MUSIC

This Week: **Leading Syndicators Explore** Eastern Europe While Battling **Against The Competition.** See Pages 14-16.

Europe's Music Radio Newsweekly . Volume 10 . Issue 35 . August 28, 1993 . £ 2.95, US\$ 5, ECU 4



A MAJESTIC MEETING — Spanish rock group Héroes Del Silencio, whose new album "El Espiritu Del Vino" has recently crossed over to make the Top 10 in both Germany and Switzerland, recently meet the prince of Spain. Pictured (I-r) are: band members Joaquin Cardiel and Enrique Bunbury, Prince Felipe de Bourbon and band members Juan Valdivia and

Datamedia Results Cause Controversy

by Mark Dezzani

The first of three major radio surveys anticipated after Italy's public and private radio stations failed to agree on a single methodology has been published by Milan-based researcher Datamedia, and the results are already causing controversy. In addition to showing audience declines for the major networks, some stations are threatening to sue Datamedia for publishing results without their permission.

The new figures show listeners to Radio Italia Solo Musica Italiana's national-music-only format dropping 20.3% to 3.2 million people. Others registering audience erosion are EHR 105

Radio Deejay (-6.8%) and ACE Radio Monte Carlo (-5.4%)

The major surprise is the success of the year-old news/talk ACE syndicator CNR (New Channel Radio), owned by a group headed by Gianni Miscioscia; he's quickly becoming a major player in Italian radio with majority stakes in Radio Deejay, regional EHR Radio Babboleo in Genova and the SPER syndication network. CNR achieved fast ratings results by recruiting established regional stations as affiliates such as Bari regional Radionorba, which achieved a daily reach of over 800.000 according to the survey. CNR's national reach was nearly 3.9 mil-(continues on page 25)

Kinnevik, Egmont Merge Danish **Radio Operations**

by Kai Roger Ottesen

Two of Scandinavia's largest media companies, Denmark's Egmont Gruppen and Sweden's Kinnevik, have merged their Danish radio operations into a new company called Radio Holding. Egmont, Denmark's largest media conglomerate, and Kinnevik will each own 40% of the venture, while Otto Reedtz-Thott, who formerly owned EHR station The Voice/Copenhagen, will own the remaining 20%.

As part of the deal, Egmont will contribute its Hot ACE station Radio Uptown/Copenhagen while Kinnevik will contribute EHR stations The Voice in Copenhagen and Odense. Also included are radio ad sales houses

navisk Radioreklame. The new company will have a turnover of around Dkr50 million (app. US\$7 million) and control ad sales for 43 stations in Denmark reaching about two million people. Reedtz-Thott, who is also GM of The Voice, will be GM of Radio Holding. A new MD, who will oversee day-to-day operations, will be named soon.

Comments Egmont president Ole E. Andersen, "Neither of us could make a profitable operation out of the radio business. A new medium [such as radio] demands time and money." Andersen says Kinnevik makes a good partner "because they have competence and experience in radio, for instance, their involvement in the (continues on page 25)

Irish Radio Braces For Music Quotas By Year-End

IRELAND

by Steve Wonsiewicz & Dermott Hayes

Some form of an Irish music quota looks set to be imposed on the country's radio stations. Negotiations between regulators and radio are gaining momentum, but the methodologies-such as negotiated quotas used in France, government-mandated quotas like in Canada or voluntary limits--are still being discussed. Talks will continue, but a decision is not expected until the newly elected 10-member commission nominated by Minister of Arts and Culture Michael H. Higgins comes into effect on October 17

Comments radio regulator IRTC chief executive Michael O'Keeffe, "The whole Irish music content topic is quite an

(continues on page 25)

4 Non Blondes Making History

EUROPE

by Machgiel Bakker

The 4 Non Blondes scored a

historic first last week by topping both the Eurochart Hot 100 Singles and the EHR Top 40 with a debut sin-

Practically ignored at first, radio started



warming up to the unique "jangly" sounds of the single What's Up? at the beginning of July, eight months after the album

> Bigger, Better, Faster. More! was available in Europe

What caused the sudden change? London-based promotion manager (continues on page 25)

No. 1 in EUROPE

European Hit Radio 4 NON BLONDES What's Up (Interscope)

Eurochart Hot 100 Singles CULTURE BEAT Mr. Vain (Dance Pool)

European Top 100 Albums Zooropa (Island)

So Called Friend" Available soon...



SALESCHARTS

Denmark NO 10

Holland NO 45

Sweden NO 8

Eurochart Hot 100 Singles NO 71

AND HERE WE GO ON EURO-RADIO

TOP OF EHR CHARTBOUND

STILL GOING FOR ADDS!

NOW PLAYLISTED ON 40 STATIONS IN ALL FORMATS



added to these stations this week:

Germany HR 3: LEIDER GUT/Frankfurt

RB 4/Bremen

Norway RADIO OSLO/Oslo

RADIO FM 107,7/Stavanger

NRK/Oslo

Russia

RADIO MAXIMUM/Moscow

Switzerland RADIO ZUERISEE/Rapperswil

Europe

MTV EUROPE/London BREAKOUT EXTRA ROTATION



MS&M Places First National Network Radio Sports Package

UNITED KINGDOM

by David Stansfield

Media Sales & Marketing (MSM), a division of Capital Radio, has placed the first sports package on behalf of National Network Radio. A yet-to-be disclosed UK newspaper has bought a four-week run of six spots per week in a campaign which launches on September 4.

Comments MSM sales controller Andrew Oldham, "Over the last few months what local stations have tried to do is to give more national network opportunities. In the past we've put together commodities like the 'Network Chart Show' and 'Newslink' for the local station network. Agencies and clients are seeing the benefits of utilising the local network as a national commodity so we've been looking at particular programming opportunities. Sport was the first one. It's a perfect market for radio and perfect programming for a lot of advertisers whether they're selling beer, motors or newspapers. It's a way to generate extra money out of the market."

Oldham says the general sales situation is good despite warning shots fired by the London office of the worldwide accountancy firm Coopers & Lybrand that radio advertising revenue will need to rise by 50% in order for the planned new stations to survive. Coopers says that the planned 180 local and regional commercial stations and three

national networks will have to take in 3% of total adspend by 1996 versus the 2% existing services current taken in (see M&M August 21).

"New stations have provided impetus and we've seen more new advertisers come on to radio," says Oldham. "Everybody realises we need to grow with popular radio to survive. That's why the NNR opportunities are providing more methods for people to buy into radio. We're providing more products through Virgin 1215 AM and [EHR long-wave] Atlantic 252, and with the new regional stations next year the

audiences will get bigger which makes radio far more viable than TV

"People may worry but you can't put the cart before the horse. The money isn't going to come first. You've got to put the stations into place to generate the audience to generate the revenue. That's what's happening and it's going well so far. I don't think we have any qualms about what we need to do or what we're going to achieve. Anywhere from 3-5% is a possible achievement over the next few years."



SPIN DOCTORS SCORE EUROPEAN GOLD — Sony Music International (SMI) executives hand out a special award to MTV Europe for their support of the Spin Doctors. After reaching double platinum in the US (two million copies sold), the band's debut album "Pocket Full Of Kryptonite" (Epic) has gone gold in Europe (500.000). From (I-r): SMI VP advertising/operations Gary Williams, SMI manager Epic promotions Mitch Vannoni, MTV Europe manager talent relations Sunie Fletcher, MTV Europe PD Brent Hansen and SMI international marketing director Epic Monica Marin.

Warner Promotes Dance Through Club Culture

GERMANY

by Miranda Watson

Warner Music Germany has grouped together eight top dance acts under the banner Club Culture in a unique promotion aimed at club DJs and specialist retail outlets.

In addition, Warner has put a "Club Culture Survival Kit" together to promote the eight artists in the campaign—Vernon, Sven Väth, Energy 52, Sir Prize, Rob 'N' Raz, Stevie V, What On Earth and Bass

Expanders—including 12" singles by each of the artists, two compilation CDs and a T-shirt and turntable mat featuring the Club Culture logo.

Product manager black/dance Andreas Kebernik comments, "Club Culture has been the slogan for our dance acts for some time, but we've never had any big hits under Club Culture until now. Right now Sven Väth, Sir Prize and Energy 52 are doing well in the charts, and we're getting some good product through Eye Q Records, so we decided to give Club Culture a push

sending out our Club Culture Survival Kit to media, DJs and retailers. We want people to link the Club Culture logo with our dance product, just like **Sony Germany**'s **Dance Pool** label, and to show that we are in the front line of dance."

Sir Prize is currently number 61 in the MusikMarkt Single Top 100 with Declaration, while Sven Väth's I'Esperanca and Energy 52's Café Del Mar reached number 12 and 10 in the German dance chart respectively.

Coming up in issue nr. 40

UK publishing special

UK publishers discuss their relation with the radio and music industry and the role of A&R

Publication date: October 10 Advertising deadline: September 7

For further details contact Ron Betist

EUROPE AT A GLANCE

GERMANY: NDR's Youth Channel Set To Launch Next March
German public net Norddeutscher Rundfunk says it will be
launching its new youth channel in Hamburg next March. Targetting a young demo, NDR's fifth channel is to feature a format mix
of EHR and news. NDR will reveal the channel's name midSeptember.

Miranda Watson

GERMANY: Radio RPR/Gerolsteiner Sprudel Festival

EHR private Radio RPR/Ludwigshafen is presenting seven top German pop/rock stars at the RPR/Gerolsteiner Sprudel Festival on August 28. The open air concert will feature Sandra, Münchener Freiheit, Die Spider Murphy Gang, Purple Schulz, Brings, 4 Reeves and Peter Orloff.

GERMANY: Berlin Brandenburg Media Forum

The fifth Berlin-Brandenburg Media Forum takes place in Berlin from August 21 to September 2 in Berlin's international congress centre. The forum includes seminars and workshops on media structure, film, television, radio and media politics. Radio topics include "Promotion—How To Increase Listeners And Clients," "Creative Ideas In Times Of Recession," "Format Radio—How Tight Can You Go?," "Berlin—A New Marketplace For New Target Groups" and "Digital Audio Broadcasting." MW

FRANCE: Renauld's Replacement To Be Announced This Month A replacement to Patrick Renauld as head of creative services at RTL will be announced before the end of August. Renault left the station at the beginning of the summer having been hired two years earlier to replace Jean-Pierre Dusséaux. No reason was given for his departure. Renault has been director of communications for performing rights society SACEM for many years.

Emmanuel Legrand

NORWAY: P4 Starts Live Test Broadcasts

Private national ACE station P4, due to go on air September 15, made its first live test broadcast on August 16 coinciding with the opening of the station's studios at Lillehammer. Morning team Tor Andersen and Silje Stang opened the show with a live press conference in the studio and other interviews. Among the tracks played were the Beatles' All My Loving, Tina Turner's Typical Male and Swing Out Sister Twilight World.

Ole Andreas Uttberg

HOLLAND: Virgin Megastore Celebrates One Year

Virgin Retail Europe is sponsoring one of Amsterdam's more popular annual events, "The Prinsengracht Concert," which takes place this year on August 28, featuring American soprano Cheryl Studer. The event marks the first anniversary of Virgin's Amsterdam Megastore near Dam Square. The concert will be broadcast by Dutch TV station AVRO on September 16.

GERMANY: East German Pirates Make 1000% Profit

Piracy is a growing problem in the "Neue Länder" (former East Germany). East German authorities and IFPI seized 1.700 illegal music cassettes in a recent raid on a photographic shop in Thüringen. The cassettes had been acquired in Poland for just DM0.80, smuggled over the border and sold in the shop for DM9.95. MW

UNITED KINGDOM: BBC To Screen CMA Awards Show

BBC TV will air a 90-minute special version of the annual Country Music Association (CMA) Awards Show on October 30-31. The 27th CMA gala will be aired live on CBS on September 27 and seen by 45 million people. It's the first time in the UK that the event has been screened so close to the US show, says CMA European Director Martin Satterthwaite.

Steve Wonsiewicz

BULGARIA: Eight Companies Form Music Association

Following the passage of a new copyright law, eight major private companies have formed the Recording Industry Association of Bulgaria (BAZI) and will apply for IFPI membership. Dora Cherneva, chairman of Mega Sofia, was elected president, while Velizar Sokolov, co-president of Arsis Consult, was named MD. BAZI members include Mega Sofia, Gega, Riva Sound, Kings Records, SME (Denis Records), Irena 2-90, Baby Records and Express Agency.

Chavdar Chendov

UNITED KINGDOM: PRS Receipts 5.9% Up

Performing rights society PRS grossed £145 million (app. US\$218 million) last year, a 5.9% increase on 1991's figures. The society's receipts from the licensing of radio and TV broadcasting and satellite and cable transmissions in the UK increased by 4.7% over those for 199, to £45.03 million.

David Stansfield



ZOOROPA PULLS IN FIRST SALES AWARD IN OSLO - U2's manager Paul McGuiness joined label executives in Oslo to celebrate the group's first gold award for the "Zooropa" album and a platinum disc for "Achtung Baby." Pictured (I-r) are: Island International director Phil Cooper, concert promotor EMA Telstar MD Tomas Johansson, BMG Ariola Norway MD Erling Johannessen, McGuiness and BMG Norway promotion manager

Pubcaster MDR Tops EMA Ratings For Middle Germany

by Miranda Watson

Leipzig-based east German public net Mitteldeutscher Rundfunk (MDR) has come out strong in the first EMA Mitteldeustchland '93-'94 (Electronic Media Analysis for middle Germany). National-music format MDR 1 towers above the other stations in the region, with a net reach of 988.000 listeners per hour, while generalist format MDR Life comes in second for the region with 735.000 listeners.

Commissioned by stations in the area represented by Radio Marketing Service (RMS), the ratings were conducted by Infratest. The EMA middle Germany ratings cover the states of Sachsen. Thüringen and Sachsen-Anhalt and were initiated by RMS because of the important changes in the radio market of this area of Germany, which means the autumn/winter '92 Media Analyse data for east Germany are no longer representative.

None of the privates come close to the public giant. When grouped under the private marketing body RMS Kombi Ost, however, the combined forces of Radio PSR, SAW, Radio Brocken and Antenne Thüringen total up to 576.000 listeners, only 159.000 listeners behind MDR Life.

MDR radio director Karola Sommerey puts the pubcaster's lead down to its carefully targetted news/talk programmes, tailored to suit the needs of each age group. She says the listener gains made by the privates have less to do with losses made by the MDR, but further losses made by

public and private radio programmes in the neighbouring states Bavaria, Hessen and Niedersachsen.

ACE format state-wide Sachsen station Radio PSR/ Leipzig, now one year old, is the top private in the region with 297.000 listeners, making it east Germany's most successful private station. Comments PD Jürgen Vogel, "When we launched last July we set ourselves a goal of reaching 240.000 listeners in one year. This survey was conducted in May and we still managed to well exceed our target." Vogel adds that PSR's reach makes it the sixth biggest private station in Germany.

Also making good progress 10 months after it's launch is Radio SAW/Magdeburg with its format mix of ACE, Gold and News/ Talk. The Sachsen-Anhalt statewide station notched up 110.000 listeners, with national-music format Radio Brocken/ Halle (also in Sachsen-Anhalt) just 2.000 listeners behind with 108.000, after only six months on

ACE format Antenne Thüringen/Weimar scored 48,000 listeners just three months after its launch. Gold-based ACE Antenne Sachsen/Dresden, which launched in April, totalled 35.000 listeners.

A sample of 4.271 people were questioned between May 2 and June 6

40,000 Radio & Music related adresses call (+31) 20.669 1961

Stockholm Radio Licence Bids Could Top Skr1m In Auction

by Bernt Hermele

Bidding in the auction for the 10 private commercial radio licenses in Stockholm could drive prices past the Skr1 million mark (app.

Around 100 companies and private investors have applied for a three-kW and nine one-kW licenses in the Swedish capital. Winners in the auction are expected to be announced in late September.

Bidders for the licenses comprise virtually a "Who's Who" in Scandinavian radio. Among the contenders is Jan Friedman, who after leaving the SRU project this summer has formed a new group of investors, composed of both Swedes and foreigners. "I will have one of the best financed projects in the business," says Friedman.

Other major players for the race include:

Radio Z, which is owned by

Jan Stenbeck's Kinnevik group

City Radio, owned by the Wallenberg newspaper Svenska Dagbladet and local investors

Megapol, owned by Swedish publishing giant Bonnier

Radio Rix, which is part of the SRU group and is owned by the Bonnier newspaper Expressen

Energy, which includes French group network owner NRJ

There is also a great interest from Norway, with seven companies from the country also bidding, led by the Aller Group and Radio 1/Oslo.

Jörgen Widsell, executive officer with Medvk, who runs Radio Z, claims the company is prepared to pay Skrl million and more. Others, however, are not ready to go that high. Most applicants publicly are pricing the licenses between Skr100.000-300.000.

"Skr1 million is much to much," says Radio Rix's Mats Graffman. "Skr150.000-200.000 is much more reasonable.'

That view is supported by Jon Morten Melhus, MD at EHR Radio 1/Oslo, Norway's leading private station, "Based on our experience in the Norwegian market, we are prepared to pay Skr200.000-300.000 for a license in Stockholm. Skr1 million is not interesting at all."

One report estimates the Swedish radio market will grow somewhere between Skr150-200 million in a few years, and advertisers are showing increasing interest in radio. Coca-Cola, for example, is sponsoring several Radio City events this summer.

In total, some 300 applicants are bidding for 38 licenses in the north and middle parts of Sweden. The first stations will probably start broadcasting at the beginning of 1994. The licenses are good up to the year 2000 and the fee is paid yearly. Winners will have to pay 10% of their bid immediately, with the rest on a quarterly basis.

Het Station Debuts Breakfastclub Radio Show On TV

HOLLAND

The successful radio breakfast show on Dutch EHR pubcaster Het Station, presented by Jeanne Kooijmans and Peter van Bruggen, is to be televised by the KRO weekdays at 7.30-8.00 beginning August 30.

Comments KRO press officer Willibrord Ruigrok, introduction of the 'Breakfastclub' on KRO television is part of a move by the KRO, AVRO and NCRV into breakfast television. Private TV station RTL 4 already broadcasts throughout the day, so we decided to follow suit. We didn't want to just show repeats, so we thought up something new and thought the 'Breakfastclub' would work well on TV.

The three public nets currently don't begin their TV programmes until the afternoon.

Adds Radio 3 head of music Paul van der Lugt, "I think it will make a very entertaining TV programme. There's always lots of coming-and-going in the show. The music will be accompanied with video clips and you'll be able to see the presenters fighting on

Van der Lugt doesn't think the TV airing of the 'Breakfastclub' will have an adverse affect the radio show's ratings.



BEE GEES IN THE LOWLANDS — The Bee Gees stopped by Polydor Holland recently to promote their new album "Size Isn't Everything." Pictured (I r) are: Barry Gibb, Polydor press promoter Monique Ophorst, Robin Gibb, Polydor TV promoter Sylvia Snel, Polydor label manager Perry Stritzko, Polydor GM Kees van Weijen and Maurice Gibb.

Galician High Court Voids 26 FM Licences In The Xunta; Bidding Process To Be Held Again

SPAIN

by Howell Llewellyn

The concession of licences for 26 FM stations in 1989 by the regional government of the northwestern Spanish region of Galicia, the Xunta, has been annulled by the Galician High Court, which on July 29 ordered the selection process among the 650 applicants to be held again.

The court accepted an appeal

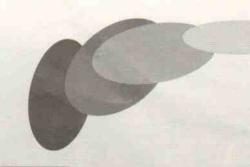
made by the Vigo city newspaper Faro de Vigo, which argued that there had been procedural irregularities in the selection made on December 16, 1989, the very last day of the previous regional government of socialist leader Gonzalez Laxe.

The court ruling said it recognised the Xunta's discretional authority in the granting of radio licences, but said the lack of the mandatory contract office and

subsequent selection was not merely a formal defect, since the office's mission is to ensure that all the elements necessary for selection are available.

The Xunta, now conservative run, has 10 days to appeal against the ruling. But its president, Manuel Fraga, said his administration would remain neutral on the matter.

HOW



YAZZ

Yazz & Aswad. How Long.



ASWAD

LONG

NOW ON EURO RADIO

Austria CD INTERNATIONAL/Vienna

BRTN RADIO DONNA/Brussels Belgium

RADIO CONTACT F/Brussels BEL-RTL/Brussels

DELTA RADIO/Bilzen HIT-FM 106.1/Hasselt RADIO MOL/Mol

Czech Republic BONTON RADIO/Prague

RTL CITY RADIO/Prague

ANR/Aalborg Denmark RADIO ABC/Randers

RADIO VIBORG/Viborg RADIO VICTOR/Esbjerg

THE VOICE NORDJYLLAND/ Aalborg

RADIO KOLDING/Kolding UPTOWN FM/Copenhagen

RADIO SYDKYSTEN/

Copenhagen

RADIO SLR/Slagelse

ANTENNE BAYERN/Munich Germany

HR 3: LEIDER GUT/Frankfurt RADIO FFH/Frankfurt RPR 1/Ludwigshafen WDR 1/Cologne RB 4/Bremen

RADIO 7/Ulm

RADIO REGENBOGEN/

Mannheim

Holland LOVE RADIO/Amsterdam

Ireland 2 FM/Dublin

Italy 101 NETWORK/Milan RTL 102.5 - HIT RADIO/

Bergamo

RADIO SOUND STEREO/Ferrara

RADIO BLU/Verona

Luxembourg ELDORADIO/Luxembourg Norway

Portugal

Sweden

Switzerland

RADIO 1/Oslo RADIO OSLO/Oslo

Poland RADIO BIALYSTOK/Bialystok

RADIO 4 U/Warsaw

RADIO 4 U: DANCE/War

RADIO NOVA ERA/

Vila Nova de Gaia

CITY RADIO/Malmö RADIO CITY/Stockholm

RADIO STELLA FM 94,9/

Höganäs

RADIO FM 103.2/Linköping

RADIO 24/Zurich

RADIO PILATUS 104.9/Luzern

RADIO LAC/Geneva

RADIO RAURACH/Liestal RADIO BASILISK/Basel

RADIO FOERDERBAND/Bern

RADIO Z/Zurich

DRS 3/Basel

HAS THIS BEEN GOING ON





BROWN'S GOT SOUL — Jocelyn Brown recently received a gold disc for sales over 50.000 in Holland of her latest album "She's Got Soul", released on Arcade. She is pictured with Veronica presenter Gijs Staverman.

Direct Mail Promo Earns Dinky Toys Pan-Euro Release

BELGIUM

by Marc Maes

Following a successful direct mail campaign targetted at Europe's leading radio stations for Dirk Blanchart's single Leamour Ça Va, EMI Music Publishing Belgium GM Guido Janssens has inked a second pan-European promo effort with BMG Ariola for Creastars act The Dinky Toys. The deal also follows the selection of the band's Out In The Streets as the "Europlay" record in

Comments Janssens, "We mailed out another 180 copies to the leading 180 radio stations across Europe three weeks ago with a letter explaining about the band's success in the Benelux, the release of the forthcoming album Colourblind and a reply card." At presstime, he says 26 stations had already added the song to their playlist. "A first result is that the single will be released as a promotool throughout Europe," he adds, "and when Colourblind hits the streets in four weeks, most European BMG Ariola affiliates will join in the simultaneous release of both the album and the single."

Janssens says the excellent feedback he received from European programmers Blanchart's Leamour Ca Va prompted the second mailing. The initial idea was just to ask PDs what they thought about that song," he adds. "The record was never released outside Belgium, and the positive reactions from many stations in Europe and good comments from PDs resulted in EMI releasing Blanchart in Holland. It was NOS/Hilversum DJ/producer Frits Spits who put the song on his A-list. Positive echoes in Scandinavia opened possible negotiations for release there, with other territories to follow soon. To be honest, I never expected this kind of reaction.



MOVIN' ON UP — EMI Medley dance act Cut 'N' Move recently celebrated sales of over 80.000 units of the album, "Peace, Love & Harmony." The group's single "Give It Up" reached a top 10 spot in the German chart. Pictured (back row, I-r) are: group members MC Zipp and Joem, EMI Medley Denmark MD Michael Ritto, group member Thera, EMI Medley marketing manager Mik Christensen, group member Zindy, group manager John Aagaard and dancer Jabu Mpolu. (Front row, I-r) are: group member Per Holm, Soulpower production manager Jeppe Bisgaard and dancer Adam Adam.

Last Chapter: BCM Files For Bankruptcy With DM5m In Debts

by Miranda Watson

German dance indie BCM Records has filed for bankruptcy and is currently waiting for a liquidator to be appointed. MD Brian Carter says the company will go down with debts totalling around DM5 million (app. US\$3 million).

Comments Carter, "We've been fighting to survive for the last two years. We finally reached the point where the bangs on the head were just too much.

Founded by Carter in 1986, BCM had a string of hits in the late '80s with artists such as Steve Hurley, Farley Jackmaster Funk, Francesco Napoli, Technotronic, Bomb

The Bass, 49ers and Jive Bunny & The Mastermixers. BCM also released several innovative compilations, including the 15 CD box set The History Of The House Sound Of Chicago and Giants Of

Carter says it soon became apparent in 1990 that the label had grown too fast; and with the added problem of competition from the majors, BCM fell into financial difficulties. Carter managed to keep the company afloat with the help of license partners and believers and BCM was moved to Hamburg. Chart success continued to evade the beleaguered dance company, however, and Carter decided to throw in the towel.

Carter says one of the biggest

problems for BCM, and other independent labels, was the expansion and financial backing of the company. "Not having the financial basis to expand is one of the biggest problems for European indies. Between 1989 and 1990 the majors began to leap on all the big dance acts that were around. which made it very hard for indies to pick out the right records and develop their own acts."

Carter says that the rapid growth of BCM and competition from majors meant that BCM was left with no money to invest in new product. "Indies just can't survive on their own. You really have to have the backing of a major-like Logic with BMG Ariola and Big Beat with Atlantic."

Commercial Radio Figures Up 5% In Denmark

by Kai Roger Ottesen

Commercial radio stations witnessed a 5% increase in listener figures for the first six months of the year, according to pre-released figures from Gallup. Figures for individual stations from Gallup are expected next week.

The increase is despite pubcaster Danmarks Radio's attempt to win back the younger age demos. Among the stations to have increased its listener base are Copenhagen-based Hot ACE Radio Uptown, which had a 25% jump from 179.000 to 223.000. 'We're really satisfied because our emphasis on promotion and pro-

Newsmakers

EUROPE: At Sony Music

International's (SMI), Monica

Marin has been promoted to

director European marketing for the Epic label. Also at SMI,

Tracy Nurse has been promot-

ed to director European market-

ing for Columbia. They were,

respectively, European market-

ing managers for Epic and

GERMANY: NDR 2 head of

music Lutz Ackermann is moving to NDR Niedersach-

sen/Hannover where he will also be head of music. A replacement for Ackermann at NDR 2 has not yet been found. UK: Sandra Yeo has been appointed new chairman at

Radio Lantern FM/North

Devon. She takes over for

UK: Iona Campbell has been

appointed marketing and promo-

tions assistant at Geffen. She

takes over from Jenny Green.

Leslie Frewin, who is retiring.

Columbia.

gramming profile has paid off," says Radio Uptown head of music Niels Pedersen. Uptown made the most increase in the 20-40 age

According to the figures, approximately 2.4 million people listen to commercial radio at least once a week in Denmark. Time spent listening has also increased from 164 minutes per day to 181 minutes.

Stations have gained listeners in the age demos 20 to 59, but lost listeners aged under 19 years and over 60 years.

PORTUGAL

The first six-month sales figures for the Portuguese record industry show a rise in value to Esc3.358 million (app. US\$21 million), up 12.8% from last year.

Total unit shipments were also up by 38.4% from the previous year to 3.08 million units. Cassettes showed big growth this year, shooting up 131% from the same period '92 to 1.36 million units, while CD shipments rose 32% to 1.54 million units. As in the rest of Europe, the vinyl LP shows further decline, dropping 63.5% to just 155.821 units. Single shipments also dropped, down 63.4% to 10.832 units.

Market shares for the first half

of '93 put PolyGram in the lead with 22.0%, followed by EMI-VC with 18.6% and BMG with 16.2%. Sony and Warner are close behind with 12.5% and 12.3%, respectively.

Six Months Sales '93—

Format	'92	'93	% chg.
Singles	29.6	10.8	-63.4
LPs	426.3	155.8	-63.5
Cassettes	586.9	1,356.1	+131.1
CDs	1,168.0	1,541.8	+32.0
Videos	13.8	15.2	+9.9
Tot. Units	2,224.6	3,079.7	+38.4
Tot.Value*	2,976.5	3,358.2	+12.8

Source: IFPI

(* total value in billions)

PO Bax 9027, 1006 AA Amsterdam, The Netherlands Rijnsburgstraat 11, 1059 AT Amsterdam, The Netherlands

Portugal First Half Record Sales

Show 12.8% Rise In Value

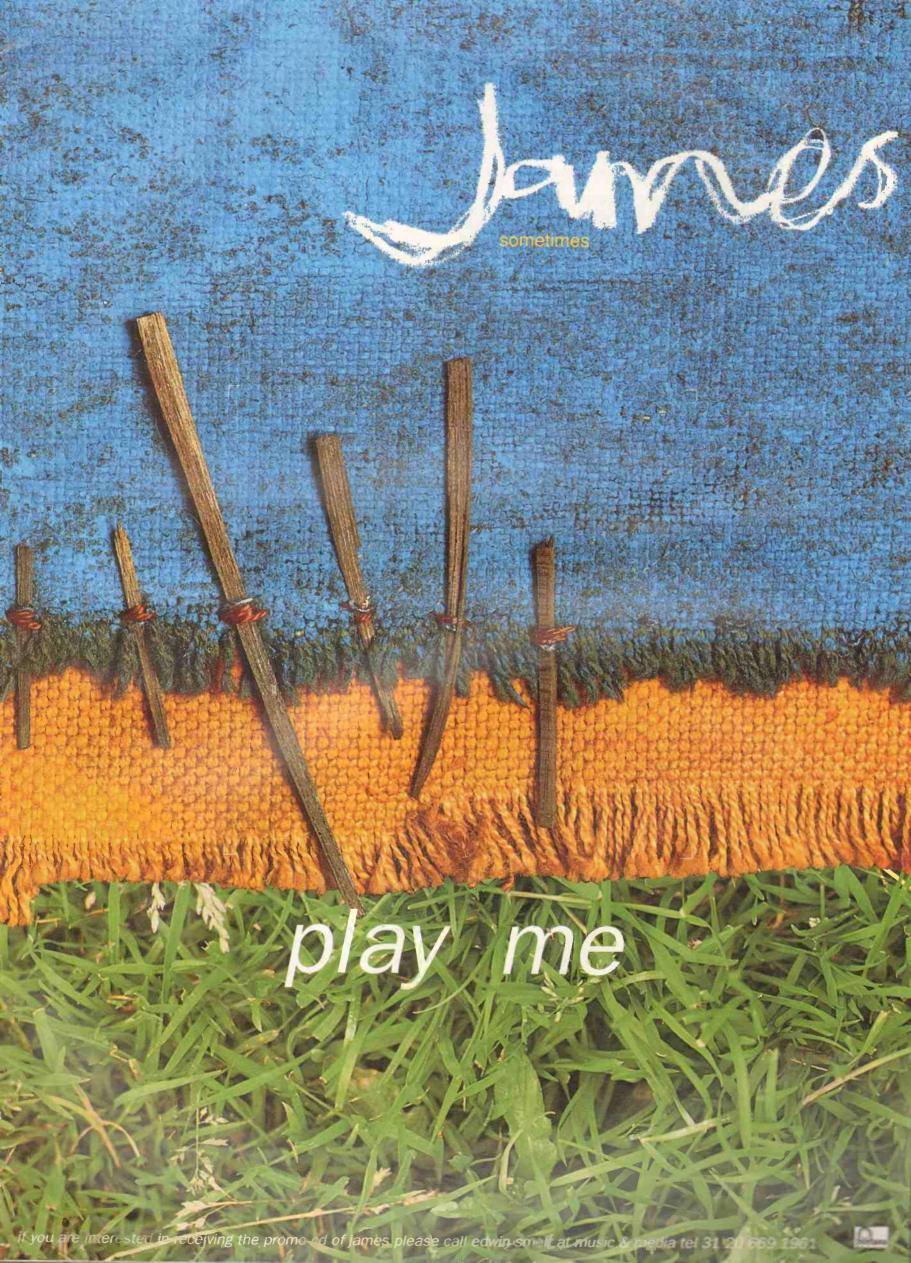
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Regg'Lyss

Each year during this season, there are always a few surprise hits, which usually last no longer than a summer. For casual listeners, Regg'Lyss could fall in this category. Their single Met De l'Huile is a Top

10 hit in France and has all characteristics of a summer hit: you can dance to its reggae groove, you can hum it, and most listeners will not bother to ask what's behind all that. The truth is that is comes virtually from nowhere, performed by a band unknown three month ago, and yet, it has a history.

Basically, Regg'Lyss started with a bunch of guys from the southern region of Languedoc who all liked the same music, reggae. The band, which grew in 1990 from six to 10 members, toured in Languedoc, redubbed Jamadoc, playing this music inspired by Kinston and a touch of Southern heat from Montpellier. The band recorded an album and started to distribute it independantly in the region. And it sold, quite well, enough anyway to get into the charts. With their limited means, they sold over 20.000 copies of their first album *Vive Les Gestes*, only in their region.

The buzz grew and lazy Paris started to wake up and send messengers to the southern city, because they heard about a band that was selling. Different record companies were in the starting blocks (Carrére, Warner, BMG, Remark mainly) and the last to come, Virgin, eventually signed the band. Philippe Ascoli, A&R director for Virgin, admits he came last because in the first place, he wasn't really hot on the band. He recalls, "I heard a lot about them, mainly through our reps, who told me about their popular success in their region. I wasn't interested. I heard the song and thought it could be a big hit, but then again, I wasn't interested, because I felt it was a coup and it didn't fit with Virgin's A&R policy. Then, I finally went down south and met them. I found something huge: a band which had a power within and a that delivered a message. Lead singer Roland Ramade impressed me. He is a real star, a talented songwriter, a writer I would compare to Nougaro, Renaud or Les Negresses Vertes.

Ascoli remembers that "negotiations were tough because there were so many record companies around." "If they came to us, I think it's because the language they heard from me was the most credible. We talked about a career, about developing something in common."

In the end, the band signed on June 18 with Virgin and the record was urgently rushed to the national stores on July 6 along with the single. At press time (mid-August), the song is a Top 10 hit in France and the album entered the charts in mid-August at 28, having sold and extra 35,000 units since its Virgin release.

Emmanuel de Buretel, president of Virgin Records France, confirms that his main task now is to develop the band not as a one-hit-wonder, but as a long-term project. Instead of signing just for one album, De Buretel says he made a long-

term, multiple album deal. "I could have signed them for just one album. But I was really impressed by Ramade. He is a great writer and a very profound person. I want to develop the group and it will take time

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but it's our commiment to the band."

The development strategy has been set up with two things in mind: confirm their then local roots spread nationally by capitalising on the band's stage impact. Explains Viviane head of Khaski. product, "We chose to focus the summer on their native region.

They have a public and media support and following there and it is normal to favour them. By the end of the summer, the single will be well established and we will focus on national media, but being very careful not to overexpose them."

A marketing plan was mounted with the main local daily, Midi-Libre and NRJ Montpellier, which will devote five spots a day during the whole month of August. In addition, the band was touring in all the region's cities (the tour had to be put on hold in early August after a car accident but has resumed since then). The first step was to spread for a regional base to a national awareness. The second step will be to establish the band as a live band, not as a machine for hits. Says Ascoli, "We have to show first that there is not only a single, but an album, and that it's a real band, not a creation from nowhere. And for that, there is nothing but live appear-

One of the signs of the impact of the song can be measured through the existence of cover versions. Different covers of *Met De L'Huile* were rapidly recorded and Marc Maréchal, director of promotion for Virgin, said one of their urgent goals had been to inform radio stations that there was only one legitimate original version, theirs. Their promo kits included "original versions, beware of imitations."

The song, before the signing had limited radio airplay except by Languedoc stations, which played the song since January 1993. It is interesting to note that one of the first stations to play the song was Radio Nova/Paris, which is usually a trendsetter. Most radio stations were in the starting blocks and ready to play the record as soon as it had national distribution. Christian Lebebvre, PD of top 40 network M40, confirmed that he wanted to play the record for some time but didn't see the point in adding a record that wasn't available nationally.

Comments Maréchal, "We did a rush release to the radio stations in late June/early July and everything went very quickly. Skyrock was already playing the song, Fun and Europe 2 have added it."

"I am sure that a lot of people are convinced it is a coup. It will be up to us to prove otherwise. We have to be very careful. We will focus more on the album, let the lead singer tell his story in his own words. I think that way, people will realise it is not hpye. We are talking about a real band, real musicians who play live, and whose songs are with a content. We are in no hurry."

NEW RELEASES

Albums

ALPHA BLONDY

Live Au Zenith (Paris) - EMI PRODUCER: Alpha Blondy

Ivory Coast citizen Alpha Blondy is probably one of the most popular reggae singers of the era and one of the most consistent record sellers originating from Africa (his previous studio album sold over 700.000 units worldwide). In a thick ganja-clouded sold-out Zenith hall, 6.000 fans gathered for a mystic celebration. The concert started with a few words from Ivory Coast president Houphouet "Jah" Boigny followed by the readings of psalm 23 from the Bible. Jerusalem, Politiki, Masada and Cocody Rock get a new treatment and are vintage Blondy.

RACHEL DES BOIS

Au Coeur Des Foyers - Barclay PRODUCERS: A. Lyden/R. Des Bois/F. Marillier/E. Claude

The amateurs of realistic songs and eccentric performers will have to deal with Rachel. Her lyrics are hilarious, quite unpredictable and often sex-oriented, and with her sexy voice she could sell out the phone directory. Musically, her cabaret style is a sort of female cousin to the Negresses Vertes. A perfect antidote to the crisis.

JEAN-FRANÇOIS COHEN

Jean-François Cohen - Columbia PRODUCER: Jean-François Cohen

Cohen has been a member of so many rock and pop bands in the '80s (Modern Guy, Luna Parker), that it's hard to keep track of what he did, but he had proved his songwriting talent. It looks that with his first solo album, he'll be able to be a name on his own. With a few friends (Sylvain Vanot among them) he presents a new generation of French artists who, while having Anglo-American influences, try to find their own route and roots.

ALANA FILIPPI

Laissez-Les Moi - Polydor PRODUCER: Michel Eli

The single Sang Mélé revealed the existence of a new talent. This album confirms the impression. WEA recording artist and guitarist Daran composed all music, a sort of bluesy pop where the slightly husky voice of Alana Filippi surfaces, like in Tu Me Manques and Si Tu M'Abandonnes.

I MUVRINI

Noi - Columbia PRODUCER: I Muvrini

I Muvrini is the leading band from the Mediterranean island Corsica. In their native land, they fill large concert halls and sell thousands of records. For their Columbia debut, they deliver some of their trademark music, a mix of traditional Corsicans polyphonic singing and modern arrangements, with some bits of bagpipe (which, everyone knows, is a Corsican instrument) and hurdy gurdy, which gives their music a Celtic sound.

TUPI NAGÔ

Do Brasil - Celluloid/Melodie PRODUCER: Silvano Michelino

This is the first record from a group of Brazilian musicians based in Paris who mix samba, reggae, African music and Spanish guitar gathered by former journalist Rémi Kolpa-Kopoul. It is also one of the hottest records of the summer, driven by percussions, which makes you realise Bahia and Rio are not very far. And the album is less expensive than the transatlantic airfare.

GÉRARD PRESGURVIC

Prononcez Presgurvic - RCA PRODUCER: Gérard Presgurvic

Presgurvic has worked closely with artists like Patrick Bruel. In the early '80s, he composed Chacun Fait C'Qui Lui Plait, one of the first raps in French. Although he's had his share of success writing for others, he's never had a hit solo. This album has the potential to reverse the trend. He is not exactly a singer, his style is rather laid-back, but he's never better when he sort of raps his lyrics. Honnetement On Vous Ment and Expliquez-Moi are the two strongest songs.

ALCEU VALENCA

7 Desejos - FNAC Music

PRODUCER: Guto Groça Mello/Alceu Valença Alceu Valença represents another side of Brazilian music, more melodic, less percussion driven, playing a style called Forro, originating from the north east of Brazil. A huge star in his native country, Valença has signed with French label FNAC Music (except for Brazil). For most Europeans this album will be a surprise, but it is hard not to be impressed with his songwriting and beautiful voice. He deserves more than just a polite interest.

VARIOUS ARTISTS

Fiesta - Virgin PRODUCER: various

Song compilations rarely set themselves apart from others, but in this case, the concept is interesting (nothing but songs related to fiesta), the choice of songs above average (*Tequila*, *Marcia Baila*, *Bamboleo*, *Pepito*, *La Bamba*) and the performers first rate (Rita Mitsouko, Gipsy Kings, Kid Creole, Khaled, Los Lobos, Negresses Vertes). An album for summer parties, and winter as well. The only great miss of this compilation is that it doesn't feature The Pogues's *Fiesta*...

Singles

MODA ET DAN

S'Ennuient - Virgin PRODUCER: Moda et Dan

One of the best tracks of Jimmy Jay's Cool Sessions, released a few months ago. This cool and smooth rap has a touch of MC Solaar and deals with hot issues (hunger, violence) in a non-aggressive way. With such records, French rap proves its consistency and its crossover capacity.

MARC MORGAN

Notre Mystére, Nos Retrouvailles - FNAC Music PRODUCER: Phil Delire/Marc Morgan Morgan's first single is patiently attracting more and more media attention. This melancholic ballad has the potential of a major hit, with wonderfully crafted string arrangements and a distinctive chorus.

DIDIER SUSTRAC

Tout Seul - Remark PRODUCER: Didier Sustrac

Radio stations have already made some room for this Brazilian-style song. Its soft, addictive, full of sun and perfect for a rainy summer.

E

French Music: The Export Challenge

Music productions from France are more and more often travelling abroad. This new trend, started some five years ago, is starting to pay off as shown by the recent successes of Patricia Kaas, Deep Forest, Vanessa Paradis and Khaled. M&M's French correspondent Emmanuel Legrand, who coordinated a book which analyses the conditions under which French music is exported with C.I.R.'s Stéphane Davet and "Le Monde", takes a look at how the French music industry reacted to this challenge.

The capacity of French producers to come up with competitive products on the international music market has often been a joke, especially among the Anglo-American community. It will not shock the Gallic pride to say that it was often with good reasons

During the '70s and most of the '80s, international successes were rare, and only few French artists were known outside their national borders. It took a new generation of record company executives, managers, publishers and artists to try to reverse the trend. Jean-François Michel, the newly appointed director of the Parisbased French Export Office—created to support the French industry in its international expansion plans-views the recent reaction from the French industry as a change in mentality. "More and more, French professionals are conscious that there is a pressing need to export national says Michel. "Times have changed, along with the general environment. And it might also be a question of men and generation."

Michel contends that the need to export is as much cultural as economical. Even though French is spoken by some 120 million inhabitants in the world, music is a way to promote a culture and a language on a wider scale. But for Michel, one of the main reasons for French to export is simply economical. Adds Michel, "The world has changed; distribu-

systems tion have become global with a worldwide nettransnational media such as MTV and CNN reality. are a These elements have a direct effect on the different markets. Territories getting larger and the ways to reach the public are more and more sophisticated. the time. investment costs are rising, making the breakeven point harder to reach. All these elements are changing the

job of producers heading for bigger markets."

"The national market will soon be too limited to recoup the necessary investments needed to develop artists careers," he analyses. "Production costs now must include the recording of a record, the production of a video, the marketing expenses and tour support. There is a necessity

for producers to see over their natural market and seek a broader horizon."

But what counts first, all industry members agree on, is the desire of artists to break on a bigger scale and do whatever it takes to succeed. "The motivation of the artist and his/her availability are crucial factors in international success," explains Sony Music president Henri de Bodinat.

Artists themselves are more demanding. Some established French artists such as Jean-Jacques Goldman, Renaud, France Gall and Michel Sardou have been reluctant to engage in a new career with all the consequences involved. "I could spend my whole life on the road throughout the world," said Renaud once, "but I don't see the point. I don't want to conquer the whole planet; this isn't a crusade!"

London-based PolyGram International marketing director Margarita Scheckel says she understands these opinions. "When you are a superstar in your own country, it is always difficult to accept being anonymous once you've crossed the border," says Scheckel. "You can sell one or two-million albums in your home country and be totally unknown elsewhere. Artists must accept the fact they have to start again from scratch and bear in mind that it will take time. But more and more artists have begun to understand this."

On the other hand, artists like Patricia

Etienne Kaas. Daho. Désir, and even 1991's top seller, **BMG Patrick** Bruel, won who Victoire for best export artist in 1992, showed a real willingness to expand their fan base outside France. Bruel recalls. "We started from zero, did some Sunday afternoon shows. grammes where no one waited for us in front of people who wondered what we doing were

Consequently, Niagara, Noir Désir, F.F.F.,

Amina and Etienne Daho have covered most of Europe these past months, doing multiple-date tours and visiting various countries, the way anglo-saxon artists do. It is rather new to these artists, who are usually touring in their own country, and in the French part of Switzerland and Belgium. But it is really a demand from these

artists and they are ready to accept financial and technical conditions far away from what they can expect in France.

Bernard Batzen, founder of the concert production company Programe, is one of the most experienced Frenchman when it comes to international touring. For three years, between 1988 and 1991, he was Mano Negra's manager and made them travel around the world. Recently, he organised for Virgin the first European tour of Etienne Daho (18 concerts in 9

countries). "Three years ago, it would have been impossible to mount such tours," says Batzen. "What made is possible was the credibility French acts and professionals have acquired internationally."

Once the motivation of the artists is confirmed, the hard work begins. Usually, if a success is the result of a collective effort from the label. the manager, the tour promoter, the publisher and the international network, most of the recent success stories in France owes a lot to just one person. usually the manager or the producer, who coordinates all the activities and who is often at the origin of everything.

Such is the case of Claude Martinez with the Gipsy Kings, Francis Dreyfus with Jean-Michel Jarre, Cyril Prieur with Patricia Kaas, Batzen with Mano Negra and Marc Lumbroso for Vanessa Paradis. In reverse, a lack of action or the inability to catch the international momentum at the right time is often due to a management problem.

A Publisher's Role

Publishers can open doors as well. For Virgin Records France president Emmanuel de Buretel, who was for more than five years director of publishing company Editions Virgin Music, a publisher can often be the one to start up something internationally as he is more flexible "Publishers can create a buzz, contact key media people and use connections to get a record deal," says De Buretel. "Creating an international network of contacts with labels, managers and promoters is very important. A publisher who doesn't work his catalogue internationally faces the risk to lose his artists," he adds. In the case of Editions Virgin, international income represented ten of the total revenues. "It is far from nothing and we achieved that with artists like Négresses Vertes, Mano Negra and The Rita Mitsouko. All it takes is a built-up catalogue that has an export potential." He forecasts that active publishers should see their international income increase in the forthcoming years.

The ideal situation is when publishers and labels work hand in hand to get albums released. A few years ago, the international policy of the major companies was such that it was hardly impossible for non Anglo-American acts to have

international releases. The change in the market structure has made majors more interested in new products.

The number of non Anglo-Saxons artists picked by affiliates of majors is increasing and French acts like Patricia Kaas fully use the structure of Sony Music, as Vanessa Paradis does Poly-Gram's.

Comments Scheckel, "PolyGram always had a more continental approach. Apart from BMG, all our competitors are

run from the US; it is natural that they first think of distributing worldwide Anglo-American artists. BMG and PolyGram have a more European vision and a real conscience of the potential of European artists."

For Scheckel, the main problem faced by French artists is not the public, but the media. "The public is very direct: they like it, they buy it. But as they usually discover artists by listening to the radio, it's a vicious circle."

For her, the language can still be key factor in limiting French artists and it has direct consequences on the exposure of their music. She explains, "Lan-

guage is a real problem. When Vanessa Paradis sings Joe Le Taxi, everyone understands. There's a catchy phrase. The same with Voyage Voyage and Ella, Elle l'a. A hit is a hit, but you also must take into account the reactions of the media. French language is not very well accepted by radio stations in general throughout continental Europe."

Nevertheless, many industry people consider Europe as the natural target for French productions. Michel says the world's largest market "offers a series of opportunities to the development of French productions that professionals and partners don't have the right to miss. The challenge is important but France has the possibility to live it up. The European consumer, despite the on-going domination by Anglo-American products, seems to be more and more open to other productions. France, that has been able to maintain a high level of creation and production, has the means to invest this market and hold its place. By necessity and very naturally, Europe is becoming our main market.

Batzen is also one of those who thinks that the future of French production is written in Europe. "We have to consider Europe as the one and only territory and accelerate the exchanges between the different countries. It is the only answer pssible to the Anglo-American domination."

All the quotes are taken from the book "L'Export, Productions Musical Françaises et Développement International" published by the Centre d'Information du Rock



Patricia Kaa

MUSIC & MEDIA AUGUST 28, 1993

"Little Miss" Gets Second Life On EHR

"It depends a lot on the balance of music we have

on at the time. Right now, for example, we're a lit-

tle 'dancey', and if another dance song and a rock

song came along I'd take the rock in preference to

the dance in order to balance the sound."

Kavanagh doesn't have a set policy

for dealing with re-releases like "Little

Miss". "Our top priority is that the song

fits our sound and what we are trying to

be. Songs must fit in with our listener's

expectations. Our listeners would not

expect us to play Pavarotti or a really

heavy Motörhead record. "Secondly, it

by Steve Wonsiewicz

It's not an unusual event in radio. A band's first single goes nowhere, but the second single climbs high into the charts. The record company re-releases the first single, and vióla, airplay action.

Such is the case with the Spin

Doctors's Little Miss Can't Be Wrong. That single, which entered the EHR Top 40 only a couple of weeks after being re-released, the coat-tails of the band's breakthrough Two Princes.



re-releases can both keep the station's new music profile high and its sound current. Comments Paul Kavanagh, programme director at EHR longwaver Atlantic 252, "When they re-released 'Little Miss' we playlisted it because one of the things we find now with our listeners is that they are interested in hearing

new songs from established artists or artists they are familiar with. Two Princes established them as being a new band to watch out for. We still don't think 'Little Miss' has the same potential; it's still a good song, and now it becomes more relevant for us to play.

Too Much Rock?

Kavanagh, who's station targets a 15-34 demo, says he didn't playlist "Little Miss" the first time around because the strong rock track didn't fit well with the station's dance-leaning format.

"At that point we said that this is a song which we're not in a rush to go with. We were waiting to see what would happen, and pretty quickly they released Two Princes. We had a listen to that and said 'Yeah, that's something we think would work with our audience

music we have on at the time. Right now, for example, we're a little 'dancey', and if another dance song and a rock song came along I'd take the rock in preference to the dance in order to balance the

He added "Little Miss" for the first time three weeks ago and it's getting

about four plays per day.

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audience reaction to adding "Little Miss" the second time around. "The mass audience don't realise where a song is being played on your playlist, whether it's on your current or recurrent list. Secondly, I think only a small percentage would be musically aware enough to know that 'Little Miss' was released earlier. When something's not a hit, people obviously

aren't aware of it.

At spins 6.00tion's

hours

- Paul Kavanagh

We added the song about three weeks ago," says Faarland, whose station serves a 15-34 demo. "We didn't playlist the song when it was first released months ago because it was a bit on the edge of what we normally play. With songs like that we tend to wait a bit to

EHR Radio 1/Oslo. head of music Björn Faarland has "Little Miss" on B1 rotation, giving it about daily during the sta-

12.00 and 14.30-18.00 broadcasting

from the group. "When a song has the success of Two Princes, it makes sense to go back to an earlier single that is similar but that might not have gotten the chance it deserved " Like Kavanagh,

Faarland says the key to adding

"Little Miss" was the crossover success

of Two Princes. "We've had Two Princes

on for a little over a month. What's dif-

ferent now than a few months ago is that

the group and the song are better known.

Also, Little Miss Can't Be Wrong is get-

ting played on MTV Europe and it's

working its way into people's minds.

With new bands and songs, it takes a lot

of time to get through. We've played a

lot of records that people haven't gotten

used to yet, but we normally don't do it

with that kind of song. We do it with

more pop than rock songs. Our format is

not very rock-oriented. We play more

first time, then the going gets very diffi-

cult in Norway. "But sometimes it hap-

pens, like it did with the Scorpions and

Wind Of Change, which was a year old

or something like that. When that hap-

pens, then you start playing other songs

Faarland says if songs don't break the

mass appeal, melodic hits."

Faarland also relies on callouts. "When a song first comes out you have to have a feeling about how well it will do with your audience. After that we test songs to determine audience approval. We've only begun testing 'Little Miss' and it's done well on callout. It's very difficult to

test songs if they aren't popular. If people haven't heard the song you can't test it.

"Of course, what the record companies will say is, 'Give it a chance.' They want us to give everything a chance. But we choose to give more pop songs a chance at first.



serving. Of the 50-60 songs the station tests in callouts, topline results show "Little Miss" coming in at about 15, held back by more dance-influenced songs by M-People, Gabrielle and Haddaway, as well as Two Princes, which ranked number four.

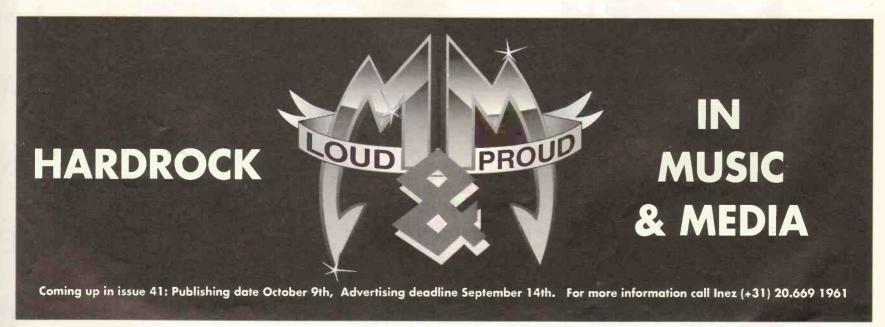
Kavanagh isn't worried at all about

earlier single that is similar but that might not have gotten the chance it deserved." - Björn Faarland

"When a song has the success of Two Princes, then it makes sense to go back to an

see if someone can do the work for us because it's a bit rough for our format. But if it's a hit, and it gives the audience a good feeling-like Spin Doctors have now-then we'll of course add the record. Two Princes has been a huge hit

here and tested well



right here



Right Here - the new single from right now!





Deep Purple - The Ego Battle Rages On

The Jurassic Park of rock dynosaurs enjoyed a good year of festivities. Jagger has turned 50, "Dynosaur Sr." Neil Young has just finished his successful European tour, and Deep Purple has celebrated its 25th anniversary in rock in its classic, so-called "Mark II" line-up with Ian Gillan as the frontman.

US

by Wally Cartigny & Robbert Tilli

The reunion has not escaped radio, and one month before their extensive European tour is taking off, the single Anya (recently enclosed with M&M's "Summer Hits Box") has collected playlist reports from 24 stations including major broadcasters like Cadena 100/Madrid, City Radio/Gothenburg, WDR1/Cologne, RB4/Bremen, CD International/Vienna and WRTL/Paris.

Back in the line-up that made them big in the first place, it won't surprise anybody that the new **Deep Purple** album—The Battle Rages On, the second for RCA—sounds very purple. Listening to Ritchie Blackmore's inventive guitar riff on the title track, it is as if these years had dissolved. Rhythm tandem bass player

Roger Glover (co-producer with Thom Pannunzio) and drummer Ian Paice determine the pace, while Jon Lord further cements the foundation of the classic Purple sound with layers of keyboards. On top of that there is, of course, singer Ian Gillan, the lost son who—for the second time in his career—

The first reunion was in 1984 for the Perfect Strangers album, and two more fol-

reioins his old mates.

lowed. Through the years two other great singers have fronted the band, **David Coverdale** and **Joe Lynn Turner**, but *this* is by far the best shade.

From a marketing and promotion point of view, it makes a world of difference "which" Deep Purple it concerns. Lynn M. Martin, assistant manager to Bruce Payne at New York-based Thames Talent, admits that the presence of Gillan is decisive. "His return is very important indeed. The man is very dedicated to the music of Deep Purple. He gave it back its full former identity, and that will certainly make it sell better. The release of Slaves And Masters [the 1990 album featuring Turner on vocals] was bad timing. Hard rock was not very popular at that time; rap and dance were taking over. And musically the album was very different from previous works."

The *Battle Rages On* has been recorded on many different locations, which could refer to the band's reputed omni-present personal frictions. Comments Martin, "It was just different people being at different places at the same time. It didn't have much to do with the so-called bad relationship between Ian and Ritchie, even if saying they can't stand each other isn't far from the truth. The whole operation took about two years, from the first writing of the material until the final recordings."

According to Martin, the reunion of the "Mark II" line-up from the '70s—spawning classic rock hit singles like Black Night, Child In Time, Woman From Tokyo and Smoke On The Water—is not just pure coincidence in this year of the grand jubilee. "We were considering this some time ago. It's good for a band of this status to celebrate its anniversary with a good album, made by what is regarded as its most popular line-up."

How long the current reunion will last, Martin doesn't know, as the battle of the egos rages on. "They don't have to think about next year or so. They just made another record and now there is going to be another tour. These guys think in terms of projects. When all the work is done, they just see what comes next."

• A European tour kicks off in Rome on September 24, and ends in Helsinki on November 17

• At presstime, the album moved up the European Top 100 chart from 37 to 15 with a bullet.

Erentxun Can Do Without Duncan Dhu

SPAIN

by Robbert Tilli

Put on your barret Basque for Mikel Erentxun, who rides in the slipstream of his fellow countryman Tour de France winner Miguel Indurain to international fame and fortune. His single *Un Minuto De Tí*—in March awarded with the "Best Song" trophy at the "Un Año De Rock" awards in Madrid—is picking up considerable airplay in the GSA territories and Portugal.

Erentxun's style has nothing to do with traditional Spanish music, as loved by Benidorm travellers and pub owners. Those who recognise him as one half of R&B-influenced pop duo Duncan Dhu know better. On his own he comes closest to typical British pop, ranging from '70s "new wave" to modern "indie" pop. A whole stellar crew of sessioneers joined the singer/songwriter for the recordings last year in London. Since Elvis Costello dropped his band the Attractions, the

album Naufragios marks one of the first times his former rhythm section Bruce (bass) and Pete Thomas (drums) playing together again. They supported Erentxun before on the Duncan Dhu album Autobiografia.

Costello's soul brother Graham Parker, who dismantled his band the Rumour years before, sees two ex-band members sitting in. Guitarist Brinsley Schwarz and keyboards player Bob Andrews are prominent contributors. Remarkably they haven't brought in their typical pub rock ambience; they have adapted themselves to the compositions completely. It's less angry and more laid-back.

Cover freaks wil be amazed by Esta Luz Nunca Se Apagara, the Spanish version of There Is A Light That Never Goes Out by the Smiths. Ballads like Lágrimas De Fuego Y Ceniza and the ultra-sparse Caer, both featuring Steve Donnelly on acoustic guitar, are true contenders for ACE playlists, as is the mid-tempo song *Mièntime*. Rock programmers can certainly get away with *No Arranques El Tiempo* with that lovely drive of *Every Breath You Take* by the **Police**.

With the present success of Héroes Del Silencio in Germany, it seems like Spanish music is on the move. Gasa product manager Paco Gamarra says that East West/Hamburg was convinced about the potential of the band, "after attending two gigs. The 170.000 copies we sold in our own market were another good argument. Erentxun is now willing to play abroad whenever and wherever."

- Signed to Gasa.
- Publisher: Arpa/Vortex.
- Management: Iñigo Argomaniz/Get In/ San Sebastian.
- Recorded at Town House Three/ London
- Producer: Colin Fairley/Mikel Erent-

Kaija Koo Returns In Style

FINLAND

by Robbert Tilli

If a longtime absent artist is really loved by the fans, a comeback album hardly needs a marketing campaign. The sheer anticipation is enough. Finnish songstress **Kaija Koo** vanished for six years, only to return in style, with *Tuulten Viemää* ("Gone With The Winds") that occupied the top slot of the chart for almost the complete summer.

Warner Music Finland marketing manager Ari Lohenoja stresses that the airplay for the first single Kuka Keksi Rakkauden ("Who Found Love") did the rest. "It has been the most played song on radio during the spring. The CD was voted album of the month in May by local radios across the country. In fact she's the first

local artist on WEA to achieve a gold record [25.000 copies sold], and we're only 5000 units short from platinum [50.000]." He continues, "The Warner affiliate was founded four years ago and we have only started to set up a local roster in 1991, when we released the first album by Kurre."

The "Kuka" single is reminiscent of Mike Oldfield's folky 1983 summer hit Moonlight Shadow and Kaija Koo's voice has that same colour as the lead singer on that song, Maggie Reilly.

A dance remix of the new single *Tule Lähemmäs Beibi* ("Come Closer Baby") was mailed out on the 12" format to the clubs, and has resulted in an immediate placing in the (dance-orientated) singles chart. However, most of the tracks on the

album, produced and written by her husband Markku Imipö, are in that Finnish variant of Gaelic music, just like the "Kuka" single.

Translations in English could do wonders for international exploitation, a fact which is recognised by Lohenoja. "We are considering doing this, depending on the reactions. Signals from Sweden are coming to us that some radio stations over there are willing to give the original Finnish version a try."

- Signed to Warner Music Finland.
- Publisher: Warner Chappell.
- New single: *Tule Lähemmäs Beibi* released on July 30; it is a new entry at number 8 in Finland.
- Recorded at Ad Voice/Helsinki.

SHORT TAKES

- The Pet Shop Boys are reported to have recorded a cover of *Go West*, a summer hit by the Village People in 1979.
- Renowned British production team Coldcut have a new single out through Arista, called *Dreamer* (see for review, page 13). Programmers wanting to give their listeners a perspective of the career of the act should ask their local Arista/BMG promo staff for the superb digi-pack *Then & Now*, featuring a musical overview of the band's previous remixes and productions (Yazz, Lisa Stansfield, Eurythmics).
- 10.000 Maniacs have split up. Singer Natalie Merchant has kept it secret till the very last minute in order to avoid a farewell tour.
- No more "Mr. Love Symbol." During his European concert tour Prince stuck to his old name.
- Wild man Iggy Pop has crowned himself *American Ceasar* for his new album on Virgin, due out on September 6.
- From Little Village to big city rock. American singer/songwriter John Hiatt has found new inspiration in grunge tapes his stepson left in his car. His new album Perfectly Good Guitar, produced by Matt Wallace and out on A&M this week, introduces a new, much harderedged, band of young musicians.
- Dan Baird has been spotted on a Nashville stage with a band called Slumpy Boy doing a wild version of '70s disco hit *Love Train* by the O'Jays.

Marketing The Music: Artists featured have either achieved Top 15 chart status in the Eurochart or in their country of origin.

SINGLES

BAD BOYS INC.

Don't Talk About Love - A&M EHR/D

PRODUCER: lan Levine

It probably won't take very long before these four heart throbs find themselves on the many teenage girls' bedroom walls, along the likes of Take That and East 17. With this catchy song they should go a long way.

COLDCUT

Dreamer - Arista EHR/D

PRODUCER: Coldcut

Coldcut return with a new female singer, China, and a new label, Arista. The result is a radio friendly song that combines snappy dance beats with a memorable and, after a few spins, very sticky chorus. Expect major EHR/Dance playlist action.

DARYL HALL

I'm In A Philly Mood - Epic EHR/ACE PRODUCER: D. Hall/V. Jeffrey Smith & Peter Lord Moreland

Hall's first record in seven years and his Epic debut is a tribute to the sounds of '70s Philadelphia and has an intro that is suspiciously reminiscent of Rose Royce's Love Don't Live Here Anymore. This dignified track should please Top 40 programmers looking for a more serene moment during the usual exuberant programming material that EHR these days consists of.

DEBORAH HARRY

Strike Me Pink - Chrysalis EHR/ACE PRODUCER: Anne Dudley

With this lush and haunting ballad, reminiscent of both Cyndi Lauper and Ryuichi Sakamoto, Ms. Harry should endear herself to a lot of new fans without alienating the old ones. Most charming.

GENEVA

Everytime I See You - Electrola EHR/D PRODUCER: The Mixz

Highly danceable pop similar to Kylie Minogue's 1988 smash hit I Should Be So Lucky. Check out the innovative remixes.

Shake This Mountain - Oxygen/MCA EHR PRODUCER: Not listed

Scottish Hopefuls-previously signed to EMI-with a monumental pop single that sports an EHR-friendly drive.

MALAIKA

Gotta Know (Your Name) - A&M D/EHR PRODUCER: Steve "Silk" Hurley

The main asset of this swingbeat tune is its remarkable melody enhanced by an instantly memorable chorus. Meanwhile the production is sufficiently crisp to cut through immediately on a car radio, while Club DJs should definitely check out Todd Terry's house mix.

THE POSIES

Dream All Day - Geffen R/A/EHR

PRODUCER: Don Fleming
The innocence of mid-'60s pop is updated to the '90s, making it endurable for the post-grunge generation. Pure, unfiltered pop with a hard edge—reminiscent of the

(long forgotten?) Smithereens—that should be ideal for the more progressive EHR programmer. But album rock will probably go

CURT SMITH

FHR Calling Out - Vertigo PRODUCER: Kevin Deane

Following Roland Orzabal-still trading under the name of Tears For Fears—the other half of the illustrious duo is now also going solo. This is a slice of intelligent and well-crafted pop that bodes well for the forthcoming album Soul On Board.

TERENCE TRENT D'ARBY

FHR/R She Kissed Me - Columbia PRODUCER: Terence Trent D'Arby

Don't be fooled by the Vaudeville-type intro, because an instant later, this song kicks off in earnest with a heavy distorted guitar blast, which leads into a solid chunk of rock which should not only delight album rockers, but also programmers with pop sensibility.

Get It Up - LaFace/Epic Soundtrax D/EHR PRODUCER: Dallas Austin/Tim & Bob

Taken from the Poetic Justice soundtrack and written by Prince (for The Time), this mid-tempo swingbeat tune has the stamp "Major Hit" all over it. The vocals effortlessly juggle along the seductive beats.

ULTRAMARINE

Kingdom - Blanco y Negro PRODUCER: Not listed

With lyrics adapted from an 150-year-old song, Robert Wyatt's highly peculiar, reciting vocals are set against a folky drone spiced up by modest dance beats. Ideal for public broadcasters who have the luxury to play the eccentric.

ALBUMS

ASHKHABAD



City Of Love - Real World PRODUCER: John Leckie

Programmers in search of unique and novel material should stop here. Music from the Turkmenistan region (of which the capital is called Ashkhabad) that combines the melancholy of Balcan gypsy with the tonal structures of Turkish music. Producer John Leckie (XTC, Simple Minds) has managed to capture the band's infectious and skilful playing without losing their rootsy, 'unplugged" touch. Try Yaman Ykbal and you run the risk of becoming a fan.

JANN ARDEN

Time For Mercy - A&M ACE/EHR PRODUCER: Ed Cherney

Auspicious debut from a new Canadian singer/songwriter whose vocal delivery and musical style is comparable to artists like Melissa Etheridge, Linda Ronstadt and, to a lesser extent, Joni Mitchell. Direct and emotional songs, often acoustic-inspired and without frills. The backing of the seasoned sessioneers (Jim Keltner a.o.) adds a subtle polish gloss to the album. Best: I Would Die For You, Will You Remember Me and I'm Not Your Lover.

JOHN MELLENCAMP

Human Wheels - Mercury R/EHR PRODUCER: J. Mellencamp/M. Burn/D. Leonard

The Heartland's favourite rock 'n' roll son, John Mellencamp, stays true to his middle America roots both lyrically and melodically. This time around, he gets a little more contemporary and urban in his songwriting, touching on such topics as life on the city streets (Junior) and even child abuse (Case 795). The production is understated to let Mellencamp's lyrics do the talking, like on the album's first single and title track, perfect for mellower rock sets. More adventurous programmers should try When Jesus Left Birmingham or Junior, with their infectious background riffs and gospel-tinged harmonies.

THE POPPIES

Honeybee - WEA PRODUCER: Clifford Lane A/R/EHR

In a day and age when image comes first and everything else is second at best, it's refreshing to discover that there are still bands around that put their songs on top. From the sparkling She Is Revolution, which opens this set, to the closing Everyone's Song this album is really packed with treasures. The first single, That's What We'll Do certainly deserves a far better fate than it first met a while ago, while the Velvet Underground cover All Tomorrow's Parties is the best VU remake to come along in quite some time.

THE ROSENBERG TRIO

Live At The North Sea Jazz Festival - Verve ACE/J PRODUCER: Michel Damen & Gé Voskuylen Stochelo Rosenberg is probably the fastest and most intense-playing guitarist in the Western hemisphere (try Les Yeux Noirs). And although everything he does is ultimately influenced by the works of Django Reinhardt, the selection of material on this live album is not a mere repetition of the usual standards. There's music from Chick Corea and Sonny Rollins, and even Jobim's Chega de Saudade gets a treatment. If you're looking for some musical pyrotechnics, here's your chance.

Good And Ready - Next Plateau EHR/D PRODUCER. Various

At the beginning of this year this singer first hit the big time when she sang lead on the Westend remake of Harold Melvins's The Love I Lost. Her forte is dance with a poppy and exuberant feel to it, but she also manages to shine in the ballads such as Take Me Back and You're The Love Of My Life. Among the stronger tracks is Oh How I Love You, done in the finest Philly tradition, but getting a complete contemporary

This week, the New Talent section is renamed Music Market Place to better reflect its contentsa weekly overview of product available for licensing and/or music publishing that is not necessarily by newcomers.

MUSIC MARKET PLACE

BLACKLIST

Blacklist - Dino (CD) (Switzerland) PRODUCER: Yorgos Benardos/Lauren Schwaar If your playlist is a not blacklist for pop/rock outfits, then this Swiss sextet should be shortlisted straightaway. Singer Sam Seale has a pleasant voice à la Aztec Camera's Roddy Frame. Contact management at tel: (+41) 22.301 1666; fax: 22.301 1660.

La Belle Ivole - Scalen' Disc (CD) (France) PRODUCER: Fred Maggi

Clear your ears with Claire, one of the best kept secrets in French chansons. Versatile as she is, her material varies from Brecht/Weil type of songs like Je T'Aime Gare A Toi to pleasantly lazy bluesy stuff as on the title track. Contact tel: (+33) 61.553 683; fax: 61.259 238.

coco

The Ballads Of Coco - NPS (Norway) PRODUCER: Tore Stabell Kulo/Jan Dalchow The MOR ballad You Are My Summer Love should be ACE programmers' best option, if they want to skip Crystal Gayle's Don't It Make My Brown Eyes Blue for a change. Contact tel: (+47) 22.717 676.

DANCING FANTASY

Worlwide - IC (CD) (Germany) PRODUCER: Curtis McLaw/Chris W. Williams With a little bit of fantasy you can even dance to new age music. In America there's a big market for this kind of music, but Europe still has to give in. Contact Mark Sakautzky at tel: (+49) 40.490 3313; fax: 40.491 2031.

DIVERSION

Jam Tomorrow - Newt (CD) (UK) PRODUCER: Not listed

Cross the staccato rhythm guitar of Gang Of Four's Andy Gill with the type of punk pop songs Buzzcocks excel in, and this is what you get. It's amazing that a trio can generate so much power! Contact John Bourke at tel: (+44) 71.437 4497; fax: 71.434 0489.

HUGH K

Shine On - Private Life (Belgium) PRODUCER: P.L.R.P.

If you like the current German melodic dance wave with the likes of Haddaway, Captain Hollywood and Culture Beat, then you will certainly embrace this native of Zaire who now resides in Belgium. Contact **Thierry Logist** at tel: (+32) 2.267 3847.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative), W (World) and M (Metal). Records mentioned in Music Market Place are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

Syndication

SYNDICATION IN EASTERN EUROPE

Waiting For The Sponsors To June

While several western investors are only cautiously dipping their toes into the waters of Eastern Europe, most syndication companies are diving in head first, working for a number of years now with both western pubcasters and locals to broadcast the latest programmes, interviews and live concerts. But how long will syndicators have to wait for the supporting hand of investors before venturing into deeper waters?

Although syndication has plenty of room to grow in radio's newest market, this area could be considered one of the industry's most advanced sectors in Eastern Europe. "Eastern Europe is already one of the best markets for us," says California-based **Radio Express** sales director **Christopher DiMatteo**. "We have been working with stations and advertisers in the region for the last four years with very satisfying results."

Radio Express currently works with most major pubcasters in Eastern Europe, including some smaller stations. "Now that currencies are convertible," adds DiMatteo, "business is easier to conduct."

Several syndicators agree with DiMatteo on the possibilities of the market, but few share the enthusiasm of investor involement. And as any syndicator knows, no deal can be completely successful without a sponsor. "From an industry point of view it may feel a little early for investors," says American syndicator **David Baronfeld**. "Several of the multi-national companies here in America are saying it will take another six to 24 months before they are ready to commit. However, it's never too early to introduce a good programme."

Baronfeld's programme "The World's Greatest

Hits" took its first step into Eastern Europe when CIS station **Radio Roks**/Moscow began broadcasting the programme. Now the programme can be heard throughout the east of Europe, including the Czech Republic, Slovakia, Estonia, Latvia, Poland, Romania and Macedonia, as well as Bosnia-Herzegovina and Croatia.

"As more and more countries in the east are being looked at by multi-national companies for business, we will have a very exciting situation there," adds Baronfeld, "especially in terms of broadcasting. There certainly are countries more advanced, where broadcasting has been going on longer, but they are all looking towards the future."

Not All Sunshine

Although the Eastern Europe radio scene may not be as behind the times as some make it out to be, even the most positive have to admit that financial limitations are clouding up an otherwise sunny sky. "Our major complication is the currency problem in Eastern Europe," says **Unique Broadcasting** chief executive **Simon Cole**, "and trying to get money out of these stations. That's an added plus of working with Western pubcasters.

We are planning to expand into areas where we can get hard currency, and to deal with people we know and understand. It's better to have 40 sound affiliates in this area than 500 where you won't earn any money."

Existing on a smaller scale, Baronfeld, with his "The World's Greatest Hits" programme, has a different approach. "I think we have something very special to offer to emerging stations. Such a programme could be the key to getting a smaller station started. We even supply our show to the newer stations which do not have the money at no charge. As you see this is a very different concept than most syndication companies have. Hopefully, the result will be profitable in the long run."

For MCM Networking general manager Siobhan Crampsey, the lack of sponsorship is the only negative point she can identify in dealing with Eastern Europe. "A lot of the major companies don't invest in Eastern Europe as they should," says Crampsey. "Stations in this market have difficulty finding sure advertisers such as Coca-Cola, for example. The negatives of working in this market don't come from our point of view; you just have to realise as a syndicator that sponsorship there isn't as developed."

Finding the level of sponsorship just as annoying, **Westwood One** international relations manager **Richard René** tries to explain the lack of support in this market. "The consumer economy is growing there, and articles such as soap and toothpaste are working well, but not everyone

can afford, say, a CD player," he explains. "In Russia it's very difficult finding sponsors, especially in rural areas. Companies have no reason to advertise their product, and in some cases it's even dangerous, as you are offering something to the people that they can't buy anyway."

Finding Gold Between Coal

One thing that has become clear to those doing business in the East is that all Eastern Europe countries can't be bunched into one category; some countries show a higher level of advancement than in other areas, both in advertising possibilities and technology.

Some seem more than ready to step up to the "Western level" of broadcasting, as many Eastern markets are already rather pronounced. Prague, for example, has no less than 18 FM stations competing for listeners.

"Some countries are obviously



Exclusive European Radio Representation Contact Joëlle Saint Girons, Unique Paris:

Tel.: (+33) 1 46 92 12 84 Fax: (+33) 1 46 92 12 83 UNIQUE BROADCASTING COMPANY

np On Board

stronger and more advanced than others, such as the Czech Republic, Slovakia, Poland and Hungary," says René. "Their marketing concepts and advanced technology allows things to happen quickly. In addition, we have found it easier to develop syndication when there's no rules. There's more openess to try new ways of marketing radio and using sponsorship. In the West, you have to deal with a radio system ingrained for the past 40 years. It's easier to make suggestions in the East."

"It surprises me that companies don't quite realise the potential of these countries," says MCM's Crampsey, who shows great enthusiasm for this market. "Stations in the East have tremendous technical production capabilities and are very visionary in terms of programming. They have access to what is considered "Western programming.' In many ways their attitude is more advanced, more ambitious, than some of the Western stations."

MCM, working with 68 stations in Eastern Europe, has provided Music & Media's Eurochart Hot 100 to Radio Danubius in Hungary and RMF FM in Poland, as well as other stations in Estonia, Latvia and Lithuania. Radio 101/Croatia, Europa 2/Prague and stations in Bulgaria and Romania air some of the company's interviews and live broadcasts, such as Sting live from Hildesheim, Germany, on August 21 and U2's live concert in Dublin on August 28.

Although **Bailey Broadcasting** president **Lee Bailey** may not be ready to take his company into Eastern Europe, he does see it as a means of increasing the chances for international business.

"America absolutely has an advantage in the syndication market as a whole since we've been doing it for a while; we can only help working with new markets. There are several opportunities for American companies in Europe, as there are for European syndicators to come over here.

"I'm fascinated what's happening now [in Europe]. There are all kinds of trade going on between countries, and syndicators should take advantage of this."



A Friend In A Foreign Market

Bailey's fears of an under-developed market in Eastern Europe are shared by others in his field, yet some syndicators have found a way to work around that, including UK-based Unique Broadcasting. "I have found that the easiest, most successful way of doing business in Eastern Europe is to find a powerful, major European broadcaster such as Europe 2 which already has stations in the East," explains Cole. "We walk into that market together holding hands; we help them and they help us."

Stations that Unique provides programmes for include Europa Plus/St. Petersburg and Moscow, Radio Zet/Warsaw,

(continues on page 16)

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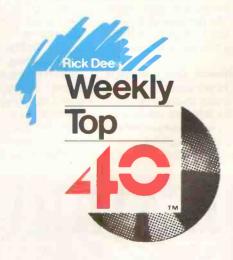
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Local Syndicators Standing Tough

The word "syndication" is a trade term now for several stations in Western Europe, yet syndicators remain convinced that the service is far from reaching the level of success it should. So how are major and smaller syndicators dealing with increasing competition in a nearly saturated market?

Although larger, international companies such as **Westwood One** and **Unique Broadcasting** can offer irresistible interviews and live concerts from artists in the ranks of **Prince**, **U2**, **Genesis** and **INXS**, they sometimes find themselves up against the home team, the smaller but successful local companies.

Such is the case in Germany, where the local IFPI signed the first syndication contract only last year, which went to the country's most successful syndicator. FM Network, "The situation in the German radio market is not comparable with that in the US," says FM Network's MD Uli Kubak. "In Germany, syndication has not been an everyday word for very long. FM's strong position in German radio syndication is based on the fact that we were prepared to negotiate with IFPI for two years before finally receiving a radio syndication contract. In the meantime, many of the large foreign syndicators had pulled out of the German market because of looming clashes with IFPI, FM Radio Network has made more achievements, a commitment which paid off." Syndicated programmes could be aired before that time, claims

FM Network, existing since 1990, has licensing deals with several of the country's top stations, including RTL 104.6/Berlin, Radio Hamburg, Radio RPR/Ludwigshafen, Antenne Mecklenburg-Vorpommern and Radio Gong/Munich.

Australian programme supplier MCM Broadcasting is one of many syndicators which has to deal with the tough market situation in this market. Acknowledges London-based general manager Siobhan Crampsey, "Germany is one of the most challenging markets in Europe. It has taken us a long time to barge through certain doors, particularly with public stations. It's a very developed market, but simply has resistance to outside programming."

Competition From Overseas

Kubak, but with much more difficulty.

Although larger American syndicators seem to be doing well in Europe, Crampsey still believes location is a great advantage for European syndicators. "There are a few American companies in Europe, but few of them are fully serviced, and even fewer have a full understanding of the heritage of a country, let alone the language," says Crampsey. "It really helps if you have a staff who can speak one or two other languages."

Los Angeles-based **Westwood One**'s **Richard René** realises the difference in working in the European market, and is very careful to make sure he understands and adjusts to the different markets he works with. "Westwood works with local partners in as many countries as possible to help us understand

what we do and to teach us what it takes to make it

in their country," says René. "We don't produce shows in a European fashion, we work country by country."

Although supplying programmes to several of the same countries as other large syndicators, UK-based **Unique Broadcasting** has an advantage over US syndicators as it can sell itself as a local syndicator working on an international basis. **Simon Cole** claims his company has no direct competitors. "How-

not a believer in the idea of global radio programmes shipped on disc for broadcast in their original form to hundreds of territories around the world. Radio is a personal medium where language and local relevance are everything." Cole admits, however, that it can be done, as

Cole adimits, nowever, that it can be done, as Los Angeles-based Radio Express has proved. Claiming to be the first syndicator offering an American programme to radio stations outside the US on a barter basis, Radio Express now sponsors programmes in over 45 countries. According to sales vice president **Miriam Ivey**, Radio Express programmes shouldn't be considered "American."

"One of Radio Express's greatest strengths has always been our skill at adapting our programmes to local conditions, format requirements, languages and styles. Sixty procent of 'Americans'

can Top 40"s worldwide audience hears the programme in one of 34 other languages.

"Our weekly dance feature show 'Hot Mix' is the essence of what we call 'global local' programming," continues Ivey. "Each week, the hottest dance hits are delivered freshly mixed, with cue sheets

that indicate local DJ talkover times. The only version is the local version, and local audiences get to dance to the world's biggest party presented by their familiar popular hosts."

European syndicators aren't kidding themselves about future competition, but remain confident that the need for locality in programmes will never fade. "I expect to see a growing band of competitors arriving in our marketplace in the coming years," adds Cole. "Those, however, who come clutching briefcases stuffed with pre-built programmes might as well as not get off the airplane."

Mary Weller

Syndication

ever," he adds, "I

would regard there as being two distinct types of competitors; capable and efficiently run companies like Australian-based MCM Networking who know what they are doing and the others (and many of them) who are just finding their feet and sometimes, frankly, just get in the way." Unique services some 400 stations weekly in 15 countries, the most popular territories being France and Spain.

A Helping Hand

Several programme suppliers have found the best weapon in overcoming the competition is working together, and it's not just the smaller companies who are doing so. "We have had or are planning licensing deals with Unique, MCM and Rock Over London," says Westwood One's René. "It's not to our advantage at this stage to fight against each other, because we're still trying to create the business. If a station is looking for a particular programme that Radio Express licences, we will tell them who to contact, throwing Radio Express business from time to time. You got to share a little bit of information sometimes," he adds. "Heavy competition is not beneficial at this point. It will be a healthy thing in the future. I hope the day comes soon when syndication is so strong we can afford to go to battle.

Lee Bailey, president of the 10-year-old Bailey Broadcasting is now turning to Europe with his African-American programmes, including "Radio Scope," a programme nominated for a 1992 Bill-board Radio Award. Although currently broadcast to American bases throughout Europe, Bailey hopes to cross over to the civilian market through a European partner, focusing on England in particular. "Right now we're looking for the right company to work

with. We could [break into Europe] alone, but it is almost vital when spurring a company's growth to build up your resources. And with access to several movie stars and artists, including non-black artists, we feel we have a lot to offer."

Although local syndicators don't deny the presence of heated competition with international companies, many European syndicators believe the lack of locality in these programmes may be the missing link. "Person-

(continued from page 15)

RMF/Crakow and Europa 2/Prague.

Having broadcast in Eastern Europe for 50 years now, one of Europe's greatest pubcasters, the BBC, has no fears of losing its position in the market, broadcasting in all major languages, as well as having some English stations. As smaller stations began to pop up in the East a few years back, the BBC began syndication deals with local stations, says syndication market manager **Hugh Closs**. "There's not an awful lot of difference between stations in the West and those in the East, " says Closs. "Broadcasting is strictly regulated everywhere, and the difference in regulations between, say Finland and Poland, are minimal." As the East becomes more and more profitable, the BBC plans to expand in the market, and is currently discussing the possibilities of broadcasting in other languages of the former Soviet Union, says Closs.

Most syndicators agree that Western pubcasters which have moved into the East have done so with respect for the market. "The pubcasters have done it the right way, working closely with local producers and engineers," says MCM's Crampsey. "They don't try to force the foreign way of radio on those markets, and have made very successful stations. But we should realise that there are home-bred stations which are rather successful as well, such as Radio RMF in Poland and Radio 101 in Croatia."

"I think people will really be surprised at the sophistication of Eastern stations," adds Crampsey. "There are stations there more up-to-date than some of the stations in the west. They're willing to take risks, and aren't pre-conditioned by consultants or a strict format. Eastern Europe has the enthusiasm that Western Europe Mary Weller



Picking Up On A Groove At The New Music Seminar

INTERNATIONAL

by Maria Jiménez

The New Music Seminar in New York City had to prove itself this year, not only to the dance community, but to all attendees. Whether it succeeded in displaying effectiveness, usefulness or indispensability in a now overcrowded convention market is a matter of opinion. Granted, everything was scaled down, but there was still a diverse spectrum of international dance industry members, media and merchandisers representing an assortment of flavours.

In the exhibition hall, the dance attractions were limited, but Germany's Nation 2 Nation network had it together with DJs spinning at the stand and a gratis compilation of techno, trance,

ambient, garage and other forms of house. The CD consists of tracks from various German labels including Spacemate, Superstition, No Respect, Space Teddy, Suck Me Plasma, Coldwave 45, Generator, Frankfurt Beat, Disko B/Sub Up and MFS.

On the panel side of the New Music Seminar (NMS), conversation revolved around house, techno, rave, rap, dance, pools and clubs. The likes of Todd Terry and Marc Kinchen, among others, talked it up with Billboard's dance editor Larry Flick, while Eddie O'Loughlin of Next Plateau moderated "Dance Indies And The Future Of Dance Music." Additionally, the rough and tumble action of the "MC/DJ Battle For World Supremacy" proved popular once again.

Yet it was the networking aspect in the lobby and outside the hotel which proved most worthwhile. Walking through the lobby at the right moment, you could easily spot members of R&S Records from Belgium, Logic Records and Eve O/Harthouse (Germany), Flying (Italy), Swemix and Ricochet (Sweden), DJax, Lower East Side and Hotsound/Stealth (Holland), Brainiak and Mushroom (UK) and Dee Jay Records (Austria), as well as US companies such as Silent, Eightball, Profile, Cutting Records, Select and Peace/New Breed.

Upstairs in the hotel, companies organised a few private events. Cocktail parties were given for a handful of acts including Germany's Camouflage. Meanwhile a crew of

Chicago labels—Cajual, Clubhouse, House N Effect, Motion, Nightclub Records and Mega Communications—put it together with beer and pizza and promoted, among others, house songstresses Dajae and Shey Alexander.

At the clubs and parties, to be seen and heard were David Morales, Miss DJax, Robert Owens, Blake Baxter, Frankie Knuckles, Kevin Saunderson, Little Louie Vega, Paul Van Dyk, Todd Terry, Magic Juan Atkins, Eddie Flashin Fowlkes, India, Dajae, Lonnie Clark, Wall Of Sound and The Girl, among others.

Throughout the seminar the importance of merchandising and street level media was apparent. Every company with an identity had a merchandising line—Ner-

vous and Eightball, for instance, the latter with own dope record and retail shop downtown. Spike's Joint and other indie merchandisers displayed their goods, while B-boys touted "blunt" in every way. The revival of marijuana smoking has come through strong in the rap community with T-shirts, caps and promo cassettes all tagged with the big leaf.

Street level media distributed at NMS turned out to be quite insightful. Besides being locations for merchandise shopping, i.e. Habitual Clothing, Hemp Gear, Phillies Blunt and Old Skool Gear, they also present dance and hip hop with peripheral vision. True to the culture from where it comes, Hollywoodbased URB magazine promises and delivers "style, flava and flow." Flying the flag, "Fuck the mainstream..this is the real scene," URB is about hip hop culture, including coverage of house, rave and other related ideas.

San Francisco paper Klüb is deep into hip hop, house and jazz, reflecting the current happenings in the bay area. And in the recent issue of *Streetsound*, a paper covering soul to funk to techno to reggae, a timeline historical look at house music dating back to Chicago 1981, is included.

The mutual coverage of numerous dance styles within one paper, without the usual thick dividing lines between genres, is at least necessary and at best inspirational. Throughout the mags, images of Blacks, Asians and Whites and coverage of all forms of dance music forecast a more unified attitude tied together through the music.

Overall, dance music could still be heard about on numerous levels at the NMS this year, industry to street. The attendance was down, but dance music, with its creativity, positivity and futuristic thinking, still found a home at the convention.

New Grooves

INSPIRATION

Love Is Just A Game - Pulse 8 PRODUCER: not listed

The Original Club Mix is a light house track with sensual vocals, a deep bassline and a hook that won't quit. A bit long for radio, but easily fadeable. The Funky Garage Mix is deeper, more exploratory and set to a harder beat.

LORRAINE CATO

Surrender Remixes - Columbia/Sony

PRODUCER: Biddu, Rapino Brothers

Via New York remixer Joe Santini, Surrender is radio ready with the poppiness of the Live Bass Mix and the light hip hop flair of the Isotonic Mix. Both can cross over the airwaves. The Rapino Brothers spice up two tracks as club mixes.

NAPOLEON SOUL-O

I've Got To Be Strong - Nottus Records

PRODUCER: S. Tucker and F. Jorio

"Soul" as in vocals and "beat" as in dance music. From the ever-developing New York underground comes this soulful beat motivated track. *I've Got To Be Strong* is raw and powerful. The *Piano Mix* best suits radio.

LATIN BOOM

Café Con Leche - Fast Food PRODUCER: Latin Boom, Rob Boskamp

For the more progressive house DJs, Fast Food's Café Con Leche fills the order. Uptempo and flowing, the 12" Ambient mix isn't as ambient as it is flexible. Moving through many stages, it is the strongest mix on the disc and it hits the spot.

ZHANÉ

Hey Mr. DJ - Epic PRODUCER: 118th Street Productions, a.o.

The Original Mix is a jazzy soul laden jam, flexing rhythm and blues muscle. Its warmth harks back to the '70s. The extra Maurice Joshua mixes provide a selection of flavours from dub to underground to uptempo house.

SHEY ALEXANDER

You Put A Spell On Me - House N Effect Records PRODUCER: 4 On The Floor Go directly to the Spell Vocal Mix to get quickly caught up in the beat and piano combination. The swirling, sparse lyrics are hypnotic and listeners are easily swept up in the mix. The Power Mix scoops the lyrics, "I don't need no cure. I don't want no cure," to

follow through with the "spell" concept.

LOOK TWICE

Shake That Rump/Groovy Thing - MNW Dance PRODUCER: Libido

A commercial, slick rap track from the most unlikely of places, Malmö, Sweden. Pop sensibility makes this track easily programmable. Three versions of *Shake That Rump* command boys and girls to do so. What's more interesting is the extra track *Groovy Thing*. It is surprisingly groovy, jazzy and bassful. On both tracks, the raps are on a positive tip and unexpectedly smooth.

Please send your latest dance promo copies (or advanced cassettes) for possible review to Maria Jiménez, Music & Media, PO Box 9027, 1006 AA Amsterdam

Music & Media's Direct Marketing Services

- Reach new markets, clients and contacts with addresses from Music & MEDIA's Eurofile database.
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If you have any questions or need further details, please contact Cesco van Gool, Data & Research Manager at tel: (+31) 20.669 1961.

Station reports include all new additions to the playlist, indicated by the abbreviation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which receives special emphasis for the week, as well as featured the product of the second week, as well as featured new albums indicated by the designation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: Platinum (P), Gold (G), Silver (S) and Bronze (B). All playlists must be received by Annalysis (L) 200 hours CFT. Monday at 13.00 hours CET.

GERMANY

ANTENNE BAYERN/Munich P

Markus Steinkuhl - DJ/Producer

Markus Sheinkuhl - Dyrrouse.
Power Play:
Alexander O'Neol- All That
Howard Jones - I.G.Y.
Kid Safari - IDon't
Poul Benneth This Is
Anders/3 Degrees: When Will |
Tina Turner - I Don't Wonna
AD Richard Darbyshire - This I

B List:
AD Crusoe- Lifeline
Inner Circle- Bad Boys

ANTENNE NIEDERSACHSEN/Hannover Antje Schmidt - Head Of Music

t: Lulu- Let me Peter Maffay- Ich Fühl Wie Du Pur- Hör Gut Zu Wind- Cuba Libre

HR 3: GRAFITTI/Frankfurt P

EHR
Markus Hertle - Producer
A List:
AD Curt Smith- Calling Out
Tonyl Tonil Tonel- If I Had

HR 3: LEIDER GUT/Frankfurt P Aarkus Hertle • Producer

Markus Frene - Frouces AD 4 Non Blandes - What's Up Curt Smith: Calling Out Mariah Carey: Dream Lover Oui 3 - Break From The Stakka Bo- Here We Go

RADIO NRW/Oberhausen P Jeff van Gelder - Head Of Music

It Bee Gees Paying The Price Freddie Mercury- Living On Keitnzeit Kling Klong On Keitnzeit Kling Albey- Light Of The World Loveparade Love Train Poul Bennett This Is Paul McCarthey- Off The Ground Peter Maffay Loft Füll Wie Du UB40- Higher Ground

RPR I/Ludwigshafen P Dieter Mauer - Prog Dir Guido Müller - Music Dir

Power Play: Billy Joel The River Of AD Marla Glenn The Cost Of A List: AD Kim Wilde- If I Can't

SWF 3: POPSHOP HITUNE/ Boden Baden P EHR

Jörg Lange - Producer A List: AD Björk- Human Pt:
Björk: Human Behaviour
Bon Jovi- I'll Sleep
Fury/Slaughterhouse: Every Generation
R.E.M.: Nightswimming
Toten Hosen: Alles Aus Liebe

WDR 1/Cologne P EHR Hans Engel - Producer Elmar Metz - Producer A List: AD Crazy Fan Tutti- Viva

WDR 1: HIT CHIPS/Cologne P

Werner Hoffmann - Producer A List:

Angel- In The Name
Dream- Unforgiven
Hyper Go Ge Never Let Go
Morky Mark. Can't Stop
Michelle Goyle- Looking Up
Reggllyss- Mest De L'Hulle
Rabin S- Show Me Love
Sydney Youngblood No Big Deal
Tony! Ton!! Tone!- If I Had
Toten Hosen Alles Au licibe
U840- Higher Ground
Weather Girls- Can U Feel It

WDR 1: SCHLAGERRALLYE/Cologne F

Walfgang Roth - Producer

To CC- Dreadlack Holiday
See Gees Paying The Price
Beloved - Outerspace Girl
Chocolate: It's Raining
John Hiath' Cross My
Lenny Kravits: Heaven Help
Limite Angels: Soil Jaway
Manired Mann- Mighty Quinn
Bio Reiser- Nimans Du Mich-Auch
Shacking Bise Venus

104.6 RTL BERLIN/Berlin G

Granger - Music Dir

Ace Of Base- Happy Nation Alexander O'Nooi- All That Hoddaway- Life Herbert Grömeneyer- Land Unter Inner Circle- Bod Boys Jon Secado - One O' Kim Wilde- If I Can't R.E.M. - Njabhswimming SWV- Right Here

BERUN 88.8/Berlin G Jürgen Jürgens - Head Of Music B List: AD Achim Reichel- Wohre Lisk

en Jurgens - nead Of music h Achim Reichel- Wahre Liebe Andy Borg- Die Sonne Und Du Bernhard Brink- Und Wür's Eine Calimeras- Spanische Nacht Crusoe: Lifeline Granholz- Mehr Als Je Zuvor Karina Kim- Beim Nächstem Mann Leonard- Warum Sollten Manfred Mann- Mighty Quinn Maxim Rad- Numbers Sheena Easton- The Neorness Tol & Tol- Watching The Vince Gill- Don't Let

ENERGY/Berlin G

EHR
Holger Richter - Music Dir
A List:
AD Gabrielle- Dreams

AD Kim Wilde- If I Can't
Lannie Gordon- Bad Maod
Mariah Corey- Dream Lover
Take That- Pray

HIT RADIO N 1/Nuremberg G

Cetin Yaman - Prog Dir Power Play:

AD Mariah Carey Dream Lover

A List:

AD DJ Bobo Keep On

DJ Bobo Keep On Good Men- Give It Up Jeremy Jardan Wonn

HUNDERT 6/Berlin G

.c iner Gruhn - Music Dir

A List:
AD Bee Gees- Paying The Price
Bernhard Brink- Und Wär's Eine Carriere Gestern White/Peach- OK Fred Kim Wilde If I Can't Lenny Kravitz- Heaven Help Louchie Lou & Michie One- Somebody Mariah Carey- Dream Lover Roland Kaiser- Was Wöre Wenn

OK RADIO/Hamburg G

EHR
Oliver Weiberg - Head Of Music
Power Play:
AD 4 Il Soul- If You Really

B List:

AD Janet Jackson: If
Jon Secada: One Of
Kim Wilde: If I Can't
Michelle Gayle: Looking Up
Tany! Toni! Tone!- If I Had

ORB/FRITZ/Patsdam G

Bernd Albrecht, Frank Menzel, Jens Molle - Music Proa

Jens Molle - Music Prog B List: AD Michael Jockson- Will You Oui 3- Break From The Sting- Fields Of Gold Ziggy Marley- Brothers AL Oui 3

R.S. 2/Berlin G Ralf Blasberg - Head Of Music

A List: AD Billy Joel- The River Of Richard Dorbyshire- Thi

RADIO 7/Ulm G

ACE
Alex Nowmann - Head Of Music
Blist
AD
Bod Boys Inc. Don't Talk About
Bee Geer- Poying The Price
Charles D. Lewis- Another Friday
Curt Smith- Calling Out
Disel- Come To Me
Haddaway- Life
Incognito- Still A Friend
John Miles- What Goes Around
Klaus Hoffmann- Wir Leben Nocl
Little Angels- Sail Away
Lulu- Lel me
Mariah Carry- Draam Lover Liffle Angels: Soil Away
Luffle Left me
Mariah Carey: Dream Lover
Poul McCartney: Off The Ground
Pogues: Tuesday Morning
Sydney Youngblood: No Big Dea
Things Of Stone: Share
Tany! Toni! Tonel: If I Had
Undercover: Lovesick
Wendy Chamlin: Nite You Went

RADIO ARABELLA/Munich G National Music Carl-Heinz Schweter - Prog Dir

st:
Bernhard Brink- Und Wär's Eine
Calimeros Spanische Nacht
Leonard Warum Sallten
Mario Vagit Wär Das
Nicki: Was Wärst Du Ohne Mi
Patrizius- Gute Kameradan
Sandy Van Re Tanz Alexis Tanz
Wind- Cuba Libre

RADIO GONG/Nuremberg G

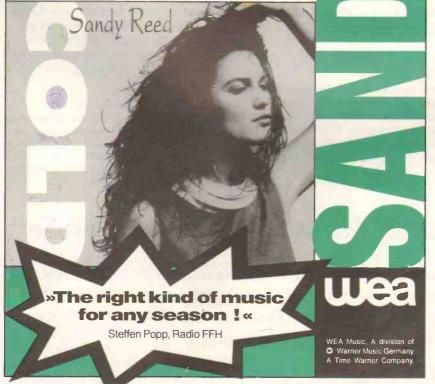
Peter "Marc" Stingl - Music Dir Power Play: AD Bee Gees-Paying The Price Just If I- Cindy's Song

A List:
AD OMD Dream Of Me
B List:
AD Alexander O'Neal All That Jade- One Wor AL Fat Lody Sings



Radio Charivari

SDR₁



RADIO KÖLN: COLOGNE CHARTS/

Cologne G
EHR
Uwe Spörl - Prog Dir
Ludwig Schieffer - Prog Dir
Power Play:
Billy Joel- River
A List

A list:
AD 4 Non Blandes- Whal's Up
Billy Joel- The River Of
Chris Isaak- Son Francisco
Hooters- Boys Will
Jungle Book- Jungle
Kath Mac- Tears Won't Fall

RADIO SALÜ/Saarbruecken G

Brigitte Barthel - Music Mgr A List: AD Ace Of P A List:

AD Ace Of Bose Happy Nation
Capt. Hollywood- All I
Harry Kirsh- Looking For
Pet Shap Boys- Can You
R.E.M.- Nightswimming
Taylor Dayne- Can't Get
AL
Pur

RADIO XANADU/Munich G

e Höper - Head Of Music

Stevie Höper - Head Of Music A List: AD Chris Rea- Too Much John Miles - Whor Goes Around Poul McCartney - Off The Ground Robin Zander- I've Always Got You AL Kingdam Come

RB 4/Bremen G EHR

Axel Sommerfeld - DJ/Producer

A List:
AD Ace Of Base-Happy Nation
OMD-Dream Of Me
Tony! Toni! Tone!- If I Had

Aimee Mann- I Should've Known BAP- Widderlich

Bee Gees- Paying The Price Chris Rea- Too Much Curt Smith- Calling Out D:ream- Unforgiven Curf Smith: Colling Out
Dream Unfragieve
DJ Jazzy Jeff- Boom! Shake
Fischer Z- The Peaches
George Thorogood- Gel A Haircut
Illegal 2001- A7
John Wiles- Wind Goes Around
John Hilles- Wind Goes Around
John Hilles- Wind Goes Around
John Hilles- Wind Goes Around
John Wiles- In Our Time
Kris Kross- Alright
Lulis- Let me
Maxim Radi- Numbers
Michelle Goyle- Looking Up
Pegues- Tuesday Morning
R.E.M.: Nightswimming
R.E.M.: Nightswimming
R.E.M.: Nightswimming
R.E.M.: Nightswimming
Sade Cherish The Day
Shanice- it's For
Shakka Bo- Here We Go
U 96- Night In Motion
U840- Higher Ground
Urban Cookie- The Key
Vince Gill- Dan't Let

RSH/Kiel G Stephan Hampe - Head Of Music Power Play: AD Bee Gees- Paying The Price A List:

A List:
AD Eros Romazzotti- A Mezza Via
Kim Wilde- If I Can't

AL Oleta Adams

RADIO F/Nuremberg S

ACE
Ziggie Hoga - Prog Dir
A List:
AD Kid Safari- I Don't

RADIO LINDAU/Lindau 5 Jens Bohm - MD

Power Play:

AD Elvis Presley: Such A Night
B List:

AD Green Jelly: Three

RADIO CHARIVARI/Nuremberg B

ACE Mathias Hofmann - Music Dir

Mathias nounce...
A List:
AD Slade-For For Away
B List:
AD Take That- Pray
Wynonna Judd- Tell Me Why

UNITED KINGDOM;

ATLANTIC 252/London P

AD Mariah Carey- Dream Love Sarah Washington- I Will

BBC RADIO I/London P Paul Rabinson - Prog Dir

A List:
AD 2 Unlimited- Faces
New Order- World

the Björk- Venus As A Boy Böo Radleys- Wish I Was Skir Carter USM- Lean On Me D J Jazzy Jeff- Booml Shake Kenny Thamos Tippin On Suzette Charles- Free To Love UZ- Some Days Are Better Urban Cookie- The Key Zhane- Hey Mr. DJ

BRAB FM/Birmingham P

Clive Dickens · Program Manager

Bad Boys Inc.- Don't Talk About Celline Dian- When I Fall In Love Rick Astley- The Ones You Love Sting- Shape Of My Heart

CAPITAL FM/London P EHR
Richard Park - Prog Contr
A List:
AD Bryan Ferry Girl Duran Duran-Too Much Oleta Adams: Window Of Hope Pogues: Tuesday Morning Sting: Shape Of My Heart Tony Hadley: Absolution

2 Unlimited Faces Ace Of Base- Wheel.. Aftershock- Slave To The Vibe Kenny Thomas - Trippin' On Rob'N Raz- Clubhopping Sinclair- Ain't No Casanova

Sybil- Stronger Together Texas- So Called Friend CHILTERN NETWORK/ ton/Gloucester A

EHR
Paul Chantler - Graup Prog Dir
Steve Power - Network Controller
A List:
AD Mariah Carey- Dream Lover

Apache Indian Boom Shack Bad Bays Inc. Den't Talik About Black Box. Rockin' Good Earth. Ain't No Love Horse: Shake This Mountain Joe Roberts: Book in My Meathoof: Rock & Roll Dreams Rick Astley: The Cher You Love Sisters Of Mercy: Under The Tonyl Tonit Tane! If Had Tony Had Hone! If Had Tony Had Hone! If Had

CITY FM/Liverpool P

ny MacKenzie - Head Of Music

: Cathy Dennis- Being Chris Isaak- Solitary Man Oleta Adams- Window Of Hape Tina Turner- Disco

Beth Nielsen Chapman - The Mom Beverley Craven - Love Scenes Deborah Harry - Strike Me Pink George Benson - Love Of.. Kenny Thomas - Trippin' On Rick Astley - The Ones You Love

PICCADILLY RADIO/Manchester P Keith Pringle - Head Of Music

Freddie Mercury- Living On New Order- World

New Order vronu

B List

AD Aftershock: Slave To The Vibe
Bryan Ferry: Girl
Sensotion: Taking OH
Shing: Shape Of My Heart
Texas: So Called Friend
Urban Cookie: The Key

VIRGIN 1215 AM/London P

Rock
Richard Skinner - Prog Dir
John Revell - Prog Dir
A List:
AD John Mellencamp- What if 1
Levellers: The Likes Of You
Levellers: 100 Years Of Solitude
Texas: So Called Friend
B List:

B List:
AD Chuck Prophet Heart Breaks
Kiss Of Life Holding On To
Matthew Sweet Devil With
Meathar Rock & Roll Dreams
Mick Clarke Backseat Blues
Neil Young: Watchlower

Merritt Crawford - Head Of Music A List: AD Babyfore

Babyface- For The Cool In You Johnny Gill- I Got You

DOWNTOWN RADIO/Belfast G Gold/EHR
John Rasborough - Prog Dir
A List:

st.

Bryon Ferry: Girl
Gwen Guthrie: Nothin'
Kim Criswell: Dream In Colou
Oleta Adems: Window Of Ha
Roson io Beier
Shing: Shape Of My Heart
Feass: So Called Friend
Tina Turner: Disco

FORTH RFM/Edinburgh G

Sommerville - Head Of Music

Sommervine - nead of music the Bryan Ferry - F

the Airmee Mann- I Should've Known Bad Boys Inc. - Don't Talk About Buzzcocks - Do It Johnny L: - Ooh I Like It Natural Thing- Taste Better Paul Weller- Wild Wood

HORIZON RADIO AND GALAXY RADIO/ Milton Keynes and Bristol G

Dance Paul Chantler - Group Prog Dir Steve Power - Head Of Music Mariah Carey- Dream Love

Bee Gees- Paying The Price Cold Cut- Dreamer Don E: Crazy Tony! Tonil Tone!- If | Had Watergates- Bourgie

INVICTA/Whitstable G

John Lewis - Program Manager Tim Stewart - Head Of Music

Beloved Outerspace Girl Morioh Carey- Dream Love Sarah Washington - I Will T.T. D'Arby- She Tina Turner- Disca Urban Cookie- The Key

st:
Bad Boys Inc.- Don't Talk About
Kenny Thomas-Trippin' On
Lenny Kravitz- Heaven Help
Oui 3- Break From The
Rick Astley- The Ones You Love

POWER FM/Fareham G rcus Patrick - Head Of Music

Bad Boys Inc. Don't Talk About Mariah Carey- Dream Lover

RADIO CLYDE/Glasgow G Alex Dickson - Prog Dir-

t:
Bitty McLean - It Keeps Rainin'
Debarah Harry- Strike Me Pink
New Order- World
Rick Astey- The Ones You Love
Texas- So Colled Friend
Yozz/Aswad- How Long

TOZZ/ASTANDANIA

B List:

AD 2 Unlimited - Foces
Bryan Ferry- Girl
Curiosity: Work It Out
Duran Duran Too Much
Gwen Guthie: Nothin'
Kenny Thomas Trippin' On
Oleta Adoms Window Of Hope
Shing- Shape Of My Heart

RADIO WYVERN/Worcester G

hanie Denham - Head Of Music

name benam - ried a vr muss it:
Aimee Mann Mr. Horris
Beloved - Outerspace Girl
Bitty McLean- It Keeps Rainin'
Curt Smith- Calling Out
Dannii Minague- This Is It
Empire State: Everything
Jason Donovan- All Around
Mariah Carey: Dream Lover
Michelle Gayle- Looking Up
Richard Darbyshire- This I
SWV- Right Here

TRENT FM/Nottinghorn G

EHR
Len Groat - Head Of Programmes
A List:
AD Rod Stewart- Reason To Believe
Tina Turner- Disco

Beloved- Outerspace Girl Björn Again- Sa You Win Again Culture Beat- Mr. Vain Mariah Carey- Dream Lover Nick Heyward- Kite Robin 5- Luv 4 Luv

RPOADLAND FM/SGR-FM/

mike Stewart - Prog Dir Dave Brown - Head Of Music A List: AD Kenny Themas

Kenny Thomas- Trippin¹ On Rick Astley- The Ones You Love

t: Cold Cut- Dreamer Gloria Estefon- If We Were Jamiroquei- Emergency On Kiss of Life Holding On To Leslie George- Are You Listening Oleto Adams - Window Of Hope Sarah Washington- I Will Urbon Cookie- The Key

FOX FM/Oxford S Steve Ellis - Prog Contr A List:

st.

Bitly McLean- It Keeps Rainiñ'
Bryan Ferry- Girl
Deborah Harry- Strike Me Pink
Expase- I'll Never
Gwen Guthrie- Nothin'
Kenny Thomas- Trippin' On
New Order- World
Oleto Adoms- Window Of Hope
Spin Doctors- Lille Miss
Shing- Shope Of My Heart

Aimee Mann I Should've Known Bryan Ferry Girl Cold Cut Dreamer Curiosity-Work It Out Don F Grazy Good Barth-Ain't No Love Kenny Thomas - Trippin' On Kiss Of Life Holding On To New Order World Paul Weller- Wild Wood Rick Astley The Ones You Love

RED DRAGON FM/Cardiff/Newport S EHR
Chris Moore - Head Of Music
Jonathan Payne - Music Librarian
Power Play:
Billy Joel- The River Of
Ban Javi- I'll Sleep

Freddie Mercury- Living On Michelle Gayle- Looking Up

t:
Dean Collison: Hello Hello
Kid Rock - U Don't Know Me
Sisters Of Mercy: Under The
Suzette Chorles: Free To Low
Visage: Fade To Grey
Watergates: Bourgie

WANSEA SOUND/Wales S

Rob Pendry - Head Of Music er Play: Mariah Carey- Dream Lover Nick Heyward- Kite

It:
Ali & Frazier - Uptown Top
Michelle Gayle - Looking Up
Rod Stewart - Reason To Believe
Shocking Blue - Venus
UB40 - It's A Long Long Way

GtR/London B Jon Myer - Music Mgr

A List: AD Paul Weller- Wild Wood B List:

r: Archie Roach Down City Streets Sylvain/Fripp Jean The Birdman Meatlaaf: Rock & Roll Dreams New Order: World

FRANCE

EUROPE 2 NETWORK/Paris P Christian Sovigny - Prog Dir A List:

Billy Joel- The River Of L'Affaire Louis'Tria- Le Capitaine Mariah Carey- Dream Lover Stephan Eicher- Ni Remords

FRANCE INTER/Paris P Dominique Farran

A List:
AD Chris Isaak- Can'l Do A Thing
En-Sonic- I Will Never
Jamiroqua'- Too Young
James Brown- Show Me Your
Jill Caplan La Fronfière
L'Affaire Louis Trio Le Capitain
Stephan Echer- Des Houts
AL World Porty

M40/Paris P

EHR Christian Lefebvre - Prog Mgr

the Bee Gees Paying The Price Curt Smith Calling Out R.E.M. Everybody Hurts Robert Plant 29 Palms

B List: AD Boyz II Men In The Still

NRJ NETWORK/Paris P

EHR
Max Guazzini - Dir
A List:
AD 4 Non Blondes - What's Up
Guru- Le Bien

Monique Le Marcis - Head Of Prog A List:

VIBRATION/Orléans G Dance/EHR Audrica Deloveau - Prog Coord

A Non Blandes: What's Up AC/DC: Big Gun Billy Idel: Shock Billy Joel: The River Of Bizarre Inc.: Took My, Love Björk: Human Behaviour Ca,Ro: I Know There's Gobrielle: Dreams Guns N' Roses: Civil War Guru-Le Bie Guns N Roses Civil War Gunz Le Bien Gunz Le Bien Jamiroguei Too Young Jamiroguei Too Young Jamiroguei Too Young Jac Cocker Now Ihat Mariah Carey Pream Lover Moriah Jamey James James Mick Jagger Don't Fear Regg (1)ss: Mets De L'Hulle Rod Stewart Howe! Space Masters Jumping To The Spin Doctors - Princes Stephan Eicher - Ni Remords Toylor Dayne- Carl Ge! Waterbays Glastenbury Whitney Houston Run To

VOLTAGE FM/Rosny-sous-Bois G Olivier Allardet - Music Dir

A List:

AD Doke Vita All To Make
Jokers Cowboy
US 3 Cantaloop
AL Charles Christopher

L'ONDE LATINE/Aix en Provence S National Music
Maxime Airoldi - Head Of Music
Power Play:
Riccardo Coccionte: Pour Elle

Véronique Sanson- Sans

RTL: WRTL/Paris S

Rock
Georges Lang, Lionel Richebourg
AL Apartments
Guru
Heidi Berry
Trashcan Sinatras
US 3

RADIO MANCHE/Saint-La B

B List:
AD Duran Duran- Come
Haddaway- Life

AUSTRIA

Ö 3/Vienna P Günther Lesiak - Head Of Music

CD INTERNATIONAL/Vienna G

EHR
Christoph Holy - Head Of Music
Power Play:
Spin Doctors 2 Princes A List:
AD Beat 4 Feet So Real

Cut'N' Move-Peoca, Love & Harmony Edwin Starr- Cet Up Gianna Nannini- Radio Jam/House-Call Me Land- Mama Told Me Mariah Carey- Dream Lover OMD- Dream Of Me Plastic Berthand Ca Plane Subculture- Funky Town Untouchables- Hots On Fire

BELGIUM

BRTN RADIO DONNA/Brussels P Morc Deschuyter - Head Of Music

ver Play: Jungle Book: Jungle Will Tura: Boven De Wolken

t: Bee Gees- Paying The Price White/Peach- OK Fred Eros Ramazzotti- Un'Altra Babyface-For The Coal In You Laurent You'zzy-Le Pouvoir Lenny Kravitz- Heaven Help Paul McCortney- O'lf The Ground Wendy Van Wanter- Altijd Samer Wim Ravel- Rasanne

BRTN STUDIO BRUSSEL/Brussels F

BRIN STUDIO BROSSES AS SEER ROCK

Jan Hautekiet - Producer
Power Play:
Lenny Kravitz- Heaven Help
Pogues- Tuesday Morning
R.E.M.- Nightswimming

G.L. Buffalor Dixie
Magnapap Texas
Peanut Butter: Tall Me
R. Groenewoud: L'Etnanger C'Est
Strange Nature: Now Messiah
Volt: Train Ta Interzone
Wynonna Judd: Tell Me Why

B List:

AD Joyhous- Morning Crept Upon Me
Rage...Machine- Bombtrock

At U2

RADIO 21/Brussels P

EHR/Rock
Christine Goor - Producer
Anne Goreux - Producer
Power Play:
Apoche Indian-Boom Shock
Madanne: Roin
Pom Scialla Rumble Doll
Poul McCartney: Olf The Ground
Steels - Heaven Help

RADIO CONTACT F/Brussels P

RADIO CONTACT F/Brussels PERR
Jean too Bertin - Prog Dir
Blist:

AD Ace Of Bose- Wheel..
Billy Joe! The River Of
East 17- West End Girls
Jerry Jomes- Under The Influence
Julien Clerc- Free Demo
Jungle Book: Jungle
L'Affaire Lauis'Tinc Le Capitaine
M People One Night In Heaven
Spin Doctors: 2 Princes
Laylor Dayne Can't Get
Visiteurs- C'Est Okay
Yazz/Aswad. How Long

Serge Jonckers - Prog Dir A List: BEL-RTL/Brussels G Eros Ramazzotti - Un'Altra

Bee Gees Paying The Price
Billy Joel The River Of
Sylvie Vartan Tes Toidies Annees

BRF/Eupen S Guy Janssens - Producer

Guy Janssens - Producer
A List:
AD 4 Non Blondes- What's Up
Ace Of Base- Happy Nation
BAP- Widderlich
Beloved- Outerspace Girl
Coverdale & Page- Take Me Coverdale & Page I lake M Haddaway Life Luna Sechzig Sekunden Modonpa: Rain Midnight Oil: My Country R.E.M.- Nightswimming Take That- Pray Vaya Can Dias - For You Whitney Houston- Run To

DELTA RADIO/Bilgen S

EHR
Hidde Rijpstra - Prog Dir
A List:
AD Undercover Lovesick

Bee Gees: Paying The Price
Bon Javi Till Sleep
Cherryl Make You Feel Good
E.V.Q.E. Blue Salae
Eas 17: West End Girls
Fischer Z. The Peaches
Highway Blues Band Theme
Ivanov Till Sleep
Manneken Loop-Les Fritis
Marioh Carey. Dream Laver

Paul Kazan-Tomorrow Stephen Orsaw-Feel It Sub-Sub-Ain't No Love Ugly Kid Joe-Busy

BRTN RADIO 2-EAST FLANDERS/Ghent

an Van Achte - Producer

2 Boys: What You Want
Chaka Demus & Phiers: Tease Me
Dena Winner: De Oude Man
G.O. Culture: Daria Drindada
Green Lelly: Three
Jor Valle Er is Plaas
Luc Steeno: Isabello
OMD-Dream Off Me
Unity Misers: Donace Computer
Yasmine: In Kleur

BRTN RADIO 2-WEST FLANDERS er de Graat - Head Of Music

A List:
AD Babyface For The Cool In You
AL Sweet Relief

HIT-FM 106 1/Hosselt R k dré Hemeryck - Prog Dir

the AC/DC-Big Gun
Bee Gees-Paying The Price
Billy Joel The River Of
Club 69- Ticle And Office
D J Jazzy Jeff Boom! Shoke
Freddis Mercury Living On
Amain Street Fr. La Tirskrsse
Mariah Carey: Dream Lover
Strane Temple Pilots Plush
Sub-Sub-Ain*Ho Love
Urban Cookie: The Key

RADIO EXPRES/Antwerp 8 R/Gold rrc Dhollander - Head Of Music

Culture Beat- Mr. Vain Freddie Mercury- Living On Haddaway- Life Madonna- Rain

RADIO MAXIMA/Roeselare B

Wim Caryn - Head Of Music Bee Gees- Paying The Price Black Box- Rockin' Gloria Gaynor- I Will Survive Inner Circle- Wropped

G.O. Culture Darla Dirladada Mariah Carey: Dream Lover Snow- Lonely Manday UB40- Higher Ground

RADIO MOL/Mol B

EHR Sanja Celen - Producer Incognito Still A Friend

Bee Gees- Paying The Price Billy Joel- The River Of Bon Javi- I'll Sleep Club 69- Take A Ride Club 69- Take A Ride Michael/Queen Killer/Papa John Hiatt-Cross My Soul Asylum Runaway Train Yazz/Aswad- How Long 4 Non Blondes

RADIO ROYAAL/Hamont-Achel 8

Tom Holland - Prog Dir Power Play: AD UB40- Higher Ground

Ace Of Base- Happy Nation Bee Gees- Paying The Price Jason Danovan: All Around Kreuz: UK Swing Roots Syndicate Heaven

RTBF RADIO 2/Hainaut B

EHR
Philippe Jauniaux - Music Dir
A List: Haddaway- Life Janet Jackson- If

CZECH REPUBLIC

BONTON RADIO/Proque G

EHR
Peter Kricek - Head Of Music
Power Play:

AD Bod Boys Blue- Don't Yolk About
Pogues- Tuesday Morning
Suzette Charles - Free To Love
Tony Hadley: Absolution

t:
Hyper Go Go Never Let Go
Jamiroquai-Emergency On
Kreuz: UK Swing
Peter Gabriel-Come Talk To Me
Rage...Machine-Bombtrack
Winger-Who's The One

Winger

B List:

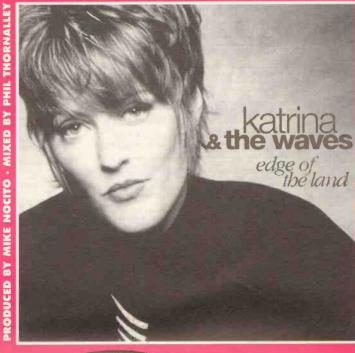
AD Gloria Estefan- If We Were Green Jelly- Anarchy
One Dove- White Love Tasmin Archer- Arienne

RTL CITY RADIO/Prague G Karel Oubrecht - Prog Mar

r Play: His Bay Elray Chains Lenny Kravitz: Heaven Help Rad Stewart: Reason To Believe

t: Jamiroquai- Emergency On SWV- Right Here Billy Joel Debarah Harry Jade RADIO ORION/Ostrava 8

EHR
Petr Mogera - Prog Dir
A List: Beloved Outerspace Girl Bon Jovi- I'll Sleep



WHAT'S YOUR FAVOURITE?

> HONEY LAMB / I'M IN DEEP RAINING ALL OVER / THE BEAUTY MYTH PEARLY GATE / SUMMER NIGHT IN MONTEREY / COOKIN' / ANGEL EYES
> MAKE IT RIGHT / JUST LIKE JAMES DEAN EDGE OF THE LAND WALKIN' ON SUNSHINE '93

> > DAMN LISTEN TO IT YOURSELF!

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GWR FM/Bristol/Swindon S Gary Vincent - Head Of Music Sarah Henderson - Prog Contr

Thierry Hot - Prog Dir A List: AD Laurent Voulzy- Le Pouvoir

MUSIC & MEDIA AUGUST, 28 1993

That's it!

polydor

Chris Isoak: Son Francisco Jamiroquai: Blow Your Mariah Carey: Dream Lover Pogues: Tuesday Morning Rod Stewart: Reason To Believe UB40: Higher Ground

DENMARK

EHR/Rock EMK/KOCK
Torben Bille - Head Of Music
Power Play:
John Hiatt Cross My
A List:
AD Jann Arden I Would D

Jann Arden: I Would Die For You John Mellencamp: What If I John Mellencamp: What If I Prine/Raitt: Angel From Little Eden: Blue Sasha: People Of The World Skagarack-Hold You

DR P3: MASKINEN/Copenhagen R EHR/Rock Torben Bille - Head Of Music A List:

Effy & Eliten- Når Jeg Går Jann Arden- I Would Die For You John Hiatt- Cross My Redd Kross- Jimmy's Fantasy

Jesper Schousen - Head Of Music A List: the Black Box-Rockin' George Benson: "Ill Be Good Gilbert O'S-Ullivan: The Best Love Incognitus Still A Friend Johanne Bohigs "Who Do You Love Kelly Hawkes: In Your Time Nino Simone: Popo Con You Hear Me Soudsister: Locks And UB40- Higher Ground

ANR/Aalborg G Niels Vedersö - Head Of Music

t: Alberte- Desperado Thomas Helmig- Say When

the Chesney Hawkes-Missing You Cold Cut-Dreamer Dannii Minague-This Is It Johanne Bohrig: Who De You Love Skagarack: Never Smakie-Nokad Love Spirits: The Right Thing UBAO Higher Ground Rod Stewart

RADIO ABC/Ronders G Stig Hartvig Nielsen - MD Henrik Henneberg - Prog Dir

Bee Gees- Paying The Price Chesney Howkes- Missing You Rod Stewart- Maggie May UB40- Higher Ground

Bad Boys Inc. - Don't Talk About Cold Cut- Dreamer Dannii Minogue - This Is It George Benson- I'll Be Good Gilbert O'Sullivan - The Best Love Haddaway- Life Incagnito- Still A Friend Keely Hawkes- In Our Time Kenny Thomas- Stay Shanice: It's For Soulsister- Lacks And

THE VOICE/Copenhagen G Lars Kjær - Prog Dir Signe Larsen A List:

Babyface - For The Cool In You M. McDanoid - I Stand Peoches/Boba - A Place Shanice - It's For SWV - Right Here

UPTOWN FM/Copenhagen G

Blist

AD Alberte Desperado

Bee Gees- Paying The Price

Eros Romazzotti- Un'Altra

Peaches/ Bobo A Place

Praclaimers - Im Gonno Be

Sade: Cherish The Day

UB40 - Higher Ground

Van Morrison- Ball & Chain

Johannes Olsen - Head Of Music Power Play: AD Peach - 1 RADIO 89,1/Helsingor S Peaches/Bobo A Place Third Stane FTS- Letter From

t Bamses Venner: No Problem Bee Gees: Paying The Price Haddaway: Life Madonna: Rain Smokie: Naked Love

RADIO AMAGER/BrØndby/Kastrup S Suson Dueland - Head Of Music

Power Play: AD Spirits- The Right Thing

st:
4 Non Blandes- What's Up Janet Jackson- If Nice Little...- Sandy Third Stone FTS- Letter From Tina Charles- I Love To Love

RADIO HERNING/Herning S EHR Ulrik Hyldgaard - Head Of Music

Alberte- Desperado Bod Bays Inc. - Don't Talk About Chesney Hawkes- Missing You Dannii Minague- This Is It Haddarway- Life Peoches/ Bobo- A Place Babia Zander- I've Always Gat You

RADIO MOJN/Aabenraa & Sønderborg S stian Backman - Head of Music

4 Non Blondes- What's Up Air Supply- Goodbye Alberte- Desperado Billy Joel- The River Of Thomas Helmig- Say When

McLachlan/Gibson- You're The One Effy & Eliten- Når Jeg Går Michael Jackson- Will You

RADIO ROSKILDE/Raskilde S sten Bendix - Head Of Music

r Play: Alberte Desperado Peaches/Bobo A Place Third Stone FTS Letter From

Bod Boys Inc.- Don't Talk About Dannii Minogue: This Is It George Benson: I'll Be Good Jason Donovan-All Around Johanne Bolvig: Wha Do You Love Keely Hawkes: In Our Time Paul McCarthey-Off The Ground UB40- Higher Ground

RADIO SUNDBO/Esbjerg S

Brodde - Prog Dir ren Christiansen - Head Of Music

Chesney Hawkes- Missing You Haddaway- Life Keely Hawkes- In Our Time Peaches/Boba- A Place Shanice- It's For Sublister- Locks And Soulsister Locks And UB40 Higher Ground

Jason Danovan- Ali Around Paul McCartney: Off The Grou Van Morrison- Ball & Chain

RADIO SYDKYSTEN/Copenhagen S

Peter Hold - Prog Dir/DJ Kaj Jensen - Head Of Mus A List: Bod Boys Inc.- Don't Talk About Bee Gees- Paying The Price Dannii Minogue- This Is It Skagarack- Never

the Chesney Hawkes- Missing You Effy & Eliten- Nor Jeg Gar Eros Romazzotti- Un'Altra Gilbert O'Sullivan- The Best Lov Keely Hawkes- In Our Time

RADIO VICTOR/Esbjerg S Henrik Foersom - Head Of Music

r Play: Bobo: Tell Me One Effy & Eliten: Nar Jeg Går Bomses Venner. No Problem Bee Gees- Paying The Price Black Box: Rockin 1 Box Karzy: Cood Times With Dannii Minague: This Is II Hoddoway: Life Johnsy Bee: Wanna Get Keely Howkes: In Our Time Poul McCartney: Off The Ground

THE VOICE NORDJYLLAND/Aalborg S

Dennis Kronborg A List: t.
Mica Paris- 2 In A Million
OMD- Dream Of Me
Thomas Helmig- I Want You
Yazz/Aswad- How Long

THE VOICE ODENSE/Odense S Anders Hansen - Head Of Music

tenny Kravitz- Heaven Help L-Vandrass- Heaven Kn**ows** Shara Nelson Down That Road Charles & Eddie- I Would Stop

Cold Cut- Dreamer Secret Life- Love So Strong AD Bad Bays Inc.- Don't Talk About Toni Braxton- Another Sad

RADIO HOLBÆK/Holboeck B

Stig Nielsen - Prog Dir Power Play: Mariah Carey- Dream Lover

A List: AD Cloudio Scott- I Heard You

Bomses Venner No Problem
Bee Gees: Paying The Price
Bon Javi: I'll Sleep
Bruce Hornsby: Talk Of The Town
Bryan Powell - Natural
Bubbers: Knud
Culture Beet: Mr. Vain Cuhure Beot Mr. Vain
Danni Minague: This Is II
Gilbert O'Sullivan- The Best Love
Human Beet Beys Vi Spiser
Incognito: Sill A Friend
Janel Jackson: II
Jason Danovan- All Around
Keely Hawkes: In Our Time
kd. Jang: The Mind
OMD Deem Of Me
Pout McCortney: Off The Ground
Peachts; Bobo A Place
Smalle: Naked Love

Smakie: Naked Love Fat Lady Sings- Drunkard RADIO KOLDING/Kolding B

Søren Sundahl - Head Of Music A List:

Bad Boys Inc. Don't Talk About Boy Krazy- Good Times With Haddaway- Life Jenny Bee- Wanno Get Chesney Hawkes- Missing You Shanice- It's For Soulsister Locks And UB40- Higher Ground

RADIO SLR/Slogelse B

per Reutzer - Head Of Music Alberte Desperado Bubbers Knud Eros Romozzoth Un'Altra Incognito Still A Friend Soul Asylum: Runaway Train UB40 - Higher Ground

ESTONIA

RADIO KUKU/Tallinn G Rock/ACE Ava Roup - Head Of Music A List: A List:
AD Freddie Mercury: Living On Manic Street Pr.- From Despair Snaw: Girl I've Sing: Shape Of My Heart UZ: Bobyface
AL Jimmy Cliff

FINLAND

YLE 2/RADIOMAFIA/Helsinki P Penthi Kemppainen - Prog Dir Jukka Haarma - Head Of Music A List:

Company/Strangers- Daddy's Curt Smith- Calling Out George Thorogood- Get A Haircut UB40- Higher Ground

RADIO 1/Helsinki G Joke Linnamaa - Prog Dir Juha Kakkuri - Head Of Musi A List:

t.
Billy Joel-The River Of
Gabrielle- Dreams
Gioria Gaynor - Will Survive
Jamiraquai- Blow Your
Madonno-Rain
Michael Jockson- Will You
Sting- Fields Of Gold
T.T. D'Arby- Delicate

RADIO 100+/Tampere G itti Teravainen - Music Dir

te Bee Goes: Paying The Price Johnny Gill- Floor Mariah Carrey: Dream Lover Robin Zander- I've Always Got Yau Sybil- When I'm Good...

GREECE

ANTENNA 97.1 FM STEREO/Athens P Elias Xinopoulos - Prog Dir

Liso Stansfield Right Places Michael Jackson Will You Song For Devise-Piano Talk Talk- Living In

Yonnis Methenitis - Prog Dir A List: AD Cke' POP 92,4 FM/Athens G EHR

Chaka Demus & Pliers Tease Me Chris Isaak-San Francisco Donald Fagen-Trans-Island Mariah Carey- Dream Lover Moze-Laid Book Girl PM Dawn-More Than

HOLLAND

HET STATION/Hilversum P Jan Steeman - Head Of Music Power Play: Sub-Sub- Ain't No Love

st.

Aimee Mann - I Should've Known
Apoche Indian - Boom Shock
Jozz Politie - Ze Zijn Terug
John Hibm Cross My
Modonne: Rolin
B. Whitfield
Buju Banton
Gloria Estelan
Robin Zander
Will Downing

NOS/Hilversum P Spits - DJ/Producer r Play: Sub-Sub- Ain't No Love

t: Björk- Human Behaviour Kreuz- UK Swing Madonna- Rain Marca Masini- T'Innomorerai Mrs. Peel- Zo Fijn

RADIO 2/Hilversum P ACE Kees Touring - Coord.

touring - Coora.

4 Non Blondes- What's Up
Benny Neymon Gun Me Nog Wat Tijd
Big Mountain: Touch
Henk Wijngaard Beun De Beunhaas
Incagains- Still A Friend
Indige: Everyday is The
Mariah Carey: Dream Lover
Marian - Vancouser

RADIO 3/Hilversum P EMR Paul van der Lugt - Coord A List: AD Ace Of Base-Happy Nation SKY RADIO/Bussum P Ton Lathouwers - MD Vranz van Maaren - Music Dir

Bee Gees- Paying The Price Billy Joel- The River Of Gloria Estefan- Mi Tierra UB40- Higher Ground

TROS RADIO 3/Hilversum P ton Daalhuisen - Head Of Music r Play: Sub-Sub- Ain't No Love

t: Ace Of Base- Happy Nation Bee Gees: Paying The Price Henk Wijngaard- Beun De Beunhaas Indigo: Everyday Is The Kris Kross- Airight Lenny Kravitz- Heaven Melp Normool- Deernijen

VERONICA/Hilversum P

Allard Berends - Dir Radio Roland Snoeijer - Producer Power Play: AD Sub-Sub- Ain't No Love A List: AD Billy Joel- The River Of

RADIO 538/Bussum G EHR Lex Harding - MD Erik de Zwart - Prog Dir Power Play: Bee Gees Paying The Price

AC/DC- Big Gun Björk- Human Behaviour French Connection I Dan't Green Jelly Three Holland Duo- Een Zwerver Holland Duo-Een Zwerver
I To F. Right
Jazz Politie- Ze Zijn Terug
Lenny Kravitz- Heaven Help
M People- One Night In Hear
Madonna-Rain
Normaal- Deernfjen
Pin-Occhio Tu Ta
Guazar- Unity

ITALY

101 NETWORK/Milan P Stefano Carboni - Head Of Music Maurizio Franciosi - Head Of Music

Maurizio Francia.
A List:
AD E.W.&F.- Sunday Morning Glaria Estefan-Mi Tierra Joe Roberts-Back In My Jon Secado- I'm Free Lenny Kravitz- Heaven Help Onyx- Stam Tears For Fears- Cold

RADIO CLUB 91/Naples P nco Mory Russa - Prog Dir

Apache Indian - Castle System Cold Cut- Dreamer Dannii Minogue - This Is It J- Come Over Here Jason Denovan - All Around Kris Kross- Alright Sode - Cherish The Day Tina Turner - Disco Undercover - Lovesick

RADIO DEEJAY NETWORK/Milan Usuelli - Head Of Music

Bee Geas- Paying The Price Billy Jaal- The River Of Curt Smith- Colling Out Curiosity- Work It Out His Bay Elray- Chains Legacy/Sound- Happy NJK O.T.B. - Keep On Smith! Sunset: Shala-lala-la

ADIO DIMENSIONE SUONO/Rome P Carlo Mancini - Music Dir

Prince of Page 19 Page

Michelle Gayle-Looking Up Rick Astley-The Ones You Love Tony Hadley-Absolution

RADIO ITALIA SMI/Milan P National Music Carlo Delor - Head Of Music A List:

r. 883- Nord Sud Eros Romazzotti- Un'Altra Fiorello- Son Martina Gianna Nonnini- Per Forza Riccardo Cocciante- Ammas

RADIO RAI VERDE/Rome P EHR Paolo Francisci - Head Of Prog Gigi Marziali - Prog Dir

t: Eros Ramazzotti- Un'Altra Joe Roberts-Back In My Sergio Coputo- Shaker Edoordo Bennoto Tina Turner

RETE 105 NETWORK/Milan P Angelo De Robertis - Head Of Prog A List: AD DJ Jazzy Jeff-Boom! Shake Haddaway Life Rick Astley The Ones You Love 101 NETWORK: DANCE PARADE/Milan G Dance Roberto Corinaldesi - DJ/Producer

A List:
AD DJ Le Roy- Soave
JT feat. Csilla- Playing With ITALIA NETWORK: LOS CUARENTA/

A List:

AD Bit Machine: Emotion
Stefano Secchi- Brighter
Undercover: Lovesick RADIO BABBOLEO/Genog G

Lenny Rattona - Prog Dir Power Play: AD Richard Darbyshire-This I RADIO ONDA LIBERA/Perugio S

ACE
Marcello Rosi - Prog Dir
Pawer Play:
Pet Shap Bays- Can You
AD Janet Jackson: If
Vasca Rossi: Delusa

RADIO SOUND STEREO/Ferrora S ndro Alberghini - Prog Dir ver Play: 4 Non Blandes: What's Up Biffy Joel: The River Of Vernice: La Ragazza

t: Manic Street Pr.- From Despair Mariah Carey: Dream Lover Pat Benatar: Somebody's Baby Riccardo Cacciante: Ammassat

STUDIO UNO BROADCASTING/ Nuccio De Benedetto - Gener à List: 4 Non Blondes- What's Up

Billy Joel The River Of M People One Night In Heaven Vernice La Ragazza Beloved - Outerspace Girl
Chaka Demus & Pilers: Tease Me
Gerardina Trovato: Sagnare
Jon Seados: "Im Free
Michael Jackson: Will You
Ouarriere Latino: Cambia La Musica
Ricarda Cacciante: Annassati
Spin Doctors: Little Miss
UB40: Higher Ground
Undercover: Lavesick
Billy Loel

LUXEMBOURG

ELDORADIO/Luxembourg S Jim Devans - Head Of Music

AC/DC- Big Gun Ban Jovi- I'll Sieep Deep Purple- Anya Inner Circle- Bod Bays Robert Plant - Believe Soul Asylum- Runaway Train Syn- Yeac - Can't Find SWY- Weak Yazz/ Aswad: How Long

NORWAY

NRK/Oslo P nut Christian Moeng - DJ/Producer ower Play: D Sheril Crow: All I Wanna

AD AL & Frazzer Uptown Top Apache Indian Boom Shock David Moroles: Gimme Lw Der Pæne Ben Sol Sol Sol Gare & Gare Make George Thorogood Get A Haircut Janis Ian: All Roads Stakka Bo-Here We Go Things Of Stone: Single

RADIO 1/Oslo G n Foorland - DJ/Producer A List:
AD Proclaimers I'm Gonna Be

AD Proclaimers I'm wom...

AD Ali & Frazier Uptown Top
Bon Jovi I'll Sleep
Curt Smith Calling Out
Expose I'll Never
Keely Hawkes In Out Time
UB40: Higher Ground

RADIO 102/Haugesund G Egil Haveland - Head Of Music

it: Aerosmith- Cryin' Freddie Mercury- Living On Vamp- Dat Derfor Ig Synge RADIO GRENLAND/Skien G

EHR
Anders Tvegoard - Music Dir
Power Play:
4 Non Blandes- What's Up
Mariah Carrey- Dream Lover
Soul Asylum- Runaway Train
Take That- Pray
Bee Gees- Paying The Price
A List:

ust:
John Teigen: Wheels In Motion
Jason Danovan: All Around
Morten Harket: Can't Take My
Paul McCortmey: Off The Grour
Per Vestaby: Airsick Apache Indian Boom Shack Chocolate Overdose: Under This Blanket Curt Smith-Calling Out Fischer Z- The Peaches Keely Hawkes- In Our Time Kim Appleby- Light Of The World Kjefil Saunes- Gi Meg Deg Neil Young- The Needle And Pogues- Tuesday Morning UB40- Higher Ground

RADIO OSLO/Oslo G Even Rognlien - Head Of Music

RADIO FM 107,7/Stovanger S orbjørn Lea - Head Of Music Freddie Mercury- Living On Kjetil Saunes- Gi Meg Deg Mariah Carey- Dream Lover Restless Heart- Tell Me Stakka Bo- Here We Go

RADIO NORD/Harstad S Knut Forsaa - Head Of Music

t: Diesel- Come To Me Eros Romazzotti- Un'Altro Per Vestaby- Airsick Soul Asylum- Runaway Train

RADIO FREDRIKSTAD/Fredrikstod B Jørgen Søderberg Jansen - Music Co-Ord Ord Power Play: AD Chaka Demus & Pliers-Tease Me

Al Agami- Shake'N'Bake Bee Gees- Paying The Price Capt. Hollywood- All I Elso: Supplice Chinois Jahn Teigen- Wheels In Mot Kjetil Saunes- Gi Meg Deg Billy Joel

RADIO OSLOFJORD/Oslo B EHR
Hávard Sylte - Music Dir
Power Play:
AD Fischer Z- The Peaches

Art By Accident-Lift Me Up
Dance 2 Trance-Take A Free Fall Goombas/Ginton Wolk The Dinos La Verdi-Stormen Paul McCartney: Off The Grou Proclaimers- I'm Gonna Be Mathisen/Falsk- En Jeg Ikke STUDENTRADIOEN/Tramso B Rock/EHR

en - Head Of Music

GL Buffala America
Paul McCartney: Off The Ground
Prackainers: I'm Ganna Be
Spin Doctors: Little Miss
UB&O-Higher Ground
Voodoo Queens: Kenuwee Head
Who Pinball Wizard
Great Xpectations
Nice Device

POLAND

POLSKIE RADIO 3/Warsaw P Marek Niedzwiecki - Producer Power Play: AD U2- Stay

Alannah Myles-Livin'
Charles & Eddie- | Would Stop
Chris Isock- Solitary Man
Michael W. Smith- Picture Perfect
Rick Parker- Salesgirl
Sade- Cherish The Day
Tina Turner- Disco
UB40- Higher Ground

RADIO BIALYSTOK/Bialystok G :HK I. Baltyk - DJ/Producer C. Makarewicz - DJ/Producer C. Makarewcz - DJ/Producer
Power Play:
Mariah Carey- Dream Low
AD Billy Joel- The River Of
Joint Venture- Kto To Wie

Bitty McLean- It Keeps Rainis Black Bax- Rockin' UB40- Higher Ground

h: Naughty By Nature- It's On Snow- Lonely Monday U 96- Night In Motion

RADIO LODZ/Lodz G Jan Targawski - Head of Music Power Play: Heroes Del Silencia- La Herida

to Golden Life: Wszystko To Green Jelly: Three IMTH: Shine On Irro: Sex Lenny Krovitz: Heaven Help Rod Stewart: Resson To Believe Roze Europy: Schodami Do Niebo Silencers: I Can Feel Silencers- I Can Feel Slawomir Lasowski- Arkac Stephen Duffy- It Sparkles UB40- Higher Ground

ACE
Ryszard Gloger - Head Of Music
Power Play:
AD Ray Charles - None Of Us
A List:
AD Dirk Blanchart Building

RADIO MERKURY/Poznan G

Beata Kozidrak- Za, Za, Za Bon Jovi- I'll Sleep C. James/Black T.- Thank You Inferna Ave Cleopatra Marylo Rodowicz- Nie Nie Ray Charles

RADIO SZCZECIN/Szczecin G

Dariusz Gibala - Producer Power Play:

AD Passing Strangers- It's Not The Time
B List: White/Peoch- OK Fred

De Mono-Twoje Ulice Front 242- Religion Gran D'Ance: Just The 2 Of Us Kim Wilde: If I Can't LL. Cool J. Pink Robert Plant- I Believe Spin Tne 2wo Can't Find Spin Doctors- Little Miss Stone Temple Pilots- Plush Utah Saints- I Want You

RADIO ZIELONA GORA/Zielona Gora

eniusz Banachowicz - HOM eniusz u.... ver Play: Ira- Sex US 3- Cantaloop Waterbays- Spiritual City

: Alice In Chains- What The Hell Blind Melon- No Rain Dan Baird- Boby Talk Daniel Lanois- Still Learning Freddie Mercury Living Or PM Dawn: The Ways Of Rod Stewart Have |

Deborah Harry I Can See Clearly Hellaween When The Sinner Deboran Harry I Can See thelloween: When The Sinnt Hely-Teksanski Januar Jackson: If Kenny G- By The Time Krishna Bras. Dni, Ktorych Madanna-Roin Marc Cohn: Walk Through Ozzy Osbourne: Changes Rage. Machine: Killing Roots Syndicate: Mackin' Sade-Cherish The Day Tim Finn. Persusaion

RADIO 4 U/Warsaw S ogdan Fabianski - DJ/Producer

t:

C.B. Milton: Send Me An Angel Heken Hoffner-Edge Of Jomal: Up & Down King Kurler: Coconul tesio K. Slow MC Sar- Another Night New Order-Ruined In Rendy Bush: Foreign Affair Smokke: Naked Love Sureas: Shoklet Jelvia Sunset Shala-Lala-La Tekno Shok- Horsenike

B List:
AD Take That- Proy
Yazz/Aswad- How Long

RADIO GDANSK/Gdansk S rcin Sobesto - Producer Power Play: AD Mariah Carey- Dream Lover

A List:

AD Azuquira-Para Ballar
Frank Sande- Ah-Ah-Oh
ice Cuber Check
Infermo- Ave Cleopatra
Maywood: You And I
Opposition- Hold Me Tonight
Richie Stevens- Body Slom
Roy Rogers- Don't Give It
Sleeze Beez- I Don't Want
Spin I ne Zwo Con't Find
Woldek Pawlukiewicz- Ager

Dance Bogdan Fabianski - DJ/Prod. A List: AD Def D-RADIO 4 U: DANCE/Warsaw B

bit Det Dames Dape- Ain't Nothing Freddie Mercury: Living On Inner Circle Bod Boys Kim Wilde- If I Can't Kim Appleby: Light Of The World MC Ser- Another Night New Order: Ruined In S. Blame/ La Camillo: Give Me Your Take Tich Proy Yazz/Aswad- How Long

RADIO AS/Szczecin B Piotr Czajkowski - Head Of Music

Piotr Czajkowan.

A List:

AD Eros Ramazzotti- Un'Altra
Jomiroquai- Emergency On
Porno For Pyros- Pets
Taylor Dayne- Can't Get
Waterbays- Glastonbury RADIO GORZOW/Gorzow 8 Jaroslaw Lukowski - Head Of Music Power Play:

4 Non Blandes- What's Up RADIO TORUN/Torun B Andrzej Roszak - Heod Of Music Power Play: 4 Non Blondes- What's Up

A List: AD Billy Joel- The River Of bitty Joer - The Kiver Or Chlopcy Z Placu Broni - Jezioro Kim Wilde - If L Can't Nacna Zimiano Bluesa - Chory Na Bluesa Piersi- Nie Samyn

Bon Jovi- I'll Sleep Glaria Gaynor : Will Survive Golden Life: Wszystko To Kult- Krolowa Zycja OMD: Dream Of Me Tasmin Archer: Arienne Taylor Dayne Con't Get UB40- Higher Ground

PORTUGAL

RFM/Lisbon P dra Tojal - Head Of Music

t.
Diesel- Come To Me
Divinyls- Love Is A Drug
John Mellencamp- What If I
Kenny G- The Joy
Pat Benatar- Samebody's Baby
Pagues- Tuesday Morning Robin S- Luv 4 Luv

RADIO ENERGIA/Lisbon G no Santos - Prog Dir

t: Consolidated-This Is Fascism Harem Scarem- If There Was Janet Jackson- New Agenda Smashing Pumpkins- Cherub Rock Doctor J.- Nao

Henry Lee Summer Thinkin' Rage...Machine Bambtrack Tears For Fears: Cold Tribe After Tribe: In The Face

ADIO NOVA ERA/Vila Nova de Gaio G Sérgio Manuel Pinto - Music Proc

Power Play:

4 Non Blandes: What's Up

AD Freddie Mercury: Living On

Kim Wikle: If I Can't t.
Abigail-Losing My Religion
Block Box-Rockin'
Deborah Harry-I Can See Clearly
French Connection-I Don't
Louchie Lou & Michie One-Somebody

UB40- Higher Ground Urban Cookie- The Key B List:
AD Afriko Bambaalaa Feeling
Beloved Outerspace Girl
Cafe' Latine- Este Es La Musica
Dannii Minague This Is It
Juliet Roberts- Caught In
Moire & Rockin For Myself
Sade- Cherish The Day
Vanessa Paradis- Just As Long

RUSSIA

RADIO MAXIMUM/Moscow P xander Kasparov - Prog Dir C. James/Black T.- Thank You Mariah Carey Dream Lover

Azuquita: Para Bailar Björk: Big Time Sensuc Oleta Adams: I Just Ho Robin 5- Luv 4 Luv Roats Syndicate: Rock & Groove Spin Ine 2wo- Watchtower Stakka Bo- Here We Go Svinisoyt Tuman- Navsegda

SLOVENIA 1

RADIO PTUJ/Ptuj B in Jukic - Head Of Music wer Play:
Cut 'N' Move Give It Up
Dance 2 Trance Take A Free Fall A List: AD DJ Bobo- Somebody Dance

5PAIN ... CADENA 100/Modrid P Rafael Revert - GM Carlos Finaly - Prog Dir

Power Play: U2- Numb t. Cu 'N' Move Give It Up
Dire Straits - Heavy Fuel
Esclarecidos - Tucacustic
Garth Brooks - Somewhere
Maggie - Amor Siemper Tu
Negworder Ruined in
Richard Elliot - Because I Lave You
Wendy Matthews - If I Only Could

CADENA 40 PRINCIPALES/Madrid F Luis Merino - MD/Head Of Music Sandro d'Angeli - Prog Dir Gloria Estefan- Mi Tierra UB40- Falling In Love

t:

Bon Javi- I'll Sleep
Danza Invisible: El Orden
Luis Miguel- Suave
Manolo Tena: Tocan Madera
Marca Masini: Te Enomorara
Nirvano: Heart Shaped Box
Rica- Voces
Snow: Lonely Monday

ational Music ancisco Herrera Sanchez ead Of Music Head Or Power Play: Junco Mia AD Chayanne Sacca Dance
Esclarecidos Tucacustic
Lejos De Alli: Llamorlo
Marca Masini: Te Enamo

M-80/Madrid G ACE/EHR
José Ramon Parda - Prog Dir/HOM
Pawer Play:
Chris Isaak- San Francisco

A List:
AD Lcd. long: Miss Chatelaine
UB40- Falling In Love
Waterboys- Glastonbury

MUSIC & MEDIA AUGUST, 28 1993

B List:
AD Aaron Neville- My Brother
Barenaked Ladies- Be My
L Vandross- Heaven Knows
Robert Plant- I Believe
Take That- Pray

ONDA CERO MUSICA/Madrid G

o Valentin - Music Dir ver Play: Ultimo De La Fila · Como Un Burro

Cyndi Lauper- Sally's Mariah Carey- Dream Lover Rick Astley- The Ones You Love Sade- Cherish The Day

RADIO TOP 40/Madrid S

Billy Ray Cyrus- In The Heart Bruce Springsteen- Man's Job Michael/Queen- Killer/Papa Heroes Del Silencio- La Herida Janet Jackson- That's The Way La Decada- Dime Lo Verdad

RADIO PALAFRUGELL/Palafrugell 8

Rafel Corbí i Vilardell - MD/PD Power Play: Glaria Estefan- Mi Tierra La Decada- Dime Lo Verdad

A List: AD UB40- Falling In Love

Azuquita- Asi Me Gusta A Mi Azugutta Asi Me Gusta A Dinky Toys Out In Lenny Kravitz Are You La & Duro 2 - Medley Take That Pray TPI- Te Quiero Ibiza Morrison/Hooker Gloria

SWEDEN

RIKSRADIO P3: TRACKSUSTAN/

Apache Indian - Casile System Apache Indian - Boom Shack Big Daddy Kane - Looksa Like A Björk - Venus As A Boy Deborah Harry - Strike Me Pink Mica Paris - 2 In A Million

CITY RADIO/Gothenburg G Lars Bodin - Music Dir Power Play: AD Titiyo- Never Let Me Go

Air Supply- Goodbye
Bee Gees- Paying The Price
Bloomingdays- Good Roman
Dannii Minegue- This Is It
Freddie Mercury- Living On
Hoddoway- Life
Iggy Pop- Louis Louis
John Hiath- Cross My
Mica Paris- 2 In A Million
Stokka Bo- Down The Drain
This Perfect Day- I'm In Love
Toy Boy- Careless Whisper
UB40- Higher Ground
Company/ Strongers

redrik Hellström - Music Dir A List: AD 211-1:

visit neutrom - Music Dir st.

2 Unlimited - Faces

3 Unlimited - Faces

3 Unlimited - Faces

4 Unlimited - Faces UB40- Higher Ground Ugly Kid Joe- Busy Ulf Lundell- Älskod

EAST FM/Norrköping G Dan Grossmann - Music Dir Power Play: AD Titiyo- Never Let Me Go A List: AD Amadin- Alboraiye

Amadin- Alboraiye Freddie Mercury- Living On Iggy Pop- Louie Louie Lenny Kravitz- Heaven Help Stokka Bo- Down The Drain

Ceremony- Could've Been Love Loni Clark- Rushing Marlo Glenn- The Cost Of Rod Stewart- Reason To Believe Sensation- Beautiful Sensation- Beautitul UB40- Higher Ground Ugly Kid Joe- Busy 4 Non Blondes

RADIO CITY/Stockholm G Niklas Ehring - Music Dir

Power Play: Lisa Keith- Better Than You David Morales- Gimme Lu

RADIO HUDDINGE/Stockholm G tedt - Prog Dir

Bruce Hornsby-Tolk Of The Town Diesel-Come To Me Huey Lewis-It's Alright John Winfield-You Can Get It Spin The 2wo-Can't Sting-Fields Of Gold

Z RADIO/Lund/Stockholm/Göteborg G

Tobias Björling - Prog Dir A List: Freddie Mercury- Living On

te Bee Gees- Paying The Price Juliana Haffield- My Sister Lenny Kravitz- Heaven Help Oui 3- Break From The Sensation- Beauliful Stekka Bo- Down The Drain UB40- Higher Ground Ugly Kid Joe- Busy

HIT FM/Stockholm S Jahan B. Bring - Prog Dir

45 R.P.M. - I Need Your Loving Air Supply - Goodbye Dance 2 Trance - Take A Free Foll Dannii Minogue - This Is II Dee-Yoh - Movin' Higher Haddaway - Life Jesper Jelse - I Hennes Ögon Marish Caree Dream Lover Jesper Jelse - I Hennes Ögon Mariah Carey- Dream Lover Mica Paris - 2 In A Million Reggi lyss: Mets De L'Huile Sentation- Beaufful Morning Stakka Bo- Down The Drina Toy Boy- Careless Whisper UB40- Higher Ground

RADIO FM 103.2/Linköping S Mattias Arwidson - Head Of Music

: Bee Gees- Paying The Price Bloomingdays- Good Romancing Freddie Mercury- Living On

(Epic)

(MCA)

(Columbia)

(Mayerick)

(Go!Beat)

(Interscope)

(A&A)

(Arista)

(MCA)

(RCA)

(EMI)

John Hiatt- Cross My Fat Lady Sings- Show Of Titiyo- Never Let Me Go UB40- Higher Ground Ugly Kid Joe- Busy Patt Scialfa

RADIO STELLA FM 94.9/Höggnäs B

r Play: Ceremony- Could've Been Love Paulo Mendonca- If You Want

Air Supply- Goodbye
Dannii Minogue- This Is It
In The Clouds- Cold Blue..
New Order- Ruined In
Princessa- Rojo Y Uanto
Taylor Dayne

SWITZERLAND

COULEUR 3/Lausanne G

Thierry Catherine - Head Of Music r Play: DJ Jazzy Jeff-Boom! Shake Smashing Pumpkins-Cherub Rock

t: Here And Now- Are You Ready Jazz Butcher- Whaddya Manic Street Pr.- La Tristesse Waterbays- Good News

Here And Now- She Loves Me Here And Now-She Loves Me Lee Perry: Good Luck Perry Marascia: Everybody's ... Nothern-Song For ... Out 3: Reason To Believe Pato Banton: Worries Three Walls Down-Steps Thriller Jenat-Don't Cry Munmry Yearning: Share

DRS 3/Bosel G Rock Christoph Alispach · Music Co-Ord Power Play: AD Bee Gees · Paying The Price

John Hiatt- Cross My

RADIO 24/Zurich G

Dani Richiger - Head Of Music Power Play: Billy Joel The River Of Gabrielle - Dreams AD Eros Ramazzotti - Un'Altro

Mariah Carey - Dream Lover Wynonna Judd - Tell Me Why Yazz/Aswad - How Long

RADIO BASILISK/Bosel G

Nick Schulz - Co-Ord AD Bee Gees- Paying The Price

Keep Cool- Mann O Monn Keep Cool- Your Smile Keep Cool- Keep

EHR Ralf Tschuppert - Music Dir

Dave Koz- Don't Look
Hazel O'Connor- Time After Time
John High- Cross My
John Miles- What Goes Around John Miles- What Goes Arol Lenny Kravitz- Heaven Help Lou Reed - Why Can't I Michelle Gayle- Looking Up Pogues- Tuesday Morning Regg'lyss- Mets De L'Huile Sir Prize- Declaration Ten Shara- Lines

RADIO Z/Zurich G er Ammonn - Head Of Music

> Bad Boys Inc. - Don't Talk About Bad Boys Inc. - Don't Talk About Bee Gees- Paying The Price Billy Joel- Famous Last Words Cavaliere: In Vorrei Chris Norman: Jealous David Knopfler- Carry Fischer Z. The Peaches Gran D'Ance- Just The 2 Of Us Inner Circle Bad Boys Johnny Lagan: Celebrate And Win Leinemann- Die Dinosaurier

RADIO ZUERISEE/Rapperswil G Tony Immer - Head Of Music

4 Non Blondes- What's Up Incognito- Still A Friend Stakka Bo- Here We Go

RADIO LAC/Geneva S

EHR
Jacky Sanders - Prog Dir
Power Play:
Gabrielle- Dreams
Miguel Bose- Si Yu No
AD
Lenny Kravitz- Heaven

Incognito Still A Friend t: A:Ha- Dork Is The Night Jazz Politie- Break It Soon- O.P.I.D

Boris Piffaretti - Prog Dir Riccardo Pellegrini - Head Of Music

Edoardo Bennato- Tu Chi Lele Gaudi- Rizla Loredana Berte- Mi Manchi Ziggy Marley- Mama

RADIO RAURACH/Liestal B

Ace Of Base-Happy Nation Billy Joel-The River Of Bill Ramsey- Probier's Mal Keep Cool-Your Smile Soul Asylum-Runaway Train

EUROPE

THE WORLD'S GREATEST HITS/

4 Non Blandes- What's Up Billy Joel- The River Of Inner Circle- Sweat Madanna- Rain Mariah Carey- Dream Lover Soul Asylum- Runaway Train Take That- Pray UB40- Falling In Love

Rod Stewart- Reason To Believe Shai- Baby, I'm Yours

Label

(Mango

(Time)

(Cooltempo)

(Dance Pool)

(Uptown)

(Go!Beat)

(RCA)

(Champion)

(P.P.R.)

(RCA)

(25) 28

(Columbia)

(Blow Up)

(deConstruction)



MTV EUROPE/London P Programment Programment Programment Hunsen - Dir of Programment Pr

/ Rotation
4 Non Blandes- What's Up
Culture Beat- Mr. Vain
Gobrielle- Dreams
Michael Jackson- Will You
Spin Doctors- 2 Princes
U2- Numb
UB40- Falling In Love
Rotation

Active Rotation Billy Idol- Shock Björk- Human Bel Björk: Human Behoviour Bon Javi: In These Green Jelly: Three Heroes Del Silencio: Nuestros Jamiroquai: Blow Your Janet Jackson: If Neil Young: The Needle And Pet Shop Boys: Can You Roxette: Almost Unreal Soul Asylum: Runaway Train Bin

Guru- Loungin'
Guru- Le Bien
ice Cube- Check
Stone Temple Pilots- Plush
Sven Väth- La Esperranza
World Party- Give It All

m Rotation 2 Unlimited-Tribo Ace Of Base-Whe Ace Of Base: Wheel.
Acrosmith: Livin 'One
Fors Romazzoth' Case
Michael/ Queen: Killer/ Popa
Hoddowny: What Is Love
Jone! Acksan-Thot's The Way
Rod Stewart Have I
Shaggy: Oh Carolina
Snap: Da You See
Tina Tumer: I Don't Wanna
U 96- Love Sees No
Ugh Kid Joec Car's
k Our
AC/DC: Big Gan

/DC- Big Gun ris Isaak- San Francisco Chris Isaalt: San Francisco Fury/Skaughterhouse: Every Generation Jesus & Mary Chain: Snakedrives Lenny Kravitz: Heaven Help Madanna: Rain Mick Jagger- Out Of OMD: Dream Of Me R.E.M.- Nightswimming Rage...Machine- Bullet In Robin S- Show Me Love Run DMC- Ooh, Whatchi

us 3- lukka Yoots Whitney Houston- Run To Break Out Cut 'N' Move- Give It Up Inner Circle- Bad Boys M People- One Night In Hea S.Blame/La Camilla- Give Me USURA- Sweat



MUSIC TELEVISION YOU CONTROL

THE BOX/London G elevision kowski - Dir of Prog

Gops
Acan-Window
Billy Joel-The River Of
Bithy McLean- It Keaps Roinin'
Byron Lee Donachall Soca
Chaka Demus & Pilers-Tease
Danni Minagou-This Is It
D J Jazzy Jeff- Summarrime
Haddaway- What Is Love
Half Pint- One Log Up
Jesse Jaymser-College Girls
Loudhe Lou & Michie One-Some
Shaggy- Soon Be Dane

Snow-Runway
Fake That- Pray
Take That- Could It
kin' Out Of The Box
Ace Of Base- Wheel.
Freddie Merury- Living On
Mitchelle Gayle- Looking Up
SWY- Right Here
Videos

Videos
22 Brides - Silence
Apache Indian- Boom Shack
Bod Boys Inc. - Don't Talk About
Breeders - Connonball
Cold Cut- Dreamer
Good Mer. Give II Up
Mary J. Bilge Real Love
Nick Heyward - Kite
Sorah Washington - I Will
Sindian- Arien No Casanova
Terein Araber. Arienna

nosmin Arther Alterne r Play: Ali & Frazier- Uptown Top McLachlan/Gibson You're The One Culture Beat- Mr. Vain David Morales- Gimme Luv Gabrielle- Dreams uavid Morales- Gimme Luv Gobnielle- Dreams Janet Jackson- If Madonna- Rain Roxette- Almost Unreal Soul Asylum- Runaway Train Whitney Houston- Run To Yazz/Aswad- How Long

ECO

Columbia

RCA

MJ

Virgin

Wrap

Mercury

Gasoline Alley

Maverick

Ruffhouse

Interscope

Big Beat

Priority

Arista

Ruffhouse

TMR

Columbja

Adult Contemporary Europe

ACE TOP 25

MICHAEL JACKSON/Will You Be There

LW WOC Artist/Title 1 UB40/(I Can't Help) Falling In Love With You (DEP International)

BILLY JOEL/The River Of Dreams (Columbia) TINA TURNER/I Don't Wanna Fight (Parlophone) 4 3

LISA STANSFIELD/In All The Right Places 4 6

JANET JACKSON/That's The Way Love Goes (Virgin) 6 6 16 TERENCE TRENT D'ARBY/Delicate 7 10

(5)

MADONNA/Rain 8 11 3

GABRIELLE/Dreams 8 9 5 STING/Fields Of Gold 10 5 10

ROD STEWART/Have I Told You Lately (Warner Brothers) 11 12 4 NON BLONDES/What's Up 12

WHITNEY HOUSTON/Run To You 13 10 Δ 14 14 5 KIM WILDE/If I Can't Have You

(15) 15 8 PET SHOP BOYS/Can You Forgive Her (Parlophone) 18 3 16 TAKE THAT/Pray

17 25 **ROXETTE**/Almost Unreal 11 CHRIS ISAAK/San Francisco Days (Warner Brothers) 18 13 7

19 17 17 EROS RAMAZZOTTI/Cose Della Vita TEARS FOR FEARS/Break It Down Again 20 22 MARC COHN/Walk Through The World 21 16

22 23 TAYLOR DAYNE/Can't Get Enough Of Your Love (Arista) 20 BRYAN FERRY/Will You Love Me Tomorrow (Virgin)

23 NE 24 NE (25)

MARIAH CAREY/Dream Lover YAZZ & ASWAD/How Long

The Adult Contemporary Europe (ACE) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for the 25-49 year-olds, fulltime or during specific dayports. Songs in "A" ratation receive more points than thase in "B" rotation or more limited airplay exposure.

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(Polydor)

European Dance Radio

EDR TOP 25

LW WOC Artist/Title

TW

(1)

(2)

5

6

7

8

9

10

11

13

13

CHAKA DEMUS & PLIERS/Tease Me M PEOPLE/One Night In Heaven

12 5 U.S.U.R.A./Sweat SHARA NELSON/Down That Road 3

20 2 MARY J. BLIGE/Love No Limit CULTURE BEAT/Mr. Vain

8 1 5 GABRIELLE/Dreams 6

NE JAMIROQUAI/Blow Your Mind (Sony Soho Square) (Champion) **ROBIN S/Luv 4 Luv** NE 3 LOFT/Summer Summer 8

21 DAVID MORALES & THE BAD YARD CLUB/Gimme Luv (Mercury) NE RICHIE STEVENS/Body Slam (12)

(Motown) CAPTAIN HOLLYWOOD PROJECT/All J Want (Blow Up) 11 2 NE (Ruffhouse) CYPRESS HILL/Insane In The Brain

14 15 7 21 **ROBIN S/Show Me Love** 16 24 2 FPI PROJECT/Come On (And Do It)

17 16 JULIET ROBERTS/Caught In The Middle (Cooltempo) 18 4 HADDAWAY/What Is Love

(19) 22 TONY! TON!! TONE!/If I Had No Loot (Wing/Mercury) NE 20 (RCA) 21 6 14 DANCE 2 TRANCE/P.ower Of A.merican N.atives (Blow Up)

NE (22) SWV/Right Here NE MARIAH CAREY/Dream Lover 23

(24) DANCE 2 TRANCE/Take A Free Fall 10 13 FELIX/Stars 25

The European Dance Radio (EDR) Top 25 is based on a weighted-scaring system. It is compiled on the basis of playlists of European stations programming various styles of donce music (including hip hop/rap, R&B and swingbeat) for the 15-30 year-olds, fulltime or during specific doyparts. Songs that have achieved top 20 status in the EHR Top 40 are regorded as non-specific for EDR and receive limited points.

Billboard Singles

USA TOP 25

TW LW Artist/Title For week ending August 28th 1993 Label

UB40/Can't Help Falling In Love Virgin Life

2 2 TAG TEAM/Whoomp! (There It Is) (3) 9 MARIAH CAREY/Dreamlover

4 5 JODECI/Lately Uptowr (5) SOUL ASYLUM/Runaway Train Columbia

THE PROCLAIMERS/I'm Gonna Be (500 Miles) Chrysalis (7) JANET JACKSON/If Virgin

8 ONYX/Slam 9 7 TONY! TON!! TONE!/If I Had No Loot Wing 10 RCA 6 SWV/Weak

(11)SWV/Right Here

(12) MICHAEL JACKSON/Will You Be There 13 TINA TURNER / I Don't Wanna Fight

(14) **BILLY JOEL/The River Of Dreams** 24 95 SOUTH/Whoot, There It Is 15 12

BRIAN MCKNIGHT/One Last Cry (16) 20 (17) SHAI/Baby I'm Yours 18

(18) MADONNA/Rain 26 KRIS KROSS FEAT. SUPERCAT/Alright (19) 23

20 15 **DUICE/Dazzey Duks** 4 NON BLONDES/What's Up 21 19

ROBIN S. / Show Me Love 22 16

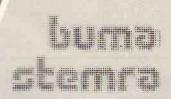
ICE CUBE FEAT, DAS EFX/Check Yo Self 23 24 EXPOSE/I'll Never Get Over You (Getting Over Me)

CYPRESS HILL/Insane In The Brain

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EUROPEAN TOP 100_® ALBUMS



X Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y	N SE	SERVICE COUNTRIES CHARTED SERVICE SERVICE COUNTRIES CHARTED SERVICE
1 1 6 Zooropa - Island A.B.DK.SFFD.IRE.I.NLN.PE.S.CH.UK	35 27 12 Abba Abba Gold - More Abba Hits - Polar ●	69 67 9 Orchestral Manoeuvres In The Dark Liberator - Virgin
2 2 5 UB40 A.B.DK.SFED.IRE.I.NLN.P.E.S.CH.UK Promises And Lies - DEP International	36 36 9 Heroes Del Silencio A.D.R.E.CH A.D.R.E.CH	70 65 5 Hanne Boel DK.r. Kinda Soul - EMI-Medley
3 3 4 Non Blondes A.B.DK.D.IRE.NL.N.P.S.CH.UK Bigger, Better, Faster, Morel - Interscope	37) 43 2 Soundtrack - Gute Zeiten Schlechte Zeiten Gute Zeiten Schlechte Zeiten 2 - Edel	Freddie Mercury The Freddie Mercury Album - Parlophone
4) 5 14 Spin Doctors A.B.DK.SE.D.IRE.N.L.N.S.CH.UK Pocket Full Of Kryptonite - Epic Associated •	38 34 17 George Michael & Queen feat. Lisa Stansfield A.B.F.D.NL.R.CH Five Live E.P Parlophone	72) 80 33 Jacques Dutronc Dutronc Au Casino (Live) - Columbia
5 4 16 Eros Ramazzotti A.B.DK.SEED.I.NLN.P.E.S.CH Tutte Storie - DDD	39 37 13 Die Toten Hosen Kauf Mich! - Virgin	73)84 11 Guns N' Roses B.D.IRE.NLU B.D.IRE.NLU
6 32 Ace Of Base A.B.DK.SED.I.NL.E.S.CH Happy Nation - Mega ▲	40 38 16 Ugly Kid Joe ADK.D.N.L.N.CH ADK.D.N.L.N.CH	74 56 11 Van Morrison D.IRE.NL.N.E. D.IRE.NL.N.E.
7 7 41 Rep The Faith - Jambco ▲2	41 32 12 Herbert Grönemeyer AD Chaos - Electrola	75 75 14 Kaija Koo S Tuulten Viernèè - <i>WEA</i>
8 10 45 R.E.M. DK. SF.D.IRE.NL.UK Automatic For The People - Warner Brothers ▲	42) 42 5 Soundtrack - Last Action Hero Last Action Hero - Columbia	76) 88 11 Guns N' Roses DK.D.IRE.NL.U. DK.D.IRE.NL.U.
9 9 37 Soundtrack - The Bodyguard The Bodyguard - Arista ▲6	43 41 6 Spiagge E Lune · FRI	77 69 3 El Ultimo De La Fila Astronomia Razonable - EMI
0) 18 2 Billy Joel The River Of Dreams - Columbia A.B.DK.D.IRE.NLN.CH.UK	Rage Against The Machine Rage Against The Machine - Epic 8.D.IRE.NL.UK	78 81 14 Stereo MC's IRE.U. Connected - Gee Street
2 Unlimited A.B.DK.SFF.D.IRE.NLE.S.CH.UK No Limits - Byte	45) 50 3 Cypress Hill D.N.L.S.UK D.N.L.S.UK	79 82 7 Gert En Samson Samson 3 - Philips
2) 12 13 Janet Jackson A.B.DK.F.D.NL.S.CH.UK	46 39 6 Michael Ball Always - Polydor	80 73 9 Mina Canta I Beatles - EMI
3 11 10 What's Love Got To Do With It - Parlophone	47 52 3 Vai FD.NLS.CH.UK Sex & Religion - Relativity	81 85 4 Helen Hoffner Suld About Nothing - Magnet
Jamiroquai A.B.SED.NLS.CH.UK Emergency On Planet Earth - Orenda	48 46 4 Smashing Pumpkins B.D.IRE.NL.S.UK Siamese Dreams - Hut	82 78 12 The Waterboys Dream Harder - Geffen
5 13 24 Sting DK.SF.F.D.IRE.I.N.L.P.E.UK Ten Summoner's Tales - A&M ▲	49 44 6 Take That & Party - RCA	83) 93 8 Eddy Mitchell Rio Grande - Polydor
6 14 12 Rod Stewart ADK.SED.NLE.S.CH.UK UnpluggedAnd Seated - Warner Brothers	50 47 3 Oleta Adams Evolution - Fontana	84 77 4 Leila K Carousel - Mega
7 19 14 Dire Straits AB.DK.SFF.D.I.NL.P.E.CH On The Night - Vertigo	(51) 51 68 Metallica Metallica - Vertigo ▲	85 76 18 Snow 12 Inches Of Snow - East West
8 17 5 Johnny Hallyday Au Parc Des Princes - Philips	52) 61 20 Helene · AB	86) 94 28 Vasco Rossi Gli Spari Sopra · EMI
9) 22 88 Michael Jackson Dangerous - Epic ▲5	53 49 7 Barbra Streisand Back To Broadway - Columbia	87 90 18 Tomas Ledin Du Kan Lita Pî Mig - Record Station
O 20 7 Gloria Estefan Mi Tierra - Epic	54 64 5 Green Jelly A.B.D.UK Cereal Killer Soundtrack - Zoo	88 87 3 Soundtrack - Sister Act Sister Act - Hollywood
21 50 Eric Clapton DK.ED.IRE.NL.N.E.S.UK Unplugged - Duck	55 62 3 Soul Asylum AD.N.S Grave Dancers Union - Columbia	89 99 2 Madonna Erotica - Maverick ▲
2 15 4 Deep Purple A.B.SFD.NLN.S.CH.UK The Battle Rages On - RCA	56 53 17 Aerosmith A.D.NLE.CH A.D.NLE.CH	Les Innocents Fous A Lier - Virgin
3) 24 7 Culture Beat Serenity - Dance Pool	57 59 17 Raf Cannibali - CGD	(91) 95 12 Gianna Nannini X Forza E X Amore - Ricordi
4 8 Magazine 60 BF Medley 60's Slows - Mike Kalfleche	58) 66 14 Gary Moore FECH	92 89 2 Hooters Greatest Hits - Columbia
5 30 12 Jean Michel Jarre B.F.N.L.E Chronologie - Dreyfus	(59) 79 3 U2 DK.E.IRE.NLUK Achtung Baby - Island	93)% 2 Gerardina Trovato Gerardina Trovato - RTI
6 25 9 Neil Young A.B. SEDURE.NL.N.S.UK Unplugged - Reprise	60 54 6 Us 3 Hand On The Torch - Blue Note	94 72 21 Depeche Mode Songs Of Faith & Devotion - Mute
7) 35 46 Abba B.DK.D.IRE.NLUK Gold - Greatest Hits - Polar ▲4.	61 63 7 Replugged - Polydor	95 58 41 Sade Love Deluxe - Epic ▲
Patricia Kaas 8 23 19 Patricia Kaas BEDNICH BEDNICH	(62)71 3 U2 War - Island	96 83 3 Hubert Von Goisern & Die Alpinkatzen Aufgeign Statt Niederschiassn - Ariola
9 29 10 Tears For Fears B.E.D.I.N.L.E.CH B.E.D.I.N.L.E.CH B.E.D.I.N.L.E.CH	63)70 15 Laura Pausini - CGD	97) 100 2 Pearl Jam Ten - Epic
O 26 8 Billy Idol ASEED.NLP.S.CH Cyberpunk - Chrysalis	64 55 22 Kenny G Breathless - Arista	Donald Fagen Kamakiriad - Reprise
Lenny Kravitz A.B.DK.FD.NLE.CH.UK Are You Gonna Go My Way - Virgin	65 68 4 Rhythm & Blonde - Rival	Laurent Voulzy Caché Derrière - Ariola
883 Nord Sud Oves Est - FRI	66 57 7 Kastelruther Spatzen Der Rote Diamant - Koch	100 86 5 Rosario De Ley - Epic
Stephan Eicher 28 10 Carcassonne - Barclay	67 60 35 Pochette Surprise - Columbia	A = Austria, B = Belgium, DK = Dennark, SF = Finland, F = France, D = Germany, GR = Greece., RL = Ireland, I = Iroly, NL = Netherlands, N = Norway, P = Paraugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom.
Carcassonne - Barclay DK.D.IRE.NL.N.S.CH.UK	68)74 4 The Very Best Of Earth, Wind & Fire - Arcade	= FAST MOVERS NEW ENTRY



EUROCHART HOT 100_® SINGLES



SE S	HE SEE THE COUNTRIES CHARTED SEE THE COUNTRIES CHARTED COUNTRIES CHARTED COUNTRIES CHARTED	X Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y
2 13 Mr. Vain A.B.DK.SF.F.D.IRE.NL.N.S.CH.UK Culture Beat - Dance Pool (Warner Chappell)	Higher Ground UB40 - DEP International (New Claims/CC) B.IRE,UK	69 46 13 Snap - Logic (Warner Chappell/Songs Of Logic) A.B.DK.D
2 1 8 What's Up A.B.DK.D.IRE.NL.N.S.CH.UK 4 Non Blondes - Interscope (Famous/WC)	36 47 2 Rockin' To The Music SEIRE.P.S.UK Black Box - deConstruction (Warner Chappell)	80 13 Break It Down Again Tears For Fears - Mercury (EMI/Chrysalis)
3 14 (I Can't Help) Folling In Love With You ABDKSFFD RENLINES CHUK UB40 - DEP International (Manna/Carlin)	37 28 16 That's The Way Love Goes Janet Jackson - Virgin (EMI)	93 10 Stakka Bo - Stockholm (Stockholm)
4 25 What Is Love A.DK.SFF.D.RE.I.NLN.E.S.CH.UK Haddaway - Coconut (A La Carte)	38 26 30 No Limit ED.CH 2 Unlimited - Byte (MCA)	Slave To The Vibe Aftershock - Virgin (EMI)
5 4 Living On My Own A.B.D.IRE, NLUK Freddie Mercury - Parlophone (Mercury Songs)	39 36 6 The Jungle Book Groove Various - Hollywood (Campbell Connelly)	73 43 4 Run To You Whitney Houston - Arista (Peermusic/MCA)
6 10 3 Life A.B.DK.SED.NL.N.CH Haddaway - Coconut (A La Carte)	40 30 17 Cose Della Vita 8.DK.FD.S.CH Eros Ramazzotti - DDD (DDD/Scorribanda/Unalira)	Pon't Talk About Love Bad Boys Inc A&M (PolyGram\Skratch\WC)
7 9 46 All That She Wants Ace Of Base - Mega (Megasong) 8.F.D.IRE.I.RE.CH.UK	4.1 31 27 Give It Up A.D Cut'N'Move - Soulpower (EMI Songs)	75 62 8 Parisienne Walkways '93 F Gary Moore - Virgin (Maxwood)
8 6 15 Two Princes Spin Doctors - Epic (Sony) A.B.DK.D.IRE.NL.N.S.CH.UK	42) 45 3 Looking Up Michelle Gayle - 1st Avenue (Brampton/CC)	76 61 5 You're The One That I Want Craig McLachlan & Debbie Gibson - Epic (Warner Chappell)
9 8 10 Dreams Gabrielle - GolDiscs (Perfect Songs/Zomba) A.B.DK.D.IRE.I.NL.S.CH.UK	43 35 4 Luv 4 Luv Robin S - Champion (Champion)	Tuesday Morning The Pogues - Pogue Mahone (Pogue Mahone/Perfect Songs)
10 18 6 The Key: The Secret Urban Cookie Collective - Pulse 8 (Peer)	44 32 27 Oh Carolina Shaggy - Greensleeves (Greensleeves) A.DK.F.D.CH	78 Er Is Plaats Voor Jou In Mijn Armen Jo Vally - Indisc (Disket/Black Gipsy)
Pray Take That - RCA (EMI) 8.DK.D.IRE.NLP.S.UK	45 40 7 If I Can't Have You B.D.IRE.NLS.CH.UK Kim Wilde - MCA (Gibb Bross/BMG)	79 92 3 Ziggy Celine Dion - Epic (Sony)
12 11 5 Darla Dirladade G.O. Culture - Scorpio (Warner Chappell)	46 77 2 Sarah Washington - Quality (Carlin)	Don't You Want Me Felix - deConstruction (MCA)
13) 14 7 Will You Be There A.B.DK.F.D.IRE.NL.CH.UK Michael Jackson - Epic (Warner Chappell)	47 48 8 Show Me Love Robin S - Champion (Champion)	81) 98 24 Pinocchio Pin-occhio - Dig It (Flarenasch)
The River Of Dreams DK.D.IRE.UK Billy Joel - Columbia (EMI)	48 39 11 Can You Forgive Her? DK.D.I.S.CH DK.D.I.S.CH	Somebody To Love George Michael & Queen - Parlophone (Queen/EMI/MCA/Boodle)
15) 57 3 It Keeps Rainin' (Tears From My Eyes) UK Bitty McLean - Brilliant (EMI)	Good Men - Fresh Fruit (Rhythm)	Je Veux Des Vacançes Lagaf - WEA (Ed. Hubert/Goofie Show)
16 12 16 Tribal Dance A.DK.FD.I.E.S.CH 2 Unlimited - Byte (MCA)	50 37 3 I'll Sleep When I'm Dead IRE.NLUK RE.NLUK	Slave To The Music Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters) 8.DKNL
Rain Madonna - Maverick (WC/MCA) 8. S.F.D.IRE.S.CH.UK	Dream Lover Mariah Carey - Columbia (Various)	85 75 2 Il Battita Animale Raf - CGD (Blue Jeam/Girotondo)
18 17 23 Informer FD.I.E.S.CH Snow - East West (PolyGram/CC)	52 50 17 Five Live E.P. DK.E. George Michael & Queen feat. Lisa Stansfield - Parlophone (Queen/EMI/MCA/Boodle)	86 82 2 C'Est Okay Les Visiteurs - Remark (Simpson/Tristan Clavier/J.M. Poiré)
19 15 26 Somebody Dance With Me D.J. BoBo - Fresh (C-B Hypedelic)	53 49 6 Je Serai Là Johnny Hallyday - Philips (Desperado)	87 67 2 Lonely Monday Morning SED SED SED SED SED
20 16 11 Tease Me Chaka Demus & Pliers - Mango (Blue Mountain/PolyGram/CC)	54 3 What Ever Happened To Old Fashioned Love IRE.UK Daniel O'Donnell - Ritz (BMG)	88 58 12 In All The Right Places Lisa Stansfield - MCA (WC/Big Life) D.IRE.NLP
21) 23 14 Encores E.P. ELRE Dire Straits - Vertigo (Chariscourt/Rondor)	55 51 8 Gli Spari Sopra - Delusa Vasco Rossi - EMI (Warner Chappell)	Friends In Low Places Garth Brooks - Capital (EMI)
22) 20 7 Big Gun A.B.DK.SFF.D.IRE.NLS.CH A.B.DK.SFF.D.IRE.NLS.CH	56 38 8 Can't Get Enough Of Your Love B.DK.D.NLS.CH Taylor Dayne - Arista (Warner Chappell)	90 60 4 Bad Boys Inner Circle - Magnet (Madhouse/WC)
23 19 17 Love Sees No Colour A.DK.FD.NLE.S.CH 29 19 17 U 96 - Polydor (Warner Chappell)	F Regg'lyssMets De L'Huile Regg'lyss - Virgin (Regg'lyss)	PDelicate Terence Trent D'Arby feat. Des'Ree - Columbia (EMI)
24 13 12 Roxette - EMI (Jimmy Fun/EMI) Dk.D.IRE.S.CH.UK	58 44 6 This Is It Dannii Minogue - MCA (Copyright Control)	92 74 12 People Everyday Arrested Development - Cooltempo (EMI/Carlin)
25) 42 2 Nuff Vibes E.P. UK Apache Indian - Island (MCA)	59 53 7 Sweat SEIRE.I SEIRE.I	93) 99 3 How Long Yazz & Aswad - Polydor (Minder)
26 21 17 Wheel Of Fortune A.B.F.D.N.L.E.CH A.B.F.D.N.L.E.CH A.B.F.D.N.L.E.CH	60 56 9 One Night In Heaven M-People - deConstruction (BMG/EMI)	Tilted Sugar - Creation (Granary)
27 24 24 Cat's In The Cradle Ugly Kid Joe - Mercury (Copyright Control) A.DK.D.N.S.CH	61 85 7 Summer Summer Loft - RCA (Warner Chappell)	95 91 2 Anarchy In The UK Green Jelly - Zoo (Warner Chappell)
28) 29 12 Three Little Pigs A.DK.D.NLS Green Jelly - Zoo (Chrysalis)	62) 68 2 La Kabra Farmlopez - Ginger Music (Not Listed)	96 95 2 Emergency On Planet Earth Jamiroquai - Orenda (EMI)
29 55 2 Night In Motion A.DK.D.S.CH U 96 - Polydor (Warner Chappell)	63 69 4 In These Arms Bon Jovi - Jamboo (PolyGram/EMI/CC) AD.CH	97 90 4 We Will Rock You/We Are The Champions Queen - Parlophone (Various)
30 41 6 Runaway Train Soul Asylum - Columbia (WC/LFR) ADK.D.N.S	64 59 9 Chronologie F Jean Michel Jarre - Dreyfus (Jarre/Dreyfus)	Paying The Price Of Love Bee Gees - Polydor (Gibb Bross/BMG)
31) 33 7 Tu Tatuta Tuta Ta Pin-occhio - Dig It (Flarenasch)	78 2 Little Miss Can't Be Wrong Spin Doctors - Epic Associated (Sony)	Il Me Dit Que Je Suis Belle Patricia Kaas - Columbia (Pole/Ego)
32) 63 2 Happy Nation A.D	66 70 2 Can We Get Enough? B.G. The Prince Of Rap - Dance Pool (Allstar/BMG)	Uptown Top Ranking Ali & Frazier - Arista (EMI/Carlin)
33) 34 4 Janet Jackson - Virgin (Jobete/EMJ)	67 64 8 Zomernacht Leopold 3 - HKM (Dinsong)	A = Austria, B = Belgium, DK = Denmark, SF = Finland, F = France, D = Germany, GR = Grecos., IRL = Ireland, I = Itoly, NL = Netherlands, N = Norwey, P = Fortugal, E = Spoin, S = Sweden, CH = Switzerland, UK = United Kingdom. - FAST MOVEDS
34 27 26 Sing Hallelujah DK.F.D.CH DK.F.D.CH DK.F.D.CH DK.F.D.CH DK.F.D.CH	I Don't Like Reggae French Connection - Freaky (Sint Annes) 8.DK.S	= FAST MOVERS RE-ENTRY RE-ENTRY



TOP 10 SALES IN EUROPE

(East West)

ogram) (Sony)

(Warner)

(Warner) (Sony)

(BMG Ariola)

Sinales

UNITED KINGDOM

OH.	gics	
1	Freddie Mercury - Living On My Own	(Parlophone)
2	Urban Cookie Collective - The Key: The Se	ecret (Pulse 8)
3	Bitty McLean - It Keeps Rainin'	(Brilliant)
4	Billy Joel - The River Of Dreams	(Columbia)
5	Apache Indian - Nuff Vibes E.P.	(Island)
6	Take That - Pray	(RCA)
7	4 Non Blondes - What's Up	(Warner)
8	Culture Beat - Mr. Vain	(Epic)
9	Chaka Demus & Pliers - Tease Me	(Island)
10	UB40 - Higher Ground	(Virgin)
All	oums	
1	UB40 - Promises And Lies	(DEP Intl.)
2	U2 - Zooropa	(Island)
3	R.E.M Automatic For The People	(Warner)
4	Billy Joel - The River Of Dreams	(Sony)
5	Spin Doctors - Pocket Full Of Kryptonite	
6	4 Non Blondes - Bigger, Better, Faster, Mo	
7	Jamiroquai - Emergency On Planet Earth	
8	Michael Ball - Always	(PolyGram)
9	Take That - Take That & Party	, ,
	Soundtrack - The Bodyguard	(RCA) (Arista)
10	Journaliack - The bodyguard	(Arisia)

SPAIN

Sir	ngles	
1	Haddaway - What Is Love	(BMG Ariola)
2	G.Michael/Queen/L.Stansfield - Five	Live (EMI)
3	Ace Of Base - All That She Wants	(PolyGram)
4	Dire Straits - Encores E.P.	(PolyGram)
5	Viceversa - Ella	(Max)
6	D.J. Dero - Batucada	(Ginger)
7	UB40 - Falling In Love With You	(Virgin)
8	P. Pil - Viva La Fiesta	(Max)
9	U 96 - Love Sees No Colour	(PolyGram)
10	Farmlopez - La Vaca - El Patio	(Ginger)
All	oums	
- 1	Gloria Estefan - Mi Tierra	(Sony)
2	Various - Lo Mejor Del Soul	(Arcade)
3	Various - Eurodance	(PolyGram)
4	Various - Megatron	(Max)
5	Various - Loco Por La Tele 2	(RCA)
6	Various - La Ruta Del Bacalao	(BMG Ariola)
7	El Ultimo De La Fila - Astronomia Raz	conable (EMI)
8		(BMG Ariola)
	Various - Reggae, Reggae	(Arcade)
10	Various - Lo Mas Duro 2	(Max)
	DENIMARK	

DENMARK

Singles	
1 Culture Beat - Mr. Vain	(Sony)
-2 French Connection - I Don't Like Reggae	(Scandinavian)
3 UB40 - Falling In Love With You	(Virgin)
4 G.Michael/Queen/L.Stansfield - Five Live	(EMI-Medley)
5 Spin Doctors - Two Princes	(Sony)
6 4 Non Blondes - What's Up	(Warner)
	(BMG Ariola)
	(BMG Ariola)
9 Gabrielle - Dreams	(PolyGram)
10 Stakka Bo - Here We Go	(Sonet)
Albums	
1 Various - Absolute Let's Dance Vol. 2	(Eva)
2 Rod Stewart - Unplugged And Seated	
3 Various - Turn Up The Bass Vol. 2	(Arcade)
4 Soundtrack - The Bodyguard	(BMG Ariola)
5 Danser Med Drenge - Danser Med Drenge	(Pladecom)
6 Spin Doctors - Pocket Full Of Kryptonite	(Sony)
7 U2 - Zooropa	(BMG Ariola)
8 UB40 - Promises And Lies	(Virgin)
9 Billy Joel - The River Of Dreams	(Sony)
10 4 Non Blondes - Bigger, Better, Faster, Ma	ore! (Warner)
SWITZERLAND	

	SWITZEKLAND	
Si	ngles	
1	4 Non Blondes - What's Up	(Warner)
2	Culture Beat - Mr. Vain	(Sony)
3	UB40 - Falling In Love With You	(EMI)
4	Haddaway - Life	(BMG)
5	AC/DC - Big Gun	(Warner)
6	Haddaway - What Is Love	(BMG)
7	Spin Doctors - Two Princes	(Sony)
8	Ugly Kid Joe - Cat's In The Cradle	(PolyGram)
9	2 Unlimited - Tribal Dance	(Phonag)
10	Ace Of Base - Wheel Of Fortune	(PolyGram)
All	oums	
1	4 Non Blandes - Bigger, Better, Faster, More	e! (Warner)
2	UB40 - Promises And Lies	(EMI)
3	Stephan Eicher - Carcassonne	(PolyGram)
4	Eros Ramazzotti - Tutte Storie	(BMG)
5	Jamiroquai - Emergency On Planet Earth	
6	U2 - Zooropa	(BMG)
	Spin Doctors - Pocket Full Of Kryptonite	(Sony)
7		
7		(Sony)
	Culture Beat - Serenity 2 Unlimited - No Limits	(Sony) (Phonag)

GERMANY

Singles
1 4 Non Blandes - What's Up

	- 1	4 Non Blandes - What's Up	(East West)
	2	Culture Beat - Mr. Vain	(Sony)
ĺ	3	Haddaway - Life	(Coconut)
	4	UB40 - Falling In Love With You	(Virgin)
	5	D.J. BoBo - Somebody Dance With Me	(EAMS)
	6	Spin Doctors - Two Princes	(Sony)
	7	Ace Of Base - Happy Nation	(Metranome)
	8	Cut'N'Move - Give It Up	(Electrola)
	9	Soul Asylum - Runaway Train	(Sony)
	10	U 96 - Night In Motion	(PolyGram)
	All	oums	
	1	4 Non Blandes - Bigger, Better, Faster, More	el (East West)
	2	UB40 - Promises And Lies	(Virgin)
	3	Ace Of Base - Happy Nation	(Metronome)
	4	Bon Jovi - Keep The Faith	(Phonogram)
	5	U2 - Zooropa	(BMG Ariola)
	6	Spin Doctors - Pocket Full Of Kryptonite	(Sony)
	7	Soundtrack - Gute Zeiten Schlechte Zeit	ten 2 (Edel)
	8	Culture Beat - Serenity	(Sony)
	9	Herbert Grönemeyer - Chaos	(Electrola)
	10	Eros Ramazzotti - Tutte Storie	(BMG Ariola)

HOLLAND

SII	ngles	
1	4 Non Blondes - What's Up	(Warner)
2	Culture Beat - Mr. Vain	(Sony)
3	Michael Jackson - Will You Be There	(Sony)
4	Freddie Mercury - Living On My Own	(EMI)
5	Chaka Demus & Pliers - Tease Me	(BMG Ariola)
6	UB40 - Falling In Love With You	(Virgin)
7	Gabrielle - Dreams	(Phonogram)
8	Haddaway - Life	(Zomba)
9	T.Dayne - Can't Get Enough Of Your Love	(BMG Ariola)
10	Janet Jackson - If	(Virgin)
All	oums	
1	UB40 - Promises And Lies	(Virgin)

A	Albums	
1	UB40 - Promises And Lies	(Virgin)
2	4 Non Blondes - Bigger, Better, Faster, More!	(Warner)
3	The state of the copie	(Warner)
4	U2 - Zooropa (BMC	G Ariola)
5	Paul De Leeuw - Plugged	(Sony)
6	Ace Of Base - Happy Nation	(Polydor)
7	Eros Ramazzotti - Tutte Storie (BMC	G Ariola)
8	Michael Jackson - Dangerous	(Sony)
C	Olate Adams Evaluita (DI	1

NORWAY

10 Golden Earring - The Naked Truth

4 Non Blondes - What's Up Culture Beat - Mr. Vain

3 Haddaway - Life

9 Eric Clapton - Unplugged 10 Culture Beat - Serenity

Singles

Singles

4	Haddaway - What Is Love	(BMG Ariola)
5	Spin Doctors - Two Princes	(Sony)
6	Soul Asylum - Runaway Train	(Sony)
7	UB40 - Falling In Love With You	(Virgin)
8	T.Mathisen/H.Falsk - Tusen Grunner Til	(Sonet)
9	Åge Aleksandersen - Min Dag	(Norske)
10	Ugly Kid Joe - Cat's In The Cradle	(PolyGram)
Alt	ourns	
1	4 Non Blondes - Bigger, Better, Faster, Ma	ore! (Warner)
2	Hanne Boel - Kinda Soul	(EMI)
3	Various - Absolute Reggae 2	(Eva)
4	U2 - Zooropa	(BMG Ariola)
5	Spin Doctors - Pocket Full Of Kryptonite	(Sony)
6	Various - Definitive Summerhits	(Eva)
7	UB40 - Promises And Lies	(Virgin)
8	Various - Dance Collection 5	(Mega)
9	Eric Clapton - Unplugged	(Warner)

AUSTRIA

Singles	
1 4 Non Blondes - What's Up	(Warner)
2 UB40 - Falling In Love With You	(Virgin)
3 Culture Beat - Mr. Vain	(Sony)
4 Haddaway - Life	(BMG)
5 Spin Doctors - Two Princes	(Sony)
6 Ace Of Base - Happy Nation	(PolyGram)
7 U 96 - Night In Motion	(PolyGram)
8 D.J. BoBo - Somebody Dance With Me	(Union)
9 Cut'N'Move - Give It Up (EMI-Medley)
10 Gabrielle - Dreams	(PolyGram)
Albums	
1 4 Non Blondes - Bigger, Better, Faster, Mo	re! (Warner)
2 U2 - Zooropa	(BMG)
3 UB40 - Promises And Lies	(EMI)
4 Ace Of Base - Happy Nation	(Polydor)
5 Spin Doctors - Pocket Full Of Kryptonite	(Sony)
6 Ugly Kid Joe - America's Least Wanted	(PolyGram)
7 Janet Jackson - janet.	(Virgin)
8 Dire Straits - On The Night	(PolyGram)
9 Deep Purple - The Battle Rages On	(BMG)
	(DIVIG)
10 Bon Jovi - Keep The Faith	(PolyGram)

FRANCE

211	gies	
1	Haddaway - What Is Love	(Scorpio)
2	G.O. Culture - Darla Dirladade	(Scorpio)
3	Ace Of Base - All That She Wants	(Barclay)
4	Snow - Informer	(Warner)
5	Culture Beat - Mr. Vain	(Columbia)
6	UB40 - Falling In Love With You	(Virgin)
7	2 Unlimited - Tribal Dance	(Scorpio)
8	2 Unlimited - No Limit	(Scorpio)
9	Dr. Alban - Sing Hallelujah	(BMG)
10	Regg'lyss - Regg'lyssMets De L'Huile	(Virgin)
Alk	oums	
1	Johnny Hallyday - Au Parc Des Princes	(Phonogram)
2	U2 - Zooropa	(Island)
3	Magazine 60 - Medley 60's Slows	(PolyGram)
4	Jean Michel Jarre - Chronologie	(Polydor)
5	UB40 - Promises And Lies	(Virgin)
6	Patricia Kaas - Je Te Dis Vous	(Columbia)
7	Helene - Helene	(AB)
8	Dire Straits - On The Night	(Phonogram)
9	Stephan Eicher - Carcassonne	(Phonogram)
10	U2 - War	(Island)
10	92 110 1	(isidila)

BELGIUM

Culture Beat - Mr. Vain	(Sony)
2 G.O. Culture - Darla Dirladade	(AMC)
3 Pin-occhio - Tu Tatuta Tuta Ta	(Distrisound)
4 Leopold 3 - Zomernacht	(Indisc)
5 Jo Vally - Er Is Plaats Voor Jou In Mijr	Armen (Indisc)
6 Haddaway - Life	(BMG Ariola)
7 Various - The Jungle Book Groove	(Red Bullet)
8 Freddie Mercury - Living On My O	wn (EMI)
9 Frank Dingenen & De We Samen In	De File (Indisc)
10 4 Non Blondes - What's Up	(Warner)
Albums	
1 Gert En Samson - Samson 3	(PolyGram)
2 U2 - Zooropa	(BMG Ariola)
3 Eros Ramazzotti - Tutte Storie	(BMG Ariola)
4 Johnny Hallyday - Au Parc Des Prin	nces (PolyGram)
5 UB40 - Promises And Lies	(Virgin)
6 Abba - Gold - Greatest Hits	(PolyGram)
7 Leopold 3 - Spiegels	(HKM)
8 Bon Jovi - Keep The Faith	(PolyGram)
9 Soundtrack - The Bodyguard	(BMG Ariola)
10 G.Michael/Queen/L.Stansfield - Fix	ve Live (EMI)

FINLAND

(BMG Ariola) nor (Vidisco)

og.cs	
1 Haddaway - Life	(BMG Ariola)
2 Culture Beat - Mr. Vain	(Sony)
3 Block Box - Rockin' To The Music	(BMG Ariola)
4 Chocolate feat. Weather Girls - It's Raining	Men (Warner)
5 Madonna - Rain	(Warner)
6 Snow - Lonely Monday Morning	(Warner)
7 Usura - Sweat	(BMG Ariola)
8 Kaija Koo - Tule Lähemmäs, Beibi	(Warner)
9 Ace Of Base - Waiting For Magic	(Mega)
10 Bass Exponders - Beats Go	(Warner)
Albums	
1 Kaija Koo - Tuulten Viernää	(Warner)
2 Helen Hoffner - Wild About Nothing	(Warner)
3 U2 - Zooropa	(BMG Ariola)
4 Ace Of Base - Happy Nation	(Mega)
5 UB40 - Promises And Lies	(Virgin)
6 Various - Summer In The City	(Sony)
7 Various - Hittibuumi	(Sonet)
8 Various - Bailubuumi	(BMG Ariola)
9 Leevi/Leavings - Turkemenialainen	(Megamania)
10 Spin Doctors - Pocket Full Of Kryptonite	e (Sony)
DODTILOAL	

PORTUGAL

Singles	
1 Farmlopez - La Kabra	(Vidisco)
2 Felix - Don't You Want Me	(BMG Ariola)
3 Dire Straits - Encores E.P.	(PolyGram)
4 Take That - Pray	(BMG Ariola)
5 Deep Purple - Ánya	(BMG Ariola)
6 Black Box - Rockin' To The Music	(BMG Ariola)
7 Fanny Connection - Heart Of Glass	(Vidisco)
8 Tony B I Love You	(Vidisco)
9 Billy Ray Cyrus - In The Heart Of The Nigh	t (PolyGram)
10 Kikka - Little Bird	(Vidisco)
Albums	
1 Various - Love Classics	(EMI)
2 Various - 16 Top World Charts '93	(Vidisco)
3 Sting - Ten Summoner's Tales	(PolyGram)
4 Dire Straits - On The Night	(PolyGram)
5 Eros Ramazzotti - Tutte Storie	(BMG Ariola)
6 U2 - Zooropa	(BMG Ariola)
7 Various - No. 1	(BMG Ariola)

Various - No. 1 (BN Leandro E Leonardo - Temporal De Amor

9 4 Non Blondes - Bigger, Better, Faster, More! (Warner)
10 Various - Summerslows (Sony)

ITALY

ı	Singles	
	1 Vasco Rossi - Gli Spari Sopra - Delusa	(EMI)
	2 Usura - Sweat	(Time)
	3 Fiorello - San Martina	(FRI)
۹	4 Ace Of Base - All That She Wants	(Polydar)
١	5 Haddaway - What Is Love	(BMG Ariola)
	6 Captain Hollywood Project - More And I	More (Dig It)
	7 Raf - Il Battito Animale	(CGD)
	8 Tina Turner - I Don't Wanna Fight	(EMI)
	9 Ramirez - Terapia	(Expanded)
	10 Gabrielle - Dreams	(Media)
	Albums	
1	1 Various - Festivalbar '93	(PolyGram)
	2 883 - Nord Sud Oves Est	(FRI)
	3 Fiorello - Spiagge E Lune	(FRI)
	4 U2 - Zooropa	(BMG Ariola)
	5 Raf - Cannibali	(CGD)
	6 Laura Pausini - Laura Pausini	(CGD)
١	7 Sting - Ten Summoner's Tales	(PolyGram)
	8 Eros Ramazzotti - Tutte Storie	(DDD)
	9 Mina - Mina Canta Beatles	(EMI)
	10 Vasco Rossi - Gli Spari Sopra	(EMI)
- 1		

SWEDEN

Singles	
1 4 Non Blondes - What's Up	(Warner)
2 Culture Beat - Mr. Vain	(Sony)
3 UB40 - Falling In Love With You	(Virgin)
4 Spin Doctors - Two Princes	(Sony)
5 Green Jelly - Three Little Pigs	(BMG Ariola)
6 D.J. BoBo - Somebody Dance With I	Me (MD)
7 Gabrielle - Dreams	(PolyGram)
8 Stakka Bo - Here We Go	(Stockholm)
9 Melodie MC - Dum Da Dum	(Virgin)
10 Pet Shop Boys - Can You Forgive He	
Albums	
1 U2 - Zooropa	(BMG Ariola)
2 Louise Hoffsten - Rhythm & Blonde	(Rival)
3 4 Non Blandes - Bigger, Better, Faster,	More! (Warner)
4 UB40 - Promises And Lies	(Virgin)
5 Eros Ramazzotti - Tutte Storie	(BMG Ariola)

10 Ace Of Base - Happy Nation IRFI AND

Ulf Lundell - Måne Över Haväng Deep Purple - The Battle Rages On

Tomas Ledin - Du Kan Lita På Mig (Record Station)
Spin Doctors - Pocket Full Of Kryptonite (Sony)

(EMI)

(Mega)

(BMG Ariola)

	IKELAND	
Sir	ngles	
1	4 Non Blondes - What's Up	(Warner)
2	Freddie Mercury - Living On My Own	(EMI)
3	Garth Brooks - Friends In Low Places	(EMI)
4	Gabrielle - Dreams	(Go!Discs)
5	Take That - Pray	(BMG)
6	Haddaway - What Is Love	(Arista)
7	D.O'Donnell - What Ever Happened To	(Ritz)
8	Billy Joel - The River Of Dreams	(Sony)
9	Roxette - Almost Unreal	(EMI)
10	Culture Beat - Mr. Vain	(Sony)
All	oums	
1	Various - A Woman's Heart	(Dara)
2	Various - Now That's What I Call Music! 25 (E	MI/Vir/Pol)
3	Various - The Best Dance AlbumEver	(Virgin)

Αll	oums	
1	Various - A Woman's Heart	(Darc
2	Various - Now That's What I Call Music!	25 (EMI/Vir/Po
3	Various - The Best Dance Album Ever	(Virgin
4	U2 - Zooropa	(Island
5	Various - Hits '93 Vol. 3	(Telstar/BMG
6	Eleanor McEvoy - Eleanor McEvoy	IMCA

Mary Black - The Holy Ground 8 Garth Brooks - No Fences 9 R.E.M. - Automatic For The People 10 Soundtrack - The Bodyguard (FMI) (Warner) (BMG)

Eurofile Radio Industry Directory 1994

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OFF THE RECORD

TIBOLLA JOINS RTL

Alain Tibolla has been named as RTL's new director of music/light entertainment. He will be in charge of all non-news programmes at RTL including competitions, games and music programmes. Tibolla was formerly with Radio France where he was also in charge of music/light entertainment along with Stéphane Duchamel, co-general of programmes.

LONDON WANTS ITS MTV (EXECUTIVES)

London Records GM **John Reid** is still looking to fill the international manager's post. Someone from MTV **Europe** perhaps?

RTL TO UNVEIL NEW PROGRAMMES

RTL will unveil its new programmes on September 2. The new season will be crucial for the full-service station, which is still leading French national ratings, but over the past two years has suffered a dramatic drop in audience from 21% to 17%.

RSR COULEUR 3 ON HOLD

Swiss public new-rock/dance formatted network RSR Couleur 3 is still waiting to be granted a licence from the CSA before it can go ahead with its plans to begin broadcasting in Lyon. More news expected in September.

DELTA RADIO ROCKS TOWARDS ITS TARGET

German private rock station **Delta Radio**/Kiel has almost reached its goal of 100.000 listeners per hour, notching up 90.000 listeners in its first ratings conducted by **GFM/GETAS** in June on behalf of Delta and **NDR Television And Radio Sales**. Full details next week.

TURN UP THE POWER?

Denmark's minister of culture, **Jytte Hilden**, has promised to announce soon if stations can turn up the power on their transmitters. Stations are currently struggling with low signal power, leading to interference from Swedish outlets. Danish stations currently send with 30 watts.

4 Non Blondes

(continued from page 1)

for Atlantic, Mary Hooton, says the ball started rolling when the US label showed the video during one of Warner Music's international meetings in March. "That video was the star of the presentation," she says. "People reacted from that."

The band was brought over to the UK for a few gig dates, supported Neil Young on some European dates (the UK, Ireland, Italy and Germany) and opened up for Prince on one UK showcase. The band, currently without management since they split from Rebel Management—is now touring with Aerosmith in the US.

Warner Music International marketing manager for US labels Jon Uren says he hopes to have the band back in Europe in the autumn as the opportunities for doing local promotion have been limited. "We didn't get them as long as we wanted," he says. "And with the single being number 1 in so many territories, there's plenty we can do."

According to Uren, the album is very near the half million mark; European sales of the single were not available at presstime.

Possibly the first markets to react to What's Up? were the UK, Germany and Holland. In the latter market the single has been topping the sales charts now for three consecutive weeks and, confirms Warner Music Holland senior product manager Michiel ter Veen, sales are up to 60.000 copies (gold status). "The album is moving quick too," says Ter Veen, "and of the 25.000 copies, 90% have

been booked the last three weeks. It shows the power of a hit single. That one song, plus the video, broke the ice. First radio kicked in, then the public."

The first Dutch DJ to play the song on national radio was Veronica's Edwin Evers. "I was looking for a record that I could play every day and I picked this one up from the pile." The song was played six times a day, and was later picked up by the other national Dutch broadcasters, eventually culminating in its current success.

Not all broadcasters were as easily convinced as Evers. "When I first heard the song on the 'American Top 40' by Shadoe Stevens I didn't like it," admits EHR Radio FFH/Frankfurt music editor Steffen Popp. "That crying and shouting voice... But the more we played it, the more I liked it. The song is now also getting more acceptance from our audience."

EHR RPR 1/Ludwigshafen PD Dieter Mauer says the reason he didn't pick the single up earlier was because listeners didn't respond during callout research. "We only put singles on rotation after they've been researched. If a single doesn't get positive feedback from our listeners then it doesn't get played."

Mauer says the fact that the video didn't come out until some months after the single's release could be a major factor in the delay of 4 Non Blondes becoming a hit. "We're excited about the band and play the hit two-three times a day."

East West Records/Hamburg product manager Lars Kreuwe says that MTV Europe definitely played a big part in the band's success. "It wasn't until the single had

Kinnevik

(continued from page 1)

new national [ACE] station P4 in Norway.

"Our business philosophy is to develop radio as an advertising medium and to make it equal to the European average. The company will create a platform for increased professionalism. This will appear through an even more attractive programme profile which can maintain and attract listeners and by that become a competitive advertising medium for local and national advertisers."

In 1993, radio ad billings in Denmark are forecasted to show virtually no growth at US\$19 million, according to Saatchi & Saatchi media buying/research subsidiary Zenith Media Worldwide. Radio earned about 1.7% of total advertising expenditures in Denmark versus the European average of 4.6%.

Some political representatives and observers, however, have more negative views about the merger, fearing Radio Holding will overpower smaller, local stations and limit listener choice. Comments judge H. H. Brydensholt from the

Ministry of Cultural Affairs, "We have to see if the advertisers influence the programming."

Kinnevik has ownership interests in **Z Radio** in Sweden and P4 in Norway, as well as Scandinavian cable/satellite TV stations TV3 and TV1000 and TV2 in Norway. Egmont, with 1992 revenue of around Dkr5.2 billion, owns European and Scandinavian magazine and book publishing companies, as well as TV/film production/distribution operations (Nordisk Film A/S). Egmont is also a 20% investor via Nordisk in Kinnevik's TV2 in Norway.

Irish Radio

(continued from page 1)

issue at the moment and it's something we're looking at quite seriously. We're now considering which methods to use.

"I'm still not sure how it will be done, whether it will require more licenses or whether we have to look at quotas. I'm not committing myself to whether it should be quotas or whether it should be some other way. But we do need to do something."

O'Keefe says the dominant stations in Dublin probably play around 7-8% Irish music, but that there "certainly is demand for something higher than that."

"The problem in the Dublin area is that the stations are formatted to pop music and that doesn't facilitate the use of much Irish material," he says. "Obviously we have to take a look at that. It's one of the areas where the Commission will be active, and whether that will include imposing quotas—which I am personally reluctant to do—or simply to look at ways to give more access to Irish music and new music. I think the latter is the role the IRTC should play.

"There's certainly some unhappiness on the western part of the country and it will be entirely different in other parts. For example, I was with a station called **Midwest Radio** two weeks ago and their content is about 60-65% Irish music because the audience in that part of the country demand that type of music."

In an interview with *Hot Press* magazine in Ireland, Higgins said, "The people who started out from a commercial ethos thought that broadcasting was merely a licence to print money. But that isn't what it's about. The dozen or so measures that will be implemented will be driven by a belief that I have to put local and community broadcasting—and that includes Dublin—on a healthy basis to avoid audiences being reduced to mere advertising segments."

Datamedia Survey

(continued from page 1)

lion daily average.

Comments Gianluca Costello, co-director at Milan-based Gold web 105 Classic, on CNR's success and his station's 9% share increase, "Listeners are fed up with existing formats, which are either EHR or Italian music. For each major network with these formats there are thousands of local stations all imitating the same style. People are tuning in for something different."

Datamedia's survey, called "Radiobank," includes nearly 300 regional and local stations including national and regional syndication networks. Pubcaster RAI will conduct its own research this autumn and the national private networks and members of the RNA (Association of National Radio) will publish own figures in October researched by national pollsters DOXA.

Although RNA members, Rete 105, EHR Radio Dimensione Suono and Radio Monte Carlo forbade Datamedia to publish results for their stations, head of Datamedia Luigi Crespi went ahead and published the figures saying contracts granting permission were still valid. Bergamo-based EHR net RTL 102.5 Hit Radio is not included in the latest survey since it terminated its contract with Datamedia in 1991.

Radio Dimensione Suono MD Eduardo Montefusco condemns Datamedia's intransigence and has already threatened to sue Datamedia for publishing figures for the station. "The RNA/DOXA survey scheduled for autumn is the official survey representing the national networks," he says. "Syndication networks will not be included."

This means top-rated Radio Italia SMI will be excluded as it is technically a syndicator, and under the 1990 Mammi Broadcast Bill should only supply affiliated sta-

tions with a maximum of six hours daily programming. Radio Italia SMI's consistently high ratings and the fact that it flaunts the rule by broadcasting nationally around the clock has provoked much of the discontent among the competing national networks.

The new survey covered the first six months of this year and polled over 40.000 people using the "day after recall" method.

Top Regional/Local Stations

Daily Reach in thousands of listeners)

Station Jan/Ju	
Radio Kiss Kiss Italia/Naples	989
Radio Subasio/Perugia	828
Radionorba/Bari	816
Radionorba Music/Bari	421
Radio Zeta-Studio Zeta/Bergamo	396
Radio Capital/Milan	367
Radio Kiss Kiss Italia/Milan	341
Radio Reporter/Milan	306
Emme 100/Rome	293
Radio Dimensione Suono Due/Rome	286

charted in England that it started to move here in Germany. MTV playing the video certainly helped the single alot. Now they are more successful in Germany than in the UK with both the single and the album at number one—both have already reached gold status."

Despite radio's support on the single—with 129 EHR reporters, up nine from last week—airplay on other tracks of the album is very thinly spread. Only *Calling All The People* and the next single *Spaceman* (scheduled for an early September release) get some airplay, although very limited.

Additional reporting from Miranda Watson & Robbert Tilli.

Top 10 Syndication/National Nets

(Daily reach in thousands of listeners)

Jan./

Jan./

C4-42 (C4)	N . 4/C 1	Jan./	Jan./	Of all a
Station (format)	Net/Synd	Mar.	Jun.	% chg.
CNR (NT/ACE)	Synd		3.846	n/a
Radio Italia SMI (NMO)	Synd	4.025	3.211	-20.3
105 Network (EHR)	Net	3.027	2.915	-3.7
Radio Deejay (EHR/Dance)	Net	3.016	2.811	-6.8
Radio Monte Carlo (ACE)	Net	1.988	1.881	-5.4
RTL 102.5(EHR)	Net	1.897		n/a
Radio Dimensione Suono (EHR) Net	-	1.648	n/a
Italia Network (Dance/EHR)	Net	-	1.290	n/a
Lattemiele (NMO)	Net	-	1.168	n/a
Kiss Kiss Network (EHR)	Net	-	965	n/a
Radio Cuore (NMO)	Net		761	n/a
105 Classic (Gold)	Net	-	715	n/a

A Stirring Number 1?

While staying at number 1, 4 Non Blondes manage to increase their station roster by 7%, thanks to late converters in France (where powerhouse network NRJ is new on the track) and Germany. See for more details on the European success of the band, the frontpage of this week's issue.

Meanwhile, Billy Joel's stirring The River Of Dreams is close to the top and only eight stations less than the Blondes. While still collecting 14 new adds (mainly coming from Italian, Belgian and Swiss stations), Joel's strongest airplay coverage is booked in Switzerland, followed by the UK and Italy (both scoring around the 90% penetration mark), Holland, Denmark, Germany and Sweden. If also France starts moving on the song, it might top the chart next week.

The record scoring the greatest gain in airplay points this week is UB40's Higher Ground, jumping from its one-week stay in Chartbound right into the chart at number 32, and increasing its chart points by 36%. While the previous, six-week chart topper (I Can't Help) Falling In Love With You slips to number 6, the Birmingham-based reggae/pop band make new ground in the UK, Eastern Europe and Denmark. With more than 50% of its total roster consisting of new adds, expect an even better chart performance next week.

Second-biggest chart gainer are the Bee Gees with their new single *The Price Of Love*. Taken from the forthcoming album *Size Isn't Everything*—reuniting the trio with the **Polydor** label following three albums for **Warner Brothers**—the track books a 35% increase in chart points while collecting 25 new adds along the way, the highest of this week. Impressive action comes from the UK where close to 80% of the EHR stations are "A"-listing the song, followed by the Benelux and Denmark. Next week, "Marketing The Music" will be focussing on the new album and the European marketing/promotion campaign.

Mariah Carey is third-best chart gainer with an increase of 17%. *Dream Lover* makes inroads in all European markets, although France and Spain may need some improvement.

The top half of the chart is dominated by Anglo-American artists and the first mainland European act to appear in the listings is German dance duo Culture Beat. As usual with dance music, the gap between EHR-airplay and sales can be wide and while *Mr. Vain* is number one this week in the Eurochart Hot 100 Singles, the song is "only" number 13 in EHR.

It took a while, but Ace Of Base have finally fallen off the EHR chart, after 24 weeks. Interestingly, while airplay is slowing down, All That She Wants manages to move up in the Eurochart with a bullet from 9 to 7 due to good chart action in Italy, Switzerland, Belgium and Portugal.

Machgiel Bakker

MOST ADD	ED

MOOTAB	THE RESERVE THE PROPERTY OF THE PARTY OF THE	
BEE GEES/Paying The Price Of Love	(Polydor)	25
MARIAH CAREY/Dream Lover	(Columbia)	23
UB40/Higher Ground	(DEP International)	23
BILLY JOEL/The River Of Dreams	(Columbia)	14
LENNY KRAVITZ/Heaven Help	(Virgin)	12
RICK ASTLEY/The Ones You Love	(RCA)	11

Most added are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

"A" ROTATION LEADERS

A NOTATION	LEMBERG	
TINA TURNER/Disco Inferno	(Parlophone)	90
SNOW/Informer	(East West)	84
EROS RAMAZZOTTI/Un'Altra Te	(DDD)	79
BEE GEES/Paying The Price Of Love	(Polydor)	77
ROD STEWART/Reason To Believe	(Warner Brothers)	77
DINKY TOYS/Out In The Streets	(Creastars)	73

The "A" Rotolian Leaders are those songs which have the highest number of stations playing them in "A" or heavy rotation during the week. Rotolian definitions are set by the inclividual stations. In the case of a tie, songs are fisted alphabetically by artist.

NEW TOP 20 CONTENDERS

MICHELLE GAYLE/Looking Up	(1st Avenue)	25
JAMIROQUAI/Emergency On Planet Earth	(Sony Soho Square)	22
POGUES/Tuesday Marning	(Pogue Mahone/WEA)	22

New Top 20 Cantenders are those artists that have not yet had an EHR top 20 hit and appear on this page for the first time with this single. Artists are fisted by total number of stations, in case of a tie, records are listed alphabetically by artist.

week 35/93

EHR TOP 40

		WOC	Artist/Title	Original Label	Total Stations	Roto	tion B	New Adds
1	1	8	4 NON BLONDES/What's Up	(Interscope)	129	11	17	8
2	4	5	BILLY JOEL/The River Of Dreams	(Columbia)	121	99	22	14
3	3	9	GABRIELLE/Dreams	(Go!Beat)	109	91	18	3
4	5	5	MADONNA/Rain	(Maverick)	111	85	26	7
5	8	2	MARIAH CAREY/Dream Lover	(Columbia)	99	80	19	23
6	2	14	UB40/(I Can't Help) Falling In Love With You	(DEP International)	113	92	21	2
7	6	5	TAKE THAT/Pray	(RCA)	102	75	27	4
8	7	8	MICHAEL JACKSON/Will You Be There	(Epic)	99	74	25	6
9	. 9	5	JANET JACKSON/IF	(Virgin)	85	63	22	6
10	10	9	TAYLOR DAYNE/Can't Get Enough Of Your Love	(Arista)	87	57	30	5
11	21	3	FREDDIE MERCURY/Living On My Own	(Parlophone)	7.2	56	16	10
12	13	6	KIM WILDE/If I Can't Have You	(MCA)	80	54	26	8
13	20	6	CULTURE BEAT/Mr. Vain	(Dance Pool)	72	50	22	5
14	12	1.5	TINA TURNER/I Don't Wanna Fight	(Parlophone)	73	49	24	0
15	14	11	LISA STANSFIELD/In All The Right Places	(MCA)	70	43	27	1
16	15	20	HADDAWAY/What Is Love	(Coconut)	72	55	17	0
17	17	8	U2/Numb	(Island)	66	50	16	2
18	23	8	M PEOPLE/One Night In Heaven	(deConstruction)	58	40	18	4
19	16	12	PET SHOP BOYS/Can You Forgive Her	(Parlophone)	75	45	30	7
20	11	7	OMD/Dream Of Me	(Virgin)	75	42	33	8
21	40	2	BEE GEES/Paying The Price Of Love	(Polydor)	57	44	13	25
22	24	5	WHITNEY HOUSTON/Run To You	(Arista)	70	40	30	1
23	22	-11	TERENCE TRENT D'ARBY/Delicate	(Columbia)	72	49	23	1
24	18	16	SPIN DOCTORS/Two Princes	(Epic)	65	41	24	2
25	27	3	YAZZ & ASWAD/How Long	(Polydor)	57	34	23	7
26	19	13	ROXETTE/Almost Unreal	(EMI)	66	47	19	0
27	31	2	HADDAWAY/Life	(Coconut)	60	43	17	10
28	25	10	ROD STEWART/Have I Told You Lately	(Warner Brothers)	55	32	23	2
29	29	6	WATERBOYS/Glastonbury Song	(Geffen)	50	34	16	5
30	30	6	CHAKA DEMUS & PLIERS/Tease Me	(Mango)	48	- 26	22	5
31	28	18	JANET JACKSON/That's The Way Love Goes	(Virgin)	57	32	25	1
32	N		UB40/Higher Ground	(DEP International)	49	33	16	23
33	35	2	BON JOVI/I'll Sleep When I'm Dead	(Jambco)	42	25		9
34	38	2	SPIN DOCTORS/Little Miss Can't Be Wrong		38		17	
35	33	4	=	(Epic)		27	11	3
36	32	12	SOUL ASYLUM/Runaway Train STING/Fields Of Gold	(Columbia)	54	34	20	5
37				(M&A)	49	35	14	3
	26	13	TEARS FOR FEARS/Break It Down Again	(Mercury)	52	36	16	0
38	34	7	JAMIROQUAI/Blow Your Mind	(Sony Soho Square)	42	27	15	2
39	39	2	SHARA NELSON/Down That Road	(Cooltempo)	36	23	13	1.0
40	NE		LENNY KRAVITZ/Heaven Help	(Virgin)	33	21	12	12

The BHR Top 40 chart is based an a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited oirplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

CHARTBOUND

The same said to the same		CHAR	IBOUND	
R.E.M./Nightswimming	(Warner Brothers)	41/4	DEBORAH HARRY/I Can See Clearly Now (Chrysalis)	27/2
ACE OF BASE/Wheel Of Fortune	(Mega)	38/2	ROBIN S/Show Me Love (Champion)	27/0
GLORIA ESTEFAN/Mi Tierra	(Epic)	37/1	NEW ORDER/Ruined In A Day (London)	26/3
STAKKA BO/Here We Go	(Stockholm)	32/5	DINKY TOYS/Out In The Streets (Creastars)	26/1
SWV/Right Here	(RCA)	32/5	OLETA ADAMS/I Just Had To Hear Your Voice Again (Fontana)	26/1
SPIN 1NE 2WO/Can't Find My Way Home	e (Columbia)	32/4	MICHELLE GAYLE/Looking Up* (1st Avenue)	25/5
CURT SMITH/Calling Out	(Vertigo)	31/8	TASMIN ARCHER/Arienne (EMI)	24/2
BELOVED/Outerspace Girl	(East West)	31/6	CUT 'N' MOVE/Give It Up (EMI Medley)	24/2
DANNII MINOGUE/This Is. It	(MCA)	30/8	SWV/Weak (RCA)	24/1
ROBIN S/Luv 4 Luv	(Champion)	30/3	BILLY RAY CYRUS/In The Heart Of A Woman (Mercury)	23/1
EROS RAMAZZOTTI/Un'Altra Te	(DDD)	29/8	JEREMY JORDAN/Wannagirl (Giant)	23/1
AC/DC/Big Gun	(Atco)	29/4	NICE DEVICE/Cool Corona (Genlyd)	23/0
SADE/Cherish The Day	(Epic)	28/7	ROD STEWART/Reason To Believe* (Warner Brothers)	22/8
INNER CIRCLE/Bad Boys	(WEA)	28/3	POGUES/Tuesday Morning* (Pogue Mahone/WEA)	22/7
ACE OF BASE/Happy Nation	(Mega)	27/7	TINA TURNER/Disco Inferno* (Parlophone)	22/6

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represent how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a tie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.

REGIONAL EHR TOP 20

week 35/93

charts based on playlists from radio stations playing EHR material



1	NI	0	DT	LI	LA.	EST
Ι.	11	V	ΚI	п	AΑ	EOI

					_			
TW	LW	woc	Artist/Title	Original Label	Tot Stat	Rota A		Nev
1	4	4	FREDDIE MERCURY/Living On	(Parlophone)	21	21	0	1
2	1	5	MADONNA/Rain	(Maverick)		19	4	(
3	2	5	BILLY JOEL/The River Of Dreams	(Calumbia)	21	18	3	1
4	3	8	TAKE THAT/Pray	(RCA)	22	18	4	
5	6	9	M PEOPLE/One Night In Heaven	deConstruction)	20	17	3	
6	11	3	SPIN DOCTORS/Little Miss	(Epic)	19	15	4	
7	8	7	4 NON BLONDES/What's Up	(Interscope)	19	17	2	
8	NE		MARIAH CAREY/Dream Lover	(Columbia)	19	15	4	
9	7	5	ROXETTE/Almost Unreal	(EMI)	19	12	7	
10	5	10	GABRIELLE/Dreams	(Go!Beat)	18	17	1	
11	14	4	YAZZ & ASWAD/How Long	(Polydor)	17	12	5	
12	17	2	MICHELLE GAYLE/Looking Up	(1st Avenue)	16	13	3	
13	12	3	JANET JACKSON/IF	(Virgin)	16	12	4	
14	10	4	WHITNEY HOUSTON/Run To You	(Arista)	19	13	6	
15	18	2		P International)	16	15	1	
16	NE		BITTY MCLEAN/It Keeps Rainin'	(Brilliant)	16	12	4	
17	19	2	BEE GEES/Paying The Price Of Love	(Polydor)	16	14	2	
18	NE	_	TINA TURNER/Disco Inferno	(Parlophone)		14	1	
19	NE		URBAN COOKIE COLLECTIVE/The Ke			7	7	
20	NE		TASMIN ARCHER/Arienne	(EMI)		11	5	

MOST ADDED MOS1 ADDED KENNY THOMAS/Trippin' On Your Love RICK ASTLEY/The Ones You Love OLETA ADAMS/Window Of Hope BRYAN FERY/Girl Of My Best Friend MARIAH CAREY/Dream Lover

(Cooltempo) (RCA)

2. CENTRAL

				Original	Tot		noite		
TW	ſW	WOC	Artist/Title	Lobel	Stat	A	В	Adds	
1	1	6	4 NON BLONDES/What's Up	(Interscope)	23	22	1	2	
2	2	10	UB40/Falling In Love {	DEP International)	23	20	3	0	
3	5	3	BILLY JOEL/The River Of Dreams		21	16	5	2	
4	9	7	MICHAEL JACKSON/Will You Be To		21	17	4	2	
5	3	8		(Warner Brothers)	17		5	0	
6	7	6	GABRIELLE/Dreams	(Go!Beat)	19		1	1	
7	4	4	MADONNA/Rain	(Maverick)			3	0	
8	6	7	SPIN DOCTORS/Two Princes	(Epic)			2	0	
9	10	2	HADDAWAY/Life	(Coconut)			5	1	
10	8	8	PET SHOP BOYS/Can You	(Parlophone)			5	1	
11	15	2	ACE OF BASE/Happy Nation	(Mega)			4	4	
12	-11	5	BON JOVI/In These Arms	(Jambco)			4	0	
13	12	13	TINA TURNER/I Don't Wanna	(Parlophone)		8	6	0	
14	NE		KIM WILDE/If I Can't Have You	(MCA)			6	5	
15	14	4	TAKE THAT/Pray	(RCA)		11	4	1	
16	NE		MARIAH CAREY/Dream Lover			9	6	5	
17	13	9	ROXETTE/Almost Unreal	(EMI)	17	11	6	0	
18	20	2	OMD/Dream Of Me	(Virgin)		7	6	3	
19	18	10	MARC COHN/Walk Through The V			10	3	0	
20	NE		YAZZ & ASWAD/How Long	(Polydor)	12	9	3	2	

MOST ADDED MARIAH CAREY/Dream Lover KIM WILDE/If I Can't Have You R.E.M./Nightswimming BEE GEES/Paying The Price Of Love ACE OF BASE/Happy Nation

(Columbia) (MCA)

3. WEST

TW	LW	WOC	Artist/Title	Original Label	Tot Stat	KON		New
144	LVV	****						
1	- 1	8	MICHAEL JACKSON/Will You Be There	(Epic)	11	9	2	0
2	3	6	U2/Numb	(Island)	9	8	- 1	0
3	2	16	ACE OF BASE/All That She Wants	(Mega)	12	10	2	0
4	5	6	EROS RAMAZZOTTI/Cose Della Vita	(DDD)	10	7	3	0
5	8	12	HADDAWAY/What Is Lave	(Coconut)	11	9	2	0
6	4	6	2 UNLIMITED/Tribal Dance	(Byte)	9	6	3	0
7	7	14	UB40/Falling In Love (DEP	International)	9	9	0	0
8	9	13	TEARS FOR FEARS/Break It	(Mercury)	8	8	0	0
9	12	13	JANET JACKSON/That's The Way	(Virgin)	9	6	3	0
10	11	14	TINA TURNER/I Don't Wanno	(Parlophone)	8	5	3	0
11	10	2	CULTURE BEAT/Mr. Vain	(Dance Pool)	7	7	0	0
12	NE		4 NON BLONDES/What's Up	(Interscope)	8	8	0	2
13	6	12	SNOW/Informer	(East West)	8	7	1	0
14	13	10	JEAN-MICHEL JARRE/Chronologie 4	(Dreyfus)	8	7	1	0
15	18	3	TERENCE TRENT D'ARBY/Delicate	(Columbia)	8	4	4	0
16	15	15	STEPHAN EICHER/Des Hauts, Des Bas	(Barclay)	8	5	3	0
17	NE	-	SPIN DOCTORS/Two Princes	(Epic)	7	6	1	2
18	14	2.	WHITNEY HOUSTON/I Have Nothing	(Arista)	8	8	0	0
19	17	4	GARY MOORE/Parisienne Walkways		6	5	1	0
20	20	2	LENNY KRAVITZ/Believe	(Virgin)	6	5	1	0
20	20	-	ent it	, 9,				

MOST ADDED BILLY JOEL/The River Of Dreams
TAYLOR DAYNE/Can't Get Enough Of Your Love.
SPIN DOCTORS/Two Princes GURU/Le Bien, Le Mal 4 NON BLONDES/What's Up

(Arista) (Epic) (Chrysalis) (Interscope)

4. NORTH

				'Original	Tot	Rot		New
TW	LW	WOC	Artist/Title	Label	Stat	A	В	Adds
1	1	6	4 NON BLONDES/What's Up	(Interscope)	37	32	5	2
2	3	3	MARIAH CAREY/Dream Lover	(Columbia)	31	29	2	2
3	2	5	TAKE THAT/Pray	(RCA)			6	0
4	4	7	GABRIELLE/Dreams	(Go!Beat)	28		4	1
5	7	4	BILLY JOEL/The River Of Dreams	(Columbia)	29		3	2
6	5	4	MADONNA/Rain	(Maverick)		23	7	2
7	В	8	LISA STANSFIELD/Right Places	f			6	0
8	9	3	JANET JACKSON/IF	(Virgin)	22	18	4	2
9	10	2	SOUL ASYLUM/Runaway Train	(Columbia)		18	5	2
10	6	13	UB40/Falling In Love	(DEP International)		16	9	0
11	11	4	M PEOPLE/One Night in Heaven			9	6	0
12	12	3	KIM WILDE/If I Can't Have You	1	19	14	5	0
13	13	3	OMD/Dream Of Me	(Virgin)	18	9	9	3
14	15	11	TAYLOR DAYNE/Can't Get	(Arista)	20	12	8	0
15	19	4	CULTURE 8EAT/Mr. Vain	(Dance Pool)	19	12	./	1
16	18	17	SPIN DOCTORS/Two Princes	(Epic)	20	9	11	0
17	NE		UB40/Higher Ground	(DEP International)	16	8	8	13
18	16	2	MICHAEL JACKSON/Will You Be		19	13	6	2
19	20	2	SPIN DOCTORS/Little Miss	(Epic)	13	9	4	1
20	RE		PET SHOP BOYS/Can You	(Parlophone)	19	12	7	0

MOST ADDED UB40/Higher Ground BEE GEES/Paying The Price Of Love HADDAWAY/Life PEACHES & BOBO/A Place To Turn FREDDIE MERCURY/Living On My Own

(DEP International) (Polydor (EMI Medley (Parlophone

5. WEST CENTRAL

TW	IW	WOC	Original Artist/Title Label	Tot Stot	Rota		New Adds	
144	LAA	WUE	Aristy rise	Sect	A		AGUS	
1	3	15	UB40/Falling In Love (DEP International)	15	12	3	0	
2	4	5	MICHAEL JACKSON/Will You Be There (Epic)	14	14	0	0	
3	NE		MADONNA/Rain (Maverick)	12	8	4	4	
4	5	3	HADDAWAY/Life (Coconut)	14	11	3	1	
5	NE		SUB-SUB/Ain't No Love (Rob's Records)	7	5	2	5	
6	8	7	4 NON BLONDES/What's Up (Interscope)	12	8	4	0	
7	1	5	JANET JACKSON/If (Virgin)		6	6	0	
8	11	7	NICE DEVICE/Cool Corona (Genlyd)	11	6	5	0	
9	10	4	SCABS/She's Jiving (PIAS)	12	8	4	0	
10	12	7	GABRIELLE/Dreams (Go!Beat)	12	7	5	0	
11	NE		BEE GEES/Paying The Price Of Love (Polydor)	10	7	3	7	
12	14	3	FREDDIE MERCURY/Living On (Parlophone)	14	8	6	2"	
13	NE		BILLY JOEL/The River Of Dreams (Columbia)	12	7	5	3	
14	6	6	TAYLOR DAYNE/Con't Get (Aristo)	14	11	3	0	
15	2	6	OMD/Dream Of Me (Virgin)	14	8	6	1	
16	19	6	CHAKA DEMUS & PLIERS/Tease Me (Mango)	11	7	4	1	
17	7	7	CULTURE BEAT/Mr. Vain (Donce Pool)	12	9	3	1	
18	18	2	ROBIN \$/Show Me Love (Champion)	9	6	3	0	
19	NE		BJöRK/Human Behaviour (One Little Indian/Mother)		5	2	2	
20	RE		R.E.M./Everybody Hurts (Warner Brothers)		4	4	0	

BEE GEES/Paying The Price Of Love
SUB-SUB/MELANIE WILLIAMS/Ain't No Love (Ain't No Use)
MADONNA/Rain
LENNY KRAYITZ/Heaven Help BILLY JOEL/The River Of Dreams

(Polydor) (Rob's Records) (Maverick) (Virgin) (Columbia)

6. SOUTH

				Original	Tot	Roto	noite	New
TW	FW	WOC	Artist/Title	Label	Stat	A	В	Add
1	1	8	U2/Numb	(Island)	16	14	2	0
2	3	5	BILLY JOEL/The River Of Dreams	(Columbia)	16	14	2	2
3	2	8	GABRIELLE/Dreams	(Go!Beat)	13	12	1	0
4	4	11	HADDAWAY/What Is Love	(Coconut)	16	14	2	0
5	6	10	UB40/Falling In Love	(DEP International)	12	11	1	0
6	13	2	TEARS FOR FEARS/Cold	(Mercury)	8	7	1	2
7	7	10	LISA STANSFIELD/Right Places	(MCA)	10	6	4	0
8	5	11	PET SHOP BOYS/Can You	(Parlophone)	11	9	2	0
9	10	2	MARIAH CAREY/Dream Lover	(Columbia)	9	9	0	1
10	12	4	SPIN TNE 2WO/Can't Find	(Columbia)		6	2	
11	9	4	M PEOPLE/One Night In Heaven	(deConstruction)	10	8	2	1
12	15	5	4 NON BLONDES/What's Up	(Interscope)		9	0	1
13	20	2	CURT SMITH/Calling Out	(Vertigo)	6	6	0	1
14	14	4	VASCO ROSSI/Delusa	(EMI)	8	7	1	0
15	8	15	TINA TURNER/I Don't Wanna	(Parlophone)	10	9	1	0
16	16	5	ROBERT PLANT/I Believe	(Fontana)	6	6	0	0
17	17	10	TERENCE TRENT D'ARBY/Delicate		11	8	3	0
18	18	2	JANET JACKSON/IF	(Virgin)	9	9	0	0
19	19	8	MICHAEL/QUEEN/Killer/Papa	(Parlophone)		7	1	0
20	NE		JAMIROQUAI/Blow Your	(Sony Soho Square)	7	6	1	0

8. EAST CENTRAL

MOST ADDED
TEARS FOR FEARS/Cold RICCARDO COCCIANTE/Ammassati E Distanti BILLY JOEL/The River Of Dreams BEE GEES/Paying The Price Of Love

> JANET JACKSON/IF 4 NON BLONDES/What's Up MADONNA/Rain WATERBOYS/Glastonbury Song TERENCE TRENT D'ARBY/Delicate

TERENCE TRENT D'ARBY/Delicate
ROBERT PLANT/I Believe
FREDDIE MERCURY/Living On
DEBORAH HARRY/I Can See Clearly
BON JOVI/I'll Sleep When I'm Dead
SADE/Cherish The Day
COVERDALE & PAGE/Take Me
LISA STANSFIELD/Right Places
DEEP PURPIE/Anya

DEEP PURPLE/Anyo

OMD/Dream Of Me
GARRIELE/Dreams
SOUL ASYLUM/Runaway Train
KIM WILDE/IFI Can't Have You
WHITNEY HOUSTON/Run To You

MIDNIGHT OIL/My Country
MICHAEL JACKSON/Will You Be There

(Virgin) (Columbia)

Original Tot Rotation New Label Stat A B Adds

(Virgin) 12 (Interscope) 12 (Maverick) 12 (Geffen) 11 (Columbia) 9 (Fontana) 10

(Fontana)
Parlophone)
(Chrysalis) 10 8 10 (Jambco) (Epic) (EMI) (MCA) (RCA)

(Virgin) (Go!Beat) (Columbia) (MCA)

(Arista)

7. SOUTHWEST

TW	IW	WOC	Artist/Title	Original	Tot Stat	Role		New	
								0	
1	2	4	4 NON BLONDES/What's Up	(Interscope)	6	5	- 1	0	
2	- 1	7	U2/Numb	(Island)	7	6	1	0	
3	4	4	WATERBOYS/Glastonbury Song	(Geffen)	7	5	2	2	
4	3	3	BILLY JOEL/The River Of Dreams	(Columbia)	5	4	-1	0	
5	6	7	GLORIA ESTEFAN/Mi Tierra	(Epic)	7	4	3	0	
6	8	4	EL ULTIMO DE LA FILA/Como Un Burro	(EMI)	6	5	1	0	
7	7	3	HEROES DEL SILENCIO/La Herida	(EMI)	6	5	-1	Ì	
8	20	3	UB40/Falling In Love (DEP	International)	6	5	-1	2	
9	NE		BILLY RAY CYRUS/In The Heart	(Mercury)	6	4	2	1	
10	14	2	SPIN DOCTORS/Jimmy Olsen's Blues	(Epic)	4	3	1	0	
11	16	3	TAKE THAT/Pray	(RCA)	5	2	3	2	
12	NE	-	CUT 'N' MOVE/Give It Up	(EMI Medley)	6	3	3	1	
13	13	3	JAMIROQUAI/Too Young (Sony		5	3	2	0	
14	NE		SEGURIDAD SOCIAL/Quiero Tener	(G.A.S.A.)	5	3	2	0	
15	5	7	GABRIELLE/Dreoms	(GolBeat)	6	1	5	0	
16	18	11	STING/Fields Of Gold	(A&M)	5	5	0	0	
17	NE		NEW ORDER/Ruined In A Day	(London)	4	2	2	1	
18	NE		WHITNEY HOUSTON/Run To You	(Arista)	4	2	2	0.	
19	15	2	MARIAH CAREY/Dream Lover	(Columbia)	3	3	0	1	
20	11	5	TERENCE TRENT D'ARBY/Delicate	(Columbia)	5	3	2	0	
20		,	Tallet the Thirty bolicato	,					

MOST ADDED
WATERBOYS/Glastonbury Song
UB40/(I Can't Help) Falling In Love With You
TAKE THAT/Pray
SADE/Cherish The Day
AARON NEVILLE/My Brother, My Brother

(RCA

MOST ADDED

15 20 16

MOST ADDED
UB40/Higher Ground
ROD STEWART/Reason To Believe
TAYLOR DAYNE/Can't Get Enough Of Your Love
SPIN 1NE 2WO/Can't Find My Woy Home
BILLY JOEL/The River Of Dreams

(DFP International) (Warner Brothers) (Arista) (Columbia) (Columbia)

- 1. NORTHWEST (NW): British Isles

- NORTHWEST (NW): British Isles
 (United Kingdom, Ireland).
 CENTRAL (C): German-Language areas
 (Germany, Austria, parts of Switzerland, Luxembourg).
 WEST (W): Francophone areas
 (France, Wallonia/Belgium, parts of Switzerland, Manaco)
- 4. NORTH (N): Scandinavia (Sweden, Denmark, Norway, Iceland,
- Finland).

 5. WEST CENTRAL (WC): Dutch-Language areas. (Holland; Flanders/Belgium).

 6. SOUTH (S): Italian-Language areas (Italy, Ticino/Switzerland, Malta).

- SOUTHWEST (SW): Iberia (Spain, Portugal).

SOUTHWEST (SWIT: Berta (Spain, Fortugar).

EAST CENTRAL (EC): East Central area
(Czech Republic, Slovakia, Hungary, Poland).

SOUTHEAST (SE): Balkan (no chart compiled yet).

NORTHEAST (NE): Balkia area (no chart compiled

EAST (E): Eastern area (no chart compiled yet).

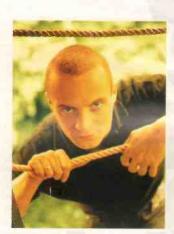
new directions new horizons



Ophélie Winter



Yta Farrow



Mano Solo



Sammy Wilcox



La Strada



Essertier

carrere music east west

le son dans tous les sens

