product:** Tape carrying & storage cases. (MD)

Metrocare, see RNS.

Metrosound, see RNS.

Micro-Trak Corp., 620 Race St., Holyoke, Mass. 01040. Tel: (413) 536-3551. Pres.: William E. Stacy.  
**Product:** Tape carrying & storage cases. (M)

Microtran Co. Inc., PO Box 236, 145 E. Mineola Ave., Valley Stream, N.Y. 11582. Tel: (516) 561-6050. Pres.: Albert J. Eisenberg; Sales Mgr.: Walter Benschler; Ass't Mktg. Mgr.: Lou Anne O'Connor; Adv. Mgr.: A. Packer.  
**Product:** Head cleaners & demagnetizers. (M)

M. A. Miller, see Pageant Miller.

Muskat Inds. Inc., 164-97 NW 49 Ave., Hialeah, Fla. 33014. Tel: (305) 625-9141.  
**Product:** Tape carrying & storage cases. (I)

N E R T (New England Record & Tape) (div. of PBN Survey), PO Box 268, Lawrence, Mass. 01842; 5A Central St., Salem, N.H. 03079. Tel: (603) 893-4148. Pres.: Jerry P. Marcus; Sales Mgr.: Melvin L. Marcus; Adv. Mgr.: E.J. Kankey.  
**Product:** Record & tape catalog servs. (PBN Survey).

Nakamichi Research (USA) Inc., 220 Westbury Ave., Carle Place, N.Y. 11514. Tel: (516) 333-5440. Pres.: E. Nakamichi; Mktg. Dir.: Ted Nakamichi; Sales Dir.: Ken Ohba; Technical Dir.: Harron K. Appleman.  
**Branch:** Santa Monica, Calif., 1101 Colorado Ave. Zip: 90404. Tel: (213) 451-5901.  
**Product:** Demagnetizers. (MDI)

Helen Neushaefer Div., see Supronics.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: J.A. Yngve; Mktg. Servs. Mgr.: Paul Lund; Sales Mgr.: M. Kronfeld.  
**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, splicing tape. (M)

Nuclear Prods. Co., PO Box 5178, El Monte 91734; 2519 N. Merced Ave., South El Monte, Calif. 91733. Tel: (213) 283-2603, 444-3852. Pres. & Gen. Mgr.: Richard M. Evleth; VP: Lee Hames.  
**Product:** Record cleaning brush (Staticmaster). (M)

Olson Electronics Inc. (sub. of Teledyne Corp.), 260 S. Forge St., Akron, Ohio 44327. Tel: (216) 535-1800. Pres.: W.R. Wolf; VP Mdsq.: J.D. Hardke; Sales Mgr.: H.M. Pelusi.  
**Product:** Demagnetizers, splicing & editing equip.

One-Spot Publ'g (div. of Trade Serv. Publ's Inc.), 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel: (312) 392-1720. Pres.: J.F. Simpson; Gen. Mgr.: E.V. Mironko; Circulation: R. Morin.  
**Product:** Record catalog servs.

Organizer, see Helmac Prods.

P 8 N Survey, see NERT.

P/M I, see Pageant Miller.

Pageant Miller Inds., 605 Northern Blvd., Chinchilla, Pa. 18410. Tel: (717) 567-4771. Pres.: Alan F. Wormser; Nat'l Sales Mgr.: Laurence J. Yasner; Adv. Mgr.: J.A. Johndrow.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners (all P/M I); needles (M.A. Miller, Pageant). (M)

Peerless Vid-Tronic Corp., 60 West St., Bloomfield, N.J. 07003. Tel: (201) 429-8600.  
**Product:** Record & tape carrying & storage cases, head cleaners, demagnetizers. (M)

Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Adv. Mgr.: R. Bruce Wight; Sales Mgr.: C. Al Clinton.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners (all Pfanstiehl); needles (Pfanstiehl).

Pfanton, see Pfanstiehl.

Phonolog Publ'g (div. of Trade Serv. Publ's Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211. Pres.: J.F. Simpson; VP Sales: W.A. Mundy.  
**Product:** Record catalog serv.

Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, N.Y. 11570. Tel: (516) 764-5061; NYC (212) 227-0008. Pres.: Stanley Gilman; Sales Mgr.: Pete Gans; Adv. Mgr.: Paul Mastroianni.  
**Product:** Leader tape (M); splicing tape (CMC). (DI) (SEE ADVERTISEMENT)

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, N.Y. 11787. Tel: (516) 273-0020. Pres.: Jerry Sybul; VP & Gen. Mgr.: Ernie Menkes.  
**Product:** Leader & splicing tape. (MD)

Pro-disc, see Discwasher.

Protect Your Records, see Bowers.

Q R K Electronics Prods. Inc., 1568 N. Sierra Vista, Fresno, Calif. 93703. Tel: (209) 251-4213. Gen. Mgr.: Carl Hammett; Sales Mgr.: Robin Williams.  
**Product:** Needles.

Quiet One, see Audio-Kare.

R M S Electronics Inc., 50 Antin Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; VP: Albert Goldstein; Sales Mgr.: Arthur Wasserman; Adv. Mgr.: E. Kneloff.  
**Product:** Tape carrying & storage cases. (M)

R N S Inc., 7 Manor Dr., Oak Ridge, N.J. 07438. Tel: (201) 697-2212. Pres.: Robert N. Schwartz; Customer Serv. Mgr.: Elaine Altamura.  
**Product:** Cleaners, cloths & brushes (Metrocare, Metrosound). (I)

Radio Shack (div. of Tandy Corp.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 390-3011. Pres.: Lewis Kornfeld; Sales Mgr.: Bernard Appel; Adv. Mgr.: Lawrence E. Blostein; Nat'l Pub. & Promo. Mgr.: Hy Siegel.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape, 8-tr. & cassette repair kits (Realistic). (M)

Rapid-Winder, see Magnesonics.

Realistic, see Radio Shack.

Recordaid Inc., PO Box 14338, Philadelphia, Pa. 19115. Pres.: D. Exline; Sales Mgr.: L. Siegel.  
**Product:** Record & tape catalog servs.

Record Basic, see Audiotex.

Record-Mate, see Akro-Mils.

Record Plus, see Audiotex.

Record Purifier, see Audiotex.

Record Research Inc., PO Box 200, Menomonee Falls, Wis. 53051. Tel: (414) 251-5408. Pres.: Joel Whitburn; Gen. Mgr.: William Hathaway.  
**Product:** Record catalog servs.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Robert Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Peter Wish.  
**Product:** Record & tape carrying & storage cases, record & tape catalog servs., 45 rpm adapters, head cleaners, demagnetizers, needles, leader & splicing tape (all Recoton); cleaners, cloths & brushes (Black Magic, Clean Sound). (M) (SEE ADVERTISEMENT)

Reliance Plastics & Packaging Div., Reliance Folding Carton

Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Adv. Mgr.: Barbara Weingarden.  
**Product:** Tape carrying & storage cases, audio & video cassette storage albums. (M)

Rivertone Corp., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, needles (custom plastic molding only).

Robins Inds. Corp., 75 Austin Blvd., Commack, N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Nat'l Dist. Sales Mgr.: Charles Condit.  
**Product:** Record & tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, leader & splicing tape, bulk erasers, tape cleaners (Soundtrack Scrubber)

Rotel of America Inc., 2642 Central Park Ave., Yonkers, N.Y. 10710. Tel: (914) 337-2777.  
**Product:** Cleaners, cloths & brushes.

Royal Sound Co. Inc., 248 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan.  
**Product:** Tape carrying & storage cases (Add 'n Stac), head cleaners & demagnetizers (Royal Sound). (M)

Rubbermaid Specialty Prods. Inc., PO Box 1707, Calloway Ind'l Park, Redding Rd., La Grange, Ga. 30240. Tel: (404) 884-1711.  
**Product:** Tape carrying & storage cases (Cassette Caddy, Tape Caddy). (M)

S S K Ent's Inc., 2488 Townsgate Rd., Westlake Village, Calif. 91361. Tel: (805) 495-1214; LA (213) 889-1831. Pres.: Mrs. S.F. Kara; Adv. Mgr.: Stephen Kara.  
**Product:** Head cleaners. (M)

Savoy Leather Mfg. Corp., PO Box 176, Ward Hill Ind'l Park, Haverhill, Mass. 01830. Tel: (617) 374-0351.  
**Sales office:** Newton Upper Falls, Mass., 1039 Chestnut St. Zip: 02164. Tel: (617) 964-0530.  
**Product:** Carrying & storage cases.

Saxon Adhesive Prods. Inc., 880 Garfield Ave., Jersey City, N.J. 07305. Tel: (201) 451-0200, NYC (212) 964-1713.  
**Product:** Splicing tape. (M)

Saxton Prods. Inc., 215 N. Rt. 303, Congers, N.Y. 10920. Tel: (914) 268-6846. Pres.: Edward Abbo; Sales Mgr.: Lewis Gould; Adv. Mgr.: J. Flowers.  
**Product:** Demagnetizers (DI), needles (M).

Schweitzer Design Inc., see Ampro.

Scotch, see 3M.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.  
**Product:** Record & tape carrying & storage cases, wire record racks. (MD)

Sentry Inds. Inc., 221 N. Macquesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Sales & Adv. Mgr.: Barry Rosen.  
**Product:** Cleaners, cloths, brushes, head cleaners, demagnetizers, leader & splicing tape (MDI) (SEE ADVERTISEMENT)

Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. Pres.: Joseph L. Berkman; VP Sales: Richard Rosenberg.  
**Product:** Record & tape carrying & storage cases. (M)

Simpac Int'l Inc., 369 San Miguel Dr., Suite 365, Newport Beach, Calif. 92660. Tel: (714) 644-6857.  
**Product:** Tape carrying & storage cases.

Skyborough Corp., 35 Pine Run Rd., Doylestown, Pa. 18901. Tel: (215) 348-2232. Pres.: David Fisher.  
**Product:** Record cleaning fluid (Lencoclean).

Snap Jack Inc., 805 Clifton Ave., Clifton, N.J. 07013. Tel: (201) 779-0225/0240. Pres.: David T. Coote; VP: Joseph A. Spiniella; Sales Mgr.: Robert Messina.  
**Product:** LP jacket wall frames.

Soma Mfg. Co., 7600 Wazata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Gen. Mgr.: Howard Holkestad; VP Premium Accounts: S. Gordon Stringer; Nat'l Sales Mgr.: Daniel P. Mahoney.  
**Product:** Record & tape carrying & storage cases. (M)

Sonic Research Inc., Sugar Hollow Rd., Danbury, Conn. 06810. Tel: (203) 792-8822. Pres.: Peter Pritchard; Mktg. Mgr.: Mr. Von Sacken.  
**Product:** Cleaners, cloths, brushes, needles. (M) (SEE ADVERTISEMENT)

The Sound Bug, see Transcontinental Eng'g.

Sound Furniture Co., PO Box 11499, Clayton, Mo. 63105. Tel: (314) 389-0077. Pres.: Bernie Hochman.  
**Product:** Tape carrying & storage cases (The Spinner). (M)

Sound Guard, see Ball.

Soundtrack Scrubber, see Robins.

Spectrotape Corp., PO Box 942, Loma Linda, Calif. 92354. Tel: (714) 825-6744. Pres. & Sales Mgr.: John Y.S. Chan; Sec'y-Treas.: Elsie Chan  
**Product:** Head cleaners.

Speedex Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661.  
**Product:** Cleaners, cloths, brushes, 45 rpm adapters, head cleaners, demagnetizers, splicing tape. (M)

The Spinner, see Sound Furniture.

Stac-All Inc., 1407 Allen Dr., Suite A, Troy, Mich. 48084. Tel: (313) 588-5510. Pres.: J.E. Joyce; Sales Mgr.: Judy A. Craig  
**Product:** Tape carrying & storage cases. (M)

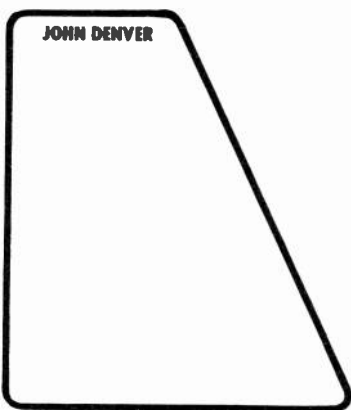
Staticmaster, see Nuclear Prods.

Sterling Prods. Co. Inc., 1689 Oakdale Ave., West St. Paul, Minn. 55118. Tel: (612) 455-6691. VP: David Blumstein.  
**Product:** Tape carrying & storage cases.

Styl-Ton Development Corp., see Rivertone.

Supronics Corp., Helen Neushaefer Div., 104 New Era Dr., South Plainfield, N.J. 07080. Tel: (201) 561-6300. Pres.: Lester G. Kaufmann; Sales & Adv. Mgr.: Lee J. Kaufman.  
**Product:** Record carrying & storage cases (Disc-Go-Case). (MD)

(Continued on page 226)



**CUSTOM AND STOCK DIVIDER CARDS**



**GOPHER PRODUCTS CORP.**

BOX 1812, CARSON CITY, NV, 89701  
 702 - 882 - 9333



# SENTRY

## TAPE & ACCESSORY EXPORT SPECIALISTS



### BASF

The purest, most accurate sound that tape can reproduce



### TDK

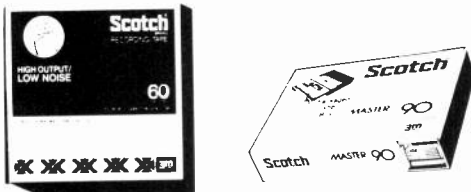
The machine for your machine



### Scotch 3M

RECORDING TAPE

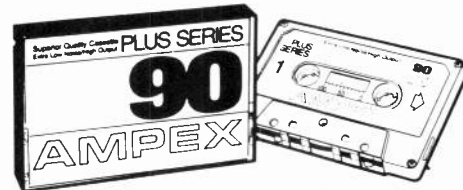
The truth comes out



### AMPEX

"PLUS SERIES"

The quiet one



### Capitol 1.

Great tape at a great price



### SENTRY

The rated tape . . . priced right!



SEND FOR **FREE** CATALOG!

TOP SUPPLIER OF TAPES AND ACCESSORIES

SCOTCH • TDK • BASF • MAXELL • MEMOREX • CAPITOL  
AMPEX • TRACS • SENTRY • WATTS • SOUNDGUARD  
DISC WASHER • LEBO • REDOTON • PFANSTIEHL • KOSS  
SANYO • NATIONAL SEMICONDUCTOR

SAME DAY SHIPPING!



## SENTRY INC.

221 NO. MAC QUESTEN PKWY  
MT. VERNON, N.Y. 10550 914-664-2909

## Importers, agents and Distributors Wanted

## . . . Worldwide!



# STORE FIXTURES & MERCHANDISING AIDS MANUFACTURERS

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

George Alexander Group Inc., 1063 Post Rd., Darien, Conn. 06820. Tel: (203) 655-7791; NYC (212) 886-5600. Pres.: Key Devejian, Admin. Ass't: Valeria Baker.  
**Product:** Tape browser boxes, tape display racks, tape divider cards.  
 American Tape Corp., 1116 Edgewater Ave., Ridgefield, N.J. 07657. Tel: (201) 943-7860. Pres.: Donald H. Garbor. Sales Mgr.: Julian Falk.  
**Product:** Tape browser boxes, tape display racks.  
 Ampro Inc., 1624 Tool St., Charlotte, N.C. 28206. Tel: (704) 334-5341. Pres. & Sales Mgr.: Fred E. Martinitz.  
**Product:** Record & tape browser boxes, record & tape display racks, record divider cards. (M)  
 Arkota, PO Box 1023, Valley City, N.D. 58072. Tel: (701) 845-2511.  
**Product:** Shelving.  
 Art-Phyl Creations, 508 Frelinghuysen Ave., Newark, N.J. 07114. Tel: (201) 248-5100. Pres.: Art Hochman.  
**Product:** Record browser boxes, record display racks. (M)  
 Bob's Displays, PO Box 3197, Jackson, Miss. 39207.  
**Product:** Tape display cabinets.  
 Ted Bushman Signs, 627 Broadway, Massapequa, N.Y. 11758. Tel: (516) 798-8590. Owner: Ted Bushman.  
**Product:** Divider cards. (M)  
 C E S Rec'g Inc., 4932 SE 83 Ave., Tulsa, Okla. 74145. Tel: (918) 627-8474.  
**Product:** Tape display racks. (M)  
 Central Plastics, 2701 N. Pulaski Rd., Chicago, Ill. 60639. Tel: (312) 235-3300. Pres. & Gen. Mgr.: H.R. Greenwald; Adv. Mgr.: J.T. Flynn.  
**Branch:** Rockford, Ill., Rockford Central Plastics, 2101 23 Ave. Zip: 61101. Tel: (815) 397-4465.  
**Product:** Browser boxes, display racks, divider cards. (M)

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Sales Mgr.: Lee Garson.  
**Product:** Record & tape browser boxes, record & tape display racks.  
 Creative Store Equip. Inc., PO Box 933, 1000 Airport Rd., Terrell, Tex. 75160. Tel: (214) 563-8869, 226-7248. Pres.: Jerry G. White; Sales Mgr.: John Bowen; Adv. Mgr.: Jackie Aslin.  
**Product:** Record & tape display racks.  
 Cummins Ents., 99 E. Magnolia, Burbank, Calif. 91503. Tel: (213) 843-6257. Pres.: Victor Cummins.  
**Product:** Display racks.  
 Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6111. Pres.: Al Metzger; Nat'l Sales Mgr.: L. Michael Wright; Adv. Mgr.: Judy Harris.  
**Product:** Record & tape divider cards.  
 Dajim Corp., 1 Park St., Amsterdam, N.Y. 12010. Tel: (518) 842-4800.  
**Product:** Record browser boxes. (M)  
 Design Fabrications (div. of Vinyl Interior Prods. Ltd.), 1215 Wheaton St., Troy, Mich. 48084. Tel: (313) 689-8206. Pres.: Bruce R. Dych.  
**Product:** Record & tape display racks. (M)  
 Devon Design Corp., 1319 Lafayette Blvd., Fredericksburg, Va. 22401. Tel: (703) 371-5515. Pres.: Clive Rumble; Gen. Mgr.: H. Rumble.  
**Product:** Record & tape display racks (Space Saver). (M)  
 Dielectrics Inc., 6 Second Ave., Chicopee, Mass. 01020. Tel: (413) 598-8308. Pres.: Earl S. Stahl; VP Optrs.: Eric C. Stahl.  
**Product:** Record & tape divider cards.  
 Display Equip. Mfg. Co., 711 S. Orchard St., Seattle, Wash. 98108. Tel: (206) 762-0711. Gen. Mgr.: Jerry Schoeller; Sales Mgr.: Welden Dolgoff; Adv. Mgr.: Lynda Hobson.  
**Product:** Record browser boxes, record & tape display racks. (MD)  
 Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh.  
**Product:** Tape display racks (Securette). (I)  
 E R H Sales Corp., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-4200. Pres.: Lee Halpern; Sr. Exec. VP: Howard Roseff; Adv. Mgr.: Larry Halpern.  
**Product:** Record & tape browser boxes, record & tape display racks. (SEE ADVERTISEMENT)  
 E V Game Inc., 186 Buffalo Ave., Freeport, N.Y. 11520. Tel: (516) 378-0440. Pres.: Michael Damsky; Sales Mgr.: Syl Landro.  
**Product:** Record & tape display racks. (M) (SEE ADVERTISEMENT)  
 Eastern Pacific Sound Co. Inc., 11215 35 St. SW, Seattle, Wash. 98146. Tel: (206) 242-3805.  
**Product:** Display racks (Top Notch).  
 Elpa Mktg. Inds. Inc., Thornes & Atlantic Aves., Garden City Park, N.Y. 11040. Tel: (516) 746-3002. Pres.: Bud Childs; Sales Mgr.: Cliff Hendrickson; Adv. Mgr.: Shelley Berman.  
**Branch:** Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85260. Tel: (602) 948-1070.  
**Product:** Record display racks, record divider cards.  
 Fidelipac, 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Gen. Mgr.: Dan McCloskey; Sales & Mktg. Mgr.: Arthur Constantine.  
**Product:** Tape display racks. (M)  
 Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Pres.: Jack C. Grubaugher; Sales Mgr.: L.L. Espich; Adv. Mgr.: Max E. Hosmer.  
**Branch:** Vernon, Calif., 4275 Exchange Ave. Zip: 90058. Tel: (213) 773-2070. Sales & Optrs. Mgr.: Ron Lloyd.  
**Product:** Record & tape browser boxes, record & tape display racks.  
 Gopher Prods. Corp., PO Box 1812, 2201 Lockheed, Carson City, Nev. 89701. Tel: (702) 882-9333. Pres.: Warren Perkins; Nat'l Sales Mgr.: Jerry Washabaugh.  
**Product:** Record & tape divider cards. (M) (SEE ADVERTISEMENT)  
 Hamilton Fixture Co., PO Box 658, 4805 Hamilton-Middle-town Rd., Hamilton, Ohio 45012. Tel: (513) 868-2144. Pres.: John Schlegel; Sales Mgr.: John Overmann.  
**Product:** Record & tape browser boxes, record & tape display racks. (MD) (SEE ADVERTISEMENT)  
 Itera Ltd., 1535 Broad St., North Bellmore, N.Y. 11710. Tel: (516) 785-6480. Sales Mgr.: Herb Yassky.  
**Product:** Tape carousels & storage centers.  
 J-S Wood Prods. Inc., 11309 Emerald St., Dallas, Tex. 75229. Tel: (214) 620-2006.  
**Product:** Browser boxes, display racks (custom design contract work only).  
 Kajac Rec. Corp., 155 First St., Carlisle, Iowa 50047. Tel: (515) 989-0876. Pres.: Harold L. Luick.  
**Product:** Record & tape display racks. (M)  
 Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel: (212) 387-1747. Sales Mgr.: Samuel Kobrin.  
**Product:** Record & tape browser boxes, record & tape display racks. (M)  
 Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres.: Leslie Bokor; VP: Al Alexander; Sales Mgr.: Howard Aronson.

**Product:** Record & tape divider cards. (M) (SEE ADVERTISEMENT)  
 Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95206. Tel: (209) 948-1176. Pres. & Adv. Mgr.: Leonard Semler.  
**Product:** Browser boxes, display racks. (M)  
 Loranger Mfg. Corp., Entertainment Prods. Div., 10-38 Clark St., Warren, Pa. 16365. Tel: (814) 723-8600. Pres.: J. Albert Loranger; Div. Mgr.: Robert Loranger.  
**Product:** Tape browser boxes. (MD)  
 Mallory Dist. Prods. Co., 4760 Kentucky Ave., Indianapolis, Ind. 46222. Tel: (317) 856-3731. Pres.: Wayne Etter; Sales Mgr.: F.P. Vendely; Adv. Mgr.: A.E. Baker.  
**Product:** Tape display racks. (M)  
 Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: J.A. Yngve; Mktg. Servs. Mgr.: Paul Lund; Sales Mgr.: M. Kronfeld.  
**Product:** Tape display racks. (M)  
 Paramount Wire Prods., 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 570-1601. Pres.: Joseph D. Winston; Sales & Adv. Mgr.: Charles W. Holmes.  
**Product:** Record browser boxes, record display racks. (M)  
 Promedeus Arts Inc., 1776 Broadway, New York, N.Y. 10019. Tel: (212) 586-3770. Pres.: Lew Morris; Sales Mgr.: Jerry Present.  
**Product:** Record divider cards. (M)  
 Record Wide Distrs., 1755 Chase Dr., Fenton, Mo. 63026. Tel: (314) 343-7100. Contact: Jim Adams.  
**Product:** Wire record & 8-tr. racks.  
 Recotone Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Peter Borchardt; Sales Mgr.: George Calvi; Adv. Mgr.: Peter Wisch.  
**Product:** Record & tape divider cards. (SEE ADVERTISEMENT)  
 Rockford Central Plastics, see Central Plastics.  
 Schweitzer Design Inc., see Ampro.  
 Scotch, see 3M.  
 Securette, see Display Media.  
 Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.  
**Product:** Record display racks. (MD)  
 Soma Mfg. Co., 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Gen. Mgr.: Howard Holstead; VP Premium Accounts: S. Gordon Strenger; Nat'l Sales Mgr.: Daniel P. Mahoney.  
**Product:** 8-tr. carousel. (M)  
 Space Saver, see Devon Design.  
 Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales & Adv. Mgr.: William P. Miller.  
**Branch:** Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel: (312) 829-0549.  
**Product:** Record divider cards. (MD) (SEE ADVERTISEMENT)  
 3 M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: J.E. Povolny; Sales Mgr.: J.L. Leon; Adv. Co-ord.: F.E. Dettloff; Adv. Mgr.: P.M. Gavin.  
**Branches:** Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30340. Tel: (404) 449-6666—Honolulu, Hawaii, 2880 Alaena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC (212) 285-9600—High Point, N.C., PO Box 2047, 2401 Brevard St. Zip: 27261. Tel: (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.  
**Product:** Tape display racks (Scotch). (M)  
 Top Notch, see Eastern Pacific.  
 Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241.  
**Branch:** Hawthorne, Calif., 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 679-3391.  
**Product:** Tape display racks.  
 Westland Graphics, 2237 N. Hollywood Way, Burbank, Calif. 91505. Tel: (213) 846-1205. Pres.: George T. Dixon; Sales Mgr.: Richard T. Dixon.  
**Product:** Record & tape browser boxes, record & tape display racks, record & tape divider cards.  
 Wiremaid Prod. Corp., 60 West Ave., Patchogue, N.Y. 11772. Tel: (516) 475-0193. Pres.: Barry Jaffe; Sales Mgr.: A. Boden.  
**Product:** Record & tape display racks. (M)

Think of what just one company can do to stop pollution. We have.



People start pollution. People can stop it.

Please send me a free copy of your guide.

Name \_\_\_\_\_  
 Street \_\_\_\_\_  
 City \_\_\_\_\_  
 State \_\_\_\_\_ Zip \_\_\_\_\_



Keep America Beautiful  
 99 Park Avenue New York 10016

# NOW YOUR CUSTOMERS CAN ACTUALLY DRY CLEAN THEIR RECORDS.



Unlike most record cleaners you sell, Pixoff works effectively without the aid of liquid or chemical cleaners. So it can't leave any residual contaminants behind. What Pixoff does is overpower dust and dirt on the record surface, and it also probes to the bottom of the deepest cut in the grooves.

But, what's even more important, your customers can hear the remarkable difference in reduced pops, crackles and distortion after a Pixoff cleaning. The original sound comes through loud and clean because the stylus can track through the grooves precisely without having to force its way through a roadblock of sound pollutants.

The secret lies in the unusual counter force Pixoff creates with its



**PIXOFF**  
The International Award-Winning  
Record Cleaning System

specially formulated and patented tape. The force is so much greater than static force, it literally overpowers dust and dirt before they can overpower the sound. And Pixoff does it gently and safely.

Pixoff is backed by high-impact advertising in leading music publications. It's another high profit, quality product from the manufacturers of the widely acclaimed Sonus high definition phono cartridge.

Place your order today by calling R. von Sacken at (203) 792-8822. He'll fill you in on how you can restore profitability to record care accessories—the Pixoff dry cleaning way.

Sonic Research, Inc., 27 Sugar Hollow Rd., Danbury, Conn. 06810



# JUKEBOX MANUFACTURERS

Rock-Ola Mfg. Corp., 800 N. Kedzie Ave., Chicago, Ill. 60651. Tel: (312) 638-7600. Pres.: Donald C. Rock-ola; Sales Mgr.: Lester C. Rieck; Adv. Mgr.: Joseph E. Senesac.

Rowe Int'l Inc. (sub. of Triangle Inds. Inc.), 75 Troy Hills Rd., Whippany, N.J. 07981. Tel: (201) 887-0400. Pres.: D.J. Barton; VP Mktg.: J.P. Newlander; Mktg. Servs. Dir. & Adv. Mgr.: Dan Denman.

**Branches:** Phoenix, Ariz., 2911 W. Fairmount Ave. Zip: 85017. Tel: (602) 279-2314—San Francisco, Calif., 1400 Minnesota St. Zip: 94107. Tel: (415) 285-0300—Denver, Colo., 2830 W. Ninth St. Zip: 80204. Tel: (303) 534-6308—Jacksonville, Fla., 60 Riverside Ave. Zip: 32202. Tel: (904) 356-0256—Miami, Fla., 1160 NW 163 Dr. Zip: 33169. Tel: (305) 625-0307—Tampa, Fla., 1725 W. Cypress. Zip: 33606. Tel: (813) 251-1801—New Orleans, La., 1601 S. Gayoso. Zip: 70125. Tel: (504) 822-0050—Dedham, Mass., 888 Rear Providence Hwy. Zip: 02026. Tel: (617) 329-3456—Bloomington, Minn., 9701 Penn Ave. S., Suite 105. Zip: 55431. Tel: (612) 888-4693—Kansas City, Mo., 2900 Main St. Zip: 64108. Tel: (816) 571-5175—St. Louis, Mo., 2832 Washington. Zip: 63103. Tel: (314) 533-5575. Mgr.: Ray V. Brown—Omaha, Neb., 8603 G St. Zip: 68127. Tel: (402) 339-2520—Albany, N.Y., 47A Railroad Ave. Zip: 12205. Tel: (518) 489-8501—Cheektowaga, N.Y., 76 Benbro Dr. Zip: 14225. Tel: (716) 681-3010. Mgr.: Ted Trout; Sales Mgr.: John Lotz—Syracuse, N.Y., PO Box 103, Salina Sta., 1901 Lemoine Ave. Zip: 13208. Tel: (315) 455-5611—Columbia, S.C., 1104 Shop Rd. Zip: 29201. Tel: (803) 799-3540—Memphis, Tenn., 628 Madison Ave. Zip: 38103. Tel: (901) 525-3609—Nashville, Tenn., 1010 Foster Ave. Zip: 37211. Tel: (615) 244-6646—Dallas, Tex., 3115 Halifax. Zip: 75247. Tel: (214) 638-4280—Houston, Tex., 91 Dennis St. Zip: 77006. Tel: (713) 523-7464—San Antonio, Tex., 317 W. Mitchell St. Zip: 78204. Tel: (512) 533-7143—Salt Lake City, Utah, 375 S. Third St. West. Zip: 84101. Tel: (801) 531-8555—Richmond, Va., 6003 W. Broad St. Zip: 23230. Tel: (804) 282-4221—Seattle, Wash., 309 Ninth Ave. N. Zip: 98109. Tel: (206) 624-7594.

Int'l branch: Canada.

Seeburg Prods. (div. of Seeburg Inds. Inc.), 1500 N. Dayton St., Chicago, Ill. 60622. Tel: (312) 642-0800. Pres.: Louis Nicastro; Adv. Mgr.: Bernie Cohen.

## TITLE STRIP

K M Recs. Inc., 2980 N. Ontario St., Burbank, Calif. 91504. Tel: (213) 841-3400. Pres.: Glade Merkle; VP Mktg.: John J. Hess (SEE ADVERTISEMENT)

Ray Lawrence Ltd., PO Box 1987, Studio City, Calif. 91604. Tel: (213) 552-1000. Pres. & Sales Mgr.: Ray Lawrence; Adv. Mgr.: Jeff Lawrence.

Hit Program Serv., see Sterling Title Strip.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Pres. & Gen. Mgr.: Norman W. Morgan; Sales & Adv. Mgr.: William P. Miller.

**Branch:** Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel: (312) 829-0549. (SEE ADVERTISEMENT)

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel: (201) 243-0222. Pres.: Dick Steinberg; Sales Mgr.: William Thomas. (SEE ADVERTISEMENT)

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Pres.: Richard F. Tinory; Artist Relations: Claire L. Babcock.



give to the  
**MARCH OF DIMES**  
THIS SPACE CONTRIBUTED BY THE PUBLISHER

# ACCESSORIES

• Continued from page 222

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Div. Sales Mgr.: Bud Barger.

**Branches:** Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 979-5811—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222.

**Product:** Tape carrying & storage cases, head cleaners. (M) (SEE ADVERTISEMENT)

Taberacer, see Taber Mfg.

Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831.

**Product:** Demagnetizers (Taberacer). (M)

Tapemaker Sales Co. Inc., 629 W. Merrick Rd., Valley Stream, N.Y. 11582. Tel: (516) 561-6080. Pres.: Arthur Brandwein; Sales Mgr.: M. Medina.

**Product:** Audio & video head cleaners, leader & splicing tape. (M)

Tape Servs. Inc., PO Box 650, 345 New Albany Rd., Moores-town, N.J. 08057. Tel: (609) 235-2201. Sales Mgr.: Michael T. Mulcahy.

**Product:** Head cleaners, demagnetizers, splicing tape. (M)

Tapbox, see Creative Packaging.

Tape Caddy, see Rubbermaid.

Tape-Mate, see Akro-Mils.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: Masaji Takahashi; Sales Mgr.: Allen Novick; Adv. Mgr.: Paul Worsham; Promos. Co-ord.: Linda Daniels.

**Product:** Head cleaners & demagnetizers. (M)

Telex, see Aldshire.

3M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Div. VP: J.E. Povolny; Sales Mgr.: J.L. Leon; Adv. Co-ord.: F.E. Dettloff; Adv. Mgr.: P.M. Gavin.

**Branches:** Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 589-2663—Washington, D.C., 1101 15 St. NW. Zip: 20005. Tel: (202) 331-6900—Atlanta, Ga., 2860 Bankers Ind'l Dr. Zip: 30340. Tel: (404) 449-6666—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 496-6500—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC (212) 285-9600—High Point, N.C., PO Box 2047, 2401 Brevard St. Zip: 27261. Tel: (919) 886-7181—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., Andover Ind'l Park, 100 Andover Park W. Zip: 98188. Tel: (206) 244-7200.

**Product:** Tape carrying & storage cases, head cleaners, leader & splicing tape (Scotch). (M)

Toyota, see Electronic Homes.

Tracker—USA, Evergreen Bldg., Suite 210, 15 S. Grady, Renton, Wash. 98055. Tel: (206) 226-4404. Int'l Ops. Dir.: Earl L. Greiner.

**Product:** Tape recorder & record care kits.

Transcontinental Eng'g, 503 N. Central, Kent, Wash. 9803; Tel: (206) 852-4045. Pres.: Jack Ritter; 1st VP & Adv. Mgr.: Cappy Ricks; VP: John Cowen.

**Branch:** Sumner, Wash., PO Box 127. Zip: 98390.

**Product:** 8-tr. & cassette repair kits, head cleaners, record care kit, splicing kit, tape deck lubricating & cleaning kit. (The Sound Bug). (M) (SEE ADVERTISEMENT)

Transcriber Co. Inc., PO Box 478, Attleboro, Mass. 02703. Tel: (617) 222-3525. VP: John Sheasgreen; Nat'l Sales Mgr.: John McDonald.

**Product:** Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000.

**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

U T C, see Universal Tape.

Universal Tape Corp. Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.

**Product:** Head cleaners, demagnetizers, leader & splicing tape. (A/V Paragon, UTC, Universal). (M)

Utopia Ultra-Sound, 127 S. Fifth St., Newark, Ohio 43055. Tel: (614) 345-9426. Pres.: Robert H. Kirk Jr.; Sales & Adv. Mgr.: Dave Davison.

**Product:** Head cleaners (MD).

V O R Inds. Inc., 1440 S. State College Blvd., Units 5-H, Anaheim, Calif. 92806. Tel: (714) 635-2400. Pres.: Frank Owen; Sales Mgr.: Mike Govorko.

**Product:** Cleaners, cloths & brushes (Vac-O-Rec); demagnetizers (VOR). (M)

Vac-O-Rec, see VOR.

Vizi Co., 1-Box 283, Ellijah, Ga. 30540. Tel: (404) 635-7481.

**Product:** Cassette carrying & storage cases.

Vulcan Binder & Cover (div. of EBSCO Inds. Inc.), PO Box 29, Vincent, Ala. 35178. Tel: (205) 672-2241.

**Branch:** Hawthorne, Calif., 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 679-3391.

**Product:** Tape carrying & storage cases.

W R E, see Wide Range Electronics.

Walco Electronics (div. of Walco-Linck Corp.), PO Box 769, Rts. 3 & 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres. & Sales Mgr.: Herbert Bodkin.

**Product:** Needles. (M)

Watts Recordcare, see Elpa.

Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; VP: John A. Pace; Sales Mgr.: Ken George.

**Branches:** Chicago, Ill., 6440 N. Ridgeway Ave. Zip: 60645. Tel: (312) 679-5470.

**Product:** Leader & splicing tape. (M)

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366. Pres.: Otto Rauhut; Mktg. Mgr.: A.S. Russell.

**Product:** Bulk erasers, magnetic erasing pencil (WRE). Zerostat, see Discwasher.

# Can anyone do what you do any better?

Probably not. All things considered you do what you do pretty doggone well. After all, no one has taken your job. And you're eating regularly. But...

But have you ever considered what doing your job just a little better might mean?

Money. Cold hard coin of the realm.

If each of us cared just a smidge more about what we do for a living, we could actually turn that inflationary spiral around. Better products, better service and better management would mean savings for all of us. Savings of much of the cash and frayed nerves it's costing us now for repairs and inefficiency.

Point two. By taking more pride in our work we'll more than likely see America regaining its strength in the competitive world trade arena. When the balance of payments swings our way again we'll all be better off economically.

So you see—the only person who can really do what you do any better is you.

## America. It only works as well as we do.

# WHY NOT HAVE YOUR OWN COPY OF THIS BUYER'S GUIDE? It Pays To Have Your Own Copy!

Each year, Billboard's International Buyer's Guide—the most accurate and comprehensive in the industry—is used, referred to, and borrowed (on the average) by dozens of people per copy.

World travellers take a copy with them as a reference source to save time in conducting business. You'll need a copy for your next trip OR the next time you have to look up a firm or sources for additional business.

It pays to have your own copy.

You can order it directly from us for \$25.00 plus postage and we'll get one into your hands as quickly as possible, as long as our supply lasts . . . see postage rates listed below.

AND, if you are not currently getting your own copy of Billboard each week as a paid subscriber, why not save time and money and order your own personal sub to Billboard right now? Then, you will be assured of getting next year's Buyer's Guide automatically with your subscription at no additional cost with a bonus of other directories that we publish throughout the year— included in the price of your own personal Billboard subscription. (Note: if you special order Billboard's annual directories individually, the cost for all of them plus postage will exceed \$100.) If you have a one year paid subscription, they are included with your subscription. It pays to have your own copy of Billboard each week and your own personal copy of each directory as they are published throughout the year.

For this year's Buyer's Guide (send check or money order—no C.O.D.'s—to:

## Billboard Int'l Buyer's Guide

2160 Patterson Street, Cincinnati, Ohio 45214

Send \$25.00 plus postage—POSTAGE: U.S. & Canada, add \$2.50. Europe & So. America: add \$5.00. Central America, Caribbean: add \$3.00. Africa, Asia, U.S.S.R.: add \$7.00.

To Avoid delay of your order please check the box indicating your primary classification.

Within that classification please circle your area of specialty.

(Example:  Recording artists, performers, attorneys, agents, managers)

- 1 Retail merchandisers of records, pre-recorded & blank tapes, playback and communications hardware and accessories
- 2 Rack jobbers, record & tape distributors, one-stops, juke box operators, exporters and importers of records and tapes
- 3 Radio and TV station personnel, including program & music directors, air personalities, independent programmers, Discotheques
- 4 Record companies, independent producers, pressing plants and manufacturers of software, hardware, professional equipment Recording studios.
- 5 Recording artists, performers, attorneys, agents, managers
- 6 Buyers of talent, including concert promoters, impresarios, clubs, hotels, auditoriums, arenas, concert facilities
- 7 Schools, colleges, students, faculty Libraries, music fans, and audiophiles
- 8 Investment houses, banks, Federal, State and international departments of government, embassy officials
- 9 Music publishers, songwriters, performing unions, licensing & rights organizations
- 10 Writers and reviewers, public relations organizations, newspaper and magazine executives, advertising agencies, independent art directors
- 11 Miscellaneous, including independent management and technical consultants.
- 12 other \_\_\_\_\_

### CONTINENTAL U.S.

- 1 year (52 issues) \$70
- 6 months (26 issues) \$40
- 2 years (104 issues) \$115
- 1 year—First Class \$130

### CANADA

- 1 year (52 issues) \$80
- 1 year—First Class \$130

- Hawaii and Puerto Rico (via air jet) .....\$100
- Alaska (available first class only) .....\$130
- Continental Europe, Great Britain, Africa, U.S.S.R. (via air jet) and Mexico, Caribbean, Central America (via air mail) ..... \$125
- South America (via air mail) and New Zealand, Australia (via air jet) .....\$145
- Asia, Pacific, all others (via air mail) .....\$190
- Japan (via air jet) .....¥53,000

Payment enclosed  Bill me

American Express

Card Number \_\_\_\_\_

Master Charge

Card Expires \_\_\_\_\_

Bank Americard

Master Chg Bank Number \_\_\_\_\_

Billboard • P.O. Box 2156, Radnor, Pa. 19089

Name \_\_\_\_\_

Company \_\_\_\_\_ Title \_\_\_\_\_

Address ( business  home) \_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip \_\_\_\_\_

Signature \_\_\_\_\_

new  renewal

I DO NOT WISH TO RECEIVE INDUSTRY RELATED PROMOTIONAL MAIL.

PLEASE ALLOW 4 TO 6 WEEKS FOR DELIVERY OF FIRST COPY.

# INTERNATIONAL MUSIC-RECORD-TAPE SECTION

## ARGENTINA

Population: 25,380,000

Rate of exchange: \$1 (US) = 355.87 pesos.

Per capita income: \$1,130.

Holidays: January 1, February 14 & 15, Carnival Monday & Tuesday (40 days before Easter), Holy Thursday, Good Friday, May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), June 20 (Flag Day), July 9 (Independence Day), August 15 (Assumption), August 17, October 12 (Discovery of America), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25.

### RECORDS:

Records manufactured for domestic & export sale: LP's 1975—12,514,459 units; EP's 1975—430,737 units; singles 1975—14,541,313.

Records, record blanks & pre-recorded media imported from USA: 1975—\$235,070.

Records exported to USA: 1975—964 units, \$2,449.

### TAPE:

Pre-recorded tape manufactured for domestic & export sale: 8-tr. 1975—1,366,567 units; twin paks, 5,603 units. Cassette 1975—2,422,862 units; twin paks, 118,405 units.

## ● record & tape manufacturers / distributors / importers

Angel, see EMI-Odeon.

Archiv, see Phonogram.

Ariel, see Famous.

Artaria, see Kotrona-Artaria.

CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. Cable: COLRECORD. Pres.: Juan Truden; Mgr.: Hecio Cuomo.

Labels: (Owned) CBS, Harmony, Odyssey, Epic, Orfeo; (licensed) Agumanda (Italy), Amber Antique (USA), Astarte (Spain), Bethlehem (USA), Black Magic (UK), Blue Sky (USA), Caribou (USA), Cartwheel (USA), Clan Celentano (Italy), Columbia (Spain), Devel (USA), Douglas (USA), Erre (Italy), Fillmore (USA), Freddie (USA), Full Moon (USA), Goodear (UK), Great Western Gramophone (USA), International Jazz Emporium (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Le Cam (USA), Libra (Italy), Love (USA), Lozano (Mexico), Mericana (USA), Monument (USA), Mums (USA), Neighborhood (USA), New Design (USA), Norteno (Mexico), PIR (USA), Prophecy (USA), Salsoul (USA), Smash (Italy), Sondor (Uruguay), Sono-Radio (Peru), Spindizzy (USA), Splash (Italy), T-Neck (USA), Windfall (USA), Zarape (USA).

Calmex Srl, Ciudad de la Paz 2506, 3rd fl., 1428 Buenos Aires. Tel: 982-3037. Co-Owner: Salvador Augusto Marino; Gen. Mgr.: Luis Pisterman; Sales Mgr.: Lorraine Heydl.

Int'l branch: USA.

Labels: (Owned) Calmex, Top; (licensed) Eagle (USA), Insieme (Italy), PPX (USA), Sirocco (USA), Yep (Italy).

Camden, see RCA.

Capitol, see EMI-Odeon.

Carmusic SAIC, Mexico 2833, Buenos Aires. Tel: 97-7185. Pres.: Laura Casella; Gen. Mgr. Alba Casella.

Labels: (Owned) Carmusic; (represented) Monica (USA), Europa (Germany), Penny Farthing (UK), Pickwick Int'l (USA).

Int'l reps: UK (Contempo), Uruguay (APSA).

Cause, see Trova.

Circle Line Producciones Srl, Agüero 1920, 8th fl., No. 18, 1425 Buenos Aires. Tel: 826-0034. Gen. Dir.: J. Olszewicki; Fried: Gen. Mgr.: A.M. Hernandez; Bus. Mgr.: G. Micci.

Int'l branch: France.

Labels: (Owned) Circle Line; (licensed) Albatros (France), CDA (Angola), Crazy (Brazil), D&M Sound (USA), Seabrook (USA), Tommy (Uruguay).

Int'l reps.: Angola (CDA), Brazil (Crazy), Chile (Cuatro), France (Elypeyrot), Uruguay (Hemisferio, Tommy).

D. G., see Phonogram.

Diorama, see Trova.

Disc Jockey SAIC, Pedro Goyena 72, Buenos Aires. Tel: 92-9090/8200/7700.

Labels: (Owned) Disc Jockey, Fonola; (licensed) Cisne (Mexico), Mar Par (Paraguay), Topomic (France).

Int'l reps.: Colombia (Discos), Mexico (Cisne), Uruguay (Sondor).

Discolandia Dueri & Cia. Ltda., Ave. Belgrano 3459, 3rd fl., Dept. 15, Buenos Aires. Mgr.: Jose Luis Barros.

Home office: Bolivia.

EMI-Odeon SAIC (IFPI), Mendoza 1660, 1428 Buenos Aires. Tel: 781-4061/9. Cable: TURNTABLE. Telex: 122796. Pres.: Luis Santiago Aguado; Sales Mgr.: Norberto Tejero; Int'l A&R & Export Mgr.: Roberto Ruiz.

Labels: (Owned) Angel, Capitol, EMI, Harvest, Odeon,

Odeon Pops, Parlophone; (licensed) A&M (USA), Arista (USA), Decca (UK), Discos (Venezuela), London (USA), Magnet (UK), PDU (Italy), Private Stock (USA), Rocket (UK), United Artists (USA).

Int'l reps.: Bolivia (Discolandia), Ecuador (IFESA), Peru (IEMPSA), Uruguay (R.&R. Giosia), USA (Discos Latin), Venezuela (Los Ruices).

E P SA (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Roma Casella. (Distributor—Tape only)

Epic, see CBS.

Famous Srl, Anasco 1015, Buenos Aires. Tel: 59-291B. Gen. Mgr. Ian W. Morris; A&R. C. Morris; Sales Mgr.: A. Bruno.

Labels: (Owned) Ariel; (represented) EMI (UK).

Fonola, see Disc Jockey.

Fontana, see Phonogram.

Harmony, see CBS.

Harvest, see EMI-Odeon.

Heliodor, see Phonogram.

Kontrast, see Kotrona-Artaria.

Kotrona-Artaria Srl, Esmeralda 459, Buenos Aires. Tel: 392-2683. Cable: KOTRONADISC. Execs.: Ingrid Roehre, Elizabeth Kallay, Bruno Iannice; Dir.: Bruno Iannice; A&R: Marta Alicia Blejer; Sales Mgr.: Claudio Davila.

Home office: Germany, Artaria.

Labels: (Owned) Artaria, Kontrast, Kotrona, Propilei, Reflexe, Specialty; (licensed) Pantone, Supraphon (both Czechoslovakia).

Int'l rep.: Germany (Amerindian).

M G M, see Phonogram.

Mercury, see Phonogram.

Microfon Argentina SA (IFPI), Lavalle 1430, 4th fl., Buenos Aires. Tel: 40-7010. Pres.: Mario R. Kaminsky; VP: Dr. Norberto Kaminsky; Gen. Mgr.: Osvaldo Guerra; Int'l Mgr.: Edgardo A. Larrazabal.

Int'l branch: USA.

Labels: (Owned) Microfon, Micsa; (licensed) Audio Fidelity (USA), BASF (Germany), Casablanca (USA), Hispavox (Spain), Melody (Mexico), Vanilla (Italy).

Int'l reps.: Chile (Cuatro), Ecuador (IFESA), Japan (Nippon Phonogram), Mexico (DCM), Spain (Hispavox), Uruguay (EDISA).

Micsa, see Microfon.

Music Hall, see Sicomericana.

N G, see Tonodisc.

Neoteric, see Trova.

Odeon, see EMI-Odeon.

Odeon Pops, see EMI-Odeon.

Odyssey, see CBS.

Orfeo, see CBS.

Parlophone, see EMI-Odeon.

Parnaso Rec. SA, Corrientes 1904-1906, 1045 Buenos Aires. Tel: 49-1704, 40-6836, 45-4503.

Int'l branch: USA.

Labels: (Owned) Parnaso, Pegasus, Zzelesta; (licensed) CTI (USA), Caracol (Chil), Dick James Music (UK), Discophon (Spain), Guitarra (Mexico), H&L (USA), IRT (Chil), Montilla (Spain), Musidisc (Brazil), Mystic Moods (USA), 101 Strings (USA), RGE/Fermata (Brazil), Secco (USA), Springboard (USA), Tropical (USA).

Int'l reps.: Bolivia (Discolandia), Chile (IRT), Colombia (Codiccos, Sonolux), Ecuador (Famoso), Peru (IEMPSA), Spain (Discophon), Venezuela (Fonografica del Caribe).

Pegasus, see Parnaso.

Philips, see Phonogram.

Phonogram SAIC, Calle Moreno 2038, Buenos Aires. Tel: 48-7709/5524/6728. Mng. Dir.: John Lear.

Labels: (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Verve; (represented) Chelsea (USA), Chrysalis (UK), GTO (UK), Island (UK), RSO (UK), Vertigo (UK), Walt Disney (USA).

Polydor, see Phonogram.

Prodisc, see Tonodisc.

Promusica, see Tonodisc.

Propilei, see Kotrona-Artaria.

R C A Ltd. (Sucursal Argentina) (IFPI), Paroissien 3930, 1430 Buenos Aires. Tel: 70-4171. Telex: 12-1239. Gen. Mgr.: Horacio Bulnes; A&R Mgr.: Mario Pizzurro; Sales Mgr.: Manuel Silva.

Labels: (Owned) Camden, RCA, Red Seal, Victrola, Vik; (licensed) Ariola (Spain), Barclay (France), Carosello (Italy), Erato (France), Fantasy (USA), Ricordi (Italy), Riffi (Italy), Trema (France), Zafiro (Spain)

Red Seal, see RCA.

Reflexe, see Kotrona-Artaria.

Rhombus, see Trova.

Ritmo, see Sicomericana.

Sheraton, see Sicomericana.

Sicomericana SACIFI (IFPI), Jose E. Uriburu 40-42, Buenos Aires. Tel: 46-9800.

Labels: (Owned) Music Hall, Ritmo, Sheraton; (licensed) ABC group (USA), Ariston (Italy), Belter (Spain), CID (Brazil), Delphine (France), Durium (Italy), Movieplay Vanguard (USA), WEA group (USA)

Specialty, see Kotrona-Artaria.

Tema, see Trova.

Tonodisc SA (IFPI), Culpina 375, Buenos Aires. Tel: 612-4873/5107. Pres.: Natalio Garber; Gen. Mgr.: Francisco Vidal; Sales Mgr.: Luis Pissolito; Promo. Mgr.: Fernando Esperon.

Labels: (Owned) NG, Prodisc, Promusica, Tonodisc; (licensed) Project 3 (USA).

Int'l reps.: Japan (RCA Victor), Venezuela (BASF). Top, see Calmex.

Trova Inds. Musicales SA (IFPI), Cangallo 4378/80/82, Buenos Aires. Tel: 811-0890/0990/2810.

Labels: (Owned) Cauce, Diorama, Neoteric, Rhombus, Tema, Trova, Vernal; (licensed) Clave (Uruguay), Gala (USA); (distributed—not licensed) Carosello (Italy), EMI-Odeon (Brazil), Everest group (USA), Gravacoas Electricas (Brazil), Phonogram (Brazil), RTV (Italy), Som Livre (Brazil).

Int'l reps: British West Indies (Music Int'l), Brazil (Phonogram, RGE/Fermata, Sigla), France (Pathe Marconi-EMI), Italy (Carosello), Japan (Victor), Mexico (Gamma), Spain (CBS), Uruguay (Clave), Venezuela (BASF).

Vernal, see Trova.

Verve, see Phonogram.

Victrola, see RCA.

Vik, see RCA.

Zzelesta, see Parnaso

## ● music publishers

Acorde (Ed.), see Edami.

Artismo Srl, Pedro Goyena 72, Buenos Aires. Tel: 92-9090/8200/7700.

Calmex Srl, Ciudad de la Paz 2506, 3rd fl., 1428 Buenos Aires. Tel: 782-3037. Co-Owner: Salvador Augusto Marino; Gen. Mgr.: Luis Pisterman; Sales Mgr.: Lorraine Heydl.

Int'l firms represented: Intersong (Germany), Sugar Music (Italy).

Edami Srl (Ed. Argentina de Musica Int'l), Lavalle 1494, Buenos Aires. Tel: 40-1613/8853.

Affiliate: Ed. Acorde.

Int'l firms represented: EMMI (Mexico), PHAM (Mexico), Peer (USA), SEMI (France), Southern (Italy, Spain, UK, USA).

Edifon Srl, Lavalle 1454, 5th fl., No. 18, Buenos Aires. Tel: 40-7010/2711. Pres. Dr. Norberto Kaminsky; Gen. Mgr.: Elena de Larrazabal.

Affiliate: Trompos Publ'g Srl.

Int'l firms represented: Ariston (Italy), Hispavox (Spain), Jobete (USA), Stone Diamond (USA)

Korn SAIC (Ed. Musical), Av. Cordoba 1351, 2nd fl., Buenos Aires. Tel: 44-0611/5142/9798. Cable: EDIKORN.

Gen. Mgr.: Nelida Lopez French

Int'l affiliate: Intersong (worldwide).

Int'l firms represented: United Artists group (USA).

M A I (Musica Argentina & Internacional) SA Ed., Mendoza 1660, 1428 Buenos Aires. Tel: 781-4061. Cable: EDIMAL. Telex: 122796. Pres.: Luis Santiago Aguado; Gen. Mgr.: Maria Del Carmen Hajdenwurcel.

Affiliates: Ed. Odeon, Ed. Ultramoderna.

Int'l firms represented: Discorama (Spain), EGO (Spain), EMI (UK), Ecomus (Colombia), ITAIPU (Brazil), Sochem (Chile), Unimusica (Venezuela).

Int'l reps.: Brazil (ITAIPU), Spain (EGO).

Melograf Srl (div. of CBS Int'l), Supacha 476, Buenos Aires. Tel: 49-3551. Gen. Mgr.: Howard Dean McCuskey.

Affiliate: Eds. Mundo Musical Srl.

Int'l firms represented: ATV/Maclen, Blue Seas/Jac. Doors, Hiophant, Lady Jane, Robert Mellin, Mighty Three, Mine, Music Maximus, Neighborhood, Petra, Playboy, Prophet/Stonebridge, Screen Gems/Columbia, Third Story, Tree, Tuna Fish (all USA); RAK (UK).

Int'l reps.: Australia (April), Brazil (ELAM, Mundo Musical), Canada (April/Blackwood), Colombia (Mundo Musical), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April), UK (April), USA (April/Blackwood), Venezuela (Mundo Musical).

Mundo Musical Srl (Eds.), see Melograf.

Musica Argentina & Internacional, see MAI.

Odeon (Ed.), see MAI.

P A M S C O SAC (Pan American Music Serv. Corp.), Jose E. Uriburu 40-42, Buenos Aires. Tel: 88-2628, 46-9807/00.

Int'l firms represented: Arlequem (Brazil), Belter (Spain), Carosello (Italy), Comme il Vento (Italy), Constant DeFourny (Belgium), Durium (Italy), G. Ricordi (Italy), Marouani (France), Pull (Italy), Tremplin/Delphine (France).

Int'l reps.: Brazil (CID), Mexico (PHAM).

Parnaso Eds. Musicales, Corrientes 1904-1906, 1045 Buenos Aires. Tel: 40-6836, 49-1704, 45-4503. Cable: PARNASOREC.

Int'l reps: Mexico (Geminis), Peru (Prodemas), Spain (Ducal).

Puma (Publicaciones Musicales Americanas) Srl, Culpina 375, Buenos Aires. Tel: 611-4819. Pres.: Lilia T. Nunez.

Relay SAIC, Paroissien 3930, Buenos Aires. Tel: 70-4171. Pres.: Adolfo Pino; Gen. Mgr.: Beatriz Lupo de Galizia.

Int'l firms represented: Arabella (Spain, USA), Ariola America (USA), Barclay (France), Erasmus (USA), Ivan Mogull (USA), Jondora (USA), RCA affiliates (worldwide), Sheryllyn (USA).

Int'l reps.: Worldwide (RCA affiliates).

S I G E M (Sistema Globo de Ediciones Musicales), 683 Florida, Buenos Aires. Tel: 392-9962.

Trompos Publ'g Srl, see Edifon.

Ultramoderna (Ed.), see MAI.



# OUR NIGHT SHIFT.

When our New York staff is sound asleep, dreaming of billion-selling records, our company in Japan is hard at work. And so is our company in Australia. And our company in the Philippines.

And when they're sleeping at that end of the globe, our companies in Canada and Brazil and Argentina are

doing record business. And when they're out to lunch, our people in England and Germany and France are making their first calls of the morning.

You can always find someone from CBS Records International who's awake.

**CBS RECORDS INTERNATIONAL.**

More full-service companies in more countries.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Wagneriana de Buenos Aires, Santa Fe 1243, 1st fl., Buenos Aires.  
 Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.  
 Comar (Corp. Argentina), Montevideo 641, Buenos Aires.  
 Mozarteum Argentino, Rodriguez Pena 1882, Buenos Aires.  
 Tel: 44-4836. Pres.: Jeannette Arata de Erize.

DESIGN & ARTWORK

Ego Studio SA, Cangallo 360, 5th fl., 1038 Buenos Aires.  
 Tel: 33-8221. Gen. Dir.: Juan I. Segura; Gen. Mgr.: J. Olszewicki Fried; Mgr.: Ignacio Harriague. (Record only)

LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires. Contact: Daisy L.P. de Lopez Jorgen. (Mechanical & performing rights)

PLATING, PROCESSING & PRESSING PLANTS

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. Pres.: Juan Truden; Mgr.: Hecio Cuomo.  
 EMI-Odeon SAIC (Industrias Electricas & Musicales), Mendoza 1660, 1428 Buenos Aires. Tel: 781-4061. Cable: TURNTABLE. Telex: 122796. Pres.: Luis Santiago Aguado; Sales Mgr.: Norberto Tejero; Factory Mgr.: Jose Pastor. (Pressing only)

RECORD PROMOTION

Ego Studio SA, Cangallo 360, 5th fl., 1038 Buenos Aires.  
 Tel: 33-8221. Gen. Dir.: Juan I. Segura; Gen. Mgr.: J. Olszewicki Fried; Mgr.: Ignacio Harriague.

TAPE CUSTOM DUPLICATORS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTOR-RADIO. Pres.: Claudio Mario Nadal; VP: Francisco Herba; Gen. Mgr.: Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana.  
 Audio: 8-tr., cassette, open reel.  
 E P S A (Electrical Prods. SAIC), Mexico 2835, Buenos Aires. Tel: 93-8316, 97-4609. Pres. & Gen. Mgr.: Laura Roma Casella.  
 Audio: 8-tr., cassette, open reel.  
 Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524. Mng. Dir.: John Lear.

● supplies

CARTRIDGE & CASSETTE PARTS  
 EMPTY CARTRIDGES, CASSETTES & REELS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTOR-RADIO. Pres.: Claudio Mario Nadal; VP: Francisco Herba; Gen. Mgr.: Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana.  
 Kotrona-Artaria S.R.L., Esmeralda 459, Buenos Aires. Tel: 392-2683. Cable: KOTRONADISC. Gen. Mgr.: Bruno Iannice; Sales Mgr.: Claudio Davila.  
 Audio: 8-tr., cassette.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert Argentina SACI, Bme. Mitre 1902/10, Buenos Aires. Tel: 45-9012/7726/8465. Cable: AR-GEVA. Mng. Dir.: R. Rozas; Sales Mgr.: R. Sanchez.  
 Audio: Blank—compact cassette, open reel; raw—cassette, broadcast, studio.  
 Brand name: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTOR-RADIO. Pres.: Claudio Mario Nadal; VP: Francisco Herba; Gen. Mgr.: Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana. (Blank only)  
 Kotrona-Artaria S.R.L., Esmeralda 459, Buenos Aires. Tel: 392-2683. Cable: KOTRONADISC. Gen. Mgr.: Bruno Iannice; Sales Mgr.: Claudio Davila. (Blank only)  
 Audio: 8-tr., cassette.

● accessories  
 manufacturers

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159/8954. Cable: AUTOR-RADIO. Pres.: Claudio Mario Nadal; VP: Francisco Herba; Gen. Mgr.: Miguel Angel Pettinato; Sales Mgr.: Luis Galvez Santana.  
 Product: Carrying & storage cases, catalog servs., leader tape.  
 Brescia Electronica SAIC, Fitz Roy 1929, Buenos Aires. Tel: 771-0863. Pres.: Osvaldo Moreau.  
 Product: Needles.  
 C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. Pres.: Juan Truden; Mgr.: Hecio Cuomo.  
 Product: Catalog servs.  
 Holimar S.R.L., Cespedes 2670, Buenos Aires. Tel: 73-8127. Pres.: Moise Margulis; Sales Mgr.: Alex Kligman; Adv. Mgr.: Mayid Hassanie; Sec'y: Maja Elisabeth Norell. (Importer)  
 Product: Needles (Ortofon).  
 Kotrona-Artaria S.R.L., Esmeralda 459, Buenos Aires. Tel: 392-2683. Cable: KOTRONADISC. Gen. Mgr.: Bruno Iannice; Sales Mgr.: Claudio Davila.  
 Product: Catalog servs., needles.  
 Ortofon, see Holimar.

AUSTRALIA

Population: 14,000,000  
 Rate of exchange: \$1 (US) = 0.91 Australian dollars.  
 No. of homes with record players: 95%.  
 Holidays: January 1, January 26 (Australia Day), April 8 (Good Friday), April 11 (Easter Monday), April 25 (Anzac Day), December 25, December 26 (Boxing Day).

RECORDS & TAPE:

Records, record blanks & pre-recorded media imported from USA: 1975—\$3,764,778.  
 Records exported to USA: 1975—1,279 units, \$3,095.  
 Average retail price per record: LP's (US)—\$6.35; singles—\$1.13.  
 Average retail price per tape: Cassette—\$6.35.  
 Stereo sales: 99% of total.  
 Quadraphonic sales: 5% of total.  
 Record club sales: 5% of total.  
 Discounting: Frequent.  
 Type of distribution: Manufacturer-to-retailer predominates with bulk buying from manufacturers by large record chain stores increasing. TV marketing is increasing, and budget racking in supermarkets, chain stores, chemists and garages is still popular.  
 Type of promotion: Radio and TV stations are the most popular, with film clips being important in breaking an artist. Two pop newspapers give good back-up.  
 Jukeboxes: 4,000.

RADIO STATIONS

Comment: The trend with both government-owned and commercial stations is to keep to individual station programming such as MOR stations, rock stations, and country music stations.

TELEVISION STATIONS:

Comment: American, English and some Continental shows are imported, with locally produced shows on the increase.

John Bromell

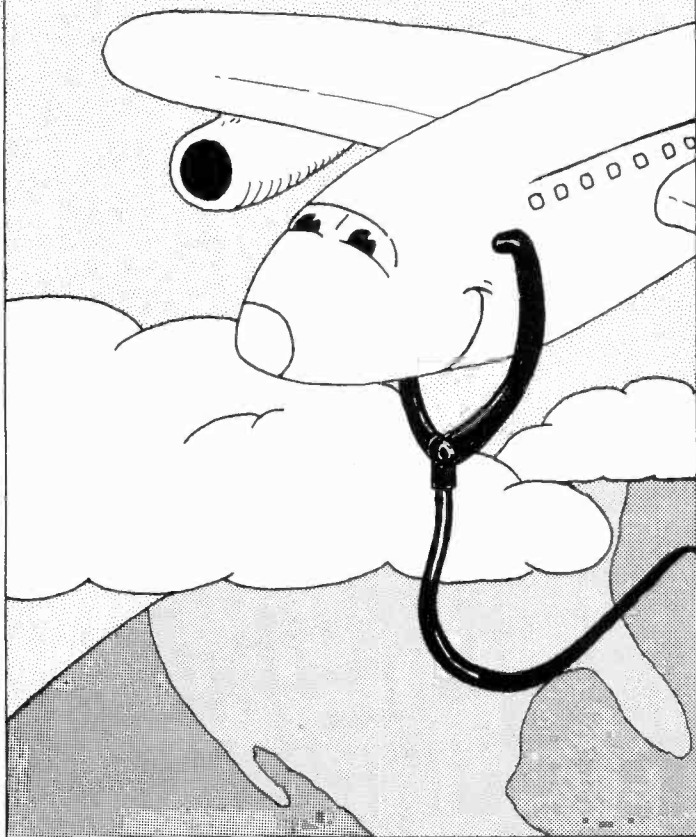
● record & tape  
 manufacturers /  
 distributors / importers

A I M, see J. Albert & EMI.  
 A O, see Crest.  
 A T A Recs., 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3466. Cable: SHOWBIZ. Mng. Dir.: Kevin Jacobsen, Col. Joyce. (Distributed by Festival)  
 Admark, see Crest.  
 J. Albert & Son Pty. Ltd., 139 King St., Sydney, NSW 2000. Tel: (02) 232-2144. Cable: MUSIC. Mng. Dir.: Edward F. Albert. (Licensed to EMI)  
 Int'l branch: USA.  
 Labels: (Owned) AIM, Albert Prod'ns.  
 Albert Prod'ns, see J. Albert & EMI.  
 Anti-Rip-Off, see Mushroom & Festival.  
 Apla, see Tempo.  
 Archiv, see Phonogram.  
 Arrow Int'l Artists, see EMS.  
 Astor Recs. Pty. Ltd. (IFPI), 1092 Centre Rd., Clayton, Melbourne, Vic. 3168. Tel: (03) 544-2444. Cable: SCHUH. Telex: 31244. Gen. Mgr.: Neville Smith; Nat'l Sales Mgr.: Rex M. Barry.  
 Labels: (Owned) Astor; (licensed) Alshire (USA), Attic (Canada), Barnaby (USA), Casablanca (USA), Chelsea (USA), Cream (USA), Europa (Germany), Janus (USA), MCA (USA), Playboy (USA), Pye (UK), Rediffusion (UK), Somersat (Germany), Springboard (USA), Vanguard (USA)  
 Asylum, see WEA.  
 Atlantic, see WEA.  
 Australian Country, see M7.  
 Axis, see EMI.  
 Banner, see Dal Myles.  
 Basket, see Electric.  
 Bluebird, see RCA.  
 Bootleg, see Fable & Tempo  
 Bullet, see Crest.  
 Bunyip Int'l Ltd., see Mushroom.  
 Bushland, see Larrikin.  
 C B S Recs. Australia Ltd. (IFPI), PO Box 267, Darlinghurst. Tel: (02) 37-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts; Mktg. Mgr.: Barry Bull.  
 Labels: (Owned) CBS, Epic, Harmony, Odyssey, Portrait; (licensed) Bethlehem, Caribou, Philadelphia Int'l. Int'l rep.: Worldwide (CBS).  
 Calendar, see Festival.  
 Camden, see RCA.  
 Candle, see Electric.  
 Capitol, see EMI.  
 Captain Quaver, see Tempo.  
 Carinia Co. Pty. Ltd., Carinia House, 6 Artarmon Rd., Willoughby (Sydney), NSW 2068. Tel: (02) 95-2005. Mng. Dir.: M. Kulakowski; Gen. Mgr.: C.R. Barlow.  
 Labels: (Owned) Carinia, Chic, Classics-For-All, Line 99, Opera-For-All; (distributed) Move; (represented) America (France), Ariola (Germany), Audio Fidelity (USA), Baccarola (Germany), Belter (Spain), Candide (USA), Casarcuro (USA), Durium (Italy), Elite Special (Switzerland), Eurodisc (Germany), Fiesta (USA), Fonit-Cetra (Italy), French Festival (France), Grecoophone (USA), Metronome (Germany), Monitor (USA), Musidisc (France), C.N. Road (Netherlands), Stonyville (Denmark), Telefunken (Germany), Turnabout (USA), Vox (USA), Zodiac (New Zealand).  
 Int'l rep.: New Zealand (Zodiac).  
 Caronna, see Colossal.

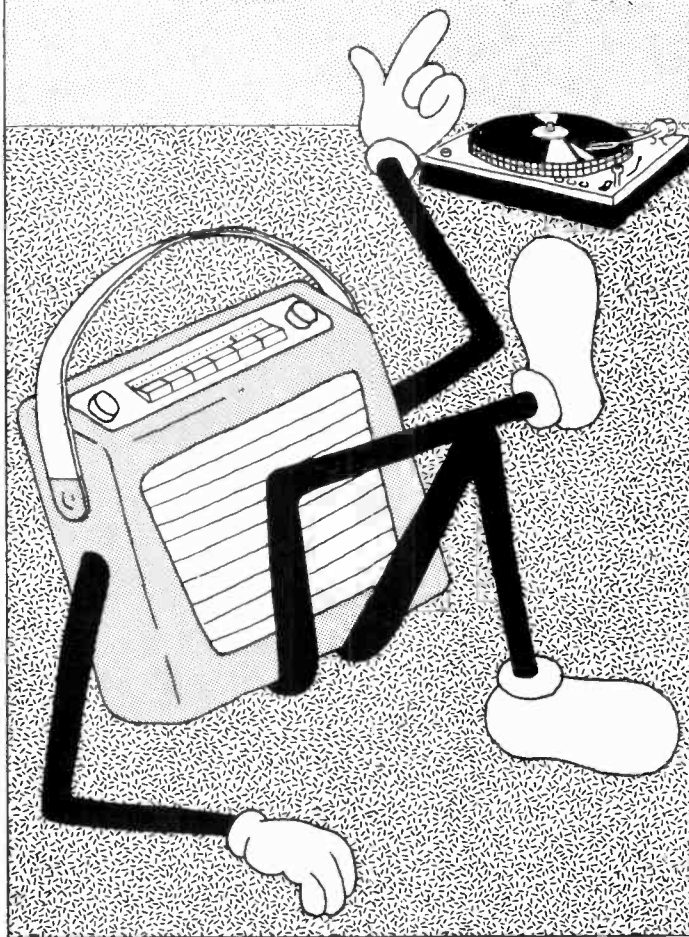
Cascade, see Delron.  
 Casino, see Delron.  
 Champagne Recs. Pty. Ltd., 343 Little Collins St., Melbourne, Vic. Tel: (03) 67-1445. Mng. Dir.: Jeremy Fibiger; A&R Mgr.: Gil P. Matthews; PR Mgr.: Des Pryka.  
 Labels: (Owned) Champagne; (licensed) Crypto (France).  
 Int'l rep.: Benelux (RCA), France (Crypto), Switzerland (RCA), UK (Caroline).  
 Cherry Pie Recs. (Graeme Dawn Assocs.), PO Box 84, Turramurra 2074; 30 Lawson St., Ives, Sydney, NSW 2075. Tel: (02) 44-7363. Mng. Dir.: Graeme Rule. (Distributed by Tempo)  
 Int'l rep.: Worldwide (Bobby Weiss—One World of Music in Los Angeles, Calif.)  
 Chic, see Carinia.  
 Chicago, see Tempo.  
 Clarion Recs., 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke. (Distributed by Festival).  
 Classics-For-All, see Carinia.  
 Clear Light of Jupiter, 343 Little Collins St., Melbourne, Vic. Tel: (03) 67-1445. Mgr.: Daniel Janecka. (Distributed by Electric).  
 Labels: (Owned) Clear Light of Jupiter; (licensed) Brain (Germany); (distributed—not licensed) Bacillus (Germany), CRAMPS (Italy), Cosmic Couriers (Germany), Cosmic Music (Germany), Crypto (France), Disc Motors (France), Diverso (Italy), Intercord (Germany), Isadora (France), Junta (France), Nova Musica (Italy), Ohr (Germany), Opus (Czechoslovakia), Ron Geesin (UK).  
 Int'l reps.: France (Crypto), UK (Caroline).  
 Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316.  
 Labels: (Owned) Caronna (Italy), Colossal, DEMA.  
 Int'l reps.: Italy (ALA, Ariston, Alpha, Carosello, Durium, Galatea, Ri-Fi); USA (Blackbirds, Lakco).  
 Columbia, see EMI.  
 Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189.  
 Home office: USA.  
 Labels: (Owned) Concert, Moonlight.  
 Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824. (Distributed by Tempo)  
 Labels: (Owned) Copperfield; (represented) Symphony Tone (Switzerland).  
 Int'l rep.: UK (Spark).  
 Country Gold, see W&G.  
 Crest Int'l, see Crest.  
 Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E. B. McGrath; Sales Mgr.: Vince Glenane; Nat'l Mktg. Mgr.: Don W. Fraser.  
 Labels: (Owned) AO, Bullet, Crest, Crest Int'l; (distributed) Admark, Gay-Dee; (represented) Amadeo (Australia), Biograph (USA), Blue Goose (USA), CMH (USA), CRD (UK), Carabine (France), Deese (France), Dolphin (Ireland), Emerald-Gem (UK), Evasion (Switzerland), Folkways (USA), Gallo (South Africa), Kiwi (New Zealand), Lismor (UK), Luxor (Germany), Maestro (New Zealand), Marfer (Spain), Master (New Zealand), Pelca (Switzerland), Preiser (Austria), Release (Ireland), Richter (Germany), Sonodisc (France), Sonopresse (France), Star (Switzerland), Supertone (Germany), Tara (Ireland), Warwick (UK), Wergo (Germany), Windmill (UK), Yazoo (USA).  
 Int'l reps.: New Zealand (Music World), UK (Multiple Sound).  
 Crystal Clear, see Fable & Tempo.  
 Cumquat, see Electric.  
 D E M A, see Colossal.  
 D G, see Phonogram.  
 Delron Recs. (div. of Ibanet & Co. Pty. Ltd.), PO Box 64, 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-3193/6334. (Importer/Exporter as World Wide Rec. Imports)  
 Labels: (Owned) Cascade, Casino, Delron, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) DG, Rickatik, Vee Jay (USA).  
 Dewdrop, see Delron.  
 Diaphon, see W&G  
 Discurio, York House Basement, 294 Little Collins St., Melbourne, Vic. (Distributor/Importer)  
 Du Monde, see World of Sound & Festival.  
 Dyna House Pty. Ltd., 107 Walker St., North Sydney NSW 2060. Tel: (02) 222-2444.  
 E M I (Australia) Ltd. (IFPI), 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Cable: EMITRON. Telex: 24182. Chief Exec.: Donald R. J. Crimmins; Music Ops. Mng. Dir.: Stephen Shrimpton; Mktg. Mgr.: Terry Howard.  
 Branches: Adelaide, SA 5007, 105 Port Rd., Bowden. Tel: (08) 46-3031. Sales Mgr.: David Wightman—Brisbane, Qld. 4006, 83 Robertson St., Fortitude Valley. Tel: (07) 52-5271. Sales Mgr.: Richard Higgs—Melbourne, Vic. 3122, 109/123 Burwood Rd., Hawthorn. Tel: (03) 81-0211. Sales Mgr.: Mark Bonelli—Perth, WA 6104, 90/94 Daly St., Belmont. Tel: (092) 65-5433. Sales Mgr.: Larry O'Brien.  
 Home office: UK.  
 Labels: (Owned) Axis, Capitol, Columbia, EMI, Harvest, His Master's Voice, Parlophone; (licensed domestic) AIM, Albert Prod'ns; (licensed foreign) Argo (UK), Arista (UK, USA), Bang (USA), Brunswick (USA), Bus Stop (USA), Decca (UK), Deram (UK), Hanna Barbera (USA), London (USA), MAM (UK), Motown group (USA), Power Exchange (UK), Private Stock (USA), Prodigal (UK), Purple (UK), RAK (UK), Rocket (UK), Sesame Street (USA), Stateside (USA), T-Rex (UK), Threshold (UK), Waverley (UK).  
 Int'l reps.: France (Pathe Marconi), Germany (Electrola-EMI), Japan (Toshiba), Netherlands (Bovema-EMI), New Zealand (EMI), Philippines (Dyna), USA (Capitol).  
 E M S Dists. Pty. Ltd., 212 Hindley St., Adelaide, SA 5000. Tel: (08) 87-3398. Mng. Dir.: T.J. Evans; Gen. Mgr.: G.W. Morphet.



**What company  
has programmed  
audio entertainment  
for 24 of the world's  
leading airlines  
for 13 years?**



**What company  
has provided  
record programming  
services to 2284  
radio stations  
for the last 17 years?**



# **Billboard Broadcasting Corporation**

**Our skill and experience can solve your programming problems.**

For further information, call, write or telex: Denis Hyland

Billboard

1515 Broadway

New York, NY 10036

(212) 764-7307

Telex: 620523

**Branch:** Perth, WA, 38a Cambridge St., Leederville. Tel: (092) 81-8473. Mgr.: E.A. Standfield.  
**Labels:** (Owned) Arrow Int'l Artists, EMS, J&B, Nationwide, Stream, Wee Willie.  
**Int'l reps.:** New Zealand (Music World), UK (Arrows), USA (New Mktg.)  
**Earth Media Rec'g Co.,** 14 Glen St., Milsons Point, NSW. Tel: (02) 929-8669.  
**Edition One,** see Tempo.  
**Electric Recs.,** 247 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-5507.  
**Branch:** Sydney, NSW 2000, 400 Kent St. Tel: (02) 29-8675.  
**Labels:** (Owned) Electric, Lamington, Real; (distributed) Basket, Candle, Clear Light of Jupiter, Cumquat, Jambone; (licensed) Alligator (USA), BC (Canada), Bacillus (Germany), Black & Blue (France), Briar (USA), Daffodil (USA), Dicap (France), ECM (Germany), ESP (USA), Flying Fish (USA), Hexagon (France), IRDA (USA), Kicking Mule (USA), Leader (UK), Music Factory (Germany), Rounder (USA), Sonet (UK), Symposium (USA), Takoma (USA), Trailer (UK), Transatlantic (UK), Unicorn (UK), Xtra (UK).  
**Elektra,** see WEA.  
**Epic,** see CBS.  
**Eureka Recs.,** PO Box 113, 107 Wicks Rd., North Ryde, NSW 2113. Tel: (02) 888-6470. Owner: Les Simmonds; Gen. Mgr.: Patricia Simmonds.  
**Labels:** (Owned) Eureka, Stockade.  
**Fable Recs. Co. Pty. Ltd.,** 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. (Distributed by Tempo)  
**Labels:** (Owned) Bootleg, Fable; (licensed) Crystal Clear, Rainbird; (distributed—not licensed) Round (UK).  
**Int'l rep.:** UK (Round).  
**Festival Recs. Pty. Ltd.,** PO Box 16, 63-79 Miller St., Pyrmont, NSW 2009. Tel: (02) 660-4022. Telex: 25686. Mng. Dir.: Allan Hely; Gen. Mgr.: Jim White; Sales Mgr.: Noel Brown.  
**Int'l branches:** New England, New Zealand.  
**Labels:** (Owned) Calendar, Festival, Festival Int'l, Infinity, Interfusion; (distributed) ATA, Clarion, Du Monde, Harlequin, L&Y, Mushroom, Mushroom Anti-Rip-Off, Razzle, Ritz Gramophone, Shirley McLaughlin, Starkey Foundation, Sunshine, Sunshine Int'l, Sweet Peach, Toadstool, Universal Rec. Club, Universal Summit, Violets Holiday; (represented) A&M (USA), Accent (USA), Ad-Rhythm (UK), American Variety Int'l (USA), Barclay (France), Black & Blue (France), Blackbird (Ireland), Blue Labor (USA), Blue Mountain (UK), Blue Note (USA), Brian Cadd (USA), Bruce May (UK), Caroline (UK), Chrysalis (UK), Claddagh (Ireland), Clave (France), Concord Jazz (USA), Crescendo (USA), DJM (UK), Debut (USA), Dyna (Philippines), Dynamo (USA), Early Bird (USA), Egg (France), Epidemic (South Africa), Fantasy (USA), GRT (Canada), Galaxy (USA), Gamma (Mexico), Gaviota (Spain), Good Ear (UK), Hansa (Germany), Heath Levy, Hispavox (Spain), Horizon (USA), Immediate (UK), Imperial (USA), Ineditis (France), Island (UK, USA), JWS (USA), Jam (UK), Jazzland (USA), Jet (USA), King Japan, Laurie (USA), Liberty (USA), Mainstream (USA), Milestone (USA), Mode (France), Monument (USA), Movieplay (Andres Segovia prod.) (Spain), Mozart Ed. (USA), Musicor (USA), Nems (UK), Neighborhood (USA), Occora (France), Ode (USA), Pacific Jazz (USA), Paramour (USA), Plantation (USA), Plum (South Africa), Potato (Canada), Project 3 (USA), Prestige (USA), RPM (South Africa), Rainbow Collection (USA), Rainy Wednesday (USA), Ranwood (USA), Riverside (USA), Riviera (France), Roadshow (USA), Rolf Harris (UK), Round (USA), SDC Classic (France), SSS Int'l (USA), Safari (UK), Scratchy (UK), Shelter (USA), Silver Line (UK), Snow Queen (USA), Solid State (USA), Sonet Gramofon (Sweden), Soul Click (USA), Sound Stage (USA), Spark (UK), Stanyan (USA), Stiff (UK), Sun (USA), Sunset (USA), Sweet Water (UK), Tale Spinners (USA), Tokuma Musical (Japan), Triangle (France), Trophworld (Switzerland), True North (Canada), 20th Century (USA), UA Latino (USA), Unart (USA), United Artists (USA), Virgin (UK), Vogue (France), WATT (UK), World Pacific (USA), Zapa (France).  
**Fiddling 19 Prod'ns,** 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203.  
**Folkways,** PO Box 162, Paddington, NSW 2021. Tel: (02) 33-3980.  
**Labels:** (Represented) Adelphi, Bay, Folk-Legacy, Stinson (all USA).  
**Fontana,** see Phonogram.  
**44,** see Phonogram.  
**Gay-Dee,** see Crest.  
**Gem,** see W&G.  
**Gold Seal,** see RCA.  
**Good Thyme,** 98 Bay Rd., Waverton, NSW 2060.  
**H M V,** see EMI.  
**Hadley Recs.,** PO Box 730, 18 Panorama Rd., Calala, Tamworth, NSW 2340. Tel: (067) 65-7813. Co-Mng. Dir.: Eric W. Scott; Sales Mgr.: Hilary B. Scott.  
**Labels:** (Owned) Hadley; (licensed) Vokes (USA); (distributed—not licensed) Opal.  
**Int'l reps.:** New Zealand (EMI, Master, Viking).  
**Happening Prod'ns Pty. Ltd.,** Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405.  
**Harlequin,** see Festival.  
**Harmony,** see CBS.  
**Harvest,** see EMI.  
**Heliodor,** see Phonogram.  
**His Master's Voice,** see EMI.  
**Billy Hyde Inds.,** 100 Mt. Alexander Rd., Flemington Vic.  
**Label:** (Represented) Latin Percussion Ventures (USA).  
**Image Recs. Pty. Ltd.,** 113 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-2241. Mng. Dir.: John E. McDonald; Gen. Mgr.: Keith Colias; Promo. & Artists Relations: Terry Dean. (Distributed by Tempo).  
**Int'l branch:** USA, American Image Music Inc.  
**Labels:** (Owned) Image; (licensed) Axe (Canada), Boot (Canada), ESP (USA), Emerald (Ireland), Gateway (USA), Hansa (Germany), Hawk (Ireland), Jupiter (Germany), Locomotive (France), MWC (Canada), Music

World (New Zealand), Release (Ireland), Shadybrook (USA), Soundbird (USA), Specialty (USA).  
**Int'l reps:** Belgium (Hebra), Canada (Axe), Germany (Teldec), Ireland (Emerald, Hawk, Release), Netherlands (Basart), New Zealand (Phonogram, Music World), South Africa (Record & Tape).  
**In,** see W&G.  
**Infinity,** see Festival.  
**Interfusion,** see Festival.  
**J & B,** see EMS.  
**J & B Recs.,** 505/107 Walker St., North Sydney, NSW 2060. Tel: (02) 922-2555.  
**Jambone,** see Electric.  
**Jazznote,** see Larrikin.  
**K-tel Int'l,** PO Box 121, 46 Pyrmont Bridge Rd., Pyrmont, NSW 2009. Tel: 660-0011. Telex: (790) 24810.  
**Home office:** USA.  
**Karusell,** see Phonogram.  
**Kinderkrist,** see Tempo.  
**L & S Educational Equipment Pty. Ltd.,** 259 E. Boundary Rd., East Bentleigh, Vic. 3165.  
**Label:** (Represented) Caedmon (USA).  
**L & Y,** see Festival.  
**Lamington,** see Electric.  
**Larrikin Recs. Pty. Ltd. (IFPI),** PO Box 162, Paddington, NSW 2021. Tel: (02) 333-980. Mng. Dir.: Warren Fahey; Gen. Mgr.: G.P. Fahey.  
**Labels:** (Owned) Larrikin, Larrikin-Rodeo; (licensed—domestic) Bushland, Jazznote, MV; (licensed—foreign) Adelphi, Advent, Arhoolie, Bay, Folk Legacy, Kicking Mule, Nighthawk, Paredon, Rebel, Redwood, Rounder, Sonyatone, Stash (all USA); Topic (UK).  
**Int'l reps.:** USA (Arhoolie, Rounder).  
**Laser,** see Living Sound.  
**Line 99,** see Carinia.  
**Living Sound Recs.,** 3 Lancelley Pl., Artarmon, Sydney, NSW 20. Tel: (02) 438-1488. Mng. Dir.: George C. Chapman; Gen. Mgr.: Gene Pierson. (Distributed by RCA).  
**Labels:** (Owned) Laser, Living Sound.  
**Int'l rep.:** USA (RCA).  
**Lyomint Trading,** PO Box 517, Crows Nest, NSW 2065.  
**Label:** (Represented) Crystal (USA).  
**M G M,** see Phonogram.  
**M 7 Recs. Pty. Ltd.,** 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Cable: EMSEVEN. Gen. Mgr.: Ron G. Hurst; Plant Mgr.: Ken Harding; Mdsq. Mgr.: Alan Dearth.  
**Labels:** (Owned) Australian Country, M7; (licensed) Artists of America (USA), Bradley's (UK), Creole (UK), Penny Farthing (UK), Spiral (UK), Transatlantic (UK), Viking (New Zealand), Young Blood (UK).  
**M V,** see Larrikin.  
**Tom McIvor,** 82 Danyenah Rd., Loganholme, Qld. 4129. (Distributor).  
**Mercury,** see Phonogram.  
**Mercury Golden Imports,** see Phonogram.  
**Metro,** see Phonogram.  
**Miracle,** see RCA.  
**Moonlight,** see Concert.  
**Move Recs.,** PO Box 266, Carlton South 3053. Tel: (03) 419-1503. Partners: Nicholas Alexander, Martin Wright. (Distributed by Carinia).  
**Labels:** (Owned) Move; (represented) Avant Garde (USA), Galliard (UK), Reflection (UK).  
**Mushroom Recs. Holdings Pty. Ltd.,** 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: EGAS-SOC MELBOURNE. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Pub. & Sales Mgr.: Gary Ashley; Int'l Mgr.: Milanka Comfort. (Distributed by Festival).  
**Labels:** (Owned) Anti-Rip-Off, Bunyip Int'l Ltd., Mushroom, Toadstool.  
**Int'l rep.:** New Zealand (Festival).  
**Dal Myles Ent's. (div. of Damyn Holdings Pty. Ltd.),** 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433.  
**Label:** (Owned) Banner.  
**Nationwide,** see EMS.  
**Nonesuch,** see WEA.  
**Odyssey,** see CBS.  
**Opera-For-All,** see Carinia.  
**Outlet Rec'g Co. Ltd.,** 1 Jane St., Smithfield, Sydney, NSW.  
**Home office:** UK—Northern Ireland.  
**Oz Recs.,** 325 Moray St., South Melbourne, Vic. 3205. Tel: (03) 699-5366. Mng. Dir.: Glen Wheatley.  
**Parlophone,** see EMI.  
**Party,** see Picture.  
**Peter Pan,** see Delron.  
**Philips,** see Phonogram.  
**Philips Int'l,** see Phonogram.  
**Philips Sonic Series,** see Phonogram.  
**Phonogram Pty. Ltd.,** Westfield Towers, 2nd fl., 100 William St., Sydney, NSW 2000. Tel: (02) 357-3277. Cable: PHONREC. Telex: 26856. Mng. Dir.: Ross Barlow; Mktg. Mgr.: Graham Newman; Group Repertoire Mgr.: Dermot Hoy.  
**Labels:** (Owned) Archiv, DG, Fontana, 44, Heliodor, Karussell, MGM, Mercury, Mercury Golden Imports, Metro, Philips, Philips Int'l, Philips Sonic Series, Polydor, Polyphon, Polystar, Privilege, Resonance, Universe, Vertigo, Verve; (distributed) Warm & Genuine; (licensed) BBC (UK), Buddha (USA), CTI (USA), Caedmon (USA), Capricorn (USA), Charisma (UK), Chess (USA), GTO (UK), H&L (USA), Kama Sutra (USA), Kudu (USA), Pablo (Germany), Polydor/Kolob (USA), Polydor/Oyster (USA), RSO (UK), Ring-O (UK), Roulette (USA), Salvation (USA), Sire (USA), Phil Spector Int'l (UK), State (UK), Track (UK), UK (UK).  
**Picture Recs. Pty. Ltd.,** 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.  
**Labels:** (Owned) Party, Picture, Rainbow; (represented) Houghton Hughes (New Zealand).  
**Int'l reps.:** New Zealand (Houghton Hughes, Phonogram).  
**Polydor,** see Phonogram.  
**Polyphon,** see Phonogram.  
**Polystar,** see Phonogram.  
**Portrait,** see CBS.  
**Praiseworthy,** see Tempo.

**Privilege,** see Phonogram.  
**Pumpkin Recs. Pty. Ltd.,** PO Box 83, Westgate 2048; 215 Parramatta Rd., Annandale, NSW.  
**Pure Gold,** see RCA.  
**R C A Ltd.,** 2 Dimd St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie Smith; Nat'l Sales Mgr.: Peter Harding.  
**Home office:** USA.  
**Labels:** (Owned) Bluebird, Camden, Gold Seal, Pure Gold, RCA, Victor, Victrola, Vintage; (licensed—domestic) Laser, Living Sound; (licensed—foreign) ABC (USA), ABC/Blue Thumb (USA), ABC/Command (USA), ABC/Dot (USA), ABC/Impulse (USA), ABC/Paramount, ABC/Westminster (USA), Anchor (UK), Ariola (USA), Ariola Eurodisc (Germany), BTM (UK), Bluesway (USA), Contempo (UK), Cube (UK), Direction (Canada), Erato (France), Equinox (USA), Finger (Germany), Flying Dutchman (USA), Grand Award (USA), Grunt (USA), Gryphon (USA), Gusto (USA), Homemade (UK), LTD Exchange (USA), Lifesong (USA), Mericana (USA), Midsong (USA), Neon (UK), Numero Uno (Italy), Phantom (USA), Phoenix (UK), Polar (Sweden), Probe (USA), Shannon (USA), Signature (USA), Smile (Canada), Soul Train (USA), TK (USA), TMI (USA), Tara (USA), Tattoo (USA), Teal (South Africa), Bob Thiele Music (USA), Utopia (USA), Winsound (USA), Wooden Nickel (USA); (distributed) Miracle, Sparmac, Trafalgar, Wizard.  
**Rainbird,** see Fable & Tempo.  
**Rainbow,** see Picture.  
**Ramrod,** see Johnny Rebb.  
**Ranger,** see Tempo.  
**Razzle,** see Festival.  
**Reader's Digest Servs. Pty. Ltd.,** 26-32 Waterloo St., Surry Hills, Sydney, NSW 2010. Tel: (02) 699-0111. Cable: READIGEST. Telex: 20260. Rec. & Tape Dept. Mgr.: Richard P. Sammon.  
**Home office:** USA.  
**Real,** see Electric.  
**Johnny Rebb Ent's. Pty. Ltd.,** 370A Port Hacking Rd., Caringbah, NSW 2229. Tel: (02) 525-7124, 522-7139. Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh; Music Co-ord.: Russ Kruger.  
**Label:** (Owned) Ramrod.  
**Record Dists. (Australia) Pty. Ltd.,** 32 Railway Parade, Granville, NSW 2142. Tel: (02) 637-3087. Cable: IBNATE. (Distributor).  
**Red Riding Hood,** see W&G.  
**Reprise,** see WEA.  
**Resonance,** see Phonogram.  
**Ritz Gramophone,** see Festival.  
**Sacred Prod'ns Australia,** 18-26 Canterbury Rd., Heathmont, Vic. 3135. Tel: (03) 729-3777. Gen. Mgr.: Stanley R. Moulton.  
**Branches:** Brisbane, Qld. 4000, 77 Queen St. Tel: (07) 21-7553—Perth, WA 6000, 251 Adelaide Terr. Tel: 25-7854—Sydney, NSW 2000, 181 Clarence St. Tel: (02) 29-4005.  
**Labels:** (Licensed) Koala, Lamb & Lion, Tempo, Word (all USA).  
**Shirley McLaughlin,** see Festival.  
**Solid Gold,** see Delron.  
**Sound & Film Ent's. of Australia Pty. Ltd.,** 122 Chapel St., St. Kilda, Vic. 3182.  
**Label:** (Represented) CMH (USA).  
**Sparmac Prod'ns Pty. Ltd.,** 3-123 Blues Point Rd., McMahon's Point, Sydney, NSW 2060. Tel: (02) 922-3691/3672. (Distributed by RCA).  
**Labels:** (Owned) Sparmac, Wizard; (represented) McQueen Prod'ns (UK), R&R (Netherlands), Trema (France).  
**Int'l reps.:** France (Trema), New Zealand (Allied Int'l), South Africa (Teal).  
**Spectrum,** see Tempo.  
**Spotlight Music,** 264 Pitt St., 5th fl., Sydney, NSW 2000.  
**Label:** (Represented) Sparrow (USA).  
**Starkey Foundation,** see Festival.  
**Stockade,** see Eureka.  
**Stream,** see EMS.  
**Sunshine Rec'g Co.,** PO Box 300, Fortitude Valley, Brisbane, Qld. 4006. Tel: (173) 581-1511. (Distributed by Festival).  
**Labels:** (Owned) Sunshine, Sunshine Int'l.  
**Swaggie Recs.,** PO Box 125, South Yarra, Vic. 3141. Tel: (03) 288-6280. Exec.: Nevill L. Sherburn. (Distributed by Tempo).  
**Sweet Peach,** see Festival.  
**Talent Recs.,** 8-24 Kippax St., 8th fl., Surry Hills, Sydney, NSW 2010. Tel: (02) 212-2368.  
**Tempo Rec. Sales Pty. Ltd.,** 113 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-4403. Cable: TEMPODISC.  
**Branches:** Adelaide, SA 5000, 82 Pirie St. Tel: (08) 223-4133—Artarmon, NSW 2064, 38 Punch St. Tel: (02) 439-8600—Brisbane, Qld. 4000, 303 Adelaide St. Tel: (07) 29-3605.  
**Labels:** (Owned) Spectrum; (distributed—not licensed) Apla, Bootleg, Captain Quaver, Cherry Pie, Chicago, Copperfield, Crystal Clear, Edition One, Fable, Image, Kinderkrist, Praiseworthy, Rainbird, Ranger, Swaggie.  
**Tiny Tot,** see Delron.  
**Toadstool,** see Mushroom & Festival.  
**Together Ent's. Pty. Ltd.,** 79-81 Berry St., North Sydney, NSW 2060. Tel: (02) 922-7720. Dirs.: Chris Gilbey, Rod Thomas.  
**Trafalgar Recs. Pty. Ltd.,** 74B Trafalgar St., Annandale, Sydney, NSW 2038. Tel: (02) 660-0385. Mng. Dir.: Charles Fisher; Gen. & Sales Mgr.: Michael McMartin; Pub. & Promo.: Felicity Surtees. (Distributed by RCA).  
**Universal Rec. Club,** see Festival.  
**Universal Summit,** see Festival.  
**Universe,** see Phonogram.  
**Vertigo,** see Phonogram.  
**Verve,** see Phonogram.  
**Victor,** see RCA.  
**Victrola,** see RCA.  
**Viking Rec. Co. Pty. Ltd.,** B.O. Smith & Son, ANZ Bank Bldg.,

20th fl., 68 Pitt St., Sydney, NSW 2000. Tel: (02) 233-6933. Cable: BABRUC. Telex: 22929. Sec'y: J. Bevan. (Sales office only)  
**Home office:** New Zealand, Viking Sevenses Ltd. Vintage, see RCA.  
 Viols Holiday, see World of Sound & Festival.  
 WEA Recs. Pty. Ltd. (IFPI), 7/9 George Pl., Artarmon, Sydney, NSW 2064. Tel: (02) 428-3633. Telex: 24653. Mng. Dir.: Paul M. Turner; A&R & Mktg. Mgr.: Peter Ikin.  
**Home office:** USA, WEA Int'l.  
**Labels:** (Owned) Asylum, Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (Licensed) Bearsville (USA), Black Lion (UK), Bronze (UK), Brother (USA), Countryside (USA), DiscReet (USA), Little David (USA), Manticore (USA), Rolling Stones (UK, USA), Swan Song (USA).  
 W & G Dist'g Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE: MELBOURNE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.  
**Int'l branch:** USA, Marvel.  
**Labels:** (Owned) Country Gold, Diaphon, Gem, In, Red Riding Hood, W&G, W&G Int'l (represented) Artone (Netherlands), Ember (UK), Frankie (Belgium), Hansa (Germany), Marvel (USA), Republic (USA), Rodeo (Canada), Standard-Colonial (USA), Tiffany (USA), Tizoc (Mexico), Urban (Japan).  
**Int'l reps.:** Japan (Urban), New Zealand (Music World), Singapore (W&G), UK (Ember), USA (Marvel).  
 Warm & Genuine, see Phonogram.  
 Warner Bros., see WEA.  
 Wee Willie, see EMS.  
 Wizard, see Sparmac & RCA.  
 World of Sound Studios, 268 Rocky Point Rd., Ramsgate, Sydney, NSW. Tel: (02) 529-6980. (Distributed by Festival).  
**Labels:** (Owned) Du Monde, Viols Holiday.  
 WorldWide Rec. Imports—Tel: (02) 80-6631—see Delron.

## ● music publishers

A R T Music, see PJ.  
 Abigail Music (Australia) Pty. Ltd., see Penjane.  
 Accolade Music Pty. Ltd., see Leeds.  
 Acuff-Rose Publ'ns Pty. Ltd., see Allans.  
 Albert Int'l Music, see J. Albert.  
 J. Albert & Son Pty. Ltd. (APRA), 139 King St., Sydney NSW 2000. Tel: (02) 232-2144. Cable: MUSIC. Mng. Dir.: Edward F. Albert.  
**Int'l branch:** USA.  
**Affiliate:** Albert Int'l Music.  
 Carmelo Alessi, GPO Box 1414 M, Melbourne, Vic. 3001.  
**Int'l firm represented:** Morgans (Italy).  
 Allans Music Australia Ltd., PO Box 513J, Melbourne 3001: 276 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-0451. Cable: PIANOFORTE.  
**Int'l branch:** England.  
**Affiliates:** Acuff-Rose Publ'ns Pty. Ltd., D. Davis & Co. Pty. Ltd. (APRA), Sugarmusic Australasia Pty. Ltd.  
**Int'l firms represented:** Associated (USA), Box & Cox (UK), Breitkopf & Hartel (Germany), Canadian Music Sales (Canada), Eds. Durand (France), Carl Fisher (USA), Handy Bros. (USA), Hargail (USA), Heugel (France), Leduc (France), F.E.C. Leuckart (Germany), Robertson (UK), G. Schirmer (USA), Gordon V. Thompson (Canada).  
 Angle Music, see July.  
 Antipodes Music Pty. Ltd., see Tumbleweed.  
 April Music Pty. Ltd., 22 Sir John Young Crescent, Woolloomooloo, Sydney. Tel: (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: John Anderson.  
**Int'l firms represented:** Intune (UK); Blackwood, Diamond Back, Dickiebird, Gold Hill, Inaba, Kamakazi, Manhattans, Mighty Three, Oceans Blue, Ron Powell, Silver Blue, Stephen Stills (all USA).  
**Int'l rep.:** Worldwide (April).  
 Associated Music Pty. Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAUAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Colin Cornish.  
**Affiliate:** Firewater Music.  
**Int'l firms represented:** ABC/Dunhill (USA), Alaska (UK), Altax (UK), American Broadcasting (USA), Ampar (USA), Ampco (USA), Anchor (UK), Apt (USA), Ariola America (USA), Artists Music (USA), Belsize (UK), Birth (UK), Blendingwell (USA), California (USA), Cents & Pence (USA), Cherry Lane (USA), Contempo (UK), Coulgriss, Crabshaw, Cyclus, Miki Dallon (UK), Daywin (USA), Don (USA), Dunbar (USA), Egg (USA), Erva (USA), 57th Street, Global, Green Mountain (USA), Horse Hairs (USA), Imagination (USA), Kidada (USA), Kimlyn (USA), Ladysmith (UK), Laetrec (South Africa), Lion (USA), Melcher (USA), Naked Snake (USA), One of a Kind, Owepar (USA), Pamco (USA), Papa Joe's (USA), Porgie (USA), RCA (Argentina, Brazil, France, Germany, Italy, Mexico, Spain), Rabbit, Rashida, Relay (Argentina, Brazil, France, Germany, Italy, Mexico, Spain), Sailor, Scorpio, Sherlyn (USA), Bobby Sherman (USA), Silver Dagger (USA), Siren, Summit (UK), Sunbury (Canada, UK, USA), Sweet City (USA), US Arabella (USA), Arie Wayne (USA), Westpar (USA), Windsong (USA), Windstar (USA), Wingate, Winter Hill (USA), Yolk, Young Blood (UK).  
**Int'l reps.:** Argentina, Brazil, France, Germany, Italy, Mexico, Spain (all RCA); South Africa (Laetrec), UK (Sunbury), USA (Dunbar).  
 Barrehouse Music, see Image & July.  
 Barton Music Pty. Ltd., see Chappell.  
 Bellinda Music, see Castle.  
 Belbird Music Publ'g Co. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Gen. Mgr.: Ron G. Hurst.  
**Int'l firms represented:** Creole (UK), Quality (UK).  
 Belwin-Mills Music Pty. Ltd., see Leeds.  
 Better Half Music, see Together.  
 Billingsgate Music, see Festival.

Breakfast Music Publ'g (APRA), PO Box 767, Surfers Paradise, Qld. 4217. Tel: (075) 31-2107.  
**Int'l rep.:** USA (TRO).  
 Campbell Connelly (Australia) Pty. Ltd., 14 Mars Rd., Sydney, NSW.  
**Home office:** England.  
**Affiliated firm:** Penjane Music (Australia) Pty. Ltd.  
 Canyon Realty Pty. Ltd., see Essex.  
 Castle Music Pty. Ltd. (APRA), 2 Northcote St., St. Leonards, Sydney, NSW 2065. Tel: (02) 439-6688. Cable: BELL MUSIC. Telex: 22872. Mng. Dir.: Frank Donley.  
**Affiliates:** Belinda Music (Australia) Pty. Ltd., Walt Disney Music, Palace Music Pty. Ltd., Rango Music Pty. Ltd., Screen Gems-EMI Music.  
**Int'l firms represented:** ATV (USA), Big Pig (UK), Black Bull (USA), Compass (USA), EMI (UK), Al Gallico (USA), Heath Levy (UK), Jobete (USA), Charles Kipps (USA), RAK (UK), Stonebridge/ Prophet (USA).  
**Int'l reps.:** UK (EMI), USA (Screen Gems-EMI).  
 Cellar Music Co. Pty. Ltd. (APRA), 19 Adolphus St., Balmain 2041. Tel: (02) 827-2203.  
**Affiliates:** Ready Mister Music (APRA), Syrius Publ'ns (APRA).  
 Chappell & Co. (Australia) Pty. Ltd. (APRA), GPO Box 1486, Sydney 2001; 225 Clarence St., 7th fl., Sydney, NSW 2000. Tel: (02) 290-3500. Cable: SYMPHONY. Gen. Mgr.: Jonathan Simon; Creative Dir.: Malcolm Allan; Financial Dir.: Ron Preston.  
**Affiliates:** Barton Music Pty. Ltd., Chappell-Morris Ltd., Eastman Publ'rs Pty. Ltd., Intersong Pty. Ltd., Musical Rights (Australia) Pty. Ltd. (all APRA).  
**Int'l firms represented:** Ralf Arnie (Germany), Artemis (Netherlands), Baron (USA), Barn (UK), Barn-Slade (UK), Belafonte (UK), Bema/Blaise (USA), Irving Berlin (USA), Brut (USA), CTA Carlin (UK), Chess (USA), Davray (USA), Dawnbreaker (USA), Decibel (Belgium), Dynatone-Belinda (USA), Eastman (USA), Elvis/Easy Nine (USA), Famous (USA), Fuse (UK), Gershwin (USA), Happy (Germany), Hazy (UK), Heavy (USA), Hobbiton (USA), House of Bryant (USA), Kenya (UK), Kolob (USA), Leros (France), Little Dickens (USA), Lowery (USA), Martin-Coulter (UK), Matragon (USA), Mews (UK), Midsong (USA), Mooncrest (UK), Music Publ'rs Holding (USA), New Dayglow (Netherlands), Newkeys (USA), Open End/Oyster (USA), Pabito (USA), Pi-Gems (USA), RSO (UK, USA), Rockhopper/MacFleet (USA), Ru-Da (USA), Saggiore (USA), Cyril Shane (UK), Subiddu (UK), Sparkle (UK), Sweet (UK), Tommy Valando (USA), Joseph Weinberger (UK), Windecor (USA).  
**Int'l reps.:** Germany (Intersong), UK & USA (Chappell, Intersong).  
 Chappell-Morris Ltd., see Chappell.  
 Chart Music, see Festival.  
 Cherry Pie Music, see Rondor.  
 Christmas Music, see Together.  
 Clear Light of Jupiter, see Electric.  
 Coburn Music Ltd., see Sundowner.  
 Coburn Songshop Ltd., see Sundowner.  
 Cool Music, see Sparmac.  
 Cowboy Music, see Sparmac.  
 Cromwell Music of Australia Pty. Ltd., see Essex.  
 Crown Music Publ'g Pty. Ltd., see Festival.  
 Crystal Clear Music, see July.  
 Dale Music, see Image.  
 Harry Dart Music, see Rondor.  
 D. Davis & Co. Pty. Ltd., see Allans.  
 Walt Disney Music, see Castle.  
 Duo Dah Music Pty. Ltd., see Tumbleweed.  
 Du Monde Music, see Festival.  
 E M S Music, 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Dir.: G.W. Morphet, Gen. Mgr.: T.J. Evans.  
**Affiliate:** Sarch Music.  
**Int'l rep.:** UK (Arrowtabs).  
 Eastman Publ'rs Pty. Ltd., see Chappell.  
 Electric Music, 247 Collins St., Melbourne, Vic. 3000. Tel: (03) 63-5507.  
**Administered firms:** Clear Light of Jupiter, Jambone, Pink Beaver, Sugarane.  
**Int'l firms represented:** BC (Canada), Bellver (UK), Eyeball (USA), Owlotus/Myownah (USA), Rocky Road (USA), Symposium (USA), Tutwiler (USA).  
 Essex Music Group (APRA), Uniline House, 4th fl., 5-13 Northcliff St., Milsons Point, Sydney, NSW 2061. Tel: (02) 922-4100. Cable: SEMUS. Telex: 26405. Mng. Dir.: Barry A. Kimberley.  
**Affiliates:** Canyon Realty Pty. Ltd., Cromwell Music of Australia Pty. Ltd., Essex Music Int'l (Australia) Pty. Ltd., Essex Music of Australia Pty. Ltd., Happening Prod'ns Pty. Ltd., Ivan Mogull Music (Australasia) Pty. Ltd., Songways Serv. of Australia Pty. Ltd., Sydney Tree Pty. Ltd. (all APRA).  
**Int'l firms represented:** Baby Chick (USA), Early Morning (Canada), Essex group (UK), Wes Farrell (USA), Garrett (USA), House of Gold (USA), Polar (Sweden), St. Anne's (UK), Paul Simon (USA), Sweden Music (Sweden), TRO (USA), Tree (USA).  
**Int'l reps.:** USA (TRO), rest of world (Essex).  
 Eureka Music (APRA), PO Box 113, 107 Wicks Rd., North Ryde, NSW 2113. Tel: (02) 888-6470. Owner: Les Simmonds; Gen. Mgr.: Phil Matthews.  
**Affiliated firm:** Matthews Music (APRA).  
 Festival Music Pty. Ltd., Festival House, 1 Bulwara Rd., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-5218. Telex: 25686. Gen. Mgr.: Bruce Powell.  
**Int'l branch:** England.  
**Affiliated firm:** Joye Publ'g.  
**Affiliates:** Billingsgate Music, Chart Music, Crown Music Publ'g Pty. Ltd., Du Monde Music, Goodman Music, Good Thyme Music, Greenfields Music Pty. Ltd., Martin's Music, J. O'K Music Pty. Ltd., Truben Music, United Artists Music (Australia) Pty. Ltd.  
**Int'l firms represented:** Andustin (USA), Antisia (USA), Avco Embassy (USA), Bay City (UK), Big Secret (UK), Blue Gum (UK), Boca (USA), Brougham Hall (UK), Carlin (UK), Chrysalis (UK), Combine (USA), Dancr (USA), Dawnbreaker (USA), Decoy (UK), Far Out (USA), Frank & Nancy (USA), Gold Forever (USA), Hall-Clement (USA), Lee Hazlewood (USA), Interior (USA), Island

(UK, USA), Jack & Bill (USA), Jumbuck (UK), Kaiser (USA), Levine & Brown (USA), Louvigny Marquee (UK), Neil (USA), Newkeys (USA), New York Times (USA), Noon (UK), Oaktree (UK), Page Full of Hits (UK), Playboy (USA), Prestige (UK), Purple (UK), Resaca (USA), Shelby Singleton (USA), Skyhill (USA), Story Songs (USA), Tembo (UK), Times Square (USA), Twentieth Century (USA), Window (USA).  
**Int'l rep.:** USA (Canberra).  
 Firewater Music, see Associated.  
 Sam Fox, see Southern.  
 John J. Francis Music Publ'g Co. (APRA), 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824.  
 G D Music (Graeme Dawn Assocs.), PO Box 84, Turramurra 2074; 30 Lawson St., Ives, Sydney, NSW 2075. Tel: (02) 44-7363. Mng. Dir.: Graeme Rule.  
 Goodman Music, see Festival.  
 Good Thyme Music, see Festival.  
 Greenfields Music Pty. Ltd., see Festival.  
 Happening Prod'ns Pty. Ltd., see Essex.  
 Hayloft Music, see July.  
 Image Music (APRA), 113 Nonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-2241. Cable: IMAGECORD. Mng. Dir.: John E. McDonald; Gen. Mgr.: Terry Dean.  
**Int'l branch:** USA, American Image Music Inc.  
**Affiliates:** Barrehouse Music, Dale Music, July Music (all APRA).  
**Int'l firms represented:** Axe (Canada), Backyard-Frontlawn (USA), Blue Echo (USA), Butterfly-Meridian (Germany), Brian Cadd. (USA), Contagious (South Africa), Cumberland group (USA), Emerald (Ireland), Gold Dust (USA), Jack (USA), Intro Gebr. Meisel (Germany), Morning group (Canada), Numbus Nine (Canada), Pacific (Japan), Prodigal Son (USA), Rip/Keca (USA), Hal Shaper (UK), Squirrel (Ireland).  
**Int'l reps.:** Canada (Morning), Ireland (Squirrel), Japan (Pacific), Netherlands (Intersong-Basart group), South Africa (Contagious, EMI-Brigadiers), UK (Angle), USA (American Image).  
 Intersong Pty. Ltd., see Chappell.  
 J. O'K Music Pty. Ltd., see Festival.  
 Kurt Jacob & Co. Pty. Ltd., PO Box 91, 74-78 Branding St., Alexandria, NSW 2015. Tel: (02) 519-4916  
**Int'l firms represented:** Ed. Melodie (Switzerland), Hohner (Germany, UK, USA), Pelikan (Switzerland).  
 Jambone, see Electric.  
 Dick James Music Pty. Ltd., see Leeds.  
 Joye Publ'g, 98 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3166. Cable: SHOWBIZ  
**Affiliated firm:** Festival Music Pty. Ltd.  
**Affiliate:** Wheel Publ'g.  
 July Music (APRA), PO Box 296, 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626.  
**Affiliates:** Angle Music, Barrehouse Music, Crystal Clear Music, Hayloft Music, Image Music, Tasty Music (all APRA).  
 Kangaroo Music Corp. Pty. Ltd., see Leeds.  
 Larikin Music Ltd., PO Box 162, Paddington, NSW 2021. Tel: (02) 333-980. Chief Exec.: Warren Fahey.  
**Int'l firms represented:** Acorn, Breaking Point, Tradition (all USA)  
 Leeds Music Pty. Ltd., Universal House, 23 Pelican St., Darlinghurst, Sydney, NSW 2010. Tel: (02) 61-6088. Telex: 25687.  
**Home office:** USA, MCA.  
**Affiliates:** Accolade Music Pty. Ltd., Belwin-Mills Music Pty. Ltd., Dick James Music Pty. Ltd., Kangaroo Music Corp. Pty. Ltd., Leeway Music Pty. Ltd., MAM Music Pty. Ltd., Northern Songs Pty. Ltd., Pincus-Gil Music Pty. Ltd., Spooner Music Pty. Ltd., Tangerine Music Pty. Ltd.  
**Int'l firms represented:** Goal (UK), Louis Lofredo (USA), M&M (UK), Theodore Presser (USA), Royal American (USA), Satril (UK), Valley (UK), Vector (USA).  
 Leeway Music Pty. Ltd., see Leeds.  
 Leiber-Stoller Music (Australia) Pty. Ltd., see Penjane.  
 Living Sound Music (APRA), 3 Lancelay Pl., Artarmon, Sydney, NSW 20. Tel: (02) 438-1488. Mng. Dir.: George C. Chapman, Gen. Mgr.: Gene Pierson.  
 Lupus Music (Australia) Pty. Ltd., see Penjane.  
 M A M Music Pty. Ltd., see Leeds.  
 Martin-Coulter Music (Australia) Pty. Ltd., see Penjane.  
 Martins Music, 130A Glyde St., Mosman Park, WA. Tel: (092) 31-6491. Mng. Dir.: Martin Clarke.  
**Int'l rep.:** Worldwide (Festival).  
 Matthews Music (APRA), PO Box 4, Drummoyno, NSW 2047. Tel: (02) 81-5428. Cable: MATTMUS. Telex: 21641. Owner: Phil Matthews.  
**Affiliated firm:** Eureka Music (APRA).  
**Affiliate:** Trafalgar Music (APRA).  
**Int'l firms represented:** Char-Liz (USA), Rock (UK), Three Brothers (USA).  
 Midnight Music, see Together.  
 Ivan Mogull Music (Australasia) Pty. Ltd., see Essex.  
 Morton Music, see Rondor.  
 Mushroom Music, 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: EGASSOC. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans.  
**Int'l firm represented:** Alexis Korner.  
**Int'l reps.:** Canada, USA (both Irving).  
 Musical Rights (Australia) Pty. Ltd., see Chappell.  
 Music Pty. Ltd., see Sundowner.  
 Music Publ'g of Australia, see Southern.  
 Music Sales Pty. Ltd., 27 Clarendon St., Artarmon, Sydney, NSW. Tel: (02) 439-8855. Gen. Mgr.: Neville Prentice, Trade Mgr.: Owen Pilcher.  
**Home office:** UK.  
 Natures Music, see Tumbleweed.  
 Northern Songs Pty. Ltd., see Leeds.  
 J. O'K Music Pty. Ltd., see Festival.  
 Oracle (Australia) Ltd., 18-26 Canterbury Rd., Heathmont, Vic. 3135. Tel: (03) 729-3777. Gen. Mgr.: Stanley R. Moulton.  
**Int'l firm represented:** Word (USA).  
 P J Music Pty. Ltd. (APRA), 41 McLaren St., 6th fl., North Sydney, NSW 2060. Tel: (02) 929-2569. Mng. Dir.: Peter J. Martin.  
**Affiliates:** ART Music, RPM (Prod'ns) Pty. Ltd. Palace Music, see Castle.  
 Pamper Music of Australia Pty. Ltd., see Penjane.

Peer Int'l, see Southern.

Penjane Music (Australia) Pty. Ltd. (Norman Whiteley Holdings Pty. Ltd.) (APRA), Uniline Bldg., 4th fl., 5-13 Northcliff St., Milsons Point, NSW 2061. Tel: (02) 922-6540/6503. Cable: ABISONG. Telex: 26592. Chm. & Mng. Dir.: Kathleen M. Whiteley; Gen. Mgr.: Penelope J. Whiteley.

**Affiliated firm:** Campbell Connelly (Australia) Pty. Ltd.

**Affiliates:** Abigail Music (Australia) Pty. Ltd., Leiber-Stoller Music (Australia) Pty. Ltd., Lupus Music (Australia) Pty. Ltd., Martin-Coulter Music (Australia) Pty. Ltd., Pamper Music of Australia Pty. Ltd., Planetary-Nom (Australia) Pty. Ltd., Hans Wewerka (Australia) Pty. Ltd. (all APRA).

Picture Recs. Publ'g, 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

**Int'l rep.:** New Zealand (Hoghton Hughes).

Pincus-Gil Music Pty. Ltd., see Leeds.

Pink Beaver, see Electric.

Planetary-Nom (Australia) Pty. Ltd., see Penjane.

R P M Prod'ns Pty. Ltd., see P.J.

Rango Music Pty. Ltd., see Castle.

Ready Mister Music, see Cellar.

Rondor Music (Australia) Pty. Ltd. (APRA), 104-108 Mount St., North Sydney, NSW 2060. Tel: (02) 92-0666. Mng. Dir.: John Bromell; Promos. Mgr.: Amanda King.

**Affiliates:** Cherry Pie Music, Harry Dart Music, Morton Music (all APRA).

**Int'l firms represented:** Almo, Braintree, Eagles, Fifth Floor, Four Knights, Fourth Floor, Gypsy Boy, Hibiscus, Hollenbeck, India, Irving, Jasperilla, Lady Jane, Linda, Lost Cabin, Ernie Maresca, Moonlight & Magnolia, Muscle Shoals Sound, Pal Dog, Boz Scaggs, Shillelagh, (all USA); Rondor, Andrew Heath, Sleepy, Tin Lid (all UK).

Saints Music, see Together.

Sandy Music Co. Ltd., see Sevenses.

Sarch Music, see EMS.

A Schroeder Music (Australia) Pty. Ltd. (APRA), ADC House, 12th fl., 99 Elizabeth St., Sydney, NSW 2000. Tel: (02) 233-1588. Dir.: J. Belfer.

**Home office:** USA.

**Int'l firms represented:** Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvurus Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorh, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summerree, Super Songs, Tijuca, Va-Dezza, Vancouver, Very Own, Wrathor, Yameta, Zekiefeld Follies.

Screen Gems-EMI Music, see Castle.

Sevenses Publ'g Pty. Ltd., c/o B.O. Smith & Sons, ANZ Bank Bldg., 20th fl., 68 Pitt St., Sydney, NSW 2000. Tel: (02) 233-6933. Cable: 8ABRUC. Sec'y: Jim Bevan.

**Affiliate:** Sandy Music Co. Ltd.

**Int'l firms represented:** Modo (USA), Revolution (USA).

**Int'l rep.:** UK (Emerald, MCPS).

Songways Serv. of Australia Pty. Ltd., see Essex.

Soul Music, 10-14 W. Parade, West Ryde, NSW 2114.

Southern Music Publ'g Co. Australasia Pty. Ltd., Carlton House, 38-40 York St., Sydney, NSW 2000. Tel: (02) 29-2547. Cable: SOUTHMUSIC.

**Home office:** USA, Peer-Southern Org.

**Affiliates:** Sam Fox, Music Publ'g of Australia, Peer Int'l, World Music.

Sparmac Music, 3-123 Blues Point Rd., McMahon's Point, Sydney, NSW 2060. Tel: (02) 922-3691.

**Affiliates:** Cool Music, Cowboy Music, Wizard Music.

**Int'l firm represented:** Match (France).

**Int'l rep.:** USA (Binder/Porter).

Spoone Music Pty. Ltd., see Leeds.

Sugarcane, see Electric.

Sugarmusic Australasia Pty. Ltd., see Allans.

Sundowner Music Pty. Ltd. (APRA), PO Box 215, Armadale, Melbourne, Vic. 3143. Tel: (03) 99-5650. Dir.: Barry M. Coburn.

**Affiliates:** Coburn Music Ltd., Coburn Songshop Ltd., Music Music Pty. Ltd. (all APRA).

**Int'l firms represented:** Collins (UK), No Exit (USA), Rear Exit (USA), Spaniel Music (UK).

**Int'l rep.:** UK (Spaniel).

Swaggie Music, 21 Renown St., Burwood, Vic. 3125. Tel: (03) 288-6280. Exec.: Nevill L. Sherburn.

Sydney Tree Pty. Ltd., see Essex.

Syrus Publ'ns, see Cellar.

Tangerine Music Pty. Ltd., see Leeds.

Tasty Music, see July.

Together Ents. Pty. Ltd., 79-81 Berry St., North Sydney, NSW 2060. Tel: (02) 922-7720. Dirs.: Chris Gibley, Rod Thomas.

**Affiliates:** Better Half Music, Christmas Music, Midnight Music, Saints Music (all APRA).

**Int'l reps.:** Scandinavia (Air), UK (ATV).

Trafalgar Music, see Matthews.

Truben Music, see Festival.

Tumbleweed Music Pty. Ltd. (APRA), 325 Moray St., South Melbourne, Vic. 3205. Tel: (03) 699-5366. Cable: OZRECORDS. Mng. Dir.: Glenn Wheatley; Gen. Mgr.: Paul Wheatley.

**Affiliates:** Antipodes Music Pty. Ltd. (APRA), Doo Dah Music Pty. Ltd. (APRA), Natures Music, Ross Wilson Publ'g Pty. Ltd. (APRA).

**Int'l firm represented:** Billabong (UK).

**Int'l reps.:** Germany (Melodie der Welt), Japan (Taiyo), Netherlands (Anagon), Scandinavia (Air), UK (EMI), USA (Australian Tumbleweed).

United Artists Music (Australia) Pty. Ltd., see Festival.

W B Music Corp., see Quaver.

Warner Bros. Music (Australia) Pty. Ltd. (APRA), 319b Penshurst St., Willoughby, Sydney, NSW 2068. Tel: (02) 406-5322. Cable: WARNERMUSE. Telex: 24653. Mng. Dir.: Bill Flemming; Prof. Mgr.: Doug Jansen.

**Int'l firms represented:** C'est, Cotillon, Daly City, East, Fry King, Fry Queen, Ice Nine, Don Kirshner, Kirshner Songs, Pronto, Quackenbush, Stone Flower, Superhype, Viva, Walden, Warner Bros., Warner-Tamerlane (all USA); MUZ (Germany), G. Ricordi (Italy), Warner Bros. Filapacchi (France), Warner Bros. (UK).

**Int'l reps.:** France (Warner Bros. Filapacchi), Germany (MUZ), Italy (G. Ricordi), UK (Warner Bros.), USA (Warner Bros., Warner-Tamerlane).

Hans Wewerka (Australia) Pty. Ltd., see Penjane.

Wheel Publ'g, see Joye Publ'g.

Norman Whiteley Holdings Pty. Ltd., Uniline Bldg., 4th fl., 5-13 Northcliff St., Milsons Point, NSW 2061. Tel: (02) 922-6540/6503. Cable: ABISONG. Chm. & Mng. Dir.: Kathleen M. Whiteley; Gen. Mgr.: Penelope J. Whiteley.

**Int'l firms represented:** Big Seven (USA), Brother (USA), Fame (USA), Gale (UK), Gambi (USA), Jump (Italy), Laurel Canyon (USA), Lupus (UK), Penjane (UK), Pink Floyd (UK), RSO (UK), Rudolf Slezak (Germany), Time (USA), Tree Int'l (USA), Trio/Hudson Bay (USA), Venice (USA), Hans Wewerka (Germany), Wilojarston (USA), Wizard (UK).

**Int'l reps.:** Japan (Intersong), South Africa (Intersong), UK (Penjane), USA (Royalty Control, Venice).

Ross Wilson Publ'g Pty. Ltd., see Tumbleweed.

Wizard Music, see Sparmac.

Woomera Music Co. (APRA), 17-19 Radford Rd., Reservoir, Vic. 3073. Tel: 460-4522. Cable: DUALSCALE MELBOURNE. Pres.: R. Gillespie.

**Int'l branch:** USA, Jaspur.

**Int'l firms represented:** Banff (Canada), Hansa (Germany), Rodeo (Canada), Sparta-Florida (UK).

**Int'l rep.:** Worldwide (Jaspur).

World Music, see Southern.

Yeldah Music (APRA), PO Box 730, 18 Panorama Rd., Tamworth, NSW 2340. Tel: (067) 65-7813. Co-Mng. Dir.: Eric W. Scott.

**Int'l rep.:** Worldwide excluding New Zealand (Robert Mellin).

**● sheet music jobber / supplier**

Music Sales, 27 Clarendon St., Sydney, NSW. Tel: (02) 439-8855. Gen. Mgr.: Neville Prentice; Trade Mgr.: Owen Pilcher.

**Home office:** England.

**● services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

A A R M (Association of Australian Rec. Mfrs.), 103 Oxford St., Sydney, NSW.

A R I A (Australian Rec. Ind. Ass'n), PO Box A412, 340 Pitt St., Sydney, NSW 2000. Tel: (02) 61-2906. Cable: PHONOCORD.

Musica Viva Australia, 393 George St., Sydney, NSW 2000. Tel: (02) 29-8441.

Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW.

**DESIGN & ARTWORK**

A T A Sound, 96 Glebe Point Rd., Glebe, Sydney, NSW 2037. Tel: (02) 660-3372. Cable: SHOWBIZ. (Rec. only)

Concert Rec'g, PO Box 108, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189.

**Home office:** USA, Los Angeles, Calif

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E. B. McGrath; Sales Mgr.: Vince Gianane; Nat'l Mktg. Mgr.: Don W. Fraser.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Chief Exec.: Donald R. J. Crimmings; Mktg. Mgr.: Terry Howard.

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Gen. Mgr.: T.J. Evans. (Rec. only)

Hadley Recs., PO Box 730, 18 Panorama Rd., Tamworth, NSW 2340. Tel: (067) 65-7813. Co-Mng. Dir.: Eric W. Scott.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards (Tape only)

Move Recs., PO Box 266, Carlton South 3053. Tel: (03) 419-1503. Partners: Nicholas Alexander, Martin Wright.

Mushroom Arts, 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: EGASSOC. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Gen. Mgr.: Gary Ashley; Design Artist: Steve Malpass.

Gary Pearton, 42 NW Arm Rd., Gyeme, NSW. Tel: (02) 29-2824, 521-5485.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

Sparmac Prod'ns Pty. Ltd., 3-123 Blues Point Rd., McMahon's Point, Sydney, NSW 2060. Tel: (02) 922-3672. (Rec. only)

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

**LICENSING ORGANIZATION, MUSIC**

A P R A (Australasian Performing Right Ass'n) Ltd., 25-27 Albany St., Crosses Nest, Sydney, NSW 2065. Tel: (02) 439-8666. Mng. Dir.: J.L. Sturman. (Performing rights only)

**Int'l branch:** New Zealand.

**PLATING, PROCESSING & PRESSING PLANTS**

C B S Recs. Australia Ltd., 22 Sir John Young Crescent, Woolloomooloo, Sydney, Tel: (02) 31-0255. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts. (Pressing only).

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Chief Exec.: Donald R. J. Crimmings; Mktg. Mgr.: Terry Howard.

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Gen. Mgr.: T.J. Evans.

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686.

M 7 Recs. Pty. Ltd., 28 Cross St., Brookvale, NSW 2100. Tel: (02) 938-2200. Cable: EMSEVEN. Gen. Mgr.: Ron G. Hurst; Plant Mgr.: Ken Harding.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

R C A Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie C. Smith.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

**PRINTERS & LITHOGRAPHERS**

C B S Recs. Australia Ltd., 22 Sir John Young Crescent, Woolloomooloo, Sydney, Tel: (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards. (Tape only)

Mushroom Arts, 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: EGASSOC. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Gen. Mgr.: Gary Ashley.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

R C A Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie C. Smith.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie. (Rec. only)

**RECORD PROMOTION**

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E. B. McGrath; Sales Mgr.: Vince Gianane; Nat'l Mktg. Mgr.: Don W. Fraser.

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686.

Mushroom Arts, 59 Wellington St., Windsor, Vic. 3181. Tel: (03) 51-9821. Cable: EGASSOC. Telex: 31738. Mng. Dir.: Michael Gudinski; Dir.: Ray Evans; Gen. Mgr.: Gary Ashley.

Patch Prod'ns Pty. Ltd., 8 Yeo St., Sydney, NSW 2089. Tel: (02) 909-2584.

Sparmac Prod'ns Pty. Ltd., 3-123 Blues Point Rd., McMahon's Point, Sydney, NSW 2060. Tel: (02) 922-3672.

**TAPE CUSTOM DUPLICATORS**

C B S Recs. Australia Ltd., 22 Sir John Young Crescent, Woolloomooloo, Sydney, Tel: (02) 31-0255. Cable: COLRECORD. Telex: 21246. Mng. Dir.: William Smith; Gen. Mgr.: Alfred Watts.

**Audio:** Cassette.

Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-3605. Telex: 31501. (Manufacturers' rep.)

**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.

**Brand name:** Trackmaster.

Copperfield Sound Prod'ns, PACT Bldg., 173 Sussex St., Sydney, NSW 2000. Tel: (02) 29-2824.

**Audio:** Cassette, open reel.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Telex: 24182. Chief Exec.: Donald R.J. Crimmings; Mktg. Mgr.: Terry Howard.

**Audio:** 8-tr., cassette.

E M S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Gen. Mgr.: T.J. Evans.

**Audio:** Cassette.

Festival Recs. Pty. Ltd., Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Telex: 25686.

K G C Magnetic Tape Pty. Ltd., PO Box 118, St. Peters, NSW 2044. Tel: (02) 519-2677. Cable: TOVVVEY. Telex: 22809. Mng. Dir.: K.G. Coles; Gen. Mgr.: W.F. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: C. Ferrante.

**Audio:** 8-tr., cassette.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.

**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.

**Video:** 3/4" cassette.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

R C A Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie C. Smith.

**Audio:** 8-tr., cassette.

**● supplies**

**CARTRIDGE & CASSETTE PARTS**

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville,



NSW 2036. Tel: (02) 661-6511. Telex 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price. Int'l branches: Hong Kong, Israel.

## EMPTY CARTRIDGES, CASSETTES & REELS

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: 439-4077. Cable: VIDEOTAPE.

Branch: West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

Audio: 8-tr., cassette.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price. Int'l branches: Hong Kong, Israel.

Audio: 8-tr., cassette, open reel.

K G C Magnetic Tape Pty. Ltd., PO Box 118, St. Peters, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Mng. Dir.: K.G. Coles; Gen. Mgr.: W.F. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: C. Ferrante.

Audio: 5" & 7" reels.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards. Audio: Open reel.

## LABELS

EM I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 20912. Cable: EMITRON. Mktg. 24182. Chief Exec.: Donald R.J. Crimmings; Mktg. Mgr.: Terry Howard.

EM S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Gen. Mgr.: T.J. Evans.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

R C A Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie C. Smith.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

## POLYETHYLENE BAGS

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

## RECORD PROCESSING MACHINERY

Nylex Corp. Ltd., Pine Rd., Yennora, NSW 2165. Tel: (02) 632-0155. Dir.: Peter J. Durham; Gen. Mgr.: Douglas Weir; Sales Mgr.: M. Scott.

Chief product: Vinyl compound (dry blend, granules or biscuit).

Picture Recs. Plant, 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

## TAPE, RAW & BLANK LOADED

Agfa Carat, see Agfa-Gevaert.

Agfa-Gevaert Ltd., PO Box 48, Whitehorse Rd. 372-380, Nunawading, Vic. 3131. Tel: B78-B000. Telex 30702 Melbourne. Mng. Dir.: P. Hennessey; Sales Mgr.: E. Harder.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Agfa Stereochrom, see Agfa-Gevaert

Agfa Videochrom, see Agfa-Gevaert.

Ampex Australia Pty. Ltd., PO Box 187, 4 Carlotta St., Artarmon, Sydney, NSW 2064. Tel: (02) 439-4077. Cable: VIDEOTAPE.

Branch: West Melbourne, Vic., 541 King St. Tel: (03) 329-0388.

Audio: 8-tr., cassette, open reel.

Audio Masters, see Tempo.

Audiotope, see Klarion.

B A S F, see Crest.

Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-3605. Telex: 31501. (Manufacturers' rep.)

Audio: 8-tr., cassette.

Brand name: Trackmaster.

Crescendo, see KGC.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E.B. McGrath; Sales Mgr.: Vince Glenane; Nat'l Mktg. Mgr.: Don W. Fraser. (Blank only).

Audio: 8-tr., cassette, open reel.

Brand names: BASF, Crest Int'l, Sony.

Crest Int'l, see Crest Rec.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price. Int'l branches: Hong Kong, Israel.

Audio: 8-tr., cassette, open reel.

Video: 1/2" EIAJ open reel.

K G C Magnetic Tape Pty. Ltd., PO Box 118, St. Peters, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Mng. Dir.: K.G. Coles; Gen. Mgr.: W.F. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: C. Ferrante. (Blank only).

Audio: 8-tr., cassette.

Brand name: Crescendo.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.

Audio: Blank—cassette, open reel; raw—8-tr., cassette, open reel.

Brand names: Audiotope, Klarion.

R C A Ltd., 2 Dind St., Milsons Point, NSW 2061. Tel: (02) 929-0244. Cable: RCAAUST. Telex: 21654. Mng. Dir.: Robert F. Cook; Gen. Mgr.: Morrie C. Smith. (Blank only).

Audio: Cassette.

Sony, see Crest.

Tempo Rec. Sales Pty. Ltd., 113 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-4403. (Blank only).

Branches: Adelaide, SA 5000, 82 Pirie St. Tel: (08) 223-4133—Artarmon, NSW 2064, 38 Punch St. Tel: (02) 439-8600—Brisbane, Qld. 4000, 303 Adelaide St. Tel: (07) 29-3605.

Audio: 8-tr., cassette.

Brand name: Audio Masters.

Trackmaster, see Caras.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie. (Blank only).

Audio: Cassette, open reel.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Caras Emporium Pty. Ltd., 215 Lonsdale St., Melbourne, Vic. 3000. (Manufacturers' rep.)

Audio: Winders, exercisers, 8-tr. duplicators, verifiers, 8-tr. & cassette loaders.

Brand name: Trackmaster.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.

Audio: Checkers, duplicators, loaders.

Brand name: Otari.

Otari, see Klarion.

Trackmaster, see Caras.

## ● accessories manufacturers

Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316.

Product: Carrying & storage cases.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E.B. McGrath; Sales Mgr.: Vince Glenane; Nat'l Mktg. Mgr.: Don W. Fraser.

Product: Carrying & storage cases, cleaners, cloths, & brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

EM S Sound Inds. Pty. Ltd., 202-204 Hindley St., Adelaide, SA 5000. Tel: (08) 51-6084. Mng. Dir.: G.W. Morphett; Gen. Mgr.: T.J. Evans.

Product: Carrying & storage cases, cleaners, cloths & brushes.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price. Int'l branches: Hong Kong, Israel.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, leader & splicing tape.

K G C Magnetic Tape Pty. Ltd., PO Box 118, St. Peters, NSW 2044. Tel: (02) 519-2677. Cable: TOWVEY. Telex: 22809. Mng. Dir.: K.G. Coles; Gen. Mgr.: W.F. Gordon; Sales Mgr.: E. Black; Audio Sales Mgr.: C. Ferrante.

Product: Head cleaners, demagnetizers, leader & splicing tape.

Klarion Ents. Pty. Ltd., 63 Kingsway, South Melbourne, Vic. 3205. Tel: (03) 61-3801. Mng. Dir.: B.K. Horman; Gen. Mgr.: D.A. Wood; Sales Mgr.: R. Welch; Sales Eng.: D. Richards.

Product: Head cleaners, demagnetizers, leader & splicing tape.

Tempo Rec. Sales Pty. Ltd., 113 Lonsdale St., Melbourne, Vic. 3000. Tel: (03) 663-4403.

Branches: Adelaide, SA 5000, 82 Pirie St. Tel: (08) 223-4133—Artarmon, NSW 2064, 38 Punch St. Tel: (02) 439-8600—Brisbane, Qld. 4000, 303 Adelaide St. Tel: (07) 29-3605.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522. Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles.

## ● store fixtures & merchandising aids manufacturers

Colossal Recs. of Australia, 28 Milton St., West Melbourne, Vic. 3003. Tel: (03) 329-0316.

Product: Display racks.

Crest Rec. Co. (div. of Sound & Film Ents. of Australia Pty. Ltd.), PO Box 270, 122 Chapel St., St. Kilda, Vic. 3182. Tel: 91-3238. Telex: 34279. Mng. Dir.: Marcus Herman; Gen. Mgr.: E.B. McGrath; Sales Mgr.: Vince Glenane; Nat'l Mktg. Mgr.: Don W. Fraser.

Product: Browser boxes, display racks.

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW 2036. Tel: (02) 661-6511. Telex: 24761. Mng. Dir.: Jack N. Green; Gen. Mgr.: Warren A. Green; Sales Mgr.: Stephen L. Green; Technical Mgr.: Peter Price. Int'l branches: Hong Kong, Israel.

Product: Divider cards.

Picture Rec. Co., 4 Industrial Ave., Southport, Qld. 4215. Tel: (075) 32-3569.

Product: Display racks.

W & G Rec. Processing Co. Pty. Ltd., 17-19 Radford Rd., Reservoir, Melbourne, Vic. 3073. Tel: (03) 460-4522.

Cable: DUALSCALE. Mng. Dir.: E.A. White; Gen. Mgr.: R.J. Gillespie.

Product: Display racks.

## AUSTRIA

Population: 7,513,000.

Rate of exchange: \$1 (US) = 16.50 schillings.

Per capita income: \$3,880.

No. of homes with record players: 1,120,000.

Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), Ascension Day, Pentecost, Corpus Christi, August 15 (Assumption), October 26 (National Holiday), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25, 26 (Christmas).

## RECORDS:

Records sold domestically including imports (retail value): LP's 1976—4,900,000 units, \$28,780,000; 1975—4,290,000 units, \$23,080,200. EP's 1976—4,500 units, \$15,270; 1975—42,000 units, \$128,100. Singles 1976—2,530,000 units, \$7,053,000; 1975—2,045,000 units, \$4,867,100.

Records imported from USA (factory value): 1976—\$255,454; 1975—\$197,400.

Records exported to USA (factory value): 1976—\$49,515; 1975—\$28,800.

Records imported from countries other than USA (factory value): 1976—\$12,172,000; 1975—\$8,664,000.

Records exported to countries other than USA (factory value): 1976—\$2,643,030; 1975—\$2,970,400.

Average retail price per record: LP's—\$6.06; EP's—\$3.39; singles—\$2.79.

Stereo sales: 99.5% of total.

Record club sales: 12.9% of total.

Discounting: Rare.

Type of distribution: The manufacturer-to-retailer system predominates with a market share of approximately 80%; the manufacturer-to-wholesaler-to-retailer system has 15%; rack jobbing has 5%.

Type of promotion: Austrian TV and the broadcasting system owned by the government is the main source, followed by newspapers and fan clubs.

Jukeboxes: 10,000.

## TAPE:

Market: The music cassette system dominates in tape, with approximately one-third of the total record and tape market. The market for 8-track continues to diminish.

Pre-recorded tape sold domestically: 8-tr. 1976—8,300 units, \$76,960; 1975—13,000 units, \$108,290. Cassette 1976—2,400,000 units, \$17,450,000; 1975—1,750,000 units, \$12,635,000.

Average retail price per tape: 8-tr.—\$9.27; cassette—\$8.79.

## RADIO STATIONS:

No. of government 3

## TELEVISION STATIONS:

No. of channels: 2 government.

## IMPORT/EXPORT REGULATIONS:

Record imports from EFTA (European Free Trade Ass'n) and EWG (European Common Market) countries are tax free; those from the USA are taxed 10%. Tape imports from EFTA countries and EWG countries are tax free; those from the USA are taxed 6%.

Manfred Schreiber

## ● record & tape manufacturers / distributors / importers

A V O Schallplatten GmbH, Kohlgasse 23, A-1050 Vienna. Tel: (0222) 55 13 57. Telex: 77307. Gen. Mgr.: Picco Pacher.

Labels: (Owned) AVO: (distributed—Not licensed) Baca (Germany), Concord (Germany), Earl, Image (Switzerland), Opp (Germany), Topsound (Germany), Trio (Switzerland).

Accord Schallplatten Produktion GmbH & Co. KG, Egger-Lienzstr. 4, A-6112 Wattens. Dir.: Wolfgang Lochbihler.

Air, see Musicland.

Amadeo Oesterreichische Schallplatten GmbH (IFPI), Mariahilferstr. 127, A-1060 Vienna. Tel: (0222) 56 35 60. 56 35 68. Cable: AMAEODISC. Telex: 75261. Mng. Dir.: Dominic Dauphin Meunier; Sales Mgr.: Franz Brenner.

Labels: (Owned) Amadeo, Atom: (distributed) WM Produktion: (distributed—not licensed) Artiphon (Switzerland), Aves (Germany), Brain (Germany), CTI (USA), Christophorus (Germany), Elite Special (Switzerland), InterCORD (Germany), Kosmische Musik (Germany), MCA (USA), MPS (Germany), Metronome (Germany), Ricordi (Italy), Ri-Fi (Italy), Scepter (USA), Storyville (Sweden), Sussex (UK), Tempo (Germany), Transatlantic (UK), Tudor (Switzerland), WAM (Germany).

Int'l reps.: Australia (Crest), Belgium (Polydor), Denmark (Ophelia), Finland (Finnlevy), France (Phonogram), Germany (Metronome), Italy (Ricordi), Luxembourg (Polydor), Japan (Polydor), Netherlands (Polydor), Nor-

A U S T R A L I A  
A U S T R I A



way (Norsk Phonogram), Portugal (Sasseti), South Africa (EMI), Spain (Hisavox), Sweden (Phonogram), Switzerland (Phonag), UK (CRD), USA (Apon).  
 Angel, see EMI.  
 Archiv, see Polydor.  
 Ariola Schallplatten GmbH (IFPI), Postfach 355, Meidlinger Hauptstr. 63, A-1120 Vienna. Tel: (0222) 83 65 45. Gen. Mgr.: Stephan von Friedberg; Mktg. Mgr.: Erich Krapfenbacher.  
**Home office:** Germany, Ariola-Eurodisc.  
**Labels:** (Owned) Ariola, Baccarola, Eurodisc, Pan; (licensed) ABC (USA), ABC-Blue Thumb (USA), ABC-Dot (USA), ABC-Dunhill (USA), ABC-Impulse (USA), Asylum (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Big Tree (USA), Blue Note (USA), Bronze (UK), Caroline (UK), Clan Celetano (Italy), Curtom (USA), Dawn (UK), DiscReet (USA), Ego (Germany), Elektra (USA), Ember (UK), Golden Hour (UK), Grateful Dead (USA), H&L (USA), Hansa (Germany), Island (UK), Jet (UK), Joy (UK), Jupiter (Germany), Lifesong (USA), Little David (USA), Manticore (UK), Marble Arch (UK), Maritim (Germany), Midi, Musicor (USA), Noneseuch (USA), Oval, President (UK), Pye (UK), Reprise (USA), Shelter (USA), Stiff (UK), Sunset (USA), Supraphon (Czechoslovakia), Swan Song (USA), TWR, United Artists (USA), Virgin (UK), Warner Bros. (USA).  
 Arone, see CBS.  
 Atom, see Amadeo.  
 Baccarola, see Ariola.  
 Bacillus, see Bellaphon.  
 Bellaphon Recs., Grundsteingasse 5-7, A-1160 Vienna. Tel: (0222) 43 61 22. Telex: 75922. Gen. Mgr.: Gunther Zitta; A&R Mgr.: Josef Ofenboeck.  
**Home office:** Germany.  
**Labels:** (Owned) Bellaphon, Bacillus, Pfiffikus; (licensed) Acania (Germany), America (France), Arhoolie (USA), Barclay (France), Casablanca (USA), Chant du Monde (France), Charly (UK), Chelsea (USA), Concord Jazz (USA), Contour (France), Deesse (France), Disneyland (USA), ECM (Germany), ENJA (Germany), Fantasy (USA), FMP (Germany), Festival (France), Happy Bird (Germany), Immediat (UK), JARO (Germany), Kaleidoscope (France), Lyricord (USA), Milestone (USA), Musidisc (France), Penny Farthing (UK), Prestige (USA), Riverside (USA), Riviera (France), Roulette (USA), Saga (UK), Sastrophon (Germany), Schwann (Germany), Stanyan (USA), SteepleChase (Denmark), Sun (USA), Trojan (UK), Vogue (France).  
 Blue Danube, see Musidisc.  
 A. Burkl oHG Schallplatten Gross & Einzelhandel, Reiserstr. 32, A-1030 Vienna. Tel: (0222) 72 14 59. (Distributor).  
 C B S Schallplatten GmbH (IFPI), Apostelgasse 25-27, A-1031 Vienna. Tel: (0222) 72 61 77. Cable: COL-RECORD. Telex: (847) 12123. Gen. Mgr.: Jaroslav Sevcik; Sales Mgr.: Dr. Harald Neuteufel.  
**Labels:** (Owned) Artone, CBS, Embassy, Epic, Harmony, Masterworks, Odyssey, Portrait; (licensed) A&M (USA), CGD (Italy), Inivictus (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA), Vanguard (USA).  
 Capitol, see EMI.  
 Columbia, see EMI.  
 Court Opera Classics, see Otto G. Preiser.  
 D. G. see Polydor.  
 Disco-Trade, Theresianumgasse 35, A-1040 Vienna. Tel: (0222) 65 33 45. Gen. Mgr.: Mr. Winkler. (Distributor)  
 Disque D'Autriche, see Musidisc.  
 Donauton, see Musidisc.  
 E M I Columbia Austria GmbH (IFPI), Webgasse 43, A-1060 Vienna. Tel: (0222) 57 36 76. Cable: EMICOL. Telex: 11386. Mng. Dir.: Frank W. Beh; Sales Mgr.: Roland Beck; Finance & Admin. Dir.: W. Hawlik; PR & Artist Promo. Mgr.: Joe Artnier. Local branch: Kaerntnerstr. 30. Tel: (0222) 52 36 75.  
**Branch:** A-5020 Salzburg, Sigmundplatz 2. Tel: (0622) 43 215.  
**Labels:** (Owned) Angel, Capitol, Columbia, EMI group, Electrola, HMV, Odeon, Pathe; (licensed) Apple (UK), Arista (USA), Claves (Switzerland), Crystal (Germany), Kling Klang (Germany), MAM (UK), Magnet (UK), Motown (USA), Private Stock (UK), RAK (UK), Rocket (UK), Savoy (USA), Target (UK).  
 Earl, see AVO.  
 Electrola, see EMI.  
 Embassy, see CBS.  
 Epic, see CBS.  
 Eurodisc, see Ariola.  
 Euroton Austria GmbH, Nobilgasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.  
**Labels:** (Owned) Souvenir; (distributed) Olympia, Rex Royal; (represented) ASA (Germany), Ampex (Italy), BYG (France), Boulevard (UK), Camden (UK), Clear Sound (Germany), Documentary Series (Germany), Enterprize (UK), Eurosound (Germany), Europa (Germany), Everest (USA), Falcon (Germany), Flag (UK), Gala (Germany), Golden Sound (Germany), Hallmark (UK), Hit (Germany), Intercord (Germany), International Artists (UK), Interdisc (Sweden), Melodisc (Germany), Monkey (France), Musidisc (France), PIT (Germany), Pickwick (France, USA), Plaeene Platten (Germany), Rondo (Germany), Silver Sound (Germany), Topas (Germany), Windmill (UK).  
 Fontana, see Phonogram.  
 Galaxy, see Toka.  
 H M V, see EMI.  
 Harmony, see CBS.  
 Heliodor, see Polydor.  
 Help Recs., Johann Schaschweg 9, A-9020 Klagenfurt. Tel: (0222) 31 558. Chief Exec.: Eddy Korsche.  
**Labels:** (Owned) Help, Help Int'l, Lise.  
 Intraton, see Musidisc.  
 H. Jochler (Musicassetten-Produktion), A-6425 Haiming Tirl Waldrain. Tel: (05266) 542, (05414) 262.  
 K-tel Int'l GmbH, Schulgasse 13-14, A-1180 Vienna. Tel: (0222) 43 86 33. Telex: 076923. Pres.: Philip Kives; Gen. Mgr.: Wolfgang Simon.  
 Kabarett aus Wien, see Otto G. Preiser.  
 Karussell, see Polydor.

Lebendige Vergangenheit, see Otto G. Preiser.  
 Lesborne, see Musidisc.  
 Life, see Help.  
 M G M, see Polydor.  
 Masterworks, see CBS.  
 Mercury, see Phonogram.  
 Metro, see Polydor.  
 Migo Schallplatten, Fuchsthalergasse 11, A-1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics. (Distributor/Importer)  
**Labels:** All labels from UK & USA.  
 Musica Schallplatten Vertrieb GmbH (IFPI), PO Box 132, Neustiftgasse 3, A-1071 Vienna. Tel: (0222) 93 65 48. Telex: 13274. Gen. Mgr.: Franz J. Wallner.  
**Labels:** (Distributed—not licensed) BTM (UK), Contempo, Decca (UK), Deram (UK), Erato (France), Good Earth, Grunt (USA), London (USA), Nova, Numero Uno (Italy), Prestige (USA), Prom (Germany), RCA (UK), Rockfield, Salsoul (USA), TK (USA), Telefunken (Germany), Threshold (UK), Utopia (USA), Windsong (USA).  
 Musidisc GmbH, Franzosenweg 14, A-1100 Vienna. Tel: (0222) 68 53 27. Pres.: Gian Carlo Astore; Gen. Mgr.: Herbert Lebeda; Sales Mgr.: H. Bauer.  
**Home office:** Switzerland.  
**Labels:** (Owned) Air, Musidisc; (distributed—not licensed) Lesborne.  
 Musidisc Schallplatten, Stuwertstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.  
**Labels:** (Owned) Blue Danube, Disque D'Autriche, Donauton, Intraton, Musidisc, Popcord, Viewtone.  
 Odeon, see EMI.  
 Odyssey, see CBS.  
 Olympia, see Euroton.  
 Paltram Prod'n, Postfach 17, A-2345 Brunn a. Geb. Tel: (02236) 83 90 13. Gen. Mgr.: Evelyn Sperker. (Distributed by Phonogram)  
**Labels:** (Owned) Paltram, Roots, Truth.  
 Pan, see Ariola.  
 Pathe, see EMI.  
 Pfiffikus, see Bellaphon.  
 Philips, see Phonogram.  
 Phonodisc GmbH, Kreilplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.  
 Phonogram, Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 62 41, 57 62 77. Telex: 012512. Pres.: Gerald J. Jacobs; A&R Mgr.: Horst Bichler.  
**Labels:** (Owned) Fontana, Mercury, Philips, Vertigo; (distributed) Paltram, Polyhymnia, Roots; (licensed) Bus Stop (UK), Charisma (UK), Chrysalis (UK), 20th Century (USA).  
 Polydor GmbH (IFPI), Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 05 94. Cable: POLYDOR DISC.  
**Labels:** (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, Polydor, Verve; (represented) Capricorn (USA), Carissima (France), Chelsea (USA), DJM (UK), EG (UK), GTO (UK), Hispavox (Spain), Jet (UK), Pablo (USA), RSO (UK), State (UK), Track (UK).  
 Polygram Musikunternehmen GmbH, Mariahilfer Guertel 32, A-1061 Vienna 6. Tel: (0222) 57 63 66. Telex: 12512. Pres.: Gerhard Gebhardt; Procurist: Franz Rauscher.  
 Polyhymnia, see Phonogram.  
 Popcord, see Musidisc.  
 Portrait, see CBS.  
 Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser.  
**Labels:** (Owned) Court Opera Classics, Kabarett aus Wien, Lebendige Vergangenheit, Preiser; (licensed) Associated Rec's (UK), Saga (UK), Turnabout (USA), Vox (USA).  
**Int'l reps.:** Germany (Electrola), Japan (Nippon Columbia), USA (German News).  
 Rex Royal, see Euroton.  
 Roots, see Paltram & Phonogram.  
 Sonotrade, Gumpendorferstr. 13, A-1060 Vienna. Mng. Dir.: Alfred Kretschmer. (Rec. Wholesaler)  
 Souvenir, see Euroton.  
 Toka Vertriebsgesellschaft mbH, Rienoessgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Gen. Mgr.: Helmut Zak.  
**Home office:** Switzerland.  
**Labels:** (Owned) Galaxy, Toka.  
 Truth, see Paltram.  
 W A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Viewtone, see Musidisc.  
 W M Produktion, see Wiener & Amadeo.  
 Wiener Musikproduktion (IFPI), Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Cable: WMPRODUKTION. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka. (Distributed by Amadeo).  
**Label:** (Owned) WM Produktion.

## ● music publishers

Aberbach Musikverlag, see Arena.  
 Arena Musikverlag, Gluckgasse 1, A-1010 Vienna. Tel: (0222) 52 63 46.  
**Affiliate:** Aberbach Musikverlag.  
 Arends Music KG, Goldschmidgasse 3, A-1010 Vienna. Tel: (0222) 52 13 41. Gen. Mgr.: Mrs. Renate A. Herzog.  
**Int'l firms represented:** Paul C. Arends, Burlington, Hazlyland, Shirley, Trumpf (all Germany).  
 Austro-Gerig, see Weltmusik.  
 Bellver Music, Grundsteingasse 5, A-1160 Vienna. Tel: (0222) 43 61 22. Gen. Mgr.: Gunther Zitta.  
**Int'l branch:** Germany.  
 Big Three, see Weltmusik.  
 Bosworth & Co. Ltd. GmbH, Dr. Karl Lueger Platz 2, A-1010 Vienna. Tel: (0222) 52 81 40.  
**Int'l branches:** England, Germany.  
 Franz Christ Wiener Arion Verlags-GmbH, Schoenbrunnerstr. 124, A-1050 Vienna. Tel: (0222) 55 83 92. Gen. Mgrs.: Gottfried Indra, Margaretha Hrus.

Columbia Music (Austria) Verlags GmbH, Webgasse 43, A-1060 Vienna. Tel: (0222) 57 36 76. Telex: 13386. Gen. Mgr.: Herbert Kefeder.  
 Dacapo Musik & Buehnenverlag Eva Hein, see WM Produktion.  
 Danubius Musikverlag GmbH, Wurmsergasse 28/18, A-1150 Vienna. Tel: (02244) 25 37. Telex: (0222) 951352. Gen. Mgrs.: Rudolf Slezak, Gottfried Indra.  
**Int'l firms represented:** Barn (UK), Ben Ghazi (USA), Big Secret (UK), Bruno (UK), Carnbro (UK), Catrine (UK), Char-Liz (USA), Cirrus (Canada), Fennario (USA), Fiddler's (UK), GH (UK), Gambi (USA), Grever (Mexico), Heathside (UK), JGK (UK), Joyride (USA), Katzenjammer (Canada), Luddington House (UK), Macaulay (UK), No Exit (USA), Penjane (Australia), Pippin the Friendly Ranger (UK), RGS (Germany), Rear Exit (UK), Ryerson (USA), Schmolzi & Slezak (Germany), Silver Cloud (UK), Slane (UK), Rudolf Slezak (Germany), Strange (UK), Stratus (Canada), Sunspot (Canada), Tembo (UK), Three Bros. (USA), Trillium (Canada), Venice (USA).  
 Ludwig Dobliger (Bernhard Herzemsky) KG, Dorotheergasse 10, A-1010 Vienna. Tel: (0222) 52 35 04. Cable: MUSICDOB. Comm'l Mgr.: Christian Wolff.  
**Int'l firms represented:** Associated (USA), Bote & Bock (Germany), Henle (Germany).  
**Int'l reps.:** France (BMB Mario Bois), UK (Alfred A. Kalnus), USA (Associated).  
 Eberle-Verlag, see Weltmusik.  
 Eddyton Ed. Johann Schaschweg 9, A-9020 Klagenfurt. Tel: (04222) 31 558.  
 Global Music Austria, see Weltmusik.  
 Gloriette Verlag, see Thomas Sessler.  
 Helbling KG E. Harm & Co. (Ed.), Hunoldstr. 14, A-6021 Innsbruck. Tel: (05222) 41 4 67. Cable: HELBLINGMUSIK. Chief Exec.: Helmut Winkler.  
**Home office:** Switzerland.  
**Affiliate:** Novaton.  
**Int'l firms represented:** Michael Jary (Germany), Hans Sikorski (Germany).  
 Josef Hochmuth Musikverlag, see Weltmusik.  
 Gottfried Indra Musik & Buehnenverlags GmbH, Schulstr. 109, A-2103 Langenzersdorf. Tel: (02244) 25 37. Cable: INDRAMUSIK. Chief Exec.: Gottfried Indra.  
 Jenisch (Musikverlag), Alberichgasse 8/9, A-1150 Vienna. Tel: (0222) 92 32 62, 92 56 50.  
 Jungbrunnen (Verlag), PO Box 583, Raustensteingasse 5, A-1011 Vienna. Tel: (0222) 52 12 99.  
 Johann Kliment, Kollingasse 15, A-1090 Vienna. Tel: (0222) 34 51 47.  
 Ludwig Krenn GmbH, Reindorfstrasse 42, A-1150 Vienna. Tel: (0222) 839-9474.  
 M M S-Music, Erdbergstr. 27, A-1030 Vienna. Tel: (0222) 72 35 64. Gen. Mgr.: Manuela Stinauer.  
 Georg Marton Verlag, see Thomas Sessler.  
 Meisel Produktion Musikverlag Winkler & Harm oHG, Box 591, Siemensstr. 4, Neu-Rum, A-6021 Innsbruck. Tel: (05222) 63 45 10. Cable: MUSIKDEMATTE. Telex: (05) 4222. Chief Exec.: Helmut Winkler.  
**Int'l firm represented:** Meisel (Germany).  
 Metri-Musik, see Weltmusik.  
 Metroton, see Weltmusik.  
 Novaton, see Helbling.  
 Oesterreichischer Bundesverlag, Schwarzenbergstr. 5, Vienna 1.  
 Papageno Buch & Musikalienverlag & Buehnenvertriebs GmbH, see WM Produktion.  
 Adolf Robitschek, Graben 14, A-1011 Vienna. Tel: (0222) 52 32 89.  
**Int'l branch:** Germany.  
 Rubato, Hollandstr. 18, A-1020 Vienna. Tel: (0222) 33 92 42.  
 Hermann Schneider Musik, Gluck 1, A-1010 Vienna. Tel: (0222) 52 63 46.  
 Screenmusic Musikverlags GmbH, Penzingerstr. 66, A-1140 Vienna. Tel: (0222) 82 26 84, 82 73 58. Gen. Mgrs.: Gerhard Heinz, Karl Spiehs, Gottfried Indra.  
 Thomas Sessler Verlag GmbH, Johannessgasse 12, A-1010 Vienna. Tel: (0222) 52 32 84.  
**Int'l branch:** Germany.  
**Affiliates:** Gloriette Verlag, Georg Marton Verlag, Wiener Verlagsanstalt.  
 Solisten-Verlag, c/o Otto Riedlmayer, Alserstr. 43, A-1080 Vienna. Tel: (0222) 42 63 64.  
 Southern Music GmbH Wien, see Weltmusik.  
 Symphonia, Lothringergasse 20, A-1030 Vienna. Tel: (0222) 72 44 48.  
 United Artists, see Weltmusik.  
 Universal Ed., Karlsplatz 6, A-1010 Vienna.  
 V A M O (Verband der Arbeiter Musikvereine Oesterreich), Fischerstiege 4, A-1010 Vienna. Tel: (0222) 63 91 65.  
**Int'l reps.:** Germany (Johann Andree), USA (Dr. Fred Schadler).  
 W M Produktion, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Gen. Mgrs.: Thomas Albrecht, Richard Toeman, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka.  
**Affiliates:** Dacapo Musik & Buehnenverlag Eva Hein, Papageno Buch & Musikalienverlag & Buehnenvertriebs GmbH, Josef Weinberger Wien GmbH, Wien Melodie GmbH.  
**Int'l firms represented:** Josef Weinberger—ATV (USA), Ackee (UK, USA), Fred Ahlert (USA), Alive (USA), Alshire (USA), Associated (Australia), BBK (UK), BL&H (USA), Baby Chick (USA), Backcourt (UK), Backfin (USA), Baldham (Germany), Balmac (USA), Barmapatomp (USA), Bay City (UK), Beechmont (USA), Bel Canto (USA), Big Bang (UK), Big Secret (UK), Blimp (USA), Blue Mountain (UK), Bobbin & Weavin' (USA), Bourne group (UK, USA), Brother (USA), Brown Sound (USA), Butterfly (Germany), Candelabra (USA), Cannon group (USA), Carlyle (USA), Carmen (UK), Carren (UK), Central Star (USA), Chesdel (USA), Chibell (UK), Clangedale (USA), Coconut Grove (USA), Co Jac (USA), Colour Me Gone (UK), Compass (Germany, Netherlands, UK, USA), Cordova (USA), Corinth (Canada), Creedmore (UK), Curtis/Perkins (UK), Cycus (Germany), Daval (USA), Dug Soldier (USA), Dunbar (Canada, USA), Eden (USA), Egypt Valley (USA), Famous group (USA), Fantasy (UK), Festival Attraction (USA), Fifth Floor (USA), Fleetwood (UK), Fonior (Belgium), Freedom

## BAHAMAS

Population: 205,000.

Rate of exchange: \$1 (US) = 0.99 Bahamian dollars.

Per capita income: \$1,920.

Holidays: January 1, Good Friday, Easter Monday, Whit Monday, May 24 (Commonwealth Day), First Friday in June (Labor Day), First Monday in August (Emancipation Day), Thursday &amp; Friday before first Monday in August, October 12 (Columbus Day), December 25, 26.

Records, record blanks &amp; pre-recorded media imported from USA: 1975—\$154,196

### ● record & tape manufacturers / distributors / importers

International House of Music Ltd., PO Box N8208, Nassau St., Nassau, N.P. Tel: (809) 323-6622. Cable: MUSIC. Pres.: Bradley B. Roberts. (Distributor/Importer).

## BELGIUM

Population: 9,790,000

Rate of exchange: \$1 (US) = 36.6 Belgian francs.

Per capita income: \$3,650.

Holidays: January 1, May 1 (Labor Day), Whit Monday, Ascension, July 21 (Independence Day), August 15 (Assumption), November 11 (Armistice Day), November 15 (King's Birthday), December 25.

## RECORDS:

Records sold domestically including imports (retail value): LP's 1975—7,150,000 units. Singles 1975—10,750,000 units. Total retail value—\$58,900,000.

Records, record blanks &amp; pre-recorded media imported from USA: 1975—\$715,042.

Records exported to USA: 1975—71,084 units, \$120,997.

Average retail price per record: LP's—\$5.12; EP's—\$3.00; singles—\$2.30.

Stereo sales: 100% of total

Type of distribution: Manufacturer/Licensor/Importer-to-retailer—57% of all sales; wholesaler-to-retailer—25%; rack jobbing—18%.

Type of promotion: Records are promoted mainly either through radio &amp; tv or personal appearances by the artists.

Jukeboxes: 30,000.

## TAPE:

Market: Most pre-recorded tape is sold for car players. 8-tr. sales are declining because European manufacturers are not producing enough 8-tr. hardware.

Pre-recorded tape sold domestically: 8-tr. 1975—145,000 units. Cassette 1975—915,066 units

Import sales: 90% of total.

Average retail price per tape: 8-tr. &amp; cassette—\$8.59.

P. J. Goemaere

### ● record & tape manufacturers / distributors / importers

A R S A, see Anvers Radio.

Alpha, see Leman &amp; Gorle &amp; Anvers Radio.

Animato, see Basart.

Anvers Radio SA (IFPI), 10 Place de l'Yser, B-1000 Brussels. Tel: (02) 218-7400. Cable: ANRAD. Telex: 62526. Admin'r-Dir.: Y. Jordens; Admin'r: W. Goldschmidt. Sales Mgr.: Jan Kolsteren; PR: Vidal Miguel.

Labels: (Owned) ARSA; (distributed) Alpha, Hebra, Olympia, WB Sound; (represented) Christophorus (Germany), Deesse (France), Elite (Switzerland), Telefunken (Germany), Unidisc (France).

Apollo SA (Disques), Av. Louise 384, Brussels. Tel: (02) 640-0600, 649-1733. Telex: 24247. Pres.: Jacques Verdonck; Promo. Mgr.: Tom Hye.

Int'l reps.: Austria (EMI), Canada (Gamma), France (Carrere), Germany (EMI Electrola), Netherlands (Phonogram), Portugal (Imavox), Switzerland (Carrera).

Arcade, see PMP.

Archiv, see Polydor.

Ariola-Eurodisc Benelux NV (IFPI), 126 Oorlogskruisenlaan, B-1120 Brussels. Tel: (02) 215-0609, 241-8866. Telex: 62354. Mng. Dir.: William Schipper; Gen. Mgr.: Ger Oord Jr.

Labels: (Owned) Ariola, Ariola-Eurodisc, Baccarola; (licensed) ABC group (USA), Anchor (UK), Ariola America (USA), Ariola-Clan Celentano (Italy), Bronze (UK), H&amp;L (USA), Island (UK), Jupiter (Germany), M-Recs. (Germany), Maritim (Germany), Virgin (UK).

Asylum, see WEA.

Atlantic, see WEA.

B E A M Int'l Leopoldstr. 6, B-2000 Antwerp. Tel: (031) 33-45-37. Cable: BEAMAUDIO. Telex: 33941. Mng. Dir.: Edward S. Savoir; Sales Mgr.: Jimmy Guze; PR Mgr.: Charles Lipschutz. (Distributor/Importer/Exporter)

B O A Int'l Belgium SA, 12 Blvd. Sylvain Dupuis, B-1070 Brussels. Tel: (02) 522-9327, 521-3370. Telex: 61450. Mng. Dir.: Werner Huys; Mng. Dir. (Netherlands): Bob Schmidt.

B R M, see Baltic.

Baccarola, see Ariola-Eurodisc.

62. Bd. Pres.: Hermann Schneider; Gen. Mgr.: Helmut Steinmetz.

Literar-Mechana (Wahrnehmungsgesellschaft fuer Urheberrechte), Linke Wienzeile 18, A-1060 Vienna 6. Tel: (0222) 57 21 61. Dir.: Franz-Leo Popp.

Symphony Tone Prod'ns, Konzerthaus, Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 57 54 82, 72 44 48. Cable: IMROSA. Pres.: Imre Rozsa; Gen. Mgr.: L. Manhart; Gen. Sec'y: Margarete Spevak. (Performing rights only) Int'l branch: Switzerland.

### PLATING, PROCESSING & PRESSING PLANTS

A T G (Akustische Tontraeger Gesellschaft), A-2433 Margarethen am Moos/Burgenland. Tel: (02230) 454. (Pressing only)

Phonodisc GmbH, Kreiplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.

Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.

Otto G. Preiser &amp; Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 18 53. Pres.: Otto G. Preiser.

## RECORD PROMOTION

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.

## TAPE CUSTOM DUPLICATORS

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73.

Phonodisc GmbH, Kreiplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.

Audio: Cassette.

Polydor GmbH, Mariahilfer Guertel 32, A-1060 Vienna. Tel: (0222) 57 05 94.

Audio: Cassette.

## ● supplies

### EMPTY CARTRIDGES, CASSETTES & REELS

C C T (Compact Cassettes Trading)/Toka Vertriebsgesellschaft mbH, Rienoesslgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Gen. Mgr.: Helmut Zak.

Home office: Switzerland.

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)

## CARTRIDGE &amp; CASSETTE PARTS

C C T (Compact Cassettes Trading)/Toka Vertriebsgesellschaft mbH, Rienoesslgasse 9, A-1040 Vienna. Tel: (0222) 57 91 64. Gen. Mgr.: Helmut Zak.

Home office: Switzerland.

## LABELS

Phonodisc GmbH, Kreiplatz 1, A-1195 Vienna. Tel: (0222) 37 15 45.

## POLYETHYLENE BAGS

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)

## TAPE, RAW &amp; BLANK LOADED

Agfa-Gevaert GmbH, Mariahilferstr. 198, A-1153 Vienna 15. Tel: 83 36 41, 83 23 41. Telex: 2715. Mng. Dir.: H.-J. Kaminski; Sales Mgr.: A. Pollatschek.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Audio Magnetics, see Inter Import.

Inter Import oHG, Czerningasse 6, A-1020 Vienna.

Audio: 8-tr., cassette, open reel.

Brand name: Audio Magnetics.

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer) (Blank only)

### ● accessories manufacturers / importers

Euroton Austria GmbH, Nobilgasse 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.

Product: Carrying &amp; storage cases, 45 rpm adaptors. Migo Schallplatten, Fuchsthallergasse 11, A-1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics.

Product: Catalog servs., cleaners, cloths &amp; brushes. Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)

Product: Carrying &amp; storage cases, cleaners, cloths &amp; brushes.

### ● store fixtures & merchandising aids manufacturers / importers

Euroton Austria GmbH, Nobilgasse, 40-42, A-1150 Vienna. Tel: (0222) 92 11 02. Mng. Dir.: E. Kozak; Sales Mgr.: Gerhard Hoke.

Product: Browser boxes, display racks.

Musidisc Schallplatten, Stuwerrstr. 35, A-1020 Vienna. Tel: (0222) 24 34 01, 92 25 73. (Importer)

Product: Display racks.

(UK), Great Honesty (USA), Gull (UK), Hornbrook (UK), Interart (UK), Island group (UK), Jammie (UK), Jana (USA), Jonico (USA), Kaiser (USA), Keca (USA), Kenbill (UK), Kidada (USA), La Cienega (USA), Lady Casey (USA), Ledaclan (USA), Leviathan (UK), Libra (UK), Lucky Three (USA), Mandina (UK), Manticore (UK), Montauk (USA), Montunes (USA), Musical Crusaders (USA), Myriad (USA), Nobile (Germany), Our Music (UK), Panache (UK), Pants Down (USA), Princess (USA), RCA group (Argentina, Brazil, France, Italy, Mexico, Spain, USA), Rashida (USA), Red Bus (UK), Ring (Germany), Rip (USA), Rocksmith (USA), Leonard Sachs (USA), Salsoul (USA), Cyril Shane (UK), Smash (UK), Springpark (UK), Sugar (France, Germany, Italy), Sterling (USA), Sunbar (USA), Sunbury (Canada, UK, USA), Taggie (USA), Tarana (Canada), 34 Music (UK), Tone/Carlin (UK), Tragic (UK), Tree (USA), Tumbleweed (Australia), Vicki (USA), Warfare (UK), H. B. Webman (USA), We Three (USA), Wicked Fly (UK), Widomaker (UK), Wildflowers (USA), Wilojarant (USA), R. P. Winkelman Tunes (USA), Woolfsongs (UK); **Wiener Musikproduktion group**—Attarack Heller (USA), Bizarre (USA), Cheap Thrills (USA), Cherio (USA), Chinnichap (UK), Martin Cohen (USA), Cookaway (UK), Covered Wagon (UK), Diamond (UK), Equinox (USA), Eternity (USA), Four Knights (USA), Fourth Landing (USA), Gopam (USA), Great Boo (USA), Hatleif Foundation (USA), Hatts (USA), Hayakon (USA), Home Is Where the Heart Is (USA), Hubtones (USA), Jodax (USA), Alexis Korner (USA), Lara (USA), Levine & Brown (USA), Lee (USA), Lord Sutch (USA), Margenia (USA), Martin-Coulter (UK), Middle Road (UK), Munchkin (USA), Mycena (USA), Negative (USA), North Shore (USA), Pic (USA), Pilgrim Schule (USA), Pril (USA), Rainwater (USA), Routine (USA), Rytvoc (USA), Semanya (USA), Sharp group (USA), Single Shot (USA), Sixth Floor (USA), Super Top (Germany), Third Story (USA), Thirst (USA), Three Bears (USA), Turbine (USA), Upam (USA), Warock (USA), Frank Zappa (USA), Zawinul (USA); **Wien Melodie group**—Andover (UK), Aunt Polly's (USA), Background (UK), Blue Seas (USA), Crown-Vetch (Canada), Evening (USA), Gale (UK), Gold Dust (USA), Good (USA), Hot Wax (UK), Jac (USA), Jack (USA), Jando (USA), Melodie der Welt (Germany), Morning (Canada, USA), Programme (UK), Pulleybone (USA), Ring (Germany), Silver Dollar (USA), Stonehill (USA).

Int'l reps.: **Papageno**—Germany (Heros), UK (Josef Weinberger); **Josef Weinberger**—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger); **Wiener Musikproduktion**—Germany (Melodie der Welt); **Wien Melodie**—Germany (Melodie der Welt, Josef Weinberger), UK (Josef Weinberger).

Josef Weinberger Wien GmbH, see WM Produktion. Weltmusik Ed. Int'l Edith Hochmuth, Seilergasse 12, A-1010 Vienna. Tel: (0222) 52 27 51, 52 21 42, 52 27 14. Telex: 75049.

Affiliates: Austro-Gerig, Big Three, Eberle-Verlag, Global Music Austria, Josef Hochmuth Musikverlag, Metri-Music, Metron, Southern Music GmbH Wien, United Artists, Weltmusik.

Wiener Verlagsanstalt, see Thomas Sessler. Wien Melodie GmbH, see WM Produktion.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Austrian Music Publ'rs Union (Musikverleger Union Oesterreich), Baumannstr. 10, A-1030 Vienna. Tel: (0222) 73 15 55.

Austrian Society for Contemporary Music, Parkring 4, A-1010 Vienna 1.

Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.

European Jazz Federation, PO Box 671, A-1011 Vienna; Andreegasse 10/17, A-1070 Vienna. Tel: (0222) 93 54 29.

I G J—Internationale Gesellschaft fuer Jazzforschung (Int'l Society For Jazz Research), Leonhardstr. 15, A-8010 Graz. Tel: (03122) 32 0 53.

I M D T (Internationales Institut fuer Musik, Tanz & Theater in den audio-visuellen Medien), Metternichgasse 12, A-1030 Vienna. Tel: (0222) 72 53 44.

I M Z (International Music Centre Vienna), Lothringerstr. 20, A-1030 Vienna. Tel: (0222) 72 57 95.

International Bruckner Society, Baeckerstr. 18, A-1010 Vienna 1.

Internationale Gesellschaft fuer Alte Musik (International Society of Old Music), Minoritenplatz 2, A-1010 Vienna 1. Tel: (0222) 63 55 31.

International Gustav Mahler Society, Wiedner Guertel 6/2, A-1040 Vienna 4. Tel: (0222) 65 08 355, 82 73 75. International Hugo Wolf Society, Baeckerstr. 18, A-1010 Vienna 1.

International Society for Contemporary Music, Hanuschgasse 3, A-1010 Vienna. Tel: (0222) 52 42 99.

Mozart Society of Vienna, Boesendorferstr. 12, A-1010 Vienna.

Mozart Union, Metternichgasse 8, A-1030 Vienna 3.

Musikalische Jugend Oesterreichs (Jeunes Musicales), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 86 81.

Musikergewerkschaft (Gewerkschaft Kunst, Medien, Freie Berufe), Maria Theresienstr. 11, A-1090 Vienna.

Society of the Friends of Music in Vienna (Gesellschaft der Musikfreunde in Wien), Boesendorferstr. 12, A-1010 Vienna. Tel: (0222) 65 86 81.

## LICENSING ORGANIZATIONS, MUSIC

A K M Gen. mbH (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr. B/10, A-1030 Vienna. Tel: (0222) 73 15 55. Cable: MUSIKAUTOREN. Pres.: Dr. Marcel Rubin; Gen. Mgr.: Ernst Huemer. (Performing rights only)

Austro-Mechana (Gesellschaft zur Verwaltung & Auswertung mechanisch-musikalischer Urheberrechte GmbH), Baumannstr. 10, A-1031 Vienna. Tel: (0222) 72 63

Baltic-Dicad, see Baltic.  
 Baltic PvbA-Brian Millan Int'l Foundation, 105-bus 20 Carnoisstr., B-2000 Antwerp. Tel: (031) 31-81-83, 36-38-56, 87-65-11/60-22. Pres.: Ke Riema; Gen. Mgr.: Ben Gijssels. (Distributed by PMP)  
**Labels: (Owned) BRM, Baltic-Dicad, Starlett; (Licensed) Carlton (UK), Redifusion (UK), Soul Vista (USA); (distributed—not licensed) CRI (USA), Gold Star (UK), Legend (UK), Panton (Czechoslovakia), Supraphon (Czechoslovakia), WAM (Germany).**  
 Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, B-1000 Brussels. Tel: (02) 511-8197. Telex: 233379.  
**Home office: France.**  
**Labels: (Owned) Barclay, Riviera, Triangle; (distributed) Horizons, Pims; (represented) Buddha (USA), CNR (Netherlands), Chant du Monde (France), Dakar (USA), Explosive (France), Kama Sutra (USA), Intercord (Germany), Melodiya (USSR), Metronome (Germany), ORTF (France), PES (France), Saphir (Germany), Zapa (France).**  
 Basart Recs. Belgium PvbA (IFPI), 91-97 Maurice Lemonnierlaan, B-1000 Brussels. Tel: (02) 513-0592/1137. Telex: 61354.  
**Labels: (Owned) Europhon, Goldstar, Groovy, Papillon, Park, Poker, Vier Wieken; (distributed) Animato, Canto di Vangelo; (represented) Axe (Canada), Candide (USA), Durium (Italy), Folkways (USA), Turnabout (USA), Vox (USA).**  
 Belgram, see Sinus.  
 Bestseller, see International Bestseller.  
 Biac Recs. SA, 76 Av. Sobieski, B-1020 Brussels. Tel: (02) 478-9209. Telex: 25188. Pres. Dir. Gen.: Andre Van Oekel; Dir. Gen.: Jean Sablon; Int'l Mgr.: Albert Van Hoogten.  
**Labels: (Owned) Biac, JSEC; (licensed) Disco, Moon-glow, Ronnex & Teeny; (distributed—not licensed) Carabine (France), Guide du Disques (France), Jacques Canetti (France), Mirilton (France), Napoleon (Italy), PBR (USA), Pickwick (France), SERP (Nepole), Sorriso (Italy), Vee Jay (USA), Vernou (France).**  
 Biram Recs., 86 Av. Moliere B3, B-1180 Brussels. Tel: (02) 345-4129/4203. Telex 26350 (c/o RKM). Chief Exec.: Jean Kluger. (Distributed by Phonogram) (SEE ADVERTISEMENT)  
 Bizet Prod'n's & Publ'n's SprL (IFPI), 13 Madeleine St., B-1000 Brussels. Tel: (02) 511-5120, 512-1583. Pres. & Gen. Mgr.: Felix R. Faecq; VP's: J.P. & V. Bizet; Sales Mgr.: Henry Wyn.  
**Labels: (Owned) Bravo (dist. by Polydor), Expo, IMC, Jazz Club, Sphinx; (licensed) Guarani (Brazil).**  
**Int'l rep.: Netherlands (Johnny Hoes).**  
 Black Tulip, see Rec Track.  
 Blue Jeans, see Brauer-Hebra.  
 Brauer-Hebra Recs. SprL (IFPI), 30 Rue St. Christophe, B-1000 Brussels. Tel: (02) 512-7361/9375. Pres. & Mgr.: Mrs. H. Brauer; Gen. Mgr.: Jean Darlier.  
**Labels: (Owned) Hebra (dist. by Anvers Radio), Blue Jeans, Costa Brava, Folklore, Horizons (dist. by Barclay), Leo, Meteor, New Fly, New Music Corp., Vedette; (represented) Carisch (Italy), De Wolfe (UK), Epervier (France).**  
**Int'l reps.: Brazil (Scorpius), Lebanon (Melody), Switzerland (Finsterwald & Cantacuzene).**  
 Bravo, see Bizet & Polydor.  
 CBS Disques/Grammofoonplaten SA/NV, 20 Rue Adolphe Lavallee, B-1080 Brussels. Tel: (02) 428-8007. Telex: 22642. Mng. Dir.: Max Wijngaard; Gen. Mgr.: Alan J.P. Olivier; Sales Mgr.: Ali Janty; Int'l A&R: F. Devos.  
**Labels: (Owned) CBS, Epic; (represented) A&M (USA), DJM (UK), Monument (USA), Philadelphia Int'l (USA).**  
 Cannon, see PMP.  
 Canto di Vangelo, see Basart.  
 Capitol, see EMI.  
 Caravan, see Cardinal.  
 Cardinal Recs. Int'l, 13 bis Wouter Haecklaan, B-2100 Deurne. Tel: (03) 21-78-74. Gen. Mgr.: Rocco Granata.  
**Labels: (Owned) Cardinal, Caravan, Dolphin; (licensed) Spark (Italy).**  
 Classics for Pleasure, see Music for Pleasure & International Bestseller.  
 Clown Music NV (IFPI) (div. of Johnny Hoes Benelux Music Inds.), PO Box 24, 93-bus 30 Van Eycklaan, B-3680 Mauseik. Tel: (11) 56-59-13. Dir.: Jacqie Hoes; Gen. Mgr.: Joseph Verbiest.  
**Labels: (Owned) Clown, Gnome, Start.**  
 Columbia, see EMI.  
 Costa Brava, see Brauer-Hebra.  
 D G, see Polydor.  
 Davoli Krundaal Benelux/SprL, 357 Av. Rogier, B-1030 Brussels. Tel: (02) 733-4568. Gen. Mgr.: Leonardo Baldocci.  
**Labels: (Licensed) Davoli (Italy), Ef-EI (Italy), Elgam (Italy), Gi-Esse (Italy), Grassi (Italy), Iida (Japan), Soprani (Italy), Terada (Japan), Vox (UK), Wonder (Japan).**  
 Disco, see Biac.  
 Discobol SA, 50 Regentlaan, Brussels. Tel: (02) 13-39-45.  
**Labels: (Owned) Discostar, Saturnus; (represented) Europa (Germany), Hallmark (UK), Killroy (Netherlands), Somersert (Germany), Sonic (Germany), Telstar (Netherlands).**  
 Discosoul Int'l, Nationalestr. 31, B-2000 Antwerp. Tel: (031) 31-11-47, 31-43-68. Telex: 31635, 34837. Dirs. & Bus. Mgrs.: H. Lelieu, J. Maes.  
 Discostar, see Discobol.  
 Discovery, see Rec Track.  
 Distridisc, see PMP.  
 Dolphin, see Cardinal.  
 Dwarf, see International Bestseller.  
 E M I Belgium SA, 65 Rue de la Clinique, B-1070 Brussels. Tel: (02) 524-0090. Telex: 24769. Mng. Dir.: Stanley J. Robins; Gen. Mgr.: E.J. Garin; Mktg. Mgr.: D. Hubert; Sales Mgr.: Henri Hendrickx; Adv. Mgr.: R. Vandebosch; Classical Prod. Mgr.: J. Langlois; Label Mgrs.: B. Robert, L. Calabrese, J. Govaerts; Promo. Mgr.: G. Descheemaeker.  
**Labels: (Owned) Capitol, Columbia, Electrola, HMV, Harvest, Imperial, Odeon, Parlophone, Pathe, Punch, Purple, Regal, Regal-Zonophone; (licensed) Apple (UK), Arista (USA), Belter (Spain), Blue Note (USA), Disney-**

land (USA), Gordy (USA), Harmonia Mundi (Germany), Imperial (USA), JR Prod'n's (Netherlands), Liberty (USA), MAM (UK), MCA (USA), MPS (USA), Magnet (UK), Motown (USA), PDU (Spain), Private Stock (UK), Purple (UK), RAK (UK), Rare Earth (USA), Rebel (UK), Red Bus (UK), Rocket (UK), Strata-East (USA), Sunset (USA), T. Rex (UK), United Artists (USA), Vanguard (USA).  
 Electrola, see EMI.  
 Elektra, see WEA.  
 Elver, see Fonior.  
 Epic, see CBS.  
 Eurec, see Euroco.  
 Euroco PvbA, 88 Av. Charles Quint, B-1080 Brussels. Tel: (02) 25-63-29.  
**Labels: (Owned) Eurec, Euroco, Tyrec; (represented) BRT Prod'n (Netherlands), Enterprise (UK), Honold Prod'n (Germany), Jump (Italy), Pure Joy Prod'n (Germany), Relight Prod'n (Netherlands).**  
**Int'l reps.: Australia, Ireland, New Zealand, South Africa, UK (all Enterprise).**  
 Eurodisc, see Ariola-Eurodisc.  
 Europhon, see Basart.  
 Expo, see Bizet.  
 Fabeldis SA (IFPI), 4-10 Rue Ste. Marie, B-1080 Brussels. Tel: (02) 426-8317, 425-6501.  
 Fiesta, see Fonior.  
 Flandria, see Monopole.  
 Flemish Import Whslrs., 118 Zegersdreef, B-2130 Brasschaat. Tel: (031) 51-74-37.  
 Folklore, see Brauer-Hebra.  
 Fonior SA, 26/28 Quai des Charbonnages, B-1080 Brussels. Tel: (02) 25-40-10. Pres.: E.W. Pelgrims de Biard; Gen. Mgr.: A.E. Palmans; Sales Mgr.: R. Dauw.  
**Labels: (Owned) Fiesta, Omega Int'l, Week-End; (distributed) Elver; (represented) Ace of Clubs (UK), Ace of Hearts (UK), Alhambra (Spain), CTI (USA), Capri (Netherlands), Carissima (France), Carrere (France), Chapter One (UK), Decca (UK), Deram (UK), ECM (Germany), Elf Provincien (Netherlands), Gypsy (France), Keystone (USA), Kudu (USA), Milestone (USA), O La La (Netherlands), Penny Farthing (UK), Red Fly (France), Salvation (USA), Sonopresse (France), Storyville (Sweden), Te Deum (Netherlands), Temporel (France), Threshold (UK), Vega (France).**  
 Fontana, see Phonogram.  
 Frankie Music PvbA, 74 Greinstr., Antwerp. Tel: (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME.  
**Labels: (Owned) Frankie, Pims (dist. by Barclay), Supreme; (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'n's (USA), Redifusion (UK), Republic (USA), Swampfire (USA), W&G (Australia).**  
**Int'l reps.: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty).**  
 Gamma-Rec., Cassierstr. 63, B-2000 Antwerp. Tel: (031) 33-10-22. Telex: 34170. Mgrs.: Leo Felsenstein, Gaston Holmgren; Sales Mgr.: Carl Vincke. (One Stop/Importer/Exporter).  
**Label: (Licensed) Sky (Germany).**  
 Gnome, see Clow.  
 Golden Music, see Monopole.  
 Goldstar, see Basart.  
 Grand, see Sinus.  
 Groovy, see Basart.  
 H M V, see EMI.  
 Harvest, see EMI.  
 Hebra, see Brauer-Hebra & Anvers Radio.  
 Heliodor, see Polydor.  
 Hifi Home Produkties PvbA, 67 Gulden Vlieslaan, B-8000 Brugge. Tel: (050) 33-95-16. Gen. Mgr.: Bernhard Viane; Sales Mgr.: Nico A. Mertens; Studio Mgr.: Ron Cottan.  
**Labels: (Owned) Hifi Home Produkties, Indigo, Parsifal; (distributed—not licensed) Cezame (France), ENJA (Germany), FMP (Germany), Kicking Mule (UK), Leader/Trailer (UK), Oldie Blues (Netherlands), Red Rag (UK), Rounder (USA), Sonet (UK), Specialty (UK), Storyville (Denmark), Sydney Thompson (UK), Tangent (UK), Topic (UK), Transatlantic (UK), Vogel, X-tra (UK).**  
 Honey Bee, PO Box 1448, 50 Rue Marche Aux Poulets, B-1000 Brussels. Tel: (02) 218-6747. Mgr.: J. Bagno; Co-Mgr.: J.M. Marchand. (Distributor/Importer)  
**Label: (Represented) Jelly (USA).**  
 Horizons, see Brauer-Hebra & Barclay.  
 Hurray, see Palette.  
 I M C, see Bizet.  
 Impact, see Phonogram.  
 Imperial, see EMI.  
 Indigo, see Hifi Home.  
 Inelco Belgium SA (IFPI), 68 Chaussee de Vilvorde, B-1120 Brussels. Tel: (02) 241-6570. Telex: 22090. Mng. Dir.: Pierre-Jean Goemaere; Recs. & Tapes Div. Mgr.: R. Colpin; Classical A&R Mgr.: J. Walraet; Consumer Prods. Mgr.: Carl Vos; Adv. & Promo. Mgr.: E. Moeyersons.  
**Labels: (Owned) Lark; (licensed domestic) Kalliope; (licensed foreign) BTM (UK), Bluebird (USA), Blue Candle (USA), Bob Thiele (USA), Camden (USA), Cat (USA), Cavalier (France), Dash (USA), Discotheque de Paris (France), Drive (USA), Equinox (USA), Erato (France), Fania (USA), Fiori Musicali (France), Flying Dutchman (USA), Glades (USA), Grunt (USA), Gryphon (USA), Juana (USA), Kayvette (USA), LTG (USA), Lawton (USA), Malaco (USA), Marlin (USA), Mericana (USA), Midsong Int'l (USA), Phantom (USA), Prelude (USA), RCA (USA), Red Seal (USA), Saravah (France), Shield (USA), Signature (USA), Soul Train (USA), TK (USA), TMI (USA), Tabu (USA), Tattou (USA), Vara (Netherlands), Victor (USA), Victrola (USA), Windsong (USA); (distributed—not licensed) ABC (USA), ABC/Blue Thumb (USA), ABC/Command (USA), ABC/Dot (USA), ABC/Dunhill (USA), ABC/Impulse (USA), ABC/Westminster (USA), Anchor (USA), Ariola (Germany), Baccarola (Germany), Bronze (UK), Chrysalis (USA), Clan (Italy), Eurodisc (Germany), Firefly (UK), H&L (USA), Island (UK), Jupiter (Germany), Lifesong (USA), Maritim (Germany), Music (Germany), Oval (UK), Pan (Germany), Springboard (USA), Virgin (UK).**

Interclub Belgium (International Rec. & Music Business), PO Box 43, 3 Kleine Barelstr., B-2800 Mechelen. Tel: (15) 41-13-31. Mng. Dir.: Ghislain Piroux. Gen. Mgr.: Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux. (Distributor/Importer)  
 International Bestseller Co. (IFPI), 65 Kliniekstr., B-1070 Brussels. Tel: (02) 522-9025. Telex: 24769. Gen. Mgr.: Andre Sarboer; Mktg. Mgr.: Henri Heymans.  
**Labels: (Owned) Bestseller; (licensed) Dwarf, Negram, Palette, RKM, Trojan; (distributed—not licensed) Classics for Pleasure, Intercord (Germany), Perides, Prestige for Pleasure, Saga, Sonic, Sounds Superb.**  
 J S E C, see Biac.  
 Jazz Club, see Bizet & Palette.  
 K-tel Int'l Inc., 158 Av. de Tervuren, B-1150 Brussels. Tel: (02) 762-3312/3270. Telex. 22088. Exec. VP: Raymond Kives; Music Gen. Mgr.: George Lukan.  
 Kalliope, see Inelco.  
 Karussell, see Polydor.  
 Lark, see Inelco.  
 Leman & Gorle SprL, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72.  
**Labels: (Owned) Alpha, Monumenta Belgicae Musicae—MBM; (represented) Argo (UK), Edici (France), L'Oiseau Lyre (UK).**  
**Int'l reps.: Netherlands (Negram-Delta), Switzerland (Musikverlag zum Pelikan).**  
 Leo, see Brauer-Hebra.  
 M B M, see Leman & Gorle.  
 M F P, see Music for Pleasure.  
 M G M, see Polydor.  
 Maison Bleue SA, 34/36 Rue du Midi, Brussels. Tel: (02) 12-16-84. Admin'r: X. Pelgrims. (Rack Jobber)  
 Mercury, see Phonogram.  
 Meteor, see Brauer-Hebra.  
 Metro, see Polydor.  
 Micro, see Ranch.  
 Monopole Recs., 7 Kwadenplasstr., B-3100 Heist o/d Berg. Tel: (015) 24-16-25.  
**Labels: (Owned) Flandria, Monopole, Paprika; (distributed) Golden Music, Passe-Partout.**  
 Monumenta Belgicae Musicae—MBM, see Leman & Gorle.  
 Moon-glow, see Biac.  
 Music for Pleasure (Belgium) NV (IFPI), 65 Kliniekstr., B-1070 Brussels. Tel: (02) 524-0090. Telex: 24769. Gen. Mgr.: Andre Sarboer; Mktg. Mgr.: Henri Heymans.  
**Labels: (Owned) Classics for Pleasure, MFP, PFP, Sounds Superb.**  
 Music Radio Promos., Postbus 31, Luchtbal, B-2030 Antwerp 3. Tel: (031) 64-73-08. Dir.: Jozef Segers.  
**Int'l firm represented: Music Radio Promos. (UK).**  
 Negram, see International Bestseller.  
 New Fly, see Brauer-Hebra.  
 New Music Corp., see Brauer-Hebra.  
 Nonesuch, see WEA.  
 Odeon, see EMI.  
 Olympia Music Publ'g, PO Box 1, 99 Marie de Hongrie, B-1080 Brussels. Tel: (02) 425-2810. Pres. & Dir. Gen. Fernand Janssens; Gen. Mgr.: Marcel Dumoulin. (Distributed by Anvers Radio)  
**Label: (Owned) Olympia.**  
 Omega Int'l, see Fonior.  
 P F P, see Music for Pleasure.  
 P M P PvbA (IFPI), 82 Rederikerstr., B-2610 Wilrijk. Tel: (031) 28-40-84. Cable: EUROHOLSC. Pres.: Louis Van Rijmenant; Gen. Mgr.: Ben Gijssels; Sales Mgr.: Rudy Witt.  
**Labels: (Owned) Arcade, Cannon, Distridisc, Valentine; (distributed—not licensed) Balkanton (Bulgaria), Baltic, Intercord (Germany), Opus (Czechoslovakia), Supraphon (Czechoslovakia).**  
 Palette Recs., 8 Rue Fernand Neuray, B-1060 Brussels. Tel: (02) 344-4840. Telex: 26350. Pres.: Felix Faecq; VP & A&R: Roland Kluger. (Licensed to International Bestseller)  
**Labels: (Owned) Hurray, Jazz Club, Palette, Sphinx.**  
 Papillon, see Basart.  
 Paprika, see Monopole.  
 Park, see Basart.  
 Parlophone, see EMI.  
 Parsifal, see Hifi Home.  
 Passe-Partout, see Monopole.  
 Pathe, see EMI.  
 Perides, see International Bestseller.  
 Philips, see Phonogram.  
 Phonogram, 215 Rue Victor Hugo, B-1040 Brussels. Tel: (02) 733-9690. Gen. Mgr.: Hans G. Gout; Sales Mgr.: C. Licoppe.  
**Labels: (Owned) Fontana, Impact, Mercury, Philips, Vertigo; (distributed) Biram; (represented) Adele (France), Albatros (France), All Platinum (USA), Charisma (UK), Chrysalis (UK), Fleche (France), Mountain (UK), Salsoul (USA), Trema (France), 20th Century (USA).**  
 Pims, see Frankie & Barclay.  
 Plus, see Sinus.  
 Poker, see Basart.  
 Polydor SA/NV (IFPI), 215 Rue Victor Hugo, B-1040 Brussels. Tel: (02) 735-9170. Cable: POLDISC. Telex: (846) 24516. Mng. Dir. & Gen. Mgr. Walter Holzappel; Sales Mgr.: Maurice Mertens.  
**Labels: (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, Polydor, Tip, Triumph, Verve; (distributed—not licensed) Disc'AZ (France), Ades (France), Alvarez (France), BAM (France), Babylon (USA), Bandit (Netherlands), Barn (UK), Black & Blue (France), Bravo, Capricorn (USA), Cube (UK), Delphine (France), Disneyland (France), Enfants-Sages (France), Ensayo (Spain), GTO (UK), Glades (USA), Hispavox (Spain), Hungaroton (Hungary), Jazz Odyssey (France), K-tel (Netherlands), Mojo (UK), Pablo (USA), People (USA), Petit Menestrel (France), Phil Spector Int'l (USA), Pickwick (France), RSO (UK), Ring-O (UK), Rocky Road (USA), Sonodisc (France), Spring (USA), State (UK), Topkapi, Track (UK), UK (UK), Vista (France).**  
 Prestige for Pleasure, see International Bestseller.  
 Punch, see EMI.  
 Purple, see EMI.  
 R K M Prod'n's, 8 Rue Fernand Neuray, B-1060 Brussels. Tel: (02) 44-48-40. Telex: 26350. Pres.: Roland Kluger.

ger. Int'l Mgr. I Halila. (Licensed to International Best-seller)

Ranch, 1 Av J.P. Ballings, B-1090 Brussels. Tel (02) 479-9984. Cable BENMUSIC

Labels: (Owned) Micro, Ranch

Rec Track PvbA, Kipdorp 21, Antwerp

Home office: Netherlands.

Labels: (Owned) Black Tulip, Discovery.

Regal, see EMI.

Regal-Zonophone, see EMI

Reprise, see WEA

Riviera, see Barclay

Ronnex & Teeny, see Bisc

Saga, see International Bestseller.

Saturnus, see Discobel.

Schott Freres SprL, 30 Rue St. Jean, B-1000 Brussels. Tel (02) 512-3980 Mgr J.J. Junne (Distributor/Importer)

Labels: (Imported) Astree, Barenreiter-Musicaphon (Germany), Calliope, Candide, Da Camera (Germany), Folkways (USA), Harmonia Mundi (France), Jacklin (Switzerland), Monitor (USA), Music Minus One (USA), SFP, Schwann (Germany), Toccata, Turnabout, Vox Box, Wergo (Germany)

Selection, see Will.

Sinus Music, 77 Brabantstr., B-1030 Brussels. Tel (02) 217-8986 (Manufacturer, Distributor/Exporter/ Importer as Belgram)

Labels: (Owned) Grand, Plus, Sinus, Stardust.

Sonic, see International Bestseller

Sonobel, Sonobel Bldg., 15 Pl. Rouppe, B-1000 Brussels Tel (02) 512-0928. Dir Pierre Borzee

Labels: (Owned) Sonobel, (represented) AFA (France), BYG (France), Camden (USA), DOM (France), EPN (France), Everest (USA), Harmony (Italy), Joker (Italy), Motors (France), National (France), Pickwick (USA), President (France), Tradition (USA), Vedette (Italy)

Sounds Superb, see Music for Pleasure & International Bestseller.

Sphinx, see Bizet & Palette

Stardust, see Sinus.

Start, see Clown.

Supreme, see Frankie.

Tip, see Polydor.

Triangle, see Barclay.

Triumph, see Polydor.

Trojan, see International Bestseller.

Tryec, see Euroco

V-King, see Vogue.

Valentine, see PMP.

Vedette, see Brauer-Hebra.

Vertigo, see Phonogram.

Verve, see Polydor

Vier Wieken, see Basart.

Vogel, see Hifi Home.

Vogue SA, 35 Blvd. Barthelemy, B-1000 Brussels Tel (02) 511-7991. Telex. 22560. Gen. Mgr. Roger Meylemans, Sales Mgr.: Jose Leruth, A&R Mgr. Roland Verlooven.

Home office: France.

Labels: (Owned) V-King, Vogue, (licensed) Bellaphon (Germany), CNR (Netherlands), Casablanca (USA), Ember (UK), GNP Crescendo (USA), Laurie (USA), Marler (Spain), Motors (France), Pye (UK), Pyramid (USA), Roulette (USA), Satril (UK), VIP (Netherlands), Vogue (France)

W B Sound, see Anvers-Radio.

W E A Recs SA/NV, 79 Blvd Lambermont, B-1030 Brussels. Tel 242-5757 Mng Dir Ben Bunders. Gen. Mgr. Ted Sikkink.

Labels: (Owned) Asylum, Atlantic, Elektra, Nonesuch, Reprise, Warner Bros., (licensed) Bearsville, Swan Song

Warner Bros., see WEA

Week-End, see Fonor.

Will Recs., 42 Av Clays, B-1030 Brussels. Tel (02) 241-4186. Dir. Gen. Pierre Pletinckx.

Labels: (Owned) Selection, Will, (represented) Canopo (Italy), Gemelli (Italy), MP 2000 (France), Mondiphone (France), Musique pour l'Image (France), New Times (France), Orly (France), Production Mad Unity, Tele Music (France), A. Verchuren (France)

Zebra, see Polydor

## ● music publishers

A A Music, 77 Rue de Louvreix, B-4000 Liege.

Acuff-Rose Benelux, see World Music Group.

Afterglow Music Publ'g Co., 27 Rue Fontaine d'Amour, B-1030 Brussels. Tel: (02) 41-51-64.

Angus Music Belgium, see Eurovox.

Apollo Music SA, 384 Av. Louise, Brussels Tel (02) 649-1733, 640-0600. Telex. 24247. Gen. Mgr.: Jacques Verdonck, Promo. Mgr. Tom Hye

Affiliated firm: Radio-Tele Music SA

April Music Belgium SA/NV, 20 Rue Adolphe Lavallee, B-1080 Brussels. Tel. (02) 428-8007. Cable CBS. Telex 22642. Gen. Dir. Alain Olivier; Gen. Mgr. Bas Mul.

Affiliate: Martha Music.

Int'l firms represented: April/Blackwood (worldwide), Barnaby, B. O' Cult Songs, Claudine, Country Road, Derringer, Dickiebird, Emdee, Ethnic, Fourth Floor group, Flying Crown, A. Hammond, Hierophant, Kamikazi, Mine, Musical Frontiers, Silver Steed, Winter Blues (all USA).

Int'l rep.: Worldwide (April/Blackwood)

Ardmore & Beechwood SA, 65 Rue de la Clinique, B-1070 Brussels. Tel (02) 524-0090 Telex 24769 Mng Dir. Stanley J. Robins; Gen. Mgr. Jeff de Boeck, Ass't to Gen. Mgr. Jan d'Haese.

Int'l firms represented: Algee (USA), Amphonic (UK), Big Ben (UK), Chibell (UK), Easy Listening (USA), Galileo (USA), Al Gallico (USA), Hearts Delight (USA), Hurricane (UK), Jobete (USA), KPM group (UK), Mother Goose (UK), Music of the Times (USA), My Songs (UK), New Town Sound (UK), New York Times (USA), Our Music (UK), Queen (UK), Red Bus (UK), Stein & Van Stock (USA), Stone Diamond (USA)

Int'l reps.: Argentina (Musica Argentina & Int'l); Australia (Castle), Canada (Beechwood), France (Pathe-Marcini), Germany (Accord), Italy (Voce del Padrone), Mexico (Beechwood), Netherlands (Anagon), Scandinavia (Imchico), South Africa (Ardmore & Beechwood), Spain (EGO Musical), UK (Ardmore & Beechwood)

Audio-Video Music Co., see World Music Group.

Balance Music, see Bizet.

Baltic Publ'ns, 105-bus 20 Carnotstr., B-2000 Antwerp. Tel: (031) 36-38-56, 31-81-83, 87-65-11/60-20. Pres. Ke Riema; Gen. Mgr.: Ben Giselselck.

Intl branches: Canada (Brian Millan Corp.), Netherlands.

Affiliates: Pentagramma Music, Sing-A-Song Music Publ'g Co., Virgo Music, West Music.

Int'l firms represented: Vincent Chiarelli (USA), Lemmel (UK), Mason (UK), Brian Millan (Canada), Rimusic (UK), Supraphon (Czechoslovakia).

Basart Belgium (Eds.) PvbA, 91-97 Maurice Lemonnierlaan, B-1000 Brussels. Tel: (02) 512-5034. Telex. 61354. Dir. Alain LeLievre.

Affiliates: Budde Basart, Connelly Basart BV, Schroeder Basart, Sikorski Basart.

Int'l firms represented: Black Sheep, Burlington, Ray Fenwick, Page Full of Hits, Palace, Shelby Singleton

Belgo-Mondial, see World Music Group.

Belmusic, see World Music Group.

Bens (Eds. Musicales), 1 Av J.P. Ballings, B-1090 Brussels Tel (02) 479-9984 Cable: BENSMUSIC.

Affiliates: Bospel Music, Debmarm Music, Ed. Kassner Music, Eds. Gerard Tourner.

Biram Benelux SprL, see Jean Kluger.

Bizet Music Group, 13 Madeleine St., B-1000 Brussels. Tel (02) 511-5720, 512-1583 Pres. Felix R. Faecq; Gen Mgr. Lucienne Bizet-Hegelbach.

Affiliated firm: World Music Group.

Affiliates: Balance Music, Eds Bizet

Int'l firms represented: Sam Fox (USA), IMC (France), Kirshner (USA), Mangione (Brazil)

Int'l reps.: France (IMC), Italy (Sweet Melody), Japan (Shinko), Switzerland (Bizet), UK (Bizet), USA (Bizet).

Bospel Music, see Bens.

Brain Trust Music (SABAM), 54A Victor Jacobslei, B-2600 Berchem (Antwerp). Tel (031) 39-54-91.

Herman Brauer, see New Music.

Raoul Breton, see World Music Group

Brussels Music, see World Music Group.

Bruxelles Music, see New Music.

Budde Basart, see Basart.

Capitol Music, see New Music

Carola Music, see New Music

Champs-Elysees, see Francis-Day.

Chappell Ed. Musicales, see Intersong-Primavera

Chapska Music, 104a Rue Beeckman, B-1180 Brussels Tel. (02) 43-73-73

Clown Music (div. of Johnny Hoes Benelux Music Inds.), 93-bus 30 Van Eycklaan, B-3680 Maaseik Tel (11) 56-59-13. Dir.: Jacqie Hoes, Gen. Mgr.: Joseph Verbiest

Affiliates: Gnome Music, Start Music, Ed. Tempo, Washington Music.

Int'l firms represented: Benlux Music (Netherlands).

Int'l rep.: France (Syrinx)

Comubel, see World Music Group.

Connelly Basart BV, see Basart.

A Cranz, see New Music.

Crescendo, see Metropolis.

Cupido, see Metropolis

Debmarm Music, see Bens.

Decibel-Music, 15 Europalaan, B-9800 Deinze. Tel (091) 86-48-81 Pres Jules Callebaut

Derby Belgique, see New Music.

Eurovox Music PvbA (SABAM), Rederijersstr. 82, B-2610 Wilrijk. Tel: (031) 28-40-84 Cable EUROHOUSE

Owner & Pres. Louis Van Rijnmenant; Gen. Mgr. Maria Wuijts

Affiliates: Angus Music Belgium, Eurovox Music PvbA, Focus Music PvbA, Glorious Music Ents. PvbA, Intervox Music PvbA, Mood Music-Tape Library, PMP PvbA, Valentine Music PvbA (all SABAM).

Int'l firms represented: Big Bopper (USA), Bixio (Italy), Dave Brubeck (USA), Glen Campbell (USA), Mervyn Conn (UK), Tom T. Hall (USA), Lupus (UK), New Keys (USA), Charlie Rich (USA), Sparta Florida (UK), Valentine group (UK).

Feldman, see Francis-Day.

Focus Music PvbA (SABAM), see Eurovox.

Fonior SA, 26/28 Quai des Charbonnages, B-1080 Brussels. Tel. (02) 25-40-10. Pres.: E.W. Pelgrims de Bigard, Gen. Mgr.: G. Delfosse.

France-Melodie, see Francis-Day.

Francis-Day SA (Eds.), 65 Rue de la Clinique, B-1070 Brussels. Tel: (02) 524-0090. Gen. Mgr. Arlette Devaux.

Affiliates: Champs-Elysees, Feldman, France-Melodie.

Int'l firms represented: Big Three (USA), Feldman (France), France Melodie (France), Francis Day (France).

Fri Fri Music, see Zoom

Glorious Music Ents. PvbA, see Eurovox.

Gnome Music, see Clown.

Gold Crown Music (SABAM), Box 10, Blvd. Louis Mettwewie 11, B-1080 Brussels. Tel. (02) 426-2256. Pres. & Gen. Mgr. Roger D. Feinberg.

Granata Music Eds., 13 bis Wouter Haecklaan, B-2100 Deurne. Tel. (031) 21-55-81. Chief Exec. Riccardo Granata; Gen. Mgr.: Mrs. R. Roeland.

Hebra Music, see New Music.

Intermission Music, see Rakkii.

Intersong-Primavera SA (SABAM), 45 Place de Jamblinne de Meux, B-1040 Brussels. Tel: (02) 733-9789. Telex: 24516 Mng. Dir. Tim Visterin.

Affiliate: Chappell Ed. Musicales SA.

Int'l firms represented: Belinda Music group—Abacus (UK), BS, Barmour (USA), Blue Gum (UK), Carlin (UK), Davimar/Paul Horn/Samadhi (UK), Davray (UK), Design (UK), Destiny (UK), Dukeslodge (UK), Easy Nine (USA), Elvis/Whiteheaven (USA), Fast Western (UK), Ganja (USA), Getaway (UK), H&R (USA), Last Straw (USA), Leather & Mourbar (USA), Linvoy (UK), Marilyn (UK), Miracle Songs (UK), Peterman (UK), Pickwick Int'l (USA), Sweet Publ'g, Talmont (USA), Tone (UK), Tuff (USA), Yellow Dog (USA); Chappell group—Chappell (UK, USA), Chappell Morris (UK), Famous Chappell (UK); Intersong Int'l/Artemis Group—Argus (USA), Ayers Bird (USA), Roy Ayers Ubiquity (USA), Barbrob (USA), Baron (UK), Bear Brown (USA), Berna (UK), Big Shorty (USA), Black Bud (USA), Hamilton Bohannon (USA), Breeze (Germany, Switzerland), Brightwater (USA), Brother (USA), Brown Sound (USA), CAM (USA), Caseyem (USA), Charlotte (UK), Cherry (UK), Laurie Kaye Cohen (USA), Crier (USA), Mike Curb (USA), Damont (USA), Emir Deodato (UK), A. Deshe-Pashanel (Israel), Dog Soldier (USA), Double Trouble (USA), Doughboy, Dynatone (USA), Every Little Tune (USA), Fabel (UK), Fairfield (UK), Fifth Floor (USA), Fort Knox (USA), Four Knights (USA), Frozen Nose (USA), Fuse (USA), Golo (USA), Good Morning (USA), Harbar (UK), Hardcore (UK), Hazy (USA), Heath Levy (UK), Hilliard (USA), Iiza (USA), Irod (USA), Iton (Germany), Jadar (USA), Jimpire (USA), Josley (USA), Kaskat (USA), Kenya (UK), Kolob (USA), Limey (USA), Little Fugitive (USA), Luckyy, Magnet (UK), Mayday (USA), Matragun (USA), McFleet-Gentoo (USA), Mighty (UK), Mobbetta (USA), Artie Moguli (USA), David Mook (USA), Mured (USA), Nelson (USA), Nineteen Eighty-Five (USA), Normal, Omaha (USA), Open End (UK), Oyster (UK), Pal Dog (USA), Pants Down (USA), Pocket Full of Tunes (USA), Polypub (USA), Promopub (USA), RSO (UK), Razzle (UK), Redwall (USA), Rising Sun, Rock (USA), Rockhopper (USA), Rodra (UK), Ru-Da (USA), Scorpio (UK), Sire (USA), Skyforest (USA), Styanan (USA), Sugartown (UK), TH (UK), Tansouï (USA), Time (USA), Tito (UK), Wednesday Morning (USA), Wilojarston (USA), Windecor (USA), Winds & Dragons (USA), Winkelman Tunes (USA); other—Aurelius (USA), Big Elk (USA), Bron (UK), Carmen (USA), Contention (UK), Harbot (USA), Intersong-Basart (Netherlands), Polish Prince (USA), Progressive (Germany), Rocket (UK), SESAC (USA), Train.

Intervox Music PvbA, see Eurovox.

Italmusic, see World Music Group

Kassner Music (Ed.) see Bens.

Kirshner Benelux, see World Music Group.

Kluger Int'l, 8 Rue Fernand Neury, B-1060 Brussels. Telex. 26350. Gen. Mgr. Roland Kluger; Exploitation Mgr.: Bernd Radtke.

Int'l firms represented: Heavy, Le Minotaure, Paul Simon, Sugar Daddys, 20th Century, Wherefore (all USA)

Jean Kluger SprL (Eds.), 86 Av. Moliere B3, B-1180 Brussels Tel (02) 345-4129/4203 Telex 26350 (c/o RKM). Mng. Dir. Jean Kluger.

Affiliate: Biram Benelux SprL.

Int'l firms represented: Bleu Blanc Rouge, Topkapi, Zagora (all France) (See Advertisement)

Hans Kusters Music PvbA, Tel: (02) 452-8963/7203.

Pres.: Hans-P. Kusters

Hans-P. Kusters

Int'l firms represented: ATV (USA), Gambi & Ben Ghazi

# JEAN KLUGER & BIRAM RECORDS

ARE MOVING TO:  
86 AVENUE MOULIERE B.3  
1180 BRUSSELS

TEL. 02/345 41 29  
02/345 42 03  
TELEX (c/o RKM)  
26350 BRUSSELS

Meet: WILL TURA / GIBSON BROTHERS / THE PHILARMONICS / MARVA / DANIEL VANGARDE / COMPAGNIE CREOLE / JOHAN VERMINNEN / SAIL JOIA / BLACK BLOOD / THE LOVELETS / THEMBI / VICKY EDIMO / SOUL IBERICA BAND (SIB) / THE LOLITA LADIES . . .

(USA), Island (USA), Jack (USA), Labrador (France), Ladysmith (UK), Laurel & Canyon (USA), No Exit (USA), Panache (UK), Rock Artists (UK), State (UK).

M A M Music Publ'g, 8 Rue Fernand Neuray, B-1060 Brussels. Telex 26350. Gen. Mgr.: Roland Kluger; Exploitation Mgr.: Bernd Radtke

M C A Music Belgium, 8 Rue Fernand Neuray, B-1060 Brussels. Telex: 26350. Gen. Mgr.: Roland Kluger; Exploitation Mgr.: Bernd Radtke

Int'l firms represented: Big Pig, Goal, Dick James, Leeds Music, M&M Music, Rock Artists.

Maitrepol, see Metropolis.

Martha Music, see April & New Music.

Peter Maurice, see World Music Group.

Melo Rhythm Music Co., see World Music Group.

Mendaur-Belgium, see New Music.

Metropolis, 5 Van Erbornstr., B-2000 Antwerp. Tel. (031) 33-11-42. Owner: Albert Rollewagen.

Affiliates: Crescendo, Cupido, Maitrepol, Muziekfonds, Prop. Semaco, Sloopmakers.

Int'l reps.: Brazil (Fernata), Spain (Union), UK (Peters), USA (Henri Elkan).

Mistral Music, see New Music.

Mood Music-Tape Library, see Eurovox.

Musette, see New Music.

Music Rights Society, see New Music.

Muziekfonds, see Metropolis.

New Music Corp., 30 Rue St. Christophe, B-1000 Brussels. Tel. (02) 512-7361/9375. Pres.: Mrs. H. Brauer; Gen. Mgr.: Jean Darlier.

Affiliates: Herman Brauer, Bruxelles Music, Capitol Music, Carola Music, A. Cranz, Derby Belgique, Hebra Music, Martha Music, Mendaur-Belgium, Mistral Music, Musette, Music Rights Society, Vedette (all SABAM)

Int'l firms represented: Paul Beuschier (France), Cadencia (Spain), Die Woife (UK), EDIM (Mexico), Fr. Leibovitz (France), Leonardo (Italy), Luterau (France), Madrid No. 2 (Spain), Robert Mellin (UK, USA), Mendaur (Spain), Pimpin (France)

Int'l reps.: Brazil, France, Germany, Mexico, Netherlands, Switzerland (New Music), Portugal, Spain (Cadencia).

Okay (Eds. Musicals), see World Music Group.

Olympia Music Publ'g (SABAM), PO Box 1, 99 Av. Marie de Hongrie, B-1080 Brussels. Tel. (02) 425-2810. Pres. & Dir.: Gen. Fernand Janssens, Gen. Mgr.: Marcel Dumoulin.

P M P PvbA, see Eurovox.

Parade Music Co., see World Music Group.

Pentagramma Music, see Baltic.

Prestation Music/Multi Sound, 42 Av. Clays, B-1030 Brussels. Tel. (02) 241-4186. Gen. Mgrs.: A. Pietinckx, A.M. Thirion.

Int'l reps.: France (New Times, Orly, St. German des Pres).

Primavera, see Intersong.

Prop. see Metropolis.

Radio Tele Music SA, 11 Av. Lloyd George, B-1050 Brussels. Tel. (02) 640-0600. Telex 24247. Gen. Mgr.: Hubert Terheggen.

Affiliated firm: Apollo Music SA.

Int'l firm represented: Ivan Mogull (USA).

Rakki Music PvbA (SABAM), 74 Greinstr., Antwerp. Tel. (03) 32-24-85. 31-60-60, 33-65-99. Cable FRASUPREME.

Affiliate: Intermission Music (SABAM)

Int'l firms represented: Dundee (USA), Hazyland (Switzerland).

Int'l rep.: USA (Dundee).

Roses Music, 183 Ninooftseeweg, B-1750 Schepdaal. Tel. (02) 569-5584. Owner & Pres.: Rose Windels.

Sab, see Voix du Rhythme.

Schott Freres SprL, 30 Rue St. Jean, Brussels. Tel. (02) 512-3980. Mgr.: J. J. Junne.

Schroeder Basart, see Basart.

Screen Gems Columbia, 8 Rue Fernand Neuray, B-1060 Brussels. Telex: 26350. Gen. Mgr.: Roland Kluger, Exploitation Mgr.: Bernd Radtke.

Semaco, see Metropolis.

Sikorski Basart, see Basart.

Sing-A-Song Music Publ'g Co., see Baltic.

Sloopmakers, see Metropolis.

Southern Music Belgium SA, see World Music Group.

Start Music, see Clown.

Tarot Prod'ns & Publ'g PvbA, Pretoriastr. 54, Berchem (Antwerp). Tel. (031) 35-88-91.

Tempo (Ed.), see Clown.

Top Music Co., see World Music Group.

Gerard Tournier (Eds.), see Bens.

Universal Songs Belgium SprL, PO Box 5, 2 Rue Jules Lebrun, B-1030 Brussels. Tel. (02) 733-0963. Cable: UNISON. Telex 22090. Owner: Pierre-Jean Goemaere, Chief Exec.: Wim Landman; Gen. Mgr.: Linda Van Waesberge.

Int'l branch: Netherlands.

Int'l firms represented: Almighty, Antsia, Amos (UK), Arabella, Biba, Braitree, British Lion (UK), Chinnichap (UK), Crown-Vetch (Canada), Deep Purple (UK), Dunbar (Canada, USA), Erva (UK), 57th Street Entertainment, GH (UK), Glove, Headside (UK), Glenn Hughes, IGB (UK), JDL (UK), Kidada, Morning (Canada, UK, USA), Nimbus 9 (Canada), Owl (UK), PAL, Paragon, Angel Parker, Parrot, Purple (UK), Quarry, RCA (Brazil), RAK (UK), Rashida, Rondor (UK, USA), SP, Sheryl/Kimlyn (USA), Spaniel (UK), Strange (USA), Sunbury (Canada, UK, USA), Tembo (UK), Universal (Netherlands), Woodwater (Jamaica), Word. (SEE ADVERTISEMENT)

Ventale Music PvbA, see Eurovox.

Vedette, see New Music.

Virgo Music, see Baltic.

Vitale Music Benelux, see World Music Group.

Vogue SprL, 35 Blvd. Barthelemy, B-1000 Brussels. Tel. (02) 511-7973. Telex: 22560. Gen. Mgr.: Roger Meylemans.

Home office: France.

Int'l firms represented: Carrousel (France), Tony Hiller (UK), Vogue Int'l (France).

Voix de Rhythme, 42 Ave. Clays, B-1030 Brussels. Tel. (02) 241-4186.

Affiliate: Sab.

Washington Music, see Clown.

West Music, see Baltic.

Wood Side Music, 2 Charleslei, B-2130 Brasschaat. Tel. (03) 51-52-03.

Int'l branches: France, Italy, Netherlands.

Int'l rep.: UK (Enterprise).

World Music Group, 8 Rue Fernand Neuray, B-1060 Brussels. Tel. (02) 344-4840. Telex: 26350. Pres.: Felix R. Faecq; Assoc. Exec. Mgr.: Roland Kluger.

Affiliates: World Music Group—Audio-Video Music Co., Belmusic, Eds. Bizet, Brussels Music, Melo Rhythm Music Co., Eds. Musicals Okay, Parade Music Co., Top Music Co., World Music, World Music Prod'ns; other—Acuff-Rose Benelux, Belgo-Mondial, Raoul Breton, Cornubel, Italmusic, Kirshner Benelux, Peter Maurice, Southern Music Belgium SA, Vitale Music Benelux.

Int'l firms represented: Comufra (France), Format (UK), Sam Fox (USA), IMC (France), Moss Rose (USA), Thames (UK), Ray Ventura group (France), Irmaos Vitale (Brazil); partial catalogs represented: KPM (UK), Leeds (UK), Mills (USA).

Int'l reps.: Argentina (Europa), Australia (World), Austria (Welt Musik), Canada (Transcanada, Zodiac), Czechoslovakia (State Publ'g House), France (Vendome), Germany (Ton & Kunst, Trumpf), Greece (Apollon), Italy (World), Japan (Shinko), Luxembourg (Luxembourg Music, Magellan), Mexico (Brambila), Netherlands (IMC), New Zealand (Southern), Scandinavia (Intreco), South Africa (Good), Spain (World), Switzerland (World), UK (Good), USA (Columbus, Compton, Zodiac).

Ysaye (Fondation-Eds.), 39 Rue de l'Escurie, B-1190 Brussels. Tel. (02) 543-8196. Chief Exec.: Antoine Ysaye.

Int'l reps.: Canada (Henri Elkan), Eastern Europe, Netherlands & Scandinavia (J. von Roebel in Germany); Central & South America & Mexico (MCA in Brazil); USA (Henri Elkan).

Zoom Music (SABAM), 77 Rue Lincoln, B-1180 Brussels. Tel. (02) 343-4590. Gen. Mgr.: Michel Hellawell.

Affiliate: Fri Fri Music (SABAM).

5130, 511-1810. Chm.: M. Poot; Gen. Mgr.: E. Hooilants.

Int'l affiliates: Austria (Austro-Mechana, Literar Mechana), Czechoslovakia (OSA), France (SDRM), Germany—East (AWA), Germany—West (GEMA), Greece (AEPI), Hungary (Artsjus), Israel (ACUM), Italy (SIAE), Japan (Jasrac), Netherlands (STEMRA), Poland (ZAIKS), Portugal (SFA), Scandinavia (NCB), Spain (SGAE), Switzerland (Mechanlizenz), USSR (UAAP), UK (Britico, MCPS), USA (Harry Fox), Yugoslavia (SAKOJ).

S O G E D I (Societe de Gestion de Droits Intellectuels) AsBL, 13 Rue de la Madeleine, B-1000 Brussels. Tel. (02) 512-1583. Pres.: Felix R. Faecq; VP: Roland Kluger; Gen. Mgr.: Maryse Cappendick.

Int'l affiliates: Austria (Austro-Mechana), Czechoslovakia (OSA), France (SDRM), Germany (GEMA), Greece (AEPI), Italy (SEDRIM), Netherlands (STEMRA), Scandinavia (NCB), South Africa (SARRAL), Spain (SGAE), Switzerland (Mechanlizenz), UK (MCPS), USA (AMRA).

**PLATING, PROCESSING & PRESSING PLANTS**

Clown Music NV, PO Box 24, B-3680 Maaseik. Tel. (11) 56-59-13. Dir.: Djamschidi Scharyar.

Discosoul Int'l, Nationalestr. 31, B-2000 Antwerp. Tel. (031) 31-11-47, 31-43-68. Telex: 31635, 34837. Dirs. & Bus. Mgrs.: H. Lelieu, J. Maes. (Pressing only)

Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, B-1050 Brussels. Tel. (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

**PRINTERS & LITHOGRAPHERS**

Bizet Prod'ns & Publ'ns SprL, 13 Rue de la Madeleine, B-1000 Brussels. Tel. (02) 511-5120, 512-1583. Pres. & Gen. Mgr.: Felix R. Faecq; VP's: J.P. & V. Bizet; Sales Mgr.: Henry Twyn.

Clown Music NV, PO Box 24, B-3680 Maaseik. Tel. (11) 56-59-13. Dir.: Djamschidi Scharyar.

Druco Printing Office, 273 Beertstr., B-1500 Halle. Tel. (02) 356-3875. Sales Mgr.: Neef Jan.

Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, B-1050 Brussels. Tel. (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

**RECORD PROMOTION**

Bizet Prod'ns & Publ'ns SprL, 13 Rue de la Madeleine, B-1000 Brussels. Tel. (02) 511-5120, 512-1583. Pres. & Gen. Mgr.: Felix R. Faecq; VP's: J.P. & V. Bizet; Sales Mgr.: Henry Twyn.

Brain Trust Music, 54A Victor Jacobslei, B-2600 Berchem (Antwerp). Tel. (031) 39-54-91.

Discosoul Int'l, Nationalestr. 31, B-2000 Antwerp. Tel. (031) 31-11-47, 31-43-68. Telex: 31635, 34837. Dirs. & Bus. Mgrs.: H. Lelieu, J. Maes.

Interclub Belgium (International Rec. & Music Business), PO Box 43, 3 Kleine Barelstr., B-2800 Mechelen. Tel. (15) 41-13-31. Mng. Dir.: Ghislain Piroux; Gen. Mgr.: Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux.

Lion Promos., Mechelsesteenweg 210A, B-2000 Antwerp. Tel. (031) 37-20-60. Telex: 34170.

Music Radio Promos., Postbus 31, Luchtbal, B-2030 Antwerp 3. Tel. (031) 64-73-08. Dir.: Jozef Segers.

Zoom Music, 77 Rue Lincoln, B-1180 Brussels. Tel. (02) 343-4590. Gen. Mgr.: Michel Hellawell.

**TAPE CUSTOM DUPLICATORS**

Ampex SA, 5 Rue de l'Industrie, B-1400 Nivelles. Tel. (067) 22-49-21. Telex: 57432. Sales Mgr.: R. Thys.

Clown Music NV, PO Box 24, B-3680 Maaseik. Tel. (11) 56-59-13. Dir.: Djamschidi Scharyar.

Audio: 8-tr., cassette.

Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, B-1050 Brussels. Tel. (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

**supplies**

**JACKETS**

Interclub Belgium (International Rec. & Music Business), PO Box 43, 3 Kleine Barelstr., B-2800 Mechelen. Tel. (15) 41-31-13. Mng. Dir.: Ghislain Piroux; Gen. Mgr.: Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux.

**LABELS**

Sobelpress SA (Societe Belge de Pressage), 480-482 Av. de la Couronne, B-1050 Brussels. Tel. (02) 47-94-76. Pres. & Gen. Mgr.: E.W. Pelgrims de Bigard; Sales Mgr.: Georges Martens.

**TAPE, RAW & BLANK LOADED**

Advent, see BEAM.

Agfa-Gevaert NV, Verkooporganisatie Benelux, Septestr. 27, B-2510 Mortsel. Tel.: Antwerp 40-19-40. Telex: 31-223. Mng. Dir.: J. Davignon; Sales Mgr.: B. van den Broek.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast studio.

Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Ampex SA, 5 Rue de l'Industrie, B-1400 Nivelles. Tel. (067) 22-49-21. Telex: 57432. Sales Mgr.: R. Thys. (Blank only)

Audio: 8-tr., cassette, open reel.

Video 1/4" open reel, 3/4" cassette.

Audio Magnetics, see Trialco.

B E A M Int'l, Leopoldstr. 6, B-2000 Antwerp. Tel. (031) 33-45-37. Cable: BEAMAUDIO. Telex: 33941. Mng. Dir.: Edward S. Savoir; Sales Mgr.: Jimmy Guze; PR Mgr.: Charles Lipschutz. (Blank only) (Importer)

Audio: Cassette.

Brand name: Advent.

**services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

C N U D A (Comite Nat'l des Usagers du Droit d'Auteur), Cite de la RTB, Schaerbeek-Linthout.

Centrale Generale des Syndicats Liberaux de Belgique, 2 Rue Brederode, Brussels.

Chambre Syndicale des Editeurs de Musique de Belgique, 13 Rue de la Madeleine, B-1000 Brussels. Tel. (02) 511-5120. (Publishers' ass'n)

Chambre Syndicale des Fabricants d'Instruments de Musique, 271 Rue Royale, B-1000 Brussels. (Musical instrument mfrs. ass'n)

European Broadcasting Union (Technical Centre), 32 Av. Albert Lancaster, B-1180 Brussels. Tel.: 374-5830. Cable UNIRADIO. Telex: 21230, 21939.

Federation Int'l des Jeunes Musicales, Palais des Beaux Arts, 10 Rue Royale, B-1000 Brussels. Tel. (02) 513-9774. Cable: PALARTES. Telex: 61825. Secy Gen.: Hadelin Donnet.

The Philharmonic Society of Brussels, 11 Rue Baron Horta, B-1000 Brussels. Tel. (02) 512-1001. Pres.: Count Boel; Dirs.: Herve Thys, Jan Poot.

S I B E S A (Syndicat de l'Industrie Belge d'Enregistrements Sonores & Audio-Visuels) AsBL, 28 Rue des Colonies, B-1000 Brussels. Tel. (02) 513-5383. Pres.: P. J. Goemaere; 1st VP: S. J. Robins; 2nd VP: W. Holzapfel; Admin'r-Treas.: H. Gout; Admin'r: R. Meylemans; Dir.: P. Lebbink.

Secteur Activitees Culturelles de la Centrale Generale des Services Publiques, 9-11 Pl. Fontaines, B-1000 Brussels. Tel. (02) 11-22-31.

Syndicat de Spectacle, 20 Av. de l'Astronomie, Brussels.

**DESIGN & ARTWORK**

Druco Printing Office, 273 Beertstr., B-1500 Halle. Tel. (02) 356-3835. Sales Mgr.: Neef Jan.

Music Radio Promos., Postbus 31, Luchtbal, B-2030 Antwerp 3. Tel. (031) 64-73-08. Dir.: Jozef Segers.

**LICENSING ORGANIZATIONS, MUSIC**

S A B A M (Societe Belge des Auteurs, Compositeurs & Editeurs), 61 Rue de la Loi, B-1040 Brussels. Tel. (02) 512-

for the Benelux:



**UNIVERSAL SONGS**

25 Oranje Nassaulaan  
Amsterdam  
Phone: 020-797047



Triaco, 25 Rue des Alcyons, B-1080 Brussels.

Audio: 8-tr., cassette, open reel.

Brand name: Audio Magnetics.

## RECORD PROCESSING MACHINERY

Fabeldis SA, 4-10 Rue Ste. Marie, B-1080 Brussels. Tel: (02) 425-6501, 426-8317.

Chief product: Fabel presses, Fabelmix extruders, Fabelmo dies, Fabelbo record edging machines, Fabelcut magnetic cutting press for 7".

## ● accessories manufacturers

B O A Int'l Belgium SA, 12 Blvd. Sylvain Dupuis, B-1070 Brussels. Tel: (02) 521-2370, 522-9327. Telex: 61450. Mng. Dir.: Werner Huys.

Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles.

Interclub Belgium (International Rec. & Music Business), PO Box 43, 3 Kleine Barelstr., B-2800 Mechelen. Tel: (15) 41-13-31. Mng. Dir.: Ghislain Piroux; Gen. Mgr. Ghislain Piroux Jr.; Sales Mgr.: Joseph C. Piroux.

Product: Catalog servs.

Vogue SA, Blvd. Barthelemy 35, B-1000 Brussels. Tel: (02) 511-7991. Telex: 22560. Gen. Mgr.: Roger Meylemans; Sales Mgr.: Jose Leruth.

Product: Carrying & storage cases, head cleaners & demagnetizers.

## BERMUDA

Population: 60,000.

Rate of exchange: \$1 (US) = 0.99 Bermudan dollars.

Per capita income: \$3,580.

Holidays: January 1, Good Friday, July 28 (Cup Match Day), July 29 (Somers Day), November 11 (Remembrance Day), December 25, 26.

Records, record blanks & pre-recorded media imported from USA: 1975—\$361,527.

## ● record & tape manufacturers / distributors / importers

Duane, see Edmar.

Edmar Recs., PO Box 204, Hamilton 5. Tel: (809) 295-4839. Owner & Pres.: Edward De Mello; Sales Mgr.: Joseph De Mello.

Int'l branch: Canada, see Holborne Dists., Toronto, Ont.

Labels: (Owned) Duane, Edmar; (distributed—not licensed) Caravan (Canada), London (USA), Merry Disc (Barbados), Our (Bermuda), Rapsodia (Portugal), Sunshine (Bermuda), Talbot Bros. (Bermuda), WIRL (Barbados).

Our, see Edmar.

Sunshine, see Edmar.

Talbot Bros., see Edmar.

## BOLIVIA

Population: 5,630,000.

Rate of exchange: \$1 (US) = 19.23 pesos.

Per capita income: \$220.

Holidays: January 1, Carnival (late February), Corpus Christi, Holy Week, May 1 (Labor Day), July 16 (La Paz Day—La Paz only), August 5, 6 (Independence Day), October 12 (Columbus Day), November 1 & 2 (All Souls' Day), December 25.

## ● record & tape manufacturers / distributors / importers

Andes, see Jallalla.

Discolandia Dueri & Cia. Ltda. (IFPI), Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540, 5-6656. Telex: 5458. Pres.: Miguel Dueri; Gen. Mgr.: Miriam S. de Dueri, Alberto Espinoza; Sales Mgr.: Javier Beltran; Int'l Dept. Exec. Sec'y: Mrs. Lourdes de Schulze.

Branches: Cochabamba, Agencia Discolandia, Plaza 14 de Septiembre 6175. Tel: 2-2239—Oruro, Casa Alanes, Ave. 7 de Octubre 1450. Tel: 5-2302—Potosi, Sociedad Comercial del Sud Ltda., Casilla 20, Calle Bolivar 845. Tel: 1041—Santa Cruz, Agencia Discolandia, Casilla 2103, Libertad 220 & 224. Tel: 2-8975—Sucre, Calle San Alberto 1. Tel: 1669. Mgr.: Elias Sabag—Tarija, Discotefo Rodriguez, Casilla 134, Sucre 646-652.

Int'l branch: Argentina.

Labels: (Owned) Exito, Infobon, Lyra; (licensed) ABC / Dunhill (USA), Decca (UK), EMI (UK), Favedica (Venezuela), Fuentes (Colombia), IEMPSPA (Peru), London (USA), MCA (USA), MGM (USA), Mercury (USA), Musart (Mexico), Music-Hall (Argentina), Parnaso (Argentina, USA), Philips (Netherlands), Polyord (West Germany), Sono-Radio (Peru), Suramericana (Venezuela).

Int'l reps.: Chile (EMI Odeon), Peru (IEMPSPA), Spain (Philips).

Exito, see Discolandia Dueri.

Heriba Ltda., Casilla 6215, Calle Batallon, Colorados 20, La Paz. Tel: 5-1744, 4-3580/2221, 2-7847. Gen. Mgr.: Eduardo Ibanez Wigger; Sales Mgr.: Elba Wigger. Local dist'n branch: Calle Comercio 1277-1287. Tel: 4-222, 4-1493.

Label: (Licensed) CBS (worldwide).

Int'l rep.: Peru (Infopesa).

Infobon, see Discolandia Dueri.

Jallalla (Discos), Figueroa 788, Depto. 1, 2nd fl., La Paz. Tel: 2-0647. Pres. & Dir. Gen.: Julio Martinez Arteaga.

Labels: (Owned) Andes, Jallalla.

Lauro & Cia. Ltda., Casilla 1092, Av. 14 de Enero 4462, Cochabamba. Tel: 6632, 1241.

Label: (Represented) RCA (USA).

Lyra, see Discolandia Dueri.

## ● music publishers

Andes Cancionero, see Khollasuyo.

Khollasuyo (Ed.), Figueroa 788, Depto. 1, 2nd fl., La Paz. Tel: 2-0647. Pres. & Dir. Gen.: Julio Martinez Arteaga.

Affiliate: Andes Cancionero.

Lyra (Ed.), Casilla 422, Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540. Gen. Mgr.: Miguel Dueri.

## ● services

### DESIGN & ARTWORK

Discolandia Dueri & Cia. Ltda., Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540, 5-6656. Pres.: Miguel Dueri; Gen. Mgr.: Miriam S. de Dueri; Sales Mgr.: Javier Beltran.

### LICENSING ORGANIZATION, MUSIC

Sobodaycom (Sociedad Boliviana de Autores & Compositores de Musica), Figueroa 788, Depto. 1, 2nd fl., La Paz. Tel: 2-0647. Pres. & Dir. Gen.: Julio Martinez Arteaga; Gen. Sec'y: Benjamina Tapia Vargas.

### PLATING, PROCESSING & PRESSING PLANTS

#### PRINTERS & LITHOGRAPHERS TAPE CUSTOM DUPLICATORS

Discolandia Dueri & Cia. Ltda., Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540, 5-6656. Pres.: Miguel Dueri; Gen. Mgr.: Miriam S. de Dueri; Sales Mgr.: Javier Beltran.

Heriba Ltda., Casilla 6215, Calle Batallon, Colorados 20, La Paz. Tel: 5-1744, 4-3580/2221, 2-7847. Gen. Mgr.: Eduardo Ibanez Wigger; Sales Mgr.: Elba Wigger.

## ● supplies

### ENVELOPES & MAILERS

### JACKETS & SLEEVES

### LABELS

### POLYETHYLENE BAGS

### PROFESSIONAL TAPE SUPPLIES

### RECORD PROCESSING MACHINERY

### TAPE, BLANK LOADED

### TAPE DUPLICATING & PROCESSING

### EQUIPMENT

Discolandia Dueri & Cia. Ltda., Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540, 5-6656. Pres.: Miguel Dueri; Gen. Mgr.: Miriam S. de Dueri; Sales Mgr.: Javier Beltran.

## ● accessories & store fixtures & merchandising aids manufacturer

Discolandia Dueri & Cia. Ltda., Calle Potosi 814, 3rd fl., La Paz. Tel: 2-8513, 8-2540, 5-6656. Pres.: Miguel Dueri; Gen. Mgr.: Miriam S. de Dueri; Sales Mgr.: Javier Beltran.

Product: Cleaners, cloths, brushes, head cleaners, demagnetizers, needles, leader & splicing tape, record & tape browser boxes, record & tape display racks, record & tape divider cards.

## BRAZIL

Population: 107,661,000.

Rate of exchange: \$1 (US) = 13.7 cruzeiros.

Per capita income: \$440.

Holidays: January 1, Carnival, Good Friday, Holy Saturday, May 1, September 7 (Independence Day), November 2 (Memorial Day), December 25.

Records, record blanks & pre-recorded media imported from USA: 1975—\$782,634.

Records exported to USA: 1976—\$86,824; 1975—\$35,738.

## ● record & tape manufacturers / distributors / importers

A E S E G, see Top Tape.

A M C, see Som Industria & Comercio.

Alvorada, see Gravacoes Chantecler.

Angel, see EMI-Odeon.

Arara, see RCA.

Archiv, see Phonogram.

Asylum, see WEA.

Atco, see WEA.

Atlantic, see WEA.

Atmosfera, see Pirate.

Bemol, see Tapeclar.

Beverly, see Som Industria & Comercio.

Building, see Som Industria & Comercio.

C B S Industria & Comercio Ltda. (Discos), Rua Visconde do

Rio Branco 53, 20000 Rio de Janeiro ZC-58. Tel: (021) 231-4040. Cable: COLRECORD.

Labels: (Owned) CBS, Entre, Epic, Okeh, Tropicana; (licensed) CBS (worldwide), Columbia (USA).

Int'l rep.: Worldwide (CBS).

C I D, see Companhia Ind'l de Discos.

Caboclo, see Gravacoes Eletricas.

Camden, see RCA.

Campeao Discos, Rua Otavio Correia 202/102, 20000 Rio de Janeiro. Tel: (021) 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Sales Mgr.: Gilda C. Falcao.

Labels: (Owned) Campeao; (represented) Alcore (USA), BPL (Germany), Beat (Italy), Colt (USA), Destiny (USA), Dixie (Germany), Esprit (USA), Firma (USA), Gallio (USA), Genuine (USA), Jody (USA), K-Arc (USA), Mayhams (USA), Miismi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Panorama (Germany), R&R (USA), TJB (Germany), Unity (Germany).

Int'l reps.: Angola (Vadeca), Argentina (Jow), Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J.C. Donas), South Africa (RPM), Venezuela (Favedica).

Capitol, see EMI-Odeon.

Carroussel, see Companhia Ind'l de Discos.

Cashbox, see Som Industria & Comercio.

Central Park, see RCA.

Chantecler, see Gravacoes Chantecler.

Charger, see Som Industria & Comercio.

Companhia Ind'l de Discos (IFPI), Rua 7 de Marco 331, Bonsucesso, 20000 Rio de Janeiro. Tel: (021) 280-9222. Cable: CIDISCOS. Pres.: Hermann Zuckermann; VP Int'l: Harry Zuckermann; Gen. Mgr.: Rodolfo Zuckermann.

Labels: (Owned) CID, Carroussel, Crazy Cat, Itamaraty, Magic Music, Square; (licensed) Ember (UK), Oasis (Germany), Pickwick (USA), Saar (Italy).

Int'l reps.: Argentina (Sicamericana), France (Barclay), Venezuela (BASF).

Continental, see Gravacoes Eletricas.

Copacabana, see Som Industria & Comercio.

Coronado, see EMI-Odeon.

Cotillion, see WEA.

Crazy Cat, see Companhia Ind'l de Discos.

Crazy Gravadora & Ed. Ltda., Alameda Dos Arapanes 1384, 04524 Sao Paulo. Int'l Mgr.: Jose Carlos Silvestre.

D G, see Phonogram.

Discao, see Gravacoes Eletricas.

Disc-Teste, see Mangione & Filhos.

Disquinho, see Gravacoes Eletricas.

E M I-Odeon Fonografica Industrial & Electronica SA, Rua Mena Barreto 151, 20000 Rio de Janeiro. Tel: (021) 286-1212. Cable: TURNTABLE. Mng. Dir.: Rolf Duhlmann; Gen. Mgr.: Joao Carlos Mueller; Sales Mgr.: Roberto Augusto; Int'l A&R Mgr.: Antonio Duncan.

Labels: (Owned) Angel, Capitol, Coronado, EMI, Harvest, Imperial, Odeon, Parlophone; (licensed) A&M (USA), Arista (USA), Decca (UK), London (UK, USA), MAM (UK), Magnet (UK), Pathe (France), Private Stock (USA), Pyramid (USA), Rocket (UK), Threshold (UK).

Int'l rep.: Worldwide (EMI).

Elektra, see WEA.

Elenco, see Phonogram.

Emblema, see Padrao.

Entre, see CBS.

Epic, see CBS.

Equipe, see Padrao.

Fermata, see RGE/Fermata.

Festa, see Phonogram.

Fontana, see Phonogram.

Formula, see Gravacoes Eletricas.

G T A (Gravacoes Tupi Associadas) SA, Rua Faria-Lima, 1237, Sao Paulo. Tel: (011) 212-0741. Pres.: Eduardo de Moraes Melo Albuquerque; Artistic Dir.: Cayon Jorge Gadia; Comm'l Dir.: Ernesto Pistaretti.

Galinho, see Gravacoes Chantecler.

Gold Seal, see RCA.

Gravacoes Chantecler Ltda., Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: David W. Jones; Mktg. Mgr.: Victor Settani; Int'l Mgr.: Geraldo L. Loewenberg.

Labels: (Owned) Alvorada, Chantecler, Galinho, Rosicler, Scramble, Sertanejo; (licensed) Ariston (Italy), Pye (UK), Roda (Portugal), Teldec (Germany).

Int'l rep.: Portugal (Radio Triunfo).

Gravacoes Eletricas SA (IFPI), Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: David W. Jones; Gen. Mgr.: David W. Jones; A&R & Mktg. Mgr.: Wilson Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg.

Labels: (Owned) Caboclo, Concorde, Continental, Discao, Disquinho, Formula, Musicolor, Strawberry; (licensed) Ampex (Canada), Audio Fidelity (USA), CTI (USA), Charly (UK), GNP Crescendo (USA), GRT (USA), Gamma (Mexico), Hispavox (Spain), Janus (USA), Melodiya (USSR), Radio Triunfo (Portugal), Ri-Fi (Italy).

Int'l rep.: Portugal (Vadeca).

Groove, see RCA.

Guarani, see Mangione & Filhos.

Hara Internacional Musica & Filmes Ltda., Rua Joaquim Silva 56, 5th fl., Rio de Janeiro. Tel: (021) 252-0474. Dir.: Nilo S. Pinto; Gen. Mgr.: Ruth Savaget.

Labels: (Owned) Musidisc, Oxala.

Int'l rep.: Mexico (Musart).

Harvest, see EMI-Odeon.

BELGIUM  
BERMUDA  
BOLIVIA  
BRAZIL

Heliodor, see Phonogram.  
 Imperial, see EMI-Odeon.  
 Importa/Som, see RGE/Fermata.  
 International, see RCA.  
 Itamaraty, see Companhia Ind'l de Discos.  
 Joias Musicais, see Mangione & Filhos.  
 K-tel do Brasil Comercial Ltda., Rua Tobias do Amaral 46, Cosme Velho, Rio de Janeiro RJ. Tel: (021) 225-7110.  
 M D K, see Pirate.  
 M G M, see Phonogram.  
 Magic Music, see Companhia Ind'l de Discos.  
 Mangione & Filhos, Rua do Ouvidor 183, 1st fl., Suites 13-19, 20000 Rio de Janeiro ZC-00. Tel: (021) 242-3223/3698. Cable: EDMANGIONE. Pres.: Estevam Sciangula Mangione. Gen. Mgr.: Angela M. Correa Espinosa; Sales Mgr.: Ubaldino S. Mangione; PR: Estevao Salvador S. Mangione.  
 Labels: (Owned) Disc-Teste, Guarani, Joias Musicais, Red Lips.  
 Marcus Pereira, see Tapeacar.  
 Mercury, see Phonogram.  
 Musidor, see Gravacoes Eletricas.  
 Musidisc, see Hara.  
 News, see Som Industria & Comercio.  
 Nonesuch, see WEA.  
 Odeon, see EMI-Odeon.  
 Okeh, see CBS.  
 One Way Producoes & Eds. Musicais, see Top Tape.  
 Oxala, see Hara.  
 Padrao Distribuicao de Fonogramas Ltda., Rua Sao Francisco Xavier 961, 20000 Rio de Janeiro. Tel: (021) 284-1332/1992. Pres.: Oswaldo Simoes Cadaxo; Sales Mgr.: Jorge Ramalheite; Int'l A&R Mgr.: Jose de Sa.  
 Labels: (Owned) Emblema, Equipe, Padrao, Spot; (licensed) Alshire Int'l (USA), Arrowtaps (UK), Candide (USA), International Artists (UK), Turnabout (USA), Vox (USA).  
 Parlophone, see EMI-Odeon.  
 Peralta, see RGE/Fermata.  
 Marcus Pereira Ltda. (Discos), Rua Minas-Gerais 201, 01244 Sao Paulo. Tel: (011) 257-1622. Dir.: Marcus Pereira. Artistic Dir.: Carolina Andrade.  
 Philips, see Phonogram.  
 Phonodisc Industria & Comercio de Discos & Fitas Ltda., Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: David W. Jones; Mktg. Mgr.: Wilson Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg.  
 Labels: (Owned) Phonodisc; (licensed) ABC (USA), Elite Special (Switzerland).  
 Phonogram (Companhia Brasileira de Discos), Av. Rio Branco 311, 4th fl., Rio de Janeiro ZC-06. Gen. Mgr.: Antonio Coelho Ribeiro; Int'l Dept.: Maria Creusa.  
 Branch: Sao Paulo, Av. Nove de Julho 3766, Jardim. America; Tel: 81-7667, 81-9883. Mgr.: Peter Klam.  
 Labels: (Owned) Archiv, DC, Elenco, Festa, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyfar, Polystar, Sinter, Vertigo, Verve; (licensed) All Platinum, Babylon, Bandit, Beatt, Bronze, Bus Stop, Cetra, Charisma, Chelsea, Chrysalis, GTO, Haven, island group, Mooncrest, Mountain, Pablo, Passport, Phil Spector, RSO, Ring-O, Rocky Road, Sire, State, Track.  
 Pick, see RGE/Fermata.  
 Pirate Recs. Inc., Caixa Postal 13030, 01000 Sao Paulo; Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo. Tel: (011) 298-1197. Pres.: Malcolm Kigar.  
 Int'l branch: USA.  
 Labels: (Owned) Atmosfera, MDK, Pirate; (distributed) Eldorado; (represented) Ambient, American Mutual group, Anacrusis, Bandit, Bee Gee, Century, Chatham, Color World, DJO, Daran, Expo, Fleurette, GP, Gem, Horse Shoe, Ivey, J-Z, Ja-Wes, Kajac, Lamm, Loadstone/Open, MSI, Manton, Marullo, Sylvia Mora Ents., Music Designers, Narcu, Natio, Pizza, Potpourri, Quadrant, Rap, Red Rock, Ro-Tab, Savern, Siba, Smack, Soul Sound, South Coast, Spaceark, Teako, Telle, Tornado, Utopia, Vision, Waltner Ents., Whalebone, Windi (all USA); Amour, Aquarius, Gamma, Good Noise, Polydor (all Canada).  
 Polydor, see Phonogram.  
 Polyfar, see Phonogram.  
 Polystar, see Phonogram.  
 Premier, see RGE/Fermata.  
 Pure Gold, see RCA.  
 R C A Electronica Ltda., Rua Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres.: & Mng. Dir.: Adolfo Pino; Int'l A&R Mgr.: Helcio A. Carmo; Int'l A&R Liaison: Alf Soares; Sales Mgr.: Oswaldo Gurzoni.  
 Labels: (Owned) Arara, Camden, Gold Seal, Groove, International, Pure Gold, RCA, Red Seal, Vic, Victor, Victrola; (distributed) Central Park, Sigem, Sigla; (represented) Amsterdam (USA), Ariola (Spain), Ariola America (USA), BTM (USA), Barclay (France), Bluestime (USA), Equinox (USA), Erato (France), Fania (USA), Fantasy (USA), Flying Dutchman (USA), Good Earth (USA), Grunt (USA), Gryphon (USA), Hansa (Germany), Midland Int'l (USA), Milestone (USA), Numero Uno (Italy), Phantom (USA), Pickwick (UK), Polar (Sweden), Prestige (USA), Ricordi (Italy), Riviera (France), Roulette (USA), Salsoul (USA), Scepter (USA), Signature (USA), Soul Train (USA), TK (USA), TMI (USA), Bob Thiele Music (USA), Utopia (USA), Vanilla (Italy), Wand (USA), Windsong (USA), Wooden Nickel (USA).  
 R G E/Fermata Ltda. (Discos), Caixa Postal 8795, Rua do Triunfo 177, 01212 Sao Paulo. Tel: (011) 220-9480. Cable: FERMATA. Pres.: Enrique Lebendiger; A&R Dir.: Manoel Barenbein; Prod'n Mgr.: Helio Eduardo C.T. Costa Manso.  
 Int'l branches: All South America, Mexico, Switzerland, USA.  
 Labels: (Owned) Fermata, Importa/Som, Peralta, Pick, Premier, RGE, Som/Maior, Young; (licensed) Baal (Singapore), Carosello (Italy), DJM (UK), Famous group (USA), GNP Crescendo (USA), Inmus (Germany), PPX (USA), Ranwood (USA).  
 Red Lips, see Mangione & Filhos.  
 Red Seal, see RCA.  
 Reprise, see WEA.

Rosicler, see Gravacoes Chantecler.  
 Rural, see Tapeacar.  
 Sabia, see Som Industria & Comercio.  
 Saci, see Som Industria & Comercio.  
 Scramble, see Gravacoes Chantecler.  
 Sertanejo, see Gravacoes Chantecler.  
 Sigem (Sistema Globo de Edicoes Musicais), Rua Joao Afonso 15, Botafogo, Rio de Janeiro. Tel: (021) 286-5244/3846. Cable: TEVEGLOBO. Telex: (21) 22795. Pres.: Bruno Quaino. (Distributed by RCA)  
 Branch: Sao Paulo, Rua Augusta 2945. Tel: (011) 282-5533. Mgr.: Victor Francisco Mello.  
 Int'l branches: Argentina, France.  
 Label: (Owned) Sigem; (licensed) Albatros (France), BBZ (France), Crisler (Italy), Fonit-Cetra (Italy), Motors (France), Polydor (France), Sirocco (France), Societe Creations Artistiques (France), Spot (France), Trem (France), 23 (Eds.) (France).  
 Sigla, see RCA.  
 Sinter, see Phonogram.  
 Som Industria & Comercio SA, Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Dir.: Olavo Antonio Bianco; Gen. Mgr.: Gunter Casznik; Sales Mgr.: Roswaldo Cury; Plant Mgr.: Joao F. Blumensheim.  
 Int'l subsidiary: USA, Brasilia Recs. & Tapes Corp.  
 Labels: (Owned) AMC, Beverly, Building, Cashbox, Charger, Copacabana, News, Sabia, Saci, Som, Underground, Vision; (licensed) Disc AZ (France), Amel (UK), Blue Note (USA), Delphine (France), Ember (UK), PPX (USA), Project 3 (USA), Sunset (USA), United Artists (France, Germany, UK, USA), Vanguard (USA), Vogue (France), West Side Latino (USA).  
 Int'l reps.: Argentina (Disfal), Australia (Good Thyme, RCA), Austria (Teldec), Benelux (Vogue), Bolivia (Lauro), Canada (RCA), Central America (Dicesa in El Salvador), Chile (Quatro), Colombia (Fuentes), France (Vogue), Germany (Metronome, Teldec), Greece (CBS, Phonogram), Israel (CBS), Italy (Paganmusic), Japan (Global, RCA), Mexico (Gamma), New Zealand (RCA), Paraguay (Disfal), Philippines (Victor), Portugal (Radio Triunfo), Scandinavia (Metronome), South Africa (Gallo), Spain (Columbia, Hispavox), Switzerland (Vogue), UK (Decca), USA (Audio Latino, RCA, West Side Latino), Uruguay (Clave), Venezuela (El Palacio de la Musica).  
 Som/Maior, see RGE/Fermata.  
 Sosamba, see Tapeacar.  
 Spot, see Padrao.  
 Square, see Companhia Ind'l de Discos.  
 Strawberry, see Gravacoes Eletricas.  
 T C, see Tapeacar.  
 Tapeacar Gravacoes SA (IFPI), Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres. & Dir.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao; Int'l Mgr.: Paulo Roberto Correa de Araujo.  
 Labels: (Owned) Rural, Sosamba, T C, Tapeacar; (distributed) Bemol, Marcus Pereira; (represented) Budbad (USA), D&M (USA), Damil (UK), Everest (USA), Mainstream (USA).  
 Top Tape Musica Ltda., Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: (021) 205-5552. Cable: MUSITOP. Dir.: Jose Sobrinho; Int'l Mgr.: Myrian Sylvia Avanzi.  
 Labels: (Owned) One Way Producoes & Eds. Musicais; (distributed) AESGE; (represented) Accion (Spain), Artia (Czechoslovakia), Avenue of America (Canada), Blue Rock (USA), Brunswick (USA), CTI (USA), Carabine (France), Eurovox (Belgium), Finger (Germany), GRT (USA), Glades (USA), H&L (USA), Motown group (USA), Perception (USA).  
 Int'l reps.: Argentina (RCA), Portugal (Imavox).  
 Tropicana, see CBS.  
 Underground, see Som Industria & Comercio.  
 Vertigo, see Phonogram.  
 Verve, see Phonogram.  
 Vic, see RCA.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Vision, see Som Industria & Comercio.  
 W E A Discos Ltda., Rua Paulo de Frontin 735, Rio de Janeiro. Tel: (021) 228-7177, 221-7179. Mng. Dir.: Andre Midani.  
 Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Warner Bros.  
 Int'l rep.: Worldwide (WEA).  
 Warner Bros., see WEA.  
 Young, see RGE/Fermata.

● music publishers

Alvorada (Grupo Ed.), Rua dos Gusmos 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Dir.: Olavo Antonio Bianco; Gen. Mgr.: Antonio D'Almeida Santos.  
 Affiliates: Ed. Alvorada Ltda. (SBACEM), Ed. Musical Beverly Ltda. (UBC), Eds. Musicais Meridional Ltda. (SICAM), Ed. 7 Notas Musicais Ltda. (SADEMBRA).  
 Int'l firms represented: Big 3 (USA), Breakaway (South Africa), Clan (South Africa), Delphine (France), Intro (Germany), Lobek (USA), Lornhelle (USA), Music Development (USA), PPX (USA), Pineywood (USA), Tremplin (France), Zomba (Switzerland).  
 Int'l reps.: France (Caramel), Italy (Paganmusic), Mexico (EMLASA), Spain (Notas Magicas).  
 Arlequim Ltda. (Ed. Musical), Caixa Postal 3264, Villa Buarque, Rua Frederico Steidel 267, 01225 Sao Paulo. Tel: (011) 220-3494/1343. Pres. & Dir. Gen.: Waidemar Marchetti; Int'l Mgr.: Melchiades Alves Vieira Netto.  
 Affiliate: CAM Brazil.  
 Balaio Ltda. (Ed. Musical), see Sigem.  
 Bela Musi (Ed.), see Top Tape.  
 Betina Edicoes & Promocoes Ltda., see CID.  
 Beverly Ltda. (Ed. Musical), see Alvorada.  
 C A M Brazil, see Arlequim.  
 C I D Edicoes & Promocoes Ltda. (UBC/ASCAP), Rua 29 de

Julho 152, 20000 Rio de Janeiro. Tel: (021) 280-9222. Cable: CIDISCOS. Gen. Mgr.: Harry Zuckermann.  
 Affiliate: Betina Edicoes & Promocoes Ltda. (SICAM/BMI).  
 Campeao (Ed.), see Falcao.  
 Carioca Ed. Musical Ltda., see Musicolor.  
 Catavento Ltda. (Ed. Musical), see Sigem.  
 Copamusical Ltda. (Ed.), see Top Tape.  
 Crazy Gravadora & Ed. Ltda., Alameda Dos Arapanes 1384, 04524 Sao Paulo. Int'l Mgr.: Jose Carlos Silvestre.  
 Duchess Ed. Musical Ltda., see MCA.  
 E L A M—Ed. Latino Americana de Musica Ltda., see Mundo Musical.  
 E M B I, see Editora de Musica.  
 Editora de Musica Brasileira & Internacional SA (EMBI), Rua Teofilo Ottoni 135, 3rd fl., Rio de Janeiro, G.B. Tel: (021) 234-6454, 243-6294. Cable: EMBISA. Gen. Mgr.: Fiorenza Saffirio.  
 Branch: 01205 Sao Paulo, Av. Rio Branco 233, Rm. 91. Tel: (011) 221-0851.  
 Home office: USA, Peer-Southern Org.  
 Affiliates: Ed. de Musica Indus Ltda., Ed. de Musica Lyra Ltda., Ed. de Musica Tecla Ltda.  
 Int'l firms represented: Alrhodes, Cedarwood, Combine, Cotillion, Charles K. Harris, La Salle, Melody Lane, Roger Miller, Panther, Peer Int'l, Pera, Pronto, RFD, Royal Oak, Southern, Walden, Warner Bros. (all USA).  
 Emblema Ed., see Equipe.  
 Equipe Producoes Musicais Ltda. (UBC), Rua Sao Francisco Xavier 961, 20000 Rio de Janeiro. Tel: (021) 284-1332/1992. Pres.: Oswaldo Simoes Cadaxo.  
 Affiliate: Emblema Ed. (SADEMBRA).  
 Falcao Ed. (UBC), Rua Otavio Correa 202/102, 20000 Rio de Janeiro. Tel: (021) 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito.  
 Affiliate: Ed. Campeao (SBACEM).  
 Int'l firms represented: R. Barbey (Belgium), Beat (Italy).  
 Int'l reps.: Italy (Beat), Japan (Nicolme), Mexico (Panamusic), Portugal (Valentim de Carvalho), Venezuela (Orbe).  
 Ferman (Ed. Musical), see TC.  
 Fermata do Brasil Ltda. (UBC), Av. Ipiranga 1123, 01039 Sao Paulo. Tel: (011) 237-2660. Pres.: Enrique Lebendiger.  
 Int'l reps.: Switzerland (International Melodies Geneve), USA (Bendig).  
 Genial Ltda. (Ed.), see Mundo Musical.  
 Gapa (Eds. Musicais), see Intersong.  
 Halo Ltda. (Ed. Musicais), see Intersong.  
 I T A I P U Eds. Musicais Ltda. (UBC), Caixa Postal 2752, ZC-00, Rua Mena Barreto 151, Botafogo, Rio de Janeiro ZC-02. Tel: (021) 286-1212. Cable: TURNTABLE. Mng. Dir.: Rolf Dählmann; Gen. Mgr.: Romeo Brayner Nunes Dos Santos.  
 Affiliates: Eds. Musicais Marajoara Ltda. (SADEMBRA), Eds. Musicais Tapajós Ltda. (SICAM), Eds. Musicais Ltda. Templo (SBACEM).  
 Int'l firms represented: EMI group (UK), Earl Barton (USA), Hal-Nat (USA), Lupus (UK), Pink Floyd (UK), Our (UK), Red Bus (UK), Rondor (SA), Wizard (UK).  
 Int'l rep.: Worldwide (EMI group).  
 Indus Ltda. (Ed. de Musica), see Editora de Musica.  
 Intersong Ltda. (Eds.), Av. Rio Branco 277, Grupo 710, Rio de Janeiro. Tel: (021) 252-2502/6549. Cable: EDISINTER. Gen. Mgr.: Jose Loureiro.  
 Affiliates: Eds. Musicais Gapa, Eds. Musicais Helo Ltda., Eds. Musicais Pergola Ltda., Eds. Musicais Picoa, Eds. Musicais Saturno Ltda., Eds. Musicais Zoom, Eds. Musicais Zorra.  
 Int'l firms represented: ATV, Acuff-Rose, Aurelia, Bregman Vocco & Conn, Carlin, Chappell, Charisma group, Famous, Fuse, Gambi, T.B. Harms, Heath Levy, Island, Man-Ken, Martin-Coulier, Mews, Edwin H. Morris, Northern Songs, Pocket Full of Tunes, RSO, 20th Century.  
 Int'l reps.: Worldwide (Chappell, Intersong).  
 Irmaos Vitale SA, Rua Franco Pinto 42, Sao Paulo.  
 Japeri (Ed. Musical), see TC.  
 Latino Ed. Musical Ltda., see Musicolor.  
 Luciana Ltda. (Ed. Musical), see Sigem.  
 Lyra Ltda. (Ed. de Musica), see Editora de Musica.  
 M C A do Brasil Ed. Musical Ltda., Rua Aurora 964, 01209 Sao Paulo. Tel: (011) 222-0273. Cable: EDITAMUS. Gen. Mgr.: Michel Butnariu.  
 Home office: USA.  
 Affiliates: Duchess Ed. Musical Ltda., Musirama Ed. Musical Ltda.  
 Int'l firms represented: Belwin Mills (USA), Big Pig (UK), Groovy (UK), Isaye (Belgium), Joaneline (USA), Kalmus (USA), Leeds (USA), MAM (UK), Melanie (UK), Northern (USA), Shaftesbury (UK), Spanka (USA), Threshold (UK), Valley (UK).  
 Int'l rep.: Worldwide (MCA).  
 Mangione & Filhos, Rua do Ouvidor 183, 1st fl., Suites 13-19, 20000 Rio de Janeiro ZC-00. Tel: (021) 242-3223/3698. Cable: EDMANGIONE. Pres.: Estevam Sciangula Mangione. Gen. Mgr.: Angela M. Correa Espinosa; Sales Mgr.: Ubaldino S. Mangione; PR: Estevao Salvador S. Mangione.  
 Marajoara Ltd. (Eds.), see ITAIPU.  
 Meridional Ltda. (Eds. Musicais), see Alvorada.  
 Mundo Musical Ltda. (Ed.) (div. of CBS), Rua Visconde do Rio Branco 53, 20000 Rio de Janeiro ZC-58. Tel: 231-4040.  
 Affiliates: ELAM—Ed. Latino Americana de Musica Ltda., Ed. Genial Ltda., Ed. Sugar Musica do Brazil.  
 Int'l firms represented: Big Sky, Blue Seas, Campbell Connely, Colgems, Doors, Dwarf, Four Star, Fourth Floor, Jac, Lowery group, Prophet, Screen Gems/Columbia, Stonebridge, Sunbeam, Tree group, Valando (all USA).  
 Int'l rep.: Worldwide (CBS group).  
 Musicolor Ed. Musical Ltda. (SADEMBRA), Av. do Estado 4667, 01550 Sao Paulo. Tel: (011) 279-6811. Telex: (11) 22329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: David W. Jones; Mktg. Mgr.: Wilson

Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg; Publ'g Co-ord.: Victor Martins.  
**Affiliates:** Carioca Ed. Musical Ltda. (SBACEM), Latino Ed. Musical Ltda. (SICAM), Tres Sininhos Ed. Musical Ltda. (UBC).

Musirama Ed. Musical Ltda., see MCA.  
Novo Rumo Ltda. (Ed. Musical), see Sigem.  
Ouro Preto Ltda. (Edicoes Musicais), Rua Paulo de Frontin 735, Rio de Janeiro ZC-10. Tel: (021) 228-7178. Gen. Mgr.: Haidar Midani.

Marcus Pereira Ltda. (Discos), Rua Minas-Gerais 201, 01244 Sao Paulo. Tel: (011) 257-1622. Dir.: Marcus Pereira, Artista Dir.: Carolina Andrade.

Pergola Ltda. (Ed. Musicais), see Intersong.  
Pipoca (Eds. Musicais), see Intersong.  
R C A Jaguaré Ltda. (Ed. Musical), see Victor.  
R C A Lerne Ltda. (Ed. Musical), see Victor.  
R C A Ltda. (Ed. Musical), see Victor.

Saturno Ltda. (Ed. Musicais), see Intersong.  
7 Notas Musicais Ltda. (Ed.), see Alvorada.

Shark Music (SICAM), Caixa Postal 13030, 01000 Sao Paulo; Rua Parque da Fonte 194, 02345 Barro Branco, Sao Paulo. Tel: (011) 298-1197. Pres.: Malcolm Kigar.  
**Int'l branch:** USA.

**Int'l firms represented:** Apanacea, Art in Space, Birthright, Bodi, Chinwah Songs, Dirty Martha, Early Bird, Edwood, Good Luvin, Gudi, House of Talley, Lambourne, Lantana, Marullo, Mid-America, Music Designers, New Chatham, James P. O Brock & Boot, Provo, Glenn Regan, Shell Visions, Spaceark, George W. Smith, Stonebass, Tall Corn, Vibration, Whalebone (all USA); Montrose (Canada).

Sigem (Sistema Globo de Edicoes Musicais), Rua Joao Afonso 15, Botafogo, Rio de Janeiro. Tel: (021) 286-3846/5244. Cable: TEVEGLOBO. Telex: (21) 22795. Pres.: Bruno Quaino.

**Branch:** Sao Paulo, Rua Augusta 2945. Tel: (011) 282-5533. Mgr.: Victor Francisco Mello.

**Int'l branches:** Argentina (Trompos), France, USA.  
**Affiliates:** Ed. Musical Balaio Ltda. (SICAM), Ed. Musical Catavento Ltda. (SBACEM), Ed. Musical Luciana Ltda. (UBC), Ed. Musical Novo Rumo Ltda. (SADEMBRA).

**Int'l firms represented:** Art-Musique (France), Bretagne (France), Francis Dreyfus (France), Fania (USA), Isabelle (France), Kuptillo (USA), Marouani (France), George O'Bryan (USA), Claude Pascal (France), Rideau Rouge (France), Ri-Fi (Italy), Sforzando (France), 20th Century group (USA), Tonos (Germany), 23 (Eds.) (France), Usignolo (Italy), Walt Disney (USA).

**Int'l reps.:** France (Francis Dreyfus), Germany (Tropical), Italy (Ri-Fi).

Studio Hara Eds. Musicais Ltda. (UBC), Rua Joaquim Silva 56, 5th fl., Rio de Janeiro. Tel: (021) 222-0972. Dir.: Nilo S. Pinto; Gen. Mgr.: Ruth Savaget.

Sugar Music do Brasil (Ed.), see Mundo Musical

T C Ltda. (Ed. Musical) (SICAM), Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Cable: TAPECAR. Dir.: Manuel Valls Camero; Gen. Mgr.: Waldomiro Oliveira.

**Affiliates:** Ed. Musical Ferman (SBACEM), Ed. Musical Japeri (UBC), Ed. Musical Tapezar (SADEMBRA).

Tapajós Ltda. (Eds.), see ITAIPU.

Tapezar (Ed. Musical), see TC.

Tecla Ltda. (Ed. de Musica), see Editora de Musica.

Templo (Ed.), see ITAIPU.

Top Tape Musica Ltda. (UBC), Rua Alice 97, Laranjeiras, 20000 Rio de Janeiro ZC-01. Tel: (021) 205-5552. Cable: MUSITOP. Dir.: Jose Sobrinho; Mgr.: Joel B. Leibowitz.

**Affiliates:** Ed. Bela Musi (SBACEM), Ed. Copamusical Ltda. (SICAM).

**Int'l firms represented:** Blue Rock (USA), Eurovox group (Belgium), Jobete (USA).

Tres Sininhos Ed. Musical Ltda., see Musicolor.

Victor Ltda. (Ed. Musical) (UBC), Rua Dona Veridiana 203, 4th fl., 01000 Sao Paulo. Tel 221-9155. Cable: BRARCA. Mng. Dir.: Adolfo Pino; Gen. Mgr.: Henrique Gastaldello.

**Affiliates:** Ed. Musical RCA Ltda. (SADEMBRA), Ed. Musical RCA Jaguaré Ltda. (SICAM), Ed. Musical RCA Lerne Ltda. (SBACEM).

**Int'l firms represented:** Ariola America (USA), Associated (Australia), Big Seven (USA), CAM (USA), Cyclus (Germany), EDIM (Mexico), 57th Street (USA), Gesterne (Netherlands), Kidada (USA), Kimlyn (USA), Ivan Mogul (USA), RCA (France, Italy, Spain), Rashida (USA), Relay (Argentina), Sherlyn (USA), Sunbury (UK), Sunbury/Dunbar (Canada, USA), US Arabella (USA).

**Int'l reps.:** Argentina (Relay), Australia (Associated), Belgium (Universal Songs), Bolivia (Boliviana de Musica), Canada (Sunbury/Dunbar), Chile (IRT), Columbia (Sonolux), Ecuador (Orama), France (RCA), Germany (Cyclus), Italy (RCA), Japan (Global), Mexico (EDIM), Netherlands (Universal Songs), Peru (Promdema), Portugal (Telectra), Spain (RCA), Switzerland (Melodie), UK (Sunbury), USA (Sunbury/Dunbar), Venezuela (Universal).

Zoom (Eds. Musicais), see Intersong.

Zorra (Eds. Musicais), see Intersong.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Associação Brasileira dos Produtores de Discos, Rua Sao Jose 90, Rms. 1406/10, Rio de Janeiro. Tel: (021) 263-6377. Pres.: Henry Jessen, Gen. Mgr.: J.C. Muller Chaves.

Museu Villa-Lobos, Ministerio da Educacao & Cultura, Palacio da Cultura, Rua da Imprensa 16, Rms. 911-914, 20000 Rio de Janeiro ZC-P. Tel: 222-2917, 242-6671.

**DESIGN & ARTWORK**

Lidervideo Comunicacao Audiovisual SA, Rua da Assembleias 58, 12th fl., Rio de Janeiro. Tel: (021) 231-0327, 232-9047.

**LICENSING ORGANIZATIONS, MUSIC**

S B A C E M (Sociedade Brasileira de Autores, Compositores & Editores de Musica), Rua Buenos Aires 58, Rio de Janeiro. Tel: (021) 223-1935.

S B A T (Sociedade Brasileira de Autores Teatrais), Av. Almirante Barroso 97, 3rd fl., Rio de Janeiro. Tel: (021) 221-4464/4844. (Represents the interests of BMI & SE-SAC).

S I A E, Rua Evaristo da Veiga 35, Rio de Janeiro. Tel: (021) 222-7219. (Mechanical rights only).

S I C A M (Sociedade Independente de Compositores & Autores Musicais), Largo Paissandu 51, 8th, 10th, 11th & 16th fls., 01034 Sao Paulo. Tel: 35-0374. Cable: MUSAUTORES. (Mechanical & performing rights)

U B C (Uniao Brasileira de Compositores), Rua Visconde Inhauma 134, Rio de Janeiro. Tel: 23-1693.

**PLATING, PROCESSING & PRESSING PLANTS**

Companhia Ind'l de Discos, Rua 7 de Marco 331, Bonsucesso, 20000 Rio de Janeiro. Tel: (021) 280-9222. Pres.: Herman Zuckermann; VP Int'l: Harry Zuckermann; Gen. Mgr.: Rodolfo Zuckermann.

E M I-Odeon Fonografica Industrial & Zuckerman SA, Rua Mena Barreto 151, 20000 Rio de Janeiro. Tel: (021) 286-1212. Cable: TURNTABLE. Mng. Dir.: Rolf Dihlmann; Studio Mgr.: Zoltan Merky; Pressing Plant Mgr.: Hamilton Dos Santos.

Gravacoes Eletricas SA, Av. do Estado 4667, 01515 Sao Paulo. Tel: (011) 279-6811. Cable: CONTALDISCOS. Telex: (11) 22329. Pres.: Alberto Jackson Byington Neto; Gen. Mgr.: David W. Jones; Mktg. Mgr.: Wilson Rodrigues Poso; Int'l Mgr.: Geraldo L. Loewenberg. (Pressing only)

Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao.

**Int'l Mgr.:** Geraldo L. Loewenberg.

**Pressing only**

Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao.

**Int'l Mgr.:** Geraldo L. Loewenberg.

**Pressing only**

Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao.

**Int'l Mgr.:** Geraldo L. Loewenberg.

**Pressing only**

Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao.

**Int'l Mgr.:** Geraldo L. Loewenberg.

**Pressing only**

Phonogram (Companhia Brasileira de Discos), Estrada das Furnas 1467, Rio de Janeiro. (Pressing only)

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Rua Eugenia S. Vitale 173, San Bernardo do Campo. Tel: 457-2299. Cable: SOMDISCOS. Gen. Mgr.: Gunter Csasznik; Plant Mgr.: Joao F. Blumenschein; Sales Mgr.: Roque Faga.

Tapezar Gravacoes SA, Rua Aguiar Moreira 639, 20000 Rio de Janeiro. Tel: (021) 280-5582. Pres.: Manuel Valls Camero; Gen. Mgr.: Fernando de Araujo Neves; Sales Mgr.: Ary Perdigao.

**Int'l Mgr.:** Geraldo L. Loewenberg.

**Pressing only**

**RECORD PROCESSING EQUIPMENT**

R C A Electronica Ltda., Dona Veridiana 203, 01238 Sao Paulo. Tel: (011) 221-9155. Cable: BRARCA. Pres. & Mng. Dir.: Adolfo Pino; Sales Mgr.: Oswaldo Gurzoni. Product: 7" & 12" molds.

**TAPE, RAW & BLANK LOADED**

A P G Electronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.

**Audio:** Blank—8-tr., cassette; raw—cassette, open reel.  
Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Roswaldo Cury.

**Audio:** Cassette.  
**Brand name:** Beverly

**PROFESSIONAL TAPE SUPPLIES**

A P G Electronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.

**Product:** Cassette leader tape.

● **accessories manufacturers**

A P G Electronica SA, Caixa Postal 8458, Rua Funchal 314, 04551 Sao Paulo. Tel: (011) 210-4755, 211-9721. Cable: TAPEGRAVA. Pres.: Alberto Pittigliani; Dir. & Gen. Mgr.: Sebastiao R. Bastos.

**Product:** Head cleaners, demagnetizers, leader tape.

Som Industria & Comercio SA, Rua dos Gusmoes 235, 01212 Sao Paulo. Tel: (011) 221-7855. Cable: SOMDISCOS. Pres.: Adiel Macedo de Carvalho; Gen. Mgr.: Gunter Csasznik; Sales Mgr.: Roswaldo Cury.

**Product:** Cleaners, cloths, brushes & needles.

**BULGARIA**

**Population:** 8,750,000.  
**Rate of exchange:** \$1 (US) = 0.96 leva.  
**Per capita income:** \$1,770.  
**Holidays:** January 1, May 1, 2 (Labor Day), May 24 (Education Day), September 9, 10 (National Day), November 7 (October Revolution), December 31.  
**Records exported to USA:** 1975—831 units, \$784.

● **record & tape manufacturers / distributors / importers**

Balkanton Rec., 6 Haydoushka Polyana St., 1612 Sofia. Tel: 52-54-51/31-96/23-00. Gen. Dir.: Alexander Yossifov; Gen. Mgr.: Konstantin Dragnev; Int'l Mgr.: Gizella Sorsich.  
**Int'l reps.:** Argentina (Planeta), Canada (Archambault), France (Harmonia Mundi), Italy (Fonit-Cetra), Spain (Edigsa), USA (Monitor).

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**  
National Committee of the Int'l Music Council, c/o Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia.  
Union of Bulgarian Composers, 2 ul Ivan Vazov, Sofia. Cable: COMPOSITORI.  
Union of Musicians in Bulgaria, Alabin 52, Sofia.

**PRESSING PLANT**  
Balkanton Rec., 6 Haydoushka Polyana St., 1612 Sofia. Tel: 52-54-51/31-96/23-00. Gen. Dir.: Alexander Yossifov; Gen. Mgr.: Konstantin Dragnev; Int'l Mgr.: Gizella Sorsich.

**CANADA**

**Population:** 23,200,000.  
**Rate of exchange:** \$1 (US) = \$95 (Canadian).  
**No. of homes with record players:** 5,100,000.  
**Holidays:** January 1. Good Friday, Easter Monday, May 23 (Victoria Day & Queen's Birthday), July 1 (Dominion Day), September 6 (Labor Day), October 11 (Thanksgiving Day), November 11 (Remembrance Day), December 25 (Christmas Day). (Additional holidays observed in P.Q. only: January 6 (Epiphany), March 3 (Ash Wednesday), May 27 (Ascension Day), June 24 (St. John Baptist & Midsummer Day), November 1 (All Saints' Day), December 8 (Conception Day).

**RECORDS**  
**Records sold domestically:** LP's 1976—43,233,136 units; 1975—38,825,000 units. Singles 1976—22,692,052 units; 1975—21,285,806 units.  
**Records imported from USA (factory value, CIF):** 1975—7,963,841 units, \$9,584,000.

**Records exported to USA (factory value, FOB):** 1975—536,569 units, \$604,000.  
**Records imported from countries other than USA (factory value, CIF):** 1975—1,828,882 units, \$3,398,000.  
**Records exported to countries other than USA (factory value, FOB):** 1975—1,072,691 units, \$922,000.  
**Average retail price per record:** LP's—\$5.50; Singles—\$1.17.  
**Stereo sales:** 99% of total.  
**Quadraphonic sales:** 1% of total.  
**Record club sales:** 8% of total.  
**Discounting:** Frequent.  
**Type of distribution:** Approximately 91% of all distribution operates through manufacturer to sub-distributor (rack jobbers & one stops) to retailer arrangements. The remaining 9% is manufacturer to retailer.  
**Type of promotion:** Radio still stands as the major promotional vehicle in English Canada. Television has some music shows but they appeal to minority record buying audiences, such as ethnic, MOR & country. Artists on these shows generally are not picked because of outstanding record sales. The major daily newspapers are devoting an increasing amount of space to music coverage. Georgia Straight in Vancouver also carries a hefty music section. Quebec, which is predominately French speaking, receives complete support from all the media for local and international acts.

## TAPE:

**Pre-recorded tape sold domestically:** 8-tr. 1976—13,723,515 units; 1975—12,504,518 units. Cassette 1976—2,737,934 units; 1975—1,830,338 units.  
**Average retail price per tape:** All configurations \$7.98.  
**Gerald Levitch**

## ● record & tape manufacturers

ABC, see GRT.  
 ABC/Anchor, see GRT  
 ABC/Blue Thumb, see GRT.  
 ABC/Dot, see GRT.  
 ABC/Dunhill, see GRT.  
 ABC/Impulse, see GRT.  
 ABC/Shelter, see GRT.  
 ABC/Westminster Gold, see GRT.  
 A & M Recs of Canada Ltd., 939 Warden Ave., Scarborough, Ont. M1L 4C5. Tel: (416) 752-7191. Telex: 06-963652. VP & Gen. Mgr.: Gerry Lacoursiere; Professional Mgr.: Claude Palardy; A&R Co-ord.: Michael Godin; Nat'l Sales Mgr.: Joe Summers; Nat'l Promo. Mgr.: Doug Chappell; Art Dir.: Colin MacDonald; Branch Mgr.: Bill Meehan.  
**Home office: USA.**  
**Branches:** Calgary, Alta., 5725 Burbank Rd. SE, Postal Code: T2H 1Z5. Tel: (403) 253-8411. Telex: 03-825736. Mgr.: Paul McClure—South Burnaby, B.C., 5151 SE Marine Dr. Tel: (604) 437-7960. Sales: Richard Broden—Winnipeg, Man., 741 Gouling St. Postal Code: R3G 2S5. Tel: (204) 944-1872. Sales & Promo.: David Brian—Halifax, N.S., 8 Cherry Ln. Tel: (902) 477-1233. Sales & Promo.: Blake Clarke—Lachine, P.Q., 9434 Cote de Liesse Rd. Postal Code: H8T 1A1. Tel: (514) 636-9741. Telex: 05-821659. Mgr.: Bill Ott. Labels: (Owned) A&M; (distributed) Casino, Haida, Horizon, Penny Farthing.  
 Int'l reps.: See listing in USA  
 A V I, see Quality.  
 Avalanche, see London.  
 Abcco, see London.  
 Able Recs., 450 E. Beaumont Ave., St. Bruno, P.Q. J3V 2R3. Tel: (514) 653-7838. Owner: Christian Lefort. (Distributed by London).  
 Ace of Clubs, see London.  
 Ace of Diamonds, see London.  
 Advent, see Musimart.  
 Airedale, see London.  
 Alligator, see Musimart.  
 All Platinum, see Polydor.  
 Alouette, see Archambault.  
 Alshire, see Mark-Lin.  
 Alston, see RCA.  
 Altone, see Musimart.  
 Amber Recs., 5000 Buchan St., Suite 601, Montreal, P.Q. H4P 1T5. Tel: (514) 738-1160. VP: Brian Chater; Gen. Mgr.: Bill Hill. (Distributed by London)  
 Int'l rep.: Australia (Electric).  
 America, see GRT.  
 American Century, see Brian Millan.  
 Amour (Les Disques) Inc., 555 E. Rue Cherrier, Montreal, P.Q. H2L 1H2. Tel: (514) 849-6522. Prod'n Mgr.: Gilles Gravel.  
 Ampersand, see World.  
 Anchor, see GRT.  
 Angel, see Capitol.  
 Annuet Coeptis, see Quality.  
 Anthem Recs. of Canada, 55 Glencameron Rd., No. 201, Thornhill, Ont. L3T 1P2. Tel: (416) 881-3212. Telex: 06-964631. Chm.: Ray Daniels; Pres.: Vic Wilson; Mng. Dir.: Tom Berry. (Distributed by Polydor).  
 Apon, see Musimart.  
 Apple, see Capitol.  
 Aquarius Recs. of Canada Ltd., 354 Youville St., Montreal P.Q. H2Y 2C3. Tel: (514) 284-1001. Telex: 01-20678. Pres.: Terry Flood; VP: Dan Lazare; VP Pub. & Adv.: Bob Lemm; VP Promo.: Don Tarleton; Sec'y-Treas.: Jack Lazare; A&R: Skip Snair. (Distributed by London).  
 Aquitaine, see CBS.  
 Archambault Inc. (Ed.), 500 St. Catherine St. E., Montreal, P.Q. H2L 2C6. Tel: (514) 849-2601. Cable: ARCHMUSIC. Co-Owner & Gen. Mgr.: Rosaire Archambault; Sales Mgr.: John Damant; Pub., Adv. & Promo. Mgr.: Celine Gravel.  
 Labels (Owned) Alouette, Select; (distributed-not licensed) Assimil Language Courses, Chant du Monde, Festival (distributed by GRT), Guide Int'l, Musidisc (distributed by GRT), Pleiade, Studio SM (both France).

Archiv, see Polydor.  
 Arc Sound Co. Ltd., 142 Sparks Ave., Toronto, Ont. M2H 2V9. Tel: (416) 499-5000.  
 Argo, see London.  
 Ariola America, see RCA.  
 Ariola GTO, see RCA.  
 Aris, see Peters Int'l.  
 Arista, see Capitol.  
 Arpeggio, see RCA.  
 Artists of America, see London.  
 Artofonic Ltd., 1885 Darling St., Montreal, P.Q. H1W 2W7. Tel: (514) 526-1637. (Distributed by RCA).  
 Label: (Owned) Musicus.  
 Assimil Language Courses, see Archambault.  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 Attic Recs. Ltd., 98 Queen St. E., Suite 2B, Toronto, Ont. M5C 1S6. Tel: (416) 862-0352. Telex: 06-219815. Pres: Alexander Mair; VP: Tom Williams. (Distributed by London).  
 Labels: (Owned) Attic; (represented) Canadian Talent Library, EMI (UK), Granite (USA), Purple (UK), Teldec (Germany).  
 Int'l reps.: Australia (Astor), France (Sonopresse), Germany (Bellaphon, Teldec), Italy (Bixio), UK (EMI), USA (CBS—Epic Div.), UK (EMI).  
 Audat, see World.  
 Audio House, see Musimart.  
 Audio Spectrum, see Mark-Lin.  
 Autumn, see Mark-Lin.  
 Avco, see Quality.  
 Axe Recs. Ltd., 14 Overlea Blvd., Toronto, Ont. M4H 1A4. Tel: (416) 425-6237. Pres.: Greg Hambleton. (Distributed by London).  
 B B C, see Polydor.  
 B S C, see Beaver Systems.  
 Baccara Recs., 7033 Transcanadienne, St. Laurent, P.Q. H4T 1S2. Tel: (514) 748-8118. Pres. & Mktg. Dir.: P. Fortier; VP: J. Amar.  
 Badger, see Quality.  
 Bang, see RCA.  
 Barclay, see Polydor.  
 Barnaby, see GRT.  
 Bazaar, see RCA.  
 Bearsville, see WEA.  
 Beaver Systems Communications, 1073 Stephens Ave., Verdun, P.Q. H4H 2H1. Tel: (514) 768-9888. Pres.: J. M. Bass; Gen. Mgr.: R. J. Milburn; Sales Mgr.: Clyde Mavis. A&R Dir.: Richard Harman.  
 Labels: (Owned) BSC, Bus; (licensed) MMM; (distributed—not licensed) PTL.  
 Beltona, see London.  
 Berandol Recs., 11 St. Joseph St., Toronto, Ont. M4Y 1J8. Tel: (416) 924-8121. Pres. & Gen. Mgr.: Ralph Cruickshank; Sales Mgr.: Graham Coles.  
 Berlitz, see Musimart.  
 Beserkeley, see Quality.  
 Big Tree, see WEA.  
 Birchmount, see Quality.  
 Bis, see Musimart.  
 Black & Blue, see Musimart.  
 Black Jazz, see London.  
 Black & White, see RCA.  
 Bleu (Les Disques), 450 Rue Sherbrooke E., Montreal, P.Q. H2L 1J8. Tel: (514) 288-7666. Contact: Andre Langlois.  
 Labels: (Owned) Bleu; (licensed) Jin, Maison de Soul, Swallow (all USA).  
 Bluebird, see RCA.  
 Blue Candle, see RCA.  
 Blue Canyon, see Musimart.  
 Blue Labor, see Musimart.  
 Blue Note, see UA.  
 Blue Sky, see CBS.  
 Bluestime, see RCA.  
 Boot Recs. Ltd., 1343 Matheson Blvd W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Cable: BOOT-GROUP. Pres.: Jury Krytiuk; VP: Tom Connors.  
 Int'l branch: USA  
 Labels: (Owned) Boot, Cynda, Generation, MOR (all distributed by London); Boot Master Concert series  
 Bridge, see Chapel/Bridge.  
 British, see London Bobby.  
 Broadland, see Quality.  
 Brunswick, see London.  
 Buckboard, see Musimart.  
 Buckshot, see Condor.  
 Buddah, see Quality.  
 Buffalo, see Calart.  
 Bullet, see RCA.  
 Bus, see Beaver Systems.  
 C B S Recs. Canada Ltd., 1121 Leslie St., Don Mills, Ont. M3C 2J9. Tel: (416) 447-3311. Cable: COLRECORD. Pres.: T.M. Lynd; Exec. VP: J. Robertson; VP Mktg. A.V. Dunseith; English A&R Dir.: R. Gallo; National Promo. & Artist Development Dir.: C. Camilleri; Promo. Mgr.: M. McCoy.  
 Branches: Calgary, Alta., Glenmore Centre, 7004 M Fifth St. SE. Postal Code: T2H 2G3. Western Reg'l Mktg. Dir.: B. Bouvette—Vancouver, B.C., 8167 Main at Marine. Postal Code: V5X 3L2. Tel: (604) 327-0291—Montreal, P.Q., 117 Montee de Liesse, St. Laurent. Postal Code: H4S 1J4. Tel: (514) 342-2231. CBS Disques Dir.: J. Desjardins; A&R. 409 St. Jean Baptiste, Old Montreal. Dir.: P. Hebert.  
 Labels: (Owned) CBS, Columbia, Columbia Legacy collection, Columbia Masterworks, Epic, Odyssey, Okeh, Portrait; (distributed) Aquitaine, Blue Sky, Caribou, Douglas, Gamble, Invictus, Kirshner, Monument, Mums, Philadelphia Int'l, Sound Stage 7, T-Neck, TSOP, Thunder, True North, Virgin.  
 C T I Recs. of Canada Ltd., 546 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel: (416) 497-7337. (Also see RCA).  
 Home office: USA, Creed Taylor Inc.  
 Labels: (Owned) CTI, Kudu, Salvation, Three Brothers.  
 C T L, see World.  
 Cabot, see Musimart.  
 Cadet, see GRT.

Calart Rec'g Studios Ltd., 1568 Angus St., Regina, Sask. S4T 1Z1. Tel: (306) 523-6694.  
 Labels: (Owned) Buffalo, Calart, Soundaround.  
 Camden, see Pickwick.  
 Canaan, see World.  
 Canada Int'l, see RCA.  
 Canadian Talent Library, see Attic.  
 Can-Base Prod'ns Ltd., 1234 W. Sixth Ave., Vancouver, B.C. V6H 1A5. Tel: (604) 736-7207. Telex: 04-54667. Pres.: Walter M. Vogel; Gen. Mgr.: Shelly Siegel; Sales Mgr.: Jay Gold; A&R: Ian Warner.  
 Int'l branch: USA, Mushroom Recs.  
 Labels: (Owned) Helloaring, Mushroom.  
 Int'l reps.: Australia (Festival), Brazil (RCA), Europe (Arista), Greece (Phonogram), South Africa (Gallo).  
 Candide, see Musimart.  
 Caparo, see RCA.  
 Capitol Recs. EMI of Canada Ltd., 3109 American Dr., Malton, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. A. Goswisch; VP Finance M. Perlman; VP & Retail Div. Gen. Mgr.: B.T. Jostling; VP A&R P. White; VP Mfg. & Dist'n H. Klopfer; VP Mktg.: J. D. Evans; Sales Dir. R. H. Rowe; Promo. & Artist Development & Pub. Dir. W. Bannon. Adv. & Creative Servs. Dir. Michael J. Kernaiah, Prod. Mgr.: M. Zurba; Servs./Artist Relations: B. Onrot.  
 Branches: Calgary, Alta., 519 Manitou Rd. SE, Postal Code: T2G 4C2. Tel: (403) 287-0823. Reg'l Mgr.: A. Andrichow—Vancouver, B.C., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: (604) 689-8667. Sales Rep.: D. Bensch; Promo. Rep.: B. Roper—Donval, P.Q., 9245 Cote de Liesse Rd. Postal Code: H9P 2N9. Tel: (514) 631-6723. Reg'l Mgr.: W. Rotari.  
 Labels: (Owned) Capitol, Angel, Capitol Int'l, EMI (UK), Melodiya/Angel, Muse, Pathe, Seraphim, (distributed) Apple, Arista group, Chrysalis, Harvest, United Artists group, Vanguard.  
 Capricorn, see WEA.  
 Caribou, see CBS.  
 Carrere, see RCA.  
 Casablanca, see Quality.  
 Cascade, see World.  
 Casino Recs. Ltd., PO Box 94519, Richmond, B.C. V6Y 2V6. Tel: (604) 688-7438. Pres.: Ray Pettinger. (Distributed by A&M).  
 Cat, see RCA.  
 Celebration, see Quality.  
 Century, see World.  
 Chairman, see Musimart.  
 Champain Prod'ns Ltd., Music Div., 1396 St. Catherine St. W., Montreal, P.Q. H3G 1P9. Tel: (514) 866-2801. Telex: (05) 826638. Exec. Prod'r: Robert H. Hahn. (Distributed by London).  
 Branch: Toronto, Ont., 1866 Bloor St. W. Postal Code: M6P 3K7. Promo. John Harris.  
 Label: (Owned) Rising  
 Chant du Monde, see Archambault.  
 Chapel/Bridge Recs. (div. of Pacific Press Publ'g Ass'n), PO Box 398, Oshawa, Ont. L1H 7N4. Tel: (416) 579-2311. Mgr.: David Gay.  
**Home office: USA.**  
 Labels: (Owned) Bridge, Chapel.  
 Charisma, see GRT.  
 Charity, see Rada.  
 Chelsea, see Quality.  
 Chess, see GRT.  
 Choice, see Musimart.  
 Chrysalis, see Capitol.  
 Circa Recs. & Tapes, PO Box 2248, Calgary, Alta. T2P 2M7. Tel: (403) 269-7270. Pres. & Gen. Mgr.: E. Bruce Thompson; Sales Mgr.: Lamar Boschman; Pub. & Promo.: Candi McNeil.  
 Labels: (Owned) Circa, White Owl.  
 Clardge, see Polydor.  
 Classic Jazz, see Musimart.  
 Colgems, see RCA.  
 Columbia, see CBS.  
 Columbia Legacy collection, see CBS.  
 Columbia Masterworks, see CBS.  
 Condor Music Corp. Ltd., 1145 Bellamy Rd. N., Unit 20, Scarborough, Ont. M1H 1H5. Tel: (416) 438-9211.  
 Labels: (Owned) Buckshot, Condor, Crown, ICA, Marathon.  
 Contempo, see Polydor.  
 Contour, see Polydor.  
 Cool, see Gamma.  
 Copacabana, see RCA.  
 Coral, see MCA.  
 Corner Store, see Quality.  
 Cosmic Recs. of Canada, 292 Lorraine Dr., Baie d'Urfe, P.Q. H9X 2R1. Tel: (514) 457-5959. Pres. & A&R Dir.: Hugh D. Dixon; VP & Controller: Clementine Dixon; Promo. Co-ord.: C.M.A. van Ogtrop.  
 Labels: (Owned) Cosmic, DED, Happinessville, Nemo, Pamplemousse.  
 Cosmos, see Peters Int'l.  
 Cotillion, see WEA.  
 Cream, see GRT.  
 Crossover, see London.  
 Crown, see Condor.  
 Curtom, see WEA.  
 Cycle, see MCA.  
 Cynda, see Boot & London.  
 D E D, see Cosmic.  
 D J M, see GRT.  
 D J O, see Mellow Man.  
 D & M Sound, see Musimart.  
 Daffodil, see GRT.  
 Daisy, see London.  
 Dakar, see London.  
 Damon Prod'n Ltd., 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Telex: 037-3764. Pres., A&R & Prod'r: Garry L. McDonald; Sec'y-Treas. Wallis Petruk. (Distributed by RCA).  
 Labels: (Owned) Damon, Mustard.  
 Daran, see Mellow Man.  
 Dash, see RCA.  
 Dawn Club, see Sackville.  
 Debut, see Polydor.

De-Lite, see GRT.  
 Deram, see London.  
 Desmar, see Musimart.  
 Deutsche Grammophon, see Polydor.  
 Dial, see Polydor.  
 Direction (Les Disques), 300 Youville Square, Montreal, P.Q.  
 Tel: (514) 842-4818. Partners: John Williams, Gary Solter. (Distributed by RCA).  
 DiscReet, see WEA.  
 Douglas, see CBS.  
 Drive, see RCA.  
 Dynamac Communications Int'l, 333 Riverside Dr., Suite 911, St. Lambert, P.Q. J4P 1A9. Tel: (514) 465-2500.  
 Pres.: Dave Leonard.  
**Labels: (Owned)** Dynamac, Monticana.  
 Dynasty, see Musimart.  
 E C M, see Polydor.  
 E M I, see Capitol.  
 E M I (UK), see Attic.  
 E S P, see Musimart.  
 Echanson, see London.  
 Eden, see London.  
 Egg, see Lip Service.  
 Elektra, see WEA.  
 Embryo, see Musimart.  
 Empire, see Musimart.  
 Epic, see CBS.  
 Erable, see RCA.  
 Erato, see RCA.  
 Eurotone, see Musimart.  
 Everest, see Pickwick.  
 Expo Recs., of Canada (div. of Dipper 7 Ents.), 1414 Hillside Ave., Suite 101, Victoria, B.C. V8T 2B8. Tel: (604) 595-4738. Owner: Lou Jean Mollin; Gen. Mgr.: Arthur Trolley; Sales Mgr.: Robert Paul Mollin.  
 F P Series, see Holborne.  
 Fairmount, see Musimart.  
 Faith, see Praise.  
 Famous Charisma, see WEA.  
 Famous Personality, see Musimart.  
 Fantasy, see GRT (tape only), Musimart & Motown.  
 Fantele, see RCA.  
 Fatcat, see Polydor.  
 Festival, see Archambault & GRT.  
 Festival of Hits, see Polydor.  
 Fiesta Rec. Corp. of Canada, 1420 Sherbrooke St. W., Montreal, P.Q.  
**Home office:** USA.  
 57th Street Entertainment, see RCA.  
 Filosen, see RCA.  
 Fleur Inc. (Disques), 2322 E. Rue Sherbrooke, Montreal, P.Q. H2K 1E5. Tel: (514) 526-2831. Pres. & Dir. Gen.: Carole Risch.  
 Flying Dutchman, see RCA.  
 Flying Fish, see Musimart.  
 Fontana, see London.  
 Four Star, see London.  
 Foxy Lady, see Mellow Man.  
 Funkebec, see London.  
 Fun Time, see Rada.  
 Fusion, see RCA.  
 G N P Crescendo, see MCA.  
 G R T of Canada Ltd., 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Telex: 06-22343. Pres.: Ross B. Reynolds; Nat'l Sales Mgr.: Jim Corbett; Nat'l Promo. Mgr.: Jeff Burns; Prod'n Mgr.: Norma McLellan.  
**Branches:** Calgary, Alta., 820 16 Ave. SW. Postal Code: T2R 0S9. Tel: (403) 261-7907. Sales Mgr.: Alex Petchkin—Winnipeg, Man., 388 Donald St., Suite 220. Postal Code: R3B 2J8. Tel: (204) 944-7274—Montreal, P.Q., 59 W. St. James St., Suite 701. Tel: (514) 844-3062. Sales Mgr.: Ken Dion.  
**Labels: (Owned)** GRT; (licensed domestic) Daffodil; (licensed foreign) ABC, ABC/Blue Thumb, ABC/Dot, ABC/Dunhill, ABC/Impulse, ABC/Shelter, ABC/Westminster Gold (all USA), America (France); Anchor (USA); Barnaby (USA); Cadet (USA); Charisma (UK); Chess (USA); Cream (USA); DJM (JK); De-Lite (USA); Festival (France); Hi (USA); Increase (USA); Janus (USA); Musicdisc (France); Passport (USA); Sire (USA); Sound Bird (USA); 20th Century (USA); (distributed—not licensed) Fantasy (tape only) (USA), Smile.  
 G T, see Gamma.  
 Galety Recs. Ltd., 55 S. Cumberland St., Thunder Bay, Ont. P7B 2T6. Tel: (807) 344-7963. Pres., A&R, Pub. & Promo.: Don Grashey; VP, A&R, Sales & Mktg. Mgr.: Charles Williams.  
 Gala, see Pickwick.  
 Galaxy Recs. & Tapes Ltd., 744 Polson Ave., Winnipeg, Man. R2X 1M2. Tel: (204) 582-3371.  
 Gamble, see CBS.  
 Gamma Recs. Ltd., 9375 Meaux St., St.-Leonard, P.Q. H1R 3H3. Tel: (514) 327-5010. Cable: GAMREC. Telex: 05-828592. Pres. & Gen. Mgr.: Jack Lazare; Mng. Dir.: Daniel Lazare; Promo. Dir.: Michel Corriveau. (Distributed by London)  
**Labels: (Represented)** Cool, GT, Gamma, Junior, Sonopresse, Charles Talar (all France).  
 Gateway, see Musimart.  
 Generation, see Boot.  
 Glades, see RCA.  
 Golden, see London.  
 Golden Greats, see RCA.  
 Golde Soul, see Mellow Man.  
 Goldfish, see London.  
 Gold Seal, see RCA.  
 Good Earth, see RCA.  
 Good News, see Word.  
 Gordy, see Motown.  
 Granite, see Attic.  
 Grateful Dead, see WEA.  
 Green Tree, see Praise.  
 Grit, see Mark-Lin & RCA.  
 Groove Merchant, see Quality.  
 Grunt, see RCA.  
 Gryphon, see RCA.  
 Guide Int'l, see Archambault.  
 Gull, see Motown.  
 H & L, see Quality.

Haida, see A&M.  
 Happinessville, see Cosmic.  
 Happy Tunes, see Musimart.  
 Harvest, see Capitol.  
 Headline, see London.  
 Heart Warming, see Praise.  
 Heliador, see Polydor.  
 Hellroaring, see Can-Base.  
 Hi, see GRT.  
 Hickory, see London.  
 Hi Energy, see Mellow Man.  
 Hilltop, see Pickwick.  
 Hippopotamus Recs., 4824 Cote des Neiges, Montreal, P.Q. H3V 1G2. Tel: (514) 731-9441.  
 Hitsville, see Motown.  
 Holborne Dist. Co. Ltd., PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 884-2320. Pres.: Frank P. Swain; Gen. Mgr.: H. Littlejohn; Sales Mgr.: Ray Johnson.  
**Labels: (Owned)** FP Series, Island Series.  
 Horizon, see A&M & Praise.  
 I C A, see Concord.  
 Ice, see London.  
 Image, see Transworld.  
 Image VII, see Word.  
 Impact, see Praise.  
 Improv, see RCA.  
 Increase, see GRT.  
 Inter Global Music, see London.  
 Invictus, see CBS.  
 Is-Dee-One, see Mellow Man.  
 Island, see RCA.  
 Island Series, see Holborne.  
 J A S, see Musimart.  
 Jake Recs., 50 Peach Willoway, Toronto, Ont. M2J 2B6. Tel: (416) 869-1937.  
 Janus, see GRT.  
 Janz, see Word.  
 Jaune, see Transworld.  
 Ja-Wes, see Mellow Man.  
 Jazz Archives, see Musimart.  
 Jazz-Men, see Musimart.  
 Jazz Showcase, see Musimart.  
 Jazz, see Musimart.  
 Jim, see Word.  
 Jin, see Bleu.  
 Joyce, see Musimart.  
 Junior, see Gamma.  
 K-tel Int'l Ltd., 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel: (204) 633-8860. Telex: 07-587597. Gen. Sales Mgr.: Morley Myren.  
**Branch:** Montreal, P.Q., 6665 St. James St. W. Tel: (514) 487-2382. Telex: 05-268800. Exec. VP: Jack Korenstein.  
**Home office:** USA.  
 Kama Sutra, see Quality.  
 Kayvette, see RCA.  
 Kebec Disc, 2322 Sherbrooke E., Montreal, P.Q. H2K 1E5. Tel: (514) 527-2397. Pres.: Guy Latraverse; Gen. Mgr.: Gilles Talbot.

King, see Quality.  
 Kirshner, see CBS.  
 Kneptune Recs., 1555 Fir St., Suite 209, White Rock, B.C. V4B 4B6. Tel: (604) 531-9331. Gen. Mgr. & A&R Dir.: Kenny Harris.  
 Kudu, see CTI & RCA.  
 L & C, see RCA.  
 Lamb & Lion, see Word.  
 Laser, see Rada.  
 Lassoo, see Rada.  
 Laurie, see Polydor.  
 Lax, see RCA.  
 Let's Sing, see Musimart.  
 Liberty, see UA.  
 Lifesong, see Polydor.  
 Light, see Word.  
 Lip Service Studio Prod'ns Ltd., 29 Davenport Rd., Toronto, Ont. M5R 1H2. Tel: (416) 967-1906.  
**Label: (Owned)** Egg.  
 Lirys, see RCA.  
 Listen, see Praise.  
 Little David, see WEA.  
 Little Guy Recs., 5138 Valley Way, Niagara Falls, Ont. L2E 1X1.  
**Home office:** USA.  
 London Bobby Entertainment Ltd., 9 Hilliard Pl., Weston, Ont. M9R 2N1. Tel: (416) 244-3111. Pres.: H. Robert Smith.  
**Labels: (Owned)** British, Nashcan.  
 London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Cable: FULLRANGE Montreal Telex: 05-826832. Pres.: F.C. Jamieson; VP: A. Koury; Mktg. Dir.: K. Verdoni; Nat'l Promo. Mgr.: G. Chalmers; Classical & Import Div. Mgr.: F. Dans; French Div. Mgr.: J. Dufour; Eastern Reg'l Mktg. Mgr.: A. Guadagno; Local Opns. Mgr.: F. Refica; Local Sales Mgr.: Y. Dupuis; Local Promo. Rep.: N. Carbone.  
**Branches:** Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: 038-22572. Western Mktg. Mgr.: A. Bilodeau; Promo & Sales Rep.: T. Cairns—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: 043-54544 Mgr.: O. Jones; Sales Mgr.: A. Kelsey; Promo. & Sales Rep.: M. Hertslet—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 633-6607. Telex: 0757695. Mgr.: G. Young; Promo. & Sales Rep.: D. Elhot—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: 02-2830. Mgr.: A. Beaudin; Promo. Rep.: D. Elliot—Quebec City, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: 011-3799. Mgr.: F. Refica; Promo. & Sales Rep.: G. Alain.  
**Labels:** Aavalanche, Abkco (tape only), Able, Ace of Clubs, Ace of Diamonds, Airedale, Amber, Aquarius, Argo, Artists of America, Attic, Axe, Beltona, Black Jazz, Boot, Brunswick, Crossover, Cynda, Daisy, Dakar, Deram, Echanson, Eden, Fontana, Four Star, Funkebec, Gamma, Generation, Golden, Goldfish, Headline, Hick-



## ALTA MUSIC DISTRIBUTION CO. LTD.

9375 Meaux St., St. Leonard, Montreal, Canada H1R 3H3  
 Telephone: 514-327-5040 Telex: 05-828592

ALTA, an independent Canadian distribution company has been selected by the following Blue-Jean Records companies.

AQUARIUS RECORDS	MUSHFOOM RECORDS
LES DISQUES GAMMA	AAVALANCHE RECORDS
SONOPRESSE	LES DISQUES CONTON
CALYPSO RECORDS	PICKWICK RECORDS
DISQUES PRESQU'ILE	LES DISQUES TIFFANY
PRODUCTION 13 AOUT	DISQUES LE TAMANOIR
MOTOWN RECORDS	JUNIOR PRODUCTIONS
BLUE-JEAN RECORDS	SMASH DISCO RECORDS

RECOTON ACCESSORIES  
 MEMOREX TAPE

WE'RE PROUD TO BE JUDGED BY THE COMPANY WE KEEP.

**TOP DISTRIBUTION  
 SMALL ENOUGH FOR PERSONAL ATTENTION,  
 LARGE ENOUGH FOR EFFICIENCY.  
 TOP PROMOTION**

For information contact: Alain Guillemette, Pres.



ory, Ice. Inter Global Music, London, MOR, Manibelle, Morning Mustard, L'Oiseau-Lyre, Ovation, Parrot, Phase 4, Philips, Philo, Project 3, Rising, Rodeo, Societe Francaise du Son, Spirit, Stereo Treasury, Stony Plain, Tangerine, Telefunken, Threshold, VIP, Vertigo, Vogue.

Lotus, see RCA.

Love, see Transworld.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. TWX: 610-492-5204. Telex: 06-966876. VP: Scott Richards, Nat'l Sales Mgr.: Alan Reid; Nat'l Promo. Mgr.: Bob Johnston; Local Sales Mgr.: George Burns; Local Promo.: Randy Sharrard.

**Branches:** **Calgary, Alta.**, 5737 Burbank Rd. SE. Postal Code: T2H 1Z5. Tel: (403) 253-0401. Sales Mgr.: Pat Chapman—**Vancouver, B.C.**, 2182 W. 12 Ave. Postal Code: V6K 2N4. Tel: (604) 736-3355. Sales Mgr.: William Tait; Promo. Mgr.: B. Ryman—**Winnipeg, Man.**, 365 Hargrave St. Postal Code: R3B 2K3. Tel: (204) 942-2413. Sales Mgr.: J. Skelly—**St. Laurent, P.Q.**, 8400 Cote de Liesse Rd. Postal Code: H4T 1G7. Tel: (514) 341-4640. Sales Mgr.: Frank Iacovella.

**Labels: (Owned)** Coral budget, MCA, Vocalion; **(distributed)** Cycle, GNP Crescendo, Rocket, State, Tally, Track.

M G M, see Polydor.

M M M, see Beaver Systems.

M O R, see Boot & London.

M W C, see Quality.

Mace, see Musimart.

Maison de Soul, see Blue.

Makossa, see Musimart.

Malaco, see RCA.

Manibelle, see London.

Manna, see Word.

Manticore, see Motown.

Maranatha!, see Praise.

Marathon, see Concord.

Mark-Lin Recs. Inc., 602 Gordon Baker Rd., Willowdale, Ont. M2H 3B4. Tel: (416) 497-9700. Pres.: Lee Farley, Gen. Mgr.: Bob Ozanick.

**Labels: (Licensed—foreign)** Alshire, Audio Spectrum, Autumn, Grit, Oscar, Peter Rabbit, Somerset (all USA); Music World (New Zealand).

Master's Collection, see Praise.

Ben McPeck Ltd., 131 Hazleton Ave., Toronto, Ont. M5R 2E4. Tel: (416) 924-2106. Pres.: Benjamin D. McPeck.

Mellow Man Recs., PO Box 4014, Postal Sta. A, Toronto, Ont. M5W 1H8. Tel: (416) 783-0280. Pres.: William Moran; Gen. & Sales Mgr.: D. Butler; A&R: Willie Dee.

**Labels: (Owned)** Foxy Lady, Hi Energy, Mellow Man, OK, Powder Puff, Rapper, Rufus, Sweet Thing; **(licensed domestic)** Golde Soul, Is-Dee-One; **(licensed foreign)** DUO, Daran, Ja-Wes, One World, O'Retta, Rap (all USA).

Melodiya/Angel, see Capitol.

Melodyland, see Motown.

Mercury, see Polydor.

Midsong Int'l, see RCA.

Milestone, see Musimart & Motown.

Brian Millan Music Corp., PO Box 1322, Sta. B, 1250 University St., Montreal, P.Q. H3B 3K9. Tel: (514) 288-8191. Cable: BMUSIC. Telex: 055-60027. Pres. Canada & US Relations: Brian Millan; VP: Ben Gyselinck. Treas.: Alberta Hatch; Art Dir.: Eileen Haines.

**Home office:** Belgium, Baltic-Brian Millan Int'l Foundations.

**Labels: (Owned)** American Century, Soul Vista.

**Int'l rep.:** USA (Nationwide Sound).

Mini, Mini, see RCA.

Minic, see Musimart.

Mr. Pickwick, see Pickwick.

Mistletoe, see Musimart.

Mojo, see Musimart.

Monticiana, see Dynacom.

Monument, see CBS.

Morning, see London.

Motown Recs. (Canada) Ltd., 1960 Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855. Telex: 065-25387. VP & Mng. Dir.: R.H. Newman; Sales & Promo. Rep.: Jerry Hochberg; Sales Rep.: Leo DeRoche.

**Labels: (Owned)** Gordy, Gull, Hitsville, Manticore, Melodyland, Motown, Natural Resources, Prodigal, Rare Earth, Soul, Tamia; **(distributed—not licensed):** (Ontario only) Fantasy, Milestone, Prestige (all USA).

Mountain Dew, see Musimart.

Mums, see CBS.

Muse, see Capitol.

Mushroom, see Can-Base.

Music Masters, see Musimart.

Music Minus One, see Musimart.

Musicus, see Artofonie & RCA.

Music World, see Mark-Lin.

Musidisc, see Archambault & GRT.

Musimart Ltd., 970 McEachran Ave., Outremont, P.Q. H2V 3E3. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erick, Gen. & Sales Mgr.: Jack Inhaber; Promo. Dir.: Bob Boe.

**Branches:** **Vancouver, B.C.**, 2737 W. 21 Ave. Postal Code: V6L 1K4. Tel: (604) 738-3901. Mgr.: Stan Levy—**Brampton, Ont.**, 210 Rutherford Rd. Postal Code: L6V 2X9. Tel: (416) 453-4285. Mgr.: Alan Freedman—**Toronto, Ont.**, 2400 Bathurst St. Postal Code: M6B 2Y7. Tel: (416) 781-4893. Mgr.: Ben Michaels.

**Labels: (Owned)** Pierrot, Planet; **(distributed)** Advent, Alligator, Altone (tape only), Apom, Audio House, Berlitz, Bis, Black & Blue, Blue Canyon, Blue Labor, Buckboard, Cabot, Candide, Chairman, Choice, Classic Jazz, D&M Sound, Desmar, Dynasty, ESP, Empire, Eurotone, Fairmount, Famous Personality, Fantasy, Flying Fish, Gateway, Happy Tunes, JAS, Jazz Archives, Jazz-Men, Jazz Showcase, Jazz, Joyce, Let's Sing, Mace, Makossa (Ed.), Milestone, Minic, Mistletoe, Mojo, Mountain Dew, Music Masters, Music Minus One, Musimart, Nocturne, Onyx, Orbit (tape only), PBR Int'l, Panoram, Pelican, Peter Pan, Phoenix Jazz, Prestige, Rego, Roper, Rumbleseat, SFFP, Sackville, Sheba, Sheffield, Silver

Swan, Snocan, Spottite, Springboard, Stash, Strata-East, Supremacy, Tifton, Tikva, Tinkerbell, Trip, Turnabout, Upfront, Vee Jay, Vetco, Vox, Xanadu, Zap.

Muskadine, see Musimart.

Mustard, see Damon & RCA.

Myrrh, see Word.

Nashcan, see London Bobby.

Natural Resources, see Motown.

Nemo, see Cosmic.

Nemperor, see WEA.

New Life, see Praise.

New Pax, see Word.

New Song, see Word.

Nimbus 9, see RCA.

Nocturne, see Musimart.

Nonesuch, see WEA.

North Country Faire Rec. Co., 314 Clewong, Ottawa, Ont. K1S 2B8. Tel: (613) 234-6992. Pres.: T. Peter Hern.

NuSong, see Rada.

O K, see Mellow Man.

Oasis, see Quality.

Odyssey, see CBS.

L'Oiseau-Lyre, see London.

Okeh, see CBS.

Old Town, see Polydor.

One World, see Mellow Man.

Onyx, see Musimart.

Option, see Transworld.

Orbit, see Musimart.

O'Retta, see Mellow Man.

Oscar, see Mark-Lin.

Oui, see Transworld.

Outre-Mer, see RCA.

Ovation, see London.

Owari, see Sackville.

Oyster, see Polydor.

P B R Int'l, see Musimart.

P I, see Peters Int'l.

P M, see Post Meridien.

P T L, see Beaver Systems.

Pablo, see RCA.

Pacific Arts, see RCA.

Pamplermousse, see Cosmic.

Panorama, see Musimart.

Papillon, see RCA.

Paragon, see Word.

Parapluie, 7033 Transcanadienne, Suite 221, St. Laurent, P.Q. H4T 1S2. Tel: (514) 331-2742.

Parapluies, see WEA.

Parrot, see London.

Passport, see GRT.

Pathe, see Capitol.

Pausa, see UA.

Pelican, see Musimart.

Penny Farthing, see A&M.

People, see Polydor.

Periwinkle Recs., 1262 Don Mills Rd., Suite 3A, Don Mills, Ont. M3B 2W7. Tel: (416) 445-0878, 444-1941. Owner: Art Snider.

Peter Pan, see Musimart.

Peter Rabbit, see Mark-Lin.

Peters Int'l Canada Ltd., 209 Davenport Rd., Toronto, Ont. M5R 1J4. Tel: (416) 961-3174.

**Home office:** USA.

**Labels: (Owned)** Aris, Cosmos, PI.

Petra, see Praise.

Phase 4, see London.

Philadelphia Int'l, see CBS.

Philips, see London.

Philo, see London.

Phoenix Jazz, see Musimart.

Pickwick Recs. of Canada Ltd., 106-108 McMaster Ave., Ajax, Ont. L1S 2E7. Tel: (416) 683-1466. Telex 06-981378. Reg'l Sales Mgr.: Brian E. Sherman.

**Labels: (Owned)** Hilltop, Mr. Pickwick, Pickwick; **(licensed)** Camden, Everest, Gala, Sesame Street.

Pierrot, see Musimart.

Planet, see Musimart.

Plantation, see Quality.

Playboy, see Quality.

Pleiade, see Archambault & Polydor.

Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: 05-825690. Pres.: Tim Harold; VP Mktg. & Sales: Dieter Radecki; VP Prod. Mgmt.: Leo da Silva; A&R Dir.: Peter Horvath; Classical Dir.: Vas Pollakis; Nat'l Promo. Mgr.: David Brodeur; Int'l Label Mgr.: Michael Hoppe; North American Prod. Mgr.: Wendy Lockwood.

**Sales offices:** **Calgary, Alta.**, PO Box 9531. Postal Code: T2P 2W6; 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: 03-821859. Mgr.: Ken Graydon—**Vancouver, B.C.**, 805 W. Broadway, Mezzanine. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: 04-54410. Mgr.: Peter Behnke—**Toronto, Ont.**, Etobico Tower, Suite 707, 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: (416) 622-6680. Telex: 06-967755. Mgr.: Al Elias; Promo.: Lori Bruner.

**Labels: (Owned)** Archiv (Germany), Contour, Debut (Germany), Deutsche Grammophon (Germany), Festival of Hits (Germany), Heliodor (Germany), MGM (USA), Mercury (USA), Polydor, Privilege (Germany), Verve; **(licensed domestic)** Anthem, Fatcat, Pleiade, Voyage; **(licensed foreign)** All Platinum (USA), BBC (UK), Barclay (France), Claridge (USA), Contempo (UK), Dial (USA), ECM (Germany), Laurie (USA), Lifesong (USA), Mercury Golden Imports (Netherlands), Mercury Jazz Masters (Netherlands), Old Town (USA), Oyster (UK), People (USA), RSD (USA), Riviera (France), Sam (USA), Smash (USA), Soul City (USA), Spring (USA), Turbo (USA), UK (UK), Vibration (USA).

Pops Update, see Rada.

Portrait, see CBS.

Post Meridien Prod'ns Ltd., PO Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951. Dir.: Lois Oki.

**Home office:** USA, PM.

**Label: (Owned)** PM.

Powder Puff, see Mellow Man.

Power Exchange, see RCA.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby,

B.C. V5T 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk; Mktg. Mgr.: Paul Young.

**Labels: (Owned)** Faith, Horizon, Master's Collection, Praise, Quest; **(licensed—foreign)** Green Tree, Heart Warming, Impact, Listen, Maranatha!, New Life, Petra (all USA); Scripture in Song (Australia); **(distributed—not licensed)** Jimmy Swaggart (USA).

**Int'l rap.:** US (New Life).

Prestige, see Musimart & Motown.

Private Stock, see Quality.

Privilege, see Polydor.

Prodigal, see Motown.

Project 3, see London.

Prosop, see RCA.

Psi Recs., 1747 W. Third Ave., Vancouver, B.C. V6J 1K7. Tel: (604) 732-3761.

Pure Gold, see RCA.

Purple, see Attic.

Pyramid, see Quality.

Quadradis, see RCA.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Finance: Howard J. Hayman; VP Mktg.: Jack Vermeer.

**Branches:** **Winnipeg, Man.**, Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Chuck Porter—**Amherst, N.S.**, 62 1/2 Agnew St. Postal Code: B4H 2C2. Tel: (902) 667-9195—**Toronto, Ont.**, 130 Mack Ave. Postal Code: M1L 4P5. Tel: (416) 698-5643. Mgr.: Jack Vermeer; Promo.: Joe Owens—**Montreal, P.Q.**, 2215 Beaconsfield Ave. Postal Code: M4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon; Promo.: Daniel Locas.

**Labels: (Owned)** Birchmount, Broadland, Celebration, Quality, Ringside; **(licensed domestic)** Badger, Corner Store, MWC, Skyline; **(licensed foreign)** AVI, Annuit Coepts, Avco, Beserkeley, Buddha, Casablanca, Chelsea, Groove Merchant, H&L, Kama Sutra, King, Oasis, Plantation, Playboy, Private Stock, Pyramid, Ranwood, Roulette, Roxbury, SSS Int'l, Semaphore, Starday.

Quest, see Praise.

R C A Ltd., 101 Duncan Mill Rd., Suite 300, Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. Telex: 06-966577. TWX: 610-492-4746. VP & Gen. Mgr.: Ed Preston; Central & Eastern Opns. Mgr.: Andy Nagy; Western Opns. Mgr.: Uwe Schnack.

**Labels: (Owned)** Bluebird (USA), Canada Int'l, Golden Greats, Gold Seal (USA), Lyrus, Lotus, Pure Gold, Quadradis, RCA (USA), Red Seal (USA), Vault Treasure (USA), Victor (USA), Victrola (USA); **(licensed domestic)** Arpeggio, Bazaar, Caparo, Carrere, Damon, Direction, Erable, Fantel, Filoson, Fusion, Musicus, Mustard, Nimbus 9, Outre-Mer, Papillon, Red Bus, Tempo, Sesame, Special, Tembo, 36, West End; **(licensed foreign)** Alston (USA), Ariola America (USA), Ariola GTO (USA), Bang (USA), Black & White (France), Blue Candle (USA), Bluestime (France), Bullet (USA), CTI (USA), Cat (USA), Colgems (USA), Copacabana (Brazil), Dash (USA), Drive (USA), Erato (France), 57th Street Entertainment (USA), Flying Dutchman (USA), Glades (USA), Good Earth (USA), Grit (USA), Grunt (USA), Gryphon (USA), Improv (USA), Island (USA), Kayvette (USA), Kudu (USA), L & C (USA), Lax (USA), Malaco (USA), Midsong Int'l (USA), Mini (USA), Pablo (USA), Pacific Arts (USA), Power Exchange (UK), Prosop (USA), Republic (USA), Rocky Coast (USA), Salsoul (USA), Salvation (USA), Saravah (France), Shannon (USA), Shield (USA), Signature (USA), Soul Train (USA), TK (USA), Tabu (USA), Tattoo (USA), Bob Thiele Music (USA), Westbound (USA), West End Indo (USA), Windsong (USA), Wooden Nickel (USA).

R S O, see Polydor.

Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney; VP Opns.: Evelyn Rodney.

**Labels: (Owned)** Laser, Lasso, Rada, Ranch House, **(distributed)** Charity, Fun Time, NuSong, Pops Update, Sun Dance.

Rampage Int'l Prod'ns, 526 Queen St. E., Toronto, Ont. M5A 1V2. Tel: (416) 362-3375. Pres.: Jack Kane; VP: Jack Morrow; Gen. Mgr.: John Nash. (Distributed by United Artists)

Ranch House, see Rada.

Ranwood, see Quality.

Rap, see Mellow Man.

Rapper, see Mellow Man.

Rare Earth, see Motown.

Rebel Rec'g Co. Inc., 190 Don Park Rd., Markham, Ont. L3R 2V8. Tel: (416) 495-1710. Pres.: John C. Irvine; VP & Sec'y-Treas.: Charles R. Freeland; Sales Mgr.: Al Perry.

**Labels: (Owned)** Rebel, Zap.

Red Bus Tempo, see RCA.

Red Seal, see RCA.

Redwood Recs., 173 Pemberton Ave., North Vancouver, B.C. V7P 2R4. Tel: (604) 986-1727. Gen. Mgr.: William Snow.

**Int'l branch:** England

Rego, see Musimart.

Reprise, see WEA.

Republic, see RCA.

Ringside, see Quality.

Rising, see Champlain & London.

Riviera, see Polydor.

Rocket, see MCA.

Rocky Coast, see RCA.

Rodeo, see London.

Rolling Stones, see WEA.

Roper, see Musimart.

Roulette, see Quality.

Roxbury, see Quality.

Royalty Recs. of Canada Ltd., 9229 58 Ave., Edmonton, Alta. T6E 0B7. Tel: (403) 436-0665. Pres.: Jack Dubasz; VP & A&R: R. Harlan Smith; Sales Mgr.: Ian F. Douglas.

Rufus, see Mellow Man.

Rumbleseat, see Musimart.

S F F P, see Musimart.

S G M Recs. Ltd., PO Box 34374, Sta. D, Vancouver, B.C. V6J 4P3. Tel: (604) 879-7255.

S S S Int'l, see Quality.  
 Sackville Rec'gs, 893 Yonge St., Toronto, Ont. M4W 2H2.  
 Tel: (416) 929-5065. Chief Execs.: John Norris, William E. Smith. (Distributed by Musimart)  
 Labels: (Owned) Sackville; (licensed) Dawn Club, Owari.  
 Int'l reps.: Australia (Jazz Down Under), France (Musica), Germany (ENJA), Italy (Hi-Fi), Scandinavia (SteepleChase), Switzerland (America Sound, Plainisphere), UK (Spotlite), USA (Tant).  
 Sacred, see Word.  
 Sacred Songs, see Word.  
 Sage, see Transworld.  
 Salsoul, see RCA.  
 Salvation, see CTI & RCA.  
 Sam, see Polydor.  
 San Francisco, see WEA.  
 Saravah, see RCA.  
 Scope, see World.  
 Scripture in Song, see Praise.  
 Select, see Archambault.  
 Semaphore, see Quality.  
 Seraphim, see Capitol.  
 Sesame, see RCA.  
 Sesame Street, see Pickwick.  
 Shannon, see RCA.  
 Sheba, see Musimart.  
 Sheffield, see Musimart.  
 Shield, see RCA.  
 Signature, see RCA.  
 Silver Swan, see Musimart.  
 Sire, see GRT.  
 Skyline, see Quality.  
 Smash, see Polydor.  
 Smile Recs. (div. of Northern Light & Sound Entertainment Corp.), 1659 Bayview Ave., Toronto, Ont. M4G 3C1.  
 Tel: (416) 485-1157. Pres.: David Coultts; VP: Brian Ayres. (Distributed by GRT).  
 Int'l reps.: Australia & New Zealand (RCA), Japan (Disc Centre).  
 Snocan, see Musimart.  
 Societe Francaise du Son, see London.  
 Solid Rock, see Word.  
 Solo (Disques) Inc., 7033 Transcanadienne, St. Laurent, P.Q. H4T 1S2.  
 Somerset, see Mark-Lin.  
 Sonopresse, see Gamma.  
 Soul, see Motown.  
 Soul City, see Polydor.  
 Soul Train, see RCA.  
 Soul Vista, see Brian Millan.  
 Soundaround, see Calart.  
 Sound Bird, see GRT.  
 Sound Stage 7, see CBS.  
 Sparrow, see Word.  
 Special, see RCA.  
 Spectrum, see Transworld.  
 Spirit, see London.  
 Spotlite, see Musimart.  
 Spring, see Polydor.  
 Springboard, see Musimart.  
 Springwater Prod'ns Ltd., 56 Clinton St., Guelph, Ont. N1H 5G5. Tel: (519) 824-7885. Pres.: Homer Hogan; VP: Dorothy Hogan.  
 Int'l branch: USA.  
 Starday, see Quality.  
 Stash, see Musimart.  
 State, see MCA.  
 Stereo Treasury, see London.  
 Stony Plain Rec'g Co. Ltd., PO Box 861, Edmonton, Alta. T5J 2L8. Tel: (403) 465-7106. Label Mgr. Holger Petersen. (Distributed by London).  
 Strata-East, see Musimart.  
 Studio SM, see Archambault.  
 Summit, see Word.  
 Sun Dance, see Rada.  
 Sunset, see UA.  
 Supremacy, see Musimart.  
 Jimmy Swaggart, see Praise.  
 Swallow, see Bleu.  
 Sweet Thing, see Mellow Man.  
 T K, see RCA.  
 T-Neck, see CBS.  
 T S O P, see CBS.  
 Tabu, see RCA.  
 Charles Talar, see Gamma.  
 Tally, see MCA.  
 Tarnia, see Motown.  
 Tangerine, see London.  
 Tattoo, see RCA.  
 Tee Vee Recs. Inc., 60 Bullock Dr., Markham, Ont. L3P 1W2. Tel: (416) 294-4603. Pres.: E.P. LaBuick; VP: D. Harding; A&R Mgr.: Dan LaRoche; Mktg. Mgr.: Howard Green; Prod'n Co-ord.: Lynda Black.  
 Branch: Edmonton, Alta., 10209 63 Ave. Postal Code: T6E 0G8. Tel: (403) 434-1472. Reg'l Sales Mgr.: Rick Haines.  
 Int'l branch: USA.  
 Teldec, see Attic.  
 Telefunken, see London.  
 Tembo, see RCA.  
 Bob Thiele Music, see RCA.  
 36, see RCA.  
 Three Brothers, see CTI.  
 Threshold, see London.  
 Thunder, see CBS.  
 Tiffany (Disques), 1400 Rue Metcalfe, Montreal, P.Q. Tel: (514) 843-6048. Dir. Gen.: Yvan Dufresne.  
 Tifton, see Musimart.  
 Tikva, see Musimart.  
 Tinkerbell, see Musimart.  
 Track, see MCA.  
 Transworld Corp., 1230 Montee de Liesse, Montreal, P.Q. H4S 1J4. Tel: (514) 336-3110. Pres.: Art Young.  
 Labels: (Owned) Image, Jaune, Love, Option, Qui, Sage, Spectrum, Transworld, Transworld Int'l, Zodiac (all French language).  
 Trip, see Musimart.  
 True North Recs., 50 Alexander St., No. 1404, Toronto, Ont. M4Y 1B6. Tel: (416) 961-2626. Pres. & Prod'r: Ber-

nard Finkelstein; VP: B.C. Fiedler; A&R Mgr.: Bart Schoales. (Distributed by CBS).  
 Int'l rep.: USA (Island).

Turbo, see Polydor.  
 Turnabout, see Musimart.  
 20th Century, see GRT.  
 U A Recs. Ltd., 6 Lansing Square, Suite 208, Willowdale, Ont. M2J 1T8. Tel: (416) 491-7552. Pres.: Stan Kulin; A&R Dir.: Keith Patten; Nat'l Promo. Dir.: Al Matthews. (Distributed by Capitol).  
 Labels: (Owned) Blue Note, Liberty, Sunset, United Artists; (distributed) Pausa.  
 U K, see Polydor.  
 United Artists, see UA & Capitol.  
 Uprfront, see Musimart.  
 V I P, see London.  
 Val, see Velerio.  
 Vamp, see Velerio.  
 Vanguard, see Capitol.  
 Vault Treasure, see RCA.  
 Vee Jay, see Musimart.  
 Velerio Americana Recs., 79 Lunness Rd., Toronto, Ont. M8W 4M7. Tel: (416) 259-9182. Mng. Dir.: Jose Osana.  
 Labels: (Owned) Val, Vamp, Velerio.  
 Vertigo, see London.  
 Verve, see Polydor.  
 Vetco, see Musimart.  
 Vibration, see Polydor.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Virgin, see CBS.  
 Vocalion, see MCA.  
 Vogue, see London.  
 Volt, see WEA.  
 Vox, see Musimart.  
 Voyage, see Polydor.  
 W E A Music of Canada Ltd., 1810 Birchmount, Scarborough, Ont. M1P 2J1. Tel: (416) 291-2515. Pres.: Ken Middleton; VP Mktg.: Don Grant; Treas.: Joe Edoan; Nat'l Promo. Mgr.: Larry Green.  
 Branches: Calgary, Alta., 4640 Manhattan Rd. SE. Postal Code: T2G 4B5. Tel: (403) 243-7164. Mgr.: Alex Clark.—Vancouver, B.C., 40 E. Fifth Ave. Postal Code: V5T 1G8. Tel: (604) 879-8681. Mgr.: Rob Bone.—Winnipeg, Man., 24 Stevenson Rd., St. James R3H 0H8. Tel: (204) 786-6934. Mgr.: Barry Smith.—Montreal, P.Q., 214 Brunswick Blvd., Pointe Claire H9R 1A6. Tel: (514) 697-7440. Mgr.: Jac Chenier.  
 Labels: (Owned) Asylum, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Paraplues, Reprise, Warner Bros.; (licensed) Bearsville, Big Tree, Capricorn, Curton, DiscReet, Embryo, Famous Charisma, Grateful Dead, Little David, Nemporer, Rolling Stones, San Francisco, Volt, WMOT, Warner-Spector, Whitfield, Wing & A Prayer (all USA).  
 W M O T, see WEA.  
 Warner Bros., see WEA.  
 Warner-Spector, see WEA.  
 Westbound, see RCA.  
 West Coast Dance Discs Ltd., 1180 Bidwell St., Vancouver, B.C. V6G 2K6. Tel: (604) 669-6046. Dir. J. Zutz.  
 West End, see RCA.  
 West End Indo, see RCA.  
 White Owl, see Circa.  
 Whitfield, see WEA.  
 Windsong, see RCA.  
 Wing & A Prayer, see WEA.  
 Wonderland, see Word.  
 Wooden Nickel, see RCA.  
 Woodshed Recs. Ltd., RR. 1, Emsdale, Ont. POA 1J0. Tel: (705) 636-5684. Pres.: David Essig; Sec'y-Treas.: Bruce Reynolds; Pop A&R Dir.: Ken Palmer; Pub. & Promo. Dir.: Carolyn Braunlich.  
 Word Recs. Ltd., PO Box 6900, 250 SW Marine Dr., Vancouver, B.C. V5X 2R5. Tel: (604) 321-6785. Pres. & Adv. Dir.: Gerry B. Scott; VP: J.E. Scott; Sales & Mktg.: Phil Crofton, Doug Stark, Don Harbridge.  
 Int'l branch: USA.  
 Branches: Edmonton, Alta., 4332 114 A St. Postal Code: T6S 1N7. Tel: (403) 436-5956.—London, Ont., 152 Wellesley Crescent. Postal Code: N5V 1J7. Tel: (519) 455-2097.  
 Labels: (Owned) Canaan, Century, Image VII, Myrrh, Sacred, Word; (Distributed) Good News, Janz, Jim, Lamb & Lion, Light, Manna, NewPax, New Song, Paragon, Sacred Songs, Solid Rock, Sparrow, Summit, Wonderland.  
 World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Toronto Tel: (416) 364-0575. Pres.: William Hewson; Gen. Mgr.: Bob Stone.  
 Labels: (Owned) Ampersand, Audat, CTL, Cascade, Scope, World.  
 Xanadu, see Musimart.  
 Zap, see Rebel & Musimart.  
 Zodiac, see Transworld.

## ● music publishers

A M, see Chappell—Chappell.  
 A M E Ltd. (American Metropolitan Ent's. Ltd.) (BMI, ASCAP), 3896 Bathurst St., Suite B-3, Downsview, Ont. M3H 3N5. Tel: (416) 638-3261.  
 Affiliates: Edward Arthur Music Publ'g Corp., Berkshire Music Inc., Broadway Music Corp., Drury Lane Music Corp., Edwards Music Co. Inc., Glenbrook Music Corp., Jay Boy Music Corp., Edward Kassner Music Co. (Canada) Ltd., Kingsley Music Corp., Kryder Music Corp., Marian Music Corp., Myers Music Inc., Piccadilly Music Corp., Pinelawn Music Publ'g Co. Inc., Rush Music Corp., Saxon Music Corp., Peter Schaeffers Music Corp., Select Music Inc., Sid-Lee Music Corp., Larry Spier (Canada) Ltd., Syndicate Music Inc., Tideland Music Publ'g Corp., Town & Country Music Inc., Tray Music Corp., David Wilkes Music Corp.  
 Int'l affiliates: Belgium (Kassner), Brazil (Kassner, Broadway), France (Monica), Germany (AME, Kassner, Broadway), Italy (Kassner), Netherlands (Kassner-AI-

tona), Spain (Kassner), Sweden (Kassner, Broadway), UK (Kassner).

Int'l rep.: USA (Copyright Serv. Bureau).

A Q E M Lee. (Agence Quebecoise de l'Ed. Musicale) (CAPAC), see SMCL.

Abigail Music Ltd., see Chappell—Chappell.

Abovewater Music (BMI), see Attic.

Accadia, see Chappell—Chappell.

Act III Music Inc., see Chappell—Chappell.

Addax, see Chappell—Chappell.

Ah! Music, see Chappell—Chappell.

Alexscar Music, see Chappell—Chappell.

Algor Music Ltd. (CAPAC), 372A Yonge St., Toronto, Ont. M5B 1S6. Tel: (416) 597-0066.

Allmine Music Co., see Chappell—Chappell.

Alphaventure Music Publ'g Co., see Chappell—Chappell.

Amak Music, see Chappell—Chappell.

American Metropolitan Ent's. Ltd., see AME Ltd.

Andval Music Co., see Chappell—Edwin H. Morris.

Anglo-Pic Music, see Chappell—Chappell.

Angry Giant, see Chappell—Bergman, Vocco & Conn.

Annandale Music Co., see Chappell—Edwin H. Morris.

Bobby Anthony Music, see Chappell—Chappell.

Antique Music, see Chappell—Chappell.

Anton Publ'ns, see Chappell—Chappell.

Antrim Music (BMI), PO Box 4486, Vancouver, B.C. Tel: (604) 681-8311. Gen. Mgr.: Les Weinstein.

Affiliates: Portrush Music (CAPAC), Shee Gwee Publ'g (BMI).

Int'l rep.: Worldwide exclusive of Canada & USA (Essex).

April Music (Canada) Ltd. (CAPAC), 121 Leslie Ave., Suite 404, Toronto, Ont. M4P 1K5. Tel: (416) 447-5949.

Cable: COLRECORD. Dir.: Wayne Patton; Opns. Mgr.: Mrs. Vivien E. Hicks.

Affiliate: Blackwood Music (Canada) Ltd. (BMI).

Int'l firms represented: April (Australia, France, Germany, Israel, Italy, Japan, Netherlands, New Zealand, Spain, Sweden, South Africa, UK, USA), Favorite (Yugoslavia), Melograf (Argentina), Ed. Latino Americana (Brazil), Mundo Musical (Central America, Mexico, Venezuela).

Int'l reps.: Belgium (April), USA (April, Blackwood).

Aquarius Recs. Ltd. (CAPAC), 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-1001. Telex: 01-20678.

Pres.: Terry Flood; Gen. Mgr.: Dan Lazare.

Affiliates: Makhan Publ'g (BMI), Riverson (BMI), Slalom (BMI).

Aravan Music (BMI), see Can-Base.

Archambault Inc. Ed. (CAPAC), 500 St. Catherine St. E., Montreal, P.Q. H2L 2C6. Tel: (514) 849-6201. Cable: ARCHMUSIC. Co-Owner: Rosaire Archambault.

Arko Music, see Chappell—Chappell.

Arlow, see Chappell—Chappell.

Edward Arthur Music Publ'g Corp., see AME Ltd.

Ascherberg Hopwood & Crew Ltd., see Chappell—Chappell.

Athenasie Music, see Chappell—Chappell.

Atmosphere Music, see Chappell—Chappell.

Attic Publ'g Group, 98 Queen St. E., Toronto, Ont. M5C 1S6. Tel: (416) 862-0352. Telex: 06-21985. Pres.: Alexander Mair; Prof. Mgr.: Lorraine Hume.

Affiliates: Abovewater Music (BMI), Big Bay Music (BMI), Canvee Music (CAPAC), Hagood Hardy Music (BMI), Mattawa Music (CAPAC), Mooncat Music (BMI), Pondwater Music (CAPAC).

Int'l firms represented: Global (Germany), ATV (USA); Arista/Career Music (USA).

Int'l reps.: Australia (Rondor), France (Claude Pascal), USA (ATV).

Axehandle Music, see Chappell—Chappell.

Axe Music (CAPAC), 14 Overlea Blvd., Toronto, Ont. M4H 1A4. Tel: (416) 425-6237. Pres.: Greg Hambleton; Prof. Mgr.: D. Lodge.

Affiliate: Belsize Park Music (BMI).

Int'l rep.: Australia (Image Recs.).

B A G (Eds.) (Bagatelle American Group) (CAPAC), see SMCL.

B A T Music Ltd., see Chappell—Chappell.

B D M Music Ltd., see Chappell—Chappell.

B J C Music Mgmt. Ltd., 5000 Buchan St., Suite 601, Montreal, P.Q. H4P 1T5. Tel: (514) 738-1160. Pres. & Gen. Mgr.: Brian Chater.

Branch: Toronto, Ont., 1912-A Avenue Rd., Suite E-12. Postal Code: M5M 4A1. Tel: (416) 225-8914.

Affiliated firm: Ample Parking Music Publ'ns (CAPAC).

Affiliates: Buchan Music (CAPAC), Debcas Music (BMI), Liad Music (BMI), Melbrooke Music (BMI), Melville Music (CAPAC), Slalom Music (BMI).

Int'l firms represented: Mento (Germany); Derby Music (Netherlands); Barn, Everblue, Andrew Heath, Heathside, Intune, Ladysmith, Martin-Coulter, Mews, Steve, Valentine, Wedge, (all UK); Hot Egg, Jimmy's, Mi-Vap, Ragamuffin, Silverhill, Valgroup, Woodmont, (all USA).

B + 3, see Montana.

Ba-Be-Bi-Bo-Bu (Les Eds.), see Chappell—Chappell.

P E Baker Music Ltd., see Chappell—Chappell.

Bald Mountain, see Chappell—Bregman Vocco & Conn.

Banner Music, see Chappell—Chappell.

Barmass Music Ltd., see Chappell—Chappell.

Barwin Music, see Chappell—Chappell.

Bedford, see Chappell—Edwin H. Morris.

Beechwood Music of Canada, 31 Prince Arthur Ave., Toronto, Ont. M5R 1B2. Tel: (416) 922-2251. A&R Staff Ass't: Michael Docker.

Home office: USA.

Charles Begg, see Chappell—Chappell.

Begonia Melodies Inc., see Chappell—Chappell.

Belinda (Canada) Ltd., see Chappell—Chappell.

Belsize Park Music (BMI), see Axe.

Benaventure Music Publ'g Co., see Chappell—Chappell.

Benton Publ'ns, see Chappell—Chappell.

Berandol Music Ltd. (BMI), 11 St. Joseph St., Toronto, Ont. M4Y 1J8. Tel: (416) 924-8121. Pres.: Ralph A. Cruickshank; Gen. Mgr.: Graham Coles.

Affiliate: Cee & Cee Music (CAPAC).

Int'l firms represented: Hargail (USA), Universal (UK).

Int'l reps.: Australia (Boosey & Hawkes), Japan (Zen-On), UK (Universal).

Berkshire Music Inc., see AME Ltd.

Irving Berlin, see Chappell.

Betanne Music Publ'g Co. (CAPAC), see Halben.

Big Bay Music (BMI), see Attic.  
 Big Bazaar Music Publ'g Co. (CAPAC), see SMCL.  
 Big Beat, see Chappell—Chappell.  
 Big Heather, see Chappell—Chappell.  
 Big Sandy, see Chappell—Chappell.  
 Birdées, see Chappell—Chappell.  
 Black Wing Music Ltd. (CAPAC), 50 Alexander St., Apt. 1404, Toronto, Ont. M4Y 1B6. Tel: (416) 961-2626. Pres.: Bernie Finkelstein; Gen. Mgr.: Bernie Fiedler.  
**Affiliates:** Golden Mountain Music (BMI), Moonrider Music (CAPAC).  
 Blackwood Music (Canada) Ltd. (BMI), see April Music.  
 Ben Bloom Music Corp., see Chappell—Chappell.  
 Karl Biore Music, see Chappell—Chappell.  
 Blue Fame Music, see Chappell—Chappell.  
 Blue River Music Inc., see Chappell—Edwin H. Morris.  
 Blythwood Music (BMI), see Early Morning.  
 Bondola, see Chappell—Chappell.  
 Bottom Line Music, see Chappell—Chappell.  
 Brau'enjuice Music, see Chappell—Chappell.  
 Bradshaw, see Chappell—Edwin H. Morris.  
 Brandy Publ'g (BMI), see Core.  
 Brazeamount Music Corp., see Chappell—Chappell.  
 Bregman, Vocco & Conn, see Chappell.  
 BritishColumbia Music (BMI), see Can-Base.  
 Brillit Music (BMI), 9 Hilliard Pl., Weston, Ont. M9R 2N1. Tel: (416) 244-3111. Pres.: H. Robert Smith.  
**Broadland Music (BMI), see Quality.**  
 Broadway Music Corp., see A.M.E. Ltd.  
 Brothers Two Music, see Chappell—Chappell.  
 Brown Trout Music, see Chappell—Chappell.  
 Bruce Music Ltd., see Chappell—Chappell.  
 Bruin, see Chappell—Chappell.  
 Buchan Music (CAPAC)—Pres.: Bill Hill—see BC Music.  
 Bundin Music, see Chappell—Chappell.  
 Burke & Van Heusen Inc., see Chappell—Edwin H. Morris.  
 Burlington Music of Canada Ltd. (CAPAC), 6265 Cote de Liesse, Ville St. Laurent, P.Q. H4T 1A3. Tel: (514) 341-5350.  
**Home office:** England, Burlington-Palace Group.  
**Int'l branches:** Australasia (Palace in Australia), Benelux (Palace in Netherlands), France (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington).  
**Affiliate:** Felsted Music of Canada Ltd. (BMI).  
 Burthem, see Chappell—Chappell.  
 Burvan, see Chappell—Chappell.  
 Butler Music Corp., see Chappell—Chappell.  
 Buxton Hill, see Chappell—Chappell.  
 By Gene Music, see Chappell—Chappell.  
 Bytown Music Publ'rs (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont. K1P 5B9. Tel: (613) 237-3981. Pres. & Gen. Mgr.: H. Glatt.  
**Affiliates:** Manda Music (CAPAC), Martintown (CAPAC), Tomato Tunes (CAPAC).  
 C F Music Publ'g Co. (CAPAC), see SMCL.  
 Cakewalk, see Chappell—Bregman Vocco & Conn.  
 Canadiana Music, see Chappell—Chappell.  
 Canadian Brass Publ'ns (CAPAC), see Morning.  
 Can-Base Prod'ns Ltd., 1234 W. Sixth Ave., Vancouver, B.C. V6H 1A5. Tel: (604) 736-7207. Telex: 04-54667. VP Publ'g: Ian Warner; Gen. Mgr.: Rolf Hennemann.  
**Affiliates:** Aravan Music (BMI), British Columbia Music (BMI), How About Music (CAPAC).  
**Int'l firms represented:** Andorra Music (USA), Mushtunes Music (USA).  
**Int'l reps.:** USA (Andorra, Mushtunes)  
 CanCon Music (BMI), see Champlain.  
 Canvee Music (CAPAC), see Attic.  
 Capri Music Ltd., see Chappell—Chappell.  
 Captain Marvel Music, see Chappell—Chappell.  
 Carmel, see Chappell—Edwin H. Morris.  
 Carnaby Music Ltd., see Chappell—Chappell.  
 Carthy Music Inc., see Chappell—Chappell.  
 Casserole Music Inc., see Chappell—Chappell.  
 Caveat Music Publ'rs Ltd., see E. C. Kerby.  
 Cee & Cee Music (CAPAC), see Berandol.  
 Celebrity, see Chappell—Chappell.  
 Chain Gang, see Chappell—Bregman Vocco & Conn.  
 Chalet, see Chappell—Chappell.  
 Champion Music, see Leeds.  
 Champlain Prod'ns Ltd., Music Div., 1396 St. Catherine St. W., Montreal, P.Q. H3G 1P9. Tel: (514) 866-2801. Telex: 05-25272.  
**Affiliates:** CanCon Music (BMI), Elsinore Music (BMI), Bob Hahn Prod'ns Inc., Laurentian Music Ltd. (BMI), Maxess Music (CAPAC), Pig-Weed Music (BMI), Rideau Music Ltd. (CAPAC), Waldheim Music (BMI).  
**Int'l reps.:** Ireland & UK (Valentine—Cancon), Worldwide excluding Canada (Belwin-Mills—Elsinore; Copyright Serv. Bureau in USA—Laurentian).  
 Chanteclair Music (BMI), see Gordon V. Thompson.  
 Chantier Music Ltd., see Chappell—Chappell.  
 Chappell-Aznavour SA, see Chappell—Chappell.  
 Chappell & Co. Ltd. (BMI, CAPAC), 14 Birch Ave., Toronto, Ont. M4V 1C9. Tel: (416) 922-2159. Cable: SYMPHONY. Gen. Mgr.: Jerry Renewych; Sales Mgr.: John Loweth.  
**Affiliates: Chappell group—AM, Abigail Music Ltd., Accadia, Act III Music Inc., Addax, Ah! Music, Allmine Music Co., Alphaventure Music Publ'g Co., Alexscar Music, Amak Music, Anglo-Pic Music, Bobby Anthony Music, Antique Music, Anton Publ'ns, Arko Music, Arlou, Ascherberg Hopwood & Crew Ltd., Athenasie Music, Atmosphere Music, Axehandle Music, BAT Music Ltd., BDM Music Ltd., Les Eds. Ba-Be-Bi-Bo-Bu, P.E. Baker Music Ltd., Banner Music, Barmass Music Ltd., Barwin Music, Charles Begg, Begonia Melodies Inc., Belinda (Canada) Ltd., Benaventure Music Publ'g Co., Benton Publ'ns, Big Beat, Big Heather, Big Sandy, Birdées, Ben Bloom Music Corp., Karl Biore Music, Blue Fame Music, Bondola, Bottom Line Music, Brackenjuice Music, Brazeamount Music Corp., Brothers Two Music, Brown Trout Music, Bruce Music Ltd., Bruin, Bundin Music, Burthem, Burvan, Butler Music Corp., Buxton Hill, By Gene, Canadiana Music, Capri Music Ltd., Captain Marvel Music, Carnaby Music Ltd., Carthy Music Inc., Casserole Music Inc., Celebrity, Chalet, Chanter Music Ltd., Chappell SA, Chappell-Aznavour SA, Char-**

leston, Les Eds. Charton, Checkmate Music, Cherry Lane, Chrissica Music, Clara, Roy Clark Music, Clondyke Music Ltd., Cloud Cuckoo Songs Ltd., Comstock Music Inc., Cool Springs Publ'g Co. Inc., Cosmic Echoes Publ'g Co., Country Line Music, Country Mornin' Music, Crescent Street Music, Crisco Music, Crited Music Inc., Critemfort Music, Crowfoot Music, Cutbank Music, Delfonte, Dena, Deposit Music Ltd., De Sylva Brown & Henderson, Directors Co., Dog Tired Music, Dorella, Draftleaf Ltd., Dynatone Publ'g Co., E.F.D.S. East/Memphis Music Corp., Edlee, Emarcy Publ'g Inc., Emerald Music Ltd., Engagement Music Inc., Ensign, Era, Evie Music, Eyes Havitt Music, Fab, Fairway, Fameville Music, Famous Music Corp., Fat Mama Music Corp., Featherbed Music, Fiddleback Music, Five Continents, Flat Car Music, Florence Music Co., Foresite Music, Forestful of Music Ltd., Four Score Music Corp., French Music, G&C, Gangland Music Inc., Gershwin, Glamorous, Glaser Bros., Glaser Publ'ns, Glorious Music Inc., Golden Cornflakes Music Co., Samuel Goldwyn Music Corp., Golo Music Inc., Grand Commander Music Inc., Green Dream Music Ltd., Gregory Music Corp., Grob Music Co., Groove Merchant Int'l, Growl Music, Haldonal, Halycon Music, Harbar Music, Harwin Music, Hazy Day, Heirss Music Inc., Higher Music Publ'g Inc., Hilly-Le Music, Hindsight Music, Hiward Music Co., Homemade Music Ltd., Honky-Tonk Music, House of the Fox, House of Weiss Music, Huckleberry Creek, Hud Songs Ltd., Ross Hunter Publ'g Co., Hutchinson, Iceman Music Corp., Infinite Music Corp., Interson, Iceman Music Ltd., In the Black Music, In the Red Music, Richard Irwin Music Corp., Ivy, Jabern Music, Louise Jack Publ'g Co., Jacmar Music Ltd., Jadar Music Corp., Jay's Ents. Inc., Jerryco, Phil Ibern Music, Jubal Sound Music, Jubilee, Julie, Jill Kahl, Kander & Ebb, Ken-Gen Music, Keyboard Pendulum Ltd., Kingen-Gale Music Corp., Lauralan Music, Leslie Music Co., Lester Music, Le Vien, Libra Music Ltd., Libretto Music Co., Sandy Linzer, Little Bamum Music, Little Feather Music, Little Heather Music, Lorb-Sheer Music, Lori, Loring Music Co., Lorion, Lu-Jac, MBP Music, ME Publ'g, MRC Music Inc., Mafundi Music, Magic, Magic Mouth Music, Mamy, Mander Music Ltd., Marielle, Marius Music, Marmalade Music Ltd., Martin Music Corp., Massi, Maxander Music, Maxwell, Maya Prod'ns Inc., Mayerling Prod'ns Ltd., Meager Music, Melissa, Melomega Music Ltd., Melrose Music, Merjoda Music Inc., Mervin Music, Mesquite Music, Stephen Metz Ltd., Midas, Mio Music Co., Miss Nitz Music, Ivan Mogull Music Corp., Mojak Music, Mornar Music, Montage Music Publ'g Inc., Moo Moo, Moorpark, E.H. Morris & Co., NPP, Nava Music, Near North Music, New Morning Music, Newtownville Music, New World, New York Shakespeare Festival, Roger Nichols Music Inc., Nor-Brand Music, Nurrock, Oie Colony Music, Omar, One West Publ'g, Osiris Music Inc., Osmond Music, Our Songs, Oxygen Music, PK Music, Pabito Music, Pamela, Pamelarosa, Para-Ande Music Corp., Parabat, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Nowgen Music Corp., Para-Tal Music Corp., Para-Thumb Music, Para-Tracs Music Corp., Para-Vag Music Corp., Par-Ed Music Co., Sheldon Park Music, Pasqua/Namrac Music, El Patricio Music, George Paxton, Paxwin Music Corp., Pelew Music, Penumbra Music, Philmela Music Ltd., Pillow Musical Prod'ns, Pilot Music Ltd., George Pincus Music Corp., Pine Woods, Pink Pelican Music, Pippin the Friendly Ranger, Placid, Play One Publ'g Co., Cole Porter Music Inc., QTS Music, Quaker Ridge, Quts Publ'g, R&R, RSO Publ'g Inc., Radvnev Ents., Ragmar Music Corp., Rags, Rainy Wednesday, Raj Kumar, Bill Ramal Music, Ramitony Music Corp., Fred Raphael, Redheads, Revelation Music, Rich Harvee Music Inc., Ringo Pasta, Rittenhouse Music, Road Music, Robinson Music, Lelan Rogers Music, Rojan, Roly, Romar Today Music Inc., Rye Bread Music Corp., SLS Music, Sabachthani Music, Sad Music Ltd., Douglas Salm, St. George Music, Sandstrom Music Inc., Scorpio Music, Scotia Songs, Scrolie of the North Music, August Seith, Senor George Music, Set to Music Ltd., Shari, Shetland Music Ltd., Snowblind Music, Society Hill Music Inc., Soundboosters Inc., Southern Love Music, Sparkel, Sprindrift Music Ltd., Stage & Screen, Stigwood Music, Stone Rap Music Inc., Stown, Stratford, Subiddu, Sunie Day Music, Sun-Vine, Superstar Music Ltd., Syljoh Music, Sylvreprod, Taki Music, Talisman Music Corp., Tansoul, Tanta Music, Taradem Music Inc., Taurus Music Ltd., Tebo Music, Tee-Pee Music Corp., Tescot, Thermostat Music, Bob Thiele Music, Three Bridges Music Corp., Three Eagles Music Inc., Throat Music Ltd., Thruppence Music, Tinker Street Tunes, Tight Corporation, Tobey Music Corp., Tob-An, Henry Tobias Music Co., Tomi Music Co., Tom Tom Music, Tribro Music Corp., Tri-Chappell, Truckin' Music Corp., Tuneville, Conway Twitty Music, Uner-Bubble, Unichappell Music Inc., Valley Spring, Vanguard Music Corp., Vaughn, Victory Music Ltd., Vin-Sun, Vision, Vogue-Choice Ltd., Wedge Publ'g, Larry Weiss Music, Weiss & Barry Inc., West Bound, White Cloud Music, White Light Music, Whitney-Kramer-Zaret, Williamson Music Inc., Marty Wilson Music Co., Windchime Music Inc., Windmill Music Ltd., Winmor Music, Wren Music, York, Victor Young, Zethus Music, Zragn Music.  
**Affiliated groups:** Irving Berlin; Bregman, Vocco & Conn—Anghy Giant, Bald Mountain, Cakewalk, Chain Gang, Chatham, Dar-Jen Music, Darla Music, Delaware, Delstone, Double Diamond, Downan Music, Fox Fanfare Music Inc., Jim Grady, House of Weiss, Jason Sean Music, Jim-Edd, Joeneil Music, Lombardo, Mankin, Muziki Music, Neurotic Music, Northshore Publ'g, Rock Island, David Rose, Rosemeadow, Sebonds, Silver House, Supreme, Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Very Own Music, Welzheim, Year Round, Young Ideas; Edwin H. Morris (Canada)—Andval Music Co., Annandale Music Co., Bedford, Bradshaw, Burke & Van Heusen Inc., Blue River Music Inc., Carmel, Consonant Music Inc., Cornerstone Music Co., Donna, Dorsey Bros. Music Inc., Jose Ferrer, Fiesta Music Inc., Four Star Music Co., Harman Music Inc., Herman Music Inc., Lero, Linda, Lion, Don Michael Music Inc., Morley, Muirfield, Oriole Music Corp., Patricia Music Publ'g Corp., Satrycon Music Co., Sergeant Music

Co., Sherbourne, George Simon Inc., Simon House Inc., Sycor Publ'g, Space Music, Styne & Cahn Music Corp., Suchan Music, TPI, Tamerlane Music Inc., Travis, UPA, Upario, Vogue, Welcome, Woodbine Music Inc.  
 Charleston, see Chappell—Chappell.  
 Charlton (Les Eds.), see Chappell—Chappell.  
 Chatham, see Chappell—Bregman Vocco & Conn.  
 Checkmate Music, see Chappell—Chappell.  
 Cherry Lane, see Chappell—Chappell.  
 Chinguacosey Music (BMI), see Fivetake Group.  
 Chinook Music Publ'g (BMI), Box 269, Bentley, Alta. T0C 0J0. Tel: (403) 748-2673. Pres. & Gen. Mgr.: Dick Damron.  
**Affiliate:** Sparwood Music Publ'ns (BMI).  
 Chrissica Music, see Chappell—Chappell.  
 Cirrus Music (BMI) (div. of Nimbus 9 Prod'ns Ltd.), 39 Hazelton Ave., Toronto, Ont. M5R 2E3. Tel: (416) 961-9688. Pres. Jack Richardson; Exec. VP. Allan Macmillan.  
**Affiliates:** Katzenjammer Music (BMI), Stratus Music (CAPAC), Sunspot Music (BMI).  
**Int'l affiliates:** Septima Music Inc. (BMI), Trillium Music Inc. (ASCAP) (both USA).  
**Int'l reps.:** Australia (Image), Austria (Rudolf Slezak in Germany), Belgium (Universal Songs), Central America (CBS in USA), Czechoslovakia (Rudolf Slezak in Germany), France (Allo), Germany (Rudolf Slezak), Greece (Grecophon), Israel (Irsazerer), Italy (RCA), Japan (Asia), Netherlands (Universal Songs), New Zealand (Image in Australia), Poland (Rudolf Slezak in Germany), Scandinavia (Sweden Music in Sweden), South Africa (Latreel), South America (CBS in USA), Spain (Armonico), Switzerland (Rudolf Slezak in Germany), USA (Septima).  
 Clara, see Chappell—Chappell.  
 Roy Clark Music, see Chappell—Chappell.  
 Clondyke Music Ltd., see Chappell—Chappell.  
 Cloud Cuckoo Songs Ltd., see Chappell—Chappell.  
 Coda Music Inc. (Eds.) (CAPAC)—Pres.: Paul Baillargeon; Gen. Mgr. Christian Lefort—see SMCL.  
 Colfranc Music Publ'g Corp. (BMI)—Pres.: Franco Colombo—see E. C. Kerby.  
 Comstock Music Inc., see Chappell—Chappell.  
 Conestoga Music (BMI), see Deer Park.  
 Consonant Music Inc., see Chappell—Edwin H. Morris.  
 Cool Springs Publ'g Co. Inc., see Chappell—Chappell.  
 Core Music Publ'g (CAPAC), 201-55 Glencameron Rd., Thornhill, Ont. L3T 1P2. Tel: (416) 881-3212. Telex: 06-964631. Pres.: Vic Wilson.  
**Affiliates:** Brandy Publ'g (BMI), Mark-Cain Music Publ'g (CAPAC).  
 Corinth Music (BMI) / Tarana Music (CAPAC) (divs. of GRT of Canada Ltd.), 3816 Victoria Park Ave., Willowdale, Ont. M2H 3H7. Tel: (416) 497-2340. Telex: 06-22343. Pres.: Ross B. Reynolds; Gen. Mgr.: Francis W. H. Davies.  
**Affiliates:** Freewheeled Music (CAPAC) (Administered by Tarana Music), Love-Lies-Bleeding (BMI) (Administered by Corinth Music).  
**Int'l firm represented:** Charisma (UK).  
**Int'l reps.:** Australia (United Artists), Benelux (Ivan Mogull), Germany (RCA), UK (United Artists).  
 Cornerstone Music Co., see Chappell—Edwin H. Morris.  
 Cosmic Echoes Publ'g Co., see Chappell—Chappell.  
 Country Line Music, see Chappell—Chappell.  
 Country Mornin' Music, see Chappell—Chappell.  
 Crea Sound Ltd., 615 W. Dorchester Blvd., Suite 1010, Montreal, P.Q. H3B 1P9. Tel: (514) 871-3838.  
**Int'l branch:** France.  
**Affiliate:** Music People Ltd.  
**Int'l reps.:** Belgium (Multisound), France (Musique pour l'Image), Germany (Sonoton), Netherlands (Dennis), Portugal (Musiteca in Spain), Spain (Musiteca), Switzerland (Tefima).  
 Creemore Music (CAPAC), see Fivetake Group.  
 Crescent Street Music, see Chappell—Chappell.  
 Crisco Music, see Chappell—Chappell.  
 Crited Music Inc., see Chappell—Chappell.  
 Critemfort Music, see Chappell—Chappell.  
 Crownfoot Music, see Chappell—Chappell.  
 Crown-Vetch Music Ltd. (CAPAC), see Morning.  
 Cutbank Music, see Chappell—Chappell.  
 D & L Music Publ'ns (BMI), 55 S. Cumberland St., Thunder Bay, Ont. P7B 2T6. Tel: (807) 344-7963. Pres. & Prof. Mgr.: Don Grashy.  
**Affiliate:** Lincoln Park Music (BMI).  
 Daddy Gold Music (BMI), see Foxy Lady.  
 Danbroy Publ'g Co. (BMI) (div. of Optam Ltd.), PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney; VP. Evelyn Rodney.  
 Dar-Jen Music, see Chappell—Bregman Vocco & Conn.  
 Darla Music, see Chappell—Bregman Vocco & Conn.  
 Daruma Capricorn Musicus Ltd. (CAPAC), PO Box 660, Postal Sta. B, Ottawa, Ont. K1P 5P7. Tel: (613) 741-1154. Pres.: C. Alexander Brown.  
**Int'l firm represented:** Rudolf E. Kamphausen (European Creation Mkt.).  
 Dawn of Creation Music Publ'g Co. (BMI), PO Box 452, Cambridge, Ont. N1R 5V5. Tel: (416) 924-8121. Pres. Robert Liddell; Prof. Mgr. Ralph Cruickshank.  
 Debas Music (BMI), see BC Music.  
 Deer Park Music (CAPAC), 2 St. Clair Ave. W., Toronto, Ont. M4V 1L6. Tel: (416) 924-5711. Pres. & Gen. Mgr.: J. Lyman Potts; Prof. Mgr.: Mel Thompson.  
**Affiliate:** Conestoga Music (BMI).  
 Delaware, see Chappell—Bregman Vocco & Conn.  
 Delfonte, see Chappell—Chappell.  
 Delstone, see Chappell—Bregman Vocco & Conn.  
 Dena, see Chappell—Chappell.  
 Deposit Music Ltd., see Chappell—Chappell.  
 De Sylva Brown & Henderson, see Chappell—Chappell.  
 Directors Co., see Chappell—Chappell.  
 Hugh Dixon Music Publ'g Co. (BMI), 292 Lorraine Dr., Bore of Urfe, P.Q. H9X 2R1. Tel: (514) 457-9599. Pres. & Gen. Mgr.: Hugh D. Dixon.  
 Dog Tired Music, see Chappell—Chappell.  
 Donna, see Chappell—Edwin H. Morris.  
 Dorella, see Chappell—Chappell.  
 Dorsey Bros. Music Inc., see Chappell—Edwin H. Morris.

Do-Sol Publ'g (Eds.) (BMI), 192 LePage, Dorval, P.Q. H9S 3E6. Tel: (514) 631-1223. Pres. & Prof. Mgr. M. Robert Salagan.

Double Diamond, see Chappell—Bregman Vocco & Conn.

Doubleplay Music (BMI), see Quality.

Dowan Music, see Chappell—Bregman Vocco & Conn.

Draftleaf Ltd., see Chappell—Chappell.

Drury Lane Music Corp., see AME Ltd.

Duchess Music, see Leeds.

Dunbar Music Canada Ltd. (BMI), 101 Duncan Mill Rd., Suite 305, Don Mills, Ont. M3B 1Z3. Tel: (416) 449-4346. Telex 06-966577. Pres.: Jack Feeney; Gen. Mgr.: Vicki Walters.

**Affiliate:** Sunbury Music Canada Ltd. (CAPAC).

**Int'l firms represented:** Associated Music (Australia), Cyclus (Germany), EDIM (Mexico), Publications Musicales Int'l'es (France), RCA (Brazil, Italy, Spain), Relay (Argentina), Singletree (USA), Sunbury (UK).

**Int'l reps.:** Belgium (Universal Songs), Colombia (Sonolux), Finland (Coda), Israel (Muscor), Japan (Shinko), Netherlands (Universal Songs), Norway (A/S Disco), Philippines (Mareco), South Africa (Laetrec), Sweden (Liberty), Switzerland (Musikvertrieb).

Dynatone Publ'g Co., see Chappell—Chappell.

E F D S, see Chappell—Chappell.

Early Morning Prod'ns (CAPAC) (div. of EMP Ltd.), 350 Davenport Rd., Toronto, Ont. M5R 1K8. Tel: (416) 924-1146. Gen. Mgr.: Bev Eyers.

**Affiliates:** Blythwood Music (BMI), Moose Music (CAPAC).

**Int'l reps.:** Australia (Essex), Brazil (Elam), France (Chappell), Germany (Chappell), Hong Kong (Pathe), Italy (Sugar), Japan (Shinko), Netherlands (April), South Africa (Laetrec), South America (CBS), Spain (Armonico), Sweden (Sonet), UK (Heathlevy).

Earth Born Music Inc. (BMI), see Halben.

Eastend Music (CAPAC), see Halben.

East/Memphis Music Corp., see Chappell—Chappell.

Edlee, see Chappell—Chappell.

Edwards Music Co. Inc., see AME Ltd.

Elmira Music (CAPAC), see Quality.

Elsinore Music (BMI), see Champlain.

Emarcy Publ'g Inc., see Chappell—Chappell.

Emerald Music Ltd., see Chappell—Chappell.

Empire Music Co. (BMI), 934 12 St., New Westminster, B.C. V3L 4Y6. Tel: (604) 522-6232. Cable: EMPMUSIC. Pres.: Karle Hodsinn.

**Branch:** London, Ont., PO Box 7070, 296 Belfield Ave. Postal Code: N5Y 4K1. Gen. Mgr.: Harold Pounds.

**Int'l branch:** USA.

**Affiliate:** Sharrell Music Publ'rs (BMI).

Engagement Music Inc., see Chappell—Chappell.

Ensign, see Chappell—Chappell.

Entr'acte Music Publ'g Co. (CAPAC), see Halben.

Era, see Chappell—Chappell.

Eskimo Music (BMI), see Quality.

Euphony Music Publ'g (CAPAC), 5517 Silverton Ave., Montreal, P.Q. H4V 2G6. Tel: (514) 487-6080. Exec.: Barry Kaplan.

Evie Music, see Chappell—Chappell.

Eyeball Wine Music (CAPAC), see Kitchen Table.

Eyes Havitt Music, see Chappell—Chappell.

Fab, see Chappell—Chappell.

Fairway, see Chappell—Chappell.

Fameville Music, see Chappell—Chappell.

Famous Music Corp., see Chappell—Chappell.

Fat Mama Music Corp., see Chappell—Chappell.

Featherbed Music, see Chappell—Chappell.

Felsted Music of Canada Ltd. (BMI), see Burlington.

Jose Ferrer, see Chappell—Edwin H. Morris.

Fervil Music (BMI), see Halben.

Fiddleback Music, see Chappell—Chappell.

Fiesta Music Inc., see Chappell—Edwin H. Morris.

Five Continents, see Chappell—Chappell.

Fivetake Group Prod'ns Ltd., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: William Hewson; Gen. Mgr.: Bob Stone.

**Administered companies:** Chinguacousey Music (BMI), Creemore Music (CAPAC), Fivetake Music Ltd. (BMI), Jigsaw Music (BMI), Kashago Publ'g (BMI), Mufinman Music (CAPAC), Oak Island Music (BMI).

Fivetake Music Ltd. (BMI), see Fivetake Group.

Flanka Music, see Leeds.

Fiat Car Music, see Chappell—Chappell.

Florence Music Co., see Chappell—Chappell.

Fontaine Music, see Leeds.

Foreste Music, see Chappell—Chappell.

Forestful of Music Ltd., see Chappell—Chappell.

Four Score Music Corp., see Chappell—Chappell.

Four Star Music Co., see Chappell—Edwin H. Morris.

Fox Fantare Music Inc., see Chappell—Bregman Vocco & Conn.

Foxy Lady Music (CAPAC), PO Box 4014, Postal Sta. A, Toronto, Ont. M5W 1H8. Tel: (416) 783-0280. Pres.: William Moran.

**Affiliates:** Daddy Gold Music (BMI), Foxy Mama Music (BMI).

**Int'l firm represented:** One World Publ'g (USA).

Foxy Mama Music (BMI), see Foxy Lady.

Freewheeled Music (ASCAP), see Corinth Music.

French Music, see Chappell—Chappell.

G & C, see Chappell—Chappell.

Gallant Robertson Inc. (CAPAC), 1115 Sherbrooke St. W., Suite 1201, Montreal, P.Q. H3A 1H3. Tel: (514) 288-8880. Pres.: P. Gallant; Gen. Mgr.: Ian Robertson; Prof. Mgr.: M. Girard. (Administered by Halben)

**Affiliate:** Robgal Music (BMI).

Gangland Music Inc., see Chappell—Chappell.

Gershwin, see Chappell—Chappell.

Glamorous, see Chappell—Chappell.

Glaser Bros., see Chappell—Chappell.

Glaser Publ'ns, see Chappell—Chappell.

Glenbrook Music Corp., see AME Ltd.

Gloosecap Music Ltd. (BMI), 1202 Yonge St., Toronto, Ont. M4Y 2L8. Tel: (416) 922-1600. Pres.: Ken Tobias; Gen. Mgr.: Tony Tobias.

Glorious Music Inc., see Chappell—Chappell.

Golden Cornflakes Music Co., see Chappell—Chappell.

Golden Mountain Music (BMI), see Black Wing

Samuel Goldwyn Music Corp., see Chappell—Chappell.

Golo Music Inc., see Chappell—Chappell.

Gone Fishin' Music Ltd. (BMI), 6945 Isleview Rd., West Vancouver, B.C. Tel: (604) 922-2683. Pres.: Terry Jacks.

**Int'l firm represented:** Rockfish (USA).

**Int'l reps.:** Worldwide except Canada (Edward B. Marks in USA).

Jim Grady, see Chappell—Bregman Vocco & Conn.

Grand Commander Music Inc., see Chappell—Chappell.

Grandslam Music (CAPAC), see Quality.

Great Slave Music (CAPAC), see Land's End.

Green Dream Music Ltd., see Chappell—Chappell.

Gregory Music Corp., see Chappell—Chappell.

Grob Music Co., see Chappell—Chappell.

Groove Merchant Int'l, see Chappell—Chappell.

Alex Groshak Music, see Morning

Groove Music (C. Y. M.), 175 Pemberton Ave. North Vancouver, B.C. V7P 2R4. Tel: (604) 986-1727. Gen. Mgr.: William R. Snow.

**Int'l branch:** England.

Growl Music, see Chappell—Chappell.

H P & Bell Mgmt. Ltd. (BMI), 120 Avenue Rd., Toronto, Ont. M5R 2H4. Tel: (416) 964-2119.

**Affiliates:** HP & Bell Music (CAPAC), Hopp & Boco Music, Mediatix Music (BMI).

H P & Bell Music (CAPAC), see HP & Bell Mgmt. Ltd.

Hagood Hardy Music (BMI), see Attic.

Bob Hahn Prod'ns Inc., see Champlain.

Halben Music Publ'g Co. (CAPAC), 4824 Cote des Neiges Rd., Suite 38, Montreal, P.Q. H3V 1G4. Tel: (514) 739-4774. Pres. & Prof. Mgr.: Ben Kaye.

**Administered companies:** Betanne Music Publ'g Co. (CAPAC), Earth Born Music Inc. (BMI), Eastend Music (CAPAC), Entr'acte Music Publ'g Co. (CAPAC), Fervil Music (BMI), Gallant Robertson Inc. (CAPAC), Kustor Music (BMI), MACH Music (CAPAC), Neiljoy Music Publ'g Inc. (BMI), Rainy River Music Ltd. (BMI), Sevy Music (BMI), Vanessa Music (CAPAC), Westend Music (BMI), Windy Bay Music (BMI).

Haldonal, see Chappell—Chappell.

Halcyon Music, see Chappell—Chappell.

Harbar Music, see Chappell—Chappell.

Harman Music Inc., see Chappell—Edwin H. Morris.

Harmuse Publ'ns (BMI), see Frederick Harris.

Frederick Harris Music Co. Ltd. (CAPAC), 529 Speers Rd., Oakville, Ont. L6K 2G4. Tel: (416) 845-3487. Mng. Dir. & Prof. Mgr.: W. Ray Stephens.

**Affiliate:** Harmuse Publ'ns (BMI).

**Int'l firm represented:** Alfred Lengnick (UK).

**Int'l rep.:** Australia, South Africa, UK (Alfred Lengnick).

Harwin Music, see Chappell—Chappell.

Hazy Day, see Chappell—Chappell.

Heiress Music Inc., see Chappell—Chappell.

Helping Hand Music (div. of R. Harlan Smith Music Ltd.), 9229 58 Ave., Edmonton, Alta. T6E 0B7. Tel: (403) 436-0665. Pres.: R. Harlan Smith; Gen. Mgr.: Jack Dubasz.

Herman Music Inc., see Chappell—Edwin H. Morris.

Higher Music Publ'g Inc., see Chappell—Chappell.

Hilly-Le Music, see Chappell—Chappell.

Hindesight Music, see Chappell—Chappell.

Hiward Music Co., see Chappell—Chappell.

Hoadley House Music (BMI), 1555 Fir St., Suite 209, White Rock, B.C. V4B 4B6. Tel: (604) 531-9331. Gen. Mgr.: Kenny Harris.

Homemade Music Ltd., see Chappell—Chappell.

Honky-Tonk Music, see Chappell—Chappell.

Hopp & Boco Music, see HP & Bell.

House of the Fox, see Chappell—Chappell.

House of Weiss, see Chappell—Chappell.

How About Music (CAPAC), see Can-Base.

Huckleberry Creek, see Chappell—Chappell.

Hud Songs Ltd., see Chappell—Chappell.

Ross Hunter Publ'g Co., see Chappell—Chappell.

Hutchinson, see Chappell—Chappell.

I C T Music Publ'g Co. (CAPAC), see SMCL.

Iceman Music Corp., see Chappell—Chappell.

Infinite Music Corp., see Chappell—Chappell.

Intersong Canada Ltd., see Chappell—Chappell.

In the Black Music, see Chappell—Chappell.

In the Red Music, see Chappell—Chappell.

Intermede Music, c/o Christopher J. Reed, 82 W. St. Joseph Blvd., Montreal, P.Q. H2T 2P4. Tel: (514) 849-3776.

Irving Music, see Palas House

Richard Irwin Music Corp., see Chappell—Chappell.

Ivy, see Chappell—Chappell.

izetta Brass Publ'ns (BMI), see Morning.

Jabern Music, see Chappell—Chappell.

Jackie Rae Music (BMI), see Quality.

Louise Jack Publ'g Co., see Chappell—Chappell.

Jacmar Music Ltd., see Chappell—Chappell.

Jadar Music Corp., see Chappell—Chappell.

Jar Music (CAPAC), see Quality.

Jay Boy Music Corp., see AME Ltd.

Jay's Ents. Inc., see Chappell—Chappell.

Jerryco, see Chappell—Chappell.

Jigsaw Music (BMI), see Fivetake Group.

Jillbern Music, see Chappell—Chappell.

Jloral Music (CAPAC), see Troika.

Jim-Edd, see Chappell—Bregman Vocco & Conn.

Joeneil Music Corp., see Chappell—Bregman Vocco & Conn.

Jubal Sound Music, see Chappell—Chappell.

Jubilee, see Chappell—Chappell.

Julie, see Chappell—Chappell.

Phil Kahl, see Chappell—Chappell.

Kander & Ebb, see Chappell—Chappell.

Karol Music Publ'g Co. (CAPAC)—Pres.: Guy Cloutier; VP: Christian Lefort—see SMCL.

Kashago Publ'g (BMI), see Fivetake Group.

Edward Kassner Music Co. (Canada) Ltd., see AME Ltd.

Katzenjammer Music (BMI), see Cirrus.

Ken-Glen Music, see Chappell—Chappell.

E. C. Kerby Ltd. (CAPAC), 198 Davenport Rd., Toronto, Ont. M5R 1J2. Tel: (416) 922-9934. Pres. & Gen. Mgr.: Elvira C. Kerby; Prof. Mgr.: Franco Colombo.

**Affiliates:** Caveat Music Publ'rs Ltd. (BMI), Colfranc Music Publ'g Corp. (BMI).

**Int'l firms represented:** Amphion (France), Joseph Boonin (USA), Consort (USA), Philarmusica (USA).

**Int'l rep.:** France (Amphion).

Keyboard Pendulum Ltd., see Chappell—Chappell.

Kingdon-Gale Music Corp., see Chappell—Chappell.

Kinghouse Music Publ'g (BMI), RR 1, Navan, Ont. KOA 2S0. Tel: (613) 833-2236. Gen. Mgr.: Bob King.

**Int'l firm represented:** San-Lyn (USA)

Kingsley Music Corp., see AME Ltd.

Kitchen Table Music (BMI), PO Box 861, Edmonton, Alta. T5J 2L8. Tel: (403) 465-7106. Dir.: Holger Petersen.

**Affiliates:** Eyeball Wine Music (CAPAC), Stony Plain Music (CAPAC).

**Int'l reps.:** Europe (Heathside), USA (Southern Pines).

Kryder Music Corp., see AME Ltd.

K-tel Music Ltd., 1670 Inkster Blvd., Winnipeg, Man. R2X 2W8. Tel: (204) 633-1076. Telex: 07-587597. Gen. Mgr.: Marc Dahlquist.

Kustor Music (BMI), see Halben.

L M S Ltee. (Eds.) (CAPAC), see SMCL.

Labrador (Eds.) (Canada) (CAPAC), see SMCL.

Land's End Music (BMI), PO Box 861, Edmonton, Alta. Tel: (403) 429-0473. Pres. & Gen. Mgr.: Pete White

**Affiliated firm:** Wickham Music (BMI).

**Affiliate:** Great Slave Music (CAPAC).

LaPelle Music Publ'g (BMI), PO Box 2248, Calgary, Alta. T2P 2M7. Tel: (403) 269-7270. Pres. & Gen. Mgr.: E Bruce Thompson.

Lauralian Music, see Chappell—Chappell.

Laurentian Music Ltd. (BMI), see Champlain.

Laval Music (BMI), 412 Richard St., Laval des Rapides, P.Q. H7N 1M6. Pres.: Tony Choma.

**Affiliate:** Mascap (CAPAC).

L'Eclipse Inc., PO Box 3, Luceville, P.Q. G0K 1E0. Tel: (418) 739-4459. Mgr.: Jules St. Laurent.

Leeds Music (Canada) (CAPAC) (div. of MCA Canada Ltd.) MCA Bldg., 2450 Victoria Park Ave., Willowdale, Ont. M2J 4A2. Tel: (416) 491-3000. Cable: LEEDSMUSIC. **Home office:** USA.

**Affiliates:** Champion Music, Duchess Music, Flanka Music, Fontaine Music, MAM Music, MCA Music Inc., Management Agency & Music Publ'g, Manitou Music, Northern Music, Pickwick Music, Spanka Music, Two Beat Music.

Legend Recs. Ltd. (BMI), 626 Bute St., Vancouver, B.C. V6E 3M1. Tel: (604) 683-3171. Pres.: Graeme S. Waymark.

**Affiliate:** RCB Ltd. (BMI).

Lero, see Chappell—Edwin H. Morris.

Leslie Music Co., see Chappell—Chappell.

Leslie Music Supply, PO Box 471, Oakville, Ont. L6J 5A8. Tel: (416) 844-3109.

**Int'l firms represented:** Brodt (USA), J. B. Cramer (UK), Leonard Gould & Boltiller (UK), Pitman Hart (UK).

**Int'l rep.:** UK (Robertson).

Lester Music, see Chappell—Chappell.

Le Vien, see Chappell—Chappell.

Liad Music (BMI)—Pres.: Bill Hill—see BC Music.

Libra Music Ltd., see Chappell—Chappell.

Libretto Music Co., see Chappell—Chappell.

Lincoln Park Music (BMI), see D&L Music.

Lin-da, see Chappell—Edwin H. Morris.

Sandy Linzer, see Chappell—Chappell.

Lion, see Chappell—Edwin H. Morris.

Little Barnum Music, see Chappell—Chappell.

Little Feature Music, see Chappell—Chappell.

Little Heather Music, see Chappell—Chappell.

Lombardo, see Chappell—Bregman Vocco & Conn.

Lunesome Polecat Music (BMI), PO Box 1052, Sta. C, Scarborough, Ont. M1H 2Z4. Tel: (416) 431-2876. Mgr.: Donald E. Jewell.

Lorber-Sheer Music, see Chappell—Chappell.

Lori, see Chappell—Chappell.

Loring Music Co., see Chappell—Chappell.

Lorion, see Chappell—Chappell.

Love-Lies-Bleeding Music (BMI)—Pres.: Francis W.H. Davis—see Corinth Music.

Lu-Jac, see Chappell—Chappell.

M A C H Music (CAPAC), see Halben.

M A M Music, see Leeds.

M B P Music, see Chappell—Chappell.

M C A Music Inc., see Leeds.

M E Publ'g, see Chappell—Chappell.

M R C Music Inc., see Chappell—Chappell.

Machine Music Publ'g Co. (CAPAC), see SMCL.

Mafundi Music, see Chappell—Chappell.

Magic, see Chappell—Chappell.

Magic Mouth Music, see Chappell—Chappell.

Makhan Publ'g (BMI), see Aquarius.

Mamy, see Chappell—Chappell.

Management Agency & Music Publ'g, see Leeds.

Manda Music (CAPAC), see Bytown.

Mander Music Ltd., see Chappell—Chappell.

Manhole Music (BMI), 11602 75 Ave., Edmonton, Alta. T6G 0J2. Tel: (403) 436-3096. Pres.: N. MacIver; Gen. Mgr.: F. Phillet.

**Affiliated firm:** Phillet/MacIver Music (BMI).

Manikin, see Chappell—Bregman Vocco & Conn.

Manitou Music, see Leeds.

Manna Music (ASCAP), PO Box 6900, Vancouver, B.C. V6B 4B5. Contact: Jerry Schott.

**Home office:** USA.

Maple Creek Music (BMI), (div. of Northern Light & Sound Entertainment Corp. Ltd.), 1659 Bayview Ave., Toronto, Ont. M4G 3C1. Tel: (416) 485-1157. Pres.: Dave Coutts; VP: Brian Ayres.

**Affiliate:** Snowberry Music (CAPAC).

**Int'l reps.:** Candy Mountain, Fullness, Lazy Libra, Sweet Cherry (all USA).

Marian Music Corp., see AME Ltd.

Marielle, see Chappell—Chappell.

Marius Music, see Chappell—Chappell.

Mark-Cain Music Publ'g (CAPAC), see Core.

Marmalade Music Ltd., see Chappell—Chappell.

Martin Music Corp., see Chappell—Chappell.

Martintown (CAPAC), see Bytown.

Mascap (CAPAC), see Laval.

Massi, see Chappell—Chappell.

Match Music Corp. Ltd. (La Corp. de Musique Match Ltd.), 1966 Prospect, Sherbrooke, P.Q. J1J 1K7. Tel: (819) 569-7321. Pres.: R. M. Marois.

**Affiliate:** Ed. Andre Roussel (CAPAC).

Mattawa Music (CAPAC), see Attic.  
 Maxander Music, see Chappell—Chappell.  
 Maxess Music (CAPAC), see Champlain.  
 Maxwell, see Chappell—Chappell.  
 Maya Prod'ns Inc., see Chappell—Chappell.  
 Mayerling Prod'ns Ltd., see Chappell—Chappell.  
 Meager Music, see Chappell—Chappell.  
 Mediatrix Music (BMI), see HP & Bell.  
 Melbrooke Music (BMI), see BC Music.  
 Melissa, see Chappell—Chappell.  
 Melomega Music Ltd., see Chappell—Chappell.  
 Melrose Music, see Chappell—Chappell.  
 Melville Music (CAPAC), see BC Music.  
 Mercey Bros. Music (BMI), see Quality.  
 Merjoda Music Inc., see Chappell—Chappell.  
 Merven Music, see Chappell—Chappell.  
 Mesquite Music, see Chappell—Chappell.  
 Stephen Metz Ltd., see Chappell—Chappell.  
 Don Michael Music Inc., see Chappell—Edwin H. Morris.  
 Midas, see Chappell—Chappell.  
 Midnight Blue Music (BMI), 42 Brahm's Ave., Willowdale, Ont. M2H 1H4. Tel: (416) 492-9916. Pres. & Gen. Mgr.: Birgitta Graham; Prof. Mgr.: Prakash John.  
**Affiliate:** Schaumann-Roberts Music (CAPAC).  
 Brian Millan Music Corp. (ASCAP), PO Box 1322, Sta. B, Montreal, P.Q. H3B 3K9. Tel: (514) 288-8191. Cable: BMUSIC. Telex: 055-60027. Pres.: Brian Millan; Gen. Mgr.: Alberta Hatch.  
**Int'l firms represented:** Baltic (Belgium), Bosworth (Germany), Brandom (USA), Vincent Chiarelli (USA), Eurovox (Belgium), Lemmel (UK).  
**Int'l rep.:** Belgium (Baltic-Brian Millan).  
 Minnaloushe Music (BMI), PO Box 1175, Victoria, B.C. V8W 2T6. Tel: (604) 479-1002. Pres. & Gen. Mgr.: Jurgen Gothe.  
 Mio Music Co., see Chappell—Chappell.  
 Miss Nitz Music, see Chappell—Chappell.  
 Modeles Enr. (Les Eds.) (BMI), 65 54 Ave., Pointe-aux-Trembles, P.Q. H1A 2T1. Tel: (514) 642-0648. Gen. Mgr.: Pat Di Stasio.  
 Ivan Mogull Music Corp., see Chappell—Chappell.  
 Mojak Music, see Chappell—Chappell.  
 Momar Music, see Chappell—Chappell.  
 Montage Music Publ'g Inc., see Chappell—Chappell.  
 Montina Music (BMI), 333 Riverside Dr., Suite 911, St. Lambert, P.Q. J4P 1A9. Tel: (514) 465-2500. Pres. & Prof. Mgr.: Dave Leonard.  
**Affiliate:** B + 3.  
 Moo Moo, see Chappell—Chappell.  
 Mooncat Music (BMI), see Attic.  
 Moonrider Music (CAPAC), see Black Wing.  
 Moorpark, see Chappell—Chappell.  
 Moose Music (CAPAC), see Early Morning.  
 Morley, see Chappell—Edwin H. Morris.  
 Morning Music Ltd. (CAPAC), 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Cable: BOOTGROUP. Pres.: Jury Krytiuk; VP: Tom C. Connors; Gen. Mgr.: Mark Altman; Admin. Mgr.: Ann Fuller; Copyright Mgr.: Mary Krytiuk; Promo: Peter Krytiuk.  
**Int'l branches:** England, Ireland, USA.  
**Administered companies:** Canadian Brass Publ'ns (CAPAC), Crown-Vetch Music Ltd. (CAPAC), Alex Goshak Music (BMI), Izzetta Brass Publ'ns (BMI), Skippers Pond Music (BMI), Time Being Music Co. (BMI), V Music (CAPAC).  
**Int'l firms represented:** Altoona (USA), Angela (Australia), Annie Over (USA), Apollo (Belgium), Arapaho (USA), Arroy (USA), Aunt Polly's (USA), Avent (USA), BIAC Recs (Belgium), Background (UK), Barlow (USA), Bathurst (USA), Beckroo's (USA), Benelux (Belgium), Berrywood (USA), Bibo (USA), Black Sheep (USA), Blue Band (USA), Blue Creek (USA), Blue Echo (USA), Blue Lake (USA), Blue Melody (USA), Bluffer (USA), Boomerang (USA), Bospel (Netherlands) Braeburn (USA), Rolf Budde (Germany), Calendar (UK), Canary (USA), Candle (USA), Champagne (USA), Charlie Boy (USA), Cherry Tree (USA), Choral Arts (USA), Cinedisc (Belgium), Cinnamon (USA), Compton (USA), Contention (USA), Coppper (USA), Country Star (USA), Crier (USA), Crooked Creek (USA), Curacao (West Indies), Dathi Music (UK), Doree Johnny & Bill (USA), Drawbridge (USA), Eden (USA), Emma (Ireland), Entrance (USA), Evening (USA), Fazer (Finland), Feather (USA), Femous (UK), First Floor (USA), Flintlock (USA), Sam Fox (USA), Frontier (UK), Gate (USA), Gaylene (USA), Gaylo (USA), Glad (USA), Gnome (Netherlands), Gold Dust (USA), Good Music (USA), David Gornton (USA), Lloyd Green (USA), Hall-Clement (USA), Hansa (Germany), T.B. Harms (USA), Harvey Wallbanger (USA), HitKit (USA), Hollywood (USA), Image (Australia), Indian Lake (USA), Inter Arts (UK), Intersong-Basart (Netherlands), JBR (USA), JSEC Recs. (Belgium), Jack (USA), Jack & Bill (USA), Jando (USA), Jim Sue (USA), Jump (Italy), Kelly Music (USA), Kevin Lee (USA), Jean Kluger (Belgium), Kradar (USA), Hans Kusters (Belgium), LS Music (USA), Laetrec (South Africa), Crisly Lane (USA), Lani (Sweden), Lurch (USA), Makeba (USA), Ricci Marengo (USA), Mata Hari (Netherlands), Maypole (UK), McGuigan (Ireland), Meisel (Germany), Melodie der Welt (Germany), Miss Molly's (USA), Monserrat (Spain), Movietone (USA), Musiccraft Shop (USA), Mydov (USA), Myownah (USA), Omega (USA), Opus (Czechoslovakia), Owlofow (USA), Pace (USA), Palette (Belgium), Parade (Belgium), Pascale (Netherlands), Pathfinder (USA), Photoplay (UK), Process (USA), Programme (UK), Pulleybone (USA), Radio-Tele Music (Germany), Reveille (South Africa), Reynard (USA), Rhythmus (Germany), Ring (Germany), Rolling Meadows (USA), Fred Rose (USA), Ruby (Ireland), S&R (USA), St. Martin (USA), Samfred (USA), Sandy (Australia), August Seith (Germany), September (USA), Sheandoah (USA), Sidewalk (USA), Silver Dollar (USA), Simba (Belgium), Nina Simone (USA), Sing Me (USA), Soul Songs (USA), Southcoast (USA), Spartan (USA), Squirrel (Ireland), Starburst (USA), Starrite (USA), Star-song (USA), Start (Belgium), Stonehill (USA), R.M. Stone (USA), Stoneway (USA), Strzelecki (USA), Sublime Arts (UK), Suday (USA), Supersound (USA), Supraphone (Czechoslovakia), Sweet Dreams (USA), TEK (USA), Taku (USA), Tammy Lee (USA), Terrace (USA),

Terra Songs (USA), Tessie's Tunes (USA), Toledo (Germany), Topkapi (Belgium), Troja (Germany), Twosome (USA), Unicorn (USA), Unimusic (Venezuela), Universal (Belgium, Netherlands), Univ. of Miami (USA), Vabo (Netherlands), Vector (USA), Vogue (USA), Harry Von Tizer (USA), Wednesday (UK), Josef Weinberger (UK), Wheeling (USA), White Wing (USA), Wien Melodie (Austria), Wilder (USA), Yamaha (Japan), Yellow Tavern (USA), Young (Germany), Zebó's (USA), Zodiac (USA).  
**Int'l reps.:** Australia (Image), Austria (Wien Melodie), Benelux (Universal), Central America (Edimusic), Colombia (Codiscos), Czechoslovakia (Supraphone), Germany (Melodie der Welt), Greece (Grecophone), Israel (Ilanot), Italy (RCA), Japan (Yamaha), Mexico (Edimusic), New Zealand (Anton's Spain), Philippines (Bayanihan), South Africa (Laetrec), Spain (Unimusic), Switzerland (Musikvertrieb), Venezuela (Unimusic), West Indies (Woodwater). (SEE ADVERTISEMENT)  
 Edwin H. Morris (Canada), see Chappell.  
 Muffinman Music (CAPAC), see Fivetake Group.  
 Muirfield, see Chappell—Edwin H. Morris.  
 Music People Ltd., see Crea Sound.  
 Muziki Music, see Chappell—Bregman Vocco & Conn.  
 Myers Music Inc., see AME Ltd.  
 N P P, see Chappell—Chappell.  
 Nava Music, see Chappell—Chappell.  
 Near North Music, see Chappell—Chappell.  
 Neijoy Music Publ'g Inc. (BMI), see Halben.  
 Neurotic Music, see Chappell—Bregman Vocco & Conn.  
 New Morning Music, see Chappell—Chappell.  
 Newtonville Music, see Chappell—Chappell.  
 New World, see Chappell—Chappell.  
 New York Shakespeare Festival, see Chappell—Chappell.  
 Roger Nichols Music Inc., see Chappell—Chappell.  
 Nor-Brand, see Chappell—Chappell.  
 Northern Light Music Publ'g (BMI) (div. of Dipper 7 Ents.), 1414 Hillside Ave., Suite 101, Victoria, B.C. V8T 2B8. Tel: (604) 595-4738. Owner: Lou Jean Molin; Gen. Mgr.: Arthur Trolch.  
 Northern Music, see Leeds.  
 Northshore Publ'g, see Chappell—Bregman Vocco & Conn.  
 Nuna Music (CAPAC), see Quality.  
 Nurock, see Chappell—Chappell.  
 Oak Island Music (BMI), see Fivetake Group.  
 Ole Colony Music, see Chappell—Chappell.  
 Omar, see Chappell—Chappell.  
 One West Publ'g, see Chappell—Chappell.  
 Oriole Music Corp., see Chappell—Edwin H. Morris.  
 Osiris Music Inc., see Chappell—Chappell.  
 Osmond Music, see Chappell—Chappell.  
 Our Songs, see Chappell—Chappell.  
 Oxygen Music, see Chappell—Chappell.  
 P K Music, see Chappell—Chappell.  
 P L P Publ'g Co. (BMI), see Phillet/ Maclver.  
 Pablito Music, see Chappell—Chappell.  
 Palas House Publ'g (BMI), Box 7, RR 1, Beaverbank Rd., Lower Sackville, N.S. B4C 2S6. Tel: (902) 865-8023. Pres.: Joe Palaschuk.  
**Affiliate:** Irving Music.  
 Pamela, see Chappell—Chappell.  
 Pamelrosa, see Chappell—Chappell.  
 Para-Ande Music Corp., see Chappell—Chappell.  
 Parabut, see Chappell—Chappell.  
 Para-Kim, see Chappell—Chappell.  
 Paramount, see Chappell—Chappell.  
 Paramount-Roy, see Chappell—Chappell.  
 Para-Nowgen Music Corp., see Chappell—Chappell.  
 Para-Tal, see Chappell—Chappell.  
 Para-Thumb Music, see Chappell—Chappell.  
 Para-Tracs Music Corp., see Chappell—Chappell.  
 Para-Wag Music Corp., see Chappell—Chappell.  
 Par-Ed Music Co., see Chappell—Chappell.  
 Sheldon Park Music, see Chappell—Chappell.  
 Pasqua/Namrac Music, see Chappell—Chappell.  
 Patricia Music Publ'g Corp., see Chappell—Edwin H. Morris.  
 El Patricio Music, see Chappell—Chappell.  
 George Paxton, see Chappell—Chappell.  
 Paxwin Music Corp., see Chappell—Chappell.  
 Peer Int'l (Canada) Ltd. (BMI), see Peer-Southern.  
 Peer-Southern Org. (Canada) Ltd. (BMI & CAPAC), 4 New St., Suite 107, Toronto, Ont. M5R 1P6. Tel: (416) 924-5781. Cable: SOUTHMUSIC. Gen. Mgr.: Matthew Heft.  
**Home office:** USA.  
**Affiliates:** Peer Int'l (Canada) Ltd. (BMI), Sud.  
 Pelew Music, see Chappell—Chappell.  
 Penumbra Music, see Chappell—Chappell.  
 Peregrin Songs (CAPAC), RR 1, Emsdale, Ont. POA 1J0. Tel: (705) 636-5684. Pres.: David Essig; Pub. & Promo. Dir.: Carolyn Braunlich.  
**Affiliate:** Teoc Music (BMI).  
 Pet-Mac Publ'g (BMI), 6844 76 Ave., Edmonton, Alta. T6B 0A8. Tel: (403) 465-1071. Pres.: Garry L. McDonald; Gen. Mgr.: Wallis A. Petruk; Prof. Mgr.: Leonard A. Petruk.  
**Affiliate:** 3 PM Music (CAPAC).  
 Philmela Music Ltd., see Chappell—Chappell.  
 Phillet/ Maclver Music (BMI), 11602-75 Ave., Edmonton, Alta. T6G 0J2. Tel: (403) 436-3096. Pres.: F. Phillet; Gen. Mgr.: N. Maclver.  
**Affiliated firm:** Manhole Music (BMI).  
**Affiliate:** PLP Publ'g Co. (BMI).  
**Int'l rep.:** Japan (GP Music).  
 Piccadilly Music Corp., see AME Ltd.  
 Pickwick Music, see Leeds.  
 Pig-Weed Music (BMI), see Champlain.  
 Pillow Musical Prod'ns, see Chappell—Chappell.  
 Pilot Music Ltd., see Chappell—Chappell.  
 George Pincus Music Corp., see Chappell—Chappell.  
 Pinelawn Music Publ'g Co. Inc., see AME Ltd.  
 Pine Woods, see Chappell—Chappell.  
 Pink Pelican Music, see Chappell—Chappell.  
 Pippen the Friendly Ranger, see Chappell—Chappell.  
 Placid, see Chappell—Chappell.  
 Play One Publ'g Co., see Chappell—Chappell.  
 Pondwater Music (CAPAC), see Attic.  
 Cole Porter Music Inc., see Chappell—Chappell.  
 Portrush Music (CAPAC), see Antrim.  
 Q T S Music, see Chappell—Chappell.  
 Quaker Ridge, see Chappell—Chappell.

Quality Music Publ'g Ltd. (BMI), 38 Yorkville Ave., Toronto, Ont. M4W 1L5. Tel: (416) 923-5092. Pres.: G.R. Struth; Gen. Mgr.: William B. Kearns.  
**Affiliates:** Broadland Music (BMI), Doubleplay Music (BMI), Elmira Music (CAPAC), Eskimo Music (BMI), Grandlam Music (CAPAC), Jackie Rae Music (BMI), Jar Music (CAPAC), Mercey Bros. Music (BMI), Nuna Music (CAPAC), Seven Mighty Elohim (BMI), Shediac Music (CAPAC).  
**Int'l firms represented:** Herald Square Music Co., Owe-par Music, Silver Dagger Music, Times Square Music Publ'ns Co. (all USA).  
 Quts Publ'g, see Chappell—Chappell.  
 R C B Ltd. (BMI), see Legend.  
 R & R, see Chappell—Chappell.  
 R S O Publ'g Inc., see Chappell—Chappell.  
 Radview Ents., see Chappell—Chappell.  
 Ragmar Music Corp., see Chappell—Chappell.  
 Rags, see Chappell—Chappell.  
 Rainy River Music Ltd. (BMI), see Halben.  
 Rainy Wednesday, see Chappell—Chappell.  
 Raj Kumer, see Chappell—Chappell.  
 Bill Ramal Music, see Chappell—Chappell.  
 Ramitory Music Corp., see Chappell—Chappell.  
 Fred Raphael, see Chappell—Chappell.  
 Redheads, see Chappell—Chappell.  
 Rereco Publ'g Co. (BMI), Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 495-1710. Pres.: John C. Irvine. Gen. Mgr.: Jack Boswell.  
**Int'l branch:** USA.  
**Affiliate:** Super Music (CAPAC).  
**Int'l firm represented:** Zap (USA).  
 Revelation Music, see Chappell—Chappell.  
 Rich Harvest Music Inc., see Chappell—Chappell.  
 Rideau Music Ltd. (CAPAC), see Champlain.  
 Ringo Pasta, see Chappell—Chappell.  
 Rittenhouse Music, see Chappell—Chappell.  
 Riverson (BMI), see Aquarius.  
 Road Music, see Chappell—Chappell.  
 Robgal Music (BMI), see Gallant Robertson.  
 Robinson Music, see Chappell—Chappell.  
 Rock Island, see Chappell—Bregman Vocco & Conn.  
 Lelan Rogers Music, see Chappell—Chappell.  
 Rojan, see Chappell—Chappell.  
 Rolyne, see Chappell—Chappell.  
 Romar Today Music Inc., see Chappell—Chappell.  
 David Rose, see Chappell—Bregman Vocco & Conn.  
 Rosemeadow, see Chappell—Bregman Vocco & Conn.  
 Andre Roussel (Ed.) (CAPAC), see Match.  
 Rudy's Song Publ'ns (BMI), Box 713, Vernon, B.C. V1T 6M6. Tel: (604) 545-5633. Owner & Gen. Mgr.: R. Hallwas.  
 Rush Music Corp., see AME Ltd.  
 Rye Bread Music Corp., see Chappell—Chappell.  
 S L S Music, see Chappell—Chappell.  
 S M C L Inc. (Les Prod'ns), 450 E. Beaumont Ave., St. Bruno, P.Q. J3V 2R3. Tel: (514) 653-7838. Pres. & Gen. Mgr.: Christian Lefort.  
**Affiliates:** AQEM Ltee. (Agence Quebecoise de l'Ed. Musicale), Eds. BAG, Big Bazaar, CF Music Publ'g Co., Eds. Coda Music Inc., ITT Music Publ'g Co., Karol Music Publ'g Co., Eds. LMS Ltee., Eds. Labrador (Canada), Machine Music Publ'g Co., Stage One Music Co. Ltd., Sun-rise Music Publ'g Co. (all CAPAC); Topaz (BMI).  
 Sabachani Music, see Chappell—Chappell.  
 Sad Music Ltd., see Chappell—Chappell.  
 Douglas Sahm, see Chappell—Chappell.  
 St. George Music, see Chappell—Chappell.  
 Sandstorm Music Inc., see Chappell—Chappell.  
 Satrycon Music Co., see Chappell—Edwin H. Morris.  
 Saxon Music Corp., see AME Ltd.  
 Peter Schaeffers Music Corp., see AME Ltd.  
 Schaumann-Roberts Music, see Midnight Blue.  
 Scorpio Music, see Chappell—Chappell.  
 Scotia Songs, see Chappell—Chappell.  
 Scrolie of the North Music, see Chappell—Chappell.  
 Jason Sean Music, see Chappell—Bregman Vocco & Conn.  
 Sebonds, see Chappell—Bregman Vocco & Conn.  
 August Seith, see Chappell—Chappell.  
 Select Music Inc., see AME Ltd.  
 Senor George Music, see Chappell—Chappell.  
 Sergeant Music Co., see Chappell—Edwin H. Morris.  
 Set to Music Ltd., see Chappell—Chappell.  
 Seven Mighty Elohim (BMI), see Quality.  
 Sevy Music (BMI), see Halben.  
 Shari, see Chappell—Chappell.  
 Sharrell Music Publ'rs (BMI), see Empire.  
 Shediac Music Publ'g Ltd. (CAPAC), see Quality.  
 Shee Gwee Publ'g (BMI)—Pres.: Will R. Millar; see Antrim.  
 Sherbourne, see Chappell—Edwin H. Morris.  
 Shetland Music Ltd., see Chappell—Chappell.  
 Sid-Lee Music Corp., see AME Ltd.  
 Silver House, see Chappell—Bregman Vocco & Conn.  
 George Simon Inc., see Chappell—Edwin H. Morris.  
 Simon House Inc., see Chappell—Edwin H. Morris.  
 Skippers Pond Music (BMI), see Morning.  
 Slalom (BMI), see Aquarius & BC Music.  
 Snowberry Music (CAPAC), see Maple Creek.  
 Snowblind Music, see Chappell—Chappell.  
 Snycor Publ'g, see Chappell—Edwin H. Morris.  
 Society Hill Music, see Chappell—Chappell.  
 Soundboosters Inc., see Chappell—Chappell.  
 Southern Love Music, see Chappell—Chappell.  
 Space Music, see Chappell—Edwin H. Morris.  
 Spanka Music, see Leeds.  
 Sparkel, see Chappell—Chappell.  
 Sparwood Music Publ'ns (BMI), see Chinook.  
 Larry Spier (Canada) Ltd., see AME Ltd.  
 Sprindrift Music Ltd., see Chappell—Chappell.  
 Springwater Prod'ns Ltd. (CAPAC), 56 Clinton St., Guelph, Ont. N1H 5G5. Tel: (519) 824-7885. Pres.: Homer Hogan; VP Gen. & Prof. Mgr.: Dorothy Hogan.  
**Int'l branch:** USA.  
 Square Root Music, PO Box 581, Adelaide St. Sta., Toronto, Ont. M5C 2J6. Tel: (416) 364-3815. Cable: DBSMU-SIC. Mgr.: Don Bell.  
 Stage One Music Co. Ltd. (CAPAC), see SMCL.  
 Stage & Screen, see Chappell—Chappell.  
 Stigwood Music, see Chappell—Chappell.



Stone Pap Music Inc., see Chappell—Chappell.  
 Stony Plain Music (CAPAC), see Kitchen Table.  
 Stown, see Chappell—Chappell.  
 Stratford, see Chappell—Chappell.  
 Stratus Music (CAPAC), see Cirrus.  
 Styne & Cahn Music Corp., see Chappell—Edwin H. Morris.  
 Subiddu Music, see Chappell—Chappell.  
 Suchan Music, see Chappell—Edwin H. Morris.  
 Sud, see Peer-Southern.  
 Sunbury Music Canada Ltd. (CAPAC), see Dunbar.  
 Sunie Day Music, see Chappell—Chappell.  
 Sunrise Music Publ'g Co. (CAPAC), see SMCL.  
 Sunrise Music (BMI), see Cirrus.  
 Sunspot Music, see Chappell—Chappell.  
 Sun-Vine, see Chappell—Chappell.  
 Super Music (CAPAC), see Rereco.  
 Superstar Music Ltd., see Chappell—Chappell.  
 Supreme, see Chappell—Bregman Vocco & Conn.  
 Frank Swain Music (BMI), PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 884-2320. Pres.: Frank P. Swain.  
 Int'l firms represented: Cucumta. K&H (Trinidad).  
 Syjohn Music, see Chappell—Chappell.  
 Silverpride, see Chappell—Chappell.  
 Syndicate Music Inc., see AME Ltd.  
 T P I, see Chappell—Edwin H. Morris.  
 T P Music (CAPAC), 314 Clewom Ave., Ottawa, Ont. K1S 2B8. Tel: (613) 234-6992. Pres.: T. Peter Hern.  
 Taki Music, see Chappell—Chappell.  
 Talisman Music Corp., see Chappell—Chappell.  
 Tamerlane Music Inc., see Chappell—Edwin H. Morris.  
 Tansoul Publ'g Co., see Chappell—Chappell.  
 Tanta Music, see Chappell—Chappell.  
 Taradem Music Inc., see Chappell—Chappell.  
 Tarana Music (CAPAC), see Corinth.  
 Tearus Music Ltd., see Chappell—Chappell.  
 Tebo Music, see Chappell—Chappell.  
 Tee-Pee Music Corp., see Chappell—Chappell.  
 Tecc Music (BMI), see Peregrin.  
 Tesco, see Chappell—Chappell.  
 Thermostat Music Inc., see Chappell—Chappell.  
 Bob Thiele Music, see Chappell—Chappell.  
 Gordon V. Thompson Ltd. (CAPAC), 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel: (416) 923-7329. Cable: GOR-THOM. Pres.: & Gen. Mgr.: John C. Bird. Prof. Mgr.: Jack Denton Illingworth.  
 Affiliate: Chantedair Music (BMI).  
 Int'l firms represented: Edutainment, Balfieff, Barton, Big Bells, Big Seven, The Big 3, Bourne, George M. Cohan, Eastman, Carl Fischer, Fred Fisher, Forster, Kohn Music Corp., Marpet, Milene, Montigomer, Music Music, George Pincus & Sons, Plymouth, St. Nicholas, G. Schirmer, Andrew Scott Inc., Shapiro Bernstein, Larry Spier, Walton, H.B. Webman.  
 Three Bridges Music Corp., see Chappell—Chappell.  
 Three Eagles Music Inc., see Chappell—Chappell.  
 3 PM Music (CAPAC), see Pet-Mac.  
 Throat Music Ltd., see Chappell—Chappell.  
 Thruppence Music, see Chappell—Chappell.  
 Tideland Music Publ'g Corp., see AME Ltd.  
 Tight Corporation, see Chappell—Chappell.  
 Time Being Music Co. (BMI), see Morning.  
 Tinker Street Tunes, see Chappell—Chappell.  
 Tivoli, see Chappell—Bregman Vocco & Conn.  
 Tobey Music Corp., see Chappell—Chappell.  
 Tobl-Ann, see Chappell—Chappell.  
 Henry Tobias Music Co., see Chappell—Chappell.  
 Tom Tom Music, see Chappell—Chappell.  
 Tomato Tunes (CAPAC), see Bytown.  
 Tomi Music Co., see Chappell—Chappell.  
 Topaz (BMI), see SMCL.  
 Town & Country Music Inc., see AME Ltd.  
 Travis, see Chappell—Edwin H. Morris.  
 Tray Music Corp., see AME Ltd.  
 Triangle, see Chappell—Bregman Vocco & Conn.  
 Triboro Music Corp., see Chappell—Chappell.  
 Tri-Chappell, see Chappell—Chappell.  
 Troika Music (BMI), 1262 Don Mills Rd., Suite 3A, Don Mills, Ont. M3B 2W7. Tel: (416) 445-0878, 444-1941. Owner: Art Snider.  
 Affiliate: Jloral Music (CAPAC).  
 Truckin' Music Corp., see Chappell—Chappell.  
 Tuneville, see Chappell—Chappell.  
 Twentieth Century Music Corp., see Chappell—Bregman Vocco & Conn.  
 Conway Twitty Music, see Chappell—Chappell.  
 Two Beat Music, see Leeds.  
 U A Music (Canada) Ltd. (CAPAC), 6 Lansing Square, Suite 205, Willowdale, Ont. M2J 1T8. Tel: (416) 491-5591.  
 Affiliate: Unart Music (Canada) Ltd. (BMI).  
 U P A, see Chappell—Edwin H. Morris.  
 Unart Music (Canada) Ltd. (BMI), see UA Music.  
 Uner-Bubble, see Chappell—Chappell.  
 Unichappell Music Inc., see Chappell—Chappell.  
 United Artists, see UA Music.  
 Upario, see Chappell—Edwin H. Morris.  
 V Music, see Morning.  
 Valley Spring, see Chappell—Chappell.  
 Vanessa Music (CAPAC), see Halben.  
 Vanguard Music Corp., see Chappell—Chappell.  
 Vaughn, see Chappell—Chappell.  
 Vetero Americana Music Publ'g (VAMP) (CAPAC), 79 Lunness Rd., Toronto, Ont. M8W 4M7. Tel: (416) 259-9182. Mng. Dir.: Jose Osana.  
 Vernon, see Chappell—Bregman Vocco & Conn.  
 Very Own Music, see Chappell—Bregman Vocco & Conn.  
 Victory Music Ltd., see Chappell—Chappell.  
 Vin-Sun, see Chappell—Chappell.  
 Vision, see Chappell—Chappell.  
 Vogue, see Chappell—Edwin H. Morris.  
 Vogue-Choice Ltd., see Chappell—Chappell.  
 Waldheim Music (BMI), see Champlain.  
 Wedge Publ'g, see Chappell—Chappell.  
 Weiss & Barry Inc., see Chappell—Chappell.  
 Larry Weiss Music, see Chappell—Chappell.  
 Welcome, see Chappell—Edwin H. Morris.  
 Welheim, see Chappell—Bregman Vocco & Conn.  
 West Bound, see Chappell—Chappell.  
 Westend Music (BMI), see Halben.  
 White Cloud Music, see Chappell—Chappell.  
 White Light Music, see Chappell—Chappell.

Whitney-Kramer-Zaret, see Chappell—Chappell.  
 Wickham Music (BMI), 10524 100 Ave., No. 12, Edmonton, Alta. T5J 0A9. Tel: (403) 424-6695. Exec.: A. Kellogg.  
 Affiliate firm: Land's End Music (BMI).  
 David Wilkes Music Corp., see AME Ltd.  
 Williamson Music Inc., see Chappell—Chappell.  
 Marty Wilson Music Co., see Chappell—Chappell.  
 Windchime Music Inc., see Chappell—Chappell.  
 Windmill Music Ltd., see Chappell—Chappell.  
 Windy Bay Music (BMI), see Halben.  
 Winmor Music, see Chappell—Chappell.  
 Woodbine Music Inc., see Chappell—Edwin H. Morris.  
 Wren Music, see Chappell—Chappell.  
 Year Round, see Chappell—Bregman Vocco & Conn.  
 York, see Chappell—Chappell.  
 Young Ideas, see Chappell—Bregman Vocco & Conn.  
 Victor Young, see Chappell—Chappell.  
 Zethus Music, see Chappell—Chappell.  
 Znarg Music Inc., see Chappell—Chappell.

## ● sheet music jobbers/suppliers

Academy of Musical Arts, 146 N. Christina St., Sarnia, Ont. N7T 5T8. Tel: (519) 344-6881.  
 Algard Music Ltd., 372A Yonge St., Toronto, Ont. M5B 1S6. Tel: (416) 597-0066. Pres.: Gen. & Sales Mgr.: Edward G. Hough.  
 Chappell & Co. Ltd., 14 Birch Ave., Toronto, Ont. M4V 1C9. Tel: (416) 922-2159. Gen. Mgr.: J. Renewych; Sales Mgr.: John Loweth.  
 Empire Music, PO Box 279, Postal Code: V3L 4Y6. 934 12 St., New Westminster, B.C. V3M 4K6. Tel: (604) 522-6232. Pres. & Gen. Mgr.: Karle Hodsins; Sales Mgr.: Will Verra.  
 Branch: London, Ont., PO Box 7070, Postal Code N5Y 4K1. Gen. Mgr.: Harold Pounds.  
 Frederick Harris Music Co. Ltd., 529 Speers Rd., Oakville, Ont. L6K 2G4. Tel: (416) 845-3487/3572; Toronto Tel: (416) 275-0681. Mng. Dir.: W Ray Stephens; Sales Mgr.: David Boocock.  
 E. C. Kerby Ltd., 198 Davenport Rd., Toronto, Ont. M5R 1J2. Tel: (416) 922-9934.  
 Leslie Music Supply, PO Box 471, Oakville, Ont. L6J 5A8. Tel: (416) 844-3109.  
 Morning Music Ltd., 1343 Matheson Blvd. W., Mississauga, Ont. L4W 1R1. Tel: (416) 625-2676. Cable: BOOT-GROUP. Pres.: Jury Krytiuk, VP: Tom C. Connors.  
 Gordon V. Thompson Ltd., 29 Birch Ave., Toronto, Ont. M4V 1E2. Tel: (416) 923-7329. Pres.: John C. Bird.

## ● record & tape wholesalers

*The wholesale function(s) of all companies is set in bold face and parentheses after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.*

### ALBERTA

#### ● CALGARY (Area Code 403)

A & M Dists. (Calgary), 5725 Burbank Rd. SE. Postal Code T2H 2G7. Tel: 253-8411 Mgr. Paul McClure. (Rec. & Tape D).  
 Home office: Scarborough (Toronto Metropolitan Area).  
 Ont., A&M Recs. of Canada Ltd. (See for prod. distributed).  
 A R S Recs. Canada Ltd. (div. of CBS), 4532 Manilla Rd. SE. Postal Code T2G 4B7. Tel: 287-2679 Reg 1 Mgr.: Barry Overton; Branch Mgr.: Dennis Thyer. (Rec. & Tape OS & RJ).  
 Home office: Agincourt (Toronto Metropolitan Area).  
 Ont.  
 Almada Corp., 127 25 Ave. SW, Suite 14. Postal Code: T2S 0K8. Tel: 265-1618. Mgr.: Jonathon Lipsin. (Rec. & Tape D & I).  
 Home office: Montreal, P.Q. (See for prod. distributed).  
 C B S Recs. Canada Ltd., 4624 Manitoba Rd. SE. Postal Code: T2G 4B8. Tel: 287-1322. Mgr. W. Franchuk. (Rec. & Tape D).  
 Home office: Don Mills (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).  
 Capitol Recs.-EMI of Canada Ltd., 519 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 287-0823. Region Mgr.: A. Andrichow (Rec. & Tape D).  
 Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, Chrysalis, EMI, Harvest, Melody/Angel, Muse Pathe, Seraphim, United Artists group, Vanguard.  
 Tape lines: Angel, Apple, Arista group, Capitol, Chrysalis, Melody/Angel, Pathe, United Artists group, Vanguard.  
 Central Recs. & Electronics Ltd., 5875 Ninth St. SE. Postal Code T2H 1Z9. Tel: 255-1157. Owner: Dave Jones; Sales Mgr.: Les Furze, RJ Buyer: D.N. Courtney. (Rec. & Tape RJ), (also Rec. & Tape R.J. as Musictape Co.).  
 Branch: Burnaby (Vancouver Area), B.C.  
 D J's Music Servs. Ltd., 2515-C 26 Ave. SW. Postal Code: T3E 0M3. Tel: 249-6100. Owners: J. Davies, W. Johnson, M. Stech; Buyers: Singles, W. Johnson, Albums & Tape, J. Davies. (Rec. & Tape D, Rec. OS).  
 Rec. labels: Broadland, GB.  
 Tape lines: Same as rec. labels.

G R T of Canada Ltd., 820 16 Ave. SW. Postal Code T2R 0S9. Tel: 271-5475. Sales & Promo. Mgr.: Alex Petchkin. (Rec. & Tape D).  
 Home office: Willowdale (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).  
 Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Postal Code: T2E 5S5. Tel: 276-2224. Mgr.: Ed Tudball; Buyer: Lynda Harvey. (Rec. & Tape RJ).  
 Home office: USA, Clawson (Detroit Metropolitan Area), Mich.  
 London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: 243-1313. Telex: 038-22572. Western Mktg. Mgr.: A. Bilodeau; Opns. Mgr.: P. Helton; Branch Mgr.: B. Anderson; Promo. Reps.: K. Hendricks, T. Cairns. (Rec. & Tape D).  
 Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).  
 M C A Recs. (Canada) (div. of MCA Canada Ltd.), 5737 Burbank Rd. Postal Code: T2H 1Z5. Tel: 253-0401, TWX: 610-821-6408. Sales Mgr.: Pat Chapman. (Rec. & Tape D).  
 Home office: Willowdale (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).  
 M C T R Dists. Ltd. 4604 13 St. NE. Postal Code T2E 6M3. Tel: 276-4776. Mgr. & Buyer: Clark Johnson. (Rec. & Tape RJ).  
 Home office: Winnipeg, Man.  
 Musictape Co. (Rec. & Tape RJ)—Tel: 255-6651. Sales Mgr.: Les Furze—see Central Recs. & Electronics Ltd.  
 Musimart Ltd., 525 75 Ave. SW. No. 14. Postal Code: T2V 1R8. Tel: 252-6118. Mgr.: John Hardy. (Rec. & Tape D).  
 Home office: Montreal, P.Q. (Rec. & Tape D & I). (See for prod. distributed).  
 Phonodisc Ltd., 4718 14 St. NE. Postal Code: T2E 6L7. Tel: 276-5543. Mgr.: Brian Burrows. (Rec. & Tape D).  
 Home office: Scarborough (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).  
 Polydor Ltd., PO Box 9531, Postal Code: T2P 2W6; 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: 265-5007. Telex: 03-821859. Mgr.: Ken Graydon. (Rec. & Tape D).  
 Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).  
 RCA Ltd., 4432 10 St. NE. Postal Code: T2E 6K3. Tel: 276-8231. Sales Mgr.: J. Fotheringham. (Rec. & Tape D).  
 (See office in Toronto, Ont. for prod. distributed).  
 T P C Rec. Div. (Taylor, Pearson & Carson Ltd.), 626 Manitou Rd. SE. Postal Code: T2G 4C5. Tel: 243-3642. Mgr.: G.L. Ritz. (Rec. & Tape D).  
 Branch: Vancouver, B.C., Taylor, Pearson & Carson Ltd.  
 Labels: Living Language, Holbourne, Motown, Mushroom, Quality, V.  
 W E A Music of Canada Ltd., 4640 Manhattan Rd. SE. Postal Code: T2G 4A2. Tel: 243-7164. Mgr. Alex Clark. (Rec. & Tape D).  
 Home office: Scarborough (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).

#### ● EDMONTON (Area Code 403)

Northland Music Dists. Co. Ltd., 6846 76 Ave. Postal Code: T6B 0A8. Tel: 469-5066. Telex: 037-3764. Pres.: Gen. Mgr. & Buyer Bill Maxim. (Rec. D, OS & RJ).  
 Branch: Vancouver, B.C.  
 Rec. label: Disneyland.  
 Accessories: Cecil Watts, Le-Bo.  
 Word Recs. Ltd., 4332 114 A St. Postal Code T6S 1N7. Tel: 436-5956. (Rec. & Tape D).  
 Home office: Vancouver, B.C. (See for prod. distributed).

### BRITISH COLUMBIA

#### ● VANCOUVER AREA (Area Code 604)

A & M Dists., 5151 E. Marine Dr., South Burnaby. Tel: 681-8471. Promo. & Sales: Richard Broden. (Rec. & Tape D).  
 Home office: Scarborough (Toronto Metropolitan Area).  
 Ont., A&M Recs. of Canada Ltd. (See for prod. distributed).  
 A R S Recs. Canada Ltd. (div. of CBS), 4125 McConnel Dr., Burnaby V5A 3A7. Tel: 299-7511. Telex: 04-354722. Reg 1 Mgr.: Barry Overton; Branch Mgr.: Chris Pope. (Rec. & Tape OS & RJ).  
 Home office: Agincourt (Toronto Metropolitan Area).  
 Ont.  
 Almada Corp., 1010 Nanton Ave. Postal Code: V6H 2C2. Tel: 738-8275. Mgr.: Jack Sparton. (Rec. & Tape D & I).  
 Home office: Montreal, P.Q. (See for prod. distributed).  
 C B S Recs. Canada Ltd., 8167 Main at Marine. Postal Code V5X 3L2. Tel: 327-0291. Mgr.: W. Bouvette. (Rec. & Tape D).  
 Home office: Don Mills (Toronto Metropolitan Area).  
 Ont. (See for prod. distributed).  
 Capitol Recs.-EMI of Canada Ltd., Century Plaza, Suite 503, 1015 Burrard St. Postal Code: V6Z 1Y5. Tel: 689-8667. Sales Rep.: D. Bertsch, Promo. Rep.: B. Roper. (Rec. & Tape D).  
 Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, Chrysalis, EMI, Harvest, Melody/Angel, Muse Pathe, Seraphim, United Artists group, Vanguard.  
 Tape lines: Angel, Apple, Arista group, Capitol, Chrysalis, Melody/Angel, Pathe, United Artists group, Vanguard.  
 Central Recs. & Electronics Ltd., 3127 Underhill Ave., Burnaby V5A 3C8. Tel: 299-8935. Owner: Dave Jones; Mgr.: Tom Ingham; Buyer: D.N. Courtney. (Rec. & Tape RJ).  
 Home office: Calgary, Alta.  
 Emerson Sales Ltd., 1599 W. Fourth Ave. Postal Code: V6J 1L6. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short, Mgr. Jean Leskiw. (Rec. & Tape D). (Rec. OS as One Stop Rec'g Supplies).  
 Rec. labels: ABC, ABC/Don, ABC/Dunhill, Anchor, Barnaby, Blue Thumb, Cadet, Charisma, Chess, Cream, Daffodil, De-Lite, Fantasy, GRT, Granite, Impulse, Increase, Janus, Milestone, Musidisc, Passport, Prestige, Pride, Shelter, Sire, Sound Bird, 20th Century, Walt Disney Music of Canada, Westminster Gold.  
 Tape lines: ABC, Fantasy, GRT, Milestone, Prestige.

La-Go Ents. (div. of Rembrandt Holdings Ltd.), 3815 E. First Ave., No. 2, Burnaby V5C 3V8. Tel: 294-6226. Owner: R.R. Gallo; Mgr. & Buyer: Mrs. D. Thauberger. (Rec. & Tape D).

Rec. labels: Audio Fidelity, BASF, Black Lion, Camden, Chiaroscore, Concert Disc, Dawn, Enja, Ensayo, Folk & Jazz, Golden Hour, Harlequin, Hiltop, Legacy, Marble Arch, Olympic, Pickwick, Pye, Quad, Quintessence, Sesame Street, Thimble, Thunderbird, Tradition, World Jazz.

Tape lines: Audio Fidelity, BASF, Black Lion, Camden, Dawn, Marble Arch, Pickwick, Pye, Thunderbird.

Accessories: Le-Bo.

London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby V5A 3A4. Tel: 298-6471. Telex: 043-54544. Mgr.: O. Jones; Sales Mgr.: A. Kelsey; Promo. Rep.: M. Hertslet. (Rec. & Tape D).

Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2182 W. 12 Ave., No. 103. Postal Code: V6K 2N4. Tel: 736-3355. TWX: 610-922-1625. Sales Mgr.: William Tait; Promo. Mgr.: B. Ryman. (Rec. & Tape D).

Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed).

Musimart Ltd., 6271 Monteith Rd., Richmond V7E 2G6. Tel: 274-6998. Mgr.: Lorne MacKenzie. (Rec. & Tape D).

Home office: Montreal, P.Q. (Rec. & Tape D & I) (See for prod. distributed).

Northland Music Dists. Co. Ltd., 3206-1733 Comox. Postal Code: V6G 9Z9. Tel: 689-5914. Telex: 04-55308. Mgr.: Debbe Petryga. (Rec. D, OS & RJ)

Home office: Edmonton, Alta.

Rec. label: Disneyland.

Accessories: Cecil Watts, Le-Bo.

One Stop Rec'g Supplies. (Rec. OS—singles only)—Tel: 732-7313—see Emerson Sales Ltd.

Pindoff Rec. Sales Ltd., 8048 Winston St., Burnaby V5A 2H5. Mgr.: Bud Farquharson. (Rec. & Tape RJ)

Home office: Rexdale (Toronto Metropolitan Area), Ont.

Polydor Ltd., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: 873-2466. Telex: 045-4410. Mgr.: Peter Behnke. (Rec. & Tape D).

Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby V5J 4V6. Tel: 438-8266. Nat'l Mktg. Mgr.: Paul Young. (Rec. & Tape D).

Branch: Thornhill (Toronto Metropolitan Area), Ont.

Int'l branch: USA.

Rec. labels: Faith, Greentree, Heart Warming, Horizon, Humbard, Impact, JIM, Maranatha, Master's Collection, New Creation Singers, Petra, Praise, Quest, Scripture in Song, Vista, Womach.

Tape lines: Same as rec. labels.

R C A Ltd., 2876 Rupert St. Postal Code: V5M 3T7. Tel: 438-7172. Western Region Opns. Mgr.: Uwe Schnack; Reg'l Sales Mgr.: L. Alden; Promo.: J. Ford. (Rec. & Tape D). (See office in Toronto, Ont., for prod. distributed)

Taylor, Pearson & Carson Ltd., 1322 SE Marine Dr. Postal Code: V5Z 1C5. Tel: 872-1066. Mgr.: Gary L. Ritz; Promo. Mgr.: Ray Ramsay, C.R. Lew. (Rec. & Tape D)

Branch: Calgary, Alta., TPC Rec. Div.

Rec. labels: Holbourne, Living Language, Motown, Mushroom, Quality, V.

Tape lines: Same as rec. labels.

W E A Music of Canada Ltd., 40 E. Fifth Ave. Postal Code: V5T 1G8. Tel: 879-8681. Mgr.: Robert Bone. (Rec. & Tape D).

Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed).

Word Recs. Ltd., PO Box 6900, 250 SW Marine Dr. Postal Code: V5X 2R5. Tel: 321-6785. Pres. & Adv. Dir.: Gerry B. Scott; VP: J.E. Scott; Gen. Mgr.: D. Dewar; Sales & Mktg.: Phil Crofton, Doug Stark, Don Harbridge. (Rec. & Tape D).

Affiliate: USA, Word Inc.

Branches: Edmonton, Alta.; London, Ont.

Rec. labels: Canaan, Century, Good News, Image VII, Janz, Jim, Lamb & Lion, Light, Manna, Myrrh, New Pax, New Song, Paragon, Sacred, Sacred Songs, Solid Rock, Sparrow, Summit, Wonderworld, Word.

Tape lines: Canaan, Image VII, Light, Manna, Myrrh, Paragon, Sacred, Solid Rock, Sparrow, Summit, Wonderworld, Word.

## MANITOBA

### WINNIPEG (Area Code 204)

A & M Dists. (Manitoba), 741 Goulding St. Postal Code: R3G 2S5. Tel: 944-1872. Mgr.: David Brian. (Rec. & Tape D).

Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada. (See for prod. distributed)

G R T of Canada Ltd., 388 Donald St., Suite 220. Postal Code: R3B 2J5. Tel: 944-7274. (Rec. & Tape D)

Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Laurel Recs. Ltd., 1316 Clifton St. Postal Code: R3E 2V2. Tel: 783-0436. 774-1052. Telex: 07-587504. Pres.: W. V. Sokulsky; Sales: Tim Williams; Customer Serv.: Ken Bain. (Rec. & Tape D).

Rec. labels: Fantasy, Impulse, Motown, Mushroom, Musimart, Westminster.

Tape lines: Same as rec. labels.

London Recs. of Canada (1967) Ltd., 23 Keith Rd. Postal Code: R3H 0H7. Tel: 633-6607. Telex: 07-57695. Mgr.: Gerry Young. Promo. Rep.: R. Vivier. (Rec. & Tape D).

Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 365 Hargrave St., No. 300A. Postal Code: R3B 2K3. Tel: 942-2413. TWX: 610-671-8120. Sales Mgr.: Jack Skelly. (Rec. & Tape D).

Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

M C T R Dists. Ltd., 1733 St. Matthews Ave. Postal Code: R3H 0V8. Tel: 772-3825. Owner: M.C.T. Rathwell.

Mgr. & Buyer: Richard Zurba. (Rec. & Tape RJ).

Branch: Calgary, Alta.

National Rec. Dist. Ltd., 8 Plymouth St. Postal Code: R3C 4K9. Tel: 633-1412. Pres.: S. Sodomsky; Mgr.: R.L. Lauze. (Rec. & Tape RJ).

Quality Recs. Ltd., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: 943-6563. Mgr.: Chuck Porter. (Rec. & Tape D).

Home office: Toronto, Ont. (See for prod. distributed).

R C A Ltd., 1320 Church Ave. Postal Code: R2X 1G4. Tel: 633-2666. Sales Mgr.: J. Maxwell. (Rec. & Tape D).

(See office in Toronto, Ont. for prod. distributed).

W E A Music of Canada Ltd., 24 Stevenson Rd. & St. James. Postal Code: R3H 0H8. Tel: 633-9284. Mgr.: Barry Smith. (Rec. & Tape D).

Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed).

## NEW BRUNSWICK

### MONCTON (Area Code 506)

Handelman Co. of Canada Ltd., 132 Halifax St., Release Center. Postal Code: E1C 3B2. Tel: 389-9141. Mgr. & Buyer: Georgena LeBlanc. (Rec. & Tape RJ).

Home office: USA, Clawson (Detroit Metropolitan Area), Mich.

Trans-Canada Musique Serv. Inc., 300 Baig Blvd. Postal Code: E1E 1E1. Tel: 854-5510. Mgr.: Raymond Paradis. (Rec. & Tape D & OS)

Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

## NEWFOUNDLAND

### CORNER BROOK (Area Code 709)

Temple & Temple Ltd., Millbrook Mall. Postal Code: A2H 6H6. Tel: 634-7817. Gen. Mgr. & Sec'y-Treas.: W.C. Temple. (Rec. & Tape RJ).

### ST. JOHN'S (Area Code 709)

A R S Atlantic Ltd., 58 Kenmount Rd. Postal Code: A1B 3M9. Tel: 726-6970. Mgr. & Buyer: Bill Edgecombe. (Rec. & Tape RJ)

Home office: Agincourt (Toronto Metropolitan Area), Ont. (Rec. & Tape OS & RJ).

## NOVA SCOTIA

### DARTMOUTH (Area Code 902)

A R S Atlantic Ltd., 100 Wright Ave. Postal Code: B3B 1L2. Tel: 463-9344. Mgr.: William Edgecombe; Buyer: M. Ayres. (Rec. & Tape RJ)

Home office: Agincourt (Toronto Metropolitan Area), Ont. (Rec. & Tape OS & RJ).

### HAILFAX AREA (Area Code 902)

A & M Dists. (Maritimes), PO Box 3173, Postal Sta. Halifax South 83J 3H5. Tel: 477-1233. Mgr.: Blake Clark. (Rec. & Tape D)

Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada. (See for prod. distributed).

R C A Ltd., 3611 Commission St. Postal Code: B3J 2X1. Tel: 455-8015. Sales Mgr.: Hanson Josey. (Rec. & Tape D). (See office in Toronto, Ont., for prod. distributed)

## ONTARIO

### BRAMPTON (Area Code 416)

Musimart Ltd., 210 Rutherford Rd. N. Postal Code: L6V 2X9. Tel: 453-4285. Mgr.: Alan Freedman. (Rec. & Tape D)

Home office: Montreal, P.Q. (Rec. & Tape D & I). (See for prod. distributed)

### BURLINGTON (Area Code 416)

Muntz Canada Ltd., 1149 Pioneer Rd. Postal Code: L7M 1N7. Tel: 639-5373. Pres.: Doug Edgar; VP Opns.: Pat McQuade; Music Div. Mgr. & Music Buyer: Bill Johnston; (Rec. & Tape RJ)

Playback equip. & accessories: Muntz.

### LONDON (Area Code 519)

Word Recs. Ltd., 152 Wellesley Crescent. Postal Code: N5V 1J7. Tel: 455-2097. (Rec. & Tape D).

Home office: Vancouver, B.C. (See for prod. distributed).

### MARKHAM (Area Code 416)

Rebel Rec'g Co. Inc., 190 Don Park Rd. Postal Code: L3R 2V8. Tel: 495-1710. Pres. & Gen. Mgr.: John C. Irvine; VP & Sec'y-Treas.: Charles R. Freeland; Sales Mgr.: Al Perry. (Rec. D & I)

Labels: Buckboard, Cheyenne, Mo-Sheng, Royalty, Sno-Can, Springboard, Springwater, TVP, Thunderbird, Trip, Up Front.

Labels imported: Adelphi, Andy's Front Hall, JCOA, Delmark, Flying Fish, Folk Legacy, Guitar Player, JCOA, Beverly King, King Bluegrass, Lemco, New Music, Old Homestead, Piedmont, Rebel, Ridge Runner, Sonyatone, Sugar, Vetco, Zap (all USA).

### OSHAWA (Area Code 416)

World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St. Postal Code: L1H 3X1. Tel: 576-0250. Mgr.: R. Stone. (Rec. & Tape D & I).

### OTTAWA (Area Code 613)

Eastern Ontario Rec. Dist. Ltd., 383 Winona Ave. Postal Code: K1Z 5H8. Tel: 722-1000. Owners: Jack, Jacoba, Jan & James Slumkoski; Mgrs.: Jan & James Slumkoski; Buyer: Jan Slumkoski. (Rec. & Tape RJ)

Accessories: Le-Bo.

Mr. Relic, PO Box 3616, St. C. Postal Code: K1Y 4J7. Tel: 224-9824. Owner & Gen. Mgr.: & Tape Jim Nichols. (Rec. D)

Distributes oldies.

Ottawa Int'l Recs. Ltd., 21 Grenfell Crescent, Postal Code: K2G 0G3. Tel: 225-7837/8744. (Rec. D & I)

Label: EM1 (Greece).

T C D Recs. & Tapes, 165 Sparks St., Suite 105. Postal Code: K1P 5B9. Tel: 232-4168. Owner: Harvey Glatt; Gen. Mgr.: Colin Cross; Buyer: Colin Escott. (Rec. & Tape D, I & E).

Labels: Appellation, Barnswallow, Likeable, Matrix, Mushroom (Ontario only), Nick, Posterity, Rumor, Rutabaga, Springwater (outside Ontario), Squash, Stove-pipe, Troubadour, Trulyfine, Woodshed.

Labels imported: CRD (UK), Enigma (UK), Syntonic Research (USA), Tocatta (Germany), Transatlantic (UK), Unicorn (UK), Vista (UK).

## TORONTO METROPOLITAN AREA

### (Area Code 416)

A & M Recs. of Canada Ltd., 939 Warden Ave., Scarborough M1L 4C5. Tel: 752-7191. Telex: 06-963652. Nat'l Sales Mgr.: Joe Summers; Dist'n Branch Mgr.: Bill Meenan. (Rec. & Tape D)

Home office: USA.

Branches: Calgary, Alta.; South Burnaby (Vancouver Area), B.C.; Winnipeg, Man.; Halifax, N.S.; Lachine (Montreal Metropolitan Area), P.Q.

Rec. labels: A&M, Casino, Horizon, Penny Farthing.

Tape lines: Same as rec. labels.

A R S Recs. Canada Ltd. (div. of CBS), 160 Milner Ave., Agincourt M1S 3B2. Tel: 293-1941. Gen. Mgr.: Jacques Gagne; Reg'l Mgr.: Jerry Wipf; Dist'n Branch Mgr.: Lyle Drake. (Rec. & Tape OS & RJ)

Branches: Calgary, Alta.; (Rec. & Tape OS & RJ); Burnaby (Vancouver Area), B.C. Rec. & Tape OS & RJ; St. John's, Nfld. (Rec. & Tape RJ); Dartmouth, N.S. (Rec. & Tape RJ); St.-Laurent (Montreal Metropolitan Area), P.Q. (Rec. & Tape OS & RJ)

Aldisc Dists. Ltd., 64 Bullock Dr., Markham L3P 3P2. Tel: 294-9298. Pres. & Gen. Mgr.: Tony R. Frank. (Rec. & Tape OS & RJ)

C B S Recs. Canada Ltd., 1121 Leslie St., Don Mills M3C 2J9. Tel: 447-3311. Cable: COLRECORD. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; St. Laurent (Montreal Metropolitan Area), P.Q. Rec. labels: Aquitaine, Blue Sky, CBS, Caribou, Collection, Columbia, Columbia Legacy, Columbia Masterworks, Douglas, Epic, Gamble, Invictus, Kirshner, Monument, Mums, Odyssey, Okeh, Philadelphia Int'l, Portrait, Sound Stage 7, T-Neck, TSOP, Thunder, True North, Virgin.

Tape lines: CBS, Columbia, Epic, Okeh, Kirshner, Monument, Mums, Philadelphia Int'l, Sound Stage 7, T-Neck, TSOP, Thunder, True North.

Canada Rec. Sales, 686 Richmond St. W. Postal Code: M6J 1C3. Tel: 363-1019. Owner: Herbert Berne. (Rec. & Tape OS & RJ).

Canadian Music Sales Corp. Ltd., 58 Advance Rd. Postal Code: M8L 2T8. Tel: 239-2361. Cable: MUSICALES. (Rec. & Tape D)

Rec. labels: Alfred, Arhoolie, Beaver, Blues Classics, Classic Eds., Classic Jazz, Delmark, De Wolfe, Dominion, Edmonton, Fidelity Sound, Music Minus One, Old Timey, Proscenium, Raglan, Rejoice, UTC, Yazoo.

Tape line: Dominion.

Cantrade Sales & Import Co., 18 Spadina Ave. Postal Code: M5V 2H6. Tel: 364-7766.

Distributes close-outs.

Capitol Recs.-EMI of Canada Ltd., 3109 American Dr., Malton L4V 1B2. Tel: 677-5050. Pres.: A. Gosewich; VP Mktg.: J. D. Evans. (Rec. & Tape D)

Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, Chrysalis, EMI, Harvest, Melodiya/Angel, Muses, Pathe, Seraphim, United Artists group, Vanguard.

Tape lines: Angel, Apple, Arista group, Capitol, Chrysalis, Melodiya/Angel, Pathe, United Artists group, Vanguard.

Coda Publ'ns, 893 Yonge St. Postal Code: M4W 2H2. Tel: 929-5065. Owner: John Norris. (Rec. D)

Rec. labels: Black Saint, Bountiful, Broadway, Cat, Dawn Club, EBM, Jazz Society, Jazz Studies, Jim Taylor Presents, Kabell, Mary, Master Jazz Rec'gs, Nessa, Ogun, Passin' Thru, Queen Disc, Spolite, Tax.

G R T of Canada Ltd., 3816 Victoria Park Ave. Willowdale M2H 3H7. Tel: 497-2340. Pres.: Ross B. Reynolds; Nat'l Sales Mgr.: Jim Corbett; Nat'l Promo. Mgr.: Jeff Burns. (Rec. & Tape D).

Branches: Calgary, Alta.; Winnipeg, Man.; Montreal, P.Q.

Rec. labels: ABC, ABC-Blue Thumb, ABC-Dot, ABC-Impulse, ABC-Shelter, ABC-Westminster, Barnaby, CABE, Charisma, Checker, Chess, Cream, DJM, Daffodil, GRT, Janus, Musicdisc, Passport, Sire, Smile, 20th Century.

Tape lines: Same as rec. labels, including Fantasy, Milestone.

Handelman Co. of Canada Ltd., 2360 Midland Ave., Scarborough M1S 1P8. Tel: 759-1166. Branch Mgr. & Buyer: Jane Bell. (Rec. & Tape RJ).

Home office: USA, Clawson (Detroit Metropolitan Area), Mich.

Holborne Dist'g Co. Ltd., PO Box 9, Mount Albert. Tel: 884-2320. Mgr. & Buyer: Frank P. Swain. (Rec. & Tape D & I).

GrecoPhon. Island series, Ka La Loo, Merryman, Murray Banks, Pebblegroove, Penny, REC, Tabico, Trinidad.

Tape lines: Edmar, Fiesta, GrecoPhon, Merryman, Pebblegroove, Penny, Tabico. (Rec. & Tape D & I)

Imports Caribbean product.

Ital Rec. Dist'g Co., 1339 St. Clair Ave. W. Postal Code: M6E 1C3. Tel: 654-8272. Owner: Pasquale Colangelo; Mgr.: Ettore Colangelo. (Rec. & Tape D, I & E)

Rec. label: CP.

Rec. labels imported: Baby, Fonit Cetra, Ital, Moon, RCA, Ricordi, SHAR, Venus.

Tape lines: Same as rec. labels.

London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough M1P 3C2. Tel: 755-3373. Telex: 02-2830. Mgr.: A. Beaudin; Promo.: D. Jory. (Rec. & Tape D).

Home office: St.-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale M2J 4A2. Tel: 491-3000. TWX: 610-492-5204. Telex: 06-966876. VP Mktg.: Scott Richards; Nat'l Sales Mgr.: Alan Reid; Nat'l Promo. Mgr.: Bob Johnston; Local Sales Mgr.: George Burns; Local Promo. Mgr.: Randy Sharrard. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; St. Laurent (Montreal Metropolitan Area), P.Q.

Rec. labels: Coral budget, Cycle, GNP Crescendo, MCA, Rocket, State, Tally, Track, Vocalion.

Tape lines: Same as rec. labels.

Musimart Ltd., 2400 Bathurst St. Postal Code: M6B 2Y7. Tel: 781-4893. Mgr.: Ben Michaels. (Rec. & Tape D).

**Home office:** Montreal, P.Q. (Rec. & Tape D&I) (See for prod. distributed).

P J Imports, 1635 Sismet Rd., Unit 30, Mississauga L4W 1W5. Tel: 624-0510. Telex: 06-961479. Principals: Wolfgang Speeg, Phil Lubman. (Rec. I)

Phonodisc Ltd., 30 Malley Rd., Scarborough M1L 2E3. Tel: 751-9610. Telex: 06-963629. Pres.: Elizabeth McKim; Gen. Mgr.: Laurie Heselint; Sales Mgr.: W.S. Brown; Promo. Mgr.: Martin Young. (Rec. & Tape D)

Branches: Calgary, Alta.; St. Laurent (Montreal Metropolitan Area), P.Q.

Rec. labels: Ashtree, Audio Fidelity, BASF, Black Lion, Chiaroscuro, Enja, Hidden Sign, Image, Pye, World Jazz.

Tape lines: Same as rec. labels.

Accessories: Le-Bo.

Pindoff Rec. Sales Ltd., 37 Haas Rd., Rexdale M9W 3A1. Tel: 741-4182. Pres.: K. Pindoff; Mgr.: E.T. Campbell. (Rec. & Tape RJ)

Branches: Burnaby (Vancouver Area), B.C.; Dorval (Montreal Metropolitan Area), P.Q.

Polyord Ltd., Etobicoke Tower, Suite 707, 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: 622-6680. Telex: 06-967755. Mgr.: Al Elias. (Rec. & Tape D)

Home office: St. Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

Praise Recs. of Canada Ltd., 58 Romfield Circuit, Thornhill L3T 3H5. Tel: 889-9511. Eastern Sales Mgr.: Dan Moreno. (Rec. & Tape D)

Home office: Burnaby (Vancouver Area), B.C. (See for prod. distributed)

Quality Recs. Ltd., 130 Mack Ave. Postal Code: M1L 1N3. Tel: 698-5643. VP Mktg.: Jack Vermeer. (Rec. & Tape D)

Branches: Winnipeg, Man.; Montreal, P.Q.

Labels: AVI, Annuit Coeptis, Attack, Barry, Birchmount, Broadland, Buddha, Casablanca, Celebration, Chelsea, Evolution, Groove Merchant, H&L, Kama Sutra, Kanata, King, MWC, Mega, Musicor, Oasis, Plantation, Playboy, Poppy, Private Stock, Pyramid, Quality, Ranwood, Reo, Ringside, Roulette, Roxbury, SSS Int'l, Semaphore, Skyline, Southwind, Starday.

R C A Ltd., 680 Progress Ave., Unit 1, Scarborough M1H 3E5. Tel: 438-0982. Sales Mgr.: G. Murphy. (Rec. & Tape D)

Labels: Alston, Ariola America, Ariola GTO, Arpeggio, Bang, Bazaar, Black & White, Bluebird, Blue Candle, Bluestime, Bob Thiele Music, Bullet, CTI, Canada Int'l, Caparo, Carrere, Cat, Colgems, Copacabana, Damon, Dash, Direction, Drive, Erable, Erato, Fanchel, 57th Street Entertainment, Filson, Flying Dutchman, Fusion, Glades, Golden Greats, Good Seal, Good Earth, Grit, Grunt, Gryphon, Improv, Island, Kayvette, Kudu, L&C, Lax, Lyrus, Lotus, Malaco, Midsong Int'l, Mini, Mustard, Nimbus 9, Outre Mer, Pablo, Pacific Arts, Papillon, Power Exchange, Prospero, Pure Gold, Quadradisc, RCA, Rec Bus Tempo, Red Seal, Republic, Rocky Coast, Salsoul, Salvation, Saravah, Sesame, Shannon, Shield, Signature, Soul Train, Special, TK, Tabu, Tattoo, Tembo, 36, Vault Treasure, Victor, Victrola, Westbound, West End, West End Indo, Windsong, Wooden Nickel.

Records on Wheels Ltd., 1960 Ellesmere Rd., Unit 6, Scarborough M1H 2V9. Tel: 438-4216. Owner, Mgr. & Buyer: Vito Ierullo. Local branch: 629 Yonge St., Toronto M4Y 1Z5. Tel: 961-3319. Mgr.: Don Ierullo; Buyer: Alan McKinlay. (Rec. & Tape RJ)

Sound 21 Ltd., 3279 Lenworth Dr., Mississauga L4X 2G9. Tel: 625-6281. Mgr.: Jim Lemyre; Buyer: Bruce MacKenzie. (Rec. & Tape OS & RJ)

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga L4X 2E2. Tel: 625-8311. Pres. R.B. Kerr; Sales Mgr.: W.J. Laing. (Rec. & Tape D)

Rec. label: Import.

Tape lines: Arrow, Arrowtaps, Impact, Stereodyne.

Accessories: Dynapak blank cartridges & head cleaners.

W E A Music of Canada Ltd., 1810 Birchmount Rd., Scarborough M1P 2J1. Tel: 291-2515. Cable: WEAAHO. Pres.: Ken Middleton; VP Mktg.: Don Grant. Dist'n branch: 1970 Ellesmere Rd. Postal Code: M1H 2W1. Tel: 438-9670. Sales Mgr.: Andy Abbate. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Pointe Claire (Montreal Metropolitan Area), P.Q.

Rec. labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Capricorn, Chrysalis, Cotillion, Curtom, DiscReet, Elektra, Embryo, Famous Charisma, Little David, Mantecore, Nemperor, Niktom, Nonesuch, Paradise, Paraphrase, Reprise, Rolling Stones, Swan Song, WMOT, Warner Bros., Warner/Spector, Whitfield.

Tape lines: Same as rec. labels.

## ● WATERLOO (Area Code 519)

Carl H. Sattler & Assocs. Ltd., 321 Weber St. N. Postal Code: N2J 3H8. Tel: 885-0670. Owner & Mgr.: Carl H. Sattler; Buyer: Doug Robinson. (Tape RJ)

## PRINCE EDWARD ISLAND

### ● CHARLOTTETOWN (Area Code 902)

Watts Ents. Ltd., 97 St. Peters Rd. Postal Code: C1A 5N9. Tel: 894-7549. Owners: Edison, Robert & Dean Watts. (Rec. & Tape D, OS & RJ)

Rec. labels: Audio, Columbia, Impact, London, MCA, Praise, Quality, RCA, Tee Vee, World.

Tape lines: Columbia, London, MCA, RCA, Tee Vee, World.

Phonographs: BSR, Dual, Garrard, Yamaha.

Playback equip.: Akai, Sanyo.

Accessories: BASF, TDK, Tracs, Watts.

## QUEBEC

### ● MONTREAL METROPOLITAN AREA

#### (Area Code 514)

A & M Disks (Montreal), 9434 Cote de Liesse, Lachine L8T 1A1. Tel: 636-9741. Mgr.: Bill Ott. (Rec. & Tape D)

Home office: Scarborough (Toronto Metropolitan Area), Ont., A&M Recs. of Canada Ltd. (See for prod. distributed)

A R S Disques Canada Ltee. (div. of CBS), 119 Montee de Liesse, St-Laurent H4T 1S6. Tel: 735-5531. Mgr.: Jean Couture. (Rec. & Tape OS & RJ)

Home office: Agincourt (Toronto Metropolitan Area), Ont., ARS Recs. Canada Ltd.

Almada Corp., 380 St. Antoine St. W. Postal Code: H2Y 1J9. Tel: 844-1127. Owners: Aaron Lipsin, Mary Driemer; Mgr.: Mary Driemer; Buyer: Aaron Lipsin. (Rec. & Tape D & I)

Branches: Calgary, Alta.; Vancouver, B.C.

Rec. labels: AJ/ALA Jazz, AJP, Abbey, Ad-Rhythm, Aircheck, Anthology, Archive of Folk, Archive of Jazz, Archive of Piano, Arhoolie, Aries, Attack, Avant, Bandstand, Barbary Coast, Bear Family, Big Band, Big Ben, Biograph, Blue Goose, Blues Classics, Blues Spectrum, Briar, Bright Orange, Broadway, Bulldog, CMS, Caedmon, Canon, Canyon, Center, Chansons Couleotes, Charlie Parker, Cicala, Colonial, La Comedie Francaise, Connoisseur Society, Contour, Conversa-Phone, Cook, Coran, Corona, Cosmopolitan, County, Crystal, Debs, Deesse, Delos, Delta, Desto, Dimension 5, Dingo, Discourses, Dixieland Jubilee, Dover, Dyno, Electric Lemon, Ember, Esperance, Everest, Experiences Anonymes, Folklyric, Folkways, Fran, GNP, Gateway, Glendale, Golden Era, Gold Star, Grampian, Guitar Player, Hallmark, Hall of Fame, Historical, Impromptu, Ital, Joyo, Jay Jay, Jazz Treasury, Joker, Kaleidophone, Kaydee, Kicking Mule, Klavier, Kory, Laff, Legacy, Legend, Line, Living Language, Long Neck, Louisville, Lowbite, Lyricord, Mark 56, Meet the Classics, Melodeon, Mr. Pickwick, Monitor, Monmouth-Evergreen, Mooncrest, Mother Goose, Murray Hill, Neginah, Nevis, No Holds Barred, L'Oiseau Musicien, Old Homestead, Old Timey, Olympic, Om Kalsoum, Orion, Ornis, Oryx, Pandora, Panton, Paredon, Pearl, Perceptive, Prelude, RGB, Radio Archives, Radiola, Rarities, RCA Camden, Redd Fox, Redifusion, Request, Revelation, Ridge Runner, Rim, Robin Hood, Rounder, SLD, Saga, Sandpiper, Scala, 1750 Arch, Shamrock, Sierra Wave, Sine Qua Non, Sonafic, Sono Carlo, Sound Effects, Sounds, Spokane, Standard, String, Supradisc, Suplephong, Sylphphone, Takoma, Tandem, Tangent, Taz-Jaz, Testament, Thistle, Topic, Totem, Tradition, Treteaux, Trix, Trojan, UNESCO-Baerenreiter, United, Valon, Vantage, Varese, Venus (Italy), Voice of Stars, Wim, Word, Yazoo, Young People's.

Tape lines: American Entertainment, Big Ben, Bright Orange, CMS, Cadet, Caedmon, Canyon, Colonial, Conversa-Phone, Delta, Desto, Ember, Everest, Folkways, Fran, GNP, Gene Tracy, Gold Star, Jay Jay, Legend, Living Language, Monitor, Neginah, Olympic, Party, Request, Rone, Saga, Sine Qua Non.

Accessories: Blank loaded tape (Sonovox), head cleaners (Sonovox), needles (Micro), rec. cleaners (Playfair), jackets & sleeves.

Alta Musique Dist'n Ltee., 9375 Meaux St., St-Leonard H1R 3H3. Tel: 327-5040. Telex: 05-828592. Pres.: Alain Guillemette; Sales Mgr.: Jehan Valiquet. (Rec. & Tape D) (Distributed nationally by London)

Labels: Avalanche, Aquarius, Blue-Jean, Calypso, Canton, Daisy, Gamma, Motown, Mushroom, Pickwick, Presqu'ile, Smash-Disco, Sonopresse, Tamarois, Tiffany, 13 Aout.

Accessories: Memorex, Recoton. (SEE ADVERTISE-MENT)

C B S Recs. Canada Ltd., 117 Montee de Liesse, St-Laurent H4T 1S6. Tel: 342-2231. Mgr.: J. Desjardins. (Rec. & Tape D)

Home office: Don Mills (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Capitol Recs.-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval H9P 2N9. Tel: 631-6723. Reg'l Mgr.: W. Rotari. (Rec. & Tape D)

Rec. labels: Angel, Apple, Arista group, Capitol, Capitol Int'l, Chrysalis, EMI, Harvest, Melodiya/Angel, Muse, Pathe, Seraphim, United Artists group, Vanguard.

Tape lines: Angel, Apple, Arista, United Artists group, Vanguard.

Caravan Stereo Ltd., 1108 Chemin du Golf, Nun's Island H3E 1H4. Tel: 769-4545. Pres.: Ivor M. Liss; VP: Diane Johnson; Sales Mgr. & Buyer: Ivor M. Liss. (Rec. & Tape OS, RJ & E)

Dancing Free Disco Club Ltd., 7146 St. Lawrence Blvd. Tel: 270-7327. Owner: Dominique Zgarka; Mgr.: George Cucuzella; Buyers: Singles, George, Cucuzella; Albums, Joe Tortorici. (Rec. OS, RJ, I & E)

G R T of Canada Ltd., 59 W. St. James, Suite 304. Tel: 844-3061. (Rec. & Tape D)

Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Gamma Recs. Ltd., 9375 Meaux St., St-Leonard H1R 3H3. Tel: 327-5010. Cable: GAMREC. Telex: 05-828592. Gen. Dir.: Daniel Lazare; Pres.: Jack Lazare. (Rec. I)

Rec. labels: Avalanche, Charles Talor, Cool Music, Cyclon, Gerard Tournier, Office, Pathe-Marconi-EMI, Sunset.

Handleman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St-Laurent H4S 1J4. Tel: 331-9110. Mgr.: Serge Laurendeau; Buyer: Yvon LaBelle. (Rec. & Tape RJ)

Home office: USA, Clawson (Detroit Metropolitan Area), Mich.

London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St-Laurent H4T 1C3. Tel: 341-5350. Telex: (05) 826832. Mktg. Dir.: K. Verdoni; Nat'l Promo. Mgr.: G. Chalmers; Eastern Mktg. Mgr.: A. Guadagno; Import Div. Mgr.: A. Gauthier; Local Sales Mgr.: Y. Dupuis. (Rec. & Tape D)

Branches: Calgary, Alta.; Burnaby (Vancouver Area), B.C.; Winnipeg, Man.; Scarborough (Toronto Metropolitan Area), Ont.; Quebec City, P.Q.

Rec. labels: Able, Ace of Clubs, Ace of Diamonds, Ah-Meck, Airedeale, Amber, Aquarius, Argo, Artists of America, Attic, Axe, Banff, Beltona, Bleu, Boot, Brunswick, Caprice, Celtic, Crossover, Cynda, Dakar, Deram, Disco, tel (Telson), Echanson, Eden, Fontana, Force One, Four tel, Funkbeck, Gamma, Golden, Goldfish, Headline, Hi, Hippopotamus, Ice, Jake, London, Manibelle, Mel-bourne, Morning, Multi Pop, Mustard, L'Oiseau-Lyre, Owl Blues, Parrot, Phase 4, Philips, Philo, Project 3, Raunch, Rising, Rodeo, Sillon, Societe Francaise du

Son, Spark, Stereo Treasury, Stony Plain, Tanzit, Telefunken, Threshold, Top Hat, UK, VIP, Vogue.

Tape lines: Abkco, Able, Ace of Clubs, Ace of Diamonds, Airedeale, Amber, Aquarius, Argo, Attic, Axe, Banff, Bleu, Boot, Brunswick, Caprice, Celtic, Crossover, Cynda, Deram, Discotel (Telson), Echanson, Fontana, Funkbeck, Golden, Goldfish, Hi, Ice, London, Manibelle, Multi Pop, Mustard, Parrot, Phase 4, Philips, Philo, Project 3, Rising, Rodeo, Sillon, Stereo Treasury, Stony Plain, Telefunken, Threshold, UK, VIP, Vogue.

M C A Recs. (Canada) (div. of MCA Canada Ltd.), 8400 Cote de Liesse Rd., St. Laurent H4T 1G7. Tel: 341-4640. TWX: 610-421-3225. Sales Mgr.: Frank Iacovella. (Rec. & Tape D)

Home office: Willowdale (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Mr. Music of Canada Ltd., 3635 Ridgewood Ave., Suite 404. Postal Code: H3V 1B4. Tel: 737-0557. Owner & Mgr.: Van H. Petteway. (Rec. RJ & I, Tape I)

Imports: Rec. & tape cut-outs.

Multidisc Inc., 9375 Meaux St., St-Leonard H1R 3H3. Tel: 327-5070. Telex: 05-828592. Pres.: Robert Corbin; Sales Dir.: Claude Dore; Buyers: Singles, F. Vadeboncoeur; Albums & Tape, Richard Vincent. (Rec. & Tape OS & RJ)

Musimart Ltd., 970 McEachran Ave. Postal Code: H2V 3E3. Tel: 273-B354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erick; Mgr.: Jack Inhaber; Promo. Mgr.: Jerry Hochman. (Rec. & Tape D&I)

Branches: Calgary, Alta. (Rec. & Tape D); Richmond (Vancouver Area), B.C. (Rec. & Tape D); Brampton, Toronto, Ont. (Rec. & Tape D)

Rec. labels: Advent, Alligator, Apon, Audio House, Berlitz, Bis, Blue Canyon, Blue Labor, Buckboard, Cabot, Candide, Chairman, Choice, Classic Jazz, Curtain Call, D&M Sound, Desmar, Dynasty, ESP, Empire, Eurotone, Fairmount, Famous Personality, Fantasy, Flying Fish, Gateway, Happy Tunes, JAS, Jazz Archives, Jazz Men, Jazz Showcase, Jazz, Joyce, Ray Lawrence, Legend, Let's Sing, Mace, Makossa (Ed.), Milestone, Minic, Mistletoe, Mojo, Mountain Dew, Muse, Music Masters, Music Minus One, Muskadine, Nocturne, Oblivion, Onyx, PBR Int'l, Panorama, Pelican, Peter Pan, Phoenix Jazz, Pierrot, Planet, Prestige, Rebel, Rego, Roffer, Rumbleseat, SFFP, Sackville, Scepter, Sheba, Shepherd, Silver Swan, Snocan, Spottite, Springboard, Stash, Steady, Strata-East, Supremacy, Super Majestic, Swing Treasury, Tifton, Tikva, Tinkerbell, Trip, Turnabout, Up Front, Vee Jay, Vetco, Vox, Wand, Xanadu, Zap.

Tape lines: Altone, Apon, Berlitz, Buckboard, Dynasty, ESP, Eurotone, Fantasy, Milestone, Minic, Mistletoe, Mojo, Muse, Onyx, Orbit, Panorama, Prestige, Rebel, Scepter, Springboard, Supremacy, Trip, Up Front, Vox, Wand.

Accessories: BSR Cartridges & adaptors, plastic-lined rec. envelopes, diamond needles.

Phonodisc Ltd., 3860 Cote Vertu Rd., St. Laurent H4R 1V4. Tel: 333-1022. Mgr.: Gary Kouri. (Rec. & Tape D)

Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed)

Pindoff Rec. Sales Ltd., 2092 Chartier, Dorval H9P 1H2. Tel: 631-4523. Mgr.: James Gimbert. (Rec. & Tape RJ)

Home office: Rexdale (Toronto Metropolitan Area), Ont.

Polyord Ltd., 6000 Cote de Liesse, St-Laurent H4T 1E3. Tel: 739-2701. Telex: 05-825690. Pres.: Tim Harrold; VP Mktg. & Sales: Dieter Radecki; Nat'l Promo. & Adv. Dir.: David Brodeur. (Rec. & Tape D)

Branches: Calgary, Alta.; Vancouver, B.C.; Etobicoke (Toronto Metropolitan Area), Ont.

Labels: All Platinum, Barclay, Claridge, Contour, ECM, Fatcat, Lifesong, MGM, Mercury, Mercury Jazzmaster, Oyster, Pleiade, Polydor, Polydor Medium, Polydor Special, RSO, Rat City, Riviera, Soul City, Spring, UK, Verve, Vibrations, Virgin, Voyage.

Quality Recs. Ltd., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: 481-1167. Mgr.: Dannielle Gagnon. (Rec. & Tape D)

Home office: Toronto, Ont. (See for prod. distributed)

R C A Ltd., PO Box 987, Tour de la Cite; 300 Leo Parizeau. Postal Code: H2W 2N1. Tel: 849-3251. Eastern & Central Opns. Mgr.: A. Nagy; Reg'l Sales Mgr.: R. Galois; Promo: D. Scisciente. (Rec. & Tape D). (See office in Toronto, Ont., for prod. distributed)

R M P Rec. Sales Co. Ltd., 300 Bates Rd. Postal Code: H3S 1A3. Tel: 739-5662. Owner & Buyer: Leslie Faludi. (Rec. & Tape RJ & I)

Trans Canada Musique Serv. Inc., 7033 Trans Canada Hwy., St. Laurent H4T 1S2. Tel: 336-7151. Dir. Gen.: Claude Livernoche; Sales Mgr.: Paul E. Gallant; Buyer: Maurice Gignac. (Rec. & Tape D & OS)

Branches: Moncton, N.B.; Quebec City, Rimouski, Rouyn, P.Q.

Rec. labels: Abeille, Amour, Baccara, Bobinson, Bonanza, C-Bo, Cam, Catalogne, Danse-Bec, Fleur, Franco, Kebec, MBW, Magique, Martin, Mercure, Mirage, Le Nordet, Pacha, Pantin, Quadra-Spec, SPPS, Solo, To-tem, Trans-Canada, Trans-World.

Tape lines: Same as rec. labels.

Varietes Musicales de l'Est Inc., 189 Rockland Rd. Postal Code: H3P 2W4. Tel: 735-1694. Owner: Rene Girard; Mgr.: Michel Girard; Buyer: Real Dufault. (Rec. OS—singles only)

W E A Music of Canada Ltd., 214 Brunswick Blvd., Pointe Claire H9R 1A6. Tel: 697-7440. Mgr.: Richard Belec. (Rec. & Tape D)

Home office: Scarborough (Toronto Metropolitan Area), Ont. (See for prod. distributed).

## ● QUEBEC CITY (Area Code 418)

London Recs. of Canada (1967) Ltd., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: 529-0261. Telex: 011-3799. Operational Mgr.: F. Refica; Sales Mgr.: Y. Dupuis; Promo. Rep.: G. Alain. (Rec. & Tape D)

Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

Trans Canada Musique Serv. Inc., 2659 Watt St., Local G, Parc Colbert. Postal Code: G1P 3T5. Tel: 615-6512. Mgr.: Jacques Charest. (Rec. & Tape D & OS)

Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed).

### ● RIMOUSKI (Area Code 418)

Trans Canada Musique Serv. Inc., 339 Rivard St., Plaza Industrielle G5L 7J6, Tel. 722-6333. Mgr.: Carol Coulombe. (Rec. & Tape D & OS)  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

### ● ROUYN (Area Code 819)

Trans Canada Musique Serv. Inc., 21 E. Gamble St. Postal Code: J9X 3B6. Tel. 764-6128. Mgr.: Robert Perusse. (Rec. & Tape D & OS)  
Home office: St-Laurent (Montreal Metropolitan Area), P.Q. (See for prod. distributed)

## SASKATCHEWAN

### ● SASKATOON (Area Code 306)

Radel Racking Ltd., Box 9200. Postal Code: S7K 3T4. Tel: 652-1977. Owner: W.A. Murphy; Mgr. & Buyer: P. Bateman. (Rec. & Tape RJ).

## ● services

### ASSOCIATIONS & PROFESSIONAL

#### ORGANIZATIONS

- A C T R A, see Association of Canadian Television & Radio Artists.
- A F M, see American Federation of Musicians.
- American Federation of Musicians (AFM) 101 Thorncliffe Park Dr., Toronto, Ont. M4H 1M1. Tel: (416) 425-1831.
- Association of Canadian Television & Radio Artists (ACTRA), 105 Carlton St., Toronto, Ont. M5B 1M2. Tel: (416) 363-6335.
- C A M M A C (Canadian Amateur Musicians—Musiciens Amateurs de Canada), PO Box 353, Westmount, P.Q. H3Z 2T5. Tel: (514) 932-8755. Sec'y: Rachel Laforest.
- Canada Council, 255 Albert St., Ottawa, Ont. K1P 6A9. Tel: (613) 237-3400. Cable: CANCONARTS. Dir.: Charles Lussier; Information Servs. Dir.: Mario Lavoie.
- Canadian Amateur Music Making, 1165 Greene Ave., Westmount, P.Q. H3Z 2A2. Tel: (514) 932-8755.
- Canadian Ass'n of University Schools of Music, Music Dept., Univ. of Moncton, Moncton, N.B. Tel: (506) 858-4041. Pres.: Dr. Brian Ellard.
- Canadian Band Directors Ass'n, 21 Tecumseh St., Brantford, Ont. N3S 2B3. Tel: (519) 753-1858. Nat'l Sec'y: Frank McKinnon.
- Canadian Bureau for the Advancement of Music (CBAM), Exhibition Park, Toronto, Ont. M6K 3C3. Tel: (416) 366-7551. Mng. Dir.: Lt. Col. C.O. Hunt CD.
- Canadian Music Centre/Centre de Musique Canadienne (CMC), 1263 Bay St., Toronto, Ont. M5R 2C1. Tel: (416) 961-6601. Gen. Mgr.: Keith MacMillan.
- Canadian Music Council, c/o Guy Huot, 287 MacLaren St., Suite 500, Ottawa, Ont. K2P 0L9. Tel: (613) 238-5893. Sec'y-Gen.: Guy Huot.
- Canadian Music Educators Ass'n (CMEA), CMEA Resource Centre, PO Box 1461, St. Catharines, Ont. L2R 7J8. Pres.: K.I. Bray; Exec. Sec'y: Wallace Laughton.
- Canadian Rec'g Ind. Ass'n, 245 Davenport Rd., Toronto, Ont. M5R 1K1. Tel: (416) 967-7272. Exec. Sec'y: Brian Robertson.
- Federation of Canadian Music Festivals (FCMF), 304-310 Donald St., Winnipeg, Man. R3B 2H4. Tel: (204) 946-6098. Sec'y-Treas.: Richard W. Cooke.
- Jeunesses Musicales du Canada, 5253 Ave. du Parc, Suite 600, Montreal, P.Q. H2V 4P2. Cable: JEUMUSICA. Tel: (514) 274-4378. Dir.: Jean-Claude Picard.
- N A B E T, see National Ass'n of Broadcast Employees & Technicians.
- National Ass'n of Broadcast Employees & Technicians (NABET), 1010 St. Catherine St. W., Montreal, P.Q. H2L 2G3. Tel: (514) 878-3141.
- National Youth Orchestra of Canada (NYO), 76 Charles St. W., Toronto, Ont. M5S 1K8. Tel: (416) 922-5031. Gen. Dir.: John Brown.
- Western Canadian Recorded Music Ass'n, PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres.: John Rodney.

## DESIGN & ARTWORK

- Eric Anslay Graphic Servs., PO Box 325, Sta. K, Toronto, Ont. M4P 2G7. Tel: (416) 961-8667. Contact: Eric Anslay.
- Cinram Ltd., 8355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Telex: (05) 827788. Pres.: Isidore Philosophe; Optrs. Mgr.: Jacques Philosophe.
- Dynacom Communications Int'l, 333 Riverside Dr., Suite 911, St. Lambert, P.Q. J4P 1A9. Tel: (514) 465-2500. Pres.: Dave Leonard.
- f-Stop Photographic Studio, 1B Hannaford St., Toronto, Ont. M4E 3G6. Tel: (416) 691-6600.
- Bill Hicks Design & Photography, 61 Gertie St., 2nd fl., Winnipeg, Man. R3A 1B5. Tel: (204) 943-1868. Owner: Bill Hicks.
- Holborne Dist. Co. Ltd., PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 884-2320. Pres.: Frank P. Swain; Custom Sales Mgr.: M.C. Swain. (Rec. only)
- Sheldon Kagan & Assocs. Ltd., 2345 Lionel-Groulx, Rm. 4, Montreal, P.Q. H3J 1J5. Tel: (514) 931-4528. Pres.: Sheldon Kagan; Gen. Mgr.: Richard Der; Adv. Mgr.: Terri Hope. (Rec. only)
- Kinghouse Music Publ'g, RR1, Navan, Ont. K0A 2S0. Tel: (613) 833-2236. Gen. Mgr.: Bob King.
- Kitsch, Baroque & Rocco Advertising Counsellors, PO Box 4082, Sta. C, Calgary, Alta. T2T 5M9. Tel: (403) 271-7913. Art Dir. & Gen. Mgr.: Lawrence M. Bedder.
- Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133.
- Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. (Rec. only)
- Oki Assocs., PO Box 103, Sta. A, Toronto, Ont. M5W 1A2. Tel: (416) 534-7951. Owner: Lois Oki; Art Dir: Tom Oki.

- Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray.
- Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: (05) 825690. Pres.: Tim Harrold; VP Mktg. & Sales: Dieter Radecki.
- Branches: Calgary, Alta., PO Box 9531, Postal Code: T2P 2W6; 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: (03) 821859. Mgr.: Ken Graydon—Vancouver, B.C., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: (04) 54410. Mgr.: Peter Behnke—Etobicoke, Ont., Etobico Tower, Suite 707, 555 Burnhamthorpe Rd. W. Postal Code: M9C 2Y3. Tel: (416) 622-6680. Telex: (06) 967755. Mgr.: Al Elias; Promo.: Lori Bruner.
- Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk; Mktg. Mgr.: Paul Young.
- Branch: Thornhill, Ont., 58 Romfield Circuit. Postal Code: L3T 3H5. Tel: (416) 889-9511.
- Promotivation Agency Inc., 354 Youville St., Montreal, P.Q. H2Y 2C3. Tel: (514) 284-0330.
- Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.
- Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 438-5301. Telex: (06) 23159. Gen. Mgr.: Gerhard Prochaska; Mktg. Mgr.: Edward Ingram.
- Home Office: USA, New York, N.Y.
- Slic Bros. (div. of Cool Breeze Prod'ns Ltd.), 75 Sherbourne St., Toronto, Ont. M5A 2P9. Tel: (416) 869-3700. Pres. & Sales Mgr.: Peter Francey. (Rec. only)
- Studio Lorraine, 300 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2759; WATS (800) 361-8538. Telex: 05-267411. Gen. Mgr.: H.B. Ellis; Prod'n Mgr.: Ken Peledaue.
- Super Music Sales, Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 495-1710. Chief Exec.: John C. Irvine; Gen. Mgr.: Jack Boswell; Sales Mgr.: Al Perry.
- World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.

## LICENSING ORGANIZATIONS, MUSIC

- B M I Canada Ltd., 41 Valleybrook Dr., Don Mills, Ont. M3B 2S6. Tel: (416) 445-8700. Pres.: Gordon F. Henderson; Mng. Dir.: S. Campbell Ritchie; Pub. & PR Mgr.: Nancy Gyokeres.
- Branches: Vancouver, B.C., 1462 W. Pender St. Postal Code: V6G 2S2. Tel: (604) 688-7851—Montreal, P.Q., 2001 University St., Suite 1140. Postal Code: H3A 2A6. Tel: (514) 849-3294.
- Canadian Musical Reproduction Rights Agency Ltd. (CMRRA), 198 Davenport Rd., Toronto, Ont. M5R 1J2. Tel: (416) 922-4170. Cable: MUSRITES (Mechanical rights only)
- Composers, Authors & Pub'rs Ass'n of Canada Ltd. (CAPAC), 1240 Bay St., Toronto, Ont. M5R 2C2. Tel: (416) 924-4427. Gen. Mgr.: John V. Mills.
- Branch: Vancouver, B.C., 1 Alexander St. Postal Code: V6A 1B2. Tel: (604) 689-8871.

## PLATING, PROCESSING & PRESSING PLANTS

- Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000.
- Capitol Recs.—EMI of Canada Ltd., 3109 American Dr., Malton, Ont. L4V 1B2. Tel: (416) 677-5050. Cable: CAPITOLREC. Pres.: A. Gosewich; VP Mfg. & Dist'n: H. Klopfer. (Pressing only)
- Holborne Dist. Co. Ltd., PO Box 9, Mount Albert, Ont. L0G 1M0. Tel: (416) 884-2320. Pres.: Frank P. Swain; Custom Sales Mgr.: M.C. Swain. (Plating & Pressing only)
- Keel Rec. Mfg. of Canada Ltd., 460 Fairall St., Ajax, Ont. L1S 1R6. Tel: (416) 683-1461. Gen. Mgr.: John L. Hayes. (Pressing only)
- London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Telex: (05) 826832. Pres.: Fraser C. Jamieson; VP: Alice Koury; Mktg. Dir.: Kenneth Verdoni. (Pressing only)
- Branches: Calgary, Alta., 429 Manitou Rd. SE, Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572—Burnaby, B.C., 3166 Lake City Way, Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (043) 54544—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 633-6607. Telex: 0757695—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: (02) 2830—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: (011) 3799.
- Precision Recs. (Custom Rec. Prod), see Arc Sound Co. Ltd.
- Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Mktg.: Jack Vermeer; VP Mfg.: Ronald P. Gardner; VP Finance: Howard Hayman.
- Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon.
- R C A Ltd., 101 Duncan Mill Rd., Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. VP & Gen. Mgr.: J. Edward Preston; Sales Mgr.: Andy Nagy; Adv. Mgr.: John Murphy.
- Plant: Smiths Falls, Ont., 91 Cornelia St. Tel: (613) 283-4010. Mgr.: J.P. Supple
- Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney. (Pressing only)
- World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone. (Pressing only)

## PRINTERS & LITHOGRAPHERS

- Global Prods., 350 Sorarene Ave., Toronto, Ont. M6R 2G9.

- Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.
- Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133.
- Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray.
- Quality Recs. Ltd., 800 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Mktg.: Jack Vermeer; VP Mfg.: Ronald P. Gardner; VP Finance: Howard Hayman.
- Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon.
- Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2411; WATS (800) 361-8538. Telex: (05) 267411. Gen. Mgr.: H.B. Ellis; Prod'n Mgr.: Ken Peledaue.
- Branch: Markham, Ont., 227 Idema Rd., Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: 06-22819. Mgr.: Jim Austin.
- Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 438-5301. Telex: (06) 23159. Gen. Mgr.: Gerhard Prochaska; Mktg. Mgr.: Edward Ingram.
- Home office: USA, New York, N.Y.

## RECORD PROMOTION

- Don Bell Servs., PO Box 581, Adelaide St. Sta., Toronto, Ont. M5C 2J6. Tel: (416) 364-3815. Cable: DBSMU-SIC. Mgr: Don Bell.
- Dynacom Communications Int'l, 333 Riverside Dr., Suite 911, St. Lambert, P.Q. J4P 1A9. Tel: (514) 465-2500. Pres.: Dave Leonard.
- Bill Hicks Design & Photography, 61 Gertie St., 2nd fl., Winnipeg, Man. R3A 1B5. Tel: (204) 943-1868. Owner: Bill Hicks.
- Inside Track, 583 Roosevelt Ave., Ottawa, Ont. K2A 2A2. Tel: (613) 224-9824. Gen. Mgr.: James A. Nichols.
- International Rec. Ent., PO Box 4014, Sta. A, Toronto, Ont. M5W 1H8. Tel: (416) 783-0280. Pres.: William Moran.
- Sheldon Kagan & Assocs. Ltd., 2345 Lionel-Groulx, Rm. 4, Montreal, P.Q. H3J 1J5. Tel: (514) 931-4528. Pres.: Sheldon Kagan; Gen. Mgr.: Richard Der; Adv. Mgr.: Terri Hope.
- Kinghouse Music Publ'g, RR1, Navan, Ont. K0A 2S0. Tel: (613) 833-2236. Gen. Mgr.: Bob King.
- Kitsch, Baroque & Rocco Advertising Counsellors, PO Box 4082, Sta. C, Calgary, Alta. T2T 5M9. Tel: (403) 271-7913. Art Dir. & Gen. Mgr.: Lawrence M. Bedder.
- Lip Service Studio Prod'ns Ltd., 216 Carlton St., Toronto, Ont. M5A 2L1. Tel: (416) 967-1906.
- Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk; Mktg. Mgr.: Paul Young.
- Branch: Thornhill, Ont., 58 Romfield Circuit. Postal Code: L3T 3H5. Tel: (416) 889-9511.
- Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.
- Rampage Int'l Prod'ns, 526 Queen E., Toronto, Ont. M5A 1V2. Tel: (416) 362-3375, 284-3381. VP: Jack Morrow; Gen. Mgr.: John Nash.
- Slic Bros. (div. of Cool Breeze Prod'ns Ltd.), 75 Sherbourne St., Toronto, Ont. M5A 2P9. Tel: (416) 869-3700. Pres. & Sales Mgr.: Peter Francey.
- Super Music Sales, Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 495-1710. Pres.: John C. Irvine; Gen. Mgr.: Jack Boswell; Sales Mgr.: Al Perry.

## TAPE CUSTOM DUPLICATORS

- Cinram Ltd., 8355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Telex: (05) 827788. Pres.: Isidore Philosophe; Optrs. Mgr.: Jacques Philosophe.
- Audio: 8-tr. quadraphonic, cassette.
- Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. M4W 1L4. Tel: (416) 920-2211. Gen. Mgr.: Salm Sachedina; Studio Mgr.: John Ellison.
- Audio: Cassette, open reel.
- Global Prods., 350 Sorarene Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.
- Audio: Cassette.
- London Recs. of Canada (1967) Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Telex: (05) 826832. Pres.: Fraser C. Jamieson; VP: Alice Koury; Mktg. Dir.: Kenneth Verdoni.
- Branches: Calgary, Alta., 429 Manitou Rd. SE, Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572—Burnaby, B.C., 3166 Lake City Way, Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (043) 54544—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 633-6607. Telex: 0757695—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: (02) 2830—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: (011) 3799.
- Audio: 8-tr., 8-tr. quadraphonic, cassette.
- Ottawa Int'l Recs. Ltd., 21 Grenfell Crescent, Ottawa, Ont. K2G 0G3. Tel: (613) 225-7873.
- Audio: 8-tr., cassette.

- Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: (05) 825690. Pres.: Tim Harrold; VP Mktg. & Sales: Dieter Radecki.
- Branches: Calgary, Alta., PO Box 9531, Postal Code: T2P 2W6; 890 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: (03) 821859. Mgr.: Ken Graydon—Vancouver, B.C., Mezzanine, 805 W. Broadway. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: (04) 54410. Mgr.: Peter Behnke—Etobicoke, Ont., Etobico Tower, Suite 707, 555 Burnhamthorpe Rd. W. Postal Code: M9C 2Y3. Tel: (416) 622-6680. Telex: (06) 967755. Mgr.: Al Elias; Promo.: Lori Bruner.
- Audio: 8-tr., cassette.

Praise Recs. of Canada Ltd., 6979 Curragh Ave., Burnaby, B.C. V5J 4V6. Tel: (604) 438-8266. Gen. Mgr.: Paul Yaroshuk; Mktg. Mgr.: Paul Young.  
Branch: Thornhill, Ont., 58 Romford Circuit. Postal Code: L3T 3H5. Tel: (416) 889-9511.  
Audio: 8-tr., cassette, open reel.  
Prism Ents., 329 Churchill Ave., Ottawa, Ont. K1Z 5B8. Tel: (613) 725-2153. Pres.: J.D. Hudson.  
Audio: 8-tr., cassette, open reel.  
Video: ½" cassette.  
Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624.  
George R. Struth; VP Mktg.: Jack Vermeer; VP Mfg.: Ronald P. Gardner; VP Finance: Howard Hayman.  
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon.  
Audio: 8-tr., cassette.

Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney.  
Audio: 8-tr., cassette.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Sales & Mktg. Mgr.: William Laing.  
Audio: 8-tr., cassette.

Super Music Sales, Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 495-1710. Chief Exec.: John C. Irvine; Gen. Mgr.: Jack Boswell; Sales Mgr.: Al Perry.  
Audio: 8-tr., cassette.

Transworld Tape Corp., 1230 Montee de Liesse, Montreal, P.Q. H4S 1J4. Tel: (514) 336-3110.  
Audio: 8-tr., cassette.

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.  
Audio: 8-tr., cassette.  
Video: ½" EIAJ open reel, ½" EIAJ cartridge.

## TAPE DUPLICATORS / MARKETERS

P R T (Piasetzki Recordatape) Ontario Ltd., 1489 Merivale Rd., Ottawa, Ont. K2E 5P3. Tel: (613) 224-6801 / 6896. Pres.: Pat L. Piasetzki; VP Sales: Ted W. Piasetzki.  
Audio: 8-tr.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Sales & Mktg. Mgr.: William Laing.  
8-tr. & cassette; Alshire.

## ● supplies

The key to the abbreviations following the company listings is: (M) Manufacturer, (D) Distributor, (I) Importer.

## CARTRIDGE & CASSETTE PARTS

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.  
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.  
Audio: 8-tr. & cassette parts.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 969625. Pres.: Eric H. Hardman; VP: Eric S. Hardman; Sales Mgr.: Walter Strilec.  
Audio: 8-tr., cassette.

## EMPTY CARTRIDGES, CASSETTES & REELS

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.  
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.  
Audio: 8-tr., cassette, open reel.

Capitol, see Wilf Farrow Assocs. Ltd.  
Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)  
Audio: 8-tr., cassette, open reel.  
Brand name: Capitol.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.  
Audio: 8-tr., cassette.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 969625. Pres.: Eric H. Hardman; VP: Eric S. Hardman; Sales Mgr.: Walter Strilec.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. Pres.: H.E. Woolley; Treas.: A.J. Newton; Sales Mgr.: John D. Williams.  
Audio: All configurations.

## ENVELOPES & MAILERS

Circa Recs. & Tapes, Box 2248, Calgary, Alta. T2P 2M7. Tel: (403) 269-7270. Pres. & Gen. Mgr.: E. Bruce Thompson; Sales Mgr.: Lamar Boschman; Promos. Mgr.: Candi McNeil.

Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. (M)

Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney. (I)

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2411; WATS (800) 361-8538. Telex: 05-267411. Gen. Mgr.: H.B. Ellis; Prod'n Mgr.: Ken Peladeau.  
Branch: Markham, Ont., 227 Idema Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: (06) 22819. Mgr.: Jim Austin. (M)

## JACKETS & SLEEVES

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. (Jackets only) (M)  
Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. (Sleeves only) (M)  
Modern Album of Canada Ltd., 2450 Finch Ave. W., Unit 7, Weston, Ont. M9M 2E9. Tel: (416) 745-5033.  
Pres.: William J. Hoover; Nat'l Sales Mgr.: E. Paul Faleiro. (Jackets, sleeves, record set boxes) (M)

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray. (M)

Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney. (D&I)

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2411; WATS (800) 361-8538. Telex: 05-267411. Gen. Mgr.: H.B. Ellis; Prod'n Mgr.: Ken Peladeau.

Branch: Markham, Ont., 227 Idema Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: 06-22819. Mgr.: Jim Austin. (M)

Super Music Sales, Box 32, Willowdale, Ont. M2N 5S7. Tel: (416) 495-1710. Pres.: John C. Irvine; Gen. Mgr.: Jack Boswell; Sales Mgr.: Al Perry.  
World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone. (Jackets only)

## LABELS

Arc Sound Co. Ltd., 142 Sparks Ave., Willowdale, Ont. Tel: (416) 499-5000. (M)

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens. (M)

Metro-Graphic Corp., 2800 Francis-Hughes Ave., Laval, P.Q. H7L 3M4. Tel: (514) 663-0370. (M)

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray. (M)

Precision Recs. (Custom Rec. Prod.), see Arc Sound Co. Ltd.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Mktg.: Jack Vermeer; VP Mfg.: Ronald P. Gardner; VP Finance: Howard Hayman.  
Branches: Winnipeg, Man., Galt Bldg., 4th fl. Postal Code: R3B 0R7. Tel: (204) 943-6563. Mgr.: Charles Porter—Montreal, P.Q., 2215 Beaconsfield Ave. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Danielle Gagnon.

Rada Rec. Pressings Ltd., PO Box 2199, Vancouver, B.C. V6B 3V7. Tel: (604) 688-1820. Pres. & Sales Mgr.: John Rodney; Adv. Mgr.: Evelyn Rodney. (M)

Ross-Ellis Ltd., 300 Ann St., Montreal, P.Q. H3C 2K1. Tel: (514) 861-2411; WATS (800) 361-8538. Telex: 05-267411. Gen. Mgr.: H.B. Ellis; Prod'n Mgr.: Ken Peladeau.

Branch: Markham, Ont., 227 Idema Rd. Postal Code: L3R 1B1. Tel: (416) 495-9811. Telex: 06-22819. Mgr.: Jim Austin. (M)

World Recs., 484 Waterloo Court, Oshawa, Ont. L1H 3X1. Tel: (416) 576-0250. Pres.: Bill Hewson; Gen. Mgr.: Bob Stone.

## PROFESSIONAL TAPE SUPPLIES

Editall, see McKeen & Grabst.  
McKeen & Grabst Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Paul Gladish; Adv. Mgr.: Robin Sparks.  
Audio: Bulk erasers (WRE), splicing & editing equip. (Editall).

W R E, see McKeen & Grabst Electronics Ltd.

## TAPE, BLANK LOADED

The numbers in parentheses following the 8-track & cassette configurations show recording time in minutes; those following open reel configurations, show length of tape in feet.

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.  
Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.

Audio: 8-tr., (45, 90) cassette (45, 60, 90, 120), open reel (1500', 2150', 2440', 3000', 3600'), broadcast. Video: 1" open reel, ¾" cassette (10, 20, 30, 40, 50, 60), ½" EIAJ open reel (1250', 2400').

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove Rd., Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400.  
Audio: 8-tr. (40, 80), cassette (45, 60, 90, 120), open reel.  
Brand names: Cycles, Tracs, Tracs Plus, XHE.

Capitol, see Wilf Farrow Assocs. Ltd.  
Cinram Ltd., 8355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Telex: (05) 827788. Pres.: Isidore Philosophie; Opns. Mgr.: Jacques Philosophie.  
Audio: 8-tr., cassette.

Brand name: TM:100.

Cycles, see Audio Magnetics Corp. of Canada Ltd.  
Deramic Sound, see London Recs. of Canada Ltd.  
Dynapak, see Stereodyne (Canada) Ltd.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)  
Audio: 8-tr. (32, 40, 45, 60, 64, 80, 90, 100, 120), cassette (20, 30, 45, 60, 90, 120), open reel.

Brand name: Capitol.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Mgr.: J. Stevens.  
Audio: 8-tr. (40, 45, 80, 90 & custom lengths), cassette (40, 45, 60, 90 & custom lengths), open reel.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W

1E1. Tel: (416) 245-7890. Telex: (06) 969625. Pres.: Eric H. Hardman; VP: Eric S. Hardman; Sales Mgr.: Walter Strilec.

Audio: 8-tr. (45, 90), cassette (60, 90).

Brand Names: Hi-Performance, Lear Jet.

Hi-Performance, see Hardman.

Lear Jet, see Hardman.

London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Telex: (05) 826832. Pres.: Fraser C. Jamieson; VP: Alice Koury; Mktg. Dir.: Kenneth Verdoni.

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313. Telex: (038) 22572—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471. Telex: (043) 54544—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 633-6607. Telex: 0757695—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373. Telex: (02) 2830—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Telex: (011) 3799.

Audio: 8-tr., cassette.

Brand name: Deramic Sound.

Maxell, see McKeen & Grabst.

McKeen & Grabst Electronics Ltd., PO Box 4054, 780 Bank St., Ottawa, Ont. K1S 5B1. Tel: (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Paul Gladish; Adv. Mgr.: Robin Sparks. (Audio only)

Brand name: Maxell.

Ottawa Int'l Recs. Ltd., 21 Grenfell Crescent, Ottawa, Ont. K2G 0G3. Tel: (613) 225-7B73.

Audio: 8-tr. & cassette.

Brand name: Soir.

Pan Can, see Pan Canada Magnetics Ltd.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. Pres.: H.E. Woolley; Treas.: A.J. Newton; Sales Mgr.: John D. Williams.

Audio: 8-tr. (1-90 minutes), cassette (1-120 minutes), open reel.

Brand name: Pan Can, Pan Canada.

Prism Ents., 329 Churchill Ave., Ottawa, Ont. K1Z 5B8. Tel: (613) 725-2153. Pres.: J.D. Hudson.

Audio: Cassette & open reel (standard & custom lengths).

Soir, see Ottawa Int'l.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Sales & Mktg. Mgr.: William Laing.

Audio: 8-tr. (40, 45, 80, 90), cassette (60, 90).

Brand name: Dynapak.

Superior Electronics Inc., 1330 Trans Canada Hwy. S., Montreal, P.Q. H9P 1H8. Tel: (514) 683-6331. VP & Gen. Mgr.: F. Lawrence Plotnick.

Audio: 8-tr. (45, 90), cassette (30, 45, 60, 90, 120), open reel (1200', 1800', 3600').

Brand name: TDK.

T D K, see Superior Electronics Inc.

T M:100, see Cinram Ltd.

Tracs, see Audio Magnetics Corp. of Canada Ltd.

Tracs Plus, see Audio Magnetics Corp. of Canada Ltd.

White Electronic Development Corp. Ltd., 6300 Northam Dr., Malton, Ont. L4Z 1H7. Tel: (416) 676-9090. Pres.: Murray Fiebert; VP: Doug Wigg; Sales Co-ord.: Chris Tootell. (Importer)

Branch: Montreal, P.Q., 4750 Blvd. des Grandes Prairies. Postal Code: H1R 1A1. Tel: (514) 326-4075.

X H E, see Audio Magnetics Corp. of Canada Ltd.

TAPE, BULK RAW

Agfa, see Photo Importing.

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.

Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.

Audio: 8-tr., cassette, open reel.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove Rd., Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400.

Audio: 8-tr., cassette, open reel.

Capitol, see Wilf Farrow Assocs. Ltd.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)

Audio: 8-tr., cassette, open reel.

Brand Name: Capitol.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G9.

Global Prods., 350 Sorauen Ave., Toronto, Ont. M6R 2G9.

## Morning Music Ltd.

Your Canadian Connection

1343 Matheson Blvd. W.  
Mississauga, Ontario L4W 1R1

Tel: (416) 625-2676

Contact Mark Altman  
or Jury Krytiuk



Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.  
**Audio:** 8-tr., cassette, open reel.  
 Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. Pres.: H.E. Woolley; Sales Mgr.: John D. Williams; Treas.: A.J. Newton.  
**Audio:** 8-tr., cassette, open reel.  
 Photo Importing Agencies Ltd., 29 Gurney Crescent, Toronto, Ont. M6B 1S9. Tel: (416) 787-5691. Telex 22631 Mng Dir. L.F. Verhulst; Sales Mgr.: W. Winkie.  
**Brand name:** Agfa  
 Prism Ents., 329 Churchill Ave., Ottawa, Ont. K1Z 5B8. Tel: (613) 725-2153. Pres.: J.D. Hudson.  
**Audio:** Cassette, open reel.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.  
**Branch:** Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840.  
**Product:** Bin-loop duplicators, master reproducers  
**Brand names:** Ampex, Stencil.  
 Stencil, see Ampex of Canada.

**accessories**

Ampex of Canada Ltd., 132 East Dr., Bramalea, Ont. L6T 3T9. Tel: (416) 791-3100. VP & Gen. Mgr.: J.L. Major; Sales Mgr.: J.R. Pariselli; Adv. & Sales Promo. Mgr.: L.J. Pepper.  
**Branch:** Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4840  
**Product:** Head cleaners & demagnetizers, leader & splicing tape.

Capitol, see Wilf Farrow Assocs. Ltd.  
 Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape (Capitol).

Global Prods., 350 Soraura Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles, leader & splicing tape.

Hardman Inds. Ltd., 34 Greensboro Dr., Rexdale, Ont. M9W 1E1. Tel: (416) 245-7890. Telex: (06) 969625. Pres.: Eric H. Hardman; VP: Eric S. Hardman; Sales Mgr.: Walter Strilec.  
**Product:** Head cleaners (Hi-Performance)

Hi-Performance, see Hardman.  
 Motown Recs. (Canada) Ltd., 1960 Ellesmere Rd., Unit 9, Scarborough, Ont. M1H 2V9. Tel: (416) 438-2855. Telex: (065) 25387. VP & Mng. Dir.: R.H. Newman; Promo.: Jerry Hochberg; Sales: Jerry Hochberg, Leo Derocher  
**Product:** Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, needles (Recoton—Ont. only).

Nakamichi, see Superior Electronics Inc.  
 Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Telex: (06) 960159. Pres.: H.E. Woolley; Treas.: A.J. Newton; Sales Mgr.: John D. Williams.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader tape.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray.  
**Product:** Catalog servs.

Recoton, see Motown.  
 Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; Sales & Mktg. Mgr.: William Laing.  
**Product:** Head cleaners.

Superior Electronics Inc., 1330 Trans Canada Hwy. S., Montreal, P.Q. H9P 1H8. Tel: (514) 683-6331. VP & Gen. Mgr.: F. Lawrence Plotnick.  
**Product:** Head demagnetizers & bulk erasers (Nakamichi).

**store fixtures & merchandising manufacturers**

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thompson. (Canadian sales office for Capitol Magnetic Tape Div.)  
**Product:** Tape display racks.

Global Prods., 350 Soraura Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: J. Stevens.  
**Product:** Browser boxes, display racks.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Pres.: V. Parr; Gen. Sales Mgr.: R.A. Gray.  
**Product:** Tape browser boxes, rec. divider cards.

**jukebox manufacturer**

Rowe Int'l Inc., 9341 Cote de Liesse, Dorval, P.Q. H9P 1A4. Tel: (514) 636-4680.  
**Branches:** Burnaby, B.C., 6909 Antrim Ave. Postal Code: V5J 4M5. Tel: (604) 438-6431—Malton, Ont., 6300 Viscount Rd. Postal Code L4V 1H3. Tel: (416) 677-1587.  
**Home office:** USA.

**CHILE**

**Population:** 10,410,000.  
**Rate of exchange:** \$1(US) = 16.67 pesos.  
**Per capita income:** \$890.  
**Holidays:** January 1, May 1 (Labor Day), May 21 (Navy Day), June 29 (Bank Holiday), August 15 (Assumption), September 18 (Independence Day), September 19 (Army Day), October 12 (Columbus Day), November 1 (All Saints' Day), December 8, December 25 & all important Christian religious holidays.  
**Records, record blanks & pre-recorded media imported from USA:** 1975—\$103,454.

**record & tape manufacturers / distributors / importers**

Alba, see Industria de Radio & Television.  
 Archiv, see Philips.  
 Asona (Asociacion Fonografica Nacional), Augustina 1185, Of. 71, Santiago. Tel: 30-637, 83-877, 35-499.  
**Labels:** (Owned) Asona, Astral; (distributed) Avant Music, Los 4 de Chile, Gato Negro, Chris Heart Prod'ns, Buddy Richard Prod'ns; (licensed) Durium (Italy), Hispavox (Spain), Microfon (Argentina), Music Hall (Argentina), Vox (USA), WEA group (USA).  
**Int'l reps.:** Argentina (Sicamericana), Bolivia (Heriba), Colombia (Codiscos), Venezuela (Suramericana).

Astral, see Asona.  
 Avant Music, see Asona.  
 Banglad Productora de Discos & Cassettes (IFPI), Av. Holanda 667, Santiago 9. Tel: 496-537, 740-338. Telex: 260. Pres.: Juan Esteban Grinstein Blinder; Gen. Mgr.: Emilio Contreras Vera; Sales Mgr.: Pedro Vasquez Weksler; Ass't Int'l Dept.: Anna Borax.  
**Labels:** (Owned) Banglad-Chile; (licensed domestic) Caracol; (licensed foreign) ABC (USA), Disc AZ (France), Ariston (Italy), Barclay (France), Belter (Spain), Carosello (Italy), Columbia (Spain), Durium (Italy), Fantasy (USA), Hispavox (Spain), Marfer (Spain), Tamla Motown (USA).

Caracol, see Banglad.  
 Los 4 de Chile, see Asona.  
 D.G., see Philips.  
 EMI Odeon Chilena SA (IFPI), Av. Vitacura 2899, Santiago 10. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: Roberto Lopez; Sales Mgr.: Manuel Munoz, Int'l A&R Mgr.: Alfredo Acuna.  
**Labels:** (Owned) EMI-Odeon; (licensed) A&M (USA), Apple (UK), Arista-Bell (USA), CBS (USA), Codiscos (Colombia), Favedica (Venezuela), IEMPSA (Peru), Island (UK), London (UK), Maria Peregó, Musart (Mexico), Private Stock (USA), Purple (UK).

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel: 32-720. Gen. Mgr.: Eliana Cisternas C.  
**Home office:** Brazil, Discos RGE/Fermata.  
**Labels:** (Owned) Fermata, Pick, Premier, RGE, Som/Maior, Young.

Fontana, see Philips.  
 Gato Negro, see Asona.  
 Chris Heart Prod'ns, see Asona.  
 Heliodor, see Philips.  
 I R T, see Industria de Radio & Television.

Industria de Radio & Television SA (IFPI), Bustamante 596, Santiago. Tel: 46-5596. Cable: RADIOINTER. Telex: 278. Gen. Mgr.: Julio Del Rio; Rec. Div. Mgr.: Roberto Ingles Ingram.  
**Labels:** (Owned) Alba; (licensed) Ariola (Spain), Parnaso (Argentina), RCA (USA), United Artists (UK, USA).

**Int'l reps.:** Argentina (Parnaso), Ecuador (IFESA), El Salvador (Dicesa), Mexico (Musart), Peru (FTA), Venezuela (Cordica).  
 Lisa Recs., Vita Cura 411, Santiago. Dir.: Mr. Le Tessier.  
 M G M, see Philips.  
 Mercury, see Philips.  
 Odeon, see EMI.

Philips Chilena SA (IFPI), Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Rec. Dept. Mgr.: Jorge Undurraga Martinez; Label Mgr.: Rosa Guerrero Martinez.  
**Labels:** (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve; (licensed) All Platinum (USA), H. Astric (Monaco), Big Tree (USA), Bus Stop (UK), Charisma (UK), Chelsea (USA), Chrysalis (UK), Flying Dutchman (USA), Jet (UK), Fresh Air (UK), GTO (UK), Tony Hall Prod'ns (UK), Interrobang, Jet (UK), MCA (USA), Mooncrest (UK), Mountain (UK), Pablo (USA), Peerless (Monaco), Quality (Canada), RSO (UK), Red Bullet (Netherlands), Roxbury (USA), Sono-Radio (Peru), State (UK), Track (UK), 20th Century (USA), Virrey (Peru), WWA (UK), Wam (Canada).

Pick, see Fermata.  
 Polydor, see Philips.  
 Premier, see Fermata.  
 Quatro Ltda. (Discos), Sanchez Fontecilla, Santiago. Tel: 281-373. Gen. Mgr.: Roberto Pardo.  
 R G E, see Fermata.  
 Buddy Richard Prod'ns, see Asona.  
 Smash, see Philips.  
 Som/Maior, see Fermata  
 Vertigo, see Philips  
 Verve, see Philips.  
 Young, see Fermata.

**music publishers**

Asona (Asociacion Fonografica Nacional), Agustina 1185, Of. 71, Santiago. Tel: 30-637, 83-877, 35-499.  
**Int'l firms represented:** BIEM (Europe), SADAIC (Argentina), Southern (USA).  
 Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel: 32-720. Gen. Mgr.: Eliana Cisternas C.  
**Home office:** Brazil.

**services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Instituto de Extension Musical, Compania 1264, Santiago. Tel: 89-438.  
 S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel: 67-101, 66-2760. Gen. Admin'r: Amadeo Gonzalez Gonzalez.

**DESIGN & ARTWORK**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.

**LICENSING ORGANIZATION, MUSIC**

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel: 392-335. (Performing rights only)

**PLATING, PROCESSING & PRESSING PLANTS**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.  
 E M I Odeon Chilena SA, Casilla 186D, Av. Vitacura 2899, Santiago. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: Roberto Lopez. (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.  
 Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Rec. Dept. Mgr.: Jorge Undurraga Martinez.

**TAPE CUSTOM DUPLICATOR**

Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Rec. Dept. Mgr.: Jorge Undurraga Martinez.  
**Audio:** Cassette.

**Int'l firms represented:** Arapua (Brazil), Bourne group (USA), Combine (USA), Fermata (Brazil), Frank (USA), Dick James group (UK), Minerva, Arthur Napoleao (Brazil), Pedro, Portico, Seresta, Solmi, Sonata (Brazil), Sochem (Sociedad Chilena de Eds. Musicales) Ltda., Av. Vitacura 2899, Santiago 10. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: Roberto Lopez.

**Int'l firms represented:** Accord (Germany), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Beechwood (Mexico, UK), Colombiana de Musica (Colombia), Consorcio de Eds. Musicales Peruanas (Peru), EGO (Spain), EMI (UK), MAI (Argentina), Pathe Marconi (France), Toshiba (Japan), La Voce del Padrone (Italy), Universal (Venezuela).

Southern Music Int'l, Cruz 1469, Santiago.  
**Home office:** USA, Peer-Southern Org.

**services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Instituto de Extension Musical, Compania 1264, Santiago. Tel: 89-438.  
 S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel: 67-101, 66-2760. Gen. Admin'r: Amadeo Gonzalez Gonzalez.

**DESIGN & ARTWORK**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.

**LICENSING ORGANIZATION, MUSIC**

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel: 392-335. (Performing rights only)

**PLATING, PROCESSING & PRESSING PLANTS**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.  
 E M I Odeon Chilena SA, Casilla 186D, Av. Vitacura 2899, Santiago. Tel: 287-118. Cable: TURNTABLE. Mng. Dir.: Roberto Lopez. (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.  
 Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Rec. Dept. Mgr.: Jorge Undurraga Martinez.

**TAPE CUSTOM DUPLICATOR**

Philips Chilena SA, Casilla 2687, Av. Santa Maria 0760, Santiago. Tel: 378-371. Cable: PHILCHISA. Rec. Dept. Mgr.: Jorge Undurraga Martinez.  
**Audio:** Cassette.

**supplies**

**ENVELOPES & MAILERS**

**JACKETS & SLEEVES**

**LABELS**

**POLYETHYLENE BAGS**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.

**TAPE, RAW & BLANK LOADED**

Agfa-Gevaert Chilena de Productos Fonograficos Ltda., Casilla 139-D, Carlos Fernandez 260, Santiago. Tel: 50-051, 56-7548. Telex: 289. Mng. Dir.: P. Berger.  
**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

**accessories & store fixtures & merchandising aids manufacturer**

Alba/Colorado-Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Gen. Mgr.: Roberto Ingles Ingram.  
**Product:** Cleaners, cloths & brushes, record display racks.

**CHINA, REPUBLIC OF (TAIWAN)**

**Population:** 16,171,569.  
**Rate of exchange:** \$1 (US) = 37.74 Taiwan dollars.  
**Per capita income:** \$470.  
**Records, record blanks & pre-recorded media imported from USA:** 1975—\$65,696.

**record & tape manufacturers / distributors / importers**

Baal Recs. (Taiwan) Ltd., PO Box 65, Chains Bldg., 66 Sec. 2, Taipei. Tel: 361-2151. Mgr.: Charles Chain.  
**Labels:** (Owned) Baal, Best of Everything; (licensed) ABC (USA).

Best of Everything, see Banl  
First Recs. Ltd., 116 Cheng-ye N. Rd., San-Chung City, Taipei 241 Tel 971-2462 Pres. James Chwei-Ching Yeh, Gen Mgr. Janis C.G. Yeh, Sales Mgr. Kent W.T. Chu

**Label: (Licensed) Arrowtaps (UK)**  
Fontana, see Philips  
Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen Mgr. C.Y. Liao, Sales Mgr. C.Y. Tan

**Labels: (Owned) Four Seas, (licensed) Phonogram (Netherlands), WEA (USA)**  
Hsin Chao Childhood Education Publ'n Co., 115 Chung Hua Market, 2nd fl., Section 8, Taipei Tel (02) 331-7748, 361-1493

Leico Rec. Factory Co. Ltd., PO Box 3360, 1 Ln. 19 Chung Teh Rd., Taipei Tel (02) 541-3792, 571-4927 Plant: 9 Ln. 57, Hua Chang Rd., Hsin Chuang Chen  
Linfair Magnetic Sound Ltd., Park Bldg., No. 78-80, Hwai-Ning St., Taipei Tel (02) 381-3371, 371-2000 Telex 22563 Mng Dir. L.F. Chang

**Labels: (Licensed) Decca (UK), Polar (Sweden)**  
Lucky Rec. Co. Ltd., 2-8 Ln. 116, Section 2, Chung-Shang N. Rd., Taipei Tel (02) 511-8115, 521-8182 Cable PAOCHANG Pres & Gen Mgr. Tseng Chiu-san

Mercury, see Philips  
Modern Musical Instruments Corp., PO Box 3811, Taipei Tel 391-7815/7817 Cable MODRNMUSIC (Distributor/Importer)

**Label: (Represented) MMO (USA)**  
Orient Trading & Ind. Ltd., PO Box 3240, 50 Nanking E. Rd., 5th fl., Section 1, Taipei Tel (02) 551-0484, 511-2415, 571-2379 Cable OTCLTD (Importer of tapes)

Pacific Int'l Music & Publ'g, Park Bldg., 5th fl., 78-80 Hwai-Ning St., Taipei

**Label: (Licensed) Cream (USA)**  
Philips Taiwan Ltd., PO Box 22978, 57-1 Chung Shan N. Rd., Section 2, 7th fl., Taipei Tel (02) 571-3231 Cable PHILICHINE Telex 21570 Gen. Mgr. R. Appeldoorn, Sales Mgr. R. Monhils

**Labels: (Owned) Fontana, Mercury, Philips, Vertigo (distributed—not licensed) All Platinum, Bang, Charisma, H&L, Sire, 20th Century (all Netherlands).**

Pony, see Taiwan Pony  
R.O.C. Corp., President Bldg., Rm. 602, 592 Linsheng N. Rd., Taipei Tel (02) 581-2603

Ring Recs Ind. Co. Ltd., 33 Ln. 190, Cheng-I N. Rd., Sanchung City, Taipei Hsien Tel (02) 971-2432

Song Jwu Rec. Co., 19-7 Chung Hua II Rd., Kaohsiung Tel 273312

Taiwan Electric Development Corp., Tedco House, 25 Chung Shan N. Rd., Section 2, Taipei 104 Tel (02) 541-3525, 551-2525 Cable TEDCO Pres & Gen Mgr. Chengchih Chen, Sales Mgr. Weyow Chen

**Labels: (Distributed—not licensed) Angel (USA), Capitol (USA), DG (Germany), Decca (Germany), Polydor (Germany), RCA (Germany), Seraphim (USA), Telefunken (Germany).**

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei 100 Tel (02) 381-7188

**Label: (Represented) EMI**  
Int'l rep.: Worldwide (EMI)

Vertigo, see Philips

## ● music publishers

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100 Tel (02) 391-4823/4926/0215 Cable EAGLECOLTD Telex 11387

Four Seas Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

Lucky Music Publ'g Co., 2-8 Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104 Tel (02) 511-8115, 521-8182 Cable PAOCHANG Gen. Mgr. Tseng Chiu-san

Pacific Int'l Music & Publ'g, Park Bldg., 5th fl., 78-80 Hwai-Ning St., Taipei

Int'l firm represented: Cream (USA)

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Taiwan Importers & Exporters Ass'n., Taipei Tel (02) 311-4049/1687

Taiwan Regional Ass'n. of Record Mfrs., 55 Chung Hua Market, 3rd fl., Jen Section, Taipei Tel (02) 311-0276

### DESIGN & ARTWORK

Lucky Rec. Co. Ltd., 2-8 Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104 Tel (02) 511-8115, 521-8182 Gen. Mgr. Tseng Chiu-san (Record only)

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188

### PLATING, PROCESSING & PRESSING PLANTS

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100 Tel (02) 391-4823/4926/0215 Cable EAGLECOLTD Telex 11387 (Pressing only)

Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei Tel (02) 871-4556

Linfair Magnetic Sound Ltd., Park Bldg., No. 78-80, Hwai-Ning St., Taipei Tel (02) 381-3371, 371-2000 Telex 22563 Mng Dir. L.F. Chang

Lucky Rec. Co. Ltd., 2-8 Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104 Tel (02) 511-8115, 521-8182 Gen. Mgr. Tseng Chiu-san

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188 (Pressing only)

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188 (Pressing only)

## PRINTERS & LITHOGRAPHERS

Kuo Fong Colored Printing Co., 231 Fu Chiang Rd., Tainan, Tel 26900, 31688

Linfair Magnetic Sound Ltd., Park Bldg., No. 78-80, Hwai-Ning St., Taipei Tel (02) 381-3371, 371-2000 Telex 22563 Mng Dir. L.F. Chang, (Record only)

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188

## RECORD PROMOTION

Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188

## TAPE CUSTOM DUPLICATORS

Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

**Audio: Cassette.**  
Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel (02) 581-6286 Cable ORTACO

**Audio: 8-tr., 8-tr. quadrophonic, cassette, open reel**  
Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188

**Audio: 8-tr. & cassette**  
**Video: ¾" cassette**

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

Liang Ming Trading Co. Ltd., 9-2 Hsin Sheng S. Rd., Section 3, Taipei Tel (02) 721-8436, 711-3061 Cable MSETCO (Importer)

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel (02) 581-6286 Cable ORTACO

### EMPTY CARTRIDGES, CASSETTES & REELS

Fuyuan Trading Co., PO Box 939, 22-1 Ln. 42, 2nd fl., Chung Shan N. Rd., Section 2, Taipei Tel (02) 511-3016 (Importer)

Liu Bros. (Taiwan) Ltd., PO Box 58534, 1 Ta Hu St., Nei Hu District, Taipei Tel (02) 711-0658 (Importer)

Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188

**Audio: Cassette**

### JACKETS & SLEEVES LABELS

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100 Tel (02) 391-4823/4926/0215 Cable EAGLECOLTD Telex 11387 (Sleeves & labels only)

Lucky Rec. Co. Ltd., 2-8 Ln. 116, Section 2, Chung-Shang N. Rd., Taipei 104 Tel (02) 511-8115, 521-8182 Gen. Mgr. Tseng Chiu-san (Jackets & labels only)

### POLYETHYLENE BAGS

An Loh Plastics Ind'l Co. Ltd., 29 Ln. 63, Yung Fu Rd., Tainan Tel 54057 Plant: 31 Susancha, Cheng Kung Village, Jen Teh Hsiang

Chi Lin Plastic Ind'l Co. Ltd., 339 Yen Cheng, Tainan Tel 25176

Chin Cheng Plastics Works Co. Ltd., 16 Ln. 328, Fuchiang Rd., Tainan Tel 25366, 20826 Telex 5366

Chu Nan Plastic Industry Co., 11 Alley 12, Ln. 265, Hsin-I Rd., Section 4, Taipei Tel (02) 681-2856/3856, 781-8275 Plant: 208 Chun Ying St., Shulin Chen

Cosmos Containers Mfg. Co. Ltd., 60 Hsin Shu Rd., Hsin Chuang Chen, Taipei Hsien Tel 907431

Eagle Ents. Co. Ltd., PO Box 22655, 1C Kuang Lung Bldg., 3-1 Chen Chiang St., Taipei 100 Tel (02) 391-4823/4926/0215 Cable EAGLECOLTD Telex 11387

Fong Chang Textile Co. Ltd., 108 Chang Mei Rd., Section 6, Ho Mei Chen, Changhua Hsien Tel 142 Cable FONCHANTEX

Hsieh Hsing Plastic Bag Mfg. Co., 150 Tai Ping Rd., Hsing Chung Li, Pu Tai Chen, Chia-I Hsien Tel 137

Jeou Long Plastic Works Ltd., 37 Tatu St., Tatu Hsiang, Taichung Hsien Tel 90 Tatu Bd Chm RH Hwang, Plant: 950 Sha Tien Rd., Section 3

Kai Tai Plastics Co. Ltd., 278 Min Sheng E. Rd., 2nd fl., Taipei Tel (02) 971-9109 Plant: 1-6 Wu Ku Keng Rd., Wu Ku Village, Wu Ku Hsiang

Mien Teh Plastic Film Co. Ltd., 13 Mei Teh St., Shih Lin District, Taipei

Nan Yang Chemical Co. Inc., 63 Ln. 45, Hsinyi Rd., Chiayi Tel (05) 22356, 70984

San Chih Plastic Ind'l Co. Ltd., 53 Hsin Ho Shun, Tainan Tel 25374, 57074 Telex 71194

San Chu Plastic Prods. Co. Ltd., 161 Chung Cheng Rd., Hsin Chuang Chen, Taipei Hsien Tel 975870, 982859

Shing Sheng Plastic Ind'l Co. Ltd., 74 Alley 35, Ln. 181, Fu Chiang Rd., Tainan Tel 55744

Shung Mei Plastic Co. Ltd., PO Box 63, 14 Kuang Ming Rd., Cheng Shui Chen, Taichung Hsien Tel 22468

Ta Fu Plastic Ind'l Co. Ltd., 23 Ln. 67, Lin Shen N. Rd., Taipei Tel (02) 531-6337 Pres. Nan Fu Chen, Vice Gen. Mgr. Nan Chu Chen, Sales Mgr. Daniel Wang

**Plant: Tainan, 47 Ln. 233, Fu Chin Rd.**  
Tai-lchi Ind'l Co. Ltd., 20 Ln. 19, Han Chi St., Taichung Tel 26238

**Plant: Chia-I, 2 Ln. 136, Hsi Tsai Rd., Ta Lin Chen Tel 205**

Ta San Plastics Factory Co. Ltd., 3 Alley 9, Ln. 320, Hsi Yuan Rd., Section 2, Taipei Tel (02) 371-0006

Tong Dah Plastics Co. Ltd., 28 Shih Chia Ln., Shih Chia Ln., East District, Taichung Tel 224844, 236384 Cable TONDA Pres. Y.L. Lin, Gen. Mgr. Y.T. Lin, Sales Mgr. S.M. Lin Local branch: 54 Shih Fu Rd. Tel. 226688

Int'l branch: USA

Trng Yi Pl. st. Co. Ltd., 3-5 Min Cheng Ln., San Min District Kaohsiung Tel: 225264, 295450

Tytone Inds. (Taiwan) Ltd., PO Box 3608, 18 Ln. 135, Chung Shan N. Rd., Section 1, Taipei Tel (02) 511-4734, 551-1642

**Plant: Tao Yuan, 3 Hsing Lu Rd., Kuei Shan Ind'l Zone.**  
Yih Cheng Plastic Factory Co. Ltd., 139 Chang Hsin Rd., Hsin Chuan Li, Ho Mei Chen, Changhua Hsien. Tel. 26203

**Branch: Taipei, 23 Ln. 19, I-Tung St. Tel (02) 581-5056.**

## RECORD PROCESSING MACHINERY

Gold Well Chemical Inds. Co. Ltd., 135 Chung XII Rd., Shih Lin District, Taipei Tel (02) 871-4556

**Chief product: Vinyl rec. plates & compounds**

## TAPE, BLANK LOADED & RAW

A D I, see Oriental Trading.  
Betamax, see Shinlee.

Liu Bros. (Taiwan) Ltd., PO Box 58534, 1 Ta Hu St., Nei Hu District, Taipei Tel (02) 711-0658 (Importer—audio, blank only)

Mercuries & Assocs. Ltd., PO Box 3155, 138-140 Chungking N. Rd., Section 4, Shih Lin District, Taipei Tel (02) 881-9471/80 Cable MERCURY (Importer—audio, blank only)

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel 581-6286, Cable ORTACO

**Audio: 8-tr., cassette & open reel.**  
**Brand name: ADI**

Overseas Friend Co. Ltd., PO Box 878, 144 Hankou St., Rm. 808, Section 1, Taipei Tel: 331441, Cable. IRVING-TONG. (Importer—audio, blank only)

**Brand name: Philips**  
Philips, see Overseas Friend.

Shinlee Co. Ltd., 372 Lin Sen N. Rd., 2nd fl., Taipei Tel (02) 521-0282 Telex 11154 (Importer)

**Audio: Blank—8-tr., Cassette, open reel.**  
**Video: Blank—1" open reel, ¾" U-matic, ½" EIAJ open reel, ¾" cassette, raw—¾" U-matic, ½" EIAJ open reel**

**Brand name: Betamax.**  
Taiwan Southeastern Asia Ent. Corp. Ltd., PO Box 670, 111 Chungking S. Rd., 2nd fl., Section 1, Taipei Tel (02) 311-6596, 361-4802. Cable: SEACO. Telex: 11175 (Importer—audio, blank only)

**Brand name: Philips**  
Philips, see Overseas Friend.

Shinlee Co. Ltd., 372 Lin Sen N. Rd., 2nd fl., Taipei Tel (02) 521-0282 Telex 11154 (Importer)

**Audio: Blank—8-tr., Cassette, open reel.**  
**Video: Blank—1" open reel, ¾" U-matic, ½" EIAJ open reel, ¾" cassette, raw—¾" U-matic, ½" EIAJ open reel**

**Brand name: Betamax.**  
Taiwan Southeastern Asia Ent. Corp. Ltd., PO Box 670, 111 Chungking S. Rd., 2nd fl., Section 1, Taipei Tel (02) 311-6596, 361-4802. Cable: SEACO. Telex: 11175 (Importer—audio, blank only)

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Four Seas Rec. Publ'g Co., 167 Si-Ning S. Rd., Taipei Tel (02) 331-3721, 371-1702 Telex 21475 Gen. Mgr. C.Y. Liao

Kuo Yi Trading Co. Ltd., 12-2 Chang An Rd. E. Section 1, Taipei Gen. Mgr. S.L. Lin (Importer)

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel (02) 581-6286 Cable ORTACO

## ● accessories manufacturers

Magellan Ent. Co. Ltd., 25 Chung Hua Rd., 3rd fl., Section 1, Taipei Tel (02) 371-8331 Principal & Gen. Mgr. C.T. Chang, Sales Mgr., William Liaw

**Product: Needles**  
Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel (02) 581-6286 Cable ORTACO

**Product: Head cleaners & demagnetizers, leader & splicing tape**  
Taiwan Pony Music Ent. Co. Ltd., Pony Bldg., 5th fl., 92-1 Kum Minn St., Taipei Tel (02) 381-7188 (Importer)

**Product: Leader & splicing tape.**  
Wilson Electric Corp., 4 Yenping Rd., 4th fl., Section 3, Taipei Tel (02) 581-9947

**Product: Needles**

## ● store fixtures & merchandising aids manufacturer

Oriental Trading Corp., PO Box 55-186, 145-9 Chang Chun Rd., Taipei Tel (02) 581-6286 Cable: ORTACO

**Product: Display racks**

## COLOMBIA

Population: 24,019,000.  
Rate of exchange: \$1 (US) = 36.36 pesos.  
Per capita income: \$320.

Holidays: January 1, March 19 (St. Joseph's Day), Good Friday, May 1 (Labor Day), Ascension Day, Corpus Christi, May 23, June 29 (St. Peter & Paul Day), July 20 (Independence Day), August 7 (Battle of Boyaca), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), November 11 (Independence of Cartagena), December 8 (Immaculate Conception), December 25

Records, record blanks, & pre-recorded media imported from USA: 1975—\$129,658

Records exported to USA: 1975—16,840 units, \$25,067

## ● record & tape manufacturers / distributors / importers

Antillano, see Tropical  
Archiv, see Philips  
Atriz, see Chaves

C B S S A (Discos), 10A-23 Carrera 34, Bogota, D.E. Tel: 77-24-00. Cable: COLRECORD.

**Labels (Owned)** CBS, Epic; **(licensed)** Belter (Spain), Capitol (USA), DJM (UK), Disneyland (USA), EMI (UK), Sono-Radio (Peru).

Caliente, see Sonolux.

Candil, see Chaves.

Caribe, see Fuentes.

Carrizal, see Sonolux.

Chaves (Discos), 18-43 Carrera 23, Pasto, Tel: 20-51. cable: DISCHAVES. Gen. Mgr.: Ramiro Chaves L.; Sales Mgr.: Ili de Chaves.

**Labels: (Owned)** Atriz, Candil, Chaves, Emerald. Int'l reps.: Costa Rica (Nueva Ola), Ecuador (Centenario), Netherlands (Dureco), Venezuela (BASF).

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado; VP A&R: Guillermo Diez R.; A&R Mgr.: Humberto Moreno.

**Labels: (Owned)** Costeno, De Oro, Famoso, Zeida; **(licensed)** AVI (USA), Barclay (France), Biram (France), Coco (USA), Dila (Guatemala), Fonografica (Venezuela), Hispavox (Spain), Microfon (Argentina), Musart (Mexico), Music Hall (Argentina), Riviera (France), Scorpios (Venezuela), Suradisco (Venezuela), WEA group (Brazil, France, Germany, Italy, UK, USA).

Int'l reps.: Central America (Dideca), Mexico (Musart), Peru (EMPASA), Spain (Ariola), USA (Discolando), Venezuela (Suradisco).

Costeno, see Codiscos.

D G, see Philips.

Daro Ltda. (Importaciones), Apdo. Aereo 4578, 22-86 Carrera 7a, Int. 4, Bogota, D.E. Tel: 43-16-25, 43-36-66. Cable: IMPODARO. Gen. Mgr.: Dr. Carlos G. Navarro.

Int'l branch: USA, New York, N.Y.

**Labels: (Owned)** Daro Int'l; **(licensed)** Decca (UK), London (UK, USA), South Eastern (USA), Teldec (Germany).

Int'l reps.: Germany (Teldec), UK (Decca), USA (South Eastern).

Delujo, see Fuentes.

De Oro, see Codiscos.

Discomoda de Colombia Ltda., 65-57 Avda. Caracas 46, Bogota, D.E. Tel: (92) 45-36-78, 69-81-10. Telex: 29585. Pres.: Cesar Roldan; Gen. Mgr.: Enrique Estrada Duque; Sales Mgr.: Alfonso Ramirez Zapata.

**Home office:** Venezuela, El Disco de Moda. **Labels: (Owned)** Discomoda; **(licensed)** ABC group (USA), Alegre (USA), Discolando (USA), FTA (Peru), Inca (USA), Tico (USA).

Emerald, see Chaves.

Epic, see CBS.

Eva, see Fuentes.

Extra, see Tropical.

Famoso, see Codiscos.

Fontana, see Philips.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Cable: DISFUENTES. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero; Int'l Dir.: Javier Garcia Munoz.

**Labels: (Owned)** Caribe, Delujo, Fuentes; **(licensed)** Arrowbats (UK), Avanti (Peru), Baltic (Belgium), Beverly (Brazil), Bullit (Argentina), Casablanca (USA), Cash Box (Brazil), Charger (Brazil), Cigarron (Venezuela), Continental (Panama), Copacabana (Brazil), Dark (Venezuela), Dial (USA), Doremi (Peru), Fono (Guatemala), Hit Power (Peru), Hugo Piombi (Argentina), Martin Meyer (Argentina), Mavie (Venezuela), Met Richmond (USA), Miami (USA), Oasis (Germany), Palacio (Venezuela), Panart (USA), Peerless (Mexico), Promus (Mexico), Rex (Mexico), Seeco (USA), Sono-Mex (Mexico), TK (Argentina), Teca (USA), Velvet (USA, Venezuela), Verve (USA), El Virrey (Peru); West Side (USA); **(distributed—not licensed)** Eva, Zayre.

Int'l reps.: Bolivia (Discolandia Dueri), Ecuador (Fediscos), Guatemala (Fono), Mexico (Peerless), Panama (Continental), Peru (El Virrey), USA (Miami), Venezuela (Disqueras Unidas).

H B, see Incolve.

Ideal, see Tropical.

Impacto, see Sonolux.

Incolve (Industria Musical Colombo Venezolana) Ltda., 21-73 Carrera 7a, 5th fl., Bogota, Tel: 41-91-99, 83-83-45. Gen. Mgr.: Fanny Frasser.

**Home office:** Venezuela, El Palacio de la Musica. **Labels: (Owned)** HB, Palacio, Solex; **(licensed)** A&M (USA), Motown (USA).

Lyra, see Sonolux.

M G M, see Philips.

Machuca, see Tropical.

Mercury, see Philips.

Oro, see Tropical.

Palacio, see Incolve.

Philips de Colombia SA (Industrias), Music Dept., 51-35 Calle 13, Bogota, D.E. Tel: 60-06-00. Cable: DISCOPHIL. Pres.: Hank Reiter; Music Div. Mgr.: Alfonso Escolar N.; Int'l Repertoire Label Mgr.: Manuel Bellon B.

**Labels: (Owned)** Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, RSO, Vertigo, Verve; **(licensed)** Alhambra (Spain), All Platinum (USA), Capricorn (USA), EG (UK), Fania (USA), GTO (UK), Pablo (USA), 20th Century (USA), Vaya (USA).

Int'l reps.: Worldwide (Phonogram, Polydor).

Polydor, see Philips.

R S O, see Philips.

Kamal Ramirez, Apdo. Aereo 18002, Cali, Tel: 89-18-55. (Importer/Distributor)

Solex, see Incolve.

Sonolux Industria Electro-Sonora SA (IFPI), 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Sergio Berdugo Cuartas; Gen. Mgr.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo C.; Int'l Mgr.: Milton Rodriguez Pelayo.

**Labels: (Owned)** Caliente, Impacto, Lyra, Sonolux; **(licensed domestic)** Carrizal; **(licensed foreign)** Ariola America (USA), Ariola-Eurodisc (Spain), Blue Note

(worldwide), CTI (USA), DCM (Mexico), Dicesa (El Salvador), Fenix (Ecuador), Fermata (worldwide), Flying Dutchman (USA), Good Earth (USA), Grunt (USA), Gryphon (USA), Kudu (USA), Lawton (USA), Marfer (Spain), Melody (Mexico), Microfon (Argentina), Onix (Ecuador), Padiscos (Panama), Phantom (USA), Polar (Sweden), Prodema (Peru), RCA (worldwide), Salvation (USA), Solid State (worldwide), Som Livre (Brazil), Sonoven (Venezuela), Soul Train (USA), TK group (USA), Tabu (USA), Trama (Spain), Trema (France), Turquesa (Spain), United Artists (worldwide), Utopia (USA), Vogue (France), Windos (USA).

Int'l reps.: Ecuador (Fediscos), Central America (Dicesa in El Salvador), Mexico (Discos & Cartuchos), Panama (Discos de Panama), Peru (Prodema), USA (Discolando), Venezuela (Sonoven).

Swing, see Tropical. Tropical (Industrias Fonograficas Discos) (IFPI), Apdo. Aereo 793, 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Cable: RADIAG. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; A&R Mgr.: Jorge Fortou E.; Int'l Sales Mgr.: Tony Fortou E. **Labels: (Owned)** Antillano, Extra, Ideal, Swing, Tropical; **(licensed)** ARV Int'l (USA), Antilla (USA), Bego (USA), Centenario (Ecuador), Contempo (UK), Fleche (France), Gema (USA), Hansa (Germany), Rumba (USA), Son'Art (Mexico), Suave (USA), Tape (USA), Vogue (France); **(distributed—not licensed)** Machuca, Oro. Int'l reps.: Mexico (Son'Art), USA (Kubaney, Miami), Venezuela (Fonodisco).

Vertigo, see Philips.

Verve, see Philips.

Zayre, see Fuentes.

Zeida, see Codiscos.

## ● music publishers

Ecomus (Ed. Colombiana & Int'l de Musica Ltda.), 11-40 Carrera 34, Medellin. Tel: 46-51-38. Mgr.: Sylvia N. Arango D.

**Affiliated firm:** Prodemus. **Int'l firms represented:** Beechwood (Mexico), Brambila (Mexico), Orfeon (Mexico), Prodema (Peru), Quiroga (Spain), SADRAM (Ecuador).

Int'l reps.: Argentina (MAI), Bolivia (Boliviana de Musica), Canada (Morro), Chile (Sochem), Ecuador (SADRAM), Mexico (Brambila), Peru (Prodema), Spain (Quiroga), USA (Morro), Venezuela (Alfonso Sanchez Lopez).

Edimusic (Ed. Int'l de Musica Ltda.), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-03-17. Gen. Mgr.: Jose Maria Fuentes Estrada.

Int'l firms represented: Conedisa (Peru), Mendaur (Spain), Morrow (USA), Predisa (Mexico), SADRAM (Ecuador), Universal (Venezuela).

Int'l reps.: Mexico (Predisa), Peru (Conedisa).

Fonoton Ltda. (Ed.), 51-39 Calle 13, Bogota, Tel: 60-06-00 x 259. Cable: DISCOPHIL. Mgr.: Alfonso Escolar N.; Ass't Mgr.: Berta de Garabito.

Int'l firms represented: Intersong (worldwide), Korn (Argentina).

Int'l reps.: Argentina (Korn), worldwide (Intersong).

Mundo Musical, 10A-23 Carrera 34, Bogota, Tel: 77-24-00. Cable: COLRECORD.

Int'l firms represented: Beechwood (USA), Blackwood (USA), EMI publ'g cos. (UK), ITAIPU (Brazil), Orfra (USA), Sadaic (USA).

Int'l reps.: Argentina (MAI, Melograf), Brazil (ELAM, ITAIPU), UK (Apple), USA (Blackwood).

Orbemusa, 65-57 Avda. Caracas 46, Bogota, Tel: (92) 45-36-78, 69-81-10. Dir.: Cesar Roldan; Gen. Mgr.: Enrique Estrada Duque; Sales Mgr.: Alfonso Ramirez.

**Home office:** Venezuela, Orbe.

Peer de Colombia Ltda., 8-92 Calle 18, Bogota, Tel: 41-9864. Cable: PEERCO.

**Home office:** USA, Peer-Southern Org.

Prodemus (Promotora Colombiana de Musica) Ltda., 11-40 Carrera 34, Medellin. Tel: 46-19-44. Mgr.: Sylvia N. Arango D.

**Affiliated firm:** Ecomus. **Int'l firms represented:** Arabella (Spain), Conedisa (Peru), Continental (Peru), SOCHEM (Chile).

Int'l reps.: Argentina (Relay), Chile (SOCHEM), Ecuador (SADRAM), Mexico (Brambila), Peru (Conedisa), USA (Morro), Venezuela (Alfonso Sanchez Lopez).

Sono-Inter SA, 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Carlos Julio Ardiola Gaviria; Gen. Mgr.: Sergio Berdugo Cuartas.

Int'l firms represented: Edicesa (El Salvador), Edim (Mexico), Jaguere (Brazil), Ivan Mogull (USA), RCA (Brazil, Italy, Spain), Leme (Brazil), Relay (Argentina), Victor (Brazil).

Int'l reps.: Argentina (Relay), Brazil (Victor), Central America (Edicesa in El Salvador), Ecuador (Sadram), Italy (RCA), Peru (Prodema), Spain (RCA), Venezuela (Orfra), USA (Morro).

## ● services

### ASSOCIATION & PROFESSIONAL ORGANIZATION

A C O M P A S (Asociacion Colombiana de Musicos Profesionales), 11-15 Carrera 8, Of. 202, Bogota.

### DESIGN & ARTWORK

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

## LICENSING ORGANIZATION, MUSIC

S A Y C O (Sociedad de Autores & Compositores de Colombia), 20-47 Carrera 12, Bogota, Tel: 43-93-50. (Performing rights only.)

## PLATING, PROCESSING & PRESSING PLANTS

C B S S A (Discos), 10A-23 Carrera 34, Bogota, D.E. Tel: 77-24-00.

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

Sonolux Industria Electro-Sonora SA, 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Sergio Berdugo Cuartas; Gen. Mgr.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo; Int'l Mgr.: Milton Rodriguez.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

## PRINTERS & LITHOGRAPHERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

Sonolux Industria Electro-Sonora SA, 43 A-5 Calle 29, Medellin. Tel: 32-09-99. Pres.: Sergio Berdugo Cuartas; Gen. Mgr.: Leon Cardona Garcia; Sales Mgr.: Juan Fernando Restrepo; Int'l Mgr.: Milton Rodriguez.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

## RECORD PROMOTION

Promosonic Ltda., 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

## TAPE CUSTOM DUPLICATORS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

Ingeson Ltda., 6-27 Calle 22, Bogota, Tel: 43-60-44. Pres.: Manuel Dreznar.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

**Audio:** Cassette, open reel.

**Audio:** 8-tr., cassette, open reel.

**Audio:** 8-tr., cassette.

**Audio:** Cassette.

**Audio:** Cassette.

**Audio:** Cassette, open reel.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

**Chief product:** Hubs, rollers, shields, base & cover.

### EMPTY CARTRIDGES, CASSETTES & REELS

Ingeson Ltda., 6-27 Calle 22, Bogota, Tel: 43-60-44. Gen. Mgr.: Manuel Dreznar.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.

Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota, Tel: 81-24-74, 34-74-37. Cable: COREGNIS. Mgr.: Jaime Rojas P.

**Brand name:** Fidelipac.

### ENVELOPES & MAILERS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

### JACKETS & SLEEVES LABELS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla, Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

### POLYETHYLENE BAGS

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle

2a. Medellin. Tel: 46-16-02 Pres.: Alfredo Diez M.; Gen. Mgr.: Alberto Delgado.

## RECORD PROCESSING EQUIPMENT

Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota. Tel: 81-24-74, 34-74-37. Cable: COREGNIS. Mgr.: Jaime Rojas P.  
Chief product: Lathe.  
Brand name: Scully (USA).

## TAPE, BLANK LOADED

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.  
Audio: 8-tr. & cassette.  
Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen. Mgr.: Manuel Drezner.  
Audio: 8-tr. & cassette.  
Brand name: Coronett, Myltex, Sonex.  
Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.  
Audio: Cassette.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen. Mgr.: Manuel Drezner.  
Chief product: Duplicators & winders

## ● accessories manufacturers

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota, D.E. Tel: 60-06-00. Gen. Mgr.: Alfonso Escolar N.  
Products: Tape carrying & storage cases, tape catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers.  
Singer Prods. Cia. Ltda., 19-64 Carrera 10, Of. 703-5, Bogota. Tel: 81-24-74, 34-74-37. Cable: COREGNIS. Mgr.: Jaime Rojas P.  
Product: Tape carrying & storage cases, tape catalog servs., head cleaners & demagnetizers, needles, leader & splicing tape.

## ● store fixtures & merchandising aids manufacturer

Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr.: Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.  
Product: Record & tape display racks

## ● jukebox title strip manufacturers

Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M., Gen. Mgr. Alberto Delgado.  
Fuentes (Discos) Ltda., Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-5150/3991. Pres.: Pedro Fuentes Estrada; Gen. Mgr. Jose Maria Fuentes Estrada; Sales Mgr.: Jorge Gonzalez Botero.

# COSTA RICA

Population: 1,970,000.  
Rate of exchange: \$1 (US) = 8.40 colon.  
Per capita income: \$620.

Holidays: January 1, Easter Festival, April 1 (Battle of Rivas), May 1 (Labor Day), May 26 (National Revolution Day), July 25 (Annexation of Guanacosta), August 2 (Our Lady of Angels), September 15 (Independence Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.

## ● record & tape manufacturers / distributors / importers

Dicesa (Discos Centroamericanos SA), Apdo. 650, San Jose. Tel: 22-16-25.  
Home office: El Salvador.  
Labels: (Owned) Dicesa; (licensed) Ariola (Spain, USA), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Cotillion (USA), Elektra (USA), Malaco (USA), Midland (USA), Novola (Spain), Polar (Switzerland), Pye (UK), RCA (worldwide), Reprise (USA), TK (USA), Warner Bros. (USA), Windsong (USA), Zafiro (Spain).  
Dideca (Discos de Centroamerica SA), Apdo. 6360, Edif. situado 50 varas al sur de la eq. de la Iglesia La Dolorosa, 1st fl., Apto. 1, San Jose. Tel: 21-92-19. Cable: RUSAF. Contact: Ruben Salazar.  
Home office: Guatemala.  
Labels: (Owned) Dideca, Sombbrero; (licensed) ABC group (USA), A&M (USA), Buddah (USA), Capitol (USA), Codiscos (Colombia), EMI group (UK), EMI-Capitol (Mexico), Falcon (USA), Foca (Venezuela),

Gamma (Mexico), Hickory (USA), Hispavox (Spain), Melody (Mexico), Movieplay (Spain), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA).  
Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55.  
Int'l branches: El Salvador, Distribuidora Salvadorena de Discos SA; Guatemala, Distribuidora Guatemalteca de Discos SA; Panama, Distribuidora Panamenia de Discos SA.  
Labels: (Owned) Indica; (licensed) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Monument (USA), Music Hall (Argentina), Onix (Ecuador), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela).  
Sombbrero; see Dideca.

## ● music publisher

Mundo Musical SA, Apdo. 4093, San Jose. Tel: 25-95-55.  
Int'l firms represented: April (USA), Blue Seas (USA), Four Star (USA), Jac (USA), Lowery (USA), Melograf (Argentina), Mundo Musical (Brazil, Mexico).  
Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Mexico (Mundo Musical), USA (April).

## ● services

### ASSOCIATION & PROFESSIONAL ORGANIZATION

Asociacion de Musicos & Compositores Costarricenses, Apdo. 4365, San Jose.

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER RECORD PROMOTION

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55.

### TAPE CUSTOM DUPLICATOR

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55.  
Audio: 8-tr., cassette.

## ● accessories manufacturer

Indica (Industria de Discos Centroamericana) SA, Apdo. 4093, San Jose. Tel: 25-95-55.  
Product: 45 rpm adaptors.

# CYPRUS

Population: 660,000.  
Rate of exchange: \$1 (US) = 0.40 Cypriot pound.  
Per capita income: \$1040.

Holidays: January 1, January 6 (Epiphany), March 25 (Greek Independence Day), Good Friday, Easter Monday, April 14, August 15 (Independence Day), October 1, October 28 (OHI Day), October 29 (Turkish Republic Day), December 25, 26.

## ● record & tape manufacturer / distributor / importer

C B S UK Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.  
Labels: (Owned) CBS, Epic; (represented) CBS / Columbia (worldwide), Epic (worldwide), GRT (USA), MCA (USA), Minos (Greece), Panvox (Greece), Phonogram (Greece, Netherlands), Pickwick / Hallmark (UK), RCA (UK), Ricordi (Italy), United Artists (USA), Vanguard (USA).  
Int'l rep.: Worldwide (CBS).  
Epic, see CBS.

## ● services

### RECORD PROMOTION

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.

### TAPE CUSTOM DUPLICATOR

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.  
Audio: Cassette.

## ● supplies

### TAPE, BLANK LOADED

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.  
Audio: Cassette.

## ● accessories manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251.

Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.  
Product: Cleaners, cloths, brushes, head cleaners & demagnetizers, leader & splicing tape.

## ● store fixtures & merchandising aids manufacturer

C B S Recs. Ltd., 30-34 Sophoulis St., Nicosia. Tel: 41251. Cable: COLRECORD. Branch Mgr.: Gregory Konyanlian.  
Product: Tape browser boxes, display racks.

# CZECHOSLOVAKIA

Population: 15,000,000.  
Rate of exchange: \$1 (US) = 5.67 koruna.  
No. of homes with record players: 28% of total.  
Holidays: January 1, Easter Monday, May 1 (Labor Day), May 9 (Liberation Day), December 25, 26.

## RECORDS:

Records sold domestically including imports (retail value): LP's 1976—5,378,000 units, \$42,647,540; 1975—4,664,000 units, \$38,851,120. Singles 1976—2,522,000 units, \$5,775,380; EP's & singles 1975—4,075,000 units, \$8,231,500.

Records imported from countries other than USA: 1976—290,000 units; 1975—300,000 units.

Records exported to USA: 1975—28,730 units, \$40,829.  
Records exported to countries other than USA: 1976—1,627,000 units; 1975—1,600,000 units.

Average retail price per record: LP's—\$7.93; EP's—\$3.52; singles—\$2.11.

Stereo sales: 85.5% of total.

Record club sales: 14% of total.

Discounting: Never.

Type of distribution: Opus and Supraphon own a chain of specialized retail shops. Pantan also sells through these. This accounts for 80% of total sales. The remainder is done through manufacturer-to-wholesaler-to-retailer system.

Type of promotion: Government-controlled radio plays the decisive role in the promotion of pop records. Supraphon Record Club, which also sells Opus and Pantan records, operates on a subscription basis and is important in the sale of classical and special pop records, i.e., jazz, progressive pop, etc.

Jukeboxes: 2,200.

## TAPE:

Market: Cassettes sales are increasing, but there is a lack of quality hardware. Open reel equipment is widely used for amateur recording of unavailable material.

Pre-recorded tape sold domestically: cassette 1976—227,073 units, \$2,544,956; 1975—219,000 units, \$2,641,140. Open reel 1976—8,000 units, \$175,000; 1975—15,454 units, \$266,427.

Blank tape sold domestically to the professional duplicator: Open reel 1976—45,000 units, \$238,095; 1975—60,000 units.

Blank tape sold domestically through the retail outlet: Open reel 1975—897,587 units.

Average retail price per tape: Cassette—\$11.46, open reel—\$21.96.

## RADIO STATIONS:

No. of stations: 3 Government.  
Comment: One national station programs pop music almost exclusively, one is devoted to classical music. About 50% of broadcast music derives from records, mostly of domestic production.

## TELEVISION STATIONS:

No. of channels: 2 government.  
Comment: Apart from classical programs, easy listening and middle-of-the-road music predominate. Jazz is featured in rare special programs; rock music is seldom programmed.

## IMPORT / EXPORT REGULATIONS:

Both license contracts and export/import deals are made with Socialist countries; only license contracts are made the West countries and importing of records from the West on a commercial basis is non-existent.

Lubomir Doruzka

## ● record & tape manufacturers / distributors / importers

Artia (Foreign Trade Corp. for the export & import of cultural commodities), Ve Smeckach 30, Prague 1, Tel: 248-284/041, Cable: ARTIAGRAMO. Telex: 122775. Dir.: Ing. Miroslav Maruska, Ass't Dir.: Jirina Koneclikova; Sales Mgr.: Lubos Cmuchar. (All international licensing contracts are conducted in cooperation with Artia, sole exporter & importer of records.)  
Opus Rec. & Publ'g House (IFPI), Dunajska ulica 18, 899 23 Bratislava. Tel: 532-41, 526-65. Telex: 922719. Mng. Dir.: Alexius Aust; Gen. Mgr.: Dr. Ivan Stanislav; Artistic Dir.: Dr. Marian Jurik; Int'l Relations: Dr. Oldrich Horak. (Exported by Slovart).

Labels: (Owned) Opus, (licensed) Fomit-Cetra (Italy), Jupiter (Germany), Phonogram group (Netherlands), Polar (Sweden), Polydor group (Germany), RCA (USA).  
Int'l reps.: Australia (Rediffusion), Austria (RCA), Belgium (Baltic), Canada (RCA), France (Arion), Germany

(RCA), Italy (Fonit-Cetra), Japan (Victor), Netherlands (Sound prods.), Philippines (Victor), Scandinavia (Record Trading), Spain (RCA), Switzerland (RCA), UK (Rediffusion), USA (RCA).

Panton (Publ'rs of the Czech Music Fund), Rinci 12, 118 39 Prague 1. Tel: 538-151. (Exported by Artia)

Slovart Co. Ltd. (Foreign Trade Corp. for the import & export of cultural commodities), Gottwaldovo nam. 6, 805 32 Bratislava. Tel: 488-41, 407-14. Telex: 93394. Gen. Mgr.: Vladimir Mucida; Rec. Dept. Mgr.: Peter Hroziencik; Pub. Dept. Mgr.: Juraj Jurasek.

Supraphon (IFPI), Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Dir.: Viktor Kasak; Music Dir.: Dr. Olga Sotolova; Comm'l Dir.: Vladimir Vobornik; Int'l Dept. Mgr.: Jiri Vinaricky.

**Labels: (Owned)** Supraphon; **(distributed)** Opus, Panton; **(represented)** Amiga (East Germany), Ariola (West Germany), Barclay (France), CBS (France, USA), EMI (UK), Eterna (East Germany), Jugoton (Yugoslavia), Melodiya (USSR), Motown (USA), Muza (Poland), Polydor (West Germany), Qualiton (Hungary), WEA group (USA).

**Int'l reps.:** Austria (Ariola), Belgium (Baltic), Brazil (Som), Denmark (Dansk), Finland (Scandia), France (Arabella), East Germany (Deutsche), West Germany (Ariola), Italy (Ricordi), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Sound Prods.), Spain (Disco-phon), Sweden (Sonet), Switzerland (Ariola), UK (Rediffusion).

## ● music publishers

Dilia (Theatrical & Literary Agency), Vysehradská 28, 128 24 Prague 2. Tel: 296-651. Mng. Dir.: Robert Jurak. (Sole representative for music-dramatic works in Czechoslovakia).

Opus Publ'g House, Dunajska ulica 18, 899 23 Bratislava. Tel: 532-41, 526-65. Telex: 92219. Mng. Dir.: Alexius Aust; Gen. Mgr.: Dr. Ivan Stanislav; Int'l Relations: Dr. Oldrich Horak.

**Int'l firms represented:** Page Full of Hits (UK), Rondor (UK).

Panton (Publ'rs of the Czech Music Fund), Rinci 12, 118 39 Prague 1. Tel: 538-151.

**Int'l reps:** Austria, Benelux, Germany, Switzerland (all Baerenreiter in Germany); Canada, Mexico, Philippines (all General Music in USA).

Supraphon, Palackeho 1, 112 99 Prague 1. Tel: 262-562, 261-608. Dir.: Viktor Kasak; Music Dir.: Dr. Olga Sotolova; Comm'l Dir.: Vladimir Vobornik; Int'l Dept. Mgr.: Jiri Vinaricky.

**Int'l firms represented:** ATV (UK), Barclay (France), Chappell (West Germany), Francis Day & Hunter (West Germany), Dick James (UK), Intersong (West Germany), Ivan Mogull (USA), Claude Pascal (France), RAK (UK), Hermann Schneider (Austria), Tree (USA).

**Int'l reps.:** Austria (Baerenreiter in West Germany), Belgium (Baltic), Canada (Boosey & Hawkes), Denmark (Hansen), France (Boosey & Hawkes), West Germany (Baerenreiter), Japan (Yamaha), Netherlands (Baerenreiter in West Germany), Norway (Harald Lyche), South America (Ricordi Americana), Sweden (Nordiska), Switzerland (Baerenreiter in West Germany), UK (Alfred Kalmas), USA (Boosey & Hawkes).

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Slovak Composers & Concert Artists, Sladkovicova 11, Bratislava. Tel: 33-794. Pres.: Eugen Suchon.

Bratislavská Lyra (Int'l Pop Song Festival Bureau), Leningradská 5, Bratislava. Tel: 381-41, 349-48.

Czech Music Fund, Besedni 3, 118 00 Prague. Dir.: Vladimir Sevcik.

Czechoslovak Music Information Centre, Besedni 3, 118 00 Prague 1. Tel: 530-546.

Dilia (Theatrical & Literary Agency), Vysehradská 28, 128 24 Prague 2. Tel: 296-651. Mng. Dir.: Robert Jurak.

Guild of Czech Composers & Concert Artists, Valdejske nam. 1, Prague 1. Tel: 531-814. Pres.: Lubomir Zelazny; Gen. Mgr.: Dr. Vaclav Kucera.

Pragokoncert (Czechoslovak Art & Entertainment Agency), Maltezske nam. 1, 118 13 Prague 1. Tel: 537-248, 539-676. Telex: 12181. Dir.: Dr. Frantisek Hrabal. (Exclusive agency for all artists & performers, Czech & foreign)

Slovak Music Fund, Fucikova 29, 801 00 Bratislava. Dir.: Alojz Stuska.

Slovkoncert (Czechoslovak Artistic Agency), Leningradská 5, 890 36 Bratislava. Tel: 381-41, 382-16. Telex: 93485. Co-Dir.: Hammel Pavol; (Exclusive agency for all Slovak artists & performers)

### LICENSING ORGANIZATIONS, MUSIC

O S A (Ochranný svaz autorský pro práva k dílům hudebním—Authors' Ass'n for Protection of Rights on Musical Works), Trida cs. armady 20, 160 56 Prague 6. Tel: 325-341. Gen. Mgr.: Ivo Jirasek. (Slovenský & performing rights). (Affiliated with BIEM, OISAC).

S O Z A (Slovenský Ochranný Zvaz Autorský), Zivnostenska 1, 883 27 Bratislava. Tel: 541-41, 557-96. Dir.: Andrej Gadus; Gen. Mgr.: Ing.: Kristina Nemcova. (Mechanical & performing rights).

## DENMARK

Population: 5,150,000.

Rate of exchange: \$1 (US) = 5.75 kroner.

Per capita income: \$4,090.

Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, Store Bededag (Danish Public Holiday—fourth Friday after Easter), Ascension Day, Whitmonday, June 5 (Constitution Day), December 25, 26.

### RECORDS:

**Records manufactured for domestic & export sales (factory value):** LP's 1976—3,826,291 units, \$30,309,882; 1975—3,309,611 units, \$25,298,884. Singles 1976—1,178,154 units, \$2,945,385; 1975—1,249,353 units, \$3,123,382.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$762,404.

**Records exported to USA:** 1975—16,099 units, \$49,000.

**Average retail price per record:** LP's—\$10.34; EP's—\$3.04; singles—\$2.52.

**Stereo sales:** 99% of total.

**Quadrasonic sales:** 0.1% of total.

**Record club sales:** 15% of total.

**Discounting:** Frequent.

**Type of distribution:** Manufacturer-to-retailer system predominates. There are two rack jobbers, the larger being owned by the five largest record companies. 70% of sales are through 700 specialist shops; 11% through the rack jobbers; 6-8% through direct import.

**Type of promotion:** Radio and TV are the most important, followed by the two biggest national daily newspapers, which have regular information about the music business. Vi Unge (55,000 circulation), a monthly, and several very small papers covers the music scene.

**Jukeboxes:** 8,000.

### TAPE:

**Market:** 8-tr. is virtually non-existent while the sale of both pre-recorded/blank cassettes and auto/home cassette players is growing.

**Pre-recorded tape sold domestically (retail value):** 8-tr. 1975—7,922 units, \$27,817. Cassette 1976—2,492,885 units, \$17,884,933; 1975—1,586,290 units, \$11,731,617. Open reel 1975—2,631 units, \$30,397.

**Average retail price per tape:** 8-tr. & cassette \$10.34; open reel \$13.04.

**Blank tape sold domestically:** Cassette 1976—5,500,000 units, \$14,224,137; 1975—4,500,000 units, \$11,637,000.

### RADIO STATIONS:

No. of government 1 (2 AM & 3 FM channels).

**Comment:** Program 1: News & culture; Program 2: Culture; Program 3: Music—stereo (6am—2am). There are 2,000,000 radios in use.

### TELEVISION STATIONS:

No. of channels: 1 government.

**Comment:** Danmarks Radio is the only national channel, but 46% are able to see the two Swedish channels, 28% the three German stations, and 5% the one East German channel. There are 1,800,000 TV's in use, 550,000 being color models.

Knud Orsted

## ● record & tape manufacturers / distributors / importers

Abra Cadabra, see Metronome.

Adelkron Music, PO Box 5, DK-2750 Ballerup. Tel: (02) 97-08-90. Telex: 35342. Gen. Mgr.: Erik Lykke Jensen; Sales Mgr.: Leif Hansson; Promo.: Karen Johansen. (Distributor/Importer)

**Labels: (Imported)** Cut-outs.

Angel, see EMI.

Archiv, see Polydor.

Artist, see Ed. Wilhelm Hansen.

Atom, see CBS.

B A S F, see Badilijn.

B B, see Oktav.

Badilijn A/S (IFPI), Ved Stadsgraven 15, DK-2300 Copenhagen S. Tel: (01) 57-00-11. Telex: 16275. Label Mgr.: Ejvind Breck; Sales Mgr.: Ole Norkaer; PR: Peter Moeller.

**Home office:** Germany, BASF.

**Labels: (Owned)** BASF; **(distributed)** Scan Folc; **(licensed)** Amadeo (Austria), Atom (Austria), Buk (UK), Buddha (USA), Cornet (Germany), Creole/Cactus (UK), Euronett (Norway), First Class (Germany), Four Leaf Clover (Sweden), Harmonia Mundi (France, Germany), Kama Sutra (USA), MPS (Germany), Marilla (Sweden), Punkt (Germany), Safari (UK), Splash (UK), Wind Mill (UK).

C B S Recs. ApS (IFPI), Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 71-31-33. Telex: 27200. Gen. Mgr.: Soren Nissen; Mktg. Mgr.: Jesper Cornelius; A&R: Poul Bruun; Int'l A&R: Bjarne Juul; Comptroller: Lauge Nielsen.

**Labels: (Owned)** Atom, CBS, Cupol, Embassy, Epic, Mona Lisa, Portrait; **(licensed)** A&M (UK), Artope (Netherlands), Blue Sky, Caribou, Cleveland Int'l, Date, H&L, Harmony, Horizon, Invictus, Kirshner, Monument, Odyssey, Okeh, Philadelphia Int'l, Sweet City, T-Neck (all USA); **(distributed—not licensed)** Charlatan, Genlyd, Haase, Hjemlandstøner, Mandragora, Populaer Musik, Stuk.

C F A, see FMS.

C S A Music ApS, Koebmagergade 59, DK-1150 Copenhagen K. Tel: (01) 11-10-15. Cable: CITAGENCY. Telex: 27204. Gen. Mgr.: Henning Schaedler.

**Labels: (Owned)** CSA, Collectors Classics; **(distributed—not licensed)** America (France), Arhoolie (USA), Baerenreiter (Germany), Biograph (USA), Black & Blue (France), Black Lion (UK), Blue Goose (USA), Blue Classics (USA), CRD (UK), Center (USA), Chant du Monde (France), Contour (UK), Fairmont (USA), Folkways (USA), Hallmark (UK), Harmonia Mundi (France), Herwin (USA), Jazz Anthology (France), Jazz Panorama (Sweden), Jazum (USA), Joker (Italy), Kicking Mule (UK), Muse (USA), Onyx (USA), Ophelia (Denmark), Rarities (UK), Rounder (USA), Saga (UK), Savoy (USA), 77 (UK), Supraphon (Czechoslovakia), Topic (UK), Vogue (France), Wergo (Germany), Windmill (UK), Yazoo (USA).

California, see Moerks.

Capri, see K-tel.

Charlatan, see CBS.

Circle, see Jacks.

Collectors Classics, see CSA.

Columbia, see EMI.

Com-tel, see K-tel.

Cupol, see CBS.

D G, see Polydor.

Dansk, see Sonet/Dansk.

Dansk Musik Antologi, see EMI.

Diplom, see Oktav.

Dita, see FMS.

E M I (Dansk-Engelsk) A/S (IFPI), Hoffdingsvej 18, DK-2500 Valby-C penhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHONE. Telex: 16631. Mng. Dir.: Kurt Hvid Mikkelsen; A&R Mgr.: Per Sorensen; Sales Mgr.: Ole Jerro; Labels Mgrs.: Cai Leitner, Alan Dessau; Int'l Repertoire Mgr.: Jerry Ritz.

**Labels: (Owned)** Angel, Columbia, EMI, EMI Int'l, Electrola, Emidisc, HMV, Harvest, Herzu, Dansk Musik Antologi (dist. by Nordisk), Music for Pleasure, Odeon, One Up, Parlophone, Pathe, Regal Zonophone, Starline; **(licensed)** Apple (UK), Arista (USA), Bell (UK), Blue Note (USA), Capitol (USA), Casablanca (USA), Chrysalis (UK), Ember (UK), Fantasy (USA), Harmonia Mundi (Germany), Hungaroton (Hungary), MAM (UK), MPL (USA), Magnet (UK), Milestone (USA), Motown (USA), Negram (Netherlands), Oasis (USA), PDU (Italy), Pickwick (USA), Polar (Sweden), Prestige (USA), Private Stock (UK), Purple (UK), RAK (UK), Red Bus (UK), Rocket (UK), Rolling Stones (USA), Seraphim (USA), Sunset (USA), T. Rex (UK), Target (UK), Unicorn (UK), United Artists (UK); **(distributed—not licensed)** Barclay (France), Sveriges Radio (Sweden).

Electrola, see EMI.

Embassy, see CBS.

Emidisc, see EMI.

Epic, see CBS.

Exlibris, see Metronome.

F M S Focus Music, Vejlegårdsvej 59, DK-2660 Brøndby Strand. Tel: (02) 54-05-25, 73-46-77. Mng. Dir.: Carsten Broesch; Prod. & Mktg. Co-ord.: Aase Petersen.

**Labels: (Owned)** FMS; **(licensed domestic)** CFA, Dita, Nikolaj, Point, Roy Music, Wedo; **(licensed foreign)** Caprice (Sweden), Falcon (Germany), Rikskonserter (Sweden).

Fiasco, see Sonet/Dansk.

Fona Radio A/S (IFPI), Marielundvej 28, DK-2730 Herlev. Tel: (01) 91-70-00. Sales Mgr.: H.P. Hansen.

**Labels: (Owned)** Fona, Vibe.

Fontana, see Phonogram.

Frode Herloev & Co., Borgergade 14, DK-1300 Copenhagen K. Tel: (01) 14-98-50. Cable: SELECTHERLOEV. Pres.: Henning B. Petersen; Sales Mgr.: John Hansen. (Wholesaler/Importer)

Genlyd, see CBS.

WE ARE HERE—AND WE KNOW OUR BUSINESS.

HEDE NIELSEN AS

GLENTEVEJ 70 B.

DK 2400 COPENHAGEN NV

DENMARK

PHONE: 01 193300

TELEX: 22621 HENIRE DK

LABELS (LICENSED): RCA — SALSOL RECORDS — PLAYBOY RECORDS — BUDDAH RECORDS — KAMA SUTRA — INTERCORD — ERATO — SWEDISH SOCIETY — TELESTAR.



Grammo Serv. A/S, Sandtoften 25, DK-2820 Gentofte. Tel: (02) 88-04-33. Gen. Mgr.: Jørgen Seiero. (Importer, Rack Jobber as Music Rack A/S)

H M V, see EMI.

Haase, see CBS.

Wilhelm Hansen (Ed.) (IFPI), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88. Cable: MUSIK-HANSEN. Telex: 19912. Co-Pres.: Hanne & Lone Wilhelm Hansen; A&R: Claes Cornelius; Sales Mgr.: Allan Jeppesen.

**Labels:** (Owned) Artist, Ed. Wilhelm Hansen. **Int'l reps.:** Norway (Artist, Norsk Musikforlag), Sweden (Artist, Nordiska).

Harvest, see EMI.

Heliodor, see Polydor.

Hjemlandstoner, see CBS.

Hoerzu, see EMI.

Hookfarm, Brohusgade 6, DK-3200 Copenhagen. (Distributor/Importer)

**Label:** (Distributed—not licensed) ENJA (Germany).

Imperial House, see K-tel.

J K, see Kleinerts.

Jacks Recs., Nedergardsvej 48, DK-8200 Aarhus N. Tel: (06) 10-24-11. Pres. & Gen. Mgr.: Jack Frithjof.

**Labels:** (Owned) Circle, Jacks, Selskab.

K M F, see Kleinerts.

K-tel Int'l (Denmark) ApS, Tempovej 22, DK-2750 Ballerup. Tel: (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adeltkroner; Sales Mgr.: Leif Hansson.

**Home office:** USA.

**Labels:** (Owned) Capri, Com-tel, Imperial House, K-tel.

**Int'l reps.:** Worldwide (K-tel).

Karusell, see Polydor.

Kleinerts Musik Forlag AS, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Co-Pres.: Jørgen Kleinert, John Rasmussen.

**Labels:** (Owned) JK, KMF. Play. (SEE ADVERTISE-MENT)

Life, see Sonet/Dansk.

M G M, see Polydor.

Mandragora, see CBS.

Mascot, see Sonet/Dansk.

Medium, see Moerks.

Melody, see Polydor.

Mercury, see Phonogram.

Metronome Recs. A/S, Jydeholmen 15, DK-2720 Vanlose.

Tel: (01) 71-28-11. Cable: METRORECORDS. Telex: 27204. Mng. Dir.: Peter Kjaer; A&R: Olav Bennike.

**Labels:** (Owned) Metronome; (licensed) Asylum, Atco, Atlantic, Bearsville, Big Tree, Capricorn, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Little David, Nemperor, Nonesuch, Pacific, Paradise, Reprise, Swan Song, Warner Bros., Westbound, Whitfield, Wing & a Prayer. (all USA); Rolling Stones (UK); (distributed—not licensed) Abra Cadabra, Exlibris, Musikland, Oktav, Quik.

Moerks Musikforlag (IFPI), Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Co-Pres.: Jørgen Kleinert, John Rasmussen.

**Labels:** (Owned) California, Medium, Triola; (licensed) Durium (Italy), Explosion (UK), Flora (Norway), Im'Press (USA), Megalon (Sweden), Ranwood (USA), Rediffusion (UK). (SEE ADVERTISEMENT)

Mona Lisa, see CBS.

Music for Pleasure, see EMI.

Music Rack A/S, Sandtoften 25, DK-2820 Gentofte. Tel: (02) 88-04-33. Mgr.: Jørgen Seiero. (Rack Jobber, Importer as Grammo Serv. A/S)

Musikhuset, Algade 44, DK-4760 Vordingborg. Tel: (03) 77-08-37. Cable: CHRISMUSIC. Dir. & Gen. Mgr.: Einar Christiansen; Sales Mgr.: Erik Hansen.

**Label:** (Represented) Music Minus One (USA).

Musikland, see Metronome.

Hede Nielsen A/S (IFPI), Gientevvej 70B, DK-2400 Copenhagen NV. Tel: (01) 19-33-00. Cable: HENIGRAM. Telex: 22621. Gen. Mgr.: Leif Risell; Sales Mgr.: Ole Jochimsen; PR Mgr.: Bengt Svan.

**Labels:** (licensed) Buddah (USA), Camden (USA), Contempo (UK), Cube (UK), Erato (France), Flying Dutchman (USA), Grunt (USA), Intercord (Germany), Kama Sutra (USA), Midsong (USA), RCA (USA), RCA Int'l (UK), Salsoul (USA), Soul Train (USA), Swedish Society Discofil (Sweden), TK (USA), Telestar (Sweden), Victor (USA), Victrola (USA). (SEE ADVERTISEMENT)

Nikolaj, see FMS.

Nordisk Polyphon A/S (IFPI), Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. Mng. Dir.: Stefan Fryland.

**Affiliates:** Phonogram A/S, Polydor A/S.

Odeon, see EMI.

Oktav Musik (IFPI), Helleruplund Alle 4, DK-2900 Hellerup. Tel: (0143) 10444. Gen. Mgr.: Fru Ella Binderup; Music Adviser: George Swensson. (Distributed by Metronome)

**Labels:** (Owned) BB, Diplom, Oktav, Zac.

One-Up, see EMI.

Ophelia Recs. ApS, Karlslundellandevej 24, DK-2690 Karlslunde. Tel: (03) 15-20-11. Telex: 43140. Gen. Mgr.: Ejvind Breck. (Distributed by CSA)

**Labels:** (Owned) Ophelia; (licensed) Charly (UK); (distributed—not licensed) Amadeo (Austria), First Class (Germany), Fonteam (Germany), Four Leaf Clover (Sweden), Marilla (Sweden).

**Int'l reps.:** Germany (Kanon Music), Sweden (Four Leaf Clover).

Parlophone, see EMI.

Pathe, see EMI.

Phillips, see Phonogram.

Phonogram A/S, Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. (Also see Nordisk Polyphon)

**Labels:** (Owned) Fontana, Mercury, Philips, Vertigo; (licensed) Ace of Clubs (UK), Ace of Diamonds (UK), Ace of Hearts (UK), All Platinum (USA), Argo (UK), Beltona (UK), Chapter One (UK), Charisma (UK), DJM (UK), Decca (UK), Deram (USA), Eclipse (UK), Emerald (UK), Evolution (USA), GM (USA), Haven (USA), Hotfoot

(UK), Lansdowne (UK), London (UK), Mountain (UK), L'Oiseau Lyre (France), On Record (UK), Rex (UK), Shelter (USA), Tembo (UK), Threshold (UK), Tiffany (UK), 20th Century (USA); (distributed) Starbox.

Play, see Kleinerts.

Point, see FMS.

Polydor A/S, Emdrupvej 115A, DK-2400 Copenhagen NV. Tel: (01) 69-25-22. Telex: 19202. Gen. Mgr.: Hardy Larsen. (Also see Nordisk Polyphon)

**Labels:** (Owned) Archiv, DG, Heliodor, Karussell, MGM, Melody, Polydor, Privilege, Resonance, Tip, Verve; (licensed) Barn (UK), Walt Disney (USA), EG (UK), GTO (UK), Hispavox (Spain), Kolob (USA), Lifesong (USA), MCA (USA), MCA Coral (USA), MPS (Germany), Oyster (UK), Pablo (USA), Phil Spector Int'l (UK), RSO (UK), Ring-O' (UK), Spring (USA), State (UK), Track (UK); (distributed) ABC, Bluesway, Command, Dot, Dunhill, Hickory, Impulse, Paramount (all USA); Anchor (UK), Probe, Starbox.

Popic Prod'n, PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71. Dir.: O. Trosborg; Sales Mgr.: Otto Waldtoft; A&R: Peer Ivan.

**Populaer Musik,** see CBS.

Portrait, see CBS.

Privilege, see Polydor.

Quick, see Metronome.

R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard.

**Labels:** (Owned) RECA; (distributed—not licensed) Bestseller (Belgium), Jerome (Sweden), SMA (Sweden), Sounds Superb (Belgium).

**Int'l reps.:** Austria (Scan), Belgium (Bestseller, Scan), Germany (Scan), Netherlands (Scan), Norway (Metronome), Sweden (Metronome, SMA), Switzerland (Scan).

Regal-Zonophone, see EMI.

Remi Musik, Hedeparken 179, DK-2750 Ballerup. Tel: (02) 65-06-92. Pres.: Rene Gosvig.

**Label:** (Owned) Remi.

Resonance, see Polydor.

Royal (Forlaget), Kronprinsens Gade 7, Copenhagen.

**Home office:** Sweden. Pilot Music AB.

**Labels:** (Owned) Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion, Manna (all USA).

Roy Music, see FMS.

Scan Folk, see Badliin.

Selskab, see Jacks.

Soerens Musik, PO Box 66, DK-2730 Herlev. Tel: (02) 84-47-69. Gen. Mgr.: Klaus Soerenson; Promo: Janni Jensen (Importer)

Sonet/Dansk Grammofon A/S (IFPI), Jydeholmen 15, DK-2720 Copenhagen. Tel: (01) 71-22-11. Mng. Dir.: Paul E. Thomsen; Gen. Mgr. & A&R: Paul Bach; Storyville Label Mgr.: Henning Schaedler; Sales Mgr.: Kurt Andreasen; Financial Mgr.: Holge Hinz.

**Labels:** (Owned) Fiasco, Life, Mascot, Sonet, Storyville; (licensed) America (France), Amigo (Sweden), Barnaby (USA), Black Lion (UK), Blue Mountain (UK), Blue Thumb (USA), Boulevard (UK), Bronze (UK), Caroline

(UK), Chess (USA), Dark Horse (USA), Europa (Germany), GRT (USA), Gazell (Sweden), Gold Award (UK), Grand Prix (Sweden), Island (UK), Janus (USA), Joker (Italy), Musidisc (France), Nashboro group (USA), Ode (USA), Palette (Belgium), Plantation (USA), Rocket (UK), Roulette (USA), SSS Int'l (USA), Saga (UK), Somerset (Germany), Sonet (Sweden), Sonic (Germany), Sun (USA), Supraphon (Czechoslovakia), Transatlantic (UK), Vanguard (USA), Virgin (UK).

**Int'l reps.:** Austria (Amadeo), Finland (Scandia), France (Musidisc), Germany (Metronome), Netherlands (Dureco), Norway (Arne Bendiksen), Sweden (Sonet), Switzerland (Finsterwald & Cantacuzene), UK (CRD).

Starbox ApS (IFPI), Store Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Telex: 15252. Pres. & Gen. Mgr.: Johnny Reimar; Admin. Mgr.: Gerhard Rehling; A&R Mgr.: Helmer Olesen; ABC Label Mgr.: Erik Tofte; PR Mgr.: Birgit Jochimsen. (Distributed by Nordisk Polyphon)

**Labels:** (Owned) Starbox, Superstar; (licensed) ABC, Command, Dot, Dunhill, Impulse, Paramount (all USA); Anchor (UK).

Starline, see EMI.

SteepleChase Recs. A/S, Rosenvaengets Alle 5, DK-2100 Copenhagen O. Tel: (01) 26-01-44. Cable: STEEP-RECORDS. Pres., Gen. & Sales Mgr.: Nils Winther; Finance Mgr.: Per Hermansen.

**Labels:** (Owned) SteepleChase; (distributed—not licensed) Attlaxeras (Sweden), ECM (Germany), Emanem (UK), Horo (Italy), Japo (Germany), Phoenix (USA), Queen Disc (Italy), Sackville (Canada), Spotlite (UK).

**Int'l reps.:** Australia (Jazz Down Under), Austria (Bellaphon), Belgium (Wim Wigt), Canada (Inner City), Finland (Love), Germany (Bellaphon), Italy (Hi-Fi & Rec. Center), Japan (Nippon Phonogram, Shinsei, Sound Trading), Portugal (Dargil), Switzerland (Phonag), UK (Spotlite), USA (Inner City).

Stoa Grammofonelskab Midtgaardsvej 28, DK-8800 Viborg. Tel: 62-29-27.

Storyville, see Sonet/Dansk.

Strike Grammofon AB, Mikkellbryggersgade 10, DK-1460 Copenhagen K. Tel: (01) 12-15-58.

**Home office:** Sweden.

Stuk, see CBS.

Superstar, see Starbox.

Telefunken, Roskildevej 8-10, DK-2620 Albertslund. Tel: 64-85-22.

Tempo Music of Scandinavia, Ved Gadekaeret 6, DK-3650 Olstykke. Tel: (03) 17-70-38.

**Home office:** USA.

Tip, see Polydor.

Tony's Recs., PO Box 955, DK-2400 Copenhagen NV.

**Label:** (Represented) Delmark (USA).

Triola, see Moerks.

Vertigo, see Phonogram.

Verve, see Polydor.

Vibe, see Fona.

Wedo, see FMS.

One of Scandinavia's most efficient Publishing Groups  
Music Publishing & Record Production

Kleinerts Musik Forlag as  
Mørks Musikforlag  
Acuff Rose Scandinavia as  
JK Music  
Play Records

Directors  
Jørgen Kleinert & John Rasmussen

KIMF

Christian IX's gade 7 · DK 1111 Copenhagen K · Denmark  
Phone 45 1 12 34 32

Gustav Winckler A/S, Mosedalevej, DK-2670 Greve Strand.  
Tel: (02) 61-03-25.  
Zac. see Oktav.

## music publishers

Acuff-Rose Scandia A/S, see Moerks.  
Stig Anderson Musikforlag A/S, Vesterbrogade 6D, DK-1620 Copenhagen V. Tel: (01) 12-16-09.  
Home office: Sweden.

Reg Connelly Musikforlag A/S, see Ed. Wilhelm Hansen.  
Dacapo, Pilestraede 2, DK-1112 Copenhagen. Tel: (01) 15-95-49. Mgr.: Sven-Erik Joergensen.

EMI Music Publ'g (Denmark) A/S, Ny Oesteregade 10, DK-1101 Copenhagen K. Tel: (01) 11-56-26. Gen. Mgr. J. Joergensen; Prof. Mgr.: John Roger.  
Home office: Sweden.

**Int'l firms represented:** Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Big Pig (UK), Black Swan (UK), Bowling Green (UK), Britten (UK), Castle (Australia), Central Songs (USA), Chanklin (UK), Coppa (UK), Coronado (UK), Donna (UK), EGO (Spain), EMI Film Music (UK), EMI Music Publ'g (UK), Elstree (UK), Episode (UK), Ferris (UK), First Floor (UK), Francis Day & Hunter (France, Germany, Scandinavia, UK), Genius (USA), Good Time (USA), Heart's Oelght (USA), ITAIPU (Brazil), Initial (UK), KPM Group (UK), Kipper Songs (UK), Macmelodies (UK), Manhattan (UK), Marouani (France), Peter Maurice (UK), Minta (USA), Mutual (UK), Nightingale (UK), Odeon (Argentina), Open Oor (USA), Pathe (Far East), Pathe-Marconi (France), Pedro (UK), Pepe (UK), Keith Prowse (UK), Reynolds (UK), Saffron (UK), Saturday (USA), Cyril Shane (UK), Shanfield (UK), Shanklin (UK), Sunlight (UK), Supersongs (UK), Telescope (UK), Tip Top Songs (UK), Tomorrows Tunes (USA), Toshiba-EMI (Japan), Univista (UK), Varda (UK), Voce del Padrone (Italy), W&R (UK), World Wide (UK).

**Int'l reps.:** Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Far East (Pathe), France (Francis Day & Hunter, Pathe-Marconi), Germany (Accord, Francis Day & Hunter, Greece (Arion), Italy (Voce del Padrone), Japan (Toshiba-EMI), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (EMI), USA (Beechwood).

Wilhelm Hansen (Ed.), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88. Cable MUSIKHANSEN. Telex: 19912. Co-Pres.: Hanne & Lone Wilhelm Hansen; Prof. Mgr.: Claes Cornelius.  
Branches: DK-8000 Aarhus, Graven 4-6—DK-5000 Odense, Klaregade 15.

**Int'l branches:** Germany, Sweden.  
**Affiliates:** Reg Connelly Musikforlag A/S, Nordic Songs ApS, Nordiska Teaterforlaget, Skandinavisk Musikforlag ApS, Thorsing Musikforlag ApS, Warny Music Forlag ApS.

**Int'l firms represented:** Anglo-Continental (UK), Ars Polona (Poland), Associated (USA), Boosey & Hawkes (France, UK), Campbell Connelly & Co. (UK), Cesky Hudebni Fond (Czechoslovakia), J.&W. Chester (UK), Durand & Cie. (France), Faber (UK), Israel Music Institute (Israel), Kultura (Hungary), Moeck (Germany), Nordic Songs (Norway, Sweden), Nordiska (Sweden), Norsk (Norway), Novello (UK), Oxford Univ. Press (UK), PWM (Poland), Schauer (UK), G. Schirmer (USA), Schott (Germany), Sonzogno (Italy), Union (Spain), Universal (Austria), Walton (USA).

**Int'l reps.:** Andorra (Boosey & Hawkes in France), Argentina (Gerard), Australia (James), Austria (Universal), Belgium (Boosey & Hawkes in France), Brazil (Imaosa Vitale), Canada (Leeds), France (Boosey & Hawkes), Italy (G. Ricordi), Luxembourg (Boosey & Hawkes in France), Mexico (Ricordi), Monaco (Boosey & Hawkes in France), Morocco (Boosey & Hawkes in France), Norway (Nordic Songs, Norsk), Portugal (Vidal Limona & Boceta in Spain), South Africa (Criterion), Spain (Vidal Limona & Boceta), Sweden (Nordic Songs, Nordiska), Tunisia (Boosey & Hawkes in France), UK (J.&W. Chester), USA (Alexander Broude, Magna, G. Schirmer, Walton), Uruguay (Gerard in Argentina).

Kleinerts Musik Forlag A/S, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Co-Pres.: Jorgen Kleinert, John Rasmussen.

**Int'l firms represented:** Mel Bay (USA), Belwin-Mills (UK, USA), Franco Colombo (USA), Eurovox (Belgium), J. Fischer (USA), H.W. Gray (USA), Hans Sikorski (Germany), Southern (USA).

Kobenhavns Musikforlag se Viking, Frdborg 46, Copenhagen. Tel: (01) 14-22-03.

Moerks Musikforlag A/S, Christian IX's Gade 7, DK-1111 Copenhagen K. Tel: (01) 12-34-32. Cable: MUSICKMF. Telex: 16600. Co-Pres.: Jorgen Kleinert, John Rasmussen.

**Affiliates:** Acuff-Rose Scandia A/S, Presto Musikforlag, Tempo Musikforlag.

**Int'l firm represented:** Reuter & Reuter (Sweden). (SEE ADVERTISEMENT)

Multitone A/S, Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 74-85-09. Gen. Mgr.: Harry Jensen.

**Int'l firms represented:** Chappell (Sweden), Multitone (Sweden).

**Int'l reps.:** Germany (Metorion), Sweden (Multitone), Nordic Songs ApS, see Wilhelm Hansen.

Nordiska Teaterforlaget, see Wilhelm Hansen

Oktav Music, Helleruplund Alle 4, DK-2900 Hellerup-Copenhagen. Tel: (0143) 10444. Gen. Mgr.: Fru Ella Binderup; Music Advisor: George Swensson.

Presto Musikforlag, see Moerks.

Remi Music, Hedeparken 179, DK-2750 Ballerup. Tel: (02) 65-06-92. Pres.: Rene Gosvig.

Skandinavisk Musikforlag A/S, see Wilhelm Hansen.

Sonet/Dansk Musik, Jydeholmen 15, DK-2720 Copenhagen. Tel: (01) 71-22-11. Pres. Karl Emil Knudsen; Gen. Mgr.: Paul Bach

**Int'l firms represented:** Black Sheep, Hawkana, Strawberry, Summerland (all UK).

Starbox ApS, Store Kongensgade 40, DK-1264 Copenhagen K. Tel: (01) 12-01-12. Telex 15252. Pres.: Johnny Reimar; Pop Mgr.: Per Juul.

SteepleChase Music, Rosenvaengets Alle 5, DK-2100 Copenhagen O. Tel: (01) 26-01-44. Chief Exec.: Nils Winther.

Tempo Musikforlag, see Moerks.

Thorsing Musikforlag ApS, see Wilhelm Hansen.

Warny Musikforlag ApS, see Wilhelm Hansen.

## services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers' Society, Valkendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05

Danish Music Dealers' Ass'n, Frederiksberg Alle 29, Copenhagen V.

Danish Music Publ'rs' Ass'n, Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88

Den Danske Gruppe af IFPI, Gl. Torv 18, DK-1457 Copenhagen K. Tel: (01) 12-08-24. Cable: OLDSGUA. Telex: 16187. Sec'y: Johan Schlueter.

Musikforlaeggerforeningen af 1972 (The Association of Danish Music Publ'rs of 1972), Gothersgade 9-11, DK-1123 Copenhagen K. Tel: (01) 11-78-88.

National Committee of the International Music Council, Raadhusstr. 1, Copenhagen

National Committee of the International Society for Contemporary Music, Montergade 6a, DK-1116 Copenhagen K.

S C A W C (Scandinavian Country & Western Corp.), PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71.

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valkendorfsgade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05. Chm.: Svend Erik Tarp; Gen. Mgr.: Kaethie Kirk.

Union of Danish Musicians, Vendersgade 25, DK-1363 Copenhagen K

Jesper Kilde Design, Havenej 2, DK-3060 Espergaerde.

Johnsen + Johnsen A/S, Aldersroegade 8, DK-2100 Copenhagen Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

**DESIGN & ARTWORK**

Jesper Kilde Design, Havenej 2, DK-3060 Espergaerde.

Johnsen + Johnsen A/S, Aldersroegade 8, DK-2100 Copenhagen Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

**LICENSING ORGANIZATIONS, MUSIC**

Gramex, Gothersgade 103-4, DK-1123 Copenhagen K. Tel: (01) 11-95-00. Gen. Mgr.: Otto Lassen. (Performing rights only—records)

K O D A, Rosenvaengets Hovedvej 14, DK-2100 Copenhagen O. Tel: (01) Tria 97-02. Cable: INTERKODA. Gen. Mgr.: H. Lund Christiansen. (Performing rights only)

Nordisk Copyright Bureau, A.L. Drewsensvej 1, DK-2100 Copenhagen O. Tel: (01) 26-25-00. Cable COPY-RIGHT. (Mechanical rights only)

**PLATING, PROCESSING & PRESSING PLANTS**

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Cable: GRAMMOPHON. Telex: 16631. Mng. Dir.: Kurt Hvid Mikkelsen; Sales Mgr.: Ole Jerso.

United Rec. Mfg. Co., Frederikssundsvej 375, DK-2100 Copenhagen-Bronshoj. Tel: (02) 94-02-00. Mng. Dir.: Ib Sorensen. (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres. P. Borch.

Johnsen + Johnsen A/S, Aldersroegade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

Printex, Oesterbroegade 72, DK-2100 Copenhagen O. Tel: (01) 26-22-71.

**RECORD PROMOTION**

Danish Music Centre, Grundtvigsvej 27B, Copenhagen. Tel: (01) 21-00-99.

Popic Prod'n, PO Box 1278, DK-2300 Copenhagen S. Tel: (01) 95-05-71. 571. Contact: Otto Waldoft.

R E C A Music Prod'n, Nykoebingvej 18, DK-4571 Grevinge. Tel: (03) 45-93-89. Dir.: Finn Reiner; Gen. Mgr.: Ole Steen Pedersen; Sales Mgr.: Carl C. Dalgaard.

Scandinavian Sound Serv., Solhjoevaeng 32, DK-2750 Ballerup-Copenhagen. Tel: (02) 97-71-10.

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valdendroegsade 3, DK-1151 Copenhagen K. Tel: (01) 13-54-05. Chm.: Svend Erik Tarp; Gen. Mgr.: Kaethie Kirk.

Sun Mgmt., PO Box 3, DK-8362 Aarhus-Hoerning. Tel: (06) 13-17-66/78-09. Mgr.: Karl-Heinz Bartel.

Knud Thorbjornsen ApS, Gronnegade, Copenhagen. Tel: (01) 12-26-10. Owner: Knud Thorbjornsen

Home office: Sweden, EMA-Telstar.

**TAPE CUSTOM PROCESSING**

F H C-Electronics, Landgreven 7, DK-1301 Copenhagen K. Tel: (01) 14-69-93. Cable: SELECTAHERLOEV. Pres.: Henning B. Petersen.

Audio: Cassette.

Metronome Cassette A/S, Svanevej 12, DK-2400 Copenhagen NV. Tel: (01) 81-13-33. Cable: METROMUSIC. Telex 27204. Mng. Dir.: Bent Fabricius-Bjerre, Mgr.: Joergen Holm.

**accessories manufacturers**

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen. Tel: (0143) HE 10281. Cable: MAG-NETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach. (Importer)

Audio: High-speed cassette duplicating equip.

Brand name: Ampex.

**store fixtures & merchandising aids manufacturers**

Johnsen + Johnsen A/S, Aldersroegade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

Product: Record display racks

**supplies**

**EMPTY CARTRIDGES, CASSETTES & REELS**

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-

Copenhagen. Tel: (0143) HE 10281. Cable: MAG-NETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach. (Importer)

Audio: Cassette boxes.

Brand name: Ampex.

**ENVELOPES & MAILERS**

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

Johnsen + Johnsen A/S, 8 Aldersroegade 8, DK-2100 Copenhagen. Tel: (01) 29-86-86. Cable: DOUBLE-JOHNSEN. Mgr.: Borge Thorsted; Sales Mgr.: Helge Moller Hansen.

**JACKETS**

Folkebladets Bogtrykkeri, Kogevej 14 Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

Knud Hansen, Hejrevej, Copenhagen.

**POLYETHYLENE BAGS**

Folkebladets Bogtrykkeri, Kogevej 14, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

Norlip, Princessegade 29A, DK-1422 Copenhagen K. Tel: (01) AS 30-30.

**PROFESSIONAL TAPE SUPPLIES**

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hvid Mikkelsen, Sales Mgr.: Ole Jerso.

Audio: 1/4" & 2" hub & NAB reels.

Brand name: EMItape.

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen. Tel: (0143) HE 10281. Cable: MAG-NETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach. (Importer)

Audio: 2", 1" & 1/2" master tape.

Video: 2", 1", 1/2" cassette, 1/2" & 1/4" tape.

Brand name: Ampex.

**RECORD PROCESSING MACHINERY**

Ortofon Mfg. A/S, Mosedalvej 11B, DK-2500 Copenhagen-Valby. Tel: (01) 46-24-22. Telex: 27587. Gen. Mgr.: Erik Rohmann.

Chief product: Cutting heads & disk cutting systems.

**TAPE, RAW & BLANK LOADED**

Agfa-Gevaert A/S, Farverland, DK-2600 Glostrup. Tel: 96-67-66. Telex 19214. Mng. Dir.: H.W. Elbrecht; Sales Mgr.: E. Hendrup.

Audio: Blank—compact-cassette, open reel—cassette, broadcast, studio.

Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hvid Mikkelsen, Sales Mgr.: Ole Jerso. (Blank only)

Audio: Cassette, open reel.

Brand name: EMItape.

Schmidt & Blessing A/S, Bjaelkevngn 19, DK-2690 Karlslunde.

Audio: 8-tr., cassette, open reel.

Brand name: Audio Magnetics.

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen. Tel: (0143) HE 10281. Cable: MAG-NETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach. (Importer)

Audio: 8-tr., cassette, open reel.

Video: 1" open reel, 1/2" cassette, 1/2" EIAJ open reel, 1/2" cassette.

Brand name: Ampex.

**TAPE DUPLICATING EQUIPMENT**

E M I (Dansk-Engelsk) A/S, Hoffdingsvej 18, DK-2500 Valby-Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: Kurt Hvid Mikkelsen; Sales Mgr.: Ole Jerso.

Audio: 15" C60 pancakes.

Brand name: EMItape.

Steen Hauerbach AS, Ryvangs Alle 89, DK-2900 Hellerup-Copenhagen. Tel: (0143) HE 10281. Cable: MAG-NETSTEN. Telex: 16600. Mng. Dir.: Steen Hauerbach. (Importer)

Audio: High-speed cassette duplicating equip.

Brand name: Ampex.

K-tel Int'l (Denmark) A/S, Tempovej 22, DK-2750 Ballerup. Tel: (02) 65-12-42. Telex: 35342. Pres.: Philip Kives; Gen. Mgr.: Erik Adelskrone; Sales Mgr.: Leif Hansson. Home office: ADEL. Product: Record browser boxes.

## ● jukebox manufacturers

Bally-automater A/S, Roedager Alle 133, DK-2610 Rødovre. Tel: (01) 70-10-87. Cable: BALCOP. Mng. Dir. Kaj Harders; Sales Mgr.: Jesper Maaloe. Brand names: Bally (USA), Midway (USA), NSM (Germany).  
Broedf., Joerensen, Rygaards Alle 101, DK-2900 Hellerup. Tel: (01) 29-75-11.  
Pan-Nordic Automatic A/S, Vesterborge 188, DK-1800 Copenhagen V. Tel: (01) 21-70-11.  
Skandinavisk Grammofon Automat, Faborgvej 50, Himmelev, Roskilde. Tel: (03) 35-55-50.

## DOMINICAN REPUBLIC

Population: 4,700,000.  
Rate of exchange: \$1 (US) = 1 peso.  
Per capita income: \$440.

Holidays: January 1, January 26 (Day of Duarte), February 27 (Independence Day), Good Friday, Corpus Christi, May 1, August 16 (Restoration of Independence), September 24 (Mercedes Day), December 25.  
Records, record blanks & pre-recorded media imported from USA: 1975—\$1,947.

## ● record & tape manufacturers / distributors / importers

Continental de Discos SA, Zona Ind'l Herrera, Calle I, Esq. L, Santo Domingo. Tel: 566-0511. Cable: CONTIDISCOS. Pres.: Miguel Angel Antor Yamin; Gen. Mgr.: Jose Antor Yamin; Sales Mgr.: Angel Antonio Alba B.; Promo. & Sales Rep.: Benjamin Bujosa M.  
Labels: (Licensed) CBS group (USA).  
Int'l reps.: USA (CBS), Venezuela (Fonorama, Hermanos Antor).  
Disco de Oro CA, Av. Independencia, Santo Domingo. Tel: 567-2727, 687-6471. (Distributor)  
Discomundo SA, Calle El Conde 404, Santo Domingo. Tel: 681-2576.  
Labels: (Owned) Discomundo; (licensed) Gas (Mexico), Mini (USA), Teca (USA).  
Distribuidores Musicales del Caribe, Calle El Conde 98, Santo Domingo. Tel: 682-9213. Pres.: Matilde Hasbun; Gen. Mgr.: Carlos Rom; Sales Mgr.: Ignacio Mena.  
Labels: (Represented) Camden, Disneyland, RCA, Hit Parade, Victrola, Victor.  
La Guarachita (Empresas), PO Box 375, Calle El Conde 108, Santo Domingo. Tel: 689-2545. Pres.: Rhadames Aracena.  
Labels: (Owned) Guarachita, Ketty, Lucienne, Madalit, Zuni; (licensed) Audio Fidelity (USA), Billo (Venezuela), Cisne (Mexico), Coro (Mexico), Decca (UK), Discomoda (Venezuela), Dorado (USA), Falcon (USA), Fuentes (Colombia), Gas (Mexico), London (USA), Mariel (USA), Mary Lou (USA), Muscor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suaritos (USA), Top Hits (Venezuela).  
Ketty, see La Guarachita.  
Lucienne, see La Guarachita.  
Madalit, see La Guarachita.  
Salon de Estudios Mozart CA, Calle El Conde 62, Santo Domingo. Pres.: A. Blandino.  
Labels: (Licensed) Phonogram group.  
Zuni, see La Guarachita.

## ● services

### PLATING, PROCESSING & PRESSING PLANTS PRINTERS & LITHOGRAPHERS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6 1/2, Santo Domingo. Tel: 565-5717.  
Industrias Antor CA, Zona Ind'l Herrera, Calle I, Esq. L, Santo Domingo. Tel: 566-8666. Cable: ANTOR. Pres.: Miguel Angel Antor Yamin; Gen. Mgr.: Jose Antor Yamin; Prod'n & Sales Mgr.: Angel Antonio Alba.

## ● supplies

### JACKETS & LABELS

La Guarachita (Fabrica de Discos), Autopista Duarte Km. 6 1/2, Santo Domingo. Tel: 565-5717.

## ECUADOR

Population: 6,730,000.  
Rate of exchange: \$1 (US) = 26.67 sucres.  
Per capita income: \$260.  
Holidays: January 1, March 1, 2 (Carnival), Easter, May 1 (Labor Day), May 24 (Battle of Pichincha), July 24 (Birthday of Simon Bolivar), August 10 (Independence

Day), October 9 (Guayaquil Independence), October 12 (Columbus Day), November 3 (Cuenca Independence), December 6 (Founding of Quito), December 25 & religious holidays.

## ● record & tape manufacturers / distributors / importers

Aguilar, see Fenix.  
Centenario Recs. Cia. Ltda., Apdo. 4730, Av. Quito 4012, Guayaquil. Tel: 346-069. Cable: CENTERRECORDS.  
Labels: (Owned) Centenario; (licensed) Dial (USA), Peruvex (Peru), Promus (Venezuela), Vida (Venezuela).  
Colosso, see Famoso.  
Emporio Musical SA, Apdo. 1276, Lorenzo de Garaicoa 2803, Guayaquil. Tel: 514-174.  
Labels: (Represented) CBS, Columbia, Marfer.  
Estelar, see IFESA.  
Fadisa (Fabrica de Discos SA) (IFPI), Casillas 1339 & 2001, Kilometro 13 Via Los Chillos, Quito. Tel: 311-157. Gen. Mgr.: Trajano Recalde C.; Mktg. & Sales Mgr.: Roberto Recalde C.; Prod'n Mgr.: Guillermo Recalde C.  
Labels: (Owned) Fadisa, Rondador; (licensed) Ariola (Spain), Ariola America (USA), Peerless (Mexico), RCA (USA), El Virrey (Peru), Zafiro (Spain).  
Int'l reps.: El Salvador (Dicesa), Luxembourg (Inter Musique), Peru (IEMPSA), Spain (Columbia), USA (Borinquen).  
Fam, see Fenix.

Famoso Cia. Ltda. (Industrias) (IFPI), Capitan Ramos 623, Quito. Tel: 248-033. Pres.: Luis Andrade N.; Gen. Mgr.: Gonzalo Jimenez P.; Sales Mgr.: Gabriel J. Calle.  
Labels: (Owned) Colosso, Famoso; (licensed) Barclay (France), Costeno (Colombia), DCM (Mexico), Foca (Venezuela), Gas (Mexico), Metropoli (Colombia), Riviera (France), Sicaamericana (Argentina), Suramericana (Venezuela), WEA (USA).  
Int'l reps.: Central America (Dideca), Colombia (Codiscos), Peru (IEMPSA), Spain (Ariola), Venezuela (Suramericana).

Fediscos (Fabrica Ecuatoriana de Discos SA), Apdo. 856, Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861/100. Gen. Mgr.: Bronislaw Wierdak; Sales Mgr.: Mario Wierdak; Int'l Dept. Mgrs.: Lucila Feraud, Humberto Saucedo.

Labels: (Owned) Festival, Onix, Teen, Union; (licensed) Discomoda (Venezuela), Fermata (Brazil), Gema (USA), Philips (Netherlands), Polydor Int'l (Germany), Sonolux (Colombia), Victoria (Colombia).  
Int'l reps.: Argentina (Sicaamericana), Central America (Indica in Costa Rica), Chile (Philips), Mexico (Peerless), USA (Remo), Venezuela (Discomoda).

Fenix (Discos) Aldemusa-Almaced de Musica Aguilar SA, Apdo. 933, Escobedo 1219 & Velez, Guayaquil. Tel: 516-208. Cable: DISCFENIX. Gen. Mgr.: Luis Felipe Aguilar L.; Mgr.: Carlos Eduardo Aguilar Maldonado; Sales Mgr.: Maria Eugenia Mawyin.  
Labels: (Owned) Fenix; (licensed) IEMPSA (Peru), Infopesa (Peru), ORC (USA), Remy (USA), Rex (Mexico); (distributed—not licensed) Aguilar, Fam.  
Int'l reps.: Colombia (Sonolux, Preludio), Mexico (DCM), Peru (IEMPSA, Infopesa).

Festival, see Fediscos.  
Fonorama, see IFESA.  
I F E S A (Industria Fonografica Ecuatoriana SA) (IFPI), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Sales Mgr.: Carlos Pino P.  
Labels: (Owned) Estelar, Fonorama, Lluvia de Estrellas, Sona; (licensed) ABC (USA), Arista (USA), Beverly (Brazil), Capitol (Mexico, USA), EMI (UK), FTA (Peru), Gamma (Mexico), Hispavox (Spain), IRT (Chile), Microfon (Argentina), Musart (Mexico), Odeon (UK), Probe (USA), Som (Brazil), Sono-Radio (Peru), Victor (Japan).  
Int'l rep.: Peru (Sono-Radio).

Lluvia de Estrellas, see IFESA.

Onix, see Fediscos.

Rondador, see Fadisa.

Sona, see IFESA.

Teen, see Fediscos.

Union, see Fediscos.

## ● services

### ASSOCIATION & PROFESSIONAL ORGANIZATION

Casa de la Cultura Ecuatoriana, Apdo. 67, Quito.  
Branches: Cuenca—Guayaquil, Casilla 3542.

### DESIGN & ARTWORK

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.  
I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Sales Mgr.: Carlos Pino P.

### LICENSING ORGANIZATION, MUSIC

S A D R A M (Sociedad Anonima de Representacion & Administracion Musical Cia. Ltda.), Apdo. 3456, Lorenzo de Garaicoa 2811. Tel: 523-676.

### PLATING, PROCESSING & PRESSING PLANTS PRINTERS & LITHOGRAPHERS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.  
I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930,

402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Sales Mgr.: Carlos Pino P.

## TAPE CUSTOM DUPLICATORS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

Audio: 8-tr., cassette.  
I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Calicuchima 704, Guayaquil. Tel: 401-930, 402-229. Pres.: Luis Pino Yerovi; VP: Jeronimo Aviles Alfaro; Sales Mgr.: Carlos Pino P.  
Audio: 8-tr., cassette.

## ● supplies

### JACKETS & SLEEVES LABELS

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

## ● accessories manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.  
Product: Cleaners, cloths, brushes, 45 rpm adaptors.

## ● jukebox title strip manufacturer

Fediscos SA (Fabrica Ecuatoriana de Discos), Kilometro 7 1/2 Via La Costa, Guayaquil. Tel: 350-309/861. Gen. Mgr.: Bronislaw Wierdak; Sales: Mario Wierdak.

## EGYPT

Population: 37,230,000.  
Rate of exchange: \$1 (US) = 0.39 Egyptian pound.  
Per capita income: \$202.  
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Mohammedan holidays.  
Records exported to USA: 1975—755 units, \$1,460.

## ● record & tape manufacturers / distributors / importers

Sono Cairo Rec. Co. (IFPI), PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 977-050/040. Bd. Chm.: Taha Nasr; Gen. Mgr.: Mohamed Gomaa; Comm'l Mgr.: Michel Gerges; Ass't Comm'l Mgr.: Adly Farag.  
Int'l reps.: Belgium, Canada, France, Germany, Netherlands, USA (all Sonodisc); Libya (El Turkey); Morocco (Afrassia); Switzerland (Cofinex).  
Michael Yacoumpoulos, PO Box 1904, 28 Saad Zaghloul, Alexandria. Tel: 805-934. Cable: YALOS. (Distributor/Importer).  
Branches: Alexandria, 9 Stamboul St.—Cairo, 24 Soliman Pacha.  
Labels: (Represented) EMI group (UK).

## ● services

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER RECORD PROMOTION

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 977-040/050. Bd. Chm.: Taha Nasr; Gen. Mgr.: Mohamed Gomaa; Comm'l Mgr.: Michel Gerges.

## EL SALVADOR

Population: 4,010,000.  
Rate of exchange: \$1 (US) = 2.44 colon.  
Per capita income: \$290.  
Holidays: January 1, Good Friday, Easter Sunday, May 1 (Labor Day), June 29, 30 (Bank Holidays), Fiesta (July-August), Worker's Day, September 15 (Independence Day), October 12 (Columbus Day), November 1 (First Cry for Independence), December 25, 30, 31.  
Records exported to USA: 1975—1,311 units, \$1,999.

## ● record & tape manufacturers / distributors / importers

Dicesa (Discos Centroamericanos SA) (IFPI), Apdo. 847.

Bld. del Ejercito Nacional Kilometro 5, Soyapango. Tel: 27-08-55. Pres.: Jose Antonio Hutt; Gen. Mgr. Alejandro Hutt Dorado; Sales Mgr.: Oswaldo Quintero; Int'l Mgr.: Marta Eugenia Moisa.  
**Int'l branches:** Costa Rica, Guatemala, Nicaragua  
**Labels: (Owned)** Dicesa; (licensed) Ariola (Spain), Ariola America (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Cotillon (USA), Elektra (USA), Grunt (USA), Malaco (USA), Midland (USA), Novola (Spain), Polar (Switzerland), Pye (UK), RCA (worldwide), Reprise (USA), TK (USA), Warner Bros. (USA), Windsong (USA), Zafiro (Spain).

Distribuidora Salvadoreña de Discos SA, Apdo. 960, San Salvador. Tel: 21-49-70/56-84.  
**Home office:** Costa Rica, Indica.

**Labels: (Owned)** Indica; (represented) Art (USA), Audio Fidelity (USA), Billo (Venezuela), CBS (worldwide), Fonograma (Venezuela), Lea (Panama), London (UK), Montilla (Spain), Monument (USA), Music Hall (Argentina), Onix (Ecuador), Palacio de la Musica (Venezuela), Peerless (Mexico), Secco (USA), Sonus (Venezuela), Velvet (USA, Venezuela).

Musi Centro, Apdo. (06) 111, 53 Avda. Sur 34, San Salvador. Tel: 24-36-78. Admin. Dir.: Ms. Clement Rivas; Sales Mgr.: Rene Fuentes.  
**Home office:** Guatemala, Dideca.

**Labels: (Owned)** Dideca, Sombbrero; (licensed) ABC group (USA), A&M (USA), Buddah (USA), Capitol (USA), Codiscos (Colombia), EMI group (UK), EMI-Capitol (Mexico), Falcory (USA), Foca (Venezuela), Gamma (Mexico), Hickory (USA), Hispavox (Spain), Melody (Mexico), Movieplay (Spain), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA).

● music publisher

Edicesa (Ed. Centroamericana SA), Apdo. 847, Blvd. Ejercito Nacional Kilometro 5, Soyapango. Tel: 27-08-55. Pres. Jose Antonio Hutt; Gen. Mgr.: Alejandro Hutt.  
**Int'l firms represented:** Brambila (Mexico), Jaguare (Brazil), Mexicana de Musica (Mexico), Sono-Inter (Colombia).  
**Int'l reps.:** Colombia (Sono-Inter), Mexico (Mexicana de Musica).

● services

PRESSING PLANT

Estudio de Grabacion & Impresion SA de CV (EGEISA), Apdo. 847, Blvd. Ejercito Nacional Kilometro 5, San Salvador. Tel: 27-08-55. Pres.: Jose Antonio Hutt; Gen. Mgr.: Eleuterio Juarez.

FINLAND

Population: 4,733,000.  
 Rate of exchange: \$1 (US) = 4.1 markka.  
 Per capita income: \$4,680.  
 No. of homes with record players: 480,000.  
 Holidays: New Year's Day, Epiphany, Good Friday, Easter Monday, May 1 (Labor Day), Ascension Day, Whitmonday, Midsummer Day, All Saints' Day, December 6 (Independence Day), December 25, 26.

RECORDS:

**Records sold domestically (IFPI member sales only; retail, including tax):** LP's 1976—2,150,000 units, \$16,350,000; 1975—1,934,000 units, \$12,530,000. Singles 1976—400,000 units, \$850,000; 1975—461,000 units, \$900,000.  
**Records imported from USA (factory value, CIF):** 1976—\$725,000; 1975—\$690,000.  
**Records exported to USA (factory value, FOB):** 1976—\$8,900; 1975—\$5,500.  
**Records imported from countries other than USA (factory value, CIF):** 1976—\$3,970,000; 1975—\$3,410,000.  
**Records exported to countries other than USA (factory value, FOB):** 1976—\$463,000; 1975—\$400,000.  
**Average retail price per record:** Full-priced LP's—\$8.20, singles—\$2.25.  
**Stereo sales:** 97.9% of total.  
**Quadrophonic sales:** 2% of total.  
**Record club sales:** 10% of total.  
**Discounting:** Frequent. The Aeaenilevytuottajat (IFPI) suggested retail prices were dropped on Jan. 1, 1977.  
**Type of distribution:** Manufacturer/importer-to-retailer system predominates. Aeaenilevytuottajat ry (The Finnish Group of IFPI), which includes nine leading companies, accounts for some 75 to 80 per cent of the total record and pre-recorded tape sales in Finland. Rackjobbers are responsible for 41 per cent of retail sales inside Aeaenilevytuottajat. Only some 30 per cent of Aeaenilevytuottajat sales are through conventional record retail outlets. Direct imports are becoming a major problem and mail order business is booming.  
**Type of promotion:** Government-controlled radio and TV networks are most important. Jukeboxes and discotheques (more than 100) are other useful outlets. Radio Luxembourg with its improved medium wave reception is quite popular among teenagers. Four well established pop magazines: Help, Musa, Soundi and Suosikki with a total circulation of 250,000 monthly copies give good coverage on both international and local artists. Television advertising is rather popular, though very expensive. There is no radio advertising. Newspaper and magazine advertisements are used frequently.  
**Jukeboxes:** 3,400.

TAPE:

**Market:** The sales ratio between records and pre-recorded tapes is 51 to 49 in favor of records. 8-track is virtually non-existent. There are currently some 1,100,000 cassette recorder/players in consumer use. Most of these units are owned by teenagers, taxi drivers and other people on the move. Cassette is the most popular format. Gasoline service stations are important retail outlets. Video, as yet, is on a small scale.  
**Pre-recorded tape sold domestically (IFPI; retail, including tax):** 8-tr. 1976—524 units, \$3,750; 1975—10,000 units, \$48,000. Cassette 1976—2,080,000 units, \$15,800,000; 1975—1,549,000 units, \$11,240,000.  
**Pre-recorded tapes imported from USA (factory value, CIF):** 1976—\$112,000; 1975—\$290,000.  
**Pre-recorded tapes exported to USA (factory value, FOB):** 1976—\$555, 1975—\$5,600.  
**Pre-recorded tapes imported from countries other than USA (factory value, CIF):** 1976—\$1,470,000, 1975—\$1,633,400.  
**Pre-recorded tapes exported to countries other than USA (factory value, FOB):** 1976—\$192,000; 1975—\$236,500.  
**Average retail price per tape:** Full-priced cassette—\$9.00.

RADIO STATIONS:

No. of government 3.  
**Comment:** Program 1 is mainly spoken word, plays & topical shows. Program 2 is mostly popular, classical and jazz music with news and sports. Program 3 is Swedish language programming, available in coastal areas only. The share of music in the two Finnish language networks is 60% of which 30% is of domestic origin. Good pop shows are rare, but most of them are in stereo.

TELEVISION STATIONS:

No. of channels: 2 government, 1 commercial  
**Comment:** Oy Yleisradio AB, the parliamentary controlled broadcaster, is working on two channels nationwide. Television 1 is solely on VHF, while television 2 operates on both VHF and UHF. A private commercial company, Oy Mainos-tv-Reklam AV, buys time and sells it to advertisers. Programming is diversified and usually of high quality, though good musical shows are rarities.

IMPORT/EXPORT REGULATIONS:

There are no custom duties on imports from EFTA, United Kingdom, Denmark and the USSR. Record and tape imports from the EEC (excluding former EFTA countries) are charged 0.8% customs duty, while the general custom duty for the rest of the world (including the USA) is 4%. All imports, without regard to country of origin, bear an additional 2% surcharge. An importer that does not have a wholesale license also pays a purchase tax of 14.4%. It is required that all imports must be prepaid before goods are released. No licenses are needed, except for trading with Socialist Block countries. Exports are duty free.  
 Kari Helopaltio

● record & tape manufacturers / distributors / importers

Angel, see EMI.  
 Anuco Oy (Lahjatukku Oy), Lutherinkatu 12A, SF-00100 Helsinki 10. Tel: (90) 440-577.  
 Audiomark Oy, Iso Robertinkatu 24 A, SF-00120 Helsinki 12. Tel: (90) 13-065.  
 B-A S F, see Mercantile Oy.  
 Black & White, see Reeb.  
 Blue Master, see PSO.  
 C B S Recs. Oy (IFPI), Hoylaamotie 18, Pitajankatu, SF-00380 Helsinki 38. Tel: (90) 558-927. Gen. Mgr. Antu Holma.  
**Labels: (Owned)** CBS, Cupol, Embassy, Epic; (licensed) Blue Sky (USA), Caribou (USA), Monument (USA), Philadelphia Int'l (USA), Young Blood (UK), (distributed—not licensed) A&M (USA), YTF (Sweden).  
 C-Myynti Oy, Box 1503, Hameenpuisto 33 A 1, SF-33211 Tampere 21. Tel: (931) 33-506. Pres. & Gen. Mgr. Lasse Marttinen.  
**Labels: (Represented)** Belter, Clave, Gaviota, Hispavox, Impacto, Olympo (all Spain).  
 Capitol, see EMI.  
 Cityvox, see Reeb.  
 Columbia, see EMI.  
 Concert Hall Society, Hameentie 157, Helsinki 56. Tel: (90) 790-022. Mng. Dir.: Harry Soderholm.  
**Label: (Owned)** Concert Hall.  
 Cornet, see Mercantile Oy.  
 Cupol, see CBS.  
 Delta, see Finndisc.  
 Digelux Music Oy, Laivurinne 2, SF-00120 Helsinki 12. Tel: (90) 666-375. Gen. Mgr.: Ilkka Lehtinen. (Importer)  
**Label: (Distributed—not licensed)** O-Records.  
 Disco-Lux, Haapaniemenkatu 21 B 23, SF-70100 Kuopio 10. (Rack Jobber)  
 Discophon Oy (AB) (IFPI), Lansiopotti 4A, SF-02210 Espoo 21. Tel: (90) 880-022. Cable: DISCOY. Telex: 12-2705. Mng. Dir.: Johan Vikstedt; A&R Mgr.: Narhi Majja; Sales Mgr.: Risto Kajjane.  
**Labels: (Licensed)** ABC (USA), ABC-Impulse (USA), Erato (France), Flying Dutchman (USA), Grunt (USA), Mainstream (USA), Musica (Sweden), Polar (Sweden), RCA (USA), Supraphon (Czechoslovakia), Swedish Society Discofil (Sweden), Telefunken (Germany), Telestar (Sweden), Utopia (USA), Viking (Sweden).  
 Demicox, see Fonovox.  
 EMI Finland AB (Oy) (IFPI), Armatie 6 E, SF-00370 Helsinki 37. Tel: (90) 558-421. Cable: GRAMMOPHONE. Telex: 12-2482. Mng. Dir. Veikko Wirtanen; A&R Mgr.: Raimo Henriksson; Gen. Sales Mgr.: Rolf Kronqvist.  
**Labels: (Owned)** Angel, Capitol, Columbia, Electrola,

HMV, Harvest, Odeon, Parlophone, Pathé, Regal, Starline; (licensed domestic) Okay, Sira; (licensed foreign) Air (UK), Arista (USA), Barclay (France), Blue Note (USA), Cactus (UK), Casablanca (USA), Chrysalis (UK), Creole (UK), Ember (UK), Fantasy (USA), Flamingo (Sweden), Four Leaf Clover (Sweden), Frituna (Sweden), Hungaroton (Hungary), MAM (UK), Magnet (UK), Marian (Sweden), Marilla (Sweden), Milestone (USA), Negram (Netherlands), PDU (Italy), Pickwick (USA), Platina (Sweden), Prestige (USA), Private Stock (USA), RAK (UK), Riviera (France), Rocket (UK), Rondo (Sweden), Sunset (USA), Tamla Motown (USA), Target (UK), Tors (Sweden), Tyfon (Sweden), United Artists (USA).  
 Ekavox, see Reeb.  
 Electrola, see EMI.  
 Embassy, see CBS.  
 Epic, see CBS.  
 Etepnain, see Love.  
 Fazern Musiikkikerho Ab (Fazer Music Club), Hoeylaamotie 18, SF-00380 Helsinki 38. Tel: (90) 556-351. Telex: 12-1738. Mng. Dir. Pauli Leimio; A&R Mgr. Arto Alaspää; Prod. Mgr. Seppo Lindqvist. (Distributor)  
 Fennica, see Society of Finnish Composers.  
 Finlandia, see PSO.  
 Finndisc AB (Oy) (IFPI), Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 556-811. Telex: 12-2782. Gen. Mgr. John Eric Westo; Prod'n Chief Jaakko Salo; Sales Mgr.: Georg Dahlstrom.  
**Labels: (Owned)** Delta, Rondo.  
 Finn Gospel Oy, Roedbergsgatan 3, SF-00120 Helsinki. Home office: Sweden, Pilot Music.  
**Labels: (Owned)** Pilot, (licensed) Green Tree, Heart Warmng, Impact, Lamb & Lion (all USA), (distributed—not licensed) Manna (USA).  
 Finnlevy AB (Oy), PO Box 584, SF-00101 Helsinki 10, Takomontie 1-3, SF-00380 Helsinki 38. Tel: (90) 558-797. Telex: 12-2782. Bd. Chm. Roger Lindberg, Mng. Dir. John Eric Westo, Mktg. Dir. Osmo Ruuskanen, Dist'n A&R Leif Lindblad, Dist'n Admin. & Finance Dir. Kaj Arhipainen; PR & Artists Liaison: Helena Soramaki, Sales Mgr.: Timo Jokela, Adv. Mgr.: Erkki Pali.  
**Labels: (Owned)** Finlevy, Rytmi, Shovel, Skokki, Triola, (licensed) All Platinum (USA), Amadeo (Austria), Ariola (Germany), Bis (Sweden), Charisma (UK), Chess (USA), DG (Germany), DJM (UK), Decca (UK), Fontana (Netherlands), H&L (USA), London (UK), MCA (USA), MGM (USA), Mantecore (UK), Melody (USSR), Mercury (USA), Mountain (UK), Pablo (USA), Philips (Netherlands), Phil Spector Int'l (UK), Pickwick (UK), Polydor Int'l (USA), RSO (UK), Shelter (USA), 20th Century (USA), UK (UK), Vertigo (UK).  
 Fonovox Recs., Aikutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir. Henry Haapalainen.  
**Labels: (Owned)** Discovox, Fonovox, Hitvox, (distributed—not licensed) Moondisc (Sweden).  
 Int'l rep.: Sweden (Radio Soppern).  
 Frog Music/Salo, Tiuri & Co., Albertinkatu 12, SF-00150 Helsinki 15. Tel: (90) 639-151. Telex: 12-3135 Chief Execs. Harri Salo, Markku Tiuri; Gen. Mgr.: Pasi Mattila; Sales Mgr.: Olli Pasonen. (Wholesaler/Importer)  
 Fuga Co., Fredrikinkatu 34, SF-00100 Helsinki 10. Tel: (90) 425-753. Mng. Dir. Markku Nuoto, Sales Mgr. Erkki Nuoto.  
**Labels: (Owned)** Fuga; (distributed—not licensed) Claves (Switzerland), Evasion (Switzerland), Folkways (USA), Harmonia Mundi (France), Konsertikeskus (Finland), Monitor (USA), Organum (Finland), Peerless-Oryx group (UK), Pelca (Germany), Rikskonsert-Caprice (Sweden), Studio SM (France), Unicorn (UK).  
 H M V, see EMI.  
 Harmonia Mundi, see Mercantile Oy.  
 Harvest, see EMI.  
 Hi-Hat (div. of Scandia-Musiikki Oy), Lapintahdenkatu 21, SF-00180 Helsinki 18. Tel: (90) 648-738. Mgr. Lasse Norres.  
 Hitvox, see Fonovox.  
 I B R A, see Ristin Voitto.  
 Karas-Sana Oy, Porsimiehenkatu 26 I, SF-00151 Helsinki 15. Tel: (90) 650-655. Cable: LOGOS. Pres. Mauri Tiilikainen; Gen. Mgr. Bruno Salo; Sales Mgr. Olli Johansson.  
**Label: (Owned)** Sana Ja Savel.  
 Kirjastopalevelu Oy, Kaseokatu 3, SF-00100 Helsinki 10. Tel: (90) 441-356. Mng. Dir. Mr. Karvinen. (Distributor)  
 Kiss, see Reeb.  
 Konsertikeskus, see Fuga.  
 Kotka, see Satanga-Markkinointi.  
 Kustannuskesku Paiva Oy, Lukokatu 15, SF-13100 Hamenlinna 10. Tel: (917) 65-211. Dir. Risto Kotkavuori.  
 Matti Laipo, Lavanvarstajank 8a A, SF-00140 Helsinki 14. Leppyste, PO Box 584, SF-00101 Helsinki 10; Takomontie 1-3, SF-00380 Helsinki 38. Tel: (90) 558-797. Telex: 12-2782. Dir. Leif Lindblad. (Wholesaler/Rack Jobber)  
 Love Recs. (IFPI), Sahkottajankatu 6, SF-00250 Helsinki 52. Tel: (90) 141-433. Pres. Otto Donner, Sales Mgr. Timo Vaananen, Prod'n Mgr.: Atte Blom.  
**Labels: (Owned)** Etepnain, Love; (distributed—not licensed) Amigo (Sweden), MNW (Sweden), Silence (Sweden), SteepleChase (Denmark).  
 Int'l reps.: France (RCA, Vogue), Sweden (Sonet), UK (Sonet, Virgin), USA (Janus).  
 M P S, see Mercantile Oy.  
 Maxivox, see Reeb.  
 Mercantile Oy, Mannerhermitie 12, SF-00100 Helsinki 10. Tel: (90) 6-09-81. Telex: 12-416 BASF. Label Mgr. Veikko Laaho.  
**Labels: (Distributed)** BASF, Cornet, Harmonia Mundi, MPS, Paradiso, Polyband.  
 Mika Mika, see Satsanga.  
 Music Radio Promos., Kierretie 10, SF-01650 Vantaa 65. Tel: (90) 846-721. Dir. Antti Marvia.  
 Int'l firm represented: Music Radio Promos. (UK).  
 Nukku-Matti, see Reeb.  
 O-Records, see Digelux.  
 Odeon, see EMI.  
 Okay, see EMI.  
 Organum, see Fuga.  
 Otava, Uudenmaankatu 8-12, SF-00120 Helsinki 12. Tel: (90) 170-471

**P S J** (Puhjoisnainen Sähkö Oy), Vuorikatu 14, SF-00100 Helsinki 10. Tel: (90) 12-651. Cable: NEA. Mng. Dir.: Lauri Rokkanen.

**Labels: (Owned)** Blue Master, Finlandia, Top Voice; **(represented)** Accordia (USA), Audio Fidelity (USA), Bacillus (Germany), Boulevard (UK), Da Camera (Germany), ECM (Germany), ENJA (Germany), Elite Special (Switzerland), Fleche (France), MMO (USA), Ri-Fi (Italy), Saga (UK), Vogue (France).

Paiva, see Ristin Voitto.

Paradiso, see Mercantile Oy.

Parlophone, see EMI.

Pathe, see EMI.

Pilot, see Finn Gospel.

Playgirl, see Reeb.

Polarvox, see Reeb.

Polyband, see Mercantile Oy.

Polymusiikki Oy, Juhana Herttuantie 7 C, SF-00600 Helsinki 60. Tel: (90) 795-942. (Distributor)

Prisma, see Ristin Voitto.

Radio-Nord Oy, Maekitorpantie 40, SF-00640 Helsinki 64. Tel: (90) 722-200. Cable: HOPEA. Telex: 12-1580. Mng. Dir.: Ilkka Palmio.

**Label: (Owned)** Silversound.

Reeb Oy, Arinatie 8, SF-00370 Helsinki 37. Tel: (90) 556-169, 551-880. Cable: JUVOX. Telex: 12-3166. Mng. Dir.: Reino Backman; A&R Mgr.: Martti Virtanen, Sales Mgr.: Maija Eronen.

**Labels: (Owned)** Black & White, Cityvox, Ekavox, Kiss, Maxivox, Nukku Matti, Playgirl, Polarvox; **(licensed)** ASA (Germany), Eurovox (Belgium), Intercord (Germany), International Artists (UK), Melodiya (USSR), SMS (Germany), Saphir (Germany).

**Int'l reps.:** Belgium (Eurovox), Germany (Autostereo, Interord), UK (Arrowtapes), USSR (Melodiya)

**REIJA, see EMI**

Ristin Voitto Ry, Kaunokkitie 28 B, Tikkurila. Tel: 826 177. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Järvinen.

**Labels: (Owned)** Prisma; **(distributed)** IBRA, Paiva.

Rondo, see Finnisc.

Rytmi, see Finnlevy.

Sana Ja Savel, see Karas-Sana Oy.

Satsanga-Markkinointi Oy, Pietarinkatu 5, SF-00140 Helsinki 14. Tel: (90) 628-311. Mng. Dir.: Jukka Kuoppamäki; Sales Mgr.: Sirpa Kuoppamäki.

**Labels: (Owned)** Kotka, Mika Mika, Satsanga.

Savel, see Finnlevy.

Scandia-Musiikki Oy (Scandia-Music Co. Ltd.) (IFPI), Takomontie 3, SF-00370 Helsinki 37. Tel: (90) 556-208. Telex: 12-1738. Bd. Chm.: Harry Orvomaa; Mktg. Dir.: Gugi Kokljuskin; WEA & Metronome Label Mgr.: Ritva Karhula; Island, Pye & Sonet Label Mgr.: Perttu Rousi; Local Prod. Mgr.: Lasse Norres; Prod'n Mgr.: Olli Heikkilä; Sales Mgr.: Georg Dahlstrom.

**Labels: (Owned)** Hi-Hat, Scandia, Sonet, Veitikka; **(licensed)** Asylum (USA), Atco (USA), Atlantic (USA), Bradley's (UK), Bronze (UK), CTI (USA), Elektra (USA), Island (UK), Metronome (Sweden), Pye (UK), Reprise (USA), Sonet (Sweden), Transatlantic (UK), Vanguard (UK), Warner Bros. (USA).

**Int'l reps.:** Scandinavia (Sonet), UK (Sonet).

Sexyvox Oy, Rinalahdentie 11 B, SF-00570 Helsinki 57. Tel: (90) 688-112.

Shokki, see Finnlevy.

Silversound, see Radio-Nord.

Sira, see EMI.

Society of Finnish Composers, Kampinkatu 8 C 30, SF-00100 Helsinki 10. Tel: (90) 603-138.

**Label: (Owned)** Fennica.

Sokeain Keskusliitto ry, Maekelaenkatu 52, SF-00510 Helsinki 51. Tel: (90) 718-622. Mng. Dir.: Pentti Lappalainen. (Cassette manufacturer for the blind)

Sokos Sound, see Suomen Osuuskauppojen Keskuskunta.

Sonet, see Scandia-Musiikki.

Sound Center Oy, Museokatu 8, Helsinki 10. Tel: (90) 440-301. Telex: 12-3135. Mng. Dir.: Richard E. Woods.

**Labels: (Represented)** Connoisseur (USA), Ensayo (Spain), Turnabout (USA), Vox (USA).

Starline, see EMI.

Suni Oy, Koulukatu 1, SF-53100 Laapeenranta 10.

Suomen Osuuskauppojen Keskuskunta, Vilhonkatu 7, SF-00100 Helsinki 10. Tel: (90) 650-611. Cable: KESKUSKUNTA.

**Labels: (Owned)** Sokos Sound, **(licensed)** Alshire (USA), Euronett (Norway), Falcon (Germany), Interdisc (Sweden), K nel (USA), Oscar (USA), Pickwick (USA), Sweround (Sweden).

Suuri Suomalainen Kirjakerho Oy, Koydenpujontankatu 2, SF-00180 Helsinki 18. Tel: (90) 601-522. Mng. Dir.: Pertti Araviita.

Taborfoerlaget, Albertsgatan 31, Helsinki 18 Tel: (90) 605-193. Gen. Mgr.: Bengt Lagerstam.

**Labels: (Represented)** Hemmets Harold (Sweden), Prim (Sweden).

Teknopiste Oy, Topeliuksenkatu 41a, SF-00250 Helsinki 25. Tel: (90) 410-511. Dir. & Gen. Mgr.: Risto Vayrynen; Sales Mgr.: Esko Vayrynen. (Distributor/Importer)

**Labels: (Distributed—not licensed)** Roadstar, Senn Sound (both Japan).

Top Voice, see PSO.

Troia, see Finnlevy.

Unitor Oy, Hallituskatu 11 A, SF-33201 Tampere 20. Tel: (931) 20-500. Telex: 22-460. Mng. Dir.: Kari E. Helenius; Sales Mgr.: Jukka Hynninen.

**Labels: (Distributed—not licensed)** Dynamite, Skydog (both Netherlands).

Valitut Palat-Reader's Digest Ab (Oy), Uudenmaankatu 16 A, SF-00120 Helsinki 12. Tel: (90) 10-802. Mng. Dir.: Martti Immonen; Prod. Mgr.: Johnny Liebkind (Mail Order)

Veitikka, see Scandia-Musiikki

● **music publishers**

Coda (Ed.) (TEOSTO), Lansiportti 4A, SF-02210 Espoo. Tel: (90) 880-022. Cable: DISCOY. Telex: 12-2705. Mng. Dir.: Johan Vikstedt.

**Int'l films represented:** AUI (Italy), Dunbar (USA), RCA (Italy), Sunbury (UK, USA).

Fazer-Musik AB (Oy Musiikki), Takomontie 3 C, SF-00380 Helsinki 38. Tel: (90) 558-991. Telex: 12-2782. Gen. Mgr.: John Eric Westoe; Pop Publ'g Mgr.: Osmo Ruuskanen.

Fonovox (TEOSTO), Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Henry Haapalainen.

Imudico AB, Arinatie 6 E, SF-00370 Helsinki 37. Tel: (90) 558-421. Telex: (12) 2482. Mng. Dir.: Veikko Wirtanen.

**Home office:** Denmark.

J K C Music (Jukka Kuoppamäki & Co.) (TEOSTO), Pietarinkatu 5, SF-00140 Helsinki 14. Tel: (90) 628-311. Dir.: Jukka Kuoppamäki; Gen. Mgr.: Sirpa Kuoppamäki.

**Branch: SF-02170 Haukilahti, Mellsteninranta A 3. Tel: (90) 425-234.**

**Int'l film represented:** WPN (USA)

**Int'l reps.:** France (Bagatelle), USA (WPN).

Jukka Kuoppamäki & Co., see JKC.

Levysävel Oy, Vuorikatu 14, SF-00100 Helsinki 10. Tel: (90) 12-651. Mng. Dir.: Lauri Rokkanen.

Love Kustannus, Sakhottajankatu 6, SF-00520 Helsinki 52. Tel: (90) 141-433. Pres.: Otto Donner, Mgr.: Harry Saksala.

**Int'l film represented:** Elyon (Cuba).

Ristin Voitto, Kaunokkitie 28 B, SF-01300 Tikkurila. Tel: (90) 826-377. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Järvinen

Scandia-Kustannus Oy (Scandia Publ'g Co. Ltd.), Hoelyntie 18 SI-00370 Helsinki 37. Tel: (90) 556-811. Telex: (12) 1738. Gen. Mgr.: Paavo Einoo.

**Int'l films represented:** Multitone, Sunet, Southern (all Sweden)

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Aeaeenlevytuottajat ry (Finnish National Group of IFPI), Takomontie 3, SF-00380 Helsinki 38. Tel: (90) 551-021. Telex: (12) 2782. Contact: Arto Alaspää.

Association of Finnish Musical Artists, Mannerheimintie 33, SF-00250 Helsinki. Tel: (90) 419-244.

Association of Finnish Music Institutes, Kampinkatu 8 C 30, SF-00100 Helsinki. Tel: (90) 644-094.

Automaattivokkeraajat ry (Renters of coin-operated machines ass'n), Toolonranta 1, SF-00100 Helsinki 10. Tel: (90) 440-556.

Composers of Film & Popular Music, Risto Rytintie 28 D, SF-00570 Helsinki 57. Tel: (90) 687-976. Chm.: Arthur Fuhrmann.

Elektronikan Tukkukauppiat (Importers & whsers. of electronic entertainment & household appliances prods. org.), Fabianinkatu 23, SF-00130 Helsinki 13. Tel: (90) 171-806. Contact: Heikki Peutere.

Finnish Music Information Centre, Runeberginkatu 15 A 1, SF-00100 Helsinki 10. Tel: (90) 409-134. Pres.: Pekka Kallio, Exec. Sec'y: Kauko Karjalainen.

Finnish Rock Festivals Ass'n, Matinkatu 20 C 60, SF-02230 Espoo 23. Pres.: Kari A. Elo.

Helsinki Festival, Unioninkatu 28, SF-00100 Helsinki 10. Tel: (90) 659-688. Cable: FINNFEST. Entertainment Dept. Mgr.: Tapani Naerhi.

I F P I, see Aanilevytuottajat.

Laivamusikot ry (Ship Musicians), Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

Musiikkialian Ammattiyhdistysten Federaatio ry (MAF) (Federation of Trade Unions in the Field of Music), Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

**Note:** MAF is the controlling organization for Laivamusikot, Popmusikot, Ravintolamusikot.

National Committee of the International Music Council, Finlandia Hall, SF-00100 Helsinki 10.

National Section of the International Society for Contemporary Music, Erottajankatu 1-3 A 10, SF-00130 Helsinki 13.

Popmusikot ry (Pop Musicians), Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

Radioliikkeiden Liitto ry (Retailers of electronic leisure prods. org.), Vuorimiehenkatu 21, SF-00140 Helsinki 14. Tel: (90) 174-233. Chm.: Erkki Raitala; Deputy Sec'y: Gen.: Risto Snoder

Ravintolamusikot ry (Restaurant Musicians), Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

Society of Finnish Composers, Kampinkatu 8 C 30, SF-00100 Helsinki 10. Tel: (90) 603-138

Suomen Jazzliitto (Finnish Jazz Federation), PL 54, SF-00101 Helsinki 10.

Suomen Muusikkojen Liitto (Finnish Musicians Union), Uudenmaankatu 36 D 21, SF-00120 Helsinki 12. Tel: (90) 669-160.

Suomen Soittainlisisuuryhdistys (Musical instrument mfrs. ass'n), Mariankatu 26 B 23, SF-00170 Helsinki 17. Tel: (90) 170-322. Contact: Ilpo Tarjamo.

Tiskikukat ry (Professional disc jockeys ass'n), c/o MAF, Mariankatu 15a A 12, SF-00170 Helsinki 17. Tel: (90) 662-218.

**DESIGN & ARTWORK**

Music Radio Promos., Kierretie 10, SF-01650 Vantaa 65. Tel: (90) 846-721. Dir.: Antti Marvia.

Rock-Along (Finland) Ltd., Matinkatu 20 C 60, SF-02230 Espoo 23. Pres.: Kari A. Elo.

Rocking Turtle Studio, Hameentie 30 D 45, SF-00530 Helsinki 53. Tel: (90) 761-099.

Safra, Maritullinkatu 15, SF-00170 Helsinki 17. Tel: (90) 666-718.

**LICENSING ORGANIZATIONS, MUSIC**

Gramex, Lautasaarentie 1, 00200 Helsinki 20. Tel: (90) 692-2511. Contact: Jukka Liedes. (Radio/TV performance fees)

Sulasol (Suomen Laulajain ja Soittajain Liitto ry), Kluuvikatu 8, SF-00100 Helsinki 10. Tel: (90) 637-010. Contact: Ahti Sonninen, Gen. Mgr.: Jukka Kankainen.

**T E O S T O ry** (Saveltajan Tekijanoikeustoimisto—Finnish Composers Int'l Copyright Bureau), Lautasaarentie 1, 00200 Helsinki 20. Tel: (90) 692-2511. (Performing rights)

**PLATING, PROCESSING & PRESSING PLANTS**

Lejos Oy/Finnvox Studios, Arinatie 8, SF-00370 Helsinki 37. Tel: (90) 554-521. Gen. Mgr.: Kurt Juuranto; Mgr.: Erkki Ertesuo.

Mainos-TV-Reklam Ab (Oy) (MTV), Pasilankatu 44, SF-00240 Helsinki 24. Tel: (90) 413-300. Cable: COM-TELE. Telex: (12) 1544. Gen. Mgr.: Pentti Hanski; Deputy Gen. Mgr.: Jaakko Paavela; Sales Mgr.: Eero Saarinen

**PRINTERS & LITHOGRAPHERS**

Kirjapaino E. Kuronenky, Hoelyntie 18, SF-00380 Helsinki 38. Tel: (90) 558-955. Gen. Mgr.: Erkki Kuronen. Contact: Risto Mehtonen.

Ristin Voitto, Kaunokkitie 28 B, SF-01300 Tikkurila. Tel: (90) 826-589. Pres.: Eino O. Vanhala; Gen. Mgr.: Seppo Järvinen.

**RECORD PROMOTION**

Music Radio Promos., Kierretie 10, SF-01650 Vantaa 65. Tel: (90) 846-721. Dir.: Antti Marvia.

Rock-Along (Finland) Ltd., Matinkatu 20 C 60, SF-02230 Espoo 23. Pres.: Kari A. Elo.

**TAPE CUSTOM DUPLICATORS**

Finnlevy, PO Box 584, SF-00101 Helsinki 10; Takomontie 1-3, SF-00380 Helsinki 38. Tel: (90) 558-797. Telex: 12-2782. Mgr.: Kaj Arhippainen.

**Audio:** Cassette.

Kasettimonistus Oy, Waino Aaltosentie 11 A, SF-00570 Helsinki. Tel: (90) 688-112.

**Audio:** Cassette.

Lejos Oy/Finnvox Studio, Arinatie 8, SF-00370 Helsinki 37. Tel: (90) 554-521. Gen. Mgr.: Kurt Juuranto; Mgr.: Erkki Ertesuo.

**Audio:** Cassette.

Mainos-TV-Reklam Ab (Oy) (MTV), Pasilankatu 44, SF-00240 Helsinki 24. Tel: (90) 413-300. Cable: COM-TELE. Telex: (12) 1544. Gen. Mgr.: Pentti Hanski; Deputy Gen. Mgr.: Jaakko Paavela; Mgr.: Eero Saarinen

**Audio:** Cassette.

**Video:** ¾" cassette, ½" cassette.

Stereoasetit Ab (Oy), Yhdystiestie, SF-00320 Helsinki 32. Tel: (90) 584-044. Chief Exec.: Juhani Lahti; Foreign Affairs Chief: Per-Eric Holmberg.

**Audio:** Cassette.

● **supplies**

**EMPTY CASSETTES**

Pyrkija Oy, Astonie, SF-20380 Turku 38. Tel: (921) 779-555. Contact: Arto Palm.

T P Tuotanto Oy, Hakkilan Teollisuustalo, SF-01300 Vantaa 13. Tel: 833-611.

**JACKETS & SLEEVES**

Painomestari Oy, Kasarminkatu 15, SF-00130 Helsinki 13. Tel: (90) 13-061.

Tanner-Paino Oy, Sammonkatu 52, SF-33540 Tampere 54.

**POLYETHYLENE BAGS**

Amerplast Suominen & Co., SF-33730 Tampere 73.

**PROFESSIONAL TAPE SUPPLIES**

Mercantile Oy, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: (90) 60981. Contact: Antero Laiho.

**Brand name:** BASF.

3 M Oy (Suomen), Sinimaentie 20, SF-02180 Espoo 18. Tel: (90) 520-011. Gen. Mgr.: G. Persson; Sales Mgr.: C.E. Lindholm.

**TAPE, BLANK LOADED**

Agla-Gevaert AB (Oy), Suomenojantie, Suomenoja, SF-02260 Espoo 26. Tel: 803-8133. Telex: 12-1187. Mng. Dir.: W. Staudinger; Sales Mgr.: B. Haestoe.

**Audio:** Compact-cassette, open reel.

**Video:** Cassette, open reel.

**Brand name:** Agla.

B A S F, see Mercantile.

EMI Finland AB (Oy), PL 28, Arinatie 6E, SF-00370 Helsinki 37. Tel: (90) 558-421. Telex: 122482. Mng. Dir.: Veikko Wirtanen; Gen. Sales Mgr.: Rolf Kronqvist.

Elektroposti Oy, Lantinen Papinkatu 6, SF-00530 Helsinki 53. Tel: (90) 776-311. Mng. Dir.: Kalevi Oittinen.

**Audio:** Cassette.

Europa, see Talagent.

Fonovox, Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Henry Haapalainen.

Helvar Oy, Purotie 1-3, SF-00380 Helsinki 38. Tel: (90) 550-121.

**Brand name:** Sony.

Intertrade Oy, Toolonkatu 58, SF-00250 Helsinki 25. Tel: (90) 494-576. (Importer)

J V C, see Teknillinen Hankkija.

Memorex, see Sound Center.

Mercantile Oy, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: (90) 644-211. Telex: 12-416. Audio Div. Dir.: Erik Martin.

**Brand name:** BASF.

Permaton, see Talagent.

Philips Oy, Kaivokatu 8, SF-00100 Helsinki 10. Tel: (90) 10-915.

Radio-Nord Oy, Maekitorpantie 40, SF-00640 Helsinki 64. Tel: (90) 722-200. Cable: HOPEA. Telex: 12-1580. Mng. Dir.: Ilkka Palmio. (Importer)

Scotch, see 3M.

Sony, see Helvar.

Sound Center Oy, Museokatu 8, SF-00100 Helsinki 10. Tel:



440-301. Telex: 12-3135. Mng. Dir.: Richard E. Woods. (Importer)  
**Audio:** Cassette & open reel.  
**Brand name:** Memorex.  
 Teknillinen Hankkija, PO Box 80, Sähkökokeusasto, SF-00100 Helsinki 10. Tel: (90) 7-291. Cable: HANKKIJA. Telex: 12-660.  
**Video:** ¾" cassette.  
**Brand name:** JVC.  
 Telagent Oy, Valimontie 2, SF-00380 Helsinki 38. Tel: (90) 554-596.  
**Brand names:** Europa, Permaton.  
 3 M Oy (Suomen), Sinimäentie 20, SF-02180 Espoo 18. Tel: (90) 520-011. Gen. Mgr.: G. Persson; Sales Mgr.: C.E. Lindholm.  
**Audio:** 8-tr., cassette & open reel.  
**Video:** 1" open reel, ¾" cassette. ½" EIAJ open reel, ½" cassette.  
**Brand name:** Scotch.

### TAPE, BULK RAW

Mercantile Oy, Mannerheimintie 12, SF-00100 Helsinki 10. Tel: (90) 644-211. Telex: 12-416. Audio Div. Dir.: Erik Martin.  
**Brand name:** BASF.  
 Teknillinen Hankkija, PO Box 80, Sähkökokeusasto, SF-00100 Helsinki 10. Tel: (90) 7-291. Cable: HAFKKIJA. Telex: 12-660.  
**Audio:** Cassette.  
**Video:** ½" EIAJ open reel.  
**Brand names:** JVC, Maxell, Memorex.

### TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES

Pyrkija Oy, Tastonie, SF-20380 Turku 38. Tel: (921) -79-555. Contact: Arto Palm.  
 T.P. Tuotanto Oy, Hakiklan Teollisuustalo, SF-01300 Vantaa 13. Tel: 833-611.

### ● accessories manufacturers

Braun (Suomen) Electric, Karvaamokuja 3, SF-00380 Helsinki 38.  
**Product:** Cleaners, cloths & brushes (Cecil E. Watts—UK; Lenco—Switzerland).  
 Fazer-Musik AB (Oy Musiikki), Hoeylaeaeoetie 16, SF-00380 Helsinki 38.  
**Product:** Cleaners, cloths & brushes.  
 Musiikki Mosse, Eerikinkatu 9B, SF-20110 Turku 11. Tel: (921) 11-362. Gen. Mgr.: Mosse Seera. (Importer)  
**Product:** Carrying & storage cases.



**SOCIETE FRANCAISE DE TECHNIQUE SONORE**  
**14, RUE DE FLANDRES**  
**94400 VITRY**  
**TEL.: 726.76.75**

**FOR ALL RECORD MANUFACTURING OPERATIONS ELECTROPLATING PRESSING IN QUADRAPHONIC STEREO MONO**

### ● store fixtures & merchandising aids manufacturers

Fazer-Musik AB (Oy Musiikki), Hoeylaeaeoetie 16, SF-00380 Helsinki 38.  
**Product:** Display racks.  
 Fonovox, Alkutie 67, SF-00660 Helsinki 66. Tel: (90) 745-177. Mng. Dir.: Hefty Haapalainen.  
**Product:** Display racks.  
 Love Recs. Oy, Vuorimiehenkatu 29, SF-00140 Helsinki 14. Tel: (90) 651-622. Contact: Timo Vaananen.  
**Product:** Display racks (Fitall).

## FRANCE

Population: 53,000,000.  
 Rate of exchange: \$1 (US) = 4.96 francs.  
 Holidays: January 1, May 1 (Labor Day), Ascension Day, Assumption Day, July 14 (Bastille Day), November 1 (All Saints Day), November 11 (Armistice Day), December 25.

### RECORDS:

Records sold domestically including imports: LPs 1975—52,178,559 units. EPs 1975—2,350,514 units. Singles 1975—57,661,860 units.  
 Records imported: 1975—6,278,125 units (5,401,493 of total from EEC).  
 Records, record blanks & pre-recorded media imported from USA: 1975—\$3,242,717.  
 Records exported: 1975—17,003,337 units (10,139,047 of total to EEC).  
 Records exported to USA: 1976—306,167 units. \$717,875; 1975—168,642 units, \$446,196.  
 Stereo sales: 44% of total.  
 Type of promotion: The most important forms of promotion are radio, television, discotheques, and concert tours.  
 Jukeboxes: 47,090.

### TAPE:

Pre-recorded tape sold domestically including imports: 8-tr. 1975—482,800 units. Cassette 1975—7,364,886 units. Open reel 1975—1,344 units.  
 Pre-recorded tape imported: 1975—1,495,237 units (786,609 of total from EEC).

### RADIO STATIONS:

No. of commercial 6; No. of government 1; No. of AM 6; No. of FM 1.

### TELEVISION STATIONS:

No. of government 3; No. of commercial 2 (RTL, TMC).

### IMPORT / EXPORT REGULATIONS:

All imported records, cartridges and cassettes are subject to the French value added tax (33 ⅓%).

### ● record & tape manufacturers / distributors / importers

A F A-Discara (Disques), 23 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.52.47. Dir.: Freddy Carrara; PR: Florence Carrara. Local branch: 75019 Paris, 50 Blvd. Serurier. Tel: (01) 205.68.19.  
**Labels:** (Owned) AFA, Discara.  
 A & M Recs. Europe, 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 266.91.41. Mng. Dir.: Marcus Bicknell, Financial Dir.: David Clapham. (Distributed by CBS Disques)  
**Labels:** (Owned) A&M, Horizon.  
 Int'l rep: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Israel, Italy, Netherlands, Norway, Spain, Sweden, Switzerland (all CBS).  
 A M I S (Societe Ambiance Musicale Illustration Sonore), 18 Rue de Provence, 75009 Paris. Tel: (01) 224.84.86. 527.69.67. (Mood music libraries)  
**Labels:** (Owned) AMIS, Freesound; (represented) Cinemusica (USA), Harmonic (UK), Studio G (UK).  
 A Z, see Disc AZ.  
 Adele, 40 Av. Hoche, 75008 Paris. Tel: (01) 408.10.30. Mng. Dir.: Simone Perret; PR & Pub.: Lise Lemaire. (Distributed by Societe Francaise du Son).  
 Ades SA, 54 Rue St. Lazare, 75009 Paris. Tel: (01) 874.85.30, 874.33.88.  
**Labels:** (Owned) Ades (dist. by Polydor), Les Enfants Sages, Le Petit Menestrel, Safta-Anthologie Sonore; (distributed) Disneyland, Vista.  
 African, see Societe Francaise du Son.  
 Agorila (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25 18.73. Dir.: Mr. Meyzenc.  
 Akue (Disques), 64 Rue Richelieu, 75002 Paris. Tel: (01) 742.32.84.  
 Albatros Prod'ns, 43 Rue Fessart, 92100 Boulogne/Billancourt. Tel: 603.41.93. (Distributed by Disc AZ)  
**Label:** (Owned) Albatros.  
 Aldiana, see PAA.  
 Allegro, see RCA.  
 Allo Music SA, 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Telex: 280245. Pres.: Max Amphoux; Int'l Mgr.: Maurice Bouchoux.  
**Label:** (Owned) Contact.  
 Alsarama, PO Box 22, 13 Rue Maurice Ravel, 68001 Colmar-Cedex. Tel: (89) 41.47.74, 41.80.01.  
 Altophone, see Carissima.  
 Alvares, see Disc AZ.

L'Ame de... see Hugues Desalle.  
 America, see Musidisc.  
 Ami, see Disc AZ.  
 Anaxis, see Caravage.  
 Anne Sylvestre, see Barclay.  
 Antares, see Verseau.  
 Aquarius, see Sonopresses.  
 Arabella SarL (Eds. Musicales), 18 Rue Beffroy, 92200 Neuilly sur Seine. Tel: 637.34.53. Cable: REQUINAS. Telex: 610767. Gen. Mgr.: Rene Cacheux; Prod'n Mgr.: Naps Lamarche; Int'l. Jacques Chabiron; Promo.: Rene Ferral; Ass't to Gen. Mgr.: Sophie Clergeat.  
**Home office:** Germany, Ariola-Eurodisc.  
**Labels:** (Owned) Eurodisc, Eds. Precieuses, Evenement Musicale, Vergara.  
 Int'l reps.: Austria, Belgium, Netherlands, Spain (all Ariola-Eurodisc); USA (Ariola America).  
 Arcade Recs., 9 Rue Louis Armand, 92600 Asnieres. Tel: 790.45.70/92.41. Telex: 611281. Pres.: Larry Levine; Dir. Gens.: Larry Levine, Emmanuel Chamboredon; Press & Promo.: Patricia Bakcha.  
 Arcane, see WEA Filipacchi.  
 Arc en Ciel, see Studio SM.  
 Archiv, see Polydor.  
 Archives Sonores, see RCA.  
 Arfolk, 14 Passage du Blavet, 56100 Lorient. Tel: 21.23.91. Dir. Gen.: Georges Gragnic; Comm'l & Artistic Dir.: Willy Wenger; Nat'l Sales Dir.: Yann Gouasdoue.  
 Arion (Disques), 36 Av. Hoche, 75008 Paris. Tel: (01) 267.19.10. Mng. Dir. & A&R: Ariane Segal; Technical Dir.: Claude Morel; Co-ord. & Int'l: Frederic Segal; Art: Suzanne Nonette; Mfg.: Beatrix Fanana; Promo.: Margaret Losowski. (Distributed by CBS).  
 Int'l reps.: Australia (Discuro), Belgium (CBS), Brazil (CBS), Canada (Peters), Germany (Teldec), Italy (Ducal), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (CBS), Spain (Hispanovox), Sweden (Electra), Switzerland (Disques Office), USA (MHS, Peters Int'l).  
 As-De-Trefle SA, 37 Rue de Miromesnil, 75008 Paris. Tel: (01) 224.40.92.  
 Assimil, 13 Rue Gay Lussac, 94430 Chenneviers Sur Marne. Tel: 933.87.37. Chm.: Jean Loup Cheral; Gen. Mgr.: Jean LeGal; Technical Mgr.: J.M. Simoni.  
**Label:** (Owned) Assimil Langues Vivantes.  
 Astree, see Baerenreiter.  
 Asylum, see WEA Filipacchi.  
 Atco, see WEA Filipacchi.  
 Atelier 31, see Barclay.  
 Atlantic, see WEA Filipacchi.  
 Ayachi Music, see Motors  
 B A M, see Disc AZ.  
 B B Z (Prod'ns) (IFPI), 21 Rue Jean-Mermoz, 75008 Paris. Tel: (01) 225.34.98. Dir.: Mrs. Rolande Bismuth-Fillat; Int'l Mgr.: Jean-Marc Bel. (Distributed by RCA).  
**Labels:** (Owned) BBZ; (licensed domestic) Production Slim Pezin; (licensed foreign) Wide Screen (USA).  
 Int'l rep.: Europe (Production Slim Pezin—Ariola-Eurodisc) excluding France.  
 B T Sonore, see Cooperative de l'Enseignement Laic.  
 B Y G, see Promodisc.  
 Baerenreiter (Eds.), 1 Allee Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 28.10.02. Dir.: Mr. Bernstein.  
**Labels:** (Owned) Astree, Valois; (licensed) Cantate, Musicaphon (both Germany).  
 Int'l rep.: Worldwide (Teldec).  
 Bagatelle SA, 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois. Gen. & Int'l Mgr.: Brigitte Bertholier-Spahn.  
**Labels:** (Owned) Bagatelle, Plein Soleil, Sava, Studio 10.  
 Barclay (Compagnie Phonographique Francaise), 143 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Tel: (01) 722.60.30. Cable: BARCLAYDISC. Pres.: Eddie Barclay; VP & A&R: Leo Missir; Finance Mgr.: Nicolas Tritz; VP & Int'l Label Mgr.: Jean Fernandez; Admin. Mgr.: Henri Rossi; Prod'n Mgr.: Pierre Sberro-Terrighi; Sales Mgr.: Jacques Duchaussoy; Int'l Sales Mgr.: Cyril Brillant.  
 Int'l branches: Belgium, Netherlands, Switzerland.  
**Labels:** (Owned) Barclay, Riviera; (distributed) Anne Sylvestre, Atelier 31, CMF, EGG, JADE, Kuklos, Mahogany, Malypense, Soul Posters, Teme; (licensed) Buddah, Chelsea, De-Lite, Kama Sutra, MCA, Musicor (all USA); Repps (Italy), Ohr (Germany).  
 Int'l reps.: Australia (Festival), Austria (Bellaphon), Brazil (RCA), Canada (Polydor), Chile (Banglad), Colombia (Codiscos), Denmark (EMI), Finland (EMI), Germany (Metronome), Greece (Minos Matas), Italy (Ricordi), Japan (King), Lebanon (SLD), Mexico (Musart), Morocco (Librairie de France), Nicaragua (Sonido), Norway (EMI), South Africa (Sattel), Spain (Movieplay), Sweden (EMI), Turkey (Melodi), UK (RCA), Yugoslavia (RTB).  
 Birno, see Carrere.  
 Biram France, 9 Rue de Versailles, 92430 Marnes-La-Coquette. Tel: (01) 970.61.98. Cable: KLUGER. Telex: 691344. Mgr.: Huguette Ferly-Kluger. (Distributed by Phonogram)  
 Black & Blue, see Societe Francaise du Son.  
 Black Scorpio, see Disc AZ.  
 Black & White, see RCA.  
 Bleu (Disques), 12 Blvd. Poissoniere, 75009 Paris. Tel: (01) 523.29.81.  
**Labels:** (Owned) Bleu; (distributed) Donali.  
 Bloc-Music, 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28/51.87. Telex: 641431. Chief Exec. & Gen. Mgr.: Yves Volant.  
**Labels:** (Owned) National, President, Roy, Vygon.  
 Bluebird, see RCA.  
 Blue Note, see United Artists.  
 Boom, see Carrere.  
 Boona, see Carrere.  
 Box Office, 58 Av. de Wagram, 75017 Paris. Tel: (01) 924.42.56.  
**Labels:** (Owned) Box Office, Tuba.  
 C A D I, 116 Champs Elysees, Paris. Tel: (01) 563.17.27. Mgr.: Raphael Ouskine; Singles Buyer: Reynald Deschamps; Albums Buyer: Georges Monnier. (Importer of Brazilian product)

**Home office:** USA, Tuneaphonics (see Record & Tape Wholesalers section—New York, N.Y.)

**C A N F.** see Verseau.

**C B S Disques (IFPI).** 3 Rue Freycinet, 75016 Paris. Tel (01) 723 54.22. Cable COLRECORD. Telex 620646. Pres. & Mng. Dir., Jacques Souplet, Gen. & Mktg. Mgr. Jean Queinnee. Sales Mgr. Jean Claude Gastineau, Mktg Mgr. Pascal Farcoult, Artist Relation & Talent Acquisition Dir. Christian Defit, Promo & Pub Mgr. Daniel Vieux.

**Labels: (Owned)** CBS, Embassy, Epic, Portrait, Versailles; **(Licensed)** A&M (USA), Bethlehem (USA), Blue Sky (USA), Caribous (USA), Invictus (USA), Monument (USA), Philadelphia Int'l (USA), Vox (USA); **(distributed—not licensed)** Arion, Deesse, DJM (UK), L'Escargot, Meys

**C B S Int'l SA (European Regional Headquarters) (IFPI).** 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel (01) 266-91.41. Cable EUROCR1. Telex 640329. VP European Opns Peter de Rougemont; Bus. Affairs Dir. Jeremy Pearce, Mktg Dir. Alain Levy, Opns Dir. Patrick Hurley, Financial Controller Jeremy Carter

**C B S Masterwork.** 8 Rue Louis-Armand, 92600 Asnieres. Tel. 790.61.13 Telex 610742 Dir. Michel Boucays

**C E C E (Centre d'Enregistrement des Champs-Elysees).** 15 Av. Montaigne, 75008 Paris. Tel (01) 225.01.37. 359.62.35

**Label: (Owned)** Charl'n

**C E L.** see Cooperative de l'Enseignement Laic

**C I D I S (Compagnie Ind'le de Dist'n de l'Image & du Son).** Av. Maurice Ravel, 92160 Antony. Tel. 666 21 02. Pres. Georges Meyerstein-Maigret, Dir. Gens. Georges Meyerstein-Maigret, Edmond Lang. Tech Dir. Fernand Pasquier

**C M F.** see Barclay

**C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles) (IFPI).** 19 Rue Coyssevox, 75018 Paris. Tel (01) 228 05 91. 229 24 61. Pres. & Dir. Gen. Jean-Claude Thuel-Chassaigne.

**Label: (Owned)** Fidsound.

**C T.** see Disc AZ

**C Y.** see RCA

**Calliope.** see WEA Filipacchi

**Calumet.** see 1 HP

**Camden.** see RCA

**Cantate.** see Le Chant du Monde

**Canto Libre.** see Le Chant du Monde

**J Capelle Dist.** 6/8 Rue Leon Giraud, 75019 Paris

**Label: (Represented)** Latin Percussion Ventures (USA), Carabine Music, 124 Rue La Boetie, 75008 Paris. Tel (01) 225.80.30. Co-Pres. Raymond Drouet, Nadege Labrue, Gen. & Sales Mgr. Charles Ibgui; Artistic Dir. Daniel Belolo, Promo Jean Distinghin

**Labels: (Owned)** Carabine, Dynamic, (distributed by Disc AZ), Mustang (distributed by Polydor)

**Int'l reps.: Belgium (Biac), Brazil (Top Tape), Canada (Able), Germany (Bellaphon), Israel (Hatakati), Italy (Fonit-Cetra), Portugal (Imavox), Spain (Zafiro-Discofon), Switzerland (Dimfan)**

**Caravage.** 6 Rue Alfred Roll, 75017 Paris. Tel (01) 754.86.79. Pres. & Gen. Mgr. Jean-Paul Smets

**Labels: (Owned)** Anaxis, Caravage

**Int'l rep.: Spain (Eutepre)**

**Carissima.** 71 Rue de Clignancourt, 75018 Paris. Tel (01) 076 75.64. 252 21 90. Mng. Dir. Mya Simille; Dir. Gen. Michel Delanczy, PR Mgr. Claude Pierre-Bloch.

**Labels: Altophone, Carissima (distributed by Polydor).**

**Carrere (Disques).** 27 Rue de Surene, 75008 Paris. Tel. (01) 261 51 37. Pres. & Dir. Gen. Claude Carrere

**Labels: (Distributed)** ABC, ABC-Impulse, ABC-Westminster, Bimbo, Boom, Boona, Fl. Fleche, Frederic Prod'ns, Heloise, Lazer, Norbett Aleman (Prod'ns), Orlando, Shelter, Sussex

**Carroussel.** see Vogue

**Cavalier.** see RCA

**Cereste.** see Sopredim

**Cezanne.** 2 Rue Flechier, 75009 Paris. Tel (01) 878 45 23. 033 98 35. Mng. Dirs. Jean-Michel Gallois, Montbrun, Frederic Leibovitz, PR & Pub Mgr. Marie Josee de Lacerda. (Distributed by Sonopresse)

**Labels: (Owned)** Cezanne, **(represented)** Rounder (USA).

**Challenge.** 10 Av. Theophile-Gautier, 75016 Paris. Tel. 520 24 34. Label Mgrs. Nadine Laik, Martine Valmont

**Le Chant du Monde (IFPI).** 64 Rue Ampere, 75017 Paris. Tel (01) 924.67 73/38 30. 267.34.46. Cable CHAMODISC

**Branch: 94600 Choisy le Roi, 164 Rue Constant Coquelin. Tel. 680.13 78. Pres. & Dir. Gen. Jean Roire, Dir. Gen. Jean Mailhe, Comm'l Dir. Denis Plumet**

**Labels: (Distributed)** Cantate, Canto Libre, Chevance, JC Roche, Uniteledis, Valois, **(represented)** Agorila (Spain), Folkways (USA), La Louisianne (USA), Melodiya (USSR), Plane (Germany), Tangent (UK)

**Charles Talar.** see Sonopresse

**Charlin.** see CECE

**Chevance.** see Le Chant du Monde.

**Circle Line Productions.** 23 Rue Scheffer, 75016 Paris. Tel (01) 727 04 07. Cable ELYPEYROT

**Home office:** Argentina.

**Classics for Pleasure.** see Music for Pleasure

**Cobra.** see Sonopresse.

**Armand Colin (Librairie).** 103 Blvd. St. Michel, 75005 Paris

**Cable ARCOLIN** Chief Exec. Jean Max Leclerc, Sales Mgr. Remy Bourrellet

**Label: (Owned)** Armand Colin-Bourrellet

**La Colombe (Disques).** 4 Rue de la Colombe, 75004 Paris. Tel (01) 633 37 08

**Columbia (UK).** see Pathe Marconi EMI

**Comanche.** see Delta France & WEA Filipacchi

**Comedis.** 24 Rue Condorcet, 94430 Chennevieres Sur Marne (Distributor)

**Communication.** see Pin Pin.

**Compagnie Generale du Disque (sub. of Vogue PIP).** 20bis Rue Louis Philippe, 92 Neuilly-sur-Seine. Tel. 642 96 24

**Label: (Owned)** Orphe

**Consul-CM Recs. (Disques).** 43 Rue de la Fraternite, 93100 Montreuil-sous-Bois. Tel. 858.38.44.

**Contact.** see Allo

**Context.** see Experience.

**Contrepoint.** see Vogue.

**Cooperative de l'Enseignement Laic.** PO Box 282, Place Bergia, 06403 Cannes. Tel. (93) 39 47 66. Dir. Gen. R. Poitrenaud.

**Labels: (Owned)** BT Sonore, CEL.

**Culture Classique.** see RCA.

**Culture Lyrique.** see RCA

**D G.** see Polydor.

**D O M Disques.** 67 Rue Dulong, 75017 Paris. Tel (01) 227.46.57. 267 01 46. 924.31 19.

**Dave-Music.** 19 Faubourg du Temple, 75010 Paris. Tel (01) 203.48.44. 206.70 87. Telex 210611. Dir. David Muflarz; Gen. Mgr. Edith Muflarz. (Distributor/Importer/Exporter)

**Labels: (Licensed)** Rockhouse (Netherlands), **(distributed—not licensed)** Discocorp (USA), Music Minus One (USA), Preiser (Austria), Unicorn (UK). (SEE ADVERTISEMENT)

**Decibel (Prod'ns).** 124 Rue La Boetie, 75008 Paris. Tel (01) 225.80.30.

**Deesse.** see Deesse-Septentrion & CBS

**Deesse-Septentrion (IFPI).** 11 Rue Lepic, 75018 Paris. Tel. (01) 606 94 30. 255.92 19. Telex. 270105. Gen. Mgr. Pierre Celie, Artistic Dir. Michel Celie, Sec'y-Gen. R.N. Tallanta. (Distributed by CBS)

**Label: (Owned)** Deesse.

**Int'l reps.: Belgium (Anvers-Radio), Benelux (CNR), Canada (Almada, Fleur, Frank Henry), Portugal (Planigrafe), Spain (Auv), Switzerland (Disques-Office).**

**Deller Rec'gs SA (IFPI).** St. Michel de Provence, 04300 Forcalquier. Tel. 33.80. Telex 430519. Pres. Bernard Coutaz, Gen. Mgr. & A&R Alfred Deller, Int'l Mgr. Rene Emile Gouffon. (Distributed by Harmonia Mundi)

**Label: (Owned)** Deller.

**Int'l reps.: Australia (World Rec. Club), Japan (Victor), New Zealand (World Rec. Club), Spain (Edigs), UK (RCA), USA (RCA, Vanguard).**

**Delphine.** see Disc AZ

**Delta France (Eds. & Prod'ns Musicales).** 12 Rue Ernest Psichan, 75007 Paris. Tel (01) 555 01 78. 705.57.39. Mng. Dir. Jacques Arnoul; Gen. Mgr. Frederique Brion, Catalog Roger Corsin, Promo. Michel Bellamar, Pub. Jean-Paul Griffouliere. (Distributed by WEA Filipacchi)

**Labels: (Owned)** Comanche, Delta France.

**Hugues Desalle (Realisations Sonores) (IFPI).** 5 Rue d'Artois, 75008 Paris. Tel (01) 359.41.38. 278.77.88. Chief Exec. P. Douezi.

**Labels: (Owned)** L'Am de . . . Disques Culturels Francais, Francais de Notre Temps, Hommes d'Aujourd'hui, Poesie Pour Tous

**Detry Recs.** 11 bis Rue Cdt. Pilot, 92200 Neuilly. Tel (01) 624.84 85. Telex: 610753. Pres. Jean-Louis Detry (Distributed by Phonogram)

**Labels: (Owned)** Genal, OM, Orange, Pilot.

**Diffudisc SA.** Boite Postale 15, 25 Rue Didot, 75661 Paris Cedex 14. Tel (01) 722.25.48. Pres. & Gen. Mgr. GINETTE Cacheux.

**Labels: (Owned)** Soul Rec., Tonus-Plaisir des Dieux; **(represented)** Archambault (Canada).

**Disc AZ & Discodis (IFPI).** 32 Rue Francois I, 75008 Paris. Tel. (01) 256 76 76. Telex. 290496. Pres. Paul de Senneville; Admin. Dir. Mireille Celerier; Sales Mgr. Jean-Claude Gangneux, Artistic Mgr. Jean Baudriot; Int'l Mgr. Marion de Froment

**Labels: (Owned)** AZ, BAM; **(licensed domestic)** Jazz Odyssey, Locomotive, Mouloudji, Verchuren, **(licensed foreign)** Ensayo (Spain), Hungarator (Hungary), SADE (Switzerland), Salsoul (USA), 20th Century (USA); **(distributed—not licensed)** Albatros, Alvares, Shandal, Black Scorpio, CT, Carabine, Delphine, H.G. Carlo Ferrari, Ibach, Jacques Canetti, Nogueira, Perides, Shandal.

**Int'l reps.: Belgium (Polydor), Brazil (Som Industria & Comercio), Canada (Able), Japan (Victor), Lebanon (Societe Libanaise du Disque), Luxembourg (Polydor), Portugal (Imavox), Spain (Hispanavox), Switzerland (Barclay).**

**Discara.** see AFA

**Discodis.** see Disc AZ.

**Disco-France SA.** 124bis Av. de Villiers, 75017 Paris. Tel (01) 754.65.70. Telex 290833. Gen. Mgr. Jean Berge, Sec'y Gen. Philippe Berge

**Discotheque de Paris.** 55 bis Rue de Ponthieu, 75008 Paris. Tel (01) 225.41.10. Dir. Gen. Pierre Corby. Distributed by RCA.

**Disneyland.** see Walt Disney & Ades.

**Walt Disney Prod'ns France.** 44 Av. des Champs-Elysees, 75008 Paris. Tel (01) 359.17 80/02.20. Cable: MICKMOUSE. Telex: 64062. Pres. & Dir. Gen. Armand Bigle. (Distributed by Ades)

**Home office:** USA

**Labels: (Owned)** Disneyland, Vista

**Disques Culturels Francais.** see Hugues Desalle.

**Disques du Cavalier (IFPI).** 84750 Viens. Tel (90) 75.22 13

**Donali.** see Bleu.

**Ducretet Thomson.** see Pathe Marconi EMI.

**Dynamic.** see Carabine

**E D I M (Eds. Disques Musique).** 3 Cite Magenta, 75010 Paris. Tel (01) 202.68.96. Dir. Michel Herault.

**Labels: (Owned)** Googa-Mooga, HeM, Homere.

**E G G.** see Barclay

**E M I.** see Pathe Marconi EMI.

**Eden Roc.** see Motors.

**Elektra.** see WEA Filipacchi

**Embassy.** see CBS.

**Encyclopedie Cecumenique Audiovisuelle.** see Studio SM.

**Encyclopedie de l'Orgue.** see RCA.

**Les Enfants Sages.** see Ades

**Epic.** see CBS

**Erato (Disques).** 60 Rue de la Chaussee d'Antin, 75009 Paris. Tel (01) 280.69 19. Cable. COSTERAT. Pres. & Dir. Gen. Philippe Loury, Dir. Michel Garcin (Licensed to RCA)

# WE'RE THE PEOPLE YOU'RE LOOKING FOR IN FRANCE!

LEADING  
WORLD WIDE  
EXPORTERS

FOR ALL  
FRENCH LABELS.  
LOWEST PRICES  
FAST SERVICE



## dave music

IMPORT AND DISTRIBUTION

PLEASE CONTACT US ANYWAY 19 Fg du Temple 75010 Paris  
Tel. (1) 203.48.44 - 206.70.87 TELEX : DAVEMUS 210.611

PROMOSTART

Erica, 74 Rue Rodier, 75009 Paris.  
**Label:** (Represented) Ember.  
 L'Escargot, see Sibecar & CBS.  
 Esperance, see Sonodisc.  
 Eurodisc, see Arabella & WEA Filipacchi.  
 Evènement Musicale, see Arabella.  
 Experience, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30, 344.62.25. Dir. Gen.: Philippe Doiteau.  
**Labels:** (Owned) Context, Experience, Impulse; (distributed) Polyphone, Verseau; (represented) Serenata (Portugal).  
 Int'l rep.: Portugal (Radio Triunfo).  
 F I, see Carrere.  
 F Y (Disques), 147-149 Rue de Bercy, 75012 Paris. Tel: (01) 345.64.81. Mng. Dirs.: Francois & Yvette Carbon. (Distributed by RCA).  
 H. G. Carlo Ferrari, see listing under "H."  
 Festival, see Musidisc.  
 Fidsound, see CNAI Fidsound.  
 Fiesta, see Societe Francaise du Son.  
 Fiori Musicali, see RCA.  
 Flamophone, 12-14 Blvd. de l'Hopital, 75005 Paris. Tel: (01) 707.11.83. Dir. Gen.: Claude Puteflam.  
 Flash, see WEA Filipacchi.  
 Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 651.46.41. Telex: 630295. Gen. Mgr.: Claude Francois; Artistic Dir.: Guy Floriant; Admin. Dir.: Nicole Gruyer. (Distributed by Carrere).  
 Int'l rep.: Belgium (Phonogram).  
 Fontana, see Phonogram.  
 Formule 1 (Prod'ns Disques) (IFPI), 16 Rue Felicien David, 75016 Paris. Tel: (01) 524.69.10. Mgr.: Guy Bayle.  
 Francois de Notre Temps, see Hugues Desalle.  
 Francis Lemarque, see listing under "L."  
 Frederic Prod'ns, see Carrere.  
 Freesound, see AMIS.  
 Frituna France SA, 11 bis Blvd. Delessert, 75016 Paris. Tel: (01) 520.08.98.  
**Home office:** Sweden.  
 G B Prod'ns, 15 bis Rue de Marignan, 75008 Paris. Tel: (01) 359.47.86. Pres. & Dir. Gen.: Guilaïne Banon; Admin. Dir.: Annie-Laure Banon.  
 G I D (Guilde Int'l du Disque), Tour Franklin, 92081 Paris La Defense, Cedex 11. Tel: 776.42.21. Telex: 610053. Dir.: Claude Chuteau; Int'l Dir.: David Josefowitz.  
**Branch:** 27000 Evreux, 1 Rt. de Cocherel. Tel: 3233.1062.  
 Gag Music, 16 Rue Montgolfier, 75003 Paris. Tel: (01) 645.08.82. Mng. Dir.: Yvan Gozlan.  
 Gamma, see Sonopresse.  
 LouLou Gaste (Prod'ns), 5 Rue du Bois de Boulogne, 75016 Paris. Tel: (01) 704.53.53.  
**Labels:** (Owned) Jockey, Line, Number One.  
 Gavroche, 3 Rue de Poissy, 93240 Stains. Tel: 822.27.64.  
 Genal, see Detry.  
 General Music France, see WEA Filipacchi.  
 Gerard Tournier, see Sonopresse.  
 Gomelsky Eggers Music & Information Co. Ltd., 8 Rue de

Milan, 75009 Paris. Tel: (01) 526.37.95. Prod'r: Georgio Gomelsky; Promo. & Tours: Georges Lelon.  
**Home office:** USA  
**Label:** (Owned) Utopia.  
 Int'l rep.: Worldwide (RCA).  
 Goody, see Promodisc.  
 Googo-Moogo, see EDIM.  
 Grands Musiciens, see RCA.  
 Guilde Int'l du Disque, see GID.  
 Gypsy Prod'ns, 28 Rue de la Reine Blanche, 75013 Paris. Tel: (01) 535.03.96. Dir.: Danyel Gerard.  
 H (Disques), see Phonogram.  
 H e M, see EDIM.  
 H. G. Carlo Ferrari Disques, 235 Rue du Faubourg St. Honore, 75008 Paris. Pres. Dir. Gen.: Carlo Ferrari. (Distributed by Disc 'AZ').  
 Hachette (Prod'n Sonore), 25 Rue du General Leclerc, 94270 Kremlin Bicetre.  
 Harmonia Mundi SA (IFPI), St. Michel de Provence, 04300 Forcalquier. Tel: 33.80. Telex: 430519. Pres.: Bernard Coutaz; A&R Mgr.: Eva Coutaz; Int'l Mgr.: Rene Emile Goffin; Domestic Prod. Mgr.: Christiane de Cammas; Worldwide Label Mgr.: Eve de Channat.  
**Labels:** (Owned) Harmonia Mundi, Musique de Tous les Temps, Orgues Historiques; (distributed) Deller, Musique Vivante; (licensed) Arcophon (Italy), Balkanton (Bulgaria), Edigsa (Spain).  
 Int'l reps.: Australia (World Rec. Club), Austria (Phonogram), Belgium (Schott Freres), Canada (Yves Courville), Italy (Sciascia), Japan (King, Nippon Columbia, Universal), Mexico (Sala Margolin), Netherlands (Phonogram), New Zealand (World Rec. Club), Norway (Phonogram), Portugal (Castro, Paz & Ca.), Spain (Edigsa), Sweden (Phonogram), Switzerland (Musikverlag zum Pelikan), Taiwan (Linfair), UK (CRD, RCA, USA (HNH, Musical Heritage Society, RCA, Vanguard).  
 Heloise, see Carrere & WEA Filipacchi.  
 Henry, see WEA Filipacchi.  
 Hexagone (Eds.), 19 Rue Galilee, 75116 Paris. Tel: (01) 723.72.72. Pres.: Rene Boyer; Prod'n Mgrs.: Hughes de Courson, Jacques Subileau; Promo.: Michel Nicolle. (Distributed by WEA Filipacchi)  
 Homere, see EDIM.  
 Hommes d'Aujourd'hui, see Hugues Desalle.  
 Horizon, see A&M.  
 I M L, see Montparnasse 2000.  
 I P G, see Societe Francaise du Son.  
 Ibach (Disques), 59 Av. Marceau, 75016 Paris. Tel: 720.18.33. Pres.: H. Ibach; Assoc.: Charles Rinieri. (Distributed by Disc 'AZ'/Discodisc).  
 Impact, 74 Blvd. Vincent-Auriol, 75013 Paris. Tel: (01) 585.16.65, 584.15.28. Telex: 270673. Mng. Dir.: Jean Borgazzi; Dir. Gen.: Robert Lotrous. (Distributed by Phonogram).  
 Impulse, see Experience.  
 Inoubliables Interpretes, see RCA.  
 International Recs., 27 Rue de Rouen, 92400 Courbevois. Tel: 333.49.94, 789.03.66. Telex: 620893. Pres.: Enzo Hamilton; Gen. Mgr.: Joel Arlot; Sales Mgr.: Jean Claude Ferrand; Export Mgr.: Jean Pierre Weiller.  
**Labels:** (Distributed—not licensed) Blue Goose, Yazoo, Yellow Bee (all USA).  
 International Shows, 10 Rue Dammertot, 75018 Paris. Tel: (01) 606.88.35. Chief Exec.: Orlando; Admin. Serv.: Rosy Nosek. (Distributed by Sonopresse).  
 Int'l reps.: Austria (Montana), Belgium (Fonior), Canada (Able), Germany (Montana), Greece (Phonogram), Italy (DiscoPiu), Japan (King), Netherlands (Dureco), Spain (Zafiro), Turkey (Grunberg).  
 Ion, see WEA Filipacchi.  
 Iramac France, 17bis Rue des Tileuls, 92 Boulogne-sur-Seine. Tel: 603.59.62.  
 Isadora, 143 Rue du Chateaufort, Paris IR. Tel: 783.79.35. Pres.: Jean Louis Tersiguel; Dir.: Klaus Schulze. (Distributed by RCA).  
 J A D E Disques, 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.04.89. Telex: 66590. Dir.: Alain Jaillard. (Distributed by Barclay).  
**Label:** (Represented) Muza (Poland).  
 J C Roche, see Le Chant du Monde.  
 J C R (Disques), La Roche d'Aigne Iteuil, 86240 Liguge. Mng. Dir.: Jean-Claude Riffaud.  
 J M B, see Polydor.  
 Jacques Canetti, see Radio-Programmers & Disc 'AZ'.  
 Jare Int'l, see Trema.  
 Jazz Odyssey, see Disc 'AZ'.  
 Jazz Selection, see Vogue.  
 Jockey, see LouLou Gaste.  
 Johanna Group, see KJCD.  
 Junior Prod'ns, 9 Rue Verniquet, 75017 Paris. Tel: (01) 754.77.30. Pres. & Dir. Gen.: Franklin Loufrani. (Distributed by Sonopresse).  
 K J C D Music, 64 Rue Sadi Carnot, 93170 Bagnole. Tel: 360.95.52/54.74. Gen. Dir.: Benoit Kaufman; Admin. Dir.: Michel Cron.  
**Label:** (Owned) Johanna Group.  
 Kaleidoscope, see Vogue.  
 Kalendour, see Phonogram.  
 Kelenn (Studio), Kerivin, 29215 Guipavas. Tel: (1698) 84.61.18. (Licensed to Phonogram).  
 Keltia, see Phonogram.  
 Kiosque d'Orphie, see Verseau.  
 Kiswell Music, see Motors.  
 Kouma, see Sonodisc.  
 K-tel, 42-44 Rue Lamarck, Paris 18. Tel: 252.43.23. Pres.: Mark Rosenfeld; Sales Assoc.: Jean Yves Le Bars.  
 Kuklos Corp., 22 Rue Ballu, 75009 Paris. Tel: (01) 285.83.00. Pres. & Dir. Gen.: Hubert Ballay; Gen. Mgr.: Lucien Salles; Sales Mgr.: Michele Dahan. (Distributed by Barclay).  
 L E M Recs., 2 Blvd. de la Republique, 77230 Dammartin-en-Goele. Tel: 436.31.59. Promo.: Guy Chekler.  
 L M C E (Lido Music Champs-Elysees), 78 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.53.50.  
 L M N, see WEA Filipacchi.  
 L T M, see Les Trois Mousquetaires.  
 Michel Laguens Org., 47 Av. Paul-Doumer, 75016 Paris. Pres.: Michel Laguens.  
 Lazer, see Carrere.

Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel.  
**Label:** (Owned) ML—Michel Legrand.  
 Francis Lemarque (Les Prod'ns), 18 Av. du Mesnil, 94 La Varenne-St. Maur. Tel: 883.34.21  
 Liberty, see United Artists.  
 Libet (Disques), 18 Rue Carnot, 76700 Harfleur. Gen. Mgr.: Guy Libet.  
 Line, see LouLou Gaste.  
 Linguaphone (Institut), Centre Nobelia, 12 Rue Lincoln, 75008 Paris. Tel: (01) 359.30.74.  
 Lisa Recs., 17 Rue du Val-Fléury, 91800 Brunoy. Tel: 48.09.31. Dir.: Mr. LeFessier. (Distributor)  
 Locomotive (Disques), 47 Av. Paul-Doumer, 75016 Paris. Tel: (01) 520.37.53. (Licensed to Disc 'AZ' & RCA)  
 Lumen, see Studio SM.  
 M G M, see Polydor.  
 M G O Int'l, 20 Rue Montbrun, 75014 Paris. Tel: (01) 707.33.56. Pres.: Jean-Pierre Martin.  
 M L, see RCA.  
 M L—Michel Legrand, see Michel Legrand.  
 M P D Prod'ns Sonores (Mirilton), 35 Av. du Bac, 94 La Varenne-St. Hilaire. Tel: 883.53.29. Gen. Mgr.: Louise Pon.  
**Labels:** (Owned) MPD, Mirilton.  
 M P 2000, see Montparnasse 2000.  
 Mad Music, see WEA Filipacchi.  
 Maggy Music Prod'ns, 134 Rue d'Avron, 75020 Paris. Tel: (01) 900.23.33.  
 Magie Noire, see PAA.  
 Magique, see Sonopresse.  
 Mahogany, see Barclay.  
 Majestic, see Jacques Canetti.  
 Malypense, see Barclay.  
 Marouani (Disques), 143 Av. du General de Gaulle, 92000 Neuilly. Tel: 637.25.80. Dir.: Alain Marouani.  
 Maxi, 67 Rue de Provence, 75009 Paris. Tel: (01) TRI 19.41.  
 Melba (Disques), 20 bis Rue Louis Philippe, 92200 Neuilly-sur-Seine. Tel: 624.96.25. Gen. Mgr.: Alain Boublil.  
 Mercury, see Phonogram.  
 Meys SarL (Disques), 10 Rue St. Florentin, 75001 Paris. Tel: (01) 260.18.36/85.05. Gen. Mgr.: Gerard Meys. (Distributed by CBS).  
 Mirilton, see MPD.  
 Mistral (SAM), 26 Rue du Chateau-d'Eau, 75010 Paris. Tel: (01) 208.28.85.  
 Mode, see Vogue.  
 Peggy Monclair (Prod'ns Musicales), 4 Rue du Bac, 78290 Croissy. Tel: 976.28.29.  
 Mondiale Show, see Phonogram.  
 Mondiodis, 60 Rue Fondary, 75015 Paris. Tel: (01) 566.99.65.  
 Mondiomusic, see Vogue.  
 Montparnasse 2000, 27 Rue Brea, 75006 Paris. Tel: (01) 325.02.02, 326.41.72.  
**Labels:** (Owned) IML, MP 2000, ST GDP; (distributed) Zero Int'l.  
 Int'l reps.: Argentina (Annibal Libenson), Australia (Castle), Belgium (Prestation), Canada (Creasound), Germany (Immus), Italy (Flipper), Japan (Yamanami), Lebanon (SMT Film), Scandinavia (Nordiska in Sweden), Spain (Harmony), UK (United Artists), Uruguay (Annibal Libenson).  
 Motors (Disques) (IFPI), 26 Ave. Kleber, 75116 Paris. Tel: (01) 723.44.37/87. Telex: 611130. Pres.: Francis Dreyfus; Sales Mgr.: Jean-Claude Rosier; Int'l Mgr.: Stanislas Witold. (Distributed by Polydor).  
**Labels:** (Owned) Eden Roc, Motors; (licensed domestic) Ayachi Music, Kiswell Music; (licensed foreign) Charly, Hush Music, Quarz Music (all UK).  
 Int'l reps.: Belgium (Vogue), Brazil (Sigem), Canada (SMCL), Greece (Emial), Israel (Gal-Ron), Switzerland (DL).  
 Mouche, see Sonopresse.  
 Mouloudji, see Disc 'AZ'.  
 Musica Recs., 39 Rue Huguierie, 33000 Bordeaux. Tel: (56) 48.47.30. Dir.: Alain Boucanus.  
 Music-Control (IFPI), 35 Rue La Boetie, 75008 Paris. Tel: (01) 225.17.44/90.89. Gen. Mgr.: C. Flinaux; Ass't Mgr.: G. Zanni.  
**Label:** (Licensed) 3A (Martinique).  
 Int'l rep.: Netherlands (Dureco).  
 Music for Pleasure (IFPI), 57 Blvd. de la Republique, 78400 Chatou. Tel: 976.30.79. Telex: 60288. Mng. Dir.: Michel P. Bonnet; Gen. Mgr.: Gerard Delorme; Prod. Mgr.: Bernard Amblard-Ladurantie.  
**Labels:** (Owned) Classics for Pleasure, Music for Pleasure, Sounds Superb.  
 Music Radio Promos., 37 Rue G. Carel, 76450 Cany. Dir.: Daniel Lefebvre.  
 Int'l firm represented: Music Radio Promos. (UK).  
 Music Union, 42 Rue Brunel, 75017 Paris. Tel: (01) 380.45.00. Telex: 290425. Pres. & Dir. Gen.: Mr. Ballet.  
 Musidisc-Europe (Societe) (IFPI), 99 Rue de la Republique, 92801 Puteaux. Tel: 775.10.82. Telex: 630946. Pres.: Francois Grandchamp des Raux; Artistic Dir.: Arnauld de Frobenville; Prod'n Mgr.: Jean-Jacques Timmel; Int'l Repertoire: Jocelyne Szabel.  
**Labels:** (Owned) America, Festival, Musidisc; (licensed) Arhoolie (USA), Fantasy (USA), Milestone (USA), Prestige (USA), Savoy (USA), Storyville (Denmark), Sun (USA), Vanguard (USA).  
 Int'l reps.: Austria (Bellaphon), Belgium (Phono Office), Canada (GRT), Germany (Bellaphon), Japan (Nippon Columbia), Mexico (Musart), Netherlands (Negram), Switzerland (Disques-Office), UK (CRD).  
 Musique de Tous les Temps, see Harmonia Mundi.  
 Musique Pour L'Image, 21 Rue d'Aguesseau, 92100 Boulogne. Tel: 604.54.50. Gen. Mgr.: Robert Viger; PR Mgr.: Inge Viger.  
 Musique Vivante, see Harmonia Mundi.  
 Mustang, see Carabine & Polydor.  
 National, see Bloc-Music & Paris-Reco.  
 Neuilly, 11 Av. Bourgain, 92130 Issy les Moulineaux. Tel: 645.17.01. Gen. Mgr.: Claude Horvais; Promo.: Jean-Michel Benechie.  
 Nogueira, see Disc 'AZ'.

Serving Music Since 1853

**PAUL  
BEUSCHER**

FRANCE'S LARGEST  
DEALER  
DISTRIBUTOR  
AND RETAILER  
OF MUSIC  
AND MUSIC  
INSTRUMENTS

One of FRANCE'S  
Leading Music  
Publishers!

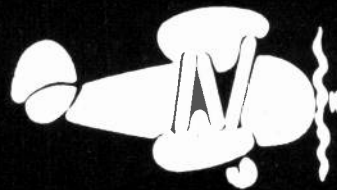
Offices and Retail Stores:  
23-25-27-29 and  
35 Boulevard Beaumarchais,  
Paris. Telex No: 670-877

Nonesuch, see WEA Filipacchi.  
 Norbett Aleman (Prod'n), see Carrere.  
 Number One, see LouLou Gaste.  
 Numera Recs., 52 Rue de Crimée, 75019 Paris. Tel: (01) 205.71.34.  
 O M, see Detry.  
 Odeon, see Pathe Marconi EMI.  
 L'Oiseau Musicien, 84640 St. Martin de Castillon. Tel: (90) 75.20.99. Chief Exec.: Jean-Claude Roche.  
**Labels: (Owned)** L'Oiseau Musicien, Jean C. Roche.  
**Int'l reps.:** Belgium (Barclay), Canada (Archambault), Denmark (Librairie Francaise Thomassen), Germany (Bellaphon), Italy (Vedette), Netherlands (CNR), Portugal (Rapsodia), Sweden (Amigo), Switzerland (LLN).  
 Okapi, see Sonopresse.  
 Or, see Salvador.  
 Orange, see Detry & Phonogram.  
 Orfeus, 38 Av. de l'Opera, 75002 Paris. Tel: (01) 633.66.10. Chief Exec.: Stephan Tabakov; Gen. Mgr.: Irene Kulikowski; Sales Mgr.: Claudine de la Riviere.  
**Int'l reps.:** Brazil (Top Tape), Germany (Ariola-Eurodisc), Italy (CBS-Sugar), Japan (RCA Victor), UK (Polydor).  
 Orgues Historiques, see Harmonia Mundi.  
 Orlando, see Carrere.  
 Orpheus, see Compagnie Generale du Disque.  
 Orpheus-Disques, 24 Rue Assalit, 06000 Nice. Tel: (16, 93) 85.48.95. Comm'l Dir. & Gen. Mgr.: Gerard Combe. (Importer of classical, lyrical & international folklore records.)  
**Labels: (Imported)** Angel, Assimil, BASF, CBS, Candide, Columbia, DG, Decca, EMI, Everest, Hungaroton, London, Melodiya, Monitor, Nonesuch, Odyssey, Philips, RCA, Request, Saga, Seraphim, Supraphon, Turnabout, Vanguard, Victrola, Vox-Box.  
 P A A (Productions Artistiques Africaines), 98 Blvd. Auguste Blanqui, 75013 Paris. Tel: 707.18.78. Mng. Dir.: Jean Paul Normand.  
**Labels:** Aldiana, Magie Noire.  
 P E S (Production & Eds. Sonores), 38 Rue du Colisee, 75008 Paris. Tel: (01) 225.52.99.  
 Pacific, see Vogue.  
 Panorama de la Guitare, see RCA.  
 Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.  
**Labels: (Owned)** National, President; (represented) Crown (UK), Deacon (UK), Ofir (Portugal).  
 Pathe, see Pathe Marconi EMI.  
 Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00. Telex: 280161. Mng. Dir.: Francois Minchin; Dir. Gen.: Michel P. Bonnet; Sales Mgr.: Yves Crevoisier; Prod'n Mgr.: Michel Poulain.  
**Distribution Center: SODIP, 95005 St. Owen-l'Aumone, Zone d'Activite des Bethunes, Rue de l'Equerre, BP 497, 95005 Cergy Cedex. Tel: 037.92.27.**  
**Labels: (Owned)** Columbia, Ducretet Thomson, EMI, Odeon, Pathe Marconi, Pathe, Punch, Trianon, Voix de Son Maitre-VSM; (licensed) Apple (UK), Arista (USA), Baidophon (Lebanon), Bell (USA), Belter (Spain), Bovema (Netherlands), Cairophon (Lebanon), Capitol (USA), Da Capo (Italy), Dicap (Chile), Durium (Italy), Electrola (Germany), PDU (Italy), Project 3 (UK), RAK (UK), Red Bus (UK), Rocket (UK), Sonet (Sweden), Soul (USA), Soutelphan (Egypt), Taml (USA), Trova (Argentina), Telefunken (Germany), Toshiba (Japan), Voix de l'Orient (Lebanon), Voix de l'Islam (Egypt).  
**Int'l reps.:** Bolivia (Discolandia), Colombia (CBS), Czechoslovakia (Artia), Dominican Republic (Julio Tonos), Ecuador (IFESA), Israel (CBS), Japan (Toshiba), Nicaragua (Sonido), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho), Thailand (Kamol Sukosol), Uruguay (Palacio de la Musica), USA (Peters Int'l), Venezuela (Corp. Los Ruices), Yugoslavia (Jugoton), rest of world (EMI).  
 Pergola, see WEA Filipacchi.  
 Nicolas Perides (Eds. & Prod'n Musicales), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides. (Distributed by Disc'AZ).  
**Label: (Owned)** Productions Perides.  
 Petit Escargot, see Sibecar.  
 Le Petit Menestrel, see Ades.  
 Philips, see Phonogram.  
 Phonogram SA, 24 Blvd. de Hopital, 75005 Paris. Tel: (01) 336.32.30. Telex: 27673. Pres.: Louis Hazan; Gen. Mgr.: Jacques Caillart; Sales Mgr.: Marc Grandemange; Prod. Mgr.: Roger Maruani.  
**Labels: (Owned)** Fontana, Impact, Mercury, Philips, Vertigo; (licensed) Disques H, Kalendour, Kelenn, Zagora; (distributed—not licensed) Biram, Charisma (UK), ECM (Germany), Island (UK), Keltia, Mondialte Show, Orange.  
**Int'l reps.:** Canada (London), rest of world (Phonogram).  
 Phonographiques Tournesol (Eds.), 68 Rue Lhomond, 75005 Paris.  
 Pickwick, 14 Rue de Clichy, 75009 Paris. Tel: (01) 526.34.08, 874.16.82. Dir. Gen.: Michel Boucays; Sales Mgr.: Marc Sylvain.  
 Pilot, see Detry.  
 Pin Pin Music 16 Rue Larrey, 75005 Paris. Tel: (01) 331.58.19, 587.00.22. Gen. Mgr.: Odette Sciort; Int'l Mgr.: Caroline Sciort.  
**Label: (Owned)** Communication.  
 Playasound, see WEA Filipacchi.  
 Plein Soleil, see Bagatelle.  
 Poesie Pour Tous, see Hughes Desalle.  
 Pole, see Dave.  
 Polydor SA (IFPI), 2 Rue Cavallotti, 75882 Paris Cedex 18. Tel: (01) 522.05.39. Cable: POLYDORDISC. Telex: 650522. Mng. Dir.: Jacques Kerner; Creative Servs. Mgr.: Andre Asseo.  
**Home office:** Germany.  
**Labels: (Owned)** Archiv, DG, MGM, Polydor, Triumph, Trump, Verve; (distributed) Ades, Carissima, JMB, Motors, Mustang, Topkapi, WIP; (licensed) Cube (UK), EG (UK), Hispavox (Spain), Jet (UK), Phil Spector Int'l (USA), RSO (USA), Ring-O (USA), State (UK), Track (UK), UK (UK), Virgin (UK).  
 Polygram SA (IFPI), 53 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 225.70.40. Telex: 270673 (Phonogram). Pres.: Georges Meyerstein-Maigret.

**Note:** In France Polygram coordinates among others the activities of the following companies: Phonogram SA & Polydor SA (recordings), CIDIS (studios, factories, distribution), Telecip (creation, production & international distribution of programs for TV & movies), DMS-Polymedia (tapes & video recordings), Intersong-Tutti & Chappell SA (music publishing).

Polymnie, see Verseau.  
 Polyphone, see Experience.  
 Portrait, see CBS.  
 Precieuses (Eds.), see Arabella.  
 President, see Bloc-Music & Paris-Recs.  
 Presta Music Cornelia Prod'ns, Rue Damiens, 92100 Boulogne. Tel: 603.81.08. Gen. Mgr.: Guy Boyer; Financial Dir.: Eliane Wargnier-Hollande.  
 Promodisc SA, 77440 Tracy en Multien. Tel: 435.51.08.  
**Labels: (Owned)** BYG, Goody.  
 Prosadis, 14 Av. Hoche, 75008 Paris. Tel: (01) 622.45.00. Mgr.: Claude Deffe; PR Mgr.: Beatrice Cardon.  
 Publicis-Musique, see Radio-Programmes.  
 Punch, see Pathe Marconi EMI.  
 Quadra Recs., 56 Rue d'Auteuil, 75016 Paris. Tel: (01) 224.76.74. Pres. & Dir. Gen.: Francois Dentan.  
 R C A SA (IFPI), 9 Av. Matignon, 75008 Paris. Tel: (01) 359.92.60. Mng. Dir.: Francois Dacla; Mktg. Mgr.: Marc Exiga; Sales Mgr.: Claude Caumeau.  
**Home office:** USA.  
**Labels: (Owned)** Black & White, Bluebird, Camden, Culture Classique, Culture Lyrique, Grands Musiciens, Inoubliables Interpretes, RCA, RCA Int'l, Red Seal, Sunbar, Victor, Victrola; (licensed domestic) Allegro, Archives Sonores, Discotheque de Paris, Encyclopedie de l'Orgue, Erato, Fiori Musicali, Locomotive, ML, Panorama de la Guitare; (licensed foreign) Kébec-Disc (Canada); BTM, CTI, Fania, Flying Dutchman, Gryphon Prod'ns, Kudu, LTG Exchange, Mericana, Midland Int'l, Phantom, Salvation, TK, Tom Cat. (all USA); Utopia (UK); (distributed—not licensed) BBZ, CY, Cavalier, FY, Isadora, Kings of Jazz (Italy), Saravah.  
**Int'l rep.:** Worldwide (RCA).  
 R C V (Rec. Consortium Vedette), 2-16 D3 Rue St. Saens, 75015 Paris. Tel: (01) 579.21.13. Pres. & Dir. Gen.: Mr. Ouiness; Artistic Dir.: Katia Quaile.  
 R I S (Record Int'l Serv.), 143 Blvd. Pereire, 75017 Paris. Tel: (01) 267.54.18. Chief Exec.: Alain Suchet; Gen. Mgr.: J.P. Rawson.  
 Radio-Programmes/Jacques Canetti, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 227.60.24. Cable: JACCANETTI. Pres.: Jacques Canetti; Dir. Gen.: Lucienne Canetti; PR: Francoise Canetti. (Distributed by Disc'AZ).  
**Labels: (Owned)** Jacques Canetti, Majestic, Publicis-Musique.  
 Red, see Sopredim.  
 Red Seal, see RCA.  
 Reprise, see WEA Filipacchi.  
 Ricordi, 3 Rue Rocquepine, 75008 Paris. Tel: (01) 359.15.07. Pres.: Guido Rignano.  
 Rigolo, see Salvador.

Riverboat, see Societe Francaise du Son.  
 Riviera, see Barclay.  
 Jean C. Roche, see L'Oiseau Musicien.  
 Roy, see Bloc-Music.  
 S E R P (Societe d'Etudes & Relations Publiques) Disques (IFPI), 6 Rue de Beaune, 75007 Paris 7. Tel: (01) 261.09.73.  
**Int'l rep.:** Belgium (BIAC).  
 S F P P (Societe Francaise de Prod'ns Phonographiques), 14-16 Rue Clement Bayard, 92300 Levallois-Perret. Tel: (01) 737.62.10. Mng. Dir.: Michel Bachelet.  
 S M, see Studio SM.  
 S T GDP, see Montparnasse 2000.  
 Safta-Anthologie Sonore, see Ades.  
 Saga Recs., 55 Rue Pierre Charron, 75008 Paris. Tel: 225.32.66. Mgr.: Jean-Luc Azoulay.  
 Saiga, 49 bis Av. Hoche, 75008 Paris. Tel: (01) 227.16.34. Artistic Dir.: Andre Tissot, Claude Lemoine; Prod'n Dir.: J. Milgram; Promo. Dir.: Gerome Camilly.  
 Salvador (Prod'ns Artistiques & Musicales), 6 Pl. Vendome, 75001 Paris. Tel: (01) 260.87.80, 260.87.05. Pres. & Dir. Gen.: Jacqueline Salvador; Gen. Mgr.: Henri Salvador.  
**Labels: (Owned)** Or, Rigolo, Salvador.  
 Saravah, (Eds.), 22 Rue des Abbesses, 75018 Paris. Tel: (01) 252.47.20. Telex: 64438. (Distributed by RCA).  
 Sava, see Bagatelle.  
 Schott Freres Sarl., 35 Rue Jean Moulin, 94300 Vincennes. Tel: 374.30.95. Dir.: Jean-Jacques Junne. (Distributor/Importer)  
**Labels: (Distributed—not licensed)** Alpha (Belgium), Baerenreiter (Germany), Cantate (Germany), Da Camera (Germany), Jecklin (Switzerland), Monitor (USA), Schwann (Germany), Toccata (Germany), Wergo (Germany).  
 Sedec, see WEA Filipacchi.  
 Segpa, see WEA Filipacchi.  
 Sforzando/Sirocco (Eds. Musicales), 42 Rue Laugier, 75017 Paris. Tel: (01) 267.04.69, 766.23.64. Telex: 260717. Chief Exec.: Roger Tokarz.  
**Label: (Owned)** Sirocco.  
**Int'l reps.:** Australia (EMI), Belgium (Vogue), Canada (ATV, Polydor), Germany (CBS, Polydor, Siegel), Japan (Polydor), Netherlands (Barclay), New Zealand (EMI), Scandinavia (Philips), South Africa (EMI), UK (ATV, Spark), USA (ATV, Polydor).  
 Shandar (Disques), 40 Rue Mazarine, 75006 Paris. Tel: (01) 326.84.35. Dir.: Chantal Darcy. (Distributed by Disc'AZ)  
 Sibecar, Prod'ns Musicales, 99 Rue de Vaugirard, 75006 Paris. Tel: (01) 544.55.31. Dir.: Gilles Bleiveis; Ass't Dir.: Sylvie Cuau. (Distributed by CBS).  
**Labels: (Owned)** L'Escargot, Petit Escargot; (licensed foreign) Le Nordet, Presqu'ile (both Canada).  
**Int'l reps.:** Belgium (CBS), Switzerland (Evasion).  
 Sigem (Sistema Globo de Edicoes Musicais), 23 Rue Scheffer, 75016 Paris. Tel: (01) 704.12.20. Contact: Elyane Georgette Peyrot.  
**Home office:** Brazil.



# ferber studios

56, rue du Capitaine Ferber - 75020 PARIS  
 TEL : 636.31.01 - 31.02 - 31.03  
 Télex 670379

Sirenes Musique SarL, 4 Rue Bonnier d'Alco, 34000 Montpellier. (Rack Jobber).  
**Label: (Represented)** Romantic (USA).  
 Siromco, see Storzando/Siromco.  
 Slim Pezin (Prod'n), see BBZ.  
 Societe Francaise du Son (Sofrason), 30 Rue Beaujeu, 75008 Paris. Tel: (01) 766.01.01. Cable: DECCADIS. Telex: 2801 50. Chm.: E. W. Pelgrims de Bigard; Deputy Gen. Mgr.: X. Pelgrims de Bigard; Sales Mgr.: J.P. Devorsine; Ass't to Gen. Mgmt.: Robert Oegas.  
**Labels: (Owned)** African, Fiesta, IPG, Vega; (licensed) Argo, Black Lion, Chapter One, Cross Over, Decca, Deram, Freedom, L'Oiseau Lyre, Threshold, (all UK); Nova (Germany), Pink Elephant (Netherlands); Audio Fidelity, London (both USA); (distributed—not licensed) Adele, Black & Blue, Riverboat.  
**Int'l reps.:** Belgium (Fonior), Canada (Peters Int'l), Germany (Bellaphon), Japan (Teichiku), Netherlands (Dureco), USA (Peters Int'l).  
 Soda, 29 Rue de Marignan, 75008 Paris. Tel: (01) 225.68.19, 633.36.48. Telex: 250973. Pres.: Roger Choukroun.  
**Labels: (Owned)** Soda; (licensed) Cotton (USA).  
 Sofrason, see Societe Francaise du Son.  
 Solid State, see United Artists.  
 Sonafrix, see Sonodisc.  
 Sonodisc (Societe Nouvelle de Distribution de Disques), 85 Rue Fondary, 75015 Paris. Tel: (01) 577.30.34. Telex: 204018. Gen. Mgr.: Marcel Perse, Sales Mgr.: Michel David.  
**Labels: (Owned)** Esperance, Kouma, Sonafrix; (licensed) Ararat (Armenia), Gema (Latin America), Imavox (Portugal), Lys (Armenia), SLD (Lebanon), Secco (Latin America), Songhoi (Africa), Sono Cairo (Egypt), Sylphione (Africa), Tapeac (Brazil), Tropical (Latin America), Voice of Stars (Lebanon); (distributed—not licensed) Debs (West Indies), Dynamic, Francis Bebey (Africa) GD (West Indies), Mancool Maniatakis (Africa), Vacances (West Indies), Voix du Liban (Lebanon).  
**Int'l reps.:** Australia (Carinia), Belgium (Polydor), Canada (Almada), Egypt (Sono Cairo), Germany (Bellaphon), Italy (CBS-Sugar), Japan (Japan Musical Express), Lebanon (Voice of Stars), Luxembourg (Polydor), Morocco (Univers Dist'n), Netherlands (Sound Prods.), Nigeria (EMI), Portugal (Imavox), South Africa (CCP), Spain (Marfer), Sweden (Amigo), Switzerland (Disques-Office), Tunisia (Khari-Rie Fiscoor), UK (CRD, John G. Deacon), USA (International Book).  
 Sonopresse SA, 35-37 Violet, 75015 Paris. Tel: (01) 578.65.40.  
**Branch: 75015 Paris, 37 Rue Violet.** Tel: (01) 567.67.01. Mgr.: Gerard Tournier; Prod'n: Naps Lamarche.  
**Labels: (Owned)** Gerard Tournier, Sonopresse; (distributed) Aquarius, Blue Note, Cazanne, Charles Talar, Cobra, Gamma, International Shows, Junior Prod'ns, Magique, Mouche, Okapi, Transatlantic, United Artists.  
 Sopredim, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 766.42.22. Chief Exec.: Suzy Haim.  
**Labels: Carreste, Red.**  
 Soul Posters, 6-8-10 Blvd. Jourdan, 75014 Paris. Tel: (01) 589.43.72. Telex: 204741. Pres. & Dir. Gen.: Jean-Christophe Pelletier. (Distributed by Barclay).  
 Soul Rec., see Diffudisc.  
 Soumere (Disques), 109 Av. Victor Hugo, 75116 Paris. Tel: (01) 704.62.16. Owner: Jack-Henri Soumere.  
 Sounds Superb, see Music for Pleasure.  
 Spleen Recs. SarL, 12 Quai des Celestins, 75004 Paris. Dir. Gen.: Jean-Mary Ferrant; Comm'l Dir.: Alain Fleury; Foreign Relations: Chantal Ferrant.  
 Stil (Eds.), 76 Blvd. de Vincennes, 94120 Fontenay sur Bois. Studio 10, see Bagatelle.  
 Studio SM (IFPI), 3 Rue Nicholas Chuquet, 75017 Paris. Tel: (01) 267.01.37/02.63. Pres.: Maurice Robreau; Gen. Mgr.: Louis Bricard; Sales Mgr.: Jean-Paul Lemaire; PR: David Sciortino.  
**Labels (Owned)** Arc en Ciel, Encyclopedie Cecumenique Audiovisuelle, Lumen, SM, Unidisc.  
**Int'l reps.:** Belgium (Edibon), Canada (Select).  
 Studio 10, see Bagatelle.  
 Sunbar, see RCA.  
 Sunset, see United Artists.  
 Swing, see Vogue.  
 Sysmo Recs., 136 Rue Championnet, 75018 Paris. Tel: (01) 255.64.42. Gen. Mgr.: Dominique Samarcoq.  
 Tele Cine Disques, 27 Rue de Richelieu, 75001 Paris. Tel: (01) 266.22.14.  
 Teme, see Barclay.  
 Temporel, 2 Rue du Marquis-de-Mores, 92380 Garches. Tel: 970.46.00. Dir.: Guy Beart.  
 Tonus-Plaisir des Dieux., see Diffudisc.  
 Topkapi (Eds. & Prod'ns), 9 Rue de Versailles, 92430 Marnes-La-Coquette. Tel: (01) 970.61.98. Cable: KLUGER. Telex: 691344. Chief Exec. Huguette Ferly-Kluger. (Distributed by Polydor).  
 Transatlantic, see Sonopresse.  
 Transmedia Int'l (Prod'ns), Les Sablons, 33400 Tablance. Tel: (56) 48.56.45. Mgr.: Bob Deschamps.  
 Trema (IFPI), 62 Rue Pierre Charron, 75008 Paris. Tel: (01) 256.08.82. Cable: TREMATCH. Telex: 630170. Co-Pres.: Jacques Revaux, Regis Talar; Mktg. Mgr.: Alain Revaud; Int'l Mgr.: Claude Ebrard. (Distributed by RCA).  
**Labels: (Owned)** Jare Int'l, Trema.  
**Int'l reps.:** Belgium (Phonogram), Canada (Kebec), Greece (EMI), Japan (Nippon Columbia), Mexico (Musart), Netherlands (Dureco), South America (RCA), Switzerland (Disques-Office).  
 Les Treteaux Int'l, 20 Allee St. Exupery, 92390 Villeneuve-la-Garenne. Tel: 752.16.55, 798.12.84.  
 Trianon, see Pathe Marconi EMI.  
 Triumph, see Polydor.  
 Les Trois Mousquetaires, 26 Rue du General Delestraint, 75016 Paris. Tel: (01) 527.83.77.  
**Int'l branch: USA.**  
**Label: (Owned)** LTM.  
 Trump, see Polydor.  
 Tuba, see Box Office.

Typic (Ed. Julio Garzon), 13 Rue de l'Echiquier, 75010 Paris. Tel: (01) 770.39.15. Pres. & Dir. Gen.: Louis Garzon.  
 U A Latino, see United Artists.  
 1 HP, 105 Rue de Normandie, 92403 Courbevoie. Tel: 788.09.46. Pres.: Pierre Jaubert; Gen. Mgr.: Ronnie Buttacavoli; Sales Mgr. Christiane Ounou.  
**Label: (Owned)** Calumet.  
**Int'l reps.:** Germany (Bellaphon, DG), Italy (Font-Cetra), Japan (Victor), UK (Creole), USA (Prestige).  
 Unidisc, see Studio SM.  
 Unidisc, 31 Rue de Fleury, 75006 Paris. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Dir. Gen.: Serge Letort; Sales Mgr.: Jeannine Monier.  
**Int'l reps.:** Belgium (Anvers Radio), Canada (Andre Perrault), Switzerland (Evasion).  
 United Artists (France) SA, 48 Av. Victor Hugo, 75783 Paris cedex 16. Tel: (01) 727.89.19. Telex: 610617. Pres.: Eddie Adamis; Press & Promo.: Michel Nicollet. (Distributed by Sonopresse).  
**Home office: USA.**  
**Labels: (Owned)** Blue Note, Liberty, Solid State, Sunset; UA Latino, United Artists; (represented) Avalanche (USA), Fama (USA).  
 Uniteledis, see Le Chant du Monde.  
 Utopia, see Gomelsky Eggers.  
 Valois, see Baerenreiter & Le Chant du Monde.  
 Vega, see Societe Francaise du Son.  
 Verchuren, see Disc AZ.  
 Vergara, see Arabella.  
 Versailles, see CBS.  
 Versaeu-Centre d'Art, PO Box 44, 31012 Toulouse Cedex, 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71. Mgrs.: Michel Barthes, Pierre Lavie.  
**Labels: (Owned)** CANF, Polymnie, Versaeu (distributed by Experience); (Distributed) Antares, Kiosque d'Orphe.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Vice Versa, 354 Rue Lecourbe, 75015 Paris. Tel: (01) 531.56.35. Pres.: Gerard Entremont.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Video Concept, 34 Rue Auber, 06000 Nice. Tel 88.78.29. Comm'l Dir.: Mr. Maillet. (Distributor).  
 Vista, see Walt Disney & Ades.  
 Vogue PIP (Prod'ns Int'l les Phonographiques) (IFPI) 82 Rue Maurice Grandcoing, 93430 Villetaneuse. Tel: 821.25.00. Cable: VOGDISC Paris. Telex: 620380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.  
**Int'l branches:** Belgium, Netherlands (VIP), Switzerland (CPSA).  
**Labels: (Owned)** Carrousel, Contrepoint, Jazz Selection, Kaleidoscope, Mode, Mondo Music, Pacific, Swing, Vogue; (licensed) Casablanca (USA), Font-Cetra (Italy), GNP Crescendo (USA), Kingdom (UK), Marfer (Spain), Pye (UK), Pyramid (USA), Right On! (USA), Roadshow (USA), Roulette (USA), Satril (UK), Som Copacabana (Brazil), Sonet (UK).  
**Int'l reps.:** Australia (Festival), Brazil (Som), Canada (London), Central America (Onda Nueva), Germany (Bellaphon), Italy (Font-Cetra), Japan (Toho), Mexico (Musart), Panama (Onda Nueva), South Africa (Teal), Spain (Marfer), UK (Pye), Yugoslavia (Jugoton).  
 Voix de Son Maître—VSM, see Pathe Marconi EMI.  
 Vygon, see Bloc-Music.  
 W E A Filipacchi Music (IFPI), 70 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.12.90. Telex: 660816. Pres.: Daniel Filipacchi; Gen. Mgr.: Bernard de Bosson; Sales Mgr.: Geoffroy du Laz.  
**Distribution & accounting branch:** 18-30 Rue St. Antoine, 93 Montreuil.  
**Home office: USA, WEA Int'l.**  
**Labels: (Owned)** Asylum, Atco, Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (licensed domestic) Arcane, Calliope, Comanche, Delta France, Eurodisc, Flash, General Music France, Heloise, Henry, Hexagone, Ion, LMN, Mad Music, Pergola, Playasound, Sedec, Segpa, WIP, Yuki Music; (licensed foreign) Antic (UK), Bearsville (USA), Bronze (UK), Chrysalis (UK), Curtom (USA), Dean (USA), DiscReet (USA), Embryo (USA), Evasion (Switzerland), Les Gemaux (Canada), Little David (USA), Manticoe (UK), Midi (USA), Pacha (Canada), Raft (UK), Rolling Stones (USA), Signpost (USA), Swan Song (USA).  
 W I P Prod'ns SA, 50 Rue de Miromesnil, 75008 Paris. Tel: 265.09.71, 266.56.83. Pres. Dir. Gen.: Simon Wajntrob, Alain Krief; Promo.: Jean-Paul Barkoff. (Licensed to WEA Filipacchi, distributed by Polydor).  
 Warner Bros., see WEA Filipacchi.  
 Welp, 18 Rue de Pigalle, Paris 9. Tel: (01) 874.24.41. Pres.: M. Bepi Fontana.  
 Yuki Music, see WEA Filipacchi.  
 Zagora (Eds. & Prod'ns), 9 Rue de Versailles, 92430 Marnes-La-Coquette. Tel: (01) 870.61.98. Chief Exec.: Huguette Kluger. (Distributed by Phonogram).  
 Zero Int'l, see Montparnasse 2000.

## ● music publishers

A L M (Eds. Musicales), 45 Rue Vaneau, 75007 Paris. Tel: 222.06.82.  
 A R B (Eds.), see Francis Dreyfus/Labrador.  
 A R T Music-France, 62 Rue Pierre Charron, 75008 Paris. Tel: (01) 256.08.82. Cable: TREMATCH. Telex: 630170. Pres.: Regis Talar; Int'l Mgr.: Claude Ebrard.  
**Affiliate:** Marcy Music.  
**Int'l firms represented:** AA Music Adamo (Belgium), M&M (UK).  
**Int'l rep.:** Japan (Watanabe).  
 Abilene Music, see Robert Salvat.  
 Acuff-Rose SarL, see Chappell.  
 Adele, La Garde Dieu, 77370 Nangis. Tel: 408.10.30. Pres. Simone Perret; Artistic Dir.: Pierre Perret.  
 Ades (Eds.), 54 Rue St. Lazare, 75009 Paris. Tel: (01) 874.85.30.  
 Adorna Music, 12 Rue Desire Ruggieri, 75018 Paris. Tel: (01) 254.14.20.

Agea, 11 Rue de Miromesnil, 75008 Paris. Tel: (01) 265.11.92.  
 Agel (Eds.), see Paul Beuscher.  
 Agence Musicale Int'l, see Sonopresse.  
 Agorila (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne. Tel: 25.18.73. Dir.: Mr. Meyzenc.  
 Air Board (Eds.), see Fresch Air.  
 Louis Alberti, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.50.16.  
 Norbert Aleman (Eds.), see Robert Salvat.  
 Alfie, see Groupe "1".  
 Alleluia, 10 Rue St. Florentin, 75001 Paris. Tel: (01) 260.85.05/18.36. Mgr.: Gerard Meys.  
**Affiliate:** Gerard Meys Eds. Musicales.  
 Allmusic-Beuscher (Eds.), see Paul Beuscher.  
 Allo Music, 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Telex: 280245. Pres.: Max Amphoux; Int'l Mgr.: Maurice Bouchoux. (See Sonopresse).  
**Affiliates:** Leros Music, Paille Music, Robin Song Music.  
**Int'l firms represented:** Alshire (USA), Andustin (USA), Barn (UK), Brent (USA), Butterfly (Germany), Neryynn Conn (UK), Creole (UK), Levine/Brown (USA), Nimbuss 9 (Canada), Northern Songs (UK), Proboscis (USA), St. Anne's (UK), Lawrence Wright (USA).  
 Alpha (Eds. Musicales), 20 bis Rue Louis-Philippe, 92200 Neuilly Tel: 624.96.24. Mng. Dir.: Jacques Wolfson.  
 Alto Bluff/Aquarium Music, 354 Rue Lecourbe, 75015 Paris. Tel: (01) 531.56.35. Pres. & Dir. Gen.: Gerald Entremont.  
 Amour (Eds.), 30 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.  
 Amphion SarL, 9 rue d'Artois, 75008 Paris. Tel: (01) 359.15.07. Gen. Mgr.: Isabelle Berthou.  
**Int'l firms represented:** Kerby (Canada), Ricordi (Italy), B. Schott's Soehne (Germany), Universal (Austria, UK).  
**Int'l reps.:** Austria (Universal), Canada (Kerby), Denmark (Wilhelm Hansen), Italy (Ricordi), UK (UMP).  
 Andorra, 52 Rue de Faubourg St. Martin, 75010 Paris. Tel: (01) 607.45.91.  
 April Music, 3 Rue Freycinet, 75016 Paris. Tel: (01) 723.54.22. Telex: 620646. Pres.: Jacques Souplet; Gen. Mgr.: Pierre Hebrard.  
**Int'l firms represented:** Andover, Arden, Assorted, Aud-Lee, Barnaby & Claudine, Bengal Tunes, Benja-boone, Boom, Bread & Butter, Byrdland, Carrots, Concentric Prod'ns, Curnor, Dandelion, Dare, Destination, Durning, Eferam, Great Stoned, Integrity, Jaypaul, Kangaroo, Knob Hill, MacFay, Van McCoy, Mighty Three, Music Music Music, Music Maximus, Music Pool, Nelchell, Notes Show, Polygon, Red Stick, Rhineland, Robwil, Rock On, Conrad Rocks, Ronnat, Tuna Fish, Jeff Wayne, Wizard.  
**Int'l reps.:** Worldwide (April/Blackwood).  
 April Music Europe, 35 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 266.91.41. Cable: EUROCRI. Telex: 640329. Chief Exec.: Pierre Hebrard.  
 Aquitania, 52 Cours d'Alsace-Lorraine, 33000 Bordeaux. Tel: (56) 48.83.11.  
 Arabella SarL (Eds. Musicales), 18 Rue Beffroy, 92200 Neuilly sur Seine. Tel: 637.34.53. Cable: REQUINAS. Telex: 610767. Gen. Mgr.: Rene Cacheux.  
**Int'l branches:** Austria, Belgium, Netherlands, Spain, USA.  
 Arlequin (Eds.), 12 Blvd. Poissoniere, 75009 Paris. Tel: (01) 770.86.03.  
 Arpege (Eds.), see Paul Beuscher.  
 As-De-Trefle SA, 37 Rue de Miromesnil, 75008 Paris. Tel: (01) 224.40.92.  
**Affiliate:** Katema.  
 Atalante (Eds.), 10 Rue Damremont, 75018 Paris. Tel: (01) 606.88.35. Chief Exec.: Orlando; Gen. Mgr.: Rosy Nosek.  
 Automatic Banana, 37 Rue Violet, 75015 Paris. Tel: (01) 567.12.10.  
 Ayachi Music, see Francis Dreyfus/Labrador.  
 Charles Aznavour, see Chappell.  
 B Y G Music, 7740 Tracy-en-Multhen. Tel: 435.51 08.  
 Baboo Eds., 20 bis Rue Louis-Philippe, 92200 Neuilly Tel: 624.96.25. Dir. Gen.: Alain Boublil.  
**Affiliates:** Caradam, Caramel, Fil Rouge, Melba.  
 Baerenreiter (Eds.), 1 Allee Jean de Ockeghem, 37170 Chambray les Tours. Tel: (47) 28 10 02. Dir. Mr. Bernstein.  
 Pierre Baetz & Co., 52 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.45.91. Mgr.: Pierre Baetz.  
 Bagatelle SA (SACEM), 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. & Int'l Mgr.: Brigitte Bertholier-Spahn.  
**Affiliates:** Bourne France, Bridget Music, Gimnick, Plein Soleil. (all SACEM).  
**Int'l firms represented:** Aikatzar Corner, Athens, Big Sky, Big Ten, Black Leather, Bourne, Bucky, Bucenilis, Busybody, Callee, Camad, Cape Ann, C'est Music, Cheap Thrills, Chicken Fried, Chi-Sounds, Circusent, Curtom, Django, Dr. Livingstone I Presume, Dwarf, Ear-mark, Elbomo, Fiction, Fourth Floor, Grasshopper, Groper, Hargrove, Heavy Gravy, Ray Willie Hubbard, Jelly Roll, Joyride, Knee Trembler, Lark, Life Dance, Lonport, Lunch, McJohn, Mewg, Micache, Missing Link, Ivan Mogull, Mulligan, NFL Films, Neath, Nevoc, Ninandy, Nunn, Ozone, Passing Clouds, Peach, Petra, Pink, Plurbon Music, Public Domain Foundation, Quackenbush, Ram's Horn, Rolls Royce, Roswell, Scar, Serendipity, Sixteenth Avenue, Sky Forest, Songbirds of Paradise, Sorn, Southern Pines, Street People, Strong Arm, Suemiri, Three Dog Night, Tomeja, Triplot, Wemg, Wind, Wind Breeze, Yarone (all USA), Bourne, Bron, Osibisounds, Photoplay, Regency, (all UK).  
**Int'l rep.:** Canada (BAG).  
 Banana, 37 Rue Violet, 75015 Paris. Tel: (01) 567.12.10. Dir. Gen.: Jean Pierre Martel.  
 Banco (Eds.), see Robert Salvat.  
 Eddie Barclay (Nouvelles Eds.), 44 Rue de Miromesnil, 75008 Paris. Tel: (01) 265.87.80. Pres. Eddie Barclay; Mgrs.: Patrick Vilaret, Georges Le Derr.  
**Affiliates:** Bixio France, Briand, Colline, Comtesse, Crazy Horse, Dauphine, Goeland, Josephine, Marine, Mellin, Mirabel, Paletti, Piano Blanc, 707.  
**Int'l firms represented:** Alaska (UK), Dawnbreaker (USA), EMP (USA), Franco London (UK), Ricordi (Italy).



- Francis Baxter, 33 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.89.05. Dir.: Gen.: Francis Baxter.
- Jean Bergougnoux (Les Eds. Musicales), 3 Square Paul-Clau-del, 92390 Villeneuve-la-Garenne. Tel: 752.16.55, 798.12.84.
- Irving Berlin SarL, see Chappell.
- W. Bessel & Cie, 78 Rue de Monceau, 75008 Paris. Tel: (01) 522.02.13.
- Paul Beuscher (SACEM), 23-29 Blvd. Beaumarchais, 75004 Paris. Tel: (01) 271.22.11. Cable: ALLMUSIC. Telex: 670877. Gen. Mgr.: Philippe Seiller; Mgr. Rene Desmarty.
- Affiliates:** Eds. Agel, Eds. Allmusic-Beuscher, Eds. Arpege.
- Int'l firms represented:** Edward B. Marks (USA), Martin-Coulter (UK), New Music Corp. (Belgium). (SEE ADVERTISEMENT)
- Int'l rep.:** Belgium (Vedette).
- Gerard Billaudot, 14 Rue de l'Echiquier, 75010 Paris. Tel: (01) 770.14.46. Gen. Mgr.: Gerard Billaudot.
- Int'l reps.:** Germany (Muencher Musikgrosssortiment), Italy (Carisch), Japan (Buffet-Crampon), Spain (Real Musical), UK (United Music Publ's), USA (Theodore Presser).
- Bimbo Music, 78 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.67.80. Pres.: Laurent Rossi.
- Biram France (Eds.), see Bleu Blanc Rouge.
- Bixio France, see Eddie Barclay.
- Blac Music, 140 Rue de Courcelles, 75017 Paris. Tel: (01) 227.90.98. Dir. Gen.: Alain Couedryat.
- Bleu Blanc Rouge (Les Eds.), 9 Rue de Versailles, 92430 Marnes-La-Coquette. Tel: (01) 970.61.98. Cable: KLU-GER. Telex: 691344. Pres. & Gen. Mgr.: Hugette Ferly-Kluger.
- Affiliates:** Eds. Biram France, Eds. & Prod'n's Topkapi, Eds. & Prod'n's Zagora.
- Int'l rep.:** Belgium (Jean Kluger).
- Boa Music, see Claude Pascal.
- Boosey & Hawkes, 4 Rue Drouot, 75009 Paris. Tel: (01) 770.73.44.
- Bornemann (Eds.), 15 Rue de Toumon, 75006 Paris. Tel: (01) 326.05.88.
- Int'l reps.:** UK (United), USA (Belwin-Mills).
- Bourne France, see Bagatelle.
- Bousquet, 61 Faubourg St. Denis, 75010 Paris. Tel: (01) 770.15.35.
- Bretagne (Eds. Musicales), 43 Rue Fessart, 92100 Boulogne. Tel: 603.41.93. Contact: Martine Grossemey.
- Breton (Eds.), 3 Rue Rossini, Paris. Tel: (01) 824.86.19. Pres. Dir. Gen.: Mme. Raoul Breton.
- Briand, see Eddie Barclay.
- Bridget Music, see Bagatelle.
- C B E Le Vepar, 95 Rue Championnet, 75018 Paris. Tel: (01) 255.49.95.
- C N A I Fidsound, 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaing.
- C R E A C, 118 Blvd. Malesherbes, 75017 Paris. Tel: 622.09.69. Pub. Head: Alain Hanel.
- Calonn, 30 Rue Dr. Finlay, 75015 Paris. Tel: (01) 578.24.75, 578.15.18. Mng. Dir.: Patrick Chevalier.
- Affiliate:** Fiesta
- Gerard Calvi, 20 bis Rue Louis-Philippe, 92200 Neuilly. Tel: 637.50.04.
- Camara, 5 Rue Durintin, 75018 Paris.
- Camera One Eds., 106 Av. de Villiers, 75017 Paris. Tel: (01) 924.89.60, 757.68.05. Cable: PAMY.S. Telex: 640451. Mng. Dir.: Michel Seydoux.
- Carabine Music, see Syrinx.
- Caradam, see Baboo.
- Caramel, see Baboo.
- Caravage (SACEM), 6 Rue Alfred Roll, 75017 Paris. Tel: (01) 754.86.79. Pres. & Gen. Mgr.: Jean-Paul Smeets.
- Caravelle (Nouvelles Eds. Musicales), see Jacques Plante.
- Carissima (Eds. & Prod'n's Musicales), see 12,000.
- Carrara, 86 Rue de Faubourg St. Martin, 75010 Paris. Tel: (01) 206.43.37.
- Claude Carrere (Eds.), see Robert Salvat & Tonus.
- Carrousel, see Vogue.
- Cat Music 77, see Le Minotaure.
- Cayla, 33 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 208.91.66.
- Celine (Eds.), see Marouani.
- Centreurope, see Tabata
- Le Chant du Monde, 64 Rue Ampere, 75017 Paris. Tel: (01) 924.67.73. Pres. & Dir. Gen.: Jean Roire; Dir. Gen.: Jean Mailhe; Comm'l Dir. Denis Plumet.
- Chapo Music, 17 Rue Ballu, 75009 Paris. Tel: (01) 874.09.11, 280.61.07. Pres.: Jack Robinson.
- Chappell SA, 12 Rue de Penthievre, 75008 Paris. Tel: (01) 266.40.42. Cable: SYMPHONY. Pres. & Dir. Gen.: Gerard Davoust.
- Affiliates:** Acuff-Rose SarL, Irving Berlin SarL, Chappell Aznavour, Eds. & Prod'n's Theatrales Chappell, Chappell JPM, Chappell Morris, Famous Chappell SarL, French Music, Michel Legrand, Maneges, Edwin H. Morris SarL, Melody Nelson Pub'lg, Sylva SA.
- Int'l rep.:** Worldwide (Chappell).
- Chiffre Neuf (Les Eds. du), 5 Rue d'Alsace, 75010 Paris. Tel: (01) 076.23.24. Gen. Mgr.: Helene Bignon.
- Choudens (Eds.), 38 Rue Jean Mermoz, 75008 Paris. Tel: (01) 225.17.21.
- Circle Eds. Internacionales, 23 Rue Scheffer, 75016 Paris. Tel: (01) 727.04.07. Cable: ELYPEYROT.
- Home office:** Argentina.
- Cirta (Eds.), see Marouani.
- Colline, see Eddie Barclay.
- Francois Comptat Studio, 92 Av. du Mont-Ventoux, 84200 Carpentras.
- Comtesse, see Eddie Barclay.
- Comufra, see Michel Legrand.
- Cornelia Prod'n's, see Presta.
- Costallat (Eds.), 60 Rue de la Chaussee d'Antin, 75009 Paris. Tel: (01) 280.69.19. Cable: COSTERAT. Pres.: Philippe Loury.
- Courcelles, 49 Av. Montaigne, 75008 Paris. Tel: (01) 256.10.98.
- Crazy Horse, see Eddie Barclay.
- Creac, 118 Blvd. Malesherbes, 75017 Paris. Tel: 622.13.57. Dir.: Christine Colombet; PR Mgr.: Toby Gilbert.
- Crea Sound, 58 Rue Auguste Buisson, 92250 La Garenne-Colombes. Tel: 781.35.00/30.02.
- Home office:** Canada.
- Int'l reps.:** Belgium (Multisound), Germany (Sonoton), Netherlands (Dennis), Portugal (Musitica in Spain), Spain (Musitica), Switzerland (Tefima).
- Criterion de Paris, 6 Rue Rukmkorff, 75017 Paris. Tel: (01) 380.34.62.
- Home office:** USA.
- Cromwell (Eds.), see Essex.
- Cuisa-Music, 60 Rue de Dunquerque, 75009 Paris. Tel: (01) 285.48.21.
- Curci France, see Marouani.
- D M F, 14 Av. Hoche, 75008 Paris. Tel: (01) 924.81.93.
- D'Anella, 7 Rue St. Lazare, 75009 Paris. Tel: (01) 978.76.96. Pres.: Marcel D'Anella; PR & Pub.: Marc Degat.
- Dany Music, 28 Rue de la Reine Blanche, 75013 Paris. Tel: (01) 535.03.96. Dir.: Danyel Gerard.
- Dauphine, see Eddie Barclay.
- Decibel (Prod'n's), 124 Rue La Boetie, 75008 Paris. Tel: 225.80.30.
- De Clercq, 44 Rue du Colisee, 75008 Paris. Tel: (01) 359.46.89.
- Maurice Decruick, 61 Av. Raymond-Poincare, 75016 Paris. Tel: (01) 727.69.69.
- Bertrand de Labbey (Eds.), 2 Rue Flechier, 75009 Paris. Tel: (01) 878.40.88.
- Delrieu (Ed.), 14 Rue Trachel, 06000 Nice. Pres., Gen. & Sales Mgr.: Gerard Delrieu.
- Int'l reps.:** Brazil (Luciana-Sigem), UK (Elkin), USA (Galaxy).
- Delta France, 12 Rue Ernest Psichari, 75007 Paris. Tel: (01) 555.01.78, 705.57.39. Mng. Dir.: Jacques Arnoul; Gen. Mgr.: Frederique Brion.
- Derby, 95 Blvd. de Beaumarchais, 75003 Paris. Tel: (01) 272.37.98, 508.45.58.
- Detry Music, 11 bis Rue Cdt. Pilot, 92200 Neuilly. Tel: (01) 624.84.85. Telex: 610753. Pres.: Jean-Louis Detry.
- Dino (Eds.), Av. Emmanuel Brousse, 66120 Font-Romeu. Tel: (69) 30.08.89. Gen. Mgr.: Paul Goudin.
- Digoude Diodet, 39 Rue du Faubourg St.-Martin, 75010 Paris. Tel: (01) 208.28.61.
- Discotheque de Paris, 55 bis Rue de Ponthieu, Paris. Tel: (01) 225.61.73.
- Walt Disney Prod'n's France, 44 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.17.80/02.20. Cable: MICKMOUSE. Telex: 64062. Pres. & Dir. Gen.: Armand Bigle.
- Home office:** USA.
- 12,000 (Eds. Musicales), 71 Rue de Clignancourt, 75018 Paris. Tel: (01) 252.21.90, 076.75.64.
- Affiliate:** Eds. & Prod'n's Musicales Carissima.
- Affiliated firm:** Sonopresse.
- Drejac, 60 Rue Francois I, 75008 Paris. Tel: (01) 359.62.36.
- Francis Dreyfus Music/Ed. Labrador, 26 Av. Kleber, 75116 Paris. Tel: (01) 723.44.37/44.87. Telex: 611130. Pres.: Francis Dreyfus; Int'l Mgr.: Stanislas Witold.
- Affiliates:** Eds. ARB, Ayachi Music, Kiswell Music, Maybeline Music, Toto Music, Vamp Music.
- Int'l firms represented:** And Son (UK), Far Out (USA), Sam Fox (USA), Fuse (UK), Hi-Man (UK), Al Jarreau (USA), Lupus (UK), What's In It For Me (UK).
- Int'l reps.:** Belgium (Francis Dreyfus—Maxwell, Labrador—Hans Kuster), Brazil (Labrador—Sigem), Canada (Labrador—SMCL), UK (Francis Dreyfus—Fuse).
- Du Levain (Eds. Musicales), 1 Rue de l'Abbe Gregoire, 75006 Paris. Tel: (01) 222.15.84. Gen. Mgr.: Daniel Truchot; Sales Mgr.: Christian Truchot; Technical Mgr.: Jean Truchot.
- Int'l firm represented:** Centre Alpec (Canada).
- Int'l reps.:** Belgium (Edibon), Canada (Serv. de Documentation Pastorale).
- Du Marais (Eds.), Richbone, 85 Benet.
- Durand & Cie. (Eds.), 4 Place de la Madeleine, 75008 Paris. Tel: (01) 260.34.08. Pres.: Rene Dommange; Dir. Gen.: Guy Kaufmann.
- E C A P, see Emilhenco.
- E D I M A P, Le But David, 60990 Puisseux En Bray. Dir. Gen.: Andre Poulain.
- E M A S (Eds. Musicales Ariane Segal), 36 Av. Hoche, 75008 Paris. Tel: (01) 267.19.10.
- E M C, see Emilhenco.
- E P N Music, 108 bis Rue de Paris, 59000 Lille. Tel: (20) 54.69.14, 54.99.28. Mng. Dir.: M. Delaporte.
- E P O C (Eds. & Prod'n's Musicales), see Francis O'Neill.
- Eco (Ed.), see Pathe Marconi.
- Eden-Roc (Societe), 35 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.08.93.
- Edival Musique, 118 Blvd. Rochechouart, 75018 Paris. Tel: (01) 606.31.20.
- Egg Music France, see Marouani.
- Emilhenco Music Co., 88 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 533.82.54, 254.64.46. Contact: Albert Cohen.
- Affiliates:** ECAP, EMC, Top Instrumental Music.
- Int'l firms represented:** Beat (ATV), Boosey & Hawkes (UK), Cavendish (UK).
- Int'l reps.:** Italy (Beat), Netherlands (Dennis), UK (ATV).
- Enoch, 27 Blvd. des Italiens, 75002 Paris. Tel: (01) 742.69.95.
- Les Epis, 14 Blvd. des Filles-du-Calvaire, 75011 Paris.
- Erkan, 3 Blvd. de la Liberation, 93 St. Denis. Tel: 752.50.58.
- L'Escalier Catalogue Lorene, 5 Rue Armand-Gauthier, 75018 Paris. Tel: (01) 076.26.54.
- Max Eschig (Eds.), 48 Rue de Rome, 75008 Paris. Tel: (01) 522.66.64. Dir. Gen.: Jean Marietti; Gen. Mgr.: Philippe Marietti.
- Int'l firms represented:** Associated (USA), Bosworth & Co. (UK), Carisch (Italy), Ricordi (Italy), Schott & Co. (UK), B. Schott's Soehne (Germany).
- Int'l reps.:** Germany (B. Schott's Soehne), Italy (Carisch, Ricordi), UK (Bosworth & Co., Schott & Co.), USA (Associated).
- Escor, 24 Ave. de Breteuil, 75007 Paris. Tel: (01) 566.45.93.
- Espace, 2 Rue du Marquis de Mores, 92380 Garches. Tel: 970.49.41.
- Esperance, see Sonodisc.
- Espiegle Music SarL (SACEM), 4 Pl. de la Concorde, 75008 Paris. Tel: (01) 265.40.79/43.95, 266.48.32.
- Essex SA (Eds.), TRO—The Richmond Org., 34 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.69.60, 359.71.40. Contact: Ellen C. Nathan.
- Home office:** England & USA.
- Affiliates:** Eds. Cromwell, NFC, TRO—The Richmond Org.
- Europa, 34 Rue Truffaut, 75017 Paris. Tel: (01) 522.58.20.
- Europasonor-Paris, see Futura-France.
- Experience, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30. Dir.: Philippe Doiteau.
- F T C, see Film Tele Cine.
- Famous Chappell SarL, see Chappell.
- Fantasia (Ed.), 99 Rue de la Republique, 92801 Puteaux. Tel: 775.10.82. Telex: 630946. Pres.: Francois Grand-champ des Raux.
- Fassbee Int'l, see Presta.
- M. Fiacre (Eds. Brill & Harmonic), 10 Rue Rene Bazin, 75016 Paris. Tel: (01) 527.69.67, 224.84.86.
- Branch:** Cannes, Residences Grand Hotel. Tel: (93) 38.13.00.
- Affiliate:** Societe Ambient Music.
- Fidsound, 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: J.C. Thuel-Chassaing; Gen. Mgr.: Andre Pulpin.
- Fiesta, see Calonn.
- Film Tele Cine (FTC), 20 Rue du Cirque, 75008 Paris. Tel: (01) 256.02.75.
- Filmusic/LTD Recs., 130 Rue du Chemin Vert, 75011 Paris. Tel: (01) 355.18.92/64.45.
- Fil Rouge, see Baboo.
- Fiamophone, 12-14 Blve. de l'Hopital, 75005 Paris. Tel: (01) 707.11.83.
- Fleurus (Eds. Musicales), 31 Rue de Fleurus, 75006 Paris. Tel: (01) 548.49.95. Mng. Dir.: Jacques Anfray.
- Formule 1 (Eds.), 89 Rue de la Boetie, 75008 Paris. Tel: (01) 359.76.54. Mgr.: Angele Salvat.
- Fortin (Eds.), 4 Cite Chaptal, 75009 Paris. Tel: (01) 874.58.34. Cable: FORMUSI. Telex: 650365. Pres. & Dir. Gen.: Jean-Claude Fortin; Gen. Mgr.: Claire Millet.
- France-Etoile, 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.23.92.
- France-Rec., 33 Rue Marc Seguin, 75018 Paris. Tel: (01) 206.71.08.
- Francis-Day SA, 5 Av. de l'Opera, 75001 Paris. Tel: (01) 260.30.04. Pres. Dir. Gen.: Barthelemy Lambertini.
- French Music, see Chappell.
- Fresh Air, 8 Rue Dulac, 75015 Paris.
- Affiliate:** Eds. Air Board.
- Frituna France SA, 11 bis Blvd. Delessert, 75016 Paris. Tel: (01) 520.08.98.
- Home office:** Sweden.
- Frizza, 56 Rue de Paradis, 75010 Paris. Tel: (01) 770.19.64.
- Futura-France, 3 Rue Clotaire, 75005 Paris. Tel: (01) 325.13.88.
- Affiliate:** Europasonor-Paris.
- Int'l rep.:** Belgium (Hebra).
- G B L 61 Rue Meslay, 75003 Paris. Tel: (01) 887.39.29, 874.07.60.
- Garlick Music, see Marouani.
- J. Garson, 13 Rue de l'Echiquier, 75010 Paris. Tel: 770.39.15.
- Louis Gaste (Eds.), 5 Rue du Bois de Boulogne, 75116 Paris. Tel: (01) 704.53.53.
- Int'l firms represented:** K&L Music (USA).
- Int'l rep.:** USA (Convention).
- Gimmick, see Bagatelle.
- Gleen Gleem Music, see MCA.
- Goeland, see Eddie Barclay.
- Grande Avenue (Les Eds. Musicales), 49 Av. Hoche, 75008 Paris. Tel: (01) 227.16.34. Dir.: E.W. Pelgrims de Bigard; Gen. Mgr.: Alain Evans.
- Grenadine Music, 60 Rue de la Boetie, 75008 Paris. Tel: (01) 225.12.95.
- Groc Music, see Le Rideau Rouge.
- Groupe "1", 8 Rue Balzac, 75008 Paris. Tel: (01) 723.45.47. Pres.: Jean-Philippe Iliesco; Gen. Mgr.: Jean-Pierre Imbrohoris.
- Affiliate:** Alfie.
- Guyaki, see Syrinx.
- Gwenaelle Music, 20 Rue Ballu, 75009 Paris. Tel: (01) 285.52.00. Dir. Gen.: Hubert Ballay.
- Int'l firms represented:** Montana (Germany), Watanabe (Japan).
- Hamelle & Cie., 24 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.36.39.
- Int'l reps.:** UK (United Music), USA (Theodore Presser).
- Helian, 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.50.16.
- Heugel & Cie., 2bis Rue Vivienne, 75002 Paris. Tel: (01) 231.43.53.
- Hexagone (Eds.) (SACEM), 19 Rue Galilee, 75116 Paris. Tel: (01) 723.72.72. Pres.: Rene Boyer.
- Int'l firms represented:** Chibell, Mother, Nip, Our, Red Bus (all UK).
- Hohner, 19 Rue Van Loo, 75016 Paris. Tel: (01) 224.63.50.
- Homere (Eds. Musicales), 3 Cite Magenta, 75010 Paris. Tel: (01) 208.93.80.
- Int'l firms represented:** Berry (UK), Daedalian, Mikel Hooks (USA), New Music (Belgium).
- Hortensia, 46 Rue de Douai, 75009 Paris. Tel: (01) 874.52.64.
- Int'l rep.:** Italy (Sugarmusic).
- L'Illustration Musicale SarL, 6 Rue Leon Bonnat, 75016 Paris. Tel: (01) 224.44.54. Gen. Mgr.: Eddie Warner.
- Int'l firms represented:** Altax (Germany), Amphonik (UK), Berry (UK), UMS (USA).
- Int'l reps.:** Australia (Campbell Connelly), Canada (Music People), Germany (Discount), Japan (Yamani), South Africa (Plymouth), UK (Berry).
- Illustration Musical E. Warner, see Tabata.
- Imperia, 8 Rue St. Marc, 75001 Paris. Tel: (01) 236.69.18.
- Import Diffusion Music, 44 Blvd. de Port-Royal, 75005 Paris. Tel: (01) 336.08.85. Dir.: Alain Pierson.

- Industrial Music, see Marouani.  
In-Eds., 15 Rue d'Asstorg, 75008 Paris. Tel: (01) 265.05.51.
- Intersong Paris, 74 Blvd. Vincent Auriol, 75013 Paris. Tel: (01) 225-66.70/37.85. Telex: 270673. Pres. Dir. Gen.: Jean Pre; Dir. Gen.: Jean-Jacques Tilche.
- Isabelle Musique, 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 651.46.41. Telex 630295. Dir.: Nicole Lhuillier; Gen. Mgr.: Claude Francois.  
Int'l rep.: Canada (CF).
- J P P, 16 Rue Jouffroy, 75017 Paris. Tel: (01) 227.92.84.
- Jeune Musique, 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73.
- Jobert SA (Societe des Eds.), 44 Rue du Colisee, 75008 Paris. Tel: (01) 359.26.82.  
Int'l firms represented: Elkan Vogel, Merion, Theodore Presser (all USA).  
Int'l reps.: Canada (Theodore Presser in USA), Mexico (Theodore Presser in USA), UK (UMP), USA (Theodore Presser).
- Johanna (Eds.) / K J C D Music (Ed.), 64 Rue Sadi-Carnot, 93170 Bagnolet. Tel: 360.95.52/54.74. Gen. Mgrs.: B. Kaufman, M. Cron.
- Josephine, see Eddie Barclay.
- Joubert, 25 Rue d'Hautleville, 75010 Paris. Tel: (01) 770.15.73.
- K J C D Music (Ed.), see Johanna.
- Kalendour, see Sibecar.
- Katema, see As-De-Trefle.
- Keitch, 32 Av. Hoche, 94100 St. Maur des Fosses. Ketchup Music, see MCA.
- Kiswell Music, see Francis Dreyfus/Labrador.
- L M C E (Lido Music Champs Elysees), 78 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.53.30.
- Labrador (Eds.), see Francis Dreyfus.
- Francis Lai, see Eds. 23.
- A. Lasry, 62 Blvd. de Clichy, 75018 Paris. Tel: (01) 606.53.00.
- Alphonse Leduc (Eds. Musicales) (SACEM), 175 Rue St. Honore, 75001 Paris. Tel: (01) 260.62.47/48.61/65.26. Gen. Mgrs.: Claude & Gilbert Leduc.  
Int'l reps.: Brazil (Bruno Quaino), Japan (Buffet Crampon), UK (United Music Publ'rs).
- Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel. (Administered by Chappell).  
Affiliate: Comufra.
- Frederic Leibovitz (Eds.) (SACEM), 2 Rue Flechier, 75009 Paris. Tel: (01) 878.40.88.
- Francis Lemarque, 18 Av. du Mesnil, 94 La Varenne, St. Maur. Tel: 883.34.21.
- Henry Lemoine (Eds.), 17 Rue Pigalle, 75009 Paris. Tel: (01) 874.09.25. Dirs.: Max & Andre Lemoine.  
Int'l reps.: Belgium (Schott), Japan (Buffet-Crampon), UK (United Music Publ'rs), USA (Theodore Presser).
- Leros Music, see Allo.
- Louis III (Eds.), see Claude Pascal.
- Bob Lumbruso (Eds.), 17 Rue Ballu, 75009 Paris. Tel: (01) 280.61.07. Telex: 280245. Pres.: Bob Lumbruso; Artistic Dir.: Piero Felisatti.
- M A M, 1 Rue Lammenais, 75008 Paris. Tel: (01) 720.38.51, 359.66.83. Pres. & Dir. Gen.: Charlie Ganen; PR & Pub.: Paul Valentine.
- M C A Music (formerly SAM), 1 Rue Lammenais, 75008 Paris. Tel: (01) 359.66.83, 720.38.51. Gen. Mgr.: Charlie Ganen.  
Affiliates: Gleen Gleen Music, Ketchup Music.  
Int'l firms represented: Dick James (UK), Leeds (UK), MAM (UK), MCA (USA).  
Int'l rep.: USA (MCA).
- M K (Eds. Musicales) (SACEM), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 233.07.30. Pres. & Gen. Mgr.: Monique Knuchel.
- M P D, 35 Rue du Bac, 94210 La Varenne. Tel: 883.53.29. Madeleine, see Jacques Plante.
- Magali, 14 Rue du Faubourg St. Honore, 75008 Paris.
- Majestic Sarl (SACEM/SDRM), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 924.69.70. Cable: JACCANETTI.
- Major (Les Eds.), Rt. Nat'le 307, 78810 Feucherolles. Tel: (01) 461.45.11. Cable: COMOOD.
- Malesherbes, 11 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.77.33.
- Maneges, 35 Rue La Boetie, 75008 Paris. Tel: (01) 225.03.02. (Administered by Chappell).
- Mangas Music, 3 Rue Freycinet, 75116 Paris. Tel: 720.52.63.
- Marcy Music, see ART.
- Marine, see Eddie Barclay.
- Eddy Marnay, 91 Rue Lepic, 75018 Paris. Tel: (01) 254.77.89.
- Marouani (Les Eds.), 10 Av. Franklin D. Roosevelt, 75008 Paris. Tel: (01) 225.84.26. Cable: LEMMUSIC. Telex: 640578. Pres.: Gina Marouani; Technique Mgr.: Gilbert Marouani.  
Affiliates: Eds. Celine, Eds. Circa, Curci France, Egg Music France, Garlic Music, Industrial Music.  
Int'l firms represented: ABC (UK), ATV (UK, USA), Blendingwell (USA), Broken Arrow (USA), Broken Bird (USA), Bushka (USA), Canopy (USA), Charing Cross (USA), Curci (Italy), Dino Di Laurentis (USA), East Memphis (USA), Gnosso (USA), Kiss (USA), Lady Jane (USA), Little Dickens (USA), Joni Mitchell (USA), Siqumb (USA), Trane (USA).  
Int'l reps.: Europe (EMI) excluding Germany (Siegel), Mary Melody, 132 Av. de Villiers, 75017 Paris. Tel: 755.60.30. Dir.: Marie-Claude Lagarde.
- Masouza Music, 9 rue Goethe, 75116 Paris. Tel: (01) 723.61.02. Gen. Mgr.: O. Zameczkowski.
- Masq (Prod'ns Eds. Musicales), 9 Passage Dagnorno, 75020 Paris. Tel: (01) 370.88.32. Mgr.: Herve Bergerat.  
Affiliate: Normandy Music.
- Masspacher SA (Eds.), 6 Rue Eugene Varlin, 75010 Paris. Tel: (01) 203.51.72. Gen. Mgr.: Jean Lecointe.
- Peter Maurice (Eds.), see Pathe Marconi.
- Maybeline Music, see Francis Dreyfus/Labrador.
- Melba, see Baboo.
- Mellini, see Eddie Barclay.
- Melorhin (Les Eds. Musicales), PO Box 22, 13 Rue Maurice Ravel, 68001 Colmar-Cedex. Tel: (89) 41.47.74, 41.80.01. Pres. & Gen. Mgr.: Fernand Erbsland.
- Metropolitaines (Eds.), 3 Rue Rossini, 75009 Paris. Tel: (01) 824.83.94, 770.21.78. Contact: Pierre Ribert.
- Gerard Meys Eds. Musicales, see Alleuia.
- Micro, 13 Rue Washington, 75008 Paris. Tel: (01) 225.43.03.
- Minerva, 142 Rue Montmartre, 75002 Paris. Tel: (01) 236.92.03.
- Le Minotaure (Ed.) (SACEM, SDRM), 21 Rue Jean Ramez, 75008 Paris. Tel: (01) 225.34.98. Dir.: Mrs. Rolande Bismuth-Fillat; Cat Music 77 Gen. Mgr.: Jean-Marc Bel.  
Affiliate: Cat Music 77 (SACEM, SDRM).  
Int'l firms represented: Audigram, Fania, No. 11, Shelter group, Skyhill, Tarka, Vaya, Wide Screen, Wishbone (all USA) Arabella (West Germany).  
Int'l reps.: Europe (Lido Music 77 - Arabella, Gernarr, Le Minotaure - Montana).
- Mirabel, see Eddie Barclay.
- Eddy Mitchell Music, 17 Av. G. G. 75008 Paris. Tel: (01) 359.12.68. Mgr.: Jean-Pierre Sammut; PR Mgr.: Michel Bellamari.
- Peggy Monclair (Prod'ns Musicales), 4 Rue du Bac, 78290 Croissy. Tel: 976.28.29.
- Monde Melodie, 6 Rue Vivienne, 75002 Paris. Tel: (01) 236.71.75.
- Monia Music, c/o P. Witzig, 28 Av. Hoche, 75008 Paris. Tel: (01) 227.61.58.
- Monica, see SEMI.
- Montana, 71 Av. Kleber, 75016 Paris. Tel: (01) 727.04.05.
- Montparnasse 2000, Rue Brea 27, 75006 Paris. Tel: (01) 325.02.02, 326.41.72. Dir. Gen.: Andre Farry.  
Int'l firms represented: Canciones del Mundo (Spain), Canopo group (Italy), Gemelli (Italy), Guitarra (Spain), Imnus (Germany), Liutto (Italy), Omega (Italy), Polyband (Germany), Prestation (Belgium), Sermi Films (Italy).  
Int'l reps.: Argentina (Annibal Libenson), Belgium (Prestation), Canada (Crea Sound), Germany (Imnus), Japan (Yanamij), Lebanon (SMT Film), Scandinavia (Nordiska in Sweden), UK (United Artists), Uruguay (Annibal Libenson).
- Edwin H. Morris Sarl, Chappell.
- Mouche Music, see Le Rideau Rouge.
- Moulins, 18 Av. de la Bourdonnais, 75007 Paris. Tel: (01) 551.88.81.
- Music Control, 8 Rue de la Fontaine, 78300 Bethemont-sous-Poissy. Tel: (01) 975.85.14.
- Music-Control (SACEM), 35 Rue La Boetie, 75008 Paris. Tel: (01) 225.90.89/17.44. Gen. Mgr.: C. Flinaux.
- Musique Pour l'Image, 21 Rue d'Aguesseau, 92100 Boulogne. Tel: 604.54.40.
- N F C, see Essex.
- Nautilus (Eds. Musicales), 39 Rue des Jeuneurs, 75002 Paris. Tel: (01) 236.63.68.
- Melody Nelson Publ'g, see Chappell.
- Neulilly, 11 Av. Bourgain, 92130 Issy les Moulineaux. Tel: 645.17.01. Gen. Mgr.: Claude Horvais; Promo: Jean-Michel Benechie.
- Normandy Music, see Masq.
- Nouvelles Eds. Contemporaines (NEC), 23 Rue Pierre Semard, 75009 Paris. Tel: (01) 526.52.47. Chief Exec.: Freddy Carrara.
- Nuages Music, 83 Av. de Segur, 75015 Paris. Tel: (01) 567.93.55. Gen. Mgr.: Frank Thomas.
- Numeria Int'l (Eds.), 52 Rue de Croune, 75019 Paris. Tel: (01) 205.71.34.
- Francis O'Neill Org. (FONO), 71 Rue de Provence, 75009 Paris. Tel: (01) 874.15.68. Cable: FONOMIC. Pres.: Francis O'Neill; Prof. Mgrs.: Jean-Pierre Besson, Paul Ives.
- Affiliate: EPOC (Eds. & Prod'ns Musicales).  
Int'l firms represented: Belwin-Mills France (UK, USA), Campbell Connelly (UK), Compass (UK, USA), Heathside (UK).
- Orfeus (Eds.), 38 Av. de l'Opera, 75002 Paris. Tel: (01) 633.66.10. Chief Exec.: Stephan Tabakov; Gen. Mgr.: Irene Kulikowski.
- Ossian, 8 Passage des Abesses, 75018 Paris. Tel: (01) 255.02.75.
- Ouvrieres (Les Eds.), 12 Av. Soeur Rosalie, 75013 Paris. Tel: (01) 331.29.97.
- P E C F (Productions & Eds. Cinematographiques Francaises) (SACEM), 18 Rue Troyon, 75017 Paris. Tel: (01) 267.15.35. Cable: SEVENPAR. Telex: 650676. Chief Exec.: Jean Davoust; Gen. Mgr.: Julie Lipsius.  
Int'l firms represented: Advanced, Athwarn, Atlas, Attraction, Baby Monica, Backfin, Benchmark, Bil-Mar, Stephen Bishop, Bountiful, Brown's Mill, Burbank, Burda, Caledonia Soul, Camad, Camulus, Castleford, Chicken Flats, Chinmoy, Chi Sound, Cinco, Coffepot, Companion, Cotillion, Curtom, Daedalus, Dakar, Daley City, Danor, Datnew, Debro, Davalbo, Don Pow, Elektra, Ezra, Far Fetched, Ferguson, Festival, First Artists, Flat Town, Fleetwood, Fox-Gimbel, Freyda, Fry King, Fry Queen, Gamble Hinged, Golden Spread, Gold Hill, Good Friends, Grand National, Gringo, Hanbo, Harms, High Wave, Hustlers, Icarus, Ice 9, Inherit, Inherit Todd Mark, Inner Earth, Jalynne, Jazz Bird, Jonico, Kapralik, Kicking Bear, Don Kirshner, Kirshner Songs, Kittyhawk, Kuumba, Loma Alto, Ludmilla, Mae-Ken, Mansa, Mansfield, Marsaint, Van McCoy, Montunes, New World, Nina, Nine Star, Nipper, Numero Uno, Open Love, Oracle, Orianda, Overdrive, Paisley, Paradox, Paternoster, Pepamar, Philjo, Philipsons, Pond Tunes, Pronto, Radio, Remick, Richbare, Rodar Canon, Rock Steady, Round Wound Sound, Rodart, Romulus, Saloon Songs, Schubert, Sedaka, Sesame Street, Siesta, Skol, Skylark, Slim Chance, Stephen Stills, Stinson Day, Stone Canyon, Stone Flower, Superhype, Swallow Turn, Sweetpea, Tamerlane, Tash Howard, Tea Time, Tessa, Topographic, Upward Spiral, Van Cleef, Van Jan, Viva, WB, W7, Walden, Warner Bros., Warner Sevarts, Warner Tamerlane, Wax Tablet, Weillbrecht Harms, Whyspering, Widescreen, Windcor, Winners Circle, Witmark, Wolper, Yessongs, Zapata (all USA); J. Albert (Australia), Astra (UK), MUZ (Germany), Stutter (UK), Warner Bros. (Australia, UK), Winterfold (UK).  
Int'l reps.: Australia, Italy, UK, USA (all Warner Bros.); Germany (MUZ).
- P E S (Productions Eds. Sonores), 38 Rue du Colisee, 75008 Paris. Tel: (01) 225.52.99.
- Paille Music, see Allo.
- Paledi, see Eddie Barclay.
- Panache Sarl (Eds.), 35 Rue La Boetie, 4th fl., 75008 Paris. Tel: (01) 256.04.01. Dir.: Paul Banes.
- Paris-Elysees (Ed.), see Pathe Marconi.
- Paris Etoile, see Sonopresse.
- Paris-Provence, 10 Rue de la Terrasse, 75017 Paris. Tel: (01) 267.00.77.
- Paris Tour Eiffel, 56 Rue des Vinaigriers, 75010 Paris. Tel: (01) 878.40.88. Dirs.: Leo Petit, Claude Civelli.
- Claude Pascal (Eds. Musicales), 5 Rue Denis Poisson, 75017 Paris. Tel: (01) 754.43.72. Telex: 641477. Gen. Mgr. Claude Pascal.  
Affiliates: 80a Music, Eds. Louis III, Papiro Music.  
Int'l firms represented: Lido S'et (JEV), Cl'ysis (UK), Gipsy Boy (USA), Heath Levy (UK), Lady Smith (UK), Razzle (UK), Sailor (USA), Sonet/Louis III (Denmark), Valentine (UK), Venice (USA).
- Pathe Marconi (Eds. & Prod'ns Musicales), 19 Rue Lord Byron, 75008 Paris. Tel: (01) 225.53.00. Cable: GRAMOPHONE. Telex: 280161. Pres.: Francois Minchin; Gen. Mgr.: Philippe Constantin.  
Affiliates: Ed. Eco, Eds. Peter Maurice, Ed. Paris-Elysees, Veranda.  
Int'l firms represented: Bop, Deep Purple, Magnet, Manticore, Pink Floyd, Purple, Ringo Starr, Train, Virgin (all UK); Brintree, Cayman, Cissi, Crystal Juicebox, Garrett, Golden Syrup, Heart's Delight, Hurricane, Jasperilla, Jobete, Johnny Nash, Porchester, Rondor group, Shelby Singleton, Stranger (all USA).  
Int'l reps.: Worldwide (EMI).
- Patricia, see SEMI.
- Patropi (Eds.), Rue St. Bernard, 75011 Paris. Tel: (01) 805.78.14.
- Pema Music, 35 Rue Washington, 75008 Paris. Tel: (01) 359.95.70. Telex: 260648. Gen. Mgr.: Georges Bacri.  
Int'l firms represented: CAM (Italy, Spain).  
Int'l reps.: Argentina, Australia, Canada, Germany, Italy, Scandinavia, Spain, UK, USA (all CAM); Switzerland (Campana).
- Nicolas Perides (Eds.) (SACEM), 44 Rue Etienne Marcel, 75002 Paris. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides.
- Petit Cheval (Eds. du), 84750 Viens. Tel: (90) 75.22.13.
- Philippo, 24 Blvd. Poissonniere, 75009 Paris. Tel: (01) 824.89.24.
- Piano Blanc, see Eddie Barclay.
- Pin Pin Music, 16 Rue Larrey, 75005 Paris. Tel: (01) 331.59.18. Gen. Mgr.: Odette Scioc.  
Int'l firms represented: Fonit-Cetra (Italy), New Music (Belgium), Usignolo (Italy).
- Jacques Plante, 35 Blvd. Malesherbes, 75008 Paris. Tel: (01) 265.08.93. Cable: EDIPLANT.  
Affiliates: Nouvelles Eds. Musicales Caravelle, Madeleine.
- Pleasure Music Sweetly, see Robert Salvat.
- Pleins Feux, 12 Blvd. Poissonniere, 75009 Paris. Tel: (01) 770.25.02.
- Plein Soleil (SACEM)—Dir.: Harry Auerhaan—see Bagatelle.
- Poplico Music, see Claude Pascal.
- Presence, 33 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.89.05.
- Les Presses d'Ile de France, 12 Rue de la Chaise, 75007 Paris. Tel: (01) 222.37.30.
- Presta Music, 7 Rue Omiens, 92100 Boulogne. Tel: (01) 603.17.15/52.64. Gen. Mgr.: Guy Boyer.  
Affiliates: Cornelia Prod'ns, Fassbe Int'l.
- Prisma Music, 40 Rue du Faubourg Poissonniere, 75010 Paris. Tel: (01) 770.53.01.
- Prosadef, see Prosadis.
- Prosadis SA, 14 Av. Hoche, 75008 Paris. Tel: (01) 622.45.00.  
Affiliate: Prosadef.
- Publisong, 9 Rue Crespin-du-Gast, 75011 Paris. Tel: (01) 357.64.08.
- Pulcinella (Ed.), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 766.42.22. Chief Exec.: Suzy Haim.
- Pygmalion Publ'g (SACEM), 10 Rue Rene Bazin, Paris. Gen. Mgr.: Jack Arel.  
Home office: USA.
- Quadrature Music, 16 Rue Jouffroy, 75017 Paris. Tel: (01) 227.92.84.
- Quadra Universal, 56 Rue d'Auteuil, 75016 Paris. Tel: (01) 224.76.74.
- R C A SA, 9 Av. Matignon, 75008 Paris. Tel: (01) 256.70.70. Mng. Dir.: Francois Dacla; Mgr.: Michel Larmand.  
Home office: USA, Dunbar.  
Int'l firms represented: Antisia (USA), CTI (USA), Dunbar (Canada, UK, USA), RCA (Brazil, Italy, Mexico, Spain), Relay (Argentina), Sheryln-Kimlyn (USA), Sunbury (Canada, UK, USA).  
Int'l reps.: Argentina (Relay), Brazil (RCA), Canada (Dunbar, Sunbury), Italy (RCA), Mexico (RCA), Spain (RCA), UK (Dunbar, Sunbury), USA (Dunbar, Sunbury).
- R M F (Radio-Music France), 22 Rue Bayard, 75002 Paris. Tel: (01) 720.44.44, 225.10.10. Gen. Mgr.: Gust Graas; Artistic Dir.: Roger Kreicher.
- Radio-Music France, see RMF.
- Rakowski (Eds.), 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.04.89.
- Rapa-Nui Music, 4 Rue Francois Ponsard, 75016. Tel: (01) 288.67.48. Dir.: Gen. Nicole Grisoni.
- Remipa, see Tabata.
- Revil, 71 Rue de Provence, 75009 Paris. Tel: (01) 874.90.76.
- Rhinoceros, 2 Rue Flechier, 75009 Paris. Tel: (01) 878.40.88. Dir. Gen.: Frederic Leibovitz.
- Le Rideau Rouge, 24 Rue de Longchamps, 75116 Paris. Tel: (01) 704.52.37. Cable: RIDOROU. Pres.: Gilbert Becaud; Mng. Dir.: Alain de Ricou.  
Affiliates: Groc Music, Mouche Music.  
Int'l firms represented: Average White Band (USA), Black Bull (USA), Combine (USA), Ganga (UK), Harrisongs (UK), Stonebridge (USA).  
Int'l rep.: Canada (SMCL).
- Robin Song Music, 17 Rue Ballu, 75009 Paris. Tel: 280.61.07. Owner & Mgr.: Jack Robinson.

- Affiliate:** Allo Music SA.  
**Int'l firms represented:** Cranston (USA), Criterion (USA), Finger (Germany), Four Knights (USA), Global (Germany), Jondora (USA), Modern (USA), Space Songs (USA), Third Story (USA).  
**Int'l reps.:** Germany (Finger), Netherlands (Anagon).  
 Royalty, 12 Rue de Penhievre, 75008 Paris. Tel: (01) 266.40.42.
- S E M I (Societe d'Eds. Musicales Int'l'es),** 5 Rue Lincoln, 75008 Paris. Tel: (01) 359.06.22. Cable: SOUTHMUSIC. Gen. Mgr.: Fernande Fay.  
**Affiliates:** Monica, Patricia, Eds. Vendome.  
**Int'l firms represented:** Alhronid, Astronaut, Baccardi, Bad Boy, Barlow, Blue Lake, Cedarwood, Cherray, Concentric, Drawbridge, Eight Power, Fairhome, Flint Lock, Kirk Freeman, Gambi, Henry, Jackknife, Jloral, Kassner, MacCartney, Maggie, Malaco, Ricci Mareno, Meadow, Melody Lane, Roger Miller, Mutual Films, Paddington, Parchment, Peer Int'l, Rolling Meadows, Payal Oak, Shade Tree, Shenandoah, Southern, Terrace, Troika.
- S M (Eds.),** 3 Nicolas Chuquet, 75017 Paris. Tel: (01) 267.01.37/02.63, 924.15.56. Chief Exec.: Maurice Robreau; Gen. Mgr.: Louis Bricard.
- Sacha (Eds.),** 5 Rue de Teheran, 75008 Paris. Tel: (01) 878.40.88. Dir. Gen.: Frederic Leibovitz
- Sadoma,** 84 Rue des Granges, 25000 Besancon. Tel: 83.36.54. Pres.: Michel Goux; Dir. Gen.: Jean-Claude Garaudet.
- Salabert (Eds.),** 22 Rue Chauchat, 75009 Paris. Tel: (01) 824.55.60.  
**Int'l branch:** USA.
- Salad Music,** 44 Rue Miromesnil, 75008 Paris. Tel: (01) 265.87.80. Publ'r Bernard Saint-Paul.
- Jean-Marie Salhani,** 3 Rue Cesar-Franco, 75015 Paris. Tel: (01) 566.42.00.
- Henn Salvador (Eds. Musicales),** 6 Pl. Vendome, 75001 Paris. Tel: (01) 260.87.80/05. Pres. & Dir. Gen.: Jacqueline Salvador; Gen. Mgr. Henri Salvador.
- Robert Salvat (Eds.),** 89 Rue La Boetie, 75008 Paris. Tel: (01) 359.76.54. Chief Exec.: Angele Salvat; Gen. Mgr.: Robert Salvat  
**Affiliates:** Abilene Music, Eds. Norbert Aleman, Eds. Banco, Eds. Claude Carrere, Please Music Sweetly, Eds. Tonus Musica Andorra, Eds. Tub.  
**Dominique Samarcoq (Eds.),** 136 Rue Championnet, 75018 Paris. Tel: (01) 255.64.62.
- Samsong,** 17bis Rue des Tilleuls, 92 Boulogne-sur-Seine. Tel: 603.59.61.
- Sandrine Music,** 7 Rue Ampere, 78140 Velizy. Tel: (01) 946.15.08.
- Saravah (Eds.) (SACEM),** 22 Rue des Abbesses, 75018 Paris. Tel: (01) 252.47.20.
- Schola Cantorum de Procure Generale de Musique (Eds. Musicales),** 76 bis Rue des Sts. Peres, 75007 Paris. Tel: (01) 548.70.50.  
**Int'l reps.:** Germany (Barenreiter), USA (Theodore Presser).
- Schott Freres,** 35 Rue Jean Moulin, 94300 Vincennes. Tel: 374.30.95. Dir.: Jean-Jacques Junne.  
**Home office:** Belgium.  
**Int'l firms represented:** Cranz (Belgium), Kalmus (USA), Peters (UK, USA).  
**Int'l reps.:** Belgium, Germany (Schott), UK, USA (Peters).
- A. Schroeder (Eds. Musicales) SarL,** 37 Rue Violet, 75015 Paris. Tel: (01) 567.67.01.  
**Home office:** USA.  
**Int'l firms represented:** Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvurs Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Janji, Joans Bones, Joint, LaLanne, Larbell, Lasse, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca, Va-Dezza, Vancouver, Very Own, Wrathier, Yameta, Zekefield Folles.
- Ariane Segal (Eds. Musicales),** see EMAS.  
 Semup, 26 Rue Brunel, 75017 Paris. Tel: (01) 380.78.35. 707. see Eddie Barclay.
- Septentrion (Eds. Musicales),** 11 Rue Lepic, 75018 Paris. Tel: (01) 606.94.30, 255.92.19. Telex: 270105. Gen. Mgr.: Pierre Celie.  
**Int'l firm represented:** Coda (Belgium).  
**Int'l rep.:** Switzerland (Twenty).
- Seuil (Eds. du),** 27 Rue Jacob, 75006 Paris. Tel: (01) 329.12.15. Cable: EDISEUIL. Telex: 60605.
- Storzando/Sirocco (Eds. Musicales) (SACEM/SDRM),** 42 Rue Laugier, 75017 Paris. Tel: (01) 766.23.64. Telex: 260717. Dir. Gen.: Roger Tokarz.  
**Affiliate:** Telemusic (SACEM/SDRM).  
**Int'l firms represented:** Selected Sound (Germany), J. Weinberger (UK).
- Sibecar (SACEM),** 99 Rue de Vaugrard, 75006 Paris. Tel: (01) 544.55.31. Dir.: Gilles Bleiveis.  
**Affiliate:** Kalendour (SACEM).  
**Int'l firms represented:** Carricatum, Le Vent Qui Vire (both Canada).  
**Int'l rep.:** Canada (Le Vent Qui Vire).
- Siege Social/Bacchanales Eds.,** 2 Rue de Puits-d'Affet, 77230 Mussy-le-Vieux. Tel: 430.93.53. Dir.: Alain Pommier.  
**Branch:** 75018 Paris, 88 Rue Lamarck. Tel: (01) 257.47.61.
- Sigem (Sistema Globo de Edicoes Musicais),** 23 Rue Scheffer, 75016 Paris. Tel: (01) 704.12.20. Contact Elyane Peyrot.  
**Home office:** Brazil.  
**Sirocco,** see Storzando/Sirocco.
- Societe Ambient Music,** see M. Fiacre.
- Societe Francaise de Prod'n. Phonographiques,** 14-16 Clement-Bayard, 92300 Levallois-Perret. Tel: 270.81.40. Dir. Gen.: Michel Bachelet.
- Soda Music (SACEM),** 29 Rue de Marignan, 75008 Paris. Tel: (01) 225.68.19, 633.36.48. Cable: SODAMUS.
- Telex: 250973. Pres.: Roger Choukroun.  
**Int'l firms represented:** Springfield (USA), World Wide (USA).
- Sonart,** 10 Chemin de la Pallud, 38700 La Tronche. Tel: (76) 42.00.24.
- Sonodisc (Societe Nouvelle de Distribution de Disques),** 85 Rue Fondary, 75015 Paris. Tel: (01) 577.30.34. Telex: 204018.  
**Affiliate:** Esperance.
- Sonopresse SA,** 35-37 Rue Violet, 75015 Paris. Moulinaux. Tel: (01) 578.65.40.  
**Affiliates:** Agence Musicale Int'l, Allo Music, Paris Etolie, Suzelle, Charles Talar, Prod'n Musicales Garard Tournier, Eds. 12,000.
- Sugarmusic France (Eds.),** 90 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 256.35.49. Gen. Mgr.: Marcel Marouan.  
**Home office:** Italy.  
**Int'l firms represented:** Brut, CTI Gold Sovereign, Sterling group (all USA).  
**Int'l rep.:** Worldwide (Sugarmusic).
- Suzelle,** 67 Rue de Provence, 75009 Paris. Tel: (01) 280.57.57.  
**Affiliated firm:** Sonopresse SA.
- Sylva SA,** see Chappell.
- Syrinx (Eds. Musicales) (SACEM),** 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30. Co-Pres.: Raymond Drouet, Nadege Labrue; Gen. Mgr.: Charles Ibgui.  
**Affiliates:** Carabine Music, Guyaki (SACEM).  
**Int'l rep.:** Canada (Machine).
- T R O—The Richmond Org.,** see Essex.
- Tabata Music,** 28 Rue Pasteur, 92210 Saint Cloud. Tel: 602.58.56. Telex: 60574. Dir.: Ted Scott; Gen. Mgr.: Jacques Braibant.  
**Affiliates:** Centreurope, Illustration Musical E. Warner, Remipa.  
**Int'l firms represented:** Apollo Sound (UK), BTW (UK), Bianka Skorzevska (Poland), Fuchs (Germany), Hebra (Belgium), Inmus (Germany), Mangione (Brazil), Quality (Canada), Roses (Belgium), Universal (Netherlands), Violinda (Switzerland).  
**Int'l reps.:** Belgium (Gnome, New), Canada (Crea Sound), Germany (Inmus), UK (Light).  
 Charles Talar, see Sonopresse.
- Tanday Music,** 19 Rue Vignon, 75008 Paris. Tel: (01) 742.68.62. Dir.: Eddie Vartan; Dir. Simon Hosemans; Press: Claude Pierre Bloch.
- Telemusic,** see Storzando/Sirocco.
- Tiffanie,** see Eds. 23.
- Tilt Music,** 47 Rue Richer, 75009 Paris.
- Tonus Musica Andorra (SACEM),** 128 Av. Merixtell, Andorre la Vieille, Andorra. Tel: 22.071. Dir.: Patrick Van Der Gucht.
- Affiliates:** Eds. Claude Carrere, Robert Salvat, Top 2000, see Train Bleu Monte Carlo.  
**Top Instrumental Music,** see Emihenco.  
**Topkapi (Eds. & Prod'n's),** see Bleu Blanc Rouge.  
**Topomic Music (SACEM),** 105 Rue de Normandie, 92400 Courbevoie. Tel: 788.09.46. Pres.: Pierre Jaubert.  
**Int'l reps.:** Germany (SMV), Japan (Pacific), UK (Creole), USA (Ice).  
 Top Song Music, 47 Rue Richer, 75009 Paris.  
 Toto Music, see Francis Dreyfus/Labrador.
- Tournesol (Eds.),** 68 Rue Lhomond, 75005 Paris. Tel: (01) 707.25.81.
- Gerard Tournier (Prod'n's Musicales),** see Sonopresse.
- Traffic Music,** see Vogue.
- Train Bleu Monte Carlo,** 1 & 12 Rue Magellan, 75008 Paris. Tel: (01) 260.35.05, 720.96.60. Cable: TECHSONOR. Telex: 610035. Dir. Gen.: Jean Gauthier; Gen. Mgr.: Raymond Gamberdinger; Int'l: Frances Gramende.  
**Affiliate:** Top 2000.
- Transatlantiques (Eds. Musicales),** 14 Av. Hoche, 75008 Paris. Tel: (01) 924.01.46. Dir.: Patrick Marcland.  
**Int'l firms represented:** Albersen (Netherlands), Buffet-Crampon (Japan), Otto Junne (Germany), Carisch (Italy), Theodore Presser (USA), United (UK).
- Tremplin,** 32 Rue Francois I, 75008 Paris. Tel: (01) 256.76.76. Telex: 290496. Pres.: Paul de Senneville; Ass'ts.: Monique Noulin, Daniele Poloni.  
**Int'l firm represented:** Salsoul (USA).  
**Int'l reps.:** Brazil (Beverly), Canada (SMCL), Germany (Rolf Budde), Japan (Taiyo).
- Les Trois Mousquetaires,** 26 Rue du General Delestraint, 75016 Paris. Tel: (01) 527.83.77.  
**Int'l branch:** USA.
- Les 3 R,** 3 Rue Rossini, 75009 Paris. Tel: (01) 824.86.19.
- Tuba (Eds. Musicales),** 58 Av. de Wagram, 75017 Paris. Tel: (01) 924.42.56.  
**Int'l firm represented:** Our Music (UK).
- Tub (Eds.),** see Robert Salvat.
- 23 (Eds.),** 15 Av. Hoche, 75008 Paris. Tel: (01) 227.00.89. Telex: 21311. Gen. Mgr.: Francis Lai.  
**Affiliates:** Francis Lai, Tiffanie.  
**Int'l reps.:** Austria, Germany & Eastern Europe (Montana) excluding Yugoslavia.
- United Artists Music (France),** 48 Av. Victor Hugo, 75783 Paris Cedex 16. Tel: (01) 727.89.19. Telex: 610617. Pres.: Eddie Adams.  
**Home office:** USA.  
**Int'l firms represented:** Big 3, Metric, Robbins, Travis.
- Universelles,** 62 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.45.91.
- Vamp Music,** see Francis Dreyfus/Labrador.
- Vedra Music,** 18 Rue d'Armenonville, 92200 Neuilly. Tel: 722.63.60.
- Vendome (Eds.),** see SEMI.
- Ray Ventura,** 14 Av. Hoche, 75008 Paris. Tel: (01) 924.81.97.
- Veranda,** see Pathe Marconi EMI.
- Andre Verchuren (Eds. SarL),** 33 Rue du Faubourg St. Martin, 75010 Paris. Tel: (01) 607.89.05.
- Verseau-Centre d'Art,** PO Box 44, 31012 Toulouse Cedex; 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71. Mgrs.: Michel Barthes, Pierre Lavie.  
 23 (Eds.), see listing under "twenty-three".
- Vogue Int'l (SACEM),** 20bis Rue Louis-Philippe, 92200 Neuilly sur Seine. Tel: 745.00.10, 722.02.30. Pres.: Leon Cabat.  
**Affiliates:** Carrousel, Traffic Music.
- Volant (Eds.) (SACEM),** 41 Blvd. Pasteur, 95210 St. Gratien. Tel: 989.43.25. Chief Exec.: Yves Volant; Gen. Mgr.: Guy Volant.
- W I P Prod'n's SA,** 50 Rue de Miromesnil, 75008 Paris. Tel: (01) 265.09.71, 266.56.83. Pres. & Dir. Gen.: Simon Wajntrob; Promo.: Jean-Paul Barkoff.  
 Warner Bros. Music, see PECF.
- X Music,** 44 Rue La Boetie, 75008 Paris. Tel: (01) 225.49.26.
- Yamaha Music (France),** 1 rue Ernest Renan, 93500 Pantin. Yanne, 33 Champs-Elysees, 75008 Paris. Tel: (01) 225.58.68, 256.22.70.
- You You Music (SACEM),** 8 Rue Marbeuf, 75008 Paris. Tel: (01) 359.53.90. Telex: 660816. Pres. Dir. Gen.: Jean Louis Sorin.  
**Int'l reps.:** Australia, Italy, UK, USA (all Warner Bros.); Germany (MUZ).
- Zagora (Eds. & Prod'n's),** see Bleu Blanc Rouge.  
 A. Zurluh, 73 Blvd. Raspail, 75006 Paris. Tel: (01) 548.68.60.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

- AS D E P (Association Syndicale des Editeurs de Publications Musicales),** 1 Rue de Courcelles, 75008 Paris. Tel: (01) 359.49.53.
- Artistes Musiciens Associes,** 72 Champs-Elysees, 75008 Paris. Tel: (01) 359.66.28.
- Association de Recherches & d'Applications des Techniques Psychomusicales,** 14 Rue des Freres-Morane, 75015 Paris. Tel: (01) 533.27.07.
- C A N F (Centre d'Art Nat'l Francais),** PO Box 98, 31030 Toulouse Cedex; 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71.
- C E D A C (Centrale d'Eds. Artistiques & Culturelles),** c/o Eds. du Berger, 12 Rue du Dragon, 75006 Paris. Tel: (01) 548.78.81.
- C E O P S (Centre d'Etude pour l'Organisation des Professions du Spectacle),** Studio 18, 38 Rue des Saules, 75018 Paris. Tel: (01) 254.34.45.
- C I A M (Music Information & Action Center),** 6 Av. Pierre I de Serbie, 75116 Paris. Tel: (01) 720.83.19, 720.43.73. Pres.: Michel Briguet.
- C I S A C (Confederation Int'l des Societes d'Auteurs & Compositeurs),** 11 Rue Keppler, 75116 Paris. Tel: 720.59.37/22.52. Cable: INTERAUTEURS. Sec'y-Gen.: J.A. Ziegler.
- Chambre Syndicale de la Facture Instrumentale (Musical Instrument Mfrs. Ass'n),** 1 Rue de Courcelles, 75008 Paris. Tel: (01) 359.49.53.
- Chambre Syndicale des Administrateurs de Concerts,** 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 924.21.25.
- Chambre Syndicale des Editeurs de Musique Legere,** 89 Rue La Boetie, 75008 Paris.
- Comite Nat'l de la Musique,** 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 227.48.58. Pres.: Henri Sauguet; Gen. Mgr.: Jacques Masson-Forestier.
- F N I E (Federation Nat'l des Industries Electroniques),** see GIE.
- F N M (Federation Nationale de la Musique),** 1 Rue de Courcelles, 75008 Paris. Tel: (01) 359.49.53.
- G A V E (Groupe Audio Visuel de l'Edition),** 117 Blvd. St. Germain, 75006 Paris. Tel: (01) 329.21.01.
- G I C A (Groupement Inter-syndical de la Communication Audiovisuelle),** 117 Blvd. St. Germain, 75006 Paris. Tel: (01) 329.21.01.
- G I E E P A (Groupement d'Interet Economique l'Ed. Phonographique & Audiovisuelle),** 1 Rue de Courcelles, 75008 Paris. Tel: (01) 359.49.53.
- G I E L (Groupement des Industries Electroniques) (formerly FNIE),** 11 Rue Hamelin, 75783 Paris Cedex 16. Tel: (01) 505.14.27. Telex: 611045.
- G P A V (Groupement des Professionnels de l'Audio-Visuel),** 117 Blvd. St. Germain, 75006 Paris. Tel: (01) 329.21.01.
- Institut de l'Audiovisuel,** 21-23 Blvd. Jules-Ferry, 75011 Paris. Tel: (01) 357.51.49.
- International Confederation of Popular Societies of Music,** 121 Rue LaFayette, 75008 Paris.
- International Music Council, c/o UNESCO,** 1 Rue Miollis, 75015 Paris. Tel: (01) 566.57.57 x 48.35.
- International Society for Contemporary Music, Conservatoire de Musique,** 7 Pl. de la Republique, Strasbourg.
- Jeunesses Musicales de France,** 14 Rue Francois-Miron, 75004 Paris. Tel: (01) 278.19.54, 887.64.81. Dir.: Jean-Pierre de Lavigne.  
**Int'l branch:** Belgium, Federation Int'l des Jeunesses Musicales.
- National Section of the International Society for Contemporary Music, Bureau de Concerts Marcel de Valmete,** 7-11 Av. Delcasse, 75008 Paris. Tel: (01) 359.28.38.
- O R E P (Office de Relations Exterieures & de Promotion),** 10 Rue Marechal-Foch, 06400 Cannes. Tel: 39.04.96, 99.16.40.
- Reunion des Theatres Lyriques Municipaux de France,** 7 Rue du Helder, 75009 Paris. Tel: (01) TAI 73.16. Pres.: Dr. Rambert.
- S A C T E L (Societe d'Applications Comm'les de Techniques Electroniques),** 57 Rt. des Carrieres, 78 Chatou. Tel: 976.75.55.
- S C A R T (Syndicat des Constructeurs d'Appareils Radiorecepteurs & Televiseurs),** 1 Rue Hamelin, 75783 Paris Cedex 16. Tel: (01) 505.14.27. Telex: 611045.
- S F A (Syndicat Francais des Artistes Interpretes),** 21 bis Rue Victor-Masse, 75009 Paris. Tel: (01) 526.82.40, 285.88.11.
- S I E R E (Syndicat des Industries Electroniques de Reproduction & d'Enregistrement),** 11 Rue Hamelin, 75783 Paris Cedex 16. Tel: (01) 505.14.27. Telex: 611045.
- S N E P A (Syndicat Nat'l de l'Ed. Phonographique & Audio-Visuelle),** 1 Rue de Courcelles, 75008 Paris. Tel: (01) 359.49.53. Delegate Gen.: P. Chesnais.

S N V C (Syndicat Nat'l de la Video-Communication), Tele 2000-Press, 43 Rue du Faubourg St. Honore, Paris. Tel: (01) 265.30.06.

S O C A R A, Centre des Artistes Associes & Reunis, 28 Rue Pascal, 16 Cognac. Tel: (16-45) 82.22.06. Telex: 16105. Pres.: Jacques Lacroix.

S P P I (Syndicat des Producteurs Phonographiques Independants), 252 Rue du Faubourg St. Honore, 75008 Paris. Tel: (01) 227.60.24.

Snacocom (Syndicat Nat'l des Chefs d'Orchestre & des Cadres de la Musique), Maison du Musicien, 21bis Rue Victor Masse, 75009 Paris.

Societe des Auteurs & Compositeurs Dramatiques, 9 Rue Ballu, 75009 Paris. Tel: (01) 874.44.97.

Syndicat des Artistes de Varietes, 29 Rue Jean-Jacques-Rousseau, 75001 Paris. Tel: (01) 508.10.76.

Syndicat des Artistes Lyriques, 29 Rue Jean-Jacques-Rousseau, 75001 Paris. Tel: (01) 508.10.76.

Syndicat des Artistes Musiciens de Paris, 21bis Rue Victor Masse, 75009 Paris. Tel: (01) 878.25.84.

Syndicat des Chansonniers, Theatre des 2 Anes, 100 Blvd. de Clichy, 75009 Paris.

Syndicat des Constructeurs d'Appareils Radiorecepteurs & Televiseurs, see SCART.

Syndicat Francais des Artistes Interprètes (SFA), 21bis Rue Victor Masse, 75009 Paris. Tel: 526.82.40, 285.88.11. Admin'r: Claude Vinci.

Syndicat Nat'l des Agents Artistiques de France, 33 Champs d'Elisees, Office 219, 75008 Paris. Tel: (01) 225.67.24.

Syndicat Nat'l des Auteurs & Compositeurs de Musique, 80 Rue Taibout, 75009 Paris. Tel: (01) 874.96.30, 526.31.83. Pres.: Jean Delannoy.

Syndicat Nat'l des Producteurs de Spectacles de Varietes, 7 Rue du Helder, 75009 Paris. Tel: (01) 706.76.87. Pres.: Jack-Henri Sumere.

Syndicat Nat'l Libres des Artistes de Varietes, 8 Rue d'Enghien, 75010 Paris. Tel: (01) 770.07.97, 824.69.73, 702.44.34.

Syndicat Professionnel de la Critique Dramatique & Musicale, 52 Rue Richer, 75009 Paris. Tel: (01) 824.65.71.

U S D A, see Union Syndicale des Artistes.

Union des Artistes, 7 Rue Henri-Rochefort, 75017 Paris. Tel: (01) 924.35.02.

Union Syndicale des Artistes (USDA) (Choreography, Drama, Lyrics, Variety), 18 Av. Carnot, 75017 Paris. Tel: (01) 766.55.10, 380.10.04

## DESIGN & ARTWORK

Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.

Carabine Music, 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30. Co-Pres.: Raymonde Drouet, Nadege Labrousse. Gen. Mgr.: Charles Ibgui. (SEE ADVERTISEMENT)

Dillard & Cie., 47-49 Rue Polonceau, 75018 Paris. Tel: (01) 255.43.21. Telex: 650123. Dir.: Jean-Pierre Dillard; Sales Mgr.: Jean-Marc Delaye.

Fiesta, 30 Rue Dr. Finlay, 75015 Paris. Tel: (01) 578.15.18/24.75. Dir. & Sales Mgr.: Patrick Chevalier; Creative Dir.: Francoise Kinet.

Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73. Gen. Mgr.: Claude Francois; Admin. Dir.: Nicole Gruyer.

France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud.

International Shows, 10 Rue Damremont, 75018 Paris. Tel: (01) 606.88.35. Chief Exec.: Orlando; Admin. Serv.: Rosy Nosek.

Michel Laguens Int'l, 134 Av. Parmentier, 75011 Paris. Tel: (01) 357.79.23.

Jean-Pierre Leloir, 26 Rue Notre Dame des Victoires, 75002 Paris. Tel: (01) 296.27.97. Gen. Mgr.: Jean-Pierre Leloir.

Music Radio Promos., 37 Rue G. Carel, 76450 Cany. Dir.: Daniel Lefebvre.

Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.

Pyral, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Pres. Dir. Gen.: Mr. Piani; Gen. Mgr.: Claude Goudal; Mktg. & Comm'l Mgr.: Jean Bratieres.

## LICENSING ORGANIZATIONS, MUSIC

A C E (Societe des Auteurs, Compositeurs & Editeurs), 62 Rue Blanche, 75009 Paris. Tel: (01) 874.94.81. Pres.: Philippe Pares. (Mechanical rights only)

B I E M (Bureau Int'l des Societes Gerant Les Droits d'Enregistrement & de Reproduction Mecanique), 12 Rue Ballu, 75009 Paris. Tel: (01) 874.20.11. Cable: BIE MUSICO. Sec'y Gen.: Jean Elissabide. (Mechanical rights only)

S A C E M (Societe des Auteurs, Compositeurs & Editeurs de Musique), 225 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine Cedex. Tel: (01) 747.56.50. Cable: MUSICA.

S D R M (Societe pour l'Administration du Droit de Reproduction Mecanique des Auteurs, Compositeurs & Editeurs), 225 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine Cedex. Tel: (01) 747.56.50. Cable: MUSICA.

S P E D I D A M E (Societe de Perception & de Distribution des Droits des Artistes Musiciens Executants), 14 Rue Notre Dame de Lorette, 75009 Paris. Tel: (01) 285.13.75. Pres.: Roland Puig. (Mechanical & performing rights).

## PLATING, PROCESSING & PRESSING PLANTS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel: 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.  
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 40. Telex: 17662.

C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: (19) 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gen.: Edmond Lang; Technical Dir.: Fernand Pasquier.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Dimoplast, Rue de la Vallee, 91610 Ballancourt.

Disco-France (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290 833. Gen. Mgr.: Jean Berge; Sales Mgr.: Mrs. S. Fritschke.

Disco-Technique, 16 Rue de la Vacquerie, 75011 Paris. Tel: (01) 805.46.67.

Eden, 188 Rue Gambetta, 59000 Lille. Tel: (20) 54.25.88. (Pressing only)

Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73. Gen. Mgr.: Claude Francois; Admin. Dir.: Nicole Gruyer. (Pressing only)

Libet (Disques), 18/22 Rue Carnot, 76700 Harfleur. Gen. Mgr.: Guy Libet. (Pressing only)

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.

Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris. Tel: (01) 359.25.14. Telex: 65411. (Pressing only)

Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel: (01) 931.16.82. Telex: 641431. Chief Exec.: Yves Volant; Gen. Mgr.: Guy Volant. (Pressing only)

Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28. (Pressing only)

Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: 225.53.00. Pres.: Francois Minchin; Gen. Mgr.: Michel P. Bonnet.  
Factory: 78400 Chatou, 2 Rue Emile-Pathe. Tel: 976.12.12. Telex: 600268.

Phonogram SA, 24 Blvd. de l'Hopital, 75005 Paris. Tel: (01) 707.75.28. Pres.: Louis Hazan; Gen. Mgr.: Jacques Caillart; Sales Mgr.: Marc Grandemange; Prod. Mgr.: Roger Maruani.

Promodisc, 77440 Tracy en Multien. Tel: 435.51.08. (Pressing only)

Saters (Atlee du Guerau, 28130 Maintenon. (Pressing only)

Sofralesco (Societe Francaise de Technique Sonore), 14 Rue des Flandres, 94400 Vitry. Tel: 726.76.75. (SEE ADVERTISEMENT)

Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice Grandcoing, 93430 Villeneuve. Tel: 821.25.00. Cable: VOGDISC Paris. Telex: 620380. Pres.: Serge Doll. (Pressing only)

## PRINTERS & LITHOGRAPHERS

A G P Mazarine, 22 Ave. du President Wilson, 94230 Cachan.

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel: 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.  
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel: Tourouvre 40. Telex: 17662.

Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.

C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: (19) 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gen.: Edmond Lang; Technical Dir.: Fernand Pasquier.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Chaumes, 10 Rue du Dr. Lebel, 94300 Vincennes.

Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73. Gen. Mgr.: Claude Francois; Admin. Dir.: Nicole Gruyer.

France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Courgnaud.

Glory Impression Cartonnage, 7 Rue Louis Armand, 92604 Asnieres. Tel: 790.62.31. Pres.: Bernard Lechene; Gen. Mgr.: Jacques Lesueur.

Graphicolor, 24 Rue Thomas-Lemaitre, 92000 Nanterre. Tel: 204.74.50.

Imprimerie de Saint-Michel, 12 Rue de Monthery, 91240 Saint-Michel-sur-Orge. Tel: 901.22.83.

Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel: 976.38.80. Telex: 690440. Gen. Mgr.: Norman J. Garrod.

International Shows, 10 Rue Damremont, 75018 Paris. Tel: (01) 606.88.35. Chief Exec.: Orlando; Admin. Serv.: Rosy Nosek.

Jat (Imprimerie), 58-60 Rue Louveau, 92230 Chatillon. Tel: (01) 253.20.63.

M K, 44 Rue Etienne Marcel, 75002 Paris. Tel: 233.07.30. Pres. & Gen. Mgr.: Monique Knuchel.

Mood Duplication, RN 307, 78810 Feucherolles. Tel: 461.45.11. Telex: 600574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas. (Tape only)

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.

Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel: (01) 931.16.82. Telex: 641431. Chief Exec.: Yves Volant; Gen. Mgr.: Guy Volant.

Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28.

Pyral, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Pres. Dir. Gen.: Mr. Piani; Gen. Mgr.: Claude Goudal; Mktg. & Comm'l Mgr.: Jean Bratieres. Rojo, 19 bis Allee des Sansonnets, 93320 Pavillon-sous-Bois. Tel: 739.53.79.

Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villeneuve. Tel: (01) 752.73.00. Cable: VOGDISC. Telex: 620380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.

RECORD PROMOTION

Amphion, 9 Rue d'Artois, 75008 Paris. Tel: (01) 359.15.07.

B L O C Promo., 7-9 Rue Steinlen, 75008 Paris. Tel: (01) 255.52.50.

C H O C Promo., 5 Rue Cardinet, 75017 Paris. Tel: (01) 766.50.50. Chief Exec.: Robert Donat.

Fiesta, 30 Rue Dr. Finlay, 75015 Paris. Tel: (01) 578.15.18/24.75. Dir. & Sales Mgr.: Patrick Chevalier; Creative Dir.: Francoise Kinet.

International Shows, 10 Rue Damremont, 75018 Paris. Tel: (01) 606.88.35. Chief Exec.: Orlando; Admin. Serv.: Rosy Nosek.

Music Radio Promos., 37 Rue G. Carel, 76450 Cany. Dir.: Daniel Lefebvre.

Nautilus (Eds. & Prod'ns), 39 Rue des Jeuneurs, 75002 Paris. Tel: (01) 236.63.68.

Sofiac (Normandie), PO Box 12, Rue de Verdun, 76503 Elbeuf. Tel: (35) 77.41.41.

Johnny Stark, 122 Av. Wagram, 75017 Paris. Tel: (01) 924.23.67.

Verseau-Centre d'Art, PO Box 44, 31012 Toulouse Cedex; 76 Quai de Pounis, 31000 Toulouse. Tel: (61) 52.86.71. Mgrs.: Michel Barthes, Pierre Lavie.

## TAPE CUSTOM DUPLICATORS

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Gue-noun.  
Audio: Cassette & open reel.

C I D I S (Compagnie Ind'le de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel: (19) 666.21.02. Pres.: Georges Meyerstein-Maigret; Dir. Gen.: Edmond Lang; Technical Dir.: Fernand Pasquier.  
Audio: Cassette.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel & open reel quadruphonic.

Context, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30, 344.62.25. Dir. Gen.: Philippe Doiteau.  
Audio: 8-tr., 8-tr. quadruphonic, cassette & open reel.

D I M (Duplication Ind'le Magnetique), 61 Rue Chaptal, 92300 Levallois Perret. Tel: 757.21.53/23.31. Telex: 611211. Chief Exec.: Herve Amico Boucheron.  
Audio: 8-tr & cassette.

Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 299.833. Gen. Mgr.: Jean Berge.

E D S (div. of Assimil), 13 Rue Gay Lussac, 94430 Chenne-viers sur Marne. Tel: 933.87.37. Dir.: J.L. Cherel; Gen. Mgr.: J. LeGal; Div. Mgr.: J.M. Simoni; Sound Eng.: M. Girardot.  
Audio: Cassette & open reel.

Fiesta, 30 Rue Dr. Finlay, 75015 Paris. Tel: (01) 578.15.18/24.75. Dir. & Sales Mgr.: Patrick Chevalier; Creative Dir.: Francoise Kinet.  
Audio: Cassette.

Rene Genex (Studios d'Enregistrement), 6 Rue Jouvenet, Tel: (01) 288.08.52.

Mood Duplication, RN 307, 78810 Feucherolles. Tel: 461.45.11. Telex: 600574. Pres.: H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.  
Audio: 8-tr., 8-tr. quadruphonic, cassette, open reel & open reel quadruphonic.

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.  
Audio: 8-tr. & cassette.

Multi-Techniques, 55 bis Rue de Ponthieu, 75008 Paris. Tel: (01) 359.25.14. Telex: 65411.

Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel: 225.53.00. Pres.: Francois Minchin; Gen. Mgr.: Michel P. Bonnet.

Satrape, 4 Rue du Pont-Marly, 78 Mareil-Marly. Tel: 958.92.07.

Simplex Electronique, 48 Blvd. Sebastopol, 75003 Paris. Sonatop, 28260 Saussay/Anet. Tel: (37) 64.92.77.

Vogue MPP (Manufacture de Prod'ns Phonographiques), 84 Rue Maurice Grandcoing, 93430 Villeneuve. Tel: 826.55.00. Cable: VOGDISC Paris. Telex: 620380. Pres.: Serge Doll.  
Audio: 8-tr. & cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Gue-noun.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix; Sales Mgr.: Monique de Poix.

Pyral SA, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Pres. & Dir. Gen.: Mr. Piani; Gen. Mgr.: Claude Goudal; Mktg. & Comm'l Mgr.: Jean Bratieres.  
Audio: Cassette.

### EMPTY CARTRIDGES, CASSETTES & REELS

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevois. Tel: (01) 333.30.90. Telex: 620282. Gen. Mgr.: Serge Doublin.  
Home office: USA.  
Audio: 8-tr. & cassette.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Gue-noun.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'les), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge.  
Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix.  
Pyrat SA, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex 230742. Pres. & Dir. Gen.: Mr. Piani; Gen. Mgr.: Claude Goudal; Mktg. & Comm'l Mgr.: Jean Bratieres. Audio: Cassette.

## ENVELOPES & MAILERS

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.  
Disco-France (div. of AGI—Audio Graphic Inds.), Sono Tape Dept., 124bis Av. de Villiers, 75017 Paris. Tel: (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge.

## JACKETS & SLEEVES

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.  
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel. Tourouvre 40. Telex: 17662.  
C I D I S (Compagnie Ind'ile de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel. (19) 666.21.02. Pres. Georges Meyerstein-Maigret, Dir. Gen.: Edmond Lang; Technical Dir.: Fernand Pasquier.  
C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Chaumes, 10 Rue du Docteur-Lebel, 94300 Vincennes. Tel 808.37.87.

Dillard & Cie., 47-49 Rue Polonceau, 75018 Paris. Tel (01) 255.43.21. Telex: 650123. Dir.: Jean-Pierre Dillard; Sales Mgr.: Jean-Marc Delaye.

Est Typo-Offset, 10 Rue du Dr. Lebel, 94300 Vincennes. Tel 808.37.87.

France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754.65.70. Telex: 290833. Gen. Mgr.: Jean Berge; Sales Mgr.: Philippe Berge; Technical Mgr.: Mr. Cournaud. (Jackets only).

Glory Impression Cartonage, 7 Rue Louis Armand, 92604 Asnieres. Tel: 790.62.31. Pres. Bernard Lechene, Gen. Mgr. Jacques Lesueur.

Imprimerie du Nord, 79 Rue du General Leclerc, 78400 Chatou. Tel. 976.38.80. Telex 690440. Gen. Mgr. Norman J. Garrud. (Sleeves only).

Imprimerie St-Roch, 144 Rue du Chemin-Vert, 75011 Paris. Tel: (01) 805.21.98.

Libet (Disques), 18 Rue Carnot, 76700 Harfleur. Gen. Mgr.: Guy Libet. (Jackets only)

M K 44 Rue Etienne Marcel, 75002 Paris. Tel. 233.07.30. Pres. & Gen. Mgr.: Monique Knuchel (Jackets only)

Mood Duplication, RN 307, 78810 Feucherolles. Tel: 461.45.11. Telex: 600574. Pres. H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix. (Jackets only)

Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel: (01) 931.16.82. Telex: 641431. Chief Exec. Yves Volant; Gen. Mgr.: Guy Volant.

Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel: (01) 878.02.28. (Jackets only).

Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel 225.53.00. Pres. Francois Minchin. Gen. Mgr. Michel P. Bonnet. (Jackets only)

A. Tempo, 14 Rue Mollien, 92100 Boulogne. Tel. 605.35.74.

Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villeteuse. Tel (01) 821.25.00. Cable: VOGDISC. Telex 620380. Pres. Leon Cabat. Gen. Mgr.: Cesar Rossini. (Jackets only)

## LABELS

A R E A C E M (Les Applications & Realisations Acoustiques Electromecaniques), 1 Rue Christophe Colomb, 94600 Choisy Le Roi. Tel 684.06.97. Telex: 20869. Pres.: E.W. Pelgrims de Bigard.  
Plant: 61190 Tourouvre, Rt. d'Alencon. Tel. Tourouvre 40. Telex: 17662.

C I D I S (Compagnie Ind'ile de Distribution de l'Image & du Son), Av. Maurice Ravel, 92160 Antony. Tel. (19) 666.21.02. Pres. Georges Meyerstein-Maigret, Dir. Gen.: Edmond Lang; Technical Dir.: Fernand Pasquier.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

France-Imprimerie (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754.65.70. Telex 290833. Gen. Mgr. Jean Berge. Sales Mgr. Philippe Berge; Technical Mgr. Mr. Cournaud.

Mood Duplication, RN 307, 78810 Feucherolles. Tel 461.45.11. Telex: 600574. Pres. H. da Silva Ramos; Gen. Mgr.: P. Campiot; Prod'n Mgr.: Mr. Papaleukas.

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix.

Offset Press, 9 Rue Edouard Renault, 93000 Le Blanc-Mesnil. Tel (01) 931.16.82. Telex: 641431. Chief Exec. Yves Volant; Gen. Mgr.: Guy Volant.

Paris-Recs. Cie., 21 Rue Pierre Semard, 75009 Paris. Tel (01) 878.02.28.

## POLYETHYLENE BAGS

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix.

## RECORD PROCESSING MACHINERY

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel:

(01) 333.30.90. Telex: 620282. Gen. Mgr. Serge Doublne.

Home office: USA.  
Chief product: Automatic & manual presses, record plating equipment.  
Brand name: Audiomatic, Hamilton.

M A P (Materiel Applications Plastiques) (div. of AGI—Audio Graphic Inds.), 124bis Av. de Villiers, 75017 Paris. Tel (01) 754.65.70. Telex: 290833. Mng. Dir. Jean Berge; Gen. Mgr.: J. Charviat; Sales Mgr.: M. Pierre. Chief product: Automated injection-compaction presses.

Pyrat SA, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex 230742. Pres. & Dir. Gen.: Mr. Piani, Gen. Mgr.: Claude Goudal; Comm'l Mktg. Mgr.: Jean Bratieres. Product: Lacquers.

## TAPE, RAW & BLANK LOADED

Agfa-Gevaert SA, 274-276 Av. Napoleon Bonaparte, 92502 Rueil-Malmaison. Tel: 749.02.60. Telex: 26484. Mng. Dir.: A. Carpentier; Sales Mgr.: S. Dichey.  
Audio: Blank—compact-cassette, open reel, raw—cassette, broadcast, studio.  
Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Audiomagnetics France, 147 Av. Charles de Gaulle, 92200 Neuilly. Dir.: Jerome Arrighi de Casanova; Finance & Admin. Mgr.: Philippe Boutillier

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: (01) 333.30.90. Telex: 620282. Gen. Mgr. Serge Doublne. (Raw only)

Home office: USA.  
B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan, Sales Mgr.: Pierre Guenoun.

Audio: Cassette & open reel.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Audio: 8-tr., cassette, open reel.

Moulage Plastique de l'Ouest, Averton, 53700 Villaines la Juhel. Pres. & Dir. Gen.: Pierre de Poix. Sales Mgr.: Monique de Poix.

Pathe Marconi EMI, 19 Rue Lord Byron, 75008 Paris. Tel 225.53.00. Pres. Francois Minchin. Gen. Mgr. Michel P. Bonnet.

Audio: Blank—cassette & open reel; raw—8-tr., cassette & open reel.

Pyrat SA, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Pres. & Dir. Gen.: Mr. Piani, Gen. Mgr.: Claude Goudal, Mktg. & Comm'l Mgr.: Jean Bratieres.

Audio: Cassette & open reel.  
Video: 1" & 1/2" EIAJ open reels.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel (01) 333.30.90. Telex: 620282. Gen. Mgr. Serge Doublne.

Home office: USA.  
Audio: Duplicating systems & accessories.  
Brand name: Electro Sound, Superscope.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan; Sales Mgr.: Pierre Guenoun.

C N A I Fidsound (Compagnie Nationale d'Applications Ind'elles), 19 Rue Coysvoix, 75018 Paris. Tel: (01) 228.05.91, 229.24.61. Pres. & Dir. Gen.: Jean-Claude Thuel-Chassaigne.

Dirac, 24 Rue Feydeau, 75002 Paris. Tel 233.54.30

Brand name: Servo Sound.  
Philips, Electroacoustique Div., 64 Rue Carnot, 92150 Suresnes. Tel 506.52.20/62.40.

## ● accessories manufacturers

Audiomatic Corp., 4 Rue Ficatier, 92400 Courbevoie. Tel: (01) 333.30.90. Telex: 620282. Gen. Mgr.: Serge Doublne.

Home office: USA.  
Product: Splicing tape.

B A S F (Compagnie Francaise), 140 Rue Jules Guesde, 92303 Levallois. Tel: 739.33.22. Telex: 62445. Comm'l Dir.: Robert Kaplan, Sales Mgr.: Pierre Guenoun.

Product: Leader & splicing tape.

Pyrat SA, 47 Av. de l'Echat, 94000 Creteil. Tel: 207.48.90. Telex: 230742. Pres. & Dir. Gen.: Mr. Piani; Gen. Mgr.: Claude Goudal, Mktg. & Comm'l Mgr.: Jean Bratieres.

Product: Leader & splicing tape.

Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villeteuse. Tel (01) 821.25.00. Cable: VOGDISC. Telex 620380. Pres. Leon Cabat. Gen. Mgr. Cesar Rossini.

Product: 45 rpm adaptors

## ● store fixtures & merchandising aids manufacturers

Glory Impression Cartonage, 7 Rue Louis Armand, 92604 Asnieres. Tel. 790.62.31. Pres. & Dir. Gen.: Bernard Lechene; Gen. Mgr.: Jacques Lesueur.

Product: Browser boxes, rec. divider cards.

Vogue PIP (Prod'ns Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93430 Villeteuse. Tel: (01) 752.73.00. Cable: VOGDISC. Telex: 620380. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini.  
Product: Display racks.

## GERMAN DEMOCRATIC REPUBLIC (EAST)

Population: 17,700,000.

Rate of exchange: \$1 (US) = 2.5 ostmarks.

Per capita income: \$2,000.

Holidays: January 1, Good Friday, Easter Sunday & Monday, May 1 (May Day), May 8 (Liberation Day), Ascension, Whitsunday & Monday, October 7 (Republic Day), All Souls Day, December 25, 26.

## ● record & tape manufacturers / distributors / importers

Buchexport (Volkseigener Aussenhandelsbetrieb der Deutschen Demokratischen Republik), Leninstr. 16, DDR-701 Leipzig. Tel. (05611) 76-61.

Deutsche Schallplatten (VEB), Reichstagufer 4/5, 108 Berlin. Tel. (0311) 220-9201.

Labels: (Owned) Deutsche Schallplatten; (licensed) Amiga (USA).

## ● music publishers

Breitkopf & Haertel Musikverlag (VEB), Karlstr. 10, DDR-701 Leipzig. Tel: (05611) 73-51. Pres.: Gunter Hempel; Gen. Mgr.: Werner Hennig.

Affiliates: Deutscher Verlag fuer Musik (VEB), Friedrich Hofmeister Musikverlag (VEB).

Int'l reps.: Austria (Globus), France (Pierre Schneider), West Germany (Baerenreiter; Breitkopf & Haertel—Wiesbaden, Hoffheim, Hofmeister, Kassel; B. Schott's Soehne—Mainz), Netherlands (De Eerste Muziekcentrale), UK (Breitkopf & Haertel), USA (Alexander Broude)

Deutscher Verlag fuer Musik (VEB), see Breitkopf & Haertel.

Harth Musik Verlag / Pro Musica Verlag, Karl-Liebknechtstr. 12, DDR-701 Leipzig. Tel. (05611) 3-26-12.

Int'l reps.: Australia, Canada, UK (Breitkopf & Haertel in UK); West Germany (Apollo).

Friedrich Hofmeister Musikverlag (VEB), see Breitkopf & Haertel.

Lied der Zeit (VEB), Postfach 10, Rosa-Luxemburgstr. 41, DDR-102 Berlin. Tel. (0311) 42-50-81.

Litoff (Collection), see Peters.

Peters (Ed.) (VEB), Postfach 746, Talstr. 10, DDR-701 Leipzig. Tel. (05611) 29-59-53.

Affiliate: Collection Litoff.

Int'l firms represented: (Loans only) EDSS & ZAMP (Yugoslavia), PWM (Poland), C.F. Peters / Balaieff (West Germany), Universal (Austria).

Int'l reps: (Purchases) Denmark (Engstrom & Soedring), Netherlands (Eerste Muziekcentrale), Switzerland (Eulenburg), West Germany (C.F. Peters), rest of the world (C.F. Peters in UK); (loans) West Germany (C.F. Peters); Yugoslavia (EDSS).

Pro Musica Verlag, see Harth.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Composers & Musicologists of the German Democratic Republic, Leipzigerstr. 26, DDR-108 Berlin. Tel. 220-2051.

National Committee of the International Music Council, Leipzigerstr. 26, DDR-108 Berlin. Tel. 229-2772.

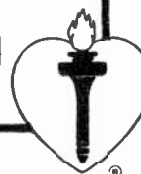
Neue Bachgesellschaft, In'le Vereinigung, Karlstr. 10, DDR-701 Leipzig.

Staatliches Komitee fuer Rundfunk (Radio & TV), Naleparstr. 18-50, DDR-116 Berlin. Tel: 63-28-31.

### LICENSING ORGANIZATION, MUSIC

A W A (Anstalt zur Waehrung der Auffuehrungsrechte auf dem Gebiete der Musik), Storkowerstr. 134, DDR-1055 Berlin. Tel. 434-2757. Gen. Dir.: Klaus Eisenbarth.

Help your  
Heart...  
Help your  
Heart Fund





# GERMAN FEDERAL REPUBLIC (WEST)

Population: 62,200,000.  
Rate of exchange: \$1 (US) = 2.40 marks.

No. of homes with record players: 65%.  
Holidays: January 1, Good Friday, May 1 (Labor Day), Ascension Day, Whit Monday, November (Repentance Day), December 25, 26.

## RECORDS:

Records sold domestically: LP's 1976—71,500,000 units. Singles 1976—39,100,000 units.  
Import sales: LP's & singles—additional 10% of total.  
Records imported from USA (factory value, CIF): 1976—2,692,019 units, \$4,100,000.  
Records exported to USA (factory value, FOB): 1976—2,053,307 units, \$3,000,000.  
Records exported worldwide (factory value, FOB): 1976—31,700,000 units, \$68,000,000.  
Average retail price per record: LP's—\$2.25-11; singles—\$2.25.

Stereo sales: 100% of total.  
Record club sales: 10% of total.  
Discounting: Frequent.

Type of distribution: Manufacturer-to-retailer accounts for 75% of total sales. Manufacturers-to-wholesaler-to-retailer & rack jobbing (there are 2 rack jobbers) divide another 5-10%, and direct importing by retailers constitutes the remaining 20%. Total wholesale transactions have increased by 20%. Export sales have receded 10%. Imports from the Netherlands, United Kingdom and United States are increasing.

Type of promotion: All radio and TV stations are important sources. Also, there are about 800 discotheques and 600 key publications. Twelve radio stations have weekly hit parades; three tv channels carry weekly international pop-shows. Second German Television (ZDF) has a monthly "Hit-parade" with 13 singers. All stations are controlled by representatives of private organizations, government and the public.

Jukeboxes: 85,000.

## TAPE:

Prerecorded tape sold domestically: 8-tr. 1976—8,000 units. Cassette 1976—25,400,000 units, \$120,000,000.  
Average retail price per tape: 8-tr.—\$11.25; cassette—\$11.00; open reel—\$12.75.

Wolfgang Spahr

## ● record & tape manufacturers / distributors / importers

A M S, see Inmus.

A M S Musica Sacra, see Schwann.

Abacca, see Inmus.

Abanori-Schallplatten, Johannisstr. 100, D-8500 Nuernberg. (Distributed by Mixtur-Schallplatten).

Abenteuer-Sonderserie, see Tempo.

Acondor, Bei der Schilleroper 5-7, D-2000 Hamburg 50. Local branch: Bein Gruenen Jaeger 10a. Tel: (040) 43-63-55.

Adler Prod'n, PO Box 400106, Burgunderstr. 13, D-8000 Munich 40. Tel: (089) 300-7081. Telex: (05) 215900. Label: (Owned) Adler.

Agil-Music Musikverlag GmbH, Karlstr. 36, D-8000 Munich 2. Tel: (089) 59-16-26. Contact: Franz Seelos. Labels: (licensed) Help, Life; (represented) Video Rec. Albums (USA).

Air, see All-Music.

Airlift Tontraeger Vertriebs GmbH (IFPI), Brandenburgischestr. 50, D-1000 Berlin 31. Tel: (030) 885-5653. Dir.: Maria Kopp, Wolfgang Maeder; Prod'rs: Andy Novello, Lennie Portner, Alf Carder. Branch: D-8400 Regensburg, Portnergasse 6. Tel: (0941) 56-13-51. Labels: (Owned) Airlift, Fire Bird.

Aladin, see EMI Electrola.

Alcra, see Aug.

All-Music Vertriebs GmbH, Wollmatingerstr. 39, D-7750 Konstanz. Tel: (07531) 55-03-7. Pres.: Alfons Bocklet; Gen. Mgr.: Fredy P. Frei. Home office: Switzerland. Labels: (Owned) Air, Musicland.

Des Alpes Schallplatten Produktion GmbH, Theodor Koerner Str. 7, D-8700 Wuerzburg. Tel: (0731) 7-38-84/172-86. Mng. Dir.: Hans-Richard Danner. Labels: (Owned) Lilliput, Main, Primaphon; (distributed) Amati, Bella Musica, Starlet, Supertone, Welt Melodie.

Alpina Schallplatten GmbH, Arnulfstr. 197, D-8000 Munich 19. Tel: (089) 1-79-41. Mng. Dir.: Dr. Dieter Proettel. Labels: (Owned) m, red point.

Alternum, see Thorofon.

Amati, see Supertone & Des Alpes.

Amaton, see Heinz Ulm.

Amayana, see Heinz Ulm & European New Jazz.

Ampro, see Polyband.

Der Andere Song, see Hansa Musik.

Christian Anders Musikverlag & Produktion, Hoerwarthstr. 26, D-8000 Munich 40. Tel: (089) 36-53-66. Pres.: Christian Anders; Gen. Mgr.: Ann Busse. (Distributed by EMI Electrola) Labels: (Owned) Chranders.

Angel, see EMI Electrola.

Angel Musikverlag & Produktion A. Engel KG, PO Box 1124, Bahnhofstr. 21, D-3280 Bad Pyrmont. Tel: (05281)

5664. Chief Exec. & Gen. Mgr.: Anneliese Engel; Sales Mgr.: Bernd Plato; Vice Mgr.: Guenter Engel. Label: (Owned) Days.

Angelo, see EMI Electrola.

Angelo Recs., Waidmannsgrund 7, D-2057 Wentorf. Tel: (040) 720-1041. Telex: (02) 17878. Pres.: Just Ptach; Gen. Mgr.: Petra Ptach. (SEE ADVERTISEMENT)

Antagon Musikgesellschaft, Lenhartstr. 15, D-2000 Hamburg 20. Tel: (040) 47-80-15. Telex: (02) 173089. Mng. Dir.: Jens Michow. Int'l rep.: Austria (Ariola).

Aquarius 2000, see Polyband.

Arcade Recs. (Deutschland) GmbH (IFPI), Leimenrode 29, D-6000 Frankfurt/Main. Tel: (0611) 59-81-24. Telex: (04) 189319. Mng. Dir.: Larry Marcus Levene; Gen. Mgr.: Bernd Wagner. Home office: England.

Int'l reps.: Austria (Polydor), Switzerland (Phonag).

Archiv Produktion, see DGG & Polydor.

Arendo, see Jaguar.

Ariola, see Ariola-Eurodisc.

Ariola-Eurodisc GmbH (IFPI), Steinhauserstr. 3, D-8000 Munich 80. Tel: (089) 4-13-61. Cable: EURODISC. Telex: (05) 23487. Co-Pres.: Monty Luftner, Friedrich Schmidt; VP: Wolfgang Wegmann; Dir.: Wolf Brummel; Sales Mgrs.: Hans Knappe, Heinz Holle; Adv. & Promo.: Albert Czapski; Int'l Dept.: Nobby Varenholz; Export: Elmar Hussing, Geiso Mampell. Int'l branches: Austria, Belgium, France (Arabella), Mexico (Discolibri), Netherlands, Spain, Switzerland, USA (Ariola America). Labels: (Owned) Ariola, Baccarola, Baccarola-Auslese, Eurodisc, Eurodisc-Pop, Maritim Auslese, Maritim New, Melodia-Auslese, Melodia-Eurodisc, PAN, Vergara; (licensed domestic) Hansa, Hansa Club Serie, Maritim, TWR, United Artists group; (licensed foreign) ABC (USA), ABC/Blue Thumb (USA), ABC/Dot (USA), ABC/Hot Buttered Soul (USA), ABC/Impulse (USA), Anchor (USA), Baby (Italy), Bronze (UK), CMH (USA), Cactus (UK), Caroline (UK), Clan Celentano (Italy), Creole (UK), DJM (UK), Dawn (UK), Dynamite (USA), Ember (UK), Gemini (UK), Golden Guinea (UK), Golden Hour (UK), H&L (USA), Island (UK), JCOA (USA), Joy (UK), Lifesong (USA), Lucky (UK), Magma (Italy), Mantecore (UK), Marble Arch (UK), Ode (UK, USA), Pacific Arts (USA), Pinnacle (UK), Prudent (UK), Pye (UK), Seville (UK), Shelter (USA), Stallion (UK), Stiff (UK), Sunset (USA), Supraphon (Czechoslovakia), Supraphon-Auslese (Czechoslovakia), Torpedo (UK), Virgin (UK), Watt (USA).

Int'l reps.: Australia (Carinia, Festival, RCA, World Rec. Club), Belgium (Inelco), Brazil (Gravacoes Electricas), Canada (Direction, German Canadian News, Inter Global, RCA), Denmark (AEG/Telefunken), Finland (Finnylle), Hong Kong (Decca Orient), India (EMI), Iran (CBS), Israel (Hed Arzi), Italy (Font-Cetra, Saar), Japan (Nippon Columbia), Kenya (AIT), New Zealand (Carinia, Festival, World Rec. Club), Nigeria (Phonogram), Norway (Euronett), Philippines (Disc Corp.), Singapore (Decca Orient), South Africa (Sattel), Sweden (CBS-Cupol), UK (RCA), Yugoslavia (Jugoton, RTB).

Arminia Musikproduktion Erich Storz (IFPI), Hauptstr. 61 & 114, D-3360 Osterode. Tel: (05522) 45-11. Telex: (09) 65154. Owner: Erich Storz; Gen. Mgr.: Marianne Opitz; Sales Mgr.: Marianne Vasel. Branches: D-2000 Hamburg, Heidenkampsweg 54. Tel: (040) 280-2939. Telex: (02) 162989. Sales Mgr.: Madame Klein—D-3000 Hannover, Am Klagesmarkt 22. Tel: (0511) 15028. Telex: (09) 23814. Sales Mgr.: Ilona Kanerhof. Labels: (Owned) Arminia, Storz.

aronda Schallplattenproduktion & Vertrieb, Frankfurter Landstr. 7, D-6380 Bad Homburg. Tel: (06172) 4-68-36. Dir.: Gunther Mueller. Labels: (Owned) aronda; (represented) Kaibala (USA). Int'l reps.: Argentina (CBS), Austria (Rex), Benelux (Dureco in Netherlands), Brazil (CBS), Central America (CBS), Italy (Saar), Mexico (CBS), Switzerland (Carex, Tell).

Arteg Prod'ns, Schanzenstr. 16-18, D-2000 Hamburg 6. Tel: (040) 43-44-42. Chief Exec.: Arno H. v. Vught Jr.; Prod'rs: A.H. & W.B. v. Vught.

Labels: (Owned) Arteg, Mento Music Pop Sounds.

Asylum, see WEA. Atco, see WEA. Atlantic, see WEA.

Attacca-Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel: (02131) 8-13-78. Label: (Owned) Attacca.

Audiophon Classic, see Multibrand.

Audite, see Fono.

Audition, see Teldec.

Audion, see Jahreszeiten.

Aug, Cranz GmbH, PO Box 1945, Adelheidstr. 68, D-6200 Wiesbaden 1. Tel: (06121) 30-40-50. Label: (Owned) Alcra.

Aulos, see Fono.

Austrocard, see Royal Splendid. Autogram & Folk Recs., Burgstr. 9, D-4405 Nottuln (Kreis Muenster). Tel: (02502) 61-51. Gen. Mgr.: Willy Schwenken. Label: (Owned) Autogram.

Aves, see Schmolzi & Slezak & Metronome.

Awis, see Peter Gleissner.

Axix Music GmbH, Arabellastr. 5/139, D-8000 Munich 81. Tel: (089) 9232-2700. Telex: (05) 22393. Dir.: Helga Dickmann; Gen. Mgr.: George Naschke. (Distributed by Ariola-Eurodisc) Labels: (Licensed) Hidden Sign, Oasis. Int'l reps.: Austria (Ariola-Eurodisc), Canada (Casablanca), Switzerland (Ariola-Eurodisc), USA (Audio Fidelity, Casablanca).

B F C Int'l Rec. Co., PO Box 350245, D-5000 Cologne 30. Tel: (0221) 50-36-47. Mktg. Dir.: Rudolf E. Kamphausen; Gen. Mgr.: Gunther R. Kamphausen. Labels: (Owned) Compass, (licensed) Hookfarm (Denmark), Trutone (South Africa).

Int'l reps.: Philippines (Music World), Spain (Euterpe).

Baccarola, see Ariola-Eurodisc.

Baccarola-Auslese, see Ariola-Eurodisc.

Bacillus, see Bellaphon.

Baerenreiter-Musicaphon, see Baerenreiter-Verlag & Disco-Center.

Baerenreiter-Verlag, Karl Voetterle KG, Heinrich-Schuetz-Alle 35, D-3500 Kassel. Tel: (0561) 33-00-11.

Int'l branches: England, France, Switzerland. Labels: (Owned) Baerenreiter-Musicaphon (dist. by Disco-Center), First Anthology of the Music of Mali, UNESCO-Collection; (distributed) Cantate.

Int'l reps.: Belgium (Schott Freres), Japan (Nippon Columbia), USA (Musicaphon—Elektra, UNESCO-Collection—International Rec. Inds.).

Baltic-Recs., PO Box 4544, Holstenplatz 1-2, D-2300 Kiel. Tel: (0431) 0-11-04. Owner: Heinz Ziemann. (Distributed by Disco-Center)

Barclay Schallplatten GmbH, Glockengiesserwall 26, D-2000 Hamburg 1. Tel: (040) 33-08-17.

Bear Family Recs., Goethestr. 9, D-2800 Bremen. Tel: (0421) 78874. Owner & Gen. Mgr.: Richard Weize; Sales Mgr.: Mohns Mohnsen.

Labels: (Owned) Bear Family; (distributed) CLD, Club of Spades, MCR, Republic, Shasta (all USA). Int'l reps.: Japan (King), UK (CRD, Westwood), USA (County, J&F, Rounder).

Bella Musica, see Supertone & Des Alpes.

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr. B7-89, D-6000 Frankfurt/Main. Tel: (0611) 23-08-01. Telex: (04) 16046. Pres. & Gen. Mgr.: Branko Zivanovic; Nat'l Prod. Mgr.: Heinz Lukas; Int'l A&R Mgr.: Ingo Schant; Int'l Prod./Import Mgr.: Ekkehard Ploetz; Bellaphon Import Serv. Mgr.: Winfried Merkle. Int'l branches: Austria, Switzerland.

Labels: (Owned) Bacillus, Bellaphon, Condor, Panoptikum, Piffikus, Pickup; (licensed) Accent (USA), Alegre (USA), America (France), Arhoolie (USA), Audio Fidelity (USA), Audio Rarities (USA), Bang (USA), Blues Classics (USA), Bullet (USA), Canyon (USA), Casablanca (USA), Charly (UK), Chelsea (UK), Cottonball (USA), Dallas Sound (USA), Dixieland Jubilee (USA), Exhibit (USA), Fantasy (USA), Festival (France), GNP Crescendo (USA), Galaxy (USA), Honey Bee (UK), Karate (USA), Marler (Spain), Milestone (USA), Mode (France), Mondo Music (France), Musidisc (France), Penny Farthing (UK), Pentagon (UK), Perception (USA), Plantation (USA), Pompeii (USA), Power Pak (USA), Prestige (USA), Roulette (USA), SSS Int'l (USA), Shout (USA), Starday-King (USA), SteepleChase (Denmark), Sun (USA), Tapestry (USA), Thimble (USA), Tico (USA), Vesuvio (USA), Victory (USA), Virgo (USA), Vogue (France), Young Blood (UK); (distributed—not licensed) Blues Beacon, Deesse (France). Int'l reps.: Brazil (Top Tape), France (Vogue), Ghana (Coré—Bacillus), Israel (Hatakli), Italy (Font-Cetra—Bacillus), Norway (Euronett), Portugal (Imavox), South Africa (Teal), Spain (Compania Fonografica Espanola), Sweden (Dick Ollsson), Yugoslavia (RTB).

Berlton, see Mixtur-Schallplatten. Berolina KG, Hallerstr. 76, D-2000 Hamburg 13. Tel: (040) 410-1096.

Das Beste GmbH (Verlag), Rotebuehlplatz 1, D-7000 Stuttgart 1. Tel: (0711) 66-02-1. Telex: (07) 23539. Mng. Dir.: Werner Weidemann; Mktg. Dir.: Helge Weisner; Prod'n Mgr.: Klaus D. Mandl.

Bild am Sonntag Recs. (IFPI), Kaiser Wilhelm Str. 6, D-2000 Hamburg 36. Tel: 347-4254. Telex: (02) 11898. Gen. Mgr.: Joachim Luedicke.

Bild & Funk, see Burda.

Bingola, see Rudolf Bohnen. Black Prince, see Crystal.

Blue Note, see United Artists.

Blues Beacon, see Peter Gleissner, Bellaphon, Christmann/Schaaf & European New Jazz.

Boccaccio, see Jaguar.

Dieter Boek, Koelner Landstr. 179, D-4000 Duesseldorf 13. Tel: (0211) 76-38-07. Gen. Mgr.: Dieter Boek. (Distributor/Importer/Exporter).

Label: (Owned) NPR.

Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, D-8000 Munich 5. Tel: (089) 26-66-56. Labels: (Owned) Bingola, Peggy.

Boy-Ton, see PA.

Brain, see Metronome.

Brunswick, see DGG.

Bunny, see WEA.

Bunte, see Burda.

Burda-Schallplatten-Vertrieb, Burda-Hochhaus, D-7600 Offenburg. Tel: (0781) 841.

Labels: (Owned) Bild & Funk, Bunte, Freundin, Freizeit & Raetsel-Revue, Freizeit-Magazin.

C A C, see Henry From.

C A M Germany Musikverlag GmbH, Rottalstr. 5, D-8000 Munich 80. Tel: (089) 40-35-73. Home office: Italy.

C B S Schallplatten GmbH, Bleichstr. 64-66a, D-6000 Frankfurt/Main 1. Tel: (0611) 1-30-51. Mng. Dir.: Rudolf Wolpert; Deputy Mng. Dir.: Karl G. Arbenz; Sr. Mktg. & Sales Dir.: Michael H. von Winterfeldt. Home office: USA, CBS Recs. Int'l.

Labels: (Owned) CBS, Embassy, Epic, Linda, Portrait; (licensed) A&M (USA), Bethlehem (USA), Blue Sky (USA), CGD (Italy), Caribou (USA), Invictus (USA), Monument (USA), Neighborhood (USA), Philadelphia Int'l (USA).

C C A-Schallplatten-Produktion, PO Box 2802, D-4500 Osnabruck. Tel: (05406) 452. Owner: Hans Werner Kuntze. Labels: (Owned) CCA, Help (licensed to Agil-Music), Instrumental, Mami, Newcomer, Sextase.

C D B, see Eurotape.

Caligula, see Calig Verlag.

Calig Verlag GmbH, Renatastr. 71, D-8000 Munich 19. Tel: (089) 16-34-76. Pres.: Wolfgang Walter; Sales Mgr.: Ruth Lettenmaier. (Distributed by Disco-Center).

Labels: (Owned) Calig, Caligula; (represented) Unidisc (France). Int'l reps.: Australia (Crest), Austria (Styria), France (Futura), Japan (Phoenix Trading, Trio, Universal Corp.).



**GME**  
GLOBAL MUSIC GROUP

PETER KIRSTEN  
NEDERLINGERSTR. 21  
D 8000 MÜNCHEN 19  
PHONE: 089-151063  
TELEX: 05-215019

Netherlands (HOSAT), Switzerland (Baerenreiter), USA (Mayflower).

Camerata, Hoffman von Fallerslebenstr. 8, D-3340 Wolfenbuettel. Tel: (05331) 4-41-32. Owner: K.M. Moeseler.

Cantate, see Baerenreiter-Verlag, Johannes Stauda, & Disco-Center.

Capella, see Thorofon.

Capitol, see EMI Electrola.

Carus, see Fono.

Casino Musikverlag Horst Buessow, Ottersbekallee 19, D-2000 Hamburg 19. Tel: (040) 40-93-69. Owner: Prof. Horst Buessow; Press: Christiane Graefin Alegiani.

Cassetton, Wallensteinstr. 22, D-8192 Geretsried 2. Tel (08171) 6-08-40. Telex: (05) 26331. (Tape only)

Charme, see Polyband.

Cherry-Int'l, see Flower.

Chrander, see Christian Anders & EMI Electrola.

Chrischaablues, see Christmann/Schaaf.

Christmann/Schaaf (Musikproduktion) GmbH, Goerresstr. 3, D-5400 Koblenz 1. Tel: (0261) 3-61-23. Cable: CHRISCHAA. Chief Execs.: Siegfried A. Christmann, Harold P. Schaaf.

**Labels: (Owned)** Chrischaablues, Ornament; **(licensed domestic)** Blues Beacon.

**Int'l reps.:** USA (Alligator, Blue Labor).

Christophorus-Verlag Herder GmbH, Hermann Herder Str. 4, D-7800 Freiburg im Breisgau. Tel: (0761) 20-81. Telex: (07) 72603. Mng. Dir.: Heribert Mohr; Promo.: Horst Newmann.

**Label: (Owned)** Christophorus.

Cine Art Int'l, see Jaguar.

Cinema Prize Inc. Europe, Messeplatz 2, D-8000 Munich 2. Tel: (089) 50-96-56.

**Home office:** USA.

City Sound, see Clariphon.

Clariono, see Polyband.

Clariphon Schallplatten & Musicassetten-Prod'n & Vertrieb, Kalsersr. 58, D-4300 Essen 1. Tel: (0201) 79-48-45. Owner: Ursula Schumacher; Org.: Dr. Hans Joachim Kosler; Pres: Ernst Schneider; Promo.: Claissa von Orth.

**Labels: (Owned)** City Sound, Clariphon, Ciosa.

Claudius-Verlag, see Disco-Center & Fono.

Clem, see Helmut Marcuse.

Closa, see Clariphon.

Coda, see Radio-Music-Recs.

Colonia Musik Produktion GmbH (IFPI), Mauritiussteinweg 5, D-5000 Cologne 1. Tel: (0221) 24-89-00. Mng. Dir.: Wolfgang Diederich; Sales Mgr.: Manfred Schmidt; Prod'n Mgr.: Peter Schild; Promo. Mgr.: Uily Jonas.

**Label: (Owned)** Colonia.

Colorit Music GmbH, 7/11 Drususgasse, D-5000 Cologne. Tel: (0221) 23-48-33. Cable: GERIGVERLAGE. Telex: (08) 881233. Chief Exec.: Dr. Hans Gerig. (Distributed by EMI Electrola & Crystal).

Colosseum, see Fono.

Columbia, see EMI Electrola.

Comes, see Sueue.

Compass, see BFC.

Concert Hall, Elbingerstr. 1-3, D-6000 Frankfurt/Main.

**Labels: (Owned)** Concert Hall, Jazztone, Varieton.

Concord, see OPP & Polyband.

Condor, see Bellaphon.

Le Connaisseur Schallplatten, Waldstr. 62, D-7500 Karlsruhe 1. Tel: (0721) 2-56-12. Gen. Mgr.: Klaus Obodda. (Importer/Exporter/Mail Order).

Conny, see Phon.

Cosmic Couriers, see Ohr & Cosmic News.

Cosmic Music, see Ohr & Cosmic News.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Gen. Mgr.: Rolf-Ulrich Kaiser.

**Branch: D-1000 Berlin 31**, Wittelsbacherstr. 18.

**Labels: (Distributed—not licensed)** Cosmic Couriers, Cosmic Music, Ohr, Pilz, Sound of the Cosmic Couriers, Sternennaechen.

Cotillon, see WEA.

Coup, see Jaguar.

Credo, see Verlag Junge Gemeinde.

Crystal Schallplatten GmbH, Pletschmuehlenweg 70-72, D-5024 Pulheim. Tel: (02238) 5-61-91. Telex: (08) 881290. Mng. Dir.: Dr. Bernhard Krajewski; A&R & Promo. Mgr. Peter M. Deburba; Sales Mgr. Siegfried Wozy; Admin. Mgr.: Juergen Scholl.

**Labels: (Owned)** Crystal, Emidisc, MFP Exclusiv, MFP Super; **(licensed domestic)** Black Prince, Colorit, Hoer Zu; **(licensed foreign)** Arista (USA), Buena Vista (USA), Capitol (USA), Disneyland (USA), Harvest (UK), MAM (UK), Motown (USA).

D G, see DGG & Polydor.

D G G (Deutsche Grammophon GmbH) (sub. of Polydor Int'l GmbH) (IFPI), PO Box 301240, Hohe Bleichen 14-16, D-2000 Hamburg 36. Tel: (0411) 35-96-1. Telex (02) 163923. Deputy Mng. Dir.: Wolfgang Arming, Reinhard Stehn.

**Labels: (Owned)** Archiv Produktion, Brunswick, Deutsche Grammophon (DG), Heilodor, Karussell, Metro, Polydor, Poly, Verve; **(licensed domestic)** Langenscheidt; **(licensed foreign)** Barn (UK), Capricorn (USA), DJM (UK), GTO (UK), Jet (UK), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), State (UK).

Da Camera Schallplatten-Ed. GmbH (IFPI), Lameystr. 10/12, Mannheim. Tel: (0621) 1-34-45. Pres.: Dr. Klaus Preis; Gen. Mgr.: Daniele Switala; Sales Mgr.: Nikolaus Sastruphu. (Distributed by Disco-Center)

**Labels: (Owned)** Da Camera, Impromptu, Sastruphon.

**Int'l reps.:** Japan (Trio), UK (Oryx), USA (Musical Heritage).

Dacapo, see EMI Electrola.

Danny's Pan, see Membran.

Days, see Angel.

Decca, see Teldec.

Delta-Acoustic, see Membran.

Derby, see Tonomatic.

Deutsche Austrophon GmbH, Auf dem Esch 8, D-2840 Diepholz. Tel: (05441) 13-44. Telex: (09) 41221. Gen.

Mgr.: Rolf Neumann; A&R & Prod'n Mgr.: K.H. Nass; Sales Mgr.: Fritz Winterbur.

**Labels: (Owned)** Mandolino, Orchestra, **(licensed)** Acanta, Artiphon (Switzerland), Elite Special (Switzerland).

Deutsche Buch-Gemeinschaft (C.A. Koch's Verlag Nachf.) Abt. Schallplatten-Gemeinschaft (IFPI), Berliner Allee 6, D-6100 Darmstadt. Tel: (06151) 866. Telex: (04) 19261. Mng. Dir.: Ernst Leonhard; Gen. & Sales Mgr.: Habs Moeller.

**Labels: (Owned)** Impression, Meteor.

Deutsche Grammophon, see DGG & Polydor.

Deutsche Oversea Recs. GmbH, Muntpratstr. 18, D-7750 Konstanz.

**Int'l branch:** Switzerland.

**Labels: (Owned)** Oversea; **(licensed)** Athenee (Greece), Diskosan (Turkey), Durium (Italy), Equipe (Italy), Fonit-Cetra (Italy), Jugoton (Yugoslavia), Maietti (Italy), Palobal (Spain), Popular (Greece), Pull (Italy), SM (France), Said (Italy), Select (Greece), Sonora (Italy), Togo (Italy), Vanilla (Italy), Variety (Italy), Zephyr (Italy).

**Int'l reps.:** Greece (Plomariotis).

Deutscher Schallplatten-Club, Fraasstr. 7, D-7000 Stuttgart 1. Tel: (0711) 2-17-91. Telex: (07) 23829. Mng. Dir.: Dr. Udo Unger.

Disco-Center (Vereinigte Schallplatten-Vertriebs GmbH), Baerenreiterweg 6-8, Kassel-Wilhelmshoeh. Tel: (0561) 3-20-21.

**Labels: (Owned)** Disco-Center; **(distributed)** Baerenreiter-Musicaphon, Baltic-Recs., Calig, Cantate, Claudius-Verlag, Da Camera, FidulaFon, Impromptu, Koegler, Quadriga-Ton, RBM-Musik, SDG, Sastruphon, Sun five, Tudor, Visaphon; **(represented)** Afrotone (USA), Albatros (Italy), Anthology (USA), Bis (Sweden), Caprice (Sweden), Claves (Switzerland), Ethnosound (USA), Eurotone (USA), Hungaroton (Hungary), Muza (Poland), Pantan (Czechoslovakia), Pepita (Hungary), Qualiton (Hungary), Serenus (USA), Sonodisc (France), Tikva (USA), Vedette-Albatros (Italy), Zodiaco (Italy).

Discoport GmbH & Co. KG, Industriest. 49, D-4044 Kaarst. Tel: (0210) 6-80-25. Telex: 8517424. Mng. Dir.: Hans Rabe, Marcel Neid; Sales Mgr.: Roger Stinson. (Distributor/Importer/Exporter).

Divina, see Erich Jung.

Dokumentar-Serie III Reich, see Schallplattenvertrieb.

Dokumentation, see Thorofon.

Domino, see Inmus.

Double Up, see EMI Electrola.

Drive-In, see Sueue.

E B G, see Europaeische.

E C M Recs./Verlag GmbH (IFPI), Gleichmannstr. 10, D-8000 Munich 60. Tel: (089) 85-10-48. Cable: ECMMUSIC. Telex: (05) 21717. Co-Pres.: Manfred Eicher, Karl Egger; Sales Mgr.: Thomas Stoewand.

**Labels: (Owned)** ECM, JAPO.

**Int'l reps.:** Andorra (Establimento Comando), Australia (Electric), Austria (Bellaphon), Belgium (Fonior), Canada (Polydor), Denmark (SteepleChase), Finland (PSO), France (Phonogram), Greece (Pop Eleven), Italy (Ricordi), Japan (Trio), Luxembourg (Dureco), Netherlands (Dureco), New Zealand (Phonogram), Norway (Polydor), Poland (International Jazz Federation), Portugal (Dargil), South Africa (Polydor), Sweden (Amigo), Switzerland (Phonag), UK (Virgin), USA (Polydor), Venezuela (Polydor), Yugoslavia (Mladinska Knjiga/Emona).

E H A, see Voggrenreiter.

EMI Electrola GmbH, PO Box 450363, Maarweg 149, D-5000 Cologne 41. Tel: (0221) 4-90-21. Cable: ELECTROLATON. Telex: (08) 881290. Mng. Dir.: Friedrich E. Wottawa; Sales Mgr.: Dr. B. Krajewski; Programme Dir.: Guenter Ilgner.

**Labels: (Owned)** Angel, Angelo, Capitol, Columbia, Dacapo, Double Up, EMI, Electrola, Emidisc, Gloria, HMV, Harvest, Imperial, Kristall, Odeon, Parlophone, Pathe Marconi, Regal Zonophone, Starline, Stateside, Voce del Padrone, Voix de Son Maitre, Die Volksplatte, La Voz de Su Amo, Waverley; **(distributed)** Aladin, Chrander, Colorit, Hoer Zu, Kaleidoskop, Klingklang, Ruessl Raecords, Songbrid, Trebol (Mexico), Wien Melodie (Austria), **(licensed)** Apple (UK), Arista (USA), Athenee (Greece), Avalon (Greece), BAM (France), Bell (UK), Bullet (UK), Cairophon (Egypt), Catfish (Netherlands), Discophon (Greece), Encore (UK), Favorit (Austria), Gordy (USA), Hitsville (USA), Jugoton (Yugoslavia), Kabarett aus Wien (Austria), Lebendige Vergangenheit (Austria), Lyra (Greece), Ma, Magnet (UK), Miranda M. (Greece), MAM (UK), Monitor (USA), Motown (USA), Mowest (USA), Musart (Mexico), Music Guild (USA), Panvox (Greece), Polyphone (Greece), Preiser (Austria), Private Stock (USA), Prodigal (USA), RAK (UK), Rare Earth (USA), Rebel (UK), Red Bus (UK), Rhythmophone (Greece), Rocket (UK), Rolling Stones (UK), Salonica (Greece), Seraphim (USA), Sono Cairo (Egypt), Soul (USA), Soutelphan (Egypt), Stella (Greece), Talisman (UK), Target (UK), Toshiba (Japan), Trianon (France), Unicorn (UK), Vanguard (USA), Voix du Liban (Lebanon), Voz de Dono (Portugal), World (UK), Zapple (UK).

**Int'l rep.:** Worldwide (EMI).

E N J A, see European New Jazz & Heinz Ulm-Musik (tape only).

E R P, see European New Jazz.

Ecclesia, see Orbis & Fono.

Electric Bird, see Henry From.

Electrola, see EMI Electrola.

Elektra, see WEA.

Embassy, see CBS.

Emidisc, see EMI Electrola & Crystal.

Epic, see CBS.

Eurodisc, see Ariola-Eurodisc.

Eurodisc-Pop, see Ariola-Eurodisc.

Europa, see Miller.


Europaeische Bildungsgemeinschaft Verlags GmbH, Lindenspuestr. 32, D-7000 Stuttgart 1. Tel: (0711) 6-68-31. Owner: Reinhard Mohr.

**Labels: (Owned)** EBG, Opera; **(distributed)** Ariola, CBS, Deutsche Grammophon, EMI Electrola, Phonogram, Teldec, WEA.

# Musik-Edition Discoton

The pop branch of our music publishing group

Ufaton-Verlag  
Wiener Bohème Verlag  
Dreiklang-Verlag  
Bavariaton-Verlag  
Musik-Edition Discoton



Sonnenstrasse 19  
D-8 München 2  
Tel. 089/55 79 57  
Telex 05123 265  
Cable: ufaton

European New Jazz GmbH, Nyphenburgerstr. 209, D-8000 Munich 19. Tel: (089) 16-17-77. Gen. Mgrs.: M. Winkelmann, H. Weber  
**Labels: (Owned)** ENJA. (distributed—not licensed) Amayana, Amigo (Sweden), Blues Beacon, ERP, Kick, Ogun (UK), Sackville (Canada)  
**Int'l reps.:** Austria (Bellaphon), Brazil (Beverly), France (Soul Posters), Italy (Ricordi), Japan (Nippon Phonogram), Spain (Marfer), Sweden (Amigo), Switzerland (Phonag), UK (Jazz Serv., Chris Wellard), USA (Inner City)  
Euro Sound, see Falcon  
Eurotape, PO Box 233, D-2408 Timmendorfer Strand. Tel: (04503) 38-49. (Tape only)  
**Labels:** CDB, Eurotape, PA.  
Extra, see RCA  
F S M, see Fono  
Falcon Schallplatten Rosner & Co., Gutenbergring 63, D-2000 Norderstedt. Tel: (040) 523-6046  
**Labels: (Owned)** Euro Sound, Falcon, Florett, Golden Sound, Hit  
Fan Schallplatten GmbH, PO Box 100743, Spaldingstr. 1, D-2000 Hamburg 1. Tel: (040) 280-2960  
**Labels: (Owned)** Fan, Fan Special  
Fan Special, see Fan  
Fass, see Phonogram  
FidulaFon, see Fidula-Verlag & Disco-Center  
Fidula-Verlag Johannes Holzmeister KG, Ahornweg 19/21, D-5407 Boppard-Buchenu. Tel: (06742) 24-88  
**Labels: (Owned)** FidulaFon (dist. by Disco-Center)  
Fire Bird, see Airlift  
First Anthology of the Music of Mali, see Baerenreiter-Verlag  
Florett, see Falcon  
Flower-Recs. Schallplatten, Rheinweg 29, D-5300 Bonn. Tel: (02221) 23-49-55, 23-31-82. Owner & Gen. Mgr.: Horst Goetze; Sales Mgr.: Walburga Jenke  
**Labels: (Owned)** Flower-Recs., Cherry Int'l; (distributed) Juventus  
Folk-Song, see Thorofon  
Folk Variety Recs. PO Box 110142, D-2800 Bremen. (Distributor)  
Fono (Schallplattengesellschaft mbH), Postfach 2762, Friedrich-Ebertstr. 110, D-4400 Muenster. Tel: (0251) 7-71-91. Pres. & Gen. Mgr.: Heinrich Brockhoff  
**Labels: (Owned)** FSM; (distributed) Ariola-Eurodisc, Audite, Aulos, Carus, Claudius-Verlag, Colosseum, Ecclesia, Harmonia Mundi, Toccata, (represented) Armida (Switzerland), Basart (Netherlands), Candide (USA), Disco (Switzerland), Disques du Cavalier (France), Fono (Switzerland), Jeckin (Switzerland), Turnabout (USA), Vox (USA)  
Fonoteam, Iseplatz 8, Hamburg. Partners: Ludwig Vondersand, Klaus Laubrun  
Fontana, see Phonogram  
Fortuna, see Sikrola  
Franke & Co. KG (Vereiniged Verlags-Gesellschaften), Alpenstr. 29, D-8192 Geretsried 1. Tel: (08171) 6-00-51. Mng. Dir.: Paul Franke

**Labels: (Owned)** Gloripho, Hypnopaedia, Lingua Quick, Primaphon  
Freizeit-Magazin, see Burda  
Freizeit & Raetsel-Revue, see Burda  
Freundin, see Burda  
Die Froehliche Pfalz, see Fred Kersten  
Henry From Music Co., PO Box 321, D-8450 Amberg 2  
**Labels: (Owned)** Electric Bird, Vanilla Fudge, (distributed) CAC, Rega  
Fuer Dich, see Jahreszeiten & Teldec  
Funkturn Verlag Musikproduktion, Postfach 0267, Liebenowzeile 3, D-1000 Berlin 41. Tel: (030) 796-1769, 823-4875. Telex (01) 84398. Gen. Mgrs.: Jo Schentail, Jens Brettlay  
**Label:** Pyramid  
G M G Recs., Naderlingerstr. 21, D-8000 Munich 19. Tel: (089) 15-10-63. Cable GLOBALMUSIC. Telex: (05) 215019. Pres.: Peter Kirsten; Gen. Mgr.: Stephan Zobel (Licensed to WEA)  
**Int'l reps.:** Benelux (WEA), Canada (Private Stock), Italy (WEA), Japan (WEA), Portugal (Hispavox), Scandinavia (WEA), Spain (Hispavox), UK (Private Stock), USA (Private Stock)  
Gala, see Multibrand  
Galaxy, see Toka  
W. Gielow, Theatinerstr. 35, D-8000 Munich. (Distributor/Importer)  
**Label: (Represented)** Roper (USA)  
Peter Gleissner Music Prod'n, Apt. 02-06 Tulpenstr. 28, D-8192 Geretsried 1. Tel: (08171) 65-49. Telex: 728418. (Distributed by European New Jazz—Bavaria & Bellaphon)  
**Labels: (Owned)** Aw, Blues Beacon, Sherawood  
**Int'l reps.:** Austria (Bellaphon), Scandinavia (Amigo in Sweden), Sudan (Munophone), Switzerland (Bellaphon), USSR (Amigo in Sweden)  
Gloria, see EMI Electrola  
Gloripho, see Franke  
Golden Sound, see Falcon  
Golden 12 Schallplattenproduktion, Schone Aussicht, D-2106 Bedestorf. Tel: (04183) 26-36. (Distributed by RCA)  
**Labels:** Golden 12, Pan  
Gruner & Jahr AG & Co., PO Box 302040, Alsterufer 10, D-2000 Hamburg 36. Tel: (404) 41-18-21-05. Telex: (02) 11850. Mktg. Mgr.: Manfred Heydweiller. (Licensed to Ariola-Eurodisc)  
**Labels: (Owned)** Maritim, Maritim-New  
**Int'l reps.:** Worldwide (Ariola)  
H & L, see Schwann  
H M V, see EMI Electrola  
Herbert P. Haas, Fortsthausweg 3, Zepelinheim  
**Labels: (Represented)** Direct to Disc (USA), Golden State (USA)  
Hammer, see Spring  
Hansa Club Serie, see Ariola-Eurodisc  
Hansa Musik Prod'n GmbH, Wittelsbacherstr. 18, D-1000 Berlin 31. Tel: (030) 88-10-81. Cable: INTROMUSIK. Telex: 18474. Dirs.: Irmtrud, Peter & Thomas Meisel

Sales Mgr.: Hans-Eberhard Blume. (Licensed to Ariola-Eurodisc)  
**Labels: (Owned)** Der Andere Song, Hansa  
Happy Bird Musikproduktion oHG (IFPI), Harmstorferweg 11, D-2106 Bendestof. Tel: (04183) 6246. Gen. Mgr.: Fred Christmann  
**Int'l reps.:** France (Sonopresse), Netherlands (Dureco)  
Harmonia Mundi Schallplatten GmbH & Co. Musikproduktion, Postfach 730, Karlstr. 80, D-7800 Freiburg. Tel: (0761) 25471, 25313. Telex: (07) 72552. Dir.: Rudolf Ruby. (Distributed by Fono)  
Harcoord, see Mirror  
Haro-Music, see Mirror  
Harvest, see EMI Electrola  
Hauruck, see Hitburger  
Heliodor, see DGG & Polydor  
Helm, see Heinz Ulm  
Help, see CCA & Agil-Music  
Herkules-Recs., Suedring 11, D-3502 Vellmar 1/Kassel. Tel: (0561) 82-27-73. Owner: Regina Theis  
Hidden Sign, see Axis  
Hippo Recs., Hotel Stadt Altona, Apt. 606, Hamburg-Altona. Tel: 38-44-08  
**Int'l reps.:** Switzerland (Metronome, Pick)  
Historia, see Mirror & Membran  
Hit, see Falcon  
Hitburger MusiCompany GmbH & Co. KG, Herzog-Tassilo-Ring 60, D-8011 Zorneding. Tel: (08106) 27-32. Mng. Dir.: Andrea Andergast  
**Labels: (Owned)** Hauruck, Hitburger, LityPut  
Hoeren & Lernen, see Schwann  
Hoer Zu, PO Box 100927, D-5000 Cologne 1. (Distributed by Crystal & EMI Electrola)  
**Branch: D-2000 Hamburg 36,** Kaiser-Wilhelm Str. 6.  
Juliana Hopp GmbH, Backnangerstr. 74, D-7152 Gross-Aspach. Tel: (07191) 2-02-05. Telex: 7262116. Gen. Mgr.: Peter Hopp. (Record & Tape Wholesaler/Importer/Exporter) (SEE ADVERTISEMENT)  
Hot-Foot, see Phonogram  
Hypnopaedia, see Franke  
I D S (International Disc Serv.) (IFPI), PO Box 140105, Siedlungsstr. 22, D-8500 Nuernberg 14. Tel: (09122) 8-64-40, (0911) 63-64-08. Telex: (06) 23987. Dir.: Hans-Joachim Rabe. Sales Mgr.: Sigrid Lohr  
**Int'l branches:** France (Trimicon), USA (Trymicon)  
**Labels: (Owned)** IDS, Trimicon, Trymicon  
I R S/Hjalmar Harms, PO Box 104501, D-2800 Bremen. Tel: (0421) 32-67-26. Mng. Dir.: Hjalmar Harms. (Distributor/Importer/Exporter)  
Imperial, see EMI Electrola  
Impression, see Deutsche Buch-Gemeinschaft  
Impromptu, see Da Camera & Disco-Center  
Inmus (Internationaler Musik-Serv.), Elisabethstr. 38, D-8000 Munich 40. Tel: (089) 3737-8182. Chief Exec.: Hans Wewerka  
**Labels: (Owned)** Abacca, Domino, Orange; (distributed) AMS, PSI  
Instrumental, see CCA  
Intercord Tongesellschaft mbH (IFPI), Aixheimerstr. 26, D-

# WE TOOK THE CHALLENGE and now we are world-wide!

*Amman Amsterdam Athens Bad Godesberg Bangkok Berlin-Ost Berlin-West  
Bombay Bonn Bromma Bruxelles Cairo Caracas Casablanca Chatou  
Chennevières-sur-Marne Cretéil Dortmund Dublin Enfield Frankfurt Genf  
Grave Guayaquil/Ecuador Habana Haiming Hamburg Hannover Helsinki  
Höhenkirchen Horgen Houilles Islamabad Jakarta Johannesburg  
Kaltenkirchen Karachi Kingston Köln Kristiansand Kumasi/Ghana  
Las Palmas Lauenburg Leipzig Leverkusen Lima Lisboa London Ludwigshafen  
Lund Lyngse Madrid Manila Milano Montreal Moscow Nordhorn Nürnberg  
Oasis Guerrara Oslo Paris Pfäffikon Plauen Porto Premnitz Regensburg  
Rosbach Sao Paulo Sofia Solna Santiago de Chile St. Joseph/Martinique  
St. Peters/Australien Thessaloniki Tehran Warszawa Wayne Wellington/  
New Zealand Wolfen Wolfsburg Zagreb Zürich Zwanenburg*

## We manufacture:

**Complete lines of 32:1 & 16:1 CASSETTE DUPLICATORS**

## We deliver and install as well:

**Complete MANUFACTURING CHAINS FOR CASSETTES  
from injection moulds up to the packaging machine;  
RECORDING STUDIOS for all purposes.**

**A PRODUCT FROM W. GERMANY**

**Stollbergstrasse 7, D-8000 Muenchen 22.**

**Telefon (089) 22 50 57. Telex: 05/22 084 Avis-d.**



**AUVIS ASONA KG**

7000 Stuttgart 75. Tel: (0711) 47-51-41. Telex: (07) 22814. Gen. Mgr.: Dr. Udo Unger; Mktg. Mgr.: Ingo Kleinhammer

**Labels: (Owned)** Intercord, Saphir, Spiegelei; **(licensed domestic)** Xenophon; **(licensed foreign)** BBC, Black Lion, Cube, Freedom, Gull (all UK).  
**Int'l reps.:** Austria (Amadeo), Belgium (Eurovox), Italy (Braconier), Netherlands (Delta), Spain (Movieplay), Switzerland (Phonag).

International Musikproduktion, Hochhaus, D-6096 Raunheim Tel. (06142) 2-23-92. Cable: INTERMUSIC. Mng. Dir.: Wolfgang Heinrich; Adv., Press & PR Hedi Zoller.

Into Now Unlimited, 1821 Hansen, D-2000 Hamburg. **Home office:** USA.

Isarton Beka Schallplatten, Königswieserstr. 16, D-8035 Gauting bei Munich Tel (089) 850-1098/4111/4008. Mng. Dir.: Alfons Bauer.

J A P O, see ECM.

Jaguar Musikproduktion, Nutzhorner Landstr 228B, D-2875 Ganderkesee 4. Tel: (04221) 5-13-24. Dir.: H. Schweitzer; Gen. Mgr.: Rolf Tobis; Sales Mgr.: H.J. Schweitzer Jr.; PR Mgr.: Frank Bartelt.  
**Int'l branches:** Denmark, France.  
**Labels: (Owned)** Cine Art Int'l, Coup, Jaguar; **(distributed)** Arendo, Boccaccio, PA  
**Int'l reps.:** Benelux (Cero), Switzerland (Intercool).

Jahreszeiten-Verlag GmbH, Heidberg 1, D-2000 Hamburg 60. Tel: (040) 271-7450. Telex: (02) 12314. Dir.: Guenter Sell.

**Labels: (Owned)** Auditon, Fuer Dich (distributed by Teldec).

Jazz By Post, Gleichmannstr. 10, D-8000 Munich 30.

**Label: (Represented)** Shih Shih Wu Ai (USA).

Jazztone, see Concert Hall.

Juke Box, Steinstr. 53, D-8000 Munich 80. Tel: (089) 48-79-30. Dir.: Harry Fox.

**Labels: (Owned)** Juke Box, Sex.

Erich Jung Musik & Schallplatten Produktion & Verlag, Lederhosenerweg 19, D-6550 Bad Kreuznach. Tel: (0671) 6-18-62. Chief Exec.: Erich Jung; Gen. Mgr.: W. Kullmann.

**Labels: (Owned)** Divina, Mirata

Jupi, see Jupiter.

Jupinchen, see Jupiter.

Jupiter-Recs. GmbH & Co KG, Pelargonienweg 41, D-8000 Munich 70. Tel: (089) 714-3063. Telex: (05) 22946. Owner & Pres.: Ralph Siegel.

**Labels: (Owned)** Jupi, Jupinchen, Jupiter.

**Int'l reps.:** Austria, Benelux, France, Portugal, Scandinavia, Spain, Switzerland (all Ariola-Eurodisc), Australia (Image), Brazil (RGE/Fermata), Canada (IGM), Italy (Durium), Japan (Victor).

Juventus, see Flower.

K, see Walter Koegler.

K-tel Int'l GmbH, PO Box 630120, Schlitzerstr. 6-8, D-6000 Frankfurt/Main. Tel: (0611) 41-01-91. Telex: (04)

17292. Pres.: Philip Kives; Gen. Mgr.: Jens R. Boldt; A&R Mgr.: Werner Leipzig.

**Home office:** USA.

Kaleidoskop, see EMI Electrola.

Karusell, see DGG & Polydor.

Fred Kersten Schallplatten-Produktion, Rambachstr. 3, D-6750 Kaiserslautern 31. Tel: (0631) 5-56-24. Owner: Fred Kersten.

**Labels: (Owned)** Die Froehliche Pfalz, Kersten.

Kick, see OBH & European New Jazz.

Klingklang, see EMI Electrola.

Koegler, see Walter Koegler & Disco-Center.

Walter Koegler Verlag, Fleischhauerstr. 50, D-7000 Stuttgart 80. Tel: (0711) 71-05-39.

**Labels: (Owned)** K, Koegler (dist. by Disco-Center), Tanz; **(represented)** Folkraft, Grenn, Top (all USA).  
**Int'l reps.:** Austria (Faehrmann), Canada (Bouthillier, Canadian FDS), France (Eds. du Scarabee), USA (Folkraft).

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1. Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost. (Importer).

Kristall, see EMI Electrola.

Kuckuck Schallplatten, Habsburgerplatz 2/2, D-8000 Munich 40. Tel: (089) 33-20-78. Cable: RAHN-PRODUCTIONS. Telex: (05) 215497.

L S, see Suewe.

L S K, see Suewe.

Laugenscheidt, see DGG.

Leseservice, see Suewe.

Liberty, see United Artists.

Liberty Premier, see United Artists.

Liberty Stereo Tape, see United Artists.

Life see Agil-Music.

Liliput, see Des Alpes.

LilyPut, see Hitburger.

Linda, see CBS.

Lingua Quick, see Franke.

Lollipop Recs., Leopoldstr. 42, D-8000 Munich 40. Tel: (089) 39-77-95, 950-3532. Creative Dir.: Juergen S. Korduletsch. (Licensed to Phonogram).

**Int'l rep.:** Worldwide (Phonogram).

Lord Extra, see Polyband.

Luxor, see Richter.

Luxor Gold, see Richter.

m, see Alpina.

M C R Soundstar, see Rhenus.

M C R Topstar, see Rhenus.

M F P Exclusiv, see Crystal.

M F P Super, see Crystal.

M G M, see Polydor.

M I M Prod'ns, Am Muehlenacker 27, D-5026 Brauweiler. Tel: (02234) 8-29-43.

M P S Recs. GmbH (IFPI), PO Box 1750, Richthofenstr. 3, D-7730 Villingen. Tel: (07721) 5-20-07. Telex: 792548. Pres. & Gen. Mgr.: Hans Georg Brunner-Schwer; Art Dir.: Hans Pfilzer; Prod'r: Willi Fruth; Financial Dir.: Hans Wollschlaeger. (Licensed to Metronome).

Maerchenland, see OPP & Polyband.

Magic Music Prod'n & Promo., PO Box 1102, D-4055 Niederkreuchten 1. Dir.: Claus von Rueden.

Magna Produktions GmbH (IFPI), Juliusstr. 10/11, D-1000 Berlin 44. Tel: (030) 684-4020. Telex: 183845. Gen. Mgr.: Juergen Freidank. (Tape only)

**Labels:** Magna, Music Mobil, Sandmaennchen.

Main, see Des Alpes.

Mami, see CCA.

Mandolino, see Deutsche Austrophon.

Helmut Marcuse (Schallplatten-Import), Thomasstr. 8, D-6000 Frankfurt/Main 1. Tel: (0611) 43-97-94, 44-10-22. Telex: (04) 189306. Gen. Mgr.: Helmut Marcuse.

**Labels: (Distributed—not licensed) Clem; (imported)** Black Saint (Italy), CBS Int'l, Canyon (USA), Charly (France), Folkways (USA), Moro (Italy), Motors (France), Pan Vox (Greece), Pickwick (France, UK, USA), Queen (Italy), RCA Int'l, Les Treteaux (France), Xanadu (USA).

Marino Recs., Limbeckstr. 128, D-4600 Dortmund 72. Tel: (0234) 23-17-60. Owner: Heinz Meiser.

**Label: (Owned)** Marino.

Maritim, see Gruner & Jahr.

Maritim Auslese, see Ariola-Eurodisc.

Maritim New, see Ariola-Eurodisc & Gruner & Jahr

Melodia-Auslese, see Ariola-Eurodisc.

Melodia-Eurodisc, see Ariola-Eurodisc.

Membran GmbH (Musik-Vertrieb), Heidenkampsweg 74, D-2000 Hamburg 1. Tel: (040) 24-56-44. Telex: (02) 161368. Gen. Mgr.: Claus Lehfeldt; Sales Mgr.: Juergen Jacobsen.

**Labels: (Owned)** Danny's Pan; **(distributed)** Delta-Acoustic, Historia.

Mento Music Pop Sounds, see Arteg.

Mercury, see Phonogram.

Meteor, see Deutsche Buch-Gemeinschaft.

Metro, see DGG.

Metronome Musik GmbH (IFPI), Ueberseering 21, D-2000 Hamburg 60. Tel: (040) 63-80-31. Telex: (02) 174735. Mng. Dir.: Rudolf Gassner; Deputy Mng. Dir.: Guenter Hensler; A&R & Mktg. Mgr.: Klaus Ebert; Sales Mgr.: Heiner Wieland; Int'l A&R & Prod. Mgr.: Horst Hohenboeken.

**Labels: (Owned)** Brain, Metronome, Nature, Zebra; **(licensed domestic)** Aves; **(distributed)** Amadeo (Austria), Barclay (France), CTI (USA), Carosello (Italy), Fania (USA), Kudu (USA), MCA (USA), MPS, Ricordi (Italy), Ri-Fi (Italy), Riviera (France), Sonet (Sweden, UK), Speciality (USA), Splash (UK), Transatlantic (UK).

**Int'l reps.:** Australia (Garnia, Clear Light of Jupiter), Austria (Amadeo), Belgium (Barclay), Denmark (Metronome), France (Phonogram), Israel (Unatex), Japan (Teichiku), Kuwait (Blue Danube), Malaysia (Phonogram), Netherlands (Dureco), Norway (Polydor), Singapore (Phonogram), Spain (Movieplay), Sweden (Metronome), Switzerland (Metronome), Tunisia (Tunisian Trading), UK (United Artists), USA (German News).

Michael & Co. (Schallplatten Vertriebsgesellschaft), Sittardsberger Allee 95-99, D-4100 Duisburg. Tel: (0203) 70-00-34. Telex: 855-337. Mng. Dir.: Hans-Georg Michael. (Distributor)

**Branches: D-2000 Hamburg 1, Wendenstr. 29. Tel: (040) 280-3435. Telex: (02) 162916—D-8000 Munich 45, Ingolstaedterstr. 63. Tel: (089) 31-61-70. Telex: (05) 215910.**

Micula Recs., Goethestr. 11, D-8023 Pullach. Tel: (089) 793-0260. Gen. & Sales Mgr.: Hans Schmidbauer.

Midi, see WEA.

Miller Int'l Schallplatten GmbH (IFPI), Justus von Liebig-Ring 2-4, D-2085 Quickborn. Tel: (04106) 50-05. Cable: MILLIN. Telex: 212386. Gen. Mgr.: Harald A. Kirsten.

**Labels: (Owned)** Europa, Sonic.

**Int'l reps.:** Argentina (Ovacion), Australia (Radio Corp.), Austria (Discotrade), Belgium (IBC), Brazil (RGE/Fermata), Denmark (Irish Lydband), France (Sopholes), Iceland (Thorleifsson), Israel (Unatex), Luxembourg (Societe Electro Industrielle), Netherlands (Delta), New Zealand (Music World), Portugal (Vadeca), Spain (Distribuidora de Productos Magneticos), Switzerland (Record Serv.), USA (German Language Publ'ns, International Music Dist.)

Mirata, see Erich Jung.

Mirror Int'l Recs. (IFPI), Schnackenburgallee 180, D-2000 Hamburg 54. Tel: (040) 540-3573. Gen. Mgr.: Hans-Robert Koch.

**Labels: (Owned)** Harocord, Haro-Music, Historia, Mirror Int'l.

Mixtur-Schallplatten GmbH, Rosenheimerstr. 38, D-1000 Berlin 30. Tel: (030) 211-2050/8882. Gen. Mgr.: Manfred Ganady.

**Labels: (Owned)** Mixtur; **(distributed—not licensed)** Abanori, Alpha (Belgium), Angelicum (Italy), Berlton, Bombarde (Netherlands), Bongiovanni (Italy), CIME (Italy), Canto di Vangelo (Netherlands), Cathedral (UK), Eco (Italy), Eufoda (Belgium), Festivo (Netherlands), Jubal (Netherlands), Laran (Netherlands), MBM (Belgium), Mawogram (Netherlands), Mirasound (Netherlands), Musica Magna (Belgium), Omega Classic (Belgium), Omega Int'l (Netherlands), Pavijoen (Netherlands), Vega (Belgium), Vista (UK), Welkom (Netherlands).

**Int'l reps.:** France (Erica), Hong Kong (Studer-Revox), Italy (Bongiovanni), Netherlands (Vista), UK (Henry Stave).

Mondial, see Rhenus.

Mondo, see Rhenus.

Monza-Musik Verlag & Produktion, Bambergerstr. 22, D-1000 Berlin 30. Tel: (030) 854-2800. Dir.: Monika Zellmer; Prod'n: Helmut A. Niessner.

**Label: (Owned)** Monza.

Multibrand oHG Volker Aherns & Co., August Mogler Str. 23, D-7100 Heilbronn/Neckar. Tel: (07131) 4-10-68. Telex: 728366. Mng. Dir.: Volker Aherns.


**Labels: (Owned)** Audiophon Classic, Gala, Silversound, Viola Classic.

Multi Sound, see Supertone.

Musica, see Rhenus.

Music Boutique, see Polyband.

Music Factory GmbH, Wiehergarten 11, D-6500 Mainz. Tel: (06131) 2-43-41. Co-Pres.: Dr. Peter Hanser-Strecker.



**RIEMPO**  
**Record & Tape Distributors**

**Prinz-Regent-Straße 47**  
**4630 Bochum 1 Germany**  
**Telefon: (02 34) 77 16 03/77 16 72**  
**Telex: 825 756 rimpo d**

**Export to all countries**

If you need records and tapes from Germany: our REXPO Dept. is always at your service — all labels distributed.

**Import from all countries**

If you think you have something really worthwhile to offer — come and join the ranks of our worldwide distributors.

**We don't promise to be the best . . . we just try.**



Harvestehuder Weg 21 2000 Hamburg 13 Telefon 44 60 21-4 Telex 213425 music  
Kassa 350 Drendner Bank Hamburg BLZ 25120510 Postcheckkonto 39 41 208 Hamburg Geschäftsführer Rudolf G. Slezak Amtsgericht Hamburg

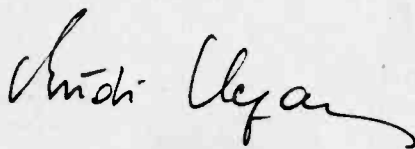
Dear friends,

the parent company of the Slezak group  
- Rudolf Slezak Musikverlag GmbH - is  
proudly celebrating its first ten years  
in operation, and has been given a new  
look and new offices as a birthday present.

Please take note of our new address and  
telephone numbers. We hope you'll be using  
them often.

Thank you for your time and interest, and  
have a most successful year - preferably  
with us.

Yours sincerely,



Rudolf G. Slezak

Hamburg, July 1977

**Rudolf Slezak**  
**Musikverlag GmbH**



SLEZAK



AVES



LAMBDA



Guenther Schneider-Schott; A&R Mgr.: Wolfgang Neumann; Promo.: Angelika Schoenmehl. (Distributed by EMI Electrola)  
**Label: (Owned)** Songbird.  
 Musicland, see All-Music.  
 Music Mobil, see Magna.  
 Music Radio Promos., Klingelhöhl 35, D-5600 Wuppertal 2. Tel: (0202) 50-12-78. Dir.: Peter Messingfeld.  
**Int'l firm represented:** Music Radio Promos. (UK).  
 Musikproduktion, Rudolstaedterstr. 123, D-1000 Berlin 31. Tel: (030) 824-2972.  
 NPR, see Dieter Boek.  
 Nature, see Metronome.  
 New Blood Recs., Flandrischerstr. 13/15, Cologne. Tel: (0221) 21-32-39. Owner: Manfred Wehrhahn; Gen. Mgr.: Gunnar F. Kelling; Sales Mgr.: Wolfram Klein; PR Mgr.: Guenther Kresin.  
**Labels: (Owned)** New Blood, Sound; (**licensed domestic**) Popcorn, Summer-Sound.  
 Newcomer, see CCA.  
 Niederdeutsche Stimmen, see Schuster.  
 Nippon Victor (Europa) GmbH, Schellingstr. 12, D-2000 Hamburg 76. Tel: (040) 20-13-32. Cable: VICTOREUROPA. Telex: (02) 11381. (Distributor/Importer for US military market).  
 Nonesuch, see WEA.  
 Nova, see Teldec.  
 O B H Musikverlag (Otto B. Hartmann) (IFPI), Koenigsbergerstr. 18, D-8130 Starnberg. Tel: (08151) 13432. Pres.: Otto B. Hartmann. (Distributed by RCA)  
**Labels: (Owned)** Kick, OBH.  
**Int'l reps.:** Austria, Switzerland (both RCA).  
 O P P Schallplatten GmbH, Chersarstr. 5, D-5000 Cologne-Bayenthal. Tel: (0221) 38-04-28.  
**Labels: (Owned)** Concord, Maerchenland, OPP, Topmusik, Toppound.  
 Oasis, see Axis.  
 Odeon, see EMI Electrola.  
 Offers Musikproduktion, Freiburgerstr. 21, D-6900 Heidelberg 1. Tel: (06221) 33779. Telex: (04) 61538. Chief Exec. & Sales Mgr.: Ruediger Eggert.  
 Ohr Musik Produktion GmbH, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Gen. Mgr.: Rolf-Ulrich Kaiser. (Distributed by Cosmic News).  
**Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.**  
**Labels: (Owned)** Cosmic Couriers, Cosmic Music, Ohr, Pilz, Sound of the Cosmic Couriers, Sternenmaedchen (Starmaiden).  
 Opera, see Europaeische.  
 Orange, see Inmus.  
 Orbis Wort & Bild GmbH, PO Box 6329, Friedrich-Ebertstr. 110, D-4400 Muenster. Tel: (0251) 7-74-88. Dir.: Heinrich Brockhoff. (Distributed by Fono)  
**Labels: (Owned)** Ecclesia.  
 Orchestrola, see Deutsche Austrophon.  
 Ornament, see Christmann/Schaaf.  
 Osca, see Tempo.  
 Oversea, see Deutsche Oversea.

P A N, see Ariola-Eurodisc.  
 P A Schallplatten, PO Box 657, Hafendamm 48, D-2390 Flensburg. Tel: (0461) 2-71-90. Pres.: Jens Dieter Badura; Gen. Mgr.: Frank Melan; Sales Mgr.: Manfred Boysen.  
**Labels: (Owned)** Boy-Ton, PA, PA Int'l, Werba-Ton.  
**Int'l rep.:** City-Music in Berlin.  
 P S I, see Inmus.  
 Pacific Jazz, see United Artists.  
 Pallas GmbH (Schallplattenfabrik), Postfach 186, Auf dem Esch 8, D-2840 Diepholz. Tel: (05441) 22-93, 28-12. Telex: (09) 41221. Gen. Mgrs.: Rolf Neumann, Hans Oestreicher Sr.  
 Pan, see Golden 12.  
 Pandora, see Teldec.  
 Panoptikum, see Bellaphon.  
 Parlophone, see EMI Electrola.  
 Pathe Marconi, see EMI Electrola.  
 Pat Patmos, see Schwann.  
 Peggy, see Rudolf Bohnen.  
 Pergola, see Phonogram.  
 Pfiffikus, see Bellaphon.  
 Philips, see Phonogram.  
 Phonogram GmbH (IFPI), Roedingsmarkt 14, D-2000 Hamburg 11. Tel: (040) 3-60-91. Telex: (02) 15024. Mng. Dir.: Oskar Drechsler; Deputy Mng. Dir.: Dr. Gerhard Weber; Gen. A&R Mgr.: Juergen Sauermann; Gen. Mktg. Mgr.: Johann Speyer; Finance & Admin. Gen. Mgr.: Heinz Kamowski; Sales Mgr.: Claus Heesch.  
**Branches: D-5000 Cologne 30, Aussere Kanalstr. 12. Tel: (0221) 54-10-21 — D-6000 Frankfurt/Main, Taunusstr. 40-42. Tel: (0611) 23-00-21.**  
**Labels: (Owned)** Fass, Fontana, Mercury, Pergola, Philips, Star-Club, Vertigo; (**licensed domestic**) Hot-Foot, Lollipop; (**licensed foreign**) Charisma (UK), Chrysalis (UK), 20th Century (USA).  
**Int'l reps.:** Argentina (Phonogram), Australia (Phonogram), Austria (Phonogram), Belgium (Phonogram), Brazil (Companhia Brasileira de Discos—Phonogram), Canada (Polydor), Chile (Philips), China (Polydor), Colombia (Philips), Denmark (Phonogram), Ecuador (Fediscos), Ethiopia (Philips), Finland (Finllevy), France (Phonogram), Ghana (Phonogram), Greece (Phonogram), Guatemala (Dideca), Hong Kong (Polydor), Iceland (Thorleifsson), India (Polydor), Ireland (Polydor), Israel (Litratone), Italy (Phonogram), Japan (Nippon Phonogram), Kenya (Phonogram), Korea (Sun Eum), Lebanon (Philips), Mexico (Polydor), Netherlands (Phonogram), New Zealand (Polygram), Nigeria (Phonogram), Norway (Phonogram), Peru (El Virrey), Philippines (Home), Portugal (Phonogram), Singapore (Phonogram), South Africa (Trutone), Spain (Fonogram), Sweden (Phonogram), Switzerland (Phonogram), Taiwan (Philips), Turkey (Gruenberg Ticaret), UK (Phonogram), USA (Phonogram), Uruguay (EDISA), Venezuela (Polydor), West Indies (West Indies Rec.), Zaire (Phonogram).  
 Phon & Ton Schallplatten KG (IFPI), Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 605-0405. Gen. Mgr.: Konrad

Wolf; Sales Mgr.: Irmgard Nuding; Promo. Mgr.: Bernd Schroeder.  
**Label: (Owned)** Conny.  
**Int'l rep.:** British Commonwealth & Western Hemisphere (Conroy in UK).  
 Pickup, see Bellaphon.  
 Pilot, see Spring.  
 Pilz, see Ohr & Cosmic News.  
 Pinball Recs. GmbH, Nithackstr. 5, D-1000 Berlin 10. Tel: (030) 342-2219. Mng. Dir.: Joachim Heider; Gen. Mgr.: Walter Faerber. (**licensed** to Teldec).  
 Plaene GmbH (Verlag) (IFPI), Braunschweigerstr. 20, D-4600 Dortmund 1. Tel: (0231) 81-89-25. Telex: (08) 22929. Gen. Mgr.: Wolfgang Frickenhaus; Sales Mgr.: Michael Poerschke; PR: Sonja Kappel.  
**Labels: (Owned)** Plaene; (**licensed**) Discap (Chile); (**distributed—not licensed**) Amiga (East Germany), Aurora (East Germany), Eterna (East Germany), Le Chant du Monde (France), Liera (East Germany), Nova (East Germany), Rounder (USA).  
**Int'l reps.:** Austria (Int'l Buch), Belgium (Agitap), France (Le Chant du Monde), East Germany (Deutsche), Netherlands (Pegasus), Switzerland (Pinkus).  
 Playsound, see Polyband.  
 Poly, see DGG.  
 Polyband Gesellschaft fuer Tontraeger GmbH & Co. KG, Sonnenstr. 20, D-8000 Munich 2. Tel: (089) 55-41-98.  
**Labels: (Owned)** Aquarius 2000, Clariono, Concord, Lord Extra, Maerchenland, Music Boutique, Playsound, Polyband, Toppound; (**distributed**) Ampro, Charme.  
 Polydor Int'l GmbH (IFPI), PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: (02) 12434. Pres.: Dr. Werner Vogelsang; Sr. VP: J. Dieter Bliersbach; VP's: Jan C. van Houten, Roland Kommerell, Walter Stein-Schomburg; Classical A&R Dir.: Dr. Hans Hirsch; Pop Music Dir.: Mike Hales; Tape Mktg. Mgr.: Hinrich Behnke; Creative Servs. Mgr.: Pali Meller Marcovicz.  
**Labels: (Owned)** Archiv Produktion, DG (Deutsche Grammophon), Helidor, Karussell, MGM, Polydor, Verve; (**licensed**) Barn (UK), Capricorn (USA), Claddagh (Ireland), EG (UK), GTO (UK), Gold Hawke (UK), Oyster (USA), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Rocky Road (USA).  
 Polygram GmbH, PO Box 132266, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44-18-11. Telex: (02) 12434. Pres.: Coen Solleveld; Exec. VP's: Johannes van der Velden, Kurt Kinkle, Dick van Amstel; Sr. VP & Gen. Counsel: Dr. Wolfgang Hix; VP's: Georges Meyerstein-Maigret, Pieter R. Schellevis; PR Dir.: Herbert Winter.  
**Note:** Polygram controls, among other companies, in the field of music: Phonogram Int'l, Barn, and Polydor Int'l, Hamburg; in publishing: Chappell and Intersong Int'l; in TV-films: Polytel Int'l; and in video: Polymedia. (SEE ADVERTISEMENT)  
 Popcorn, see New Blood.  
 Popular, see Richter.  
 Portrait, see CBS.  
 Primaphon, see Des Alpes & Franke  
 Profi, (Walter Fitz & Fred Bertelmann KG), Dachauerstr. 187, D-8000 Munich 19. Tel: (089) 15-20-97.  
**Labels: (Owned)** Profi, Zwofler.  
 Prom Verlags GmbH (IFPI), Ohmstr. 1, D-8000 Munich. Tel: (089) 335-001. Telex: (05) 215456. Chief Exec.: Bernd Majewski; Gen. Mgr.: Dr. Yehuda Zwick. (**licensed** to Teldec).  
 Pyramid, see Funkturm.  
 Quadriga-Ton, see Disco-Center.  
 R B M-Musik, see Disco-Center.  
 R C A Schallplatten GmbH, Postbox 7613, Osterstr. 116, D-2000 Hamburg 19. Tel: (040) 491-0011. Telex: (02) 14193. Mng. Dir.: Hans-Georg Baum; A&R Mgr.: Manfred Helms; Promo. Mgr.: Leon Deane; Int'l Pop Prod. Mgr.: Jimi Boyks.  
**Home office: USA.**  
**Labels: (Owned)** Extra, Special; (**licensed domestic**) Golden 12; (**licensed foreign**), Camden, Culture Classique, Culture Lyrique, Gold Seal, Grant, International, Italiana, Logo, Neon, Red Seal, Special, Toscanini Edition, Utopia, Victor, Victrola (all USA); ARC (France), Erato (France), Numero Uno (Italy).  
 Radio-Music-Recs., Bregenzstr. 13a, D-1000 Berlin 15. Tel: (030) 881-4280. Mng. Dir.: Paul Woltschach.  
**Labels: (Owned)** Coda, Radio Music (RMC).  
 Rainbow Rec. & Concert GmbH, Burgstr. 80, D-6000 Frankfurt/Main. Tel: (0611) 44-07-22, 49-28-55. Telex: 413037. Gen. Mgr.: Datty Ruth; Promo. Mgr.: Reinhard Blank. (Distributor/Importer of UK labels).  
 Raphael Recs., Liebigstr. 11/2, D-8230 Bad Reichenhall. Tel: (08651) 32-19. Pres.: Dr. Gustav Zagler; Gen. Mgr.: Guenther Zagler; Sales Mgr.: Peter Siwek.  
**Labels: (Owned)** Raphael, Zagler.  
 Records & Tapes Int'l GmbH, PO Box 120164, Bismarkstr. 66, D-6100 Darmstadt. Tel: (06151) 2-37-60. Mng. Dir.: Gangolf Zimmermann. (Distributor/Importer/Exporter).  
 Red Point, see Alpina.  
 Rega, see Henry From.  
 Regal Zonophone, see EMI Electrola.  
 Reprise, see WEA.  
 Resono Musikproduktion GmbH & Co. KG, Friesenwall 19, D-5000 Cologne. Tel: (0221) 23-60-36. Telex: (08) 881 865.  
 Rhenus Gesellschaft Musikproduktion mbH & Co. KG, PO Box 511007, Caesarsstr. 6/10, D-5000 Cologne 51. Tel: (0221) 38-01-47. Pres. & Gen. Mgr.: K.H. Muenchow.  
**Labels: (Owned)** Mondial, Mondo, Musica, Spezi; (**distributed**) MCR Soundstar, MCR Topstar, OPP.  
 Richter GmbH (IFPI), Sittardberger Allee 95/99, D-4100 Duisburg. Tel: (0203) 70-00-34/42-36. Telex: (08) 55337. Mng. Dir.: Hans-Georg Michael.  
**Labels: (Owned)** Luxor, Luxor Gold, Popular, Silberhit.  
 Rimpf (Records-Import), Prinz-Regentstr. 47, D-4630 Bochum 1. Tel: (02) 77-16-03, 77-16-72. Telex: 825756. Financial Dir.: Herbert Ludwig; Import Mgr.: Ferdinand Koether; Sales Mgr.: Bernd Kowalzik.



**Angelo**  
the synonym  
for poetry

**ANGELO**  
that's thinking about unthought  
The noise in the hearts of those understanding poetry.  
More than words and more than music.

**ANGELO**  
is Olivia Molina,  
artist of 77 in  
Germany and has  
won the German  
Record Award.



**ANGELO**  
is André Heller,  
poet, singer,  
entertainer,  
producer,  
narrator.



**ANGELO**  
is Erika Pluhar,  
a chanson-  
style singer,  
TV- and Filmstar,  
and actress at  
the „Wiener  
Burgtheater“.



**ANGELO**  
is Marek & Vacek,  
no. 1 piano duo  
in Europe  
from Poland.





# Your Partner For Worldwide Music Action



**Ariola-Eurodisc GmbH, Steinhauser Str. 3, 8000 München 80, Tel. 0 89-4 13 61, Germany**

Ariola-Eurodisc AG  
Zürich  
Switzerland

Disco Libro S.A.  
Mexico City  
Mexico

Ariola America Inc.  
Beverly Hills, Calif.  
U.S.A.

Ariola-Benelux N.V.  
Bruxelles  
Belgium

Ariola U.K. Ltd.  
London  
United Kingdom

Ariola Schallplatten  
Ges. mbH  
Wien  
Austria

Ariola-Eurodisc  
Benelux B.V.  
Haarlem  
Netherlands

Arabella S.A.R.L.  
Editions Musicales  
Neuilly  
France

Ariola-Eurodisc S.A.  
Barcelona  
Spain

(Wholesaler/Importer/Exporter) (SEE ADVERTISEMENT)  
 Roga, see Rosengarten.  
 Rosengarten (Musikproduktion), Heidschnuckenweg 17, D-2107 Rosengarten 3. Tel: (04108) 84-38. Dir.: Helmut E.G. Burmeister.  
**Labels: (Owned)** Roga.  
 Rotaria, see Simon.  
 Royal Splendid Recs., Deutsche Tanzmusik-Hans Lang, Ohmsr. 9/0, D-8000 Munich 40. Tel: (089) 39-68-74. Gen. Mgr.: Hans Lang.  
**Labels: (Owned)** Austrocord, Royal Splendid, Top Disc.  
 Russl Raecords, see EMI Electrola  
 S D G, see Disco-Center & Johannes Stauda.  
 S N B Music Prod'n, Muehlenfeldstr. 23, D-2800 Bremen 33. Tel: (0421) 25-92-91. Owner: Wolfgang Roloff; Procurator: Klaus Jacob; Gen. Mgr.: Barbara Kist.  
**Labels: (Owned)** SNB-Sound.  
 Int'l reps.: Austria, Benelux, France, Germany, Spain, Switzerland (all Ariola-Eurodisc).  
 Safari, see Teldec.  
 Sandmaennchen, see Magna.  
 Saphir, see Intercord.  
 Sastraphon, see Da Camera & Disco-Center.  
 Scalaton, Eggburg 20, D-8019 Ebersberg. Tel: (08092) 2-11-59.  
 Schallplattenvertrieb, PO Box 10, D-6552 Bad Muenster am Stein.  
**Labels: (Distributed)** Dokumentar-Serie III-Reich, Maerchenland, OPP, PA, Topsound.  
 Hans-Juergen Schipper Musik-Produktion, Fritz Reuter Str. 52, D-2940 Wilhelmshaven. Tel: (04421) 6-08-82.  
 Schmolzi & Slezak Music oHG (IFPI), Harvestehuder Weg 21, D-2000 Hamburg 13. Tel: (040) 44-60-21. Cable: SLEZAKMUSIC. Telex: 213425. Mng. Dir.: Horst Schmolzi; Label Mgr. Mike Schmidt-Joos; Prom'l Servs.: Christa Walczak. (Distributed by Metronome).  
**Labels: (Owned)** Aves; (licensed foreign) Fania (USA).  
 Schuster (Verlag), PO Box 944, Muehlenstr. 17, D-2950 Leer/Ostfriesland. Tel: (0491) 27-73. Owner: Theo Schuster. (German dialects recs. only)  
**Labels: (Owned)** Schuster, Niederdeutsche Stimmen.  
 Schwann Paedagogischer Verlag GmbH (IFPI), Am Wehrhahn 100, D-4000 Duesseldorf. Tel: (0211) 35-01-86. Dir.: Dr. Paul Boehringer; Gen. Mgr.: Wilhelm Biswanger; Sales Mgr.: Dieter Heuler.  
**Labels: (Owned)** AMS Musica Sacra, H&L (Hoeren & Lernen), Pat Pamos, Schwann Studio, VMS Musica Mundi.  
 Int'l reps.: Austria (Bellaphon), Belgium (Schott), Canada (Polydor), France (Schott), Italy (CBS), Luxembourg (Schott), Netherlands (Polydor), Switzerland (Polydor), USA (International Book & Rec. Dists.).  
 Schwann Studio, see Schwann.  
 Scout, see Texel.  
 Selected Sound Musikverlag GmbH & Co. KG, Alter Teichweg 61, D-2000 Hamburg 70. Tel: (040) 691-1253. Owner & Gen. Mgr.: Peter M. Majewski.  
**Labels: (Owned)** Selected Sound; (represented) Telemusic (France).  
 Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), Yugoslavia (Video).  
 Sex, see Juke Box.  
 Sextase, see CCA.  
 Sherwood, see Peter Gleissner.  
 Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel: (040) 24-67-74. (Importer/Exporter)  
 777 Musik-Produktion-Verlag, Kirchstr. 8, D-4100 Duisburg 14. Tel: (02135) 7-37-77. Cable: ACORN. Pres.: Lambertus 8, de Jonge.  
 Sikrola Musik GmbH (Produktion & Musikverlag), Duisburgerstr. 7, D-1000 Berlin 15. Tel: (030) 883-4845. Mng. Dir.: Elsa Sichert.  
**Labels: (Owned)** Fortuna, Sikrola.  
 Silberhit, see Richter.  
 Silversound, see Multibrand.  
 Simon Recs. (IFPI), Zigeunerweg 45, D-8104 Grainau. Tel: (08821) 88-71. Chief Exec.: Hans Arno Simon.  
**Labels: (Owned)** Rotaria, Simon.  
 Sky Recs., Quedlinburger Weg 4, D-2000 Hamburg 61. Tel: (040) 551-2641. Dirs.: Guenter Koerber, Hans-Joachim Viehr, Frank-Michael Wiegand; Gen. Mgr.: Guenter Koerber; Sales Mgr.: Frank-Michael Wiegand; Promo. Dir.: Michael Frommhold.  
 Int'l reps.: Australia (Clear Light of Jupiter), Austria (Accord), Belgium (Gamma), Canada (PJ Imports),

France (RCA), Japan (Disc Center, Polydor), Netherlands (VFP), Portugal (Valentim de Carvalho) Sweden (Swecont), Switzerland (Metronome), USA (Annuit Coeptis, JEM).  
 Solid State, see United Artists.  
 Songbird, see Music Factory & EMI Electrola.  
 Sonic, see Miller.  
 Soul City, see United Artists.  
 Sound, see New Blood.  
 Sound of the Cosmic Couriers, see Ohr & Cosmic News.  
 Special, see RCA.  
 Special-Record, see Tempo.  
 Spezi, see Rhenus.  
 Spiegelei, see Intercord.  
 Spring Musikproduktion GmbH & Co. KG (IFPI), Leyboldstr. 1, D-5000 Cologne 51. Tel: (0221) 38-44-48. Gen. Mgr.: Guenther Faust.  
**Labels: (Owned)** Hammer, Pilot, Zamamphas.  
 Star-Club, see Phonogram.  
 Starlet, see Supertone & Des Alpes.  
 Starline, see EMI Electrola.  
 Starmaiden, see Ohr.  
 Stateside, see EMI Electrola.  
 Johannes Stauda-Verlag GmbH, Heinrich-Schuetz-Allee 35, D-3500 Kassel. Tel: (0561) 3-00-13. (Distributed by Baerenreiter & Disco Center)  
**Labels: (Owned)** Cantate, SDG.  
 Sternchen, see Stern.  
 Sternmaedchen (Starmaiden), see Ohr & Cosmic Naus.  
 Stern Schallplatte, Pressehaus, D-2000 Hamburg 1. Tel: (040) 41-18-36-60. Telex: (02) 161757. Dir.: Wilfried Achterfeld; Press: Andreas Odenwald.  
**Labels: (Owned)** Stern Musik, Sternchen.  
 Stockfisch Produktion & Vertrieb, Jasperallee 70, D-3300 Braunschweig. Tel: (0531) 34-10-53. Contacts: Hansi Dobrats, Guenter Paul.  
 Storz, see Amnia.  
 Studio-Ton (Ed.), Pfrenger & Co., Fasanenstr. 71, D-1000 Berlin 15. Tel: (030) 883-3443.  
**Labels: (Owned)** Ursus.  
 Studio Union Lahn-Verlag, PO Box 140, Wiesbadenerstr. 1, D-6250 Limburg/Lahn. Tel: (06431) 40-12-11. Mng. Dir.: Engelbert Tauscher; Press & PR: Raimund B. Zoelner.  
 Suede (Vertriebs & Dienstleistungs GmbH & Co.) KG, Amtsstr. 7, D-6700 Ludwigshafen. Tel: (0621) 51-91-41. Telex: (04) 64822, (04) 64808. Chief Exec.: Ernst Feuser; Gen. Mgr.: Klaus Meiser; Sales Mgr.: Hans-Joachim Kerwer.  
**Labels: (Owned)** Comes, Drive-In, LS (Leser-Service), LSK (Leser-Service-Kiosk).  
 Summer-Sound, see New Blood.  
 Sun five, see Disco-Center.  
 Sunset, see United Artists.  
 Supertone Schallplatten Vertrieb (IFPI), Alfonsstr. 9/11, D-8000 Munich 19. Tel: (089) 18-12-29, 18-37-88. Pres.: Juergen Rintschler; Gen. Mgr.: Dr. Heinz Stein. (Distributed by Des Alpes)  
**Labels: (Owned)** Amati, Bella Musica, Multi Sound, Starlet, Supertone, Welt Melodie.  
 Int'l reps.: Austria (Disco-Trade), Denmark (Dansk), Switzerland (Allround).  
 Supraphon, Schildeschestr. 2, D-4800 Bielefeld.  
**Home office:** Czechoslovakia.  
 T M Recs., PO Box 3912, D-3000 Hannover 1. Tel: (0511) 66-47-69. Chief Exec.: Joerg Matthey; Gen. Mgr.: Ly von Braumueller; Sales Mgr.: Friedl Roth.  
 T W R, see Trans World & Ariola-Eurodisc.  
 Tanz, see Walter Koegler.  
 Tarantel Recs., Tafertinger Weg 2, D-8900 Augsburg 13. Tel: (0821) 46-14-56/63. Owner: Charly Held.  
 Teldec Telefunken-Decca Schallplatten GmbH (IFPI), Heussweg 25, D-2000 Hamburg 19. Tel: (040) 4-01-91. Telex: (02) 13545. Mng. Dirs.: Kurt Richter, Gerhard Schulze; Pop Mktg. Dir.: Manfred Peter; Export Sales Mgr.: Fred Thiele; Label Mgr.: Robert Heterwig; Promo. Mgr.: Guenther Braeunlich.  
**Labels: (Owned)** Decca, Nova, Telefunken; (licensed domestic) Audition, Fuer Dich, Pandora, Pinball, Prom; (licensed foreign) Arion (Italy), Attic (Canada), Contempo (UK), BUK (UK), Decca (UK), Delphine (France), Deram (UK), Fiesta (France), Goodear (UK), Janus (USA), London group (USA), Phase 4 (UK), Produttori Associati (Italy), Storyville (Denmark), Threshold (UK), Trojan/B&C (UK); (distributed) Safari.  
 Int'l reps.: Austria (Musica), Canada (London), Japan (King), Spain (Columbia), Sweden (Elektra), Switzerland (Musikvertrieb), UK (Selecta), USA (London).  
 Telefunken, see Teldec.

Telemusica-Rec., Nikolaistr. 2, D-8000 Munich 23. Tel: (089) 39-75-90.  
 Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.  
**Labels: (Owned)** Abenteurer-Sonderserie, Osca, Special-Record, Tempo.  
 Texel (Ed.), PO Box 1165, Burgstr. 4, D-7830 Emmendingen. Tel: (07641) 21-78. Contacts: Reinhard Egin, Eva Morgenstern.  
**Labels: (Owned)** Scout, Texel, Whistler Music.  
 Thorofon Schallplatten KG, Am Sande 7, D-3002 Wedemark 1. Tel: (05130) 41-76. Dir.: Helga Koening; Gen. & Sales Mgr.: Helmut Koening.  
**Labels: (Owned)** Alternum, Capella, Dokumentation, Folk-Song, Thorofon.  
 Tiffany Recs., Schallplattengesellschaft mbH, Grossbeerenstr. 66, D-2800 Bremen. Tel: (0421) 25-95-05. Mng. Dirs.: Ralf Jenzen, Joerg Larstroem.  
 Tip Sound Schallplatten-Produktion GmbH, An der Alster 28, D-2000 Hamburg 1. Tel: (040) 280-2662. Mng. Dir.: Hans Juergen Fruchtnecht.  
 Toccata, see Fono.  
 Toka Vertriebsgesellschaft mbH, Brucknerstr. 8, D-7050 Waiblingen. Tel: (7195) 62070. Gen. Mgr.: Hans-Dieter Kriegl.  
**Home office:** Switzerland.  
**Labels: (Owned)** Galaxy, Toka.  
 Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehnenkirchen bei Munich. Tel: (08102) 81-36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler.  
**Labels: (Owned)** Derby, Tonomatic, Tonosound, Top Hat.  
 Tonosound, see Tonomatic.  
 Top Disc, see Royal Splendid.  
 Top Hat, see Tonomatic.  
 Topmusik, see OPP.  
 Topsound, see OPP & Polyband.  
 Trans World Recs., Bornickerstr. 39a, D-1000 Berlin 20. Tel: (030) 368-5636. Mng. Dir.: Horst Fuchs. (Distributed by Ariola-Eurodisc)  
**Label: (Owned)** TWR.  
 Trend Recs., Heinrich Lanz Str. 33, D-6800 Mannheim. Tel: (0621) 44-84-33, 44-16-82. Gen. Mgr.: Klaus R. Nagel.  
 Trikont Verlag GmbH, Josephburgstr. 16, D-8000 Munich 80. (Distributor)  
 Trimedia, see Verlag Junge Gemeinde.  
 Trimicon, see IDS.  
 Trymicron, see IDS.  
 Tudor, see Disco-Center.  
 Tyrolis Schallplatten, Dammarkstr. 7, D-8102 Mittenwald.  
**Labels: (Owned)** Tyrolis, Tyrolis Pop, Tyrolis Spezial.  
 U A Int'l, see United Artists.  
 U A Latino, see United Artists.  
 U B M Prod'n, Mommsenstr. 61, D-5000 Cologne 41. Tel: (0211) 43-10-35/54-07. Pres.: Uwe Buschkotter.  
 U F A Int'l GmbH, Sonnenstr. 19, D-8000 Munich 2. Tel: (089) 55-79-57. Cable: UFATON. Telex: (05) 23265. Gen. Mgr.: Dr. Josef Baernerger.  
 U N E S C O-Collection, see Baerenreiter-Verlag.  
 Heinz Ulm-Musik, Sudetenstr. 5, D-8081 Althegnenberg. Tel: (08202) 555; (0821) 51-55-55. Cable: HELMMUSIC. Dir. & Prod'r: Heinz Ulm.  
**Labels: (Owned)** Amaton, Amayana (dist. by European New Jazz), Heim; (licensed) ENJA (cassette & cartridge only).  
 United Artists Recs. GmbH (IFPI), PO Box 201, Herzog-Rudolfstr. 3, D-8000 Munich 22. Tel: (089) 22-51-75. Cable: LIBERTYUA. Telex: (05) 29378. Mng. Dir.: Martin Davis. (Licensed to Ariola-Eurodisc)  
**Home office:** USA.  
**Labels: (Owned)** Blue Note, Liberty, Liberty Premier, Liberty Stereo Tape, Pacific Jazz, Solid State, Soul City, Sunset, UA Int'l, UA Latino, United Artists, World Pacific; (licensed foreign) Chi-Sound, Grateful Dead, Jet, Rockfield, Round.  
 Int'l reps.: Austria (Ariola-Eurodisc), Switzerland (EMI), rest of world (United Artists).  
 Ursus, see Studio-Ton.  
 V M S Musica Mundi, see Schwann.  
 Vanilla Fudge, see Henry From.  
 Varia Musik-Produktion (IFPI), Eichenstr. 30a, D-8000 Munich 70. Tel: (089) 70-74-74. Owner & Gen. Mgr.: Werner H. Theisen; Sales Mgr.: Wolfgang Muellers; PR Mgr.: Christa Meininger.  
 Varieton, see Concert Hall.  
 Vergara, see Ariola-Eurodisc.  
 Verlag Junge Gemeinde E. Schwinghammer KG, PO Box 979, Fangelsbachstr. 11, D-7000 Stuttgart 1. Tel: (0711) 64-70-15.  
**Labels: (Owned)** Credo, Trimedia.  
 Int'l reps.: Austria (Buchhandlung der Methodisten Kirche), Switzerland (Christliches Verlagshaus).  
 Vertigo, see Phonogram.  
 Verve, see DGG & Polydor.  
 Viola Classic, see Multibrand.  
 Visaphon, see Disco-Center.  
 Voce del Padrone, see EMI Electrola.  
 Voggenreiter Verlag, Viktoriast. 25, D-5300 Bonn-Bad Godesberg. Tel: (02221) 35-50-51. Telex: (08) 985662.  
**Labels: (Owned)** EHA, Xenophon (licensed to Intercord).  
 Voix de Son-Maitre, see EMI Electrola.  
 Die Volkplatt, see EMI Electrola.  
 La Vox de Su Amo, see EMI Electrola.  
 W A M Schallplatten Produktions GmbH (IFPI), Postfach 566, Meteorstr. 11, D-2200 Elmshorn. Tel: (04121) 6-15-32. Exec. Mgr.: Klaus Meyer; Prod'n Mgr.: Dr. Peter Wehrspann.  
 Int'l reps.: Australia (Copperfield), Austria (Amadeo), Spain (Belter), Switzerland (Metronome).  
 W E A Musik GmbH (IFPI), Gustav Freytagstr. 13-15, D-2000 Hamburg 76. Tel: (040) 220-1481. Telex: (02) 14881. Mng. Dir.: Siegfried E. Loch; Mktg. Mgr.: Klaus Oilmann; Promo. Mgr.: Wulf Weidner; Int'l Label Mgr.: Killy Kumberger; Domestic Label Mgr.: Horst Mueller.  
 Branches: D-5110 Alsdorf, Record Serv. Dist'n Center,

## WORLDWIDE-TRADE

### EXPORT

of all German brands of records  
 Jazz, Classical and Pop

competitive prices—quick service  
 excellent transport facilities

Request information from—

### IMPORT

of all kinds of records  
 also special and small labels  
 Jazz, Classical and Pop

new effective business connections  
 always welcome

Please send offers to—

  
**JULIANA HOPP**  
 Backnanger Strasse 74  
 D-7152 Gross-Aspach, W-Germany • Telex: 7 262 116



Max Plankstr. 1-9, Tel: (02404) 2-00-01, Gen. Mgr.: Friedrich C. Coch—D-1000 Berlin, Detmolderstr. 15, Tel: (030) 853-4011, Telex: (01) 84616. Rep.: Gerd Rehn—D-8000 Munich, Leopoldstr. 38b, Tel: (089) 34-85-84, Telex: (05) 215177. Rep.: Rudi Marini.

**Labels:** (Owned) Asylum, Atco, Atlantic, Bunby, Cotillion, Elektra, Midi, Nonesuch, Reprise, Warner Bros.; (licensed) Bearsville (USA), Big Tree (USA), Curtom (USA), Dark Horse (USA), DiscReet (USA), Finnadar (USA), GMMG, Little David (USA), Nemperor (USA), Swan Song (USA), Whitfield (USA).

**Int'l reps.:** Austria (Ariola), Switzerland (Musikvertrieb).

W P L Musikproduktion GmbH & Co. KG, PO Box 3147, Benzstr. 3, D-5205 St. Augustin 3, Tel: (02241) 31-17-81, Mng. Dir.: Wolfgang Paul Lentz.

**Labels:** (Owned) WPL, WPL Int'l.

Warner Bros., see WEA.

W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchsflugh, Tel: (06103) 6-10-51, Cable: WAMESCO. Telex: (04) 185331. Owner: William-Dirk Warren; Exec. VP: Eugene Elskens; VP Sales: Helmut Rossmairer; VP & Controller: Karl Schoon. (Distributor/Importer).

Waverley, see EMI Electrola.

Welt Melodie, see Supertone & Des Alpes.

Werba-Ton, see PA.

Wergo Schallplatten GmbH, Weihergarten 11, D-6500 Mainz, Tel: (06131) 2-43-41, Co-Pres.: Dr. Peter Hanser-Strecker, Gerhard Kamleiter; Sales Mgr.: Wolfgang Neumann.

**Labels:** (Owned) Wergo; (represented) Music Minus One (USA).

**Int'l reps.:** Austria (Faehrmann), Belgium (Schott Feres), Japan (Tno), Netherlands (Albersen), Spain (Hispavox), Switzerland (Jeklein), USA (Numus West).

Whistler Music, see Texel.

World Pacific, see United Artists.

Xenophon, see Intercord & Voggenreiter.

Zagler, see Raphaela.

Zamaphas, see Spring.

Zebra, see Metronome.

Zwoelfer, see Prof.

**● Music publishers**

A M E Musikverlag Edward Kassner GmbH, Uhlhornstr. 1, D-3000 Hannover 61, Tel: (0511) 55-52-62.

**Home office:** England, Kassner Assoc'd Publ'rs.

**Affiliates:** Musikverlag Broadway GmbH, Edward Kassner & Co. Musikverlag.

A-Tempo-Verlag-Wien, see Hans Wewerka.

Abacus Music, see Roba.

Accord GmbH (Ed.), PO Box 450369, Maarweg 130, D-5000 Cologne 41, Tel: (0221) 54-30-36, Cable: ACCORDMUSIC. Telex: (08) 881290. Gen. Mgr.: Rudi Petry.

**Affiliates:** Bingo Music Germany, Opella Musikverlag.

**Int'l firms represented:** Ardmore & Beechwood (UK), Beechwood (USA), Central Songs (USA), EMI group (worldwide), Gallico (USA), Heart's Delight (USA), KPM (UK), Marsaint (USA), Peter Maurice (UK), Open Door (USA), Prophet (USA), Saturday (USA), Stonebridge (USA).

**Int'l rep.:** Worldwide (EMI group).

Acquis Ed., see ERP.

Acuff-Rose Musikverlag KG, Heinrich Barth Str. 30, D-2000 Hamburg 13, Tel: (040) 410-1912, 44-15-31, Telex: (02) 13211.

Agil-Musikverlag GmbH, Karlstr. 36, D-8000 Munich 2, Tel: (089) 53-16-26.

**Int'l branch:** USA.

**Affiliate:** Ed. Gamma.

Ahn & Simrock Bühnen & Musikverlag, Mommsenstr. 71, D-1000 Berlin 12, Tel: (030) 881-4766.

**Branch:** D-6200 Wiesbaden, Taunusstr. 66, Tel: (06121) 52-00-17.

**Affiliate:** Crescendo Theater & Musikverlag.

Akkordeon, see Willi Griesinger.

Akla Musikverlag, see Plessow-Musikverlage.

Alba Musikverlag GmbH, see Peer.

Albatross Musikverlag KG, see Siegel.

Alcali Music, see Finger.

Alexis Musikverlag Dr. Hans Sikorski, see Hans Sikorski.

Alfie (Ed.)/Joachim Heider Musikverlag, Nithackstr. 5, D-1000 Berlin 10, Tel: (030) 342-2219. Owner: Joachim Heider; Gen. Mgr.: Walter Faerber.

Allegro Theaterverlag, see Oktave.

Altus Musikverlag, see Global.

Amati (Ed.), see Quint.

Christian Anders Musikverlag & Prod'n, Hoerwarthstr. 26, D-8000 Munich 40, Tel: (089) 36-53-66. Pres.: Christian Anders; Gen. Mgr.: Ann Busse.

Angel Musikverlag & Produktion A, Engel KG, PO Box 1124, Bahnhofstr. 21, D-3280 Bad Pyrmont, Tel: (05281) 5664. Chief Exec. & Gen. Mgr.: Anneliese Engel.

April Musikverlag GmbH, Bleichstr. 64-66a, D-6000 Frankfurt/Main 1, Tel: (0611) 1-30-51, Mng.: Dir.: Rudolf Wolpert.

**Home office:** USA.

Arabella Musikverlag GmbH, Steinhäuserstr. 3, D-8000 Munich 80, Tel: (089) 4-13-61, Gen. Mgr.: Manno Ullrich.

**Int'l firms represented:** Hawkana, Summerland (both UK).

**Int'l reps.:** France, Netherlands, Spain (all Arabella); USA (Ariola America, US Arabella).

Araldoton-Verlag Hans Sikorski, see Hans Sikorski.

Arbos, see Hans Gerig.

Arcaadia-Verlag GmbH, see Hans Sikorski.

Arcona-Musikverlag GmbH, see Hans Sikorski.

Paul C. R. Arends Verlag (GEMA), Hoehenweg 22, D-8211 Rimsing/Chiemsee, Tel: Prien 16-34, Pres.: Gerda Arends; Gen. Mgr.: Michael Arends.

**Affiliated firm:** Burlington Musikverlag GmbH (GEMA).

**Affiliates:** Musikedition Dominante, Ed. Hazyland (GEMA), Ed. Italmelodie (GEMA), Ed. Shirley (GEMA), Ed. Trumpf GmbH.

**Int'l firms represented:** Hazyville (Switzerland), Noslen (USA).

**Int'l reps.:** Austria (Arends), Scandinavia (Lapland), Switzerland (Hazyville).

Areata Musikverlag, see Peer.

Argus Musikverlag, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich, Tel: (08102) 81-36, Chief Exec.: Johann Winkler.

Arios Musikverlag, see ERP.

Ralf Arnie, Wrangelstr. 5, D-2000 Hamburg 20, Tel: (040) 460-1056, Chief Exec.: Ralf Arnie; Ass't Mgr.: Jenny Krey.

**Affiliate:** Star-Musikproduktion GmbH.

Ars Viva Verlag, see B. Schott's Soehne.

Artex Prod'ns, see Mento.

Artesia Verlag GmbH, Brandenburgischestr. 22, D-1000 Berlin 31, Tel: (030) 881-8898.

Atlas Musikverlag, Dr. Wernerstr. 4, D-8031 Groebenzell, Tel: (08142) 94-91, Owner & Mng. Dir.: Kriemhild Steidner.

Atrium-Musikverlag F. Stahl KG (GEMA), Rothenbaumchausee 191, D-2000 Hamburg 13, Tel: (040) 44-78-10.

Attacca-Musikverlag (GEMA), Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel: (02131) 8-13-78.

Audio Musikverlag GmbH Co. KG, Ostpreussendamm 137/138, D-1000 Berlin 45, Tel: (030) 772-4054, Pres.: Joerg Schmeier.

Avanti (Ed.), see Werner H. Theisen.

Azur Musikverlag GmbH, see Siegel.

B P V-Musikverlag, see Mento.

B S B Ed., D-8082 Grafath, Tel: (08144) 573.

Badenia-Music (GEMA), see Trend.

Baerenreiter-Verlag, Karl Voetterle KG, Heinrich-Schuetz-Allee 35, D-3500 Kassel, Tel: (0561) 3-00-11.

**Int'l branches:** England, France, Switzerland.

Baldham Music, Gartenstr. 15A, D-8011 Munich/Baldham, Tel: (08106) 45-55.

**Affiliates:** Cyclus Musikverlage GmbH, Robbyland Music.

Barock-Musik-Verlag (BMV), see Theis.

Basilika Music, see Roba.

Bavaria (Ed.), see Munich.

Bavariaton-Verlag, see UFA.

Beboton-Verlag GmbH, see Hans Sikorski.

Beco-Musikverlag GmbH, see Oktave.

Bel Canto H. Hollmeyer (Ed.), see UFA.

Bellver Music, Riedel & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main, Tel: (0611) 23-33-22, Telex: (04) 16046, Gen. Mgr.: Branko Zivanovic.

**Int'l branch:** Austria.

**Int'l firms represented:** Birth (UK), Miki Dallon (UK), Digit (UK), Heavy (USA), Page Full of Hits (UK), Prize (USA), Shelby Singleton (USA).

**Int'l reps.:** Brazil (Copa), Spain (Montserrat).

Belmont Musikverlag GmbH & Co. KG (GEMA), Zur Muehle 2, D-5021 Grosskoenigsdorf bei Cologne, Tel: (02234) 39-61.

**Affiliated firm:** Rolf Budde.

**Int'l firms represented:** Hob & Nob (USA), Miki Dallon (UK), Neil (USA), Skyview (USA), Vogue Int'l (France).

**Int'l reps.:** Austria (Hochmuth Weltmusik), Switzerland (Belmont), USA (Hob & Nob).

Belwin-Mills Musikverlag, see Rolf Budde.

Anton J. Benjamin GmbH, Werderstr. 44, D-2000 Hamburg 13, Tel: (040) 45-12-25/66-53.

**Affiliates:** Musikverlag City, D. Rahter, Retford & Braunsberg, N. Simrock.

**Int'l firms represented:** Henri Elkan (USA), Casa Musicale Giuliana (Italy), Alfred Lengnick (UK), Musicus (USA), Muzicka Nakalada (Yugoslavia), G. Schirmer (USA).

**Int'l reps.:** USA (AMP), rest of world (Schauer & May in UK).

Albert Bennefeld, Schopenhauerstr. 23, D-1000 Berlin 38, Tel: (030) 801-5008.

Karl Berber Musikverlag & Co., see Otto Kuhl.

Besser Musik GmbH, see Prom.

BiBa (Ed.), see Finger.

Bibiena (Ed.), see Oktave.

Big Sleep, see Roba.

Big 3 Musik Germany, see United Artists.

Bingo Music Germany, see Accord.

Richard Birnbach, Duererstr. 28a, D-1000 Berlin 45, Tel: (030) 833-5071.

**Affiliates:** Boccaccio Verlag, C.A. Challier & Co., Dreililien Verlag, Kloekner-Verlag.

Ernst Bisping (Verlag), Blucherstr. 2, D-5038 Rhodenkirchen, Tel: (0221) 30-35-02.

Boccaccio Verlag, see Richard Birnbach.

Hermann Bohne Musikverlag, Bodanstr. 34, D-7750 Konstanz, Tel: (07531) 24-75-94.

Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, D-8000 Munich 5, Tel: (089) 26-66-56.

Boosey & Hawkes Music (GEMA), Schanzenstr. 16-18, D-2000 Hamburg 6, Tel: (040) 43-44-42, Gen. Mgr.: Arno H. v. Vught Jr.

**Affiliate:** Cavendish Music (GEMA).

**Int'l firm represented:** Boosey & Hawkes (UK).

**Int'l reps.:** Australia, Austria, Canada, France, Netherlands, Switzerland, USA (all Boosey & Hawkes).

Bosworth & Co., Richtartzstr. 10, D-5000 Cologne 1, Tel: (0221) 21-14-79, 23-08-82, Pres.: Margeret Sinclair; Gen. Mgr.: Reimar Segebrecht.

**Int'l branches:** Austria, England.

**Int'l firms represented:** Schaum (USA), Solisten-Verlag (Austria).

Bote & Bock, Hardenbergstr. 9a, D-1000 Berlin 12, Tel: (030) 312-3081.

**Int'l rep.:** USA (AMP).

Boys-Ton (Ed.), see PA.

Brans Musikproduktion, Hardstr. 39, D-8510 Fuerth, Tel: (0911) 74-39-03.

Breeze Music, Hauptstr. 33, D-5024 Pulheim 3, Tel: (2238) 33-33, 20-04, Telex: (08) 883241, Pres.: Dieter Dierts; Gen. Mgr.: Fred Hoock.

**Int'l branch:** Switzerland.

Breitkopf & Haertel, PO Box 74, Walkmuhlstr. 52, D-6200 Wiesbaden, Tel: (06121) 52-00-57.

**Int'l branch:** England.

**Int'l reps.:** Australia (Allans), Brazil (Irmaos Vitale), France (Costallat), Japan (Nippon Gakki), USA (AMP).

Brilliant, see Hans Gerig.

Broadway GmbH (Musikverlag), see AME.

Toni Bucklitsch Musikverlag, Sternengasse 1, D-5000 Cologne, Tel: (0221) 21-14-36.

Rolf Budde Musikverlage, Hohenzollerndamm 54A, D-1000 Berlin 33, Tel: (030) 823-4015, Telex: (01) 84770. Owners & Mng. Dirs.: Annemarie, Andreas & Rolf Budde.

**Affiliates:** Rolf Budde Musikverlag KG, Cordial Musikverlag Rolf Budde, Ed. Corona Rolf Budde, Musikverlag Otto Dietrich, Erdo-Verlag, Heinz Funke Musikverlag, Adolf Hampe Musikverlag, Junior Musikverlag Rolf Budde, Musikverlag Melodie Froboess & Budde, Ed. Metro Annemarie Budde, Neue Welt Musikverlag Rolf Budde, Ed. Primus Rolf Budde KG, Prisma Musikverlag Rolf Budde, Ed. Record Rolf Budde KG, Ed. Rhythmus Rolf Budde KG, Shandy Musikverlag Rolf Budde KG, Song Ed. Rolf Budde KG, Albrecht Stahl Musikverlag, Ed. Takt & Ton GmbH, Taunentzien Musikverlag Rolf Budde, Ed. Vox Rolf Budde.

**Administrated companies:** Belmont Musikverlag GmbH & Co. KG, Belwin-Mills Musikverlag GmbH, Drei Ringe Musikverlag GmbH, Dick James Musikverlag GmbH, Maredo Musikverlag GmbH, More Music Musikverlag GmbH, Musik Unserer Zeit Verlag GmbH.

**Int'l firms represented:** Admont (USA), Alkatraz Corner (USA), Andwella (USA), Arabella (UK), Artists (USA), Belwin-Mills (UK, USA), Big Sky (USA), Brent (USA), Combine (USA), Consolidated (USA), Cotillion (USA), Dorsey Brothers (USA), Dwarf (USA), Fourth Floor (USA), Gilmore Prod'ns (USA), Grade & Lynton (UK), Dick James (UK), Al Jarreau (USA), Joyful Wisdom (USA), Edward B. Marks (USA), Joe McDonald (USA), Ivan Mogull (USA), New Town Sound (UK), Pundit (USA), Purple (UK), Ram's Horn (USA), Springtime (USA), Stranger (UK), Vogue Int'l (France), Warner Bros. (USA).

**Int'l reps.:** Austria (Gloria), Switzerland (Flora).

Burlington Musikverlag GmbH (GEMA), Hoehenweg 22, D-8211 Rimsing/Chiemsee, Tel: Prien 16-34, Chm.: Dr. H. H. von Rauscher auf Weeg; Gen. Mgr.: Gerda Arends; Ass't Mgr.: Michael Arends.

**Promo. branch:** D-2000 Hamburg 6, Schanzenstr. 16, Tel: (040) 43-44-42, Contact: Arno H. v. Vught Jr.

**Affiliated firm:** Paul C. R. Arends Verlag (GEMA).

**Int'l firms represented:** Acclaim (USA), Burlington (UK), Four Star (USA), Jec (USA), Julio-Brian (USA), Mikim (USA), Palace (UK), Singletree (USA), Stevenson (USA), Tuckahoe (USA).

**Int'l rep.:** Austria (Arends).

Butterfly Musikverlag GmbH, Otto Heilmannstr. 8, D-8022 Gruenwald, Tel: (089) 641-1214, Telex: (05) 22279. Pres.: Michael Kunze; Gen. Mgr.: Roswitha Kunze.

**Int'l rep.:** Rosalba (USA).

C C C-Ton, see Oktave.

Calig Verlag GmbH, Renatastr. 71, D-8000 Munich 19, Tel: (089) 16-34-76, Mng. Dir.: Wolfgang Walter; Jazz Prod. Mgr.: Doris Hagen; Mktg. Dir.: Manfred Steinberg; Dist' n: Ruth Lettenmaier.

Canzonetta (Ed.), PO Box 0108, Petzowstr. 13, D-1000 Berlin 39, Tel: (030) 805-2740, Pres. & Sales Mgr.: Frances Bochmann.

Capella, see Hans Gerig.

Capriccio Musikverlag GmbH, see Intersong Musikverlage.

Capri (Musik-Ed.), see Europaton/Peter Schaeffers.

Carlton, see Hans Gerig.

Carrera Musikverlag, see Global.

Catena KG (Musikverlag), see Storz.

Cavendish Music, see Boosey & Hawkes.

Centfox Musikverlag GmbH, see Francis, Day & Hunter.

Centraton-Musikverlag, Eggburg 20, D-8019 Ebersberg bei Munich, Tel: (08092) 2-11-59.

C. A. Challier & Co., see Richard Birnbach.

Chappell & Co. GmbH, Heinrich Barth Str. 30, D-2000 Hamburg 13, Tel: (040) 44-15-31, Telex: (02) 13211, Mng. Dirs.: Heinz T. Voigt, George Hildebrand.

**Int'l firms represented:** Early Morning/Moose (Canada), Frank (USA), T.B. Harms (USA), Lowery (USA), Morris-Chappell (UK), RSO (UK), Williamson (USA).

Chrischaa/Ornament Musikverlag, Goerresstr. 3, D-5400 Koblenz 1, Tel: (0261) 3-61-23, Chief Exec.: Siegfried Christmann, Harold Schaeff.

**Int'l reps.:** USA (Eyeball, Tradition).

Christana Music, see Europaton/Peter Schaeffers.

Cineton-Verlag GmbH, see Hans Sikorski.

City Irene Retford (Musikverlag), see Anton J. Benjamin.

Clarino (Ed.), see Wolfgang G. Winkel.

Colorit, see Hans Gerig.

Comes (Ed.), see Suede.

Compass Music GmbH, see Melodie der Welt.

Connelly Musikverlag Dr. Hans Sikorski KG, see Hans Sikorski.

Cordial Musikverlag Rolf Budde, see Rolf Budde.

Corona (Ed.) Rolf Budde, see Rolf Budde.

Cortina-Musikverlag, see Siegfried Gabler.

Cosima Music, see Cyclus.

Cosmic News Music Verlag GmbH, PO Box 850227, D-5000 Cologne 80, Tel: (0221) 68-25-74, Telex: (08) 873445, Gen. Mgr.: Rolf-Ulrich Kaiser.

**Branch:** D-1000 Berlin 31, Wittelsbacherstr. 1B.

**Affiliate:** Sternennmaedchen Media Serv. GmbH.

Cosmoton Verlag, see Hans Wewerka.

Countdown Music, Adolfstr. 45, D-2000 Hamburg 76, Tel: (40) 22-55-66, 229-0494, Cable: COUNTMUS, Telex: 213723, Owner & Gen. Mgr.: Rainer Etzrod.

Crescendo Theater & Musikverlag, see Ahn & Simrock.

Cyclus Musikverlage GmbH, Hallerstr. 76, D-2000 Hamburg 13, Tel: (040) 410-2071, Telex: 211389, Gen. Mgr.: Peter A. Ingwersen.

**Affiliates:** Baldham Music, Cosima Music, Moorea Music.

**Int'l firms represented:** Chibell (UK), GRT (Canada), Keca/Rip (USA), Kidada/Rashida (USA), RCA group, Salsoul (USA), Sherlyn (USA), Spectrum (USA).

**Int'l rep.:** Worldwide (RCA).

Daromella KG, see Siegel.

Delme Music, see Roba.

Delta Music, Zur Muehle 2, D-5021 Grosskoenigsdorf, Tel: (02234) 8-10-15, Telex: 889299.

Deutsche Tanzmusik, see Royal.



Otto Dietrich (Musikverlag), see Rolf Budde.  
 Discant Musik, see Konrad Wolf.  
 Discoton (Music Ed.), see UFA.  
 Dominante (Musikedition), see Paul C.R. Arends.  
 Dreiklang-Dreimasken Buehnen & Musikverlag, see UFA.  
 Dreililien Verlag, see Richard Birnbach.  
 Drei Ringe Musikverlag, see Rolf Budde.  
 Drive-In (Ed.), see Suede.  
 E N J A (European New Jazz) Musik GmbH, 209 Nymphenburgerstr., D-8000 Munich 19. Tel: (089) 16-17-77. Gen. Mgrs.: Matthias Winkelmann, Horst Weber.  
 Int'l firms represented: Colex, Matron, Stanshirl, Tushee (all USA).  
 Int'l rep.: USA (Mayflower).  
 E R P Musikverlag Eckart Rahn (GEMA), Habsburgerplatz 2/2, D-8000 Munich 40. Tel: (089) 33-20-78. Cable: RAHNPRODUCTIONS. Telex: (05) 215497. Pres.: Eckart Rahn.  
 Int'l branch: Switzerland.  
 Affiliates: Ed. Acquis (GEMA), Arios Musikverlag (GEMA).  
 Int'l firms represented: Candlewood (UK), Castle Hill (USA), d'Abo Songs (USA), De Wolfe (UK), Dorallo/Bleu Disque (USA), Getaway (UK), Highgate (USA), Home Grown (USA), Immediate (UK), J&H (USA), Jasperilla (USA), Johi (USA), Leonardi (Italy), Mayflower (USA), Mystery (USA), Plan (UK), Sanah (UK), Skyhill (USA), Sympathy (UK), Toneshire (UK), Train (UK), Uncle Doris (UK), Windfall (USA).  
 Int'l reps.: Austria (Weltmusik), Canada (Mayflower), UK (Getaway), USA (Dorallo/Bleu Disque).  
 Gerhard Ebeler, see Hans Gerig.  
 Edition 63, see Hans Gerig.  
 Editions 23, see Montana.  
 Ela Musikverlag, see Intro Gebr. Meisel.  
 Elbtal-Musikverlag, see OBH.  
 Elite (Musikverlag Ed.), Rhoenstr. 30, D-6204 Taunusstein 2. Tel: (06128) 2-33-62, 4-33-62. Gen. Mgr.: Dieter Poepping.  
 Erdo-Verlag, see Rolf Budde.  
 Esperanza/Casarcia Musikverlag (Werner Triepke & Co.), Heimhuderstr. 73, D-2000 Hamburg 13. Tel: (040) 410-1115. Gen. Mgr.: Werner Triepke.  
 Esplanade GmbH (Ed.), Alsterdorferstr. 365, D-2000 Hamburg 60. Tel: (040) 51-82-11. Chief Exec.: Lotar Olias. Gen. Mgr.: R. Liebe.  
 Essex, see Hans Gerig.  
 Ernst Eulenberg GmbH, see B. Schott's Soehne.  
 Europaton/Peter Schaeffers (Musik-Ed.), Petersplatz 11, D-8000 Munich 2. Tel: (089) 260-4091.  
 Branch: D-1000 Berlin 19. Reichstr. 4. Tel: (030) 302-2084.  
 Affiliates: Musik-Ed. Capri, Christiana Music, Musik-Ed. Filmhansa, Ed. Fortuna, Ed. German Sound, Helbing Prod'n, Peter Schaeffers Musikverlag, Ed. Tanzmelodie/Peter Schaeffers, Ed. Tonleiter.  
 Excelsior, see Hans Gerig.  
 Extra Musikverlag, see Siegel.  
 Fanfare Musikverlag, see Global.  
 Fidelio-Verlag, see Paul Woitschach.  
 Filmhansa (Musik-Ed.), see Europaton/Peter Schaeffers.  
 Finger Music-Verlage, Im oberen Ficht 10, D-8183 Rottach-Weissach. Tel: (8022) 23-27. Cable: FIREC. Telex: 526939. Pres.: Peter Peters; Gen. Mgr.: Annia Peters.  
 Affiliates: Alkali Music, Ed. BiBa, Nevergreen Music, Paro Music, TeeGee Music.  
 Int'l firms represented: Elbomo (USA), Finger (UK, USA), Joker (Italy), Paro (France), Pebo (USA), Ragmar (USA), Rittenhouse (USA), Robin Song (France), Society Hill (USA), Spacesongs/Alvin Lee (UK), Static (UK), Tomeja (USA), Voyage (UK), Waxstar (USA), Artie Wayne (USA), Wayne Art (USA), Malcolm West (UK).  
 Int'l reps.: Belgium, Greece, Israel, Japan, Luxembourg, Portugal, Scandinavia, South Africa, South America, Yugoslavia (all Chappell); Australia (Associated), Austria (MMS), France (Robin Song), Netherlands (Anagon), New Zealand (Associated), UK (Finger), USA (Finger).  
 Flensia-Music, see PA.  
 Floraton (Ed.), see Wolfgang G. Winkel.  
 Florida Musikverlag, see August Seith.  
 Folklore Musikverlag, see UFA.  
 Fortuna (Ed.) see Europaton/Peter Schaeffers.  
 Francis, Day & Hunter GmbH Musikverlag, Harvesthuderweg 21, D-2000 Hamburg 13. Tel: (040) 4430-6165. Cable: ARPEGGIO. Telex: (02) 12530. Gen. Mgr.: Liselotte Bornemann.  
 Home office: England.  
 Affiliates: Centfox Musikverlag GmbH, Panorama Song Musikverlag GmbH.  
 Friedrich Wilhelm Froehlich, Ansbacherstr. 52, D-1000 Berlin 30. Tel: (030) 24-13-77.  
 Fund of Music, see Global.  
 Heinz Funke Musikverlag, see Rolf Budde.  
 Siegfried Gabler (Cortina-Musikverlag), PO Box 1926, D-7500 Karlsruhe 1. Tel: (0721) 69-54-89.  
 Gabriel (Ed.) KG, Hahnenkampstr. 88, D-4970 Bad Oeynhausen 2. Tel: (05731) 5-12-00.  
 Gamma (Ed.), see Agil-Music.  
 Hans Gerig (Musikverlage), Drusgasse 7-11, D-5000 Cologne 1. Tel: (0221) 23-48-33. Telex: (08) 881233.  
 Affiliates: Arbos, Brilliant, Capella, Carlton, Colorit, Gerhard Ebeler, Edition 63, Essex, Excelsior, Ed. Gerig, Hornburg, Leeds, MAM, MCA, Melodia, Mondial, Orania Music, Willi Ostermann, Polyphon, Presto, Rhine Music, Rialto, Riccardo-Ton, Jupp Schmitz, August Schnorrenberg, Sidemton, Supra, Titania, Victoria.  
 Int'l firms represented: Essex, Leeds, MAM, MCA, Screen Gems/Columbia, TRO.  
 Int'l rep.: USA (MCA).  
 German Sound (Ed.), see Europaton/Peter Schaeffers.  
 Giocoso-Verlag, Kauertweg 6, 506 Bensberg-Refrath. Tel: (02204) 6-67-64.  
 Global Musik GmbH, Norderingerstr. 21, D-8000 Munich 19. Tel: (089) 15-10-63. Telex: (05) 215019. Owner & Mng. Dir.: Peter Kirsten.  
 Affiliates: Altus Musikverlag, Carrera Musikverlag, Fanfare Musikverlag, Fund of Music, Global Musikverlag.

Int'l firms represented: Altus Musikverlag—Alaska, Alchemical, Bibò/Vogue, Braintree/Porchester, Broken Arrow, Broken Bird, Canopy, Caesar's, Cashew, Chrystal Jukebox, D'Accord, Danor, Derby, Dawnbreaker, Doors, East Memphis, Excellency/Alucard, Fifth Star/Balloon, 57th Street Entertainment/Music Maximus, Ganga, Garrett, Gnosso, Guerrilla, Harrisongs, Hayworth, International, Aten, Intune, Ja-Ma, Jasperilla, Justin Case, Lady Jane, Leftover, Little Dickens, Lornehoie, Rod McKuen, Miles Ahead, Joni Mitchell, MC/Mervyn, Muscle Shoals, Pixruss, RSO, Rain Forest, Reizner, Richoroody, Rodra/Berna, Brian Rohan, Rondor, David Rubinson & Friends, Paul Simon, Skinny Zach, Trane, Triple O'Songs (UK & USA); Fanfare Musikverlag—Bron, Creole, Fanfare, Fullness (UK & USA).  
 Int'l reps.: Belgium (Global), Netherlands (Global), Sweden (Global), UK (Altus). (SEE ADVERTISEMENT)  
 Gloriette Verlag, see Thomas Sessler.  
 R. G. Gnauck (Musikverlag), see Paul Woitschach.  
 Goldy-Musikverlag Hans Sikorski KG, see Hans Sikorski. Greenhorn KG, see Siegel.  
 Willi Griesinger Musikverlag, Possenhofenerstr. 27, D-8130 Starnberg. Tel: (08151) 1-36-17. Chief Exec.: Willi Griesinger.  
 Affiliates: Akkordeon.  
 Adolf Hampe Musikverlag, see Rolf Budde.  
 Hanseatic Musikverlag GmbH, see Intersong Musikverlage.  
 Happy Music Verlag GmbH & Co. KG, see Intersong Musikverlage.  
 Harmonie Verlagsgesellschaft mbH, see Intersong Musikverlage.  
 Hausmusik-Verlag, Kaekenfur 24, D-2000 Hamburg 62. Tel: (040) 527-6916. Owner: Irmgard Roenicke.  
 Hazyland (Ed.), see Paul C.R. Arends.  
 Joachim Heider Musikverlag, see Alfie.  
 Heinrichshofen's Verlag, PO Box 620, Liebigstr. 16, Wilhelmshaven. Tel: (04421) 2-65-55. Pres.: Otto Heinrich Noetzel; Gen. Mgr.: Dr. Viktor Kreiner; Sales Mgr.: Florian Noetzel.  
 Affiliates: Impero Verlag GmbH, Otto Heinrich Noetzel Verlag, Ed. Pegasus GmbH, Sirius Verlag, Westend Verlag.  
 Int'l firms represented: Galaxy (USA), Gallard (UK), Highgate (USA), Israeli Music Publ'n (Israel), Ed. Pegasus (Switzerland), Stainer & Bell (UK).  
 Int'l reps.: Austria (Friedrich Hofmeister-Figaro), Israel (Israeli Music Publ'n), Italy (Hortus Musicus), Netherlands (Heinrichshofen), Switzerland (Heinrichshofen), UK (Peters), USA (C.F. Peters).  
 Helbing Prod'n, see Europaton/Peter Schaeffers.  
 G. Henle Verlag, Schongauerstr. 24, D-8000 Munich 70. Tel: (089) 714-2555.  
 Joh. Hoffmann's WVE Musikverlag, see Siegel.  
 Homburg, see Hans Gerig.  
 Huckepack Musikverlag KG, see Siegel.  
 Idee Verlag, Bornickerstr. 39a, D-1000 Berlin 20. Tel: (030) 361-9019.  
 Imperator-Musikverlag, see Paul Woitschach.  
 Impero Verlag GmbH, see Heinrichshofen's.  
 Insel-Ton (Ed.), Sonnenstr. 2, D-8000 Munich 15. Tel: (089) 59-2876.  
 Inter Musik/J. Michel KG, see Melodie der Welt.  
 Interphon (Ed.), Severusstr. 55, D-6000 Frankfurt/Main 50. Tel: (0611) 57-98-26. Contact: Gerlinde Engelhardt.  
 Intersong Int'l Musikverlag GmbH, Hallerstr. 40, D-2000 Hamburg 13. Tel: (040) 410-4061. Telex: (02) 132111. Pres.: Heinz T. Voigt; VP's: Nick Firth, Ton Smits.  
 Note: This is the head office for the Intersong Org.  
 Int'l affiliates: Argentina (Korn), Australia (Intersong), Austria (Aberbach, Intersong), Belgium (Intersong-Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong), Greece (Intersong), Italy (Esedra/Alfiere, Karma), Japan (Intersong), Mexico (Intersong), Netherlands (Intersong-Basar), Singapore (Intersong), South Africa (Intersong), Spain (Aberbach, Canciones del Mundo, Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), UK (Intersong), USA (Belinda/Intersong).  
 Int'l firms represented: (See Artemis, Netherlands).  
 Int'l rep.: USA (Jules Kurb).  
 Intersong Musikverlage GmbH, Hallerstr. 40, D-2000 Hamburg 13. Tel: (040) 41-29-31. Cable: INSONG. Pres.: Heinz T. Voigt; Gen. Mgr.: Wolfgang Kretschmar.  
 Affiliates: Capriccio Musikverlag GmbH, Hanseatic Musikverlag GmbH, Happy Music Verlag GmbH & Co. KG, Harmonie Verlagsgesellschaft mbH, Liliton Musikverlag GmbH & Co. KG, Musikverlag Progressive GmbH, Rondo-Verlag GmbH, Ronny (Hamburg) Musikverlag GmbH, TM Musikverlage.  
 Int'l firms represented: Argus (USA), Arretta (UK), Roy Ayers Ubiquity (USA), Baron (USA), Berna (USA), Black Bud (USA), Black Sheep (UK), CAM (USA), CTA (UK), Carlin (UK), Charlotte (UK), Mike Curb (USA), Daksel (USA), Damont (USA), Dai Davies (UK), Davray (UK), Decameron (UK), Dough Boy (USA), Fairfield (USA), Fuse (UK), GTO (UK), Goshen Road (USA), Grass Roots (USA), Harbor (UK), Hardcore (USA), Hazy (UK), Hill & Range (USA), Mike Hurst (UK), Ilza (USA), Jimpire (USA), Kaskat (USA), Kenya (USA), Little Fugitive (USA), Lois (USA), Lucky (USA), Marson (USA), Matragun (USA), Mayday (USA), Mobetba (USA), Normal (USA), Olofsson (UK), Open End (UK), Oyster (UK), Angel Parker (UK), Phonopub (USA), Elvis Presley (USA), Pickwick Int'l (USA), Pocket Full Of Tunes (USA), Polypub (USA), Ramsel (USA), Rising Sun (USA), Rock (UK), Rock Artists (UK), Rockhopper (UK), Rodra (USA), Ryan (UK), Samba (USA), Schefrin Zager (USA), Scorpio (UK), Shabby Tiger (UK), Sire (USA), Sweet (UK), TH (UK), Tito (UK), Trio (USA), Wednesday Morning (USA), White Heaven (USA), Yellow Dog (USA).  
 Int'l reps.: See Int'l affiliates of Intersong Int'l.  
 Interval Music, see Siegel.  
 Intro Gebr. Meisel, see listing under "M."  
 Italmelodie (Ed.), see Paul C.R. Arends.  
 Iton Music (GEMA), Fichtenstr. 37, D-8043 Unterfoehring. Tel: (089) 39-77-95, 950-3532. Dir.: Juergen S. Kordulitsch; Gen. Mgr.: Ingo Klingbeil.  
 Dick James Musikverlag GmbH, see Rolf Budde.

Peter Janssens Musik Verlag, Am Jaegerhaus 8, D-4404 Telgte. Tel: (02504) 24-74.  
 Int'l rep.: UK (Evelyn & Hilary Talbot-Ponsonby).  
 Michael Jary Prod'n, see Melodie der Welt.  
 Jessica Musikverlag GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn. Tel: (04106) 50-05. Gen. Mgr.: Harald A. Kirsten.  
 Jowi-Pressediton, Sassenstr. 9, D-1000 Berlin 33. Tel: (030) 823-4875. Telex: (01) 84398. Chief Execs.: Joachim Wilhelm & Horst Lindow.  
 Juke Box, Steinstr. 53, D-8000 Munich 80. Tel: (089) 48-79-30. Dir.: Harry Fox.  
 Junior Musikverlag Rolf Budde, see Rolf Budde.  
 Jupiter (Ed.), see Siegel.  
 Rudolf E. Kamphausen (Musik-Verlag) (GEMA), PO Box 350245, 7 Alfred Doebelinstr., D-5000 Cologne 30. Tel: (0221) 50-36-47. Mktg. Dir.: Rudolf Kamphausen; Gen. Mgr.: Gunther R. Kamphausen.  
 Affiliate: Mersey Publ'g (Rudolf & Gunther Kamphausen Music Group).  
 Kasperek (Ed.), see Siegel.  
 Edward Kassner & Co. Musikverlag, see AME.  
 Richard Kaun Musikverlag, see Siegel.  
 Klawei Musikverlag, Suedring 4, D-8069 Schweitenkirchen. Tel: (08444) 570. Owner: Klaus Weiss; Gen. Mgr.: Heide Weiss.  
 Kloeckner Verlag, see Richard Birnbach.  
 Otto H. Knoechel (Musikverlag), Gartenstr. 28, D-8711 Obernreit. Tel: (09331) 23-38; (09332) 619. Owner & Dir.: Edi Hornischer.  
 Kronen Musikverlag, see Quint.  
 Constantin Kuhl & Co. (Ed.), see Otto Kuhl.  
 Otto Kuhl Musikverlag, Am Hof 34-36, D-5000 Cologne. Tel: (0221) 21-22-76.  
 Affiliates: Karl Berber Musikverlag & Co., Ed. Constantin Kuhl & Co., Nord-Sud Verlag, Rheinischer Musikverlag Kuhl & Co., West Ton Verlag.  
 L S (Ed.), see Suede.  
 Lambda Musik GmbH (GEMA), see Rudolf Slezak.  
 Lapapala Music, see Summerlea.  
 Leeds, see Hans Gerig.  
 F. E. C. Leuckart (GEMA), Nibelungenstr. 48, D-8000 Munich 19. Tel: (089) 17-39-28.  
 Affiliates: Tischer & Jagenberg (GEMA), Chr. Friedrich Vieweg (GEMA).  
 Int'l reps.: Australia (Allans), Austria (Eirich), Canada (AMP), Italy (Carisch), UK (Novello), USA (AMP).  
 Liliton Musikverlag GmbH & Co. KG, see Intersong Musikverlage.  
 Hermann Löffler, Schillerstr. 115, D-1000 Berlin 49.  
 Affiliate: Verlag Reinhold Prinz.  
 Lollipop (Ed.) (GEMA), see Rudolf Slezak.  
 Lupocord (Ed.), see Konrad Wolf.  
 M A M, see Hans Gerig.  
 M C A, see Hans Gerig.  
 M I M (Moon Int'l Music), Zur Muehle 2, D-5020 Frechen 4. Chief Exec.: Dr. W. Ammel.  
 M M M Verlags GmbH, see Peer.  
 Magazine Music (GEMA), PO Box 302040, Alsterufer 10, D-2000 Hamburg 36. Tel: (040) 41-18-21-05. Telex: (02) 11850. Dirs.: Hubert Terheggen, John Jahr Jr.; Gen. Mgr.: Wolf Brummel.  
 Int'l firms represented: Pilot (UK), RPM group (South Africa).  
 Int'l reps.: Belgium (RTM), France (Radio Music), Netherlands (Radio Music), Spain (Radio Pop), UK (Louvigny Marquee), USA (Radmus).  
 Majestic (Ed.) Erwin Paesike, see Intro Gebr. Meisel.  
 Malene-Film-Musik-Verlag, Studio Neuss am Rheim, Gorresstr. 10, D-4000 Dusseldorf. Tel: (0211) 432-06.  
 Manta-Music, Widenmayerstr. 38, D-8000 Munich 22. Tel: (089) 29-22-45. Chief Exec.: Dieter Weidenfeld; Gen. Mgr.: Gerdi Bartel.  
 Marabu Musik/J. Michel KG, see Melodie der Welt.  
 Marbot Music (Ed.), Bomstr. 12, D-2000 Hamburg 13. Tel: (040) 44-66-06, 45-14-57.  
 Affiliate: Peer Musikverlag GmbH.  
 Int'l firms represented: Nouvelles Eds. Meridian (France), SEMI (France).  
 Int'l rep.: Worldwide (Southern).  
 Maredo Musikverlag GmbH, see Rolf Budde.  
 Marino Musikverlag-Produktion, Limbeckstr. 128, D-4600 Dortmund 72. Tel: (0234) 23-17-60. Owner: Heinz Meiser.  
 Georg Marton Verlag, see Thomas Sessler.  
 Maxim (Ed.), Muehlenfeldstr. 23, D-2800 Bremen 33. Tel: (0421) 25-92-91. Procurator: Klaus Jacob; Gen. Mgr. Barbara Kist.  
 Affiliate: SNB-Music.  
 Mayflower Music Corp., Habsburgerplatz 2, D-8000 Munich 40. Tel: (089) 33-20-78. Telex: (05) 215497. Pres.: Eckart Rahn.  
 Intro Gebr. Meisel oHG (Ed.), Wittelsbacherstr. 18, D-1000 Berlin 31. Tel: (030) 88-10-81. Telex: 183008. Dirs.: Irmtrud, Peter & Thomas Meisel.  
 Affiliates: Ela Musikverlag, Ed. Majestic Erwin Paesike, Moderato Musikverlag, Music Land, Nero Musikverlag, Radio-Tele Musikverlag GmbH, Sunday Musikverlag, Toledo Musikverlag, Troja Musikverlag, Young Musikverlag GmbH.  
 Int'l firms represented: ATV group (USA), ATV-Northern (UK), Ahab (USA), Bron-Osibisa (UK), Caleb (USA), Cayman (UK), Cissi (UK), C'est (USA), Gypsy Boy (USA), Hall-Clement (USA), Jack & Bill (USA), Keca (USA), Kirshner (USA), Ladysmith (UK), Planetary (USA), A. Schroeder (USA).  
 Robert Mellin KG, see Siegel.  
 Melodia, see Hans Gerig.  
 Melodie der Welt/J. Michel KG Musikverlag, Grosse Friedbergerstr. 23-27, D-6000 Frankfurt/Main. Tel: (0611) 28-78-47. Cable: MELODIE. Telex: (04) 189248. Gen. Mgr.: Johann Michel; Ass't Mgrs.: Wolfgang Mewes, Paul Lenz, Guenther Koch.  
 Affiliates: Compass Musik GmbH, Inter Musik/J. Michel KG, Michael Jary Prod'n, Marabu Musik/J. Michel KG, Musikverlag Johann Michel, Super-Top-Musikverlag GmbH.  
 Int'l firms represented: Melodie der Welt group—ATV (USA), Ackee (UK, USA), After Dark (USA), Alien (USA), Alshire (USA), Andover (UK), Baby Chick/La De Da

(USA), Bay City (UK), Blue Seas (USA), Blue Mountain (UK), Boca (USA), Bosso Fataka (USA), Bourne group (USA), Bowling Green (USA), Cannon group (USA), Carmen (UK), Cheap Thrills (USA), Chinnichap (UK), Christabel (UK), Martin Cohen (USA), Co Jac (USA), Colour Me Gone (UK), Covered Wagon (UK), Creedmore (UK), Cuckoo (UK), Curtis/Perkins (UK), Dacapo (Austria), Diamond (UK), Dog Soldier (USA), Dump (USA), Eden (USA), Edifo (Switzerland), Famous (USA), Firesky (USA), Fish-Scent (USA), Freedom (UK), Gale (UK), Great Honesty (USA), God Tunes (USA), Gull Songs (UK), Hubtones (USA), Icebag (USA), Island group (UK), Jac (USA), Jana (USA), Kaiser (USA), Alexis Korner (UK), La Cienega (USA), Leviathan (UK), Levine & Brown (USA), Libra (UK), Little Dragon (UK), Lunatones (USA), Mandina (USA), Manticore (UK), Martin-Coulier (UK), Mews (UK), Middle Road (UK), Montunes (USA), Morning (Canada), Musikvertrieb (Switzerland), Nightwind (USA), Nineteen Eighty Five (USA), Panache (UK), Playboy (USA), Plurkanz Krandee (USA), Pods (USA), Red Bus (UK), Le Rideau Rouge (France), Rocksmith (USA), Leonard Sachs (USA), Third Story (USA), 34 Music (UK), Tone/Carlin (UK), Trojan (UK), Tumbleweed (Australia), Utopia (UK), Warfare (UK), Josef Weinberger (Austria), Wicked Fly (UK), Wrdowmaker (UK), Wiener Musikproduktion (Austria), Wien Melodie (Austria), Wildflowers (USA), R.P. Winkelmann Tunes (USA), Frank Zappa (USA), Compass Music GmbH group—Compass Zappa (USA), UK, USA; Frankfurt Træe group—Ally, Chars, Chu-Fin, Cross Keys, Double R, Green Grass, Kentree, Lonzo & Oscar, Makamillion, Makammit, Eddie Miller, Music Colour, Ruler, Southdown, Stairway, Stallion, Tata Grande, Tree, Twitty Bird, Uncanny, Vassar, Warhawk, Wilderness; Inter Music group—Fred Ahler (USA), Backlin (USA), Cheero (USA), Festival Attractions (USA), Llee (USA), McCartney (UK), Pic (USA), Rytvot (USA), Warock (USA); Johann Michel group—BL&H (USA), Beaver (USA), Beechmont (USA), Carlyle (USA), Montauk (USA), Musical Crusaders (USA), Myriad (USA), Princess (USA), H.B. Webman (USA), We Three (USA)  
**Int'l reps.**: Austria (Josef Weinberger, Wiener Musikproduktion, Wien Melodie), Switzerland (Edifo, Musikvertrieb)  
 Melodie (Musikverlag) Froboess & Budde, see Rolf Budde.  
 Mento Music Group KG (GEMA), Schanzenstr. 16-18, D-2000 Hamburg 6, Tel: (040) 43-44-42. Gen. Mgr.: Arno H. v. Vught Jr.  
**Affiliates**: Utege Prod'n, BPV-Musikverlag, Musikverlage A.H. v. Vught.  
**Int'l firms represented**: BC (Canada), Boosey & Hawkes (UK), Cavendish (UK), Melbrooke (Canada), Melville (Canada), Summerlee (Canada), Winterlea (Canada).  
**Int'l reps.**: Austria (Wiener Arion), Belgium (De Auteursunie), Canada (BC), Netherlands (De Auteursunie).  
 Meridian (Ed.), see Siegel.  
 Guenter B. Merkel (Musikverlag), see SWP.  
 Mersey Publ'g Rudolf & Gunther Kamphausen Music Group, see Rudolf E. Kamphausen.  
 Meta Musikverlag, Mauritiusteinweg 5, D-5000 Cologne 1, Tel: (0221) 24-25-49. Owner: Tom Astor; Gen. Mgr.: Uly Jonas.  
**Affiliates**: Utege Prod'n, BPV-Musikverlag, Musikverlage A.H. v. Vught.  
**Int'l firms represented**: BC (Canada), Boosey & Hawkes (UK), Cavendish (UK), Melbrooke (Canada), Melville (Canada), Summerlee (Canada), Winterlea (Canada).  
**Int'l reps.**: Austria (Wiener Arion), Belgium (De Auteursunie), Canada (BC), Netherlands (De Auteursunie).  
 Metro (Ed.), Annemarie Budde, see Rolf Budde.  
 Johann Michel (Musikverlag), see Melodie der Welt.  
 Moderato Musikverlag, see Intro Gebr. Meisel.  
 Modern (Ed.), see Hans Wewerka.  
 Mondial, see Hans Gerig.  
 Montana (Ed.), Hans R. Beierlein, (GEMA), Koeniginstr. 121, D-8000 Munich 40, Tel: (089) 34-30-36. Cable: MONTANAMUSIC. Telex: 215200. Chief Exec.: Hans R. Beierlein; Gen. Mgr.: M. Michael Liebaug; Int'l Sales Mgr.: Harold Klotz.  
**Affiliates**: Ed. 23, Ed. Roulette (both GEMA).  
**Int'l firms represented**: AA (Belgium), Barclay (France), Minotaur (France), Paille (France).  
**Int'l rep.**: France (Rosemarie Schmittler).  
 Moorea Music, see Cyclus.  
 Mop-Musikverlag Hans Sikorski KG, see Hans Sikorski.  
 Morel Music Peer Musikverlag GmbH & Co., see Peer.  
 More Music Musikverlag GmbH, see Rolf Budde.  
 Guenther Mueller (Musikverlag) (GEMA), Frankfurter Landstr. 7, D-6380 Bad Homburg, Tel: (06172) 4-68-36.  
**Int'l firms represented**: Coda, Esclarmonde, Melodie, Violinada (all Switzerland).  
**Int'l reps.**: Benelux (Radio Music Nederland, Universal Songs), worldwide (Accord, Magazin, Radio Music Int'l).  
 Munich (Ed.), Schopenhauerstr. 87, D-8000 Munich 13, Tel: (089) 35-41-90.  
**Affiliate**: Ed Bavaria.  
 Music Factory, see B. Schott's Soehne.  
 Music Land, see Intro Gebr. Meisel.  
 Musictown (Ed.), Portnergasse 6, D-8400 Regensburg, Tel: (0941) 5-47-76. Owner & Dir.: Wolfgang Maeder; Gen. Mgr.: Maria Maeder.  
 Musik Unserer Zeit Verlag GmbH/Neue Welt Musikverlag, Leopoldstr. 38b, D-8000 Munich 40, Tel: (089) 34-76-86. Telex: (05) 215177. (see Rolf Budde)  
**Branch**: D-1000 Berlin 33, Hohenzollerndamm 54a, Tel: (030) 823-4015.  
**Int'l firms represented**: Advanced, Athwarm, Atlas, Caledonia, Benchmark, Brown's Mill, Burda, Caledonia, Camad, Castleford, Chimmy, Chi-Sound, Coffee Pot, Cotillion, Curtom, Dakar, Daly City, Dobro, Don Pow, Douglas, East Publ'ns, Elektra, Far Fetched/Pond Tunes, Ferguson, Freyda, Fry King, Good Friends, Hanbo, Harms, Ice Nine, Inherit, Inherit-Todd/Mark,

Inner Earth, Jalyne, Jude-Anne, Kuumba, Language of Sound, Mansfield, Marsaint, Naked Snake, New World, Nina, Nine Star, Nipper, Northern Hemisphere, Open Window, Paradox, Pepamar, Remick, Rickbare, Rodart, Round Wound, Saloon Songs, Sergeant, Shan, Southern Hemisphere, Stoneflower, Story & Sandy Songs, Superhype, Tamerlane, Van-Jan, Viva, WB, W-7, Walden, Warner Bros. Music, Warner Bros. Music Ltd., Warner-Sevenarts, Warner-Tamerlane, Wax Tablet, M. Witmark & Sons, Zipcode.  
 Nero Musikverlag, see Intro Gebr. Meisel.  
 Das Neue Lied, see UFA.  
 Neuer Theater-Verlag GmbH, see Hans Sikorski.  
 Neue Welt Musikverlag Rolf Budde, see Rolf Budde & Musik Unserer Zeit.  
 Neuton Musikverlag Walter Voelck KG, see UFA.  
 Nevergreen Music, see Finger.  
 New A Musikverlag GmbH, see Siegel.  
 Nino K, see Siegel.  
 Otto Heinrich Noetzel Verlag, see Heinrichshofen's.  
 Nord-Sud Verlag, see Otto Kuhl.  
 O B H Musikverlag (Otto B. Hartmann), Koenigsbergerstr. 18, D-8130 Starnberg, Tel: (08151) 1-34-32. Pres.: Otto B. Hartmann.  
**Affiliate**: Elbtal-Musikverlag.  
**Int'l rep.**: Japan (Hara).  
 Oktave Musikverlag (GEMA), Adolfstr. 45, D-2000 Hamburg 76, Tel: (040) 22-51-43. Telex: (02) 13723.  
**Affiliates**: Allegro Theaterverlag, Beco-Musikverlag GmbH, Ed. Bibiena, CCC-Ton, Ed. Meteorion Etabl. & Co., Schacht Musikverlage, Tonika Musikverlag.  
**Int'l firms represented**: Brull (UK).  
**Int'l rep.**: UK (Brull).  
 Opella Musikverlag, see Accord.  
 Orania Music, see Hans Gerig.  
 Orlando-Musikverlag, Kaprunerstr. 11, D-8000 Munich 21, Tel: (089) 56-74-26. Gen. Mgr.: H. Gartenmaier.  
 Willi Ostermann, see Hans Gerig.  
 Oversea Music, Munptrastr. 18, D-7750 Konstanz.  
**Int'l branch**: Switzerland.  
**Int'l firm represented**: Cecil (Switzerland).  
 P A-Recs Music Ed., D-2390 Flensburg, Tel: (0461) 2-71-90. Chief Exec.: Jens Dieter Badura; Gen. Mgr.: Frank Melan.  
**Affiliates**: Ed. Boy-Ton, Flensia-Music, PA Music Ed., Ed. Silver-Sound, Waterkant-Music, Ed. Werba-Ton.  
**Int'l reps.**: Austria (Tyrolis), Belgium (F.M. Huppermans), Scandinavia (Fred Jensen), UK (Frank Bartel), USA (K. Hausch).  
 Palma Musikverlag, see August Seith.  
 Panorama Song Musikverlag GmbH, see Francis, Day & Hunter.  
 Papageno-Verlag Dr. Hans Sikorski, see Hans Sikorski.  
 Paro Music, see Finger.  
 Patras-Verlag, see Fred Rabold.  
 Peer Musikverlag GmbH, Muehlenkamp 43, D-2000 Hamburg 60, Tel: (040) 279-1044. Cable: SOUTH MUSIC. Telex: (02) 13387. Mng. Dir.: Michael Karstedt.  
**Home office**: USA, Peer-Southern.  
**Affiliates**: Alba Musikverlag GmbH, Areta Musikverlag GmbH, MMM Verlags GmbH, Ed. Marbot GmbH, Morel Music Peer Musikverlag GmbH & Co., Peer-Southern Prod'n's GmbH, Robin Musikverlag GmbH, Team Musikverlag GmbH (all GEMA).  
**Int'l firms represented**: Alrhond (USA), Bacardi (USA), Cedarwood (USA), Fairhome (USA), Roger Miller (USA), Parchment (USA), Royal Oak (USA), Shade Tree (USA), Small Smile (UK).  
**Int'l rep.**: Worldwide (Peer-Southern).  
 Peer-Southern Prod'n's GmbH, see Peer.  
 Pegasus GmbH (Ed.), see Heinrichshofen's.  
 Penthouse (Ed.), Josef Rapsstr. 3, D-8000 Munich 40, Tel: (089) 32-58-39. Chief Exec. & Gen. Mgr.: Karl-Heinz Rubf.  
 Pera-Verlag, see Fred Rabold.  
 Peso Musikverlag, see Toso.  
 C. F. Peters Musikverlag, Kennedyallee 101, D-6000 Frankfurt/Main 70, Tel: (0611) 63-30-66. Cable: PETERSITION. Gen. Mgr.: Dr. Johannes Petschull.  
**Home office**: USA.  
**Int'l rep.**: UK (Hinrichsen).  
 Phoenix Musikverlag GmbH, see United Artists.  
 Prol Musikverlag Teddy Dorhuber, see UFA.  
 Plessow-Musikverlag, Nuernbergerstr. 17, D-1000 Berlin 30, Tel: (030) 24-58-47.  
**Affiliates**: Akla Musikverlag, Erich Plessow Musik-Ed., Schulenberg Musikverlag, Ed. Standard Musikverlag Erich Plessow.  
 Polyphon, see Hans Gerig.  
 Toni Precht Verlag, see Willy Rupprecht.  
 Josef Preissler (Musikverlag), Brauhausstr. 8, D-8000 Munich 2, Tel: (089) 22-40-51. Publ': Josef Preissler; Gen. Mgr.: Reinhard Tafferner.  
**Int'l firms represented**: Berben (Italy), Charnwood (UK), A. Forlivesi (Italy), Frederick Harris (Canada), Waterloo (Canada).  
 Presto, see Hans Gerig.  
 Primus (Ed.) Rolf Budde KG, see Rolf Budde.  
 Reinhold Prinz (Verlag), see Hermann Loffler.  
 Prisma Musikverlag Rolf Budde, see Rolf Budde.  
 Progressive GmbH (Musikverlag), see Intersong Musikverlage.  
 Prom Verlagsgesellschaft mbH, Ohmstr. 1, D-8000 Munich 40, Tel: (089) 33-50-01. Telex: (05) 215456. Publ'g Mgr. Bernd Majewski; Gen. Mgr.: Dr. Yehuda Zwick.  
**Affiliate**: Besser Musik GmbH.  
 Quadrphonie (Ed.), see Werner H. Theisen.  
 Four Music Musikverlag Stein & Co., Alfonsstr. 9/11, D-8000 Munich 19, Tel: (089) 18-37-88. Pres. & Gen. Mgr.: Dr. Heinz Stein.  
**Affiliates**: Ed. Amati, Kronen Musikverlag, Stein Musikverlag.  
**Int'l reps.**: Austria (Weltmusik), Italy (Adora), Switzerland (Adora).  
 R C A Musik GmbH, see Ulys.  
 R G S Musik Rudolf G. Slezak, see Rudolf Slezak.  
 Fred Rabold Musikverlage, Hellenstr. 42, D-7501 Busenbach, Tel: (07243) 6-11-89. Dir.: Fred Rabold.  
**Affiliates**: Patras-Verlag, Pera-Verlag.

Radio-Tele Musikverlag, see Intro Gebr. Meisel.  
 D. Rahter, see Anton J. Benjamin.  
 Raphael (Ed.), Liebigstr. 11/2, D-8230 Bad Reichenhall, Tel: (08651) 32-19. Pres. & Gen. Mgr. Dr. Gustav Zagler.  
 Record (Ed.) Rolf Budde KG, see Rolf Budde.  
 Reinbeker Verlagsanstalt, Waidmannsgrund 7, D-2057 Wentorf, Tel: (040) 720-1041. Telex: (02) 17878. Pres.: Just Ptach.  
 Retford & Braunsberg, see Anton J. Benjamin.  
 Rex Yvonne Louise Stolz-Musikverlag KG (Ed.), see UFA.  
 Rhapsodie (Musikverlag), Niddastr. 41, D-6370 Oberursel/Ts. Owner & Dir.: Fritz Relling.  
 Rheingold (Musikverlag), see Paul Woitschach.  
 Rheinischer Musikverlag Kuhl & Co., see Otto Kuhl.  
 Rhein-Ruhr-Film Musikverlag (GEMA), Koenigsallee 124, D-4630 Bochum 1, Tel: (0234) 3-78-14. Telex: (08) 25729. Chief Exec.: Horst-Herbert Krause.  
 Rhine Music, see Hans Gerig.  
 Rhythmus (Ed.) Rolf Budde KG, see Rolf Budde.  
 Rialto, see Hans Gerig.  
 Riccardo-Ton, see Hans Gerig.  
 Ingrid Richter Musikvertrieb & Verlag, Pohlstr. 58, D-1000 Berlin 30, Tel: (030) 261-4689/2682.  
 Ring Musik GmbH, Oederweg 26, D-6000 Frankfurt/Main, Tel: (0611) 59-03-19. Cable: WEINJOS. Gen. Mgrs.: Johann Michell, Adolf Wible.  
 Ripabella, see Hans Wewerka.  
 Riva (Ed.), see August Seith.  
 Roba Musikverlag, Mittelweg 99, D-2000 Hamburg 13, Tel: (040) 45-46-52, 410-2121. Pres. & Gen. Mgr.: Rolf Baierle.  
**Affiliates**: Abacus Music, Basilika Music, Big Sleep, Delme Music, Rubycon Music, Trimmy Music.  
**Int'l firm represented**: Chrysalis (UK).  
 Robbyland Music, see Baldham.  
 Robin Musikverlag GmbH, see Peer.  
 Rockoko Music GmbH, Wittelsbacherstr. 18, D-1000 Berlin 31, Tel: (030) 88-10-81. Cable: INTROMUSIK. Telex: 183008. Gen. Mgrs.: Peter Hauke, Peter & Thomas Meisel.  
 Ro Co-Ton (Ed.), Annaberger Weg 36, D-5300 Bonn/Venusberg, Tel: (02221) 28-17-06. Owner & Dir.: Heinz Romeisen.  
 Rondo-Verlag GmbH, see Intersong Musikverlage.  
 Ronny (Hamburg) Musikverlag GmbH, see Intersong Musikverlage.  
 Roulette (Ed.), see Montana.  
 Royal (Musikverlag)—Hans Lang, Ohmstr. 9/0, D-8000 Munich 40, Tel: (089) 39-68-74. Chief Exec.: Hans Lang.  
**Affiliate**: Deutsche Tanzmusik.  
 Rubycon Music, see Roba.  
 Robert Ruehle (Verlag fuer Deutsche Musik), see Siegel.  
 Willy Rupprecht (Musikhaus), Obere Baustr. 39, D-8500 Nuernberg, Tel: (0911) 4-64-22.  
**Affiliates**: Toni Precht Verlag, Verlag Willy Rupprecht.  
 S N B-Music, see Maxim.  
 S W P (Suedwest Promo.)/Musikverlag Guenter B. Merkel, Postfach 9, D-6800 Mannheim 61; Hohenweg 22, D-6901 Wilhelmshofen, Tel: (06220) 1306. Dir.: Guenter B. Merkel. Gen. Mgr. Bernd W. Gukelberger.  
 Schacht Musikverlage, see Oktave.  
 Peter Schaeffers Musikverlag, see Europaton/Peter Schaeffers.  
 Walter Scheibe Musikverlag, see Paul Woitschach.  
 Pepi Scherfl (Ed.), see Werner H. Theisen.  
 Jupp Schmitz, see Hans Gerig.  
 Schmolz & Slezak Musik (GEMA), see Rudolf Slezak.  
 August Schnorenberg, see Hans Gerig.  
 B. Schott's Soehne, Weihergarten 11, D-6500 Mainz, Tel: (06131) 2-43-41. Cable: SCOTSON. Co-Pres.: Dr. Peter Hanser-Strecker, G. Schneider-Schott, Ludolf Freiherr von Canstein; Gen. Mgr.: Gerhard Kamleiter.  
**Affiliates**: Ars Viva Verlag GmbH, Ernst Eulenburger GmbH, Music Factory, Songbird.  
**Int'l firms represented**: M. Eschig (France), Furstner (UK), Schott Freres (Belgium), Suvini Zerboni (Italy), Universal (Austria).  
**Int'l reps.**: Austria (Universal), France (Max Eschig), South America (Ricordi in Argentina & Brazil), UK (Schott), USA (Belwin-Mills).  
 A. Schroeder Musikverlage GmbH, Wittelsbacherstr. 18, D-1000 Berlin 31, Tel: (030) 881-0681.  
**Home office**: USA.  
**Int'l firms represented**: Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Em-Jay, Fitness King, Fool Killers, Fooruus Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Janji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnroth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca, Va-Delta, Vancouver, Very Own, Wrathier, Yameta, Zekefeld Folies.  
 Schulenberg Musikverlag, see Plessow-Musikverlage.  
 63 (Ed.), see Hans Gerig.  
 August Seith Musikverlage, Haydnstr. 2, 3rd fl., D-8000 Munich 2, Tel: (089) 53-41-22.  
**Affiliates**: Florida Musikverlag, Palma Musikverlag, Ed. Riva.  
**Int'l rep.**: Switzerland (Ed. Hablaton).  
 Selected Sound Musikverlag GmbH & Co. KG (GEMA), Alter Teichweg 61, D-2000 Hamburg 70, Tel: (040) 691-1253. Owner & Gen. Mgr.: Peter M. Majewski.  
**Int'l firms represented**: Maya (Switzerland), Storzando (France).  
**Int'l reps.**: France (Storzando), Italy (Video), Netherlands (Dennis Music), Scandinavia (Nordiska), Spain (Phonorecord), UK (Brull), USA (Southern).  
 Sereno Musikverlag GmbH, Chemnitzstr. 56, D-5000 Cologne 80, Tel: (0221) 62-92-72. Telex: 8873638. A&R Mgr.: Thomas Brueck; Gen. Mgr.: Irmgard Helmig.  
**Int'l reps.**: Benelux (Chris Back), UK (Alex Johnson).  
 Thomas Sessler Verlag GmbH, Theresienstr. 7, D-8000

Munich 2. Tel: (089) 28-32-13. Cable: SESSLERPLAY.  
**Home office:** Austria.  
**Affiliates:** Gloriette Verlag, Georg Marton Verlag, Wiener Verlagsanstalt.  
 Shandy Musikverlag Rolf Budde KG, see Rolf Budde.  
 Shirley (Ed.), see Paul C.R. Arends.  
 Siedemton, see Hans Gerig.  
 Siegel Musikverlage, Pelargonienweg 41, D-8000 Munich 70. Tel: (089) 714-3063. Telex: 522946. Owner & Pres.: Ralph Siegel; Gen. Mgr.: Werner Schueler, Dir.: Joachim Neubauer; Int'l Mgr.: Helgard V. Schenckendorff.  
**Affiliates:** Albatros Musikverlag KG, Azur Musikverlag GmbH, Daromella KG, Extra Musikverlag, Greenhorn KG, Joh. Hoffmann's WVE Musikverlag, Huckepack Musikverlag KG, Interval Musik, Ed. Jupiter, Ed. Kasperek, Richard Kaun Musikverlag, Robert Mellin KG, Ed. Meridian, Meteor-Musik, New A Musikverlag GmbH, Nino KG, Verlag fuer Deutsche Musik Robert Ruelhe, Ralph Maria Siegel Musikverlag, Ed. Suedropa, Symphonic-Verlag, Teoton Verlag.  
 Ralph Maria Siegel Musikverlag, see Siegel Musikverlage.  
 Sieg-Ton Georg Russman (Ed.), Drei Kaisereiche 19, D-5202 Hennesf./Sieg 1.  
 Hans Sikorski (Int'l Musikverlage) (GEMA), Johnsallee 23, D-2000 Hamburg 13. Tel: (040) 44-62-45. Telex (02) 11027. Gen. Mgrs.: Dr. Hans Wilfried & Hanna Sikorski.  
**Affiliates:** Alexis Musikverlag Dr. Hans Sikorski, Araldoton-Verlag Hans Sikorski, Arcadia-Verlag GmbH, Arcona-Musikverlag GmbH, Beboton-Verlag GmbH, Cineton-Verlag GmbH, Connelly Musikverlag Dr. Hans Sikorski KG, Goldy-Musikverlag Hans Sikorski KG, Mop-Musikverlag Hans Sikorski KG, Neuer-Theater-Verlag GmbH, Papageno-Verlag Dr. Hans Sikorski, Musikverlag Hans Sikorski, Ed. Taurus, Tempoton-Verlag Hans Sikorski, Ed. Top-Szene Hamburg (all GEMA).  
**Int'l firms represented:** Campbell Connelly (UK), Soviet State Publ'rs (USSR).  
**Int'l reps.:** Austria (Novaton-Ed. Helbling), Denmark (Sikorski-Scandinavia), France (Sikorski-France), Italy (Maggiore), Netherlands (Sikorski-Basart), Spain (Sikorski Espanola), Switzerland (Nova).  
 Silver Sound (Ed.), see PA.  
 Simon Music (Ed.), Zigeunerweg 45, D-8104 Grainau. Tel. (08821) 88-71. Gen. Mgr.: Ingeborg Simon.  
 N. Simrock, see Anton J. Benjamin.  
 Sinus Verlag, see Heinrichshofen's.  
 Rudolf Slezak Musikverlage GmbH (GEMA), Harvestehuder Weg 21, D-2000 Hamburg 13. Tel.: (040) 44-60-21. Cable: SLEZAKMUSIC. Telex: 213425. Mng. Dir. Rudolf G. Slezak  
**Affiliates:** Lambda Musik GmbH, Ed. Lollipop, RGS Musik Rudolf G. Slezak, Schmolzi & Slezak Musik, Vanessa Music Prod'n GmbH, Ed. Westsongs (all GEMA).  
**Int'l firms represented:** RGS Musik Rudolf G. Slezak—Barn (UK), Bruno (UK), Fennario (USA), Fiddlers (UK), George & Dragon (UK), Macaulay (UK), No Exit (USA), Pippin the Friendly Ranger (UK), Rear Exit (USA), Ryerson (USA), Silver Cloud (UK), Venice (USA), Schmolzi & Slezak Musik—ABC/Dunhill (USA), ABM (USA), Anchor (UK), Ben-Ghazi (USA), John Carter (UK), Char-Liz (USA), Gambi (USA), Have-A-Tune (USA), Andrew Heath (UK), Horsecreek (USA), Incense (USA), Magicland (USA), Noon (UK), One of A Kind (USA), Quarry (UK), Three Brothers (USA), Tomake (USA), Tower (UK), White Dove (UK), Window (USA).  
**Rudolf Slezak Musikverlag GmbH—Blackhill (UK), Cirrus (Canada), GH (UK), Grever Int'l (Mexico), Heathside (UK), Katzenjammer (Canada), Penjane (Australia), Silverhill (USA), Slane (UK), Strange (UK), Stratus (Canada), Sunspot (Canada), Trillium (Canada).  
**Int'l reps.:** Australia (Penjane), Austria (Danubius), Mexico (Grever Int'l), USA (RGS). (SEE ADVERTISEMENT)  
 Songbird, see B. Schott's Soehne.  
 Song Ed. Rolf Budde KG, see Rolf Budde.  
 Spring Musikproduktion GmbH & Co. KG, Leyboldstr. 1, D-5000 Cologne 51. Tel: 38-44-48.  
 Albrecht Stahl Musikverlag, see Rolf Budde.  
 Standard Musikverlag Erich Plessow (Ed.), see Plessow-Musikverlage.  
 Starmaiden, see Cosmic News.  
 Star-Musikproduktion GmbH, see Ralf Arnie.  
 Stein Musikverlag, see Quint.  
 Stereo Tape AG/Ed. Famira, PO Box 3846, Eppendorfer Landstr. 54, D-2000 Hamburg 20 Gen. Mgr. Jan Famira.  
**Home office:** Switzerland.  
 Sternenmaedchen (Starmaiden) Media Serv. GmbH, see Cosmic News.  
 Storz KG (Musikverlag), Hauptstr. 61 & 114, D-3360 Osterode. Tel: (05522) 45-11. Telex: (09) 65154. Gen. Mgr.: Erich Storz  
**Branches:** D-2000 Hamburg, Heidenkampsweg 54. Tel: (040) 280-2939. Telex: (02) 162989. Sales Mgr. Madame Klein—D-3000 Hannover, Am Klagesmarkt 22. Tel: (0511) 15028. Telex: (09) 23814. Sales Mgr. Ilona Kanerhof.  
**Affiliate:** Musikverlag Catena KG.  
 Studio-Ton (Ed.), Fasanenstr. 71, D-1000 Berlin 15. Tel: (030) 883-3443.  
**Affiliates:** Tip-Top Musikverlag & Prod'n, Musik-Ed. Urs Lorenz.  
**Int'l rep.:** Austria (Andreas Hofer).  
 Suedropa (Ed.), see Siegel Musikverlage.  
 Suewe Vertriebs Dienstleistungs GmbH & Co., KG, Amtsstr. 7, D-6700 Ludwigshafen. Tel: (0621) 51-91-41. Telex (04) 64822. Chief Exec.: Ernst Feuser, Gen. Mgr.: Klaus Messer  
**Affiliates:** Ed. Comes, Ed. Drive-In, Ed. LS (Leser-Service).  
 Sugar Baby (Ed.), see United Artists.  
 Sugar Music Verlag KG, Tuerkenstr. 55, D-8000 Munich 40. Tel: (089) 280-93-69. Gen. Mgr.: Elio Gariboldi.  
**Int'l firms represented:** Brut (USA), Fab (USA), Sugar (France, Italy).  
 Summerlea Music (GEMA), Schanzenstr. 16-18, D-2000**

Hamburg 6. Tel: (040) 43-44-42. Gen. Mgr. Arno H. v. Vught Jr.  
**Affiliates:** Lapapala Music, Winterlea Music (both GEMA).  
**Int'l firms represented:** Lapapala, Winterlea (both Canada).  
 Sunday Musikverlag, see Intro Gebr. Meisel.  
 Sunshine Recs. Music Co., Kraiberg 42, D-8074 Gaimersheim. Tel: (08458) 488. Contact: Margot Liebold.  
 Super-Top-Musikverlag, see Melodie der Welt.  
 Supra, see Hans Gerig.  
 Symphonic-Verlag, see Siegel Musikverlage.  
 T M Musikverlage, PO Box 3912, D-3000 Hannover 1. Tel: (0511) 66-47-69. Chief Exec.: Joerg Matthey; Gen. Mgr.: Ly von Braumueller.  
**Affiliate:** Intersong Musikverlage  
 Takt & Ton GmbH (Ed.), see Rolf Budde.  
 Tanzmelodie/Peter Schaeffers (Ed.), see Europaton/Peter Schaeffers.  
 Tauentzien Musikverlag Rolf Budde, see Rolf Budde.  
 Taurus (Ed.), see Hans Sikorski.  
 Team Musikverlag, GmbH, see Peer.  
 TeeGee Music, see Finger.  
 Telemusica (Ed.), Nikolaistr. 2, D-8000 Munich 23. Tel: (089) 39-75-90.  
**Affiliate:** Van Der Bourg Musikverlag.  
 Tempoton-Verlag Hans Sikorski, see Hans Sikorski.  
 Teoton Verlag, see Siegel.  
 Tetrachord Musikverlage AG, Redwitzstr. 4, D-8000 Munich 81. Tel: 98-91-57. Telex: (05) 215592. Mgr.: Hans Bieg.  
 Texel (Ed.), PO Box 1165, Burgstr. 4, D-7830 Emmendingen. Tel: (07841) 21-78. Contacts: Reinhard Egn, Eva Morgenstern.  
 Theis (Musikverlag), Suedring 11, D-3502 Vellmar 1/Kassel. Tel: (05611) 82-27-73.  
**Affiliate:** Barock-Musik-Verlag (BMV)  
 Werner H. Theisen Musikverlag, Eichenstr. 30a, D-8000 Munich 70. Tel: (089) 70-74-74. Owner & Gen. Mgr.: Werner H. Theisen  
**Affiliates:** Ed. Avanti, Ed. Quadruphone, Ed. Pepi Scherfler.  
**Int'l reps.:** Denmark (Gustav Winckler), Switzerland (Willi Bestgen), USA (Demantek).  
 Thorofon H. Koening KG, Am Sande 7, D-3001 Mellendorf Tel: (05130) 41-76. Dir. Helga Koening.  
 Tip-Top Musikverlag & Prod'n, see Studio-Ton.  
 Tischler & Jagenberg, see F.E.C. Leuckart.  
 Titania, see Hans Gerig.  
 Toger Musikverlag, see Toso.  
 Toledo Musikverlag, see Intro Gebr. Meisel.  
 Tonika Musikverlag, see Oktave.  
 Tonleiter (Ed.), see Europaton/Peter Schaeffers.  
 Tonos (Ed.), Ahasir, 9/11, Darmstadt.  
 Top-Szene Hamburg (Ed.), see Hans Sikorski.  
 Toso Musikverlag (GEMA), Leonrodr. 42, D-8000 Munich Tel: (089) 18-60-68. Cable: TOGERMUSIC. Telex (05) 215781. Owners & Gen. Mgrs. Mal Sondock, Jerry Toger.  
**Affiliates:** Peso Musikverlag (GEMA), Toger Musikverlag (GEMA).  
**Int'l firms represented:** Kenny, Slik, Yan (all UK)  
 Trend Music-Verlag (GEMA), Heinrich Lanzstr. 33, D-6800 Mannheim. Tel: (0621) 44-84-33. 44-16-82. Chief Exec. & Gen. Mgr. Klaus R. Nagel.  
**Affiliates:** Badenia-Music, Vineta Musikverlag (both GEMA)  
 Trummy Music, see Roba.  
 Troja Musikverlag, see Intro Gebr. Meisel.  
 Trumpf GmbH (Ed.), see Paul C.R. Arends.  
 U F A-Musikverlage, Sonnenstr. 19, D-8000 Munich 2. Tel: (089) 55-79-57. Cable: UFATON. Telex: (05) 23265. Gen. Mgr. Dr. Josef Bamberger.  
**Affiliates:** Bavariaton-Verlag, Ed. Bel Canto H. Hollmeyer, Music Ed. Discoton, Dreiklang-Dreimasken Buehnen & Musikverlag, Folklore Musikverlag, Das Neue Lied, Neuton Musikverlag Walter Voelke KG, Piral Musikverlag Teddy Dorfhuber, Ed. Rex Yvonne Louise Stolz-Musikverlag KG, Ufaton-Verlag, Wiener Boheme Verlag.  
**Int'l firms represented:** Amphonic (UK), Ariola America (USA), Cumberland/Strong Box (USA), Walt Disney (USA), Everlue (UK), Far Out (USA), Tony Hiller (UK), Hobbiron (USA), Magnet (UK), Neighborhood (USA), Peacock/Stonegold (USA), Stirling-McQueen (UK), US Arabella (USA), Virgin (UK), Wonderland (USA).  
**Int'l reps.:** Austria (MMS), France (Salabert), Italy (Curci), Japan (Seven Seas, Sui Sei Sha), Netherlands (Arabella, Basart), Scandinavia (Butterfly, Hansen, Multitone), South Africa (EMI-Brigadiers, Laetrec), Spain (Arabella, Canciones del Mundo), Switzerland (Coda), UK (Campbell, Chappell, Dix/Darewski), USA (Famous, Harms, Marks). (SEE ADVERTISEMENT)  
 Ufaton-Verlag, see UFA.  
 Heinz Ulm-Musik, Sudetenstr. 5, D-8081 Altheimberg. Tel: (08202) 555; (0821) 51-55-55. Cable HELM MUSIC. Dir.: Heinz Ulm.  
 United Artists Musik GmbH, PO Box 201, Herzog Rudolfstr. 3, D-8000 Munich 22. Tel: (089) 22-51-75. Mng. Dir.: Gabriele Richt.  
**Affiliates:** Big 3 Musik Germany, Ed. Metric Musik Germany, Phoenix Musikverlag GmbH, Ed. Sugar Baby  
**Int'l firms represented:** Antisia, Buddha/Kama Sutra, First State Holding, Gaetana, Glasco, Interior, Jet, M&W, Nice Songs & Lovely Music, Paulanne, Pen-In-Hand, Tempo.  
**Int'l rep.:** Worldwide (United Artists).  
 Urs Lorenz (Musik-Ed.), see Studio-Ton.  
 Valentine Musikverlag (GEMA), Schanzenstr. 16-18, D-2000 Hamburg 6. Tel: (040) 43-44-42. Gen. Mgr. Arno H. v. Vught Jr.  
**Home office:** England.  
**Int'l firms represented:** Arthur's Mother, Bulldog, Corner Stone, Eden Studios, Marathon, Middle Eight, Monkton, Muggleton, Rainbow, Sally, Sapphire (all UK).  
**Int'l rep.:** Austria (Wiener Arion).  
 Van Der Bourg Musikverlag, see Telemusica.  
 Vanessa Music Prod'n GmbH, see Rudolf Slezak  
 Victoria, see Hans Gerig.

Chr. Friedrich Vieweg, see F.E.C. Leuckart.  
 Vineta Musikverlag (GEMA), see Trend.  
 Vox (Ed.) Rolf Budde, see Rolf Budde.  
 A. H. v. Vught (Musikverlage), see Mento.  
 Waterkant-Music, see PA.  
 Berthold Wengert (Musikverlag), Hauptstr. 100, D-7507 Pfinztal-Soellingen. Contact Berthold Wengert.  
 Werba-Ton (Ed.), see PA.  
 Westend Verlag, see Heinrichshofen's.  
 Westsongs (Ed.), see Rudolf Slezak.  
 West Ton Verlag, see Otto Kuhl.  
 Hans Wewerka (Musikverlage), Elisabethstr. 38, D-8000 Munich 40. Tel: (089) 3737-8182. Chief Exec.: Hans Wewerka.  
**Affiliates:** A-Tempo-Verlag Wien, Cosmoton Verlag, Ed. Modern, Ripabella.  
**Int'l firms represented:** Barton (USA), Jugoton (Yugoslavia), Modern (France, Switzerland, UK), NewKeys (USA), Charlie Rich (USA), Sand (USA), Sparta Florida group (USA).  
 Wiener Boheme Verlag, see UFA.  
 Wiener Verlagsanstalt, see Thomas Sessler.  
 Wolfgang G. Winkel Musikverlag, Sonnenstr. 20, D-8000 Munich 15. Tel: (089) 55-41-98.  
**Affiliates:** Ed. Clarino, Ed. Floraton.  
 Enno Winkler Musikediton (GEMA), Tambacherstr. 4, D-1000 Berlin 46. Tel: (030) 775-5004. Gen. Mgr.: Dr. Enno A. Winkler.  
**Branch:** 2057 Reinbek/Hamburg, Hebbelstr. 14. Tel: (040) 727-9287.  
**Int'l branch:** England.  
**Int'l firm represented:** Quincy (USA).  
 Winterlea Music, see Summerlea.  
 Wintrup-Musik (GEMA), PO Box 521, D-3282 Steinheim 4. Tel: (05238) 239. 521. Dir. Walter Holzbar.  
**Int'l reps.:** UK (Gull Songs), USA (Doraffo/Bleu Disque)  
 Paul Woitschach Radio-Musikverlag, Bregenzerstr. 13a, D-1000 Berlin 15. Tel: (030) 881-4280. Contact Paul Woitschach.  
**Affiliates:** Fidelity-Verlag, Musikverlag R.G. Gnauck, Imperator-Musikverlag, Musikverlag Rheingold, Walter Scheibe Musikverlag.  
 Konrad Wolf Musikproduktion, Alte Dorfstr. 22, D-2000 Hamburg 65. Tel: (040) 805-2333. Owner & Gen. Mgr.: Konrad Wolf  
**Affiliates:** Discant Musik, Ed. Lupocord  
 The Wurzbürger Music Publ'g Co. (GEMA), Viehgasse 62, D-7300 Esslingen/N. Tel: (0711) 35-02-44. Dir.: Luciano Wurzbürger; Gen. Mgr. Jack Cunningham; Press & Pub.: Heinz Drossner  
**Int'l rep.:** Italy (Alberto Avitabile).  
 Young Musikverlag GmbH, see Intro Gebr. Meisel  
 Zimmerman (Musikverlag), Gaugrafenstr. 19, D-6000 Frankfurt/Main 90. Tel: (0611) 784547. Gen. Mgr.: Maja-Maria Reis.  
**Int'l reps.:** UK (Novello), USA (C.F. Peters).  
 23 (Eds.), see Montana.

● services  
**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**  
 Arbeitsgemeinschaft Musikerziehung & Musikpflege des Deutschen Musikrates, Michaelstr. 4a, D-5300 Bonn-Bad Godesberg. Tel: (02221) 36-30-31.  
 Automaten-Verband Baden Wuerttemberg e.V. Knoedlerstr. 6, D-7000 Stuttgart 1. Tel: (0711) 48-31-41. Gen. Mgr.: Dieter Schittenhelm.  
 Automaten-Verband Niedersachsen e.V. Yorckstr. 11, D-3000 Hannover. Tel: (0511) 31-30-66.  
 Automaten-Verband Rheinland-Pfalz, 153 Kaiserstr., Karlsruhe.  
 Bayerischer Automaten-Verband e.V. Neuhauserstr. 34/III, D-8000 Munich 2. Co-Pres.: Paul Damm, Otto Saumweber.  
 Bundesverband der Phonographischen Wirtschaft e.V. Katharinenstr. 11, D-2000 Hamburg 11. Tel: (040) 36-75-13. Telex: (02) 13546. Gen. Mgr.: Dr. Norbert Thurow.  
 D A G V (Deutscher Automaten-Grosshandels-Verband) e.V. Grosse Baeckerstr. 3, D-2000 Hamburg 1. Tel: (040) 36-57-45.  
 D A V (Deutscher Automaten-Verband) e.V. Kaiser-Wilhelm-Ring 6-8, Cologne. Tel: (0221) 23-63-44.  
 D M U (Deutsches Musik-Union) e.V. Mauerkircherstr. 3, D-8000 Munich 80. Tel: (089) 98-12-53. Pres.: Lutz Helger; VP: Paul Haletzki (Union for Composers of Pop, Film & TV Music)  
 Deutsche Jazz-Foederation e.V. Kleine Bockenheimerstr. 12, D-6000 Frankfurt/Main. Tel: (0611) 85-21-53.  
 Deutsche Landesgruppe der IFPI e.V. Katharinenstr. 11, D-2000 Hamburg 11. Tel: (040) 36-74-05. Telex (02) 13546. Gen. Mgr. Dr. Norbert Thurow.  
 Deutsche Mozart-Gesellschaft e.V. Halderstr. 12, D-8900 Augsburg. Tel: 51-85-88  
 Deutsche Orchestervereinigung e.V. Charlotte-Niese-Str. 8, D-2000 Hamburg 52. Tel: (040) 82-55-51  
 Deutscher Komponisten-Verband, Bergengruenstr. 28, D-1000 Berlin 38. Tel: (030) 801-8065. Gen. Mgr.: Marianne Augustin. (Composers Ass'n)  
 Deutscher Musikrat (Sektion Bundesrepublik Deutschland im Internationalen Musikrat) e.V., Michaelstr. 4a, D-5300 Bonn-Bad Godesberg. Tel: (02221) 36-30-31.  
 Deutscher Musikverleger-Verband e.V. Friedrich Wilhelm Str. 31, D-5300 Bonn Tel: (02221) 23-85-65. (Music Publ'rs Ass'n)  
 Deutscher Sangerbund e.V. Bernhardstr. 166, D-5000 Cologne-Bayenthal. Tel: (0221) 38-60-01 (Choral Federation)  
 Deutsche Stiftung Musikleben, BAT-Haus, Esplanade 36, D-2000 Hamburg 36. Tel: (040) 34-10-21.  
 Gemeinschaft Deutscher Musikverbaende, Friedrich Wilhelm Str. 31, D-5300 Bonn. Tel: (02221) 23-85-65.  
 Genossenschaft Deutscher Buehnen-Angehoeerigen, Feldbrunnenstr. 74, D-2000 Hamburg 13. (Theater Union)

Gesamtverband Deutscher Musikfachgeschäfte eV, Friedrich Wilhelm Str. 31, D-5300 Bonn Tel. (02221) 23-85-65. (German Music Trade Ass'n)

Gesellschaft fuer Musikforschung eV, Heinrich-Schutz-Allee 35, D-3500 Kassel-Wilhelmshöhe. Tel. (0561) 300-12.

Gesellschaft fuer Neue Musik eV, Appellhofplatz 1, D-5000 Cologne 1. Tel. (0221) 220-23-42.

I F U (International Film Union), Schloss Calmuth, Remagen Tel. 82-51.

Institut fuer Neue Musik & Musikerziehung, Grafenstr. 26, D-6100 Darmstadt. Tel. 2-30-62.

Internationales Musikinstitut, Nieder-Ramstedterstr. 190, D-6100 Darmstadt. Tel. 1-34-16.

Musikalische Jugend Deutschlands eV—Jeunesses Musicales, Menzingerstr. 68, D-8000 Munich 50. Tel. (089) 811-20-24. Telex: (5) 212511. Gen. Mgr.: Hans Timm.

Musiker-Verband Hamburg, Besenbinderhof 67, D-2000 Hamburg. Tel. (040) 24-67-68.

Neue Bachgesellschaft, Internationale Vereinigung, Rumannstr. 10, D-3000 Hannover. Tel. (0511) 2-84-88. Branch: East Germany.

Nordwestdeutscher Automaten-Verband, Sogestr 76, Ecke Wall, Bremen.

Staatliches Institut fuer Musikforschung Preussischer Kulturbesitz, Stauffenbergstr. 14, D-1000 Berlin 30. Tel. (030) 261-1561 Dir.: Prof. Dr. Hans-Peter Reinecke, Rep.: Dr. Dagmar Droysen.

V D A I (Verband der Deutschen Automatenindustrie) eV, Aachenerstr 197-199, D-5000 Cologne 41 (Lundenthal). Tel. (0221) 44-10-09. Telex: (08) 881829. (Coin Machine Ind Ass'n)

V D M K (Verband Deutscher Musikerzieher & Konzertrender Künstler), Haeßelstr. 9/11, D-1000 Berlin 41. Tel. (030) 851-8324. (Musicians & Music Teachers Ass'n)

Verband der Deutschen Konzertdirektionen eV, Geisbergstr. 40, D-1000 Berlin 30

Verband der Norddeutschen Automaten-Gewerbes eV, Ahrensburgerstr. 58, D-2000 Hamburg-Wandsbek 70. Tel. (040) 68-98-85.

Verband des Automaten-Gewerbes Schleswig-Holstein, Holsteinstr 88/90, D-2300 Kiel 1. Tel. (0431) 9-12-56. Chief Exec. Siegfried Hohmann; Gen. Mgr.: Dr. Peter Theede.

Verband Hessischer Automaten-Aufsteller, Gluckstr. 7, Frankfurt/Main.

Z O A (Zentralverband der Organisationen den Automaten-Aufstell-Gewerbes), Emserstr. 45, D-1000 Berlin 15. Tel. (030) 881-1975. (Operators Ass'n)

Zentralverband der Elektrotechnischen Industrie eV, Stressemanallee 19, D-6000 Frankfurt/Main Tel. (0611) 6-30-21 Telex (04) 11035.

**DESIGN & ARTWORK**

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr 87-89, D-6000 Frankfurt/Main. Tel. (0611) 23-08-01 Telex: (04) 16046. Gen. Mgr. Branko Zivanovic, Sales Mgr.: Theo P. Pitzer.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel. (0221) 68-25-74. Telex. (08) 873445 Pres. Rolf Kaiser. Branch: D-1000 Berlin 31, Wittelsbacherstr. 18

Druck-Verlag-Werbung, Freiburgerstr 21, D-6900 Heidelberg 1. Tel. (06221) 3-37-79. Telex (04) 61538. Chief Exec. & Sales Mgr.: Ruediger Eggert.

Music Radio Promos., Klingelthol 35, D-5600 Wuppertal 2. Tel. (0202) 50-12-78. Dir.: Peter Messingfeld.

Rhein-Ruhr-Film Tonstudio, Koenigsallee 124, D-4630 Bochum 1 Tel. (0234) 3-78-14. Telex (08) 25729 Chief Exec. Helmut Rohlfing, Sales Mgr. Erwin Erlenkaemper.

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel. (040) 44-62-45. Telex (02) 11027. Co-Pres. Dr. Hans & Hanna Sikorski.

Sonopress/Reinhard Mohn oHG, Carl Bertelsmannstr. 161, D-4830 Guetersloh. Tel. (05241) 831. Telex: (09) 33832. Gen. Mgr. Uwe Swientek; Sales Mgr. Heinz Kirchberg.

Sternenmaedchen (Starmaiden) Media Serv. GmbH, see Cosmic News.

Thorofon H. Koenig KG, Am Sande 7, D-3001 Mellendorf. Tel. (05130) 41-76. Dir. Helga Koenig.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel. (08102) 81.36 Chief Exec. Johann Winkler; Sales Mgr. Margarethe Winkler.

Heinz Ulm-Music & Promos., Voelkstr 34, 8900 Augsburg. Tel. (08202) 555; (0821) 51-55-55 Cable: HELMMUSIC. Dir.: Heinz Ulm.

Wedemark (Studio) H. Koenig, Am Sande 7, D-3002 Wedemark 1. Tel. (05130) 41.76. Gen. Mgr. Helga Koenig, Mgr.: Helmut Koenig.

**LICENSING ORGANIZATIONS, MUSIC**

G E M A (Gesellschaft fuer Musikalische Auffuehrungs-Mechanische Vervielfaeltigungsrechte), Herzog-Wilhelmstr 28, D-8000 Munich 2. Tel. (089) 5-59-91 Pres. & Gen. Mgr.: Prof. Dr. Erich Schulze, Int'l Dir. Wolfgang Schiedung (Mechanical & performing rights).

G V L (Gesellschaft zur Verwertung von Leistungsschutz-rechten mbH), Esplanade 36a, D-2000 Hamburg 36. Tel. (040) 32-19-61. Gen. Mgrs.: Hermann Voss, Dr. Norbert Thurow

**LICENSORS, RECORD & TAPE**

MusiContact GmbH, Wielandstr. 26, D-6900 Heidelberg. Tel. (06221) 4-40-90. Contact: Hanno Pfisterer.

**PLATING, PROCESSING & PRESSING PLANTS**

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel. (02131) 8-13-78.

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main. Tel. (0611) 23-08-01 Telex: (04) 16046. Gen. Mgr.: Branko Zivanovic, Sales Mgr.: Theo P. Pitzer. (Pressing only)

C B S Schallplatten GmbH, Sontstraerstr. 18, D-6000 Frankfurt/Main. Tel. (0611) 41-90-46. (Pressing only).

E M I Electrola GmbH, Maarweg 149, D-5000 Cologne 41. Tel. (0221) 4-90-21. Telex: (08) 881290. Mng. Dir.: Friedrich E. Wottawa. (Pressing only)

Hamburg Schallplattenpresswerk, Werner-von-Siemensstr., D-2358 Kattenkirchen-Industriegebiet Sud. Tel. (04191) 27-71. (Pressing only)

I D S (Int'l Disc Serv.), PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14. Tel. (09122) 8-64-40; (0911) 63-64-08. Telex: 0623987. Gen. Mgr.: Hans-Joachim Rabe; Sales Mgr.: O. Stecher. (Pressing only)

M P S Recs. GmbH, Richthofenstr. 3, D-7730 Villingen Tel. (07721) 5-20-07. Pres. & Gen. Mgr. Hans Georg Brunner-Schwer.

M S Schallplatten GmbH & Co KG, Mehlbachstrif 10, D-3140 Lueneburg. Tel. (04131) 3-31-40. (Pressing only)

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, D-2085 Quickborn. Tel. (04106) 50-05. Cable MILIN. Telex: 0212386. Gen. Mgr.: Harald A. Kirsten. (Pressing only)

Pallas (Schallplattenfabrik) GmbH, Auf dem Esch 8, D-2840 Diepholz. Tel. (05441) 22-93, 28-12. Telex. 941221 Gen. Mgr.: Rolf Neumann, Hans Oestreicher Sr. (Pressing only)

Polydor Int'l GmbH, PO Box 1409, Podbielskistr. 164, D-3000 Hannover 1. Tel. (0511) 69-68-1. Telex: 922807.

S W B Schallplattenpresserwerk Bayern GmbH, Alpenstr. 29, D-8192 Gertsried. Tel. (08711) 68-39, 6-00-51. Dir.: Franz Woehrmueller, Stanislaus Zaoralek. (Pressing only)

Sonopress/Reinhard Mohn oHG, Carl Bertelsmannstr. 161, D-4830 Guetersloh. Tel. (05241) 831. Telex (09) 33832. Gen. Mgr.: Uwe Swientek, Sales Mgr. Heinz Kirchberg.

Teldec Telefunken-Decca Schallplatten GmbH, Niedernstr 37, D-2353 Nortorf/Holstein. Tel. (04392) 381. Telex 029610 Comm'l Opns. Dir. John L. Schubach, Technical Dir.: Herbert Knothe.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel. (089) 79-42-86. Telex: (05) 212035 Mng. Dir. Kurt Meissner

Vox Imago, Zur Muhle 2, D-5021 Grosskonigsdorf. Tel. (02234) 20-25. Telex: (08) 882308 (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Attacca Musikverlag, Dr. Hammacherstr 3, D-4100 Duisburg-Ruhrort. Tel. (02131) 8-13-78.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel. (0221) 68-25-74. Telex (08) 8873445 Pres. Rolf Kaiser.

M P S Recs. GmbH, Richthofenstr 3, D-7730 Villingen. Tel. (07721) 5-20-07. Pres. & Gen. Mgr.: Hans Georg Brunner-Schwer

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel. (040) 44-62-45 Telex: (02) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.

Sonopress/Reinhard Mohn oHG, Carl Bertelsmannstr. 161, D-4830 Guetersloh. Tel. (05241) 831. Telex (09) 33832. Gen. Mgr.: Uwe Swientek; Sales Mgr. Heinz Kirchberg.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe. Tel. (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel. (08102) 81.36. Chief Exec.: Johann Winkler; Sales Mgr. Margarethe Winkler.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel. (0711) 35-02-44. Dir. Luciano Wurzbürger, Gen. Mgr.: Jack Cunningham; Sales Mgr. Helga Zeiger.

**RECORD PROMOTION**

Artist Serv. Eike R. Heitkamp, Eppendorfer Baum 13, D-2000 Hamburg 20. Tel. (040) 47-80-22. Telex: (02) 174471. Chief Exec.: Eike R. Heitkamp.

B F C Int'l Promo. Co., PO Box 350245, D-5000 Cologne 30. Tel. (0221) 50-36-47. Gen. Mgr. Gunther R. Kamphausen; Mktg Dir.: Rudolf E. Kamphausen.

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main. Tel. (0611) 23-08-01. Telex: (04) 16046. Gen. Mgr.: Branko Zivanovic; Sales Mgr. Theo P. Pitzer.

Cosmic News GmbH, PO Box 850227, D-5000 Cologne 80. Tel. (0221) 68-25-74. Telex: (08) 873445. Pres. Rolf-Ulrich Kaiser.

Branch: D-1000 Berlin 31, Wittelsbacherstr. 18.

Dierks Studios, Hauptstr 33, D-5024 Pulheim 3. Tel. (2238) 33-33, 20-04. Telex. (08) 883241. Pres. Dieter Dierks; Gen. Mgr.: Fred Hoock; Admin'r: Steffie Gauseweg.

Druck-Verlag-Werbung, Freiburgerstr. 21, D-6900 Heidelberg 1. Tel. (06221) 3-37-79. Telex (04) 61538. Chief Exec. & Sales Mgr.: Ruediger Eggert.

I D S (Int'l Disc Serv.), PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14. Tel. (09122) 8-64-40; (0911) 63-64-08. Telex 0623987. Gen. Mgr. Hans-Joachim Rabe; Sales Mgr.: O. Stecher

Juke Box, Steinstr. 53, D-8000 Munich 80. Tel. (089) 48-79-30. Dir.: Harry Fox.

Jumbo Prod'n, Lempaed 79, D-2000 Hamburg. Mgr.: Wilfried Mannes

Mento Music Group KG, Schanzenstr. 16, D-2000 Hamburg 6. Tel. (040) 43-44-42. Gen. Mgr. Arno H. v. Vught Jr.

Michow Promo., Zehnhartstr. 15, D-2000 Hamburg 20. Tel. (040) 47-80-15. Telex (02) 173089. Mng. Dir.: Jens Michow; Promo. Mgr. John Donald

Music Radio Promos., Klingelthol 35, D-5600 Wuppertal 2. Tel. (0202) 50-12-78. Dir.: Peter Messingfeld.

Musikpublcity, Myliusstr. 36, D-6000 Frankfurt/Main. Oktave Musikverlag, Adolfsstr. 45, D-2000 Hamburg 76. Tel. (040) 22-51-43. Telex (02) 13723.

Hans Sikorski (Int'l Musikverlage), Johnsallee 23, D-2000 Hamburg 13. Tel. (040) 44-62-45. Telex: (02) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.

Sternenmaedchen (Starmaiden) Media Serv. GmbH, see Cosmic News.

Toger Musik GmbH, Leonrodstr. 42, D-8000 Munich 19. Tel. (089) 18-60-68. Owner & Gen. Mgr.: Jerry Toger.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel. (08102) 81.36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler.

Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg. Tel. (08202) 555; (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel. (0711) 35-02-44. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham; Sales Mgr.: Helga Zeiger.

**TAPE CUSTOM DUPLICATORS**

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort. Tel. (02131) 8-13-78.

Auvis-Asona KG, Stollbergstr 7, D-8000 Munich 22. Tel. (089) 22-50-57. Cable. ASONA. Telex. (05) 22084. Dir. & Gen. Mgr.: Alf Kuerzeder. Audio: Cassette, open reel. (SEE ADVERTISEMENT)

Bauer KG (Tonstudio), Markgroeningenstr. 46, D-7140 Ludwigsburg-Eglosheim. Tel. (07141) 3-10-98. Telex: (07) 264806 Mng. Dir.: Rolf Bauer.

Bellaphon Recs., Riedel & Co. KG, Mainzer Landstr. 87-89, D-6000 Frankfurt/Main. Tel. (0611) 23-08-01. Telex: (04) 16046. Gen. Mgr.: Branko Zivanovic, Sales Mgr.: Theo P. Pitzer. Audio: Cassette.

Cassetton, Wallensteinstr. 22, D-8192 Gertsried 2. Tel. (08171) 42-40. Telex: (05) 26331. Audio: Cassette.

E M I Electrola GmbH, Maarweg 149, D-5000 Cologne 41. Tel. (0221) 4-90-21. Telex (08) 881290. Mng. Dir.: Friedrich E. Wottawa. Audio: Cassette

I T P Tonband-Produktions KG, Potsdamerstr. 30, D-1000 Berlin 30. Tel. (030) 261-1111. Cable: INTERBAND. Telex: 184378. Gen. Mgr.: Karl Blatz

M C S Music & Cassette Supply GmbH, Lenzburgerstr. 2, D-7890 Waldshut. Tel. (07751) 32-58. Audio: 8-tr., 8-tr. quadraphonic, cassette.

Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel. (030) 684-40-20. Telex: 183845 Gen. Mgr. Juergen Freidank. Audio: Cassette. Video: ¼" cassette, VCR cassette

Orchestraola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz. Tel. (05441) 2293, 1812. Cable: PALAS. Telex (09) 41221. Gen. & Sales Mgr. Rolf Neumann; Ass't Ingeborg Grossmann. Audio: Cassette.

Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, D-8000 Munich 15. Tel. (089) 55-41-98, 59-41-00. Audio: Cassette.

Polydor Int'l GmbH, PO Box 1409, Podbielskistr. 164, D-3000 Hannover 1. Tel. (0511) 69-68-1. Telex: 922807.

Rhenus Musikstudio Godorf (1967), Godorf, D-5000 Cologne. Tel. (0221) 38-01-47. Dir. Karl-Heinz Muenchow, Studio Mgr. & Chief Eng. Guenther Beyer.

Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich 40. Tel. (089) 30-65-46. Cable: PROSTUDIO. Pres. Dietrich Schar Schmidt. (Audio).

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel. (040) 24-67-74.

Sonopress/Reinhard Mohn oHG, Carl Bertelsmannstr 161, D-4830 Guetersloh. Tel. (05241) 831. Telex (09) 33832. Gen. Mgr.: Uwe Swientek; Sales Mgr.: Heinz Kirchberg. Audio: Cassette.

Teldec Telefunken-Decca Schallplatten GmbH, Niedernstr. 37, D-2353 Nortorf/Holstein. Tel. (04392) 381. Telex 029610. Comm'l Opns. Dir.: John L. Schubach, Technical Dir.: Herbert Knothe.

Tonomatic Tontraeger GmbH, Schwabelstr. 2, D-8011 Hoehenkirchen bei Munich. Tel. (08102) 81.36. Chief Exec.: Johann Winkler; Sales Mgr.: Margarethe Winkler. Audio: Cassette.

Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg. Tel. (08202) 555, (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm. Audio: Cassette.

W D Warren Co. KG, Im Steingrund 5, D-6072 Oreich/Buchsschlag. Tel. (06103) 6-10-51. Cable: WAMESCO Telex (04) 185331. Pres.: W.D. Warren; Gen. Mgr. Eugene Elskens. Video: ¼" cassette, ½" EIAJ open reel.

**● supplies**

**CARTRIDGE & CASSETTE PARTS**

Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44. Tel. (030) 684-40-20. Telex: 183845. Gen. Mgr. Juergen Freidank. Audio: Cassette parts

Dietrich Schar Schmidt Studioausruestung, Gernotstr. 11, D-8000 Munich 40. Tel. (089) 30-65-46. Cable PROSTUDIO. Pres. Dietrich Schar Schmidt. Audio: All cassette parts.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1. Tel. (040) 24-67-74.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1. Tel. (02101) 141. Gen. Mgr. Bo Ekman; Sales Mgr. Juergen Wagner.

Toka Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten. Tel. (07745) 75-08. Telex 7921476. Gen. Mgr. Peter K. Wurz. Audio: Cassette parts.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk. Tel. (02172) 301. Telex 8510871. Audio: Cassette, open reel.

Eurotape, PO Box 233, D-2408 Timmendorfer Strand, Tel: (04503) 38-49.

**Audio:** 8-tr., cassette.

M D A, see Dietrich Schar Schmidt.

Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44, Tel: (030) 684-40-20, Telex: 183845. Gen. Mgr.: Juergen Freidank.

**Audio:** Cassette, open reel.  
**Video:** Cassette.

Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40, Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

**Audio:** Cassette.  
**Brand name:** MDA.

Scotch, see 3M.

3M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1, Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

**Audio:** 8-tr., cassette, open reel.  
**Video:** Cartridge, cassette, open reel.

**Brand name:** Scotch.

Toka Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten, Tel: (07745) 75-08. Telex: 7921476. Gen. Mgr.: Peter K. Wirz.

**Audio:** 8-tr., cassette.

## ENVELOPES & MAILERS

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe, Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel: (0711) 35-02-44. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham; Sales Mgr.: Helga Zeger.

## JACKETS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel: (02131) 8-13-78.

Sonopress/Reinhard Mohn oHG, Carl Bertelsmannstr. 161, D-4830 Gutersloh, Tel: (05241) 831. Telex: 09 33832. Gen. Mgr.: Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe, Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel: (0711) 35-02-44. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham; Sales Mgr.: Helga Zeger.

## LABELS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel: (02131) 8-13-78.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1, Tel: (040) 24-67-74.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe, Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

Heinz Ulm-Music & Promos., Voelkstr. 34, D-8900 Augsburg, Tel: (08202) 555; (0821) 51-55-55. Cable: HELMMUSIC. Dir.: Heinz Ulm.

The Wurzbürger Music Publ'g Co., Viehgasse 62, D-7300 Esslingen/N. Tel: (0711) 35-02-44. Dir.: Luciano Wurzbürger; Gen. Mgr.: Jack Cunningham; Sales Mgr.: Helga Zeger.

## POLYETHYLENE BAGS

Attacca Musikverlag, Dr. Hammacherstr. 3, D-4100 Duisburg-Ruhrort, Tel: (02131) 8-13-78.

Tempo (Schallplatten-Vertrieb) Meissner & Co., Rotwandstr. 16, D-8023 Pullach-Grosshesselohe, Tel: (089) 79-42-86. Telex: (05) 212035. Mng. Dir.: Kurt Meissner.

## PROFESSIONAL TAPE SUPPLIES

Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40, Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

**Audio:** Heads.  
**Brand name:** Photovox-Vacodur.

Teac Tonband-Anlagen-Vertriebs GmbH, Egerstr. 2, D-6200 Wiesbaden-Erbenheim, Mgr.: H. Onda.

**Audio:** Head demagnetizers & bulk erasers.

## TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk, Tel: (02172) 301. Telex: 8510871.

**Audio:** Cassette.  
**Video:** 1" open reel, 1/2" cassette.

**Brand names:** Agfa, Agfa Stereochrom, Agfa Videochrom.

Audio Magnetics, see Waltham.

Cassetton, Wallensteinstr. 22, D-8192 Geretsried 2, Tel: (08171) 60840. Telex: (05) 26331.

Galaxy, see Toka.

M C S Music & Cassette Supply GmbH, Lenzbürgerstr. 2, D-7890 Waldshut, Tel: (07751) 32-58.

**Audio:** 8-tr., cassette.

Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44, Tel: (030) 684-40-20. Telex: 183845. Gen. Mgr.: Juergen Freidank.

**Audio:** Cassette, open reel.  
**Video:** 1/2" EIAJ cartridge, cassette.

Maxell Europe GmbH, Stresemannstr. 9, D-4000 Dusseldorf 1, Tel: 84131.

**Home office:** Japan.

**Audio:** 8-tr., cassette, open reel.

**Video:** 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Memorex, see W.D. Warren.

Orchestraola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz, Tel: (05441) 2293, 1812. Cable: PALAS. Telex: (09) 41221. Gen. & Sales Mgr.: Rolf Neumann; Ass't: Ingeborg Grossmann.

**Audio:** Cassette.

S E C I, see Dietrich Schar Schmidt.

S E S I, see Dietrich Schar Schmidt.

Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-

8000 Munich 40, Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

**Audio:** Cassette, open reel.

**Video:** 1" open reel, 1/2" EIAJ open reel, 1/4" cassette.

**Brand name:** SECI, SESI.

Scotch, see 3M.

Arthur Shishmanian Export-Import, Boeckmanstr. 15, D-2000 Hamburg 1, Tel: (040) 24-67-74. (Blank only)

Sony, see W.D. Warren.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1, Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

**Audio:** 8-tr., cassette, open reel.

**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

**Brand name:** Scotch.

Toka Kunststoffe GmbH, Schwarzwaldstr. 19, D-7893 Jestetten, Tel: (07745) 75-08. Telex: 7921476. Gen. Mgr.: Peter K. Wirz.

**Audio:** Cassette

**Brand names:** Galaxy, Toka.

Waltham Electronics GmbH, Anzingerstr. 1, D-8000 Munich 80.

**Audio:** 8-tr., cassette, open reel.

**Brand name:** Audio Magnetics.

W. D. Warren Co. KG, Im Steingrund 5, D-6079 Dreieich-Buchschlag, Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185331. Pres.: W.D. Warren; Gen. Mgr.: Eugene Elskens.

**Video:** 3/4" cassette, 1/2" EIAJ open reel.

**Brand names:** Memorex, Sony.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk, Tel: (02172) 301. Telex: 8510871.

**Audio:** Calibration tapes, cutter sets.

Asona, see Auvix-Asona.

Auvix-Asona KG, Stollbergstr. 7, D-8000 Munich 22, Tel: (089) 22-50-57. Cable: ASONA. Telex: (05) 22084. Dir. & Gen. Mgr.: Alf Kuerzeder.

**Audio:** 8-tr. & cassette duplicating equip., winding & labeling machines.

**Brand name:** Asona. (SEE ADVERTISEMENT)

Machi, see Dietrich Schar Schmidt.

Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40, Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

**Audio:** Cassette screwing machines.

**Brand name:** Machi.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1, Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

**Audio:** Cassette duplicators.

**Brand name:** Wollensak.

Eberhard Vollmer, Schillerstr. 7, Plochingen/N. Tel: (07153) 2-10-04. Cable: VOLLMERWERK. Gen. Mgr. & Eng.: Eberhard Vollmer; Sales Mgr.: Ms. I. Marcon.

Wollensak, see 3M.

## ● accessories manufacturers

Agfa-Gevaert AG, D-5090 Leverkusen-Bayerwerk, Tel: (02172) 301. Telex: 8510871.

**Product:** Head cleaners, leader & splicing tape.

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500 Karlsruhe 1, Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

**Product:** Carrying & storage cases, cleaners, cloths, brushes, head cleaners, demagnetizers, needles.

Magna Produktions GmbH, Juliusstr. 10-11, D-1000 Berlin 44, Tel: (030) 684-40-20. Telex: 183845. Gen. Mgr.: Juergen Freidank.

**Product:** Tape carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.

Maxell Europe GmbH, Stresemannstr. 9, D-4000 Dusseldorf 1, Tel: 84131.

**Home office:** Japan.

**Product:** Head cleaners.

Orchestraola GmbH, PO Box 186, Auf Dem Esch 8, D-2840 Diepholz, Tel: (05441) 2293, 1812. Cable: PALAS. Telex: (09) 41221. Gen. & Sales Mgr.: Rolf Neumann, Ass't: Ingeborg Grossmann.

**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.

Dietrich Schar Schmidt Studioausruistung, Gernotstr. 11, D-8000 Munich 40, Tel: (089) 30-65-46. Cable: PROSTUDIO. Pres.: Dietrich Schar Schmidt.

**Product:** Head cleaners & demagnetizers, leader tape.

Schweizer Design Eurosale GmbH, Koenigsberg 3, D-4973 Vlotho, Tel: (05733) 50-41. Telex: 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier.

**Product:** Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.

Teac Tonband-Anlagen-Vertriebs GmbH, Egerstr. 2, D-6200 Wiesbaden-Erbenheim, Mgr.: H. Onda.

**Product:** Head cleaners & demagnetizers.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1, Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

**Product:** Leader & splicing tape.

W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag, Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185331. Owner: William-Dirk Warren; Exec. VP: Eugene Elskens; VP & Controller: Karl Schoon.

**Product:** Tape carrying & storage cases, needles.

## ● store fixtures & merchandising aids manufacturers

D. Kretz (Automaten-Serv.), Sofienstr. 179, D-7500

Karlsruhe 1, Tel: (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

**Product:** Display racks.

Schweizer Design Eurosale GmbH, Koenigsberg 3, D-4973 Vlotho, Tel: (05733) 50-41. Telex: 971217. Mng. Dirs.: G. Deja, Dr. M. Gaier.

**Product:** Browser boxes, display racks.

3 M Deutschland GmbH, Carl Schurzstr. 1, D-404 Neuss 1, Tel: (02101) 141. Gen. Mgr.: Bo Ekman; Sales Mgr.: Juergen Wagner.

**Product:** Display racks.

W. D. Warren Co. KG, Im Steingrund 5, D-6072 Dreieich-Buchschlag, Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: (04) 185331. Owner: William-Dirk Warren; Exec. VP: Eugene Elskens, VP & Controller: Karl Schoon.

**Product:** Display racks.

## GREECE

Population: 8,996,760.

Rate of exchange: \$1 (US) = 37 drachmas.

Per capita income: \$2,500.

No. of homes with record players: 400,000.

Holidays: January 1, Epiphany, Carnival Monday, March 25 (National Day), Easter Monday, May 1, August 15 (Assumption), October 28 (Ohi Day), December 25, 26.

## RECORDS:

Records imported: 1976—\$557,302, 1975—\$359,886. Records exported: 1976—\$1,222,211; 1975—\$1,145,978.

Stereo sales: 100% of LP's.

Discounting: Frequent.

Average retail price per record: LP's—\$4.50-\$7.00; singles—\$1.62.

Type of distribution: Manufacturer-to-retailer predominates.

Type of promotion: Television is the best medium for boosting sales, and stations offer free time to artists, who use it to promote their new recordings. The leading record companies buy time on the two radio networks to promote new releases. Both networks allot considerable time to playing new releases. "Pop Club," "Rock Club," and "Soul Club" are broadcast by the National Program of ERT Radio. In the Athens area, Armed Forces Radio, an American station for its service men, is a major influence. Of the magazines which feature music news, "Echos & Hi Fi" has the most extensive coverage. The weeklies devote a page or two to record reviews and news about pop artists. The Greek Song Festival held every September during the International Fair of Thessaloniki is another important means of promoting new songs and artists.

Jukeboxes: 6,000.

## TAPE:

Market: The decline in 8-track tape sales has been so sharp this year that the record companies have considered discontinuing production. Cassettes outsell 8-track cartridges by a ratio of 20 to 1. Most pre-recorded cassettes are bought for automobile playback equipment. Blank cassettes are bought for home models, since most consumers prefer to record their own choice of music. Pre-recorded open reel has never been marketed, owners of open-reel equipment also preferring to record their own selections in music. There is no market for videotape.

Pre-recorded tape imported: 1976—\$106,363; 1975—\$35,717.

Pre-recorded tape exported: 1976—\$3,315,069; 1975—\$2,361,602.

Average retail price per tape: 8-tr.—\$5.60; cassette—\$5.40.

## RADIO STATIONS:

No. of government 22; No. of AM 22; No. of FM 3.

Comments: Seventy per cent of all programs feature recorded music, although lately more programs of live music are being broadcast. There are two networks: ERT (Greek Radio and Television) and YENED (Armed Forces Information Service). Three ERT stations broadcast simultaneously on AM and FM, and are heard nationwide.

## TELEVISION STATIONS:

No. of channels: 2 government, 0% color.

Comments: Programs include Greek, British and US serials, cartoons, talk shows, quiz shows, sports, special features and news reports.

## ● record & tape manufacturers / distributors / importers

Angel, see Emial.

Apollon, see Spiros Piperakis

Archiv, see Phonogram.

Astron, see Spiros Piperakis.

Athen, see Plomaris.

Boem, see Spiros Piperakis.

British Prod'n Import, 13 Third September St., Athens, Tel: 8213-918. Gen. Mgr.: D. Patrinos.

Label: New Sty (UK).

C B S (Diski) AEBE (IFPI), PO Box 2533, 19 Syngrou Ave., Makriyanni, Athens 403. Tel: (01) 922-3618, 923-7862. Cable: COLRECORD. Mng. Dir.: Sol Rabinowitz; Sales Mgr.: Tassos Phaliras; A&R: Stelios Eliniades. Labels: (Owned) CBS, Epic, (licensed) ABC (USA), A&M (USA), Alshire (USA), Audio (Germany), Jupiter (Germany), Philadephia Int'l (USA), Portrait (USA), Som (Brazil), Sonet (Sweden), United Artists (USA), Vanguard (USA).  
Int'l rep.: Worldwide (CBS).



Calyпсо, see Music-Box.  
 Capitol, see Columbia-EMI & Emial.  
 Columbia-EMI Greece SA (IFPI), PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Sales Mgr.: C. Agiostratits; Finance & Admin. Dir.: D. Gaetanakis; Mfg. Mgr.: C. Kyriakos; Studio Mgr.: N. Kanellopoulos. (Distributed by Emial).  
**Labels:** (Owned) Capitol, Columbia, EMI, HMV, Harvest, Odeon, Parlophone, Pathe, Regal; (licensed) Apple (UK), Arista (USA), Baidaphon (Lebanon), Caïrophon (Lebanon), Chrysalis (UK), Island (UK), Oyster (UK), Rocket (UK), Sout el Hob (Egypt), Sout el Phan (Egypt), Tamla/Motown (USA), Virgin (UK), Voice of Lebanon (Lebanon), Voix de l'Orient (Lebanon); (distributed—not licensed) Bronze (UK), CBS/Sugar (Italy), DJM (UK), Duniaphon (Lebanon), El Fen (Tunisia), Ima (Libya), Koutoubiaphon (Morocco), MAM (UK), MCA (USA), MPL (UK), Magnet (UK), Motors (France), Nefertiti (Egypt), PDU (Italy), Private Stock (USA), Red Bus (UK), Roadshow (UK), Sono Cairo (Egypt), Sonopresse (France), Sout al Hayat (Egypt), Sout al Rabee (Libya), Trema (France).  
**Int'l reps.:** Canada (Peters Int'l), Cyprus (Electrosound), Netherlands (Pastor), USA (Peters Int'l), worldwide (EMI).  
 Control, see Panivar & Spiros Piperakis.  
 Coronnet, see Panivar & Spiros Piperakis.  
 D G, see Phonogram.  
 Dionysos, see General.  
 Do-Re, see Spiros Piperakis.  
 EMI, see Columbia-EMI & Emial.  
 Echo Ltd., 2 Korae, Athens 132. Tel: (021) 323-4774. (Distributor/Importer/Exporter).  
 Emial (EMI-Lambropoulos Bros. Ltd.) (IFPI), 26 Praxitelous, Athens 124. Tel: (021) 323-1402, 322-6411. Cable: EMI/LAMBRO. Telex: 214071. Mng. Dir.: Basil El. Toubakaris; A&R: G. Petsilas; Mktg., Adv. & PR: B. Apostolidis; Sales: S. Xanthopoulos; Finance & Admin.: J. Boussounis; Int'l & Greek Pop Repertoire: Teo Sarantis; Classical Repertoire: Georgia Zissi. (Distributor/Importer)  
**Labels:** (Licensed domestic) Angel, Capitol, Columbia, EMI, HMV, Harvest, Parlophone, Pathe, Regal; (licensed foreign) Apple (UK), Arista (USA), Bronze (UK), Chrysalis (UK), DJM (UK), Island (UK), MAM (UK), Magnet (UK), MCA (USA), MFP (UK), Motors (France), Motown (USA), Oyster (UK), PDU (Italy), Private Stock (USA), RAK (UK), Rocket (UK), Target (UK), Trema (France), Virgin (UK).  
 Epic, see CBS.  
 Fidelity, see Phonogram.  
 Fontana, see Phonogram.  
 Galaxy, see General.  
 General Publ'g Co. SA (IFPI), 11 Kriezotou St., Athens 134. Tel: (021) 616-716, 633-603, 615-529. Cable: Lyr-AHELLAS.  
**Branch:** Thessaloniki, 64 M. Alexandrou. Tel: (031) 277-306.  
**Labels:** (Owned) Dionysos, Lyra, Notos, Zodiac; (distributed) Galaxy, Minerva, Polytron; (licensed) Atlantic (USA), Atco (USA), Elektra (USA), Erato (France), MCA (USA), Reprise (USA), United Artists (USA), Vette (Italy), Vogue (France), Warner Bros. (USA).  
**Int'l reps.:** Australia (Politis), Canada (Peters Int'l), Cyprus (Garabet Indjirdjian), Italy (Venetta), Japan (Victor), USA (Peters Int'l).  
 Greek Communications Co., 17 Stournara St., Athens. Tel: 627-796. Int'l Mgr.: Alex G. Carras.  
 Greka, see Spiros Piperakis.  
 H M V, see Columbia-EMI & Emial.  
 Harvest, see Columbia-EMI & Emial.  
 Heliodor, see Phonogram.  
 Lakis Kleopas Prod'ns, 10 Salamino St., Thessaloniki. Tel: (31) 516-493. Pres. & Gen. Mgr.: Lakis Kleopas; Sales Mgr.: George Kleopas; Artistic Mgr.: Lefty Kongalides.  
 Kyklades, 33 Veranzerou St., Athens.  
 Kyklos Recs., 3 Karageorgi Servias, Athens 126. Tel: (01) 323-2312. Gen. Mgr.: D. Themelis. (Distributor/Importer/Exporter).  
 Lucky, see Plomaritis.  
 Lyra, see General.  
 M G M, see Phonogram.  
 Margophone, see Minos Matsas.  
 Minos Matsas & Son Co. Ltd. (IFPI), 5 Harilaou Trikoupi St., Athens 142. Tel: (021) 360-8806/1601. Cable: MINOSMARS. Mng. Dir.: Makis Matsas; Sales Mgr.: B. Mihailidis; Int'l Dept. Mgr.: Mikis Korinthos.  
**Labels:** (Owned) Margophone, Minos, Standard; (licensed) Disc'AZ (France), Barclay (France), H&L (USA), RCA (USA), Riviera (France).  
**Int'l reps.:** Cyprus (CBS in Israel), Israel (CBS), Netherlands (Dureco), Scandinavia (Barclay), Spain (Columbia), USA (Peters Int'l).  
 Melody, see Plomaritis & Spiros Piperakis.  
 Mercury, see Phonogram.  
 Minerva, see General.  
 Minos, see Minos Matsas.  
 Monitor, see Panivar & Spiros Piperakis.  
 Music-Box Martin Th. Gesar (IFPI), 2 Nikis, Athens 126. Tel: (021) 322-1574, 323-5391. Cable: THOMS. Dir.: Martin T. Gesar.  
**Labels:** (Owned) Calypso, Music-Box, Pan-Vox; (licensed) Artists of America (USA), BBC (UK), Brunswick (USA), Dakar (USA), Decca (UK), Disneyland (USA), Durium (Italy), Fantasy (USA), Galaxy (USA), Hispavox (Spain), London (USA), Polar (Sweden), Prestige (USA), Pye (UK), RKM (Belgium), Ricordi (Italy), Vista (USA).  
**Int'l reps.:** Australia (Caras Emporium, Newton Music House), Canada (Peters), UK (KEAM Automatics, Andreas Patalis), USA (Int'l Book & Rec. Dist., Oscar Papanastasiou).  
 Notos, see General.  
 Odeon, see Columbia-EMI.  
 Olympic, see Phonogram.  
 Panivar Recs., 18 Pireos St., Athens. Tel: (021) 535-867. (Distributed by Spiros Piperakis).  
**Labels:** (Owned) Control, Coronnet, Monitor, Panivar, Revans, Venteta; (represented) Hellas (Canada), Nina (USA), Polydisc (USA).

**Int'l reps.:** Canada (PIT), USA (Nick Tseperis).  
 Pan-Vox, see Music-Box.  
 Parlophone, see Columbia-EMI & Emial.  
 Pathe, see Columbia-EMI & Emial.  
 Philips, see Phonogram.  
 Phonogram SA (IFPI), 296 Messoghion Ave., Cholongos, Athens. Tel: (021) 652-4213. Telex: 216124. Mng. Dir. & Gen. Mgr.: Nicolas Antipapas; Sales Mgr.: John Socratides; Foreign Repertoire Prod. Mgr.: John Petridis; PR. Mgr.: Jacques Menahem.  
**Branch:** Salonika, 15 Prox. Koromila. Tel: (031) 267-121. Mgr.: C. Nikitas.  
**Labels:** (Owned) Archiv, DG, Fidelity, Fontana, Heliodor, MGM, Mercury, Olympic, Philips, Polydor, Vertigo, Verve; (licensed) Buddha (USA), Bus Stop (UK), Cadet (USA), Capricorn (USA), Charisma (UK), Checker (USA), Chess (USA), EG (UK), Fresh Air (UK), GM (UK), GTO (UK), H&L (USA), Kama Sutra (USA), King (USA), Manticore (UK), Mooncrest (UK), Mushroom (Canada), Orlando (France), Power Exchange (UK), Prostars (France), RSO (UK), Ring-O (UK), Splash (UK), Spring (USA), State (UK), Track (UK), 20th Century (USA), WWA (UK), Want (USA), Zagora (Belgium).  
**Int'l reps.:** Cyprus (CBS), USA (Peters Int'l), worldwide (Phonogram).  
 Spiros Piperakis, 59 Miaouli St., Moscatto-Athens 59. Tel: (021) 481-5508.  
**Labels:** (Owned) Greka; (distributed) Apollon, Astron, Boem, Control, Coronnet, Do-Re, Melody, Monitor, Panivar, Revans, Venteta.  
 Plomaritis Prod'ns (IFPI) 13 Third September St., Athens. Tel: (031) 522-7472. Pres.: Anthony Plomaritis; Sales Mgr.: Georges Plomaritis. Local branch: Melody-Atheene Cassette Rec'gs, 13 Epanissou. Cable: RECORDS.  
**Labels:** (Owned) Athenee, Lycky, Melody, Popular; (licensed) Pop (Egypt); (distributed—not licensed) Caras (Australia), Combo (Italy), Cora (Italy), Festival (France), GTA (Italy), Oversea (Switzerland), PIJ (USA), Styl (Belgium).  
**Int'l reps.:** Australia (Caras), Canada (Christofer Papis), Egypt (Mickie Yacoumopoulos), Germany (Oversea), Libya (Aris Plomaritis), Switzerland (Oversea), USA (Dino Joannidis).  
 Polydor, see Phonogram.  
 Polyphon, 2 Third September St., Athens. Tel: (021) 538-790.  
 Polytron, see General.  
 Popular, see Plomaritis.  
 Regal, see Columbia-EMI & Emial.  
 Revans, see Panivar & Spiros Piperakis.  
 Seagull, 17 Stourara St., Athens.  
 Standard, see Minos Matsas.  
 Venteta, see Panivar & Spiros Piperakis.  
 Vertigo, see Phonogram.  
 Verve, see Phonogram.  
 Zodiac, see General.

● **music publishers**

Arion Greek Music Co. Ltd., PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 258-170. Cable: EMIRECORD. Telex: 214192. Gen. Mgr.: B. Toubakaris.  
**Int'l firms represented:** Accord (Germany), Alpha (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium, UK), Arvee (USA), Beechwood (USA), Belriver (Italy), Bron (UK), Castle (Australia), Colgems-EMI (USA), Donna (UK), Down Prod'ns (USA), EMI (UK), EMI-Brigadiers (South Africa), Ego (Spain), 8. Feldman (UK), Francis Day (France), Francis, Day & Hunter (Denmark, Germany, UK), Imudico (Finland, Norway), Dick James (UK), KPM (UK), Peter Maurice (UK), Claude Pascal (France), Pathe-Marconi (France), Robbins (UK), Andrew Scott (USA), Screen Gems-EMI (USA), Toshiba (Japan), Voce del Padrone (Italy).  
 Blackwood Music Publ'g Co. Ltd. PO Box 2533, 19 Syngrou Ave., Makriyanni, Athens 403. Tel: (01) 923-0771. Cable: COLRECORD. VP: Sol Rabinowitz; Gen. Mgr.: George Kyvelos.  
**Int'l firms represented:** ABC/Dunhill, April/Blackwood, Barnaby/Claudine, Chandos, Country Road, Miles Davis, Dickiebird, Emdee, Ethnic, Great Honesty, Albert Hammond, Hierophant, Kamikazi, Light, Micahe, Mine, PPI/Palopic, Petra, Spellgold, Strong Arm (all USA); Musical Frontiers (UK); CBS (worldwide).  
**Int'l rep.:** Worldwide (CBS).  
 Cora (Ed.), 59 Miaouli St., Moscatto-Athens 59. Tel: (021) 481-5508.  
 General Publ'g Co. Ltd., 11 Kriezotou St., Athens 134. Tel: (021) 616-716, 633-603, 615-529. Cable: Lyr-AHELLAS.  
**Affiliate:** Icaros Publ'g Co.  
 Grecophon (Eds. Musicales), 3 Karagiorgi Servias St., Athens 126. Tel: (021) 322-5921. Cable: GRECO-PHONE. Dir.: Marika Gesar.  
**Int'l firms represented:** Boot (Canada), Walt Disney (USA), Valentine (UK).  
 Icaros Publ'g Co., see General.  
 International Publ'ns, see Select.  
 Intersong Hellas Ltd., 296 Messoghion Ave., Cholongos, Athens 142. Tel: (021) 652-4213. Cable: PHONOGRAM. Telex: 216124. Mng. Dir.: Nicolas Antipapas; Gen. Mgr.: Costas Fassolas.  
**Int'l firms represented:** Abigail (USA), Alamenta (USA), Andustin (USA), Argus (UK), Roy Ayers (UK), Barmour (USA), Barn (UK), Berna (USA), Black Bud (UK), Breeze (UK), Brightwater (USA), Brown Sound (USA), Bushka (UK), CAM (USA), CTA (UK), Canopy (USA), Carlin (worldwide), Causho (UK), Chappell (worldwide), Charlotte (UK), Allan Clarke's (UK), Bob Cor (UK), Crited (USA), Mike Curb (UK), Damont (USA), Davray (UK), Eumir Deodato (USA), Diagonal (USA), Dog Soldier (USA), Doraflo/Bleu Disque (USA), Dynatone (USA), Elbomo (USA), Elvis (USA), Every Little Tune (USA), Fairfield (USA), Fantasia (France), Wes Farrell (USA), Fast Western (USA), Fescue (UK), Four Knights (USA), Fuse (UK), Golo (USA), Good Morning (UK), Gnosso (USA), Grass Roots (USA), Hands Together

(UK), Hazlan (UK), Hazy (UK), Hinky Dink (UK), I Ain't In It (UK), Itza (USA), Island (UK), Jadar (USA), Jimpire (UK), Tom Johnston (USA), Josley (UK), Kaskat (USA), Kenya (USA), Kingsley Sound (USA), Laurel Canyon (USA), Little Dickens (USA), Jeff Lynne (UK), Edward B. Marks (USA), Martin-Coulter (UK), McCartney (UK), McFleet (USA), Mews (UK), Midland (USA), Midsong (USA), Joni Mitchell (USA), Mobbetta (UK), Arnie Mogull (USA), David Mook (USA), Montunes (UK), Mooncrest (UK), Mourbar (USA), Mountain (UK), Nineteen Eighty-Five (USA), Northern Songs (UK), Omaha (UK), Open End (USA), Oyster (USA), Panta Down (USA), Peterman (UK), Pickwick Int'l (USA), Piedmont (USA), Pocket Full of Tunes (USA), Propane (UK), RSO (UK), Rare Bird (UK), Peter Rice (UK), Rising Sun (UK), Rockhopper (USA), Rockmere (UK), Rodra (USA), Steve Rowland (UK), Ryan (UK), Sam Songs (UK), Scorpio (UK), Siquomb (USA), Sky Forest (USA), Sugartown (UK), TH (USA), Talmot (USA), Tan Soul (USA), Third Story (USA), Tito (UK), Tomeza (UK), Tuff (UK), Wednesday Morning (USA), White Heaven (USA), R.P. Winkelman Tunes (USA), Yellow Dog (USA), Frank Zappa (USA).  
**Int'l rep.:** Worldwide (Intersong).  
 Minos Matsas & Son Co. Ltd., 5 Harilaou Trikoupi, Athens 142. Tel: (021) 360-8806/1601. Cable: MINOSMARS. Mng. & Gen. Dir.: Makis Matsas; Sales Mgr.: B. Mihailidis.  
 Melody Publ'g, see Select.  
 Ivan Mogull Music Assoc., c/o AEPi, 14 Delighianni St., Athens 148. Mng. Dir.: Constantin Macris.  
 Select Publ'ns, 13 Epanissou Kypseli, Athens. Tel: (031) 821-3920. Gen. Mgr.: G.P. Lucky.  
**Int'l branches:** Canada, England, France, Italy, Switzerland, USA.  
**Affiliates:** International Publ'ns, Melody Publ'g.  
**Int'l firms represented:** Ariston (Italy), Constantinidis (Egypt), Cora (Italy), Curci (Italy), El Fan (Egypt), Haddad (Lebanon), King (Japan), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Perou (France), G. Ricordi (Italy), Ri-Fi (Italy).  
**Int'l reps.:** Australia (Caras), Canada (Christofer Papis, Parthenon Cassettes), France (Perou), Italy (Cora), South Africa (Gallo), USA (Dinos Constantinou, Dino Joannidis, Petropoulos).

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Association of Greek Composers, 38 Mitropoleos St., Athens.  
 E I P T (Ethnikon Idyha Radiophonias-Tileoraseos—Hellenic Nat'l Radio-TV), 16 Mourouzi St., Athens 138. Tel: 724-811. Cable: RADIOSTATHENS. Telex: 216066.  
 Federation of Musical Ass'ns of Greece, 3 Averoff St., Athens.  
 Jazz & Pop Club, Thessaloniki.  
 National Committee of the International Music Council, 38 Mitropoleos St., Athens. Tel: 223-302.  
 National Section of the International Society for Contemporary Music, 5 Rue Epanissou, Athens 801.  
 Panhellenic Musical Society, 24 Halkokondyli St., Athens.  
 Union of Greek Musicians, 38 Mitropoleos St., Athens.

**LICENSING ORGANIZATION, MUSIC**

A E P I (Societe Hellenique pour la Protection de la Propriete Intellectuelle SA), 14 Delighianni St., Athens 148. Tel: (021) 821-3917, 822-8006. Mng. Dir.: Constantin Macris.

**DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT PRINTER & LITHOGRAPHER**

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: D. Gaetanakis; Sales Mgr.: C. Agiostratits; Mfg. Mgr.: C. Kyriakos.

**RECORD PROMOTION**

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: D. Gaetanakis; Sales Mgr.: C. Agiostratits; Mfg. Mgr.: C. Kyriakos.

**TAPE CUSTOM DUPLICATOR**

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: D. Gaetanakis; Sales Mgr.: C. Agiostratits; Mfg. Mgr.: C. Kyriakos.  
**Audio:** 8-tr., cassette.

● **supplies**

**CARTRIDGE & CASSETTE PARTS**

Costas Viassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Viassopoulos; Import & Export Mgr.: A. Primikyris.  
**Chief product:** All 8-tr. & cassette parts.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Costas Viassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: IN-

TERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris. Audio: 8-tr. & cassette. Brand name: Intersonic.

### JACKETS & SLEEVES LABELS

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: D. Gaetanakis; Sales Mgr.: C. Agiostratidis; Mfg. Mgr.: C. Kyriakos.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert AE, PO Box 1292 Omonia, 51-53 Odos Deliogiorgi, Athens 107. Tel: 532-311. Telex: 215144. Mng. Dir.: A. Notdurft.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio. Video: Cassette, open reel.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Columbia-EMI Greece SA, PO Box 287, Central Sta., 127 Heraclion St., Rizopolis, Athens. Tel: (021) 256-429. Cable: EMIRECORD. Telex: 214192. Mng. Dir.: Alan C. Boxer; Gen. Mgr.: D. Gaetanakis; Sales Mgr.: C. Agiostratidis; Mfg. Mgr.: C. Kyriakos.

Audio: Blank—8-tr. & cassette.

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.

Audio: Blank—8-tr. & cassette.

Brand name: Intersonic.

Magnetic Hellas Ltd., 6-8 Frangon St., Thessaloniki. Audio: 8-tr. cassette, open reel.

Brand name: Audio Magnetics.

### accessories manufacturers

Spiros Piperakis, 59 Miaouli St., Moscato-Athens 59. Tel: (021) 481-5508.

Product: 45 rpm adaptors.

Piomaritis Prod'ns, 3rd September 13, Athens. Tel: (031) 527-472, 821-3918. Cable: MELODY. Pres.: Anthony Piomaritis; Sales Mgr.: Georges Piomaritis.

Product: Carrying & storage cases.

Costas Vlassopoulos & Co., 2 Alex. Papanastasiou St., New Filadelfia, Athens. Tel: (021) 251-441/149. Cable: INTERSONIC. Telex: 214312. Mng. Dir.: Costas Vlassopoulos; Import & Export Mgr.: A. Primikyris.

Product: 45 rpm adaptors.

## GUATEMALA

Population: 6,064,000  
 Rate of exchange: \$1 (US) = 0.99 quetzal.  
 Per capita income: \$370.  
 Holidays: January 1, May 1 (Labor Day), June 30 (Army Day), July 4 (Bank Holiday), July 15, August 15, September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), November 1, December 8, December 24, 25.  
 Records, record blanks & pre-recorded media imported from USA: 1975—\$70,324.

### record & tape manufacturers/distributors/importers

Adan, see Dideca.  
 Casa Avelar—Grabadora Tikal, 18 Calle 3-59 & 6-61, Zone 1, Guatemala City. Tel: 80-243, 28-545, 81-465. Gen. Mgr.: Salvador Avelar Guerra; Sales Mgr.: Jose Luis Martinez. Labels: (Owned) Leo, Tikal, Xelaju; (licensed) Musimex (USA).

Int'l reps.: Mexico (Rex), USA (Discolando).  
 Dideca (Discos Centroamericanos SA), Ed. Schaffer 302, 4a Ave. 12-07, Zone 1, Guatemala City. Tel: 21-987.

Home office: El Salvador.

Labels: (Owned) Dideca; (licensed) Ariola (Spain), Ariola America (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Cotillion (USA), Elektra (USA), Grunt (USA), Malaco (USA), Midsong (USA), Novola (Spain), Polar (Switzerland), Pye (UK), RCA (worldwide), Reprise (USA), TK (USA), Warner Bros. (USA), Windsong (USA), Zafiro (Spain).

Dideca (Discos de Centroamerica), Apartado Postal 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 29-602, 20-442, 24-792, 53-3695. Telex: 5413. Admin. Mgr.: Juan Jose Pezzarossi; Gen. Mgr.: Byron Hernandez.

Int'l branches: Costa Rica; El Salvador, Musi Centro; Nicaragua; Panama, Sonomundi.

Labels: (Owned) Adan, Dideca, Eva, Sombrerazo; (licensed) ABC group (USA), A&M (USA), Buddah (USA), Capitol (USA), Codiscos (Columbia), EMI group (UK), EMI-Capitol (Mexico), Falcon (USA), Foca (Venezuela), Gamma (Mexico), Hickory (USA), Hispavox (Spain), Melody (Mexico), Movieplay (Spain), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA).

Int'l reps.: Mexico (Discos & Cartuchos), USA (Discolando).

Dila (Discos Latinoamericanos SA), Av. de las Americas 14-15, Zone 14, Guatemala City. Pres.: Augusto Diaz Duran.

Discos Centroamericanos SA, see Dideca.

Discos de Centroamerica, see Dideca.

Discos Latinoamericanos SA, see Dila.

Distribuidora Guatemalteca de Discos SA, 4 Ave. 13-25, Zone 5, Guatemala City. Tel: 6-3664. Gen. Mgr.: Arnoldo Calvo.

Home office: Costa Rica, Indica. Labels: (Owned) Indica; (licensed) Audio Fidelity (USA), Bilto (Venezuela), CBS (Columbia), USA (Venezuela), Indica (Costa Rica), London (UK), Montilla (Spain), Peerless (Mexico).

Eva, see Dideca.

Indica, see Distribuidora Guatemalteca.

Leo, see Casa Avelar.

Musical Inc. M. & R. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala City. Tel: 29-645. Cable: MUSICAL. Telex: 5485. Owner & Mgr.: Mario R. Wunderlich; Sales Mgr.: Guillermo T. Gonzalez. (Importer)

Sombrerazo, see Dideca.

Tikal, see Casa Avelar.

Xelaju, see Casa Avelar.

### music publisher

Dimasi, Apartado Postal 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 20-442, 29-602, 84-976, 24-792. Cable: DIDECA. Telex: 5413. Pres.: Byron Galvez Thompson; Gen. Mgrs.: Byron Galvez Thompson, Blanca Avila.

### services

#### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala City. Tel: 84-921/251.

#### DESIGN & ARTWORK PRINTER & LITHOGRAPHER PLATING, PROCESSING & PRESSING PLANT

Discos de Centroamerica SA, Apartado Postal 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 20-442, 29-602, 24-792, 84-976. Cable: DIDECA. Telex: 5413. Gen. Mgr.: Byron Galvez Thompson; Sales Mgr.: Byron Hernandez.

#### TAPE CUSTOM DUPLICATOR

Discos de Centroamerica SA, Apartado Postal 1792, 12 Calle 3-27, Zone 1, Guatemala City. Tel: 20-442, 29-602, 24-792, 84-976. Cable: DIDECA. Telex: 5413. Gen. Mgr.: Byron Galvez Thompson; Sales Mgr.: Byron Hernandez. Audio: Cassette.

## HONG KONG

Population: 4,366,600.  
 Rate of exchange: \$1 (US) = 4.68 Hong Kong dollars.  
 Per capita income: \$1300.  
 Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christian holidays.  
 Records, record blanks & pre-recorded media imported from USA: 1975—\$472,169.  
 Records exported to USA: 1975—15,618 units, \$16,930.

### record & tape manufacturers/distributors/importers

Ace of Clubs, see Decca.  
 Ace of Diamonds, see Decca.  
 Amo Rec. Corp. (IFPI), PO Box 5170, Tsim Sha Tsui Sta., 68 Waterloo Rd., Flat A-1, Kowloon. Tel: (3) 039847. Gen. Mgr.: Paul Leung.

Angel, see EMI.  
 Archiv, see Polydor.

Argo, see Decca.  
 Baal Recs., Imperial Bldg., 2nd fl., 58 Canton Rd., Tsim Sha Tsui, Kowloon. Tel: 682168. Mgr.: Eddy Xavier.

Labels: (Owned) Baal. Best of Everything; (licensed) ABC, H&L (both USA).

Beltona, see Decca.  
 Best of Everything, see Baal.  
 Capitol, see EMI.

Columbia, see EMI.  
 Cosdel (Hong Kong) Ltd. (IFPI), PO Box 2567, 924-925 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 665231/4.

Cable: HKCOLTEK. Mng. Dir.: Kenneth L. Cole. T.K. Whang; Mgr. & Dir.: Robert Wong.

Reg'l branches: Malaysia, Singapore. Labels: (Licensed) Asylum (USA), Atco (USA), Atlantic (USA), Bearsville (USA), Big Tree (USA), Camden (USA), Dark Horse (USA), Durium (Italy), Elektra (USA), Ember (UK), Grunt (USA), Manticore (UK), Nonesuch (USA), Pickwick (USA), RCA group (USA), Ranwood (USA), Reprise (USA), Rolling Stones (USA), Swan Song (USA), TK (USA), Virgin (UK), Vogue (France), Warner Bros. (USA), Windsong (USA).

Crown Rec. Co. (IFPI), 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. Mng. Dir.: Lau Tung.

Labels: (Owned) Crown, Eagle, Golden Coin.

D G, see Polydor.

Decca Orient (Pte.) Ltd., 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Mgr.: Esther Lim. (Distributed by Moutrie & Co.)

Reg'l headquarters: Singapore.

Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, London/AAO, London Globe, L'Oiseau Lyre, Qualiton, Threshold Vocalion; York; (represented) All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (UK), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (USA), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), Maple (USA), Nova (UK), O'Be (USA), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK).

Int'l reps.: Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinnetex).

Deram, see Decca.  
 Diamond, see Polydor.

E M I (Hong Kong) Ltd. (IFPI), 11 Fa Po St., Yau Yat Tsuen, Kowloon. Tel: (3) 810321. Cable: EMITRON. Dir. & Gen. Mgr.: Paul Ewing.

Labels: (Owned) Angel, Capitol, Columbia (UK), Harvest, Music for Pleasure, Odeon, Parlophone, Pathe, Phoenix, Regal; (represented) A&M (USA), Arista (USA), Bronze (UK), Disneyland (USA), Island (UK), Motown (USA), Private Stock (USA), RAK (UK), Rocket (UK).

Eagle, see Crown.  
 Eclipse, see Decca.

Fontana, see Polydor.  
 Golden Coin, see Crown.  
 Harvest, see EMI.

Jones Co., 722 Tung Ying Bldg., 7th fl., 100 Nathan Rd., Kowloon. (Distributor)

Kan's Int'l Co. Ltd., 90A Broadway, 20th fl., MFSC, Kowloon. Tel: (3) 727478. Pres.: S.K. Yew. Label: (Distributed) IAG (USA).

London, see Decca.  
 London/AAO, see Decca.  
 London Globe, see Decca.

M G M, see Polydor.  
 Mercury, see Polydor.

Moutrie & Co. (Hong Kong) Ltd. (IFPI), PO Box 404, Caroline Mansion, Ground & Mezzanine floors, 2 Yun Ping Rd., Causeway Bay. Tel: (5) 760,284. Dir.: H.R.O. Hubble; Gen. Mgr.: Napoleon Ng; Sales Mgr.: C.T. Fung. Local branch: Union House.

Labels: (Represented) Decca group (UK), Ember (UK), MCA (Singapore), Metronome (Germany), Musidisc (France).

Music for Pleasure, see EMI.  
 Odeon, see EMI.

L'Oiseau Lyre, see Decca.  
 Parlophone, see EMI.

Pathe, see EMI.  
 Philips, see Polydor.  
 Phoenix, see EMI.

Polydor Ltd., 1001 Garley Bldg., 10th fl., 233-239 Nathan Rd., Kowloon. Tel: (3) 674138. Mng. Dir.: Norman Cheng; Pop Mktg. Mgr.: Ricky Fung; Classical Mktg. Mgr.: Peter D'Almada e Castro.

Labels: (Owned) Archiv, DG, Diamond, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Buddah (USA), Cube (UK), Fly (UK), Kama Sutra (USA).

Qualiton, see Decca.  
 Regal, see EMI.

Shun Cheong Trading Co., 1208/9 Bank Centre, 636 Nathan Rd., Kowloon. Tel: (3) 853007. Cable: SHUNMARIO. Telex: 83314. Owner & Gen. Mgr.: Raymond K.P. Ng; Sales Mgr.: Mok Yip Ping. (Distributor/Importer/Exporter)

Labels: (Represented) Alshire (USA), Casablanca (USA), Elastic (Singapore), Fantasy group (USA), United Artists group (USA).

Studer-Revox (Hong Kong) Ltd., PO Box 1017, Central Sta., Kowloon; 108 Asian House, 1 Hennessy Rd., 1st fl., Wanchai. Tel: (5) 278571. Cable: REVOXSOUND. Telex: 84640. Mng. Dir.: Klaus H. Heymann; Sales Mgrs.: Thomas Young, Samuel Hui. (Distributor/Importer)

Labels: (Distributed—not licensed) Balkanton (Bulgaria), Black Lion (UK), Candide (USA), Chant du Monde (France), Da Camera (Germany), Erato (France), Eterna (Germany), Europa (Germany), Everest (USA), Genesis (USA), Harmonia Mundi (France), Hispavox (Spain), Hungaroton (Hungary), Melodiya (USSR), Muza (Poland), Orion (USA), Saga (UK), Supraphon (Czechoslovakia), Turnabout (USA), Unicorn (UK), Vox (USA).

Threshold, see Decca.  
 Vertigo, see Polydor.

Verve, see Polydor.  
 Vocalion, see Decca.

Watermelon Prod'ns, 70 Conduit Rd., Flat 1C, Hong Kong. Tel: (5) 451719. (Distributor/Importer)

York, see Decca.

Labels: (Distributed—not licensed) Balkanton (Bulgaria), Black Lion (UK), Candide (USA), Chant du Monde (France), Da Camera (Germany), Erato (France), Eterna (Germany), Europa (Germany), Everest (USA), Genesis (USA), Harmonia Mundi (France), Hispavox (Spain), Hungaroton (Hungary), Melodiya (USSR), Muza (Poland), Orion (USA), Saga (UK), Supraphon (Czechoslovakia), Turnabout (USA), Unicorn (UK), Vox (USA).

Threshold, see Decca.  
 Vertigo, see Polydor.

Verve, see Polydor.  
 Vocalion, see Decca.

Watermelon Prod'ns, 70 Conduit Rd., Flat 1C, Hong Kong. Tel: (5) 451719. (Distributor/Importer)

York, see Decca.

### music publishers

Burlington-Palace Music Orient Ltd. (sub. of Burlington-Palace in UK), 1112 Star House, 3 Salisbury Rd., Kowloon. Tel: (3) 676310. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Far East Mgr.: Esther Lim. Reg'l branches: Malaysia, Singapore.

Int'l firms represented: ATV (UK), Angela (UK), Bellbird (Australia), Burlington (UK), GH (UK), Tony Hiller (UK), Island (UK), Ivan Mogull (USA), Palace (UK), Panache (UK), RAK (UK), Fate (UK), Sunbury (UK), Union Songs (Sweden).

Pathe Publ'ns (Far East) Ltd., 11 Fa Po St., Yau Yat Tsuen, Kowloon. Tel: (3) 810321/4. Cable: PATPUB. Dir. & Gen. Mgr.: Paul Ewing.

Reg'l branches: Malaysia, Singapore.

Int'l firms represented: ABC/Dunhill (USA), Admont

(USA), J. Albert & Son (Australia), Alchemical (USA), American Broadcasting (USA), Ardmore & Beechwood (UK), Big Secret (UK), Blythwood (Canada), Braintree (USA), Brent (USA), Bron (UK), Caleb (USA), Campbell Connelly (UK), Carlin (UK), Charing Cross (USA), Cheson (USA), Chibell (UK), Chrysalis (UK), Combine (USA), Cookaway (UK), Spencer Davis (UK), Doors (USA), The Dreamers (UK), Dwarf (UK), EMI Music (UK), Early Morning (Canada), Essex (Australia), B. Feldman (UK), Francis Day & Hunter group including Robbins & Donna (UK), Robin Gibb (UK), Gratto (UK), Gypsy Boy (USA), HEC (UK), Hollenbeck (USA), India (USA), Dick James (UK), Jasperilla (USA), Kennedy Street (UK), Kuptillo (USA), Lady Jane (USA), Lupus (UK), Magnet (UK), Maribus (UK), Miles Ahead (USA), Mother Goose (UK), Northern Songs (UK), Our Music (UK), Red Bus (UK), Rondor (USA), Cyril Shane (UK), Shillelagh (USA), Smadagerg (USA), United Artists (USA), Warner Bros. (UK), Lawrence Wright (UK), Zambezi (USA).

## ● services

### DESIGN & ARTWORK RECORD PROMOTION

Studer-Revox (Hong Kong) Ltd., PO Box 1017, Central Sta., Kowloon; 108 Asian House, 1st fl., 1 Hennessy Rd., Wanchai. Tel: (5) 278571. Cable: REVOXSOUND. Telex: 84640. Mng. Dir.: Klaus H. Heymann; Sales Mgrs.: Thomas Young, Samuel Hui.

### TAPE CUSTOM DUPLICATORS

Crown Rec. Co., 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. Mng. Dir.: Lau Tung.  
Audio: 8-tr., Cassette.  
Teleproductions (HK) Ltd., 56 Morrison Hill Rd., 5th fl., Happy Valley. Tel: (5) 722235. Cable: VIDEX. Telex: 85252. Mng. Dir.: Russell Cawthorne; Sales Mgr.: Bobby Shih.  
Audio: Open reel.  
Video: 2" quadruplex, 3/4" cassette, 1/2" EIAJ cartridge.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong. Tel: (5) 731948. Telex: 83583. Rep.: S.B. Gurewicz.

### EMPTY CARTRIDGES, CASSETTES & REELS

EMI (Hong Kong) Ltd., 11 Fa Po St., Yau Yat Tsuen, Kowloon. Tel: (3) 810321/4. Cable: EMITRON. Mng. Dir. & Gen. Mgr.: Paul Ewing.  
Audio: 8-tr., cassette & open reel.  
Brand name: Audio Devices, Emitape Ltd.

### TAPE, RAW & BLANK LOADED

Agfa Gevaert, see Jebson.  
Crown Rec. Co. (IFP), 34A Kennedy Rd., 7th fl., Hong Kong. Tel: (5) 237845. (Blank only)  
Audio: Cassette.  
EMI (Hong Kong) Ltd., 11 Fa Po St., Yau Yat Tsuen, Kowloon. Tel: (3) 810324. Cable: EMITRON. Mng. Dir. & Gen. Mgr.: Paul Ewing.  
Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong. Tel: (5) 731948. Telex: 83583. Rep.: S.B. Gurewicz.  
Audio: 8-tr., cassette & open reel.  
Video: 1/2" EIAJ open reel.  
Jebson & Co. Ltd., Agfa-Gevaert Dept., PO Box 97, Pedder Bldg., 6th fl., Hong Kong. Tel: (5) 253061. Telex: 73221. 73769. Mng. Dir.: W. Brenker.  
Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

## ● accessories manufacturer

Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong. Tel: (5) 731948. Telex: 83583. Rep.: S.B. Gurewicz.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, leader & splicing tape.

## ● store fixtures & merchandising aids manufacturer

Greencorp Magnetics Ltd., 12/175 Gloucester Rd., Hong Kong. Tel: (5) 731948. Telex: 83583. Rep.: S.B. Gurewicz.  
Product: Divider cards.

## ● jukebox importer

Cosdel (Hong Kong) Ltd., PO Box 2567, 924.925 Star

House, 3 Salisbury Rd., Kowloon. Tel: (3) 665234. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang; Mgr. & Dir.: Robert Wong.  
Brand name: Wurlitzer (Germany).

# HUNGARY

Population: 10,625,000  
Rate of exchange: \$1 (US) = 20.60 forints.  
Per capita income: \$1,664.  
Holidays: January 1, Easter Monday, April 4 (Liberation Day), May 1 (Labor Day), November 7 (Russian October Revolution Day), December 25, 26.

### RECORDS:

Records sold domestically including imports: LP's 1975—2,377,000 units, EP's 1975—71,000 units. Singles 1975—974,000 units.  
Records imported from USA: 1976—280 units; 1975—255 units.  
Records imported from countries other than USA: 1976—1,150,000 units; 1975—992,688 units.  
Records exported to USA: 1976—45,200 units, \$60,331; 1975—30,220 units, \$26,848.  
Records exported to countries other than USA: 1976—857,439 units; 1975—731,555 units.  
Export sales: 1976—27.8%; 1975—31% of records manufactured.

Average retail price per record: LP's (classical & folk)—\$3.40, (pop & jazz)—\$4.37. EP's—\$1.46. Singles—\$1.46, foreign licensed singles—\$1.94.

### Discounting: Rare.

Type of distribution: Manufacturer-to-retailer. There is only one record manufacturer in Hungary, and it controls all the distribution. It also owns some retail outlets. Most of the retail shops belong to Book Sales Ent., and all of them do not specialize in record and sheet music sales.

Type of Promotion: Several radio and television programs, announced by editors (disk jockeys), feature recorded music. A "hit list" is compiled by the weekly "Hungarian Youth" and the National Radio. Voting is done by mail and the list is not regarded as accurate.

### TAPE:

Market: Only classical music is available on pre-recorded cassettes; but blank tape is available, and there is a special radio program for owners of playback equipment who corded broadcast music. There are no pre-recorded 8-track cartridges or open reels on the market.

Pre-recorded tape sold domestically: Cassette 1975—19,100 or open reels units.

Average retail price per tape: Cassette (classical)—\$5.84, (pop & jazz)—\$7.30.

## RADIO

### Comment:

There are two medium wave outlets, relayed to all parts of the country, and one medium wave outlet to the West. Several shortwave and ultrashortwave outlets carry broadcasts in approximately 20 languages, including Hungarian.

### TELEVISION STATIONS:

No. of channels: 2 government, 20% in color.  
Comment: The percentage of color programming is increasing.

### IMPORT/EXPORT REGULATIONS:

Records can be imported only by Kultura—Hungarian Foreign Trading Co. Up to 5 LP's may be sent as gifts. An import duty of \$15 is charged, no matter what portion of that quota is sent.

Paul Gyongy

## ● record & tape manufacturers/ distributors/importers

Hungarian Gramophon Recs., Vorosmarty ter 1, Budapest V. Tel: 176-222. Cable: QUALITON. Gen. Dir.: Jenő Bors. (Distributed by Kultura)

Labels: (Owned) Hungaroton, Pepita, Qualiton; (licensed) Barclay (France), Decca (UK), EMI (UK), Phonogram (Netherlands), Polydor (West Germany).

Hungaroton, see Hungarian Gramophon & Kultura.

Kultura—Hungarian Foreign Trading Co., PO Box 149, Foe utca 32, H-1389 Budapest 62. Tel: 159-450. Telex 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky.

Labels: (Distributed) Hungaroton, Pepita, Budapest 62, (licensed) Decca (UK), EMI (UK), Jozsef (Netherlands), Polydor (Germany).

Int'l reps.: Argentina (Fonema) Australia (Avant Garde, Read & Co.), Belgium (Polydor), Canada (Alexander Trading), Denmark (EMI), Egypt (General Egyptian Book Org.), Finland (EMI), France (Disc AZ), Germany (Disco-Center), India (Gramophone), Italy (Carisch), Japan (King), Lebanon (Ste. Libanaise), Mexico (Gamma), Netherlands (Sound Prods.), Portugal (Sassetti), Spain (Hispanovox), Sweden (EMI), Switzerland (Sade), Turkey (Faruk Erenkul), UK (Selecta), USA (Qualiton), Yugoslavia (Forum); (SEE ADVERTISEMENT)

Pepita, see Hungarian Gramophon & Kultura.  
Qualiton, see Hungarian Gramophon & Kultura.

## ● music publishers

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros.

# WHY ARE THE HUNGARIAN DISCS DIFFERENT FROM ALL OTHER RECORDS? Because...among others:

- the label **HUNGAROTON** represents a large-scale classical and contemporary undertakings in the interpretation of outstanding Hungarian artists;
- the label **PEPITA** with its Hungarian groups and singers offers you a new way of pop: the "Country and Eastern";

- the label **Qualiton** puts zest into your life with the unique and fiery Hungarian folk — and gipsy releases;

Over 40 international grand prix prove: what we say, counts and means a real musical experience for disc-collectors and music fans.

World distributor: **KULTURA Hungarian Foreign Trading Company/H-139 Budapest P.O.B.149/**



Hungarian records are available in all top record shops. You can order them through our foreign representatives as well. On your application we will send you a record catalogue free of charge together with the name and address of our representative in your country.

Affiliate: Ed Musica Budapest.

Int'l reps.: Australia (Boosey & Hawkes), Austria (Hoffmeister), Denmark (Engstrom & Sodering), Finland (Fazer), France (Boosey & Hawkes), West Germany (Boosey & Hawkes), Israel (From Music Supply), Italy (Suvini Zerboni), Netherlands (Broeckmans & van Poppel), Norway (Musik-Huset), South Africa (Boosey & Hawkes), Sweden (Ehrhrlforlag), Switzerland (Hawkenburg), UK (Boosey & Hawkes), USA (Boosey & Hawkes).

Musica Editio, Vorosmarty ter 1, H-1051 Budapest. Tel: 176-222. Int'l Promo. Mgr.: Gabor Knisch.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenei Versenyek es Festivalok Irodaja (Budapest Office of Music Competitions & Festivals, Office of Bartok Seminar), PO Box 80, Vorosmarty ter 1, H-1366 Budapest V. Tel: 128-650/112. Cable: FESTIVAL-BURO. Dir.: Imre Kun; Gen. Sec'y: Edith Galambos.

Institute for Musicology of the Hungarian Academy of Sciences (including Bartok Archives & Museum of History of Music), PO Box 28, H-1250 Budapest I. Tel: 161-522/208. Dir.: Prof. Jozsef Ujlafussy.

Interconcert (International Concert Mgmt.), Vorosmarty ter 1, H-1368 Budapest V. Tel: 776-222. Cable: INTER-KONCERT. Press Officer: Karoly Sailer.

Magyar Nepkottarsasag Mueveszeti Alapja (Artistic Foundation of the Hungarian Peoples Republic), Bathori utca 10, Budapest V. Chief Musical Section Vice Dir.: Paul Gyongy.

Magyar Zenemuveszek Szovetsege (Association of 776-222. GARIAN Musicians), Vorosmarty ter 1, H-1364 Budapest V. Tel: 184-243. Cable: MUSICUNION. Sec'y Gen.: Tibor Sarai; Exec. Sec'y: Franciska P. Ispan.

Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI. Tel: 425-756. Cable: MUDOSZ.

### DESIGN & ARTWORK

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky.

### LICENSING ORGANIZATIONS, MUSIC

Artisjus (Bureau Hongrois pour la Protection des Droits d'Auteur), Vorosmarty ter Jozsef H-1051 Budapest V. Tel: 128-650, 184-624. Gen. Dir.: Istvan Timar; Ass't Dir. & Music Dept. Head: Dr. Imre Mora. (Mechanical & performing rights).

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex 22-4441. Pres.: Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky.

### PLATING, PROCESSING & PRESSING PLANT

Villamoszigitelo es Muanyaggyar, Jozsef utca 120, Budapest XI. Tel: 450-950.

### PRINTER & LITHOGRAPHER RECORD PROMOTION

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky.

## ● supplies

### ENVELOPES & MAILERS JACKETS & SLEEVES

Kultura—Hungarian Foreign Trading Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky.

## ● accessories manufacturer

Kultura—Hungarian Foreign Jozsef Co., Foe utca 32, H-1389 Budapest. Tel: 159-450. Telex: 22-4441. Music Dept. Mng. Dir.: Jozsef Meszaros; Export/Import Mgr.: Gyorgyne Wiszkidenszky. Product: Catalog servs.

## ICELAND

Population: 220,000.

Rate of exchange: \$1 (US) = 188.68 krona.

Per capita income: \$3,440.

Holidays: January 1, Easter Monday, May 1 (Labor Day), Whitsun, June 17 (National Day), December 1 (Anniversary of Independence), December 25, 26.

Records, record blanks & pre-recorded media imported from USA: 1975—\$244,952.

## ● record & tape manufacturers / distributors / importers

Boka og Bladautgavan, Hatuni 2, Reykjavik. Falkinn Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Telex: 2078. Mng. Dir.: Olafur Haraldsson.

Labels: (Distributed—not licensed) A&M (UK), Atlantic (UK), B&C (UK), Chrysalis (UK), DJM (UK), Decca (UK), EMI (UK), Elektra (UK), Island (UK), Polydor (Germany, UK), RCA (UK), Teldec (Germany), Warner Bros. (UK).

Geimsteinn HF, Skolavag 12, 230 Keflavik. Tel: (92) 27 17. Pres.: R. Juliusson.

Hjodfaerahus Reikjaurkur HF., Laufavegi 96, Reykjavik. Tel: (91) 1 36 56. (Importer)

Radio Budin HF, Klappartstg 26, Reykjavik. (Distributor/Importer)

Stal Ltd. (IFPI), PO Box 5420, Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Cable: STALCO. Chm.: Olafur Haraldsson.

Labels: (Distributed—not licensed) CBS (UK), Epic (UK), Fontana (Netherlands, UK), Mercury (Netherlands, UK), Philips (UK, Netherlands), WWA (UK), Vertigo (Netherlands, UK).

## ● music publisher

Geimsteinn HF, Skolavag 12, 230 Keflavik. Tel: (92) 27 17. Pres.: R. Juliusson.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Div. of Int'l Federation of the Phonographic Inds. (IFPI), Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70.

Icelandic Composers Society (Tonkskaldefelag Islands), Laufasvegur 40, Reykjavik. Tel: (91) 1 61 73.

Iceland Music Information Center, Laufasvegur 40, Reykjavik. Tel: (91) 2 11 85.

Society of Icelandic Musical Artists (Felag islenzkratonlistarmanna), Skolagerdi 47, Kopavogi. Tel: 4 17 40.

### LICENSING ORGANIZATION, MUSIC

S T E F (Samband Tonksklada og Eigenda Flutningsrettar), Laufasvegur 40, Reykjavik.

## ● accessories manufacturer

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Telex: 2078. Mng. Dir.: Olafur Haraldsson.

Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, needles, leader & splicing tape.

## ● store fixtures & merchandising aids manufacturer

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik. Tel: (91) 8 46 70. Telex: 2078. Mng. Dir.: Olafur Haraldsson.

Product: Browser boxes, display racks, divider cards.

## INDIA

Population: 598,170,000.

Rate of exchange: \$1 (US) = 8.73 rupees.

Per capita income: \$110.

Holidays: January 1, January 26 (Republic Day), August 15 (Independence Day), October 2 (Mahatma Gandhi's Birthday), December 25.

Records exported to USA: 1976—97,495 units, \$178,481; 1975—78,583 units, \$141,055.

## ● record & tape manufacturers / distributors / importers

Angel, see The Gramophone Co.

Archiv, see Polydor.

Capitol, see The Gramophone Co.

Columbia, see The Gramophone Co.

D G, see Polydor.

Fontana, see Polydor.

The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Dum Dum, Calcutta 700028. Tel: 57-2431/4163. Cable: EMITRON. Telex: (021) 7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique; Nat'l A&R & Gen. Mgr.: V.K. Dubey; Mktg. & Promo. Mgr.: P.K. Banerjee; Export Mgr.: G. Vijaya Kumar; Rec'g, Copyright & Royalties Mgr.: T.P. Roy Choudhury. Local branch: 5 Old Court House St.

Branches: Bombay, Delhi, Gauhati, Kanpur, Madras. Labels: (Owned) Angel, Capitol, Columbia, HMV, Odeon, Regal; (Licensed) A&M (USA), Decca (UK), MCA (USA), Motown (USA), Pye (UK), RCA (USA), United Artists (USA), WEA (USA).

H M V, see The 39-5995. Heliodor, see Polydor.

Karusell, see Polydor.

Kuckuck, see Polydor.

M G M, see Polydor.

Mercury, see Polydor.

Odeon, see The Gramophone Co.

Philips, see Polydor.

Polydor of India Ltd., Sterling Centre, 16/2 Dr. Annie Besant Rd., Worli, Bombay 400018. Tel: 39-5995. Mng. Dir.: S.A. Patel; A&R Mgr.: A. Virendra Luther.

Home office: Germany.

Labels: (Owned) Archiv, DG, Fontana, Heliodor, Karussell, Kuckuck, MGM, Mercury, Philips, Polydor, Polophon, Polystar, Tip, VSP, Vertigo, Verve, Zebra; (represented) Chelsea, GTO, Hispavox, King of England, Pablo, RSO, Ring-O', Spector Int'l, State, Track.

Polyphon, see Polydor.

Polystar, see Polydor.

Regal, see The Gramophone Co.

Tip, see Polydor.

V S P, see Polydor.

Vertigo, see Polydor.

Verve, see Polydor.

Zebra, see Polydor.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Ass'n, PO Box 1412, 53 Sir Thyagaraya Rd., T. Nagar, Madras 600017.

### DESIGN & ARTWORK PLATING, PROCESSING & PRESSING PLANT TAPE CUSTOM DUPLICATOR

The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Sutarja, Dum, Calcutta 700028. Tel: Umbergam 396171, emitron, telex: 021-7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Vimal Ents. Ltd., 403 Commerce House, N. Master Rd., Bombay 400023. Tel: 27-0943/2473. Cable: VIMAL-TAPE. Exec. Dir.: P.G. Sutarja; Gen. Mgr.: M.H. Karia. Branch: Umbergam 396171, 64 Industrial Area. Tel: 342, 338.

Audio: Cassette.

Brand name: Yogesh.

### EMPTY CARTRIDGES, CASSETTES & REELS

Vimal Ents. Ltd., 403 Commerce House, N. Master Rd., Bombay 400023. Tel: 27-0943/2473. Cable: VIMAL-TAPE. Exec. Dir.: P.G. Sutarja; Gen. Mgr.: M.H. Karia. Branch: Umbergam 396171, 64 Industrial Area. Tel: 342, 338.

Audio: Cassettes, reels.

Brand names: Vimal, Yogesh.

### JACKETS & SLEEVES

Vimal Ents. Ltd., 403 Commerce House, N. Master Rd., Bombay 400023. Tel: 27-0943/2473. Cable: VIMAL-TAPE. Exec. Dir.: P.G. Sutarja; Gen. Mgr.: M.H. Karia. (Sleeves only) Branch: Umbergam 396171, 64 Industrial Area. Tel: 342, 338.

### TAPE, RAW & BLANK LOADED

Vimal Ents. Ltd., 403 Commerce House, N. Master Rd., Bombay 400023. Tel: 27-0943/2473. Cable: VIMAL-TAPE. Exec. Dir.: P.G. Sutarja; Gen. Mgr.: M.H. Karia. Branch: Umbergam 396171, 64 Industrial Area. Tel: 342, 338.

Audio: Cassette, open reel.

Brand names: Vimaltape, Yogesh.

## ● accessories manufacturer

The Gramophone Co. of India Ltd., PO Box 699, Calcutta 700001; 33 Jessore Rd., Dum Dum, Calcutta 700028. Tel: 57-2431/4163. Cable: EMITRON. Telex: 021-7007. Mng. Dir.: Anil Sud; Sales Mgr.: M.A. Rafique. Product: Record catalog servs., needles.

## IRELAND

Population: 3,127,000.

Rate of exchange: \$1 (US) = 0.56 pound.

Per capita income: \$1,700.

Holidays: January 1, March 17 (St. Patrick's Day), Good Friday, Easter Monday, First Mondays in June & August, December 25, 26.

### RECORDS:

Records exported to USA: 1976—46,439 units, \$91,791; 1975—33,747 units.

Average retail price per record: LP's—\$5.13; Singles—\$1.52.

Stereo sales: 97% of total.

Quadraphonic sales: Negligible.

Record club sales: Minimal.

Type of distribution: Manufacturer-to-wholesaler-to-retailer predominates. There is one rack jobber.

Type of promotion: Mainly radio; also, some television and one weekly music, entertainment and fashion magazine.

**TAPE:**

**Market:** 8-tr. is rapidly losing popularity. Initially, most tape players were in cars, but they are now being used much in homes. In rural areas the ratio of tape to record sales is far higher than in the cities.

**Average retail price per tape:** 8-tr.—\$6.54; cassette—\$6.50.

**RADIO & TELEVISION STATIONS:**

There is one government-operated commercial radio and one government-operated commercial television station.

**IMPORT/EXPORT REGULATIONS:**

There is a 40% VAT rate, payable at the point of import on the CIF value (30% of which is irrecoverable). There is no duty on imports from members of the EEC, but a duty of 10% is levied on imports from any other country.—  
Ken Stewart

## ● record & tape manufacturers / distributors / importers

A R A, see EMI.  
Asling, see EMI.  
Aran, see EMI.  
Archiv, see Polydor.  
Avoca, see Dolphin.  
Barley, see Dolphin.  
Bonus, see Irish Rec. Factors.  
Bulletin, see EMI.  
C B S Recs., 111 Cork St., Dublin 8. Tel: 682-464.  
**Labels:** (Owned) CBS, Embassy, Epic, Harmony; (represented) A&M, Atlantic, Dandelion, Direction, Disneyland, Douglas, Elektra, Goodear, Inheritance, Magnet, Monument, Philly, Phoenix, Realmjazz, Reprise, Rolling Stones, Warner Bros. & all CBS & WEA groups.  
Capitol, see EMI.  
Claddagh Recs. Ltd. (IFPI), Dame House, Dame St., Dublin 2. Tel: 778-034/943. Chm. Garech Browne; Gen. Mgr. Patricia Pretty. (Distributed by EMI & Independent Music Sales)  
**Labels:** (Owned) Claddagh; (distributed—not licensed) Free Reed (UK), Mulligan, Shanachie (USA), Silver Hill (UK), Tara.  
Columbia, see EMI.  
Comhaltas, see Irish Rec. Factors & Hawk.  
D G, see Polydor.  
Demesne Rec. Co. Ltd. (IFPI), 22 Ellis Quay, Dublin 7. Tel: (01) 720-411. Chm. John M. Walsh; Mng. Dir. & Gen. Mgr.: Patrick O'Neill; Dir. & Sales Mgr.: Anthony McEvoy. (Distributor/Importer).  
**Labels:** (Licensed foreign) Pickwick (UK); (distributed—not licensed) CBS, Claddagh, Denver, Dolphin, EMI, Heritage, Philips (UK), RCA (UK), Release, WEA (UK).  
Denver, see Irish Rec. Factors.  
Dirty Nellys, see Dolphin.  
Discfinder, 147 Lower Baggot St., Dublin. (Distributor)  
**Labels:** (Distributed) Saga. (represented) Oryx, Supraphon.  
Dolphin Traders Ltd. (IFPI), 97-A Talbot St., Dublin 1. Tel: 747-438. Chm. & Dir.: Joseph P. O'Reilly; Dir. & Gen. Mgr.: Brian J. Barker.  
**Labels:** (Owned) Barley, Dirty Nellys, Dolphin, Spire, Triskel; (distributed—not licensed) Avoca.  
Int'l reps.: Australia (Crest), Canada (Boot), France (Nevez Diffusion), Germany (Gisela Westhoff), UK (Outlet in Northern Ireland, Shannon), USA (Release).  
E M I (Ireland) Ltd. (IFPI), Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11. Tel: (01) 309-077. Cable: EMITRON. Telex: 4535. Mng. Dir.: Guy Robinson; Sales Mgr.: John Condren; Repertoire & Promo.: F. Middleton.  
**Labels:** (Owned) Aran, Capitol, Columbia, EMI, HMV, Harvest, Parlophone, Regal Starline, Regal Zonophone, Starline; (distributed) ARA, Aising, Bullet, Claddagh, Dolphin, Encore, Outlet; (represented) Apple, Ariola, Arista, Bell, Blue Note, Bus Stop, Chrysalis, Creole, Liberty, MAM, MCA, Marc, Mountain, Motown, Mowest, Music for Pleasure, Private Stock, Purple, RAK, Rare Earth, Rocket, Sounds Superb, Sovereign, Sunset, United Artists, WRC.  
Embassy, see CBS.  
Emerald, see Solmon & Peres & Irish Rec. Factors.  
Encore, see EMI.  
Epic, see CBS.  
Fontana, see Polydor.  
Gael-Linn, 54 Sraid Grafton, Dublin 2. Tel: 776-624. (Distributed by Irish Rec. Factors)  
Globe, see Irish Rec. Factors.  
H M V, see EMI.  
Harmony, see CBS.  
Harp, see Shamrock.  
Harvest, see EMI.  
Hawk Recs. (IFPI), IMS House, 5/6 Lombard St., Dublin 2. Tel: (01) 774-229/220, 779-762. (Distributed by Independent Music & Solomon & Peres)  
**Labels:** Comhaltas, Hawk, Immediate, Lunar, Misty, Nems, Opal, Puck, Ram, Stop, Target.  
Int'l rep.: Canada (Boot).  
Heliodor, see Polydor.  
Heritage, see Demesne.  
Hit, see Independent Music & Release.  
Immediate, see Hawk.  
Independent Music Sales, 5/6 Lombard St., Dublin 2. Tel: (01) 779-046, 720-498, 723-364. Gen. Mgr.: Gerry O'Byrne; Sales Mgr.: Peter O'Beirne. (Distributor)  
**Labels:** (Distributed) Claddagh, Hawk, Hit, Musikelt, Nems, Oats, Outlet, Play, Prize, R&O, Ram, Release, Shaft, Solo, Tap, Topspin.  
Irish Rec. Factors Ltd. (IFPI), PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel: (01) 784-755. Cable: IRECFACFS. Gen. Mgr.: Michael H. Geoghegan; Promo. Mgr.: Phyl Mitton.

**Labels:** (Owned) Rex; (distributed) Bonus, Comhaltas, Denver, Emerald, Gael-Linn, Globe, Kim, Mercier, Mulligan, NIRC, Ros, Sail, Ton; (represented) Argo, Avoca, B&C, Barclay, Bear, Black Lion, Blue Note, Buk, CRD, Chapter One, Cube, Daily Express, Deram, Fantasy, Greenwich Gramophone, Grunt, Gull, Leader, MAM, Nevis, Nonesuch, L'Oiseau Lyre, Qualiton, RCA, Reflection, Rockfield, Rubber, Spoken Arts, Threshold, Topic, Transatlantic, Trojan, Turnabout, Unicorn, Viva, Vocalion, Vox, Xtra.  
K-te Int'l (Ireland) Ltd., 66 Dame St., Dublin 2. Tel: (01) 710-811. Telex: 4263. Mng. Dir.: Brendan Harvey.  
**Home office:** USA.  
Kim, see Irish Rec. Factors.  
Livra Recs. (Davis Stationery Ltd.), 11 Capel St., Dublin 1. Tel: 748-169/792. Dir.: Gerald Davis.  
Lunar, see Hawk.  
M G M, see Polydor.  
M P I Recs., 39 Serpentine Ave., Dublin 4. Telex: 683638. Mng. Dir.: Philip Green.  
Mint, see Solomon & Peres.  
Misty, see Hawk & Solomon & Peres.  
Mercier, see Irish Rec. Factors.  
Mercury, see Polydor.  
Mulligan, see Claddagh & Irish Rec. Factors.  
Musikelt, see Independent Music.  
N I R C, see Irish Rec. Factors.  
Nems, see Hawk & Independent Music.  
Oats, see Independent Music.  
Opal, see Hawk.  
Outlet, see EMI & Independent Music.  
Parlophone, see EMI.  
Philips, see Polydor.  
Play, see Release & Independent Music.  
Polydor Ltd. (IFPI), PO Box 813, J.F. Kennedy Ind'l Estate, Naas Rd., Dublin 12. Tel: (01) 508-256. Telex: 30434. Mng. Dir.: John J. Woods; Admin'r: Pat Trundle; Sales Mgr.: James Morrissey  
**Labels:** (Owned) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (licensed) All Platinum, Big Ben, Bradley's, CTI, Chardon, Chelsea, Dawn, Disneyland, GTO, GVC, Golden Hour, H&L, Kama Sutra, Kudzu, Pablo, Pye, RSO, Ring-O, Sire, Spark, State, Stax, Tangent, Track, 20th Century, UK, Vanguard, Vulcan; (distributed—not licensed) Precision, Ram.  
Precision, see Polydor.  
Prize, see Independent Music.  
Puck, see Hawk.  
R & O, see Independent Music.  
Ram, see Hawk, Independent Music & Polydor.  
Regal Starline, see EMI.  
Regal Zonophone, see EMI.  
Release Recs. Ltd., 5/6 Lombard St., Dublin 2. Tel: (01) 779-046, 784-529/182. Mng. Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan (Distributed by Independent Music & Solomon & Peres).  
Int'l branch: USA.  
**Labels:** (Owned) Hit, Play, Release, Solo.  
Int'l reps.: UK (Northern Ireland—Independent Music, England—Shannon).  
Ros, see Irish Rec. Factors.  
Saga, see Discfinder.  
Sail, see Irish Rec. Factors.  
Shaft, see Independent Music.  
Shamrock Souvenir Rec. Co. Ltd., 48 Dublin St., Monaghan. Tel: (047) 81068.  
**Labels:** (Owned) Harp, Shamrock.  
Solo, see Release & Independent Music.  
Solomon & Peres Ltd., Dublin Ind'l Estate, 106-B, Finglas, Dublin 11. Tel: (0001) 309-922. Telex: 30937. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Shay Hennessy. **Home office:** Northern Ireland in UK.  
**Labels:** (Owned) Emerald, Mint; (distributed—not licensed) Arcade, Decca, Ember, Enterprize, RCA (all UK); Hawk, Misty, Release, Topspin.  
Spin, see Symphola.  
Spire, see Dolphin.  
Starline, see EMI.  
Stop, see Hawk.  
Symphola Co. Ltd., 56 Harcourt St., Dublin 2. Tel: (01) 758-523. Cable: EIRE.  
**Home office:** Northern Ireland in UK.  
**Labels:** (Owned) Spin; (represented) DJM.  
Tap, see Independent Music.  
Tara Ents. Ltd., 5 Tara St., Dublin 2. Tel: (01) 776-921, 771-650. Mng. Dir.: John Cook. (Distributed by Claddagh).  
**Labels:** (Owned) Tara; (distributed—not licensed) Shanachie (USA), Silver Hill (UK).  
Int'l reps.: Australia (Crest), Germany (Helmut Marcuse), USA (Peters Int'l, Rounder, Shanachie).  
Target, see Hawk.  
Ton, see Irish Rec. Factors.  
Topspin, see Independent Music & Solomon & Peres.  
Triskel, see Dolphin.  
Vertigo, see Polydor.  
Verve, see Polydor.

## ● music publishers

Celtic Songs, 97A Talbot St., Dublin 1. Tel: 4-7438. Owner & Mng. Dir.: Brian J. Barker; Gen. Mgr.: Maureen McNamee.  
**Affiliates:** Pat Kerry Music, McGuigan Music, Skin Music.  
Int'l rep.: Canada (Morning).  
Emerald Music, Dublin Ind'l Estate, 106-B, Finglas, Dublin 11. Tel: (0001) 309-922/209. Gen. & Sales Mgr.: Louis Solomon.  
**Home office:** Northern Ireland in UK.  
Int'l firms represented: Aesop's Fable (USA), Jumping Jade (USA), SPR (USA).  
Int'l reps.: Australia (Leeds), France (Nouvelles, OK), South Africa (Intersong), Odyssey (USA).  
Emitune, Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11. Tel: 309-077. Cable: EMITRON. Telex: 4535. Mng. Dir.: Guy Robinson.  
Emma Music Ltd., 5/6 Lombard St., Dublin 2. Tel: (01) 784-

420. Mng. Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan.  
**Affiliates:** Frontier Music, Simon Music.  
Int'l firms represented: Morning (Canada), Red Bus (UK).  
Frontier Music, see Emma.  
Green Grass Music (MCPS, PRS), Carrick Rd., Drumshanbo, Leitrim. Tel: Drumshanbo 13. Mng. Dir.: Paschal C. Mooney.  
Keady Music, see Squirrel.  
Pat Kerry Music, see Celtic.  
McGuigan Music, see Celtic.  
Music Publ'rs of Ireland, 39 Serpentine Ave., Dublin 4. Tel: 683638. Mng. Dir.: Philip Green.  
Raglan Music, J.F. Kennedy Estate, Naas Rd., Dublin 12. Tel: (01) 508-256. Telex: 30434. Chief Exec.: John J. Woods.  
Int'l firm represented: Intersong (UK).  
Regina Music, 9/10 Hanover St. E., Dublin 2. Tel: (01) 784-755. Gen. Mgr.: Michael H. Geoghegan; Promo. Mgr.: Phyl Mitton.  
Sally Ann Songs, 20 Shielmartin Dr., County Sutton, Dublin. Tel: (01) 325-437. Gen. Mgr.: Jerry Hughes.  
Int'l rep.: Worldwide (Campbell Connelly).  
Segway Music Ltd., see Squirrel.  
Simon Music, see Emma.  
Skin Music, see Celtic.  
Squirrel Music, IMS House, Lombard St., Dublin 2. Tel: (01) 774-229/220, 778-701, 779-762, 763-862.  
**Affiliates:** Keady Music, Segway Music Ltd.  
Int'l firms represented: Amphonic (UK), Harner (Spain), Kleinerts (Denmark).  
Int'l reps.: Denmark (Kleinerts), Spain (Harner).  
Woodtown Music Publ'ns Ltd., Dame House, Dame St., Dublin 2. Tel: (01) 778-943/034. Chm.: Garech Browne.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Irish Arts Council, 70 Merrion Square, Dublin 2. Tel: (0001) 764-685.  
Irish Federation of Musicians & Assoc'd Professions, 63 Lower Gardiner St., Dublin 1. Tel: (001) 744-645.  
Irish Music Inds., 15 Herbert St., Dublin 2. Tel: 766-940. Gen. Mgr.: Michael O'Riordan.  
Music Ass'n of Ireland Ltd., 11 Suffolk St., Dublin 2. Tel: (01) 7709-76. Chm.: Pat O'Kelly; Hon. Sec'y: Joan Cowle.

### DESIGN & ARTWORK

Diana O'Donnell (Commercial Designs), 81/82 Aungier St., Dublin 2. Tel: (01) 780-044/721.

### LICENSING ORGANIZATIONS, MUSIC

M C P S (Mechanical-Copyright Protection Society) Ltd., 15 Herbert St., 2nd fl., Dublin 2. Tel: 766-940. Gen. Mgr.: Vincent Smialek.  
P R S (Performing Right Society Ltd.), 15 Herbert St., Dublin 2. Tel: 76-73-88. Mgr.: Pat Condon.

### PLATING, PROCESSING & PRESSING PLANTS

Carlton Prod'ns Ltd., John F. Kennedy Dr., Dublin 12. Tel: 508-504, 783-439, 505-859/773. Cable: DISC+TAPE. Telex: 30544. Mng. Dir.: Robert McGrattan; Sales Mgr.: Frederick G. Kinney.  
E M I (Ireland) Ltd., Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11. Tel: 309-077. Cable: EMITRON. Telex: 4535. Mng. Dir.: Guy Robinson; Sales Mgr.: John Condren. (Pressing only)

### RECORD PROMOTION

E M I (Ireland) Ltd., Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11. Tel: 309-077. Cable: EMITRON. Telex: 4535. Mng. Dir.: Guy Robinson; Sales Mgr.: John Condren.  
Music Mktg., 71 Middle Abbey St., Dublin 1. Tel: (01) 742-627, 851-128.  
Solomon & Peres Ltd., Dublin Ind'l Estate, 106-B, Finglas, Dublin 11. Tel: (0001) 309-922. Telex: 30937. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Shay Hennessy.

### TAPE CUSTOM DUPLICATORS

Chyme Tape Prod'ns Ltd., John F. Kennedy Dr., Dublin 12. Tel: 783-439, 505-859. Cable: DISC+TAPE. Telex: 30544. Mng. Dir.: Robert McGrattan. Gen. Mgr.: Brian Duggan; Sales Mgr.: Frederick G. Kinney.  
**Audio:** 8-tr., cassette, open reel.  
E M I (Ireland) Ltd., Dublin Ind'l Estate, 130 Slaney Rd., Finglas, Dublin 11. Tel: 309-077. Cable: EMITRON. Telex: 4535. Mng. Dir.: Guy Robinson; Sales Mgr.: John Condren.  
**Audio:** Cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS PROFESSIONAL TAPE SUPPLIES TAPE, RAW & BLANK LOADED

Agfa-Gevaert Ltd., PO Box 368A, John F. Kennedy Dr., Naas Rd., Dublin 12. Tel: (01) 506-733. Telex: 5429. Mng. Dir.: Mr. Vervoort; Sales Mgr.: Mr. Eggers. (Raw & blank tape only)  
**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
Contek Teoranta, Carraroe, County Galway. Tel: Galway 72144. Mng. Dir.: Joe Jamieson.  
**Branch:** England  
**Audio:** Cassette



● accessories manufacturers / importers

Contek Teoranta, Carraroe, County Galway, Tel. Galway 72144. Mng. Dir. Joe Jameson.  
Branch: England.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: (01) 720-411. (Distributor/Importer)  
Product: Tape carrying & storage cases.

Dolphin Whistle Discs Suppliers Ltd., 22 Marlborough St., Dublin 1. Tel: 746-525. Gen. Mgr.: Joseph P. O'Reilly; Sales Mgr. Anthony McNulty  
Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Independent Music Sales, 5/6 Lombard St., Dublin 2. Tel: (01) 779-046. Gen. Mgr.: Gerry O'Byrne; Sales Mgr.: Peter O'Beirne.  
Product: Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Irish Rec. Factors Ltd., PO Box 377, 9/10 Hanover St. E., Dublin 2. Tel: (01) 784-755. Cable: IRECFAC. Gen. Mgr.: Michael H. Geoghegan.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.

Solomon & Peres Ltd., Dublin Ind'l Estate, 106-8, Ringlas, Dublin 11. Tel: (0001) 309-922. Telex: 30937. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Shay Hennessy  
Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape, needles.

● store fixtures & merchandising aids manufacturer / importer

Independent Music Sales, 5/6 Lombard St., Dublin 2. Tel: (01) 779-046. Gen. Mgr. Gerry O'Byrne; Sales Mgr. Peter O'Beirne.  
Product: Tape display racks.

ISRAEL

Population: 3,410,000

Rate of exchange: \$1 (US) = 9.36 pounds

Holidays: April 23 (Independence Day), Rosh Hashanah, Yom Kippur, Succoth.

Records exported to USA: 1976-82, 528, \$176,617; 1975-86, 259 units, \$178,261.

● record & tape manufacturers / distributors / importers

Arton, see Hed Arzi.  
CBS Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. & A&R Dir.: Shirley Schmidt; Classical A&R & Copyright Dir.: Ran Kedar; Mktg. Dir.: Alan M. Feinberg; Int'l Serv. Co-ord.: Jennifer Aruch; Mfg. & Warehousing Dir.: Daniel Yadin. Reg'l branch: Cyprus, CBS (UK) Ltd.  
Labels: (Owned) CBS, Epic; (licensed) ABC (USA), A&M (worldwide), Arista (USA), Atco (USA), CFP (UK), CGD (Italy), Capitol (USA), EMI group (worldwide), Ember (UK), GRT group (USA), Lyra (Greece), MCA (USA), MFP (UK), Minos (Greece), Nonesuch (USA), Pickwick (UK), Ricordi (Italy), United Artists (worldwide), Vanguard (USA), WEA group (worldwide).  
Int'l rep.: Worldwide (CBS).

Carmel, see Hataklit.  
D R G, see Gal-Ron.  
Disneyland, see Hataklit.  
Dzigan, see Gal-Ron.  
Eastronics Ltd. (IFPI), 11 Rozanis St., Tel Baruch, Tel Aviv. Tel: (03) 47-51-51. Cable: EASTRONIX. Telex: 33638. Mng. Dir.: Dov Peleg; Rec. Div. Mgr. Noah Eitan.  
Labels: (Owned) Maestro; (represented) CTI (USA), Cream (USA), Erato (France, UK), Eurodisc (Germany), Grunt (USA), Hi (USA), Kudu (USA), Motown (USA), Hi (USA), RCA (worldwide).

Epic, see CBS.  
F H M M, see Gal-Ron.  
Folk 2000, see Hataklit.  
Gal-Ron Ltd. (IFPI), 94 Allenby St., Tel Aviv. Tel: (03) 61-48-38/14-45/21-62. Cable: ZELREX. Gen. Mgr.: A. Zborowski; Sales Mgr.: I. Levi.  
Labels: (Owned) DRG, Dzigan, Gal-Ton, Gloria, Ron-Phon; (distributed) FHMM, Studio; (licensed) Evasion (Switzerland), Festival (France), GSF (USA), MK (USSR), Motors (France), OSI (France), Ri-Fi (Italy), Sonoplay (Spain), Victor (Japan).

Gal-Ton, see Gal-Ron.  
Gloria, see Gal-Ron.  
Good Music, see Hataklit.  
Hataklit Ltd. (IFPI), PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 66-99-50. Cable: RECOMUSIC. Mng. Dir.: Dov Zeira; Gen. Mgr.: Sara Ben Zvi; Int'l A&R Mgr.: Gedi Livneh; Sales Mgr.: Henry Teicher.  
Branch: Tel Aviv, 19 Pinsky St. Tel: (03) 29-30-08.

Labels: (Owned) Carmel, Disneyland, Folk 2000, Good Music, Hazamir, Idan, Ilanot, Krypton, Moody Sound, Teen, Top Hits; (distributed) Makolit; (licensed) AVI (USA), Alshire (USA), BBZ (France), Barclay (France), Bellaphon (Germany), Biram (France), Bradley's (UK), CNR (Netherlands), Carabine (France), Casablanca (USA), Chrysalis (UK), Contempo (UK), DJM (UK), Everest (USA), Fantasy (USA), GRT (USA), Hansa (Germany), Hispavox (Spain), Island (UK), Magnet (UK), Milestone (USA), Musicor (USA), Palette (Belgium), Prestige (USA), Pye (UK), RKM (Belgium), Roadshow (USA), Roulette (USA), Shadybrook (USA), Sound Bird (USA), Sutton Miller (USA), Trema (France), 20th Century (USA), Virgin (UK), Vogue (France).  
Int'l reps.: Benelux (RKM), France (Vogue), Netherlands (CNR), USA (House of Menorah).

Hazamir Music Ltd. (IFPI), 68 Jaffa St., Jerusalem. Tel: (02) 23-31-46. Telex: 44801. Mng. Dir. & Gen. Mgr. Eli Mamane; Promo. Dir.: Sima Cohen. (Distributed by Hataklit)  
Label: (Distributed—not licensed) Metronome (Germany).

Hed Arzi (1973) Ltd. (IFPI), 4 Hilazon St., Ramat Gan. Tel: (03) 72-20-03. Telex: 32470. Gen. Mgr.: Zeev Lewin; Sales Mgr.: Uzi Netanel.  
Labels: (Owned) Arton, Hed Arzi; (licensed) Ariola America (USA), Ariola (Germany), Fonit-Cetra (Italy), WEA (USA).

Idan, see Hataklit.  
Ilanot, see Hataklit.  
Israelectra Ltd./Litratone Ltd. (IFPI), 151 Jabotinsky St., Tel Aviv. Tel: (03) 26-88-05/64-90. Dir.: David Fuchs.  
Labels: (Owned) Phonodur; (licensed) Archiv (Germany), Buddha (USA), Charisma (UK), Cube (UK), DG (Germany), Dureco (Netherlands), Fontana (France, UK), GTO (UK), H&L (USA), Haven (USA), Helodur (Germany), Jet (UK), Kama Sutra (USA), MGM (USA), Mercury (France, USA), Pablo (USA), Philips (France, Netherlands, USA), Polydor (Germany), RSO (UK, USA), Vertigo, Verve (USA).

Int'l rep.: Worldwide (Phonogram).  
Koliphon Recs., 29 Raziell St., Jaffa-Tel Aviv. Tel: (03) 82-63-70.  
Krypton, see Hataklit.  
Litratone Ltd., see Israelectra.  
Maestro, see Eastronics.  
Makolit, see Hataklit.  
Moody Sound, see Hataklit.  
Phonodur, see Israelectra.  
Ron-Phon, see Gal-Ron.

Studio One, 33 Allenby Rd., Tel Aviv. Tel: (03) 5-66-56. (Distributed by Gal-Ron)  
Label: (Owned) Studio.  
Teen, see Hataklit.  
Top Hits, see Hataklit.  
Unatex Import Export Ltd. (IFPI), 29 Lilienblum St., Tel Aviv. Tel: (03) 5-57-76. Cable: UNAIMEX. Gen. Mgr.: Jerry Janowski.

● music publishers

April Music Ltd. (ACUM), PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Gen. Mgr.: Ran Kedar.  
Int'l firms represented: April/Blackwood (worldwide), Blue Seas (USA), Bregman, Vocco & Conn (USA), Cotillion (USA), Fox Fanfare (USA), Ice Nine (USA), Jac (USA), KPM (UK), Lee (USA), E.B. Marks (USA), Musical Frontiers (USA), Music Maximus (USA), Petra (USA), Prophet (USA), RAK (UK), Rondor (USA), Stonebridge (USA), Stone Flower, 20th Century (USA), Tuna Fish (USA), Viva, Warner Bros. (USA), H.B. Webman (USA).

Int'l rep.: Worldwide (April/Blackwood).  
I C L P (Israel Composers League Publ'ns Ltd.), 73 Nordau Blvd., Tel Aviv. Tel: (03) 44-03-95.  
Ilanot Music Publ'g, PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 66-99-50. Cable: RECOMUSIC. Mng. Dir.: Dov Zeira; Prof. Mgr.: Gedi Livneh.  
Affiliate: Israzerem Music Publ'g Ltd.

Int'l firms represented: ATV group (UK, USA), Abigail (USA), Alshire (USA), Bleu Blanc Rouge (France), Bron group (UK), Cayman (USA), Cissi (USA), Walt Disney (USA), Heath Levy (UK), Island group (UK), Robert Mellin (UK), Minoature (France), Johnny Nash (USA), Red Bus (UK), A. Schroeder (USA).  
Int'l reps.: France (Bleu Blanc Rouge), UK (ATV).

Israeli Music Publ'ns Ltd. (ACUM), PO Box 6011, 105 Rehov Ben Yehuda, Tel Aviv. Tel: (03) 23-20-78. Cable: ISMUSIC.  
Int'l firms represented: Bote & Bock (Germany), Carisch (Italy), Curci (Italy), Durand (France), Eschig (France), Faber (UK), Hans Gerig (Germany), Heinrichshofen-Impero-Pegasus (Germany, Switzerland), Leduc (France), Oxford Univ Press (UK), Schott (Germany, UK), Hans Sikorski (Germany).

Int'l reps.: Germany (Impero-Verlag); Benelux, France, Italy, Portugal, Spain & UK (Peters); USA (Alexander Broude)  
Israeli Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv. Tel: (03) 28-43-97. Mng. Dir.: William Elias.  
Int'l firms represented: Baerenreiter (West Germany), Durand (France), Eschig (France), Leduc (France), Novello (UK), G. Ricordi (Italy), Universal (Austria, UK).

Int'l reps.: Argentina (Ricordi Americana), Austria (Universal), Canada (Boosey & Hawkes), Denmark (Wilhelm Hansen), France (Boosey & Hawkes), Germany (Baerenreiter), Italy (G. Ricordi), Netherlands (Alberson), Norway (Harald Lyche), Sweden (Nordiska), Switzerland & UK (Universal), USA (Boosey & Hawkes).  
Israzerem Music Publ'g Ltd., see Ilanot.  
Litratone Publ'g Ltd., 151 Jabotinsky St., Tel Aviv. Tel: (03) 26-88-05/64-90. Cable: ISRALECTRA. Dir.: David Fuchs

Music Library, Culture & Education Ents. USA; General Federation of Labor, 53 Weitzman St., Tel Aviv. Tel: (03) 25-63-28. Gen. Mgr.: Sami Zur.

Musicor Ltd., 11 Rozanis St., Tel Baruch, Tel Aviv. Tel: (03) 47-51-51. firms EASTRONIX, Mng. Dir.: Dov Peleg.  
Int'l firms represented: Lise (Netherlands, USA); Butler Churn, East Memphis, Fi, Jec (all USA).

Osnath Publ'g Ltd., 4 Hilazon St., Ramat Gan. Tel: (03) 72-20-03. Telex: 32470. Gen. Mgr.: Zeev Lewin; Sales Mgr.: Uzi Netanel.  
Pa'amoniem, see Subar.  
Sharon, see Subar.  
Subar Music Publ'g Co. Ltd. (ACUM), 21 Any Ma'amin St., Ramat-Hasharon 47212. Tel: (03) 47-13-23. Gen. Mgr.: Dr. Ophira Bar-Elan.

Affiliates: Pa'amoniem (ACUM), Sharon (ACUM).  
Int'l firms represented: Charing Cross (UK), Playboy (USA), Screen Gems Columbia (USA), Sparta Florida (UK), Sugarmusic (Italy), Suvini Zerboni (Italy), United Artists group (USA), World (Belgium).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

International Society for Contemporary Music, League of Composers in Israel, PO Box 11180, Tel Aviv. Tel: (03) 44-03-95.

Israel Centre of the International Music Council, PO Box 176, Jerusalem.  
Israel Music Institute (IMI), PO Box 11253, 6 Chen Blvd., Tel Aviv. Tel: (03) 28-43-97.

LICENSING ORGANIZATION, MUSIC

A C U M (Authors Composers & Music Publ'rs Ass'n), 118/120 Rothschild Blvd., Tel Aviv. Tel: (03) 24-01-05, 23-14-16. Dir. Gen. & Bd. Delegates: Menahem Avidom.

PLATING & PROCESSING & PRESSING PLANTS

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000, 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Shirley Schmidt; Mktg. Dir.: Alan M. Feinberg.

Hed Arzi (1973) Ltd., 4 Hilazon St., Ramat Gan. Tel: 72-20-03. Telex: 32470. Gen. Mgr.: Zeev Lewin; Sales Mgr.: Uzi Netanel.

PRINTER & LITHOGRAPHER

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Shirley Schmidt; Mktg. Dir.: Alan M. Feinberg. (Rec. only)

TAPE CUSTOM DUPLICATORS

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Shirley Schmidt; Mktg. Dir.: Alan M. Feinberg.

Audio: Cassette.  
Hed Arzi (1973) Ltd., 4 Hilazon St., Ramat Gan. Tel: 72-20-03. Telex: 32470. Gen. Mgr.: Zeev Lewin; Sales Mgr.: Uzi Netanel.

Audio: 8-tr., cassette.

● supplies

CARTRIDGE & CASSETTE PARTS

Greencorp Magnetics Ltd., 10/42 Pinkas St., Tel Aviv. Tel: 44-56-48. Mgr.: W.A. Green.  
Home office: Australia.

EMPTY CARTRIDGES, CASSETTES & REELS

Greencorp Magnetics Ltd., 10/42 Pinkas St., Tel Aviv. Tel: 44-56-48. Mgr.: W.A. Green.  
Home office: Australia.

Audio: 8-tr., cassette, open reel.

LABELS & SLEEVES

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Shirley Schmidt; Mktg. Dir.: Alan M. Feinberg.

TAPE, BLANK LOADED & RAW

C B S Recs. Ltd., PO Box 681, Tel Aviv 61000; 50 Thon St., Industrial Zone, Holon 58811. Tel: (03) 84-01-91. Cable: COLRECORD. Telex: 33422. Mng. Dir.: Shirley Schmidt; Mktg. Dir.: Photo M. Feinberg.  
Audio: Blank—Cassette.

S. Getter (Photo) Ltd., PO Box 16301, 73 Ibn Gvirol St., Tel Aviv. Tel: 22-11-48. Telex: 892. Mng. Dir.: P. Heger.  
Audio: Blank—Compact-cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Greencorp Magnetics Ltd., 10/42 Pinkas St., Tel Aviv. Tel: 44-56-48. Mgr.: W.A. Green.  
Home office: Australia.

Audio: 8-tr., cassette, open reel.  
Video: 1/2" EIAJ open reel.

TAPE DUPLICATING & PROCESSING EQUIPMENT

Comhol Ltd., PO Box 33345, 20 Merkhaz Ba'alei Melacha, Tel Aviv. Tel: (03) 28-20-31, 41-03-40. Telex 341118 X 5518. Mng. Dir.: Eddie Wiegenfeld.  
Audio: High speed duplicators, 8-tr. & cassette loaders & tape exercisers.  
Brand names: Audiomatic, Electro Sound, Pentagon, Trackmaster.

● accessories manufacturer

Greencorp Magnetics Ltd., 10/42 Pinkas St., Tel Aviv. Tel: 44-56-48. Mgr. W.A. Green.  
Home office: Australia.  
Product: Carrying & storage cases, cleaners, demagnet-brushes, 45 rpm adaptors, head cleaners, demagnetizers, leader & splicing tape.

● store fixtures & merchandising aids manufacturer

Greencorp Magnetics Ltd., 10/42 Pinkas St., Tel Aviv. Tel: 44-56-48. Mgr. W.A. Green.  
Home office: Australia.  
Product: Divider cards

ITALY

Population: 56,009,000  
Rate of exchange: \$1 (US) = 885 lire  
Per capita income: \$2,143.  
No. of homes with record players: 5,000,000.  
Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Easter, Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), May 23 (Ascension Day), June 2 (Anniversary of the Republic), June 13 (Corpus Christi), June 29 (St. Peter & Paul), August 15 (Assumption), November 1 (All Saints' Day), November 4 (National Unity Day), December 8 (Immaculate Conception), December 25, December 26 (St. Stephen's Day)

RECORDS:

Records: sold domestically including imports (retail value): LP's 1975—13,000,000 units, \$46,428,000. EP's 1975—320,000 units, \$380,000. Singles 1975—21,000,000 units, \$1,500,000.  
Records, record blanks & pre-recorded media imported from USA: 1975—\$2,263,281.  
Records exported to USA: 1975—1,364,092 units, \$2,012,187.  
Average retail price per record (including 12% AVT): LP's—\$6.84, singles—\$1.55.  
Stereo sales: 93% of total.  
Record club sales: 5% of total.  
Discounting: frequent.  
Type of distribution: Manufacturer-to-wholesaler-to-retailer system predominates, but some major companies have switched to the manufacturer-to-retailer system.  
Type of promotion: Radio and television still predominate. Commercial stations offer great promotional capabilities. Discos are good promotional media. Trade and popular periodicals, as well as jukeboxes, continue to provide means for promoting recorded material, but are available to a smaller number of consumers.

Jukeboxes: 20,000.

TAPE:

Market: Cassettes are preferred. Most 8-tr. recordings are sold for automobile decks. Open reel sales are insignificant.  
Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1975—3,124,000 units, \$11,158,000. Cassette 1975—6,800,000 units, \$24,285,000.  
Blank tape sold domestically (retail value): Cassette 1975—30,000,000 units, \$54,571,000.  
Average retail price per tape: 8-tr. & cassette—\$6.84.

IMPORT/EXPORT REGULATIONS:

No customs are charged to members of the Common Market, but an AVT must be paid on imports from all countries. Currently, in order to help stabilize a fluctuating rate of exchange, 50% of the payment owed for imports is held on deposit for 90 days without interest by the Bank of Italy

Germano Ruscitto

● record & tape manufacturers/distributors/importers

A T A, see RCA.  
Ace of Clubs, see Decca.  
Ace of Diamonds, see Decca  
Adam's Rib, see Emmet  
Aguamanda Recs. SrL, Largo Cairoli 2, 20121 Milan. Tel (02) 803.750. Local branch: Int'l Dept., Via Montepoleone 29. Tel. (02) 782.159.  
Albatros, see Sciascia.  
America Recs., Galleria del Corso 2, 20122 Milan. Tel. (02) 704.006. Chief Exec. Angeramo Nunzia, Gen. & Sales Mgr., Samele Giovanbattista.  
Amico, see RCA.  
Angel, see EMI.  
Angelita, see RCA.  
Antoniano, see Ri-Fi.  
Archiv, see Phonogram.  
Archivi Sonori, see Bella Ciao & Ariston.  
Arcobaleno Rec., Viale Bianca Maria 5, 20122 Milan. Tel. (02) 795.666, 701.719.  
Area, see Studio G.  
Argo, see Decca.

Ariete, see Carosello & Ricordi.  
Aris Eds. Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311.979, 312.296. Cable: DISCARIS. Artistic Dir.: Aldo Pomilia; Musical Adviser & Label Mgr.: Claudio Tallino.  
Labels: (Owned) Aris; (licensed) Central Park (Brazil), Martin Meyer (Argentina), Productura Musical (Venezuela), Satril (UK), (distributed—not licensed) Dany, Peerless (UK), Picci, Pinciana.  
Int'l reps.: Argentina (Martin Meyer), Brazil (Central Park), Spain (Columbia), Venezuela (Productura Musical).  
Ariston SRl (IFPI), Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel. (02) 984.6974. Telex 35466. Pres.: Alfredo Rossi; Sales Mgr. Riccardo Benini; Int'l Mgr.: Graham Johnson. (Distributed by Ricordi)  
Branch: 00195 Rome, Via Cantore 17, Tel: (06) 386.259.  
Labels: (Owned) Ariston, Auditorio Classico, Jazz Story, Oxford, (licensed domestic) Archivi Sonori, Dischi del Sole, Linea Rossa, L'Orchestra; (licensed foreign) Columbia (Spain), H&L (USA).  
Int'l reps.: Argentina (Sicamericana), Brazil (Chantecler), Canada (Nerucci), Chile (Banglad), Japan (King), Peru (Sono Flavica), Portugal (Radio Trunfo), Spain (Columbia), Switzerland (Musikvertrieb), Venezuela (Promus). (SEE ADVERTISEMENT)  
Arpa, see Rondinella.  
Ars Nova, see Sciascia.  
Ascolto, see CGD.  
Asylum, see WEA.  
Atlantic, see WEA.  
Atlas Recs., Corso Buenos Aires 10, 20124 Milan. Tel: (02) 271.5972. Pres. & Gen. Mgr.: Alessandro Coppola; Press & Promo. Mgr.: Daniela Festari.  
Labels: (Owned) Atlas, Clover; (licensed) Belsize (UK). Auditorio Classico, see Ariston.  
Baby Recs. SrL, Piazza Della Repubblica 26, Milan. Tel. (02) 657.1402/1491. Pres. & Gen. Mgr. Freddy Naggiar; Artistic Dir.: Michelangelo La Bionda.  
Labels: (Owned) Baby, (licensed) Yep; (distributed—not licensed) CRAMPS. (SEE ADVERTISEMENT)  
Bazar SRl, Via Manfredi 5, 42100 Reggio Emilia. Mng. Dir. & Gen. Mgr. Luigi Rinaldi; Sales Mgr.: Paolo Passamonte.  
Labels: (Owned) Bazar, Record Executive.  
Beat Recs. Co. SRl (IFPI), Via Filippo Nicolai 16, 00136 Rome. Tel. (06) 348.497, 347.139. Gen. Mgr.: Franco de Gennari; Int'l Mgr. Luciana Morello. (Distributed by Fonti-Cetra).  
Labels: (Owned) Beat, Pentaphon, Perladisc, Pony Recs., (represented) Amphonc (UK), ECAP (France), Eurobeat (UK), Euroson (UK), Show Business (Germany).  
Int'l rep.: UK (Eurobeat).  
Bella, see Phonotype  
Bella Ciao SRl (Eds.), Via Melzo 9, 20129 Milano. Tel: (02) 228.192. (Licensed to Ariston, distributed by Ricordi)  
Labels: (Owned) Archivi Sonori, Dischi del Sole, Linea Rossa.  
Bentler, see Guerrini.  
Big, see Studio 7.  
Bla Bla Recs. SrL, Galleria del Corso 2, 20122 Milan. Tel. (02) 796.149.  
Blu Recs. SRl, Piazza Mirabello 1, 20121 Milan. Tel. (02) 638.280. Gen. Mgr. Felice Piccarreda.  
Blue, see Ricordi.  
Blue Jean, see Spark.  
Bongiovanni Recs., Rizzoli 28, 40125 Bologna. Tel. (051) 225722. Gen. Mgr. Giancarlo Bongiovanni.  
Labels: (Owned) Bongiovanni, (distributed—not licensed) Mixtur (Germany).  
Int'l rep.: Germany (Mixtur).  
Broadway, see Ducale.  
Bus, see CGD.  
C A M (Creazioni Artistiche Musicali) SpA, Via Virgilio 8, 00193 Rome. Tel: (06) 382.021. Telex: 62374. Pres.: Giuseppe Campi; Gen. Mgr. Sergio Federici; A&R Mgr.: Giuseppe Giacchi; Sales Mgr.: Bruno Bianchi. (Distributed by RCA)  
Int'l branches: Australia, England, Germany, Japan, Spain, Sweden, USA.  
Int'l reps.: Belgium (Pema in France), Brazil (Arlequin), Canada (Experience), France (Pema), Switzerland (Campana).  
C B S Dischi SpA, Via Bocaccio 2, Milan. Tel: (02) 871.114, 890.562. Telex 34343. Mng. Dir. Jacques Ferrari; Opns. Dir. Ervin R. Veg.  
Labels: (Owned) CBS, Epic.  
C B S-Sugar, see CBS & CGD.  
C E D I, see Sciascia.  
C G D SpA (IFPI), Via Quintiliano 40, 20138 Milan. Tel. (02) 50.84. Telex: 35063. Pres. Ladislao Sugar; Mng. Dir.: Piero Sugar. Dirs.: G. Giannini, F. Crepax, S. Delor, S. De Gennaro.  
Labels: (Owned) Ascolto, Bus, CGD, Clan Celentano, Derby, Record Bazar, VIP; (licensed foreign) ABC (USA), Brunswick (USA), Buena Vista (USA), CTI (USA), DJM (UK), Walt Disney (USA).  
C R A M P S (Club, Rec. Agency, Mgmt., Publicity, Show), Recs. SpA, Via Leopardi 14, 20123 Milan. Tel. (02) 865.871, 865.897. Gen. Mgr.: Gianni Sassi.  
Cadis, see Phonotype.  
Canadian American, see Produttori Associati.  
Canopo (Gruppo Ed.), Via A. Riboty 22, 00195 Rome. Tel: (06) 315.615, 35.69.606.  
Labels: (Owned) Canopo, Deneb, Flirt, Flower, Folk-music, Octopus; (represented) MP 2000 (France).  
Capitol, see EMI.  
Car Juke Box, Viale Bianca Maria 5, 20122 Milan. Tel: (02) 795.444, 74.90.835. (Distributed by Ricordi).  
Carosello CEMED Recs. & Tapes SrL (IFPI), Galleria del Corso 4, 20122 Milan. Tel: (02) 794.746. Cable: CURCIMU-SIC. Pres.: Giuseppe Gramitto Ricci; Gen. Mgr.: Mario Rapallo. (Licensed to Ricordi).  
Labels: (Owned) Ariete, Carosello, Costanza, Curci, Frog, Italian Yank, Mustang; (licensed) De-Lite, Pyramid, Roulette (all USA).  
Int'l reps.: Austria (Metronome), Benelux (Dureco in

Netherlands), Brazil (RGE/Fermata), Germany (Metronome).  
Catoxa, see Fonti-Cetra  
Cetra, see Fonti-Cetra.  
Charter, see WEA.  
Cicala, see Durium.  
Cieto-Video (Ed. Musicali), Galleria del Corso 2, 20122 Milan. Tel. (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti; Sales Mgrs. Dante & Virgilio Panzuti.  
Labels: (Owned) Play, VIP, Video; (licensed) Selected Sound (Germany), Tele-Music (France).  
Cinevox Recs. SpA (IFPI), Via Romeo Romei 15, Rome. Tel: (06) 311.280, 311.870. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr. Gianni Dell'Orso. (Licensed to Ricordi)  
Branch: Milan, Via Borgogna 7, Tel: (02) 701.107.  
Labels: (Owned) Cinevox, Rang.  
Int'l reps.: Belgium (Eurovox), Brazil (Top Tape), France (Barclay), Portugal (Imavox).  
City Rec., Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Gen. Mgr.: Alessandro Friggieri; Sales Mgr.: P. Gatti.  
Labels: (Owned) City, Metropoli, Recordmusic, Stage.  
Clan Celantano, see CGD.  
Classic For Pleasure, see EMI.  
Clover, see Atlas.  
Cobra, see Omnia.  
College, see Ri-Fi.  
Columbia, see EMI.  
Combo, see Record Serv.  
Come Il Vento SRl (Ed. Musicali & Discografiche), Via Montepoleone 29, 20121 Milan. Tel. (02) 700.725, 791.665. Gen. Mgr.: Michele del Vecchio. (Distributed by RCA)  
Corsair, see Sciascia.  
Costanza, see Carosello.  
Cotillion, see WEA.  
Cricket, see Fonti-Cetra.  
Cronache del Sud, see Fonola.  
Curci, see Carosello & Ricordi  
D D F, see Due Pl di Gianfranco Codà.  
D G, see Phonogram.  
D K F, see Due Pl di Gianfranco Codà.  
D S E Recs. (Ed. Musicali Edera di De Sanzuane Emilio), Casella Postale 103, 30100 Venice; Cannaregio 2954b, 30121 Venice. Tel. 924.431. Gen. Mgr.: Emilio De Sanzuane.  
Dany, see Pinciana.  
Decca Dischi Italia SpA (IFPI), Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Cable: Deccital. Gen. Mgr.: Romano Bacchini; A&R Mgr.: Paolo Tosi; Sales Mgr. Luigi Negro.  
Home office: UK.  
Labels: (Owned) Ace of Clubs, Ace of Diamonds, Argo, Decca, Eclipse, London, L'Oiseau Lyre, Telefunken, (licensed) Threshold (UK), Vega (France).  
Deneb, see Canopo.  
Derby, see CGD.  
Diapason sounds, see Ecofina.  
The Dig It Int'l Recs. Srl (IFPI), Corso Vittorio Emanuele 22 Milan. Tel. (02) 780.778.  
Label: (Represented) Right Ont (USA)  
Dire, Corso Venezia 7, 20100 Milan. Tel. (02) 700.027.  
Dischi del Sole, see Bella Ciao & Ariston.  
Discotheca Classica, see EMI.  
Discotheque, see Revival.  
Divergo SRl, Via G. Frua 24, 20146 Milan. Tel: (02) 485.270, 469.1896. Pres. Sergio Lodi.  
Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon. (Distributed by Ricordi).  
Labels: (Owned) Broadway, Ducale, EMI, Italdisc; (licensed) Anon (France), BWD, Charly (France), Enterprise (UK), Europa (Germany), Sonic (Germany). (SEE ADVERTISEMENT)  
Due Pl di Gianfranco Codà, Delle Vigne 1, Reano (Turin). Tel. (011) 932.711.  
Labels: (Owned) DDF, DKF, Folklore, Nastroeca.  
Int'l rep.: USA (Fiesta).  
Durium SpA (IFPI), Via Manzoni 40/42, 20121 Milan. Tel. (02) 701.008/705. Telex 25564. Pres. & Gen. Mgr.: Krikor Mintangian; A&R Mgr.: Aurelio Airoldi; Sales Mgr.: Amleto Silvestri; Int'l Mgr.: Elisabet Mintangian; Admin'r Giulio Galimberti.  
Labels: (Owned) Cicala, Durium, Sprint, Start; (licensed) Casablanca (USA), Jupiter (Germany); (distributed—not licensed) Wesley Int'l.  
Int'l reps.: Argentina (Sicamericana), Australia (Colossal), Belgium (Basart), Canada (Global, London), France (Pathe Marconi EMI), Germany (Deutsche Oversea, Hansa), Greece (Music Box), Jamaica (Federal), Japan (Cosdel), Lebanon (Societe Libanaise du Disque), Mexico (Discos & Cartuchos de Mexico), Netherlands (Basart), South Africa (Teal), Spain (Belter), Switzerland (Finsterwald & Cantacuzene), Turkey (Yasef Alguadis), Uruguay (Sicamericana), Venezuela (BASFI). (SEE ADVERTISEMENT)  
E D I G, see RCA.  
E D M, see Ducale.  
E M G (Discografica), Via San Sebastiano 16, 80134 Naples. Tel: (081) 452.597. Gen. Mgr.: Pasquale Liguori.  
Labels: (Owned) EMG, Jockey Club.  
E M I Italiana SpA, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 592.0751. Cable: EMIGRAM. Telex 64208. Mng. Dir.: John L. Bush; Deputy Mng. Dir.: Vittorio Magnoli; Mktg. Mgr. Marco Bignotti; Sales Mgr. Nerio Alunni; Local Pop Repertoire Dir.: Bruno Tibaldi.  
Labels: (Owned) Angel, Capitol, Classic For Pleasure, Columbia, Discotheca Classica, EMI, EMI Int'l, Emidisc, Harvest, Music for Pleasure, Odeon, Parlophone, Pathe Regal, Regal Zonophone, Seraphim, La Voce del Padrone; (distributed) Fida, PDU; (licensed) Arista (USA), MAM (UK), Magnet (UK), Melodiya (USSR), Motown (USA), Private Stock (USA), Prodigal (USA), Purple (UK), RAK (UK), Red Bus, Rocket (UK), Rolling Stone, Target (UK).  
Eclipse, see Decca.  
Ecofina SRl, Via Leopardi 8, 20123 Milan. Tel: (02)

86 90.121.806 125 Telex 32473. Chief Exec. Mourad Sabet  
**Factory: Milan**, Via Monviso 21 Tel (02) 314 766  
**Labels: (Owned)** Ecfonina, Diapasounds (SEE ADVERTISEMENT)  
 Edibi, see Sviluppo Discografico del Mezzogiorno & RCA  
 Eldorado, see Guerrini  
 Elektra, see WEA  
 Ellecci, see Interbeat  
 Emidisc, see EMI  
 Emilia, see Publilart  
 Emmeti Eds. Discografiche SpA, Corso Monforte 20, 20122 Milan Tel (02) 793 911, 792 780  
**Label: (Owned)** Adam's Rib  
 Epic, see CBS  
 Equipe Dischi Srl, Via Enrico Toti 4, 20123 Milan Tel (02) 435.093.  
 Erre (Dischi) Srl, Piazzale Clodio 12 00193 Rome Tel 381 801 81 07 095  
 Euromusic, see Fonit Cetra  
 Excelsius, see Fonit Cetra  
 F M A Srl (Fd Musicali & Discografiche), Galleria del Corso 2, 20122 Milan. Tel (02) 796 823, 796 266  
 Fans, see Phonotype  
 Fare, see SASEA  
 Feeling Rec Italiana SpA, Via Bersezio 7, 10152 Turin Tel (011) 287 829, 850 776 Dir Danilo Girardi, Gen Mgr Renato Pent  
 Fiammetta's see Stereomaster  
 Fida, see FMI  
 Fiorucci SpA, Via G di Vittorio 32 20094 Corsico (Milan) Tel (02) 44.82 Pres Elio Fiorucci, Import, Export & Promo Mgr. Claudio Colacicco.  
**Int'l branch: USA**  
 Flag, see Studio 7  
 Flirt, see Canopo  
 Florence Int'l Via Camillo Cavour 60, 50129 Florence Tel (055) 216 645 Cable FLINT Gen Mgr Roberto Bartoli (Distributor/Importer)  
 Flower, see Canopo  
 Folk Club, see Sax.  
 Folklore, see Due Pl di Gianfranco Coda  
 Folkmusic, see Canopo  
 Folk Studio, see Fonit-Cetra  
 Fonit-Cetra SpA (IFPI), Via Bertola 34, 10122 Turin Tel (011) 57.53. Pres Renato Zaccrone, Gen Dir Giuseppe Lamberto, A&R Dir Mario Zanoletti, Admin Dir Ettore Minoretto, Sales Mgr Luigi Arduino, Int'l Mgr Dante Notti  
**Branch: 20141 Milan**, Via G Meda 45 Tel (02) 843.2551-00153 **Rome**, Via Pietro Roselli 4 Tel (06) 58.06.159.  
**Labels: (Owned)** Cetra Cricket, Excelsius, Fonit, International, (distributed) Beat, Catoca, Euromusic, Folk Studio, Grog, Magma, Off Side, Paganmusic, Vanilla, Voom-Voom, (represented) Arrowtabs (UK), Bellaphon (Germany), Candide (USA), Carabine (France), Concord Jazz (USA), Fantasy (USA), Impact (Switzerland), Intermusic (Switzerland), Magnet (UK), Milestone (USA),

PWM-BHZ (Poland), Prestige (USA), Slovart Ozo (Czechoslovakia), Turnabout (USA), Vogue (France), Vox (USA).  
**Int'l reps.:** Australia (Carinia), Benelux (Vogue), Brazil (RCA), Bulgaria (Balkanton), Czechoslovakia (Slovart Ozo), France (Vogue), Japan (King), Poland (PWM-BHZ), Spain (Zafiro), Switzerland (Phonag), USA (Peters Int'l, Vox), Venezuela (BASFI).  
 Fonola Fonotecnica, Via Ariberto 21, 20123 Milan Tel (02) 84.84 626  
**Labels: (Owned)** Cronache del Sud, Fonola, Fonomatic Melody Souvenir  
 Fonomatic, see Fonola  
 Fonorama C A Rossi Srl, Via Barletta 11, 20141 Milan Tel (02) 53 92 392  
 Fontana, see Phonogram.  
 Frog, see Carosello & Ricordi.  
 General Music, Viale Liegi 41, 00162 Rome. Tel 850-358  
 Giurar Rec. (formerly Nannucci), Via Ciamician 3A, Bologna Tel (051) 221.437, 504 028 Telex 52483 Dir Giuseppe Nannucci, Gen Mgr Antonio Foresti, Servs Dir Bruno Generali  
**Labels: (Distributed—not licensed)** ESP (USA), Festival (France), Jazz Anthology (France).  
 Golden Rec, Via San Paolo 15, 20121 Milan Tel (02) 874 460 Owner & Prod'r Pericle Boschetti  
 Green Light, see Saar  
 Grog, see Studio G & Fonit-Cetra  
 Guerrini Ed, Via Mercato 3 20121 Milan Tel (02) 898.635, 873 865  
**Labels: (Owned)** Bentler Eldorado, The Rogers  
 Harmony, see Saar  
 Harvest, see EMI  
 Hello see Rondinella & RCA  
 Hi-Fi & Rec Center Srl, Via F. Cavallotti 8, 20122 Milan Tel (02) 593 396 Telex 35497 Gen Mgr Giovanni Bonandrini, Sales Mgr Franco Ratti (Distributor/Importer/Exporter)  
**Labels: (Distributed—Not Licensed)** A (UK), Alligator (USA), Amigo (Sweden), Arhoolie (USA), Attlaxeras (Sweden), Blue Goose (USA), Blues Classic (USA), Bomp Piedmont Skyline (USA), Calig (Germany), Circle (Germany), Classic Jazz Masters (Sweden), Dawn Club (Germany), Dharma (USA), Dragon (Sweden), Emanem (USA), FMP (Germany), Flying Fish (USA), Fretless (USA), ICP (Netherlands) Incus (UK), Jazz Society (Sweden), Max (Sweden), Mosaic (UK), Mountain Railroad (USA), Musica (France), Ogun (UK), Owl (France), PALM (France), Philo (USA), Queen Disc, RCA (France), Rarities (Denmark), Ridge Runner (USA), Rounder (USA), Sackville (Canada), Spottite (UK), SteepleChase (Denmark), Sun & Center of the World (France), Takoma (USA), Takoma/Briar (USA), Tangent (UK), Tax (Sweden), 360 Degree (USA), Timeless (Netherlands), Unitedis (France), VJM (UK), Vinyl (Germany), Wave (UK), Xanadu (USA), Yazoo (USA)  
 Horo Recs, Via Asiago 2, 00195 Rome Tel (06) 318 601 Pres & Chief Prod'r Aldo Sinesio, Gen Mgr Gianni Gualberto, Sales Mgr Fulvio Diaferia.

**Labels: (Distributed—not licensed)** EGO (Germany), Strata East (USA), Sun (France).  
 Humor, see Record Serv.  
 I A F (International Audio Film SaS di Ravelli Clementa & Fedeli Ornella), Via Zara 129, 25100 Brescia. Tel (030) 293.128, 41379, Gen Mgr Luigi Gallina, Sales Mgr. Leonardo Minutola  
 I O (International Org.), Vic. Borbhetto 20, Rome Tel: (06) 678.49 49 Telex 62319. Chief Exec. Riccardo Nicotia, Gen Mgr Mario Bonura, Sales Mgr Rosanna Guadagnino, PR Luigi Di Marco  
 I T, see RCA  
 Ictus Recs, c/o UPIPI, PO Box 59, Pistoia Gen Mgr Carl Luigi  
 Insieme Srl, Piazza Missori 3, 20123 Milan Tel (02) 799.515  
 Interbeat Srl Ed. Musicali, Via Alessio Narani 4, Rome. Tel (06) 532 767 Chief Exec & Gen Mgr. Giuseppe Cassia, Sales Mgr. Marialusa Cocca  
**Labels: (Owned)** Ellecci, Interbeat, Picci  
 International, see Fonit Cetra  
 Intingo Srl (Dischi), Piazza Mirabello 1, 20121 Milan. Tel (02) 651 753 Gen Mgr Riccardo Sanna, Pres Claudio Cerruti, Int'l Dept Paola Blandi Gaido (Distributed by Ricordi)  
 Italdisc, see Ducale & Ricordi  
 Italian Scout, see Sax.  
 Italian Yank, see Carosello  
 Itorm, see RCA  
 Jazz Story, see Ariston  
 Jockey Club, see EMG  
 Joker, see Saar  
 Jolly, see Saar  
 Jump Recs, Galleria del Corso 2, 20122 Milan. Tel (02) 705 231 Pres Luigi Ferracioli, Gen & Sales Mgr Dante Panzuti  
**Labels: (Owned)** Jump, Music Scene, (licensed) Themels (UK)  
**Int'l reps.:** Australia (Penjane), Austria (Vineta/Liveton/Bavariaton), Belgium (Multisound), Canada (Morning), France (Monde Melody/Presence), Germany (Vineta/Liveton/Bavariaton), Ireland (Lemmel), Netherlands (Multisound), New Zealand (Penjane), Portugal (Phonorecord), Scandinavia (Camp), South Africa (Music Publ'g Co.), Spain (Phonorecord), Switzerland (Vineta/Liveton/Bavariaton) UK (Lemmel)  
 Junghans, see Phonotype  
 K 2 Rec, Via Caboto 16, 41100 Modena Tel (059) 332 568 Gen. Mgr.: Remo Pecorari  
 Kansas & Lunapark, Viale Maino 34, 20129 Milan Tel (02) 278 118  
**Labels: (Owned)** Kansas, Lunapark  
 Kappa-O, see Phonotype  
 Kings of Classic, see Omnia  
 Kings of Jazz, see Omnia  
 King Universal SpA, Via Egiziacca a Pizzo Falcone 41/A, 80132 Naples. Tel (081) 401 226  
 L D C Audiovisivi, Corso Francia 214, 10096 Leumann (Tu-

## FOR YOUNG INDEPENDENT RECORD COMPANIES and PRODUCERS YOUR ITALIAN OUTLET IS

# Ariston

## A COMPLETE INDUSTRIAL CYCLE

HEAD OFFICE:

Via M. Gorki, 21-20098 SAN GIULIANO MILANESE

Tel. (02) 9846974 5/6/7/8

BRANCH OFFICE:

Via Cantore, 17-00100 ROME tel. (06) 390211

Cables: ARISTONMUSIC

Telex: 35466 ARISTON



DURIUM S.p.A. - Via Manzoni, 40/42 - Milano - Italy

rin). Tel: (011) 95.80.555. Gen. Mgr.: Giuseppe Tabarelli; Sales Mgr.: Pietro Semprini.  
**Label: (Owned) LDC.**  
 L G, see Studio 7.  
 Laboratorio, see Produttori Associati.  
 Las Vegas, see Sidet.  
 Leondisco, see Phonotape.  
 Leonsolco, see Stereomaster.  
 Linea Rossa, see Bella Ciao & Ariston.  
 London, see Decca.  
 La Luna, see Produttori Associati & Ricordi.  
 Lunapark, see Kansas.  
 M G M, see Phonogram.  
 M R C, see Spark.  
 Magma, see Studio G & Fonit-Cetra.  
 Melody, see Fonola.  
 Menta, see Sax.  
 Mercury, see Phonogram.  
 Messaggerie Musicali SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Owner & Pres.: Ladislao Sugar, Gen. Mgr.: Sergio de Gennaro; Sales Mgr.: Mario Paroletti. (Distributor).  
**Branches:** Bari, Bologna, Catania, Florence, Genoa, Naples, Padua, Pescara, Rome, Turin.  
**Labels: (Distributed) ABC, Aquamanda, Asylum, Atlantic, Atlas, Bradley's, Brunswick, Buena Vista, CBS, CGD, CTI, Cadet, Checker, Chess, Clan, Derby, Dig It, DiscoPiu, Disneyland, Elektra, Eleven, Epic, Feeling, General Music, Gull, Insieme, Invictus, Janus, Kudu, Leitam, Libra, Love, Monument, Neighborhood, Oceania, Philadelphia Int'l, Polaris, Reprise, Rizzoli Film, Senn Sound, Smash, Spark, Splash, Super Five, Swan Song, Variety, WEA, Warner Bros.**  
 Metropoli, see City.  
 Millenote, see Sidet.  
 The Morgans, Via Marchesi Imperiali 26a, Manduria. Tel: (099) 671.598. Gen. Mgr.: Enzo Morgante; Sales Mgr.: Anthony G. Morgante.  
 Music, see Saar.  
 Music for Pleasure, see EMI.  
 Music Power, see Saar.  
 Music Scene, see Jump.  
 Mustang, see Carosello & Ricordi.  
 Napoleon, see Omnia.  
 Nastroteca, see Due Pl di Gianfranco Coda.  
 New Jazz Collection, see Sciascia.  
 Numero Uno SpA, Galleria del Corso 2, 20122 Milan. Tel: (02) 799.331/127. Cable: NUMERUNO. Pres.: Giuseppe Ornato; Gen. Mgr.: Antonio Coni. (Distributed by RCA).  
**Int'l rep.:** Worldwide (RCA).  
 O K, see Phonogram.  
 Octopus, see Canopo.  
 Odeon, see EMI.  
 Off, see Produttori Associati.  
 Off Side, see Fonit-Cetra.  
 L'Orseau Lyre, see Decca.  
 Omnia SpA (IFPI), Galleria del Corso 4, 20122 Milan. Tel: (02) 702.464, 701.168.

**Labels: (Owned) Cobra, Kings of Classic, Kings of Jazz, Napoleon, Omnia, Showbusiness Kings.**  
**Int'l reps.:** Belgium (AFM), France (RCA), Germany (Alfa), Switzerland (Finsterwald & Cantacuzene).  
 Orange, see Spark.  
 L'Orchestra, see Ariston.  
 Oxford, see Ariston.  
 P C C, see Pro Civitate Christiana.  
 P D U Italiana SpA (IFPI), Via Senato 12, 20121 Milan. Tel: (02) 790.971, 783.114. Telex: 25111. Pres.: Giangiorgio Spiess; A&R Dir.: Roy Tarrant; Mgr.: Vittorio Buffoli. (Distributed by EMI)  
**Home office:** Switzerland.  
**Labels: (Owned) PDU, (licensed) Keltia 3 (France), Ohr (Germany).**  
**Int'l rep.:** Worldwide excluding Switzerland (EMI).  
 Paganmusic Srl/Eleven Music Co. Srl Ed. Musicali & Discografica, Via Correggio 27, Milan. Tel: (02) 482.456, 656.553. Gen. Mgr.: Aldo Pagani. (Distributed by Fonit-Cetra).  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Penny, see Ri-Fi.  
 Pentaphon, see Beat.  
 Perladisc, see Beat.  
 Philips, see Phonogram.  
 Phonogram SpA (IFPI), Via Borgogna 2, 20122 Milan. Tel: (02) 796.541. Cable: COMINFON. Telex: 26140. Mng. Dir. & Gen. Mgr.: Alain C. Trossat; Sales Mgr.: Giorgio Pertici; Admin'r: Luigi Sanvito.  
**Labels: (Owned) Archiv, DG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) OK, Pierrot, UIM; (licensed) Capricorn (USA), Charisma (UK), Chess (USA), Chrysalis (UK), Cube (UK), GTO (UK), Honeybee (USA), Metro (Germany), Oyster (UK), Pablo (USA), RSO (UK), State (UK), 20th Century (USA).**  
**Int'l reps.:** Worldwide (Phonogram, Polydor). (SEE ADVERTISEMENT)  
 Phonorama, see Stereomaster.  
 Phonotape Rec. dei Flli. Esposito SnC, Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. (Distributed by RCA).  
**Labels: (Owned) Cadis, Fans, Kappa-O, Leondisco, Phonotype, Universal; (distributed) Bella, Junghans.**  
**Int'l reps.:** Australia (Minstrel), Canada (International Rec'g), Japan (King), USA (L. Rossi), Venezuela (Radio Capri).  
 Picci, see Interbeat.  
 Pierrot, see Phonogram.  
 Pinciana Music Srl (IFPI), Via Giovanni Branca 35, 00153 Rome. Tel: (06) 578.776.  
**Labels: (Owned) Dany, Pinciana.**  
 Play, see Cielo-Video.  
 Playphone, see Ricordi.  
 Polaris, Piazza Segrino 6/B, 20159 Milan. Tel: 688.1334.  
 Polydor, see Phonogram.  
 Pony Recs., see Beat.  
 Premier, see Publilart.  
 Presence, see RCA.

Primary, see Ri-Fi.  
 Pro Civitate Christiana (Ed. Fonografiche & Musicali), Cittadella Cristiana, 06081 Assisi. Tel: (075) 812.234, 812.410. Dir.: Nora Cervi; Gen. Mgrs.: Adelaide Vaccira, Nena Loffredo; Sales Mgr.: Antonio Sartori.  
**Label: (Owned) PCC.**  
 Produttori Associati Srl (IFPI), Via General Fara 39, 20124 Milan. Tel: (02) 666.176. Pres.: Antonio Casetta. (Licensed to Ricordi).  
**Labels: (Owned) Canadian American, Laboratorio, La Luna, Off, Produttori Associati.**  
 Publilart Srl, Via Manfredi 5, 42100 Reggio Emilia. Tel: (0522) 36825. Mng. Dir.: Leda Ferranini; Gen. Mgr.: Ivano Burani; Sales Mgr.: Paolo Passamonte.  
**Labels: (Owned) Emilia, Premier.**  
 Publidisco, see Ri-Fi.  
 Pull Srl, Via della Camilluccia 701, 00135 Rome. Tel: (06) 32.73.050.  
**Int'l rep.:** (UK) Pye.  
 Quadrifoglio Int'l, see Sciascia.  
 Queen Disc, see Hi-Fi.  
 R C A SpA, PO Box 7158, 00100 Rome: Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. Pres.: Giuseppe Ornato; Int'l Label Mgr.: Carlo Basile.  
**Home office:** USA.  
**Labels: (Owned) RCA Int'l, RCA Italiana, RCA Original Cast, Red Seal, Toscanini Edition, Victor, Victrola, Vista; (distributed) ATA, Amico, Angelita, CAM, Come Il Vento, EDIG, Edibi, Hello, IT, Itorm, Numero Uno, Phonotype, Presence, Sidet group, Tomorrow, Ultima Spiaggia; (licensed) BTM (UK), Erato (France), Evolution (USA), Flying Dutchman (USA), Grunt (USA), Neon (UK), Rapple (USA), Track (USA).**  
**Int'l rep.:** Worldwide (RCA).  
 R R C (Roman Rec. Co.) Srl, Via San Martino della Battaglia 3, 00185 Rome. Tel: (06) 49.56.682/366.  
 R T Club, see Record Serv.  
 Radio Recs., see Sidet.  
 Rang, see Cinevox.  
 Realmusic, see Ricordi.  
 Record Bazar, CGD.  
 Recordclam, see Sidet.  
 Record Executive, see Bazar.  
 Recordmusic, see City.  
 Record Serv. Srl, Via Stendhal 13, 20144 Milan. Tel: (02) 479.427, 42.24.757. Gen. Mgr.: Roberto Trevisan; Sales Mgr.: Paolo Trevisan.  
**Labels: (Owned) Combo, Humor, RT Club, Sympathy; (represented) Fiesta (USA), Marfer (Spain).**  
**Int'l reps.:** Australia (Minstrel), Canada (Leon Vellone), South Africa (L'Edicola Mico), Spain (Marfer), USA (Carosello, Fiesta).  
 Red Seal, see RCA.  
 Regal, see EMI.  
 Regal Zonophone, see EMI.  
 Reprise, see WEA.  
 Revival, Via Privata Denti 17, Bellano (Como). Tel: (0341) 81.250.

# ecofina

## MACHINERY DEPARTMENT

NUMBER ONE IN BOXING MACHINE ● 40 COMPANIES AROUND THE WORLD ARE USING OUR MACHINE ● FOR BOXING MORE THAN 1.000.000 CASSETTES PER DAY ● SAVING 250 WORKERS SALARIES ● ASK FOR COMPLETE INFORMATION

PS: We Are Looking For

A Good Distributor In The USA

## DUPLICATION DEPARTMENT

### SIDE A

- 1) **QUALITY:**  
GAUSS TELEFUNKEN EQUIPMENT
- 2) **QUANTITY:**  
UP TO 5.000.000 CASSETTES IN THE YEAR
- 3) **PRICE:**  
ALWAYS LESS THAN WHAT YOU EXPECT

### SIDE B

- 1) GRAPHIC ASSISTANCE
- 2) PRINTING FACILITY
- 3) DELIVERY IN YOUR WARE HOUSE IN ANY PART OF THE WORLD

FACTORY:

HEAD OFFICE: VIA LEOPARDI, 8 - 20123 MILANO

(Italy) - Tel. 8690121 - 806125

VIA MONVISO, 21 - 20154 MILANO

(Italy) - Tel. 314766 - 3182272

ecofina

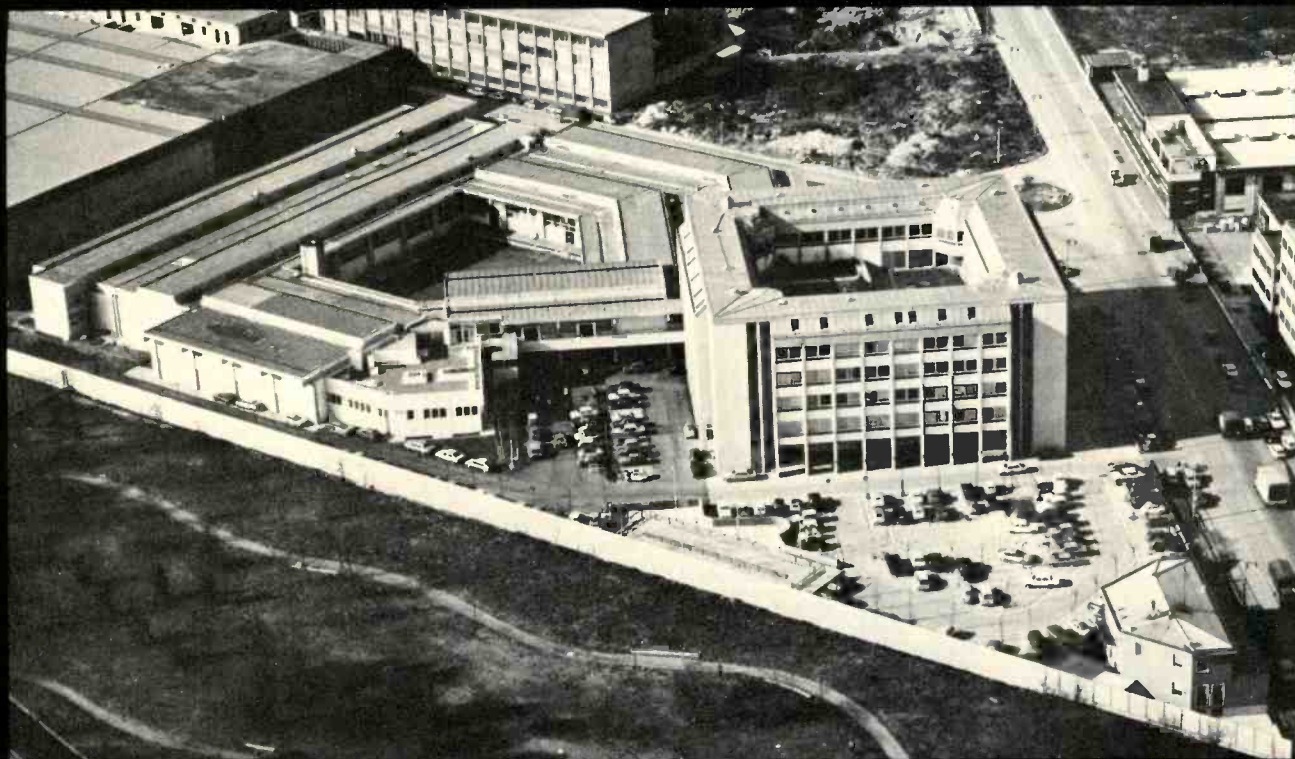


**the youngest independent  
italian record company  
with 25 years of experience**

**CGD**

**s.p.a.**

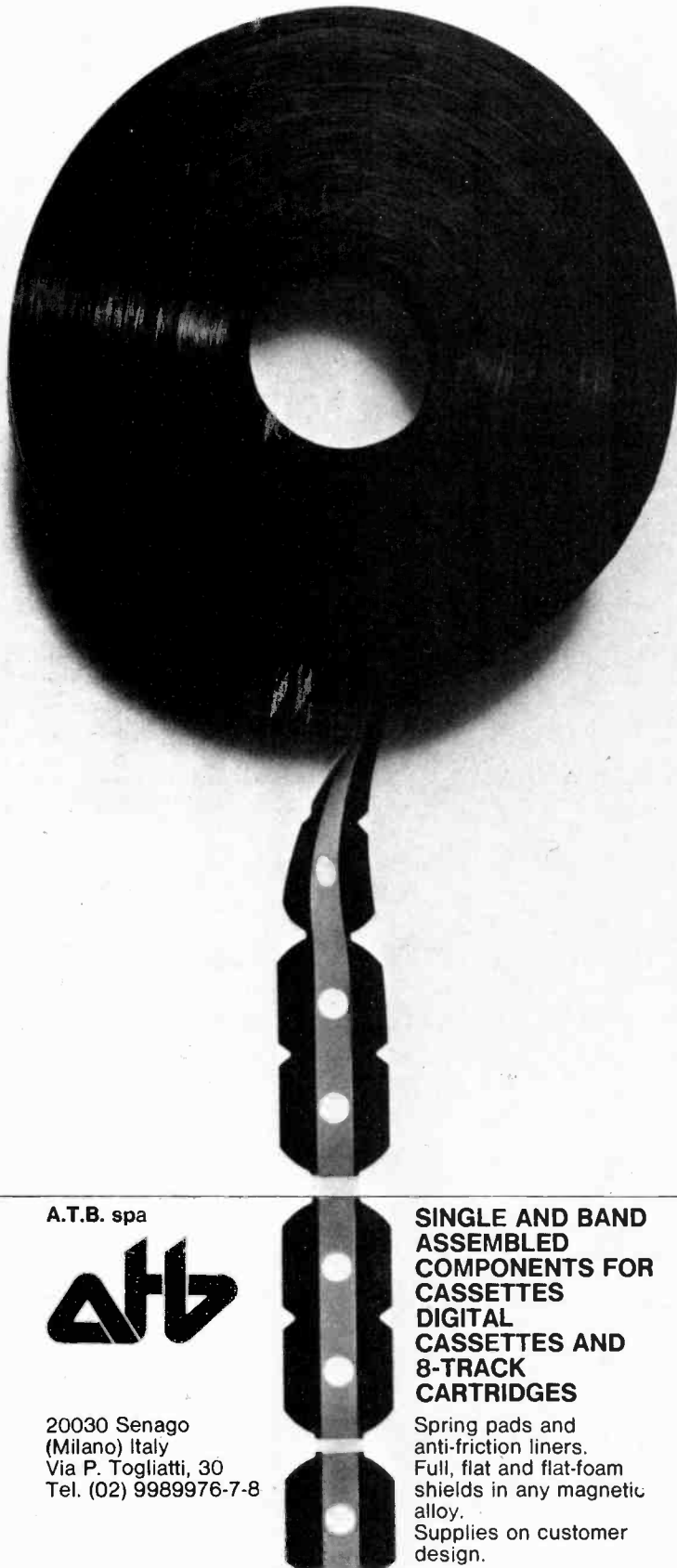
IF YOU ARE LOOKING  
FOR THE LARGEST  
THE STRONGEST  
AND MOST EFFICIENT  
DISTRIBUTION IN ITALY  
COME AND SEE US  
WE ARE BASED, AS ALWAYS, AT



**via quintiliano, 40  
20138 milan - italy  
phone 5084 - telex 35063**

# CASSETTES

## HIGH OUTPUT LEVELS



Design: A. Milani

A.T.B. spa



20030 Senago  
(Milano) Italy  
Via P. Togliatti, 30  
Tel. (02) 9989976-7-8

**SINGLE AND BAND  
ASSEMBLED  
COMPONENTS FOR  
CASSETTES  
DIGITAL  
CASSETTES AND  
8-TRACK  
CARTRIDGES**

Spring pads and  
anti-friction liners.  
Full, flat and flat-foam  
shields in any magnetic  
alloy.  
Supplies on customer  
design.

Labels: (Owned) Discotheque, Revival Baby, Revival Folk, Revival Pop.

Ricordi SPA (Dischi) (IFPI), Via Berchet 2, 20121 Milan. Tel. (02) 88 81. Cable: IDROCIR. Telex: 31177. Pres. Gianni Babini; Mng. Dir. Guido Rignano; Gen. Mgr. Lucio Salvini; Sales Mgr. Renzo Benini.

Labels: (Owned) Ricordi; (licensed domestic) Ariete, Carosello, Cinevox, Curci, Frog, La Luna, Mustang, Produttori Associati, Realmusic; (licensed foreign) Ariola America (USA), Barclay (France), Black Lion (UK), Blue Note (USA), Bronze (UK), Buddah (USA), Chelsea (USA), Chrysalis (UK), Coral (USA), ENJA (Germany), Hispavox (Spain), Hotlix (USA), Island (UK), Kama Sutra (USA), Liberty (USA), MCA (USA), Mainstream (USA), Manticore (UK), Pys (UK), Riviera (France), Roxbury (USA), Sonet (Sweden), Sunset (USA), Transatlantic (UK), United Artists (USA), Vanguard (USA), Virgin (UK); (distributed) Arston, Blue, Car Juke Box, Decca, ECM (Germany), Intingo, Italdisc, Playphone, Sonic.

Int'l reps.: Argentina (RCA), Austria (Amadeo), Bolivia (RCA), Brazil (RCA), Chile (RCA), Colombia (RCA), El Salvador (RCA), Germany (Metronome), Greece (Music Box), Japan (Polydon), Mexico (RCA), Netherlands (Dureco), Panama (RCA), Portugal (Imavox), Spain (Hispavox), Switzerland (Metronome), Uruguay (RCA), Venezuela (Disco de Moda).

Ri-Fi Rec. Co. SPA (IFPI), Corso Buenos Aires 77, 20124 Milan. Tel. (02) 27.36.41. Chm. Giovanni Battista Ansoldi; A&R Mgr. Antonio Ansoldi; Sales Mgr. Piero La Falce; Int'l Mgr. Gianfranco Finamore. Export. Luigi Fedele. Promo. Mgr. Wladimiro Albera.

Branch: **Rome**, Via A. Cantore 19. Tel. (06) 31.92.10. Contact: Gianfranco Soffiati.

Labels: (Owned) Antoniano, College, Penny, Primary, Publidisco, Ri-Fi, Variety; (licensed) Attack (UK), Contempo (UK), Continental (Brazil), Everest (USA), Formula (Brazil), Horse (UK), Miami (UK), Mooncrest (UK), Saga (UK), Springboard (USA), Surrey Int'l (UK), Trip (USA), Trojan (UK), Victor (Japan).

Int'l reps.: Argentina (RCA), Australia (Colossal), Austria (Amadeo, Phonodisc), Brazil (Continental), Canada (Global), Germany (Metronome), Greece (Music-Box), Israel (Gal Ron), Japan (King), Lebanon (SLD), Libya (El-Werfalli), Spain (Columbia), Switzerland (Disques-Office), UK (Contempo), USA (Carosello, Fiesta, Little, Peters Int'l), Venezuela (Disco de Moda). SEE ADVERTISE-  
MENT)

The Rogers, see Guerrini.

Rondinella Srl (Ed. Musicali), Via Carlo de Cesare 64, 80132 Naples. Tel. (081) 397.025, 394.664.

Labels: (Owned) Arpa, Hello (dist. by RCA), Stanford.

Rusty Recs., Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel. (02) 849.0283.

S D M, see Sviluppo Discografico del Mezzogiorno.

Saar Srl, Viale di Porta Vercellina 14, 20123 Milan. Tel. (02) 46.96.251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.

Labels: (Owned) Green Light, Harmony, Joker, Jolly, Music, Music Power, Signal, Up.

Sabrina, see Stereomaster.

Samantha Srl, Galleria del Corso 4, 20122 Milan. Tel. (02) 79.97.49, 78.44.40.

Labels: (Owned) Shark; (licensed) PPX (USA).

Sax Recs., P. Borsieri 41, 20159 Milan. Tel. (02) 688.4423/1348.

Labels: (Owned) Folk Club, Italian Scout, Menta.

Sciascia SaS (Ed.) (IFPI), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel. (02) 82.58.041. Pres.: Armando Sciascia; Sales Mgr. Sergio Sciascia.

Labels: (Owned) Albatros, Ars Nova, CEDI, Corsair, New Jazz Collection, Quadrifoglio, 6-Fasi Superstereo, Spider, Vedette, Way Out, Zodiaco; (distributed—not licensed) Arion, CIME, Dire, Ducale, ECP, Red, Universo Musica; (represented) Baerenreiter-Musicaphon (Germany), Baerenreiter-UNESCO (Germany), Chant du Monde (France), Christophorus (Germany), Folkways (USA), Harmonia Mundi (France), Lyra (Greece).

Int'l reps.: Argentina (Kenia), Belgium (Sonobel), Germany (Disco Center), Greece (Philodisc), Switzerland (Phonag).

Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan). Tel. (02) 32.82.368/337.

Labels: (Owned) Senn, Vis.

Seraphim, see EMI.

Shark, see Samantha.

Showbusiness Kings, see Omnia.

Sidet Ed. Srl, Piazzetta Pattari 2, 20122 Milan. Tel. (02) 804.818, 861.165. Cable: MILLENOTE. Pres.: Emanuele Daniele; Gen. Mgr.: Franca Daniele; A&R Mgr.: Mario Mellier; PR: Luciana Medini. (Distributed by RCA).

Int'l branch: Germany, Mozart Ed.

Labels: (Owned) Las Vegas, Millenote, Radio Recs., Recordclan, Telespazio, Tickle.

Signal, see Saar.

Sirio, see Sviluppo Discografico del Mezzogiorno.

6-Fasi Superstereo, see Sciascia.

Smash, Via Umberto Moricca 33, 00167 Rome. Tel. 638.4369.

Sonic, see Ricordi.

Sorriso Rec., Via F. Battiato 28, 95124 Catania. Tel. 220.437. Gen. Mgr.: Ignazio Privitera.

Int'l reps.: Australia (Zappia-Ciani Minstrel), Canada (Leon Vellone), USA (Tommaso Salomone).

Souvenir, see Fonola.

Spark Italiana Srl (IFPI), Piazza dei Liberty 2, 20121 Milan. Tel. (02) 796.180. Mng. Dir.: Alberto Carisch; Sales Mgr.: Romeo Frumento; Admin.: Mrs. J. Olmi.

Labels: (Owned) Blue Jean, MRC, Orange, Spark.

Spider, see Sciascia.

Splash SaS, Via Enea Zanfagna 7, Naples. Tel. (081) 635.183, 627.222. Chief Exec.: Peppino di Capri; Gen. Mgr.: Giuseppe Faiella.

Sprint, see Durium.

Stage, see City.

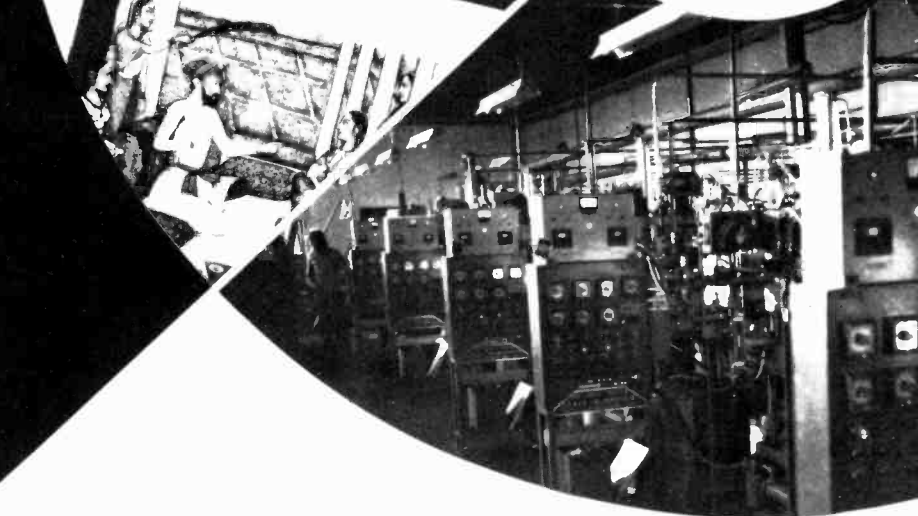
Stanford, see Rondinella.

Starmaker, see Stereomaster.

Start, see Durium.

# DUCALE

Ducale spa Industrie musicali  
 21020 Brebbia (Italy) via per Cadrezzate 5  
 Phone: (0332) 77.01.89/77.07.84  
 Telex: 38231  
 Cable: Ducalemusic



the two faces  
 of  
**DUCALE**



COGRAF - LAVENO

## LABELS

A modern European organization for:  
 Record & Tape Production  
 Distribution of foreign catalogues  
 Music Publishing  
 Custom Pressing & Duplication

**OWNED:**  
 DUCALE - POP  
 DUCALE - FOLK  
 DUCALE - CLASSIC  
 EDM - OPERETTAS  
 BROADWAY VARIETY

**LICENSED:**  
 ARION CLASSIC  
 ARION FOLK  
 CHARLY RECORDS  
 EUROPA



CLASSICAL  
CONTEMPORARY MUSIC  
(Nova Musicha series)

John Cage  
Juan Hidalgo  
Robert Ashley  
Walter Marchetti  
Paolo Castaldi  
Cornelius Cardew  
Costin Miereanu  
Martin Davorin Jagodic  
Gruppo di improvvisazione  
Nuova Consonanza  
Miguel Angel Coria  
Alvin Lucier  
Petr Kotik  
David Tudor  
Horacio Vaggione

CONTEMPORARY MUSIC  
(DIVerso series)

Arza Anaiak  
Derek Bailey  
Fernando Grillo  
Jesus Villa-Rojo  
Demetrio Stratos  
Steve Lacy  
Patrizio Fariselli  
Paolo Tofani

POP ARTISTS

Area  
Eugenio Finardi  
Arti & Mestieri  
Alberto Camerini  
Canzoniere Del Lazio  
Venegoni & Co.

General Manager:  
Luigi Gianni Sassi

Cramps Records  
Copyright Memoria S.p.A.  
via Leopardi, 14  
Ph. (02) 876689/865871  
Milan Italy

Stereomaster, Galleria del Corso 2, 20122 Milan. Tel: (02) 790.096. Owner: Giuseppina Bagatta; A&R: Giuseppe De Vecchi; Prod'n: Sandra Crosignani; Press & Pub: Ivonne Saltarelli.

**Labels: (Owned)** Fiammetta's, Leonsolco, Phonorama, Sabrina, Starmaker, Stereomaster.

Stop Recs., Via Vittorio Montiglio 7, 00168 Rome. Tel: (06) 628 0210. Gen. Mgr.: Pietro Perdoni.

Storm, see Sviluppo Discografico del Mezzogiorno.

Stradivarius Club, Via Stradivari 8, 20131 Milan. (Importer)

La Strega Rec., Via San Lucifero 41, 09100 Cagliari, Sardinia. Tel: (070) 668.291, 667.769. Mng. Dir.: Margello Mazzella; Gen. Mgr.: Pierpaolo Pisano; Mgr.: Giancarlo Colombo.

Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa. Tel: (010) 301.920, 369.723. Pres.: G.B. De Scalzi; Gen. Mgr.: Gianni Basilio.

**Labels: (Owned)** Grog, Magma (both distributed by Fonit-Cetra); Area.

**Int'l reps.:** France (Arabella), Germany (Ariola Eurodisc), USA (Peters Int'l).

Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643.

**Labels: (Owned)** Big, Flag, LG, Studio 7.  
Suono Recs. Srl, Via Manin 111, 30174 Venice-Mestre. Tel: (041) 984.991, 972.229. Dirs.: Tony Tasinato, Alfredo Tisocco.

Sviluppo Discografico del Mezzogiorno SpA, Via dei Fiorentini 21, 80133 Naples.

**Labels: (Owned)** Edibi, SDM, Sirio, Storm.

Sympathy, see Record Serv.

Telefunken, see Decca.

Telespazio, see Sidet.

Tickle, see Sidet.

Tomorrow, see RCA.

Toscanini Edition, see RCA.

Transex Srl, Via Cappellari 3, Milan. Tel: (02) 897.645.

Cable: TRANSEXPOR. Telex: 34405. Gen. Mgr.: Edip Saban. **Local branch:** Via Dogana, 20123 Milan. Tel: (02) 862.730. (Distributor/Importer/Exporter)

**Label: (Imported)** Melodiya (USSR).

U I M, see Phonogram.

Ultima Spiaggia, see RCA.

Unifunk Srl, Corso di Porta Romana 106, 20122 Milan. Tel: (02) 54.63.756.

**Int'l reps.:** Austria (Ariola-Eurodisc), Belgium (Canon), France (Arabella), Germany (Ariola-Eurodisc), Ireland (Contour), Japan (Herald), Luxembourg (Canon), Netherlands (Canon), Portugal (Ariola-Eurodisc), South Africa (Arrowtabs), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc), UK (Arrowtabs), USA (Capitol).

Universal, see Phonotype.

Up, see Saar.

V I P, see CGD & Cielo-Video.

Vanilla Recs. Srl, Via Vittorio Veneto 7, 00187 Rome. Tel: (06) 463.294. Gen. Sec'y: Alessandra Perlusz; Artistic Co-ord.: Alberigo Crocetta. (Distributed by Fonit-Cetra).

**Int'l reps.:** Brazil (RCA), France (Pema), Germany (WEA), Japan (CAM), Spain (Zafiro).

Variety, see Ri-Fi.

Vedette, see Sciascia.

Vertigo, see Phonogram.

Verve, see Phonogram.

Victor, see RCA.

Video, see Cielo-Video.

Victrola, see RCA.

Vis, see Senn Sound.

Vista, see RCA.

La Voce del Padrone, see EMI.

Voom-Voom, see Fonit-Cetra.

WEA Italiana SpA (IFPI), Galleria del Corso 4, 20122 Milan. Tel: (02) 708.425. Cable: WEAMIL. Telex: 35224.

Mng. Dir.: Giuseppe Velona  
**Branch: 00195 Rome**, Via Cantore 17. Tel: (06) 359.95.26, 388.317.

**Home office:** USA, WEA Int'l.

**Labels: (Owned)** Asylum, Atlantic, Charter, Cotillion, Elektra, Reprise, Warner Bros.; (licensed) Bearsville (USA), Big Tree (USA), Curton (USA), DiscReet (USA), Little David (USA), Nempereor (USA), Swan Song (UK), Yes (UK).

W J R, see Yep.

Warner Bros., see WEA.

Way Out, see Sciascia.

Wesley Int'l, see Durium.

Yep Rec., Via della Giuliana 44, 00195 Rome. Tel: (06) 389.361.

**Int'l dept.:** Via Montenapoleone 29, 20121 Milan. Tel: (02) 782.159, 700.725, 791.665. (Licensed to Baby)

**Labels: (Owned)** WJR, Yep.

Zodiaco, see Sciascia.

● **music publishers**

Aberbach (Roma) Ed. di Musica, see RCA.

Acqua Azzurra (Ed. Musicali), see Numero Uno.

Adora Ed. Italia, see Cielo-Video.

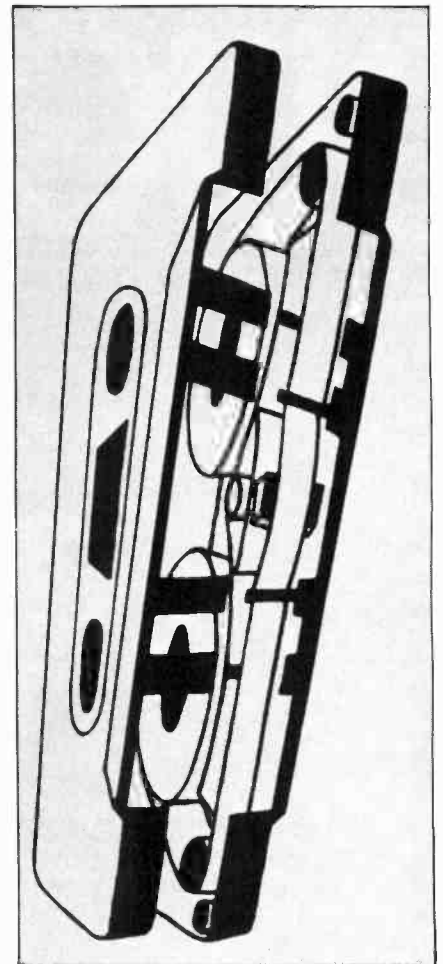
Adriatica, see Sugarmusic.

Aguamanda Eds. Musicali Srl, Largo Cairoli 2, 20121 Milan. Tel: (02) 803.750. **Local branch:** Int'l Dept., Via Montenapoleone 29, 20121 Milan. Tel: (02) 782.159.

Alfiere/Esedra Ed. Musical Srl (Intersong Italiana Srl), Via Meravigli 14, 20123 Milan. Tel: (02) 803.309, 890.306, 86.90.192. Cable: SINFONIA. Pres.: Alain Trossat; Mng. Dir.: Gianni Bortolli; Gen. Mgr.: Pieter Keun.

**Home offices:** Germany, Intersong Int'l; Netherlands, Artemis.

**Int'l firms represented:** Andustin (USA), Arnel, Berna, Big Secret (UK), Big Shorty (USA), Hamilton Bohannon (USA), Brown Sound (USA), CTA (UK), Carlin (UK), Charlotte (UK), Cherry (UK), Crited (USA), Eumir Deodato, Diagonal (USA), Dough Boy (USA), Dynatone (USA), Fort Knox, Fuse (UK), Gentoo, Golo (USA), Hansaatic—Leo Leandros (Germany), Harbar (UK), Hazy, Hit & Run (UK), Hudson Bay, Iton (Germany), Jadar (USA), Jay & Cee, Jimpire, Kenya, Little Fugitive (USA), Luckyu, Magnet (UK), Martin-Coulter (UK), Mews (UK), Midland (USA), Midsong (USA), Mighty



**Today,  
Italian quality  
is less  
expensive.**

- Compact cassettes, 8 track cartridges, component parts and accessories to assemble.
- CO easy to be opened.
- Compact cassettes, rolled up in different length.
- Boxes.
- 8 track cartridges. The whole production available in various colours.
- Production and sale of dies.
- Advice about the organization and installation of a full cycle production.

Corrado Bresolin  
Via XXV Aprile, 205  
20092 Cinisello B. (MI) Italy  
Phone: 02-9288064





# Three acts everybody believes in



## Leano Morelli

Songwriter award 1977  
His first album including  
three hit singles.

## Angelo Branduardi

Italian discography critic  
award 1977 for his refined  
use of antique instruments  
and evocative atmosphere  
created. His first album  
for the label is still  
leading the charts across  
the nation after nine months.



## Le Orme

A very top italian  
progressive-rock group.  
Over half a million  
albums and tapes sold.  
"Verità Nascoste" is  
their latest album  
recorded in London.



(UK), Mobetta (USA) Montunes (USA), Nineteen Eighty Foe (USA), Normal, Open End Oyster, Pants Down (USA), Pocket Full of Tunes (USA) Progressive (Germany), Quartet, Robert Riley (USA) Rock Rockhopper, Rodra, Sambo (USA), Son-Lo Sweet (UK), TH (UK), Tansoul (USA), Timtobe (UK), Trio, US Songs, R P Winkelman Tunes (USA) Xanadu, Yellow Dog  
**Int'l rep.:** Worldwide (Intersong Int'l)

Abramo Allione Eds Musicali (SIAE) PO Box 1226, 20100 Milan, Via Enrico Toti 4 20123 Milan Tel (02) 463 920, 435 093 Pres Abramo Allione, Gen Mgr Italo Allione  
 Araldo, see Sugarmusic

Argo Eds Musicali Srl (SIAE), Via Vittorio Veneto 7 00187 Rome Tel (06) 463 294 Gen Sec'y Alessandra Perlusz

Arts Eds Musicali & Discografiche, Via Eleonora Pimentel 2, 00195 Rome Tel (06) 311 979, 312 296 Cable DISCARIS Artistic Dir. Aldo Pomilia, Int'l Publ'g Mgr Fulvio Corradini.  
**Int'l firms represented:** Central Park (Brazil), Martin Meyer (Argentina), Productora Musical (Venezuela)  
**Int'l reps.:** Argentina (Martin Meyer), Brazil (Central Park), Venezuela (Productora Musical)

Ariston Srl (SIAE), Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan) Tel (02) 98 46 974 Telex 35466 Pres. Alfredo Rossi, Gen Mgr. Guido Crotti, Copyright Dept. Fermo Tonali  
**Branch:** 00195 Rome, Via Cantore 17, Tel (06) 386 259  
**Affiliates:** Ariston Ed Musicali Srl, La Bussola Ed Musicali Srl, Colosseo Ed Musicali Srl, Equipe Musicali Srl, MEC Ed. Musicali Srl, Santa Cecilia Ed. Musicali Srl (all SIAE).  
**Int'l firms represented:** Angela Tony Macaulay, RAK, RAM, Rocket, Valentine (all UK), Boca, Charles Kipps, Raton Songs (all USA) (SEE ADVERTISEMENT)

Mano Aromando (Ed.) Srl, Corso Europa 5/7, 20122 Milan, Associati (Ed.), see G Ricordi

Atlas Music Eds Musicali, Corso Buenos Aires 10, 20124 Milan Tel (02) 271 5972 Pres Alessandro Coppola, Gen Mgr Daniela Festari

Audisam Ed. Musicali, Galleria del Corso 2, 20120 Milan Tel (02) 704 006 Chief Exec Angeramo Nunzia, Gen Mgr Samele Giovanbattista

Bama, see Sugarmusic.

Beat Recs. Co. Ed Musicali Srl (SIAE), Via Filippo Nicolai 16, 00136 Rome, Tel (06) 348 497, 347 139 Gen Mgr Franco de Gemini  
**Affiliates:** Decarama, Eurofilmusic, Eds. 71, West Eds Musicali (all SIAE)  
**Int'l firms represented:** Amphonic (UK), Emilhenco (France), Eurobeat (UK), Show Business (Germany)  
**Int'l rep.:** UK (Eurobeat)

Belriver, see La Voce del Padrone  
 Belwin-Mills Italiana see Ricordi  
 Bixio CEMSA SpA (SIAE), Via Romeo Romei 15, Rome Tel (06) 311 280, 311 870 Admin r Carlo Bixio  
**Branch:** Milan, Via Borgogna 7 Tel (02) 701 107

**Affiliates:** Bixio CA, Bixio Sam, Gale Italiana Srl, Grandi Firme della Canzone Srl, Nido Srl (all SIAE)  
**Int'l reps.:** Belgium, France, Germany (all Bixio)

Bixio Sam, see Bixio CEMSA

Bla Bla Ed Musicali Srl (SIAE), Galleria del Corso 2 20122 Milan Tel (02) 796 149

Blue Sky Ed. Musicali, see Sidet

Blue Team Ed Musicali SpA, Galleria del Corso 4, 20122 Milan Tel (02) 708 425 Mng Dir - Giuseppe Velona

Bongiovanni (Ed. Musicali), Via Rizzoli 28, 40125 Bologna Tel (051) 225 722 Gen Mgr Giancarlo Bongiovanni  
**Int'l rep.:** USA (Belwin-Mills)

La Bussola Ed. Musicali, see Ariston

C A M SpA (Creazioni Artistiche Musicali) (SIAE), Via Virgilio 8, 00193 Rome Tel (06) 382 021 Telex 62374 Pres Giuseppe Campi, Gen Mgr Sergio Federici  
 Sales Mgr Dr Bruno Bianchi  
**Int'l branches:** Australia, England Germany, Japan Scandinavia, Spain, Sweden, USA  
**Int'l reps.:** Brazil (Arlequin), Canada (Experience), France (Pema Music-SIMEPP), Switzerland (Campana) (SEE ADVERTISEMENT)

C R A M P S (Club, Rec Agency, Mgmt., Publicity, Show), Music Srl (SIAE), Via Manin 111, 30174 Mestre (Venice) Tel (041) 984 991 972 229 Gen. Mgr Tony Tasinato

California, see C A Rossi

Canopo (Gruppo Ed.) (SIAE), Via A. Roboty 22 00195 Rome Tel (06) 315 615, 35 69 606  
**Affiliates:** Canopo, Flipper, Flirt, Forma, Market (all SIAE)  
**Int'l firm represented:** Montparnasse 2000 (France).  
**Int'l reps.:** Belgium (Multi Sound), France (Montparnasse 2000), Spain (Harmony)

Canzoni Moderne, see Sugarmusic

Carisch SpA (SIAE), Via General Fara 39, 20124 Milan Tel (02) 650 741 Pres: Dr Pardi, Gen Mgr Sandro Galli  
**Int'l firms represented:** Baerenreiter (Germany) Boosey & Hawkes (UK), Brettkopf & Haertel (Germany), Henle (Germany) Salabert (France).  
**Int'l reps.:** France (Eschig), Germany (Baerenreiter), Carre d'As Ed. Musicali Srl (SIAE), see Inseime.

Carsalmaz (SIAE) Via San Lucifero 41, 09100 Cagliari, Sardinia, Tel (070) 668.291, 667 769, Mng Dir. Marcello Mazzella, Gen Mgrs Pierpaolo Pisano, Giancarlo Colombo  
**Affiliate:** Eds Musical La Strega (SIAE)  
 Casa Editrice Musicali Gustavi Gori SaS (SIAE), see Dott Gallazzi

Casa Ed Nazionale Musicale, see Nazionalmusic.

Chappell (Ed.) SpA (SIAE), Via Meravigli 12, 20123 Milan Tel (02) 803 309, 890 306, 86 90 192 Cable SINFONIA Pres Alain Trossat; Mng Dir Gianni Bortolli, Gen Mgr Pieter Keun, Exploitation Mgr Adriano Solaro  
**Int'l rep.:** Worldwide (Chappell Int'l)

Chiappo (Ed. Musicali), see Nazionalmusic

La Cicala (SIAE), see Usignolo

Cielo-Video (Ed Musicali) (SIAE), Galleria del Corso 2 20122 Milan Tel (02) 705 231 Pres Virgilio Panzuti, Gen Mgr Dante Panzuti  
**Affiliates:** Adora Ed. Italia, Rekon Ed Musicali  
**Int'l firms represented:** Selected Sound (Germany), Storzando (France)

Colorado Ed Musicali, see Sidet

Colosseo Ed Musicali, see Ariston

Come Il Vento Srl (Ed. Musicali & Discografiche) (SIAE), Via Montenapoleone 29, 20121 Milan Tel (02) 700 725, 791.665 Mng. Dir & Gen. Mgr Michele del Vecchio  
 Les Compans, see Ricordi

Crisler Srl Eds Musicali (SIAE) Via Montenapoleone 29, 20121 Milan Tel (02) 782 159, 700 725, 791 665  
**Affiliated firms:** Aguamanda Eds Musicali Srl Gabric Eds Musicali Srl

Curci (Eds.) (SIAE), Galleria del Corso 4, 20122 Milan Tel (02) 794 746 Cable CURCIMUSIC Pres. & Gen Mgr. Giuseppe Gramitto Ricci

Danele Ed Musicali, see Sidet

Decarama see Beat

Decca Ed Musicali Srl (SIAE), Via Brisa 3, 20123 Milan Tel (02) 874 048, 862.057 Gen Mgr Romano Bacchini

Diamante Ed Musicali, see Sidet

Diesis (Ed Musicali), see Nazionalmusic.

The Dig It Eds Srl, Corso Vittorio Emanuele 22 Milan, Tel (02) 780 778  
**Int'l firm represented:** Trema (France)

Di Lazzaro, see Sugarmusic.

Ducale Ed Musicali Srl (SIAE), Via Per Cadrezate 5, 21020 Brebbia (Varese) Tel (0322) 770.784/189 Telex 38231  
**Affiliate:** Suzy Ed Musicali (SIAE) (SEE ADVERTISEMENT)

Due (Ed Musicali), see Numero Uno

Durium (Ed Musicali) (SIAE), Via Manzoni 40/42, 20121 Milan Tel (02) 701.008/705, Telex 25564, Pres. Krikor Mintangian, Gen Mgr Franco Cassano, Int'l Mgr Elisabel Mintangian  
**Affiliate:** Sprint  
**Int'l firms represented:** Butterfly (Germany), Ladysmith (UK), UEP (Germany), (SEE ADVERTISEMENT)

E A R (Ed. Musicali), see Nazionalmusic

Edicomo, see Guerrini

Edir (Ed Int'l le Riunite), see G. Ricordi

Eldorado, see Guerrini

Elettra Ed Musicali, Via al Forte di San Martino 11 16145 Genoa Tel (010) 301.920, 369 723 Pres. G B De Scalzi, Gen Mgr Gianni Basilio.

Eleven Music Co Srl, see Paganmusic

Elisabetta (Ed.) (SIAE), Via Francesco Storza 2/4, 20122 Milan Tel (02) 799 217

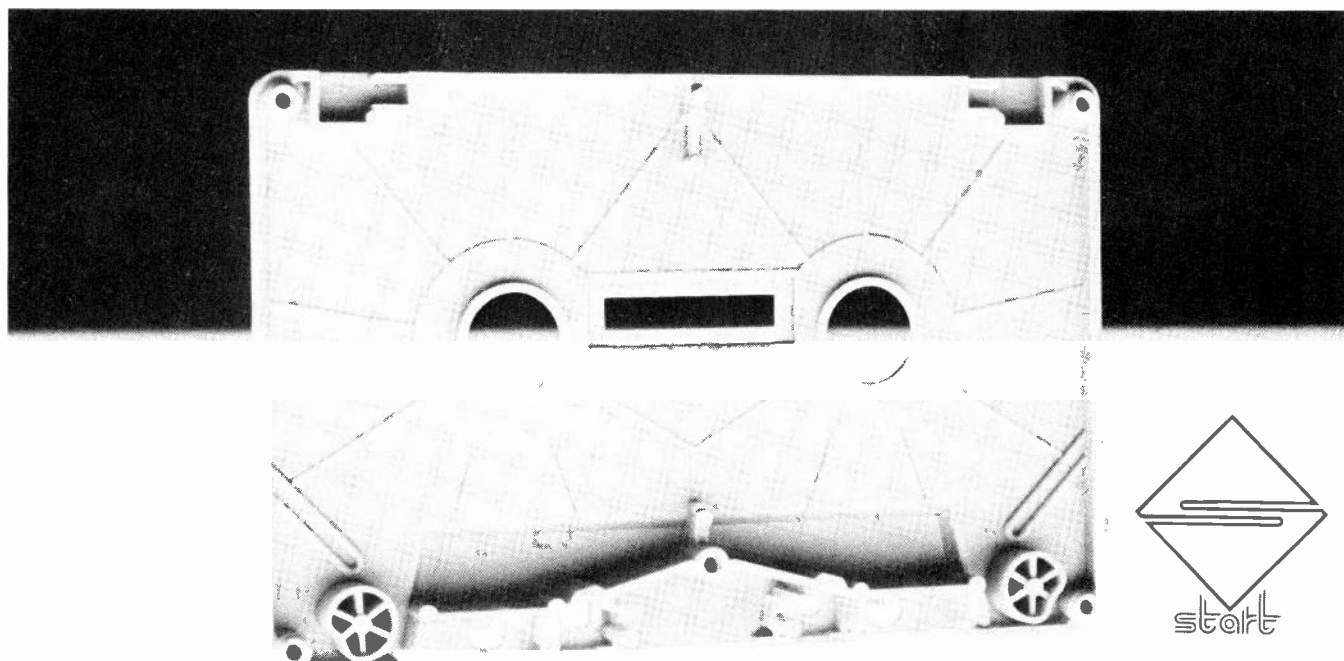
Eliseo (Ed Musicali), see Sciascia

Emmett Eds Musicali Srl, Corso Monforte 20, 20122 Milan, Tel (02) 793 911, 792 780

Equipe Musicali, see Ariston

Esedra, see Allhere/Esedra

Eurofilmusic, see Beat



A patented internal design affording:

- A friction 30% lower than philips standards
- A drastic cut in the formation of electrostatic charges
- A constant slip friction

A modern organisation ensuring:

- Very strict quality controls
- Less than 2/1000 rejects

Our products:

- C.o "Comp-Ray" compact cassettes
- boxes suited to automatic packaging machines
- lear-jet 8-track cartridges

90% of our production is exported all over Europe

START srl  
 Via Como 25/27  
 22069 Rovellasca (Como)  
 Italy  
 Telephone: Works  
 02/9642245-9642410  
 Export office: 02/8370541  
 Five lines  
 Telex: 33080 Diamante

top results rely  
on top processes

**ambrosio  
plastic  
company**

Aprevil<sup>®</sup>

record  
compounds



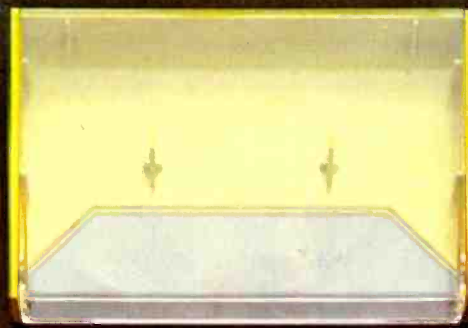
20096 Pioltello (Milano) Italy  
Viale S. Francesco, 1  
phone 90 46 551/2  
cable AMBROPLAST



# high quality level co cassettes and component parts

graphited mylar shims  
technically accurate hubs made of acetalic resin  
flanged guide, rollers on precision plastic pin  
Available with or without lugs and pressure or screw closing

**box**  
for automatic inserting machine



**8 track  
cartridges**



F M A SRL (Ed. Musicali & Discografiche), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.823. 796.266.  
 Faiella-Splash, Viale Elena 17/B, 80122 Naples. Tel: (081) 635.183. Gen. Mgr.: Giuseppe Faiella.  
 Fama (Ed. Musicali), see G. Ricordi.  
 Fantasia, see Sugarmusic.  
 Feeling Rec. Italiana SpA, Via Bersezio 7, 10152 Turin. Tel: (011) 287.829. 850.776. Gen. Mgr.: Renato Pent.  
 Flipper, see Canopo.  
 Flirt, see Canopo.  
 Fly Rec. Ed. Musicali Srl, Via Asiago 2, 00195 Rome. Tel: (06) 318.601. Pres.: Aldo Sinesio; Gen. Mgr.: Gianni Gualberto.  
 Fono Cine (Ed. Musicali), Via San Paolo 15, 20121 Milan. Tel: (02) 874.460. Owner & Gen. Mgr.: Pericle Boschetti.  
 Fono Film (Ed. Musicali), see G. Ricordi.  
 Forma, see Canopo.  
 Fortissimo (Gruppo Ed.), see Southern.  
 Fox, see Southern.  
 Francis Day Srl, see La Voce del Padrone.  
 Frank Music, see Sugarmusic.  
 Franton Music Srl (SIAE), Via Manin 111, 30174 Venice-Mestre. Tel: (041) 984.991, 972.229. Co-Pres.: Tony Tassinato, Francesco Sanavio.  
**Affiliated firm:** Suono Ed. Musicali (SIAE).  
**Int'l firms represented:** Big Mike, Eiger, Getaway, Andrew Heath, Ledsongs, Mr. Sam, Morgan, Naz Songs, Panache, Quarry, Round, Strawberry, Virgin (all UK); Panache (France).  
 Frasi d'Amore, see Sugarmusic.  
 Fulginea (Ed. Musicali), Via Virgilio 8, 00193 Rome.  
**Int'l firm represented:** Campbell Connelly (UK).  
 Gabric Ed. Musicali Srl (SIAE), Via della Giuliana 44, 00195 Rome. Tel: (06) 389.361.  
**Int'l Dept.**, Via Montenapoleone 29, 20121 Milan. Tel: (02) 782.159, 700.725, 791.665.  
 Gale Italiana, see Bixio CEMSA.  
 Dott. Gallazzi (Ed. Musicali) (SIAE), Piazza del Libert. 2, 20121 Milan. Tel: (02) 780.035. Cable: EDIGAL. Owner: Dr. Giuseppe Gallazzi.  
**Affiliate:** Casa Editrice Musicali Gustavo Gori SaS (SIAE).  
**Int'l firm represented:** Bourne (USA).  
 Globo Eds. Musicali, Via S. Sebastiano 16, 80134 Naples. Tel: (081) 452.597. Gen. Mgr.: Pasquale Liguori.  
 Grandi Firms della Canzone, see Bixio CEMSA.  
 Guerrini Ed., Via Mercato 3, 20121 Milan. Tel: (02) 873.865, 898.635.  
**Affiliates:** Edicom, Eldorado, Guerrini Didattica, Rampoldi, San Giusto.  
 I M I (International Music of Italy) Srl, see Sciascia.  
 Iller (Ed. Musicali), see G. Ricordi.  
 Insieme Srl (Eds. Musicali) (SIAE), Piazza Missori 3, 20123 Milan. Tel: (02) 799.515.  
**Affiliate:** Carre d'As Ed. Musicali Srl (SIAE).  
 Interbeat Srl Ed. Musicali, Via Alessio Nazari 4, Rome. Tel: (06) 532.767. Chief Exec. & Gen. Mgr.: Giuseppe Cassia.

International Audio Film, Via Zara 129, 25100 Brescia. Tel: (030) 293.128, 41379. Gen. Mgr.: Luigi Gallina.  
 Intingo Srl (Eds. Musicali), Piazza Mirabello 1, 20121 Milan. Tel: (02) 651.753. Gen. Mgr.: Riccardo Sanna; Int'l Ass't: Paola Blandi Gaido.  
 Italcarrisch, see Southern.  
 Jubal (Ed. Musicali), see G. Ricordi.  
 Jump Ed. Musicali (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Luigi Ferracioli; Gen. Mgr.: Dante Panzuti.  
**Int'l firms represented:** Themes (UK).  
**Int'l reps.:** Australia (Panjane), Austria (Vineta/Liveton/Bavariaton), Belgium (Multisound), Canada (Morning), France (Monde Melody/Presence), Germany (Vineta/Liveton/Bavariaton), Ireland (Lemmel), Netherlands (Multisound), New Zealand (Panjane), Portugal (Phonorecord), Scandinavia (Camp), South Africa (Music Publ'g Co.), Spain (Phonorecord), Switzerland (Vineta/Liveton/Bavariaton), UK (Lemmel).  
 Korai (Ed. Musicali) (SIAE), Via Caboto 16, 41100 Modena. Tel: (059) 332.568. Gen. Mgr.: Remo Pecorari.  
 Kramer, see Southern.  
 L D C Editrice, Corso Francia 214, 10096 Leumann (Turin). Tel: (011) 95.80.555. Chief Exec.: Antonio Fant; Gen. Mgr.: Nicola Sufi.  
 Leonardì Gruppo Ed. (SIAE), Corso Europa 5, 20122 Milan. Tel: (02) 702.094.  
 Liberty, see Sugarmusic.  
 Life Srl (SIAE), see Ri-Fi.  
 Lord Ed. Musicali SaS (SIAE), Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337.  
 M A M Srl (Ed. Musicali), see Pickwick.  
 M E C Ed. Musicali, see Ariston.  
 Market, see Canopo.  
 Mas, see Saar.  
 Mascheroni, see Sugarmusic.  
 Mascotte Ed. Musicali (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 793.601.  
 Melodi, see Sugarmusic.  
 Menestrello, see Sugarmusic.  
 Mercurio Srl Ed. Musicali, Via Stoppani 10, Rome. Tel: (06) 878.826/971. Gen. Mgr.: Rag. Silvano Serafino.  
 Metron (Ed. Musicali), see G. Ricordi.  
 Millenote Ed. Musicale, see Sidet.  
 Mini (Ed. Musicali), see Rimi.  
 Mito (Ed.) (SIAE), Galleria del Corso 4, 20122. Milan. Tel: (02) 79.97.49, 78.44.40.  
 Mondia Music (Ed. Musicali), see G. Ricordi.  
 Moresco, Galleria del Corso 4, Milan. Tel: (02) 792-970. Gen. Mgr.: Edilio Capotosti.  
 The Morgans, Via Marchesi Imperiali 26a, Manduria. Tel: (099) 671.598, 672.595. Gen. Mgr.: Enzo Morgante.  
**Int'l rep.:** Australia (Carmelo Alessi).  
 Musica & Dischi Ed. Musicali, Via Carducci 8, 20123 Milan. Tel: 870.015, 86.90.702. Mgr.: Mario de Luigi Jr.  
 Nazionalmusic Org. Musicale (SIAE), Corso Vittorio Emanuele 30, 20122 Milan. Tel: (02) 793.769, 705.790.  
**Affiliates:** Casa Ed. Nazionale Musicale, Ed. Musicali

Chiappo, Ed. Musicali Diesis, Ed. Musicali EAR, Ed. Musicali Sonofilm (all SIAE).  
 Neapolis (Ed.), Le Regina Margherita 140, Rome.  
 Nido, see Bixio CEMSA.  
 Nufa Ed. (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Gen. Mgr.: Alessandro Friggieri.  
 Numero Uno SpA (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 799.331/127. Pres.: Giuseppe Ornato; Gen. Mgr.: Antonio Coni.  
**Affiliates:** Ed. Musicali Acqua Azzurra Srl (SIAE), Ed. Musicali Due Srl (SIAE), Universale Ed. Musicali Srl (SIAE).  
**Int'l reps.:** Austria, Germany, Switzerland (Cyclus in Germany); Portugal, Spain (RCA in Spain).  
 Olona Eds. Musicali (SIAE), Via del Nuoto 16, Rome.  
 P D U Ed. Musicali SpA (SIAE), Via Senato 12, 20121 Milan. Tel: (02) 790.971, 783.114. Telex: 25111. Pres.: Giangiorgio Spiess; Mgr.: Vittorio Buffoli.  
 Paganmusic Srl Ed. Musicali, Via Correggio 27, 20149 Milan. Tel: (02) 482.456, 656.553. Gen. Mgr.: Aldo Pagani.  
**Affiliate:** Eleven Music Co Srl.  
 Peer Italiana, see Southern.  
 Pegaso (Ed. Musicali), see G. Ricordi.  
 Pickwick Srl (Ed. Musicali), Corso Europa 5, 20122 Milan. Tel: (02) 706.510. Prof. Mgr.: Monica Dahl.  
**Affiliate:** Ed. Musicali MAM Srl.  
**Int'l firms represented:** Big Pig (UK), GOAL (UK), Leeds (UK, USA), MAM (UK), MCA group (USA), Rock Artists (UK), Spanka (SIAE), Valley (UK).  
 Pinciana Music Srl (SIAE), Via Giovanni Branca 35, 00153 Rome. Tel: (06) 578.776.  
 Prima Linea, see Vianello.  
 Progressive (Ed.), see RCA.  
 Pull Eds. Srl (SIAE), Via della Camiluccia 701, Rome. Tel: (06) 32.73.050.  
 R C A SpA (Ed. Musicali) (SIAE), Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. Publ'g Mgr.: Mario Cantini; Foreign Catalog Admin'r: Aldo Mazzetti.  
**Affiliates:** Aberbach (Rome) Ed. di Musica SpA (SIAE), Ed. Progressive Srl (SIAE), RCA Musica SpA (SIAE), Ed. Roosevelt (SIAE).  
**Home office:** USA.  
**Int'l firms represented:** Aberbach (USA), Amos Prod'ns (USA), Artist (USA), Associated (Australia), Black Leather (USA), Brincos (Spain), California (USA), Carlin (UK), Caviar (USA), Cefuma (Mexico), Cherry Lane (USA), Chess (USA), Cirrus (Canada), Dawnbreaker (USA), Daywin (USA), Dunbar (Canada, USA), EDIM (Mexico), Egg (USA), Erva (USA), Fabulous (UK), Sam Fox (USA), Gladys (USA), Grasshopper (USA), Hudson Bay (USA), Knaphill (USA), Levine & Brown (USA), Linda-Renee (USA), Jeff Lynne (UK), Manzamusic (Mexico), Edward B. Marks (USA), McJohn (USA), Missing Link (USA), Ivan Mogul (USA), New Ikon (UK), Pi-Gem (USA), Pink (USA), Elvis Presley (USA), Public Domain Foundation (USA), RCA (Brazil, France, Germany, Spain), RCA Jaguar (Brazil), RCA Leme

when you'll know how  
 we became a leading  
 record company, our  
 name won't surprise  
 you anymore.

THE **DIG IT** INTERNATIONAL RECORDS **italia**

C.so VITTORIO EMANUELE 22 - 20100 MILANO



# Stanzini

## EDIZIONI MUSICALI

**mrs. anna fabbri paoli**  
director

**mr. roberto matano**  
professional manager

**piazzetta pattari 2/20122 milano-italy/tel. 898909**  
**898968**

(Brazil), Relay (Argentina), Scar Publ'ns (USA), A. Schroeder (USA), Sherlyn (USA), Soft Machine (UK), Songbirds of Paradise (USA), Steppenwolf (USA), Stratus (Canada), Sunbury (Canada, UK, USA), Sunspot (Canada), Three Dog Night (USA), Trac (UK), Universal (Spain), Whistle Rymes (UK), Roy Wood (UK), Victor (Brazil), Yolk (USA).

**Int'l reps.:** Argentina (Relay), Australia (Associated), Brazil (RCA), Canada (Sunbury/Dunbar), France (RCA), Germany (RCA), Mexico (EDIM), Spain (RCA), UK (Sunbury), USA (Dunbar/Sunbury).

Radio Ed. Musicali, see Sidet.  
Radiofimusica Ed. Musicali SpA, Via Vasca Navale 5B, 00146 Rome. Tel: (06) 55.89.215.  
Radio Rec. RRR, see G. Ricordi.  
Rampoldi, see Guerrini.  
Rascal, see Sugarmusic.  
Red Stone (SIAE), Via G. Palumbo 12, Rome. Tel: (06) 352.580. Chief Exec.: Roberto Marsala; Gen. Mgr.: Roberto Mateco.

Rekon Ed. Musicali, see Cielo-Video.  
G. Ricordi & Cia. SpA (SIAE), Via Berchet 2, 20121 Milan. Tel: (02) 88.81. Chief Exec.: RADIOREK. Telex: 31177. Mng. Dir.: Guido Rignano; Int'l Publ'g Mgr.: Vittorio Somalvico.

**Affiliates:** Ed. Associati Srl., Belwin-Mills Italiana, Les Copains, Edir (Ed. Int'l le Riunite) Srl., Ed. Musci Fama Srl., Ed. Musicali Fono Film Srl., Ed. Musicali Iller Srl., Ed. Musicali Jubal Srl., Ed. Musicali Metron Srl., Ed. Musicali Mondia Music Srl., Ed. Musicali Pegaso Srl., Radio Rec. RRR Srl., Ed. Musicali Ritmi & Canzoni Srl., Warner Bros. Music Italy (all SIAE).

**Int'l firms represented:** ABC-Dunhill (USA), ATV (UK, USA), Ackee (USA), Admond (USA), Alien (USA), Alshire Int'l (USA), Ariola America (USA), Average (USA), Eddie Barclay (France), Belwin-Mills (UK, USA), Big Elk group (USA), Blue Street (USA), Bluey Tunes (UK), Brent (USA), Broken Arrow (USA), Bron (UK), C'est Music (USA), Chandos (USA), Chrysalis (UK), Combine (USA), Cotillion/Walden (USA), Crazy Crow (USA), Dark Horse (USA), Debmar/Rambad (USA), Doobie Brothers' New Repertoire (USA), Dump (USA), Easy (USA), Fish (USA), Five Continents (USA), Fleetwood (UK), Freshwater (UK), Ganga (USA), Giving Room (USA), Gnososs (USA), God Tunes (USA), Gold Hill (USA), Gomelsky Eggers (USA), Goodman group (USA), Grade & Lynton (UK), Guerrilla (USA), Hancock (USA), Harrisongs (USA), Heath Levy (UK), Tony Hiller (UK), Icebag (USA), Island (UK, USA), Dick James (UK), Krundle (USA), Leatherhead (USA), John Lennon (UK), Libra (UK), Light (USA), Little Dragon (USA), Lunatunes (USA), Manticore (UK), Material World (USA), Medicine Hat (USA), Micache (USA), Joni Mitchell (USA), Moby Grape (USA), Mole (USA), Alphonse Mouzon (USA), Nicoya (USA), Northern Songs (UK), Nuestra Canterbury (USA), Pamscene (UK), Pink Floyd (UK), Plurkang (USA), Pods (USA), Portofino (USA), Pundit (USA), Quackenbush (USA), Ramsel (USA), Razzle (UK), Resaca (USA), Rocket (UK), St. Annes (UK), Sevona (USA), Boz Scaggs (USA), Scent (USA), Shillelagh (USA), Shot (USA), Silver Fiddle (USA), Siquomb (USA), Staysail (USA), Strong Arm (USA), Thin Ice (USA), Trane (USA), UFO (USA), Ucronia (USA), VAAP (USSR), Venice (USA), Warner Bros. (UK, USA), Bruce Welch (UK), West Berkeley Soundcigum (USA), Windecor (USA), Wizard (UK), Lawrence Wright (UK).

**Int'l reps.:** Argentina (Ricordi Americana), Brazil (Victor), Germany (Drei Ringe), Japan (Watanabe), Mexico (EMLASA), Netherlands (Veronica), South Africa (Intersong), Spain (Armonico-Clipper), Switzerland (Fanfan).

Ri-Fi Music Srl (SIAE), Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Admin'r: Giovanni Battista Ansoldi; Mgr.: Marinko Rigaldi; Int'l Mgr.: Gianfranco Finamore.

**Int'l branches:** Spain, USA.

**Affiliates:** Life Srl., Settebello Srl. (both SIAE).

**Int'l firms represented:** Contempo (UK), Noel Gay (UK), New Town Sound (UK), Sigem/Globo (Brazil).

**Int'l reps.:** Brazil (Sigem/Globo), Mexico (Toscano), UK (Noel Gay). (SEE ADVERTISEMENT)

Rimi Ed. Musicali (SIAE), Piazzetta Pattari 1/3, 20122 Milan Tel: (02) 871.370, 891.815. Cable: MARIART.  
**Affiliate:** Ed. Musicali Mini.

Ritmi & Canzoni (Ed. Musicali), see G. Ricordi.  
Roosevelt (Ed.), see RCA.

C. A. Rossi Gruppo Ed. (SIAE), Via Barletta 11, 20141 Milan. Tel: (02) 53.92.251.  
**Affiliates:** California (SIAE), C.A. Rossi Ed. (SIAE), Tre Stelle (SIAE).

Le Rotonde Ed. Musicali VC SpA, see Sidet.  
Rugginenti Ed. (SIAE), Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283.

S C A L Ltd., Galleria del Corso 2, 20122 Milan. Tel: (02) 784.580.

Saar Srl (SIAE), Viale di Porta Vercellina 6, 20123 Milan. Tel: (02) 437.162, 490.171. Pres.: Walter Gurtler; A&R: G. Scussel.  
**Affiliate:** Mas (SIAE).

San Giusto, see Guerrini.  
Santa Cecilia Ed. Musicali Srl., see Ariston.

A. Schroeder Music (Italy) Srl (Ed.), Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84.  
**Home office:** USA.

**Int'l firms represented:** Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boacoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvius Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sape, Skin, Stewart-Nims, Summer-tree, Super Songs, Tijuca, Va-De-tta, Vancouver, Very Own, Wrath, Yameta, Zekfield Follies.

Sciaccia Ed. Musicali (SIAE), Via Giacomo Brodolini, 20089

Rozzano (Milan). Tel: (02) 82.58.041. Pres.: Armando Sciascia; Gen. Mgr.: Aliki Andris-Michalaros.  
**Affiliates:** Ed. Musicali Eliseo, IMI (International Music of Italy) Srl. (both SIAE).

Senza Fine Srl (Ed.) Piazzetta Pattari 2, 20122 Milan. Tel: (02) 898.909/968.  
**Int'l branch:** England.

**Int'l firms represented:** Barn, Barn-Slade, Bay City, Carlin (UK), Caprine (UK), Robin Gibb (UK), Lupus (UK), Pink Floyd (UK), Skyhill (USA), Space Songs, State, Robert Stigwood Org. (UK), Walrus (UK), Wizard. (SEE ADVERTISEMENT)

Settebello Srl (SIAE), see Ri-Fi.  
Sette Note, see Southern.  
71 (Eds.), see Beat.

She-Sha (Ed. Musicali) Srl, see Alfiere/Esedra.

Sidet (Gruppo Ed. Musicale) (SIAE), Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165.  
**Affiliates:** Blue Sky Ed. Musicali Srl., Colorado Ed. Musicali Srl., Daniele Ed. Musicali, Diamante Ed. Musicali Srl., Millenote Ed. Musicali Srl., Radio Ed. Musicali Srl., Le Rotonde Ed. Musicali VC SpA, Telespazio Ed. Musicali Srl., Tickle Ed. Musicali Srl., Tornado Ed. Musicali, Wiz Ed. Musicali Srl. (all SIAE).

Sonorfilm (Ed. Musicali), see Nazionalemusic.

Southern Music (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.473. Gen. Mgr.: Alberto Carisch.  
**Home office:** USA, Peer-Southern Org.  
**Affiliates:** Gruppo Ed. Fortissimo, Fox, Italcarsich, Kramer, Peer Italiana, Sette Note (all SIAE).  
**Int'l firm represented:** Southern (worldwide).  
**Int'l rep.:** Worldwide (Southern).

Sprint, see Durium.

La Strega (Eds. Musicali) (SIAE), see Carsalmaz.

Strum Ed. Musicali Srl (SIAE), Piazza Bonomelli 7, Milan. Tel: (02) 53.93.639. Mng. Dir.: Carmelo La Bionda.  
**Int'l firm represented:** Strum (UK).  
**Int'l rep.:** UK (Strum).

Successo, see Sugarmusic.

Sugarmusic (SIAE), Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Tenex: 35063. Co-Pres.: Ladislao & Piero Sugar; Gen. Mgr.: Ettore Carrera.

**Int'l branches:** Argentina, Australia, Benelux, Brazil, Canada, England, France, Germany, Japan, Mexico, Scandinavia, Spain, Switzerland.

**Affiliates:** Adriatica, Araldo, Bama, Canzoni Moderne, Di Lazzaro, Fantasia, Frank, Farsi d'Amore, Liberty, Mascheroni, Melodi, Menestrello, Rascal, Successo, Supersonic, Suvini Zerboni, Tiber.

**Int'l firms represented:** AA (France), ABC/Dunhill (USA), Acuff-Rose group (UK, USA), Airborne (USA), American Broadcasting (USA), American Dream (USA), Andover (UK), Andromeda (USA), Antisia (USA), Apple (UK), April (USA), Aud-Lee (USA), Audre Mae (USA), Aurelia (USA), Aurelius (USA), BRC (USA), Baboo group, Big Elk (USA), Big Pig (UK), Blackwood (USA), Bop (UK), Brandom (USA), Raoul Breton (France), Bron (UK), Brull (UK), Brut (USA), CBS Int'l (USA), Caleb (USA), Carlin (UK), Caspat (UK), Cat (UK), Cauliflower (UK), Char-Liz (USA), Chinnichap (UK), Cintercor (UK), Cohen & Boyle (USA), Martin Cohen group (USA), Commander (USA), Common Good (USA), Crystal Jukebox (USA), Cube (UK), Damont (USA), Dijon (USA), Donna (USA), Early Morning (USA), Elbomo (USA), Encino (USA), Essex group (UK, USA), Fab (USA), Ferris Wheel, Floyd (USA), Fox Gimbel Prod'ns, Frank group (USA), Gateway (UK), Noel Gay (UK), Glaser (USA), Golden Horn (USA), Gold Sovereign (USA), Gopam group (USA), Great Honesty (USA), Groovy (UK), Gypsy Boy (USA), Harlene (USA), Heathside (UK), Heavy (USA), Hello There (USA), Hog (USA), Hortensia (France), Tash Howard group (USA), Jaspersilla (USA), Joaneline (USA), Julio-Brian (USA), Kingsize, Kirshner (USA), Knollwood (USA), Lady Casey (USA), Leeds (UK), Lornhole, Lowery group (USA), MAM (UK), MCA group (USA), MJQ (USA), Magnet (UK), Mandina (USA), March Hare (USA), Mericana (USA), Mariposa (USA), Marpet (USA), Peter Maurice group (UK), Melanie (UK), Mighty Oak (UK), Milene (USA), Miles Ahead (USA), Mirage (UK), Mr. Bones (USA), Moss Rose (USA), Music Maximus (USA), Neil (USA), Octave (USA), Osibisounds (UK), Pixeruss (USA), Productions & Eds. Musicales, Promobill (Netherlands), Propomub (Netherlands), Promoright (Netherlands), RAK (UK), Rock Artists (UK), Rocksmith (USA), Fred Rose (USA), Russ-Hix (USA), Sackville (UK), Sailor (UK), Sanga (USA), Saturday (USA), Shaftesbury (UK), Paul Simon (USA), Skyview (USA), Sonet group (Sweden), Sparta Florida (USA), Stainless (USA), Sterling (USA), Stevca (UK), Stranger (USA), Sugarloaf (USA), Synergistic (USA), Tro (UK, USA), Three Brothers (USA), Thursday (USA), Tital (USA), Tomeja, Unart (USA), United Artists group (USA), Universal (USA), Whistle Rymes (UK), Wild Blue (USA), Wildflowers (USA), Hank Williams (USA), Wobble (UK), World (USA), Wormwood (USA).

Suono Ed. Musicali (SIAE), Via Marin 111, 30174 Venice/Mestre. Tel: (041) 984.991, 972.229. Gen. Mgr.: Tony Tasinato.

**Affiliated firm:** Franton Music Srl (SIAE).

**Int'l firms represented:** Alucard, Cock & Trumpet, Excellency, GH, Gladys Sings, Hawkana, Heat, Nicky James, Jonathan, March, Milmeran, Non Music, Strange, Summerland Songs, Toneshire, Yessongs (all UK).

Supersonic, see Sugarmusic.  
Suvini Zerboni, see Sugarmusic.  
Suzy Ed. Musicali, see Ducale.  
Telespazio Ed. Musicali, see Sidet.  
Televi Eds. Musicali Srl., Piazza Missori 3, 20123 Milan. Tel: (02) 65.71.491. Gen. Mgr.: Freddy Naggjar.

Tiber, see Sugarmusic.  
Tickle Ed. Musicali, see Sidet.  
Tornado Ed. Musicali, see Sidet.  
Tre Stelle, see C.A. Rossi.

23 Italia Srl (Ed.) see listing under Venti.

Unifunk Srl., Corso di Porta Romana 106, 20122 Milan. Tel: (02) 54.63.756.  
**Int'l reps.:** Austria (Eurobeat), Belgium (Intervox), France (Eurobeat), Germany (Eurobeat), Ireland (Eurobeat), Japan (Herald), Luxembourg (Intervox).



Netherlands (Intervox), Portugal (Eurobeat), South Africa (Eurobeat), Spain (Eurobeat), Switzerland (Eurobeat), UK (Eurobeat), USA (Opal).  
 United Artists (Italy) Srl (Ed. Musicali), Corso Europa 5/7, 20122 Milan, Tel: 794.841.  
 Universale (Ed. Musicali), see Numero Uno.  
 Usignolo Ed. Musicali Srl (SIAE), Via G. Meda 45, 20141 Milan, Tel: (02) 84.32.551.  
**Affiliate:** La Cicala (SIAE).  
 23 Itale Srl (Ed.) (SIAE), Via Albani 7, 20149 Milan, Tel: (02) 49.86.449. Mng. Dir. Liliana Azzolini.  
 Int'l rep.: UK (Mansen)  
 Vianello (Ed. Musicali) (SIAE), Via Guido Banti 46, 00191 Rome, Tel: (06) 32.73.468, 32.78.103, 324.936.  
**Affiliate:** Prima Linea.  
 La Voce del Padrone, Galleria del Corso 2, 20122 Milan, Tel: (02) 704.401/603. Cable: EMIGRAM Admin. r: John Bush; Gen. Mgr.: Alexis Rotelli.  
**Affiliate:** Belriver Srl, Francis Day Srl.  
**Int'l firms represented:** Big Ben (UK), Deep Purple (UK), EMI group (worldwide), Our Music (UK), Purple (UK), Red Bus (UK).  
**Int'l rep.:** Worldwide (EMI group).  
 Warner Bros. Music Italy, see G. Ricordi.  
 West Eds. Musicali, see Beat  
 Wiz Ed. Musicali, see Sidet.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

A F I (Associazione dei Fonografici Italiani), Via Vittor Pisani 22, 20124 Milan Tel (02) 652.636. (Association of Italian rec. cos.)  
 A I D E M (Associazione Italiana Degli Ed. di Musica), Piazza del Liberty 2, 20121 Milan, Tel: (02) 780.035. (Italian Music Publ'rs Ass'n).  
 A P D I, Piazzetta Pattari 2, 20122 Milan Tel: (02) 804.818, 861.165 (Ass'n of Independent Rec Cos.)  
 L A C O I M (Independent Ass'n of Singers & Orchestras for Light & Jazz Music), PO Box 736, 20100 Milan, Tel: (02) 21.07.73. Pres.: Tino Vailati.  
 U N E M I, Corso di Porta Vittoria 47, Milan, Tel: (02) 792.669 (Union of Italian Music Publ'rs).

**DESIGN & ARTWORK**

Mario Convertino, Via Giovannino de Grassi 3, Milan, Tel: (02) 808.716.  
 Gianni Greguoli, Via Vincenzo Monti 77, Milan, Tel: (02) 439.467.  
 Guerrini Ed., Via Mercato 3, 20121 Milan Tel: (02) 873.865, 898.635.  
 I O (International Org.), Vic. Borbhetto, Rome, Tel: (06) 678.49.49. Telex: 62319. Chief Exec.: Riccardo Nicosia; Gen. Mgr.: Mario Bonura; Sales Mgr.: Rosanna Guadagnino; PR: Luigi Di Marco. (Rec. only)

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel: (02) 25.69.998. Pres. Sergio Arnoldi. (Tape only)  
 Sciascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan) Tel: (02) 825.8041. Pres. Armando Sciascia; Gen. & Sales Mgr.: Sergio Sciascia.  
 Studio 52, Via Pasteur 16, Milan, Tel: (02) 28.53.463  
 Luciano Tallarni, Via Washington 25, 20146 Milan, Tel: (02) 804.908. Chief Exec.: Luciano Tallarni  
 Task, Via G. Leopardi 14, 20123 Milan, Tel: (02) 865.871/897.

**LICENSING ORGANIZATION, MUSIC**

S I A E (Societa Italiana Autori Editori), Viale della Letteratura 30, 00100 Rome, Tel: (06) 59.90. (General Performing & Mechanical Rights Society).


**PLATING, PROCESSING & PRESSING PLANTS**

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limoto di Pioltello (Milan) Tel: (02) 904.78.61.  
**Branch:** 20121 Milan, Via San Paolo 15. Tel: (02) 865.578. (SEE ADVERTISEMENT)  
 Ariston Srl, Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan), Tel: (02) 98.46.974. Telex: 35466. Pres.: Alfredo Rossi; Factory Mgr.: Carlo Barbareschi.  
**Branch:** 00195 Rome, Via Cantore 17 Tel (06) 386.259. (SEE ADVERTISEMENT)  
 C G D SpA, Via Quintiliano 40, 20138 Milan Tel: (02) 50.84. Telex 35063. Pres. Ladislao Sugar; Mng. Dir. Piero Sugar; Dirs.: G. Giannini, F. Crepax, S. Delor, S. De Gennaro  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese), Tel: (0332) 770.784/189. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENT)  
 Durium SpA, Via Trieste, Erba (Como), Tel: 61.426. Pres.: Kinkor Mintangian. (Pressing only) (SEE ADVERTISEMENT)  
 E M I Italiana SpA, Viale dell'Oceano Pacifico 46, 00144 Rome, Tel: (06) 592.0751 Cable: EMIGRAM. Telex: 64208. Mng. Dir.: John L. Bush; Deputy Mng. Dir.: Vittorio Magnoli.  
 Fonit-Cetra SpA, Via Bertola 34, 10122 Turin, Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Dir.: Dr. Giuseppe Lamberto, Sales Mgr.: Luigi Arduino.  
 Fonola Fonotecnica, Via Ariberto 21, 20123 Milan, Tel: (02) 84.84.626. (Pressing only)  
 Guerrini Ed., Via Mercato 3, 20121 Milan, Tel: (02) 898.635, 873.865. (Pressing only).  
 I A F (International Audio Film SaS di Ravelli Clementa & Fedeli Ornella), Via Zara 129, 25100 Brescia, Tel: (030) 293.128, 41379. Gen. Mgr.: Luigi Gallina; Sales Mgr.: Leonardo Minutola.  
 I R I (Industria Riunite Italiane) Srl, Via Vespolate 22, 27030 Confienza (Pavia) Tel: (0384) 64.540/000  
 Industria Italiana Lingue Vive nel Mondo, Via 4 Novembre 5,

20078 San Colombano al Lambro (Milan), Tel: 890.05. (Pressing only).  
 Microwatt Srl, Principato 2, Vimercate (Milan), Tel: (039) 669.106. Mng. Dir.: Giorgio Cagnola. (Pressing only)  
 Phono-Plast SaS, Via G. Grandi 50, 20068 Peschiera Borromeo (Milan), Tel: (02) 716.435. (Pressing only).  
 Phonoster SpA, Via G. Rossini, 20067 Trbiano (Milan), Tel: (02) 90.64.646.  
 Phonotype Rec., Via Enrico de Marinis 4, 80134 Naples, Tel: (081) 314.140, 322.694.  
 R C A SpA, PO Box 7158, 00100 Rome: Via Tiburtina, Km. 12, 00131 Rome, Tel: (06) 416.041. Telex: 61428. (Pressing only)  
**Home office:** USA.  
 Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan, Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero La Falce. (SEE ADVERTISEMENT)  
 Saar Srl, Via Gramsci 4, 20016 Pero (Milan), Tel: 353.0573/0564, Mgr.: Gino Maurizio.  
 Senn Sound Italiana Srl, Via Edison 100, 20019 Settimo Milanese (Milan), Tel: (02) 32.82.366/337. (Pressing only).  
 Start Ltd., Via Como 25/27, Rovellasca (Como), Tel: (02) 964.2245/2410. Telex: 33080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr. Dr. Luigi Cane; Sales Admin. Exec.: Rosella Millefanti. (SEE ADVERTISEMENT)  
 Studio G Srl, Via al Forte di San Martino 11, 16145 Genoa, Tel: (010) 301.920, 369.723. Pres. G.B. De Scalzi; Gen. Mgr.: Gianni Basilio.  
 Zeus Rec. Srl, Piazzetta Matilde Serao 15, 80132 Naples, Tel: (081) 406.791, 415.997.

**PRINTERS & LITHOGRAPHERS**

C G D SpA, Via Quintiliano 40, 20138 Milan, Tel: (02) 50.84. Telex: 35063. Pres.: Ladislao Sugar; Mng. Dir. Piero Sugar; Dirs.: G. Giannini, F. Crepax, S. Delor, S. De Gennaro.  
 Ecofina Srl, Via Leopardi 8, 20123 Milan, Tel: (02) 86.90.121, 806.125. Telex: 32473. Chief Exec.: Mourad Sabet; Factory: Via Monviso 21, Tel: (02) 314.766. (SEE ADVERTISEMENT)  
 G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan, Tel: (02) 28.20.839, 28.53.093. Telex: 25046. Pres.: Ottaviano Clerici Bagozzi. (Tape only)  
 Guerrini Ed., Via Mercato 3, 20121 Milan, Tel: (02) 873.865, 898.635.  
 I O (International Org.), Vic. Borbhetto 20, Rome, Tel: (06) 678.49.49. Telex: 62319. Chief Exec.: Riccardo Nicosia; Gen. Mgr.: Mario Bonura; Sales Mgr.: Rosanna Guadagnino; PR: Luigi Di Marco.  
 I R I (Industrie Riunite Italiane) Srl, Via Vespolate 22, 27030 Confienza (Pavia), Tel: (0384) 64.540/000.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel: (02) 25.69.998. Pres. Sergio Arnoldi. (Tape only)



**YOU NEED RIFI!**

— THE GREAT FULLY INDEPENDENT RECORD AND PUBLISHING COMPANY  
 — THE DYNAMIC LICENSEE FOR YOUR PRODUCTIONS AND SONGS IN ITALY  
 — THE HIT PRODUCER ALSO FOR YOUR COUNTRY

RIFI RECORD CO AND RIFI PUBLISHING GROUP - CORSO B. AIRES 77  
 20124 MILANO - TEL. 02/273641 - CABLE RIFIRECORD MILANO  
 RECORDING STUDIOS - VIA STROMBOLI 18 - MILANO - TEL. 02/463900  
 PRESSING PLANTS - IRI - VIA VESPOLATE 22 - CONFIZENZA (PV) -  
 TEL 0384/64054  
 ROME BRANCH OFFICES - VIA A. CANTORE 19 - TEL. 06/319210

**EXCLUSIVE LICENSEES:**

ARGENTINA - RCA	CANADA - GLOBAL	SPAIN - COLUMBIA
AUSTRALIA - COLOSSAL	GERMANY - METRONOME	SWITZERLAND - DISQUE OFFICE
BRASIL - CONTINENTAL	JAPAN - KING	VENEZUELA - FAVEDICA

BRASIL - SIGEM/GLOBO  
 SPAIN - RIFI ESPAÑOLA  
 U.K. - NOEL GAY  
 U.S.A. - RIFI MUSIC INC.

Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Anselodi, Sales Mgr.: Piero La Falce. (SEE ADVERTISEMENT)

Sciascia SaS (Ed.), Via Giacomo Brodolini, 20089 Rozzano (Milan). Tel: (02) 825.8041. Pres.: Armando Sciascia; Gen. & Sales Mgr.: Sergio Sciascia.

## RECORD PROMOTION

I A F (International Audio Film SaS di Ravelli Clementa & Fedeli Ornella), Via Zara 129, 25100 Brescia. Tel: (030) 293.128, 41379. Gen. Mgr.: Luigi Gallina; Sales Mgr.: Leonardo Minutola.

I O (International Org.), Vic. Borbhetto 20, Rome. Tel: (06) 678.49.49. Telex 62319. Chief Exec.: Riccardo Nicotia; Gen. Mgr.: Mario Bonura; Sales Mgr.: Rosanna Guadagnino; PR: Luigi Di Marco.

Studio 52, Via Pasteur 16, Milan. Tel: (02) 28.53.463. Task, V.G. Leopardi 14, 20123 Milan. Tel: (02) 865.871/897.

## TAPE CUSTOM DUPLICATORS

Ambrosio Discografica SaS, Via Brasile 13, 20090 Limito di Pioltello (Milan). Tel: (02) 904.78.61. Branch: 20121 Milan, Via San Paolo 15. Tel: (02) 865.578.

Ampex Italiana SpA, 6 Via Turati, 20121 Milan. Tel: (02) 651.541. Cable: AMPEXITAL. Home office: USA. Audio: 8-tr., cassette.

Ariston SrL, Via Massimo Gorki 21, Strada Zivido, 20098 San Giuliano (Milan). Tel: (02) 98.46.974. Telex: 35466. Pres.: Alfredo Rossi; Factory Mgr.: Carlo Barbareschi, Sales Mgr.: Riccardo Benini; Int'l Mgr.: Graham Johnson. Branch: 00195 Rome, Via Cantore 17. Tel: (06) 386.259. Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

C G D SpA, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 35063. Pres.: Ladislao Sugar; Mng. Dir.: Piero Sugar; Dirs.: G. Giannini, F. Crepax, S. Delor, S. De Gennaro. Audio: 8-tr., cassette.

Cinevox Rec. SpA, Via Romeo Romei 15, Rome. Tel: (06) 311.280, 311.870. Pres.: Cesare Andrea Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Gianni Dell'Orso. Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.

Ducal Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

Duplimatec Rec'g Tape, Via Natale Battaglia 4, 20127 Milan. Tel: (02) 281.226. Chief Exec.: Guido Mezzadra; Gen. Mgr.: Aldo Mezzadra; Sales Mgr.: Silvestri Liliana. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Duplivox, Viale L. Muratori 187, 41100 Modena. Tel: 237.268. Audio: 8-tr., cassette.

Duplo Magnetic, Via Leida 8, 37100 Verona. Tel: (045) 504.491. Gen. Mgr.: Giuseppe Zanardo, Sales Mgr.: Arnaldo Basso. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Durema (Duplicazione Regrazioni Magnetiche & Nastri Video) SpA, Via Imperia 28, 20142 Milan. Tel: (02) 843.7344/0740. Mng. Dir., Gen. & Sales Mgr.: Dr. Claudio Occhiena; Technical Mgr.: Paolo Maggolini. Audio: 8-tr., cassette, open reel. Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" Philips.

Durium SpA, Via Trieste, Erba (Como). Tel: 61.426. Pres.: Krikor Mintangian. Audio: 8-tr., cassette. (SEE ADVERTISEMENT)

E M I Italiana SpA, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 592.0751. Cable: EMIGRAM. Telex: 64208. Mng. Dir.: John L. Bush; Deputy Mng. Dir.: Vittorio Magnoli.

Ecofina SrL, Via Leopardi 8, 20123 Milan. Tel: (02) 869.0121, 806.125. Telex: 32473. Chief Exec.: Mourad Sabet. Factory: Via Monviso 21. Tel: (02) 314.766. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic. (SEE ADVERTISEMENT)

Emmeti SpA, Corso Monforte 20, 20122 Milan. Tel: (02) 793.911, 792.780. Audio: 8-tr., cassette.

Fiven, Via Di Bandecca 8, Galleria Giusti, Vecchiano (Pisa). Tel: (050) 868.079. Gen. Mgr.: Fiorello Venditti. Audio: Cassette, open reel.

Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 57.53. Pres.: Renato Zaccone; Gen. Dir.: Dr. Giuseppe Lamberto; Sales Mgr.: Luigi Arduino.

Fonola Fonotecnica, Via Ariberto 21, 20123 Milan. Tel: (02) 84.84.626. Audio: Cassette.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 90.48.815. Telex: 31371, 37607. Gen. Mgr.: Dr. R. Bregni; Sales Mgr.: L. Bassani. Audio: 8-tr., 8-tr. quadraphonic, cassette.

I A F (International Audio Film SaS di Ravelli Clementa & Fedeli Ornella), Via Zara 129, 25100 Brescia. Tel: (030) 293.128, 41379. Gen. Mgr.: Luigi Gallina; Sales Mgr.: Leonardo Minutola. Audio: 8-tr., cassette

I R I (Industrie Riunite Italiane) SrL, Via Vespolate 22, 27030 Confienza (Pavia). Tel: (0384) 64.540/000. Audio: 8-tr., cassette.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Pres.: Sergio Arnoldi. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

M D A Cassettes SrL, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962.0914. Gen. Mgr.: Giuseppina Grassi. Audio: 8-tr., cassette.

M T B, Via Matteotti 32, 40129 Bologna. Tel: (051) 368.792. Audio: 8-tr., cassette.

Manplast SrL, Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan). Tel: (02) 24.85.019. Audio: 8-tr., cassette.

N M A (Nastri Magnetici & Affini), Via Candiani 101, 20158 Milan. Tel: (02) 37.63.000. Audio: 8-tr., open reel.

Phonoster SpA, Via G. Rossini, 20067 Tribiano (Milan). Tel: (02) 90.64.646.

Phototype Rec., Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694.

R C A SpA, PO Box 7158, 00100 Rome; Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Telex: 61428. Home office: USA.

Revival SrL, Via Privata Denti 17, 22051 Bellano (Como). Tel: (0341) 821.250. Gen. Mgr.: Tommaso Grossi. Audio: 8-tr., cassette.

Ricordi SpA (Dischi), Via Barletta 11, 20141 Milan. Tel: (02) 53.92.392. Admin. Mgr.: Giuseppe Maurelli. Audio: Cassette.

Ri-Fi Rec. Co. SpA, Corso Buenos Aires 77, 20124 Milan. Tel: (02) 273.641. Mng. Dir. & Gen. Mgr.: Giovanni Battista Anselodi; Sales Mgr.: Piero La Falce. (SEE ADVERTISEMENT)

Rusty Phonics, Via Cuore Immacolato di Maria 10/A, 20141 Milan. Tel: (02) 84.90.283. Audio: 8-tr., 8-tr. quadraphonic, cassette.

S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan. Tel: (02) 35.55.146, 35.70.946. Cable: SELECHEMIT. Telex: 37269. Mng. Dir.: L. Lang. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic. Video: 1" open reel, 1/2" EIAJ open reel.

Saar SrL, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0573/0564. Mgr.: Gino Maurizio.

Senn Sound Italiana SrL, Via Edison 100, 20019 Settimo Milanese (Milan). Tel: (02) 32.82.366/337. Audio: 8-tr., 8-tr. quadraphonic, cassette.

Stereostudio, Via Ventimiglia 194, 10127 Turin. Tel: (011) 697.125. Audio: Cassette.

Studio 7, Via Santa Lucia 20, 80132 Naples. Tel: (081) 390.643.

Videoin SrL, Via de Amicis 28, 20123 Milan. Tel: (02) 873.721. (Video only)

## ● supplies

### CARTRIDGE & CASSETTE PARTS

A T B SpA, Via Palmiro Togliatti 30, 20030 Senago (Milan). Tel: (02) 998.99.76. Telex: 36479 Lariole. Mng. Dir.: Abramo Bordignon.

Audio: Single- & band-assembled components for cassettes, digital cassettes & 8-tr.; spring pads & anti-fraction liners; full, flat & flat-foam shields in any magnetic alloy; customer-designed supplies. (SEE ADVERTISEMENT)

Alfapolymer SrL, Via Lamarmora 33, Milan. Tel: (02) 54.66.986. Pres.: Gian Carlo Astore; Gen. & Sales Mgr.: Bruno Mina. Audio: Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge parts, library cases.

Audio Devices, see Neumannacoustic.

Av. El. Ca. SrL, V. Emanuella 16, Saronno. Tel: (02) 960.54.13/32.48. Mng. Dir. & Gen. Mgr.: Sergio Moretti; Sales Mgr.: Edoardo Benetton. (SEE ADVERTISEMENT)

Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 928.8064. Pres.: Corrado Bresolin. Audio: All parts. (SEE ADVERTISEMENT)

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare.

Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 90.48.815. Telex: 31371, 37607. Gen. Mgr.: Dr. R. Bregni; Sales Mgr.: L. Bassani. Audio: Hubs & rollers.

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Pres.: Sergio Arnoldi.

M D A Cassettes SrL, Via San Giuseppe 137, 21047 Saronno (Varese). Tel: (02) 962.0914. Gen. Mgr.: Giuseppina Grassi.

Neumannacoustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr.: David Butterworth. Branch: 00143 Rome, Via G. Arellini 31. Tel: (06) 59.14.609. Contact: Lvio Argentini. Brand name: Audio Devices.

Nuova SIAT (Societa Italiana Articoli Tecnici) SrL, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Cable: NSIAT. Mng. Dir.: Edoardo Benetton (Audio only) (SEE ADVERTISEMENT)

Pielle SaS, Via Mincio 2, 20139 Milan. Tel: (02) 53.91.103.

Ponzzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).

Sonorex Tape SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia). Tel: (030) 725.382. Audio: Cassette parts.

Start Ltd., Via Como 25/27, Rovellasca (Como). Tel: (02) 964.2245/2410. Telex: 33080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dano De Benedetti; Sales Mgr.: Dr. Luigi Cane; Sales Admin. Exec.: Rosella Millefanti. Audio: All parts. (SEE ADVERTISEMENT)

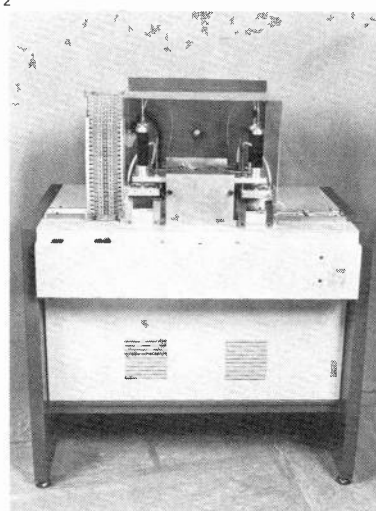
Tape System, Via Maffucci 55, 20158 Milan. Tel: 37.60.814.

## Tapematic satisfies any specific requirement for a swift and smooth production of music-cassettes

1



2



**Tapematic**  
of Luciano Perego:  
Tailoring machines  
Labelling machines

Via Unione n. 13  
20050 Mezzago - Milano - Italy  
Tel. (039) 692359



Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan), Tel (02) 954.079.  
Audio: Cassette parts.

**EMPTY CARTRIDGES, CASSETTES & REELS**

A T B SpA, Via Palmiro Togliatti 32, 20030 Senago (Milan) Tel (02) 998.99.76. Telex 36479 Lariole. Mng. Dir. Abramo Bordignon. (SEE ADVERTISEMENT)  
Alfapolymer S.r.l., Via Lamarmora 33, Milan, Tel (02) 54.66.986. Pres.: Gian Carlo Astore. Gen. & Sales Mgr. Bruno Mina  
Audio: C-O cassettes  
Audio Devices, see Neumannacustic  
Av. El. Ca S.r.l., V. Emanuella 16, Saronno Tel (02) 960.54.13/32.48. Mng. Dir. & Gen. Mgr. Sergio Moretti. Sales Mgr.: Edoardo Benetton.  
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)  
Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan), Tel (02) 928.8064. Pres. Corrado Bresolin  
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)  
Comp-Ray, see Start.  
Ducale Ind Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese) Tel (0332) 770.784/189 Telex 38231. Pres. & Gen. Mgr.: Davide Matalon. (SEE ADVERTISEMENT)  
Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan, Tel (02) 367.693 Gen. Mgr. Gaetani Cesare.  
G T E (General Tape Equip.) S.r.l., Via dei Cybo 4, 20127 Milan, Tel (02) 28 53.093, 28.20.839 Telex: 25046.  
Audio: 8-tr., cassette.  
Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan) Tel (02) 90.48.815. Telex: 31371, 37607. Gen. Mgr. Dr. R. Bregni. Sales Mgr.: L. Bassani.  
Audio: Cassette.  
Brand name: King Sound.  
King Sound, see Genca.  
L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan Tel (02) 25.69.998. Pres. Sergio Arnoldi.  
M D A Cassettes S.r.l., Via San Giuseppe 137, 21047 Saronno (Varese), Tel (02) 962.0914. Gen. Mgr.: Giuseppina Grassi  
Audio: 8-tr., cassette.  
M I P (Music Ind Prods) S.r.l., Corso di Porta Vittoria 31, 20122 Milan.  
Warehouse: 21020 Brebbia (Varese), Via Per Cadrezzate 5 Tel (0332) 770.189/784  
Audio: 8-tr., cassette  
Brand name: Mastro.  
Mastro, see MIP.  
Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan Tel (02) 228.120, 276.893 Cable BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr.: David Butterworth.

Branch: 00143 Rome, Via G. Armellini 31 Tel. (06) 59 14 609. Contact: Livio Argentinii.  
Brand name: Audio Devices.  
Nuova SIAT (Societa Italiana Articoli Tecnici) S.r.l., Via dell'Orto 21, 21047 Saronno (Varese). Tel (02) 960.7485/7450 Cable: NSIAT Mng. Dir.: Edoardo Benetton.  
Audio: 8-tr., cassette & open reel; boxes.  
Brand name: SIAT. (SEE ADVERTISEMENT)  
Pielte SaS, Via Mincio 2, 20139 Milan. Tel (02) 53.91.103.  
Ponzone & Vico, Via Marconi 87, 17017 Millesimo (Savona).  
S I A T, see Nuova.  
Start Ltd., Via Como 25/27, Rovellasca (Como), Tel: (02) 964.2245/2410. Telex: 33080 Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr.: Dr. Luigi Cane; Sales Admin. Exec.: Rosella Millefanti.  
Audio: 8-tr., cassette.  
Brand name: Comp-Ray. (SEE ADVERTISEMENT)  
Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan) Tel (02) 954.079.  
Audio: Cassette.

**JACKETS & SLEEVES**

Barbieristampa, Via San Rocco 6, Milan, Tel (02) 541 964. (Sleeves only).  
Pizzi Amificare, Via de Vizzi 86, Cinisello Balsamo (Milan), Tel 928 88/21. (Sleeves only).

**POLYETHYLENE BAGS**

L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan, Tel (02) 25.69.998. Pres. Sergio Arnoldi.

**RECORD PROCESSING MACHINERY**

Alpha Toolex, see Neumannacustic.  
Ducale Ind Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese), Tel: (0332) 770.784/189. Telex 38231. Pres. & Gen. Mgr.: Davide Matalon. (Importer) (SEE ADVERTISEMENT)  
Europa Film, see Neumannacustic.  
Exhibo Italiana S.r.l., Via F. Frisi 22, 20052 Monza (Milan), Tel: (039) 360.021. Cable EXHIBOMI.  
Brand name: Stellavox.  
G B F Costruzioni Meccaniche, Via Vittorio Veneto 12/18, 20091 Bresso (Milan), Tel: (02) 92.01.641  
I D R A, Via Palestrina 2, 20124 Milan, Tel: (02) 203.842.  
Ingersoll-Rand, see Negri-Bossi.  
Fontana Luigi & Cia. SaS, Via Brioschi 62, 20141 Milan Tel (02) 84 93.231.  
Chief product: Presses.  
Metalmeccanica Plast SpA, Via Ferloni 83, 22070 Bulgarograsso (Como), Tel (031) 93 14.64 Cable METALMEC. Telex 38169. Gen Mgr. Franco Gian. (SEE ADVERTISEMENT)

Negri-Bossi SpA, PO Box 3784, 20100 Milan; Viale Europa 64, 20093 Cologno Monzese (Milan). Tel: (02) 254.7922/9751. Cable NEGRIBOS. Telex: 33008.  
Chief product: Injection moulding machines.  
Brand names: Ingersoll-Rand, Negri-Bossi.  
Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan, Tel: (02) 228.120, 276.893. Cable BEPPATOMIL. Owner Roberto Beppato; Sales Mgr.: David Butterworth.  
Branch: 00143 Rome, Via G. Armellini 31. Tel: (06) 591.4609. Contact: Livio Argentinii.  
Chief product: Presses, plating & transfer equip.  
Brand names: Alpha Toolex, Europa Film, Neumann.  
O B M, Ripa di Porta Ticinese 55, 20143 Milan, Tel (02) 83.23.346.  
Philips SpA, Piazza IV Novembre 3, 20214 Milan, Tel (02) 69.94.  
Pressvit S.r.l., Via Voghera 20, 20144 Milan, Tel: 83.22.141.  
Chief product: Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears.  
Stellavox, see Exhibo.  
Sandretto (Fili) Via de Amicis 44, 10097 Regina Margherita (Turin), Tel. 790.270.  
Terenzio, Via Soffredini 34, 20126 Milan, Tel: (02) 25 72 239/242

**TAPE, RAW & BLANK LOADED**

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan Tel (02) 30.74. Telex: 37182. Chief Exec.: Helmut Schulze-Battmann; Gen. Mgr. Benito Chiuichini; Sales Mgr. Giorgio Dordoni.  
Audio: Cassette, open reel.  
Audio Devices, see Neumannacustic.  
Audio Magnetics, see Melchioni.  
Av. El. Ca S.r.l., V. Emanuella 16, Saronno, Tel: (02) 960.54.13/ 32.48. Mng. Dir. & Gen Mgr Sergio Moretti, Sales Mgr.: Edoardo Benetton. (Blank only)  
Audio: 8-tr., cassette  
Brand names: Av. El. Ca, New Audio Box. (SEE ADVERTISEMENT)  
B A S F, see SASEA.  
Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan), Tel (02) 928.8064. Pres. Corrado Bresolin. (Blank only)  
Audio: 8-tr., cassette. (SEE ADVERTISEMENT)  
Comp-Ray, see Start  
Duplimatic Rec'g Tape, Via Natale Battaglia 4, 20127 Milan Tel (02) 281 226 Chief Exec. Guido Mezzadra; Gen Mgr. Aldo Mezzadra; Sales Mgr. Silvestri Liliana. (Blank only)  
Audio: 8-tr., cassette, open reel.  
Ecofina S.r.l., Via Leopardi 8, 20123 Milan Tel: (02) 86 90.121, 806 125. Telex 32473. Chief Exec. Mourad Sabet. Factory: Via Monviso 21 Tel (02) 314 766. (Blank only).  
Audio: Cassette. (SEE ADVERTISEMENT)



Ellepielle Srl, Viale San Gimignano 11, 20146 Milan. Tel: (02) 418.315. (Blank only.)  
**Audio:** 8-tr., cassette.  
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare. (Blank only.)  
**Audio:** 8-tr., cassette.  
 G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093, 28.20.839. Telex: 25046. (Blank only.)  
**Audio:** 8-tr., cassette.  
 Genca (General Cassette) SaS, Via Don Minzoni 16, 20061 Carugate (Milan). Tel: (02) 904.8815. Telex: 31371. 37607. Gen. Mgr.: Dr. R. Bregni; Sales Mgr.: L. Bassani. (Blank only.)  
**Audio:** 8-tr., cassette.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Pres.: Sergio Arnoldi.  
**Audio:** 8-tr., cassette, open reel.  
 Lear Jet, see Start.  
 M D A Cassettes Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962.0914. Gen. Mgr.: Giuseppina Grassi.  
**Audio:** 8-tr., cassette.  
 Melchioni SpA, Casella Postale 1670, Via P. Coletta 39, 20135 Milan.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Magnetics.

## BLANK CARTRIDGES, CASSETTES & HEAD CLEANERS MANUFACTURING

lav.  
lel.  
ca.

S.R.L.

Via Emanuella, 16  
21047 Saronno (Varese),  
Italy.  
Tel: 9605413 - 9603248

Neumannacustic di Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120, 276.893. Cable: BEPPATOMIL. Owner: Roberto Beppato; Sales Mgr.: David Butterworth.  
**Branch:** 00143 Rome, Via G. Armellini 31. Tel: (06) 59.14.609. Contact: Livio Argentini.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Devices.  
 New Audio Box, see Av.El.Ca.  
 Nuova SIAT (Societa Italiana Articoli Tecnici) Srl, Via dell'Orto 21, 21047 Saronno (Varese). Tel: (02) 960.7485/7450. Cable: SARSIAT. Mng. Dir.: Edoardo Benetton. (Blank only.)  
**Audio:** 8-tr., cassette. (SEE ADVERTISEMENT)  
 Philips SpA, Piazza IV Novembre 3, 20124 Milan. Tel: (02) 69.94.  
**Audio:** Cassette.  
 Pyral Sud, Via Vittorio Amedeo 19, 10121 Turin. Tel: 548.839. Telex: 21566. (Blank only.)  
**Home office:** France.  
 S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan. Tel: (02) 42.48.  
**Home office:** Germany. BASF.  
**Audio:** 8-tr., cassette.  
**Brand name:** BASF.  
 S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 35.55.146, 35.70.946. Cable: SELECHEMIT. Telex: 37269. Mng. Dir.: L. Lang.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Scotch, see 3M.  
 Sonorex SpA, Via Bonfadina 14, 25046 Cazzago San Martino (Brescia). Tel: (030) 725.382. Telex: 30211 Possi. Pres.: Giuseppe Zani; Gen. Mgr.: Bruno Raineri; Sales Mgr.: Italo Capoferri.  
**Audio:** 8-tr., cassette & open reel.  
 Start Ltd., Via Como 25/27, Rovellasca (Como). Tel: (02) 964.2245/2410. Telex: 33080. Pres.: Mario Colombo; Gen. Mgr.: Dr. Dario De Benedetti; Sales Mgr.: Dr. Luigi Cane; Sales Admin. Exec.: Rosella Millefanti.  
**Audio:** 8-tr., cassette.  
**Brand names:** Comp-Ray, Lear Jet. (SEE ADVERTISEMENT)  
 3 M Italia SpA, Milano San Felice (Segrate). Tel: (02) 75.451. Telex: 31275, 31159. Mng. Dir.: K.S. Schoen; Gen. Mgr.: M. Bianchi; Sales Mgr.: S. Franz.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 2", 1" & 1/4" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.  
**Brand name:** Scotch.  
 U P Universal Sound, see Universal.  
 Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079. (Blank only.)  
**Audio:** 8-tr., cassette.  
**Brand name:** UP-Universal Sound.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**  
 A E G-Telefunken SipA, Via Pirelli 12, 20124 Milan. Tel: (02) 92798. Cable: AEGITAL. Telex: 31473. Pres. Dr. F. Angeloni; Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.  
**Audio:** Duplicators & winders.  
**Brand name:** Telefunken.  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon (Audio only) (SEE ADVERTISEMENT)  
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, 20156 Milan. Tel: (02) 367.693. Gen. Mgr.: Gaetani Cesare.  
**Audio:** Assembling & winding equip.  
 G T E (General Tape Equip.) Srl, Via dei Cybo 4, 20127 Milan. Tel: (02) 28.53.093, 28.20.839. Telex: 25046.  
**Audio:** Automatic, semi-automatic & manual tape winders, ultra high speed duplicators, automatic cassette assemblers & automatic cassette screwdriver.  
 Macchi & Cia. Srl, Via Cavour 30, 21047 Saronno (Varese). Tel: (02) 960.0886. Gen. Mgr. Roberto Macchi. (Manufacturer/Importer)  
**Audio:** Automatic winders.  
 Neumannacustic de Roberto Beppato, Via G. Spontini 3, 20131 Milan. Tel: (02) 228.120, 276.893. Cable:

### TAPE DUPLICATING & PROCESSING EQUIPMENT

**● accessories manufacturers**  
 Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan. Tel: (02) 30.74. Telex: 37182. Chief Exec.: Helmut Schulze-Battmann; Gen. Mgr.: Benito Chiucchini; Sales Mgr.: Giorgio Dordoni.  
**Product:** Head Cleaners, demagnetizers, leader & splicing tape.  
 Alfacopolymer Srl, Via Lamarmora 33, Milan. Tel: (02) 54.66.986. Pres.: Gian Carlo Astore; Gen. & Sales Mgr.: Bruno Mina.  
**Product:** Carrying & storage cases, head cleaners & demagnetizers.  
 Av.El.Ca Srl, V. Emanuella 16, Saronno. Tel: (02) 960.54.13/32.48. Mng. Dir. & Gen. Mgr.: Sergio Moretti; Sales Mgr.: Edoardo Benetton.  
**Product:** Head cleaners, demagnetizers, needles, leader & splicing tape. (SEE ADVERTISEMENT)  
 Bresolin Corrado, Via XXV Aprile 205, 20092 Cinisello Balsamo (Milan). Tel: (02) 928.8064. Pres.: Corrado Bresolin.  
**Product:** Tape carrying & storage cases, head cleaners & demagnetizers. (SEE ADVERTISEMENT)  
 Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese). Tel: (0332) 770.784/189. Telex: 38231. Pres. & Gen. Mgr.: Davide Matalon  
**Product:** Head cleaners & demagnetizers. (SEE ADVERTISEMENT)  
 I O (International Org.), Vic. Borbhetto 20, Rome. Tel: (06) 678.49.49. Telex: 62319. Chief Exec.: Riccardo Nicosia; Gen. Mgr.: Mario Bonura; Sales Mgr.: Rosanna Guadagnino; PR: Luigi Di Marco.  
**Product:** Record carrying & storage cases, tape catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, needles, leader & splicing tape.  
 L E M (Lavorazione Nastro Magnetico) SpA, Via G.B. de La Salle 4/A, 20132 Milan. Tel: (02) 25.69.998. Pres.: Sergio Arnoldi.  
**Product:** Leader & splicing tape.  
 Larir Int'l SpA, Viale Premuda 38/A, 20129 Milan. Tel: (02) 795.762, 780.730. Cable: RADIOLARIR.  
**Product:** Cleaners, cloth, brushes, head cleaners, demagnetizers, splicing tape.  
 M D A Cassettes Srl, Via San Giuseppe 137, 21047 Saronno. Tel: (02) 962.0914. Gen. Mgr.: Giuseppina Grassi.  
**Product:** Head cleaners & demagnetizers.  
 Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.  
**Product:** Catalog servs., cleaners, cloths & brushes (SEE ADVERTISEMENT)  
 S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G.B. Grassi 97, 20157 Milan. Tel: (02) 35.55.146.



### TAPE TECHNOLOGY LABORATORY

A company with long experience in winding and splicing magnetic tape.

Our loading machine for cassette Philips standard, in which we specialize consists of:

**mod. 107** Semi automatic loader

**mod. 108** Fully automatic loader - Self feeder cassette with side selector - Easy maintenance - built on modular system

T.T.L. - Via Pirandello, 4a - 20144 Milano (Italy) - Tel. (02)46.95.213

35.70.946. Cable: SELECHEMIT. Telex: 37269. Mng. Dir.: L. Lang.  
**Product:** Head cleaners & demagnetizers, leader tape.  
 Saar SRL, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni.  
**Product:** Catalog servs.  
 Sisme SnC, Via Adriatica 16, 60027 Osimo-Scalo (Ancona). Tel: (071) 70012.  
**Product:** Needles.  
 3 M Italia SpA, Milano San Felice (Segrate). Tel. (02) 75.451. Telex: 31275, 31159. Mng. Dir.: K.S. Schoen; Gen. Mgr.: M. Bianchi; Sales Mgr.: S. Franzl.  
**Product:** Carrying & storage cases, catalog servs., head cleaners & demagnetizers, leader & splicing tape.  
 Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.

## ● store fixtures & merchandising aids manufacturers

Alfapolymer SRL, Via Lamarmora 33, Milan. Tel: (02) 54.66.986. Pres Gian Carlo Astore; Gen. & Sales Mgr.: Bruno Mina.  
**Product:** Display racks.  
 Phonogram SpA, Via Borgogna 2, 20131 Milan. Tel (02) 796.541, 28.26.421. Telex: 34096. Mng. Dir. & Gen. Mgr.: Alain C. Trossat.  
**Product:** Browser boxes, display racks. (SEE ADVERTISEMENT)  
 Saar SRL, Viale di Porta Vercellina 14, 20123 Milan. Tel: 469.6251. Pres.: Walter Gurtler, Gen. & Sales Mgr.: Sergio Balloni.  
**Product:** Browser boxes, display racks.  
 Universal Plastic, Via San Francesco 1, 20065 Inzago (Milan). Tel: (02) 954.079.  
**Product:** Tape browser boxes, display racks.

## IVORY COAST, REPUBLIC OF

Population: 6,673,013.  
 Rate of exchange: \$1 (US) = 285.7 CFA francs.  
 Per capita income: \$500.  
 Holidays: January 1, May 1, August 7, November 1, December 25.  
 Records exported to USA: 1975—831 units, \$784.

## ● record & tape manufacturers / distributors / importers

Bridge, see Cinterdisc.  
 Cinterdisc, PO Box 671, 12 18 Ave., Treichville, Abidjan. Mng. Dir.: Albert Loudes. (Manufacturer/Distributor/Rack Jobber)  
 Home office: Nigeria, Record Market.  
 Labels: (Owned) Bridge, Cinterdisc; (licensed) EMI (Nigeria).  
 S I D, see Societe Ivoirienne du Disque.  
 Societe Ivoirienne du Disque, PO Box 10503, Abidjan. Tel: 36.10.25. Cable: SID BP10503. Pres. & Gen. Mgr.: Catherine Oro; Ass't Gen. Mgr.: Albert Loudes. (Manufacturer/Distributor)  
 Label: (Owned) SID.

## ● services

### PRESSING PLANT

Societe Ivoirienne du Disque, PO Box 10503, Abidjan. Tel: 36.10.25. Cable: SID BP10503. Pres. & Gen. Mgr.: Catherine Oro; Ass't Gen. Mgr.: Albert Loudes.

## ● supplies

### JACKETS & SLEEVES

Societe Ivoirienne du Disque, PO Box 10503, Abidjan. Tel: 36.10.25. Cable: SID BP10503. Pres. & Gen. Mgr.: Catherine Oro; Ass't Gen. Mgr.: Albert Loudes. (Jackets only).

## JAMAICA

Population: 2,030,000.  
 Rate of exchange: \$1 (US) = 0.89 Jamaican dollars.  
 Per capita income: \$790.  
 Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday) & all Christian holidays.

Records, record blanks & pre-recorded media imported from USA: 1975—\$120,359.  
 Records exported to USA: 1975—3,846 units, \$2,843.

## ● record & tape manufacturers / distributors / importers

Blank, see Record Specialists.  
 Carifta, see Record Specialists.  
 Champion, see Record Specialists.  
 Crystal, see Federal.  
 Dynamic, see Dynamic Sounds.  
 DynamicSounds Rec'g Co. Ltd. (IFPI), 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Cable: DYNASOUND. Telex: 2296. Pres.: Byron A. Lee; VP & Comptroller: Cecil Warren; Gen. Mgr.: Neville O. Lee; Sales Mgrs.: Yan Grant, L. Gray.  
 Labels: (Owned) Dynamic, Jaguar, Lion, Melrose, Panther, Tiger, Tysott, Wede Bete; (licensed) Archiv (Germany), Ariola America (USA), Atlantic (USA), Bang (USA), CTI (USA), Casablanca (USA), Creole (UK), H&L (USA), Motown (USA), Polar (Sweden), Polydor (Germany), Ranwood (USA), Salsoul (USA), Springboard (USA), State (UK), TK (USA).  
 Int'l reps.: Africa (WEA), Canada (Magna Sound), South Africa (EMI), UK (Creole, State), rest of world (RCA).  
 Federal Rec. Mfg. Co. Ltd. (IFPI), 220 Marcus Garvey Dr., Kingston 11. Tel: 923-9978/7375. Telex: 2294. Cable: FEDERREC Mng. Dir.: Richard Khouri; Gen. Mgr.: Paul Khouri; Sales Mgr.: Peter Gordon-Martin.  
 Labels: (Owned) Federal, LTD, Wildflower; (licensed) Buddah (USA), CBS (UK, USA), Columbia (UK, USA), Epic (USA), Hi (UK, USA), Marlin (USA), Philadelphia Int'l (USA), Portrait (USA), RCA (USA), T-Neck (USA), TSOP (USA); (distributed—not licensed) Crystal, Playback.

Hot Stuff, see Total Sounds.  
 Jaguar, see Dynamic Sounds.  
 L T D, see Federal.  
 Lion, see Dynamic Sounds.  
 Melrose, see Dynamic Sounds.  
 Panther, see Dynamic Sounds.  
 Playback, see Federal.  
 Record Dists. Ltd., 103 Orange St., Kingston. Tel: 932-4989. Cable: RECDISC.  
 Labels: (Licensed) BRC, Brunswick, Dakar, Hob, Nashboro, Noodle, Scepter, Wand (all USA).  
 Record Specialists Ltd. (IFPI), 1-3 Torrington Rd., Kingston W1. Tel: 922-4865/6287. Cable: SOUNDTRACK. Telex: 2252. Exec. Dir.: George Benson.  
 Labels: (Owned) Blank, Carifta, Champion, Saturn, Star, Venus; (licensed) ABC group (USA), All Platinum (USA), Ancor (UK), Blue Note (USA), Capitol (USA), DJM (UK), Fantasy (USA), Liberty (USA), MCA (USA), Mercury (UK, USA), Milestone (USA), Philips (Netherlands), Pickwick (USA), Prestige (USA), Roulette (USA), 20th Century (USA), United Artists (UK, USA), Universal (USA).

Saturn, see Record Specialists.  
 Star, see Record Specialists.  
 Tiger, see Dynamic Sounds.  
 Total Sounds Rec'g Co. Ltd. (IFPI), 14 Retirement Rd., Kingston 5. Tel: 926-2036. Cable: VIBES. Mng. Dir.: Herman McDonald.  
 Labels: (Owned) Hot Stuff, Total Sounds; (licensed domestic) Tuff Gong; (licensed foreign) Arista (USA), Asylum (USA), EMI (UK), Elektra (USA), Private Stock (USA), RAK (UK), Warner Bros. (USA), WIRL (Barbados).  
 Tuff Gong, see Total Sounds.  
 Tysott, see Dynamic Sounds.  
 Venus, see Record Specialists.  
 Wildflower, see Federal.  
 Wede Bete, see Dynamic Sounds.

## ● music publishers

Ivan Mogull Caribbean Ltd., c/o Norman E. Wright, 9-11 Church St., Kingston.  
 Par-Lay-Voo Music Ltd., see Woodwater.  
 Record Specialists Ltd., 1 Torrington Rd., Kingston, W1. Tel: 922-4865/6287. Cable: SOUNDTRACK. Telex: 2252. Exec. Dir.: George Benson.  
 Int'l firm represented: Big Seven (USA).  
 Sheila Music Corp. Ltd. (BMI), 15 Bell Rd., Kingston 11. Tel: 933-9138/9130. Cable: DYNASOUND. Mng. Dir.: Sheila Lee.  
 Int'l firms represented: Cotillion, Devalbo, Douglas, Ice Nine/Fry King, Marsaint, Quackenbush, Sergeant Music/Saloon Songs, Story Songs, Viva, Warner Bros. group (all USA); State (UK).  
 Int'l reps.: Canada (Number 11), South Africa (Plymouth), USA, (Number 11), rest of world (State).  
 Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Cable: FEDERREC. Telex: 2294. Mng. Dir.: Ted Powder; Sec'y: Gloria Khouri.  
 Affiliate: Par-Lay-Voo Music Ltd.  
 Int'l firms represented: ATV (UK), Buckhorn (USA), Burlington (UK), Keymen (USA), Morning (Canada), Palace (UK).  
 Int'l reps.: Benelux (Universal Songs), Canada (Morning), Europe (April, Blackwood), South Africa (Impact), USA (Wetwater).

## ● services

DESIGN & ARTWORK  
 PLATING, PROCESSING & PRESSING PLANTS  
 PRINTERS & LITHOGRAPHERS  
 RECORD PROMOTION

Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., King.

Task/Modena



From an old photograph we have discovered that music isn't dead yet and we are doing our best to keep it alive.

General Manager:  
 Sergio Albergoni

Cramps Music s.r.l.  
 via Leopardi, 14  
 Ph. (02) 865871  
 Milan Italy

ITALY

IVORY COAST

JAMAICA



ston 11, Tel: 923-7375. Cable: FEDERREC. Telex: 2294. Mng. Dir.: Richard Khouri; Gen. Mgr.: Paul Khouri; Sales Mgr.: Peter Gordon-Martin.  
Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296. Pres.: Byron A. Lee; Gen. Mgr.: M. Khouri.

#### TAPE CUSTOM DUPLICATORS

Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296. Pres.: Byron A. Lee; Gen. Mgr.: M. Khouri.  
Audio: 8-tr., cassette, open reel.

X-9 Electronics & Rec'g Tapes Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939, 937-0212. Gen. Mgr.: Claude Chung.  
Home office: USA, Aries Int'l.  
Audio: 8-tr., cassette, open reel.

#### TAPE DUPLICATOR/MARKETER

Multitapes Ltd., Dynamic Sounds Rec'g Co. Ltd., 13 Bell Rd., Kingston 11. Tel: 933-9168. Telex: 2296. Pres.: Byron A. Lee; Gen. Mgr.: M. Khouri.  
Tape line: BASF.

### ● supplies

#### CARTRIDGE & CASSETTE PARTS EMPTY CARTRIDGES, CASSETTES & REELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9168. Pres.: Byron Lee; Sales Mgr.: Jan Grant, Junior Gray.  
Brand name: Dynasette.

#### JACKETS & SLEEVES LABELS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Sales Mgr.: Jan Grant, Junior Gray.  
Federal Rec. Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817. Cable: FEDERREC. Telex: 2294. Mng. Dir.: Richard Khouri; Gen. Mgr.: Paul Khouri; Sales Mgr.: Peter Gordon-Martin.

#### TAPE, BLANK LOADED

X-9 Electronics & Rec'd Tape Co. Ltd., PO Box 306, 14 Northside Plaza, Kingston 6. Tel: 927-0939. Gen. Mgr.: Claude Chung.  
Home office: USA, Aries Int'l.  
Audio: 8-tr., cassette.

## JAPAN

Population: 111,830,000.  
Rate of exchange: \$1 (US) = 287 yen (floating).  
Per capita income: \$4,300.  
No. of homes with record players: 16,000,000.  
Holidays: January 1, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), September 15 (Respect for Aged Day), Autumnal Equinox Day, October 10 (Athletics Day), November 3 (Culture Day), November 23 (Labor Thanksgiving Day). (If a holiday falls on a Sunday, it is celebrated on Monday).

#### RECORDS:

Records sold domestically including imports (retail value): LP's 1976-97,822,721 units, \$421,370,000; 1975-88,134,111 units, \$358,000,000; EP's 1976-326,141 units, \$588,000; 1975-569,700 units, \$670,000; singles 1976-105,197,517 units, \$133,090,000; 1975-92,754,905 units, \$109,020,000.

Records imported from USA (factory value, CIF): 1976-2,675,757 units, \$7,319,060; 1975-3,000,808 units, \$7,703,324.

Records imported from countries other than USA (factory value, CIF): 1976-918,622 units, \$2,518,387; 1975-1,086,912 units, \$3,000,435.

Records exported to USA (factory value, FOB): 1976-215,694 units, \$463,333; 1975-193,614 units, \$415,902.

Records exported to countries other than USA (including Guam) (factory value, FOB): 1976-682,069 units, \$1,435,826; 1975-458,091 units, \$964,328.

Average retail price per record: LPs-\$8; EP's-\$2.50; Singles-\$2.

Stereo sales: 90% of total.

Discounting: Rare

Type of distribution: Manufacturer-to-retailer. "Contracted stores," record retailers who are directly connected with record manufacturers, constitute the core of the distribution system. This distribution system is supplemented by wholesalers who have their own distribution route made up of "non-contractors." Major mass merchandise discount chains and students' cooperative stores also handle records. Some retailers specialize in handling imported records.

Type of promotion: Radio for international music and TV for domestic music are the most important means of promotion. There are several fan magazines which cover both the domestic and international music scenes extensively.  
Jukeboxes: 35,000.

#### TAPE:

Pre-recorded tape sold domestically (retail value): 8 tr. 1976-11,388,000 units, \$71,270,000; 1975-12,161,000 units, \$88,910,000. Cassette 1976-20,187,000 units, \$111,340,000; 1975-14,090,000 units, \$69,990,000. Open reel 1976-14,000 units, \$120,000; 1975-44,000 units, \$260,000.

Average price per tape: 8-tr.-\$10; cassette-\$9; open reel-\$10.

#### RADIO STATIONS:

No. of commercial 180; no. of government 768; no. of AM 487; no. of FM 461.

#### IMPORT/EXPORT REGULATIONS:

Customs duty 68 yen per LP and 28 yen per single plus national commodity tax of 15%. —Alex Abramoff

### ● record & tape manufacturers / distributors / importers

Aard-Vark, see Canyon.  
Abeno-Meikyoku-Do, 4-13-19 Abenosuji, Abeno-ku, Osaka 545. Tel: (06) 622-0373. Rep.: Kazunobu Hatakayama. (Distributor).

Alfa Recs. Inc., Studio City Bldg., 3-5-39 Shibaura, Minato-ku, Tokyo 108. Tel: (03) 455-1791. Pres.: Kunihiko Murai. (SEE ADVERTISEMENT)

Apollon Music Int'l Corp., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel: (03) 353-0191. Pres.: Misa Watanabe. (Tape only).

Archiv, see Polydor.

Asahi Music Servs. Inc., c/o Asahi Broadcasting Corp., 2-2-48 Ohyodo-Minami, Ohyodo-ku, Osaka 531. Tel: (06) 458-5321. Pres.: Kinkichi Kanbara; Gen. Mgr.: Shuzo Asai; Sales Mgr.: Kazuyuki Yagi. (tape only).  
Label: (Owned) Asahi Musipak. (SEE ADVERTISEMENT)

Asylum, see Warner-Pioneer.

Athene Rec. Ind. Co. Ltd., 3-4-9 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 542-6651. Cable: ATHENCOR. Pres.: Hiroshi Hirano; Sales Mgr.: Kenji Hayama; Int'l Div. Mgr.: Tadahiko Tsuzuki. (SEE ADVERTISEMENT)

Atlantic, see Warner-Pioneer.

B O M Serv. Ltd., 6-5-18 Kawamo, Takarazuka, Hyogo 665. Tel: (0797) 87-0561. Gen. Mgr.: Toshio Watanabe; Sales Mgr.: Saburo Watanabe.

Labels: (Owned) Red Clay; (licensed) American Heritage, County, Flying Fish, King Bluegrass, Lemco, Old Homestead, Rebel, Revonah, Ridge Runner, Rounder, Sonyatone (all USA); (distributed—not licensed) CMH, Takoma, Vetco (all USA).

Black, see Teichiku.

Bluegrass Ents. Tokyo, Kasai Bldg., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo 113. Tel: (03) 946-4663. (Distributor).

Bourbon, see Tokuma.

C B S/Sony Inc. (IFPI), 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5801. Telex: 24766. Pres.: Norio Ohga; Mng. Dir.: Toshio Ozawa; Gen. Mgr.: Tatsu Nozaki; Sales Mgr.: Shugo Matsuo.

Labels: (Owned) CBS/Sony, Epic, Odyssey, UMI; (licensed) Amber Antique (USA), Bethlehem (USA), Blue Sky (USA), CBS (worldwide), Caribou (USA), Columbia (USA), De-Vel (USA), Douglas (USA), Epic (USA), Fillmore (USA), Golden Fleece (USA), Great Western Gramophone (USA), Harmony (USA), Invictus (USA), Kinetic (USA), Kirshner (USA), Mainstream (USA), Monument (USA), Neighbourhood (USA), New Design (USA), Odyssey (USA), Pausa (USA), Philadelphia Int'l (USA), Portrait (USA), Prophecy (USA), Spindizzy (USA), T-Neck (USA), TSOP (USA), Thunder (USA), Track (USA), Windfall (USA).

Int'l reps.: Worldwide (CBS) except Hong Kong (Fook Yuen), Korea (Jig), Malaysia (EMI), Philippines (Blackgold), Singapore (EMI), Taiwan (Hai Shan).

Canyon Recs. Inc., World Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4951. Gen. Mgr.: Kazuo Tsuchihashi; Sales Mgr.: Tsuzawa Seiji. (Tape distributed by Pony).

Labels: (Owned) Aard-Vark, Canyon, NAV, Pony.

Columbia, see Nippon Columbia.

Cosdel (Japan) Ltd., Hibiya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas. (Distributor/Importer).

Int'l firms represented: Durium (Italy), Ranwood (USA).

Crown Rec. Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres.: Masanori Itoh; Gen. Mgr.: Noboru Saito; Sales Mgr.: Kazushige Tsuyuki.

Dan, see Tokuma.

Denon, see Nippon Columbia.

Disc Center, CPO Box 874, Osaka 530-91. Tel: (06) 323-6350/6358. Cable: DISCAREA. Telex: 64488. Pres.: Yasutoshi Gotoh; Gen. Mgr.: Hidekazu Yokoo; Sales Mgr.: Masao Hirakawa. (Distributor/Importer/Exporter).

Branch: Tokyo, Thirdly Heights, Rm. 407, 1-4-20 Nakameguro, Meguro-Ku. Zone: 153. Tel: (03) 710-6314. Contact: Masao Hirakawa.

Disco Co. Ltd., Akasaka Makabe Bldg., 3-4-3 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-9111. Telex: 2425228. Pres.: Takayasu Yoshioka; VP & A&R: Toshiro Hoshino; Gen. Mgr.: Arata Asai; Sales Mgr.: Ikuo Kogasaka.

Label: (Owned) Disco Mate.

Disco Mate, see Disco Co.

Disk Union, Union Electric Co. Ltd., Nakashige Bldg., 2-10-5 Kanda-Surugadai, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2891. Telex: 25425. Pres.: Teruichi Hirohata; Gen. & Sales Mgr.: Kazuo Fukuda. (Importer).

Doughnut, see Toshiba-EMI.

WE WANT YOUR PRODUCTS  
Soul / Blues / Rock

VIVID CORP.  
SOUND

Manufacturing, Distributing, Importing, Producing

VIVID SOUND CORPORATION

23-8, 2-CHOME, SHIMOMEGURO, MEGURO-KU  
TOKYO 153, JAPAN. TEL: 03-490-1070



# BIG NAMES & BIG SALES

Victor Musical Industries, Inc. The Most Experienced Recording Company In Japan.

●VICTOR MUSICAL INDUSTRIES, INC.

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO  
150 JAPAN. TEL. 405-5151

●VICTOR MUSIC PUBLISHING, CO. INC.

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO  
150 JAPAN. TEL. 404-3201

●VICTOR ARTISTS CORP. OF JAPAN

26-18, 4-CHOME JINGUMAE, SHIBUYA-KU, TOKYO  
150 JAPAN. TEL. 402-8181

E M I, see Toshiba-EMI.  
 East Wind, see Nippon Phonogram.  
 Elektra, see Warner-Pioneer.  
 Epic, see CBS/Sony.  
 Express, see Toshiba-EMI.  
 Flying Dog, see Victor.  
 Fontana, see Nippon Phonogram.  
 For Life Recs. Inc., 4F Sanshin Bldg., 1-20-1 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 406-6955. Pres.: Hitoshi Komuro; VP: Yutaka Goto; Gen. Mgr.: Yoshiyuki Okuda; Sales Mgr.: Hidekazu Okiyama; Int'l Mgr.: Louie Nishijima. (Tape distributed by Pony).  
 Frasco, see Nippon Phonogram.  
 G & G Sounds Corp., 3-15-15 Izumi, Higashi-ku, Nagoya, Aichi 461. Tel: (052) 932-3456. Pres.: Yoshio Tanahashi. (Distributor/Importer)  
**Labels: (Distributed—not licensed) Flying Fish (USA), Flyright (UK), Mill City (USA), Nighthawk (USA), Policy Wheel (UK), Route 66 (Sweden), Sanskrit (USA). (Distributor/Importer)**  
 Globe, see Victor.  
 Harvest, see Tokuma.  
 Heliador, see Polydor.  
 Herald Music Inc., 2-20-15 Shimbashi, Minato-ku, Tokyo. Tel: (03) 573-1287. Cable: HERALDPICTURE. Pres.: Hiromitsu Furukawa; Gen. Mgr.: Mizuo Yasokawa; Sales Mgr.: Tadao Miyake; Int'l Mgr.: Jun Shinozaki. (Distributor/Importer)  
 Japan Publ'ns Trading Co. Ltd., 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 292-3751. Cable: SHUT-SUBO. Pres.: Masakatsu Mochizuki; Gen. Mgr.: S. Koishi; Sales Mgr.: S. Kakazu. (Exporter).  
 Japan Rec. Trading Co. Ltd., Daiichi Honan Bldg., 2-8-17 Minami Ikebukuro, Toshima-ku, Tokyo 171. Tel: (03) 984-1587. Pres.: Sigeru Ouchi; Dir.: Shunji Obata. (Importer/Distributor).  
 Japan Soul Agency, Mena Co-op, 1-13-18 Gohtokuji, Setagaya-ku, Tokyo 154. Tel: (03) 426-4333. Cable: SAT-RCO. Telex: 2424586. Chief Exec.: Kazuo Akimoto; VP: Taiko Akimoto; Gen. Mgr.: Nobuhiro Shindo; Sales Mgr.: Eiko Yamaguchi. (Importer)  
 Jujiya Gakki, 3-21 Nishiki-cho, Kanda, Chiyoda-ku, Tokyo 100. Tel: (03) 293-4671. Rep.: Maki Kurata.  
 K-tel Int'l (Japan) Ltd., 1-2-8 Nihombashi, Chuo-ku, Tokyo 103. Tel: (03) 274-4391. Pres.: Tetsutaro Iida; Exec. VP: Raymond Kives; Gen. Mgr.: Shogo Ishii; Sales Mgr.: Shigeo Takao. (Importer)  
**Home office: USA.**  
 Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo 166. Tel: (03) 583-5476, 311-1682. Cable: KIKKAINC. Mng. Dir.: Arata Yamamoto. (Exporter).  
**Labels: (Exported) Major jazz & rock labels & soundtracks.**  
 King Rec. Co. Ltd. (IFPI), 5-40-8 Otsuka, Bunkyo-ku, Tokyo. Tel: (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki; A&M Dept. Mgr.: Yoshio Terasawa.  
**Labels: (Owned) King; (licensed) A&M (USA), Barclay**

(France), Decca (UK), 20th Century (USA), United Artists (USA).  
**Int'l reps.: Australia (Festival), Brazil (Altaplay), France (Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yoko), Israel (Unatex), Mexico (Son'Art), Spain (Mayo), USA (London, Vanguard), Venezuela (Favedica).**  
 Kit, see Nippon Columbia.  
 Kitty Ents. Inc., 5-4-2 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9101. Pres.: Harumi Otagawa; Promo. Mgr.: Yutaka Tanaka; Int'l: Kazuo Munakata. (SEE ADVERTISEMENT)  
 Kyushu-Ongaku-Sangyo, Ishii Bldg., 3-16-13 Hekataekimae, Hakata-Ku, Fukuoka-shi 812. Tel: (092) 29-0117. Rep.: Yoshiharu Inoue. (Distributor).  
 Lilac Shoji, 10, Daihoji-machi, Minami-ku, Osaka 542. Tel: (06) 244-0901. Rep.: Toshiro Hanakame. (Distributor).  
 Lost City Co. Ltd., 3-22 Sannomiya-cho, Ikutaku, Kobe 650. Tel: (078) 331-3770. Pres.: Kenji Nozaki; Gen. Mgr.: Takeshi Yorozu; Sales Mgr.: Yoshiaki Maeda. (Distributor/Importer).  
 Lucky Shokai, 2-4-1 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 861-7134. Rep.: Shoichi Namekata. (Distributor).  
 M G M, see Polydor.  
 Mama, see Tokuma.  
 Mercury, see Nippon Phonogram & Nihon Mercury.  
 Minoruphone, see Tokuma.  
 Muse Trading Co. Ltd., Meiwa Bldg., Sakuragawa, Shiba, Nishikubo, Minato-ku, Tokyo 105. Tel: (03) 504-2525. (Distributor/Importer).  
**Branch: Osaka, Tel: (06) 362-7146.**  
 Music Minus One Japan, 3-25 Azabu Iikura, Minato-ku, Tokyo 106. (Distributor).  
**Home office: USA.**  
 Music Shop Kuniyama, 8 Nijo, Asahikawa, Hokkaido. Tel: (0166) 23-5266. Rep.: Mie Kuniyama. (Distributor).  
 N A V, see Canyon.  
 Nadja, see Trio.  
 Nihon Mercury Rec. Ltd., 2-7-3 Yamato-cho, Nakano-ku, Tokyo 165. Tel: (03) 337-8970. Chm.: Koji Ishii; Pres.: Masahiro Oikawa.  
**Label: (Owned) Mercury.**  
 Nippon Columbia Co. Ltd. (IFPI), 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: JAPANOLA. Telex: 22591. Chm.: Kiyoshi Nishi; Pres.: Takami Shobochi; Rec. Div. Dir. & Gen. Mgr.: Toshio Kikutsugi; Sales Dir.: Mitsuga Kumamoto; Int'l Repertoire Gen. Mgr.: Toshihiko Hirahara; Int'l Repertoire Deputy Gen. Mgr.: Tohru Iwamoto; Admin. Mgr.: Tamotsu Hanzawa; Licensing Mgr.: Hajime Saito.  
**Labels: (Owned) Columbia, Denon, Kit; (licensed) ABC (USA), ABC/Dot (USA), ABC/Blue Thumb (USA), Alshire (USA), Alvares (France), Ariola-Eurodisc (Germany), Bruno Walter Society (USA), Buddha (USA), Baerenreiter-Musicaphon (Germany), Cantate (Germany), Cassiopee (France), Chant du Monde (France), Claudius (Germany), Concert-Disc (USA), Counterpoint/**

Esoteric (USA), Da Camera (Germany), Eurodisc (Germany), Everest (USA), Ex Libris (Switzerland), Festival (France), Folkways (USA), GRC (USA), Harmonia Mundi (France), Hispavox (Spain), Inmus (Germany), Kama Sutra (USA), Melodiya (USSR), Mondiodis (France), Monitor (USA), Mouloudji (France), Muse (USA), Musicaliter (Germany), Musidisc (France), Muza (Poland), Orion (USA), Peerless (Mexico), Pelca (Switzerland), Phonag (Switzerland), Pierre Cardin (France), Preiser (Austria), Protone (USA), Rocco (Canada), Roulette (USA), Seeco (USA), Supraphon (Czechoslovakia), Trema (France), Turicaphon (Switzerland), Turnabout (USA), Virgin (UK), Vox (USA).  
**Int'l reps.: Australia (W&G), France (Erato, Sofrason), Italy (Ricordi), Mexico (Cisne), Philippines (Victor), Spain (Discophon, Hispavox), USA (Everest, Vox).**  
 Nippon Gakki Co. Ltd., 7-9-18 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-3111. Cable: YAMAHAPIANO. Telex: 252-2824. Pres.: Hiroshi Kawashima; Gen. Mgr.: Kanhiko Okusu; Sales Mgr.: Masaharu Tominaga; PR Mgr.: Kiyoshi Kudo. (Distributor/Importer)  
 Nippon Phonogram Co. Ltd. (IFPI), Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 403-7511. Cable: NIPHILDISC. Telex: 2423224. Pres.: Nobuya Itoh; Gen. Mgr.: R. Itoh; Sales Mgr.: H. Koizumi; Int'l Mgr.: T. Sekiguchi.  
**Labels: (Owned) East Wind, Fontana, Frasco, Mercury, Philips, Vertigo; (licensed) All Platinum (USA), Chess (USA), ENJA (Germany), IAI (USA), Salsoul (USA), Soundbird (USA), SteepleChase (Denmark), Vaya (USA).**  
 Nonesuch, see Warner-Pioneer.  
 O M Recs., 3-7-15 Inagehigashi, Chiba-shi, Chiba 281. (Distributor/Importer)  
**Label: (Represented) Mustevic Sound (USA).**  
 Odyssey, see CBS/Sony.  
 Onion, see Royal.  
 Overseas, see Teichiku.  
 Phenix Trading, Central PO Box 631, Osaka 530-91. Tel: (06) 363-7106, 365-5521. Telex: 64219. Pres.: Kikuo Tarumoto; Gen. Mgr.: Morio Nakatsu; Sales Mgr.: Toshio Hashioka; Ass't Mgr.: Yutaka Matsumura. (Distributor/Importer).  
 Philips, see Nippon Phonogram.  
 Pioneer, see Warner-Pioneer.  
 Pirates, see World.  
 Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Seiichiro Koh; Mng. Dir.: Motosuke Tachikawa; Mktg. Mgr.: Takao Mori; A&R Mgr.: Yasuhiro Igarashi; Classical Label Mgr.: Setsuo Sasaki; Pop Label Mgr.: Masahiro Shioda.  
**Labels: (Owned) Archiv, DG, Heliador, MGM, Polydor, Verve; (licensed) Amadeo (Austria), Chelsea (USA), Claves (Switzerland), GTO (UK), Oyster (UK), Pablo (USA), RSO (UK), Ricordi (Italy), Ring-O (UK), Seon (Germany), State (UK).**  
 Pony Inc., World Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-





Shin Watanabe  
President of Watanabe Production Co., Ltd.  
President of Warner Pioneer Co., Ltd.

# WATANABE

● 6-8, Yurakucho 1 chome, Chiyoda-ku, Tokyo Tel:502-0541 Telex:2224387

THE WATANABE PRODUCTION-AMERICA 14533 Valley Vista Blvd Sherman Oaks, Calif 91403 U.S.A Telex:651383 Tel:213-990-4224 Hiroshi Kuwashima, Regional Manager

THE WATANABE PRODUCTION-EUROPE 185 Pavilion Road, London S.W. 1, England Telex:8812808 Tel:01 235-0525 Regional Manager, Akira Nakamura.



Misa Watanabe  
President of Watanabe Music Publishing Corp.  
President of Apollo Music Industrial Corp.

4970. Pres.: Tatsuro Ishida. (Tape only) (Also see Canyon)  
 Pooh Yokocho Co. Ltd., Printemps Bldg., 2F, 447-14 Kajicho, Kawaramachi-Imadegawasagaru, Kamigyo-ku, Kyoto 602. Tel: (075) 256-2856. Pres.: Hideaki Matsuko; Gen. Mgr.: Tamotsu Shimizu; Sales Mgr.: Hitomi Kishida.  
 Queen Ongaku Kogyo KK, Otema Bldg., 3-25-14 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 499-3631. Pres.: Toshio Watanabe; A&R Mgr.: Shigemi Taniguchi; Sales Mgr.: Tachio Ari.  
**Label: (Owned) Queen.**  
 RCA, see RVC.  
 R V C Corp., 1-7-8 Shibuya-ku, Shibuya, Tokyo 150. Tel: (03) 499-3311. Cable: RVCRCARECORD. Pres. & Dir.: Ichiro Okuno; Mng. Dir.: Tsuneo Nagano; Corporate Planning Mgr.: Tadao Obata; Sales Mgr.: Masatoshi Yasukochi.  
**Labels: (Licensed) Erato (France), RCA (USA).** (SEE ADVERTISEMENT)  
 Radio City Rec. Ltd., 1-5 Wakaba, Shinjuku-ku, Tokyo 160. Tel: (03) 357-2511. Pres.: Takae Minami; Gen. Mgr.: Sadao Kaneko. (Distributed by Warner-Pioneer).  
 Rainbow Recs./Rhythm & Blues Rec. Serv., Xerox Corner, Taishido 8F, 1-22-4 Jinnan, Shibuya-ku, Tokyo. Tel: (03) 463-0511, 431-1833. Owner: Toshiaki Bamba. (One Stop/Distributor/Importer)  
 The Reader's Digest of Japan Ltd., Palace Side Bldg., 1-1-1

Hitotsubashi, Chiyoda-ku, Tokyo 100. Tel: (03) 284-4141. Pres.: Kaoru Ogimi. (Distributor).  
 Red Clay, see BOM.  
 Reprise, see Warner-Pioneer.  
 Rhythm & Blues Rec. Serv., see Rainbow Recs.  
 Royal Rec. Co. Ltd., New Ginza Bldg., 7-3-13 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-8561. Pres.: Kyusaburo Ikoma.  
**Label: (Owned) Orion.**  
 Ryogaiya Co. Ltd., PO Box 10, 2-2-7 Honcho, Nagaoka, Niigata 940. Tel: (0258) 35-4500. Cable: RYONGO. Telex: 03232108. Pres.: Tamakichi Shimizu; Gen. Mgr.: Noboru Aoki; Sales Mgr.: Katsumi Kodama. (Distributor/Importer/Exporter).  
 Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo 173. Tel: (03) 961-6171. Pres.: Masanobu Iihara. (Distributor).  
 Shinsei Serv. Co. Ltd., 3-51 Andojibahidori, Minami-ku, Osaka 542. Tel: (06) 245-6061. Cable: SALWELL. Telex: 3753. Pres.: T. Sakata. (Importer)  
**Branch: Tokyo, 2-10-3 Roppongi, Minato-ku.**  
 Showboat, see Trio.  
 Sound Trading Co. Ltd., Satake Bldg., 2nd fl., 4-9-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-5648, 402-4206. Cable: SMUSEEX. Telex: 28254. Pres.: Masao Yorozu; Sales Mgr.: Takaya Yamaguchi; Planning Mgr.: Hisaichi Urushiyama; Import Mgr.: Kunihiko Yashiro. (Distributor/Importer).

Sumiya Ltd., 7-16 Ohtemachi, Shizuoka-shi, Shizuoka-ken 420. Tel: (0542) 51-1234. (Distributor)  
**Branch: Tokyo, 2-10-16 Shibuya, Shibuya-ku. Zone: 150. Tel: (03) 406-4966.**  
 Sunkyo Music Co. Ltd., Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi. (Importer of recorded masters).  
 Super Stop Inc., 2-26-11 Bishoen, Abenoku, Osaka 545. Tel: (06) 713-2715. Pres.: HIRAKAZU SASABE. (Importer/Exporter)  
 T K R, see Takara.  
 Takara Mfg. Co. Ltd., 2-29-12 Tamagawa, Ohta-ku, Tokyo 144. Tel: (03) 759-3151. Exec. Mng. Dir.: Y. Shiozawa; Gen. Mgr.: K. Kikuchi; Sales Mgr.: Y. Kobayashi; Ass't Sales Mgr.: M. Akiyama.  
**Label: (Owned) Takara "TKR".**  
 Tam, see Toho.  
 Teichiku Recs. Co. Ltd. (IFPI), 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen., Int'l & Copyright Div. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.  
**Labels: (Owned) Black, Overseas, Teichiku, Union; (Licensed) Audio Fidelity (USA), BASF (Germany), BBC (UK), Bradley's (UK), Carrere (France), Chiaroscuro (USA), Contempo (UK), Fleche (France), Hansa (Germany), Harmonia Mundi (Germany), IPG (France), MPS (Germany), Metronome (Germany, Sweden), Meys (France), Progressive (USA), Pye (UK), Sonet (Sweden), Splash (UK), Storyville (Denmark), Teme (France), Vee Jay (USA).** (SEE ADVERTISEMENT)  
 Toho Recs. Co. Ltd., 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 503-9531. Pres.: Tsuneyuki Amamiya; Gen. Mgr.: Kazuo Hasegawa; A&R Dir.: Tadahiko Maeda; Sales Mgr.: Suehiro Yoshimura  
**Int'l branches: Brazil, Italy, Hong Kong, USA.**  
**Labels: (Owned) Tam, Toho; (licensed) BYG (France), Black Jazz (USA), Ovation (USA), Vogue (France).**  
 Tokuma Musical Inds. Co. Ltd. (IFPI), 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 862-1381. Cable: TOKUMAONKOH. Telex: 28438. Pres.: Yasuyoshi Tokuma; Gen. Mgr.: Kiichi Takahara; Pop & Jazz Dir.: Yuzoh Fujimoto; Sales Mgr.: Kikumi Kuwata; Int'l Div. Mgr.: Takafumi Ohkuma.  
**Labels: (Owned) Bourbon, Dan, Harvest, Mama, Minoruphone; (represented) Black Saint (Italy), Eterna (East Germany), Strata-East (USA), Xanadu (USA).**  
**Int'l rep.: Worldwide (Island)**  
 Tokyo Denka Co. Ltd., 577 Hamasaki, Asaka-shi, Saitama-ken 351. (Distributor).  
 Toshiba-EMI Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-1111. Telex: 2422112. Pres.: Noboru Takamiya; Dirs: H. Tsurumi, M. Kawai, M. Suda.  
**Labels: (Owned) Express, Doughnut, Toshiba; (Licensed) Angel (UK), Arista (USA), Blue Note (USA), Capitol (USA), Concord (USA), DJM (UK), EMI (UK), Island (UK), Liberty (USA), MAM (UK), Magnet (UK), Odeon (worldwide), Private Stock (USA), RAK (UK), Red Bus (UK), Rocket (UK), Savoy (USA), Stateside (UK).**  
**Int'l reps.: France (Pathe Marconi-EMI), Germany (EMI)**

## WHAT CAN ATHENE DO FOR YOU? PRESSING - MASTERING - RECORDING BLANKS

The name Athene is well-known in the record industry. We have been pressing both phonograph records and flexible sound sheet records for most of the major record companies.  
 In addition, we have been manufacturing recording blanks for sound recording studios and broadcasting stations, etc.

For more information, please write:

**Athene Record Industrial Co., Ltd.**  
 4-9 Ginza 3-Chome, Chuo-ku, Tokyo Japan  
 Tel.:542-6651/8 Cable: "ATHENCORD TOKYO"



# ALL AROUND MUSICMAN

BIGGEST PLUS MOST ACTIVE IN JAPAN  
**NICHION**

- Subsidiary of TBS, Tokyo Broadcasting System, Inc. (The Foremost Nationwide Radio & TV Network)
- Address TBS 2nd Bldg., No 3-50, 5-chome Akasaka, Minataku, Tokyo, Japan
- Cable PUBLISHMUSIC TOKYO
- Phone Tokyo (584) 4711



Electrola, Netherlands (EMI Holland), UK (EMI), USA (Capitol). (SEE ADVERTISEMENT)

Towa Kikaku & Co. Inc., c/o Bluegrass Ents. Tokyo, Kasai Bldg., 6-15-1 Honkomagome, Bunkyo-ku, Tokyo 113. Tel: (03) 946-4663. (Distributor)

Trio Recs./Trio Kenwood Corp., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-4391. Cable: TRIODISC. Telex: 22913. Exec. Pres: Ichiroh Tsuboi; Gen. Mgr.: Makoto Oka; Sales Mgr.: Akiharu Tashiro; Chief Prod'r & Int'l Repertoire: Kenny Inaoka.

Labels: (Owned) Nadja, Showboat, Trio, Whynot; (licensed) Beserkley (USA), Black Lion (UK), Choice (USA), Delmark (USA), ECM (Germany), Flying Fish (USA), Freedom (UK), JCOA (USA), Playboy (USA), Rounder (USA), Seabreeze (USA), Tawar (USA), Tico/Alegre (USA), WATT (USA).

Int'l rep.: Europe (Phonoco in UK). (SEE ADVERTISEMENT)

U D C, see URC.

U M I, see CBS/Sony

U R C Recs. Inc., 311 Yamayasu Bldg., 1 Togano-cho, Kita-ku, Osaka 530. Tel: (06) 314-1631. Pres.: Masaoki Hata; Gen. Mgr.: Hatabumi Takemura.

Labels: (Owned) URC (distributed by Toho). UDC.

Union, see Teichiku

Universal Corp. of Japan Ltd., 1-17-9 Uchikanda, Chiyoda-ku, Tokyo 101. Tel: (03) 291-0326. (Distributor)

Vertigo, see Nippon Phonogram.

Verve, see Polydor.

Victor Musical Inds. Inc., Harajuku-Piazza Bldg., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel: (03) 405-5151. Cable: VICRECORD. Telex: 242-4293. Pres.: Saburo Watanabe; Exec. Dir.: Katsunori Kasajima; Mng. Dir. & Int'l: Shoo Kaneko; Gen. Mgr.: Fumio Shimazaki; Sales Mgr.: Hideaki Suda.

Int'l branch: USA, JVC Cutting Center Inc.

Labels: (Owned) Flying Dog, Globe, Victor; (licensed) Ariola America, Barnaby, Capricorn, Casablanca, Cream, Crown, Fantasy, GRT, H&L, Hi, Janus, MCA, Milestone, Motown, Music of Polynesia, Musicor, Phil Spector Int'l, Prestige, Pyramid, Ranwood, Rare Earth, Riverside, Sounds of Hawaii (all USA); Areito (Cuba), Disc' AZ (France), Durium (Italy), Electrecord (Romania), Fermata (Brazil), Jugoton (Yugoslavia), Jupiter (Germany), Melodiya (USSR), Opus (Czechoslovakia), Panton (Czechoslovakia), Penny Farthing (UK), President (UK), Symphony Tone (Austria & Switzerland), Trova (Argentina), Turicaphon (Switzerland), Zafiro (Spain).

Int'l reps.: Brazil (Fermata), Canada (Springboard), Cuba (Areito), Ecuador (IFESA), France (Disc' AZ), Hong Kong (King Yoko), Israel (Gal-Ron), Italy (Ri-Fi), Philippines (Victor), Singapore (Chang Huat), Spain (Zafiro), USA (JJ, Springboard). (SEE ADVERTISEMENT)

Viento Songs Ltd., Nagasaka Bldg., 1-4-3 Azabu-juban, Minato-ku, Tokyo 106. Tel: (03) 586-4511. Pres.: Hisashi Yamamoto. Int'l Mgr.: Michi Arai.

Vivid Sound Corp., 2-23-8 Shimomeguro, Meguro-ku, Tokyo 153. Tel: (03) 490-1070. Cable: FIVENOTES. Pres.: Fumio Nagano. (SEE ADVERTISEMENT)

# WANT TO BE HAPPY IN JAPAN?



For the most aggressive exploitation and promotion of your catalog, try, us!

Our organization, enjoys the backing of ANB-TV in JAPAN.

You'll be happy, if you contact us today:

## TV. ASAHI MUSIC CO., LTD.

ADDRESS: 6-4-10 ROPPONGI, MINATO-KU TOKYO JAPAN  
 PHONE: TOKYO 405-3194 TELE: J22520 ANB-TV  
 PRESIDENT: EIZO NAKAGAWA  
 MANAGING DIRECTOR: KIYOKAZE MATSUBAYASHI  
 GENERAL MANAGER: ZENJIRO MORIYASU  
 PRODUCER: SHINICHIRO TAMURA



# TRIO RECORDS

one of the most promising sons of ours.

6-17, 3-chome Aobadai Meguro-ku, Tokyo 153 Japan  
 TRIO RECORDS, a division of TRIO/KENWOOD CORP.,  
 2-1, 5-chome Roppongi Minato-ku, Tokyo 106

Warner Bros., see Warner-Pioneer.  
 Warner-Pioneer Corp., Fuji Bldg., 4-10-11 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-7131. Cable: WAR-PIONEER. Telex: 26876. Pres.: Shin Watanabe; Mng. Dirs.: Jushiro Matsuda, Keith Bruce; A&R & Promo Dir.: Tetsu Aoyagi; A&R Int'l Mgr.: Hiroki Imao.  
 Home office: USA, WEA Int'l.  
 Labels: (Owned) Asylum, Atlantic, Elektra, Nonesuch, Pioneer, Reprise, Warner Bros.; (licensed) Bronze (UK), LMN (France), MN (France), Manticore (UK), Rolling Stones (USA), Swan Song (UK).

Whynot, see Trio.  
 World Rec. Co. Ltd., Aisan Bldg., 4F, 1-9-3 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 230-0526. Chm.: Kozaburo Maejima; Pres.: Shinichi Yamaji; Sales Mgr.: Seiji Haemori.  
 Label: (Owned) Pirates.

World Family Rec. Co. Ltd., Minami-Aoyama Daiichi Bldg., 5-1-10 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 407-5121. Pres.: Shigeru Saito. (Distributor)

Yamano Music Co. Ltd., 4-5-6 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-5051. Telex: 2523773. Pres.: Mike M. Yamano; Gen. Mgr.: Susumu Watanabe; Sales Mgr.: Kiyoshi Okano. (Distributor/Importer)

Yupiteru Kogyo KK, 5-4-35-408 Minami Aoyama, Minato-ku, Tokyo 107. Tel: (03) 406-1711. Pres.: Gohei Suzuki; Gen. Mgr.: Tsuneo Shoda; Sales Mgr.: Tadao Shimo.

● music publishers

A B C Sounds Inc., Nikko Bldg., No. 614, 1-4-26 K Takana-wa, Minato-ku, Tokyo 108. Tel: (03) 445-0558. Pres.: Shiro Yamazaki; Gen. Mgr.: Tom Kawai.  
 A M P Co. Ltd. (Jasrac), Horaya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9115. Cable: AOYA-MAMUSICPRO. Pres.: Kikuo Makino; Gen. Mgr.: Michiko Inoue.

Int'l firms represented: Rolf Budde (Germany), Meridian (Germany), Michael (USA), Ron Myers (USA), Poplico (France), SIF (Italy).

Akizuki Music (Jasrac), Magatani Bldg., 21, Hachman-cho, Minato-ku, Tokyo 105. Tel: (03) 434-6668. Dir.: Tomomi Akizuki; Gen. Mgr.: Shizuko Ohtomo.

Alfa Music Ltd., Studio City Bldg., 3-5-39 Shibaura, Minato-ku, Tokyo 108. Tel: (03) 455-1791. Cable: ALFALFA-PUB. Pres.: Kay Murai; Gen. Mgr.: Jun-ichi Gotoh.

Int'l firms represented: Eddie Barclay (France), Marouani (France), SEMI (France), Saravah (France), Screen Gems-EMI (UK, USA); (SEE ADVERTISEMENT)

All Staff Music Publ'g Co. Ltd., Fountain Bldg., 5-13-13 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 583-9841. Pres.: Takao Imaizumi; Gen. Mgr.: Takeshi Fukazawa.  
 Affiliate: New Orient Music Inc.

April Music Inc. (Japan), 3-17-7 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-2809/1392. Cable:

CBSONYRECORD. Pres.: Norio Ohga; Mng. Dir.: Toshio Nirazuka.

Int'l firms represented: April, Assorted, Blackwood, B. O'Call Songs, Country Road, Derringer, Dickiebird, Albert Hammond, Hierophant, Kamikazi, Laurel Canyon, Micache, Mighty Three, Mine, Oceans Blue, Petra, Silver Blue, Silver Steed, Strong Arm, Tuna Fish, Larry Weiss, Winter Blues (all USA); Meridian (France). (SEE ADVERTISEMENT)

Arrow Music Corp., 4-11-10 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-1014. Telex: 26876. Pres.: Jushiro Matsuda; Gen. Mgrs.: Keith Bruce, Tetsu Aoyagi.

Int'l firms represented: Aguabella, Canterbury, Chesson, Ebbets Field, Fatback, Kuptillo, Mobetta, Nuestra, Polo Grounds, Smadagerg, Steamboat Gothic, Zambezi (all USA).

Associated Music Publ'rs Co. Ltd., see AMP.  
 Barbara Music Publ'rs, Sakuragaoka Urban Life Bldg., A-309, 21-12 Sakuragaoka, Shibuya-ku, Tokyo 150. Tel: (03) 496-2635. Pres.: Katsuki Hagiwara.

Beach Music Co. Ltd., 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2868. Cable: SHINKOMUSIC. Exec.: Takashi Konno.

Big Hill Music Publ'rs, No. 101, Chateau Akasaka, 6-5-22 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-7870. Contact: Kiyoshi Saito.

Big 3 Nippon Music Co. Ltd. (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2865. Cable: ROBMUSIC. Pres.: Michael Stewart; Gen. Mgr.: Joe Miyasaki.

Bond Music Publ'r, see Pacific.  
 Bon Music Publ'r, 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (06) 263-5847. Pres.: Yutaka Saito; Gen. Mgr.: Toshio Omori.

Int'l reps.: Brazil (RCA), South Africa (EMI-Brigadiers), USA (Southern).

Burning Publ'rs, 104 Akasakadai Mansion, 7-6-11 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 586-1031. Chief Exec.: Ikuo Suho.

C A M Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-0111. Pres.: Nagamasa Kawakita; Gen. Mgr.: Shigeaki Oeda; Sales Mgr.: Yoshiko Suzuki.

Home office: Italy.  
 C B C Music KK, CBC Kaikan-nai, 4-15 Shinei-cho, Naka-ku, Nagoya-shi, Aichi-ken 460. Tel: (052) 241-8080. Chief Exec.: Yoshimori Kawasaki.

Chappell KK, see Intersong.  
 Chuo Music Publ'g Co. Ltd., Shochiku Kaikan Bekkan, 1-12-16 Tsukiji, Chuo-ku, Tokyo 104. Tel: (03) 542-8857. Contact: Shinzo Takahashi.

Church Music Publ'g Society Japan, 1-4-12 Minami-Ogikubo, Suginami-ku, Tokyo 107. Tel: (03) 334-3247. Gen. Mgr.: Eisaburo Kioka.

Int'l firms represented: Concordia (USA), Novello (UK), Ricordi (Italy), Schirmer (USA), United (UK).  
 Cleo Music Publ'rs, Santo Bldg., 4F, 2-15-13 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-5021.

Columbia Music Publ'g Co. Ltd., 4-14-14 Akasaka, Minato-

LOOKING FOR NEW!!



J.C.M. has the EXPERIENCE, the STAFF and NATION-WIDERADIO NETWORK to help you find NEW OUTLET for Your music in JAPAN.

● A SUBSIDIARY of BUNKAHOSO BROADCASTING INC. (JOQR) (BUNKAHOSO BROADCASTING INC. is Key Station of National Radio Network)  
 ADDRESS: 5-1-CHOME WAKABA SHINJUKU-KU TOKYO JAPAN  
 PHONE: (03) 359-7825

● U.S.A. OFFICE  
 AKIKO AGISHIMISS  
 ADDRESS: 7060 HOLLYWOOD BLVD SUITE 502  
 HOLLYWOOD CALIF 90028  
 PHONE: (213) 463-9929

● ENGLAND OFFICE  
 WATAL ASANUMAIM  
 ADDRESS: FLAT 1 NEW HOUSE 46  
 MARLBOROUGH PLACE, LONDON N.W. 8  
 PHONE: (01) 329-8641



IF YOU ARE  
 LOOKING FOR  
 AN ACTIVE  
 JAPANESE  
 PUBLISHER



P.M.P.  
 WHY DON'T YOU  
 CONTACT US  
 TODAY?

PACIFIC MUSIC PUBLISHING CO., LTD

C/O NIPPON BROADCASTING SYS. 1-9-3 YURAKUCHO CHIYODA-KU TOKYO 100 JAPAN TEL 03-214-5061  
 Telex 02222901 JOLF J

ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Chojiro Ueda.  
**Int'l firms represented:** Belmusic (USA), Supraphon (Czechoslovakia), World (USA).  
 Crown Music Publ'r Inc., 2-10-8 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-4741. Pres.: Taketsuna Kamei; Gen. Mgr.: Tohru Hoshino.  
**Int'l firms represented:** Cadencia, Union Musical (both Spain).  
 Diamond Music Publ'r, c/o Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Yasuhiro Igarashi.  
 Walt Disney Ents. of Japan Ltd., Horaiya Bldg., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-1815. Rep.: Matsuo Yokoyama.  
**Int'l firms represented:** Walt Disney Music (USA), Wonderland (USA).  
 Eastern Music Publ'g Co. Ltd., Hirasawa Bldg., 34 Kotohiracho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 501-0344. Cable: EASTMUS. Mng. Dir.: Masami Isomura.  
 Essex, see TRO.  
 Ever Green Music Publ'r Ltd., see Nichion.  
 Friendship Music Co. Ltd., Yachiyo Bldg., 6F, 2-12-4 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 400-6591. Co-Pres.: Hikaru Sugiura, Kenzi Murakami.  
 Fuji Int'l Music Co. Ltd. — Pres.: Shimpai Matsuoka — see Zen-On.  
 Fuji Telecasting Music Co. Ltd., c/o Fuji Telecasting Co. Ltd., 7 Kawada-cho Ichigaya, Shinjuku-ku, Tokyo 162. Tel: (03) 359-6177, 357-7021. Rep.: Akira Itoh.  
 G P Music Corp., Primera Dogenzaka, Suite 816, 1-15-3 Dogenzaka, Shibuya-ku, Tokyo 150. Tel: (03) 496-1345. Cable: VALCPUN. Pres.: Daniel J. Nenishkis; VP & Gen. Mgr.: Knut Kraft.  
**Int'l branch:** USA.  
**Affiliated firm:** Valgroup Music (Japan).  
**Int'l firms represented:** Jermeljon (USA), Manhole (Canada), Valentine group (UK).  
 Geiei Music Publ'rs Co. Ltd., Nakamura Bldg., 3-13-13 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-0943. Pres.: Nobumura Aoki.  
 Geion Music Publ'g Co. Ltd., Nakazawa Bldg., 1-58 Yoyogi, Shibuya-ku, Tokyo 151. Tel: (03) 379-2266. Pres.: Tsutomu Kimura.  
 General Music Japan Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 562-0111. Cable: TOWATOWA. Pres.: Nagamasa Kawakita; Gen. Mgr.: Kazuo Ishii.  
**Int'l firm represented:** General (Italy).  
 Giant Steps, see Zero.  
 Hara Int'l Inc. (Jasrac), 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Chm.: R. Noboru Uehara. Pres. & Gen. Mgr.: M. Uehara.  
**Int'l firm represented:** Copyright Serv. Bureau (USA).  
 The Heibon Publ'g Co. Ltd., 3-13-7 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 541-3211. Pres.: Tatsuo Shimizu.  
 Herald Music Inc., Shimbashi-Ekimae Bldg., No. 1, 2-20-15 Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 573-1281.

HERE COMES THE GREATEST MUSIC PUBLISHER & MERCHANDISER

*Nippon*

The Family Circle



TOKYO



LONDON



*Nippon*

NIPPON TELEVISION MUSIC CORP.  
 HIRATA BUILDING 5FLOOR  
 12-2 NIBANCHO CHINYODAKU  
 TOKYO JAPAN TEL 261-5814

*Glad to be the best partner with you:*

# TOKYO MUSIC

## Tokyo Music Publishing Co., Ltd.

Wako Bldg., 8-5 Roppongi 4-Chome, Minato-ku, Tokyo  
 Phone: (03) 401-9327 Cables: MUSICATO TOKYO

Cable: HERALDPICTURE. Telex: 23386. Pres.: Hiromitsu Furukawa; Gen. Mgr.: Mizuo Yasokawa. Int'l branches: France, Italy, USA.

High Note Publ'g Co. Ltd. (Jasrac), TBS, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-4711. Telex: 26610. Pres.: Tsugi Sakagami.

Int'l firms represented: Big Seven (USA), Bourne (UK, USA), Burlington (UK, USA), T.B. Harms (USA), Miletus Copyright (USA), Vogue (USA).

If Music Inc., Emerald Bldg., 4F, 12-7 Udagawa-cho, Shibuya-ku, Tokyo 150. Tel: (03) 476-3215. Chief Exec.: Akio Onodera.

Inter Produce Inc., Hatsei Bldg., 4F, 3-24-23 Nishi-Azabu, Minato-ku, Tokyo 106. Tel: (03) 402-9191. Pres.: M. Honda. (SEE ADVERTISEMENT)

Intersong KK (Jasrac), Horaiya Bldg., 5th fl., 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 405-5531. Pres.: C. Bossers; Sr. Mng. Dir.: H. Takashima; Jr. Mng. Dir.: T. Sato.

Home office: Germany.

Affiliate: Chappell KK (Jasrac).

Int'l firms represented: Carlin group (UK), Wes Farrell (USA), Hill & Range (USA), Hudson Bay & Fort Knox group (USA), Intersong group (worldwide), Pickwick group (USA), RSO group (UK).

J C M, see Japan Central Music.

Dick James Music (Japan) Ltd., see MCA.

Japan Central Music Ltd. (JCM), c/o Bunka Hosoi, 1-5 Wakaba-cho, Shinjuku-ku, Tokyo 160. Tel: (03) 359-7825. Cable: JACENTRALMUSIC. Pres.: Takae Minami; Gen. Mgr.: Takaichi Motegi. (SEE ADVERTISEMENT)

Japan-Soviet Music Inc., Stork Bldg., 3-4 Hongoku-cho, Chuo-ku, Tokyo 103. Tel: (03) 243-1601. Pres.: Yoichi Noguchi.

Int'l firm represented: VAAP—USSR copyright agency (USSR).

Kanai Music Publ'rs, Takahisa Bldg., 2-8-8 Ebinunishi, Shibuya-ku, Tokyo 150. Tel: (03) 462-1750. Contact: Hiroshi Hara.

Kazan Music Publ'r, see Pacific.

Kitty Music Corp., Kobayashi Bldg., 7F, 1-14-11 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 499-4711. Telex: 2425338. Chief Exec.: Hidenori Taga; Gen. Mgr.: Katsuya Yasumuro. (SEE ADVERTISEMENT)

Kogakusha Music Publ'g Co. Ltd., 1-1-11 Misakicho, Chiyoda-ku, Tokyo 101. Tel: (03) 291-4313. Cable: GAKUSHA-MUSIC. Pres.: Kanji Hara; Gen. Mgr.: Ryukichi Hara.

Kyuken Music Publ'g Co. Ltd., Hibiya Park Bldg., 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas.

Lee (Tokyo) KK, c/o Taiyo Music Inc., Azabu PO Box 20, Tokyo 106. Tel: (03) 585-3481. Cable: TAIYOMUSIC. Telex: 26512. Pres.: Hideo Nagashima. (Administered by Taiyo Music).

Int'l firms represented: Cherio (USA), Lee (USA), McCartney (UK), Morley (USA), Pic (USA), Rytvov (USA), Warock (USA).

Lux Music Tokyo KK (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2865. Co-Pres.: Shoychi Kusano, Hubert Terheggen.

Int'l firms represented: Apollo (Belgium), Celta (USA), Foycd Europe (Belgium), Louvigny Marquee (UK), Magazine (Germany), Radio Music (France, Luxembourg, Netherlands), Radio Pop (Spain), Radio Tele (Belgium, Germany, Netherlands), Radmus (USA).

M C A Music KK, 5-3-1 Yoyogi, Shibuya, Tokyo 151. Tel: (03) 465-3521. Cable: REVUEJAPAN. Rep. Dir.: Salvatore T. Chiantia; Gen. Mgr.: Masanobu Araya.

Administered firm: Dick James Music (Japan) Ltd.

Int'l firms represented: Big Pig (UK), Duchess (USA), Flames of Albion (UK), Leeds (UK, USA), MAM (UK), MCA (USA), Northern (USA), Spanka (USA), Threshold (UK), Valley (UK).

Int'l reps.: UK (Leeds), USA (MCA).

Manase Music Publ'g Co. Ltd., Mitoko Bldg., 6-2-4 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-5511. Pres.: Masao Manase; Gen. & Sales Mgr.: Yoza Manase.

Miami Publ' Ltd., see Nichion.

Mister K Music Publ'rs Co. Ltd., see Saitani.

Miura Music Publ'g Co. Ltd., New Ginza Bldg., 7-3-13 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-8561. Pres.: Hitomi Miura.

Ivan Mogull of Japan Inc., 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2867. Gen. Mgr.: Shoochi Kusano.

Music Ace (KK), c/o Polydor KK, 1-8-4 Ohashi Meguro-ku, Tokyo 153. Tel: (03) 462-5132.

Musical Rights (Tokyo) KK, see Pacific.

Musica Nova, see Ongaku No Tomo Sha Corp.

Myrica Music Publ'g Co. Ltd., 1-1 Senrioka, Suita, Osaka 565. Tel: (06) 878-5141. Pres.: Tadashi Amano; Gen. Mgr.: Fumihito Ito.

Int'l firms represented: Mozart (Germany, UK, USA).

N T V M, see Nippon Television Music.

Nagoya TV Music Inc., 2-9-18 Tachibana, Naka-ku, Nagoya-shi, Aichi-ken 460. Tel: (052) 331-8111. Chief Exec.: Matashige Matsunaga.

Nakayoshi Group Music Publ'rs, 5-41-1 Meiji Haim 201, Jingu-mae, Shibuya-ku, Tokyo. Tel: (03) 406-0910. Pres.: Yoshiyuki Okuda; Gen. Mgr.: Kenichi Iwasaki.

New Orient Music Inc., see All Staff.

Nichion Inc. (Jasrac), TBS 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-4711. Cable: PUBLISHMUSIC. Telex: 26610. Pres.: Mikio Tahara; Mng. Dir.: Kei Takahashi; Gen. Prof. Mgr.: Mamoru Murakami.

Affiliates: Ever Green Music Publ'r Ltd., Miami Publ'r Ltd., River Music Publ'r Ltd., Standard Music Publ'r Inc., Tanabe Music Pub. Co. Ltd., Uni-Japan Music Inc.

Int'l firms represented: Campbell Connelly (UK), Famous (USA), Fullness (USA), Prophet (USA), Stonebridge (USA), Tallyrand (USA), Warner Bros. (UK, USA). (SEE ADVERTISEMENT)

Nipo-Americana Music Publ'g Co. Ltd., Central PO Box 250, Tokyo 101-91. Tel: (03) 271-2170. Cable: MATOSAN. Pres.: Frank Tokubo.

Int'l firms represented: Fermata (Argentina, Brazil), Hnos. Marquez (Mexico), Alfredo Perrotti (Argentina), Pirovano (Argentina), Ricordi (Argentina), Tempo (Argentina).

Nippon Hoso Shuppan Kyokai (Japan Broadcast Publ'g Co. Ltd.), 41-1 Udagawa-cho, Shibuya-ku, Tokyo 150. Tel: (03) 464-7311. Pres.: Hiroshi Asanuma; Gen. Mgr.: Koji Aoki.

Int'l firms represented: Agencia Autorska (Poland), Cervino (Italy), Seven Seas (New Zealand), Winter Hill (USA).

Int'l rep.: USA (Theodore Presser).

Nippon Television Music Corp. (NTVM), 5F Hirata Bldg., 12-2 Nibancho, Chiyoda-ku, Tokyo 102. Tel: (03) 261-5814. Cable: JOAXNTV. Telex: 24566. Pres.: Toshiaki Kamiko; Gen. Mgr.: Junichi Yamada.

Int'l firm represented: Satril (UK). (SEE ADVERTISEMENT)

Noel Music Publ'g Co. Ltd., 2-13 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2868. Cable: SHINKOMUSIC. Exec.: Ken Hosokawa.

Noguchi Music Publ'rs Corp., 1-2-21 Shimomoguro, Meguro-ku, Tokyo 153. Tel: (03) 493-1031. Chief Exec.: Osamu Noguchi.

Ongaku No Tomo Sha Corp., 6-30 Kagurazaka, Shinjuku-ku, Tokyo 162. Tel: (03) 268-6151, 260-6271. Pres.: Sunao Asaka.

Affiliates: Musica Nova, Suisaisha Music Publ'rs, Toa Music Co.

Int'l firms represented: Baerenreiter-Verlag (Germany), Theodore Presser (USA), B. Schopf's Soehne (Germany), Universal Ed. (Austria).

Osaka Music Publ'ns Co. Ltd., 27 Umeda-cho, Kita-ku, Osaka 530. Tel: (06) 361-2288. Pres.: Nobufumi Kanzaki; VP: Toshio Okamoto.

Overseas Music Publ'rs Co. Ltd., 25 Higashigoken-cho, Shinjuku-ku, Tokyo 162. Tel: (03) 260-5430. Pres.: Eijiro Shimada.

Affiliated firm: Zen-On Music.

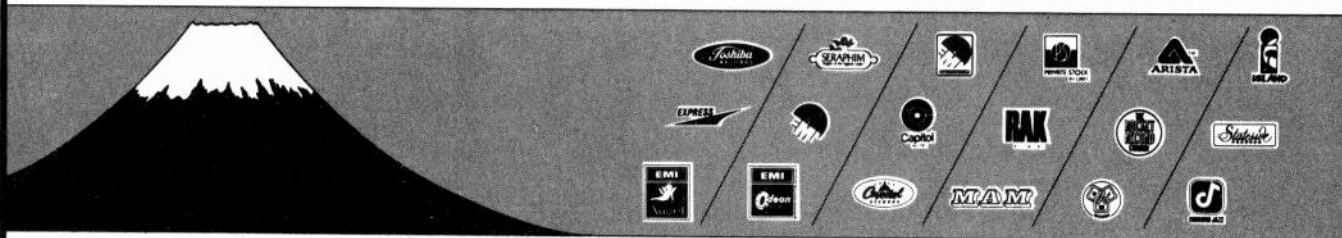
Int'l firms represented: Ludwig Doblinger (Austria), Nationalmusic Org. (Italy), Shapiro Bernstein (USA), Sprint (Italy), Suvini Zerboni (Italy), Josef Weinberger (UK).

Pacific Music Publ'g Co. Ltd. (Jasrac), c/o Nippon Broadcasting System Inc., 1-9-3 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 214-5063. Cable: PACIFICMUSE. Telex: 02222901. Pres.: Shigeaki Hazama; Gen. Mgr.: Ichiro Asatsuma.

Affiliates: Bond Music Publ'r, Kazan Music Publ'r, Musical Rights (Tokyo) KK, Yellow Light Music (all Jasrac).

Int'l firms represented: Albet, Alien, Almo, Back Road, Barricade, Barton, Blue Monday, Bosso Fataka, Brother, Brother Bill's, Brother Karl's, Buggerlugs, Butter, CAM-USA, Callee, Camino Real, Choral Art, Churn, Circus Tent, Copper Penny, Cotton Pickin' Songs, Dawnbreaker, Detus, Ding Dong, Dixie-Bow, Dump, Earmark, Elusive Sound, John Farrar, Fiction, Fireball, Fish Scent, Formula, Fourth Floor, Sam Fox, Fram-Dee,

# IN JAPAN TOSHIBA-EMI GOT IT TOGETHER



Combining the best in international expertise with the finest in Japanese traditional and modern music.



The Heart of Music  
**TOSHIBA-EMI**

**TOSHIBA-EMI LIMITED**  
2-17, AKASAKA 2-CHOME MINATO-KU, TOKYO 107, JAPAN  
**TOSHIBA-EMI MUSIC PUBLISHING CO., LTD.**  
3F, AKASAKA MAKABE BLDG., 4-3 AKASAKA 3-CHOME MINATO-KU, TOKYO 107, JAPAN

Garrett, Gate, god tunes, Bobby Goldsboro, Good Sam, David Gornston, Grand Teton, Grasshopper, Haida, Happy Tuesday, Heavy Gravy, Hobby Horse, Hollywood Songs, House of Gold, House of Jones, Hungry Mountain, Icebag, Irving, Jasmine, Jelly Roll, Knee Trembler, Kradar, La Brea, Little Dragon, Little Peanut, Lowery, Low-Bam, Low-Ja, Low-Rico, Low-Sal, Low-Thom, Low-Twi, Lunatunes, Lunch, Makeba, Maraville, Mary Beth, Medicine Hat, Midget Prod'ns, Milkman's Chivaree, Mr. Music, Mole, Montunes, Moppet, Movietone, Muscle Shoals, Naked Snake, Omega, Orange Tree, Paco, Peacock, Peso, Plurb-On, Plurkanz Fataka, Pods Pub, Prairie League, Public Domain, Red Setter, Remohj, Reynard, Ritchie, Rondor, Ronin, Rotgut, Rule One, Saga, St. Martin, Samfred, San Dino, Sands, Sattwa, Sawtooth, John Sebastian, Seine, Seeman & Mrijke, Senior, Eddie Shaw, Sinatra Songs, Siren, Ski Cat, Songbirds of Paradise, Songs of Faith, Sorn, Stargen, Stone Gold, Street People, Strong Box, Tequila, Terri, Tintagel, Trans, Unicorn, Universe, University of Miami, Vector, Wep, Wilder, Wilojarston, Wing Command, Wonder, Yarone (all USA); Big Secret Black Sheep, Gull Songs, Macaulay, St. Annes (all UK). (SEE ADVERTISEMENT)

Pamper Music Japan Ltd.—Pres.: Shimpei Matsuo—see Zen-On.

Pa Pa Songs Music Publ'rs, Casa de Ventana 202, 3-2-16 Shirogane-dai, Minato-ku, Tokyo 108. Tel: (03) 449-4820. Pres.: Akio Ito; Gen. Mgr.: Casey Ito.

People Music (Ed.) (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-0197. Cable: SHINKOMUSIC. Pres.: Hiroaki Kaneko.

R F Music Publ'r Inc., Radio Kanto Tokyo Shisha-nai, 2-2-1 Azabudai, Minato-ku, Tokyo 106. Tel: (03) 585-6611. Chief Exec.: Hideo Komamura.

Radio Kansai Music Publ'rs, 1-1-6 Miyuki-cho, Suma-ku, Kobe-shi, Hyogo-ken 654. Tel: (078) 735-5515. Chief Exec.: Takeo Masuda.

Rhythm Music Publ'r Co. Ltd., Domi Palphan 201-202, 3-15-7 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 586-8321. Pres.: Kuranosuke Hamaguchi; Gen. Mgr.: Shinpei Hamaguchi.

River Music Publ'r Ltd., see Nishion.

Rokumonsen Music Publ'rs, Heights Taiyo 101, 1-21-10 Tomigaya, Shibuya-ku, Tokyo 150. Tel: (03) 469-4911. Pres.: Hidekazu Okiyama; Gen. Mgr.: Shoji Ueda.

S T V Pack Co. Ltd., c/o Sapporo TV Bldg., N. 1, W. 8, Sapporo 060. Tel: (011) 241-1181 x 313. Pres.: Tatsuo Yamamoto; Gen. Mgr.: Hideo Sugimoto.

Saitani Music Publ'rs Co. Ltd. (Jasrac), Casa-Morii 1F, 6 Iikura-Katamachi, Azabu, Minato-ku, Tokyo 106. Tel: (03) 585-7391. Cable: SAMUS. Pres.: Hirohiko Takeuchi; Gen. Mgr.: Motoyoshi Murota.

Affiliate: Mr. K Music Publ'rs Co. Ltd. (Jasrac).

A. Schroeder Music (Far East) Ltd., Sumitomo Bldg., Rm. 832, 1-4-4 Marunouchi, Chiyoda-ku, Tokyo 100. Tel: (03) 281-6171.

Home office: USA.

# \$25.00 Per Copy?

Extra Copies of this Buyer's Guide cost \$25.00 each—see special order form elsewhere in this edition.\* If you were to buy each Billboard Directory individually throughout the year, the cost would be (including postage) in excess of \$100.00—why not enter your subscription to Billboard and get the directories free of charge as they are published? See special subscription order form in this edition.

\*As long as the supply lasts.



# SHINKO

MUSIC PUBLISHING CO.,LTD.

2-12, Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo, Japan

tel: (293) 3791

telex: J25224 SHINKO

Cable Address

SHINKOMUSIC TOKYO



**Int'l firms represented:** Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvuv Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassic, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Rel-Nel, Rojnorth, Sea-Lark, Sa-Vette, Sepe, Skin, Stewart-Nims, Summerfree, Super Songs, Tijuca, Va-Detta, Vancouver, Very Own, Wrather, Yameta, Zekefield Follies.

Seihai Music Publ'n KK, 404 Akasaka Q. Bldg., 7-9-5 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 583-8281. Chief Exec.: Nobuhiro Matsumoto.

Seven Seas Music Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo 112. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Motohiko Takawa. **Int'l firms represented:** Char-Liz (USA), Three Bros. (USA).

Shinko Music Publ'g Co. Ltd. (Jasrac), 2-12 Ogawa-Machi Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 293-3791. Telex: 252224. Pres.: Shoichi Kusano; Int'l: Joe Miyasaki. (SEE ADVERTISEMENT)

Shogakukan Prod'n Co. Ltd., Shoko Bldg., 1-29-4 Jinbocho, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 294-8661. Pres.: T. Ohga. **Int'l firm represented:** Tree (USA).

Southern Music Publ'g Co. (Japan) Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-4711. Cable: SOUTHMUSIC. Telex: 26610. Mgr.: Tsugi Sakagami. **Int'l firm represented:** Peer-Southern (worldwide).

Standard Music Publ'rs Inc. (Jasrac), see Nichion. Stone Well Music Publ'rs, Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-0355. Rep.: Kyoko Asabuki.

Sugarmusic Japan, c/o Seven Seas Music Co. Ltd., 2-12-13 Otowa, Bunkyo-ku, Tokyo 112. Tel: (03) 945-2181. Cable: SEVENMUSIC. Telex: 24963. Pres.: Naoto Ogawa, Gen. Mgr.: Motohiko Takawa. **Int'l firms represented:** ABR, ACE Adriatica, Apollo, Araldo, Canzoni Moderne, La Cicala, Clan, Cobra, Di Lazzaro, Fantasia, Fiera, Flaminia, Frank, Frasi d'Amore, GEA, Ivana, Liberty, Margherita, Mascheroni, Melodi, Menestrello, Panamusic, Rascel, Rias, Sofia, Successo, Sugar Music, Supersonic, Suvini Zerboni, Tender, Tiber (all Italy); Brut, Fab (both USA).

Suisaisha Music Publ'rs, Townhouse S, 3-3 Sanban-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 265-1055. Cable: MUSICSUISEISHA. Telex: 28690. Pres.: Michiko Sakine. **Affiliate:** Ongaku No Tomo Sha Corp.

Sunkyo Music Co. Ltd. (Jasrac), Yamagata Bldg., 1-14-7 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi.

Sun Music Publ'rs Co. Ltd., Ohkido Bldg., 7F, 4-28 Yotsuya,

Shinjuku-ku, Tokyo 160. Tel: (03) 354-8506. Chief Exec.: Hideyoshi Aizawa.

T R O-Essex Japan Ltd. (Jasrac), 2-12 Ogawa-Machi, Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 292-2866. Pres.: Howard S. Richmond; Gen. Mgr.: Shoichi Kusano. **Int'l firms represented:** Essex, TRO—The Richmond Org. (worldwide).

T V Asahi Music Co. Ltd., 6-4-10 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 405-3194. Telex: 22520. Pres.: Eizo Nakagawa; Mng. Dir.: Kiyokaze Matsubayashi; Gen. Mgr.: Zengiro Moriyasu.

Taiyo Music Inc., Azabu PO Box 20, Tokyo 106. Tel: (03) 585-3481. Telex: 26512. Pres.: Tatsuji Nagashima.

**Affiliates:** Lise (Tokyo) KK, United Artists Music (Japan) **Int'l firms represented:** Ackee/UFO (USA), Alchemical/Doors (USA), Almighty (USA), Average (USA), Bay City (UK), Black Bull (USA), Blue Gum (UK), Blue Seas/JAC/New Hidden Valley/Casa David (USA), Braintree/Porchester (USA), Brew/Cram Renraff (USA), C'est/Quackenbush (USA), Chicago (USA), Combine/Resaca (USA), Cotillion/Walden/Pronto (USA), Curtis/Perkins (UK), Daksel (USA), Damont/Common Good/American Dream (USA), Dayn (UK), Fania/Vaya (USA), Ganga (USA), Gypsy Boy/Caleb (USA), Harrisongs (UK), Hobbitron (USA), Hollow Point (USA), Island (UK), Jamarnie (UK), Jasperilla (USA), Jobete (USA), Josley (UK), Manticore (UK), Newport (USA), No Exit/Rear Exit (USA), Oweper (USA), Peterman (UK), Portofino (USA), Rocket (UK), Rodra/Berna (USA), Spooone/Cooga (USA), Sterling (USA), Superhype (USA), Tangerine/Racer (USA), Televis (Italy), Time (USA), Toneshire (UK), Tremplin (France), 20th Century/Fox Fanfare (USA), Upfall/Windfall (USA), Vassar (USA), Virgin (UK), Widomaker (UK).

Tanabe Music Pub. Co. Ltd., see Nichion. Teichiku Music Supply Co. Ltd. (Jasrac), 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6658. Pres.: Shigeji Nanko; Gen. Mgr.: Hirokazu Ido. **Int'l firm represented:** Belsize (UK).

Toa Music Co., 6-30 Kagurazaka, Shinjuku-ku, Tokyo 162. Tel: (03) 268-6151. Pres.: Sunao Asaka. **Affiliate:** Ongaku No Tomo Sha Corp. **Int'l firms represented:** Belwin-Mills, E.B. Marks (both USA).

Toho Music Publ'g Corp. (Jasrac), 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 591-1211. Tokyo Music Publ'g Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 401-9327. Cable: MUSICATO. Telex: 2423224. Mng. Dir.: Tadao Sekiguchi.

**Int'l firms represented:** Buckhorn (USA), Criterion. (SEE ADVERTISEMENT)

Tokyo 12 Music Publ'g Co. Ltd. (Jasrac), 4-4-7 Shiba Park, Minato-ku, Tokyo 105. Tel: (03) 433-4211. Pres.: Teruo Fujikura; Gen. Mgr.: Takeshi Ishiguro.

Top Music Publ'g Co. Ltd. (Jasrac), 1-2-5 Shimomeguro, Meguro-ku, Tokyo 150. Tel: (03) 490-4601. Cable: HORIPRO. Telex: 0111463. Pres.: Takeo Hori; Gen.

Mgrs.: Hideharu Ubagai, Yasuo Noheji; Copyright Mgr.: Michio Takahashi.

Toshiba EMI Music Publ'g Co. Ltd., Makabe Bldg., 3-4-3 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 583-8701. Pres.: Yoshitada Futara; Gen. Mgr.: Takeji Kojima.

**Int'l firms represented:** Accadia group (USA), Aisha (USA), Arc (USA), Barn (UK), Beechwood group (USA), Big Ben (UK), Chinnichap (UK), Conrad (USA), Consolidated (USA), Crabshaw (USA), Donna (UK), Dorsey Bros. (USA), EMI (worldwide), Embassy (USA), Fall River group (USA), B. Feldman group (UK), Francis Day & Hunter group (UK), Glenwood (USA), Hancock (USA), Hustlers (USA), Jewel (USA), John (USA), Jondora (USA), Kissongs (USA), Peter Maurice group (UK), New York Times (USA), Our (UK), Orpheum (USA), Parker (USA), Prestige (USA), Keith Prowse (UK), RAK (UK), Red Bus (UK), Regent group (USA), Robbins group (UK), Rock Steady (USA), Royalty Control (USA), Sanga (USA), Storm King (USA).

**Int'l rep.:** Worldwide (EMI). (SEE ADVERTISEMENT)

U-Sen Music Inc., 1-429 Nishi Ohkubo, Shinjuku-ku, Tokyo 160. Tel: (03) 200-0226. Chief Exec.: Motoyoshi Uno.

Uni-Japan Music Inc., see Nichion.

Union Publ'rs Inc., Kurosaki Bldg., 4F, 4-1-4 Roppongi, Minato-ku, Tokyo 105. Tel: (03) 586-8631. Chief Exec.: Toshinori Ebina.

United Artists Music (Japan) Inc., see Taiyo. Valgroup Music (Japan), Primera Dogenzaka, Suite 816, 1-15-3 Dogenzaka, Shibuya-ku, Tokyo 150. Tel: (03) 496-1345. Cable: VALCPUN. Pres.: Daniel J. Nenishkis; VP & Gen. Mgr.: Knut Kraft.

**Home office:** England, Valentine Music Group Ltd. **Affiliated firm:** GP Music Corp.

**Int'l firms represented:** Arthur's Mother, Bettytunes, Bulldog, Burnt Ash, Corner Stone, A. Dimartino, Eden Studios, Golora, Allan Heather, Latchmere, Maiden, Marathon, Middle Eight, Monkton, Muggelfunktion, Nutmeg, Pickle, Rainbow, Raymar, Sally, Valentine (all UK); CME, Equator, Hellnote, Honeysuckle, Jimmy's, Donna Lee, Ojo, Pegleri, Shifty/Felfar, Sicum, Stallings, Ten-Hi, Thetawins, Veytig (all USA).

Victor Music Publ'g Co. Inc. (Jasrac), Harajuku-Piazza Bldg., 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel: (03) 404-3201. Cable: VICTPUBLISH. Pres.: Fumio Shimazaki; Gen. Mgr.: Masayuki Hashimoto.

**Int'l firms represented:** Antasia (USA), Ariola America (USA), Boga (USA), Irving Berlin (USA), East Memphis (USA), Edim (Mexico), Four Knights (USA), Jec-Fi (USA), Jowcol (USA), Kundalini (USA), MJQ (USA), Sherlyn (USA), Stevca (UK).

**Int'l reps.:** Mexico (Edim), USA (Transaction). (SEE ADVERTISEMENT)

Viento Songs Ltd., Nagasaka Bldg., 1-4-3 Azabu-juban, Minato-ku, Tokyo 106. Tel: (03) 586-4511. Pres.: Hisashi Yamamoto. **Int'l Mgr.:** Michi Arai.

Watanabe Music Publ'g Corp. (Jasrac), Matsui Bldg., 1-6-8 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 502-2571. Cable: WMUSICPUB. Telex: 2224387. Pres.: Misa Watanabe; Gen. Mgr.: Haruo Matsushita.

*April Music, Inc. (Japan)*

# We Can Be Your Branch Office

- Sub-publishing and promotion of the international copyrights.
- Printing and publication of music.
- Production and promotion of the master recordings of domestic artists.

We are, always, at your service.

**APRIL MUSIC, INC. (JAPAN)**

4-2-11, KUDANKITA CHIYODA-KU, TOKYO 102/MAIL ADDRESS: P.O. BOX 17, TOKYO AIRPORT POST OFFICE/CABLE ADDRESS CBSONYRECORD TOKYO/TELEX: CBSONY J24766/TELEPHONE: TOKYO(03)266-5901

# What in the world is going on in Japan!?

IF YOU ARE A MANAGER WITH AN ARTIST YOU WANT TO SUCCEED  
IN THE MOST PROMISING MUSIC MARKET IN THE WORLD...

OUR MARKET RESEARCH SERVICE CAN PROVIDE YOU WITH VALID  
AND UP TO DATE DATA AS TO THE APPEAL AND REACTION YOUR  
ARTIST HAS RECEIVED OR COULD GENERATE IN THE JAPANESE  
MARKET.

Why not make an inquiry to INTER-PRODUCE INC.----  
the only organization specializing in musical marketing  
research in Japan, and whose highly professional staff  
can provide you with all information you need.

Professionals working for professionals



## **INTER-PRODUCE INC.**

Hatsusei Bldg. 4F  
3-24-23, Nishi-Azabu  
Minato-ku  
Tokyo, JAPAN

Phone: Tokyo (03)402-9191

# TRANS-PACIFIC

**ALFA & ASSOCIATES, INC.**  
**ALFA RECORDS, INC.**  
 Studio City Bldg., 3-5-39 Shibaura, Minato-ku,  
 Tokyo 108 Japan Tel. 03-452-1791  
 Cable ALASSOCIA-TOKYO  
 Telex J27184 ALFALFA

**ALFA MUSIC LTD.**  
 Studio City Bldg., 3-5-39 Shibaura, Minato-ku,  
 Tokyo 108 Japan Tel. 03-452-7976  
 Cable ALFALFAPUB-TOKYO  
 Telex J27184 ALFALFA

**ALFA MUSIC INC.**  
 Suite 706, 9200 Sunset Blvd., Los Angeles,  
 Ca. 90069, U.S.A. Tel. 213-278-9944

**Int'l firms represented:** ACO (France), After Dark (USA), Arlow (USA), Art (France), BAT (UK), Bricusse (USA), Bull Pen (USA), Ronald Carter (USA), Family Affair (USA), Far Out (USA), Goeland (France), Gwenaelle (France), Jonaco (UK), Ladysmith (UK), Land (USA), Newley (USA), Freddy Perren (USA), Perren-Vibe (USA), Playboy (USA), Respect (USA), Spitfire (USA), State (UK), Sweet Harmony (USA), Tanday (France), Tomake (USA), Transit (France), Artie Wayne (USA), Window (USA), **Purple Music Group**—Arabella, British Lion, Deep Purple, Ian Gillan, IGB, JDL, Owl, Purple (all UK), **Ricordi Group**—Fama, Fono Film, Iller, Jubal, Mondia, Pegaso, Radio Record RRR, Ritmi & Canzoni (all Italy). (SEE ADVERTISEMENT)

**Yamaha Music Foundation,** 3-24-22 Shimo Meguro, Meguro-ku, Tokyo 152 Tel: (03) 719-3101. Cable: **WORLD FESTIVAL.** Telex 2466571. Pres.: Genichi Kawakami; Mng. Dir.: Akira Tamaari.

**Yellow Light Music,** see Pacific.

**Yomi Pack Corp.,** 1-38 Tsuboyamachi, Kita-ku, Osaka. Tel (06) 352-2221. Chief Exec.: Akimoto Yamada; Gen. Mgr.: Noboru Iwaki.

**Yui Music Publ'rs,** 405 Olympic Annex, 6-31-21 Jingumae, Shibuya-ku, Tokyo 150. Tel (03) 406-6638. Pres.: Yutaka Goto; Gen. Mgr.: Shunichi Jinyama.

**Zen-On Music Co. Ltd.,** 25 Higashigoken-cho, Shinjuku-ku, Tokyo 162. Tel: (03) 267-4321. Pres.: Eijiro Shimada; Mng. Dirs.: Shachio Nishimura, Shimpei Matsuoka; Sales Mgr.: Nobuhiko Iwasawa.

**Affiliates:** Fuji Int'l Music Co. Ltd., Overseas Music Publ'rs Co. Ltd., Pamper Music Japan Ltd.

**Int'l firms represented:** Sammy-Birchard (USA), Moeck (Germany), B. Schott's Soehne (Germany), Schott (UK).

**Zero Music Publ'g Inc.,** 205 Shibuya Royal Mansion, 3-9-2 Shibuya, Shibuya-ku, Tokyo. Tel: (03) 406-4714. Pres.: Yusuke Tachibana.

**Affiliate:** Giant Steps.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

All Band Directors Ass'n, c/o Senshu Co. Ltd., 4-2-4 Kita Kudan, Chiyoda-ku, Tokyo 102. Tel: (03) 261-8411.

All Japan Band Ass'n, c/o Asahi-Shimbun-Sha, 2-6-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 212-0131.

All Japan Chorus League, c/o Asahi-Shimbun-Sha, 2-6-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 212-0131.

Council of Univ. Musical Depts., c/o Musashino Univ. of Music, 1-13 Hazawa, Nerima-ku, Tokyo 176. Tel: (03) 992-1121.

E I A J (Electronic Inds. Ass'n of Japan), Tokyo Shoko Kaigishi Bldg., 3-2-2 Marunouchi, Chiyoda-ku, Tokyo 100. Tel: (03) 211-2765. Chm.: Ken Okubo.

Japanese Composers Society, Ginza Dentsu Bldg., 7-4-17 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-4523. Pres.: Masao Koga.

Japan Gustav Mahler Society, 5-23-3 Inamuragasaki, Kamakura City, Kanagawa-Ken 248. Tel: (0467) 31-8243. Chief Exec.: Jack K. Hirano.

Japan Haydn Sociey, c/o Ochanomizu Univ., 2-1-1 Ohtsuka-cho, Bunkyo-ku, Tokyo 112. Tel: (03) 943-3151.

Japan Mozart Society, Nihonbashi-Chuo Bldg., No. 701, 4-8 Hasimoto-cho, Chuo-ku, Tokyo 103.

Japan Phonograph Rec. Ass'n, Record Kaikan, 2-8-9 Tsukiji, Chuo-ku, Tokyo 104. Tel: (03) 541-4411. Cable: PHONOREC. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Jusaburo Kamei.

Japan Smetana-Dvorak-Janacek Society, c/o Musashino Music Univ., 1-13 Hazawa, Nerima-ku, Tokyo 176. Tel: (03) 922-1121.

Japan Society of Christian Music, 1-42-12 Minami-Ogikubo, Suginami-ku, Tokyo 107. Tel: (03) 334-3247. Rep.: E. Kioka.

Music Mgmt. Ass'n of Japan, Nakaginza Bldg., 8-11-9 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-2671. Pres.: Shin Watanabe.

Music Publ'rs Ass'n of Japan (MPA), Shuwa Akasaka Residential Hotel, No 340, 9-1-7 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 478-4540. Contact: Sunao Asaka.

N C A (Nippon Conductors Ass'n), 4-18-20 Ogikubo, Suginami-ku, Tokyo 167. Tel: (03) 392-0704. Pres.: Hideo Saito.

Nippon Geijutsuin (Japan Academy of Arts), 1-30 Ueno Kohen, Taito-ku, Tokyo 110. Tel: (03) 821-7191. Rep.: S. Takahashi.

Twentieth Century Music Society, c/o Yamaha Hall, 7-9-14 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-3111.

**DESIGN & ARTWORK**

P C C (KK), Shibuya Central Bldg., 5F, 3-14 Udagawa-cho, Shibuya-ku, Tokyo. Tel (03) 464-6045. Pres.: Motosuke Tachikawa.

Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara. (Rec. only).

**LICENSING ORGANIZATION, MUSIC**

Jasrac (Japanese Society for Rights of Authors, Composers & Publ'rs), Jasrac House, 1-7-13 Nishishimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6551. Chm.: Saburo Sakai; Pres.: Masao Koga; Mng. Dirs.: Sadao Aoki, Masanori Morita; Int'l Dept. Mgr.: Terutsugu Mano.

**PLATING, PROCESSING & PRESSING PLANTS**

Athene Rec. Ind'l Co. Ltd., 1-2 Kugenuma-Shinmei, Fujisawa-shi, Kanagawa-ken 251. Tel: (0466) 26-1234. Cable: ATHENCORD. Pres.: Hiroshi Hirano; Plant Mgr.: Akira Mori. (SEE ADVERTISEMENT)

C B S / Sony Recs. Inc., 156-2 Aikawa, Oigawa-machi, Shitagun, Shizuoka 421-02. Tel: (05462) 2-1321. Pres.: Norio Ohga; Mng. Dir.: Tokio Sasaki. (Pressing only)

King Rec. Co. Ltd., 5-40-8 Otsuka, Bunkyo-ku, Tokyo. Tel: (03) 945-2131. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Minoru Suzuki.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Takami Shobochi.

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Pres.: Seichiro Koh; Mng. Dir.: Motosuke Tachikawa.

Teichiku Recs. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara.

Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr.: M. Hirata; Sales Mgr.: S. Ohtsuka; Export Mng. Dir.: M. Wakamatsu.

**PRINTER & LITHOGRAPHER**

Toyo Kasei Co. Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-3041. Chief Exec.: Shigeji Ogiwara. (Rec. only)

**RECORD PROMOTION**

Aoyama Music Promo. Co. Ltd., Houraiya Bldg., 7F, 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9406. Pres.: Yoshio Aoyama; Sales Mgr.: Masanobu Ono.

Asahi Music Servs. Inc., c/o Asahi Broadcasting Corp., 2-2-48 Ohyo-dori-Minami, Ohyo-ku, Osaka 531. Tel: (06) 458-5321. Pres.: Kinkichi Kanbara; Gen. Mgr.: Shuzo Asai; Sales Mgr.: Kazuyuki Yagi. (SEE ADVERTISEMENT)

Inter Produce Inc., Hatsei Bldg., 4F, 3-24-23 Nishi-Azabu, Minato-ku, Tokyo 106. Tel: (03) 402-9191. Pres.: M. Honda. (SEE ADVERTISEMENT)

Ishii Music Promo., Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 572-0351. Pres.: Yoshiko Doi; Gen. & Sales Mgr.: Yutaka Niijama.

Kyodo Tokyo Inc., 3-6-18 Kita-Aoyama, Minato-ku, Tokyo 112. Tel: (03) 407-8131. Pres.: Jiro Uchino.

Universal Orient Promos. Inc., Oshoro Bldg., 4th fl., 3-15-3 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-3045. Contact: T. Yokoyama.

Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr.: M. Hirata; Sales Mgr.: S. Ohtsuka; Export Mng. Dir.: M. Wakamatsu.

**TAPE CUSTOM DUPLICATORS**

Apollon Music Ind'l Corp., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo 160. Tel: (03) 353-0191. Pres.: Misa Watanabe; Gen. Mgr.: Yoshiyasu Ohta; Sales Mgr.: Hideaki Hayashi.

C B S / Sony Recs. Inc., 156-2 Aikawa, Oigawa-machi, Shitagun, Shizuoka 421-02. Tel: (05462) 2-1321. Pres.: Norio Ohga; Mng. Dir.: Tokio Sasaki.

**Audio:** 8-tr., cassette, open reel & open reel quadraphonic.

Eastern Sun Ents. Co. Ltd., Hirasawa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 501-0344. Cable: EMP SUN MUSERV. Mng. Dir.: Masami Isomura.

**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel.

Pony Inc., Nihon Trade Center Bldg., 24F, 2-4-1 Hamamatsu-cho, Minato-ku, Tokyo 105. Tel: (03) 435-4925. Pres.: T. Ishida; Gen. Mgr.: S. Hirayama; Sales Mgr.: A. Ijichi.

T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-7351. Pres.: S. Kinoshita; Gen. Mgr.: T. Takahashi; Sales Mgr.: S. Arai.

**Audio:** 8-tr., cassette.

**Video:** 1" open reel.

T D K Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo 101. Tel: (03) 257-2525. Pres.: Fukujiro Sono; Gen. Mgr.: Hiroshi Sato; Sales Mgr.: Yutaka Ohtoshi.

**Audio:** Cassette.

**Video:** 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Teichiku Recs. Co. Ltd., 1-2 Nishi-Shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6651. Pres.: Shigeji Nanko; Gen. Mgr.: Ichiro Kinoue; Sales Mgr.: Minoru Ozaki.

**Audio:** 8-tr., 8-tr. quadraphonic & cassette.

Victor Co. of Japan Ltd., 4-1 Nihonbashi, Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Kokichi Matsuno; Exec. VP: H. Tokumitsu; Gen. Mgr.: M. Hirata; Sales Mgr.: S. Ohtsuka; Export Mng. Dir.: M. Wakamatsu.

**Audio:** 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

**Video:** 1" open reel, 3/4" cassette.

● **supplies**

**CARTRIDGE & CASSETTE PARTS  
 EMPTY CARTRIDGES, CASSETTES &  
 REELS**

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335. Sales Mgr.: Terry Levesque.

**Home office:** USA.

**Audio:** 8-tr.

**JACKETS & SLEEVES**

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel: (03) 583-8335. Sales Mgr.: Terry Levesque. (Sleeves only).

**Home office:** USA.

**RECORD PROCESSING MACHINERY**

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi



President  
TAKEO HORI

 **HORI GROUP**

# THE HORI GROUP IS READY TO ACT AS YOUR GOOD PARTNER

*We maybe are new to you, but we are known  
throughout the Japanese music industry.*

*They know what we can do and we want you  
to know what we can do for you.*

## HORI PRODUCTION, INC.

*Talent management agency which constantly places 5-6 artists on local hit chart. Established in 1960.*

## TOP MUSIC PUBLISHING CO., LTD.

*One of the top five music publishers in Japan. Established in 1965.*

## HORI KIKAKU PRODUCTION

*One of the most well known film production companies in Japan. Established in 1969.*

*Address: Hori Group Meguro Bldg., 2-5, 1-chome, Shimomegro,  
Meguro-ku, Tokyo 153 Telephone: (03)490-4601  
Cable Address: HORIPROMUSIC TOKYO*

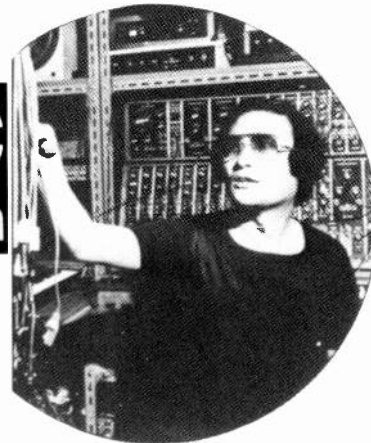
# From Japan to the world.



TASHIKO AKIYOSHI

**RVC**  
Corporation

**RCA**  
Records and Tapes



ISAO TOMITA

## Japan's Newest Creative Force

● RVC Corporation, affiliated with RCA and Japan Victor ● GLOBAL MUSIC PUBLISHING CORPORATION  
ADDRESS: 1-7-8, Shibuya, Shibuya-ku, Tokyo 150, Japan Telephone: (03)499-3311 Cable: RVCRCR RECORD, Telex: 242-5162

Azabu, Minato-ku, Tokyo 106 Tel (03) 583-8335.  
Sales Mgr.: Terry Levesque.  
Home office: USA.  
Chief product: Shrink packaging.  
Namiki Precision Jewel Co. Ltd., 3-22-8 Shinden, Adachi-ku, Tokyo Tel (03) 919-0101. Pres. K. Namiki, Sales Mgr.: Douglas Bierschenk; Adv. Mgr. Dean Liska.  
Int'l branch: USA  
Product: Cutting styli  
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel (03) 584-8111 Pres Takami Shobochi  
Chief product: PCM  
Brand name: Denon

**TAPE, RAW & BLANK LOADED**

Fuji Photo Film Co. Ltd., 2-26-30, Nishi-Azabu, Minato-ku, Tokyo 106 Tel (03) 406-2111 Telex 24306 Mng Dir. Minoru Ohnishi, Gen Mgr Hiroshi Yokotani.  
Int'l branches: England, Germany, USA.  
Audio: 8-tr., cassette, open reel  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
Brand name: Fujifilm.  
Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., 3-3-1 Ginza Chuo-ku, Tokyo 104 Tel (03) 567-6211  
Int'l branches: Germany, Kuwait, USA.  
Audio: 8-tr., cassette, open reel  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
Brand name: Maxell  
Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106 Tel (03) 583-8335  
Sales Mgr. Terry Levesque. (blank only)  
Home office: USA  
Audio: 8-tr.

Matsumita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city 571. Tel (06) 908-1121. Pres Toshihiko Yamashita. (blank only)  
Int'l branches: Germany, USA  
Audio: Cassette  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge  
Brand names: National, Panasonic, Technics.

Maxell, see Hitachi  
National, see Matsushita  
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel (03) 584-8111 Pres Takami Shobochi  
Audio: Cassette & open reel  
Panasonic, see Matsushita  
Scotch, see Sumitomo  
Sony Corp., PO Box 10, Airport PO, Tokyo 149, 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel (03) 448-2111  
Audio: 8-tr., cassette, open reel  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" cassette.

Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158 Tel (03) 709-8493 Gen Mgr. K. Murakami, Mktg Prod Mgr. M. Uezumi  
Audio: Blank—cassette, open reel; raw—8-tr., cassette & open reel.  
Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel  
Brand name: Scotch

T D K Electronics Co. Ltd., 2-14-16 Uchikanda, Chiyoda-ku, Tokyo 101 Tel (03) 257-2525. Pres. Fukujiro Sono, Gen. Mgr. Hiroshi Sato, Sales Mgr. Yutaka Ohtoshi.  
Int'l branches: UK, USA.  
Audio: 8-tr., cassette, open reel  
Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge  
Technics, see Matsushita

**TAPE DUPLICATING EQUIPMENT  
TAPE PACKAGING & LABELING  
EQUIPMENT & SUPPLIES**

Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106. Tel. (03) 583-8335.  
Sales Mgr. Terry Levesque.  
Home office: USA.  
Chief product: 8-tr. duplicating equip., shrink packaging.  
Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city 571 Tel (06) 908-1121 Pres. Toshihiko Yamashita.  
Int'l branches: Germany, USA.  
Chief product: Video cartridge tape duplicator.  
Brand name: National/Panasonic  
Otau Electric Co. Ltd., 4-29-18 Minami Ogikubo, Suginami-ku, Tokyo 167. Tel. (03) 333-9631 Cable OTARI-DENKI. Telex 26604 Pres Masayuki Hosoda; Gen Mgr Mituo Takekawa; Sales Mgr. Koya Sano.  
Chief product: High speed tape duplicators

**accessories  
manufacturers**

Akai Electric Co. Ltd., 2-12-14 Higashi-Kojima, Ohta-ku, Tokyo 144 Tel. (03) 742-5111. Pres. Minokichi Saito; Mng Dirs Yoshizo Saito, Tadashi Waki; Foreign Trade Dept. Gen. Mgr Akio Horie.  
Product: Head cleaners & demagnetizers  
Claron Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150. Tel (03) 463-6161 Dir Akito Uno; Gen. Mgr. Kimimoto Hayase, Sales Mgr. Hideuki Hajima  
Int'l branches: Germany, Hong Kong, USA.  
Product: Carrying & storage cases, catalog servs.  
Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., 3-3-1 Ginza Chuo-ku, Tokyo 104 Tel (03) 567-6211.  
Int'l branches: Germany, Kuwait, USA  
Product: Head cleaners.  
Magnadyne Corp., Royal Higashi Azabu Bldg., 2-23 Higashi Azabu, Minato-ku, Tokyo 106 Tel (03) 583-8335.  
Sales Mgr.: Terry Levesque  
Home office: USA

Product: Tape storage cases, cleaners, cloths & brushes, splicing tape.  
Nagaoka Seiki, 3-16-3 Kita-Otsuka, Toshima-ku, Tokyo 170  
Product: Needles  
Namiki Precision Jewel Co. Ltd., 3-22-8 Shinden, Adachi-ku, Tokyo Tel (03) 919-0101. Pres: K. Namiki, Sales Mgr. Douglas Bierschenk; Adv. Mgr. Dean Liska  
Int'l branch: USA  
Product: Needles.  
Nippon Chikushin, 3-9-35 Tozuka-cho, Shinjuku-ku, Tokyo 160.

Product: Needles  
Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107 Tel (03) 584-8111. Pres. Takami Shobochi.  
Product: Demagnetizers.  
Ogura Jewel Ind Co. Ltd., 5-7-12 Omori Kita, Ota-ku, Tokyo 143 Tel. (03) 763-3111 Pres. Kozaburo Ogura, Export/Import Mgr Tadashi Takaira.  
Product: Needles.

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel (03) 462-5131 Pres.: Seichiro Koh, Mng. Dir Motosuke Tachikawa  
Product: Catalog servs  
Sharp Corp., 2-22 Nagaike-cho, Abeno-ku, Osaka 545. Tel (06) 621-1221 Cable LABOMET Pres. Akira Saeki, Gen Mgr Taizo Katsura.  
Sony Corp., PO Box 10, Airport PO, Tokyo 149. 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141 Tel (03) 448-2111.

Product: Catalog servs., head cleaners & demagnetizers, leader & splicing tape  
Sumitomo 3M Ltd., 3M Bldg., 2-33-1 Tamagawa-dai, Setagaya-ku, Tokyo 158 Tel (03) 709-8493 Gen Mgr. K. Murakami; Mktg Prod. Mgr. M. Uezumi  
Product: Tape catalog servs., leader & splicing tape.  
T D K Electronics Co. Ltd., 2-14-16 Uchikanda, Chiyoda-ku, Tokyo 101 Tel (03) 257-2525. Pres. Fukujiro Sono, Gen. Mgr.: Hiroshi Sato, Sales Mgr. Yutaka Ohtoshi.  
Int'l branches: UK, USA.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Teac Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel (0422) 53-1111. Telex 2822551 Pres Katsuma Tam, Gen. Mgr. Norio Tamura, Sales Mgr. Masao Morita  
Int'l branches: Germany, Hong Kong, USA  
Product: Head cleaners & demagnetizers

**store fixtures & merchandising aids manufacturers**

Claron Co. Ltd., 1-22-10 Dogenzaka, Shibuya-ku, Tokyo 150. Tel (03) 463-6161. Dir. Akito Uno, Gen. Mgr.: Kimimoto Hayase, Sales Mgr. Hideuki Hajima  
Int'l branches: Germany, Hong Kong, USA.  
Product: Browser boxes, display racks.  
Sony Corp., PO Box 10, Airport PO, Tokyo 149, 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141 Tel (03) 448-2111  
Product: Display racks

**KENYA**

Population: 13,400,000.  
Rate of exchange: \$1 (US) = 8 shillings  
Per capita income: \$120  
Holidays: January 1, Good Friday, Easter Monday, May 1, June 1, first Monday in August, October 20, December 12, 25, 26.

**record & tape manufacturers / distributors / importers**

A I T Recs (Kenya) Ltd. (IFPI), PO Box 41152, Nairobi Tel 24725, 26732, 556185. Cable. DREWSCO. Telex 22366. Mng. Dir. M.R. Andrews, Gen. Mgr. R.J. Andrews; Sales Mgr. H. Patel.  
Labels: (Owned) AIT, Africa, Ba-Ba, Bana Beru, Do-7, King Kong, Lolwe, Moto Moto, Musiki du Zaire, Nyang Omaki, Owang Jaber, POK, Sungura, (licensed) ABC (worldwide), RCA (USA), Stax (worldwide), Teal (Africa), WEA (worldwide).  
Africa, see AIT.  
Ba-Ba, see AIT.  
Bana Beru, see AIT.  
Do-7, see AIT  
King Kong, see AIT  
Lolwe, see AIT  
Moto Moto, see AIT  
Musiki du Zaire, see AIT  
Nyang Omaki, see AIT  
Owang Jaber, see AIT  
P O K, see AIT.  
Phonogram Ltd / East African Recs. Ltd (IFPI), PO Box 43695, Nairobi Tel 557357, 557558 Cable PHONREC. Telex 22225. Mng Dir J.H. Kinzl, Sales Mgr J Costabur.  
Labels: (Owned) Phonogram group, Polydor group, (licensed) A&M (USA), Decca (UK), Fonior (Belgium, Zaire) Island (UK), Pye (UK), United Artists (USA)  
Int'l reps.: Worldwide (Phonogram, Polydor)  
Polydor, see Phonogram  
Sungura, see AIT

**music publisher**

E I T Publ'g, PO Box 41152, Nairobi. Tel 24725, 26732. Cable DREWSCO. Telex 22366. Mng. Dir.: M.R. Andrews

**services**

**DESIGN & ARTWORK  
PRINTING & LITHOGRAPHING  
PLATING, PROCESSING & PRESSING  
PLANT**

A I T Recs. (Kenya) Ltd., PO Box 41152, Nairobi. Tel 556185, 558692. Telex 22366 Mng. Dir. M.R. Andrews, Gen Mgr. R.J. Andrews, Chief Eng. D. Degener

**TAPE CUSTOM DUPLICATOR**

A I T Recs. (Kenya) Ltd., PO Box 41152, Nairobi. Tel: 556185, 558692. Telex 22366 Mng. Dir.: M.R. Andrews, Gen Mgr.: R.J. Andrews; Chief Eng. D. Degener  
Audio: Cassette.

**supplies**

**CARTRIDGE & CASSETTE PARTS**

A I T Recs (Kenya) Ltd., PO Box 41152, Nairobi. Tel. 556185, 558692 Telex 22366. Mng. Dir. M.R. Andrews, Gen. Mgr.: R.J. Andrews, Chief Eng. D. Degener.  
Audio: Cassette.  
Brand names: AIT, Hacosonic.

**EMPTY CARTRIDGES, CASSETTES & REELS**

A I T Recs (Kenya) Ltd., PO Box 41152, Nairobi. Tel 556185, 558692. Telex 22366. Mng. Dir.: M.R. Andrews, Gen Mgr. R.J. Andrews, Chief Eng. D. Degener  
Audio: Cassette

**JACKETS & SLEEVES LABELS**

A I T Recs (Kenya) Ltd., PO Box 41152, Nairobi. Tel: 556185, 558692. Telex 22366. Mng. Dir. M.R. Andrews; Gen Mgr.: R.J. Andrews; Chief Eng.: D. Degener

**accessories manufacturer**

A I T Recs. (Kenya) Ltd., PO Box 41152, Nairobi. Tel. 556185, 558692 Telex 22366. Mng. Dir. M.R. Andrews, Gen Mgr. R.J. Andrews; Chief Eng. D. Degener.  
Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, leader & splicing tape.

**MALAYSIA**

Population: 11,930,000.  
Rate of exchange: \$1 (US) = 2.48 Malaysian dollars.  
Per capita income: \$380.  
Holidays: Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Prophet Mohammed's Birthday, Vesak Day (Buddhist festival), Labor Day (May 1), King's Birthday, Malaysia Day (August 31), Deepavali (Tamil Festival of Lights), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Christmas Day, Awal Muharram (Malay Religious Holiday).

**RECORDS:**  
Records, record blanks & pre-recorded media imported from USA: 1975—\$62,968.

**record & tape manufacturers / distributors / importers**

Ace of Clubs, see Decca.  
Ace of Diamonds, see Decca.  
Angel, see EMI.  
Archiv, see Phonogram.  
Argo, see Decca.  
Baal Recs., 5115 Wisma Central, Jalan Ampang, Kuala Lumpur. Tel: 209-836. Mgr.: James Quah.  
Labels: (Owned) Baal, Best of Everything; (licensed) ABC, H&L (both USA).  
Beltona, see Decca.  
Best of Everything, see Baal.  
Capitol, see EMI.  
Columbia, see EMI.  
D G, see Phonogram.  
Decca Orient (Pte.) Ltd., Kinta Hall Court, 20/34 Leboh Farquhar, Penang. Tel. 60-671. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Mgr.: Lee Chin Har. Local branch: Kuala Lumpur, Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail Bin Haji Abdul Rahman.



**Reg'l headquarters:** Singapore.  
**Labels: (Owned)** Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, London/AOA, London Globe, L'Oiseau Lyre, Qualiton, Threshold Vocation, York; **(represented)** All Platinum (USA), Ariola (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), Maple (USA), Nova (UK), O'Be (USA), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turbo (USA), Turnabout (UK), Vega (France), Vox (UK).  
**Int'l reps.:** Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinetex).

Deram, see Decca.  
**EMI (Malaysia)** Sendirian Berhad, 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251. Cable: EMITRON. Dir. & Gen. Mgr.: M. Comerford; Opns. Mgr.: Mrs. S.P. Beh; Mktg. & Sales Mgr.: Y.Y. Choong; A&R Mgr.: B.S. Cheah.  
**Home office:** England.

**Labels: (Owned)** Angel, Capitol, Columbia, EMI, Music for Pleasure, Parlophone, Pathe, Regal; **(licensed)** A&M (USA), Arista (USA), Bronze (UK), CBS (USA), Capitol (USA), Disneyland (USA), Epic (USA), Island (UK), MAM (UK), Motown (USA), Private Stock (USA), RAK (UK), Rocket (UK).  
**Int'l rep.:** Worldwide (EMI).

**Eclipse,** see Decca.  
**Elastic,** see Musico.  
**Fass,** see Phonogram.  
**Fontana,** see Phonogram.  
**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.

**Heliodor,** see Phonogram.  
**Hup Hup Sendirian Berhad,** Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Dirs.: Yee Kok Fai, Ms. Ng Ay Na. **Local branches:** Ipoh, Perak, 11 Yew Tet Shin Market. Tel: 23-00—Penang, 49 Carnavon Ln. Tel: 24-296—Petaling Jaya, Lot 7, Jalan Yong Shook Lin. Tel: 551-450—Seremban, 10 Lemon St. Tel: 743-56.  
**Reg'l branch:** Singapore.  
**Label: (Distributed)** Life.

**Karusell,** see Phonogram.  
**Life,** see Hup Hup.  
**London,** see Decca.  
**London/AOA,** see Decca.  
**London Globe,** see Decca.  
**M G M,** see Phonogram.  
**Mercury,** see Phonogram.  
**Music for Pleasure,** see EMI.  
**Musico (Malaysia)** Sendirian Berhad, China Insurance Bldg., Rms. 605 & 705, 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur. Tel: 203-210. Gen. Mgr.: Jimmy Lee; Sales Mgr.: Jeffrey Khor.  
**Labels: (Owned)** Elastic; **(represented)** Blue Note (USA), Fantasy (USA), Prestige (USA), United Artists (Germany, UK, USA).

**L'Oiseau Lyre,** see Decca.  
**Parlophone,** see EMI.  
**Pathe,** see EMI.  
**Pergola,** see Phonogram.  
**Philips,** see Phonogram.  
**Phonogram Far East Pte. Ltd.,** Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur, Selangor. Tel: 81-571.  
**Regional headquarters:** Singapore.  
**Labels: (Owned)** Archiv, DG, Fass, Fontana, Heliodor, Karusell, MGM, Mercury, Pergola, Philips, Polydor, Polyphon, Vertigo, Verve; **(represented)** All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddha (USA), Charisma (UK), Chrysalis (UK), CTI (USA), Contour (UK), Cube (UK), DJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), Metronome (Germany), Pablo (Germany), Pye (UK), RSO (UK), VWA (UK).

**Polydor,** see Phonogram.  
**Polyphon,** see Phonogram.  
**Qualiton,** see Decca.  
**Regal,** see EMI.  
**Threshold,** see Decca.  
**Vertigo,** see Phonogram.  
**Verve,** see Phonogram.  
**Vocation,** see Decca.  
**Tony Wong Co. (Malaysia)** Sendirian Berhad, 12 Jalan Midah 3, Taman Midah, Off Jalan Cheras, Kuala Lumpur. Tel: 612-031. Mgr.: Say Tong.  
**Home office:** Singapore.  
**York,** see Decca.

## ● music publishers

**Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte. Ltd.),** Kinta Hall Court, 20-34 Leboh Farquhar, Penang. Tel: 60-671. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin. **Local branch:** Kuala Lumpur, Lee Rubber Bldg., 2nd fl., Rm. 2, 145 Jalan Bandar. Tel: 23-810. Mgr.: Encik Ismail Bin Haji Abdul Rahman.  
**Reg'l headquarters:** Hong Kong.  
**Pathe Publ'ns (FE) Ltd.,** 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251.  
**Home office:** England.  
**Int'l firms represented:** Ardmore & Beechwood, Carlin, B. Feldman & Co., Dick James, KPM group, Red Bus, Cyril Shane (all UK); Almo, Alpha, American Broadcast, Irving, Rondon, Screen Gems-EMI.  
**Tony Wong Co. (Malaysia)** Sendirian Berhad, 12 Jalan Midah 3, Taman Midah, Off Jalan Cheras, Kuala Lumpur. Tel: 612-031. Mgr.: Say Tong.  
**Home office:** Singapore.

## ● services

### DESIGN & ARTWORK

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**King Musical Inds. Sdn. Bhd.,** Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING. (Rec. only)  
**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen. (Tape only)

### PLATING, PROCESSING & PRESSING PLANTS

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**King Musical Inds. Sdn. Bhd.,** Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.  
**Malaysia Recs. Sendirian Berhad,** Lot 8244, Jalan 22/225, Kawasan Miel, Petaling Jaya. Tel: (03) 773-685, 773-604. Cable: MAYREC. Chm.: M.C. Brown; Mgr.: Tommy Sng. (Pressing only)

### PRINTERS & LITHOGRAPHERS

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**King Musical Inds. Sdn. Bhd.,** Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING. (Rec. only)  
**Panda Inds. Sendirian Berhad,** Kamunting Ind'l Estate, Taiping, Perak. Tel: 822-246.  
**Int'l branch:** USA, Spectrotape.

### TAPE CUSTOM DUPLICATORS

**Emitape (Malaysia) Sendirian Berhad,** 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251. Dir.: M. Comerford.  
**Audio:** 8-tr., cassette.  
**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**Audio:** 8-tr., cassette & open reel.  
**Tony Wong Co. (Malaysia) Sendirian Berhad,** 12 Jalan Midah 3, Taman Midah, Off Jalan Cheras, Kuala Lumpur. Tel: 612-031. Mgr.: Say Tong.  
**Home office:** Singapore.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen.  
**Audio:** All plastic parts.

### EMPTY CARTRIDGES, CASSETTES & REELS

**Panda Inds. Sendirian Berhad,** Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANDATAPE.  
**Int'l branch:** USA, Spectrotape.  
**Audio:** Cassette.  
**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen.  
**Tony Wong Co. (Malaysia) Sendirian Berhad,** 12 Jalan Midah 3, Taman Midah, Off Jalan Cheras, Kuala Lumpur. Tel: 612-031. Mgr.: Say Tong.  
**Home office:** Singapore.

### JACKETS & SLEEVES LABELS

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**King Musical Inds. Sdn. Bhd.,** Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: (03) 52-118. Cable: DISCKING.

### POLYETHYLENE BAGS

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.

### TAPE, RAW & BLANK LOADED

**Agfa Carat,** see East Asiatic.  
**Agfa Stereochrom,** see East Asiatic.  
**Agfa Videochrom,** see East Asiatic.  
**Ampex,** see Eastland.  
**Capitol,** see Emitape.  
**East Asiatic Co. Ltd.,** PO Box 354, 84 Jalan Ampang, Kuala Lumpur. Tel: 25121. Telex: 246.  
**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
**Eastland Trading Co.,** 301 Jalan Pekeliling, Kuala Lumpur 17-01. Tel: 25-302. (Importer/Exporter) (Raw only)  
**Reg'l headquarters:** Singapore.  
**Brand name:** Ampex.  
**Emitape (Malaysia) Sendirian Berhad,** 1 Lorong Haji Taib Satu, Kuala Lumpur 02-07. Tel: (03) 23-251. Dir.: M. Comerford. (Blank only)  
**Audio:** 8-tr., cassette.  
**Brand names:** Capitol, Emitape.  
**Greencorp,** see UNI.  
**Panda Inds. Sendirian Berhad,** Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANDATAPE. (Blank only)

**Int'l branch:** USA, Spectrotape.

**Audio:** 8-tr. & cassette.  
**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen.  
**Audio:** Blank—open reel; raw—8-tr., open reel.  
**Brand name:** Greencorp.  
**Tony Wong Co. (Malaysia) Sendirian Berhad,** 12 Jalan Midah 3, Taman Midah, Off Jalan Cheras, Kuala Lumpur. Tel: 612-031. Mgr.: Say Tong.  
**Home office:** Singapore.

## TAPE DUPLICATING & PROCESSING EQUIPMENT

**Eastland Trading Co.,** 301 Jalan Pekeliling, Kuala Lumpur 17-01. Tel: 25-302. (Importer/Exporter)  
**Reg'l headquarters:** Singapore.  
**Brand name:** Ampex, Pentagon.  
**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen.  
**Audio:** Ed-Pic duplicators.  
**Brand name:** Replicator.

## ● accessories manufacturers

**Golden Voice Musical Inds. Sendirian Berhad,** Tasek Ind'l Estate, Lot 11, Tasek Square, Ipoh, Perak. Tel: (05) 4-555.  
**Product:** Carrying & storage cases.  
**Hup Hup Sendirian Berhad,** Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Dirs.: Yee Kok Fai, Ms. Ng Ay Na, Lee Lui Foong, Ng Ay Vin, Ng Ay Wee.  
**Product:** Cleaners & cloths & brushes.  
**Panda Inds. Sendirian Berhad,** Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANDATAPE.  
**Product:** Head cleaners.  
**U N I Ent. Sendirian Berhad,** 175, 2nd fl., Jalan Bandar, Kuala Lumpur 01-27. Tel: B2011. Cable: UNIGHO. Telex: 31341. Mng. Dir.: S.S. Goh; Gen. Mgr.: Su Eng Kong; Sales Mgr.: A. Mateen.  
**Product:** Tape carrying & storage cases.

## ● store fixtures & merchandising aids manufacturers

**Hup Hup Sendirian Berhad,** Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: (03) 205-774. Mng. Dir.: Ng Lian Chin; Dirs.: Yee Kok Fai, Ms. Ng Ay Na, Lee Lui Foong, Ng Ay Vin, Ng Ay Wee.  
**Product:** Record display racks.  
**Panda Inds. Sendirian Berhad,** Kamunting Ind'l Estate, Taiping, West Malaysia. Tel: (05) 822-246, 823-499. Cable: PANDATAPE.  
**Product:** Tape display racks.

## MEXICO

**Population:** 60,000,000.  
**Rate of exchange:** \$1 (US) = 20 pesos.  
**Per capita income:** \$1,050.  
**No. of homes with record players:** 3,500,000  
**Holidays:** January 1, February 5 (Promulgation of the Constitution), March 21 (Birthday of Benito Juarez), May 1 (Labor Day), September 15 & 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25.

### RECORDS:

**Note:** The following data from Amprofon member companies represents about 80% of the total market.  
**Records sold domestically:** LP's 1976—\$55,000,000, 1975—\$77,000,000, EP's 1976—\$8,300,000, 1975—\$7,200,000, singles 1976—\$19,000,000, 1975—\$26,300,000.  
**Records, record blanks & pre-recorded media imported from USA:** 1975—\$1,376,120.  
**Records exported to USA:** 1976—81,101 units, \$157,878; 1975—67,680 units, \$69,576.  
**Average retail price per record:** LP's—\$3.00, EP's—\$1.25; singles—\$.75.  
**Stereo sales:** 60% of total.  
**Quadrasonic sales:** 3% of total.  
**Record club sales:** 3% of total.  
**Discounting:** Rare.  
**Type of distribution:** Manufacturer-to-retailer system predominates. One rack jobber, 4 one stops & 1 club account for the remainder of the distribution.  
**Type of promotion:** Radio & tv concerts are the most important.  
**Jukeboxes:** 25,000.

### TAPE:

**Market:** Cassette market is growing rapidly  
**Note:** The following data from Amprofon member companies represents about 80% of the total market.  
**Tape sold domestically:** 8-tr. 1976—\$3,900,000, 1975—\$2,700,000; cassette 1976—\$7,100,000, 1975—\$4,200,000.  
**Average retail price per tape:** 8-tr. & cassette—\$3.00.  
**Import sales:** No pre-recorded tape is imported

**RADIO STATIONS:**

No. of stations 1008, 798 AM, 210 FM.

**TELEVISION STATIONS:**

No. of channels 25, 100% in color.

Marvin Fisher

**record & tape manufacturers / distributors / importers**

A & D, see Audiovision.

A M S Recs. SA (Fabrica de Discos), Jerico 64, Mexico, D.F. Tel: (905) 760-3441. Gen. Mgr. Alberto Malagon Soto

Acapulco, see Musart.

Accion, see Coro.

Advanced, see Audiovision.

Allegria SA (Discos), Xochicalco 242-2, Mexico 12, D.F. Tel: (905) 543-2470. Mgr.: Jose de Jesus Hinojosa  
Int'l rep.: USA (Fama).

America (Discos), see Rivera.

Angel, see EMI-Capitol.

Archiv, see Polydor.

Arcoiris Musical, see Centro Musical de Tijuana.

**GEMINIS MUSICAL, S.A.**

Administrator Of:

- LIANA MUSICAL, S.A.**
- ROMANTICO MUSICAL, S.A.**
- ANA MUSICAL, S.A. DE C.V.**
- PLANEACION MUSICAL, S.A.**
- EDICIONES GUITARRA, S.A.**

Please Contact:

**ENRIQUE MARQUEZ  
GENERAL DIRECTOR**

Schiller 228-1      Tels: 250-72-28  
Col. Polanco      Mexico 5, D.F.      545-47-84

Ariel, see Mexicanos

Aries SA (Fonogramas), Laguna San Cristobal 41-A, Mexico 17, D.F. Tel: (905) 545-1004. Pres. & Gen. Mgr.: Hector Martinez Anaya; Sales Mgr.: Jose Luis Ochoa; Finance Mgr.: Isaura Martinez Anaya; Prod'n Mgr.: Roxanne Martinez Anaya.

**Labels: (Owned)** Aries, Hecman, Music; **(licensed)** Chavez (Colombia), Corona (Venezuela), Evesol (Venezuela), Fonodisco (Venezuela), Miami (USA), Ondina (Colombia), Ranchera (Venezuela)

Aristos, see Audiovision.

Arlequin, see Audiovision.

Audioton SA (Discos), Allende 233, Mexico 16, D.F. Tel: (905) 527-6478. Pres. Benjamin Cardenas (Licensed to Gas)

**Labels: (Owned)** Audioton, Beca

Audiovision de Mexico SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833. (Distributed by Nacional)

**Labels: (Owned)** A&D, Advanced, Aristos, Arlequin, Delta; **(represented)** Alshire (USA), GNP Crescendo (USA), Ricardo Kleimann (Argentina), Palette (Belgium), Prodisa (Argentina), RKM (Belgium), Sonet (Sweden).

Avon, see Coro.

Beca, see Audioton.

Belart, see Polydor.

Brisa SA (Discos), Olivar 29, Mexico 19, D.F. Tel: (905) 563-0100. Dir.: Luis Briceno Domarco; Gen. Mgr.: Agustin Hernandez A.; Sales Mgr.: Jorge Pastrana; Adv., Promo. & PR Mgr.: Victor Rincin Lallordo. (SEE ADVERTISEMENT)

C B S / Columbia Int'l SA, Av. 16 de Septiembre 784, Naulcaplan. Tel: (905) 576-0333. Cable: COLRECORD. Pres.: Jose Manuel Villarreal P.; Gen. Mgr.: Armando de Llano Arana, Sales Mgr.: Arturo Valdes de la Pena; Rec. Div. Mgr.: Raul Bejarano Teja

**Labels: (Owned)** CBS, Epic, Harmony, Okeh, Sultana; **(licensed domestic)** Dimeca; **(licensed foreign)** Bethlehem, Blue Sky, Buena Vista, Calla, Caribou, Fredy, Full Moon, Gamble, Hot Wax, Invictus, Mums, Memo Monument, Philadelphia Int'l, Portrait, Ranch, Sound Stage 7, T-Neck, TSOP, Zarape (all USA).

Int'l reps.: Worldwide (CBS Int'l) except USA (Caytronics)

Camden, see RCA.

Capitol, see EMI-Capitol.

Cara, see Grever.

Carlos SA (Discos), J.M. Correa 285-F, Esquina Coruna, Col. Viaducto-Piedad, Mexico 13, D.F. Tel: (905) 526-1347.

Cash, see Grever.

Centro Musical de Tijuana SA, PO Box 292, San Ysidro, Calif. 92073, USA; 917 Constitucion Ave., Tijuana, B.C. Tel: (903) 385-1322. Pres.: Luis Alonso B.; Gen. Mgr.: Tessa Alonso B.; Sales Mgr.: Manuel Magdaleno C.

**Labels: (Owned)** Arcoiris Musical, Rainbow Music, (distributed) Arcano, CBS, Capitol, Caytronics, Diamante, Fama, Fania Int'l, Gamma, Latin Int'l, Miami, Musart, Peerless, Polydor, RCA, Sonido Int'l, Super Sonido.

Cisne Raff SA (Discos) (IFPI), Calle Carracci 64, Mexico 19, D.F. Tel: (905) 563-2800. Pres.: Rafael Ficachi Gonzalez; Dir. Gen.: Raul Ficachi Gonzalez, Gen. Mgr.: Juan Ramon Martinez Duran; Sales Mgr.: Ignacio Aguilar de la Torre.

Int'l branch: USA, Raff Recs.

**Labels: (Owned)** Cisne, Diabolo, Gaviota, Hot Rock, Raff; **(licensed domestic)** Cronos; **(licensed foreign)** Anahuac (USA), Dark (Venezuela), Disc Jockey (Argentina), Hurricane (USA), Mex Melody (USA), Movieplay (Spain), Nippon Columbia (Japan), Norteno (USA), Playboy (USA), Ric (USA), SISA (Nicaragua).

Int'l rep: Nicaragua (SISA). (SEE ADVERTISEMENT)

Cladrño SA (Discos), Miraflores 823, Mexico 13, D.F.

Clave, see Gamma.

Colibri, see Sonomedios.

Corito, see Coro.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.

**Labels: (Owned)** Accion, Avon, Corito, Coro, Fortuna, Redova; **(licensed domestic)** Safari.

Int'l reps.: Chile (Philips), USA (Safari), Venezuela (BAS)

Cronos SA (Discos), Av. Obregon 1824, Guadalajara, Jal. Tel: (9136) 18-63-84. (Licensed to Cisne)

D C M, see Discos & Cartuchos.

D E L A (Director de la Coordinación & Explotación de artista & repertorio para Latinoamérica), Av. Ejercito Nacional 209, 4th fl., Mexico 5, D.F. Tel: (905) 531-1524 / 7030. Cable: GRAMMAPHON. Telex: (017) 74250, 71227. Dir.: Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America)

D G, see Polydor.

Delta, see Audiovision.

Diabolo, see Cisne.

Diana, see Gamma.

Dimeca, see CBS/Columbia.

Dimsa, see Mexicanos.

Discolibro SA, Sierra Mojada 333, Mexico 10, D.F. Tel: (905) 520-8648. (SEE ADVERTISEMENT)

Discos & Cartuchos de Mexico SA (IFPI), Lago Chalco 122, Mexico 17, D.F. Tel: (905) 250-1499. Cable: MELMEX. Pres. Jose Ignacio Morales Perea; Exec. VP: Jose Luengo Macias; Gen. Mgr.: Enrique de Noriega S.; Sales Mgr.: Antonio Maza.

**Labels: (Owned)** DCM, Melody; **(licensed)** Dideca (Guatemala), Durium (Italy), Microfon (Argentina), Music Hall (Argentina), Nova Vox (USA), Sonolux (Columbia).

Int'l reps.: Argentina (Microfon), Columbia (Sonolux), Ecuador (Famoso), Guatemala (Dideca), Peru (Decibel), Spain (CBS, Discophon, Movie Play), USA (Caytronics), Venezuela (Suramericana). (SEE ADVERTISEMENT)

El Dorado, see Producciones Musicales.

EMI-Capitol de Mexico SA de CV (IFPI), Rio Balsas 49, Mexico 5, D.F. Tel: (905) 525-1700. Cable: CAPRECORDS. Pres. Robert Ascott; Mktg. Mgr.: Miguel Osuna. Sales Mgr.: Miguel Reyes.

**Labels: (Owned)** Angel, Capitol, EMI, Odeon, Seraphim; **(licensed)** A&M (USA), Arista (USA), Motown (USA), Private Stock (USA).

Int'l reps.: Worldwide (EMI group), Bolivia (Dueri), Central America (Dideca), Colombia (CBS), Ecuador (IFESA), Peru (EMPSA), USA (Latin Int'l), Venezuela (Los Ruices).

Eco, see Peerless.

Epic, see CBS/Columbia.

Erre, see Guitarra

F A (Discos), Revillagigedo 96-405, Mexico 1, D.F. Tel: (905) 513-1521. Dir. Gen.: Heriberto Aceves Mendez.

Fermata SA (Discos), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833. (Distributed by Nacional)

Home office: Brazil, RGE/Fermata.

**Labels: (Owned)** Fermata, Premier, RGE, Som/Maior; **(represented)** DJM (UK), Minerva (Germany).

Fiel, see Industria Disquera Mexicana.

Fiesta (Discos), Av. Antonio de Mendoza 1099, Mexicali, B.C. Tel: (903) 8-13-88

Int'l rep.: USA (Fogata).

Flama, see Gas.

Fonomex SA, Sur 71, No. 214, Mexico 13, D.F. Tel: (905) 539-0961. Pres. Miguel Moreno Franco; Gen. Mgr.: Carlos E. Moreno.

**Labels: (Owned)** Fonomex, Galaxia, Ja Ja, Karma, Orbita, Somma, Stereo Star.

Fontana, see Polydor.

Fortuna, see Coro.

Galaxia, see Fonomex.

Gamma SA (IFPI), Apdo. 7762, Zone 1, Emerson 432, 1st fl., Mexico 5, D.F. Tel: (905) 545-6735. Cable: GAMMADISC. Telex: 1772424. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Dir.: Luis M. Moyano.

**Labels: (Owned)** Clave, Diana, Gamma; **(represented)** AZ/Delphine (France), Alvorada (Portugal), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), BWD (UK), Baby (Italy), Beverly-Som (Brazil), CTI (USA), Casablanca (USA), Charger (Brazil), Chelsea (USA), Connoisseur Society (USA), D&M (USA), Discomoda (Venezuela), Elektra (USA), Erato (France), Everest (USA), Fama (USA), Fantasy (USA), Hallmark (UK), Hispavox (Spain), Hungaroton (Hungary), Melodiya (USSR), Mio Int'l (USA), Musical Heritage (USA), Nonesuch (USA), Original Sound (USA), Pausa (USA), Promus (Venezuela), Pye (UK), Reprise (USA), Rolling Stones (USA), Supraphon (Czechoslovakia), Symphony Tone (Austria), 20th Century (USA), United Artists (USA), Vanguard (USA), Warner Bros. (USA).

Int'l reps.: Argentina (Microfon), Australia (Festival), Bolivia (Lauro), Brazil (Gravacoes Electricas), Central America (Dideca), Colombia (Codiscos), Ecuador (IFESA), Spain (Hispavox), Uruguay (Palacio de la Musica), Venezuela (Disco de Moda). (SEE ADVERTISEMENT)

Gas-Norteno, see Gas.

Gas SA (Disoos), Av. Cuitlahuac 2725, Mexico 16, D.F. Tel: (905) 399-1144. Pres.: Guillermo Acosta Segura; Gen.

**EL  
EXITO ES  
REDONDO  
EN DISCOS**



**DISCOS Y CARTUCHOS DE MEXICO, S.A.**  
Lago Chalco 122 México 17, D.F.

**NOW IN MEXICO  
DISCOS ARIOLA**

**NATIONAL  
CATALOGUE**

- ESTRELLITA
- HERNAN ROCHA
- JOSE JOSE
- LEONEL VACCARO
- MACARIA
- MARCO ANTONIO VAZQUEZ
- MARIACHI DE AMERICA
- SOCIOS DEL RITMO

**LOBEL DISTRIBUTED**



DISCO LIBRO, S.A.  
SIERRA MOJADA 330  
MEXICO 10, D.F.  
TEL. 5-40-68-41

Mgr.: Jesus C. Acosta Segura; Finance Mgr.: Berta Acosta Segura; Sales Mgr.: Guillermo Valero Mendoza; Int'l Pub. Mgr.: Laura Acosta Segura.  
**Int'l branch:** USA.  
**Labels:** (Owned) Flama, Gas, Gas-Norteno, Inter-Gas; (licensed domestic) Auditor; (licensed foreign) Beverly (Spain), Dicesa (El Salvador), Famoso (Ecuador), Gema (USA), Infopesa (Peru), Mundo (Dominican Republic), Orbe (Colombia), TK (Argentina), Velvet (Venezuela).  
**Int'l reps.:** Brazil (Chantecler, Fermata), Peru (Infopesa), Venezuela (Velvet).  
 Gaviota, see Cisne.  
 Globo, see Musart.  
 Golden, see Juventia.  
 Grabaciones Mexicanas SA, Veterinarios 16, Mexico 8, D. F. Tel: (905) 582-9362.  
**Label:** (Owned) Grabamex.  
 Grabamex, see Grabaciones Mexicanas.  
 Grever Prod nes SA, Yautepec 107, Mexico 11, D.F. Tel. (905) 286-0599. Cable: GREVERINT. Pres.: Robert E. Grever; Gen. Mgr.: Carlos Espindola.  
**Home office:** USA, A-Side Dist'g.  
**Labels:** (Owned) Cara, Cash, Lado-A. (SEE ADVERTISEMENT)  
 Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel. (905) 527-4549. Dir.: Luis Alberto San Martin; Gen. Mgr.: Marcelo Gorraez G.  
**Labels:** (Owned) Erre, Guitarra; (licensed) Ansonia (USA), BWD (UK), Dial (Spain), Everest (USA), Marfer (Spain), Musimex (USA), Roca (USA), Sonet (Sweden).  
**Int'l reps.:** Argentina (Parnaso), Guatemala (Dideca), Spain (Dial, Marfer), USA (Parnaso), Venezuela (Duplica).  
 Harmony, see CBS/Columbia.  
 Hecman, see Aries.  
 Heliodor, see Polydor.  
 Hot Rock, see Cisne.  
 Industria Disquera Mexicana SA, C. Central Sur 385, Mexico 15, D.F. Tel: (905) 355-0570.  
**Labels:** Fiel, Tono.  
 Inter-gas, see Gas.  
 Ja Ja, see Fonomex.  
 Juventia (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: (905) 574-1278. Pres. & Gen. Mgr. Rosamaria Gonzalez Romero; VP: Jorge Batalla Salgado; A&R: Rafael de Labels: (Owned) Golden, Juventia; (represented) Ar-mex (USA).  
 Karma, see Fonomex.  
 Karussell, see Polydor.  
 Lado-A, see Grever.  
 Libelula, see Sonomedios.  
 M G M, see Polydor.  
 Magneto, see Sonomedios.  
 Malibu (Discos), Palma Nte. 315-115, Mexico 1, D.F. Tel: (905) 512-4202.  
**Labels:** (Owned) Malibu, Serape.  
 Maya, see Mexicanos.  
 Melodias Continentales, see Rivera.

Melody, see Discos & Cartuchos.  
 Mercury, see Polydor.  
 Mexicanos (Discos) SA/Orfeon Videovox SA (IFPI), Alce Blanco 26, San Bartolo, Naucalpan. Tel: (905) 576-8300/1500.  
**Int'l branch:** USA, Orfeon.  
**Labels:** (Owned) Ariel, Dimsa, Maya, Orfeon, Premier, Studio; (represented) Carrere (France), Dalida (France), Fonografica Espanola (Spain), International Shows (France), Music Hall (Argentina), Pye (UK), Sabu (Argentina), Sonolux (Colombia).  
**Int'l reps.:** Argentina (Music Hall), Central America (India), Colombia (Sonolux), Japan (Teichiku), Peru (El Virrey); Spain (Movieplay), Venezuela (Dark).  
 Musart SA (Discos) (IFPI), Apdo. 17503, Zone 17; Av. Cuitlahuac 2335, Mexico 16, D.F. Tel (905) 527-0100/0020. Pres.: Eduardo L. Baptista; Gen. Mgr. Eduardo A. Baptista; Sales Mgr.: Francisco Llopis; Int'l Mgr. Frank J.P. Segura.  
**Labels:** (Owned) Acapulco, Globo, Musart, Norteno, Oasis, Trebol; (licensed) ABC (USA), Alba/IRT (Chile), Alshire Int'l (USA), Anchor (UK), Artol (USA), Audio-musik (Germany), Barclay (France), Can't Stop (USA), Claude Pascal (France), DLI (USA), Dila (Guatemala), Dynamic Sounds (Jamaica), Fonografica del Caribe (Venezuela), Musidisc (France), Novola (Spain), Penny Farthing (UK), Petco Int'l (Peru), Riviera (France), Road Show (USA), Scorpios (Venezuela), This Record Co. (UK), Westminster Gold (USA), Zafiro (Spain); (distributed—not licensed) DLV.  
**Int'l reps.:** Argentina (Sicamericana), Bolivia (Discolandia Dueri), Chile (EMI), Colombia (Codiscos, Discosmoda), Dominican Republic (Distribuidora Dominicana), Ecuador (IFESA), Guatemala (Dila), Peru (IEMPSA), Spain (Zafiro), USA (Musical Recs., Record Dists. of America), Venezuela (La Discoteca). (SEE ADVERTISEMENT)  
 Music, see Aries.  
 Nacional Audiodistribuidora SA (Nadisa), Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-2540/2436. Comm'l Mgr.: Jorge Manuel Gonzalez Cos. (Distributor)  
**Labels:** (Distributed) Advanced, Arlequin, Aristos, Delta, Fermata.  
 Nadisa, see Nacional Audiodistribuidora.  
 Norteno, see Musart.  
 Oasis, see Musart.  
 Odeon, see EMI-Capitol.  
 Okeh, see CBS/Columbia.  
 Omega, see Son'Art.  
 Orbita, see Fonomex.  
 Orfeon, see Mexicanos.  
 Peerless SA (Fabrica de Discos) (IFPI), Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klincckwort; Gen. Mgr.: Peter Ulrich, Promo. & Export Mgr.: Octavio Rubio; PR Dir.: Guillermo Ariaga.  
**Labels:** (Owned) Eco, Peerless; (represented) Azteca (USA), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), Indica (Costa Rica), London (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Seeco (USA), Starbright (USA), Telefunken

FOR  
QUALITY  
AND  
PRICE



CUSTOM  
RECORD  
PRESSING

WRITE OR CALL

Tembo Mfg. Co.  
139 Maryland Ave.  
El Segundo, CA 90245  
(213) 322-8077

DON'T LET "EL TORO POO POO" GET IN YOUR BUSINESS



CONCENTRATE ON



DISCOS MUSART, S. A.  
P. O. Box 17503  
Mexico 16, D. F. MEXICO  
Tel. 527-01-00

LIKE THESE PEOPLE HAVE:

ABC RECORDS INC. (USA) — BARCLAY/RIVIERA (FRANCE) — BUDDAH RECORDS INC. (USA) — CAN'T STOP PRODUCTION (USA) — CODISCOS (COLOMBIA) — DICK JAMES MUSIC LTD. (UK) — DILA (GUATEMALA) — I R T / ALBA (CHILE) — MUSIDISC/EUROPE (FRANCE) — PENNY FARTHING RECORDS (UK) — VOGUE P.I.P. (FRANCE) — ZAFIRO, S. A. (SPAIN), AND MANY OTHERS.

JUST ASK THEM . . .

**DISCOS GAMMA**  
&  
**EDICIONES MUSICALES GAMMA**

"most experienced company in promotion and distribution of international catalogs in Mexico"

P.O. Box 7762  
México 1, D.F.  
PHONE: 545-67-35  
CABLE: GAMMADISC  
TELEX: 1772424 GAMMAME

(Germany), Threshold (UK), Turnabout (USA), Virrey (Peru), Vox (USA).

Int'l reps.: Bolivia (Imperio), Chile (Philips), Colombia (Fuentes), Costa Rica (Indica), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Peru (El Virrey), Portugal (Radio Triunfo), Spain (Columbia), USA (Musical Tapes, Sunshine), Venezuela (Palacio de la Musica).

Philips, see Polydor.

Polydor SA de CV, Av. Miguel Angel de Quevedo 531, Mexico 21, D.F. Tel: (905) 554-1422. Cable: GRAMMO-PHON. Telex: (017) 745. Mng. Dir.: Luis Baston Talamantes; Comm'l Mgr.: Reinhard Kruska. Home office: Germany. Labels: (Owned) Archiv, Belart, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Spectrum, Vertigo, Verve; (represented) Alhambra (Spain), Budah (USA), H&L (USA), MCA (USA). Int'l reps.: Guatemala (Dideca), USA (Miami Recs.), Worldwide (Polygram group).

Premier, see Mexicanos.

Premier (Brazil), see Fermata.

Producciones Musicales SA, Xochicalco Nte. 38-1, Mexico 12, D.F. Tel: (905) 530-6595. Label: El Dorado.

Promat SA, Angel Urraza 428-3, Mexico 12, D.F. Tel: (905) 559-7524.

R C A SA de CV, Av. de Cuiclahuac 2519, Mexico 16, D.F. Tel: (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttoulenc; Sales Mgr.: G. Infante. Labels: (Owned) Camden, RCA. Int'l reps.: Bolivia (Lauro), Colombia (Sonolux), Dominican Republic (Distribuidores Musicales del Caribe), Ecuador (Fadisa), El Salvador (Dicesa), Jamaica (Federal), Panama (Discos de Panama), Peru (Fabricantes Technicos Asociados), Trinidad (International Reg'g), USA (SML), Uruguay (American Prods.), Venezuela (Cordica).

R G E, see Fermata.

R G M, see Rivera.

Raff, see Cisne.

Rainbow Music, see Centro Musical de Tijuana.

Redova, see Coro.

Regis, see Son'Art.

ReX (Discos), Norte 75, No. 2537, Mexico 16, D.F. Tel: (905) 399-2779.

Rivera Ents., Jose Moran 143, 14 Tacubaya, Mexico 18, D.F. Reg'l Mgr.: H. Segura. Labels: (Owned) Discos America, Melodias Continentales, RGM.

Safari, see Coro.

Sasiain SA (Discos), Segovia 40, Col. Alamos, Mexico 13, D.F. Tel: (905) 530-5612, 538-4596. Gen. Mgr.: Roberto Sasiain.

Serape, see Malibu.

Seraphim, see EMI-Capitol.

Somma, see Fonomex.

Som/ Maior, see Fermata.

Son'Art SA (Discos), Lago Hielmar 26, Mexico 17, D.F. Tel: (905) 531-8100. Pres.: Teodoro Mantecón Olavarieta; Comm'l Mgr.: Bernardo González Bernádez. Labels: (Owned) Son'Art, Omega, Regis; (represented) Dinsa (Peru), Discophon (Spain), Flash (Spain), Fonica (Guatemala), Global (Argentina), Imperial (Venezuela), Infopesa (Peru), King (Japan), Kubaney (USA), Malveta (Argentina), Onda Nueva (Panama), Tal (Colombia), Tropical (Colombia), Vega (France). Int'l reps.: Argentina (Global), Colombia (Tropical), Guatemala (Fono Industrial), Panama (Onda Nueva), Peru (DINSA), Spain (Flash), USA (Kubaney).

Sonomedios SA, Av. Vallarta 2590, Guadalajara, Jal. Tel: (9136) 16-56-10. Gen. Dir.: Alejandro Díaz Romo; Gen. Mgr.: Robert A. Dubin West. Labels: (Owned) Colibri, Libelula, Magneto.

Spectrum, see Polydor.

Stereo Star, see Fonomex.

Studio, see Mexicanos.

Sultana, see CBS/Columbia.

Tiempo SA (Discos), Ignacio Allende 42, Mexico 16, D.F. Tel: (905) 399-2277. Pres. & Gen. Mgr.: Rene Barquet; Sales Mgr.: Genaro Ruiz Reyes.

Tono, see Industria Disquera Mexicana.

Trebol, see Musart.

Vertigo, see Polydor.

Verve, see Polydor.

Zodiaco SA (Discos), J.J. Herrera 98, Mexico 14, D.F. Tel: (905) 577-8179.

● music publishers

Aberbach de Mexico SA, see Grever.

Acapulco Music SA, see Edimusa.

Alfa Music, Playa Tecolutla 452, Col. Marte, Mexico, D.F. Tel: (905) 579-7830/1211. Mgr.: Maria Teresa Beltrán de Franco.

Amac, see PHAM.

Ana Musical SA, see Geminis.

Beechwood de Mexico SA de CV (SACM), Rio Balsas 49, Mexico 5, D.F. Tel: (905) 525-1700, 511-3742. Cable: BEECHMEX. Gen. Mgr.: Arq. Jose G. Cruz Ayala. Int'l firms represented: Baboo (France), Black Bull (USA), Continental (Peru), EMI group (worldwide), Flavius (USA), France Ettoile (France), Lupus (USA), Metromedia (USA), Naco (USA), Pink Floyd (UK), RFT (USA), Red Bus/Our Music (UK), Rocca (USA), Rondor group (USA), World Copyright (UK). Int'l reps.: Colombia (Ecomus), Peru (Continental), worldwide (EMI group).

Boni Collazo Eds. Musicales, Apdo. 9982, Administracion de Correos 1, Mexico 1, D.F. Mgr.: Jose A. Collazo Gomez.

Brambila Musical Mexico SA, Av. Cuiclahuac 2305, Mexico 17, D.F. Tel: (905) 527-8383. Gen. Mgr.: Rogelio Brambila Pelayo; 2nd VP: J. Eleanor Alexander. Int'l firms represented: Bourne (USA), Campbell Connelly (UK), Conedisa (Peru), Walt Disney (USA), Ecomus (Colombia), Sam Fox (USA), Notable (USA), Alfredo Perrotti (Argentina), Portable (USA), September (USA). Int'l reps.: Argentina (Alfredo Perrotti), Colombia (Ecomus), Peru (Conedisa, SADRAM), USA (Songs of Mexico), Venezuela (Alfonso Sanchez Lopez).

Cadencia (Ed.), see Consorcio.

Camarena Musical SA, Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Mgr.: Enrique Marquez.

Campi SA, see Mexicana de Mexico.

Cafuma SA, see Mexicana de Mexico.

Compositor de Cuba (Ed.), Regina 43, Rm. 201, Mexico 1, D.F. Tel: (905) 585-3163. Owner: Jorge Zamora.

Consorcio Musical SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel: (905) 559-1833/1740/1586. Gen. Mgr.: Ana Franco F.; Ass't Gen. Mgr.: Guillermo Chong.

Administered firms: Ed. Cadencia, Meximusic SA, Ed. Teocali SA, Ed. Tiempo SA.

Corona Promotora de Musica Mexicana, Moqueta 191-3, Col. Guerrero, Mexico 3, D.F. Tel: (905) 526-7250. Mgr.: Cirenia Corona Romero.

Coro SA (Ed.), Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres.: Federico Riojas; Gen. Mgr.: Luis Alberto Barrera.

Discorama SA, see Edimusa.

E M E X Publicidad Musical, see Hnos. Marquez.

E M L A S A (Ed. Musical Latino Americana SA), Laguna de Mayran 258, 2nd fl., Mexico 17, D.F. Tel: (905) 531-3265. Gen. Mgr.: Mario de Jesus.

Affiliate: Leo Musical.

Int'l firms represented: Acuff-Rose (USA), Big Seven (USA), Big Three (USA), Bandom, Burlington (UK), Champion (USA), Charing Cross (USA), Claridge (USA), Duchess (USA), Edimusic (Colombia), Fania (USA), Frank (USA), Glaser, Hastings (USA), Irmãos Vitale (Brazil), Leeds (USA), MCA (USA), Metric (USA), Morrow, Northern (USA), Orbe (Venezuela), Orbita, Planetary Nom (USA), Ralph's, Shamley, Spanka (USA), Sugar-music (Italy), Travis (USA), United Artists (USA), Vaya, Vogue.

E M M I (Ed. Mexicana de Musica Int'l) SA, Mariano Escobedo 166, 1st & 2nd fls., Mexico 17, D.F. Tel: (905) 545-6940.

Affiliated firm: PHAM SA.

Int'l firms represented: Alpha, Ardmore, Artist, Audicon, Camarillo, Cedarwood, Continental, Crodcast, Cur-nar, Emily, Fox Gimbal, General, Malaco, Miyako, Peer Southern, Porgie, Regent group, Romance & Ding Dong, Sherlyn/Kimbel, Terrace, Vanle, Venice, Virginia, Warner Bros. group.

E M R I S A (Eds. Musicales & Representaciones Int'l) SA, Xochicalco 242-2, Mexico 12, D.F. Tel: (905) 543-2470. Mgr.: Jose de Jesus Hinojosa.

Int'l rep.: USA (LAFCAP).

Edim, see Mexicana de Musica (Ed.).

Edimusa SA, Av. Cuiclahuac 2335, 7th fl., Mexico 16, D.F. Tel: (905) 527-0100. Cable: MUSART. Pres.: Eduardo L. Baptista; Gen. Mgr.: Alfredo Gil Jr.

Affiliated firm: Hnos. Marquez SA.

Affiliates: Acapulco Music SA, Discorama SA, Man-zamusic, Ivan Mogull Latina SA de RL.

Int'l firms represented: ABC-Dunhill (USA), Arabella

**SONIDO Y RITMO**

Distributors of



IN MEXICO

Chiapas 31  
Mexico 7, D.F.  
Tel. (905) 564-72-11



MANUFACTURING AND DISTRIBUTION OF RECORDS, CASSETTE AND 8 TRACK TAPES OF THE BEST LATINAMERICAN ARTISTS



The most inexpensive diversion is the RECORD

EN MEXICO, D.F.  
DISCOS GAS, S.A.  
AV. CUICLAHUAC 2725 TEL. 399-11-44

EN LOS ANGELES, CALIF.

GAS RECORDS 2716 WEST PICO BLVD. 90006  
(213) 731-7373  
EN NEW JERSEY  
5410 PARK AV. W. N. Y. NEW JERSEY 07093  
(201) 867-0141

EN NEW YORK  
MAIN OFFICE 666 10 TH. AVE. NEW YORK CITY, N. Y.  
10036 TEL. (212) 541-4770-71

North Of The Border

At Your Service

\*

**GOLDEN SANDS  
ENT., INC.  
Peg Music • A-Side Dist.**

602 Golfcrest Dr.  
San Antonio, Texas 78239  
Tel. (512) 654-0880

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Amprofon (Asociacion Mexicana de Productores de Fonogramas AC), Guanajuato 65, Mexico 7, D.F. Tel. (950) 574.7411  
 Camara Nacional de la Industria de Radio & Television, Paseo de la Reforma 445, 9th fl., Mexico 5, D.F. Tel. (905) 511-6186, 533-2528, Cable CAMINRA  
 E M M A C (Ed. Mexicanos de Music AC), Melchor Ocampo 212, 3rd fl., Mexico 5, D.F. Tel. (905) 546-4277. Pres.: Manuel Cervantes R.  
 Profomex (Productores Fonograficos Mexicanos AC), Av. de los Leones 117, Mexico 20, D.F. Tel. (905) 593-2897

**DESIGN & ARTWORK**

C B S / Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan Tel. (905) 576-0333. Pres. Jose Manuel Villarreal P.; VP: Armando de Llano Arana  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. (905) 531-2900. Pres. & Gen. Mgr. Federico Riojas, Mgr. Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
 Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel. (905) 527-4549. Dir. Luis A. San Martin, Gen Mgr. Marcelo Gorraez G.  
 Laminados & Acabados Especiales SA, Olivar 27, Col Alfonso XIII, Mexico 19, D.F. Tel. (905) 563-9625. Pres. Rafael Fiacchi Gonzalez; Gen. Mgr.: Marco Antonio Renteria; Mgr. Raul J. Castro; Sales Mgr.: Alma Fiacchi de Rivas.  
 Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan Tel. (905) 576-4935.  
 Musart SA (Discos), Apdo 17503, Zone 17, Av. Cuitlahuac 2335, Mexico 16, D.F. Tel. (905) 527-0100/0020. Pres. Eduardo L. Baptista; Gen Mgr.: Eduardo A. Baptista, Sales Mgr. Francisco Llopi; Int'l Mgr.: Frank J.P. Segura.  
 R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel. (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr. Guillermo Infante O. (Record only)  
 Ritmo SA (Publicidad), Apdo. 11-620, Zone 11, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel. (905) 559-1833  
 Sonomedios SA, Av. Vallarta 2590, Guadalajara, Jal. Tel. (9136) 16-56-10. Gen. Dir. Alejandro Diaz Romo; Gen. Mgr.: Robert A. Dubin West, Artistic Dir. Raul Zamora Z. (Record only)

**LICENSING ORGANIZATION, MUSIC**

S A C M (Sociedad de Autores & Compositores de Musica S de A), San Felipe 143, Colonia General Anaya, Mexico 13, D.F. Tel. (905) 524-2104/2118, Cable COMPAS. Pres. Consuelo Velazquez; Gen. Dir. Carlos Gomez Barrera; Int'l Dept Head Jose Luis Caballero. (Performing rights)

**PLATING, PROCESSING & PRESSING PLANTS**

C B S / Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel. (905) 576-0333. Pres. Jose Manuel Villarreal P.; VP: Armando de Llano Arana.  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. (905) 531-2900. Pres. & Gen. Mgr. Federico Riojas; Mgr. Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
 E M I-Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel. (905) 525-1700. Cable: CAPRECORDS. Pres.: Robert Ascott, Mktg. Mgr.: Miguel Osuna; Sales Mgr.: Miguel Reyes.  
 Laminados & Acabados Especiales SA, Olivar 27, Col Alfonso XIII, Mexico 19, D.F. Tel. (905) 563-9625. Pres. Rafael Fiacchi Gonzalez; Gen. Mgr.: Marco Antonio Renteria, Mgr. Raul J. Castro; Sales Mgr. Alma Fiacchi de Rivas.  
 Matrices SA (Discos), Lago Chalco 122, Mexico 17, D.F.

(Spain), Fermata (Brazil), Jace (USA), Dick James group (UK), Luz (Peru), Mangione (Brazil), Prodemus (Colombia), Sutton Miller (USA), Unimusic (Venezuela).  
 Int'l reps.: Colombia (Edirimo, Prodemus), Guatemala (Maya), Peru (Conedisa), Venezuela (Unimusic) (SEE ADVERTISEMENT)

Ed. Musical Latino Americana SA, see EMLASA.  
 Emroth SA, see Mexicana de Mexico.  
 Face (Promotora) (BMI), Revillagigedo 96-211, Mexico 1, D.F. Tel. (905) 510-2595. Gen. Mgr. Heriberto Aceves Mendez.

Fresa Mexicana SDRL, Peten 66, Dept. 4, Mexico 12, D.F. Tel. (905) 538-5321. Mgr.: Amelia Gil de Rigual.  
 Gamma SA (Eds. Musicales), Apdo. 7762, Zone 1; Emerson 432, Mexico 5, D.F. Tel. (905) 545-6735. Cable GAMMADISC. Telex. (017) 72424. Pres. Jose M. Vidal Zapater, Gen. Mgr.: Carlos J. Camacho H., Publ'r Enrique Sellares S

Int'l firms represented: AWB (USA), Beat (Italy), Big Heart (USA), CAM (Italy), Cotillon (USA), Eurovox (Belgium), Everest (USA), Far Out (USA), Gabric (Italy), Garrett (USA), Hispavox (Spain), Intervox (Belgium), Peacock (USA), Pronto (USA), Overseas (USA), Senior (USA), Superhype (USA), Synrx (France), Televic (Italy), Tequila (USA), Tremplin (France), Valentine (Belgium), Walden (USA).

Int'l reps.: Portugal & Spain (both Hispavox). (SEE ADVERTISEMENT)

Gas Musical SA, Av. Cuitlahuac 2725, Mexico 16, D.F. Tel. (905) 399-1280. Pres. & Gen. Mgr.: Guillermo Acosta Segura.

Geminis Musical SA, Schiller 228-1, Col. Polanco, Mexico 5, D.F. Tel. (905) 250-7228, 545-4784. Mgr.: Enrique Marquez.

Affiliates: Ana Musical SA, Liana Musical SA, Planacion Musical SA, Romantico Musical SA.  
 Int'l firm represented: Parnaso (Argentina). (SEE ADVERTISEMENT)

Grever Int'l, Yauatepec 107, Col. Condesa, Mexico 11, D.F. Tel. (905) 286-0599. Pres. Charles E. Grever, Gen. Mgr.: Angel Hernandez; Royalties Dept. Samuel Arredondo.

Affiliate: Aberbach de Mexico SA  
 Int'l firms represented: Handy Bros., T.B. Harms, MAM, Edward B. Marks, G. Schirmer, A. Schroeder (all USA)

Int'l reps.: Columbia (Exitos), Germany (Rudolf Slezak), Spain (Discoram), USA (Golden Sands Ent.). (SEE ADVERTISEMENT)

Guadalajara Musical SA, Av. Vallarta 2590, Guadalajara, Jal. Tel. (9136) 16-56-10. Pres. Alejandro Diaz Romo. Gen. Mgr. Alfredo Romo Barron

Guitarra (Eds. Musicales), Nilo 50, Mexico 16, D.F. Tel. (905) 527-4549. Dir. Luis Alberto San Martin.

Impulsora Musical Bajacaliforniana, Av. Antonio De Mendoza 1099, Mexicali, B.C. Tel. (903) 8-13-88. Mgr.: Roberto V. Lemus

Intersong SA, Ejercito Nacional 209, 3rd fl., Col. Anzures, Mexico 5, D.F. Tel. (905) 531-7030.

Int'l firms represented: Artemis (Netherlands), Carlin (UK), Egrem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA), AWB (Netherlands)

Int'l reps.: Argentina (Korn), Brazil (Intersong), Germany (Intersong), Italy (Alfiere, Ezedra), Spain (Fontana), UK (Intersong), USA (Intersong Belinda).

Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel. (905) 574-1278. Pres. & Gen. Mgr. Rosamaria Gonzalez Romero.

Int'l firms represented: Canciones del Mundo (Spain), Korn (Argentina), Melodias (Ecuador), Nueva Ola (Panama), Rhyma (Colombia), Smart (Argentina), Susy (Italy), Tone (Japan), Unimusic (Japan).

Int'l reps.: Argentina (Korn), Colombia (Rhyma), Japan (Tone), Spain (SGAE).

Latino Americana SA (Ed. Musical) see EMLASA  
 Leo Musical, see EMLASA  
 Liana Musical SA, see Geminis.

M A Eds. SA, Laguna San Cristobal 41-A, Mexico 17, D.F. Tel. (905) 545-1004. Pres. & Gen. Mgr.: Hector Martinez Anaya

M U S A, see Melodias.  
 Manzanmusic, see Edimusa.

Hnos. Marquez SA, Av. Chapultepec 48, Rm. 102, Mexico 1, D.F. Tel. (905) 588-0102/2516. Mgr.: Jose Marquez; Artistic Mgr.: Ramon Marquez.

Affiliated firm: Edimusa.  
 Affiliate: EMEC Publicidad Musical.  
 Int'l reps.: Argentina (Korn), Colombia (Ecomus), Ecuador (SADRAM), USA (Golden Sands).

Melodias Universales SA (MUSA), Darwin 142, 3rd fl., Mex-

ico 5, D.F. Tel. (905) 514-5977, 511-9821. Pres. Maria Teresa A. de Martinez, Gen. Mgr. Augusto Monsalve.

Affiliate: TRO-Essex de Mexico SA.  
 Int'l firms represented: Alrhond, Combine, Gambi, Ben Ghazi, Roger Miller, Peer-Southern, Resaca, Royal Oak (all USA).

Int'l rep.: USA (Melody Lane).

Mexicana de Musica SA de CV (Ed.) (Edim), Poniente 48, No. 3902, Mexico 16, D.F. Tel. (905) 527-0320. Cable MEXRCA. Pres. & Dir. Gen. Louis Couttolenc, Gen. Mgr. Enrique Gutierrez Zamora B

Affiliates: Campe SA, Cefuma SA, Emroth SA, PIM SA.  
 Int'l firms represented: ATV (USA), Associated (Australia), Boliviana (Bolivia), Brnco (Spain), CAM (USA), Eden (USA), Edicesa (El Salvador), Fil-Am (Philippines), New Music (Belgium), Orama (Ecuador), Prodema (Peru), Sherlyn (USA), Sono-Inter (Colombia), Unimusic (Venezuela), Universal (Spain), Victor (Japan).

Int'l reps.: Brazil, France, Germany, Italy, Spain (all RCA); Argentina (Relay), Canada (Sunbury/Dunbar), UK (Sunbury), USA (Sunbury/Dunbar).

Meximusic SA, Adolfo Prieto 1427-B, Mexico 12, D.F. Tel. (905) 559-1833/1740/1586. (Administered by Consorcio)

Int'l firms represented: Alpane (USA), Arvee (USA), Arvon (USA), Copyright Serv. Bureau (USA), Nemperor (USA), Sweden Music (Sweden).

Ivan Mogul Latina SA de RL, see Edimusa.  
 Mundo Musical SA, Puebla 286, 1st fl., Mexico 7, D.F. Tel. (905) 533-2080. Pres.: Jose Manuel Villarreal; Gen. Mgr.: Manuel Cervantes Rivera.

Int'l firms represented: April/Blackwood (worldwide), Blue Seas/Jac (USA), Edimusa (Peru), Lowery (USA), Edward B. Marks (USA), Melograf (Argentina), Mundo Musical (Brazil), 20th Century (USA).

Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Ecuador (SADRAM), Peru (Edimusa), Venezuela (Mundo Musical), worldwide (April/Blackwood).

Musica de Mexico (BMI), SACM), Esteve 26A, Mexico 18, D.F. Tel. (905) 515-3590/6484. Pres. & Gen. Mgr. Dario A. Zorzano.

Affiliate: Z-19-Mexico (SACM).

Int'l reps.: Germany (Melodie der Welt), Japan (Unimusic), Spain (SGAE).

Musical del Bravo (Ed.), Otumba 342, Col. Mitras Centro, Monterrey, N.L. Tel. 48-00-38. Mgr.: Homero Villagomez Garza.

Musicales & Representaciones Int'l SA (Eds.), see EMRISA.  
 Musinova SA (Ed.), Calle Carracci 64, Mexico 19, D.F. Tel. (905) 563-2800. Pres.: Raul Fiacchi Gonzalez; Gen. Mgr.: Juan Camarena.

Int'l firms represented: Bleu Blanc Rouge (France), Dundee (USA), Mangione (Brazil), Petko (USA), Striking (USA).

Orfeon SA (Ed.), Av. Universidad 1273, Mexico 12, D.F. Tel. (905) 534-6054/52.

P H A M (Promotora Hispano Americana de Musica) SA, Mariano Escobedo 166, 2nd fl., Mexico 17, D.F. Tel. (905) 545-6855, 531-3190.

Affiliated firm: EMMI SA.  
 Affiliates: Amac, Wagner & Levin.

P I M (Productores Independientes de Mexico) SA, Insurgentes Sur 1722-1002, Mexico 21, D.F. Tel. (905) 534-4386. Pres. & Gen. Mgr. Alfredo Marcelo Gil

Affiliated firm: Eds. Mexicana de Musica SA de CV.  
 Planeacion Musical SA, see Geminis.

Predisa, see Promociones & Ediciones.  
 Productores Independientes de Mexico, see PIM.

Promociones & Ediciones Int'l SA (Predisa), Mariano Escobedo 201, Mexico 17, D.F. Tel. (905) 545-7215. Pres. Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.

Int'l reps.: Brazil (Euterpe), Colombia (Edimusic), Spain (Canciones del Mundo), USA (Golden Sands).

G. Ricordi & Co. Inc., Paseo de la Reforma 481-A, Mexico 5, D.F. Tel. (905) 553-7506/7451.

Rimo SA (Ed.), Lago Chalco 122, Mexico 17, D.F. Tel. (905) 250-1499. Pres.: Jose Ignacio Morales Perea; Mgr. Humberto Rios Velazquez.

Int'l firm represented: Edifon (Argentina).  
 Int'l rep.: USA (Mexican Music Center).

Roaga SA (Promociones & Eds.), Revillagigedo 96-202, Mexico 1, D.F. Tel. (905) 518-4311. Mgr. Ramon Ortega.

Romantico Musical SA, see Geminis.  
 Son'Art SA, Lago Hielmar 26, Mexico 17, D.F. Tel. (905) 531-8101. Pres.: Teodoro Mantecon Olavarrieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez

South Of The Border

A Su Servicio

\*

**GREVER INT'L, S.A.  
•  
ABERBACH DE MEXICO, S.A.**

\*

Yauatepec 107  
Mexico 11, D.  
Tel. (905) 286-0599



## DISCOS CISNE RAFF

Tiene las puertas abiertas para la

música de todo el mundo.

Nuestro catálogo, que abarca música de rock, popular, instrumental, ranchera, mariachi, tropical, etc., está disponible para negociaciones con otros países.

DISCOS CISNE RAFF/CARRACI No. 64/ MEXICO 19, D. F. / TEL.: 563-28-00



Pres.: Jose Ignacio Morales Perea; Gen. Mgr.: Arturo Campero.  
 Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935.  
 Musart SA (Discos), Apdo. 17503, Zone: 17; Av. Cuiclahuac 2335, Mexico 16, D.F. Tel: (905) 527-0100/0020.  
 Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Lopez; Int'l: Frank J.P. Segura.  
 Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.  
 R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttolenc. Sales Mgr.: Guillermo Infante O.

## PRINTERS &amp; LITHOGRAPHERS

Brisa SA (Discos), Olivar 29, Mexico 19, D.F. Tel: (905) 563-0100. Dir.: Luis Briceno Domarco; Gen. Mgr.: Agustin Hernandez A.; Sales Mgr.: Jorge Pastraua; Adv., Promo. & PR: Victor Rincon Lallordo.  
 C B S /Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, Tel: (905) 576-0333. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
 Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel: (905) 527-4549. Dir.: Luis A. San Martin; Gen. Mgr.: Marcelo Gorraez G.  
 I M Ed. SA, Sanctorum 86, Mexico 17, D.F. Pres.: Jose Ignacio Morales Perea; Gen. Mgr.: Agustin Allard.  
 Laminados & Acabados Especiales SA, Olivar 27, Col. Alfonso XIII, Mexico 19, D.F. Tel: (905) 563-9625. Pres.: Rafael Ficachi Gonzales; Gen. Mgr.: Marco Antonio Renteria; Mgr.: Raul J. Castro; Sales Mgr.: Alma Ficachi de Rivas.  
 Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935.  
 Musart SA (Discos), Apdo. 17503, Zone 17; Av. Cuiclahuac 2335, Mexico 16, D.F. Tel: (905) 527-0100/0020.  
 Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis; Int'l Mgr.: Frank J.P. Segura.  
 Peerless SA (Fabrica de Discos), Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.  
 R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttolenc. Sales Mgr.: Guillermo Infante O. (Record only)  
 Sonomedios SA, Av. Vallarta 2590, Guadalajara, Jal. Tel: (9136) 16-56-10. Gen. Dir.: Alejandro Diaz Romo; Gen. Mgr.: Robert A. Dubin West; Artistic Dir.: Raul Zamora Z. (Record only)  
 Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan, Tel: (905) 576-6866. Pres.: Alberto Guindi Sidaury; Gen. Mgr.: Rafael Munoz Y Aguilar; Sales Mgr.: Fernando Rivero Garcia. (Tape only)

## RECORD PROMOTION

Promofon (Promotora Fonografica), Calle de la Colina 25-B, Mexico 17, D.F.

## TAPE CUSTOM DUPLICATORS

C B S /Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, Tel: (905) 576-0333. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.  
 Audio: 8-tr., cassette.  
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
 Audio: 8-tr., cassette.  
 Duplicaset SA, Calz. de Tacubaya 168, Mexico 17, D.F. Pres.: Jose Ignacio Morales Perea; Gen. Mgr.: Eugenia Nunez.  
 Audio: 8-tr., cassette.  
 E M I-Capitol de Mexico SA de CV, Rio Balsas 49, Mexico 5, D.F. Tel: (905) 525-1700. Cable: CAPRECORDS. Pres.: Robert Ascott; Mktg. Mgr.: Miguel Osuna; Sales Mgr.: Miguel Reyes.  
 Audio: 8-tr., cassette.  
 Guitarra SA (Discos), Nilo 50, Mexico 16, D.F. Tel: (905) 527-4549. Dir.: Luis A. San Martin; Gen. Mgr.: Marcelo Gorraez G.  
 Audio: Cassette.  
 Laminados & Acabados Especiales SA, Olivar 27, Col. Al-

fonso XIII, Mexico 19, D.F. Tel: (905) 563-9625. Pres.: Rafael Ficachi Gonzales; Gen. Mgr.: Marco Antonio Renteria; Mgr.: Raul J. Castro; Sales Mgr.: Alma Ficachi de Rivas.

Audio: Cassette.

Mexicanos SA (Discos)/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935.

Audio: 8-tr., cassette, open reel.

Musart SA (Discos), Apdo. 17503, Zone: 17; Av. Cuiclahuac 2335, Mexico 16, D.F. Tel: (905) 527-0100/0020.

Pres.: Eduardo L. Baptista; Gen. Mgr.: Eduardo A. Baptista; Sales Mgr.: Francisco Llopis; Int'l Mgr.: Frank J.P. Segura.

Audio: 8-tr., cassette

Peerless SA (Fabrica de Discos), Mariano Escobedo 201, Mexico 17, D.F. Tel: (905) 545-7215. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.

Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel, open reel quadrasonic.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000. Gen. Mgr.: Oscar Rivero; Sales Mgr.: Jaime Bermejo.

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan, Tel: (905) 576-6866. Pres.: Alberto Guindi Sidaury; Gen. Mgr.: Rafael Munoz Y Aguilar; Sales Mgr.: Fernando Rivero Garcia.

Audio: 8-tr., cassette, open reel.

## ● supplies

## EMPTY CARTRIDGES, CASSETTES &amp; REELS

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.

## JACKETS &amp; SLEEVES LABELS

C B S /Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, Tel: (905) 576-0333. Pres.: Jose Manuel Villareal P.; VP: Armando de Llano Arana.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb. (Jackets & labels only)

I M Ed. SA, Sanctorum 86, Mexico 17, D.F. Pres.: Jose Ignacio Morales Perea; Gen. Mgr.: Agustin Allard.

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935.

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: (905) 527-6020. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr.: Guillermo Infante O. (Labels only)

## RECORD PROCESSING MACHINERY

Mexicanos (Discos) SA/Orfeon Videovox SA, Alce Blanco 26, San Bartolo, Naucalpan, Tel: (905) 576-4935.

## TAPE, RAW &amp; BLANK LOADED

Agfa-Gevaert de Mexico SA, Apdo. 7256, Mexico 1, D.F.; Ing. Zapadores 1, Naucalpan, Tel: 761-800. Telex: (017) 74479. Mng. Dir.: P.A. Schaefer; Sales Mgr.: A. von der Rucke.

Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio

Video: Cassette.

Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom

Ampex de Mexico SA de CV, Div. Del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 532-5126, 539-6870. Gen. Mgr.: Miguel A. Hernandez; Sales Mgr.: Oscar Luna, Admin. Mgr.: Isaias Trujillo.

Audio: 8-tr., cassette, open reel.

Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

Audiotape, see Capitol.

Avon, see Coro.

Capitol Magnetic Prods. de Mexico SA de CV (formerly Audio Devices), Apdo. 44-092, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Tel: (905) 575-9961. Cable: CAPMAGMEX, AUDIVICES. Pres.: Jayme L. de Barros; VP & Gen. Dir.: Jorge Vargas L.

Audio: 8-tr., cassette, open reel.

Brand names: Blank—Capitol; raw—Audiotape.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb. (Blank only)

Audio: 8-tr., cassette.

Brand name: Avon, Coro. In

In, see Coro.

Montage Mexico SA, Benjamin Franklin 10, Veracruz, Tel: 2-78-65, 2-00-31. Gen. Mgr.: Francisco Lessan.

Audio: Cassette, open reel.

Sovi SA, Arquimedes 98, Mexico 5, D.F. Tel: (905) 250-6000. Gen. Mgr.: Oscar Rivero; Sales Mgr.: Jaime Bermejo.

Audio: 8-tr., cassette, open reel.

## TAPE DUPLICATING &amp; PROCESSING EQUIPMENT

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel: (905) 532-5126, 539-6870. Gen. Mgr.: Miguel A. Hernandez; Sales Mgr.: Oscar Luna; Admin. Mgr.: Isaias Trujillo.

Audio & video: Recorders, duplicators.

## ● accessories manufacturers

Capitol Magnetic Prods. de Mexico SA de CV (formerly Audio Devices), Apdo. 44-092, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Tel: (905) 575-9961. Cable: CAPMAGMEX, AUDIVICES. Pres.: Jayme L. de Barros; VP & Gen. Dir.: Jorge Vargas L.

Product: Head cleaners & demagnetizers.



A Young Company  
With A  
New Catalog And  
Spectacular Distribution.

Discos Brisa, S.A.  
Olivar #29  
Mexico 19, D.F.  
Tel. 563-01-00

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
**Product:** Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.

## ● store fixtures & merchandising aids manufacturer

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. (905) 531-2900. Pres. & Gen. Mgr.: Federico Riojas; Mgr.: Gloria Escobar; Ass't Mgr.: Jaime Kalb.  
**Product:** Display racks.

## ● jukebox manufacturers

Industrias Nacionales de Sonido SA, Apdo. 22036, Calz., Mexico-Xochimilco 4861, Mexico 10, D.F. Tel. (905) 573-2413. Cable: ASTROINSSA. Telex: (017) 73879. Pres.: David L. Romero; Gen. Mgr.: Raul Franco; Sales Mgr.: Raul C. Romero. **Local branch:** La Feria SA, Rep. de Chile 7, Mexico 1, D.F. Tel. (905) 585-1311. (Importer only)  
**Brand name:** Astrovox.  
 Sonata SA (Corp.), Carr. Mex. Pachuca, Km. 52, Tizayuca. Tel. (771) 62139. Contact: David L. Romero Jr.

# NETHERLANDS

**Population:** 13,800,000.  
**Rate of exchange:** \$1 (US) = 2.47 guilders.  
**Per capita income:** \$3,420.  
**No. of homes with record players:** 3,200,000.  
**Holidays:** New Year's Day, Easter Monday, April 30 (Queen's Birthday), Ascension Day, Whitmonday, December 25 & 26.

### RECORDS:

**Records sold domestically including imports (retail value):** LP's 1975—21,000,000 units, \$78,300,000. Singles 1975—7,000,000 units, \$19,600,000.

**Records imported from USA:** 1975—700,000 units  
**Records imported from countries other than USA:** 1975—4,200,000 units

**Records exported to USA:** 1975—300,000 units.  
**Average retail price per record:** LP's—\$6.07, singles—\$2.05.

**Stereo sales:** 99% of total  
**Quadraphonic sales:** 0.1% of total.  
**Record club sales:** 4% of total  
**Discounting:** Frequent.

**Type of promotion:** There are a few light programs on TV which are important to the promotion of records. The most important of which is the pop show Toppop, which plays the top 30 records weekly. Publicity does not influence the success of a record, but is useful for image-building. Radio station Hilversum 3 is also important in promoting a record  
**Jukeboxes:** 11,000

### TAPE:

**Market:** Cassette sales continue in an upward direction. Cassettes are far more popular than 8-tr.; the number of record shops which do not sell 8-tr. is increasing.  
**Pre-recorded tape sold domestically including imports (retail value):** 8-tr. 1975—150,000 units, \$1,200,000. Cassette 1975—2,100,000 units, \$10,400,000.  
**Average retail price per tape:** Cassette—\$6.42.

### RADIO STATIONS

No. of commercial 1, no. of government (AM/FM) 4.  
**Comment:** Mi Amigo is the only strictly pop station in the Netherlands. It originates in Belgium & is illegal. Hilversum 1 has cultural programs; Hilversum 2, oldies, Hilversum 3, light music & pop; Hilversum 4, classical only.

### TELEVISION STATIONS

No. of channels, 2 government, 95% color.  
**Comment:** TV time is divided among 8 broadcasting companies with religious & cultural programming. Veronica, a former off-shore pop station, is the latest & smallest. The size of a company depends on the number of subscribing members.

## ● record & tape manufacturers / distributors / importers

Ace of Clubs, see Decca.  
 Action Recs. BV, Frederik van Eedenlaan 24, Hilversum. Tel. (02150) 4-41-40.  
 Arcade Recs. (Nederland) BV, Boothstr. 3, Utrecht. Tel. 31-64-41. Gen. Mgr.: A. de Liefde.  
**Home office:** England.  
 Archiv, see Polydor.  
 Argo, see Decca.  
 Ariola, see Ariola-Eurodisc.  
 Ariola-Eurodisc Benelux BV (IFPI), PO Box 6033, Kenaustr. 1-3, Haarlem. Tel. (023) 31-92-90. Telex 41385. Mng. Dir.: Wim Schipper; Deputy Mng. Dir.: Anton Witkamp.  
**Home office:** Germany.  
**Labels:** (Owned) Ariola, Baccarola, Eurodisc; (distrib-

uted) Jupiter, Maritim, Veb; (licensed) ABC (USA), Anchor (UK), Blue Thumb (USA), Bronze (UK), Dot (USA), Dragon (UK), H&L (USA), Impulse, (USA), Island (UK), Lifesong (USA), Manticore (UK), Shelter (USA), Springboard (USA), Stiff (UK), Virgin (UK), Westminster (USA).

Associated Artists Int'l BV, PO Box 37, Piet Heinstr. 4, Maarsse, Tel. (03465) 22-76. Gen. Mgr. Joop Gernts; A&R Mgr.: Anita Berry; Mgr.: John Karstens; Sales Mgr.: Paul Singer.  
**Labels:** (Owned) Associated Artists; (represented) Baltic (Belgium).

Asylum, see WEA Recs.  
 Atlantic, see WEA Recs.  
 B L M, see Munich.  
 Baccarola, see Ariola-Eurodisc.  
 Barclay Nederland NV (IFPI), Jacobus Pennweg 24, Hilversum. Tel. (035) 4-80-46. Telex: 43013. Dir.: B.R. Maassen. (Distributed by Inelco, except Black & Blue & Delmarc—distributed by Munich).  
**Home office:** France.

**Labels:** (Owned) Barclay, Blue Star, Riviera; (licensed) Black & Blue (France), Brunswick (USA), Dakar (USA), De-Lite (USA), Delmark (France), Meys (France), ORF (France), Soul Posters (France).

Basart Recs. Int'l BV (IFPI), PO Box 338, Flevolaan 41, Naarden. Tel. (02159) 4-62-66. Cable EDITORAS. Telex 43191. Dir. Frans Basart; Sales Mgr.: Bob Stoppeleman; A&R Mgr.: Tony Berk; Label Mgr.: Bart Klimmert; Int'l Mgr.: Ton van den Bremer.  
**Int'l branch:** Belgium.  
**Labels:** (Owned) Europhon, Goldstar, Groovy, Papillon, Park, Poker, Tulip, Whamm, (licensed) Cantate (Germany), Chocolate City (USA), Durium (Italy), Lamb & Lion (USA), Turnabout (USA), Vox (USA).

Beltona, see Decca  
 Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel. (4950) 3-56-40. Telex 51285. Pres.: Johnny Hoes, A&R Jacque Hoes; Gen. Mgr. Hans Timman.

**Labels:** (Owned) Gnome, Iris, Killroy, Laudate, Ojee, Rackstar, Telstar, Uniek. (distributed) Grand Gala, Mirasound, (represented) Better Sounds (USA), Blue Jean (UK), Chart (USA), Hippo (Switzerland), Ronnex (Belgium), Shelby Singleton (USA), Spark (UK), Super-tone (Germany), Starlet (Germany), Tempo (Germany).  
**Int'l reps.:** Australia (Carina), Austria (Turicaphon), Brazil (Copacabana), Canada (Morning), Czechoslovakia (Supraphon), France (Carabine), Germany (Ariola, EMI-Electrola, Jupiter), Jamaica (Federal), Mexico (Polydor), Portugal (Belter), Scandinavia (Euronett), South Africa (RPM), Spain (Belter), Switzerland (Turicaphon), USA (Midland Int'l), Venezuela (Unimusica), Yugoslavia (Jugoton).

Black Tulip, see Rec Track  
 Blossom, see Rutogram.  
 Blue Star, see Barclay.  
 Boem, see Dureco.

Bosheck Grammofoonplaten, PO Box 53, Aerdenhout. Tel. (035) 1-27-61. Owner Willem Bosheck. Gen. Mgr. H.R. Bosheck v.d. Laan  
**Labels:** (Owned) Kritos, Nevofoon, Onyx, Target, Trafic, (distributed) CPR; (represented) Alvorada (Portugal), Carioca (Portugal), Clave (Portugal), Copacabana (Portugal), Estudio (Portugal), Orfeu (Portugal), Rapsodia (Portugal), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France).

Brother Recs. Inc., Leidesgracht 49, Amsterdam 1013  
**Home office:** USA  
 Burdorf Booking, see Dureco

C B S Grammofoonplaten BV (IFPI), Stationsplein 82-84, Haarlem. Tel. (023) 31-94-10. Cable. COLRECORD. Telex. 41051 Gen Mgr & A&R: John J. Vis; Mfg. Opns Mgr. Peter P. Bouwens; Sr. Dir. Paul Tesselaaar, Sales Dir.: George Bischoff.  
**Home office:** USA, CBS Int'l.

**Labels:** (Owned) CBS, Epic, Portrait; (licensed) A&M (USA), DJM (UK), Philadelphia Int'l (USA).  
 C N R (BV Grammofoonplatenmaatschappij) (IFPI), Gouwezenstr. 15, 1230 Weesp. Tel. (02940) 1-52-44. Cable CENER Telex. 12523 Gen Mgr.: Ruud Wijanants, Repertory Dept. Herman Zwan; Promo Kees Rod.

**Labels:** (Owned) CNR, Canzone, Injection, Riff, (licensed) Das Alte Werk, Barclay, Charly (France), Deesse (France), Delight, Melodiya (USSR), Riviera, Telefunken (Germany).  
**Int'l rep.:** Germany (Teldec)

C P R, see Bosheck  
 Canzone, see CNR.  
 Capi (NV), Basisweg 38, Amsterdam. Tel. (020) 11-15-55.  
**Labels:** (Represented) Musica Mundi, Musica Sacra  
 Capitol, see EMI-Bovema  
 Capri, see Dureco  
 Caroussel, see VIP  
 Cat Jazz, see Munich.  
 Ceres, see Munich  
 Chairis BV, Mensinge 51, Amsterdam. Tel. (020) 44-13-77. Pres. W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems (Manufacturer, Distributor/Importer—tape).  
**Label:** (Owned) PGH

Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum. Tel. (02150) 1-53-53, 4-94-38.  
**Label:** (Licensed) Supraphon (Czechoslovakia)

Columbia, see EMI-Bovema  
 Continental Sound, PO Box 81065, Rotterdam. Tel. (010) 21-10-98, 21-48-28. Pres. Leen La Riviere, Gen. Mgr.: Mr. Zwarts; Sales Mgr. Hans v.d. Kleij.  
**Labels:** (Owned) Free, (licensed) CS (USA), Catacombs (Canada), Jansz Team (Germany), (distributed—not licensed) Abacus (Germany), Glory-Sound  
 Contour, see Phonogram Int'l.  
 Contrepoint, see VIP

Cosmos Int'l Prod'n's Netherlands, PO Box 250, Zonstr. 7, Kerkrade Tel. (0445) 37-59. Gen. & Sales Mgr. J.H. Smith; Ass't Mgr. J.H. Franssen.  
 D G, see Polydor.

Decca Distributie BV (Hollandsche) (IFPI), PO Box 7104, Dreentse, 11, Amsterdam. Tel. (020) 44-08-88 Telex 12038 Mng. Dir. Bill Barents, Admin'y Floor Wijngaard, Pop Prod. Mgr. Jaap Hoitingh, Classical A&R

Hans Tecker; Mktg. Mgr.: Rob Edwards, Label Mgr. Hein Hoefnagels.  
**Labels:** (Owned) Ace of Clubs, Argo, Beltona, Deram, Eclipse, London, L'Oiseau Lyre, Parrot, Rex, Threshold; (licensed) Boot (UK), Challenge (USA), Coliseum (USA), Hi (USA), LeCam (USA), Seven B (USA), Shannon (USA), Shout (USA), Tribe (USA).  
 De Koekkoek BV, Bayershoffweg 32, Helloo.  
**Label:** (Represented) Music Minus One  
 Delta BV (EMI), Zijlweg 154, Haarlem. Tel. (023) 31-93-80. Dir. H.M. Bijvoet; A&R Mgr.: H. van Exter, Prod. Mgr.: J.J. Wouters; Sales Mgr.: H.N. Opstelten.  
**Labels:** (Owned) Delta, Emidisc; (licensed) Sunset (UK), (distributed—not licensed) Columbia (Greece), Europa (Germany), Intercord (Germany), JVC (Japan), Kicking Mule (UK), Music for Pleasure (UK), Punch (France), Saphir (Germany), Sonet (UK), Sonic (Germany), Sounds Superb (UK), Speciality (UK), Studio Two (UK), Sydney Thompson (UK), World Record Club (UK).  
 Deram, see Decca.

Didi, see A.M. Girwar.  
 Discovery, see Rec Track  
 Disque Roermond BV, Hendriklaan 18, Roermond. Dir.: E. Kamzol. (Distributor)  
 M. M. Dotan Recs., Leonardstr. 2, Amsterdam. Tel. 72-73-09. Gen. Mgr.: M. Dotan. (Wholesaler).  
 Double Up, see EMI-Bovema.  
 Dureco (Dutch Rec. Co.) BV, Pampuslaan 45, Weesp. Tel. (02940) 1-53-21. Cable RECMUS. Telex 14409. Mng. Dir.: Robert A. Aardse, Gen. Mgr. A.E. Palmans. Int'l Mgr.: C.V. Jansen.

**Branch:** Hilversum, Luitgardeweg 20 Tel. (02150) 1-21-51  
**Labels:** (Owned) Boem, Capri, Dureco, Elf Provincien, Halter, Omega Int'l, Scramble, Te Deum, (licensed domestic) Burdorf Booking, New Entry; (licensed foreign) CTI (USA), Carosello (Italy), Coco (USA), Creole (UK), Gala (USA), Gull (UK), Hansa (Germany), Honeybee (USA), International Shows (France), Joker (Italy), Kudu (USA), Milestone (USA), Penny Farthing (UK), Saar (Italy), Shadybrook (USA), Sound Bird (USA), Trema (France), Vega (France), Weekend (Belgium), Wide-screen (USA), Zafiro (Spain).

**Int'l reps.:** Argentina (American Rec'g), Belgium (Fonior), Brazil (CID), France (Sofrason), Greece (Minos Matsas), Luxembourg (Fonior), Portugal (Vadeca), Turkey (Gruenberg).  
 Evan Durlacher Audio-Visual Prod'n's, Nagtglaslaan 18, Naarden. Tel. (02159) 4-27-60, Amsterdam Tel. (020) 24-37-81.  
**Labels:** (Owned) Durlaphone, Obelisk, Pop Sound, Veronica.


Durlaphone, see Evan Durlacher.  
 Dutch Blues & Boogie Org., Pretoriusstr. 96, Amsterdam Contact M.A. van Olderen.  
**Label:** (Represented) Adelphi (USA)  
 E & E Prod'n's, PO Box 1525, Amsterdam. Tel. (020) 93-62-49. Gen. Mgr. Peter Rensen; Sales Mgr. E. Damsteeg.  
**Labels:** (Owned) E&E, Showunie.

E M I-Bovema (IFPI), Tulpenkade 1, Haarlem. Tel. (23) 31-93-80. Cable: BOVEMA. Telex. 41257. Mng. Dir.: Roel R. Kruize; Gen. Mgr. Cees den Daas; Sales Mgr. Jan Gaasterland, Int'l A&R Mgr. Nico Geusebroek.  
**Labels:** (Owned) Capitol, Columbia, Double Up, EMI, EMI Int'l, Electrola, Harvest, Hoerzu, Note, Nut, Odeon, One Up, Parlophone, Pathe, Regal Zonophone, (distributed) Mill Music; (licensed) Blue Note (USA), Chelsea (USA), Coral (USA), Fantasy (USA), Liberty (USA), MAM (UK), MCA (USA), Motown (USA), Mowest (USA), Musicor/Springboard (USA), Prestige (USA), Private Stock (USA), Prodigal (USA), Purple (UK), RAK (UK), Rare Earth (USA), Rocket (UK), Spiral (UK), Target (UK), United Artists (USA) (SEE ADVERTISEMENT)

E M I-EAR (European A&R, Prod'n-Mktg.-Promo.), PO Box 6106, Tulpenkade 1, Haarlem. Tel. (023) 31-95-18. Telex: 41902 Mng. Dir. R. R. Kruize, A&R Dir. F. A. M. Jansen, Mktg. Mgr. Dick Van Vliet, PR Mgr. Robb Eden

E M I Holland BV, Tulpenkade 1, Haarlem. Tel. (023) 31-93-80. Telex 41257 Mng. Dir.: B.J. van den Berg, Roel R. Kruize; Ass't Dir. Mkts.: Kick Klimbe, Financial Dir. L.A.P.A. Verhelst, Ass't Dir. Finances: J.C. La Grouw, Int'l Div. Mgr. Theo Roos.  
**Note:** EMI Holland BV is a holding company for the following firms: Anagon BV, Delta BV, EMI-Bovema BV, EMI High BV, EMI-Holland Productie BV, Gramophone-house BV, Negrav BV  
 Eclipse, see Decca.

for the Benelux:



**UNIVERSAL SONGS**

2 RUE JULES LEBRUN  
1030 BRUSSELS, BELGIUM  
PHONE: 2-7330963

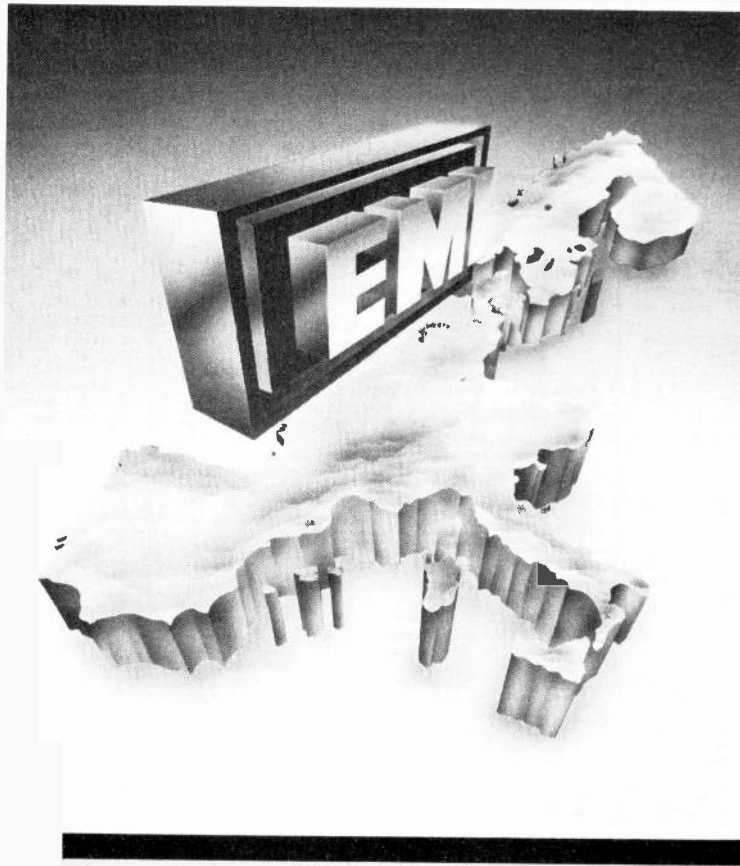
# NADA MUSIC B.V. NEW DAYGLOW MUSIC B.V. RED BULLET PRODUCTIONS B.V.

## FOR HITS IN/FROM HOLLAND

NADA MUSIC B.V.  
NEW DAYGLOW MUSIC, B.V.  
RED BULLET  
PRODUCTIONS, B.V.  
Alexanderlaan 2,  
P.O. Box 231,  
HILVERSUM,  
HOLLAND  
Phone: (0)3135-57841  
Telex: 43956

Editio Laran, de Constant Rebecquestr. 104, The Hague, Tel: (070) 55-84-61. Chief Exec.: Max Hallensleben; Sales Mgr.: C.H. Hallensleben.  
**Labels: (Owned)** Editio Laran; (**licensed domestic**) Hallensleben.  
**Int'l reps.:** France (Eroica), Germany (Mixtur).  
Electroia, see EMI-Bovema.  
Elektra, see WEA Recs.  
Elf Provincien, see Dureco.  
Emidisc, see Delta.  
Epic, see CBS.  
Eurodisc, see Ariola-Eurodisc.  
Europa, see Miller Int'l.  
Europa Exquisit, see Miller Int'l.  
Europese Fono Club, 262 Singel, Amsterdam, Tel: (020) 23-71-95.  
Europhon, see Basart.  
Exclusive, see Rec Track.  
Fidelio, see Sound-Pros.  
Fontana, see Phonogram BV & Phonogram Int'l.  
Forum, see Phonogram Int'l.  
Free, see Continental Sound.  
Gamtex, PO Box 10175, Raamsteeg 1, Amsterdam, Tel: (020) 24-71-90. (Importer)  
A. M. Girwar, Pieter Breugelstr. 21, Hengelo.  
**Home office:** Surinam, Didi Recs.  
**Labels: (Owned)** Didi, Old Gold.  
Gnome, see Benelux.  
Golden Lion Recs. BV, PO Box 181, Peerlkampaan 5, Hilversum, Tel: (02150) 1-59-53. Chief Exec.: Lion J. Swaab.  
Goldstar, see Basart.  
Grand Gala, see Intermedia & Benelux Music.  
Groovy, see Basart.  
Hallensleben, see Editio Laran.  
Halter, see Dureco.  
Harlekijn Holland, see Polydor.  
Harvest, see EMI-Bovema.  
Havoc, see Negram.  
Havo Int'l, PO Box 9702, The Hague. (Exporter).  
Hees BV, Choorstr. 1-3-7, Delft, Tel: (015) 12-41-83.  
Heliodor, see Polydor.  
Hoerzu, see EMI-Bovema.  
Alberto de Hond Music Import-Export BV, Roetersstr. 18a, Amsterdam, Tel: (020) 24-12-25, 22-96-23. Pres.: Alberto de Hond; VP: Mrs. V.J. de Hond.  
**Label: (Distributed—not licensed)** Latin Percussion Ventures (USA).  
Hosat (Holland South America Trading), Noordeinde 105a, The Hague, Tel: (070) 46-51-22. Dir.: H.J. da Silva; Sales Mgr.: M. de Jong.  
**Labels: (Licensed)** Alvarez (France), Astree (France), Audite (Germany), Bis (Sweden), Calig (Germany), Callope/Arpege (France), Carus (Germany), Claves (Switzerland), Colosseum (Germany), Corona (Germany), Jacklin (Switzerland), SFP (France), Studio Monastere (France), Tangent (UK), Valois (France).  
Hotspot, see Universe.  
Idee Sound, Koningsweg 15, Alkmaar, Tel: (072) 1-08-19. Gen. Mgr.: J.V. Doorn. (Distributor/Importer)  
**Int'l branch:** Spain.  
Impact, see Phonogram BV.  
Inelco Nederland BV (IFPI), PO Box 7970, Amsterdam 1011; Joan Muyskenweg 22, Amsterdam 1006. Tel: (020) 93-48-24. Cable: INTELECT. Telex: 14622. Mng. Dir.: Wim Brandsteder; Gen. Mgr.: Jan F. Mascini; Gen. Label Mgr.: Edo A.L. Peek; Sales Mgr.: Jaap Beutler.  
**Labels: (Owned)** Lark; (**licensed**) BTM (UK), Barclay (France), Blue Star (France), Buddah (USA), Erato (France), Fania (USA), Flying Dutchman (USA), Grunt (USA), Midsong Int'l (USA), RCA (USA), Riviera (France), Soul Train (USA), TK (USA), Utopia (USA), Vanguard (USA), Windfall (USA), (**distributed—not licensed**) Varagram.  
Injection, see CNR.  
Intermedia NV, Nassaulaan 46a, Baarn, Tel: (02154) 37-12.  
**Labels: (Owned)** Grand Gala, Studio 33; (**represented**) Fass (Germany).  
**Int'l reps.:** Belgium (Discobel), Germany (Austrophon), Sweden (Contitrade).  
Iris, see Rutogram & Benelux Music.  
J R Prod'ns (Rose Prod'ns & Money Tree Prod'ns), Streuvelaan 12, Roosendaal, Tel: (1650) 4-39-28. Mgrs.: Jack De Nijs, Henk Voorheyen, Martin Kleinjan.  
Jupiter, see Ariola-Eurodisc.  
Jazz Selection, see VIP.  
K-tel Int'l (Holland) BV, Oude Schipholweg 885, Boesingheli, Haarlem, Tel: (02505) 683, 474. Telex: 41199. Gen. Mgr.: John Harper; Sales Mgr.: Peter Kloeth.  
**Home office:** USA.  
Kaleidoscope, see VIP.  
Karussell, see Polydor.  
Killroy, see Benelux Music.  
J. A. W. Koers, PO Box 1373, Groningen 9701 BJ, Tel: (050) 41-19-67. (Importer)  
Kritos, see Bosheck.  
Han Kuiper Ent's., De Boelelaan 435, Amsterdam, Tel: (020) 42-93-96. Gen. Mgr.: Wim Johan Kuiper.  
**Labels: (Represented)** AJP (USA), Cross (USA).  
Lark, see Inelco.  
Laudate, see Benelux Music.  
Limelight, see Phonogram Int'l.  
London, see Decca.  
Lowland Blues, see Martin A. van Olderen.  
M G M, see Polydor.  
Malac Banda, see Munich.  
Maritim, see Ariola-Eurodisc.  
Mercury, see Phonogram BV & Phonogram Int'l.  
Metro, see Polydor.  
Miller Int'l Grammofoonplaten BV, Oud Blaricummerweg 25a, Laren, Tel: (02153) 30-36.  
**Home office:** Germany.  
**Labels: (Owned)** Europa, Europa Exquisit, Somerset, Sonic.  
Mill Music, see EMI-Bovema.  
Mira, see Rutogram.  
Mirasound, see Benelux Music.  
Mode, see VIP.  
Mode Grande Diffusion, see VIP.

Money Tree BV, Streuvelaan 12, Roosendaal, Tel: (01650) 4-39-28. Contact: M.J. Kleinjan.  
**Label: (Represented)** Sirco (USA).  
Moon Base, see West World.  
Morabeza, see Munich.  
Munich Recs. BV (VH B. Munnikendam's Groothandel NV), Albertsweizerland 9, Bennekom, Tel: (08389) 67-77. Dir.: Job C. Zomer; Gen. & Sales Mgr.: Hugo W. van Loon; Int'l Contact: Egbert Kruil.  
**Labels: (Owned)** BLM, Munich, Oldie Blues, Stooft; (**distributed**) Cat Jazz, Ceres, Malac Banda, Morabeza; (**represented**) Advent (USA), Alpha (Belgium), Archive (USA), Arhoolie (USA), Black & Blue (France), Blue Goose (USA), Blues Classics (USA), Cetra (USA), Counterpoint (USA), Delmark (France), Esoteric (USA), Evafion (Switzerland), Everest (USA), Flyright (UK), Folkloric (USA), Ineditis (France), Muza (Poland), Old Timey (USA), Olympic (USA), Parsifal (Belgium), Riverboat (France), Saydisc (UK), Scala (USA), 77 (UK), Topic (UK), Tradition (USA), WAM (Germany), Yazoo (USA).  
**Int'l reps.:** Belgium (HiFi Home), France (Black & Blue), Japan (Victor), Portugal (Alfa Beta), Sweden (Amigo), Switzerland (Evasion), UK (Chris Wellard), USA (Zim).  
Muzikale Meesterwerken Serie NV (MMS), Paulus Potterstr. 12, Amsterdam Z. Tel: (020) 73-49-11. (Distributor/Importer)  
N A P, see Polydor.  
Narcis, see Rutogram.  
Nederlandsche Boekenclub, Prinsevinckenpark 2, The Hague, Tel: (070) 51-43-51. Gen. Dir.: P. Schreuder; Gen. Mgr.: J. Kasander. (Distributor/Importer).  
Negram BV (IFPI), Bronsteeweg 49, Heemstede, Tel: (023) 28-07-50. Telex: 41621. Mng. Dir.: Edward J. de Klerk; Sales Mgr.: Ger van der Meys; Local A&R Mgr.: Cor Aaftink; Int'l A&R Mgr.: Karel Hendrikse.  
**Labels: (Owned)** Havoc, Negram, Negram Int'l; (**licensed**) Alladin, America (France), Arista, Barnaby (USA), Big Bear (UK), Brunswick, Clave (Spain), Festival (France), GRT (USA), Gaviota (Spain), Hispavox (Spain), Janus (USA), Magnet (UK), Musidisc (France), Riverdale, Red Bus (UK), Satril (UK), Transatlantic (UK), Triangle, Trojan (UK).  
Nevofoon, see Bosheck.  
New Entry Music, Burg Lambooylaan 21, Hilversum, Tel: (035) 1-95-89. Gen. Mgr.: Marc de Raaf. (Licensed to Dureco)  
Nonesuch, see WEA Recs.  
Note, see EMI-Bovema.  
Nut, see EMI-Bovema.  
Obelisk, see Ewan Durlacher.  
Octopus, Torenlaan 46, Blaricum, Tel: (02153) 7658.  
Odeon, see EMI-Bovema.  
L'Oiseau Lyre, see Decca.  
Ojee, see Benelux Music.  
Martin A. van Olderen Blues Rec. Center, Pretoriusstr. 96, Amsterdam, Tel: (020) 92-41-52. Dir.: Martin A. van Olderen.  
**Labels: (Owned)** Lowland Blues, Oldie Blues.  
Old Gold, see A.M. Girwar.  
Oldie Blues, see Munich & Martin A. van Olderen  
Omega Int'l, see Dureco.  
One Up, see EMI-Bovema.  
Onyx, see Bosheck.  
Ora, see Universe Prod'ns.  
Orange, see Universe Prod'ns.  
P G H, see Chairos.  
Pacific, see VIP.  
Papillon, see Basart.  
Park, see Basart.  
Parlophone, see EMI-Bovema.  
Parrot, see Decca.  
Pastor Recs., Barteljoerstr. 42, Haarlem, Tel: (023) 31-08-65. Cable: PASREC. Telex: 41642. Dir.: K. Th. Pastor; Gen. Mgr.: C. Sieckerman; Sales Mgr.: M. Koelman. (Distributor/Importer)  
**Labels: (Represented)** Afrrah, Atlas, Bahiaphone, Boussiphone, CEDDI, Cairophone, Calicophone, Casadisques, Casaphone, Chandor, Dounia, Duniaphone, El Feth, Fran, Karim, Khalidiphone, Koutoubiaphone, Lyra, Moussaouiphone, Nabiaphone, Oasis, Olympic, Oriaphone, Pariphone, Sono Cairo, Soutelphan, Turkofon, Voix du Bonheur, Voix du Globe, Voix du Libanon, Voix du Nagrahe, Voix du Stars.  
Pathe, see EMI-Bovema.  
Pegasus, Leidsestr. 25, Amsterdam, Tel: (020) 23-11-38, 23-13-94.  
**Labels: (Represented)** China, Dihavina, Topic.  
Pergola, see Phonogram BV & Phonogram Int'l.  
Philips, see Phonogram BV & Phonogram Int'l.  
Phonogram BV (IFPI), Drentestr. 11, Amsterdam-Buitenveldert, Tel: (020) 44-08-88. Telex: 12038. Mng. Dir.: Bill Barents; Admin'r: Floor Wijngaard; Nat'l A&R: Otto Vrienenberg; Pop Prod. Mgr.: Jaap Hoitingh; Mktg. Mgr.: Rob Edwards.  
**Labels: (Owned)** Fontana, Impact, Mercury, Pergola, Philips, Polystar, Vertigo; (**licensed**) All Platinum (USA), Big Tree (USA), Bus Stop (UK), Charisma (UK), Chess (USA), Chrysalis (UK), Decca (UK), Dial (USA), Disques H (France), Haven (USA), Lollipop (Germany), Power Exchange (UK), Thelème (France), Tiffany (UK), 20th Century (USA).  
Phonogram Int'l BV (IFPI), PO Box 23, Gerrit van der Veenlaan 4, Baarn, Tel: (02154) 1-99-11. Telex: 43400. Cable: PHONINT. Pres.: Pieter R. Schellevis; VP's: Willem Back, Joop Buinink, Jan van Houten, Reinhard Klaassen, Rob Stuyt, Ernst van der Vossen; Creative Servs. Mgr.: Frederik B. Nusselder; Adv. Mgr.: Harry van Ramshorst.  
**Promo. & A&R branch:** Hilversum, Catherine van Reneslaan 10, Wisseloord, Tel: (035) 4-75-41.  
**Labels: (Owned)** Contour, Fontana, Forum, Limelight, Mercury, Pergola, Philips, Rostrom, Smash, Spectrum, Vertigo, Wing; (**licensed**) All Platinum, Cadet, Checker, Chess (worldwide excluding Canada, USA), Biograph (worldwide excluding Western Hemisphere), Charisma (worldwide excluding Canada, UK, USA), Chrysalis (35 countries), 20th Century (60 countries).  
Pico Recs., Ganzenhoef 28, Amsterdam, Tel: (020) 99-47-36. Dir.: Hans Down; Gen. Mgr.: Kees Kuiper; Sales Mgr.: Atma Ramchalaon. (Distributor/Importer)



# really covers Europe

## AUSTRIA

EMI Columbia Austria GmbH  
Webgasse 43  
P.O.B. 83, 1060 Vienna, Austria  
Tel: (222) 573876; Telex: 13386  
Cables: Emicol Wien

## BELGIUM

EMI Belgium S.A.  
Rue de la Clinique 65, 1070 Brussels,  
Belgium  
Tel: (21) 5240090; Telex: 24769  
Cables: EMI Belgium

## DENMARK

Electric & Musical Industries  
(Danak - Engelsk) A/S  
Høfdepladsvej 16  
Copenhagen - Valby 2500, Denmark  
Tel: (01) 306711; Telex: 16631  
Cables: Grammophon Copenhagen

## FINLAND

OY EMI Finland AB  
Ainatie 6E, SF - 00370 Helsinki 37,  
Finland  
Tel: (0) 558421; Telex: 122482  
Cables: Grammophon Helsinki

## FRANCE

Pathe Marconi EMI SA.  
19 Rue Lord Byron, 75008 Paris, France  
Tel: (1) 2255300; Telex: 280161  
Cables: Gramophone Paris

## GERMANY

EMI Electrola GmbH  
Maarweg 149, Postfach 450363  
D - 5 Cologne 41, Germany  
Tel: (221) 49021; Telex: 8881290  
Cables: Electrolaton Cologne

## HOLLAND

EMI Holland B.V.  
Tulpenkade 1, P.O. Box 6106  
Haarlem, Holland  
Tel: (023) 319380; Telex: 41257  
Cables: Bovema Holland

## ITALY

EMI Italiana SpA  
Viale dell' Oceano Pacifico 46,  
00144 Roma, Italy  
Tel: (6) 5920751 (2,3,4,5)  
Telex: 64208  
Cables: Emigram Rome

## NORWAY

EMI Norsk A/S  
Frysjavaien 33, P.O. Box 42,  
Korsvoll, Oslo 8, Norway  
Tel: (2) 231488; Telex: 16294  
Cables: Emigram Oslo

## SPAIN

EMI-Odeon SA  
Edificio Windsor  
Via Augusta 2 bis, 4 5a  
Barcelona (6), Spain  
Tel: (3) 2273181; Telex: 52497  
Cables: Gramofono Barcelona

## SWEDEN

EMI Svenska AB  
Tritonvägen 17, Fack S - 171 19,  
Solna 1, Sweden  
Tel: (8) 730 0080; Telex: 10046  
Cables: Emigram Stockholm

## SWITZERLAND

EMI Records (Switzerland AG)  
Badenerstrasse 567,  
8048 Zürich, Switzerland  
Tel: (1) 540010; Telex: 55695

## EUROPEAN OPERATIONS

EMI (Europa) GmbH  
5 Cologne 41  
Postfach 450363, Maarweg 130  
Germany  
Tel: (221) 49021; Telex: 888 1290  
Cables: Electrolaton Cologne

EMIAG (Holdings) AG  
Lorettohöhe 7, 6300 Zug, Switzerland  
Tel: (42) 212022; Telex: 72170  
Cables: Emispher Zug

EMI EAR  
Tulpenkade 1, P.O. Box 6106,  
Haarlem, Holland  
Tel: (023) 319518; Telex: 41902

Poker, see Basart.  
 Polydor BV, Verrijn Stuurteaan 36, Rijswijk. Tel: (070) 90-78-00. Telex: 31481. Gen. Mgr.: Hans van den Broek; Prod. Mgr.: Nico van Bliezen; Nat'l A&R: Gerrit den Braber; Mktg. Mgr.: Bob Spits; Sales Mgr.: Jan Zandhuis; Adv.: Wim Trouw; Label Mgrs.: Harry Knipschild, Jerry Voisin, Jan van Bart; Tape: Hank Keuter.  
**Labels:** (Owned) Archiv, DG, Heliodor, Karussell, MGM, Metro, NAP, Polydor, Verve; (distributed) Harlekijn Holland; (licensed) Capricorn (USA), Cube (UK), GTO (UK), Pablo (USA), Phil Spector Int'l (USA), RSO (UK), Resonance (Germany), Schwann (Germany), State (UK), Track (UK).  
 Polygram BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 1-99-11. Telex: 43400. Pres.: Coen Solleveld; Exec. VP's: Johannes van der Velden, Kurt Kinkele, Dick van Amstel; Sr. VP & Gen. Counsel: Wolfgang Hix; VP's: Georges Meyerstein-Maigret, Pieter R. Schellevis; PR Dir.: Herbert Winter.  
**Notes:** Polygram controls, among other companies, in the field of music: Phonogram Int'l, Baarn, and Intersong Int'l; Hamburg; in publishing: Chappell and Intersong Int'l; in TV-films: Polytel Int'l; and in video: Polymedia.  
 Polystar, see Phonogram BV.  
 Pop Sound, see Evan Durlacher.  
 Portrait, see CBS.  
 Power Music, Heilthouvel 85-87, den Bosch. Tel: (073) 14-58-01, 13-83-52. Telex: 50093. Gen. Mgr.: Mike Vintcant. (Importer)  
 R A M, see Rec Track.  
 Ractakar, see Benelux Music.  
 Rec Track Nederland BV, PO Box 183, Zwanenburg. Tel: (02907) 25-51. Telex: 14065. Dir., Gen. & Sales Mgr.: M.C. Groeneveld. (Manufacturer/Distributor/Importer)  
**Labels:** (Owned) Black Tulip, Discovery, Exclusive, RAM.  
 Red Bullet Prod'ns/Nederland NV, PO Box 231, Alexanderlaan 3, Hilversum. Tel: (03135) 5-78-41. Telex: 43956. (SEE ADVERTISEMENT)  
 Regal Zonophone, see EMI-Bovema.  
 Reprise, see WEA Recs.  
 Rex, see Decca.  
 Riff, see CNR.  
 Riviera, see Barclay.  
 Rock Classics, see Universe Prod'ns.  
 Rostrum, see Phonogram Int'l.  
 Rutogram, Van Ostadestr. 284, The Hague. Tel: (070) 33-78-90, 29-34-87.  
**Labels:** (Owned) Blossom, Iris, Mira, Narcis.  
 Scramble, see Dureco.  
 Second Life Recs., A.J. Ernststr. 9, Amsterdam 1083 GP. Tel: (020) 42-92-88. Cable: SYLVAINSSHOW. Dir.: Sylvain J. de Haas; Gen. Mgr.: Erna de Haas.  
 Showunie, see E&E.  
 Smash, see Phonogram Int'l.  
 Somersat, see Miller Int'l.  
 Sonic, see Miller Int'l.  
 Sonopresse BV, PO Box 751, Stuwadoorstr. 108, Rotterdam. Tel: (010) 84-47-10, 84-88-47. Telex: 28882. Mng. Dir.: Leo Ritmeester.  
 Sound-Prod's. Holland BV, Postbus 88, Oud Loosdrechtse-ijk 16a, Loosdrecht. Tel: (02158) 51-01. Telex: 16604. Dir.: Gerald Vandermeent; Gen. Mgr.: Marijke Bosch; Sales Mgrs.: Hans de Man, Tineke Roeben.  
**Labels:** (Owned) Fidelio; (licensed foreign) Alpha (Belgium), Artiphon (Switzerland), Elite Special (Switzerland), Ensayo (Spain), Hungaroton (Hungary), Muza (Poland), Saga (UK), Sono Cairo (France), Sonodisc (France), Storyville (Denmark), Supraphon (Czechoslovakia); (distributed—not licensed) Eurodisc Classics, Nonesuch (USA).  
 Int'l rep.: Belgium (Baltic).  
 Spectrum, see Phonogram Int'l.  
 Stof, see Munich.  
 Studio 33, see Intermedia.  
 Supertone Holland BV, Amersfoortsestr. 130, Soesterberg. Tel: (33) 1-53-41. Telex: 47886. Pres.: Hubert Tichelaar; Gen. Mgr.: John de Mol; Export Mgr.: Anton Tichelaar.  
 Sure Shot, PO Box 90, Zuiderpassage 4, Uden. Tel: (04132) 6-29-69. Telex: 50B19. Gen. Mgr.: A.G. Conard; Sales Mgr.: R.B. Peters. (Distributor)  
 Swing, see VIP.  
 Target, see Bosheck.  
 Te Deum, see Dureco.  
 Telstar, see Benelux Music.  
 Threshold, see Decca.  
 Timeless, see Wim Wigt.  
 Traffic, see Bosheck.  
 Tulip, see Basart.  
 Twinkle Stars Prod'ns BV, PO Box 341, Schaloenstr. 36, Sittard. Tel: (04490) 83-23. Cable: MAASTRICHT. Gen. Mgr.: Rudolph de Nijs; Sales Mgr.: Roy Sinclair.  
**Labels:** (Distributed—not licensed) Flowers (Germany), Jolly (Italy), Picci (Italy).  
 Int'l rep.: Germany (BFC, Mersey, Stereotape), Italy (Interbest).  
 U P, see Universe Prod'ns.  
 Uniek, see Benelux Music.  
 Universe Prod'ns, Spanjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Dir.: Wobbe van Seijen.  
**Labels:** (Owned) Hotspot, Ora, Orange, Rock Classics, UP. Universe; (distributed—not licensed) Rounder (USA).  
 V I P Recs. BV (IFPI), Spaarne 55, Haarlem. Tel: (023) 32-00-55. Telex: 41443. Chief Execs.: J. Leruth, W.S. Vuydas; R.T. Lamers.  
**Home office:** France, Vogue.  
**Labels:** (Owned) Caroussel, Contrepont, Jazz Selection, Kaleidoscope, Mode, Mode Grande Diffusion, Pacific, Swing, Vogue; (licensed) Bellaphon (Germany), Beverly (USA), Casablanca (USA), Copacabana (UK), Desert Moon, GNP Crescendo (USA), Marfer (Spain), Melba (UK), Pye (UK), Roulette (USA), Soukos (UK).  
 Vagram, see Inelco.  
 Veb, see Ariole Eurodisc.  
 Veronica, see Evan Durlacher.  
 Vertigo, see Phonogram BV & Phonogram Int'l.  
 Verve, see Polydor.

Vogue, see V I P.  
 W E A European Coordinating Inc., Koningsnneweg 103, Haarlem 2012 GM. Tel: (023) 32-44-93. Telex: 41601. Mng. Dir.: Brigitte Peachko.  
**Home office:** USA.  
 W E A Recs. BV, Koningsnneweg 49, Hilversum. Tel: (035) 1-54-53. Cable: WEARC. Mng. Dir.: Ben Bunders; Gen. Mgr.: H. Tonino; Prod. Mgr.: P. de Vos; Controller: P. Spelbos.  
**Home office:** USA, WEA Int'l.  
**Labels:** (Owned) Aylum, Atlantic, Elektra, Nonesuch, Reprise, Warner Bros.; (licensed) Bearsville, Swan Song.  
 Warner Bros., see WEA Recs.  
 West World Recs., PO Box 833, Amsterdam. Tel: (020) 93-82-49. Gen. Mgr.: Peter Rensen.  
**Labels:** (Owned) Moon Bass, West World.  
 Whamm, see Basart.  
 Wim Wigt Prod'ns, PO Box 201, Wageningen. Tel: (08370) 13440, 13445. Chief Exec.: Wim Wigt.  
**Labels:** (Owned) Timeless; (distributed—not licensed) Black Saint (Italy), ENJA (Germany), Horo (Italy), Steeplechase (Denmark), jazz labels.  
 Int'l rep.: France (Musica), Germany (Bellaphon), Italy (Hi-Fi & Rec. Centre), UK (Jazz Servs. Unlimited), USA (Record People).  
 Wing, see Phonogram Int'l.

● music publishers

Abri Music, see Veronica.  
 Action BV, see Anagon.  
 Actueel NV (Eds.), Bean 17, Haarlem. Tel: (023) 31-77-73.  
**Affiliate:** Blow Music.  
 Int'l firms represented: Altus (Germany), Capriole (Germany), Ho-Bel (Belgium), Literatoon (Germany), Montana (Germany), Wiener Boheme (Germany).  
 Akela Music, see Universal Songs.  
 Altona BV (Ed.), see Intersong-Basart.  
 Anagon Music Publ'ns BV, Tulpenkade 1, Haarlem. Tel: (023) 31-79-40. Telex: 41257. Mng. Dir.: Peter Schoonhoven.  
**Affiliates:** Action BV, Avion Music, Bingo Music, Blue Tulip Music, Clover Music, Delta Music, Freetone Music BV, Kayak Songs, Lux Songs, MCR Publ'g, Mahjonicks Music, Master Songs, Negrum Music, Opus Music, Seagull Music, Shark Music, Sunshower Music, Tupo Music.  
 Int'l firms represented: Alkatraz Corner (USA), Big Ben (UK), Big Heart (USA), Big Sky (USA), Bowling Green (USA), Walt Disney/Wonderland (USA), Dwarf (USA), ERM Int'l (UK), Al Gallico (USA), Garrett (USA), Good Time (USA), Heart's Delight (USA), Jackson (USA), Jobete (USA), Joyful Wisdom (USA), KPM (UK), Lady Casey (USA), Lucky Three (USA), Marsaint (USA), McDonald (USA), Melton (USA), Open Door (USA), Pink Floyd (UK), Queen (UK), Ram's Horn (USA), Robin (France), St. Anne's (UK), Salsoul (USA), Saturday (USA), Sheila (Jamaica), Tumbleweed (USA), Wizard (UK).  
 Int'l rep.: Worldwide (EMI).  
 Ananas, Flevolaan 41, Naarden. Tel: (02159) 4-62-68.  
**Chief Exec.:** John Brands.  
 Annie Bank, see Harman Zangerink.  
 April Music Holland BV, Stationsplein 82-84, Haarlem. Tel: (023) 32-05-25. Cable: COLRECORD. Telex: 41051. Gen. Mgr.: John J. Vis; Exec Mgr.: Bas Mul.  
**Affiliates:** Carnaby Music, Flevo Music, Jolio Music, Keytone Music, Lotus Publ'ns, Ed. Malando, Mantha Music, New Music Holland, Xmusic.  
 Int'l firms represented: April/Blackwood (worldwide), Assorted (USA), B. O'cult Songs (USA), Bellboy (USA), CBS Int'l (USA), Country Road (USA), Derringer (USA), Dickie Bird (USA), Early Morning (Canada), Emdee (USA), Ether (USA), Ethnic (USA), Flying Crown (USA), Fourth Floor (USA), Albert Hammond (USA), Hierophant (USA), Indaba (USA), Kamikazi (USA), Light (USA), Mische (USA), Mighty Three (USA), Mine (USA), Moose (Canada), Musical Frontiers (USA), Nicovys (USA), Petra (USA), Rocket (UK), Silver Stead (USA), Strong Arm (USA), Tunes Fish (USA), Jeff Wayne (UK), Winter Blues (USA).  
 Int'l rep.: Worldwide (April/Blackwood).  
 Arabella Benelux (Eds.) CV, Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43897. Mng. Dir.: Wim Schipper; Gen. Mgr.: Coes van Zijveld.  
**Branch:** Haarlem, Arabella Benelux BV, Kenaustr. 1. Tel: (023) 31-92-90. Telex: 41385.  
**Affiliated firm:** Intermusic BV.  
**Affiliate:** Ed. Marbella.  
 Int'l firms represented: Arabella (France, Germany, Spain, USA), Virgin (UK).  
 Int'l rep.: France, Germany, Spain (all Arabella).  
 Ars Nova (Muziekuitgeverij), Oostingel 92, Goes. Tel: (01100) 1-68-18.  
 Artemis Muziekuitgeverij BV, Gerrit van der Veenlaan 4, Baarn. Tel: (02154) 1-95-99, 1-66-83. Cable: MUZARTEM. Telex: 43400. Pres.: Heinz T. Voigt; Gen. Mgr.: A. Smit.  
**Affiliate:** Intersong Muziekuitgeverij BV.  
 Int'l firms represented: Andustin, Avrus, Roy Ayers, Balloon, Barron, Blue Gum, Bob-Cor, Bregman Vocco & Conn, Broken Arrow, Bushka, CAM, Caesar's, Canopy, Carlin, Ian Carr, Charlotte, Crited, Damont, Davray, Dijon, Double Trouble, Dynstone, Elvis, Fairfield, Fifth Star, Five West, Four Knights, Fuse, Geta-way, Giving Room, Golo, Good Morning, Goshen Road, Guerilla, Hazy, Leon Henry, Hill & Range, Hudson Bay, Ilza, Irod, Island, Jader, Kaleidoscope, Kasak, Kenya, Kolob, Jeff Lynne, Marson, Martin-Coulter, Matragun, Mayday, Midland, Joni Mitchell, Mooncrest, Pickwick Int'l, Pocket Full of Tunes, Phonopub/Polypub, RSO, Razzle Dazzle, Rockhopper, Ru-Da, Ryan, Silver Fiddle, Siquomb, Sky Forest, Stanyan group, Staysall, Sweet Th, Ten Soul, Ten East, Thin Ice, Third Story, Time, Tito, Tone (Babe Ruth), Trio, Triple Tree, TuneSmith, 20th Century, White Haven, Roy Wood, Xanadu Xonga, Yellow Dog.  
 Int'l rep.: (USA) Jules Kurz.

Int'l affiliates: (See Intersong Int'l, Germany).  
 (Also see Artemis, UK).  
 Associated Artists Int'l, Postbox 37, Piet Heinstr. 4, Maarsse. Tel: (03845) 22-78. Dir.: Joop Gerrits; Gen. Mgr.: Anita Barry.  
**Affiliates:** Baltic PvbA, Deutsches Schlagerfestival Musik, Hilversum Happy Music, Hilversum Promo Music, Intermedial, Munich Music BV, Television & Film Music Holland, Virgo Music.  
 Int'l firms represented: Baltic, Eurovox, Intervox, Start (all Belgium); Lemmel (UK).  
 Int'l rep.: Australia (To the Point Control), Japan (Sherry-Up).  
 Avion Music, see Anagon.  
 B A S F Nederland BV, PO Box 1019, Kadest. 1, Arnhem. Tel: (085) 71-71-71. Telex: 45111. Pres.: R.A.W. Sli-chter; Prof. Mgr.: E. Boom.  
 B B Music, see Dutchy.  
 B V P-Music, PO Box 181, Hilversum. Tel: (02150) 1-59-53.  
 Gen. Mgr.: Hans Pieters Jr.  
 Baltic PvbA, see Associated Artists.  
 Basart (Les Ed. Int'l) BV, see Intersong-Basart.  
 Beechnut Music, see Veronica.  
 Behind the Dikes Music, Koningsnneweg 49, Hilversum. Tel: (02150) 1-54-53. Cable: WEARC. Mng. Dir.: Ben Bunders.  
 Int'l firm represented: Tim Moore (USA).  
 Belinda (Amsterdam) BV, see Intersong-Basart.  
 Belwin-Mills Holland BV, Oranje Nassaulaan 25, Amsterdam. Tel: (020) 79-70-47, 79-83-48. Cable: UNISONG. Mng. Dirs.: Wim Landman, Cyril Gee; Mgr.: Wim Landman.  
**Home office:** USA.  
 Int'l firms represented: Belwin-Mills (UK, USA).  
 Benelux Music, see Tioroff.  
 Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-68-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Jacquie Hoels.  
**Affiliates:** Kirshner Benelux, Metro Muziek, Eds. Tempo, Washington Music.  
 Int'l firms represented: Clown (Belgium), Discoton (Germany), Gnome (Belgium), Pepper (UK), Rex (Germany), Start (Belgium), Stasny (USA), Ufaton (Germany).  
 Big Shot Music, see PRP Int'l Music.  
 Binah Music, see Veronica.  
 Bingo Music, see Anagon.  
 Bird's Music, see Dutchy.  
 Blow Music, see Actueel.  
 Blueball Music, see Veronica.  
 Blue City Music, see Veronica.  
 Blue Tulip Music, see Anagon.  
 Bospel Music BV, see Dutchy.  
 Boy Scout Music, see Veronica.  
 Broekmans & Van Poppel, Van Beerlestr. 92-94, Amsterdam. Tel: (020) 72-80-84, 79-65-75, 79-61-28. Pres.: G. Ganzinotti; Sales Mgr.: P.J.A. Ganzinotti.  
 Int'l firms represented: Chester (UK), Forsyth Bros. (UK), Kultura (Hungary), Russian State Music (USSR), Warren & Philips (UK).  
 Int'l rep.: USA (Peters).  
 Brother Publ'g Co., Leidesgracht 49, Amsterdam 1013. Tel: (020) 23-90-47. Telex: (844) 11209.  
**Home office:** USA.  
 Budde-Basart BV, see Intersong-Basart.  
 Buschmann, E. Meyeerlaan 46, Utrecht. Tel: (030) 93-68-30.  
 Carnaby Music, see April.  
 Chappell & Co. Holland BV, 41 Flevolaan, Naarden. Tel: (02159) 4-62-68. Mgr.: Jan De Winter.  
 Clover Music, see Anagon.  
 Connelly Basart BV, see Intersong-Basart.  
 Continental Sound, PO Box 81065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Dir.: Leen La Riviere.  
 Creighton Musicology-Musica Antiqua, Lassaulaan 45, Bithoven. Tel: (030) 78-37-14. Cable: MUSICANT.  
 Dali Press Studios BV, Leeuwenstr. 55, Hilversum. Tel: (02150) 1-46-50. Mng. Dir.: G.T.J. Hauer; Int'l Mgr.: Ralph de Waard van Gulik.  
 Dayglow, see New Dayglow.  
 Delta Music, see Anagon.  
 Dennis Music, PO Box 585, Hilversum. Tel: (02150) 1-27-61; (Beginning Oct. 1977) Paestebloekstr. 11/13, B3600 Genk. Tel: (011) 35-02-21. Telex: 33071. Owner: Willem Bosheck; Gen. Mgr.: Ronny Bosheck van der Laan.  
 Int'l firms represented: Azahar (Spain), Boosey & Hawkes (UK), Caramba (Italy), Creusound (France), Dugal (Spain), Emihance (France), Magellan (France), Mondiphone (France), Neuilly (France), Ring (Germany), Selected Sound (Germany), Storzando (France), Sirocco (France), Top 2000 (France), Josef Weinberger (UK).  
 Int'l rep.: France (Storzando), Spain (Azahar), (UK) (Reclico).  
 Deutsches Schlagerfestival Musik, see Associated Artists.  
 Dirty River Prod'ns, Utrechtseweg 10a, Hilversum. Tel: (035) 4-03-34. Mng. Dir.: Ferry Wienneke.  
 Dreissen-Basart NV, see Tioroff.  
 Dutch Rec. Centre Ltd., Oudegracht 305, Utrecht. Tel: (030) 31-20-51.  
 Dutchy Publ'g BV, Pampuslaan 45, Weesp. Tel: (02940) 1-00-00, 1-53-21. Cable: RECMUS. Telex: 14409.  
**Affiliates:** BB Music, Bird's Music, Bospel Music BV, Gorilla Music, Kartner Songs, Kassner Holland BV, Motorion NV, New Entry Music, Ed. Gerard Tournier BV, Vabo Music.  
 Int'l firms represented: AMI (France), Bens (Belgium), Chrysalis (UK), Creole (UK), Diamond (UK), Fonior (Belgium), Grande Avenue (France), Kassner (UK), Klaus Lorenzen (Germany), Sutton-Miller (USA).  
 E & E Music, PO Box 1525, Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen.  
**Affiliated firm:** PRP Int'l Music Publ'g.  
 E M I - E A Publ'g, Tulpenkade 1, Haarlem. Tel: (023) 31-95-18. Telex: 41902. Mng. Dir.: R.R. Kruijze; Gen. Mgr.: J. Wais.  
 Essex Muziek Holland BV (BUMA), Oranje Nassaulaan 25, Amsterdam. Tel: (020) 79-70-47, 79-83-48. Gen. Mgr.: Wim Landman; Prof. Mgr.: Bram Keizer.



Home office: England.  
**Int'l firms represented:** Essex group (UK), TRO (USA).  
 Flevo Music, see April.  
 Franthea Music, see Miller.  
 Freetone Music BV, see Anagon.  
 G M I Music, see Universal.  
 Gaba Music, see Intersong-Basart.  
 Global Holland BV (Eds.), see Intermusic.  
 Gorrilla Music, see Dutchy.  
 Halifax Music, Flavolaan 41. Naarden. Tel: (02159) 4-62-66. Telex: 43191. Gen. Mgrs.: Ton van den Bremer, Frans de Wit.  
**Affiliate:** Jungle Music.  
 Harlekijn Music, see New Dayglow.  
 Hees BV, Choorstr. 1-3-7 Delft. Tel: (015) 12-41-83.  
 Hilversum Happy Music, see Associated Artists.  
 Hilversum Promo. Music, see Associated Artists.  
 Holland Music BV (Peer-Southern Org.), Larenseweg 159. Hilversum 1221 CL. Tel: (035) 3-12-14.  
**Int'l firm represented:** Peer-Southern (worldwide).  
 I F O Music, see PRP Int'l Music.  
 Intermelodie, see Associated Artists.  
 Intermusic BV, Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43897. Mng. Dir.: Cees van Zijveld.  
**Int'l branches:** Belgium, England, Germany, USA.  
**Affiliated firm:** Eds. Arabella Benelux CV.  
**Affiliates:** Eds. Global Holland BV, Morgan Music Benelux, Ol' Music, R & R Music.  
**Int'l firms represented:** Global Holland group:—Altus, Carrera, Fanfare, Global, Morgan (all Germany); Intermusic group—Audio (Germany); Batt, Bees Knees, Carmen, Christabel, Geoff Gill, Honey Bee, Leo, Winsak (all UK); Music group—In Music, Mr. Sam, Morgan (all UK).  
**Int'l rep.:** France, Germany, Spain (all Arabella).  
 Intersong-Basart Publ'g Group BV, PO Box 338, Flavolaan 41, Naarden. Tel: (02159) 4-62-66. Cable: EDITORAS. Telex: 43191. Pres.: Guus Jansen Jr.; Gen. Mgr.: John Brands.  
**Affiliates:** Ed. Altona BV, Les Ed. Int'l Basart BV, Belinda (Amsterdam) BV, Budde-Basart BV, Connelly Basart BV, Gaba Music, Leeds Muziek Holland BV, MAM Music Publ'g BV, MCA Holland BV, Palace Music Holland BV, Radio Music Nederland BV, A. Schroeder-Music (Holland) Basart BV group, Sikorski Basart, Sparta Holland BV.  
**Int'l firms represented:** Aberbach, Bourne, Burlington, Carlin, Hill & Range, Dick James, Edward B. Marks, Robbins, Shelby Singleton, Tree, Warner Bros.  
 Intersong Muziekuitgeverij BV, see Artemis.  
 Jolo Music, see April.  
 Jungle Music, see Halifax.  
 Kartner Songs, see Dutchy.  
 Kassner Holland BV, see Dutchy.  
 Kayak Songs, see Anagon.  
 Keytone Music, see April.  
 Peter King Music, see PRP.  
 Kirshner Benelux, see Benelux.  
 Klavarskribo, PO Box 39, Benedenrijweg 355, Ridderkerk. Tel: (01804) 1-23-39. Pres.: C. Pot; Gen. Mgr.: C. Kooyman.  
**Int'l rep.:** UK (Klavarskribo Institute).  
 Kluger Holland, Meander 967, Amstelveen. Tel: (020) 45-88-87, 41-19-78. Telex: 41155. Gen. Mgr.: Gerda Fellemann.  
**Int'l firms represented:** IMC—World cos.; Ramco—Bleu Blanc Rouge, Jean Kluger; Screen Gems—Ranbach, Screen Gems (UK, USA); Acuff-Rose (USA); Raoul Breton (France); Bull Penn/Perren Vibes (USA), CTI (USA), Heavy (USA), House of Gold (USA), Ben Peters (USA), Pi-Gem (USA), RKM (Belgium), Paul Simon (USA); Sugarmusic (Italy).  
 Krips Muziek, Thorbeckelaan 71, The Hague. Tel: (070) 68-96-55. Pres.: P.H. de Slegte.  
**Affiliates:** J.J. Lispet, Musico, XYZ.  
**Int'l firms represented:** Apollo (Germany), Holzschuh (Germany), Le Mediator (France), Preissler (Germany), Ragotsky (Germany), Wild (Switzerland).  
 Ladyvon Music, De Wittenkade 118, Amsterdam 1014. Tel: (020) 18-71-38.  
**Affiliate:** Weekend Music Int'l.  
 Leeds Muziek Holland BV, see Intersong-Basart.  
 W. F. Lichtenauer, Kruisplein 44, Rotterdam. Tel: (010) 11-82-53.  
 J. J. Lispet, see Krips.  
 Lim Eds., see Mill.  
 Lotus Publ'ns, see April.  
 Lunar Music, see Veronica.  
 Lux Songs, see Anagon.  
 M A M Music Publ'g BV, see Intersong-Basart.  
 M C A Holland BV, see Intersong-Basart.  
 M C R Publ'g, Tulpenkade 1, Haarlem, Chief Exec.: F.D.S. Sinnighe Damste; Gen. Mgr.: Peter Schoonhoven.  
**Affiliated firm:** Anagon Music Publ'rs BV.  
**Int'l firm represented:** Art (UK).  
**Int'l rep.:** Switzerland (Intermusic).  
 Mahjonicks Music, see Anagon.  
 Malando (Ed.), see April.  
 Marbella (Ed.), see Arabella.  
 Martha Music, see April.  
 Charles Martin Music, A.J. Ernststr. 9, Amsterdam 1083 GP. Tel: (020) 42-92-88. Cable: SYLVAINSSHOW. Dir.: Sylvain J. de Haas; Gen. Mgr.: Erna de Haas.  
 Master Songs, see Anagon.  
 Mata Hari Music, see Universal Songs.  
 Melodia Muziekuitgaven, Amstel 52, Amsterdam C. Tel: (020) 23-08-00; (02150) 4-81-04. Pres.: Cor Smit Jr.; Sales Mgr.: Wim Eweg.  
 Meteorion NV, see Dutchy.  
 Metro Muziek, see Benelux Music Inds.  
 Miller Music, Sparjaardslaan 33, Leeuwarden. Tel: (05100) 2-01-94, 2-45-22. Pres.: Wobbe van Seijen.  
**Affiliate:** Franca Music.  
 Mill Music/Lim Eds., De Rijklaan 1, Hilversum. Tel: (02150) 4-01-10. Telex: 43826. Mng. Dir.: Jan Rietman; Dir.: Eddy Becker.  
 Minus Music, see Universal.  
 Mirasongs, see Universal.  
 Molenaar's Muziekcentrale NV, Industrieweg 23, Worm-

erveer. Tel: (075) 28-68-59. Pres.: Jan Molenaar; Gen. Mgr.: Bob Molenaar.  
**Int'l firms represented:** Sam Fox (USA), Hal Leonard (USA), Martin (France), Volkwein (USA).  
**Int'l reps.:** Australia (Palings), Denmark (Hansen), France (Martin), Japan (Academia), Luxembourg (Pierre Wagner), New Zealand (Colliers), Norway (Tonika), Sweden (Sven Larsen), UK (Novello).  
 Moonbase Music, see PRP Int'l & West World.  
 Moonshine Music, see Universal Songs.  
 Morgan Music Benelux, see Intermusic.  
 Munich Music BV, see Associated Artists.  
 Musico, see Krips.  
 Nada Music BV, see New Dayglow.  
 Negrum Music, see Anagon.  
 New Dayglow BV, Alexanderlaan 2, Hilversum. Tel: (035) 5-78-41. Telex: 43956. Mng. Dir.: Willem van Kooten; Prof. Mgr.: Carl Bolger.  
**Affiliates:** Dayglow, Harlekijn Music, Nada Music BV, Snamyook Music, Tripper Music.  
**Int'l firms represented:** ATV (UK, USA), Back Road (USA), Barn (UK), Broken Bird (USA), Bron (UK), Fourth Floor (USA), GTO (UK), Gambi (USA), Ganga (UK), Guerilla (USA), Island (UK, USA), Jasperilla (USA), Jonalco (UK), Laurel Canyon (USA), Levine & Brown (USA), Macaulay (UK), No Exit (USA), Panache (UK), Prophet (USA), RAM (UK), Sailor (USA), Shelter (USA), Skyhill (USA), State (UK), Stonebridge (USA).  
**Int'l rep.:** Belgium, Luxembourg (both Hans Kusters). (SEE ADVERTISEMENT)  
 New Entry Music—Gen. Mgr.: Marc de Raaff; Admin. Mgr.: Frans Erkelens—see Dutchy.  
 New Music Holland, see April.  
 Octave Music, see Universal.  
 Ol' Music, see Intermusic.  
 Opus Music, see Anagon.  
 P R P Int'l Music Publ'g, PO Box 3524, Amsterdam. Tel: (020) 93-62-49.  
**Affiliates:** Big Shot Music, E&E Music, IFO Music, Peter King Music, Moonbase Music, Peter Rensen Music, Showunie Music, West World Music, Zen Music.  
 Palace Music Holland BV, see Intersong-Basart.  
 Panda Prod'ns, Laan van Rijckevorsel 35, Lisse.  
 Parrot Music, see Universal Songs.  
 Pascale Music, see Universal.  
 Piq Paq Music, see Power-Music.  
 Planet Music, see Veronica.  
 Power-Music, Helfthouvel 85-87, den Bosch. Tel: (073) 14-58-01, 13-83-52. Gen. Mgr.: Mike Vincent.  
**Affiliate:** Piq Paq Music.  
 R & R Music, see Intermusic.  
 Radio Music Nederland BV, see Intersong-Basart.  
 Ready Music, see Universal.  
 Red Carnation Music, see Veronica.  
 Peter Rensen Music, see PRP Int'l Music.  
 Rick's Music, see Veronica.  
 Ring Eds. (CV), Orchideestr. 19a, Hilversum. Tel: (02150) 4-38-41. Editorial Admin'r: Nettie Kolb; Gen. Mgr.: Theo de Vos.  
 A. Schroeder Music (Holland) Basart BV, see Intersong-Basart.  
 Seagull Music, see Anagon.  
 Shark Music, see Anagon.  
 Showunie Music, see PRP Int'l Music.  
 Sight & Sound Int'l Inc., J. Kuhnaustr. 10, Waalwijk. (04160) 3-74-21. Dir.: Jan DeGraaf.  
 Sikorski Basart, see Intersong-Basart.  
 Snamyook Music, see New Dayglow.  
 Solo Music, Stationstr. 87, Deurne NB. Tel: (04930) 25-43. Dir. & Gen. Mgr.: Wim Berkers.  
 Sparta Holland BV, see Intersong-Basart.  
 S. Spiero, Kerkr. 19, 's-Hertogenbosch.  
 Sunshower Music, see Anagon.  
 Tee Set Music, see Veronica.  
 Television & Film Music Holland, see Associated Artists.  
 Tempo (Eds.), see Benelux Music Inds.  
 Tierloff-Muziekcentrale, Markt 90-92, Roosendaal. Tel: (01650) 4-12-55. Pres.: A.W.H. Vergouwen; Gen. Mgr.: A. Hector.  
**Affiliates:** Benelux Music, Dreissen-Basart NV.  
**Int'l firms represented:** Andel (Belgium), Georg Bauer (Germany), Champel (France), Musica (Belgium), Rubank (USA), Emil Ruh (Switzerland), Rundel (Germany).  
**Int'l reps.:** Belgium (Gasp), France (Champel), Norway (Tonika), Sweden (Tonika in Norway), Switzerland (Emil Ruh), USA (Elkan).  
 Timeless Music BV, Herfstlaan 22, Heemstede.  
 Gerard Tournier BV (Ed.), see Dutchy.  
 Tripper Music, see New Dayglow.  
 Tupu Music, see Anagon.  
 Twinkle Stars, PO Box 341, Schaloenstr. 36, Sittard. Tel: (04490) B3-23. Mgr.: Rudolph de Nijs.  
**Int'l firms represented:** BFC (Germany), Interbeat (Italy), Mersey (Germany).  
 Unimill Music, see Universal.  
 Unisong Prod'ns, see Universal Songs.  
 United Artists Music Nederland BV, see Veronica.  
 Universal Songs BV (BUMA), Oranje Nassalaan 25, Amsterdam 9. Tel: (020) 79-70-47, 79-63-48. Cable: UNISONG. Telex: 14622. Mng. Dir.: Wim Landman; Prof. Mgr.: Bram Keizer.  
**Affiliates:** Akela Music, GMI Music, Mata Hari Music, Minus Music, Mirasong's, Moonshine Music, Octave Music, Parrot Music, Pascale Music, Ready Music, Unimill Music, Unisong Prod'ns.  
**Int'l firms represented:** Blue Echo (USA), Blue Melody (USA), Fred Bock (USA), Braintree (USA), British Lion (UK), Chinnichop/RAK (UK), Deep Purple (UK), Dunbar (USA), 57th Street Entertainment (USA), GH (UK), Gaiher (USA), Gentry (USA), Hamblen (USA), Heathside (UK), Jack (USA), Jando (USA), Lady Jane (USA), Latter Rain (USA), Lexicon (USA), Ivan Mogull (USA), Morning (Canada), New Pax (USA), Nimbus 9 (Canada), Northern Songs (UK), Paragon (USA), Angel Parker (UK), Porchester (USA), Purple (UK), Quarry (UK), RAK (UK), RCA (worldwide), Rodeheaver (USA), Rondor (UK, USA), Shertyn/ Kimilyn (USA), Sunbury (UK, USA), Tembo (UK), 20th Century (USA), Woodwater (Jamaica), Word (UK, USA), Lawrence Wright (UK). (SEE ADVERTISEMENT)

Vabo Music, see Dutchy.  
 Van Dam Music Co., Gen. Vetterstr. 66, Amsterdam. Tel: (020) 22-75-18. Owner: Albert Van Dam.  
 Van Leest (Muziekhandel) BV, Tramstr. 21 bis, Eindhoven. Tel: (040) 2-34-41.  
 Van Rossum Utrecht, see Herman Zengerink.  
 Van Teeseling Muziekuitgeverij, Bredestr. 138, Nijmegen. Tel: (080) 77-04-50.  
 Veronica Music Eds. BV, PO Box 300, Oude Enghweg 24, Hilversum 1200 AH. Tel: (035) 1-46-48. Telex: 43498. Gen. Mgr.: Charles Ritton.  
**Affiliates:** Abri Music, Beechnut Music, Binah Music, Blueball Music, Boy Scout Music, Lunar Music, Red Carnation Music, Witch Music.  
**Administered firms:** Blue City Music, Planet Music, Rick's Music, Tee Set Music, United Artists Music Nederland BV.  
**Int'l firms represented:** Arista (USA), Black Sheep (UK), Careers (USA), Everblue (UK), Kongrida (UK), Manticore (UK), Ricordi (Italy), Slik (UK), Sonet (Sweden), Venice (USA).  
 Virgo Music, see Associated Artists.  
 Washington Music, see Benelux Music Inds.  
 Weekend Music Int'l, see Ladyvon.  
 West World Music, PO Box 633, Amsterdam. Gen. Mgr.: Peter Rensen. Tel: (020) 93-62-49.  
**Affiliated firm:** PRP Int'l Music Publ'g.  
**Affiliate:** Moonbase Music.  
 Witch Music, see Veronica.  
 X Y Z, see Krips.  
 Xmusic, see April.  
 Herman Zengerink (Muziekuitgeverij), Anna Vonderstr. 11, Amsterdam 1013. Tel: (020) 12-73-88.  
**Affiliates:** Annie Bank, Van Rossum Utrecht.  
**Int'l firms represented:** Carrara (Italy), Edelweiss (Belgium), Paulus (Switzerland).  
 Zen Music, see PRP Int'l.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A N O U K (The General Dutch Org. for Performing Musicians), PO Box 8110, Amsterdam. Tel: (020) 13-46-26.  
 Amsterdam Arts Council, Town Hall, Rm. 133, O.Z. Voorburgwal 199, Amsterdam.  
 C C G C (Foundation for Collective Gramophone Rec. Promo.), Oosteinde 23, Amsterdam. Tel: (020) 24-10-32.  
 Conamus (Foundation), Marius Bauerstr. 30, Amsterdam 1017. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg; Ass't Mgr.: Yvonne Andre.  
 Donemus (Foundation) (Documentation of Netherlands Music), Jacob Obrechtstr. 51, Amsterdam NZ. Tel: (020) 72-24-32. Contact: F.A. Hoyte Goudsmit.  
 Dutch Nat'l Group of IFPI, see NVPI.  
 Gaudeamus Foundation (Promotion of Contemporary Music), PO Box 30, Bilthoven 5. Tel: (0103130) 78-70-33.  
 Genootschap van Nederlandse Componisten (Society of Dutch Composers), Marius Bauerstr. 30, Amsterdam. Tel: (0103120) 73-72-18.  
 Jeugd en Muziek (Youth & Music), Roemer Visscherstr. 42, Amsterdam-W. Tel: (020) 16-37-01, 16-43-54.  
 Koninklijke Nederlandse Toonkunstenaars Vereniging (Royal Netherlands Musicians' Society), Vonderstr. 66, Amsterdam.  
 Music Papers Ass'n & Music Dealers Org., PO Box 338, Bussum. Tel: (02159) 4-62-66.  
 N T B, Herengracht 163, Amsterdam. Tel: (020) 23-03-47.  
 N V G D (Ned Vereniging van Grammofoon Detailhandelaren), PO Box 5259, Roelof Hartplein 23, Amsterdam. Tel: 79-04-42, 79-15-11.  
 N V P I (Nederlandse Vereniging van Producenten en Importeurs van Beelden Geluidsdragers) (Dutch Nat'l Group of IFPI), PO Box 7000, Amsteldijk 166, Amsterdam. Tel: (020) 44-41-29. Mng. Dir.: Leo Boudewijns.  
 National Disc Jockey Org., PO Box 633, Amsterdam. Tel: (020) 93-62-49.  
 Nederlandse Bond van Piano & Orgelhandelaren & Fabrikanten (Piano Makers & Retailers Org.), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.  
 Nederlandse Omroep Stichting (Radio & TV), PO Box 10, Hilversum. Tel: (010312150) 8-11-10.  
 Nederlandse Vereniging van Grammofoonplatenhandelaren (Record Retailers' Ass'n), PO Box 5259, Roelof Hartplein 23, Amsterdam. Tel: (020) 79-15-11, 79-04-42.  
 Nederlandse Vereniging van Uitgevers van Lichte Muziek (Dutch Ass'n of Publ'rs of Popular Music), Amstel 52, Amsterdam. Tel: (020) 23-88-00. Sec'y: C. Smit Jr.  
 Nederlandse Vereniging voor Grammofoonplaten Importeurs & Fabrikanten, see NVPI.  
 Netherlands Committee of the International Music Council, Queekhoven, Zandpad 39, Breukelen. Tel: (03462) 15-62.  
 Stichting CAP (Commercial Activities), PO Box 5259, Roelof Hartplein 23, Amsterdam. Tel: (020) 79-15-11, 79-04-42.  
 Stichting Contactorgaan Electronische Muziek (Contact Centre Foundation for Electronic Music), PO Box 30, Bilthoven 5. Tel: (0103130) 78-70-33.  
 Stichting Nationale Platenbon (NBGD), Distributor of Record-Gift-System, PO Box 5259, Roelof Hartplein 23, Amsterdam. Tel: (020) 79-15-11, 79-04-42.  
 Trade Union of Composers & Lyricwriters, Jacob Obrechtstr. 51, Amsterdam. Tel: (020) 79-21-52.  
 Vereniging van Muziekhandelaren & -Uitgevers in Nederland (Dutch Music Retailers & Music Publ'rs Ass'n), Amstel 52, Amsterdam. Tel: (020) 23-88-00. Sec'y: C. Smit Jr.  
 Vereniging van Muziekinstrumentenhandelaren (Retailers of Musical Instruments Org.), Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.

Vereniging voor Nederlandse Muziekgeschiedenis (Society for Dutch Musical History), Steenvoordelaan 94, Rijswijk ZH. Tel: (070) 94-34-43.

**DESIGN & ARTWORK**

Basis Reclame BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-79-95. Telex: 16604. Mng. Dir.: Harry van den Berg.

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

C B S Grammofoonplaten BV, Dept. of Mfg. Opns., Nijverheidsweg 30-36, Haarlem. Tel: (023) 31-92-50. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens.

Continental Sound, PO Box 81065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Dir.: Leen La Riviere; Gen. Mgr.: Mr. Zwart; Sales Mgr.: Hans v.d. Kleij.

Evan Durlacher Audio-Visual Prod'ns. Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60.

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen; Sales Mgr.: E. Damsteeg. E M I-Bovema BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: Roel R. Kruize.

Nederlandse Normaal Drukkerij BV, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 47950.

Polydor BV, Verrijn Stuaatlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Hans van der Broek; Mktg. Mgr.: Bob Spits.

Ring Workshop BV, Orchideestr. 19a, Hilversum. Tel: (02150) 4-38-41. Mng. Dir.: Niek Lucas; Gen. Mgr.: Theo de Vos; Sales Mgr.: George Nissen; D&A Dept. Head: Letty Annokke.

Universe Prod'ns, Spaarnderslaan 33, Leeuwarden. Tel: (05100) 2-01-94. Pres.: Wobbe van Seijen.

**LICENSING ORGANIZATIONS, MUSIC**

B U M A, Marius Bauerstr. 30, Amsterdam 1062 AR. Tel: (020) 15-68-22. (Performing rights only)

S T E M R A, Marius Bauerstr. 30, Amsterdam 1062 AR. Tel: (020) 15-68-22. (Mechanical rights only)

Vereniging Het Bureau voor Muziek-Auteursrecht (Composers' Rights Society), Marius Bauerstr. 30, Amsterdam 1062 AR. Tel: (020) 15-68-22. Dir.: J.H. Verhagen. (Performing rights only)

**PLATING, PROCESSING & PRESSING PLANTS**

Algrammo, PO Box 7, Pettemerstr. 9, Alkmaar. Tel: (072) 2-23-33. (Pressing only)

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

C B S Grammofoonplaten BV, Dept. of Mfg. Opns., Nijverheidsweg 30-36, Haarlem. Tel: (023) 31-92-50. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens.

Cruquius BV, Blikersvaartweg 45, Heemstede. Tel: (023) 28-25-12/23-53. Telex: 41392. Gen. Mgr.: Rien Duisterhof.

Dureco BV, Pampuslaan 45, Weesp. Tel: (2940) 1-53-21. Cable: RECMUS. Telex: 14409.

E M I-Holland Produktie BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80.

Sonopresse BV, PO Box 751, Stuwadoorstr. 106, Rotterdam. Tel: (010) 84-47-10, 84-86-47. Telex: 28862. Mng. Dir.: Leo Ritmeester. (Pressing only)

Sonorix BV, Spaarwouderstr. 72, Haarlem. Tel: (023) 32-10-15.

**PRINTERS & LITHOGRAPHERS**

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

Bruin BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-06-57. Telex: 16604. Pres.: Jaap Super; Sales Dir.: Harry van den Berg; Export Mgr.: Nic Niese.

C B S Grammofoonplaten BV, Dept. of Mfg. Opns., Nijverheidsweg 30-36, Haarlem. Tel: (023) 31-92-50. Cable: COLRECORD. Telex: 41538. Gen. Mgr.: Peter P. Bouwens.

E M I-Holland Produktie BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80.

Nederlandse Normaal Drukkerij BV, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 47950.

Arno van Orsouw BV, Oostenburgervoorstr. 71-73, Amsterdam. Tel: (020) 22-28-98; 25-21-13. Telex: 13442. Chief Exec.: Arno van Orsouw.

Polydor BV, Verrijn Stuaatlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Hans van der Broek; Mktg. Mgr.: Bob Spits.

**RECORD PROMOTION**

A K Prod'ns, Grunder 254, Bijlmermeer, Amsterdam. Tel: (020) 99-47-36, 98-38-47.

Paul Acket Agency BV, Prinsessegracht 3, The Hague. Tel: (070) 62-46-21.

Basis Reclame BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-79-95. Telex: 16604. Mng. Dir.: Harry van den Berg.

Black Snake Prod'ns, Schaepmanlaan 22, Bloemendaal 1542. Tel: (023) 37-65-83.

Louis Bolsius, PO Box 2052, Kapelmeesterlaan 339, Tilburg. Tel: (013) 55-19-08. Gen. Mgr.: Louis Bolsius.

Conamus (Foundation), Marius Bauerstr. 30, Amsterdam 17. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg; Ass't Mgr.: Yvonne Andre.

Continental Sound, PO Box 81065, Rotterdam. Tel: (010) 21-10-98, 21-48-28. Dir.: Leen La Riviere; Gen. Mgr.: Mr. Zwart; Sales Mgr.: Hans v.d. Kleij.

Cosmos Prod'ns, PO Box 250, Kerkrade. Tel: (04445) 37-59.

Disco-Serv., PO Box 3524, Amsterdam. Tel: (020) 93-62-49.

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen; Sales Mgr.: E. Damsteeg. Holland Produktion, PO Box 146, Oudenoord 101 bis/a, Utrecht. Tel: (030) 31-36-76.

Intermusic BV, Frederik van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Telex: 43897. Mng. Dir.: Cees van Zijtveld.

Joop Koekoek, Provincialeweg 47, Krommenie. Tel: (075) 21-50-21.

Han Kuiper Ent's., De Boelelaan 435, Amsterdam. Tel: (020) 42-93-96. Gen. Mgr.: Wim Johan Kuiper.

Lion Artists Mgmt. BV, Kerstant v/d. Bergelaan 38a, Rotterdam-Hillegersberg. Tel: (010) 22-52-22.

M C R Prod'ns BV, PO Box 438, Hooglandsweg 62, Amersfoort. Tel: (033) 2-34-01. Telex: 14065. Chief Exec.: F.D.S. Sinnighe Damste.

Mazel Poppress Agency, Wassenaarseweg 89, The Hague. Tel: (070) 24-87-30.

Misset-Amersfort NV, PO Box 26, Koningin Wilhelminalaan 12, Amersfort. Tel: (033) 3-45-14. Telex: 40762. Pres.: P.M. Fock; Sales Mgr.: Ben Vos.

Mojo Concerts BV, Voorstr. 13-A, Delft. Tel: (015) 12-19-80.

National Promoting System, PO Box 1035, Veerhuis 156, 1035 Leiden. Tel: (071) 12-61-75. Gen. Mgr.: Fred van Duuren; Sales Mgr.: Bob Tasseron; Promo: H.A. Cee.

Piq Paq Music Promo, Int'l, Helftheuvel 85-87, den Bosch. Tel: (073) 14-58-01. Telex: 50093. Gen. Mgr.: Mike Vincent.

Repam, PO Box 27, Coevorden. Tel: (05240) 37-79.

Ring Workshop BV, Orchideestr. 19a, Hilversum. Tel: (02150) 4-38-41. Mng. Dir.: Niek Lucas; Gen. Mgr.: Theo de Vos; Sales Mgr.: George Nissen.

Sylvain's Show Prod'ns, A.J. Ernststr. 9, Amsterdam 1083 GP. Tel: (020) 42-92-88. Dir.: Sylvain J. de Haas; Gen. Mgr.: Erna de Haas.

Topdog, Nieuwe Gracht, 49-51 Haarlem. Tel: (023) 32-26-70.

Twinkle Stars Prod'ns BV, PO Box 341, Schaaloenstr., Sittard. Tel: (04490) 83-23. Cable: MAASTRICHT. Gen. Mgr.: Rudolph de Nijis; Sales Mgr.: Roy Sinclair.

Universe Prod'ns, Spaarnderslaan 33, Leeuwarden. Tel: (05100) 2-01-94. Pres.: Wobbe van Seijen.

Aad van Holstein, PO Box 16198, The Hague 2500 BD; Handellaan 176, Naaldwijk 2671 VJ. Tel: (01740) 2-57-61.

Ben Vreeburg, Kometenlaan 12, De Bilt. Tel: (030) 76-27-55.

Wim Wigt Prod'ns, PO Box 201, Wageningen. Tel: (08370) 13440, 13445. Chief Exec.: Wim Wigt.

**TAPE CUSTOM DUPLICATORS**

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

C B S Grammofoonplaten BV, Mfg. Opns. Dept., 30-36 Nijverheidsweg, Haarlem. Tel: (023) 31-92-50. Cable: COLRECORD. Telex: 41538. Dir.: Peter P. Bouwens. Audio: Cassette.

E M I-Holland Produktie BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Cable: BOVEMA. Telex: 41257. Mng. Dir.: J. H. G. Vossen; Cassette Dept. Gen. Mgr.: W. M. Klinkenbijl.

Polydor BV, Verrijn Stuaatlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Hans van der Broek; Mktg. Mgr.: Bob Spits. Audio: Cassette.

Sonorix BV, PO Box 183, Zwanenburg. Tel: (02907) 25-53. Telex: 14065. Chief Exec.: M.C. Groeneveld. Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, van der Garde's Audio Studio's BV, De Wetstr. 10-12, Arnhem 6814 AP. Tel: (085) 22-91-23. Telex: 75037. Pres.: G. van der Garde; Sales Mgr.: A.P. Klok. Audio: Cassette.

**TAPE DUPLICATOR/MARKETERS**

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes.

Eriksound (Nederland) BV, Singel 104, Amsterdam. Tel: (020) 23-43-61.

**supplies**

**EMPTY CARTRIDGES, CASSETTES & REELS**

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen; Sales Mgr.: E. Damsteeg.

**ENVELOPES & MAILERS**

E & E Prod'ns, PO Box 1525, Amsterdam. Tel: (020) 93-62-49. Gen. Mgr.: Peter Rensen; Sales Mgr.: E. Damsteeg.

**JACKETS & SLEEVES LABELS**

Benelux Music Inds., PO Box 70, Uilenweg 38, Weert. Tel: (4950) 3-56-40. Telex: 51285. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman. (Jackets & sleeves only)

Bruin BV, Aris van Broekweg 10, Zaandam. Tel: (075) 16-06-57. Telex: 16604. Mng. Dir.: Jaap Super, Harry van den Berg; Export Mgr.: Nic Niese.

E M I-Holland Produktie BV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80.

Magnetronics BV, De Wetstr. 12, Arnhem 6814 AP. Tel: (085) 22-91-23. Dir.: Alfred van der Garde. (Labels only)

Nederlandse Normaal Drukkerij BV, Nijverheidsweg Noord 126-128, Amersfoort. Tel: (033) 3-16-64. Telex: 47950. (Jackets & sleeves only)

Arno van Orsouw Uitgeverij BV, Oostenburgervoorstr. 71-73, Amsterdam. Tel: (020) 22-28-98. Telex: 13442. Mng. Dir.: Arno van Orsouw.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde; Chief Eng.: Charles van Gattenburch.

Audio: Duplicators, loaders. Brand name: Telefunken.

Telefunken, see Audio Studio & Magnetronics. Unaword Corp., PO Box 6730, De Perponcherstr. 14, The Hague.

Home office: USA. Audio: Duplicating heads.

**TAPE, RAW & BLANK LOADED**

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Audio: 8-tr., cassette, open reel. Video: Blank—1" open reel, 3/4" cassette, 1/2" EIAJ open reel; raw—1" open reel, 3/4" cassette.

Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem. Tel: (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde; Chief Eng.: Charles van Gattenburch.

Audio: Cassette, open reel. Video: 1/2" EIAJ cartridge, 1/4" cassette.

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Telex: 18118. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems. (Blank only)

Audio: 8-tr., cassette.

**accessories manufacturers**

Ampex BV, Zamenhofdreef 65A, 2505 Utrecht. Tel: (030) 61-29-21. Telex: 47856. Mgr.: G.C.A. de Jong.

Product: Head cleaners & demagnetizers.

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Telex: 18118. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems.

Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Munich Recs. BV (VHB Munnikendam's Groothandel NV), Albertsweizerland 9, Bennekon. Tel: (08389) 67-77. Product: Needles.

Pico Recs., Ganzenhoef 28, Amsterdam. Tel: (020) 99-47-36. Dir.: Hans Down; Gen. Mgr.: Kees Kuiper; Sales Mgr.: Atma Ramchalaon.

Product: Record carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, needles.

Polydor BV, Verrijn Stuaatlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Hans van den Broek; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Bob Spits; Sales Mgr.: Jan Zandhuis.

Product: Record carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors.

Twinkle Stars Prod'ns BV, PO Box 341, Schaaloenstr. 36, Sittard. Tel: (04490) 83-23. Cable: MAASTRICHT. Gen. Mgr.: Rudolph de Nijis; Sales Mgr.: Roy Sinclair. Product: Record carrying & storage cases, leader tape.

**store fixtures & merchandising aids manufacturers**

Chairos BV, Mensinge 51, Amsterdam. Tel: (020) 44-13-77. Telex: 18118. Pres.: W.F. Harrems; Gen. Mgr.: Mrs. B. Harrems.

Product: Tape display racks.

Polydor BV, Verrijn Stuaatlaan 36, Rijswijk. Tel: (070) 90-76-00. Telex: 31481. Gen. Mgr.: Hans van den Broek; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Bob Spits; Sales Mgr.: Jan Zandhuis.

Product: Display racks.

**NEW ZEALAND**

Population: 3,148,000. Rate of exchange: \$1 (US) = 1.03 NZ dollar. Per capita income: \$2,590. Holidays: January 1, April 25 (Anzac Day), Good Friday, Easter Monday, June 5 (Queen's Birthday), October 25, December 25, 26.

**RECORDS:** Records, record blanks & pre-recorded media imported from USA: 1975—\$173,428. Records exported to USA: 1975—1,833 units, \$6,462.

**record & tape manufacturers / distributors / importers**

Angel, see EMI. Asylum, see WEA. Atco, see WEA. Atlantic, see WEA. Axis, see EMI. Bovema, see EMI. Capitol, see EMI. Columbia, see EMI.

Concorde Prod'ns, c/o Henry B. Norcross Ltd., PO Box 21-101, Henderson, Auckland (Distributor).

Delta Trading Co. Ltd., c/o Viking Sevenses Ltd., 5-9 Tory St., Wellington. Tel: 859-759. Cable: VIKSEVEN. Mng. Dir.: Murdoch Byron Riley; Sales Mgr.: Keith Southern. Labels: (Owned) Salem; (represented) Argo (UK), Candide (USA), Supraphon (Czechoslovakia), Turnabout (USA), Vox (USA).

Destiny, see Sacred.

Direction Dists., see Ponsoby Gramophone.

E M I (New Zealand) Ltd. (IFPI), PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Cable: EMIZED. Telex: 34-13. Mng. Dir.: Michael Wells; Mktg. Mgr.: J. Moss; Sales Mgr.: D. Boardman.

Branches: Auckland, PO Box 1931, 50 High St. Tel: 75-385. Telex: 2421—Christchurch, PO Box 10112, Phillipstown. Tel: 62-735. Telex: 4459. Mgr.: Kit Kingston.

Labels: (Owned) Angel, Axis, Bovema, Capitol, Columbia, EMI, Electrola, Encore, HMV, Harvest, Odeon, Pathe Marconi, Regal, Starline, Stateside, Studio 2, Toshiba; (licensed) Ace of Clubs (UK), Ace of Diamonds (UK), Amadeo, Apple, Arista, Beltona (UK), Brunswick (UK), Buena Vista, Chapter One, Classics for Pleasure (UK), Decca (UK), Deram (UK), Disneyland, Eclipse (UK), Emerald, Executive (UK), Fanfare (UK), Gordy (USA), Hi, Lamington (Australia), Laurie, London (USA), MAM, Magnet (UK), Melodiya, Motown (USA), Music for Pleasure (UK), Negrin (UK), Note (UK), Nut (UK), Power Exchange (UK), Private Stock, Purple, RAK, Rocket (UK), T. Rex, Target (UK), Threshold (UK), Waverly.

Electrola, see EMI.

Elektra, see WEA.

Encore, see EMI.

Festival Recs. (NZ) Ltd. (IFPI), 69 Carlton Gore Rd., Newmarket, Auckland 2. Tel: 33-885. Gen. Mgr.: Ray Porter; Sales Mgr.: Kevin Williams.

Home office: Australia.

Branch: Wellington, 6 Roxburgh St. Tel: 858-340. Mgr.: Knowles Hamilton.

Labels: (Owned) Festival, Interfusion; (licensed) A&M (USA), ATA (Australia), Ad-Rhythm (UK), Ariola-Eurodisc (Germany), Barclay (France), Blue Note (USA), Chrysalis (UK), Clarion (Australia), DJM (UK), Daffodil (Canada), Eurovox (Belgium), Fantasy (USA), Festival (worldwide), GNP Crescendo/Accent (USA), GRT (Canada), Good Ear (UK), Hispavox (Spain), Hot Wax (USA), Invictus (USA), Island (UK, USA), JMI (USA), King (Japan), Lantern (USA), Mainstream (USA), Milestone (USA), Monument (USA), Mushroom (Australia), Musicor (USA), Pinnacle (UK), Prestige (USA), Project 3 (USA), Ranwood (USA), Shelby Singleton group (USA), Shelter (USA), Spark (UK), Stanyan (USA), Steady (USA), Stereo Dimension group (USA), Sydney Thompson (UK), 20th Century (USA), United Artists (France, Germany, UK, USA), Viva (USA), Vogue (France), Wallis Original (USA).

Five Star, see Ode.

Fontana, see Phonogram.

H M V, see EMI.

Harvest, see EMI.

Hibiscus, see Reed Pacific.

Hoghton Hughes Ltd., see Music World.

Inn, see Innovation.

Innovation Ents. Ltd., PO Box 45-108, Te Atatu, Auckland B. Tel: 44-444. Mng. Dir.: Errol J. Peters; Gen. Mgr.: Ginny Peters; Sales Mgr.: Austin Roberts.

Labels: (Owned) Inn, Innovation; (licensed) Canary, E-Volve, Raven (all USA).

Int'l rep.: USA (E-Volve).

Interfusion, see Festival.

K-tel Int'l (New Zealand) Ltd., PO Box 2191, 246 Queen St., Auckland 1. Tel: 371-166. Gen. Mgr.: Diana Creighton.

Home office: USA.

Key, see Zodiac.

Kiddidisc, see Music World.

Kiwi, see Reed Pacific.

Levin Rec'g Studios, 209A Oxford St., Levin. Tel: 5-879. (Distributor as Record Dist'g Co. of New Zealand).

Labels: (Owned) Mark, Minex, Tala.

M G M, see Phonogram.

Mark, see Levin.

Mercury, see Phonogram.

Minex, see Levin.

G. W. Moore Ltd., PO Box 29012, Greenwood's Corner, Auckland.

Label: (Licensed) Singcord (USA).

Music World Ltd. (Hoghton Hughes Ltd.) (IFPI), PO Box 7134, Sydenham, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes; Sales Mgr.: R. Curry; Promos. Mgr.: Mrs. L. Jenkins.

Labels: (Owned) Kiddidisc, Music World, Tee Vee; (licensed) Albert Prod'ns (Australia), Arrowbats (UK), Beatt (UK), Charly (France, UK), Crest (Australia), Damont (UK), Dyna House (Australia), EMS (Australia), Ember (UK), Emerald (UK), Enterprise (UK), Everest (USA), Fable (Australia), GRT-Janus (USA), Galaxy (UK), Hansa (Germany), Hawk (Ireland), Image (Australia), Jupiter (Germany), Locomotive (France), Magnetic Video Corp. (USA), Multiple Sound (UK), Paradiso (USA), Peter Pan (USA), Pickwick Int'l (UK), Rediffusion (UK), Release (Ireland), Scepter (USA), Sonet (Sweden), Sportsdisc (UK), Summit (Australia), Sutton-Miller (USA), W&G (Australia), Wand (USA).

Int'l reps.: Australia (EMS, Image, W&G), Canada (Mark-Lin), Ireland (Hawk), USA (Magnetic Video).

Ode Rec. Co. Ltd. (IFPI), 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce.

Reg'l branch: Fiji.

Labels (Owned) Five Star, Ode, Sonet, Thyme; (licensed) Ariola-Eurodisc (Germany), EMI (Australia, Germany), Fable (Australia), Fidelity Sound (USA), Hanseatic (Germany), Lei, Satbel (South Africa), Stony Plain (Canada), Supraphon (Czechoslovakia), Vanguard (USA), Viti.

Int'l reps.: Australia (Fable, Spotlight, Vanguard), South Africa (Sweet William).

Odeon, see EMI.

Pathe Marconi, see EMI.

Peak, see Urilwin.

Phillips, see Phonogram.

Phonogram Ltd., Wexford Rd., Miramar, Wellington. Tel: 888-080. Telex: 3798. Mng. Dir.: J. Graham Broughton; Repertoire Mgr.: Gerry A. Beyering; Sales Mgr.: Stuart Rubin.

Labels: (Owned) Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (licensed) All Platinum (USA), BBC (UK), B&C (UK), Blue Sky (USA), Bronze (UK), Brut (USA), Buddha (USA), CBS (USA), Cadet (USA), Capricorn (USA), Caribou (USA), Charisma (UK), Checker (USA), Chess (USA), Columbia (USA), Dawn (UK), Douglas (USA), Ember (UK), Epic (USA), Event (USA), GRC (USA), GTO (UK), Golden Hour (UK), Haven (USA), Jolly Rogers (USA), Kama Sutra (USA), Karussell, Kirshner (USA), MCA (USA), Marble Arch (UK), Mooncrest (UK), Mums (USA), Pablo (USA), Philadelphia Int'l (USA), Pickwick (USA), Portrait (USA), Pye (UK), RSO (UK), Roulette (USA), Saga (UK), Salvation (USA), Phil Spector (USA), Spring (USA), TSO (USA), Three Brothers (USA), Track (UK), Trojan (UK), Windfall (USA).

Polydor, see Phonogram.

The Ponsoby Gramophone Rec. Co. Ltd. (formerly Direction Dists.), 112 Albert St., Auckland. Tel: 362-295. Cable: DIRECORD. Mng. Dir.: Guy D. Morris; Sales Mgr.: Chris Spencer-Inight.

Labels: (Owned) Ponsoby Gramophone; (licensed) CTI, Kudu, Lifesong (all USA).

Reader's Digest Ass'n (NZ) Ltd., 9 Falcon St., Parnell, Auckland 1. Tel: 70337. Cable: READIGEST. Rec. & Tape Dept. Mgr.: Keith N. Anderson.

Home office: USA.

Record Dist'g Co. of New Zealand—see Levin.

Reed Education, see Reed Pacific.

Reed Pacific Recs. Ltd., 182 Wakefield St., Wellington. Tel: 849-981. Cable: KIWI TONE. Mng. Dir.: Antony Vercoe.

Labels: (Owned) Hibiscus, Kiwi, Reed Education, Tartar; (represented) Admark (Australia), Folkways (USA), Kiddy Kassettes (UK), Manuiti (Tahiti), Melodiya (USSR), Oryx (UK).

Int'l reps.: Australia (Crest), Fiji (SMI), Singapore (David's Corp.), UK (Discurio, Free Reed, Kiddy Kassettes, Oryx), USA (Musical Heritage Society, Waikiki).

Regal, see EMI.

Reprise, see WEA.

Sacred Recs. (NZ) Ltd. (IFPI), The Mall, Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: Peter R. Harris; Sales Mgr.: Gary Aiken.

Labels: (Owned) Destiny, Sacred; (licensed) Canaan (USA), Good News (USA), Light (USA), Messianic (USA), Myrrh (USA), New Pax (USA), Paragon (USA), Sacred (USA), Seed (USA), Solid Rock (USA), Word (USA).

Salem, see Delta Trading & Viking Sevenses.

Sonet, see Ode.

Starline, see EMI.

Stateside, see EMI.

Studio 2, see EMI.

Tala, see Levin.

Tartar, see Reed Pacific.

Tee Vee, see Music World.

Thyme, see Ode.

Toshiba, see EMI.

Urilwin Int'l Mktg. Ltd. (IFPI), 72 Riccarton Rd., Christchurch 4. Tel: 487-009. Cable: URLMARK.

Labels: (Owned) Peak; (represented) Artistes Francais Associes (France), Delmark (UK), Everest (USA), Societe Francaise de Prod'ns Phonographiques (France), Starlight (UK).

Vertigo, see Phonogram.

Verve, see Phonogram.

Viking Sevenses Ltd., PO Box 1431, 5-7 Tory St., Wellington. Tel: 859-759. Cable: VIKSEVEN. Mng. Dir.: Murdoch Byron Riley; Sales Mgr.: Keith Southern.

Int'l branches: Australia, Viking Pty. Ltd.; England, Viking Sevenses (UK) Ltd.

Labels: (Owned) Salem, Viking; (licensed) Argo (UK), Candide (USA), Carinia (Australia), Crest (Australia), M-7 (Australia), Peerless (UK), Turnabout (USA), Vox (USA).

Int'l reps.: Australia (EMI, M-7), UK (Decca, Emerald), USA (Festival, Fiesta).

W E A Recs. Ltd. (IFPI), PO Box 2915, 3 Britomart Pl., Auckland. Tel: 71-699. Telex: 2839. Mng. Dir.: Tim Murdoch.

Labels: (Owned) Asylum, Atco, Atlantic, Elektra, Reprise, Warner Bros.; (licensed) Big Tree (USA), Rolling Stones (UK).

Warner Bros., see WEA.

Zodiac Recs. Ltd. (IFPI), 108-110 Jervois Rd., Auckland 2. Tel: 761-218, 762-426. Mng. Dir.: E.C. Stebbing; Sales Mgr.: E. MacCallum.

Labels: (Owned) Key, Zodiac; (licensed) Carinia (Australia), Telefunken (Germany).

## music publishers

Anton's Songs, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes.

Chappell & Co. Ltd., Nimmo's Bldg., 2nd fl., 89 Willis, Wellington C1.

Home office: USA.

Direction Music Ltd., see Ponsoby Gramophone.

Innovation Music Ltd. (APRA), 27 Bayside Ave., Te Atatu, Auckland 8. Tel: 44-444. Mng. Dir.: Errol J. Peters; Gen. Mgr.: Jeanette S. Peters.

Int'l firms represented: Billy O (Australia), Swan Sea (USA).

Ode Music, 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce.

Int'l firms represented: Flying Dutchman, Sweet William (both South Africa).

Ponsoby Gramophone (formerly Direction Music Ltd.), 112 Albert St., Auckland. Tel: 362-295.

Reed Pacific, 182 Wakefield St., Wellington. Tel: 58-849. Cable: REEDKIWI. Exec. Dir.: Antony A. Vercoe.

Sandy Music Co. Ltd. (APRA), PO Box 1431, Wellington. Tel: 859-759. Mng. Dir.: Murdoch Riley.

Home office: Australia, Sevenses Publ'g Pty. Ltd.

Affiliate: Sevenses Publ'g Pty. Ltd. (APRA).

Int'l firms represented: Bluebell (UK), Modo (USA), Revolution (UK).

Int'l rep.: UK (Emerald, MCPS).

Sevenses Publ'g Pty. Ltd., see Sandy.

Southern Music Publ'g Co. (Australasia) Pty. Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland C1. Tel: 23-851. Cable: SOUTHMUSIC.

Home office: USA, Peer-Southern Org.

Int'l firm represented: Sam Fox (USA).

Word Music (ASCAP), The Mall, Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.

Int'l firms represented: Canaanland, Lexicon, Rodeheaver, Word (all USA).

Int'l rep.: USA (Word).

## services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

New Zealand Federation of the Phonographic Ind., PO Box 9241, Wellington. Tel: 843-523. Cable: PHONOGRAPH. Mgr.: F.W. Smith.

New Zealand Radio & Television Mfrs. Federation, PO Box 9130, Wellington.

### DESIGN & ARTWORK

Levin Rec'g Studio, 209A Oxford St., Levin. Tel: 5-879.

Ode Rec. Co. Ltd., 199 Karangahape Rd., Auckland. Tel: 370-007. Mng. Dir.: Terence P. O'Neill-Joyce.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

### LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Right Ass'n Ltd.), Conference Chambers, 3-17 Farish St., Wellington. Tel: 724-430 (Performing rights only).

Home office: Australia.

Phonographic Performances (New Zealand) Ltd., PO Box 9241, Wellington. Tel: 843-523. (Performing rights only)

### PLATING, PROCESSING & PRESSING PLANTS

E M I (New Zealand) Ltd., PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Mng. Dir.: Michael Wells; Mktg. Mgr.: D. Boardman; Sales Mgr.: J. Moss.

Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 14128, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams.

### PRINTERS & LITHOGRAPHERS

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel: 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall. (Rec. only)

Levin Rec'g Studios, 209A Oxford St., Levin. Tel: 5-879.

Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 14128, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams.

Rotowax Ltd., 90-100 Hanson St., Wellington. Tel: 894-095.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

### RECORD PROMOTION

Record Publ'ns Ltd., PO Box 9241, Wellington. Tel: 843-523.

Word (NZ) Ltd., The Mall, Levin. Tel: (069) 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.

### TAPE CUSTOM DUPLICATORS

E M I (New Zealand) Ltd., PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Mng. Dir.: Michael Wells; Mktg. Mgr.: D. Boardman; Sales Mgr.: J. Moss.

Audio: Cassette.

Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 14128, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams.

Audio: Cassette.

Tape Transcriptions Ltd., PO Box 8665, Symond St., Auckland. Tel: 378-114. Mng. Dir.: Ross McEwan.

Audio: Cassette.

## supplies

### EMPTY CARTRIDGES, CASSETTES & REELS

E M I (New Zealand) Ltd., PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Mng. Dir.: Michael Wells; Mktg. Mgr.: D. Boardman; Sales Mgr.: J. Moss.

Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 14128, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams.

Audio: Cassette.

### ENVELOPES & MAILERS

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

### JACKETS & SLEEVES

Cello-Kraft Ltd., 61 Ira St., Wellington 3. Tel: 886-831. Mng. Dir.: R.C. Murray; Mgr.: E.L. Verrall.

Rotowax Ltd., 90-100 Hanson St., Wellington. Tel: 894-095.

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

Word (NZ) Ltd., The Mall, Levin. Tel: 84-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.

## LABELS

E M I (New Zealand) Ltd., PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Mng. Dir.: Michael Wells; Mktg. Mgr.: D. Boardman; Sales Mgr.: J. Moss.  
 Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams.  
 Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

## TAPE, RAW &amp; BLANK LOADED

Agfa Carat, see Agfa-Gevaert.  
 Agfa-Gevaert (New Zealand) Ltd., GPO Box 215, Shroff's Bldg., 99-101 Hobson St., Auckland 1. Tel: 34-743/717. Telex: 2934.

**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.

**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Agfa Stereochrom, see Agfa-Gevaert.

Agfa Videochrom, see Agfa-Gevaert.

Amex, see Urlwin.

DuPont, see Magnetic Prods.

E M I (New Zealand) Ltd., PO Box 30-369, 408 Hutt Rd., Lower Hutt. Tel: 666-979. Mng. Dir.: Michael Wells; Mktg. Mgr.: D. Boardman; Sales Mgr.: J. Moss (Blank only).

Magnetic Prods. Ltd., 108-110 Jervois Rd., Auckland 2. Tel: 760-607. Gen. Mgr.: G.M. Watson.

**Audio:** Blank—cassette, open reel; raw—cassette.  
**Video:** Blank—1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/2" cassette  
**Brand names:** DuPont, Pyral.

Music Carriers (NZ) Ltd. (div. of Phonogram Ltd.), PO Box 1412B, Wexford Rd., Miramar, Wellington. Tel: 888-080. Cable: PHONOCASS. Mgr.: T. Williams. (Blank only)

**Audio:** Cassette.  
**Brand name:** Philips.

Music World Ltd (Hoghton Hughes Ltd.), PO Box 7134, 75

Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes; Sales Mgr.: I. Hughes. (Blank only)

**Audio:** Cassette.

Philips, see Music Carriers

Pyral, see Magnetic Prods.

Urlwin Int'l Mktg. Ltd., 72 Riccarton Rd., Christchurch 4.

Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**Audio:** 8-tr., cassette, open reel.

**Brand name:** Amex (USA).

## ● accessories manufacturers

Music World Ltd. (Hoghton Hughes Ltd.), PO Box 7134, 75 Hawdon St., Christchurch. Tel: 63-187. Cable: MASTERDISC. Mng. Dir.: Hoghton Hughes; Sales Mgr.: I. Hughes.

**Product:** Head cleaners & demagnetizers

Whitcoulls Ltd., 76 Kent Terr., Wellington C3. Tel: 721-921. Prod. Div. Reg'l Mgr.: D.A. Pemberton; Sales Mgr.: B.H. Smith.

**Product:** Carrying & storage cases, catalog servs.

## NICARAGUA

**Population:** 2,160,000  
**Rate of exchange:** \$1 (US) = 6.9 cordoba.  
**Per capita income:** \$450.

**Holidays:** January 1, Easter Week, May 1 (Labor Day), May 27 (Army Day), July 14 (National Day), September 14 (Battle of San Jacinto), September 15 (Independence Day), October 12 (Columbus Day), November 1, December 8, 25

## ● record & tape manufacturers / distributors / importers

Dicesa (Discos Centroamericanos SA), Edif. de la Galeria de Arte Contemporaneo, Reparto Nva Reforma, 100 Varas al S. del Rest. Rincon Espanol, Managua. Tel: 26123. Home office: El Salvador.

**Labels:** (Owned) Dicesa; (licensed) Ariola (Spain), Ariola America (USA) Atco (USA), Atlantic (USA), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Cottillon (USA), Elektra (USA), Grunt (USA), Malaco (USA), Midland (USA), Novola (Spain), Polar (Switzerland), Pye (UK), RCA (worldwide), Reprise (USA), TK (USA), Warner Bros. (USA), Windsong (USA), Zafro (Spain).

Dideca (Discos de Centroamerica SA), Apartado Postal 2144, Managua Tel: 23915. Cable: ARDELI. Contact: Armando Delgado.

**Home office:** Guatemala.  
**Labels:** (Owned) Dideca, Sombrerazo; (licensed) ABC group (USA), A&M (USA), Buddah (USA), Capitol (USA), Codiscos (Colombia), EMI group (UK), EMI-Capitol (Mexico), Falcon (USA), Foca (Venezuela), Gamma (Mexico), Hickory (USA), Hispavox (Spain), Melody (Mexico), Movieplay (Spain), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA).

## NIGERIA

**Population:** 79,758,969.  
**Rate of exchange:** \$1 (US) = 0.63 naira.  
**Per capita income:** \$210.  
**Holidays:** January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.  
**Records, record blanks and pre-recorded media imported from USA:** 1975—\$516,843.

## ● record & tape manufacturers / distributors / importers

Afrosidia, see Decca.

Bridge, see Record Market

Capitol, see EMI.

Cinterdisc, see Record Market.

Coconut, see Phonogram.

Columbia, see EMI.

DG, see Phonogram.

Decca (West Africa) Ltd. (IFPI), 4 Faramobi Ajike St., Ikorodu Rd., Lagos. Cable: DECCAWA. Mng. Dir.: John H. Booth; Gen. Mgr.: David G. Bennett; Sales Mgr.: Titus I. Olorunyomi; Int'l Label Exec.: Victor O. Nwogwugwu.  
**Labels:** (Owned) Afrosidia, Decca; (licensed) AIT (Kenya), Afric (Belgium), African (France), Brunswick (UK), DJM (UK), Deram (UK), London (UK), MAM (UK), RCA (worldwide), Trojan (UK), UK (UK).  
 Int'l reps.: France (Sofrason), UK (Decca).

Double-Up, see EMI.

E M I (Nigeria) Ltd. (IFPI), PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: 45-164, 47-945. Cable: EMITRON. Chm.: Minden J. Plumley; Mng. Dir.: Adrian Williams; Gen. Mgr.: C.U. Nwaiga; Sales Mgr.: Femi Ewedairo; A&R Mgr.: Bob Okonedo.

**Labels:** (Owned) Capitol, Columbia, Double-Up, EMI, EMI Int'l, HMV, Harvest, Music for Pleasure, One-Up, Parlophone, Regal Zonophone, Starline, Talisman, Waverly; (represented) Arista, Aavalanche, Bell, CBS, Cactus, Command, Contempo, Coral, Embassy, Fantasy, Invictus, Liberty, MAM, MCA, Monument, Motown, Mountain, Mowest, Neighborhood, Oyster, Philadelphia Int'l, Pickwick, Prudigal, Purple, RAK, Rare Earth, Retreat, Rhino, Rocket, Safari, Sonodisc, Sovereign, Sunset, Target, United Artists, World.  
 Int'l reps.: UK (Creole), worldwide (EMI).

H M V, see EMI.

Harvest, see EMI.

M G M, see Phonogram.

Mercury, see Phonogram.

Music For Pleasure, see EMI.

One-Up, see EMI.

Parlophone, see EMI.

Philips, see Phonogram.

Phonogram Ltd. (IFPI), PO Box 2997, 42/44 Warehouse Rd., Apapa, Lagos. Tel: 44-837. Cable: PHILREC. Mng. Dir.: Peter Bond.

**Labels:** (Owned) Coconut, DG, MGM, Mercury, Philips, Polydor, Vertigo; (licensed) All Platinum (USA), Atlantic (USA), Bronze (UK), Buddah (USA), Elektra (USA), H&L (USA), Island (UK), Pye (UK), RSO (UK), Reprise (USA), 20th Century (USA), Warner Bros. (USA).

Polydor, see Phonogram.

Record Market (Nigeria) Ltd., PO Box 6371, 89 Bamgbose St., Lagos. Tel: 57-945. Cable: RODPUB. Chm.: Akin Davies; Gen. Mgr.: Gerald Theus; Sales Mgr.: Barry Eta. Whse. Dist. n & Chain Store Opns. Mgr.: Tony Mensah. (Manufacturer/Distributor/One-Stop/Rack Jobber/Importer)

Int'l branch: Ivory Coast, Cinterdisc.

**Labels:** (Owned) Bridge, Cinterdisc; (licensed) EMI-Nigeria.

Regal Zonophone, see EMI.

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba. (Distributor/Importer)

Starline, see EMI.

Talisman, see EMI.

Vertigo, see Phonogram.

Waverly, see EMI.

## ● services

### PLATING, PROCESSING & PRESSING PLANTS

Decca (West Africa) Ltd., 4 Faramobi Ajike St., Ikorodu Rd., Lagos. Cable: DECCAWA. Mng. Dir.: John H. Booth; Gen. Mgr.: David G. Bennett.

E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa, Lagos. Tel: 45-164, 47-945. Cable: EMITRON. Chm.: Minden J. Plumley; Mng. Dir.: Adrian Williams; Gen. Mgr.: C.U. Nwaiga.

Phonogram Ltd., PO Box 2997, 42/44 Warehouse Rd., Apapa, Lagos. Tel: 44-837. Mng. Dir.: Peter Bond.

## ● supplies

### TAPE, BLANK LOADED & RAW

Deekay & Sons, PO Box 2065, 18 Ereko St., Lagos.

**Audio:** 8-tr., cassette, open reel.

**Brand name:** Audio Magnetics.

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham; EIAJ Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.

**Audio:** Raw—8-tr., cassette, open reel.

**Video:** Raw—1/2" EIAJ cartridge.

**Brand name:** Scotch.

## ● accessories manufacturer

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.  
**Product:** Head cleaners & demagnetizers, needles.

## ● store fixtures & merchandising aids manufacturer

Senn-Sound (West Africa) Ltd., PM Bag 3135, 37 Adeniran Ogunsanya St., Surulere, Lagos. Tel: 48-337. Pres.: Kaye Abraham Sr.; Gen. Mgr.: Mrs. Y.A. Abraham; Sales Mgr.: C.N. Ohajuba.  
**Product:** Browser boxes, display racks, record divider cards.

## NORWAY

**Population:** 4,017,000.  
**Rate of exchange:** \$1 (US) = 5.50 krone.  
**Per capita income:** \$4,649.  
**No. of homes with record players:** 870,000.  
**Holidays:** January 1, Easter (Holy Thursday through Easter Monday), May 1 (Labor Day), May 17 (Constitution Day), Ascension Day, Whitsuntide, December 25, 26.

### RECORDS:

**Records sold domestically including imports:** LP's 1976—3,500,000 units; 1975—2,779,113 units. Singles 1976—500,000 units; 1975—507,513 units.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$786,403.

**Records exported to USA:** 1975—1,872 units, \$3,357.  
**Average retail price per record:** LP's—\$8.73; singles—\$2.00.

**Stereo sales:** 99% of total.

**Quadraphonic sales:** 0.05% of total.

**Record club sales:** 8% of total.

**Discounting:** Rare.

**Type of distribution:** Manufacturer-to-retailer accounts for approximately 70% of all distribution, rack jobbing 18%, tape sub-distributors 4%, and record clubs 8%.  
**Type of promotion:** Radio & television, although there are no commercials, are the most important channels for the promotion of recorded product; second are newspapers and magazines; and third, point of sale promotion. There are no record consumer papers.

**Jukeboxes:** 1,500.

### TAPE:

**Comment:** The interest in tape is bigger from year to year. People are buying many cassette players and record/tape player combinations. This has occasioned a big growth in pre-recorded and blank tape sales.

**Pre-recorded tape sold domestically including imports:** 8-tr. 1976—15,000 units; 1975—33,702 units. Cassette 1976—2,100,000 units; 1975—1,359,617 units.

**Average retail price per tape:** 8-tr.—\$11.30, cassette—\$9.10.

### RADIO STATIONS:

No. of government: 1.  
**Comment:** A high percentage of music is programmed, but no statistics are available. Classical music predominates and there are few pop only programs.

### TELEVISION STATIONS:

No. of channels: 1 government.

Randi Hultin

## ● record & tape manufacturers / distributors / importers

Akkompagnementsplaten, see Norsk Grammofonkompani.  
 Archiv, see Polydor.  
 Arctic, see Polydor.

Aria, see EMI.

Artist, see Norsk Musikforlag & CBS.

Barneplaten, see Norsk Grammofonkompani.

Arne Bendiksen A/S (IFPI), Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC, Telex: 19689. Pres.: Arne Bendiksen; Gen. Mgr.: Pal Skai; Sales Mgr.: Terje Engen; Int'l Mgr.: Hallvard Kvale.

**Labels:** (Owned) Flora, Flower, Forum, Sonet Norsk, Tröla; (licensed domestic) Tambourine, Zarepta; (licensed foreign) ABC/Dunhill (USA), Bronze (USA), Island (UK), Pye (UK), Sonet (Denmark, Sweden), Sun (USA), Turnabout (USA), Transatlantic (UK), Vanguard (USA), Virgin (UK), Vox (USA).

Int'l reps.: Japan (Teichiku), Spain (Discophon).

C B S Recs. A/S (IFPI), Ulvenveien 79, Okern, Oslo 5. Tel: (02) 15-29-00. Telex: (856) 19356. Mng. Dir. Per A. Jensen; A&R Mgr.: Kristian Lindeman; Sales Mgr.: Bjorn Kristansen.

**Labels:** (Owned) CBS, Cupol, Embassy, Epic, Harmony, Portrait; (licensed) A&M (USA), Blue Sky (USA), Canbou (USA), H&L (USA), Invictus (USA), Monument (USA), Philadelphia Int'l (USA), T-Neck (USA); (distributed—not licensed) Artist (Norway), Glendisc (Swe-

den), RoundUp (Sweden), Scanax (Norway), Starec (Sweden), YTF (Sweden).  
**Int'l rep.:** Worldwide (CBS).  
 Camel, see EMI & Pep-Wal.  
 Camp, see Polydor.  
 Canticum Novum A/S (Musikksekspert), Torggaten 10, Oslo.  
**Label:** (Licensed) Crystal (USA).  
 Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland. (Record & tape exporter—cutouts)  
 Capitol, see EMI.  
 Classics for Pleasure, see EMI.  
 Columbia, see EMI.  
 Compendium, G. Skogen & Co., Bernt Ankersgaten 17, Oslo 1. Tel: (02) 11-59-89/58-84. Mng. Dir.: Frode Holm; Gen. Mgr.: Gunnar Skogen; Sales Mgr.: Jomar Johansen; Promo, Mgr.: Thorsten Dulsrud.  
**Labels:** (Owned) Compendium, (distributed—not licensed) April (Germany), Birth (Germany), Incus (UK), Love (Finland), Mosaic (UK), Polish Jazz (Poland), Spitball (USA).  
**Int'l reps.:** Austria (Bellaphon), Denmark (Hookfarm), Germany (Bellaphon), Japan (Disc Center), Netherlands (Bertus), Sweden (Sam), UK (Caroline Exports), USA (Jem).  
 Continental Recs. A/S, Sundbyjordet 4, N-2050 Jessheim. Tel: (02) 97-10-20. Cable: PABAMA. Telex: 19341. Pres. & Gen. Mgr.: Barry Matheson.  
**Labels:** (Licensed) CRSM, CRST, Continental, MFA (all UK).  
**Int'l rep.:** Sweden (Svenska Musikringen).  
 Cupol, see CBS.  
 D. G., see Polydor.  
 DaCapo, see EMI.  
 Disco A/S (IFPI), Postboks 38, Ulvenveien 79, Okern, Oslo 5. Tel: (02) 15-27-90. Cable: MUSICA. Telex: 17079. Gen. Mgr.: Odd Roening-Arnesen.  
**Labels:** (Owned) Musica, (licensed) Amsterdam (USA), Arion (Germany), BTM (UK), Black & White, Bluebird (USA), Bluesitter (USA), Bob Thiele Music (USA), Erato (France), Flying Dutchman (USA), Good Earth (USA), Grunt (USA), Kings of Jazz, Locomotive Masters, Mid-song Int'l (USA), Penny Farthing, Phantom (USA), Play-boy (USA), RCA (France, Germany, UK, USA), Salsoul (USA), Sastraphon (Germany), Signature, Sixth Avenue, Soul Train (USA), Supraphon (Czechoslovakia), Swedish Society Discifol (Sweden), TK Prods (USA), Tabu, Tattoo, Telefunken (Germany), Telestar (Sweden), Tom Cat (USA), Utopia (USA), Viking (Sweden), Wind-song (USA), Wooden Nickel (USA); (distributed—not licensed) Talent, Troll.  
 Double Up, see EMI.  
 E M I Norsk A/S (IFPI), Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88. Cable: EMIGRAM. Telex: 16294. Mng. Dir.: Hans Ro; A&R Mgr.: Rolf Syversen; Sales Mgr.: Rolf Ruud; Tape Mgr.: Fredrik Mueller.  
**Labels:** (Owned) Capitol, Classics for Pleasure, Columbia, DaCapo, Double Up, EMI, EMI-EAR, EMI Int'l, Electrola, Emidisc, HMV, Harvest, Hoerzu, Imperial, Music for Pleasure, Negram, Odeon, One Up, Parlophone, Pathe, Regal, Regal Starline, Regal Zonophone, Seraphim, Starline, Stateside, Studio Two, Talisman, Tower, Volksplatte, Waverley, World Rec. Club; (licensed) Apple, Barclay, Bell, Blue Note, Blue Star, Bohus, Casablanca, Chocolate City, Classic, Ember, Fantasy, Flam, Galaxy, Gordy, Hilltop, Hitsville, Hungaroton, Ju-par, Kultura, Liberty, MAM, Magnet, Mariann, Melodyland, Milestone, Motown, Mowest, Pacific Jazz, Pickwick (USA), Platina, Prestige, Private Stock, Prodigal, Purple, Qualiton, RAK, Rare Earth, Reddiffusion, Retreat, Riviera, Rocket, Rolling Stones, Scranta, Solid State, Soul, Sovereign, Strata-East, Sunset, Svensk American, T. Rex, Tamla, Target, Tor, Tyfon, United Artists, Warrior, Wizard; (distributed—not licensed) Aria, Camel.  
 Electrola, see EMI.  
 Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781. Pres.: Jorg-Fr. Ellertsen; A&R: Yngvar Numme.  
**Labels:** (Owned) Mini-Trou, Troll (dist. by Disco).  
 Embassy, see CBS.  
 Emidisc, see EMI.  
 Epic, see CBS.  
 Euronett Norsk A/S, Ensjoeveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Ernoe; A&R Mgr.: L. Hemmingsen.  
**Labels:** (Owned) Euronett, Nett; (licensed) Buddah (USA), Kama Sutra (USA), Moon-Disc (Sweden), T-Bone (Sweden); (distributed—not licensed) Ariola (Germany), Eurodisc (Germany), Hansa (Germany), Jupiter (Germany), Manticore (UK), Melodiya (USSR).  
**Int'l reps.:** Finland (Polarvox), Sweden (Toniton).  
 Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.  
**Labels:** (Owned) Eurotron, Volt; (represented) Darris (USA), Eurovox (Belgium), Polyband (Germany), Polymax (Denmark, Finland, Germany, Sweden, UK).  
**Int'l reps.:** Denmark, Finland, Germany, Sweden, UK (all Polymax).  
 Eventyrplaten, see Norsk Grammofonkompani.  
 Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1. Tel: (02) 11-13-10.  
**Labels:** (Owned) Joy, Klango.  
 Flora, see Arne Bendiksen.  
 Flower, see Arne Bendiksen.  
 Fontana, see Phonogram.  
 Forum, see Arne Bendiksen.  
 H M V, see EMI.  
 Harmoni, see Norsk Grammofonkompani.  
 Harmony, see CBS.  
 Harvest, see EMI.  
 Hoerzu, see EMI.  
 Imperial, see EMI.  
 Joy, see Filadelfiaforlaget.  
 Karussell, see Polydor.  
 Klango, see Filadelfiaforlaget.  
 M G M, see Polydor.  
 Mercury, see Phonogram.  
 Metro, see Polydor.

Metronome Recs., Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52. Telex: 18521. Label Mgr.: Kari Neegaard.  
**Labels:** (Owned) Metronome; (licensed) Asylum, Atco, Atlantic, Bearsville, CTI, Capricorn, Cotillion, DiscReet, Elektra, Gump, Nempcor, Nonesuch, Reprise, Rolling Stones, Warner Bros.  
 Mini-Troll, see Jorg-Fr. Ellertsen.  
 Musica, see Disco.  
 Music for Pleasure, see EMI.  
 Musik-Distribusjon A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02, 46-39-52. Gen. Mgr.: Mr. Doornbos.  
 Negram, see EMI.  
 Nett, see Euronett.  
 Nor-Disc, see Polydor.  
 Norsk Grammofonkompani A/S (IFPI), Fagerhoeveien 2, N-1324 Lysaker. Tel: (02) 53-34-72. Gen. Mgr.: O. Knudsen.  
**Labels:** (Owned) Akkompagnementsplaten, Barn-eplaten, Eventyrplaten, Harmoni; (distributed—not licensed) Music Minus One (USA).  
 Norsk Musikforlag A/S, Karl Johansgaten 39, Oslo 1. Tel: (02) 33-28-15/59-95. Mng. Dir.: Fr. J. Backer-Grondahl; A&R Mgr.: Gert Opitz; Sales Mgr.: Leif Dramstad. (Distributed by CBS).  
**Labels:** (Owned) Artist.  
**Int'l reps.:** Denmark (Wilhelm Hansen), Sweden (Nordiska).  
 Odeon, see EMI.  
 On, see Phonogram.  
 One Up, see EMI.  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Pep-Wal Recs. & Camel Consultants, Postboks 45, Skovena- sen, Oslo 6. Tel: (02) 11-31-88, 28-76-97. Pres.: Jerry Pepper; VP: Ragnar Ridder-Neilsen; Gen. & Sales Mgr.: Peter Walker.  
**Labels:** (Owned) Camel (dist. by EMI), Pep-Wal; (li- censed) Laurie (USA).  
 Philips, see Phonogram.  
 Phonogram (div. of Polygram A/S), Postboks 5327, Marcus Thranesgaten 2, Oslo 4. Tel: (02) 69-59-02. Mng. Dir.: Totto Johannessen; Gen. Mgr.: Michael Aas; Sales Mgr.: Lars Lysell; Rec'g: Audun Tylden.  
**Labels:** (Owned) Fontana, Mercury, On, Philips, Ver- tigo; (licensed) Amadeo (Austria), Charisma (UK), DJM (UK), Decca (UK), Polar (Sweden), Shelter (USA).  
**Int'l rep.:** Worldwide (Phonogram).  
 Pilot Music A/S, Postboks 32, N-1342 Jar.  
**Home office:** Sweden.  
**Labels:** (Owned) Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion (all USA); (distrib- uted—not licensed) Manna (USA).  
 Play Music A/S, Kjelsasveien 174, Oslo 8. Tel: (02) 23-57-80. Mng. Dir.: Ake H. Wilke; Chief Buyer: Ms. Unni Weng. (Distributor Importer)  
**Labels:** (Distributed) all Norwegian labels.  
 Polydor A/S, Postboks 5327, Majorstua, Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52. Telex: 18521. Mng. Dir.: Sigurd Johannessen; Gen. Mgr.: Ole A. Sorli; Clas- sical A&R: Sverre Dahl; Promo. & Pop A&R: Helge West- bye.  
**Labels:** (Owned) Archiv, DG, Karussell, MGM, Metro, Nor-Disc, Polydor, Polyphon, Verve; (distributed) Ar- tic, Camp; (licensed) Chelsea (UK), De-Lite (USA), Dis- neyland (USA), GTO (UK), Jet (UK), Marilla (Sweden), Onyx (USA), Pablo (USA), Phil Spector (USA), RSO (UK), Ring-O (UK), State (UK). (Also see Metronome)  
 Polyphon, see Polydor.  
 Portrait, see CBS.  
 Olaf T. Ranum A/S, Whlse. Dept., Olav Tryggvasonsgaten 18, N-7000 Trondheim. Tel: (075) 28-355, 27-729, 22-902. Cable: MUSIKRANUM. Gen. Mgr.: Olaf T. Ra- num; Sales Mgr.: Sverre Granholt.  
**Labels:** (Owned) TKK; (represented) Oryx (UK).  
 Regal, see EMI.  
 Regal Starline, see EMI.  
 Regal Zonophone, see EMI.  
 Rikajo Agentur & Handel, Postboks 147, Paradis, Bergen. Tel: 27-12-72. Mgr.: John Kolbeinsen. (Importer/ Ex- porter)  
 St. Olav Bokhandel A/S, Akersveien 5, Oslo 1. Mgr.: Sidsel Aasrud. (Importer)  
**Label:** (Distributed—not licensed) Christophorus (Ger- many), Proprius (Sweden), SM (France), Schwann (Ger- many).  
 Scanax, see CBS.  
 Seraphim, see EMI.  
 Sinar Musikk A/S, Tollbugatan 4, Oslo 1. Tel: (02) 41-29-16. Chief Exec.: Ragnar Peterson; Gen. Mgr.: L.Y. Da- liot.  
**Labels:** (Distributed—not licensed) Caprice (Sweden), Everest group (USA), Free Reed (UK), Hed Arzi (Israel), Rounder (USA), Topic (UK).  
 Sonet Norsk, see Arne Bendiksen.  
 Starline, see EMI.  
 Stateside, see EMI.  
 Studio Two, see EMI.  
 T K K, see Olaf T. Ranum.  
 Talent, see Disco.  
 Talisman, see EMI.  
 Tambourine, see Arne Bendiksen.  
 Tobu Import, Postboks 252, N-5401 Stord. Tel: 1-48-41. Mgr.: Jon Endal. (Importer/Exporter)  
 Tower, see EMI.  
 Triola, see Arne Bendiksen.  
 Troll, see Jorg-Fr. Ellertsen & Disco.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Volksplatte, see EMI.  
 Volt, see Eurotron.  
 Waverley, see EMI.  
 World Rec. Club, see EMI.  
 Zapreta, see Arne Bendiksen.

● music publishers

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Philip A. Kruse.

**Affiliates:** Euronett Publ'g, Frost, Harmoni House, Carl M. Iversen, Manu, Skandia Musikkproduksjon, Oscar Skau, Tambourine  
**Int'l firms represented:** Black Sheep (UK), Cherry (UK), EMI (Denmark), Noel Gay (UK), Jobete (USA), Imudico (Denmark, Sweden), Magellan (USA), Multitone (Sweden), Reuter & Reuter (Sweden), Sonet (Sweden), Southern (Sweden), Stonebridge (USA).  
 Brodr. Hals Forlag, see Norsk Musikforlag.  
 Butterfly Music A/S, PO Box 141, N-2501 Tynset. Tel: 444, 601. Gen. Mgr.: Edgar Skjonnals.  
**Affiliate:** Norsk Melodiforlag, Norway Music.  
**Int'l firms represented:** Blue Book (USA), Discoton (Germany), Eurovox (Belgium), Hans Gerig (Germany).  
**Int'l reps.:** Denmark (Multitone, Gustav Winckler), Fin- land (Coda, Fazer), Sweden (Camp).  
 Disco A/S, Ulvenveien 79, Oslo 5. Tel: (02) 15-27-90. Cable: MUSICA. Telex: 17079. Gen. Mgr.: Odd Ron- ning-Arnesen.  
 Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel: (02) 42-58-83. Cable: TROLLMUSIC. Telex: 19781. Pres.: Jorg-Fr. Ellertsen.  
 Euronett Publ'g, see Arne Bendiksen.  
 Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1. Tel: (02) 11-13-10.  
 Frost, see Arne Bendiksen.  
 Harmoni House, see Arne Bendiksen.  
 Imudico, see Norsk Imudico.  
 Carl M. Iversen, see Arne Bendiksen.  
 Manu, see Arne Bendiksen.  
 Musikk-Huset A/S (TONO/NCB), Postboks 1459, Vika, Karl Johansgaten 45, Oslo 1. Tel: (02) 33-48-97. Mng. Dir.: Arne Damsgaard.  
**Int'l firms represented:** Andersson (Sweden), Carl Geh- man (Sweden), Abr. Lundquist (Sweden), Moeck (Ger- many), Scherzandor (Belgium), Sweden Music (Sweden).  
**Int'l reps.:** Germany (Rudolph Erdmann), Sweden (Carl Gehman).  
 Nordic Songs, see Norsk Musikforlag.  
 Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaveien 33, Oslo 8. Tel: (02) 23-14-88. Telex: 16294.  
 Norsk Melodiforlag, see Butterfly.  
 Norsk Musikforlag A/S, Postboks 1499, Vika, Karl Jo- hansgaten 39, Oslo 1. Tel: (02) 33-28-15/59-95. Mng. Dir.: Fr. J. Backer-Grondahl; Sales Mgr.: Leif Dramstad; Prof. Mgr.: Gert Opitz.  
**Affiliates:** Brodr. Hals Forlag, Nordic Songs, Norsk No- testikk & Forlag, Oluf By's Forlag, Scanax Music, Carl Warmuth Forlag.  
**Int'l firms represented:** AWB (USA), Air (Sweden), Bel- win-Mills (UK, USA), Barton (UK, USA), Boosey & Hawkes (UK), Chappell Nordiska (Sweden), J.&W. Chester (UK), Cotillion (USA), Essex (Sweden), Far Out (USA), Francis Day & Hunter (Denmark), Hansen (USA), Wilhelm Hansen (Denmark), Intersong-Forlag (Swe- den), Mandina (USA), Muscle Shoals (USA), Music Sales (UK, USA), Nordic Songs (Denmark, Sweden), Nordiska (Sweden), Rip/ Keca (USA), Rocksmith (USA), Hans Sikorski (Germany), Cyril Shane (UK), Sparta-Flor- ida (UK), Staff (USA), Tree (Sweden), Walton (USA), Warner Bros. (UK, USA).  
**Int'l reps.:** Denmark (Wilhelm Hansen), Germany (Wil- helmiana), Sweden (Nordiska), UK (J.&W. Chester), USA (Walton-Choral).  
 Norsk Notestikk & Forlag, see Norsk Musikforlag.  
 Norway Music, see Butterfly.  
 Oluf By's Forlag, see Norsk Musikforlag.  
 Scanax Music, see Norsk Musikforlag.  
 Skandia Musikkproduksjon, see Arne Bendiksen.  
 Oscar Skau, see Arne Bendiksen.  
 Snowball Songs A/S, Postboks 551, Sentrum, Oslo 1. Tel: (02) 42-69-26. Telex: 19974. Dir.: Charles R. Forbes.  
 Tambourine, see Arne Bendiksen.  
 Carl Warmuth Forlag, see Norsk Musikforlag.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers Ass'n), Skogveien 23, N-1458 Fjellstrand. Tel: (02) 91-81-13. Sec'y: Ole A. Soerli.  
 National Committee of the International Music Council, Rek- torhaugen 5, Oslo 8.  
 Norges Musikkhandlerforbund (Record Dealers' Org.), Mel- tbergate 4, Oslo. Tel: (02) 56-22-95.  
 Norsk Musikerforbund (Norwegian Musicians' Union), Stor- tingsgaten 28, Oslo 1. Tel: (02) 42-55-21. Pres.: Sigurd Lonseth.  
 Ny Musikk (Norwegian Section of the International Society for Contemporary Music), Maridalsveien 3, Oslo 1. Tel: (02) 11-24-55.

DESIGN & ARTWORK

Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.

LICENSING ORGANIZATIONS, MUSIC

Norwegian Composers' Society, Klingenberggaten 5, Oslo 1. Tel: (010472) 42-56-78.  
 T O N O (Norsk Komponistforenings Internasjonale Musikkbyra), Klingenberggaten 5, Oslo 1. Tel: (02) 42-18-08.

PLATING, PROCESSING & PRESSING PLANTS

Ulf Cornelussen, 3464 Steinsfjeringen, Honefoss. Tel: (067) 39-208. (Pressing only)  
 Euronett Norsk A/S, Ensjoeveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erno.  
 Heger Plastics A/S, Kjelsasveien 141/143, Oslo 4. Tel: (02) 21-72-17. Cable: HEPLAST. Telex: 11764. Mng. Dir.: Ragnar Heger; Sales Mgr.: Henrik Krokene.  
**Int'l branch:** Sweden.  
 Musikkindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr.: Peter Kaate.  
 Norsk Grammofonkompani A/S, Fagerhoeveien 2, N-1324



Lysaker. Tel: (02) 53-34-72. Gen. Mgr.: O. Knudsen. (Pressing only)  
Phonogram (div. of Polygram A/S), Marcus Thranesgatan 2 Oslo 4. Tel: (02) 69-59-02. Gen. Mgr.: Michael Aas; Sales Mgr.: Lars Lysell.

**PRINTERS & LITHOGRAPHERS**  
Musikindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr.: Peter Kaatee.

**RECORD PROMOTION**  
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.

**TAPE CUSTOM DUPLICATORS**  
Roger Arnhoff Studio A/S, St. Olavsgaten 26, Oslo 1. Tel: (02) 11-06-35. Telex: 16686. Mng. Dir.: Roger Arnhoff; Gen. Mgr.: Eli Karlsen; Technical Mgr.: Bjoern Lillehagen.  
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.  
Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" cassette.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Audio: Cassette.  
Video: 3/4" cassette, 1/2" EIAJ cartridge.  
Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.  
Audio: Cassette.

Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46/99-97.  
Musikindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr.: Peter Kaatee.  
Norsk Grammofonkompani A/S, Fagerhoeveien 2, N-1324 Lysaker. Tel: (02) 53-34-72. Gen. Mgr.: O. Knudsen.

**● supplies**  
**CARTRIDGE & CASSETTE PARTS**  
**EMPTY CARTRIDGES, CASSETTES & REELS**  
Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.  
Audio: Cassette.  
Brand name: Cantortape.  
Heger Plastics A/S, Kjelsasveien 141/143, Oslo 4. Tel: (02) 21-72-17. Cable: HEPLAST. Telex: 11764. Mng. Dir.: Ragnar Heger; Sales Mgr.: Henrik Krokene.  
Int'l branch: Sweden.

**JACKETS & SLEEVES**  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna.  
Musikindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr.: Peter Kaatee.

**LABELS**  
**POLYETHYLENE BAGS**  
Musikindustri (div. of Polygram A/S), Sagveien 11, Oslo 4. Tel: (02) 37-99-44. Gen. Mgr.: Peter Kaatee.

**TAPE, RAW & BLANK LOADED**  
Agfa-Gevaert A/S, Postboks 2008, Thv. Mayersgatan 9, Oslo 5. Tel: (02) 37-68-90. Telex: 18325. Mng. Dir.: A. Napper; Sales Mgr.: K. Stille.  
Audio: Blank—compact cassette, open reel; raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai. (Blank only)  
Audio & video: Cassette.  
Brand name: Memorex.  
Cantor Corp. A/S, Postboks 16, N-1315 Nesoya. Pres.: Per C. Dahlstrom; Gen. Mgr.: Finn Stokkland.  
Audio: Cassette, open reel.  
Brand name: Cantortape.

**● accessories manufacturers**  
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
Brand name: Cambra, A.M., Kemi.  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna; Sales Mgr.: H.P. Gjersee.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors.

**● store fixtures & merchandising aids manufacturers**  
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Product: Tape display racks.  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna; Sales Mgr.: H.P. Gjersee.  
Product: Display racks.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
Brand name: Cambra, A.M., Kemi.  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna; Sales Mgr.: H.P. Gjersee.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors.

**● accessories manufacturers**  
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
Brand name: Cambra, A.M., Kemi.  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna; Sales Mgr.: H.P. Gjersee.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors.

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Telex: 19689. Dir.: Arne Bendiksen; Gen. Mgr.: Pal Skai.  
Product: Record & tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
Brand name: Cambra, A.M., Kemi.  
Euronett Norsk A/S, Ensjoveien 5, Oslo 6. Tel: (02) 67-75-80. Telex: 19010. Gen. Mgr.: O.R. Erna; Sales Mgr.: H.P. Gjersee.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors.

**PAKISTAN**

Population: 70,260,000.  
Rate of exchange: \$1 (US) = 9.7 rupees.  
Per capita income: \$110.  
Holidays: January 1, March 23 (Pakistan Day), August 14 (Independence Day), September 6 (Defense of Pakistan Day), September 11, October 27 (Revolution Day), December 25, December 31 (Bank Holiday).  
Records exported to USA: 1976—53,560 units, \$92,565; 1975—26,473 units, \$39,119.

**● record & tape manufacturer / distributor / importer**

E M I (Pakistan) Ltd., C/28 Estate Ave., SITE, Karachi. Tel: 29-01-21. Cable: EMITRON. Mng. Dir.: S. Mansoor Bokhari; Sales Gen. Mgr.: Ahmedullah Siddiqi; Finance Mgr. & Secy: Sabir Ahmed Khan.  
Branch: Lahore, Shahdin Bldg., 9-A, The Mall. Tel: 52353.  
Home office: England.  
Labels: (Owned) Capitol, Columbia, HMV, Parlophone, Stateside; (licensed) Apple, Decca, Liberty, London, RCA (all UK)

**PANAMA**

Population: 1,000,000.  
Rate of exchange: \$1 (US) = 1 balboa.  
Per capita income: \$1,000.  
Holidays: January 9 (Day of Mourning), March 1 (Constitution Day), Good Friday, May 1 (Labor Day), October 1 (Anniversary of the 1968 Revolution), November 1 (Day of the Republic), November 4 (Day of the Virgin Mary), November 28 (Independence from Spain), December 8 (Mother's Day), December 25, various Christian holidays.  
Records, record blanks & pre-recorded media imported from USA: 1975—\$322,573.

**● record & tape manufacturers / distributors / importers**

Dideca, see Sonomundi.  
Discos de Panama SA, Aptdo. 9A-427, Centro Ind'l Orillac, Calle 1, Panama. Tel: 61-0201/0000/0267. Cable: PADISCO. Pres.: Antonio Hutt; VP: Alejandro Hutt; Gen. Mgr.: Enrique Vides Deneke.  
Labels: (Owned) Padisco; (licensed) Ansonia (USA), Ariola (Spain), Avian (USA), Atlantic (USA), Dicesa (El Salvador), Panayand (USA), Elektra (USA), Gas (Mexico), Pyralis (UK), RCA (worldwide), Reprise (USA), Rolling Stone (USA), Sonolux (Colombia), TK (USA), United Artists (USA), Warner Bros. (USA), Zafiro (Spain).  
Int'l reps.: Costa Rica, El Salvador, Guatemala, Nicaragua (all Dicesa).

Distribuidora Panamena de Discos SA, Apdo. 9614, Panama 4.  
Home office: Costa Rica, Indica  
Labels: (Owned) Indica, Lea; (licensed) Art (USA), Audio Fidelity (USA), Bilio (Venezuela), CBS (worldwide), Fonograma (Venezuela), London (UK), Montilla (Spain), Monument (USA), Music Hall (Argentina), Onix (Ecuador), Palacio (Venezuela), Peerless (Mexico), Seeco (USA), Sonus (Venezuela), Velvet (USA, Venezuela).  
Indica, see Distribuidora Panamena.  
Istmenos (Discos) SA, Aptdo. 3340, Calle 45, No. 46, Panama 4. Tel: 23-8665.  
Labels: (Owned) Latino, Taboga; (represented) Kubaney (USA) Sono-Radio (Peru).  
Int'l rep.: Peru (Sono-Radio).

Latino, see Istmenos.  
Lea, see Distribuidora Panamena.  
Libreria Rubyl SA, Aptdo. 18-B, Av. 3 de Noviembre, David. Tel: 5-4339. (Distributor/importer)  
Onda-Nueva SA, Aptdo. 11369, Panama 6. Tel: 61-9602, 61-4139.  
Labels: (Represented) J&T, Motown (both USA).  
Padisco, see Discos de Panama.  
Panama Radio-Sonodavid SA, Aptdo. 6906, Av. Central, Plaza 5 de Mayo, Panama 5. Tel: 62-1100. (Distributor/importer)  
Labels: (Represented) A&M, Atlantic, Brunswick, Columbia, London, MGM, RCA, United Artists, Verve, Warner Bros.

Sombrero, see Sonomundi.  
Sonomundi SA, Aptdo. 6-4297, Estafeta El Dorado, Panama. Tel: 69-4669. Mgr.: Carlos Dreyfus.  
Home office: Guatemala, Dideca.  
Labels: (Owned) Didera, Sombrero; (licensed) ABC group (USA), A&M (USA), Buddah (USA), Capitol (USA), Codiscos (Colombia), EMI group (UK), EMI-Capitol (Mexico), Falcon (USA), Foca (Venezuela), Gamma (Mexico), Hickory (USA), Hipsavox (Spain), Melody (Mexico), Movieplay (Spain), Phonogram group (Netherlands), Polydor group (Germany), Suramericana (Venezuela), United Artists group (USA).  
Taboga, see Istmenos.

**● music publishers**

Ed. Musical de Panama SA (BIEM), Aptdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.  
Int'l firm represented: Edimusa (Peru).  
Int'l rep.: Peru (Edimusa).

**● services**

**DESIGN & ARTWORK**  
Discos de Panama SA, Aptdo. 9A-427, Centro Ind'l Orillac, Calle 1, Panama. Tel: 61-0201/0000/0267. Cable: PADISCO. Pres.: Antonio Hutt; VP: Alejandro Hutt; Gen. Mgr.: Enrique Vides Deneke. (Record only)

**PLATING, PROCESSING & PRESSING PLANTS**  
Discos de Panama SA, Aptdo. 9A-427, Centro Ind'l Orillac, Calle 1, Panama. Tel: 61-0201/0000/0267. Cable: PADISCO. Pres.: Antonio Hutt; VP: Alejandro Hutt; Gen. Mgr.: Enrique Vides Deneke. (Pressing only)  
Istmenos (Discos) SA, Aptdo. 3340, Calle 45, No. 46, Panama 4. Tel: 23-8665.

**PRINTER & LITHOGRAPHER (Record only) RECORD PROMOTION**  
Discos de Panama SA, Aptdo. 9A-427, Centro Ind'l Orillac, Calle 1, Panama. Tel: 61-0201/0000/0267. Cable: PADISCO. Pres.: Antonio Hutt; VP: Alejandro Hutt; Gen. Mgr.: Enrique Vides Deneke.

**TAPE CUSTOM DUPLICATOR**  
Istmenos (Discos) SA, Aptdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.

**● accessories importer**

Libreria Rubyl SA, Aptdo. 18-B, Av. 3 de Noviembre, David. Tel: 5-4339.  
Product: Carrying & storage cases, catalog servs. cleaners, cloths, brushes, 45 rpm adaptors, needles.

**● store fixtures & merchandising aids importer**

Libreria Rubyl SA, Aptdo. 18-B, Av. 3 de Noviembre, David. Tel: 5-4339.  
Product: Browser boxes, divider cards, display racks.

**PERU**

Population: 15,870,000.  
Rate of exchange: \$1 (US) = 78.43 sols.  
Per capita income: \$480.  
Holidays: January 1, Easter, May 1 (Labor Day), July 28, 29 (Independence Anniversaries), November 1 (All Saints Day), October 12 (Columbus Day), December 25, various Christian holidays.  
Records, record blanks & pre-recorded media imported from USA: 1975—\$274,523.  
Records exported to USA: 1975—1,159 units, \$5,798.

**● record & tape manufacturers / distributors / importers**

Amdiscos, see Infopesa.  
Corona, see Industrial Sono-Radio.  
Doremi, see El Virrey.  
F T A (Fabricantes Tecnicos Asociados) SA (IFPI), Panamericana Norte, Km. 13 1/2, Lima. Tel: 31-71-95. Gen. Mgr.: Alfonso Pereyra Arriola; Sales Mgr.: Jorge de los Heros French.  
Labels: (Owned) FTA; (licensed) Ariola America (USA), Ariola-Eurodisc (Spain), Fadisca (Ecuador), Microfon (Argentina), RCA (USA), Zafiro (Spain); (represented) Alba (Chile), Angelito (Ecuador), Audiovision (Mexico), Dicesa (El Salvador), Midsong Int'l (USA), TK (USA), Victor (Philippines).  
Fabricantes Tecnicos Asociados, see FTA.  
Hit Power, see El Virrey.  
I E M P S A (Industrias Electricas y Musicales Peruanas SA) (IFPI), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.  
Labels: (Owned) IEMPSA, Lider; (licensed) A&M (USA), Apple (UK), Arista (UK & USA), Capitol (Mexico, USA), Coco (USA), Codiscos (Colombia), Decca group (worldwide), EMI (worldwide), Favedica (Venezuela), London (USA), Lyr (Bolivia), MAM (UK), Musart (Mexico), Private Stock (USA), Rocket (UK).  
Int'l reps.: Bolivia (Discolandia Dueri), Colombia (Victoria), Ecuador (Emporio Musical, J.D. Feraud Guzman), Mexico (Capitol), USA (Capitol), Venezuela (Disco de Moda, Suramericana), worldwide (EMI group).  
Industria Fonografica Peruana SA, see Infopesa.  
Industrial Sono-Radio SA (IFPI), Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Cable SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirola; Int'l Dept.: Maria Elena Tassara.  
Labels: (Owned) Corona, Sono-Radio; (licensed)

Alhambra (Spain), CBS Int'l (worldwide), IFESA (Ecuador), Istmenos (Panama), Motown (USA).  
**Int'l reps.:** Argentina (CBS), Bolivia (Discolandia Dueri), Chile (Philips), Colombia (CBS), Ecuador (IFESA), Mexico (CBS), USA (Alhambra), Venezuela (CBS).  
**Industrias Electricas & Musicales Peruana SA, see IEMPSA.**  
**Infopesa (Industria Fonografica Peruana SA),** Guillermo Dansey 1910, Lima. Tel: 31-71-56, 31-29-30. Telex: 20472.  
**Labels: (Owned)** Amdiscos, Infopesa, La Musica; **(represented)** Borinquen (Puerto Rico), Caracol (Chile), Fenix (Ecuador), Gema (USA), Music Gem (Puerto Rico), Promus (Venezuela), Sonolux (Colombia), Vaya (USA), Velvet (Venezuela).

**Lider, see IEMPSA.**  
**La Musica, see Infopesa.**  
**Mundiales SA (Prod'nes & Eds.), Jr. Cailloma 124, Of. 403, Lima 1. Tel: 27-51-38. Gen. Mgr.: Armando Ormeno; Sales Mgr.: Elmer Lopez, Exec. Sec'y: Rosa Maidonado.**  
**Labels: (Owned)** Primitia; **(licensed)** Baybay (Argentina), Billos (Venezuela), Carosello (Italy), Color (Venezuela), Eclipse (USA), Frog (Italy), Lad (Venezuela), Orbe (Colombia), Sona (Ecuador), Sonolux (Colombia), Top Hits (Venezuela), Tropicana (USA).

**Primitia, see Mundiales.**  
**Sono-Radio, see Industrial Sono-Radio.**  
**El Virrey Industrias Musicales SA (IFPI), Av. Republica de Panama 3551, San Isidro, Lima 27. Tel: 40-46-00. Telex: (354) 20276. Gen. Mgr.: Alejandro Parodi P.; Sales Mgr.: Raul Lazo; A&R & Int'l Mgr.: Dante Capella P.**

**Labels: (Owned)** Doremi, Hit Power, Virrey; **(licensed)** ABC-Dot (USA), Ansonia (USA), Arrow Int'l (UK), Asylum (USA), Atlantic (USA), Blue Note (USA), Bronze (UK), DG (Germany), Disneyland (USA), Durium (Italy), Elektra (USA), Fadis (Ecuador), Fuentes (Colombia), GTO (UK), Gamma (Mexico), H&L (USA), Hispavox (Spain), IA (UK), Island (UK), MCA (USA), MGM (worldwide), Mercury (USA), Peerless (Mexico), Philips (worldwide), Polydor (worldwide), RSO (USA), Reprise (USA), Roulette (USA), United Artists (USA), Vertigo (worldwide), Verve (worldwide), Warner Bros. (USA).  
**Int'l reps.:** Bolivia (Imperio), Colombia (Fuentes), Mexico (Peerless), worldwide (Phonogram, Polydor).

## ● music publishers

Continental (Ed.), Av. Larco 743, Of. 402, Miraflores, Lima. Tel: 47-48-31. Mgr.: Ruben Salaberry.

**Int'l firms represented:** Beechwood (Mexico), Musica Argentina Int'l (Argentina), Sochem (Chile).  
**Int'l reps.:** Argentina (Musica Argentina Int'l), Chile (Sochem), Mexico (Beechwood).

Edimusa (Ed. Musicales SA), Los Topacios 141, Lima. Tel: 72-33-54.

Maravi Music, see Ollantay.  
 Ollantay Music Avenue (Ed.), Guillermo Dansey 1910, Lima. Tel: 31-71-56/29-30. Cable: EDOMSA. Telex: 20472.  
**Affiliates:** Maravi Music (APDAYC).

Prodemsa (Prod'nes & Eds. Mundiales SA), Apdo. 100, Jr. Cailloma 124, Of. 403, Lima 1. Tel: 27-51-38.  
 Gen. Mgr.: Amadeo Ormeno Aparicio; Ass't Mgr.: Emiliano Jaimes.

**Affiliate:** Ed. Universal SA (APDAYC).  
**Int'l firms represented:** Brincos (Spain), Campeí (Mexico), Discomoda (Colombia), Ecomus (Colombia), Edifremex (Mexico), Edim (Mexico), Emroth (Mexico), Gramophone (USA), Hall of Fame (USA), Jaguar (Brazil), Leme (Brazil), Maranta (USA), Orama (Ecuador), Orbemusa (Venezuela), Parnaso (Argentina), P.I.M (Mexico), Prodemus (Colombia), RCA (Brazil), RCA Espanola (Spain), Relay (Argentina), Sono Inter (Colombia), Unimúsica (Venezuela), Universal (Spain), Victor (Brazil).

**Int'l reps.:** Argentina (Relay), Colombia (Ecomus), Ecuador (Sadram), Mexico (Edim), Venezuela (Orbemusa).

Universal SA (Ed.), see Prodemsa.

## ● services

### DESIGN & ARTWORK

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 31-29-30.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00. Telex: 20276. Gen. Mgr.: Alejandro Parodi P.

### LICENSING ORGANIZATION, MUSIC

A P D A Y C (Asociacion Peruana de Autores & Compositores), Jiron Washington 1206, Lima. Tel: 23-09-54.

### PLATING, PROCESSING & PRESSING

#### PLANTS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 31-29-30.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00. Telex: 20276. Gen. Mgr.: Alejandro Parodi P.

## PRINTERS & LITHOGRAPHERS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Imprenta Editora Disco SA, Pasaje Velarde 106, Lima. Tel: 24-84-28, 23-16-72. Gen. Mgr.: Marcial Garcia Villavencio.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

Infopesa (Industria Fonografica Peruana SA), Guillermo Dansey 1910, Lima. Tel: 31-71-56, 31-29-30.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00. Telex: 20276. Gen. Mgr.: Alejandro Parodi P.

## TAPE CUSTOM DUPLICATORS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 72-33-54. Cable: SONORADIO. Telex: 20385. Pres.: Luis A. Aubry; Gen. Mgr.: Jaime Delgado Aparicio; Sales Mgr.: Enrique Queirolo.

**Audio:** 8-tr., 8-tr. quadraphonic, open reel, open reel quadraphonic.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00. Telex: 20276. Mgr.: Alejandro Parodi P.

## ● supplies

### JACKETS & SLEEVES

#### LABELS

I E M P S A (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey 1247, Lima. Tel: 32-40-05. Mng. Dir.: Augusto Sarria Salas; Ass't Mgr.: Rodolfo Canseco Torres.

El Virrey Industrias Musicales SA, Av. Republica de Panama 3551, San Isidro, Lima. Tel: 40-46-00. Telex: 20276. Gen. Mgr.: Alejandro Parodi P.

### TAPE, RAW & BLANK LOADED

Estemac Peruana SA, Casilla 224, Miraflores, Lima 18. Tel: 45-50-30/65-97. Telex: 25385. Mng. Dir.: H.O. Schleusner.

**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.

**Video:** Cassette, open reel.

**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.

# PHILIPPINES

Population: 42,760,000.

Rate of exchange: \$1 (US) = 7.43 pesos.

**Holidays:** January 1 (New Year's), January 21, Holy Thursday, Good Friday, April 9 (Bataan Day), March 22, May 1 (Labor Day), June 12 (Independence Day), July 4 (Philippine-American Friendship Day), November 30 (Bonifacio Day), December 25 (Christmas), December 30 (Rizal Day), December 31.

**Records, record blanks & pre-recorded media imported from USA: 1975—\$21,988.**

## ● record & tape manufacturers / distributors / importers

Action, see Mareco.

Admiral, see Empire.

Allied Artists, see Entertainment Mgmt.

Alpha Recs. Corp., JLB Bldg., 3rd fl., Ronquillo, Quiapo, Manila. Tel: 47-12-47, 40-91-47, 40-63-21. Pres. & Gen. Mgr.: Buddy O. De Vera; VP & Int'l Dir.: Reynaldo O. De Vera; VP Special Projects: Reynaldo R. Cruz Jr.; Mktg. Dir.: Roger O. De Vera; Musical Dir. & A&R: Gil Cruz; Local A&R: Mar Lopez; Promo. Dir.: Remigio Celestino; Greater Manila Sales Mgr.: Quintin Mendoza; Luzon Sales Mgr.: Jose Lumba; Bicol Sales Mgr.: Jose O. De Vera; Visayas-Mindanao Sales Mgr.: Sergio Cuyos Jr. (Distributed by Fortune & Lady Lynn).

**Labels: (Owned)** Alpha, Arc, Bicolandia, Cap, Cycle, Fama, Fame, Jonal, Mayon, Northern, VIP; **(licensed)** Arrow, Good Vibrations, International Artists, Solid Gold, Spire, Top Twenty, Warwick, Windmill (all UK); Aquarius, Gamma (both Canada); Countdown (Germany), Plum (South Africa); **(distributed—not licensed)** Palmis, Sidlakan.

**Int'l rep.:** Germany (Countdown).

American Artist, see Empire Int'l.

Ami, see Vicha.

Arlo, see Alpha.

Arlo, see Entertainment Mgmt.

Asco, see Video Vision.

Asylum, see WEA.

Ato, see WEA.

Atlantic, see WEA.

B.C., see Vic.

Bicolandia, see Alpha.

Bidor, see Offspring.

Blackgold Recs. Corp., 770 Aurora Blvd., Cubao, Quezon City. Tel: 70-09-31/94-65, 79-39-98. Cable: VIMUSCO. Telex: 7422056. Pres.: Vicente del Rosario

Jr.; Exec. VP: Benjamin F. Aniceto; VP Mktg.: Victor C. Jose; VP A&R: George Canseco; VP Mfg.: Edgardo Alcanczare; Finance & Admin. Dir.: Arsenio C. Paez III; Sales Dir.: Antonio S. Yap; Chief Accountant: Remigio Advincula; Personnel Mgr.: Nestor Hilario; Int'l A&R Mgr.: Margot M. Gallardo; Int'l Opls. Co-ord.: Isabelita D. Balolong.

**Labels: (Owned)** Blackgold, Plaka Bisaya, Plaka Manila, Skopio.

Blue Jay, see Grandeur.

Cannon, see Empire.

Cap, see Alpha.

Circle, see Empire.

Contex, see Entertainment Mgmt.

Continental Artists, see Video Vision.

Cotillion, see WEA.

Countryside, see WEA.

Current, see Grandeur.

Cycle, see Alpha.

Dimension, see Video Vision.

Dyna-Parlophone, see Dyna.

Dyna Prods. Inc. (IFPI), 135 Second Ave., Grace Park, Caloocan City. Tel: 23-23-28/67-35, 40-51-21. Cable: DYPRO. Telex: 7420361. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin; Sales Mgr.: Vicente Ty.

**Labels: (Owned)** Dyna, Dyna-Parlophone; **(licensed)** A&M (USA), Arista (USA), Audio Fidelity (USA), Capitol (USA), Chrysalis (UK), DJM (UK), DM (USA), EMI (UK), Festival (Australia), GTO (UK), MAM (UK), MGM (USA), Music for Pleasure (UK), Parlophone (UK), Pausa (USA), Pickwick (UK), Playboy (USA), Polydor (Germany), Private Stock (UK), Project 3 (USA), Pye (UK), RSO (UK), Rocket (UK), Satril (UK), Telefunken (Germany), United Artists (USA).

Elektra, see WEA.

Empire Entertainment Corp., PO Box 967, Dynasty Cinema Bldg., 827-831 Rizal Ave., Santa Cruz, Manila. Tel: 27-34-71. Cable: EMPINT. Pres. & Gen. Mgr.: Hubert S. Co; Sales Mgr.: Frank Benavidez; A&R Dir.: Alberto Floro.

**Labels: (Owned)** Admiral, American Artists, Cannon, Circle, Fanfare, Masterpiece, Movietone, Quadrant, Soundtracks; **(licensed)** Arcade (USA), Avenue (USA), Design (USA), Encounter, Europa (Germany), Europa Exquisit (Germany), Forest, GSF, Golden Ear, Happy Time (USA), Hilltop (USA), Hit (Ireland), Instant Learning Series (USA), Iris, Killroy (USA), Mr. Pickwick (USA), Mode (France), Mondiomusic (France), PIP (USA), Pacific, Peter Rabbit (USA), Pickwick Int'l (USA), Play (USA), Playhour (USA), R&R (USA), Release (Ireland), Showcase (USA), Somerset (Germany), Sonic (Germany), Stereo Plus 3, Swing, Telstar (Belgium), Vogue (France).

Entertainment Mgmt. & Mktg. Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila. Tel: 27-34-72. VP: Edward Yu; Gen. Mgr.: Evelyn Yu; Sales Mgr.: Juliet Ang.

**Labels: (Owned)** Allied Artists, Arlo, Contex, Hit Sound, Quad, Ten; **(represented)** AU (USA), Avenue (UK), Boss (USA), Cherry (USA), Jade (USA), Love (USA), Mongo (USA), MusicDisc (USA), National (USA), Olga (Sweden), Pop (USA), Royal (USA), Venus (USA), Young America (USA), Zel (UK).

Everstar, see Video Vision.

Express Int'l, see Vic.

Fama, see Alpha.

Fame, see Alpha.

Fanfare, see Empire Int'l.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-20. Cable: FILRECO.

Fortune Rec. Sales, JLB Bldg., 5th fl., Ronquillo, Quiapo, Manila. Tel: 40-91-47. Pres.: Buddy O. De Vera; Gen. Mgr.: Quintin Mendoza; Sales Mgr.: Remigio E. Celestino. (Distributor)

**Labels: (Distributed—not licensed)** Alpha, Arc, Arrow, Bicolandia, Cap, Countdown, Cycle, Fame, Gamma, IA, Mayon, Northern, Solid Gold, VIP, Windmill.

Gayle, see Grandeur.

Gemini, see Zodiac.

Gold, see Zodiac.

Grand, see Video Vision.

Grandeur Music Corp., JLB Bldg., 2nd fl., Ronquillo & P. Gomez Sts., Quiapo, Manila. Tel: 48-97-14, 40-63-21.

**Labels: (Owned)** Blue Jay, Current, Gayle, Grandeur, Grandsound, Luzvimin.

Grandsound, see Grandeur.

Gustar, see Video Vision.

Hit 100, see Vic.

Hit Sound, see Entertainment Mgmt.

Home Inds. Development Corp., PO Box 34, Quezon City. Cable: HOMID.

**Labels: (Owned)** Homid, Lustre; **(represented)** H&L (USA), MCA (USA), Palette (Belgium), Phonogram Int'l (Netherlands), 20th Century (USA).

Homeid, see Home Inds.

Honey, see Mareco.

J.V. & Sam, see Offspring.

Jonal, see Alpha.

Lady Lynn Rec. Center, 533 Evangelista, Quiapo, Manila. Tel: 48-82-21, 40-65-96. (Distributor)

**Labels: (Distributed)** Alpha group.

Lustre, see Home Inds.

Luzvimin, see Grandeur.

Mabuhay, see Mareco.

Mammarrissa, see Offspring.

Mango, see Mareco.

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO. Telex: 7337577.

**Labels: (Owned)** Action, Honey, Mabuhay, Mango, Superstar, Villar; **(represented)** Buddha, CTI, GNP Crescendo, Kama Sutra, Monitor, Project 3, Ranwood, (all USA); Hispavox (Spain).

Masterpiece, see Empire Int'l.

Mayon, see Alpha.

MG Mitten, see Video Vision.

Mico Inds. Inc., PO Box 2364, Mico Tower Bldg., Sales at Ronquillo St., Santa Cruz, Manila. Tel: 49-57-80.

Cable: MICOINDUST.

**Label: (Owned)** Mico.

Movietone, see Empire Int'l.

Mukha, see Offspring.  
Musicworld Inc., Mico Tower Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.

**Labels:** (Owned) Musicworld, Musicworld Int'l; (distributed) Express Int'l, Hit 100; (represented) VPP group.

Nonesuch, see WEA.  
Northern, see Alpha.  
Number 1, see Video Vision.

Offspring Recs., 49-A Baleta Dr., Quezon City, Tel: 78-06-06. Cable: SPRINGPROD. Pres.: Danes Samonte; Exec. VP: Jake Joaquin; Sales Mgr.: Joe Manihay Solo.  
**Labels:** (Owned) Bidor, JV & Sam, Mammarrissa, Mukha, Offspring, Plogan, Sepo; (licensed) Shadybrook (USA), Sound Bird (USA), Spark (UK).  
Int'l reps.: Hong Kong (Piaosee), USA (Villar).

Palmas, see Alpha.  
Pearl, see Video Vision.  
Pilgero, see Vicor.  
Pioneer, see Vicor.  
Plaka Bisaya, see Blackgold.  
Plaka Ilocano, see Vic.  
Plaka Manila, see Blackgold.  
Plaka Pilipino, see Vicor.  
Plogan, see Offspring.  
PopHits, see Video Vision.  
PopMachines, see Video Vision.  
PopTunes, see Video Vision.  
President, see Video Vision.  
Quad, see Entertainment Mgmt.  
Quadrant, see Empire Int'l.  
Red White & Blue, see Video Vision.  
Reprise, see WEA.  
Saturday, see Video Vision.

Sepo, see Offspring.  
Sidakan, see Alpha.  
Skorpio, see Blackgold.  
Slipped Disc, see WEA.  
Soundtracks, see Empire Int'l.  
Stars & Stripes, see Video Vision.  
Suarez Recs. Co., 60 Prosperidad St., Malabon, Rizal, Tel: 22-41-94. Gen. Mgr.: Simplicio U. Suarez; Treas. & Sales Mgr.: Lourdes S. Sicat.

Sunn, see Vic.  
Sunshine, see Vicor.  
Superstar, see Vicor.  
Synchro ind'l Corp., PO Box 1519, Manila.

**Labels:** (Represented) Archiv, DG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve.

Target, see Video Vision.  
Ten, see Entertainment Mgmt.  
V.A, see Vic.  
V.I.P, see Alpha.  
VPI, see Vic.

Vic Prod'ns Inc., 77 D. Tuazon St., Quezon City, Manila, Tel: 62-58-05, 62-35-88, 61-06-63. Pres. & Mng. Dir.: Victor Que; VP Mktg.: Ramon Lao; VP Int'l: Liberato Quefichu; VP Finance: Lao Haneng; VP Admin. & Treas.: Annette Que; VP Legal: George Bangayan; A&R: Kendrick Timothy; Adv. & Promo.: Constanza Mazon; Special Projects: Yulo Go; Davao Sales: Rosie Hao; Cebu Sales: John Dy; Luzon Sales: Jun Cu.  
**Labels:** (Owned) Ami, BG, Express Int'l, Hit 100, Plaka Ilocano, Sunn, VA, VPI; (licensed) BASF Fonotema (Germany), BFC (Germany), Buk (Germany), Cornet (Germany), Everest (USA), First Class (Germany), Harmonia Mundi (Germany), IRDA (USA), MPS (Germany), Metronome (Germany), PPX (USA), Punkt (Germany), Vanguard (USA).

Vicor Music Corp., PO Box 4243, Manila; Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; Sr. VP: Antonio M. Ocampo; Sr. VP Finance & Admin.: Teresita R. Cruz; VP Mfg.: Edgardo Alcanzare; VP Sales: Robert L. Tan; VP Prod'n (Sunshine Div.): Sunny Ilacad; VP Prod'n (Pioneer, Plaka Pilipino Div.): Ramoncito R. Ilacad; VP Int'l: Ricardo R. Del Rosario; VP Adv. & Promo.: Felicio R. Bautista; Int'l Co-ord.: Priscilla A. de la Cruz; Special Projects Dir.: Ferdinand A. Paz; Visayas & Mindanao Sales Mgr.: Teofilo R. del Rosario.

**Labels:** (Owned) Pioneer, Plaka Pilipino, Sunshine, Vicor, Vicor Int'l; (distributed) Pilgera, Wilear's; (represented) ABC (USA), Alshire (USA), Chelsea (USA), Cream (USA), De-Lite (USA), Disneyland (USA), Durium (Italy), Ember (UK), Fania (USA), Fantasy (USA), Island (UK), Mainstream (USA), Mericana (USA), Milestone (USA), Motown (USA), Novola (Spain), Prestige (USA), RCA (USA), Roulette (USA), Salsoul (USA), Shelter (USA), TK (USA), Tico (USA), Victor (Japan), Vista (USA), Zafiro (Spain).

Video Vision Inc., Dynasty Super Cinema Bldg., Rizal Ave., Manila, Tel: (2) 27-34-73. Cable: DIMENSION. Pres.: Lorenzo Y. Co; Gen. Mgr.: Alexander S. Co.  
**Labels:** (Owned) Asco, Dimension, MGMitten, Pearl, Saturday, Vivi; (distributed) Continental Artists, Everstar, Grand, Guestar, Number 1, PopHits, PopMachines, PopTunes, President, Red White & Blue, Stars & Stripes, Target, Winston.

Villar, see Mareco.  
Virgo, see Zodiac.

Vivi, see Video Vision.  
WEA Recs., Manufacturers' Bank Bldg., 9th fl., Plaza Santa Cruz, Manila, Tel: 49-32-17/54. Cable: WEAREC. Gen. Mgr.: Ramon Chuayang; Label Mgr.: Rudy Ty.  
**Labels:** (Owned) Asylum, Atco, Atlantic, Cotillion, Countryside, Elektra, Nonesuch, Reprise, Slipped Disc, Warner Bros.; (licensed) Bearsiville, Big Tree, Brother, Curton, DiscReet, Finnadar, Gemigo, Little David, Nemperor, Paradise, Rolling Stones, Swan Song, Warner Curb, Whitefield, Wing & a Prayer (all USA).

Warner Bros., see WEA.  
Wilear's Rec., 51 Auraluoy St., Mandaluyong, Rizal, Tel: 70-03-14. Pres. & Mgr.: William C. Leary. (Distributed by Vicor)

Winston, see Video Vision.  
Zodiac Music Corp., Madrigal Bldg., 3rd fl., 286 Escolta, Manila 2805. Tel: 40-61-19, 47-70-49. Cable: ZODINCORP. Telex: 3358.

**Branches:** Cebu City, 39 V. Urgello Private Rd. Tel: 7-15-46—Davao City, Lim Bldg., 3rd fl., 105 Magallanes St. Tel: 7-78-95/32-75.  
**Labels:** (Owned) Gemini, Gold, Virgo, Zodiac.

## ● music publishers

B A M I (Bayanihan Music Philippines Inc.) (Filscap), PO Box 4243, JLB Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila, Tel: 49-37-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Exec. VP: Simplicio U. Suarez; Int'l Catalog Div. Mgr.: Erlinda Marqueses; Int'l Co-ord.: Priscilla A. de la Cruz.  
Int'l firms represented: Campbell Connelly (UK), GEMA (Germany), Jobete (UK), Morning (Canada), New Child (USA), Polydor (Germany), Shinko (Japan).  
Int'l rep.: Japan (Victor).

F A M I (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila, Tel: 40-35-05. Cable: FAMI.  
**Affiliates:** Ed. Mexicana de Musica, Mareco Inc. Lustre Music Publ'g Corp., PO Box 34, Quezon City. Cable: HOMID.

Mareco Inc. (FAMI), 131 Del Monte Ave., Quezon City, Tel: 35-45-26. Cable: VILMARECO.  
**Affiliated firm:** FAMI.  
Int'l rep.: USA (L.I. Witkoff).

Metro Music Masters Inc., JLB Bldg., 5th fl., Ronquillo, Quiapo, Manila, Tel: 40-63-21. Pres.: Buddy O. De Vera.

Mexicana de Musica (Ed.), see FAMI.  
Sound Music House, Dynasty Super Cinema Bldg., Rizal Ave., Manila, Tel: 27-34-73. Pres.: Lorenzo Y. Co; Gen. Mgr.: Alexander S. Co.

S. S. Suarez Music Co. (Filscap), 60 Prosperidad St., Malabon, Rizal, Tel: 22-41-94. Gen. Mgr.: Simplicio U. Suarez.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, c/o College of the Holy Spirit, 163 E. Mendiola St., Manila.

Cultural Foundation of the Philippines, San Luis Terraces, Rm. 502, T.M. Kalaw St., Ermita, Manila, Tel: 40-46-12. Chm.: Raul S. Manglapus; Exec. Dir.: Antonio Quintos.

League of Filipino Composers, 1665 Taft Ave., Manila. Manila Symphony Society, PO Box 664, Elks Club Bldg., Roxas Blvd., Manila, Tel: 70-73-13. Cable: SYMPHONY.

Music Promotion Foundation of the Philippines, Ysmael Bldg., 1845 Taft Ave., Manila. Cable: MUSIPROM.  
National Band Ass'n of the Philippines, 70 Boston St., Cubao, Quezon City, Tel: 70-34-94.

National Music Council of the Philippines, c/o NANESCO Nat'l Commission, 1580 Taft Ave., Manila. Cable: UNACOM.

P A R A S (Philippine Academy of Rec'g Arts & Sciences), c/o Oskar Salazar, PO Box 3739, Manila 2800. Tel: 60-48-44, 61-78-97.

R I A P (Record Ind. Ass'n of the Philippines), c/o Manuel P. Villar, Calvo Bldg., Escolta, Manila, Tel: 47-11-83, 40-10-81.

### DESIGN & ARTWORK

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.  
Musicworld Inc., Mico Tower Bldg., 6th Fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; Art Dir.: Tomas Rufino.

Zodiac Music Corp., Madrigal Bldg., 3rd fl., 286 Escolta, Manila 2805. Tel: 40-61-19, 47-70-49. Cable: ZODINCORP. Telex: 3358.

### LICENSING ORGANIZATIONS, MUSIC

F A M I (Fil-Am Music Inc.), Calvo Bldg., Rm. 220, Escolta, Manila, Tel: 40-35-05. Cable: FAMI. (Represents SE-SAC mechanical rights)

Filscap (Filipino Society of Composers, Authors & Publishers), Republic Supermarket Bldg., Rm. 243, Rizal Ave., Santa Cruz, Manila, Tel: 49-27-88. Pres. & Dir.: Felipe P. de Leon; Exec. Dir. & Sec'y: Simplicio U. Suarez. (Performing rights only)

Musika Inc., 60 Prosperidad St., Malabon, Rizal, Tel: 22-41-94. Pres.: Felipe P. de Leon; VP: Lucretia R. Kasilag; Exec. Dir. & Gen. Mgr.: Simplicio U. Suarez. (Mechanical rights only)

### PLATING, PROCESSING & PRESSING PLANTS

Atlas Rec'g Co., 35 F. Josef, Marikina, Rizal, Tel: 697-2056. Gen. Mgr.: Roger O. De Vera; Plant Mgr.: Noli O. Ortez. (Pressing only)

Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City, Tel: 23-42-74/67-35/23-28, 40-51-21. Cable: DYPRO. Telex: 7420361. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin; Sales Mgr.: Vicente Ty.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-20. Cable: FILRECO.  
Home Inds. Development Corp., PO Box 34, Quezon City, Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

Musicworld Inc., Mico Tower Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.  
Sound Int'l, Barrio Ugong, Marikina, Rizal, Pres.: Lorenzo Y. Co. (Pressing only)

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; VP Mfg.: Edgardo Alcanzare; Mng. Dir.: Vicente del Rosario Jr.

## PRINTERS & LITHOGRAPHERS

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-20. Cable: FILRECO.

Home Inds. Development Corp., PO Box 34, Quezon City, Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

Musicworld Inc., Mico Tower Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.

Vic Prod'ns Inc., 77 D. Tuazon St., Quezon City, Manila, Tel: 62-58-05, 62-35-88, 61-06-63. Gen. Mgr.: Victor Que; Sales Mgr.: Ramon Lao.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.

## RECORD PROMOTION

Dimads, c/o Sound Int'l, PO Box 967, Manila. Pres.: Lorenzo Y. Co.

Entertainment Mgmt. & Mktg. Inc., c/o Red, White & Blue Cinemas, 878-D Aurora Blvd., Cubao, Quezon City, Tel: 78-52-31. Pres.: Edward Yu; Gen. Mgr.: Evelyn C. Yu; Sales Mgr.: Juliet Ang.

Fil-Am Music Inc., Calvo Bldg., Rm. 220, Escolta, Manila, Tel: 40-35-05. Cable: FAMI.

Musicworld Inc., Mico Tower Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.

Vic Prod'ns Inc., 77 D. Tuazon St., Quezon City, Manila, Tel: 62-58-05, 62-35-88, 61-06-63. Gen. Mgr.: Victor Que; Sales Mgr.: Ramon Lao.

Vicor Entertainment Corp., PO Box 4243, Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Vicente del Rosario Jr.; Exec. VP & Gen. Mgr.: Danny Principe; Int'l Co-ord.: Priscilla A. de la Cruz.

Zodiac Music Corp., Madrigal Bldg., 3rd fl., 286 Escolta, Manila 2805. Tel: 40-61-19, 47-70-49. Cable: ZODINCORP. Telex: Eastern 3358.

## TAPE CUSTOM DUPLICATORS TAPE DUPLICATOR/MARKETERS

Dyna Prods. Inc., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City, Tel: 23-42-74/67-35/23-28, 40-51-21. Cable: DYPRO. Telex: 7420361. Pres.: Albert Tan; Exec. VP: James G. Dy; Gen. Mgr.: Tan Huy Bin; Sales Mgr.: Vicente Ty.

Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-20. Cable: FILRECO.

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

Musicworld Inc., Mico Tower Bldg., 6th fl., Ronquillo & P. Gomez Sts., Quiapo, Manila.

**Audio:** 8-tr., cassette & open reel.

Vic Prod'ns Inc., 77 D. Tuazon St., Quezon City, Manila, Tel: 62-58-05, 62-35-88, 61-06-63. Gen. Mgr.: Victor Que; Sales Mgr.: Ramon Lao.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; VP Mfg.: Edgardo Alcanzare; Mng. Dir.: Vicente del Rosario Jr.

Zodiac Music Corp., Madrigal Bldg., 3rd fl., 286 Escolta, Manila 2805. Tel: 40-61-19, 47-70-49. Cable: ZODINCORP. Telex: Eastern 3358.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel: 70-05-88, 70-16-66. Cable: SOUND. (Distributor/Importer)  
**Brand name:** Teac.

### EMPTY CARTRIDGES, CASSETTES & REELS

Empire Electronics Corp., 708 Aurora Blvd., Quezon City, Tel: 70-05-88, 70-16-66. Cable: SOUND. (Distributor/Importer)

**Audio:** 8-tr. & open reel  
**Brand name:** Ampex.

3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal, Tel: 86-70-61. Cable: TRIM-INCO. Mng. Dir.: Merrill A. Johnson; Group Sales & Mktg. Mgr.: Salvador C. Siangio; Nat'l Sales Mgr.: Eduardo Z. Pinangang Jr.

**Audio:** Cassette.  
**Brand name:** Scotch.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Sales: Robert L. Tan.

### ENVELOPES & MAILERS

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Sales: Robert L. Tan.

### JACKETS & SLEEVES LABELS

Home Inds. Development Corp., PO Box 34, Quezon City, Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

Vic Prod'ns Inc., 77 D. Tuazon St., Quezon City, Manila, Tel: 62-58-05, 62-35-88, 61-06-63. Gen. Mgr.: Victor Que; Sales Mgr.: Ramon Lao.

Vicor Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City, Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Sales: Robert L. Tan.

Zodiac Music Corp., Madrigal Bldg., 3rd fl., 286 Escolta, Manila 2805. Tel: 40-61-19, 47-70-49. Cable: ZODINCORP. Telex: Eastern 3358.

## POLYETHYLENE BAGS

Mareco Inc., 131 Del Monte Ave., Quezon City 3010. Tel: 35-45-26. Cable: VILMARECO.

## RECORD PROCESSING MACHINERY

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. (Distributor/Importer)  
Chief product: Automatic processing machines.  
Brand name: Johannessen & Lund.

## TAPE, RAW & BLANK LOADED

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. (Distributor/Importer) (Blank only)  
Audio: 8-tr., cassette & open reel.  
Video: 1" open reel & 1/2" EIAJ open reel.  
Brand name: Ampex.  
3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel: 86-70-61. Cable: TRIM- INCO. Mng. Dir.: Merrill A. Johnson; Group Sales & Mktg. Mgr.: Salvador C. Siangio; Nat'l Sales Mgr.: Eduardo Z. Pinangang Jr.  
Audio: Blank—8-tr., cassette & open reel; raw—8-tr. & cassette.  
Video: Blank—2" quadrasonic & 3/4" cassette.  
Brand name: Scotch.

## TAPE DUPLICATING EQUIPMENT

Empire Electronics Corp., 708 Aurora Blvd., Quezon City. Tel: 70-05-88, 70-16-66. Cable: SOUND. (Distributor/Importer)  
Audio & video: Highspeed duplicators.  
Brand name: Ampex.

## accessories manufacturers

3 M Philippines Inc., 3M House, Yabut Bldg., E. De Los Santos Ave., Makati, Rizal. Tel: 86-70-61. Cable: TRIM- INCO. Mng. Dir.: Merrill A. Johnson; Group Sales & Mktg. Mgr.: Salvador C. Siangio; Nat'l Sales Mgr.: Eduardo Z. Pinangang Jr.  
Product: Head cleaners, leader & splicing tape.  
Vicom Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Mfg.: Edgardo Alcanzare.  
Product: Catalog servs., cleaners, cloths, brushes, 45 rpm adaptors.

## store fixtures & merchandising aids manufacturers

Empire Int'l, PO Box 967, Dynasty Cinema Bldg., 827-831 Rizal Ave., Santa Cruz, Manila. Tel: 27-37-94, 27-42-66. Cable: EMPINT.  
Vicom Music Corp., Vicor Bldg., 782 Aurora Blvd., Cubao, Quezon City. Tel: 70-40-81. Cable: VIMUSCO. Telex: 7422056. Pres.: Orlando R. Ilacad; Mng. Dir.: Vicente del Rosario Jr.; VP Sales: Robert L. Tan.  
Product: Display racks.

# POLAND

Population: 34,000,000.  
Rate of exchange: \$1 (US) = 20 zlotys.  
Per capita income: \$1,650.  
Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), June (Corpus Christi), July 22 (Polish National Day), November 1 (All Saints Day), December 25, 26.

## RECORDS:

Records sold domestically: LP's 1976—3,430,000 units; 1975—2,560,000 units. EP's 1975—360,000 units. Singles 1976—420,000 units; 1975—140,000 units.  
Records imported from USA: 1975—\$5,000.  
Records imported from countries other than USA: 1976—921,354 units, \$1,924,578; 1975—800,000 units, \$1,668,000.  
Records exported to USA: 1976—50,000 units, \$55,000; 1975—30,000 units, \$36,000.  
Records exported to countries other than USA: 1976—1,644,745 units, \$3,127,795; 1975—2,160,000 units, \$3,564,000.  
Average retail price per record: LP's—\$3.60—\$6.50; EP's—\$1.20; singles—\$0.80.  
Stereo sales: 90% of total.  
Type of distribution: Manufacturer-to-wholesaler-to-retailer system.  
Type of promotion: The main source of record promotion is radio. Other sources include music magazines and pop columns in weekly and daily publications.  
Jukeboxes: 1,200.

## TAPE:

Market: State-owned Polski Nagrania is now producing cassettes. There is no market for 8-track cartridges.  
Pre-recorded tape sold domestically including imports: Cassette 1976—280,000 units, 1975—250,000 units.  
Average retail price per tape: Cassette—\$4.00.

## IMPORT/EXPORT REGULATIONS:

All companies are state-owned. Contacts with record companies can be made through PWM.

## RADIO STATIONS:

All government: no. of AM 30, no. of FM 37.  
Comments: Music, all of which is pre-recorded, accounts for 60% of all programming. One-half of this percentage is made up of pop and jazz.

## TELEVISION STATIONS:

No. of channels: 2 government.  
Comments: Programming comprises newsteels, sports, political programs and movies.  
Roman Waschko

## record & tape manufacturers / distributors / importers

Muza, see P P Polskie Nagrania.  
P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31. Cable: POLNAG. Dir.: Adam Karolak; Sales Mgr.: Jozef Pielka.  
Labels: (Owned) Muza, Pronit, Veriton.  
P W M (Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 7, 00-068 Warsaw. Tel: 26-12-01. Cable: PEWUEMBEHAZET. Telex: 813498. (Contact for record import & export).  
Int'l reps.: Australia (Carinia, Contal), Canada (Polish Alliance Press, Lewan Shows) Germany (Disco-Center), Italy (Font-Cetra), Japan (Nippon Columbia), Netherlands (Phonogram), UK (Tyler), USA (Polish Rec. Center).  
Pronit, see P P Polskie Nagrania.  
Tonpress (Krajowa Agencja Wydawnicza), Srebrna 16, 00-810 Warsaw. Tel: 20-26-63. Telex: 813487. Dir.: Aleksandra Kepa; Pgm. Ed.: Andrzej Brenarski. (Manufactures singles only).  
Veriton, see P P Polskie Nagrania.  
Wifon-Pollet Tapes & Cassettes, Woronicza 17, 00-950 Warsaw. Tel: 43-86-80. Telex: 814441. Mng. Dir.: Dariusz Retelski.

## music publishers

P W M Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 7, 00-068 Warsaw. Tel: 26-12-01. Cable: PEWUEMBEHAZET. Telex: 813498. Sheet Music Mgr.: Teresa Mochtak. (Contact for music import & export).  
Int'l reps.: Orchestral materials hire—Denmark (Hansen), Finland (Fazer), France (Salabert), Germany (Moeck), Italy (Ricordi), Netherlands (Alberson), Norway (Norsk), Sweden (Nordiska); hire and sale—Germany (Moeck), Japan (Nippon Gakki), Switzerland (Universal), UK (Kalmus); sales—France (Boosey & Hawkes), USA (Marks, Chopin works).  
Synkopa PWM, Senatorska 13/15, 00-075 Warsaw. Tel: 26-70-97. Cable: PEWUEMWAR. Dir.: Jerzy Jasienski; Gen. Mgr.: Mieczyslaw Tomaszewski.

## services

## ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Jeunesses Musicales of Poland, Chief Council, Castle of Ostrogski, Okolnik 1, Warsaw. Tel: 27-95-89.  
National Section of the International Society for Contemporary Music, c/o Union of Polish Composers, Rynek Starego Miasta 27, Warsaw. Tel: 31-17-41. Cable: ZET-KAPE.  
Polish Music Council, National Committee of the International Music Council, Rynek Starego Miasta 27, 00-272 Warsaw. Tel: 31-16-34.  
Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), PO Box 282, Rutkowskiego 20/5, 00-020 Warsaw 1. Tel: 27-65-81. Cable: POLJAZZ. Telex: 812275. Sec'y Gen.: Stanislaw Cejrowski.  
S P A M (Stowarzyszenie Polskich Artystow Muzykow), Krucza 24/26, Warsaw. Tel: 21-86-47.  
Towarzystwo im. Fryderyka Chopina (Frederic Chopin Society), ul. Okolnik 1, Zamek Ostrogskich, 00-368 Warsaw. Gen. Mgr.: Wiktor Weinbaum.  
Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Starego Miasta 27, 00-272 Warsaw. Tel: 31-16-34, 31-17-41.  
Warszawskie Towarzystwo Muzyczne im. Stanistawa Moniuszki (Warsaw Music Society), Morskie Oko 2, Warsaw.  
Henryk Wieniawski Music Society, Swietoslawska 7, 61-840 Poznan. Tel: 526-42. Gen. Mgr.: Edmund Grabkowski.  
Z A K R (Zwiazek Autorow i Kompozytorow Utworow Rozrywkowych—Ass'n of Authors & Composers of Pop Music), ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61 x 44. Pres.: Zbigniew Adrianski; VP's: Piotr Figiel, Janusz Kondratowicz.

## LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61.  
Z A I K S (Society of Authors), ul. Hipoteczna 2, 00-950 Warsaw. Tel: 27-60-61. (Mechanical & performing rights)

# PORTUGAL

Population: 8,891,000.  
Rate of exchange: \$1 (US) = 38.50 escudos.  
No. of homes with record players: 900,000.  
Holidays: January 1, April 25 (Portugal Day), May 1 (Workers' Day), June 10 (Community Day), October 5 (Republic Day), December 1 (Independence Day), December 25, various religious days and carnival.

## RECORDS:

Records imported from USA (factory value, CIF): 1975—87,856 units, \$71,636.  
Records exported to USA (factory value, FOB): 1975—64,393 units, \$68,000.  
Records imported from countries other than USA (factory value, CIF): 1975—453,302 units, \$535,844.  
Records exported to countries other than USA (factory value, FOB): 1975—161,615 units, \$151,143.  
Average retail price per record: LP's—\$2.09; singles—\$1.88.  
Stereo sales: LP's 95%, singles 30% of total.  
Record club sales: 1% of total.  
Discounting: Rare.  
Type of distribution: Manufacturer-to-retailer, with the exception of two cooperative societies selling to consumers and some retail shops.  
Type of promotion: Radio is the most important medium. There is a likelihood that television will have more music-oriented shows in the future. Newspapers and two music papers also aid in promotion.  
Jukeboxes: 1,510.

## TAPE:

Pre-recorded tape imported from USA (factory value, CIF): 1975—30,858 units, \$172,519.  
Pre-recorded tape exported to USA (factory value, FOB): 1975—3079 units, \$6,000.  
Pre-recorded tape imported from countries other than USA (factory value, CIF): 1975—104,126 units, \$333,356.  
Pre-recorded tape exported to countries other than USA (factory value, FOB): 1975—28,854 units, \$44,516.  
Average retail price per tape: 8-tr.—\$5.93; cassette—\$5.19.

## RADIO STATIONS:

No. of commercial 3; no. of non-commercial 3; no. of AM 6; no. of FM 2.  
Comment: One channel plays classical music; the others play a variety of music, news, etc.

## TELEVISION STATIONS:

No. of channels: 2 government.

## IMPORT/EXPORT REGULATIONS:

On imports there is 30% Brussels regulation duty, plus 60%; an advance deposit, without interest, is required, and no financing is available. On exports, USA importers pay no duties according to a recently-passed law. The USA is the country accorded such an exception.  
Fernando Tenente

## record & tape manufacturers / distributors / importers

Alfama, see Telectra.  
Algarve, see Radio Triunfo.  
Alvorada, see Radio Triunfo.  
Alvorada Int'l, see Radio Triunfo.  
Aquila, see Radio Triunfo.  
Archiv, see Phonogram.  
Banda, see Movieplay.  
Belter (Discos) Lda., Rua Constituicao 74, Porto. Tel: 498041.  
Branch: Lisbon, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.  
Home office: Spain.  
Labels: (Owned) Belter, Olympo, Saef.  
Bonzao, see Joquei.  
Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos; Rec. Dept. Mgr.: Paulo Gil.  
Labels: (Licensed) A&M (USA), Ace of Clubs (UK), Ace of Diamonds (UK), Apple (UK), Argo (UK), Arista (USA), Bell (UK), CRAMPS (Italy), Chapter One (UK), Columbia (UK), DJM (UK), Decca (UK), Delmark (USA), Deram (UK), EMI (UK), ESP (USA), Eclipse (UK), HMV (UK), Harvest (UK), Horizon (USA), London (UK), MAM (UK), Motown (UK, USA), Odeon (Brazil, Spain), L'Oiseau Lyre (France); PDU (Italy), Parlophone (UK), Pathe (France), Private Stock (USA), Purple (UK), RAK (UK), Regal (UK), Rocket (UK), Sky (Germany), Sovereign (UK), Stateside (UK), Strata-East (USA), Telefunken (Germany), Threshold (UK).  
Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.  
Labels: (Owned) Clave; (represented) Ades (France), Poplandia (Spain), Valois (France).  
Int'l reps.: Canada (Penco), France (CBS), Netherlands (Bosheck), USA (Penco).  
Clave, see Castro Paz & Ca.  
D G, see Phonogram.  
Diapasao, see Sasseti.  
Estudio, see Mundusom.  
F F, see Riso & Ritmo.  
Fama, see Zip-Zip.  
Fenix, see Arnaldo Trindade.  
Flash, see Telectra.  
Fontana, see Phonogram.  
Gladio, see Telectra.  
Guilda da Musica, see Sasseti.  
Harmonia, see Radio Triunfo.  
Heliodor, see Phonogram.  
Imavox Som & Imagem SarL (IFPI), Av. Conselheiro Fernando de Sousa 19, 4th fl., Lisbon 1. Tel: 656025. Telex: 12596. Mng. Council: Vasco Prego Rosado Duraõ, Jose Dias; Gen. Mgr.: Julio Marques de Figueiredo.  
Labels: (Owned) Imavox; (licensed) Disc' AZ (France), Apollo (Belgium), Bellaphon (Germany), Elver (Belgium), Cinevox (Italy), Pye (UK), Pickwick Int'l (UK).  
Int'l reps.: France (Sonodisc).

Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon. Tel: 217719.  
**Labels: (Owned) Bonzo; (represented) Activ Tapes** (Switzerland), Sunshine Tapes (USA).  
 M G M, see Phonogram.  
 Melodia, see Radio Triunfo.  
 Mercury, see Phonogram.  
 Movieplay Portuguesa Discografica SarL, Rua Gregorio Lopes, Lote 1524, Loja-A, Encosta do Restelo, Lisbon 3. Tel: 615496. Gen. Mgr.: Rui Resurreicao; Sales Mgrs.: Carlos Bolotinha, Carlos Pedroso; Prod'n & Int'l Mgr.: Georg Thilo Krasmann.  
**Labels: (Owned) Banda, PSST; (licensed) Barclay** (France), Dicap (France), Gnome (Belgium), MCA (USA), Motown (USA), Movieplay (Spain), Orfeon (Mexico), Riviera (France), 20th Century (USA).  
 Int'l rep.: Spain (Movieplay).  
 Mundusom Sociedade Ind'l do Som SarL—Discos Estudio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1. Tel: 688173.  
**Labels: (Owned) Estudio, Trevo; (represented) Monitor** (USA).  
 Int'l reps.: France (Nogueira), South Africa (Arraial), USA (Alvorada).  
 Odir, see Sasseti.  
 Olympo, see Belter.  
 Orevs Sociedade de Importacao & Exportacao Ltd., Rua da Madalena 237, 2nd fl., Lisbon 2. Tel: 872049. (Importer/Exporter).  
**Labels: (Represented) Everest** (USA), Vox (USA).  
 Orfeu, see Arnaldo Trindade.  
 P S S T, see Movieplay.  
 Philips, see Phonogram.  
 Phonogram Portuguesa—Musica & Video SarL (IFPI), Rua Prof. Reinaldo dos Santos 12, Lisbon 4. Tel: 789435, 789381. Mng. Dir.: Carlos Castro Pinto; Mktg. Mgr.: Daniel de Sousa; Promo. Mgr.: Carlos Gomes.  
**Labels: (Owned) Archiv, DG, Fontana, Heliador, MGM, Mercury, Philips, Polydor, Vertigo; (licensed) Ariola, Chrysalis** (UK), Island (UK).  
 Int'l reps.: Worldwide (Phonogram & Polydor).  
 Planigrife-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22, 4th fl., Lisbon. Tel: 49115. Pres.: Raul Santos; Gen. & Sales Mgr.: Miguel Dias da Silva.  
**Labels: (Owned) Planigrife, Plansom; (licensed) Atom** (Austria), Deesse (France), Sonet (Denmark); (distributed—not licensed) Amadeo (Austria); Brain, Metronome, Musikland, PLP, PMC 2001, Unserer Welt, WAM (all Germany); Ri-Fi (Italy); Sine-Qua-Non (USA).  
 Plansom, see Planigrife-Publicidade.  
 Polydor, see Phonogram.  
 R R, see Riso & Ritmo.  
 Radio Triunfo Lda. (IFPI), Praca General Humberto Delgado 309, Porto. Tel: 21445, 313624. Cable: RATRIL. Telex: 23127. Pres. & Gen. Mgr.: Rogerio de Seixas Costa Leal; Sales Mgr.: Alberto Eiras; Supervision Co-ord. Mgr.: Jose Novais; A&R Ass't: Maria Luisa Peixoto.  
**Branch: Lisbon**, Rua do Carmo 23. Tel: 327683, 34708. Mgr.: Carlos Parga; Int'l A&R: Carlos Lacerda.  
 Int'l branches: Angola, PO Box 3875, Rua Luis de Camoes 93, 2nd fl., Luanda—Mozambique, PO Box 4364, Paiva de Andrada 365, Lourenco Marques.  
**Labels: (Owned) Algarve, Alvorada, Alvorada Int'l, Aquila, Harmonia, Melodia, Sereia, Sintra; (represented) Ariston** (Italy), Arrow (UK), Asylum (USA), Atco (USA), Atlantic (USA), Baltic (Belgium), Bearsville (USA), Beverly (Brazil), Big Tree (USA), Blue Note (USA), CBS (USA), Canadian Pacific (USA), Cartaz (Brazil), Chantecler (Brazil), Charger (Brazil), Clave (Spain), Copacabana (Brazil), Cottillon (USA), Curtom (USA), Dark Horse (USA), Direction, DiscReet (USA), Elektra (USA), Epic (USA), Eurovox (Belgium), Fantasy (USA), Gamma (Mexico), Gaviota (Spain), Grand Award (USA), Grateful Dead (USA), Harmony (USA), Hispavox (Spain), International Artists (UK), Invictus (USA), Jupiter (Germany), Karen (USA), Little David (USA), Masterworks (USA), Melodiya (USSR), Midi (USA), Milestone (USA), Monument (USA), Neighborhood (USA), Nemporer (USA), Nonesuch (USA), Odyssey (USA), Peerless (Mexico), Philadelphia Int'l (USA), Portrait (USA), Prestige (USA), Reprise (USA), Rolling Stones (UK), Som (Brazil), Sonopress (France), Sunset (USA), Swan Song (USA), Transatlantic (UK), United Artists (USA), Vanguard (USA), Warner Bros. (USA), World Pacific (USA), Xtra (UK).  
 Int'l reps.: Mexico (Gamma), Spain (Hispavox).  
 Rapsodia (Discos), Morais Soares 41 A, Lisbon. Tel: 838594.  
 Riso & Ritmo (Discos) Lda., Calgada da Quintinha 2-S/cv, Lisbon 1. Tel: 683968.  
**Int'l branch: France, Bagatelle.**  
**Labels: (Owned) FF, RR; (represented) Bagatelle** (France).  
 Saef, see Belter.  
 Sasseti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
**Labels: (Owned) Diapasao, Guilda da Musica; (distributed) Odir; (represented) Amadeo** (Austria), ESP (USA), Erato (France), Hungaroton/Qualiton (Hungary), Musa (Poland), Supraphon (Czechoslovakia), Wergo (Germany).  
 Int'l rep.: Spain (Edigsa).  
 Sereia, see Radio Triunfo.  
 Sintra, see Radio Triunfo.  
 Tagus, see Tecla.  
 Tecla Lda. (IFPI), Rua Sousa Martins 5, Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.  
**Labels: (Owned) Tagus, Tecla, Vertice; (represented) Accent** (USA), Ariston (Italy), Bach (UK), Black Jazz (UK), Collector (UK), Cosmopolitan (UK), Dim (Spain), Ember (UK), Fleche (France), GNP Crescendo (USA), Olympia (Italy), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Star (Belgium), W&G (Australia).  
 Int'l reps.: France (Barclay), Luxembourg (Barclay), Monaco (Barclay), Netherlands (Dureco), South Africa (Teal), Spain (Dim), UK (CRD).  
 Telectra—Empresa Technica de Equipamentos Electricos SarL (IFPI), Apdo. 2531, Rua Rodrigo da Fonseca 103,

Lisbon 1. Tel: 686072. Telex: 12598. Pres.: Fernando Serrano; Gen. Mgr.: Jose Varatojo da Silva; A&R: L. Cunha; Sales Mgr.: M. Matos.  
**Int'l branch: Angola**, Apdo. 6487, Rua Barbosa Rodrigues 42, Luanda. Tel: 22891. Gen. Mgr.: Armando Dias.  
**Labels: (Owned) Alfama, Flash, Gladio, Telectra; (licensed) RCA group** (USA).  
 Int'l reps.: South Africa (Teal), USA (Penco).  
 Trevo, see Mundusom.  
 Arnaldo Trindade & Ca. Lda. (IFPI), Rua de Santa Catarina 117, Porto. Tel: 381341. Cable: RADILECTRA. Telex: 22266. Pres.: Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Co-ord.: Peter Elderfield.  
**Promo. branch: Lisbon**, Rua da Alegria 122. Tel: 327707. Mgr.: Rui Mota Alves.  
**Labels: (Owned) Orfeu, Fenix; (represented) Clan** (Italy), Durium (Italy), EMI/Negram (Netherlands).  
 Int'l reps.: Benelux (Vogue), France (Vogue), Germany (Plane), Spain (Hispavox/CFE), Switzerland (Vogue), USA (Penco), Venezuela (Palacio).  
 Vertice, see Tecla.  
 Vertigo, see Phonogram.  
 Zip-Fado, see Zip-Zip.  
 Zip-Zip—Organizacoes Publicidade Lda., Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
**Labels: (Owned) Fama, Zip-Fado, Zip-Zip.**

● music publishers

Belter (Ed.), Rua Constituido 74, Porto. Tel: 498041. Dir.: A. Figueiredo.  
**Branch: Lisbon**, Av. Defensores Chaves 3, 3rd fl. E. Tel: 59062.  
 Home office: Spain.  
 Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.  
 Costa Pinto (Ed. Musicais) (SPA), Rua Eca de Queiros 20, 3rd fl., Lisbon. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Rocha Oliveira.  
 Musicat (Arnaldo Trindade & Ca. Lda.), Rua de Alegria 122, Lisbon. Tel: 327707. Cable: RADILECTRA. Telex: 22266. Mgr.: Fernando Albuquerque.  
 Sasseti—Sociedade Portuguesa de Musica & Som SarL, Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon. Tel: 656094.  
 Telectra (Eds. Musicais), Rua Rodrigo da Fonseca 103, Lisbon 1. Tel: 686072. Telex: 12598. Pres.: Fernando Serrano; Gen. Mgr.: Jose Varatojo da Silva.  
 Int'l firms represented: Baltic (Belgium), RCA (Brazil, Italy, Spain), Victor (Brazil).  
 Triunfo (Ed. Musicais), Praca General Humberto Delgado 309, Porto. Tel: 21445, 313624. Cable: RATRIL. Telex: 23127. Gen. Mgr.: Rogerio de Seixas Costa Leal; Ass't to Gen. Mgr.: Joao Nobre.

● services

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**  
 Circulo de Cultura Musical, Rossio 45, Lisbon 4.  
 International Music Council, Nat'l Committee, Instituto de Alta Cultura, Praca do Principe Real 14, Lisbon.  
 Sociedade Nacional de Musica de Camara, Rua de Arroios 5, Lisbon 1.

**DESIGN & ARTWORK**

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.  
 Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932.  
 Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; D&A Mgr.: Antonio Matos.

**LICENSING ORGANIZATIONS, MUSIC**

S E C T P (Sociedade de Escritores & Compositores Teatrais Portugueses), Av. Duque de Loule 31, Lisbon. (Mechanical & performing rights)  
 S P A (Sociedade Portuguesa de Autores), Av. Duque de Loule 31, Lisbon 1. Tel: 49870, 531656. Cable: AUTORES. (Mechanical & performing rights)

**PLATING, PROCESSING & PRESSING PLANTS**

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.  
 Radio Triunfo Lda., (Pressing) Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. (Plating & Processing) Rua Campo do Lindo 208, Porto. Tel: 485876. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Pressing Mgr.: Joaquin de Sousa; Plating & Processing Mgr.: Eugenio de Vasconcelos.

**PRINTER & LITHOGRAPHER**

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

**TAPE CUSTOM DUPLICATORS**

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Telex: 18420. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.  
 Radio Triunfo Lda., Rua Anselmo Braancamp 297, Porto. Tel: 21445, 313624. Gen. Mgr.: Rogerio de Seixas

Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Dept. Chief: Arlindo Moreira.  
**Audio: 8-tr. & cassette.**  
 Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.  
**Audio: 8-tr. & cassette.**

● supplies

**TAPE, RAW & BLANK LOADED**

Agfa-Gevaert Lda., Apdo. 15, Linda a Velha. Tel: 2190031. Telex: 12630. Mng. Dir.: Mr. Roosens; Sales Mgr.: Mr. Worthmann.  
**Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.**  
**Video: Cassette, open reel.**  
**Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.**  
 Radio Triunfo Lda., Rua Anselmo Braancamp 297, Porto. Tel: 21445, 313624. Gen. Mgr.: Rogerio de Seixas Costa Leal; Technical Servs. Mgr.: Domingos Lupi Nogueira; Dept. Chief: Arlindo Moreira. (Blank only).  
**Audio: 8-tr., cassette.**  
 Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura. (Importer).  
**Audio: 8-tr., cassette, open reel.**  
**Brand name: Capitol.**

**TAPE DUPLICATING EQUIPMENT**

Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura. (Importer).  
**Brand name: Brenell** (UK), Pentagon (USA).

● accessories manufacturers

Joquei (Disco) Ltd., Parque Residencial Miraflores, Lote 101-6B, Alges, Lisbon. Tel: 217719.  
**Product: Cleaners cloths & brushes, head cleaners & demagnetizers, needles.**  
 Planigrife-Publicidade Comercio & Industria SarL, Rua Filipe Folque 22, 4th fl., Lisbon. Tel: 49115. Pres.: Raul Santos; Gen. & Sales Mgr.: Miguel Dias da Silva.  
**Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers.**  
 Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.  
**Product: Carrying & storage cases, cleaners, cloths, & brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.**

● store fixtures & merchandising aids manufacturer

Tecla Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Maria de Fatima; Sales Mgr.: Rosa Segura.  
**Product: Display racks, divider cards.**

ROMANIA

Population: 21,500,000.  
 Rate of exchange: \$1 (US) = 5 lei.  
 Per capita income: \$1,000.  
 Holidays: January 1, May 1 & 2 (Labor Day), August 23 (National Day).  
 No. of homes with record players: 800,000.

**RECORDS:**

Records Manufactured: 1975—9,067,000 units.  
 Average retail price per record: LPs—\$1.43-\$1.86; Imported LPs—\$3.00-\$3.14; EPs & singles—\$0.50-\$0.71; Imported EPs & singles—\$0.86-\$1.21.

Stereo sales: 40% of total.  
 Type of distribution: Manufacturer-to-retailer.  
 Type of promotion: Radio and TV are the most important means of promotion. Television is dominated by MOR music shows. Press coverage is poor.

Comment: Music issued on record by Electrecord is about 55% folk, 35% light or pop and 10% classical. The demand for recorded music has become so great that production can not keep up with it, and a new manufacturing plant is being planned. It should be in operation in a few years. Although Western music is popular, only a few records by Western artists are released each year, some of these are recorded in the Electrecord studios by visiting performers. Radio stations and magazines rate records through surveys of fan mail to determine the "Tops;" American and English music is always rated high. Discoteques also play mostly American and English music. Private collections reveal the same preferences. No phonographs are manufactured in Romania and imports must supply the market.  
 Jukeboxes: 100.

**TAPE:**

Pre-recorded tapes manufactured: 1975—150,000 units.  
 Average retail price per tape: Pre-recorded—\$5.35; Blank—\$10.28.  
 Comment: All playback equipment is imported, but plans are being made to construct a plant for domestic manufacture.



**RADIO STATIONS:**

No. of stations: 6 (1 seasonal).  
**Comment:** Radio Bucharest broadcasts three different programs nationwide. Programme I is mainly light and folk music; Programme II, mainly classical, and Programme III (stereo), mainly light and pop. Live music comprises barely five per cent of the total programming. Anglo-American music ranks first in popularity, especially among the young people. Fifty per cent of the music played over the air is of either English or American origin, forty per cent is Romanian and the remaining ten per cent comes from the other Socialist countries.

**TELEVISION STATIONS:**

No. of channels: 2.  
**Comment:** The two studios are located in Bucharest, one reaches only the city and its suburbs. Color TV is in the planning stage. Over twenty per cent of the programming is reserved for live music, especially classical concerts.  
**Octavian Ursulescu**

● **record & tape manufacturer / distributor / importer**

Electrecord, Str. Luigi Cazzavillan 14-16, Bucharest. Tel. 13.97.57. Telex: (011) 191. Mgr.: Teodor Caris; Music Dept. Chief: Dr. Edgar Elian; Chief Eng.: Ing. Grigore Petreanu.  
**Labels: (Owned)** Electrecord; **(licensed)** B&J (UK), CBS (France), CBS-Sugar (Italy), Juan Vallori (Spain), Metronome (Germany), Montana (Germany), PIPS (Switzerland), Philips (UK), Stop (Italy), Studio 33 (Netherlands), Transworld (Switzerland), Trilogy (USA).

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

**A R I A** (Romanian Agency for Artistic Mgmt.), Blvd. Nicolae Balcescu 2, Sector 1, Bucharest. Tel: 13.70.08/91.75. Telex: (011)225. Mgr.: Florea Vasile; Ass't Mgr.: Anton Virjan; Music Sec'y: Georgeta Calistrache.  
**A T M** (Association of Artists from Theatrical & Musical Institutions), Str. Episcopiei 9, Sector 1, Bucharest. Tel: 13.41.72/44.99. Pres.: Costache Antoniu, VP: Dina Cocea; Sec'y: Ana Toboaru.  
**Composers' Union** (Uniunea Compozitorilor), Str. 2 Constantin Esarcu, Bucharest. Tel: 50.30.90. Pres.: Petre Brancusi; Sec'ys: Dr. Vasile Tomescu, Theodor Grigoriu, Laurentiu Profeta, Wilhelm Berger, Zoltan Aladar.  
**Musical Publ'g House of the Composers' Union** (Editura Muzicala a Ununii Compozitorilor), Str. 13 Decembrie 24, Bucharest. Tel: 13.57.75.  
**Socialist Culture & Education Council** (Consiliul Culturii si Educatiei Socialiste), Casa Scintei, Piata Scintei 1, Bucharest. Tel: 17.60.10/20. Music Mgr.: Nicolae Calinciu.

**SINGAPORE**

**Population:** 2,250,000.  
**Rate of exchange:** 1 (US) = 2.46 Singapore dollars.  
**Per capita income:** \$1,310.  
**Holidays:** New Year's Day, Hari Raya Puasa (2 days—Malay Religious New Year), Chinese New Year (2 days), Thaipusam (Tamil New Year), Hari Raya Haji (Malay New Year), Labor Day (May 1), National Day (August 9), Vesak Day (Buddhist Festival), Christmas Day.

**RECORDS:**

**Records exported to USA:** 1975—1,443 units, \$2,577.  
**Records, record blanks & pre-recorded media imported from USA:** 1975—\$236,994.

● **record & tape manufacturers / distributors / importers**

Ace of Clubs, see Decca.  
 Ace of Diamonds, see Decca.  
 Aim, see Alshire.  
 Alshire (Singapore) Pte. Ltd., OG Bldg., 703 Upper Cross St., Singapore 2. Tel: 914-794.  
**Labels: (Owned)** Alshire, Aim; **(represented)** Vox (USA).  
 Angel, see EMI.  
 Archiv, see Phonogram.  
 Argo, see Decca.  
 Baal Recs. Pte. Ltd., 532 Plaza Singapura, Orchard Rd., Singapore 9. Tel: 34-747. Cable: BAALPROD. Dir.: Balam Shotam.  
**Regional branches:** China, Hong Kong, Malaysia.  
**Int'l branch:** England.  
**Labels: (Owned)** Baal, Best of Everything; **(licensed)** ABC, H&L (both USA).  
**Int'l rep.:** UK (Baal).  
 Beltona, see Decca.  
 Best of Everything, see Baal.  
 Borneo Co. (Singapore) Pte. Ltd., Crosby House, 71/73 Robinson Rd., Singapore 1. Tel: 79-457, 91-5973. (Importer)  
 Capitol, see EMI.  
 Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3. Tel: 220-3444/3040. Cable:

CHIPMUNKS. Chm.: Tan Boo Chiang, Mgr.: T.T. Kuek; Sales Mgr.: Koh Kok Thee.  
**Labels: (Owned)** Echo, Elastic; **(represented)** Blue Note, Fantasy, Liberty, Prestige, United Artists (all USA).  
 Cogent, see Unisong.  
 Columbia, see EMI.  
 Cosdel (Singapore) Pte. Ltd. (IFPI), Eng Cheong Tower, 4th fl., 5611 North Bridge Rd., Singapore 7. Tel: 258-9944. Chm.: Kenneth L. Cole; Mgr. Dir.: S.P. Sim; Sales Mgrs.: Willie Lim, Ronnie Loi  
**Reg'l headquarters:** Hong Kong.  
**Labels: (Licensed)** Asylum (USA), Atlantic (USA), Durium (Italy), Elektra (USA), Erato (USA), Festival (Australia), Grunt (USA), Nonesuch (USA), Pickwick (USA), Pure Gold (USA), RCA group (USA), Ranwood (USA), Red Seal (USA), Reprise (USA), Rolling Stones (USA), Swan Song (USA), Victor (USA), Virgin (UK), WEA group (USA), Warner Bros (USA), Windsong (USA).

D. G. see Phonogram.  
 Decca Orient (Pte.) Ltd. (sub. of Decca Rec. Co. Ltd., UK), E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 320-537, 327-071, 361-196. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Reg'l Sales Mgr.: Esther Lim.

**Regional branches:** Hong Kong, Malaysia.  
**Labels: (Owned)** Ace of Clubs, Ace of Diamonds, Argo, Beltona, Decca, Deram, Eclipse, London, London/AOA, London Globe, L'Oiseau Lyre, Qualiton, Threshold, Vocalion, York; **(represented)** All Platinum (USA), Ariola-Euradisc (Germany), Boot (USA), Brunswick (USA), Capri (France), Chapter One (UK), Coccinelle Varieties (France), Contempo (UK), Cynda (USA), Ember (UK), Emerald (UK), Fiesta (France), Greenwich (UK), Gull (UK), Headline (UK), Horoscope (USA), Maple (USA), Nova (UK), O'Be (USA), Rex (UK), Spiral (UK), Stang (USA), Summus (USA), Turb (USA), Turnabout (UK), Vega (France), Vox (UK).  
**Int'l reps.:** Ceylon (Lewis Brown), China (Linfair), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (EMI), Philippines (Super), Thailand (Kinetex).

Deram, see Decca.  
 Double Up, see EMI.  
 E M I (Singapore) Pte. Ltd. (IFPI), PO Box 181, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable: EMITRON. Mng. Dir.: Neil Sarsfield  
**Home office:** England.  
**Labels: (Owned)** Angel, Capitol, Columbia, Double Up, EMI, Encore, HMV, Harvest, MFP (Music for Pleasure), One Up, Parlophone, Pathe, Regal, Regal Zonophone, Sounds Superb, Talisman, Waverley; **(represented)** A&M (USA), Apple (UK), Arista (USA), Bronze (UK), CBS/Sony (Japan), Disneyland (USA), Island (UK), Motown (USA), Private Stock (USA), RAK (UK), Rocket (UK).

**Int'l rep.:** Worldwide (EMI).  
 Eagle, see Teo Kwan.  
 Echo, see Chiang Huat.  
 Eclipse, see Decca.  
 Elastic, see Chiang Huat.  
 Encore, see EMI.  
 Fass, see Phonogram.  
 Fontana, see Phonogram.  
 H M V, see EMI.  
 Harvest, see EMI.  
 Heliodor, see Phonogram.  
 Hup Hup Sendirian Berhad, 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0117/1333. Cable: HUPHONIC. Mng. Dir.: Ng Lian Chin. Dir.: Ms. Ng Ay Vin, Ms. Ng Ay Na. (Distributor)  
**Local branch:** Singapore 8, 232 Serangoon Rd. Tel: 293-0129, 293-3404.  
**Home office:** Malaysia.  
**Label: (Distributed)** Life.

E. S. Isaac & Co. Pte. Ltd., 35-A Hongkong St., Singapore 1. Tel: 78-460/466. Cable: ISAACNCO. Governing Dir.: M.E. Isaac; Mng. Dir.: S.A. Hann.  
**Labels: (Distributed—not licensed)** Accent (USA), Angel (India), Columbia (India), Crescendo (USA), Everest (USA), HMV (India), Hi Fi (USA), Odeon (India), Parlophone (India), Telefunken (Germany), Vogue (France).  
**Int'l reps.:** France (Vogue), Germany (Teldec), India (Gramophone).

Island Music Dist., Golden Mile Shopping Centre, Beach Rd., 7th fl., Suite 5817, Singapore 7. Tel: 258-7759. (Importer/Exporter)  
 Karussell, see Phonogram.  
 Kwang Sia Rec. Co., PO Box 1019, Court, Rm. 308, 3rd fl., N. Bridge Rd., Singapore 7. Tel: 332-154, 34501. Owner: K.H. Ang; Gen. Mgr.: Kung Seah Ang; Sales Mgr.: Kok Hua Lim. **Local branches:** Singapore 6, G3 Capitol Shopping Centre, North Bridge Rd. Tel: 34-013—Singapore 9, International Bldg., 360 Orchard Rd., Ground fl., Rm. 101. Tel: 372-649—Singapore 12, Golden Wall Factory, 6th S., No. 8F, Jalan Raja. (Importer)  
 Life Rec. Inds. (Pte.) Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-0117/1333/1187. Cable: LIFEERECORD. (Distributed by Hup Hup)

London, see Decca.  
 London/AOA, see Decca.  
 London Globe, see Decca.  
 M F P, see EMI.  
 M G M, see Phonogram.  
 Mercury, see Phonogram.  
 Music for Pleasure, see EMI.  
 L'Oiseau Lyre, see Decca.  
 One Up, see EMI.  
 Parlophone, see EMI.  
 Pathe, see EMI.  
 Pergola, see Phonogram.  
 Philips, see Phonogram.  
 Phonogram Pte. Ltd., PO Box 1117, 697 A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-677. Cable: PHONRECORD. Telex: 24829. Mng. Dir.: Norman Cheng. Mktg. Mgr.: David Lim; Admin Mgr.: J. Sng.

**Reg'l branch:** Malaysia.  
**Labels: (Owned)** Archiv, DG, Fass, Fontana, Heliodor, Karussell, MGM, Mercury, Pergola, Philips, Polydor, Polyphon, Vertigo, Verve; **(represented)** All Platinum (UK), BBC (UK), Bellaphon (Germany), Buddha (USA), CTI (USA), Capricorn (USA), Charisma (UK), Chelsea (UK), Chrysalis (UK), Contour (UK), Cube (UK), DJM (UK), Diamond (Hong Kong), GM (UK), GTO (UK), Jupiter (Germany), Kama Sutra (USA), MCA (USA), Metronome (Germany), Pablo (Germany), Pye (UK), RSO (UK), Ring-O (UK), State (UK), 20th Century (USA), WWA (UK).  
**Int'l reps.:** Worldwide (Phonogram, Polydor).

Polydor, see Phonogram.  
 Polyphon, see Phonogram.  
 Qualiton, see Decca.  
 Regal, see EMI.  
 Regal Zonophone, see EMI  
 Scripture Union Christian Book Centre, 36H Prinsep St., Singapore 7.  
 Sounds Superb, see EMI.  
 Talisman, see EMI.  
 Teo Kwan Electric Recs. Co., 17 Dhoby Ghaut, Singapore 9. Tel: 360-402, 328-265. Cable: KWANGELECT.  
**Label: (Owned)** Eagle.

Threshold, see Decca.  
 Tony, see Tony Wong.  
 Unisong Pte. Ltd., Shaw Towers, No. 125, Beach Rd., Singapore 7. Tel: 293-4379. Gen. Mgr. Kuek Soi Tee; Sales Mgr. Tay Chor Huan.  
**Labels: (Owned)** Cogent, Unisong; **(distributed—not licensed)** United Artists (USA).  
 Vertigo, see Phonogram.  
 Verve, see Phonogram.  
 Vocalion, see Decca.  
 Waverley, see EMI.  
 Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong.  
**Label: (Owned)** Tony.  
 York, see Decca.

● **music publishers**

Baal Music, 532 Plaza Singapura, Orchard Rd., Singapore 9. Tel: 34-747. Cable: BAALPROD. Dir.: Balam Shotam.  
**Int'l reps.:** France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata).  
 Burlington-Palace Music Orient Ltd. (div. of Decca Orient Pte. Ltd.) E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 327-071, 361-196. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin; Far East Mgr.: Esther Lim.  
**Reg'l headquarters:** Hong Kong (see for int'l firms represented)

Intersong Far East Pte. Ltd., PO Box 1117, 697-A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-677. Cable: PHONRECORD. Telex: 24829. Mng. Dir.: Norman Cheng; Mgr.: Michael Sieu.  
**Int'l firms represented:** Aberbach, Abigail, Barn, Belinda, Buddha, Canopy, Chappell, Charlotte, Flamingo, Hanseatic, Kama Sutra, Kaskat, Martin-Coulter, McCartney, Mews, Midland, Norrie Paramor, Pocket Full of Tunes, RSO, Ryan, Tutti.  
**Int'l reps.:** Worldwide (Intersong), Netherlands (Artemis).

Pathe Publ'ns (Far East) Pte. Ltd., PO Box 182, MacDonald House, 3rd fl., Orchard Rd., Singapore 9. Tel: 327-686. Cable: EMITRON. Mng. Dir.: Neil Sarsfield.  
**Regional headquarters:** Hong Kong.  
**Int'l firms represented:** See listing for reg'l headquarters in Hong Kong.  
 Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong.

● **services**

**PLATING, PROCESSING & PRESSING PLANTS**

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544/183, 652-092. Mng. Dir.: Neil Sarsfield; Comm'l Mgr.: H.T. Chua; Factory Mgr.: Lee Choh Ming.  
 Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 65-1137/1333/1187. Mng. Dir.: Ng Lian Chin.  
 Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 64-9457/5012. Cable: PHONRECORD. Telex: 24829. Mng. Dir.: Norman Cheng; Factory Mgr.: T. Sng.

**RECORD PROMOTION**

Baal Recs. Pte. Ltd., 532 Plaza Singapura, Orchard Rd., Singapore 9. Tel: 34-747. Cable: BAALPROD. Dir.: Balam Shotam.  
 Rediffusion (Singapore) Pte. Ltd., PO Box 608, 182 Clemenceau Ave., Singapore 9. Tel: 362-211. Cable: REDIFFUSE. Mng. Dir.: Jack Snowdens. Gen. Mgr.: N.V. Symons.

**TAPE CUSTOM DUPLICATORS**

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544/183, 652-092. Mng. Dir.: Neil Sarsfield; Comm'l Mgr.: H.T. Chua; Factory Mgr.: Lee Choh Ming.  
 Island Music Dist., Golden Mile Shopping Centre, Beach Rd., 7th fl., Suite 5817, Singapore 7. Tel: 258-7759.  
 Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3. Tel: 633-776. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.  
**Audio:** 8-tr., cassette.  
 Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701-E Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 64-9457/5012. Cable: PHONRECORD. Telex: 24829. Mng. Dir.: Norman Cheng; Factory Mgr.: T. Sng.

Rediffusion Servs. (Singapore) Pte. Ltd., 1 Jalan Selanting, Singapore 21. Tel: 671-144. Cable: REDIFFUSE. Telex: 24114. Mng. Dir.: Jack Snowden; Gen. Mgr.: N.V. Symons.  
**Audio:** Cassette, open reel.  
**Video:** 1" open reel, 3/4" cassette.  
 Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong.  
**Audio:** 8-tr., 8-tr. quadrasonic, cassette.

● **supplies**

**CARTRIDGE & CASSETTE PARTS**

Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong.  
**Audio:** All 8-tr. & cassette parts.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3. Tel: 633-776. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.  
**Audio:** 8-tr. & cassette.  
 Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong.  
**Audio:** 8-tr., cassette.

**TAPE, RAW & BLANK LOADED**

Agfa Carat, see East Asiatic.  
 Agfa Stereochrom, see East Asiatic.  
 Agfa Videochrom, see East Asiatic.  
 Ampex, see Eastland.  
 E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544/183, 652-092. Mng. Dir.: Neil Sarsfield; Comm'l Mgr.: H.T. Chua; Factory Mgr.: Lee Choh Ming.  
**Brand name:** Emitape.  
 East Asiatic Co. Ltd., Agfa-Gevaert Dept., 24 Saiboo St., Singapore 9. Tel: 378-355. Telex: 21234. Mng. Dir.: E. Schulz.  
**Audio:** Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Eastland Trading Co., GPO Box 1128, Selegie Shopping & Office Complex, 1st fl., 271A & 283A Selegie Rd., Singapore 7. Tel: 321-021. Pres.: Tee Shin Quek; Gen. Mgr.: Awa Wong; Sales Mgr.: Wee Chen. **Local branch:** Singapore 9, 13B Bukit Timah Rd. Tel: 534-364. (Raw only)  
**Brand name:** Ampex.  
 Emitape, see EMI.

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Jalan Bukit Merah, Singapore 3. Tel: 633-776. Mng. Dir.: Hee Chin Sit; VP: Masayuki Hosoda; Sales Mgr.: Wong Luck.  
**Audio:** 8-tr. & cassette.  
 Tony Wong Co. (Pte.) Ltd., 37 Middle Rd., Singapore 7. Tel: (65) 235-3847. Cable: AUDIOTAPE. Telex: 23252. Pres.: Tony C.K. Wong. (Blank only)  
**Audio:** 8-tr., cassette.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Eastland Trading Co., GPO Box 1128, Selegie Shopping & Office Complex, 1st fl., 271A & 283A Selegie Rd., Singapore 7. Tel: 321-021. Pres.: Tee Shin Quek; Gen. Mgr.: Awa Wong; Sales Mgr.: Wee Chen. **Local branch:** Singapore 9, 13B Bukit Timah Rd. Tel: 534-364.  
**Brand names:** Ampex, Pentagon.

**SOUTH AFRICA, REPUBLIC OF**

**Population:** 25,471,000.  
**Rate of exchange:** \$1 (US) = 0.87 rand.  
**Per capita income:** \$694.  
**No. of homes with record players:** 1,250,000.  
**Holidays:** January 1, May 31 (Republic Day), First Monday in September (Settlers Day), October 10 (Kruger's Day), December 16 (Day of the Covenant) and all traditional Christian holidays.

**RECORDS:**

**Records sold domestically including imports (retail value):**  
 LP's 1976—3,385,380 units, \$23,300,215; 1975—3,142,888 units, \$19,737,336. Budget LP's 1976—1,323,549 units, \$2,976,110; 1975—1,897,506 units, \$4,003,737. Singles 1976—2,734,837 units, \$4,063,358; 1975—2,942,546 units, \$4,119,564. Indigenous singles, 1976—4,000,716 units, \$5,598,849; 1975—3,909,257 units, \$4,964,756.  
**Records imported from USA (factory value—CIF):** 1976—250,487 units, \$322,907; 1975—521,848 units, \$462,700.  
**Records imported from countries other than USA (factory value—CIF):** 1976—330,547 units, \$570,670; 1975—633,919 units, \$738,329.  
**Records exported to USA:** 1975—100 units, \$520.  
**Average retail price per record:** (Excluding sales duty of 8.62%) LP's—\$6.88, budget LP's—\$2.25, singles—\$1.50, indigenous singles—\$1.40.  
**Stereo sales:** 100% of total.  
**Quadrasonic sales:** None.

**Record club sales:** None.  
**Discounting:** Frequent.  
**Type of distribution:** Mainly manufacturer-to-retailer. There are approximately 900 rack jobbers out of about 2,400 dealer outlets.  
**Type of promotion:** The commercial and non-commercial channels of the South African Broadcasting Corporation continue to use recorded music to provide a major portion of their audio programs. National Radio 5 is the pop record station for teenagers. Television programs frequently feature South African artists as well as film clips of overseas artists with consequent promotional benefits. Daily newspapers include supplements which concentrate exclusively on all aspects of the entertainment industry, including records, radio and television. In-store poster advertising is a prominent feature. The weekly Springbok Radio "Billboard Top 20" and Radio 5 "Top 20" strongly influence record sales. The record industry and Springbok Radio collaborate in the annual competition to find the top artists of the year. Winners are awarded gold SARIE trophies at a presentation in October, which is filmed for television transmission.

**Jukeboxes:** 500.

**TAPE:**

**Market:** The swing from cartridges to cassettes is continuing, unit sales now being in the ratio of four to one for full-price product, and three to one for budget product. Sales of cassette and radio cassette recorders have averaged approximately 250,000 per annum over the past four years. Combined cartridge and cassette unit sales are about one third of the total LP record and tape sales. In terms of sales value (LP's, singles and tapes), cartridges and cassettes account for 20% of the total.  
**Pre-recorded tape sold domestically—including imports (retail value):** 8-tr., 1976—171,034 units, \$1,343,921; 1975—352,056 units, \$2,619,296. Budget 8-tr., 1976—304,006 units, \$869,319; 1975—202,731 units, \$869,715. Cassette 1976—654,546 units, \$5,143,183; 1975—585,121 units, \$4,353,300. Budget cassette 1976—519,085 units, \$1,323,923; 1975—172,617 units, \$740,526.  
**Pre-recorded tape imported from USA (CIF):** 1976—42,661 units, \$113,521; 1975—283,728 units, \$275,303.  
**Pre-recorded tape imported from countries other than USA (CIF):** 1976—69,900 units, \$162,376; 1975—91,016 units, \$177,186.  
**Blank tape sold domestically:** Open reel: 1976—436,773 units, \$1,908,730.  
**Average retail price per tape:** 8-tr. & cassette—\$7.85; budget 8-tr. & cassette—\$2.34.

**RADIO STATIONS:**

**Comment:** The South African Broadcasting Corp. controls all audio and television broadcasting. Springbok Radio is its commercial station. Radio Highveld, Radio Port Natal and Radio Goodhope are regional spot-advertising stations, which play continuous recorded music. Radio Bantu broadcasts in six regional Bantu languages with spot advertising.

**TELEVISION STATIONS:**

**No. of channels:** 1 government, 100% color (PAL).  
**Comment:** Color television service is now in its second year of operation and has maintained a high standard of technical quality. Program content covers a wide spectrum of popular and classical music, educational, adventure, variety and current events shows, produced locally and overseas. The service is due to carry commercial advertising beginning January, 1978.

William Ford Fraser

● **record & tape manufacturers / distributors / importers**

Africa, see WEA.  
 Alaska, see Satbel.  
 Amajita, see Satbel.  
 Angel, see EMI-Brigadiers.  
 Asylum, see WEA.  
 Atco, see WEA.  
 Atlantic, see WEA.  
 Atlas City, see Teal.  
 Audiovisual Communications (Pty.) Ltd., State House, 2nd fl., 4 Quartz St., Johannesburg 2001. Tel: (11) 37-3457. Mng. Dir.: N. Greenberg; Mktg. Dir.: C.E.A. von Keyserlingk. (Distributor/Importer)  
 Aztec, see Satbel.  
 Baba, see Teal.  
 Bayete, see Teal.  
 Berg & Boom, see Teal.  
 Bet-El Book room, Box 30154, Pretoria 00038. Tel: (12) 75-4287. (Distributor)  
 Black Music, see CCP & EMI-Brigadiers.  
 Blue Nile, see Teal.  
 Brigadiers, see EMI-Brigadiers.  
 Buffalo, see David-Gresham.  
 Bullet, see CCP & EMI-Brigadiers.  
 Butterfly, see Gramophone.  
 C B S, see Gramophone.  
 C C P Rec. Co. (Pty.) Ltd., Auction House, 2nd fl., 111 Fox St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SAGITTARIUS. Telex: 8-3021. Mng. Dir.: Clive Calder; Dirs.: Ralph Simon, Nat Bregman, Peter Vee; Gen. Mgr.: Ron Schiff; Sales Mgr.: Ken Haycock. (Distributed by EMI-Brigadiers)  
**Labels:** (Owned) Black Music, Bullet, Mabob City, Reggae; (licensed) Creole (UK), De-Lite (USA), Jama (USA), Gama (UK), Vigor (USA), Virgin (reggae) (UK).  
**Int'l rep.:** Worldwide except USA (Zomba Corp.).  
 Clive Calder Prod'ns, see CCP.  
 Capitol, see EMI-Brigadiers.  
 Caprivi, see Satbel.  
 Cat, see Satbel.

City Late, see Teal.  
 City Special, see Teal.  
 Columbia, see EMI-Brigadiers.  
 Contempo, see EMI-Brigadiers.  
 Cool Blue, see EMI-Brigadiers.  
 Date, see Gramophone.  
 Dawn, see Satbel.  
 Deep South, see Satbel.  
 Double-Up, see EMI-Brigadiers.  
 E M I-Brigadiers (Pty.) Ltd. (IFPI), 32 Steele St., Steeledale, Johannesburg. Tel: (11) 618-3900. Telex: 8-7409. Cable: SOUNDBOX. Mng. Dir.: B.B.G. Jeffery; Deputy Chm.: A.S.J. Venter.  
**Labels (Owned)** Angel, Brigadiers, Capitol, Columbia, Cool Blue, Double-Up, EMI, EMI Int'l, Goli, Gull, HMV, Harvest, Jamloti, Kaya-Lami, Listen to the Wild, Molelo, N'Kanyazi, Odeon, One-up, Parlophone, Regal-Zonophone, Ring, Shona Langa, Starline, Stateside, Swinger, Umsakzo, Zodiac; (licensed domestic) Sunshine, Sunshine Soul; (non-licensed distributed) Black Music, Bullet, Contempo, Horse, Mabob City, Reggae, Safari, Spes Bona; (licensed foreign) Apple (UK), Arista (USA), MAM (UK), Private Stock (USA), Purple (UK), RAK (UK), Red Bus (UK), Sovereign (UK), T Rex (UK), Target (UK).  
 E M I Music for Pleasure (Pty.) Ltd. (IFPI), PO Box 11254, 32 Steele St., Steeledale, Johannesburg. Tel: (11) 618-3900. Cable: SOUNDBOX. Mng. Dir.: Neville Blignaut; Sales Mgr.: Peter Mote; Mktg. Mgr.: Johan du Plooy.  
**Labels:** (Owned) Flame, Mello Mood, Skyline; (licensed foreign) Classics for Pleasure, Music for Pleasure, Music Way Tapes, Sounds Superb (all UK).  
 Elektra, see WEA.  
 Embassy, see Gramophone.  
 Embudane, see Gramophone.  
 Epic, see Gramophone.  
 Epidemic, see RPM.  
 F G B, see Gallo.  
 Fast Move, see RPM.  
 Flame, see EMI Music for Pleasure.  
 Fun Time Int'l, see RMC.  
 G R C, see Gramophone.  
 Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Telex: 80153. Pres.: Peter Gallo; Admin. Mgr.: Ian Shacksonsky; Creative Dir.: Peter Lotis; Sales Dir.: Fred Bugnatto; A&R & Promo. Mgr.: Ivor Haarburger.  
**Labels:** (Owned) FGB, Gallo, Mavuthela, Motella, Soul Jazz, Zobo; (licensed domestic) Star Rays, The Sun; (licensed foreign) Audio Fidelity (USA), Bronze (UK), CTI (USA), Chrysalis (UK), DJM (UK), Decca (UK), Disneyland (USA), Gull (UK), Hansa (Germany), Hispavox (Spain), MCA (USA), Magnet (UK), Rocket (UK), Saga/Trojan (UK), Sherbet (Australia), 20th Century (USA), Virgin (UK).  
**Int'l rep.:** Worldwide (Decca).  
 Go-Go, see Teal.  
 Goli, see EMI-Brigadiers.  
 Gramophone Rec. Co. (Pty.) Ltd. (GRC) (IFPI), PO Box 2445, 132 Kerk St., Johannesburg. Tel: (11) 37-2827. Cable: AFRICORD. Telex: 8-0153. Mng. Dir.: Arnold Golembi; A&R Mgr.: Hilton Rosenthal; Sales Mgr.: John de Beer. **Branches:** Cape Town, Durban, Port Elizabeth.  
**Labels:** (Owned) Butterfly, CBS, Date, Embassy, Embudane, Epic, GRC, HVN, Harmony, Imbongi, Jive, Marabi, Masterpiece, Portrait, Unika; (licensed) Philadelphia Int'l (USA).  
 David Gresham Prod'ns (Pty.) Ltd., PO Box 626, Johannesburg 2000. Tel: (11) 21-5029. Cable: DAVEGRESH. Telex: 8-3645. Chm. & Mng. Dir.: D. Gresham; Dir. & Gen. Mgr.: Allan Goldswain; Dir. & Sales Mgr.: Christopher Davies; Promos. Dir.: Stephanie Mitchell.  
**Labels:** (Owned) Buffalo, Nitty Gritty; (licensed foreign) Splash (UK).  
 Groove, see Satbel.  
 Groovy, see Satbel.  
 Gull, see EMI-Brigadiers.  
 H M V, see EMI-Brigadiers.  
 H V N, see Gramophone.  
 Harmony, see Gramophone.  
 Harvest, see EMI-Brigadiers.  
 Highway Soul, see WEA.  
 Horse, see EMI-Brigadiers.  
 Hot Beat, see RPM.  
 Imbongi, see Gramophone.  
 Imbube, see Satbel.  
 Intercontinental, see Teal.  
 Island, see Trutone.  
 Jamloti, see EMI-Brigadiers.  
 Jive, see Gramophone.  
 Joburg, see Satbel.  
 Jumbo Jet, see Teal.  
 Jungle, see Satbel.  
 Kalahari, see Teal.  
 Kanindo, see Teal.  
 Kaya-Lami, see EMI-Brigadiers.  
 King, see Satbel.  
 King Kong, see Teal.  
 Listen to the Wild, see EMI-Brigadiers.  
 Lolwe, see Teal.  
 Love Love, see Teal.  
 Luister, see Teal.  
 M v N, see Teal.  
 Mabob City, see CCP & EMI-Brigadiers.  
 Ma Ma, see Teal.  
 Map, see Satbel.  
 Marabi, see Gramophone.  
 Masterpiece, see Gramophone.  
 Mavuthela, see Gallo.  
 Mello Mood, see EMI Music for Pleasure.  
 Molelo, see EMI-Brigadiers.  
 Mosaic, see Teal.  
 Motella, see Gallo.  
 Moto Moto, see Teal.  
 Music, see Satbel.  
 Music for Pleasure, see EMI Music for Pleasure.  
 Musiki du Zaire, see Teal.  
 Nitty Gritty, see David Gresham.  
 N'Kanyazi, see EMI-Brigadiers.

Nonesuch, see WEA.  
 Nyang Amaki, see Teal.  
 Odeon, see EMI-Brigadiers.  
 One-up, see EMI-Brigadiers.  
 Oshisayo, see Satbel.  
 Parlophone, see EMI-Brigadiers.  
 Phonogram, see Trutone.  
 Pirate, see Teal.  
 Plastic, see Teal.  
 Playmakers, see Satbel.  
 Plum, see Teal.  
 Polydor, see Trutone.  
 Portrait, see Gramophone.  
 President, see Teal.  
 Promise, see Satbel.  
 R M C Video (Pty.) Ltd., PO Box 23, Parow Valley, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: P. Donaldson.  
**Label: (Owned)** Fun Time Int'l.  
 R P M Group (IFPI), Craftsman Centre, 288 Commissioner St., Johannesburg. Tel: (11) 24-7941. Cable: PHONOSOUND. Telex: 8-0859. Chm. & Mng. Dir.: Matt Mann; Gen. Mgr. Ivor Schlosberg; Sales Mgr.: Kevin Walker; Musical Dir. Dan Hill.  
**Labels: (Owned)** Epidemic, Fast Move, Hot Beat, RPM; (licensed) A&M (UK, USA), Blue Note (USA), Groove Merchant (USA), Muse (USA), United Artists (USA).  
 Raj, see Satbel.  
 Rave, see Trutone.  
 Record Prod'rs & Mfrs., see RPM.  
 Record & Tape, see Satbel.  
 Regal-Zonophone, see EMI-Brigadiers.  
 Reggae, see CCP, EMI-Brigadiers & Satbel.  
 Reprise, see WEA.  
 Rev, see Revellie.  
 Reveille Recs. (Pty.) Ltd., Commissioner St., Kine Centre, Johannesburg 2001. Tel: 21-8651. Telex: 8-4075. Mng. Dir.: Audrey Smith.  
**Labels: (Owned)** Rev, Reveille; (licensed) Argon (USA), IRDA (USA), Key-Seven (Canada), PBR Int'l (USA), Penny Farthing (UK).  
 Ring, see EMI-Brigadiers.  
 Safari, see EMI-Brigadiers.  
 Satbel Rec. Co. (Pty.) Ltd. (IFPI), Fox & Polly, Johannesburg. Tel: 37-4114. Cable: AZTEC. Telex: 8-0099. Mng. Dir.: H.P. Steyn; Sales Mgr.: Stan Cohen; Int'l Repertory Mgr.: M. Hayward.  
**Labels: (Owned)** Amajita, Aztec, Caprivi, Dawn, Groovy, Imbube, Joburg, Jungle, King, Map, Music, Oshisayo, Playmakers, Promise, Raj, Record & Tape, Reggae, Satbel, Sound of Soul, Soweto; (distributed) Alaska, Cat, Deep South, Groove; (licensed) ABC group (USA), Ariola (Germany), Barclay (France), Capricorn (USA), Casablanca (USA), Cube (UK), Electric (UK), GRT (Canada), Immediate (UK), Mainstream (USA), Nems (UK), Playboy (USA), Pye (UK), Shelter (USA), Sonet (UK), Stax (USA), Vogue (France).  
 Int'l reps.: Australia (Phonogram), France (Barclay), Germany (Phonogram), Japan (Phonogram), Netherlands (Phonogram), New Zealand (Phonogram), UK (Galaxy), USA (Casablanca).  
 Shona Langa, see EMI-Brigadiers.  
 Shungu, see Teal.  
 Six Mabone, see Teal.  
 Skyline, see EMI Music for Pleasure.  
 Sondela, see WEA.  
 Soul Jazz, see Gallo.  
 Soul Soul, see Teal.  
 Sound of Soul, see Satbel.  
 Soweto, see Satbel.  
 Spes Bona, see EMI-Brigadiers.  
 Star Black, see Teal.  
 Starline, see EMI-Brigadiers.  
 Star Rays, see Gallo.  
 Stateside, see EMI-Brigadiers.  
 The Sun, see Gallo.  
 Sungara, see Teal.  
 Sunshine Recs. (Pty.) Ltd., 115 William Rd., Norwood, Johannesburg 2001. Tel: (11) 45-6262, 728-5738. Cable: BREAKAWAY. Mng. Dir.: Grahame Beggs; Gen. Mgr.: Christine Beggs. (Licensed to EMI-Brigadiers)  
**Labels: (Owned)** Sunshine, Sunshine Soul.  
 Sunshine Soul, see Sunshine & EMI-Brigadiers.  
 Super Black, see Trutone.  
 Super Soul, see Trutone.  
 Swinger, see EMI-Brigadiers.  
 Teal Rec. Co. Ltd., PO Box 4105, 426 Southernkliprivers berg Rd., Steeledale, Johannesburg 2000. Tel: 869-2531. Cable: TEALREC. Telex: 8-0312. Chm. & Mng. Dir.: Gerald McGrath; Gen. Mgr.: Andy Bajiles. Branches: Salt River 7925, Cape Town, Cape Province, PO Box 220. Tel: 55-8301. Mgr.: G. Sloane—Durban, Natal, Box 2775, 221A Whitehead Bldg., Smith St., Tel. 37-3556/4597. Mgr.: J. Reinders—Port Elizabeth, Cape Province, Box 3269. Tel: 54-1074. Mgr.: J. Moolman.  
 Int'l branch: South West Africa, Box 1518, United Bldgs., Kaiser St., Windhoek. Tel: 6948. Mgr.: P. Joubert.  
**Labels: (Owned)** Atlas City, Baba, Bayete, Berg & Boom, Blue Nile, City Late, City Special, Go Go, Intercontinental, Jum bo Jet, Kalahari, Kanindo, King Kong, Lolwe, Love Love, Luister, MvN, Ma Ma, Mosaic, Moto Moto, Musiki du Zaire, Nyang Amaki, Pirate, Plastic, Plum, President, Shungu, Six Mabone, Soul Soul, Star Black, Sungara, Up Up, World, Zambesi; (distributed) WEA group; (licensed) Bellaphon (Germany), Black Lion (UK), CNR (Netherlands), Crescendo (USA), Durium (Italy), Everest (USA), Fantasy (USA), GRT (USA), Ice House (France), Junat (USA), Lamb & Lion (USA), Midget (USA), Motown (USA), Prestige (USA), Project 3 (USA), RCA (USA), Ranwood (USA), Rare Earth (USA), Ricordi (Italy), Spark (UK), Total Sound (USA), Vanguard (USA), Vee Jay (USA).  
 Trutone (Pty.) Ltd. (IFPI), PO Box 9299, Johannesburg 2000; 132 Kerk St., Johannesburg 2001. Tel: (11) 23-0791. Telex: 8-0153. Mng. Dir.: David Fine; Gen. & Phonogram Div. Mgr.: Theo Rosengarten; Polydor Div. Mgr.: Tim Rooney; Phonogram Div. A&R & Mktg.:

Kenny Levine; Polydor Div. A&R & Mktg.: Gavin Gibb; Island A&R & Mktg.: Mark Fine.  
**Labels: (Owned)** Rave, Super Black, Super Soul, Trutone; (licensed) All Platinum (USA), Archiv (Germany), B&C (UK), Caedmon (USA), Charisma (UK), DG (Germany), Fontana (Netherlands), GTO (UK), H&L (USA), Heliodor (Germany), Island (UK), MGM (USA), Mercury (USA), Pablo (USA), Philips (Netherlands), Polydor (Germany), Power Exchange (UK), Privilege (Germany), Pyramid (USA), RSO (UK), Roulette (USA), Phil Spector Int'l (USA), Spoken Arts (USA), State (UK), Track (UK), Vertigo (UK), Verve (USA), Vox (USA).  
 Int'l reps.: Worldwide (Phonogram & Polydor).  
 The Turntable (Pty.) Ltd. (IFPI), Upper OK Mall, Carlton Centre, Johannesburg 2001. Tel: (11) 21-1471. Telex: 8-3919. Pres.: Sol Marks; VP, Gen. & Sales Mgr.: K.H. Marks. (Distributor/Importer)  
 Umsakazo, see EMI-Brigadiers.  
 Unika, see Gramophone.  
 Up Up, see Teal.  
 WEA Recs. (Pty.) Ltd. (IFPI), 16 St. Andrews Rd., Parktown, Johannesburg 2193. Tel: 643-3141. Cable: WEA RECORDS. Mng. Dir.: Derek Hannan; Mktg. & Sales Mgr.: R. Sassoon.  
 Home office: USA, WEA Int'l.  
**Labels: (Owned)** Africa, Asylum, Atco, Atlantic, Elektra, Highway Soul, Nonesuch, Reprise, Sondela, Warner Bros.; (licensed) Bearsville, Big Tree, Curtom, Dark Horse, DiscReet, Little David, Manticore, Nemperor, Swan Song (all USA); Dynamic Sounds (West Indies).  
 Int'l rep.: USA (WEA Int'l).  
 Warner Bros., see WEA.  
 Word of Life Whsls., PO Box 698, Florida 17  
**Label: (Represented)** Singcord (USA).  
 World, see Teal.  
 Zambesi, see Teal.  
 Zobo, see Gallo.  
 Zodiac, see EMI-Brigadiers.

## ● music publishers

Angela Music Publ'g Co. (Pty.) Ltd., PO Box 11057, Johannesburg. Tel: (11) 42-5794. Mng. Dir.: Terry Dempsey; Gen. Mgr.: Carrie Dempsey. (Represented by Impact Music Publ'g Co.)  
 Co. (Pty.) Ltd.  
**Affiliates:** Goldrush Music, Storm Music.  
 Int'l rep.: Italy (Ariston).  
 April Music Co. Pty. Ltd., see Gallo.  
 Arwin Music of South Africa Pty. Ltd., see Gallo.  
 Ashtree Holdings, see Impact.  
 Belwin-Mills (South Africa) Pty. Ltd., see Leeds.  
 Blue Bull Music (Pty.) Ltd., see Contagious.  
 Blue Magic Music (Pty.) Ltd., see Impact.  
 Breakaway Music Co. (Pty.) Ltd. (SAMRO), 115 William Rd., Norwood, Johannesburg 2000. Tel: 728-5738. Mng. Dir.: Grahame M. Beggs; Gen. Mgr.: Christine E. Beggs.  
 CTV Music, see Intersong.  
 Camelrock Music, see Intersong.  
 Carstens de Waal Music (Pty.) Ltd., see Gallo.  
 Chrysalis Music Ltd., see Impact.  
 Clan Music Publ'g Co. (Pty.) Ltd., Craftsman Centre, 288 Commissioner St., Johannesburg. Tel: (11) 24-7941. Cable: PHONOSOUND. Telex: 8-0859. Chm. & Mng. Dir.: Matt Mann; Gen. Mgr.: Robbie Kallenbach.  
**Int'l firms represented:** Combine (USA), Shapiro Bernstein (UK), Robbins (USA), United Artists (USA).  
 Int'l reps.: Australia (Festival), Belgium (Gnome, New Music), Brazil (Nova), France (Barclay), USA (Ivan Mogull).  
 Contagious Music (Pty.) Ltd. (SAMRO), Quebec House, Suite 304, Cnr. Smal & President Sts., Johannesburg. Tel: 22-0851. Telex: 8-0859. Mng. Dir.: Chris Kritzing.  
**Affiliates:** Blue Bull Music (Pty.) Ltd. (SAMRO), Jill Music Publ'rs (Pty.) Ltd. (SAMRO), Southern Sky Music (SAMRO).  
 Dawn Breaker, see Impact.  
 EMI-Brigadiers Music (Pty.) Ltd. (NORM, SAMRO), 32 Steele St., Steeledale, Johannesburg 2000. Tel: (11) 618-3900. Cable: ABEEEMUSIC. Mng. Dirs.: Albie S.J. Venter, Clive Kelly; Gen. Mgr.: Andre Viljoen.  
**Affiliates:** MFP Music (Pty.) Ltd., Plymouth Music (Pty.) Ltd., Protea Music (Pty.) Ltd. (all NORM & SAMRO).  
 Int'l firms represented: Accord (Germany), Ahab (USA), Anagon (Netherlands), Ardmore & Beechwood (Belgium), Bay City (UK), Beechwood (Canada, Mexico, USA), Big Secret (UK), Bron (UK), Campbell Connelly (UK), Castle (Australia), Frank Chacksfield (UK), Copper Band (USA), EGO (Spain), EMI (UK), Eden (USA), Al Gallico (USA), Gold Hill (USA), Gnosso (USA), Imudico (Denmark, Sweden), Lemmel (UK), Mason (UK), Metro-media (USA), Middle Road (UK), Mother Goose (UK), New York Times (USA), Our (UK), Owepar (USA), Pathe Marconi (France), Prentice (USA), Prima Donna (USA), Keith Prowse (UK), Red Bus (UK), Rimusic (UK), Stephen Stills (USA), Sunbeam (USA), Toshiba (Japan), Valando (USA).  
 Int'l reps.: Australia (Castle), Belgium (Ardmore & Beechwood), Denmark (Imudico), France (Pathe Marconi), Germany (Accord), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Odeon), Netherlands (Anagon), Spain (EGO), Sweden (Imudico), UK (EMI), USA (Marshall & Morris).  
 Essex Music Group (Pty.) Ltd., PO Box 6857, CNA Bldg., Suite 508, Commissioner & Rissik Sts., Johannesburg. Tel: (11) 838-7781. Cable: SEXMUS. Mng. Dir.: Kevin J. O'Hara.  
 Flying Dutchman (Pty.) Ltd., see Impact.  
 Francis Day SA (Pty.) Ltd. (SAMRO, NORM), PO Box 10013, Johannesburg. Tel: (11) 23-4492. Mng. Dir.: G.R. Hardie.  
 Gallo Music (Music Publ'g Co. of Africa Pty. Ltd.), PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 37-4303. Cable: MUSIUPUB. Telex: 8-0153. Pres.: Peter Gallo; Gen. Mgr.: John Edmond; Prof. Mgr.: Hugh Bush; Prof. Ass't: Willie Thabethe; Int'l Co-ord.: Angela Ridley.  
**Affiliates:** April Music Co. Pty. Ltd., Arwin Music of

South Africa Pty. Ltd., Carstens de Waal Music (Pty.) Ltd., Impala Music Co., Lions Head Music Pty. Ltd., Mavuthela Music Co. (Pty.) Ltd., Melody Music (Pty.) Ltd., Planetary-Nom (Africa) Pty. Ltd.  
 Int'l firms represented: Burlington-Palace (UK), Braintree (USA), Brew (USA), Caymen (USA), Chariz (USA), Chinnichap (UK), Cissi (USA), Compass (USA), Damit (USA), Danor (USA), Walt Disney (USA), Doors (USA), East Memphis (USA), Island (UK), Jasperrilla (USA), Lady Jane (USA), Little Dickens (USA), Louvigny-Marquee (UK), Macaulay (UK), Magnet (UK), McCartney (UK), Johnny Nash (USA), Newtown Sound (UK), RAK (UK), Rondor (USA), Cyril Shane (UK), Shillelagh (USA), Skyhill (USA), 20th Century (USA).  
 Golden Ears Music Publ'rs (SAMRO), Access City, Staib St., Doornfontein, Johannesburg 2001. Tel: (11) 22-4949.  
 Golden Music, see Laetrec.  
 Goldrush Music, see Angela.  
 Horse Creek/Don Williams Music, see Impact.  
 Impact Music Publ'g Co. (Pty.) Ltd., 187 Fox, Johannesburg. Tel: 37-4114. Cable: AZTEC. Telex: 8-0099. Mng. Dir.: H.P. Steyn; Gen. Mgr.: E. Schroder.  
**Affiliates:** Angela Music Publ'g Co. (Pty.) Ltd., Ashtree Holdings, Blue Magic Music (Pty.) Ltd., Chrysalis Music Ltd., Dawn Breaker Music, Flying Dutchman (Pty.) Ltd., Horse Creek/Don Williams Music, Joint Music, Jungle Music (Pty.) Ltd., Maciro Music, Muscle Shoals, No Exit Music, Rear Exit Music, Silversongs (Pty.) Ltd., USA Music.  
 Int'l firms represented: Ashtree (UK), Brent (USA), Tony Hiller Music (UK), Lifestyle (USA), Mainstream (USA), No Exit (USA), Rear Exit (USA), Woodwater (Jamaica).  
 Int'l reps.: France (Eddie Barclay), Germany (Siegel), Netherlands (Hans Kusters), UK (Ashtree).  
 Impala Music Co., see Gallo.  
 Intersong (Pty.) Ltd., PO Box 10678, Johannesburg 2000. 132 Kerk St., Johannesburg 2001. Tel: (11) 22-0626. Cable: BELINDSONG. Telex: 8-0153. Mng. Dir.: David G. Fine; Gen. Mgr.: Art Heattie.  
**Affiliates:** CTV Music, Camelock Music.  
 Int'l firms represented: Abigail (Australia), Angel Parker (UK), Blendingwell (UK), CAM (USA), Carlin (UK), Chappell (worldwide), Hill & Range (USA), Intersong group (worldwide), Penjane (Australia), Pocket Full of Tunes (USA).  
 Int'l reps.: Worldwide (Chappell, Intersong).  
 Jill Music Publ'rs (Pty.) Ltd., see Contagious.  
 Joint Music, see Impact.  
 Jungle Music (Pty.) Ltd., see Impact.  
 Edward Kassner SA Pty. Ltd., see Southern.  
 Laetrec Music Ltd. (SAMRO), PO Box 4105, Johannesburg 2000. Television Centre, Blairgowrie Tel: (11) 28-2950. Mng. Dir.: Maurice Tootee.  
**Affiliates:** Golden Music, Magic Music, Tela Music.  
 Int'l firms represented: ABC/Dunhill (USA), Acuff-Rose (worldwide), Associated (Australia), Bellaphon (Germany), Blue Seas/Jac (USA), Buckhorn (USA), Canopy (USA), Cest (USA), Charing Cross/Pattern (UK, USA), Cotillion (USA), Durium/Duomo (Italy), Ganga (Netherlands), Giving Room/Guerilla (USA), Goodman group (USA), Gopam (USA), Tash Howard (USA), Heavy (USA), House of Gold (USA), Jobete/Lise (USA), Don Kirshner (USA), Joni Mitchell/Siquomb (USA), Moose (Canada), Morning (Canada), Nimbus 9 (Canada), Prophet/Stonebridge (USA), Screen Gems/EMI (USA), Sherlyn (USA), Sunbury (worldwide), Thin Ice/Staysail (USA), Time (USA), Warner Bros. (worldwide), Winter Hill (USA).  
 Int'l reps.: Australia (Associated), Canada (Morning), rest of world (Arrow, Silverman & Parcher).  
 Leeds Music (Africa) (Pty.) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Telex: 8-0153. 0153. Pres.: Eric Gallo; Gen. Mgr.: Lisa Hogarth; Personal Ass't: Valerie Appel.  
**Affiliates:** Belwin-Mills (South Africa) Pty. Ltd., Tree Music (South Africa) Pty. Ltd.  
 Int'l firms represented: ATV, Big Pig, Dick James, Leeds, MAM, MCA, Northern Songs.  
 Lions Head Music Pty. Ltd., see Gallo.  
 MFP Music Co. Pty. Ltd., 32 Steele St., Steeledale, Johannesburg. Tel: (11) 869-0320. Cable: SOUNDBOX.  
**Affiliate:** EMI-Brigadiers Music (Pty.) Ltd.  
 Maciro Music, see Impact.  
 Magic Music, see Laetrec.  
 Mavuthela Music Co. (Pty.) Ltd., see Gallo.  
 Melody Music (Pty.) Ltd., see Gallo.  
 Ivan Mogull Music (South Africa) (Pty.) Ltd., PO Box 6857, CNA Bldg., Suite 508, Commissioner & Rissik Sts., Johannesburg. Tel: (11) 838-7781. Cable: SEXMUS. Mng. Dir.: Kevin J. O'Hara  
 Mpumelele Music, see WEA.  
 Muscle Shoals, see Impact.  
 Musicpiece Publ'rs (Pty.) Ltd. (NORM, SAMRO), Auction House, 2nd Fl., 111 Fox St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SAGITTARIUS. Telex: 8-0211. Mng. Dir.: Clive Calder; Dirs.: Ralph Simon, Nat Bregman, Peter Vee; Gen. Mgr.: Pat Challis.  
 Int'l firms represented: Black Sheep (UK), Canal (UK), Creole (UK), Gambi Ben Ghazi (USA), Grade & Lynton (UK), Heathside (UK), Jama (UK), Ladysmith (UK), M&M (UK), Noel Gay (UK), PPX (USA), Panache (UK), Sunflower (UK), Virgin (UK).  
 Int'l rep.: Switzerland & UK (Zomba Corp.).  
 Music Publ'g Co. of Africa (Pty.) Ltd., see Gallo.  
 No Exit Music, see Impact.  
 Planetary-Nom (Africa) Pty. Ltd., see Gallo.  
 Plymouth Music (Pty.) Ltd., see EMI-Brigadiers.  
 Protea Music (Pty.) Ltd., see EMI-Brigadiers.  
 Rear Exit Music, see Impact.  
 Reveille Music (Pty.) Ltd., Commissioner St., Kine Centre, Johannesburg 2001. Tel: 21-8651. Telex: 8-4075. Mng. Dir.: Audrey Smith.  
 Int'l firms represented: ATV (USA), Big Bopper (USA), Bird Walk (USA), Buckhorn (USA), Chess (USA), Comet (USA), Dixiana (USA), Folio (USA), Hall Clement (USA), Jack & Bill (USA), Lady Casey (USA), Lilian (UK), MC (UK), Maplehill (USA), Meredith (USA), Mervyn (UK), Nash-Beam (USA), Page Full of Hits (UK), Pi-Gem (USA), Return (USA), SWECO (USA), Sheet Music

(USA), Vogue (USA), War Drum (USA), Woodmona (USA).

SilverSongs, (Pty.) Ltd., see Impact.  
Southern Music Publ'g Co. (SA) (Pty.) Ltd., 62 St. Patrick's Rd., Houghton, Johannesburg 2198. Tel: 43-6053. Cable: SOUTHMUSIC. Dir.: G Taylor.  
Home office: USA, Peer-Southern Org.  
Affiliates: Edward Kassner SA Pty Ltd., Suiderkruis Musikuitgewers Maatskappy.  
Southern Sky Music, see Contagious.

Storm Music, see Angela  
Suiderkruis Musikuitgewers Maatskappy, see Southern.  
Tela Music, see Laetrec.  
Tradelius, PO Box 3159, Durban 4000. Tel: (31) 63978. Cable: ACCORDIO. Telex: 6-0389. Pres.: H. Tradelius; Admin. Exec.: E. Rasch.

Int'l firms represented: Alfred (USA), Almo (USA), Big 3 (USA), Zeb Billings (USA), Cherry Lane (USA), Columbia Pictures (USA), Charles Hansen (USA), Walter Kane (USA), Hal Leonard (USA), Melbay (USA), Music Sales (UK, USA), W. Smith (USA), Warner Bros. (USA).

Tree Music (South Africa) Pty. Ltd., see Leeds  
U S A Music, see Impact

W E A Music (Pty.) Ltd., 16 St. Andrews Rd., Parktown, Johannesburg 2193. Tel: 643-3141. Cable: WEAR-ECORSA. Mng. Dir.: Derek Hannan  
Affiliate: Mpumelo Music.

Int'l rep.: USA (Warner Bros. Music).  
Yackamo Music (SAMRO), PO Box 626, Johannesburg 2000. Tel: (11) 21-5029. Cable: DAVEGRESH. Telex: 8-3645. Chm. & Mng. Dir.: David Gresham; Dir. & Gen. Mgr.: Allan Goldswain.

## ● sheet music jobber/supplier

Tradelius, PO Box 3159, Durban 4000. Tel: (31) 63978. Cable: ACCORDIO. Telex: 6-0389. Pres.: H. Tradelius; Admin. Exec.: E. Rasch.

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind. (ASAPI), PO Box 5411, Johannesburg. Tel: (11) 618-3900. Sec'y-Treas.: W.F. Fraser.

S A C P A C (South African Co-ordinating Performing Arts Council), PO Box 566, Pretoria.

Southern African Record & Tape Dist. Ass'n, PO Box 8213, Johannesburg. Tel: (11) 618-3900. Telex: 87409. Sec'y-Treas.: W.F. Fraser.

### LICENSING ORGANIZATIONS, MUSIC

N O R M (National Org. for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 4378, Johannesburg. Tel: (11) 23-8757. Chm.: George Hardie; Sec'y: Kathleen Webb.

S A M R O (South African Music Rights Org. Ltd.), PO Box 9292, SAMRO House, De Beer & Jura Sts., Braamfontein, Johannesburg. Tel: 725-1425. Cable: ACISUM. Mng. Dir.: Gideon Roos. (Performing rights only).

S A R R A L (South African Rec'g Rights Ass'n (Pty.) Ltd.), PO Box 4378, Johannesburg. Tel: (11) 23-8757. Mng. Dir.: G.R. Hardie. (Mechanical rights only).

### PLATING, PROCESSING & PRESSING PLANTS

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeldale, Johannesburg. Tel: (11) 618-3900. Cable: SOUNDBOX. Gen. Mgr.: E. Cumings.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Pres.: David Fine. (Pressing only).

M v N Rec. Pressings (div. of Teal Rec. Co.), PO Box 6639, Johannesburg 2000; Television Centre, Blairgowrie, Randburg. Tel: 48-5647. Cable: DECIBEL. Telex: 8-0312. Mng. Dir.: A.G.D. Anderson. (Pressing only).

### PRINTER & LITHOGRAPHER

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeldale, Johannesburg. Tel: (11) 618-3900. Cable: SOUNDBOX. Gen. Mgr.: E. Cumings.

### RECORD PROMOTION

Entertainment Mktg. Mgmt., Auction House, 2nd fl., 111 Fox St., Johannesburg 2001. Tel: (11) 833-1486. Cable: SAGITTARIUS. Telex: 8-3021. Mng. Dir.: Clive Calder; Dir.: Ralph Simon, Nat Bregman; Dir. & Gen. Mgr.: Peter Snyman.

The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001. Tel: (11) 21-1471. Telex: 8-3919. Pres.: Sol Marks; VP, Gen. & Sales Mgr.: K.H. Marks.

### TAPE CATALOG DUPLICATORS

E M I Inds. (South Africa) Pty. Ltd., PO Box 11254, 32 Steele St., Steeldale, Johannesburg. Tel: (11) 618-3900. Cable: SOUNDBOX. Gen. Mgr.: E. Cumings.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg 2000. Tel: (11) 28-2400. Cable: GALLOTONE. Pres.: David Fine.  
Audio: 8-tr., cassette.

M v N (div. of Teal Rec. Co.), PO Box 6639, Johannesburg 2000; Television Centre, Blairgowrie, Randburg. Tel: 48-5647. Cable: DECIBEL. Telex: 8-0312. Mng. Dir.: A.G.D. Anderson.

Newtronics (Pty.) Ltd., PO Box 23, Parow Vallei, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: G. McKechnie.  
Audio: Cassette.

Video: 1" open reel, ¾" cassette, ½" EIAJ cartridge, ½" VCR cassette.

Trutone (Pty.) Ltd., PO Box 9299, Johannesburg 2000; 132 Kerk St., Johannesburg 2001. Tel: (11) 23-0791. Telex: 8-0153. Mng. Dir.: D.G. Fine; Dir.: T. Rosengarten.  
Audio: Cassette.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Newtronics (Pty.) Ltd., PO Box 23, Parow Vallei, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: G. McKechnie.  
Audio: Cassette.

### EMPTY CARTRIDGES, CASSETTES & REELS

Newtronics (Pty.) Ltd., PO Box 23, Parow Vallei, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: G. McKechnie.  
Audio: Cassette.  
Brand name: FTI.

### JACKETS & SLEEVES LABELS

Interpak, PO Box 8009, Eladsfontein, Transvaal 1406.

### TAPE, RAW & BLANK LOADED

Agfa-Photo (Pty.) Ltd., PO Box 1366, Wrench Rd., Isando, Johannesburg. Tel: 36-2811. Telex: 437936. Mng. Dir.: W. Schirmer; Sales Mgr.: D.H. Howarth.  
Audio: Blank—compact-cassette, open reel.  
Brand name: Agfa Gevaert.

E A C Phototek, PO Box 9996, Johannesburg 2000.

Audio: Raw—cassette, broadcast, studio.  
Video: Cassette, open reel.  
Brand name: Agfa Gevaert.

Newtronics (Pty.) Ltd., PO Box 23, Parow Vallei, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: G. McKechnie.  
Audio: Cassette.  
Video: ½" VCR cassette, ¾" cassette.  
Brand name: FTI.

## ● accessories distributors

Newtronics (Pty.) Ltd., PO Box 23, Parow Vallei, Cape Town 7503. Tel: (21) 93-5187. Cable: JAGPLA. Telex: 576029. Mng. Dir. & Sales Mgr.: G. Carman; Gen. Mgr.: G. McKechnie.  
Product: Tape carrying & storage cases, leader & splicing tape.

The Turntable (Pty.) Ltd., Upper OK Mall, Carlton Centre, Johannesburg 2001. Tel: (11) 21-1471. Telex: 8-3919. Pres.: Sol Marks; VP, Gen. & Sales Mgr.: K.H. Marks.  
Product: Carrying & storage cases, catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

## SPAIN

Population: 35,470,000.

Rate of exchange: \$1 (US) = 68.97 pesetas.

Per capita income: \$2,100.

No. of homes with record players: 2,310,000.

Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), March 19 (St. Joseph Day), May 1 (Labor Day), June 29 (St. Peter & Paul Day), July 15 (National Day), July 25 (St. James Day), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 8 (Immaculate Conception), December 25 (Christmas), other Christian holidays.

### RECORDS:

Records manufactured for domestic & export sale (factory value): LP's 1975—5,550,000 units, \$27,205,000. Singles 1975—14,850,000 units, \$17,470,000.

Records sold domestically including imports (retail value): LP's 1975—5,200,000 units, \$26,029,000. EP's 1975—200,000 units, \$367,000. Singles 1975—14,700,000 units, \$17,294,000.

Records, record blanks & pre-recorded media imported from USA: 1975—\$414,398.

Records exported to USA: 1975—20,342 units, \$1,196.

Export sales: LP's—5%, singles—1% of records manufactured.

Average retail price per record: LP's—\$2.80-\$6.60; EP's—\$1.85; singles—\$0.88-\$1.70.

Stereo sales: 96% of total.

Quadraphonic sales: 2% of total.

Record club sales: 7% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer (20%), manufacturer-to-retailer (77%); rack jobbing (3%).

Type of promotion: Promotion is made through the press (8%), radio (60%), television (25%), discotheques (5%), other (2%).

Jukeboxes: 140,000.

### TAPE:

Market: The cassette market continues to increase, while the 8-track market is decreasing.

Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1975—270,000 units, \$2,205,000. Cassette 1975—4,460,000 units, \$22,279,000.

Average retail price per tape: 8-tr. \$5.15-\$8.10; cassette—\$2.80-\$6.60.

### IMPORT/EXPORT REGULATIONS:

Record & tape exportation is free. Record importation requires special import licenses. Therefore, it is cheaper to manufacture than to import, as the special import licenses involve high customs taxes.

## ● record & tape manufacturers/distributors/importers

Accion, see Productora de Grabaciones.

Alhambra, see Columbia.

Alondra, see Ekipo.

Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 317.42.63. Gen. Dir.: Angel Fabregues Morla.

Labels: (Owned) Als 4 Vents, Barlovento, Cactus, Diabolo, Dido, Ette, Tic.

Ambar, see Gramusic.

Apolo Recs., Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 317.42.63. Gen. Mgr.: Angel Fabregues Morla.

Archiv, see Polydor.

Arco Iris, see Mayo.

Ariola, see Ariola-Eurodisc.

Ariola-Eurodisc SA (IFPI), Calle Aragon 204, Barcelona 11. Tel: (93) 254.98.05. Cable: HISPARIOLA. Telex: 52771. Mng. Dir. Alberto Serra, Ramon Segura, Sales Mgr.: Antonio R. Ibanez; Promo. Dir.: Luciano Fuentes; Admin. Dir.: Emilio Pere; Co-ord.: Helmut Neuhaus, Int'l Div.: Jose Eduardo Luzardo.

Branch: Madrid 3, Breton de los Herreros 24. Tel: (91) 233.43.06. Telex: 23537.

Labels: (Owned) Ariola, Baccarola, Eurodisc, Vergara; (licensed) Ariola America (USA), Blue Note (USA),

Bronze (UK), Caroline (UK), Casablanca (USA), Chrysalis (UK), Island (UK), Mantecore (UK), Mericana (USA), Motown (USA), Salsoul (USA), Sunset (USA), Transatlantic (UK), United Artists (USA), Virgin (UK).

Int'l reps.: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, El Salvador, Panama, Peru, Uruguay, Venezuela (all RCA); Dominican Republic (Caytronics), Mexico (Ariola Mexico-Discolibro), Portugal (Phonogram), USA (Ariola America, Mericana).

Artyphon, see Discophon.

Audiens, see CIMASA.

Audiomundo, see Portadores.

Auvi SA (Ed. de Audio/Visuales SA), Ronda General Mitre 233, Barcelona 6. Tel: (93) 217.79.06. Dir.: Alfonso R. Serra; Sales Mgr.: Joaquin Gomez.

Labels: (Owned) Auvi, Gala, Liceo, Tipi; (licensed foreign) Charly (UK), Deesse (France), Satril (UK); (distributed—not licensed) MPA (Switzerland).

B & F Ents., Jose Martinez Velasco 8, Madrid 30. Tel: (91) 273.24.67. (Importer/Exporter).

B P, see Belter.

Baccarola, see Ariola-Eurodisc.

Barlovento, see Als 4 Vents.

Belter SA (Discos) (IFPI), Calle Gornis 1, Barcelona 6. Tel: (93) 211.55.00. Telex: 51259. Gen. Mgr.: Francisco Roses Janer; Sales Mgr.: Juan Fernandez Pareja; Admin. Mgr.: Jose Fernandez Pareja; Artistic Mgr.: Manuel Cubedo Alicart; Mfg. Mgr.: Francisco Bigas; Promo. Mgr.: Gabriel Orfila Montero.

Branch: Madrid, Arroyo Teatinos 40, BELDISCO Ind'l Coslada. Tel: (91) 671.4716. Cable: POLDISC. Telex: 42065.

Labels: (Owned) BP, Belter, NFP; (licensed) Bradley's (UK), Hansa (Germany), Jupiter (Germany), Penny Farthing (UK), Pye (UK), Right On! (USA).

Int'l reps.: Argentina (Sicamericana), Australia (Carnina), Belgium (EMI), Bolivia (Discolandia), Central America (Sonido), Chile (Bangladi), Colombia (CBS), Ecuador (IFESA), France (Pathe Marconi-EMI), Peru (IEMPSA), Scandinavia (C-Myyntie in Finland), Switzerland (Finsterwald & Cantacuzene), UK (CRD), USA (Alhambra), Venezuela (Suramericana).

Benzo Recs., Esparteros, Madrid 12. Tel: (91) 221.55.56

Bocaccio, see Compania Fonografica Espanola & Zafiro.

C A M Espana SA, Calle Emilio Mario 8, Madrid 2. Tel: (91) 416-7558/7612/7654. Telex: 23955. Mng. Dir.: Giuseppe Lullì.

Home office: Italy.

C B S SA (Discos), Av. del Generalísimo 25, 9th fl. Madrid 16. Tel: (91) 455.3845/4026. Cable: COLRECORD. Gen. Mgr.: Tomas Munoz; Sales Mgr.: Roberto Navarro.

Branch: Barcelona, Tuset 19-21, 2nd fl. Tel: (93) 227.31.43.

Labels: (Owned) CBS, Epic; (licensed) A&M (USA), Blue Sky (USA), Invictus (USA), Libra (Italy), Monument (USA), Mums (USA), Neighborhood (USA), Philadelphia Int'l (USA), Trova (Argentina).

Int'l reps.: Worldwide (CBS Int'l).

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 448.22.00/04/08.

Label: (Owned) Audiens.

Cactus, see Als 4 Vents.

Camden, see RCA.

Carnigo, see Sayton.

Capitol, see EMI-Odeon.

Carnaby, see Columbia.

Circulo de Lectores (Club de Discos) SA, Valencia 344, Barcelona 9. Tel: (93) 258.76.00. Cable: CILEC. Dir.: Juan Maymo.

Labels: (Owned) Orlador, Pergola.

Clave, see Hispavox.

Clavel, see Portadores.

Columbia SA (Discos), Avda. de los Madroños, s/n Parque del Conde Orgaz, Madrid 33. Tel: (91) 221.10.95. Cable: DISCOLUMBIA. Telex: 44316. Pres.: Aurora Inurrieta; Mng. Dir.: Enrique Inurrieta; Gen. Mgr.: Enrique M. Garea; A&R Mgr.: Manuel de la Calva; Musical Dir.: Jose Luis Navarro; Mktg. Mgr.: Antonio Martinez; Export/Import Mgr.: Ramon Fernandez; Admin. Mgr.: Antonio Fernandez-Peinado. Technical Mgr.: Manuel

Pascual; Int'l Repertoire: Jose Manuel Gonzalez Cuevas; Press Promo.: Vicente de Juan Jr.; Radio Promo: Gabriel Gonzalez; Int'l Mgr.: Gerhard Haltermann.  
**Branch:** Barcelona 9, Gerona 176. Tel. (93) 257.90.07. Mgr.: Rafael Olive; Sales Mgr.: Manuel Caspedes; Promo.: Romy Feliu; Classical Repertoire Mgr. Juan Arnau.  
**Int'l Branch:** USA, Alhambra.  
**Labels:** (Owned) Alhambra, Carnaby, Columbia, Iberia; (distributed) Ace of Diamonds (UK), Ariston (Italy), Decca (UK), London (USA), Ri-Fi (Italy), Telefunken (Germany).  
**Int'l reps.:** Argentina (CBS), Australia (EMI), Austria (Melodia, Metronome, Phonogram), Belgium (Fonior), Bolivia (Lauro), Brazil (Som Industria & Comercio), Canada (London), Colombia (Philips), Costa Rica (Discos Latino-americanos), Finland (Finnlevy), France (Sofrason), Germany (Metronome, Phonogram, Teldec), Guatemala (Discos Latinoamericanos), Honduras (Discos Latinoamericanos), Ireland (Decca), Italy (Ariston), Japan (King), Mexico (Phonogram), Netherlands (Phonogram), New Zealand (Phonogram), Nicaragua (Discos Latinoamericanos), Norway (Phonogram), Panama (Discos Latinoamericanos), Portugal (Vadeca), South Africa (Gallo, Trutone), Sweden (Electra, Phonogram), Switzerland (Musikvertrieb), UK (Decca, Emerald in Northern Ireland), USA (Alhambra, London), Uruguay (CBS), Venezuela (Palacio de la Musica).  
**Compania Fonografica Espanola SA (IFPI),** Augusto Figueroa 39, Madrid 4. Tel. (91) 222.74.74. Cable. MILDISC. Gen. Mgr. & A&R: Alain Milhaud; Ass't Mgr. & Int'l Margarita Tamames. (Distributed by Zafiro)  
**Labels:** (Owned) Bocaccio, Explosion, Poplandia; (licensed) Bacillus (Germany), Top One (UK).  
**Int'l rep.:** Portugal (Clave).  
**D D C,** see Discophon.  
**D P M,** see Distribuidora de Productos Magneticos.  
**Diabolo,** see Als 4 Vents.  
**Dial Discos SA,** Av. Generalisimo 165, Madrid 16. Tel. (91) 733.52.43. Dir.: Carlos Guitart.  
**Label:** (Represented) Orion (USA).  
**Dido,** see Als 4 Vents.  
**Dimension,** see Ekipo.  
**Diplo,** see Phonic.  
**Discophon SA,** Calle Valencia 288, Barcelona 7. Tel. (93) 215.38.48. Gen. & Admin. Mgr.: Manuel Alavedra. Gen. & Artistic Mgr.: Francisco S. Ortega; Sales Mgr. Antonio Serra.  
**Branch:** Madrid, Calle Antonio Arrias 7. Tel. (91) 273.97.01.  
**Labels:** (Owned) Artyphon, DDC, Discophon, Inici, Top Hits; (licensed) Alegre (USA), Arrow (UK), Basart (Belgium), Best Music (Argentina), Black Lion (UK), Carabine (France), Coco (USA), ESP (USA), Ember (UK), Fania (USA), Freedom (UK), GNP Crescendo (USA), International Artists (UK), Nippon Columbia (Japan), PPX (USA), Palacio de la Musica (Venezuela), Paramount-Ember (USA), Parnaso (Argentina, USA), Purple Eye

(Netherlands), Ranwood (USA), SFP (France), Sonet (Denmark, Norway, Sweden, UK), Specialty (USA), Stonyville (Denmark), Supraphon (Czechoslovakia), SweDisc (Sweden), Tico (USA), Triola (Norway), Vaya (USA).  
**Int'l reps.:** Argentina, USA (Parnaso).  
**Distribuidora de Productos Magneticos SA,** Gustavo Fernandez Balbuena 26, Madrid 2. Tel. (91) 415.44.40. Mgr.: Pedro Mengibar; Sales Mgr.: Ismael de Lera.  
**Labels:** (Owned) DPM; (represented) Europa (Germany), Joker (Italy).  
**Duende,** see Ekipo.  
**EMI-Odeon SA (IFPI),** Via Augusta 2 bis, 4th fl., Barcelona 6. Tel. (93) 227.31.81. Cable: GRAMOFONO. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr. Pierre Maget; A&R Mgr.: Rafael Gil; Finance & Admin. Mgr.: Alberto Cardona; Sales Mgr.: Evaristo Gasco.  
**Branch:** Madrid 13, Plaza de Ramales 2. Tel. (91) 242.52.07.  
**Labels:** (Owned) Capitol, EMI, EMI Int'l, Emidisc, Harvest, Huella, MFP, Odeon, Pathe, Regal, La Voz de Su Amo; (licensed) Apple (UK), Arista (USA), MAM (UK), Oyster (UK), Private Stock (USA), Purple (UK), RAK (UK), Rocket (UK).  
**Edgisa (Ed. General SA) (IFPI),** Gran Via 654, Barcelona 10. Tel. (93) 302.2466/2516/2816. Gen. Mgr.: Claudi Marti Pla; Sales Mgr.: Eduardo Cabero; Int'l Promo. Mgr.: Xavier P. Perez.  
**Labels:** (Owned) Edgisa, Galaxia, Oliba, Xistral, Zeleste; (represented) Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), Panton (Czechoslovakia), SM (France), Sasseti (Portugal), Unidisc (France), Zip Zip (Portugal).  
**Int'l reps.:** Bulgaria (Balkanton), France (Le Chant du Monde, Harmonia Mundi, SM), Portugal (Sasseti).  
**Ekipo SA,** Rosellon 79, Barcelona 15. Tel. (93) 321.02.50. 230.30.37.  
**Branches:** Alicante, Italia 14. Tel. 22.27.77—Bilbao, Ledesma 6. Tel. 21.78.93—Madrid, P. de la Habana 64. Tel. (91) 250.21.89—Oviedo, M. Alvarez 4. Tel. 22.07.18—Seville, Padre Damian 3. Tel. (954) 27.92.01—Valencia, Garrigues 1. Tel. (963) 21.33.96.  
**Labels:** (Owned) Alondra, Ekipo, Exit, Subur, (distributed) Dimension, Duende, Trebol, Unic. (represented) Audio Fidelity (USA), Bla-Bla (Italy), Elite Special (Switzerland), Rediffusion (UK), Star (Switzerland), Vogue (Belgium).  
**Int'l reps.:** Austria, Germany, Switzerland (Turicaphon).  
**Emdisc,** see EMI-Odeon.  
**Ensayo (Discos) SA (IFPI),** Zaragoza 16, Barcelona 6. Tel. (93) 217.55.80. Gen. Dir.: Antonio Armet.  
**Int'l reps.:** Belgium (Polydor), Canada (HNN), France (Disc'AZ), Netherlands (Sound Prods.), USA (HNN).  
**Epic,** see CBS.  
**Ette,** see Als 4 Vents.  
**Eurodisc,** see Ariola-Eurodisc.  
**Euromusic SA,** Capitan Blanco Argibay 139, Madrid. Tel. (91) 215.73.00. Dir. Gen. Juan Vilches Garcia; PR

Dir.: Rafael Martinez Escudero; Int'l Mgr.: Francisco de Asis Pastor del Pueyo.  
**Exit,** see Ekipo.  
**Explosion,** see Compania Fonografica Espanola & Zafiro.  
**Ficlo Mktg.,** Plaza Cardona 11, Barcelona 6. Tel. (93) 251.95.77. (Distributor)  
**Fidias SA,** Claudio Coello 76, Madrid 1. Tel. (91) 226.45.63.  
**Fonogram SA (IFPI),** Av. de America & Hernandez Tejada s/n, Madrid 27. Tel. (91) 267.42.00. Mng. Dir.: Mariano de Zuniga; Gen. Mgr.: Manuel Bejar; Sales Mgr. Jose Maria Falagan.  
**Branch:** Barcelona 9, Calle Bruch 136. Tel. (93) 258.34.84. Mgr.: Ruperto Castro.  
**Labels:** (Owned) Mercury, Philips, Vertigo; (licensed) All Platinum (USA), Big Tree (USA), Charisma (UK), Evolution (UK), Gull (UK), H&L (USA), Maverick (USA), Mountain (UK), Nippon Columbia (Japan), Passport (USA), Sire (USA), Viking (UK).  
**Fono-2 Recs.,** Apdo. 22022, Nueva Zelanda 50, Madrid 35. Tel. (91) 216.46.52. Chief Exec.: Jose Luis Alvarez Sanchez.  
**Labels:** (Owned) JLA; (licensed foreign) Stereo Tape (Germany).  
**Int'l rep.:** Germany (Stereo Tape).  
**Forma Grafica SA,** Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel. (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
**G M A Recs.,** Fuencarral 5, Madrid 4. Tel. (91) 232.27.74, 231.02.20.  
**Labels:** (Represented) Gas (Mexico), Gema (USA), Infopesa (Peru), Rex (Mexico), Velvet (Venezuela).  
**Int'l reps.:** Mexico (Gas, Rex, Rex), Infopesa (Portugal (Radio Triunfo, Roda), USA) Gema (Venezuela (Velvet), Gala, see Auvi.  
**Galaxia,** see Edgisa.  
**Gaviota,** see Hispavox.  
**Gong,** see Movieplay.  
**Grabaciones Alvarez Guedes SL,** Fuencarral 5, Madrid 4. Tel. (91) 232.27.74.  
**Gramusic SA,** Tierra de Barros 4, Poligono Ind'l Coslada, Madrid. Tel. (91) 671.45.12. Gen. Mgr.: Juan Santabaya.  
**Labels:** (Owned) Ambar, Gramusic.  
**Int'l rep.:** Movieplay Portuguesa.  
**Happyband,** see Sayton.  
**Harvest,** see EMI-Odeon.  
**Heliodor,** see Polydor.  
**Hispavox SA (IFPI),** Torrelaguna 102, Madrid 27. Tel. (91) 415.23.04. Cable: VOX. Telex: 22931. Pres.: Jose Manuel Vidal Zapater; Mng. Dir.: Luis Vidal; A&R Mgr. Rafael Trabucchielli; Mktg Mgr.: Joaquin Lopez Alderete; Int'l Mgr.: Luis Calvo; Ass't Int'l Mgr.: Juan Claudio Cifuentes; Promo. Mgr.: Miguel Blasco.  
**Branch:** Barcelona 13, Calle Marina 291. Tel. (93) 235.23.90. Telex: 52599.  
**Labels:** (Owned) Clave, Gaviota, Hispavox; (licensed) Alvares (France), Alvorada (Portugal), Amadeo (Austria), Arion (France), Asylum (USA), Atlantic (USA), Beverly (Brazil), CTI (USA), Capricorn (USA), Chant du Monde

# MELODY IN SPAIN



Angélica Maria  
CBS



Raúl Vale  
CBS



Rigo Tovar  
CBS



Hector Meneses  
Movieplay



José Domingo

## MELODY

THE INDEPENDENT MEXICAN COMPANY  
WITH INTERNATIONAL PROMINENCE

RECORDS & TAPES OF MEXICO  
LAGO CHALCO, 122 · MEXICO, 17 · D.F.





(France), Cygnus (France), D&M Sound (USA), Damont (UK), Delphine (France), Disneyland (USA), Elektra (USA), Erato (France), Gamma (Mexico), Grateful Dead (USA), Hungaroton (Hungary), Kudu (USA), Melodiya (USSR), Microfon (Argentina), Nonesuch (USA), Reprise (USA), Ricordi (Italy), Rolling Stones (UK), Sound Bird (USA), Swan Song (UK), Vanguard (USA), Vox (USA), WIP (France), Warner Bros. (USA), Wergo (Germany).  
**Int'l reps.:** Algeria (Siemens), Angola (Radio Triunfo), Argentina (Microfon), Australia (Festival), Austria (Polydor), Belgium (Polydor), Bolivia (Heriba), Brazil (Gravacoes Eletricas), Canada (Polydor, Warner Bros., etc.), Central America (Dideca), Colombia (Codiscos), Ecuador (IFESA), France (Erato, Polydor), Germany (Polydor), Ghana (Phonogram), Greece (Music Box), Hong Kong (Polydor), Israel (Hataktil), Indonesia (Musicarama), India (Polydor), Italy (Ricordi), Jamaica (Dynamic Sounds), Japan (Nippon Columbia), Korea (Sung Eum), Lebanon (Philips), Morocco (Siemens), Mexico (Gamma), Mozambique (Radio Triunfo), Netherlands (Negram), New Zealand (Festival), Nigeria (Phonogram), Peru (El Virrey), Portugal (Radio Triunfo), Turkey (Grunberg Ticaret), Scandinavia (Polydor), Singapore (Phonogram), South Africa (Gallo), Switzerland (Finsterwald & Cantacuzene), UK (A&M, Warner Bros., etc.), USA (Caytrons, Musical Heritage, Warner Bros., West Side Latino, Vox, etc.), USSR (Melodiya), Uruguay (Palacio de la Musica), Venezuela (Disco de Moda), Yugoslavia (RTB), Zaire (Phonogram).

Huella, see EMI-Odeon.

Iberia, see Columbia.

Inici, see Discophon.

J L A, see Fono-2.

Kardantxa, see Movieplay.

Lico, see Auvii.

Lord Pop, Ferrer del Rio 33, Madrid 28.

M F P, see EMI.

M G M, see Polydor.

Marfer SA (IFPI), Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez; Sales Mgr.: Vicente Jimenez; Int'l Mgr.: Jose L. de Andres.

**Labels: (Owned)** Marfer, Succes, Trama, Turquesa; (**licensed**) Arrowtubs (UK), Everest (USA), Guitarra (Mexico), Martin Meyer (Argentina), Pyramid (USA), Record Serv. (Italy), Roulette (USA), Turicaphon (Switzerland), Vogue (France), Vox (USA).

**Int'l reps.:** Colombia (Sonolux), Costa Rica (Onda Nueva), France (Vogue), Germany (Bellaphon), Italy (Record Serv.), Panama (Onda Nueva), USA (Godell), Venezuela (Fonodisco).

Mayo Fonografica SA, Rosellon 77, Barcelona 15. Tel: (93) 321.02.50, 250.45.00. Cable: MAYOFON.

**Branches:** Alicante, Italia 14, Tel: 22.27.77.—Bilbao, Ledesma 6, Tel: 21.78.93.—Madrid, P. de la Habana 64, Tel: (91) 250.21.89.—Oviedo, M. Alvarez 4, Tel: 27.92.18.—Seville, Padre Damian 3, Tel: (954) 27.92.01.—Valencia, Garrigues 1, Tel: (963) 21.33.96.

**Labels: (Owned)** Arco Iris, Mayo, Seleccion, Temple; (**represented**) King (Japan), Vogue (Belgium).

Mediterraneo SA, Tierra de Barros 4, Poligono Ind'l de Coslada, Madrid. Tel: (91) 671.45.12. Gen. Mgr.: Manuel Ibanez.

**Branch: Barcelona 6, Tuset 34, Tel: (93) 227.14.93.**  
**Labels: (Owned)** Mediterraneo; (**licensed foreign**) ABC (USA), ABC/Blue Thumb (USA), ABC/Command (USA), ABC/Hot Buttered Soul (USA), ABC/Impulse (USA), ABC/Westminster (USA), Anchor (UK), Gull (UK), Hexagone (France), Nems (UK), Shelter (USA).  
**Int'l rep.:** Movieplay Portuguesa.

Mercury, see Fonogram.

Movieplay SA (IFPI), Tierra de Barros 4, Poligono Ind'l de Coslada, Madrid. Tel: (91) 671.45.12. Gen. Mgr.: Manuel Sancho; Ass't Gen. Mgr.: Angel Lopez; Sales Mgr.: Rafael Morillo; Promo. & Pub. Mgr.: Emiliano Alai; Int'l Mgr.: Juan C. Cifuentes.

**Branch: Barcelona 6, Tuset 34, Tel: (93) 227.14.93.**  
**Labels: (Owned)** Gong, Kardantxa, Movieplay, Traca, Yuppy; (**licensed**) Alshire (USA), Aretio (Cuba), Barclay (France), Dicap (France), Everest (USA), Guide Int'l Du Disque (France), Hemisferio (Argentina), Intercord (Germany), Joker (Italy), Orfeon (Mexico), Saar (Italy), 20th Century (USA).

**Int'l reps.:** Colombia (Discomoda), Costa Rica (Dideca), Ecuador (Fadisa), El Salvador (Dideca), Guatemala (Dideca), Honduras (Dideca), Nicaragua (Dideca), Panama (Dideca), Portugal (Movieplay), USA (Alhambra), Venezuela (El Palacio). (SEE ADVERTISEMENT)

N F P, see Belter.

Novola, see Zafiro.

Odeon, see EMI-Odeon.

Oliba, see Edigsa.

Opalo, see Productora de Grabaciones.

Orlado, see Circulo de Lectores.

P D S, see Portadores de Sonido.

Palobal SA, Ingenieros Hermanos Granda 30, Madrid 22. Tel: (91) 205.07.91. Pres.: Pablo Lopez Balada; Mng. Dir.: Mari Carmen Cunado; Gen. Mgr.: Juan Salva Valls; Sales Mgr.: Julio Lopez Betrian.

**Labels: (Owned)** Palobal; (**licensed**) America (France), Durium (Italy), Festival (France), Musidisc (France), PXP (USA), Pickwick (UK), Springboard (USA), Victor (Japan).

Pathe, see EMI-Odeon.

Pax, Enrique Jardiell Poncala 4, Madrid. Tel: (91) 250.53.10. Cable: DISCOFAX. Dir.: Jose R. Boeta; Sales Mgr.: Catalina Jaume.

Pergola, see Circulo de Lectores.

Philips, see Fonogram.

Phonic SA, Madrazo 14, 3rd fl., Barcelona. Gen. Mgr.: Jorge Doncos; Sales Mgr.: Jose M. Collado; Promo. Mgr.: Luis Quintana.

**Labels: (Owned)** Diplo, Saturno, Sound, Streak; (**licensed foreign**) Arrowtubs (UK), Beatt Int'l (UK), M. Laguens (France), Music Publ's (Ireland).

Phonorecord, Cuesta de Santo Domingo, Madrid 11. Tel: (91) 241.05.09/80. Dir.: Maximo Baratas.

Pleno, Eduardo Dato 21, Madrid 10. Tel: (91) 410.08.36.

Polydor SA (IFPI), Agastia s/n, corner of Av. de America, Madrid 27. Tel: (91) 407.31.00. Telex: 22849. Mng. Dir.: Mariano de Zuniga; Gen. Mgr.: Saul Tagarro; Mktg. Mgr.: Juan Manuel Romero; Sales Mgr.: Antonio Rovira.

**Branch: Barcelona 9, Bruch 136, Tel: (93) 258.15.87.**  
 Contact: Pascual Casado.

**Labels: (Owned)** Archiv, DG, Heliodor, MGM, Polydor, Polyphon, Triumph, Verve; (**licensed**) Biddah (USA), Cube (UK), GTO (UK), Kama Sutra (USA), MN (France), Oyster (USA), Pablo (USA), Phil Spector (UK), RSO (UK), State (UK).

Polyphon, see Polydor.

Poplandia, see Compania Fonografica Espanola & Zafiro.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebarez Mansilla.

**Labels: (Owned)** Audiomundo, Clavel, PDS; (**licensed**) Beatt (UK), Charly (France), Magnet (Switzerland).  
 Presa, Av. del Generalisimo Franco 463 bis, Barcelona 11. Tel: (93) 321.72.41.

Productora de Grabaciones SA, Jorge Juan 21, Madrid 1. Tel: (91) 275.52.17.

**Labels: (Owned)** Accion, Opalo; (**represented**) Black Jazz (USA), Evasion (Switzerland), Motors (France), Ovation (USA), Saravah (France), Somethin Else (France).  
**Int'l reps.:** Argentina (Pagoda), Austria (Metronome), Belgium (Vak), Brazil (Top Tape), Central America (India), Chile (IRT), Colombia (Sonora), Ecuador (Ifesa), France (Disc'AZ, Box Office, Hexagone), Germany (Finger, Metronome), Italy (Carosello), Mexico (EMI-Capitol, Tizoc), Netherlands (Dureco, Metronome), Peru (IEMPSA), Scandinavia (Metronome), Uruguay (Palacio), Venezuela (Promus).

R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00. Gen. Mgr.: Alberto Galtes; A&R & Int'l Liaison: Ernesto Duarte.

**Branches:** Barcelona, Bilbao, Seville, Valencia.

**Labels: (Owned)** Camden, RCA, RCA Red Seal, Victrola, Vik; (**licensed**) CAM, Especial, Fonat, GMA, GTA, Microfon, Musimar.

**Int'l reps.:** Worldwide (RCA).

Regal, see EMI-Odeon.

Rodamilans Import-Export, Marques del Puerto 9, Bilbao 8. Tel: (94) 415.52.55. Cable: RODAIMEX. Gen. Mgr.: Ramon Rodamilans; Sales Mgr.: Jose A. del Campo.

**Label: (Distributed—not licensed)** Music Minus One (USA).

Saturno, see Phonic.

Sayton SA, Gran Via de Carlos III 7-19, Barcelona 14. Tel: (93) 230.31.04.

**Labels: (Owned)** Canigo, Happyband, Sayton.

Seleccion, see Mayo.  
 Singleton Prod'ns, Via Augusta 59, Desp. 805, Barcelona 6. Tel: (93) 228.38.00. Telex: 54015. Owner: William H. Singleton; Sales Mgr.: Manuel Marti.

**Label: (Owned)** Vampire.  
 Sintonia SA (IFPI), Vallehermoso 32, Madrid 20. Tel: (91) 445.8678. Gen. Mgr.: Bartolome Espadale.

Sound, see Phonic.

Spiral, Gomis 42, Barcelona 6. Tel: (93) 211.22.04.

Streak, see Phonic.

Subur, see Ekipo.

Succes, see Marfer.

Temple, see Mayo.

Tipi, see Auvii.

Tic, see Als 4 Vents.

Top Hits, see Discophon.

Traca, see Movieplay.

Trama, see Marfer.

Trebol, see Ekipo.

Triumph, see Polydor.

Turquesa, see Marfer.

Unic, see Ekipo.

Vampire, see Singleton.

Vergara, see Ariola-Eurodisc.

Vertigo, see Fonogram.

Verve, see Polydor.

Victrola, see RCA.

Vik, see RCA.

La Voz de Su Amo, see EMI-Odeon.

Wah-Wah, Ventura Rodriguez 4, Madrid 8. Tel: (91) 242.15.33. Dir.: Ricardo Manzanares. (Importer/Exporter)

Xistral, see Edigsa.

Yuppy, see Movieplay.

Zafiro SA (IFPI), Campomanes 10, Madrid 13. Tel: (91) 241.50.04. Telex: 22690. Dir.: Antonio Ortega; Gen. Mgr.: Esteban Garcia Morencos; Sales Mgr.: Jose Sagivela.

**Labels: (Owned)** Novola, Zafiro; (**distributed—not licensed**) Bocaccio, Explosion, Poplandia.  
**Int'l reps.:** Italy (Fonit-Cetra), Mexico (Musart), USA (Brunswick, Scepter).

Zartos (Eds.), San Elias 11, Desp. 104, Barcelona 6. Tel: (93) 218.88.91. Dir.: Pilar Matos. (Distributor).  
 Zeleste, see Edigsa.  
 Zelesta SA, Pedro Muguruza 8, 5th fl., Madrid 16. Tel: (91) 250.37.11. Gen. Mgr.: Rafael Martos.

## ● music publishers

Aberbach (Madrid) SA, see Canciones del Mundo.  
 Acropolis (SGAE), Av. Jose Antonio 68, Madrid 13. Tel: (91) 248.31.80, 247.61.15.

Adagio Eds. Musicales, see Quiroga.  
 Alba C (Eds. Musicales), Dr. Fleming 35, 5th fl., Madrid 16. Tel: (91) 250.10.00, 259.01.07.

Alier (Ed.), Carmen 27, Madrid 13. Tel: (91) 221.97.71.  
 April Music (SGAE), Av. del Generalisimo 25, 9th fl., Madrid 16. Tel: (91) 455.3845/4026. Cable: COLRECORD.  
 Gen. Mgr.: Antonio Perez Solis.

**Int'l firms represented:** April (worldwide).  
**Int'l reps.:** Worldwide (April).

Arabella Eds. Musicales SA, Calle Aragon 204, 4th fl., Barcelona 11. Tel: (93) 254.98.05. Cable: HISPARIOLA. Telex: 52771. Gen. Mgrs.: Alberto Serra, Ramon J. Segura.  
 Home office: Germany.

**Int'l reps.:** Argentina (Relay), Peru (Prodems), USA (Ivan Mogull), Venezuela (Unimusica).

Armonico-Clipper's (Grupo Ed.) (SGAE), Rambla de Catalunya 10, 3rd fl., Barcelona 7. Tel: (93) 317.46.86/90. Telex: 51539. Gen. Mgr.: Julio Guiu Clara; Gen. Prof. Mgr.: Francisco Vinesa Gimenez; Promo. & PR Dir.: Julio Guiu Arbeloa.

**Affiliates:** Eds. Armonico, Eds. Clipper's, Eds. Connelly SA, Radio Record Iberica SA (all SGAE).

**Int'l firms represented:** ATV (UK, USA), Arc (USA), Barn (UK), Big Secret (UK), Blueytones (UK), Broken Arrow (USA), Cambell Connelly (UK), Chrysalis (UK), Crazy Crow (USA), DeShuffin (USA), Early Morning (Canada), Garrett (USA), Giving Room (USA), Gold Hill (USA), Guerrilla (UK), Tony Hiller (UK), Island (UK), Keca (USA), Don Kirshner (UK), Kirshner Songs (USA), Ladysmith (UK), Joni Mitchell (USA), Nimbus 9 (Canada), Northern Songs (UK), Pamscene (UK), Regent (USA), Ricordi (Italy), Paul Simon (USA), Silver Fiddle (USA), Siquomb (USA), Staysail (USA), Thin Ice (USA), Tic-Toc (Switzerland), Warner Bros. group (USA), Lawrence Wright (UK).

Astarte Europa, Espanoleto 16, Madrid 4. Tel: (91) 223.49.87.  
**Affiliated firm:** Canciones del Mundo SA.  
**Affiliate:** Eds. Musicales Dim.

**Int'l firms represented:** Abacus (USA), Artistic Music (USA), Ramos Brambilo (Brazil), Casa Latina (USA), Crown (Japan), Five Continents (USA), Mexican Music Centre (USA), Paraguayan Music Centre (USA), Songs of Mexico (USA), United Mexican Music (USA).  
**Int'l reps.:** Japan (Crown), Portugal (Costa Pinto), USA (Casa Latina).

Audiens (Ed.), Vallehermoso 14, Madrid 15. Tel: (91) 448.22.00/04/08.

Balmes, Duran & Bas 9, Barcelona 2.

Barna, Via Layetana 158, Bajos, Barcelona 9. Tel: (93) 228.69.67.

Belter SL (Eds. Musicales) (SGAE), Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Gen. Mgr.: Francisco Roses Jaener.

**Int'l firms represented:** CAM-USA (USA), Larry Douglas (USA), RKM (Belgium), Siegel (Germany), Syrix (France).

**Int'l reps.:** Belgium (Roland Kluger), Germany (Ralf Arnie, Intro, Minerva), USA (CAM-USA).

Bricos SA, see RCA.

Burlington Music Espanola SA, see Notas Magicas.  
 C A M Espana Eds. Musicales SA, Calle Emilio Mario 8, Madrid 2. Tel: (91) 416.7558/7612/7654. Telex: 23955. Mng. Dir.: Giuseppe Lulli.

CPI Compania Fonografica, Av. del Generalisimo 4, Madrid, Tel: (91) 262.41.66.

Cadencia (Eds.) (SGAE), Virgen de Aranzazu 23, Local F, Madrid 34. Tel: (91) 734.76.51. Pres.: Carmen Macicor Jadraque; Mng. Dir.: Federico Moreno-Torroba Larrega.

**Affiliates:** Eds. Musicales Madrid No. 2, New Music Espana (both SGAE).  
**Int'l firms represented:** Five Continents (USA), New Music (Belgium).

**Int'l reps.:** Benelux (Mendaur-Belgique), Denmark (Multitone), France (Caravelle), Japan (Zen-On), Portugal (Costa Pinto), U.K. & USA (Casa Latina).

Calypso (Eds. Musicales), see Quiroga.  
 Canciones del Mundo SA, Magallanes 25, Madrid 3. Tel: (91) 448.23.50. Gen. Mgr.: Luis Regatero.  
**Branch: Barcelona 9, Bruch 136-138, Tel: (93) 258.34.84.**

**Affiliates:** Aberbach (Madrid) SA, Astarte Europa, Curci de Espana SL, Otilia Music SA, Eds. Musicales Sagitario SA, Eds. Musicales Sympathy SA.

**Int'l firms represented:** Canciones del Mundo SA—Big Seven, Blue Seas, Colgems, Leo Feist, Fox Fanfare, Hastings, Planetary, Planetary-Nom, Robbins, Screen Gems/Columbia, Shelby Singleton, Tree, Twentieth Century (all USA); Robert Mellin Iberica SA—Robert Mellin (UK, USA); Eds. Musicales Sympathy SA—Marouani (France).

Carcelle SA (SGAE), Ronda San Pablo 11, Barcelona 15. Tel: 242.54.10.

Chappell Iberica SA, Magallanes 25, Madrid 3. Tel: (91) 448.23.50. Gen. Mgr.: Luis Regatero.  
 Home office: USA.

**Int'l firms represented:** Acuff-Rose (USA), Irving Berlin (USA), Chappell (France, UK), Chappell-Morris (UK, USA), Famous (USA).

Cian Eds. Musicales, see Quiroga.  
 Clave (Eds. Musicales), see Quiroga.  
 Clipper's (Eds.), see Armonico.

Cocula, Torregalindo 5, Madrid 16, Tel: (91) 250.23.30.  
 Connelly (Eds.) SA, see Armonico-Clipper's.  
 La Corrida, see Discorama.

Curci de Espana SL, see Canciones del Mundo.  
 Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28.  
 Cable: EDIDAIMON.

Dial Discos SA, Av. Generalisimo 165, Madrid 16. Tel: (91) 733.52.43. Dir.: Carlos Guitar.

Dim (Eds. Musicales), see Astarte.  
 Discorama Eds. Musicales, Av. Jose Antonio 62, Madrid 13. Tel: (91) 248.04.03. Telex: 22690.88. Mng. Dir.: Antonio Perez Solis.

**Affiliates:** La Corrida, Myrcos SA, Eds. Pipo SA, Eds. Musicales Zafiro.

**Administered firms:** Erika Musical, GMA Eds. Musicales, Pirana Musical, Radio Musica, Radio Pop.

**Int'l reps.:** Carlin, Compass, Paul Curtis, GTO (UK).  
 Ducal SL (Eds. Musicales), Calle Valencia 288, Barcelona 7. Tel: (93) 215.13.70. Gen. Mgrs.: Manuel Alavedra, Francisco S. Ortega.

**Int'l firms represented:** Fania (USA), Sonet (Sweden, UK), Stainless (USA).  
 E G O Musical SA, Via Augusta 2 bis, 4th fl., Barcelona 6. Tel: (93) 247.19.19. Telex: 52497. Pres.: Luis Sagivela; Gen. Mgr.: Pierre Maget; Mgr.: Juan Canal.

**Affiliates:** PAI Music, Talisman-Ronald SA.  
**Int'l firms represented:** Akkatraz Corner (USA), Chinnichap (UK), Dawson's Cove (USA), Deep Purple (UK), EMI group (Worldwide), Francis-Day (France), Heart's Delight (USA), Jobete (USA), Linda (USA).

Magnet (UK), Metromedia (USA), Our (UK), Purple (UK), RAK (UK), Red Bus (UK), Rocket (UK), Rondor group (UK, USA), Stone Diamond (USA).  
**E M E C** (Ed. de Musica Espanola Contemporanea), see Quiroga.  
 Erika Musical (SGAE), see Discorama.  
**Essex Espanola SA** (Eds.) (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.84.89. Cable. SEXMUS. Telex: 54040. Gen. Mgr.: Manuel G. Salinger.  
**Branch:** Madrid 16, Encina 36. Tel: (91) 221.36.50.  
**Int'l firms represented:** Essex group (UK), TRO group (USA).  
**Euromusic SA**, Capitan Blanco Argibay 141, Madrid 29. Tel (91) 215.73.00/15. Dir. Gen.: Rafael Martinez Lopez, Mng. Dir.: Juan Vilches Garcia. Press Officer: Rafael Martinez Escudero.  
**Fiesta en Triana** (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84.  
**Fontana** (Eds. Musicales), Magallanes 25, Madrid 3. Tel (91) 448.23.50. Cable EDIFON. Gen Mgr. Luis Regatero.  
**Int'l firms represented:** Abigail (UK), P.E Baker (UK), Bizarre (USA), Buddah (USA), Dynatone (USA), Hudson Bay (USA), Kama Sutra (USA), Kama Ripa (USA), Pocket Full of Tunes (USA), RSO (UK), St. George (UK), Third Story (USA), Frank Zappa (USA).  
**G M A Eds. Musicales**, see Discorama.  
**Grupo Profesional SA**, Rosellon 79, Barcelona 15. Tel: (93) 250.51.04. Dir. Mateo Fortuny.  
**Hispania** (Eds.), Av. Jose Antonio 31, Madrid 13. Tel. (91) 231.26.33. Pres. & Gen. Mgr.: Julian-Mario Suarez; Sales Mgr.: Mario S. Ruiz.  
**Int'l firms represented:** Kassner (UK), SESAC (USA).  
**Int'l rep:** USA (SESAC).  
**Hispavox SA** (Eds. Musicales), Navas de Tolosa 3, 3rd fl., Madrid 13. Tel. (91) 231.98.34. Cable EDIVOX. Telex. 22931. Gen. Mgr.: Amado Reguero.  
**Int'l firms represented:** Fleetwood (UK), Gamma (Mexico), Hastings (USA), Morro (USA), No Exit (USA), Rear Exit (USA), Robbins (USA), United Artists (USA), Walt Disney (USA), Warner Bros. (UK), Wonderland (USA).  
**Int'l reps:** Mexico (Gamma), Portugal (Radio Trunfo), USA (Barnegat). (SEE ADVERTISEMENT)  
**I F I**, Marques del Duero 106, Barcelona 15.  
**Joya**, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.  
**Kama Music**, see RCA  
**Kardantxa Eds. Musicales**, see Quiroga.  
**Kazan** (Eds.), see RCA.  
**Madrid** (Eds. Musicales) (SGAE), Mayor 27, Madrid 13.  
**Madrid No. 2** (Eds. Musicales) (SGAE), see Cadencia.  
**Marfer SA** (Eds. Musicales), Paseo de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen Mgrs: Emilio Fernandez, Antonio Martinez.  
**Int'l firms represented:** Demain, MAJ (Both USA).  
**Robert Mellin Iberica SA**, Carmen 20, Madrid 13.  
**Mendaur** (Eds. Musicales) (SGAE), Virgen de Aranzazu 23, Local F, Madrid 34. Tel. (91) 734.76.51. Pres.: Carmen

Macior Jadraque; Mng. Dir.: Federico Moreno-Torroba Larregla.  
**Int'l branch:** Belgium, Mendaur-Belgique.  
**Int'l firms represented:** Abacus (USA), Artistic (USA), Brambila (Mexico), Ramos Brambilo (Brazil), Caravelle (France), Caravelle (France), Casa Latina (USA), Edimusic (Colombia), RFT (USA), Thomas J Valentino (USA).  
**Int'l reps:** Benelux (Mendaur-Belgique), Denmark (Multitone), France (Caravelle), Japan (Zen-On), Portugal (Costa Pinto), UK & USA (Casa Latina).  
**Mills Music Espanola** (Ed.), see Quiroga.  
**Ivan Mogull Espanola SA**, see Notas Magicas.  
**Montserrat SA** (Eds. Musicales) (SGAE), Augusto Figueroa 39, Madrid 4. Tel. (91) 222.74.74. Pres.: Alain Milhaud; Gen Mgr.: Antonio Perez Solis  
**Int'l firms represented:** Claude Pascal (France), St. Anne's (UK).  
**Mundo de Ritos** (Ed.), see Quiroga.  
**Musical Emporium**, Rambla Canaletes 129, Barcelona 2.  
**Musica Moderna** (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel (91) 221.55.93. Ed. & Gen. Mgr Antonio Carmona.  
**Mycros SA**, see Discorama.  
**New Music Espana** (SGAE), see Cadencia.  
**Notas Magicas SA** (Grupo Ed.) (SGAE), Calle Requeros 8, Madrid 4. Cable EDIMAGICAS.  
**Affiliates:** Burlington Music Espanola, Ivan Mogull Espanola, Ri-Fi Espanola, Sikorski Espanola.  
**Int'l reps:** Canada (Ivan Mogull), Germany (Magazine, Hans Sikorski), Mexico (Ivan Mogull Latina), UK (Burlington), USA (Ivan Mogull).  
**Nuesch Publ'g**, Via Augusta 59, Desp. 805, Barcelona 6. Tel (93) 228.38.00. Telex. 54015. Chief Exec & Gen. Mgr. William H. Singleton.  
**Open Music**, Rosellon 77, Barcelona 15. Tel. (93) 321.02.58.  
**Otilia Music SA**, see Canciones del Mundo.  
**P A I Music** (SGAE), Ganduxer 5/15, Local 13, Barcelona 6. Tel (93) 239.92.00.  
**Affiliate:** EGO Musical SA.  
**Paulinas** (Eds.), Protasio Gomez 15, Madrid 27. Tel (91) 204.15.49.  
**Pax** (Ed. Musicales), Enrique Jardiel Poncela 4, Madrid 16. Tel (91) 250.53.10. Dir. Jose R. Boeta  
**Penta-Music SA** (SGAE), Tierra de Barros 4, Poligono Ind'l de Costlada, Madrid. Tel. (91) 671.45.12. Gen. Mgr. Manuel Sancho, Mgr. Valentin Rodriguez.  
**Int'l firms represented:** ABC/Dunhill group (USA), Alshire group (USA), Bron (UK), Osibisounds (UK).  
**Pipo SA** (Eds.), see Discorama.  
**Pirana Musical**, see Discorama.  
**Puerta del Sol** (Eds.), see Quiroga.  
**Quiroga** (Eds.) (SGAE), Alcalá 70, Madrid 9. Tel (91) 276.39.50/66. Pres. Manuel Lopez-Quiroga, Gen. Mgr. Carlos P. Cancio, Prof. Mgr. Manuel Lopez-Quiroga Jr  
**Branch:** Barcelona 2, Canuda 45. Tel: (93) 318.60.49. Gen. Mgr.: Jose Cruells Solbes.

**Affiliates:** Adagio Eds. Musicales, Eds. Musicales Calypso, Clan Eds. Musicales, Eds. Musicales Clave, EMEC (Ed. de Musica Espanola Contemporanea), Kardantxa Eds. Musicales, Ed. Mills Music Espanola, Ed. Mundo de Ritos, Eds. Puerta del Sol, A. Schroeder Music Espanola, Traca Eds. Musicales (all SGAE).  
**Int'l firms represented:** ABC/Dunhill (USA), Alchemical (USA), Alshire (USA), American Broadcasting (USA), Belwin-Mills (UK, USA), Brantree (USA), Bron (UK), Doors (USA), Ecomus (Colombia), Sam Fox (USA), Gopam (USA), Heavy (USA), Intune (UK), Jasperilla (USA), Lady Jane (USA), Edward B. Marks (USA), Miles Ahead (USA), Musicabana (Cuba), Eds. Musicales (Cuba), Prodemus (Colombia), B. Schott's Soehne (Germany), A. Schroeder (UK, USA), Andrew Scott (USA), Shillelagh (USA), Tonos (Germany), Josef Weinberger (UK).  
**Int'l reps:** Canada, UK, USA (all Belwin-Mills); Colombia (Ecomus).  
**R C A Espanola SA** (Eds. Musicales), Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00, 457.78.18. Telex 22460. Pres.: Alberto Gaites, Dir. Antonio Martinez.  
**Affiliates:** Brincos SA, Kama Music, Eds. Kazan, Eds Musicales Universal SA.  
**Int'l affiliates:** Amici del Disco (Italy), Associated (Australia), Dunbar (Canada, USA), EDIM (Mexico), RCA (Brazil, France, Germany, Italy), RCA Jaguare (Brazil), RCA Leme (Brazil), RCA Musica (Italy), Relay (Argentina), Sunbury (Canada, UK, USA), Victor (Brazil).  
**Int'l firms represented:** Amos (UK), Angel (UK), Annie (UK), Antisia (USA), Artist (USA), Barton (UK), Boliviana (Bolivia), Bubba (UK), CAM (USA), California (USA), Campe (Mexico), Clandalee (USA), Clave (Brazil), Damit (USA), Daywin (USA), Devere (UK), Ding Dong (UK), Egg (USA), Erva (UK), 57 Street Entertainment (USA), Gloucester (UK), Green Mountain (USA), Hal (UK), Lee Hazelwood (USA), Kidada (USA), Kimlyn (USA), Ledaclan (USA), Loraine (UK), Mark (UK), Maraville (UK), Melcher (USA), Metropole (UK), Midwood (UK), Mr. Music (UK), Mood (UK), Monshana (UK), Monster (UK), New Keys (UK), Parker Lane (UK), Pawnee Rose (UK), Peppermint (UK), Ramblin' Rose (UK), Sands (UK), Sharon (UK), Eddie Shaw (UK), Sherlyn (USA), Show Biz (UK), Sono Inter (Colombia), Soul (UK), Sparta Florida group (UK), Totem Pole (UK), Trans Music (UK), Woodshed (UK), Yolk (USA), Faron Young cos. (UK).  
**Radio Musica**, see Discorama.  
**Radio Pop**, see Discorama.  
**Radio Rec. Iberica**, see Armonico Clipper's.  
**Real Musical SA**, Carlos III, No. 1, Madrid 13. Tel: (91) 248.09.24, 247.63.65. Dir. Gen.: Ramon Jimenez Barrado. Gen. & Sales Mgr.: Jose Antonio Jimenez Barrado.  
**Affiliates:** Real Musical Extremeno, Real Musical Herpe  
**Int'l firms represented:** Billaudot (France), Breitkopf & Haertel (Germany), Deutscher (Germany), Henle (Germany), Heugel (Germany), Hofmeister (Germany), Edwin F. Kalmus (USA), Musica Budapest (Hungary).

# The strongest independents in Spain!



MUSIC PUBLISHING



RECORDS & TAPES

Cable: Movieplay-Madrid ADDRESS:  
 Tierra de Barros, 4 COSLADA MADRID-SPAIN  
 Phone: 6714512 Telex: 43861 MOVIE

PWM (Poland), Peters (Germany), Le Pupitre (France), Suveni Zerbini (Italy), Universal (Austria)  
 Ri-Fi Espanola, see Notas Magicas.  
 Ritmo & Melodia (SGAE), Villarroel 18, Barcelona 11. Tel: (93) 224.44.33.  
 Sagitario SA (Eds. Musicales)—Pres.: Augusto Alguero—see Canciones del Mundo.  
 A. Schroeder Music Espanola, see Quiroga  
 Sikorski Espanola, see Notas Magicas  
 Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9 Tel (93) 225.61.97. Cable SOUTHMUSIC. Telex. 54040. Mgr. Manuel G. Salinger.  
 Branches: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61—Valencia 5, Arzobispo Melo 3. Tel: (960) 33.19.35.  
 Home office: USA, Southern Music Publ'g Co. Inc. Int'l firms represented: Leeds (UK, USA), MAM group (UK), MCA (USA), Southern-Peer group (worldwide).  
 Sugarmusic Espanola SA (SGAE), Diputacion 337, Barcelona 9, Tel (93) 225.61.97 Mgr.: Manuel G. Salinger.  
 Home office: Italy.  
 Int'l firms represented: Sugarmusic group (Italy).  
 Sympathy SA (Eds. Musicales), see Canciones del Mundo.  
 Talisman-Ronald SA, see EGO.  
 Total Music, Av. del America 22, Madrid. Tel: (91) 245.46.00, 246.02.05.  
 Traca Eds. Musicales, see Quiroga.  
 Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14. Tel: (91) 221.46.12.  
 Int'l firm represented: Associated (USA).  
 Int'l reps.: Benelux (Salabert in France), France (Salabert), Germany (Otto Junne), Italy (Ricordi), UK (United), USA (Associated).  
 Universal SA (Eds. Musicales), see RCA.  
 World Music Espanola (SGAE), Diputacion 337, Barcelona 9, Tel: (93) 225.61.97. Gen. Mgr.: Manuel G. Salinger.  
 Branch: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61.  
 Zafiro (Eds. Musicales), see Discorama.  
 Zzelesta (Eds. Musicales), Pedro Murgurua 8, 5th fl., Madrid 16. Tel: (91) 250.37.11.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Agrupacion de Empresas de Produccion de Fonogramas, Castello 18, Madrid 1.  
 Agrupacion Nacional de Plasticos/Sindicato Nacional de Industrias Quimicas, San Bernardo 62, Madrid 8. Tel: (91) 221.65.81/93.23.  
 Comisaria General de la Musica, Ministerio de Educacion & Ciencia, Alcalá 34, Madrid.  
 International Music Council, Nat'l Committee, Martin de los Heros 56, Madrid 8. Tel: 241.58.41.  
 International Society for Contemporary Music, Nat'l Section, Martin de los Heros 56, Madrid 8. Tel: 241.58.41.  
 Juventudes Musicales (Jeunesses Musicales), Via Layetana 139, 4th fl., Barcelona 9. Tel: (93) 215.36.57.  
 Organizaciones Artisticas Centano, Rosellon 366, Barcelona 13. Tel: (93) 258.08.68. Chief Exec.: Antonio Centano; Gen. Mgr.: Luis Centano.  
 Sindicato Nacional del Espectaculo, Castello 18, Madrid 1.  
 Sindicato Nacional del Papel & Artes Graficas, Fernandez de la Hoz 12, Madrid 4 Tel: 419.17.50.

DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid.  
 Ediga (Ed. General SA), Av. Gran Via 654, Barcelona 10. Tel: (93) 302.2466/2516/2816. Gen. Mgr. Claudi Marti Pla.  
 Graficas Caro, Isabelita Usera 69, Madrid.  
 Iberofon SA, Ave. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebanz Mansilla.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid 4. Tel: (91) 419.21.00.

PLATING, PROCESSING & PRESSING PLANTS

Barnafon SA, Av. de la Fama 16, Cornellá de Llobregat, Barcelona Tel: (93) 377.15.63. Telex: 54144. (Pressing only)  
 C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona.  
 Columbia Fonogram Asociadas SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 467.42.00. Gen. Mgr. Kees Ton.  
 D A F S A (Difusora Audio Fonografica), Pallars 76, Barcelona. (Pressing only).  
 E M I -Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona Tel: (93) 379.05.08. Telex: 52497. Factory Mgr.: S. Matamoros. (Pressing only).  
 Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Sonopresse, Torrelaguna 64, Madrid 27. Tel: (91) 415.23.04. Cable: VOX. Telex: 22931. Gen. Mgr.: Luis Vidal Zapater. (Plating & processing only).  
 Vergara, General Mola 9, Barcelona 9. Tel: (93) 257.94.05. (Pressing only).

PRINTERS & LITHOGRAPHERS

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32 Dir.: Javier Campollo; Pres.: Vicente Baez.  
 Graficas Foco SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 467.42.00. Gen. Mgr.: Kees Ton; Admin'r: Pedro Checa.

Iberofon SA, Ave. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Imprenta en el Acto, Conde Valle Suchil 13, Madrid 7. Tel: (91) 223.15.36.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebanz Mansilla.  
 Repro Royal, Mendez Alvaro 63, Madrid 7. Tel: (91) 230.66.73.  
 S A I C Graficas Aramar, Juan de Austria 70, Barcelona. Tel: (93) 309.79.87.

RECORD PROMOTION

Donnelley Espanola SA, Av. del Generalisimo 43, Madrid 20. Tel: (91) 270.24.90.  
 Branch: Barcelona 14, Juan Guell 135-137. Tel: (93) 250.91.00.  
 Ediciones Deportivas ALG, San Raimundo, Madrid.  
 Ediga (Ed. General SA), Av. Gran Via 654, Barcelona 10. Tel: (93) 302.2466/2516/1816. Gen. Mgr.: Claudi Marti Pla; Int'l Promo, Mgr. Xavier P. Perez  
 Grupo Profesional SA, Rosellon 79, Barcelona 15. Tel: (93) 250.51.04. Dir.: Matto Fortuny.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Melodix, Pedro Murgurua 8, 5th fl., Madrid 16. Tel: (91) 250.37.11.  
 Real Musical SA, Carlos III, No. 1, Madrid 13. Tel: (91) 248.09.24, 247.63.65. Dir. Gen.: Ramon Jimenez Barrado; Gen. & Sales Mgr.: Jose Antonio Jimenez Barrado

TAPE CUSTOM DUPLICATORS

Bias SA—Registro del Sonido, Fabregas 37, Esplugas de Llobregat, Barcelona. Tel: 371.64.00/60.50 Gen. Mgr.: Enrique Vallita.  
 Audio: 8-tr., cassette.  
 C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07. Telex 54536. Gen. Mgr.: Joan Planas.  
 Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 448.22.00/04/08.  
 Columbia Fonogram Asociadas SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 467.42.00. Gen. Mgr. Kees Ton  
 Audio: Cassette  
 Dumag SL, Gustavo Fernandez Balbuena 26, Madrid 2. Tel: (91) 4155388/1559. Chief Exec.: Pedro Mengibar, Gen. Mgr.: Ricardo Idiazabal.  
 Audio: Cassette, open reel.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ cartridge.  
 E M I -Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.05.08. Telex 52497. Factory Mgr. S. Matamoros.  
 Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.  
 Audio: Cassette.  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Audio: 8-tr., cassette, open reel.  
 Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr. Jaime Gratacos.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebanz Mansilla.  
 Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.  
 Sintonia SA, Vallehermoso 32, Madrid 20. Tel: (91) 445.86.78. Gen. Mgr.: Bartolome Espadaie.  
 Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel.

● supplies

CARTRIDGE & CASSETTE PARTS

Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371.38.96/98.  
 Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo, Gen. Mgr. Jaime Gratacos.  
 Jose-Maria Sala Elementos Audiovisuales, Ronda San Antonio 21, Barcelona. Tel: (93) 243.62.07. Mgr. Jose-Maria Sala.

EMPTY CARTRIDGES, CASSETTES & REELS

Audio Magnetics, see Portadores.  
 C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07. Telex 54536. Gen. Mgr.: Joan Planas.  
 Audio: 8-tr., cassette, open reel.  
 Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona. Tel: (93) 371.38.96/98.  
 Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12. Tel: (93) 219.06.12. Mng. Dir.: Olegario Godo; Gen. Mgr. Jaime Gratacos  
 Audio: Cassette  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr. J.M. Estebanz Mansilla.  
 Audio: 8-tr., 8-tr. quadraphonic & cassette.  
 Brand name: Audio Magnetics.

ENVELOPES & MAILERS

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir. Javier Campollo; Pres.: Vicente Baez.

JACKETS & SLEEVES

Artigrafia, Tucan 12, Madrid 19. Tel: (91) 228.92.09. (Jackets only)  
 Grafica Foco SA, Av. de America & Hernandez de Tejada, Madrid 27. Tel: (91) 467.42.00. Gen. Mgr.: Kees Ton; Admin'r: Pedro Checa. (Jackets only)  
 Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.

Hispavox SA Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater. (Jackets only)  
 Hostench SA (Talleres Graficos), Corcega 231-233, Barcelona 11. Tel: (93) 230.55.37. Cable FERHOSVILA (Jackets only)  
 Martin (Graficas), Anafil 5, Madrid 19. (Jackets only)  
 Ofset ALG, San Raimundo 31, Madrid 20. (Jackets only)  
 Seleccion SA, Julian Tamarillo 53, Madrid. Tel: (91) 204.21.64. (Jackets only)

LABELS  
POLYETHYLENE BAGS

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
 Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415.23.04. Pres.: Jose Manuel Vidal Zapater.

TAPE, RAW & BLANK LOADED

Agfa-Gevaert SA, Paseo de Gracia 111, Barcelona 8. Tel: (93) 227.30.02. Telex 52644. Mng. Dir.: E. Carton.  
 Audio: Blank—compact-cassette, open reel; raw—cassette, broadcast, studio.  
 Video: Cassette, open reel.  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom  
 Audio Magnetics, see Redim.  
 B A S F Espanola, Paseo de Gracia 99, Barcelona 8. Tel: (93) 215.13.54. Audio-Video Prods. Mgr.: Manuel Blanch; Sales Mgr. Carlos Wuest. (Blank only)  
 C E C S A (Compania de Electronica & Comunicaciones SA), Trovador 5, Barcelona 13. Tel: (93) 255.13.07. Telex 54536. Gen. Mgr.: Joan Planas. (Blank only)  
 Audio: 8-tr., cassette, open reel.  
 Emitape, see Odeon.  
 Fonoplast SA, Av. Jose Antonio 142-5a Planta, Esplugas de Llobregat, Barcelona Tel: (93) 371.38.96/98. (Blank only)  
 Iberofon SA, Av. Fuentemar 35, Poligono Ind'l Coslada, Madrid. Tel: (91) 671.22.00. Telex: 42797.  
 Audio: 8-tr., cassette.  
 Minnesota de Espana SA, Av. Generalisimo 75, Madrid 16. Tel: (91) 279.76.00. (Blank only)  
 Odeon (Comercial del Gramofono) SA, Via Augusta 2 bis, 4th fl., Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Maget. (Blank only)  
 Audio: Cassette, open reel.  
 Brand name: Emitape.  
 Palobal SA, Ingenieros Hermanos Grandá 30, Madrid 22. Tel: (91) 205.07.91. Pres.: Pablo Lopez Balada; Mng. Dir. Mari Carmen Cunado; Gen. Mgr. Juan Salva Valls; Sales Mgr.: Julio Lopez Betrian. (Blank only)  
 Audio: 8-tr., cassette.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebanz Mansilla (Blank only)  
 Audio: 8-tr. & cassette.  
 Redim, Comandante Zorita 6, Madrid.  
 Audio: 8-tr., cassette, open reel.  
 Brand name: Audio Magnetics.

● accessories  
manufacturers

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7. Tel: (91) 227.91.15, 239.88.32. Dir.: Javier Campollo; Pres.: Vicente Baez.  
 Product: Catalog servs.  
 Odeon (Comercial del Gramofono) SA, Via Augusta 2 bis, 4th fl., Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: Luis Sagi-Vela, Gen. Mgr.: Pierre Maget.  
 Product: Carrying & storage cases, cleaners, head cleaners, needles.  
 Portadores de Sonido SA, Hortaleza 118, Madrid 4. Tel: (91) 419.94.72. Gen. Mgr.: J.M. Estebanz Mansilla.  
 Product: Head cleaners.

SUDAN

Population: 17,760,000.  
 Rate of exchange: \$1 (US) = 0.34 Sudan pound.  
 Per capita income: \$125.  
 Holidays: January 1, May 25, October 21, December 25, and various Mohammedan religious holidays.

● record & tape manufacturer / importer / distributor

Munspnone Rec'g Co., PO Box 2380, Khartoum. Tel: 73355, 81388, 73990.  
 Labels: (Owned) Munspnone; (represented) Chahatphone (Chad), Sono Cairo (Egypt), Sout el Phan (Egypt, Greece).  
 Int'l reps.: Chad (Chahatphone), Egypt (Sono Carro), Ethiopia (Impex Radio, Yared Music Shop), Libya (El Fezani).

● services

DESIGN & ARTWORK (rec. only)  
 PRINTER & LITHOGRAPHER (rec. only)  
 RECORD PROMOTION

Munspnone Rec'g Co., PO Box 2380, Khartoum. Tel: 73355, 73990, 81388.

● **accessories & store fixtures & merchandising aids manufacturer**

Munspohne Rec'g Co., PO Box 2380, Khartoum. Tel. 73355, 81388, 73990.

**Product:** Record carrying & storage cases, rec. catalog servs., cleaners, cloths, brushes, 45 rpm adaptors, needles, rec. browser boxes, rec. display racks, rec. divider cards.

**SURINAM**

**Population:** 447,000.

**Rate of exchange:** \$1 (US) = 1.77 guilders.

**Per capita income:** \$720.

**Holidays:** January 1, Good Friday, April 30, Ascension Day, Whitmonday, July 1, December 25, 26.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$208,656.

● **record & tape manufacturers / distributors / importers**

Didi Recs., PO Box 183, 2420 Paramaribo; Malebatrumstr. 4, 2438 Paramaribo. Tel. 76398. Owner & Exec. Dir. Ed J. Girwar.

**Int'l branch:** Netherlands, A.M. Girwar.

**Int'l branch:** Netherlands, A.M. Girwar.

**Labels:** (Owned) Didi, Old Gold.

Dyna Concept Studios, Steenbakkerijstr. 36 / 34, Paramaribo. Tel. 73621.

**Home office:** Netherlands.

**Labels:** (Owned) Bluegrass, Catharsis, Kotomissie, Maya.

● **services**

**DESIGN & ARTWORK  
RECORD PROMOTION**

Didi Recs., PO Box 183, 2420 Paramaribo; Malebatrumstr. 4, 2438 Paramaribo. Tel. 76398. Owner & Exec. Dir. Ed J. Girwar.

**SWEDEN**

**Population:** 8,200,000.

**Rate of exchange:** \$1 (US) = 4.40 krona.

**Per capita income:** \$6,250.

**Holidays:** January 1, Epiphany, Good Friday, Easter Monday, May 1, Ascension Day, Whit Monday, Mid-Summer Day, November 5 (All Saints Day), December 25, 26.

**RECORDS**

**Records sold domestically:** LP's 1976—17,000,000 units, \$111,400,000; 1975—14,900,000 units, \$103,500,000. Singles 1976—900,000 units, \$2,045,000; 1975—1,400,000 units, \$3,220,000.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$3,771,647.

**Records exported to USA (customs value):** 1976—26,999 units, \$67,140; 1975—10,864 units, \$28,349.

**Average retail price per record:** LP's—\$8.40; singles—\$2.30.

**Stereo sales:** 100% of total.

**Discounting:** Frequent.

**Type of distribution:** Manufacturer-to-retailer system predominates. Rack jobbing is growing. There are three major rack jobbers: Grammorack, which is owned by the industry, Toniton AB and Playmusic AB, which together comprise about 25-30% of the market.

**Type of promotion:** Government-controlled and non-commercial radio and TV are the prime media for the promotion of records. The major daily evening newspapers are important for advertisements and reviews. Discotheques are also significant. There are some special record magazines but with rather poor circulation.

**Labels:** There is no 8-tr.; cassettes dominate the market.

**Pre-recorded tape sold domestically:** 8-tr. 1975—48,000 units, \$403,200. Cassette 1976—2,900,000 units, \$28,400,000; 1975—2,300,000 units, \$19,320,000.

**Average retail price per tape:** Cassette—\$8.40.

**RADIO STATIONS**

No. of government 3.

**Comment:** One channel plays primarily recorded music 24 hours daily.

**TELEVISION STATIONS:**

No. of channels 2 (government).

**Comment:** 50% of Swedish homes have color sets. There are few programs featuring pop music.

Leif Schulman

● **record & tape manufacturers / distributors / importers**

Abata Handels AB, Vanadisplan 5, S-113 31 Stockholm Tel: (08) 33-75-48 (Distributor)

Accent, see Filadelfia.

Ad Lib Dist'n AB, Ryttaeastervaegen 71, S-162 24 Stockholm Tel. (08) 36-33-03. Exec. Ivan Sundberg. (Distributor/Importer)

**Labels:** (Distributed—not licensed) Chiaroscuro, Jazzology, Master Jazz (all USA).

Amigo Musikproduktion AB (IFPI), PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel. (08) 34-01-95 Cable GEODAHLE Telex 17840. Pres Per-Anders Boquist, A&R Mgr. Jan Boquist; Sales Mgr. Jorgen Adolffson.

**Labels:** (Owned) Amigo, Dollar; (distributed) Roldex, (represented) Baerenreiter (Germany), Blues Beacon (Germany), CSA (Denmark), Cameo (Switzerland), Le Chant du Monde (France), Claddagh (Ireland), Deesse (France), Delmark (USA), ECM (Germany), ENJA (Germany), ESP-Disk' (USA), Futura (France), Gael-Linn (Ireland), Improvising Artists (USA), Paredon (USA), Shandar (France), Sono Carlo (France), Syliphone (France), Vedette (Italy), Vogue (France).

**Int'l reps:** Denmark (Dansk), Finland (Scandia Music), Germany (ENJA), Norway (Arne Bendiksen).

Ampex Corp., Rissneleden 8, S-172 07 Sundbyberg Tel. (08) 28-29-10. Telex 10867 Gen. Mgr. Boerje Schmidt.

**Int'l reps:** Denmark (Steen Hauerbach), Finland (Kaukomarkkinat), Norway (British Import, Ragnar Haga), Sweden (Rodi).

Anette, see Lido-Prod'n

Angel, see EMI

Archiv, see Polydor

Arrow Recs., PO Box 9023, S-580 09 Linköping Tel. (013) 11-32-50. Dir., Chris Soerman; Gen. Mgr. Roger Fransson; Sales Mgr., Benny Lindell. (Distributor/Importer)

Artist, see Nordiska

Aubergine Grammofonproduktion AB, Vikingagatan 22, S-113 42 Stockholm Tel. (08) 32-36-00. Pres Ove Hansson, Prod'r. Curt Peterson. (Distributed by Toniton)

**Branch:** S-411 29 Goeteborg, Landalaberg 20. Tel. (031) 16-26-90.

B A S F Svenska AB, Kungsportsaveng 31-35, S-411 36 Goteborg. Tel. (031) 31-32-60. Telex: 2327.

Barnparaden, see Nordiska.

Bill, see Arne Bill.

Arne Bill Prod'n AB, Groendalsvaegen 18, S-147 00 Tumba. Tel. 379-00, 317-91.

**Labels:** (Owned) Bill, Butler.

Bohus AB (Grammofon), Utmarksvaegen 6-8, Kungaev. Tel: (0303) 109-90. Mng. Dir.: Tommy Hallden; Gen. Mgr.: Ove Pilebo. Sales & A&R Mgr.: Gert Lengstrand.

**Labels:** (Owned) Bohus; (licensed) PPX (USA). **Int'l reps.:** Austria (CBS), Finland (EMI), Germany (CBS), Norway (EMI), Switzerland (CBS), UK (CBS).

Bourre, see Skandinavisk Musiktjänst.

Butler, see Arne Bill.

C A M Scandinavia AB, Wibomsvaeg 7 BV, S-171 60 Solna. Tel. 82-44-01. Telex 21411. Mng. Dir. Gunnar Gunnarup (Distributed by EMI)

**Home office:** Italy.

C B S Recs. AB, PO Box 20037, Mariehallsvagen 40, S-161 20 Bromma. Tel. (08) 98-02-50. Cable: COLRECORD. Telex: 17736. Mng. Dir. Jorgen Larsen; Mktg. Mgr.: Sten af Klinteberg, Financial Mgr. Ingmar Ostberg.

**Labels:** (Owned) CBS, Cupol, Date, Embassy, Epic, Harmony, Lyra, Portrait, (distributed) Fyra Skilling, Glendisc, Round Up, YTF, (licensed) A&M (USA), Ariola (Germany), Eurodisc (Germany), H&L (USA), Invictus (USA), Monument (USA), Philadelphia Int'l (USA), T-Neck (USA).

**Int'l rep.:** Worldwide (CBS)

California Sweden Grammofon Co., PO Box 117, S-721 05 Vasteras. Tel. (021) 13-12-11, 35-66-10. Mng. Dir. Sture Redin.

**Labels:** (Owned) California, Centy, Memphis, Montana, Omega, RR, Record, Sunrise, Swede, Sweden, WMP.

Cantio, see Filadelfia.

Capitol, see EMI

Centy, see California.

Cewe, see Epok.

Cirkus, see Sonet

Cisco, see Kountry Korral.

Clarta Grammofon, Normalstorg 18, S-111 46 Stockholm. Tel. (08) 21-90-19.

Walter Cohn, Bromsvagen 25, S-125 30 Alvsjo. Tel: (08) 47-35-46. (Distributor)

Columbia, see EMI.

Cupol, see CBS.

D G, see Polydor.

D J M, see Phonogram.

D J Special, see W-Sign.

D N, see Play.

Dacapo, see EMI.

Date, see CBS.

Decibel, see Silence

Discofon Svenska AB, Vinbarsvagen 27, S-161 52 Bromma. Tel. (08) 87-41-39.

Dollar, see Amigo.

Double Up, see EMI

Dragon Recs./Westin & Wallgren, Lovbergavagen 9, S-132 00 Saltsjo-Boo. Tel. (08) 747-9332. Gen. Mgr.: Lars Westin; Sales Mgr.: Jan Wallgren.

Dux, see Phonogram.

**Marcus Music AB**  
 Råsundavägen 45  
 S-171 52 Solna Sweden  
 Phone 730 04 00

*Harrison 4032 with Allison Programmer Ampex 24—16 track tri—amplified JBL quadrophonic monitoring.*

*Acoustic design by Jan Zetterberg*

**That Very Swedish Sound**

*As soon as you enter Marcus Music AB you feel it—a few steps further and you find it—the very best when it comes to studio equipment and technical assistance.*

**Independent Recording Studio Cassette Duplication Plant.**

**E M I Svenska AB**, Tritonvaegen 17, Fack, S-171 19 Solna 1. Tel: (08) 730-0060. Cable: EMIGRAM. Telex: 10046. Mng. Dir.: Rolf Nygren; A&R & Int'l Mgr.: Lars Bremar; Mktg. Mgr.: Peder Hedstrand; Sales Mgr.: Hans Ohlin; PR: Ulla Jormin.  
**Labels: (Owned)** Angel, Capitol, Columbia, Dacapo, Double Up, EMI, EMI Int'l, Electrola, Emidisc, Encore, HMV, Harvest, Minos, Music for Pleasure, Negram, Odeon, One Up, Parlophone, Pathe, Regal, Regal Zonophone, Rondo, Seraphim, Souvenir, Starline, Stateside, Talisman, Tower, Trianon, Volksplatte, Waverley; (licensed) Arista (USA), Barclay (France), Bell (UK), Black & Blue (France), Blue Note (USA), Casablanca (USA), Chi-Sound (USA), Chocolate City (USA), Classic, Delta, Dolton (USA), Ember (UK), Fantasy (USA), Gordy (USA), Hilltop (USA), Hitsville (USA), Jet (UK), Liberty (USA), MAM (UK), Magnet (UK), Milestone (USA), Morning Sky (USA), Motown (USA), Mowest (USA), Pepita, Pickwick (USA), Prestige (USA), Private Stock (USA), Prodigal (USA), Purple (UK), RAK (UK), Rare Earth (USA), Retreat (UK), Ricordi (Italy), Riviera (France), Roadshow (USA), Rocket (UK), Rockfield (UK), Soul (USA), Sunset (USA), Target (UK), United Artists (USA), World Rec. Club (UK) (distributed—not licensed) CAM, Flam, Four Leaf Clover, Glenn Music, Imas, Kason, Mariann, Nugget, Orfeus, Platina, Royal, SR, Scranta.

Effel, see Europa-Produktion.

**Electra AB** (Grammofon) (IFPI), PO Box 1178, Ankdammsgatan 5, S-171 23 Solna. Tel: (08) 82-04-80. Cable: ELECTRAGRAMMO. Telex: 19561. Pres.: Sixten Eriksson; Mng. Dir.: Hans-Ove Eriksson; A&R Mgr.: Carl-Eric Hjelm; Sales Mgr.: Hans Lindqvist; Press Officer: Lenart Anderson; ABC & Decca group Label Mgr.: Dan Ekbaeck, RCA group Label Mgr.: Klas Burling.  
**Labels: (Owned)** Musica, Swedish Society Discofil, Telestar, Viking; (represented) ABC group (USA), Ace of Clubs (UK), Ace of Diamonds (UK), Das Alte Werke (Germany), Argo (UK), Arion (Italy), BTM (USA), Contempo (UK), Cube (UK), Decca (UK), Deram (UK), Electric (UK), Emerald (UK), Erato (France), Finnlevy (Finland), Fly (UK), Flying Dutchman (USA), Grunt (USA), Gull (UK), Hickory (USA), London (UK, USA), Melodia (USSR), Midland (USA), Nova (Germany), PSO (Finland), Penny Farthing (UK), Pickwick (UK), Playboy (USA), Prom (Germany), RCA (USA), Salsoul (USA), Satsanga (Finland), Shannon (USA), Signature (USA), Soul Train (USA), TK (USA), Telefunken (Germany), Threshold (UK), Turnabout (UK), Vogue (France), Windsong (USA).

Electrola, see EMI.

Embassy, see CBS.

Emidisc, see EMI.

Encore, see EMI.

Epic, see CBS.

Epok Skivforlag, Vintergatan 10B, Ornskoldsvik. Tel: (0660) 300-52.

**Labels: (Owned)** Cewe, Epok, Ess-Rosling (AB), Luntmakargatan 59, S-113 58 Stockholm.

Tel: (08) 34-64-01. Telex: 12080. Dir.: Brian Shack. (Distributor)

Europa-Film, see Sonet.

Europa-Produktion AB, Rasundavagen 45, S-171 52 Solna. Tel: (08) 83-31-05.

**Labels: (Owned)** Efel, Olga.

Filadelfia Forlaget AB, Dagenhuset, S-105 36 Stockholm. Tel: (08) 87-93-80.

Int'l branch: Norway.

**Labels: (Owned)** Hemmets Harold, PRIM, Premie; (distributed) Accent, Cantio, Verbum.

Int'l rep.: Finland (Taborforlaget).

Fixtra AB, PO Box 49021, Kungsholmsstrand 169, S-100 28 Stockholm 49. Tel: (08) 54-81-07. (Distributor)

Fjedur, see Sonet.

Flam, see EMI.

Flop, see Sonet.

Folksong, see Silence.

Fontana, see Phonogram.

Four Leaf Clover, Jaernvaegsgatan 70, S-172 35 Sundyberg. Tel: (08) 98-28-08/55. Exec.: Lars Samuelson. (Distributed by EMI)

Fralningsarmens Handelsavdelning, PO Box 5090, Ostermalmsgatan 7, S-102 42 Stockholm 5. Tel: (08) 63-17-00. (Distributor)

Frituna Produktion AB, Vaertavaegen 15, S-115 28 Stockholm. Tel: (08) 63-13-45. Telex: 1232B. Pres.: Goeran Waltner. (Distributed by Sonet & GDC)

Waltner. (Distributed by Sonet & GDC)

Int'l branch: France.

Int'l reps.: Denmark (Sonet Dansk), Finland (EMI), Norway (Arne Bendiksen).

Fyra Skilling, see CBS.

G D C (Grammofonbolagens Distributionscentral) AB, Dalvaegen 4, Solna. Tel: (08) 730-0720. Pres.: Goran Stenberg; Sales Mgrs.: Rolf Hellenius, Gunnar Johnson, Stig Stahl, Hans Kronwall. (Distributor)

G D K, see Toniton.

Gamla Stenakor, see Record Trading.

Govotte, see Skandinavisk Musiktjanst.

Gazel, see Sonet.

Glendisc, Vallvaegen 2, S-182 75 Stocksund. Tel: (08) 85-82-65. (Distributed by CBS)

Int'l rep: Worldwide (CBS).

Glenn Music, see EMI.

Globe, see Strike.

Grammoplast AB, Rorstrandsgatan 37, S-113 40 Stockholm. Tel: (08) 30-30-70.

Grammofonverket, see Sonet.

Grand Prix, see Sonet.

Gump, see Metronome.

H M V, see EMI.

Haparanda Budget Line Recs., Selmedalsvagen 22, S-166 55 Hagersten. Tel: (08) 46-15-11.

Harmony, see CBS.

Harvest, see EMI.

Heavy Sound, Regeringsgatan 89, S-111 39 Stockholm. Tel: (08) 10-45-35. Cable: HEAVY. Telex: 11083. Mng. Dir.: Torbjorn Hullegard. (Distributor/Importer)

**Labels: (Distributed—not licensed)** Aquarius (Canada), Bourbon (Japan), Force One (Canada).

Heliodor, see Polydor.

Hemmets Harold, see Filadelfia.

Hendrik Musik, see Toniton.

Imas, see EMI.

Inter-Disc, see Record Trading.

Intersound, see Toniton.

Iver Rec'g Co. AB, Grev Turegatan 3B, S-114 38 Stockholm. Tel: (08) 67-99-10. Cable: SOUTHMUSIC.

**Labels: (Owned)** Pep, Scan-Disc; (represented) Spark (UK).

Int'l rep.: Worldwide (Peer-Southern).

Jefferson, see Smokestack.

Jockey, see Record Trading.

Joker, see Polydor.

K B Rec. & Music Center AB, PO Box 4153, S-203 12 Malmo. Tel: (040) 329-96. Pres.: K. Brown. (Distributor/Importer/Exporter)

Karusell, see Polydor.

Kason, see EMI.

Kenneth, see Polydor.

Knappupp, see Sonet.

Kontra Punkt, see Record Trading.

Koster, see Toniton.

Kountry Korral Prod'ns, PO Box 8014, S-720 08 Vasteras B. Tel: (021) 18-86-20/90. Pres.: Lillies Ohlsson.

**Labels: (Owned)** Cisco, Kountry Korral.

Lido-Prod'n, Fack 131, S-531 01 Lidköping. Tel: (0510) 231-25.

**Label: (Owned)** Anette.

Liphone, see Dick Olsson.

Ljudspar, see Sonet.

Lyra, see CBS.

M G M see Polydor.

M N W, see Musiknatet Waxholm.

Mallwax, see Metronome.

E. Mann, see Dick Olsson.

Mariann, see EMI.

Marilla Grammofon AB (IFPI), Parmmaetargatan 9, S-112 24 Stockholm. Tel: (08) 54-1B-30. Telex: 10625. Pres.: Hans Edler; Gen. Mgr.: Gunnar Karlstrom.

**Labels: (Owned)** Marilla; (licensed) Charly (UK), RKM (Belgium); (distributed—not licensed) Intercord (Germany), Motors (France), Playa Sound (France), Les Treteaux (France).

Int'l reps.: Denmark (Ophelia), Finland (Polarvox), Norway (Arne Bendiksen).

Memphis, see California.

Mercury, see Phonogram.

Metro, see Polydor.

Metronome Recs. AB (IFPI), Stroerangsvaegen 27, S-115 34 Stockholm. Tel: (08) 61-06-16. Cable: METROREC. Telex: 19022. Pres.: Boerje Ekberg; VP: Anders Burman; Sales Mgr.: Stig Stahl.

**Labels: (Owned)** Gump, Mallwax, Metronome, Snurr; (represented) Asylum, Atco, Atlantic, Bearsville, Big Tree, CTI, Capricorn, Cotillion, Curtom, Dark Horse, DiscReet, Elektra, Embryo, Finnadar, Little David, Nemperor, Nonesuch, Paradise, Reprise, Rolling Stones, Swan Song, WMOT, Warner Bros., Wing & A Prayer (all USA).

Int'l reps.: Denmark (Metronome), Finland (Scandia-Musiikki), Norway (Polydor).

Midnight Sun, see Sonet.

Minos, see EMI.

Montana, see California.

Moondisc, see Toniton.

Musica, see Electra.

Music Explosion, see Pop Int'l.

Music for Pleasure, see EMI.

Musiknatet Waxholm AB (MNW), Fack, S-185 00 Vaxholm.

Tel: (0764) 323-45/29.

**Label: (Owned)** MNW.

Negram, see EMI.

Nordiska Musikforlaget AB (IFPI), PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Bengt Edvardsson; Sales Mgr.: Tony Loenn.

**Labels: (Owned)** Artist, Barnparaden; (represented) All Stars (France), Claves (Switzerland), IML Paris Sunflower (France), Montparnasse 2000 (France), Music Minus One (USA), Selected Sound (Germany), Zero (France).

Int'l reps.: Denmark (Wilhelm Hansen), Finland (Scandia-Musiikki), Norway (Norsk).

Nugget, see EMI.

Odeon, see EMI.

Olga, see Europa-Produktion.

Dick Olsson Import, PO Box 227, S-442 01 Kungaelv. Tel: (0303) 934-77. Cable: OLSSONIMPORT. Telex: 2490.

Gen. Mgr.: Dick Olsson; Sales Mgr.: Ylva Haraldsson; Chief Buyer: Mikael Oscarsson.

**Labels: (Licensed domestic)** Liphone, E. Mann; (licensed foreign) Bellaphon (Germany).

Omega, see California.

One Up, see EMI.

Onskesagan, see Record Trading.

Orfeus, see EMI.

P R I M, see Filadelfia.

Parlophone, see EMI.

Pathe, see EMI.

Pep, see Iver.

Philips, see Phonogram.

Phonogram AB, PO Box 3083, Dalvaegen 4, S-171 03 Solna 3. Tel: (08) 730-0260. Telex: 10750. Mng. Dir.: Bo Gyllenpalm; A&R Mgr.: Goete Wilhelmsson; Sales Mgr.: Gunnar Johnson, Financial Dir.: Benne Norrholm, Pub. Mgr.: Ingvar Erikson.

**Labels: (Owned)** Dux, Fontana, Mercury, Philips, Sonata, Sonora, Vertigo; (licensed) All Platinum (USA), Biograph (USA), Charisma (UK), Chess (USA), Mountain (UK), Power Exchange (UK), Shelter (USA), Sire-Passport (USA), 20th Century (USA); (distributed—not licensed) DJM, Svenska Ljud.

Phonograph, see W-Sign.

Pilot Music AB, Fack, S-171 19 Solna. Tel: (08) 730-0810. Pres.: Kjell Samuelson; Gen. Mgr.: Rolf Samuelson; Sales Mgr.: Bertil Lindholm.

Int'l branches: Denmark, Royal (Forlaget); Faroe Islands; Finland, Finn-Gospel Oy; Iceland, Boka-og Bladutgavan; Norway.

**Labels: (Owned)** Pilot; (licensed) Green Tree, Heart Warming, Impact, Lamb & Lion (all USA); (distributed—not licensed) Manna (USA).

Platina Recs. AB, St. Arodsogatan 29, H. Backa, S-422 43 Gothenburg. Tel: (031) 52-66-50. Pres.: Evert Jakobsson. (Distributed by EMI)

Int'l rep.: Norway (EMI).

Playback Inspelnings AB, Gustav Adolfs Torg 10, S-211 39 Malmö. Gen. Mgr.: Lennart Christiansson.

**Label: (Owned)** Playback.

Play Music AB, PO Box 605, Barnhemsvaegen 5, S-130 10 Ektorp. Tel: (08) 716-2960. Cable: SELJLAG. Telex: 17914. Mng. Dir.: Ake Hison Wilke; Sales Mgr.: Lars-Gunnar Thornqvist; Chief Buyer: Gunnar Bothen.

Int'l branch: Norway.

**Labels: (Owned)** Pilot; (distributed) CBS, DN, EMI, GDC, Metronome, Phonogram, Polar, Polydor, Sonet; (represented) Boulevard (UK), Miller Int'l, Pickwick (UK, USA), President (UK).

Polar Music Int'l AB, Baldersgatan 1, Fack, S-100 41 Stockholm 26. Tel: (08) 24-59-90. Cable: SWEDENMUSIC. Telex: 11959. Pres. & Gen. Mgr.: Stig Anderson; Ass't to Pres.: Goerle Johnsen; Label Mgr.: Hans Bergqvist.

**Label: (Owned)** Polar.

Polydor AB (IFPI), PO Box 3093, Dalvaegen 4, S-171 03 Solna. Tel: (08) 730-0940. Mng. Dir.: Ivan Nordstrom, Gen. Mgr.: Per-Arne Lindholm, A&R, Pub. & Promo. Mgr.: Kjellake Carlanus; Prod. Mgr.: Bo Persson; Label Mgrs.: Krister Nilsson, Ake Blomberg; Sales Mgr.: Rolf Hellenius.

**Labels: (Owned)** Archiv, DG, Heliodor, Joker, Karusell, MGM, Metro, Polydor, Polyphon, Tip, Verve; (licensed) Barn (UK), Brain (Germany), Coral (USA), Disneyland (USA), GTO (UK), Lifesong (USA), MCA (USA), MPS (Germany), Pablo (USA), Phil Spector (USA), RSO (UK), Red Bullet (Netherlands), Spring (USA), Track (UK); (distributed—not licensed) Kenneth, Prim, Proprius, Strike.

Polyphon, see Polydor.

Pop Int'l, Sigtunag 16, S-113 22 Stockholm. Tel: (08) 30-31-10. Mgr. & Prod'r: Lennart Petterson.

**Labels: (Owned)** Music Explosion; (represented) Bullet, Camel, Crab, Economy, Escort, Fonit-Cetra, New Beat, Ocean, Pama, Punch, Supreme, Unity.

Portrait, see CBS.

Premie, see Filadelfia.

Prim, see Polydor.

Proprius, see Polydor.

R R, see California.

Record, see California.

Record Trading AB, Fack, S-191 20 Sollentuna. Tel: (08) 96-01-95. Pres.: Kurt Westman.

**Labels: (Owned)** Gamla Stenakor, Inter-Disc, Jockey, Kontra Punkt, Onskesagan, Super-Sound; (represented) Alshire, (USA), Arrowtabs (UK), Musexport (Switzerland), Supraphon (Czechoslovakia).

Regal, see EMI.

Regal Zonophone, see EMI.

Rock & Country Recs., PO Box 83, S-310 58 Vessigebo.

## Looking for a publisher in SCANDINAVIA?

Contact  
Bengt Sundström



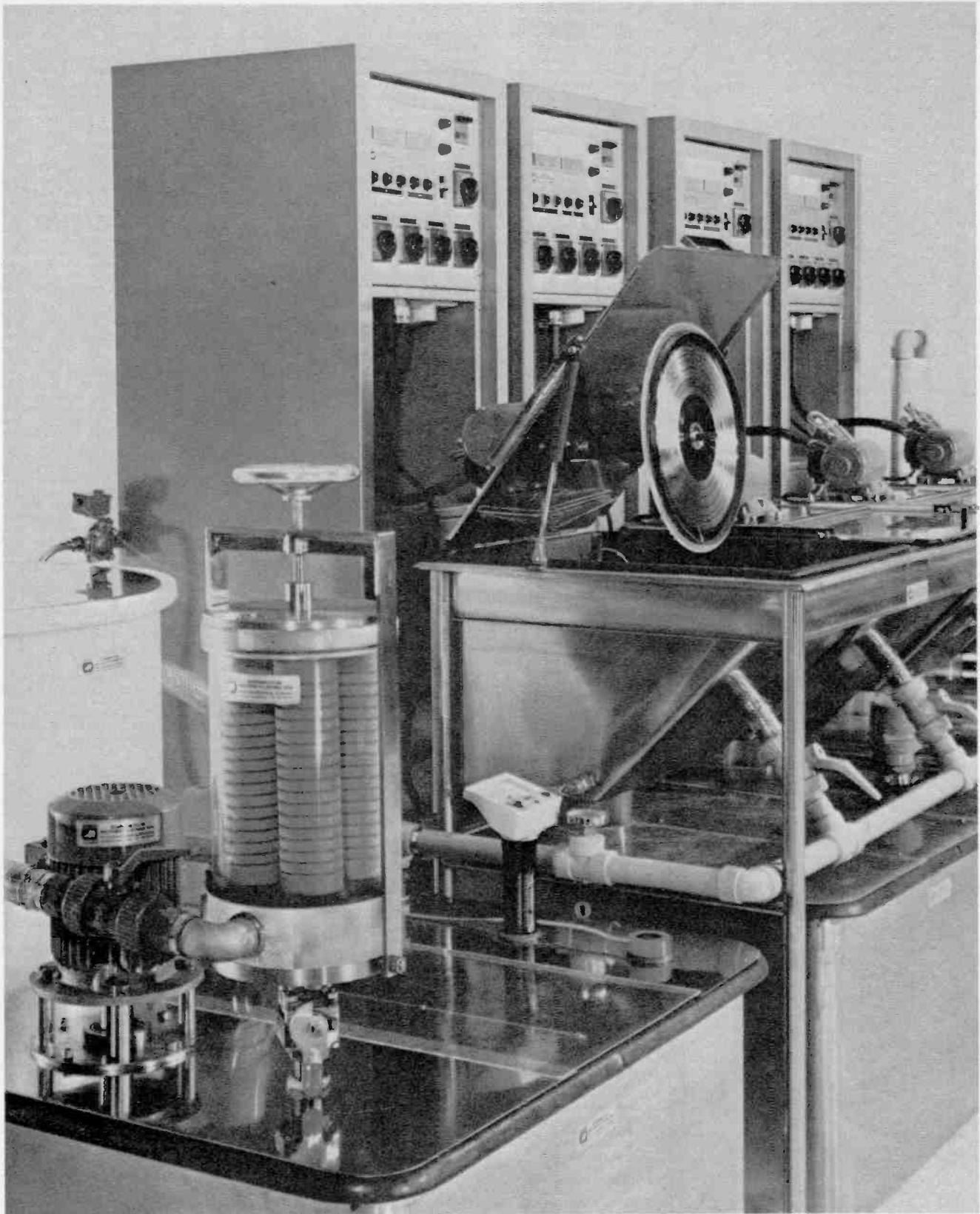
EMI MUSIC PUBLISHING (Sweden) AB  
KARLAVAGEN 81-114 59 STOCKHOLM  
SWEDEN • TELEPHONE 23 66 80



Contact  
Johs Jorgensen

EMI MUSIC PUBLISHING (Denmark) A/S  
NY OSTERGADE 10 • 1101 COPENHAGEN K  
DENMARK • TELEPHONE (01) 11 56 26





**READY FOR VIDEO**  
**E.F.P. PLATING EQUIPMENT**

**Europa Film**    **Box 20065 · 161 20 Bromma 20, Sweden**  
**Telex: 176 56**    **Cable: Europa Stud**    **Tel. 08/28 28 00**

Tel. (0346) 206-57. Gen. Mgr. Christer Malmstedt. (Importer)  
**Labels:** (Imported) cut-outs.  
 Rollex, see Amigo.  
 Rollis Grammfonskivor AB, PO Box 17120, S-200 10 Malmö 17. Tel. (040) 336-33. Mng. Dir.: Hans Ingvar Hansson; Pres. Lennart Carlsson, Sales Mgrs.: U Andersson, J. Eriksson. (Wholesaler/Importer/Exporter)  
 Rondo, see EMI.  
 Ronny's Music, PO Box 4297, S-203 14 Malmö. Tel. (040) 12-89-12. Pres. Ronnie Hall. (Importer of oldies singles)  
 Round Up, see CBS.  
 Route 66, see Smokestack.  
 Royal, see EMI  
 S A M Dist'n, Fack, S-185 00 Vaxholm. Tel. (0764) 315-90. (Distributor)  
 S R, see EMI & Sveriges Radio.  
 Safir, see Toniton.  
 Scandinavian Blues Ass'n, c/o Tommy Lofgren, Skordevaegen 5, S-186 00 Vallentuna. (Distributor/Importer)  
 Scandinavian Music Dist'n Inc., PO Box 16015, S-200 25 Malmö. Tel. (040) 29-12-20 Cable MUDIST. Pres. & Mng. Dir.: Christer Gardsby.  
**Int'l branch:** USA.  
**Label:** (Distributed—not licensed) YTF  
 Scan-Disc, see Iver.  
 Scranita, see EMI.  
 Seraphim, see EMI.  
 Sidspar, see Sonet.  
 Signatur, see Svenska Missionsförbundets.  
 Silence Recs. AB, Roslagsgatan 56, S-113 54 Stockholm. Tel. (08) 31-41-49.  
**Labels:** (Owned) Decibel, Silence; (distributed) Folksong.  
**Int'l rep.:** Worldwide except Scandinavia (Charisma in UK).  
 Sirius, see Svenska Missionsförbundets.  
 Skandinavisk Musikförlag, Sandbacksgatan 4, S-116 21 Stockholm. Tel. (08) 43-88-85.  
**Labels:** (Owned) Bourre, Gavotte.  
 Smokestack Rec. Sales, Fack, S-100 52 Stockholm. Tel. (08) 62-77-22. Mgrs.: Hans Schweitz, Hans Andreasson. (Distributor/Importer/Exporter)  
**Labels:** (Distributed—not licensed) Blue Labor (USA), Blues Connoisseur (USA), Bluesmaker (Australia), Flash-Back (USA), Flyright (UK), Jefferson (Sweden), MCM (France), Maggie (UK), Messaround (USA), Mr. Blues (USA), Red Lightnin' (UK), Route 66 (Sweden), Trix (USA).  
 Snap, see Strike.  
 Snurr, see Metronome.  
 Solist, see Svenska Missionsförbundets.  
 Sonata, see Phonogram.  
 Sonet Grammfon AB (IFPI), Atlasvaegen 1, S-181 20 Lidingö. Tel. (08) 767-0150. Cable. SONETMUSIC. Telex. 10037. Pres.: Gunnar Bergstrom; Gen. Mgr.

Dag Haegqvist; Dir.: Sven Lindholm, PR Mgr. Lars-Olof Helen.  
**Int'l branch:** England.  
**Labels:** (Owned) Cirkus, Europa-Film, Fjedor, Flop, Gazel, Grammfonverket, Grand Prix, Knappupp, Ljudspar, Midnight Sun, Sidspar, Sonet, Spotlight, Storyville, (distributed) Frituna, (licensed) Alligator (USA), Arhoolie (USA), Black & Blue (France), Black Lion (UK), Bradley's (UK), Bronze (UK), Caroline (UK), Darnot (UK), Dawn (UK), Elite (Switzerland), Excello (USA), Flying Fish (USA), Folkways (USA), Freedom (UK), GNP Crescendo (USA), Golden Hour (UK), Granada (UK), Groove Merchant (USA), Island (UK), Kicking Mule (USA), Muse (USA), Nashboro (USA), Oval (UK), Plantation (USA), Pye (UK), Roulette (USA), Rounder (USA), SSS Int'l (USA), Savoy (USA), Speciality (USA), Stiff (USA), Sun (USA), Supraphon (Czechoslovakia), Takoma (USA), Transatlantic (UK), Vanguard (USA), Virgin (UK), Xtra (UK), Yazoo (USA).  
**Int'l reps.:** Denmark (Sonet/Dansk), Finland (Scandia), Norway (Arne Bendiksen). (SEE ADVERTISEMENT)  
 Sonora, see Phonogram.  
 Souvenir, see EMI.  
 Space Recs. AB, PO Box 40103, S-103 43 Stockholm. Tel. (08) 21-22-28. Telex. 13161. Sales Mgr. A Hassbring. (Licensed to W-Sign)  
 Spotlight, see Sonet.  
 Starline, see EMI.  
 Stateside, see EMI.  
 Storyville, see Sonet.  
 Strike of Sweden AB, Karlsbodavagen 14, S-161 70 Bromma. Tel. (08) 98-51-70. Telex. 13366. Chief Exec.: Leif Malmberg; Gen. Mgr. Lars Holm. (Distributed by Polydor)  
**Int'l branch:** Denmark.  
**Labels:** (Owned) Globe, Snap, Strike.  
 Sunrise, see California.  
 Super-Sound, see Record Trading.  
 Svenska Ljud, see Phonogram.  
 Svenska Missionsförbundets Förlag, PO Box 6302, Tegnergatan 8, S-113 81 Stockholm. Tel. (08) 15-18-30.  
**Labels:** (Owned) Signatur, Sirius, Solist.  
 Sveriges Radio AB (Swedish Broadcasting Corp.), Oxenstiernsgatan 20, S-105 10 Stockholm. Tel. (08) 63-10-00. Cable: BROADCAST. Dir.: Otto Nordenskiöld, Gen. Mgr.: Allan B. Janzon. (Distributed by EMI)  
**Label:** (Owned) SR.  
**Int'l reps.:** FR (Pathe Marconi EMI), Germany (EMI Electrola), Netherlands (Bovema), UK (EMI), USA (Musical Heritage Society)  
 Swede, see California.  
 Sweden, see California.  
 Swedisc AB, Rasundavagen 106, S-171 37 Solna. Tel. (08) 83-33-78. Pres.: Roland Feineberg.  
 Swedish Society Discofil, see Electra.  
 Swereco AB, Fack, S-121 06 Johanneshov 6. Tel. (08) 39-32-00. Cable: SWEGRAMO. (Distributor/Importer)  
**Labels:** (Represented) America (France), BRL (UK), Bach (UK), Biograph (USA), EXP (UK), Everest group (USA), Festival (France), Jazz Anthology (France), MHM (UK), Melodia (USSR), Musicisc (France), Oryx (UK), Saga (UK), 3C (UK), Yazoo (USA).  
 T-bone, see Toniton.  
 T B S Recs., Malargatan 1, S-111 22 Stockholm. Tel. (08) 10-06-22. Pres.: C.G. Langenskiöld; Mktg. Dir.: S. North; Sales Dir.: O. Swedberg. (Importer/Exporter)  
 Tab Recs., PO Box 210, S-732 00 Arboga. Tel. (0589) 103-50. Gen. Mgr. Harry Holm.  
 Talisman, see EMI.  
 Tape-Center AB, PO Box 40279, Malmkillnadsgatan 17-19, S-103 44 Stockholm. Tel. (08) 10-83-38.  
 Telefonföretag AB, PO Box 1178, Ankdammsgatan 5, S-171 43 Solna 1. Tel. (08) 82-04-80. (Distributor)  
 Telear, see Electra.  
 Tempo, see Svante Widen.  
 Tip, see Polydor.  
 Toniton AB (IFPI), Foerradsvaegen 10, S-141 23 Huddinge. Tel. (08) 774-0290. Telex. 11260. Pres.: Leif Bigert; Label Mgr.: Gillis Hagelin; Mktg. Mgr. Albertus Klaassen, Sales Mgr.: Udo Mueller.  
**Labels:** (Owned) Moondisc, T-bone, Toniton; (licensed) Buddah (USA), Dart (UK), Kama Sutra (USA), Satril (UK); (distributed—not licensed) Aubergine, GDK, Hendrix Music, Intersound, Koster, Safir.  
**Int'l reps.:** Finland (RCA), Norway (Euronett).  
 Torencio Automatafabrik AB, Erstgatan 29, Stockholm. Tel. (08) 41-66-99/31-42. (Distributor)  
 Tower, see EMI.  
 Trianon, see EMI.  
 Verbum, see Filadelfia.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Viking, see Electra.  
 Volksplatte, see EMI.  
 W M P, see California.  
 W-Sign Mktg. AB, Pontonjaergatan 32, S-112 37 Stockholm. Tel. (08) 51-39-73. Telex: 13161. Chief Exec.: C. Wendel.  
**Labels:** (Owned) DJ Special, Phonogram; (licensed) Space; (distributed) cut-outs & overstocks  
**Int'l rep:** USA (JRB).  
 Waverley, see EMI.  
 Svante Widen Agencies, Snoeröppsgård 15, S-162 41 Vællingby. Tel. (08) 38-18-37. Chief Exec.: Svante Widen.  
**Labels:** (Licensed) New World; (distributed—not licensed) Tempo.  
 YTF Grammfon AB, PO Box 15073, Katarinavaegen 20, S-104 65 Stockholm 15. Tel. (08) 743-0075. Cable YTFGRAM. Telex. 13586. Pres. & Mng. Dir.: Sverre O. Sundman; A&R Dir.: Ragnvald Hedemann. (Distributed by CBS & Scandinavian Music Dist'n)  
**Int'l branches:** Denmark, Norway.

Air Music Scandinavia AB, PO Box 27234, S-102 53 Stockholm. Tel. (08) 63-07-20. Pres.: Sture Borgedahl; Prof. Mgr.: Lars Wiggman.  
**Affiliates:** Flamingo Musikforlag AB, Tree Music Stockholm AB.  
**Int'l firms represented:** ATV (USA), Air (UK), J. Albert & Son (Australia), Ian Anderson (UK), Andover (UK), Andromeda (USA), Andustin (USA), Antisia (USA), Barn (UK), Bay City (UK), Big Bang (USA), Big Secret (UK), Big Sky (USA), Birth (UK), Blanedell (UK), Blue Beard (UK), Blue Seas/Jac (USA), British Lion (UK), Brown Sound (USA), Butterfly (UK), CAM (USA), Caesar (UK), Callee (USA), Cam-al (UK), Casablanca (UK), C'est (USA), Cheap Thrills (USA), Cherry Lane (USA), Chrysa-Lee (UK), Chrysalis (UK), Chrystal Jukebox (USA), Cod (UK), Combine (USA), Comet (UK), Cookaway (UK), Cuckoo (UK), Curtis/Perkins (UK), Dirty Tricks (UK), Dwarf (UK), ERM Int'l (UK), ERP (UK), Earmark (USA), Eaton (UK), Fennario (USA), Fiction (USA), Fiddler (UK), Firesign (UK), Fourth Floor (USA), Frank & Nancy (USA), Freshwater (UK), GH (UK), Gale (UK), Ganga (USA), Gannet (UK), Gem (UK), Genesis (UK), Golden Syrup (USA), Grade & Lynton (UK), Grasshopper (USA), Great Honesty (USA), Gull Songs (UK), Harpsongs (USA), Andrew Heath (UK), Heavy (USA), Hercules (UK), Tony Hiller (UK), Hobbittion (USA), Hush (USA), Hyasakyle (UK), Indian Brandy (UK), J&H (USA), Johi (USA), Juniper (UK), Kidada (USA), Knee Trembler (USA), Knollwood (USA), Lady Casey (USA), Ladysmith (UK), Langdown (UK), Lennon/ATV (UK), John Lennon (USA), Libra (UK), Little Dickens (USA), Lornhole (USA), Lunch (USA), Macaulay (UK), Maciver Hime (UK), Maison Rouge (UK), Mandina (USA), Mary Beth (USA), Barry Mason (UK), Mautoglad (UK), McCartney (UK), Micache (USA), Modo-Revolution (USA), Montunes (USA), Music Farm (UK), Naked Snake (USA), New Acme (UK), New Hidden Valley (USA), Northern Songs (UK), Notebest (UK), Ohio River Valley Songs (USA), Ozone/Paddlewheel (USA), PRP (UK), Page Full of Hits (UK), Pants Down (USA), Peterman (UK), Plurb On (USA), Poco (USA), Public Domain Foundation (USA), Quarter (UK), Quatermass (UK), Ram's Horn (USA), Resaca (USA), Rocket (UK), Rootyarn (UK), Ryerson (USA), Sailor (USA), St. Anne's (UK), Saints (Australia), Silver Cloud (UK), Songbirds of Paradise (USA), Sorn (USA), Space Opera (USA), Spaniel (UK), Sparrowpit (UK), State (UK), Steeleye Span (UK), Sterling (UK), Stevka (UK), Stirling McQueen (UK), Strange (UK), Stratsong (UK), Street People Songs (USA), Strong Arm (USA), Sunlight (USA), Sunshine (UK), Sympathy (UK), Synergistic (USA), Thursday (USA), Timotbe (UK), Tintagel (USA), Titanic (UK), Tone (UK), Toneshire (UK), Train (UK), Tumbleweed (Australia), Willjoarston (USA), R.P. Winkelman Tunes (USA), Wobble (UK), Yaronne (USA)  
 American Songs AB, see Intersong-Förlagen.  
 Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel. (08) 34-01-95. Telex: 17840. Pres.: Jan Boquist.  
 April Music AB, PO Box 20037, Mariehallsvagen 40, S-161 20 Bromma. Tel. (08) 29-34-36. Cable: COLRECORD. Telex: 17736. Publ'g Mgr. Rolf Persson.  
**Affiliate:** Starton AB.  
**Int'l rep.:** Worldwide (April).  
 Ashtar Music BV, see Sweden Music—Screen Gems.  
 Athens Music, see Sweden Music—Ivan Moquill.  
 Aubergine Music, see Mustang.  
 B-n-B Music Inc., see Sweden Music—Screen Gems.  
 Belinda (Scandinavia) AB, see Intersong-Förlagen.  
 Belwin-Mills Nordiska AB, see Ehrlingförlagen.  
 Big Three Scandinavia, see Sweden Music—United Artists.  
 Bohus Music, PO Box 24, S-442 01 Kungälv. Tel. (0303) 109-90. Gen. Mgr.: Tommy Hallden; Prof. Mgr. Gert Lengstrand.  
**Int'l rep.:** Worldwide (April).  
 Brut Music (USA), see Sweden Music—Sugar Music.  
 Buddah Music Inc., see Sweden Music—United Artists.  
 Burlington Music Co., see Sweden Music—Palace.  
 Hans Busch Musikforlag AB, Stubbstigen 3, S-181 46 Lidingö. Tel. (08) 765-12-30.  
**Affiliate:** Der Musikus J.F. Busch's Musikverlag.  
 J. F. Busch's Musikverlag (Der Musikus), see Hans Busch.  
 C A M Scandinavia AB, W/bomsvaeg 7 BV, S-171 60 Solna. Tel. 82-44-01. Telex: 21411. Mng. Dir.: Gunnar Gunnar.  
**Home office:** Italy.  
**Int'l firms represented:** CAM (Australia, Japan, Spain), Campana, Pema.  
 Camp Music Corp. AB, Jaernvaegsgatan 70, S-172 35 Sundbyberg. Tel. (08) 98-28-08/55. Exec. Lars Samuelson.  
**Int'l firm represented:** Jump (Italy).  
 Cedarwood (Scandinavia) AB, see Intersong-Förlagen.  
 Chappell Nordiska AB, see Intersong-Förlagen.  
 Chippewa Music, see Sweden Music—Screen Gems.  
 Cintercor Music, see Sweden Music—MCA.  
 Circo Music, see Sweden Music—Palace.  
 Colgems-EMI Music Corp., see Sweden Music—Screen Gems.  
 Deep Fork Music Inc., see Sweden Music—United Artists.  
 Detail Music Inc., see Sweden Music—United Artists.  
 Dominion Music, see Sweden Music—United Artists.  
 Duchess Music Corp., see Sweden Music—MCA.  
 E M A/Telstar AB, see Sonet.  
**Home office:** Sweden.  
**Int'l firms represented:** (Sweden) AB, Karlavagen 81, S-114 59 Stockholm. Tel. (08) 23-66-80. Cable: TURNTABLE. Telex. 10046. Mng. Dir. Bengt Sundstrom; Prof. Mgr.: Stefan Egmar.  
**Int'l branch:** Denmark.  
**Affiliates:** Flam Music, Marcus Music.  
**Int'l firms represented:** Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Big Pig (UK), Black Swan (UK), Bowling Green (UK), Britten (UK), Castle (Australia), Central Songs (USA), Chanklin (UK), Coppa (UK), Coronado (UK), Donna (UK), EGO (Spain), EMI (UK), Elstree (UK), Episode (UK), Ferris (UK), First Floor (UK), Francis Day & Hunter (France),

Looking for a publisher in SCANDINAVIA?

Contact Bengt Sundström



EMI MUSIC PUBLISHING (Sweden) AB  
 KARLAVAGEN 81-114 59 STOCKHOLM  
 SWEDEN • TELEPHONE 23 66 80



Contact  
 Johs Jorgensen

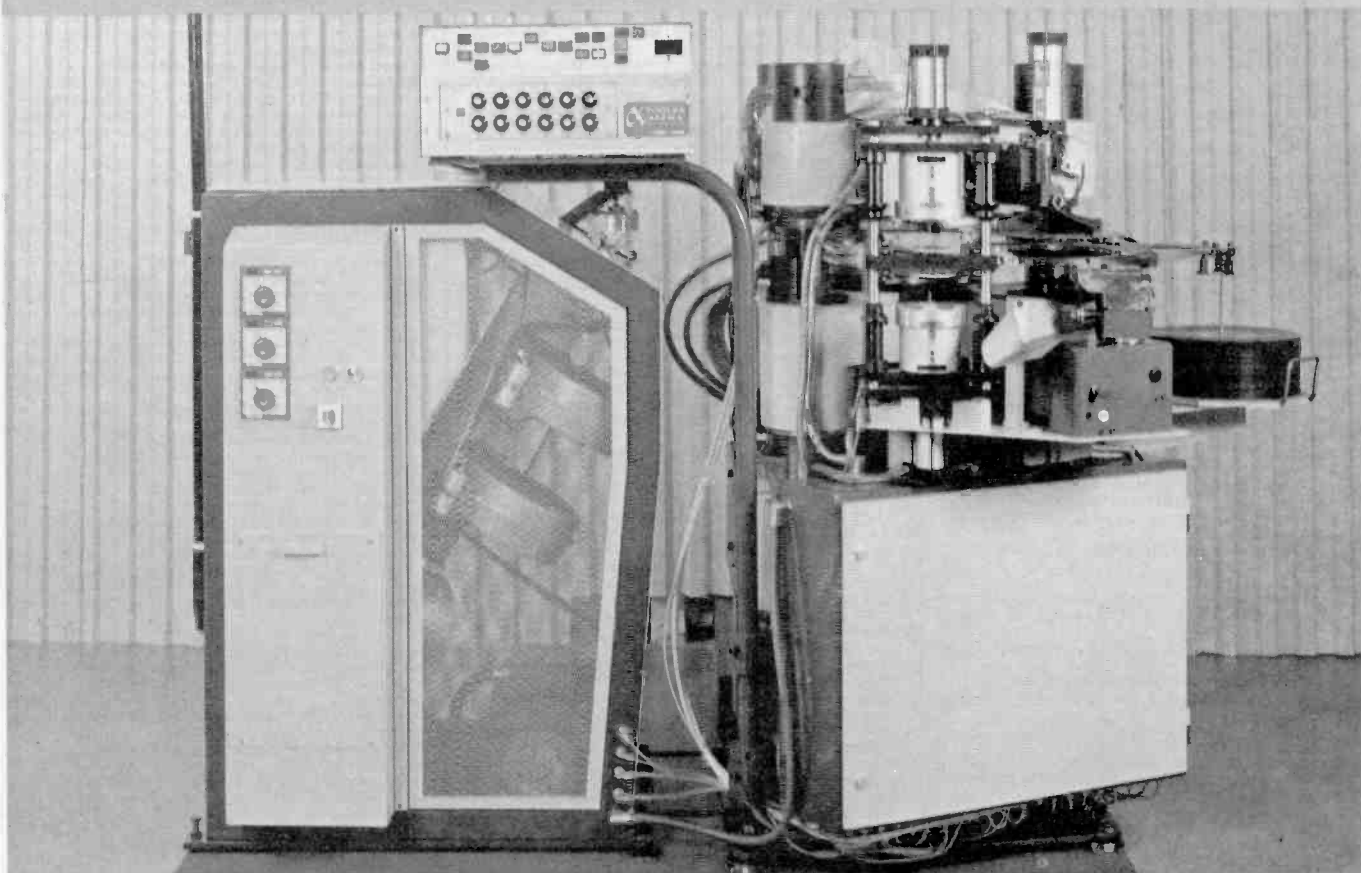
EMI MUSIC PUBLISHING (Denmark) A/S  
 NY OSTERGADE 10 • 1101 COPENHAGEN K  
 DENMARK • TELEPHONE (01) 11 56 26

● music publishers

Acclaim Music Inc., see Sweden Music—Palace.

# INTRODUCING The ALPHA-DELTA PRESS

A new concept of a fully automatic record press.



- Unique 3-column design
- Simplicity of principle and construction
- Unique unloading system, allowing pressing of light-weight records.
- Compact. Floor area 2.1 m<sup>2</sup> (23 sq.ft.)
- Fast and easy stamper changing
- High, reliable production
- Patented, universal labeling device

We offer a complete line of products for manufacturing of records:

- Semiautomatic and manual presses
- Preplastifying extruders
- High speed moulds
- Trimmers
- Hydraulic pump units
- Cooling water pumps
- Steam boilers
- Granulating mills
- Packing machines

Serving the world's record industry since 1942.  
Write or call for further information and catalogues.



**TOOLEX ALPHA AB**



ESPLANADEN 10 S-172 31 SUNDBYBERG, SWEDEN TELEPHONE: 08-29 90 30 TELEGRAMS: TOOLEXALPHA, Stockholm

Germany, Scandinavia, UK), Genius (USA), Good Time (USA), Heart's Delight (USA), ITAIPU (Brazil), Initial (UK), KPM group (UK), Kipper Songs (UK), Macmelodies (UK), Mannheim (UK), Marouani (France), Peter Maurice (UK), Minta (USA), Mutual (UK), Nightingale (UK), Odeon (Argentina), Open Door (USA), Pathe (Far East), Pathe Marconi (France), Pedro (UK), Pepe (UK), Keith Prowse (UK), Reynolds (UK), Saffron (UK), Saturday (USA), Cyril Shane (UK), Shanfidd (UK), Shanklin (UK), Sunlight (UK), Supersongs (UK), Telescope (UK), Tip Top Songs (UK), Tomorrow's Tunes (USA), Toshiba-EMI (Japan), Univista (UK), Varda (UK), Voce del Padrone (Italy), W&R (UK), World Wide (UK).  
**Int'l reps.:** Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Canada (Beechwood), Far East (Pathe), France (Francis Day & Hunter, Pathe Marconi), Germany (Accord, Francis Day & Hunter), Greece (Arión), Italy (Voce del Padrone), Japan (Toshiba-EMI), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (EMI), USA (Beechwood). SEE ADVERTISEMENT

Hans Edler Music AB, Parmmaetargatan 9, S-112 24 Stockholm. Tel: (08) 52-31-00. Telex: 10625. Pres.: Hans Edler.

Ehrlingforlag AB, PO Box 5268, Linnegatan 9/11, S-102 45 Stockholm. Tel: (08) 63-07-60. Cable: EHRLINGMUSIK. Pres. & Gen. Mgr.: Thore Ehrling; Exploitation Mgr.: Bo-Goran Edling.  
**Affiliates:** Belwin-Mills Nordiska AB, Thore Ehrling Musik AB, Nils-Georgs Musikforlags AB, Ed. Sylvan AB. Ehrling & Lovfvenholm AB, see Nordiska.  
 Thore Ehrling Music AB, see Ehrlingforlag AB.  
 Elbomo Music, see Sweden Music—Ivan Mogull.  
 Ere Music, see Sweden Music—MCA.  
 Essex AB (Musikforlaget) (STIM), PO Box 27234, S-102 53 Stockholm. Tel: (08) 63-07-20. Cable: AIRMUSIC. Telex: 12335. Pres. & Gen. Mgr.: Sture Bergdahl.  
**Int'l firms represented:** Essex group (UK), TRO (USA).  
**Int'l reps.:** UK (Essex), USA (TRO).  
 Eventide Music, see Sweden Music—Screen Gems.  
 Evita Music, see Sweden Music—MCA.  
 Felsted Music Corp., see Sweden Music—Palace.  
 Filadelfia Forlaget AB (STIM/NCB), Dagenhuset, S-105 36 Stockholm. Tel: (08) 87-93-80.  
**Affiliate:** Normans Forlag (STIM/NCB).  
**Int'l firms represented:** Gospel (USA), Lillenas (USA), Rodeheaver (USA), Singpiration (USA).  
 Flames of Albion, see Sweden Music—MCA.  
 Flam Music, see EMI.  
 Flamingo Musikforlag AB, see Air.  
 Four Star Music group, see Sweden Music—Palace.  
 Frituna Produktion AB (STIM), Vaertavaegen 15, S-115 28 Stockholm. Tel: (08) 63-13-45. Telex: 12328. Pres.: Goeran Waltner.  
**Affiliated firm:** Sonet Music AB.  
 G-Produktion, Passvaegen 7, S-147 00 Tumba. Tel: (0753) 349-56.  
 Gavotte Music, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.  
 Carl Gehrman, PO Box 505, S-101 26 Stockholm. Tel: (08) 10-30-04. Cable: MUSIKGEHRMAN.  
 Glasco Music, see Sweden Music—United Artists.  
 Glensongs AB, Vallvagen 2, S-182 75 Stockund. Tel: (08) 85-82-65.  
**Int'l rep.:** Worldwide (April).  
 Goal Music, see Sweden Music—MCA.  
 Gredge Music, see Sweden Music—MCA.  
 Groovesville Music, see Sweden Music—Screen Gems.  
 Wilhelm Hansen Stockholm (Ed.), see Nordiska.  
 Hargrove Music, see Sweden Music—Ivan Mogull.  
 Hawaii Music Inc., see Sweden Music—MCA.  
 Hip Trip Music, see Sweden Music—United Artists.  
 House of Cash Inc., see Sweden Music—Screen Gems.  
 Iceberg Music Ltd., see Sweden Music—United Artists.  
 Immediate Music Ltd., see Sweden Music—United Artists.  
 Intersong-Forlag AB, PO Box 3094, Dalvagen 4, S-171 03 Solna. Tel: (08) 83-08-90. Cable: SONORA. Telex: 12383. Pres.: Olle Bergman.  
**Affiliates:** American Songs AB, Belinda (Scandinavia) AB, Cedarwood (Scandinavia) AB, Chappell Nordiska AB, Dick James Music AB, Mellin Musical Rights AB, Robert Mellin (Scandinavia) AB, Notservice AB, A. Schroeder Musikforlags AB, Sonora Musikforlags AB.  
**Int'l firms represented:** American Songs—Allied, Arc, Conrad, Downey, East West, English, Ghana, Gladstone, Green Bros. & Knight, Harman, Hot Point, Jewel, Lyco, Robert Lyons, Merrimac, Ralston, Red Seal, Regent, Reico, Sunflower; **Belinda**—Aberbach group, Blue Gum, Carlin group, Elvis, Hudson Bay, Jeff Lynne, Peterman, Pickwick, Quartet, Sweet, Trio, US Songs, White Haven, Xanadu Xongs, Yellow Dog; **Chappell**—Anglo-Pic, Ascherberg Hopwood & Crew, Aznavour, BDM, Irving Berlin, Boston Butler, Bregman Vocco & Conn, Bundin, Charisma, Clara, Clondyke, EFDS, Emerald, Era, Famous, Gershwin, Charles Hansen, T.B. Harms, Honky Tonk, J.P. Kaiser, Kiss Songs, Michel LeGrand, MRC, Magma Mouth, Parathumb, Pilot, R&R, Red Anchor, Revelation, Rhineland, Road, Saggifire, Douglas Sahn, Scotia Songs, Stage & Screen, Subiddu, Tebo, Bob Thiele, Tom Tom, Unichappell, Wardo, White Cloud, Williamson; **Intersong**—Abigail, Albert, Andros, Argus, Aurelius, Roy Ayers, Balloon, Baron, Bear Brown, Big Elk, Big Seven, Big Shorty, Stephen Bishop, Bovina, Breeze, Brightwater, Broken Arrow, Bushka, CAM, Caesar's, Callee, Canopy, Caribou, Caspat, Chanson, Charlotte, Mike Curb, Damont, Diagonal, Dijon, Dog Soldier, Donna, Drealife, Dough Boy, Elbomo, Fabel, Fairfield, Fifth Star, Four Knights, Fuse, Getaway, Gnosso, Good Morning, Hamilton, Harbar, Harlene, Hazy, Heavy Metal, Hit & Run, Hustlers, Intersong Int'l, Jam, Jimpire, Julio-Briane, Justin Case, Kaskat, Kenya, Laurel Canyon, Leros, Little Fugitive, Lois, Luckyu, Magnet, Marks, Martin-Couler, Matragnon, Mews, Midland, Midsong, Montcalm, Nineteen Eighty-Five, Normal, Omnipotent, Open End, Oyster, Pal Dog, Angel Parker, Peterman & Co., Phonopub, Packet Full of Tunes, Polypub, RSO, Razzle Dazzle, Peter Rice, Rising

Sun, Rock, Rockhopper, Rodra-Berna, Ru-Da, St. George, Salvation, Sambo, Scorpio, Seldak, Silver Chalice, Siqombu, Sire, Sky Forest, Stanyan, Sugartown, TH, Tembo, Third Story, Tibtoe, Time/Radwall, Times Square, Tito, Tomeja, Triple Three, Tunesmith, Tupper, Wednesday Morning, Wiljojarston, Windecor, Frank Zappa; **Dick James**—Alto, Ammo-James, Bailey, Cookaway, Crystal, Spencer Davis, Debonaire, Filmusic, Grallo, Gwyneth, Jaep, Jamil, Jamsham, Josid, Lords, Love Songs, Maribus, Medallion, Nuova, Pacermusic, Pall Mall, Santa Ponsa, Shair, Together, Tudor, Utopia, Vri-Jon, Wonder; **Mellin Musical Rights**—Algonquin, Anglia Television, Ansur, Big Leaf, Big Tree, Blackberry, Franklin Boyd, Crow, Elmwin, Flying D, Franco-London, Great North American, Great Sterling, In-Sync, Lloyd Logan, Mellin Corp., Robert Mellin, Music Makers, Ed. Neapolis, Pab, Pamco, Penthouse, Popo, Pumpkin, Rosnieque, Sherwin, Trans Gulf—A. Schroeder—Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Boscoe, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fourvuv Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, Larbell, Lassie, Last Laugh, Lazy Canary, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pitfield, Rebecca Raccoon, Red-Nel, Rojnorth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertime, Super Songs, Tijuca, Va-Deeta, Vancouver, Very Own, Wrather, Yameta, Zekefield Follies.  
**Int'reco AB**, see Sonet.  
 Dick James Music AB, see Intersong-Forlag AB.  
 Jec Music Corp., see Sweden Music—Palace.  
 John's Music, see Sonet.  
 Justunes, see Sweden Music—MCA.  
 Kama Rippa Music, Sweden Music—United Artists.  
 Kama Sutra Music, see Sweden Music—United Artists.  
 Kassner Musik AB, see Stockholm Musikproduktion.  
 Kirshner (Scandinavia) AB, see Sweden Music.  
 Kountry Korral Prod'n, PO Box 8014, S-720 08 Vasteras 8. Tel: (021) 18-86-20/90. Pres.: Lillies Ohlsson.  
 Lappland Music, see Sonet.  
 Leeds Music Ltd., see Sweden Music—MCA.  
 Liberty AB (Ed.), PO Box 1178, Ankdamsgatan 5, S-171 23 Solna. Tel: (08) 82-04-80. Cable: ELECTRAGRAMMO. Telex: 19561. Prof. Mgr.: Rolf Lonberg.  
**Int'l firms represented:** Amos (USA), Dunbar (Canada, USA), Erva (USA), Kimlyn (USA), Sheryln (USA), Sunbar (USA), Sunbury (Canada, UK, USA).  
**Int'l rep.:** UK (Sunbury).  
 Abr. Lundquist Musikforlag AB, Katarina Bangata 17, S-116 25 Stockholm. Tel: (08) 43-67-67. Cable: LUNDROUND. Pres.: Helge Roundquist; Sales Mgr.: Anders Roundquist.  
**Int'l rep.:** Norway (Musikk-Huset).  
 M A M Music AB, see Sweden Music.  
 M C A Music Svenska AB, see Sweden Music.  
 Man Music Ltd., see Sweden Music—United Artists.  
 Marcus Music, see EMI.  
 Maxana Music Inc., see Sweden Music—Screen Gems.  
 Melanie Music Ltd., see Sweden Music—MAM.  
 Mellin Musical Rights AB, see Intersong-Forlag AB.  
 Robert Mellin (Scandinavia) AB, see Intersong-Forlag AB.  
 Metric Music group, see Sweden Music—United Artists.  
 Midnight Sun Music AB, see Sonet.  
 Mimosa Music, see Sonet.  
 Modern Music AB, see Stockholm Musikproduktion.  
 Ivan Mogull Music Assocs., see Sweden Music.  
 Mortimer Music, see Sweden Music—United Artists.  
 Multitone AB, Storangsvaegen 27, S-115 34 Stockholm. Tel: (08) 61-13-16. Cable: METROREX. Telex: 19022. Pres.: Boerje Ekberg; Gen. Mgr.: Sven-Olov Bagge.  
**Int'l firms represented:** Char-Liz, Fox-Gimble, Giving Room/Thin Ice, Gold Hill, Guerrilla/Staysail, March Hare, No Exit, Rear Exit, Story Songs, Three Brothers, Artie Wayne (all USA); Fleetwood (UK).  
 Musiknatet Waxholm AB (MNV), Fack, S-185 00 Vaxholm. Tel: (0764) 323-45/29.  
 Mustang Music AB, Vikingagatan 22, S-113 42 Stockholm. Tel: (08) 32-36-00. Pres.: Ove Hansson.  
**Branch:** S-411 29 Goeteborg, Landalaberggen 20. Tel: (021) 16-26-90.  
**Affiliate:** Aubergine Music.  
 Natural Avenue Music, see Sweden Music—MCA.  
 Nils-Georgs Musikforlags AB, see Ehrlingforlag AB.  
 Ninandy Music Co., see Sweden Music—Ivan Mogull.  
 Nordic Songs AB, PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Bengt Edwardsson; Prof. Mgr.: Tony Loenn.  
**Affiliated firm:** Nordiska Musikforlaget.  
**Int'l firms represented:** Average (USA), Barton (UK), Collins (UK), Far Out (USA), Keca (USA), Rip (USA), Rockman (UK), Sparta Florida group (UK).  
**Int'l reps.:** Denmark (Wilhelm Hansen), Norway (Norsk).  
 Nordiska Musikforlag AB, PO Box 745, Drottninggatan 37, S-101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA. Telex: 11859. Pres.: Bengt Edwardsson; Prof. Mgr.: Tony Loenn.  
**Affiliated firm:** Nordic Songs AB.  
**Affiliates:** Ehrling & Lovfvenholm AB, Ed. Wilhelm Hansen Stockholm.  
**Int'l firms represented:** Advanced (USA), Athwain (USA), Atlas (USA), Attraction (USA), Benchmark (USA); Bountiful (USA), Brown's Mill (USA), Burda (USA), Caledonia Soul (USA), Camad (USA), Camulus (USA), Castleford (USA), J.&W. Chester (UK), Chi-Sound (USA), Coffee Pot (USA), Companion (UK), Cottillon (USA), Curtom (USA), Daedalus (USA), Daly City (USA), Debro (USA), Detnew (USA), Devalbo (USA), Douglas (USA), Fry King (USA), Green Apple & Co., Wilhelm Hansen (Denmark), Harms (USA), Hexachord (USA), Icarus (USA), Ice Nine (USA), Impala (France), Inheri (USA), Inheri-Todd (USA), Inner Earth (USA), Nicky James (UK), Kapratik (USA), Kuumba (USA), Marsaint (USA), Mayfield (USA),

Montparnasse 2000 (France), Mansfield (USA), New World (USA), Nina (USA), Nine Star (USA), Nipper (USA), Norsk (Norway), Paisley (USA), Paradox (USA), Pedro (UK), Pepamar (USA), Pierrot (USA), Pronto (USA), Remick (USA), Rodat (USA), Romulus (USA), Saffron (USA), Selected Sound (Germany), Sergeant/Saloon Songs (USA), Shanfidd (UK), Shanklin (UK), Hans Sikorski (Germany), Stinson Day (USA), Stone Flower (USA), Superhype (USA), Super Songs (UK), Tip Top Songs (UK), Union (Spain), Van Cleef (USA), WB (USA), Walden (USA), Walton (USA), Warner Bros. (UK, USA), Warner-Tamerlane (USA), Wax Tablet (USA), Wilhelmiana (Germany), M. Witmark & Sons (USA).  
**Int'l reps.:** Denmark (Wilhelm Hansen), Germany (Wilhelmiana), Norway (Norsk), UK (J.&W. Chester), USA (Alexander Broude, Magna, G. Schirmer, Walton).  
 Normans Forlag (STIM/NCB), see Filadelfia.  
 Northern Music Corp., see Sweden Music—MCA.  
 Notservice AB, see Intersong-Forlag AB.  
 Palace Music (Sweden) AB, see Sweden Music.  
 Palace Music Co., see Sweden Music—Palace.  
 Parker Music, see Sweden Music—Palace.  
 Passkey Music Inc., see Sweden Music—Palace.  
 Paulanne Music, see Sweden Music—United Artists.  
 Peel, see Sonet.  
 Pickwick Music Ltd., see Sweden Music—MCA.  
 Pilot Music AB, Fack, S-171 19 Solna. Tel: (08) 730-0810. Pres.: Kjell Samuelson; Gen. Mgr.: Olle Samuelson.  
**Int'l firms represented:** John T. Benson, Daystar, Dimension, Goldline, Heart Warming, Impact, Journey, Manna, Rambo, Silverline (all USA).  
 Platina Musikforlag, St. Arodsqatan 29, H. Backa, S-422 43 Gothenburg. Tel: (031) 52-66-50. Pres.: Evert Jakobsson.  
 Play Music/Saljbolagsgruppen, PO Box 605, S-130 10 Ektorp, Stockholm. Tel: 716-29-60. Mng. Dir.: Ake Hison Wilke.  
 Polar Music Int'l AB, see Sweden Music.  
 Press Music, see Sweden Music—Screen Gems.  
 Rainlight Music, see Sweden Music—MCA.  
 Ranbach Music, see Sweden Music—Screen Gems.  
 Red Bus Music (Scandinavia), see Sonet.  
 Reuter & Reuter Forlags AB (STIM/NCB), Brahegatan 20, S-114 37 Stockholm. Tel: (08) 23-49-85. Cable: NOMECCO. Pres.: Lennart Reuterskiöld. Gen. Mgr.: Kerstin Selin, Christian Sylvan.  
**Affiliates:** Scala Musikforlag AB, Universalmusik Forlags AB (both STIM/NCB).  
**Int'l firms represented:** Black Bull (USA), Caj (USA), Consolidated (USA), Dorsey Bros. (USA), Jack Elliott (USA), Embassy (USA), Evergreen (USA), Hamilton S. Gordon (USA), G. Henle (Germany), Jobete (USA), Lowell (USA), Monogram (USA), Mecca (USA), Prophet (USA), Raw (USA), J.J. Robbins & Sons (USA), G. Schirmer (USA), Sentinel (USA), 62 Revue (USA), Stein & Van Stock (USA), Stonebridge (USA), Stone Diamond (USA), H.B. Webman group (USA), Yankee (USA).  
 Roosevelt Music Inc., see Sweden Music—Screen Gems.  
 Rumanian Pickleworks Music, see Sweden Music—Screen Gems.  
 S B A Music, see Sonet.  
 Scala Musikforlag AB (STIM/NCB), see Reuter & Reuter.  
 A. Schroeder Musikforlags AB, see Intersong-Forlag AB.  
 Screen Gems-EMI Music Inc., see Sweden Music—Screen Gems.  
 Screen Gems-EMI Music Ltd., see Sweden Music—Screen Gems.  
 Screen Gems Musikforlag AB, see Sweden Music—MAM.  
 Shafesbury Music Co. Ltd., see Sweden Music—MAM.  
 Sole Survivors Music, see Sweden Music—MCA.  
 Sonet Music AB (STIM/NCB), Atlasvaegen 1, S-181 20 Lidinge. Tel: (08) 767-0150. Telex: 10037. Gen. Mgr.: Dag Haeggqvist; Prof. Mgr.: Ola Hakansson.  
**Int'l branches:** England, Netherlands.  
**Affiliates:** EMA/Teistar AB, Frituna Produktion AB, Int'reco AB, John's Music, Lappland Music, Midnight Sun Music AB, Mimosa Music, Peel, Red Bus Music (Scandinavia), SBA Music.  
**Int'l firms represented:** Ackee (USA), Alcatraz Corner (USA), And Son (UK), Arends (Germany), Arista (USA), Bad Boy (USA), Blue Mountain (UK), Bron (UK), Careers (USA), Cayman (USA), Charing Cross (USA), Cissi (USA), DeShufflin (USA), Early Morning (Canada), Emile (USA), Eyeball (USA), Flying Fish (USA), Robin Gibb (UK), Global (Germany), Heathside (UK), Hodlog (USA), Inkwell (UK), Island (UK), Joyful Wisdom (USA), Kicking Mule (USA), Lupus (UK), McDonald (USA), Moose, Johnny Nash (USA), Neil (USA), Purple group (UK), Brian Rothen & Assocs. (USA), Seaford (USA), Paul Simon (USA), Skyview (USA), Stainless (USA), Sugar Daddy (USA), Sweet Nana (USA), 34 Music (UK), Tradition (USA), UFO (USA), Venice (USA), Virgin (UK), Warlock (UK), Winsak (UK), Wizard (USA).  
**Int'l reps.:** Canada (Stainless), France (Louis III), Italy (Tiber), Japan (April), Spain (Ducal), Switzerland (Satin), USA (Stainless). (SEE ADVERTISEMENT)  
 Songpainter Music, see Sweden Music—Screen Gems.  
 Sonora Musikforlags AB, see Intersong-Forlag AB.  
 Southern Music AB, Grev Turegatan 38, S-114 38 Stockholm. Tel: (08) 67-99-10. Cable: SOUTHMUSIC.  
**Home office:** USA, Peer-Southern Org.  
 Spectrum Music, see Sweden Music—United Artists.  
 Spanska Music Ltd., see Sweden Music—MAM.  
 Starton AB, see April.  
 Stockholm Musikproduktion, Drottninggatan 55, S-111 21 Stockholm. Tel: (08) 21-69-97.  
**Affiliates:** Kassner Musik AB, Modern Music AB, Succemelodier AB.  
**Int'l firms represented:** AME-Musikverlag Edward Kassner (Germany), Kassner (UK), Regent (USA), World (Belgium).  
 Succemelodier AB, see Stockholm Musikproduktion.  
 Sugarmusic (Scandinavia) AB, see Sweden Music.  
 Sweden Music AB, Baldersgatan 1, Fack, S-100 41 Stockholm 26. Tel: (08) 24-59-90. Telex: 11959. Pres. & Gen. Mgr.: Stig Anderson; Gen. Prof. Mgr.: Anders Moren.  
**Int'l branch:** Denmark, Stig Anderson Musikforlag A/S.  
**Affiliates:** Polar Music Int'l AB, Union Songs AB.

**Affiliated groups:** Kirshner (Scandinavia) AB; MAM Music AB—Melanie Music Ltd., Shaftesbury Music Co. Ltd., Spanka Music Ltd.; MCA Music Svenska AB—Cintercor Music, Duches Music Corp., Ere Music, Evita Music, Flames of Albion Music, Goal Music, Gredge Music, Hawaii Music Inc., Justunes, Leeds Music Ltd., Natural Avenue Music, Northern Music Corp., Pickwick Music Ltd., Rainlight Music, Sole Survivors Music, Vector Music Corp.; Ivan Mogull Music Assocs.—Athens Music, Elbomo Music, Hargrove Music, Ninandy Music Co., Tomeja Music; **Palace Music (Sweden) AB**—Acclaim Music Inc., Burlington Music Co., Cireco Music, Felsted Music Corp., Four Star Music group, Jec Music Corp., Palace Music Co., Parker Music, Passkey Music Inc.; **Screen Gems Musikforlag AB**—Ashtar Music BV, B-n-B Music Inc., Chippewa Music, Colgems-EMI Music Corp., Eventide Music, Groovesville Music, House of Cash Inc., Maxana Music Inc., Press Music, Ranbach Music, Roosevelt Music Inc., Rumanian Pickleworks Music, Screen Gems-EMI Music Inc., Screen Gems-EMI Music Ltd., Songpainter Music; **Sugarmusic (Scandinavia) AB**—Brut Music (USA), Sugar group; **United Artists Musikforlag AB**—Big Three Scandinavia, Buddha Music Inc., Deep Fork Music Inc., Detail Music Inc., Dominion Music, Glasco Music, Hip Trip Music, Iceberg Music Ltd., Immediate Music Ltd., Kama Rippa Music, Kama Sutra Music, Man Music Ltd., Metric Music group, Mortimer Music, Paulanne Music, Spectrum Music, Unart Music Corp., United Artists Music Co. Inc., United Artists Music Ltd.

**Int'l firms represented:** ATV (UK), Ahab (USA), Alchemical (USA), All Seasons (USA), Ariola America (USA), Earl Barton (USA), Bill Black (USA), Blackbyrd (USA), Blue Street (USA), Blueytones (UK), Boca/Raton (USA), Braintree (USA), Briarpatch (USA), Carlew (UK), Chandos (USA), Chinnichap (UK), Cirrus (Canada), Doors (USA), Everblue (UK), Fox Fanfare (USA), Gambi (USA), Garrett (USA), Bobby Goldsboro (USA), Gypsy-Boy (USA), Hall-Clement (USA), Heath Levy (UK), House of Gold (USA), Hungry Mountain (USA), Jack & Bill (USA), Jasperilla (USA), Kinky (USA), Lady Jane (USA), Louvigny-Marquee (UK), Lowery (USA), Lyn-Lou (USA), Manticore (UK), Maplehill (USA), Willie Nelson (USA), Newkeys (USA), New Seasons (USA), Partner (USA), Perren Vibes (USA), Ben Peters (USA), Pi-Gem (USA), Proboscis (USA), Porchester (USA), RAK (UK), Razzie (UK), Rondor group (USA), Rosebridge (USA), David Rubinson & Friends (USA), John Sebastian (USA), Shillelagh (USA), Shelby Singleton (USA), Springtime (USA), Strawberry (USA), Threshold (UK), Tomake (USA), 20th Century (USA), US Arabella (USA), Valentine group (UK), Valley (UK), Bruce Welch (UK), Wherefore (USA), Don Williams (USA), Window (USA), Wind & Sand (USA), Lawrence Wright (UK).

Sylvain AB (Ed.), see Ehrlingforlagen.  
 Tab Music/Textab Musikforlag, PO Box 210, S-732 00 Arboga. Tel: (0589) 103-50. Contact: Harry Holm.  
 Tomeja Music, see Sweden Music—Ivan Mogull.  
 Tonit AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert.  
 Tree Music Stockholm AB, see Air.  
 Unart Music Corp., see Sweden Music—United Artists.  
 Union Songs AB, see Sweden Music.  
 United Artists Music Co. Inc., see Sweden Music—United Artists.  
 United Artists Music Co. Ltd., see Sweden Music—United Artists.  
 United Artists Musikforlag AB, see Sweden Music.  
 Universalmusik Forlags AB, see Reuter & Reuter.  
 Vector Music Corp., see Sweden Music—MCA.  
 Young Music of Scandinavia AB, PO Box 9019, S-750 09 Uppsala. Tel: (018) 35-23-10. Chief Exec.: Goran Hellsten; Gen. Mgr.: Ingemar Nilsson.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

F S T (Foereningen Svenska Tonsaettare) (Society of Swedish Composers), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50.  
 National Committee of the International Music Council, c/o Royal Academy of Music, Blasieholmstorg 8, S-111 48 Stockholm.  
 National Section of the International Society for Contemporary Music, Prastgatan 28, Stockholm.  
 S K A P (Society of Swedish Popular Composers & Authors), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50. Pres. Bo-Goeran Edling.  
 Scandinavian Blues Ass'n, c/o Tommy Lofgren, Skordevaegen 5, S-186 00 Vallentuna.  
 Society of Swedish Composers, see FST.  
 Society of Swedish Music Publ'r Ass'n, PO Box 3217, S-103 64, Stockholm 3. Pres. Thore Ehrling.  
 Society of Swedish Popular Composers & Authors, see SKAP.  
 Swedish Music Information Centre, Tegnerlunden 3, S-111 61 Stockholm.

**DESIGN & ARTWORK**

Filadelfia Forlaget AB, Dagenhuset, S-105 36 Stockholm. Tel: (08) 87-93-80.  
 Interpromco PR, c/o Skandinavisk Musikforlag, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.  
 Studioland AB, PO Box 2161, Kungsgatan 29, S-103 14 Stockholm 2. Tel: (08) 10-73-33. Mng. Dir.: Thure O. Aberg.  
 W-Sign Mktg. AB, Pontonjargatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.

**LICENSING ORGANIZATION, MUSIC**

S T I M (Svenska Tonsaettare Int'l) Musikbyra—Swedish Performing Rights Society), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50. (Performing rights only).

**PLATING, PROCESSING & PRESSING PLANTS**

Grammoplast AB, Rorstrandsgatan 37, S-113 40 Stockholm. Tel: (08) 30-30-70. (Pressing only)  
 Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85.  
 Home office: Norway  
 Skandinaviska Grammophon AB, PO Box 148, S-662 00 Amal. Tel: (0532) 12-290. Telex: 5390.  
 Svensk Grammofonindustri (AB), Sveavagen 17, S-111 57 Stockholm. Tel: (08) 10-63-67. Mng. Dir.: Tage Andersson; Sales Mgr.: Stefan Andersson.  
 Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Mng. Dir.: Osten Nilsson. (SEE ADVERTISEMENT)  
 Ulvex, Vasavagen 4, S-172 31 Sundbyberg. Tel: (08) 26-25-60. (Pressing only)

**PRINTERS & LITHOGRAPHERS**

Filadelfia Forlaget AB, Dagenhuset, S-105 36 Stockholm. Tel: (08) 87-93-80.  
 Skovde Offsettryck AB, PO Box 246, S-541 00 Skovde.  
 W-Sign Mktg. AB, Pontonjargatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.

**RECORD PROMOTION**

E M A-Telstar AB, PO Box 9127, S-102 72 Stockholm. Tel: (08) 68-02-50. Telex: 12234. Contact: Thomas Johansson.  
 Int'l branch: Denmark, Knud Thorbjornsen.  
 Folkparkernas Artistformidling, Sweddenborgsgatan 1, S-116 48 Stockholm. Tel: (08) 44-01-20.  
 Lars Olof Helen, Torsviksvangen 7a, S-181 05 Lidingoe 5. Tel: (08) 767-0150.  
 Interpromco PR, c/o Skandinavisk Musikforlag, Sandbacksgatan 4, S-116 21 Stockholm. Tel: (08) 43-88-85.  
 K B Rec. & Music Center AB, PO Box 4153, S-203 12 Malmo. Tel: (040) 329-96. Pres.: K. Brown.  
 Sonet Konsertbureau AB, Atlasvaegen 1, S-181 20 Lidingoe. Tel: (08) 767-0150. Cable: SONETMUSIC. Telex: 10037.  
 Studioland AB, PO Box 2161, Kungsgatan 29, S-103 14 Stockholm 2. Tel: (08) 10-73-33. Mng. Dir.: Thure O. Aberg.  
 Telstar Konsertbureau AB, Frosatrbacken 24, S-127 37 Skarholmen. Tel: (08) 46-25-75.  
 W-Sign Mktg. AB, Pontonjargatan 32, S-112 37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.  
 Svante Widen Agencies, Snoedroppsgrand 15, S-162 41 Vaellingby. Tel: (08) 38-18-37. Mgr.: Svante Widen.

**TAPE CUSTOM DUPLICATORS**

Europa Film AB, PO Box 20065, S-161 20 Bromma. Tel: (08) 28-28-00. Cable: EUROFASTUD. Telex: 17656. Sales Mgr.: Eric Augustsson.  
 Audio: Cassette.  
 Video: 3/4" cassette. (SEE ADVERTISEMENT)  
 Marcus Music AB, Rasundavaegen 45, S-171 52 Solna. Tel: 730-0400.  
 Audio: Cassette. (SEE ADVERTISEMENT)  
 Playback Inspelnings AB, Gustav Adolfs Torg 10, S-211 39 Malmo. Gen. Mgr.: Lennart Christiansson.  
 Audio: Cassette, open reel  
 Skandinaviska Grammophon AB, PO Box 148, S-662 00 Amal. Tel: (0532) 12-290. Telex: 5390.  
 Audio: Cassette.  
 T B S Recs., Malargatan 1, S-111 22 Stockholm. Tel: (08) 10-06-22. Pres.: C.G. Langenskiold; Mktg. Dir.: S. North; Sales Dir.: O. Swedberg.

● **supplies**

**EMPTY CARTRIDGES, CASSETTES & REELS**

Ampex AB, Risseledden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Boerje Schmidt.  
 Audio: Cassette boxes.

**PROFESSIONAL TAPE SUPPLIES**

Ampex AB, Risseledden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Boerje Schmidt.

**RECORD PROCESSING MACHINERY**

Alpha, see Toolex.  
 Europa Film AB, PO Box 20065, S-161 20 Bromma. Tel: (08) 28-28-00. Cable: EUROFASTUD. Telex: 17656. Sales Mgr.: Eric Augustsson.  
 Chief product: Plating equip. (SEE ADVERTISEMENT)  
 Toolex Alpha AB, Esplanaden 10, S-172 31 Sundbyberg. Tel: (08) 28-90-30. Mng. Dir.: Osten Nilsson.  
 Chief product: Automatic presses, high speed moulds, pneumatic punch presses, presses for pre-forming of matrices, hot-knife trimmers, extruders & hot-air pre-heaters, granulating mills, hydraulic pump units, etc. (Alpha). (SEE ADVERTISEMENT)

**TAPE, RAW & BLANK LOADED**

Agfa-Gevaert AB, Oesthammarsgatan 70, S-115 28 Stockholm. Tel: (08) 63-58-40. Telex: 1687. Mng. Dir.: Van Roosbroeck; Sales Mgr.: L. Karsbrink.  
 Audio: Blank—compact cassette, open reel; raw—cassette, broadcast, studio.  
 Video: Cassette, open reel.  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Ampex AB, Risseledden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Boerje Schmidt.  
 Audio: 8-tr., cassette, open reel.  
 Video: 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.

Ekman & Co. AB, Stora Nygatan 29, S-401 23 Goeteborg. Audio: 8-tr., cassette, open reel.  
 Brand name: Audio Magnetics.  
 Tonit AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen. (Blank only)

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

Ampex AB, Risseledden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Reg'l Mgr.: Boerje Schmidt.  
 Audio: Duplicators.

● **accessories manufacturers**

Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolffsson.  
 Product: 45 rpm adaptors.  
 Ampex Corp., Risseledden 8, S-172 07 Sundbyberg. Tel: (08) 28-29-10. Telex: 10867. Gen. Mgr.: Boerje Schmidt.  
 Product: Head cleaners & demagnetizers.  
 Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEODAH. Telex: 17840. Pres.: Per-Anders Boquist.  
 Product: Tape carrying & storage cases, head cleaners & demagnetizers, needles.  
 T B S Recs., Malargatan 1, S-111 22 Stockholm. Tel: (08) 10-06-22. Pres.: C.G. Langenskiold; Mktg. Dir.: S. North; Sales Dir.: O. Swedberg.  
 Products: Head cleaners & demagnetizers.  
 Tonit AB, PO Box 1122, Forradsvagen 10, S-141 23 Huddinge. Tel: (08) 774-0290. Telex: 11260. Mng. Dir.: Leif Bigert; Domestic Sales Mgr.: Albertus Klaassen.  
 Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.  
 W-Sign Mktg. AB, Pontonjargatan 32, S-112-37 Stockholm. Tel: (08) 51-39-73. Telex: 13161. Mgr.: C. Wendel.  
 Product: Carrying & storage cases, plastic record covers, catalog servers.

● **store fixtures & merchandising aids manufacturers**

Amigo Musikproduktion AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Jorgen Adolffsson.  
 Product: Record divider cards.  
 Georg Dahlberg AB, PO Box 6058, Norra Stationsgatan 91-93, S-102 31 Stockholm 6. Tel: (08) 34-01-95. Cable: GEODAH. Telex: 17840. Pres.: Per-Anders Boquist.  
 Product: Tape display racks.

**SWITZERLAND**

Population: 6,480,000.  
 Rate of exchange: \$1 (US) = 2.49 francs.  
 Holidays: January 1 & 2, Good Friday, Easter Monday, Ascension Day, Whit Monday, August 1 (Anniversary of the Founding of the Swiss Confederation), December 25 & 26, plus a number of local holidays.  
 No. of homes with record players: 70%.

**RECORDS:**

Records sold domestically including imports (retail value): LP's—1976—4,052,941 units, \$27,560,000. EP's 1975—14,400 units, \$52,000. Singles 1975—3,466,700 units, \$8,230,000.

Records manufactured for domestic & export sale: LP's 1975—2,688,468 units. EP's & singles 1975—1,701,086 units.

Records, record blanks & pre-recorded media imported from USA: 1975—\$1,853,841.

Records exported to USA: 1975—8,973 units, \$14,864. Average retail price per record: LP's—\$6.80; EP's—\$3.60; singles \$2.40.

Stereo sales: 98% of total.  
 Record club sales: 11% of total.  
 Discounting: Rare.

Type of distribution: Rack jobbing is growing; twenty-five per cent of all sales is through rack jobbing. There is heavy black-marketing from England, Italy and the USA (an estimated additional thirty per cent of the total registered imports), but it is beginning to come under control.  
 Type of promotion: Radio & television are the most important. Little promotion is done through the press, with the exception of "Blick," a mass daily, and "Pop," a publication for teen-agers.  
 Juiceboxes: 16,000.

**TAPE:**

Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1975—123,500 units, \$988,000. Cassette 1975—1,984,210 units, \$15,080,000.

Pre-recorded tape manufactured for domestic & export sale: 8-tr. 1975—100,000 units. Cassettes 1975—6,870,000 units.

Average retail price per tape: 8-tr.—\$8.00; cassette—\$7.60.



**Market:** The 8-tr. market is practically dead. Cassette sales are growing more slowly than predicted. Black-market sales are up, which indicates an increase in illegal duplication.

### RADIO STATIONS:

No. of government: 3 AM/PM.  
**Comment:** Most musical programs feature recorded music. Almost all the live music aired is performed by three big bands under contract to national radio and television.

### TELEVISION STATIONS:

No. of channels: 3 government, 38% color.  
**Comment:** Most viewers have access to at least one additional channel from either Germany, France or Italy. Well developed cable television enables some to receive as many as 10 channels. **Beat Hirt**

## ● record & tape manufacturers / distributors / importers

A J R, see Barclay.  
A R A, see Metronome.  
Activ-Recs. AG, Chruzewies 4, CH-8852 Altendorf. Tel: (055) 63.37.22. Telex: 75145. Co.-Pres.: Jakob Baumgartner, Fritz Frischknecht.  
**Labels: (Owned)** Activ, Activ Special, Blizzar.  
Air, see Musicland.  
Aktuell, see Pick.  
Alpina, see Electromusic.  
America Sound, PO Box 656, Scheuchzerstr. 35, CH-8022 Zurich. Tel: (01) 28.01.82. Telex: 57666. Owner & Gen. Mgr.: Kaethi Hirzel; Sales Mgr.: Peter Schnyder. (Distributor/Importer).  
**Labels: (Distributed—not licensed)** Andrew's Music (USA), Black Saint (Italy), EGO (Germany), ENJA (Germany), Emanem (USA), Gnome, Hat-Hut, Horo (Italy), IPS (USA), Ictus (Italy), Improvising Artists (USA), Incus (UK), India Navigation (USA), JCOA (USA), Muza (Poland), Ogun (UK), PM (USA), Palm (France), Phonogram (Brazil), RCA (Brazil), Ring (Germany), Sackville (Canada), Steam (UK), Sun (France), Willisau Live, World Artists (USA), Xanadu (USA).  
Angel, see EMI.  
AnnoMusic, see Bellaphon.  
Archiv, see Polydor.  
Artiphon, see Turicaphon & Musikvertrieb.  
Asmahan, see Turicaphon.  
Asylum, see WEA.  
Atco, see WEA.  
Atlantic, see WEA.  
Bacillus, see Bellaphon.  
Bardaphon, see Turicaphon.  
Bariola, see Metronome.  
Barclay Recs. SA (IFPI), Rue du Roveray 14, CH-1207 Geneva. Tel: (022) 36.56.80. Cable: BARCLAYREC. Telex: 23368. Gen. Mgr.: Claude Aubert.  
**Home office:** France.  
**Labels: (Owned)** Barclay, Riviera; **(distributed—not licensed)** Switzerland: AJR, Gallo, IDM, M-Recs., Mad, NGD, Paroles, Rainbow, Stamy, Toulrel, VDE; **(distributed—not licensed):** France: AZ, Alvares, Atelier, Arcane, BAM, Black & Blue, Blue Star, Buddha, Carbaz, Cereste, Delphine, Duoetto, Erato, FY, Fiesta, Fiori Musicali, Ineditis ORTF, Jazz Odyssey, Kama Sutra, Kuklos, MCM, Mahogany, Malypense, Marouani, Mouloudji, Perides, Sirocco, Sylvestre, Teme, Temporel.  
Basilik, see Electromusic.  
Bellaphon AG (IFPI), Farbhofstr. 21, CH-8048 Zurich. Tel: (01) 62.74.02. Chief Exec.: B. Zivanovic; Gen. Mgr.: Ernst Feller.  
**Home office:** German Federal Republic.  
**Labels: (Owned)** Bacillus, Bellaphon, Pfiffikus; **licensed domestic** AnnoMusic; **(represented)** Aristocrate (France), Audiofidelity (USA), BASF (Germany), Bang (USA), Barnaby (USA), Blues Beacon (Germany), Cadet (USA), Cadet/Concept (USA), Calliope (France), Casablanca (USA), Le Chant Du Monde (France), Charly (UK), Checker (USA), Chelsea (USA), Chess (USA), Chiaroscuro (USA), Concord Jazz (USA), Disneyland (Germany), Evolution (USA), Exhibit (USA), Fantasy (USA), Finger (Germany), GRT (USA), Galaxy (USA), Goodear (UK), Janus (USA), Joker (Italy), Milestone (USA), Panoptikum (Germany), Penny Farthing (UK), Plantation (USA), President (France), Prestige (USA), Riverside (Japan), SSS (USA), Sun (USA), Trojan (UK), Up (Italy).  
Bimbo, see Metronome.  
Blizzar, see Activ.  
Bro Recs. AG, Adlibogenstr. 18, CH-8155 Niederhasli. Tel: (01) 850.42.88. Pres. & Gen. Mgr.: Ingo Schlotte. (Importer/Exporter/ Mail Order)  
Bruswick, see Polydor.  
C B S Schallplatten AG (IFPI), Unter Altstadt 10, CH-6301 Zug. Tel: (042) 21.62.22. Telex: 78874. Mng. Dir.: Norman D. Block; Sales Mgr.: Achille Koelliker; Mktg. Mgr.: Edith Jakob.  
**Home office:** USA, CBS Recs. Int'l.  
**Labels: (Owned)** CBS, Embassy, Epic, Harmony, Odyssey, Portrait; **(licensed)** A&M (USA), Blue Sky (USA), CGD (Italy), Caribou (USA), Horizon (USA), Invictus (USA), Kirshner (USA), Monument (USA), Philadelphia Int'l (USA), T-Neck (USA), TSOP (USA).  
C C T (Compact Cassettes Trading AG), see Toka.  
C H-Rec., see Metronome.  
C P S A (Cie. de Prod'ns Sonores & Audiovisuelles), 26 Rue St. Martin, CH-1005 Lausanne. Gen. Mgr.: Aurel Trost; Sales Mgr.: Pierre-Henri Dumont.  
Cantiele, see Ere Nouvelle.  
Capitol, see EMI.  
Carex, see Euxex.  
Carmusic, see Metronome.  
Cellier, see Disques-Office.

Charis, see Musicland.  
Chrysalis Recs. Ltd. (European Promo. office), Klosbachstr. 123, CH-8032 Zurich. Tel: (01) 47.95.80. Telex: 59448. Promo. Mgr.: Teddy Meier.  
**Home office:** England.  
Classic Pick, see Pick.  
Collector's, see IRC.  
Coloraphon, see Finsterwald & Cantacuzene.  
Columbia, see EMI.  
Core SA, Rue Gambetta 22, CH-1815 Clarens-Montreux.  
**Label: (Represented)** Latin Percussion Ventures (USA).  
Corona, see Metronome.  
Cottillon, see WEA.  
Custom, see Metronome.  
D G, see Polydor.  
Discolon, see Metronome.  
Disques-Office (IFPI), Rue de la Glane 35, CH-1700 Fribourg. Tel: (037) 24.62.61. Telex: 36.424. Pres. & Gen. Mgr.: Jean-Claude Vial; Sales Mgr.: Bernard Chassot.  
**Labels: (Owned)** Cellier, Disques-Office, Frontier, Lazer, Via Music; **(represented)** Aber Disc, Adele, Ades (France), America (France), Arhoolie (USA), Arion, Biograph (USA), CT—Charles Talar (France), Cavalier, Cezanne (France), Charly (France), Club du Disque Arabe, DOM (France), Deesse (France), Disneyland (France), Electrecoad, Encyclopedie Sonore, Festival, GT—Gerard Tournier (France), Gallo, Gamma, Galloway, Hexagone (France), Jacques Canetti (France), Jazz Anthology, Kebec Disc; Musidisc (Belgium), Parole, Perception, Petit Menestrel (France), President (France), Sono Cairo, Sonodisc, Superscope, Supradidac, VDE, Vista (USA); **Carrere Group**—Apollo, Boona, Formula No. 1, Frederic, Heloise, Ibach, Norbert Aleman; **Sonopresse Group**—Agave, Aztec, Butterfly, Campus, Credit Music, Daphy, Diversity, Dove, Fantastic, GT, International Show, Music Recs., New Jump, Nuances, Okapi, Quaggi, SGS, Salad Music, Shotgun, Spot, Sudaka, Suzelle, Variances (all France).  
**Int'l reps.:** Belgium (Musidisc), Canada (Gamma), France (Musidisc), Germany (Bellaphon), Italy (Ducale), Japan (RCA).  
Duo, see Metronome.  
E M I A G (Holdings) AG, Bahnhofstr. 28, 5th fl., CH-6300 Zug. Telex: (042) 21.20.22, 21.22.17. Telex: 72170. European Opns. Recs. Dir.: Wilfried Jung; Ass't: Max Brunner.  
E M I Recs. (Switzerland) AG (IFPI), Badenerstr. 567, CH-8048 Zurich. Tel: (01) 54.00.10. Telex: 55695. Mng. Dir.: Guy Deluz; NCO Div. Gen. Mgr.: Peter Mampell; A&R Mgr.: Laico H. Burkhalter; Sales Mgr.: Max Trostel.  
**Labels: (Owned)** Angel, Capitol, Columbia, EMI, Electrola group, Emidisc, HMV, Harvest, MFP, Odeon, Parlophone, Pathe, Punch, Regal, Regal Zonophone, Trio; **(licensed)** Apple (UK), Arista (USA), Avalanche, Contemporary (USA), Good Time Jazz (USA), MAM (UK), Magnet (UK), Motown (USA), Private Stock (USA), Purple (UK), RAK (UK), Rocket (UK), Strata East (USA), Target (UK).  
88 Upright, see IRC.  
Einhorn, see Metronome.  
Electromusic Ltd. (IFPI), Baslerstr. 9, CH-4102 Binningen 1. Tel: (061) 47.75.50. Cable: EMAG. Telex: 63754. Prod'r: O. Aebi.  
**Labels: (Owned)** Alpina, Tell; **(distributed)** Basilisk, Rimaphon, Swiss; **represented** Lyra (Greece), Tempo (Germany).  
Electrola group, see EMI.  
Elektra, see WEA.  
Elite, see Turicaphon.  
Elite Special, see Turicaphon & Musikvertrieb.  
Embassy, see CBS.  
Emidisc, see EMI.  
Epic, see CBS.  
Ere du Verseau, see Ere Nouvelle.  
Ere Nouvelle, PO Box 154, CH-1211 Geneva 8. Tel: (022) 28.03.82. Cable: REGORARTISTES. Chief Exec.: M. Regor; Press: Noelle Villars.  
**Labels: (Distributed)** Cantiele, Ere du Verseau; **(represented)** AFA (France), ALA (Italy), Aguamanda (Italy), Ahura Mazda (UK, USA), America (France), BBB (Italy), Beat (Italy), Blackbird (USA), Bormand (USA), CPT (Italy), Cinema (USA), Classical Originals (USA), La Clepsydra (France), Deimark (USA), Donali (France), Elf (Netherlands), Ero (USA), fm (UK), Flyright (UK), Funky (Germany), Heol (France), Jazz Archives (USA), Kiddies Classics (USA), Larko (USA), MVB (France), Malypense (France), Matchbox (UK), Mizar (Italy), Negram (Netherlands), Nuraghe (Italy), Okapi (France), Pyramid (USA), Roots (UK), Rusty (Italy), SAM—Sound Alike Music (USA), SLD (Lebanon), Saydisc (UK), Senn Sound (Italy), Sesam (France), Stil (France), Twinght (USA), Varia (Germany), Vertigo (France), Village Thing (UK), Vis Radio (Italy), WWF (UK).  
Euxex Rec., Hochstr. 152, CH-8330 Pfaffikon. Tel: (01) 97.42.31. Gen. & Sales Mgr.: Hans R. Buechi. (Distributed by Finsterwald & Cantacuzene)  
**Labels: (Owned)** Euxex, Carex (8-tr.), Lunarex (4-tr.).  
Evasion SarL, Av. Cesar Roux 28, CH-1005 Lausanne. Tel: (021) 22.81.34. Dir.: Pierre-Henri Dumont, Francois Vautier, Gaston Schaefer.  
**Labels: (Owned)** Evasion, Pavo; **(distributed—not licensed)** Chant du Monde (France), Escargot (France), Folkways (USA), Moshe Naim (France), Punch (France), Request (USA), Rounder (USA), SFP (France), SM (France), Topic (UK), Unidisc (France).  
**Int'l reps.:** Australia (Crest), Finland (FUGA), France (WEA Filipacchi).  
Exclusiv, see Phonogram.  
F & C, see Finsterwald & Cantacuzene.  
Fass, see Phonogram.  
Favorit, see John Lay.  
Finsterwald & Cantacuzene, 70 Av. des Alpes, Montreux. Tel: (021) 62.45.55. Cable: DISQUES. Admin'r: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene; Sales Mgr.: Alexis Ferrario.  
**Labels: (Owned)** F&C; **(distributed)** Coloraphon, Euxex, Star; **(represented)** Accion (Spain), Alra (Germany), Amati (Germany), Belter (Spain), Boulevard (UK), Cash

(Germany), Cetra Opera (USA), Charade (France), Cigala (Italy), Circus (Italy), Clave (Spain), Collector (UK), College (Italy), Comedie Francaise (USA), Concert Disc (USA), Counterpoint-Esoteric (USA), Coup (Germany), Curci (Italy), Delta (Germany), Design (USA), Discophon (Spain), Disneyland (Italy), Durium (Italy), Eden Roc (France), Equipe (Italy), Everest (USA), Flag (UK), Freedom (Italy), Gaviota (Spain), Hebra (Belgium), Hispavox (Spain), Impacto (Spain), Joker (Italy), Jolly (Italy), Legacy (USA), Little (Italy), Look For (France), Main (Germany), Megaphonie (France), Motors (France), Musart (Mexico), Music (Italy), Napoleon (Italy), Olympic (USA), Olympo (Spain), Omnia (Italy), Palm (UK), Penny (Italy), Period (USA), Pickwick (USA), Primaphon (Germany), RIS (France, Italy), Ri-Fi (Italy), Royal (Italy), Saga (UK), Scala (USA), Signal (Italy), Song (Germany), Spotlight (Germany), Sprint (Italy), Starlet (Germany), Start (France), Stella (Italy), Storyville (Denmark), Tradition (USA), Typic (France), Verchuren (France), Welt Melodie (Germany), Zafiro (Spain).  
Fono GmbH, Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 22.22.88. Contacts: Louis J. & Dr. Paul Cron.  
Fontana, see Phonogram.  
Foraton, see Musicland.  
Frontier, see Disques-Office.  
Galaxy, see Toka.  
Gallo, see VDE & Barclay.  
Gnome, see Phonogram.  
Gold, see Metronome.  
Golden-Jet, see Metronome.  
Gong, see Metronome.  
Grossman, see Phonogram.  
H M V, see EMI.  
Hallelujah, see Phonag.  
Happy, see Metronome.  
Harmony, see CBS.  
Harvest, see EMI.  
Hazyland, see Mabel.  
Heliodor, see Polydor.  
Helvetia, see Phonag.  
Hot Pick, see Pick.  
Hug, Lindenhofstr. 16, CH-4000 Basel. Tel: (061) 35.10.77.  
Hurricane, see Metronome.  
I D M, see Barclay.  
I R C (International Rec. Center), PO Box 131, CH-8029 Zurich. Tel: (01) 55.07.27. Dir.: Theo Zwicky.  
**Labels: (Owned)** Collector's, 88 Upright, Star Performance; **(licensed)** Caracol (France); **(distributed—not licensed)** Arcadia (USA), Black Jack (Germany), Cat (Netherlands), Dawn Club (Germany), Delmark (USA), Fat Cat's Jazz (USA), IAJRC (USA), Jackson (Germany), Jazum (USA), Jazz Club (France), Rarities (UK), Roots (Austria), Sackville (Canada), Swingfan (Germany), Vintage Jazz Mart—VJ M (UK).  
Impact, see Phonogram.  
Indian, see Metronome.  
International Artist Prom'l-Dist. Europe & Africa, PO Box 28, CH-8050 Zurich.  
**Label: (Represented)** Glori (USA).  
International Pick, see Pick.  
International Rec. Center, see IRC.  
Intimus, see Musikvertrieb.  
Iramac, Burgerstr. 17, CH-6000 Lucerne.  
**Home office:** France.  
**Labels: (Represented)** Iramac, Relax.  
Jecklin & Co., Raemistr. 30 & 42, CH-8024 Zurich. Tel: (01) 47.35.20. Cable: JECKLINCO. Telex: 58507. Chief Exec.: Hans Jecklin.  
**Labels: (Owned)** Jecklin; **(licensed)** Candide (USA), FSM-Fono (Germany), Genesis (USA), Preiser (Austria), Turnabout (USA), Vox (USA), Wergo (Germany).  
Karussell, see Polydor.  
Lake County Rec., Bois-Noir 39, CH-2300 La Chaux-de-Fonds. Tel: (039) 26.93.60. Owner: Michel Cattin. (Importer/Exporter).  
**Labels: (Represented)** Donnybrook (USA), Goldband (USA), Ruzorback (USA), Rockhouse (Netherlands).  
John Lay, Buedstr. 13, CH-6000 Lucerne. Tel: (041) 23.44.55.  
**Labels:** Favorit, Layola.  
Jona-Disc, see Metronome.  
Layola, see John Lay.  
Lazer, see Disques-Office.  
La Librairie Nouvelle, Rue de Carouge 18, CH-1200 Geneva. Tel: (022) 25.98.76.  
**Labels: (Represented)** Le Chant du Monde (France).  
Lunarex, see Euxex.  
M-Recs., see Barclay.  
M C Recs. SA, PO Box 4, Im Barenmoos 13, CH-8942 Oberrieden-ZH. Tel: (01) 720.16.74. Pres. & Dir. Gen.: Bernard Henrion. (Distributed by Metronome)  
M C H, see Metronome.  
M C S (Music & Cassette Supply Ltd.), Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.85.07. Telex: 53469. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Sales Mgr.: Peter Pozza. (Tape Mfr.)  
**Int'l branch:** Germany.  
M F P, see EMI.  
M G M, see Polydor.  
M P A, see Metronome.  
Mabel Recs., Im Koller 17, CH-8706 Feldmeilen. Tel: (01) 923.49.17. Telex: 75437. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. Sunny Lang; Sales Mgr.: Jean Bischofberger; Promo.: Barbara Leuenberger. (Licensed to Phonag).  
**Labels: (Owned)** Mabel, Hazyland; **(licensed foreign)** Arabella (France), Chart (USA), Mounted (USA); **(distributed—not licensed)** Arca, Hazohr (both Canada).  
**Int'l reps.:** Australia (Quarint), Austria (Amadeo, Earl), Belgium (Anvers Radio, Supreme), Brazil (Central Tape), Canada (Arca, Select), France (Polydor), Germany (DCM, Metronome), Italy (Saar), South Africa (Teal), USA (Soul Vista).  
Mad, see Barclay.  
Mandolino, see Turicaphon.  
Marex SA, Via Genoroso 6, CH-6900 Lugano. Tel: (091) 54.87.51. Mgr.: Roy Tarrant. Telex: 73208. (Importer/Exporter).

Max, see Metronome.  
 Maxli, see Metronome.  
 Mercury, see Phonogram.  
 Metro, see Polydor.  
 Metronome Recs. AG (IFPI), Toedistr. 68, CH-8810 Horgen 1. Tel: (01) 725.36.83. Telex: 52941. Pres.: Juerg Zehnder; Gen. Mgr.: Bruno Moschini; Sales Mgr.: Max Gfeller; Custom Labels Div. Mgr.: Reinhard Frey.  
**Labels: (Owned)** ARA, Banioia, Carmusic, Corona, Custom, Discophon, Duo, Golden-Jet, Gong, Happy, MCH, Max, Maxli, Metronome, Mustang, Pony, Top-Disc; **(licensed)** Acorn (UK), Aves (Germany), Biac (Belgium), Big Bear (UK), Big T (UK), Brain (Germany), CH-Recs (Switzerland), CTI (USA), Carosello (Italy), Carplay (Germany), Cinevox (Italy), De-Lite (Italy), Einhorn (Switzerland), Family (Italy), Fania (Germany), Flying Fish (Sweden, UK), Folk (UK), Frog (Italy), GTV (UK), Hallmark (UK), Historia (Germany), Kicking Mule (Sweden, UK), Kudu (USA), Leader & Trailer (UK), MPS (Germany), Metronome (Germany), Mr. Pickwick (France), Musikland (Germany), Nature (Germany), PMC (Germany), Productori Associati (Italy), Pyramid (Italy), Ricordi (Italy), Rubber (UK), Salvation (USA), Scepter—tapes only (USA), Sky (Germany), Sonet (Sweden, UK), Speciality (Sweden, UK), Sulf (Germany), Sussex (USA), Takoma (USA), Tangent (UK), Top-Class (Germany), Transatlantic (UK), Unsere Kleine Welt (Germany), Unsere Welt (Germany), Village Thing (UK), WAM (Germany), Xtra (UK), 2001/2002 (Germany); **(distributed-not licensed)** Bimbo, Carabine (France), Classics for Pleasure (UK), Clear Sound (Germany), Coco (France), Contour (UK), Delta-Acoustic (Germany), Dynamic (France), Emidisc (Germany), GRT (Canada), Gold, Hurricane, Indian, Jona-Disc, MC-Recs, MPA, Mr Pickwick (France), PSM, Soulposters (France), Tyrolis (Austria)

Musexport Ltd., 12 Clos Belmont, CH-1207 Geneva. Contact: Guy Deluz (Importer/Exporter)  
 Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
**Int'l branch:** Austria.  
**Labels: (Owned)** Air, Charis, Foraton, Musicland, S-3000.  
**Int'l reps.:** Germany (All-Music), Sweden (Agenturfrman Tobiaasson).

Music Radio Promos., PO Box 1134, CH-8047 Zurich Dir Alex Pfund  
**Int'l firm represented:** Music Radio Promos (UK)

Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85.  
**Labels (Owned)** Pelica; **(represented)** Camarata (Germany), Harmonia Mundi (France), Lyricord (USA), MMO (USA), Monitor (USA).  
**Int'l rep.:** Germany (Karl Merseburger).

Musikvertrieb AG (IFPI), Badenstr. 555/557, CH-8048 Zurich. Zurich. Tel: (01) 54.97.54. Telex: 52740. Pres.: Dr. Jack Dimenstein; Rec. Dept. Mgr.: Lucien Nonnerat; Gen. Label Mgr.: Peter Zumsteg; Promo. & Sales Mgr.: Juerg Hoffman. (Distributor/Importer)  
**Labels: (licensed domestic)** Artiphon, Elite Special, Intimus, Swiss Jazz, Triola; **(licensed foreign)** Antic (USA), Apollo (Italy), Arco, Ariston (Italy), Asylum (USA), Atlantic (USA), BTM (USA), Bearsville (USA), Birth (UK), CAM (Italy), Cinevox (Italy), Contempo (USA), Contemporary (UK), Crossover (USA), Cutom (USA), Dark Horse (USA), Decca (UK), Delmark (France), Deram (UK), DiscReet (USA), Eclipse (UK), Elektra (USA), Fiesta (France), Flying Dutchman (USA), GAMA (UK), Golden 12, Grunt (USA), Hed-Arzi (Israel), Hello, Heloise (France), Hickory (USA), Horizon (USA), Joy (UK), Kings of Jazz (Italy), Little David (USA), London (UK), Margophone (UK), Midi (USA), Midsong Int'l (USA), Migration (USA), Mimos, Nempfer (USA), Nonesuch (USA), Nova (UK), Numero Uno (Italy), L'Oiseau-Lyre (UK), Pandora, Le Petit Prince (France), Phantom (USA), Phonoplay, Presence (Italy), Prom (Germany), RCA (USA), Reprise (USA), Riverboat (France), Rolling Stones (UK), Salsoul, Seven Sun (UK), Sorriso, Soul-Train, Swan Song (USA), TK (USA), TMI (USA), Telefunken (Germany), Threshold (UK), United Artists, Utopia (UK), Vega (France), Viva, WIP (France), Warner Bros. (USA), Windsong; **(distributed—not licensed)** ABC group (USA), Ariola (Germany), Athena (Germany), Baccarola (Germany), Bronze (UK), Clan Calentano (Italy), Eurodisc (Germany), H&L (USA), Hamlet (USA), Hansa (Germany), Island (UK), Jupiter (Germany), Lifesong, Manticore (UK), Maritum (Germany), Melodiya (USSR), Oasis (Germany), Ode (USA), President (UK), Stiff, Supraphon (Czechoslovakia), Vergara (Spain), Virgin (UK).

Mustang, see Metronome.  
 N G D, see Barclay.  
 Nonesuch, see WEA.  
 Odeon, see EMI.  
 Odyssey, see CBS.  
 Oversea Recs. AG, Zurcherstr., CH-8154 Oberglatt/Zurich. Tel: (01) 94.71.50. Telex: 56 479. Gen. Mgr.: Michel Liber.  
**Int'l branch:** Germany, Deutsche Oversea.  
**Labels: (Owned)** Oversea; **(represented)** Athenee (Greece), Avenue (UK), Black Tulip (Netherlands), Diskosan (Turkey), Garnet (Germany), Luxembourg Sound (Luxembourg), Maietti (Italy), Melody (Greece), Moon Disc (Netherlands), Palobal (Spain), Said (Italy), Sayton (Spain), Sonor (Italy), Togo (Italy), Zephyr (Italy).

P D U Ed. Discografiche & Musicali SA (IFPI), Via Generoso 6, CH-6900 Lugano. Tel: (091) 54.86.81, 54.87.51. Telex: 73208. Admin'r.: Alberto Colleberg.  
**Int'l branch:** Italy.  
**Int'l reps.:** Worldwide (EMI), excluding Colombia (CBS).

P S M, see Metronome.  
 Parlophone, see EMI.  
 Paroles, see VDE & Barclay.  
 Pathe, see EMI.  
 Pavo, see Evasion.  
 Pelca, see Musikverlag zum Pelikan.

Pfiffikus, see Bellaphon.  
 Philips, see Phonogram.  
 Phonag Schallplatten AG (IFPI), Wartstr. 6, CH-8400 Winterthur. Tel: (052) 23.62.31. Telex: 76281. Gen. Mgr.: Helmut Bischof.  
**Labels: (Owned)** Halleluhah, Helvetia, Phonag; **(licensed domestic)** Mabel; **(licensed foreign)** Amadeo (Austria), Arcade (Germany), DSC (Netherlands), GUM (Germany), ENJA (Germany), Fonit-Cetra (Italy), ECL (UK), Intercord (Germany), PDU (Italy), SteepleChase (Denmark), Vanguard (USA), Vedette (Italy).

Phonogram AG (IFPI), Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 730.52.00. Telex: 55530. Gen. Mgr.: W. Zimmermann; Sales Mgr.: E. Anderegg.  
**Labels: (Owned)** Fass, Fontana, Impact, Mercury, Philips, Polystar, Seon, Spectrum, Star-Club, Vertigo; **(distributed)** Gnome, Grossman, Exclusiv, Schnoutz; **(represented)** All Platinum (USA), Biographie (USA), Biram (France); Bus Stop (UK), Charisma (UK), Chess (USA), Chrysalis (UK), Crypto (France), Dial (USA), Disque Music Edd (France), Ember (UK), Garima (France), Disques H (France), Hot Foot (Germany), Kalendour (France), Kelenn (France), Keltia (France), Lollipop (Germany), Love (Italy), Marzelle (France), Monty (France), Mountain (UK), Paramount (USA), Passport (USA), Power Exchange (UK), Sides (USA), Sire (USA), Theleme (France), 20th Century (USA), Zagora (France).

Pick Recs., Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.44.40.  
**Labels: (Owned)** Aktuell, Classic Pick, Hot Pick, International Pick, Pick, Swiss Made; **(licensed)** Sydney Thompson (UK).

Poly, see Polydor.  
 Polydor AG (IFPI), Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 730.52.00. Telex: 55530. Gen. Mgr.: Dr. Juerg M. Schwarz; Label & Sales Mgr.: Manfred Wipfli; Prod'r.: Rene Wicky, Victor Pelli.  
**Labels: (Owned)** Archiv, Brunswick, DG, Heliodor, Karussell, MGM, Metro, Poly, Polydor, Polystar, Power Play, Swiss Gold, Verve, Zebra; **(licensed)** Barn (UK), Capricorn (USA), Coral (USA), DJM (UK), GTO (UK), Langenscheidt (Germany), MCA (USA), Oyster (USA), Pablo (USA), Polyfar (Brazil), RSO (UK), Ring-O (UK), Schwann (Germany), Track (UK).

Polystar, see Phonogram & Polydor.  
 Pony, see Metronome.  
 Portrait, see CBS.  
 Powerplay, see Polydor.  
 Punch, see EMI.  
 Rainbow, see Barclay.  
 Regal, see EMI.  
 Regal Zonophone, see EMI.  
 Reprise, see WEA.  
 Rimaphon, see Electromusic.  
 Riviera, see Barclay.  
 S-3000, see Musicland.  
 Alfred Sacher, Oettingerstr. 39, CH-4000 Basel. Tel: (061) 33.94.48. (Importer).  
**Label: (Represented)** Music Minus One (USA).  
 Friedrich Schait, Via Industria 1, CH-6900 Lugano. Tel: (091) 3.88.66, 3.47.55. Dir.: Friedrich Schait. (Wholesaler/Importer—tape).  
 Schnoutz, see Phonogram.  
 Seon, see Phonogram.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.  
**Label: (Owned)** Sonographic.  
 Spectrum, see Phonogram.  
 Stamy, see Barclay.  
 Star Recs., PO Box 25, CH-7270 Davos 2. Tel: (083) 3.54.38. (Distributed by Finsterwald & Cantacuzene)  
 Star-Club, see Phonogram.  
 Star Performance, see IRC.  
 Stereo Tape AG, Kasernenstr. 50, CH-3013 Bern. Tel: (040) 48.10.74, 43.31.17, 24.07.30.  
**Home office:** Germany.  
 Swiss, see Electromusic.  
 Swiss Gold, see Polydor.  
 Swiss Jazz, see Musikvertrieb.  
 Swiss Made, see Pick.  
 Tacoun SA, Rue St. Pierre 26, CH-1700 Fribourg. Tel: (021) 62.45.55.  
 Teldec Musikvertrieb, Badenerstr. 555, Zurich. Tel: 54.97.57. Mng. Dir.: Jack Dimenstein; Mktg. Mgr.: Mr. Monorat; Promo. Mgr.: Mr. Hoffman.  
 Tell, see Electromusic.  
 Toka AG—CCT (Compact Cassettes Trading AG), Birmsendorferstr. 55, CH-8036 Zurich. Tel: (01) 241.47.11. Telex: 58975. Pres.: Hugo von Blumenthal; Gen. Mgr.: Robert Wernli.  
**Int'l branches:** Austria, Germany.  
**Labels: (Owned)** Galaxy, Toka.

Top-Disc, see Metronome.  
 Touret, see Barclay.  
 Trianon, see EMI.  
 Triola, see Musikvertrieb.  
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11. Telex: 52645.  
**Labels: (Owned)** Artiphon, Elite, Elite Special (licensed to Musikvertrieb), Mandolino; **(distributed)** Asmahan, Baidaphon, **(represented)** Ekipo (Spain).  
**Int'l reps.:** Argentina (Surco), Australia (Carinia), Austria (Amadeo), Belgium (Anvers Radio), Brazil (RCA), Denmark (Moerks), France (Sopholest), Germany (Deutsche Austrophon), Italy (Pileggo), Netherlands (Sound), Spain (Ekipo), UK (Disc Import), Yugoslavia (Jugoton).

V D E (Disques), Rue des Terreaux 14, CH-1003 Lausanne. Tel: (021) 22.80.24. Gen. Mgr.: Olivier Buttex; Ass't Mgr.: Francois Queloz. (Distributed by Barclay).  
**Labels: (Owned)** Gallo, Paroles, VDE.  
**Int'l reps.:** Australia (World Rec. Int'l), Austria (Mixture), Belgium (Edibon), Germany (Mixture), Luxembourg (Edibon), Netherlands (Hosat), New Zealand (World Rec. Int'l), Sweden (Sterling).  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Via Music, see Disques-Office.

Vogue, 26 Rue St. Martin, CH-1005 Lausanne. Tel: 23.92.94. Telex: 24107. Dir.: Mr. Francioli; Admin. Dir.: Aurel Trost.  
 Volksplatte, see EMI.  
 W E A Int'l (European artists relations office & audio/video planning div.), Chillon 16, CH-1820 Montreux. Tel: (021) 61.64.31. Cable: MONTREUXSOUNDS. Telex: 845-25796. Mng. Dir.: Claude Nobis; Admin. Ass't: Daniel Urweider; Coordinating Ass't: Jaquelyne Ledent-Vilain. (Licensed to Musikvertrieb)  
**Home office:** USA.  
**Labels: (Owned)** Asylum, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Warner Bros.; **(licensed)** Bearsville (USA), Big Tree (USA), Capricorn (USA), Curtom (USA), DiscReet (USA), Little David (USA), Manticore (UK), Rolling Stones (UK), Swan Song (UK).  
 Warner Bros., see WEA.  
 Zebra, see Polydor.

## ● music publishers

Aberbach (Alpina) GmbH, see Turicaphon.  
 Acuff-Rose Verlag AG, see Edifo.  
 Amanda Music, see IMPACT.  
 Annabella Musikverlag GmbH, see Turicaphon.  
 Arena Musikverlag GmbH, see Turicaphon.  
 Artillery Music, see IMPACT.  
 Ascoma Music, see Wintasco-Music.  
 Bane Music, see Finsterwald & Cantacuzene.  
 Belletulipe SA, see Fanfan.  
 Belmont SA (Ed. Musicales), see Finsterwald & Cantacuzene.  
 Bestgen Musikverlage (SUISA), Postfach 25, CH-7270 Davos 2. Tel: (083) 3.54.38.  
 Breeze Music Switzerland, Via Serodine 17, CH-6612 Ascona. Tel: (93) 35.32.51. Owner: Corina Dierks; Gen. Mgr.: Tommy Fortmann.  
**Home office:** Germany.  
**Int'l reps.:** Austria, Germany (both Meisel groups).

Campana, see Fanfan.  
 Cantata Music, see IMPACT.  
 Cecil-Music, see Oversea.  
 Chicago Music, see IMPACT.  
 Chrysa SA (Ed.), see Coda.  
 Coda (Ed.), Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.44.40.  
**Affiliates:** Ed. Chrysa SA, Francis-Day-Prod'n Switzerland, Meisel-Prod'n der Ed. Coda, Ed. Melodie, Sparta Florida Switzerland, Ed. Tell.  
**Int'l firms represented:** B. Feldman (UK), Francis Day (France, UK), Montana (Germany), Sparta Florida (UK), Suvini Zerboni (Italy), UFA/Discoton (Germany), Voggenreiter (Germany).  
**Int'l reps.:** Austria (Melodie), France (Hohner), Germany (M. Hohner), Mexico (G. Ricordi), Netherlands (De Erster).

Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 23.43.25. Gen. Mgr.: Dr. Paul Cron.  
**Int'l firms represented:** A. Boehm (Germany), Styria (Austria).

Dueyees Music, see IMPACT.  
 E M I Music Publ'g (Switzerland) SA, Badenerstr. 567, CH-8048 Zurich. Tel: (01) 54.00.10. Telex: 55695. Gen. Mgr.: Guy Deluz.  
 Edifo SA, Badenerstr. 555, CH-8048 Zurich. Tel: (01) 54.64.77. Pres.: Dr. Veit Wylter; Gen. Mgr.: Sarah Dimenstein.  
**Affiliate:** Acuff-Rose Verlag AG.  
 Ere Nouvelle (SUISA/ML), PO Box 154, CH-1211 Geneva 21. Tel: (022) 28.03.82. Cable: REGORARTISTES. Chief Exec.: M. Regor.  
 Estella Music, see IMPACT.  
 Eulenbug GmbH (Ed.), Grueterstr. 28, CH-8134 Adliswil. Tel: (01) 91.36.81.  
 Evasion Ed., Rue Dr. Cesar-Roux 28, CH-1005 Lausanne. Tel: (021) 22.81.34. Dir.: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.  
 Fanfan Music (SUISA/ML), Rue de Hesse 8-10, CH-1211 Geneva 11. Tel: (022) 21.77.66. Cable: SIDEM. Telex: 28657. Mng. Dir.: Heinz Liechti; Gen. Mgr.: Bertrand Liechi.  
**Affiliates:** Belletulipe SA, Campana, Good Tunes Music, Henn, International Melodies Geneve, LMN, Lechif SA, Mondiamusic SarL, Out Music SA (all SUISA/ML).  
**Int'l firms represented:** Arc (USA), CAM (Italy), Fermata (Brazil), Gerig (Germany), Roland Kluger (Belgium), Jewel (USA), Regent (USA), G. Ricordi (Italy).

Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70 CH-1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.  
**Affiliate:** Bane Music, Ed. Musicales Belmont SA, Oeil, Satin Music.  
**Int'l firms represented:** Belmont (Germany), Durium (Italy), Fiumara (Italy), Maas (Italy), Pharaon (France), Saar (Italy), Sonet (Sweden, UK).

Flora Musikverlag GmbH, see Turicaphon.  
 Forever Music, see Hazyville.  
 Francis-Day-Prod'n Switzerland, see Coda.  
 Good Tunes Music, see Fanfan.  
 Bill Grauer, see IMPACT.  
 Hazyville (Ed.), Im Koller 17, CH-8706 Feldmeilen. Tel: (01) 923.49.19. Cable: OSTERWALDMUSIC. Telex: 75437. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. Sunny Lang.  
**Affiliates:** Forever Music, Pool Music.  
**Int'l firms represented:** Allround (Austria), Arabella (France), Paul C.R. Arends (Germany), Hazyland (Germany), Eugene McDaniels (USA), Peach (USA), Shirley (Germany), Trumpf (Germany), Yonah (USA).  
**Int'l reps.:** Austria (Allround), Belgium (Frankie, Virgo), Canada (Arc), Germany (Paul C.R. Arends), South Africa (Laetrec).

Helbling & Co., Pfaffikerstr. 6, CH-8604 Volketswil. Tel: (01) 945.43.93. Cable: HELBLINGMUSIC. Owner & Gen. Mgr.: Albert Brunner.  
**Affiliate:** Ed. Nova GmbH.  
**Int'l firms represented:** Berben (Italy), Chappell (UK), Hans Gehr (Germany), Hansen (USA), Kasser (UK).

Peer-Southern (USA), Hans Sikorski (Germany), Ufatou (Germany), World (Belgium).  
 Int'l reps: Austria (Harmonia, Helbing), France (O. Dheibolt), Germany (M. Hohner), USA (New Arts Press).  
 Henn, see Fanfan.  
 I M P A C T (International Music Publ'rs & Composers Trust) SA, Box 34, Via del Tiglio 11, CH-6900 Cassarate/Lugano, Tel: (091) 51.80.71.  
**Affiliates:** Amanda Music, Artillery Music, Cantata Music, Chicago Music, Duceyes Music, Estella Music, Bill Grauer, Jazz Standard Music, Jury Music, Onyx Music, Prix Music, Sebring Music, Wamjud Music, Willin Music.  
 Int'l firms represented: Jana, Mongo.  
 International Melodies Geneva, see Fanfan.  
 Jazz Standard Music, see IMPACT.  
 Jury Music, see IMPACT.  
 L M N, see Fanfan.  
 Lechif SA, see Fanfan.  
 Louvin Music (ML), Rue de la Serre 61, CH-2301 La Chaux-de-Fonds, Tel: (039) 22.16.19, Telex: 35383.  
 Int'l firms represented: Design (France), Durium (Italy), Frankie (Belgium), Tutti (France).  
 Int'l reps: Belgium (Frankie), France (Chappell-Design, PES, Tutti), Italy (Durium), UK (Emerald, Sharcha).  
 M C Recs. SA, PO Box 4, Im Barenmoos 13, CH-8942 Oberrieden-ZH, Tel: (01) 720.16.74. Pres. & Dir. Gen.: Bernard Henion.  
 Meisel-Prod'n der Ed. Coda, see Coda.  
 Melodie (Ed.), see Coda.  
 Mondiamusic Sarl, see Fanfan.  
 Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.60.40. Telex: 56359. Chief Exec.: Gian Carlo Astore.  
 Music Today SA, Baarerstr. 57, CH-6301 Zug, Tel: (042) 21.07.45.  
 Musikproduktionen AG (Ed.) (ML, SUIA), c/o Metronome Recs. AG, Toedistr. 68, CH-8810 Horgen 1, Tel: (01) 725.36.83. Telex: 52941. Pres.: Juerg Zehnder; Gen. Mgr.: Bruno Moschin.  
 Int'l firms represented: Abramo Allione (Italy), Associati (Italy), Eurovox (Belgium), Intervox (Belgium), Nobile (Germany), Real (Italy), Royal (Germany), Valentine (Belgium).  
 Int'l reps.: Germany (Royal).  
 Musikus Musikverlag, see Turicaphon.  
 Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich, Tel: (01) 60.19.85.  
 Int'l firms represented: G. Henle, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany).  
 Int'l rep.: Germany (Merseburger).  
 Musikvertrieb AG, Badenerstr. 55, CH-8048 Zurich, Tel: (01) 54.97.54. Telex: 52740. Pres.: Dr. Jack Dimenstein; Mgr.: Sarah Dimenstein.  
 Int'l firms represented: Ackee (USA), Avco (USA), Avemb (USA), Alshire (USA), B&C (UK), Backcourt (UK), Big Bopper (USA), Big Secret (UK), Bowling Green (USA), Brother/Wiljoarston (USA), C.G. Cannon group (USA), Carren (USA), Cheap Thrills (USA), Cherio (USA), Chinnichap (UK), Colour Me Gone (UK), Compass, Cookaway (UK), Covered Wagon (UK), Creedmore (UK), Diamond (UK), ER (UK), Fenwick (UK), Fleetwood (UK), Four Knights (USA), Charles Fuller, Gold Hill (USA), Gopam (USA), Great Honey (USA), Island (UK), Jamarie (UK), Jana (USA), Kataloge (USA), Kenbill (UK), La Cienega (USA), Lady Casey (USA), Leviathan (UK), Levine & Brown (USA), Libra (UK), Mandina (USA), Manticore (UK), Marquee Oolan (UK), Melodie der Welt (Germany), Middle Road (UK), Ivan Mogull (USA), Montunes (USA), Mooncrest (UK), Morning (Canada), Mother Goose (UK), Nightwind (USA), Nineteen Eighty Five (USA), Palace (UK), Playboy (USA), RAK (UK), Red Bus (UK), Rocket (UK), Rocksmith (USA), Cyril Shane (UK), Springpark (UK), Sunlight (UK), Wildflowers (USA), Tree Int'l (UK), Trojan (UK), Utopia (UK), Valentine (UK), Vickie/Balmac, Wicked Fly (UK), R.P. Winkelman Tunes (USA), Woolfsongs (UK).  
 Nikto (Eds.), Av. de la Grenade 6, CH-1207 Geneva, Tel: (022) 35.17.62. Cable: NIKTOPRESS.  
 Nova GmbH (Ed.), see Helbing.  
 Nuesch Publ'g Co., Postfach 176, CH-9230 Flawil.  
 Int'l branch: Spain.  
 Oeil Music, see Finsterwald & Cantacuzene.  
 Onyx Music, see IMPACT.  
 Out Music SA, see Fanfan.  
 Oversea Music, Zurcherstr., CH-8154 Oberglatt/Zurich, Tel: (01) 94.71.50. Telex: 56479. Gen. Mgr.: Michel Liber.  
**Affiliate:** Cecil-Music.  
 P D U Eds. Discografiche & Musicali SA, Via Generoso 6, CH-6900 Lugano, Tel: (091) 54.86.81, 54.87.51. Telex: 73208. Admin'r: Alberto Collemberg.  
 Int'l branch: Italy.  
 Pool Music, see Hazzyville.  
 Prix Music, see IMPACT.  
 Satin Music, see Finsterwald & Cantacuzene.  
 Sebring Music, see IMPACT.  
 Sparta Florida Switzerland, see Coda.  
 Stereo Tape AG/Ed. Famira, Kasernenstr. 50, CH-3013 Bern, Pres.: Haensuli Baehler, Gen. Mgr.: Jan Famira. Tell (Ed.), see Coda.  
 Tic-Toc Music SA, 62 Quai Gustave Ador, CH-1207 Geneva, Tel: (022) 36.66.11. Pres.: Geoff Stephens; Gen. Mgr.: Roxane Moeller.  
 Int'l reps.: UK (Tic-Toc, c/o Davenport Lyons & Co.), USA (Geoff Stephens, c/o Prager & Fenton).  
 Turicaphon (Ed.) AG, Brunnenstr. 9, CH-8610 Uster, Tel: (01) 87.14.34, 87.43.11. Cable: ABERMUSIK.  
**Affiliates:** Aberbach (Alpina) GmbH, Annabella Musikverlag GmbH, Arena Musikverlag GmbH, Flora Musikverlag GmbH, Musikus Musikverlag.  
 Violinada Musik Verlag, Postfach 47, CH-8105 Regensdorf, Tel: (01) 840.41.59. Pres. & Gen. Mgr.: Eugene Tiel.  
 Wamjud Music, see IMPACT.  
 Willin Music, see IMPACT.  
 Wintasco-Music, Roeschibachstr. 75, CH-8037 Zurich, Tel: (01) 42.90.27. Mgr.: Renate Burkhalter.  
**Affiliate:** Ascona Music.  
 Zomba Corp., Alpenstr. 14, CH-6300 Zug, Tel: (042)

21.14.66. Cable: IURZO. Telex: 78867. Dir.: Dr. Karel Zoller.  
 Int'l reps.: Austria (Roba), Germany (Roba), Ireland (Zomba), Netherlands (Nada), South Africa (Musicpiece), UK (Zomba).

## ● services

### ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail Pour la Diffusion de la Musique Suisse, Av. du Grammont 11 bis, CH-1000 Lausanne 13, Tel: (021) 26.63.71.  
 European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.  
 European Broadcasting Union, Centre Int'l, PO Box 193, 1 Rue de Varembe, CH-1211 Geneva 20, Tel: (022) 33.24.00 Cable: UNIRADIO. Telex: 22230 (General & Legal); 27085 (Radio & TV), Sec'y-Gen.: Regis de Kalbermaten; Legal Affairs: Marcel Cepe; TV Program Dept.: Miro Vitcek; Radio Program Dept.: Antony M. Dean; Technical Centre: Rudolf Gressman.  
 F I M (Federation Int'l des Musiciens), Kreuzstr. 60, CH-8008 Zurich, Tel: (01) 47.45.67.  
 National Committee of the Int'l Music Council, PO Box 2054, CH-4001 Basel, Tel: (061) 22.70.84.  
 Office du Tourisme de Montreux, Grand-rue 42, CH-1820 Montreux, Tel: (021) 61.33.84.  
 Swiss Music Council, PO Box 2054, CH-4001 Basel, Tel: (061) 22.70.84. Pres.: Klaus Linder.  
 Swiss Musicians' Ass'n, Av. du Grammont 11 bis, CH-1000 Lausanne 13, Tel: (021) 26.63.71.  
 Swiss Musicians Union, Elisabethenstr. 2, CH-4051 Basel, Tel: (061) 23.87.86. Chief Exec.: Hans Heusi; Gen. Mgr.: Dr. Peter Kuster.

### DESIGN & ARTWORK

Ackeret Design Studios, Schaffhauserstr. 15, Zurich, Tel: (01) 60.38.72.  
 Music Radio Promos., PO Box 1134, CH-8047 Zurich Dir. Alex Pfund  
 E. Schweizer Design AG, Spalentorweg 54, CH-4051 Basel, Tel: (061) 22.17.65. Gen. Mgr.: Peter Krummenacher.  
 Int'l branches: Germany, USA.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren, Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand

### LICENSING ORGANIZATIONS, MUSIC

Mechanizenz (Swiss Society for Mechanical Copyright), Bellariastr. 82, CH-8038 Zurich, Tel: (01) 45.77.00. (Mechanical rights only)  
 S U I S A (Schweizerische Gesellschaft fuer Urheberrechte an Musik-Auffuehrungen & Sendungen), Bellariastr. 82, CH-8038 Zurich, Tel: (01) 45.77.00. (Performing rights only)  
 Symphony Tone Prod'ns, Rte. de Lussy 30, CH-1162 St. Prex/Vaud, Tel: (021) 76.10.26. Gen. Mgr.: Lea Manhart. (Performing rights only)  
 Home office: Austria.

### PLATING, PROCESSING & PRESSING PLANTS

#### PRINTERS & LITHOGRAPHERS

M C S (Music & Cassette Supply Ltd.), Muehlebachstr. 27, CH-8800 Thalwil, Tel: (01) 720.85.07. Telex: 53469. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Sales Mgr.: Peter Pozza.  
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren, Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.  
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich, Tel: (01) 87.43.11.

### RECORD PROMOTION

Music Radio Promos., PO Box 1134, CH-8047 Zurich Dir. Alex Pfund

### TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Moise-Duboule 49, CH-1211 Geneva 28, Tel: (022) 98.33.22. Cable: ASAINTE.  
 M C S (Music & Cassette Supply Ltd.), Muehlebachstr. 27, CH-8800 Thalwil, Tel: (01) 720.85.07. Telex: 53469. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Sales Mgr.: Peter Pozza.  
 Int'l branch: Germany.  
 Audio: 8-tr., cassette, open reel.  
 Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: 8-tr., 8-tr. quadrasonic, cassette, open reel.  
 Ruba, Beerli & Co./Arthock Ch. E. Beerli, PO Box 300, Claragraben 78, CH-4000 Basel, Tel: (061) 33.23.94.  
 Union Studios E. Heers, Schulstr. 56, CH-8105 Regensdorf.

## ● supplies

### CARTRIDGE & CASSETTE PARTS

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: Cassette bodies, hubs, rolls, foils, pads, shields, all cartridge plastic parts, library cases.  
 C C T (Compact Cassettes Trading AG)—Toka AG, Birmensdorferstr. 55, CH-8036 Zurich, Tel: (01) 241.47.11. Telex: 58975. Chief Exec.: Hugo von Blumenthal; Gen. Mgr.: Robert Wernli.  
 I C M Cassette Mdsrs Ltd., Muehlebachstr. 27, CH-8800

Thalwil, Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager.  
 Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil, Tel: (01) 710.40.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.  
 Int'l branch: Germany

### EMPTY CARTRIDGES, CASSETTES & REELS

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: C-O cassettes, cartridges, digital cassettes.  
 C C T (Compact Cassettes Trading AG)—Toka AG, Birmensdorferstr. 55, CH-8036 Zurich, Tel: (01) 241.47.11. Telex: 58975. Chief Exec.: Hugo von Blumenthal; Gen. Mgr.: Robert Wernli.  
 I C M Cassette Mdsrs. Ltd., Muehlebachstr. 27, CH-8800 Thalwil, Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager.  
 Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Toka Int'l, see CCT.  
 Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil, Tel: (01) 710.40.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.  
 Int'l branch: Germany.

### ENVELOPES & MAILERS

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich, Tel: (01) 87.43.11.

### JACKETS & SLEEVES LABELS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren, Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand. (Jackets & labels only)  
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich, Tel: (01) 87.43.11.

### POLYETHYLENE BAGS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren, Tel: (01) 730.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

### TAPE, RAW & BLANK LOADED

Agfa-Gevaert AG/SA, Stettbachstr. 7, CH-8600 Duebendorf, Tel: Zurich 821.02.40. Telex: 56961 Zurich. Mng. Dir.: R. Klett; Sales Mgr.: U. Ruehring.  
 Audio: Blank—Compact-cassette, open reel; raw—cassette, broadcast, studio.  
 Video: Cassette, open reel.  
 Brand names: Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: Raw—8-tr., cassette, open reel; blank—8-tr., cassette.  
 Audio Magnetics SA Geneva, PO Box 54, CH-1211 Geneva 24; 2 Rte. des Acacias, CH-1227 Geneva, Tel: (022) 43.51.15. Telex: 27152. Contact: J.J. Eschenmoser.  
 Subsidiaries: England, AMSA; France, Audiomagnetics.  
 Audio: 8-tr., cassette & open reel.  
 I C M Cassette Mdsrs. Ltd., Muehlebachstr. 27, CH-8800 Thalwil, Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andy Baur; Sales Mgr.: Rolf Sager.  
 Audio: Blank—8-tr., cassette & open reel; raw—cassette & open reel.  
 Musicland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: 8-tr., cassette, open reel.  
 Pyral (Products) SA, 3 Rue Beau-Site, CH-1211 Geneva, Tel: 44.65.50. Telex: 23756. (Blank only)  
 Home office: France.  
 Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf, Tel: (01) 840.26.71 cable: ELAREVOX. (Blank only)  
 Audio: Open reel.  
 Sony Overseas SA, Baarerstr. 59, CH-6300 Zug, Tel: (042) 23.31.21.  
 Werner Weber Kunststoffwerk AG, Soodstr. 52, CH-8134 Adliswil, Tel: (01) 710.40.51. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella.  
 Int'l branch: Germany.  
 Audio: Blank—8-tr., cassette & open reel; raw—cassette & open reel.

### TAPE DUPLICATING EQUIPMENT

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich, Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.  
 Audio: Quality control equipment for CC production, cassette winders, audio acoustical equipment.  
 Interteknika (div. of Nichibei Technical Consultants Ltd.), Case Postale 475, 4 Rue Ami-Lullin, CH-1211 Geneva 3.  
 Audio: Design & implementation of facilities.  
 Sony Overseas SA, Baarerstr. 59, CH-6300 Zug, Tel: (042) 23.31.21.

## ● accessories manufacturers

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.

**Product:** Carrying & storage cases, head cleaners, demagnetizers, leader & splicing tape.  
I C M Cassette Mdrs. Ltd., Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.29.42. Telex: 53759. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Gen. Mgr.: Andy Baur; Sales Dir.: Rolf Sager.

**Product:** Head cleaners, demagnetizers, leader & splicing tape.

M C S (Music & Cassette Supply Ltd.), Muehlebachstr. 27, CH-8800 Thalwil. Tel: (01) 720.85.07. Telex: 53469. Pres.: Werner Weber; Ass't to Pres.: Mario Taravella; Sales Mgr.: Peter Pozza.

**Int'l branch:** Germany.  
**Product:** Head cleaners.

Musiland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.

**Product:** Carrying & storage cases, head cleaners & demagnetizers.

Revox-ELA AG, Althardstr. 146, CH-8105 Regensdorf. Tel: (01) 840.26.71. Pres.: Willi Studer; Gen. Mgr.: Michel Ray.

**Product:** Tape carrying & storage cases, head cleaners, demagnetizers, leader & splicing tape.

E. Schweizer Design AG, Spalendorweg 54, CH-4051 Basel. Tel: (061) 22.17.65. Telex: 63403. Gen. Mgr.: Peter Krummenacher.

**Int'l branches:** Germany, USA.  
**Product:** Carrying & storage cases, cleaners, cloths, & brushes, head cleaners.

## ● store fixtures & merchandising aids manufacturers

Alchemco AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.66.06. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.

**Product:** Tape display racks.

Musiland AG, Althardstr. 224, CH-8105 Regensdorf/Zurich. Tel: (01) 840.60.40. Telex: 56359. Pres. & Gen. Mgr.: Gian Carlo Astore; Domestic Sales Mgr.: Hanspeter Meier; Export Sales Mgr.: Fredy P. Frei; R&D Dir.: Richard Steiner.

**Product:** Tape display racks.

E. Schweizer Design AG, Spalendorweg 54, CH-4051 Basel. Tel: (061) 22.17.65. Telex: 63403. Gen. Mgr.: Peter Krummenacher.

**Int'l branches:** Germany, USA.  
**Product:** Browser boxes, display racks.

## THAILAND

**Population:** 41,280,000.  
**Rate of exchange:** \$1 (US) = 20 baht.  
**Per capita income:** \$200.

**Holidays:** January 1, February 13 (Makha Bujai), April 6, May 5 (Coronation Day), May 10, July 1, August 12 (Queen's Birthday), December 5 (King's Birthday), December 10 (Constitution Day), December 31 & all Buddhist holidays.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$90,337

**Records exported to USA:** 1975—50 units, \$373.

## ● record & tape manufacturers / distributors / importers

Black & White Co. Ltd., PO Box 335, Thai Lai Thong Bldg., 52/4-6 Surawongse Rd., Bangkok. Tel: 31-939, 33-720, 31-241. Local branch: 900 Mahachai Rd.

Ching Thai Regd. Ord. Partnership, Burapa Palace, 669-671 Chakrapet Rd., Bangkok. Tel: 221-4471/4241. Cable: CHINTAIACOM. Pres. & Gen. Mgr.: Maitri Boondiskulchok. (Distributor/Importer from UK & USA)

E M I (Thailand) Ltd., PO Box 2-129, Bangkok. Tel: 281-7089/7582. Cable: EMITRON. Mng. Dir.: N. Sarsfield; Sales Mgr.: P. Boodsakorn.

**Labels:** (Owned) EMI (Thailand); (licensed) A&M (USA), Island (USA), Motown (USA), Philips/Polydor (Germany), United Artists (USA).

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok. Tel: 920-208. Cable: VASUVAT.

**Labels:** (Owned) SKS-Sri Krung, SPC-Sri Krung; (represented) RCA Int'l (USA).

**Int'l rep.:** USA (RCA Int'l).

S K S, see Sri Krung.  
S P C, see Sri Krung.  
Kamol Sukosol Co. Ltd., 857 Mahachai Rd., Bangkok. Tel: 225-13 1/5. (Distributor).

## ● services

### PLATING, PROCESSING & PRESSING PLANTS

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok. Tel: 920-208. Cable: VASUVAT.

Thai Phonograph Rec. Co. Ltd., 857 Mahachai Rd., Bangkok. Tel: 225-131/5. (Pressing only).

### TAPE CUSTOM DUPLICATOR

Sri Krung Phonograph Rec. Co. Ltd., 129 Sukumvit 21, Bangkok. Tel: 920-208. Cable: VASUVAT

## TRINIDAD & TOBAGO

**Population:** 1,070,000.  
**Rate of exchange:** \$1 (US) = 2.35 Trinidad & Tobago dollars.

**Per capita income:** \$1,000.

**Holidays:** January 1, Good Friday, Easter Monday, Whitmonday, Corpus Christi, May 1, June 19, August 7 (Discovery Day), August 31 (Independence Day), Eid Ul Fitr Divali, December 25, 26.

**Records, record blanks & pre-recorded media imported from USA:** 1975—\$159,635.

### RADIO STATIONS

No. of commercial 1; government 1.  
**Comment:** The commercial station transmits in both AM & FM. The government owned transmits in AM, FM and FM stereo.

### TELEVISION

**Comment:** There is one government owned station transmitting two channels in black & white.

## ● record & tape manufacturers / distributors / importers

Bim, see Sharc.  
C S S, see Caribbean.

Caribbean Rec'g Co. Ltd., Maingot & Gordon Sts., Mount Hope, Port of Spain, Trinidad. Tel: (638) 3354.

**Labels:** (Owned) CSS, Village; (distributed) Helen Disc, Hewanorra, Mamwa, Miraflores, Simpet, Suriname. Telco; (represented) Camille, Casa Grande (both USA).

**Int'l rep.:** Barbados (WIRL).

Gayap, see Sharc.  
Helen Disc, see Caribbean.

Hewanorra, see Caribbean.  
Kaimit, see Record Specialists.

Kalaloo, see Record Specialists.  
Kalinda, see Record Specialists.

Majuba, see Sharc.  
Mamwa, see Caribbean.

Miraflores, see Caribbean.  
Pan, see Sharc.  
Parillon, see Sharc.

Record Specialists (Trinidad) Ltd. (IFPI), 16 Milling Ave., Sea Lots, Port-of-Spain, Trinidad. Tel: (62) 31092, 36435, 37789. Cable: HEATSINK. Exec.: Arnold Duprey; Sales Mgr.: Stanley Centeno; Studio Mgr.: Kerry Richards.

**Labels:** (Owned) Kaimit, Kalaloo, Kalinda.

**Int'l reps.:** Canada (Halborne in Toronto), Colombia (Phonodisco), Europe excluding UK (Bagatelle), Guyana (ice), Mexico (Phonodisco), USA (Charlie), Venezuela (Phonodisco).

Hilton D. Rhyner, 54 Prince St., Port-of-Spain. Tel: 35673. (Importer).

Sharc Sound Servs. Ltd., PO Box 10, Carenage, Trinidad. Tel: (62) 51021. Cable: SHASS. Mng. Dir.: Gerhard "Jeff" Nieckau; Gen. Mgr.: George Saxby.

**Labels:** (Owned) Bim, Majuba, Sharc Int'l; (licensed) Gayap, Pan, Parillon.

**Int'l reps.:** Barbados, W.I. (WIRL), Belgium (Arcade), Germany (Meta), Switzerland (Mabel).

Simpet, see Caribbean.  
Suriname, see Caribbean.

Telco, see Caribbean.  
Village, see Caribbean

## ● music publishers

Cucumba Music Publ'g Co. Ltd. (BMI), 90 Frederick St., Port-of-Spain, Trinidad.

Tomba Music Publ'g (MCPs, CCO), PO Box 10, Carenage, Trinidad. Tel: (62) 51021. Cable: TOMPUB. Mng. Dir.: Gerhard "Jeff" H. Nieckau.

Witelco Music Co., High St., Siparia, Trinidad. Tel: (649) 2415.

## ● services

### RECORD PROMOTION

K H Recs., 16 Milling Ave., Sea Lots, Port-of-Spain, Trinidad. Tel: (62) 37789, 31092. Cable: HEATSINK. Exec.: Arnold Duprey; Studio Mgr.: Kerry Richards; Sales Mgr.: Stanley Centeno.

Sharc Sound Servs. Ltd., PO Box 10, Carenage, Trinidad. Tel: (62) 51021. Cable: SHASS. Mng. Dir.: Gerhard "Jeff" Nieckau; Gen. Mgr.: George Saxby.

**Labels:** (Owned) SKS-Sri Krung, SPC-Sri Krung; (represented) RCA Int'l (USA).

**Int'l rep.:** USA (RCA Int'l).

S K S, see Sri Krung.  
S P C, see Sri Krung.

Kamol Sukosol Co. Ltd., 857 Mahachai Rd., Bangkok. Tel: 225-13 1/5. (Distributor).

**Pressing Plant Printer & Lithographer**  
Record Specialists (Trinidad) Ltd., PO Box 783, 16 Milling Ave., Sea Lots, Port-of-Spain, Trinidad. Tel: (62)

36345, 31092. Cable: HEATSINK. Exec.: Arnold Duprey; Studio Mgr.: Kerry Richards; Sales Mgr.: Stanley Centeno.

## ● supplies

### RECORD PROCESSING MACHINERY

Sharc Sound Servs. Ltd., PO Box 10, Carenage, Trinidad. Tel: (62) 51021. Cable: SHASS. Mng. Dir.: Gerhard "Jeff" Nieckau; Gen. Mgr.: George Saxby.

**Chief product:** Cutters, Electroplating.  
**Brand names:** Europa Film, Finebit.

### TAPE DUPLICATING EQUIPMENT

Sharc Sound Servs. Ltd., PO Box 10, Carenage, Trinidad. Tel: (62) 51021. Cable: SHASS. Mng. Dir.: Gerhard "Jeff" Nieckau; Gen. Mgr.: George Saxby.

## TURKEY

**Population:** 39,180,000.  
**Rate of exchange:** \$1 (US) = 17.48 liras.

**Per capita income:** \$430.

**Holidays:** January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 26, 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays.

## ● record & tape manufacturers / distributors / importers

Balet, see Grunberg.  
Grunberg Ticaret AS (IFPI), PO Box 533, Rizapasa Yokusu, Milas Han, Istanbul. Tel: (92) 26-32-60, 22-39-70.

**Cable:** ODEON. Telex: 22219. Chm.: Leon Gruenberg; Gen. Mgr.: Beno Merovic; Ass't Gen. Mgr.: Daniel Gruenberg; A&R: Yest Giresunlu; Sales Mgr.: Aytay Pars.

**Labels:** (Owned) Balet; (represented) Apple (UK), CBS (USA), Columbia (UK), DG (Germany), Dureco (Netherlands), EMI (UK), Haven (USA), International Shows (France), Odeon (UK), Parlophone (UK), Phonogram (Netherlands), Polydor (Germany), Stateside (UK).

**Int'l reps.:** Germany (Polydor), Netherlands (Phonogram), UK (EMI), USA (CBS).

Kent Voice & Rec. Ind., PO Box 24, IMC Blok 6, No. 6328, Unkapani, Istanbul. Tel: (82) 26-34-65. Gen. Mgr.: Umit Guner; Sales Mgr.: Omer Borazanci.

**Labels:** (Owned) Kent, Senel; (licensed) Aquamanda (Italy), BMI (Netherlands), Carosello (Italy), Dureco (Netherlands), EMI (Netherlands), Fleche (France), Marfer (Spain), Metronome (Germany), Motors (France), Negram (Netherlands), Regal/EMI (UK), Trema (France), Zafiro (Spain).

Melodi Recs. (IFPI), 348 Istiklal Caddesi, Istanbul. Tel: (92) 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.

**Labels:** (Owned) Melodi; (represented) Atlantic (USA), Barclay (France), Decca (UK), Dureco (Netherlands), Elektra (USA), Island (UK), MCA (USA), Motown (USA), Movieplay (Spain), Negram (Netherlands), RCA (USA), Riviera (France), Warner Bros. (USA).

**Senel, see Kent Voice.**

Yanki Ltd. Rec. Pressing Co., IMC Blok 6, No. 6437, Unkapani, Istanbul. Gen. Mgr.: Atilla Cilanbol; Sales Mgr.: Ali Ihsan Oral; Int'l Mgr.: A. Demitirk; Contract Mgr.: Yasef Alguadis.

**Labels:** (Licensed) Ariola-Eurodisc (Germany), Cyclon (France), Dalida (France), Durium (Italy), Hansa (Germany), Orlando (France), Pye (UK), Saar (Italy), Show Int'l (France).

**● music publishers**

Kent Music, IMC Blok 6, No. 6328, Unkapani, Istanbul. Tel: (82) 26-34-65. Chief Exec.: Nazmi Senel; Gen. Mgr.: Umit Guner.

Odeon Ticaret TAO, PO Box 533, Rizapasa Yokusu, Milas Han, Istanbul. Tel: (92) 26-32-60. Chm.: Leon Gruenberg; Gen. Mgr.: Daniel Gruenberg.

**● services**

**ASSOCIATION & PROFESSIONAL ORGANIZATION**

Association of Phonograph Music Prod'rs (Fono Muzik Prod'uktorleri Dernegi), Halkali Caddesi B5, Yesilkoy-Istanbul.

**PLATING, PROCESSING & PRESSING PLANTS**

Melodi Recs. 348 Istiklal Caddesi, Istanbul. Tel: (92) 44-26-36. Gen. Mgr.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.

Plaksan AS, Bagcilar Yolu, Marmara Cad., No. 12, Istanbul. Tel: (92) 71-67-34. Chm.: Leon Gruenberg; Gen. Mgr.: Engin Tunasar.

**RECORD PROMOTION**

Kent Voice & Rec. Inc., PO Box 24, IMC Blok 6, No. 6328, Unkapani, Istanbul. Tel: (82) 26-34-65. Gen. Mgr.: Umit Guner; Sales Mgr.: Omer Borazanci.

## TAPE CUSTOM DUPLICATORS

Melodi Recs. 348 Istiklal Caddesi, Istanbul. Tel (92) 44-26-36. Gen. Mgr., Kayihan Caglayan; Sales Mgr., Turgut Caglayan.  
**Audio:** 8-tr., cassette.  
 Plaksan AS, Bagcilar Yolu, Marmara Cad., No. 12, Istanbul. Tel (92) 71-67-34. Chm. Leon Gruenberg; Gen. Mgr. Engin Tunasar.  
**Audio:** cassette.

## ● supplies

CARTRIDGE & CASSETTE PARTS  
EMPTY CARTRIDGES, CASSETTES & REELS

Plaksan AS, Bagcilar Yolu, Marmara Cad., No. 12, Istanbul. Tel (92) 71-67-34. Chm. Leon Gruenberg; Gen. Mgr. Engin Tunasar.  
**Audio:** Cassette.

## TAPE, RAW &amp; BLANK LOADED

Gantenbein Ticaret, Meclisi Mebusan Caddesi 147, Tutun Han 4, Istanbul. Tel: 43-28-80. Telex: 23441. Mng. Dir., H. Koch; Technical Mgr.: K. Demiriz  
**Audio:** Blank—compact-cassette, open reel, raw—cassette, broadcast, studio.  
**Video:** Cassette, open reel.  
**Brand names:** Agfa Carat, Agfa Stereochrom, Agfa Videochrom.  
 Edvard I. Palaci, PO Box 515, 58/407 Cumhuriyet Blvd., Izmir. Tel (92) 14-18-26. Telex: 52526. Owner & Gen. Mgr. Edward Isaac Palatchi, Comm'l Attorney Robert Palatchi. (Distributor/Importer).  
**Audio:** Blank—8-tr., cassette, open reel.  
**Brand names:** CBS, Greencorp, TDK, Yorknetics.

● accessories  
manufacturer

Melodi Recs., 348 Istiklal Caddesi, Istanbul. Tel (92) 44-26-36. Gen. Mgr., Kayihan Caglayan; Sales Mgr., Turgut Caglayan.  
**Product:** Carrying & storage cases.

## USSR

Population: 256,700,000.

Rate of exchange: \$1 (US) = 0.744 rubles.

Holidays: January 1, March 8 (Int'l Women's Day), May 1, 2 (May Day), May 9 (VE Day), November 7, 8 (October Revolution), December 5 (Soviet Constitution).

## RECORDS:

Record blanks & pre-recorded media imported from USA: 1975—\$79,083; 1974—\$42,357.

Records exported to USA: 1975—46,552 units, \$75,084; 1974—30,588 units, \$38,527.

Average retail price per record: LP's \$2.24, EP's \$1.13; Singles, \$80.

Stereo sales: 15-20% of total pop sales. 100% of classical sales.

Record club sales: None.

Discounting: Rare, although clearance sales at extremely low prices have been recently effected by some outlets.

Type of distribution: Manufacturer-to-wholesaler-to-retailer is the major form of distribution. Wholesaler-to-customer distribution exists only in the form of mail order service. Nationwide retailing through newsstands has been in effect since 1969. There is no rack jobbing or one stopping in the usual form.

Type of promotion: The government controls all airways, and there are no charts of best selling records. However, Melodiya promotes new recordings through handbills and through a program broadcast weekly by Mayak Radio on long and medium wavelengths. New releases are also advertised in "Soviet Culture," in the bi-weekly "Musical Life," and in some local newspapers and periodicals. Radio and television programs featuring recorded music are also a valuable means of promotion, as are sales exhibitions held periodically by East European companies in the major cities.

Jukeboxes: 20,000.

## TAPE:

Market: Pre-recorded tape does not rival records in sales. Although about 70% of the tape hardware is still for open reel, pre-recorded open reel sales constitute a negligible part of the entire business. The manufacture of cassette hardware and software has expanded considerably over the last 5 years, but sales of pre-recorded cassettes are still moderate. Cassette players manufactured by the national industry now amount to over 20 models. Production of a car tape player is still in the planning stage, but there is a strong potential for a good market. Melodiya is now capable of manufacturing over 3,500,000 cassettes a year. No 8-tr. software or hardware is manufactured in the USSR.

Average retail price per tape: Cassette—\$6.30; open reel—\$7.24.

## RADIO STATIONS:

No. of government 222.

Comment: All radio stations are government owned. Most cities have access to cable broadcasting. There are 12 FM stations in operation and 8 more are to be operational by 1977. Radio Leningrad transmits for about 45 hours each week in FM stereo, programming both classical and pop music. The news and music format of Mayak Radio is widely listened to.

## TELEVISION STATIONS:

Comment: All television stations are government owned. Moscow has four channels, one of which is Central (nationwide). Most cities have their own stations, and the Central program is received everywhere, thus there is two-channel television in most of the USSR. Both classical and easy listening music are utilized by television stations nationally.

## IMPORT/EXPORT REGULATIONS:

All import/export of records is controlled through Mezhdunarodnaya Kniga in Moscow. The quota for records received privately from abroad, excepting East European nations, is one unit. A customs duty of 5 rubles is charged for each additional unit enclosed. The same regulation applies to promotion copies mailed to private persons.

Vadim D. Yurchenkov

● record & tape  
manufacturers/  
distributors/importers

Melodiya, 24 Tverskoi Blvd., Moscow K-9. Tel. 229-9248  
 Cable. MOSCVA. Dir. Gen. P.I. Shabanov.  
 Mezhdunarodnaya Kniga (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow 121200. Tel 244-1022. Cable: MEUKNIGA. Pres. Yuri Leonov, VP Raissa F. Kalianko.  
**Labels:** (Owned) Melodiya; (represented) CBS (USA), Hispavox (Spain), Polydor (West Germany).  
 Int'l reps.: Finland (REEB), France (Chant du Monde, Pathe Marconi), West Germany (Ariola, Polydor Int'l), Italy (EMI Italiana), Japan (Toshiba-EMI, Victor), Mexico (Gamma), Netherlands (CNR), Spain (Hispavox), UK (EMI), USA (ABC, CBS).

## ● music publishers

Muzychna Ukraina, U.I. Pushkinskaya 32, Kiev. Tel. 25-2104.  
 Soviet Composer Publ's, Moris Torez Embankment 30, Moscow V-35.  
**Branch:** Leningrad, Pr. Gaza 44. Tel. 52-34-62.  
 State Publ's Music, Neglinnaya 14, Moscow K-45.

## ● services

## ASSOCIATIONS &amp; PROFESSIONAL ORGANIZATIONS

Kontora Gramplastinok, Ministry of Foreign Trade, Smolenskaja Square, Moscow G-200.  
 Muzfond, Ul. Gotvalda 10, Moscow A-47.  
 National Committee of the International Music Council, c/o Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9.  
 State Committee of Broadcasting & Television, Ul. Pyatniskaya 25, Moscow. Tel. 233-6356. Cable: MOSKVARADIO.  
 Union of Composers of the USSR, Ul. Nyezhdanovi 8, Moscow K-9. Tel. 229-5444/4893.  
**Branch:** Leningrad, Ul. Gertzena 45. Tel 12-16-23.

## LICENSING ORGANIZATION, MUSIC

V A A P (All-Union Agency of Copyright), Bolshaya-Bronnaya 6A, 103104 Moscow K-104. Tel: 203-4599. Cable: AVTOR. Telex: 7627 Chm. Boris D. Pankin.  
**Branch:** Leningrad 191025 Vladimirovsky pr. 2. Tel 1215-9237. Dir. Nina Kramarova.

## PRESSING PLANT

V S G (Vsesoyuznaya Studiya Gramzapisi), Ul. Stankevitcha 8, Moscow K-9  
**Branches:** Leningrad, Ul. Tzvetochnyaya 6—Moscow region, Aprelevsky, St. Aprelevska—Riga, Ul. Kalntziema 40—Tashkent, Ul. Druzha Narodov 4

## RECORD PROMOTION

Gosconcert Agency, Neglinnaya 15, Moscow. Cable: MOSKVA GOSCONCERT.

## ● supplies

## TAPE, RAW &amp; BLANK LOADED

Melodiya, Tiivase 12, Tallin 16. (Blank only)  
**Audio:** Cassette.  
 Pereslavl-Zaleski Chemical Plant, Pereslavl-Zaleski. Yaroslavl Obl.  
**Audio:** Open reel.  
 Shostka Chemical Plant, Shostka, Sumska Obl.  
**Audio:** Open reel.

## UNITED KINGDOM

Population: 56,000,000

Rate of exchange: 1 pound = \$1.72

Holidays: January 1, Good Friday, Easter Monday, Spring Bank Holiday, Late Summer Bank Holiday, December 25, December 26 (Boxing Day)

No. of homes with record players: 13,500,000 (78%)

## RECORDS:

Records sold domestically: LP's 1976—85,000,000 units, \$300,000,000; 1975—90,000,000 units, \$275,000,000. EP's 1976—2,000,000 units, \$3,000,000. 1975—500,000 units, \$700,000. Sin-

gles 1976—55,000,000 units, \$58,000,000; 1975—56,500,000 units, \$51,000,000.

Records imported from USA (factory value, CIF): 1976—1,000,000 units, \$5,000,000; 1975—2,000,000 units, \$6,000,000.

Records exported to USA (factory value, FOB): 1976—5,000,000 units, \$7,000,000; 1975—5,000,000 units, \$7,000,000.

Records imported from countries other than USA (factory value, CIF): 1976—5,000,000 units, \$10,000,000; 1975—7,000,000 units, \$12,000,000.

Records exported to countries other than USA (Factory value, FOB): 1976—21,000,000 units, \$29,000,000; 1975—12,000,000 units, \$17,000,000.

Average retail price per record: LPs—\$4.25; EPs—\$1.60; singles—\$1.20.

Stereo sales: 95% of total.

Record club sales: 7% of total

Discounting: Frequent.

Type of distribution: The manufacturer-to-retailer system predominates with about 75% of the market, racked outlets account for 15-20% of sales; one-stops have 5-10%. The movement toward rack jobbing and one-stops is very slow.

Type of promotion: Plugging is important for singles 70% or purchases are stimulated by radio and TV exposure. About 20% of LP sales are stimulated by TV advertising. There are many consumer music newspapers. Press coverage is excellent.

Jukeboxes: 65,000.

## TAPE:

Pre-recorded tape sold domestically including imports (retail value): 8-tr. 1976—2,000,000 units, \$12,000,000; 1975—3,500,000 units, \$15,000,000. Cassette 1976—16,000,000 units, \$70,000,000. 1975—16,500,000 units, \$63,000,000.

Pre-recorded tape exported to USA (factory value, FOB): 1976—1,000,000 units, \$2,500,000.

Pre-recorded tape imported from countries other than USA (factory value, CIF): 1976—1,000,000 units, \$3,500,000, 1975—500,000 units, \$2,000,000.

Pre-recorded tape exported to countries other than USA (factory value, FOB): 1976—3,500,000 units, \$7,000,000, 1975—2,000,000 units, \$3,500,000.

Average retail price per tape: 8-tr. & cassette—\$5.00.

## IMPORT/EXPORT REGULATIONS

There are no tariff or quota restrictions. Imports are subject to an 8% VAT.

BPI—British Phonographic Ind.

● record & tape  
manufacturers/  
distributors/importers

A B K, see Discourses.

A & M, see Discourses.

A & M Recs. Ltd., A&M House, 136-140 New Kings Rd., London SW6 4LZ. Tel (01) 736-3311. Cable ALPERMOSS. Mng. Dir.: Derek Green; Comm'l Dir.: John Deacon, Mktg. Dir.: John Cokell; Sales Mgr.: Bill Groves; Prod. Mgr.: Jim Chambers; Promo. Mgr.: Tony Burfield. (Distributed by CBS).  
**Home office:** USA.

Abbey Folk, see Abbey.

Abbey Rec'g Co. Ltd., 1 Abbey St., Eynsham, Oxon. OX8 1HR. Tel (0865) 880-240.

**Labels:** (Owned) Abbey, Abbey Folk, Abbey Street.

Abbey Street, see Abbey.

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Acorn Recs Ltd., Church Rd., Stonesfield, Oxford OX7 2PS. Tel (099 389) 324. Dirs.: Colin Sanders, R.J. Pennells. (Distributed by Audio Impact & Jazz Servs.).

**Label:** (Owned) Acorn.

Action, see B&C.

Acuff-Rose Music Ltd., 16 St. George St., London W1. Tel: (01) 629-0392.

**Home office:** USA

**Labels:** (Owned) Hickory, TRX.

Ad-Rhythm Recs., 13 Denham Way, Rickmansworth, Herts. Tel Rickmansworth 72351. Cable JACMUSIC. Dirs.: John C. & Malcolm Jackson, David Burrows, John Gummer.

Affinity, see Charly.

Agate & Co. Ltd., 77 Charing Cross Rd., London WC2A 0AB. (Distributor/Importer)

Aim, see Arrowtaps.

Airborne, see Noel Brown.

Alamo, see Pye.

Alaska Recs. Ltd., 12 The Quadrangle, Cambridge Square, London W2. Tel. (01) 402-4550, 723-0783. Mng. Dir.: John Schroeder; Gen. Mgr.: Ian Stevenson.

Int'l reps.: Argentina (Tapecar), Austria (Polydor), Brazil (Tapecar), France (Barclay), Germany (Polydor), South Africa (Record & Tape), Switzerland (Polydor).

Al. Baba Recs., 503 Smithdown Rd., Liverpool L15 5AE.  
 Alice Recs., 9 Cavendish Square, London W1M 0DU. Tel. (01) 995-1191. Prod'r Graham Sudbourne.

Amberlee Recs. Ltd., Amberlee House, 387 Harrow Rd., London W9. Tel. (01) 866-7748. Mng. Dir.: J. Peters, Press. O. Lamas.

**Labels:** (Owned) Amberlee, Eyemark; (represented) Doric (USA).

Int'l rep.: USA (Doric).

Amber Recs., Wyaston Leys, Monmouth NP5 3SR. Tel (060081) 682. Dirs.: N. Libin, M. & G. Reynolds. (Distributed by Nimbus).

Amon Ra, see Saydisc.

Anchor Recs. Ltd., 1138/140 Wardour St., London W1. Tel (01) 734-8642. Telex: 22881 Mng. Dir.: Ian Ralifin, Deputy Mng. Dir.: Martin Wyatt; Ass't Mng. Dir.: Sunny Damley, Sales Mgr.: Bill Lamb. (Distributed by CBS).



# **THE DECCA RECORD COMPANY LIMITED of England**

and it's USA subsidiary  
**LONDON RECORDS INC**  
offer American labels an unbeatable  
distribution service



London Records Inc 539 West 25th Street New York NY 10001  
The Decca Record Company Limited Decca House Albert Embankment  
London SE1 75W

Labels: (Owned) Anchor; (licensed foreign) ABC, Impulse (both USA).  
 Int'l rep.: Canada & USA (ABC).

Anglo Recs., 30 Limekiln Ln., Bridlington, North Humberside YO16 5TH. Tel: (0262) 76388. Dir. & Prod'r.: Robert Fisher.

Artic, see WEA.

Apollo Sound, 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: H. Hershmann. (Distributed by Audio Impact, James Humphreys & Non Stop.)  
 Int'l reps.: Europe (Claves), Germany (Musia), Switzerland (Claves, Eulenburg).

Arc, see Derek Lawson.

Arcade Recs. (UK) Ltd., 36/38 Willesden Ln., London NW6 7ST. Tel: (01) 328-1911. Telex: 27140. Dirs.: Michael & Larry Levene, Laurence Myers; Gen. Mgr.: Lee Taylor, Promo Mgr.: Bert Herman; A&R Co-ord.: Mrs. S. Curd.  
 Int'l branches: France, Germany, Netherlands.

Archiv, see Polydor.

Argo, see Decca.

Arista Recs. (IFPI), 49 Upper Brook St., London W1Y 2BT. Tel: (01) 491-3870. Telex: 28370. Mng. Dir.: Bob Buziak, Gen. Mgr.: John Cooper; Sales Mgr.: Peter Battershill, Int'l Opts. Dir.: Allan Watson; Bus. Affairs Mgr.: Robert White.  
 Labels: (Owned) Arista, Bell.  
 Int'l reps.: Worldwide (EMI) excluding Ireland, UK & USA

Arrowtubs Ltd., Humber Rd., London NW2 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir.: M.D. Mindel; Prod. Mgr.: Martin Moritz; Int'l Mgr.: Dennis Power.  
 Labels: (Owned) Aris, Dynamic Stereo, International Artists, Stream (SEE ADVERTISEMENT)

Artsworld, see Paladin.

Astron Music, 20 Commercial St., Shipley, West Yorks. Tel: (0274) 584-015. Owner: Derek Arnold.  
 Labels: (Owned) Astron, NDS.

Asylum, see WEA.

Atlantic Recs., 17 Bernes St., London W1P 3DD. Tel: (01) 637-3771. Telex: 25522. (Also see WEA).

Attack, see B&C.

Audio Impact Ltd., 40 Quarrendon St., London SW6 3SU. Tel: (01) 731-1719. Mng. Dir.: Gerald Wombwell.  
 Labels: (Owned) Audio Impact; (distributed) Acorn, Apollo Sound, MacDonald & Evans, Pearl, Peerless, Rare Rec'd Editions, Saydisc.

Audio-Visual Prod'ns (div. of Education Projects Int'l Ltd.), 15 Temple Sheen Rd., London SW14 7PY. Tel: (01) 876-0064. Cable: DIDACTA. Telex: 928591. Dirs.: Robin Drewett, Elwyn Owen.  
 Int'l reps.: Australia (L&S Education Equip.), Denmark (Buch & Holm), Germany (Paedagogische), Malaysia (Syarikat Heap Sen Hin), Norway (Buch & Holm), Qatar (Modern Technology), Singapore (Syarikat Heap Sen Hin), South Africa (Spicers).

Aurora, see Rediffusion & A. Schroeder.

Avenue, see President.

Award Recs., 100 Westgate Rd., Newcastle-upon-Tyne NE1 4AF. Tel: (0632) 24449, 20971. Telex: 537486. Mng. Dir.: Barry McKay

B B C Recs. & Tapes, The Langham, Portland Pl., London W1A 1AA. Tel: (01) 580-4468. Cable: BROADCASTS. BBC Ent's. Gen. Mgr.: Bryon Parkin; Bus. Mgr.: Alan Bilyard; Creative Servs. Mgr.: Andrew Prewett. (Distributed by Pye).

Labels: (Owned) BBC, Beeb, Weekend Sounds.  
 Int'l reps.: Australia (Phonogram), Austria (Intercord), Belgium (Vara), Brazil (RGE/Fermata), Canada (Polydor), Germany (Intercord), Greece (Music Box), Japan (Teichiku), Malaysia (Phonogram), Mexico (Gamma), Netherlands (Vara), New Zealand (Phonogram), Scandinavia (Vidigrum), Singapore (Phonogram), South Africa (EMI-Brigadiers), Spain (Hispavox), Switzerland (Intercord), Venezuela (RGE/Fermata), Yugoslavia (RTV Ljubljana).

B & C Recs Ltd., 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Cable: MUSICALITY. Telex: 261500. Mng. Dir.: Marcel Rodd.  
 Affiliated firm: Saga Recs. Ltd.  
 Labels: (Owned) Action, Attack, Horse, Lowbrite, Mooncrest, Trojan, (licensed) Miami (USA).  
 Int'l reps.: Austria (Bellaphon), Belgium (International Bestseller), Canada (Almada), France (Pathe Marconi EMI), Germany (Teldec), Ireland (Irish Rec. Factors), Italy (Ri-Fi), Nigeria (Decca), South Africa (Gallo), Switzerland (Bellaphon).

B M C, see Barrester.

B T M, see RCA.

B T W (Music) Ltd., 125 Myddleton Rd., Wood Green, London N22. Tel: (01) 888-6655. Dirs.: John Ross Borthwick, Roy Moore.

Baal Recs. Ltd., 21 Connaught St., London W2 2AY. Tel: (01) 402-1271. Cable: BAALON LDN W2. Telex: 25836. Chief Exec.: Colin J. Brain; A&R Mgr.: Jay Shottam. (Distributed by Pye).  
 Labels: (Owned) Baal, Best of Everything, Roots.

Bach Collectors, see Oryx.

Badger, see Music World Scotland.

Banners & Bonnets, see Word.

Barn Recs. Ltd., 49 Upper Montagu St., London W1. Tel: (01) 724-0834. Mng. Dir.: Charles Chandler; Gen. Mgr.: John Steel. (Licensed to Polydor).  
 Int'l rep.: Worldwide except Canada & USA (Polydor).

Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1R 1PA. Tel: (01) 437-3063/5338. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.  
 Label: (Owned) BMC, Genie.  
 Int'l rep.: Australia (EMS)

Bath University Rec'gs, see Crescent.

Bea & Baby, see Red Lightnin'.

Bedtime, see Metropolitan Communications.

Beeb, see BBC.

Beggars Banquet Ltd., 8 Hogarth Rd., London SW5. Tel: (01) 370-6175. Telex: 915733. Dirs.: M.C. Mills, N. Austin; Gen. Mgr.: R. Slade; Quadraphonic Buyer: Tony Guy. (Importer).

Bell, see Arista.

Beltize, see Splash.

Belfona, see Decca.

Beppo, see GI.

Beserley Recs., 97 Kingston Hill, Kingston-on-Thames, Surrey. Tel: 549-9366. UK Mng. Dir.: Fred Cantrell; Int'l & UK Sales Mgr.: Steve Wright. (Distributed by Selecta.).  
 Best of Everything, see Baal.

Big Bear Recs., 150 Monument Rd., Birmingham B16 8UU. Tel: (021) 454-7020. Mng. Dir.: Jim Simpson; Gen. Mgr.: Steve Marks; Promo. Dir.: Kate Munn. (Licensed to EMI).

Int'l reps.: Australia (Wizard), Belgium (CBS), France (Pathe Marconi EMI), Germany (Intercord), Luxembourg (CBS), Netherlands (Negram), Spain (Odeon)

Big Ben, see Tangent.

Bilabel, Messenger House, 8 Bellevue Rd., Southampton, SO1 2AY. Tel: (0703) 36123. Mng. Dir.: Martin F. Gower

Bird's Nest, see Spark

Birdsnest, see Paladin.

Bizarre Recs., 33 Praed St., London W2. Tel: (01) 262-0616, 402-1939.

Black Lion Recs. Ltd., 81 Harley House, Marylebone Rd., London W1. Tel: (01) 487-2660. Mng. Dir.: Alan Bates.  
 Labels: (Owned) Black Lion (licensed to Transatlantic), Freedom

Black Magic Recs. Ltd., 162-176 Canal St., Nottingham. Tel: (0602) 54065. Mng. Dir.: Brian Selby; Sales Dir.: John Bratton

Black Mountain Recs., 37 Oakland Rd., Mumbles, Swansea, Wales. Tel: (0792) 67363. Dirs.: T.R. Davies, M.D. Evans, B. Litchfield; Gen. Mgr.: M.D. Evans

Black Mouse, see Pinnacle.

Black Music, 14 Temperley Rd., Balham, London SW12. Tel: (01) 675-3489.

Blue Acre, see Revival.

Blue Bag, see Plastic Fantastic.

Blue Band, see Scarlet Band.

Blue Horizon Recs. Ltd., 29/30 New St., Chipping Norton, Oxon. Tel: (0608) 2059.

Blue Jean, see Spark.

Blue Note, see United Artists

Blue Sky, see CBS.

Bonspeil, see Pan-Audio.

Boulevard, see Saga.

Bradley's Recs. Ltd., 24 Bruton St., London W1. Tel: (01) 409-2211. Telex: 28526. Dir. & Gen. Mgr.: Stuart Slater; Dir. Len Beadle. (Distributed by Pye).

Bradleys Tapemaster, Kempsey, Worcs. WR5 3PN. Tel: (0905) 820-137, 352-131. Ed.: James Bradley.  
 Label: (Owned) Impression.

Breakdown Recs., 66 Medoc Close, Wymans Brook, Cheltenham, Glos.  
 Label: (Represented) Ridge Runner (USA)

Briarhead, see Sea Cruise.

Broadsheet Recs., Studley House, Limes Rd., Tettenhall, Wolverhampton WV6 8RB. Founder: Jon Raven

Bronze Recs. Ltd., 100 Chalk Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Cable: HITMUSIC. Telex: 261653. Mng. Dir.: Lilian Bron. (Licensed to EMI)

Noel Brown Prod'ns Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir. & Gen. Mgr.: Noel Brown; Dir.: Vic Vavas.  
 Label: (Owned) Airborne

Bruce's Rec. Shop, 45 Shandwick Pl., Edinburgh, Scotland. Tel: (031) 229-3689. Telex: 778583, Chamcom, Falkirk. Imports Sales Mgr.: Bruce Findlay. (Exporter as Falkirk Findlay Exports)

Buena Vista, see Walt Disney.

Bulldog, see President

Bullet, see Pama & Target

Bus Stop Recs./Intune Prod'ns Ltd. (IFPI), 16 Clifford St., London W1X 1RG. Tel: (01) 439-0312. Owners: Mitch Murray, Peter Callender, Dir. & Gen. Mgr.: Ronald Cole. (Distributed by EMI).

Int'l reps.: Europe & Latin America (Phonogram)

C B S Recs. (IFPI), 17/19 Soho Square, London W1V 6HE. Tel: (01) 734-8181. Cable: COLRECORD. Telex: 24203. Mng. Dir.: Maurice L. Oberstein; Sr. Dir.: Norman S. Stollman; Admin. Dir.: George Shestopaf; A&R Exec. Dir.: Dan Loggins; Comm'l. Dir.: Jack Florey; Finance Dir.: John Field; Mktg. Dir.: Tony Woolcott; Sales Dir.: John Mair; Dist'n. Dir.: Vic Ridgwell  
 Labels: (Owned) CBS, Epic, Embassy, Harmony, Portrait, Realm, (licensed) Blue Sky, Caribou, Invictus, Monument, Mums, Neighborhood, Philadelphia Int'l; (distributed—not licensed) A&M, Anchor, DJM, Magnet, Oval, Virgin, WEA, Weekend.  
 Int'l rep.: Worldwide (CBS).

C C Recs. (Export) Ltd., 404/406 Brockley Rd., Crofton Park, London SE4. Tel: (01) 699-9350/291-1518. Mng. Dir.: B.S. Gatland, Gen. Mgr. & Sales Mgr.: Mongi Eltaief. (Distributor).

C M C Recs., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251. Pres.: Frederick Bienstock

C R C, see Outlet.

C R D, see Continental.

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw; Radio Promo. Mgr.: Eileen O'Connor. (Distributed by Polydor).  
 Labels: Track, Track Two.  
 Int'l reps.: Worldwide (Polydor) excluding France (Barclay, Polydor), Italy (RCA), Japan (CBS, Sony), USA (MCA)

Cactus, see Creole & EMI.

Cadillac Music & Recs., 1A Belmont St., London NW1. Tel: (01) 267-4873, 836-6006. Owner: John Jack  
 Labels: (Owned) Cadillac, (distributed—not licensed) Black Saint (Italy), Bvhaast (Netherlands), CJM (Sweden), Dragon (Sweden), First Heard, Horo (Italy), Incus, Jazz Guild (Canada), Music (France), Ogun, Oldie Blues (Netherlands), Palm (France), Red Lightnin', Sackville (Canada), Spottlite, Steam, Steeplechase (Denmark), Tax (Sweden), Wave.  
 Int'l reps.: France (Palm), Netherlands (Munich), USA (Emanem).

Catender Recs. Ltd., 89 Chiswick High Rd., London W4. Tel: (01) 994-8571. Cable: SUNARTISTS. Mng. Dir.: Don Lawson; Sales Mgr.: Dan Samuels; PR: Roger St. Pierre; Promo: Anne McDonald. (Distributed by Selecta).  
 Labels: (Owned) Calendar, Seven Sun; (licensed domestic) Sun American.

Int'l reps.: Australia (EMI), Austria (Teldec), Canada (Boot), Finland (Euronet), Germany (Teldec), Jamaica (Total Sound), Sweden (Toniton), Switzerland (Teldec).

Cambrian, see Decca.

Cameo Classics, see Indigo.

Canaan, see Word.

Candhaven, see Metropolitan Communications.

Canon Recs. Ltd., Canon Studios, City Rd., Chester CH1 3AE. Tel: (0244) 316-457, 318-612. Mng. Dir.: Peter Geoffrey Self  
 Labels: (Owned) Canon, Charivari.

Capitol, see EMI.

Capri, see K-tel.

Dave Carey, 1b Mitchem Ln., Streatham, London SW16. (Distributor/Importer)

Caribbean, see Klok.

Caribou, see CBS.

Carissima, see Vulcan.

Carmel Music Ltd., 4 Cliff Ave., Westcliff-on-Sea, Essex. Tel: (0702) 43682. Mng. Dir.: Peter Eden; Sec'y: Glynis Eden. (Distributed by CRD & Sonet).  
 Labels: (Owned) Garden, Sidewalk, Turle.

Carnaby Recs. (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn.  
 Labels: (Owned) Carnaby, Nashville Int'l, Ocean.  
 Int'l reps.: Belgium (Mervyn/Benelux), Germany (Glo-bal)

Caroline, see Virgin.

Caroline Exports, 9/11 Woodfield Rd., London W9 2BA. Tel: (01) 286-6090. Cable: BUMBLEBEE. Telex: 22164. Mng. Dir.: Christopher Stylianou, Gen. Mgr.: Adrian F. Rose; Sales Mgr.: Brian Leaf, Promo. Mgr.: Mark Jessett; Projects Program Mgr.: Roger Ellman (Distributor/Exporter). (SEE ADVERTISEMENT)

Carrot, see NoLa.

Cassette Developments (Audioisonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Telex: 24523. Mng. Dir.: D. Dixon.  
 Labels: (Owned) Coronet, Coronet Philharmonic.

Castle, see LE

Central Recs. Suppliers, 86/87 Wilton Rd., London SW1V 1DN. Tel: (01) 834-9506. Dir.: S. Howard. (Importer of recs. & tapes from Spain).

Chapter One, see Les Reed.

Charisma Recs. Ltd. (IFPI), 90 Wardour St., London W1. Tel: (01) 434-1351. Chm. Tony Stratton-Smith; Mng. Dirs.: Brian C. A. Gibbon, Gail Coulson. (Distributed by Phonogram).  
 Int'l reps.: Worldwide (Phonogram Int'l) excluding Canada (GRT), Ireland, UK, USA (Atlantic).

Charivari, see Canon.

Charly Music Ltd., 9 Beadon Rd., London W6 0EA. Tel: (01) 741-0011. Cable: CONFIDAT. Telex: 934386. Chm. Jean-Luc Young; Mng. Dir.: Joop Visser, Press & Pub. Mgr.: Max Needham. (Distributed by Pye).  
 Labels: (Owned) Affinity, Charly; (licensed foreign) Giorgio Gomelsky (France), Plantation (USA), SSS-Int'l (USA), Sun (USA).  
 Int'l reps.: Australia (J&B), Austria (Bellaphon), Benelux (CNR), France (Motors), Germany (Bellaphon), Italy (Ducate), New Zealand (Music World), Scandinavia (Marilla), South Africa (Satbel), Spain (Auvii), Switzerland (Bellaphon).

Charmdale Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Telex: 931945. Dirs.: Mike Campbell, Terry Winsor. (Importer/Exporter).

Checkmate Recs. Ltd., 56 Northbrook St., Newbury, Berks. RG13 1AN. Tel: (0635) 45313. Mng. Dir.: Graham E. Rowe; Gen. Mgr.: Phil Martindale; Sales Mgr.: Sue Rowe. (Exporter as Western Gramophone Ltd.)  
 Labels: (Owned) Checkmate; (licensed foreign) Midland (USA)

Chelsea, see Wes Farrell.

Chipping Norton Recs. Ltd., 4 Kings Head Mews, Chipping Norton, Oxon. Tel: (0608) 2684. Dir.: Richard Vernon. (Licensed to Transatlantic)

Chiswick Recs., 3 Kentish Town Rd., Camden, London NW1. Chrysalis Recs. Ltd. (IFPI), 388 Oxford St., London W1. Tel: (01) 493-9461. Telex: 21753. Joint Chm.: Chris Wright, Terry Ellis; Mng. Dir.: Doug D'Arcy; Dir.: Terry Connoll; A&R Dir.: Roy Eldridge; Press & Promo. Dir.: Chris Stone; Int'l Dir.: Des Brown. (Distributed by EMI).  
 Int'l branch: USA.

Int'l reps.: Australia (Festival), Austria (Phonogram), Benelux (Phonogram), France (WEA Filipacchi), Germany (Phonogram), Italy (Ricordi), Japan (King), Portugal (Phonogram), Scandinavia (EMI), South Africa (Gallo), South America (Phonogram), Spain (Ariola), Switzerland (Phonogram), Yugoslavia (Jugoton).

Circle Int'l Recs., 89 Chiswick High Rd., London Tel: (01) 994-8571. Chief Exec.: Suzi Gatt; Mng. Dir.: Reg McLean; Sales Mgr.: Linton Scarlett; Promo. Mgr.: Jane Strling.

Circular Sounds, 9 Raleigh Court, The Avenue, Beckenham, Kent BR3 2DL. Tel: (01) 650-0790. Telex: 8966191. Mng. Dir.: Dave Montague

Classical Recs. (Edinburgh) Ltd., 18 Alva St., Edinburgh. Dirs.: A. Black, J. Richardson.

Classics For Pleasure, see Music For Pleasure.

Clyde Factors (Electrical) Ltd., 79 Washington St., Glasgow G3 8BD. Tel: (041) 221-9844. Chm. & Mng. Dir.: Edward Woolfson; Dir.: Michael Woolfson; Sales Mgr.: Don Clark.  
 Labels: (Distributed) A&M, Ad-Rhythm, Anchor, Arcade, Arrowtubs, BBC, Caldeonia, CBS, Clay, Demesne, Denver, EMI, Emblem, Emerald, Gramplan, Howlandwest, Island, K-tel, LBJ, Linguaphone, Lismor, Lugton, Nevis, Outlet, Park Films, Peerless, Philips, Pickwick, Pilgrim, Polydor, President, RCA, REL, Ronco, Shannon, Spectrum, Springthyme, Super-Canon, Sweet Folk All, Sydney Thompson, Symphola, Thistle, Topic, Transatlantic, United Artists, Virgin, WEA, Westwood, Word.

Coconut Recs., 155 Oxford St., London W1R 1TB. Tel: (01) 734-6372.

Colorone Rec. Co. Ltd., The Studio, 69 Dukes Ave., New Malden, Surrey. Tel: (01) 942-1347. Mng. Dir.: Sigg

Jackson; Gen. Mgr.: David Brown; Sales Mgr. Michael Fletcher.

**Labels: (Owned)** Colortone, Spectrum.

Columbia, see EMI.

Concert Hall Rec. Club, Concert Hall House, London SW18 2LU. Tel: (01) 874-0441. Cable: COHALLCLUB. Mng. Dir.: Leonard Joseph.

**Label: (Owned)** Concert Hall.

Conquest, see World Recs.

Contempo Int'l Ltd., 42 Hanway St., London W1 Tel: (01) 636-2283. Mng. Dir.: John E. Abbey, Sales Mgr. Peter Harding; Promo. Mgr. Bob Killbourn; Int'l Mgr.: Gof Abbey. (Distributed by Pye)

**Labels: (Owned)** Contempo, Contempo-Raries, Surrey Int'l; (licensed foreign) Mira-Mirwood, Nashboro group (both USA)

**Int'l reps:** Argentina (COE), Australia (RCA), Belgium (Sinus), Colombia (Tropical), Germany (Teldec-Telefunken-Decca), Italy (Ri-Fi), Japan (Teichiku), Netherlands (VIP), Scandinavia (Teldec-Telefunken-Decca), South Africa (WEA).

Contempo-Raries, see Contempo.

Continental Rec. Dist. Ltd. (CRD), 12 Lyon Way, Rockware Ave., Greenford, Middx. UB6 0BN. Tel: (01) 578-4311. Mng. Dir.: G.A. Pauncefort; Gen. Mgr.: S. Lawman; Sales Mgr.: Jonathan Harker; Promo & Repertoire Mgr.: E.R. Carter.

**Labels: (Owned)** CRD; (represented) Ades (France), Anthology (USA), Arion (France), Baerenreiter (Germany), Belter (Spain), Biograph (USA), CBS group (France, Germany, Netherlands, USA), Caprice (Sweden), Chant du Monde (France), Claddagh (Ireland), Collectors Classics (Denmark), Deesse (France), EMI Arabic repertoire (Greece), EMI Greek repertoire (Greece), Edici (France), Eterna (USA), Experiences Anonymes (USA), GNP Crescendo (USA), Genesis (USA), Herwin (USA), Historical (USA), Lyricchord (USA), Melodeon (USA), Musidisc (France), Phonogram (France), Polydor group (Germany), Ri-Fi (Italy), Shandar (France), Storyville (Denmark), Vogue (France), Tecla (Portugal).

**Int'l rep.:** USA (HNH).

Contour, see Pickwick

Coral, see EMI.

Cornish Legend Music, Bawdens Farm, Tremodrett, Roche, St. Austell, Cornwall PL2. Tel: (072689) 507. Exec. Prod'r: N. Strachan; Prod'r: G. Hargrave-Gill.

**Labels: (Owned)** Jingle Singles, Roche.

Coronet, see Cassette Developments

Coronet Philharmonic, see Cassette Developments.

Cosmic Debris, 31A Dollis Ave., London N3 1BY. Tel: (01) 349-9430. Cable: MICRODISC. Owner: Peter N. Lamer.

Cosmopolitan, see Oryx.

Cotillon, see WEA.

Country Music Rec'gs, see Folk Heritage.

Crab, see Pama.

Cream, see Global.

Creole Recs. Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden, London NW10. Tel: (01) 965-9223 Cable CREMUS.

**Labels: (Owned)** Cactus, Creole, Dynamic.

Crescent Recs., 29 Belvedere, Bath, Avon BA1 5HY. Tel: (0225) 312-082 Owners & Dirs.: David Lord, Brian Preston.

**Labels: (Owned)** Crescent; (licensed) Bath University Rec'gs.

**Int'l reps.:** Sweden (Holmstrom), USA (Absolute Audio)

Croxwell Ltd., 107 High St., Great Missenden, Bucks. Tel: (02406) 4161. Cable: ROSCO. Mng. Dir.: Colin Rose. Sales Mgr. Jill Jefford.

**Labels: (Owned)** Topaz; (distributed—not licensed) Supersonic.

**Int'l rep.:** Switzerland (Activ).

Crystal, see President.

Cube Recs. (IFPI), Essex House, 19/20 Poland St., London W1V 3DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex 22701. Dir.: David Platz; Gen. Mgr. Jeremy Thomas (Distributed by Decca)

**Labels: (Owned)** Cube, Electric

**Int'l reps.:** Australia (RCA), Belgium (Polydor), Brazil (RGE/Fermata), France (Polydor), Germany (Interdisc), Israel (Litratone), Italy (RCA), Netherlands (Polydor), New Zealand (RCA), Scandinavia (Decca), South Africa (Sattel), Spain (Polydor).

D C L, see Discourses.

D C M, see Discourses

D C O, see Discourses.

D G, see Polydor

D I Ltd., see Eurobeat.

D J M Recs. Ltd. (IFPI), James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Cable DEJAMUS. Telex 27135 Mng. Dir.: Stephen James. Group Bus. Co-ord.: Nicholas J. Hampton, Group Admin. Co-ord.: Michael C. Eaton, Sales Mgr.: Les Tomlin. (Distributed by CBS).

**Int'l branch:** USA, Dick James Music Inc.

**Labels: (Owned)** DJM; (licensed domestic) Weekend; (licensed foreign) Amherst, Hickory, Ovation, Scepter, Springboard, Vee-Jay, Wand, Word

**Int'l reps.:** Argentina (Fermata), Australia (Festival), Austria (DGG), Belgium (CBS), Bolivia (Discolandia Dueri), Brazil (Fermata), Canada (GRT), Colombia (CBS), Denmark (Phonogram), Ecuador (IFESA), Finland (Finnlevy), France (CBS), Germany (DGG), Greece (EMI), Guatemala (Dideca), Hong Kong (Polydor), India (EMI), Israel (Hatakirt), Italy (CBS-Sugar), Jamaica (Record Specialists), Japan (EMI), Kenya (EMI), Mexico (Mursart), Netherlands (CBS), New Zealand (Festival), Norway (Phonogram), Peru (IEMPSA), Philippines (Dyna), Portugal (Valentim de Carvalho), Singapore (Phonogram), South Africa (Gallo), Spain (Zafiro), Sweden (Phonogram), Switzerland (DGG), Venezuela (Fermata), Yugoslavia (Jugoton).

Daddy Kool, see Red Lightnin'

Daffodil, see Decca

Damont Recs. Ltd. (IFPI), Blythe Rd., Hayes, Middx. Tel: (01) 573-5122. Mng. Dir.: Monty Presky; Dir.: Dave Miller.

**Labels: (Owned)** Happy House, Stereo Gold Award; (licensed) D&M Sound (USA).

**Int'l reps.:** Australia (Summit), Canada (Arc Sound), Denmark (Dansk), Finland (Finnlevy), France (Vogue), Germany (Miller Int'l), Italy (Ricordi), New Zealand (Hoghton Hughes), Norway (Arne Bendiksen), Portugal (Arnaldo Trindade), Spain (Hispanovox), Sweden (Sonet), Switzerland (S&S).

Dara, see Pan-Audio.

Dark Horse, see WEA.

Dart, see President

Christopher Davies (Publ'rs) Ltd., 4/5 Thomas Row, Swansea SA1 1NJ, Wales. Tel: (0792) 41933. Dirs. Christopher Talfan Davies, John M. Phillips; Gen. Mgr. John M. Phillips.

**Label: (Owned)** Wren.

Clifford Davis Prod'n's Ltd., see Hot Wax.

Dawn, see Pye.

The Decca Record Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable DECCORD. Telex 28588. Chm.: Sir Edward Lewis. Dirs.: A.E. Cullis, Sir Martin Flett, A.C.W. Haddy, W.W. Townsley; Mktg. Dir.: P. Goodchild; MOR Prod. Mktg. Mgr.: C. Borland; Pop Prod. Mktg. Mgr.: A. Fitter; Tape Prod. Mktg. Mgr.: A. Lomas; Classical Prod. Mktg. & Promo. Mgr.: D. Rickerby; Decca Classical Rec'gs Dir.: R. Minshull; Pop Prod. Artists Mgr.: H. Mendi; Pub. & Adv. Mgr.: E.M. Roach; Int'l Mgr.: K.G. Thorne; Int'l Prod. & Promo Mgr.: M. Stelman.

**Branches: London W1V 2BL, 18 Great Marlborough St. Tel: (01) 734-9286—London SW3 6RR, Argo Recs., 115 Fulham Rd. Tel: (01) 589-5293. Dir.: H. Us-ill**

**Int'l branches:** Canada (London), Germany (Teldec Telefunken-Decca), Ireland (Irish Rec. Factors), Italy (Decca Dischi), Nigeria (Decca), Singapore (Decca Ori-ent), USA (London).

**Labels: (Owned)** Ace of Clubs, Ace of Diamonds, Argo, Beltona, Daffodil, Decca, Decca Phase 4, Decca West Africa, Deram, Eclipse, London, L'Oiseau Lyre, Quailton (Wales), Rex, Telefunken, Threshold, Vocalion; (distributed) Cambrian, Cube, Emerald, Emerald Gem, Great Bands, M&M, Mint, Turnabout, Vox, (represented) ABKO/Cameo, Artists of America, Bang, Brunswick, Bryan, Challenge, Commodore, Crossover, Golden, Hi, Jamie, Rumbleseat, Shannon, Shout (all USA).

**Int'l reps.:** Argentina (EMI-Odeon), Australia (EMI), Austria (Musica Schallplatten), Barbados (WIRL), Belgium (Fonior), Bolivia (Discolandia Dueri), Brazil (Odeon), Chile (Odeon), China (Linfair), Colombia (Daro), Costa Rica (Indica), Denmark (Nordisk Polyphon), Dominican Republic (La Guarachita), Ecuador (Emporio Musical), El Salvador (Indica in Costa Rica), Finland (Finnlevy, Sound Centre—Turnabout only), France (Societe Francaise du Son), Greece (Musica Box), Guatemala (Indica in Costa Rica), Honduras (Indica in Costa Rica), Hungary (Kultura), India (Gramophone), Israel (Symphonia), Jamaica (Federal), Japan (King), Kenya (Phonogram), Korea (Sung Eum), Mexico (Peerless), Netherlands (Phonogram), New Zealand (EMI, Viking Sevenses—Argo only), Nicaragua (Indica in Costa Rica), Norway (Phonogram, Arne Bendiksen—Turnabout only), Pakistan (EMI), Panama (Indica in Costa Rica), Peru (IEM), Philippines (Super), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Grammofon), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio de la Musica), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)

Decca Phase 4, see Decca.

Decca West Africa, see Decca.

Deep Soul, see Right On!

Delos Music, 182 Lansbury Dr., Hayes, Middx. Tel: 573-6299. Dir.: Pat Lynn; Gen. Mgr. Richard Benjamin.

Denmark, see President.

Denver Recs., 87 Carlton Ave. W., North Wembley, Middx. HA0 3RB. Tel: (01) 908-0187. Owner: John McCauley

Deram, see Decca

Deroy Sound Serv., Eastwood, Cove, Dunbartonshire, Scotland. Tel: Kilmcraggan 2200. Chief Exec.: A.D. Marsh, Gen. Mgr.: B. Marsh.

Derry, see Outlet.

Deutsche Grammophon, see Polydor.

Dino Rec. Prod'ns, 44 High St., Sheerness, Kent ME12 1NL. Tel: (07956) 3655. Mng. Dir.: Nick Risi; Dirs.: C. Morelli (UK), B. Morelli (Ireland).

Direct Tapes, Cassettes & Cartridges Ltd., Direct House, Torre Ln., Leeds LS9 6JW. Tel: (0532) 485-537. Mng. Dir.: Ian Wallace; Sales Mgr. George Hurst. (Distributor).

Discount Recs., 140/144 Station Bridge, Keighley, Yorks. Tel: (0535) 65275. Telex 847777. Pres: S. Dennis. (Distributor/Importer).

Discourses Ltd., 36 Crescent Rd., Tunbridge Wells, Kent TN1 2LZ. Tel: (0892) 26397. Mng. Dir.: Robert F. Hardcastle. Gen. Mgr. Anthony James.

**Labels: ABK, ABM, DCL, DCM, DCO.**

Disneyland, see Walt Disney.

Walt Disney Prod'n's Ltd., 68 Pall Mall, London SW1Y 5EX. Tel: (01) 839-8010. Telex 21532. Mktg. Dir.: Keith Bales. (Licensed to Pye).

**Labels: (Owned)** Buena Vista, Disneyland.

Donemus, 421a Brighton Rd., South Croydon, Surrey CR2 6YR. Tel: (01) 660-7646.

Dorian, see Emblem

Double Gold, see Enterprise.

Double 12, see Peerless.

Double Up, see EMI.

Dove, see A. Schroeder.

Dover Recs. Ltd., 11/12 Dover St., London W1. Tel: (01) 493-3741. A&R Dir.: P. Ray.

Dovetail, see Musical Gospel Outreach.

Dynamic, see Creole.

Dynamic Stereo, see Arrowtats.

E A R, see EMI.

E F D S, see The Folk Shop.

EMI Int'l Imports, 80 Blyth Rd., Hayes, Middx. Tel: (01) 848-7536. Cable: EMIGRAM. Telex 932161. Dir.: P. Jameson; Admin. Mgr.: N. Highton; Gen. Mgr.: P.D. Lloyd; Sales Mgr.: R. Stegalls; Admin. Mgr.: N. Highton.

**Label: (Distributed—not licensed)** Sydney Thompson.

EMI Recs. Ltd. (IFPI), 20 Manchester Square, London W1A 1ES. Tel: (01) 486-4488. Cable: EMIRECORD. Telex: 22643. Mng. Dir.: H.L. Hill; EMI Group Repertoire & Mktg. Dir.: R. A. Mercer; Licensed Labels Dir.: A. Kaup; Finance & Admin. Dir.: J.M. Tyrrell; Prod'n & Dist'n Dir.: R. E. Matthews; Bus. Affairs Mgr.: L.J. Hall; Bus. Planning Mgr.: R. Stubbs; EMI Pop Gen. Mgr.: Paul Watts; EMI MOR Gen. Mgr.: Vic Lanza; EMI Classical Gen. Mgr.: J. Patrick; UK & USA Licensed Labels Gen. Mgr.: C. Burn; Rec'g Studio Mgr.: K. Townsend.

**Branches: Sales Admin., EMI Group, Manchester Square, London W1—Licensed Labels, Heron P1., 9 Thayer St., London W1A—Int'l Sales, 35 Duke St., London W1—Classical Div., 33 Duke St., London W1.**

**Labels: (Owned)** Capitol, Columbia, Double Up, EAR (European Artist & Repertoire), EMI, EMI Greensleeve, EMI Int'l, Executive, HMV, Harvest, Note, Nut, One Up, Parlophone, Regal Zonophone, Starline, Stateside, Talisman, Waverley; (licensed domestic) Big Bear, Bronze, Coral, MAM, MCA, Motown, Mowest, Prudgall, Purple, RAK, Rare Earth, Retreat, Rocket, Target; (licensed foreign) Fantasy (USA); (distributed—not licensed) Bus Stop, Cactus, Chrysalis, Island group, MFP, Private Stock, United Artists group, World.

Eagle, see Jama.

East Anglian Prod'n's, see Music Radio Promos.

Eclipse, see Decca.

Economy, see Pama

Edition Recs., 28 Effort Rd., London N5 1AZ. Contact: Andrew J. Titcombe.

Educational Audio Visual Inc., 30a Drayton Park, London N5 1PB. Tel: (01) 609-0119. Cable: EDVIS. European Mktg. Dir.: Edward H. Graham.

**Home office:** USA.

Electric, see Cube

Elektra, see WEA.

Embassy, see CBS.

Ember Recs. Ltd. (IFPI), Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Cable: EMBERENTS. Telex: 896795. Chm.: Jeffrey S. Kruger; Mng. Dir.: J.L. Horton; Deputy Mng. Dir.: Leslie Lewis. Exec. Ass't to Chm.: Lesley Hamilton

**Int'l branch:** USA.

**Labels: (Owned)** Ember (licensed to Pye), Ember Classics, Great Voices of the Century, Specialty.

**Int'l reps.:** Argentina (Odeon), Australia (Phonogram, W&G), Austria (Ariola-Eurodisc), Belgium (Vogue), Brazil (Compania Ind'l de Discos, Som), Canada (Quality), Cyprus (Electrocoustic), Czechoslovakia (Opus), Denmark (EMI), Finland (EMI), France (Sonopresse), Germany (Ariola-Eurodisc), Greece (Minos Matsas), Hong Kong (Decca), Iceland (Hjodfaerhus Rejkaurkur), Israel (CBS), Italy (Ri-Fi), Jamaica (Federal), Japan (Tokuma), Kenya (EMI), Lebanon (SLD), Mexico (Tizoc), Netherlands (VIP), New Zealand (Music World, Phonogram), Nigeria (Phonogram), Norway (EMI), Philippines (Victor), Portugal (Tecla), Singapore (Decca), South Africa (EMI), Spain (Discophon), Sweden (EMI), Switzerland (Phonogram), USA (Peters Int'l), Yugoslavia (RTB).

Emblem Recs. Ltd., 15 Main St., Strathaven, Stathclyde, Scotland ML10 6AJ. Tel: (0357) 20369. Mng. Dir. & Gen. Mgr.: John McLarty; Sales Mgr.: J. Houston Fyfe.

**Labels: (Owned)** Dorian, Emblem, Loudon.

Emerald Recs. (Solomon & Peres Ltd.) (IFPI), 120 Coach Rd., Ballyclare, County Antrim, Northern Ireland. Tel: (08494) 32711. Telex 747293. Mng. Dir.: Mervyn Solomon; Gen. Mgr.: George Dogherly; Sales Mgr.: Noel Spiller. (Distributed by Decca).

**Labels: (Owned)** Emerald, Emerald Gem, Great Bands, M&M; (licensed) Mint (France, Netherlands, USA).

**Int'l reps.:** Australia (Image), Benelux (Dureco in Netherlands), France (Jacky), Italy (Arnston), Japan (Polydor), New Zealand (Music World, Viking), USA (Odyssey, Sound Bird).

Enigma Recs. Ltd., 129 Groveley Rd., Sunbury-on-Thames, Middx. Tel: 751-3341. Mng. Dir.: John Boyden; Mktg. Dir.: Peter Whiteside; Rec'g Mgr.: Tony Faulkner

**Label: (Owned)** Enigma Classics.

Enterprise Recs. Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2. Tel: (01) 229-3411. Mng. Dir.: Edward Kassner, Dir.: Cliff Fraser, Gen. Mgr. Paul Ellis

**Labels: (Owned)** Double Gold, Enterprise, New World, Sticky; (distributed—not licensed) Alaska, Aquarius (France), Avenue, Bulldog, CBS-Embassy, Camden, Crystal, Denmark, Enterprise, Galaxy, Gemini Hallmark, Jay Boy, Joy, K-tel, Marble Arch, Pickwick, President, Prism, Redifusion, Rhapody, Riverdale Seville, Sky, Sound Tracs (Jamaica), Spiral, Supraphon Survival, Thunderbird, Torpedo, Tropical (Jamaica) Vogue Choice.

**Int'l reps.:** Australia (RCA), France (PES), Germany (Ariola-Eurodisc), Italy (Ducalle), Netherlands (BASF), New Zealand (Hoghton Hughes), Norway (Expan), South Africa (Sattel), Sweden (Expan), Switzerland (Expan, Oversea).

Epic, see CBS.

Erotic Sounds, see Metropolitan Communications.

Escort, see Pama.

Esquire Recs. Talent Ltd. (IFPI), 76 Bedford Court Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr. Greta Krahmer.

**Labels: (Owned)** Esquire, Starlite; (represented) Delmark (USA)

Eurobeat Ltd., 36 John Dalton St. (IFPI), Manchester, Lancs. M2 6LE. Tel: (061) 834-7292. Mng. Dir.: Irving Wilson; Sec'y: Lesley Thompson. (Distributor/Importer as DI Ltd.)

**Int'l branch:** Italy, Beat.

**Labels: (Owned)** Euroson; (distributed—not licensed) Beat, Dove, Pentaphon, Pony (all Italy).

Euroson, see Eurobeat.

Everblue Music, 20 Bolton St., London W1Y 7PA. Tel: (01) 493-2726. Mng. Dir.: Alex Everett.

Excelsius, see Oryx.

Executive, see EMI.

Exploring the World of Music, see Oryx.

Express, see Lightning.

Eyemark, see Amberlee.  
 Fable Rec's Ltd., 15 Harley House, Marylebone Rd., London NW1 5HE. Tel: (01) 935-3334, 486-5160. Cable TEMBO. Dirs.: Harry Moore, Irene Collins.  
 The Wes Farrell Org., 34 Devonshire Mews W., London W1. Tel: (01) 487-5791. Mng. Dir.: Chris Webb. (Licensed to Polydor)  
**Home office: USA.**  
**Label: (Owned) Chelsea.**  
 Feelgood Recs. Ltd., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251. Dirs.: Mike Collier, Dave Watson. (Distributed by Pye)  
 Festival Recs. Int'l Ltd., PO Box 43, London NW1 4PZ. Tel: (01) 486-4182. Cable. FESTINT.  
**Home office: Australia.**  
**Int'l reps.: Australasia (Festival), Canada & USA (MCA), rest of world (EMI).**  
 Fifth Avenue Rec'g Co. (UK) Ltd., River Way, Templefields, Harlow, Essex CM20 2DN. Tel: (0279) 31718, 32097, 34386. Mng. Dir.: Harold Leonard Collins, Works Mgr.: Mike Stancevic; Sales Mgr.: Bert Hamilton.  
 Brian Findlay Exports, 45 Shandwick Pl., Edinburgh, Scotland. Tel: (031) 229-3689. Telex: 77B583, Chamcon, Falkirk. Gen. & Sales Mgr. Brian Findlay; Exports Mgr Alan Wallace. (Importer as Bruce's Rec. Shop)  
 Flash Prod'ns, 10 Greek St., 3rd fl., London W1. Tel: (01) 437-1450. Mng. Dir.: Paul K. Walden; Creative Dir. Phil Cordell.  
 Flyover Recs., 15 Queen Caroline St., Hammersmith Broadway, London W6. Tel: (01) 748-1595. Dir.: Louis Raynor.  
**Labels: (Distributed) Mosaic, Stanyon.**  
 Flyright Rec. & Dist'g Co., 18 Endwell Rd., Bexhill-on-Sea, East Sussex TN39 3EP Tel (0424) 214-390. Gen. Mgr. Simon A. Napier; Label Mgr.: W.J. Bruce Bastin.  
**Labels: (Owned) Flyright, Magpie (licensed to Swift).**  
**Int'l reps.: Netherlands (Munich), USA (Rounder).**  
 Folk, see Outlet.  
 Folk Heritage Rec'gs Ltd., Mid-Wales Sound Studios, Castle Caereinion, Welshpool, Powys, Wales. Tel. Welshpool (0938) 82582. Mng. Dir. & Gen. Mgr.: Alan Green; Sales Dir.: Elaine Thomas.  
**Labels: (Owned) Country Music Rec'gs, Folk Heritage, Midas.**  
 Folklore, see 77 Recs  
 The Folk Shop, 2 Regents Park Rd., London NW1 7AY. Tel: (01) 485-2206. Dir. S.A. Matthews. Sales Mgr.: Ms. J. Gold.  
**Branches: Exeter, Devon EX4 4JA, 10 Richmond Rd. Tel: (0392) 77285. Mgr. W. Rutter—Leeds LS7 4PU, 5 Norfolk Mount, Chapel Allerton. Tel: (0532) 694-764—Kettering, Northants. NN15 0DA, 75 Green Ln. Tel (0536) 83901. Mgr.: Barry Lewis—Newmarket, Suffolk, High View, Ashfield Green, Wickhambrook. Tel (044082) 666. Mgr.: Peter Dashwood.**  
**Label: (Owned) EFDSS.**  
 Folktracks, Soundpost Studios, Harberton, Totnes, Devon.

Tel: (0803) 863-616. Dirs.: Peter & Beryl Kennedy. (Distributed by Free Reed).  
**Labels: (Owned) Folktracks, Soundpost.**  
 Fontana, see Phonogram.  
 Forsyth Bros. Ltd., 126 Deansgate, Manchester M3 2GR. Tel: (061) 834-3281. Mng Dir.: D.R. Loat; Sales Mgr.: H. J. Fullaway.  
**Labels: (Distributed—not licensed) Music Minus One, Paganiniana (both USA).**  
 Fountain, see Retrieval & World.  
 Foyle, see Outlet Rec'g.  
 Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19. Tel: (01) 947-2233/1743. Dir.: D.R. Tuckman; Sales Mgr.: I.L. Highley. (Distributor/Importer).  
 Freedom, see Black Lion & Transatlantic.  
 Free Reed Recs. Ltd., 20 Town St., Duffield, Derby. Tel: (0332) 840-935, (077382) 6264. Mng. Dir.: Neil Wayne; Gen. Mgr.: Rita Beard.  
**Labels: (Owned) Free Reed; (distributed) Acorn, Arfolk (France), Bay (USA), Bear, Big Ben, Brayford, Broadside, Canon, Chant du Monde (France), Claddagh (Ireland), Comhallas (Ireland), Crescent, Dingles, Dolphin (Ireland), EFDSS, F&W (USA), Fellside, Folk, Folk Heritage, Folk Legacy (USA), Folsound, Folktracks, Folkways (USA), Forest Tracks, Front Hall (USA), Gael-Linn (Ireland), Innisfree (USA), Intercord (Germany), Jeremy Taylor, Junque (France), Kicking Mule, Kiwi (New Zealand), Leader/Trailer, Lincs Arts, Mawson & Wareham, Meadowlands (USA), Mother Earth, Moutez-Breis (France), Munnigan (Ireland), Munich (Netherlands), Neovox, Nonnesuch (USA), Oats (Ireland), Oldie Blues (Netherlands), Outlet, PDU (Switzerland), Parade, Philo (USA), Pillock, Polydor (Ireland), Red Lightnin', Rounder (USA), Rubber, Sain, Saydisc, Seaport, Sentinel, Shaskeen (USA), Silverhill, Sonet, Soundpost, Southill, Speciality, Spoot, Springthyme, Stash (USA), Stinson (USA), Stooft (Netherlands), String, Sweet Folk & Country, Syndicate Chapter, Tangent, Tara (Ireland), Topic, Tradition-Everest (USA), Tradition-TSR, Tradition-Tenn (USA), Union Pacific, Village Thing, Westwood.  
 Fresh Air Recs. Ltd. (div. of Manna Entertainment & Mgmt. Ltd.), 9 Carnaby St., London W1V 1PG. Tel: (01) 437-1958. Cable: TASTES. Mng. Dir.: Tony Hall; Gen. Mgr.: June Chamarette. Promo.: Jeffrey Toms-Smith.  
 G G A Ltd., 10 Cheval Pl., London SW7. Dir.: Graham Nolder.  
 G I Recs., 30B Raeburn Pl., Edinburgh, Scotland EH4 1HN. Tel: (031) 332-5863. Chief Exec.: Gordon Inglis. (Distributed by GI, Cadillac, Jazz Servs., Swift).  
**Labels: (Licensed domestic) GI; (distributed—not licensed) Beppo.**  
 G M Recs. & Tapes Ltd. (IFPI), 2 New Kings Rd., London SW6 4SA. Tel: (01) 731-4131. Cable: ODDIWITZ. Tel: 28781. Chm.: William Gaff; Mng. Dir.: Tony Powell; Dirs.: Bill Stonebridge, Mike Gill, Jimmy Horowitz. (Distributed by WEA).**

G & M (Tapes & Recs.) Ltd., 1/3 Lower Clapton Rd., London E5. Tel: (01) 986-5816/3020. Telex: 8951358. Dirs.: M.F. Hewitt, C.R. Smith; Gen. Mgr.: M.F. Hewitt; Sales Mgr.: C.R. Smith; Sings Information: I. Beekingham. (Distributor).  
 G T O Recs. (IFPI), 17 Barlow Pl., Bruton St., London W1X 7AE. Tel: (01) 629-8816. Cable: GEETO. Telex: 24327. Mng. Dir.: Dick Leahy; Sales Mgr.: Michael Payton; Promos. Mgr.: Paul Clark; Int'l Mgr.: Allan Watson. (Distributed by Polydor).  
**Label: (Owned) GTO; (licensed) Lifesong.**  
**Int'l rep.: Worldwide excluding Canada & USA (Polydor)**  
 G W, see Greenwood.  
 Galaxy Recs. (IFPI), 223 Regent St., London W1R 8TD. Tel: (01) 734-9768. Gen. & Sales Mgr.: Philip R. Solomon.  
**Labels: (Owned) Galaxy; (licensed) Satbel (South Africa).**  
**Int'l rep.: South Africa (Satbel).**  
 Galliard, see Steiner & Bell.  
 Gambit Recs., 34 Ivor Pl., London NW1. Tel: (01) 402-0066. Dir.: David Aron.  
 Garden, see Carmel.  
 Gas, see Pama.  
 Ron Geesin, Headrest, Street End Ln., Broadoak, Heathfield, Sussex TN21 8TU. Tel: (04352) 39-94. Dir.: Ron Geesin.  
**Labels: (Owned) Ron Geesin; (distributed—not licensed) KPM.**  
**Int'l reps.: Finland (Love), Sweden (SAM), USA (JEM).**  
 Georgiou Gomelsky, see Charly.  
 Gemini, see President.  
 Genesis, see Musical Gospel Outreach  
 Genie, see Barrester.  
 Glasgow Rec. & Tape Dists. Ltd., 18 Alva St., Edinburgh. Dirs.: John Grieve, Walter Barr, Malcolm Dunbar.  
 Global Rec. Sales, Canada House Basement, 3 Chestnut St., Manchester. Tel: (061) 236-5368. Owner: E.J. Balbier; Gen. Mgr.: Mrs. S. Wilton.  
**Int'l branch: USA.**  
**Labels: (Owned) Cream, Swan.**  
 Gold Band, see Scarlet Band.  
 Golden Guinea, see Pye.  
 Golden Hour, see Pye.  
 Golden Oldies, see Lightning.  
 Gold Recs., 21 Tower St., London WC2H 9NS. Tel: (01) 836-2248.  
 Gold Seal, see RCA.  
 Gold Star, see RedHusion.  
 Goodear Recs. Ltd., 6 Lillie Yard, 19 Lillie Rd., London SW6. Tel: (01) 385-1949. Mng. Dir.: Nigel Thomas; Gen. Mgr.: Stuart Lyon.  
**Int'l reps.: Australia (Festival), Canada (Quality), Netherlands (BASF), Scandinavia (Phonogram), South Africa (Satbel).**  
 Good Earth, see RCA.  
 Gramplan Recs. Ltd., Airport Ind'l Estate, Wick, Caithness. Tel: (0955) 2787. Mng. Dir.: James W. Johnston; Gen. Mgr.: John Hunter.  
**Labels: (Owned) Gramplan, Morven.**  
 Granada, see Transatlantic.  
 Grapevine, see Pilgrim.  
 Great Bands, see Emerald & Solomon & Peres.  
 Great Jazz Whistle, 26 Wendover Rd, Bromley, Kent. Tel: (01) 460-1139. Owner: G.C. Collie.  
**Labels: (Owned) Reality; (distributed—not licensed) CSA (Denmark), Fairmont (USA), GHB/Jazzology (USA), Happy Bird (Germany), Homespun (USA), Merrymakers (USA), Metronome (Germany), WAM (Germany).**  
**Int'l reps.: Belgium (Metronome), France (Sonodisc), Germany (Metronome), Netherlands (Creative World).**  
 Great Voices of the Century, see Ember.  
 Greensleeves Recs. & Tapes, 57 The Broadway, West Ealing, London W13. Tel: (01) 567-9686. Dir.: C.J. Sedgwick. (Exporter).  
 Greenwood Recs. Ltd., PO Box 20, 17 Petergate, Bradford, Yorks. Tel: 392862.  
**Labels: (Owned) G-W; (licensed foreign) Doxx (USA), Wheeling (USA); (distributed—not licensed) Aljean (USA), Hadley (Australia), Hilltop (USA), Stoneway (USA).**  
**Int'l rep.: USA (Doc Williams).**  
 Grosvenor Recs., Grosvenor Rec'g Studios, 16 Grosvenor Rd., Handsworth Wood, Birmingham B20 3NP. Tel: (021) 356-9636. Cable: TAYHOLLY. Mng. Dir. & Gen. Mgr.: John Richard Taylor.  
 Grounation, see Vulcan.  
 Guild Recs., 4 Chestnut Rd., Kingston-on-Thames, Surrey. Tel: (01) 546-2916. Dir.: Nicolas Ware; Gen. Mgr.: Barry Rose.  
 Gull Entertainments Ltd. (IFPI), 169 High Rd., Willesden, London NW10. Tel: (01) 451-1161. Cable: GULLRECORD. Telex: 28958. Mng. Dir.: David Howells. (Distributed by Pye)  
**Label: (Owned) Gull; (licensed) Express (USA).**  
**Int'l reps.: Benelux (Dureco), Germany (Intercord), Italy (CBS/ Sugar), Japan (King), New Zealand (Record & Tape Co.), Portugal (Mediterranean), South Africa (Gallo), Spain (Mediterranean), Switzerland (Phonag).**  
 H M V, see EMI.  
 Halcyon, see Vintage Jazz.  
 Hallmark, see Pickwick.  
 Hallmark/Marble Arch, see Pickwick.  
 Hansa, 184 Regent St., London W1. Tel: (01) 439-6542. Rep.: Kathy Pritchard.  
 Happy Face Recs., The Old Smithy, Post Office Ln., Kempsey, Worcs. Tel: (0905) 21112. Chief Exec.: Muff Murfin; Gen. Mgr.: U.B. Murfin.  
 Happy House, see Damont.  
 Harmony, see CBS.  
 Harris & Goldring Ltd., 1a Wendover Rd., Harlesden, London NW10. Tel (01) 965-6673. Owners: Neville Harris, Maurice Goldring; Mgr.: Jim Lennon. (Rack Jobber)  
**Int'l rep.: Worldwide excluding Canada & USA (Philips).**  
 Harvest, see EMI.  
 Heathrow Rec. Exports Ltd., 3 Sandringham Mews, Ealing W5 3DG. Tel: (01) 579-9331. Cable: INTERDISC. Telex: 931945. Dirs.: Mike Campbell, Terry Winsor. (Exporter) (SEE ADVERTISEMENT)

# ATTENTION BUDGET RECORD COMPANIES

## We want to do business with you

- \* We have an extensive catalogue of recordings for low-cost records and tapes ready now for your label.
- \* Sound-alikes. Easy listening. Country & Western. Rock. Classical etc.
- \* Dolby 'A' Masters provided, if required.
- \* Our customers include EMI, Polydor, MFP, Musidisc and numerous other concerns.
- \* Contact us now by mail or meet us at Midem.



**Arrowtabs Limited Humber Road,  
 London NW2 6EP, England  
 Telephone: 01-450 2411**



## Mike Mansfield's shot, cut and mixed it with the best of them...

Recording stars like Elton John, Rod Stewart and Leo Sayer. Top bands like Queen, Jethro Tull, E.L.O. and The Bay City Rollers. Mike Mansfield's shot them all. His production of the "Supersonic" T.V. series brought a new dimension to pop programmes in the United Kingdom and subsequently sold world wide.

So when you hire Mike Mansfield, you've got the most experienced and adventurous director in town. Equally at ease with film or video, he can command the best facilities to cover live concerts or shoot great studio work.

Mike Mansfield will produce exactly what you require; anything from a 3-minute promotional clip to a 90-minute T.V. spectacular.

When it comes to getting music on camera, there's only one man to call the shots for you: Mike Mansfield.

The best at putting your artists in the picture.

Mike Mansfield Enterprises Ltd.  
Monster Movies Ltd.  
2nd Floor,  
21-22 Poland Street,  
London W.1. U.K.  
Telephone: 01-437 5125/6613/5473  
01-437 6662 Ext. 1.

Residence:  
The Gate House, Ellerton Road,  
Wimbledon, London SW20. U.K.  
Telephone: 01-347 3115





Hedley, see Rutland.  
 Heliodor, see Polydor.  
 Hello Recs., 71 Chelsham Rd., London SW4 6NN Tel: (01) 622-0244. Chm. David Paul Cathcart; Gen. Mgr. Joseph S. Connolly, Sales Mgr.: Robert M.A. Lyons.  
 Heritage Collection, see Rediffusion.  
 Hickory, see Acuff-Rose.  
 His Master's Voice (HMV), see EMI.  
 Hitmakers, see Soulvie.  
 Hit Recs., c/o Shannon Dist'n, 240a/242a Kilburn High Rd., London NW6. Tel: (01) 624-8137.  
 Homespun, see Outlet.  
 Honey Bee Recs., 7 Molyneux St., London W1. Tel: (01) 723-5996. Mng. Dir.: Paul Murphy; Int'l Co-ord. Ursula Schneider; A&R: Roger Davies. Local branch: 98 New Bond St. Tel: (01) 493-3145.  
 Horse, see B&C.  
 Hct Wax Prod'ns Ltd./Clifford Davis Prod'ns Ltd., 77 Westbourne Park Rd., London W2. Tel: (01) 229-4477. Dir.: Clifford Adams.  
 I M B Recs. Ltd., 274 Horn Ln., London W3. Tel: (01) 992-9784. Mng. Dir.: Robin T. Emmings, A&R Dir.: Nigel Lucas; Financial Dir.: Judy Reeves.  
 Ice, see Indigo.  
 Immediate, see Nems.  
 Immediate Sound Servs. Ltd., 6 Orsman Rd., London N1 5QJ. Tel: (01) 739-9672. Mng. Dir.: R. Clark; Dir. R.W. Holmes; Gen. Mgr.: J. Rooke.  
 Impact, see Topic.  
 Imperial, see K-tel.  
 Imperial House, see K-tel.  
 Impression, see Bradleys Tapemaster.  
 The Impulse Org., 71 High St. E., WallSEND, Northumberland NE28 7RJ. Tel: (0632) 624-999, 626-794. Dir.: David Wood.  
 Labels: (Owned) Wudwink; (represented) Beverley Arntsen.  
 Incus Recs./Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel: (01) 898-4095, 986-6904. Dir.: Derek Bailey, Sales Mgr.: Evan Parker.  
 Int'l reps.: Germany (F.M.P.) USA (Emanem).  
 Indigo Recs. Ltd., 74 Garside, Manchester M3 3EL. Tel: (061) 834-7001. Mng. Dir.: Dave Kent-Watson.  
 Labels: (Owned) Cameo Classics, Ice, Indigo.  
 Injun, see Spade.  
 Inline, see Line.  
 Inset, see Outlet.  
 International Artists, see Arrowtats.  
 International Music Consultants, 37 Harley House, Marylebone Rd., London NW1. Tel: (01) 486-6744. Telex: 28461. Mgr.: Peter Sibley. (Liaison Office of Polydor Int'l Hamburg).  
 Intune Prod'ns Ltd., see Bus Stop.  
 Invicta, see Sydney Thompson.  
 Invictus, see CBS.  
 Island Recs. Ltd (IFPI), 22 St. Peter's Square, London W6 9NW. Tel: (01) 741-1511. Cable: ACKEE Telex: 934541. Chm. David Betteridge; Mng. Dir.: Tim Clark; Financial Dirs.: Eric Edwards, John Lefty, Bus Affairs



**THE SONET GROUP  
 OF SCANDINAVIA**  
 Denmark:  
**SONET/DANSK GRAMMOFON**  
 Finland:  
**SCANDIA MUSIC LTD.**  
 Norway:  
**ARNE BENDIKSEN A/S**  
 Sweden:  
**SONET GRAMMOFON AB**

and in England:  
**SONET PRODUCTIONS LTD.**  
 121 Ledbury Road

Dir.: Tom Hayes; Gen. Mgr.: Fred Cantrell; Sales Mgr.: John Knowles; Island Artists Gen. Mgr.: Dave Domleo, Promo Mgr.: Clive Banks, Press Officer: Brian Blevins; Int'l Dir.: Paul Johnson. (Distributed by EMI)  
 Int'l branch: USA.  
 Labels: (Owned) Island; (licensed domestic) Stiff; (licensed foreign) Fania (USA), Pacific Arts (USA), Shelter (USA).  
 Int'l reps.: Australia (Festival), Austria (Ariola-Eurodisc), Belgium (Ariola-Eurodisc), Canada (Island/Quality), Denmark (Sonet) Finland (Scandia), France (Phonogram), Germany (Ariola-Eurodisc), Italy (Ricordi), Japan (Toshiba), Netherlands (Ariola-Eurodisc), Norway (Arne Bendiksen), Portugal (Phonogram), South Africa (Trutone), South America (Phonogram), Sweden (Sonet), Switzerland (Ariola-Eurodisc).  
 JVC (UK) Ltd., Eldonwall Trading Estate, Staples Corner, 6/8 Priestley Way, London NW2. Tel: (01) 450-2621 Telex 923320. Chm & Co-Mng. Dir.: K. Lowy.  
 Home office: Japan.  
 Jama Recs., 1 Brixton Station Rd., London SW9. Tel: (01) 737-3557 Mng. Dir.: Ewell Johnson; Dirs.: Pat Rhoden, Earl Martin, Sales Mgr.: L. Scarlett. (Distributed by Transatlantic)  
 Labels: (Owned) Eagle, Jama, Love, (distributed—not licensed) Nevil King.  
 Jay Boy, see President.  
 Jazz Imports, 152 Toms Ln., Kings Langley, Herts. WD4 8NZ. Tel: 64399. (Distributor).  
 Jazz Servs. Unlimited, 5 Kildare Rd., Swinton, Manchester, M27 3AB. Tel: (061) 794-3525. Mng. Dir.: John Pilgrim; Gen. Mgr.: Jutta Greaves, Sales Mgr.: Les Greaves; Export Mgr.: Ian Cosens (Distributor/Importer).  
 Labels: (Distributed) A. ABC, ADMW, AF (France), AK, Accor, Afribros, Aircheck (USA), Ajax (USA), Alamac & Jazz Kings (USA), BASF (France), Bag (France), Barron (USA), Bead, Beppo, Big Band Archives (USA), Black Saint (Italy), Blue Angel (USA), Blue Bag, Blue Parrot, CJM (Sweden), Cream, Cadillac, Camelia (USA), Cardin (France), Carrot, Cat (France), Center (USA), Centre/World (France), Chairman (USA), Cicala (Italy), Collectors Items, Crescent Jazz (USA), Dawn Club (Germany), Decibel, Delmark, Dixie, Dogwood (Canada), Dragon (Sweden), Emanem (USA), Esquire, Extreme Rarities (USA), Fairmont (USA), First Heard, Flyright, Folklore, Fountain, Free Reed, GHB, Golden Jazz (France), Golden Sunset (USA), Halcyon/LC, Happy Bird (Germany), Head, Hep, Heritage, Hi-Fly (Switzerland), Homespun (USA), Horo (Italy), IAJR (USA), Impact (France), Improvising Artists (USA), Impulse, Incus, Jazz Archives (USA), Jazz Guild (USA), Jazz Live (Italy), Jazzology (USA), Jazz Showcase (USA), Jazz Society (Sweden), Jeebel (USA), Joker (Italy), Lee Lambert, MJR (USA), ML 8, Magpie, Matchbox, Max (Sweden), Melodisc, Merrymakers (USA), Mosaic, Mother Earth, Move (France), Munch (Netherlands), Musica/Futura (France), Nola, NOR (USA), Ogun, Oldie Blues (Netherlands), Open (France), Openian, Origin (USA), Owl (France), PDU (Switzerland), Palm (France), Phoenix (USA), Phonojazz, Pragmaphone, Prince Buster, Queen Disc (Italy), Radio Archives (USA), Rarities (Sweden), Realty, Red Lightnin', Red Rag, Riverside, Roots, SRT, Sackville (Canada), Sasa, Saydisc, 77, Sentinel, Shoestring (USA), Southern Sound, Southland, Spital (USA), Spokane (USA), Spotlight, Starlite, Stash (USA), Steam, Steeplechase (Denmark), String, Sunbeam (USA), Sun (France), Sweet Folk All, Swift, Swing Treasury (USA), Syn. Chapter, Tangent, Tan Tango (Netherlands), Tax (Sweden), Timeless (Netherlands), Totem (USA), Topic, Traditional Sound, Les Treteaux, Trip (USA), Union Pacific, Universal, VJM/VLP, Vinyl, WAM (Germany), Wave, Whoopee, Sam Wooding (USA), World Jazz, Zim (USA).  
 Jazz Workshop, 117b Fulham Rd., London SW3. Tel: (01) 584-4533  
 Jem, 51/53 Islip St., Kentish Town, London NW5. Tel: (01) 267-2967.  
 Jet Recs. Ltd. (IFPI), 44 Parkside, Wimbledon, London SW19 5NB. Tel: (01) 947-5505 Chm & Mng. Dir.: Don Arden; Gen. Mgr.: Ronnie Fowler; Dir.: Sharon Arden. (Licensed to United Artists)  
 Int'l branch: USA.  
 Jingle Singles, see Cornish Legend.  
 Joy, see President.  
 Jumbo, see Music Radio Promos  
 K K Tapes, see Kiddy Kassettes.  
 K P M Music Ltd., 21 Denmark St., London WC2H 8NE. Tel: (01) 836-3856/5501.  
 K-tel Int'l (UK) Ltd., K-tel House, 620 Western Ave., London W3. Tel: (01) 992-8000. Cable: KAYTELE Telex 934195. Mng. Dir.: Tony Johnson; Sales Mgr.: Colin Ashby; Music Prod. Mktg.: John Chawner.  
 Home office: USA.  
 Labels: (Owned) Capri, Imperial, Imperial House, K-tel.  
 Keene, see Sea Cruise.  
 Keeta, see Sea Cruise.  
 Kelvin, see Music World.  
 Key, see Musical Gospel Outreach.  
 Keyhole, see Red Lightnin'.  
 Kicking Mule, see Sonet.  
 Kiddy Kassettes Ltd., Ashurst Lodge 14, Liverpool Gardens, Worthing, Sussex BN11 1BR. Tel: (0903) 205053. Mng. Dir.: John Dean; Sales Dir.: Anthony Card.  
 Labels: (Owned) KK Tapes, Kiddy Kassettes; (licensed) Kiwi (New Zealand), Reed Pacific (Australia).  
 Int'l reps.: Australia (Reed Pacific), New Zealand (Kiwi).  
 Kingdom Recs., Arlette House, 143 Wardour St., London W1V 3TB. Tel: (01) 930-1771. Mng. Dir.: Terry King.  
 Int'l reps.: Belgium (Vogue), France (Vogue), Netherlands (Dureco), Switzerland (Vogue).  
 Klik Recs. Ltd., 245 Portobello Rd., London W11. Tel: (01) 221-4943. Mng. Dir.: Joe Sinclair; Finance & Admin. Dir.: Pat Cooper. (Distributed by RCA)  
 Labels: (Owned) Caribbean, Klik.  
 Konkwest Ltd., B4/86 Tottenham Ln., Hornsey, London N8 7EE. Tel: (01) 340-7873/4757. Dirs.: Ray & Dave Davies.  
 Label: (Owned) Konk.

L E Recs., Nelson House, Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 56122. Telex: 62594. Mng. Dir.: W. Leyland, Gen. Mgr.: D. Larbey; Sales Mgr.: O. Hughes.  
 Labels: (Owned) Castle, LE, PH.  
 Laren for Music Ltd., 841 Harrow Rd., London NW10 5NH. Tel: (01) 969-5255 Telex 927813 Chm.: Raymond M. Laren; Mng. Dir.: Norman Mandell, Gen. Mgr.: Gordon Rozario; Sales Dir.: Keith Yershon. (Distributor—singles).  
 Derek Lawson Recs., 287 Kenton Ln., Harrow, Middx. HA3 8RR. Tel: (01) 907-8721. (0403) 752-373. Telex London 25122. Mng. Dir.: Derek Lawson. (Distributor/Exporter)  
 Labels: (Owned) Arc, Rush.  
 Leader Sound Ltd., 209 Rochdale Rd., Greetland, Halifax, West Yorks. HX4 8JE. Tel: (0422) 76161. Mng. Dir.: Bill Leader. (Licensed to Transatlantic).  
 Labels: (Owned) Leader, Trailer.  
 Legend, see Rediffusion.  
 Leisure Arts, 18 St. Anne's Crescent, London SW18 2LY. Tel: (01) 874-0441.  
 Liberty, see United Artists  
 Lifesong, see GTO.  
 Lightning Recs., 839 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-5255/7155. Telex: 927813 Mng. Dir.: Raymond M. Laren, Financial & Admin. Dir.: Norman Mandell; Gen. Mgr.: Martin Wickham; A&R & Sales Dir.: Alan Davison; Export & Mktg. Dir.: Keith Yershon. (Distributed by Lightning, Selecta, Trojan)  
 Labels: (Owned) Express, Golden Oldies, Lightning, Spear.  
 Int'l rep.: Netherlands (Disco-De-Mann). (SEE ADVERTISEMENT)  
 Line Recs. Ltd., 10/12 Yukon Rd., London SW12 9PU. Tel: (01) 673-8633 Mng. Dir.: J.H. Cretney; Gen. Mgr.: K. Jones, Admin. Dir.: R. Bayless; Sales Mgr.: P. Hewitt.  
 Labels: (Owned) Inline, Line.  
 LinguaPhone Institute Ltd., 207 Regents St., London W1R 8AU. Tel: (01) 734-1633 Telex: 266181.  
 Lismor Recs., 1078 Argyle St., Glasgow, Scotland G3 8LY. Tel: (041) 248-4624. Owner: Peter Hamilton; Gen. Mgr.: Robert Stewart; Sales Mgr.: N. Waddell; Accounts Supervisor: Ian McAuliffe.  
 Labels: (Owned) Lismor, Neptune  
 Int'l reps.: New Zealand (Viking Sevenses), USA (Fiesta).  
 Listen For Pleasure, see Music For Pleasure.  
 Little Pilgrim, see Pilgrim.  
 Live Wire Recs. Ltd., 29 Pinewood Park, New Haw, Weybridge, Surrey KT15 3BS. Tel: (09323) 44917. Mng. Dir.: Chris Denning; Sec'y: A.W. Denning.  
 Logo Recs., Thorn House, Upper St. Martins Ln., London WC2H 9ED. Telex: 23880. Mng. Dirs.: C. Hannington, O. Wyper.  
 London, see Decca.  
 Look Recs. Ltd., 209 Denby Dale Rd., Wakefield. Tel: 79589. Mng. Dir.: David Whiteley; Gen. Mgr.: Bob Whiteley.  
 Labels: (Owned) Look, September Sound.  
 Loudon, see Emblem.  
 Love, see Jama.  
 Lowbite, see B&C.  
 Lucky Recs., 3 Havenwood, Wembley, Middx. HA9 9AR. Tel: (01) 904-2556 Mng. Dir.: G.R. Brown; Dirs.: R. Luckhurst, R. West.  
 Lugton & Co. Ltd., PO Box 182, Cross Ln., Hornsey, London N8 7SB. Tel: (01) 348-9122 Mng. Dir.: Walter Ficker, Dir.: Walter Collins; Sales Mgr.: John Sully (Distributor/Exporter).  
 Labels: (Distributed) AJP, Abbey, Action Man (tape only), Ad-Rhythm, Alaska, Amberlee, Andys, Angen, Apollo, Aquarius, Archive of Folk, Archive of Piano, Atlas, Audio Impact, Avenue, BBC Publ'ns, Barclay, Blue Beat, Boxa, Bulldog, CMS, Caedmon, Caribou, Charly, Chiswick, Chrysalis (tape only), Collectors, Contour, Cosmopolitan, Crystal, Daily Express, Dart, Denmark, Denver, Desto, Dice, Discourses, Double Album, Double Gold, Double 12, Down Beat, Duke, Enterprise, Eurotone, Everest, Excelsius, Exploring the World of Music, Fab, Flightstream, Galaxy, Gemini, Gold Star, Grosvenor, Hallmark, Honey, Hope, In Line, Inset, Invicta, Island (tape only), Jackson, Jay Boy, Jewell, Joy, Julip, KC, Kalyppo, Kididcraft, Kiddy Kassettes, King, Kingdom, Limbo, Line, Lingaphone, Marble Arch, Melodisc, Mint, Mr., Pickwick, Mr. Shifter, Murray Hill, Mushroom, New World, Olympic, One Wary, Onyx, Outlet, Pantone, Peerless, Pickwick, Pilgrim, Prelude, President, Prince Buster, Proms, Quality, Quest, RCA Camden, RCA Sacred, RCA Victrola, Rainbow, Rediffusion, Request, Rhapsody, Riverdale, Romantic, SRT Prod'ns, Sacred, Second Tracks, Seville, Sharon, Sioux, Simcha, Sky, Sonodisc, Sonologue, Sound Stories, Spiral, Sportsdisc, Star, Stardust, Sunshine, Supraphon, Supreme, Sydney Thompson, Thames, Three Centuries of Music, Torpedo, Tradition, Treble C, Les Treteaux, Tropical, Visavox, Waif; (distributed—quadrasonic) Atlantic, DiscReet, Faraday, JVC, Manticore, Reprise, Warner Bros. (SEE ADVERTISEMENT)  
 Lyntone Rec's Ltd. (IFPI), 7 Wedmore St., Archway, London N19 4RU. Tel: (01) 263-1378. Mng. Dir.: Paul S. Lynton; Dir. & Gen. Mgr.: Lya Lynton; Sales Mgrs.: Irene Adams, Esther Deboucurie.  
 Labels: Lyntone, University  
 Lyrita Rec'd (IFPI), 99 Green Ln., Burnham, Slough SL1 8EG. Tel: (06286) 4208. Owner: A.R. Itter.  
 Label: (Owned) Lyrita.  
 Int'l reps.: Australia (World Rec Club), USA (HNH)  
 M A M Recs. Ltd., 24/25 New Bond St., London W1. Tel: (01) 629-9255. Cable: MAMARTISTE. Telex: 27867. Mng. Dir.: Geoffrey Everitt. (Licensed to EMI)  
 Int'l reps.: Worldwide (EMI) excluding Canada & USA (CBS).  
 M C A Recs. Inc., 1 Great Pultney St., London W1R 3FW. Tel: (01) 439-9951. Telex: 27782. Mng. Dir.: Roy Featherstone (Licensed to EMI).  
 M F P, see Music for Pleasure & EMI.  
 M G M, see Polydor.

# CAROLINE EXPORTS

## THE BEST OF BRITISH PRODUCT

Our direct service, whether by airfreight or by sea, excludes domestic middlemen and allows minimisation of cost to you, and therefore to your customer. You'll be on our "phone-out" system, kept regularly in touch with Caroline Headquarters, London.

All products related to the ever-expanding record industry are available from us - the company who see reaching for the moon as just the start.



**DIRECT FROM LONDON TO YOUR FRONT DOOR**

Dept. KZ, Caroline Exports, 52 Standard Road, London NW 10, England.

M G O, see Musical Gospel Outreach  
 M M, see Mayhew McCrimmon  
 M & M, see Emerald, Solomon & Peres, & Decca  
 M R P, see Music Radio Promo  
 M S E, see Music Sound Inc.  
 M W M, see Mawson Wareham & Transatlantic.  
 MacDonald & Evans, see Audio Impact.  
 MacDonald Educational Ltd., Holywell House, Worship St  
 London EC2A 2EN Tel (01) 247-5499 Telex  
 885233. Cable MACED (Language recs only)  
 Magcassettes—The Sounds of Magic, 77 Bolingbroke Rd,  
 London W14 OAA Tel (01) 602-2795. Mng Dir  
 Martin Brees.  
 Magnetgraph Rec. Co. Ltd., 8 Hanway St., London W1 PDL  
 Tel (01) 323-0880 Gen Mgr Victor L Leslie (Tape  
 only)  
 Magnet Recs Ltd (IFPI), Magnet House, 22 York St.,  
 London W1H 1FD Tel (01) 935-4049 Cable  
 MAGLONDON Telex 25537 Mng Dir Michael A  
 Levy, Gen Mgr Ian McNay A&R Dir Brian Riza.  
 Album Mgr David Thomas, Singles Mgr Graham  
 Mabbutt; Promo Mgr Barry Johnson (Distributed by  
 CBS).  
 Labels: (Owned) Magnet, (represented) Sonopresse  
 (France).  
 Int'l reps.: Worldwide (EMI) excluding Canada (United  
 Artists), South Africa (Gallo), USA (United Artists)  
 Magpie, see Flyright & Swift  
 Mainspring Recs., 62 Pont St. Mews, London SW1 Tel (01)  
 584-0654 Dirs Eric Woolfson, Bob Britton  
 Mike Mansfield Ents Ltd., Gatehouse, 4 Ellerton Rd.,  
 Wimbledon SW20 Tel (01) 437-5125/6613 Prod'r  
 & Dir Mike Mansfield (SEE ADVERTISEMENT)  
 Manicore, see WEA  
 Marble Arch, see Pye  
 March, see Rutland.  
 Marquee, see Plastic Fantastic.  
 Marshall, Morgan & Scott Publ's Ltd., see Pilgrim  
 Mascall Recs., see Sportsdisc  
 Matchbox, see Saydisc  
 Maudella Patterns Co. Ltd., Rec. Div., 39/41 Chapel St.,  
 Bradford, West Yorks BD1 5BZ. Tel (0274) 21-498  
 Mng. Dir E. G. Dunsford. (Distributor—Yorks.)  
 Labels: (Distributed) K-tel, Pickwick group, Ronco,  
 Warwick  
 Mawson Wareham (Music) Ltd., Heath House, 11 Blakett  
 St., Newcastle-upon-Tyne Tel (0632) 26461  
 (Distributed by Transatlantic)  
 Labels: (Owned) MWM, Rubber  
 Mayhew McCrimmon Ltd., 10/12 High St., Great  
 Wakening, Essex SS3 0EQ Tel Southend 218956.  
 Dir Joan McCrimmon, Sales Mgr. Tony Castle, Print  
 Dir. Peter Philpot. (Distributor).  
 Labels: (Owned) MM, Pax; (licensed foreign) Avant  
 Garde (USA)  
 Int'l rep.: Australia (Move)  
 Melodic Recs. Ltd., Avon Estate, Block 6, Avonmore Rd.,  
 London W14 Tel (01) 602-0182. Mng Dir Emile E  
 Shalit, Mgr. Peter Staig.

Mercury, see Phonogram  
 Merry Makers Rec. Prod'n Ltd., 44 Chasefield Rd., Tooting,  
 London SW17 Tel (01) 622-0714, 672-5436 Mng  
 Dir J Smyth, Dir M George  
 Metro, see Polydor  
 Metropolitan Communications Mgmt., 8a Froggnal Gardens,  
 Hampstead, London NW3. Tel (01) 435-8803 Mng  
 Dir Mark R F Hanau, Sales Mgr A. Carson  
 Labels: Bedtime, Candhaven, Erotic Sounds,  
 Metropolitan, SF Original, Talkie Tapes, Venus  
 Micron, see Vulcan  
 Midas, see Folk Heritage.  
 Midland Rec. Co. Ltd., Lincoln House, Main St., Shenstone  
 near Litchfield, Staffs WS14 ONF Telex 919-249  
 (Distributor—cutouts/Importer/Exporter)  
 Branch: London W3 8HQ, 115 Gunnersbury Ln Tel  
 (01) 993-2134  
 Midwood, see Soulville  
 Mike's Country Music Room, 18 Hilton Ave., Hilton,  
 Aberdeen, Scotland, Tel (0224) 44776 Chief Exec  
 Mike Craig, Gen Mgr Angela Craig (Distributor/  
 Importer)  
 Labels: (Imported) Atterram, CMH County, Davis  
 Unlimited, Flying Fish, Grassound, King Bluegrass, Old  
 Homestead, Pine Mountain, Pine Tree, Rebel, Revonah,  
 Rounder, Starday/King, Vetco, Wango (all USA), Folk  
 Variety (Germany); Towa (Japan)  
 Mint, see Solomon & Peres & Decca  
 Mr Pickwick, see Pickwick.  
 Mob-Deque, 14 The Village, Charlton SE7 8UG Tel (01)  
 856-4777 Dirs David Chapman, Denis Callnon  
 Home office: USA  
 Monument, see CBS.  
 Mooncrest, see B&C.  
 More Love, see Music Radio Promos  
 Morven, see Grampian  
 Mosaic, see Flyover.  
 Mother Earth, see Pan-Audio  
 Motown Recs. Ltd., 16 Curzon St., London W1 Tel. (01)  
 493-1603 VP Int'l Opns Ken East (Licensed to EMI).  
 Home office: USA.  
 Labels: (Owned) Motown, Mowest, Prodigal, Rare  
 Earth  
 Mountain Recs Ltd (IFPI), 49 Mount St., London W1Y 5RE  
 Tel (01) 491-2904 Telex 269398. Chm & Dir  
 Derek Nicol, Gen Mgr Rod Duncombe, Label Mgr  
 Gordon Simpson. (Distributed by Phonogram).  
 Int'l rep.: Worldwide excluding Canada & USA  
 (Phonogram)  
 Mowest, see Motown & EMI.  
 Multicord Recs., 52 Bnardeene Close, Sunderland, Durham  
 SR3 3RU. Tel (0783) 282-353 Mng Dir Ken  
 McKenzie.  
 Labels: (Owned) Multicord, Porage.  
 Multiple Sound Dists. Ltd., 120 King St., London W6 0QU.  
 Tel (01) 741-0381 Cable. MULTISOUND. Telex  
 934382 Chm & Mng Dir. Ian F Miles, Gen Mgr  
 Anne Miles; Sales Mgr John Perry  
 Labels: (Owned) Spire, Tempo, Warwick, Windmill.

Int'l reps.: Australia (Crest), Belgium (Dureco), Malta (A  
 D'Amato), Netherlands (Dureco), New Zealand (Music  
 World), USA (Michele Audio)  
 Mums, see CBS  
 Musical Gospel Outreach (MGO), 33 West Hill, Wandsworth,  
 London SW18 1RB Tel (01) 874-2252 Mng Dir  
 Geoff Shearn, Music Dir John Pantry, Sales Mgr.  
 Nigel Coltman.  
 Labels: (Owned) Dovetail, Genesis, Key; (licensed)  
 Maranatha (USA); (distributed) Cava, Shalom, Trust.  
 Int'l reps.: Australia (Spotlight), New Zealand  
 (Concorde), South Africa (Youth For Christ)  
 Music Discount Centre Ltd., 61/67 Park Rd., London NW1  
 6XQ  
 Label: (Represented) Discocorp (USA)  
 Music Farm Ltd., 72 Newman St., London W1 Tel (01)  
 636-9251 Dirs. Craig Baguley, Dave McAleer  
 Music for Pleasure Ltd., 80 Blyth Rd., Hayes, Middx Tel  
 (01) 561-3125 Telex 22417 Mng Dir R.N.  
 Baldwin, Financial & Int'l Mktg Dir S.H Akhtar Sales  
 & Mktg Dir. E. J. Harris (Distributed by EMI)  
 Labels: (Owned) Classics for Pleasure, Listen For  
 Pleasure, Music for Pleasure, Musicway Cassettes  
 Music Merchants, 63 Bath Rd., Worcs Tel (0905) 820-  
 137, 352-131. (Tape Importer/Exporter)  
 Music Radio Promos Ltd., PO Box 400, Kings Langley,  
 Herts Tel (09277) 67660 Mng Dir & Gen Mgr.  
 Mike Baron Sales Mgr Peter Duncan Publ'g Dir Nik  
 Oakley  
 Labels: (Owned) MRP, Offshore Radio Files, Radio  
 Caroline, (licensed) Ernkiskustanus (Finland), East  
 Anglian Prod'ns, Jumbo, More Love; (distributed—not  
 licensed) Impulse, Veronica  
 Int'l reps.: Belgium, Finland, France, Germany,  
 Switzerland (all Music Radio Promos.)  
 Music Sound Ents., The Studio, 30 Mars worth Ave., Hatch-  
 End, Middx HA5 4UB Tel (01) 428-1341 Gen. Mgr.  
 R F Myers, Bus & Financial Mgr D. Savage, Sales &  
 Promo Mgr N H Wiltshier; Adv & Publ'g Mgr. C G  
 Hejny, Tech Mgr M J Valiant  
 Label: (Owned) MSE  
 Musicway Cassettes, see Music for Pleasure  
 Music World Scotland, 180 Hope St., Glasgow G2 2UE,  
 Scotland Tel. (041) 332-1162/1288 Mng. Dir S M  
 Newton  
 Labels: (Owned) Kelvin; (licensed) Badger, Royalty  
 (Canada)  
 Int'l rep.: Canada (Badger, Phonodisc).  
 Musonic Ltd., 34/38 Verulam Rd, St Albans, Herts Tel  
 St Albans 50611. Telex 28675. Export Dir Brian  
 Blank  
 Myrrh, see Word  
 Mystic Bird, see Simurg  
 N D S, see Astron  
 Nashville Int'l, see Carnaby  
 Nems Recs. Ltd., Nempor House, 3 Hill St., London W1X  
 8AJ Tel (01) 629-6341, Telex 21716 Chm Patrick  
 Meehan, Mng. Dir. Peter Knight Jr. Dirs. John Sherry,  
 Vic Lewis, Promo Dir Freddie Ryder, Mktg Ian  
 Atkins, Int'l Co-ord Pamela Ware (Distributed by  
 RCA).  
 Labels: (Owned) Immediate, Nems, Opal  
 Neptune, see Lismor  
 Nevil King, see Jama  
 Nevis Recs. Ltd., 8 Onslow Gardens, London N10 3JU Tel  
 (01) 883-7656 Mng Dir Jim McLean  
 Int'l rep.: New Zealand (Viking)  
 New Beat, see Pama  
 Newhall Rec'gs Ltd., 36 Regent Pl., Birmingham B1 3NJ  
 Dir R.W Brotherton  
 New World, see Enterprise.  
 Nimbus Recs., Wyastone Leys, Monmouth NP5 3SR. Tel  
 (060081) 682. Dirs. N. Lbin, M & G. Reynolds.  
 Label: (Distributed) Amber.  
 NoLa Recs., 16 Clement Close, Purley, Surrey CR2 4BY Tel  
 (01) 668-6772. Chief Exec. Thomas N. Stagg  
 (Distributed by Jazz Servs. Unlimited, VJM)  
 Labels: (Owned) Carrot, NoLa.  
 Non Stop Recs. Ltd., 120/122 Marylebone Ln., London  
 W1M 5FZ Tel (01) 486-5741. Telex 23731  
 (Exporter). (SEE ADVERTISEMENT)  
 Norton York Music, 86 Turnham Green Terr., London W4  
 Tel (01) 994-4895  
 Label: (Owned) Whiterose  
 Note, see EMI  
 Nut, see EMI.  
 O K, see Trafalgar.  
 Ocean, see Carnaby & Pama  
 Offshore Radio Files, see Music Radio Promos.  
 L Oiseau Lyre, see Decca.  
 Oldies Unlimited, 6/12 Stafford St., St. Georges, Telford,  
 Shropshire TF2 9JQ Tel (0952) 612244, 617625  
 Partners A.J., & H.M. Lewis. (Distributor excess stock,  
 cutouts—ingles) (SEE ADVERTISEMENT)  
 Olga Recs., 30 George St., London W1 Tel (01) 499-5561  
 One Up, see EMI  
 Onslow Recs., 61 Kingswood Rd., London SW2 4JN Tel (01)  
 674-0705, Hoddesdon 62528 Gen Mgr. E Onslow  
 Opal, see Nems.  
 Opus, see Saga  
 Orange Recs. 3/4 New Compton St., London WC2. Tel  
 (01) 836-7811. Pres. Ken Cooper; Mng. Dir Cliff  
 Cooper, Mktg Mgr R Waters, A&R Brian Hat.  
 Oryx Rec'gs Ltd., 167 Burwood Rd., Walton-on-Thames,  
 Surrey Tel Walton 28473 (Licensed to Peerless)  
 Labels: Bach Collectors, Cosmopolitan, Excelsius,  
 Exploring the World of Music, Oryx, 3 Centuries of  
 Music.  
 Outlet Rec'g Co. Ltd., Outlet House, 48 Smithfield Square  
 W., Belfast, Northern Ireland BT1 1JD Tel (0232)  
 22826. Mng Dir. William M.A. McBurney, Sales  
 Mgr. James Gough; Accounts Dir. Ann Collin  
 Labels: (Owned) CRC, Derry, Folk, Foyle, Homespun,  
 Inset, Outlet, Praise, R&O, Soccer, Ulster, Zip,  
 (distributed—not licensed) ARCA, Aisling, Bar,  
 Blackbird, Bonus, Claddagh, Denver, Dolphin, EMI,  
 Free Reed, Gael Linn, Glenside, Harp, Hawk, Horslip,  
 Isle, ID, Leaf, Lismor, Misty, Mulligan, Oats, Olympic,  
 Play, Poor Genius, RMI, Release, Resistance, Ruby,



**WORLDWIDE DISTRIBUTION**  
**LOWEST PRICES · FASTEST SERVICE**  
**BRITISH & EUROPEAN LABELS DISTRIBUTED**  
 CONTACT OUR INTERNATIONAL SALES DEPT FOR FULL DETAILS  
**HEATHROW RECORD EXPORTS 3 SANDRINGHAM MEWS, EALING, W.5**  
**LONDON, ENGLAND. TELEPHONE: 01 579 9331(8 LINES) TELEX— 931945 - -**

**YES, YOU CAN ORDER  
EXTRA COPIES  
OF THIS EDITION  
OF BUYER'S GUIDE . . .**

As long as the supply lasts—at \$25.00 plus postage per copy. Send check or money order (no C.O.D.'s) to Billboard Int'l Buyer's Guide, 2160 Patterson Street, Cincinnati, Ohio 45214. POSTAGE RATES: U.S. & Canada, add \$2.50; Europe & South America, add \$5.00 for postage; Central America & Caribbean, add \$3.00 and Africa, Asia, U.S.S.R., add \$7.00 for postage. It pays to have your own copy.

**YOUR ADVERTISING MESSAGE HERE  
WOULD HAVE MEANT ADDITIONAL BUSINESS  
FOR YOUR FIRM THIS YEAR . . .**

An ad in Buyer's Guide is unquestionably the best buy of the year—and we don't even charge any more for it.

If you missed out in this edition, remember the advertising deadline for next year is August 1978 . . . and it's not too soon to reserve space now (you can even send in your ad now, you will not be billed until after publication date).

Check your closest Billboard Advertising Representative about other "best buy" opportunities in Billboard directories, special emphasis issues or in the weekly issues throughout the year. It'll mean ADDITIONAL business.

Shamrock, Sharp, Silver Hill, Solo, Star, Tap, Tara, Topic, Top Spin, Tralee, Tribune, Triskel, Velvet  
 Oval Recs Ltd., 156 Kennington Park Rd., London SE11 4DJ. Tel: (01) 622-3958. Cable: OVALDISCS. Dirs: Charles Gillett, Gordon Nelki. (Distributed by CBS & Virgin)  
 Oyster Recs Ltd., 25 Newman St., London W1P 3HA. Tel: (01) 637-2586. Telex: 28288. (Licensed to Polydor)  
 P.H., see LE  
 P.V.K., see President  
 Pacific Art, 5 Doricote Rd., London SW18. Tel: (01) 870-1683. Chief Exec: Riley James  
 Pacific Recs Ltd., 51 Islip St., Kentish Town, London NW5. Tel: (01) 267-2917. Telex: 261478. Mng. Dir.: John Camp, Gen. Mgr.: Jayne Richards, Sales Dir.: Simon Goodman, Prom. I. Mgr.: Peter Macklin. (Distributor/Exporter)  
 Paladin Recs (Worldwide Communications Ltd.), Pavilion House, 6 Sherlock Mews, London W1M 3RH. Tel: (01) 486-3883. Telex: 21626. Mng. Dir.: Michael Weston, Gen. Mgr.: Norma King, Artist Relations: Mervyn O'Horan. (Distributed by Pye)  
 Labels: (Owned) Artsworld, Birdsnet, Paladin. Int'l reps.: Austria, Germany, Switzerland (Paladin—Hansa, Birdsnet—RCA)  
 Pama Recs Ltd., 78 Craven Park Rd., London NW10 4AE. Tel: (01) 965-2267  
 Labels: (Owned) Bullet, Crab, Economy, Escort, Gas, New Beat, Ocean, Pama, Pama/Supreme, Punch, Supreme, Unity  
 Pama/Supreme, see Pama  
 Pan-Audio Ltd. (IFPI), 4 Forth St., Edinburgh, Scotland EH1 3LD. Tel: (031) 557-0181. Telex: 72465. Chm. & Mng. Dir.: John Mackinnon, Gen. Mgr.: Alan Spence, Sales Mgr.: Forbes Fordyce, Studio Mgr.: Colin Nicolson. (Distributed by Pan-Audio, CML, Shannon)  
 Labels: (Owned) Dara, Pan-Audio, (licensed foreign) Music World (New Zealand); (distributed—not licensed) Bonspeil, Mother Earth, Munich (Netherlands), Nethersow, RF, Springthyme, Stof (Netherlands)  
 Int'l reps.: Australia (Image), Canada (Phonodisc), Ireland (Release), Netherlands (Munich), New Zealand (Music World)  
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland. Tel: (0232) 28214. Dir.: John O.P. McCourt, Gen. Mgr.: Anne Heaps, Sales Mgr.: Edwina Heaps  
 Labels: (Owned) Paragon; (represented) American Heritage, Ateram, County, Crown, Custom, Davis Unlimited, Dominion, Down Home, Dyer-Bennett, Flying Fish, Folk Legacy, Folkways, Green Mountain, Kanawha, King Bluegrass, Lark, Lemco, Magnetron, Melody, Michigan Bluegrass, Minstrel Music, Minus One, Old Dominion, Old Homestead, Palomino, Philo, Pine Mountain, Pine Tree, Rebel, Rem, Revonah, Ridge Runner, Rome, Rounder, Rural Rhythms, Stoneway, Traditional, Vetco, Wheeling (all USA), CMH (Germany), Dominion (Canada), Folk Variety (Germany), Red Clay (Japan)  
 Parlophone, see EMI  
 Passport Recs., 51/53 Islip St., Kentish Town, London NW5. Tel: (01) 257-2967  
 Pavilion Recs Ltd., 48 High St., Pembury, Tunbridge Wells, Kent. Tel: 2042. Pres., Gen. & Sales Mgr.: Gregory Wyatt  
 Labels: (Owned) Pavilion, Pearl  
 Pax, see Mayhew McCrimmon  
 W. Paxton, 21 Earl St., London EC2. Tel: (01) 247-3796. Pearl, see Pavilion & Audio Impact  
 Pebble Recs Ltd., 46 Maddox St., London W1. Tel: (01) 629-3266. Telex: 25247. Mng. Dir.: James Pollard, Gen. & Sales Mgr.: Julia Slocombe  
 Labels: (Owned) Pebble; (licensed foreign) Sound & Picture (Kuwait)  
 Peerless Rec Co Ltd., Bercourt House, 51 York Rd., Brentford, Middx. TW8 0QP. Tel: (01) 560-2268. Telex: 936183. Mng. Dir.: Ron Smith; Gen. Mgr.: Mike Weston; Sales Mgr.: Ray Walton  
 Labels: (Owned) Double 12, Oxyx, Peerless, Proms, Velvet; (licensed foreign) CMS, Desto, Everest, Muse (all USA); (distributed—not licensed) Barclay (France), Cetra (Italy)  
 Pendulum Music Ltd., 9 Upper Grosvenor St., London W1. Tel: (01) 499-4851. Mng. Dir.: John Stirling; Prod'r: Geoffrey Haslam, Sandy Davis, Peter Barnfather, Meyer Shagaloff  
 Penny Farthing Recs Ltd., 4 Tilney St., Park Ln., Mayfair, London W1Y 5LE. Tel: (01) 493-8873. Cable

PENSONG. Telex: 25238. Mng. Dir.: Larry Page, Dir.: Terry Fenn. (Distributed by RCA)  
 Phase 4, see Decca  
 Philadelphia Disco, see Soulville  
 Philadelphia Int'l, see CBS  
 Philips, see Phonogram  
 Phil Spector Int'l, 17-19 Stratford Pl., London W1. Contact: Tony Bramwell  
 Phonogram Ltd. (IFPI), 129 Park St., London W1Y 3FA. Tel: (01) 491-4600. Telex: (851) 261583. Mng. Dir.: A. J. Morris; A&R & Mktg. Dir.: K.N. Maliphant; Comm'l Dir.: W.G. Williams; Sales Mgr.: F.R. Towlers; Bus. Affairs Mgr.: D.M. Baker  
 Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (licensed) All Platinum, Bang, Chess, H&L, Shire (all USA); (distributed—not licensed) Charisma, Mountain  
 Int'l rep.: Worldwide (Phonogram)  
 Pick of the Pops Ltd., 1 Paper Bldgs., Temple, London EC4 7ER. Tel: (01) 979-4189. Dirs.: Alan Freeman, John Stanley  
 Pickwick Int'l Inc. (GB) Ltd. (IFPI), The Hyde Ind'l Estate, The Hyde, London NW9 6JU. Tel: (01) 205-5456. Cable: PICKREC. Telex: 922170. Mng. Dir.: Montague Lewis; Gen. Mgr.: A.W. Freedman; Sales Mgr.: Alan Friedlander; Export Mgr.: Fred Jackson  
 Labels: (Owned) Hallmark, Mr. Pickwick, Pickwick; (licensed) Contour, Hallmark/Marble Arch, RCA Camden  
 Int'l reps.: Argentina (EMI), Brazil (RCA), Chile (Banglad), Mexico (Gamma), Spain (Belter)  
 Pilgrim Recs./Marshall Morgan & Scott Publ's Ltd., 1 Bath St., London EC1V 9LB. Tel: (01) 251-2925. Cable: GRAPHO. Telex: 262364. Chief Exec.: David Payne, Mng. Dir.: Peter Lardi; Sales Dir.: S.W. Grant, Sales Mgr.: Noel Halsey  
 Branch: Belfast, Northern Ireland BT1 6FD, 48 Upper Queen St. Tel: (0232) 21576. Gen. Mgr.: Dennis Milligan  
 Labels: (Owned) Grapevine, Little Pilgrim, Pilgrim, Pilgrim Praise, Sharon; (licensed foreign) Camden Hallmark (USA), RCA—Sacred Series (USA)  
 Pilgrimage, see Transatlantic  
 Pilgrim Praise, see Pilgrim  
 Pilot Music Prod'n, 135 Longland Dr., Tottoridge N20. Tel: (01) 445-4469. Prod'r: Mike Dallon  
 Pinnacle Recs. (div. of Pinnacle Electronics Ltd.), Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: (66) 27099. Cable: HALLECTRIC. Telex: 896141. Chm. & Mng. Dir.: Terry Scully, Gen. Mgr.: Simon Renouf; Sales Mgr.: Ray Phillips; A&R Laurie MacGregor  
 Labels: (Owned) Black Music, Pinnacle  
 Int'l reps.: Australasia (EMI), Benelux (Ariola-Eurodisc), Germany (Ariola-Eurodisc), Japan (Victor), Scandinavia (Phonogram)  
 Plastic Fantastic Recs., 10 Richmond Mews, Dean St., London W1V 5AG. Tel: (01) 437-6601. Cable: MUSICOMP. Mng. Dirs.: John Rush, Paul Rodriguez; Ultra Gen. Mgr.: Tyrone Patterson; Admn. Mgr.: Arabella Bedini; Promo. Dir.: Allan Heather. (Distributed by Pye)  
 Labels: (Owned) Plastic Fantastic, Ultra; (distributed—not licensed) Blue Bag, Marquee  
 Playground, see Transatlantic  
 Plod, see Soulville  
 Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Telex: (851) 27133. Mng. Dir.: F. C. Haeyen; Deputy Mng. Dir.: Tom Parkinson; A&R Dir.: Jim Cook; Financial Dir.: John Crane; Sales Mgr.: John Howes; Pop Mktg. Mgr.: Gareth Harris; Promo. Mgr.: Roger Holt; Press & PR: David Hughes  
 Labels: (Owned) Archiv, Deutsche Grammophon, Heliodor, MGM, Metro, Oyster, Privilege, RSO, Verve, (licensed domestic) Barn, Polydor; (licensed foreign) CTI, Capricorn, Kudu, Pablo, Phil Spector Int'l, Spring (all USA), (distributed—not licensed) GTO, Power Exchange  
 Polygram, 15 St. George St., London W1A 2BR. Tel: (01) 499-3751. Cable: SYMPHONY. Chm.: S.L.G. Gottlieb; Legal D.: Gideon Thomson, Finance: W. Poldervaart; Mkt. Research: H.W. Price  
 Poor Genius, see Thrust  
 Porage, see Multicord  
 Portrait, see CBS  
 Power Exchange Recs. & Tapes, 16 St. George St., London W1. Tel: (01) 629-7158. Telex: 916226. Cable: TOLBERG. Chm.: P. Robinson; Mng. Dir.: P. Gohil. (Distributed by Polydor)

Praise, see Outlet  
 Precision Tapes Ltd., 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502/8050. Cable: PYREC. Telex: 28259. Mng. Dir.: Walter S. Woodya; Tape Div. Gen. Mgr.: Garry Mann; Sales Mgr.: Terry Stanley  
 President Recs. Ltd.: Kassner House, 1 Westbourne Gardens, London W2 5NR. Tel: (01) 229-3411. Cable: KASSMUSIC. Telex: 24158. Mng. Dir.: Edward Kassner; Gen. Mgr.: David Kassner; Sales Mgr.: Cliff Fraser  
 Labels: (Owned) Avenue, Cassner, Dart, Denmark, Enterprise, Gemini, Jay Boy, Joy, President, Rhapsody, Seville, Sky, Spiral, Thunderbird, Torpedo, (licensed domestic) Bulldog, (licensed foreign) Adelia (USA), Aquarius (France), Cotton (USA), Creative Funk (USA); (distributed—not licensed) Alaska, Alpine, Boxa, Chswick, Galaxy, Line, Mint, PVK, Prism, Request (USA), Riverdale, Second Tracs (Jamaica), Sound Tracs (Jamaica), Strawberry, Survival, Thames, Treble C (Jamaica), Tropical (Jamaica), Vogue Choice  
 Int'l reps.: Australia (Spiral—M7), Belgium (Fonior), Brazil (RGE/Fermata), France (Ariola-Eurodisc), Germany (President—Ariola-Eurodisc, Spiral—Teldec), Italy (Fonit-Cetra), Japan (Victor), Netherlands (Spiral—EMI Boverma), USA (Audiofidelity), worldwide exports (EMI)  
 Private Stock Recs., 32 Old Burlington St., London W1X 1LB. Tel: (01) 439-7011. Telex: 261396. Cable: PRIVATESTOX. Gen. Mgr.: Mike Beaton; Ass't Gen. Mgr.: Janice Perry; Int'l Mgr.: Paul Corduweren. (Distributed by EMI)  
 Home office: USA  
 Labels: (Owned) Private Stock; (represented) Quality (Canada)  
 Int'l reps.: Europe (EMI)  
 Privilege, see Polydor  
 Prodigal, see Motown & EMI  
 Proms, see Peerless  
 Promus Int'l Recs., c/o Production Music, 127 High St., East Finchley, London N2. Tel: (01) 883-9484. Mng. Dir.: Len Carrington  
 Punch, see Pama  
 Pure Cream Music Ltd., 43 Welbeck St., London W1. Tel: (01) 486-6363. Telex: 27689. Chief Exec.: Neville Shulman  
 Labels: (Owned) Pure Cream, Silver Cream  
 Purple, see EMI  
 Pye Recs Ltd. (IFPI), ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Cable: PYREC. Telex: 28259. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woodya; Deputy Mng. Dir.: Derek Henry; Pye Recs. Sales Gen. Mgr.: Robin Taylor; Creative Dir.: Peter Prince  
 Int'l branches: Netherlands, VIP; USA, ATV  
 Labels: (Owned) Dawn, Golden Guinea, Golden Hour, Marble Arch, Pye Charbusters, Pye Collector, Pye Disco Demand, Pye 4D, Pye Int'l, Pye Nixa, Pye Popular, Pye Special, Pye Top Brass, Pye Virtuoso; (licensed domestic) Walt Disney, Ember; (licensed foreign) Ampro Prod'n (USA), Artie Wayne (USA), Attarack-Heller (USA), Audio Fidelity (USA), Buddha (USA), Chelsea (USA), GNP Crescendo (USA), Granite (USA), Kama Sutra (USA), Pull (Italy), Pyramid (USA), Roulette (USA), Scepter (USA) Stax (USA), 20th Century (USA), Vanguard (USA), Vogue (France), Wand (USA), (distributed—not licensed) Alamo, GBC, Baal, Bradley's, Charly, Contempo, Feelgood, Full, Kicking Mule, Paladin, Plastic Fantastic, Response, Satrii, Sol-Doon, Solid Gold, Sonet, Spark, Specialty  
 Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (Ariola), Belgium (Vogue), Brazil (Gravocox Electricas), Canada (Phonodisc), Denmark (Sonet), El Salvador (Discos Centroamericanos), Finland (Scandia), France (Vogue), Germany (Ariola), Greece (Music Box), Hong Kong (Polydor), India (Gramophone Co.), Ireland (Polydor), Israel (Hatakit), Italy (Ricordi), Japan (Teichiku), Kenya (Phonogram), Lebanon (Melody), New Zealand (Phonogram), Nigeria (Phonogram), Norway (Arne Bendiksen), Philippines (Dyna), Portugal (Imovox), Singapore (Phonogram), South Africa (Sattel), Spain (Belter), Sweden (Sonet), Switzerland (Vogue), Uruguay (Clave), West Indies (WIRL), Zambia (Disque Centre)  
 Qualiton (Wales), see Decca  
 Quality Rec's Ltd., 43 Victoria Ave., Romford, Essex RM1 2DD. Tel: Romford 28413. Mng. Dir.: D.J. Davies; Dir.: Ms. I. Davies. (Distributed by Lugton & Co.)  
 R A K Recs. Ltd., 2 Charles St., Mayfair, London W1X 7HA. Tel: (01) 492-0654. Mng. Dir.: Mickie Most; Gen. Mgr.: R. Madison; Sales Mgr.: D. Crowe. (Licensed to EMI)  
 Int'l reps.: Worldwide except Canada & USA (EMI)  
 R C A Camden, see Pickwick  
 R C A Ltd., Rec. Div., 50 Curzon St., London W1Y 8EU. Tel: (01) 499-4100. Telex: 266579. Mng. Dir.: Ken Glancy; Sales Mgr.: Brian Hall; A&R Dir.: Lee Gopthal  
 Labels: (Owned) Gold Seal, Red Seal, Starcall, Victor, Victrola; (licensed domestic) BTM, Good Earth, Klik, Nems, Penny Farthing; (licensed foreign) Barclay (France), Erato (France), Grunt (USA), Playboy (USA), Prestige (USA), Salsoul (USA), Windsong (USA)  
 R E L, see Radio Edinburgh  
 R F, see Pan-Audio  
 R M, see Record Mart  
 R & O, see Outlet  
 R S O, see The Robert Stigwood Org. & Polydor  
 Rabid Recs., Manchester. Tel: (061) 445-2661  
 Radio Caroline, see Music Radio Promos  
 Radio Edinburgh Ltd., 11 Atholl Pl., Edinburgh, Scotland EH3 8HP. Tel: (031) 229-9651. Mng. Dir.: Neil Ross; Financial Dir.: Edward Clark; Sales Mgr.: Martin Cairns. (Distributed by Clyde Factors & Scotia)  
 Labels: (Owned) REL  
 Rainbow, see Satrii  
 Rare Earth, see Motown & EMI  
 Rare Opera Society, see Rare Rec'd Eds  
 Rare Rec'd Eds., 54 Lymington Rd., London NW6. Tel: (01) 435-1476. Chief Exec.: Michael G. Thomas. (Distributed by Audio Impact; exported by Non-Stop Recs.)  
 Labels: (Owned) Rare Opera Society, Rare Rec'd Eds.

# SOUND MAIL EXPORTS

Contact Derek Lawson at  
 287 Kenton Lane, Harrow,  
 Middx. HA3 8RR, England.  
 Telex: 8951688 Tel: 01-907 8721  
 Cables: Delrecoq, London.

LOWEST EVER PRICES, ALL UK PRODUCT—FAST



# ...by any definition...

World-wide exporters  
of Records and Tapes



**NonStop**  
RECORDS LIMITED

120 Marylebone Lane, London W1M 5FZ, England  
Tel: 01-486 5741/4 Cables: NONSTOP London W1 Telex: 23731  
Registered in England No. 941174 Registered Offices: 124 Finchley Road, London, NW3 5HT

(represented) BJR, Club 99, ERR, OASI, Unique Opera, Bruno Walter Society (all USA).

Rare Recs. Ltd., 36 John Dalton St., Manchester M2 6LE. Tel (061) 832-7344. Mng. Dir.: Irving Wilson; Gen. Mgr.: Lesley Thompson; Sales Mgr. E.S. Scrivings. (Distributor/Importer)

Reader's Digest Ass'n Ltd., 25 Berkeley Square, London W1X 6AB Tel (01) 629-8144. Cable READIGEST. Rec., Tape & Equip. Mgr. David Britten, Dept. Mgr.: Ian Wright.

Home office: USA.

Real, see Westwood.

Realty, see Great Jazz.

Realm, see CBS.

Rebel Recs. Ltd., 244A Whaley Rd., Potters Bar, Herts EN6 2RA. Tel. Potters Bar 43514. Dirs. Gavin Dare, David Howman; Int'l Dir.: Enzo Hamilton.

Record Ents Ltd., 244A Bath St., Glasgow, Scotland G2. Tel (041) 332-0628. Dir.: A.J. Berman; Sec'y: Patricia J. Berman (Distributor)

Labels: (Distributed—not licensed) Denver, Emblem, Emerald, Free Reed, Gramplan, Grosvenor, Lismor, Nevis, Outlet, Release (Ireland), Scotia, Scots Disc, Supraphon (Czechoslovakia), Thistle, Topic, Warwick.

Record Mart, 16 London Hill, Rayleigh, Essex SS6 7HP. Tel (0268) 776-555. Dir. Frank K. Bailey; Gen. Mgr. D.R. Glenister.

Labels: (Owned) RM; (licensed foreign) Olympic (USA), Ruby (USA), (distributed—not licensed) Erwin, Fortune, Glenn, Goldband, Hi-Q, Mar-Vel, Money, Ponce, Specialty, Strate 8, Tab, Yucca (all USA).

Record Mdsrs. Ltd., Crown Works, Clayton Rd., Hayes, Middx. Tel: (01) 848-7511. Telex: 934027. Mng. Dir.: James Arnold-Baker; Deputy Mng. Dir. Frank A. Pearce; Div. Dir. T.A. MacDonnell; Sales Mgr.: M.L. Mansfield. (Record & Tape Rack Jobber).

Record Supervision Ltd., 2 Lansdowne House, Lansdowne Rd., London W11. Tel (01) 727-0041. Cable. SUPERECORD Chief Exec. Denis Preston.

Red Bus Recs. (Int'l), 113/117 Wardour St., London W1A 4PW. Tel: (01) 734-9466 Dirs Eliot M. Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo.

Int'l reps.: Australia (EMI), Austria (EMI Electrola), Belgium (EMI), Canada (Distribution de Musique Tempo), France (Pathe Marconi), Germany (EMI Electrola), Italy (EMI), Mexico (EMI), Middle East (EMI), Netherlands (Negram), Portugal (Valentim de Carvalho), Scandinavia (EMI), South Africa (EMI), South America (EMI), Spain (Odeon), Switzerland (EMI Electrola).

Rediffusion Recs., 19 Ramillies Pl., London W1V 1DG. Tel (01) 734-1483 Telex. 27950 Mono Ref. 1006. Mgr. Harold S. Moores, Prod'n & Dist'n Mgr. Norman F. Austin.

Labels: (Owned) Aurora, Gold Star, Heritage Collection, Legend, Royale, Seasharp; (represented) CRI (USA), Desmar (USA), Entr'acte (USA), Finnlevy (Finland), Opus (Czechoslovakia), Panton (Czechoslovakia), Phonogram (Norway), Polydor (Norway), Prelude (UK).

Supraphon (Czechoslovakia), Swedish Society (Sweden).

Int'l reps.: Australia (Peter Mann), Belgium (Baltic), Czechoslovakia (Artia), Denmark (Moerks), Netherlands (Basart).

Red Lightnin' Recs., 517 Eastern Ave., Ilford, Essex IG2 6LT Tel: (01) 590-0391, 554-5957. Dir.: Peter Shertser; Sales Mgr. Bruce Simmons.

Labels: Bea & Baby, Cadillac, Daddy Kool, Keyhole, Red Lightnin'.

Red Rag Rec'gs, 268 Kingston Rd., Teddington, Middx. Tel. (01) 943-0261, Chief Execs. Alan Robinson, Stan Arnold.

Redwood Recs., 11 Ludgate Hill, London EC4. Tel (01) 236-6781.

Home office: Canada.

Red Seal, see RCA.

The Les Reed Org., 35 Soho Square, London W1. Tel (01) 439-1755.

Label: (Owned) Chapter One.

Reflection Recs., 26 Eastbourne Ave., Acton, London W3 Tel (01) 992-2189. Gen. Mgr. Michael E. Lehr, Sales Mgr.: Derek J. Smith, Mktg. Mgr. Dr. John Lockley. (Distributed by Marshall Morgan & Scott).

Labels: (Owned) Reflection, Reflection Workshop

Int'l reps.: Australia (Move), USA (Morehouse-Barlow)

Reflection Workshop, see Reflection.

Regal Zonophone, see EMI.

Reggamite, see Soulvie.

Regis Recs., 56 Old Bedford Rd., Luton, Beds. Tel: (0582) 25906, 39009. Mng. Dir.: R.E. Harris.

Relay Recs. Ltd., Ethorne House, 9 Cherington Rd., London W7. Tel (01) 579-6125/4249. Mng. Dir. Tony Hamlin; Gen. Mgr.: Len Shilling; Sales & Mktg. Dir. John Winnert; Sales Mgr.: Ken Hillier (Distributor/Importer).

Labels: (Distributed—not licensed) Arcade, Charmdale (Europe), K-Tel Int'l, Ronco, Simons (USA), Warwick.

Reprise, see WEA.

Response, see Pye.

Retreat, see EMI.

Retrieval Recs., 48 Eversley Ave., Barnehurst, Kent. Tel. Enth 33875. Dirs. Norman Stevens, Ron Jewson, John Davies.

Labels: (Owned) Fountain, Retrieval.

Revival Recs. Ltd., 61 Grafton Rd., London NW5 3EN. Tel. (01) 485-7161/5544. Cable: REVREC

Labels: (Owned) Blue Acre, Revival, Splendid

Revolution Recs. (div. of Dave Hadfield Prod'ns Ltd.), 488/490 Old Kent Rd., London SE1 Tel: (01) 237-1738.

Rev, see Decca.

Rhapsody, see President.

Right On! Recs. Ltd., c/o Westholme, Church Ln., Lincoln LN2 1QJ. Tel: (0522) 29160. Chief Exec.: Dave Godin; Gen. Mgr. Alf Billingham.

Labels: Deep Soul, Right On!, Soul City.

Riva Recs. (IFPI), 2 New Kings Rd., London SW6 4SA. Tel: (01) 731-4131. Telex. 28781. Chm.: William Gaff,

Mng. Dir. Mike Gill, Gen. Mgr.: Bill Stonebridge. (Distributed by WEA)

Riverdale Recs., 54 Queensway, London W2 3RY Tel (01) 229-4376/6186. Telex: 262894. Mng. Dir.: Barry A. Class; Promos, Sylvia Class, Pub.: Jimmy Lewis.

Roche, see Cornish Legend.

Rockburgh Recs., PO Box 283, London SW2 2JU. Tel (01) 731-3144. Chief Exec. Sandy Robertson.

Rocket Rec. Co. Ltd., 4 Audley Square, London W1Y 5DR. Tel: (01) 499-9714. Telex. 265870. Mng. Dir.: David Croker, Promo. Mgr. Arthur Sherriff; Press Dir. Laura Beggs, Int'l Co-ord., Robert Key. (Licensed to EMI).

Int'l reps.: Worldwide (EMI), excluding Canada (MCA), South Africa (Gallo), USA (MCA)

Rockfield, see United Artists

Rock On, 3 Kentish Town Rd., London NW1. (Distributor/Importer)

Label: (Represented) Texas (USA).

Rollercoster Recs., 41 Elm Rd., New Malden, Surrey KT3 3AP. Tel: (01) 942-7235 Cable. CHIRPING Chessington. Chief Exec. John Beecher; Gen. Mgr. Bob Dunham, Sales Mgr. Yvonne Tregrove.

Rolling Stones, see WEA.

Ronco Teleprods. Ltd., 111 Mortlake Rd., Kew, Richmond Surrey TW9 4AB. Tel (01) 876-8682 Telex: 928215 Mng. Dir. Barry L. Collier, Sales Mgr.: Patricia A. Dennehy; Prod'n Mgr. Gordon Smith.

Rondercrest Ltd., 17 Queensway, Dunstable. Tel (0582) 62325. Mng. Dir. Keith Grainger.

Roots, see Baa.

Rosalind, see S.R. White.

Eric Rose's Music Inn, 30/32 Alfreton Rd., Nottingham (Importer)

Route Recs. Ltd., 296 Regent St., London W1. Tel (01) 636-1728, 323-1106. Mng. Dir.: Roger Easterby; A&R Dir. Des Champ.

Int'l reps.: Belgium (Vogue), France (Vogue), Italy (Ricordi), Netherlands (VIP), South Africa (Sattel)

Royale, see Rediffusion.

Rubber, see Mawson Wareham & Transatlantic.

Ruby, see Synwood.

Ruby s, see Today.

Rush, see Derek Lawson.

Rutland Recs., 71 Rutland Rd., Chesterfield, Derbys. S40 1ND. Tel: (0246) 79976. Cable. HEDLEY. Chm. & Mng. Dir. A. Hedley; Dirs.: D.J. & E. Hedley.

Branch: London W1V 5RG, 6 Carlisle St.

Labels: (Owned) Hedley, March, Rutland, Wigwam.

Ryemuse, see Spot.

S C A M, PO Box 202, Leith DO, Edinburgh EH6 5RD, Scotland. (Distributor/Importer)

S F Original, see Metropolitan Communications.

S P & S Recs. (London) Ltd., Hega House, Ullin St., London E14 6PN. Tel: (01) 987-3812/2386. Telex. 666300 Chm., George Harris, Gen. Mgr.: Peter Harris, Sales Mgr. John Harris. (Distributor/Importer/Exporter—cut-outs).

Branch: Manchester M4 6AF, Glampor House, 47 Bengal St. Tel. (061) 236-4086/6139. Telex. 666300. Gen. Mgr. Terry Hanks; Export Mgr.: Geoff Hardisty.

S R T Prod'ns Ltd. (IFPI), 987 High Rd., Finchley, London N12. Tel. (01) 446-3218. Mng. Dir. George Bellamy, Dir. Dave Richardson.

Int'l rep.: Belgium (Sinus/AFM)

S R W, see S.R. White.

Sacred, see Word.

Saga Recs. Ltd., 326 Kensal Rd., London W10 5BL Tel (01) 969-6651. Cable: MUSICALITY. Telex. 261500. Mng. Dir. Marcel Rodd; Export Mgr. Edward Royce

Affiliated firm: B & C Rec'gs Ltd.

Labels: (Owned) Boulevard, Opus, Saga.

Int'l reps.: Australia (Summit), Belgium (International Bestseller), Canada (Almada), Denmark (CSA), Finland (PSO), Germany (Teldec), Ireland (Dolphin), Italy (Ri-Fi), Netherlands (Sound-Pros.), USA (CMS).

Santa Ponsa (Prod'ns) Ltd., Walmar House, 296 Regent St., London W1R 5HD. Tel (01) 636-1728, 323-1106. Mng. Dir. Roger Easterby, Dirs.: Dennis Berger, Des Champ.

Satril Recs. Ltd. (IFPI) (div. of Henry Hadaway Org.), Satril House, 11 Little Newport St., London WC2H 7JF. Tel: (01) 734-7333. Mng. Dir. Henry Hadaway; Gen. Mgr.: Alan Melina; Sales Mgr. Tony Walker, Promos Mgr. Paul Jenkins. (Distributed by Pye)

Labels: (Owned) Rainbow, Satril, (licensed foreign) Redwood (Canada).

Int'l reps.: Australia (EMI, RCA), Austria (Jupiter), Belgium (Vogue), Brazil (RGE/Fermata), Canada (Direction), Denmark (Toniton), Finland (Toniton), France (Vogue), Germany (Jupiter), Ireland (Sharp), Japan (Nippon Columbia, Nippon TV), Luxembourg (Vogue), Netherlands (Negram), New Zealand (EMI, RCA, RTC), Norway (Toniton), Philippines (Dyna, IGM), Portugal (Planigrafe), South Africa (EMI, David Gresham), Spain (Auvii), Sweden (Toniton), Switzerland (Vogue).

Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel. (045424) 266. Mng. Dir.: Gef Lucena; Sales Mgr.: Genny Lucena (Distributed by Continental, Jazz Servs., Saydisc)

Labels: (Owned) Amon Ra, Matchbox, Saydisc, Village Thing; (licensed) Ahura Mazda (USA), Bornand (USA).

Int'l reps.: Australia (Salvation Army Auxiliary), France (Dave), Germany (Schwenken), Sweden (Sound Doctor), Switzerland (Kings Brass), USA (Cornell Univ.)

Scarlet Band Recs. Ltd., 61 Bideford Ave., Pervale, Middx. Tel (01) 998-0911. Cable. SCARBAND Greenford. Gen. Mgr. Garry Franks, Sales Dir.: Jeffrey Collins; Financial Dir. Michael J. Collins

Labels: (Owned) Blue Band, Gold Band, Scarlet Band

A. Schroeder Int'l Ltd., 15 Berkeley St., London W1X 5AE. Tel (01) 493-2506. Cable: SCHROMUS. Contact: Shirley Clark.

Labels: (Owned) Aurora, Dove.

Scot Disc Ltd., Exchange House, Lochpark Pl., Denny, Stirlingshire, Scotland. Tel (0324) 823-625. Mng. Dir.: Roger Hickman; Gen. Mgr. Norma Findlay; Sales Mgr.: Gordon Lothian; Sec'y: Senga Clark (Distributor/Importer).



15/15A LONDON ROAD  
BROMLEY  
KENT  
Tel: 01-464-3198/9  
Telex: 896218 WINDS

**“ENGLAND'S LEADING RECORD EXPORTERS”**

We offer:

- ALL U.K. PRODUCT AT COMPETITIVE PRICES.
- THE FINEST SERVICE AVAILABLE ON CATALOGUE ORDERS
- FIRST CLASS INFORMATION ON NEW RELEASES
- SPECIAL OFFERS ON OVERSTOCKS AND DELETIONS

**“TRY US ONCE,  
YOU WILL BECOME A REGULAR CUSTOMER”**

An E.M.I. Export Agent

Enquiries: Steve Mason or Barry Mitchell

# Jazz Journal International

# Jazz Journal International

# Jazz Journal International

# Jazz Journal International

# Jazz Journal International

## We're expanding our line-up ...

From the May issue onwards, Jazz Journal changed its name to Jazz Journal International, and joins Billboard Publications – the most influential publishing group in the music business. The aim: to bring you *world-wide* coverage of news, views, reviews, discographical background and informed analysis of the increasingly international jazz scene.

As Editorial Director Mike Hennessey says: "Our aim is to make a great magazine even better. Joining the Billboard Group and

*going international gives us just that opportunity."*

This is the most important editorial event to happen to the jazz world since Jazz Journal itself first made its appearance 30 years ago.

It has a tremendous track record as the single most influential publication on the jazz scene. That influence is now going international!

Order the first copy from your newsagent or take out a subscription by clipping the coupon and sending to:



A Billboard Group Publication

Jazz Journal International,  
Subscription Department,  
7 Carnaby St, London W1V 1PG.

Name \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Please send me Jazz Journal every month for twelve issues –  
cheque  p.o.

Subscription rates:  
UK 2nd class £6.50 USA & Canada air freight \$14 U.S. dollars surface – overseas  
\$14 U.S. dollars Airmail prices on application.

**Ad. rate of \$250 per page.**

# Just make 1 stop in London for record deals

If you're located anywhere in the UK please come in and see us. We're open all day and every day.

A special invitation to all overseas visitors to make 1 stop in London.

Our new spacious showrooms are bulging with a complete range of new and current product. There is a good selection of deleted product too.

Send for our latest list and just see some of the 1 stop special offers.



## 1stop

Distribution (Records & Tapes) Ltd.

11-15 William Road,  
London NW1

Telephone: 01-388 0137

**Labels: (Licensed domestic)** Arcade, EMI, Grampian, Harmaisaig, K-tel, Lismore, Loudon, Nevis, Ronco; **(distributed—not licensed)** Decca, Impact (France), MFP, Phonogram.

Scotia Dist'n, 33/37 Jeffrey St., Edinburgh. Partners Phil West, Derrick Wrenn.

Scotia Songs Ltd., 51 S. Audley St., London W1. Tel (01) 499-0104. Telex: 22642. Dirs.: Robert D. Bloomfield, Peter Frohlich.

Sea Cruise Prod'ns (UK) Ltd., 9 Dean St., 3rd fl., London W1A 4QD. Tel (01) 439-9901. Dirs.: T. Wagborne, S. Johanson.

**Home office: USA.**  
**Labels: (Owned)** Briarmeade, Keene, Keeta, Sea Cruise, Southern Sound; **(licensed)** Kountry 44, Seagull (USA), Seagull Int'l (USA).

Seasharp, see Reddiffusion.

Selecta (div. of The Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) 852-9171. Telex: 896029. Gen. Mgr.: J.D. Roberts; Sales Mgr.: R. Smedley; Dist'd Labels Mgr.: P.J. Barnett (Distributor/Importer).

**Branch: Manchester M35 OBL**, GPO Box 4, Selecta House, Morton St., Failsworth. Tel: 4071. Cable DIAGRAM. Telex: 66289.

**Labels: (Distributed—not licensed)** Ace of Clubs, Ace of Diamonds, Argo, B&C/Trojan, Beltona, Beserkley, Blossom, Broadside, Brunswick, Calendar, Cambrian, Canon, Cube, D&M Sound, Decca, Denver, Eclipse, Electric, Emerald, Enigma, Greenwich, Gull, Headline, Hungaroton (Hungary), Lee-Board, Lee-Lambert, London, Lyrita, M&M, Nova, L'Oiseau Lyre, Qualiton, RCA Black & White (France), Reddiffusion, Rex, Saga, 77, Telefunken (Germany), Telefunken, Threshold, Topic, Turnabout, UK, Vocalion.

Selectadisc, 162 Canal St., Nottingham. Tel: (0602) 50693. Mng. Dir.: Brian Selby; Sales Dir.: John Bratton; (Distributor)

September Sound, see Look.

Seven Sun, see Calendar.

77 Recs., 77 Charing Cross Rd., London WC2H 0AB. Tel (01) 437-3075/4197.

**Labels: (Owned)** Folklore, 77, Swift.

**Int'l rep.:** Worldwide (Agate).

Seville, see President.

Shalom, see Musical Gospel Outreach.

Shannon Dist'n Ltd., 240A-242A Kilburn High Rd., London NW6. Tel: (01) 624-8137. Mng. Dir.: Michael Clerkin; Dist'n Mgr.: John Finnan.

**Labels: (Distributed—not licensed)** Chart (USA), Clay (Ireland), Counter (Ireland), Hawk (Ireland), Hit (Ireland), Misty (Ireland), Oats (Ireland), Outlet (Ireland), Ram (Ireland), Release (Ireland), Solo (Ireland), Stop (USA), Tara (Ireland), Top Spin (Ireland).

Sharon, see Pilgrim.

Sidewalk, see Carmel.

Silver Cream, see Pure Cream.

Simons Recs. Ltd., 335 Barking Rd., Eastham, London E6. Tel: (01) 552-5211. Telex: 897654. Dirs.: Paul Feldman, Warren Goldberg; Gen. Mgr.: Barry Simmons.

**Labels: (Distributed)** Cut-outs & over-stocks.

Smurg Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel: (01) 262-7788. Telex: 261583. Dir.: T. Matt Royds.

**Label:** Mystic Bird.

Singles, see Transatlantic.

Sir, see Westwood.

Sky, see President.

Smile, see Wakefield.

Soccer, see Outlet Rec'g.

Sol-Doon, see Pye

Solid Gold, see Pye.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB Tel. (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson. Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller. (Distributor/Importer).

**Int'l branch:** Ireland.

**Labels: (Owned)** Emerald, Great Bands, M&M, Mint; **(distributed)** A&M, Anchor, Arcade, CBS, DJM, Decca, Echo, Ember, Emblem, Enterprise/President, Island, LBJ Rec'gs, Multiple Sound, Peerless, Phonogram/Philips, Pickwick imports, Pilgrim, Precision Tapes, Pye, RCA, SRT, Topaz, Transatlantic, Virgin, WEA, Word.

Sonet Prod'ns Ltd (IFPI), 121 Ledbury Rd., London W11 2AQ. Tel: (01) 229-7267. Telex: 25793. Mng. Dir.: Rodney Buckle; Gen. Mgr.: Alan Whaley; Mktg. & Int'l: Mike Watts; Prod'n: Sandy Sneddon. (Distributed by Pye).

**Home office:** Sweden

**Labels: (Owned)** Kicking Mule, Sonet; **(co-owned)** Specialty; **(licensed)** Alligator, Flying Fish, Takoma.

**Int'l reps.:** Austria (Amadeo), Belgium (Vogue), Denmark (Dansk, Sonet), Finland (Scandia), France (Vogue), Germany (Metronome), Italy (Ricordi), Netherlands (Bovema, Delta), Norway (Arne Bendiksen), Sweden (Sonet), Spain (Discophon), Switzerland (Metronome). (SEE ADVERTISEMENT)

Soul City, see Right On!

Soul House, 5 Sunroyd Hill, Horbury, Wakefield, West Yorks. WF4 6NE. Tel: (0924) 270-424.

**Label: (Represented)** Barrier (USA).

Soul Stop Recs., 186 Casterton Rd., Stamford, Lincs. Tel: (0780) 51736. Mng. Dir.: K.M. Cox; Gen. Mgr.: W.A. Cox.

Soulville Recs., 14 Temperley Rd., Balham, London SW12 8QH. Tel: (01) 765-3489. Pres.: Oscar Carrol Jr.; VP: C.J.W. Lusack; Press & Creative Dir.: Gordon Branch.

**Labels: (Owned)** Philadelphia Disco, Plod, Reggamite; **(licensed)** Hitmakers, Midwest, Sound Gems.

Sound Gems, see Soulville.

Sound Mail Supplies, 287 Kenton Ln., Harrow, Middx. HA3 8RR. Tel: (01) 907-8721, (0403) 752-373. Telex London 25122. Mng. Dir.: Derek Lawson. (Also see Derek Lawson Recs.) (SEE ADVERTISEMENT)

Soundpost, see Folktracks.

Sounds Ahead Ltd., 37 High St., Thornton Heath, Surrey. Tel: (01) 684-9918. Telex: 888941. Mng. Dir.: L.J.

Adams; Gen. Mgr.: L. Gorman; Sales Mgr.: M. Tanner. (Distributor/Importer).

Sounds Express Int'l Ltd., 115 Gunnersbury Ln., Acton, London W3 8HQ. Tel: (01) 993-2248. Cable: SOUNDXPRESZ. Telex: 934885. Chief Exec.: M.J. Stearn; Sales Mgr.: M.L. How. (Importer/Exporter).

Sound Stories, see H.R. Taylor.

Southern Sound, see Sea Cruise.

Southern Sound Recs., 16 Laurel Ave., Gravesend, Kent. **Label: (Represented)** Swoon (USA).

Sovereign Recs., The Music Centre, Engineers Way, Wembley, Middx. Tel: (01) 903-4611 Telex 923400. Mng. Dir.: Ben Nisbet.

Spade Recs., 26 Stanford Ave., Hassacks, Sussex. Tel: Hassacks 4048. Mng. Dir.: P.M. Chalmers; A&R: T.J. Egleton.

**Labels: (Owned)** Injun, Spade.

Spark Recs. Ltd., 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs.: T.F. Ward, Monique & Ralph (II) peer. (Distributed by Pye).

**Int'l branches:** Italy, USA.

**Labels: (Owned)** Bird's Nest, Blue Jean, Spark Spear, see Lightning.

Specialty, see Ember, Pye & Sonet.

Spectrum, see Colortone.

Cyril Spencer Ltd., 1 Shaftesbury Rd., Edmonton, London N18 1SS. Tel: (01) 807-8666. Dirs.: J.&S. Pearce; Gen. Mgr.: Seymour Fisher; Sales Mgr.: Jeff Nathan. (Distributor/Importer).

Spiral Recs.—Mng. Dir.: Edward Kassner; Co-Dirs.: Alan A. Freeman, Harold Spiro—see President.

Spre, see Multiple Sound.

Splash Recs. Ltd., 38 North Row, London W1. Tel: (01) 409-0287. Telex: 23840. Mng. Dir.: Charles Peate; Dirs.: Clive Scott, Iris Giebler; Gen. Mgr.: Des Dyer.

**Labels: (Owned)** Belsize, Splash.

**Int'l reps.:** Austria (Metronome), Germany (Metronome), Italy (Belsize), Netherlands (Negram), Switzerland (Metronome).

Splendid, see Revival.

Sportsdisc, 2 Old Brompton Rd., South Kensington, London SW7. Tel: (01) 584-4698. (Importer/Exporter as Mascall Recs.)

Spot Recs Ltd., 64 S. Molton St., London W1. Tel: (01) 499-7173. Gen. & Studio Mgr.: Kate Hudson.

**Labels: (Owned)** Ryemust, Spot.

Spotlite Recs., 103 London Rd., Sawbridgegworth, Herts. CM21 9JJ. Tel: (0279) 417-717, 724-572.

**Labels: (Owned)** Spotlite; **(licensed foreign)** Hi-Fly (Switzerland), Improvising Artists (USA), Phoenix (USA), Queen (Italy), Sackville (Canada), Stash (USA), Steeplechase (Denmark), Zim (USA); **(distributed—not licensed)** Cicala (Italy), Hookfarm (Denmark), Jazz Archives (USA).

**Int'l reps.:** Australia (Jazz Down Under), Canada (Coda, Sackville), Denmark (Steeplechase), France (International Rec. Imports), Germany (Elektro-Egger), Japan (Stateside), Sweden (Amigo), Switzerland (Disco-Club), USA (Spotlite, Zim).

Springthyme Recs., Balmalcolm House, Balmalcolm, Kingkettle, Fife. Tel: (03373) 773. Dir.: Peter Shephard. (Distributed by Clyde Factors)

Springthyme, see Pan-Audio.

Stainer & Bell Ltd., 82 High Rd., London N2 9PW. Tel: (01) 444-9135. Mng. Dir.: B.A. Braley.

**Label: (Owned)** Galliard.

Stallion Group of Cos., 10 Haunch of Venison Yard, Brook St., London W1. Tel: (01) 408-1707. Telex: (Marjory) 24605. Chm.: Don Joy; Mng. Dir.: Johnny Toogood; Int'l Mgr.: Joe Napoli.

**Label: (Owned)** Stallion.

**Int'l reps.:** Australia (Image), Austria (Ariola-Eurodisc), Benelux (Ariola-Eurodisc), Canada (Aquarius), France (Polydon), Germany (Ariola-Eurodisc), Italy (CBS Sugar), Portugal (Ariola-Eurodisc), Spain (Ariola-Eurodisc), Switzerland (Ariola-Eurodisc).

Standfast Recs., 48 Atney Rd., London SW15. Tel: (01) 789-5720

Stanyon, see Flyover.

Starcall, see RCA.

Starline, see EMI.

Starlite, see Esquire.

State Recs Ltd., Speen House, Porter St., Baker St., London W1M 1HY. Tel: (01) 487-5031. Telex 25740. Chm. & Mng. Dir.: Wayne Bickerton; Dirs.: Tony Waddington, John Doe, Andy Stevens; Mktg. Mgr.: Ian MacTavish. (Distributed by WEA).

**Int'l rep.:** Worldwide (WEA Int'l) excluding North America.

Stateside, see EMI.

Henry Steve & Co. (div. of Reddiffusion Int'l Music Ltd.), 11 Great Marlborough St., London W1V 1DE. Tel: (01) 734-0049. Telex: 27950 Mono Ref. 1006. Mgr.: Harold S. Moores. (Importer/Exporter).

**Labels: (Represented)** CTS (Switzerland), Colosseum (Germany), Da Camera (Germany), Discopaedia (Canada), Poseidon (USA), Sterling (Sweden).

Stereo Gold Award, see Damont.

Sticky, see Enterprise.

Stiff Recs., 32 Alexander St., London W2. Tel: (01) 229-7146. Dirs.: Jake Riviera, D.W. Robinson; Gen. Mgr.: Diane Smith; Sales Mgr.: Suzanne Spro; Bus. Affairs Mgr.: Brian Davis. (Licensed to Island).

The Robert Stigwood Org., 67 Brook St., London W1. Tel: (01) 629-9121. (Also see Polydon)

**Label: (Owned)** RSO.

Stile Recs., 4 Ulverston Lawn, Woodlands Estate, Liverpool L27 5QN. Tel: (051) 487-7911.

Storm Recs., 133 Park Rd., Blackpool. Tel: (0253) 23095, 27357. Prod'r & Dir.: Wayne Paulo; Gen. Mgr.: Lenny Harris.

Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow G2 6LD, Scotland. Tel: (041) 221-2244; Mobile (041) 204-2303 x 3102. Mng. Dir.: Raymond E. Orr. Presentation/Prod'n Mgr.: R. Elspeth Lowe.

**Label: (Owned)** Strathclyde Sounds.

Stream, see Arrowtubs.

Alex Strickland Ltd. (Recs.), 15 Temple Fortune Parade, Finchley Rd., London NW11. Tel: (01) 458-8181. Dir.: Alex Strickland. (Distributor)



String, see Topic.  
 Studio G, 195 Wardour St., London W1. Tel. (01) 734-5784.  
 Sun American, see Calendar.  
 Sun Island Music Ltd., 3 Pres de la Mer, Greve D'Azette, 12 Hill St., Jersey, C.I. Tel. Central 35269; London (01) 965-6673. Dirs. Neville Harris, Maurice Goldring, (Distributor).  
**Label: (Distributed) Pickwick**  
 Sunlight Recs Ltd., 51 Maida Vale, London W9 Tel: (01) 289-3366. Dir.: Jimmy Duncan; Gen Mgr.: M. Dahlmann.  
 Sun-Pacific, PO Box 78, London SE19.  
**Labels: (Represented) Express, Moonstone Int'l (both USA)**  
 Sunset, see United Artists.  
 Supersonic, see Croxwell  
 Supreme, see Pama.  
 Surrey Int'l, see Contempo.  
 Swan, see Global.  
 Swan Song Recs., 484 Kings Rd., Chelsea, London SW10 OLF. Tel (01) 351-4151 Telex: 919735. (Licensed to VEA).  
 Sweet Folk All Rec's Gts., 74 Shrewsbury Ln., Shooters Hill, London SE18 Tel: (01) 854-4014. Dir & Gen. Mgr. Joe Stead.  
**Label: (Owned) Sweet Folk & Country**  
 Int'l rep.: Germany (Record Rak)  
 Swift Rec. Dist's., 18 Endwell Rd., Bexhill-on-Sea, East Sussex TN39 3EP. Tel: (0424) 220028 Chief Exec. Simon A. Napier, Gen. Mgr. Robin L. Gosden; Sales Mgr. Peter D. Kent.  
**Labels: (Licensed domestic) Flyright, (licensed foreign) Adelphi (USA), Advent (USA), County (USA), Jin (USA), Mamlush (USA), Riverboat (France), Swallow (USA), (distributed—not licensed) Almanac (USA), Barrel House (USA), Blue Labor (USA), Flying Fish (USA), Jazz King (USA), Kent (USA), King (USA), La Louisianne (USA), Lanor (USA), Oldie Blues (Netherlands), Philo (USA), Pierre Cardin (France), Pine Mountain (USA), Power Pak (USA), Rounder (USA), Starday (USA), Spivey (USA), United (USA).**  
 Swift, see 77 Recs.  
 Symphöla & Co. Ltd., 31/49 Antrim Rd., Belfast, Northern Ireland Tel: (0232) 714-162. Chief Exec. R.G. Smyth; Gen Mgr. W. Davidson  
 Int'l branch: Ireland.  
 Synwood Investments Ltd., 96a Market St., Hyde, Cheshire Tel: (061) 368-7211 Mng. Dir.: Jack Baldwin.  
**Label: (Owned) Ruby**  
 T R X, see Acuff-Rose  
 T T Highlights, see H.R. Taylor.  
 Tabitha Recs. Ltd., 39 Cordery Rd., St. Thomas, Exeter, Devon EX2 9DJ. Tel. (0392) 79914. Mng. Dir.: Graham Sclater. (Distributed by Shannon)  
 Talisman, see EMI.  
 Talkie Tapes, see Metropolitan Communications.  
 Tandy Recs. Ltd., Anderson Rd., Warley, West Midlands B66 4BB. Tel. (021) 429-6441. Telex. 338024. Mng.

Dir.: F.J. Tandy; Purchasing Mgr.: Dave Jones; Export Sales Mgr.: Mike Webster. (Distributor/Exporter).  
 Tangent Recs. Ltd. (IFPI), 176A Holland Rd., London W14 8AH. Tel (01) 603-0893. Mng. Dir.: Mike Steyn.  
**Labels: (Owned) Big Ben, Tangent.**  
 Int'l reps.: Belgium (Hi-Fi Home), Finland (Love), France (Chant du Monde), Germany (Metronome, Phonogram), Ireland (Irish Rec. Factors), Italy (Vedette), Netherlands (Hosat), Sweden (SAM), Switzerland (Metronome)  
 Tank Recs., Kings Ln., Stratford-On-Avon, Warwickshire.  
 Target Recs. Ltd., 108 Park St., London W1. Tel: (01)-493-6439 Dirs. Tony Macaulay, Roger Greenaway, Harry Barter. (Licensed to EMI)  
**Labels: (Owned) Bullet, Target.**  
 Int'l rep.: Worldwide (EMI) excluding Japan, USA.  
 H R Taylor (Birmingham) Ltd., 139 Bromsgrove St., Birmingham B5 6RG. Tel: (021) 622-2377. (Distributor)  
**Labels: (Owned) Sound Stories, TT Highlights**  
 Teaklight Ltd., 1 Westmead, Farnborough, Hants, GU14 7RU. Tel: (0252) 41196. Cable: GREGG PRESS. Telex: 858193. Mng. Dir.: J.M. Denning.  
**Label: (Represented) Caedmon Spoken Word (USA).**  
 Telefunken, see Decca.  
 Telemark Recs. Ltd., 16 Mile Oak Rd., Southwick, Brighton, Sussex BN4 4QE. Tel. (0273) 593-603. Mng. Dir. Arthur J. Cook, Gen. Mgr. Brenda M. Cook.  
 Int'l branch: USA.  
 Tembo Recs. Ltd., 15 Harley House, Marylebone Rd., London NW1 5HE. Tel: (01) 486-5160. Dir.: R.H.B. Whittaker.  
 Tempo, see Multiple Sound.  
 Teepee Recs. Ltd., 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-4928/6364.  
 Sydney Thompson Recs., 513 Uxbridge Rd., Hatch End, Pinner, Middx. HA5 2AL. Tel: (01) 866-6310. Dir.: Sydney Thompson. (Distributed by EMI + Int'l)  
**Label: (Owned) Invidia**  
 3 Centuries of Music, see Oryx.  
 Threshold, see Decca.  
 Thrust Recs., 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland. Tel. (0265) 52585. Owner & Gen. Mgr. John Weir; A&R: Nicky Ash, John Weir; Sales Mgr. P.G. McNicholl.  
**Labels: (Owned) Thrust; (distributed) Poor Genius.**  
 Thunderbird, see President.  
 Tibro Rec Dist'n, 14 Powdrake Rd., Grangemouth, Stirlingshire. Tel: (03244) 71946. Gen. Mgr.: M. Connor; Sales Dir.: G. Connor. (Distributor/Importer/Exporter)  
**Labels: (Distributed—not licensed) Chiswick, Linguaphone, Lismor, Louden, Music World Scotland, REL.**  
 Tiffany Recs., 22 Shaftesbury Ave., London W1V 8AP. Tel. (01) 434-1551. Telex: 27654.  
 Today Recs. Ltd. (IFPI), 3 Telford Rd., Ladbroke Grove, London W10. Tel (01) 969-4949. Cable. TELATT. Telex 924356. Contacts: Milt Samuel, Steve Lishman.  
**Labels: (Owned) Ruby's, Today.**

Don Todd Prod'ns Inc., 3 Alfred St., Weston-s-Mare, Avon BS23 1PZ. Tel. (0934) 21932. Mng. Dir.: Don Todd; Dir. David Sherriff.  
**Label: (Owned) Vanessa.**  
 Int'l rep.: USA (Musical Servs.).  
 Topaz, see Croxwell.  
 Topic Recs. Ltd., 27 Nassington Rd., Hampstead, London NW3 2TX. Tel. (01) 435-9983. Mng. Dir.: Tony Engle; PR Tony Russell.  
**Labels: (Owned) Impact, String, Topic, Topic/Free Reed.**  
 Int'l reps: Australia (Peter Mann), Benelux (Hi-Fi), Canada (Almada), Ireland (Irish Rec. Factors), Norway (Sinar), Sweden (Sam), Switzerland (Evasion), USA (Rounder).  
 Torpedo, see President.  
 Track, see CSB.  
 Track Two, see CSB.  
 Trafalger Recs., 8 Eglantine Close, Cowplain, Portsmouth, Hants. Tel. (0705) 592-500. Owner: Terence F. Moss; Gen. Mgr.: David Martin; Sales Mgr.: Roger Grigg; A&R Dir. Pete Roffey.  
**Label: (Owned) OK.**  
 Trailer, see Leader & Transatlantic.  
 Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel (01) 486-4353. Cable: XTRA. Telex: 25532. Mng. Dir.: Nathan Joseph; A&R Mgr. John Whitehead; Sales Mgr.: Peter Misson; Mktg. Mgr. Martin Lewis; Int'l Sales & Promo.: Ray Cooper. Dist'n branch: 182 Acton Ln., London NW10 7HH. Tel: (01) 965-9212/8352. (Distributed in Northern Ireland by Solomon & Peres)  
**Labels: (Owned) Granada, Playground, Transatlantic, Transatlantic Samplers, Transatlantic Singles, Xtra; (licensed domestic) Black Lion, Chipping Norton, Leader, Pilgrimage, Trailer, Unicorn, Village Thing; (licensed foreign) Improv, Milestone, Nonesech (all USA); (distributed—not licensed) Conversa-Phone (USA), Freedom, Jama, Rubber, MWM**  
 Int'l reps.: Australia (M7), Austria (Amadeo), Belgium (HiFi Home), Canada (Treble Clef), Denmark (Sonet, EMI—Unicorn only), Finland (Scandia, Fuga—Unicorn only), France (Sonopresse), Germany (Metronome), Hong Kong (Shun Cheong), Ireland (Irish Rec. Factors), Iceland (Faco), Italy (Ricordi), Netherlands (Negram), New Zealand (RTC), Norway (Arne Bendiksen), Portugal (Radio Triunfo), Spain (Ariola Eurodisc), Sweden (Sonet), Switzerland (Metronome), USA (Rounder, HNH—Unicorn only).  
 Trojan, see B&C.  
 Turnabout, see Vox & Decca.  
 Turtle, see Carmel.  
 U K Recs., 48 Grafton Way, London W1P 5LB. Tel: (01) 387-5851. Pres.: Jonathan King.  
 Int'l branch: USA.  
**Labels: (Owned) UK, UK American.**  
 Int'l rep.: Worldwide (Polydor) except Canada & USA.  
 Ulster, see Outlet.  
 Ultra, see Plastic Fantastic.

**LIGHTNING IS STRIKING ALL OVER THE WORLD**

**839 LIGHTNING RECORDS 841**

**Lightning RECORDS Ltd BRITAIN'S LEADING ONE-STOP OPERATION**

Telex: 927813 Larrec  
 841 Harrow Road, London, NW10 5NH  
 Telephone: (01) 969 5255/6/7/8 and 969 7155



Unicorn Recs. Ltd., The Manor House, Markfield, Leicester LE6 0UN. Tel: (05305) 2558. Mng. Dir.: John C. Goldsmith. (Licensed to Transatlantic).  
**Int'l reps.:** Australia (WRC), Japan (Toshiba, Trio), USA (HNN, Nonesuch).  
 United Artists Recs. Ltd. (IFPI), Mortimer House, 37/41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Mng. Dir.: Martin C. Davis; Gen. Mgr.: Cliff Busby; Sales Mgr.: Mike Edwards; Mktg. Mgr.: Denis Knowles. (Distributed by EMI).  
**Home office:** USA.  
**Labels:** (Owned) Blue Note, Liberty, Sunset, United Artists; (licensed) Jet, Rockfield.  
**Int'l reps.:** Argentina (EMI-Odeon), Australia (Festival), Austria (Ariola), Belgium (EMI), Brazil (Som), Canada (United Artists), Chile (Industrias de Radio & Television), Colombia (Sonolux), Cyprus (CBS in UK), Denmark (EMI), Finland (EMI), France (Sonopresse), Germany (Ariola-Eurodisc), Greece (CBS), Guatemala (Discos de Centroamerica), Hong Kong (Shung Cheong), India (Gramophone Co.), Ireland (EMI), Israel (CBS), Italy (Ricordi), Ivory Coast (SIS), Japan (King, Toshiba), Mexico (Gamma), Netherlands (Bovema), New Zealand (Festival), Nigeria (EMI), Norway (EMI), Panama (Discos de Panama), Peru (El Virrey), Philippines (Dyna), Portugal (Radio Trunfo), Singapore (Chiang Iuat), South Africa (RPM), Spain (Ariola-Eurodisc), Sweden (EMI), Switzerland (EMI), Thailand (EMI), Uruguay (Palacio de la Musica), West Indies (Record Specialists), Venezuela (Palacio de la Musica), Yugoslavia (RTV).

Unity, see Pama.  
 University, see Lyntone.  
 V J M, see Vintage Jazz.  
 V R D, see Vixen.  
 Valer, see Wynd Up.  
 Vanessa, see Don Todd.  
 Vasko Recs. Ltd., 219 Church Rd., Willesden, London NW10. Tel: (01) 451-0281. Chm. & Mng. Dir.: Ray Nathaniel Edgar; Gen. Mgr.: Irving Goddard  
 Velvet, see Peerless.  
 Venus, see Metropolitan Communications.  
 Vertigo, see Phonogram.  
 Verve, see Polydor.  
 Victor, see RCA.  
 Victrola, see RCA.  
 Viking Sevenses Ltd., Carolyn House, 9th fl., Dingwell Rd., Croydon, Surrey CR9 2PL. Mng. Dir.: Keith Southern, Sec'y: W. J. Vooght.  
**Home office:** New Zealand.  
 Village Thing, see Saydisc & Transatlantic.  
 Vintage Jazz Music Society Recs., 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587. (Distributed by Vintage Jazz Music & Jazz Servs. Unlimited).  
**Labels:** (Owned) Halcyon, VJM; (distributed—not licensed) Arcadia (USA), Blues Beacon (Germany), Fountain, Hep, NoLa, Retrieval, Whoopie.  
**Int'l reps.:** Australia (Discovery), Canada (Coda), Denmark (Dansk), Italy (Hi Fi & Rec. Centre), Norway (Nostalgia), USA (SRD).

Virgin Recs. (Retail) Ltd., 32/34 Avon Trading Estate, Avonmore Rd., London W14. Tel: (01) 603-4588. Chief Buyer: Colin Walkden. (Distributor/Importer—cut-outs).  
 Virgin Recs. Ltd. (IFPI), 2/4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. Telex 22542. Mng. Dir.: Richard Branson; Dirs.: Nikolas Powell, Simon Draper, Ken Berry; Sales Mgr.: Ann Green. (Distributed by CBS).  
**Labels:** (Owned) Caroline, Virgin; (licensed domestic) Oval; (licensed foreign) JCOA (USA), Watt (USA); (distributed—not licensed) ECM, JAPO (both Germany).  
**Int'l reps.:** Belgium (Ariola-Eurodisc), Canada (CBS, Polydor), France (Polydor), Germany (Ariola-Eurodisc), Italy (Ricordi), Netherlands (Ariola-Eurodisc), New Zealand (Record & Tape Co.), Scandinavia (Sonet), Spain (Ariola-Eurodisc), USA (CBS).  
 Virtuosi Recs. Ltd., Norwich Union House, 26 High St., Huddersfield, West Yorks. Tel: (0635) 45851; (0452) 23438. Dir.: T. F. Waters; Gen. Mgr.: T. Beekingham; Finance Dir.: R. F. Leach.  
**Dist'n branch:** Newbury, Berks., 18 Chaucer Crescent, Donnington.  
**Int'l rep.:** Australia (Bandsman's), Belgium (Tierloff), Netherlands (Phonogram), Scandinavia (Haem), rest of world (Salvation Army Supplies Div.)  
 Vista Recs. Ltd., 64A Lansdowne Rd., London W11 2LR. Tel: (01) 727-0432. Mng. Dir.: Michael Smythe. (Distributed by Continental)  
**Int'l rep.:** USA (HNN).  
 Vixen Rec. Dist. Ltd. (VRD)/Vixen Rec. (Exports) Ltd. 34-44 Station Rd., West Croydon, Surrey CR0 2RB. Tel: (01) 686-0973. Mng. Dir.: Bryan K. Mason; Gen. Dir.: Kevin Barry; Sales Dir.: Graham Croney; Exports Sales Mgr.: Maurice Tanner. (Distributor/Importer/Exporter).  
 Vocation, see Decca.  
 Vox Prod'n (GB) Ltd. (IFPI), 11 Elgoad House, Wellington Rd., London NW8 9TG. Tel: (01) 722-1208. Mng. Dir.: P. Fejer. (Distributed by Decca).  
**Home office:** USA.  
**Labels:** (Owned) Turnabout, Vox.  
 Vulcan Recs. Ltd. (IFPI), 49-53 Harrow Rd., London W2. Tel: (01) 402-2121. Dirs.: J. Lincoln, W. Shrowder, R. Gilbert.  
**Labels:** (Owned) Gronation; (licensed) Carissima, Micron; (distributed) Wadada.  
 W A T T Works Inc., 31 St. Augustine's Rd., London NW1 Tel: (01) 267-5449. Gen. Mgr.: John Hunt.  
**Home office:** USA.  
 W E A Recs. Ltd., 20 Broadwick St., London W1V 2BH. Tel: (01) 434-3232. Telex. 261425. Mng. Dir.: John Frun; Deputy Mng. Dir.: Richard Robinson; Mktg. Dir.: David Clipsham; Promo. Dir.: Bill Fowler; Press Dir.: Moira Bellas; Sec'y: Martin Sanders; Financial Controller: Ed Byrne.  
**Distribution branch:** Wembley, Middx. HA0 1FJ, Alpertown Ln. Tel: (01) 998-8844. Mng. Dir. Dist'n: Tony Muxlow.

**Home office:** USA, WEA Int'l.  
**Labels:** (Owned) Antic, Asylum, Atlantic, Cotillion, Elektra, Reprise, Warner Bros.; (licensed domestic) Dark Horse, Mantecore, Rolling Stones, Swan Song; (licensed foreign) Bearsville, Big Tree, Curtom, DiscReet, Finnadar, Little David, Nemperor, Paradise, Whitefield (all USA); (distributed—not licensed) GM, Riva, State.  
 W R C, see World Recs.  
 Wadada, see Vulcan.  
 Wakefield Rec. Bar Ltd., 21 Upper Kirkgate, Wakefield, Yorks. Tel: (0942) 76399. Mng. Dirs.: K. Heffer, B. Bromby.  
**Label:** (Owned) Smile.  
 Warner Bros., see WEA.  
 Warwick, see Multiple Sound.  
 Waverley, see EMI.  
 Weekend, see CBS & DJM.  
 Weekend Sounds, see BBC.  
 Chris Wellard-Independent Rec. Sales, 110 Eltham Hill, Eltham, London SE9 5EF. Tel: (01) 850-3161. Owner: Chris Wellard. (Distributor/Importer).  
**Labels:** (Distributed—not licensed) Bead, Carrot, Classic Jazz Masters (Sweden), Esquire, Hep, Hep Jazz, Jam, Jazz Society (Sweden), Jezabel (USA), Lee/Lambert, MBC Jazz, Mosaic, NoLa, Paragon, Scam, 77, Steam, Sweet Folk & Country, Tax (Sweden), Wave.  
 Wesco Recs., 16 Granton Close, Bristol, Bristol BS4 4NA. Tel: (0272) 779-189. Co-Owners & Dirs.: Ian Gane, Gerry Mansfield.  
 Westward Gramophone Ltd., 56 Northbrook St., Newbury, Berkshire RG13 1AN. Tel: (0635) 45313. Mng. Dir.: Graham E. Rowe, Sales Mgr.: Sue Rowe. (Exporter).  
 Westwood Recs. Ltd., Montgomery, Powys SY15 6LU, Wales. Tel: (068681) 427. Mng. Dir.: Gordon R. Davies, Sales Mgr.: George B. Pryce. (Distributed by Clyde Factors).  
**Labels:** (Owned) Real, Sir, Westwood; (distributed) Bear Family (Germany).  
 Whiteorse, see Norton York.  
 S. R. White, 57 Stanley St., Rothwell, Kettering, Northants. NN14 2EA. Chief Exec.: S. R. White.  
**Labels:** (Owned) Rosalind, SRW; (represented) Concert Rec'g (USA), Pagoda (Australia).  
 Wigwam, see Rutland.  
 Windmill, see Multiple Sound.  
 Windsong Rec. (Exports) Ltd., 15 & 15a London Rd., Bromley, Kent. Tel: (01) 464-3198. Telex 896218. Mng. Dir.: Steve Mason. (Exporter) (SEE ADVERTISEMENT)  
 Wizard Recs., 15 Forset Court, 140 Edgware Rd., London W2. Tel: (01) 723-6862/5145. Chm. Tony Secunda; Dr.: Sid Walker.  
 Word (UK) Ltd. (IFPI), Park Ln., Hemel Hempstead, Herts. HP2 4TD. Tel: (0442) 50132. Mng. Dir.: W.T. Hamilton; Gen. Mgr.: John Trimmer; A&R Mgr.: Norman Miller; Sales Mgr.: Dave Bruce; Prod'n/Export Mgr.: Ian Hamilton.  
**Labels:** (Owned) Canaan, Myrrh, Sacred, Word; (licensed domestic) Banners & Bonnets, Fountain; (licensed foreign) Good News (USA) Lamb & Lion (USA), Light (USA), Messianic (USA), New Pax (USA), New Song (USA), Paragon (USA), Seed (USA), Signatur (Sweden), Solid Rock (USA), Sparrow (USA).  
**Int'l rep.:** Austria (Blue Rose), Benelux (GMI), Germany (Blue Rose), South Africa (Go-Tell), Scandinavia (Svenska Missionsforbundet), Switzerland (Blue Rose).  
 Word of Mouth Recs., 57A Wimpole St., London. Tel: (01) 699-2134. Gen. Mgr.: Roy Fisher. (Distributed by Pye)  
 World Jazz Recs. Ltd., 35 Great Russell St., London WC1B 3PP. Chm.: John B. Hickox; Gen. Mgr.: Gerry Finningley.  
**Home office:** USA.  
**Int'l rep.:** Scandinavia (Amigo).  
 World Recs., Parkbridge House, Little Green, Richmond, Surrey. Tel: (01) 940-8331. Mng. Dir.: Austin Bennett; (Distributed by EMI).  
**Labels:** (Owned) Conquest, WRC.  
 Wren, see Christopher Davies.  
 Wudwink, see The Impulse Org.  
 Wynd Up Recs., Sedgley Park Trading Estate, Prestwich, Manchester. Tel: (061) 773-9242.  
**Label:** (Distributed) Valer.  
 Xtra, see Transatlantic.  
 York Recs., Stephan House, 53/55 Carnaby St., London W1. Tel: (01) 439-4061.  
 Young Blood Recs., 138 New Bond St., London W1Y 9FB. Tel: (01) 493-9681. Cable: YUNGBLOOD. Telex: 268048. Mng. Dir.: Gerry Black.  
 Zel-ia Recs. (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Mng. Dir.: William Johnny Haynes.  
 Zip, see Outlet.

Abbey Action Man Ad-Rhythm Affinity  
 AJP Alaska Atlas Audio Impact Bach  
 Barclay BBC Publications Boulevard  
 Bulldog Caedmon Cetra Charly Check-  
 mate CJMO Contour Crystal Dart  
 Denver Desmar Discourses Double  
 Twelve Everest Exploring the World  
 Galaxy Gemini Gold Star Grosvenor  
 Hallmark Invicta Island Jayboy Joy  
 JVC (Quad only) Kiddycraft Kiddy  
 Kassettes Line Linguaphone Melodisc  
 Mr Pickwick Nevis Olympic ORPS Oryx  
 Outlet Peerless Pickwick-Marble  
 Arch Prelude President Quality  
 Products RCA Camden Rediffusion  
 Rhapsody Seville Spin Spiro Sports  
 Disc Supraphon Sydney Thompson  
 Velvet WAIF W.E.A. (Quad only).

FOR EXPORT ONLY CERTAIN OTHER UK LABELS AVAILABLE  
**LUGTON & CO. LTD.**  
 P.O. BOX 182  
 CROSS LANE, HORNSEY,  
 LONDON N8 7SB  
 ENGLAND

Telephone 01-348 8211/9      Telex 25618      Cables Maxitone - London N8  
**Exporters & Distributors of Records, Sound Equipment, Hi-Fi, Radio**

● **music publishers**  
 A B C / Dunhill Music, see Anchor.  
 A J Music Ltd., see Kassner.  
 A L Music, see Metropolitan.  
 A M P, see Carlin.  
 A T V Music Ltd., 24 Bruton St., Mayfair, London W1X 7DA. Tel: (01) 409-2211. Telex: 28526. Cable: SUGAR SUGAR. Mng. Dir.: Peter Phillips; ATV Group Press Dir.: Brian Gibson.  
**Int'l branch:** USA.  
**Affiliates:** ATV Filmscores Ltd., Barstool Music Ltd., Blueytones Music Ltd., Brigitte Music Ltd., Cellar Music Ltd., Comet Music Ltd., Cuckoo Music Ltd., Future Legends Music Ltd., Grade & Lynton Music Ltd., Hansa Prod'n Ltd., Tony Hiller Music Ltd., Honeyhill Music Ltd., Liftglow Music Ltd., Marble Arch Music Ltd., Metro Music Ltd., Northern Songs Ltd., Des O'Connor Music Ltd., Oddsocks Music Ltd., P&L Music Ltd., Radar Music, Redman Music Ltd., Regency Music Ltd., Rojo Music Ltd., Total Video Music Ltd., Waif Music Ltd., Lawrence Wright Music Co. Ltd., Yisgav Music Ltd., Zebra Music Ltd.

# WHO READS IT?

51,000 European  
music business readers.

# WHO NEEDS IT?

Everyone who wants  
to do business with them.



Music Week prints the latest news and special features from within the music business at home and abroad . . . covering Records, Tape, Radio, Publishing, Studios, Audio Equipment, Marketing and Retailing, plus the weekly Top 50 singles chart and the Top 60 albums chart, (compiled by the British Market Research Bureau) in full, together with the european charts.

Music Week is the only trade weekly covering the music,

record and tape industry in the U.K. plus extensive European coverage.

Send for subscription today and you won't miss a thing.

Subscription to:

Jeanne Henderson, Music Week

Morgan-Grampian House

30 Calderwood Street

London SE18 6QH

Tel: 01-855 7777

UK £20.75. Europe \$46.00.

Middle East, North Africa \$69.00.

USA, South America, Canada,

South Africa, India, Pakistan \$79.00.

Australia, Far East, Japan \$95.00.

**A Morgan-Grampian Publication**

Int'l firms represented: ATV, Ahab, Algee, Altam, Angel Wing, Attache, Audigram, Big Heart, Billabong, Blackbyrd, Black Coffee, Briar Patch, Bullpen, Comet, Cordell-Russell, Debdave, Food, Fox-Gimbel, Lowell Fulson, Bob Gaudio/All Seasons/New Seasons, Bobby Goldsboro, Gospel Birds, His 'N' Hers, House of Gold, Hungry Mountain, Lady Casey, No. 11, Oakshire, Oceans Blue, Perren Vibes, Prophecy, Prophet, Rabbit Tracks, Return, Rocksmoth, Seine, Silver Blue, Skyhill, Sounds of Memphis, Ray Stevens, Stonebridge, Strong Box, Sweco, Tarka, Welbeck, Wherefore, Wishbone, Zonal (all USA); Allo (France), Leros (France), Saints (Australia).

Abacus, see Carlin.  
Abe Songs, see Island.  
Abraxas Music, 53 Upper Brook St., London W1.  
Acolade Music Ltd., see Shapiro, Bernstein.  
Active Music Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-2397/3992.  
Acton Green Music Ltd. (MCPS/PRS), 15 Great Western Rd., London W9. Tel: (01) 289-1021. Mng. Dir.: Douglas D. Smith; Gen. Mgr.: Wayne P. Bardell.  
Affiliate: Bardell-Smith Publ'g Ltd. (MCPS/PRS).  
Acuff-Rose Music Ltd., 14 St. George St., London W1. Tel: (01) 629-0392. Gen. Mgr.: Tony Peters; Ass't Gen. Mgr.: Roger Bowman.  
Home office: USA.  
Affiliated firm: Chappell & Co. Ltd.  
Ad-Chorel Music Ltd. (PRS/MPA), 11 Atholl Pl., Edinburgh, Scotland EH3 8HP. Tel: (031) 229-9651. Chm. & Mng. Dir.: Neil Ross; Gen. Mgr.: Alison Service.  
Int'l rep.: Canada (Quality).  
Larry Adler Music Ltd., see Chappell.  
Admiral One Music Ltd., see Margaret Brace.  
Admission Music Ltd., see Robert Mellin.  
Aeolian Music Ltd., see Bourne.  
Age of Time Ltd., see April.  
Airborne Music Ltd., 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Gen. Mgr.: Noel A. Brown.  
Air Edel Assocs. Ltd., see Chrysalis.  
Air Music Publ'g Ltd., see Chrysalis.  
Alamo Music, see Panache.  
Alaska Music Ltd., 12 The Quadrangle, Cambridge Square, London W2. Tel: (01) 402-4550. Mng. Dir.: John Schroeder; Gen. Mgr.: Ron O'Shea.  
Affiliate: Cymande Music Ltd.  
Int'l reps.: Australia (Associated), France (Barclay), Germany (Global).  
Alava Music Ltd., 47 Victoria St., London SW1H 0EQ. Tel: (01) 222-6603.  
Albamarle Music, 9 Albamarle St., London W1Y 9LE. Tel: (01) 493-6540/6428. Cable: TELEVIEW. Dir.: N. Payne; Gen. Mgr.: A.B. Steele.  
Affiliate: Albamarle Scripts Ltd.  
Albert Bridge Music, 10 Haunch of Venison Yard, Brook St., London W1. Tel: (01) 499-9491. Telex: 24605. Chm. Don Joy; Gen. Mgrs.: Jonathan Peel, Des Cox.  
Int'l rep.: Worldwide (Chappell).  
Albert Gate Court Music Ltd.—Dir.: Jonathan & Gunilla Rowlands—see Hush.  
Albion Music Ltd., 12 Putney Bridge Rd., London SW18. Tel: (01) 870-2166. Dirs. & Gen. Mgrs.: Dai Davies, Derek Savage.  
Affiliates: Dai Davies Music Ltd., Derek Savage Music Ltd.  
Affiliated firm: April Music Ltd.  
Int'l reps.: France (United Artists), Germany (Intersong), Netherlands (April), USA (Almo).  
Alexis Music Ltd., see Carlin.  
Algeo Music Co., 17 Palace Gate, London W8 5LS. Tel: (01) 589-6472. Mng. Dir. & Gen. Mgr.: George Elick.  
Alice Music Ltd., 9 Cavendish Square, London W1M 0DU. Tel: (01) 995-1191.  
Alliance Music Publ'g Co. Ltd., see Chappell.  
Allways Music, 5 Staple Inn, London WC1.  
Almighty Music, see T-Bone.  
Alrac Music, see WATT.  
Alrax Music Ltd., Group House, 9 The Broadway, Woodford Green, Essex. Tel: (01) 505-4211.  
Affiliated firm: Paul Rodriguez Music Ltd.  
Affiliate: Virginia Music Ltd.  
Alted Music Ltd., see Warner Bros.  
Alto Music Ltd., see Dick James.  
Altus Music Co. Ltd., see Fanfare.  
Amazon Music, see April.  
Ambassador Music Ltd., 23/24 Greek St., London W1V 5LG. Tel: (01) 437-7053. Cable: AMBAMUSIC. Pres.: George Pincus.

## ATTENTION!!

### ANYONE INTERESTED IN CUT-OUT SINGLES

We have the largest selection of cut-out singles available at the keenest prices in the U.K. Bulk selections of your choice FROM 8p.

We ship anywhere in the world. Send for your free list today.

# Oldies Unlimited

6/12, Stafford Street, St. Georges, TELFORD, Shropshire TF 2 9JQ  
Tel: Telford (0952) 612244 or 617625

Home office: USA, Gil Music.  
Amen, see Carlin.  
American Broadcasting Music, see Anchor.  
American Univ. Publ'rs Group, 70 Great Russell St., London WC1B 3BY. Tel: (01) 405-0182. Cable: AMUNPRESS.  
Amicus Music Ltd., see Big Secret.  
Ammo-James Music Ltd., see Dick James.  
Amphonic Music Ltd., 1 Turpington Ln., Bromley, Kent. Tel: (01) 464-0638. Mng. Dir.: Syd Dale; Gen. Mgr.: Fay Gibbs.  
Affiliate: Go Ahead Music Ltd.  
Int'l reps.: Australia (Castle), Austria (Bavarian-Verlag), Canada (Emil Ascher in USA), France (L'illustration), Germany (Bavarian-Verlag), Luxembourg (L'illustration), New Zealand (Castle in Australia), Spain (Harner), USA (Emil Ascher).  
Amsco Music, see Music Sales.  
Ananga Ranga Music, see Budd.  
Anchor Music Ltd., 140 Wardour St., London W1. Tel: (01) 734-8642. Mng. Dir.: Ian Ralfini.  
Affiliates: ABC/Dunhill Music, American Broadcasting Music.  
Ian Anderson Music Ltd., see Chrysalis.  
Andover Music, see April.  
Andwella, see Carlin.  
Angela Music Publ'g Co., Fairlands, Oxshott Rd., Leatherhead, Surrey. Tel: 73373. Mng. Dir.: Terry Dempsey.  
Angel Face Music, see Music Farm.  
Angel Music, see Sparta Florida.  
Angle Music, Toffrees, Church Rd., Woldingham, Surrey. Tel: Woldingham 2386. Mng. Dir.: David Mackay; Gen. Mgr.: Peter Parr-Head.  
Affiliated firm: Sunbury Music Ltd.  
Affiliate: Round Music.  
Int'l reps.: USA (David Mackay, Sabre).  
Anglia (Television) Music Co., see Robert Mellin.  
Anglo-Continental Music Co. BVF Ltd., 10 Sherlock Mews, Baker St., London W1M 3RH. Tel: (01) 935-6974.  
Anglo-Soviet Music Press, see Boosey & Hawkes.  
Anita, see Carlin.  
Anna Music Ltd., see Miriamusic.  
Antler Music, see Panache.  
Apex Music Ltd., 12 Elgin Mansions, Elgin Ave., London W9. Tel: (01) 794-7191.  
Apple Pie Music Ltd., Hurworth Cottage, Croft Rd., Hurworth, Darlington, Durham. Tel: (0325) 721-143, 720-792. Mng. Dirs.: Elaine Saffer, Gary Wilson; Gen. Mgr.: Gary Wilson.  
Affiliate: Saffred Music Ltd.  
April Music Ltd., 17/19 Soho Square, London W1. Tel: (01) 439-1845. Cable: APRIMUSIC. Gen. Mgr.: Brian Oliver; Creative Development Mgr.: Colin Giffin; Creative Development: Paul Bessel.  
Affiliates: Age of Time Ltd., Albion Music, Amazon Music, Andover Music, BL Music, Batt-Songs, Belfry Prod'ns, Buzz Music, Dahlia Music, Earthshaker, Garden Studio Ltd., Kangaroo Music, Kluit BV, Lemon Music, Lone Star Music, Omnibus Music, Panda Music, Rio Cartel, Paul Robinson Music Ltd., Rockabye Music, Rock On Music, Skin Songs, Steville Music, Swingle Ents., Jeff Wayne Music, Wim Wam Music.  
Int'l firms represented: Country Road, Derringer, Ether, Ethnic, Albert Hammond, Heirophant, Manhattans, RSVP, Silver Steel, Siren, Tradition, Westbrook, Winter Blues, Winter Wind (all USA).  
Int'l reps.: Argentina (Melograf), Australia (April), Austria (Wien Melodie), Belgium (April), Brazil (Mundo Musical), Canada (April/Blackwood), Central America (Mundo Musical), Chile (Melograf), Costa Rica (Mundo Musical), France (April), Germany (April), Greece (Blackwood), Israel (April), Italy (April), Japan (April), Luxembourg (April), Mexico (Mundo Musical), Netherlands (April), New Zealand (April), Norway (Arne Bendiksen), South Africa (April), Spain (April), Sweden (April), USA (April Blackwood), Uruguay (Melograf).  
Arabella Music Ltd., see Purple.  
Arcadia Music Publ'g Co. Ltd. (MCPS), PO Box 1, Rickmansworth, Herts. WD3 3AZ. Tel: (01) 584-6671. Mng. Dir.: John Wallington.  
Affiliates: Polyphone Music Co. Ltd. (MCPS), Swan & Co. Music Publ'rs Ltd. (MCPS).  
Ardmore & Beechwood, see Keith Prowse.  
Arf Arf, see Carlin.  
Argot Music Co., see Valentine.  
Ariel Music, see Music Sales.  
Aristocrat, see Terry King.  
Arnakata Music Ltd. (PRS), 74/78 Seymour Pl., London W1. Tel: (01) 723-8424. Telex: 24996. Mng. Dirs.: Jim Dawson, Mike Dolan; Gen. Mgr.: Lloyd Beiny.  
Affiliates: Lampoon Music Ltd., Summerland Songs Ltd.  
Int'l firms represented: Damit, Good Fortune (both USA).  
Int'l rep.: USA (Arnakata).  
Arretta Music Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: (66) 27099. Cable: HALLETRIC. Telex: 896141. Chm. & Mng. Dir.: Terry Scully; Gen. Mgr.: Laurie MacGregor. (Administered by Margaret Brace).  
Int'l reps.: Germany (Intersong), Japan (Tae).  
Arsenal Music Ltd., see United Artists.  
Artasmusic, see Astra.  
Artemis Muziekuitgeverij BV/Intersong Int'l, 13 St. George St., London W1R 9DE. Tel: (01) 492-0769. (See Artemis, Netherlands).  
Arthur's Mother Music Ltd., see Valentine.  
Ascherberg Hopwood & Crew Ltd., see Chappell.  
Edwin Ashdown Ltd., 275-281 Cricklewood Broadway, London NW2 6QR. Tel: (01) 450-5237. Mng. Dir.: S.E. Ashdown; Dir. & Sec'y: J.R. Sharpe; Dir.: L.H. Clark.  
Affiliate: J.H. Larway.  
Int'l firm represented: Enoch (France).  
Ashley-Fields Music Ltd., 61 Frith St., London W1V 5TA. Tel: (01) 734-7462. Mng. Dir.: Harold Fields.  
Affiliates: Cromia Music Ltd., Ethnic Music of the World Ltd., Roncom Music Ltd.  
Int'l firms represented: Cromia group—Arcola, Blue, Carvon, Cromia, Jennifer, Jockey, Juno, New Town,

Sharkey (all USA); Roncom group—Dub, Roncom (both USA); Ethnic (USA).  
Ashree Holdings (Eire) Ltd., c/o Margaret Brace, 9 Dean St., London W1. Tel: (01) 437-3711. Dir.: Philip R. Solomon. (Administered by Margaret Brace).  
Int'l firms represented: Impact (South Africa), Muscle Shoals (USA).  
Int'l rep.: South Africa (Impact).  
Associated Board of the Royal Schools of Music, 14 Bedford Square, London WC1B 3JG. Tel: (01) 636-9085/4478. Cable: MUSEXAM.  
Asterisk Music, 41 Elm Rd., New Malden, Surrey KT3 3AP. Tel: (01) 942-7235. Cable: CHIRPING Chessington. Chief Execs.: John Beecher, Tony Atkins; Gen. Mgr.: Yvonne Tregrove.  
Affiliate: Dartsongs.  
Astra Int'l Entertainments, Thornley St., Wolverhampton. Tel: (0902) 26628. Dirs.: Maurice Jones, Tony Perry, George Maddocks, Alan Clayton, Peter Fielding.  
Affiliate: Artasmusic.  
Astron Music, 20 Commercial St., Shipley, Yorks. Tel: (0274) 584-015. Owner: Derek Arnold.  
Atra Music Ltd., 113 Upper Clapton Rd., London E5. Tel: (01) 806-4449.  
Affiliate: Mamba Music.  
Audley Music, see Noel Gay.  
Augener, see Stainer & Bell.  
Aviva Music Ltd., see Shapiro, Bernstein.  
Axle Ents. Ltd., 2 Holly Mount, Hampstead, London NW3. Tel: (01) 435-9601.  
Aza Music Co., 652 Finchley Rd., London NW11. Tel: (01) 458-7288. Dir.: Morris Aza.  
B D M Music/Chappell Music, 100 Westgate Rd., Newcastle-upon-Tyne. Tel: (0632) 24449, 20971. Telex: 537486. Mng. Dir.: Barry McKay; Gen. Mgrs.: Ray Jackson, Charles Harcourt.  
Int'l rep.: Worldwide (Chappell).  
B K M Ltd., 27 Curzon St., London W1. Tel: (01) 491-7645. Cable: KROWNED.  
Affiliates: Freshwater Music Ltd., Poppy Pub.  
B L Music, see April.  
B S Music Ltd., see Carlin.  
B T W (Music) Ltd., 125 Myddleton Rd., Wood Green, London N22. Tel: (01) 888-6655. Co-Dirs.: John Ross Borthwick, Roy Moore.  
B V F Anglo Continental Music Co. Ltd., see Bron.  
B W D Music Co. Ltd., see Margaret Brace.  
Baby Snaker Music, c/o Margaret Brace, 9 Dean St., 3rd fl., London W1A 4QD. Tel: (01) 439-9901. Mng. Dir.: Terry Waghone; Dir.: Steve Johanson.  
Int'l firms represented: Briarmeade, Keeta, Seagull (all USA).  
Backbenchers Music, see Music Farm.  
Background Music Publ'rs Ltd., see Josef Weinberger.  
Badco Music, see Island.  
Baerenreiter (London) Ltd., 32 Great Titchfield St., London W1P 7AD. Tel: (01) 580-9008.  
Home office: Germany.  
Bag Music Ltd. (MPA), 6 Ludgate Square, London EC4. Tel: (01) 248-3836. Dir.: Janet Crawford; Gen. Mgr.: Eric James.  
Bandlin Music Ltd., see Carlin.  
Banks Music Publ'ns, 139 Holgate Rd., York. Tel: (0904) 21818. Owner: Ramsay Silver.  
Bardell-Smith Publ'g, see Acton Green.  
Barn Publ'g Ltd., 49 Upper Montagu St., London W1. Tel: (01) 724-0834. Cable: BARNEMUS. Mng. Dir.: Sam Mortimer.  
Affiliates: Barn Publ'g (Slade) Ltd., Fiddler's Music Ltd., Movie Music Ltd., Silver Cloud Music Ltd.  
Int'l reps.: Australasia (Chappell), Austria (Rudolf Slezak in Germany), Belgium (Hans Kusters), Brazil (Intersong), Canada (Melville), Eastern Europe (Rudolf Slezak in Germany), France, Radio Europe No. 1, Radio Luxembourg & SACEM territories (Allo), Germany (Rudolf Slezak), Greece (Intersong Hellas), Hong Kong (Intersong in Singapore), India (Intersong in Singapore), Israel (Litratone), Italy (Senza Fine), Japan (Toshiba), Malaysia (Intersong in Singapore), Mexico (Intersong), Netherlands (Dayglow), New Zealand (Chappell in Australia), Pakistan (Intersong in Singapore), Portugal (Armonico in Spain), Scandinavia (Air in Sweden), Singapore (Intersong), South America excluding Brazil (Korn-Intersong in Argentina), South Africa (Brakaway), Spain (Armonico), Switzerland (Rudolf Slezak in Germany), USA (Barn).  
Barnrose Music (London) Ltd., 90/94 Shaftesbury Ave., London W1V 7DH. Tel: (01) 734-2620/4221. Cable: MILLAFRICA.  
Affiliate: Freshcape Music.  
Int'l firms represented: Selroy, Spirit (both South Africa).  
Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1R 1PA. Tel: (01) 437-3063. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.  
Int'l firm represented: Castle (Australia).  
Int'l rep.: USA (Regent).  
Barstool Music Ltd., see ATV.  
Batt-Songs Ltd., see April.  
Bay City Music Ltd., 25/27 Heddon St., London W1. Tel: (01) 734-3845. Exec.: Colin Slater.  
Affiliated firm: Carlin Music Corp.  
Bayley & Ferguson Ltd., 65 Berkeley St., Glasgow C3, Scotland. Tel: (041) 221-7240.  
Beanstalk Music Ltd., 5 Denmark St., London W1. Tel: (01) 836-0717, 485-1257. Dirs.: Melvyn Taggart, Raymond Roberts.  
Beautiful Music Ltd., see Kassner.  
Beautiful Sunday Music, Hilton House, Inverness, Scotland. Tel: (0463) 38618. Telex: 75209. Owner: Rod McQueen; Gen. Mgr.: Eva Balfe.  
Beckerman & Philips Music Publ'g Ltd., 17c The Market Place, Hampstead Garden, London NW11 6JY. Tel: (01) 455-4426.  
Chris Beckwith Music, 41 Pinehurst Court, Colville Gardens, London W11. Tel: (01) 229-2648.  
Bedrock Prod'ns, 36 Molyneux St., London W1. Tel: (01) 723-7779. Mng. Dir.: Tony Barton.  
Affiliate: The Song Factory.  
Bee Bee Music Ltd., PO Box 472, London SW7 2QB. Tel:

(01) 373-3269. Cable: JOLUSTIG. Telex: 21879. Mng. Dir.: Jo Lustig; Gen. Mgr.: Dee Lustig.

Bees Knees Music, see Andy Patch.

Belfern Music, see Island.

Belfry Prod'ns, see April.

Belgravia, see Tee Pee.

Isla Bell Music Publ'g Co., 11 Stoke Newington Rd., London N16 8BH. Tel: (01) 254-2187.

Bellgate, 64 Gloucester Pl., London W1H 3PF. Tel: (01) 486-5142. Dirs.: Michael Willis, David Bloom, Victor Bloom.

**Affiliate:** Parklynn.

Belsize Music Ltd., 3B North Row, London W1. Tel: (01) 491-3175. Mng. Dir.: Charles Peate; Gen. Mgr.: Iris Gebler.

**Affiliated firm:** Summit Music Ltd.

**Int'l reps.:** Australia (Associated), Canada (Belsize), Scandinavia (Air), USA (Belsize).

Belwin-Mills Music Ltd., 250 Purley Way, Croydon, Surrey CR9 4QD. Tel: (01) 681-0855. Cable: BELMILMUS. Mng. Dir.: Cyril Gee.

**Home office:** USA.

**Affiliated firms:** Big Pig Music Ltd., Leeds Music Ltd., G. Ricordi & Co. (London) Ltd., Rocket Music Ltd.

**Affiliates:** Mills Music Ltd., Multimood Music Ltd., Paradise Music Ltd.

**Int'l firms represented:** Mel Bay, Franco-Colombo, Deshon, Dover, J. Fischer, Charles Foley, H.W. Gray, Edwin F. Kalmus, Hal Leonard, Edward B. Marks, Mills, Multimood, Southern (all USA); Hans Sikorski (Germany).

Benday, see Carlin

Anton J. Benjamin Ltd., see Richard Schauer.

Bens Music Ltd., see Kassner.

Beppo Music, 20 Chipstead St., London SW6. Tel: (01) 736-7980.

Berry Music, see Campbell Connelly.

Bettytunes Music Co., see Valentine.

Bev Bev, see Carlin.

Beverly Music, 78 Craven Park Rd., London NW10 4AE. Tel: (01) 965-2267.

Big Ben Music Ltd., The Music Centre, Engineers Way, Wembley, Middx. Tel: (01) 903-4611. Dir.: Ben Nisbet. (Administered by Margaret Brace).

**Affiliate:** Big Jim Music Ltd.

Big Ear Music, see Henry Hadaway.

Big Jim Music Ltd., see Big Ben.

Big Mike Music, c/o Westholme, Church Ln., Lincoln LN2 1QJ. Tel: (0522) 29160. Chief Exec.: Dave Godin; Gen. Mgr.: Alf Billingham.

Big Pig Music Ltd., see Belwin-Mills.

Big Secret Music Ltd., PO Box 37, London NW1 5HZ; 41 Harley House, Marylebone Rd., London NW1 5HF. Tel: (01) 935-4774. Cable: LOVESONGS. Dirs.: Guy Fletcher, Doug Flett; Gen. Mgr.: Ken Street.

**Affiliate:** Amicus Music Ltd.

**Int'l reps.:** Australia (Festival), Austria (Melodie der Welt), Belgium (Hans Kusters), Canada (Big Secret/Almo), France (Intersong Paris), Germany (Melodie der Welt), Hong Kong (Pathe), Japan (Pacific), Latin America (Rondor), Luxembourg (Intersong Paris), Netherlands (New Dayglow), Scandinavia (Air), South Africa (EMI-Brigadiers), Spain (Armonico-Clipper's), Switzerland (Melodie der Welt), USA (Big Secret/Almo).

Big 3 Music Ltd., see United Artists.

Bird Music, see Intersong.

Birth Music, see Olofsong & Young Blood.

Biscuit Music Ltd., 17 Ronneby Close, Weybridge, Surrey KT13 9SB. Tel: (98) 42689. Mng. Dir.: Clive Selwood; Gen. Mgr.: S. Selwood.

Bishop Music, 12 Hill Rd., St. Johns Wood, London NW8. Tel: (01) 286-4025. Telex: 23322. Mng. Dir.: Ann Bishop; Gen. Mgr.: Karen Davies.

Bisquit Music Ltd., 2 Park Square Mews, Upper Harley St., London NW1. Tel: (098) 42689.

**Affiliate:** Warner Bus Music.

Blackhill Music Ltd., 32 Alexander St., London W2. Tel: (01) 229-8211. Chief Exec.: Andrew King.

L. Black, 142 Charing Cross Rd., London WC2. Tel: (01) 836-3917.

Black Magic Music, 162 Canal St., Nottingham. Tel: (0602) 54065. Mng. Dir.: Brian Selby; Dir.: John Bratton.

Black Sheep Music (MCPS), 5 King Henry's Walk, London N1. Tel: (01) 254-1523/9714. Mng. Dir.: Ben Findon; Gen. Mgr.: Linda Findon.

Blackstone, 5 Denmark St., London WC2. Tel: (01) 240-2215.

Blanedell Ltd., see Compass.

Bloated Dormouse Music, see Music Farm.

Bloomsbury Music Publ'g Co. Ltd., 12/13 Greek St., London W1V 5LE. Tel: (01) 437-7064. Mng. Dir.: Iain McCarthy; Gen. Mgr.: Barbara Allen.

**Affiliates:** DickinSongs, Grape Time Ltd., Hedley Music Ltd., Hendersong, Millmerran Music Publ'g Co. Ltd., Yarcombe Music.

Bluebell Music, see Isa.

Bluebird Music Ltd., see RAK.

Blue Eyes Music, see RAK.

Blue Gum, see Carlin.

Blue Mountain Music, see Island.

Blue Ribbon Music Ltd., 12 Lower Grosvenor Pl., London SW1. Tel: (01) 834-1602.

**Int'l firm represented:** New Phase (USA).

Bluetunes Music Ltd., see ATV.

Bocu Music Ltd., 48 Grafton Way, London W1P 5LB. Tel: (01) 388-7653. Cable: MARQUIMUS. Dir. & Gen. Mgr.: Carole Broughton.

**Int'l firms represented:** Bill Black, Lyn Lou, Willie Nelson, Partner, Song Terrors/I've Got the Music, Window (all USA).

Bodley Head Ltd., 9 Bow St., London WC2. Tel: (01) 836-9081.

Ronnie Bond Music, see Andrew Heath.

Bonney Music Ltd., see Kassner.

Boosey & Co. Ltd., see Boosey & Hawkes.

Boosey & Hawkes Music Publ'rs Ltd., 295 Regent St., London W1A 1BR. Tel: (01) 580-2060. Cable: SONOROUS. Mng. Dir.: R.A. Fell.

**Int'l branches:** Australia, Canada, France, Germany, South Africa, Sweden, USA.

**Affiliates:** Anglo-Soviet Music Press, Boosey & Co. Ltd., Cavendish Music Co., Ed. A. Gutheil, Hawkes & Son (London) Ltd., J.R. Lafleur & Son Ltd., Winthrop Rogers Ed., Eds. Russe de Musique.

**Int'l firms represented:** Alfred (USA), Barry (South America), Ed. Musica Budapest (Hungary), Carl Fischer (USA), Luverne (USA), Soviet State Publ'g (USSR), Suvini Zerboni (Italy).

**Int'l reps.:** Denmark (Wilhelm Hansen), Finland (Musik Fazer), Italy (Carisch), South America (Barry).

Bootleg Publ'g Co. (PRS, MCPS), 500 Chesham House, 150 Regent St., London W1R 5FA. Tel: (01) 734-3501. Telex: 261426. Dir.: David G. Rose; Gen. Mgr.: Brian Crook.

Bop Music, see Magnet.

Bosworth & Co. Ltd., 14/18 Heddon St., London W1R 8DP. Tel: (01) 734-4961. Cable: BOSEDITION.

Bottom Dollar Music, see Million Dollar.

Bourne Music Ltd., 34/36 Maddox St., London W1R 9PD. Tel: (01) 493-6412/6583. Gen. Mgr.: Len A. Taylor.

**Home office:** USA.

**Affiliate:** Aeolian Music Ltd. (PRS/MCPS).

Franklyn Boyd Music Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9028. Chief Exec.: Robert Mellin; Gen. Mgr.: David Reed.

**Int'l reps.:** Belgium (Music Rights Society), France (Robert Mellin), Germany (Robert Mellin), Italy (Neapolis), Netherlands (Timeless), Scandinavia (Mellin), Spain (Robert Mellin), USA (Robert Mellin).

Boysongs, see Panache.

Margaret Brace Copyright Bureau Ltd., 9 Dean St., 3rd fl., London W1A 4QD. Tel: (01) 437-3711. Mng. Dir.: Margaret Brace; Gen. Mgr.: Sandra Cackett.

**Administered firms:** Admiral One Music Ltd., Arretta Music Ltd., Ashtree Holdings (Eire) Ltd., BWD Music Co. Ltd., Big Ben Music Ltd., Brunswick Music Publ'g Co. Ltd., Captain Billy's Music Ltd., Coaxie Prods. Ltd., Duart Music, Emerald Music Ltd. (PRS), Everblue Music Ltd., Gas Songs Ltd., Greenwood Music Ltd., JB Music, Kenmar Music Co., Marrow Music, Nereus Music, Ben Nisbet Music Ltd., PC Music, Pasco Music, Pearl Music, George Porter Music, Riverdale Music, Spider Music, Stanmore Music, Sugartown Music Publ'g Co. Ltd., Tatham Music, Torban Music Ltd.

**Int'l firms represented:** Carfax, Ditty Bag, Gammon & Guren, Half a Loaf, Lizzie Lou, New Moon, New Planet, Plover Boy, Rocky Top, Sure-Fire, Wild Flowers (all USA).

**Int'l reps.:** Australia (Castle), Netherlands (Veronica), South Africa (EMI-Brigadiers).

Bradbury Wood Ltd., see Chappell.

Brampton Music Ltd., see Fresh Air.

Bregman, Vocco & Conn Ltd., see Chappell.

Breitkopf & Haertel (London) Ltd., 8 Horse & Dolphin Yard, Macclesfield St., London W1V 7LG. Tel: (01) 437-3342. Mng. Dir.: Larry Fenton.

**Affiliates:** Fenette Music, Fontone Music.

**Int'l firms represented:** Berben (Italy), Breitkopf & Haertel (East & West Germany), Alexander Broude (USA), Columbia (USA), Deutscher Verlag fuer Musik (East Germany), Friedrich Hofmeister (East & West Germany), Pro Musica (East Germany).

**Int'l reps.:** Austria (Breitkopf & Haertel), Canada (Alexander Broude), Germany (Breitkopf & Haertel), Mexico (Alexander Broude), Switzerland (Breitkopf & Haertel), USA (Alexander Broude).

Brevis Music, see Paul Rodriguez.

Brigitte Music Ltd., see ATV.

British Lion Music Ltd., see Purple.

Cliff Brittle Music Ltd., Longbridge Hayes Ind'l Estate, Newcastle, Stoke-on-Trent. Tel: (0782) 811-731. Mng. Dir.: Cliff Brittle.

Bron Org. Ltd., 100 Chalk Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Cable: HITMUSIC. Telex: 261653. Dirs.: Sydney & Gerry Bron; Gen. Mgr.: Jana Vencovska.

**Affiliates:** BVF Anglo Continental Music Co. Ltd., Sydney Bron Music Co. Ltd., Carrie Music Ltd., Debmur Publ'g Co. Ltd., Earthly Music Ltd., Hazzard Music Ltd., Hit Songs Ltd., Mann Music Publ'rs Ltd., Marklon Music Ltd., Osibisa Music Ltd., Osibisounds Ltd., Pitney Music Ltd., Tempest Music Ltd., Umbles Tunes Ltd., Yale Music Corp. Ltd.

**Int'l firm represented:** Bibo (USA).

**Int'l reps.:** Australia (J. Albert), Austria (Intro Gebr. Meisel), Belgium (Hans Kuster), Brazil (Fermata), Canada (Warner Bros.), Far East (Pathe), Finland (Sonet in Sweden), France (Bagatelle), Germany (Intro Gebr. Meisel), Greece (Arion), Iceland (Sonet in Sweden), Italy (Metron), Japan (Shinko), Netherlands (New Dayglow), Portugal (Quiroga), Scandinavia (Sonet in Sweden), South Africa (Plymouth), Spain (Quiroga), Switzerland (Intro Gebr. Meisel), USA (Warner Bros.).

Brons Music Servs., see Hansen.

Sydney Bron Music Co. Ltd., see Bron.

Brothers Music Ltd., 53 Vicarage Court, Kensington Church St., London W8 4HF. Tel: (01) 937-9753. Mng. Dir.: Ray Cameron.

Robertson Brown Assocs., 47 British Grove, London W4. C. Brull Ltd., 26 West St., London WC2. Tel: (01) 836-1724. Chief Exec.: K. Schick.

**Int'l branch:** France.

**Affiliates:** Harmonic Music Publ'g Co. Ltd., Musical Film & TV Ents. Ltd.

**Int'l firms represented:** Cinemus (USA), Freesound (France), Ed. In (France), Musique Pour l'Image (France), Selected Sound (Germany).

The Brunad Music Publ'g Co. Ltd., 5 Denmark St., London. Tel: (01) 836-0947/0717.

Bruno Music Ltd., see Kennedy.

Brunswick Music Publ'g Co. Ltd., see Margaret Brace.

Brynny Publ'g, c/o Wave Recs. Ltd., 11 Swakeleys Dr., Ickenham, Middx. Tel: (0895) Uxbridge 38755. Dir.: Peter Ind.

Buckhorn Music Publ'rs Ltd., see Valentine.

Budd Music, c/o Prager & Fenton, 4 Winsley St., London W1N 9DL. Tel: (01) 636-5951. Pres.: Buddy Kaye; Contact: Martin Goldberg.

**Affiliates:** Ananga Ranga Music, Honest Pleasure Prod'ns, Wells Drive Music.

**Int'l rep.:** USA (Budd).

Budgie Music Ltd., see Rondor.

Buffalo Music Ltd., see Intersong.

Bulldog Music Co., see Valentine.

Bumper Songs, see Magnet.

Burdock River, see Island.

Burlington Music Co. Ltd., 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable: BURLMUSIC. Dirs.: W.W. Townsley, P.J. Frankcom, M.L. Stellman; Gen. Mgr.: Leslie Lowe.

**Affiliate:** Palace Music Co. Ltd.

**Int'l affiliates:** Australasia (Palace in Australia), Austria (Burlington in Germany), Canada (Burlington), Far East (Burlington-Palace in Hong Kong), France (Palace), Germany (Burlington), Italy (Palace), Netherlands (Palace), Portugal (Burlington in Spain), Scandinavia (Palace in Sweden), Spain (Burlington), Switzerland (Palace), USA (Burlington).

**Int'l firms represented:** Acclaim, Arvee, Bocephus, Camarillo, Chesmont, Circoc, Cranston, Fourmost, 40r Star, Glad, Golden West Melodies, Hog, Jat, Jec, Jerry Chestnut, Jondora, Julio-Brian, Ma-Ree, Mirwood, Open Road, Parker, Passkey, Rapport, Rawhide, Ridgeway, Singletree, Starrite, Taj, Tuckahoe, Tune-Kel, Woodmont.

**Int'l reps.:** Argentina (MAI), Belgium (Basart), Brazil (Fermata), Chile (MAI), Czechoslovakia (Supraphon), Greece (GrecoPhon), South Africa (Music Publ'g Co.), Uruguay (MAI).

Burnt Ash Music Co., see Valentine.

Buzz Music, see April.

C A M London Ltd., 66 Montagu Mansions, London W1. Tel: (01) 486-6942. Dirs.: Feliciano & Giuseppe Campi.

C C S Music, see Philip P. Roberge.

C C S Publ'g, see RAK.

C M P Ltd., see Robert Mellin.

C T A Music Ltd., see Carlin.

Cadillac Music, 1A Belmont St., London NW1. Tel: (01) 836-6006. Owner: John Jack.

Caesar Music Ltd., 93 Sirdar Rd., London W11 4EQ. Tel: (01) 727-7477. Dirs.: Barry Murray, Harry Simmonds.

**Int'l rep.:** Worldwide (Chrysalis in UK).

Calendar Music, 89 Chiswick High Rd., London W4. Tel: (01) 994-8571. Cable: SUNARTISTE. Mng. Dir.: Don Lawson; Gen. Mgr.: Curlah Lawson.

**Int'l reps.:** Australia (Chappell), Austria (Aberbach), Canada (Morning), Germany (Aberbach), Switzerland (Aberbach).

California Music Ltd., see Sunbury.

Camad, see Carlin.

Cambridge Univ. Press, 200 Euston Rd., London NW1 2DB. Tel: (01) 387-5030.

Camel Music, 36 Molyneux St., London W1. Tel: (01) 724-3414.

Campbell Connelly & Co. Ltd. (PRS), 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Prof. Mgr.: Chris Warren.

Seymour.

**Affiliates:** Berry Music, Cinephonic, Cross, Dash, Max Diamond, Evergreen, Glendale, Harrison, Hournew, Ivy, Montclare, Shere (Surrey), Show, Sikorski, Toad Tunes, Vinco (all PRS).

**Int'l firms represented:** Brougham Hall (USA), CAM (USA), GSF (USA), Garrett (USA), Notable (USA), Planetary-Nom (USA), Push (Jamaica), Shorty (Trinidad), Sterling (USA), John Wagner Prod'ns (USA).

**Int'l reps.:** Australia (Campbell Connelly), Belgium (Connelly Basart), Brazil (ELAM), France (Campbell Connelly), Germany (Connelly), Italy (CAMP), Japan (Nichion), Netherlands (Connelly Basart), Scandinavia (Connelly), South Africa (Burg), Spain (Connelly), USA (Campbell Connelly, Bramsden).

Campus General Trading Ltd., 684 Fulham Rd., London SW6 5SA. Tel: (01) 736-8131. Mng. Dir.: Julian Beauchamp.

CanCon Music Co., see Valentine.

Capt. Beaky Music, see New Acme.

Captain Billy's Music Ltd., see Margaret Brace.

Cardinal, see Carlin.

Carlin Music Corp., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251. Cable: CARLSONG. Telex: 267488. Pres.: Frederick S. Bientock, Exec. VP: R. Derek Knibb; VP & Int'l Mgr.: Paul Rich; Creative Mgr.: Mike Hawker.

**Int'l branch:** USA, Carbet Music Inc.

**Affiliates:** AMP, Abacus, Alexis Music Ltd., Amen, Andwella, Anita, Arf Arf, BS Music Ltd., Bandin Music Ltd., Bay City Music Ltd., Benday, Bev Bev, Blue Gum, CTA Music Ltd., Camad, Cardinal, Contempo Music Ltd., Coronet, Curb Carlin Music, Dabe Music Ltd., Davray Music Ltd., Dayn Music Ltd., Dayray Music Ltd., Daytime Music Ltd., Deoc Music Ltd., Design, Destiny, Johnny Devlin, Dukeslodge Ents. Ltd., Early Bird, Kevin Eggers, Engel Songs, Enquiry, Fiesta, Fluke, Friends Music Ltd., Fugal, Gamble-Huff, Genesis Music Ltd., Getaway, Gloria, Gold Disc, Jack Good, Lee Hazlewood, Hercules, Humber Music Ltd., Jetstar, Joaneline, Josley Music, Kalmann, Kamikazi Music, Kieron, Knox, Lark, Leiber-Stoller, Linvoy, Ludix, Kenny Lynch, Manor, Marlyn, Maycroft, Miracle Songs, Oaktree, October, Pz-ntryan Songs, Park Lane Music Co. Ltd., Curtis Perkins Music, Peterman, Alan Price Music Ltd., Pulsar, Quartet, Redwood Music Ltd., Sam Songs, Sidney A. Seidenberg Music, Semprini, Shadamm, Shadows, Slamina, Smooth, Sledge Music Ltd., Stratsong, Swansong, Sweet Publ'g Ltd., Sympathy Music Ltd., TM, Titanicus Ltd., Tolaik, Tollie, Tone Music Ltd., Toneshire Ltd., Train Publ'g Plan Ltd., Eddie TreVett, Trio, Vicki, Warland, Waterloo, Westcliff-on-Sea Music Ltd., Zan.

Carmel Music Ltd., 4 Cliff Ave., Westcliff-on-Sea, Essex. Tel: (0702) 43682. Mng. Dir.: Peter Eden.

Carnaby Music Ltd., see Chappell.

Carousel Music, see Trafalger.

Carren/Woolfsongs, see Woolfsongs.

Carrie Music Ltd., see Bron.

John Carter Music Ltd., see Noon.

Carter-Lewis, see Southern.

L. J. Cary & Co. Ltd., see Chappell.

Casanova Music Ltd., see Intune.

Casino Music, see Henry Hadaway.

Reg Casson Publ'ns, 12 Little Newport St., London EC2. Tel. (01) 437-5039.

Cavendish Music Co., see Boosey & Hawkes.

Cedarwood, see Southern.

Cellar Music Ltd., see ATV.

Frank Chacksfield Music Ltd., Allegro, Elm Walk, Farnborough Park, Orpington, Kent BR6 8LX. Tel: Farnborough 55509. Cable: GOLDISCS. Mng. Dir.: Frank Chacksfield.

**Affiliates:** Eros Music Ltd., Medway Music Ltd., Senlac Music Ltd.

Chameleon Publ'g, 19 S. Molton St., London W1. Tel. (01) 629-9717. Telex: 261805. Mng. Dir.: M. Loveday; Dir.: R. Fearn.

Champagne Music, 96a Market St., Hyde, Cheshire. Tel (061) 368-7211. Mng. Dir.: Jack Baldwin.

Chance Music Ltd., 59/61 Riding House St., London W1. Tel. (01) 323-1230.

Chandos Music Ltd., 41 Charing Cross Rd., London WC2. Tel. (01) 437-1448/5512. Mng. Dir.: Brian Couzens.

**Affiliates:** Chandos (Rec'gs) Ltd., Fernlea Music Ltd., Filmscores Ltd.

Chandos (Rec'gs) Ltd., see Chandos Music.

Channel Music Ltd., see Rock Artists.

Chantelle Music Ltd. (PRS, MCPS), 3a Ashfield Parade, Southgate, London N14. Tel: (01) 886-6236. Dir. & Gen. Mgr.: Riss Chantelle.

Chanter Music Ltd., see Chappell.

Geoffrey Chapman Ltd., 18 High St., London SW19. Tel (01) 946-3047.

Chappell & Co. Ltd., 50 New Bond St., London W1A 2BR. Tel. (01) 629-7600. Cable: SYMPHONY. Telex: 268403. Exec. Vice Chm.: S.L.G. Gottlieb; Creative Dir.: Roland Rennie; Music Div. Gen. Mgr.: Tony Roberts; Int'l Gen. Mgr.: Nick Firth; Retail Gen. Mgr.: David Brown; Print Div. Gen. Mgr.: Robin Wood; Studio Mgr.: Tom Stephenson, Financial Controller: Bob Lake, Pub. Mgr.: Mary Jennings.

**Affiliates:** Acuff-Rose Music Ltd., Larry Adler Music Ltd., Alliance Music Publ'g Co. Ltd., Ascherberg Hopwood & Crew Ltd., Bradbury Wood Ltd., Bregman Vocco & Conn Ltd., Carnaby Music Ltd., L.J. Cary & Co. Ltd., Chanter Music Ltd., Chappell-Aznavor Ltd., Chappell-Morris Ltd., Chappell Music Centres Ltd., Clarence Music Ltd., Commar-Chappell Music Ltd., Delfont Music Ltd., Diplomat Music Ltd., EFDS Publ'ns Ltd., Empire Consul Music Ltd., Erie Music Ltd., Famous-Chappell Ltd., Frank Music Co. Ltd., Friday Music Ltd., Graphle Music Ltd., Grob-Chappell Music Co. Ltd., Ipanema Music Ltd., Jewel Music Publ'g Co. Ltd., Le Vien Music Ltd., Lissauer Music Ltd., Lowery Music Ltd., Magic Music Ltd., Mander Music Ltd., Margot Music Ltd., Midas Music Ltd., Our Songs Ltd., PK Music Ltd., Patricia Music Ltd., Space Music Ltd., Spindrift Music Ltd., Springfield Music Ltd., Stratford Music Ltd., Victoria Music Publ'g Co. Ltd., Walton Music Ltd., Williamson Music Ltd.

Chapter One Music & Artists Ltd., see The Les Reed Org.

Charisma Music Publ'g Co. Ltd., 90 Wardour St., London W1. Tel: (01) 434-1351. Dirs.: Brian C.A. Gibbon, Tony Stratton-Smith.

**Affiliates:** Lee Music Ltd., Static Music Ltd.

**Int'l reps.:** Worldwide (Chappell) excluding Canada (GRT), USA (Hudson Bay).

Charlotte Music Ltd., 9 Bryanton Mews West, London W1 Tel (01) 723-8416 Chief Exec: Terry Sylvester, Dir: Robin Britten

**Affiliate:** Intersong Music Ltd

Charly Music (PRS), 9 Beadon Rd., London W6 Tel (01) 741-0011 Cable CONFIDATE Telex 934386

**Affiliate:** Fuse Music Ltd. (PRS)

Charnwood Music Publ'g Co., 5 University Rd., Leicester LE1 7RA Tel (0533) 23345

**Int'l firm represented:** Josef Preissler (Germany)

The Charts Ltd., 28 Westminster Gardens, London SW1 Tel (01) 828-9677

Cherry Music, 7 Worpole St., London SW14 Tel (01) 878-2588 Pres: David Mindel, Gen. Mgr: Ronnie Beck

**Affiliated firm:** Intersong Music Ltd

**Affiliates:** Hot Lips Music, Sauna Music, Seysongs

**Administered company:** Mingles

**Int'l reps.:** Australasia (Festival), Benelux (Intersong), Germany (Intersong), Italy (Intersong), Japan (Intersong), Scandinavia (Arne Bendixsen), South Africa (Music Piece), Spain (Intersong)

J & W Chester/Ed. Wilhelm Hansen London Ltd., 7 Eagle Court, London EC1M 5QD Tel (01) 253-6947/6276 Cable GUARNERIUS

**Int'l firms represented:** Wilhelm Hansen group (Denmark, Germany, Norway, Sweden), Silver Burdett (USA)

**Int'l rep.:** USA (Magna)

Chevron Music Publ'g Ltd., Television Centre, Leeds LS3 1JS London W1 Tel (0532) 38283

**Affiliates:** Mallows Music, Mashy Music (both MCPS).

**Int'l firms represented:** Akari, Aphrodite, Archimedes, Aurelius, Big Elk (all USA)

Chibell Music Ltd., see Red Bus

Chinnichap Publ'g Ltd (PRS), 1 Charles St., London Tel (01) 629-9516 Pres: Nicky Chinn

**Affiliated firm:** RAK Publ'g Ltd

Chippelow, 839 Harrow Rd., London NW10 5NH Tel (01) 969-5255/7155 Telex 927813 Exec Prod'r: Alan Davison

Chipping Norton Music Ltd., 4 Kings Head Mews, Chipping Norton, Oxon Tel (0608) 2684 Dir: Richard Vernon

**Affiliated firm:** Island Music Ltd

Chocolate Music, see RAK

Chorell Music of Edinburgh, 11 Atholl Pl., Haymarket, Edinburgh

Christabel Music Ltd., see ERM

Chrysa-a-Lee Music Ltd., see Chrysalis.

Chrysalis Music Ltd., 108 Park St., London W1 Tel: (01) 493-4131 Telex 21753 Joint Chm: Chris Wright, Terry Ellis, Gen. Mgr: Ann Munday.

**Affiliates:** Air Edel Assocs Ltd., Air Music Publ'g Ltd., Ian Anderson Music Ltd., Chrysa-A-Lee Music Ltd

**Domestic firms represented internationally:** Blandell, Bluebeard, Caesar, Fivestar, Longmanor,

Rockbottom, Salamander, Seafood, Spaniel, Steeleye Span

**Int'l firms represented:** Alkatraz Corner, Budd, Arte Wayne (all USA)

**Int'l reps.:** Australia (Festival), Austria (Roba), Belgium (Dutchy), Central America (Fernata in Brazil), France (Claude Pascal), Germany (Roba), Iceland (Arr), Italy (Ricordi), Japan (Pacific), Mexico (Fernata in Brazil), Netherlands (Dutchy), New Zealand (Festival), Scandinavia (Arr), South Africa (Impact), South America (Fernata in Brazil), Spain (Armonico-Clipper's), Switzerland (Roba), USA (Chrysalis, Moth).

Cinderella Music Ltd., see Heathside

Cinephonic, see Campbell Connelly

Cintercor Music Co., see Leeds.

City Music Ltd., see Kassner

Clarence Music Ltd., see Chappell

Classic Fds., see Eurobeat & Mansem

Classic Music, see Panache

Cleveland Music, 3 Almond Ave., Ickenham, Uxbridge. Middx. Tel 72167

Clifford Essex Publ'ns, see Music Sales.

Clinton Music Co., Kraal, Woodside Hill, Chalfont St. Peter, Bucks. Tel Gerrards Cross 83351

Clover Conway Music Co., see Noel Gay

Clowns Music Ltd.—Contact: Ed Welch—see United Artists

Coaxie Prods Ltd., see Margaret Trace

Coconut Airways, c/o Morgan Studios, 169/171 High Rd., London NW10 Tel (01) 459-7244 Dirs: Geraint Hughes, Jeffrey Calvert

Collegiate Music Publ'ns Ltd (div of Josef Weinberger group), 10/16 Rathbone St., London W1P 2BJ Tel (01) 580-2827 Cable OPERETTA

**Affiliate:** Ed Curci

Barry Collings Music, 15 Claremont Rd., Westcliff-on-Sea, Essex SS0 70X. Tel (0702) 43464, 47343 Mng. Dir: Barry Collings.

Collins Music Co., Townsend House, Flat 2, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-0189. Gen Mgr: Jon Feldman.

**Affiliate:** Jill Music Ltd

**Int'l reps.:** Scandinavia (Nordic Songs)

Comet Music Ltd., see ATV

Commar-Chappell Music Ltd., see Chappell

Comma Music, see Intersong & Paul Rodriguez

Compass Music Ltd. (PRS), Alembic House, 12th fl., 93 Albert Embankment, London SE1 Tel (01) 735-9291 Cable COMPMUSIC

**Affiliates:** Blandell Ltd., Hagen Music Ltd., Limbridge Music Ltd., Track Music Ltd.

**Int'l firm represented:** Larry Shayne (USA)

**Int'l rep.:** Australia (Castle)

Compatible Rec'g & Publ'g Ltd., 87 Third Cross Rd., Twickenham, Middx. Tel (01) 898-4095, 986-6904 Mng. Dir: Derek Bailey, Gen. Mgr: Evan Parker.

Composer To Player Ed (PRS), 53 Longley Rd., Harrow, Middx. HA1 4TG Tel (01) 427-5267 Owner: Raymond Parfrey

Concord, see Essex

Concordia Publ'g House Ltd., 117/123 Golden Ln., London EC1. Tel (01) 253-8884. Cable CONPUBHO

Consolidated Music, see Music Sales

Contempo Music Ltd., 42 Hanway St., London W1 Tel (01) 636-2283

**Affiliated firm:** Carlin Music Corp.

Contemporary Music Publ'g Ltd., see Jet

Cookaway Music Ltd., see Dick James

Cooper Music, 138 Charing Cross Rd., London WC2.

Corner Stone Music Ltd., see Valentine

Cornish Legend Music, Bawdens Farm, Trenodrett, Roche, St. Austell, Cornwall PL2 Tel (072689) 507. Exec. Prod'r: N. Strachan. Prod'r: G. Hargrave Gill

Coronado, see Keith Prowse

Coronet, see Carlin

Corries (Music) Ltd., West Buccleuch Near Hawick, Roxburghshire, Scotland Tel: Erick Valley 230 Dirs: R. Brown, R.M.B. Williamson

Corus Music, 1 Montague St., Russell Square, London WC1B 5BS Tel (01) 323-2787 Mng. Dir: D. McCormick, Gen. Mgr: John G. Reed

Coslow Kassner Ltd., see Kassner

Courtenay Music & Prods Ltd., 168 Victoria St. London SW1 Tel (01) 834-3014

Edward Cox Music Ltd., see Dick James

Craighall Music, 68 Craighall Rd., Edinburgh EH6 4RL, Scotland Tel (031) 552-3685

Craigle Music Co. Ltd., 79 Kingston Hill, Kingston-upon-Thames, Surrey Tel (01) 546-1617

J B Cramer & Co. Ltd., 99 St. Martins Ln., London WC2N 4AZ Tel (01) 240-1612

**Affiliates:** Leonard Gould & Boltittler, Pitman Hart & Co Ltd

Crater Music, see Paul Rodriguez

Creole Music Ltd., Creole House, 4 Bank Bldgs., High St., Harlesden NW10 Tel (01) 965-9227 Cable CREMUS

Cricklewood Music Ltd., Hyde Ind'l Estate The Hyde, London NW9 6JU Tel (01) 205-5456 Mng. Dir.: Monty Lewis

Croma Music Ltd., see Ashley-Fields.

Crowell, see Essex

Cross, see Campbell Connelly

Crossdoor Music Co., see Valentine

Crotchet Music Ltd., Devonshire Works, Bartley Mow Passage, London W1

**Affiliate:** Flair Music Ltd

Crow Publ'g Ltd., 24 Parkside, Knightsbridge, London SW1 Tel (01) 245-9026

**Affiliated firm:** Robert Mellin Ltd (PRS)

**Affiliates:** Fair World Music, Saguenay Music Ltd

**Int'l firm represented:** Locomotive (USA)

Crystal Music Publ'g Co. Ltd., see Dick James

Cube Ents Ltd., see Essex

Cuckoo Music Ltd., see ATV

Cumberland Music Ltd., see Kassner

Curci Carlin Music, see Carlin.

Curci (Ed.), see Collegiate.

J. Curwen & Sons Ltd., see Faber & G Schirmer

Cymande Music Ltd., see Alaska

D I G I T, see Young Blood

Dabe Music Ltd., see Carlin & Konkwest

Dahlia Music, see April

Miki, Dallon Music, see Young Blood.

Damil Music, Blythe Rd., Hayes, Middx Tel (01) 573-5122

Dan-Star Music, 18 Ambleside Ave., Yorks YD1 3RX. Tel (0904) 34051 Mng Dir: Peter Hawkins, Dir: Gillian Hawkins

Dartsongs, 3 Grove Wood Hill, Coulsdon, Surrey Tel (01) 660-2311 Admin'r: Ian Thomson

**Affiliate:** Asterisk Music

Dash, see Campbell Connelly

Dai Davies Music Ltd., see Albion

Spencer Davis Music Ltd., see Dick James.

Dayray Music Ltd., see Konkwest & Carlin

Dayn Music Ltd., see Carlin

Dayray Music Ltd., see Carlin

Daytime Music Ltd., see Carlin

Dazzle Songs Ltd., see RAK

Blossom Dearie Music, see Louvigny-Marquee.

Deaver Ents., see Intersong

Debmar Publ'g Co. Ltd., see Bron

Debonaire Music Ltd., see Dick James

December Songs, 42 Park View Rd., Neasden, London NW10 1AL Tel (01) 450-5987 Gen Mgr: Todd Luterodi

**Affiliate:** Vasko Music

Deep Purple Music, see Purple

Deep Purple Music (Overseas) Ltd., see Purple

Delfont Music Ltd., see Chappell

Delicate Music Ltd. (PRS), see Rondor

Delos Music, 182 Lansbury Dr., Hayes, Middx Tel 573-6299 Dir: Pat Lynn Gen Mgr: Richard Benjamin.

Delphi Music Ltd., see Barn

Demark Music, see Paul Rodriguez

Chris Denning Music Ltd (PRS), 29 Pinewood Park, New Haw, Weybridge, Surrey KT15 3BS Tel (09323) 44917 Mng Dir: Chris Denning, Sec'y: A.W. Denning

**Affiliate:** Louvigny-Marquee

**Int'l rep.:** Worldwide (Louvigny-Marquee in London)

Deoc Music Ltd., see Carlin

Desert Songs, 155/157 Oxford St., London W1 Tel (01) 734-9717 Chief Execs: Clive Banks, Terry O'Neil.

Julian Spear

Design, see Carlin

Destiny, see Carlin

Johnny Devlin, see Carlin

De Wolfe Ltd (MCPS), 80/88 Wardour St., London W1V 3LF Tel (01) 439-8481 Cable MUSICALL Dir: James Sylvester de Wolfe

**Affiliates:** Hudson Music Co Ltd Sylvester Music Co Ltd

Max Diamond, see Campbell Connelly

Diamond Music Co., see Gabriel

Diamond Music Ltd., 54 Welbeck St., London NW1 Tel (01) 935-1339 Telex 27859 Chief Exec: Keith Evans, Gen. Mgrs: Tony Ritchie, Del Spence

Dickinsons, see Bloomsbury

A. Dimartino Music Ltd., see Valentine

Diplomat Music Ltd., see Chappell

Discourses Ltd., 32 High St., Tunbridge Wells, Kent Tel (0892) 26397 Mng. Dir.: Robert F. Hardcastle, Gen. Mgr.: Anthony James

Walt Disney Prod'ns Ltd., 68 Pall Mall, London SW1Y 5EX Tel (01) 839-8010 Telex 21532 Mktg Dir: Keith S. Bales

**Home office:** USA.

**Affiliates:** Walt Disney Music Co., Wonderland Music Co Inc

Dolbyn Music, see Louvigny-Marquee

Dolphin Music Co., see Valentine

Dominic Music Ltd., see Dick James

Dominion Music Co. Ltd., see United Artists.

Donemus, Purley Oaks Studios, 421a Brighton Rd., South Croydon Surrey CR2 6YR Tel (01) 660-7647

**Affiliate:** Alfred Lengnick & Co Ltd

**Int'l reps.:** Canada (Peters in USA), Denmark (Dan Fog), France (Heugel), Germany (Rudolf Erdmann), Italy (Suvini Zerboni), Norway (Harold Lyché), Portugal (Sasseti), Spain (Ritmo), USA (Peters)

Donna Music Ltd., see The Les Reed Org

Donovan, see Southern

Dorsey Bros., see Essex

Drayton Music Ltd., see Pure Cream

Dreamway Ltd., see Intersong

Dreyfuss Music Ltd., see Fuse

Duant Music, 8 Onslow Gardens, London N10 3JU Tel (01) 883-7656 Dir & Gen Mgr: Jim McLean (Administered by Margaret Trace)

**Affiliate:** Nevis Prod'ns

Dukeslodge Ents., 36 Holland Park, London W11 Tel (01) 229-2876 Dir: John Gilbert

**Affiliated firm:** Carlin Music Corp

Dump Music Ltd., see Andrew Heath

Dunmo, see Southern

Dunster Music, see Eaton Music

Durham, see Essex

John Durrant & Co. Ltd., Chipping Campden, Glos

Dyna Music Ltd., see United 2

Dynastie Music Prod'ns Ltd., Kingsbourne House, 229/231 High Holborn, London WC1V 7DA Tel (01) 486-5264

E F D S Publ'ns Ltd., see Chappell

E G Music Ltd., 63A Kings Rd., London SW3 4NT Tel (01) 730-2162. Mng. Dir: David Enthoven, Dirs: Mark Fenwick, Sam Alder

E M I Film Music, see Keith Prowse

E M I Music Publ'g Ltd., 138/140 Charing Cross Rd., London WC2H 0LD Tel (01) 836-6699 Cable EMIMUS Telex 269189 Mng Dir: Ron N. White, Creative Dir.: Terry Slater

**Affiliated firms:** B Feldman & Co. Ltd., Francis Day & Hunter Ltd., Keith Prowse Music Group, Robbins Music Corp. Ltd., Screen Gems-EMI Music Ltd.

E R M (Elson Rossiter Meadows) Int'l (Music) Ltd (MCPS, PRS), 39a Gloucester Pl., London W1H 3PD. Tel (01) 935-3753 Dirs.: Keith Rossiter, Steve Elson, Sylvia Meadows, Gen Mgr: Sylvia Meadows.

**Affiliated firm:** Middle Road Music.

**Affiliate:** Christabel Music Ltd.

**Int'l reps.:** Australasia (Castle), Austria (Siegel).



Germany (Siegel), Netherlands (Anagon), Scandinavia (Air), Switzerland (Siegel)

Early Bird, see Carlin

Earthly Music Ltd., see Bron

Earthshaker, see April

Eaton Music Ltd., 8 W Eaton Pl., London SW1 Tel (01) 235-8357 Mng Dir. Terry Oates

**Affiliates:** Dunster Music, Harmarlane Music Ltd., Mandus Music Ltd., Shawbury Music Ltd. (PRS)

**Int'l firms represented:** Canopy/White Oak (USA), Golden Syrup (USA)

**Int'l reps.:** Australia (Castle), Sweden (Air)

Eden, see Essex

Eden Studios Music Publ'g Co., see Valentine

John Edward Music Ltd., 21 Beaumont Court, Clapton, London E5 8BG Tel (01) 806-3126 Dir. John Edward

**Affiliate:** Instant Music.

Edwardson Music Ltd., 106 Bickenhall Mansions, London W1H 3LB, Tel (01) 935-7615

Eez-Er-Gorn Music, see Music Farm.

Kevin Eggers, see Carlin

Eiger Music, see Panache

Eldon Music, c/o Ronnie Scott's Club, 47 Frith St., London W1 Tel (01) 439-0747 Cable JAZZCO

Elman Music Publ'g Co., 22 Denmark St., London WC2 Tel (01) 836-1783 Chief Exec. Ralph Elman

Eltree Music, see Keith Prox.

Ember Music, see Sparta Florida

Emerald Music Ltd (PRS), 120 Coach Rd., Templepatrick Ballyclare, County Antrim BT39 0HB, Northern Ireland Tel (08494) 32711 Mng Dir Mervyn A Solomon, Gen Mgr L R Paterson (Administered by Margaret Brace)

**Int'l firms represented:** Aesop s Fables (USA), Bospel (Netherlands) Jumping Jack (USA), SPR (USA)

**Int'l reps.:** Australia (Leeds) France (OK Music) Netherlands (Bospel), South Africa (Intersong), USA (Odyssey)

June Emerson Wind Music, Windmill Farm, Ampleforth, York Tel (04393) 324 Mng Dir June Emerson, Gen Mgr Geoffrey Emerson

**Affiliate:** Wye Music Publ'ns

**Int'l firms represented:** Robert King, Music for Brass, Swift-Dorr, Woodwind World (all USA)

**Int'l reps.:** USA (Robert King)

Empire Consul Music Ltd., see Chappell

Engel Songs, see Carlin

Enismore Music Ltd., see Rondor

Enquiry, see Carlin

Erie Music Ltd., see Chappell

Eros Music Ltd., see Frank Chacksfield

Esoteric Music Ltd., 3/21 Hyde Park Square London W2 2JR Tel (01) 262-0870 Dir Steve Royal, Don White

Esquire Music Co., 76 Bedford Court Mansions, Bedford Ave., London WC1B 3AE Tel (01) 636-1810 Owner & Gen Mgr Greta Kraemer

**Int'l firm represented:** Su-Kay (USA)

David Essex Music Ltd., 3 Violet Hill, London NW8 9EB Tel (01) 328-6561

The Essex Music Group (TRO), Essex House, 19/20 Poland St., London W1V 3DD Tel (01) 734-8121 Cable SEXMUS Telex 22701. Mng Dir David Platz, Gen Mgr Colin Moor

**Affiliates:** Concord, Cromwell, Cube Ents Ltd., Dorsey Bros., Durham Eden, Essex Music Int'l Ltd., Fabulous, Greenwich, Harmony, Horizon, Kensington, Key, Lakeview, Mighty Oak Music Ltd., Ivan Mogull, Musical Comedy Prod ns, New Lion Romney, Rutland, Standard, Tapestry, Tyler, Wildwood Writers Workshop

**Int'l reps.:** Argentina (Julian Tautz), Australia (Essex), Brazil (Enrique Lebendiger), Canada (Essex), France (Essex), Germany (Essex), Italy (Mano Aromando), Japan (Essex), Mexico (TRO Essex), Netherlands (Wim Landman), South Africa (Essex), Spain (Essex), Sweden (Essex), USA (TRO)

Ethnic Music Of the World, see Ashley Fields

Eurogen Music Ltd., see Leeds

Eurobeat Ltd., 36 John Dalton St., Manchester M2 6LE Tel (061) 834-7292 Mng Dir Irving Wilson, Gen Mgr Johann Levy

**Affiliate:** Classic Eds

**Int'l firms represented:** Beat, Cromo, Curci, Edizioni "71", Gemelli, Giraffa, Nazionale, Picci, Pinciana, Prima, Radio Music, Unifunk West (all Italy)

**Int'l rep.:** Italy (Beat)

Everblue Music Ltd., 20 Bolton St London W1Y 7PA Tel (01) 493-2726 Mng Dir Alex Everitt, Gen Mgr Monica Hamilton-Smith (Administered by Margaret Brace)

Evergreen, see Campbell Connelly

Evita Music Ltd., see Leeds

Evolution Music, Evolution House, 9 George St., London W1 Tel (01) 486-8361 Telex 24264 Chief Exec Tony Garland, Gen. Mgr. Joan Michel

**Affiliated firm:** Island Music Ltd

Excellency Music Ltd., see Nems

Express Music (London) Ltd., The Studio, 69 Dukes Ave New Malden, Surrey Tel (01) 942-1347 Cable EXMUSE Mng Dir Siggy Jackson, Gen Mgr Adnan Jankowski

Faber Music Ltd., 3 Queen Square London WC1N 3AV Tel (01) 278-6881 Cable FABBAF Telex 262684 Ref 1707

**Affiliate:** J Curwen & Sons Ltd

**Int'l reps.:** Australia (Boosey & Hawkes), Austria (Baerenreiter), Belgium (Heugel), Canada (Boosey & Hawkes) Denmark (Wilhelm Hansen), Finland (Fazer), France (Heugel), Germany (Baerenreiter), Hong Kong (Excelsior), Italy (Suvini Zerboni), Japan (Nippon Gakki), Netherlands (Albersen), New Zealand (Price Milburn), Norway (Norsk), South Africa (Boosey & Hawkes), Sweden (Reimers), USA (G. Schirmer)

Fabulous, see Essex

Fair Music Ltd. (PRS), see Rondor

Fair World Music, see Crow

Faith Music Ltd., see Island.

Faith Press Ltd., Wing Rd., Leighton Buzzard, Beds. LU7 7NQ Tel (05253) 3365

Famous-Chappell Ltd., see Chappell

Fanfare Music Co Ltd., 27 Forest Dr., Keston, Kent Tel (689) 54491 Cable ATMUS BROMLEY Mng Dir Fred Jackson

**Affiliates:** Altus Music Co Ltd., Klynch Music Ltd., Le Bill Music Co Ltd., Mondo Music Ltd., Tin Pan Alley Music Co. Ltd

**Int'l firms represented:** Five Continents (USA), Le Bill (USA)

**Int'l rep.:** Germany (Fanfare)

Fantasy Songs Ltd., see Island

Fast Western Ltd., 2 York House, Upper Montagu St., London W1 Tel (01) 723-9559. Mng Dir Ric Lee, Gen Mgr Ruthann Lee

Favourite, see Tee Pee

B Feldman & Co Ltd., see EMI Music

Juht Felix Music Ltd., see RAK

Fenette Music, see Breitkopf & Haertel

Fentone Music, see Breitkopf & Haertel.

Maynard Ferguson Music Ltd., 58 West St., Harrow-on-the-Hill, Middx Tel (01) 864-5207 Mgr Ernie Garside

Fernlea Music Ltd., see Chandos

Fiddler's Music Ltd., see Barn

Fiesta, see Carlin

Filmcores Ltd., see Chandos

Fireign Music Ltd., see Andrew Heath

First Music, 1 Westbourne Gardens, London W2 5NR Tel (01) 229-3411 Cable KASSMUSIC Telex 24158 Mng Dir Edward Kassner, Co-Dirs Alan A Freeman Harold Spiro

**Int'l rep.:** Worldwide (Kassner).

Fisher & Lane Music, 30 Limekiln Ln., Bridlington, North Humberside YO16 5TH Tel (0262) 76388 Dir & Gen Mgr Robert Fisher

Fish Music, 9 Dean St., 3rd fl., London W1 4QD Tel (01) 437-3711, 788-4928. Cable TEPREC

Fiar Music Ltd., see Crotchet.

Fleetwood Music Ltd., 77 Westbourne Park Rd., London W2 Tel (01) 229-4477 Dirs Clifford & Michelle Adams

**Int'l reps.:** Austria (Melodie der Welt), Belgium (Warner Bros Filipacchi), Canada (Warner Bros.), France (Warner Bros Filipacchi), Germany (Melodie der Welt), Italy (G. Ricordi), Netherlands (Basart), Portugal (Hispavox), Scandinavia (Multiitone), Spain (Hispavox), USA (Warner Bros.)

Fleur Music, see Sue Manning

Floating Music Ltd., 6 Fernhead Rd., London W9 3ET Tel (01) 969-8307/0750 Mng Dir G. Lawson

**Affiliate:** Red Buddha Theatre Co Ltd

Florida Music, see Sparta Florida

Fluke, see Carlin

Flying D Music Ltd., see Robert Mellin

Flyright Music, 18 Endwell Rd., Boxhill-on-Sea, East Sussex Tel (0424) 214-390. Dirs Robin L Gosden, Simon A Napier, W J Bruce Bastin

Folktracks & Soundpost Publ'ns, Harberton, Totnes, Devon Tel (0803) 863-616 Dirs Peter & Beryl Kennedy

Forever Music Ltd., see Noel Gay

Pierre Forlani, 109 Eastbourne Mews, London 2 Tel (01) 723-1573

**Int'l firm represented:** Senza Fine (Italy)

Forsyth Bros Ltd., 126 Deansgate, Manchester M3 2GR, Tel (061) 834-3281. Mng Dir D R Loat

**Affiliate:** Warren & Philips

**Int'l reps.:** Austria (P J Tonger), Germany (P J Tonger), Netherlands (Broekmans & Van Poppel), New Zealand (Musical Import), South Africa (SA Music Dists.), Switzerland (P J Tonger).

Sam Fox, see Keith Prox

Francis Day & Hunter Ltd., see EMI Music

Franco-London, see Robert Mellin

Frank Music Co Ltd., see Chappell

Freedom Songs Ltd., see Island

Free Reed Music, 20 Town St., Duffield, Derby Tel (0332) 840-935, (077382) 6264 Mng Dir Neil Wayne, Gen Mgr Rita Beard

Fresh Air Music Ltd. (div. of Manna Entertainment & Mgmt Ltd.), 9 Carnaby St., London W1V 1PG, Tel (01) 437-1958 Cable TASTES Mng. Dir. Tony Hall, Gen. Mgr June Chamarette

**Affiliate:** Brampton Music Ltd.

**Int'l firm represented:** Come Il Vento (Italy)

Freshcape Music, see Barnrose

Fresh Ground Music, see Hedley.

Freshwater Music Ltd., see BKM & Island

Friarmerie Music, 10A Cheval Pl., Knightsbridge, London SW7 Tel (01) 584-5622 Dirs Geoff Gill, David Beale.

**Affiliates:** GGA Music, G-Mac Music

Friday Music Ltd., see Chappell

Friends Music Ltd., see Carlin

Frontier Music Ltd., 240A/242A Kilburn High Rd., London NW6 Tel (01) 624-8137

Fugal, see Carlin.

Fuse Music Ltd (PRS), 36 Molyneux St., London W1 Tel (01) 724-3414. Mng Dir Nigel Haines

**Affiliates:** Charly Music Ltd., Dreyfuss Music Ltd., Hi-Man Music Ltd., LoBo Music Ltd. (all PRS)

**Int'l reps.:** Canada (Warner Bros.), France (Francis Dreyfuss), South Africa (Breakaway), USA (Warner Bros.), rest of world (Intersong)

Future Legends Music Ltd., see ATV

Fyne Music, 2 Chester Ave., Southport, Lancs PR9 7ET Tel (0704) 24666 Dirs Lou & Gwen Fyne

G G A Music, see Friarmerie.

G & G Music Ltd., see Intersong

G H Music, 2 New Kings Rd., London SW6 4SA Tel (01) 731-4131 Cable ODDIWITZ. Telex 28781. Chm William Gaff

**Affiliates:** HG Music, Strange Music Ltd

G L H Music Ltd., see Kassner

G-Mac Music, see Friarmerie.

G O Music Publ'g Ltd., see Island.

Gabriel Music Co (PRS), London Pavilion Chambers, Great Windmill St., London W1V 8DR Tel (01) 734-3424

Cable SHOWBIZ Dir Philip Hindin, Gen Mgr Eddie Calvert

**Affiliates:** Diamond Music Co., Kingscourt Music

**Int'l firm represented:** Brambila (Mexico)

**Int'l rep.:** Mexico (Brambila)

Paul Gadd Music Ltd., see Rock Artistes

Gale & Gayles Music Ltd., see Kassner

Gale Music Ltd., 126 Wigmore St., London W1H 0JJ Tel (01) 486-7677 Dir Michael Blakley.

**Int'l reps.:** Australia (Penjane), Austria (Melodie der Welt), Germany (Melodie der Welt), Portugal (Armonico-Clipper's), Scandinavia (Air), Spain (Armonico-Clipper's), Switzerland (Melodie der Welt)

Galerie Music Ltd., see Purple

Galeross Music 2 East Par Haworth, York YO3 7YJ Tel (0904) 23556

Galliard, see Stamer & Bell

Gallico Music, see Keith Prox

Gamble-Huff, see Carlin

Gamut Publ'ns Ltd., All Saints' Passage, Cambridge CB2 3LT Tel (0223) 51786

Garden Studio Ltd., see April

Gas Songs Ltd., see Margaret Brace

Gavel Music, see Noel Gay

Noel Gay Music Co Ltd., 24 Denmark St., London WC2H 8NJ Tel (01) 836-3941 Telex 21760 Pres Richard Armitage, Mng. Dir Ron McCreight, VP Ralph Walker

**Int'l branch:** USA

**Affiliates:** Audley Music, Clover Conway Music Co., Forever Music Ltd., Gavel Music, Glebe Music, Hazelmere Music, Lanassa Music, Macaulay Music Ltd., Magna Entertainments Ltd., NWR Music, Namara Music, Nordic Music, P&G Music, Plantagenet Music Two-Four Music, Wednesday Music

**Int'l reps.:** Australia (Rango), France (Claude Pascal), Germany (Rango), Italy (Ri-Fi), Japan (Shinko), Netherlands (Gaba), Scandinavia (Arne Bendiksen), South Africa (Musicpiece), USA (Midsong)

Geltho Music, 6 Lillie Yard, 19 Lillie Rd., London SW6 2Tel (01) 385-1949 Mng Dir Nigel Thomas

Genesis Music Ltd., see Carlin

Geobell Music Co Ltd., 987 High Rd., Finchley, London N12 Tel (01) 446-3218 Mng Dir George Bellamy Dirs Dave Richardson, P R Johnson

George & Dragon Prod ns, see Panache

Geronimo Music Ltd., see Rondor

Getaway, see Carlin

Giant Music, see Terry King

Robin Gibb Publ'g Ltd., see Lupus

Ian Gillan Music Ltd., see Purple

Glad Music Ltd., see Shapiro Bernstein

Glebe Music, see Noel Gay

Glendale, see Campbell Connelly

Glenferry Music Ltd., 10 Landseer Close, Edgware, Middx Tel (01) 952-5689 Dir & Gen Mgr Bert Meredith

Glissando Music Ltd., 19 Ruxley Ridge, Claygate, Surrey Tel Esher 66841

Glocken Verlag Ltd. (div. of Josef Weinberger Group), 10/16 Rathbone St., London W1P 2BJ Tel (01) 580-2827 Dirs Dr O Blau, F P Lehar, R M Toeman, S Buchman

Gloria, see Carlin

Gloucester Music, see Sparta Florida

Glove Music Ltd., see Purple

Go Ahead Music Ltd., see Amphonic

Goal/Grenyoco Music Ltd., 108 Park St., London W1 Tel (01) 629-2801 493-6439 Dirs Roger Greenaway, Harry Barber

Gold Disc, see Carlin

Golden City Music Ltd., Deep Roofs, Hay Green Ln., Hook End near Brentwood, Essex Tel Blackmore (0277) 821957

Golden Egg Music Ltd., see Intune

Goliath Music, 78 Chandos Ave., London N20 9DZ Tel (01) 445-3765

Golora Music Co., see Valentine

Gonzales, see Woolfsongs

Jack Good, see Carlin

Good Music Ltd., see Cyril Shane

Grade & Lynton Music Ltd., 24 Bruton St., London W1, Tel (01) 499-0673 Telex 28526 Chm Paul Grade, Mng Dir Paul Lynton

**Affiliated firm:** ATV Music

Grade One Music Ltd., see Red Bus

Grahple Music Ltd., see Chappell

Gralto Music Ltd., see Dick James

Grant Music Ltd., see Kassner

Grape Time Ltd., see Bloomsbury

Great Sterling Music Ltd., see Robert Mellin

Greenwich, see Essex

Greenwich Gramophone Publ'g Co., see The Les Reed Org

Gredge Music, see Leeds

Greenwood Music Ltd., see Margaret Brace

Gregg Int'l (div. of Teakfield Ltd.), 1 Westmead, Farnborough, Hants GU14 7RU Tel (0252) 41196 Cable GREGGPRESS Telex 858193 Mng Dir J M Denng

Grigg Music, see Trafalgar

Grob-Chappell Music Co Ltd., see Chappell

Grosvenor Music Ltd., see Kassner

Guest & Edwards Music, see Metropolitan

Gull Songs, 56 S. Molton St., London W1 Tel (01) 629-9869/1069 Cable GULLRECORD Telex 28958 Mng Dir Derek Everett Gen Mgr David Howells

**Affiliated firm:** Island Music Ltd

**Int'l reps.:** Australia (Castle), Austria (Melodie Der Welt), France (Panache), Germany (Melodie Der Welt), Italy (Intersong), Japan (Pacific), New Zealand (Boom Boom), Portugal (Intersong), Scandinavia (Air), South Africa (Intersong), Spain (Intersong), Switzerland (Melodie Der Welt), USA (Geoff & Eddie)

Gurusama Music Publ'g Ltd., 108 Park St., London W1 A, Gutheil (Ed.), see Boosey & Hawkes

Gwyneth Music Ltd., see Dick James

Gwynn Publ'g Co., Llangollen, Clwyd LL20 8SN, North Wales Tel (0978) 860-209 Chief Exec. W S Gwynn Williams

H G Music, see GH

Henry Hadaway Org Ltd., Satril House, 11 Little Newport St., London WC2H 7JF Tel (01) 734-7333. Mng Dir.

Henry Hadaway, Gen. Mgr. Alan Melina, Publ'g Mgr. Chris Baker.

**Affiliates:** Big Ear Music, Casino Music, Penny Lane Music, Redwood Music Ltd., Satril Music, Surprise Music, Torill Music.

**Int'l reps.:** Australia (Leeds), Austria (Meisel), France (Vogue), Germany (Meisel), Japan (Nippon TV), Netherlands (Holland Music), New Zealand (Leeds), Switzerland (Meisel)

Hagen Music Ltd., see Compass.

Julius Hanauer Ltd., 29 Cranbourne Gardens, London NW11 Tel (01) 455-8683.

Halmusic Ltd., see Sparta Florida.

Hansa Prod'ns Ltd., see ATV

Charles Hansen Music & Books, see Hansen.

Hansen House (London) Ltd., 64 Dean St., London W1 Tel (01) 437-7288 Chief Exec. Charles H. Hansen.

**Affiliates:** Brons Music Serv., Charles Hansen Music & Books, Music of Today, Silhouette Music, Ethel Smith Music Corp.

**Int'l firm represented:** Hansen (USA)

Happy Face Music Publ'g Co., The Old Smithy, Post Office Ln., Kempsey, Worcs. Tel (0905) 820-566, 21112. Mng. Dir. V.B. Murfin, Gen. Mgr. Muff Murfin.

Hara Kiri Music Ltd., see Island.

Harbor Music, 22 Bilstrode St., London W1 Tel (01) 486-1792 Mng. Dir. Jeremy Hempstead

Hardor Music Co., see Valentine.

Hardwick Music, see Hedley.

Harmarlane Music Ltd., see Eaton.

Harmer Music Co., see Studio Music.

Harmonic Music Publ'g Co. Ltd., see C. Brull

Harmony, see Essex

Harriet Music Ltd., see Robert Mellin

Frederick Harris Music Co. Ltd., see Alfred Lengnick.

Harrison, see Campbell Connolly.

Hawkes & Son (London) Ltd., see Boosey & Hawkes.

Hazelmere Music, see Noel Gay

Lee Hazlewood, see Carlin.

Hazy Music Ltd., 9 Ravenscroft Ave., London NW11 OSA. Tel (01) 455-4556 Mng. Dir. Barbara M. Hayes.

**Affiliate:** Scorpio Music.

**Int'l rep.:** Worldwide excluding Canada & USA (Intersong)

Hazzard Music Ltd., see Bron.

Andrew Heath Music Ltd., 81 Harley House, Marylebone Rd., London W1 Tel (01) 487-5587 Mng. Dir.: Andrew Heath

**Affiliates:** Angel Parker Music Ltd., Ronnie Bond Music, Dump Music Ltd., Firesign Music Ltd., Quarry Music Ltd.

**Int'l firms represented:** Danubius (Austria), Rudolf Slezak (Germany).

Allan Heather Music, see Valentine.

Heath Levy Music Co. Ltd., 184/186 Regent St., London W1R 5DF Tel (01) 439-7731 Telex 27557 Dirs. Geoffrey Heath, Edward Levy.

Heathside Music Ltd., 86 Marylebone High St., London W1M 4AY Tel (01) 486-4353 Cable XTRA Prof. Mgr. Graham Churchill; Admin. Mgr. Alan Paramor

**Int'l branch:** USA.

**Affiliates:** Cinderella Music Ltd., Laurel Music Co. Ltd., Leading Note Music Ltd., Lorna Music Co. Ltd., Mayhew Music Co. Ltd., Maypole Music Ltd., Norrie Parnor Music Ltd., Pentangle Ltd., Petford Music Co. Ltd., David Rabin (Music) Ltd., Speedee Music Ltd., Village Thing Music Ltd., Woodside Music Ltd.

**Int'l firms represented:** Char-Liz (USA), Criterion (USA), Three Brothers (USA)

**Int'l reps.:** Australia (Essex), Austria (Rudolf Slezak), Belgium (Universal Songs), Canada (Saranat), France (Francis O'Neill), Germany (Rudolf Slezak), Italy (Mario Armandino), Japan (TRO-Essex), Netherlands (Universal Songs), New Zealand (Essex), Scandinavia (Sonet), South Africa (Musicpiece), Spain (Southern).

Hedley Music Ltd., 71 Rutland Rd., Chesterfield, Derby. S40 1ND Tel (0246) 79976

**Branch:** London W1V 5RG, 6 Carlisle St

**Int'l branch:** USA.

**Affiliated firm:** Bloomsbury Music Publ'g Co. Ltd.

**Affiliates:** Fresh Ground Music, Hardwick Music, Hedleysongs Music, Michael James Music, March Music Ltd., Wigwam Music (all MCPS)

Hedleysongs Music, see Hedley.

Henderson, see Bloomsbury

Henderson Music Ltd., 1 Lancaster Terr., London W2 3PF Tel (01) 262-7656.

Henny Music, see Sparta Florida

Hensley Music Publ'g Co. Ltd., 29 Clarendon Rd., London W11 Tel (01) 727-5118 Mng. Dir. Tony Evers.

**Int'l firms represented:** Midnight Sun (Sweden), Televis (Italy)

**Int'l rep.:** Worldwide (Intersong)

Hercules, see Carlin

Hero Music Ltd., see Peter Rice

Hilary Music Ltd., 56 Suffolk Rd., London SW13 Tel (01) 499-8686 Mng. Dir. R.S. Kass, Gen. Mgr. Tony Bramwell

**Int'l firm represented:** Tennessee Swampfox (USA)

Hillcrest Music Ltd., see Robert Mellin

Tony Hiller Music Ltd., see ATV

Hilltrent Music Ltd., 11 Albemarle St., London W1 Tel (01) 493-3651

**Int'l firms represented:** Berkeley Square, Church Lane (both USA).

**Int'l reps.:** Belgium (Dayglow), France (Claude Pascal), Germany (Rolf Budde), Italy (Arnston), Netherlands (Dayglow), Portugal (Zip Zip), Scandinavia (Air Music), USA (Berkeley Square, Church Lane)

Hi-Man Music Ltd., see Fuse

Hirhouse Ltd., 3 Library Parade, Craven Park Rd., London NW10 8SG. Tel (01) 965-6041

Hit Songs Ltd., see Bron.

M. Hohner Ltd., 39/45 Coldharbour Ln., London SE5 9NR. Tel (01) 733-4411

**Int'l firm represented:** M. Hohner (Germany).

Homemade Music Ltd. (PRS), 97 Rosebery Rd., Muswell Hill, London N10 Tel (01) 444-9440 Mng. Dir. Donny Marchand; Gen. Mgr. John Levy.

Honest Injun Music, see Panache.

Honest Pleasure Prod'ns, see Budd.

Honeyhill Music Ltd., see ATV.

Honey Music Co. Ltd., see Rock Music

Horizon, see Essex

Hot Lips Music, see Cherry Music

Hough Magandie, see Island

Hournsea, see Campbell Connolly.

House of Dreams Music Ltd., see Island

Howzat Music Publ'g Ltd., 570 Kingsland Rd., Dalston E8. Tel (01) 254-9494.

John Hudson Prod'ns Ltd., see Martin-Coulter

Hudson Music Co. Ltd., see De Wolfe.

Hugg Music Ltd., see Intersong.

Humber Music Ltd., see Carlin.

Hush-A-Bye Music SA, see The Les Reed Org.

Hush Music Ltd., 8 Albert Gate Court, 124 Knightsbridge, London SW1 Tel (01) 589-6293. Dir. Jonathan Rowlands

**Affiliates:** Albert Gate Court Music Ltd., New Acme Music Co. (UK) Ltd.

Hyde Park, see Tee Pee.

I G B Music, see Purple

I M B Music Ltd., 274 Horn Ln., London W3 Tel (01) 992-9784. Mng. Dir. Robin Hemmings, Gen. Mgr. Nigel Lucas.

Inkwell Music Ltd., see Rock Music.

Instant Music, see John Edward.

In-Sync Music Ltd., see Robert Mellin

Inter-Art Co. Ltd., see Josef Weinberger

Internationale Musik Produktion, 28 Allosa Rd., Goodmayes, Ilford, Essex

**Home office:** USA

Intersong Music Ltd., 50 New Bond St., London W1. Tel (01) 499-0067. Exec. Chm. Ronnie Beck; Prof. Mgr. Dave Colyer, Copyright Mgr. David Marshall

**Affiliates:** Bird Music, Buffalo Music Ltd., Charlotte Music Ltd., Cherry Music Ltd., Comma Music, Deaver Ents., Dreamway Ltd., G&G Music Ltd., Hugg Music Ltd., Jardinere Music, Landester Music Ltd., Lynx Music Ltd., Marks Music Ltd., Ryan Music Ltd., Solid Gold Music, Stanhope Music Ltd., TH Music Ltd., Tito Music Ltd., Wheeljam Music Ltd., Woods Music Ltd.

**Int'l firms represented:** American Dream, Andromeda, Roy Ayers, Roy Ayers Ubiquity, Barmour, Baron, Bob-Cor, Borscht, Cachand, Gene Chandler, Eds. Chanson, Char-Liz, Laurie Kaye Cohen, Common Good, Contenton, Coral Rock, Crited, Harry Da Luggage, Defrantz Monique, Diagonal, Dyanotone, Elbomo, Every Little Tune, Fescue, Fifth Avenue, Fifth Floor, Five West, Fling, Golo, Good Morning, Harbot, Heavy, Hinky Dink, Iza, Jadar, Jimpire, Kaleidoscope, Kaskat, Laurel Canyon, March Hare, Matragun, Midland, Midsong, Mobbetta, Montcalm, Mourbar, Nelson, Open End, Oyster, Phonopub, Pocket Full of Tunes, Portofino, Polypub, Rising Sun, Rock Hopper, Running Bear, Sambo, Savona, Scheffin-Zager, Sire, Sky Forest, Stanyan, Synergistic, Talmont, Tan Soul, Ten East, Three Brothers, Tomezja, Tuff VIP, Wednesday Morning (all USA), Corner Store, Corral, Covered Wagon (all Canada); Breeze (Germany, Switzerland), Leo Leandros (Germany)

**Int'l reps.:** Australia (Intersong), Austria (Aberbach), Belgium (Intersong Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong Continental, Intersong Pigalle, Intersong Paris), Germany (Aberbach, Artemis, Intersong Int'l), Greece (Intersong Hellas), Japan (Intersong), Mexico (Intersong), Netherlands (Artemis, Intersong Basart), Singapore (Intersong), South Africa (Intersong), Spain (Canciones del Mundo, Ed. Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), USA (Belinda/Intersong)

Intersong Int'l, see Artemis.

Intune Ltd., 16 Clifford St., London W1X 1RG. Tel: (01) 429-0312. Owners: Mitch Murray, Peter Callander; Dir. & Gen. Mgr. Ronald Cole.

**Int'l branch:** USA.

**Affiliates:** Casanova Music Ltd., Golden Egg Music Ltd., Tiger Music Ltd.

**Int'l reps.:** Australia (April), Austria (Altus), Canada (Melville), Germany (Altus), Japan (Toshiba), South Africa (Francis Day), Switzerland (Altus).

Ipanema Music Ltd., see Chappell.

Isa Music, 1078 Argyle St., Glasgow, Scotland G3 8LY. Tel: (041) 248-4624. Owner: Peter Hamilton; Gen. Mgr.: Robert Stewart.

**Affiliate:** Bluebell Music.

Island Music Ltd., 47 British Grove, London W4 2N11. Tel: (01) 741-1766. Cable. ACKEE. Mng. Dir.: Martin Humphrey; Gen. Mgr.: Billy Laurie; Admin. Dir.: Peter Cornish.

**Affiliates:** Abe Songs, Badco Music, Belfern Music, Blue Mountain Music, Burdock River, Chipping Norton Music, Evolution Music, Faith Music Ltd., Fantasy Songs Ltd., Floating Music Ltd., Freedom Songs Ltd., Freshwater Music Ltd., GO Music Publ'g Ltd., Gull Songs, Hara Kiri Music Ltd., Hough Magandie, House of Dreams Music Ltd., Keepers Cottage Music Ltd., Libra Music Ltd., Lunar Music Ltd., Macglint Music, Miller Bruce Music, Off the Wall Music, Porpoise Publ'g, Quarter Gale Music, Robertson Brown Assocs., Signal Grade Music, Silent Music, Quarter Gale Music, Skerryrock Ltd., Smash Bros., Socks Music Ltd., Space Songs, Supapower Music, Warlock Music.

**Int'l firms represented:** Ackee, Average, Berna, Canaan, Chicago, Fourth Floor, Island, Rodra, Team.

**Int'l reps.:** Australia (Festival), Austria (Melodie der Welt), Belgium (Hans Kuster), France (Panache), Germany (Melodie der Welt), Greece (Intersong), Hong Kong (Burlington-Palace), Israel (Illanot), Italy (Ricordi), Japan (Taiyo), Netherlands (Dayglow), Portugal (Armonico-Clipper's), Scandinavia (Sonet, Sweden Music), Singapore (Burlington-Palace), South Africa (Music Publ'g Co.), South America (Intersong), Spain (Armonico-Clipper's), USA (Ackee).

Ivy, see Campbell Connolly.

J B Music, see Margaret Brace.

J D L Music, 7/11 Woodcote Rd., Wallington, Surrey. Tel: (01) 636-3911.

**Affiliates:** Oyster, Purple Music Ltd.

Jackson Rec'g Co. Ltd., The Studios, Rickmansworth, Herts. Tel (87) 72351. Cable. JACMUSIC.

Jaf Music, see Paul Rodriguez.

Dick James Music Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Cable. DEJAMUS. Telex: 27135. Chm. & Mng. Dir.: Richard L. James; Dir. Stephen M. James, Gen. Mgr.: Roland Rogers; Group Bus. Co-ord. Nicholas J. Hampton, Group Admin. Co-ord.: Michael C.A. Eaton.

**Int'l branches:** Australia, France, Germany, Italy, Japan, Netherlands, Scandinavia, Switzerland, USA.

**Affiliates:** Alto Music Ltd., Ammo-James Music Ltd., Cookaway Music Ltd., Edward Cox Music Ltd., Crystal Music Publ'g Co. Ltd., Spencer Davis Music Ltd., Debonaire Music Ltd., Dominic Music Ltd., Grallo Music Ltd., Gwyneth Music Ltd., Jamsham Music Ltd., Josid Music Ltd., Lords Music Co. Ltd., Maribus Music Ltd., Nuova Music Ltd., Pageant Music Ltd., Santa Ponsa Music Ltd., Shair Music Ltd., Tudor Music Ltd., Young Artists Ltd., Zoom Ents. Ltd.

**Int'l firm represented:** Tic Toc (Switzerland).

**Int'l reps.:** Belgium (MCA), Brazil (Fermata), Far East (Pathe), Greece (Arion), Mexico (Musart), South Africa (Leeds), Spain (Discorama).

Michael James Music, see Hedley.

Nicky James Music Ltd., see Peter Rice.

Jamsham Music Ltd., see Dick James.

Janna Music Ltd., 6 Brasslands Dr., Portslade-by-Sea, Sussex. Tel: (0273) 419441. Mng. Dir.: John MacLeod.

**Affiliates:** Jason Prod'ns Ltd., Stylus Music Ltd.

Jano Music, see Olofson.

Jardinere Music, see Intersong.

Janus Prod'ns Ltd., see Janna

Jasol, see Tee Pee.

Jayman Music Ltd., see Sunbury.

Jeeves Music Ltd., see Leeds.

Jelly Music Ltd., see Nems.

Jelly Publ'g Ltd., see Nems.

Jenevieve Music, see Panache.

Jet Music Inc., 44 Parkside, Wimbledon, London SW19 5NB. Tel (01) 947-5505. Chm. & Mng. Dir.: Don Arden.

**Affiliates:** Contemporary Music Publ'g Ltd., Leading Music Ltd.

**Int'l reps.:** Canada, Mexico, USA (United Artists); rest of world (Intersong).

Jetstar, see Carlin.

Jewel Music Publ'g Co. Ltd., see Chappell.

Jig-Saw Music Ltd., 115 Old Lodge Ln., Purley, Surrey. Tel: (01) 668-3457. Dirs.: Dave & Sue Williams.

Jill Music Ltd., see Collins & RAK.

Joaneline, see Carlin.

Jobete Music (UK) Ltd., 16 Curzon St., London W1. Tel: (01) 493-1603.

Jonalco Music Ltd., 126 Wigmore St., London W1H OJJ. Tel: (01) 486-7677.

Jonathan Music Ltd., see Nems.

Jonjo Music Co. Ltd., see Marquis.

Josid Music Ltd., see Dick James.

Josley Music, see Carlin.

Justunes, see Leeds.

K Songs Ltd., see Page Full of Hits.

K P M Music group, see Keith Prose.

Kalmann, see Carlin.

Alfred A. Kalmus Ltd., 2/3 Fareham St. (Dean St.), London W1V 4DU. Tel: (01) 437-5203. Cable: ALKAMUS. Dirs.: A.A. Kalmus, A. Schlee, M. Hermann, W.M. Colleran, J. Palmer, S.G. Harpner.

**Affiliate:** Universal Ed. (London) Ltd.

Kama Sutra Music Ltd., see United Artists.

Kamikazi Music, see Carlin.

Kangaroo Music Ltd., see April.

Kassner Assoc'd Publ'rs, Kassner House, 1 Westbourne Gardens, London W2. Tel: (01) 229-3411. Cable: KASSMUSIC. Mng. Dir.: Edward Kassner; Gen. Mgr.: David Kassner.

**Administered firms:** AJ Music Ltd., Beautiful Music Ltd., Bens Music Ltd., Bonney Music Ltd., City Music Ltd., Coslow-Kassner Ltd., Cumberland Music Ltd., First Music Ltd., GLH Music Ltd., Gale & Gayles Music Ltd., Grant Music Ltd., Grosvenor Music Ltd., Edward Kassner Music Ltd., Cecil Lennox Ltd., Mediant Music Ltd., Myers Music Ltd., Norris Music Ltd., Pan Musik, Parbeach Music Ltd., Rush Music Ltd., Schaeffers Kassner Music Ltd., Success Music Ltd., Yukon Music Ltd.

Edward Kassner Music Ltd., see Kassner Assoc'd Publ'rs.

Keepers Cottage Music Ltd., see Island.

Kenbill Music (PRS, MCPS), 16 Hampstead Gardens, Golders Green, London NW11. Tel: (01) 340-3598. Owner: Bill Crompton.

**Int'l reps.:** Austria, Germany, Switzerland (Melodie der Welt).

Kenmar Music Co., see Margaret Brace & Marrow.

Kennedy Music, 22 Park Crescent, Suite 55, London W1. Tel: (01) 637-8112. Mng. Dir.: Edward Kennedy; Gen. Mgr.: William J. Kennedy.

**Affiliate:** Bruno Music Ltd.

**Int'l rep.:** USA (Lou Levy).

Kensington, see Essex.

Kerroy Music Publ'g Co. Ltd., 42 Westbourne Terr., London W2 3UH. Tel: (01) 723-0328. Mng. Dir.: Royston Cowen; Gen. Mgr.: Iain Kerr.

Kevin Music, see The Les Reed Org.

Key, see Essex.

Keyboard-Pendulum Music Ltd., see Pendulum.

Kicking Mule Music, see Sonet.

Kids Music Ltd., see RAK.

Kieron, see Carlin.

King John Music, 185 Bickenhall Mansions, Baker St., London W1. Tel: (01) 486-6131.

Kingscourt Music, see Gabriel.

Kingsize Songs Ltd., see Cyril Shane.

Terry King Assocs., Arlette House, 143 Wardour St., London W1. Tel (01) 930-1771. Telex. 916226. Mng. Dir.: Terry King.

**Affiliates:** Aristocrat, Giant Music.

Kirshner/Warner Bros. Ltd., see Warner Bros.

Kissoon Music Ltd., see State.  
 Klik Music, 245 Portobello Rd., London W11. Tel. (01) 221-4943. Mng. Dir.: Joe Sinclair; Finance & Admin. Dir.: Pat Cooper.  
**Affiliate:** Tracs Music.  
 Klunt BV, see April.  
 Klynch Music Ltd., see Fanfare.  
 Knox, see Carlin.  
 Kongrider Ltd., 40 Randolph Ave., London W9. Tel. (01) 289-1202. Dirs.: Herbie Flowers, Alexander Robertson.  
 Konkwest Music Ltd., 84/86 Tottenham Ln., Hornsey, London N8 7EE. Tel. (01) 340-7873/4757. Dirs.: Ray & Dave Davies.  
**Affiliates:** Dabe Music Ltd., Davray Music Ltd.  
 Alexis Korner Music, see Philip P. Roberge.  
 Kristannar Music Ltd., 33 Park Chase, Wembley, Middx. Tel. (01) 902-2024. Dir.: Eddie Stevens.  
 L E Music, Nelson House, Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel. (0942) 58555. Telex: 62594. Dir.: Barry Hurst; Gen. Mgr.: Doug Larbey.  
**Affiliate:** Woolfsongs Ltd.  
 L O E Music, 28 Lexington St., London W1 3HR. Tel. (01) 734-3443. Mng. Dir.: Hiroshi Kato; Dirs.: Gordon Haskell, Jim Russell.  
 Lad Music Ltd., see Peter Rice.  
 Ladysmith Music Co. Ltd., see State.  
 J. R. Lafleur & Son Ltd., see Boosey & Hawkes.  
 Lakeview, see Essex.  
 Lamplight Songs, 43 Welbeck St., London W1. Tel. (01) 328-6561.  
 Lampon Music Ltd., see Arnakta.  
 Landster Music Ltd., see Intersong.  
 Steve Lane Musical & Pub. Servs., 12 Slough Ln., London NW9 8QL. Tel. (01) 205-2587.  
 Langdown Music Ltd., see Martin-Coulter.  
 Lantern Music Publ'g Co. Ltd., Westcombe House, Whitecombe St., London WC2. Tel. (01) 839-4688/1711.  
 Larissa Music, see Noel Gay.  
 Lark, see Carlin.  
 J. H. Larway, see Edwin Ashdown.  
 Latchmere Music Co., see Valentine.  
 Latin-American, see Southern.  
 Laurel Music Co. Ltd., see Heathside.  
 Zack Laurence Music Ltd., see Miriamusic.  
 Leading Music Ltd., see Jet.  
 Leading Note, 209 Rochdale Rd., Greetland, Halifax, West Yorks. HX4 8JE. Tel. (0422) 76161. Mng. Dir.: Bill Leader.  
**Affiliated firm:** Heathside Music Ltd.  
 Le Bill Music Co. Ltd., see Fanfare.  
 Led Songs, see Panache.  
 Leeds Music Ltd., 138 Piccadilly, London W1V 9HH. Tel. (01) 629-7211. Cable: LEEDSMUSIK. Telex: 22409. 22219 Mng. Dir.: Cyril Simons.  
 Home office: USA.  
**Affiliated firm:** Belwin-Mills Music Ltd.  
**Affiliates:** Cintercor Music Co., Eugene Music Ltd., Evita Music Ltd., Gredge Music, Jeeves Music Ltd., Justunes, London Tree Music Ltd., Natural Avenue Music Ltd., Rawloul Music Ltd., Solstice Music, Spooone Music Ltd., Threshold Music Ltd., Tomo's Tunes, Valley Music Ltd.  
**Int'l firm represented:** Leeds (South Africa).  
 Lee Music Ltd., see Charisma.  
 Leiber-Stoller, see Carlin.  
 Lemmel Music Ltd., Kings Court, 2/16 Goodge St., London W1P 1FF. Tel. (01) 580-9508. Cable: RIMUSIC. Chm.: R.F.G. Dennis; Exec. Dir.: Charles Berman.  
**Affiliates:** Mason Music Ltd., Rimusic (div. of Carlton Facilities Ltd.)  
**Int'l firm represented:** Plymouth (South Africa).  
**Int'l reps.:** Australia (Castle), Belgium (Baltic), New Zealand (Direction group), South Africa (Plymouth).  
 Lemon Music, see April.  
 Alfred Lengnick & Co. Ltd., Purley Oaks Studio, 421a Brighton Rd., South Croydon, Surrey CR2 6YR. Tel. (01) 660-7646. Dir.: C.R.L. Avenell.  
**Affiliates:** Donemus, Frederick Harris Music Co. Ltd.  
**Int'l firms represented:** CeBeDeM (Belgium), Donemus (Netherlands), Frederick Harris (Canada), Icelandic Music (Iceland).  
**Int'l reps.:** Canada (Frederick Harris), Germany (A. Benjamin), South Africa (SA Music Dists.), Switzerland (A. Benjamin), USA (Frederick Harris).  
 Cecil Lennox Ltd., see Kassner.  
 Leonard, Gould & Boltitt, see J.B. Cramer.  
 Leviathan Music, see Music Farm.  
 Le Vien Music Ltd., see Chappell.  
 Liber-Southern, see Southern.  
 Libra Music Ltd., 40 Holmead Rd., London SW6. Tel. (01) 731-3144. Chief Exec.: Sandy Robertson.  
**Affiliated firm:** Island Music Ltd.  
 Liftglow Music Ltd., see ATV.  
 Light Music Ltd., 33 Bryanston Square, Suite 18, London W1H 7LR. Tel. (01) 402-4810. Mng. Dir.: Trevor Lyttleton.  
**Affiliate:** Smash Music.  
 Lillian Music, see Mervyn.  
 Limbridge Music Ltd., see Compass.  
 Linvoy, see Carlin.  
 Lissauer Music Ltd., see Chappell.  
 LoBo Music Ltd., see Fuse.  
 London Tree Music Ltd., see Leeds.  
 London Tunesmith Ltd., Pavilion House, 6 Sherlock Mews, London W1M 3RH. Tel. (01) 486-3883. Telex: 21626. Mng. Dir.: Michael Weston; Gen. Mgr.: Norma King.  
 Lone Star Music, see April.  
 Loose Music, 28 Elford Rd., London N5 1AZ. Contact: Andrew J. Titcombe.  
 Lopes Ed. Ltd., Northway House, High Rd., Whetstone, London N20 9LP. Tel. (01) 445-3351.  
 Loraine Music, see Sparta Florida.  
 Lords Music Co. Ltd., see Dick James.  
 Lorna Music Co. Ltd., see Heathside.  
 Louvigny-Marquee Music Ltd., 38 Hertford St., London W1Y 8BA. Tel. (01) 493-5961. Telex: 263912. Copyright & Royalties Mgr.: John C. Gee; Gen. Mgr.: Alan Keen; Prof. Mgr.: John G. Reed.

**Affiliates:** Blossom Dearie Music, Chris Denning Music Ltd., Dolmyn Music, Pop-Gun Music.  
**Int'l reps.:** Australasia (Festival), Luxembourg (Radio Music), South Africa (Music Publ'g Co.), Sweden (Sweden Music).  
 Lowery Music Ltd., see Chappell.  
 Lowgate Music, see Pan-Audio.  
 Ludix, see Carlin.  
 Lunar Music Ltd., see Island.  
 Lupus Music Co. Ltd. (PRS), 109 Eastbourne Mews London W2 6LQ. Tel. (01) 402-5169. Cable: BRYMO. Gen. Mgr.: Bryan Morrison.  
**Affiliate:** Robin Gibb Publ'g Ltd. (PRS).  
 Kenny Lynch, see Carlin.  
 Lyndor-Martin Publ'g Co., see Valentine.  
 Lynx Music Ltd., see Intersong.  
 M A M (Music Publ'g) Ltd., 24/25 New Bond St., London W1. Tel. (01) 629-9255. Cable: MAMARTISTE. Telex: 27867. Gen. Mgr.: Roy L. Smith.  
**Affiliates:** Melanie Music Ltd., Shaftesbury Music Co. Ltd., Spanka Music.  
**Int'l firms represented:** MAM (Australia, Belgium, France, Germany, Italy, Netherlands, Sweden, USA).  
**Int'l reps.:** Brazil (MCA), Japan (MCA), Portugal (Southern), South America (MCA in Argentina), South Africa (Leeds), Spain (Southern).  
 M C Music, see Mervyn.  
 M G P (Musical Graphic Publ'g) (PRS), 10 Clifton Terr., Winchester SO22 5BJ. Tel. (0962) 64755. Dir. & Gen. Mgr.: Clifford J. Bevan.  
 M & M Music Ltd., 23 Southacre, Hyde Park Crescent, London W2. Tel. (01) 262-5432. Cable: JACKTONE. Mng. Dir.: Tony Hatch; Gen. Mgr.: David Ions.  
**Int'l reps.:** Benelux (Basart), Canada (MCA), France (ART), Germany (Prom), South America (MCA), South Africa (Musicpiece), USA (MCA).  
 M W Y Music Publ'g Ltd., Belgrave Square, 7 W. Halkin St., London SW1X 8JA. Tel. (01) 235-6424  
 Macaulay Music Ltd., see Noel Gay.  
 Macglint Music, see Island.  
 Machetta Ltd., 7 Chiswick High Rd., London W4 2ND. Tel. (01) 995-8087. Mng. Dir.: Del Taylor.  
**Affiliate:** Snibo Music Ltd.  
 Magdalen Music, see Pendulum.  
 Magic Music Ltd., see Chappell.  
 Magna Entertainments Ltd., see Noel Gay.  
 Magnet Music Ltd., Magnet House, 22 York St., London W1H 1FD. Tel. (01) 935-4049. Cable: MAGLONDON.  
**Affiliate:** Bop Music, Bumper Songs.  
**Int'l reps.:** Australasia (Castle), Austria (Discton), Benelux (Discton), France (Pathe Marconi), Germany (Discton), Italy (Sugarmusic), Japan (Victor), Portugal (EGO), Scandinavia (Imudico), South Africa (Impact), South America (Ivan Mogull), Southeast Asia (EMI), Spain (EGO), Switzerland (Discton).  
 Magnus Music, 415 Oxford St., London W1.  
 Magus Music, 68 Harrowdene Rd., Wembley, Middx. HA0 2JF. Tel. (01) 902-0691. Gen. Mgr.: Betty Collick.  
 Maiden Music Ltd., see Valentine.  
 Mainstreet Music, see United 2.  
 Makin Music, see Pan-Audio.  
 Malibu Music, 30 Baker St., London W1M 2DS. Tel. (01) 486-5353.  
 Mallovs Music, see Chevron.  
 Malone Music Centre Ltd., 31 Malone Rd., Belfast BY9 6RU, Northern Ireland. Tel. 668361. Dir.: M. Ruderman. Gen. Mgr.: H.A. Ruderman.  
 Mamba Music, see Atra.  
 Mander Music Ltd., see Chappell.  
 Mandus Music Ltd., see Eaton.  
 Sue Manning Music Publ'g Ltd., 504 Walmar House, 296 Regent St., London W1. Tel. (01) 637-9748. Mng. Dir.: Sue Manning.  
**Affiliate:** Fleur Music.  
 Mann Music Publ'rs Ltd., see Bron.  
 Manor, see Carlin.  
 Mansem Music, 36 John Dalton St., Manchester M2 6LE. Tel. (061) 834-7293. Cable: IMDISC. Mng. Dir.: Irving Wilson.  
**Affiliated firm:** Wilson Eds.  
**Int'l firm represented:** Eds. 23 (Italy).  
 Marathon Music Ltd., see Valentine.  
 Marble Arch Music Ltd., see ATV.  
 Marble Music Ltd., see Hedley.  
 Marcus Music Ltd., see Sunbury.  
 Marcus Music, 20 Chipstead St., London SW6. Tel. (01) 736-7980.  
 Janie Marden, see Musicus.  
 Margot Music Ltd., see Chappell.  
 Maribus Music Ltd., see Dick James.  
 Marklon Music Ltd., see Bron.  
 Mark Music Publ'g Co., see Sparta Florida.  
 Marksman Music Publ'rs Ltd., 12 Kingley St., London W1. Dirs.: Barry Mason, Brian Dunham.  
 Marks Music Ltd., see Intersong.  
 Marilyn, see Carlin.  
 Marcus Music Co. Ltd., 48 Grafton Way, London W1. Tel. (01) 388-7653. Cable: MARQUIMUS. Gen. Mgr.: Carole Broughton.  
**Affiliates:** Jongo Music Co. Ltd., Mistletoe Melodies Ltd., Pixie Music Co. Ltd., Verulam Music Co. Ltd.  
**Int'l reps.:** USA (Mainspring, Mainstay).  
 Marrow Music (MCPS), 39 Harmer St., Gravesend, Kent. Tel. (0474) 65687. Dir.: John W. Oram; Gen. Mgr.: Mike Carroll. (Administered by Margaret Brace)  
**Affiliate:** Kenmar Music Co. (MCPS).  
 Marsam Music, see Pete Walsh.  
 Marshall, Morgan & Scott Publ'ns Ltd., 1 Bath St., London EC1V 9LB. Tel. (01) 251-2925. Cable: GRAPHO. Telex: 262364. Mng. Dir.: Peter J. Lardi; Gen. Mgr.: David Payne.  
**Int'l firm represented:** Singspiration (USA).  
 Martin-Coulter Music Ltd., Alembic House, 11th fl., 93 Albert Embankment, London SE1 7TY. Tel. (01) 582-7622. Telex: 24224. Dirs.: Bill Martin, Phil Coulter; Admin. Dir.: Bernard Brown.  
**Int'l branches:** Australasia, Belgium, Canada, France, USA.  
**Affiliate:** John Hudson Prod'ns Ltd., Langdown Music

Ltd., Mews Music Ltd., Pix-House Ltd., Sleepy Dumping Music Ltd.  
**Int'l reps.:** Austria, Germany, Switzerland & Eastern Europe (Melodie der Welt); rest of world excluding Ireland, Luxembourg & South Africa (Intersong).  
 Passell Martin Music, see Trafalger.  
 Mashy Music, see Chevron.  
 Mason Music Ltd., see Lemmel.  
 Matchbox Music, see Saydisc.  
 Matrix Music, see Metropolitan.  
 Peter Maurice Music, see Keith Prowse.  
 Mautoglad Music Ltd., 22 Denmark St., London WC2. Tel. (01) 836-5996. Chief Exec.: Stuart Reid, Frank Coachworth, Dir. Patsy Reid.  
**Int'l firms represented:** Anglo Pic. Blue Ribbon, Blue Seas, De Shufflin, Jac. Pattern, Tristan.  
 Mawson & Wareham Music Ltd., Heath House 11, Blackett St., Newcastle upon Tyne NE1 5BS. Tel. (0632) 26461. Mng. Dir.: Brian Mawson, Gen. Mgr.: Geoff Heslop.  
 Maximum Music, 1a Belmont St., London NW1 8HJ. Tel. (01) 267-1495.  
 Maycroft, see Carlin.  
 Mayflower Music Co., 43 Tressillian Rd., London SE4 1YG. Tel. (01) 692-2838.  
 Mayhew Music Co. Ltd., see Heathside.  
 Maypole Music Ltd., see Heathside.  
 Mazel Music, see Barry McKay.  
 McCartney Music, 1 Soho Square, London W1V 6BQ. Tel. (01) 439-6621. Telex: 21294.  
 Barry McKay Int'l Music (UK) Ltd., 100 Westgate Rd., Newcastle upon Tyne. Tel. (0632) 24449, 20971, 23030. Telex: 537486. Mng. Dir.: Barry McKay; Gen. Mgr.: Mary Robinson.  
**Affiliate:** Mazel Music.  
 Mediant Music Ltd., see Kassner.  
 Mediocre Music Ltd., 484 Kings Rd., London SW10 0LF. Tel. (01) 352-9881.  
**Affiliate:** Monocle Music.  
 Medway Music Ltd., see Frank Chacksfield.  
 Melanie Music Ltd., see MAM.  
 Melcher Music Ltd., see Sunbury.  
 Mellin Music Ltd., see Tiffany.  
 Robert Mellin Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel. (01) 245-9028. Cable: MELLINMUS. Chief Exec.: Robert Mellin, Gen. Mgr.: David Reed.  
 Home office: USA.  
**Affiliates:** Admission Music Ltd., Angha Television (Music) Ltd., CMP Ltd., Crow Publ'g Ltd., Flying D Music Ltd., Franco-London Music Ltd., Great Sterling Music Ltd., Harriet Music Ltd., Hillcrest Music Ltd., In-Sync Music Ltd., Melwyn Music Ltd., Mother Mistro Music Ltd., Penthouse Music Ltd., Roxborough Music Ltd., Satellite Music Ltd., Schwartz Music Ltd., Sherwin Music Co., Singular Music Ltd., Subar Music Ltd., Tiffany Prod'ns Ltd. (all PRS).  
**Int'l firms represented:** Ampco (USA), Big Leaf (USA), Robert Mellin (France), Neapolis (Italy), Pamco (USA), Sherwin (USA).  
**Int'l reps.:** Australasia (Robert Mellin in Australia), Belgium (Music Rights Society), Canada (Robert Mellin in USA), France (Robert Mellin), Germany (Robert Mellin), Greece (Blackwood), Israel (Illanot), Italy (Neapolis), Japan (Musical Rights Society), Netherlands (Timeless), Portugal (Robert Mellin in Spain), Scandinavia (Mellin in Sweden), Spain (Robert Mellin), Sweden (Mellin).  
 Melwyn Music Ltd., see Robert Mellin.  
 Mercury Music Co. Ltd., 86 Marylebone High St., London W1M 4AY. Tel. (01) 486-4353.  
 Meridian, see Southern.  
 Ment Music Co. Ltd., 130a Ashley Gardens, London SW11. Tel. (01) 828-0461.  
 Merry Makers Music, 44 Chasefield Rd., Tooting, London SW17. Tel. (01) 622-0714, 672-5436. Mng. Dir.: J. Smyth; Dir.: M. George.  
 Mervyn Music (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel. (01) 836-7255. Mng. Dir.: Mervyn Conn.  
**Affiliates:** Lillian Music, MC Music.  
**Int'l firms represented:** Big Bopper, Birdwalk, Dixiana, Folio, Hall-Clement, Jack & Bill, Maplehill, Nash-Beau, Sheet (all USA).  
**Int'l reps.:** Belgium (Mervyn Benelux), France (Allo), South Africa (Reveille).  
 Meteor, see Southern.  
 Meter Music, see Vulcan.  
 Metro Music Ltd., see ATV.  
 Metronome Music Corp. Ltd., 73 New Bond St., London W1. Tel. (01) 493-0562, 629-1987.  
 Metropole Music, see Sparta Florida.  
 Metropolitan Music, 8a Frogan Gardens, Hampstead, London NW3. Tel. (01) 435-8803. Mng. Dir.: Mark R.F. Hanau, Gen. Mgr.: Paul Rodriguez.  
**Affiliated firm:** Paul Rodriguez Music.  
**Affiliates:** Al Music, Guest & Edwards Music, Matrix Music, SF Original Sounds, Venus Music.  
 Metrosound Audio Prods. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel. Lea Valley (9) 712712.  
 Mews Music Ltd., see Martin-Coulter.  
 The Micon Publ'g Co. Ltd., Shaftesbury House, 40a Culver St., Colchester, Essex. Tel. 41217.  
 Midas Music Ltd., see Chappell.  
 Middle Eight Music Ltd., see Valentine.  
 Middle Road Music, 39a Gloucester Pl., London W1. Tel. (01) 935-3753. Gen. Mgr.: Sylvia Meadows.  
**Affiliated firm:** ERM Int'l (Music) Ltd.  
**Int'l reps.:** France (Tanday), rest of Europe excluding Ireland (Melodie der Welt); Japan (Toshiba), South Africa (EMI-Brigadiers).  
 Mighty Music, see RAK.  
 Mighty Oak Music Ltd., see Essex.  
 Miller Bruce, see Island.  
 Million Dollar Music, 12 Praed Mews, London W2. Tel. (01) 262-2067. Mng. Dir.: Byron Godfrey; Musical Dir.: Tony King.  
**Affiliates:** Bottom Dollar Music, Natural Music.  
 Millmerran Publ'g Co. Ltd., see Bloomsbury.

Mills Music Ltd., see Belwin-Mills.  
 Minimus Ltd., 1 Great Windmill St., London W1. Tel: (01) 437-8357. Cable: SEGWAY. Dir.: John Shakespeare.  
 Miracle Songs, see Carlin.  
 Miriamusic Ltd. (formerly Zack Laurence Music Ltd.), 1 Glanleam Rd., Stanmore, Middx. HA7 4NW. Tel: (01) 954-2025. Gen. Mgr.: Zack Laurence.  
**Affiliate:** Anna Music Ltd., Teleny Music Ltd., Wumpa Music Ltd.  
 Mirror, see Southern.  
 Mister Mellow Music, see Music Farm.  
 Mistletoe Melodies Ltd., see Marquis.  
 Mitchell & Martin, 35 The Croft, Gossops Green, Crawley, Sussex. Tel: (0293) 23532.  
 Mockbagger Music, see Spin.  
 Modern Music For Recorders, 46 Larkspur Terr., Jesmond, Newcastle-upon-Tyne.  
 Moffett-Dickinson Publ'g Co., see Valentine.  
 Moggie Music Ltd., 101 Hazelwood Ln., Palmers Green, London N13 5HQ. Tel: (01) 886-2801. Mng. Dir. & Gen. Mgr.: Hal Carter.  
**Affiliated firm:** Warner Bros. Music Ltd.  
 Ivan Mogull, see Essex.  
 Mondo Music Ltd., see Fanfare.  
 Monique, see Southern.  
 Monjon Prod'ns Ltd., 7 Lexington Way, High Barnet, Herts. Tel: (01) 440-4322.  
 Monkton Music Ltd., see Valentine.  
 Monocle Music, see Mediocore.  
 Monshana Music, see Sparta Florida.  
 Montague Music Ltd., 3 Telford Rd., Ladbroke Grove, London W10. Tel: (01) 969-4949. Cable: TELATT. Telex: 924356. Contacts: Milt Samuel, Steve Lishman.  
**Int'l reps.:** Austria, Germany, Netherlands, Switzerland (Artemis).  
 Montclare, see Campbell Connelly.  
 Mood Music, see Sparta Florida.  
 Moonance Music Ltd., see Rondo.  
 Moon Publ'g Co. Ltd., see Musicus.  
 Morgan Music Co. Ltd., 169/171 High Rd., Willesden, London NW10. Tel: (01) 459-7244.  
 Morimer Music Ltd., see United Artists.  
 Most, see Southern.  
 Mother Goose Mktg. Ltd., see Red Bus.  
 Mother Mistro Music Ltd., see Robert Mellin.  
 Motive Music Int'l Ltd. (div. of Beatt Int'l Ltd.), 168 Victoria St., London SW1. Tel: (01) 828-2861. Cable: BEATTINT. Mng. Dir. D.P.K. Beatt.  
 Molspur Music, 134 Seaford Ave., Molspur Park, New Malden, Surrey. Tel: (01) 942-1412.  
 Mountain Lion Prod'ns, 6 Fernhead Rd., London W9 3ET. Tel: (01) 960-5883/3640. Dirs.: Jerry Gilbert, S.J. Alger.  
 Mount Kisco Music Ltd., 28 Bolton St., London W1. Tel: (01) 286-8962. Mng. Dir.: Bruce MacLellan.  
 Movie Music Ltd., see Barn.  
 Mozart Ed. (Great Britain) Ltd. (PRS), 199 Wardour St., London W1V 3FA. Tel: (01) 734-3711. Dir.: Dr. G. Zagler. Mng. Dir. H. Frankel.  
**Int'l branches:** Germany, USA.  
**Int'l firms represented:** Biwa (USA), Mozart (Germany), Raphaela (Germany).  
**Int'l reps.:** Germany (Mozart, Raphaela), USA (Biwa).  
 Muggelfunktion Music Group, see Valentine.  
 Multicord Music, 52 Briardene Close, Sunderland SR3 3RU. Tel: (0783) 282-353. Dir.: Ken McKenzie.  
 Multimood Music Ltd., see Belwin-Mills.  
 Multiple Sound Music, 120 King St., London W6 0QU. Tel: (01) 741-0381. Telex: 934382. Chm. & Mng. Dir.: Ian F. Miles.  
 Mum & Dad Music Ltd., see Nems.  
 Music Activity, 17 Red Lion Square, London WC1. Tel: (01) 405-6799.  
 Musical Comedy Prod'ns, see Essex.  
 Musical, Film & TV Ents. Ltd., see C. Brull.  
 Musical Publ'rs Ltd., 136 Fellows Rd., London NW3 3JH. Tel: (01) 722-9027.  
 Musica Viva (MCPS, PRS), 558 Galleywood Rd., Chelmsford, Essex CM2 8BX.  
 Music & Entertainment Mgmt., 47 Victoria St., London SW1H 0EQ. Tel: (01) 222-6603. (Administrator)  
 Music Farm Ltd. (PRS), 72 Newman St., London W1. Tel: (01) 636-9251. Dirs.: Craig Baguley, Dave McAleer.  
**Affiliates:** Angel Face Music, Backbenchers Music, Bloated Dormouse Music, Ez-er-Gorn Music, Leviathan Music, Mister Mellow Music, Rapid Fire Music, Sunstone Music, Wicked Fly Music (all PRS).  
**Int'l firms represented:** Blue Band, Blue Echo, Blue Melody (all USA).  
 Music Mgmt., see Panache.  
 Music Music, see Paul Rodriguez.  
 Music of Today, see Hansen.  
 The Music Prod'n Co. Ltd., (PRS), 2 Springsbridge Mews, Ealing, London W5. Tel: (01) 579-2939. Dir.: Peter Waygood.  
 Music Sales/Alfred Music, see Music Sales Ltd.  
 Music Sales/Hal Leonard, see Music Sales Ltd.  
 Music Sales Ltd., 78 Newman St., London W1P 3LA. Tel: (01) 636-9033. Telex: 21892. Mng. Dir.: Robert Wise; Gen. Mgr.: Frank Johnson.  
**Int'l branches:** Australia, USA.  
**Affiliates:** Amco Music, Ariel Music, Clifford Essex Publ'ns, Consolidated Music, Music Sales/Alfred Music, Music Sales/Hal Leonard, Oak Publ'ns, Wise/Essex Publ'ns, Wise Publ'ns.  
 Musics Ltd., 74 Newman St., London W1. Tel: (01) 580-0074.  
**Affiliates:** Janie Marden Ltd., Moon Publ'g Co. Ltd., Edward White (Compositions) Ltd., Edward White Orchestras.  
 Musikverlag "City", see Richard Schauer.  
 Myers Music Ltd., see Kassner.  
 Mystery Music Ltd., 138 New Bond St., London W1. Tel: (01) 629-8793.  
 N W R Music, see Noel Gay.  
 Namara Music, see Noel Gay.  
 Natural Avenue Music Ltd., see Leeds.  
 Natural Music, see Million Dollar.  
 Naz Songs, see Panache.  
 Nems Publ'g Ltd., 3 Hill St., London W1. Tel: (01) 629-

6341. Cable: NEMSENT. Telex: 21716. Gen. Mgr.: Tony Chapman.  
**Affiliates:** Excellency Music Ltd., Jelly Music Ltd., Jelly Publ'g Ltd., Jonathan Music Ltd., Mum & Dad Music Ltd., Rollerpoint Music.  
 Nereus Music, see Margaret Brace.  
 Nevis Prod'ns, see Duart.  
 New Acme Music Co. (UK) Ltd.—Dir.: Jonathan Rowlands—see Hush.  
 New England Library, Barnard's Inn, Holborn, London EC1N 2JR. Tel: (01) 242-0767. Telex: 21924. Mng. Dir.: Harold Tanner.  
 New Ikon, see Essex.  
 New Malden Music Co., see Valentine.  
 New Wind Music Co., 23 Ivor Pl., London NW1. Tel: (01) 262-3797.  
 Ben Nisbet Music Ltd., see Margaret Brace.  
 Noon Music Ltd., 29 Maddox St., London W1R 9LD. Tel: (01) 409-2924/2619. Mng. Dir.: Terry Noon; Gen. Mgr.: Vicki Masters.  
**Affiliates:** John Carter Music Ltd., Noon-Scott Music Ltd., Tower Bridge Music Ltd., White Dove Music Ltd., Noon-Scott Music Ltd.—Mng. Dirs.: Terry Noon, John Scott—see Noon.  
 Nordic Music, see Noel Gay.  
 Norris Music Ltd., see Kassner.  
 Northern Songs Ltd., see ATV.  
 Norton York Music, 86 Turnham Green Terr., London W4. Tel: (01) 994-4895.  
**Affiliate:** York Music.  
 Novello & Co. Ltd., Borough Green, Sevenoaks, Kent. Tel: (0732) 883-261. Cable: NOVELLOS. Mng. Dir.: George Rizza; Sales Mgr.: Spencer W. Freeman.  
**Int'l firms represented:** Hansler, G. Henle, C.F. Kahnt, Kistner & Siegel, F.E.C. Leuckart, Moseler, Willy Muller, Wilhelm Zimmerman (all Germany), Molenaar's Muziekcentrale (Netherlands), Rubank (USA).  
**Int'l rep.:** USA (Novello).  
 Nuova Music Ltd., see Dick James.  
 Nutmeg Ltd., see Valentine.  
 O & H Music, Thorn House, Upper St. Martin's Ln., London WC2. Tel: (01) 836-3474. Mng. Dirs.: Geoffrey Hannington, Olav Wypser; Prof. Mgr.: Robert Gold.  
 Oak Publ'ns, see Music Sales.  
 Oaktree, see Carlin.  
 Obelisk Music (PRS), 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: Heinz Herschmann.  
**Int'l firms represented:** Adastramusik. Eulenburg, Melo-Musik (all Switzerland).  
**Int'l rep.:** Worldwide (Eulenburg in Switzerland) excluding Germany (Musia).  
 Object Music Ltd., Little Birchwood, Cock Clarks, Chelmsford, Essex. Tel: Purlidge 441.  
**Affiliate:** Pinetree Music Ltd.  
 Des O'Connor Music, see ATV.  
 October, see Carlin.  
 Oddssocks Music Ltd., see ATV.  
 Off the Wall Music, see Island.  
 Oliver's Music Prod'ns Ltd., see Sunlight.  
 Olofson Music, 68 Haverstock Hill, London NW3. Tel: (01) 267-1482, 493-9681. Chief Exec.: Jan Olofsson.  
**Affiliates:** Birth Music, Jano Music.  
**Int'l reps.:** France (Carriere), Germany (Intersong), Netherlands (Basart).  
 Omnibus Music, see April.  
 One Four Two, see Tee Pee.  
 On Stage Music, see Panache.  
 Orange Music Ltd., see RAK.  
 Orchard Street Music Ltd., see Paul Robinson.  
 Osibisa Music Ltd., see Bron.  
 Osibisounds Ltd., see Bron.  
 Ottava Music Publ'ns, 38 Dryden Chambers, 119 Oxford St., London W1. Tel: (01) 734-0136.  
 Our Music Ltd., see Red Bus.  
 Our Songs Ltd., see Chappell.  
 Ovaldrive Ltd., 25 Woodbourne Ave., London SW16 1UP. Tel: (01) 769-3893.  
 Oval Music Ltd., 156 Kennington Park Rd., London SE11 4DJ. Tel: (01) 622-3958. Cable: OVALDISCS. Dirs.: Charlie Gillett, Gordon Nelki.  
 Owl Music Ltd., see Purple.  
 Oxford Music, 1 Abbey St., Eynsham, Oxon. Tel: (0865) 880-240.  
 Oxford Univ. Press (Music Dept.), 44 Conduit St., London W1R 0DE. Tel: (01) 734-5364. Cable: FULLSCORE.  
 Oyster, see JDL.  
 P C Music, see Margaret Brace.  
 P & G Music, see Noel Gay.  
 P & K Music Ltd., see Chappell.  
 P & L Music Ltd., see ATV.  
 P & P Music, 31A Dollis Ave., London N3 1BY. Tel: (01) 349-9430. Cable: MICRODISC. Chief Exec.: Peter N. Lemer.  
 P P R Music, see Philip P. Roberge.  
 P S Music Ltd., see United Artists.  
 Pageant Music Ltd., see Dick James.  
 Page Full of Hits Ltd., 4 Tiney St., Park Ln., London W1Y 5LE. Tel: (01) 493-8873. Cable: PENSONG. Telex: 25238. Mng. Dir.: Larry Page; Dir.: Terry Fenn.  
**Affiliates:** K Songs Ltd., Stirling-McQueen Ltd.  
 Pagsol, see Tee Pee.  
 Palace Music Co. Ltd., see Burlington.  
 Pal Music, see Purple.  
 Panache Music Ltd. (PRS), 49 Mount St., London W1Y 5RE. Tel: (01) 491-2904. Telex: 269398. Dirs.: Malcolm Forrester, Bob Newby, Derek Nicol.  
**Affiliates:** Alamo Music, Antler Music, Boysongs, Classic Music, Eiger Music, George & Dragon Prod'ns, Honest Injun Music, Jenevieve Music, Led Songs, Music Mgmt., Nazsongs, On Stage Music, Round Music Co. (all PRS).  
**Int'l firms represented:** Big Mike, Captain Crystal/Hampstead Heath, Coryell, Diamondback, Hancock, J&H, Johi, Josco, Joyride, Powerplay, Royalty Control (all USA).  
**Int'l reps.:** Australia (Boom Boom), Austria (Panache/Melodie Der Welt), Belgium (Hans Kusters), Canada (Irving/Almo), Central America (Fermata in Brazil), France (Panache), Germany (Panache/Melodie Der Welt), Netherlands (New Dayglow), New Zealand (Boom

Boom), Scandinavia (Kleinerts), South Africa (Musicpiece), South America (Fermata in Brazil), Switzerland (Panache/Melodie Der Welt), USA (Jenevieve, MTB, Panache).  
 Pan-Audio Ltd., 4 Forth St., Edinburgh, Scotland. Tel: (031) 557-0181. Telex: 72465. Mng. Dir.: John Mackinnon; Gen. Mgr.: Alan Spence.  
**Affiliates:** Lowgate Music, Makin Music.  
 Panda Music, see April.  
 Pan Musik, see Kassner.  
 Pantryan Songs, see Carlin.  
 Paradise Music Ltd., see Belwin-Mills.  
 Paragon Music Co. Ltd., see Preston-Stevens.  
 Norrie Parmor Music Ltd., see Heathside.  
 Parbeach Music Ltd., see Kassner.  
 Angel Parker Music Ltd., see Andrew Heath.  
 Park Lane Music Co. Ltd., see Carlin.  
 Parklynn, see Bellglade.  
 Parnes Music Ltd., see United Artists.  
 Pasco Music, see Margaret Brace.  
 James Pass & Co. Ltd., 71 Smallbrook Queensway, Birmingham B5 4HX. Tel: (021) 643-7623. Mng. Dir. & Gen. Mgr.: O. Clougher.  
 Pat, see Tee Pee.  
 Andy Patch Music, 21 Tower St., London WC2H 9NS. Tel: (01) 836-2248.  
**Affiliate:** Bees Knees Music.  
 Paterson's Publ'ns Ltd., 38 Wigmore St., London W1H 0EX. Tel: (01) 935-3551.  
 Patricia Music Ltd., see Chappell.  
 Philip Patrick Music Ltd., see Philip P. Roberge.  
 Pearl Music, see Margaret Brace.  
 Pebble Music Ltd., 46 Maddox St., London W1. Tel: (01) 629-3266. Telex: 25247. Mng. Dir.: James Pollard.  
**Int'l firm represented:** Sound & Picture Co. (Kuwait).  
 Pedro Music Ltd., see Cyril Shane.  
 Peer-Int'l Library Ltd., see Southern.  
 Peers Music Ltd., 6 Denmark Pl., London WC2. Tel: (01) 836-6699. Dir.: Kay O'Dwyer.  
 Pendulum Music Ltd., 9 Upper Grosvenor St., London W1. Tel: (01) 499-0553. Mng. Dir.: John Stirling; Financial Dir.: Michael McHatton.  
**Affiliated firm:** Warner Bros. Music Ltd.  
**Affiliates:** Keyboard-Pendulum Music Ltd., Magdalen Music Ltd., Sea-Shanty.  
 Penguin Books Ltd., Harmondsworth, Middx. Tel: (01) 759-1984.  
**Branch:** London WC1, 21 John St. Tel: (01) 242-4411.  
 Penn Street Music Ltd., 9 Hill Court, Hanger Ln., London W5. Tel: (01) 998-7463. Mng. Dir.: David Gadbury; Gen. Mgr.: Jeremy Gadbury.  
 Penny Lane Music, see Henry Hadaway.  
 Pentangle Ltd., see Heathside.  
 Penthouse Music Ltd., see Robert Mellin.  
 Pepe Music Ltd., 21 Denmark St., London WC2. Tel: (01) 836-3856.  
 Pepper Music Publ'g, 142 Charing Cross Rd., London WC2. Tel: (01) 836-0827.  
 Curtis Perkins Music, see Carlin.  
 Peterman, see Carlin.  
 Peters Ed. Ltd., 10 Baches St., London N1 6DN. Tel: (01) 253-1638. Cable: MUSIPETERS. Gen. Mgr.: Jonson Dyer. Local branch: 119 Wardour St., London W1V 4DW. Tel: (01) 437-1456.  
**Int'l firms represented:** Beliaeff (Germany), Carisch (Italy), de Santis (Italy), Forberg (Germany), Heinrichshofen (Germany), Hug & Co. (Switzerland), Israeli Music Publ'ns (Israel), Kneusslin (Switzerland), Lienau-Schlesinger (Germany), Litloff (Germany), C.F. Peters (Germany, USA), Zanibon (Italy).  
 Petford Music Co. Ltd., see Heathside.  
 Photoplay Music Ltd., 33 Circus Rd., London NW8. Tel: (01) 580-6363.  
 Pickle Music Co., see Valentine.  
 Pica Music Ltd., Avenue House, River Way, Templefields, Harlow, Essex CM20 2DN. Tel: (0279) 31718. Dirs.: Harold Leonard Collins, S. Cordell.  
 Pinetree Music Ltd., see Object.  
 Pinwalk Music (London) Ltd., 36 Pine Walk, Carshalton Beeches, Surrey. Tel: (01) 642-7444. Mgr.: Johnny Arthey.  
 Pink Floyd Music Publ'ns Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Telex: 21879. Mng. Dir.: Peter Barnes.  
 Pippin The Friendly Ranger Music Ltd., 52 Dean St., London W1. Tel: (01) 734-9734.  
 Pitman Hart & Co. Ltd., see J.B. Cramer.  
 Pitney Music Ltd., see Bron.  
 Pix-House Ltd., see Martin-Coulter.  
 Pixie Music Ltd., see Marquis.  
 Pixie Publ'g Co. Ltd., 186 Casterton Rd., Stamford, Lincs. Tel: (0780) 51736. Dir.: K.M. Cox.  
 Planetary-Nom London Ltd., 39/42 New Bond St., London W1Y 9HB. Tel: (01) 493-3074/4800.  
 Home office: USA, Big Seven.  
**Int'l reps.:** Argentina (Fermata), Australia (Norman Whiteley), Brazil (Fermata), Denmark (Dacapo), France (Vogue), Germany (Planetary), Italy (Star), Japan (Mrs. George Thomas Folster), Mexico (Ed. Musical Latino Americano), Netherlands (Basart), South Africa (Planetary-Nom), Spain (Francis Day), Sweden (Sonora).  
 Plantagenet Music, see Noel Gay.  
 Plantation Music Ltd., see Paul Rodriguez.  
 Pleasurama Music Ltd., 7 Welbeck St., London W1. Tel: (01) 486-2446.  
 Plexium Music Co., 9 Oxford Circus Ave., 231 Oxford St., London W1R 1AD. Tel: (01) 437-2434.  
 Point Music Ltd., The Point, 9 Eccleston St., London SW1. Tel: (01) 730-4201/4903. Dirs.: Kay Isbell, Alan O'Duffy; Gen. Mgr.: Kay Isbell.  
 Polyphone Music Co. Ltd., see Arcadia.  
 Polyphonic Reproductions Ltd., see Studio.  
 Pop-Gun Music, see Louvigny-Marquee.  
 Poppy Pub, see BKM.  
 Population Rec. Prod'rs/Publ'rs, 58 West St., Harrow-on-the-Hill, Middx. Tel: (01) 864-5207. Mng. Dir. & Gen. Mgr.: Eric Garside.  
**Int'l firm represented:** Accord (Germany).

- Porpoise Publ'g, see Island.  
George Porter Music, see Margaret Brace.  
Power Exchange Recs. & Tapes, 16 St. George St., London W1. Tel: (01) 629-7158. Telex: 916226. Cable: TOLBERG. Chm.: P. Robinson; Mng. Dir.: P. Gohil.  
Power Music Ltd., Steinway Hall, 1/2 St. George St., Hanover Square, London W1R 0DY. Tel: (01) 629-5034.  
Presentation Music Co. Ltd., Refuge House, 4th fl., 13 New Bond St., London W1. Tel: (01) 493-3661.  
Preston-Stevens Music Co. Ltd., Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Pres.: Denis Preston; Gen. Mgr.: Lionel G. Stevens. Affiliates: Paragon Music Co. Ltd.  
Alan Price Music Ltd., see Carlin.  
Production Music, 127 High St., East Finchley, London N2. Tel: (01) 883-9849. Mng. Dir.: Len Carrington.  
Programme Music Ltd., see Josef Weinberger.  
Proud Prod'ns Ltd., see United Artists.  
Keith Prowse Music Group (KPM), 21 Denmark St., London WC2H 8NE. Tel: (01) 836-6699. Cable: MAURITUNES.  
Affiliated firm: EMI Music Publ'g Ltd.  
Affiliates: Ardmore & Beechwood, Coronado, EMI Film Music, Elstree Music, Sam Fox, Gallico Music, Peter Maurice Music, Reynolds Music, World Copyrights, World Wide Music.  
Pulsar, see Carlin.  
Pure Cream Music Ltd., 43 Welbeck St., London W1. Tel: (01) 486-6363. Telex: 27689. Chief Exec.: Neville Shulman.  
Affiliate: Drayton Music Ltd.  
Purple Music Ltd. (PRS), 25 Newman St., London W1P 3HA. Tel: (01) 636-3911. Gen. Mgr.: John A. Craig.  
Affiliates: Arabella Music Ltd., British Lion Music Ltd., Deep Purple Music, Deep Purple Music (Overseas) Ltd., Galerie Music Ltd., Ian Gillan Music Ltd., Glove Music Ltd., IGB Music, JDL Music, Owl Music Ltd., Pal Music, SP Music.  
Quarry Music Ltd., see Andrew Heath.  
Quarter Gale Music, see Island.  
Quartet, see Carlin.  
R A K Publ'g Ltd., 2 Charles St., Mayfair, London W1X 7HA. Tel: (01) 492-0654. Dir.: David Most; Gen. Mgr.: Ron Maddison.  
Affiliates: Bluebird Music Ltd., Blue Eyes Music, CCS Publ'g, Chinnichap Publ'g Ltd., Chocolate Music, Dazzle Songs Ltd., Julie Felix Music Ltd., Jill Music Ltd., Kids Music Ltd., Mighty Music, Orange Music Ltd., Sava Music, Slim Music Ltd., Thud Music, Trigram Music Mgmt. Ltd., Velvet Music Ltd.  
Int'l reps.: Argentina (Melograf), Australia (Castle), Czechoslovakia (Supraphon), France (Baboo), Germany (Melodie der Welt), Hong Kong (Burlington Palace), Israel (April), Italy (Ed. Musicali Melodie), Japan (Toshiba), South Africa (Music Publ'g Co.), Spain (EGO), Sweden (Sweden Music), USA (Finchley).  
R A M Music Ltd., see The Les Reed Org.  
R H O Music, 18 Claridge House, 32 Davies St., London W1Y 1LG. Tel: (01) 499-2742. Cable: HIRSCHMAN. Telex: 261415. Owner: Robert Hirschman.  
Affiliated firm: T-Bone Music.  
Int'l rep.: Worldwide (Intersong).  
R S O (The Robert Stigwood Group Ltd.) Publ'g Ltd., 67 Brook St., London W1Y 1YD. Tel: (01) 629-9121. Chm.: Robert C. Stigwood.  
R T L Music, 111 Mortlake Rd., Kew, Richmond, Surrey TW9 4AB. Tel: (01) 876-8682. Telex: 928215. Mng. Dir.: Barry L. Collier.  
David Rabin (Music) Ltd., see Heathside.  
Radar Music, see ATV.  
Radio Luxembourg Publ'g, 58 West St., Harrow-on-the-Hill, Middx. Tel: (01) 864-5207. Mng. Dir.: Ernie Garside. Dirs.: Cliff Corbett, Neil Lancaster.  
D. Rahter, see Richard Schauer.  
Tony Randolph Music, see Paul Rodriguez.  
Rapid Fire Music, see Music Farm.  
Rawlou Music Ltd., see Leeds.  
Raybri Music Ltd., 244 Edgware Rd., London NW9. Tel: (01) 202-6756. Dirs.: Ray Randall, Brian Gregory; Promo. Mgr.: H.P. Ingram.  
Raymar Music Co., see Valentine.  
Red Buddha Theatre Co. Ltd., see Floating.  
Red Bus Music (Int'l) Ltd., 113/117 Wardour St., London W1A 4PW. Tel: (01) 734-9466. Dirs.: Eliot M. Cohen, Ellis Elias, Leslie Grade, Ronald Ricardo; Copyright Mgr.: Sandra Maylam.  
Affiliates: Chibell Music Ltd., Grade One Music Ltd., Mother Goose Mktg. Ltd., Our Music Ltd.  
Int'l reps.: Australia (Castle), Austria (Melodie der Welt), Belgium (Ardmore & Beechwood), Brazil (ITAIPU), Far East (Pathe), Germany (Melodie der Welt), Ireland (Emma), Italy (La Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon, New Dayglow), New Zealand (Boom Boom, Castle), Portugal (EGO), South Africa (EMI-Brigadiers), Spain (EGO), Switzerland (Melodie der Welt).  
Redman Music Ltd., see ATV.  
Red Rock Music, 11 Arden Rd., Finchley, London N3. Tel: (01) 346-7749.  
Redwood Music Ltd., see Carlin & Henry Hadaway.  
The Les Reed Org., 35 Soho Square, London W1. Tel: (01) 439-1755.  
Affiliates: Chapter One Music & Artists Ltd., Donna Music Ltd., Greenwich Gramophone Publ'g Co., Hush-A-Bye Music SA, Kevin Music, RAM Music Ltd.  
Regency Music Ltd., see ATV.  
Revolution Music Ltd., 311 Old Kent Rd., London SE1 5AH. Tel: (01) 237-4257.  
Reynolds Music, see Keith Prowse.  
Peter Rice Music Ltd., 147 Wardour St., 2nd fl. Suite, London W1V 3TB. Tel: (01) 437-7061.  
Affiliates: Hero Music Ltd., Nicky James Music Ltd., Lad Music Ltd.  
Int'l reps.: France (Chappell), Germany (Artemis), Italy (Suono), USA (Damont, Winterhill, Yellowdog).  
Richmond Music Ltd., see Paul Rodriguez.  
Ricochet Music Ltd., 12a St. George St., London W1. Tel: (01) 493-1141.  
G. Ricordi & Co. (London) Ltd., The Bury, Church St., Chesham, Bucks. HP5 1JG. Tel: (024) 05-3311/4427.  
Home office: Italy.  
Affiliated firm: Belwin-Mills Music Ltd.  
Riding Light Music Co., see Valentine.  
Riff-Raff Music, 2 Sloane Terr., Apt. 28, London SW1. Dirs.: Francis Pettican, Margaret Sweeting.  
Rmistic, see Lemmel.  
Rio Carrel, see April.  
Riverdale Music, 54 Queensway, London W2 3RY. Tel: (01) 229-4376/6186. Telex: 262894. Mng. Dir.: Barry A. Class; Promos.: Sylvia Class; Pub.: Jimmy Lewis. (Administered by Margaret Brace).  
Affiliates: Spinning Top Music Ltd., Top Class Music Ltd., Zero Music Ltd.  
Robbins Music Corp. Ltd., see EMI Music.  
Philip P. Roberge Assocs. Inc., 16 Dunraven St., Mayfair, London W1Y 3FE. Tel: (01) 499-0671. Cable: TOM-TOM. Pres. & Mng. Dir.: Philip P. Roberge.  
Affiliates: CCS Music, Alexis Korner Music, PPR Music, Philip Patrick Music, Thorup Music, Thud Music.  
Robertson Brown, see Island.  
Robertson Publ'ns, The Windmill, Wendover, Aylesbury, Bucks. HP22 6JJ. Tel: (0296) 623107. Co-Owner: Kenneth Robertson.  
Int'l firms represented: Lawson-Gould (USA), Leslie (Canada), Paul Price (USA), Waterloo (Canada).  
Int'l reps.: Australia (Allians), Canada (Boosey & Hawkes), USA (G. Schirmer).  
Paul Robinson Music Ltd., 20 Burnthwaite Rd., London SW6. Tel: (01) 385-1986, 381-0635.  
Affiliated firm: April Music Ltd.  
Affiliate: Orchard Street Music Ltd.  
Rockabye Music, see April.  
Rock Artistes Music Publ'g Ltd. (PRS), 11 Kendall Pl., London W1H 3AG. Tel: (01) 486-7588. Cable: RAM. Telex: 25584. Mng. Dir.: Eddie Seago; Gen. Mgr.: Ray Brown.  
Affiliates: Channel Music Ltd., Paul Gadd Music Ltd.  
Rockbottom Music Ltd., Sawmills, Golant, Fowey, Cornwall PL23 1LP. Tel: (072683) 3337. Dir.: Tony Cox.  
Int'l rep.: Worldwide (Chrysalis).  
Rocket Music Ltd., 4 Audley Square, Mayfair, London W1. Tel: (01) 409-3111. (Also see Belwin-Mills).  
Rockman Prod'ns Ltd., 27 Elgin Crescent, London W11. Tel: (01) 221-5359.  
Rock Music Co. Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Mng. Dir.: Peter Barnes.  
Affiliates: Honey Music Co. Ltd., Inkwell Music Ltd.  
Rock On Music, see April.  
Paul Rodriguez Music Ltd. (MCPS, PRS), 10 Richmond Mews, Dean St., London W1V 5AG. Tel: (01) 437-6601. Cable: MUSICOMP. Mng. Dir.: Paul Rodriguez; Gen. Mgr.: John S. Rush.  
Affiliates: Altax Music Ltd., Brevis Music, Comma Music, Crater Music, Demark Music, Jaf Music, Metropolitan Music, Music Music, Plantation Music Ltd., Tony Randolph Music, Richmond Music Ltd., Rush Release Music, Rybar Music, Third World Music, Tulip Music Ltd., Turbo Music, Virginia Music Ltd.  
Int'l firms represented: Deaver (USA), Ultra (Jamaica).  
Int'l reps.: Altax Music Ltd. & Virginia Music Ltd.—Australia (Associated), Austria (Siegel), Belgium (Intersong-Tutti), France (Intersong-Tutti), Germany (Siegel), Switzerland (Siegel); Comma Music—Belgium, Luxembourg, Netherlands (all Bospel).  
Rogers Music Ltd., see United Artists.  
Winthrop Rogers Ed., see Boosey & Hawkes.  
Rojjo Music Ltd., see ATV.  
Roker Music Ltd., see Rondor.  
Rollerjoint Music, see Nems.  
Romney, see Essex.  
Roncom Music Ltd., see Ashley-Fields.  
Rondor Music (London) Ltd., 147 Oxford St., London W1R 1TB. Tel: (01) 434-1575. Cable: ALPERMOSS. Telex: 916342. Mng. Dir.: Bob Grace; Gen. Mgr.: Kevin Eade.  
Home office: USA.  
Affiliates: Bugdie Music Ltd., Delicate Music Ltd., Ennismore Music Ltd., Fair Music Ltd., Geronimo Music Ltd., Moondance Music Ltd., Roker Music Ltd., Tin Lid Music (all PRS).  
Int'l firms represented: Almo, Braintree, Cayman, Doors, Hollenbeck, India Music Ink, Irving, Jasperilla, Jowcol, Lady Jane, Magic Land, Miles Ahead, Porchester, Shillelagh, Tower of Power.  
Int'l reps.: Australia (Rondor), Belgium (Universal), Brazil (ITAIPU), Canada (Irving/Almo), Chile (Sochem), Czechoslovakia (Opus), France (Pathe Marconi), Germany (Global), Greece (Intersong), Hong Kong (Pathe), Italy (RCA), Japan (Pacific), Mexico (Beechwood), Netherlands (Universal), South Africa (Music Publ'g Co.), Spain (EGO), Sweden (Sweden Music), USA (Irving/Almo).  
Rosebud Music, 43 Welbeck St., London W1. Tel: (01) 328-6561.  
Rosey Music Ltd., see Tincabell.  
Rouge Music Ltd., 84 Wardour St., London W1V 3LF. Tel: (01) 734-1310.  
Round Music Co.—Mng. Dir.: David C. Mackay; Gen. Mgr.: Barrie S. Guard.  
Affiliated firms: Angle Music, Panache Music Ltd.  
Roxborough Music Ltd., see Robert Mellin.  
Royal Society of Church Music, Addington Palace, Croydon, Surrey CR9 5AD. Tel: (01) 654-7676.  
Rush Music Ltd., see Kassner.  
Rush Release Music, see Paul Rodriguez.  
Russe de Musique (Eds.), see Boosey & Hawkes.  
Rutland, see Essex.  
Ryan Music Ltd., see Intersong.  
Rybar Music, see Paul Rodriguez.  
S F Original Sounds, see Metropolitan.  
S P Music, see Purple.  
Saffred Music Ltd., see Apple Pie.  
Saffron Music Ltd., see Cyril Shane.  
Saguany Music Ltd., see Crow.  
St. Anne's Music Ltd., Kennedy House, 2 Swinbourne Grove, Withington, Manchester M20 9PP. Tel: (061) 434-3461. Cable: KENTHSH. Mng. Dir.: Danny Betesh; Dirs.: Ric Dixon, Harvey Lisberg, Stuart Littlewood.  
St. Gregory Publ'g Co., 4 West Hill Rd., Hoddesdon, Herts. EN11 9DB. Tel: 64483.  
St. Mary's Press, The Convent, Wantage, Berks. OX12 9DJ. Tel: 3141. Contact: Sister Anne Julian. (Plainsong music only).  
St. Thomas More Centre, 7a Henry Rd., London N4 2LH. Tel: (01) 802-1485.  
Sally Music Co. Ltd., see Valentine.  
Sam Songs, see Carlin.  
Santa Ponsa Music Ltd., see Dick James.  
Satellite Music Ltd., see Robert Mellin.  
Satril Music, see Henry Hadaway Org.  
Sauna Music, see Cherry.  
Derek Savage Music Ltd., see Albion.  
Sava Music, see RAK.  
Saydisc Specialized Rec'g Ltd., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena.  
Affiliates: Matchbox Music, Village Thing Music Ltd.  
Schaeffers Kassner Music Ltd., see Kassner.  
Schauer & May, see Richard Schauer.  
Richard Schauer (PRS), Lyra House, 67 Belsize Ln., London NW3 5AX. Tel: (01) 794-8038. Mng. Dir.: Irene Retford.  
Affiliates: Anton J. Benjamin Ltd., Musikverlag 'City', D. Rahter, Schauer & May, N. Sirmrock (all PRS).  
Int'l firms represented: Musicus, E.C. Schirmer (both USA).  
Int'l rep.: USA (Associated Music Publ'rs).  
G. Schirmer Ltd. (MCPS, PRS), 140 Strand, London WC2R 1HH. Tel: (01) 836-4011. Chief Exec. & Gen. Mgr.: Julian Mitchell-Dawson.  
Affiliate: J. Curwen & Sons Ltd. (PRS).  
Int'l firms represented: Associated (USA), Bote & Bock (Germany), G&C—Morton Gould rental only (USA), General (USA), Joshua (USA), Margun (USA), G. Schirmer (USA), Schroeder & Gunther (USA).  
Schott & Co. Ltd., 48 Great Marlborough St., London W1V 2BN. Tel: (01) 437-1248. Cable: SHOTANCO. Mng. Dir.: P. Makins.  
A. Schroeder Music Publ'g Co. Ltd., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Cable: SCHROMU. Contact: Shirley Clark.  
Home office: USA.  
Int'l firms represented: Aloud, Anim, Arbutus, Arch, Avaris, Bagimin, Bella Godiva, Bosco, Burlac, Catch Fire, Cat Mother, Dandy Dittys, Dreams & Visions, Emm-Jay, Fitness King, Fool Killers, Fouruvus Survival, Kim Fowley, Golden Unlimited, Great Montana, Hedley Songs, Homecoming, Humdrum, January, Jenji, Joans Bones, Joint, LaLanne, LarBell, Lassie, Last Laugh, Lazy Canary, Levine & Brown, Magnanimous, Manistee, Mempro, Mile Wide River, Mother Hen, My Baby's, Next Stop, One Stop, Pierhead, Pitfield, Rebecca Raccoon, Ret-Nel, Rojnroth, Sa-Vette, Sea-Lark, Sepe, Skin, Stewart-Nims, Summertree, Super Songs, Tijuca, Va-Deita, Vancouver, Very Own, Wrath, Yameta, Zekelief Follies.  
Schwartz Music Ltd., see Robert Mellin.  
Scolar Press Ltd., 20 Main St., Menston, Yorks LS29 6EZ. Tel: (09432) 5151.  
Scorpio Music, see Hazy.  
Scott/Solomon, see Tee Pee.  
Screen Gems-EMI Music, 21 Denmark St., London WC2. Tel: (01) 836-6699. Cable: EMIMUSIC. Telex 269189. Gen. Mgr.: Brian Hopkins.  
Home office: USA.  
Scroll Rec'g Music, 24 Denmark St., London WC2. Tel: (01) 836-7269.  
Sea-Shanty, see Pendulum.  
See Saw, see Southern.  
Sidney A. Seidenberg Music, see Carlin.  
Semprini, see Carlin.  
Seniac Music Ltd., see Frank Chacksfield.  
September Music Ltd. (MCPS), 209 Denby Dale Rd., Wakefield, Yorks. Tel: (0924) 79589. Mng. Dir.: Stuart Atkins; Gen. Mgr.: James Fowley.  
Set To Music Ltd., The Old Bakery, 93 Blackheath Rd., London SE10. Tel: (01) 691-0833. Telex: 268403. Mng. Dir.: Simon Lait.  
77 Music, 77 Charing Cross Rd., London WC2H 0AB. Tel: (01) 437-4197. Mgr.: D.A. Dobell.  
Seysongs, see Cherry.  
Shadamm, see Carlin.  
Shadows, see Carlin.  
Shafmere Ltd., 4/8 Haunch of Venison Yard, Mayfair, London W1Y 1AF. Tel: (01) 493-3238.  
Shaftesbury Music Co. Ltd., see MAM.  
Shair Music Ltd., see Dick James.  
Cyril Shane Org., 69 Harley House, Marylebone Rd., London NW1 5HN. Tel: (01) 486-4651/4886. Pres.: Cyril Shane; Copyright Mgr.: Charles James.  
Affiliates: Good Music Ltd., Kingsize Songs Ltd., Pedro Music Ltd., Saffron Music Ltd., Cyril Shane Music Ltd., Shanklin Music Ltd., Supersongs Ltd., Tip Top Songs Ltd., Tukama Music.  
Int'l firms represented: Aliben, Boca, Broude/ Bregman, Cashew, Fat Zach, Flix Int'l, Hexachord, House of Sham, Hubtones, Jadbey, New Pax, Raton, Ruzamu, Skinny Zach, Spiral, Stevarim, Stonehenge, Thunderclap, Wedge (all USA).  
Int'l reps.: Australasia (Chappell), Austria (Melodie der Welt), Far East (Pathe), Germany (Melodie der Welt), Scandinavia (EMI), South Africa (Gallo), Switzerland (Melodie der Welt).  
Shanklin Music Ltd., see Cyril Shane.  
Shapiro, Bernstein & Co. Ltd., 37 Great Portland St., London W1N 5DD. Tel: (01) 637-3289/3280. Cable: BERNSTEIN.  
Affiliates: Accolade Music Ltd., Aviva Music Ltd., Glad Music Ltd., Skidmore Music Ltd., Twangy Music Ltd., Veronica Music Ltd.  
Shap Music Ltd., Abbott House, 1/2 Hanover St., London W1R 9WB. Tel: (01) 734-4742. Dirs.: Helen & Ronnie Shapiro, Tony Barrow, Bess Coleman.  
Sharon Music, see Sparta Florida.  
Shawbury Music Ltd., see Eaton.  
Sheila Music Ltd., see State.  
Shelley Music, 3 Pagents Dr., Keston, Kent. BR2 6BU. Tel: (66) 59976.



Shere (Surrey), see Campbell Connelly.  
 Sherwin Music Co., see Robert Mellin.  
 Show, see Campbell Connelly.  
 Shownuff Music Publ'g Ltd. (MCPS, PRS), 22 Tavistock St., London WC2. Tel: (01) 836-7608. Chief Exec.: Neville Willis; Gen. Mgr.: Marsha l'Anson.  
 Signal Grade, see Island.  
 Sikorski, see Campbell Connelly.  
 Silent Music, see Island.  
 Silly Billy Music Ltd., 36 Baker St., London W1M 1DG. Tel: (01) 935-5920.  
 Silouhette music, see Hansen.  
 Silver Cloud Music Ltd., see Barn.  
 N. Simrock, see Richard Schauer.  
 Singpiration Inc., 28 George IV Bridge, Edinburgh 1, Scotland. Tel: (031) 225-4816. Partner: T.C. Danson-Smith.  
 Singular Music Ltd., see Robert Mellin.  
 Siska Music, 9/11 Kensington High St., London W8 5NP. Tel: (01) 937-9801. Dir.: Bill Barclay.  
 Skerryrock Ltd., see Island.  
 Skidmore Music Ltd., see Shapiro, Bernstein.  
 Skin Songs, see April.  
 Skylark Music, 69 New Bond St., London W1. Tel: (01) 408-1606. Mng. Dirs.: A.J. Gourvish, P.A.L.J. Gooding.  
 Slamina, see Carlin.  
 Sledge Music Ltd., see Carlin.  
 Sleeping Bunny Music Ltd., see Sparta Florida.  
 Sleepy Dumpling Music Ltd., see Martin-Coulter.  
 Slim Chance Music, see Warner Bros.  
 Slim Music Ltd., see RAK.  
 Smash Bros., see Island.  
 Smash Music, see Light.  
 Ethel Smith Music Corp., see Hansen.  
 R. Smith & Co. Ltd., PO Box 210, Watford, Herts. WD2 4YG. Tel: (92) 34146.  
 Smooth, see Carlin.  
 Snbo Music Ltd., see Machetta.  
 Socks Music Ltd., see Island.  
 Soft Machine Publ'g Co. Ltd., The Studios, 42/46 Victoria Dr., Wimbledon, London SW19 6BG. Tel: (01) 789-1464. Cable: SOFT. Telex: 896616. Chm. & Gen. Mgr.: Sean Murphy.  
 Soho Music Ltd., see United Artists.  
 Sol-Doon Music Publ'g Ltd., Astral House, 396 Leabridge Rd., London E10. Tel: (01) 539-3232, 556-1228. Mng. Dir.: Roger Mealey; Gen. Mgr.: Graham James.  
 Solid Gold Music, see Intersong.  
 Dorothy Solomon Assoc'd Artists, see Tee Pee.  
 Solstice Music, see Leeds.  
 Sonet Prod'ns Ltd., 121 Ledbury Rd., London W11 2AQ. Tel: (01) 229-7267. Cable: SONETMUSIC. Telex: 25793. Mng. Dir.: Rodney Buckle; Gen. Mgr.: Alan Whaley.  
**Affiliates:** Kicking Mule Music, Strawberry Music Ltd., Venice Music Ltd.  
**Int'l firms represented:** Eyeball, Flying Fish, Greenwich, John Hartford, Hodolog, Stainless, Stone Country, Tortoise, (all USA); Louis III (France), Satin (Switzerland), Sonet (Scandinavia), Tiber (Italy).  
**Int'l reps.:** Austria (Satin), France (Louis III), Germany (Satin), Italy (Tiber), Netherlands (Sonet), Scandinavia (Sonet), Spain (Ducal), Switzerland (Satin), USA (Emile, Stainless). (SEE ADVERTISEMENT)  
 The Song Factory, see Bedrock.  
 Soul Music, see Sparta Florida.  
 Sound Barrier Music Ltd., see Sunbury.  
 South Eastern, see Southern.  
 Southern Library of Rec'd Music, see Southern.  
 Southern Monarch, see Southern.  
 Southern Music Publ'g Co. Ltd., 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Cable: SOUTH-MUSIC. Dirs.: T.F. Ward, Monique & Ralph (II) Peer. **Home office:** USA, Southern Music Publ'g Co. Inc.  
**Affiliates:** Carter-Lewis, Cedarwood, Donovan, Dunmo, Latin-American, Liber-Southern, Meridian, Meteor, Mirror, Monique, Most, Peer-Int'l Library Ltd., See Saw, South Eastern, Southern Library of Rec'd Music, Southern Monarch.  
 Southstrand Music Ltd., 10 Greek St., 3rd fl., London W1. Tel: (01) 437-1450. Mng. Dir.: Paul K. Walden.  
**Int'l rep.:** Worldwide (RAK).  
 Space Music Ltd., see Chappell.  
 Space Songs, 8 Museum House, Museum St., London WC1. Tel: (01) 580-0722, 637-3781. Dir.: Alan Lubin.  
**Affiliated firm:** Island Music Ltd.  
 Spanka Music, see MAM.  
 Sparkle Music, 37 De Vere Gardens, Flat 3, London W8. Tel: (01) 937-8665/2871.  
 The Sparta Florida Music Group Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-0168. Cable: HALMUSIC. Telex: 896795. Mng. Dir.: Hal Shaper.  
**Affiliates:** Angel Music, Ember Music, Florida Music, Gloucester Music, Halmusic Ltd., Henny Music, Loraine Music, Mark Music Publ'gs Co., Metropole Music, Monshana Music, Mood Music, Sharon Music, Sleeping Bunny Music Ltd., Soul Music, Sparta Music, Totem Pole Music Ltd.  
**Int'l firms represented:** Bareback, Barton, Glen Campbell, Newkeys, Charlie Rich catalogs, Wig-Out, Faron Young (all USA).  
**Int'l reps.:** Australia (J. Albert), Belgium (Sparta Florida), Germany (Hans Wewerka), Israel (Subar), Netherlands (Sparta Florida), Singapore (Decca), South Africa (Francis Day), South America (Sparta Florida), Spain (RCA), Sweden (Nordic), Switzerland (Sparta Florida).  
 Speedee Music Ltd., see Heathside.  
 Spemusations, 12 Northfield Rd., Onehouse, Stowmarket, Suffolk IP14 3HF. Tel: (04492) 3388.  
 Spider Music, see Margaret Brace.  
 Spindrift Music Ltd., see Chappell.  
 Spinning Top Music, see Riverdale.  
 Spin Publ'ns (PRS/MCPS), 24 Beresford Rd., Wallasey, Merseyside. Tel: (051) 639-2265/3559. Chief Exec.: Mrs. Beryl Davis; Sales & Adv. Mgr.: Mrs. Eunice Williamson.  
**Affiliate:** Mockbeggar Music (PRS/MCPS).  
 Spool Publ'g Co. Ltd., see United 2.

Spoone Music Ltd., see Leeds.  
 Springfield Music Ltd., see Chappell.  
 Springpark Music Ltd., 5 Marston Close, London NW6 4EV. Tel: (01) 328-7676.  
**Int'l reps.:** Austria (Melodie Der Welt), Benelux (Kluger Int'l), Canada (Franklyn Boyd), Germany (Melodie Der Welt), Switzerland (Melodie Der Welt), USA (Franklyn Boyd).  
 Stag Music (PRS), Midland Chambers, 3/5 Everton Rd., Liverpool 06 2EE. Tel: (051) 263-4728.  
 Stainer & Bell Ltd., 82 High Rd., London N2 9PW. Tel: (01) 444-9135. Mng. Dir.: Bernard A. Braley; Mktg. Mgr.: Keith Robinson.  
**Affiliates:** Augener, Galliard, Weekes, Joseph Williams.  
**Int'l rep.:** USA (Galaxy).  
 Standard, see Essex.  
 Stanhope Music Ltd., see Intersong.  
 Stanmore Music, see Margaret Brace.  
 Stardisc Music Ltd. (PRS), 292 Regent St., London W1A 1BR. Tel: (01) 228-5260.  
**Int'l rep.:** USA (Vernors).  
 State Music Ltd., Speen House, Porter St., Baker St., London W1M 1HY. Tel: (01) 487-5031. Telex: 25740.  
**Affiliates:** Kisssoon Music Ltd., Ladysmith Music Ltd., Sheila Music Ltd.  
 Statix Music Ltd., see Charisma.  
 Miriam Rose Stern Agency Inc., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251.  
**Home office:** USA.  
**Note:** Corporation representing over one hundred heirs of songwriters, administering reversionary rights emanating from United Kingdom, Canada, Australasia, Ireland, Republic of South Africa.  
 Steville Music, see April.  
 Stevens Music Ltd., see United Artists.  
 Stirling-McQueen Ltd., see Page Full of Hits.  
 Storm Music, 133 Park Rd., Blackpool FY1 4ET. Tel: (0253) 23095, 27357. Prod'r & Dir.: Wayne Paulo, Gen. Mgr.: Lenny Harris.  
 Strange Music Ltd., see GH.  
 Stratford Music Ltd., see Chappell.  
 Stratsong, see Carlin.  
 Strawberry Music Ltd., 12 Needham Rd., London W11. Tel: (01) 229-7267.  
**Affiliated firm:** Sonet Prod'ns Ltd.  
 Studio G (PRS/MCPS), 145 Wardour St., London W1. Tel: (01) 734-5784. Mng. Dir.: John Gale; Gen. Mgr.: Peter Dunkley.  
**Affiliate:** Tempest (MCPS/PRS).  
**Int'l reps.:** Australia (J. Albert), Europe (C. Brull), USA (Emil Asher).  
 Studio Music Co., 89/91 Vicarage Rd., London NW10 2VA. Tel: (01) 459-6194. Owner: Stan Kitchen.  
**Affiliates:** Harmer Music Co., Polyphonic Reproductions Ltd.  
 Stylus Music Ltd., see Jenna.  
 Subar Music Ltd., see Robert Mellin.  
 Success Music Ltd., see Kassner.  
 Sugartown Music Publ'g Co. Ltd., see Margaret Brace.  
 Summerland Songs Ltd., see Arnakata.  
 Summit Music Ltd., 38 North Row, London W1. Tel: (01) 499-2014. Mng. Dir.: Charles Peate; Gen. Mgr.: Clive Scott.  
**Affiliated firm:** Belsize Music Ltd.  
**Int'l reps.:** Australia (Associated), Canada (Gong Dimension), Scandinavia (Air), USA (Gong Dimension).  
 Sunbury Music Ltd. (PRS), 155/157 Oxford St., London W1. Tel: (01) 437-2468. Mng. Dir.: John Merritt; Admin. Mgr.: Mike Hill.  
**Affiliates:** Angle Music Ltd., California Music Ltd., Jayman Music Ltd., Marco Music Ltd., Melcher Music Ltd., Sound Barrier Music Ltd., Winterhill Music Ltd.  
**Int'l firms represented:** Amos (USA), Andustin (USA), Associated (Australia), Cyclus (Germany), Dunbar (Canada, USA), EDIM (Mexico), Gambi (USA), Ben Ghazi (USA), Global (Japan), Horse Hairs (USA), Kidada (USA), Koppelman-Bandier (USA), Lucky Three (USA), Mintia (USA), Pi-Gem (USA), RCA (France, Italy, Spain), Relay (Argentina), Roz Tenze (USA), Salsoul (USA), Sherlyn (USA), Sunbury (Canada, USA), Victor (Brazil).  
**Int'l reps.:** Argentina (Relay), Australasia (Associated), Belgium (Universal), Brazil (RCA Victor), Canada (Sunbury), France (RCA), Germany (Cyclus), Italy (RCA), Japan (Global), Mexico (EDIM), Netherlands (Universal), Spain (RCA), USA (Dunbar).  
 Sunlight Music Prod'ns Ltd., 51 Maida Vale, London W9. Tel: (01) 289-3366. Chief Exec.: Jimmy Duncan; Gen. Mgr.: Monique Dahmann.  
**Affiliates:** Oliver's Music Prod'ns Ltd., Sunshine Music Ltd.  
 Sun-Pacific Music (London) Ltd. (MCPS), PO Box 78, London SE19. Tel: (01) 653-8457. Cable: TREBLIG. Mng. Dir.: Gilbert Gibson; Gen. Mgr.: Borek Nemecek.  
**Int'l firms represented:** Black Stave (USA), Gold Stave (USA), Main Stave (USA), Master Measure (South Africa), Mir Song (USA), Sun Pacific (South Africa).  
**Int'l reps.:** Australia (Associated), Benelux (Southern), Europe (Chappell), Germany (Intersong), Italy (Chappell), Scandinavia (Sweden Music), USA (Main Stave).  
 Sunshine Music Ltd., see Sunlight.  
 Sunstone Music, see Music Farm.  
 Supapower Music, see Island.  
 Supersongs Ltd., see Cyril Shane.  
 Sure Music, 361 Oxford St., London W1R 1FB. Tel: (01) 629-6785.  
 Surprise Music, see Henry Hadaway.  
 Surrey Music Co. Ltd., see Valentine.  
 Sutton Publ'g Ltd., 23 Redan Pl., Queensway, London W2. Tel: (01) 727-6681. Mng. Dir.: Mark Sutton.  
 Swan & Co. Music Publ'rs Ltd., see Arcadia.  
 Swansong, see Carlin.  
 Sweet Publ'g Ltd., see Carlin.  
 Swingle Ent's., see April.  
 Sylvester Music Co. Ltd., see De Wolfe.  
 Sympathy Music Ltd., see Carlin.  
 T A L Leisure Ltd., 24/25 Binney St., London W1. Tel: (01) 492-0423.  
 T-Bone Music (PRS), 18 Claridge House, 32 Davies St., London W1Y 1LG. Tel: (01) 499-2742. Telex: 261415.

Owner: Robert Hirschman.  
**Affiliated firm:** RHO Music.  
**Affiliate:** Almighty Music.  
**Int'l rep.:** Worldwide excluding Canada & USA (EMI); Canada & USA (Jet Lag).  
 T H Music Ltd., see Intersong.  
 T M, see Carlin.  
 T R O, see Essex.  
 Tabitha Music Ltd., 39 Cordery Rd., St. Thomas, Exeter, Devon EX2 9DJ. Tel: (0392) 79914. Mng. Dir.: Graham Slater.  
 Evelyn & Hilary Talbot-Ponsonby, Edgeworth House, Berkhamsted, Herts. HP4 3LS.  
**Int'l firm represented:** Peter Janssens (Germany).  
 Tangent Music Ltd., 176a Holland Rd., London W14 8AH. Tel: (01) 603-0893, 734-8862.  
 Tapestry, see Essex.  
 Tatham Music, 15 Macklin St., London WC2. Tel: (01) 242-2712. Mng. Dir.: S.A. Tatham-Banks; Gen. Mgr.: D.F. Calow. (Administered by Margaret Brace)  
 Taurus Music Ltd., 17 Nottingham St., London W1. Tel: (01) 935-1159.  
**Int'l branch:** USA, New Directions Music Ltd.  
 Tee Pee, 58/59 Great Marlborough St., London W1. Tel: (01) 437-5803.  
**Affiliates:** Belgravia, Favourite, Hyde Park, Jasol, One Four Two, Pagsol, Pat, Scott/Solomon, Dorothy Solomon Assoc'd Artists.  
 Teleny Music Ltd., see Miriamusic.  
 Telespin Music Ltd., 16 Mike Oak Rd., Southwick, Brighton, Sussex BN4 4QE. Tel: (0273) 593603. Mng. Dir.: Arthur J. Cook.  
**Int'l branch:** USA.  
 Tembo Music, 15 Harley House, Regent's Park, London NW1 5HE. Tel: (01) 486-5160. Gen. Mgrs.: Joe Collins, R.H.B. Whittaker.  
 Tempest (MCPS/PRS), see Studio G.  
 Tempest Music Ltd., see Bron.  
 Tempo Music Ltd., 64 Frederick St., London WC1. Tel: (01) 837-0282.  
 Thames Music Ltd., 39/41 New Bond St., London W1Y 0JL. Tel: (01) 499-5961. Dir.: C.W. Adams; Gen. Mgr.: Stella Walters.  
 Thames Publ'g, 14 Barby Rd., London W10 6AR. Tel: (01) 969-3578.  
 Thank You Music, 33 West Hill, Wandsworth SW18 1RB. Tel: (01) 874-2252. Mng. Dir.: Geoff Shearn.  
 Third World Music, see Paul Rodriguez.  
 Thorup Music, see Philip P. Roberge.  
 Threshold Music Ltd., see Leeds.  
 Thrust Music (MCPS, PRS), 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland. Tel: (0265) 3148. Gen. Mgr.: John A. Weir.  
 Thud Music, see Philip P. Roberge & RAK.  
 Thunderclap Prod'ns Inc., 20 Cholomeley Crescent, Highgate, London N6.  
 Tic-Toc Music (UK) Ltd., 27 Soho Square, London W1V 6AY. Tel: (01) 437-9985.  
 Tiffany Prod'ns Ltd./Mecca Agency Int'l Ltd., 22 Shaftesbury Ave., London W1V 8AP. Tel: (01) 434-1551.  
**Affiliated firm:** Robert Mellin Ltd.  
**Affiliates:** Mellin Music Ltd., Tiffany Music Ltd.  
 Tiger Music Ltd., see Intune.  
 Tinacbell Music Ltd., 17 Barlow Pl., Bruton St., London W1X 7AE. Tel: (01) 629-8816. Mng. Dir.: Dick Leahy; Gen. Mgr.: Colin Hadley; Prof. Mgr.: Leslie Turnbull.  
**Affiliates:** Rosey Music Ltd.  
**Int'l rep.:** Worldwide excluding Japan (Heath Levy in London).  
 Tin Lid Music, see Rondor.  
 Tin Pan Alley Music Co. Ltd., see Fanfare.  
 Tip Top Songs Ltd., see Cyril Shane.  
 Titanicus Ltd., see Carlin.  
 Tito Music Ltd., see Intersong.  
 Toad Tunes, see Campbell Connelly.  
 Toby Music Ltd., 235/241 Regent St., London W1. Tel: (01) 734-8851.  
 Tollak, see Carlin.  
 Tollie, see Carlin.  
 Tomo's Tunes, see Leeds.  
 Tone Music Ltd., see Carlin.  
 Toneshire Ltd., see Carlin.  
 Top Class Music Ltd., see Riverdale.  
 Topographic Music, see Warner Bros.  
 Torbin Music Ltd., see Margaret Brace.  
 Torill Music, see Henry Hadaway Org.  
 Total Video Music Ltd., see ATV.  
 Totem Pole Music Ltd., see Sparta Florida.  
 Tower Bridge Music Ltd., 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744. Chief Exec.: Stuart Johnson.  
**Affiliate:** Noon Music Ltd.  
 Track Music Ltd., see Compass.  
 Tracs Music, see Kik.  
 Trafalger Music Publ'g, 8 Eglantine Close, Cowplain, Portsmouth. Tel: (0705) 592500. Owner: Terence Frederick Moss; Gen. Mgr.: Weny Nicholls.  
**Affiliates:** Carousel Music, Grigg Music, Passell Martin Music.  
**Int'l rep.:** France (Claude Debret).  
 Train Publ'g Plan Ltd., see Carlin.  
 Treble Music Co. Ltd., Kassner House, 1 Westbourne Gardens, London W2. Tel: (01) 229-3411.  
 Eddie Tre-Vett, see Carlin.  
 Trigram Music Mgmt. Ltd., see RAK.  
 Trio, see Carlin.  
 Tristan Music Ltd., 22 Denmark St., London WC2. Tel: (01) 836-5996.  
 Tudor Music Ltd., see Dick James.  
 Tuesday Prod'ns Ltd., 68 Oxford St., London W1. Tel: (01) 636-6317, 580-4877.  
 Tukama, see Vulcan.  
 Tukama Music, see Cyril Shane.  
 Tulip Music Ltd., see Paul Rodriguez.  
 Turbo Music, see Paul Rodriguez.  
 Twangy Music Ltd., see Shapiro, Bernstein.  
 Two-Four Music, see Noel Gay.  
 Tyler, see Essex.  
 Tyne Music, Monmouth House, 87 The Parade, Watford, Herts.

Umble Tunes Ltd., see Bron.

United Artists Music Ltd., Richard House, 30/32 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Cable: UNARTISCO. Telex: 261818. Mng. Dir.: Ray Walter; Admin. Dir.: John Spalding.  
**Home office:** USA.  
**Affiliates:** Arsenal Music Ltd., Big 3 Music Ltd., Clowns Music Ltd., Dominion Music Co. Ltd., Kama Sutra Music Ltd., Mortimer Music Ltd., PS Music Ltd., Parnes Music Ltd., Proud Prod'ns Ltd., Rogers Music Ltd., Soho Music Ltd., Sticks Music Ltd.  
**Int'l firms represented:** Bar-Thel, Frandell, Liz-Bet, Primebeat, Rich-Car, Tempo, UA Music Int'l, Unart (all USA).  
**Int'l reps.:** Argentina (United Artists), Australia (United Artists), Austria (United Artists), Brazil (Irmaos Vitale), France (United Artists), Germany (United Artists), Hong Kong (Pathe), Israel (Subar), Italy (United Artists), Japan (United Artists), Mexico (Ed. Musical Latino Americana), Netherlands (United Artists), South Africa (United Artists), Spain (Hispavox), Sweden (United Artists), Switzerland (United Artists).

United Music Publ'rs Ltd., 1 Montague St., Russell Square, London WC1B 5BS. Tel: (01) 636-5171. Cable: MUSIKNOTEN. Mng. Dir.: Peter Dodd; Gen. Mgr.: Jutta Avaly.  
**Affiliates:** Dyna Music Ltd., Mainstreet Music, Spool Publ'g Co. Ltd.  
**Int'l firms represented:** Amphion (France), G. Billaudot (France) Bornemann (France), Chant du Monde (France), Choudens (France), Combre (France), Costallat (France), A. Cranz (Belgium, Germany), Durand (France), Elkan-Vogel (USA), Enoch—orchestral catalog (France), Hamelle (France), Henn (Switzerland), Heugel (France), J. Jobert (France), Alphonse Leduc (France), H. Lemoine (France), L'Oiseau-Lyre (France), Rideau-Rouge (France), Transatlantiques (France), Union Musical Espanola (Spain).  
**Int'l reps.:** France (Alphonse Leduc), Scandinavia (Wilhelm Hansen), USA (Theodore Presser).

Universal Ed. Ltd., see Alfrad A. Kalmus.

Universal Songs Ltd., 5 Doricote Rd., London SW18. Tel: (01) 870-1683, 828-2202. Gen. Mgr.: Pierre Tubbs.  
**Int'l rep.:** Worldwide (United Artists).

University of Wales Press, 6 Gwynneth St., Cathays, Cardiff CF2 4YD, Wales. Tel: (0222) 31919.

Valentine Music Group Ltd., 7 Garrick St., London WC2E 9AR. Tel: (01) 240-1628. Cable: VALGROUP. Mng. Dir.: John Nice; Gen. Mgr.: Pat Seward; Promo. Mgr.: Martin Grinham.  
**Affiliates:** Argot Music Co., Arthur's Mother Music Ltd., Bettytunes Music Co., Buckhorn Music Publ'rs Ltd., Bulldog Music Co., Burnt Ash Music Co., CanCon Music Co., Corner Stone Music Ltd., Crossdoor Music Co., A. Dimartino Music Ltd., Dolphin Music Co., Eden Studios Music Publ'g Co., Golora Music Co., Hardor Music Co., Allan Heather Music, Latchmere Music Co., Lyndor, Martin Publ'g Co., Maiden Music Ltd., Marathon Music Ltd., Middle Eight Music Ltd., Monkton Music Ltd., Moffett-Dickinson Publ'g Co., Mugglefunktion Music Group, New Malden Music Co., Nutmeg Ltd., Pickle Music Co., Raymar Music Co., Riding Light Music Co., Sally Music Co. Ltd., Surrey Music Co. Ltd., Valgroup Music (London) Co.  
**Int'l firms represented:** Buckhorn, CME, Chesdel, Cordova, Daval, Derry, Donna Lee, Equator, Hallinote, Honeysockle, Jimmy's Music, Meredith, Ojo, PBR, Pagan, Rahman, St. Francis, Shifty/Fellar, Sicum, Silverhill, Stallings, Ten-H, Valgroup, Veytig, War Drum, Woodmont (all USA), BJC, CanCon, Maxess, Pigweed, Waldheim (all Canada).  
**Int'l reps.:** Argentina (Valgroup), Australia (Valentine), Belgium (Valentine), Brazil (Valgroup), Canada (Valgroup), France (Valentine), Germany (Valentine), Greece (Valentine), Hong Kong (Valentine), Italy (Valentine), Japan (Valgroup), Mexico (Valgroup), Netherlands (Valentine), Scandinavia (Sweden Music), Singapore (Valentine), Spain (Valentine), Switzerland (Valentine), USA (Valgroup).

Valgroup Music (London) Co., see Valentine.

Valley Music Ltd., see Leeds.

Vanessa Music Inc., 3 Alfred St., Weston-s-Mare, Avon BS23 1PZ. Tel: (0934) 21932. Mng. Dir.: Don Todd; Gen. Mgr.: Helen Keen.  
**Int'l firm represented:** Evelyn (USA).

Vanguard Music Ltd., 12 Portland Rd., London SE25. Tel: (01) 654-4017.

Vasko Music, 219 Church Rd., Willesden, London NW10. Tel: (01) 451-0281. Chm. & Mng. Dir.: Ray Nathaniel Edgar.  
**Affiliate:** December Songs.  
**Int'l reps.:** New Zealand (Boom Boom), South Africa (Sattel), West Africa (Phonogram), West Indies (West Indies Recs.).

Velvet Music Ltd., see RAK.

Venice Music Ltd., see Sonet.

Venus Music, see Metropolitan.

Veronica Music Ltd., see Shapiro, Bernstein.

Verulam Music Co. Ltd., see Marquis.

Vicki, see Carlin.

Victoria Music Publ'g Co. Ltd., see Chappell.

Village Thing Music Ltd., see Heathside & Saydisc.

Vinco, see Campbell Connelly.

Viola d'Amore Society-Ed., 1 Parkside Ave., London SW19 5ES. Tel: (01) 946-9222.

Virginia Music Ltd., see Alsax & Paul Rodriguez.

Virgin Music (Publ'rs) Ltd., 2/4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. Telex: 22542. Mng. Dir.: Richard Branson; Gen. Mgr.: Carol Wilson.  
**Int'l reps.:** Austria (Discoton), Benelux (Discoton), Canada (Front Line), France (Pathe Marconi), Japan (Taiyo), Scandinavia (Sonet), South Africa (Musicpiece), Switzerland (Discoton), USA (Front Line).

Viva Camaro Music, 49 Duke Rd. Ave., Hove, Sussex.

Voyage Songs, 89 Chiswick High Rd., London W4. Tel: (01) 994-8571. Chief Exec.: Suzi Gatt; Gen. Mgr.: Reg McLean.

Vulcan 49/53 Harrow Rd., London W2. Tel: (01) 402-2121. Dirs.: J. Lincoln, Bob Gilbert, Webster Shrowder.  
**Affiliates:** Meter Music, Tukama.

W A T T Works Inc., 31 St. Augustine's Rd., London NW11. Tel: (01) 267-5449. Gen. Mgr.: John Hunt.  
**Home office:** USA.  
**Affiliate:** Alrac Music.

Waif Music Ltd., see ATV.

Walrus Music Ltd., Rose Isle, Luddington Ave., Virginia Water, Surrey. Tel: (09904) 2188.

Peter Walsh Music Ltd., 74a Kensington Park Rd., London W11. Tel: (01) 727-5683.  
**Affiliate:** Marsam Music.

Walton Music Ltd., see Chappell.

Warland, see Carlin.

Warlock Music Ltd., see Island.

Warner Bros. Music Ltd., 17 Berners St., London W1. Tel: (01) 637-3775. Cable: WANGLOSAX. Telex: 25522. Mng. Dir.: Robert Dickens; Dir.: Frank Shaw; Prof. Mgr.: Peter Reichardt.  
**Home office:** USA.  
**Affiliates:** Alted Music Ltd., Kirshner/Warner Bros Ltd., Moggie Music Ltd., Pendulum Music Ltd., Slim Chance Music, Topographic Music.  
**Int'l firms represented:** Stephen Bishop, Broken Arrow, Bushka, Cottillon, Crazy Crow, Gold Hill, Lucky, Joni Mitchell, Silver Fiddle, Siquomb (all USA), MUZ (Germany), PECF (France).

Warner Bus Music, see Bisquit.

Warren & Philips, see Forsyth Bros.

The Watanabe Prod'n-Europe, 185 Pavilion Rd., London SW1. Tel: (01) 235-0525. Telex: 8812808. Gen. Mgr.: Akira Nakamura.  
**Home office:** Japan.  
Waterloo, see Carlin.

Jeff Wayne Music, see April.

Wedge Music Ltd., 13 Duke St., London W1M 5RA. Tel: (01) 935-7220. Telex: 261466. Mng. Dir.: A.M. Gordon.

Wednesday Music, see Noel Gay.

Weekes, see Stainer & Bell.

Josef Weinberger Ltd. (PRS), 10/16 Rathbone St., London W1P 2BJ. Tel: (01) 580-2827. Cable: OPERETTA. Dir. Richard M. Toeman.  
**Affiliates:** Background Music Publ'rs Ltd., Inter-Art Co. Ltd., Programme Music Ltd.  
**Int'l firms represented:** Chappell Rec'd Music Library, Sforzando (France), Telemusic (France).  
**Int'l reps.:** Australia (Chappell), Austria (Wien Melodie), Canada (Morning), France (Sforzando), Germany (Ring), Italy (Nazionalmusic), South Africa (Bandstand), USA (Musiques).

Wells Drive Music, see Budd.

Westwood Music (PRS, MCPS), Montgomery, Powys SY15 6LU, Wales. Tel: (0686) 81-427/394. Dirs.: Gordon R. & Gwen A. Davies.

Wheeljam Music Ltd., see Intersong.

White Cloud Music, 55 Bold St., Ground & 1st fl. Sutes, Liverpool L1 4EU. Tel: 709-3952. Dirs.: Kevin O'Brien, Tommy Murray, Norman Smeddles.

White Dove Music Ltd., see Noon.

Edward White (Compositions) Ltd., see Musicus.

Edward White Orchestras, see Musicus.

Whitsett Churchill Music Ltd., PO Box 347, Whitehall Pl., London SW1A 2HE. Tel: (01) 930-9871. Telex 897813. Dirs.: Tim Whitsett, Chick Churchill.  
**Home office:** USA.

Wicked Fly Music, see Music Farm.

Widowmaker Music Ltd., see Carlin.

George Wiener Music Ltd., 12 Lower Grosvenor Pl., London SW1W 0EX.

Wigwam Music, see Hedley.

Wildwood, see Essex.

Joseph Williams, see Stainer & Bell.

Williamson Music Ltd., see Chappell.

Willow Tree Music Ltd., High Holborn House, Rm. 103, 52/54 High Holborn, London WC1V 6TX. Tel: (01) 242-9952.

Wilson Eds., 36 John Dalton St., Manchester M2 6LE. Tel: (061) 834-7293. Cable: IMDISC. Mng. Dir.: Irving Wilson; Gen. Mgr.: Johann Levy.  
**Affiliated firm:** Mansem Music.  
**Int'l firms represented:** Agil (Germany), Archambault (Canada), Argyle (USA), Arne Bendiksen (Norway), Phil Bennett (USA), Central Park (Brazil), Malcolm Ford (USA), Polish Authors Agency (Poland), Jimmy Pratt/Juicy People (Germany), Spina (USA), Sunset (France).

Wim Wam Music, see April.

Enno Winkler Musikedition, 122 Sandford Rd., Birmingham 13. Tel: 449-3246. Gen. Mgr.: Helmut H. Winkler.  
**Home office:** Germany.  
**Int'l firm represented:** Quincy (USA).

Maurice Winnick Assocs., London Pavilion Chambers, Great Windmill St., London W1. Tel: (01) 734-3424/9106.

Winterhill Music Ltd., see Sunbury.

Wise/Essex Publ'ns, see Music Sales.

Wise Publ'ns, see Music Sales.

Wizard Publ'g Ltd. (PRS), 69 New Bond St., London W1Y 9DE. Tel: (01) 408-1788. Cable: BOOGIE. Admin'r: Peter Barnes.

Wonderland Music Co. Inc., see Walt Disney.

Woodside Music Ltd., see Heathside.

Woods Music Ltd., see Intersong.

Woolfson's Ltd., 62 Pont St., Mews, London SW1X 0EF. Tel: (01) 584-0654. Chm.: Eric Woolfson; Mng. Dir.: Bob Britton.  
**Affiliates:** Carren/Woolfson, Gonzales.

Woolfson's Ltd., see LE Music.

Words Music (UK) (MCPS, PRS), Park Ln., Hemel Hempstead, Herts. HP2 4TD. Tel: (0442) 50132. Mng. Dir.: William T. Hamilton; Gen. Mgr.: Ian Hamilton.  
**Home office:** USA.  
**Int'l firms represented:** Birdwing, Canaanland, Dayspring, Eight Nine, Hubbell, Kingdom of Truth, Latter Rain, Lexicon, Rodeheaver, Sacred Songs, Shaunda, Sparrow (all USA).

**Int'l reps.:** Benelux (Universal), Scandinavia (Svenska Missions Forbundet).

Word of Mouth Music, 57A Wimpole St., London. Tel: (01) 699-2134. Gen. Mgr.: Roy Fisher.

World Copyrights, see Keith Prowse.

World Wide Music, see Keith Prowse.

Lawrence Wright Music Co. Ltd., see ATV.

Wright & Round Ltd., Parliament St., Gloucester. Tel: (0452) 23438.

Writers Workshop, see Essex.

Wumpa Music Ltd., see Miramusic.

Wye Music Publ'ns, see June Emerson.

Xanadu Music, 1 Hawthorne Way, Edmonton, London N9 9RE. Tel: (01) 802-7868. Mng. Dir.: Steve Carroll; Gen. Mgr.: Christopher Button.  
**Int'l rep.:** Austria, Germany, Switzerland (all Siegel).

Yale Music Corp. Ltd., see Bron.

Yarcombe Music, see Bloomsbury.

T. Yason, 67 Agar Gro., London NW1. Tel: (01) 485-7532.

Yisgav Music Ltd., see ATV.

York Music, see Norton York.

Young Artists Ltd., see Dick James.

Young Blood Music Ltd., 138 New Bond St., London W1Y 9FB. Tel: (01) 493-9681. Cable: YUNGBLOOD. Telex: 268048. Mng. Dir.: Gerry Black.  
**Affiliates:** Birth Music, DIGIT, Mikki Dallon Music.

YoungStar Music Ltd., Cambridge Theatre, Earlham St., London WC2H 9HU. Tel: (01) 240-3683. Dir.: Stephen A. Komlosy.

Your Music Ltd., 39 Leyton Rd., Harpenden, Herts. Tel: (05827) 5098. Mng. Dir.: David Blaylock; Gen. Mgr.: John Beecher.

Yukon Music Ltd., see Kassner.

Zan, see Carlin.

Zebra Music Ltd., see ATV.

Zebra Publ'g (Songs) Ltd., Triumph House, 189 Regent St., London W1. Tel: (01) 437-1876. Mng. Dir.: Shirley Channack; Gen. Mgr.: Helene Channack.

Zeitgeist Music Publ'g, 53 Downside Rd., Glasgow G12 9DW, Scotland. Tel: (041) 339-1092.

Zel-la Music Co. (MCPS), Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Dir.: William Johnny Haynes; Gen. Mgr.: A.J. Haynes.

Zel Music Ltd., 63 Old Compton St., London W1A 4NB. Tel: (01) 734-5156.

Zero Music Ltd., see Riverdale.

Zomba Mgmt. & Publ'rs Ltd., 8 Roland Gardens, Basement Apt., London SW7 3PE. Tel: (01) 370-2929. Telex: 21792 Ref. 710. Dirs.: Clive Calder, Ralph Simon.  
**Int'l firms represented:** Artalet Exports (South Africa), Muscipiece (South Africa), Scorpio (France), Zomba (Switzerland).  
**Int'l reps.:** Worldwide (Zomba) excluding Austria (Roba Music), Germany (Roba), Netherlands (Nada), South Africa (Muscipiece).

Zoom Ents. Ltd., see Dick James.

## ● sheet music distributor/publisher

Music Sales Ltd., 78 Newman St., London W1P 3LA. Tel: (01) 636-9033. Mng. Dir.: Robert Wise; Gen. Mgr.: Frank Johnson.

## ● services ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A P R S (Association of Professional Rec'g Studios Ltd.), 23 Chestnut Ave., Chorleywood, Herts. WD3 4HA. Tel: (09237) 72907. Sec'y: Edward L. Masek.

A R I C, 5/11 Mortimer St., London W1. Tel: (01) 636-4961.

Amusement Trade Ass'n (ATA), see British Amusement Trades.

Arts Council of Great Britain, 105 Piccadilly, London W1V 0AU. Tel: (01) 629-9495.

Associated Musical Entertainments, Orchestras & Artists, 39 Wardour St., London W1V 3HA. Tel: (01) 734-4550/6130/0813. Dirs.: Hubert Warren, George Fierstone; Sec'y: Veronica Macfarlane.

Associated Trade Publ'ns Ltd., 259 Grays Inn Rd., London WC1. Tel: (01) 837-3311.

Association of British Orchestras, 11 Little Britain, London EC1Y 7BX. Tel: (01) 606-1507. Sec'y: John May.

Association of Exhibition Organisers, 10 Manchester Square, London W1M 5AB. Tel: (01) 486-1951. Dir.: G.A.M. Ritson.

Association of Musical Instrument Inds., 62 Park View, Hatch End, Pinner, Middx. HA5 4LN. Tel: (01) 428-4700.

B I R S, see British Institute of Rec'd Sound.

B P I, see British Phonographic Ind.

B R T D C, see British Rec'd Tape Development Committee.

British Amusement Catering Trades Ass'n, 122 Clapham, Common North Side, London SW4 9SP. Tel: (01) 228-4107. (incorporating Amusement Caterers Ass'n, Amusement Trades Ass'n, Phonograph Operators Ass'n, & Ass'n of Prize Bingo Operators)

British Audio Promos. Ltd., 414A Edgware Rd., London W2 1ED. Tel: (01) 402-9145.

British Copyright Council, 29 Berners St., London W1P 3DB. Tel: (01) 580-5544.

British Country Music Ass'n, PO Box 2, Newton Abbot, Devon. Chm.: Jim Marshall; Vice Chm.: Mike Storey; Sec'y: Eddy Edwards.

British Federation of Music Festivals, 106 Gloucester Pl., London W1H 3DB. Tel: (01) 935-6371.

British Institute of Rec'd Sound (BIRS), 29 Exhibition Rd., London SW7. Tel: (01) 589-6603.

British Music Information Centre, 10 Stratford Pl., London W1N 9AE. Tel: (01) 499-8567. Admin'r: John Michael East.

British Phonographic Ind. (BPI), 33 Thurloe Pl., London SW7 2HO. Tel: (01) 589-8044. Dir.: Geoffrey Bridge.

British Phonographic Ind. Copyright Ass'n, Corner House, Albert Rd., New Malden, Surrey, Tel: (01) 942-2488 x 330. Hon. Sec'y: P.H. Driscoll.

British Radio Equip. Mfrs. Ass'n (BREMA), Twentieth Century House, 31 Soho Square, London W1V 5DG. Tel: (01) 734-7471. Telex: 27869. Dir.: H.K. Jolly; Sec'y: R.B.S. Purdy.

British Rec'd Tape Development Committee (BRTDC), 33 Thurlow Pl., London SW7 2HQ. Chm. John Deacon. British Tape Ind. Ass'n, see European Tape Ind. Ass'n.

Campaign for Independent Broadcasting, 13 Ashwood House, London NW4. Tel: (01) 203-0861. Gen. Sec'y: J.W. Wyndham-Kaye; Hon. Press & PR: Martin Rosen.

Composers' Guild of Great Britain, 10 Stratford Pl., London W1N 9AE. Tel: (01) 499-8567. Gen. Sec'y: E. Yeoman.

Country Music Ass'n (Great Britain), PO Box 2LG, London W1H 1A5. Tel: (01) 935-0413. Chm: Tony Byworth, Vice-Chm. David Sandison; Pres. Mervyn Conn; Treas.: Jeff Forrest; Sec'y: Mike Hutson.

Distributive Ind. Training Board (DITB), MacLaren House, Talbot Rd., Streteford, Manchester M32 0FP. Tel: (061) 872-2494. Information Dir.: Harold Webb.

E M C (European Music Consultants), Harlowbury, Old Harlow, Essex CM17 0HZ. Tel: (0279) 416-721. Dir.: Don Morris; Sales & Mktg. Exec.: A Wright.

The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY. Tel: (01) 485-2206.

Entertainment Agents' Ass'n, 18 Charing Cross Rd., London WC2H 0HR. Tel: (01) 240-1724.

European Tape Ind. Ass'n, 8 St. Bride St., London EC4A 4DA. Tel: (01) 353-3020. Cable: REDNIBFAR. Telex 24276.

Federation of British Audio, Federation Offices, Twentieth Century House, 31 Soho Square, London W1V 5DG. Tel: (01) 734-7471. Chm.: Gisela Burg.

Gramophone Rec. Retailers' Committee of the Music Trades Ass'n, 1 Peckham Park Rd., London SE15 6TR. Tel: (01) 639-3849. Honorary Sec'y: Harry Tipple.

Hi-Fi Dealers' Ass'n, 100 St. Martin's Ln., London WC2N 4BD. Tel: (01) 836-1463.

I F P I (International Federation of Prod'rs of Phonograms & Videograms), 123 Pall Mall, London SW1Y 5EA. Tel: (01) 930-1752. Cable: INTERFONIC. Telex 919044. Dir. Gen.: S.M. Stewart.

Incorporated Society of Musicians, 10 Stratford Pl., London W1N 9AE. Tel: (01) 629-4413. Gen. Sec'y: Susan M. Alcock.

International Ass'n of Music Libraries, UK Branch, Music Dept., Town Hall, Green Lns., London N13 4XD. Tel: (01) 886-6555 x 21. Gen. Sec'y: E.M. Hart.

Interpar (International Performing Artists' Recs Ltd.), BCM-Interpar, London WC1V 6XX. Dirs.: J.A.L. Sterling, Mrs. H. Holmes.

Jazz Center Society Ltd., c/o ICA, 12 Carlton House Terr., London SW1. Tel: (01) 930-4261. Admin'r: Charles Alexander.

London Document Bureau, 6/7 Pollen St., London W1. Tel: (01) 408-1588. Consultant: Dave Toff.

London Orchestral Ass'n, 13/14 Archer St., Great Windmill St., London W1V 7HG. Tel: (01) 437-1588.

M P A (Music Publ'rs' Ass'n) Ltd., 73/75 Mortimer St., London W1N 7TB. Tel: (01) 580-3399, 636-6027.

Master Music Printers & Engravers Ass'n, Plantation Rd., Amersham, Bucks. HP6 6HJ. Tel: (02403) 5525. Cable: HALSTANSIC. Honorary Sec'y: R.E. Smith.

Musical Instruments Promo. Ass'n, 44 Berners St., London W1P 3AB. Tel: (01) 580-7803.

Musicians' Union, 29 Catherine Pl., Buckingham Gate, London SW1E 6EH. Tel: (01) 834-1348. Gen. Sec'y: John Morton.

Music on the Mall (Federation of British Artists), 17 Carlton House Terr., London SW1Y 5BD. Tel: (01) 930-6844. Sec'y: Becky Kendall—35 Beaufort Gardens, London SW3 1PW. Tel: (01) 584-4866.

Music Trades Ass'n, 5 Denmark St., London WC2H 8LP. Tel: (01) 836-2050/2059. Sec'y & Training Officer: Adriane Fry.

Music Trades Benevolent Society, c/o Ramsdens, 22 Beach Rd., Lowestoft, Suffolk NR 32 1EA. Tel: (0502) 62819.

Music Trades Training Centre Ltd., see Music Trades Ass'n.

National Ass'n of Disc Jockeys, PO Box 23, Hitchin, Herts. SG4 9JT. Tel: (0462) 50918. Nat'l Sec'y: Ben Cree.

National Federation of Music Societies, 1 Montague St., London WC1B 5BS. Tel: (01) 580-4885. Gen. Sec'y: John Crisp.

National Music Council of Great Britain, 35 Morpeth Mansions, London SW1P 1EU. Tel: (01) 828-9691. Chm.: James Archibald; Deputy Chm.: John Morton; Hon. Treas.: John May.

Phonographic Performance Ltd., Ganton House, 14/22 Ganton St., London W1. Tel: (01) 437-0311. Gen. Mgr.: H.G.S. Gilbert, Sec'y: J.B. Love.

Piano Mfrs.' Ass'n, 22 Beach Rd., Lowestoft, Suffolk. Sec'y: Mr. Gerald Brasted.

R E T R A (Radio, Electrical & Television Retailers Ass'n) Ltd., 100 St. Martin's Ln., London WC2N 4BD. Tel: (01) 836-1463.

Radio Whslers. Federation, Broadway House, The Broadway, London SW19 1RL. Tel: (01) 540-9756. Sec'y: Mervyn Thomas.

Royal Musical Ass'n (Music Library), Great Russell St., London WC1B 3DG. Tel: (01) 636-1544. Pres. A. Hyatt King; Sec'y: Malcolm Turner.

Scottish Arts Council, 19 Charlotte Square, Edinburgh, Scotland EH2 4DF. Tel: (031) 226-6051.

Sing For Pleasure, 26 Bedford Square, London WC1B 3HU. Tel: (01) 636-4066. Sec'y: Stephen Crampton.

The Songwriters' Guild of Great Britain, Ascot House, 52/53 Dean St., London W1V 5HJ. Tel: (01) 437-1554/1439. Cable: SINGBRIT. Pres.: David Heneker; Gen. Sec'y: Bill Cochran.

Standing Conference For Amateur Music, 26 Bedford Square, London WC1B 3HU. Tel: (01) 636-4066. Sec'y: Stephen Crampton.

Welsh Arts Council, Holst House, Museum Pl., Cardiff, Wales CF1 3NX. Tel: (0222) 394-711.

**DESIGN & ARTWORK**

A M C (Associated Mktg. Co.), Harlowbury, Old Harlow, Es-

sex CM17 0HZ. Tel: (0279) 416-721. Dir.: Don Morris; Sales & Mktg. Exec.: Max Wright.

A P Creative Servs. Ltd., 26/28 Brewer St., London W1R 3FW. Tel: (01) 734-9823. Mng. Dir.: Tony Peyton.

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham, Kent BR3 3RB. Tel: (01) 658-4386. Mng. Dir.: Paul Smith; Gen. Mgr.: Stephen R. Norman; Sales Mgr.: Tom Bird.

Acorn Recs. Ltd., Church Rd., Stonesfield, Oxford OX7 2PS. Tel: (099 389) 324. Dirs.: Colin Sanders, R.J. Pennells.

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London WC2. Tel: (01) 240-1319. Telex: 21879. 25247. UK Rep.: Linda Halpin. (Rec. only).

Home office: USA, Chicago Ill.

Amberlee Artists Ltd., 387 Harrow Rd., London W9. Tel: (01) 969-2315.

Arrowtubs Ltd., Humber Rd., London NW2 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir.: Maurice Mundel; Sales Mgr.: P. Dawson; Prod. Mgr.: Martin Montz; Int'l Mgr.: Dennis Power. (SEE ADVERTISEMENT)

Artist Partners Ltd., 14 Ham Yard, Great Windmill St., London W1. Tel: (01) 734-7991.

Ballantyne Advertising Ltd., 8 Chestnut Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.

Big Ear Promos. Ltd. (div. of Henry Hadaway Org. Ltd.), Satril House, 11 Little Newport St., London WC2H 7JF. Tel: (01) 734-7333. Cable: SATRILREC. Mng. Dir.: Henry Hadaway; Gen. Mgr.: Alan Melina. (Rec. only).

Noel Brown Prod's Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir.: Noel Brown.

Camron Design Servs., 30 Colney Hatch Ln., Muswell Hill, London N10 1DU. Tel: (01) 444-5185, 388-7601 x 60. Owners: Malcolm Macdonald, Lynda Watkins.

Canon Rec'g Facilities Ltd., Canon Studios, City Rd., Chester CH1 3AE. Tel: (0244) 316-457, 318-612. Mng. Dir.: Peter Geoffrey Self; Gen. Mgr.: Mick John; Sales Mgr.: Roger Basketfield.

Cassette Developments (AudioSonic Ltd.), Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Telex: 24523. Mng. Dir.: D. Dixon (Tape only).

Castle Rec'g Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs. WN2 4BH. Tel: (0942) 58777. Gen. Mgr.: Doug Larbey.

Cream Creative Mktg. Ltd., The Cloisters, 11 Salem Rd., London W2. Tel: (01) 221-5155. Dirs.: Bob F. Child, Mike S. Stanford.

Beryl Davis Assocs., 24 Berners Rd., Wallasey, Merseyside. Tel: (051) 639-2265/3559. Chief Exec.: Beryl Davis; Sales Mgr.: Eunice Williamson.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent. BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.

Mike Dowd, 2 Goodwins Court, St. Martins Ln., London SW2.

Electronic Mfg. (Sales) Ltd., Devonshire House, High St., Birmingham B12 0LP. Tel: (021) 772-7145. Cable: THOMAN. Telex: 336409. Dirs.: R.W. Thomas, L.J. Laney.

Elgin Court Designs Ltd., Redan Pl., Queensway, London W2. Tel: (01) 229-1464.

Fraser-Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London SW19 5EG. Tel: (01) 947-2233/1743. Dir.: David R. Tuckman; Sales Mgr.: Ian L. Highley. (Tape only).

Free Range Rec'g Studios, 22 Tavistock St., London WC2. Tel: (01) 836-7608. Mng. Dir.: Nick Abson; Gen. Mgr.: Neville Wilks; Sales Mgr.: Pam Timmins.

G-W Recs. Ltd., Custom Div., 17 Petergate, Bradford, Yorks. Tel: 392-862. Gen. Mgr.: Mrs. N. Swallow; Design & Layout: Steven Ellis; Musical Dir.: Hugo McGill.

Garrod & Lofthouse Ltd., Chaldon Rd., Caterham, Surrey CR3 5YG. Tel: (02) 45266. Telex: 262309. Chm. & Mng. Dir.: Norman J. Garrod; Sales Mgr.: Christopher P. Garrod.

Graphics, 30 Dean St., London W1V 5AN. Tel: (01) 437-4871/6005.

Gull Graphics, 2 Goodwins Court, St. Martins Ln., London WC2. Tel: (01) 240-3816. Cable: GULLRECORD. Telex: 28958. Art Dir.: John Pasche. (Rec. only).

Halstan & Co. Ltd., Plantation Rd., Amersham, Bucks. HP6 6HJ. Tel: (02403) 5525. Cable: HALSTANIC. Mng. Dir.: R.E. Smith; Gen. Mgr.: R. Yerby; Sales Mgr.: W. Shrimpton; Ass't Sales Mgr.: L. Thorpe. (Tape only).

Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx. UB3 1HQ. Tel: (01) 573-3828. Telex: 23744. Mng. Dir.: R.A. Boxall; Sales Dir.: D.S. Robinson; Sales Rep.: R.B. Coates.

John Harwood-Bee Assocs., 63 High St., Ware, Herts. Tel: (0920) 66310. Telex: 896868. Mng. Dir.: John Harwood-Bee.

Hippinos, 6 Denmark St., 2nd fl., London WC2.

T. Richard Johnson Ltd. Advertising, 47/48 New Bond St., London W1Y 0HE. Tel: (01) 493-6371. Mng. Dir.: Terry Johnson, Creative Dir.: Keith Milligan; Account Dir.: Rod J. Slade.

Steve Lane Musical & Pub. Servs., 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587.

Lightning Recs., 839 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-7155. Telex: 927813. Exec. Dir.: Alan Davison; Financial & Admin. Dir.: Norman Mandell. (SEE ADVERTISEMENT)

London Features Int'l Ltd., 123/125 Gloucester Pl., London W1H 3PJ. Tel: (01) 723-4204. Cable: LONPIX. Telex: 25884. Mng. Dir.: J.M. Halsall. (Photographic library for cover production).

Metropolitan Communications, 29/33 Park Ln., London W1. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau, Gen. Mgr.: R. Fry, Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer.

Music Radio Promos., PO Box 400, Kings Langley, Herts. Tel: (09 277) 67660. Mng. Dir. & Gen. Mgr.: Mike Baron, Sales Mgr.: Peter Duncan; Publ'g Dir.: Nik Oakley.

Orange Design, 3-4 New Compton St., London WC2. Tel: (01) 836-7811.

P D Graphics, 14 Forest Rd., Woodford Well, Essex S04.

Pacific Art, 5 Dorlcote Rd., London SW18. Tel: (01) 870-1683. Chief Exec.: Riley James. (Rec. only).

Pan-Graphics (Edinburgh) Ltd., 10 Forth St., Edinburgh, Scotland. Tel: (031) 557-0737. Mng. Dir.: John MacKinnon; Studio Mgr.: Colin Moore; Creative Dir.: Jonathan Field.

Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel: (01) 262-7788. Cable: PHONREC. Telex: 261583. Mng. Dir.: A.J. Morris; Mktg. Mgr.: K.N. Mailphant; Sales Mgr.: F.R. Towers.

Pinnacle Electronics Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: (66) 27099. Telex: 896141. Chm. & Mng. Dir.: Terry Scully, Dir.: Jack Bass; Gen. Mgr.: Leslie French; Sales Mgr.: Ray Phillips.

Plastic Dog Graphics, 77 Park St., Bristol BS1 5PF. Tel: (0272) 22767.

Porter & Pocock Assocs. Ltd., 72 Westfields Ave., London SW13 0AU. Tel: (01) 878-4366/2595. Mng. Dir.: R. Alexander Porter; Gen. Mgr.: Maurice Hale.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Mng. Dir.: Walter S. Woyda; Gen. Mgr.: Don Dive; Sales Mgr.: Terry Stanley.

Premium Incentive Mktg. Ltd., 37 High St., Thornton Heath, Surrey. Tel: (01) 684-5333. Telex: 888941. Mng. Dir.: L.J. Adams; Gen. Mgr.: P.J. Hinds; Sales Mgr.: J. McManus.

Realtheath Display & Design, 93 Sirdar Rd., London W11. Tel: (01) 727-0614. Mng. Dir.: Bryan Whitman; Dir.: Peter Berkeley.

Peter Richard Prod's Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 252-2882. (Rec. only).

Sea Cruise Prod's (UK), 9 Dean St., 3rd fl., London W1A 4QD. Tel: (01) 439-9901. Gen. Mgr.: Terry Waghorne. (Rec. only).

Home office: USA, Ken Keene Int'l.

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.

Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1. Tel: (01) 403-0044. Cable: SFI. Mng. Dir.: John E. Moon; Sales Dir.: Brian Webb. (Rec. only).

Steelguard Security Tape Display Systems, Pembroke Studios, 3A Bensham Ln., West Croydon, Surrey Tel: (01) 689-1877. Mng. Dir.: Paul Holmes; Gen. Mgr.: Phillip Harrison; Sales Mgr.: Brian Forscutt.

Strathely Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel: (041) 221-2244, 204-2303 x 3102. Mng. Dir.: Raymond E. Orr; Sec'y: R. Elspeth Lowe.

Superstat Ltd., 17/18 Great Pulteney St., London W1. Tel: (01) 437-4173.

T R J. see T. Richard Johnson.

Thrust Prod's, 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland. Tel: (0265) 3148.

Top Mark Display Serv., 25 Stapleton Rd., Borehamwood, Herts. WD8 5BS. Tel: (01) 953-2968. Mng. Dir.: Frank Billington-Marks.

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB. Tel: (01) 582-8333. Cable: ROBOR. Mng. Dir.: W. Summerville; Sales Mgr.: W.G.A. Howe.

Wardour Motion Pictures, 11 Wardour Mews, London W1. Tel: (01) 439-4313. Dir.: M.J. Sutton; Gen. & Sales Mgr.: Christie Gillingham.

West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Mng. Dir.: Peter G. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: Derek Higgs.

**LICENSING ORGANIZATIONS, MUSIC**

A S C A P (American Society of Composers, Authors & Publ'rs), 60 Old Compton St., Suite 3, London W1. Tel: (01) 437-3994. Telex: 25833. (Performing rights only) Home office: USA.

Britico (British Copyright Protection Ass'n) Ltd., 29/33 Berners St., London W1P 4AA. Tel: (01) 636-1491. Cable: BIEMUSICO. Gen. Mgr.: M. Bennett. (Mechanical rights only).

M C P S (Mechanical-Copyright Protection Society Ltd.), Elgar House, 380 Streattham High Rd., London SW16 6HR. Tel: (01) 769-3181. Cable: MECOLICO. Mng. Dir.: Robert Montgomery; Sec'y: G.R. Michel. (Mechanical rights only).

P R S (The Performing Right Society Ltd.), 29/33 Berners St., London W1P 4AA. Tel: (01) 580-5544. Cable: PERFORIGHT. Gen. Mgr.: M.J. Freegard (Performing rights only).

Phonographic Performance Ltd., Ganton House, 14/22 Ganton St., London W1. Tel: (01) 437-0311. Gen. Mgr.: H.G.S. Gilbert; Sec'y: J.B. Love. (Broadcasting & public performing rights).

Video Copyright Protection Society Ltd., c/o Guild of Sound & Vision Ltd., Woodston House, Oundle Rd., Peterborough PE2 9PZ. Chm.: Iain Muspratt.

**PLATING, PROCESSING & PRESSING PLANTS**

Allied Recs. Ltd., 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Cable: MUSICALITY. Telex: 261500. Mng. Dir.: Marcel Rodd. (Pressing only).

Amity Tape Developments, 3/4 New Compton St., London WC2. Tel: (01) 836-7811. (Pressing only).

British Homophone Co. Ltd., Excelsior Works, Rollins St., London SE15. Tel: (01) 639-8901. Mng. Dir.: Edward Kasser; Gen. Mgr.: George Grant; Sales Mgr.: Cliff Fraser.

Noel Brown Prod's Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir.: Noel Brown. (Plating & processing only).

C B S Mfg., Chamberlain Rd., Aylesbury, Bucks. HP19 3BX. Tel: 84331. Cable: COLRECMAN. Telex: 83227. Mng. Dir.: G.W. Ridnell; Plant Dir.: D. Gouldstone. (Pressing only).

Damont Recs., Blythe Rd., Hayes, Middx. Tel: (01) 573-1539. Mng. Dir.: Monty Presky; Dir.: David Miller. (Pressing only).

Decca Rec. Co. Ltd., Albert Rd., New Malden, Surrey. Tel: (01) 942-2464. Mgr.: N. Harper.

**Branch: Poole, Dorset**, Holton Heath Tel. (020 122) 2351. Mgr.: N. Harper.

Deroy Sound Serv., Eastwood Cove, Dunbartonshire, Scotland. Tel: Kilcreggan 2200. Chief Exec. A.D. Marsh; Gen. Mgr.: B. Marsh

E M Recs - Manufacturing Div., 1/3 Uxbridge Rd., Hayes, Middx. Dir. R.E. Matthews.

Fraser-Peacock Assocs Ltd., 94 High St., Wimbledon Village, London SW19 5EG Tel (01) 947-2233/1743. Dir David R Tuckman, Sales Mgr. Ian L. Highley (Pressing only)

Hollack & Taylor Rec'g Co Ltd., 16 Grosvenor Rd., Birmingham B20 3NP Tel (021) 356-4246. Mng Dir & Gen Mgr John Richard Taylor (Pressing only)

Immediate Sound Servs Ltd., 6 Orsman Rd., Vondon N1 5QJ Tel (01) 739-9672 Mng Dir Dick Clark, Dir R.W. Holmes, Gen Mgr John Rooke

Island Mfg Ltd., Horton Rd., West Drayton, Middx. Tel 48531. Gen Mgr Nick Flower (Pressing only)

K K Tape Servs., Ashurst Lodge, Liverpool Gardens, Worthing, Sussex BN11 1BR Tel (0903) 205-053 Mng Dir John Dean (Pressing only)

Lingaphone Institute Ltd., Trading Estate, 252 Argyle Ave., Slough, Bucks Tel (75) 23200, 31837 Dv Mgr John King (Pressing only)

Lyntone Rec'gs Ltd., 7 Wedmore St., Upper Holloway, London N19 4RU Tel (01) 263-1378 Mng Dir Paul S Lynton, Dir Lya Lynton, Sales Mgrs Irene Adams, Esther Deboucteur; Engrs Brian E Wellard, Charles Gunn Russellcieu

M & C Pressings Ltd., The Manse, Milfield near Wooler, Northumberland Tel (06686) 295 Mng Dir. M. Counsell (Pressing only)

Midland Sound Rec'gs, Meeting House Ln Balsall Common, Near Coventry, Warks Tel (0676) 32468 (Pressing only)

Multiple Sound Pressings Ltd., 120 King St., London W6 0QU Tel (01) 741-0381 Chm & Mng Dir Ian F Miles, Sales Mgr D Smith, Chief Eng H Chapman

Orlake Ltd., Sterling Works, Rainham Rd S., Dagenham, Essex Tel (01) 592-0242 Mng Dir P Flynn, Gen Mgr R F C Young

Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH Tel (01) 262-7788 Cable PHONREC Telex 261583 Mng Dir A J Morris, Mktg Mgr. K N Malphair, Sales Mgr F R Towers (Pressing only)

Plastic Sound Ltd., Vastre Ind Estate, Newtown, Powys, Mid-Wales Tel 26520 Dirs A Green, G.R. Davies, J.W. Edwards (Pressing only)

Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL Tel (01) 499-8686 Telex 27133 Mng Dir F C Haayen, Deputy Mng T.H. Parkinson. (Pressing only)

Pye Recs (Sales) Ltd., 132 Western Rd., Mitcham CR4 3UT Tel (01) 648-7000 Factory Mgr E.V. Williams (Pressing only)

Quality Sound, Blenheim Studios, 18 Blenheim Rd., London W4 1ES Tel (01) 995-1661 (Pressing only)

C H Rumble Ltd., Benedict Wharf, Benedict Rd., Mitcham, Surrey CR4 3UQ Tel (01) 648 5106

S R T Prod'ns Ltd., 987 High Rd., Finchley, London N12 Tel (01) 446-3218 Mng Dir George Bellamy, Dir Dave Richardson (Pressing only)

Shannon Dist'n Ltd., 30 Holloway Rd., London N7 Tel (01) 607-8544 (Pressing only)

Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1 Tel (01) 403-0044 Cable SFI Mng Dir John E Moon, Sales Dir. Brian Webb (Pressing only)

Sound Mfg (Hayes) Ltd., Temple Yard, 11A Temple End, High Wycombe, Bucks HP13 5DM Tel (0494) 37526 Mng Dir Philip Gouldstone

Sound News Studios, 18 Blenheim Rd., London W4 1ES Tel (01) 995-1661/1149 Mng Dir A Tarcy, Gen Mgr J Nash

Southern Mobile Rec'gs, 32 Maplin Close, Rainham, Gillingham, Kent Tel (0634) 5106 (Pressing only)

Tranco Ltd (Transcription Mfg & Rec'g Co.), James Estate Western Rd., Mitcham, Surrey Tel 648-7000

Zel-la Recs (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ Tel (021) 455-0645 Mng Dir William Johnny Haynes, Gen. Mgr. A J Haynes

**PRINTERS & LITHOGRAPHERS**

A P Creative Servs Ltd., 26/28 Brewer St London W1R 3FW Tel (01) 734-9823 Mng Dir Tony Peyton

A M C (Associated Mktg Co.), Harlowbury, Old Harlow, Essex CM17 0HZ Tel (0279) 416-721 Dir Don Morris, Sales & Mktg Exec Max Wright

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham, Kent BR3 3RB Tel (01) 658-4386 Mng Dir Paul Smith, Gen Mgr Stephen R Norman, Sales Mgr Tom Bird

Nick Abson Prod'ns Ltd., 22 Tavistock St., London WC2 Tel (01) 836-7608 Mng Dir Nick Abson, VP & Int'l Mgr Marsha l'Anson, Gen Mgr Neville Wills, Sales Mgr Pam Timmins

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St Martin's Ln, London WC2 Tel (01) 240-1319 Telex 21879 25247 UK Rep Linda Halpin. (Rec only)

Home office: USA, Chicago, Ill

Arnold Reproduction Co., 89 91 Vicarage Rd., London NW10 2UA Tel (01) 459-6194 Owner Stan Kitchen, Works Mgr. Peter Hunt

Arrowtabs Ltd., Humber Rd., London NW2 6EP Tel (01) 450-2411 Telex 923034 Mng Dir Maurice Mindel, Sales Mgr P Dawson, Prod. Mgr Martin Moritz, Int'l Mgr Dennis Power (SEE ADVERTISEMENT)

Ballantine Advertising Ltd., 8 Chestpost Pl., London W2 Tel (01) 229-6071 Mng Dir. A.N. Gill, Gen. Mgr Max Arnold.

Bell, Aird & Coghill Ltd., 4/12 York St., Glasgow G2 8LG, Scotland Tel (041) 221-7000

Noel Brown Prod'ns Ltd. (NBP), 16 Bracklesham Close, Farnborough, Hants GU14 8LR Tel (0252) 511-333 Mng. Dir Noel Brown

Camron Design Serv., 30 Colney Hatch Ln., Muswell Hill, London N10 1DU. Tel (01) 444-5185, 388-7601 x 60. Owners Malcolm Macdonald, Lynda Watkins.

Canon Rec'g Facilities Ltd., Canon Studios, City Rd., Chester CH1 3AE Tel (0244) 316-457, 318-612 Mng. Dir Peter Geoffrey Sell, Gen Mgr. Mick John, Sales Mgr. Roger Basketfield.

Cassette Developments (Audio sonic) Ltd., Micra House, 138 Lower Morlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523. Mng Dir D Dixon (Tape only)

Castle Rec'g Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs WN2 4BH Tel (0942) 58777. Gen Mgr Doug Larbey

Clout & Baker Ltd., Chalklin Works, Parkwood Ind Estate, Bircholt Rd., Maidstone, Kent Tel (0622) 673261 Chm D P Chalklin; Sales Dir John Benoy, Works Dir Robin Burr

Compton Printing Ltd., Pembroke Rd., Stocklake, Aylesbury, Bucks Tel (0296) 83291

Condor Litho Ltd (formerly F.G. Hawkins Ltd.), 35 Sylvan Grove, London SE15 Tel (01) 639-9911 Dir.. M J Andrews

Cornelius Ed., 29 Lansdown Pl., Lewes, Sussex Tel (07916) 3278

L. A Cousins & Co., 63 Mare St., Hackney, London E8 4RG Tel (01) 985-4211. Owner L A Cousins.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH, Tel (01) 460-0112 Mng. Dir R.E. Edwards, Gen Mgr D A Deighton; Sales Mgr R N Roadnight

Free Range Rec'g Studios, 22 Tavistock St., London WC2 Tel (01) 836-7608. Mng. Dir Nick Abson, Gen. Mgr. Neville Wills, Sales Mgr Pam Timmins

Galliard (Printers) Ltd., Queen Anne's Rd., Great Yarmouth, Norfolk Tel. (0493) 4281.

Garrod & Lofthouse Ltd., Chaldon Rd., Caterham, Surrey CR3 5YG Tel (22) 45266 Telex 262309 Chm & Mng Dir Norman J Garrod, Sales Mgr Christopher P Garrod

Halstan & Co Ltd., Plantation Rd., Amersham, Bucks HP6 6HJ Tel (02403) 5525 Cable HALSTANIC Mng Dir R E Smith, Gen. Mgr R Yerby; Sales Mgr W Shrimpton, Ass't Sales Mgr L Thorpe

E Hannibal & Co Ltd., Pinfold Rd., Thurmarston, Leicester LE4 8AP Tel (0533) 695-413 Telex 34627 Mng Dir C Hetherington, Sales Dir N L Cartwright

Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx UB3 1HQ Tel (01) 573-3828 Telex 23744 Mng Dir R A Boxall, Sales Dir D S Robinson, Sales Rep R B. Coates

John Harwood-Bee Assocs., The Maltings, 63 High St., Ware, Herts. Tel (0920) 66310 Telex 896868. Mng Dir John Harwood-Bee

F G Hawkins Ltd., see Condor

P J Hayes Ltd., 27 Horsell Rd., London N5 1XL Tel (01) 607-3849.

Wilfred Hayes (sub of Stamer & Bell), 82 High Rd., London N2 9PW Tel (01) 444-9660. Contact Gwenllian Rhys.

K B P Litho Ltd., 27 Horsell Rd., London N5 1XL Tel (01) 607-3849

Steve Lane Musical & Pub Servs., 12 Slough Ln., London NW9 8QL Tel (01) 205-2587

MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1 Tel (01) 403-0022 (Rec. only)

Markham Press of Kingston, Newport Works, Berrylands Rd., Surbiton, Surrey, Tel (01) 399-6434

Novello & Co Ltd., Borough Green, Sevenoaks, Kent Tel (0732) 883-261 Mng. Dir.. George Rizza, Sales Mgr Spencer W Freeman.

Porter & Pocock Assocs. Ltd., 72 Westfields Ave., London SW13 0AU Tel (01) 878-4366/2595 Mng Dir R. Alexander Porter, Gen. Mgr. Maurice Hale

Realmeath Ltd., 93 Sirdar Rd., London W11 Tel (01) 727-0614 Dirs Bryan Whitman, Peter Berkeley

Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10 Tel (01) 352-2882

Sea Cruise Prod'ns (UK), 9 Dean St., 3rd fl., London W1A 4QD Tel (01) 439-9901 Gen Mgr Terry Wagborne (Rec only)

Home office: USA, Ken Keene Int'l.

The Shalford Press Ltd., 85 Bradford St., Braintree, Essex CM7 6AU Tel 21125 Mng Dir R Capon (Rec only)

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel (01) 607-8544/3828

Shorewood Packaging Co Ltd., College Rd., Aston Clinton, Bucks. HP22 5EZ Tel (0296) 630421. Cable SHORE-PAK Telex 83495 Gen Mgr Denis Rex Sales Mgr Lionel Rose. Works Mgr Reg Ward

Home office: USA, New York, N.Y

Sound for Industry Ltd., Newhams Row, 175 Bermondsey St. London SE1 Tel (01) 403-0044. Cable SFI Mng Dir John E Moon, Sales Dir Brian Webb (Rec only)

Robert Stace & Co Ltd., Chalklin Works, Longfield Rd., Tunbridge Wells, Kent Tel (0892) 24225 Telex 95577. Chm & Mng Dir D.P. Chalklin; Ass't Mng Dir. A G Long, Sales Dir C H Garrett

Steelguard Security Tape Display Systems, Pembroke Studios 3A Bensham Ln., West Croydon, Surrey Tel (01) 689-1877 Mng Dir Paul Holmes, Gen Mgr Phillip Harrison, Sales Mgr. Brian Forscutt

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB Tel (01) 582-8333 Cable ROBOR Mng Dir W Summerwill, Sales Mgr WG A Howe

West Gros Printers Ltd., 212 Durnstord Rd., London SW19 8DR Tel (01) 947-2106 Telex 256994 Mng Dir Peter G West, Gen Mgr H.E.V. Pinnell, Sales Mgr Derek Higgs

West Central Printing Co., 33 Rathbone Pl., London W1P 1AD Tel (01) 636-8572 Chief Exec H.L. Temple, Gen Mgr Stan Heiser

**RECORD PROMOTION**

A M C (Associated Mktg Co.), Harlowbury, Old Harlow, Essex CM17 0HZ Tel (0279) 416-721 Dir Don Morris, Sales & Mktg Exec. Max Wright.

Advent (Advertising & Entertainment Servs) Ltd., 23 Haymarket, London SW1 Tel (01) 839-6537

Amberlee Artists Ltd., 387 Harrow Rd., London W9. Tel (01) 969-2315

Ampact Promo, 33 Castelnau, Barnes, London SW13 9RS. Tel (01) 748-2939 Owners R.N. Lawson, S.M. Ellis

Astra Int'l Entertainments, Thornley St., Wolverhampton.

Tel. (0902) 26628 Dirs Maurice Jones, Tony Perry, George Maddocks, Alan Clayton, Peter Fielding, John Elcock

B B C Ents. Promo. & Pub. Dept., Villiers House, Ealing, London W5 2PA. Tel (01) 743-8000 x 347, 348

B T W (Music) Ltd., 125 Myddleton Rd., Wood Green, London N22 Tel (01) 888-6655 Dirs John Ross Borhwick, Roy Moore.

Tony Barrow Int'l Ltd., Abbott House, 1/2 Hanover St., London W1R 9WB Tel (01) 734-4742. Mng Dir. Tony Barrow, Dir. Bess Coleman

Belling Music Ents., 10 Gloucester Walk, London W8 4HZ Tel (01) 937-4384.

Beppo Mgmt., 20 Chpstead St., London SW6. Tel. (01) 736-7980

Big Ear Promos. Ltd (div of Henry Hadaway Org. Ltd.), Satril House, 11 Little Newport St., London WC2H 7JF Tel (01) 734-7333. Cable SATRILREC Mng. Dir Henry Hadaway, Gen. Mgr. Alan Melina.

Black Knight Servs., Bank Top, Currier Ln., Ashton-under-Lyne, Lancs O16 6TA Tel (061) 330-2836 Dir. C.W. Lilley, Gen Mgr G S Lilley

Blue Eyes Prod'ns, 169/171 High Rd., Willesden, London NW10 Tel (01) 459-7244 Mng Dir Clive Crawley

Tony Brainsby Pub., 105 Winchester St., London SW1 Tel (01) 834-8341, 589-3961.

Camron Design Serv., 30 Colney Hatch Ln., Muswell Hill, London N10 1DU Tel (01) 444-5185, 388-7601 x 60. Owners Malcolm Macdonald, Lynda Watkins.

Carouseil Promos., 1A St Andrew St., Plymouth, South Devon PL1 2DH. Tel (0752) 25781, 774-381 (evenings).

Andrea C. Cassel, 20 Hyde Park Pl., Bayswater Rd., London WC2H 9NS

Cherry Music, 7 Worpole St., London SW14. Tel (01) 878-2588 Pres David Mindel, Gen Mgr. Cherry Mindel, Sales Mgr Sinclair Catt, Promo Mgr Tony Bramwell.

Cream Creative Mktg Ltd., The Cloisters, 11 Salem Rd., London W2. Tel (01) 221-5155. Dirs Bob F Child, Mike S Stanford

D T P Inc., 3 Alfred St., Weston-s-Mare, Avon RS23 1PZ Tel (0934) 21932. Mng Dir Don Todd, Gen Mgr Verna Keen, Sales Mgr A Havvock

Beryl Davis Assocs., 24 Beresford Rd., Wallasey, Merseyside Tel (051) 639-2265/3559. Chief Exec Beryl Davis, Sales Mgr. Eunice Williamson.

Chris Denning Ltd., 29 Pinewood Park, New Haw, Weybridge, Surrey KT15 3BS, Tel (09323) 44917. Mng. Dir. Chris Denning, Sec'y A W Denning

Discoramic, 43/48 Edgar Rd., Cliftonville, Kent CT9 2EJ. Tel (0843) 23972, 20255. Gen. Mgr. N.M.M. Roberts, Continental Promo Mgr. E.P. van Helvoort. Branch: London WC1, 76 Queen Alexandra Mansions, Judd St. Mgr. P. Waterson.

Dougall Dee-Jay, 13 Burnbrae, Twechar, Kilsyth, Glasgow, Scotland Tel Kilsyth 821-120. Mng Dir Norman Whitehall, Gen Mgr. Tom Bell, Sales Mgr John Cowie, Overseas Liaison Hans Anderson

Clifford Elson (Pub) Ltd., 113/117 Wairdour St., London W1V 3TD Tel (01) 437-4822 Cable LESLIGRADE Dirs Clifford Elson, Pat Lake-Smith

Emmex-Radio Worcester Prod'ns, Worcester Music Centre, Russell & Dorrell, High St., Worcester, Tel (0905) 20279, 21112 Chief Exec Muff Murlin, Gen Mgr - Walter Exall, Studio Mgr. Colin Owen.

Fenix Music, Artist & Authors (Promos) Ltd., 53 Devonport, Southwick St., London W2 2QF Tel (01) 402-9642 Mng Dir. & Gen Mgr Gloria Bristow

Free Reed Mail Order Recs., 20 Town St., Duffield, Derby Tel (0332) 840-935, (077382) 6264 Mng. Dir Neil Wayne, Gen Mgr Rita Beard

Henry Hadaway Org. Ltd., see Big Ear

Tony Hall Promos (div of Mania Entertainments & Mgmt Ltd.), 9 Carnaby St., London W1V 1FG Tel (01) 437-1958 Cable TASTIES Mng Dir Tony Hall, Gen Mgr June Chamarette, Promo Mgr Jeffrey Toms-Smith

Jennet Halsall Public Relations Consultants, The Flat 11 Charing Cross Rd., London WC2H 0EP Tel (01) 839-6398 Telex 25884 Mng Dir Jennie Halsall, Gen Mgr Jane Beard

Happy Face Music & Recs., The Old Smithy, Post Office Ln., Kempsey, Worcester Tel (0905) 820-666, 21112

Bill Harry Public Relations, 148a Queensway, London W2 Tel (01) 229-4372

John Harwood-Bee Assocs., The Maltings, 63 High St., Ware, Herts Tel (0920) 66310 Dir John Harwood-Bee, Gen Mgr G Morgan Cash

The Howlin' Promo Co., 114 Lower Park Rd Loughton, Essex Tel (01) 508-4564 Contact Howard Marks

Intervention Video Ltd., 25/26 Poland St., 4th fl., London W1V 3DB Tel (01) 439-6332 Telex 267529. Mng Dirs Richard Cooper, Michael Tenner

J & H Prod'ns, 1 Hyde Park Square, Rm 12, London W2 2JZ Tel (01) 402-9855 Chief Exec Roger Howard

Jazzistica, 142 London Rd., Rayleigh, Essex Tel (03742) 72178

Jigsaw, 19 Garrick St London WC2E 9AX Tel (01) 836-2303

T Richard Johnson Ltd Advertising, 47/48 New Bond St., London W1Y 0HE Tel (01) 493-6371 Mng Dir Terry Johnson, Creative Dir Keith Milligan, Account Dir., Rod J Slade

KayGee Publicity Consultants 7 Denmark St., London WC2H 8LS Tel (01) 836-5067 240-1641 Mng. Dir Keith Goodwin, Gen Mgr John Dalton Office Mgr Natalie Gordon

Howard Kruger, Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ

L E Advertising, Nelson House, Castle Hill Rd., Hindley, Wigan WN2 4BH Tel (0942) 58555 Dir Steve Brennan, Gen. Mgr. Doug Larbey

Simon Lait & Assocs. Ltd., The Old Bakery, 93 Blackheath Rd., London SE10. Tel (01) 691-0833 Telex 268403 Mng. Dir Simon Lait

Steve Lane Musical & Pub Servs., 12 Slough Ln., London NW9 8QL Tel (01) 205-2587

Lightning Recs., 839 Harrow Rd., Harlesden, London NW10 5NH Tel (01) 969-7155 Telex 927813. Exec Dir Alan Davison, Financial & Admin Dir Norman Mandell. (SEE ADVERTISEMENT)

Listen Fine Ltd., 6 Fernhead Rd., London W9 3ET. Tel (01)

969-8307/0750 Chief Exec G. Lawson, Gen Mgr. R. McLean  
 M A M Recs., 24/25 New Bond St., London W1 Tel (01) 629-9255. Cable MAMARTISTE. Telex 27867 Mng Dir Geoffrey Everitt  
 M I F Rec. Promo., 44 Earlham St., London WC2 Tel (01) 240-3731 Dir Garrell Redfeam  
 Mama Concerts UK Ltd., 27 Curzon Pl., London W1. Mgr Carl Miller.  
 Barry McKay Int'l Music (UK), 100 Westgate Rd., Newcastle-upon-Tyne NE1 4AF Tel: (0632) 24449, 20971.  
 McKinley Mktg Consultants Ltd., 654 Grand Bldgs., Trafalgar Square, London WC2N 5HN Tel (01) 930-0341. Contacts Ivan Alter, Colin Hadley  
 Metropolitan Communications, 29/33 Park Ln., London W1 Tel (01) 435-8803. Mng Dir. Mark R.F. Hanau, Gen. Mgr. R. Fry; Sales Mgr. R. Hanau, Admin. A. Lohmeyer  
 Miller Africa Entertainment Ltd., 90/94 Shaftesbury Ave., London W1V 7DH Tel (01) 734-2620/4221 Cable MILLAFRICA.  
 Affiliate: BSM Promos  
 Mistral Music Ltd., 153 George St., London W1 Mng Dir. Nicholas Blackburn, Dir Nick Mason  
 Monster Movies Ltd., Gatehouse, 4 Ellerton Rd., Wimbledon SW20. Tel (01) 437-5125/6613 Prod'r & Dir Mike Mansfield  
 Michael Montgomery Mgmt., 30 Agate Rd., London W6 OAH Tel (01) 748-7424. Mgrs Tony Satchell, Clive Stanhope  
 Music Radio Promos., PO Box 400, Kings Langley Herts. Tel (09277) 67660 Mng Dir. & Gen Mgr Mike Baron. Sales Mgr Peter Duncan; Publ'g Mgr. Nik Oakley  
 New Dimension, 19 Garrick St., London WC2E 9AX Tel (01) 836-2303  
 Kay O'Dwyer Publicity Ltd., 6 Denmark Pl., London WC2 Tel (01) 836-6699 Dir., Kay O'Dwyer  
 Pan-Audio Ltd., 4 Forth St., Edinburgh, Scotland Tel (031) 557-0181. Telex 72465 Mng Dir. John Mackinnon, Gen. Mgr. Alan Spence, Sales Mgr., Forbes Fordyce, Studio Mgr. Colin Nicholson  
 Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland. Tel (0232) 48260 Dir. John O.P. McCourt, Gen. Mgr. Anne Heaps, Sales Mgr. Edwina Heaps  
 Pendulum Music Ltd., 9 Upper Grosvenor St., London W1 Tel (01) 499-4851 Mng Dir John Stirling; PR Loyd Grossman.  
 Leslie Perrin Assocs. Ltd., Dumbarton House, 68 Oxford St., London W1N 9LA. Tel (01) 636-7122  
 Pinnacle Electronics Ltd., Electron House, Cray Ave., St Mary Cray, Orpington, Kent BR5 3QJ. Tel (66) 27099 Telex 896141. Chm & Mng Dir Terry Scully, Dir Jack Bass, Gen Mgr Leslie French, Sales Mgr. Ray Phillips.  
 Porter & Pocock Assocs. Ltd., 72 Westfields Ave., London SW13 0AU Tel (01) 878-4266/2595 Mng. Dir R Alexander Porter; Gen. Mgr. Maurice Hale  
 Prose Pub Ltd., 13 Sidney Rd., St. Margaret's, Twickenham, Middx, TW1 1JP Tel 892-3560.  
 Purple Recs Ltd., 25 Newman St., London W1P 3HA Tel (01) 637-2586 Telex 28288  
 Simon Puxley, 33 Holland Park Mews, London W11 Tel (01) 727-6417.  
 Rank Leisure Servs., 439/445 Godstone Rd., Whyteleafe, Surrey CR3 0YG. Tel. Upper Warlington 3355  
 Red Shadow Music Co. Ltd., 155/157 Oxford St., London W1. Tel (01) 734-9717 Dirs. Clive Banks, Terry O'Neil, Julian Spear  
 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel (01) 352-2882  
 Rime Ents., 25 Newman St., London W1 Tel (01) 637-9586. Dir. Allan James.  
 Rockamatic Jingles, c/o ATV Music Ltd., 24 Bruton St., Mayfair, London W1X 7DA Tel (01) 409-2211  
 Rogers & Cowan Inc., 27 Albemarle St., London W1 Tel (01) 499-0691 Telex 25571 Pres. Margaret Gardner; Music Dept. Dir Philip Symes  
 Saffred Music Ltd., Hurworth Cottage, Croft Rd., Hurworth, Darlington, Durham Tel (0325) 721-143/720-792. Mng Dir. Elaine Saffer, Gen Mgr.: C. Morris.  
 Sea Cruise Prod'ns (UK), 9 Dean St., 3rd fl., London W1A 4QD Tel (01) 439-9901 Gen Mgr.: Terry Waghome. Home office: USA.  
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828  
 Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB Tel (08494) 327111 Telex 747293 Mng Dir.: Mervyn A. Solomon, Gen. Mgr. Les Paterson, Rec./Tape Mgr Michael H. Ross, Sales Mgr. Noel A. Spiller.  
 Int'l branch: Ireland  
 Sound for Industry Ltd., Newhams Row, 175 Bermondsey St., London SE1. Tel (01) 403-0044. Cable SFI Mng Dir John E. Moon, Sales Dir. Brian Webb  
 Sound News Studios, 18 Blenheim Rd., London W4 1ES Tel (01) 995-1661/1149 Mng. Dir. A. Tarcy, Gen Mgr. J. Nash  
 Simon Stable Promos., 46 West End, Launton, Oxfordshire  
 Stafford-Stevens Advertising Ltd., 65/67 Neal St., London WC2H 9QX Tel (01) 240-3955  
 Studio G, 195 Wardour St., London W1 Tel (01) 734-5784.  
 T R J, see T. Richard Johnson  
 Targa, 20 Gloucester Pl. Mews, London W1H 3PL Tel: (01) 935-9237/3977 Mng Dir. Lawrence Miller, Sales Dir. Lorna Lee  
 Thrust Prod'ns, 70 Lodge Rd., Coleraine, County Londonderry, Northern Ireland. Tel (0265) 3148  
 Frances van Staden Publicity, 60 Fordwych Rd London NW2. Tel (01) 452-7509. Dir. Frances van Staden  
 Wardour Motion Pictures, 11 Wardour Mews, London W1 Tel (01) 439-4313 Dir M.J. Sutton, Gen & Sales Mgr. Christie Gillingham.  
 Waxie Maxie Publicity, 284 Derinton Rd., London SW17 Tel (01) 672-6918 Mng. Dir. Max Needham  
 Wilde Rock Promos Co. Ltd., 109/111 Fulham Palace Rd., London W6 8JA. Tel (01) 741-2481. Chm.: Ian Miller;

Exec Admin'r Lani Devaney; Gen Mgr. D.B. Higham.  
 Int'l branch: Germany, Jumbo Prod'ns  
 Wizard Recs Ltd., 111A Westbourne Grove, London W2 4UW Tel (01) 229-7236 Chm. Tony Secunda; Dir Sid Walker  
 Clive Woods Interprom, 95 Lots Rd., London SW10 ORN Tel (01) 352-1406, 351-1156. Telex 916226. Chief Exec Clive Woods, Gen Mgr. Carole Brown  
 Worldwide Communications Ltd., Pavilion House, 6 Sherlock Mews, London W1M 3RH Tel (01) 486-3883 Telex 21626 Promos Mgr Howard Huntridge

**TAPE CUSTOM DUPLICATORS**

Nick Abson Prod'ns Ltd., 22 Tavistock St., London WC2 Tel (01) 836-7608 Mng Dir Nick Abson, VP & Int'l Mgr Marsha L'Anson, Gen Mgr Neville Wills, Sales Mgr Pam Timmins.  
 Audio: 16-tr., open reel  
 Video: 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel  
 C B S Recs., 17/19 Soho Square, London W1V 6HE Tel (01) 734-8181 Cable COLRECORD, Telex 24203 Mng Dir. Maurice Oberstein; Sr Dir Norman Stollman Sales Dir. John Mair, Mktg. Dir Tony Woolcott Comm'l Dir Jack Florey  
 Audio: 8-tr., 8-tr quadraphonic, cassette  
 Cassette Developments (Audio sonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ Tel (01) 940-8186 Telex 24523 Mng. Dir D Dixon  
 Audio: Cassette.  
 Castle Rec'g Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancs WN2 4BH Tel (0942) 58777 Gen Mgr. Doug Larbey  
 Video: 3/4" cassette.  
 D T P Inc., 3 Alfred St., Weston-s-Mare, Avon BS23 1PZ Tel (0934) 21932. Mng. Dir Don Todd, Gen. Mgr. Verna Keen, Sales Mgr A Havvock  
 Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic  
 Video: 1" open reel  
 Decca Rec Co Ltd., Decca House, 9 Albert Embankment, London SE1 7SW Tel (01) 735-8111  
 Factory: Bridgnorth, Shrops., Pale Meadow Works. Hospital St Tel 5721  
 Discourses Ltd., 32 High St., Tunbridge Wells, Kent TN1 2LZ Tel (0892) 26397 Mng Dir Robert F Hardcastle, Gen Mgr Anthony James  
 Audio: Cassette, open reel  
 Duplitape, 1/7 Harewood Ave., London NW11 Tel: (01) 724-3768. Telex 21879. Dir B R Lambden Gen Mgr R. Jackson Moore  
 Audio: Cassette  
 E M I Recs Ltd., 1/3 Uxbridge Rd., Hayes, Middx UB4 9SY Tel (01) 561-8722 Special Projects Mgr : D L Watson  
 Audio: Cassette  
 Emmec-Radio Worcester Prod'ns, Worcester Music Centre, Russell & Dorrell, High St., Worcester Tel (0905) 20279, 21112 Chief Exec Muff Muffin; Gen. Mgr Walter Exall, Studio Mgr.: Colin Owen  
 Audio: Cassette, open reel  
 Video: 1/2" EIAJ cartridge  
 Fifth Ave Rec'g Co. (UK) Ltd., Avenue House, River Way, Templefields, Harlow, Essex CM20 2DN. Tel (0279) 32097, 34386, 31718. Mng Dir Harold Leonard Collins, Works Mgr Mike Stancevic, Sales Mgr Bert Hamilton.  
 Audio: Cassette.  
 Free Range Rec'g Studios, 22 Tavistock St., London WC2. Tel (01) 836-7608 Mng. Dir Nick Abson, Gen Mgr Neville Wills, Sales Mgr. Pam Timmins.  
 Audio: 16-tr., open reel  
 Video: 1" open reel, 1" cartridge, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.  
 Gramplan Recs Ltd., Airport Ind'l Estate, Wick-Caitness, Scotland. Tel (0955) 2787. Dir J. Johnston, Mgr John Hunter  
 Audio: Cassette  
 I B C Sound Rec'g Studios Ltd., 35 Portland Pl., London W1N 3AG. Tel (01) 637-2111 Telex 264413 Mng Dir John D Tucker, Technical Dir Dennis King, Studio Mgr Michael Claydon.  
 Audio: Cassette, open reel  
 Immediate Sound Servs. Ltd., 6 Orsman Rd., London N1 5QJ Tel (01) 739-9672 Mng. Dir R Clark, Dir R.W. Holmes; Gen Mgr John Rooke  
 Audio: 8-tr., cassette.  
 Intervention Video Ltd., 25/26 Poland St. 4th fl, London W1V 3DB Tel (01) 439-6332 Telex 267529 Mng Dirs Richard Cooper, Michael Tenner.  
 Video: 3/4" cassette, 1/2" Norelco VCR  
 K K Tape Servs., Ashurst Lodge 14, Liverpool Gardens, Worthing, Sussex BN11 1BR Tel (0903) 205-053 Mng. Dir John Dean  
 Audio: Cassette  
 Steve Lane Musical & Pub. Servs., 12 Slough Ln., London NW9 8QL Tel (01) 205-2587  
 Audio: Cassette  
 Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP Tel Walton-on-Thames 43124 Cable LEETECH Telex 928475 Mng Dir Thomas Lee; Gen Mgr. Chris Welsh  
 Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel  
 Linguaphone Institute Ltd., Trading Estate, 252 Argyle Ave., Slough, Bucks. Tel (75) 23200, 31837 Div. Mgr. John King  
 Audio: Cassette  
 London Transcription Serv., 23 Denmark Pl., London WC2 Tel (01) 836-7148  
 Audio: Cassette, open reel  
 Metropolitan Communications, 29/33 Park Ln., London W1. Tel (01) 435-8803 Mng Dir Mark R.F. Hanau, Gen Mgr. R. Fry, Sales Mgr R Hanau, Admin A. Lohmeyer.  
 Audio: Cassette, open reel  
 National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR Tel (0753) 27516 Cable PANASONIC. Telex 848761. Mng. Dir. A. Imura;

Gen Mgr. J. Aoki, Sales Mgr J. Rolls; Video/CCTV Sales Mgr. M. Dawson  
 Video: 1/2" EIAJ cartridge  
 Pebble Recs. Ltd., 46 Maddox St., London W1, Tel (01) 629-3266. Telex 25247 Mng. Dir James Pollard; Gen Mgr. Julia Slocombe.  
 Audio: 8-tr., cassette, open reel.  
 Video: 3/4" cassette, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette  
 Phonodisc Ltd., Walthamstow Ave., London E4 8SZ Tel (01) 527-2256 Telex 896383 Mng. Dir W Bryant, Factory Mgr V. Gowland. Tape Prods. Mfg Mgr F.W. Street.  
 Audio: Cassette.  
 Phonogram Ltd., Stanhope House, Stanhope Pl., London W2 2HH. Tel (01) 262-7788. Cable PHONREC Telex 261583 Mng. Dir. A.J. Morris, Mktg. Mgr. K.N. Maliphant, Sales Mgr. F.R. Towers  
 Audio: Cassette  
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel (01) 262-5502 Mng. Dir. Walter S. Woyda, Gen Mgr. Don Dive, Sales Mgr. Terry Stanley  
 Audio: 8-tr., 8-tr quadraphonic, cassette.  
 Stagesound (London) Ltd., 11/13 Neals Yard, London WC2H 9PD Tel (01) 240-5411  
 Audio: Cassette  
 Strathclyde Sound & Video Ltd., Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD Tel (041) 221-2244, 204-2303 x 3102. Mng. Dir Raymond E. Orr; Sec'y R Elspeth Lowe  
 Audio: 8-tr., cassette, open reel  
 Video: 1/2" EIAJ open reel, 1/2" EIAJ cartridge, VCR.  
 Studio G, 195 Wardour St., London W1 Tel (01) 734-5784  
 Sun Rec'g Servs Ltd., 34-36 Crown St., Reading, Berks. Tel (0734) 595647.  
 T R A D Sales & Servs., 1498B St. Albans Rd., Watford, Herts. WD2 5BB Tel (92) 47988. Telex 262741.  
 Audio: 8-tr quadraphonic, open reel, open reel quadraphonic.  
 The Tape Dupl'g Co (GB) Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel Lea Valley (9) 712-712. Telex 25166 Pres. Mark Myers, Gen. Mgr David Mason, Sales Mgr Dick Speller.  
 Audio: 8-tr., cassette.  
 Trident Tape Servs. Ltd., 4/10 North Rd., Islington, London N3 Tel (01) 609-0087. Telex 264773. Mng. Dir Peter Robey, Sales Mgr. Ray Jenns.  
 Audio: 8-tr., cassette.

**TAPE DUPLICATOR/MARKETERS**

Metropolitan Communications, 8a Frognal Gardens, London NW3 6UX Tel (01) 435-8803 Mng. Dir Mark R.F. Hanau, Gen Mgr. R. Fry, Sales Mgr. R Hanau; Admin A. Lohmeyer  
 Labels: J edside, Talkie Tapes, Venus  
 Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1A 1AG. Tel (01) 262-5502 Mng. Dir Walter S. Woyda, Gen Mgr. Don Dive, Sales Mgr. Terry Stanley  
 Labels: Ad Rhythm, Black Lion, Bradleys, Cactus, Charly, Chelsea, Conquest, Contempo, Creole, Damont, Ember, Kicking Mule, Magnet, Nonesuch, Private Stock, Pye labels, SRT, Shell Soundguide, Stone, Soundguide, Spark, Splash, Speciality, Splash, Silet, Sun, Sussex, Transatlantic, Unicorn, Visaphone, West Wood, Xtra

**● supplies**

**CARTRIDGE & CASSETTE PARTS**

Ampex Ltd., Acre Rd., Reading, Berks. Tel: (0734) 85200. Cable: VIDEOTAPE. Telex: 848345. Gen. Mgr.: E.H. Sadeler; Tape Prods. Sales Mgr.: John Cripps.  
 C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex. 896691. Mng. Dir.: Malafida Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.  
 Kontek Magnetics Ltd., 32 Eveline Rd., Mitcham, Surrey. Tel (01) 648-5156. Telex. 945309. Mng. Dirs.: Colin Marler, R.L. Fraser; Sales Dir.: Chris Purkiss; Sales Mgr.: John Bateman.  
 Audio: Cassette parts.  
 Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: Lea Valley 716-666. Cable. ACOS. Telex: 24294. Mng. Dir.: V.J. Sivyver; Mktg. Dir.: W.E. Budge; Plastics Mktg. Mgr.: G.E. Brewin.  
 Helleermann Castings Ltd., Station Hill, Pound Hill, Crawley, West Sussex RH10 4AZ. Tel. (0293) 34982. Cable: CASSETTES. Telex: 87651. Gen. Mgr.: Malcolm Garrett; Sales Mgr.: Tony Broom.  
 Audio: All cassette components.  
 Landmark (Precision Mouldings) Ltd., Albone Way, Biggleswade, Beds. Tel: (0767) 314-231. Telex: 23384. Mng. Dir.: David Ritchie; Works Dir.: Don Pearson; Works Mgr.: George Jardine.  
 Branch: Potters Bar, Herts., Deneway House, Darkes Ln.  
 Audio: Plastic molded parts.  
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Mgr.: Stephen Blank; Export Dir.: Brian Blank.  
 Audio: Cassette parts.  
 Professional Tape Mktg. Assocs. Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
 Audio: Cassette screws, pins.  
 Thorn Consumer Electronics Ltd., 284 Southbury Rd., Enfield, Middx. Tel: (01) 366-1155. Telex: 263201. Comm'l Mgr.: D.B. Hewitt.  
 Audio: Cassette mechanisms.

**EMPTY CARTRIDGES, CASSETTES & REELS**

Ampex Ltd., Acre Rd., Reading, Berks. Tel: (0734) 85200.



Cable: VIDEOTAPE. Telex: 848345. Gen. Mgr. E.H. Sadler; Tape Prods. Sales Mgr.: John Cripps.  
Audio: All configurations.

Audio Devices, see Lee.  
Audiopak, see Capitol.

B A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971. Telex: 28649. Div. Mgr.: H.C. Pattinson; Prof. Mgr.: R.M. Hine; Comm'l Mgr.: A.R. Patch; Technical Officer: E. Rege.  
Audio: 8-tr., cassette, open reel.  
Video: Cassette.

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.

Capitol Magnetics (div. of EMI Tape Ltd.), Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-7860. Cable: EMITAPE LONDON. Telex: 932161. Mng. Dir.: E.A. Naef; Gen. Mgr.: P. Sollitt.  
Audio: Partially assembled 8-tr. components.  
Brand name: Audiopak.

Contek Magnetics Ltd., 32 Eveline Rd., Mitcham, Surrey. Tel: (01) 648-5156. Telex: 945309. Mng. Dir.: Colin Marlier, R.L. Fraser; Sales Dir.: Chris Purkiss; Sales Mgr.: John Bateman.  
Audio: Cassette.

Copel, see Cosmocord.

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: (Lea Valley) 716-666. Cable: ACOS. Telex: 24294. Mng. Dir.: V.J. Siver; Mktg. Dir.: W.E. Budge; Plastics Mktg. Mgr.: G.E. Brewin.  
Audio: 8-tr., cassette, open reel.  
Brand name: Copel.

Fidelipac, see SIS.

Hellermann Cassettes Ltd., Station Hill, Pound Hill, Crawley, West Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES. Telex: 87651. Gen. Mgr.: Malcolm Garrett; Sales Mgr.: Tony Brom.  
Audio: Cassette.

Landmark (Precision Mouldings) Ltd., Albion Way, Biggleswade, Beds. Tel: (0767) 314-231. Telex: 23384. Mng. Dir.: David Ritchie; Works Dir.: Don Pearson; Works Mgr.: George Jardine.  
Branch: Potters Bar, Herts., Deneway House, Darkes Ln.  
Audio: 8-tr., cassette.

Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.  
Audio: NAB.  
Brand name: Audio Devices.

Metrosound Audio Prods. Ltd., Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel: (0753) 27516. Cable: TELEX. Telex: 25166. Pres.: Mark Myers; Gen. Mgr.: David Mason; Sales Mgr.: Dick Speller.  
Audio: Cassette.

Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Dir.: Stephen H. Blank; Export Dir.: Brian Blank.  
Audio: 8-tr., cassette.

National Panasonic (UK) Ltd., 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Gen. Mgr.: J. Aoki; Sales Mgr.: J. Rolls; Video/CCTV Sales Mgr.: M. Dawson.  
Video: 1/2" EIAJ open reel, 1/4" EIAJ cartridge.  
Brand name: National.

Professional Tape Mktg. Assocs. Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
Audio: 8-tr., cassette.

S I S Rec'g Studio Ltd., 57 St. Andrews Rd., Northampton NN1 2PB. Tel: (0604) 32965, 30559. Mng. Dir.: D.P.D. Mitchell; Gen. Mgr.: R.J. Eggleton; Sales Mgr.: T.C. Sherman.  
Audio: NAB "A" & "C".  
Brand name: Fidelipac.

Scotch, see 3M.

Tandberg (UK) Ltd., 81 Kirkstall Rd., Leeds, Yorks. LS3 1HR. Tel: (0532) 35111. Mng. Dir.: John Farnell; Dir. & Sales Mgr.: W.R. Harrison; Adv. Mgr.: M.R. Cowing.  
Audio: Cassette.

3 M United Kingdom Ltd., 3M House, Wigmore St., London W1A 1ET. Tel: (01) 486-5522. Cable: MINNESOTA. Telex: 28155. Mng. Dir.: Donn Osmon; Gen. Mktg. Mgr.: Gerry Donlon; Rec'g Materials Div. Gen. Mgr.: Stan Daniell; Sales & Mktg. Mgr.: John Prigmore.  
Audio: 8-tr., cassette & open reel.  
Video: Open reel, cassette.  
Brand name: Scotch.

**ENVELOPES & MAILERS**

Ballantine Advertising Ltd., 8 Chepstow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.  
Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent. Tel: (0622) 673261. Chm.: D.P. Chalkin; Sales Dir.: John Benoy; Works Dir.: Robin Burr.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.

Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Glos. GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.

Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Cable: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB. Tel: (01) 582-8333. Cable: ROBOR. Mng. Dir.: W. Summerwill; Sales Mgr.: W.G.A. Howe.

**JACKETS & SLEEVES**

A M C (Associated Mktg. Co.), Harlowbury, Old Harlow, Essex CM1 0HZ. Tel: (0279) 416-721. Dir.: Don Morris; Sales & Mktg. Exec.: Max Wright.

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London WC2. Tel: (01) 240-1319. Telex: 21879, 25247. UK Rep.: Linda Halpin.  
Home office: USA, Chicago, Ill.

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121. (Sleeves only)

Artist Partners Ltd., 14 Ham Yard, Great Windmill St., London W1. Tel: (01) 734-7991. (Sleeves only)

Ballantine Advertising Ltd., 8 Chepstow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold. (Jackets only)

G. Bamford, 18 Gatenesden, Cromer St., London WC1. Tel: (01) 837-8660. (Sleeves only)

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.

Cassette & Record Servs., Eastcotts Rd., Bedford. Tel: (0234) 56317. Telex: 825067.

Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent. Tel: (0622) 673261. Chm.: D.P. Chalkin; Sales Dir.: John Benoy; Works Dir.: Robin Burr.

Ernest J. Day & Co. Ltd., 3 Olaf St., Freston Rd., London W11 4AX. Tel: (01) 229-3499.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.

Elgin Court Designs Ltd., Redan Pl., Queensway, London W2. Tel: (01) 229-1464. (Sleeves only)

Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA. Tel: (01) 240-3322. Telex: 262554. Chm. & Mng. Dir.: Norman J. Garrod; Sales Dir.: James L. Clement. (Sleeves only)

Gothic Press, 129 Groveley Rd., Sunbury-on-Thames. Tel: (01) 751-0046. (Sleeves only)

Graphics, 30 Dean St., London W1V 5AN. Tel: (01) 437-4871/6005. (Sleeves only)

House Of Wizzard, 155/7 Oxford St., London WR1 1TB. Tel: (01) 734-6372. Mng. Dir.: David Myers. (Sleeves only)

K B P Litho Ltd., 88 Brewery Rd., London N7.

M L T Mktg. Assocs., 76 Neal St., London WC2H 9PA. Tel: (01) 240-5326. Creative Dir.: Mike Liddel-Taylor. (Sleeves only)

MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 403-0022.

Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326. (Sleeves only)

Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Mgr.: Stephen H. Blank; Export Dir.: Brian Blank. (Sleeves only)

P D Graphics, 14 Forest Rd., Woodford Well, Essex S04. (Sleeves only)

Plastic Dog Graphics, 77 Park St., Bristol BS1 5PF. Tel: (0272) 22767. (Sleeves only)

The Presto Copying Serv., The Studio, Gatenesden Flats, Cromer St., London WC1. Tel: (01) 837-8660. (Sleeves only)

Products 2000, 63 High St., Wace, Herts. Tel: (0920) 66242. Dir.: R.C. Bayes. (Sleeves only)

Purpax Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland. Tel: (0957) 60307. Mng. Dir.: J.M. Fuller; Gen. Mgr.: A.L. Vangrove; Prod'n Dir.: R.B. Dunbar. (Sleeves only)

S R T Prod'n Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dir.: Dave Richardson. (Sleeves only)

Senol Printing Ltd., 4 Hardwicks Way, London SW18 4AJ. Tel: (01) 874-5775. Mng. Dir.: M.M. Gunn. (Sleeves only)

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. (Sleeves only)

Shorewood Packaging Co. Ltd., Colledge Rd., Aston Clinton, Bucks. HP2 5EZ. Tel: (0296) 630421. Cable: SHORE-PAK. Telex: 83495. Gen. Mgr.: Denis Rex; Sales Mgr.: Lionel G. Rose; Works Mgr.: Reg Ward.  
Home office: USA, New York, N.Y.

Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Telex: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.

Storm Rec'g Studios, 186 North Promenade, Blackpool. Tel: (0253) 23095, 27357. Dirs.: Wayne Paulo, Lenny Harris. (Sleeves only)

Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. (Sleeves only)

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB. Tel: (01) 582-8333. Cable: ROBOR. Mng. Dir.: W. Summerwill; Sales Mgr.: W.G.A. Howe.

Vintage Jazz Music Society Recs., 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587.

Wardour Motion Pictures, 11 Wardour Mews, London W1. Tel: (01) 439-4313. Dir.: M.J. Sutton; Gen. & Sales Mgr.: Christie Gillingham.

West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Mng. Dir.: Peter G. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: Derek Higgs.

**LABELS**

A M C (Associated Mktg. Co.), Harlowbury, Old Harlow, Essex CM1 0HZ. Tel: (0279) 416-721. Dir.: Don Morris; Sales & Mktg. Exec.: Max Wright.

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121.

Ballantine Advertising Ltd., 8 Chepstow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.

G. Bamford, 18 Gatenesden, Cromer St., London WC1. Tel: (01) 837-8660.

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.

Cassette & Record Servs., Eastcotts Rd., Bedford. Tel: (0234) 56317. Telex: 825067.

Clout & Baker Ltd., Chalkin Works, Parkwood Ind'l Estate, Bircholt Rd., Maidstone, Kent. Tel: (0622) 673261. Chm.: D.P. Chalkin; Sales Dir.: John Benoy; Works Dir.: Robin Burr.

L. A. Cousins & Co., 63 Mare St., Hackney, London E8. Tel: (01) 985-4211.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.

Garrod & Lofthouse Ltd., 6 Langley St., London WC2H 9JA. Tel: (01) 240-3322. Telex: 262554. Chm. & Mng. Dir.: Norman J. Garrod; Sales Dir.: James L. Clement.

Gothic Press, 129 Groveley Rd., Sunbury-on-Thames. Tel: (01) 751-0046.

E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester LE4 8AP. Tel: (0533) 695-413. Telex: 34627. Mng. Dir.: C. Hetherington; Sales Dir.: N.L. Cartwright.

Harrison & Sons (London) Ltd., Printing House Ln., Hayes, Middx. UB3 1HQ. Tel: (01) 573-3828. Telex: 23744. Mng. Dir.: R.A. Boxall; Sales Dir.: D.S. Robinson; Sales Rep.: R.B. Coates.

House Of Wizzard, 155/7 Oxford St., London WR1 1TB. Tel: (01) 734-6372. Mng. Dir.: David Myers.

K B P Litho Ltd., 88 Brewery Rd., London N7.

K K Mktg., Ashurst Lodge 14, Liverpool Gardens, Worthing, Sussex BN11 1BR. Tel: (0903) 205053. Dir.: John Dean; Sales Dir.: Anthony Card.

G. & A. Kirsten Ltd., 41 Sterling Way, Edmonton, London N18. Tel: (01) 803-9673/4140. Cable: KIRPLATE. Mng. Dir.: G. Kirsten; Sales Mgr.: D. Roger.

Labeltech, 162B Dalston Ln., London E8. Tel: (01) 254-2483.

M L T Mktg. Assocs., 76 Neal St., London WC2H 9PA. Tel: (01) 240-5326. Creative Dir.: Mike Liddel-Taylor.

Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.

I. Markovits Ltd., 1/2/3 Cobbold Mews, London W12. Tel: (01) 743-1131. Cable: NAMEPLATE. Mng. Dir.: I. Markovits; Dir.: T.P. Johnstone.

The Presto Copying Serv., The Studio, Gatenesden Flats, Cromer St., London WC1. Tel: (01) 837-8660.

S R T Prod'n Ltd., 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dir.: Dave Richardson.

The Shalford Press Ltd., 85b Bradford St., Braintree, Essex CM7 6AU. Tel: Braintree 21125. Mng. Dir.: R. Capon.

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.

Shorewood Packaging Co. Ltd., Colledge Rd., Aston Clinton, Bucks. HP2 5EZ. Tel: (0296) 630421. Cable: SHORE-PAK. Telex: 83495. Gen. Mgr.: Denis Rex; Sales Mgr.: Lionel G. Rose; Works Mgr.: Reg Ward.

Smith Press (Raynes Park) Ltd., 36 W. Barnes Ln., London SW20. Tel: (01) 946-8781.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.

Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Telex: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.

Storm Rec'g Studios, 186 North Promenade, Blackpool. Tel: (0253) 23095, 27357. Dirs.: Wayne Paulo, Lenny Harris.

Vintage Jazz Music Society Recs., 12 Slough Ln., London NW9 8QL. Tel: (01) 205-2587.

West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Mng. Dir.: Peter G. West; Mng. Dir.: H.E.V. Pinnell; Sales Mgr.: Derek Higgs.

**POLYETHYLENE BAGS**

C S B Ltd., 6 Carnaby St., London. Tel: (01) 439-8646. Telex: 896691. Mng. Dir.: Mafalda Hall; Gen. Mgr.: Mike Shaw; Sales Mgr.: Elaine Shaw.

Crosswinds Pkg. Co., Pardi House, Cadmore Ln., Cheshunt, Herts. Tel: Waltham Cross 38141.

Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Mgr.: Stephen H. Blank; Export Dir.: Brian Blank.

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.

Robert Stace & Co. Ltd., Chalkin Works, Longfield Rd., Tunbridge Wells, Kent. Tel: (0892) 24225. Telex: 95577. Chm. & Mng. Dir.: D.P. Chalkin; Ass't Mng. Dir.: A.G. Long; Sales Dir.: C.H. Garrett.

**RECORD PROCESSING MACHINERY**

Lened, see Professional Tape.

Professional Tape Mktg. Assocs. Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
Chief Product: Lened automatic presses.

**PROFESSIONAL TAPE SUPPLIES**

A T (Associated Tape) Ltd., 214 Bowes Rd., Southgate, London N11. Tel: (01) 368-2309. (Importer)  
Audio: Automatic 8-tr. changer.  
Brand name: Telex.

Amos of Exeter Ltd., Weircliffe Court, Exwick, Exeter EX4 2AG. Tel: (0392) 72-132. Telex: 42786. Mng. Dir.: R.E. Amos.

Audio & Video: Bulk Tape Erasers.  
Brand name: Weircliffe.

Audiotape, see Lee.

Audua, see TDK.

B A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971. Telex: 28649. Div.

Mgr.: H.C. Pattinson; Prof. Mgr.: R.M. Hine; Comm'l Mgr.: A.R. Patch; Technical Officer: E. Riege.  
**Audio:** Duplicating tape.  
**Capitol Magnetics** (div. of EMI Tape Ltd.), Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-7860. Cable: EMITAPE LONDON. Telex: 932161. Mng. Dir.: E.A. Naef; Gen. Mgr.: P. Sollitt.  
**Audio:** Studio tape.  
**Chroma 90**, see Memorex.  
**EMI Tape Ltd.**, Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Telex: 932161. Mng. Dir.: E.A. Naef; Mktg. Mgr.: P.K. Mitchell; UK Sales Mgr.: M. Blackburn; Int'l Liaison Mgr.: K. Smith.  
**Audio:** Standard & long-play professional tape.  
**Lee Eng'g Ltd.**, Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.  
**Audio:** Tape.  
**Brand name:** Audiotape.  
**Memorex UK Ltd.**, Hoechst House, 50 Salisbury Rd., Hounslow, West Middx. CW4 6JN. Tel: (01) 570-7716. Gen. Mgr.: Mike Kelly.  
**Video:** 2" open reel.  
**Brand name:** Chroma 90.  
**Racal-Zonal Ltd.**, Holmehorpe Estate, Holmehorpe Ave., Redhill, Surrey, RH1 2NX. Tel: (91) 67171. Telex: 946520. Mng. Dir.: D.S. Worman; Mktg. Dir.: H.K. Kimblin; UK Audio Prods. Sales Mgr.: J. Rooke.  
**Audio:** Tape (2", 1", 1/2" & 1/4").  
**Brand name:** Triple Three, Triple Six, Triple Eight.  
**Scotch**, see 3M.  
**T D K Tape Dist. (UK) Ltd.**, 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: John C. Buchan; Sales Mgr.: Derek Huthwaite.  
**Brand name:** Audua.  
**Audio:** Audua tape.  
**Telex**, see AT.  
**3 M United Kingdom Ltd.**, 3M House, Wigmore St., London W1A 1ET. Tel: (01) 486-5522. Cable: MINNESOTA. Telex: 28155. Mng. Dir.: Donn Osmon; Gen. Mktg. Mgr.: Gerry Donlon; Rec'g Materials Div. Gen. Mgr.: Stan Daniell; Sales & Mktg. Mgr.: John Prigmore.  
**Audio:** Professional rec'g tapes.  
**Video:** Broadcast & helical scan tapes.  
**Brand name:** Scotch.  
**Triple Three**, see Racal-Zonal.  
**Triple Six**, see Racal-Zonal.  
**Triple Eight**, see Racal-Zonal.  
**Werrcliffe**, see Amos of Exeter.

**TAPE, RAW & BLANK LOADED**

**A M S A Magnetics Ltd.**, (sub. of Audio Magnetics SA Geneva), 121 Loverock Rd., Reading, Berks. RG3 1J2. Mng. Dir.: David Johnson; Sales Mgr.: Nigel Bryden; Finance & Admin. Mgr.: Bob Nye.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Audio Magnetics.  
**Acoustic Dynamic**, see TDK.  
**Adastral Electronics Ltd.**, Cricklewood Trading Estate, Unit N22, Claremont Rd., London NW2 1TU. Tel: (01) 452-6288. Cable: WESTQUIP. Telex: 897112. Mng. Dir.: Michael Leaver; Gen. & Sales Mgr.: J. Boyce. (Blank only).  
**Audio:** Cassette & open reel.  
**Brand name:** Syncassette, Synchronotape.  
**Agfa-Gevaert Ltd.**, Unity House, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Telex: 28154. Mng. Dir.: G. Ahrens; Gen. Mgr.: G. Squires; Tape Sales Mgr.: Ted Bowden. (Raw only).  
**Home office:** Germany.  
**Audio:** Cassette, open reel.  
**Ampex Ltd.**, Acre Rd., Reading, Berks. Tel: (0734) 85200. Cable: VIDEOTAPE. Telex: 848345. Gen. Mgr.: E.H. Sadeler; Tape Prods. Sales Mgr.: John Cripps.  
**Audio:** 8-tr., cassette & open reel.  
**Video:** 1" open reel, 3/4" cassette, 1/2" EIAJ open reel, 1/4" open reel.  
**Audio Magnetics**, see AMSA.  
**Audiosonic**, see Cassette Developments.  
**Audiotape**, see Lee Eng'g.  
**Audua**, see TDK.  
**Capitol Magnetics** (div. of EMI Tape Ltd.), Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-7860. Cable: EMITAPE LONDON. Telex: 932161. Mng. Dir.: E.A. Naef; Gen. Mgr.: P. Sollitt.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Blank—The Master Tape; raw—Capitol.  
**Cassette Developments** (Audiosonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Telex: 24523. Mng. Dir.: D. Dixon.  
**Audio:** Cassette, open reel.  
**Brand name:** Audiosonic.  
**Centron**, see Laltex.  
**Contek Magnetics Ltd.**, 32 Eveline Rd., Mitcham, Surrey. Tel: (01) 648-5156. Telex: 945309. Mng. Dirs.: Colin Marler, R.L. Fraser; Sales Dir.: Chris Purkiss; Sales Mgr.: John Bateman.  
**Audio:** Cassette.  
**Contek Magnetics** (Ind'l) Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. HA8 7LY. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Raymond Linton; Gen. Mgr.: Roger Morley.  
**Audio:** Cassette.  
**D & B Tape Servs.**, 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: Reigate 49505. Owner: E.G. Dowley. (Blank only).  
**Audio:** 8-tr., cassette, broadcast.  
**Duplitape**, 1/7 Harewood Ave., London NW1. Tel: (01) 724-3768. Telex: 21879. Dir.: B.R. Lambden; Mng. Dir.: R. Jackson Moore. (Blank only).  
**Audio:** Cassette.  
**Dynamic**, see TDK.  
**EMI Tape Ltd.**, Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Telex: 932161. Mng. Dir.: E.A. Naef; Mktg. Mgr.: P.K. Mitchell; UK Sales Mgr.: M. Blackburn; Int'l Liaison Mgr.: K. Smith.  
**Audio:** Blank—cassette, open reel; raw—cassette.  
**E P S (Educational Publ'g Servs.)**, 75 Holloway Rd., London

N7 8JZ. Tel: (01) 607-6059/3755. Telex: 21120 Ref. 2106. Pres.: David Cavalier; Gen. Mgr.: Michael Lyndorou. (Blank only).  
**Audio:** Cassette, open reel.  
**Brand name:** Leda, Tape 7.  
**Fidelipac**, see SIS Rec'g.  
**Fuji**, see Pysler.  
**Golding Audio Ltd.**, Marks Tey, Colchester, Essex. Tel: 210-433. Cable: GOLDAUDIO. Telex: 98550. (Blank only).  
**Audio:** 8-tr., cassette.  
**H C L**, see Hellerman.  
**Hellerman Cassettes Ltd.**, Station Hill, Pound Hill, Crawley, West Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES. Telex: 87651. Gen. Mgr.: Malcolm Garrett; Sales Mgr.: Tony Broom. (Blank only).  
**Audio:** Cassette.  
**Brand name:** HCL, HCL Super.  
**Immediate Sound Servs. Ltd.**, 6 Orsman Rd., London N1 5OJ. Tel: (01) 739-9672. Mng. Dir.: R. Clark; Gen. Mgr.: John Rooke; Tape: R.W. Holmes. (Blank only).  
**Audio:** 8-tr., cassette.  
**Laltex & Co. Ltd.**, Laltex House, 1 Canal St., Manchester M60 4AX. Tel: (061) 236-8186. Cable: ALMIGHTY. Telex: 669431. Dirs.: R.J. Mulchand, K.C. Bhavnani. (Blank only).  
**Audio:** Cassette.  
**Brand names:** Centron, Monatone, Winthronics.  
**Leda**, see EPS.  
**Lee Eng'g Ltd.**, Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.  
**Audio:** NAB.  
**Brand name:** Audiotape.  
**The Master Tape**, see Capitol.  
**Maxell**, see Natural Sounds.  
**Media Sound**, see Metropolitan Communications.  
**Memorex (UK) Ltd.**, Hoechst House, 50 Salisbury Rd., Hounslow, West Middx. CW4 6JN. Tel: (01) 570-7716. Gen. Mgr.: Mike Kelly.  
**Audio:** Blank—8-tr., cassette, open reel; raw—cassette.  
**Video:** 2" & 1" open reel, 3/4" cassette, 1/2" EIAJ open reel.  
**Metropolitan Communications**, 8a Frogna Gardens, London NW3 6UX. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Gen. Mgr.: R. Fry; Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer. (Blank only).  
**Audio:** Cassette.  
**Brand name:** Media Sound.  
**Monatone**, see Laltex.  
**Musonic Ltd.**, 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Dir.: Stephen H. Blank; Export Dir.: Brian Blank.  
**Audio:** 8-tr., cassette.  
**National Panasonic (UK) Ltd.**, 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Gen. Mgr.: J. Aoki; Sales Mgr.: J. Rolis; Video/CCTV Sales Mgr.: M. Dawson. (Blank only).  
**Audio:** Cassette.  
**Brand name:** 1/2" EIAJ Open Reel, 1/2" EIAJ cartridge.  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/4" open reel.  
**Natural Sound Systems**, 10 Byron Rd., Wealdstone, Harrow, Middx. Tel: (01) 863-8622. Telex: 922573. Sales Dir.: Malcolm Kays; Maxell Prod. Mgr.: Mike Crawshaw. (Blank only).  
**Audio:** Cassette, open reel.  
**Brand name:** Maxell.  
**Paragon Int'l Prods.**, 16 Holmes St., Belfast, Northern Ireland. Tel: (0232) 28214.  
**Audio:** Cassette, open reel.  
**Pebble Recs. Ltd.**, 46 Maddox St., London W1. Tel: (01) 629-3266. Telex: 25247. Mng. Dir.: James Pollard; Gen. Mgr.: Julia Slocombe.  
**Audio:** 8-tr., cassette.  
**Philips Electrical Ltd.**, City House, London Rd., Croydon, Surrey. Tel: (01) 689-2166. Telex: 946169.  
**Audio:** Cassette, open reel.  
**Video:** 1/2" EIAJ open reel, VCR.  
**Professional Tape Mktg. Assocs. Ltd.**, Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley. (Blank only).  
**Audio:** Cassette.  
**Pyral Magnetic Ltd.**, Airport House, Purley Way, Croydon, Surrey CR0 0XZ. Tel: (01) 681-2272. Telex: 946670. Mng. Dir.: H.J. Hutchings; Gen. Mgr.: Terry Clayton; Sales Mgr.: John P. Thurley.  
**Audio:** Cassette, open reel.  
**Pysler Ltd.**, Fircroft Way, Edenbridge, Kent TN8 6HA. Tel: (073271) 4111. Telex: 95527. Gen. Mgr.: Bernard Hurley; Sales Dir.: Malcolm Blockley.  
**Audio:** 8-tr., cassette, open reel.  
**Brand name:** Fuji Photo.  
**Racal-Zonal Ltd.**, Holmehorpe Estate, Holmehorpe Ave., Redhill, Surrey RH1 2NX. Tel: (91) 67171. Telex: 946520. Mng. Dir.: D.S. Worman; Mktg. Dir.: H.K. Kimblin; UK Audio Prods. Sales Mgr.: J. Rooke.  
**Audio:** Cassette, open reel.  
**Brand name:** Triple Three, Triple Six, Triple Eight.  
**Ross Electronics**, 32 Rathbone Pl., London W1P 1AD. Tel: (01) 580-7112. Cable: ROSSILECT. Telex: 22747. Mng. Dir.: Ross I.L. Marks; Gen. & Sales Mgr.: A.C. Murphy. (Blank only).  
**Audio:** 8-tr., cassette.  
**S I S Rec'g Studio Ltd.**, 57 St. Andrews Rd., Northampton NN1 2PB. Tel: (0604) 32965, 30559. Mng. Dir.: D.P.D. Mitchell; Gen. Mgr.: R.J. Eggleton; Sales Mgr.: T.C. Sherman.  
**Audio:** NAB "A" & "C."  
**Brand name:** Fidelipac.  
**Scotch**, see 3M.  
**Sony (UK) Ltd.**, Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371 London.  
**Video:** 3/4" U-matic cassette; 1/2" EIAJ open reel.  
**Strathclyde Sound & Video Ltd.**, Central Chambers, 93 Hope St., Glasgow, Scotland G2 6LD. Tel: (041) 221-2244, 204-2303 x 3102. Mng. Dir.: Raymond E. Orr; Sec'y:

R. Elspeth Lowe.  
**Audio:** 8-tr., cassette, open reel.  
**Super Avilyn**, see TDK.  
**Syncassette**, see Adastral.  
**Synchronotape**, see Adastral.  
**T D K Tape Dist. (UK) Ltd.**, 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite. (Blank only).  
**Audio:** Blank—8-tr., cassette, open reel; raw—cassette.  
**Brand names:** Acoustic Dynamic, Audua, Acoustic, Super Avilyn.  
**Tape 7**, see EPS.  
**Technics**, see National Panasonic.  
**3 M United Kingdom Ltd.**, 3M House, Wigmore St., London W1A 1ET. Tel: (01) 486-5522. Cable: MINNESOTA. Telex: 28155. Mng. Dir.: Donn Osmon; Gen. Mktg. Mgr.: Gerry Donlon; Rec'g Materials Div. Gen. Mgr.: Stan Daniell; Sales & Mktg. Mgr.: John Prigmore.  
**Audio:** 8-tr., cassette, open reel.  
**Video:** 1" open reel, 1" cartridge, 3/4" cassette, 1/2" EIAJ open reel, 1/4" EIAJ cartridge, 1/4" cassette.  
**Brand name:** Scotch.  
**Trident Tape Servs. Ltd.**, 4/10 North Rd., Islington, London N3. Tel: (01) 609-0087. Telex: 264773. Mng. Dir.: Peter Robey; Sales Mgr.: Ray Jenns.  
**Audio:** 8-tr., cassette.  
**Triple Three**, see Racal-Zonal.  
**Triple Six**, see Racal-Zonal.  
**Triple Eight**, see Racal-Zonal.  
**Winthronics**, see Laltex.

**TAPE DUPLICATING & PROCESSING EQUIPMENT**

**Ampex Ltd.**, Acre Rd., Reading, Berks. Tel: (0734) 85200. Telex: 848345. Gen. Mgr.: E.H. Sadeler; Tape Prods. Sales Mgr.: John Cripps.  
**Audio:** Professional tape duplicators.  
**Cetec Int'l Ltd.**, 16 Uxbridge Rd., Ealing, London W5 2BP. Tel: (01) 579-9145. Telex: 935847. Mng. Dir.: Brian C. Wills; Sales Mgr.: Michael J. Cotter.  
**Product:** High-Speed duplicating equip. (64:1)  
**Brand name:** Gauss.  
**Cintron Group**, Grove House, 551 London Rd., Isleworth, Middx. TW7 4DS. Tel: (01) 568-0131. Telex: 935054. Sales Dir.: Bernard G. Rawson.  
**Brand name:** Pentagon (USA), Telex (USA), Wollensak (USA), (Audio only).  
**Duplitape**, 1/7 Harewood Ave., London NW1. Tel: (01) 724-3768. Telex: 21879. Dir.: B.R. Lambden; Gen. Mgr.: R. Jackson Moore. (Audio only).  
**Electro Sound**, see Lee.  
**Gauss**, see Cetec.  
**C. E. Hammond & Co. Ltd.**, 105/109 Oyster Ln., Blythe, Surrey KT14 7LA. Tel: (91) 41131. Telex: 262525. Mng. Dir.: R.L. Higgin; Mktg. Mgr.: R.J. Sharpe.  
**Audio:** Cassette & open reel duplicators.  
**Brand name:** Otari.  
**Hayden Labs. Ltd.**, Hayden House, Churchfield Rd., Chalfont St. Peter, Bucks. Tel: (02813) 88447. Telex: 849469. Mng. Dir.: K.E. Owens; Sales Dir.: E.J. Barrett.  
**Audio:** Cassette duplicators & loaders.  
**Brand name:** Telefunken.  
**Industrial Tape Applications**, 1/7 Harewood Ave., London NW1. Tel: (01) 724-3768. Telex: 21879. Dir.: M. Parmer; Gen. Mgr.: B. Lambden.  
**Audio:** Cassette duplicators.  
**Brand name:** Otari (Japan).  
**Lee Eng'g Ltd.**, Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: Walton-on-Thames 43124. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.  
**Audio:** Duplicators, loaders, printers.  
**Brand name:** Electro Sound.  
**Leavers-Rich Equip. Ltd.**, 319 Trinity Rd., Wandsworth, London SW19 3SL. Tel: (01) 874-9054. Cable: LEEMAG. Telex: 923455. Mng. Dir.: R.C. Bizard; Gen. Mgr.: W.A. Costello; Sales Mgr.: J. Robinson.  
**Audio:** Bulk erasers.  
**B. H. Morris & Co. (Radio) Ltd.**, Precision Centre, Heather Park Dr., Wembley, Middx. Tel: (01) 902-9422. Mng. Dir.: K. Lasky; Mktg. Mgr.: B.T. Cockram; Sales Dir.: A. Allenstein.  
**Brand name:** Trio.  
**National Panasonic (UK) Ltd.**, 107/109 Whitby Rd., Slough, Berks. SL1 3DR. Tel: (0753) 27516. Cable: PANASONIC. Telex: 848761. Mng. Dir.: A. Imura; Gen. Mgr.: J. Aoki; Sales Mgr.: J. Rolis; Video/CCTV Sales Mgr.: M. Dawson.  
**Video:** High speed 1/2" cartridge duplicator (VTP)  
**Brand name:** National.  
**Otari**, see C.E. Hammond & Industrial Tape.  
**Pentagon**, see Cintron.  
**Philips Electrical Ltd.**, City House, London Rd., Croydon, Surrey. Tel: (01) 689-2166. Telex: 946169.  
**Audio:** Cassette duplicators.  
**Video:** VCR duplicators.  
**Professional Tape Mktg. Assocs. Ltd.**, Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
**Audio:** Cassette winders, labelers, staking jigs.  
**Brand name:** Victor.  
**Scotch**, see 3M.  
**Sony (UK) Ltd.**, Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371 London. (Video only).  
**Studio Republic Ltd.**, 47 High St., Pinner, Middx. HA5 5FJ. Tel: (01) 868-5555.  
**Telefunken**, see Hayden.  
**Telex**, see Cintron.  
**Trio**, see B.H. Morris.  
**3 M United Kingdom Ltd.**, 3M House, Wigmore St., London W1A 1ET. Tel: (01) 486-5522. Cable: MINNESOTA. Telex: 28155. Mng. Dir.: Donn Osmon; Gen. Mktg. Mgr.: Gerry Donlon; Rec'g Materials Div. Gen. Mgr.: Stan Daniell; Sales & Mktg. Mgr.: John Prigmore.  
**Audio:** Cassette packages.  
**Brand name:** Scotch.

Victor, see Professional Tape.  
Wollensak, see Cintron.

**TAPE PACKAGING & LABELING EQUIPMENT & SUPPLIES.**

E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester LE4 8AP. Tel: (0533) 695-413. Telex: 34627. Mng. Dir.: C. Hetherington; Sales Dir.: N.L. Cartwright.  
Product: Cartridge & cassette labels, inlay cards.

● **accessories manufacturers**

Adastra Electronics Ltd., Cricklewood Trading Estate, Unit N22, Claremont Rd., London NW2 1TU. Tel: (01) 452-6288. Cable: WESTQUIP. Telex: 897112. Mng. Dir.: Michael Leaver; Gen. & Sales Mgr.: J. Joyce.  
Product: Carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers.

Agfa-Gevaert Ltd., Unity House, 27 Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Telex: 28154. Mng. Dir.: G. Ahrens; Gen. Mgr.: G. Squires; Tape Sales Mgr.: Ted Bowden.  
Home office: Germany.  
Product: Head cleaners & demagnetizers.

Amerex (UK) Ltd., 96 Piccadilly, London W1V 9HA. Tel: (01) 499-3537.  
Product: Head cleaners, splicing tape.

Ampex Ltd., Acre Rd., Reading, Berks. Tel: (0734) 85200. Cable: VIDEOTAPE. Telex: B48345. Gen. Mgr.: E.H. Sadeler; Tape Prods. Sales Mgr.: John Cripps.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Arrowtaps Ltd., Humber Rd., London NW2 6EP. Tel: (01) 450-2411. Telex: 923034. Mng. Dir.: Maurice Mindel, Sales Mgr.: P. Dawson; Prod. Mgr.: Martin Moritz; Int'l Mgr.: Dennis Power.  
Product: Tape carrying & storage cases, cleaners, brushes, head cleaners & demagnetizers, leader & splicing tape. (SEE ADVERTISEMENT)

B A S F UK Ltd., Haddon House, 2/4 Fitzroy St., London W1P 5AD. Tel: (01) 637-8971. Telex: 28649. Div. Mgr.: H.C. Pattinson; Prof. Mgr.: R.M. Hme, Comm'l Mgr.: A.R. Patch; Technical Officer: E. Riege.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Barrester Music Co. Ltd., 10 Dryden Chambers, 119 Oxford St., London W1R 1PA. Tel: (01) 437-3063. Mng. Dir.: J. Barratt; Gen. Mgr.: R.R. Webster.  
Product: Cleaners, cloths & brushes.

Bib Hi-Fi Accessories Ltd., Kelsey House, Wood Ln. End, Hemel Hempstead, Herts. HP2 4RQ. Tel: (0442) 61291. Telex: B66437. Chm & Mng. Dir.: P.B. Arbib; Sales Dir.: R.G. Everett.  
Product: Tape carrying & storage cases, cleaners, cloths, brushes, head cleaners & demagnetizers, splicing tape.

Black Knight Servs., Bank Top, Currier Ln., Ashton-under-Lyne, Lancs. OL6 6TA. Tel: (061) 330-2836. Dir.: C.W. Lilley; Gen. Mgr.: G.S. Lilley.  
Product: Anti-slip record weights.

Bradleys Tapemaster Tape Directory, Kempsey, Worcs. WR5 3PN. Tel: (0905) 820-137, 352-131. Ed. & Compiler: James Bradley; Research: Kathleen Bradley.  
Product: Tape catalog servs.

Cassette Developments (Audioisonic) Ltd., Micra House, 13B Lower Mortlake Rd., Richmond, Surrey TW9 2JZ. Tel: (01) 940-8186. Telex: 24523. Mng. Dir.: D. Dixon.  
Product: Head cleaners & demagnetizers.

Cintron Group, Grove House, 551 London Rd., Isleworth, Middx. TW7 4DS. Tel: (01) 568-0131. Telex: 935054. Sales Dir.: Bernard G. Rawson.  
Product: Head cleaners & demagnetizers.

Cleandisc (Mail Order) Ltd., 7 Trinity Court, Grays Inn Rd., London WC1. Tel: (01) 837-9088. Pres. Erna Smith; Gen. Mgr.: Beatrice Parker.  
Product: Cleaners & cloths.

Condor Electronics Ltd., 100 Coombe Ln., London SW20 0AY. Tel: (01) 946-0033. Telex: 928502. Mng. Dir.: C.A. Wolf; Gen. Mgr.: R. Allen; Sales Mgr.: L. Alley.  
Product: Catalog servs., cleaners, cloths, brushes, head cleaners & demagnetizers, needles.

Contek Magnetics Ltd., 32 Eveline Rd., Mitcham, Surrey. Tel: (01) 648-5156. Telex: 945309. Mng. Dir.: Colin Marler, R.L. Fraser; Sales Dir.: Chris Purkiss; Sales Mgr.: John Bateman.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Contek Magnetics (Ind'l) Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
Product: Head cleaners & demagnetizers, leader tape.

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts. EN8 7NX. Tel: Lea Valley 716-666. Cable: ACOS. Telex: 24294. Mng. Dir.: V.J. Sivyer; Mktg. Mgr.: W.E. Budge.  
Product: Cleaners, cloths, brushes, 45 rpm adaptors, needles.

Crown Arrow Co., 8 Gateledge Close, Round Spinney, Northampton NN3 4RJ. Tel: (0604) 48744. Owner: Robert J. Parfitt.  
Product: Carrying & storage cases.

D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey RH2 0LY. Tel: Reigate 49505. Owner: E.G. Dowley.  
Product: Head cleaners & demagnetizers.

Decca Special Prods., Ingate Pl., Queenstown Rd., London SW8. Tel: (01) 622-6677.  
Product: Decalift, Microlift, cleaners, brushes, International tone arm, London cartridge.

Delga Press Ltd., Dingwall House, B Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.  
Product: Catalog servs.

Duplitape, 1/7 Harewood Ave., London NW1. Tel: (01) 724-3768. Telex: 21879. Dir.: B.R. Lambden; Gen. Mgr.: R. Jackson Moore.

Product: Head cleaners & demagnetizers.

E M I Recs. Ltd., Shopfitting & Supplies Div., 1/3 Uxbridge Rd., Hayes, Middx. Tel: (01) 561-8722. Mgr.: J. Mew.  
Product: Carrying & storage cases, cleaners, cloths & brushes.

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Telex: 932161. Mng. Dir.: E.A. Naef; Mktg. Mgr.: P.K. Mitchell; UK Sales Mgr.: M. Blackburn; Int'l Liaison Mgr.: K. Smith.  
Product: Head cleaners & demagnetizers, leader & splicing tape.

Eagle Int'l, Precision Centre, Heather Park Dr., Wembley, Middx. HA0 1SU. Tel: (01) 902-8832.  
Product: Head demagnetizers.

N. & S.B. Field & Co. Ltd./Record Housing, 17-A Newham Rd., Wood Green N22. Tel: (01) 888-7487. Chm.: N. Field; Gen. Mgr.: F. Davis; Sales Mgr.: J. Edwards; Promo. Dir.: M.L. Field.  
Product: Carrying & storage cases.

Fittall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland. Tel: (0574) 3015. Mng. Dir.: C. Rumble; Gen. Mgr.: Richard R. Rumble.  
Sales office: Watford, Herts., 20 Green Ln., Oxney. Tel: (923) 47699. Telex: 923408.  
Home office: USA, Devon Design Corp.  
Product: Tape storage cases. (SEE ADVERTISEMENT)

Golding Audio Ltd., Marks Tey, Colchester, Essex. Tel: 210433. Cable: GOLDAUDIO. Telex: 9B550.  
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

H M I (Hewitt Mktg. Int'l) Servs. Ltd., 10/12 Yukon Rd., London SW12 9PU. Tel: (01) 673-4114. Cable: ENGRSS. Mng. Dir.: Philip Hewitt; Admin. Dir.: R.B. Bayliss; Gen. Mgr.: K. Jones; Sales Mgr.: J.H. Cretney.  
Product: Carrying & storage cases.

Hancock Corfield & Waller Ltd., Trafalgar Works, Station Rd., Merton Abbey, London SW19 2NJ. Tel: (01) 542-1012. Sales & Mktg. Dir.: James C. Watkins; Sales Mgr.: John Pengilly.  
Product: Carrying & storage cases, cassette storage in injection-molded plastic & wire.

Hellermann Cassettes Ltd., Station Hill, Pound Hill, Crawley, West Sussex RH10 4AZ. Tel: (0293) 34982. Cable: CASSETTES. Telex: 87651. Gen. Mgr.: Malcolm Garrett; Sales Mgr.: Tony Broom.  
Product: Carrying & storage cases, head cleaners & demagnetizers.

Hi-Fi Pro, 22/24 Buckingham Palace Rd., London SW1. Tel: (01) 834-9382. Telex: 929679. Dir.: Ms. M.H. Ling; Gen. Mgr.: Jeff Hill.  
Product: 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

Landmark (Precision Mouldings) Ltd., Albone Way, Biggleswade, Beds. Tel: (0767) 314-231. Telex: 23384. Mng. Dir.: David Ritchie; Works Dir.: Don Pearson; Works Mgr.: George Jardine.  
Branch: Potters Bar, Herts., Deneway House, Darkes Ln.  
Product: Head cleaners & demagnetizers, cassette library cases.

Lee Eng'g Ltd., Napier House, Bridge St., Walton-on-Thames, Surrey KT12 1AP. Tel: 431214. Cable: LEETECH. Telex: 928475. Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.  
Product: Carrying & storage cases, head cleaners & demagnetizers (Nortronics)

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Mng. Dir.: E.G. Lennard.  
Product: Tape carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, splicing tape.

Lightning Recs., 839 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-7155. Telex: 927813. Exec. Dir.: Alan Davison, Financial & Admin. Dir.: Norman Mandell.  
Product: Catalog servs., 45 rpm adaptors. (SEE ADVERTISEMENT)

Lugton & Co. Ltd., PO Box 182, Cross Ln., Hornsey, London N8 7SB. Tel: (01) 348-8211. Dir.: Fred Herzog; Gen. Mgr.: D. Bose.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

Metrosound Audio Prods. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex EN9 1JF. Tel: Lea Valley (9) 712-712. Telex: 25166. Pres. Mark Myers; Gen. Mgr.: David Mason; Sales Mgr.: Dick Speller.  
Product: Cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

Muscasc Ltd., 296 High Rd., Chiswick, London W4 1PA. Tel: (01) 995-6755. Mng. Dir.: J. Hardman.  
Product: Carrying & storage cases, head cleaners & demagnetizers.

Musonic Ltd., 34/3B Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Dir.: Stephen H. Blank; Export Dir.: Brian Blank.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners, demagnetizers, needles, leader & splicing tape.

Nortronics, see Lee.

Osmabet Ltd., 46 Kenilworth Rd., Edgware, Middx. HA8 BYG. Tel: 958-9314. Mng. Dir.: O. Greenlick.  
Product: Bulk erasers & head demagnetizers.

Paragon Int'l Prods., 16 Holmes St., Belfast, Northern Ireland. Tel: (0232) 4B260. Dir.: John O.P. McCourt; Gen. Mgr.: Anne Heaps; Sales Mgr.: Edwina Heaps.  
Product: Catalog servs.

Philips Electrical Ltd., City House, London Rd., Croydon, Surrey. Tel: (01) 689-2166. Telex: 946169.  
Product: Cassette head cleaning tape, leader & splicing tape.

Pinnacle Electronics Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: (66) 27099. Telex: 896141. Chm. & Mng. Dir.: Terry Scully; Dir.: Jack Buss; Gen. Mgr.: Leslie French; Sales Mgr.: Ray Phillips.

Products: Carrying & storage cases, cleaners, cloths, brushes, needles, leader & splicing tape.

Products 2000, The Maltings, 63 High St., Ware, Herts. SG12 9AD. Tel: (0920) 66242. Partner: R.C. Bayes; Gen. Mgr.: C.W. Bayes.  
Product: Carrying & storage cases.

Professional Tape Mktg. Assocs. Ltd., Cassette House, 57 Manor Park Crescent, Edgware, Middx. HA8 7LY. Tel: (01) 951-0488. Telex: 945309. Mng. Dir.: Ray Linton; Gen. Mgr.: Roger Morley.  
Product: Head cleaners & demagnetizers, splicing tape.

Purpax Plastics Ltd., Longbank Works, Alva, Clackmannanshire, Scotland. Tel: (0957) 60307. Mng. Dir.: J.M. Fuller; Gen. Mgr.: A.L. Vangrove; Prod. Dir.: R.B. Dunbar.  
Product: Carrying & storage cases.

Pyral Magnetic Ltd., Airport House, Purley Way, Croydon, Surrey CR0 0X2. Tel: (01) 681-2272. Telex: 946670. Mng. Dir.: H.J. Hutchings; Gen. Mgr.: Terry Clayson, Sales Mgr.: John P. Thurley.  
Product: Head cleaners & demagnetizers, leader tape.

Pyser Ltd., Firecroft Way, Edenbridge, Kent. Tel: (073271) 4111. Telex: 95527. Sales Dir.: Malcolm Buckley. Gen. Mgr.: Bernard Hurley.  
Product: Head cleaners & demagnetizers.

Quality Audio Supplies, Wollaton Rd., Beeston, Notts. Tel: (0602) 25-22-22.  
Product: Head cleaners.

R I Audio, Kernick Rd., Penryn, Cornwall TR10 9DQ. Tel: (0326) 72753. Mng. Dir.: Dr. M.A. Lee; Sales Mgr.: W.J. Garrod.  
Product: Groovac antistatic vacuum record cleaners.

Racal-Zonal Ltd., Holmethorpe Ave., Redhill, Surrey. Tel: 67171. Telex: 946520. Mng. Dir.: D.S. Worman; Mktg. Dir.: H.K. Kimblin, UK Audio Prods. Sales Mgr.: J. Rooke.  
Product: Leader & splicing tape.

Record Housing, see N. & S.B. Field.

Ross Electronics, 32 Rathbone Pl., London W1P 1AD. Tel: (01) 580-7112. Cable: ROSSILECT. Telex: 22747. Mng. Dir.: Ross L.L. Marks; Gen. & Sales Mgr.: A.C. Murphy.  
Product: Tape carrying & storage cases, head cleaners & demagnetizers.

Sculthorp Plastics Ltd., The Barge Walk, East Molesey, Surrey KT8 9AZ. Tel: (01) 941-2929. Mng. Dir.: R.H. Sculthorp.  
Product: Carrying & storage cases.

Securette Ltd., Bluebridge Ind'l Estate, Halstead, Essex. Tel: (07874) 5912. Mng. Dir.: Bruce T. Samson; Dirs. Brian T. Horne, Mary B. Valentine.  
Product: Carrying & storage cases.

Selecta London (div. of Decca Rec. Co. Ltd.), 125/127 Lee High Rd., Lewisham, London SE13 5NX. Tel: (01) B52-9171/9191. Gen. Mgr.: J.D. Roberts; Accessories Mgr.: J.L. Barnes.  
Product: Carrying & storage cases, cleaners, cloths, brushes, 45 rpm adaptors, head cleaners & demagnetizers, needles.

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828.  
Product: Catalog servs., cleaners, cloths & brushes.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.  
Product: Carrying & storage cases, cleaners, cloths, brushes, needles.

T D K Tape Dist. (UK) Ltd., 341 Brighton Rd., South Croydon, Surrey CR2 6EQ. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite.  
Product: Head cleaners & demagnetizers.

Tapemaster Publ'ns, Kempsey, Worcs. WR5 3PN. Tel: (0905) 82-01-37, 35-21-31. Compilation Ed.: James Bradley; Research: Kathleen Bradley.  
Product: Tapemaster classical cassette catalogue.

3 M United Kingdom Ltd., 3M House, Wigmore St., London W1A 1ET. Tel: (01) 486-5522. Cable: MINNESOTA. Telex: 28155. Mng. Dir.: Donn Osmon; Rec'g Materials Div. Gen. Mgr.: Stan Daniell; Gen. Mktg. Mgr.: Gerry Donlon; Sales & Mktg. Mgr.: John Prigmore.  
Product: Leader & splicing tape.

Trident Tape Servs. Ltd., 4/10 North Rd., Islington, London N3. Tel: (01) 609-0087. Telex: 264773. Mng. Dir.: Peter Robey; Sales Mgr.: Ray Jenns.  
Product: Library cases.

James Upton Ltd., Tinsley House, 3 Loughborough St., London SE11 5RB. Tel: (01) 582-8333. Cable: ROBOR. Mng. Dir.: W. Summerwill; Sales Mgr.: W.G.A. Howe.  
Product: Catalog servs.

Cecil E. Watts, Darby House, Sunbury-on-Thames, Middx. Tel: Sunbury 83252. Cable: DUSTBUG. Telex: 27750. Mng. Dir.: Mrs. A.H. Watts; Gen. & Sales Mgr.: D.W. Luxford-Watts.  
Product: Record maintenance equip.: "Dust Bug" disk preener, manual parastat, hi-fi parastat, stylus cleaner, humid mop.

M. Young & Co., Industrial Estate, Southgate Ave., Mildenhall, Suffolk. Tel: 712553.  
Product: Polythene lined covers, master bags, cardboard rec. covers, cassette master bags.

● **store fixtures & merchandising aids manufacturers**

Ateka & Co., Industrial Estate, 23 Station Rd., Hailsham, Sussex BN27 2ER. Tel: (0323) 843191. Gen. Mgr.: G.J. Willamowski; Sales Mgr.: K.W. French.  
Product: Display racks.

Ballantine Advertising Ltd., 8 Chepstow Pl., London W2. Tel: (01) 229-6071. Mng. Dir.: A.N. Gill; Gen. Mgr.: Max Arnold.  
Product: Browser boxes, divider cards.

Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx. Tel: 37311. Mng. Dir.: S.J. Hurley; Gen. Mgr.: R.F. Allen.

**Product:** Record browser boxes, record display racks.

Decor Shopfitting Servs. Ltd., Horton Bank Top Mills, Cooper Ln., Bradford. Tel: 76109.

**Branch:** Cupar, Fife, Scotland, G. Walker-Audio, The Studio, South Bridge, Tel: 2400.

Delga Press Ltd., Dingwall House, 8 Marlborough Rd., Bromley, Kent BR2 9NH. Tel: (01) 460-0112. Mng. Dir.: R.E. Edwards; Gen. Mgr.: D.A. Deighton; Sales Mgr.: R.N. Roadnight.

**Product:** Divider cards.

E M I Recs. Ltd., Shopfitting & Supplies Div., 1/3 Uxbridge Rd., Hayes, Middx. Tel: (01) 561-8722. Dir.: J. Mew.

**Product:** Browser boxes, display racks.

E M I Tape Ltd., Tape House, Dawley Rd., Hayes, Middx. UB3 1BT. Tel: (01) 573-3888. Telex: 932161. Mng. Dir.: E.A. Naef; Mktg. Mgr.: P.K. Mitchell; UK Sales Mgr.: M. Blackburn; Int'l Liaison Mgr.: K. Smith.

**Product:** Display racks.

Film & Television Prod'n Servs., Pinewood Studios, Iver Heath, Bucks.

**Product:** Tape display racks.

Fittall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland. Tel: (0574) 3015. Mng. Dir.: C. Rumble; Gen. Mgr.: Richard R. Rumble.

**Sales office:** Watford, Herts., 20 Green Ln., Oxney. Tel: (923) 47699. Telex: 923408.

**Home office:** USA, Devon Design Corp.

**Product:** Tape display racks. (SEE ADVERTISEMENT)

Hancock Corfield & Waller Ltd., Trafalgar Works, Station Rd., Merton Abbey, London SW19 2NJ. Tel: (01) 542-1012. Sales & Mktg. Dir.: James C. Watkins; Sales Mgr.: John Pengilly.

**Product:** Display racks.

Lightning Recs., 839 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-7155. Telex: 927813. Exec. Dir.: Alan Davison; Financial & Admin. Dir.: Norman Mandell.

**Product:** Display racks, browser boxes. (SEE ADVERTISEMENT)

Metropolitan Communications, 29-33 Park Ln., London W1. Tel: (01) 435-8803. Mng. Dir.: Mark R.F. Hanau; Gen. Mgr.: R. Fry; Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer.

**Product:** Tape display racks, audio sampler.

Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. AL3 4DF. Tel: (0727) 50611. Telex: 28675. Mng. Dir.: P.H. Blank; Sales Mgr.: Stephen H. Blank; Export Dir.: Brian Blank.

**Product:** Record browser boxes & display racks.

Natural Sound Systems, 10 Byron Rd., Wealdstone, Harrow, Middx. Tel: (01) 863-8622. Telex: 922573. Sales Dir.: Malcolm Kays.

**Product:** Display racks, divider cards.

Pinnacle Electronics Ltd., Electron House, Cray Ave., St. Mary Cray, Orpington, Kent BR5 3QJ. Tel: (66) 27099. Telex: 896141. Chm. & Mng. Dir.: Terry Scully; Dir.: Jack Bass; Gen. Mgr.: Leslie French; Sales Mgr.: Ray Phillips.

**Product:** Browser boxes, display racks, divider cards.

Realmheath Display & Design, 93 Sirdar Rd., London W11. Tel: (01) 727-0614. Mng. Dir.: Bryan Whitman; Dir.: Peter Berkeley.

**Product:** Browser boxes, display racks, divider cards.

Securette Ltd., Bluebridge Ind'l Estate, Halstead, Essex. (07874) 5912. Mng. Dir.: Bruce T. Samson; Dir.: Brian T. Horne, Mary B. Valentine.

**Product:** Tape display racks (Serette).

Selecta (London), 125/127 Lee High Rd., Lewisham SE13 5NX. Tel: (01) 852-9171/9191. Gen. Mgr.: J.D. Roberts; Accessories Mgr.: J.L. Barnes.

**Product:** Divider cards.

Solomon & Peres Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland BT39 0HB. Tel: (08494) 32711. Telex: 747293. Mng. Dir.: Mervyn A. Solomon; Gen. Mgr.: Les Paterson; Rec./Tape Mgr.: Michael H. Ross; Sales Mgr.: Noel A. Spiller.

**Product:** Browser boxes, display racks.

T D K Tape Distributor UK Ltd., 341 Brighton Rd., South Croydon, Surrey. Tel: (01) 688-7372. Telex: 946727. Mng. Dir.: J.C. Buchan; Sales Mgr.: Derek Huthwaite.

**Product:** Display racks.

● **jukebox manufacturer**

Black Knight Servs., Bank Top, Currier Ln., Ashton-under-Lyne, Lancs. O16 6TA. Tel: (061) 330-2836. Dir.: C.W. Lilley; Gen. Mgr.: G.S. Lilley.

● **jukebox title strip manufacturer**

Lennard Developments Ltd., 206 Chase Side, Enfield, Middx. EN2 0QX. Tel: (01) 363-8238. Mng. Dir.: E.G. Lennard.

**URUGUAY**

**Population:** 3,060,000.  
**Rate of exchange:** \$1 (US) = 3.9 new pesos.  
**Per capita income:** \$810.  
**Holidays:** January 1, January 6 (Holy Kings' Day), February (Monday & Tuesday of Carnival), March (Holy or Tourism Week), April 19 (Landing of the 33), May 1 (Workers Day), May 18 (Battle of Las Piedras), June 19 (Birthday of Artigas), July 18 (First Constitution Day), August 25 (Independence Day), October 12 (Columbus Day), November 2 (All Souls Day), December 8 (Blessing of the Waters), December 25.

**RECORDS:**

**Records sold domestically including imports:** LP's 1976—585,321 units, \$1,822,970; 1975—602,423 units, \$1,820,215. Singles & EP's 1976—111,917 units, \$98,813; 1975—149,807 units, \$119,846.

**Records exported to USA:** 1975—36,092 units, \$71,943. **Average retail price per record:** LP's—\$3.30; singles—\$1.00.

**Discounting:** 50% on records which didn't sell well; others rarely.

**Type of distribution:** Manufacturer-to-retailer, with a 30% mark-up. Large manufacturers own retail shops, which sell product from all companies.

**Type of promotion:** Manufacturers send free sample records to radio and TV stations and newspapers as well as large Montevideo discotheques. They also advertise in a free monthly magazine ("Hit"), which has commentaries on artists and new releases. Advertising in newspapers and radio is becoming increasingly important.

**No. of jukeboxes:** 220.

**TAPE:**

**Market:** The cassette market has been steadily growing with almost all record companies producing cassettes.

**Average retail price per tape:** Cassette—\$5.10.

**RADIO STATIONS:**

**No. of commercial 88;** no. of government 5; 89 AM, 4 FM. **Comment:** International pop music, mainly sung in Spanish, predominates on commercial stations. Nevertheless, English, French and Italian songs and instrumentals hit the charts. Of the government stations, one programs pop music, the others only classical.

**TELEVISION STATIONS:**

**No. of channels 17;** 16 commercial, 1 government, no color. **Comment:** Although energy restrictions have been withdrawn, TV stations keep a daily six-hour programming schedule. Almost all programs are foreign-produced films and serials, mainly from Argentina.

**IMPORT / EXPORT REGULATIONS:**

Prohibitive taxes make importing impractical. **Carlos Alberto Martins**

● **record & tape manufacturers / distributors / importers**

A P S A (American Prods. SA) (IFPI), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dir.: Isaac & David Wegbraut; Gen. Mgr.: Norman Arlin; Sales Mgr.: Nelson Gonzalez Delgado.

**Labels:** (Owned) Citrus; (licensed) Ariola (Spain), Arrow (UK), BASF (Germany), Barclay (France), Carmusic (Argentina), Continental (Brazil), Dicesa (El Salvador), Fantasy (USA), IRT (Chile), Martin Meyer (Argentina), Penny Farthing (UK), Polar (Sweden), RCA (worldwide), TK (Argentina), Trema (France), Zafiro-Novolo (Spain). **Int'l rep.:** Worldwide (RCA Int'l).

Argentina, see Eco-Mallarini. Ayui, see Tacuabe. Citrus, see APSA.

Clave (IEMSA) (IFPI), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg; A&R Mgr.: Luis A. Lema.

**Labels:** (Owned) Clave; (licensed) BGM (Argentina), Beverly (Brazil), Copacabana (Brazil), Decca (UK), Discosmoda (Venezuela), London (UK), Music Hall (Argentina), Pye (UK), Seeco (USA), Threshold (UK), Trova (Argentina), WEA group.

Daisy, see EDISA. De La Planta SrL, Colonia 844, Escritorio 3 & 4, Montevideo. Tel: 98-39-89.

**Labels:** (Owned) Discos De La Planta, Divertimento; (licensed) Mandioca (Argentina), Tinne (Argentina).

Divertimento, see De La Planta. Dumyl, see Eco-Mallarini.

E D I S A (IFPI), Nueva York 1176, Montevideo. Tel: 91-20-61. Mng. Dir.: Juan Carlos Garcia; Gen. & A&R Mgr.: Alberto Gambetta.

**Labels:** (Owned) Daisy; (licensed) DGG (Germany), Fontana, MCA (USA), MGM, Microfon (Argentina), Philips, Phonogram group, Polydor (worldwide), 20th Century (USA).

Eco, see Eco-Mallarini. Eco-Mallarini Prod'ns, Juan D. Jackson 1142, Montevideo. Tel: 4-57-20.

**Labels:** (Owned) Argentina, Dumyl, Eco, JCM, MCT, Mallarini Prod'ns; (licensed) Distribuidora Continental (Panama), Records Int'l (Argentina), Ten (Argentina).

**Int'l reps.:** Argentina (Records Int'l, Ten); Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama (all Distribuidora Continental).

Guacamayo, see Hemisferio. Hemisferio SrL, Ituzaingo 1324, Escritorio 203, Montevideo. Pres.: Luis Orlando Onel Hidalgo; Gen. Mgr.: Luis Orlando Onel Riviezzo; Sales Mgr.: Ruben Lema.

**Labels:** (Owned) Guacamayo, Macondo; (licensed) Blue Elephant (Netherlands), Circle Line (USA), Elite Special (Switzerland), Francis Smith Prod'ns (Argentina), Pro Musica (Argentina), Qualiton (Argentina), Rower-Arfon (Argentina).

**Int'l reps.:** Argentina (Fonema, Rower-Arfon).

I E M S A, see Clave. J C M, see Eco-Mallarini. M C T, see Eco-Mallarini.

Macondo, see Hemisferio. Mallarini Prod'ns, see Eco-Mallarini. Orfeo, see Palacio.

Palacio de la Musica Ricardo & Rodolfo Gioscia SA (IFPI), Av. 18 de Julio 1100, Montevideo. Tel: 90-01-13/48-25. Cable: GIOSPIANO. Pres.: Ricardo Gioscia Zamalvide; Sales Mgr.: Alfredo Aviotti Robido. **Labels:** (Owned) Orfeo; (licensed) A8C/Dunhill (USA),

A&M (USA), Angel (UK), Apple (UK), Cabal (Argentina), Capitol (USA), EMI group (UK), Hispavox (Spain), Odeon (UK), United Artists (USA).

Palma, see Tacuabe. Sendor SA (IFPI), Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable: SONDORADA. Pres.: Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr.: Enrique Abal Oliu; Sales Mgr.: Omar Montano.

**Labels:** (Owned) Sendor; (licensed) CBS Int'l (USA), Disc Jockey (Argentina), Epic (USA), Surco (Argentina). **Int'l rep.:** Worldwide (CBS).

Tacuabe (Eds.), Treinta & Tres 1483, Escritorio 2, Montevideo. Tel: 91-58-19. Gen. Mgr.: Maria Teresa Sande; A&R Dir.: Coniun Aharonian; Sales Mgr.: Carlos da Silveira; Musical Advisor: Graciela Paraskevaidis.

**Labels:** (Owned) Ayui, Palma, Tacuabe; (licensed) Le Chant du Monde (France), La Cornamusa (Argentina), Edgisa (Spain), Moshe Naime (France).

**Int'l reps.:** Argentina (La Cornamusa), France (Le Chant du Monde), Spain (Edgisa).

● **music publishers**

Circle Line Eds. Int'les, Cooper 2101, Montevideo. Tel: 3-6475. Gen. Dir.: J. Olsevicicki Fried; Gen. Mgr.: Mario Grandal.

**Int'l firms represented:** Paul Beuschler, Bretagne, Claude Carrere, Isabelle, Storzando, Tremplin (all France); Elypeyrot (Europe). **Int'l rep.:** Europe (Elypeyrot).

Tacuabe (Eds.) (AGADU), Treinta & Tres 1483, Escritorio 2, Montevideo. Tel: 91-58-19. Gen. Mgr.: Maria Teresa Sande; A&R Dir.: Coniun Aharonian.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Asociacion de Educadores Musicales, Montevideo. Pres.: Nilda Gonzalez Genta.

Asociacion Estudiantes de Musica (AEMUS), Colonia 1065, Montevideo. Pres.: Zulma Harambure; VP: Susana Prunes; Sec'y: Pablo Rilla.

Asociacion Uruguaya de Musicos, Maldonado 983, Montevideo. Tel: 98-73-70. Pres.: Roberto Garcia Devita; Sec'y: Romeo Cernuschi; Treas.: Guillermo Aguirre.

Camara Uruguaya del Disco, Canelones 1974, Montevideo. Tel: 4-30-52. Pres.: Norman Arlin; VP: Ricardo Gioscia Zamalvide; Sec'y: Juan Carlos Garcia; Treas.: Enrique Abal.

Centro Cultural de Musica, Av. 18 de Julio 1006, 6th fl., Montevideo.

Juventudes Musicales del Uruguay, Rio Negro 1228, Montevideo. Tel: 90-55-75. Pres.: Hugo Balzo; Sec'y: Maria Tania Siver.

Sociedad Uruguaya de Interpretes (SUDEI), Canelones 1090, Montevideo. Pres.: Orlando Romanelli; VP: Jose Maria Lorenzo; Sec'y: Miguel Villasboas; Treas.: Benicio Osano.

Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo 1328, Montevideo. Pres.: Hector A. Tosar; Sec'y: Coriun Aharonian.

**DESIGN & ARTWORK**

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38. (Record only)

Estudio 3, Rio Branco 1320, Of. 302, Montevideo. Tel: 98-25-24. Gen. Mgr.: Juan Jose Gatto.

Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel: 91-45-76, 98-56-68. Telex: Arteaga UX737. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable: SONDORADA. Pres.: Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr.: Enrique Abal Oliu; Sales Mgr.: Omar Montano.

**LICENSING ORGANIZATION, MUSIC**

A G A D U (Asociacion Gen. de Autores del Uruguay) Canelones 1130, Montevideo. Tel: 90-31-88. Pres.: Antonio Italiano; Gen. Mgr.: Rodolfo M. Cosentino; Sec'y: Luis Eduardo Echegoncelay. (Mechanical & performing rights.)

**PLATING, PROCESSING & PRESSING PLANTS**

A P S A (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dir.: Isaac & David Wegbraut; Gen. Mgr.: Norman Arlin; Sales Mgr.: Nelson Gonzalez Delgado.

Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg.

F I M A S A (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo. Tel: 91-60-74. Pres.: Jose Pedro Lopez Vidaur.

Sendor SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Cable: SONDORADA. Pres.: Enrique Abal Salvo; VP: Pablo Echevarria; Gen. Mgr.: Enrique Abal Oliu; Sales Mgr.: Omar Montano.

**PRINTERS & LITHOGRAPHERS**

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38. (Record only)

Pablo Cardellino—Publigrif, Magallanes 1240, Montevideo. Tel: 41-41-13. Pres.: Pablo Cardellino.

Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel: 91-45-76, 98-56-68. Telex: Arteaga UY737. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.

Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 91-72-32. Pres. & Gen. Mgr.: Jaime Socolovsky.

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel: 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola. Lagomarsino SA, Sarandi 429, Montevideo. Tel: 90-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

33 SA (Talleres Graficos), Piedras 522, Montevideo. Tel: 91-17-50. Gen. Dir.: L. Pastorino (Record only)

**RECORD PROMOTION**

Imprenta AS, PO Box 1600: Rincon 387, Montevideo Tel 91-45-76, 98-56-68. Telex: Artega UY737. Pres. & Gen. Mgr.: Jorge de Artega, Sales Mgr.: Eduardo Diaz. Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola

**TAPE CUSTOM DUPLICATORS**

A P S A (American Prods SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Dirs.: Issac & David Wegbraut, Gen. Mgr.: Norman Arlin, Sales Mgr.: Nelson Gonzalez Delgado.

**Audio:** Cassette.  
Sondor SA, Nicaragua 1478, Montevideo. Tel. 29-75-30. Cable: SONDORADA. Pres.: Enrique Abal Salvo, VP Pablo Echevarria; Gen Mgr.: Enrique Abal Olu, Sales Mgr.: Omar Montano.  
**Audio:** Cassette.

● **supplies**

**ENVELOPES & MAILERS**

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

**JACKETS & SLEEVES**

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38. (Jackets only)

Imprenta AS, PO Box 1600, Rincon 387, Montevideo. Tel 91-45-76, 98-56-68. Telex: Artega UY737. Pres. & Gen. Mgr.: Jorge de Artega; Sales Mgr.: Eduardo Diaz. (Jackets only)

Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 91-72-32 Pres. & Gen. Mgr.: Jaime Socolovsky. (Jackets only)

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo. Tel 90-51-75 Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola Lagomarsino SA, Sarandi 429, Montevideo. Tel 90-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

**LABELS**

Imprenta Garcia SA, Rio Branco 1481-83, Montevideo Tel. 90-51-75. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola. Lagomarsino SA, Sarandi 429, Montevideo. Tel 90-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

● **accessories manufacturers**

Clave (IEMSA), Maldonado 1049, Montevideo Tel 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg.  
**Product:** Cleaners, cloths & brushes.  
Sondor SA, Nicaragua 1478, Montevideo. Tel 29-75-30. Cable: SONDORADA. Pres.: Enrique Abal Salvo, VP. Pablo Echevarria; Gen. Mgr.: Enrique Abal Olu; Sales Mgr.: Omar Montano.  
**Product:** 45 rpm adaptors.

**VENEZUELA**

Population: 11,990,000.  
Rate of exchange: \$1 (US) = 4.28 bolivars.  
Per capita income: \$970.  
Holidays: January 1, January 6 (Epiphany), Carnival, March 10 (Vargas Day—port of La Guaira only), March 19 (St. Joseph's Day—port of Puerto Cabello only), Ash Wednesday (half day), Holy Thursday, Good Friday, Holy Saturday, April 19 (Declaration of Independence), May 1 (Labor Day), Ascension, Corpus Christi, June 24 (Battle of Carabobo—all ports closed, businesses open elsewhere), June 29 (Sts. Peter & Paul), July 5 (Independence Day), July 24 (Simon Bolivar's Birthday), August 15 (Assumption), October 12 (Columbus Day), November 1 (All Saints' Day), December 24 (half day), December 25, December 31 (half day).  
Records, record blanks & pre-recorded media imported from USA: 1975—\$427,739.  
Records exported to USA: 1975—4,650 units, \$3,395.

● **record & tape manufacturers / distributors / importers**

Allum's Maracaibo Import CA, Trecera Av., Los Palos Grandes Centro, Comercial El Parque, Caracas 106 Tel: (02) 283-8031/8913/5708. Cable: STEREO. (Importer)  
Andino, see San Sebastian de Oro.  
Archiv, see Polydor.  
Guillermo J. Arnal, Apdo 62185, Chacao, Caracas. (Importer)  
B A S F Venezolana SA (IFPI), Apdo. 70316 & 70317, Edificio BASF, Calle Milan, Urb. Ind'l Los Ruices Sur, Caracas 107. Tel: (02) 22-72-22. Gen. Mgr.: Hans Albrecht; Sales Dir.: Peter Lind; Sales Mgr.: Rafael Benedetti.  
**Labels:** (Owned) BASF; (distributed) Leon; (licensed) Ariola-Eurodisc (Germany), Arrowtaps (UK), CID (Brazil), Coro (Mexico), Dart (UK), Disneyland/Vista (USA), Durium (Italy), Microfon (Argentina).  
Int'l reps.: Argentina (Cabal, Microfon, Prodisa, Trova),

Brazil (CID), Italy (Durium, Fonit Cetra), Mexico (Coro), UK (Arrowtaps), USA (Disneylandia, PPX, Project 3).  
Billo, see La Discoteca.  
C B S/Columbia CA, Apdo. 70169, Edif. Los Hermanos, Final Av. Principal, Los Cortijos de Lourdes, Caracas. Tel: (02) 35-87-00. Cable: COLRECORD.  
**Labels:** (Owned) CBS, Epic; (licensed) Astarte (Spain), Sono-Radio (Peru).  
Int'l rep.: USA (Columbia).  
Cachilapo, see San Sebastian de Oro.  
Color, see Los Ruices.  
Cordica (Corp. Latinoamericana del Disco CA) (IFPI), Apdo. 70232, Edificio La Discoteca, 3rd fl., Calle Milan, Urbanization Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: CORDIS. Mng. Dir.: Nilo Marchand; Comm'l Mgr.: Sussy M. de Von Schwedler; Sales Mgr.: Hector Gonzalez.  
**Labels:** (Owned) Cordis; (represented) Ariola (Spain), RCA Victor (USA).  
D G, see Polydor.  
El Disco de Moda CA, Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: DISCOMODA. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Int'l Div. Mgr.: Peter Cernik Sindinger.  
Int'l branch: Colombia, Discomoda de Colombia Ltda.  
**Labels:** (Owned) Discomoda, Orbe; (licensed foreign) ABC group (USA), Clave (Uruguay), Discoland (USA), Gamma (Mexico), GRT group (USA), Hickory (USA), Music Hall (Argentina), Onix (Ecuador), Ricordi (Italy), R-Fi (Italy), Saar (Italy), TK (Argentina), Universal Music (USA).  
Int'l reps.: Argentina (EMI-Odeon), Bolivia (Discolandia Dueri), Chile (EMI-Odeon), Dominican Republic (Karen), Ecuador (Fedisos), Mexico (Gamma), Nicaragua (Sonido), Panama (Fonodiscos), Peru (IEMPSA), Spain (Marfel), USA (Discolando).  
Discomoda, see El Disco de Moda.  
La Discoteca CA, Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanization Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: LADICOTECA. Pres.: Wilhelm Ricken, Mgr.: Carlos A. Vidal C.; Sales & Promo. Mgr.: Genaro Fallu.  
**Labels:** (Owned) Billo, Erna, Lad, Sonus; (represented) Ansonia (USA), Bambuco (Colombia), Borinque (USA), Musart (Mexico), Panart (USA).  
Int'l reps.: Colombia (Orbe), Costa Rica (Indica), Dominican Republic (La Guarachita), Ecuador (Fedisos), Mexico (RCA), Spain (EMI-Odeon), USA (TH).  
Epic, see CBS.  
Erna, see La Discoteca.  
Fontana, see Polydor.  
H B, see El Palacio de la Musica.  
Heliodor, see Polydor.  
Karussell, see Polydor.  
Lad, see La Discoteca.  
Latino, see Suramericana.

Latinoamericana del Disco CA (Corp.), see Cordica.  
Leon, see BASF.  
M G M, see Polydor.  
Mercury, see Polydor.  
Orbe, see El Disco de Moda.  
El Palacio de la Musica SA (IFPI), Apdo. 3637, Guayabal a Venado 4-1, Caracas 101. Tel: (02) 45-10-46, 45-48-48, 45-19-39. Cable: PAMUSICA. Pres.: Ernesto Aue; Gen. Mgr.: Miguel Angel Pina; Sales Mgr.: Arlindo Silva.  
**Labels:** (Owned) HB, Palacio, Solex; (licensed) A&M (USA), Alegre (USA), Alhambra (Spain), Cotique (USA), Decca (UK), Fania (USA), Inca (USA), London (USA), Motown (USA), Peerless (Mexico), Roulette (USA), Seeco (USA), Telefunken (Germany), Tico (USA), United Artists (USA), Vaya (USA).  
Int'l reps.: Central America (Indica), Colombia (Fuentes), Mexico (Peerless), USA (All-Art), rest of world (Polydor).  
Philips, see Polydor.  
Polydor SA, Apdo. 5458, Edificio Avo, 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 22-49-45/37-09/68-98. Gen. Mgr.: Harry Alex; A&R Polydor & all licensed labels: Helga Mosler; A&R Phonogram: Paul Ehrlich; Nat'l A&R & Latin Prod.: Jose Bello.  
**Labels:** (Owned) Archiv, DG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Tip, Vertigo, Verve; (licensed) Asylum (USA), Atco (USA), Atlantic (USA), Bronze (UK), Buddah (USA), Capricorn (USA), Chrysalis (UK), Elektra (USA), GTO (UK), Island (UK), Kama Sutra (USA), MCA (USA), Mantecore (UK), RSO (UK), Reprise (USA), Ring-O (UK), Shelter (USA), State (UK), Track (UK), 20th Century (USA), Virgin (UK), Warner Bros. (USA).  
Los Ruices SA (Corp.), Apdo. 70251, Calle Milan 402, Urbanization Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: ODEONSA. Pres.: Wilhelm Ricken; Mgr.: Carlos A. Vidal C.; Sales & Promo. Mgr.: Armando Calderon.  
**Labels:** (Owned) Color; (licensed) Apple (UK), Arista (USA), Capitol (USA), EMI (worldwide), Harvest (UK), Private Stock (USA), Purple (UK), RAK (UK), Sovereign (UK).  
Int'l reps.: Colombia (Orbe), Costa Rica (Indica), Dominican Republic (La Guarachita), Ecuador (Fedisos), Mexico (RCA), Spain (EMI-Odeon), USA (TH).  
San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanization Merida-Qta: Zunimar, San Cristobal. Tel: (076) 2-74-55, 3-60-05. (Distributor/Importer)  
**Labels:** (Distributed—not licensed) Andino, Cachilapo; (represented) Ambuco (Colombia), Sonolux (Colombia).  
Solex, see El Palacio de la Musica.  
Sonus, see La Discoteca.  
Suramericana del Disco S.R.L., Esq. Puente Restaurador, Mezzanina, Caracas. Tel: (02) 441-4444/4233. Pres.: Antonio Jose Segura Gomez.  
**Labels:** (Owned) Latino, Venus, Yare, (licensed) Auditorama (USA), Alshire (USA), Aris (Italy), Barclay

**WE ARE THE FASTEST GROWING PEOPLE...**

**velvet**  
DISCOS Y CINTAS

**IN THE FASTEST GROWING COUNTRY**

**VELVET DE VENEZUELA, S.A. \* \* \* \* \***  
HOME LEVEL: VELVET; DISTRIBUTION FOR: ARIOLA-AMERICA-CASABLANCA-CTI-H&L.  
PRESSING PLANT-DUPLICATING SERVICE-MASTERING DISC-NATIONAL PROMOTION AND DISTRIBUTION.

**URUGUAY**  
**VENEZUELA**



(France), Belter (Spain), Costeno (Colombia), Famoso (Ecuador), Santana (Colombia), Victoria (Colombia), Zeida (Colombia).  
Int'l reps.: Colombia (Codiscos, Victoria), Ecuador (Famoso), Mexico (Melody), Panama (Dideca), Spain (Belter), USA (Audiorama).

Tip, see Polydor.

Top Hits CA (Discos), Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: LADICOTECA. Pres.: Wilhelm Ricken; Mgr.: Carlos A. Vidal C.; Sales & Promo. Mgr.: Rafael Vergel.

Int'l reps.: Colombia (Orbe), Costa Rica (Indica), Dominican Republic (La Guarachita), Ecuador (Fedisos), Mexico (RCA), Spain (EMI-Odeon), USA (TH).

Velvet de Venezuela SA, Apdo. 19134, Edificio Andrea Doria, Off. 1, Rio a Puente Soublette, Caracas 101. Tel: (02) 41-40-62, 42-20-19. Cable: VELVESA. Pres.: Jose Page Barrios; Admin. Mgr.: Antonio Vallenilla; Prod'n Mgr.: Luis Rivero Bruzual; Sales Mgr.: Luis F. Mendoza; Int'l Affairs Mgr.: Carlos Raybans.

Int'l branch: USA.  
Labels: (Licensed) Ariola America (USA), CTI (USA), Casablanca (USA), Coco (USA), G&M, Gema (Spain), H&L (USA), (distributed—not licensed) Can't Stop Prod'ns (USA), Carosello (Italy), Jupiter (Germany), Oasis (Germany). (SEE ADVERTISEMENT)

Venus, see Suramericana.

Vertigo, see Polydor.

Verve, see Polydor.

Yare, see Suramericana.

## ● music publishers

Mundo Musical, Apdo. 70169, Caracas. Tel: (02) 35-87-00. Cable: COLRECORD.

Int'l firm represented: Mundo Musical (Mexico).  
Orbe Eds. Musicales, 4 Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Cable: ORBEMUSA. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Musical Section: Ligia de Garcia.

Int'l firms represented: Discomoda (Colombia), Prodemsas (Peru), SADRAM (Ecuador).  
Int'l reps.: Colombia (Discomoda), Ecuador (SADRAM), Mexico (EMLASA), Peru (Prodemsas), USA (Morro).

Peer Int'l de Venezuela, Macuto Bldg., 6th fl., Av. Universitaria, Plaza San Pedro Los Chaguaramos, Caracas 104. Tel: (02) 62-67-21. Cable: IDROCIOR.  
Home office: USA, Peer-Southern Org.

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta. Zumar, San Cristobal. Tel: (076) 2-74-55.

Suramericana Musica (Ed.), Pente Restaurador, Mezzanina, Caracas. Tel: (02) 45-10-24, 45-20-53. Cable: SURADISCO.

Universal Music Publ'rs CA (Unimusica), Apdo. 70419, Av. Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Cable: UNIMUSICA. Pres.: Bernhard Brecht; Comm'l Mgr.: Ciro Vega Aguilera.

## ● services

### DESIGN & ARTWORK

Orbe Eds. Musicales, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Cable: FAVEDICA. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Sales Mgr.: Quiliano Molina; Prod. Mgr.: Pedro Sepulveda.

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta. Zumar, San Cristobal. Tel: (076) 2-74-55, 3-60-05.

### LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Edificio Vam, 9th fl., Av. Andres Bello, Caracas. Tel: (02) 574-0455/0477/0949. (Mechanical & performing rights).

### PLATING, PROCESSING & PRESSING PLANTS

Criodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Pres.: Wilhelm Ricken; Plant Mgr.: Eduardo Sandoval.

Dark CA (Discos), Avda. Intercomunal de Antimano 60, Urbanizacion Ind'l Carapa, Caracas. Tel: (02) 49-49-09/80-79. Pres.: Jose Page Barrios; Admin. Mgr.: Antonio Vallenilla; Gen. Mgr.: Julio Gonzalez.

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Opns. Dir.: Gonzalo Londono; Sales Mgr.: Quiliano Molina.

### PRINTERS & LITHOGRAPHERS

Criodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Calle Milan 402, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Pres.: Wilhelm Ricken; Plant Mgr.: Eduardo Sandoval.

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Opns. Dir.: Gonzalo Londono; Sales Mgr.: Quiliano Molina.

### RECORD PROMOTION

Dark CA (Discos), Avda. Intercomunal de Antimano 60, Urbanizacion Ind'l Carapa, Caracas. Tel: (02) 49-49-09/80-79. Pres.: Jose Page Barrios; Admin. Mgr.: Antonio Vallenilla; Gen. Mgr.: Julio Gonzalez.

San Sebastian de Oro (Fundacion), Calle 5 & Av. Oriental, Urbanizacion Merida-Qta. Zumar, San Cristobal. Tel: (076) 2-74-55, 3-60-05.

## TAPE CUSTOM DUPLICATORS

Dark CA (Discos), Avda. Intercomunal de Antimano 60, Urbanizacion Ind'l Carapa, Caracas. Tel: (02) 49-49-09/80-79. Pres.: Jose Page Barrios; Admin. Mgr.: Antonio Vallenilla; Gen. Mgr.: Julio Gonzalez.

Audio: 8-tr., cassette.  
Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Opns. Dir.: Gonzalo Londono; Sales Mgr.: Quiliano Molina.

Audio: 8-tr., cassette.  
Polydor SA, Edificio Avo, 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 22-49-45/37-09/68-98. Gen. Mgr.: Harry Alex.

Sonus Electronics CA, Apdo. 70380, Edificio La Discoteca, Urbanizacion Los Ruices Sur, Caracas 107. Tel: (02) 22-64-22. Pres.: Bernhard Brecht; Comm'l Mgr.: Enrique Barrios.

Audio: 8-tr., cassette, open reel.

## ● supplies

### JACKETS & SLEEVES LABELS

Orbe Eds. Musicales, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Cable: FAVEDICA. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Prod. Mgr.: Pedro Sepulveda.

### TAPE, BLANK LOADED

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion Ind'l Carapa, No. 40, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza Vega; Opns. Dir.: Gonzalo Londono; Vega; Sales Mgr.: Quiliano Molina.  
Audio: 8-tr., cassette.

## VIRGIN ISLANDS (U.S.)

Population: 100,000.  
Per capita income: \$2,377.

## ● record & tape manufacturers / distributors / importers

Conrad (of St. Thomas) Ltd., PO Box 3187, Kronprindsens Gade Sta., St. Thomas 00801. Tel: (809) 774-2433. (Distributor)  
Branch: USA.

Musik Butik, PO Box 129, Christiansted, Sion Farm Commercial Center, St. Croix 00B20. Tel: (809) 773-0757. (Importer).

Polydor, see Westindy.  
Westindy Music Co. Inc., PO Box 2896, 86 Main St., St. Thomas 00801. NYC Tel: (212) 774-4488.

Labels: (Owned) Westindy; (licensed) Atlantic (USA), Dynamic (Jamaica), Record Specialists (Trinidad), WIRL (Barbados).

## ● music publisher

Westindy Music Co. Inc. (ASCAP), PO Box 2896, 86 Main St., St. Thomas 00801. NYC Tel: (212) 774-4488.

## YUGOSLAVIA

Population: 21,160,000.  
Rate of exchange: \$1 (US) = 16.66 dinars.  
Per capita income: \$1,350.  
Holidays: January 1, 2, May 1, 2, July 4, November 29, 30.

### RECORDS:

Records sold domestically including imports (retail value): LP's 1975—3,500,000 units, \$11,300,000. EP's & singles 1975—14,000,000 units.

Records exported to USA: 1975—127,221 units, \$90,629.

Average retail price per record: LP's—\$3.24, singles—\$0.88.

Stereo sales: 90% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-retailer through warehouse chainstores are significant sales points.

Type of promotion: Radio programs, TV programs and commercials, newspaper and magazine advertising and National song festivals are the main sources of promotion.

### TAPE:

Market: Cassettes are the major tape configuration. Blank open reel is purchased by the serious music lover.

Pre-recorded tape sold domestically: Cassettes 1975—550,000 units, \$1,880,000.

Average retail price per tape: Cassette—\$3.41.

### RADIO STATIONS:

No. of government: 19, both AM & FM. There are about 200 smaller local independent stations.

### TELEVISION STATIONS:

No. of channels, 2, 50% in color.  
Comment: There is a national TV network and, in most areas, a second channel with local programs.

## IMPORT / EXPORT REGULATIONS:

Balance-of-payment has temporarily forced a stiff import licensing policy on all trade organizations. Borjan Kostic

## ● record & tape manufacturers / distributors / importers

Alta Muzicak Produkcija, Ave. Borisa Kidrica 2, Zagreb. Tel: (041) 522-611/456. Dir.: Drago Diklic; Sales Mgr.: Zeljko Duric.

Beograd Disk, Ljubica 15, Belgrade. Tel: 440-786.  
Diskoton Produkcija Gramofonskih Ploca & Kazeta, Hasana Brkica 58, 71000 Sarajevo. Tel: (071) 33-613, 33-583. Dir.: Milena Susic; Gen. Mgr.: Vajo Milosevic; Sales Mgr.: Tamburic Momir

Label (Owned) Diskoton  
Int'l reps.: UK (EMI), USA (Motown).

Helidon Tovarna Gramofonskih Ploca, Vodnikova 42, 61000 Ljubljana. Tel: (061) 55-179. Gen. Mgr.: Dusan Drolc; Sales Mgr.: Jozse Kosar; Prod'r: Vilko Ovsenik. (Distributed by Suzy).

Labels: (Owned) Helidon; (represented) Decca, Telefunken (West Germany).

Jugoslovenska Kniga, Obilic Venac 24, Belgrade. Tel: 623-799. (Importer/Exporter).

Jugoton, Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Slavko Kopun; Int'l Mgr.: Stanko Mrgic; Repertoire Dept. Head: Dubravko Majnarić, Label Mgr.: Veljko Despot; A&R Vojno Kundic; Classical Div.: Vida Ramusack; Folk Repertoire: Mirko Gavrilovic, Childrens Editor: Ljerka Markovic.

Labels: (Owned) Jugoton, (licensed) ABC (USA), Arista (USA), Bronze (UK), Capitol (USA), Casablanca (USA), Chrysalis (UK), DJM (UK), Decca (UK), Deutsche (East Germany), EMI (UK), Elite Special (Switzerland), Fantasy (USA), Island (UK), Magnet (UK), Milestone (USA), Prestige (USA), Purple (UK), RAK (UK), RCA (USA), Rocket (UK), Supraphon (Czechoslovakia), Vogue (France); (distributed—not licensed) MCA (USA)

Int'l reps.: Czechoslovakia (Supraphon), East Germany (Deutsche).

Prosveta, PO Box 555, Terazje 16, 11001 Belgrade. Tel: 20-566. Telex: 11609. Dir.: Slavko Kalaba. (Importer/Exporter).

R T B, see Record Prod'n.  
R T V Ljubljana Recs. & Tapes, Tavcaryeva 17, 61000 Ljubljana. Tel: (061) 311-922. Telex: 31111B. Gen. Mgr.: Jure Robeznik; Int'l Div. Head: Dusan Velkaverh.

Labels: (Owned) R T V Ljubljana; (licensed) BBC (UK), Blue Note (USA), United Artists (USA).

Record Prod'n of Radio-Television Belgrade (IFPI), Makedonska St. 21, Belgrade. Tel: 320-277. Cable: RTB RECORDS. Telex: 12030. Gen. Mgr.: Bozidar Gocic, Sales Mgr.: Stojance Kostic; Int'l Relations: Miroslava Glisic.

Labels: (Owned) RTB; (licensed) ABC (USA), A&M Int'l (UK, USA), Ariola Int'l (Austria, France, Germany, Spain), BASF (West Germany), Barclay (France), Bellaphon (West Germany), CNR (Netherlands), Carosello (Italy), Hispavox (Spain), Jupiter (USA), Philips Int'l (Netherlands), Polar (Sweden), Polydor Int'l (West Germany), Riviera (France), 20th Century (USA), Virgin (UK).

Int'l reps.: Netherlands (Phonogram), Spain (Ariola), USA (Everest).

Studio B. Produkcija Gramofonskih Ploca, (Radiodifuzna Org.), PO Box 10, Masarikova 5, 11000 Belgrade. Tel: (011) 684-798. Dir.: Dragan Markovic; Gen. Mgr.: Dragan Vidak; Sales Mgr.: Zorica Mladenovic; Musical Editor: Slobodan Konjovic.

Label: (Owned) Studio B; (licensed) EMI (UK), Pye (UK).

Sumadija—Produkcija Ploca, Batocian kod Kragujevca. Tel: (034) 81-187.

Suzy Recs. (div. of Zalozba Obzorja Maribor), PO Box 729, Gruska 10, 41000 Zagreb. Tel: (041) 519-955. Cable: PGP SUZYZGB.

Labels: (Owned) Suzy, (distributed) Helidon; (licensed) CBS Rolling Stones, WEA Int'l (both USA) Int'l reps.: USA (CBS, Rolling Stones, WEA Int'l).

Int'l firm represented: CBS (USA).  
Vuk Karadzic, Kraljevska Marka 9, Belgrade.

Labels: (Represented) Disneyland (USA), Vista (USA).

## ● music publishers

Alta Music, Ave. Borisa Kidrica 2, 41000 Zagreb. Tel: (041) 522-611/456. Dir.: Drago Diklic.

Favorite Music, PO Box 729, Gruska 10, 41000 Zagreb. Tel: (041) 519-955. Cable: PGP SUZYZGB.

Affiliate: Interfest.

Interfest, see Favorite.

Jugoton Eds. Musicales—JEM, Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857. Gen. Mgr.: Sinisa Skanica.

Kinell Music (Eds. Musicales), Vinogradska 3, 41000 Zagreb. Tel: (041) 573-462. Pres. & Gen. Mgr.: Mario Kinell.

Int'l firms represented: Accord (West Germany), Bruza (Australia), Curci (Italy), Devega (Italy), Mascotte (Italy), Musica & Dischi (Italy), Sonoton (West Germany), Union (Sweden), Weltmusik (Austria).

Int'l rep.: Italy (Musica & Dischi), West Germany (Accord).

Metronome & (SOKOJ), Ruzveltova 19, Belgrade. Tel: 28-010.

R T V Ljubljana, Tavcaryeva 17, 61000 Ljubljana. Tel: (061) 311-922. Telex: 31111B. Gen. Mgr.: Jure Robeznik; Dragan Schmilzanic, PO Box 543, Mariceva 21-11, 41000 Zagreb.

Int'l firm represented: April Blackwood (USA).  
Zabavne Melodije, Berislaviceva 9, 41000 Zagreb. Tel: (041) 442-084.

● **services**

**ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS**

Association of Croatian Composers, Berislaviceva 9, 41000 Zagreb. Tel. (041) 440-025.  
 Association of Jazz & Light Music Musicians, Dusanova St. 96, Belgrade. Tel. 333-627.  
 F I D O F (Federation Int'l des Organisateurs des Festivals), PO Box 370, 58000 Split. Tel. (058) 514-014. Pres., Les Reed. Sec'y Gen. Armando Moreno.  
 Jugoslovenska Radiotelevizija (Radio & TV), Borisa Kidrica 70/1, Belgrade. Tel. 433-647. 433-693. Cable JURATE. Telex. (063) 11469.  
 National Committee of the Int'l Music Council, Misarska 12-14, Belgrade.  
 National Section of the Int'l Society for Contemporary Music, Remetnacka 75, Zagreb  
 Union of Yugoslav Composers, Misarska 12-14, 11000 Belgrade.  
 Union of Yugoslav Performing Artists, Terazije 26, Belgrade. Tel. (011) 322-732

**LICENSING ORGANIZATIONS, MUSIC**

S O K O J (Savez Organizacija Kompozitora Jugoslavije), Misarska 12-14, 11000 Belgrade. Tel. (011) 334-771/773 Exec. Bd. Pres. Daniel Skerl. (Mechanical & performing rights).  
 Zavod za zastitu autorskih malih prava (Performing & Mechanical Rights Society), Misarska 12, Belgrade.

**PLATING, PROCESSING & PRESSING PLANTS**

Helidon Tovarna Gramofonskih Plosc, Vodnikova 42, 61000 Ljubljana Tel (061) 55-179 Gen. Mgr. Dusan Droic. Sales Mgr. Jozse Kosar; Prod'r Vilko Ovsenik. (Pressing plant only).  
 Jugoton Recs., Niska bb, 41040 Zagreb. Tel. (041) 251-155, 644-729/341/522. Telex. 21857. Gen. Mgr. Slavko Kopun.

**TAPE CUSTOM DUPLICATORS**

Jugoton Recs., Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex: 21857 Gen. Mgr. Slavko Kopun.  
 Audio: Cassette.  
 R T V Ljubljana Recs. & Tapes, Tavcarjeva 17, 61000 Ljubljana. Tel: (061) 311-922 Telex. 31118. Gen. Mgr. Jure Robeznik; Int'l Div. Head: Dusan Velkaverh.  
 Audio: 8-tr., cassette.

● **accessories manufacturer**

Jugoton Recs., Niska bb, 41040 Zagreb. Tel: (041) 251-155, 644-729/341/522. Telex. 21857. Gen. Mgr. Slavko Kopun.  
 Product: 45 rpm adaptors

**International**

Get the complete story from around the world in the pages of Billboard every week. Charts, Briefs, Turntable, Features. We're the *only* music trade publication covering the international music market.

Only in

**Billboard.**

# Our American Economic System is good bad.

(check one)

Most people have gripes: inflation. Unemployment. Taxes. Yet, if you checked "good," you join the great majority of Americans (about 80%) who believe that the American Economic System is basically the best in the world.

The question is: how do we overcome the bad without destroying the good?

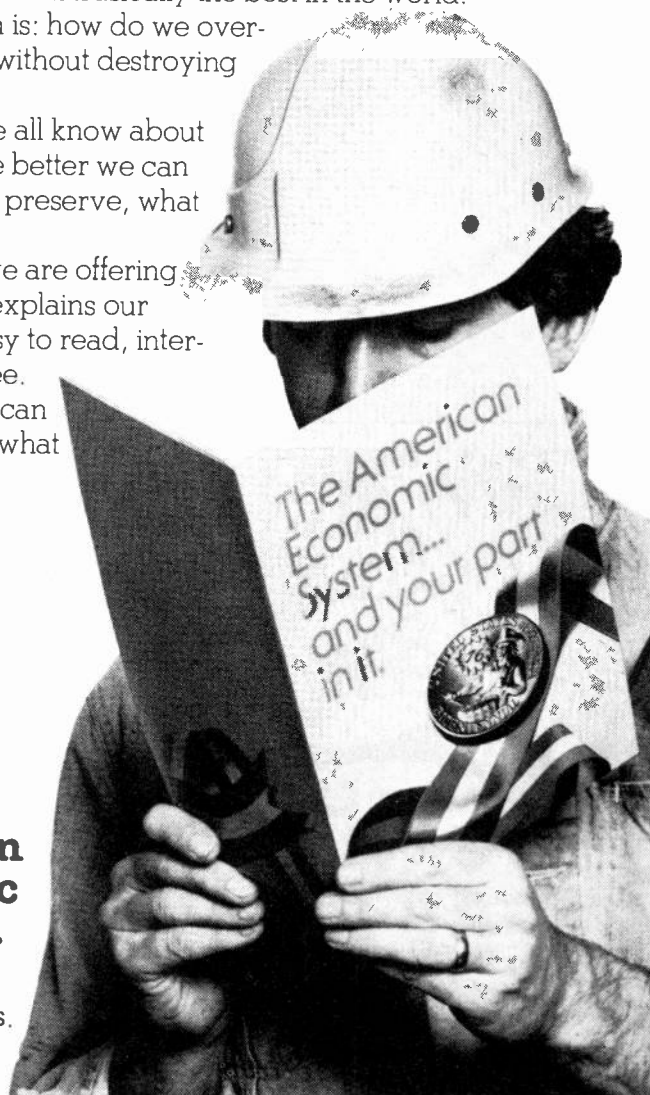
The more we all know about our system, the better we can decide what to preserve, what to change.

That's why we are offering a booklet that explains our system. It is easy to read, interesting—and free.

Every American ought to know what it says.

## The American Economic System.

It's one of your basic freedoms.



"Economics" Pueblo, Colorado 81009

Please send me a free copy of the booklet about our economic system.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

# Index to Advertisers

Listed Alphabetically

The publisher does not assume liability for errors or omissions.

Advertisers	Page
<b>A</b>	
ABC Music Publishing Co.	81
ABC Records	21
A-1 Record Sales	153
ATB	302
AV. EL. CA Srl.	314
Action Music Sales Inc.	155
Alco Research & Engineering Inc.	173
Alfa & Associates, Inc.	328
Allied Record Co.	170
All Records Distributors Inc.	144
All South Distributors	130
Alpha Distributing Corp.	143
Alfa Musique Distribution Ltee.	245
Ambrosio Plastic Company	307
American Music Marketing	118
American Record Sales	158
Ampex	31
Angelo Records	282
Apex-Martin Record Sales Inc.	136
April Music Inc. (Japan)	326
Araco Records & Tapes	136
Ariola	332
Ariola Eurodisc	283
Ariston Srl.	298
Arrowtubs Ltd.	374
Astor Tower Hotel	30
Athene Records	320
Athenia Industries Inc.	213
Atlantic Records	25
Audio Industries	215
Audio Magnetics Corp.	203
Audiomatic Corp.	175, 207, 209
Audio/TEK, Inc.	194
Auvis Asona KG	279
Avalon	17
<b>B</b>	
Baby Records Srl.	313
Ball Corp.	219

Advertisers	Page
Berklay Air Services	152
Beta Records Distributors	147
Beuscher, Paul	268
Bib Distributors	154
Big Red Enterprises	146
Bourne Co.	99
Bradley Publishing	66
Brasilia Records & Tapes Corp.	149
Brown Paper Co.	189
Buttermilk Records	54
Buttermilk Sky Assoc., Inc.	96

Advertisers	Page
<b>C</b>	
CAM Production/Publishing	93
CBS Publishing	73
CBS Records International	229
CETEC	210
CGD SPA	301
CRAMPS Music	315
California Record Distributors	113
Candy Stripe Records	139
Cardinal Export Corp.	152
Caroline Exports	377
Cassette Productions, Inc.	181
Century Record	173
Certain-Teed Machinery Corp.	172
Chapman Distributing Co.	113
Chips Distributing	160
Columbia Pictures Publications	111
Corrado Bresolin	304
Countrywide Tape & Record Distributors Inc.	148
Custom Cartridge	206

Advertisers	Page
<b>D</b>	
DAK Industries	195
DLM Music Inc.	119
Daro Exports Ltd.	144
Data Packaging Corp.	198
Dave-Music	267
Decca Records Ltd.	371
Deliverance Music	103
Delta Magnetics	202
Dig-It International Records	309
Discos Brisa, SA	336
Discos Cisne Raff	336
Discos GAS	334
Discos Melody	332
Discos Musart, SA	333
Discwasher	221
Diskmakers Inc.	173
Ducale Industry Musicali SpA	303
Dunn Associates, Chet	204
Durium SPA	299
Dynamo Records	46

Advertisers	Page
<b>E</b>	
EMI Bovema	339
EMI Music Publishing (Sweden)	360, 362
ERH Sales Corp.	175
EV/Game	218
Ecofina	300
Educational Film Systems, Inc.	48
El Mar Plastics Inc.	187
Eltron Export Co.	148
Entertainment Co., The	91
Eskin Inc., David	149
Europa Film	361
Eva-Tone Soundsheets	114, 115, 116
Export 3 1/2 Records	153

Advertisers	Page
<b>F</b>	
Famous Music Publishing Co.	89
Fania Records	47
Fathers & Sons Inc.	128
Ferber Studios	269
Festival Records	49
Fiesta Record Co.	95
Folkways Records	52

Advertisers	Page
<b>G</b>	
Galgano Distributing Corp.	125
Gallico Music Corp., Al	63
Gamma (Discos) & Eds. Musicales	334
Geminis Musical SA	332
Gersh Associates Inc., Richard	178

Advertisers	Page
Gil Music Corp.	94
Global Music Group	277
Golden Sands Enterprises Inc.	335
Goldfarb Associates, Herb.	36
Gopher Products Corp.	222
Grever SA (Producciones)	335
Guardian Effords	154

Advertisers	Page
<b>H</b>	
HNH Distributors Ltd.	50
Hall & Co., Frank A.	11
Hamilton Fixture	220
Hamilton Manufacturing Corp.	193
Heathrow Records Exports	378
Hopp, Juliana	284
Hori Production	329

Advertisers	Page
<b>I</b>	
Icarus Records, Inc.	153
Improv Records	33
Inter Produce, Inc.	327
Irving/Almo	65
IS Music Distributors	130

Advertisers	Page
<b>J</b>	
J.S.J. Tape Distributors	126
Jamie/Guyden Distributing Corp.	32
Japan Central Music Inc.	322
Jay Jay Records Co.	48
Jay, Specialty Distributors, Inc. W.	123
Jazz Journal	383
Jefmarn Enterprises Inc.	212
JEM Records Inc.	141

Advertisers	Page
<b>K</b>	
K M Records	169
Keystone Printed Specialties Co. Inc.	174
Kickerillo Company	42
King Instrument Corp.	211
King Karol Inc.	151
Kitty Enterprises Inc.	318
Kleinerts Musik Forlag	261
Kluger & Biram, Jean	239
Ko-Ko Records	28
Kory Records	44
Kriegsmann, James J.	177
Kultura	294

Advertisers	Page
<b>L</b>	
Laughlin Franklin Products, Ltd.	411
Law-Art Publishers Inc.	23
Le-Bo Products	217
Lee-Myles Associates Inc.	165
Lenco Corp.	212
Lened International Corp.	193
Leonard Publishing Corp., Hal	69
Lightning Records Ltd.	385
Linsky Associates, Herbert A.	153
Lugton & Co. Ltd.	386

Advertisers	Page
<b>M</b>	
MCA Records	9
MJS International Inc.	121
Magnetic Marketing Corp.	206
Malverne Distributors Inc.	145
Mansfield Enterprises Ltd., Mike	375
Marcus Music AB	359
Mastro Industries Inc.	202
Memoria Spa	304
Midland Music International	77
Mogull Music Associates, Ivan	97
Morning Music Ltd.	244
Motown Record Corp.	26, 27
Movieplay	357
Music Trend Inc.	132
Music Week	387

Advertisers	Page
<b>N</b>	
Nationwide Sound	51
NTVM Corp.	323
Nichion Inc.	320
Nielsen, Hede	260
Non-Stop Records Ltd.	381, 384
Nuova SIAT	308

Advertisers	Page
<b>O</b>	
Oldies Unlimited	388
One Way Record Service of Ohio	156
One Way Records Inc.	147



### Specialty Sound Effects Records

18 Volumes of Authentic Sound Effects attractively packaged in color-coded albums help you offer a complete service for the audiophile. Buy direct from the manufacturer who pioneered Sound Effects on records. Send for catalog and price information listing these and 15 other specialty records such as "Silent Movie Music," "Calliope," "Carousell," "Music Box," and more.

Write to:

**Thomas J. Valentino Inc.**  
 Dept. B • 151 West 46th St., NY, NY 10036  
 or call (212) 246-4675



**Eleven doorways to publishing.  
One way to success.**

## **RCA Publishing International**

### **Ediciones Musicales Relay SAIC**

Paroissien 3930  
Buenos Aires, Argentina  
**Beatriz Lupo**

### **Associated Music Pty. Ltd.**

2 Dind Street, 9th Floor  
Milsons Point, NSW 2061  
Australia  
**Colin Cornish**

### **Editora Musical RCA Ltda.**

Rua Dona Veridiana 203  
Sao Paulo, Brazil  
**Henrique Gastaldello**

### **Sunbury Music Canada Ltd.**

**Dunbar Music Canada Ltd.**  
101 Duncan Mill Road  
Don Mills, Ontario M3B 1Z3  
Canada  
**Jack Feeney**

### **Sunbury Music Ltd.**

155/157 Oxford St.  
London W1R 1TB, England  
**John Merritt**

### **RCA, S.A.**

9, Avenue Matignon  
Paris 75008 France  
**Michel Larmand**

### **Cyclus Musikverlage GmbH**

Hallerstrasse 76  
Hamburg 13, West Germany  
**Peter Ingwersen**

### **Edizioni Musicali RCA S.p.A.**

Via Tiburtina km 12  
Rome, Italy  
**Mario Cantini**

### **Editorial Mexicana de Musica, S.A. de C.V.**

Poniente 48 No. 3902  
Mexico 16, D.F. Mexico  
**Enrique Gutierrez-Zamora**

### **Ediciones Musicales RCA**

**Espanola, S.A.**  
Dr. Fleming 43  
Madrid 16, Spain  
**Antonio Martinez**

### **Global Music Publishing Corp.**

Asahi Seimei Bldg.  
1-7-8, Shibuya, Shibuya-ku  
Tokyo, 150, Japan  
**Katsuma Kato**

Vice President and General Manager: **Kelli G. Ross**

# Index to Advertisers

Listed Alphabetically

Advertisers	Page
Orwaka Distributors Inc.....	119
Overland Products Co. Inc.....	186
<b>P</b>	
P & G Record Co.....	155
Pacific Music Publishing Co. Ltd.....	322
Paramount Records, Inc.....	146
Pauli Products.....	208
Peer-Southern Organization.....	67
Peters International Inc.....	140
Phonodisc Inc.....	19
Phonogram SpA.....	305

Advertisers	Page
Pickwick International Inc.....	37, 123
Polygram GmbH.....	13
Pratt-Spector Corp.....	205
Presswell Records Manufacturing Co.....	170
Price Rite Record Corp.....	144
Program One Stop Inc.....	135
Progressive Label & Litho Co.....	191
Promo Regrds.....	135

<b>Q</b>	
QCA Custom Pressing.....	169

<b>R</b>	
RCA Records Int.....	39
R & J Records Inc.....	145
RSI.....	57, 231
RVG Corp.....	329
Reche, Antonio Martinez.....	235
Recorded Auditory Materials Inc.....	140
Record Haven.....	151
Record Merchandising Inc.....	118
Record People.....	142
Record Shack Corp.....	138
Recortec Inc.....	214, 215
Recoton Corp.....	218
Red Bullet Productions.....	338
Rego Irish Records & Tapes Inc.....	153
Release Records Inc.....	150
Ri Fi Records & Publishing.....	311
Rocket Records.....	6, 7
Rosenthal Associates, A.I.....	156

<b>S</b>	
SESAC.....	85
Sand & Co., M.R.....	155
Scandia Packaging Machinery Co.....	197
Schultz Inc., Albert.....	150
Schwartz Brothers Inc.....	120
Scorpio Music Distributors Inc.....	157
Scott Distributing Corp.....	149
Screen Gems-EMI.....	71
Sentry Industries.....	223
Senza Fine Eds. Musicali.....	310
Sesame Street Records.....	38
Shape Symmetry & Sun Inc.....	199
Sherlyn Publishing Co.....	87
Shinko Music Publishing Co. Ltd.....	325
Slezak Musikverlag, Rudolph.....	281
Sluis Co. Inc., M.....	146
Sofrateco.....	266
Sommers, Henry J.....	92
Sonet Productions Ltd.....	376
Sonic Research Inc.....	225
Sonido y Ritmo, SA.....	334
Sound Mail Exports.....	380
Sound Unlimited.....	127
Southern Machine & Tool Corp.....	192

The publisher does not assume liability for errors or omissions.

Advertisers	Page
Southland Dist.....	124
Specialty Records Corp.....	172
Springboard International.....	412
Spurt Messenger Service.....	40
Stan's.....	129
Star Title Strip Co. Inc.....	112
Start SRL.....	306
Sterling Title Strip Co. Inc.....	112
Stigwood Organization, Robert.....	14, 15
Stratford Distributors.....	152
Sudden Rush Music Inc.....	101
Sunbury Dunbar Music Inc.....	409
Sun Plastics Co. Inc.....	170
Sunshine Country Records.....	45
Sunshine Record Distributors.....	148
Superscope.....	208
Surplus Record & Tape Distributors.....	137
Sutton Distributors Inc.....	137

<b>T</b>	
TDK Electronics.....	200, 201
TK Productions Inc.....	29
TRO (The Richmond Organization).....	79
TR Records Inc.....	24
TV Asahi Music Publishers.....	321
Talbot & Associates, Joe.....	171
Tape King Inc.....	150
Tapematic of Luciano Perego.....	312
Tape Technology Laboratory.....	314
Tara Distributors.....	124
Tembo Manufacturing Co.....	171, 333
Tokyo Music Publishing Co. Ltd.....	323
Tomato Records.....	2
Tone Distributors Inc.....	122, 121
Toolbox Alpha AB.....	363
Toshiba-EMI Ltd.....	324
Town Hall Record Stop.....	146
Trackmaster Inc.....	203
Tracy-Val Co.....	175
Trans-Am Industries.....	213
Trio Records.....	321
Troy Machinery Corp.....	188

<b>U</b>	
UFA group.....	278
United Artists Music Publishing Group Inc.....	75
United Record & Tape Industries Inc.....	122
Universal Record Distributing Corp.....	158
Universal Songs.....	240, 337
Universal Tape City.....	157

<b>V</b>	
Valentino, Thomas J.....	408
Velvet de Venezuela.....	407
Versatile Records.....	34
Victor Musical Industries Inc.....	317
Viewlex Inc.....	174
Vintage Records Inc.....	159
Vinyl Vendors.....	132
Vivid Sound Corp.....	316
Vogue Music Inc.....	83

<b>W</b>	
WEA International.....	5
Wamid Inc.....	410
Watanabe Production Co. Ltd.....	319
West End Music Corp.....	53
White, Edward R.....	410
Windsong Record (Exports) Ltd.....	382
Win Records Inc.....	142
Wonderland Records.....	43

<b>Y</b>	
Yamaha.....	41

<b>Z</b>	
The Jos. M. Zamoiski Co.....	131



We'll be Happy to export to you American Records and Tape Product

**ROCK-SOUL  
JAZZ-LATIN-DISCO  
MOR-CLASSICAL  
45's & CUTOUTS**

Efficient Service  
Individual Attention

New Releases  
Catalog Material

**WAMID, INC.**  
200 Hudson St.  
New York, N.Y. 10013  
(212) 541-4490  
TELEX: 236941

PROMOTIONAL 45 R.P.M. RECORD MAILING ENVELOPES


**12" LP RECORD MAILING SYSTEM**

Unique Record Mailers—For 1 to 2 LP's  
Variable Record Folders—For 3 to 15 LP's  
7"—10"—12" ENVELOPES & BOARDS

**Edward R. White** <sup>I</sup>/<sub>N</sub>/<sub>C.</sub>

MUrray Hill 7-2167

18 EAST 41st STREET, NEW YORK, N.Y. 10017







## WE HAVE ONLY ONE CLASS. FIRST.

We have a right to be snobby.

We took a Silver Eagle—the finest riding over-the-road bus made—and turned it into a 40 foot limousine.

It's the first touring coach without coach class. Only first.

You'll hold your head high when you step into a Laughlin/Franklin coach, because we're the only people who've ever chopped the roof off a bus then put it back 8" higher than it was in the first place.

No one ever did that before.

So no one else could install central air-conditioning, and central heating—like we did.

No one else could put 28" of headroom between all 12 bunks (the most you can get)—like we did.

And no one else could have sliding doors that disappear into the walls—like we have.

In fact, no one else has a lot of things we have.

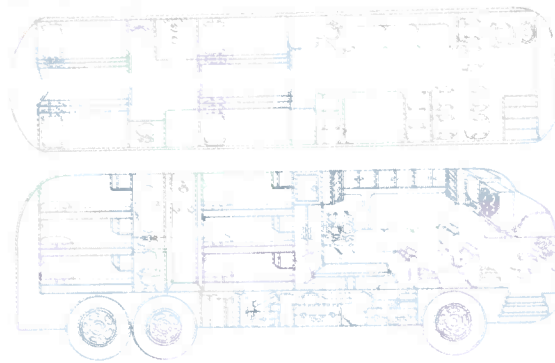
An air-foil front end for less wind resistance (and more miles per gallon).

New sliding, non-glare windows that really slide (no broken fingers).

And 6, air-cushioned, front-facing, reclining easy chairs (zzzzz).

If you like the idea of relaxing in a jacuzzi with a cocktail at 55 miles an hour—we have that, too.

If you like the idea of dining on cornish game hen, rice pilaf, asparagus tips, spinach salad and chocolate mousse in the middle of nowhere—we also have what it takes for that. One wet bar with chopping block, one 19 cubic foot refrigerator, one G.E.



microwave oven, one booth for 4, plus assorted chairs and couches.

If you'd rather send out for burgers and fries, do that on our mobile telephone.

If you'd rather watch T.V., play pong, check yourselves out on video playback, or listen to yourselves on stereo—you can.

Or you can just relax and have it quiet.

Being quiet is easy for a Laughlin/Franklin coach. There's insulation under the landau roof on the outside, and insulation behind the walls and ceiling on the inside. Each bunking area is soundproof. There's thick, wall-to-wall carpeting. And a brand new front door. No rattles.

A Laughlin/Franklin coach can be modified for groups from 1 to 14. Just tell us how many of you there are and what travel arrangements you'll need because we do that, too.

Write us at the address below, call us, or cable us.

When you're on tour in a Laughlin/Franklin coach, you're in a class by yourself.

Laughlin/Franklin.

A division of  
McLaughlin Productions Ltd.  
39 Oakmont Dr.  
Brentwood Ca. 90049  
213-476-7545  
Cable: ADVANCE





# Springboard

AMERICA'S FASTEST GROWING  
ECONOMY LABEL!



RAHWAY, NEW JERSEY

SPRINGBOARD RECORDS & TAPES  
ELK GROVE VILLAGE, ILLINOIS

HOLLYWOOD, CALIFORNIA