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# **CHARLES AZNAVOUR**

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# ANITA BAKER

witchcraft

# TONY BENNETT

"new york, new york"

### **BONO**

i've got you under my skin

# NATALIE COLE

they can't take that away from me

### **GLORIA ESTEFAN**

come rain or come shine

### ARETHA FRANKLIN

what now my love

### **KENNY G**

all the way/one for my baby (and one more for the road)

# **JULIO IGLESIAS**

summer wind

# LIZA MINNELLI

i've got the world on a string

### **CARLY SIMON**

guess i'll hang my tears out to dry/ in the wee small hours of the morning

# BARBRA STREISAND

i've got a crush on you

## LUTHER VANDROSS

the lady is a tramp

Released on October 25th

CD • MC • LP



# MUSIC **Europe's Radio-Active Newsweekly**



The Power Of Grunge

See Pages 17 - 21.

**Embassy Sets** 

Francophone

Ball Rolling In

Holland

With waning export figures for

Anglo-Amercian music, conti-

nentals are seizing the opportu-

nity to restamp their musical and

cultural mark. The French

Bureau d'Export, set up in

March this year, is spearheading

its operations in Holland-the

country with the highest annual

music consumption per capita

(Dfl 75; app. US\$24)---where

the efforts of linguistic attachée

to the embassy Patrice Hour-

bette had already paved the

way. The phenomenon of the

"third party" promoter is prov-

ing highly successful, and other

cultural attachées are showing

**UK PUBLISHERS SPECIAL** 

See Pages 14 - 15.

No. 1 in EUROPE

(continues on page 31)

HOLLAND

by Julia Sullivan

Volume 10 . Issue 43 . October 23, 1993 . £ 2.95, US\$ 5, ECU 4

# **Euro Programmers** Span Cultural Barriers

by Steve Wonsiewicz

Cross-border radio investments slowly on rise and more and more European programmers are facing a new challenge: making sure the stations they launch mesh with the local culture. The basic structure of music formats and marketing

and promotion campaigns can be used throughout the Continent, say Europe's leading programmers and consultants, but adopting those to local tastes is where the challenge occurs.

Music tastes are basically similar with each demographic in most of western Europe, says Jeff O'Brien, chief operating (continues on page 33)

# Chrysalis Wins **Regional Licence** With ACE Heart

UNITED KINGDOM

by David Stansfield

Music and visual entertainment company the Chrysalis Group has now added regional radio to its expanding interests following a successful bid for a West Midlands regional independent local licence with the ACE-based station Heart FM.

The West Midlands licence is expected to cover the main West Midlands conurbation including Birmingham, Wolverhampton and Walsall, together with some parts of Staffordshire and Warwickshire. The service is likely to reach a population of around 2.2 million adults. Other major stations serving the area include, among others, EHR/Gold Beacon Radio, EHR BRMB FM, Dancebased Buzz FM and Gold XTRA

Heart FM, which cannot start broadcasting before September 1, 1994, fended off 12 other applicants for the licence. It will programme what it describes as adult-oriented music with a softer feeling, encompassing easy listening, melodic current songs and

Chrysalis director of development (continues on page 33)



#### soul. It will target a 25-44 demo. Richard

**European Hit Radio** PET SHOP BOYS Go West Huntingford, (Parlophone)

> Eurochart Hot 100 Singles 4 NON BLONDES What's Up (Interscope)

European Top 100 Albums 4 NON BLONDES Bigger, Better, Faster, More! (Interscope)

#### Radiohead **Creeps To EHR Success**

#### **INTERNATIONAL**

by Machgiel Bakker

If artist development is about taking the long and hard road, then UK band Radiohead is on the right track. The band has built a loyal fan base through relentless touring and managed to chalk up a hit single with the gloomy and brooding Creep, a song originally released in the UK 13 months

Radiohead was signed to Par-(continues on page 31)



Radiohead

# Europe marketing manager Carrie Spacey-Foote, Nick Seymour (CH), M&M publisher Philip Alexander and Neil Finn (CH). AER Signs Exchange Agreement With NAB

CROWDED HOUSE GO PLATINUM — Crowded House were presented

with a platinum record for the album "Woodface" during a recent promo-

tional visit to Holland for the launch of their new album "Together Alone."

Pictured (I-r) are: Paul Hester, Mark Hart (CH), EMI Music continental

The Association Of European Radios (AER) has signed a mutual cooperation agreement with the US broadcast trade group the National Association Of Broad-

EUROPE

casters (NAB). The agreement, signed in Washington by AER president Alfonso Ruiz de Assin (Spain) and NAB president/chief executive officer Eddie Fritts, will provide for exchanges of information on all aspects of radio and collaboration in the organisation of seminars and conferences in Europe.

Brian West, AER founder president and director of the UK Association Of Independent

(continues on page 33)

# LES RITA MITSOUKO

The Brand New Single "Y'A D'La Haine" Taken from the forthcoming album "Systeme D"

See You Next Week



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"American know-how designed to work in a European environment. Don't miss it."

— Jeroem J. Soer Radio 10, The Netherlands

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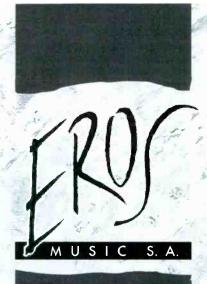
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# Woollcott To Focus On Strategic Marketing At Sony Europe

EUROPE

by David Stansfield

Sony Music is strengthening its European operations with the appointment of Tony Woollcott as senior vice-president Sony Music Entertainment

Music Entertainment Europe.

Woollcott, who will report to Sony Music Europe president Paul Russell. has now relinquished his previous responsibilities as deputy chairman at Sony Music UK and transfers to the European regional office. His immediate responsi-

bilities will be to set up a European strategic marketing function covering the areas of pricing, catalogue marketing, special marketing, budget line, clubs, direct mail and SMV. He will be responsible for the region's licensees and territorial development. Newly appointed Sony vice president of business development **David Main** will report directly to him.

Woollcott's responsibilities

will also include the development of Sony Music business activities in Europe with Sony Hardware, STM, SEPC, Sony Signatures and the Columbia Tristar Group.

"We have an awful lot to do here," says Russell, "and [Woollcott's] 20 years in the business

have given him a tremendous amount of nuts and bolts experience at all levels. When I was asked to come to form the new regional office from the UK company I said at the time that I was going to need a lot of help from people with a sound knowledge of the record business. One of those people was Woollcott.

"We had to find somebody to take over a lot of Woollcott's responsibilities at the UK company—which is why we hired Tony Clark from A&M. It was always the understanding that when Clark got his feet under the table Woollcott would switch to the regional office."

Russell points to strategic marketing as a high priority for Woollcott. "It's high on everybody's list and Woollcott will hire somebody fairly quickly to run that for him." he says.

#### NAB Offers Sales, Promo, New Technology Panels During MIDEM Radio

#### **EUROPE**

The US National Association Of Broadcasters (NAB) will organise a series of sessions on sales and marketing and new technologies at the MIDEM Radio Conference during the MIDEM trade show scheduled January 30 - February 3. MIDEM has also added several new panel discussions, including an overview of European copyright law, a debate on the EHR/Top 40 format and a discussion on programming and promoting mainland European talent, which will be moderated by Music & Media senior editor/director of charts Machgiel Bakker.

Commenting on the NAB's involvement, Reed MIDEM Organisation president Xavier Roy says, "Our research shows us that our European participants look to American broadcasters for expertise in radio management, sales and marketing and new technology opportunities. NAB is a reliable source for this information and has always represented the best in American broadcasting."

During the main MIDEM conference, panels lined up so far include one organised by UK promoter Harvey Goldsmith on concerts and touring, a session on international retailers and manufacturing planned by the British Association of Record Dealers and the German Retailers Association and two sessions on interactive music.

Live entertainment scheduled includes an "Evening of French Talent," a "Country Music Night" and a "Mexican Rock Show." SW



DJ BOBO GOES GOLD IN STOCKHOLM — Swiss artist DJ Bobo, signed to the Fresh label, was in Stockholm recently to receive his first gold disc for sales of over 25.000 for the single "Somebody Dance With Me" in Sweden. He celebrated with the staff of 12 Inc. Records at Stockholm's Hard Rock Cafe. Pictured (I-r) are: (standing) 12 Inc. co-owner Christian Wählberg, manager and promoter Jonas Siljemark, 12 Inc. co-owner Michel Petri, DJ Bobo, 12 Inc. co-owners John Wallin and Per Stahlberg and promotion manager Ove Lindström; (kneeling): dancers Dani and Curtis J. Vincent,

# Gieseking Heads PolyGram Germany Int'l Exploitation

**GERMANY** 

by Miranda Watson

PolyGram Germany has appointed international A&R head Jerry Gieseking as head of international exploitation for all three PolyGram companies—Polydor, Metronome and Phonogram

The new appointment, effective from January '94, brings a similar structure to PolyGram Germany as that of PolyGram France, where Nanou Lamblin holds the position of international exploitation head.

The present international exploitation heads—Ulla Hoppe (Metronome) and Polly Schlodtmann (Polydor)—will now report direct to Gieseking. Since the departure of Phonogram inter-

national exploitation head Astrid Selley to PolyGram Songs. Phonogram has no international exploitation head and Polygram president Wolf Gramatke says there are no plans to replace Selley.

Commenting on Gieseking's appointment, Gramatke says, "Gieseking will be reorganising the whole set-up of our international exploitation department. It will allow this division to be better co-ordinated and more effective.

"Music from Germany has been making a lot of progress recently—see **Snap**, **Haddaway** and **U 96**. We have a real chance to deliver to the outside world as a repertoire centre, but we have to do it right."

### EUROPE AT A GLANCE

**EUROPE: One Nation For Europlay** 

The new Europlay for the month October is B. B. Nation's Easy Woman, released on East West Hamburg through Frankfurt-based production company Paramusic. The poppy dance song will get automatic "A" rotation support on Europlay's eight participating radio networks throughout Europe.

Machgiel Bakker

#### UNITED KINGDOM: Licences For Auction In North, Midlands

The Radio Authority is re-advertising local licences for the cities of Sunderland, Coventry and Birmingham. The Authority will not award a local radio licence for the Scottish Dunfermline area after deciding that the sole applicant, Canmore Radio, did not satisfy certain requirements of the Broadcasting Act.

David Stansfield

#### UNITED KINGDOM: BBC Radio 5 To Switch To News, Sport

Sport, youth and education programming on **BBC Radio 5** will be scrapped as from April next year, to be replaced by a news and sports network. BBC chairman **Marmaduke Hussey** commented on the controversial decision taken by the pubcaster governers. "The live news and sport network is a new editorial concept, and, I believe, an exciting one."

DS

#### GERMANY: Stein, Fest Re-elected To BPW, IFPI

BMG Ariola GSA president Thomas Stein was re-elected as president of German music industry body BPW at last month's meeting of BPW and IFPI in Cologne. EMI Music GSA president Helmut Fest was re-elected as president of IFPI. Other members of the BPW committee are Sony Music MD Jochen Leuschner and Warner MD Gerd Gebhardt. On the IFPI committee are PolyGram president Wolf Gramatke and new member MCA MD Heinz Canibol who takes over from Virgin MD Udo Lange.

Miranda Watson

#### GERMANY: MDR/Sputnik Hosts European Radio Day

German youth rock pubcaster MDR/Sputnik will link up with 10 broadcasters from all over Europe to broadcast a pan-European programme on November 12 as part of Berlin Independence Days' first European Independent Radio Conference. Presenters from YLE 2/Radiomafia/Helsinki, P3/Copenhagen. BBC Radio 1 FM, BRTN Studio Brussel/Brussels, VPRO 3/Hilversum, Radio Nova/Paris, Radio S/Posnan, DSR3/Zürich, Radio Popolare/Mailand and a station from Prague (yet to be confirmed) will be taking part.

#### **ITALY: 105 Starts Night Express Programme**

Milan-based EHR net 105 Network is fighting back in the nighttime ratings battle with a weekly live outing for its "Night Express" programme presented live every Monday from 22.00 from Milan night club Gimmis by DJs Fabiana and Paolo Cavallone. 105's listeners are invited to hear live performances from star guests and to ask questions on air. The series kicked off on October 4 with San Remo new artist winner Laura Pausini.

Mark Dezzani

#### SPAIN: RNE Faces Cut In Funding; Loses Half Of Staff

Spanish state net Radio Nacional De Espana (RNE) is to lose nearly half its entire staff in a dramatic shake-up announced by public broadcasting coorporation RTVE director general Jordi Garcia Candau. RNE's current staff of 2.803 employees will fall to 1.499 over the next two years under the plan. RTVE and the RNE radio net received no state subsidies from 1982 until June this year when the government agreed to grant it Pta31 billion (app. US\$240 million) to see it through until the end of the year.

Francesca Plowright



# **RAI Moves Toward Stronger** Format IDs For Its Three Nets

by Mark Dezzani

Italian pubcaster RAI's three radio networks are to be given stronger format identification to avoid duplication and competition within the system, according to proposals outlined by RAI president Claudio Dematté. The RAI president also would like to transform RAI from a state corporation into a profitable public company with shareholders. A detailed plan will be published later this month.

The reforms are hoped to RAI's news depoliticise departments-which have been

divided between Italy's main political parties for several decades-re-orientate programming and streamline management to cut down on waste and bureaucracy. The outlines for radio will reinforce RadioUno's position as news/talk a programme with 'quality' light music. RadioDue will become entertainment targeting a younger demographic with music-led programming, some soap operas and game shows. RadioTre will remain the cultural network with an increased commitment to regional news and productions.

Specific details will be

announced later this month when new directors for RAI's three networks and respective news departments are expected to be appointed. RaiDue director Dino Basili says it is too early to comment on the changes, including a possible extension of the FM music net EHR/ACE StereoRai to full-service programming. Currently StereoRai starts at 14.00 when it splits from RadioDue and takes over its FM frequencies. RadioTre MD Corrado Guerzoni says the new autumn schedules had been planned short-term to accommodate anticipated changes.

RAI's reorganisation has been overshadowed by several judicial investigations involving allegations of fraud. Journalists and technicians covering the conflicts in ex-Yugoslavia and Somalia have been accused of declaring inflated expense accounts. Fiscal authorities are also investigating alleged paybacks for external programme production contracts.

RAI's new director general Gianni Locatelli has been defending his position following allegations that his wife "inside benefitted from information" in share dealings. Locatelli was editor of Italy's leading financial newspaper Sole 24 Ore before his appointment as DG. RAI president Claudio Dematté says he is satisfied that Locatelli is clean and stands by his appointment.



ITALIAN GOLD FOR STING — Polydor Italy recently presented Sting with a platinum record for his latest album "Ten Summoner's Tales," which has sold over 300 000 copies in the country. Pictured (I-r) are: Polydor Italy international promotion manager Annamaria Pennè, Polydor Italy marketing manager Giovanni Arcovito, Polydor Italy senior product manager Claudia Cevenini, Sting, Polydor Italy MD Adrian Berwick and Polydor Italy commercial director Gianfranco Spadecenta.

# Sony Focuses On National Roster

by Miranda Watson

Sony Music Holland has released a CD sampler of its national acts to raise the profile of its domestic department, Sony Music Nationaal, set up early this year. The branch was established as a separate entity, devoting itself 100% to national talent, when it was relocated to Hilversum in January.

National artist/ repertoire/ promotion manager Bert Smit explains the move, "There are just so many international releases at Sony that many of the acts on the national roster weren't getting sufficient attention. We decided to separate the whole section so we

could focus on our acts more. So far it's working out well."

Sony Holland MD Paul Hertog says the split has improved radio, TV and press promotion at the company, as well as increasing market share for national product. Both departments have benefited, he says. "We have been able to give more attention to national product and had more time to promote international releases too."

The CD, accompanied with a brochure, includes an introduction from Minister of Welfare, Health and Culture Hedy d'Ancona encouraging the promotion of national music. It includes a selection of Sony's 37-strong roster, with artists such as Golden Earring, The Nits, Ten Sharp, Paul de Leeuw and Mathilde Santing. Priorities at the moment include the VARA project Kinderen voor Kinderen. duo Gert & Hermien and the new Goddess single performed at the POP Against Racism concert in

■ UK: Frank Hendricks has been appointed senior director, International, moving from his position as director European operations.

Newsmakers

# Greek Radio Billings Up 121%; Outpaces All Media Sectors

by Diane Shugart

Radio ad billings in Greece rose by 121% in September, pushing the medium's share of all advertising revenues from 6.2% to 9%, according to independent research firm Media Services.

Cumulative figures for the nine-month period ending September 1993 also show a 99% increase versus 40.3% for all media, with radio's share of revenues rising from 5.4% to 7.7%. In comparison, TV advertising grew 43.8% for the first nine months, while magazine billings were up 18.5% and newspapers

Advertising in all media has soared since the mid-September call for early elections as political parties launched a media blitz ahead of the October 10 polls. But media analysts say both the figures and the increase are deceptive, as they do not reflect advertising outside the capital.

Athens, which is the main media market. Nor are all the stations in the Athens market included in these surveys.

"One reason for the increase in radio's share of advertising monies is that we have also increased the number of stations that we measure," says Media Services account executive Costas Xouris.

"The rise may also reflect a seasonal increase in listenership as more people listen to radio than watch television during the summer holidays."

Adds another media expert, "There is no doubt that radio advertising is back on the upswing, but the true nature of the market is difficult to gauge because there are so many including variables, methodology use to measure audiences and revenues."

# Turkish Private Radio Returns, Capital Starts

by John Carr

New prospects for Turkish pop radio could soon be opening up in Ankara with the arrival of ACE/EHR 99.5 Capital Radio, which could presage a more mature national radio scene.

The new station is one of several new developments to come after Turkish the government shut down the country's hundreds of private commercial stations earlier this year, fearing some of them were exerting too much political influence. About 20 have now resumed broadcasting, but under watchful government control.

Capital debuted in August after months of talks between the station's owners and the Turkish government.

The station is consulted by Angeles-based personality Bobby Bee, who now spends some of his time in Capital Radio's Ankara as PD/GM and hosts the Sunday evening countdown show.

Turkish Assuming the

government continues what is actually a careful experiment in new private commercial radio, Capital Radio's plans are to expand out of the relatively limited market of Ankara (some four million listeners) to the bigger and livelier centre of Istanbul (more than eight million)

### Indie MPC Offers Global Deals

**EUROPE** 

by Nigel Hunter

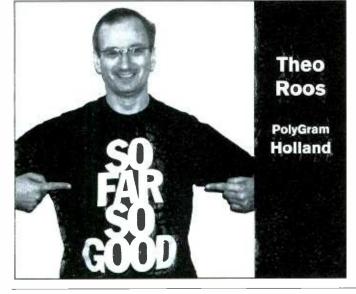
The Music Publishing Consortium (MPC), founded two months ago and based in Hilversum, Holland, represents an initiative by independent music publishers to combat the influence of the large multi-national publishing conglomerates.

The Consortium offers deals whereby one contract in Hilversum will cover the world outside the USA and Canada, with broadly the same facilities offered by the conglomerates such as royalty statements, registration of

copyrights and administrative services.

"We can now act for the whole world outside North America," says Hein van der Ree, MD of Stip Music UK who is also managing the MPC. "The deals will probably be mostly in the middle range. We're offering a well-run alternative to the multinationals who have too much music to handle.'

The European MPC members so far are: Nanada Music; Melodie der Welt; Dreyfus Music; Ricordi; Hans Kusters Music; Gazell Music and Stip Music.







# THE CHES

THE SINGLE - OUT NOW



w MMA

# Keeping Your Sound Fresh With Currents

by Steve Wonsiewicz

For EHR programmers, staying current is the name of the game. But as you move across the format spectrum, currents become less important to Hot ACE and mainstream ACE stations. Knowing your listeners, your station's sound and where your format is positioned vis-à-vis the competition is vital to finding the right balance between currents and other types of songs—and keeping your sound fresh in the ears of your audience.

In determining the number of currents per hour, Chiltern Radio Network group programme controller Paul Chantler, who oversees four Hot ACE/EHR stations branded "Hot FM," looks at three main areas: the audience's familiarity with the songs, the standing of the artists and the station's sound.

"The number one mistake many programmers make is being a bit too trendy," says Chantler, whose station targets a 15-44, slightly male demo. "A lot of people want to put something on because everyone says it's brilliant.

"Secondly, another mistake is to take currents off the playlist too early simply because you and your presenting talent are getting tired of them. Although it may sound stale to us, to the listener it's still fresh. What's current for PDs might be something that's just been shipped within the last week, while a listener will perceive as current any song he or she has not heard or that has only been on the air for the last few weeks."

To get the proper perspective, Chantler seeks opinions from station personnel not

"We should be able to play our currents throughout the day every day of the week. If listeners have a favourite song, they'll want to hear it at 06.00-07.00, 12.00-13.00 and 15.00-16.00, so there's no really big reason to change."

- Marc Stingl

actively involved in selecting the music. Music testing may come later. "You have to distance yourself from the station and find out what people really want and like," he says. "We often use people in the accounts department or the secretarial staff just to get a perspective on the music that they actually like."

To reflect his audience's musical tastes, Chantler shifts the percentage of currents during different dayparts. During the mornings and early afternoons, currents comprise about 55-60% of the playlist, rising to 60-70% for the 16.00-19.00 daypart when teenagers get out of school; it tops out at 80% after 19.00 for the network's evening programme. "A" playlist records (around 25 songs aired every 4-4½ hours) are the only currents featured during the

breakfast show.

"Certainly in dayparting terms we seek to keep breakfast and drive really uptempo, and we set up some rules on

Selector to make sure that happens. One of the things that has come back to us in our research for our licence re-applications is that listeners do enjoy a fast-paced breakfast show; and they cite the speed with which the music moves as one of the things that helps that.

"The evening is the only time we really increase the percentage of currents. The guy who presents our evening show across the network is **Mark Franklin**, who is the

"I could be playing the same percentage of currents the entire day, but I could still make it sound very different if I choose to play image currents or something a bit more agaressive."

- Tobias Bjorling

presenter of 'Top Of The Pops.' He has a tremendous profile, and we allow him to play a lot more current material. We increase the current output because of our younger demo and to heighten Mark's profile."

#### Staying Current In Sweden

For **Tobias Bjorling**, programme director at EHR **Z Radio**/Gothenburg, currents comprise about 60-65% of the playlist, with gold making up around 30% during a average 12-13-song clock hour. A recurrent is played on average once an hour. The percentage of currents drops in the morning as Bjorling increases gold repertoire by at least 10% and starts increasing after 15.00.

"It's not so much that we daypart the individual songs, it's more that we daypart the general clock," says Bjorling, whose station serves a 20-40 demo. "In the morning it's safer. We have a restricted number of image slots where we put songs which are there to freshen up the sound; and those image slots are never put in the morning.

"I have a number of different clocks for the morning; and whether or not I start

the hour with a hit or an oldie is a matter of coincidence each hour. I don't strategically start off an hour with a hit."

Bjorling stresses that it's not the percentage of currents being played, but the kind of songs that really makes the difference.

"I could be playing the same percentage of currents the entire day," he says, "but I could still make it sound very different if I choose to play image currents or something a bit more aggressive. Z Radio in Gothenburg is a whole. I can't break it into pieces. When I put it together everything has to link together throughout the whole programme. Therefore, certain records by the artist—maybe an artist has a certain reputation, touch or personality which fits the station—will get playlisted; they don't necessarily have to be big hits."

Like Chiltern's Chantler, Bjorling's top priorities in scheduling currents are the length of time the song is on the playlist and the overall sound of the station.

"Those two things interlock with each other," he says. "If you keep a song for too long on the playlist, then you can have a station that sounds very tired. Also, when I insert my recurrents and how long they rest is important because if I add them too soon the audience might perceive that I haven't taken them off the air."

#### **Currents & ACE**

At Hot ACE Radio Gong/Nuremburg, head of music Marc Stingl playlists a much smaller proportion of currents. He airs about four (three "A's" and one "B") out of a 12-13-song clock hour during 06.00-18.00. Golds total six or seven songs and recurrents two records.

Stingl stays loyal to that mix, shifting it only during the 06.00-08.00 daypart, where he'll add an extra "A" and "B" record to reflect a younger demo. "We don't make a difference between the morning and afternoon show," says Stingl, whose station serves a 20-49 demo. "Sure,

"Another mistake is to take currents off the playlist too early after you and you're presenting talent are just getting tired of them. Although it may sound stale to us, to the listener it's still fresh."

- Paul Chantler

we'll play slower songs in the morning and speed it up a little later in the day, but the number of 'A' and 'B' titles per hour stays consistent.

"We should be able to play our currents throughout the day every day of the week. If listeners have a favourite song, they'll want to hear it at 06.00-07.00, 12.00-13.00 and 15.00-16.00, so there's no really big reason to change.

"Another important point is that I don't see a very big change in listeners at our station throughout most of the day. A lot of critics say that between 09.00-12.00 you have mostly housewives as listeners in our market. I don't think so. A lot of people in our market listen to our station at work. So other than the morning, the audience profile is pretty much the same, except for later in the evening, which is when we start broadcasting special programmes."

Stingl focuses mainly on his audience profile in determining the balance of currents. "We play songs from the last 25 years, but we also play currents," he says. "Our balance of currents versus gold and recurrents has to be a little bit lower because we have listeners aged between 20-49, skewed more toward 30-49. They are not really chart oriented.

"There's no general rule for programming currents. Every market is different. For example, if I move to Berlin I might have to change my clocks to fit the audience. The moods of the people are different. Berlin is a more active city, while Nuremburg is more relaxed and conservative. You can be more adventurous and fashionable in Berlin."

# Scandinavia Special

Issue 47

Publication Date: November 20, 1993 Advertising Deadline: October 26, 1993

For further details please contact Music & Media's sales executive Ruud de Sera at tel: (+46) 8.609 0540.



# G ROOVEMIX

# The Movement Of Dance In Holland

#### HOLLAND

by Maria Jiménez

House music, along with several of its offshoots and mutations, is currently enjoying wide international success; and it is not necessary to look much further than Holland to get a taste of many of the newest sounds. The universal language of dance has made it possible for records to cross borders, travel around the world and achieve international success regardless of their origin. A steady stream of domestic and foreign dance releases flows through the Netherlands daily, while Dutch distributors, retailers, indie labels and DJs are busy keeping the youth of this country well-informed about the irretrievably hooked on house music.

Historically, the Netherlands is a trading country, and when it comes to music, the story is no different: quick to bring foreign product in and to ship domestic product out. Dutch house music is swiftly and smoothly mixed into the international house pool. Recent Dutch successes include the likes of 2 Unlimited and L.A. Style, as well as Javdee (R&S) whose classic atmospheric progressive single Plastic Dreams hit number 1 on the Billboard Club Chart and has a new tribal mix on the market. Capricorn's memorable track 20 Hz (R&S) is creating international waves after much success in the Benelux and the UK and Fierce Ruling Diva (Lower East Side) with the smooth Get Funky is traversing through clubs and charts throughout the US and Europe.

On the forefront of Dutch dance distribution are **Boudisque Records**, representing among others **The Prodigy** and 2 Unlimited, and **Rhythm Records**, responsible for the local success of **Robin S** and **The Goodmen**. These distributors also own two of the main dance record shops in Amsterdam: **Black Beat** (Boudisque) and **Rhythm Import** (Rhythm Records).

These retailers, as well as others such as **Outland Records**, maintain close communication with the multi-talented DJs who buy records, create music and influence the dancefloors. According to **Pieter Hoovers**, owner of Outland, many of his customers are DJs who make regular treks from across Europe to purchase the latest releases.

At such a focal point in the dance industry, where DJs come together and news and energy from the dancefloors are always in the air, it is ideal to have an indie label to pick up on the hottest and freshest sounds. Not so coincidentally, each of the abovementioned retailers is associated with at least one dance label.

Boudisque, owner of Black Beat, has several labels under its wings including ESP, Go Bang!, Torso and Mokum. In addition to international acts such as The Prodigy, many Dutch dance acts are represented by Boudisque. 2 Unlimited (Byte) has been the obvious success story, but names like Beyond, Nico and Country & Western comprise a rising sector of the underground. The trance powers of Beyond and Nico are heard on their new 12-inches *Silver* and *Moonfrog* respectively, as well as on the formidable ESP compilation *The Trace Groove*. Country & Western's brilliant



Jaydee (R&S)

Positive Energy is set to be released in Europe and America after strong reaction to the track's domestic release. Boudisque's hardcore label Mokum Records releases powerful tracks from gabber house acts such as Chosen Few (Fucking Hardcore and I Like Dreams) and Vitamin (Muffin In Mokum), each record stamped with the "United Gabbers Against Racism And Fascism" symbol.

Additional Dutch tracks with international appeal arrive on the market via Rhythm Records, distributor for, among others, DJAX Upbeats, Basic Beat, 80 AUM, XSV, Natural, Work and Music Man. Rhythm's in-house label Fresh Fruit is rapidly gaining international attention via percussive, rhythmic house tracks such as The Goodmen's Give It Up, the finely blended soulful Fresh Tunes Do You Know What I Mean? and the chart storming Oh Boy from Klatsch!. Behind each of these three striking tracks are two main forces-Dutch DJ ZKI and Dobre. For an assortment, Fresh Fruit's compilation Cocktail is a delicious mix of the overall sound of Rhythm.

On Outland Records' in-house labels, Outland and Spiritual, the music is specifically intended for the prime party 1.00-3.00 slot. A new release on Spiritual is from Digital Cartel, a promising young Dutch act whose tracks Spend The Night, Hang On and Love Notion cover house from trippy action to piano-driven force. The hi-tech soul movement and melodic house numbers are both captured by Outland on their compilations Spiritual Tracks and Static Tracks.

Generally speaking, the Dutch house scene offers something for everyone. Sonic Surfers (Fifth World), who had a smash hit with *Take Me Up* featuring Jocelyn Brown are set to fly with *Shine On*, an irresistible track not to be missed. *Twenty 4 Seven* (CNR Indisc), on a completely

commercial pop house tip, are soaring with their surefire charter Slave To The Music. Hocus Pocus (CNR/ Indisc) whip up an accessible hardcore track with Here's Johnny. And Pegasus (Dance International) is set to follow up his strong, rolling Jazz Energy release.

House music, rooting from the clubs, is best experienced in the clubs. The variety of house music in Amsterdam can be sampled at one of the city's leading clubs The Roxy. Five nights a week, a different atmospheric aspect of house is created by the DJs and art directors. Wednesday is "Hard Gay" night with The Black Crew and DJ Dimitri spinning the best of what falls into this category (including his own material with Eric Nouhan on Be.S.T. Records/Boudisque). Friday Roxy celebrates Disco '93 with DJ Joost van Bellen sending out what the English might call Tesko. Saturday is a hits evening with various DJs and Sunday is the Fanclub, a mix of camp and

With a diversity of house music in the clubs and in the shops in the Netherlands, the Dutch record buyers are exposed to a wide array of house from which to choose. This country has been and continues to be a welcome home for new foreign house music. And the outgoing tide of quality Dutch house music, all variations, seems to be on a steady increase with much more to come.

#### THE SOURCE

Sanctuary Of Love - Pulse 8 PRODUCER: not listed

A prime blend of church organs, pulsating bass and keyboard trickery is complemented by upfront and well-spaced vocals. *Tall Paul's Jiam Mix* is the closest to a radio mix. For extra lively, try the *Red Jerry Mix* which is higher on the BPM and hysteria class. Fax: (+44) 71.224 9425.

#### THE SPIRIT

The Spirit - Logic

PRODUCER: not listed
With the intention of immediately
sweeping listeners in, this driving
multi-layered musical conglomeration rolls on a fat bass and is
topped off with a sheer layer of
ambience providing the appropriate spaciousness. B-side pre-

ferred. Fax: (+44) 69.81.6072.

#### **VARIOUS ARTISTS**

Let's Go Tesko - React PRODUCER: various

An artful compilation generally has a continual vibe from start to finish and is geared more toward the future than the past. The artful compilation *Let's Go Tesko* presents numerous acts which, according to DJs TWA, fall under the Tesko (cross between techno and disco) banner. Not to be missed: Fierce Ruling Diva's *Get Funky, Reefa*'s *You Can't Stop The Groove* and of course, Brothers Love Dubs, X Press 2 and the TWA Theme. Fax: (+44) 81.788 2889.

#### THE PRODIGY

One Love - XL PRODUCER: N. McLellan, L. Howlett Jonny L.

Hard and uninhibited. The original mix of the title track is sure to emanate massive energy through

the airwaves courtesy of devoted stations and new devotees ready to ride this train. Speedy, intense and highly textural, these tacks are hard to ignore if you want a clear picture of '90s dance. Fax (+44) 81.871 4178.

**New Grooves** 

# **PAULINE HENRY**Feel Like Making Love - Sony

Soho Square PRODUCER: T. Lever, M. Percy/One World Yes, it's the title from **Bad Company**'s '70s hit. The 7-inch version is a blend of dance with rock, but for the dance purists, the *Bit Of Madness Mix* is in order. A trancey, probing and throbbing

# number. Fax (+44) 71.784 4321. **XEN MANTRA**

Xen Mantra EP - Stafford South PRODUCER: Xen Mantra Xen Mantra emits a singular vibe which flows through each cut. Goowon (remix) is a light, quirky track intended for good fun. On Hollow Vibe, Xen allows a bit of emptiness in to expand the song's volume. Smaaart uses rounded keyboard stabs in corporation with the kick to set the pace, while vocals are kept to a minimum, yet right on time. Fax: (+44) 21.766 7811.

#### **JOEY NEGRO**

Universe Of Love - Z/Ten Records PRODUCER: D. Lee/

A. Livingston

Warm, soulful dance music with influences from disco, funk and house. This album is filled with song-oriented tracks. A thick scent of reminiscence floats through each number. Highlights include the title track *Do It Believe It* and *Love Fantasy*.

#### **BASSCULT**

Paradise Place - R&R (B)/Save the Vinyl (D) PRODUCER: J. Hypp/ M. Capaccioni/A. Brizzi

With rave elements, selective percussion and a seductive female vocal dripping in reverb, *Paradise* is a bold crossover club track for radio. A mind-expanding exploratory, yet directional track. Give in to it. A "Save The Vinyl" pressing is also available. Fax: (+32) 1656 7670 (in Belgium) or (+49) 69.8200 0888 (in Germany).

Please send your latest dance promo copies (or advance cassettes) for possible review to Maria Jiménez, Music & Media, PO Box 9027, 1006 AA Amsterdam

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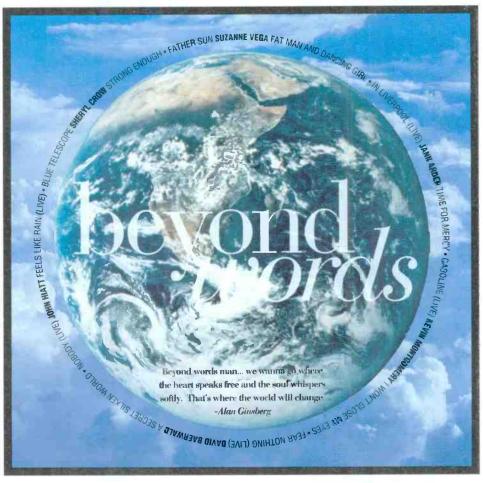
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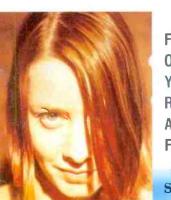
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#### SINGLES

#### ROD D.

No Time - WEA PRODUCER: Bass B.

Built on a foundation reminiscent of '70s club classics by the likes of Bohannon and featuring a chorus from the same era, this song sounds entirely contemporary and not only because of the rap. A rock solid chorus puts the icing on the cake.

# **DIE FANTASTISCHEN VIER** *Zu Geil Für Diese Welt* - Columbia PRODUCER: And. Ypsilon



With this slab of raunch and rap, the leaders of the German language rap pack preview their eagerly awaited sophomore album Die 4. Dimen-

sion in style. With their trademark poignant lyrics powered by ε fittingly driving groove, this is more than likely to be their next big hit in spite of the controversial title and lyrics.

#### **RAINHARD FENDRICH**

Midlife Crisis - Ariola PRODUCER: Tato Gomez

The title is more than a little bit misleading, because this Latin-flavoured, cheerful up-tempo tune finds our man really having the time of his life. Should do well on both EHR and ACE formats.

#### **HEINZ RUDOLF KUNZE**

Lisa - WEA

PRODUCER: H. Lürig/H. Rudolf Kunze As a preview of his upcoming ballads compilation album, this gifted singer/song-writer presents the newly recorded studio version of this perennial concert favourite. It's as obvious why it's a longtime audience favourite as much as it's a mystery why it has never been a hit in the past.

#### **LUCELECTRIC**

Mädchen - Singsing PRODUCER: A. Humpe/A. Herdig

This record proves that female rap in German works just as well as the stuff by their male counterparts. First and foremost though, this is a topflight pop ditty, which should be embraced by anyone who is into hit material.

#### PINK CREAM 69

Somedays I Sail - Epic

PRODUCER: D. Steffens/Pink Cream 69 Traditional rock ballads still work just fine when executed properly. *Somedays I Sail* is one of the better examples to come along in quite a while to back up this claim. EHR programmers with an appetite for rock should definitely check this one out.

#### **DIE PRINZEN**

Alles Nur Geklaut - Hansa PRODUCER: Anette Humpe

With their first single from the soon forthcoming *Alles Geklaut*, Die Prinzen stick to their trademark vocal harmonies, opting for a somewhat more up-tempo arrangement. The single has three different mixes, which are considerably different but somehow sound just right.

#### ALBUMS

#### **BILGERI**

A Man And A Woman - WEA PRODUCER: T. Hen/R. Bilgeri

This gravel-voiced Austrian balladeer who treated us with the **Smokie** pastiche *I'm Gonna Take You Home* a while ago now follows it up with an album of comparable goodies. He easily holds his own all the way through especially on ballads like *Breaking Free, Deep In My Heart* and *Just A Heartbeat Away*. The aforementioned are certainly worth checking out for the likes of Rod Stewart and Joe Cocker.

#### **THE LAND**

Ixelles - Metronome PRODUCER: Franz Plasa

Preceded by the pretty Let It Rain and the Creedence-like Mama Told Me Not To Come, this sympathetic Hamburg crew returns to the scene with their eagerly anticipated second album, which is an improvement in every respect over their already impressive debut. This album is packed with little treasures that are very suitable the for Rock, ACE and EHR formats.

#### **JOHN MILES**

Upfront - EMI PRODUCER: Chris Lord-Alge



After a lengthy absence, the man who is best remembered for handing *Music* to the world is back. Now, being the first Anglo-Ameri-

can artist signed directly to EMI Germany. the man has certainly put his best foot forward, both in terms of songwriting and performance. Backed by a stellar cast of fellow sessioneers, he deals with full-bodied rockers such as Body Of My Brunette, What Goes Around and Chains And Wild Horses as well as heartfelt ballads like Now That The Magic Has Gone—a success for Joe Cocker a few years ago—and the acoustic duet with Tony Joe White, Pale Spanish Moon.

#### **NATIONALGALERIE**

Indiana - Dragnet PRODUCER: Michael Wanchic

The main attraction here is the honest muscular rock often associated with the state from which this album derives its name. All the way through the production is kept as sparse as possible, so the real quality of songs shines through immediately. This is evident on both up-tempo rockers such as Himmelhochjauchzendzutodebtrübt, Bla Bla Bla and Mittlepunkt Des Körpers and ballads like Lustoid Und Langweilig and Oben Auf m Dach.

#### S.I.N.

Secrets Of Industrial Noise - Harvest-PRODUCER: Flemming Rasmussen

What do you get when you cross the sense of menacing darkness of the Sisters Of Mercy with the raw power of Metallica and the eccentricity of early King Crimson? Well, S.I.N. is the answer. Unlike most experimentally inclined ensembles they consistently manage to condense their ideas into compact, well-structured songs. Some of the best and most diabolical specimens are *House For People*, *Forgot To Tell* and *Still Water*.

# Punk Rock Just The Way The Doctor Ordered!

#### **GERMANY**

by Raúl Cairo

Sometime last June, Berlin-based punkrockers **Die Ärzte**, who were without a record deal at the time, placed an ad in the fortnightly German trade paper *Der Musikmarkt* simply saying "The Best Band In The World Is Looking For A Record Deal." As soon as he saw it **Metronome/** Hamburg head Of A&R **Oliver Helwig** wasted no time in sending them a letter saying they should contact him and included a DM10 note for the phone call.

From then on things almost went at the speed of light; both the band and its management decided after some tough negoti-

ations that Metronome would be just the right label for them. By late July, the deal was closed and the production process was well under way.

The reaction to their return on the scene was overwhelming as the lead-off single *Schrei Nach Liebe* stormed into the German single Top 10 in just

three weeks without much radio support. Even though it's their first release in over five years (they disbanded in 1988 and reformed this spring) their audience hasn't forgotten them by any means. The album. released last week, shipped gold within one week and a very high chart entry is expected.

Further testimony to their popularity was the response to the announced club tour. All German dates sold out in no time and people apparently were willing to pay up to DM150 on the black market just to see them live.

Comments Helwig, "We knew that they were quite popular in spite of their lengthy absence, but we certainly didn't expect a response like this."

In order to get the band the proper attention, an extensive marketing campaign was launched to coincide with the release of the single. One of the main features is a 35-second long cinema spot. The first 20 seconds show a little girl in tears and after that the camera slowly pans to the smiling band members in the remaining 15 seconds. This commercial

runs in all major movie theatres where **Steven Spielberg**'s "Jurassic Park" is shown to reach the main target group, the youth. In total this spot will run 35.000 times in four weeks.

"They are all very witty and articulate, making them excellent interview subjects," adds Helwig. "We get some very good press that way, not only in music papers but also in general interest magazines such as *Der Spiegel* and *Bild Am Sontag*."

Meanwhile, radio support has picked up its support, with pubcasters such as HR 1 and HR3/Frankfurt, WDR 1/ Cologne. SWF 3/Baden-Baden, RB 4, SR 1/Saarbrücken and ORB/Fritz/Berlin all

getting behind it immediately and despite the rather strong language and loud sound the single logged an impressive 51 plays last week. HR 3, Fritz/ORB and WDR 1 even made it album of the week.



rotation last week. The video directed by **Detlef Buck** has English sub-titles to prevent any misunderstanding as marching skinheads are featured in it. Buck also directs the video for the next single *Mach Die Augen Zu* which will be released in November. Metronome has much higher hopes with radio for this track, believing it has considerable crossover potential.

- Signed to Metronome.
- Publisher: BMG/UFA.
- Management: Axel Schulz for Scheisse Pop.
- New album: *Die Bestie In Menschen gestalt* released October 4.
- New single: Schrei Nach Liebe released September 10.
- Recorded at Conny's Studio/ Preußenton Studio/Berlin.
- Producer: Uwe Hoffmann/Die Ärzte.
- European releases: GSA territories.Touring: A 32-gig club tour from
- October 29 to December 7; a more extensive tour scheduled for spring 1994 including 60 or 70 performances is still under negotiation.



A CULTURE OF GOLD — Following a recent gig at the Blackout Club in Zürich, Sony Music Switzerland marketing manager Annelies Hophan awarded Culture Beat with gold for their album "Serenity", which sold over 50.000 units. Pictured (I-r) are: manager Heiko Müller, band members Tania Evans and Jay Supreme and Hophan.

# **Exploiting Austria's National Reserves**

Austria is often seen as a country full of men in Lederhosen and people yodelling from mountain tops, conjuring up images of The Bontrapp Family or Heidi. Though these stereo types do exist and are exploited within the Volksmusik and Schlager sectors of the business, Austria is also the source of many original new artists.

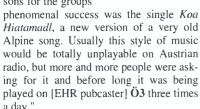
by Miranda Watson

Several artists like Hubert Von Goisern and his group Die Originale Alpinkatzen blending traditional Volksmusik with new styles and influences, while national pop and rock artists are gaining in popularity and recognition.

With a unique mélange of musical styles and a strong R&B influence, Von Goisern (BMG Ariola) carefully blends tradition (Lederhosen, accordion and some yodelling) with new influences (jazz trumpets and heavy rock guitars) to produce an original and fun sound. Although Von Goisern's approach is very much tonguein-cheek, complete with a cloth mountain and Lederhosen on the cover sleeve of the album, the music is not and the sales speak for themselves. The album Aufgeigen Statt Niederschiassen has sold over 170.000 copies (the most of any BMG national artist in recent years) and recently reached number 54 in the Musikmarkt Top 100 German album chart.

BMG Ariola MD Harald Büchel says success didn't come overnight. "Von Goisern's appeal is his very individual, new

type of music, fusing rock, folk and and conpop fronting people with their roots in a very new way. Because of this, it was very easy to get airplay for Von Goisern at first. After a few successful concerts, word of mouth spread and radio began to pick up on the band. One of the biggest reasons for the groups



#### Austria's Struggle Abroad

A recent signing to BMG's national roster is Papermoon, a folk/pop duo who, according to Büchel, sing in a melodic '60s "Beatlesque" style. The duo have already sold 80.000 copies of their debut album Tell Me A Poem which was produced by former-Falco producer Robert **Pomger** and released in February. The album, which features English, German and French lyrics, is now to be released in other European territories including France, Spain and possibly the UK. International crossover is regrettably unusual for an Austrian artist, says Büchel, but an area which he hopes to step up in the next few years. Radio airplay was difficult for a band with a sound well outside the current music scene, says Büchel. "Most radio programmers wouldn't go for Papermoon saying it was too slow or easy-listening.

But Ö3's "Küschelecke" [love song] programme played them from the start and from there the interest grew." BMG is currently heavily promoting Papermoon to

It is very hard for Austrian artists to make the jump from success in Austria to success in Germany, however. Germany presents a bigger and tougher market and the Austrian dialect often hinders acceptance. One of the few national-language Austrian artists to achieve recent crossover is rock maestro Ostbahn Kurti, signed to PolyGram Austria, the country's answer to Bruce Springsteen, a superstar in his native Vienna, who is gaining a large following in Germany with his band Die Chefpartie now since being signed to MCA Germany. His mix of rock, raucous guitars and folk soon caught on in Austria and his second album A Blede G'schicht went straight to number one in Austria last year-just two days after release-going on to achieve platinum status. Kurti was the winner of the Austria World Music Award this year as the best-selling artist in Austria for '92 with 103.000 albums

PolyGram Austria national repertoire product Karin manager Leinwather explains Kurti's success in Austria. "It's his unique mix of rock and R&B cover versions and Austrian slang lyrics-his songs tell stories and really speak to the working class people. Kurti is also a brilliant showman.



Ostbahn-Kurti & Die Chefpartie (PolyGram)

concerts are long and sweaty, he plays for over three hours." Kurti's popularity took off with the single She, She, She from the Che Ne LEICH album which led to a growing live following and to radio airplay on Ö3, says Leinwather. Now Kurti is gaining a large following in parts of Germany

MCA MD Heinz Canibol signed Kurti for Germany after becoming interested in the act when he was MD of CBS in Vienna. Kurti has really only crossed over to southern Germany, however, where the similarity between Austrian and Bavarian dialect means people can understand the jokes in Kurti's lyrics and what he's about, says Leinwather.

PolyGram's national stable includes other well-established and successful Austrian artists: German-language rock artist Wolfgang Ambros, actor turned singersongwriter Ludwig Hirsch and the melodic trio STS. "All these artists make songs which everyone knows in Austria and all are good live performers. Wolfgang Ambros for instance has the sort of status which Ostbahn Kurti will have in about five years time," says Leinwather. The key to success for new artists in Austria is being able to put on a good live performance, "Artists are expected to be good live performers in Austria. People want artists with good personalities, who say something in their lyrics and who they can believe in.'

#### A Note For Dance

PolyGram Austria's national department is also working hard on establishing its new dance label High Energy. Says Leinwather, "The charts and the radio sta-

tions are full of dance material, so dance has to be one of our priorities. The cover by Austrian project Rewind of Killed Video Radiostar recently reached number 19 in Austrian chart. PolyGram is planning to release many of its dance singles in Germany as well."

Dance is also one of the priorities for Sony Music Austria and the company's dance label Club Play has been one of its biggest national roster successes accord-

ing to artist marketing manager Andy Zahradnik. The single Love Line by Unik has been number two in the Austrian chart for the last 6-7 weeks and is to be released in Germany in October, he says. Sony has just established its own Austrian division of the Herzklang label, to "get back into the schlager and folk music scene.' Zahradnik explains that from January '94 Herzklang will come into operation, working on developing a handful of acts backed by carefully targeted marketing campaigns. "We don't intend to produce hundreds of schlager acts like the indies do, but to develop a few acts step-bystep." One of the most successful records out at the moment from Sony is a duet by Austrian comedy singer Alexander Bisenz with PolyGram's Wolfgang Ambros-one of Bisenz's most regular targets in his biting satirical songs! Das Duel has reached number 14 in the singles chart and almost reached platinum sales (50.000).

#### Cookie Of A Group

A new signing which Zahradnik has high hopes for is Die Männer (The Men) whose debut album Männer Mag Mann Eben ("Everyone Loves Men") was released this month. Members of the Wolfgang Ambros band, Die Männer have got together to produce Austrian rock music with Viennese dialect. Because of the similarity of the group's name with a famous brand of Viennese biscuit "Manner", Sony has organised a joint advertising promotion with the biscuit company. The record sleeve even has the same cover as the biscuit wrapper and the biscuit

packet bears a sticker advertising album! Says Zahradnik, "Everyone in Austria knows these cookies and because of the group's name it just made sense to

do a joint advertising campaign with the biscuit company. The album sleeve really brings a lot of attention to the product because the image is already so familiar to

Warner Music Austria has a small national artist roster with two of the acts in the dance genre. Marketing/A&R manager Manfred Wodara says quality not quantity is the company's motto. Dance outfit Bingo Boys has already achieved international success. The single Show Me How

To Dance from their debut album Greatest Hits released two years ago went to number one in the US dance chart as well as charting in Germany, Austria Holland. The single has sold close to one million units, the album 70-80.000 units. The group is now releasing a



Hubert Von Goisern (BMG)

new single Ten More Minutes at the end of October from their forthcoming album. A new signing to Warner is Phileneminas Garden a modern pop/dance group with a '70s influence, says Wodara. The second single Groovy Cat from the album has now been released and Warner plans to release it in Germany too.

Bilgeri (see review page 12) is Warner's most successful national artist, who is with the company for some 15 years with each album going gold. The pop/rock artist, one of the most famous in Austria, is releasing a new album next autumn. A new rock album from Hallucination Company Keine Angst Vor Nichts is also being released this autumn. The band has existed for around 15 years and has spurned Austrian stars Falco and Andy Baum. This will be the first album featuring the new line-up. Wodara says the album is very individual and presents a new idea of rock for the future, with a rock-opera/rock-musical style.

Wodara says Austrian artists have just as much chance of success as any other Continental European artists. "The problem all these artists share is the fact that they're not from the UK. The only way to be successful is to work professionally, internationally and to high standards with the emphasis always on producing a good song." Wodara says that radio support for Austrian artists is in general good, but it depends on the style of music. "Pop/rock music gets plenty of support on Ö3 and Radio CD International but MOR/ Schlager music is a problem; there is no national radio station supporting this

# ongLi NTERNATION

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# **UK Publishers; The Fight For Recognition**

Music publishers around the world are facing great opportunities and great challenges as the 21st century draws near. New technology offers a potentially vast scope for the profitable exploitation of musical copyrights, but the other side of that coin is the inherent difficulty of protecting copyright usage and deriving the rightful financial rewards for the music publishers and their writers. Nigel Hunter posed four questions to 15 leading UK corporate and independent music publishers about present conditions and future prospects.

> 1. Do you find major record companies accessible when you are pitching songs?

- 2. Do you believe the songwriter generally receives sufficient respect and credit for his/her contribution to the music industry? If not, how can his/her lot be improved?
- 3. Are radio stations helpful where airplay is concerned, particularly for new artists? Give an example of a station which does help new talent.

3. This is a long-standing prob-

4. Do you think A&R activities are too narrowly based on current trends and fashions these days? Can you envisage today's crop of new hit songs becoming long-lived copyrights?



Dave Massey International Manager Hit & Run Music

New signings: Marie Claire D'Ubaldo,

Peter Reichardt MD&VP International Acquisition EMI Music Publishing

Current/recent hits: Jamiroquai's Emergency On Planet
Earth, Take That's Pray; New signings:

1. Yes, in most cases. Some companies rarely look for songs. Of those that are, I have strong relationships with particular A&R people, whom I either see personally or get prompt replies when I send songs by post.

1. It's much more difficult than it used to be. They often call us for a song to complete an album which will make a good single. Record companies usually think

2. Songwriters are getting more recognition; for example, Mick Leeson and Peter Vale with Would I Lie To You. Generally is more scope for writer/producers, particularly in the dance area.

lem. BBC Radio 1 is as good as we might expect. Shows presented by Mark Goodier, Pete Tong and Claire Sturges are vital. Stations like Kiss FM and Choice FM can break records from the grassroots level.

4. Yes, but it is changing with a greater recognition of the importance of great songs. I don't see a lot of the current dance hits that are sample based being long-lived copyrights, but a song like Dreams by Gabrielle will be.

2. No, I don't, and it really irks me. Mick Leeson and Peter Vale cleaned up at the Ivor Novello Awards, but never got mentioned in the press reports which just referred to Charles & Eddie. Songwriters are valued within the industry, however.

3. BBC Radio 1. It never gets enough credit for what it does. John Peel is a perfect example. R1 is not beholden to advertisers and is not bedeviled by the playlist. I started in radio promotion and I'm sure it's as difficult as ever.

4. Generally A&R people go for the quick hit, although they are supposed to be a visionary part of the business. There's a tendency to play it safe rather than consider the future. The UK should be more of a spearhead and cutting edge for the future.



Nigel Edlerton MD Peermusic

Current/recent hits: Urban Cookie Collec tion's The Key The Secret, Whitney Hous

1. Yes, providing the material being pitched is relevant to what they're looking for and targeted specifically on an act or artist. They often come to us and let us know they're looking for songs for a particular act.

their artists can write the lot.

2. Until a few years ago songwriters were undervalued by many A&R people who preferred their artists to come up with their own songs. Companies have become more interested in outside songwriters and linking them to pro3. There's far too much product being released to expect good radio support. BBC Radio 1 is helpful and it's vital there should be outlets like these. Kiss FM and other specialists play dance material and are influential in stimulating sales.

4. They are too narrowly based on current trends, but hasn't that been the case for the last 10 years? Some of today's hits will become long-lived copyrights like some from the punk era did.

ton's R*un To You;* New signings: Rowan Heath, Jeff Ishmael



**Andrew Heath** 

Current/recent hits: SL2's On A Ragga Tip, Wendy Matthews' The

1. Yes. However, record companies are not used to the practice, maybe because they were for a period very unreceptive or publishers were not sufficiently thoughtful when pitching. I think the situation will continue to improve.

2. I don't think the songwriter has ever been properly recognised, but creative people in the industry have great respect for their contribution. Songwriters can only be given credit through the quality of their work.

3. Radio stations cannot be expected to be a tool of the music industry. They are and will be helpful when they are persuaded that new talent is as vital to them as it is to us.

4. I am very puzzled as to why A&R activities are apparently totally dominated by marketing values. I firmly believe this is why new talent is being developed by publishers or small independent record companies.

Day You Went Away; New Signings:



Stuart Slater President Chrysalis Music Group

Current/recent hits: T na Turner's I Don't Wanna Fight, Green

lly's Three Little Pigs; New signings: Thieves, Aphex Twin

1. UK A&R persons are more receptive to the concept of writer/producers working with their acts than they are to straightforward performance of an outside song. Hopefully, the "publisher friendly" exceptions to this rule like Peter Robinson at Dome Records will be added to in the

2. The UK, the industry and the general public understand and respect the art of the songwriter, manifest in the Ivor Novello Awards. I get very upset when I see comments which cheapen the songwriter; it is not "just the byproduct of the recording process."

3. BBC Radio 1 has always been more than helpful with new acts than it has been given credit for. Also helpful are Gary Crowley at Kiss FM and certain local stations. Radio Forth, for example, has a demo show with Mark and Bruce Finlay.

4. I worry that the UK A&R and marketing community is currently chasing its tail. If one goes ambient, they all go ambient. Longlived copyrights are different to "classics." Today's hits are a generation's nostalgia so they will always mean something.

near future. 1. Record companies are always looking to us to provide them with our best songs. We at Warner Chappell never have a problem with them and their doors are

always open.

2. I think generally writers receive the kudos they deserve with the Ivor Novello Awards which is always well supported by the industry as well as the BMI and ASCAP Awards.

3. As an ex-plugger I do not think 4. Last year if you appeared on the front page of NME you were that radio stations support new artists. They play it very safe and snapped up by a major. We have to be more selective and stay with forget to be adventurous. artists and writers longer. Songs by Seal, Mick Hucknall and EMF will become long-lived

copyrights.

Robin Godfrey-Cass MD/Senior Int'l A&R Warner Chappell Music

Current/recent hits: Lenny Kravitz's Heaven Help, Tina Turner's

Disco Inferno, New signings: Bad Boys

1. From my experience of pitching songs to record companies all over the world, I'd say the UKbased majors have the poorest record as far as being receptive. However, being a small, relatively unknown publisher (in spite of representing Sting) has its problems, mainly one of recognition.

2. I don't think songwriters receive enough credit, due partly to lack of knowledge about all but the most commercially successful writers. This is one reason why the UK Independent Publishers Association was formed to create opportunities for song pitches and record label A&R involvement.

3. Radio stations are as helpful as they can be, considering how few UK stations there are and the number of single releases each week in the UK. I think the new Virgin station is a big help to new non club/dance-oriented acts. 4. I agree that UK A&R signing activities are too fashion-oriented. Acts tend to have very little international appeal, diminishing the credibility of a UK act abroad. However, there will always be current hits which will be longlived copyrights like Would I Lie To You by Charles & Eddie.

#### Torquil Creevy

Current/recent hits:

Sting's Ten Summon-er's Tales, William

Orbit's Water From A Vine Leaf; New signings: The Point, Dada

1. Do you find major record companies accessible when you are pitching songs?

2. Do you believe the songwriter generally receives sufficient respect and credit for his/her contribution to the music industry? If not, how can his/her lot be improved?

3. Are radio stations helpful where airplay is concerned, particularly for new artists? Give an example of a station which does help new talent.

4. Do you think A&R activities are too narrowly based on carrent trends and fashions these days? Can you envisage today's crop of new hit songs becoming long-lived copyrights?

Dennis Collopy

urrent/recent hits: Bill Withers' Lovely Day, omas' Something Special; New na: George Green



Martin Costello MD Complete Music

Current/recent hits: Home Movies Compila on, Everything But The Girl; New signages: Peter Shelley (Buzzcocks), Fur-Lined



Stuart Hornall MD Rondor Music

Current/recent hits: Gabrielle's Goin' Nowhere.

Dina Carroll's Don't Be A Stranger; New signings: Urban Species, Sunchild

William Booth MD Sony Music Publishing

Current/recent hits Manic Street Preachers From Despair To
Where, The Waterboys' The Glastonbury
Song; New signings: Future Sound Of
London, Jack Roberts



Paul Curran MD BMG Music Publishing

Current/recent hits Chaka Demus & Pliers' Tease Me, M-People's One Night In



**Brian Justice** MD Big Life Music

Current/recent hits: Coldcut's Dreamer Richard Darbyshire's

This I Swear; New signings: Charlotte,



Nick Phillips

urrent/recent hits: Apache Indian's Nuff bes EP, 2 Unlimited's Faces David Hockman



nternational Music Publishing

Current/Recent hits: Los Americanos Espirtitu, World Party's Give It All Away; New Releases: Paw (PolyGram UK), Lena Fiagbe (Island UK)

- 1. Most major labels don't appreciate the value of what we do, and often regard us as passive parasites. Once you actually get through to the head of A&R, they can be receptive to new ideas. Then only the established ones usually elicit a response.
- 1. No, not in the UK. With a few exceptions, A&R people at the UK majors are usually the last people to whom you should send a good song. It is far more effective to approach management, producers or the artists direct.
- 1. Most of them are—especially to Rondor songs!
- 1. Certain companies are. I believe that the importance of a good song as a start-off point is being increasingly recognised in the UK. However, one US A&R person recently told us he never pushed songs to artists. I think that attitude is a cop-out.
- 1. Mostly, record A&R departments are looking for writer/production teams to work directly with artists they have signed. They have inevitably become less interested in pre-existing songs plugged by publishers. They are very accessible to our producer/ writer ideas.
- 1. Generally, UK A&R personnel have little feel for a good song unless it's a "production," but some are receptive. Record companies are just one avenue for the pitch; don't forget producers, managers and-most importantthe artist.
- I. Yes, we have an excellent rapport with the record companies and have found them extremely receptive to songs we pitch and to the idea of suggesting writer/producers to co-write/produce their artists. This whole area is becoming increasingly healthy.
- 1. The main problem is there are very few A&R people who actually fulfil their former creative role. That job is now done by producers, managers and mixers and many A&R people are young and inexperienced.

- 2. The US situation is better with greater credit for the writer's role in the "hit" song. It's usual for hit "cover" songs to be seen by the industry as the artist's-not the writer's-song. The only viable way to improve the situation is through the media.
- 2. No, not here at the moment. During the Copyright Tribunal hearing between the MCPS and the BPI over mechanical royalty rates, the chairman of a major UK record company described the song as "a by-product of the studio process." Enough said!
- 2. Most songwriters are considered back room boys and girls unless they happen to be artists themselves. But any competent industry executive is well aware of the vital contributions which songwriters make to the business.
- 2. Mostly, although perhaps true recognition is afforded only to those at the pinnacle of their
- 2. Generally the songwriter languishes while artists expect to cowrite at least half their albums. In the US, co-writers suffer from controlled composition clauses which devalue their ability to earn mechanical royalty income.
- 2. The use of the controlled composition clause shows a total lack of writer respect. There are exceptions like Diane Warren. We must continue to promote songwriters and The Independent Publishers Association is doing its best to do that.
- 2. Yes, although there is always room for more self promotion. I think the support within the industry for songwriters and the respect shown goes to prove that they are the creative backbone of the music business.
- 2. No, the songwriter doesn't receive sufficient respect and credit. Publishers played a significant role in making thousands of past hits, representing their songwriters to artists and A&R personnel. But publishers have largely lost control of the creative process, going for self-generating writers in the bands.

- 3. Radio is not really helpful for new artists, apart from evening and late night slots. UK radio is so competitive and unable to afford the luxury of nurturing new talent. Best radio support is at the local level through GLR, Kiss FM and Radio Clyde.
- 3. Some are, some aren't. GLR is particularly good, especially with their sessions which often feature new and alternative artists.
- 3. You get an occasional sprinkling of new acts on BBC Radio 1 and some of the ILR stations. The best place for new talent is the BBC local stations. They help considerably, especially if the new acts come from their own broadcasting area.
- 3. I think the breadth of, particularly, BBC Radio I's outputplaying over 1.200 different records a week-clearly means that a large number of new artists can be heard who otherwise might not receive airplay.
- 3. GLR supports new artists, and Choice FM are quite responsive to new acts, but BBC Radio 1 is not generally supportive with the exception of Mark Goodier's show. Record companies should remember that regional radio stations support new talent.
- 3. Radio has a duty not only to inform and entertain, but encourage and promote new talent. BBC Radio I has its critics, but there can be little doubt it has championed new music from all corners. The BBC is going through difficult times, but its support for tomorrow's stars must continue.
- 3. Yes, radio stations have become increasingly more receptive to new talent and have shown their support in the reorganisation of the formats on individual shows to provide a real cross section of music by new talent.
- 3. Not especially, although BBC Radio 1 has featured more sessions and tapes by unsigned artists recently. Regional stations like GLR do a lot more of this. but the majors seem too frightened about market share to take

- 4. A&R departments want a complete package, including producer and touring ideas. Most hits probably won't last, but artists like U2 and R.E.M. are getting covers. The Stock-Aitken-Waterman catalogue will probably be revived in 2001.
- 4. Most major company A&R departments in this country don't know their arse from their elbow. Most are totally influenced by short-term trends. The UK majors have sacrificed artist development for market share.
- 4. On the whole today hit songs, especially dance ones, won't be long-lived. From a publishing point of view it's difficult to build up a catalogue based on new dance trends which seldom survive longer than six weeks.
- 4. There have always been trends and fashions. A&R should be at the cutting edge. Certainly some of today's hit songs will become long-lived and loved copyrights.
- 4. I don't think things have changed that much. There are great songs becoming hits today as in the past. The best 5% will stand the test of time as the best 5% did in previous decades.
- Sometimes A&R focus becomes conditioned by a "flavour of the month" attitude. Music is fashion but this is a fertile breeding ground for the unfashionable to storm through. Dance is currently predominant but these songs have no durability.
- 4. Obviously some people follow trends; we are in an extremely fast moving media world. I think to try and guess if today's crop of new hits will become the standards of the future is impossible but also a little naive to doubt.
- 4. Yes, record companies are taking as few risks as possible and generally expect a new artist to succeed with the first release. A&R creativity has been abandoned in favour of big marketing spends. As publishers we believe there are as many good songs around today as ever there were. but there's a problem getting them to the ears of other people.

# Diana Ross Hits Back With Compilation CD And Box Set

If Lionel Richie can notch up UK Sales of 1.2 million with his sampler, then Diana Ross can do better. She's the most successful female artist to feature in the UK charts and EMI is aiming to top Lionel Richie with "One Woman The Ultimate Collection," a 20track greatest hits album by Ross released on October 18.

#### **UNITED KINGDOM**

by David Stansfield

One Woman was preceded by the October 4 release of Forever Diana, a 78-track 4 CD box set, featuring all the artist's hits plus previously unreleased material and new songs. Some of the Motown classics included have been sonically cleaned and digitally remastered. A 96-page book featuring photographs and comments by Diana Ross accompanies the package.

The Forever Diana box was heralded by the re-release of the single Chain Reaction which had reached number 20 in the UK charts by the time of going to press. Your Love, a second single, to be released on November 29, features vocal arrangements and backing vocals by Luther Vandross.

The *One Woman* and *Forever Diana* albums celebrate 30 years of hits for Ross and EMI, who has teamed up the external agency **Mitchell Patterson Aldred** 

**Mitchell** for the first time, is investing around half a million pounds on a lavish marketing campaign.

Unveiling the project at a special media presentation on October

lean Francois Cecillion, divisional MD EMI UK confirmed that the project which had previously been cloaked in a veil of secrecy had taken year to complete. "Diana Ross doesn't have a manager and makes all her own decisions," he says. "We went through all the do's and dont's together and she was extremely cooperative for an artist in this day and age. It's a personal project for EMI UK and we wanted to produce something special, something that would cause a sensation and make people in the street really sit up and take notice.

A three months market research exercise showed that Ross is now more popular than ever. She appeals to all ages and serves as a role model for women. She's also found to be more attractive and musically credible than

Cher or Tina Turner

Ross will reveal almost a teasing, tantalising visual campaign which is initially concentrated mainly on poster, ultravision



and TV advertising. Jonathan Green, marketing director at EMI, stresses that the company believes strongly in radio and there are plans to involve stations in the second phase of the campaign. "But," he says. "A TV campaign was a must. It had to be contemporary, not nostalgic, with the emphasis on The Greatest Female Of All Time."

Like the poster campaign, the TV ads screened on the ITV, Channel 4 and UK Gold stations will tease the public before revealing an almost nude Ross. It's one of the most expensive ads that EMI has made confirms Green.

Ross's 51 solo hits, 22 with the Supremes plus several others has placed her in the 1994 Guiness Book Of Records and given her that most "successful female" title. The artist visited London on October 7 to collect a "Lifetime Achievement Award" presented by the Guiness publishing company. A second UK visit in November will co-inside with the release of the *Your Love* single.

Cecillon, who insists that the *One Woman* album should not be seen as just another "Greatest Hits" album, tips it to sell two million units outside the US and highlights France and Germany as the two main priority continental European territories.

# Paul Young Comes Back And Stays This Time

"Come back and stay for good this time." Paul Young takes his own message to heart. His new single "Now I Know What Made Otis Blue" made the top 10 in M&M's EHR Top 40 in only four weeks. With his new album "The Crossing" the romantic soul singer is bound to stay within radio's direct attention for a long time.

#### **UNITED KINGDOM**

by Robbert Tilli

Paul Young always has had the potential to make a really good album, as long as he would keep the wrong producers on the other side of the door to the recording studio. For his fifth album he closed a pact with no-nonsense producer Don Was (Bonnie Raitt, Iggy Pop, Khaled a.o.) and instead of the usual ages in the studio he was out after two months. The difference is a much directer Young in a far more open sound. By the way, it was the last session for the late Toto drummer Jeff Porcaro.

Which artist can boast an immediate multi-format smash after a relatively long absence? For Now I Know What Made Otis Blue, the first single off the new album, radio has regained its faith in Young who

had his last international hit almost three years ago as **Zucchero**'s duet partner on *Senza Una Donna*. The 1991 singles collection *From Time To Time* was the epilogue of the first episode of his solo career which started after dis-

banding the **Q-Tips** in the early '80s.

On the way to "Volume II" a radio hit is not a bad start, as is acknowledged by Columbia UK international marketing manager Doe Phillips. "From the start we knew this was going to be a radio-lead record. It's happening now, and it looks like it's

going to sustain for a while. That's why we haven't set a release date yet for the second single *Hope In A Hopeless World*. We don't want to compete with ourselves."

For marketing and promotion purposes Sony Music issued a promo CD containing the complete album. Explains Phillips, "We were lucky enough to have the music way upfront. Instead of giving excerpts of tracks or a few selections, we were confident to give it all away to retail a month prior to release in order to avoid careful orders in the pre-sales. Now they knew exactly what they were getting, and they could act accordingly."

Anyone who remembers Young from old TV shots from hotel rooms showing him singing **Stax** and **Motown** classics together with his black backing singers, has to admit that he is a real soul brother, who

is entitled like nobody else to sing about Otis Redding. Apart from the already mentioned follow-up single, the 11-track set accommodates at least three more singles, to be sung by the very TV-genic personality in the 24 major TV shows across Europe Sony Music has already secured for him in the period running to the

holidays season.

By that time Young's version of Love Has No Pride—best known in Linda Ronstadt's and Bonnie Raitt's renditions—could be the Christmas number 1 hit (other contenders should include Mariah Carey's remake of Nilsson's Without You or Robert Plant's cover of Tim Hardin's If I Were A Carpenter). A novelty hit is in the can with Down In China Town, featuring film star Kathleen Turner. Those who want more info about the new Paul Young release should ask for the latest gimmick issued by Sony Music: the computerised electronic press kit.

#### **SHORT TAKES**

- After Ozzy Osbourne's 1987 *Tribute* album to the late Quiet Riot guitarist Randy Rhoads, another one is due for release on October 19. It will contain mixed and updated material as well as four unreleased tracks.
- Stakka Bo will be remixing a track for Raï singer Cheb Khaled. The Chaba song, taken from Khaled's latest album N'ssi N'ssi, will be released through Barclay/PolyGram the beginning of November.
- As part of a focused campaign by **Capitol** to bring in progressive black artists, the label has joined forces with "Menace II Society" film directors **Allen** and **Albert Hughes** to launch the brothers' new *Underworld* label.
- German country band **Truck Stop** is celebrating its 20th anniversary with the album 1.000 Meilen Staub on **Metronome**.
- A quirky new label called **Risky Business** within the **Sony Music** group will specialise in offbeat compilations. Wanna hear some titles? Here we go: *Blood, Sweat And Bears*, featuring classic bar bands, and *Rubber Souled*, a collection of **Beatles** songs covered by soul artists.
- "Let's make an album together before it's too late," was the motto behind the *Reunion* album (Linn Records), a collaboration by the seasoned gipsy jazz violinist **Stephane Grapelly** and young Scottish guitar virtuoso and multiple "British Jazz Award" winner **Martin Taylor**. Contact **Lindsay Pell** at tel: (+44) 41.644 5111; fax: 41.644 4262.

Marketing The Music: Artists featured have achieved Top 15 chart status in their country of origin.

# Grunge Brings Rock And Alternative Markets Together

Remember the time when rockers and alternative music lovers were as strictly divided as the fans of two football teams? Now in the age of grunge, it seems like the two antagonistic groups have almost melted into one. As a result a good deal of the old-fashioned melodic hard rock is on its way to the funeral. Together with the experts from the industry, M&M studies this unique phenomenon.

with rappers UTFO and Public

ans van den Heuvel, rock journalist at Dutch music magazine Oor and editorin-chief of the "Hard Rock & Heavy Metal Encyclopedia," published in various languages, shines his light on the history of the

heavyweights. "Hard rock has always been a genre going strong no matter what the trends of the day were. Call it a parish of thousands, ignored by the outside world, radio and mass media. which

Van den Heuvel

and its weakness. Mouth to mouth the fans informed each other of new releases and changed line-ups of their favourite bands. Everything changed rapidly when bands from other disciplines broke into the rock

served at the same

time as its strength

The borders to the rest of the world opened up. Way before punk, the first push came from the punky funk metal wave around 1983/84, spearheaded by the Red Hot Chili Peppers. "It was not only oneway traffic," continues Van den Heuvel. "The wall came down from the inside as well. Extreme is a good recent example of a mainstream hard rock band, not closing their eyes to the latest developments, integrating funk elements right away."

In the mid '80s, the barb-wire fence between rap and hard rock was torn down by the Beastie Boys and of course Run DMC who teamed up with Aerosmith for a remake of the veteran rockers' own Walk This Way. Because of their New York base, former speed metal maniacs Anthrax have consistently shown to be a fashion-conscious bunch, who first joined forces

Enemy and now throw in grunge components in their music. The recent release of the Judgement Night soundanother example of the blending of rock and hip hop. All in all, the melting pot is constantly boiling.

> **Born To** Grunge

Van den Heuvel distinguishes three important popular styles at the momentthe grunge boom from Seattle, the home town of Nirvana. Pearl Jam and Alice In Chains, retro blues rock à la the Black

Crowes or the already mentioned funk metal fusionists with new favourites Rage Against The Machine.

Of all those new waves in rock, grunge has without doubt made the most friends. Pearl Jam has already shipped half a million copies of the new album Vs in Europe alone, half of the total sales for their 1991 debut Ten. Epic US VP international artist development Lisa Kramer was there when it all started happening. "In November

the finishing touch. We couldn't have planned it better. It was our best timed tour

Everything came together perfectly.'

More than in any other musical style, hard rock has always created space for true stars and virtuosos at instrutheir ments, and in that respect Pearl Jam fits in like no Van other. Heuvel claims there's a real drive to achieve such a status. "Whereas artists 🕏 other have to be dragged out of dressing hard room. rockers can't

wait to get on stage, eager to do their thing. It's a very crowd pleasing activity. The congregation shows up to celebrate an outburst of energy, and they want to be part of it too.

"It's no wonder that the phenomenon of 'stage diving' finds its origin in hard rock, which feeds the 'bigger than life' feeling. The best performers suggest an illusion of a fairy tale world, but at the same time they could have been the guy standing next to you in the crowd. What they do is tangible at any time. The ultimate of direct mutual

new idols. Well, "histoire se repète," does-

n't it, because in the '70s punk killed or at

Blue Murder (Geffen)

least minimalised the impact of symphonic or jazz rock. If grunge and funk metal are the new kings, who is the dead king then? The most prolific victim made by the new rulers is the melodic rock, in the mid '80s at the peak of its popularity with bands like Europe and Bon Jovi, now one of the "last Mohicans.

At one point it was all the same for Van den Heuvel. "Everyone had similar hairdos and music, which sounded too 'produced.' The original energy was lost, but suddenly

it was found back in other musical directions. As a result the hairdressers and real estate agents in L.A. are having hard times now. The people are going back to the original rebellious rock attitude."

The retro phenomenon of '70s styled blues rock and soul not only hits hard stylistically—with Black Crowes and Lenny Kravitz being the most important exponents-but also sound-wise. And grunge bands don't stay behind. We're living in the CD era; but right at the moment that the technique makes it possible to provide the perfect production, sonically one goes back to the '70s, to dry, almost "non-production." The same happens in the way people dress, a total return to a worse state of

what is imaginable now, culminating in "anti-fashion." Worn out jeans and lumberjacks are topped by uncapped hair. The working class look of rock is taken into the extreme by the grunge and retro generation.

According to Van den Heuvel, grunge (continues on page 18)



1991, three months after the release of Ten, we brought in 40 representatives of Eurostage with Metallica during their recent world tour. pean media for a live showcase at CBGB's in New York. We felt that their brilliant live abilities should do the trick. In January

1992 the video to Alive was in heavy rota-

tion on MTV Europe. A hand-picked Euro

response was the 'snake pit' for fans on

#### **Last Of The Mohicans**

When this feedback is no longer concrete, then bands alienate from their fans.

# Line! ★ Single 'No Rain' released in Europe October 11th supported by extensive press and radio campaigns ★ On MTV 'Buzz Bin' rotation ★ Album 'Blind Melon' available now ★ Band will be on tour in Europe supporting Lenny Kravitz from November 9th to December 2nd ★ Album is platinum in the U.S., with the video for 'No Rain' having been on MTV (U.S.) Buzz Bin for 13 weeks!

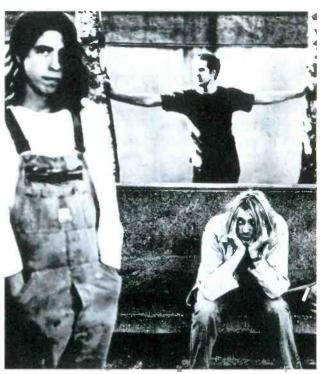
#### Loud & Proud

(continued from page 17)

may be a very significant new trend in rock but "it's not dominating the complete scope of pop music. Only a few Seattle bands can sell out the big arenas. In the '70s punk and disco were aimed at two completely separate segments in the market place. Either you chose for one or the other, but liking them both was out of the question. They didn't have to compete with each other. like grunge and dance do now.

In relation to that, things have changed totally, and East West Germany ties in with the "Breaking The Limits" campaign,

proudly presented by artist marketing director Wolfgang Johannssen. "There's more rock than ever in the charts. In principle we cover the various directions in modern pop music. The taste of the consumer develops towards more than one category. That's why we promote 10 intrinsically different and relatively new acts—from rapper Snoop Dog to rockers Saigon Kick—all under one 'multi-cultural' umbrella. We want to make a statement out of breaking down the stylistic walls. It's all simply good stuff. The reason why grungers are doing particularly well is because they are no



Nirvana (Geffen)

Subsequently the live market for melodic rockers is almost beginning to collapse in some markets, as Rob Trommelen, booker at Dutch promoter Mojo/Double You Concerts acknowledges. "Big names like Bon Jovi and Mr. Big are no problem, because they're still relevant. Also, we can still organise a decent show for Blue Murder, since John Sykes is a legendary name with a rich past in Thin Lizzy and Whitesnake. For the so-called '80s glam rockers [a sub genre of melodic rock] like Twisted Sister, Mötley Crüe and Poison, however, it's over and out. In Holland you won't find



Skagarack (CMC)

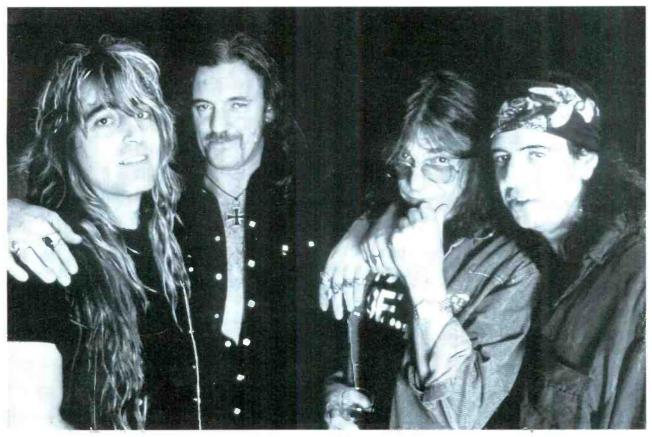
posers; they deliver. Look at the **Stone Temple Pilots**; their credibility comes across directly. **AC/DC** is still around for the same reason."

The same thing can't be said about melodic rock. Van den Heuvel doesn't want the curtain to go down on all of such acts, though. "The thing is that the genre in itself doesn't get worse—Blue Murder's Nothin' But Trouble is my number one record this year—but it's no longer in. Album releases are postponed, like Sleeze Beez, or even cancelled, like the second Tyketto CD. The labels have waited in vain for the grunge storm to calm down, which it obviously hasn't."

loyal fans like in Germany."

Denmark is another country where allegiance to old heroes is still a sacred thing. John Madsen, manager of melodic rock outfit Skagarack, hasn't registered a decline of interest for his act yet. "Their sold-out national tour of 25 dates is a good indicator of their maintained popularity. Admittedly, for new bands the situation is much tougher. There are now around 2.000 bands in this country, and there's not enough work for everybody. Having built up their own public over the years is now paying off for Skagarack."

If melodic rock is considered to be the (continues on page 19)



Motörhead (Zyx)

(continued front page 18)

loser, what has happened to the rest of the old stars? Ex-Led Zeppen frontman Robert Plant amuses old and new fans by telling funny jokes about the neo-hippies

who plunder their parents' wardrobe. **Motörhead**'s captain **Lemmy** is another old soldier, refusing to raise the white flag. The archetype no-nonsense rocker still sails under the pirate banner, although no longer

for **Epic** but for the German **Zyx** label which recently started up a heavy rock roster. For head of promo **Rudi Beyer** it is a logical case of survival. "Like in any other musical brand, hard rock has classic names,

and Motörhead happens to be one of them. Where would grunge be now without the development of the last 15 years by the icons of rock? All these so-called grungers are still keen on what the old guys do, because they have laid the foundation and defined the wall of sound. The 'legend factor' is not to be underestimated and that's how they are still looked upon from the German and East-Asian market places too."

Polydor international marketing manager Alastair Farquhar has no reason to be dissatisfied after the UK number 1 album Jam from neo-traditionalist melodic youngsters, the Little Angels. "Grunge has harmed traditional metal acts. However, the metal market is so huge, that the two styles can easily co-habit. But such things happen every five years. People said the same when Van Halen re-defined hardrock back in the early '80s. The difference this time is that grunge is such big news that it also invigorated the alternative scene. It has massively broken into the left field. I remember a front page headline of the NME quoting Nirvana saying: 'The Guns N' Roses Okay To Like'

Geffen international marketing manager Liz Morris has witnessed GNR growing from dangerous rebellious rock act into mainstream acceptance, selling 15 million of the two *Use Your Illusion* albums combined in the world outside of the US. "Nirvana also pulled in a wider audience. Rock as an entity is no longer 'Beavis & Butthead' fans. These bands get airplay, even on BBC Radio 1, because radio is *(continues on page 21)* 

SKINTRADE AGGRESSIVE ATTICTYE GREAT GUTTARRIS

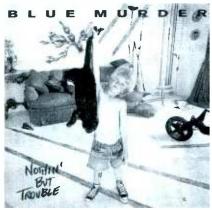
#### **BLIND MELON**



Blind Melon - Capitol PRODUCER: Rick Parashar

The name evokes images of a long forgotten bluesman from the Mississippi Delta, but it's a bona fide "grungy" outfit. Because of employing the same producer, most of the set is very reminiscent of **Pearl Jam's** *Ten* album. The CSN&Y-like harmony vocals make the difference with a lot of contemporaries. *No Rain*, the single that made them big in the US, could have been a Guns N' Roses soft song. A bit of alternative "November Rain" on EHR sounds like a good idea.

#### **BLUE MURDER**



Nothin' But Trouble - Geffen PRODUCER: John Sykes

Guitarist/ singer John Sykes is one of the architects of today's sound of melodic rock—the sound of the survivors. This former member of **Thin Lizzy** and **Whitesnake** has again recorded an album with a great variety of rock styles, without messing with the band's identity. David Coverdale might get jealous when he hears *Save My Love*. Rock fans, however, will be charmed. Also, notice *Dance*, a demonstration of American rock made by British hands.

#### CROWBAR Crowbar - Dureco PRODUCER: Philip Anselmo

Trash metal is the danger zone for Mr. and Mrs Joe Public, but a paradise for those who refuse everything below the sound barrier. Your ears go bang with fear when you find out these guys are the protégés of **Pantera**'s baldhead Philip Anselmo. When you actually start listening, they will take you through the sonic boom stage. Don't

DEF LEPPARD Retro Active - Bludgeon Riffola PRODUCER: Def Leppard

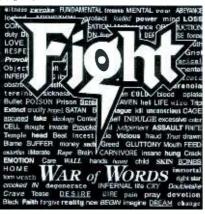
say we didn't warn you!

Covered in dust on the shelves, but too good to throw away, here's a collection of old souped-up demos or planned B-sides. Because of the surprising good quality, the



question arises why they never made it on vinyl or plastic before. Two Steps Behind—augmented with strings at a later stage—is since its inclusion on the OST Last Action Hero promoted to single. From The Inside is another ballad, but in a more folky mood. The two covers—Action and Only After Dark—are true tributes to their originators, respectively the Sweet and the late Mick Ronson

#### **FIGHT**



#### War Of Words - Epic PRODUCER: Rob Halford/Attie Bauw

After his less than cordial split from **Judas Priest**, Halford didn't rest on his laurels but immediately put a new band together. This debut contains a bunch of songs which make the crudest of competitors look tame. From the shotgun blast of the album's opener *Into The Pit* to the closing track *Reality*, *A New Beginning*, the subjects range from censorship to corruption to gun control to environmental woes.

#### IRON MAIDEN



#### A Real Dead One - EMI PRODUCER: Steve Harris

Good timing from the lads. The first live album of the twin set—A Real Live One—was released during M&M's first "Loud & Proud" special this year, and here is part two. While part one contained Maiden material from the present time, this new one goes back to their prehistoric metal period. Caught in the act are their best

songs *Hallowed Be Thy Name* and *The Trooper*.

#### KINGDOM COME Bad Image - WEA PRODUCER: Lenny Wolf

Mainstay Lenny Wolf has had lots of problems with band members and record companies, but this has not kept him from returning to the frontline of rock business. The WEA label debut *Bad Image* sounds better than all previous KC albums together! You'll notice right away, when playing the album opener *Passion Departed*. All songs sound very fresh and strong, incomparable and original. Hail to the new king,

who is determined to find back his people.

#### **MELVINS**



Houdini - Atlantic PRODUCER: Gggarth/Kurt Cobain/ Melvins

The unsung heroes of the grunge scene get worthwile productional help from the brand's main man and longtime fan, *Nirvanu*'s Kurt Cobain. The recipe is well-known, only the name is unfamiliar, but for how long? The "Lithium" pattern—soft verse, aggressive chorus—of *Lizzy* is a convincing argument for EHR programmers to take a gamble on the Melvins.

#### MOTÖRHEAD Bastards! - ZYX Music PRODUCER: Howard Benson

With album number 16, metal vet Lemmy and his henchmen prove that they still are in a league all by themselves. This might just be Motörhead's finest album to date. Bone shattering songs like the single Burner, On Your Feet Or On Your Knees and Liar are exemplary for most of the material. Exceptions to the rule are the relatively slow and sensitive Lost In The Ozone and a semi-acoustic ballad (really a first for these guys!) called Don't Let Daddy Kiss Me, which deals with the rather touchy subject of incest.

#### MR. BIG Bump Ahead - Atlantic PRODUCER: Kevin Elson

Everyone has been waiting for Mr. Big to follow up their smash hit single *To Be With You*, and it seems the moment of truth has come. Just listen to their sweet version of **Cat Stevens**' *Wild World* and you will realise that all the work is done. *Promise Her The Moon* is also very suitable for a broad audience. For those who like to take the heavy way, try *Price You Gotta Pay*. You will soon remember why this mister's last name is Big.

PARADISE LOST Icon - Music For Nations PRODUCER: Paradise Lost Times change, even in Paradise. But this band have not lost their special approach to metal music. It has always been hard to categorise this UK band, and it gets more difficult with this new album. Doom and darkness contrast with clear sounding vocals and several melodic riffs. One of the most representative songs is *Dying Freedom*.

#### PEARL JAM



s - Epic

PRODUCER: Brendan O'Brien/Pearl Jam With Ten still in the charts, its follow up enters stage right. As we have come to expect from the band, not an emotion is spared. On first hearing the music appears a vast sonic canvas of brutally applied dabs of live-sounding music, slowly giving way to the beauty underneath. Eddie Vedder's anguished and soul-baring delivery has plenty to thrive upon as have his lyrics, painting us raw images of a tortured and bloodied soul left out in the wilderness. Initially less accessible than Ten, the music captures your attention in an unexpected way, pulling you in, offering no way out. However, those programmers still wanting to get out Alive might try the Rearviewmirror which boasts an equally addictive melodic chorus, whereas first single  ${\it Go}$ ensures that no daypart will go without the band's raw energy.

# PHANTOM BLUE Built To Perform - Roadrunner PRODUCER: Max Norman

The ladies took four years to work on their songs (and looks), and here is, finally, their second album. They obviously learned a lot in the past years, as you can experience by songs like *Nothing Good* and heavy rocker *Time To Run*. The single *A Little Evil* is a serious attack on your ears which you shouldn't avoid.

#### PRETTY MAIDS

Stripped - Columbia

PRÓDUCER: Henrik Nilsson/Pretty Maids The title of this album explains immediately what it is all about. The Pretty Maids are playing another game for a change. Stripped, originally recorded for release in Japan only, is an acoustic album with all the ingredients "Unplugged" sets should have, making it hard to pick out one song in particular.

#### QUIET RIOT

Terrified - Concrete/Edel

PRODUCER: Kevin DuBrow/Ricky DeLeno There's a riot going on in cell block number nine. It's too late to quit: the second generation glam rockers return for their second youth. Despite new fashion and tastes, nothing has changed, from "girlie" haircuts to the sound. Decide for yourself which version of the Small Faces cover *Itchycoo Park* you like best: this one or the one by Blue Murder.

#### SAIGON KICK



Water - Third Stone/Atlantic PRODUCER: Jason

This album wins the "carbon copy" prize for best cover of the year with an astonishing version of **David Bowie**'s *Space Oddity*. There are more of such cut diamonds—like *Fields Of Rape* and the current single *I Love You*—between the rough ones like *Torture*. The band has totally transformed. Where do they get their kicks from now...

#### SCÄM LUIZ No Pain No Gain - Metronome PRODUCER: Kalle Trap

Ever thought **Depeche Mode**'s hit single *People Are People* would qualify for the rock cover category? If not, you'll be surprised by this rendition by **Scäm Luiz**. They play it much heavier, but this is no massacre. The rest of the record shows a lot of musical knowledge shared with us by this three-piece. A song we would really

like to recommend is *Poetry Album*, boasting a great groove and beautiful harmony vocals

#### **SCORPIONS**

Face The Heat - Mercury
PRODUCER: Bruce Fairbairn/Scorpions

No one knows how they do it, but these Germans still manage to keep their top position in rock 'n' roll after more than 20 years. Their new album is as strong and catchy as ever, containing several possible hit songs like *Alien Nation* and *Lonely Nights*. The band members and their recognisable music are living proof of the timeless character of this style. Don't hesitate to play each of the 13 new songs; your listeners will love them all.

#### **SEPULTURA**

Chaos A.D. - Roadrunner PRODUCER: Andy Wallace

Although the most popular extreme metal band has built up a reputation of a live sensation, its studio albums get better each time. It is as heavy as ever, but with a lot of new influences. They have recorded a strong version of **New Model Army**'s *The Hunt*, for example. And what's more, the acoustic(!) track *Kaiowas* is playable on all formats, whithout sounding too mellow for a moment. There is no doubt, like Metallica in 1991. Sepultura has made their landmark album for the genre.

#### **SKAGARACK**

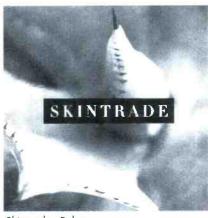
Big Time - CMC

PRODUCER: Torben Schmidt

Maybe in any other country the track It's

Never Too Late would be taken as the epitaph for melodic hard rock, but not in Denmark, where this variant is still very much alive and kicking. Mainstay Torben Schmidt has put together a new band which has kept the sound of the genre completely intact. That means a sound scape with a real singer and synthesisers living in peaceful coexistence with guitars.

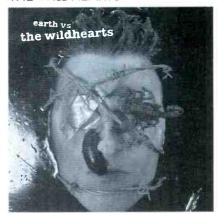
#### SKINTRADE



Skintrade - Polar PRODUCER: Skintrade/Ronny Lahti

How to describe a great album without a single flaw? From starter *One By One* to desert *Speak The Truth*. the debut by this Swedish fivesome can only be called fantastic. The songs are warm, vital and extremely aggressive. Warn your listeners not to sit too close to the speakers, because this album will blow them away. If there's one track that should be mentioned in particular, it's pumping *Soul Sister*.

#### THE WILDHEARTS



Earth VS The Wildhearts - Bronze/East West PRODUCER: The Wildhearts

More like a B-movie than a major block-buster, this album will haunt you until your nightmares turn into technicolour R&R pipe-dreams. With a punk-attitude, stomach-throbbing metal riffing, uncannily addictive melodies and at times near-poppy vocals, the Wildhearts will make you believe the garage is the best place to grow up in. Featuring what is probably Mick Ronson's swan song—check out his driving guitar-work on My Baby is A Headfuck—the Wildheart's will deliver when all else fails. Intelligent observations of society and love gone to the dogs delivered in a full metal jacket; work those neck-muscles.

Loud & Proud Releases compiled by: Wally Cartigny, Raùl Cairo, Mark Sperwer and Robbert Tilli.

#### (continued from page 19)

referring to the needs of the market. MTV Europe is also swaying more into the alternative direction."

Next big thing is going to be Capitol signing Blind Melon, a cross between Pearl Jam and Crosby, Stills, Nash &

1993. but will now relaunch it. The band will tour Europe in November, supporting Lenny Kravitz."

The new champions of rock are unstoppable. Where do we Europeans fit in this predominantly star-spangled story? Van den Heuvel predicts that just like in the his-

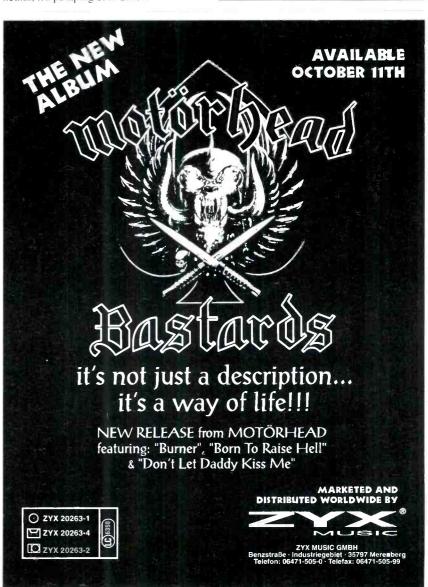


Stone Temple Pilots (Atlantic)

Young. Says EMI Music Europe international marketing manager/US repertoire Carrie Spacey-Foote. "The No Rain video has been on the MTV US 'Buzz Bin' rotation for 13 weeks. This, along with a heavy touring commitment, has boosted the self-titled album to platinum status. MTV Europe has guaranteed their full support to the project. Most European countries initially released the album late 1992 early

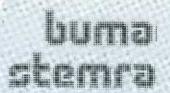
tory of melodic rock (Europe) the answer will come again from Sweden. "This time it will be **Skintrade**, marketing-wise the ideal band. They are such a clever lot, mixing metal, funk, grunge and traditional blue-based hard rock. It's all the trends coming together in one band."

by Robbert Tili





# EUROPEAN TOP 100. ALBUMS



ARTIST COUNTRIES CHARM  THE STATE ORIGINAL LABEL	ARTIST COUNTRIES CHARTED	ARTIST COUNTRIES CHARTED  ### TITLE - ORIGINAL LABEL
4 Non Blondes A.B.DK.SF.D.IRE.I.NLN.P.E.S. Bigger, Better, Faster, More! - Interscope	H.UK  35) 55 2 Beverley Craven Love Scenes - Epic	Teenage Fanclub Thirteen - Creation
Pet Shop Boys Very - Parlophone  A.B.DK.SF.D.IRE.I.NLN.R.E.S.	H.UK  36 29 96 Michael Jackson Dangerous - Epic ▲ 5	70 52 21 Janet Jackson janet Virgin
3 3 5 Meat Loaf  A.DK.SED.IRE.NLN.S  Bat Out Of Hell II - Back Into Hell - Virgin		71)82 21 Die Toten Hosen Kauf Mich! - Virgin
4 6 3 The Beatles A.B.DK.SED.IRE.I.NLN.R.E.S. 1967-1970 - Apple	H.UK 38 34 22 2 Unlimited ED.NLCH No Limits - Byte	Duff McKagan S.UK Believe In Me - Geffen
5 4 3 The Beatles A.B DK. SED IRE.I.NL.N.R.E.S. 1962-1966 - Apple	HUK  39 27 32 Sting Ten Summoner's Tales - A&M ▲  SEED.IRE.NL.R.S.UK	73) 69 4 The Cure A.B.D.N.L.CH Show - Fiction
6 5 13 UB40 A.B.DK.SEED.IRE.I.NL.R.E.S. Promises And Lies - DEP International	H.UK  40 35 58 Eric Clapton  Unplugged - Duck ▲  DK.ED.IRE.NLE.S.UK	74 70 18 Tears For Fears Felemental - Mercury
7 2 4 Nirvana AB.DK.SF.D IRE.LINL.N.P.E.S.  AB.DK.SF.D IRE.LINL.N.P.E.S.	H.UK  41 33 4 Prince B.DK.D.IRE.NLS.CH.UK B.DK.D.IRE.NLS.CH.UK	75 59 5 John Mellencamp Human Wheels - Mercury
8 7 10 Billy Joel A.DK.D.IRE.NL.E.  A.DK.D.IRE.NL.E.	42 40 53 R.E.M. DIRENLUK Automatic For The People - Warner Brothers	76 90 25 Raf Cannibali - CGD
9 9 4 Haddaway A.B.DK.SFD.I.NLN. The Album - Coconut		Buffalo Tom Big Red Letter Day - Beggars Banquet
Mike Oldfield  B.DK.D.IRE.NL.RE.S.I  BERNL.RE.S.I  BERNL.RE.S.I	44 39 14 Björk Debut - One Little Indian/Mother  B.SED.IRE.NLS.UK	78) 88 5 Viceversa Un Amigo De Verdad - Max Music
11 8 14 U2 A.B.DK.FD.IRE.I.NL.RE.S.I	45 31 6 BAP Pik Sibbe - Electrola	79 87 25 Aerosmith A.DK.SF.D  Get A Grip - Geffen
12 11 24 Eros Ramazzotti B.DK.SEEDJ.NL.N.R.I  Tutte Storie - DDD ▲	Def Leppard Retro Active - Bludgeon Riffola	80 80 5 Bon Jovi Keep The Faith - An Evening With Bon Jovi - Jamboo
13 12 4 Prince AB.DK.D.IRE.I.NL.R.E.S.  AB.DK.D.IRE.I.NL.R.E.S.	47 43 20 883 Nord Sud Oves Est - FRI	81 72 22 Gary Moore F.E. Blues Alive - Virgin
14 13 6 Mariah Carey Music Box - Columbia  B.DK.D.IRE.NLN.E.S.	48 47 15 Gloria Estefan NLE Mi Tierra - Epic	<b>82</b> 79 6 Regg'lyss Vive Les Gestes - Virgin
15 15 4 Prince A.B.DK.SED.IRE.I.NL.P.E.S.  A.B.DK.SED.IRE.I.NL.P.E.S.	49 66 2 Melissa Etheridge D.NLCH Yes, I Am Melissa - Island	Paradise Lost SED.NL Icon - Music For Nations
16 16 4 Scorpions A.B.DK.SED.I.N Face The Heat - Mercury	50 50 32 Are You Gonna Go My Way - Virgin	84 60 7 Levellers Levellers - China B.D.NLUK
17 19 8 Seiltänzertraum - Intercord	51 51 18 Stephan Eicher ED.CH Carcassonne - Barclay	<b>85</b> 64 3 Kenny Rogers Daytime Friends - The Very Best Of EMI
The Wonderstuff Costruction For The Modern Idiot - Polydor	52 53 22 Dire Straits ENLRE On The Night - Vertigo	86) 84 41 Jacques Dutronc Dutronc Au Casino (Live) - Columbia
Kim Wilde A.B.DK.SED.IRE.NL.S.1 The Singles Collection 1981-1993 - MCA	53 44 32 Rage Against The Machine - Epic	Go West Aces And Kings - The Best Of Go West - Chrysalis
20 21 13 Au Parc Des Princes - Philips	54 41 17 Jamiroquai A.D.IRE.NL.CH.UK Emergency On Planet Earth - Orenda	88 83 4 Pur Live - Intercord
21 20 45 Soundtrack - The Bodyguard The Bodyguard - Arista ▲ 6	55 45 8 Core - Atlantic	<b>89</b> 74 5 Juan Luis Guerra Areito - Karen/BMG
James Laid - Fontana	Roberto Vecchioni Blumun - EMI	Soundtrack - Judgement Night  Judgement Night - Epic
23 17 11 Grave Dancers Union - Columbia  A.B.DK.SFD.N.	57 49 5 Wild Wood - Go!Discs	91 91 3 Jordy Pochette Surprise - Columbia
<b>24</b> 18 49 Keep The Faith - Jambco ▲2	Peter Maffay Tabaluga Und Lilli - East West	92 73 4 Soundtrack - Sliver Sliver Sliver - Virgin
A.B.SEED.  A.B.SEED.  A.B.SEED.	59 56 11 Cypress Hill DJRE.NL.S.UK  DJRE.NL.S.UK	93 85 14 Fiorello Spiagge E Lune - FRI
26 22 22 Spin Doctors A.B.DK.SED.IRE.NLE.S. Pocket Full Of Kryptonite - Epic Associated ▲	60 54 20 Chaos - Electrola	94 93 3 Thomas Helmig Say When - Genlyd
27 25 18 Tina Turner  A.D.K.E.D.IRE.I.S.I What's Love Got To Do With It - Parlophone	61) 62 13 Soundtrack - Last Action Hero Last Action Hero - Columbia	Cohen På Norsk Hadde Månen En Sfster - Kirkelig Kulturverksted
Bee Gees Size Isn't Everything - Polydor  A.B.DK.D.I.N	62 58 28 Helene - AB	96 71 2 Rainhard Fendrich Ariola
Patricia Kaas Je Te Dis Vous - Columbia	63 46 7 Sisters Of Mercy A Slight Case Of Overbombing · Merciful Release	97 96 2 Suurlåhettiläät No Niin - Reel Art
30 26 15 Culture Beat A.DK.SF.D.N. Serenity - Dance Pool	64 61 16 Medley 60's Slows - Mike Kalfleche	98 95 4 Iggy Pop American Ceasar - Virgin
31 32 2 Pet Shop Boys Very Relentless - Parlophone	65) 67 11 El Ultimo De La Fila El Astronomia Razonable - EMI	Clouseau In Every Small Town - EMI
32) 36 5 Luca Carboni Diario - RCA	LCH 66 65 23 Laura Pausini - CGD	Riccardo Cocciante Eventi E Mutamenti - Virgin
Die Ärzte Die Bestie In Menschengestalt - Metronome	A.D M-People Elegant Slumming - deConstruction	A = Austria, B = Belgium, DK = Denmark, SF = Finland, F = France, D = Germany, GR = Greece , IRL = Ireland, I = Iroly NL = Netherlands, N = Norway P = Parkigal, E = Spain, S = Swaden, CH = Switzerland, UK = United Kingdom  - FAST MOVEDS  NEW ENTRY
34) 38 20 Chronologie - Dreyfus	68 57 2 Titiyo s	= FAST MOVERS NEW ENTRY  RE-ENTRY



# EUROCHART HOT 100 SINGLES



ARTIST COUNTRIES CHARTED  ST TO THE CONGINAL LABEL (PUBLISHER)  What's Lip AB DK.FD.IRE.I.NLN.S.C	ARTIST COUNTRIES CHARTED  THE ORIGINAL LASEL PUBLISHED  B.DK.D. IRE. NI. CH. UK	ARTIST COUNTRIES CHARTED  ARTIST COUNTRIES CHARTED  RIG SCREWANING
2 16 4 Non Blondes - Interscope (Famous/WC)	35 31 9 Mariah Carey - Columbia (Various)	69 42 4 Belinda Carlisle - Offside (EMI/Chip The Magical Cat/Pog/Munch-O-Mal
2 3 12 Living On My Own A B DK SFD IRE.I.N.I. N. E. S.C.H.L. Freddie Mercury - Parlophone (Mercury Songs)	36 36 3 Gabrielle - Go!Discs (Perfect Songs/Rondor)	Alles Nur Geklaut Die Prinzen - Hansa (Intro)
3 1 11 Life A B.DK.SEFDJRE I NL.N. E.S. CH.L. Haddaway - Coconut (A La Carte)	Paying The Price Of Love Bee Gees - Polydor (Gibb Bross/BMG)  A B DK.D.P.CH	71 62 25 U 96 - Polydor (Warner Chappell)
4 5 5 Go West A.B.DK.SFD.IRE.I.NL N S CH L Pet Shop Boys - Parlophone (Jess/Leosong)	Slave To The Music Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters)	Quem É Que Nunca Amou Toy - EMI (EMI)
5 4 21 Mr. Vain  B DK, SFED. IRE 1.E S.CH U Culture Beat - Dance Pool (Warner Chappell)	39 28 10 Happy Nation ABDNLCH ABDNLCH ABDNLCH	<b>73</b> 77 14 <b>Je Serai Là</b> Johnny Hallyday - <i>Philips (Desperado)</i>
6 7 5 Got To Get It A B.DK.SED LINE N.S.C. Culture Beat - Dance Pool (Warner Chappell)	40 35 18 Dreams A DK D.IRE.I S.CH Gabrielle - Go!Discs (Perfect Songs/Zomba)	PK.E.  Pive Live E.P.  George Michael & Queen feat. Lisa Stansfield - Parlophone (Queen/EMI/MCA/Boodle)
7 6 14 Runaway Train A.B.DK.D.N.L.N.S.C. Soul Asylum - Columbia (WC/LFR)		75 69 3 Cantaloop  IRE.UK  Us 3, Rashaan & Gerrard Prescencer - EMI (Warner Chappell/Global)
8 8 2 Relight My Fire Bure L	Higher Ground  OK.D.IRE.NLS CH UK  UB40 - DEP International (New Claims/CC)	76 71 15 Tu Tatuta Tuta Ta Pin-occhio - Dig It (Flarenasch)
9 9 12 Billy Joel - Columbia (EMI)	43 32 15 Will You Be There A.F.D.N.L.C.H  Michael Jackson - Epic (Warner Chappell)	95 2 Shoop Salt-N-Pepa - ffrr (Various)
10 10 6 Boom! Shake The Room  DK.D IRE S.D.  DK.D IRE S.D.		78 54 4 On The Ropes E.P. The Wonderstuff - Polydor (PolyGram)
Darla Dirladade  B SF  G.O. Culture - Scorpio (Warner Chappell)		79 52 22 Encores E.P. Dire Straits - Vertigo (Chariscourt/Rondor)
12) 29 2 I'd Do Anything For Love (But I Won't Do That) DK IRE NL U Meat Loaf - Virgin (Lost Boys)		80 Eternity Datura - Trance (Not Listed)
Relax  DK.SED.IRE.N.S. U  DK.SED.IRE.N.S. U  DK.SED.IRE.N.S. U  Trankie Goes To Hollywood - ZTT (Perfect Songs)		Capitaine Flam Pleasure Game - AMC (Jean-Jacques Debout/Narcisse X4
Moving On Up  M-People - deConstruction (BMG/EMI)  DK.SF.IRE.S U	<u> </u>	82 82 16 Gary Moore - Virgin (Maxwood)
15 14 7 Faces A B.DK D IRE.I NL E.S.CH U	7 7	Sunday Sunday Blur - Food (MCA)
16 15 33 What Is Love Haddaway - Coconut (A La Carte)		84 64 10 Nuff Vibes E.P. DK.D.IRE.UK Apache Indian - Island (MCA)
17 16 22 (I Can't Help) Falling In Love With You UB40 - DEP International (Manna/Carlin)		85)91 3 La Kabra Farmlopez - Ginger Music (Not Listed)
The Key: The Secret  A.B. SF.D.IRE.I NL.S.CH U Urban Cookie Collective - Pulse 8 (Peer)	52 50 34 Sing Hallelujah Dr. Alban - SweMix (Swemix/Songs Of Logic)	Sive It Up  Good Men - Fresh Fruit (Rhythm)  DIRE CH
19 17 18 Stakka Bo - Stockholm (Stockholm)	53 55 19 Tease Me Chaka Demus & Pliers - Mango (Blue Mountain/PolyGram/CC)	87 79 14 The Jungle Book Groove Various - Hollywood (Campbell Connelly)
20 18 8 D.J. BoBo - Fresh (Fresh/EAMS)	- Chara beings a their mango plue manially toly orally eep	Star/I Like It D:Ream - Magnet (EMI)
21 19 12 Regg'lyssMets De L'Huile Regg'lyss - Virgin (Regg'lyss)		Creep IRE.UK
22) 24 34 D.J. BoBo - Fresh (C-B Hypedelic)		Chronologie F
23) 22 4 She Don't Let Nobody Chaka Demus & Pliers - Mango (WC/BMG)		Breakdown UK
It Keeps Rainin' (Tears From My Eyes)  A D IRE NLUI	FI Gallinero LE	One Dove - London (Warner Chappell)  Three Little Pigs  B DK.D.S  Green Jelly - Zoo (Chrysalis)
25 20 4 Deposite Mode Anter (EMI)  Bitty McLean - Brilliant (EMI)  B.DK SFD.IRE.S CH UI	59 66 2 Ramirez - Expanded (Cameleonte/Actualmusic)  Tracks Of My Tears Go West - Chrysalis (Jobete/EMI)	93 72 3 When The Sh Goes Down Cypress Hill - Ruffhouse (Cyprus Funky/MCA/Soul Assassins)
Peach DK SFD IRE.NL S CH UI	Chain Reaction IRE.UK	Cypress Hill - Rutthouse (Cyprus Funky/MCA/Soul Assassins)  1
27 26 8 SWV - RCA (ATV/WC)	Into Your Arms	Pop Will Eat Itself · (Infectious)  Dr. Alban · SweMix (SweMix)  R.S.V.P./Familius Horribilus Pop Will Eat Itself · (Infectious)
28 30 10 U 96 - Polydor (Warner Chappell)  AB DK SFD.NLS CI	Cli Sanari Sanara Delusa	Move - The E.P. SFIRE.NL
All That Sho Wants	· · · · · · · · · · · · · · · · · · ·	Moby - Mute (CC/Little Idiot)
Stay IRE.UI	63 47 5 Roxette - EMI (Jimmy Fun/EMI)  Cose Della Vita  EPCH	Staxx - Champion (PolyGram)  Boom Shack A Lak  A.NL
Eternal - EMI (MCA)	PE  Rahurada  PE	70 88 4 Apache Indian - Island (MCA)
31 34 15 AC/DC - Atco (J.Albert & Son)  Hallowed Be Thy Name (Live)  DK ED S CH	D.J. Dero - Dance Street (I & Ear GMBH/BMG UFA)	85 35 Cut'N'Move - Soulpower (EMI Songs)
Iron Maiden - EMI (Zomba)	66 67 17 M-People - deConstruction (BMG/EMI)	A = Austra, B = Belgum, DK = Dermork, SF = Finland, F = France, D = Germony, GR = Greece , IRE = Ireland,
37 16 Robin S - Champion (Champion)	67 57 3 Crowded House - Capitol (EMI)	A = Austra, B = Belgium, DK = Demonth, SF = Finland, F = France, D = Germany, GR = Creece, 1811 = Ireland, I = Italy NL = Netherlands N = Norway, P = Portugal, E = Spain, S = Sweden CH = Switzerland UK = United Kingdom  FAST MOVERS  NEW ENTRY
34 27 23 Spin Doctors - Epic (Sony)	Don't Be A Stranger Dina Carroll - A&M (Really Useful/De-Mix/Rondor)	RE-ENTRY

The Eurochart Hot 100 Singles is compiled by BPI Communications BV in cooperation with Euro/Sterins and based on the following national singles sales that's MRIS (UK), Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany), Europe 1/Canal Plus/Tele/Jours (France), RAI Stereo Due/Musica E Dischi/Mario De Luigi

(Bibly) Stichingt Media Control/Musikmarkt (West Germany), Europe 1/Canal Plus/Tele/Jours (France), RAI Stereo Due/Musica E Dischi/Mario De Luigi



# TOP 10 SALES IN EUROPE



#### **UNITED KINGDOM**

	0	
,	Singles	
	Take That feat, Lulu - Relight My Fire	(RCA)
-	Jazzy Jeff/Fresh Prince - Boom! Shake The Roo	m (Jive)
,	Meat Loaf - I'd Do Anything For Love	(Virgin)
	M-People - Moving On Up	(RCA)
	Chaka Demus/Pliers - She Don't Let Nobody	(Island)
(	Frankie Goes To Hollywood - Relax	(ZTT)
	7 Haddaway - Life	(Logic)
1	B Eternal - Stay	(EMI)
1	Pet Shop Boys - Go West (Parlo	ophone)
	10 Iron Maiden - Hallowed Be Thy Name (Live)	(EMI)
	Albums	
	Most Loof - Rot Out Of Holl II	Nirgin

,	rei Silop boys Oo mesi	(i di lopilolle)
10	Iron Maiden - Hallowed Be Thy Name	e (Live) (EMI)
All	oums	
1	Meat Loaf - Bat Out Of Hell II	(Virgin)
2	Pet Shop Boys - Very	(Parlophone)
3	Wonderstuff - Costruction For The Modern	i Idiot (Polydor)
4	James - Laid	(Phonogram)
5	Mike Oldfield - Elements	(Virgin)
6	Beverley Craven - Love Scenes	(Epic)
7	Nirvana - In Utero	(MCA)
8	Pet Shop Boys - Very Relentless	(Parlophone)
9	Prince - The Hits Vol. 1	(Warner)

#### CDAINI

(Warner)

10 Prince - The Hits Vol. 2

SPAIN			
S	ingles		
1	Ramirez - El Gallinero	(Blanco Y Negro)	
2	Haddaway - Life	(BMG Ariola)	
3		(Virgin)	
4		(Blanco Y Negro)	
5			
	P. Pil - Viva La Fiesta	(Max)	
	Viceversa - Ella	(Max)	
8		(Ginger)	
9		(Max)	
1	O <b>O.B.K.</b> - Robarle Al Tiempo	(Blanco Y Negro)	
Α	lbums		
1	The Beatles - 1962-1966	(EMI)	
2	The <b>Beatles</b> - 1967-1970	(EMI)	
3	Gloria Estefan - Mi Tierra	(Sony)	
4		(Virgin)	
5	El Ultimo De La Fila - Astronomía		
6		(Arcade)	
7	Viceversa - Un Amigo De Verdad	(Max)	
,			
8	•	(BMG Ariola)	
	Jean Michel Jarre - Chronologie	(PolyGram)	
8	•		

#### **DENMARK**

Sin	gles	
1	4 Non Blondes - What's Up	(Warne
2	Freddie Mercury - Living On My Own	(EMI-Medle)
3	Haddaway - Life	(BMG Ariolo
4	Culture Beat - Mr. Vain	(Sony
5	G.Michael/Queen/L.Stansfield - Five Live	(EMI-Medle)
6	Culture Beat - Got To Get It	(Son)
7	UB40 - Falling In Love With You	(Virgir
8	Pet Shop Boys - Go West	(EMI-Medle)
9	Spin Doctors - Two Princes	(Son)
10	Depeche Mode - Condemnation E.P.	(Sone
Alb	ums	
1	Mike Oldfield - Elements	(Virgir
2	Meat Loaf - Bat Out Of Hell II	(Virgir
3	4 Non Blandes - Bigger, Better, Faster, More	e! (Warne
4	Thomas Helmig - Say When	(BMG Ariolo
5	Peaches & Bobo - Simple Emotions	(EMI-Medley
6	Pet Shop Boys - Very	(EMI-Medley
7	Pet Shop Boys - Very Relentless	(EMI-Medle)
8	Rossen Stig - The Impossible Dream	(Pineapple
9	Alberte - Den Forsvundne Skat	(Pladecon
10	Maggie Reilly - Midnight Sun	(EMI-Medle)
	CW/ITZEDI AND	

SWITZERLAND		
Sin	ales	
1	4 Non Blondes - What's Up	(Warner)
2	Soul Asylum - Runaway Train	(Sony)
3	Haddaway - Life	(BMG)
4	Billy Joel - The River Of Dreams	(Sony)
5	Freddie Mercury - Living On My Own	(EMI)
6	D.J. BoBo - Keep On Dancing!	(Fresh)
7	Jay Dee - Plastic Dreams	(TBA)
8	Culture Beat - Got To Get It	(Sony)
9	Stakka Bo - Here We Go	(PolyGram)
10	UB40 - Falling In Love With You	(Virgin)
Alb	ums	
1	4 Non Blondes - Bigger, Better, Faster, Ma	ore! (Warner)
2	Haddaway - The Album	(BMG)
3	The Beatles - 1967-1970	(EMI)
4	The Beatles - 1962-1966	(EMI)
5	Billy Joel - The River Of Dreams	(Sony)
6	Soul Asylum - Grave Dancers Union	(Sony)
7	UB40 - Promises And Lies	(EMI)
8	Tina Turner - What's Love Got To Do W	ith It (EMI)
9	Scorpions - Face The Heat	(PolyGram)
10	Eros Ramazzotti - Tutte Storie	(BMG Ariola)

#### **GERMANY**

االاب	gles	
1	4 Non Blondes - What's Up	(East West)
2	Freddie Mercury - Living On My Own	(EMI)
3	Pet Shop Boys - Go West	(EMI)
4	Haddaway - Life	(Coconut)
5	Billy Joel - The River Of Dreams	(Sony)
6	Culture Beat - Got To Get It	(Sony)
7	Soul Asylum - Runaway Train	(Sony)
8	D.J. BoBo - Keep On Dancing!	(EAMS)
9	Die Ärzte - Schrei Nach Liebe	(Metronome)
10	2 Unlimited - Faces	(Zyx)
All	oums	
1	A Nice Plander Discour Dates Castes At	
	4 Non Blondes - Bigger, Better, Faster, M.	ore!(East West)
2	Billy Joel - The River Of Dreams	ore!(East West) (Sony)
2	Billy Joel - The River Of Dreams	(Sony)
2	Billy Joel - The River Of Dreams Pur - Seiltänzertraum	(Sony) (Intercord)
2 3 4	Billy Joel - The River Of Dreams Pur - Seiltänzertraum Pet Shop Boys - Very	(Sony) (Intercord) (EMI)
2 3 4 5	Billy Joel - The River Of Dreams Pur - Seiltänzertraum Pet Shop Boys - Very Haddaway - The Album	(Sony) (Intercord) (EMI) (Coconut)
2 3 4 5 6	Billy Joel - The River Of Dreams Pur - Seiltönzertraum Pet Shop Boys - Very Haddaway - The Album Scorpions - Face The Heat	(Sony) (Intercord) (EMI) (Coconut) (Phonogram)
2 3 4 5 6 7	Billy Joel - The River Of Dreams Pur - Seiltänzertraum Pet Shop Boys - Very Haddaway - The Album Scorpions - Face The Heat Die Arzte - Bestie In Menschengestalt	(Sony) (Intercord) (EMI) (Coconut) (Phonogram) (Metronome)

#### **HOLLAND**

10 Ace Of Base - Happy Nation

Sin	gles	
1	Bitty McLean - It Keeps Rainin'	(Dureco)
2	Culture Beat - Got To Get It	(Sony)
3	4 Non Blondes - What's Up	(Warner)
4	Urban Cookie Collective - The Key: The Secret	(CNR/Indisc)
5	2 Unlimited - Faces	(Boudisque)
6	Billy Joel - The River Of Dreams	(Sony)
7	Freddie Mercury - Living On My Own	(EMI)
8	Soul Asylum - Runaway Train	(Sony)
9	Robin S - Luv 4 Luv	(Rhythm)
10	Twenty 4 Seven - Slave To The Music	(Indisc)
All	oums	
1	Mariah Carey - Music Box	(Sony)
2	Melissa Etheridge - Yes, I Am Melissa	(BMG Ariola)
3	The Beatles - 1967-1970	(EMI)
4	The Beatles - 1962-1966	(EMI)
5	Paul De Leeuw - Plugged	(Sony)
6	4 Non Blandes - Bigger, Better, Faster, Me	ore! (Warner)
7	Kim Wilde - Singles Collection 1981-1	993 (RCA)
8	Rage Against The Machine - Rage Against The N	lachine (Sony)
Q	Nirvana - In Utero	(BMG Ariola)

10 Ace Of Base - Happy Nation

NORWAY			
Sin	gles		
1	4 Non Blondes - What's Up	(Warner)	
2	Soul Asylum - Runaway Train	(Sony)	
3	Freddie Mercury - Living On My Own	(EMI)	
4	D.J. BoBo - Somebody Dance With Me	(CNR)	
5	Pearl Jam - Go	(Sony)	
6	Culture Beat - Got To Get It	(Sony)	
7	Pet Shop Boys - Go West	(EMI)	
8	Haddaway - Life	(BMG Ariola)	
9	Frankie Goes To Hollywood - Relax	(Warner)	
10	Twenty 4 Seven - Slave To The Music	(CNR)	
Alb	ums		
1	Various - Absolute Music 8	(Eva)	
2	Cohen På Norsk - Hadde Månen En Se	oster (K.K.)	
3	4 Non Blondes - Bigger, Better, Faster, Mc	ore! (Warner)	
4	Various - More Music	(Sony)	
5	Pearl Jam - Vs.	(Sony)	
6	Åge Aleksandersen - Din Dag	(Norske)	
7	Various - The Vorspiel Collection	(Rec.Coll.)	
8	Meat Loaf - Bat Out Of Hell II	(Virgin)	
9	Eros Ramazzotti - Tutte Storie	(BMG)	
10	Hanne Boel - Kinda Soul	(EMI)	
٥.	AUSTRIA		

Sing	gles	
1	4 Non Blondes - What's Up	(Warner)
2	Freddie Mercury - Living On My Own	(EMI)
3	Pet Shop Boys - Go West	(EMI)
4	Billy Joel - The River Of Dreams	(Sony)
5	Soul Asylum - Runaway Train	(Sony)
6	The Proclaimers - I'm Gonna Be (500 Miles	
7	Bitty McLean - It Keeps Rainin'	(Echo)
8	Culture Beat - Got To Get It	(Sony)
9		olyGram)
10	Urban Cookie Collective - The Key: The Sec	cret (Echo)
Alb	ums	
1	4 Non Blandes - Bigger, Better, Faster, More!	(Warner)
2	Billy Joel - The River Of Dreams	(Sony)
3	The Beatles - 1967-1970	(EMI)
4	Rainhard Fendrich - Brüder	(BMG)
5	The Beatles - 1962-1966	(EMI)
6	Bee Gees - Size Isn't Everything (F	olyGram)
7	Soul Asylum - Grave Dancers Union	(Sony)
8	Brunner & Brunner - Darum Lieb' Ich Dich	(Koch)
9	Prince - The Hits Vol. 2	(Warner)
10	Prince - The Hits Vol. 1	(Warner)
supp	lied by MRIR (LIK): Bundesverband Der Phonographi	schen Wirts

#### **BELGIUM**

Singles				
1 4 Non Blondes - What's Up	(Warner)			
2 Freddie Mercury - Living On My Owr	n (EMI)			
3 Culture Beat - Got To Get It	(Sony)			
4 Soul Asylum - Runaway Train	(Sony)			
5 Pleasure Game - Capitaine Flam	(AMC)			
6 G.O. Culture - Darla Dirladade	(AMC)			
7 Championettes - Medley	(Alora)			
8 Haddaway - Life	(BMG Ariola)			
9 Dana Winner - De Oude Man En De	Zee (Assekrem)			
10 2 Unlimited - Faces (Byte)				
Albums				
1 The Beatles - 1962-1966	(EMI)			
2 The Beatles - 1967-1970	(EMI)			
3 Clouseau - In Every Small Town	(EMI)			
4 The Scabs - Dog Days Are Over	(PIAS)			
5 Nirvana - In Utero	(BMG Ariola)			
6 Mike Oldfield - Elements	(Virgin)			
7 Eros Ramazzotti - Tutte Storie	(BMG Ariola)			
8 Prince - The Hits Vol. 2	(Warner)			
9 Prince - The Hits Vol. 1	(Warner)			
10 Prince - The Hits/The B-Sides	(Warner)			

#### **FINLAND**

Pet Shop Boys - Go West

(Warner)
(Warner)
(Pitch)
(Sony)
(Sonet)
(Roadrunner)
(Sonet)
(Sony)
(BMG)
(BMG Ariola)
(Sony)
(Reel Art)
(Warner)
1993 (BMG)
(Finnlevy)
(EMI)
(EMI)
te (Sony) (Finnlevy)

#### **PORTUGAL**

(EMI)

(Vidisco) (Vidisco)

(Vidisco)

ngles Toy - Quem É Que Nunca Amou Farmlopez - La Kabra D.J. Dero - Batucada

Farmlopez - Grondes Exitos

5	Marco Paulo - Perco A Cabeça	(EMI)
6	José Reza - Benfica Vencer Vencer	(PolyGram)
7	Pablito Y Los Carahuevo - Clasificada X Po	pular (Vidisco)
8	French Connection - I Don't Like Regga	e (Vidisco)
9	New Order - World (The Price Of Love	) (PolyGram)
10	The Wonderstuff - On The Ropes E.P.	(PolyGram)
AlŁ	oums	
1	Farmlopez - La Kabra	(Vidisco)
2	Eros Ramazzotti - Tutte Storie	(BMG Ariola)
3	Nirvana - In Utero	(BMG Ariola)
4	4 Non Blondes - Bigger, Better, Faster, Me	ore! (Warner)
5	Bon Jovi - Keep The Faith - Live	(PolyGram)
6	The Beatles - 1962-1966	(EM1)
7	James - Laid	(PolyGram)
8	The Beatles - 1967-1970	(EMI)
9	Pet Shop Boys - Very	(EMI)
10	Leandro E Leonardo - Temporal De Am	nor (Vidisco)

#### **ITALY**

Singles		
	Idie Mercury - Living On My Own	n (EMI)
2 Had	ldaway - Life	(BMG Ariola)
3 4 N	on Blondes - What's Up	(Warner)
4 Vas	co Rossi - Gli Spari Sopra - Delusc	a (EMI)
5 Gab	orielle - Dreams	(Media)
6 Cult	ure Beat - Mr. Vain	(Sony)
7 Date	ura - Eternity	(Irma)
8 D.J.	Molella - Confusion	(Time)
9 Mac	donna - Rain	(Warner)
10 Rob	in S - Luv 4 Luv	(Energy)
Albums		
1 Luco	<b>Carboni</b> - Diario	(BMG Ariola)
2 Fran	icesco De Gregori - Il Bandito E Il Can	npione (Sony)
3 883	I - Nord Sud Oves Est	(FRI)
4 Rob	erto Vecchioni - Blumun	(EMI)
5 Eros	s Ramazzotti - Tutte Storie	(DDD)
6 4 N	on Blondes - Bigger, Better, Faster, A	Nore! (Warner)
7 Lau	ra Pausini - Laura Pausini	(CGD)
8 Ivar	no Fossati - Ivano Fossati Dal Vivo	Vol. 2 (Sony)
9 Rico	ardo Cocciante - Eventi E Mutame	enti (Virgin)
10 Raf	- Cannibali	(CGD)

#### **SWEDEN**

Singles	
1 Freddie Mercury - Living On My Own	(EMI)
2 Soul Asylum - Runaway Train	(Sony)
3 4 Non Blondes - What's Up	(Warner)
4 Pet Shop Boys - Go West	(EMI)
5 Culture Beat - Got To Get It	(Sony)
6 Haddaway - Life	(BMG)
7 Twenty 4 Seven - Slave To The Music	(SGA)
8 Ultima Thule - Vikingablod	(Ultima)
9 Culture Beat - Mr. Vain	(Sony)
10 <b>U 96</b> - Night In Motion	(PolyGram)
Albums	
Pet Shop Boys - Very	(EMI)
Pet Shop Boys - Very Titiyo - This Is	(EMI) (Telegram)
2 Titiyo - This Is	(Telegram)
2 Titiyo - This Is 3 Mariah Carey - Music Box	(Telegram) (Sony)
2 Titiyo - This is 3 Mariah Carey - Music Box 4 Mike Oldfield - Elements	(Telegram) (Sony) (Virgin)
<ul> <li>2 Titiyo - This İs</li> <li>3 Mariah Carey - Music Box</li> <li>4 Mike Oldfield - Elements</li> <li>5 Haddaway - The Album</li> </ul>	(Telegram) (Sony) (Virgin) (BMG)
<ul> <li>2 Titiyo - This İs</li> <li>3 Mariah Carey - Music Box</li> <li>4 Mike Oldfield - Elements</li> <li>5 Haddaway - The Album</li> <li>6 Meat Loaf - Bat Out Of Hell II</li> </ul>	(Telegram) (Sony) (Virgin) (BMG) (Virgin)
2 Titiyo - This Is 3 Mariah Carey - Music Box 4 Mike Oldfield - Elements 5 Haddaway - The Album 6 Meat Loaf - Bat Out Of Hell II 7 Eros Ramazzotti - Tutte Storie	(Telegram) (Sony) (Virgin) (BMG) (Virgin) (BMG)
2 Titiyo - This İs 3 Mariah Carey - Music Box 4 Mike Oldfield - Elements 5 Haddaway - The Album 6 Meat Loaf - Bat Out Of Hell II 7 Eros Ramazzotti - Tutte Storie 8 Nirvana - In Utero	(Telegram) (Sony) (Virgin) (BMG) (Virgin) (BMG) (BMG)

10 Prince - The Hits Vol. 2	(Warner)
IRELAND	
Singles	
1 Jazzy Jeff/Fresh Prince - Boom! Shak	e The Room (Jive)
2 Take That feat. Lulu - Relight My F	ire (RCA)
3 Haddaway - Life	(Logic)
4 Meat Loaf - I'd Do Anything For Lo	ove (Virgin)
5 Pet Shop Boys - Go West	(Parlophone)
6 M-People - Moving On Up	(RCA)
7 Frankie Goes To Hollywood - Rela	xc (ZTT)
8 Culture Beat - Mr. Vain	(Sony)
9 Stakka Bo - Here We Go	(PolyGram)
10 The Prodigy - One Love	(Beggars Banquet)
Albums	
1 Meat Loaf - Bat Out Of Hell II	(Virgin)
2 Various - 100% Dance Vol. 2	(Telstar)
3 Various - A Woman's Heart	(Dara)
4 Garth Brooks - In Pieces	(EMI)
5 Mike Oldfield - Elements	(Virgin)
6 Garth Brooks - No Fences	(EMI)
7 Pet Shop Boys - Very	(Parlophone)
8 Nirvana - In Utero	(MCA)
9 Various - Energy Rush - Dance Hits	Of The Year (Dino)
10 <b>U2</b> - Zooropa	(Island)

#### **FRANCE**

Due to a disagreement between French chart compilers Canal Plus and Europe 1 (M&M September 18), the production of the national singles and albums charts has been temporarily discontinued.

### **Eurofile Radio Industry Directory 1994**

Tel: (+31) 20.669 1961 Fax: (+31) 20.669 1941 ask for Ylonka de Boer

Based on the national sales charts from 15 European markets Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany); Europe 1/Canal Plus/Tele7Jours (France); Musica E Dischi/Mario De Luigi (Italy); Stichting Top 50 (Holland); SABAM/IFPI (Belgium), GLF/IFPI (Sweden); IFPI/Nielsen Marketing Research (Denmark); VG (Norway) ALEF MB/TVE (Spain), Seura/IFPI (Finland); IFPI (Ireland); AFP (Portugal), Austria Top 30 (Austria); Media Control/Musikmarkt (Switzerland).

Statian reports include all new additions to the playlist, new additions to the playins, indicated by the abbreviation "AD." Reports from certain statians will also include a "Power Play" (PP), a track which receives a track which receives special emphasis for the week, as well as featured new albums indicated by the designation "AL." Within designation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: Platinum (P), Gold (G), Silver (S) and Bronze (B). All playfists must be received by Monday at 13.00 hours CET.

#### GERMANY\_\_\_

ANTENNE BAYERN/Munich P

Markus Steinkuhl - DJ/Producer

Maxim Rad- Numbers Paul Young- Now I Know What Pet Shop Boys- Go West Roinhard Fendrich- Midlife World Party- All I

40 Fros Romayzotti: Un'Altra

HR 3: GRAFITTI/Frenkfurt P Markus Hertle - Praduce

Fast 17: Gold

Frankie/Hollywood-Relax Mr. Big-Wild World

HR 3: LEIDER GUT/Frankfurt P ĉHR/Dance Markus Hertle - Producer

Rower Play:
AD Phil Collins- Both Sides

Culture Beat- Got To Get It E.W.&F.- Sunday Morning

RADIO FFH/Frankfurt P EHIR
Andreas Karczewski - Head Of Music
B List:
AD Rick Astley- The Ones You Love

eff van Gelder - Head Of Music

A List:

AD Apoche Indian: Boom Shack
Dino: Och Child
Helloweri: Den't Wanna Cry Na More
Kate Bush: Rubberband Girl
Tears 'N' Joy Go Before You Break

WDR 1: SCHLAGERRALLYE/Cologne P

Wolfgang Roth · Producer

AD Concrete Blonde Heal Dana Smith- Promises

David Knopfler- Mercy Ena Sea-Trap Fantastischen Vier- Zu Geil Latin Quarter- Like A Miracle Lisa Stansfield- Sa Natural Lucilectric- Mädchen Nationalgalerie Himmelhoch Notionalgolerie Hummelhoch jauchzet Paul Young: Now I Know Whot Pearl Jam- Go Pointer- Don't Walk Shara Nelson- 1 Goodbye In 10 6th Revelation- The First Cut Wolf Maahn: Freie Welt

104.6 RTL BERLIN/Berlin G

Lori Granger - Music Dir

E. Alexander O'Neal: Since I've Beverley Croven: Love Scenes Bon Jovi: I'll Sleep Crowded House: Distant Sun Gobrielle: Goin Nowhere Land: Mama Told Me Neil Young: Long May Penny Ford: I'll Be There Pet Shop Boys: Go West

BERLIN 88.8/Berlin G Jürgen Jürgens - Head Of Music

Aaron Neville- Don't Fall Angelo Branduardi- Vioggio. Bilgeri- I'm Gonna Carole King- Lay Down Caterina Valente- Wa Meine Caterina Valente- Wa Meine Ireea Sheer- Komm Ich Moch Jürgen Drews- Das Konn Doch Kralle Krawinkel- 1 Sentimeter Liebe Melanie- Der Sommer Ist Vorbei Nino De Angelo- Das 7te Wunder Paul Simon Thelma Peter Kichter- Einer Von Denen Peter Richter- Einer Von Denen Put- Indianen Pur-Indianer Rubettes- Oh Sa Lonely Udo Järgens- Was Dich Nicht



# The fantastic remix of »Relax«

– Go for it!! **Massive sales! Top Requests guaranteed!** 

**MTV Power UK Charts: 8 German Dance Charts: 5** 

Most added:

Radio ffn SWF 3

Radio Bremen 4

Radio Hamburg

WDR 1

HR3

**RSH** 

**SR 1** 

Radio RPR



ENERGY/Berlin G Holaer Richter - Music Dir

Rad Stewart- Reason To Relieve Taylor Dayne-Send Me A Love

HIT RADIO N 1/Nuremberg G

Cetin Yaman - Prog Dir Power Play:
AD Frankie/Hollywood-Relax

AD Frankerson.

A List:

AD Karl Keaton- Enough Is Enough
Lisa Keith- Better Than You
Rod D.: No Time
Solt-N-Pepa- Shoop

oy Berlin G nct Rainer Gruhn - Music Dir A List: AD Junal

Jongle Book: Jungle
Jungle Book: Jungle
Monito Manipo Mango Mangue
Neti Diamond & Daily Penton You've Lost
Otto- Friesenjung
Poul Bennett Forever More
Prinzen: Alles Nur Geklaut
Rod Stewart: Recron To Believe
Roo Williams: All You Nieed
Stefan Woggenhousen: Noch Liebe Rufen
Tom Astor: Junger Adler 193

OK RADIO/Hamburg G

Oliver Weiberg - Head Of Music

Power Play: AD Fantastischen Vier- Zu Geil

ORB/FRITZ/Potsdam G Bernd Albrecht, Frank Menzel, Jens Malle - Music Proo

A List:
AD M People- Moving On Up Robin S Luv 4 Luv

Tony Toni Toné- If I Had David Bowie- Miracle De/Vision Try To Forget East 17- Gold Fantastischen Vier-Zu Geil

Katrina And The Waves- I'm In Deep Nick Heyward- Kite Peter Gabriel- Kiss That Pressure Drop: Unify US 3- | Got It Δſ

PS 2/Redin G

Ralf Blasberg - Head Of Music

A List:

AD Bitty McLean: It Keeps Rainin' Bithy McLean: It Keeps Rainin'
Curt Smith: Colling Out
Daryl Hall- Philly Mood
Paul Young: Now I Know What
Pet Shop Boys: Go West
Prinzen: Alles Nur Geklaut
Taylor Dayne: Send Me A Lover

RADIO 7/Ulm G

ACE
Alex Noumann - Head Of Music
A List:
AD Gabrielle- Goin' Nowhere
Mr. Big Wild World

h. Annabel Lamb - Wild World - David Knopfler - Mercy - Eternal - Stay - Go West-Tracks Of My Tears - Lisa Stansfield - So Natural - Ma-X - Höllischer Engel Marva: Say My Name Rondy Crawford- In My Life River Boys- The Reaper So Sa Meilenweit Weg Tears 'N' Jay Go Before You Break My Heart

Notional Music Karl-Heinz Schweter - Prog Dir

t:
Duo- Auf Den Flugeln unserer Traume
Heino- Freiheit Ist...
Kostelruther Spatzen: Und Ewig Ruft Die

Marianne Rosenberg- Wenn Ich Dich Michael Larsen- Der Schinee Von Gestern Rex Gildo- Kalimba Kalimba

RADIO FFN/isembagen G

Jürgen Köster - Prog Dir Frank Eichner - Head Of Music

4 II Soul- If You Really

RADIO GONG/Nuremberg G

Power Play:

AD 4 Non Blandes- Spaceman
Shara Nelson- Down That Road

AL K.T.P.

Pet Shap Boys- Go West Rockin' Roary- Shadows Scheller- Playboys Tony Toni Tone- If I Had

Martin Schwebel - Music Dir

Neil Diamond & Dolly Parton: You've Nino De Angela Das 7te Wunder Prinzen- Alles Nur Geklaut Randy Crawford: In My Life Take That/Lulu- Relight My Fire Tina Turner- Why Must We

4 Reeves Jamba Annabel Lamb: Wild World Billy Idol- Adam Bity Idol- Adam Clouseau Take Me Down Gabrielle Goin' Nowhere Gabrielle Goin' Nowhere
Hooters' Private
Lisa Stansfield' So Natural
Neil Diamond- Save The Last
Papa Winnie Someday, New Day
Patricia Koas: If Me Dit
River Bays: The Reoper
Stefan Waggershausen Noch Liebe
RADIO SALU/Soarbruecken G
FER

Karl Keaton- Enough Is Enough M People: One Night In Heaven Stephan Massimo Anyline And Anywh UB40: Higher Ground Take That

Stevie Höper - Head Of Music

AD INXS- The Giff
Mr. Big: Wild World
Paul Young: Now I Know What

AL Mr. Big

4 II Soul- If You Really
Alexander O Neal- Since I've
Annabel Lamb Wild World
Eternal- Stay
M People Moving On Jp
Mr. Big- Wild World
Nokko- I Will Catch U
Tilay- Take Your
Tina Turner- Why Must We
Paul Young

eter "Marc" Stingl - Music Dir

RADIO KÖLN: COLOGNE CHARTS/

Cologne G EHR Uwe Spörl - Prog Dir Ludwig Schieffer - Prog Dir

Brosinksy Schickt Mir

RADIO REGENBOGEN/Monnheim G

: Herbert Grönemeyer- Land Unter Natalie Cole: As Times

AD

Erik Brigitte Borthel - Music Mgr A List: AD Karl Keaton-Enough

RB 4/Bremen G

EHR Axel Sommerfeld - DJ/Producer

Abel Softmerers A List:

AD Frankie/Hollywood Rebax
Gabrielle Goin' Nowhere
Kim Sonders Show Me
Moggie Reilly Follow
Pet Shop Boys - Go West
Sondy Reed - Cold
Take That/Luku- Relight My Fire

B List:
AD Alexander O'Neal- Since I've Beverley Craven Love Scenes River Boys The Reaper Tai Mahal- River Of Lave Thirtyeight Special- Second

RSH/Kiel G

Stephan Hampe - Head Of Music Power Play: Gabrielle Goin' Nowhere

Gabreite ......
A List:

AD Graham Goble- Con't Eat
Pouline Henry: Too Many
Randy Crawford In My Life
SWV- Right Here/Human Nature
AL M - People

SDR 3/Stuttgart G

Hans Thomas - Producer
A List:
AD Lisa Stansfield So Natural
AL Doryl Hall

ACE Mathias Hofmann - Music Dir

Mathias ronnutt.

Power Play:
Billy Joel: The River Of
Rad Stewart: Reason To Believe
Soul Asylum: Runaway Train
Shing: Fields Of Gold
UB40: Higher Ground

AD Quiet Riot- (tchycoo Park
Tina Turner- Why Must We

B List: AD Go West Tracks Of My Tears

RADIO F/Nuremberg S Ziggie Hoga · Prog Dir

A List:
AD Andreas Morfin: Diese Nocht
Bonnie Tyler: Solly Comes Around
Bruce Hornsby: Fields Of
Chris Isaak: Son Francisco Richard Darbyshire This I 6th Revelation The First Cut Thomas Anders: I'll Love You UB40: Higher Ground World Party: All I

RADIO RPR 2/Ludwigshafen S

Dieter Mauer - Prog Dir Guido Müller - Music Dir

Alpenwelt Musikanten Total In Burkhardt Brozat Viel Zu Viel Cinematic Unser Lied David Hosselhaff - Dance Dance Heino: Freiheit Ist... Jürgen Drews- Das Kann Doch Roland Kaiser- Was Ware Wen Truck Stop Männer Mit Hut

#### WNITED KINGDOM

BBC RADIO 1/London P Paul Robinson - Prog Dir

A List:
AD Culture Beat- Got To Get it

Ritty McLean- Pass It On Birty McLean: Pass II On Gabrielle: Get Inside Your Head One Dave Breakdown Pauline Henry: Feel Like Making Love Pearl Jam: Go Phil Collins: Bath Sides Salt-N-Peper: Shoop Take That: If This Is Love

BEACON RADIO/Wolverhampton P Peter Wagstaff - Prog Dir

AD Eternal - Stay
Lost Soul - You Can't Win Right Said Fred Bumped



Julian Aged 4 UK





Number 1 E.H.R. From the album VERY Pet Shop Boys.





CAPITAL FM/London P Richard Park - Prog Cont Billy Joel - All About Soul

Billy Joel- All About Soul Bitty McLean - Pass It On Culture Beat Got To Get It Pouline Henry Feel Like Making Love Tom Petty Something In The Air Wet Wet Wet Shed A Tear

Roge- Give It Up Soul II Soul- Wish

CITY FM/Liverpool P Tony MacKenzie - Head Of Music

AD Belinda Carlisle- Big Scary Animal Chaka Demus & Pliers: She Don' Crowded House- Distant Sun Eternal- Stay
Frankie/Hollywood- Relax Go West: Tracks Of My Tears Haddaway- Life Stakka Ba- Here We Go

Alison Movet- Fallina D:ream- Star Jazzy Jeff- Boom! Shake Manic Street Pr.- Roses In Take That/Lulu- Relight My Fire Worlds Apart- Everlashing

KISS EM/London P Gordon McNamee - Prog Dir

Bell Biv Devoe Gongsta Frankie/Hollywood Reiaz Juliet Roberts Free Love Lena Fiagbe- Gotto Get Silk- Boby It's You X-press 2 Soy What!

Carleen Anderson-Moma Soid Charlotte Sugar Tree Culture Beat Got To Get It Gwen Dickey: Cor Wash House/Virginism: I'll Be There Lovestation: Best Of My Love M People: Natural Thing M People: You Just Have Pouline Henry: Feel Like Moking L Rozallo: Dan't Play, With Me Silver City: Love Infinity Soid It Soid: Wish Urban Cookie: Feels Like Heaven Xscape Just Kickin'th

METRO RADIO GROUP/Newcostle Liz Elliott - Music Organises

AD Alison Mayer- Falling Bryan Adams- Pleasi Chris Rea- Julia Curt Smith- Words One Dove- Breakdown Phil Callins Both Sides Tina Turner- Why Must We

4 Non Blandes- Spaceman Lindy Layton Show Me Oui 3- For What

VIRGIN 1215 AM/London P Richard Skinner - Prog Dir John Revell - Prog Di

AD Chris Rea- Iulia wded House: in My Command Phil Collins Both Sides

Belinda Carlisle Goodbye Da Bryan Adams- Please Counting Crows Omeha Eleanor McEvoy- Apologis lggy Pop Highway Song James Laid Lloyd Cale Marning Other Two Selfish Pearl Jam Animal Redd Kross Lady in The Sack What Do The

Terror vision: New Policy One 2CR-FM/Bournemouth G Jean-Paul Hansford - Prog Dir Dave Luck - Head Of Music

AD 4 Non Blandes Spacemon Alison Movet Falling Björk Play Dead Chris Reo Julio E.W.&F.- Sunday Morning Nick Heyward He Doesn't Phil Collins Both Side Right Said Fred-Bumped Raxette It Must Spin Doctors Jimmy Olsen's

CHOICE FM/London G

Merrit Crawford - Head Of Music Angie & Debbie Light Of Love Coming Of Age Coming Home Dennis Austin I'll Shine For You Digital Underground The Return Justice League: We Can Be Lovers KRS-One Outla Here Misty Oldland - Got Me A Feeling

Mahif Planca Tall Ma Toniah Mahit Please Tell Me Tonight Nona Gaye: Love For The Future Red Fax: Dem A Murderer Teddy Pendergrass: Voodoo Top Cot: Request The Style

Gold/EHR John Rosborough - Prog Dir A List:

AD Bryan Adams Please
Chris Rea Julia
Mary Black Flesh
Phil Collins Both Sides
Rock Melons That Word

DOWNTOWN RADIO/Belfast G

POWER FM/Fareham G Marcus Patrick - Head Of Music

B List: Lisa Stansfield So Natura Meat Loaf- I'd Da Anything Phil Collins- Both Sides Selector - Radio Sister Sledge- World Specials Gongsters

RADIO CLYDE/Glosgow G Alex Dickson - Prop Dir

AD Bryan Adams Please Chris Rea- Julia Dina Carroll- Dan't Be A M. McDonald- | Stand Phil Collins- Both Sides

Ace Of Bose- Happy Nation E.W.&F. Sunday Morning

RADIO WYVERN/Worrester G Stephanie Denham - Head Of Music

A Non Blandes Spaceman
Alison Mayet-Falling
Bitty McLean Poss It On
Björk-Play Dead
Brian McKnight-One Last Cry
Celine Dian When I Fall In Love
Curiosity- Gimme The Sunshne
Diesel One Mare Time
Dina Carroll-Dan't Be A
E.W.&F. Sunday Morning
En Vague-Runoway Love
Eternal-Stay
Haddoway- Life
Horse God's Home Movie
Jason Donovan Angel 4 Non Blandes Spacema Jason Donovan Angel Johnny Clegg & Savuka-Ring Of Fire Jan Secoda- I'm Free Jan Secodo - I'm Free Lemonheads - Into Your Arms Lindy Layton - Show Me Lisa Stansfield - So Natural Misty Oldland - Got Me A Feeling Pat Benatar - Somebody's Boby

Sister Sledge- World TRENT FM/Nottingham G -Len Groot - Head Of Programmes

Prince Peach Right Said Fred-Bumped

AD Blur-Sunday Sunday David Bowie- Miracle Dina Carroll- Don't Be A Phil Collins- Both Sides Right Said Fred Bumped Roxette- It Must

Affair The Way We Are Apache Indian- Movin Chris Rea- Julia En Vogue Runaway Love Freak Power Turn On Jon Secada I'm Free Lena Fiaghe- Gotto Get Lisa Stansfield- So Notural Manic Street Pr. Roses In Nick Heyward- He Doesn't Pauline Henry Feel Like Making Love

BROADLAND FM/SGR-FM/ Norwich/Ipswich and Bury S Dave Brown - Head Of Music

US 3 Cantalood

Affair- The Way We Are Chris Rea- Julio Phil Collins - Both Sides Rock Melons- That Word World Party All

4 Non Blandes Spaceman Aswad Doncehall Mood David Bowie Miracle E.W.&F. Sunday Morning En Vogue- Runaway Lo M. McDanald- I Stand Other Two Selfish Pat Benatar Somebody's Boby Texas You Owe It Al Wild Monkey Truth & Honesty

RED DRAGON FM/Cardiff/Newport S Chris Moore - Head Of Music

Power Play: Eternal Stay Gobrielle- Goin' Nowhere Paul Young- Now I Know What Take That/Lulu- Relight My Fire AD Bryon Adoms Pleas

Almighty- Over The Edge Dovid Bowie Miracle Freek Power-Turn On Honky- Honky Doodle EP Julie Dolphin Birthday Pearffishers- St. Francis Songs Poppies She's Revolution Right Soid Freed-Bumped Silk Baby It's You Spin Doctors- Jimmy Olsen's

WANSEA SOUND/Wales S EHR Rob Pendry - Head Of Music

Power Play:

AD E.W.&F. Sunday Morning
Nick Holland - He Doesn't AD Bee Gees - How To Fall In Lov

Charlotte - Sugar Tree Dina Carroll - Don't Be A Jimmy Durante As Time Johnny Cash- Ring Of Fire Lena Fiagbe- Gotta Get Mark Knopfler- Going Mary Black- Flesh Meat Loaf- I'd Do Anything Right Said Fred- Bumped

GLR/London B Jon Myer - Music Mar

AD Boo Rodleys Wish I Was Skinny Boo Rodleys: Wish I Was Skinny Bryan Adams- Please Carlene Carter - Every Little Carlene Carter - Meant To Be Sweet Carlene Carter - Heart Texos- You Owe It All

4 Non Blandes-Spacen Al Green Best Love Al Green Keep On Al Green-Fountain Pat Benatur-Someb

#### FRANCE

FRANCE INTER/Paris P Dominique Farrar Alana Filipoi- Si Tu Cloude Nougaro- Vie Violence Dany Brilliant- C'Est Toi Malavoi- La Gwadeloupéen Mick Jagger- Evening Gowi M. McDonald | Stand Paul Simon Thelma Robert Cray- Some Pain, Some Shame Shing- She's Too Good For Me

ne Vega 999

FLIN RADIO/Poris P Ronait Sillard - GM A List:
AD Jamiroquai Too Young

st:

Bee Gees- Paying The Price
Bryan Adoms Please
Jeon Louis Aubert- Tor Que L'On
Louis Berrignor. Mo Peille Poripee
Morr Morgan- Notre Mydster
Paul Young: Now I Know What
Phil Collins Seth Sides
Soon E M. C. O PI D
SWY- Right Here/Human Nohire
Tears For Fears. Cold

. istion Lefebvre - Prog Mgi Aerosmith- Crynn' E.W.&Fr. Sunday Morning Passal Obispo- Laurelenn Phil Collins: Both Sides Renaud Hantson- Il Faul Don SWV- Right Here/Human Na!

: Daryl Hall Philly Mood François Feldman- Fais Tombe

NRJ NETWORK/Paris P Max Guazzini - Dir

ist: Billy Joel- The River Of Billy Joel: The River Of Gary Moore Still Got The Bluss Mr. Big: Wild World Native: St La Vie Soon E MC O PT D U2 Lemon UB40- Higher Ground Whitmey Houston- Queen Of

ACE
Monique Le Marcis - Head Of Prog
A List:
AD Audin / \*\*

Audin/Modeno: Ocanna II Bryan Adams: Please Dany Brilliant C'Est Ta Jean-Michel Jarre: Chron 6 Julien Clerc: La Belle Trio Esperança: La Vie Whitney Houston Queen Of FFF Geoffrey Oryem Marc Lavoine

TOP MUSIC/Strasburg G

Hervé Petit - Prog Dir AD Silancers, I Can Fool

SWV Right Here/Hun

t: Midnight Oil- My Country Phil Collins Both Sides Stereo MC's- Step It Up Waterboys: Glastonbury

VOLTAGE FM/Rosny-sous-Bois G

Donce
Olivier Allardet - Music Dir
A List:
AD Culture Beat Got To Get It
Double You-Missong You
East Side Beat- My Grid
God's Gift- Love To See You Cry
Tima Turner- I Don't Wanna

L'ONDE LATINE/Aix en Provence S National Music Maxime Airoldi - Head Of Music Power Play: B.B. Rose Café

AD Daniel Belanger- La Folie

SCOOP/Lyon S Alain Liberty - Prog Dir

AD Billy Joel- The River Of Culture Beat: Mr Vain Jamiroquai: Too Young Marc Margan: Notre Mystère Native: Si La Vie Tears For Fears Cold Tower Of Power Soul

Algin Chamfort- L'Enger Alain Chamfort L'Ennemi Beverley Craven - Love Scenes Haddaway - Life Jill Caplan La Frontière Ophelie Winter Shame On Yo Alain Souchon Toto

ISABELLE FM/Tocane Saint Apre B

General Bose- Apache Sting She's Too Good For Mi Suzanne Vega: 99 9 F Lemper/Mengo: Parler D'Am

: Freddie Mercury-Living On Gabrielle- Dreams Indecent Obsession- Whispi Vanessa Paradis- Natural

Francis Lalanne Mon Amour Marie Laforet Richard Toll Roch Voisine- I'll Always

TTL-OPALIS FM/Le Touquet B Thierry Masselis - Music Dir Xavier Defrance - Producer Power Play:

Alain Souchon- Foule Jellyfish- New Mistake

AD Bethane Bishop- Flower Power Crawded House- Distant Sun East 17- West End Girls Freddie Mercury-Living On Innocents- Un Homme Philippe Bergman Ou Sont Valentins-Les Preds Dans Vince Gill- Don't Let

#### ALISTINA

nther Lesjak • Head Of Music

R. Al Green Love Is Belindo Carlisle- Big Scory Anin Big Light-Let's Stort Gabrielle Goin' Nowhere Georg Donzer: Nohou/hohme Jahn Hiath Cross My Kate Buth- Rubberband Grif M People- Moving On Up Take That/Lulur Relight My Fire Texas So Called Friend

#### BELGIUM

BRTN RADIO DONNA/Brussels P Marc Deschuyter - Head Of Music Power Play: Isabelle A- Sorah

r; Borbara Sterker Don Def Dames Dope- Having A Inner Soul Exp.- Get Up Saulsister- So Long Ago

AD Arno- Les Filles M People- Moving On Up

BRTN STUDIO BRUSSEL/Brussels P EHR/Rock Jan Hautekiet - Producer AD Beautiful Babies Drown Bet- Walking The Wire

EHR/Rock Christine Goor - Produce Anne Goreux - Producer A List:

Brunn Adams- Please

Lemonheads - Into Your Arms Lloyd Cole - So You'd Like

Nema-Bicycle Called Law

\* Afghon Wigs- Debonair Smashing Pumpkins- Today

RADIO 21/Brussels P

Alain Sauchan C'Est Déjà C Alison Moyer Folling Bryan Adams Please Choice-The Great Phil Collins Both Sides Ralph Samatha- I Can Almo Ric Ocasek- Guick Change Crowded House

RADIO CONTACT F/Brussels P Jean Lau Bertin - Prog Dir

AD Army Of Lovers - I Am Culture Beat- Got To Get It Curt Smith Calling Out Dinky Toys - 3 Little Birds Jazzy Jeff-Boom! Shake Meat Loaf-I'd Do Anything Native Si La Vie Neil Diamond: You've Lost Pleasure Game: Capitaine Flam Thierry Hazard: Julie Twenty 4 Seven Slave To The

RADIO CONTACT N/Brussels P

nny de Bruin - Prog Dir Def Dames Dope- Having A

Al Green- Love Is

Al Green-Love Is
Army Of Lovers-I Am
Choka Demus & Pilers She Don't
DJ Babo Somebody Dance
DJ Dere Balucoda
DJ Dere Balucoda
Kate Bush Rubberband Grif
M People Moving On Up
Non Yermon-While My Goutar
Beth/Miller - Why Don't You
Spin Doctors - Little Miss
Technotranic - Hey Yoh
Tany Yon't Tone'- If I Had
U2-Lemon

Guy Janssens - Producer A List: AD A-Ho- Angel in The Snow Belinda Carlisle- Big Scary Animal Billy Idol- Adom Boney M- Ma Baker Chenney Hawkes- Nassang You Chris Rea- Too Much Pet Shop Boys- Go West Robin S- Luv 4 Luv

DELTA RADIO/Bilzen S Hidde Rijpstra - Prog Dir Bort Vandenbossche- De Boor

Sharo Nelson- 1 Goodbye in 10 Clouseau- O Yeah Clouseau- O Yeoh
Def Dames Dope- Having A
M People- Maving On Up
Mr. Big Wild World
RuPaul- Back To My Roots
Salt-N-Pepa Shoop

Chaka Demus & Pliers She Don't Choice- Me Happy David Bowie- Miracle Dina Carroll- Dan't Be A G.L. Buffalo- Fuzzy Pointer- Don't Walk Randy Crawford In My Life

Take Tha RADIO BRUXELLES CAPITALE/ Brussels S

ACE Marc Vossen - Prog Dir

AD Non Vernon- While My Guitar Soul Asylum- Runaway Train

Charles Trenet Quand Les Ciaalles Laurence Jalbert-Corridor Shirley Horn Hit The Road Jack Soulsister- So Long Age

BRTN RADIO 2-EAST FLANDERS/Ghent B Johan Van Achte - Producer

AD Danny Fabry- De Tent M People- Moving On Up Beth/Miller- Why Don't You

BRTN RADIO 2-WEST FLANDERS/ Kortriik 8 Peter de Groot - Head Of Music Power Play: Stone Temple Pilats Creep

Sheryl Crow- Run Boby Run Axelle Red

RADIO EXPRES/Antwerp 8 EHR/Gold Marc Dhollander - Head Of Music

AD Dinky Toys: 3 Little Birds Lisa De Bo- Ergens

A-Ho- Angel In The Snow C.B. Milton- No One Else Tony Servi & Corina: My Love

RADIO MAXIMA/Roeselare B :HR/Dance Wim Caryn - Head Of Music

ver Play: Jazzy Jeff- Boom! Shake Zucchero- Povere Cristo

t: Citizen Kone Diana Def Dames Dope- Having A Naughty By Nature-Writte Pierre Rapsat- Goodbye RuPaul- Back To My Roots Technotronic- Hey Yoh T.V.Landuyt- Come Home

Coldcut Dreamer
Gabrielle- Goin' Nowhere
Saulsister- So Long Ago Sting-Love Is Stronger Yasmine Als Jij Dat Wi

RADIO MOL/Mol B

Sonja Celen - Producer Power Play: AD Def Dames Dape- Having A

AD Free & Rocco Go Deepe Boyz- | Wanna Be Loved Frankie/Hollywood- Relax Sanne & Erik- Verdronken Vlinder Soulsister- So Long Ago
Take That/Lulu- Relight My Fire
Twenty 4 Seven- Slave To The

RADIO ROYAAL/Hamont-Achel B

RADIO ....
EHR
Tom Holland - Prog Dir
Power Play:
AD Warld Pariy- All

t:
Bizarre Inc.- Love In
Clouseau- Take Me Dawn
Freddie McGregor- Carry Go Bring
MC Sar/Real Mcoy- Another Night
Al Green

CZECH REPUBLIC BONTON RADIO/Proque G

Peter Kricek - Head Of Music Power Play:

AD Alison Moyet: Falling

Lisa Stansfield: So Natu Supreme Love Gods Bad Things Take That/Lulu Relight My Fire

Diana Ross- Chain Reaction En Vogue- Runaway Love Meat Loaf- I'd Do Anything Nakko- Seven Ways To Lovi

Ultra Nate Joy Alan Parson-Turn It Up Aswad- Dancehall Moo Bon Javi- I Believe David Bowie- Miracle Salt-N-Pepa- Shoop Special A.K.A. Gongste Toni Broxton- Another S

RTL CITY RADIO/Progue G EHK Karel Oubrecht - Prog Mgr

Play: Alison Mayet Falling Ilona Csakova Stramholo Ric Ocasek Dan't Let Go

Crowded House- Distant Sun INXS: The Gift

Gabrielle Goin' Nowhere

Spin Doctors-Jimmy Olsen's Take That/Lulu- Relight My Fire Team S- Zivot Je Nudo World Party- All I AL Darvi Hall Mike Oldfield

Rick Astley

#### DENMARK

DR P3: GO'MORGEN P3/Cope Torben Bille - Head Of Music Power Play: AD Toni Braxton Breathe Again

AD Cocteau Twins- Evangeline Creeps- Change It Eleanor McEvoy- Leave Her Now

DR P3: MASKINEN/Copenhagen Torben Bille - Henri Of Music

G.L. Buffalo- Fuzzy Sheryl Crow- Run Boby Run

ÅRHUS NÆ RRADIO/Århus G . oer Schousen - Head Of Music

ser ocnousen - Head Of Music ut:

Alexander O'Neal- Since I've
Alison Mayet Falling
Bryan Adams: Please
C.8. Milhon- No One Else
Crowded House Uniture Sun
Dannii Minogeu Unit We Meel J
Exclusive System. Gel On
Jazzy Jeff Boon! Shake
Johanne Bolvig Will You Love
Lisa Keith- Better Than You
Lisa Stansfield- So Notural
Malurt- Gorilla
Phil Collins- Both Sides
Take That/ Lulur- Relight My Fire

ANR/Aalborg G ACE/EHR Lars Trillingsgaard - Head Of Music

A List: AD Alberte-Jagten Pa Den Forsvundne Skat

M.LT.R.- Wild Women t: Meat Loaf- I'd Do Anything Take That/Lulu Relight My Fire

RADIO ABC/Randers G Stig Hartvig Nielsen - MD

rik Henneberg - Prog Dir Alisan Moyet- Falling Billy Joel - All About Sou Johanne Bolvig- Will You Love Lisa Stansfield So Natural M.L.T.R. Wild Women Phil Collins - Both Sides Take That/Lulu- Relight My Fire

AD C.B. Milton: No One Flse Creeps Change It
Jazzy Jeff- Boom! Shake
Malurt- Gorilla Maluri-Gorilla
Peter Gabriel-Kiss That
Prince-Pink Cashmere
Randy Crawford-In My Life
World Party All I

RADIO VIBORG/Viborg G Poul Foged - Head Of Music

AD Bryan Adams Please Coldcut Dreamer Johanne Solvig: Will You ke Lisa Stansfield: So Natural M.LT.R.: Wild Women M.L.T.R. - Wild Women Neil Diamond & Dolly Porton You've Lost Phil Collins - Both Sides Take That/Lulu - Relight My Fire

C.B. Milton- No One Else Kim Larsen- Elefanten's Lisa Keith Better Than You

Malurt: Gorilla Poul Krebs: Bliv Du Nu Vaseline Jaystick: Can You Fi Whitney Houston- Queen Of World Party- All I

THE VOICE/Copenhagen G

Lars Kjær - Prog Dir Kristian Petersen - Music & Prog Co-ord A list AD

Aftershock- Slave To The Vibe De La Soul- Breakado En Vogue-Runaway Love Frankie/Hollywood-Relax M People-Moving On Up Meat Loaf- I'd Do Anything

RADIO 89.1/Helsingor 5

EHR
Johannes Olsen - Heod Of Music
Power Play:
AD Booker Newberry III- Lave Town
A List:
AD Cut 'N' Mave- Sunshine
Furthirds System - Get On

Cut 'N' Move- Sunshine Exclusive System- Get On Gabrielle- Goin' Nowhere Martin Hall- Strange Delight One Two- Getting Better Randy Crawford- In My Life

RADIO AIRPORT FM/Copenhagen

Flemming Beck - Head Of Music Power Play:
Toni Braxton- Another Sad
AD One Two- Getting Better

B List: AD Big Light- Let's Start Paul Krebs- Clark & Mary Titiya- Never Let Me Go

RADIO AMAGER - CITY/Copenhagen 5 Susan Duelund - Head Of Music

A List:

AD M People- One Night in Heaven Nikolay Steen-You're Mine Silk-Baby It's You

RADIO HERNING/Horning S Jlrik Hyldgaard - Head Of Music

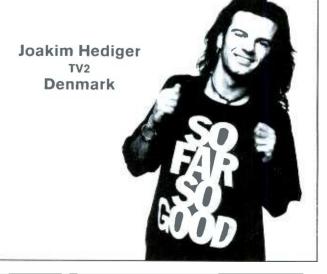
Alexander O'Neal-Since I've Alison Moyet-Falling Big Light: Let's Start Bryan Adams Please En Young Please En Yoger Runaway Love Exclusive System-Get On Gobrielle Coin Nowhere Kim Larsen: Elelanten's Lisa Keith-Beet'n Hon You Malurt Gorilla M.L.T.R. Wild Women Micklay Steen-You're Mine One New Cetting Better Phil Collins Both Sides Rendy Crawford in My Life Silk-Boby it's You Spin Doctors-Jimmy Olsen's Sybil-Stronger Together Wirthey Houston Queen Of World Party All st: Alexander O'Neal- Since I've

RADIO MOJN/Aabenraa & Sønderborg S Christian Backman - Head of Music AD Prince Pink Cashmen

B List: Aftershock Slave To The Vibe AD Anne Grethe- Mellem Mine Hænde Belinda Carlisle- Big Scary Animal Natalie Cole- As Tir One Two- Getting Better Run 4 Fun Doncing Taylor Dayne- Send Me A Love

RADIO ROSKILDE/Roskilde S Karsten Bendix - Head Of Music

er Play: Dina Carroll- Don't Be A M.L.T.R.- Wild Women



# BRYAN

**40** Adds All Formats!

91% A Rotation

New At 36 EHR





### **Station Reports**

A List:
AD Belinda Carlisle-Big Scary Animal Bryan Adams: Please Chris Birkett- On Our Way Gabrielle- Goin' Nowhere Gabrielle- Gom' Nowhere Jamiroquai: When You John Mellencomp Human W Lars H.U.G. - Viktor & Viktori Liso Stansfield- So Notural M People-Moving On Up Nick Heyward- Kite One Two Getting Better Red Hot Chill Peppers- Soul

RADIO SUNDBO/Esbjerg S

ACE Jan Brodde - Prog Dir SØren Christiansen - Head Of Music

A List:
AD Alexander O'Neal-Since I've Bryan Adams Please Johanne Bolvig- Will You Love Kenny G Sentimental Lisa Keith- Better Than You One Two Getting Better Prince- Pink Cashmere Sheryl Craw All By Myself

RADIO SYDKYSTEN/Copenhagen S

Peter Hald - Prog Dir/DJ Kaj Jensen - Head Of Music

AD Alexander O'Neal- Since I've Anne Grete Preus- Mest Af Glede Lisa Keith- Better Than You Lisa Stansfield- So Natural Martin Hall- Stronge Delight Poul Krebs- Bliv Du Nu Randy Crawford- In My Life Sybil- Stronger Tagether

Chris Birkett On Our Was Paul Siman-Thelma Silk-Baby It's You Whitney Houston-Queen Of

THE VOICE NÆRUM/Nærum S

t: David Bowie- Miracle Randy Crawford- In My Life Spin Doctors- Jimmy Olsen's

DJ Bobo- Somebody Dance M People- Moving On Up Nikolay Steen- Blindfolded Pretty Maids- Please Dan't Prince- Pink Cashmere Tag Team- Whoomp! Tani Braxton- Breathe Again

EHR

Dennis Kronborg

Power Play:

AD Big Light Let's Start

C.B. Milton- No One Else

Club House- Light My Fire

David Bowie Mirocle

Lemizonis Whan You Jamiroquai- When You Louise Hoffsten- Let The Best

t:
Aerasmith- Cryin'
Celine Dion: When I Fall In Love
Elisabeth: Hun Danser
M People: Maving On Up

THE VOICE ODENSE/Odense S

Power Play: AD Billy Joel: All About Soul Deep Fried: Chanell Gırl Phil Collins: Both Sides

Bryan Adams Please Club House- Light My Fire Creeps- Change It INXS- The Grift M.L.T.R.- Wild Women Take That/Lulu- Relight My Fire

AD Alisan Moyet- Falling Chris Rea-Julia Dannii Minague: This Is It George Clinton: Paint Lemonheads: Into Your A. heads- Into Your Arms

RADIO HOLBÆK/Holbaeck B Stig Nielsen - Prog Dir

Nikolay Steen- You're Mine AD Phil Callins- Both Sides

AD M People- Moving On Up Meat Loaf- I'd Do Anything

AD Alexander O'Neal- Since I've Bryan Adams: Please Culture Beat Got To Get It Depeche Mode: Condemnation Go West: Tracks Of My Tears Kim Larsen- Elefanten's Lisa Keith- Better Than You Malurt Gorilla One Two- Getting Better Pretty Maids · Please Don't Randy Crawford In My Life Take That/Lulu- Relight My Fire Tim Finn- Hit The Ground Toni Braxton- Another Sod

Urban Cookie- The Key Vanessa Paradis- Natural RADIO KOLDING/Kolding 8 Saron Sundahl - Hood Of Music

Alexander O'Neol, Saco I've Alexander O'Neal-Since I've Bryan Adoms-Plasse Crowded House Distant Sun Lisa Stansfield-So Natural M.LT.R.-Wild Women Randy Crawford- In My Life Sheryl Crow- All By Myself Take That/Lulu Relight My Fire

B List:

AD C.B. Milton- No One Else
Silk- Baby It's You
Whitney Houston- Queen Of

#### ESTONIA .

RADIO KUKU/Telline G Avo Raup - Head Of Music

A List:

AD Crowded House: Distant Sun
Kate Bush: Rubberband Girl
Prince: Peach

RADIO TALUNN/Tallinn S

#### FINLAND

YLE 2/RADIOMAFIA/Helsinki P Pentti Kemppainen - Prog Dir Jukka Haarma - Head Of Music

> Invin & Remus Flotision R.L. Jones Rebel Rebel
> Robin Zander Reactionary Girl

RADIO 1/Helsinki G

EHR
Joke Linnomaa - Prog Dir
Juha Kalkuri - Head Of Music
A List.
AD Corole King- Lay Down
Carlene Carber - Every Little
Darryl Hall- Philly Mood
E.W.Aft - Even If You Wonder
Jomitogough-Emergency Con
M People- Moving Ch Up
Neon 2 - Kerra Mika

RADIO 100+/Tampere G

RAUN: Horry names:
EHR
Penthi Teravainen - Music Dir
A List:
A List:
Deverley Craven - Love Scenes
Celine Dion: When I Foll In Love
Frankle/Hollywood: Relax
Mr. Big: Wild World
Take Thort/Lulu: Relight My Fire

#### GREECE

ANTENNA 97.1 FM STEREO/Athens P

Elias Xinopoulos - Prog Dir A List:

AD Culture Beat: Got To Get It

Gabrielle Goin' Nowher Haddaway- Life Kate Bush- The Mon Lisa B-Fascinated
M People: Moving On Up
Moby: Move
Pretenders: I'm Not In Love R.E.M.- Orange Crush Shara Nelson- 1 Goodbye In 10 Take That/Lulu Relight My Fire Vanessa Paradis- Natural

ANTENNA 97 5 FM STEREO/Solonika G

Lazaros Boukovinas - Prog Dir Power Play: AD Laura Pausini- Non C'E'

A List:
AD Bryan Adams- Please
Cut 'N' Move- Peace, Love & Harmon

AD DJ Bobo Keep On State Of Grace Not Over Yet

#### HOLLAND

HET STATION/Hilversum P Jan Steeman - Head Of Music

AD Bizarre Inc.- Love In

Bryan Adams - Please Def Dames Dope - Having A Hallo Venray - Miracles Phil Collins - Both Sides Phil Collins: both sides Sinclair- Aun't No Casanova Sonic Surfers Shine On Crowded Hause Jazz Politie M People

Teenage Fanclub

Tom Blomberg - DJ/Producer Frits Spits - DJ/Producer

Power Play: AD M People: Moving On Up

Ace Of Base- Happy Nation Frank Boeijen Groep- Para Gabrielle Goin' Nowhere Hollo Venry- Murodes Hans de Booi; Sherker Indigo Make One Day Marghet Eshuijs: Cold Wind Mangy Morks On Payday: Say When Rage, Machline Killing Right Said Fred: Bumped Robbie Valentine

EHR Paul van der Lugt - Coord Power Play: M People- Moving On Up

A List:

AD En Vogue Runaway Love
Jazzy Jeff- Boom! Shake Pearl Jam: Go R.E.M. Nightswimming

TROS RADIO 3/Hilversum P Anton Daalhuisen - Head Of Music

M People- Moving On Up

A List:
AD Aftershock- Slave To The Vibe Childman: Without You En Vogue- Runaway Love Frankie/Hollywood- Relax Gabrielle- Goin' Nowhere Gabrielle- Goin' Nowhere Inner Soul Exp.- Get Up Pearl Jam- Go Pointer- Don't Walk R.E.M. Nightswimming Take That/Lulu- Relight My Fire

VERONICA/Hilversum P EHR Allard Berends - Dir Radio

st:
Aftershock Slave To The Vibe
Childman: Without You
Pearl Jam: Go
R.E.M.: Nightswimming
Revolting Cocks: Slave To The
Wendy Matthews: The Day You

A List: AD Neil Diamond & Dolly Parton: You've Lost

Jessy K- S.O S. U 96- Night In Motion

National Music Hans Drinkenburg - Music Prog Power Play: AD Gert & Hermien- Geniet Van

AD Benny Neymon- Of Ik Je Lisa Lux- Second

CFNB/Brunssum 8 Lou Rowland - Head Of Music Power Play: AD Randy Bachman Tailspin

t: Iris De Ment- Our Town Mr. Big- Wild World Pat Trevors- Too Cool Ric Ocasek

#### **TALY**

101 NETWORK/Milan P

Stefano Carboni - Head Of Music Maurizio Franciosi - Head Of Mu:

t: Lisa Keith Better Than You Stakka Bo Here We Go Take That/Lulu- Relight My Fire

RADIO CLUB 91/Naples P Franco Mory Russo - Prog Dir A List:

st:
Alan Parson: Turn II Up
Alan Parson: Turn II Up
Andrew Strong: Ann't Nothin'
Belinda Carlisle: Big Scary Animal
Jade One Woman
Led Zeppelin Baby Come On Home
Maggie Reilly: Follow
Phil Callins: Both Sides
Red Hot Chill Peppers Soul
Salt-N-Pepa: Shoop
Taylor Dayne Send Me A Lover

PADIO DIMENSIONE SUONO/Poma P

Carlo Mancini - Music Dir

A List: 4D INXS- The Gift INXS- The Gift Ivano Fosseti- La Musica Che Gira Lisa Stansfield So Natural Paola Turci: la Nella Notte Spagna- Why Me Vernice- Bughy Xscape Just Kirckin' It

RADIO RAI VERDE/Rome P

EHR Paolo Francisci - Head Of Prog Gigi Marziali - Prog Dir

Jigi mar. A Ust.

AD Bryan Adams- Please
Edoardo de Craentzo- Donza Danzo
Garto Paracieri- Abita In Te
Paul Simon- Thelma
Phil Collins- Both Sides

RETE 105 NETWORK/Milan P

Angelo De Robertis - Head Of Prog A List:

AD Blind Melon- No Roin Franco Battiato- Caffe' De La Paix Phil Collins- Both Sides

USURA- Tear AL 4 Non Blondes Paul Young U2

RTL 102.5 - HIT RADIO/Bergamo P

Grant Benson - Head Of Music Luca Viscardi - Head Of Music

A List:
AD Franco Battiato Caffe! De La Poix
Gatto Pancieri Abita In Te
Graziano Romani: Adios
Phil Collins: Both Sides
Spagna Why Me

STEREORAL/Rome P

EHR Elio Molinari - Head of Dept. Eodele Bellisario - Prog Dir

Power Play:
Apache Indian: Boom Shock Apache Indian: Soom Sha Arrested Dev. U Björk: Venus As A Boy Boo Radleys: Lazarus Mr. Big: Wild World Phil Collins: Both Sides Radiohead: Creep U2: Bobyface Blind Melon: Sleepyhouse Pand Lam: Gra

A List:

AD Paul Simon- Thelmo
Stone Temple Pilots- Wicked Garden

At De La Soul

101 NETWORK: DANCE PARADE/Milon G

A List:
AD Bee Gees- Paying The Price
Country & Western- Rejoice
Freddie Mercury- Living On
Shamen- Comin' On
State Of House- Pacific

Gianmarco Ceconi - Prog Dir

Crowded House- Distant Sun David Bowie- Miracle Dina Carroll- Don't Be A En Vogue- Runaway Love Franca Batthato- Caffe' De La Paix Gloria Estefan- Pioggia Viola Jamiroquai- When You Lisa Stansfield- So Natural M People- Moving On Up Mr. Big- Wild World Peter Gabriel- Kiss That Red Hot Chili Peppers Soul Stadio- Un Disperato Tanya Richardson- The Captain of her Taylor Dayne- Send Me A Lover Teresa De Sio- la Non Mi Pemto Tina Turner- Why Must We UB40- Higher Ground

POWER RV1 THE BLACK RADIO/Turin G

Dance Paolo Lauri - Head Of Music Power Play: AD Robin 5- If We Could

AD Colonel Abrams- I'm Caught Up Magic Indian Dance- Oochigeos Tina Turner- Disco

B List:

AD A-D- Buckshots
Cool Jack- Try The Feeling
End- You Gat
Jimmy "Ba" Horne- Gimme Some

RADIO BABBOLEO/Genoa G Lenny Rottona - Prog Dir Power Play:

RADIO CLUB 91: DANCE/Naples G Franco Mory Russo - Prog Dir AD Cool Jack- Try The Feeling Cut 'N' Move Sunshine G.O. Culture- Darla Dirladada Hue & Crv- New Stote Salt-N-Pepa Shoop

RADIO MONTE CARLO/Milan G Francesco Migliozzi - Prog Contr Pet Shop Boys- Go West Prince- Peach

ANTENNA DELLO STRETTO/Messing S Filippo Pedeli - DJ Power Play:

t:
Alexander O'Neal- Since I've
Björk: Venus As A Bay
Bon Jovi - I Believe
Crowded Hause- Distant Sun
En Yogue Runoway Love
Lisa Stansfield- So Natural
Paul Weller: Wild Wood
Rodichead- Creep
Salt-N-Pepa- Shoop
Stone Temple Pilots- Plush

NUMBER ONE RADIO/Brescio S Rudy Zerbi - Music Prog Pierre Pasolini - Music Prog

AD Alison Moyet- Folling Bryan Adams- Please Crist./Subterráneos- Tu Por Phil Collins- Both Sides Take That/Lulu- Relight My Fire

Alan Parson-Turn It Up Franco Battiato - Caffe' De La Paix Gatto Pancieri - Abita In Te

RADIO ONDA UBERA/Perugio S ACE Marcello Rosi - Prog Dir

Power Play: 4 Non Blondes- What's Up Jamiroquai- Blow Your Freddie Mercury- Living On

Haddaway- Life Soul Asylum Runaway Train

RADIO SOUND STEREO/Ferrora S er Play: John Mellencamp Human Whe Paul Young: Now I Know What Roberto Vecchioni: Blumun

t:
4 Non Blandes-Spaceman
Franco Battiato- Caffe' De La Paix
Giorgia Conte-Elke Vrouw
Take That/Lulu-Relight My Fire

Aftershock- Slave To The Vibe

Anershock: Stave to the Vib En Vogue Runaway Lave Eternal: Stay Jozzy Jeff: Boom! Shake Meat Loof- I'd Da Anything Soul Asytum- Runaway Train RADIO SULCIS/Carbonia S

Crowded House Distont Sun Frankis/Hollywood-Relax Gobrielle-Gan' Nowhere Gloria Grynor-How High Jimmy \*Ba' Home-Gimme Some Kare Bush-Rubberband Girl Moggie Reilly-Folkow Nirvano-Heart Shaped Bax Pierangelo Bertoli-Bersogli

t:
Andrew Strong: Ani't Nothin'
John Mellencamp, Human Wheels
Juliana Haffield Three: My Sister
Pearl Jam Go
Ric Ocasek: Don't Let Go
Stone Temple Pilats Piush

Power Play: AD Hypno Party- Still Crash

A List:
AD 4 Ever Lost Inside
Dance Or Die- Sotisfy
Datura- Eternity
Jay Salinas- Bip Bip

ACE
Giuseppe Borrone - Prog Dir
Lino Artioco - Music Dir
A List:
AD Curt Smith - Colling Out
E.W.&F.- Sunday Morning

Power Play: Poul Young- Now | Know What

AD Gatto Pancieri- Abita in Te Lisa Stansfield- So Natural New Order- World Pet Shop Boys- Liberation Roberto Vecchioni - Blumur Shara Nelson- 1 Goodbye In 10

RADIO SULCIS: DANCE/Carbonio 8 Alessandro Avellina - DJ

: Bokaye'- A-Uo-E Frankie/Hollywood-Relax Gobrielle- Goin' Nowhere Jimmy "Bo" Horne- Gimme Some

STUDIO LINO REOADCASTING/ Nuccio De Benedetto - General Dir

Power Play:
4 Non Blandes - What's Up
Paul Young - Now I Know What
AD Rick Astley - Hopelessly

AL List:
AD Leila K- Slow
Sydney Youngbload- No Big Deal
Urban Cookie- The Key

Inner City- Back Together Jamiroquai- When You John Mellencamp Human Wheels Nirvana · Heart Shaped Box Oleta Adams · Window Of Hope Pagues-Tuesday Marning Roberto Vecchioni- Blumur Spin Doctors- Jimmy Olsen's

#### NORWAY

RADIO 1/Oslo G : Bryan Adams- Please Houmb/Abel- Hodel Over Randy Crawford- In My Life

Aerosmith- Cryin' Alan Parson: Turn It Up Creeps- Change It De Lillos: Neste Sommer Gabrielle Goin' Nowhere Jevetta Steele Hold Me Lisa Stansfield: So Natural M People- Moving On Up Magnus Uggla- 4 Sekunder Meat Loaf- I'd Do Anything Pet Shop Boys- Go West Rambelins- Something Stakka 80- Here We Go Take That/Lulu- Relight My Fire Tim Finn: Hit The Ground

Tina Turner Why Must We RADIO 1 GRENLAND/Skien G Anders Tvegoard - Music Dir AD Bryan Adams- Please

Tina Turner- Why Must We

Deborah Harry- Strike Me Pink Dina Carroll- Don't Be A Gilbert O'Sullivan-Sometimes Live Room- Da It This Way Magnus Uggla- 4 Sekunder Pointer- Dan't Walk Sheryl Crow- Run Baby Run

RADIO 102/Haugesund G Fail Housland - Head Of Music

4 Non Blondes- Spacem Bryan Adams- Please M People Moving On Up Pet Shop Boys Go West

HORTEN NÆRRADIO/Horten S Vidar Lüders - Music Dir

Chocalate Overdose Burning Up De Lillos- Neste Somme Pearl Jam- Go Rodiohead- Creep Smoshing Pumpkins- Today Trine Rein- Just Missed

Afghan Wigs- Debonair Army Of Lavers I Am Cut 'N' Move- Sunshine Derre- 75 Green Jelly- Electric Green Jelly- Electric
Magnus Uggla- 4 Sekunder
Oceans Apart- Song For Me
Tina Turner Why Must We
Waits/Bryars- Jesus' Blood
Twenty 4 Seven Slave To The JÆRRADIOEN/Kleppe S

B List: AD Take That/Lulu-Relight My Fire

RADIO ØST/Rode S Age-Christoffer Lundeby - HOM AD Beverley Craven- Lave Scenes

Åne Alexandersen- Min Doo Crowded House Distant Sur Kori Bremnes: Alle Vet Pointer- Tell It

Monroes - Sunday People

EHR/Rock/MOR
Bengt Sæther • Head Of Music
B List: RADIO 1 TRONDHEIM/Trondheim 3

Gabrielle- Gain' Nawher

RADIO FM 107,7/Stavanger S ACE Thorbjørn Lea - Head Of Music Power Play: AD Bryan Adams - Please A List: AD Creeps - Change It

Creeps- Change It Randy Crawford- In My Life RADIO NORD/Harstad S

Knut Forsaa - Head Of Music A List:
AD Maggie Reilly- Don't Wanna Loose

RADIO FREDRIKSTAD/Fredrikstod & crik JØrgen Søderberg Jansen - Music Ca-Ord Power Play: AD Bryan Adams- Please A List: AD Fairies Det Er Jeg Som Hater De

B List

AD Belinda Carlisle- Big Scary Anma'
Celine Dion: When I Fall In Love
Frank Sinatro: Love & Marriaga
Mike Oldfield- Moonlight Shacow
Houmb/Abel- Hodet Over
Frince- She's Always In My Han

At Delinos

#### POLAND

POLSKIE RADIO 3/Warsaw P Marek Niedzwiecki · Producer Power Play: AD Heart- Will You

10,000 Moniacs- Because The Blur- Sunday Sunday Chris Rea Julia Crowded House Distant Sun Darden Smith-Loving Arms Melissa Etheridge I'm The Only Nick Heyward: Kite Paul Simon: Thelma Sisters Of Mercy- Under The World Porty- All I

RADIO BIALYSTOK/Biglystok G J. Baltyk - DJ/Produce C. Makarewicz - DJ/Pr wicz - DJ/Producer ver Play: Dzien Za Dniem- Formacja

Jon Secado- I'm Free Army Of Lovers- I Am Beatles Magical Mystery Tour Bernie Lyon- The Love Of Jason Donovan: Angel M. McDonald- I Stand Pet Shop Boys- A Different Point Rick Astley- Hopelessly Spin Doctors- Jimmy Olsen's

RADIO LODZ/Lodz G Adam Kolacinski - DJ/Producer

> Atrakcyiny Kazimierz-Jest Mu čie Big Country: Rocking In Black Jack-Cat's Bon Jovi- I Bekeve Dezerter- Ku Przyszlos Duff McKagan- Believe In Me Krishna Bros. Dni Klorych Niewiara- Zlodzieje Nocna Zmiana Bluesa- Chory Na Euesa Opposition- Broadway Malai Orkestra Dni Naszych- Loveland Scorpions- Under The Some Soul Asylum - Without A Trace Spin Doctors: Jimmy Olsen's Wilki- Nie Zabije Nocy

Witch Czarny- Zachod Slonca

RADIO MERKURY/Pozogo G Ryszard Glager - Head Of Music Ocean Blue- Sublime

Maggie Reilly-Follow Midnight Oil- Outbreak Of Low Texas- So Called Friend Wilki- Nie Zabije Nocy

Coldcut- Dreamer Jade One Woman Theory- Why Do Fools Fall In Love

RADIO RMF/Krakow G Piotr Metz - Head Of Music razy: Maggie Reilly Follow

AD INXS- The Gift

Army Of Lovers · I Am Blur- Sunday Sunday Chris Isaak- 2 Hearts Janet Jackson- Again Pointer- Don't Walk Ric Ocaselo Don't Let Go Ric Ocaser: Don't Let Go Robert Cray: Some Pain, Some Shame SWV: Downtown Toni Braxton: Breathe Again

RADIO ZIELONA GORA/Zielona Gora G Power Play: AD Fury/Slaughterhouse- Every Paul Weller- Wild Wood

4 Non Blondes-Spoceman Chris Isaak- Solitary Man Daniel Ash- Get Out Kate Bush- Rubberband Gril Mr. Big- Wild World Nick Care- Faraway, So Close Pet Shop Boys- Go West Wilki- Nie Zabije Nocy

Bad Brains Rise De Mono Ptomien Duff McKagan Believe In Me Fight Nailed To The Gun

RADIO 4 U/Warsaw 5 Bondon Fahianski - DJ/Producer

A List:
AD Abigoil- Losing My Religion
B West- Let Me Tell You
Correct- 4 Seasons Spring
Fun Factory- Groove Me
G.O. Culture- Darla Dirladada G.O. Culture- Darla Dirladad Gabrielle- Coin' Nowhere Minnesolar What's Up Pandara- Trust Me Rick Astley- Hopelessly Robin S- Brighter Soul Asylum- Runaway Train Sven Väth- La Esperranza

RADIO 4 LI: DANCE/Worsow B Donce Bogdan Fabianski - DJ/Prod. A Live

4 II Soul- If You Really 4 II Soul- If You Really Abigail Losing My Religion Angel- In The Name De La Soul Breakodown Fun Factory- Groove Me Gobrielle- Goin Nowhere Go Culture- Diria Housercem: I Can't Minnesate: Whal's Up Pandara: Trust Me Panel 4 - Soy Donce Soul Asylum- Runoway Irois Soul Asylum-Runaway Troin Sven Väth- Lo Esperranza

Bee Gees- Paying The Price Dadna Zamkie Cie John Mellencamp- Human Wheels Soul Asylum- Without A Trace Spin Doctors- Jimmy Olsen's

Gabrielle- Gain' Nowhere Kobranocka- Wiec Mi Meat Loaf- I'd Do Anything Midnight Oil- In The Valley Republika- Prosba Do Nastepcy Spin Doctors- Jimmy Olsen's

#### PORTUGAL

RFM/Lisbon P Pedra Tojal - Head Of Music Bryan Adams- Please Daryl Haili- Philly Mood Jamiroquai- When You Manic Street Pr.- Roses In

World Party- All AD Aimee Mann- Fifty Years After RADIO ENERGIA/Lisbon G

Nuno Santos - Prog Dir A List:

AD Alice In Chains- Dawn In Duff McKogam: Believe In Me Lemonhoods - Into Your Arms Meat Loof- I'd Do Anything Phil Collins- Both Sides Ric Ocasek- Don't Let Go Siñodos- O Circo Soul Asylum - Without A Trace B List:

Bryan Adams- Please Def Leppard Desert Song Fluke - Slid Harem Scarem: Change Comes INXS- The Gift Peter Gabriel- Kiss That

RADIO NOVA FRA/Vila Nova de Gaia. G Sérgio Manuel Pinto - Music Proa

er Play: Mr. Big- Wild World Pet Shop Boys- Go West Prince Peach

Beatles: Love Me Do Jamiroquai: When You Rita Marley: One Scorpions: Under The Same

te.

Dan Reed Network: Get Ta You Heroes Del Silencio: Cuipoble Jesus Loves You- Love Hurts John Milles: What Goes Around Lloyd Cole: So You'd Like Paul Young: Now I Know What Wonder Stuff: On The Ropes

#### RUSSIA

PADIO MAXIMUM/Moscow P ander Kasparov - Prog Dir

> Bee Gees- Paying The Price Bee Gees- Paying the Pri Eternal- Stay Moralnyl Kodeks- Peach Prince- Peach

t:
Def Leppard-Two Steps
DI Bobo-Keep On
FKW-Never Gonna Give
Illegal Motion-Soturday Love
Lloyd Cole-So You'd Like
Point A To Point B-Hey Jane
Rick Astley-The Ones You Love
Shara Nelson-I Goodbye In 10

M-RADIO/Moscow G Français Deymier - Prog Dir Prince- Peach Tears For Fears- Cold

#### SLOVENIA

STUDIO D/Novo Mesto S Power Play:
AD Jamiroquai-When Yau
A List:
AD Kris Kross-Alruh asto Bozic - DJ/Produce

RADIO PTUJ/Ptuj B

Davorin Jukic - Head Of Music Pawer Play: AD DJ Bobo- Keep On Jungle Book- Jungle

A List:
AD Def Leppard- Two Steps
Pet Shop Boys- Go West

#### SPAIN

CADENA 100/Modrid P Rock/EHR Rafael Revert - GM Carlos Finaly - Prog Dir Meat Loaf- I'd Da Anything

Beatles: Lady Madonna Crowded House- Distant Sun Kris Kristofferson- Help Me Make Tina Turner Why Must We Van Marrison Good Marning

King/Hooker- You Shook Me Coquillas-Mujer Dura Curt Smith- Calling Out Def Leppard- Two Steps Inner Circle- Bad Boys Jalea- Romance Anonimo
Juan Luis Guerra- Pompiendo Fuente,
Kenny G By The Time
Lemonheads- Into Your Arms Linda Ronstadt- Piel Canela Phil Collins- Both Sides Secretos - Colgado
Steve Miller Band Midnight Train
Wonder Stuff- On The Ropes

CADENA 40 PRINCIPALES/Modrid P Luis Merina - MD/Head Of Music Sondro d'Angeli - Prog Dir

Power Play: US 3- Cantaloop

US 3- Cantaloop A
List:
AD Beatles: Lady Modonna
Charles & Eddie: Would I
Crowded House: Distant Sun
Def Leppard: Two Steps
Eleoner McEvory: Only A
Frankie/Hollywood-Rolax
Gary Moore: Porssenne
Kiko Veneno Un Un Mercede
Limones: Morizontes Ruko Veneno Un Un Merceoes Limones Horizontes Morc Parrat Que Haga Paul Young: Now I Know What Rita Marley- Keep On Smashing Pumpkins - Cherub Rock Tina Turner- Why Must We Various- Techno Dinosaurius

Hals- Could You Lax 'N Busta Faron De Tu R.E.M. ignoreland Tam Tam Go!- Caer A Tus Pies T.T. D'Arby- She Various- Ponte A Marcha 3 Prince

CADENA DIAL/Modrid P National Music
Francisco Herrera Sanchez
Head Of Music

Power Play: Rocia Durcal/Sabina- Y Nas Dieror

Rocio Irun.

A List.

AD El Fary: Mujer
Jose luis Rodriguez: La Gran Diva
Maria Vidal- Acostumbrarme
Mikel Herzag- Desconexion
Paquira La Del Barria Desquilate
Peret Parque Yo
Pimpinelar Hay Amores

\* Liut.

Betry Missiego: Diptongo Café Tocuba: Botollas Celia Cruz: Te Busco Chunguitos- Tengan Enrique Candela- Juan Fugitivos: La Tierra Harly: Enviame Jaleo Nostolgio Juan Luis Guerra- Pompiendo Fuentes Klovis- Tu Amigo Limones- Horizontes Mana: Vivir Rocha: Esta Noche

ANTENA 3/Modrid G Enrique Hernardez- Head of Music A List:

Tomas Azpiazu- Envidiosa

A List:

AD Haddaway Life

Pet Shop Bays- Liberation

Phil Collins- Both Sides

Rodriguez- Duke Condena M-80/Modrid G M-80/Madrid G ACE/EHR José Ramon Pardo · Prog Dir/HOM Power Play: Marioh Carey · Dream Lover

M. McDonold: I Stond Mina- The Fool On The Hill Rod Stewart Have I

t: Andrew Strong: Ain't Nothin' Angelo Branduardi: Puede Hoce Gloria Estefan: Con Los Años Jamiroquai: When You Moribel Verdu: 3 Polabras Oleta Adoms: I Just Had To Tina Turner-Why Must We

Crowded House- Distant Sun Def Leppard- Two Steps Juan Luis Guerra- Pompiendo Fuentes Phil Collins- Both Sides Secretos- Colgodo Steve Miller Bond- Midnight Train T.T. D'Arby- She

B List:

AD B.B. King-You Shock Ma Curt Smith- Calling Out En Yogue Runoway Love Freddie Mercury: Living O-Hodddaway- Life Limones- Horizontes Pead Jom: Go Tina Turner- Why Must We

RADIO TOP 40/Modrid S

A List: AD Bob Dylan - My Back Pages

Aerosmith- Eat The Rich Burning- Te Quiero Tanto Café Tacubo- Batallas Garth Brooks- Standing Outside Haddaway- Life Modestia Aparte-Dias Pet Shop Boys- Go West Rodriguez - Dulce Condena Rosario - Escucha Prima Spin Doctors- Jimmy Olsen's UB40- Higher Ground Whitney Houston- Run To

RADIO PALAFRUGELL/Palafrugell 8 Rafel Corbi i Vilardell - MD/PD

r Play: Alan Jockson: She's Got The Rhythm Alejandro Sanz: Mi Primera Vice Versa: Ella

Manolo Tena-Tocar Madero Marioh Carey- Dream Lovel N'Gai- Havanere

t:

Babyface: For The Cool in You
Gloria Estefan: Con Los Años
Marco Masini: Tinnamoreroi
Revolver: Fuera De Lucar
Rodriguez: Duke Condena
Tina Turmer: What's Love Got
Vanessa: Chica 10

#### SWEDEN

SVERIGES RADIO AB P3/Stockholm P All D3 Dave

Beagle: More Like Animals Beagle: One Layer Buju Banton: Make Carlo Johnson: Öhlund Carlo Johnson: 7e Vonnigen Chaka Demus & Pliers: She Don't Chaka Demus & Pliers: I Wanna E (Journ Nime Shewaril Cloud Nine Sleewalk Cypress Hill- Hits From Def Leppard- Two Steps General Levy- Breeze James - Say Something James-Low Low Low Khaled-Serbi Serbi Lasse Tennander - Dansa Matildo Lemonheads: Into Your Arms Lena Philipsson- Sensuality Lena Philipsson- Boby Boby

Mother Earth- Roadster Mufflon S- Let Me In Mufflon 5- Freewheeling Orbital: Lush 3 1 Paul Weller- Mc Perssons Pack- Vilken Underba Perssons Pack- När Du År Ung Rebecka Tornqvist- Easy Come Easy Rebecka Tornqvist- Nothing Ever Rebecka Tornqvist- Wander Where Salt-N-Pepa-Shoop

US 3- Tukka Yoots

SVERIGES RADIO AR P3: TRACKS/ Kni Kindvall - Produces Kaj Kinavan
A List:
AD DaYeene-Revelation
Depethe Mode Condemnation
Phil Collins: Both Sides
Red Hot Chill Peppers-Soul

CITY RADIO/Gathenburg G EHR Lars Bodin - Music Dir Power Play: AD Phil Collins- Both Sides

Chocolate Overdose: Sugar Baby Curt Smith Words D:ream- | Like |t Gosh!- Shaved INXS- The Gift Innervision-Take Control Patti Scialfa-Lucky Girl Rebecka Tornavist Wonder Thomas Helmig- Don't Leave Tonight Stefan Andersson

CITY RADIO/Molmö G

Fredrik Hellström - Music Dir

Aftershock- Slove To The Vibe Al Green Love is Bryan Adams- Please Crowded House- Distr Crowded House Distant Sun Def Leppard: Two Steps Frankie /Hollywood: Relax INXS- The Gift Jozzy Jeff: Boom! Shake Mr. Big. Wild World Pet Shop Boys: Go West Phill Collins: Both Sides Take That /Lulu: Relight My Fire Toni Braxton: Another Sod

EAST FM/Norrköping G ACE Dan Grassmann - Music Dir

Power Play: AD Phil Collins- Both Sides

C.B. Milton- I Like It DaYeene-Revelation Patti Scialfa Lucky Girl Shamen- Comin' Or AD Alon Parson-Turn It Up

D:ream- | Like | Lisa Stansfield- So Natural Al Titivo

RADIO CITY/Stockholm G Niklas Ehring - Music Dir

Stemol-Stay
Flame: Next Time
Right Said Fred-Bumped
Spendway: Red Hot Boogie
Tina Turner: Why Must We

Basic Element: Move Me Bon Jovi- I Believe Deborah Harry: Strike Me Pink Dina Carroll: Don't Be A Dina Carroll- Don't Be A
Hooters - Private
INXS- The Gif
Janet Jackson- Again
Jazzy Jeff Boom! Shake
Joey Negro- What Happened
Lene Philipsson- Gimme
Liss Stansfield- So Natural
Marath Carey- Hero
Penny Ford: I'll Be There
Pointer- Don't Walk
Randy Crawford- In My Life
Sinitha- Aquarius
Soul Dance P. One Day
Sunset- Shala-Lala-La
Xscape- Just Kukin' It

Marie Prycko France 2 Television France

RADIO HUDDINGE/Stockholm G EHR/ACE Evo Larson · MD Tomas Lannestedt · Prog Dir A List:

Bonnie Tyler- Solly Comes Around E.W.&F.- Sunday Morning Ga West Tracks Of My Tears Hooters- Private Lisa Stansfield So Natural Mariah Carey- Dream Lover Phil Collins Both Sides Painter Don't Walk Shara Nelson-1 Goodbye In 10 Westermar & Krieg-Blommer Zemyo Hamilton- Om Vı Aldrig AL Rick Astley

Z RADIO/Lund/Stockholm/Göteborg G Peter Franck - Head Of Music

Bon Jovi- I Believe
Coldout Dreamer
Curt Smith- Words
Dream- Stor
Dream- Stor
Dream- Stor
Dream- Stor
BNS- The Gift
Lisa Stansfield- So Natural
tufu- Let me
Oleta Adoms- Window Of Hope
Path Scialfo- Lucky Girl
Phill Callins- Both Sides
Pointer Dan't Walk
Randy Crawford- In My Life
Shamen- Comin' On
Take That/Lulu Relight My Fire Bon Jovi- | Believe

Dance Johan B. Bring - Prog Dir

Boobytrax · Dan't Go '93 David Bowie · Miracle Frankie/Holtywood · Relax Jazzy Jeff · Boom! Shake Phil Collins · Both Sides Pointer Don't Walk Sold- Come On Suzzies Orkester-Ingen Goront T Minus 10- The Walk

RADIO FM 103.2/Linköping S Mattias Arwidson - Head Of Music

Power Play:

AD DaYeene- Revelation
Peter Blad- Recall Stakko Bo Livina It Up t: Beagle More Like Animals Bee Gees: Above And Beyond Director Star
E.W.&F. Chicago Blues
Gin Blassoms - Until I Fall Away
Hooters - Private
INXS - The Gift Joey Lawrence Nothin' My Love Lisa Stansfield: So Natural Paul Young- Hope In A Perssons Pack- Vilken Underbar Pet Shop Boys- To Speak Is Rebecka Tornqvist Molly Says Squeeze- Everything In The World Stefan Andersson- Fat Boy Blues Suzzies Orkester-Ingen Gorant Take That/Lulu- Relight My Fire This Perfect Day- This Perfect Day Stefan Anderssor

RADIO STELLA FM 94,9/Höganäs 8 Henrik Schumacher - Prog Dir

wer Play: INX\$- The Gift

st:
Booker Newberry III- Love Town
C.B., Milhon- No One Else
David Bowie Miracle
Hooters- Private
Patti Scialfa- Locky Girl
Phil Collins- Both Sides
Take Thart/Lulu- Relight My Fire
Thomas Helmig- Don't Leave Tonght

Inonwa...

AD Alon Parson: Turn It Up
John Mellencamp Humon Wheel
Suzzies Orkester Ingen Gorant
AL Stefan Andersson

SWITZERLAND

COULEUR 3/Lausanne G Thierry Catherine - Head Of Music r Play: Jean-François Caen- Roy Bean Paul Weller- Can You Heol

Dr. Dre Dre Day
INXS: The Gift
Llayd Cole: So You'd Like

t.
Charles: Motown's Greatest Hits
Cracker- Low
E.J.M.: Nur Bei Dir
Khaled: Adieu
Souls Of Mischief: 93
Winnie Williams: Promises

Rock Christoph Alispach - Music Co-Ord

Alison Mayet Falling
Faubert Ce Monde Souvage
Geoffrey Oryena-Umoja Span-Fuurwehrma Sub-Sub- Ain't No Love

RADIO 24/Zurich G

Dani Richiger - Head Of Music Paul Young- Now I Know What Tony Toni Toné- If I Had UB40- Higher Ground

AD Alexander O'Neal-Since I've John Mellencamp- Human Wheels Mr. Big- Wild World

RADIO BASIUSK/Basel G Nick Schulz - Co-Ord Power Play; AD Phil Collins- Both Sides

AD Phil Comp.

A Ust:

Chake Demus & Pliers She Don't
Dan Fogelberg: Magic Every
Gobrielle: Gain 'Nowhere
Phil Carmen: Hypertension

B List:
AD Mike Oldfield: Moonlight Shodow

RADIO FOERDERBAND/Bern G

B List: AD Bryan Adams · Please Def Leppard · Two Steps

RADIO PILATUS 104.9/Luzern G Ralf Tschuppert - Music Dir

A List:
AD Alison Moyet Falling Bryan Adams - Please Clouseau - Take Me Down Meat Loaf - I'd Do Anything Phil Collins - Both Sides Phil Cormen- Hypertension
Pointer- Don't Walk
Randy Crawford- In My Life
oth Revelation- The First Cut Turbo B.- What You See

RADIO Z/Zurich G Walter Ammann - Head Of Music AD Andreas Vollenweider- Harvest Björn Again- So You Win Again Daniel Lanois - Here In The Glorio Estefan - Con Los Años Neil Diamond-Love Potion Papa Winnie- You Are Pointer Don't Walk Rainhard Fendrich Midlife

RADIO ZUERISEE/Rapperswil G

Tony Immer - Head Of Music AD Alison Moyet- Falling Bryan Adams- Please

RADIO LAC/Geneva S Jacky Sonders - Prog Dir

Jacky Sonders - Prog Dir Power Play: Alain Souchon Faule Bryan Adams - Please Nina Morato - Maman Paul Weller - Wild Wood Phil Collins Both Sides

A List: AD Marc Cohn-Poper Walls

Alison Moyet-Falling James-Sometimes Kenny Thomas-Trippin' On Poison-Unill You Suffer Rondy Crawford- In My Life

RSR LA PREMIERE/Geneva S

Rock
Cathérine Colombara - Head Of Music
A List:
AD Bryan Adams- Please
Gabrielle Goin' Nowhere
Rock Voisine- I'll Always

R3 III/Mendrisio B Boris Piffaretti - Prog Dir Riccardo Pellegrini - Head Of Music

Power Play: E.W.&F. Sunday Morning INXS: The Gift INXS- The Gitt
Roberto Vecchioni- Blumun
AD Gabrielle- Goin' Nowhere
M People Moving On Up

> Kimera- At maiora Shamen-Comin' On Stokka Ba- Here We Go Trance X- It's Gonna Be

RADIO FRAMBOISE/Yverdon B Jean Luc Zwickert - Proa Dir

AD Bryan Adams- Please Gabrielle- Goin' Nowhere

TW IW WOC Artist/Title

Thierry Hazard- Julie

RETE 3/Lugano 8 Giorgio Passera - Head Of Music

Cracker- Lov G.L. Buffalo Fuzzy INXS- The Gift Led Zeppelin-Boby Come On Home Ronny Jordan Under your spell Squeeze Everything In The World

EUROPE

VOICE OF AMERICA/Europe P EHR June Brown - Dir

Power Play: Mariah Carey- Dream Lover

AD Ace Of Base: All That She Wants Janet Jackson- Again Taylor Dayne Send Me A Lover Xscape- Just Kickin' It

THE WORLD'S GREATEST HITS/ Syndication S EHR/ACE/Rock David Baronfeld - Dir of Prog A List

Bee Gees- Paying The Price Haddoway- What Is Love Janet Jackson- If Madonan - Rain Mariah Carey- Dream Lover Paul Young- Now I Know What Pet Shop Boys- Go Wes String- Fields Of Gold Take That Pray Toni Braxton- Another Sad Urban Cookie The Key

MTV EUROPE/London P Jean-Pierre Millet - Mgr Music Prog

Heavy Rotation
2 Unlimited Faces
4 Non Blandes- What's Up
Billy Joel- The River Of
Freddie Mercury- Living On
Haddoway- Life Mariah Carey- Dream Lover Soul Asylum- Runaway Train Ace Of Base- Happy Nation

Bon Jovi- i'll Sleep Culture Beat- Got To Get It Janet Jackson If Madonna-Rain Pet Shop Boys- Go West Prince- Peach Stone Temple Pilots- Plush U 96- Night In Motion

UB40- Higher Ground

Bin Breeders Cannonball 
Cypress Hill Insane In The Brain 
G.L. Buffalo Fuzzy 
New Order World 
Radiohead Creep 
SWY- Right Here/Human Nature 
Tony Toni Toné- Hi Had 
am Rotation 
Bon Jovi - In These 
Culture Beat Mr Vain 
Eros Ramazzoth: Cose 
Gabrielle - Dreams 
Michael Jocksen - Killer/Papa 
Janet Jackson - That's The Way 
Michael Jackson - Will You 
Pet Shop Boys- Can You 
Rozette- Almost Unreal 
Spin Doctors - 2 Princes 
Tina Turner | Don't Wanna 
U2- Numb 
U840 Folling In Love

Label

c Out
Aerosmith- Crynn'
Alice In Chains- Down In
Apoche Indiann- Boom Shock
BAP- Widderlich
Bithy McLean- It Keeps Rainin'
Björk Venus As A Boy
Chaka Demus & Piters- Teose Me
Crowded Hosse Distanti Sun Crowded House Distant Sun Dead Can Dance Yulunga Def Leppard - Two Steps Eros Ramazzotti - Un'Altra Gabrielle- Goin' Nowhen Heroes Del Silencio La Herida INXS The Gift Jazzy Jeff- Boom! Shake M People- One Night In He M People: One Night In Heaven
Melissa Etheridge: "In The Only
Scorpions. Alem Nation
Siders Of Mercy: Unider The
SWY- Right Here/Human Nature
Iony Toni Tone: If I Had
Prime Break Out
DI Bobo: Keep On
Frankie/Holfywood: Relax
Primzen- Alles Nur Gekbout
Sein Boctors: Little Miss
Sein Dortors: Little Miss

Spin Doctors - Little Miss Sub-Sub- Ain't No Love



THE BOX/London G

Liz Laskowski - Dir of Prog
Box Tops
Apache Indian-Boom Shack
Choka Demus & Pilers-She Don't
Damini Minoque-This Is I
Jazzy Jeff Boom! Shake
Lauchie tou & Michie One Samebody
Meet Loof-Two Out Of
Meet Loof-Two Out Of
Meet Loof-Two Out Of
Meet Loof-Tyo Love
Prodigy-One Love
Rosethe It Must
Solt-N-Pepa-Shoop

SWV- Right Here/Human Nature Take That/Lulu- Relight My Fire UB40 Higher Ground

Whitney Houston | Will Breakin' Out Of The Box Depeche Mode Personal Jesus Frankie/Hollywood-Relax R. Kelly- Sex Me (Pt 1) Shaggy- Nice And Lovely U2- Lemon

New Videos Alison Moyet: Falling Army Of Lovers- 1 Am Bon Jovi- 1 Believe Carter USM-Lenny & Terence Culture Beat- Got To Get It David Bowie- Mirack Diana Ross-Chain Reaction

David Bowie-Mirocle
Diona Ross-Chain Rection
Eternal- Stay
INSS The Grif
Juliet Roberts- Free Love
Lena Fiagbe Gotta Get
Lisa Stansfield- So Notural
Nirvana- Heart Shaped Box
er Play:
4 Non Blandes- Spoceman
Aaron Hall Get A Litile
Aerosmith Crynn'
Alice In Chains- Down In
Aswad- Darachall Mood
Blur- Sunday Sunday
Chumbawar- Enough Is Enough
Crowded Hause- Distant Sun
Dream- Star
Dream- Star
Dream- Star
Dream- Star
Hospe- Runaway Love
Gobrielle- Goin' Nowhere
Go West Tracks Of My Tears
House Of Pain- Shannocks
Jimmy Duronte- As Time
Kris Krass- I'm Real
Lemonheads- Into Your Arms
Marchis Streat Pre- Rose Into Your Arms Lemonheads: Into Your Arms
Manic Street Pr.: Roses In
Men United: Is That Love
Oui 3 For What
Prince Peach
Stray: Love Urban Species- Listen Wander Stuff- On The Ropes

# **Adult Contemporary Europe**

ACE TOP 25

			ACE TOP 25	
TW	LW	WOC	Artist/Title	Label
1	1	10	BILLY JOEL/The River Of Dreams	(Columbia)
2	3	9	MARIAH CAREY/Dream Lover	(Columbia)
3	2	8	BEE GEES/Paying The Price Of Love	(Polydor)
4	5	8	UB40/Higher Ground (DEP	International)
5	6	3	PAUL YOUNG/Now I Know What Made Otis Blu	ue (Columbia)
6	4	11	4 NON BLONDES/What's Up	(Interscope)
7	8	6	FREDDIE MERCURY/Living On My Own	(Parlophone)
8	7	11	MADONNA/Rain	(Maverick)
9	13	6	SOUL ASYLUM/Runaway Train	(Columbia)
10	11	5	RICK ASTLEY/The Ones You Love	(RCA)
11)	14	2	PET SHOP BOYS/Go West	(Parlophone)
12	15	11	TAKE THAT/Pray	(RCA)
13	9	15	MICHAEL JACKSON/Will You Be There	(Epic)
14	NE		TEXAS/So Called Friend	(Vertigo)
15	17	3	HADDAWAY/Life	(Coconut)
16	NE		MR, BIG/Wild World	(Atlantic)
17	10	13	GABRIELLE/Dreams	(Go!Beat)
18	19	4	LENNY KRAVITZ/Heaven Help	(Virgin)
19	16	21	UB40/(I Can't Help) Falling In Love With You (D	EP International)
20	NE		BEVERLEY CRAVEN/Love Scenes	(Epic)
21)	NE		MAGGIE REILLY/Follow The Midnight Sur	n (Electrola)
22	18	6	EROS RAMAZZOTTI/Un'Altra Te	(DDD)
23	21	3	ACE OF BASE/Happy Nation	(Mega)
24	NE		AL GREEN/Love Is A Beautiful Thing	(RCA)
25	24	2	BITTY MCLEAN/It Keeps Rainin¹ (Tears Fr	om My Eyes)

The Adult Contemporary Europe (ACE) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for the 25-49 year-olds, fulltime or during specific doyparts. Songs in "A" rotation receive more points than those in "B" rotation or more limited airplay exposure.

@ BPI Communications BV

### **European Dance Radio**

EDR TOP 25

	_
1 9 MARIAH CAREY/Dream Lover (Columb	oia)
3 9 SWV/Right Here/Human Nature (RC	CA)
2 6 2 UNLIMITED/Faces (By	∕te)
4 5 DE LA SOUL/Breakadawn (Tommy B	oy)
6 9 ROBIN S/Luv 4 Luv {Big Be	eat)
5 5 AFTERSHOCK/Slave To The Vibe (Virg	jin)
17 2 JAZZY JEFF & FRESH PRINCE/Boom! Shake The Room (J	ive)
9 3 HADDAWAY/Life (Cocor	ıut)
8 6 APACHE INDIAN/Boom Shack-A-Lak (Islan	nd)
11 16 CHAKA DEMUS & PLIERS/Tease Me (Many	go)
10 3 MOBY/Move (Mc	ıte)
7 3 LUTHER VANDROSS/Heaven Knows (Ep	oic)
13 5 PAULINE HENRY/Too Many People (Sony Soho Squa	ıre)
7 URBAN COOKIE COLLECTIVE/The Key: The Secret (Pulse	e 8)
14 5 ZHANé/Hey Mr. DJ (Ep	oic)
15 16 CULTURE BEAT/Mr. Vain (Dance Po	,ol)
18 4 KRIS KROSS/Alright (Ruffhou	se)
12 12 TONY TONI TONÉ/IF I Had No Loot (Wing/Mercu	ry)
24 3 STAKKA BO/Here We Go (Stockho	lm)
TONI BRAXTON/Another Sad Love Song (LaFace/Aris	sta)
GOOD MEN/Give It Up (Fresh Fr	uit)
22 11 SHARA NELSON/Down That Road (Cooltem	po)
JAMIROQUAI/When You Gonna Learn (Sony Soho Squa	ıre)
16 3 JADE/One Woman (Gio	ınt)

The European Dance Radio (EDR) Top 25 is based on a weighted-scoring system. It is compiled on the basis of ploylists of European stations programming various syles of donce music (including hip hop/rap, R&B and swingbeat) for the 15-30 year-olds, fulltime or during specific dayports. Songs that have achieved top 20 status in the EHR Top 40 are regarded as non-specific for EDR and receive limited points.

# **Billboard Singles**

USA TOP 25

			00/1101 20		
_	TW	LW	Artist/Title For week ending Oct. 23rd 199	93 Label	ECO
	1	1	MARIAH CAREY/Dreamlover	Columbia	
(	2	5	XSCAPE/Just Kickin' It	So So Def	
(	3	6	MEAT LOAF/I'd Do Anything For Love	MCA	
(	4	8	ACE OF BASE/All That She Wants	Arista	DK
	5	3	BILLY JOEL/The River Of Dreams	Columbia	
	6	2	SWV/Right Here	RCA	
	7	4	TAG TEAM/Whoomp! (There It Is)	Life	
(	8	10	ZHANE/Hey Mr. D.J.	Flavor Unit	
	9	7	JANET JACKSON/If	Virgin	
(1	10	12	TONY! TON!! TONE!/Anniversary	Wing	
1	11	9	TONI BRAXTON/Another Sad Love Son	g LaFace	
(1	12	14	DEF LEPPARD/Two Steps Behind	Columbia	UK
(1	13	18	HADDAWAY/What Is Love	Arista	D
1	14	15	AEROSMITH/Cryin'	Geffen	
(1	15	NE	JANET JACKSON/Again	Virgin	
1	16	13	2PAC/I Get Around	Interscope	
1	17	16	INNER CIRCLE/Sweat (A La La La La Lon	ig) Big Beat	
1	8	11	UB40/Can't Help Falling In Love	Virgin	UK
1	19	19	ROD STEWART/Reason To Believe	Warner Brothers	
2	20	20	SHAI/Baby I'm Yours	Gasoline Alley	
(	21)	26	BLIND MELON/No Rain	Capitol	
6	22	24	RED HOT CHILL PEPPERS/Soul To Squeeze	Warner Brothers	
2	23	21	SOUL ASYLUM/Runaway Train	Columbia	
2	24	23	JAZZY JEFF & FRESH PRINCE/Boom! Shake	The Room Jive	

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25 22 JODECI/Lately

ECO = European Country of Origin

Uptown

#### Radiohead

(continued from page 3)

lophone in January of last year on the strength of their demo's, later issued as the debut four-track EP *Drill*. At that time, the band was relatively new to the game and both label and management felt a gradual, hype-free build-up was needed.

Together with partner Bryce Edge, Chris Hufford runs the Courtyard Studio in Abingdon, Oxford, and through The Art Management handles the career of Radiohead. "The whole strategy," says Hufford, "was based on building and not trying to leap in with a massive hit single."

Ironically, the reverse happened. Following in the footsteps of Jesus Jones and EMF—two other acts signed to EMI UK—Radiohead cracked the US before making an impact on the home market. San Francisco-based "New Rock" station KITS (Live 105) picked up on the Creep single through an import copy and a major buzz started on the West Coast. Support on Top 40/Modern Rock KROQ/Los

Angeles followed, and Capitol released the song commercially. After promoting the song to alternative radio, EHR and AOR radio were added and a hit was born. Creep peaked at number 34 in the Billboard Hot 100 Singles in the week of September 4 and has pushed the Pablo Honey album to gold status with over 560.000 copies sold. Currently, the band is co-headlining a US tour with Belly.

The US success has reverberated in the UK and backed by heavy airplay on **BBC Radio 1 FM**, the song is now enjoying a new life. The beginning of last month, it entered the UK chart at number 7 and is currently at 37; the album has also re-entered the top 40.

Now other European markets are following suit. "Everyone is readdressing their campaigns," says EMI UK senior product manager Carol Baxter. "Initially most [of the affiliates] were resistant and thought Radiohead was yet another alternative indie band. Now they're starting to listen to the album again and confidence in the band's potential is growing." According to Bax-

ter, new, major marketing campaigns are beginning in Germany and Italy.

But credit should be given where credit's due. The first market where Creep started to make an impact was Holland where at the end of June-following a string of six dates through the country-the single hit number 13 on the national Mega Top 50 chart. And although album sales are a modest 5,000. EMI Holland senior product manager Connie Kemp thinks a sound basis has been laid for the future. "We want to have them back for promotion, but their European tour [as a support act for James] will skip Holland, unfortunately.

"When we heard the single last year, we thought it was fantastic, but decided to wait until the album was released. Dutch Pubcaster **VPRO** was the first to playlist the song when it came out."

According to VPRO producer Flip van der Enden, the song just fits right into the core audience the station likes to reach. "It ties in with our listeners who like Pearl Jam or Nirvana. Apart from the composi-

tion, the main gimmick of the song is the guitar sound. I don't find *Creep* a depressing song, rather angry. I find it a very assertive record "

Interestingly, the guitar break Van der Enden is referring to happened by accident. When recording the song, guitarist **Jonny Greenwood** tried to spoil it, as he initially didn't like it; the accelerated guitar burst right before the chorus was the result.

Yet it is that same ingenious break that excludes the record from dayparts on most EHR stations. Axel Sommerfeld, DJ/producer at pubcaster RB4/Bremen (one of the very few German stations playing the song) remembers the playlist meeting when *Creep* was considered for daytime programming. "We were all into it the song, but when the loud guitar came in the faces changed. We do play it after 20.00, around three-four times a week."

Sommerfeld describes the band as "quite fabulous" and appreciates the "sophisticated British indie pop" slant. "I like the combination of good songs, a rough edge and good harmony vocals."

Although airplay in Italy is still limited, EHR Rete 105 Network/Milan is leading the way on national territory having put *Creep* on powerplay of eight times a day. According to head of programmes Angelo de Robertis, the record is "strange but great. The composition and the words are very emotional."

The band's original lyrics actually caused quite a stir. Singer Thom Yorke's line "I'm so fucking special" raised eyebrows and had to be changed to "very special" for the BBC and the US market. But, says Hufford, that's the name of the game. "You want the public to hear the music and the only way to guarantee that is to change it. The BBC has its rules, whether you agree with them or not."

The band will embark on a European tour starting on November 11 taking in Germany (four dates), France (five), Switzerland (one), Spain (two) and Portugal (two). In December the band will continue their tour with James in the UK, taking in 10 concerts.

#### French Product

(continued from page 3)

interest in helping promote national music around the world.

Patrick Bruel (RCA) was the success story last year. His first concert outside Francophone territory in Utrecht in the spring was so popular that he returned to perform in Rotterdam's sold-out Ahoy, and Holland was well and truly conquered. The album *Si Ce Soir* released in Holland that year sold 30.000 copies, while the single *Casser La Voix*, was made a powerplay on EHR pubcaster Radio 3 and sold some 20.000 units.

The success of the "French Elvis" was not the first case of francofolie in the Lowlands. Julien Clerc (Virgin) has not fallen from favour since he captured the hearts of mothers and daughters back in the '70s, while the Parisian melting pot sounds of groups such as Les Négresses Vertes (Delabel/Virgin) and Mano Negra (Virgin) have enjoyed a dedicated following over the last five years. Remark-signing Vanessa Paradis scored big with her recent self-titled album, while Barclay artist Cheb Khaled is slowly gathering a mainstream audience.

Nonetheless, the heyday of the '60s and'70s is gone, when artists such as Serge Gainsbourg, France Gall, Johnny Hallyday and Françoise Hardy were household names in Holland, and Hourbette has been working hard to reverse the downward trend and open up the Dutch music fraternity to French music. With an annual Ffr460.000 (app. budget of US\$76.000) and a rapidly built network of contacts, he has organised tours, launched an annual French festival in the Paradiso-which this year included singer Fabian, Celtic folk act Soldat Louis and ex-Téléphone frontman Jean-Louis Aubert— organised media trips to France and launched a learning package for French teaching in schools. This, his show-case project, distributed to 1.500 Dutch schools in 1992, included a booklet and CD with tracks from 18 top French acts, introducing children to French pop music at an early age. The project was such a success that it was taken up by the cultural pro-



ject "Le Francais Dans Le Monde" for Germany, Norway, Switzerland and Japan.

"When I arrived in 1989 there were no more than six French artists released in Holland, two French concerts a year, and the music press was not interested in covering Francophone music," he "Things have come along way in four years. From some 23.000 albums sold in 1989, sales rose to 110.000 in 1992; 45 French concerts were held, attracting a total 46.000 fans; and Music magazine Oor has published interviews and reviews on Bruel, Kaas and Aubert, among others." Dutch bands have also benefitted, and singer René Froger (Dino) is enjoying success in France, while Dutch band Les Charmeurs (BMG Ariola) has now secured a release through Ariola in France.

One firm supporter of French music in the media is **Radio** 3/NOS DJ Frits Spits, who has contributed to success stories by playing artists such as Bruel, Kaas, Etienne Daho and Alain Bashung, whose album *Osez Josephine* entered the charts in Holland, the only territory outside

France. His very popular evening prime time programme "Avondspits" (Rush Hour) ran a French week in September 1992 broadcast direct from Paris, which he calls "a great inspiration," and he praises the idealism and energy of Hourbette, the organiser behind the trip. "A lot more should be done to encourage cultural and musical crossover. I programme things I think are fun, and French music is fun."

Hourbette is the first cultural attachée to have an official arrangement with the **Export Bureau**, although director **Jean-Francois Michel** hopes to set up a similiar situation in Madrid. Plans to extend his activities to include the rest of Northern Europe were discussed at **POPKOMM** this year.

The time is ripe for this sort of international promotion, says Michel. "The Michael Jacksons, Madonnas and Princes are selling less, the UK market is less productive than it was, and the multinationals are becoming aware of the need to exploit local European markets."

It will be some time, however, before the enthusiasm and commitment of a few effects the policies of the record companies. Majors are forging ahead with their priority acts, but the smaller acts are released and often left to fend for themselves. BMG Holland has concentrated on the photogenic Bruel, ploughing money into extensive TV promotion and touring; but the company is now holding fire on promotion for other acts-until of course, another sure hit looms over the horizon in BMG France. "It is true, sales have risen in Holland," says RCA marketing manager Maarten Steinkamp, but these figures are only actually due to one or two artists.'

Virgin Holland is enjoying the continued success of Clerc and Les Négresses Vertes, but, says press

manager Désirée van Horssen, there is very little call for many of the others, such as Aubert, who, despite his appearance in the Paradiso this month, has sold no more than 100 albums in Holland. This is not for lack of sellable talent, she says. "There are loads of smaller, younger acts who would go down well here, such as Sinclair and Soon E MC, but they are not being brought on tour here, so they don't stand much of a chance of success."

After Jordy's novelty hit single Dûr Dûr D'Etre Bébé, Sony Music Holland is now reaping the fruits of its labours on Kaas over the last four years, with 6.000 copies of her last album Je Te Dis Vous sold in five months. Her seventh single II Me Dit Que Je Suis Belle is already receiving its first airplay, and two concerts are scheduled in The Hague (sold out) and Groningen in October/ November. Other acts released include Kassav', Deep Forest, N.T.M. and FFF, although only the last is earmarked for promotion and will be coming on tour in the spring.

The contact with Hourbette has been a great help in providing a

source of activity independent of the record companies says Sony Music France international promotion manager Annick Geisler in Paris, and this is something she is increasingly turning to in other territories. "I have similar contacts at the cultural institutes in Korea and Singapore who are extremely useful in setting up contact networks and acting as a catalyst. Nothing is more effective than individual enthusiasm in promoting music."

But a catalyst cannot work without solid support, says Virgin France international development manager Mireille Roulet, who bemoans a distinct lack of belief in French acts in Holland. "Rather than chosing and working on a handful of acts, a long list of French acts are released in Holland, but they only work on those which are already established."

What will happen when Hourbette eventually moves is uncertain, but promoters should remember the many Dutch youngsters now familiar with Bruel, Kaas, Paradis et al, and who, with some reminding, would Watch the listings for French tour dates.



Ruben
Aged 2
Holland

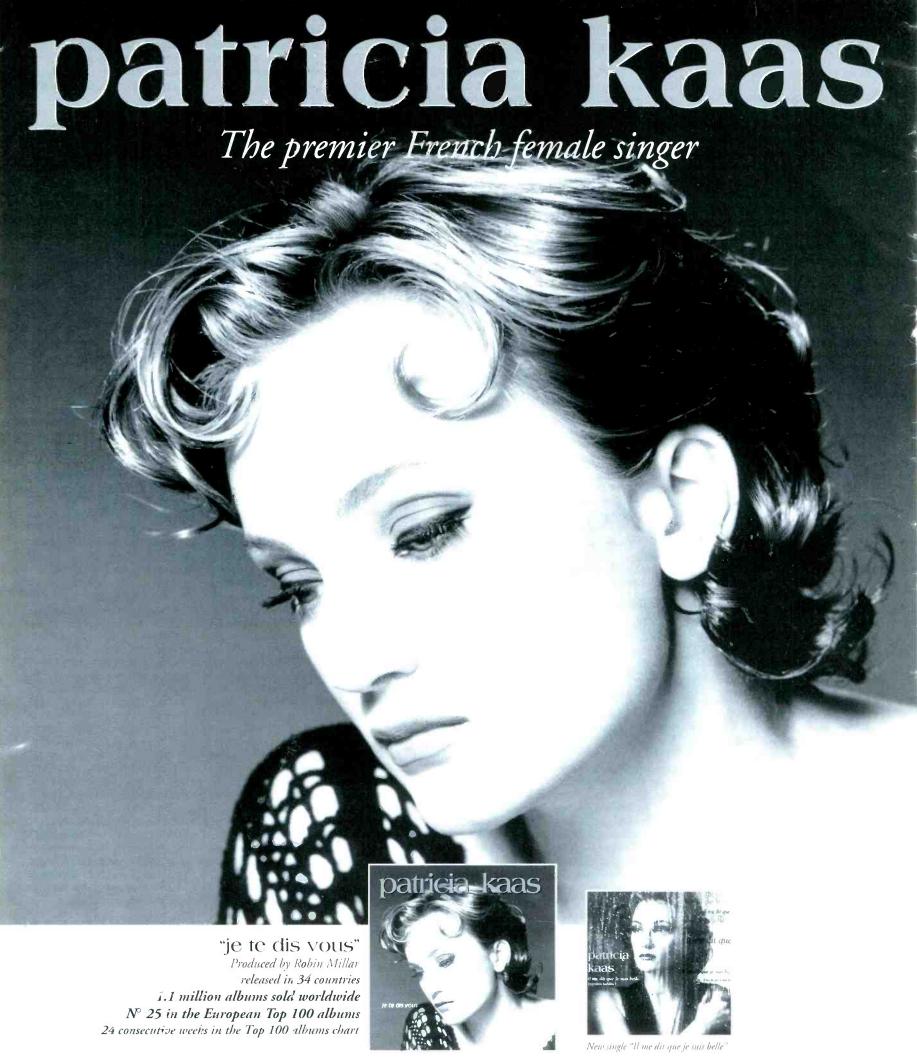


FIGURE LIN TONE OF CHARLES 1997 - 11 A

OCTOBER 16 Lons-le-Saunier • 18 Wien • 19 München • 20 Zurich • 22 Neuchatel • 25 Berlin • 26 Hamburg • 28 Frankfurt • 30 Den Haag • 31 Düsseldorf November 1 Groningen • 12, 13, 14, 16, 17, 19, 20, 21 Paris December 1 Annecy • 2 Lausanne • 3 Nîmes • 4 Valence • 7 Dijon • 9, 10 Brussels • 12 Nancy • 14 Strasbourg 15 Mulhouse • 16 Metz • 17 Bourg-en-Bresse • 18 Grenoble January 20 Le Mans • 21 Liévin • 22 Caen • 23 Lorient • 25 Rennes • 26 Brest • 27 Nantes • 29 Clermont-Ferrand 30 Perigueux • 31 Limoges February 2 Bordeaux • 3 Toulouse • 4 Pau • 5 Montpellier • 8 Le Canet • 9 Toulon • 11 Marseille • 12 Saint-Etienne • 13 Chalon-sur-Saône 15 Epinal • 16 Besançon • 17 Troyes • 18 Lyon • 19 Perpignan March 9 Koblenz • 10 Bielefeld • 11 Köln • 13 Hamburg • 14 Hannover • 16 Mannheim • 17 Frankfurt 18 Wiesbaden • 20, 21 Stuttgart • 23, 24 Saarbrücken • 26 München • 27 Karlsruhe • 28 Nürnberg April 9 Reims • 23 Printemps de Bourges

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# OFF THE RECORD

#### **NEXT SWEDISH RADIO AUCTION ADVERTISED**

The South/West Swedish radio auction has now been advertised. It is expected that the auction, which includes licences for the cities of Gothenburg and Malmo, will take place at the end of November. Meanwhile, many of the successful bidders for the 10 Stockholm licenses are already going on air.

#### FRIENDLY PERSUASION?

BBC London station GLR is interrupting its normal AM programming with music from the likes of Huey Lewis, Jon Secada and Cher in an effort to encourage listeners to switch over to the station's FM band. GLR is dropping its AM band from October 23.

#### MTV OR MCM IN AMSTERDAM?

M&M hears that MTV Europe has a financial disagreement with Amsterdam cable authority KTA. MTV is refusing to pay to have its programmes transmitted on the channel. Amsterdam has always been strategically important for MTV and was the first European city to relay its programmes. If the two parties do not reach an agreement, the city council is considering allowing 24-hour French music channel MCM on the cable.

#### **GEORGE MICHAEL TRIAL POSTPONED**

All eyes in the UK music industry were set on the legal battle beteen Sony Music Entertainment (UK) and George Michael who were scheduled to meet last Monday (Oct. 11). However, Sony's QC (Queens Counselor) Gordon Pollock hurt his back and the "restraint of trade" court case is now scheduled for today (Oct. 18).

#### Chrysalis

(continued from page 3)

and a main board member of Heart FM, comments, "Chrysalis has long recognised that commercial radio in the UK is a relatively underdeveloped medium. Chrysalis already has a proven track record through its 18.7% shareholding in the Metro Radio

Group, and we are convinced that with the management and marketing skills of Chrysalis, as well as its financial resources, Heart FM will become a major force in the market place."

Chrysalis has been actively bidding for several ILR licences during the past year, including the London services awarded in September.

#### **Spanning Cultural Barriers**

(continued from page 3)

officer at Radio 2000 in Dublin. O'Brien - an Australian radio veteran who has been living in Dublin the past several years-also serves as PD at ACE/Gold Classic Hits 98 FM/Dublin, mainstream ACE Kiss 98 FM/Prague, and Radio 2000's newly licensed station in Stockholm, Radio Hibernia.

"One major difficulty in programming stations in different countries is understanding the different cultures," says O'Brien. "What is acceptable in one country does not necessarily suit another, while 'in' words in one country are not applicable in another, for example. The same can be said for savings."

Another radio executive in the process of learning those differences is Radio Hele Norge (P4) deputy director of programming/ music director Allison Chase. An American programmer and presenter, Chase was instrumental in creating the mainstream ACE format for Norway's first private commercial station. Along with P4, she is also setting up Stockholm's first Classic Rock station, Z102, with Z Radio group PD Tobias Bjorling.

"One common thing I'm already encountering is that people are starving for distinct formats where they can tune into a station and know what to expect," she says. "There's too much of a mishmash in radio in Stockholm, and that was the same thing in Norway. Listeners never know what they are going to hear."

AER will join forces with the **European Broadcasting Union** (EBU) to resist the rights owners' clamour for more and more protection. I can see nothing but good coming out of this collaboration, both for AER and the individual national associations which form its membership.'

AER vice president Frank Leysen comments, "The AER has to be seen as a long-term operation for the individual stations. What the NAB does for the US is what we try to achieve here, and we will be happy to adapt their expertise in Europe. The collaboration will allow AER members to consult the DAB know-how and have access to information and books, but will have no direct impact on individual stations. AER members are representative organisations who will benefit from the deal in future, as they have been joined to the NAB as associate members."

AER currently represents the commercial radio associations in France, Germany, Spain, Portugal, the UK and Belgium. West says that Italy and the Netherlands are expected to join shortly and Denmark, Ireland, Greece, Luxembourg, Scandinavia, Turkey, Poland, Rumania and the Czech Republic have all expressed interest. DS

Understanding the media culture in a country is vital, says Chase. "It's really important that you don't bring preconceived US programming strategies with you. You can do things in Europe that you can't do in the States. For example, you can have a broader playlist, as Europeans don't view radio in extreme narrowcasting terms. Music rotations have to be slower to reflect longer listening time. With P4's latest ratings we discovered our time spent listening is 138 minutes.'

Another important point for Chase: educating the staff. "One crucial point is to make sure that you explain yourself very clearly to your staff and be absolutely sure that your explanation of radio programming philosophies are not being misinterpreted."

Chase is also a firm believer in the exportability of basic format models. "There's no doubt about that at all," she says. "The principles, techniques and models can be brought over from the States and adapted to Europe. It just always has to be localised and tailored to people's media background. But so many principles that work in the States work here, even the little things. I firmly believe they'll work anywhere in the world "

Z102, in fact, lifted an idea from AOR KISW/Seattle's recent billboard campaign.

Adds Jeff Pollack, chairman/ CEO of worldwide radio consultancy Pollack Media Group, "There's a lot from the States that can be applied in Europe in terms of on- and off-air marketing of your station, promotions, personalities, defining a musical target and methods of research. All of these things are very applicable. However, they need to be customised, packaged and moulded for each European city."

While use of US niche programming models is rapidly growing in Europe, Ad Roland, owner/MD of Holland-based consultancy Ad Roland Media Services, says acceptance levels of music formats can often depend on the fluency rate of the market. "The US AC and CHR models should have a pretty good chance of working, especially in Scandinavian countries, because they are used to English-language songs and are very fluent in the language," he says. "In France, the chance is smaller because many people don't understand the lyrics. It's the same in Germany and countries like the Czech Republic." Catchy melodies with wellknown words work, says Roland: complex songs with unfamiliar words don't.

One person who's dubious about the exportability of formats is Europe 2 MD Martin Brisac, who found that his company's generalist ACE, News/Talk blend is more difficult to adapt to local markets because of cultural differences. Europe 2 operates generalist stations in nine different countries. "A lot of the songs from the Beatles were unknown in Spain because of the Franco era," says Brisac. "So we had to alter our programming ideas there. Those little things make it difficult to use the same format in other places."

To learn more about those little media quirks, Europe 2 employs a local research company to conduct quantitative and qualitative studies in most markets.

Generalist stations aside, the trend towards more narrowly defined music formats will grow while programmers work out cultural differences, says Roland. "The tendency will be for less broad-appeal formats," he com-"What's happening in ments. Hamburg and Berlin, for instance, confirms this."

That's also a long-held belief of Pollack. "As competition becomes more intense in the market your opportunity to attract a wide age group becomes diminished. You simply can't be as broad as before. You might sign on in Prague with a much broader appeal like we did, simply because we were one of the first on the air; now there are 15 more stations. So we'll have to more narrowly define the target; you can't be all things to all people when there's lots of competition.

"When you have increased competition you really need to own a demo. The way niche programming is these days someone will slice off your lower or upper end. If you have competitors that are simultaneously going after both ends, then you could lose everything."

#### **AER**

(continued from page 3)

Radio Companies (AIRC), which helped set up the AER in 1991, comments, "There is a tremendous fund of good will at NAB towards the AER. They want to assist in the further expansion of commercial radio in Europe and the development of a strong European association. Their experience of trade association activities and considerable resources will enable our young association to consolidate its position as the voice of commercial radio in Europe."

AER and NAB have already begun an information exchange on a range of radio subjects. A recent series of Washington meetings (September 18-19) provided opportunities to discuss issues in the technical, copyright and regulatory areas.

"Matters of crucial importance to radio operators everywhere, such as Digital Audio Broadcast (DAB) and copyright, transcend national boundaries and link continents," says West. "In DAB, the NAB is testing systems of inband digital transmission which just might offer a cost effective alternative to the Eureka 147 concept. In copyrights, NAB and

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Manager Josie Zweerman. Printer: Den Haag Offset.

Billboard Music Group: Group Publisher, Howard Lander; International Editor-In-Chief: Adam White.

sic & Media is a publication of BPI Communications BV, a subsidiary of BPI Communications LP. BPI Communication sident/CEO Gerold S. Hobbs, Vice Chairman/COO. Arthur F. Kingsbury, Executive Vice Presidents: John Babcock Jr., Rober Dowling , Martin R. Feely, Haward Lander. Senior Vice Presidents: Paul Curran, Ann Haire, Rosalee Lovett. Vice Presidents resident/ UCO Gerdia 3, hobos, vice (naimon) (COC), Armor it, kingsburly, executive vice Presidents; John Babacak JR, koba J. Dowling , Marin R. Teely, Howard Lander, Senior Vice Presidents; Paul Curran, Ann Haire, Rosalec Levert, Vice Presidents Georgina Challis, Glenn Heffernan Subscription Rates, United Kingdom UK£ 135, Germany: DM 399, Benelux Dfl 397, Rest of Europe US\$ 249, USA/Canada US\$

bscription Roles. United Kingdom UNE, 1995, Germany, Win V.V., Season World USS 288.

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PHONE NUMBER: (+31) 20.669 1961 Bank account reember: AMRO 43.58.31.615
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### British Victory On EHR

After four consecutive weeks of chart reign, Mariah Carey abdicates in favour of the Pet Shop Boys, whose version of Village People's 1979 hit Go West collects this week's largest station roster (126 reporters, including 101 "A" lists), while accumulating the most chart points by far. The two Brits have managed to attract nine more adds, very good for a record already in the top 3; in Germany and Norway they especially haven't quit augmenting their support base. The Pet Shop Boys' EHR triumph coincides with the occurrence of two albums entering the European Top 100 at the same time, Very and Very Relentless.

Biggest points gain is booked by another cover version, **Dan Hartman**'s *Relight My Fire*, performed by **Take That**, featuring '60s songstress **Lulu**. No less than 26 adds, 13 of which come from the Scandinavian territories, push the record into position number 14. A top 10 entry is very likely next week.

Also stepping onto the top 20 platform with a solid points increase is *Moving On Up* by **M People**, who are most fervently embraced in Holland, Sweden and their homeland, the UK (80-90% penetration in those countries). The record enters straight at number 2 in the **Regional EHR Top 20** West Central listing, greatly helped by simultaneous powerplay status at all Dutch pubcasters. In the Northwest it is currently top 5, in the North top 10.

Highest new entry, straight at number 20, is Phil Collins's solo effort Both Sides Of The Story. Collins enjoyed one EHR hit as a soloist before, 1990's Do You Remember, peaking at 20 in early 1991. EHR has literally jumped on his new record, which is underscored by the 35-fold expansion of its roster, earning Collins this week's degree of Most Added leader. "Both Sides" is currently best played in Sweden, where 88% of M&M's reporters have it on rotation; Spain, Italy, Denmark, France and the UK form the second league with acceptance figures of roughly 40-50%. Judging from the song's present speed (82% roster increase), this will soon change—and only for better!

Second most added single of the week (28 adds) is *Please Forgive Me* by **Bryan Adams**, the only new recording on *So Far So Good*, the Canadian's freshly released compilation album. Adams kicks off at 36, with best playlist penetration registered in Portugal, Italy and Denmark, closely followed by Norway and the UK. Adams tops the "A" **Rotation Leaders** statistic with a 91% heavy rotation share.

Early believers in Sweden, Holland, Austria, Germany, Denmark, Norway and the UK are paving the way for Al Green's comeback single, *Love Is A Beautiful Thing*, the taster of the Fine Young Cannibals co-produced album *Don't Look Back*. Green grabs the second highest new entry in the EHR Top 40 at number 32.

Finally, it is interesting to see **Tony Toni Toné**'s *If I Had No Loot* re-enter the chart at 39, greatly thanks to the increasing interest of German programmers in the US dance act—in the Central region, the "Tonies" book this week's highest new entry at number 10. *Pieter Kops* 

***	MOST ADDED	* *	
PHIL COLLINS/Both Sides Of The St	ory	(Virgin)	35
BRYAN ADAMS/Please Forgive Me	,	(A&M)	28
TAKE THAT FEAT, LULU/Relight My I	Fire	(RCA)	26
M PEOPLE/Moving On Up		(deConstruction)	19
GABRIELLE/Goin' Nowhere		(Go!Beat)	17
USA STANSFIELD/So Natural		(Arista)	17

"A" ROTATION PERFORMANCE	april,	
		"A"9
IRYAN ADAMS/Please Forgive Me	(A&A)	91
RANKIE GOES TO HOLLYWOOD/Relax	{ZTT}	81
	10 h	78
HARA NELSON/One Goodbye In Ten	(Cooltempo)	, 0
HARA NELSON/One Goodbye In Ten JRBAN COOKIE COLLECTIVE/The Key: The Secret	(Pulse 8)	76

1-	NEW TOP 20 CONTENDERS		r di
ETERNAL/Stoy		(1st Avenue)	24
DINA CARROLL/Don't Be	A Stranger	(M&A)	23

week 43/93

# **EHR TOP 40**

TW	LW	WOC	Artist/Title	Original Label	Total Stations	Roto	ation B	New Adds
1	2	5	PET SHOP BOYS/Go West	(Parlophone)	126	101	25	9
2	1	10	MARIAH CAREY/Dream Lover	(Columbia)	115	76	39	2
3	3	13	BILLY JOEL/The River Of Dreams	(Columbia)	110	80	30	2
4	4	10	HADDAWAY/Life	(Coconut)	105	73	32	5
<b>5</b>	7	5	PAUL YOUNG/Now I Know What Made Otis Blue	(Columbia)	98	77	21	4
6	6	11	FREDDIE MERCURY/Living On My Own	(Parlophone)	99	70	29	2
7	8	8	SWV/Right Here/Human Nature	(RCA)	92	53	39	4
8	5	16	4 NON BLONDES/What's Up	(Interscope)	96	71	25	0
9	9	6	PRINCE/Peach	(Paisley Park)	84	56	28	4
10	10	10	BEE GEES/Paying The Price Of Love	(Polydor)	95	70	25	3
$\odot$	11	9	UB40/Higher Ground	(DEP International)	88	60	28	4
12	12	12	SOUL ASYLUM/Runaway Train	(Columbia)	82	56	26	2
13	13	3	MR. BIG/Wild World	(Atlantic)	74	57	17	9
14	29	2	TAKE THAT FEAT. LULU/Relight My Fire	(RCA)	71	54	17	26
15	25	3	M PEOPLE/Moving On Up	(deConstruction)	66	54	12	19
16	19	2	GABRIELLE/Goin' Nowhere	(Go!Beat)	67	49	18	17
17	17	3	CROWDED HOUSE/Distant Sun	(Capitol)	70	54	16	14
18	15	3	BELINDA CARLISLE/Big Scary Animal	(Offside)	62	47	15	4
19	14	5	U2/Lemon	(Island)	61	38	23	3
20	7	•	PHIL COLLINS/Both Sides Of The Story	(Virgin)	43	36	7	35
21)	23	4	EARTH, WIND & FIRE/Sunday Morning	(Reprise)	61	36	25	6
22	39	2	MEAT LOAF/I'd Do Anything For Love (But I Won't Do	That) (Virgin)	52	36	16	12
23	18	7	BITTY MCLEAN/It Keeps Rainin' (Tears From My Eyes)	(Brilliant)	56	39	17	0
24	20	6	KATE BUSH/Rubberband Girl	(EMI)	56	39	17	4
25	16	14	CULTURE BEAT/Mr. Vain	(Dance Pool)	55	36	19	1
26	28	7	RICK ASTLEY/The Ones You Love	(RCA)	56	34	22	2
<b>27</b>	27	3	OLETA ADAMS/Window Of Hope	(Fontana)	46	29	17	2
28	21	9	LENNY KRAVITZ/Heaven Help	(Virgin)	55	28	27	0
29	22	13	MADONNA/Rain	(Maverick)	55	32	23	0
30	33	2	STAKKA BO/Here We Go	(Stockholm)	47	27	20	4
31	31	5	DARYL HALL/I'm In A Philly Mood	(Epic)	48	29	19	3
32			AL GREEN/Love Is A Beautiful Thing	(RCA)	41	26	15	4
33	7		JAZZY JEFF & FRESH PRINCE/Boom! Shake The Room		45	27	18	9
34	38	2	CHAKA DEMUS & PLIERS/She Don't Let Nobody	(Mango)	43	28	15	4
35	35	3		Riffola/Phonogram)	45	27	18	7
36			BRYAN ADAMS/Please Forgive Me	(A&M)	34	31	3	28
37	24	17	GABRIELLE/Dreams	(Go!Beat)	47	31	16	0
38	37	4	TEXAS/So Called Friend	(Vertigo)	43	22	21 🠐	1
39			TONY TONI TONé/If I Had No Loot	(Wing/Mercury)	43	21	22	3
40	26	5	URBAN COOKIE COLLECTIVE/The Key: The Secret	(Pulse 8)	38	29	9	2

the EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary music fulltime or during pecific doyports. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the ormal.

#### CHARTBOUND

BEVERLEY CRAVEN/Love Scenes	(Epic)	13/1	TINA TURNER/Why Must We Wait Until Ton	ight* (Parlophone)	28/12
DEPECHE MODE/Condemnation			JOHN MELLENCAMP/Human Wheels		
RED HOT CHILI PEPPERS/Soul To Squeeze	v/	37/3	TONI BRAXTON/Another Sad Love Song	, ,,	
CULTURE BEAT/Got To Get It	(Dance Pool)	36/6	TEARS FOR FEARS/Cold	(Mercury)	27/3
WORLD PARTY/All I Gave	(Ensign)	33/8	EN VOGUE/Runaway Love*	(East West)	26/11
LISA STANSFIELD/So Natural*	(Arista)	32/17	A-HA/Angel In The Snow	(Warner Brothers)	26/1
FRANKIE GOES TO HOLLYWOOD/Relax	(ZTT)	32/13	4 NON BLONDES/Spaceman*	(Interscope)	25/6
GO WEST/Tracks Of My Tears	(Chrysalis)	32/3	AFTERSHOCK/Slave To The Vibe	(Virgin)	25/5
AEROSMITH/Cryin'	(Geffen)	31/4	DAVID BOWIE/Miracle Goodnight*	(Arista)	24/11
ROD STEWART/Reason To Believe	(Warner Brothers)	30/1	ETERNAL/Stay*	(1 st Avenue)	•
PAUL MCCARTNEY/Off The Ground	(Parlophone)	30/0	,	ittle Indian/Mother)	24/1
SPIN DOCTORS/Jimmy Olsen's Blues*	•	29/10	STONE TEMPLE PILOTS/Plush	(Atlantic)	24/1
COLDCUT/Dreamer	(Arista)		DINA CARROLL/Don't Be A Stranger*	(M&A)	•
MAGGIE REILLY/Follow The Midnight Sun			SHARA NELSON/One Goodbye In Ten	(Cooltempo)	
NIRVANA/Heart Shaped Box	(Geffen)	29/2	MICHAEL MCDONALD/I Stand For You	(Reprise)	23/4

The EHR "chartbound" chart lists the total number of EHR reporting statians playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represents how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a fie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.

# **REGIONAL EHR TOP 20**

week 43/93

charts based on playlists from radio stations playing EHR material



#### 1. NORTHWEST

				0	Tot	D-1	ation	Nieur
TW	LW	WOC	Arhst/Title	Original Label	Stat	A		Adds
			PET SUPP TOUS (C. )./	(n. ). ).	20	10	2	^
1	- 1	6		(Parlophone)		18	2	0
2	2	4	GABRIELLE/Goin' Nowhere	(Go!Beat)		17	1	1
3	12	3	ETERNAL/Stay	(1st Avenue)	18	15	3	2
4	В	3	TAKE THAT FEAT. LULU/Relight My Fire	(RCA)	19	17	2	1
5	4	5	M PEOPLE/Moving On Up {def	Construction)	18	16	2	0
6	3	В	SWV/Right Here/Human Nature	(RCA)	19	14	5	0
7	6	3	HADDAWAY/Life	(Coconut)	18	14	4	1
В	11	3	GO WEST/Tracks Of My Tears	(Chrysalis)	18	15	3	1
9	7	5	PAUL YOUNG/Now   Know What	(Columbia)	19	17	2	0
10	9	9	MARIAH CAREY/Dream Lover	(Columbia)	17	13	4	0
11	13	2	CROWDED HOUSE/Distant Sun	(Capitol)	18	14	4	1
12	10	4	BELINDA CARLISLE/Big Scary Animal	(Offside)	18	14	4	1
13	14	4	CHAKA DEMUS & PLIERS/She Don't	(Mango)	17	12	5	1
14	5	13	BILLY JOEL/The River Of Dreams	(Columbia)	15	14	1	0
15	17	2	DINA CARROLL/Don't Be A Stranger	(A&M)	16	10	6	3
16	1B	2	FRANKIE GOES TO HOLLYWOOD/Relax	(ZTT)	13	12	1	1
17	NE		RIGHT SAID FRED/Bumped	(Tug)	14	10	4	4
18	19	2	STAKKA BO/Here We Go	(Stockholm)	13	7	6	1
19	16	9	BITTY MCLEAN/It Keeps Rainin'	(Brilliant)	13	11	2	0
20	NE		ROXETTE/It Must Have Been Love	(EMI)	12	9	3	1

MOST ADDED
PHIL COLLINS/Both Sides Of The Story (Magnet) (Tug) (A&M) CHRIS REA/Julia RIGHT SAID FRED/Bumped BRYAN ADAMS/Please Forgive Me DINA CARROLL/Dan't Be A Stranger

#### 2. CENTRAL

				Original	Tot	Rota	hon	New
TW	LW	WOC	Artist/Title	Label	Stat	Α	В	Adds
1	7	3	PET SHOP BOYS/Go West	(Parlophone)	24	21	3	3
2	- 1	14	4 NON BLONDES/What's Up	(Interscope)		21	5	0
3	2	6		DEP International)	25	18	7	1
4	4	11	BILLY JOEL/The River Of Dreams	(Columbia)	23		3	0
5	6	В	SOUL ASYLUM/Runaway Train	(Columbia)		18	4	0
6	3	10	HADDAWAY/Life	1,			8	0
7	9	7	FREDDIE MERCURY/Living On	(Parlophone)		20	-1	0
В	В	9	MARIAH CAREY/Dream Lover	(Columbia)		17	4	0
9	5	В	BEE GEES/Paying The Price Of Love		20		2	0
10	NE		TONY TONI TONé/If I Had	(Wing/Mercury)	16	11	5	2
11	NE		MR. BIG/Wild World	(Atlantic)	14		2	3
12	NE		TAKE THAT FEAT. LULU/Relight My			11	3	3
13	10	6	PROCLAIMERS/I'm Gonna Be	(Chrysalis)	13	8	5	0
14	12	10	ACE OF BASE/Happy Nation	(Mega)		10	4	0
15	RE		RICK ASTLEY/The Ones You Love	(RCA)	14	10	4	
16	20	2	SWV/Right Here/Human Nature	(RCA)	14	6	8	1
17	-11	9	YAZZ & ASWAD/How Long	(Polydor)	14	9	5	0
1B	NE		HERBERT GRÖNEMEYER/Land Unte		12	6	6	1
19	NE		PAUL YOUNG/Now I Knaw What	(Columbia)	: -	10	3	1
20	14	10	OMD/Dream Of Me	(Virgin)	14	6	8	0

MOST ADDED MOST ADDED GABRIELLE/Goin' Nowhere ALEXANDER O'NEAL/Since I've Been Loving You TAKE THAT FEAT. LULU/Relight My Fire PET SHOP BOYS/Go West MR. BIG/Wild World

(Tabu) (RCA) (Parlophone) (Atlantic)

#### 3. WEST

Original Label	Tot Stat	Rotat A	ion I	
(Columbia)	10	8	2	2
(Barclay)	11	9	2	0
(Polydor)	13	7	6	1
Parlophone)	11	8	3	1
(Coconut)	10	8	2	1
(Go!Beat)	11	9	2	0
(Columbia)	11	6	5	0
(Maverick)	10	5	5	0
(Barclay)	11	10	1	0
(DDD)	8	7	1	0
Dance Pool)	10	9	1	1
Paisley Park)	7	5	2	0
oho Square)	8	8	0	2
Parlophone)	9	8	1	0
(Epic)	10	10	0	0
(Interscope)	9	8	1	0
(Virgin)	9	6	3	0
(Virgin)	9	7	2	0
(MCA)	6	6	0	0
(FNAC)	8	6	2	2

MOST ADDED
PHIL COLLINS/Both Sides Of The Story SWY/Right Here/Human Nature NATIVE/Si La Vie Demande Ça JAMIROQUAI/Too Young To Die BILLY JOEL/The River Of Dreams

(Ariola

#### 4. NORTH

				Onginal	Tot		ation	
TW	LW	WOC	Artist/Title	Label	Stat	Α	В.	Adds
1	1	5	PET SHOP BOYS/Go West	(Parlophone)	30	22	8	3
2	3	10	SOUL ASYLUM/Runaway Train	(Columbia)	25	18	7	0
3	5	6	SWV/Right Here/Human Nature	(RCA)	22	12	10	0
4	7	3	MR. BIG/Wild World	(Atlantic)	25	21	4	2
5	4	4	BELINDA CARLISLE/Big Scary Animal	(Offside)	22	18	4	1
6	2	5	PAUL YOUNG/Now I Know What	(Columbia)	23	19	4	0
7	19	2	M PEOPLE/Moving On Up (de	Construction)	18	14	4	7
В	В	7		(Parlophone)	24	16	8	0
9	10	4	RED HOT CHILI PEPPERS/Soul (War	rner Brothers)	18	11	7	- }
10	16	3	MEAT LOAF/I'd Do Anything	(Virgin)	20	16	4	4
11	NE		TAKE THAT FEAT. LULU/Relight My Fire	(RCA)	19	12	7	13
12	6	11	MARIAH CAREY/Dream Lover	(Columbia)	20	14	6	1
13	9	5	PRINCE/Peach	(Paisley Park)	17	10	7	0
14	18	4	CROWDED HOUSE/Distant Sun	(Capitol)	21	17	4	3
15	NE		PHIL COLLINS/Both Sides	(Virgin)	14	12	2	13
16	14	14	4 NON BLONDES/What's Up	(Interscope)	21	11	10	0
17	-11	В	BEE GEES/Paying The Price Of Love	(Polydor)	17	13	4	0
18	13	2	CHAKA DEMUS & PLIERS/She Don't	(Mango)	14	9	5	1
19	NE		CREEPS/Change It	(WĒA)	11	8	3	4
20	RE		AL GREEN/Love Is A Beautiful Thing	(RCA)	13	9	4	-1

MOST ADDED
TAKE THAT FEAT. LULU/Relight My Fire
PHIL COLLINS/Both Sides Of The Story
BRYAN ADAMS/Please Forgive Me
RANDY CRAWFORD/In My Life
RANDY CRAWFORD/In My Life LISA STANSFIELD/So Natural

(Virgin) (A&M)

#### 5. WEST CENTRAL

TW	LW	WOC	Onginal Artist/Title Label	Tot Stat	Roll	ration B	New Adds
1	1	7	BITTY MCLEAN/It Keeps Rainin' (Brilliant)	14	12	2	0
2	NĖ		M PEOPLE/Moving On Up (deConstruction)	10	7	3	6
3	6	15	4 NON BLONDES/What's Up (Interscope)	14	10	4	0
4	2	3	SOUL ASYLUM/Runaway Train (Columbia)	13	8	5	0
5	4	6	SWV/Right Here/Human Nature (RCA)	12	6	6	0
6	3	9	BILLY JOEL/The River Of Dreams (Columbia)	10	8	2	0
7	-11	4	PET SHOP BOYS/Go West (Parlophone)	13	10	3	0
В	13	3	PAUL YOUNG/Now I Knaw What (Columbia)	10	7	3	0
9	NE		TAKE THAT FEAT. LULU/Relight My Fire (RCA)	9	6	3	3
10	В	5	EARTH, WIND & FIRE/Sunday Morning (Reprise)	9	5	4	0
11	5	11	HADDAWAY/Life (Caconut)	14	7	7	0
12	15	7	UB40/Higher Ground (DEP International)	12	8	4	0
13	NE		FREDDIE MCGREGOR/Carry Go Bring Home (Greensleeves)	7	5	2	3
14	RE		TWENTY 4 SEVEN/Slave To The Music (Indisc)	10	4	6	1
15	NE		OLETA ADAMS/Window Of Hope (Fontana)	6	3	3	0
16	14	11	FREDDIE MERCURY/Living On (Parlophone)	11	5	6	0
17	19	В	APACHE INDIAN/Boom Shack-A-Lak (Island)	9	5	4	0
1B	RE		TONY TONE TONE/If I Had (Wing/Mercury)	7	4	3	1
19	10	2	URBAN COOKIE COLLECTIVE/The Key (Pulse 8)	9	8	1	0
20	16	9	BEE GEES/Paying The Price Of Love (Polydor)	11	8	3	0

MOST ADDED
M PEOPLE/Moving On Up
DEF DAMES DOPE/Having A Good Time
FRANKIE GOES TO HOLLYWOOD/Relax TAKE THAT FEAT. LULU/Relight My Fire FREDDIE MCGREGOR/Carry Go Bring Home

(Dino) (ZTT) (RCA)

#### 6. SOUTH

				Original	Tot	Rate	ahon	
TW	[W	WOC	Artist/Title	Lobe	Stat	Α	В	Add
1	2	5	PAUL YOUNG/Now I Know What	(Columbia)	15	14	1	0
2	3	6	PRINCE/Peach	(Paisley Park)	14	11	3	0
3	1	10	MARIAH CAREY/Dream Lover	(Calumbia)	14	10	4	0
4	6	2	PET SHOP BOYS/Go West	(Parlophone)	12	11	1	0
5	7	4	JOHN MELLENCAMP/Human Wheels	(Mercury)	9	7	2	1
6	В	7	BEE GEES/Paying The Price Of Love	(Polydor)	12	10	2	
7	9	6	RICK ASTLEY/The Ones You Love	(RCA)	12	10	2	
В	NE		PHIL COLLINS/Both Sides	(Virgin)	7	7	0	5
9	11	6	LUCA CARBONI/Faccio I Conti Con Te	(RCA)	13	13	0	0
10	12	5	KATE BUSH/Rubberband Girl	(EMI)	11	9	2	1
11	10	5	DARYL HALL/I'm In A Philly Mood	(Epic)	13	10	3	0
12	20	2	MR. BIG/Wild World	(Atlantic)	8	6	2	1
13	5	13	4 NON BLONDES/What's Up	(Interscope)	10	9	1	0
14	13	5	U2/Lemon	(Island)	12	9	3	0
15	NE		GABRIELLE/Goin' Nowhere	(Go!Beat)	9	8	- 1	2
16	NE		LISA STANSFIELD/So Natural	(Arista)	7	6	- 1	3
17	4	13	BILLY JOEL/The River Of Dreams	(Columbia)	12	7	5	0
1B	NE		BRYAN ADAMS/Please Forgive Me	(M&A)	7	7	0	3
19	17	7	FREDDIE MERCURY/Living On	(Parlophone)	10	. 7	3	0
20	18	5	FRANCESCO DE GREGORI/II Bandito E	(Columbia)	11	11	0	0

MOST ADDED MOST ADDED

PHIL COLLINS/Both Sides Of The Story
FRANCO BATTIATO/Caffe! De La Paix
TAKE THAT FEAT. LULU/Relight My Fire
LISA STANSFIELD/So Natural BRYAN ADAMS/Please Forgive Me

#### 7. SOUTHWEST

				Original	Tot		ition I	
TW	[W	WOC	Artist/Title	Lobel	Stat	A	В /	Adds
1	- 1	6	PRINCE/Peach	(Paisley Park)	8	5	3	0
2	2	4	U2/Lemon	(Island)	6	4	2	0
3	3	11	BILLY JOEL/The River Of Dreams	(Columbia)	9	5	4	0
4	4	10	MARIAH CAREY/Dream Lover	(Columbia)	8	5	3	1
5	NE		CROWDED HOUSE/Distant Sun	(Capitol)	5	5	0	3
6	7	4	PET SHOP BOYS/Go West	(Parlophone)	7	3	4	1
7	5	5	TEXAS/So Called Friend	(Vertigo)	9	1	8	0
В	NE		PAUL YOUNG/Now I Know What		5	1	4	2
9	10	6	NIRVANA/Heart Shaped Box	(Geffen)	5	2	3	0
10	18	2	GLORIA ESTEFAN/Con Los Años	(Epic)	6	3	3	2
11	15	5	UB40/Higher Ground	(DEP International)	6	3	3	1
12	NE		PHIL COLLINS/Both Sides	(Virgin)	4	3	1	3
13	9	5	LENNY KRAVITZ/Heaven Help	(Virgin)	5	1	4	0
14	14	7	DANZA INVISIBLE/El Orden	(G.A.S.A.)	6	4	2	0
15	17	2	GARTH BROOKS/Standing Outside		5	4	1	1
16	В	6	JANET JACKSON/IF	(Virgin)	6	3	3	0
17	6	12	4 NON BLONDES/What's Up	(Interscope)	6	5	1	0
1B	11	4	MIGUEL BOSE/Sol Forastero	(WEA)	7	3	4	0
19	12	4	LOQUILLO/John Milner	(Hispavox)	8	2	6	0
20	NE		MEAT LOAF/I'd Do Anything	(Virgin)	5	3	2	1

MOST ADDED TINA TURNER/Why Must We Wait Until Tonight JUAN LUIS GUERRA/Pompienda Fuentes PHIL COLLINS/Both Sides Of The Story JAMIROQUAI/When You Gonna Learn CROWDED HOUSE/Distant Sun

(Virgin) (Sony Soho Square)

#### 8. EAST CENTRAL

TW	LW	WOC	Artist/Title	Label	Stat	A	В /	Adds
1	1	7	BEE GEES/Paying The Price Of Love	(Polydor)	13	9	4	1
2	2	6	NEW ORDER/World	(Landon)	10	6	4	0
3	3	3	U2/Lemon	(Island)	11	9	2	0
4	5	5	JAMES/Sometimes	(Fontana)	9	5	4	0
5	В	5	AEROSMITH/Cryin¹	(Geffen)	8	5	3	-1
6	NE		WORLD PARTY/All I Gave	(Ensign)	8	6	2	2
7	4	7	MARIAH CAREY/Dream Lover	(Columbia)		4	4	0
В	7	2	PRINCE/Peach	(Paisley Park)	9	7	2	0
9	9	4	NIRVANA/Heart Shaped Box	(Geffen)	9	6	3	0
10	10	3	PAUL YOUNG/Now I Know What	(Columbia)	8	6	2	0
11	6	4	DEF LEPPARD/Two Steps (Bludgeon Rif	fola/Phonogram)	9	4	5	0
12	-11	2	BEVERLEY CRAVEN/Love Scenes	(Epic)	8	4	4	0
13	12	4	BJöRK/Venus As A Boy (One Little	Indian/Mother)	7	5	2	0
14	13	6	STONE TEMPLE PILOTS/Plush	(Atlantic)	7	2	5	0
15	16	3	PET SHOP BOYS/Go West	(Parlophone)	9	7	2	1
16	17	6	STING/Shape Of My Heart	(A&A)	8	5	3	0
17	19	2	KATE BUSH/Rubberband Girl	(EMI)	8	6	2	1
18	14	3	EARTH, WIND & FIRE/Sunday Morni	ing (Reprise)	8	5	3	0
19	NE		SISTERS OF MERCY/Under The (#	Merciful Release)	6	4	2	1
20	18	2	BILLY JOEL/The River Of Dreams	(Columbia)	8	3	5	0

MOST ADDED SPIN DOCTORS/Jimmy Olsen's Blues GABRIELLE/Goin' Nowhere WORLD PARTY/All I Gove TAKE THAT FEAT. LULU/Relight My Fire CROWDED HOUSE/Distant Sun

(Go!Beat) (Ensign) (RCA)

- 1. NORTHWEST (NW): British Isles
- (United Kingdom, Ireland).
  CENTRAL (C): German-Language areas
  (Germany, Austria, parts of Switzerland, Luxembourg).
  WEST (W): Francophone areas
  (France, Wallonia/Belgium, parts of Switzerland, Monaco).
- 4. NORTH (N): Scandinavia (Sweden, Denmark, Norway, Iceland,
- WEST CENTRAL (WC): Dutch-Language areas
- (Holland; Flanders/Belgium).

  6. SOUTH (5): Italian-Language areas (Italy, Ticino/Switzerland, Malta).

- SOUTHWEST (SW): Iberia (Spain, Portugal).
  EAST CENTRAL (EC): East Central area
  (Czech Republic, Slovakia, Hungary, Poland).
  SOUTHEAST (SE): Balkan (no chart compiled yet).
  NORTHEAST (NE): Baltic area (no chart compiled yet).
- 11. EAST (E): Eastern orea (no chart compiled yet).

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# béroes del silencio

# The First Spanish Rock Band to make history in Europe

### European Jour

october

2	koblenz
1 5	aachen
16	trier
17	siegen
19	dortmund
20	saarbrucken
22-23	cologne
2 4	bremen
26	hannover
27-28	hamburg
30	copenhagen
3 1	stockholm

#### november

	r t.	ovember
	2 - 3	berlin
	4	brussels
	5	paris
	8	amsterdam
	9	mulhouse
1	0	nancy
1	2	zurich
1	3	willisau
1	4	bern
1	5	geneva
1	6	erlagen
I	8	munich
1	9	kasel
2	0	bielefeld
2	2	freiburg
2	3	stuttgart
2	4	salzburg
2	5	vienna
2	7	brilon
2	8	leipzig
3	0	oppenhach

#### december

aecember	
mannheim	1
u [ m	2
augbbur	4
aisfield	5
petange	6
strasbourg	8
lyon	9
montpellier/marseille	10
toulouse	1 1

Presented by



- -#1 in Spain
- -Jop 10 in Germany for 3 consecutive weeks
- -Jop 5 in Switzerland
- Top 20 in Italy, Portugal and Austria



el espíritu del vino

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