SMUSIC MEDIA



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70 Countries Tune In To Mercury Tribute

by Mike McGeever

The world's eyes and ears were focused and tuned to London's Wembley Stadium on April 20 as the music industry celebrated the life and musical contribution of Queen lead vocalist Freddie Mercury while raising money for the fight against AIDS. Preliminary estimates show that around one billion people in over 70 countries watched the show, called "The Tribute To Freddie Mercury: Concert for AIDS Awareness."

The exact amount of money raised by the concert won't be known for some weeks because concession sales and donations still have to be counted, says Wendy Laister of London-(continues on page 38)







REMEMBERING FREDDIE —
Broadcasters set up in Wembley's
Grandstand bar (left) overlooking
the 72.000 fans. Radio RMF/
Krakow head of music Piotr Metz
(top right) provided coverage for
his station and Polish state TV. Pictured above is the Italian pubcaster Stereo RAI team, featuring (I-r)
Robert 'Rupert' Bottaro, Gennaro
lannuccilli and Paolo Maiorino.

Rock Gaining Ground On European Radio Stations

by Miranda Watson

Riding the wave of success of such bands as Nirvana and Pearl



Jam, hard rock music programmers are starting to make their presence felt

in a European radio landscape dominated by EHR-formatted stations. In the US, there's a proliferation of both contemporary album rock and classic rock stations, and listeners are given a good dose of heavy rock daily. Europe, however, is different. Only a handful of stations play a significant proportion of heavy rock or offer special heavy metal programmes. All too often stations only programme the hit records, and if a hard rock record is played, it is frequently buried in late-night shows.

Radio Xanadu/Munich,

claiming to be the only true classic rock station in Germany, isone exception. Says MD/PD Benny Schnier, "Programming heavy rock music is no problem for us since it's what people expect to listen to when they tune in. For other stations, however, it doesn't work out as well. Heavy metal breaks the format at most private stations."

Although Xanadu classifies itself as "classic" rock, it actually (continues on page 38)

POLYGRAM EXEC SUCCEEDS ZELNIK

Paire Named SNEP President

by Emmanuel Legrand

PolyGram France president Gilles Paire was elected president of French music industry body SNEP at a general assembly on April 16. He replaces Virgin France president Patrick Zelnik, who did not run for re-election.

Paire, whose term will last

Clyde Takes Over Buzz, Ingham Named New MD

UK radio group Radio Clyde has taken control of dance/EHR station Buzz FM/Birmingham following the March 31 expiration of a buy-back arrangement with Golden Rose.

David Maker-led Golden Rose, which sold 40% of Buzz to Radio Clyde earlier this year to help finance its successful bid for Jazz FM/London, could not secure the funding to buy back the stake.

Radio Clyde, which was an initial 40% investor in Buzz when it debuted in May 1990, now owns 96.7% of the station. The remaining 16.7% was acquired through a rights issue with the other two minority shareholders earlier this month, according to Radio Clyde company secretary John Bowman. To date, the company has invested £750.000 (app. US\$1.3 million) in the station.

(continues on page 38)

two years, is known in the industry for his discrete demeanor. That quality will come in handy at a time when various important issues are at stake, such as the ongoing negotia-

with tions radio stations regarding French music the quotas. Semaine du Disque music industry promotion in June and the forthcoming launch of the digital compact cassette. Another



Gilles Paire

issue high on the industry agenda at the moment is the establishment of a new fund to encourage modernization of retailers, promote exports and set up market research tools.

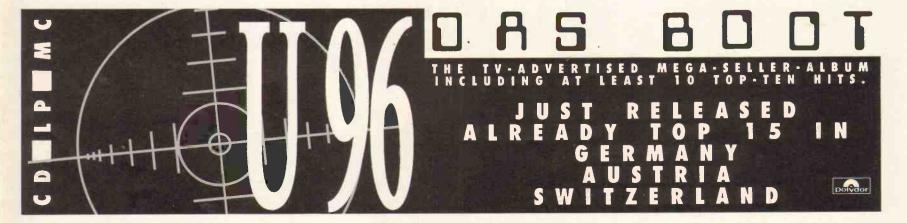
Paire became president of (continues on page 38)

No. 1 in EUROPE

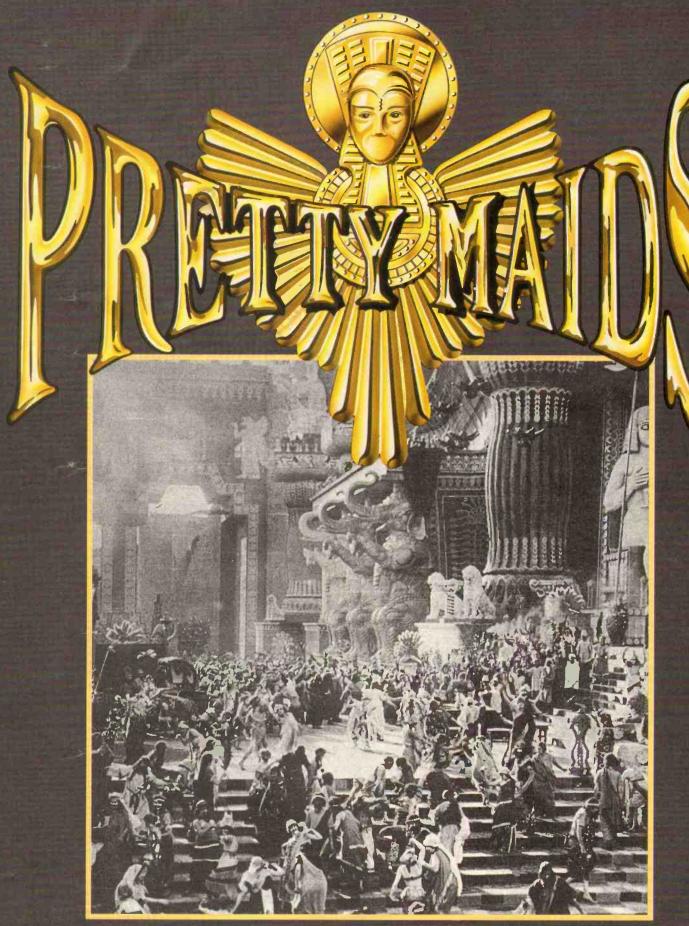
European Hit Radio ANNIE LENNOX Why (RCA)

Coca-Cola Eurochart MR. BIG To Be With You (Atlantic)

European Top 100 Albums BRUCE SPRINGSTEEN Human Touch (Columbia)



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INTERVIEW WITH JON LANDAU

Springsteen: Directions & Connections

Jon Landau is probably one of the world's best-known managers. Now 44, he began his association with Bruce Springsteen in 1975 by co-producing his third album Born To Run. Landau has been exclusively managing Springsteen since 1978 and has been instrumental in establishing him as one of the most enduring artists of the last 15 years. It has been almost five years since the last album Tunnel Of Love came out. Is Springsteen still able to captivate an ever-changing audience? In an exclusive interview, senior editor

Machgiel Bakker talks to the man in the know.

O: What was the motive behind releasing two albums instead of one?

A: I spent the last twoplus years with Bruce in the studio co-producing what was to become the Human Touch album. We recorded a large amount of material which we constantly sift-

ed through and edited down. This went on for 15 months and we brought that album to completion in the spring of 1991. We finished it pretty much in the form it was released in, but Bruce had some more songs. He just wanted to keep going, rather than just rush the record out and jump into a tour situation.

Jon Landau

The first song for the second collection was Living Proof. As soon as I heard it, I felt it was one of his really great songs. He told me he had others and I encouraged him to keep going. But as that process started to unfold in May-June 1991, it became clear right away that there was a different sound and point of view. Bruce really made that record almost by himself in the studio he keeps in his home in L.A.

Unlike Human Touch, where we recorded many songs and edited them down to 14, he wrote the 10 songs very quickly and very loosely. Now we were staring at the Human Touch album and we thought about the obvious things-combine them into one record or do a double album. But this was unsatisfying to us and we quickly came to the conclusion that they were simply two separate records with separate identities. In addition, we were planning a tour, and we wanted both of them out so they would really tell the whole story.

Q: It wasn't inspired by the recent Guns N' Roses releases?

A: We laughed about it. We learned that they planned to release those records when we were thinking of this. We assumed people would compare-'Hey, this a new trend'-but that's fine. The fact that they were doing it gave us a bit of comfort but had no bearing on our

Q: In the US, Columbia was trying to restrain retailers from overbuying the two albums, contrary to what recently happened with releases by Guns N' Roses and Michael Jackson. And, according to a report by CNN, this was further limited to one million units each.

A: That was not correct. [US] shipments were 1.3 million for each, while worldwide there was a distribution of 6.5-7 million, which I thought was extraordinary. At Columbia they simply made the

judgment, "These are as many records as we need to send out so that everybody is covered in-depth." Beyond that, it's somewhat pointless and could be interpreted as hype. They had just found an intelligent way of presenting the record to the retailers. Although we're supportive, generally it's an area we stay out of.

Q: Is Bruce risking the loss of momentum, having been away for so long?

A: I wish it hadn't taken us as long as it did. But Bruce is very strict about the artistic process and ultimately he's driven by his creative life. On the new material, he's not just repeating things from the past, but offering new perspectives. That takes time, too.

Q: Now that he enjoys a Los Angeles-based affluent family life, how will Bruce project himself to a younger audience which is not necessarily familiar with his blue-collar image?

A: It's an interesting situation that many artists face as they move into different stages in life. We will perhaps lose some people. But Bruce has always has tried to write universal thoughts that resonate with something real. We have to see; it's an adventure right now. But we will go out there and present the music in a very assertive way and find what the makeup of our audience

Q: We hear touring will be limited to only a few cities.

A: It's all premature at the moment, but it will be a lengthy tour. I'm trying to arrange things so that we get to Europe much sooner. The plan is to visit twice, but to make the second appearance more complete and in-depth. We're in the process of assembling a [backing] band and we're ready to announce details in a week or two. The last two times that we performed in Europe were outdoor-type of situations with large capacities. This time we will appear indoors-something we haven't done in Europe since '81 with The River tour.

O: With a new band, is the presentation of his old material viable in concert?

A: The emphasis in the new show will be overwhelmingly on new material. We will be not too rigid by ruling out anything from the past. But these 24 new songs are the closest to Bruce's heart.

Q: In Europe, "Human Touch" has been the fastest ever to reach number one on EHR. Did you expect such immediate success from radio?

A: We were slightly surprised. When you go away for so long, things change; there's constant evolution. And you wonder, where do

we fit in? Bruce has a very heavy connection with European audiences and he's very anxious to visit and confirm the connection.

O: What sort of material does Bruce listen to at home?

A: Everything, from rap to new age. He would make a great A&R person for some record company. He's always full of surprises of what he listens to; he's always been interested in black music and is a fan of rap music. Bruce goes for anything creative.



A FOND FAREWELL — PolyGram Holland president Paul Hertog (far right) wishes PolyGram Belgium MD Charles Licoppe (centre, standing) "happy trekking" upon retirement. Licoppe, who retired on March 31, spent 40 years in the music business with PolyGram. Enjoying the festivities during the send-off party are PolyGram president/CEO Alain Levy (left) and IFPI chairman of the board and former PolyGram president David Fine (second from left). (Photo: Guido Marcon)

Anti-Piracy Unit Targets Austrian Market

by Miranda Watson

The Central European Antipiracy Unit (CEAU) has vowed to step up the fight against east European pirates taking advantage of lax legislation and flooding the European market with illegal sound carriers.

Last week CEAU held a conference in Budapest attended by anti-piracy officers, copyright and customs experts from Austria, Czeckoslovakia, Hungary and Germany to discuss the progress over the last year in the fight against piracy. The main concern of delegates was that pirates from Poland and other eastern European countries are using Austria as a gateway into western Europe.

Since the free trade agreement between Austria and the EC, it has been impossible to operate stringent border controls between Austria and Germany, particular, and to seize the pirate product as it enters the EC. The Austrian IFPI says that if the licensing of authors' rights are to be secured, then new legislation is necessary to enable imports to be seized at border controls by Austrian customs officials.

Says IFPI anti-piracy officer Andreas Weinek, "We have a real problem here in Austria. We have tried to get the customs organizations and ministries to cooperate, but they're not interested and don't even recognize that there is a problem. Yet we are the main route for pirate product from eastern Europe into Germany."

The importance of Polish author's rights society ZAIKS in fulfilling its international duties was also stressed at the conference. ZAIKS has failed to introduce new copyright legislation and customs controls necessary to bring Poland in line with neighbouring Hungary and Czeckoslovakia, which recently introduced new copyright laws.

Weinek says "The CEAU has been a success so far. Eastern European countries have been eager for advice from Germany and Austria and to learn from our experiences. Hungary and Czeckoslovakia have already made progress towards tackling the problem of piracy, and Poland is now working towards introducing new copyright legislation."

PLENTY OF MONEY AVAILABLE

Investors Bullish About Radio Despite Recession

by Steve Wonsiewicz

Investors are still bullish about financing radio stations despite the recession that continues to grip the UK. A roundup of corporate finance executives indicates there is plenty of equity money for newly licenced local commercial radio stations, as well as the independent national radio franchises (INRs) and the new regional specialist-format stations.

Bank of Tokyo corporate finance executive Julian Green, whose company advised Jazz FM/London, says Classic FM's successful fundraising last September showed there is an appetite for investments in new stations despite the advertising "However, downturn. deals require synergy or strategic benefits to flow before fundraising is likely to be concluded," he adds.

Radio managemant/investment consultant Robert E. Richer agrees. "There is a lot of money available at the [financial] institutions, but also a lot available privately," says Richer, who works with, among others, investmant bank Paine Webber on radio transactions. "If you look at Classic FM, for instance, you see that this is a 100% equity deal, no debt. Time Warner has a piece—its only radio investment. in the world. GWR Group has a piece; Brian Brolly and Sir Peter Michael each have a piece. The national licences are obviously going to attract investors who think on a larger scale and who are unlikely to invest in individual station deals.

Financiers say capital availability isn't drying up after the awarding of INRs 1 & 2 and several local independent licences. Another important point: foreign investors have yet to pour a lot of money into the sector. "There is still a lot of money around and we have yet to see any US money come into these deals, except Time Warner," says Richer. "As vou know. Silvio Berlusconi has decided to bid for Channel 5 and [NRJ president] Jean-Paul Baudecroux is anxious to get into some deal in the LIK

Equity's The Name Of The Game

As expected, most of the financing for these start-ups, local or national, is equity-driven. "But that is not to say that if Classic develops a good track record, for instance, it might not be taken public if the market becomes more accepting of initial public offerings," says Richer. "But most banks today will only loan money to radio operators that can demonstrate a history of positive and growing cash flow. Obviously, the new ventures cannot deliv-

Chris Graham, an executive with UK venture capital firm 3i, is also bullish on radio. "The market probably is more dynamic than it ever has been," he says. "There's still quite an appetite in the market for good, quality investments."

3i, which has been involved with local commercial radio since it began, currently has investments in around 10-12 local commercial radio stations. Graham says equity investments for the smaller, local stations typically might be in the £300.000-£600.000 range, for larger sta-

tions in the "tens of millions of pounds."

Factors whetting investor appetites in the face of the recession are increasing deregulation and the low percentage of advertising spend on radio, as compared with other major European countries. "[Advertiser reluctance to use radio] will begin to change when we get more national, commercial radio stations rather than local commercial station delivering targetted audiences to the advertisers," says Graham. "And within time, the expectations are that advertising will begin to rise." That means radio asset values will also rise, increasing the returns to 3i's portfolio.

Investment bank Greig, Middleton & Co. corporate finance executive Rod Venables, however, is more cautious. He says the City still views most start-ups as too risky. Another sign: radio stock prices have taken a beating during the recession.

"The last two deals have met with a certain amount of institutional support, like our deal [Allied Radio's initial public offering and the Southern-Invicta one," says Venables. "However, I wouldn't say the institutions are all that happy with them because they thought the upturn would happen a little earlier. There has been a lot of commentary that when the upturn starts, the recovery will be sharp. All they know is that they are sitting on basically established stations with a proven track record that have taken steps to remove excess

Allied Radio's On The Hunt

But the bottom of the market could be the perfect time to start buying. Venables' colleague John Greenall thinks the time to invest or buy is now. "There's a hell of an opportunity-or a window of opportunity-and we want to try to capitalize on that from Allied's point of view," he says. "And that is to build up to the maximum amount of points allowed as soon as possible. You could probably build a group which accounts for · 14 million pairs of ears. Then you are taken seriously in national advertiser terms. That's when you go from 2.5% of net advertising to 4-5%, and then you're talking about huge numbers.

Is Allied on the hunt for acquisitions? "We are very interested in building up a group which will be serious in terms of numbers of ears," he says. "There are many things being looked at."



A CALL TO ACTION — The UK Broadcasting Entertainment Cinematograph and Theatre Union (BECTU) has reacted strongly to options for the BBC that were outlined in a draft report by the corporation's 15 different task forces. The BECTU is currently balloting for a one-day strike on May 15 to voice its opposition to their lack of confidence in BBC management. Pictured (I-r) are BECTU BBC division chairman Luke Crawley, BECTU national industrial officer for the BBC Roger Bolton and BECTU joint president Tony Lennon.

Classic FM Sets Up 22-Transmitter **National Network**

by Mike McGeever

The UK's first national commercial radio station Classic FM has invested £5 million (app. US\$8.3 million) on the installation of a network of 22 transmitters, expected to reach 86% of the population.

Finances for the transmission equipment, (separate from the overall funding of the station) has been secured from US merchant bank Bankers Trust Company.

According to Classic FM chief executive John Spearman, the station is scheduled to go on-air later this year with 11 of the transmitter installations, giving 81% coverage, while the remainder will come into operation sometime in 1993. The system is being supplied by National **Transcommunications** Winchester and, claims Spearman, will be the largest commercial radio network constructed anywhere in the world.

He explains why the station chose NT, saying, "Technical quality from our transmitters is essential as the majority of our output will be classical music, and our audience is likely to consist of listeners primarily from the ABC1 socioeconomic groups. NTL is guaranteeing not only the sound quality we require, but also maintenance and reliability, together with comprehensive monitoring and control, 365 days of the year.

"The radio arena in the South West in entering a crucial period,"

Holloway Named West Country PC

West Country Broadcasting (WCB), the company operating Plymouth South and DevonAir, has appointed Michael Holloway as its programme controller.

Holloway has been PC at Devonair since early 1991, and has earlier worked with Northboth sound/Aberdeen sales/marketing and as a presenter. This was followed by a tenure at Radio Clyde/Glasgow where he was head of music and also a pre-

says Holloway, adding, "The most

Holloway is also currently researching the "ins and outs" of Devonair and Plymouth Sound splitting frequencies.

important thing for us is that the

two stations retain their licences.

We also have to keep an eye on

the national franchises due soon,

as well as the possibility of a

regional broadcaster in our area."

Have You Already Listened To The CD's In M&M's Summer Track Attack Box?

presented with a gold disc for sales of more than 100.000 for his selftitled debut album. Pictured (I-r, back row) are: east UK west head of radio promotions Joe Reddington, east west UK artist liaison officer Charlie Webster, east west UK head of TV promotions Hassan Choudhury, Cohn, Cohn's guitarist Jeff Pevar, Atlantic product manager for east west UK Mark Conway and east west UK marketing manager Richard Engler. Pictured (I-r, front row) are: Warner Music UK director of sales Jeff Beard, M.F.C. Management's Perry Watts Russell, Warner

Music UK chairman Rob Dickens and east west UK MD Max Hole.

WALKING IN LONDON — Grammy award winner Marc Cohn (best

new artist) had cause for further celebration in London when he was

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have everything that a newcomer songs, widespread appeal and good looks. ROCK POWER Germany













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INNOCENT PROMOTION — Columbia artist Deborah Blando (centre) recently visited Holland to promote her single "Innocence" taken from her debut album "A Different Story." Here she's pictured with Power FM PD Wim Rigter (left) and Power FM head of music Peter Belt.

Radio Plus Readies All-News Format

by Marc Maes

Belgium's first all-news station Radio Plus is now readying plans for its official launch to a Brussels regional audience. While no official starting date has been set, the station has been undergoing preliminary tests for several months.

Radio Plus is headed by Radio Contact founder/MD Francis Lemaire and Daniel Casier (owner of the station and frequency) and operates from the Radio Contact headquarters in Brussels; it will broadcast from 06.00-24.00.

Says new Radio Plus MD Denis Asselberghs, "You could say that the idea is based on what France Info does, but in a different way. We really fill a gap in the market here, as we supply news on a continuous basis."

Radio Plus's news system is fully computerized and is staffed by eight journalists. Says Asselberghs, "The main idea is to give our audience news at any time of the day. We don't want our listeners having to wait until the hour or half-hour for their bulletins."

He also says the station plans to add broadcasts in Flemish and English in the near future, as well as 30-second jingles and music breaks

The station's initial budget is Bfr20 million (app. US\$3.5 million). At presstime, Asselberghs was negotiating an advertising deal with the IP/Transistor sales

VPRO Stays Course In Choppy Dutch Radio Waters

by Marlene Edmunds

Dutch pubcaster VPRO does not intend to change its philosophy or its alternative programming format despite expected changes in the country's broadcasting system, according to editor-in-chief and PD Roel Bentz van den Berg.

Holland voted in late March to restructure the public broadcasting system in an effort to meet the escalating competition from private commercial cable radio stations (M&M, April 4).

VPRO had initially expressed fears that it would be forced by the restructuring—which for the first time will offer across-the-board horizontal broadcasting—to change to a less alternative profile. While most of the other pubcasters offer an EHR-style format, VPRO has enjoyed a reputation in Holland for its diverse and sometimes eclectic approach to programming, which offers its audiences a wide range of music, including jazz, blues, roots, world music and indie music from the

Says Bentz van den Berg, "The restructure will not influence our thinking about the kind of programmes we carry. We would lose more than we would gain by changing our philosophy." He describes VPRO listeners as a "small, but dedicated audience of people who are actively interested in what's happening in rock and alternative rock programming."

In the new restructure, VPRO surprised many industry observers by requesting the weekday evening listening slot (21.00-24.00), a time when many people are glued to their TV sets. Comments Bentz van den Berg, "The people who listen to us are interested in more selective listening and TV watching. Daytime is not quality listening. At that time, people want background music. Daytime Radio 3 is very heavily top 40-formatted with what we call 'young and dynamic' DJs. We have no business doing that. We expend too much of our energy and know-how to be used as wall-

He adds, "People who want to hear us will make an effort to listen to us. They will either tape our programmes, or they will tape the television programmes they are interested in and listen to us." VPRO has some 600.000 subscribers and its audience figures range from 300.000 during the day (currently Wednesdays from 12.00-24.00) to 50.000 in the evening.

Bentz van den Berg expresses some scepticism about the eventual outcome of the public radio restructure. "I have my doubts if it will work," he says, adding that the pubcasters' efforts to compete "with all the [AC] Sky Radios and [EHR] Power FMs," will result in more ruthless competition. That, he says, "represents a philosophy that is not ours. I think there should be a division

between the publics and the commercial stations. We want to concentrate on doing things that won't be lost in the noise."

Bentz van den Berg's comments come on the heels of the presentation to parliament by minister of culture **Hedy D'Ancona** of a new media plan which, among other things, suggests that commercial time slots may, in the future, be made available on pubcasters during rest times when the frequencies are not being used.

The restructure is scheduled to be completed by October 1. On Radio 3, the most popular of the public stations with a 30% market share, three pubcasters—NCRV, KRO and AVRO—banded together in January to begin horizontal programming and are now calling themselves Station 3. In October, VARA, EO and VPRO are expected to join them. TROS and Veronica, the largest of the pubcasters, are expected to request weekend time slots. (Additional reporting by Robbert Tilli.)

Friedrichs Joins EMI Belgium As IM

As of June 1, Danny Friedrichs will become international manager Benelux repertoire, reporting to EMI Music Belgium MD Guy Brulez.

Friedrichs, who was previously marketing manager at EMI Music Holland, will be overseeing the exploitation of EMI Benelux's roster of domestic talent, which includes Leyers, Michiels & Soulsister, BB Queen, Clouseau, Jan Vayne and BB Jerome & The Bang Gang.

MB

SPAIN

Los 40 Heads Radio's Expo, Olympics Charge

by Howell Llewellyn

Spain's music industry is tuning up for the biggest potential audience it will ever have in its own backyard—and EHR network Los 40 Principales is leading the way.

Hundreds of concerts are being arranged by local pop, rock, classical and opera stars as part of the cultural programmes accompanying Expo '92 in Seville and the eight-month Barcelona programme before and after the Summer Olympics.

Los 40 is staging some 70 Spanish pop and rock concerts in Seville at the 10.000-capacity open-air Plaza Sony venue at the northern end of the Expo '92 complex. Every visitor to Expo during each concert will be able to watch, thanks to the "Jumbotron," a huge 200-square-metre-screen—the

largest ever installed in Europe—located above a stage housing equipment for 500.000 watts of light and 40.000 watts of sound.

The Los 40's live action will take place every Tuesday and Thursday from 23.00-01.00, with production costs at US\$3 million. It started on April 21, one day after the opening of Expo '92, with Modestia Aparte, and over the next two months will feature acts such as El Norte, Sergio Dalma, Los Elegantes, Danza Invisible, and Decada Prodigiosa.

The Tuesday concerts will focus on easy listening and will be played on SER's Cadena Dial the following Sundays at 17.00. Thursday's concert will be pop/rock, broadcast on Los 40 at 22.00 on Wednesdays, when the

top eight songs will be featured, and also at 01.00 on Sundays on TV pay-channel Canal Plus.

The Los 40 showcase is only one part of the country's entertainment plans. Some 55.000 different events—most of them part of the "Street Entertainment" programme—costing more than

RNE Names Four New Station Managers

State-run Radio Nacional de España (RNE) has appointed new heads at various stations in the country.

New Murcia director is Francisco Alfonso Guzman; La Roija station manager is Francisco Alcantera; Marino Jambrina heads the Huesca station manager at Teruel, while Miguel Angel Dominiquez heads the Ponferrada station.

Addlf

*

US\$175 million-are programmed 18 hours a day during the 186 days of Expo '92. Around 20.000 artists will be performing in the 13 open-air venues on the site, with classical music and 14 different operas predominating in the enclosed venues.

Barcelona, in comparison, is taking a more modest role in the celebrations, with 150 musical shows scheduled. Many are by Spanish and Catalonian stars, with an emphasis on flamenco, opera and classical music. Barcelona's programme includes Frank Sinatra on June 3 and Liza Minnelli on June 29 and 30.

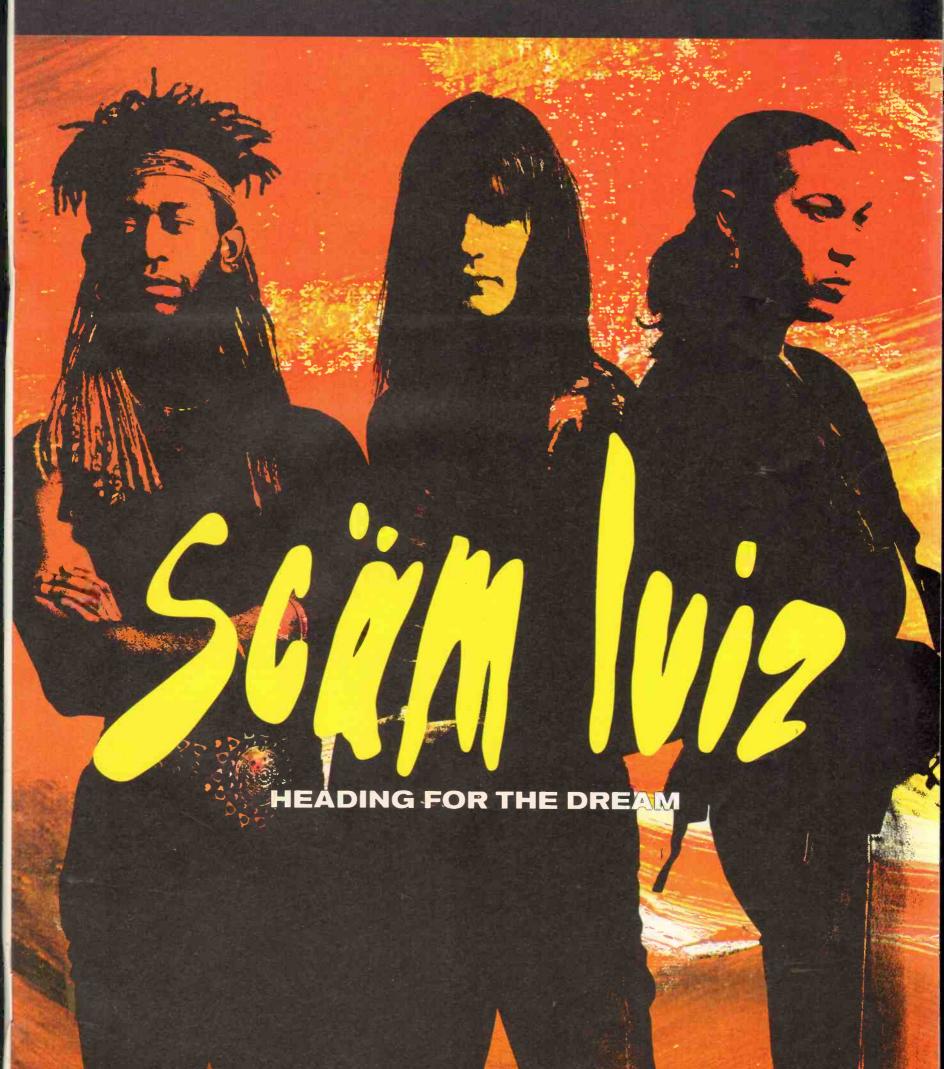
An estimated 18 million visitors are expected at Expo '92, which closes at 04.00 every day. After each concert, the Plaza Sony will revert to what Merino calls "the world's biggest discotheque"

until 03.00

With "discovery" as the major theme of Expo '92, the organizers have scheduled a section aimed at finding the best new pop talent from all over Spain. Directed by popular singer Miguel Bosé, the programme "Young Prospects for the 21st Century" will be held at the Palenque Theatre at Expo '92 on Fridays, Saturdays and Sundays. A special committee has spent months seeking out Spain's best new talent.

Epic Records former international A&R Adrian Vogel, who is now founder of Madrid-based production, management and publishing company Compadres, says it is ironic that 500 years after Spain "discovered" the Americas, Spanish music is spending the anniversary waiting to be discovered by the world.

united colours of rock 'n' roll





CD MC LP



PLATINUMS FOR COCKER — At his self-out concert in Zurich, EMI-signed Joe Cocker was presented with two platinum discs for the albums "One Night Of Sin" and "Joe Cocker Live." His current album "Night Calls" has already achieved platinum status in Switzerland. Pictured (I-r) are: tour manager Ray Napolitano, EMI Switzerland MD Peter Mampell and Cocker.

Concrete Blonde Gets German Promo Push

by Machgiel Bakker

EMI Germany is promoting US rock act Concrete Blonde with the band's biggest campaign in Europe.

Following the move of the IRS label—to which the band is signed—from Electrola to EMI Germany on April 1 (M&M, March 7), the company hopes to sell 100.000 copies of the band's forthcoming album Walking In London. Concrete Blonde's fourth album for IRS features the single Ghost Of A Texas Ladies Man, which is already picking up promising airplay nationally.

Someday, the second single from the album, will be released during the first week of May. A national tour is expected to follow the band's performance at the Bizarre festival in Lorelei on June

Says EMI Germany director of product management Michael Golla, "The time is right to break the band. They've been around for quite a while and have hit gold in the US and platinum in Canada. They have never had much of a base in Europe; here in Germany,

album sales have never reached more than 20.000 copies. Part of our masterplan is the link-up with [retail chain] WOM, it's the first time we have done this."

Concrete Blonde has been selected by the 15-store chain as "Act of The Month." Other newcomers to receive the same treatment have been Nirvana, the Boomers, Naughty By Nature and Pearl Jam. WOM also plans to advertise the album on MTV Europe with 30 20-second spots between May 2-10.

Says WOM head of publicity & promotion Jens Christiani, "It's part of our philosophy to break new bands. We don't hang on to the big names, but like to promote the newer acts, for which there is a still a lack of proper campaigns. Concrete Blonde is a great live band. Also, they will profit from the fact that rock music these days gets easier exposure in this market than it has before."

The campaign amounts to DM380.000 (app. US\$230.000), of which DM120.000 is provided by EMI and the rest by WOM.

Austria's Music Industry Advances 17% In 1991

The retail value of the Austrian prerecorded music market increased by 17.1% to Sch1.37 billion (app. US\$118 million) in 1991, according to official IFPI figures.

1991, according to official IFPI figures.

Album shipments increased 7.3% to 12.9 million units, while single deliveries declined 19.2% to 1.9 million units. As in other territories. CDs showed the biggest growth, with album units increasing 36.5% to seven million units worth Sch871.9 million. CD singles skyrocketed 63.4% to 487.507 units shipped, worth Sch26.5 million.

All vinyl formats showed a decline against 1990. Twelve-inch single shipments fell 37.8% to 287.888 units, while traditional vinyl singles dropped 29% to 1.15 mil-

lion units. Album deliveries decreased 31.1% to 2.5 million units.

Cassettes showed a small increase of 3.8% to 3.35 million units worth Sch 228.7 million.

Comments IFPI Austria MD Harald Büchel, "The major reason for the growth is the CD, which comes as no real surprise. The CD now commands a 65% share of the market, yet CD-player penetration in Austria is only 20% of Austrian households, less Jhan half of the European average. I think this indicates that there is still room for further growth of the CD. This will, of course, depend upon the developments of the DCC and Mini Disc." MW

BMG To Market, Distribute Heavy Metal Label GUN

by Robert Lyng & Miranda Watson

BMG Ariola Munich has announced a new joint venture with newly established independent heavy metal/hard rock label Great Unlimited Noise (GUN) and music publishing company Drakkar Promotion.

Based in Witten in the Ruhr district of northern Germany, GUN was launched on March 30 under the leadership of Wolfgang Funk, former concert promoter and EMI-Electrola hard rock product manager (Axxis, Croming Rose and Running Wild). Funk will work closely with Drakkar Promotion MD Bogdan Kopec. Kopec, who has years of experience in the fields of publishing, artist management, merchandising and tour promoting,

has managed bands in the past such as Rage, Risk, Running Wild, Sodom and Kreator. Funk and Kopec will be responsible for signing and producing new bands. BMG will market and distribute GUN.

The first GUN release was First Depression by hardcore metal band Depressive Age on March 30. The next releases scheduled are Murder Nature from trash band Sun (who supported Pearl Jam on their last tour) on April 27 and Sure from punk rock band Monkeys With Tools in May.

Says Funk, "We see ourselves as a buffer zone between indies and majors. On one hand, our bands do not have to deal with the massive apparatus of a major company because we are their direct contacts. On the other hand, we

bring the majors closer to music that they do not understand very well, but which still provides considerable turnover. This sort of constellation has been working in England and America for a long time, with the best example being Geffen Records."

Adds BMG Munich MD Thomas Stein, "The idea behind this joint venture was to give the label help in the business and sales fields, but to leave its creative independence intact."

Stein says BMG is open to new partnerships in the future and points to the success of previous BMG joint ventures with independent dance label Logic (Snap, Dr. Alban) and with Chlodwig. Reporting directly to Stein, Rolf Gilbert, as head of joint ventures, will be directly responsible for GUN at BMG.

FRANCE

TV Channel M6 Faces Stiff Video Copyright Fees

by Emmanuel Legrand

The SCPP and SPPF, the two collecting societies representing record producers, have reached an agreement with private TV channel M6 concerning payment for videos played by the channel during the next three years. The agreement puts an end to one of the most heated negotiations within the music industry.

According to the new rates, M6 will pay the producers Ffr1.150 (app. US\$205) for each showing of a video in 1992, Ffr1.250 in 1993 and Ffr1.600 in 1994.

This is a long way from what the channel was initially prepared to pay. M6 had proposed a 6.3% increase for 1992 on the previous year's rate, jumping from Ffr790 to Ffr840. Meanwhile, producers were asking for Ffr1.600, almost double the previous rate.

France is the only country which employs this system of payment for each video broadcast.

Industry analysts claim one reason the new rates are so high is that M6's programming was previously very inexpensive in efforts to help the channel fulfill its legal obligation to broadcast a high percentage of Francophile programming (including video). They add that the rates it accepted three years ago were negotiated under different circumstances. M6, in its

early stages, had limited resources and its future was far from secure. Now, the channel is believed to be on the verge of breaking even, and the recent collapse of La Cinq, the other private channel, is poised to boost both its audience and advertising revenues. Therefore, analysts surmise, it is natural for the record industry to re-evaluate the rates accordingly.

M6 compromised on the deal, although it claims the station is still in the red, and that the increase would put it in a difficult situation. At the same time, M6 reports it will complain to the French monopoly commission about abuse of dominant positions by the record companies.

M6 music/entertainment manager Laurence Aupetit says, "It is not that we didn't accept the fact that we had to renegotiate the rates, but we found the new rates unreasonable. We have been forced to accept them because of the shortage of product. If we hadn't been able to find enough acts for our programmes, we wouldn't have been able to meet with our legal requirements [M6 is obliged to broadcast a certain percentage of musical programmes, of which videos are an important part]. We are in a touchy situation in which we are faced with only one supplier represented by the two societies, which have negotiated together."

But what angers the M6 management the most is that they feel the channel was doing an efficient job in promoting new acts, especially French ones. Says Aupetit, "I am very bitter and disappointed about their [record companies'] attitude, because we have made a great effort, mainly financially, to invest in programming and increase our promotional partnerships. We thought the music industry would appreciate what we are doing, especially in promoting new artists, while it is struggling to get a mere 20% of French songs on FM radio."

He continues, "We have proved that we can be breakers. Acts such as Jean Leloup or Au Petit Bonheur were extensively played on M6 before they received radio airplay. Our studies show that if we really wanted to secure audiences, we could programme the channel with gold songs like an FM station. But we have made the choice to focus on new music. Record companies have problems breaking new acts and are very pleased about what we are doing, but they tend to forget this during the negotiations. We consider ourselves as partners of the music industry. It's a shame they don't support us."

With the new rates, M6 estimates its extra costs will amount to Ffr12 million in 1992 and Ffr20 million in 1993.

8

MUSIC WITH GUTS!

MSG - MSG

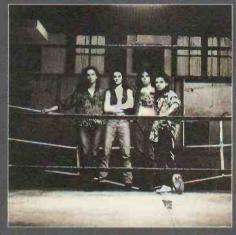
CROSSROADS - HYPE

CROSSROMS



With their second album, CROSSROADS have produced 11 songs of raw energy: try "You Won't Get Me" or "Should I Cry" for a strater!... and if you like what you hear, catch 'em live on their April / May tour of Germany and Austria!

BRINGS NEW ALBUM 92



Brings were voted National Newcomer Of The Year '91 by the readers of German magazine Musik Express/Sounds. Earlier this year, the Cologne based rockers toured successfully with Tom Petty and are currently recording their long awaited second

A B A N B A D B

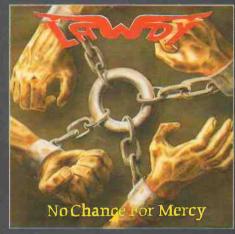
Michael Schenker and Robin McAuley have created their most successful album to date! After "Nightmare", the second single "When I'm Gone" is one of the classic cuts which is currently featured on MTV! The album went Top 25 in Germany, Top 5 in Japan, and Top 30 in most European countries. Touring plans for autumn are under discussion!

COZY POWELL - THE DRUMS ARE BACK



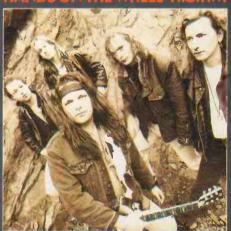
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LAWDY-NO CHANCE FOR MERCY



The second album of Hanover based band delivers again a full dose of uncompromising hardrock.

HANDS ON THE WHEEL-H.O.T.W.



Winners of the German 1991 Sony Talent Awards H.O.T.W. were snatched up by Electrola recently Their debut album, due for release in August, will be produced by Scorpions' mixer Erwin Musper and features Australian born singer Thomas Ripophahn

ELECTROLA ROCKS!



GUESCE



EUROPEAN RELEASE

NEW ALBUM GOBE

1 ST SINGLE WAKE UP





Swedes, Finns Agree To Pay-MTV

MTV Europe and national cable operator unions in Finland and Sweden have signed agreements which allow the pan-European cable net to become a pay-TV operation in those two countries by November 1, 1992, at the latest.

Local arrangements are expected to be in place by the end of June, including provisions for individual cable ventures and details of payment.

MTV Europe service is currently available to nearly 600.000 households in Finland and some 1.5 million in Sweden.

Negotiations in Norway have ended in a deadlock and cable TV operators have suspended broadcasts of MTV Europe. Meanwhile, Denmark has been handled separately by MTV Europe, reportedly because of its geographical location, its heavy communal antenna tradition and because it is an EC member. KH



SWEET DANISH AWARD — EMI Denmark staffers hold up the first Grammy award to be given to Bonnie Raitt outside the US. Raitt won a Danish grammy, or "IFPI Prisen," for best foreign female singer. Pictured (I-r) are head of international Thomas Hoehne, head of promotion Anne Marie Buch, label manager Svendaage Juncker, promotion manager Suzanne Top and MD H.P. Hansen.

Nevestad Leaves Radio Oslo, Takes PST Music Post

Radio Oslo's Trym Nevestad has been named music director at AC/AOR outlet PST-FM/Skien. Nevestad, who was also music director at Radio Oslo, joined PST-FM on April I.

Commenting on his move, he says, "I like it much better here. It's a great challenge to work at such a small place where people are used to listening to their local radio station."

PST-FM was launched on February 1 and has an estimated potential audience of

120.000. The station currently employs five people.

Nevestad plans to implement competitions to raise the public profile of the station. "We plan to drop around 10.000 prizes into the river, capsuled by plastic bottles," he says, describing one possible contest. "We also recently had our bumper sticker competition, where people had PST-FM stickers stuck to the car, and when PST-FM's staffers discovered a car with one of our stickers, they gave away prizes." KRO

PolyGram Buys 50% Stake In Stockholm Label

by Kai Roger Ottesen

PolyGram has turned up as a 50% owner in Stockholm Records, which debuted in Bromma, Sweden, at the beginning of this year. Stockholm Records' biggest act is Army Of Lovers, to which the company has the European rights for the group's next record. (Their previous album Massive Luxury Overdose was on Ton Son Ton; Giant Records has the rights in the US.)

Stockholm Records is led by former Secret Service member Ola Håkansson, who has been appointed MD, as well as Alexander Bard, Tim Norell, Anders Hansson (both Secret Service) and Anders Wollbeck, who together own the remaining 50% of the company.

Repertoire has not been specified, but it will not include artists singing in Swedish. PolyGram has right of first refusal for Stockholm Records product in Europe.

The agreement also includes

the launch of a subsidiary called S Records, which will operate as an experimental label to test artists and repertoire prior to eventual release.

It is not known how much PolyGram has invested in the project and, comments marketing and product manager Eric Hasselquist, "PolyGram has no specific requirements in terms of profit. They want us to find potential successful acts."

Hasselquist says the deal is for long-term, but adds, "When the contract expires depends on how the business goes. We estimate a loss for the coming couple of years because of the costs of A&R and production. It will take a while before the benefits appear. I believe PolyGram will give us a couple of years to show results, or at least find good new artists."

A&R duties are being divided among Hasselquist, Håkansson and the production team.



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"YOUR INDIE CHOICE IN SCANDINAVIA"



THIS WAY IN — Staff members of RTL 102.5 Hit Radio joined in the celebrations with Spagna as she accepted a gold disc for sales of her single "No Way Out." Pictured (I-r) are: Sony Music artist/marketing director Massimo Bonelli, RTL 102.5 head of music Grant Benson, RTL 102.5 head of promotions Luca Viscardi, RTL 102.5 VP Pino Ruggero, Spagna and Epic marketing manager Andrea Papalia.

Dance Label Bull & Butcher Stampedes To British Isles

Bull & Butcher, the dance music division of Milan-based publishing firm F.M.A. Edizione Musicale E Discografische S.r.l., has set up offices in the UK. The first release on its Bull & Butcher UK label is the 12-inch-mix single On By DSK, a co-production with US company Hot Production. This will be followed by the DSK album What Would We Do.

Bull & Butcher UK has forged a working relationship with Expression Records, the label owned by ex-Roxy Music guitarist Phil Manzanera. F.M.A. Edizioni GM Mario Allione explains the deal, saying, "I will retain complete autonomy and am free to work with who I want. But Manzanera's company will take care of press, radio and TV promotion. Pinnacle, which distributes product on his label, will also distribute ours. And Manzanera has contacts with some of the UK's top producers, which will be useful. It's our first step on the UK market, which I believe to be most important for dance music."

Allione confirms that his firm will represent Manzanera's Expression Records on the domestic market after 1992. DS

Radio Regs For 4000 Stations Stalled, No Progress Seen

by David Stansfield

August 23, 1990 was a historic day for Italy's broadcast sector. On that date, government legislation was approved which was intended to regulate the apparent rampant lawlessness which had ruled both the radio and TV markets. That was the official reason given, but it was an open secret that the new broadcast bill had been designed mainly to curb the expansionist activities of media mogul Silvio Berlusconi, who has interests in the TV, advertising and publishing markets.

The most important aspects of legislation for the radio sector included a redistribution of frequencies and changes to advertising restrictions.

With around 4.000 stations currently broadcasting, serious players welcomed laws that had been absent since Italy's first station was launched in 1975. Some, however, claimed that legislation was weighted in favour of nonmusic-based community stations operated by cultural and political groups. They were promised 30% of the national frequencies, with 70% going to commercial broadcasters. Private local stations would occupy two-thirds of the spectrum. Protests were also made against the government's intention to limit private national stations to national advertising only. Local stations, however, were left free to air both local and national spots.

Yet despite the protests, most operators agreed that legislation with faults was better than no legislation at all, and that the radio sector would now be able to rid itself of its past "pirate" status.

All broadcasters had to apply before October 30, 1990. It was the task of post and telecommunications minister Carlo Vizzini to draw up a frequency plan and then select successful candidates by August 23, 1992.

No progress has been made in the radio sector and it seems unlikely that the August deadline will be met. The situation for the government-favoured TV sector is still unclear. Vizzini is ready to name the list of 12 national stations which will receive broadcast licences, but the recent general election has thrown his plans into disarray.

Industry observers claim that outgoing ministers have stalled on his proposals, and the country is currently without a ruling coalition government. It is not known whether Vizzini will retain his ministerial post, and the laws may well be modified by a new balance of political power.

Sergio Natucci is station director at Rome-based national network Italia Radio. He is also secretary to Reti Nazionali Associate (RNA), an organization formed to protect the interests of national commercial stations. Natucci is active on behalf of RNA at a top political level and has had meetings within Vizzini since the April 5-6 elections. "We will continue discussions despite the election results," he says. "No one knows which parties will form the next government, and our concern is that if a new post and telecommunications minister is elected, he will start from zero as far as broadcast legislation is concerned."

Natucci says that all radio associations are pushing Vizzini to draw up a frequency plan because he had promised to do so while in his post as minister. "He needs to keep that promise," adds Natucci. "But I don't think he will. There are too many stations

operating. The number needs to be reduced and the problem is no more complicated than that."

Natucci agrees that the TV sector is more important at a political level, commenting, "The annual advertising revenue for the TV sector stands at around L3.5 trillion (app. US\$2.8 billion), while that for the radio sector amounts to roughly L350 billion. Political weight is attached to the TV sector and that is why it comes before radio."

At national EHR network RTL 102.5 Hit Radio, station director Claudio Astorri is pessimistic about the chances of much progress for the radio sector by the August deadline. However, he does expect decisions to be made by the end of the year. Astorri believes the delay in announcing licence winners in the TV sector is connected to what he describes as a "historic" battle between Italy's newspapers owners and Berlusconi. They accuse him of having a monopoly position on the advertising market, one that is killing their own industry. The government's guarantor for publishing and broadcasting is currently investigating all allegations.

Stations like Astorri's had to invest heavily in order to meet government requirements in the licence application process. Since then, RTL 102.5 Hit Radio has become a national station and has needed to commit major funds to promotion. "We are lucky," he adds. "The owners of RTL 102.5 Hit Radio also have other business interests and can wait until 1993 for profits. I believe other stations which are not in the same position and need quick returns will find survival difficult in this time of uncertainty."

UPCOMING SPECIALS IN MUSIC & MEDIA

MAY 16 ISSUE: SYNDICATION

STREET DATE: 12.05.92 AD DEADLINE: 21.04.92

MAY 23 ISSUE:

BBC RADIO 1
 25TH ANNIVERSARY

STREET DATE: 19.05.92 AD DEADLINE: 28.04.92

MAY 30 ISSUE:

- AIRPLAY MONITORING
- RADIO PROGRAMMING SOFTWARE

STREET DATE: 26.05.92 AD DEADLINE: 05.05.92

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PolyGram

s pop Raï the next big thing to come out of the ever-evolving world music genre? French label **Barclay** is placing its stakes high on Algerian-born **Khaled** and his infectious single *Didi*. Taken from a new 11-track self-titled album, the track mixes the hypnotic and wailing vocalizing style of Raï with contemporary pop arrangements, courtesy of producer **Don Was**.

Judging by the first radio reactions, Barclay has a winner on their hands. Signed to the label last year, *Didi* is capturing the hearts of

Judging by the first radio reactions, Barclay has a winner on their hands. Signed to the label last year, *Didi* is capturing the hearts of programmers in France and throughout Europe, who are charmed by the single's multi-format appeal. Barclay MD **Pascal Negre** says the single is targetted at two audiences. "For the Arabic community, Khaled is already the king of Raï. The pop/dance audience is next. If you analyze the hits that world music has created over the years, it was first of all the dance beats that captured the imagination." Khaled started his career in the late '70s under the name of **Cheb** ('boy') Khaled, and has recorded many music cassettes in Algeria, his home country. He releases his first album in France in 1985. Apart from releasing three more albums for various independent labels, Khaled also recorded the ground-breaking *Kutche* album with musician **Safy Boutella** in 1988. Khaled, known for his whirling live performances, has scheduled a European tour for May-June, followed by more dates in the fall.

Programmers on the look out for something different are wise to check out the rest of this album. With production duties equally split

between **Don Was** and **Michael Brooks**, *Khaled* is a surprisingly varied blend of musical styles. Propelled by Khaled's seductive vocals, Raï is paired with flamenco (*Wahrane*—the best bet for a second single), or set in a strongly-evocative and atmospheric setting, exemplified on tracks like *Liah Liah* and *Ne M'En Voulez Pas*.

& MUSIC MEDIA

The Black Crowes

Raise the confederate flag and cry the rebel yell, because southern rockers the Black Crowes finally follow up their 1990 smash debut "Shake Your Money Maker," which sold 4 million copies worldwide, 3.5 of those in the US alone. With the release of "The Southern Harmony And Musical Companion," Phonogram is determined to strengthen the European side of the story.



by Robbert Tilli

The unexpected success of "grunge" rockers Nirvana may have been last year's talk of the town in the music industry, but what about the Black Crowes, those five "elegantly wasted" young men from Atlanta, Georgia? With Shake Your Money Maker, they put back the clock to '70s-styled rock, and in the US there seemed to be a surprisingly strong market for them. Via college radio and through constant gigging, they flew to the top.

One year after its release in early 1990, the flight of these birds of prey peaked at

number 4 in the Billboard Top 200 albums, while on this side of the ocean their birdsnest hung in one of the lower branches—number 98—of the European Top 100 Albums. According to Phonogram UK international marketing manager Chris Dwyer, the company has drastically changed its strategy for the new album The Southern Harmony And Musical Companion, out across the world on Def American starting May 11. "They're now an international priority act. This time we started earlier with promotion. From March 23 till April 9, the Robinson brothers were brought in for European promotion, which took them practically everywhere. We also serviced media an EPK [Electronic Press Kit] plus an interview-CD.

Although the winning team may have been changed slightly, the band didn't change their success-proven recipe of "nononsense" rock 'n' roll. In the new line-up, lead guitarist Jeff Cease has been replaced with Marc Ford (ex-Burning Tree) and the band now has a permanent keyboards player in Ed Harsh. Although their status has certainly changed in the last two years, they didn't "shake their money maker" in fancy studios with expensive producers. Again, they went into the Soundscape Studios in their hometown with producer George Drakoulias, completing the recordings only eight days later.

The overall impression you get from the album is that this tight-rocking unit has "jammed" the album together, like the Stones did in the early '70s. Compared to 1972's masterpiece Exile On Main Street, Southern Harmony And Musical Companion is of the same timeless quality. The structure of the songs is less clear than on Money Maker, more like mini-jam sessions, as most evident on the track Thorn In My Pride. Remedy, the first single, and Sting Me are more straightforward rockers. Those are balanced out with beautiful, passionate ballads like Bad Luck, Blue Eyes, Sometime Salvation and Time Will

Female backing vocalists give the music an interesting gospel touch. Singer Chris Robinson cries his heart out like young Frankie Miller or Rod Stewart in his days with the Faces, while his brother, rhythm guitarist "Young" Rich is confidently riffing in the back ground like Keith Richards himself.

The single was mailed out to press in a special doctor's bag, containing a strong medicine as sweet as M&M candies to serve as the remedy against hangovers. European marketing will contain a radio campaign in the major territories plus point-of-sale material. A pan-European campaign on MTV Europe is still pending, and a European concert tour is planned for the end of the year.



Not many bands can say that they toured with the "greatest rock 'n' roll band on earth," the Rolling Stones, but Glasgow's Gun can. In 1990 they were support act at the "Urban Jungle" tour, and now, two years later, they can finally capitalize on that fact with a strong new album "Gallus," out on A&M across Europe.

A&M international marketing manager Lucie Avery believes that the tour with the Stones was instrumental in achieving some recognition for Gun across Europe. "That was the ultimate in the live experience of a band. They made many friends with it. Our first objective with the new album Gallus is to consolidate the original rock base. With the first single Steal Your Fire, we aim at good specialist play on radio first, and later cross over to mainstream audiences with the second single Higher Ground [released on April 20]."

That first song is a straight forward rocker, while the latter is a Celtic rock ballad. The overall picture you get from this Kenny MacDonald-produced album-at presstime a new entry at number 15 in the UK and at number 50 in the European Top 100 Albums-is of a much harder rocking band than on 1989's A&M label debut Taking On The World. New guitarist Alex Dickson, Baby's replacement, has added some extra horsepower which

matches the strong compositions by singer Mark Rankin and the other guitarist Giu-

The band fits more than ever in the "Loud 'N' Proud" image, without being your average rock posers. Comments manager Gerry McElhone, "Actually, they're the first hard rock band to come out of Glasgow since the Alex Harvey Band." Apart from some clear Def Leppard influences—listen to those mean licks on Welcome To The Real World-every tone is "Gun" and ready to attract the rock market. Adds Avery, "That distinctive sound is also echoed in the visual thing. The sleeve is not the predictable generic rock jacket. We think it's one of the most striking images in a long time. It's a fresh approach, with a great story behind it."

What does the sleeve show? It is a picture of the late Benny Lynch, a flyweight world boxing champion in the '40s, of course hailing from Glasgow as well. In the band's opinion, their local hero with the deadly right punch is totally "Gallus," which is Glaswegian for "the best." He led a James Dean-type of life by living fast and dying young; in short he symbolized rock 'n' roll avant la lettre.

The backside of the sleeve is a colourful photo collage of the band pictured by Kevin Westenburg (of R.E.M and Chris Isaak fame) in Barcelona in the autumn of 1991. It's slightly reminiscent of Anton Corbijn's design for U2's Achtung Baby. The Benny Lynch image, plus a picture of the band, are featured on point-of-sale materials such as posters, displays and counter cards. In Sweden, shop windows are decorated with giant Gun lettering.

Prior to the album release, A&M supplied a special 4-track cassette sampler in cardboard slipcases to retailers across Europe to give away to their best "rock customers." Explains Avery, "The best way to sell an album is to let the people hear the brilliance of the music itself. Working this way, we directly targeted the fan base. Suppose they wouldn't get to hear Gun on the radio; then at least they would have the chance of being informed by this freebie.

Gun already made great headway into Spain with spectacular radio play, especially on the SER network, where Steal Your Fire has been added "out of the box." The band performed on Spanish national TV1's "Rockopop" programme and on TV3's "Sputnik TV." In Holland, Gun shed the ammunition for an acoustic radio pubcaster on Dutch performance Veronica's "Countdown Café."

The broad European promotion tour in March and April also included visits to Germany, Sweden, Denmark and Belgium, extensively covering rock media plus regular radio and TV. In addition, Gun has been heavily featured in April on MTV Europe's "Headbanger's Ball," which also filmed part of a London date by the band.

The US release of the album looks very promising to McElhone. "AOR radio just received the first single, and we have already enjoyed 40 adds in the first week. We're very happy we're with A&M, which proved its value with other rock acts like Extreme, Bryan Adams and Soundgar-

From April 29 to May 16, the band is touring the UK. After that a continental European tour will last until mid-June. The last week of June will see them as special guests of Def Leppard's Adrenalize UK tour. Again, not many bands can say that they have been asked twice by a major live band to open its shows



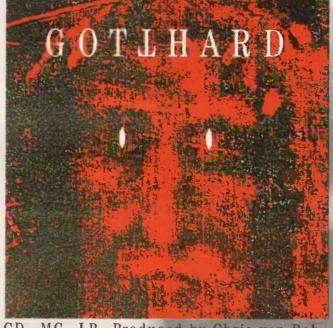




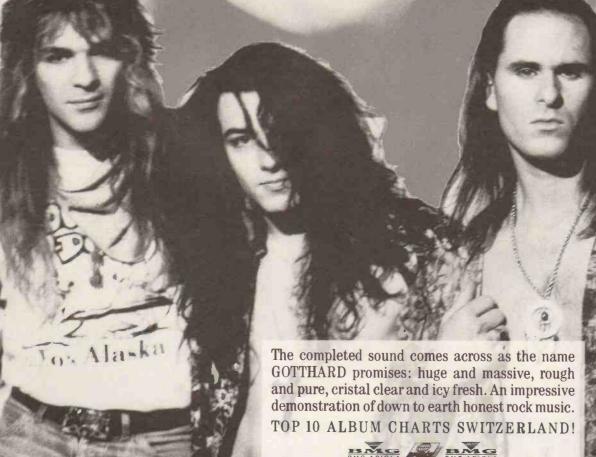


A NEW ROCK MASSIVE!

GOTLHARD



CD · MC · LP · Produced by Chris von Rohr





GIANT

MAY

25 BRISTOL BIERKELLER

26 BIRMINGHAM EDWARDS NO.8

28 LONDON MARQUEE

29 NOTTINGHAM ROCK CITY

31 TILBURG NOORDERLIGHT

JUNE

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2 PARIS ESPACE ORNANO

4 AUGSBURG ROCKFABRIK

5 HANNOVER MUSIC HALL

7 NURBURG ROCK AT THE RING FESTIVAL

8 NURNBURG SERENEDENHOF

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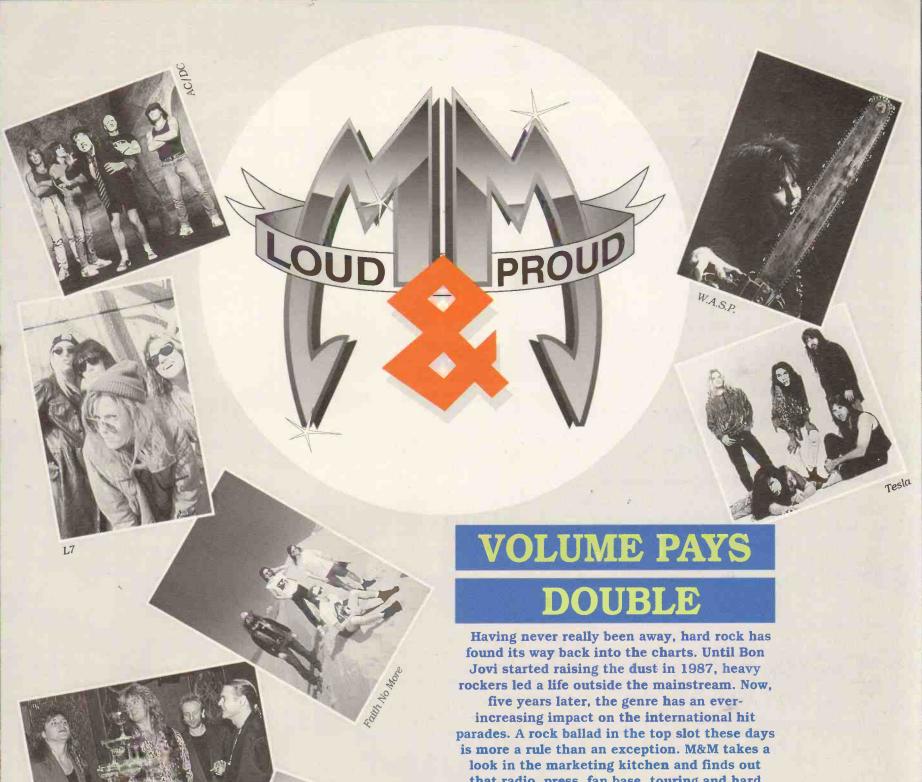
10 LUDWIGSBURY ROCKFABRIK

12 STOCKHOLM KOOL CATS

13 COPENHAGEN PUMPEHUSET

14 HAMBURG GROSSE FREIHEIT

NEW ALBUM 'TIME TO BURN'
NEW SINGLE 'STAY'



that radio, press, fan base, touring and hard work are the main ingredients.

by Robbert Tilli

With the ballad Winds Of Change, the Scorpions show that a band from Hanover can bring music to the world. Victory, hailing from the same town, is determined to follow in their footsteps. The band has just released You Bought It-You Name It—their fourth album for Metronome and eighth in totaland A&R manager Oliver Helwig thinks the prospects are bright.

"We were close to 100.000 copies for each album. It took us one live album plus two studio albums to establish the band on the German market. The big success started with Culture Killed The Native three years ago. In those days, they toured Europe with Gary Moore, and gained many fans this way. In the US, they achieved a solid foothold as well, with 200.000 copies sold for that album [on

(CONTINUES ON PAGE 24)



Red Hot Chili Peppers

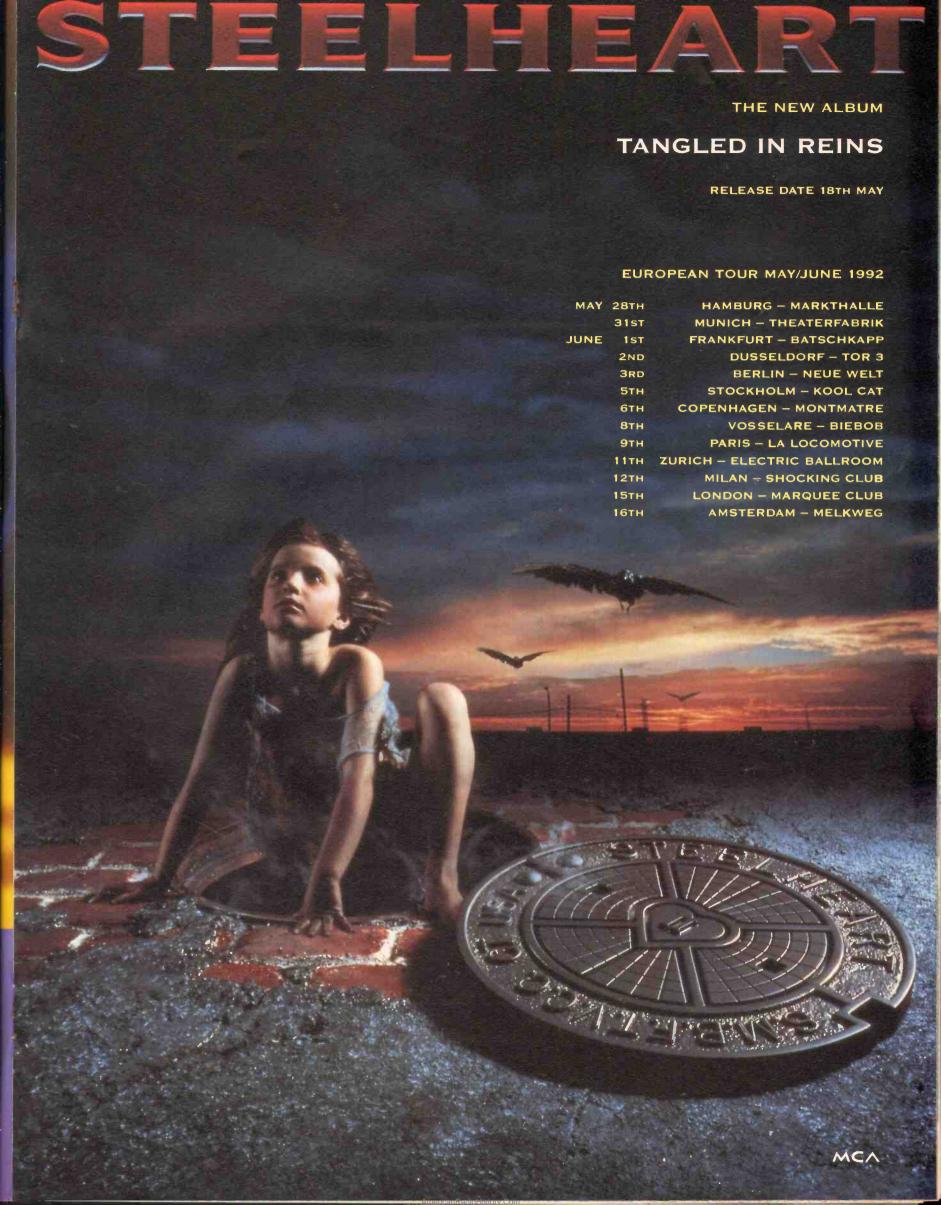
Def Leppard

HARDLINE

POL4B SE

THE DEBUT ALBUM

includes the singles
TAKIN' ME DOWN & CAN'T FIND MY WAY



THE HOTSEA **ANAGERS**

by Chris Marlowe

Hard rock managers often suffer from as much stereotyping as the bands they represent. They are portrayed as cynics who

manipulate, use up and dispose of musicians before moving on to the next saleable victim. While using logic can dispel this misconception, talking with

Rod

Anthrax, managed by Jon Zazula Smallwood of

Sanctuary, Jon Zazula of Crazed Management and Sharon Osbourne proves their dedication conclusively. When asked what the main function of a manager is considered to be, these often articulate people were momentarily at a loss for words. Smallwood, who in partnership with Andy Taylor works with such artists as Iron Maiden and WASP, finally explained it in terms of his long-range goals by saying, "I look at management as something you

do in partnership with the band over a long period. We don't look at doing a five-year deal, making some money, then saying, 'Next' one, please'. The bands we find and nurture and get on with tend to become our close friends. Management consists of people, I suppose. It's

dealing with the band as

people. Jon Zazula works in partnership with Marsha Zazula with the bands Anthrax and Ministry, among others. He suggests a functional analogy in saying, "A manager should take every possible thing there is in the universe that affects your band from every facet, put it in a giant funnel and come out with the right answers. Managers funnel through the band's bullshit, the proper press, the proper tours, the choices for singles and videos—you name

"Remember the manager is the one who gathers it all and, at the end, reaches the decision with the band's consent, never telling the band what to do. All they should do is advise and discuss."

Sharon Osbourne, who works with Ozzy Osbourne and the Quireboys, takes a harder line. "Management is about getting the best possible deals negotiated for your band members, putting them with a company that fits their sort of

music and guiding their career. But a lot of bands take it out of context, thinking that when they get a manager, they've got somebody to do everything from making hairdressing appointments to calling for flight reservations for their girlfriends. It's also very difficult for a lot of bands to see their true position in the recording industry. You [as a manager] are the mouth that they never really want to hear.

A manager's job changes a great deal when the artists are on tour, however. "I get to spend a lot more time on the golf course!" jokes Smallwood. "Most of the work is in the setup. You've got to be the planner, get the album out together, make sure the band finishes and get it masteredthere's a whole list of things to do. By the time they hit the road, the ideas are set. It's really a matter of maintenance; keeping on top of things and making people get the job done. The workload isn't anything like it is at the moment. And thank God for that, or else I'd never survive!"

Osbourne points out an entire other category of work that needs to be handled during an artist's tour. "I'm spending less and less time on the road because I hate it! My whole life was spent on the road, but I realized that I didn't want to spend one more day at another truck stop. If there's an emergency, of course, you've got to get up and get on that flight

and be there to sort it out in person. When an artist is touring, you've got to be on the record company to make sure that they're doing their part, that there's stock, that there are displays, Iron Maiden, managed by that the local

Rod Smallwood person is doing his bit: you got to make sure that the tour isn't wasted." Where the three managers

drastically diverge is on the subject of record company

relations. Smallwood seems to have found a home with EMI where several of his artists are signed. He acknowledges, "I find them an honourable company. If there's any arguments on anything businesswise, it will be down to human error or a disagreement; you don't have to watch yourself. They're a good company. But I've also been

there longer than most of the people there now. so I know how it works. We're on the same side: we're both there to sell records. Some managersthe younger onesseem to think they've got to justify themselves to the band by beating up on the record company, but that's really dumb. You get more out of

things from the right sort of pushing than shouting and

(CONTINUES ON PAGE 28)

by Miranda Watson

M&M's Loud 'N' Proud project is to receive pan-European

coverage in a unique collaboration with MTV **Europe** and

European consumer music magazine Rock Power. MTV will profile one artist from

M&M's special Loud 'N' Proud CD box set each week on its "Headbanger's Ball" programme for four weeks between May and June in a 10- to 15-minute feature. Special mention will be given to the Loud 'N' Proud concept each week

MTV will also run a Loud 'N' Proud competition featuring one of the profiled artists, Slaughter. The winner and a friend will be sent to Las Vegas to meet the band and see the sights. This competition will be promoted onair in each edition of "Headbanger's Ball" between May 12 and June 14.

participating in the special by printing a s Rock Power is Proud releases will be given away as prizes.

Says MTV executive producer Brian Diamond, "I think Loud 'N' Proud is a great concept and is really just an extension of what we do already in 'Headbanger's

Ball.' It's an opportunity for us to promote new talent or talent with new product. Individually, MTV, M&M and Rock Power all do a great job in promoting heavy metal bands, but as a collective, we are all the more

valuable to heavy bands. We all have expertise in different areas and can provide bands

with the best of everything. "Headbanger's Ball" presenter, producer Vanessa Warwick says that the programme has been so successful simply because it is one of the only sources of hard rock music in Europe "The show is

in-depth and assumes a certain amount of knowledge by the viewer, which is important for heavy metal fans. We see "Headbanger's Ball" as a programme made by fans for fans and we like our viewers to contribute to the show."

Warwick is fully behind the Loud 'N' Proud project, adding, "I think M&M is doing a great job highlighting

throughout Europe. 'Loud 'N' Proud' is going to reach a really broad spectrum of people." Diamond says that "Headbanger's

rock music

Ball" and the newer rock show "Rock Block" have become focal points for the hard rock scene and have built up a big following. Rock Block, a programme featuring more melodic rock (anything from

Bryan Adams to Pearl Jam) has just been expanded from a one-hour show to two hours because of its popularity. The programme has no sponsor at the moment, but Diamond says MTV is open to offers.

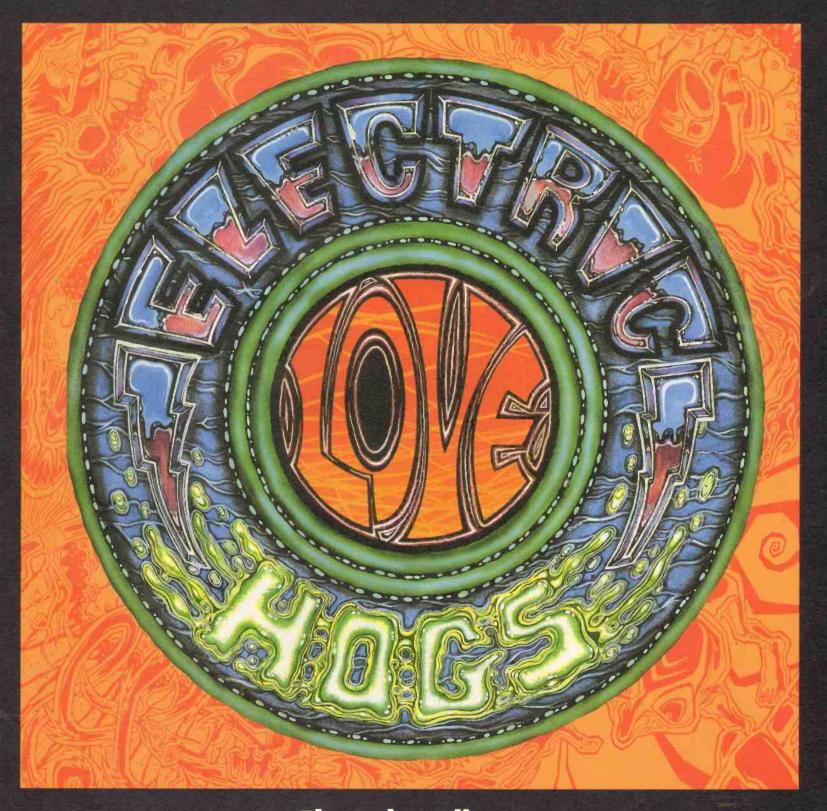
In addition to MTV's extensive involvement in Loud 'N' Proud, Rock Power's four-page supplement in all European

editions features all of the bands in the CD box set. The magazine will also promote the MTV competition.

With a readership of 320.000 in Europe, Rock Power is available in nine languages and in as many countries. The UK version has just been relaunched with a new design and is now published every two weeks instead of monthly.

Says editor **Ray Bonici**, "We teature bands based on merit. We pride ourselves on our coverage of new talent, but if an old band brings out something. new, it doesn't mean we're not interested. We cover all types of heavy rock—our priority is to inform our readers."

ELECTRIC LOVE HOGS



The Debut Album
"ELECTRIC LOVE HOGS" Out From 27th April



Produced by Mark Dobson, Tommy Lee (Motley Crue)

3 Track Sampler in the Loud N Proud CD Box includes "Mr. Fun", currently taking U.S. Radio by storm

LOUD 'N' PROUD ALBUMS

JAN CYRCA



Beyond The Common Ground - Food For Thought

PRODUCER: Jan Cyrca In a world where instrumental albums by electric guitar players are in more abundance than listeners deem justified, Cyrca comes as a welcome breath of fresh air. Some eyebrows will be raised at the mention of an instrumental solo album filled with guitar music from the one who originally protected the flanks of the self-professed "Tattoed Beat Messiah," Zodiac Mindwarp. By the end of the first track, however, it is clear that this is definitely not an exorcism of overactive hormone "inbalances," translated into sleazy rock 'n' roll with the vocals left out. It is also not another "dazzling" display of six-string pyrotechnics translating this in-balance into

excessive use of the tremolo arm. What it is, is an album consisting of 11 musical paintings, taking the listener on a trip through the mind of a born storyteller.

DEF LEPPARD

Adrenalize - Bludgeon Riffola/Phonogram PRODUCER: Mike Shipley/Def Leppard

Sheffield steel never rusts. After a long break in the action, the UK rockers return with an album that totally meets the highwired anticipation. The single Let's Get Rocked, well known all over Europe by now, is a prime example of their ability to rock your socks off and still receive deserved airplay. It further proves that Def Leppard, despite the tragic loss of guitarist Steve Clark, is still at the same heights they were when all the Hysteria started four years ago. Don't be surprised if Adrenalize gives birth to several number 1 singles.

FLYER

Sell Your Soul - Dureco
PRODUCER: Michel Siethoff/Flyer
Dutch independent Dureco
celebrates its 40th anniversary with
its first domestic metal release ever.
And with Flyer, they mean
business. Iron Maiden is the main
source of inspiration for this band.
The ear-blistering opening track
Hey You should be taken by hard
rock programmers as a command
to pay attention. One In A Million is
the right track that fits the current
rock ballad craze.

HOUSE OF LORDS

Demons Down - Victory
PRODUCER: David Thoener/House Of
Lords

Their third album finds the boys in fine shape, performing the extremely well-crafted "pomp rock" we have come to expect from them. Mean rockers like *Down, Down, Down* and *Metallic Blue* should not be overlooked by the hard rock fraternity. Now fortified with former Whitesnake sticksman Tommy Aldridge, it's no big surprise that the mid-tempo ballad *Spirit Of Love* leaves you with a snake bite.

KING'S X

King's X - Atlantic PRODUCER: Sam Taylor Fourth album effort by the Houston trio, giving us more of their special type of literate rock for the masses. Dynamically ranging from featherlight and folky to grungy and fastpaced, they again manage to keep the listener on his toes, eager in anticipation for the next musical goodie pulled out of their bag. In scope and production, this album is the next and slightly un-surprising chapter in a series of well-loved, dog-eared albums. Something in the way the sounds and vocal harmonies have been entrusted to tape hints at the concept-Beatles productions of yore, making for an album that gains in-depth pleasure with every consecutive play.

L7

Bricks Are Heavy - Slash/London
PRODUCER: Butch Vig/L7
The major label debut of this all-girl group is loaded with loud but hookheavy, melodic pop songs.
Especially noteworthy are Pretend We're Dead, with its lovely '60s feel and the uptempo rockers like Slide and Mr. Integrity. Rock programmers out there, let seven be your lucky number.

MYSTERY

Mystery - ARS/CNR/Sony Music PRODUCER: Peter de Wint

The specialized dance label now makes in-roads into metal territory. It's the typical European-sounding melodic hard rock. Synthesizers coexist with rock guitars. Lead singer Peter de Wint even manages to make himself heard above all the noise. Take a trip to *The Land Of Mystery*.

PANTERA

Vulgar Display Of Power - Atco
PRODUCER: Terry Date/Vinnie Paul
From the relentless opener Mouth
For War, it is clear that this album
is not for the meek. Hard driving
metal found in this album can slug
it out with the best in the bizz.
Socially aware and critical of
modern day society, the lyrics are
driven home in staccato shouts
bordering on violent rap, with the
powerful pipes of Philip Anselmo.
The band is as energizing and tight

as a sleek locomotive, never missing a beat.

POWERPLAY

Hypnotized - VAN
PRODUCER: George Kooymans/John

The Dutch power rock trio is back with a vengeance. With the lead single *Rosie*, their intentions are clear. They have never had a bigger chance for hit success than now. Singer/guitarist **Jan van der Mey** sounds completely rejuvenated. *Another Day In The Nineties* is a modern piece of rock à la D.A.D.. In short, they have the power of a young band still in search of a recording contract. Such enthusiasm deserves a reward.

SATOR

Headquake - WEA
PRODUCER: Michael Ilbert/Sator

In Sweden, they really understand the meaning of good time rock 'n' roll. Michael Ilbert, the same man who was responsible for the top rate rock sound of last year's *Turn It Up!* album by fellow countrymen the **Sinners**, has done it again. If you won't get serious brain damage by banging your head to this riff-oriented rock, the lyrics of *We're Right*, *You're Wrong* will surely make you nod.

SLAUGHTER

The Wild Life - Chrysalis PRODUCER: Dana Strum/Mark Slaughter What do you do after you've become a platinum-selling rock act with just one album under your belt? You top it, and that's exactly what Mark Slaughter and his boys have done. Youthful, energetic, talented and not at all disturbed by "Noblesse Oblige," Slaughter sounds like they've casually sauntered into the studio with sly grins on their faces, knowing we ain't heard nuthin' yet. The album continues where the first one left off, but is never more of the same. As it stands, a hard touring schedule has honed their chops to fine perfection in all areas. culminating in the kind of second album most young hopefuls can only dream about

THE SONIC WALTHERS



Medication - Radium/MNW/Roadrunner PRODUCER: Sonic Walthers/Curt-Ake Stefan/Mick Ronson/Michael Ilbert If it comes to Stones-oriented hard rock, there's more than just the Black Crowes. These Swedes have carefully studied the Keith Richards guitar riffs and rebuilt them to their own taste, sometimes not even taking the trouble to hide their influences. *Another Home* is based note-by-note on the chords of *Mixed Emotions*. While some bands are desperately trying to innovate rock, others like the Sonic Walthers just provide good music. It's party time from A-to-Z.

SPINAL TAP



Break Like The Wind - MCA
PRODUCER: Danny Kortchmar/Dave
Jerden/Steve Lukather/T-Bone

Burnett/Spinal Tap
Believe it or not, rock's premier
loonies are back and at it again.
After a couple of years absence,
caused by exploding drummers
and the like, they've regrouped,
and the result is a most pleasant
surprise. Among the standout
tracks are The Majesty Of Rock—
reminiscent of David Bowie—Diva
Fever, the ballad Just Begin Again
and the Kinks pastiche Rainy Day

VICTORY

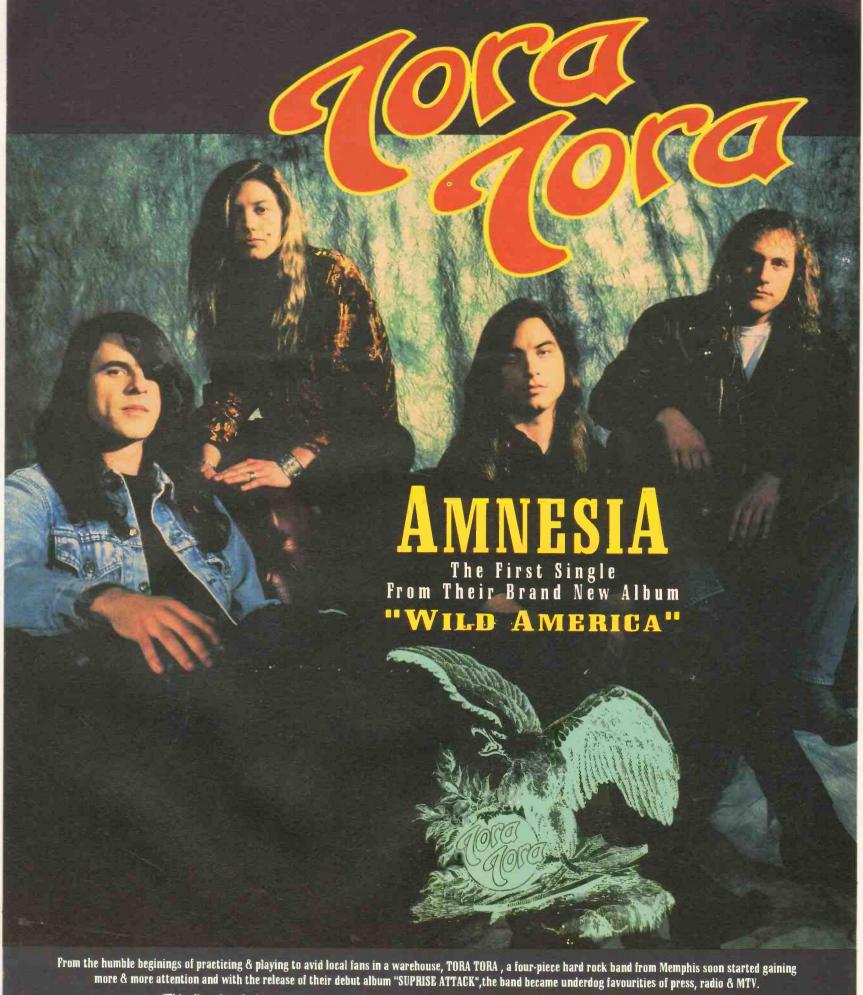
Sun

You Bought It - You Name It - Metronome PRODUCER: Tommy Newton/Victory Ever heard the sound of an exploding powerhouse? The first single Rock-O-Matic releases enough energy to supply the whole German nation with electricity for at least one month. The horns give the explosion an unexpected subtlety. Relax on top of the ruins with the strong ballad Man On The Run. The storm will surely calm down.

WHITE ZOMBIE

La Sexorcisto: Devil Music Vol.1 - Geffen PRODUCER: Andy Wallace Seeing that the band took its name from a 1932 horror movie featuring Bela Lugosi as a Haitian sorcerer/master of the un-dead, it's no wonder that not only the packaging looks like Polaroids from hell, but the music itself sounds like static from the netherworld. As if this is not enough, some SF references like fifth-dimension shedevils and alien monsters are thrown in for good measure, together with a cameo appearance by original crazy man Iggy Pop himself. This label debut for Geffen will most likely reap no singles and get no daytime airplay, but courageous album programmers will have a ball with each and every track of this wild and wacky musical horror novel.

22



"This album has the best attitude since Skid Row's monumental debut. TORA TORA just have to be huge" - KERRANG!

"When the band hit the stage, they threw down a masterful & flawless set" - METAL HAMMER

"WILD AMERICA" TORA TORA's new album was recorded in Memphis & produced by Arthur Payson (Ratt, Desmond Child, Mitch Malloy).

This CD includes the first single "Amnesia" as well as snippets of the remaining album tracks. "WILD AMERICA" will be released on May 18th, 1992 throughout Europe.

Expect TORA TORA on a promo trip and in concert in your territory this year. • TORA TORA seem certain to add to the Memphis rich musical legacy.

TORA TORA . WILD AMERICA . WILD IN PURODE

For furthur information please contact

A&M Records International - London - Telephone: (071) 736 3311 • Pax: (071) 731 2488 • Flying Dutchman - Amsterdam - Telephone: (020) 669 1981 • Pax: (020) 617 0856 or your local Polydor/Polygram representitive



LOUD 'N' PROUD SINGLES

ELECTRIC LOVE HOGS

Mr. Fun/Tribal Monkey/Sittin' Pretty -London

PRODUCER: Mark Dodson/Tommy Lee

Okay, let's forget about Seattle for a while and heads down to L.A.. A new generation of rockers deserves everybody's attention. Like Love/Hate, this is a real attitude band with a great live reputation. Judging by the set on this EP, the band's musical direction is multi-dimensional with metal overtones and funky beats.

FAIR WARNING

Fair Warning - EP - WEA PRODUCER: Rafe McKenna

Be ready for an upcoming storm of decibels blowing from Germany. One Step Closer and Crazy make them the central European answer to Whitesnake.

FREAKY FUKIN WEIRDOZ

Freaky Fukin Weirdoz - EP - Ariola PRODUCER: Freaky Fukin Weirdoz

Once again the German eccentrics expand the boundaries of total insanity. If you see this outrageous funk/metol crossover during a live concert, you might even consider the Red Hot Chili Peppers normal.

GIANT

Stay - Epic PRODUCER: Terry Thomas

This is the high quality one might expect from former session musicians who have played with

the likes of Michael Jackson, Bob Dylan and David Bowie. The two featured versions—AOR and album—give rock programmers ample opportunity to play this catchy mid-tempo rocker.

GOTTHARD

Gotthard - EP - Ariola

PRODUCER: Chris von Rohr

This Swiss four-piece, who are into some really serious hard rocking in the Deep Purple/
Rainbow/Dio vein, make their debut on record in a most convincing manner. They excell both at fast songs like Downtown and the Joe South cover Hush—which pays tribute to Deep Purple—and at slower material like Angel and the epic Firedance.

GUN

Higher Ground - A&M PRODUCER: Kenny MacDonald

One of the softer and certainly most melodic tracks from their second album Gallus. This one should give Gun the exposure they deserve in the public's eye. For more information, see "Spotlight" on page 14.

HARDLINE

Takin' Me Down - MCA PRODUCER: Neil Schon

By the time **Bod English** had really hit the jackpot, Neil Schon was already out of the band. With Hardline, he steers out of the main road into a side street and right into the slums of rock. With this nasty funky guitar lick, street credibility is a guaranteed.

JINGO DE LUNCH

The Crawl - Vertigo PRODUCER: Jim Voxx/Jingo De Lunch

European sleazerock that is a match for any native L.A. bond in attitude as well as pure street credible rawness. The hard to resist riff is so dirty you wouldn't scrape your boots on it, and echo's are of oldtime AC/DC.

MANIC STREET PREACHERS

Slash 'N' Burn - Columbia PRODUCER: Steve Brown

Right from the fiery pits of hell, these angry young men confidently straddle the barbed-wired fences between punk and hard rock.

PRETTY MAIDS

Please Don't Leave Me - Columbia PRODUCER: Pretty Maids/Flemming Rasmussen

You can't go wrong with a romantic ballad written by the late great rock poet **Phil Lynnot**, the charismatic **Thin Lizzy** frontman. Pretty Maids do a fine job of keeping the flame burning.

SCAM LUIZ

Little Thing - Metronome PRODUCER: Scäm Luiz/Albert Boekholt

Rhythmically fight and hard, boogie effort from pon-European power trio Scäm Luiz. Combining hard riffs with soulfully chunking bass and funky breaks, the band manages to make you stand up and take notice. Sounding like Living Colour meets Van Halen, this band is born to tread the boards at festivals and stadiums across the alobe.

STEELHEART

Loaded Mutha - MCA PRODUCER: Tom Werman

This powerful single is taken from the forthcoming album Tangled In Reins. If this cut is any indication, Steelheart certainly didn't get tangled up in any AOR reins. They go at it full speed with AC/DC-like vocals; an absolute candidate for the rock hour.

TORA TORA

Amnesia - A&M PRODUCER: Arthur Payson

Hailing from Memphis, the capital of rock 'n' roll, this quartet adds another chapter to the town's rich history. Aport from the hard-to-forget, menacingly rocking lead track, the promo-CD contains one-minute excerpts of the rest of the trocks off their second album Wild America. Ta be filed somewhere between Aerosmith, Cindenella and the Black Crowes.

UGLY KID JOE

Everything About You -Stardog/PolyGram

PRODUCER: Ryan Dorn/Ugly Kid Joe

Once again bad proves to be beautiful. This riffbased song has already made the top 20 in the US. Now it's Europe's turn to fall for this obnoxious outfit.

(CONTINUED FROM PAGE 17)

album [on **Rhino**]. At the moment, we're looking for a new label deal with a serious marketing commitment behind it." In order to fuel sales of

1990's Temples Of Gold, Metronome issued a special package of the album in a gatefold sleeve, containing a bonus sixtrack EP. Although videos are often instrumental in breaking

average pop acts, this doesn't seem to be the case for rock bands like Victory. Says Helwig, "Hard rock is a very expensive game. We learned from the negative results we had had in the past with the video for Rock 'n' Roll Kids Forever. With our DM100.000 (app.US\$60.000) budget, we hardly reached any rotation. There was no return on the investment. This time we decided not to make a video and to instead invest our money on promotion, including a nationwide poster campaign and tour support." Many label executives daydream

fans to the mainstream audiences, but reality makes this goal difficult to achieve. EMI/UK director of international artist development John Briley has analyzed the UK singles chart over the last year and reached a remarkable conclusion. "I stripped all hard rock product out of the chart and only four singles-Bryan Adams, Extreme, Guns N' Roses and the Scorpions-

proved to be real crossover records.

No other single had a longer life

than two weeks. Despite the fact

that it costs a fortune with all these

about crossing over from the core

different formats, you keep on releasing singles. You have to do that for profile." Briley sees three distinct stages in the

breaking of a hard rock act. "First you have to establish your base. The first single is a statement of intent. With W.A.S.P's Chainsaw Charlie, we knew we would never get daytime radio airplay. But the fans could be sure that Blackie [Lawless] hadn't wimped out, and that he was still the bad motherfucker he has always been. "In the second stage, you spread your base and, in the third phase, you try to cross over with the most accessible album track. And then it's work, work, work. Don't forget,

these bands work like hell."
A band in paint is **Iron Maiden**. For a worldwide promo tour prior to the release of Laughing At Judgement Day on May 11, the band split into three parts—each going its own way—to get the message across as quickly as possible.

Comments Warner
Music/Netherlands
marketing manager Rob
Schouw, "There's really
no master plan behind it.
We're very surprised
ourselves. It's their label
debut, but we've already
had some profile for
them with 15.000 fans at the
start. That has now been increased
to 50.000 for their album.
Surfacing out of the underground
scene without losing their identity,
they have reoched a far younger

"The situation is comparable to **R.E.M.**, who built up their fan base in the pre-Warner period as well. With our campaign, we initially

audience than before.

tapped our normal sources, OOR rock magazine, as well as pubcasters **VPRO** and **VARA**. The latter played the song way before

VOLUME PAYS DOUBLE

its release as a featured album track. I don't think we broke the song; no way, we broke the band."

What do you do when a band is already on top of the heap?

AC/DC was the biggest name on Warner Music's rock roster when the Australian band released The Razor's Edge in September of 1990, which was to become the most successful album in the band's European history. In Germany, the album did exceptionally well, selling double platinum (one million

copies).
For east west/Germany
international marketing manager
Wolfgang Johannssen, it
wasn't a piece of cake.
"Admittedly,

Freaky Fukin Weirdoz

Thunderstruck, the first single, was almost an instant hit in Germany. For the second single Money Talks, however, we had to take action because it got no airplay at all. We started a nationwide radio campaign to create airplay. We also bought advertising spots for the album on

big private stations and in cinemas. By touring Germany twice last year, we managed to keep the album in the charts until only recently."

With a name like **Mr. Big** and so many accomplished hard rock veterans in the band's line-up, it was only a matter of time before this **Atlantic** signing would really make it big. Just like Extreme, it took an acoustic ballad to cross over to the masses. The single To Be With You reached the top slot on both sides of the ocean.

Warner Music Europe

international marketing manager Rainer Focke sounds very happy about the radio support. "First of all, you can't ignore the influence of a US number one hit. If you want to leave the "fans-only" base, but market a hard rock band in a broader field, you need radio. We were very lucky; we couldn't have

wished for a more perfect crossover."

Another person who was already big in the past—with the Swedish band

Europe—is now making it on his own. For the power ballad We Will Be Strong, the lead single off his second solo album, ace guitarist John

Norum teamed up with his former Europe colleague, singer Joey Tempest. As a result, the song had a very healthy stay in the upper regions of the Swedish

Sony Music/Sweden promotion manager Joakim Bergman went right directly to radio with the single. "It's a typical radio song, and radio was the right place to (CONTINUES ON PAGE 28)

24



AMERICA'S NEWEST, HOTTEST AND UGLIEST ROCK PHENOMENA



AS UGLY AS THEY WANNA BE

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"ALBUM OF THE MONTH" Metal Hammer (Feb.92 German Edition) SINCE 7 WEEKS N THE GERMAN TOP 100

ROPEAN

FEBRUARY - GERMANY - - MARCH - AUSTRIA - SWITZERLAND - BELGIUM - HOLLAND - - APRIL - DENMARK - NORWAY - GERMANY -- MAY - ITALY - 5TH TORINO/STUDIO - 6TH BOLOGNA/KRYTONIGHT - 7TH MILANO/BLOOM - 8TH UDINE/ELECTRIC -- FRANCE - 11TH PARIS/ESPACE - 12TH BORDEAUX/JIMMY - 13TH LYON/LE TRANSBORDEUR - 14TH STRASBOURG - 15TH NANCY -

break it. It's not his first hit; in 1987, just after quitting Europe, he did very well with his Total Control debut album. We had an easy job with that album because he was a

very hot name then." It has been far more difficult promoting Norum, now that he has literally left Europe and is currently based in L.A. Continues Bergman, "Although he lives in the US, he's still a local Swedish act. The problem was that we couldn't bring him in for interviews yet, so we had to organize 'phoners'. At the moment, we're holding the major interviews until mid-May when Norum will be here in person."

The task is a lot harder, of course, when it comes to breaking a brand new act such as **A&M**'s **Tora Tora**, a band that snuggly fits in between blues-based rock acts like

Aerosmith, Cinderella and the Black Crowes. International marketing

director **Bert de Ruiter** unfolds the blueprint. "In June, we'll fly a selected group of metal journalists over to Memphis for interviews. In

September, two band members will come over to Europe for an extensive promo tour. We are to make sure we're ahead of the always-packed autumn releases. We don't want Tora Tora to be

Victory

crowded out by all the big names. Finally, after we have enough exposure, the band will start touring Europe in January/February of next year."

German band Freaky Fukin
Weirdoz is already one step
further. Their history includes two
independently released albums
which earned them a major label
deal. Now cosigned to BMG
Ariola /Hamburg and
Arista/US—also the American
home for similar Dutch genuine
dance/rock crossover band
Urban Dance Squad—the third
album Senseless Wonder has just

been released.

Mario Mendrzycki of Triple M
Management is very careful with
the band and committed not to lose
the core fans. "Although they're
signed to a major, the whole

marketing campaign is still very delicate and low-key. It's completely dedicated to the underground scene where they originally hail from. We don't want to push them into the marketplace the hard way. We want to create 'awareness' first. The band hasn't changed its methods. It still recorded and produced the album in the small **Crocotone** studio in Munich."

Live shows are very important in breaking hard rock acts, but costs are often too high and no profits are made. However, the Freaky Fukin Weirdoz always managed to survive without tour support. Concludes Mendrzycki, "Touring was essential, but we had to be thrifty. We always broke even by travelling effectively."

(CONTINUED FROM PAGE 20)

screaming, although there is a time and occasion to shout and scream and send nasty faxes. But then, that's fun!"

Zazula, in contrast, speaks from an entirely different perspective, being a manager as well as coowning the record company **Megaforce**. As he puts it, "I understand both ends of the table. I am a record

company, which puts me in a very weird position.

Record companies sort of deem me as a madman, but one that they respect. They know that they have to find a new level of conversation other than rhetoric for me. That's why we have such a big

management company, because record companies don't even know where their fucking shoelaces are in the morning." Hostile as this may sound, Zazula in reality has established a successful and sensible way of working with other labels."

Osbourne has had experience of both extremes. "Our relationship now at Sony is the best it's ever been since Walter Yetnikoff left," she explains. "He was the biggest joke I'd ever worked with in my life. It's been like night and day; now it's unbelievably great. And as far as I'm concerned, EMI is the best record company in Europe, especially for hard rock. Her technique for dealing with this side of her profession is simple. As she puts it, "You can't beat about the bush, just go for the balls. Be truthful, because there's no nice way around it. You have to go in and be very direct, and say, 'You're fucking up'. That's the only way that you can do it." Where the managers converge

again is on the importance of

press versus radio. As the London-based Smallwood succinctly sums it up, "For Iron Maiden, forget radio. We don't get any. For us, press is absolutely the key. We have had something like 23 consecutive hit singles, which is a hell of a record to have without every being playlisted! So radio is of no importance to us in reality. Radio has got to change over to us because we'll never change over to radio. Although American radio has a better reputation than radio in the UK, New Jersey-based Zazula believes radio there still

Zazula believes radio there still doesn't help break his new acts. "To me, press is far more important than advertising," he explains. "We put out a lot of bands that never get played on radio until much later on in their career. In fact, when I broke Metallica in the early years, I was probably one of the greatest press agents that ever lived. I had that band, before anybody knew who they were, on the cover of almost every

magazine in the world. Videos are another way managers gain audience awareness for their artists, but Smallwood cautions the business can be overrated. "I think there's a lot of newer bands who are getting themselves into very big holes with spiraling Ozzy Osbowne, managed costs. If these new bands ever get out

new bands
ever get out
of the unrecouped
hole they've got with the
record company, I'd be very
surprised; you're talking about
millions of sales to get back to
square one. It's vital in the early
stages that you keep video costs
down. A lot of money can be
squandered. For a young band,

the most irresponsible thing any manager can do is to get them heavily in the hole with the

record company."

MANAGERS

Zazula is far more positive as to whether videos help break a band." Of course they do!" he enthuses. "I love videos. I think videos created with the attitude of the band are a real cool thing. We have a tremendous video department here, and even without MTV, we have 135 video shows in America. Plus we have all the real cool clubs now that all show videos. The first time I saw a Red Hot Chili Peppers video was in a club. You watch, say, 'Wow, what the hell was that?' and you talk."

Osbourne dislikes the visual dilution of music's importance, and sees videos as a mixed blessing. "For some bands, it's fantastic," she explains, "but it never really helped the Quireboys. They basically did it on their own without video. So did Ozzy. MTV started the year that Ozzy left **Black Sabbath** and started his own career, and we always avoided it,

because he and I didn't want him to be a 'video band'. With Ozzy in the US, we're at a point now where we're saying, 'Please, don't play us anymore', because they have a sort of rediscovered Ozzy on this record. I wish that they would do that for the Quireboys!

that for the Quireboys! "
Merchandising, however, is
a subject that the three business
people are completely in
agreement about. "It's the most
important thing as far as we're
concerned," Smallwood
unequivocally states before

teasing, "We'll keep the merchandising; somebody else can keep the recording! With a band like Iron Maiden, it's phenomenal. And the grosses, even off the road through the shops, are just unbelievable. It has got to be the ideal thing for anybody in any business; I mean, you're being paid to advertise yourself!"

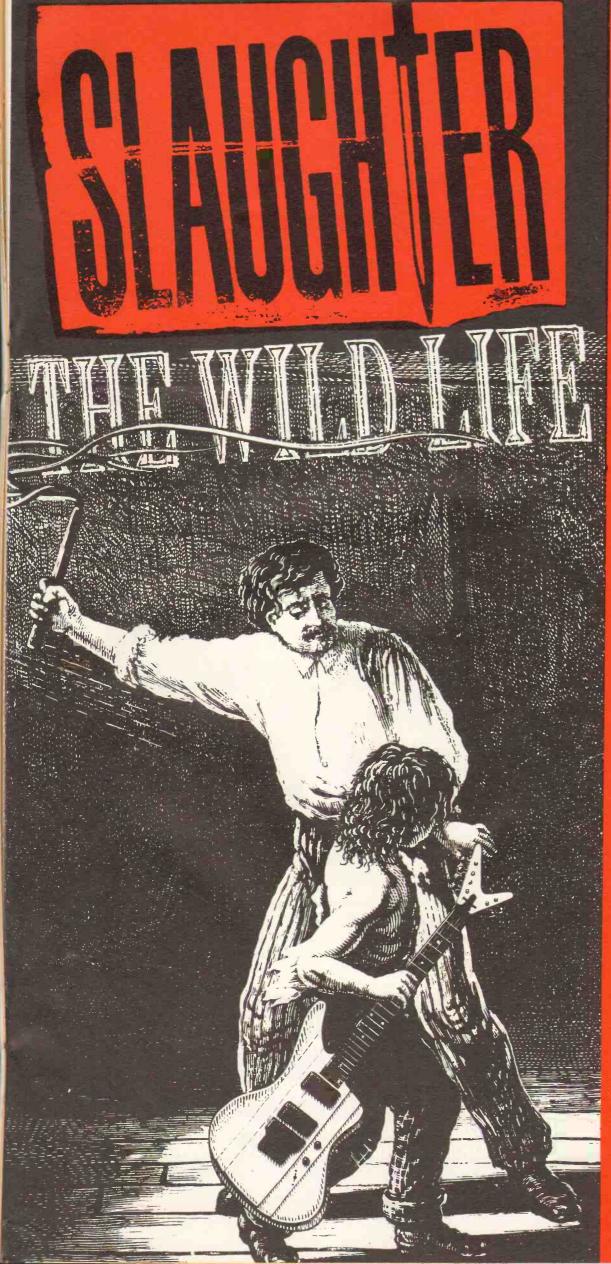
THE HOT SEAT

Zazula seems to be on the same wave length, saying. "The best advertising is a kid wearing a shirt with your band on it. When a band goes out on the road, it's my number one barometer; if you're a support band in an arena, and you make US\$4.80 [per ticket on merchandising] and the other guy [with the headliner band] makes US\$4.20, that tells you a little bit about who the kids came to

"Sanctuary may be best known for the seminal heavy metal of Iron Maiden, while Crazed is currently most closely associated with the genre-blurring success of Anthrax. However, both Zazula and Smallwood'share a marked distaste for labels and trend-spotting. As Smallwood complains, "I just get fed up with all the labels. Who cares? lt's rock. It's heavy rock, it's light rock, I don't give a shit. As far as I'm concerned, European power metal will always survive whatever happens. Sooner or later most thrash bands slow down; they all want to be arena bands.

Intriguingly, Osbourne disagrees, foreseeing a future based on the blending of genres. Says Osbourne, "Metal as we know it is dead. I really believe that. You know, I used to conceive of metal as Iron Maiden and Judas Priest; it's dead, it's gone. It's never going to go away, but as far as it being the hottest thing, no way. It's passe, for me, anyways."

28



In just the past two years has accumulated a list of achievements that would make any veteran band proud ... over 2,000,000 units of the debut album "Stick It To Ya" and over 1,000,000 singles have been sold worldwide.

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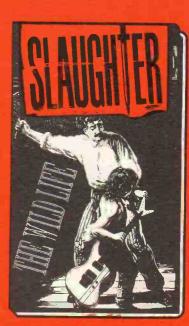
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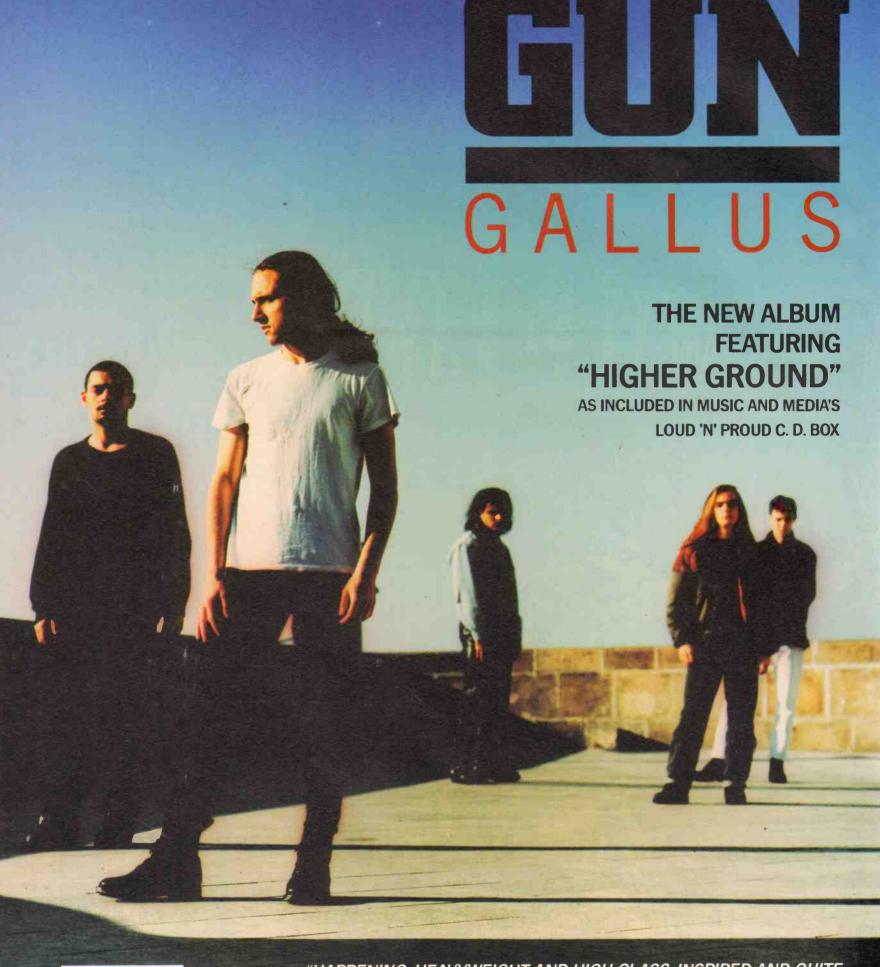
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GUN...ON TOUR THROUGHOUT EUROPE IN MAY/JUNE...

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Station reports include all new additions to the playlist, indicated by the abbreviation "AD." Reports from certain stations will also include a "Power Play" (PP), recieves a track which special emphasis for the week, as well as featured new CD's and LP's indicated by the designation "AL." playlists must be recieved by Monday at 3 o'clock.

Due to Easter holidays, M&M did not receive all station reports at presstime.

UNITED KINGDOM

BBC RADIO 1/London Paul Robinson - Prog Dir

B List: AD C.K.T.C.- Hong On Cygnet Ring-Love Crime del Amitri-Alwoys Lionel Richie- Do It To Me Sisters Of Mercy Temple Spaghetti Head Glad

METRO RADIO GROUP/Newcastle Liz Elliott - Music Organiser

AD KWS- Please Don't Go Madness House Of Fun

AD 2 Unlimited Worksholic 2 Unlimited Worksholic del Amitri- Alwoys Isotonik: Everwhere I Go Joe Cocker: Now That The Lindy Layton: I'll Be Freak Lionel Richie: Do II To Me Morrissey- We Hale It When Rozalla- Love Breakdown

ATLANTIC 252/London Paul Kavanagh - Prog Dir A List:

AD Cher- Could've Been You Genesis- Hold On My Heart Mariah Carey Make I Outfield Closer To Me

BRMB FM/Birmingham Robin Valk - Head Of Music

AD del Amitri- Always
Lionel Richie Do It To Me Marc Almond- The Days
Tevin Campbell- Tell Me What
Thomas Dolby- Close But

AD 2 Unlimited Worksholic Bomb The Bass- Keep Cygnet Ring-Love Crime Degrees Of Motion-Do U DNA/Waldo Broma Musical DNA- Blue Love
Fast Freddie's Finger- Back On Joe Cocker- Now That The Lindy Layton- I'll Be Freok Lisa Hunt-Love Come Rescue Me Michael Jackson- In The Closet Ride Tw ide-Twisterella racy Chapman-Bang Bang Bang

RADIO CLYDE/Glasgow Alex Dickson - Prog Dir

A List: AD C.K.T.C. Hong On Don E- Love Makes del Amitri- Alwoys Extreme Song Lionel Richie Do It To Me Marc Almond- The Doys
Michael Jackson- In The Closet

Celine Dion & Peabo Bryson-Beouty Frankie Valli-December 163 Frontier-Lonely Heart Gary Moore Story Of Gun- Higher Ground House Of Love- Feel Inner City- Hallelujah
Jerry Burns- Pale Red
John O'Kane- Stoy With Me
Kim Wilde- Love Is Holy
Lindy Layton. 'I'll Be Freak
Nuclear Valdez. Shore A
Richard Marx- Hazard
Ride- Twisterella Ride Twisterella Souled Out In My Life

Tracy Chapman-Bang Bang Bang RADIO TRENT/Nottingham Len Groat · Dep Prog Di

AD Don E- Love Makes Dr. Robert-Simpler Place
Lindy Layton-I'll Be Freak
Michael Jackson- In The Closet

AD 10 CC- Woman In

Angie Giles- Submerge Brand New Heavies- Never Stop Codex- Morse Extreme-Song John O'Kane-Stay With Me Julee Cruise-Summer Kisses Kim Wilde Love Is Holy Metallica Nothing Else Matters Richard Marx: Hazard

DOWNTOWN RADIO/Belfast John Rosborough - Prog Dir

Extreme- Song Lionel Richie- Do # To Me Michael Ball- One Step Simply Red- Thrill Me

CHILTERN NETWORK CHILIERN NETWORK
Dunstable/Northampton/Gloucester
Clive Dickens - Head Of Music
A List:
AD del Amitri- Always
Simply Red- Thrill Me

AD Annie Lennox- Walking On Beautiful South-I'm Your No. 1
Crowded House Faur Seasons
Def Leppard-Stand Up
Des'ree- Average Man
E.M.E. Getting Through Det Lepr.
Des'ree Average Mun.
E.M.F. Getting Through
Lightning Seeds Sense
Michael Ball- One Step
Tuisterella Ride-Twisterella Right Said Fred-No One Shakespears Sister | Don't Tears For Fears Woman In

GWR FM/Bristol/Swindon Andy Westgate - Head Of Music A List:

AD Foreigner-Waiting For A Girl Rod Stewart-Your Song

Rod Stewart Tour Joing
B List:
AD Cher-Could've Been You
Dinah Washington-Mad About
Simply Red-Thrill Me
Tears For Fears-Waman In

RADIO FORTH/Edinburgh Colin Sommerville - Head Of Music

Alexander O'Neal, Sentimental Frontier-Lonely Heart Lionel Richie- Do It To Me Michael Jackson- In The Closet Sisters Of Mercy- Temple Tears For Fears

RADIO BROADLAND/Norwich Dave Brown - Head Of Music

Dave Brown - Head Of Music A List: AD Don F. Love Makes Frontier- Lonely Heart Level 42- My Father's Shoes Lionel Richie- Do It To Me Simply Red-Thrill Me Souled Out- In My Life

AD Cher- Could've Been You del Amitri- Always John O'Kane- Stay With Me Michael Boll- One Step

st: M People- Someday Michael Jackson- In The Closet Simply Red- Thrill Me Steve Harley- Make Me Smile

SWANSEA SOUND/Wales SWANSEA SOUND/Wales
Rob Rendry - Head Of Music
Power Play:
AD 10 CC. Woman In
Dan E. Love Makes
Richard Marx- Hazord

AD John O'Kane- Stoy With Me Michael Ball- One Step

INVICTA RADIO/Canterbury John Lewis - Head Of Music A List:

ist:
C.K.T.C.- Hong On
Degrees Of Motion- Do U
Erasure- Breath Of Life
K-Klass- So Right
Lionel Richie- Do II To Me

Don E-Love Makes Dr. Robert- Simpler Place del Amitri- Alwoys Michael Ball- One Step

POWER FM/Fareham
Jim Hicks - Head Of Music
B List:
AD Brotherhood Creed Helluva
Degrees Of Motion- Do U

Don E. Love Makes Michael Jackson- In The Closet Ten Sharp- You Vanessa Williams- Sove The Best

RED DRAGON FM/Cardiff John Dash - Head Of Music Power Play: Curtis Stigers- You're All Ten Sharp: You
ZZ Top: Viva Las Vegas
AD Michael Jackson: In The Closet

AD Cicero That Loving Madonna - Shine
Mariah Carey - Make It
Richard Marx - Hazard
Simply Red - Thrill Me
Temptations - Get Reody

B List:
AD Done-Love Makes
K-Klass- So Right
Sounds Of Blackness- Pressure

Milton Keynes/Bristol Clive Dickens - Head Of Music

AD Bomb The Boss Keer Bomb The Bass-Keep Brotherhood Creed-Helluva Don E-Love Makes Lionel Richie- Do It To Me Marc Almond- The Days Simply Red-Thrill Me Souled Out- In My Life

AD Alison Limerick- Gettin' It Ce Ce Peniston- Keep On Walkin Ce Ce Peniston. Keep On W. Chic. Your Love Dream Frequency. Take Me Freshblood. 0272 Lindy Layton. I'll Be Freak Mass Order. Let's Get Night Flowers: I Know Praga Kahn. Injected Right Said Fred. Love For All S'Express. Find'em Shanice Wilson. Forever In Shanice Wilson. Shanice Wilson-Forever In Soul II Soul- Move Me

SUNSET RADIO/Manchester Duncan Smith - Prog Dir A List:

ron Hall- Don't Be Afraid Brotherhood Creed Helluvo
Chinablack- Searching
Don E-Love Makes
Geoffrey Williams- Not A Love J.T. Taylor-Follow Me Kathy Sledge-Every Little Life Eternal-Come Into

COOL EM/Relfast tine - Head Of Music

A List:
AD Frankie Valli-December '63
Mariah Carey- Moke It
Mighty Fall- Try Too Hard

Cicero- That Loving Creedence Clearwater Revival- Bad Moon Cure-Friday I'm In Love del Amitri-Always del Amitri-Always
Kylie Minogue-Finer
Lindy Layton. I'll Be Freak
Lionel Richie Do It To Me
Michael Ball- One Step
Mission-Never Again
Simply Red. Thrill Me
Soul II Soul-Take Me
Tearry For Feers, Wanne Tears For Fears- Woman In

FRANCE

NRJ NETWORK/Paris

Def Leppard Let's Get Rocked James-Born Of Pasadenas-I'm Doing Fine Now Salt-N-Pepa-You Showed Me Shakespears Sister-Stoy

SCOOP/Lyon Alain Liberty - Prog Dir B List:

st; Christophe Deschamps- Idole Lisa Stansfield- Time To Mylene Farmer- Beyond PJB- Bridge Over Troubled Salt-N-Pepa- You Showed Me Tracy Chapman- Bang Bang Bong

RVS/Rouen Frank Orcel - Prog Dir A List:

AD Firmer Food Beat Traversées Peter Kingsberry-Love In Shanice Wilson-I Love Soup Dragons-Divine Thing

B List:
AD Art Mengo- Gino
Beverley Jo Scott- Glory
Gino Vannelli- I Just Won Gino Vannelli- I Just Wonna Luz Casal- Piensa Primál Scream- Movin' On Roch Voisine- Avec Tes Yeux

st:
Jean-Jacques Goldman- Tu Manques
Michel Sardou- Bac G
Mr. Big- To Be With You
Mylene Farmer- Beyond
Rozalla- Are You Roady
Salt-N-Pepa- You Showed Me

ISABELLE FM/Tocane Saint Apre Patrick Lapeyronnie - Prog Dir

AD Latina Party Approvecho

Marco Masini- Perchelo Sabrina- Cover Girl U2- One Yazz- One True Woman

RMC COTE D'AZUR/Monte Carlo

APT Mengo Gino
Bryan Adams- Thought I'd Died
Ce Ce Peniston- Finolly
Opus III- It's A Fine Day

RADIO RIVIERA/Monte Carlo Andrew Astbury - Music Dir

A List: AD Chaka Khan- All My Lifetime François Feldman-Joy Genesis- Hold On My Heart Simply Red-Wonderland Swing Out Sister- Am I Tracy Chapman- Bang Bang Bang

L'ONDE LATINE/Aix en Provence Power Play: AD Etienne Daho- Attractions

B List:
AD Guesch Patti- Wake Up
Goldman Tu Manques Jean-Jacques Goldman-Tu Patrick Gaspard-Obscure VRP-Tout Pour Les Fric

GERMANY

SDR 3/Stuttgart Hans Thamas - Producer Power Play: AD Tina Turner- | Want You AL Chaka Khan

RADIO 4U/Berlin Bernd Albrecht - Prog Dir Peter Radszuhn - Prog Dir A List:
AD Right Said Fred Deeply
B List:

AD Inner City- Hallelujah Little Village- Don't Go Away Missian- Never Again Ride- Twisterella Sisters Of Mercy-Temple Stage Dolls- Love Don't Bother Me Tyrell Corp.- The Bottle

RB 4/Bremen Axel Sommerfeld - Dj/Producer B List: AD Mass Order- Lift Every Voice

RIAS 2/Berlin Henry Gross - Head Of Music B List:

AD Bette Midler- Every Road Bette Midler-tvery Koad Erasure- Breath Of Life Right Said Fred- Deeply Rod Stewart- Your Song Tom Petty- Too Good Wet Wet Wet. More Than Love

Ralf Bukowski - Head Of Music Power Play: AD Genesis-Hold On My Heart

B List: AD Annie Lennox- Why Chic Chic Mystique
Des'ree- Feel So High
Moma's & The Papa's- Dream A Litle
Monty Python- I Like

RADIO FFH/Frankfurt Sabine Neu - Head Of Music B List:

Andrew White- Without You Howard Carpendale Mit Viel Viel Pur-Lied Für All Die Queen-Who Wonts To Live Forever Smithereens, Too Much Po Wet Wet Wet- More Than Love

ENERGY/Berlin Steffen Meyer - Prog Dir

AD Clivilles & Cole- A Deeper Love Clivilles & Cole- A Deeper Love Izabella- Shome Shome Shome Mariah Carey- Make II Marky Mark- I Need Money Opus III- II's A Fine Doy Prince- Money Don't Motter Snap- Rhythm Is A Dancer Vanessa Williams- Save The Best

RADIO GONG 2000/Munich Andy Wenzel - Head Of Progra Power Play: Cure High En-Sonic One Love

Tears For Fears-Laid So

RADIO GONG/Nuremberg Peter "Marc" Stingl - Head Of Music Power Play: AD Mitch Malloy. Anything OMD-Then You Turn Away B List: AD PM Sampson-You're The Only

STAR * SAT RADIO/Gruenwald Jo Lueders - Prog Dir

AD Gary Wright Dream Weover Howard Jones-Lift Me Up Kym Sims-Take My Advice Michael Jackson- In The Closet Tom Petty- Makin

RADIO REGENBOGEN/Mannheim Power Play: AD C.K.T.C.- Hang On

AD Garland Jeffreys- The Answer Kim Wilde Love Is Holy

B List:

B List:

AD Dinah Washington- Mad About Dinah Washington- Mad About Dinah Washington- Baby You've Got Hanne Boel- Falling In Love Herwig Mittereger- April Randy Crawford: Who's Crying Tina Turner- I Want You Tom Petty: Too Good

Arno Müller · Prog Dir

A List: AD Snap Rhythm is A Dancer Soul II Soul- Joy Tracy Chapman- Bang Bang Bang Wendy Maharry- How Do I

RADIO SALU/Saarbruecken Adam Hahne - Prog Di B List:

AD Clouseau-Anna C.K.T.C. Hang On Erasure-Breath Of Life Garland Jeffreys-The Answer Red Hot Chill Peppers Under Shakespears Sister-Stay AL Curtis Stigers

RADIO N 1/Nuremberg Cetin Yaman - Prog Dir A List: AD Curtis Stigers | Wonder

B List: AD Garland Jeffreys- The Answer Soul II Soul- Joy Yazz- One True Woman

RADIO XANADU/Munich Benny, Schnier - Head Of Music A List: AD John Mellencamp laws And

John Mellencamp Love And Marc Cohn- Silver Thunderbird Richie Sonbora- One Light Burning Storm- Show Me

WDR1/Cologne Wolfgang Roth - Producer A List:

Ce Ce Peniston. We Got A love Ce Ce Peniston: We Got A Love Clouseau: Anna Dinah Washington: Mad About James- Ring The Bells Jean Park: The Limit Keziah Jones- Rhythm is Kim Wilde- Love is Holy Nia Peeples- Kissing The Wind Oil On Canvas- Hip Hip OAM OMD: Then You Turn Away Quadrophonia: The Man With Sisters Of Mercy-Temple St. Melody- Qtopia Tears For Fears-Laid So

RADIO RT 4/Reutlingen
Dorothee Seyer - Head Of Music
A List:

AD Cher- Could've Been You Curtis Stigers- You're All Swing Out Sister- Am I Tina Turner- I Want You

RADIO NRW/Oberhausen Jeff van Gelder - Head Of Music A List:

AD Andrew White Without You Clouseau- Anno Kim Wilde- Love Is Holy OMD- Then You Turn Awa Tina Turner- I Want You

ITALY

RETE 105 NETWORK/Milan Alex Perani - Head Of Music A List: AD C.K.T.C. Hang On Dr. Robert- Simpler Place

DSK- Holdin' On Red Hot Chili Peppers- Under

STEREORAI/Rome STEREOKAI/Rome
Elio Molinari - Head of Dept.
Eodele Bellisario - Prag Dir
Power Play:
Annie Lennox-Why
Bruce Springsteen-Human Touch
Cure-Hick

Cure-High

AD Def Leppard-Let's Get Rocked
Paolo Vallesi- La Forza

AD Chaka Khan- All My Lifetime Chaka Khan. All My Lifetime Joy Salinas- Stoy Tonight Mission. Never Again Mr. Big. To Be With You Nick Kamen. Not The Only One Pearl Jam. Even Flow Peter Case. Dreom About You Right Said Fred. Deeply Rockets On The Road Again Swing Out Sister. Am I Cure RADIO DIMENSIONE SUONO/Rome Carlo Mancini - Music Dir Power Play: Crowded House Weather With

Genesis- Hold On My Heart Soul It Soul- Joy AD Lionel Richie- Do It To Me A List:

AD Bruce Springsteen- Human Touch Bruce Springsteen-Human lou C.K.T.C.- Hang On Kim Wilde-Love Is Holy Michael Jackson- In The Closer Simply Red-Thrill Me Tony Banks- Angel Face

B List:
AD John O'Kane Come On Up
Kylie Minogue Finer
Right Said Fred Deeply Rozalla-Love Breokdown Snap-Rhythm Is A Dancer Soup Dragons- Divine Thing Souled Out- In My Life Ten Sharp You

RADIO BABBOLEO/Genoa Lenny Rattona - Prog D Power Play: AD C.K.J.C.- Hang On A List: AD Annie Lennox- Why

U2. One

RTL 102.5 - HIT RADIO/Bergomo Grant Benson - Head Of Music B List: AD En Vogue-My Lovin' FPI Project-Feel II Ivana Fossati- La Conzone Joe Sarmatare Babilania Lidell Townsell- No No Liffiba-Bambino Littiba- Bombino XTC- The Disappointed

POWER RV1 THE BLACK RADIO/Turin Paolo Lauri - Head Of Music

Power Play: AD Variation- Makes Me Holler B List:
AD Key Tronics- We Need

Russman-There She Was Shirley-Love Is God Vanessa J- Nasty Rhythm World- Don't Stop The Music

RADIO MONTE CARLO/Milan Francesco Migliozzi - Prog Contr A List:

t: Annie Lennox- Why Annie Lennox- Precious
Bruce Springsteen- Humon Touch
Bruce Springsteen- Better Doys
Michael Jackson- Remember The
Tears For Fears- Loid So Ten Sharp You

RADIO RAI VERDE/Rome

RADIO RAI VERDE/Rome
Maurizio Riganti - Dir
A List:
AD Annie Lennox- Precious
Beastie Boys- Pass The Mic
En Vogue- My Lovin'
Lionel Richie- Do It To Me
Michael Jackson - In The Closel
Spans, Bhatha is A Danach Snap- Rhythm is A Dancer Swing Out Sister- Am I Tracy Chapman- Bang Bang Bang

ANTENNA DELLO STRETTO/Messing Filippo Pedeli - DJ
Power Play:
AD Elio E Le Storie Tese Ramoya

A List:
AD Presuntos Implicados Como Hemos
Russman-There She Wos
Scialpi-Sesso O Esse
Souled Out-In My Life Tracy Chapman- Bang Bang Bang

RADIO GLUB 91/Naples Franco Russo Mory - Prog Dir A List:

ist:
Chaka Khan Telephone
C.K.T.C. Hang On
En Vogue My Lovin'
Howard Jones- Lift Me Up
Ian McCulloch Lover Lover Recoil-Foith Healer Right Said Fred-Deeply

HOLLAND

VERONICA/Hilversum Hans van der Veen - Vice MD Unico Glorie - Producer Power Play: AD Shawn Christopher Don't Lose The

NOS/Hilversum Tom Blomberg - Dj/Producer

Tom Blomberg - Dj/Produces
Power Play:
Sophia-Runnin'
A List:
AD Clouseau- Vonovand
En Vogue- My Lovin'
Garland Jeffreys- Welco
Harry Slinger- Eel Je
LT- Prelend We're Dead
AL Tracy Chapman
XTC

MUSIC & MEDIA MAY 2 1992

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STATION 3/Hilvers Carla Versloot - Co-Ord Power Play: Feel- Slave Ultramagnetic MCs One To

TROS RADIO 3/Hilversum
Ferry Maat - Head Of Music
A List:
AD Andre Hazes- Somen Kunnen We
Hans De Booij- Groene Smart
Lidell Townsell- Nu Nu
Rob Zorn- De Grote
Shawn Christopher- Don't Lose The
Sophia- Runnin'
Ultramagnetic MCs- One To
ZZ Top- Vivo Las Vegos

HIT RADIO/Bussum Koen Van Tijn - Music Dir Power Play: Izabella-Shame Shame Shame

AD Hammer- Do Not Pass Michael Jackson In The Closet Opus III- It's A Fine Day Soul II Soul- Joy Tom Browne- Funkin'

POWER FM/Amsterdam Power Play: AD Curtis Stigers- You're All

A List: AD Izabella- Shame Shame Shame KLF- Americo: What Time Is Love? B List: AD Bad English-The Time Alone En Vogue-My Lovin'
Garland Jeffreys- Welcome To

Garland Jeffreys- Wetcome to Kylie Minague-Finer Lenny Kravitz- What Goes Around Mariah Carey- Make It Michael Jackson- In The Closel Pasadenas- Make It With You Rod Stewart- Your Song

SKY RADIO/Bussum Tom Lathouwers - Operations Mgr B List: AD Queen- Who Wants To Live Forever

RADIO NOORD-HOLLAND/Haarlem Pieter Buijs - Producer

A List: AD 10 CC- Woman Brand New Heavies- Never Stop Des'ree- Mind En Vague-Mind
En Vague-My Lovin'
Harry Slinger-Eet Je
Kim Wilde-Love Is Holy
Lenny Kravitz- What Goes Around
Spent Poets- Ali Ali

CFNB/Brunssum
Lou Rowland - Head Of Music
Power Play:
AD Bad English The Time Alone

AD Bad English The time Acone
A List:
AD Annie Lennox. Wolking On
Julian Lennon- Get A Life
Texas- Tired Of Being Alone
AL Carly Simon

BELGIUM

RADIO CONTACT F/Brussels A List: Benny B. Parce Qu'On

Benny B. Farce Qui'On Luc De La Rocheliere- Souvez Maira- Coup De Soleil Mariah Carey- Make It Maurane- Mentir MC Solaar- Caroline Mylene Farmer- Beyond

RADIO CONTACT N/Brussels inny de Bruin - Prog Dir

AD Del Tha Funkee H. Mistado Dinah Washington- Mad Abou Double You- Please Don't Go Marc Almond- The Days Roy Orbison- I Droy

RADIO EXPRES/Antwerp Marc Dhollander - Head Of Music

ver Play:
Curtis Stigers | Wonder
Dinah Washington Mo Dinch Washington- Mad About Pasadenas- I'm Doing Fine Now Right Said Fred- Deeply Roy Orbison- I Drove

st: Morgane- Nous On Veut Yasmine- Zeven Dagen Annie Lennax- Why Bart Kaell- Papo lk Kan

Bart Kaell- Papo Ik Kan Grant & Forsyth Turning Over Mr. Big. To Be With You Rod Stewart- Your Song Shanice Wilson | Love Ten Sharp- You

RADIO ROYAAL/Hamont-Achel Tom Holland - Prog Dir Power Play: AD Rod Stewart-Your Son's

AD Beautiful Babies My Supreme Feel- Slave Izabella- Shame Shame Shame

Lenny Kravitz- What Goes Around gel Jackson- In The Clase Paul Young I'm Only Perception Feed Gordon

HIT-FM 106.1/Hasselt André Hemeryck - Prog Dir A List: AD Clouseau-Vanavond

Jo Lemaire Façonne Moi Kym Sims Take My Advice Michael Jackson In The Closet Mylene Farmer- Beyond Pasadenas- Moke It With You

B List: AD Maree Come To Me

BRT STUDIO BRUSSELS/Brussels Jan Hautekiet - Producer A List:

A List:

AD Bank-I Wanna Give
Chaka Khan-All My Lifelime
Crowded House-Weather With
Izabella-Shame Shame Shame
Jo Lemaire-Façonne-Moi
Kim Wilde-Love Is Holy
Lenny Kravitz-What Goes Around
Level 42- My Father's Shoes
MC Solaar-Caroline
Metallica-Nathing Else Matiers
Michael Jackson-In The Closet
Bean/Smear Campaign-Elected
Pearl Jam-Even Flow Pearl Jam Even Flow Pink Flowers- So Long Soup Dragons- Divine Thing Swing Out Sister- Am I

BRT RADIO 2-EAST FLANDERS/Ghent Rudi Sinia - Produce

A List: A List:

AD Cure-High
Dinah Washington-Mod About
Genesis-Hold On My Heart
Kreuners- De Hemel
Prince-Money Don't Matter
Right Said Fred-Deeply
Shakespears Sister-Stay
U 96-Das Boot

BRT RADIO 2-WEST FLANDERS/Kortrijk Peter de Groot - Head Of Music Power Play:
AD Crowded House Weather With
AL Beautiful South

RTBF RADIO 2/Hainaut Philippe Jauniaux - Music Dir A List:

AD Morgane- Nous On Veut Radios- She Goes Sandra Kim- Reprends Te

BRF/Eupen Guy Janssens - Producer Power Play:

AD Chris De Burgh- Seporate Tables Scabs- Hard To Forge Tony Hadley- Lost In Tori Amos- Winter

AD Erasure Breath Of Life Metallica Nothing Else Matters
OMD Then You Turn Away

SPAIN

TOP 97.2/Madrid ant - Music Mar

ver Play:
Modestia Aparte Maria

Hammer-Addoms Groove
Marco-Dime Donna
Status Quo-Rock Till You

SWEDEN

CITY RADIO/Gothenburg Lars Bodin, - Music Dir ver Play: Christer Sandelin Galen

A List:

AD Georgie Fame- Moondance
Jagdeep Singh- Who's Conna
Julee Cruise- Summer Kisses
Kim Wilde- Love Is Holy
Paris Red Ain't No Moutain
Rad Stewart- Your Song
Souled Out- In My Life
Stage Dolls- Love Don't Bother Me
Stacy Earl- Cerca Di Non
AL Lisa Nilsson

rredrik Hellström - Music Dir
A List:

AD Arc Angels Carry Me
Electric Boys- Mary
En Vogue My Lovin'
Girls- Living
Howard Jones- Lift Me Up
Immaculate Fools- Stand Down
Midge Ure- Let It Go
Mint Condition- Breakin'
Ocean Colour Scene Giving It All
Souled Out- In My Life
Stage Dolls- Love Don't Bother Me
Def Leppard
Sophie B. Hawkins
ZZ Top

HIT FM/Stockholm ın B. Bring - Prog Dir

Johan B. Bring - Frag S...
A List:
AD Big Money- Rich & Fomous
Christer Sandelin- Galen
Clubland- Love Strain
D.J. Professor- Rock Me Mari Wilson The Rhythm Nia Peeples Kissing The Wind Stacey Earl Romeo & Webstrarna Vänner För Yeah Bop Station Blue

RADIO MALMOHUS/Malma Olle Nilsson - Head Of Music Power Play: David Shutrick-Container

AD M.I.E. la Vi Ska Richard Marx- Hozard Swing Out Sister- Am I Tony Carey- Wonderland

Chaka Khan- All My Lifetime Christer Sandelin- Galen Clouseau- Close Encounters Deborah Blando- Innocence Khadja Nin- Leo Leya Kim Larsen- Danas Hove Michelle Shocked- 33 RPM Soul Right Said Fred Deeply Shanice Wilson I Love Shakespears Sister Stay AL Orup

RADIO HUDDINGE/Stockholm Robert Sehlberg - Prog Dir

AD Christer Sandelin Galer Crowded House Weather Curtis Stigers You're All Howard Jones Lift Me Up Rod Stewart-Your Song ather With

EAST FM/Norrköping Peter Franck - Music Dir Power Play: AD Dr. Alban-It's My Life So What-Like A King Swing Out Sister-Am I

AD Cherno How Is It Color Me Badd Hearth Color Me Badd- Hearthreeker
Diesel Park West- Boy On Top
Kym Sims- Take My Advice
Right Said Fred- Deeply
Tam Tam- Do it Tam Tam
AL Annie Lennox

NORWAY

RADIO 102/Haugesund **Egil Houeland**

AD Reidar Larsen-Come On If. Right Said Fred Deeply Sophie B. Hawkins Damn XTC The Disappointed AL Annie Lennox

RADIO NORD/Harstad Knut Forsaa - Head Of Music

Knut Forsaa - nead A List: AD Celine Dion If You Asked Desmond Child Obsession Grethe Svensen-The Right Thing Mikael Rickfors After Loving

RADIO GRENLAND/Skien Anders Tvegaard - Music Dir Power Play: Crowded House Weather With

AD Anja Garbarek Er Del Anja darbarek er Del Dr. Alban-Il's My Life Genesis- Hold On My Heart Kim Wilde- Love Is Holy Lionel Richie- Do It To Me Master Fatman- So Good Babe Shanice Wilson- I'm Crying

B List: AD 10 CC- Wom st:
10 CC-Woman In
Bel Canto-Summer
Curtis Stigers You're All
Howard Jones-Lift Me Up
Madness-House Of Fun
Mauro Scocco-Till Dom
Metallica-Nothing Else Motters
Orus-Stockholm Orup-Stockholm
Pearl Jam Even Flow
Sha-Boom-You Bring Me Down
Snap- Rhythm Is A Doncer
Vazelina Bilopph ggers- Hor Pa

RADIO MOSS/Moss Tor Öra - Dj/Producer
Power Play:
Michael Jackson In The Closet

Michael Jackson.

A List:

AD Bonnie Tyler- Where
Boyz II Men- Uhh Ahh
Brand New Heavies - Never Stop
Celine Dion- Beauly
Curtis Stigers- You're All
Cure- High
Genesis- Hold On My Heart
Glass Tiger- Rescued
Lionel Richie Do It To Me
Orup- Nan Annan Lionel Richie: Do It to Me Orup: Nån Annan Tracy Chapman: Bang Bang Bang Wet Wet: More Than Love

B List: AD Adamski Get Your Body

Altern 8: E-Vapor 8
Geoffrey Williams: Not A Love
Howard Jones: Lift Me Up
Jermaine Jackson: I Dreom
Joe Public: Live And
Kym Sims: Take My Advice The Addict Kick The Habit Treble & Bass My Sy

DENMARK

THE VOICE/Copenhagen Lars Kjær - Prog Dir A List: AD Janes Rejoice- Go And Kym Sims Tako Ak Ad

Kym Sims-Toke My Advice Robert Palmer-Every Kind Of Vanessa Williams-Sove The Best

ARHUS NAERRADIO/Århus Jesper Schousen - Head Of Music A List:

AD Chris De Burgh- Separate Tables Kym Sims- Take My Advice Maggie Reilly- Touch Rockers By Choice- Sumper Shawn Christopher- Don't Lose The

RADIO ODENSE/Odense Bjarne Mouridsen - Head Of Music Power Play: Alison Limerick- Make II On My

Kym Sims- Toke My Advice Monique- Take All The

B List:
AD Larsen & Bellami-Danas Have
Swing Out Sister. Am I
Tina Turner-I Want You
AL Allan Olsen

DANMARKS RADIO/Copenhagen Leif Wivelsted - Prog Di A List:

KLF- America: What Time Is Love? Mr. Big- To Be With You Shanice Wilson- | Love Ten Sharp- You Bruce Springsteen- Human Touch

FINLAND

DISCOPRESS/Tampere
Tuija Lindell - Co-Ord
A List:
AD Bad Boys Blue- Save Your

Erasure Breath Of Life Matti Nykänen- V-tyyli Murkulat-Traktori Neljä Ruusua-Juppihippipunkkari Popeda Kersantti Karaliina

RADIO 100+/Tampere Pentti Teravainen - Music Dir A list

Amy Grant- | Will Remember Hanne Boel- Come Into My Level 42- My Father's Shoes Michael Learns To Rock- My Blue

SWITZERLAND

RADIO ZUERISEE/Staefa Ueli Paul Frey - Head Of Music

AD Bette Midler-Every Road Pasadenas- Make It With You Tracy Chapman- Bang Bang Bang

RADIO FOERDERBAND/Berr

AD Genesis Hold On My Hear Right Said Fred Deeply DRS 3/Basel Christoph Alispach - Music Co-Ord

A List: AD Bronx Style Bob-Fomily Man Keziah Jones Rhythm I

COULEUR 3/Lausanne Thierry Catherine - Head Of Music Power Play: Cud. Through the Roof AD Peter Astor Donnelly

AD Divine Styler. The Next Tracy Chapman-Bong Bong Bang XTC-The Disoppointed

AD Michelle Shocked Come A Long Way Pierre Schott- | Feel Like

RSR LA PREMIERE/Geneva Catherine Colombara - Producer AL Art Mengo Shakespears Sister

PORTUGAL

RADIO RENASCENCA/Lisbon

AD David Byrne-Girls On My Mind

SLOVENIA

STUDIO D/Novo Mesto Rasta Bozic - Dj/Producer A List: AD Chic-Chic Mystique

De La Saul- Keep The Faith Genesis- Hald On My Hear Prince- Money Don't Matter

GREECE

STAR FM STEREO/Thessaloniki Vassilis Turonis - Prog Dir A List: AD Michael Jackson In The Closet

Right Said Fred Deeply Vanessa Williams Save The Best Wilson Phillips- You Won't See

AD Erasure-Breath Of Life Mariah Carey-Make It Pasadenas-Make It With You

POLAND

POLSKIE RADIO 3/Warsaw Marek Niedzwiecki - Producer Power Play: AD ZZ Top: Viva Los Vegos A List:
AD Aaron Neville Why Can't Concrete Blande Someday Europe Holfwoy To Heaven Michael Jackson In The Closet Paula Abdul-Will You Randy Crawford Who's Crying

RADIO 4 U/Warsaw Bogdan Fabianski - Dj/Producer Power Play: AD New Atlantic - I Know

AD New Átlantic-I Know
A List:
AD Alison Limerick-Make It On My
Ankie Bagger-I'm Still In Love
Army Of Lovers-Ride
Cappella/Holloway-Toke Me
Chalca-Clouds
Secret Service-Bring Heoven Down
Shanice Wilson-I Love
Vilperin perikunta-Piirimyyjä
B List:

B List:
AD Big Daddy Kane Born To Run Boycott The Edge
Dixie Fried Wise Up Baby Ivar Vigla-Soome, Soom K.D. Lang-Constant Crav Orup- Uppringd Rolf Wikstrom- Kom Till

RADIO RMF/Krakow Piotr Metz - Head Of Music Power Play: AD Mission Never Again A List: AD Beautiful South- We Are Each Madness- House Of Fun

Machies

AD Eric Carmen My Heart Stops
John Mellencamp Now More
Ozzy Osbourne Road To ...
Tony Banks- Angel Face

RADIO ZET/Warsaw Darek Andrzejewski - Head Of Music Power Play: AD James-Born Of A List:

AD Def Leppard-Let's Get Rocked Marc Almond-The Days B List:
AD K.D. Lang. Constant Craving
Soul II Soul- Joy
ZZ Top- Vivo Las Vegas

RADIO MERKURY/Poznan Ryszard Gloger - Head Of Music Power Play: AD Status Quo- All We Really.

AD Beautiful South- We Are Each Brian May- Driven By You
Def Leppard- Let's Get Rocked
Nirvana- Come As You Are
Prince- Money Don't Matter

RUSSIA

RADIO MAXIMUM/Moscow Alexander Kasparov - Prog Dir

st: Amy Grant- Good For,Me Eddie Money- Another Nice Doy James- Born Of

AD Arrested Development-Tenness
Def Leppard Tonight
Roberta Flack- Friend
Water Lilies- Tired Of You

EUROPE

OFREDIA/Paris

OFREDIA/Paris
Sylvie Fleury
Eastern Top 20:

1 Shakespears Sister-Stoy
2 Ten Sharp-You
3 Tears For Fears-Loid So
4 Annie Lennox-Why
5 Bruce Springsteen-Human Toud
6 KLF-America: Whot Time Is Love?
7 Mr. Big. Ta Be With You
7 Mr. Big. Ta Be With You
8 Prince-Money Don't Matter
9 U2-One
10 Manu Katchè-Change
11 Raxette-Church
12 Metallica-The Unforgiven
13 Shanice Wilson-I Love
14 Garland Jeffreys-Hoil Hoil
15 Tanita Tikaram-You Moke The

14 Garland Jeffreys- Hail Hoil
15 Tanita Tikaram-You Moke The
16 Tevin Campbell- Tell Me Whal
17 Def Leppard- Let's Get Rocked
18 James- Barn Of
19 Lenny Kravitz- Stand By My
20 Wet Wet Wet- Goodnight Girl
Forthightly Eastern European chart based
on reports from four leading commercial
stations in the region: Europe 2/Proque,
Fun/Bratislava, Radio ZET/Warsaw and
Radia Danubius/Budopest.



MTV EUROPE/London Brian Diamond - Prog Dir

Heavy Rotation Annie Lennox-Why Bruce Springsteen-Human Touch Cure High KLF- America: What Time Is Love?

KLF-America: What Time Is Love
Mr. Big. To Be With You
Shakespears Sister-Sloy
U 96. Das Boot
ve Rotation
2 Unlimited-Twilight Zone
Curtis Stigers-I Wonder
Def Leppard Let's Get Rocked
Gary Moore Cold Day
Genesis-Hold On My Heort
Mirryang Came As You Are Nirvana Come As You Are Prince Money Don't Matter Red Hot Chili Peppers Under

Rozalla Are You Read Soul II Soul-joy Westernhagen Krieg Adamski-Get Your Body Charlatans Weirdo Del Tha Funkee H. Mistado

Del Tha Funkee H.- Mistado
Jesus & Mary Ch.- Far Gone
Ugly Kid Joe- Everything
Medium Rotation
Genesis - Can't Donce
KLF- Justifed & Ancient
Michael Jackson- Remember The
Right Said Fred- Don't Talk
Shanice Wilson - Love
Simply Red- Stars
Simply Red- For Your Babies
Ten Sharp- You
Break Out

Break Out
Army Of Lovers- Ride
Crowded House- Wea Army Or Lovers: Ride
Crowded House-Weather With
David Byrne-Girls On My Mind
Dr. Alban-It's My Life
En Vogue-My Lovin'
Frontline Assembly-Mind Phaser Frontline Assembly- Mind Phaser Little Village- She Runs Melissa Etheridge- Ain't It Heavy Metallica- Nothing Else Motters Michael Jackson- In The Closel Nick Cave- Stright To Vou Ozzy Osbourne- No More Tears Right Said Fred- Deeply Sait-N-Pepa Do You Wont Me Swing Out Sister- Am I En Sharp- Ain't My Beating U2- One Vanessa Williams Save The Best Yothu Yindi Treaty

ZZ Top. You las Vegas
ne Break Out
Geoffrey Williams. Not A Love
Hammer: Do Not Poss
Naughty By Nature: Everything
Opus III. It's A Fine Day
Shanice Wilson: I'm Crying
Snap. Rhythm Is A Doncer



TOP 10 SALES IN EUROPE

Singles



UNITED KINGDOM

Singles	
Right Said Fred - Deeply Dippy	(Tug)
2 Iron Maiden - Be Quick Or Be Dead	(EMI)
3 Vanessa Williams - Save The Best For Last	Polydor)
4 Soul II Soul - Joy	(Ten)
	(Arista)
6 ZZ Top - Viva Las Vegas (Warner	Music)
7 Ten Sharp - You (Col	umbia)
8 Annie Lennox - Why?	(RCA)
9 Altern 8 - Evapor 8 (No	etwork)
10 Mr. Big - To Be With You	(WEA)
	, .
Albums	
Annie Lennox - Diva	(RCA)
2 Right Said Fred - Up	(Tug)
3 Def Leppard - Adrenalize (Phan	ogram)
4 Soul II Soul - Vol. III Just Right	(Ten)
5 Madness - Divine Madness	(Virgin)
6 Simply Red - Stars [ea.	st west)
7 ZZ Top - Greatest Hits (Warner	Music)
8 Tears For Fears - Tears Roll Down (Fo	ontana)
9 Beautiful South - 0898 (Go	Discs)

SPAIN

(Arista)

10 Curtis Stigers - Curtis Stigers

Singles	
Chimo Bayo - Quimica	(Area)
2 Double You - Please Don't Go	(Blanco Y Negra)
3 OBK - De Que Me Sirve Llorar	(Blanco Y Negro)
4 2 Unlimited - Twilight Zone	(Blanco Y Negro)
5 Radio Futura - Semilla Negra	(BMG)
6 OBK - Dejame Comerte	(Blanco Y Negro)
7 Rozalla - Are You Ready To Fly	(Blanco Y Negro)
8 Bruce Springsteen - Human To	ouch (Sony Music)
9 Sencillos - Bonito Es	(BMG)
10 D. Drama - The Rain	(Ginger Music)
Albums	
1 Bruce Springsteen - Human To	ouch (Sony Music)
2 Bruce Springsteen - Lucky Tow	n (Sony Music)

1	Bruce Springsteen - Human louch	(Sony Music)
2	Bruce Springsteen - Lucky Town	(Sony Music)
3	Vangelis - The Best	(PolyGram)
4	Luz Casal - A Contra Luz	(Hispavox)
5	Presuntos Implicados - Ser De Agua	(Warner Music)
6	Enya - Shepherd Moons (V	Varner Music)
	Overan Countries Ultra II	(CAAI)

7 Queen - Greatest Hits II (EMI) 8 Radio Futura - Tierra Para Bailar (BMG) 9 La Union - Tren De Largo Recorrido (Warner Music) 10 Alejandro Sanz - Viviendo Deprisa (Warner Music)

DENMARK

Sin	gles	
1	Mr. Big - To Be With You	(Warner Music)
2	The KLF - America: What Time Is I	ove? (Mega)
3	Ten Sharp - You	(Sony Music)
4	Curtis Stigers - I Wonder Why	(BMG)
5	Casanova Keld - Han Kan Ikke Få De	en Op (Harlekin).
6	KLF/T.Wynette - Justified And An	cient (Mega)
7	Right Said Fred - Deeply Dippy	(Sonet)
8	Def Leppard - Let's Get Rocked	(PolyGram)
9	U 96 - Das Boot	(PolyGram)
10	Dinah Washington - Mad About The	Boy (PolyGram)
All	oums	
1	Bruce Springsteen - Human Touc	ch (Sony Music)
2	Bruce Springsteen - Lucky Town	(Sony Music)
3	Hanne Boel - My Kindred Spirit	(Medley)
4	Def Leppard - Adrenalize	(PolyGram)
5	Malurt - Spøgelser	(Genlyd)
6	Simply Red - Stars	(Warner Music)
7	Annie Lennox - Diva	(BMG)
8	Curtis Stigers - Curtis Stigers	(BMG)
9	ZZ Top - Greatest Hits	(Warner Music)
10		(Genlyd)
10	monius riennig - knymm	(Serilya)

SWITZERLAND

U 96 - Das Boot (PolyGram)

2 Mr. Big - To Be With You (Warner Music)
3 G.Michael/E.John - Don't Let The Sun (Sony Music)
4 The KLF - America: What Time Is Love? (Phonag)
5 U 96 - I Wanna Be A Kennedy (PolyGram)
6 Bruce Springsteen - Human Touch (Sony Music)
7 Eric Clapton - Tears In Heaven (Warner Music)
8 Shanice - I Love Your Smile (PolyGram)
9 KLF/T.Wynette - Justified And Ancient (Phonag)
10 Right Said Fred - Don't Talk Just Kiss (Echo)
Albums
1 Bruce Springsteen - Human Touch (Sony Music)
2 Def Leppard - Adrenalize (PolyGram)
3 Bruce Springsteen - Lucky Town (Sony Music)
4 Gary Moore - After Hours (Virgin)
5 Queen - Greatest Hits II (EMI)
6 Gotthard - Gotthard (BMG)
7 Genesis - We Can't Dance (Virgin)
8 Mr. Big - Lean Into It (Warner Music)
9 Nirvana - Nevermind (BMG)
10 Ten Sharp - Under The Waterline (Sony Music)

GERMANY

Singles	
1 Mr. Big - To Be With You (Warner Music	
2 U 96 - Das Boot (Polydor	}
3 Connie Francis - Jive Connie (Polydor	
4 Right Said Fred - Don't Talk Just Kiss (Intercord	
5 Shakespears Sister - Stay (Metronome	
6 U 96 - I Wanna Be A Kennedy (Polydor	
7 The KLF - America: What Time Is Love? (Intercord	
8 Curtis Stigers - I Wonder Why (Ariola)
9 Shanice - I Love Your Smile (Polydor	
10 Kiss - God Gave Rock & Roll To You II (Warner Music	}
Albums	
1 Westernhagen - JaJa (Warner Music	

Alb	oums	
1	Westernhagen - JaJa	(Warner Music)
2	Bruce Springsteen - Human Tau	ch (Sony Music)
3	Genesis - We Can't Dance	(Virgin)
4	Bruce Springsteen - Lucky Town	(Sony Music)
5	Curtis Stigers - Curtis Stigers	(Ariola)
6	Queen - Greatest Hits II	(EM1)
7	Simply Red - Stars	(Warner Music)
8	Tears For Fears - Tears Roll Dow	
9	Def Leppard - Adrenalize	(Phonogram)
10	Right Said Fred - Un	(Intercord)

HOLLAND

Singles
1 Mr. Big - To Be With You (Warner Music)
2 Red Hot Chili Peppers - Under The Bridge (Warner Music)
3 Dingetje - Kaplaarzen (Polydor)
4 Double You - Please Dan't Go (Masters)
5 Wet Wet - Goodnight Girl (Phonogram)
6 Dinah Washington · Mad About The Boy (Phonogram)
7 Prince/The N.P.G Money Don't Matter 2 Night (Warner Music)
8 Annie Lennox - Why? (RCA)
9 U 96 - Das Boot (Polydor)
10 Queen - Who Wants To Live Forever (EMI)
Albums

1	Bruce Springsteen - Human Touc	ch (Sony Music
2	Red Hot Chili Peppers - BloodSugarSexMag	ik [Warner Music
3	Foreigner - The Very Best Of	(Worner Music
4	Bruce Springsteen - Lucky Town	(Sony Music
5	Genesis - We Can't Dance	(Virgin
6	Soundtrack - Tour Of Duty 4	(Magnum
7	Simply Red - Stars	(Warner Music

S Annie Lennox - Diva (RCA) Wet Wet Wet - High On The Happy Side (Phonogram) Gary Moore - After Hours (Virgin)

NORWAY

Singles	5		
1 Mr	. Big - To Be With You	(Warn	er Music)
2 De	f Leppard - Let's Get Rocked	(P	olyGram)
3 Izc	ibella - Shame Shame Shame		(Virgin)
4 Br	uce Springsteen - Human Tou	ich (So	ny Music)
5 Ter	n Sharp - You	(So	ny Music)
6 U	96 - Das Boot	(P	olyGram)
7 Th	e KLF - America: What Time Is	Love?	(Mega)
8 Ric	chard Marx - Hazard		(EMI)
9 Dir	nah Washington - Mad About Th	ne Boy	PolyGram)
10 KL	F/T.Wynette - Justified And A	ncient	(Mega)
Album			
	S. C. In automa II and To	-1. IC -	A 4 1-1

1	Bruce Springsteen - Human Jouch	(Sony Music)
2	Bruce Springsteen - Lucky Town	(Sony Music)
3	Def Leppard - Adrenalize	(PolyGram)
4	Gary Moore - After Hours	(Virgin)
5	Oslo Gospel Choir - In This House	(NA)
6	Randy Crawford - Through The Eyes Of Lave	(Warner Music)
7	Hanne Boel - My Kindred Spirit	(EMI)
8	Mods - Originaler	(NA)
9	Soundtrack - The Cammitments Part	2(PolyGram)
10	Bel Canto - Shimmering Warm And Bright	(Warner Music)

AUSTRIA

		AUSIKIA	
	Sin	gles	
	1	U 96 - Das Boot (PolyGram)	
	2	Mr. Big - To Be With You (Warner Music)	
	3	Genesis - I Can't Dance (Virgin)	
	4	KLF/T.Wynette - Justified And Ancient (Echo)	
	5	The KLF - America: What Time Is Love? (Echo)	
	6	G.Michael/E.John - Don't Let The Sun (Sony Music)	
	7	Shakespears Sister - Stay (PolyGram)	
	8	Right Said Fred - I'm Too Sexy (Exclusa)	
	9	Army Of Lovers - Obsession (Exclusa)	
	10	Ten Sharp - You (Sony Music)	
	Alb	oums	
	1	Bruce Springsteen - Human Touch (Sony Music)	
	2	Bruce Springsteen - Lucky Town (Sony Music)	
	3	Genesis - We Can't Dance (Virgin)	
	4	Simply Red - Stars (Warner Music)	
	5	Right Said Fred - Up (Exclusa)	
	6	Nirvana - Nevermind (BMG)	
	7	Melissa Etheridge - Never Enough (BMG)	
	8	Queen - Greatest Hits II (EMI)	
	9	Ten Sharp - Under The Waterline (Sony Music)	
0	10	11 96 Das Boot (PolyGram)	

FRANCE

omgres	
Ten Sharp - You	(Columbia)
2 François Feldman - Joy	(Phonogram)
3 Dany Brilliant - Suzette	(WEA)
4 Queen - The Show Must Go On	(EMI)
5 G.Michael/E.John - Don't Let	The Sun (Epic)
6 Nirvana - Smells Like Teen Spiri	it (Ariola)
7 Les Inconnus - C'Est Toi Que Je 1	Lederman)
8 Michael Jackson - Remember	The Time (Epic)
9 Genesis - I Can't Dance	(Virgin)
10 Johnny Hallyday - Dans Un An Dans I	Jn Jour (Phonogram)
	, ,
Albums	
Nirvana - Nevermind	(Ariola)
2 Genesis - We Can't Dance	(Virgin)
3 Michael Jackson - Dangerous	(Epic)
4 J.P. Audin/D. Modena - Oca	rina (Delphine)
5 U2 - Achtung Baby	(Ariola)
6 Soundtrack - Dirty Dancing	(RCA)
7 Francois Feldman - Magic Bou	I'vard (Phonogram)
8 Dire Straits - On Every Street	
9 Frederic François - Je Ne Te S	
10 Patrick Bruel - Si Ce Soir	(RCA)
	[
DELCUIA	4
BELGIUN	
Singles	

DEEOIOM	
Singles	
1 Paul Severs - Oh Little Darling	(CNR)
2 Morgane - Nous On Veut Des Violons	(RM Records)
3 Double You - Please Don't Go	(S.O.M.)
4 Ten Sharp - You	(Sony Music)
5 De Vedetten - Aan De Noordzeekusten	(Fono Service)
6 Cure - High	(PolyGram)
	Warner Music)
8 Red Hot Chili Peppers - Under The Bridge	(Warner Music)
9 Will Tura - Alles	(PolyGram)
10 Leyers, Michiels & Soulsister - Locks	& Keys (EMI)
Albums	
1 Bruce Springsteen - Human Touch	(Sony Music)
2 Bruce Springsteen - Lucky Town	(Sony Music)
3 Tears For Fears - Tears Roll Down	(PolyGram)
4 The Radios - The Sound Of Music	(EMI)
5 Gary Moore - After Hours	(Virgin)
6 Genesis - We Can't Dance	(Virgin)
7 Michel Sardou · Nouvel Album	(Trema)
8 Pitti Polak - Silly Coincidence	(EMI)
9 Ennio Morricone - Il Etait Une Fois	
10 Queen - Queen Greatest Hits	(EMI)
FINI AND	

Singles
1 Kurre - En Rakkauttas Saa (Warner Music)
2 Bad Boys Blue - Save Your Love (BMG)
3 KLF - America: What Time Is Love? (Mega)
4 Army Of Lovers - Ride The Bullet (Sonet)
5 Alphaville - Big In Japan (Warner Music)
6 Nelja Ruusua - Juppuhippipunkkari (EMI)
7 Bruce Springsteen - Human Touch (Sony Music)
8 Def Leppard - Let's Get Rocked (PolyGram)
9 Guns N' Roses - November Rain (BMG)
10 Blue System - Romeo & Juliet (BMG)
Albums
1 Bruce Springsteen - Human Touch (Sony Music)
2 Bruce Springsteen - Lucky Town (Sony Music)
3 Neliä Ruusua - Haloo (EMI)
4 Ten Sharp - Under The Waterline (Sony Music)
5 Miljoonasade - Lelukoupan Häät (Finnlevy)
6 Popeda - Svoboda (Poko)
7 Hector - In Concert 1966-1991 (Flamingo)
8 Anna Hanski - Jos Et Sä Soita (Ensio)
9 Queen - Greatest Hits II (EMI)
10 Simply Red - Stars (Warner Music)
(Matter Moste)
GREECE
GREECE

	Singles	
	Opus III - It's A Fine Day	(PWL)
	2 KLF/T.Wynette - Justified And Ancient	(Virgin)
	3 Soul II Soul - Joy	(Virgin)
	4 Apotheosis - O Fortuna	(F.M.)
	5 Black Machine - How Gee	(NA)
	6 2 Unlimited - Twilight Zone	(F.M.)
	7 The KLF - America: What Time Is Love?	(Virgin)
	8 Bruce Springsteen - Human Touch (Son	, ,
	9 Army Of Lovers - Obsession	(Virgin)
	10 Right Said Fred - Don't Talk Just Kiss	(Virgin)
		19,
	Albums	
	Simon & Garfunkel - The Definitive (Sor	ny Music)
	2 Santana - The Very Best Of Santana	(Arcade)
	3 Gary Moore - After Hours	(Virgin)
	4 Nirvana - Nevermind	(BMG)
	5 Bruce Springsteen - Human Touch (Son	y Music)
	6 Annie Lennox - Diva	(BMG)
	7 Bruce Springsteen - Lucky Town (Son	y Music)
	8 Def Leppard - Adrenalize (Pa	olyGram)
ı	9 Army Of Lovers - Massive Luxury Overdose	(Virgin)
١	10 Michael Jackson - Dangerous (Son	y Music)
	n Wirtschaft/Media Control/Musikmarkt (West Ger	manyl: Eur

ITALY

Singles

]	Annie Lennox - Why?	(BMG)
2	G.Michael/E.John - Don't Let The Sun	(Sony Music)
3	A.Baldi/F.Alotta - Non Amarmi	(Ricordi)
4	Cure - High	(PalyGram)
5	Aeroplanitaliani - Zitti Zitti	(PolyGram)
6	Luca Barbarossa - Portami A Ballare	(Sony Music)
7	Paolo Vallesi - La Forza Della Vita	(PolyGram)
8	F.Fortunato/F.Fasa · Per Niente Al Mondo	(Sony Music)
9	A.Bono/A.Mingardi - Con Un Amico Vicino	(Sony Music)
10	U2 - One	(BMG)
Alb	oums	

1	Tears For Fears - Tears Roll Down	(PolyGram
2	Bruce Springsteen - Human Tauch	(Sony Music
3	Bruce Springsteen - Lucky Town	(Sony Music
4	Annie Lennox - Diva	(BMG
5	Luca Carboni - Carboni	(BMG
6	Paolo Vallesi - La Forza Della Vita	(PolyGram
7	Anna Oxa - Di Questa Vita	(Sony Music
R	Queen - Greatest Hits II	(FM

9 Antonello Venditti - Benvenuti In Paradiso (Ricordi)
10 Luca Barbarossa - Cuore D'Acciaio (Sony Music)

SWEDEN

U
Singles
1 Mr. Big - To Be With You (Warner Music)
2 Lisa Nilsson - Himlen Runt Hörnet (BMG)
3 Izabella - Shame Shame Shame (Virgin)
4 Orup - Stockholm (Warner Music
5 U 96 - Das Boot (PolyGram)
6 KLF - America: What Time Is Love? (Mega)
7 Shakespears Sister - Stay (PolyGram)
8 Richard Marx - Hazard (EMI)
9 Treble & Bass - My Sweet Senorita (Sonet)
10 Ten Sharp - You (Sony Music
Albums
1 Bruce Springsteen - Human Touch (Sony Music
2 Bruce Springsteen - Lucky Town (Sony Music)
3 Orup - Stockholm & Andra Ställen (Warner Music
4 Def Leppard - Adrenalize (PolyGram)
5 Stefan Andersson - Emperors Day (Record Station)
6 Gary Moore - After Hours (Virgin)

IRELAND

7 Annie Lennox - Diva (BMG)
8 Hanne Boel - My Kindred Spirit (EMI)
9 Eva Dahlgren - En Blekt Blondins Hjärta (Record Station)
10 Mr. Big - Lean Into It (Warner Music)

	0.11	9,00	
	1	Shakespears Sister - Stay	(PolyGrom)
	2	Mr. Big - To Be With You	(Warner Music)
	3	Eric Clapton - Tears In Heaven	(Warner Music)
	4	Vanessa Williams - Save The Best For	Last (PolyGram)
	5	Right Said Fred - Deeply Dippy	(Tug)
Ì	6	Ten Sharp - You	(Sony Music)
	7	Def Leppard - Let's Get Rocked	
	8	Sultans Of Ping F.C Where's Me	umper (Divine)
	9	ZZ Top - Viva Las Vegas	(Warner Music)
	10	Iron Maiden - Be Quick Or Be D	ead (EMI)
	Ali	bums	
	- 1	The Stunning - Once Around The	World (Solid)
	2	Def Leppard - Adrenalize	(PolyGram)
	3	Josef Locke - Hear My Song	(EMI)
	4	Annie Lennox - Diva	(BMG)
	5	Madness - Divine Madness	(Virgin)
			BAL AA . I

	THE GILLES DIVING THE GILLS	1
	ZZ Top - Greatest Hits	(Warner Music
	Simply Red - Stars	(east west
	Bruce Springsteen - Human Touc	ch (Sony Music
	Right Said Fred - Up	(Tug
)	Tears For Fears - Tears Roll Down	n (PolyGram

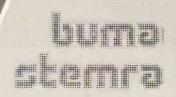
8	Bruce Springsteen - Human Touch (Sony Music)	
9	Right Said Fred - Up [Tug]	
	Tears For Fears - Tears Roll Down (PolyGram)	
10	lears for reals lears to both (1 or) crain,	
	PORTUGAL	
Sin	gles	
1	G.Michael/E.John - Don't Let The Sun (Sony Music)	
2	Salt-N-Pepa - Let's Talk About Sex (PolyGram)	
3	Bruce Springsteen - Human Touch (Sony Music)	
4	Guns N' Roses - Don't Cry (BMG)	
5	Resistencia - Nasce Selvagem (BMG)	
6	Bryan Adams - I Do It For You (PolyGram)	
7	Snap - Colour Of Love (BMG)	
8	Def Leppard - Let's Get Rocked (PolyGram)	
9	U2 - The Fly (BMG)	
10	Cure - High (PolyGram)	
Alt	oums	
1	Resistencia - Palavras Ao Vento (BMG)	
2	Simply Red - Stars (Warner Music)	
3	Scorpions - Still Loving You (EMI)	
4	James - Seven (PolyGram)	
5	Queen - Greatest Hits II (EMI)	
6	Fafa De Belém - Doces Palabras (BMG)	
7	Guns N' Roses - Use Your Illusion II (BMG)	
8	Bruce Springsteen - Human Touch (Sony Music)	

9 **Def Leppard** - Adrenalize 10 **Nirvana** - Nevermind

Based on the national sales charts from 16 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany); Europe 1/Canal Plus/Tele/Jours (France); RAI Stereo Due/Musica E Dischi/Mario De Luigi (Italy); Stichting Nederlandse Top 40 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Sweden); IFPI/Johan Schlueter (Denmark); VG (Norway); Gallup/AFYVE (Spain); Seura/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media Control/Musikmarkt (Switzerland), Virgin (Greece). Labels listed are the national marketing companies.



EUROPEAN TOP 100. ALBUMS



		E BANK MAN CHARLE
SIT TO SEE TITLE ORIGINAL LABEL COUNTRIES CHARTED SEE TITLE ORIGINAL LABEL	SE TO TITLE - ORIGINAL LABEL COUNTRIES CHARTED	S S S TITLE * ORIGINAL LABEL
1 4 Bruce Springsteen Human Touch - Columbia	35 23 3 Beautiful South UK.IR	69 70 64 Fredericks, Goldman & Jones Fredericks, Goldman & Jones - Columbia ▲
2 2 4 Bruce Springsteen Lucky Town - Columbia UK.D.B.NLE.A.CH.S.P.DK.I.N.SF.GR.IR	36 33 22 Enya Shepherd Moons - WEA	70 45 11 Snap D.NLA.CH The Madman's Return - Logic/Ariola
We Can't Dance · Virgin ▲3 UK.F.D.B.NLE.A.CH.S.DK.SF.GR.IR	37 35 30 Dire Straits On Every Street - Vertigo ▲2	71 82 6 David Byrne Uh-Oh - Warner Brothers
4 5 27 Simply Red Stars - east west ▲3 UK.F.D.B.NLE.A.CH.S.P.DK.I.S.F.GR.IR	38 36 7 Crowded House Woodface - Capitol	72)73 9 James Seven - Fontana
5 6 3 Def Leppard WK.D.B.NLE.CH.S.P.DK.N.GR.I.IR Adrenalize - Bludgeon Riffola	39 86 20 Simon & Garfunkel UK.N.SF.GR.IR The Definitive Simon & Garfunkel - Columbia	73) 79 2 Anna Oxa Di Questa Vita - Columbia
6 7 2 Annie Lennox Diva - RCA UK.D.B.NL.A.CH.S.P.DK.I.GR.IR	40 32 27 Tina Turner UK.D.B.NL.E.A.IR UK.D.B.NL.E.A.IR	74 72 3 Rozalla UK.B.N.L.CH.S.DK Everybody's Free - Pulse 8
7 3 20 Nevermind - DGC ● UK.F.D.B.NL.E.A.CH.S.R.DK.SE.GR.I.IR	41 37 19 Jean-Philippe Audin & Diego Modena F.B.N.L. Ocarina - Delphin	75 67 4 Aleandro Baldi Sole - Ricordi
8 9 7 Tears For Fears Tears Roll Down (Greatest Hits 82-92) - Fontana	42 41 4 Foreigner The Very Best Of - Atlantic	76 76 4 Radio Futura Tierra Para Bailar - <i>Ariola</i>
9 11 5 Right Said Fred UK.D.B.NLA.CH.S.DK.GR.IR Up - Tug	43 34 29 Guns N' Roses Use Your Illusion I - Geffen ▲ UK.ED.NL.P.DK.IR	77 77 16 Johnny Hallyday Ça Ne Change Pas Un Homme - Philips/Phonogram
10 8 23 Queen UK.D.B.N.L.E.A.C.H.S.P.DK.I.S.F.GR.IR Greatest Hits II - Parlophone ▲4	44 40 10 Pearl Jam Ten - Epic UK.D.B.NL.DK.GR	78 51 9 Sandra Close To Seven - Virgin
11 10 7 Gary Moore After Hours - Virgin UK.E.D.B. NLE.A.CH.S.P.DK.N.SE.GR	45 44 4 Vangelis The Best - PolyGram	Peter Hofmann Love Me Tender - Columbia
12 12 20 Michael Jackson Dangerous - Epic ▲ 3	46 46 26 Night Calls - Capital	80 63 4 Robert Palmer Addictions Vol. 2 · Island
13 13 9 Curtis Stigers UK.D.NI.CH.S.DK.IR Curtis Stigers - Arista	47 48 3 Erasure UK.D Chorus - Mute	81 78 3 Jane Birkin Je Suis Venue Te Dire Que Je M'En Vais - Phonogram
Westernhagen JaJa - Warner Brothers D.CH	48 49 8 Soundtrack - Dirty Dancing Dirty Dancing · RCA	82 94 14 Mylene Farmer L'Autre - Polydor ●
ZZ Top Greatest Hits - Warner Brothers UK.D.NI.CH.P.DK.IR	The Jam Extras - Polydor	83 74 25 Salt-N-Pepa D.NL.A.CH.SF The Greatest Hits - Next Plateau
Ten Sharp Under The Waterline - Columbia F.D.B.NLA.CH.S.DK.N.SF	Hanne Boel S.DK.N My Kindred Spirit - Medley	84 84 2 La Union Tren De Largo Recorrido - WEA
17 14 20 Achtung Baby - Island UK.FD.NLE.I.SF.GR IR	51 43 7 Genesis Turn It On Again '81 - '83 - Vertigo	85 71 4 Ochsenknecht Ochsenknecht - Meironome
18 18 8 Divine Madness - Virgin	52 54 8 François Feldman Magic' Boul'vard - Philips	86 85 12 Les Inconnus Boulversifiant - <i>Lederman</i>
Mr. Big Lean Into It - Atlantic	53 42 56 Out Of Time - Warner Brothers ▲3	87 91 2 Orup Stockholm & Andra Ställen - Metronome
20 17 8 Red Hot Chili Peppers BloodSugarSexMagik - Warner Brothers	54 50 2 Gallus - A&M	Santana GR The Very Best Of Santana - Arcade
Soul II Soul Vol. III Just Right - Ten	55 66 16 A Contra Luz - Hispavox	89 16 Viviendo Deprisa - WEA
22 22 27 Prince & The New Power Generation UKED.N.E.A.CH.S.R.DK.R. Diamonds And Pearls - Paisley Park ▲	56 57 6 Frederic François Je Ne Te Suffis Pas - <i>Trema</i>	90 59 9 Randy Crawford CH.DK.N Through The Eyes Of Love - Warner Brothers
23 21 9 Shakespears Sister Hormonally Yours - London	Micole Augenblicke - Jupiter	91 90 7 Luca Barbarossa Cuore D'Acciaio - Columbia
24 26 8 Natalie Cole Unforgettable - With Love - Elektra	58 38 9 Shanice D.A.CH.S.DK	92 80 29 Antonello Venditti Benvenuti In Paradiso - Ricordi
25 20 19 Queen Greatest Hits - EMI ▲5	59 47 26 Soundtrack - The Commitments The Commitments - MCA	93 93 7 Resistencia Palavras Ao Vento - Ariola
26 27 21 Lisa Stansfield Real Love - Arista	60 52 16 Army Of Lovers Massive Luxury Overdose - Ton Son Ton	Celtas Cortos Cuentame En Cuento - D.R.O.
27 25 12 Wet Wet Wet High On The Happy Side - Precious UK.F.D.B.N.L.E UK.F.D.B.N.L.E	61 65 7 Paolo Vallesi La Forza Della Vita - Sugar	95 Charlatans Between 10th & 11th - Situation Two
Hear My Song - EMI	62 62 15 Luca Carboni Carboni - RCA	96 95 10 William Sheller En Solitaire - Philips
29 30 29 Guns N' Roses Use Your Illusion II - Geffen A	63 61 20 Bonnie Tyler D.A.S.DK.N.SF Bitterblue - Hansa	97 83 8 Nirvana UK.D.A.SF Bleach · Tupelo/Sub Pop
30 24 28 Bryan Adams Waking Up The Neighbours - A&M ▲3	64 60 14 Presuntos Implicados Ser De Agua - WEA	98 98 8 Yours Sincerely - Columbia
31 29 4 Das Boot - Polydor	65 68 20 Patrick Bruel Si Ce Soir - RCA	Soundtrack - Tour Of Duty 4 Tour Of Duty 4 - Magnum
32 69 2 Scorpions Still Loving You - Harvest	66 56 53 Roxette UK.D Joyride - EMI 44	100 96 28 Eva Dahlgren S.SF En Blekt Blondins Hjärta - Record Station
33 58 4 Soundtrack - The Commitments 2 The Commitments Part 2 - MCA Molicer Ethoridae	The Temptations Motown's Greatest Hits - Motown	UK = United Kingdom, D = Germany, F = Fronce, CH = Switzerland, A = Austria, I = Iloly, E = Spain, NL = Holland, B = Belgium, IR = Ireland, S = Sweden, DK = Denmark, N = Norway, SF = Finland, P = Portugol, GR = Greece.
34 28 4 Melissa Etheridge D.NLA.GR Never Enough - Island	The Stunning Once Around The World - Solid	= FAST MOVERS = NEW ENTRY = RE-ENTRY
the European Top 100 Albums is compiled by BPI Communications BV in coopera	tion with Buma/Stemra. © BPI Communications BV/Buma/Stemra. All rights reserved.	Compiled from the national album rales shorts of 14 European territoria

BILLBOARD SINGLES

Scorpions

EMI has launched a pan-European campaign to promote the latest new Scorpions hit compilation Still Loving You, that was released on April 2.

The album of back catalogue material is currently being advertised on TV in Germany, France, Italy, Scandinavia, the Benelux and the UK, as well as on MTV Europe.

The campaign follows the worldwide success the band enjoyed last year with Phonogram, to whom they are now signed. The glasnost-inspired ballad Wind Of Change sold 2.5 million copies worldwide and occupied the top spot in the Coca-Cola Eurochart Hot 100 for three consecutive weeks. The album from which the single was taken, Crazy World, sold five million copies worldwide

The band has traditionally sold best on its home territory in Germany, where it was previously signed to EMI Electrola. Electrola has invested DM500.000 (app. US\$303.000) in advertising for the new compilation, including TV, radio and print advertising, and an in-store campaign.

RTL Plus, Tele 5 and Sat 1 are carrying the spots, created by Scorpions producer Dieter Dierks. According to special marketing GM Geli Wozny-Bongard, "There are two types of TV adverts, one for the German audience and one for MTV Europe. The first is a bit softer because, in Germany, we would also like to reach a slightly older audience." Besides features on all ARD outlets and advertisement on eastern German network MDR, radio spots will also run on the privates NRW/Oberhausen. FFH/Frankfurt, Radio Salü/Saarbrücken, RPR/Ludwigshaven, Antenne Bayern/Munich. RTL 102.4/Berlin, RSH/Kiel, Radio Radio OK/Hamburg, Hamburg, ffn/Isernhagen and Antenne Niedersach-

In Switzerland, the album is TVadvertised on RTL Plus, Sat 1 while Austrian radio stations like Ö3, Radio CD, Radio Uno and MM2 run various competitions.

The band has also reached an advertising agreement with Sennheiser microphones, while a campaign with Mustang Jeans is scheduled for the autumn.

The album features 11 rock ballads, including Wind Of Change. The material is culled from EMI albums between 1974-1988 and also contains a previously unreleased live recording in Leningrad entitled Living For Tomorrow. The album was remixed by Erwin Musper at Wisseloord Studios in Hilversum, Holland.

Still Loving You is making quick progress in the European Top 100 Albums chart. This week, it climbs from number 69 to 32, based on chart positions in Germany, Benelux, Switzerland, Portugal, Denmark, Norway, Greece and Italy.

Machgiel Bakker

		© 1992, Billboard/BPI Communications, Inc.		500
TW	ΓM	Artist/Title For week ending May 2 1992	Label	ECO
1	1	KRIS KROSS/Jump	Ruffhouse	
2	2	VANESSA WILLIAMS/Save The Best For Last	Wing	
3	3	ERIC CLAPTON/Tears In Heaven	Reprise	UK
4	4	QUEEN/Bohemian Rhapsody	Hollywood	UK
5	5	ENVOGUE/My Lovin'	Atco east west	
6	6	TLC/Ain't 2 Proud 2 Beg	LaFace	
7	7	MARIAH CAREY/Make It Happen	Columbia	
8	10	JOE PUBLIC/Live And Learn	Columbia	
9	15	UGLY KID JOE/Everything About You	Stardog	
10	9	RICHARD MARX/Hazard	Capitol	
- 11	8	ATLANTIC STARR/Masterpiece	Reprise	
12	24	RED HOT CHILI PEPPERS/Under The Bridge	Warner Brothers	
13	13	U2/One	Island	IRL
14	12	CELINE DION AND PEABO BRYSON/Beauty And The	Beast Epic	
15	11	MINT CONDITION/Breakin' My Heart	Perspective	
16	14	KATHY TROCCOLI/Everything Changes	Reunion	
17	19	BRYAN ADAMS/Thought I'd Died And Gone To Heaven	A&M	
18	26	DEF LEPPARD/Let's Get Rocked	Mercury	UK
19	17	GENESIS/I Can't Dance	Atlantic	UK
20	18	BRUCE SPRINGSTEEN/Human Touch/Better Days	Columbia	
21	25	PAULA ABDUL/Will You Marry Me?	Captive	
22	22	JODY WATLEY/I'm The One You Need	MCA	
23	16	MICHAEL JACKSON/Remember The Time	Epic	
24	21	CECE PENISTON/We Got A Love Thang	M&A	
25	23	RIGHT SAID FRED/I'm Too Sexy	Charisma	UK
26	ME)	MICHAEL JACKSON/In The Closet	Epic	
27	20	MR. BIG/To Be With You	Atlantic	
28	NE	PRINCE AND THE N.P.G./Money Don't Matter 2 Night	Paisley Park	
29	27	AMY GRANT/Good For Me	A&M	
30	NE)	CHRIS WALKER/Take Time	Pendulum	

NATIONAL AIRPLAY

*=National product

UNITED KINGDOM

Most played records on BBC stations and major

- (14) Soul II Soul Joy *
 (9) Swing Out Sister Am I The Same Girl *

- Swing Out Sister Am I I ne same Grif '
 Curlis Stigers You're All That Matters...
 Right Said Fred Deeply Dippy *
 Mr.Big To Be With You
 Kym Sims Take My Advice *
 Vanessa Williams Save The Best For Last
- ZZ Top Viva Las Vegas

- ZL 10p VIVa Las vegas
 Annie Lennox Why? *
 Ten Sharp You
 Def Leppard Let's Get Rocked *
 Prince/The N.P.G. Money Don't Matter...
- 13. (13) Ce Ce Peniston Finally 14.(19) Marc Almond The Days Of Pearly Spencer * 15.(10) Erasure Breath Of Life *
- 16. (-) Rod Stewart Your Song 17 (17) Genesis - Hold On My Heart
- 18. (16) Bruce Springsteen Human Touch
 19. (-) Lisa Stansfield Time To Make You Mine *
 20. (-) Cher Could've Been You

SPAIN

Most played records on Cuarenta Principales,

Soup Dragons - Divine Thing Los Ronaldos - Tu Veras * Patrick Bruel - Romper La Voz Los Elegantes - No Soy Tan Duro

Bruce Springsteen - Better Days

Modestia Aparte - Maria La Union - Amor Fugaz *
Los Inhumanos - Directum Tremens *
Los Lunes - Los Años Que... *

Sonora - Algunos Corazones *
Serafin Zubiri - Todo Esto Es Musica *
Double You - Please Don't Go
Sergio Dalma - Ave Lucia *

Bruce Springsteen - Better Days Simply Red - For Your Babies 2 Unlimited - Twilight Zone Complices - Ojos Gitanos * Amistades Peligrosas - Muy Peligroso * Dire Straits * The Bug

(6) Presuntos Implicados - Llovio *

Emilio Aragon - Susanita

GERMANY

Most played records on the ARD stations and major privates. Compiled by Media Control/Baden Baden.

- (5) Mr. Big To Be With You
 (1) Shanice I Love Your Smile
 (2) Bruce Springsteen Human Touch
 (4) Curtis Stigers I Wonder Why
 (3) Right Said Fred Don't Talk Just Kiss
- The Pasadenas I'm Doing Fine Now Annie Lennox Why? Maggie Reilly Everytime We Touch Genesis I Can't Dance
- (7)
- Michael Jackson Remember The Time
- 11. (13) Des'ree Feel So High 12. (15) Roxette Church Of Your Heart 13. (-) Kathy Troccoli Everything Changes 14. (12) Vanessa Williams Save The Best For Last

- 15. (9) Ten Sharp You
 16. (16) Simply Red Stars
 17. (14) Kylie Minogie Give Me Just A Little.
 18. (-) Lightning Seeds Life Of Riley

(-) The Feel - Slave

- (-) Roy Orbison I Drove All Night
 (-) Marc Almond The Days Of Pearly Spencer

HOLLAND

Most played records on national stations Radio 2 and Radio 3. Compiled by Stichting Nederlandse Top 40.

FRANCE AM

- Michel Sardon Le Bac G

- 14) Genesis I Can't Dance (-) Luc De La Rocheliere Sauvez Mon Ame

- 20. (-) Def Leppard Let's Get Rocked

Most played records on the national station DRS 3 and major privates. Compiled by Media Control/ Basel.

- (17) UMC's One To Grow On
 (5) Prince/N.P.G. Money Don't Matter...
 (7) Henk Westbroek Waar Ze Loopt Te...*
- (1) Genesis Hold On My Heart (14) Double You Please Don't Go (6) Swing Out Sister Am I The Same Girl (9) Annie Lennox Why?

- (12) Annie Lennox Wny?
 (12) Bruce Springsteen Human Touch
 (10, (2) Mr. Big To Be With You
 (11, (4) Rod Stewart Your Song
 (12, (11) Rene Froger Man With A Mission *
 (13, (19) Dinah Washington Mad About The Boy

- | 13.(19) Dinah Washington Maid About The Boy |
 4. (-) Buffalo Tom Taillights Fade |
 15. (-) Llonel Richie Do It To Me |
 16.(13) XTC The Disappointed |
 17.(15) Crowded House Weather With You |
 18.(16) Gordon Blijf Jij Vannacht Bij Mij * |
 19. (-) Izabella Shame Shame |
 20.(10) Red Hot Chili Peppers Under The Bridge |

Most played records on AM stations. Compiled by Media Control/Strasbourg.

- Michel Sardou Le Bac G * Johnny Hallyday Dans Un An, Un Jour * Mylene Farmer Beyond My Control * Queen The Show Must Go On Ten Sharp You Etienne Daho Des Attractions Desastre *
- Renaud Phi Voleur

- Dany Brillant Suzette *
 Francois Feldman Joy *
 Jil Caplan As Tu Deja Oublie *
- Bernard Lavilliers Saigon

- 13. (+) Lite Det a Note inter-santz stant Anne
 14. (8) Shanice I Love Your Smile
 15. (15) Jean LeLoup 1990
 16. (-) Stephan Eicher Hemmige
 17. (16) J.L.Murat Sentiment Nouveau *
 18. (13) Jane Birkin Je Suis Venu Te Dire *
 19. (6) Nilda Fernandez Mes Yeur Dans Ton Regard *
- SWITZERLAND

- (1) Mr. Big To Be With You
- Shanice I Love Your Smile Annie Lennox Why? Ten Sharp You Eric Claptor Tears In Heaven
- (6) Curiis Stigers I Wonder Why
 (-) Vanessa Williams Save The Best For Last
 (4) Bruce Springsteen Human Touch
 (12) Richard Marx Hazard
- 10.(15) Ochsenknecht Only One Woman
- 10.(15) Ochsenkheen Omjo One Wolman 11. (7) Simply Red Stars 12.(10) Genesis I Can't Dance 13.(20) Garland Jeffreys Hail Hail R&R 14. (9) Ce Ce Peniston Finally 15.(11) The Pasadenas I'm Doing Fine Now
- 13. (1) Bryan Adams I Do It For You 17. (13) Des'ree Feel So High 18. (-) Maggie Reilly Everytime We Touch 19. (-) Hamie Boel No Love At All 20. (17) Michael Jackson Remember The Time

FRANCE FM

Most played records on FM stations. Compiled by

- Media Control/Strasbourg.
- (1) Ten Sharp You (3) Tears For Fears Laid So Low

- (3) Tears For Fears Laid So Low
 (2) Queen The Show Must Go On
 (4) Genesis I Can't Dance
 (5) Shanice I Love Your Smile
 (8) Michael Jackson Remember The Time
 (11) Joe Cocker Nignt Calls
 (13) Bruce Springsteen Human Touch
 (12) Dire Straits On Every Street
 (16) (6) Simply Red Stars
 (17) Crowded House Fall At Your Feet
 (20) Michael Bolton When A Man Loves A Woman
 (21) Carlot Lorent Hail Hail R&R
- 13.(14) Garland Jeffreys Hail Hail R&R
- 14.(20) MC Solaar Caroline *
 15.(10) Marc Lavoine L'Amour En 30 Seconds *
- 16.(19) KLF/T.Wynette Justified & Ancient

- 17.(18) Art Mengo Gino *
 18.(17) Jean LeLoup 1990
 19. (-) Mylene Farmer Beyond My Control *
 20. (-) U2 One

- FINLAND
- Most played records on private radios as compiled by
- (4) Toni Rossi/Sinitaivas Katseet Kertovat * Popeda - Kersantti Karoliina
- (15) O. Stone Train Train *
- (15) Q. Stone Irain Hain

 (8) Miljoonasade 506 Ikkunaa *

 (2) Vilperin Perikunta Piirimyyjä *

 (18) Juhamatti Oot Mun Nainen *

 (5) Ten Sharp You

 (9) Anna Hanski Jos Et Sä Soita *
- 8. (9) Anna Hanski Jos El Sa Soita *
 9. (3) Bruce Springsteen Human Touch
 10.(16) Kurre En Rakkauttas Saa *
 11. (10) Neljä Ruusua Juppihippipunkkari *
 12. (19) Ressu Redford Laskeutumisvalo *
- 13.(13) Puolikuu Viimeiset Viisi... ' 14.(11) Riki Sorsa Silmiisi Sun *
- 15. (6) Tauski Peltonen Lauluni Sinulle *
 16.(12) Benny Törnroos Käy Muumilaaksoon *
- Vilma Lautalla *
 Matti & Teppo Näytön Paikka *
- 19. (-) ZZ Top Via Las Vegas 20. (7) Hausmylly Gigolo *

NORWAY

- ost played records on 40 Norwegian stations.
 mpiled by Radio Topp 20/Scaneco. Young & Rubicam

- Bruce Springsteen Human Touch
 Mr.Big To Be With You
 Dinali Washington Mad About The Boy
- (11) Kim Larsen Danas Have
- (11) Kim Larsen Danas Have (5) Crowded House Weather With You (9) Annie Lehnox Why? (-) Johnny Logan How About Us (10) Richard Marx Hazard (19) Tor Endresen Radio Luxembourg
- 9, (19) for Shares Nado Cachinology 10. (-) Ten Share Ain't My Beating Heart 11. (8) Bel Canto Shimmering, Warm And Bright * 12. (16) Izabella Shame Shame 13. (-) Lionel Ritchie Do It To Me
- 14.(13) Prince/The N.P.G. Money Don't Matter.
 - 14. (13) Prince/The M.P.C. Money Don't Matte 15. (6) The Temptations My Girl 16. (4) Vanessa Williams Save The Best For I 17. (12) Fra Lippo Lippi Thief In Paradise * 18. (-) Chris De Burgh Separate Tables 19. (17) Opus III It's A Fine Day 20. (-) Grethe Svendsen The Right To Sing * e The Best For Last

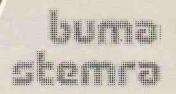
SWEDEN Most played records on Swedish national and local

- ns. Compiled by Airplay Sweden (1) Lisa Nilsson - Himlen Runt Hörnet *
- Annie Lennox Why?
 Soul II Soul Joy
 David Shutrick Container
- (12) ZZ Top Viva Las Vegas
- (12) ZZ 10p Viva Las Vegas

 (3) Bruce Springsteen Human Touch
 (9) XTC The Disappointed
 (17) Dr. Alban It's My Life *
 (-) En Vogue My Lovin'
 (-) Opus III It's A Fine Day
- | 10. (6) Opus III It's A Fine Day | 11. (8) Just D Grannar * |
 12. (+) Bel Canto Shimmering, Wavm And Bright | 13. (18) Shakespears Sister Stay | 14. (-) Herberts Hermeliner Rik Tjej * |
 15. (-) Soffe B. Hawkins Damn, I Wish I Was... | 16. (15) Chaka Khan Love You All My Lifetime | 17. (-) Richard Marx Hazard | 18. (10) Stefan Andersson Catch The Moon * | 19. (-) Orup Magaluf * | 20. (-) Soup Dragons Divine Thing | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19. (-) | 19.



EUROCHART HOT 100_® **SINGLES**



A SE SE ARTIST COUNTRIES CHARTED SE S	ARTIST COUNTRIES CHARTED SE S S TITLE - ORIGINAL LABEL (PUBLISHER)	Y Y SE ARTIST COUNTRIES CHARTED ST 5 5 5 7 1TLE - ORIGINAL LABEL (PUBLISHER)
To Be With You Nr. Big - Atlantic (EMI/CC) UK.D.B.NLA.CH.S.DK.IR.N	35) 34 3 Evapor 8 UK.IR Altern 8 - Network (Kool Kat/Virgin)	69 54 10 Fredericks , Goldman & Jones - <i>Columbia (JRG)</i>
2 2 18 You UK.E.D.B.A.CH.S.DK.JR.N.SF Ten Sharp - Columbia (Sony Music)	36) 41 14 Curtis Stigers - Arista (Sony/MCA)	70)94 3 I'm Walking Fats Dominio - EMI (EMI)
3 4 17 Das Boot D.B.NL.A.CH.S.DK.N.SF	37 43 4 Mad About The Boy UK.NL.S.DK.IR.N Dinah Washington - Mercury (Warner Chappell)	71 62 29 Obsession DA.CH.GR Army Of Lovers - Ton Son Ton (Team Sonet)
4 8 6 Deeply Dippy Right Said Fred - Tug (Hit & Run) UK.D.B.NL.CH.DK.IR.GR	38 70 2 On A Ragga Tip UK.IR SL2 - XL (Westbury/Momentum)	72 44 6 Church Of Your Heart UK.D.P.DK
5 6 8 America: What Time Is Love? D.B.N.L.A.C.H.S.D.K.JR.N.S.E.G.R. The KLF - KLF Communications [EG/Zoo/WC/MCA/Wandee]	39 50 6 God Gave Rock & Roll To You II Kiss - Interscope (Warner Music UK/CC)	Could've Been You Cher - Geffen (Jobete/EMI/BMG)
6 5 19 Don't Let The Sun Go Down On Me ED.B.A.CH.R.D.K.I George Michael & Elton John - Epic (Big Pig)	40 64 4 Ride The Bullet Army Of Lovers - Ton Son Ton (Team Sonet)	74 36 3 (I Want To Be) Elected Wr.Bean And Smear Campaign feat. Bruce Dickinson - London (EMI)
7 3 5 Why? UK.D.B.NLE.A.CH.S.IR.I Annie Lennox - RCA (La Lennoxa/BMG)	41 32 7 Under The Bridge Red Hot Chili Peppers - Warner Brothers (Copyright Control)	Dream A Little Dream Of Me The Mamas & The Papas - MCA (Words & Music)
8 9 13 Stay UK.D.B.NLA.CH.S.IR UK.D.B.NLA.CH.S.IR	42 37 10 C'Est Toi Que Je T'Aime Les Inconnus - Productions Lederman (Lederman)	76)77 20 Stars E.D.CH Simply Red - east west (So What/EMI)
Save The Best For Last UK.D.NL.CH.IR	D.B.E.S.DK.IR.GR	Coodsists Civil
Human Touch Vallessa VVIIIIalis - VVIIIg Vallous	Make It Happen UK.IR	77 76 16 Wet Wet Wet - Precious (Precious/Chrysalis) The Only Living Boy In New Cross Carter The Unstoppable Sex Machine - Bia Cat (Island)
Bruce Springsteen - Columbia (Zomba) UK.D.B.NI.CH.S.P.DK.IR.GR Soul II Soul - Ten (Jazzie B/Soul II Soul/Virgin)	Mariah Carey - Columbia (Sony/C&C/Virgin) Song Of Ocarina F.B.N.L Jean Philippe Audin & Diego Modena - Delphine (Delphine)	O THE STATE OF THE
Be Quick Or Be Dead	C T.I.I	
Iron Maiden - EMI (Zomba) ED.B.A.S.R.DK.IR.I		80 79 2 Quimica Chimo Bayo - Area (Copyright Control)
13) 16 5 Cure - Fiction (Fiction) 1 Can't Dance FD.B.A.CH.P	47 31 5 Money Don't Matter 2 Night UK.B.NL.DK.R.I Prince & The New Power Generation - Paisley Park (Warner Chappell) Come As You Are D.B.NL.CH.S.S.F.GR.I	Ola Amanua:
14 12 15 Can't Dance F.D.B.A.CH.P Genesis - Virgin (Genesis/Hit & Run) Let's Get Rocked UK.F.D.CH.S.P.DK.IR N.SF	Nirvana - DGC (Virgin)	Aleandro Baldi & Francesca Alotta - Ricordi (Ricordi)
Def Leppard - Bludgeon Riffola (Bludgeon Riffola/Zomba)	49 42 4 Kym Sims - Atco (Sony)	83 81 3 Frederic François - Trema (Barracato)
The KLF feat. Tammy Wynette - KLF Communications [EG/Zoo/WC/BMG]	SU 49 8 Paul Severs - Telstar (Various)	84 66 4 Umberto Tozzi - CGD (Tobia Music)
13 20 Shanice - Motown (Carlin)	51 51 5 Dans Un An Dans Un Jour Johnny Hallyday - Phonogram (Desperado/N.B.Music)	85 97 10 Roch Voisine - GM/Ariola (Ed. Georges Mary)
18 15 19 Don't Talk Just Kiss Right Said Fred - Tug (Hit & Run)	52 55 8 One D.B.CH.P.IR.I U2 - Island (Blue Mountain)	86 91 4 En Rakkauttas Saa Kurre - WEA (Warner Chappell)
Viva Las Vegas ZZ Top - Warner Brothers (Elvis Presley/Williamson)	53 33 5 Breath Of Life Erasure - Mute (Bell/Clarke)	87 80 4 Romeo & Juliet Blue System - Hansa (Hanseatic)
20 19 20 Smells Like Teen Spirit Nirvana - DGC (Virgin)	54 40 17 Colour Of Love D.A.S.R.GR.I Snap - Logic/Ariola (Warner Chappell/Zomba)	88 88 12 Diamante D.B.CH Zucchero Fornaciari & Randy Crawford - London (EMI/PolyGram)
21) 22 11 François Feldman - Phonogram (Marilu)	55 52 7 Time To Make You Mine Lisa Stansfield - Arista (Big Life)	The Days Of Pearly Spencer Marc Almond - WEA (Copyright Control)
22) 23 8 Suzette Dany Brilliant - WEA (Musicalement Votre)	56 57 2 Nous On Veut Des Violons Morgane - Car Music (Car Music)	90 78 32 Let's Talk About Sex Salt-N-Pepa - ffrr (Next Plateau/All Boys)
23 30 3 You're All That Matters To Me Curtis Stigers - Arista (Hit & Run/Rondor/Sony)	57 58 5 1990 Jean LeLoup - Audiogram/FNAC (Georges Mary/Audiogram)	71 Twisterella Ride - Creation (EMI)
24 21 14 Twilight Zone 2 Unlimited - PWL Continental (MCA) D.B.NLE.A.CH.S.R.GR	58 45 5 Right Said Fred - Tug (Hit & Run)	Ultimate Trunk Funk - The E.P. Brand New Heavies - Acid Jazz (London/Copyright Control)
25 20 11 Remember The Time F.D.B.A.C.H.S.GR.I Michael Jackson - Epic (Warner Chappell/Zomba)	59 85 2 Am I The Same Girl Swing Out Sister - Fontana (Warner Chappell)	Startouchers Digital Orgasm - Dead Dead Good (PolyGram)
Please Don't Go B.NL.E Double You - DWA (Robyx/Mikulski)	Finer Feelings Kylie Minogue - PWL (All Boys)	94 75 6 We Got A Love Thang Ce Ce Peniston - A&M (last Song/Third Coast)
27) 29 6 The Show Must Go On RCH Queen - Parlophone (Queen/EMI)	61 61 2 Himlen Runt Hörnet Lisa Nilsson - Diesel (Topco)	95 92 3 Aan De Noordzeekusten De Vedetten - Lucky Star (Fono Service)
28 28 4 Jive Connie Connie Francis - Polydor (Various)	Chyp-Notic - Coconut (A La Carte)	96 95 8 Big In Japan S.SF Alphaville - WEA (Budde)
Shame Shame Shame Shame Shame Shame B.NL.CH.S.DK.N	63 86 5 Mes Yeux Dans Ton Regard Nilda Fernandez - EMI (Warner Chappell)	97 56 9 Weather With You UK.NLIR Crowded House - Capitol (EMI)
30 25 7 Tears In Heaven UK.B.NI.CH.DK.IR Eric Clapton - Reprise (Rondor/Copyright Control)	Hail Hail Rock'N'Roll F.D.CH	Pretend We're Dead
31 24 10 Rozalla - Pulse 8 (Peer)	Hazard D.CH.S.N	Even Flow UK
Finally UK D.B.A.CH R	Kaplaarzen NL	Pearl Jam - Epic (PolyGram) Your Song/Broken Arrow Rod Stewart - Warner Brothers (PolyGram/Convright Control
32 17 12 Ce Ce Peniston - A&M (PolyGram) 33 26 5 11.96 - PolyGram (Royania Sonor)	Laid So Low (Tears Roll Down)	Rod Stewart - Warner Brothers (PolyGram/Copyright Control UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Holland,
Hold On My Heart UK.B.NL.CH.IR	Tears For Fears - Fontana (Virgin/Rondor)	B = Belgium, IR = Ireland, 5 = Sweden, DK = Denmark, N = Narway, SF = Finland, P = Portugal, GR = Greece. = FAST MOVERS = NEW ENTRY
Genesis - Virgin (Genesis/Hit & Run)	Snap - Logic (Hanseatic/Songs Of Logic) ed on the following national singles sales charts: MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Mus	= RE-ENTRY

OFF THE RECORD

TALENT RAIDS AT BBC RADIO?: Insiders are whispering that BBC Radio 1 has reportedly extended the contracts of some of its top-name presenters after they were approached by Independent Music Radio (IMR), the Virgin/TV-AM joint venture which won the independent national radio AM licence. It is not know which DJs were asked to jump ship to the IMR, which plans a classic rock format.

MADONNA, DEMANN & MAVERICK: Time Warner and Madonna have formed Maverick, a multi-media entertainment company comprising records, publishing, TV, film, merchandising and book publishing divisions. Run by Madonna and manager Freddy DeMann, Maverick will also launch a fully staffed record company in the US with its own A&R and national and regional promotion departments. All future albums of the artist will be released through Maverick/Sire. The seven-year agreement follows Madonna's negotiations with Sire—for which she has been recording since 1982—and includes an advance estimated at US\$60 million.

SPEAKING OF TIME WARNER: Time Warner recorded a 7% increase in turnover to US\$3 billion during the first quarter of 1992. Cash flow rose 6% to US\$561 million.

TAKING CONTROL: Finnish media development company Suomen Viestintärrahoitus and associate company Eteenpäin have gained control of commercial radio station Saimaan Aallot Lappeenranta, increasing their dual holding from 35% to 87%. The seller was SAK. Based in eastern Finland, Saimaan Allot's signal covers an area of 100-square miles. The station reported a turnover of US\$800.000 last year.

FOR A GOOD CAUSE: Capital FM/London DJs Pat Sharp and Mick Brown have recorded a cover of Peaches & Herb's 1979 disco classic *Shake Your Groove Thing* to aid the London charity Help A London Child. It is the duo's fifth trip to the recording studio. Pat and Mick have helped raise £300.000 for the charity.

TWO KINGS & A GARDNER: Mid Anglia Radio's KL.FM 96.7, set to go on-air this summer in the UK, has announced its management team, anchored by veteran broadcaster Peter Kingham as station manager. Paul Gardner will head the sales force, while Dave King has been appointed head of presentation. All three have worked within the Mid Anglia Group. The station is the new ILR for Kings Lynn and West Norfolk.

THE DOCTOR IS IN: Spain's Valencian Polytechnic University will award ex-Beatle Paul McCartney with the title of "Doctor Honoris Causa" on May 23 for his contribution to the '60s culture.

Mercury

(continued from page 1)

based PR firm Laister Dickson, whose company handled publicity concerning the concert broadcasts. "Any guess right now would be ludicrous. The figures in the [UK] tabloids are ridiculous," she says.

Ticket and merchandise revenues will cover production and other on-site costs. Money received from broadcasting rights and donations will go directly to AIDS charities, says Laister.

The concert, which set a new standard in multi-artist charity events, proved to be the most technologically complex ever, says Radio Vision International (RVI) CEO Kevin Wall. RVI handled the international broadcast sales for the concert.

"Having so many people working together to put this show together in a short period of time is fantastic, especially for a cause as important as AIDS," says Wall. "Compared to something like Live Aid, the level of sophistication of production and delivering of the show has become so com-

plex." Thirteen separate international satellite feeds from the stadium and a first-ever link with South Africa necessitated the installation of a special earth station.

Rock Over London CEO Steve Saltzman, whose company coordinated radio affiliations for RVI, adds, "This was definitely a first: radio broadcasters from all over the world together. Also we saw radio and TV networks from the same countries—some which can't stand each other—working together and helping each other."

As expected, the concert had a domino effect at music stores. Sales of Queen albums and CDs soared after the concert, according to UK's major retailers. "We were totally wiped out," says Tower Records Piccadilly Circus store manager Andy Lown. "We were open until midnight and people came in right after the show."

Anticipating a surge in postevent sales, the shop tripled its Queen inventory, but it wasn't enough. "We've had to do a massive reorder. The following day our book total was up 100% com-

Paire

(continued from page 1)

PolyGram France in 1990 and has worked for the company since the mid-'70s. PolyGram is currently the market leader in France with a share believed to be over 30%.

Zelnik is generally considered

by both his colleagues and his competitors as the man who is in the right place at the right time to instigate the structural changes SNEP needs and establish new goals for the whole industry.

Zelnik says he is relieved to relinquish his heavy responsibilities as SNEP president; he will now put all his energy into the Virgin Megastores, aiming to bring them back to profitability while continuing expansion.

Zelnik will also continue his fight for Sunday trading, an issue for which he has been campaigning over the last two years.

Rock

(continued from page 1)

plays tracks from the '60s through the '90s—everything from Led Zeppelin and Deep Purple to newer bands such as Nuclear Valdez and Nirvana.

"The main mistake in Germany," says Schnier, "is that all the stations have similar formats and try to play a little of everything instead of concentrating on one area. We've only been going for a year, but I think if we continue to do as well as this, you will see more stations like ours developing."

Rock in Germany can be found on other stations as well, in particular on pubcaster Hessischer Rundfunk/Frankfurt. Heavy metal show Hard 'N' Heavy presenter Til Hofmeister says the station is often criticized for playing too much rock.

"The problem with private radio is that stations try to create a pleasant wall of sound for their listeners, acting as background music," he says. "Heavy rock would disturb this. People who tune in to that sort of station don't really listen to the radio, which is obviously not the kind of listener our station is looking for.

"I think in about five to 10 years' time we will get format radio here similar to what they have in the US, and then the classic rock-formatted stations will start appearing. At the moment, I think there are only four true heavy metal programmes in Germany."

Hessischer Rundfunk plays all types of rock, including melodic rock, hardcore, grind and punk, and features many German heavy metal bands.

The Voice/Copenhagen PD Lars Kjær says his station plays some heavy metal in all of its programmes, but not on high rotation. "Heavy rock has a very loyal following in Denmark and we receive a lot of requests for this sort of music," he says. "We have to be careful though, as heavy metal is one of the 'no no's' in radio. It can frighten off more listeners than it attracts."

Kjær says The Voice was one

pared to a normal Tuesday. That's because of the concert."

Tower Records' other three outlets also report a huge upturn in sales, not only for Queen's last release *Greatest Hits II* but also for every back catalogue record.

W. H. Smith production manager Graham Budd adds, "It is to early to tell about records of the other artists who performed, but there has been a major increase in Queen sales since the concert."

of the first Danish stations to pick up on Nirvana, which goes down well with its listeners, as does **Metallica**. The station also plays older rock such as Led Zeppelin, Deep Purple and **Black Sabbath**.

Kjær says there's a vicious circle in Denmark: very few radio stations play heavy metal music, which means that record companies don't use the stations as a promotion vehicle for that kind of repertoire.

"Most record companies here don't take radio seriously and heavy rock: Guns N' Roses, Iron Maiden and older songs such as early Van Halen. There are times, of course, when it's best not to play this music, such as early in the morning, but otherwise we treat it as any other type of music."

Heavy rock features strongly on Milan private EHR network Radio Deejay's playlist, with a half-hour of rock each day and a one-hour special on Saturdays. Radio Deejay plays everything from Pearl Jam and Nirvana to Ozzy Osbourne and Metallica.

"We have to be careful though, as heavy metal is one of the 'no no's' in radio. It can frighten off more listeners than it attracts."

— The Voice/Copenhagen PD Lars Kjær

only use TV for promoting records, which is ridiculous," he says. "Since most stations in Denmark play MOR and virtually no heavy music, record companies presume hard rock wouldn't get airplay anyway. We have to approach the companies ourselves to get records."

French private **Oui FM/Paris**, which describes itself as a rock 'n' roll-formatted station, is planning to introduce heavy metal shows in the near future. Comments PD **Bruno Delport**, "We tend to play more accessible

Head of music **Dario Usuelli** says hard rock has a huge following in Italy and that it is what his listeners want to hear. In fact, Radio Deejay's heavy rock slots are so popular that the station will release a hard rock compilation in May.

Overall, although hard rock may not get the airtime it does in the US, it's becoming apparent that some European stations are beginning to stick their necks out and take risks, hoping to pioneer rock as the new popular format for the Continent.

Buzz

(continued from page 1)

Even though Radio Clyde owned 80% of the station, it could not make major adjustments because of the possibility of Golden Rose taking back control. The new, larger stake gives Radio Clyde the freedom to implement management/programming changes.

To that end, former Radio City/Liverpool programme controller Tony Ingham will replace Maker as MD. Radio Clyde/ Glasgow PD Alex Dickson is currently handling Buzz's programming duties while looking into "ways in which programming can be improved." Radio Clyde's head of marketing and sales Geoffry Holliman is responsible for an overhaul of the sales department.

Says Bowman, "It is perfectly clear that in the past, far too much time was spent looking at questions of ownership and high-level items, rather than the more important day-to-day issues—the fundamentals of broadcasting which affect the listeners. The eye was not on the ball." That resulted in unacceptably high run-

ning costs, he says. "There were overly expensive items that just were not required," he adds.

Ingham says one of his priorities is to tighten up the station's playlist with a higher rotation of certain tracks, and also to clearly define the dayparts. "In the past, dayparting had not been taken into account," he says. "You can get away with certain things at certain times. It is not that we are playing the wrong music, but I don't think we are playing the right music often enough at the right time."

These operational moves will, it's hoped, reverse Buzz's decline in market share (5% weekly reach based on **JICRAR** fourth quarter 1991, down slightly from 1990) and time spent listening, also down from the same period.

From those figures, Ingham says, "You can sense that we are not holding listeners long enough. They get a bit bored with us, so we need to hook them in a bit harder."

However, for the time being, Ingham doesn't foresee any staff changes at Buzz. "They are a very enthusiastic group who need some direction. That's my job."

MMc

& MUSIC MEDIA



& MUSIC MEDIA

EHR TOP 40

TW LW	WO	C Artist/Title	Label	Total	Α	В	Add
1 2	7	ANNIE LENNOX/Why	(RCA)	69	56	13	2
2 1	6	BRUCE SPRINGSTEEN/Human Touch	(Columbia)	69	49	20	0
3 3	9	MR. BIG/To Be With You	(Atlantic)	57	45	12	2
4 5	5	PRINCE/Money Don't Matter	(Paisley Park)	47	37	10	4
5 9	13	TEN SHARP/You	(Columbia)	44	35	9	2
6 4	12	MICHAEL JACKSON/Remember The Time	(Epic)	43	27	16	2
7 10	5	VANESSA WILLIAMS/Save The Best For Last	(Polydor)	46	28	18	3
8 6	20	SHANICE WILSON/I Love Your Smile	(Motown)	45	33	12	2
9 7	8	U2/One	(Island)	40	19	21	2
10 14	3	SOUL II SOUL/Joy	(Ten)	41	27	14	6
11 8	6	ROXETTE/Church Of Your Heart	(EMI)	46	29	17	1
12 12	3	DEF LEPPARD /Let's Get Rocked	(Phonogram)	38	25	13	4
13 19	4	RIGHT SAID FRED/Deeply Dippy	(Tug)	41	26	15	4
14 22	2	SWING OUT SISTER /Am I The Same Gîrl	(Fontana)	34	26	8	8
15 11	7	LISA STANSFIELD/Time To Make You Mine	(Arista)	35	18	17	0
16 16	4	CURE/High	(Fiction/Polydor)	33	17	16	2
17 17	10	SHAKESPEARS SISTER/Stay	(London)	39	22	17	3
18 24	2	GENESIS/Hold On My Heart	(Virgin)	37	26	11	12
19 18	12	CURTIS STIGERS/I Wonder Why	(Arista)	34	22	12	0
20 15	12	CE CE PENISTON/Finally	(A&M)	32	24	8	1
21 20	10	TEARS FOR FEARS/Laid So LowTears Roll Do	wn (Fontana)	29	21	8	0
22 13	6	CROWDED HOUSE/Weather With You	(Capitol)	31	16	15	:3
23 21	8	ERIC CLAPTON/Tears In Heaven	(Reprise)	31	14	17	1
24 30	2	CURTIS STIGERS /You're All That Matters	(Arista)	28	23	5	5
25 23	15	GENESIS/I Can't Dance	(Virgin)	28	15	13	0
26 27	7	RICHARD MARX/Hazard	(Capitol)	29	15	14	7
27 26	8	BRYAN ADAMS/Thought I'd Died And Gone	(A&M)	26	16	1.0	3
28 33	2	ERASURE/Breath Of Life	(Mute)	25	19	6	- 1
29 25		SIMPLY RED/For Your Babies	(east west)	23	14	9	0
30 NE		KYM SIMS/Take My Advice	(Atco)	23	14	9	5
3) NE		XTC/The Disappointed	(Virgin)	21	12	9	6
32 31	9	CHIC/Chic Mystique	(Warner Brothers)	22	12	10	0
33 NE		ROD STEWART/Your Song	(Warner Brothers)	21	14	7	9
34 NE		ZZ TOP/Viva Las Vegas	(Warner Brothers)	24	12	12	8
35 35		RIGHT SAID FRED/Don't Talk Just Kiss	(Tug)	19	15	4	2
36 32	4	HAMMER/Do Not Pass Me By	(Capitol)	19	9	10	1
37 28	6	NIRVANA/Come As You Are	(DGC)	19	9	10	1
38 38	5	OPUS III/It's A Fine Day	(PWL)	20	12	8	3
39 175		HOWARD JONES/Lift Me Up	(east west)	21	10	11	3
40 NE		CHER/Could've Been You art is based on a weighted-scoring system. Sonas score points by achieving a	(Geffen)	25	10	15	7

The EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

CHARTBOUND RECORDS

CHRIS DE BURGH/Separate Tables (A&M)	24/6	CURIOSITY K.T.C./Hang On In* (RCA)	13/6
MARIAH CAREY/Make It Happen (Columbia)	24/5	EN VOGUE/My Lovin' (east west)	13/5
RANDY CRAWFORD/Who's(Warner Brothers)	23/5	TONY HADLEY/Lost In Your Love (EMI)	
MARC ALMOND/The Days Of* (WEA)	22/10	TOM PETTY/HEARTBREAKERS/Too Good(MCA)	13/3
PASADENAS/Make It With You (Columbia)	22/6	TEXAS/Tired Of Being Alone (Mercury)	
JODY WATLEY/I'm The One (MCA)		GUNS N' ROSES/November Rain (Geffen)	
DINAH WASHINGTON /Mad About (Mercury)	18/0	INNER CITY/Hallelujah '92 (Ten)	1-
		TEVIN CAMPBELL/Tell Me* (Warner Brothers)	
RED HOT CHILI PEPPERS/ Under(Warner Brothers)	16/6	BEAUTIFUL SOUTH/We Are (Go!Discs)	
SOUP DRAGONS /Divine Thing (Big Life)	16/3	IZABELLA/Shame Shame Shame (Virgin)	11/3
JULIAN LENNON/Get A Life* (Virgin)	15/6	GEOFFREY WILLIAMS/It's Not A Love (EMI)	11/3
ARMY OF LOVERS/Ride (Ton Son Ton)	15/3	SALT-N-PEPA/Expression (ffrr)	
DAVID BYRNE/Girls (Luaka Bop/Warner)			10/3
KIM WILDE/Love Is Holy* (MCA)	14/12	QUEEN/Who Wants To Live* (Parlophone)	10/2
KYLIE MINOGUE /Finer Feelings* (PWL)	14/7	MELISSA ETHERIDGE/Ain't It Heavy (Island)	10/1

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represents how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a lie, songs are listed by new odds. Asterisks indicate new entries in Chartbound.

A Slight Edge

With Annie Lennox pushing Bruce Springsteen from the top position he held for four weeks, RCA scores its second number 1 in the EHR Top 40 since Rick Astley's two-week chart-topper Cry For Help last year.

year.

Although both records match in total number of reporting stations (69), Lennox has a slight edge in chart points, caused by a much higher playlist penetration in the UK.

Due to this competition, Mr.

Due to this competition, Mr. Big's To Be With You stays at the number 3 position, albeit collecting five new stations. The single enjoys its best performance in the UK, Benelux and Germany. If Italy, Spain and France would show more activity in the weeks to come, the song might be a contender for the top spot.

Dutch act **Ten Sharp** continue their assault on the EHR airwaves and You has now reached the number five position, the highest ranking for a mainland European act this year. 'After being firmly establis-

hed on the Continent, UK programmers have naw embraced the track and more than 77% of M&M's EHR UK roster is currently reporting the single. It continues to do well in Austria, Switzerland, Italy and France.

continues to do well in Austria, Switzerland, Italy and France.

Swing Out Sister is also gaining in chart points as Am I The Same Girl jumps from number 22 to 14 due to new airplay activity in Italy, Sweden, Denmark and Germany; the UK remains the group's best base yet.

yet.
Highest entry (30) for **Kym Sims**'s *Take My Advice*, the followup to *Too Blind Too See It*, peaking at number 9 in February this year. Most of the single's airplay comes from UK stations, although Italy and Sweden show good promise, too.

Second-best entry for XTC's The Disappointed. We're happy to see programmers in Germany, the UK and Scandinavia playlisting this classic piece of pap music, refuting the notion that this band is too quirky for their own good.

MOST ADDED

TRACY CHAPMAN/Bang Bang Bang	(Elektra)	12
GENESIS/Hald On My Heart	(Virgin)	12
KIM WILDE/Love Is Holy	(MCA)	12
MARC ALMOND/The Days Of Pearly Spen	cer (WEA)	10
ROD STEWART/Your Sang	(Warner Brothers)	9
SWING OUT SISTER/Am I The Same Girl	(Fontana)	8
ZZ TOP/Viva Las Vegas	(Warner Brothers)	8

Most added are those sangs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

"A" ROTATION LEADERS

ANNIE LENNOX/Why	(RCA)	56
BRUCE SPRINGSTEEN/Human Touch	(Columbia)	49
MR. BIG/To Be With You	(Atlantic)	45
PRINCE/Money Don't Matter	(Paisley Park)	37
TEN SHARP/You	(Calumbia)	35

The "A" Rotation Leaders are those songs which have the highest number of stations playing their in "A" or heavy rotation during the week. Rotation definitions are set by the individual stations. If the case of a fee, songs are listed alphabetically by arists.

"A" ROTATION PERFORMANCE

	7		
CURTIS STIGERS/You're All That Matters	S	(Arista)	82
RIGHT SAID FRED/Dan't Talk Just Kiss		(Tug)	78
ERASURE/Breath Of Life		(Mute)	76
KLF/America: What Time Is Love?	(KLF Com	mnications)	72
PASADENAS/Make It With You		(Columbia)	72
TEARS FOR FEARS/Laid So LowTears	Rall Down	(Fontana)	72
MARIAH CAREY/Make It Happen		(Columbia)	70
TEN SHARP/Ain't My Beating Heart		(Calumbia)	70

"A" Ratation Performance is a listing of those records that have achieved the best A ratation penetration. Records listed are those outside the EHR top 20 and with a total number of reporting stations of at least 10. Songs tied are listed alphabetically by artist.

TOP RECURRENTS

Station

PASADENAS/I'm Daing Fine Now WET WET WET/Goodnight Girl DES'REE/Feel So High G. MICHAEL/E. JOHN/Don't Let TI	(Calumbia) (Preciaus/Phonogram) (Sony Soho Square) he Sun Go Down (Epic)	21 20 19
GARY MOORE/Cold Day In Hell	(Virgin)	17

Top Recurrents are former EHR top 20 records that have fallen off the chart but are still receiving significant airplay. In case of a tie, records are listed alphabetically by artist.

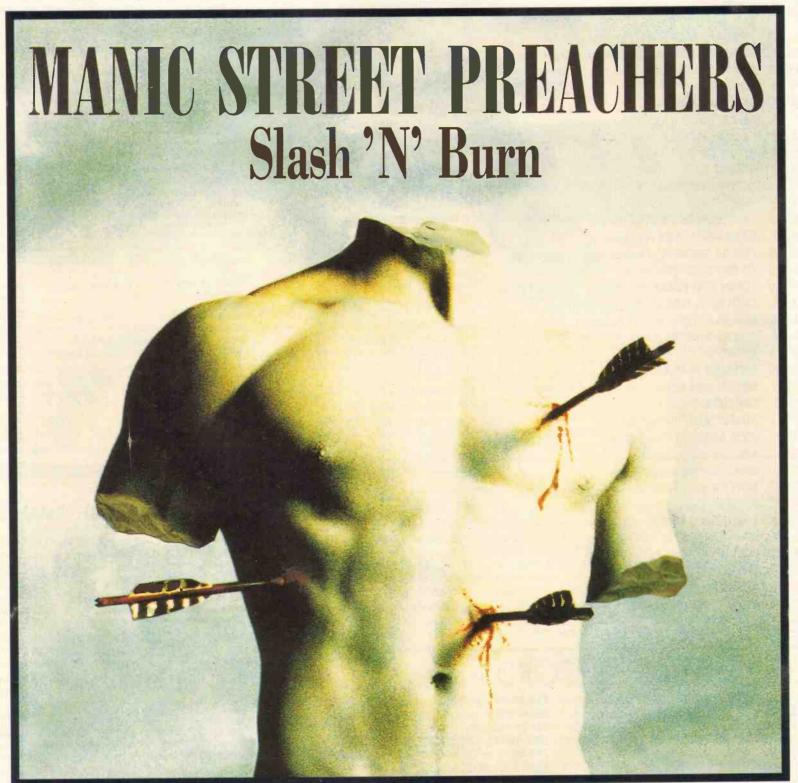
NEW TOP 20 CONTENDERS

Total Stations

MARC ALMOND/The Days Of Pearly Spencer	(WEA)	22
KIM WILDE/Love Is Holy	(MCA)	14
CURIOSITY K.T.C./Hang On In There Baby	(RCA)	13
TEVIN CAMPBELL/Tell Me What You Want (Warner	Brathers)	11
CICERO/That Laving Feeling	(Polydor)	10

New Top 20 Cantenders are those artists that have not yet had an EHR top 20 hit and appear on this page for the first time with this single. Artists are listed by total number of stations. In case of a fie, records are listed alphabetically by artist.

LOUD? - YES! PROUD? - ABSOLUTELY!



THE U.K. TOP 20 HIT

TAKEN FROM THEIR HIGHLY ACCLAIMED DEBUT ALBUM "GENERATION TERRORISTS"

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COLUMBIA