MUSIC MEDIA

Chart Systems Survey CDs Pass Cassette Sales **RTL Gets NRW Stations** Spain's Ad Growth Drops **PopKomm Special 13** Off The Record 26

Europe's Music Radio Newsweekly. Volume 8. Issue 34. August 24, 1991. £ 3, US\$ 5, ECU 4

Does Capital Gold Want To Win INR2?

by Hugh Fielder

Capital Radio is believed to be preparing a bid for the second independent national station (INR2) based on its Capital Gold format of oldies and sports coverage. Such a station would have commercial implications for the dozens of local stations which have gold services on their AM frequencies.

Executives at Capital Gold would not comment on reports that it will be applying for INR2 when it is advertised in September. But a source within the station tells M&M, "It is no secret (continues on page 26)



MIDNIGHT STAR IN DENMARK — Here's TV star Jack Killian from "Midnight Caller", sitting in with Radio Sydkysten/Karlslunde, Denmark staff talk personality Vibeke Vangkilde. Killian plays the role of an expoliceman who helps solve crimes as a radio talk host. Last word from the the dynamic duo was that they were collecting important clues as to

who put a goldfish in the station's water cooler.

Record Labels Report Shortage Of Top Personnel

by the M&M staff

As the record industry continues to grow, one key concern for MDs is finding enough talented, professional promotion and marketing directors. This week, several label executives discuss the situation as well as their hiring/training practices.

Companies in France find recruiting talented staff very difficult. So difficult, in fact that the position for the head of Polydor has been vacant for about eight months. Adds PolyGram Disques president/CEO Paul-René Albertini, "It is very hard to find talented people for the top slots in record companies. The goods ones generally have a good position and don't want to move, and

for the others, it is a question of opportunities.

Says EMI Music France MD Gilbert Ohayon, "This business lives in a closed circle. It looks like a sect, with a certain sense of exclusiveness. That's why the system of musical chairs has been going for so long, because talented people are wanted."

Ohayon believes that the industry "needs to regenerate its blood" and bring in new talents from outside, but there is a problem of both time and investment. "If we hire people who have no knowledge of this business, we have to train them. It takes time and in the meantime, they are not productive. Therefore, the industry often prefers to work with someone who has some track

Most of the marketing people and other key execs in French record companies come from marketing or business schools (HEC, ISG, ESSEC). For example, Sony Music president Henri de Bodinat graduated from France's main business school. Albertini is a former ISG student, and so is BMG's Ariola label general manager Philippe Desin-

But Ohayon stresses that schooling isn't enough. "This industry needs people with artistic sensibility," he says. "And you cannot do this job if you are not motivated. One can be very efficient in marketing, but if he hasn't this passion for music, it fails.

(continues on page 26)

PolyGram On **Record-Year Pace**

Record sales and operating income for the first half of 1991, plus scheduled releases this autumn from Dire Straits, U2, John Cougar Mellencamp, Bryan Adams, Richie Sambora, Vanessa Williams, and a tribute album to Elton John have set PolyGram up for the most successful year in its history.

Income from operations for the first six months of this year was up 30.3% to \$120 million, yielding net profits of \$72 million, up 24.6% on the same period last year.

President/CEO Alain Levy

singles out A&M's "powerful performance" with Sting, Amy Grant and Extreme, who have all sold a million albums in the US, where PolyGram is now 'close to break-even".

In Europe, the French and German operations increased market share. Sales in eastern Germany are particularly strong, and although consumers initially bought vinyl records they have been increasingly purchasing

Levy says there are no plans to restructure A&M or Island. (continues on page 26)

Los 40 Still Spain Leader

by Anna Marie de la Fuente

The just-released results of EGM's second-quarter media survey for Spain show that private network Cadena SER's EHR-formatted Los 40 Principales continues to lead, despite a slight drop in its number of listeners. However, SER's all-Spanish network Cadena Dial, with an audience of 571.000, enjoyed a dramatic 44.5% increase, gaining about 200.000 listeners since the last study, moving it into the top

SER assistant music programming head Luis Merino sees it as an indication that local product clearly has a strong audience of its own. He says, "Cadena Dial is almost two years old and has been growing more popular as an increasing number of people discover it.

Not to be outdone, Antena 3 regained third place with a 100.000-listener increase, giving

its fourth-ranked position to RNE 1 (Radio 1), which lost an alarming 551.000 listeners.

State-run RNE's greatest hopes lie with Radio 5, now ranked sixth. Says Radio 5 director Miguel Vila, "We are aiming to reach an audience of one mil-lion by this year." The station ini-(continues on page 26)

No. 1 in EUROPE

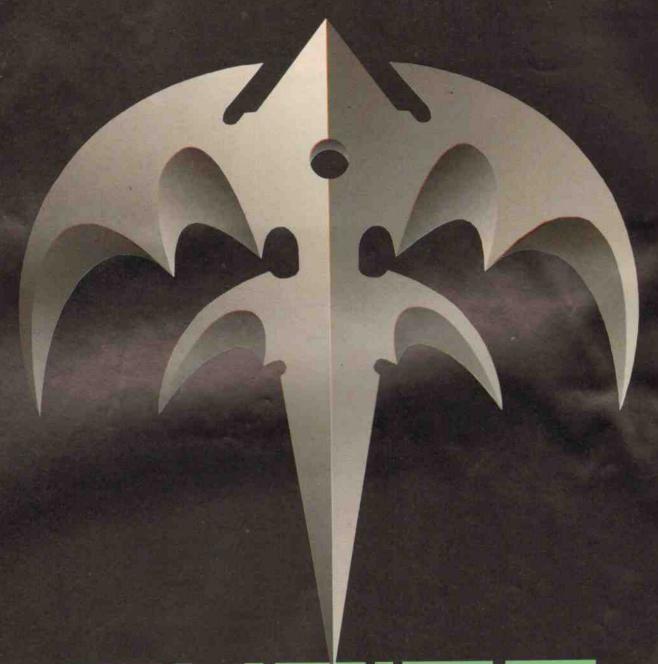
European Hit Radio BRYAN ADAMS Everything | Do) | Do It For You (A&M)

Coca-Cola Eurochart BRYAN ADAMS Everything I Dol I Do It For You (A&M)

European Top 100 Albums Out Of Time (Warner Brothers)

bessing the new single SEE THEM LIVE! IN SEPTEMBER EUROPEAN RELEASE DATE august 26th urricane room

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25/8 BASEL

30/8 BELGIUM

1/9 NIIMEGEN 6/9 ZURICH 7/9 MAINZ

11/9 GRAZ 14/9 MODENA 21/9 PARIS 22/9 LUXEMBOURG 31/8 HANNOVER 8/9 GELSENKIRCHEN 24/9 BARCELONA

Specifications Of National Charts

by Machaiel Bakker

Last week M&M presented views of major record label executives regarding the validity and nuances of the various national charts. However, there remains much confusion as to the specifications of these reports. International record executives need to be able to distinguish the differences among them.

This week M&M furnishes a comprehensive overview detailing the systems of Europe's national sales and airplay charts. The following report includes the name of the chart, its number of positions, the number of retailers participating in the survey, who has the broadcasting and publication rights, who compiles and commissions the chart, as well as a list of related services

All charts listed are published weekly except Italy's Musica e Dischi (monthly); Sweden's Topplistan and France's Le Top Albums are issued fortnightly. All charts are strictly sales-based, excluding UK's MRIB (40% airplay integration) and Germany's Single Top 100, for which positions 51-100 are weighted with airplay on a gliding scale from

The retail panel is provided where available and includes the number of the weekly sample (often on rotation) and the total number of panelists. All charts are based on retail panels except where noted (*).

The national airplay grid indicates those charts which track radio airplay; national club airplay charts are excluded.

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NATIONAL SALES CHARTS IN EUROPE

COUNTRY	CHART (SINGLES/ALBUMS)	RETAIL PANEL (FROM A TOTAL OF)	BROADCASTING/ PRINTING RIGHTS	COMPILED/ COMMISSIONED BY	SPECIAL SERVICES (POSITIONS)
Austria	Austria Top 30 Singles/Top 40 Albums	100 (180)	ORF/Musikmarkt	© Austria Top 30. Compiled by IFPI/ Austro-Mechana/Musikmarkt	A (6)
Belgium	Hit-Parade (75 singles/50 albums)	na	NA	IFPI/SABAM	A (10)/B1/B2 (20)
Denmark	BT Top 30 Singles/Top 75 Albums	*	NA/BT	IFP1	none
	DR Top 5/Top 20	80	Danmarks Radio/NA	Danmarks Radio	none
Finland	Top 20 Singlet/Top 40 LP,CD,CAS	40	Radio 1 (Ykkönen)/Suosikki	Radio 1/IFPI	none
France	Le Top 50/Le Top Albums (50)	100	Europe 1-Canal Plus/Tele7Jours	Nielson-lpsos/Europe 1, Canal Plus, Tele7Jours	A (16)
Germany	Single Top 100/Longplay Top 100	800 (1400)	NA/Musikmarkt	Media Control/BPW	none
Greece	Ena Singles (20)/Ena Albums (40)	na	na/Non & POK	Coopers & Lybrand/IFPI	B2 (30)
Holland	Nederlandse Top 40/Album Top 100 Nationale Top 100/CD/MC Top 100	200 200	Veronica/NA TROS/NA	Stichting Nederlandse Top 40 Intomart/Stichting Nationale Top 100 -BUMA-Stemra	B (20)/K (10) B1 (25)/D (25)/G
Ireland	Ireland's Top 30 Singles/Top 50 Albums	* plus /20-35 shops (150)	RTE/Evening Herald	IMICA	none
Italy	Hit Parade 45 (10)/Hit Parade 33 (20)	na na	RAI/Radio Corrieri	AGB Italia	none
lidiy	Borsa Singoli (25)/Borsadisco Album (100)	na	NA/Musica e Dischi	Musica e Dischi	D (30)/E (10)/F (10)/H (10)
	Superclassifichi 45 (50)/Superclassifichi 33 (50)	na	Canale 5/Sorrisi e Canzoni	S&G/Sorrisi e Canzoni	none
Norway	VG Top 10 Singles/Top 20 Albums	80	NA/VG	Scanfact	none
	Dagbladet Top 15 Singles/Top 50 Albums	*	NA/Dagbladet	1FPI	none
Portugal	Top 30 Singles/LPs	na	na/na	AFP (IFPI)	none
Spain	Lista de Maxi Singles (20)/Albums (50)	na	TVE/NA	AFYVE/ALEF	none
Sweden	Topplistan Singles (20)/LPs (50)	250	NA/NA	GLF/IFPI	none
Switzerl.	Schweizer Hitparade (30 singles/40 albums)	160	DRS-3/Musikmorkt	Media Control/Radio DRS, IFPI, Musikmorkt	A (6)
UK	Top 75 Singles/Top 75 Artist Albums	500 (1000)	BBC /Music Week	© CIN/compiled by Gallup for Music Week, BBC, BARD	A (20)/E (30)/D (40)/E (15)/ H (10)/J (40/10)/K (20)/ G (60/10)/L (30)
	Network Singles Top 100/ National Albums Chart (75)	300	IR/NME-Melody Maker	MRIB	C (30)/E (30)/J (50/30)/ G (75/30)/L/M

* = charts based on shipment figures

NATIONAL AIRPLAY-BASED CHARTS

COUNTRY	LENGTH	STATION(S) MONITORED	COMPILED BY
Austria	20	Ö3	Media Control
Finland	20	private stations	Discopress
France	60	AM (5)/FM (21)	Media Control
	150	regional stations/networks	Le Bulletin
Germany	30	30 public/private	Media Control
Holland	50	Radio 1,2,3	St. Nederl. Top 40
Italy	20	200 dance stations	Impulse Promotion
Norway	20	40 local (plus NRK)	Radio Topp 20#
Spain	40	Cedena SER network	Cadena SER
Sweden	40	35 local (plus SR)	Airplay Sweden
Switzerland	20 🖟	DRS-3/5 privates	Media Control
UK	60	IR network	ERA
	NA	BBC Radio 1/2, Capital, GLR	Shamtracking
	100	IR network (54 stations)	MRIB
# launches Sept	5		

(various artists) Bl= local product/singles B2= local product/albums C = CDD = classical E = music video F = 12" G = danceH = iqzzI = mid-price/budget I = indie distribution K = country L = metal M = others (reggae, hip hop, housel na = not available

NA = not applicable

@ Music & Media

LEGEND

A = compilation

ALLITT OUT, JONES IN AT PICCADILLY

EMAP Waits For TWC Board Seat Appointment

by Hugh Fielder

EMAP will be offered a place on the board of Trans World Communications (TWC) once a new, non-executive chairman has been appointed.

TWC acting chief executive Michael Connolly says the new TWC board will be more representative of the company's shareholders. "I would expect EMAP to get a seat on the board and we are currently taking soundings from the other major shareholders about who they would like to see as company directors," says Connolly, who adds that he expects to announce a new chairman "in a matter of weeks".

But Connolly does not envisage any major new investors fol-

lowing the resignation of Owen Oyston as chief executive/director just before the company's annual general meeting (M&M August 10).

"Owen Oyston says he will hang onto his shares and will take part in the refinancing of the company. The company's shareholding structure, therefore, remains the same," adds Connolly. Oyston remains TWC's largest single shareholder with 22%, followed by the Guardian and Manchester Evening News (GMEN) with 20% and EMAP with 17.3%.

The TWC board is now down to four: Connolly, GMEN chairman and acting TWC chairman Harry Roche, GMEN financial director Stanley Porter and Lord Colnbrook, following the resignation of Julian Allitt as assistant MD at Trans World and chairman/MD at Piccadilly Radio/Manchester.

Meanwhile, former (Trans World-owned) Red Dragon MD Neil Jones has been appointed MD at Piccadilly. Jones, let go from Red Dragon earlier this year after trying to organise a management buyout, was not available for comment at presstime. A source says that no other imminent changes are expected there.

Trans World is also looking for an MD for its other Lancashire station, Red Rose/Preston, following Dave Lincoln's departure to become MD at Radio City/Liverpool, recently acquired by EMAP (see separate story).



THE WOLF & THE DUCHESS — No, it's not a new fairy tale, but rather a right royal American Independence Day, as Atlantic 252 US-born breakfast dude Charlie Wolf spends his Fourth of July holiday with H.R.H. The Duchess of York at a celebrity polo match in aid of motor neurone disease.

New Stations Face Revenue Battle, PSI Survey Warns

The UK is reaching saturation and new stations face fierce competition for listeners and advertising revenue, warns a "Cultural Trends" survey, furnished by the London-based Policy Studies Institute. The report says there has been little increase in the proportion of the population listening to radio over the past decade, "although longer listening hours suggests there is an increasing commitment by those that do." 1R has been gaining listeners at the expense of the BBC, rather than generating a new radio audience.

The report continues, "To sustain the commercial stations at an economically viable level, IR will have to increase its audience by taking more listeners from the BBC or by stimulating genuinely new listeners. The fact that 90% of the UK adult population already listens to radio for 20 hours a week may seem to limit the latter course of action."

But it adds that frequency splitting has been successful for many stations. In addition, IR's 42% share of the relatively crowded London market (compared with 33% nationally) proves that more stations has increased total listening.

IR revenues are more vulnerable to advertising fluctuations than other media, as it accounts for 95% of their income compared to 80-85% for TV and 65% for the press. "The pressure of dividing the cake into more slices will remain even when revenues pick up. Radio's share of total advertising expenditure will have to increase from its present 2.9% to between 5-6% just to sustain the planned growth in the number of stations."

The survey adds that much will depend of whether the new national commercial stations bring in new advertisers or simply bite into the existing IR share. But it is encouraged by European figures showing that radio advertising accounts for an average of 4.5% of total media expenditure.

The uneconomical size of this year's local radio licences being advertised by the Radio Authority is likely to deter existing radio companies which had been interested in expanding into existing areas. "Although it costs no more to service one million listeners than 200,000, advertisers are not yet ready to pay the same for access to smaller target audiences. The bad news is that no matter what the opportunities, operators remain pre-occupied with the turndown in advertising expenditure."

CDs NOW TOP CONFIGURATION

BPI 2nd Quarter: 'May Be Past The Worst'

Album shipments were down 8.2% to 28.3 million units for the April-June 1991 quarter compared with the same period a year ago, according to **British Phonographic Industry** (BPI) figures, while singles held steady at 13.35 million.

A 22% increase in CD deliveries has finally made it the most popular album format with a 45% share of the market, replacing cassettes, which declined by over 18%. The BPI points out that CD hardware penetration is still less than 30% of all UK homes and "there is clearly considerable scope for further expansion", par-

ticularly as vinyl peaked at 92 million units in 1975 and cassettes reached their high-water mark of 86 million in 1989.

Vinyl continued its collapse, with deliveries dropping by 40%; fewer than 20 million LPs were sold in the year ending June, 1991. The BPI estimates that by the end of this year the annual rate of LP sales will have fallen below 15 million.

Vinyl singles also fell, with seven-inch singles down 14.4% and 12-inchers slumping by 24.6%. But cassette singles more than doubled and CD singles rose 71%; total unit volume remained

almost the same.

The overall value of trade shipments for the quarter was almost one percent ahead of last year's figure at £138.7 million, despite the VAT increases at the beginning of the quarter.

The total value of shipments for the year ending June, 1991 was £680.9 million, two percent down on the previous year.

Says a BPI spokesperson, "The fact that there was a small increase in the value of sales during the second quarter would suggest that the industry may be past the worst of the current downturn."

HF

EMAP Hires Lincoln To Drive Radio City

Dave Lincoln has been appointed MD of Radio City/Liverpool. He succeeds Terry Smith, who becomes non-executive chairman of the company, while the present chairman, Barrie Marsh, becomes deputy chairman.

Lincoln has been MD at Red Rose/Preston--part of the Trans

World group of stations--for the past two years, having started his career as a presenter on Radio City in 1974.

Tim Schoonmaker, MD at EMAP Radio, which recently acquired Radio City and also has a 17% stake in Trans World, says, "Dave has one of radio's best

track records in programming, which will help City to realise its potential for audience growth.

"Dave and Terry's appointments put EMAP in a strong position to take advantage of opportunities in radio, which we expect to grow rapidly during the 1990s."

Orchard FM Ripens With 6% Growth

Tighter formatting and targetted promotion helped Orchard FM/Yeovil and Taunton achieve a 6% reach increase in the latest JICRAR figures, according to MD David Rodgers. The rural station, which serves Somerset and came on-air in November 1989, went up from 24% to 30%, compared to its first JICRAR (July-September 1990). Average hours rose from 8.4 to 9.2 and market share increased from 11%

to 14%. Orchard FM's audience reach improved a remarkable 43% from 93.000 to 133.000, while total hours skyrocketed a staggering 57% from 775.000 to 1.219.000. Both increases were the highest for any station in the latest JICRAR survey. Says Rodgers, "We've tightened up our Classic Hits format considerably and we put a lot of heavy promotional work into the northern part of our area, which is overlapped

by GWR/Bristol. It can be very difficult to get people away from an established station, so this was a marketing exercise not only to get people to listen but to keep them listening." Rodgers adds that the JICRAR results are only part of the picture. "In fact, about one-third of our total survey area is covered by other stations, and in the part which isn't overlapped we actually get a 45% reach."

Ocean Sound/Southampton and

Average Weekly Reach (per cent)

	1985	1986	1987	1988	1989	1990
BBC Radio 1	35	32	30	30	29	28
BBC Radio 2	24	23	22	20	20	17
ILR	33	32	32	30	31	33

Portsmouth also achieved a 6% bump in reach from 40% to 46%. The station has almost recovered from its poor JICRAR figures for

the 1990 fourth quarter, which fell from 48% to 40%. Total hours also showed a growth of 41%.

RTL Rolls Into NRW With 3 New Stations

by Mal Sondock

An unexpected turn of events in North Rhein Westpfalia (NRW) has led to the acquisition by RTL Radio of shares in three new local radio stations. The licenses were offered to local newspaper publishers, but they showed no interest in them. The stations will be located in the Aachen area on the German borders with Holland and Belgium (called the "three country corner") in Heinzberg and Duren.

RTL radio director Bernt von zur Mühlen remarks, "With the start of our network activities in NRW, we hope to gain a foothold in the area. We will be actively competing with the Radio NRW regional network for the first time and give the local stations and their listeners in the state an opportunity for comparison."

The stations will carry from five to eight hours a day of local programming and take the rest from the RTL Radio Network station in Stuttgart. RTL Radio has a 51% holding in the Aachen regional outlet, with 25% owned by the local communities and 24% by the publishing giant WAZ, which does not have an operating newspaper in that area.

In Heinzberg and Duren, the WAZ group holds 51% and RTL Radio has 25.1%, with the remainder split among various city councils. The radio feed for the network station will be done via satellite and the news service will come from the RTL Radio offices in Bonn.

National advertising will be handled by IPA, with the other 43 stations in NRW represented by the RMS Agency. However, an agreement has been reached for a combination spot price for all NRW stations in order to compete with public giant WDR, whose signal blankets the entire area.

Says WAZ legal official Michael Barth, "The national advertisers want the whole Nielsen II area and these three stations are needed to fill a big gap in the landscape. The local newspapers did not want to make the investment so we jumped in. We offered to do the same in Coesfeld (northern NRW), but when the local publishers decided that they did want to be involved, we backed off. In this area, this was not the case."

For partner WAZ, the situation is unique, as the WAZ group owns about 21% of Radio NRW, the direct competitor to RTL Radio. Thirty per cent of Radio NRW is also owned by WDR.

In addition, the WAZ group has controlling interest in stations in Moers for the Wesel area, as well as properties serving Duisburg, Mulheim-Oberhausen, Gelsenkirchen (covering Bottrop and Gladbeck), Bochum, Herne, Hagen, Sauerland (actually located in Mechede) and the Ennepe-Ruhr area (located in Gevelsberg).

The Ennepe-Ruhr station will hit the airwaves late this month and the other seven eight outlets are already fully operating. An additional station is planned for the group in Essen, and the WAZ company also has a sizeable investment in the station in Dortmund, which is due to go on-air in mid-September. All of these stations will use Radio NRW as their network source for news and additional programmes.

When queried about the WAZ involvement with "the competition", Barth replied, "RTL Radio had already tied up their commitment in the three stations. We had the choice of taking the deal or leaving it. We decided to take it."



ONCE IN A LIFELINE — David Knopfler, a founding member of Dire Straits who has just released his fifth solo album, "Lifelines", visited private station Radio Salü/Saarland for an interview and on-air appearance. Knopfler says, "I don't like playlists at all, but if my single is on them, I really love them." Here he is receiving a Salü souvenir from (left) afternoon driver Artur Frank and (right) PD Adam Hahne.

HR Appoints Riese As GM

Public powerhouse Hessische Rundfunk, which gives service to the state of Hessen, has appointed broadcast veteran Hans Peter Riese as GM. A former longtime Moscow-based radio and TV correspondent for the ARD, Riese will replace Friedrich Franz Sakkenheim, who will retire upon reaching 65 on October 18.

Reise, honoured with the SPD

prize for 'courageous journalism' in 1985, was a foreign correspondent in Czechoslovakia in the early '70s. He was ordered out of the country in 1973 for joining with "opposition forces" against the Communist regime. As proof of his activities, his documentary film about the writer Ota Filip was confiscated as "anti-socialistic provocation" by the government there.

FRANCE

The regulatory office further

warned "against the consequences

CSA Warns Nets To Meet 'Quotas'

Broadcasting authority CSA has issued a strong warning to radio stations, having "noticed that radio networks Fun, Maxximum and NRJ were not dedicating the share of French songs they said they would", urged them to "meet with their obligations" regarding the broadcasting of French music.

CSA also points out that the share of French-speaking songs programme producers Metropolys and Europe 2 offer to their affiliates does not permit affiliates to meet with their requirements towards the CSA.

that the continuation of this type of programming could have for (Metropolys and Europe 2) affiliates". CSA says that sanctions could be taken if the situation goes on.

The action could be linked to Jean Loup Tournier's (MD of performing right society SACEM) recent campaign asking for "quotas" of French production on radio waves (see M&M June 8). It can be seen as a first step before more consistent measures are instituted.

Hard Rock Cafe To Cook In Paris

Hard Rock Cafe International president Robert Earl has announced the October opening of a Hard Rock Cafe in Paris. The restaurant will be the first chain affiliate on the European continent, although many unauthorised versions exist in other cities.

The company has outlets in more than 15 markets, including London (the first to open in the early '70s), New York, L.A., Tokyo, Singapore, Acapulco, Sweden and recently Orlandothe biggest of the chain and the company's headquarters.

The French restaurant will be located in a 1.500-square-metre,

cinema house built around the turn of the century on boulevare Montmartre the Maxeville The new venue will display its famous rock memorabilia, of which Robert Earl is one of the most consistent purchasers. He says, however, "It is getting very expensive because there are far too many people trying to overbid me now when I am interested in new items"

Earl wants the French Cafe to become the meeting point of all the visiting rock stars in Paris and a 300-square-metre concert room will be available for showcases.

France and Paris Listening

Percentage (share) of audience April-June 1991

	France	Paris
Local Private Radio	44.8	37.0
AM stations	33.1	25.9
Radio France	19.3	34.1
Station		
RTL	22.4	15.4
Europe 1	10.5	10.4
France Inter	8.5	14.9
NRJ	6.3	3.5
Cherie FM	5.6	2.7
France Info	4.5	6.6
Europe 2	4.4	5.4
RFM	4.1	4.0
Skyrock	3.7	4.0
Nostalgie	3.2	2.2
FIP	3.0	5.0
Rire et Chansons	3.0	1.6
Fun Radio	2.4	1.7
Radio Classique	2.1	4.7
Maxximum	2.0	0.5
Source: Mediametrie		

Michel Named To Direct Export Strategy

French Minister of culture Jack Lang has appointed Jean Francois Michel for a one-year mission in order to set up a detailed policy regarding the exportation of French music production on a larger and more consistent basis.

Within a year Michel must develop a strategy for export and ways of financing this action. Michel has been asked by Long to review, along with all the various partners (record companies, performing societies, ministry of culture), all the possibilities to finance export and try to harmonise the subsidies.

Until recently, export was far from being a priority for French record companies and producers. However, Michel's appointment comes at a time when French production is enjoying some success abroad with the Gipsy Kings, Kaoma, Patricia Kaas and, on a developing level, Mano Negra, Amina and Les Negresses Vertes. In addition, acts like Jean-Jacques Goldman, Kaas and Vanessa Paradis will have US releases of their recent albums.

Michel is a key person in the music business. He is director of the Foundation For Musical Creation (FCM), an organisation financed by the various performing rights societies. He is also co-president with Elektra Entertainment chairman Bob Krasnow of the French Music Office (FMO), created by the French music industry last year in New York to promote French production in the US. Michel recently founded the Parisbased World Culture Association, in collaboration with Island founder Chris Blackwell.

As co-president of the FMO, Michel was recently involved in the lobbying regarding US visa ELproblems.

Cook, Radio Centro Suono Stir Autumn Brew; Choice FM Projects Also In The Works

by David Stansfield

station Radio Centro Suono/Rome has lined up UK DJ/recording artist Norman Cook for a series of autumn programmes following his successful shows in

Cook will present a half-hour, pre-recorded slot on the station's regular Saturday night programme "Centro Suono Rave," broadcast from 21.00-05.00.

Comments station programme director Alberto Castelli, "Cook has a vision of dance music which is pretty close to our own. He is creative in his mixing skills and will help to keep our programme right up to the minute.

Castelli also confirms that Radio Centro Suono is negotiating to collaborate with UK station Choice FM, which broadcasts a American dance music remix programme.

Says Castelli, "The first move in a three-step plan will be for our station to take that programme from Choice FM. The second step will be for Choice FM to produce its own show, which will then be broadcast in the US and Rome

"The third and final step will be for Radio Centro Suono to produce a dance music programme, which will also be aired in London and the

Castelli also intends to introduce a specialist reggae music programme at the station in September. Planned for Fridays 24.00-02.00, it will feature music ranging from old rocksteady to today's dance hall and ragamuffin styles.

Radio Centro Suono transmits in the regions of Lazio and Frosinone to an average daily audience of 100.000 (Audiradio).



THIS DEAL'S GOT WHEELS—Locking up Westwood One's deal with sponsor Diesel for "American Dance Traxx" are (I-r) Italian producer Mario "Panda" Voiello, Press & Co.'s Gabriella Rizzo, WW1's Bill Stolier and Diesel owner Renzo Rosso.

'Virgin Party' Released on Cassette

Virgin Dischi Italy has released the 18-track summer compilation album Welcome To The Virgin Party on cassette only.

Comments company marketing/promotions and A&R director Angelo Vaggi, "It is an experiment which may or may not work. There are a lot of compilation albums on the market right now, but ours is geared directly to the summer market and to consumers who listen in the car or on their Walkmans. Why release it on CD when you may only sell around 3.000 units?"

Approximately 70.000 units have been shipped to retail out-

Virgin has teamed up for the first time with RTL 102.5 Hit Radio for a joint promotions campaign. Says Vaggi, who reportedly believes the station to be one of the current leading broadcasters, "The fact that it is the only private station to broadcast on one frequency only is certainly a plus factor.

Welcome To The Virgin Party features acts and artists such as Joe Jackson, Lenny Kravitz, Kirsty MacColl, Paula Abdul, Enigma, Hue & Cry, Feargal Sharkey, Massive, Mano Negra, Jesus Loves You and Ziggy

Marley.

Rete 102.5 head of music Grant Benson confirms that airplay has been given to most of the tracks on the album. "Not all the songs were commercial successes," he says, adding, "But it is surprising how good the album sounds when all the tracks are put together. I was in a store the other day and heard music where Paula Abdul followed Lenny Kravitz and Hue & Crv. I was about to compliment the owner on the choice of music for his self-prepared compilation when I realised it was Welcome To The Virgin

New Music Launches PLM

New Music is launching PLM contract and her Gloria Gaynor Records, a new label devoted to 90 album has sold 150,000 units black music. How Jee, a single by on national territory so far. It is US act Black Machine, will be now about to be licenced to comthe first release in September.

PLM will feature funk and and Argentina. "real soul music", according to comeback of that genre.

have had an overdose of techno- music. and electro-house music. The melody similar to the Philadel- nationally produced music by phia soul of the '70s."

disco queen Gloria Gaynor. His debut with the album SOS Navicompany signed the artist to an cantis.

Independent record company exclusive worldwide recording panies in Spain, Germany, the UK

Gaynor will release two new company president Pippo Lan- albunis on the New Music label dro, who is predicting a major in September, one titled Love Affair and the other, as-yet unti-Says Landro. "Consumers tled, will be devoted to gospel

New Music is also aiming to market is ready for a type of cash in on the current boom in signing its first local artist Landro has already enjoyed Andrea Mora. The singer/songcommercial success with veteran writer will make a September

SPAIN

Spain's Radio Ad Growth Slips Again

by Anna Marie de la Fuente

Advertising agency J. Walter Thompson's report on the 1990 advertising expenditures in Spanish media reveals that radio's ad revenue growth is down. Out of a total of Pts780 billion (app. US\$7.1 billion) spent on the daily newspapers, TV, magazines, outdoor, cinema and radio, one of the smallest slices of the advertising pie is given to the radio industry. It earned Pts80 billion in national and local spot sales-a mere 10.3% of the total ad spend.

Radio trails well behind the dailies, which enjoy the lion's share, posting ad revenues of Pts293 billion, 37.6% of the national amount.

They are closely followed by the TV networks--marked by the presence of three new private TV channels which became fully operational last year--with takings of Pts244 billion, or 31.3% of total ad revenues.

Magazines also outperform radio, gathering 15.4% of ad spend. Outdoor and cinema attract 4.7% and 0.8%, respectively.

The report also discloses that radio advertising revenues have been gradually declining over the last 10 years. In 1982, the radio industry's share of the total advertising spend was 13%. 1990's 10.3% share clearly reflects the downward trend.

JWT media research executive Ramon Perales attributes the descent to the increasing number of networks. "As the selection of stations grow, the consequent audience fragmentation renders radio less interesting and profitable to advertisers," he explains.

The industry's national ad revenues have augmented from Pts3.9 billion in 1981 to Pts28 billion in 1990. However, 1990's 11.4% increase over the previous year is slight, considering that it is the lowest in a decade.

Cadena SER assistant music programming director Luis Merino comments, "A station is expensive to maintain so unless one offers something good and original, it is difficult to win over a sizeable regular audience and attract advertisers 1

Spain has at least 1.000 private radio stations, 48 non-commercial pirate community broadcasters, scores of other pirate stations accepting ads and an estimated 400 municipally operated stations, with several hundred more to open since the Spanish parliament approved their double financing early this year. State broadcasters Radio 3 and Radio 5 also accept ads. "There are just too many stations," Merino complains.

Perales believes there are indications suggesting a recuperation of ad revenues during the second quarter of 1991. He pointed out that the first quarter was characterised by a slump in ad spend, contrasting with the jump in audience ratings when the Gulf war news dominated the airwaves. "These are just my impressions, I don't have the statistics to back me up vet. Take into account that ad budgets and rates increase annually. The real growth is probably just slightly higher.'

National Radio Ad Revenues

	Pesetas	Pct. increase
	(in billions)	
1981	3.908	18.4
1982	6.417	64.2
1983	7.490	16.7
1984	8.570	14.4
1985	9.983	16.5
1986	14.382	44.1
1987	17.410	21.1
1988	21.408	23.0
1989	25.124	17.4
1990	27.999	11.4

RTVE Financial Woes Deepen

State-run radio/TV broadcaster RTVE's financial troubles, which resulted in the closure of Radio 4 and the announced non-renewal of 1.500 contracts (M&M August 17), is now threatening the jobs of permanent staff.

A memo circulated August 1 warned RTVE employees that the crisis was grave and, if not resolved, would jeopardise their jobs.

Around 400 RTVE employees in Madrid, led by the RTVE, CCOO. UGT and APLI unions. picketed the company's headquarters, while another 200 demonstrated before the TVE Catalonia main offices that day.

A CCOO syndicate spokesperson declared that the latest RTVE circular was an attempt to threaten and divide the employees, stating, "What they are saying is that some workmates must be fired so that others can keep their posts.

AMdlF

Dureco Steps Up GO-Jazz Promotion

by Marc Maes

Following the recent announcement of the launch of the GO-Jazz label with Dureco, Dureco has sent out an impressive mailing to Belgian media to introduce the label there.

Dureco Belgium head of promotion Elvina Rens explains, "We have been extremely active in promoting the new label here, as we think it offers a genuine crossover from jazz to pop."

Dureco Holand product manager Huib Bergman adds, "It's important that not only jazz programmers are targetted. We strongly believe in GO-Jazz, which offers a combination of

good music, excellent recording quality and attractive layout." Bergman notes that the company plans a major promotion tour with GO-Jazz artists in Europe this autumn.

Rens says that, together with an eight-track sample CD featuring tracks by Ben Sidran, Georgie Fame, Bob Malach and Ricky Peterson, she mailed special GO-Jazz T-shirts plus info leaflets to all important stations. "And it pays off. Radio 21 has one of the tracks on its playlist every morning. We also get phone calls from other radio staff to send more material over; the tracks are played in between top 20 product."

At Radio 2, producer Hilde de

Windt is equally enthusiastic. "If I see names like Robben Ford or Dr. John on an album's credits I immediately know this stands for the real thing. Those musicians know how to combine craftmanship with accessibility to a broad audience. It's perfect for what we need. Although perhaps not all of the albums will be suitable, I manage to fit in sufficient tracks in my playlists." De Windt compiles seven to eight hours of playlists weekly.

Huib Bergman in Holland states that in October a major campaign will launch the Charlie repertoire with Dureco, as "the original Charlie bus will visit important cities like Antwerp, Brussels and Ghent to introduce

Media Experts Gather At UEC

Top media specialists from over 25 countries will travel to Carcana Maubuisson in France August 25-31 to discuss this year's theme, 'A New Balance In Communication', at the Universite d'Ete de la Communication.

The UEC was launched some 12 years ago to become a meeting place of experts, politicians and consumers from all over Europe. This year, over 3.000 participants will discuss issues such as 'Communication and Territories', 'Services and Networks', 'The Europe of Media and Programmes' and 'Audience and Ethics'.

"The UEC is not a MIP or a MIPCOM" says Belgian PR agent Lucy Rozenbaum, "but more a meeting to ameliorate the relations between the audio-visual services in Europe. It's like an informal meeting, and from Bel-

gium both representatives from BRT/RTBF, as well as from the privates VTM and RTL TVI. will attend. We have also invited French Community president Valmy Feaux and Flemish cultural minister Patrick Dewael. Given the Belgian multi-community situation (three languages), we could serve as an example for what Europe could become."

Together with numerous demonstrations on satellite braod-cast and telephone services, the UEC also hosts a number of international and national events such as the National Radio Convention '91 (August 26-28). Belgium as a country will be spotlighted as an example of independent cultural communities and media, as well as a laboratory for the European audio-visual landscape. MM

Tempo Hard At Play With Dinky Toys

Tempo, originally launched as a production company, produced film scores and discovered Belgian bands like **Derek & The Dirt** and **B-Tunes**. Now the company is also aiming to establish itself as supplier of modern pop dance music, led by the new single *My Day Will Come* by **Dinky Toys**.

"We discovered the Dinky Toys some 18 months ago," says Tempo MD Luc Standaert, "and as their managers we came in contact with the Creastars label and EMI earlier this year."

"When I first heard the the song I immediately sent Standaert to talk with Creastars," says EMI Publish-

ing professional manager **Guido Janssens**. "They changed the song here and there, and now we probably have Belgium's top summer, dance hit out on EMI."

My Day Will Come was released in early July and climbed to no. 24 in the **IFPI** chart. The song also enjoys increasing exposure on TV,

both with BRTN and VTM.

"We have given no special treatment to the single," reports EMI Belgium radio promotion manager Marjoleine de Groot. "But all stations reacted immediately and we have very good airplay, both with privates and official stations." MM

For The Record

In the issue no. 30 article on Ala Bianca, it should be clarified that the release of Zucchero in Japan is by PolyGram, not by Ala Bianca.

SCANDINAVIA

30-Band Showcase At Copenhagen Seminar

by David Rowley

Interest in the second Copenhagen Music Seminar planned for September 10-13 has reportedly doubled since the inaugural event last year, and seminar planners say they have a fast-expanding panel and showcase list.

Organiser Frank Marstokk reports enquiries and registrations for the four-day seminar are twice what they were at the same time last year. He attributes this year's growth, at least in part, to a more professional presentation and a clearer direction. "This time the music programme is together," says Marstokk. "There will be around 30 bands showcasing and there are lots of new panel ideas." He adds the seminar will be more focussed this year on specific problems in Scandinavia itself and in taking Scandinavian music to the world.

A new "mailbox" system for getting product to specific people will eliminate the large costs involved in putting together a sample bag indiscriminately given to all delegates. "It is a kind of direct marketing for delegates," Marstokk explains.

"Coming from the New Music Seminar [in Manhattan], it is clear that an event like this needs to be built on quality and you need something to say. It should not be too big



Frank Marstokk

and dissipate into people just peddling demo tapes. We are aiming for a kind of accessibility."

Subjects for discussion at the panels include European deregulation, live music, music TV, inter-Scandinavian productions, the role of the music media, modern marketing and sponsorship.

For the first time, the seminar will look closely at local radio promotion, a relatively new field in Scandinavia, and also the future of national government radio in an increasingly deregulated environment.

CD Beats Out Cassette, Vinyl In Norway

IFPI/Norway figures for the second quarter of 1991 show CD revenues outstripping both cassette and vinyl, with unit sales close behind those of the previously indomitable cassette format.

For the second quarter of 1991, the figures show CD as accounting for 53% of income, with cassettes taking 33% and LP down to just 13%. IFPI director general Sæmund Fiskvik predicts the CD format will definitely take

supremacy in unit sales "next year, if not for the whole of 1991."

Compared to volumes for the same period last year, LPs have declined 27%, cassettes have remained fairly stable with only a 3% increase and CD volume has risen a collossal 59%. In the second quarter, CDs accounted for 1.634.000 units sold (39%), LPs only 645.000 (16%) and cassettes still ahead with 1.860.000 (45%).

"Cassettes have been steady

here for many years, staying around 50% of unit sales since 1985. I do not really see that changing," says Fiskvik. Norway has been in a continuing economic slump, but Fiskvik says times are getting better, despite the local industry's problems with a flood of parallel imports and low-cost "oldies" compilations, which he cites as being proportionally, in terms of penetration, among the highest in Europe. DR

Radio FF Faces Financial Difficulties

by Kai Roger Ottesen

EHR-formatted **Radio FF**, broadcasting 24-hours a day from outside Oslo, is in danger of being forced off-air, or at the least, having its entire board replaced.

Chairman Svein Simonsen blames the station's troubles on

"financial difficulties" and indifference about the outlet's development" by existing board members. However, major stockholder Anders Helle says it is unlikely Radio FF will close down.

Radio FF owes Nkr15.000 (app. US\$2.206) to listeners (offered as prize money), and has a debts of up

to Nkr100.000 to other business partners. Editor-in-chief Per Frederiksen comments, "There are also internal problems regarding who is working with what" at the station, which reportedly has 80.000 listeners a week. What might happen to the station's licence, if it does go off-air, is still in question.

Radio 1 Bids For Exclusive Frequency

Radio 1, which covers Oslo—and the rest of Norway by satellite—has, in cooperation with its subsidiary RiksNytt, broadcast a promotional 24-hour programme day for Oslo listeners.

The one-day promotion on August I was a broadside effort aimed at the culture ministry after

the station met resistance when it applied for its own Oslo frequency.

Currently, Radio I has to share its frequency with several other stations. MD **Jon Morten Melhus** says, "The 24-hour programme we launched proved how good radio can be if a station gets its own frequency."

Radio 1 presenters reportedly worked day and night to produce the so-called "FM Day". Besides regular programmes (6.00-9.30, 15.00-18.00), the station aired news/talk shows, travel features, sports programmes, and music shows (classic rock and '70s disco). KRO

FRANCE

Les Inconnus

- Signed to Paul Lederman.
- Publisher: ACN Lederman
- Management: Paul Lederman /Paris
- An album (yet untitled) will be released in October.
- New single: Auteuil, Neuilly, Passy (Rap B.C.B.G.) released on April 26, currently it is at no. 1 in France and Belgium and no. 10 in the Coca-Cola Eurochart Hot 100 Singles.
- Recorded at Studio PM/Paris.
- Producer: Paul Lederman.
- European releases: the single is out in France, Belgium and Switzerland.

The trio Pascal Légitimus, Bernard Campan and Didier Bourdon—together as Les Inconnus—are

famous humourists who have their own show on French TV station Antenne 2. One of their sketches has led to the no. 1 hit single Auteuil, Neuilly, Passy (Rap B.C.B.G.) in France and Belgium.

In this parody on rap, the three TV stars turn the tables on the usual rap record dialogue—which often boasts of male chauvinism, ghetto talk and social engagement—by coming out with a rap about rich snobs. Miles from Brooklyn in many ways, Auteuil, Neuilly, and Passy are names of the most fashionable quarters of Paris. The humor is appreciated, especially with a little understanding of French. In Belgium, the record reached the top slot in the charts, only thanks to sales in the French-speaking part of the country (Wallonia).

DENMARK

Sanne



- Signed to Virgin Scandinavia.
- Publisher: Scandinavian Songs
 MCPS/BMG Music for the single.
- Management: PDH/Copenhagen.
 - New album: Where Blue Begins released on June 7; already eight weeks at no. 1 in the Danish album charts and in Sweden, no. 15. At presstime, it is no. 60 in the European Top 100 Albums.
- New single: Where Blue Begins, released on June 7; currently at no. 27 in Denmark.
- Recorded at Ardent Studios/Memphis for most of the tracks.
- Producer: Jim Gaines
- Promotion: A promo CD, containing the title track, was serviced to Danish radio the week before the album release. In May, Sanne gave two product presentations for 200 retailers, one in Copenhagen and one in Aarhus
- Concert tour: A Scandinavian tour is planned for the autumn.
- European releases: The album will be out in Spain and Germany in mid-August.

Sanne is a household name in Denmark and the news that there is a new album

out is enough for a raid at the record shops. Her new release, *Where Blue Begins*, went straight in at no. 1 in her homeland, and is still holding after eight weeks.

With great crossover potential to other markets, Sweden has already fallen in love with the singer, and the German and Spanish markets are also expected to be very receptive. Sanne used to sing with rock band **Sneakers** before embarking on a solo career.

On her fifth album for Virgin, the rock-vocalist has chosen the finest of songs to match her voice, which is reminiscent of Bonnie Raitt. The title track is co-written by afficionados Mike Vernon, Mo Witham, David Malin and colleague UK blues singer Dana Gillespie. There is a lovely version of Jackie De Shannon's evergreen, When You Walk In The Room, more recently a minor European hit success for Paul Carrack, and a beautiful Van Morrison composition Crazy Love.

Sanne recorded at the famous Ardent Studios in Memphis, Tennessee, where Elvis Presley cut his albums. Producer Jim Gaines has previously worked with ZZ Top, Stevie Ray Vaughan, Steve Miller Band and John Lee Hooker.

NORWAY

Danko Fjeld Andersen

- Signed to Stageway/Mercury.
- Publisher: Wind And Sand Music for most of the tracks.
- Management: Stageway/Bergen.
- New album: Rick Danko & Jonas Fjeld & Eric Andersen released on May 29; currently it is at no. 11 in the Norwegian album charts.
- A promo single, yet untitled, will be released within the next weeks.
- Recorded at Hit Company Studios / Oslo
- Producer: Rick Danko/Jonas Fjeld/ Eric Andersen.
- Marketing: Advertising in the printed press and displays for retail.
- Promotion: On July 14, the trio appeared at national TV1 on the prime time programme "Talk Show," the day after they played the prestigious "Molde Jazz Festival."
- A Scandinavian tour is planned for September/October.
- European releases: The album is already out in Sweden. Other territories will follow in September, but nothing has been confirmed yet.

Once in a while there are some projects in pop music which have great musical merit, and the new self-titled album by **The Band** bass player, Canadian **Rick Danko**, Norwegian **Jonas Fjeld** and American **Eric Andersen** falls into this category.

The three are well-established representatives of what is called "roots music", an amalgam of American traditional styles, ranging from blues to rock & roll, folk to C&W. The idea of the partnership of these three heavyweights goes as far back as Woodstock, where the trio first met.

After a successful Norwegian tour at the end of February and the beginning of March, the three recorded an album—taking lead vocals by turn—which is a jewel in the genre.

The best cut on the album is probably the Eric Andersen composition *Blue River*, beautifully sung by Rick Danko. Another member of the re-united Band, **Garth Hudson**, is also featured on accordion. At the moment, The Band is recording a new album with **Billy Preston**, replacing the late **Richard Manuel**.

SPAIN

Azúcar Moreno

- Signed to Enic
- Publisher: Rhythm Time/Sony Music.
- Management: Distar/Madrid.
- New album: *Mambo*, released on June 17 peaked at no. 13 in Spain.
- New single: Mambo, released on June 17, a CD-insert in M&M issue 25.
- Recorded at Estudios Sincronia/Madrid,
 Doublewtronics/Madrid, El Camión/Barcelona, Eastcote studios/London and Countdown/Miami.
- Producer: Enrique "Kiki"

 García/Héctor R. Almaguer for the
- Marketing: special mailing to clubs in the south of Europe and a couple of North-African countries; and street postering in Madrid and Barcelona around the release date. From July 15 to mid August, this campaign has been moved to the Spanish coast. Sony Music Spain has set up a TV campaign with 30-second spots running daily on Tele 5 and Antenna 3.
- From July 26 to mid-September, they are on a Spanish tour, and a major concert tour in Latin America and the US is scheduled for October and November.
- European releases: By the end of August, the album will be out across Europe, except in the UK and France. It has already been released in Japan, Canada, the US and Latin America.

Pessimists who say that nothing is really happening anymore in pop haven't heard Spanish duo Azúcar Moreno ("Brown Sugar").

Specialising in a totally new brand—"flamenco-house" or "disco-rumba"—they are different from any other flamenco flavoured popular act such as the Gipsy Kings or Los Manolos, with the two gypsy sisters Encarna and Toni Salazar superbly combining traditional flamenco with modern technology.

The duo has hired the best people around to fuel their success. Former Miami Sound Machine drummer Enrique "Kiki" García is one of seven different producers involved on this album. He wrote and produced the title track and first single. The single was a CD insert in M&M issue 25 in June, single of the week on the mighty 40 Principales network and video of the week on Canal Plus. The second single will be the equally contagious dance tune Torero! ("Bull Fighter"), to be released in September.

Artistically and commercially successful, in Spain alone the new album *Mambo* has already sold platinum (100.000 units) since its release one month ago.

In the US they were honored for "Best New Artist Of The Year" at Billboard's "Lo Nuestro" Latin awards in Miami in May On July 13, they triumphed at the Spanish night at the New Music Seminar (NMS) in New York.

The band is already hot in Latin America, so in the autumn they will go on an extensive tour in that territory.

National Spotlight: Artists featured have achieved Top 15 chart status in their country of origin.

SINGLES

BRYAN ADAMS

Can't Stop This Thing We Started-A&M PRODUCER: Robert-John "Mutt" Lange

After the global smash ballad (Everything I Do) I Do It For You, this song means a return to the solid rock that made Adams big in the first place. Moulded after Some Kinda Wonderful, a big US hit for Grand Funk Railroad in 1974, this second single from his September 23 album release, Waking Up The Neighbours, will rocket him to the top once more.

BINGOBOYS

No Woman No Cry - Atlantic EHR/D PRODUCER: Martin Neumayer

Only in the last beats of this happy song are samples used of the Bob Marley classic. In between the occasional application of the hook of Stevie Wonder's I Wish, this song bounces like Alley Oop "part 2".

DJ JAZZY JEFF & THE FRESH PRINCE

Summertime - Jive

PRODUCER: Hula & K. Fingers

A TV series always helps a lot in promoting artists. Now it is DJ Jazzy Jeff who is gathering the fruits of his role in the American comedy show "The Fresh Prince Of Bel-Air", co-starring the Fresh Prince. The US are the first to have the Summertime blues because this top-rate hip hop number, off the album Homebase, is already top 10. Moving up in Chartbound this week.

MYLENE FARMER & JEAN-LOUIS MURAT

AC/EHR Regrets - Polydor

PRODUCER: Larent Boutonnat

The second single off Farmer's Désenchantée album is an etherial ballad duet with Jean-Louis Murat. If programmed during peak hours at AC stations, it's a sure hit,

LISA LISA & CULT JAM

Let The Beat Hit 'Em - Columbia D/EHR PRODUCER: Robert Clivillés/David Cole

Produced by the hottest team around lately, Robert Clivillés and David Cole of C&C Music Factory fame, for whom nothing can stop these beats anymore. Just like on C&C's records, the main line of the chorus will remain in the listener's head for weeks.

SARA MANDIANO



J'ai Des Doutes - Polydor PRODUCER: Dan Lacksman/Jean-Claude Chachaty Translated: "I Have My Doubts." This French chanteuse creates a stunning Afro/dance workout with a great sing-along chorus. The right push by radio could swing

MARTIKA

Love...Thy Will Be Done - Columbia PRODUCER: Paisley Park/Martika

this into a multi-format monster.

pseudonym of producer "Paisley Park." A New Add Leader on EHR this week. METALLICA Enter Sandman - Vertigo

A real "slow starter" type of a song that

becomes more dressed up by the end. You

get one guess as to who's behind the

PRODUCER: Bob Rock/Hetfield & Ulrich Vintage Metallica, but the sound quality has improved considerably, probably thanks to producer Bob Rock (The Cult, Mötley Crüe). Despite the song's title and the acoustic intro, nobody will fall asleep. This is the first single of the new, untitled album and it already charted in the UK, Germany and Norway.

GIANNA NANNINI

Sorridi - Metronome EHR/R

PRODUCER: Gianna Nannini

Rock ballads are the main thing in 1991. Also, Italian artists are doing well abroad these days. What if you combine these two ingredients? Nannini is the answer.

Near Wild Heaven - Warner Brothers PRODUCER: Scott Litt

1991's chartbusters are about to launch their new missile to the top slot. It somehow harkens to their days of Reckoning in 1984. Apart from the good melody, there are fine backing vocals by bass player Mick Mills.

TECHNOTRONIC

Work - ARS/Sony Music EHR/D PRODUCER: Jo Bogaert

From Move Your Body to "work your body" is only a very small step. Also, there are no major musical differences, so if you liked the last one, you will also hear this hit. Again featuring lead singer Reggie, this is the second single from the Body To Body album.

KATE YANAI

Bacardi Feeling (Summer Dreamin') - WEA PRODUCER: Olivier Bloch-Lainé

This is the original song from the Bacardi Rum TV commercial. The sugar-sweet reggae beat has already mixed well with the German charts and the Coca-Cola Eurochart Hot 100 Singles.

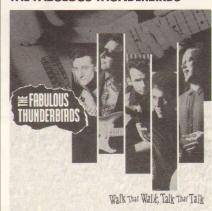
ALBUMS-

BLUE AEROPLANES

Beatsongs · Ensign PRODUCER: Larry Hirsh

Maybe R.E.M.'s Popsong '89 was two years too early. With the endless string of good pop albums this year, 1991 will definitely be "Popsong '91". This seven-piece outfit from Bristol deliver a worthy follow-up to last year's album Swagger. With American producer Larry Hirsh, a "pupil" of grandmaster T-Bone Burnett, they have found the right crystal-clear sound for their music. Album rock programmers will find in the moody folky track Jack Leaves & Back Spring, featuring violinist David Mansfield (Bob Dylan), a climax for their shows.

THE FABULOUS THUNDERBIRDS



Walk That Walk, Talk That Talk - Columbia PRODUCER: Steve lordan

Can't Stop Rockin' is the title of one of the 11 tracks on this new T-Birds album, and how true that is. Since their major breakthrough with the 1986 Tuff Enuff album, singer Kim Wilson and his mates poured more water into their R&B wine each album. But now that has finally come to an end with producer Steve Jordan (Keith Richards) and engineer Don Smith (The Tragically Hip) at the helm. In fact, they have never sounded so good and pure since 1984's T-Bird Rhythm. Even the departure of star guitarist Jimmie Vaughan did them no wrong. The opening track, Twist Of The Knife, shows what good replacements both new guitarists Duke Robillard and Kid Bangham are. It's star time again!

Inside Life - Talkin' Loud PRODUCER: Jean Paul "Bluey" Maunick.

D/EHR/J

Jazz-dance is very fashionable now, so this is a very welcome return of these recognised fusion musicians. The song material on this album could be well described as an uptempo Michael Franks dance beat with house vocals. Can You Feel Me, sung by the band's mainstays "Bluey" and Linda Muriel, is a prime example. The current UK hit single featuring diva Jocelyn Brown, Always There (a new entry in EHR TOP 25 this week), is even better. EHR programmers should prefer the radio edit, only available as the single.

DANNII MINOGUE

Love And Kisses - MCA

EHR/D

PRODUCER: Alvin Moody/Vincent Bell Sisters are doing it for themselves! Minogue is not exactly wearing her big sister's musical clothes, but the family spirit is obvious. The single, Jump To The Beat, is already a hit in the UK, Ireland and Holland and enters this week in Chartbound. She can also slow down the beat, as the sweet ballad, So Hard To Forget, (reminiscent of Paula Abdul's Rush Rush), makes clear.

NADIEH

Eye On The Waves - Mercury PRODUCER: Joey Balin

EHR/AC

The fourth album of this skilled Dutch singer/songwriter proves to be her best. American producer Joey Balin took her sound into a more acoustic direction. Top session bassist Pino Paladino is also featured on this album. The title track could be listed on any Clannad album, while Nana soundslike the Dream Academy's Life In A Northern Town. But Words, the first single, is different from the rest of the set. This funky tune was also included on the CD-insert, enclosed with the Music Monitor III issue of M&M. Van Morrison's Crazy Love—recently also covered by Danish superstar Sanneis an excellent ballad.

OMAR

Blues Bag - Provogue PRODUCER: Omar

Not to be confused with MCA's recording artist, this is the pseudonym of Texan bluesman Kent Dykes. His band, The Howlers, are only featured on the last "electric" part of this first solo album. All of the other tracks are acoustic interpretations of classics and original blues songs by the man who can moan and howl like Howlin' Wolf himself. Hounddog Taylor's Give Me Back My Wig is one of his show-stoppers on stage, and now it's the kick-off for a sparkling set not to be missed by blues-minded programmers.

RAIN

A Taste Of... - Columbia

PRODUCER: Mick Glossop/Nick Lowe

Rain is coming from the same Liverpool school as The La's, but they have a much stronger beat. The only Nick Lowe-produced track, Taste Of Rain, gives you the right flavour of where they're at. All their songs heavily lean on American power pop bands from the '70s/early '80s—great chords and backing vocals. All I Want, the opening track, listens like the Romantics' What I Like About You.

SIMONE CHAPMAN

So Far Away - Enchanted (UK) PRODUCER: Nanapatika

Real singers are back on the forefront in dance, with acts like Massive Attack and Technotronic. Perhaps the rather anonymous genre is making its way back to the mainstream. The first offering by UK vocalist Chapman recalls the days of the collaboration between Donna Summer and producer Giorgio Moroder, not only by the use of sequencers, but also by her strong vocals. Contact on tel.: (+44) 71.736 9252; fax: 71.371 7939.

CONQUEST

I Want You Now - Snakes & Ladders (Holland) PRODUCER: Eric Vacher

The sound of C&C Music Factory not only makes people perspire, but some also get heavily inspired by them. Conquest is such a group. Featuring Sandra DuCrocq, this pop/dance record is ready for conquering both the charts and the clubs. Contact John O'Hare at Worldbeat on tel.: (+31) 23.313 465; fax:23.272 194.

GIANNI TIRELLI

La Qualità Dell' Acqua - Saar (LP) (Italy) PRODUCER: John Tirelli/Mark Harris

Tirelli is a young Italian rock singer who shows himself to be one of the most gifted of the new generation of "post-Zuccheros". His compositions are tailormade for EHR. The reggae-inspired tune Tutto Da Solo is not to be missed. This man will be big, no doubt. Licensing and publishing rights outside Italy still available. Contact Dinah Ventura on tel.: (+39) 2.4801 3033; fax: 2.4801 3043.

Singles and albums featured in New Releases are listed alphabetically. Selections include those which have achieved significant airplay within the last four weeks and those releases judged to have musical merit. Records mentioned in this section are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

Stern Received With Heavy Criticism In L.A.

Controversial but highly rated ties in those markets. "shock jock" Howard Stern has

content, according to KLSX PD 1986 and Washington in 1988, appears to thrive on. when Stern began his on-air du-

Stern, ever the whirlwind of gone bi-coastal. In addition to controversy, has touched on subbeing heard on **Infinity** jects such as the physically defor-**Broadcasting**'s classic rock-for- med hands of **KCBS-TV/**L.A. matted WXRK/New York and anchor Bree Walker and the via satellite on sister stations in large Hispanic population of Philadelphia and Washington, Southern California. He has pro-Stern can now be tuned in during mised to have sex with at least mornings on Greater Media one interviewee when he wins in classic rocker KLSX/Los the L.A. ratings and has berated his competition at every turn. Jay His west coast debut has elici- Thomas at crosstown CHR ted literally thousands of inco- Power 106 offered the following ming phone calls, 80% of which quote: "Howard will have a major have been critically negative in impact on white, insecure, smallpenised 18-24 year-old males." Andy Bloom. The same reaction The media is having a field day was generated in Philadelphia in battering Stern--exactly what he

House Committee Approves New FCC-backed Radio Fee Schedule

The House of Representatives Telecommunications and Finance subcommittee has approved an FCC-backed fee schedule that would most likely cost radio stations US\$100-500 per year. The same proposal, squashed by the Senate, goes next to the Energy

and Commerce Committee and then to the full House, TV, cable, phone and other FCC-regulated industries would also be hit upon. many say unnecessarily, to produce revenue. Proponents allege a fee schedule is the most appropriate way to fund the FCC; oppo-

nents see it as a guise for a spectrum tax in light of the fact that no FCC services are specified. Currently fees are utilised when services are filed for.

WLS Stages Remote Broadcast .From Serial Killer's Residence

News/talk station WLS/Chicago took its 05.00-09.00 morning show to Milwaukee just two days after police found the mutilated remains of 11-15 human bodies in the apartment of Jeffrey Dahmer.

The morning team of Don

Wade and Roma broadcast live from the apartment directly across the hall from the one Dahmer occupied. They interviewed a neighbour who said that Dahmer stopped by occasionally for a beer, but the tenant had no idea what was brewing next door.

The radio duo also wandered around the building and grounds as far as police would permit. WLS GM Tom Tradup asserted the station wanted to show a more human side to a story which other media have treated as a gruesome exhibit.

SINGLES

ALBUMS

TW	LW	Artist/Title For week ending August 24 1991	Label	ECO	TW	LW	Artist/Title For week ending August 17 19	91 Label	ECO
1	1	BRYAN ADAMS/(Everything I Do) I Do It For You	A&M		(1)	1	NATALIE COLE/Unforgettable	Elektra	
2	3	LENNY KRAVITZ/It Ain't Over 'Til It's Over	Virgin		2	5	BONNIE RAITT/Luck Of The Draw	Capitol	
3	2	AMY GRANT/Every Heartbeat	A&M		3	2	VAN HALEN/For Unlawful Carnal Knowledge	Warner Brothers	
4	5	ROXETTE/Fading Like A Flower (Every Time You Leave)	EMI	S	4	4	C&C MUSIC FACTORY/Gonna Make You Swe	eat Columbia	
5	4	D.J. JAZZY JEFF & FRESH PRINCE/Summertime	Jive		(5)	8	BOYZ II MEN/Cooleyhighharmony	Motown	
6	6	CORINA/Temptation	Cutting		6	6	R.E.M./Out Of Time	Warner Brothers	
7	9	SCORPIONS/Wind Of Change	Mercury	D	7	3	PAULA ABDUL/Spellbound	Captive	
8	12	PAULA ABDUL/The Promise Of A New Day	Captive		8	7	SOUNDTRACK/Robin Hood: Prince Of Thieves	s Morgan Creek	
9	10	THE KLF/3 A.M. Eternal	Arista	UK	9	10	GARTH BROOKS/No Fences	Capitol	
10	11	HI-FIVE/I Can't Wait Another Minute	Jive		10	9	MICHAEL BOLTON/Time, Love And Tendernes	ss Columbia	
11	13	BOYZ II MEN/Motownphilly	Motown		(11)	19	COLOR ME BADD/C.M.B.	Giant	
12	15	C&C MUSIC FACTORY & FREEDOM WILLIAMS/Things That Make You Go Hmmm	Columbia		(12)	12	SOUNDTRACK/Boyz N The Hood	Qwest	
13	14	SEAL/Crazy	Sire	UK	13	13	D.J. JAZZY JEFF/Homebase	Jive	
14	16	NATALIE COLE/Unforgettable	Elektra		14	11	SKID ROW/Slave To The Grind	Atlantic	
15	8	THE ESCAPE CLUB/I'll Be There	Atlantic		(15)	15	AMY GRANT/Heart In Motion	A&M	
16	20	MICHAEL BOLTON/Time, Love And Tenderness	Columbia		16	14	THE BLACK CROWES/Shake Your Money Maker	Def American	
17	19	CATHY DENNIS/Too Many Walls	Polydor		(17)	18	EXTREME/Extreme II Pornograffitti	A&M	
18	23	COLOR ME BADD/I Adore Mi Amor	Giant		18	16	N.W.A/Efil4zaggin	Ruthless	
19	7	RYTHM SYNDICATE/P.A.S.S.I.O.N.	Impact		19	20	TOM PETTY & THE HEARTBREAKERS/Into The Great Wide C	Open MCA	
20	22	ROD STEWART/The Motown Song Warne	r Brothers		20	17	MARIAH CAREY/Mariah Carey	Columbia	
21	21	HEAVY D. & THE BOYZ/Now That We Found Love	Uptown		21	21	ANOTHER BAD CREATION/Coolin' At The Play	ground Motown	
22	25	MARKY MARK & THE FUNKY BUNCH/Good Vibrations	Interscope		22	23	CANDY DULFER/Saxuality	Arista	NL
23	27	FIREHOUSE/Love Of A Lifetime	Epic		23	24	EMF/Schubert Dip	EMI	UK
24	29	WHITNEY HOUSTON/My Name Is Not Susan	Arista		24	22	LUTHER VANDROSS/Power Of Love	Epic	
25	31	ROBBIE NEVIL/Just Like You	EMI		25	25	SCORPIONS/Crazy World	Mercury	D
26	18	JESUS JONES/Right Here, Right Now	SBK	UK	26	26	HEAVY D. & THE BOYZ/Peaceful Journey	MCA	
27	34	R.E.M./Shiny Happy People Warne	r Brothers		27	27	QUEENSRYCHE/Empire	EMI	
28	33	TOM PETTY & THE HEARTBREAKERS/Learning To Fly	y MCA		28	29	SOUNDTRACK/Bill & Ted's Bogus Journey	Interscope	
29	35	HUEY LEWIS & THE NEWS /It Hit Me Like A Hammer	EMI		29	28	3RD BASS/ Derelicts Of Dialect	Def Jam	
30	36	3RD BASS /Pop Goes The Weasel	Def Jam		30	30	UB40/Labour Of Love II	Virgin	UK
31	26	THE BLACK CROWES/Hard To Handle Def	American		31	32	ROXETTE/Joyride	EMI	S
32	17	CHER/Love And Understanding	Geffen		32	33	FIREHOUSE/Firehouse	Epic	
33	30	GUNS N' ROSES/You Could Be Mine	Geffen		33	38	THE GETO BOYS/We Can't Be Stopped	Rap-A-Lot	
34	39	BONNIE RAITT/Something To Talk About	Capitol		34	31	WILSON PHILLIPS/Wilson Phillips	SBK	
35		AARON NEVILLE/Everybody Plays The Fool	A&M		35	NE	ANTHRAX/Attack Of The Killer B's	Megaforce	
36	NE	KARYN WHITE/Romantic Warne	r Brothers		36	36	TRAVIS TRITT/It's All About To Change	Warner Brothers	
37	NE	EXTREME/Hole Hearted	A&M		37	37	ROD STEWART/Vagabond Heart	Warner Brothers	
38	24	EMF/Unbelievable	EMI	UK	38	35	JESUS JONES/Doubt		UK
39	28	NELSON/Only Time Will Tell	DGC		39	40	D.J. QUIK/Quik Is The Name	Profile	

Dunn Asks Stations To **Pull Single**

In an unprecedented move, country artist Holly Dunn has officially asked stations around the US to stop playing her current single (When I Say) Maybe I Mean Yes because of the controversy surrounding its lyrical content. Some women's groups are charging the song encourages date rape. Radio has responded in most cases by putting the issue to a listener vote. Last week's stats show that 78 stations dropped the record from their playlists, 56 kept the song in rotation and three stations added it. Dunn has already withdrawn the song from her live performances.

Billboard

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NE NATURAL SELECTION/Do Anything

MCA

East West

40 NE TRISHA YEARWOOD/Trisha Yearwood

ELECTROLA



We want to talk with YOU at the Pop-Komm-Fair Cologne August 22nd - 25th '91

Discussions:

- Dr. Mahlmann:

Everything's dancing to one Tune - or the Trend plays the Music

Saturday 24th 1:30 pm. Room P2

- Dr. Mahlmann:

Charts are the Center of it all

Sunday 25th 11:00 am. Room P1

- Stefan Trapp:

Dance Music from German Studios - Problems, Perspectives and Chances

Saturday 24th 1:30 pm. great hall

Album Presentations:

- Blaque

Wednesday 21st 8:00 pm

White House Studio, Werder Str., Cologne

- Axxis

Sunday 25th 2:30 pm. Room S1

- Soulclack

Saturday 24th 2:30 pm. Room S1

Live-Gigs: - Soulclack

Saturday 24th 8:00 pm.

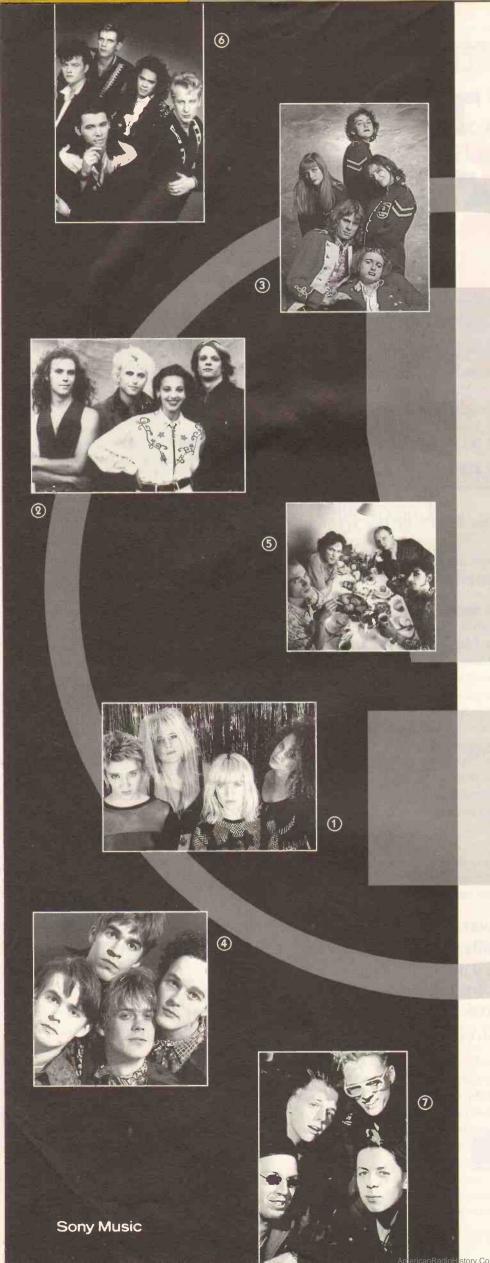
LUXOR, Luxemburgerstr., Cologne

- Time To Time, Blaque, Oliver Cheatham, Soul Patrol, Girls Without Boyz, Code Red, FMT feat. Camilla, Sync, Tommi Stumpff and many more
- Within the scope of the presentation of the new Electrola Dance Label "Strictly Dance",
- Saturday 24th from 10:00 pm. Live Music Hall

We 're looking forward to your visit and to many interesting talks at our stand, where also Maarweg Studios are present.

Yours Electrola & Maarweg Studios





RTIST DEVELOPMENT

IS A QUESTION OF ATTITUDE.

THE MARK OF A RECORD

NEW ARTISTS. IT IS NOT JUST A

QUESTION OF SPLASHING OUT VAST

SUMS OF MONEY. IT MEANS SEEKING

OUT THE ARTISTS IN THEIR OWN

ENVIRONMENT, ENCOURAGING THEIR

INDIVIDUAL CHARACTERISTICS, GIVING

FAIR ADVICE, ALLOWING THE TIME

NECESSARY FOR EXPERIMENTS AND

GROWTH.

THAT IS ARTIST DEVELOPMENT.

SONY MUSIC ARTISTS AT

POPKOMM'91

- 1 THE SLAGS 2 PEACOCK PALACE
- 3 DIE LASSIE SINGERS
- MATIONALGALERIE S SMILES
 IN BOXES THE PILGRIMS
- O DIE FANTASTISCHEN VIER

THE SONY MUSIC STAND IS OCCUPIED THROUGHOUT THE EVENT.

SONY MUSIC (GERMANY) GMBH, BLEICHSTR. 64, 6000 FRANKFURT 1 069/13050 · FAX.: 069/1305440

GERMAN TRADE FAIR GOES INTERNATIONAL

PopKomm Past, Present and Future

It started out as a local German equivalent to the New Music Seminar held in New York, which is mainly targeted at independent labels and music. But now PopKomm has developed into an internationally recognised trade fair with support throughout the music business.

s a forum for the German music industry, Pop-Komm has now grown into a conference of the highest level backed by the major record companies, trade papers and the media in general. It's development was made possible by the state of North Rhein-Westfalia which, recognising the cultural importance of rock and pop music, subsidised a "Rock Bureau" in Wuppertal headed by Dieter Gorny. This central headquarters serves as an information centre, not only for small enterprises but also for young musicians trying to get a start in this glamorous but difficult business.

At the bureau up and coming artists can find out about all of the rules and regulations covering the industry: the artist, composer, and text writer societies; contracts and legal matters etc. Out of this grew PopKomm, which now covers most of these subjects and much, much more.

Vi	tal Stat	tistics	
Delegates Companies Broadcasters Media/Press	1989 1256 328 55 91	1990 2052 626 161 189	1991* 2500
Managers/ promoters Concerts Venues Acts Seminars/ workshops Booths *estimated figure	32 12 5 48 38 18	143 36 9 51 40 37	50 17 150 34 50

In The Beginning

The three day event was formed to serve as a meeting place and communications centre for everyone interested in the German pop and rock business.

The first PopKomm took place in Dusseldorf in 1989 with 1256 accredited visitors. There were 16 companies which rented booths for the trade fair portion and 12 concerts were held with 48 bands. This year, over 2500 participants are expected to attend, over 50 booths have been booked, 34 seminars and workshops are planned and over 150 bands will present concerts in 17 venues throughout

The scope of the event has been expanded to cover the markets of many European countries with special seminars to be held by delegations from France, the UK, Poland, Hungary, Bulgaria, Czechoslovakia and the Soviet Union.

All of the major record companies will join the independents with some of them presenting new product and acts to the trade visitors. Talent scouts will be out in force looking over the bands to pick the cream of the crop for new signings.

The trade fair area itself will serve as a meeting place for the entire industry, with a wide range of stand holders, from major labels to publishers and fanzines.

Seminars and workshops

Young inexperienced musicians, producers and writers can attend seminars and lectures covering a huge range of subjects: GEMA, the German performing right society; agency and management laws and regulations in Germany; contract law especially for the music industry; The GVL, the performance rights society for artists and musicians; and even the debate surrounding "sampling", both from an artistic and legal point of view, will be covered.

Marketing seminars cover subjects such as: sponsoring; Media Control and its function as the statistic gathering organisation for the industry; the charts, and there is a seminar with the title "Think global but work in your own



The Slags

Four seminars will cover the world of film music and three media forums are planned: the radio of the future; contact with the print media and the development of trends; and the importance of German pop music for the world markets.

Technical subjects such as new technology in the record industry, as well as the ins and outs of recording studios will be covered in special workshops. Attention will also

Companies

Trade Fair Participants

Stands: Der Musikmarkt, EFA, Virgin, Electrola, WEA/Konigshaus, Phonogram, BMG Ariola Munich, BMG Ariola Hamburg, Kick Musikverlag, Polydor/Progressive Music, Fachblatt Musik Magazin, Sony Music Germany, BMG UFA Musikverlage, Wintrup Musikverlag, SPEX Verlagsgesselschaft, Rough Trade Germany, Chlodwig Musik, SPV, DMVV, IDKV, Vielkland Musikproduktion, Semaphore, Roadrunner Records, Rock Hard, Glitterhouse Records, Schallplatte, Normal Records, Deutsche Fanzines, Soundcheck/Keys, VeraBra Music Group, Int Musikmesse Frankfurt 92/Stage Art, Koch International, Metronome, Dino Music, MVG Verlagsgruppe, Cologne Area joint stand, Garageland Tontrager/T'Bwana Sound/45, Funny About/Strangeway Records/Sub Up/Big Store/L'Age d'Or/Calypso Now/DDR/RPN.

In the foyers: PopKomm information, MTV, WDR, GEMA, Music & Media, EBU.

be paid to the place for new employees in the recording industry, the advantages and disadvantages of charity participation for live performances and recordings, and the situation facing independent labels.

There will also be a special focus on the dance music scene and two seminars covering the relationship between music publishers and the record industry.

And last but not least, seminars covering the entire live music scene have been planned, with an artist panel discussing the German rock scene at one seminar, "the band as an organisation" at a second and several others.

Indeed, the wide ranging support the event has been given by all areas of the music business show how important PopKomm has become. Growing in three years from a local forum for discussion and performance, the event has now made its mark in the international music business con-

BMG Ariola Hamburg

Kai Manke, exploitation and product manager:

'We've been represented with our national A&R team at the two previous PopKomm meetings. We support the event because PopKomm presents an exceptionally useful communications platform for all of the different phases of

"Rock & Roll must always be the most important element of PopKomm." - Kai Manke

the German music business.

Compared to other European events (MIDEM, IM&MC) where the main topic is the business side of the industry, PopKomm is a centre of communications and information, where meetings and talks can be held and information gathered.

We plan to present our company to both veterans and newcomers to the music business. At PopKomm we can meet not only with marketing managers of companies but also with the national A&R teams. Our national featured groups Bonfire, Sailor, Dance With A Stranger, Chincilla Green and FFW will be presented via photos as part of



our booth decoration and we will also have a video monitor. I personally consider PopKomm to be interesting and productive. In addition to the face to face talks during the days and of course, the nights, of the event, I will be attending and participating in the lectures and workshops that are of interest to me.

The line up of seminars and workshops is very extensive and I only hope that the panels are equipped with very competent industry spokesmen so that they will serve their purpose.

I want to warn all the panel members as well as the participants that the purpose of such meetings is not to publicise you personally and your company. The meetings must be neutral and informative.

At the last PopKomm, I met radio people from DT 64, the youth orientated programme from the former DDR in East Germany. It was very interesting for both parties. I don't really know how much influence PopKomm can have on the situation in the new German states, but I do know that PopKomm offers everyone the chance to communi-

POPKOMM 91

I know how important it is for me to be open and ready to talk to any and everyone. I hope that most of the participants go to PopKomm with the same goal of communication and sharing of ideas and experience that I have. I'll certainly have many discussions with my colleagues from other companies, publishers, media partners and of course, musicians.

I'm sure that we have time for constructive discussions especially at the so called "media parties". For instance "How are you? Business is good? Let's have a telephone call next week. Fine".

PopKomm is sure to find itself as a junction for all of the players in the European music business. The German market will, due to the tremendous volume of business

"PopKomm is sure to find itself as a junction between all of the players in the European music business." — Kai Manke

being done here, play a very important role in all segments of the music business - be it publisher, musician, manager, major indie, or simply a member of some part of the media.

PopKomm has the capacity to develop into *the* European forum where international partners meet to discuss important issues and get up-to-the-minute information from the marketplace. Participants from all the European countries can talk about their markets and exchange information with colleagues from other countries.

PopKomm can become an event of European wide importance through its professional presentation of the event, without losing the colourful "otherness" that was the early basis for the conference.

"Rock & Roll" must always be the most important element of PopKomm. Otherwise it can degenerate into a smooth commercial, and therefore common, trade fair event."



FFW

East West Records

Klaus Ebert, head of A&R:

"I think that Pop-Komm has really developed into an ideal platform for our music business. We won't be there promoting our artists, but as a company to talk to new artists. Since the first PopKomm, we have had selected representatives there to bring back the experiences and knowledge that our company can use in our daily work. I hope that the variety of activities will continue to multiply, cover wider ground, and be more colourful than ever. When M&M helps to keep beating the drum for PopKomm, and when the German recording industry delivers product of international quality to bring to the marketplace, then PopKomm will certainly become an international meeting ground especially due to the fact that our market has grown to be so large and interesting.

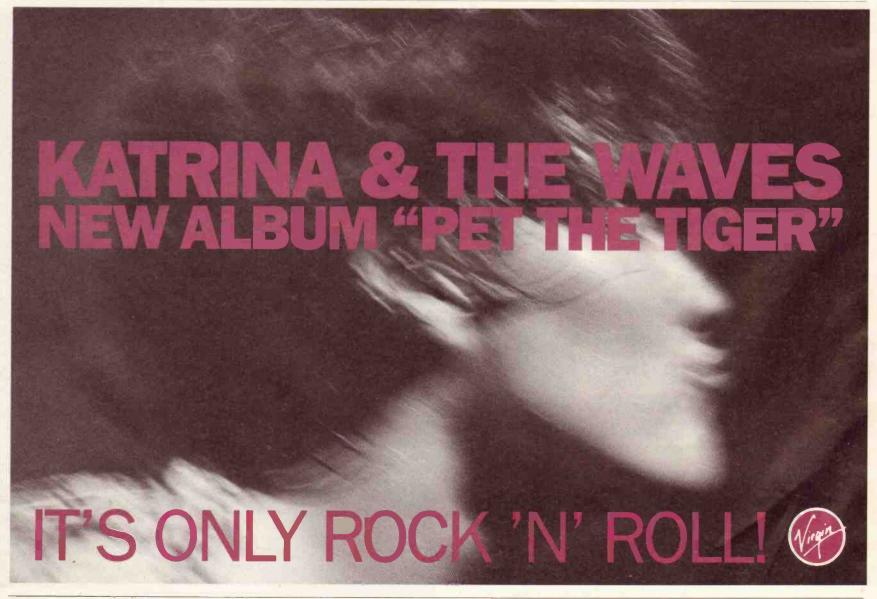
I can only hope that this event develops and keeps it's own identity in order to successfully compliment international events such as MIDEM and the NMS." "Pop-Komm will certainly become an international meeting ground, especially due to the fact that our market has grown to be so large and interesting."

— Klaus Ebert

Electrola



Blaque



POPKOMM 91



Axxis

Harmut Low, marketing manager:

"PopKomm is a centre of contact for musicians, artists, Radio, TV, A&R's and product managers and other music business people. In a fast moving business like ours with extreme differences, and in relation to other products, a very short life span, it is extremely important to keep an

"In a fast moving business like ours it is extremely important to keep an ear to the market and new trends that develop."

— Harmut Low

ear to the market and the new trends that develop. Pop-Komm offers a good opportunity to do so.

It also offers our company an opportunity to exchange experiences in workshops and discussions with experts from the music scene. We value this opportunity very highly. Electrola was also present at Pop-Komm last year. We found that a lively exchange of experiences took place and that long term connections could be made there.

The reunification which will bring 17 million more inhabitants to a united Germany will not only result in the

development of a new market for our products, but also will bring new trends and inspiration for developments in pop and rock music.

The international impact of PopKomm will certainly increase from year to year. This development is not only right but also absolutely necessary, especially when you think of the European Common Market and a borderless Europe as of the first of 1993."

Phonogram



Nadieh

Bettina Pieper, national marketing manager:

"We fully support PopKomm 91 as we have the last two fairs, because we find it an excellent forum for the exchange of ideas, opinions and interest in the German music scene. Up until now there has been little opportunity for the internal and external members of the pop and rock music community to get together for three days.

Our top artist **Doro Pesch** from Dusseldorf will give a press conference during PopKomm and present her new album *True at Heart*. We'll also present our new artist Nadieh. Her new album is a co-production between Phon-

gram Holland and Germany and is called *Eye On The Waves* with the new single *Words* included. She'll give a showcase and be available for promotion at the event.

German reunification has, and will continue to have, a marked effect on all aspects of both private and business life on the people in this country. If PopKomm attracts international guests, then its effect on the international business will certainly be there."



Doro



POPKOMM 91

Sony Music



Die Lassie Singers

Markus Linde, manager artist development:

"We've been represented at PopKomm from the very start. The high concentration of people from the music industry results in a high level of communication. We'll be promoting the following acts there: Peacock Palace, The Slags, Smiles in Boxes, Die Lassie Singers, National Gallerie, The Pilgrims and Die Fantastischen Vier.

By being at this event we hope to find interesting and

interested people to talk to and develop some top business contacts, which will result, not only in exchanges of information, but also give the basis for future endeavours together. If events such as PopKomm are well organised they are very valuable.

Let's wait and see if the reunification of Germany has an effect on the way we operate. A lot of people are com-



Peacock Palac

Ing together and learning about their different situations in order to find out just what they can do with, and for, one another.

We are really much more interested in the national aspects of this event. PopKomm in its third year has already developed into the most important record industry media event here in Germany, Europe's largest market-place."

SPV Records

Manfred Schütz, general manager:

"SPV has actively supported PopKomm and attended it from its first meeting. In contrast to other events of this

nature, both national and international, PopKomm serves as an important meeting place for the independent labels and the artists as well as the media and record distribution companies.

The reason for its success is the professional quality that has developed during the three years that PopKomm has been running. In addition, the importance of the German market place and product should be represented by a German trade meeting.

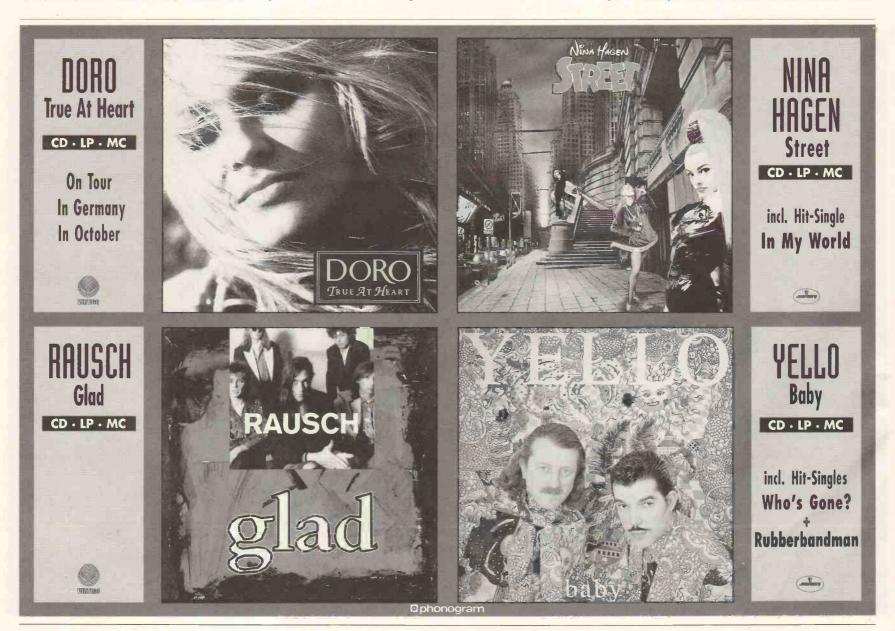
SPV will be promoting our entire artist repertoire at PopKomm and will also be presented as a very successful



Fury In The Slaughterhouse

national independent distributor.

This year we have joined forces with the paper Musikexpress and PopKomm to present the opening show of the event on Thursday under the banner "Gossenhauer", new German rock artists. The artists will be presented via a cooperation sampler with the name *Gossenhauer* which will



be premiered at PopKomm. Personal appearences will be made by our successful artists Fury In The Slaughter-house, Plan B, Jingo De Lunch etc.

A fair like PopKomm, which is a national event, will need at least three to five years to gain international

"In contrast to other events of this nature PopKomm serves as an important meeting place for independent labels and artists"

Manfred Schütz

impact. The importance of the German market in the entire European Community is, however, so large that there can be no need to question the necessity of such a meeting. It is already a meeting place of the European international scene, as shown by the attendance of France, Scandinavia and the UK etc."

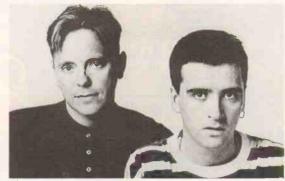
Virgin Records



Katrina & The Waves

Michael Beck, product and marketing manager:

"We attended the PopKomm 90 and were very impressed by the lively and direct exchange of ideas. We are using the PopKomm as a forum for the up-to-the-



Electronic

minute German pop music happenings and to do special promotion for our "new" artists Katrina & The Waves, Electronic and Katia-Maria Yelin.

German reunification has given rise to a hungry and interesting scene, the possibility for uncensored self presentation and the realisation of ideas. Therefore we expect

"When it comes to international impact... PopKomm has already found recognition, at least as far as continental Europe is concerned."

— Michael Beck

a growth of the workload and an enrichment of our work.

When it comes to international impact, as far as we can judge, PopKomm has already found recognition, at least as far as continental Europe is concerned."

BMG Ariola Hamburg Osterstrasse 116 2000 Hamburg 20 tel: 49 (0)40 490 690 fax: 49 (0)40 491 2060

East West Records
Heussweg 25
2000 Hamburg 20
tel: 49 (0) 40 490 620
fax: 49 (0) 40 4906 2267

Electrola Maarweg 149 5000 Cologne 30 tel: 49 (0)221 49020 fax: 49 (0)221 497 2335

Phonogram Brauweilerstrasse 14 5000 Cologne 40 tel: 49 (0)2234 4050 fax: 49 (0)2234 405 299

Sony Bleichstrasse 64 6000 Frankfurt am Main tel: 49 (0)69 13051 fax: 49 (0)69 285 476

SPV
Plathnerstrasse 5b
3000 Hannover 1
tel: 49 (0)511 810 021
fax: 49 (0)511 814 988

Virgin Herzogstrasse 64 8000 Munich 40 tel: 49 (0)89 381 809 fax: 49 (0)89 345 316

SPV and Musikexpress / Sounds

present

Gossenhauer

A collection of new german artists:

Fury In The Slaughterhouse

Plan B

Jingo De Lunch

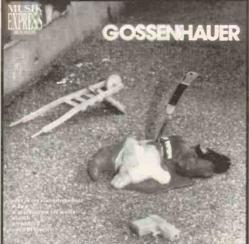
M. Walking On The Water

Rausch

Attwenger

Sandow

GOSSENHAUER



Gossenhauer Gossenhauer

Gossenhauer

Distributed by SPV GmbH, Bruesseler Str. 14, P.O. Box 72 1147, 3000 Hannover 72, fon (0)511.8709-0, fax (0)511.8709181, Germany



POPKOMM.

presents together with

SPV and

Musikexpress

Sounds

on the

opening day

a special

special live-evening.

> We invite

you

to enjoy

the new

german music.

Cologne E-Werk

August, 22 nd

7 pm

Station reports include all new additions to the playlist, indicated by the abbreviation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which recieves special emphasis for the week, as well as featured new CD's and LP's indicated by the designation "AL." All playlists must be recieved by Tuesday at 1 o'clock.

UNITED KINGDOM

BBC RADIO 1/London

AD Simple Minds- Stand By Love

Dire Straits- Colling Elvis B List: AD Level 42 Guaranteed

Shabba Ranks- Housecall Salt-N-Pepa-Let's Talk Dylans-Planet Love

CAPITAL FM/London

AD Paula Abdul The Promise Lloyd Cole She's A Girl Dire Straits Calling Elvis Salt-N-Pepa Let's Talk Marky Mark- Good Vibrations Sonia- Be Young Be Foolish

AD E.M.F. Lies Flowered Up- It's On

METRO FM/Newcastle

Paula Abdul- The Promise Tin Machine- Yau Belong In Dire Straits- Calling Elvis E.M.F.- Lies Salt-N-Pena- let's Talk Mica Paris- Young Soul Rebels
Big Country- Republican Party Reptile

PICCADILLY RADIO/Manchester

AD Celine Dion- Where Does My DJ Jazzy Jeff- Summertime Right Said Fred I'm Too Sexy Bette Midler- The Gift Of Love Simple Minds- Stand By Love Blur- Bang 808 State Lift R.E.M.- Near Wild Heaven

AD Hue & Cry-Long Term Lovers

RADIO CLYDE/Glasgow

AD Right Said Fred- I'm Too Sexy Simple Minds Stand By Love
Julian Lennon-Saltwater Agron Neville-Somewhere Somebody Stevie Nicks- Sometimes

AD Feargal Sharkey- To Miss Someone Tin Machine- You Belong In Lloyd Cole- She's A Girl I'm A Man

RADIO CITY/Liverpool

AD Celine Dion- Where Does My Paul Brady- Nobody Knows Lavine Hudson- All I Need Marc Cohn- Silver Thunderbird Stevie Wonder-Fun Day Right Said Fred-I'm Too Sexy Jimmy Somerville-Run From Love Kirsty MacColl- My Affair Omar- Don't Mean A Thing Squeeze-Sunday Street ple Minds Stand By Love R.E.M.- Near Wild Heaven Mike & The Mechanics Get Up Eg & Alice- Indian
Thomas Lang- Feels So Right

RADIO TRENT/Nottingham

A List: AD Jellyfish- Now She Knows Midge Ure Cold Cold Heort ma-Tripping On Your Love

DOWNTOWN RADIO/Belfast

AD Marc Cohn-Silver Thunderbird Julian Lennon-Saltwater Aaron Neville-Somewhere Somebody Stevie Nicks-Sometimes Julia Fordham- | Thought It Was You Ricky Nelson-Hello Mary Lou

Dream Academy- Angel Of Mercy Big- Private Numb

CHILTERN NETWORK

AD Farm- Mind Dire Straits- Colling Elvis E.M.F.- Lies T-Rex- 20th Century Boy

B List: AD Celine Dion Where Does My Stevie Nicks Sometime Soupdragons- Electric Blues

ATLANTIC 252/County Meath

AD Bomb The Bass- Winter In July Cathy Dennis- Too Many Walls Escape Club- I'll Be There

GWR FM/Bristol.Swindon

A List:
AD Wilson Phillips The Dream Is Midge Ure Cold Cold Heart Simple Minds Stand By Love Feargal Sharkey-To Miss Someone

B List: AD Celine Dion- Where Does My Young Disciples Apparently Nothin
Lavine Hudson- All I Need Kim Appleby- Mome ABC- Love Conquers All Michael W. Smith- Place In This Sweetmouth- Fear Is The Enemy Michael Ball- It's Still Yau

Level 42. Guaranteed

Chuck Jackson- All Over The Scritti Politti- Take Me In Your Jellyfish- Now She Knows Frankie Knuckles-Julian Cope Head nkie Knuckles- The Whistle Song Kirsty MacColl- My Affair Don't Mean A Thing Color Me Badd- All 4 Love

PM Dawn- Set Adrift Martika-Love Thy Will Be Done Danny Wilson- If You Really Primitives- You Are The Way Mike & The Mechanics Get Up BEF- Family Affair Heartland- Carrie Ann All About Eve- Stronge Way Clannad - Both Sides No

Satellites Of Undying Love Let's Do The

PADIO FORTH/Edinburgh

AD DJ Jazzy Jeff- Summertime Simple Minds- Stand By Love Apples- Stay People Child een Latifah- Fly Girl Cathy Carroll-Moves Like You

RED ROSE RADIO/Preston/Blackpool

AD Dire Straits- Calling Elvis Donna Summer- When Love Cries

RADIO BROADLAND/Norwich A List:

AD Celine Dian. Where Does My Voice Of The Beehive-Monsters

J.T. Taylor- Long Hot Summer Julian Lennon-Saltwater

AD Deacon Blue Twist And Shout Midge Ure-Cold Cold Heart Aaron Neville-Somewhere Somebody
Jason Donovan: Happy Together Julia Fordham- I Thought It Was You Eg & Alice Indian
Heartland- Carrie Ann

SWANSEA SOUND/Wales

B List: AD Marc Cohn- Silver Thunderbird Hue & Cry-Long Term Lovers Of Poin PM Dawn- Set Adrift Jackie Quinn-Love Rain Steve Elson-Lung Rossa Skin Lagoon- Donce With Me Eg & Alice-Indian

OCEAN SOUND/Fareham

A List: AD DJ Jazzy Jeff- Summertime

AD Bomb The Bass- Winter In July Jimmy Somerville Run From Love PM Dawn- Set Adrift

RED DRAGON FM/Cardiff

Midge Ure Cold Cold Heort Simple Minds-Stand By Love Julian Lennon- Saltwater

AD J.T. Taylor-Long Hot Summer PM Dawn- Set Adrift

BEACON RADIO/Wolverhampton A List:

AD Marc Cohn-Silver Thunderbird DJ Jazzy Jeff- Summertime Farm- Mind Paula Abdul. The Promise Simple Minds- Stand By Love Marc Bolan- 20th Century Boy Blur- Bana Manic Street Preachers- Stay Divinyls- Make Out Allright Julian Lennon-Saltwa Feargal Sharkey- To Miss Someone Tin Machine- You Belong In Soupdragons- Electric Blues Mica Paris- Young Soul Rebels Julia Fordham- I Thought It Was You All About Eve-Strange Way
Somantha Fox-Another Woman Furniture-Brilliant Mind

KISS FM/London

A List: AD Prince- Gett Off Karyn White Romantic 808 State Lift

R List:

AD Cut 'N' Move- Get Serious Nomad-Something Special Be Noir-Give Me Your Love Texi. Dollar

HORIZON RADIO/Milton Keynes, I

AD Paula Abdul- The Promise Utah Saints- What Can You Do For Me Salt-N-Pepa-Let's Talk Maxi Priest- Housecal

R Lists

AD Queen Latifah- Fly Girl Mica Paris- Young Soul Rebels

FRANCE

NRJ NETWORK/Paris

AD Whitney Houston- My Name Is Benny B- Dis-Moi Bebe PSY- Angelina Stevie B- Because I Love You Cathy Dennis-Touch Me

RVS NETWORK/Rouen A List:

Chris Isaak- Wicked Game Michael Bolton-Love Is Simple Minds See The Lights Lonnie Gordon- Gonna Catch You Lenny Kravitz- It Ain't Over Paula Abdul- Rush Rush Crystal Waters- Gypsy Woman Color Me Badd- I Wonna Sex De La Soul- Ring Ring Ring Beverley Craven-Promise Me

RADIO VIBRATION/Orleans A List:

AD Amy Grant Boby Boby Extreme- More Than Words Rod Stewart- The Motown Sona Sydney Youngblood Hooked On You Bryan Adams Everything I Do

RADIO SERVICE/Marseille

AD Extreme- More Than Words Omar- There's Nothing Like This Whitney Houston- My Name Is MC Solgar- Bouge De Ia MC Solaar Bouge De La Cathy Dennis Touch Me

RMC RADIO /Monte Carlo

Londonbeat- A Better Love Omar-There's Nothing Like This Viktor Lazlo-Teach Me To George Michael- Waiting For Marc Ricci-Le Ciel Peut Attendre Zouk Machine Sat Show AL Children

EUROPE 2 NETWORK/Paris PP Pauline Ester- Une Fenetre A List:

Scorpions Send Me An Angel Farmer/Murat-Regrets Dire Straits- Calling Elvis

RADIO NANTES/Nantes Patrick Gaspard- Je Hais Les

AD Sydney Youngblood Hooked On You Viktor Lazla Teach Me To Jon Bon Jovi- Dyin' Ain't Much Stevie B- Because I Love You AL Cher

Siouxie & The Bonshee

GERMANY

DT64/Berlin A List:

AD Extreme More Than Words Bryan Adams Everything I Do Sacco & Mancetti- What They Element Of Crime- Blaulicht Nina Hagen- In My World Camouflage- This Day Fehlfarben In Zeiten Wie Keimzeit- Flugzeuge Throw That Beat- I'm Like Westernhagen- Weil Ich Dich Liebe Swimming The Nile- Carry On Jeremy Days- Give It A Name Frank Zander- Absalut Gut Skeptiker- Komm Tanzen Heinrich Beats The Drum-Forever Herbert Grenemeyer-Luxus Hamburger Arroganz-Junges Blut Deka Dance Change Nize Boyz- The Waltz
White Lion- You're All I Need

RADIO SCHLESWIG-HOLSTEIN/Kiel

Cher- The Shoop Shoop Sona Scorpions- Wind Of Change
Extreme- More Than Words Paula Abdul-Rush Rush R.E.M.- Shiny Happy People
Rod Stewart-The Motown Song Chris Rea-Looking For The Michael Bolton-Time Love OMD- Pandora's Box Amy Grant- Every Heartbeat AD Tony Christie- Come With Me

RB 4/Bremen A List:

AD Wilson Phillips The Dream Is Kate Yanai-Bacardi Feeling B List:

AD Michael Bolton- Time Love Level 42- Guoranteed Jimmy Somerville- Run From Love Scritti Politti-Take Me In Your Glass Tiger-Blinded Midge Ure- Cold Cold Heart Squeeze-Sunday Stree Technotronic-Work Dare- We Don't Need A Reason R.E.M.- Near Wild Heaven

Johnny Hates Jazz-The Last To Nina Hager In My World
Wilkins- Sopa De Caracol
Nelson- Only Time Will Tell
Chris Whitley- Living With The Low
Isabelle Anteno- Sur Ton Ile
Kid Creole- Party Girl
Latin Alliance- Low Rider

SDR 3/Stuttgart PP Bette Midler- The Gift Of Love AL ABC

SFB 2/Berlin A List:

AD Cher-Love & Understanding

Heavy D & The Boyz Now That Michael Van Dyke-Tell Him Jimmy Somerville- Run From Love De La Soul- A Roller Skating Blow Up- World AD Kenny Thomas-Thinking About Your

Amy Grant-Every Heartbeat Level 42- Guaranteed Marillion- No One Can Sounds Of Blackness- Optimistic Womack & Womack- My Dear Color Me Badd All 4 Love Martika- Love...Thy Will Be Done Shades Of Rhythm-The Sound Johnny Hates Jazz-The Last me Paradise Intastella- Dream So Latin Alliance Low Rider Gregg Tripp-Time

RIAS 2/Berlin

AD Karyn White Romantic Deuces Wild-Living In The Sun Johnny Hates Jazz-The Last

RTL GERMANY/Luxembourg

Roxette- Fading Like A Flower Extreme- More Than Words Chesney Hawkes I'm A Mon Not A Boy Lenny Kravitz- It Ain't Over Paula Abdul- Rush Rush Red Sees- The Only Love
Rod Stewart- The Motown Song
Marc Cohn- Walking In Memphis
Chris Rea- Looking For The Summer
Cher- Love & Understanding OMD-Pandora's Box Tom Petty-Learning To Fly

Bryan Adams- Everything | Do Huey Lewis & The News- It Hit Me Sailor- La Cumbia

AD Amy Grant- Every Heartheat Kate Yanai- Bacardi Feeling Johnny Hates Jazz- The Last To

RADIO GONG/Nuremburg

A List:
AD Rebel Pebbles- Dream Lover Color Me Badd- All 4 love Kate Yanai-Bacardi Feelina

STAP * SAT PADIO/Gruenwold

AD E.L.O.- Thausand Eyes Cut 'N' Move- Get Serious
Boyz II Men- Motownphilly Julian Lennon-Saltwater Johnny Hates Jazz- The Last Ta Color Me Badd- I Adore Me Amor Browne/Warnes- Golden Slumbers 3-D- Stand By Me

RADIO REGENBOGEN/Mannheim A list:

AD Caro Wynn-Love Will Be Michy Reincke- Fuer Immer Blond

B List: AD Starship-Good Heart ABC- Love Conquers All Level 42- Guaranteed Color Me Badd- All 4 Love Jason Donovan-Happy Together BEF- Family Affair Camouflage This Day

RADIO SALU/Sagrbruecken

Rhythm Syndicate P.A.S.S.I.O.N. Bryan Adams Everything I Do Father Father Love Life And David Hallyday- Ooh La La Diana Ross- The Force Behind

A List:

Lenny Kravitz- It Ain't Over Lenny Kravitz II AINT Cver Cher- Love & Understanding Sydney Youngblood- Hooked On You Amy Grant- Every Heartbeat Glenn Frey- Part Of Me Part Cathy Dennis Too Many Walls Nelson- Only Time Will Tell

RADIO T.O.N./Bad Mergentheim

A List: AD Osmond Boys- I Can't Help Myself B List:

AD Omar-There's Nothing Like This Valerie's Garten-Sanfte Gefhl katia Maria Yelin- No Lubida

RADIO N1/Nuremberg PP Bingoboys No Woman No Cry A List:

AD Drizg-Bone-Real Love Timmy T- Paradise Tara Kemp- Piece Of My Heart Color Me Badd- All 4 Love

RADIO XANADU/Munich

Bliss- Watching Over Me R.E.M.- Shiny Happy People Marc Cohn- Walking In Memphis Foreigner-Lowdown & Dirty John Farnham- Burn For You Ashley Cleveland-Willy
Daryl Braithwaite-Higher Rembrandts Someone Lynyrd Skynyrd- Smokestack Lightning Enuff Z'Enuff- Mother's Eyes

RADIO NRW/Oberhausen

AD Level 42- Guaranteed Womack & Womack- My Dear Jason Donovan- Happy Together Jule Neigel Band- Heut' Nacht Thomas Anders- Can't Give You

RADIO DOWN-TOWN/Erlangen A Lice

AD Escape Club-I'll Be There Marillion- No One Can Blessing- Flames
Michael Mcdermott- Shadow Of The Capitol

RADIO FFB/Fuerstenfeldbruck

Cher- The Shoop Shoop Song Jason Donovan- R.S.V.P. Sonia- Only Fools Lenny Kravitz- It Ain't Over Gipsy Kings Baila Me Agron Neville Everybody Plays A List:

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lockable drawers and stackable.



AD Extreme More Than Words Gianna Nannini-Soridi

A List:

Extreme More Than Words Marc Cohn- Walking In Memphis Chris Rea- Looking For The Summer Cher-Love & Understanding Tom Petry- Leorning To Fly
Bryan Adams- Everything I Do
Huey Lewis & The News- It Hit Me
Frank Zappa Bobby Brown
Kate Yanai Bocardi Feeling Dire Straits- Calling Elvis

WDR1/Cologne A List:

AD Clash London Calling Level 42. Guaranteed Jellyfish- Now She Knows R.E.M. Near Wild Heaver 38 Special The Sound Of The Cross- New Dark Ages Foreigner- I'll Fight For You Katrina And The Waves- Pet R.S.F.- I'm Too Sexy Fixx- Crucified

WDR1/Cologne
PP New Kids On The Block- Games Roxette-Fading Like A Flower Marc Cohn-Walking In Memphis Pet Shop Boys- Jealousy Erasure- Chorus OMD- Pandara's Box Gipsy Kings-Baila Me Pur-Lena
E.L.O.- Thousand Eyes Brings: Nur Ner Zwei Gesocks: Zigeunerjunge White Heart: Powerhouse A List:

Heavy D & The Boyz- Now That Deuces Wild-Living In Ava- Light Of The World Johnny Hates Jazz-The Last To Blow Up- World

RADIO FFH/Frankfurt

A List:
AD Katrina And The Waves- Pet Bee Gees How Con You Mend A

RADIO GONG 2000/Munich Cher- Love & Understanding Bryan Adoms- Everything I Do

Heavy D & The Boyz. Now That A list AD Driza-Bone- Real Love

B List: AD Omar-There's Nothing Like This Midge Ure-Cold Cold Heart

RADIO F/Nuremberg A List:

Zucchero/Young-Senza Una Donna Chris Rea-Laoking For The Jason Danovan Any Dream Gipsy Kings Bailo Me Michael Van Dyke Tell Him GG Anderson-Sonnenschein Im Tony Christie Come With Me Bernd Clover-Das Mit Der Timmy T. Please Don't Go Bernd Kaczmarek Ich Wil

ITALY

RADIO 101 INTERNATIONAL/ Milan Color Me Badd- I Wanna Sex Cher- Love & Understanding Bryan Adams Everything | Do A List:

Banderas-This Is Your Life Roxette-Fading Like A Flower
Lonnie Gordon-Gonna Catch You Paula Abdul- Rush Rush Kirsty MacColl- Walking Down Crystal Waters- Gypsy Woman Stevie Wonder- Gotta Have Yau Hi-Five I Like The Way LaTour- People Are Stil

RAI STEREOUNO/Rome

Cher- Love & Understanding Bryan Adams Everything | Do DJ Jazzy Jeff- Summertime Matt Bianco- Macumba Ladri Di Biciclette- Bella Citta'

A List:

AD LaTour- People Are Still
Powercut- Girls
Stevie Wonder- Fun Day Huey Lewis & The News It Hit Me Heavy D & The Boyz- Now That Color Me Badd All A love Siouxie & The Banshees Kiss Them For Me RTL 102.5 - HIT RADIO/Bergamo

A List:
AD C&C Music Factory-Things That Level 42- Guaranteed PM Dawn- Set Adrift Paula Abdul- The Promis

RAI STEREO DUE/Rome A List: Kirsty MacColl- Walking Down

A List:

Black Crowes Jealous Again Omar- There's Nothing Like This

Extreme- More Than Words Erasure Chorus
Cher. Love & Understanding
Zucchero Wanderful World

Lonnie Gordon- Gonna Catch You

The SAILOR-success story continues: Besides the fantastic European-Hit-Radio (EHR) situation, "La Cumbia" moving upwards in the German TOP 100 sales charts.

Norwegian super stars DANCE WITH A STRANGER presented the first new songs at BMG Hamburg last week. After an exciting listening session the decision on the first single cut has been made. The track's title will be next update ...

Islandic band MEZZOFORTE will have a new album "Greatest Hits" - album is entitled "Fortissimos" and consists of re-recordpopular songs. Besides songs like their hitsingle "Garden Party" the album will contain

Die Hit-Single "Ich bin der Martin, ne" von DIETHER KREBS stürmt unaufhaltsam die ersten DREI zu schaffen.

Telefon: 040 - 490 69-0

Telefax: 040 491 20 60



DJ Jazzy Jeff- Summertim Natalie Cole Unforgettable
ABC- Love Conquers All Level 42- Guaranteed Prince Gelt Off
Yasmin Wanna Dance Crystal Waters- Makin' Happy Diana Ross The Force Behind Dire Straits Colling Elvis

RADIO CLUB 91/Naples

A List: AD Michael Bolton-Time Love Alice Cooper Hey Stoopid
Natalie Cole Unforgettable Bruce Hornsby- Set Me In Nelson-Only Time Will Tell Rolling Stones-Sex Drive Firehouse-Love Of A Lifetime Rubino-Povere Donne

HOLLAND

VERONICA/Hilversum PP Bomb The Bass- Winter In July

Tom Petty-Learning To Fly NOS/Hilversum

PP Bram Vermeulen De Wedstrijd

TROS RADIO 3/Beusichem

AD Marc Cohn- Walking In Memphis Erasure Chorus
Shamen- Move Any Mountain R.E.M.- Near Wild Heaven Pierre Van Dam Jij Maak Mijn Dag Weer Goed
Touchdown- I Hear Music In The Street Het Goede Doel-Belgi '91

NCRV/Hilversum
PP Boyz II Men- Motownphilly

HIT RADIO/Bussum

AD Jesus Loves You- Generations Level 42- Guaranteed
Golden Earring- Temporary De La Soul- A Roller Skating Channel X- Rave The Rhythr Color Me Badd All 4 Love Michele- Work It Out

VARA/Hilversum PP Tam Petty-Learning To Fly

SKY RADIO/Bussum A List:

Extreme More Than Words Paula Abdul- Rush Rush Bryan Adams- Everything I Do Juan Luis Guerra-Burbuias De

AD Kaoma- Dan a Tago Mago Dennis Azor- Ala Li La (Sega)

RADIO NOORD-HOLLAND/Haarlem A List:

AD Omar-There's Nothing Like This
Zucchero-Wonderful World Elvis Costello- So Like Candy Diana Ross The Force Behi Innocence Remember The Day

CFNB/Brunssum

AD Terry Reid-Fifth Of July Daryl Braithwaite Higher Than Hope Brendan Croker Nothing Beats This Aaron Neville La Vie Dansonte

BELGIUM

RADIO CONTACT N/Brussels B List:

AD Jesus Loves You- Generation Omar-There's Nothing Like This OMD- Pandora's Box Stefano Secchi- I Say Yeah Guns N' Roses- You Could Technotronic- Work Jo Vally- Aan Het Noordzee

RADIO CONTACT F/ Brussels

AD Bette Midler- From A Distance OMD-Pandora's Box Stefano Secchi- I Say Yeah Los Manolos All My Laving

RADIO EXPRES/Antwerp

AD Amy Grant Baby Baby Lenny Kravitz- It Ain't Over Los Manolos All My Loving Octopus- I'm So In Love With You Savio Bellini- Se Mai

RADIO ANTIGOON/Antwerp B List:

AD Bomb The Bass Winter In July Stefano Secchi- I Say Yeah De La Soul- A Roller Skoting Color Me Badd All 4 lo

RADIO ROYAAL/Hamont-Achel

B List: AD Morc Cohn- Walking In Memphis Level 42. Guaranteed Sheena Easton- You Can Swi Doe Maar- Sinds 1 Dag Of 2 De La Soul- A Roller Skating Elvis Costello So Like Cand Channel X- Rave The Rhythm Color Me Badd- All 4 Love Roch Voisine H

BRT STUDIO BRUSSELS/Brussels

AD Omar-There's Nothing Like This Zucchero- Wonderful World Orup It's A Wonderful World Level 42- Guaranteed Nadieh Words De La Soul- A Roller Skating Frankie Knuckles- The Whistle Song Shamen- Move Any Mountain Morrissey- Pregnant For Color Me Badd All 4 Love PM Dawn- Set Adrift Martika- love Thy Will Be Done Stress-Rosechild Blur-Bang Boyz II Men Motownphill G.W.McLennan Haven't | Beer R.E.M. Near Wild Heaven Tin Machine You Belong In Dire Straits Colling Elvis Brendan Croker Nothing Beots This Paul Landau- So Bright Galliano- Welcome To My Story Bill Pritchard- In The Summer

BRT RADIO 2/East Flanders

A List:
AD LaTour- People Are Still

Seal- The Beginning Bras- Are You Mine & Gerard Joling- Tu Solo Tu Technotronic- Work Luc Steeno Niets Is Mij Te Veel Petra & Co Het Looze Vissertje John Terra-Nee, lk laat le

BRT RADIO 2/West Flonders Jesus Loves You Generations

SPAIN

RADIO MADRID/Madrid

AD Tennessee Tu Debes Decidir Silencers- The Art Of Self Deception

AD M.C. Hammer-Here Comes The Hamme

Lenny Kravitz- It Ain't Over Roachford- Stone City Rick Astley- Never Knew Lave Daffy Duck- Party Zane Luis Miguel- Oro De Ley Daisy Dee Crozy
Desertores Que Me Dejes En Paz Insignificantes Lo Volvere A Intenta Chayanne Tiempo De Vals Tesla Lodi

TOP 97.2/Madrid

A List:
AD LaTour- People Are Still R.E.M.- Losing My Religian
Seal- The Beginning
Los Manolos- Strangers In The Night Sergio Dalma Galilea Lisa M. Love's Heartbreak

Yello-Baby Simpsons-School Day Hombres G-Estoy Pintando Tu Sonriso

POPULAR FM/CADENA COPE/Madrid

Bryan Adams Everything I Da Mecano El Peon Del Rey De Negras A List:

AD Seal-The Beginning
Seguridad Social-Sala Tu

SWEDEN

SAF RADIO CITY/Gothenburg A List: AD Soulsister- Sweet Dreamer

Sailor- La Cumbia Tracie Spencer-This Time
Womack & Womack-My Deor
Midge Ure-Cold Cold Heort Karl Keaton Remember Karyn White Romantic Marlon B- Da la De la Dire Straits Calling Elvis Rolling Stones Sex Drive Keith Washington- Are You Still Chilly White Who Do You Think You Are Henry Lee Summer- Till Somebody Loves Jennifer Holliday Raise The Roof

CITY 103/Goteborg A List:

AD OMD Pandora's Box Moody Blues- Say It With Love Level 42- Guaranteed Shabba Ranks-Housecal Midge Ure Cold Cold Heart Squeeze Sunday Street Whycliffe Whotever It Is Karyn White Romantic
Divinyls- Make Out Allright Julian Lennon-Saltwate Dire Straits Calling Elvis

RADIO LIDINGO/Stockholm

Rolling Stones Sex Drive

AD Timmy T- Paradise Sailor- La Cumbia

RADIO GOTEBORG/Goteborg A List:

AD Terry Reid-Fifth Of July Juan Luis Guerro Burbujas De Amor Julian Lennon-Saltwater Dire Straits- Calling Elvis
Squeeze The Day I Came Home Soul Doctors | Useta Lover

HIT FM/Stockholm A List:

AD OMD- Pandora's Box Tracie Spencer- This Time Maikon Wexo- Vild Y Vormer Shamen Move Any Mountoin
Young M.C. That's The Way Love Goes Divinyls- Moke Out Allright Stereo MC's- I'm A Believer

RADIO MALMOHUS/Malmo

A List: AD Natalie Cole Unforgettable Soulsister- Sweet Dreamer Midge Ure- Cold Cold Heart

RADIO RYD/Linkoping A List:

AD Rod Stewart The Motown Song Amy Grant- Every Heortbeat T'Pau- Wolk On Air

Terry Ronald-Calm The Rage Just D. Relalalaxa Midge Ure Cold Cald Heart

RADIO VSD/Goteborg A List:

AD Quartz-Noked Love Salt-N-Pepa- Do You Want Me Amy Grant- Every Heartbeat

RADIO HUDDINGE/Stockholm A List:

AD Rolling Stones Sex Drive

NORWAY

RADIO 102/Hagesund

AD Sailor- La Cumbia Escape Club- I'll Be There
Toni Childs- House Of Hope

AD Natalie Cole Unforgettable Level 42- Guaranteed
Scorpions- Send Me An Angel
Right Said Fred- I'm Too Sexy Color Me Badd, All 4 Love Dire Straits Calling Elvis Clannad-Bath Sides Now September When- Woste Of Time

RADIO NORD/Harstad A Lists

AD Extreme Mare Than Words Omar-There's Nothing Like This Michael Bolton-Time Love Marc Cohn-Silver Thunderbird T'Pau- Walk On Air Cathy Dennis- Too Many Walls Celine Dion- The Last To Tom Mathisen-Penger Penger Finn Kalvik- Bla Og Pappen Og Pottet Danko/Fjeld/Andersen- Angels In The Snow

NRK/Oslo

A List: AD Michael Bolton Time Love

OMD Pandora's Box Bryan Adams- Everything I Do Gerardo- We Want The Funk Slyboy- Tell Me

RADIO OST/Rade

A List:

AD Extreme More Than Words Paula Abdul- Rush Rush OMD-Pandora's Box Bryan Adams- Everything I Do

RADIO TRONDHEIM/Trondheim

A List: AD Zucchero Wonderful World Marillion No One Can Mory Kante Mankene Diano Ross- If We Hold On Togethe Bjelleklang For Meg

DENMARK

THE VOICE/Copenhagen

AD Omar-There's Nothing Like This Matt Bianco Macumba
Wizdom 'N' Motion Head To Tae

RADIO VIBORG/Viborg

AD Daryl Braithwaite Higher Than Hope Deacon Blue-Twist And Shout T'Pau-Walk On Air Scorpions Send Me An Angel Born 2 Gether- Voices In The Marillion No One Can Secret Mission Silent Spring Fenders-Hvis Jea Sku Leve Uden Dia Peaceful Journey- Now That Wizdom 'N' Motion- Head To Toe

AALBORG NAERRADIO/Aalborg PP Lenny Kravitz- It Ain't Ove

ARHUS NAERRADIO/Arhus A List:

AD Scorpions Send Me An Angel Viktor Laszlo Teoch Me To Terry Ronald Colm The Rage Lis Sorensen- 100 Gange Til Cut 'N' Move Spread Love

UPTOWN FM/Copenhagen

AD ABC- Love Conquers All
Jesus Jones- Right Here Right

DANMARKS RADIO/Copenhagen A List:

Scorpions- Wind Of Change Chesney Hawkes-The One And Only Amy Grant-Baby Boby Crystal Waters-Gypsy Woman

Bryan Adams- Everything I Do RADIO HORSENS/Horsens

AD Scorpions- Wind Of Change Amy Grant- Every Heartbeat Tamra Rosanes- Would You Lay Darleens- Gone Fishin Wizdom 'N' Motion- Head To Toe

RADIO ABC/Randers

AD Level 42- Guaranteed Escape Club-I'll Be There
Color Me Badd- All 4 Love Midge Ure- Cald Cold Heart Kate Yanai- Bacardi Feeling Lars Lilholt- Liv Efter Liv

AD Marc Cohn. Silver Thunderbird Incognito- Always There
Right Said Fred- I'm Too Sexy PM Down- Set Adrift Twins- All Mixed Up

RADIO SYDKYSTEN/Karislunde

A List:
AD Jesus Loves You-Generations Of Love Seal- The Beginning
Scritti Politti- Take Me In Your
Chris Norman- If You Need My Love Tonight Bananarama-Tripping On Your Love Little Richard- Good Golly Miss Molly BEF- Family Affair

RADIO VICTOR/Esbjerg

Kenny Thomas- Thinking About Your Crystal Waters- Gypsy Woman Triplets- You Don't Have Ta Go OMD- Pandora's Box Bryan Adams- Everything I Do

AD Cher-Love & Understanding Terry Ronald- Calm The Rages
Bananarama- Tripping On Your Love

RADIO HOLBAECK/Holbaeck

AD Rod Stewart- The Motown Song Huey Lewis & The News- It Hit Me Shamen- Move Any Mountain

FINLAND

RADIO 100+/Tampere

AD Whitney Houston. My Name Is Bryan Adams- Everything | Do Air Supply- Without You Miisa Upside Down

AUSTRIA

CD INTERNATIONAL /Vienna

AD Cher-Love & Understanding Bros- Are You Mine ?
Guns N' Roses- You Could Party- Summer Vacation
Bingoboys- No Woman No Cry
Dr. Alban- Stop The Pollution

SWITZERLAND

RADIO 24/7urich

A List:
AD Martika-Love...Thy Will Be Done Johnny Hates Jazz- The Lost To

RADIO BASILISK/Basel

AD Cathy Dennis- Too Many Walls Marillion No One Con

B List:
AD Moody Blues Say It With Love Peabo Bryson- Can You Stop Bros- Are You Mine ? Triplets- Sunrise Celine Dion. The last To

DRS 3/Basel

AD Voice Of The Beehive Monsters Flies On Fire-Hello Mr. Daniels Jimmy Dale Gilmore Go To Sleep Alone Manfred Mann Sikelele

COLLEGE 3/Lausanne PP Williams Brothers- It's A Wonderful A List:

AD Subsonic-Unsung Heroes

Lane/Adamson: These Boots Mornus-Hippopotamus

Dream Warriors- Follow Me Not Cavemen-Victory

RETE 3/Lugano PP Vidia- Solo In Mezzo Al Bar Fishbone Naz-Tee May'em

A List:

AD Martika-Love...Thy Will Be Done Kate Yanai-Bacardi Feeling Law- Come Save Me Dire Straits- Calling Elvis

IRELAND

CENTURY RADIO/Dublin

AD Marc Cohn. Silver Thunderbird Midge Ure- Cold Cold Heart Dire Straits- Calling Elvis

YUGOSLAVIA

STUDIO D/NOVO MESTO

AD Zucchero/Young- Senza Una Donna Rod Stewart- The Motown Song Gloria Estefan- Can't Forget You Teddy Pendergrass | Find

POLAND

POLSKIE RADIO/Warsawa

AD Jason Donovan- Any Dreom OMD- Pandora's Box Bryan Adams- Everything I Do Dr. Muff & Crazy Stuff- Don't Forget **Nitelite Cinera** na- Runnin' So Hard

RADIO RMF/Krakow PP Morillion No One Can

AD Beverley Craven Holding On

James Sit Down R.E.M.- Near Wild Heaven
Mike & The Mechanics- Get Up Tin Machine- You Belong In House Of Love, Marbi

GREECE

ERA /Athens A List:

Scorpions- Wind Of Change E.M.F.- Unbeli Lenny Kravitz- It Ain't Over KLF- Last Train To Transcentral Cher- Love & Understanding Bryan Adams- Everything I Do After 7- Nights Like This
Heavy D & The Boyz- Now That Jesus Jones- Right Here Right Now George Michael- Woiting For

AD Hi-Five I Like The Way Dannii Minague-Jump To The Beat Stewart/Dulfer-Lily Was Here

JERONIMO GROOVY/Athens

Dana Dawson-Romantic World Sheena Easton- What Comes Sonia- Only Fools Paula Abdul-Rush Rush LaTour- People Are Still Kylie Minogue-Shocked Whitney Houston- My Name Is Samantha Fox- Hurt Me Hurt Me Sofia Vossou-Tell Me

SEVEN-X/Athens

AD LaTour- People Are Still Zucchero-Wonderful World Cola Boy- 7 Ways To Love Lisa Lisa-Let The Beat Hit 'Em Scorpions- Send Me An Angel Arthur Baker- Let There Be Quadrophonia- Wave Of The Dan Reed Network-Mix It Up Stevie Wonder-Chemical Love

MC Sar & The Real MC Cov. Make A Move Off-Shore I Got A Little Son Aretha Franklin-What You Tom Petty- In The Great Wide Open Alice Cooper Die For You Farm- Groovy Train
E.M.F.- Travelling Not Running Keedy-Sorry
Dr. Alban Stop The Pollution
Mosaic II-Dance Now Skatemaster Tate Right Place

EUROPE

V.O.A./Europe

B List:
AD R.E.M.- Shiny Happy People Bonnie Raitt- Something To Luther Vandross- Don't Wanno Be

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TOP 10 SALES IN EUROPE

& MUSIC MEDIA

UNITED KINGDOM

Sin	gles
1	Bryan Adams - I Do It For You (A&M)
2	Extreme - More Than Words (A&M)
3	Right Said Fred - I'm Too Sexy (Tug/BMG)
4	The Shamen - Move Any Mountain - Progen 91 (One Little Indian)
5	Bomb The Bass - Winter In July (Epic)
6	Color Me Badd - All 4 Love (WEA)
7	PM Dawn - Set Adrift On Memory Bliss (Gee Street)
8	Metallica - Enter Sandman (Phonogram)
9	Heavy D/The Boyz - Now That We've Found Love (MCA)
10	DJ Jazzy Jeff/Fresh Prince - Summertime (live)
AIL	

	Do suzzy son, i toshi i inteo com	nomine bivel
Alk	oums	
1	L.Pavarotti - Essential Pavarotti II	(Decca)
2	Cher - Love Hurts	(MCA)
3	Seal - Seal	(WEA)
4	Cathy Dennis - Move To This	(Polydor)
5	O.M.D Sugar Tax	(Virgin)
6	Eurythmics - Greatest Hits	(RCA)
7	R.E.M Out Of Time	(WEA)
8	Deacon Blue - Fellow Hoodlums	(Columbia)
9	C&C Music Factory - Ganna Make You	Sweat (Columbia)
10	Extreme - Extreme II Pornografiti	(A&A)

SPAIN

Si	ingles
1	Crystal Waters - Gypsy Woman (PolyGram)
2	Los Manolos - All My Loving (RCA)
3	KLF - Last Train To Trancentral (Blanco Y Negra)
4	Various Artists - Aquest Any Si (Ginger)
5	Mecano - El 7 De Septiembre (Ariola)
6	Antico - We Need Freedom (Max)
7	Guns N' Roses - You Could Be Mine (RCA)
8	Afrika Bambaataa - Just Get Up And Dance (Blanca Y Negro)
9	Chino Bayo - Asi Me Gusta (Area)
10	Dr. Alban - No Coke (BMG)
A	lbums
1	Mecano - Aidalai (Ariola)
2	J.L.Guerra & 4.40 - Bachata Rosa (BMG)
3	J.L.Guerra & 4.40 - Ojala Que Llueva Cafe (BMG)
4	Los Manolos - Pasion Condal (RCA)
5	Soundtrack - Grease (PolyGram)
6	
7	Soundtrack - Skateboard VII (Blanco Y Negro)
8	Sergio Dalma - Sintiendonos La Piel (Horus)
9	Status Quo - Rocking All Over The Years (PolyGram)
1(D Emilio Aragon - Te Huelen Los Pies (Sony Music)

DENMARK

DENMAKK					
S	Singles				
1		Bryan Adams - I Do It For You	(PolyGram)		
2	2	Guns N' Roses - You Could Be M	line (BMG)		
3	3	Scorpions - Wind Of Change	(PolyGram)		
	ļ.	Color Me Badd - I Wanna Sex You U	p (Warner Music)		
5)	Zucchero/Paul Young - Senza Una	Donna (PolyGram)		
	5	Crystal Waters - Gypsy Woman	(PolyGram)		
7	7	Cher - The Shoop Shoop Song	(Sony Music)		
8	}	Chesney Hawkes - The One And	d Only (EMI)		
9)	De La Soul - "Saturdays"	(Mega)		
1	0	Desmond Child - Love On A Roofto	p(Warner Music)		
4	11	oums			
1		Roger Whittaker - The Very Best	Of (PolyGram)		
2		Paul McCartney - Unplugged	(EMI)		
	}	Sanne - Where Blue Begins	(Virgin)		
	i	Roxette - Joyride	(EMI)		
		Rod Stewart - Vagabond Heart	(Warner Music)		
	,	Scorpions - Crazy World	(PolyGram)		
		Cut'N'Move - Get Serious	(Medley)		
	3		(BMG)		
)	Soundtrack - The Doors	(Warner Music)		
		R.E.M Out Of Time	(Warner Music)		
			(
		CIA/ITTEDI A N	JD .		

Singles 1 Bryan Adams - 1 Do It For You

2 Crystal Waters - Gypsy Woman

(PolyGram)

3	Scorpions - Wind Of Change	(PolyGram)
4	Guns N' Rases - You Could Be M	ine (BMG)
5	Cher - The Shoop Shoop Song	(Sony Music)
6	Zucchero/Paul Young - Senza Una	Donna (PolyGram)
7	Extreme - More Than Words	(PolyGram)
8	Color Me Badd - I Wanna Sex You U	p (Warner Music)
9	KLF - Last Train To Trancentral	(Echo)
10	De La Soul - Ring Ring Ring (Ha Ha H	ey)(Warner Music
All	nums	
1		(PolyGram)
2		(Sony Music)
3	R.E.M Out Of Time	(Warner Music)
4	Roxette - Joyride	(EMI)
5	Cher - Love Hurts	(Ariola)
6	Scorpions - Crazy World	(PolyGram)
7	Seal - Seal	(Warner Music)
8	Alice Cooper - Hey Stoopid	(Sony Music)
9	Zucchero Fornaciari - Zucchero	(Phonogram)
10	Rod Stewart - Vagaband Heart	(Warner Music)
-		
	4 5 6 7 8 9 10 All 1 2 3 4 5 6 7 8 9	4 Guns N' Rases - You Could Be M 5 Cher - The Shoop Shoop Song 6 Zucchero/Paul Young - Senza Una 7 Extreme - More Than Words 8 Color Me Badd - I Wanna Sex You U 9 KLF - Last Train To Trancentral 10 De La Soul - Ring Ring Ring (Ha Ha Ha Mbums 1 Stephan Eicher - Engelberg 2 Gipsy Kings - Este Mundo 3 R.E.M Out Of Time 4 Roxette - Joyride 5 Cher - Love Hurts 6 Scorpions - Crazy World 7 Seal - Seal 8 Alice Cooper - Hey Stoopid

GERMANY

Singles

 Kate Yanai - Bacardi Feeling (Summ 	er Dreaming)(WEA)	1
2 Scorpions - Wind Of Change	(Phonogram)	2
3 Bryan Adams - I Do It For You		3
4 Crystal Waters - Gypsy Woman	n (Phonogram)	4
5 D.Krebs & Gundula - Ich Bin Der M	Martin, Ne (Ariola)	5
6 Cher - The Shoop Shoop Song	(Sony Music)	6
7 Guns N' Roses - You Could Be !	Mine (MCA)	7
8 Color Me Badd - I Wanna Sex	You Up (WEA)	8
9 Heavy D/The Boyz - Now That We'v	e Found Love(MCA)	9
10 Jesus Loves You - Bow Down A	Aister (Virgin)	10
Albums		Alb
1 Scorpions - Crazy World	(Phonogram)	1
2 Roxette - Joyride	(Electrola)	2
3 R.E.M Out Of Time	(WEA)	3
4 Gipsy Kings - Este Mundo	(Sony Music)	4
5 Rod Stewart - Vagabond Heart	(WEA)	5
6 Cher · Love Hurts	(MCA)	6
7 Eurythmics - Greatest Hits	(RCA)	7
8 T.Petty/Heartbreakers - Into T	he Great (MCA)	8
9 O.M.D Sugar Tax	(Virgin)	9
10 Alice Cooper - Hey Stoopid	(Sony Music)	10

HOLLAND

NORWAY

Singles

On	gics	
1	Bryan Adams - I Do It For You	(PolyGram)
2	Guns N' Roses - You Could Be Mine	(BMG)
3	Metallica - Enter Sandman	(PolyGram)
4	Zucchero/Paul Young - Senza Una Donne	a (PolyGram)
5	Cher - The Shoop Shoop Song	(Sony Music)
6	Color Me Badd - I Wanna Sex You Up	(Warner Music)
7	Extreme - More Than Words	(PolyGram)
8	Amy Grant - Baby Baby	(PolyGram)
9	Heavy D/The Boyz - Now That We've Found Lor	ve (PolyGram)
10	R.E.M Losing My Religion (V	Varner Music)
ΔIL	oums	
1	Cher - Love Hurts	(BMG)
2	Povette - lovride	(EMI)
3		Varner Music)
4	T.Petty/Heartbreakers - Into The	
5		(PolyGram)
6	Alice Cooper - Hey Stoopid	(Sony Music)
7	M.Bolton - Time, Love & Tenderness	
8	Rod Stewart - Vagabond Heart (V	
9	Toni Childs - House Of Hope	(PolyGram)
10	Scorpions - Crazy World	(PolyGram)
		,
	AUSTRIA	

	AUSTRIA	1
Sir	gles	_
1	Scorpions - Wind Of Change	(PolyGram)
2	Frank Zappa - Bobby Brown (
3	Crystal Waters - Gypsy Wome	
4	Cher - The Shoop Shoop Song	(Sony Music)
5	O.M.D Sailing On The Seven	Seas (BMG)
6	R.E.M Losing My Religion	(Warner Music)
7	Jesus Loves You - Bow Down	Mister (BMG)
8	Amy Grant - Baby Baby	(PolyGram)
9	Zucchero/Paul Young · Senza Uno	
10	Roxette - Fading Like A Flower	(EMI)
All	oums	
1	Scorpions - Crazy World	(PolyGram)
2	R.E.M Out Of Time	(Warner Music)
3	Roxette - Joyride	(EMI)
4	Cher - Love Hurts	(BMG)
5	Seal - Seal	(Warner Music)
6	Die Hektiker - Endlich	(BMG)
7	Alice Cooper - Hey Stoopid	(Sony Music)
8	Eurythmics - Greatest Hits	(BMG)
9	Gipsy Kings - Este Mundo	(Sony Music)
10	O.M.D Sugar Tax	(BMG)

FRANCE

onigies	
1 Lagaf - La Zoubida (Ca	rrere)
2 Les Inconnus - Auteuil, Neuilly, Passy (Sony A	Ausic)
3 Yannick Noah - Saga Africa (Ca	
4 Zucchero/Paul Young - Senza Una Donna (Poly	Gram)
5 Dana Dawson - Tell Me Bonita (Sony M	
6 R.E.M Losing My Religion (Warner A	Ausic)
7 F.Gray & D.Barbelivien - E Vado Via	
8 T.Hazard - Les Brouillards De Londres (Colu	mbia)
9 Mecano - Hijo De La Luna	BMG)
10 Mylene Farmer - Désenchantée (Po	lydor)
Albums	
	1 1 1
	lydor)
2 Fredericks/Goldman/Jones - Fredericks, Goldman & Jones (Sor	y Music)
3 Patrick Bruel - Alors Regarde	BMG)
4 F.Gray & D.Barbelivien - Les Amours Cassees	(Talar)
5 R.E.M Out Of Time (Warner M	
6 Elmer Food Beat - Je Vais Encore Dormir Seul. OTT/P	olydorl
7 François Feldman - Magic' Boul'vard (Phono	
	lydor)
9 Michel Sardou - Bercy '91	(EMI)
10 UB40 - Labour Of Love II	/irgin)

BELGIUM

Singles
1 Bryan Adams - 1 Do It For You (PolyGram)
2 Les Inconnus - Auteuil, Neuilly, Passy (Distrisound)
3 Cher - The Shoop Shoop Song (Sony Music)
4 Isabelle A - Blank Of Zwart (CNR)
5 Scorpions - Send Me An Angel (Phonogram)
6 Pleasure Game - Le Dormeur (MMI)
7 Dinky Toys - My Day Will Come (Creastars)
8 Extreme - More Than Words (Polydor)
9 M.Farmer & J.L.Murat - Regrets (A&M)
10 Sandra Kim - J'Ai Pas Fini De T'Aimer (Marino)
Albums
1 Gert En Samson - Gert En Samson (CNR)
2 Julio Iglesias - The 24 Greatest Songs (Sony Music)
3 Gipsy Kings - Este Mundo (Sony Music)
4 Mylene Farmer - L'Autre (Polydor)
5 Michel Sardou - Bercy '91 (Distrisound)
6 R.E.M Out Of Time (Warner Music)
7 Stef Bos - Is Dit Nu Later (CNR)
8 Bob Marley - Legend (BMG)
9 Jo Vally - In Een Droom (Indisc)
10 Roxette - Joyride (EMI)

FINLAND

Sil	ngles	
1	Bryan Adams - 1 Do It For You	(Finnlevy)
2	De La Soul - "Saturdays"	(Mega)
3	Eppu Normaali - Lensin Matalalla	(Poko)
4	Guns N' Roses - You Could Be Mine	
5	Technotronic feat. Reggie - Work	(EMI)
6	Dr. Alban - Sing Shi-Wo-Wo	(Sonet)
7	Dr. Alban - U & Mi	(Sonet)
8	Blue System - Testamente D'Amelia	(BMG)
9		Varner Music
	Haus-Mylly - Se Mustamies	(Power)
		(1 0 1 0 1)
All	bums	
1	Bad Boys Blue - The Best Of	(BMG)
2	Arja Koriseva - Me Kaksi Vain	(Audiovox)
3	Raptori - Tulevat Tänne Sotkemaan	(Sony Music)
4	Beach Boys - Very Best Of	(EMI)
5	Alice Cooper - Hey Stoopid	(Sony Music)
6	Juice Leskinen Grand Slam - Toivaan Koppalei	ita (Sony Music)
7	Rod Stewart - Vagabond Heart (V	Varner Music)
8	T.Petty/Heartbreakers - Into The	Great (BMG)
9	Roxette - Joyride	(EMI)
10	Mikko Kuustonen - Musta Jalokivi	(Sony Music)
	GREECE	
	JALLEL	

0. 1	
Singles	
1 De La Soul - Ring Ring Ring	(Warner Music)
2 KLF - Last Train To Trancentral	(KLF)
3 Dr. Alban - No Cake	(BMG)
4 Dr. Alban - Hella Afrika	(BMG)
5 Nomad - Just A Groove	(Rumour)
6 Paula Abdul - Rush Rush	(Virgin)
7 Nomad/MC Mikee Freedom - D	evotion (Rumour)
8 Gipsy Kings - Baila Me	(Sony Music)
9 Black Box - Strike It Up	(BMG)
10 KLF - 3 A.M. Eternal	(KLF)
Albums	
1 R.E.M Out Of Time	(Warner Music)
2 KLF - The White Room	(KLF)
3 Dr. Alban - Hella Afrika	(BMG)
4 Eurythmics - Greatest Hits	(BMG)
5 Massive - Blue Lines	(Virgin)
6 Roxette - Joyride	(EMI)
7 Alice Cooper - Hey Stoopid	(Sany Music)
8 Scorpions - Crazy World	(PolyGram)
9 Aimi Stewart - Dusty Road	(NA)
10 New Kids On The Block - No More	Games (Sony Music)

ITALY

Singles
1 Claudio Bisio - Rapput (Senza Fiato) (Sony Music)
2 Crystal Waters - Gypsy Woman (Polydor)
3 Raf - Siamo Soli Nell'Immenso Vuoto Che C'E' (CGD)
4 DJH feat. Stefy - Like It (Disco Inn)
5 Joy Salinas - Rocking Romance (Flying)
6 Fiorello - La Canzone Del Sole (Five)
7 Giorgio Faletti - Lupo Mannagia (Five)
8 Francesco Baccini - Qua Qua Quando (CGD)
9 L.U.P.O. - So Hard (FMA)
10 Riccardo Cocciante - Vivi La Tua Vita (Virgin)
Albums
1 R.E.M Out Of Time (WEA)
2 Marco Masini - Malinconoia (Ricordi)
3 Gino Paoli - Matto Come Un Gatto (WEA)
4 Adriano Celentano - Il Re Degli Ignoranti (CGD)
5 Paolo Vallesi - Paolo Vallesi (PolyGram)
6 Scorpions - Crazy World (PolyGram)
7 Fiorello - Veramente Falso (CGD)
8 Spagna - No Way Out (Sony Music)
9 Vasco Rossi - Vasco Live 10.7.90 San Siro (EMI)
10 Umberto Tozzi - Gli Altri Siamo Noi (CGD)

10 Umberto Tozzi - Gli Altri Siamo Noi	(CGD)
SWEDEN	
Singles	
Bryan Adams - I Do It For You	(PolyGram)
2 Guns N' Roses - You Could Be Mine	
3 Pelle Almgren & Wow Liksom - Omdomige	
4 Zucchero/Paul Young - Senza Una Donna	
5 Color Me Badd - I Wanna Sex You Up (Warner Music)
6 O.M.D Sailing On The Seven Seas (V	Varner Music)
7 Amy Grant - Baby Baby	(PolyGram)
8 Extreme - More Than Words	(PolyGram)
	(arner Music)
10 Scorpions - Wind Of Change	(PolyGram)
Albums	
1 T.Petty/Heartbreakers - Into The G	reat (BMG)
2 Dan Reed Network - The Heat	(PolyGram)
3 Cher - Love Hurts .	(BMG)
4 Roxette - Joyride	(EMI)
	arner Music
	arner Music
7 Beach Boys - Very Best Of	(EMI)
	(Sony Music)
	(Sony Music)
10 Paula Abdul - Spellbound (W	(arner Music

9 M.Bolton - Time, Love & Tenderness (Sony Music)
10 Paula Abdul - Spellbound (Warner Music)
IRELAND
Singles
I Bryan Adams - I Do It For You (A&M)
2 Extreme - More Than Words (A&M)
3 Clannad & Paul Young - Both Sides Now(MCA)
4 Georgia - Sends Me High (Danceline)
5 Guns N' Roses - You Could Be Mine (BMG)
6 Metallica - Enter Sandman (Phonogram)
7 Dannii Minogue - Jump To The Beat (MCA)
8 Cher - Love And Understanding (BMG)
9 Heavy D/The Boyz - Now That We've Found Love (MCA)
10 Kathy Durkin - Working Man (Harmac)
Albums
1 Mary Black - Babes In The Wood (Dolphin)
2 L.Pavarotti - The Essential Pavarotti II (Decca)
3 T.Petty/Heartbreakers - Into The Great (BMG)
4 Saw Doctors - If This Is Rock & Roll (Solid)
5 J.MacCarthy - Song Of The Singing Horseman (Gael Linn)
6 Christy Moore - Smoke & Strong Whiskey (Newberry)
7 Cher - Love Hurts (BMG)
8 Rod Stewart - Vagabond Heart (Warner Music)
9 Logue & McCool - Together (Harmac)

	R.E.M Out Of Time	(Warner Music)
	PORTUGAL	
Sin	gles	
1	Marco Paulo - Taras E Manias	(EMI)
2	Bryan Adams - I Do It For You	(PolyGram)
3	Crystal Waters - Gypsy Woman	(PolyGram)
4	Rui Veloso - Logo Que Passe A M	onçao (EMI)
5	Gregorian - Once In A Lifetime	(Warner Music)
6	Dr. Alban - No Coke	(Ariola)
7	Roxette - Joyride	(EMI)
8	Technotronic/Reggie - Move That Bo	dy (Sony Music)
9	Gipsy Kings - Hotel California	(Sony Music)
10	Kaoma - Danca Tago Mago	(Sony Music)
Alt	oums	
1	R.E.M Out Of Time	(Warner Music)
2	Santana - The Very Best Of Santai	
3	Beach Boys - The Collection	(EMI)
4	Enigma - MCMXC A.D.	(Edisom)
5	Ministars - É Demais	(Edisom)
6	M.Bolton - Time, Love & Tenderne:	ss (Sony Music)
7	Gipsy Kings - Este Mundo	(Sony Music)
8	Simple Minds - Real Life	(Edisom)
9	Paul Simon - The Rhythm Of The Sain	
10	Onda Choc - Férias Grandes	(Sony Music

Based on the national sales charts from 16 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany); Europe 1/Conol Plus/Tele7Jours (France); RAI Stereo Due/Musica E Dischi/Mario De Luigi (Italy); Stichting Nederlandse Top 40 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Sweden); IFPI/Johan Schlueter (Denmark); VG (Norway); Gallup/AFYVE (Spain); Seura/IFPI (Finland); IFPI (Greece).



EUROPEAN AIRPLAY **TOP 50**



SER ARTIST SER AR	ARTIST ARTIST SILE STATE SILE STATE ORIGINAL LABEL (PUBLISHER)	ARTIST SEE ARTIST
1 7 (Everything I Do) I Do It For You Bryan Adams - A&M (MCA/Rondor/Zomba)	18 25 3 Summertime DJ Jazzy Jeff & The Fresh Prince - Jive (WC/Second Decade/Zomba)	Move Any Mountain - Progen 91 The Shamen - One Little Indian (Armokshosong)
2 2 6 Love And Understanding Cher Geffen (EMI)	19 15 5 Always There Incognito feat. Jocelyn Brown - Talkin' Loud (Carlin)	36 38 8 Le Serpent Qui Danse François Feldman - Phonogram [Marilu/Carol-Line]
3 11 Rush Rush Paula Abdul - Virgin America (EMI Songs)	20 19 4 It Hit Me Like A Hammer Huey Lewis & The News - Chrysalis (Zomba/Chrysalis)	37 29 5 Mama Kim Appleby - Parlophone (C N'K/Perfect)
4 17 Senza Una Donna (Without A Woman) Zucchero Fornociari & Paul Young - London (Warner Choppell/PalyGram/EMI)	21 26 7 Décale Patrick Bruel - RCA (14 Productions)	38 46 9 Thinking About Your Love Kenny Thomas - Coolempo (EMI/Rondor)
5 9 11 It Ain't Over 'Til It's Over Lenny Kravitz - Virgin America (Miss Bessie Music)	22 12 31 Wind Of Change Scorpions - Mercury (PolyGram Music)	39 23 6 Chorus Erasure - Mute (Sonet/Andy Bell)
6 13 4 More Than Words Extreme - A&M (Rondor)	23 14 10 Losing My Religion R.E.M Warner Brothers (Warner Chappell)	40 36 24 Just The Way It Is, Baby the Rembrandts - Atco (WB/Warner-Tamerlone/Tiger God)
7 5 12 Gypsy Woman (La Da Dee La Da Da) Crystal Waters - Mercury/A&M (BMG Music/Basement Boys)	24 28 9 Né En 17 A Leidenstadt Fredericks, Goldman & Jones - Epic (JRG/Marc Lumbroso)	41 48 2 Eenmaal In Je Leven Koos Alberts - CNR (Replay Songs/Alberts Songs)
8 7 3 The Beginning Seal - ZTT/WEA (Beethoven Street/Perfect)	25 20 4 Walking In Memphis Marc Cohn - Atlantic (Copyright Control)	42 31 3 Shiny Happy People R.E.M Worner Brothers (Warner Chappell)
9 17 3 Every Heartbeat Amy Grant - A&M (Various)	26 All 4 Love Color Me Badd - Giant (Copyright Control)	Monsters And Angels Voice Of The Beehive - London (Virgin)
10 11 13 Fading Like A Flower (Every Time You Leave) Roxette - EMI (EMI)	27 42 2 Winter In July Bomb The Bass - Rhythm King/Epic (Rhythm King/Virgin)	44 21 7 Any Dream Will Do Jason Donovan · Really Useful (Really Useful)
11 8 4 Pandora's Box O.M.D Virgin (Virgin)	28 22 7 I'm A Man Not A Boy Chesney Hawkes - Chrysolis (Trinifold/Plangent Vision)	Bacardi Feeling (Summer Dreaming) Kate Yanai - WEA (LoFrette Musique Paris)
12 10 9 The Motown Song Rod Stewart - Worner Brothers (MCA/Geffen)	40 2 Time, Love & Tenderness Michael Bolton - Columbia (EMI)	46 27 6 There's Nothing Like This Omar · Talkin' Loud (PolyGram/Congo)
13 6 7 Baila Me Gipsy Kings - P.E.M./Columbia (PEM)	30 24 7 La Cumbia Sailor - RCA [K-Works]	47 34 3 Send Me An Angel Scorpions - Mercury (PolyGram Music)
14 16 21 The Shoop Shoop Song (It's In His Kiss) Cher - Epic (Alley/Trio/Hudson Boy)	31 35 3 A Better Love Londonbeat - Anxious/RCA (Warner Chappell/Blue Mountain)	48 33 20 The One And Only Chesney Hawkes · Chrysalis (Warner Chappell)
15 37 5 Learning To Fly Tom Petry & The Heartbreakers - MCA (MCA/EMI)	32 39 3 Just Another Dream Cathy Dennis - Polydor (Colgems/Blackwood/EMI)	Holding On Beverley Craven - Epic (Warner Chappell)
16 18 10 I Wanna Sex You Up Color Me Badd - Giant (Hip Hop/Hilitost)	33 47 2 Twist & Shout Deacon Blue - Columbia (Poor)	Jump To The Beat Dannii Minogue - MCA (Warner Chappell)
30 4 Now That We've Found Love Heavy D & The Boyz - MCA (Warner Chappell)	Guaranteed Level 42 - RCA (Findhoven/WC/Island/CC)	The European Airplay Top 50 is compiled from the individual national airplay charts belor Circled songs indicate increased or maintained airplay is expected for the following week

NATIONAL AIRPLAY

UNITED KINGDOM

Most played records on BBC stations and maindependents

- (4) Cher Love And Understanding (6) Extreme More Than Words (1) Bryan Adams 1 Do It For You

- Deacon Blue Twist & Shout Cathy Dennis Just Another Dream Paula Abdul Rush Rush
- O.M.D. Pandora's Box Color Me Badd All 4 Love
- (15) Amy Grant Every Heartbeat
 . (-) Voice Of The Beehive Monsters & Angels
- Seal The Beginning Beverley Craven Holding On

- 12. (c) Beveriey Craven Fronting on 13. (e) Bornb The Bass Winter In July 14. (14) Dannii Minogue Jump To The Beat 15. (c) The Shamen Move Any Mountain 16. (17) C& Unsie Factory Things That Make You Go. 17. (16) Michael Bolton Time, Love & Tenderness
- Young Disciples Apparently Nothin'
- 19. (-) Level 42 Guaranteed
 20.(18) Heavy D/The Boyz Now That We've Found Love

GERMANY

Most played records on the ARD stations and maj privates. Compiled by Media Control/Baden Baden.

- (1) Bryan Adams I Do It For You

- Bryan Adams I Do It For You
 Roxette Fading Llke A Flower
 Scorpions Wind Of Change
 Cher Love And Understanding
 Rod Stewart The Motown Song
 LKravitz It Ain't Over Til It's Over
 Marc Cohn Walking In Memphis
 Zucchern/Paul Young Senza Ung Donna
 Cher The Shoon Shoon Song
- 9. (12) Cher The Shoop Shoop Song
 10. (-) Extreme More Than Words
 11. (19) Sailor La Cumbia
 12. (-) Kate Yanai Days 1

- Kate Yanai Bacardi Feeling
 T.Petty/Heartbreakers Learning To Fly

- 13. (-) PetWerner Kribbeln Im Bauch 15. (7) Gipsy Kings Baila Me 16. (10) O.M.D. Pandora's Box 17. (17) Paula Abdul Rush Rush 18. (11) H.Lewis/The News It Hit Me Like A Hammer
- 19.(13) Chesney Hawkes I'm A Man Not A Boy 20. (-) Glenn Frey Part Of Me, Part Of You

FRANCE AM

Most played records on AM stations. Compiled by Media Control/Strasbourg.

- (i) Patrick Bruel Décale
 Stephan Eicher Dejeuner En Paix
- Fredericks/Goldman/Jones Né En 17 A. François Feldman Le Serpent Qui Danse
- (14) Sarah Mandiano J'Ai Des Doutes (10) L.Kravitz It Ain't Over 'Til It's Over (5) R.E.M. Losing My Religion
- Liane Foly Va Savoir Mecano Hijo De La Luna
- (10. (-) Pauline Ester Une Fenêtre Ouverte
 (11. (4) Yannick Noah Saga Africa
 (12. (15) Zucchero/Paul Young Senza Una Donna

- 13. (-) Jil Caplan Nathalie Wood 14.(20) Beverley Craven Promise Me 15. (-) Rembrandts Just The Way It Is, Baby 16.(11) Patricia Kaas Regarde Les Riches
- 17. (2) Les Inconnus Auteuil, Neuilly, Passy
 18. (3) Crystal Waters Gypsy Woman
- 19. (7) Bernard Lavilliers Outremer20. (-) Nilda Fernandez Nos Fiançiailles

Most played records on FM stations. Compiled by Media Control/Strasbourg.

- (1) Zucchero/Paul Young Senza Una Donna (3) R.E.M. Losing My Religion (4) Paula Abdul Rush Rush

- 9. (13) M.Farmer/J.L.Murat Regrets 10.(10) UB40 Here I Am

SPAIN

Most played records on Cuarenta Principales, covering the major stations.

- (2) Héroes Del Silencio Despertar
- (1) La Frontera Palabras De Fuego (5) Chesney Hawkes The One And Only (3) Mecano El 7 De Septiembre
- Mecano El 7 De Septiembre No Me Pises Que Llevo Ch. El Amoto
- (8) The KLF Last Train To Trancentral
- (10) Emilio Aragón Yo Tengo Una Bolita (11) Duncan Dhu Mundo De Cristal (9) Paula Abdul Rush Rush

- Azúcar Moreno Mamb 12.(14) Technotronic feat. Reggie - Move That Body

- 12. (14) Technotronic feat. Reggie Move That Body
 13. (15) Gatos Locos Cruce De Caminos
 14. (16) The Farm Don't Let Me Down
 15. (17) Various Max Mix 11
 16. (20) Loquillo Y Los Trogloditas Hombres
 17. (-) Tennessee Tu Debes Decidir
 18. (-) Silencers The Art Of Self Deception
 19. (18) Objetivo Birmania Con Faldas Y A Lo Loco
 20. (-) Los Relevos Vas A Volverte A Enamorar

MUSIC & MEDIA AUGUST 24 1991

HOLLAND

Most played records on national stations Radio 2 and Radio 3. Compiled by Stichting Nederlandse Top 40.

- Heavy D/The Boyz Now That We've Found Love Color Me Badd All 4 Love

- Loror me Badd All 4 Love
 Incognito/Jocelyn Brown Always There
 Cher Love And Understanding
 Bryan Adams I Do It For You
 Boyz II Men Motownphilly
 Jesus Loves You Generations Of Love
- D.I. Jazzy Jeff/Fresh Prince Summertime
- 8. (/) DJ Jazzy Jettl/resh Prince Sumi 9. (15) Bomb The Bass Winer In July 10. (-) Martika Love...Thy Will Be Done 11. (4) Seal The Beginning 12. (8) Gipsy Kinga Baila Me 13. (-) John Otis In The Morning

- 14. (-) Denis Azor Ala Li La (Sega)
 15. (3) Koos Alberts Eenmaal In Je Leven
 16. (-) Angela & The Rude Theresa
 17. (-) The Shamen Move Any Mountain
- 18.(18) Linda De Mol Beet
- 19. (-) Nadieh Words 20. (-) Level 42 Guaranteed

AUSTRIA Most played records on national pop station Ö3.

- (1) Londonboys Sweet Soul Music
- Gary Lux The Colours of '69 Bryan Adams I Do It For You (3)
- R.E.M. Losing My Religion Smokie In The Middle Of A... Oak Ridge Boys Baby On Board
- (8)
- Vergessene Kinder Vergessene Kinder El Fisher Cryin' No More Soulsister Sweet Dreamer Wolfgang Ambros Abwärts Und Bergauf 8. (8) El FISRET SUPUL D'EXAMPLE
 9. (9) Soulsister - Sweet Dreamer
 10. (10) Wolfgang Ambros - Abwärts Und Berg
 11. (11) Simone - Träume
 12. (12) Sailor - La Cumbia
 13. (13) Cher - Love And Understanding
 14. (14) Ronnie Milsap - Turn That Radio On
 15. (15) Losei Prokonetz - My Bony

- 15.(15) Joesi Prokopetz My Bony 16.(16) Daryl Braithwaite One Summer 17.(17) H.Lewis/The News It Hit Me Like A Hammer
- 18.(18) Jason Donovan Any Dream Will Do
- 19.(19) Bee Gees The Only Love 20.(20) R.E.M. Shiny Happy People

FRANCE FM

- (2) L. Kravitz It Ain't Over 'Til It's Over

- (8) Patrick Bruel Décale (11) Banderas This Is Your Life

- 10. (10) UB40 Here I Am
 11. (6) R.Palmer Mercy Merl Want You
 12. (-) Aswad Next To You
 13. (18) Crystal Waters Gypsy Woman
 14. (14) Simple Minds Sec The Lights
 15. (12) Scorpions Send Me An Angel
 16. (15) Color Me Badd I Wanna Sex You Up
 17. (7) Rod Stewart Rhythm Of My Heart
 18. (20) De La Soul Ring Ring Ring
 19. (-) Rembrandts Just The Way It Is, Baby
 20. (16) Roch Voisine On The Outside

- **SWITZERLAND** Most played records on the national station DRS 3 and major privates. Compiled by Media Control/ Basel.
- (1) Bryan Adams I Do It For You
- (1) Bryan Adams 1 Do I Pol Tol
 (3) T.Petty/Heartbreakers Learning To Fly
 (5) Cher The Shoop Shoop Song
 (11) Zucchero/Paul Young Senza Una Donna

- (11) Zuccheroviau Young Senza Una Donna
 (9) Roxette Fading Like A Flower
 (2) Extreme More Than Words
 (4) Crystal Waters Gypsy Woman
 (8) Chesney Hawkes I'm A Man Not A Boy
 (6) Color Me Badd 1 Wanna Sex You Up
- 9. (b) Color Me Badd I Wanna Sex You Up 10.(17) Rod Stewart Khythn Of My Heart 11. (15) Roxette Joyride 12. (-) Bonnie Raitt Something To Talk About 13.(12) Gipsy Kings Baila Me 14. (-) Amy Grant Baby Baby
- 15.(10) Jason Donovan Any Dream Will Do
- 16. (-) Michael Smith Place In This World
 17. (-) The Rembrandts Someone
 18. (19) Jesus Loves You Bow Down Mister
 19. (-) Heavy D/The Boyz Now That We've Found Love 20. (7) Scorpions - Wind Of Change

ITALY

- 1. (11) ABC Love Conquers All

- ABC Love Conquers All Diana Ross The Force Behind The Power Dire Straits Calling Elvis Level 42 Guaranteed Yasmin Wanna Dance Natalie & Nat 'King' Cole Unforgettable (5)
- (13) Kirsty MacColl Walking Down Madison
 (1) DJ Jazzy Jeff/Fresh Prince Summertime
 (12) Crystal Waters Makin' Happy
- 9. (12) Crysta waters Maxin Happy
 10. (-) Prince Get Off
 11. (2) Cola Boy 7 Ways To Love
 12. (6) Paula Abdul The Promise Of A New Day
 13. (7) De La Soul "Saturdays"
 14. (10) Omar There's Nothing Like This
 15. (14) Albertino Your Love Is Crazy

- 13.(14) Albertino Your Love is Crazy
 16.(15) Lio The Girl From Ipanema
 17.(16) Love & Money My Love Lives In A Dead House
 18.(17) Roachford Stone City
 19.(18) Crowded House Chocolate Cake
 20.(19) Matt Bianco Macumba

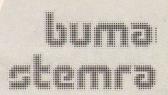
SWEDEN

- Most played records on Swedish national and local stations. Compiled by Airplay Sweden.
- (1) Bryan Adams I Do It For You
- Bryan Adams 1 Do it For You Rod Stewart The Motown Song Color Me Badd I Wanna Sex You Up DJ Jazzy Jeff/Fresh Prince Summertime Kenny Thomas Thinking About Your Love

- Amy Grant Every Heartbeat
 Whitney Houston My Name Is Not Susan
 Michael Bolton Time, Love & Tenderness
 Thomas Barquée Ticket Toulouse
- (+) Inomas parquee incer toulouse
 (+) Peter LeMarr Sången De Spelar När.
 (3) Ulf Lundell Pojkarna Längst Fram
 (-) T'Pau Walk On Air
 (-) Just D Relafalaxa
 (-) L.Dozier/P.Collins The Quiet's Too Loud
- 15.(12) Seal The Beginning
- 16. (-) Mauro Scocco Någon Som Du 17. (-) Bonnie Raitt Good Man Good Woman 18. (8) Powercut/Nubian Prinz Girls
- 19. (-) Wilmer X Mambo Feber 20. (-) Bingoboys No Woman No Cry



EUROPEAN TOP 100_® ALBUMS



THE PARTIES CHARTED COUNTRIES CHARTED SET THE PARTIES CHARTED SET TITLE - ORIGINAL LABEL	S S S TITLE - ORIGINAL LABEL	ARTIST COUNTRIES CHARTED
UK.E.D.B.NLE.A.CH.S.P.DK.I.N.SF.GR.Ir 22 Out Of Time - Warner Brothers	35 37 10 Deacon Blue UK Fellow Hoodlums - Columbia	69 63 7 Vasco Rossi Vasco Live 10.7.90 San Siro - EMI
2 2 19 Roxette UK.D.B.NLE.A.CH.S.DK.N.SF.GR.Ir	36 34 9 Kraftwerk The Mix - EMI	70 62 6 Buddy's Song - Chrysalis
3 3 8 Cher UK.D.B.NL.A.CH.S.DK.N.Ir Love Hurts - Geffen	37 31 7 Marillion UK.D.NL.CH.S Holidays In Eden - EMI	71 72 86 Labour Of Love II - Virgin
Scorpions ED.B.NLA.CH.S.DK.I.N.GR Crazy World - Mercury	38 39 14 Gino Paoli Matto Come Un Gatto - WEA	72 66 6 Crowded House Woodface - Capitol
5 6 Gipsy Kings UK.F.D.B.NLE.A.C.H.S.P.D.K.I.GR Este Mundo - Columbia	39 32 6 The Jam Greatest Hits - Polydor	73 92 2 Aretha Franklin A.C.H.S.D.K. What You See Is What You Sweat - Arista
6 12 Seal - ZTT/WEA UK.F.D.B.NL.A.CH.S.DK GR.I.Ir	40 40 13 De La Soul Dead - Tommy Boy	74 78 45 AC/DC D.E. The Razor's Edge - Atco
7 7 21 Eurythmics UK.D.B.NL.E.A.CH.DK.GR.Ir Greatest Hits - RCA \$\triangle 2\$	41) 45 23 Marco Masini Malinconoia - Ricordi	75 60 9 Sanne Where Blue Begins - Virgin
8 8 20 Rod Stewart UK.F.D.A.CH.S.DK.N.SE.Ir Vagabond Heart - Warner Brothers	42 43 10 Felix Gray & Didier Barbelivien Les Amours Cassees - Talar	76 76 4 Mary Black Babes In The Wood · Dolphin
9 9 5 Tom Petty & The Heartbreakers UKDBMACHSPOKNSGRE Into The Great Wide Open • MCA	43 42 11 Beach Boys D.N.L.A.S.DK.SF Very Best Of - Capitol	77 75 39 Phil Collins Serious HitsLive! - Virgin/WEA
Luciano Pavarotti The Essential Pavarotti II - Decca	44 44 35 Enigma UK.F.P.D.K UK.F.P.D.K	78 79 5 Soundtrack - Skateboard VII Skateboard VII - Blanco Y Negro
O.M.D. UK.D.A.S.DK.Ir Sugar Tax - Virgin	45 38 9 Skid Row UK.D.A.CH.S.DK.SF Slave To The Grind - Atlantic	79 69 6 Veramente Falso - <i>Epic</i>
12 10 6 Alice Cooper UK.D.B.NLA.CH.S.P.DK.N.SF.GR Hey Stoopid - Epic	46 47 4 Natalie Cole UK.B.NL.DK UK.B.NL.DK UK.B.NL.DK	80 84 13 Gli Altri Siamo Noi - CGD
Simple Minds UK.ED.E.CH.P.DK.I 13 14 18 Real Life - Virgin	47 41 29 Sting The Soul Cages - A&M ▲ F.D.I.GR	81 83 5 Thierry Hazard Pop Music - Columbia
4 12 15 Michael Bolton UK.D.E.A.CH.S.P.DK.N.SF.GR.Ir Time, Love & Tenderness - Columbia	48 48 4 Michel Sardou Bercy '91 - Trema	82 85 40 The Very Best Of Rocket ▲5
5 16 9 Extreme Extreme II Pornografiti - A&M	Amy Grant UK.D.S.DK UK.D.S.DK	83 77 28 Gloria Estefan UK.NI Into The Light - Epic ●
Mylene Farmer L'Autre - Barclay ● F.B.NLCH	50 46 6 Magic' Boul'vard - Philips	Roger Whittaker The Very Best Of Roger Whittaker - Polydor
720 9 Zucchero Fornaciari F.D.B.NL.CH.S.DK.N.GR Zucchero - London	Rolling Stones F.D.NL.CH.GR Flashpoint - Columbia ●	85 86 13 Sergio Dalma Sintiendonos La Piel - Horus
Paula Abdul Spellbound - Virgin America UK.D.NL.S.DK.GR	52 49 7 Stephan Eicher Engelberg - Barclay	Marc Cohn Marc Cohn Marc Cohn - Atlantic
9 19 25 Bachata Rosa - Karen	The Stranglers Greatest Hits 1977-1990 - Epic	87 Bryan Adams Reckless - A&M
Lenny Kravitz UK.F.D.B.NL.CH.S.DK.GR.Ir Mama Said - Virgin America	54 61 20 Dr. Alban Hello Afrika - Swemix	88 73 18 Blue Lines - Wild Bunch/Circa
Beverly Craven Beverly Craven - Epic UK.F.D.CH	55 52 24 Ojala Que Llueva Cafe - Karen	89 59 3 Meathoaf Bat Out Of Hell - Epic
2 17 20 The Doors - Elektra	56 51 7 Foreigner Unusual Heat - Atlantic	90 88 14 Schubert Dip - Parlophone
Yello D.N.L.A.CH.S.GR Baby - Mercury	57 53 6 Elmer Food Beat Je Vais Encore Dormir Seul Ce Soir - Off The Track	91 87 6 Status Quo Rocking All Over The Years - Vertigo
Cathy Dennis Move To This - Polydor	58 48 3 The 24 Greatest Songs - Columbia	92 81 10 Doe Maar Doe Maar Doe Maar Doe Maar Doe Maar Doe Maar Doe Beste - Telstar
Mecano F.B.NLE.CH	59 54 5 Pasion Condal - RCA	93 93 4 Bad Boys Blue The Best Of - Coconut/Ariola
The KLF 22 23 The White Room KLE Communications	Dan Reed Network UK.S	Garage Gert En Samson
Van Halen D.NLA.CH.S.SF.GR	Soundtrack - Robin Hood: Prince Of Thieves UKS.DK.N/r	Bonnie Raitt D.N.L.CH.D.N
Fredericks, Goldman & Jones	Adriano Celentano	Luck Of The Draw - Capitol Achim Reichel
29 30 Fredericks, Goldman & Jones - Columbia ▲ Soundtrack - Grease F.NLE	Bee Gees D.CH	Melancholie Und Sturmflut · WEA O7 82 6 Bette Midler
9 28 24 Grease - Polydor • O 20 13 Bob Marley UK.B.NLIr	63 56 21 High Civilization - Warner Brothers Luciano Pavarotti UK.Ir.	97 82 6 Some People's Lives - Atlantic Paul McCartney
O 30 13 Legend - Island Patrick Bruel F.B	The Essential Pavarotti - Decca	Unplugged - Parlophone
33 85 Alors Regarde - RCA ▲ UK.E.D.B.NL.CH.SF	Benny B	The Doors UK.NL.CH.
36 24 Auberge - East West UK.B.NLIr	1'Album - PLR Technotronic ED.E.A.P	UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Italiand
3 26 38 The Immaculate Collection - Sire	67 65 10 Body To Body - ARS Carreras/Domingo/Pavarotti UK.D	B = Belgum, IR = treland, 5 = Sweden, DK = Demark, N = Norway, \$F = Finland, P = Portugal, GR = Greece = FAST MOVERS = NEW ENTRY



EUROCHART HOT 100. SINGLES



Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y	XX	### ### COUNTRIES CHARTED ### COUNTRIES CHARTED
1 7 (Everything I Do) I Do It For You UK.D.B.NLEA.CH.S.R.DK.k.N.SF Bryan Adams - A&M (MCA/Rondor/Zomba)	35 26 12 Bow Down Mister Jesus Loves You - More Protein (Virgin) D.A.CH	93 2 J'Ai Des Doutes Sarah Mandiano - Polydor (Kondo Music)
2 14 Gypsy Woman (La Da Dee La Da Da) F.D.B.E.A.C.H.S.P.D.K.I Crystal Waters - Mercury/A&M (BMG Music/Basement Boys)	36 30 17 Ring Ring Ring (Ha Ha Hey) F.D.A.CH.GR De La Soul - Tommy Boy (WC/Tee Girl/Curio/Chelsea/Island/MCA)	70 74 4 All My Loving Los Manolos - RCA (Northern Songs)
3 4 9 More Than Words Extreme - A&M (Rondor)	37 19 4 Jump To The Beat Dannii Minogue - MCA (Warner Chappell)	Satisfaction Vanilla Ice - SBK (ABKCO Music)
4 3 6 You Could Be Mine UK.D.B.N.L.E.A.CH.S.P.D.K.Ir.N.SF Guns N' Roses - Geffen (Warner Chappell)	38 62 3 Danca Tago Mago F.B.NLP Kaoma - Columbia (Adageo/BM Productions)	72 68 7 Omåomigen Pelle Almgren & Wow Liksom - Metronome (Sonet)
5 18 Senza Una Donna (Without A Woman) F.D.B.A.C.H.S.D.K.N Zucchero Farnaciori & Paul Young - London (Warner Chappell/PolyGram/EMI)	39 32 10 Bobby Brown Goes Down Frank Zappa - Zappa (Weinberger)	73 66 9 The Motown Song Rod Stewart - Warner Brothers (MCA/Geffen)
6 6 30 Wind Of Change D.A.CH.S.DK Scorpions - Mercury (PolyGram Music)	40 43 3 Twist & Shout Deacon Blue - Columbia (Poor)	74 73 3 Ala Li Là (Segâ) Denis Azor - Ala Bianca (Ala Bianca/Aisha Music)
7 18 The Shoop Shoop Song (It's In His Kiss) D.B.A.CH.S.DK.N Cher · Epic (Alley/Trio/Hudson Bay)	41 44 3 Ich Bin Der Martin, Ne Dieter Krebs & Gundula - RCA (EMI Music)	75 Na Bang Blur - Food (MCA)
8 8 6 Now That We've Found Love UK D.B.N.L.S.Ir.N Heavy D & The Boyz - MCA (Warner Chappell)	42 25 15 Fading Like A Flower (Every Time You Leave) DACHS Roxette · EMI (EMI)	76 78 2 Time, Love & Tenderness Michael Bolton - Columbia (EMI)
9 9 13 I Wanna Sex You Up F.D.B.NLA.CH.S.DK.N Color Me Badd - Giant (Hip Hop/Hifrost)	43 47 3 Baila Me Gipsy Kings - P.E.M./Columbia (PEM)	Near Wild Heaven R.E.M Warner Brothers (Copyright Control)
10 10 10 Auteuil, Neuilly, Passy (Rap B.C.B.G) Les Inconnus - Productions Lederman (Lederman)	44 15 6 Things That Make You Go Hmmm UK.Ir C&C Music Factory feat. Freedom Williams - Columbia (Virgin)	78 70 3 Décale Patrick Bruel - RCA (14 Productions)
11 11 La Zoubida F.B Lagaf - Flarenasch (Copyright Control)	45 54 7 Always There UK.D.B.NL Incognito feat. Jocelyn Brown - Talkin' Loud (Carlin)	79 40 3 The Whistle Song Frankie Knuckles · Virgin America (Def Mix/Squalene)
12 24 3 I'm Too Sexy Right Said Fred - Tug (Hit & Run)	46 34 24 Joyride F.D.CH.R.I Roxette - EMI (Jimmy Fun Music)	80 72 16 Future Love Paradise Seal - ZTT/WEA (Beethoven Street/Perfect)
20 2 Enter Sandman UK.D.S.DK.Ir.N Metallica - Vertigo (Creeping Death/PolyGram)	47 37 13 Move That Body Technotronic feat. Reggie - ARS (ADM/SOF)	81 76 4 Blank Of Zwart Isabelle A - CNR (Not Listed)
Rush Rush Paula Abdul - Virgin America (EMI Songs)	48 35 23 The One And Only Chesney Hawkes - Chrysalis (Warner Chappell)	82 85 3 Holding On Beverley Craven - Epic (Warner Chappell)
15 13 4 Move Any Mountain - Progen 91 The Shamen - One Little Indian (Amokshasong)	49 46 6 Driver's Seat B.N.L. Sniff 'N' The Tears - Sound Products (Rockin' Music/BMG Two P(i)elers)	83 87 3 Taras E Manias Marco Paulo - EMI (EMI Songs)
Bacardi Feeling (Summer Dreaming) Kate Yanai - WEA (LaFrette Musique Paris)	50 71 2 Every Heartbeat Amy Grant · A&M (Various)	92 4 Monsters And Angels Voice Of The Beehive - London (Virgin)
36 3 All 4 Love Color Me Badd - Giant (Copyright Control)	51 55 6 Le Dormeur Pleasure Game - Touch Of Gold (Scorpio/Now Disc)	No Coke Dr. Alban - SweMix (SweMix Publishing)
Winter In July Bomb The Bass - Rhythm King/Epic (Rhythm King/Virgin)	52 56 13 Shiny Happy People R.E.M Warner Brothers (Warner Chappell)	Guaranteed Level 42 - RCA (Findhaven/WC/Island/CC)
17 16 Last Train To Trancentral/The Iron Horse D.R.E.A.C.H.S.D.K.GR The KLF · KLF Communications [EG/Zoo/WC/Wandee/BMG]	53 61 5 La Cumbia D.B.NLP Sailor - RCA (K-Works)	87 New Love's Unkind Sophie Lawrence - I.Q. (Say Yes/Sweet Summer Nights/Intro)
20 16 11 Saga Africa Yannick Noah - Carrere (Copyright Control)	54 58 7 Les Brouillards De Londres Thierry Hazard - Columbia (Sony)	95 2 Principles Of Lust Enigma - Virgin (Data/Alpha/Mambo)
21 14 23 Losing My Religion R.E.M Warner Brothers (Warner Chappell)	55 51 2 Work Technotronic feat. Reggie - ARS (MCA)	89 82 5 Let The Beat Hit 'Em Lisa Lisa & Cult Jam · Columbia (Virgin)
22 18 6 Love And Understanding UK.D.B.N.L.S.DK.Ir Cher - Geffen (EMI)	56 53 10 Hijo De La Luna Mecano - RCA (Ba Ba Blaxi Music)	Love's Burn Karl Keaton - Ariola (BMG)
28 10 Send Me An Angel Scorpions - Mercury (PolyGram Music)	75 2 Apparently Nothin' Young Disciples - Talkin' Loud (MCA)	91 90 2 Siamo Soli Nell'Immenso Vuoto Che C`E'
24 22 14 Baby Baby Amy Grant - A&M (Age To Age/Edward Grant/Yellow Elephant)	58 42 22 Rhythm Of My Heart F.D.CH.DK Rod Stewart - Warner Brothers (WB/Jamm/Bibo)	92 57 4 A Better Love Londonbeat - Anxious/RCA (Warner Chappell/Blue Mountain
Set Adrift On Memory Bliss PM Dawn - Gee Street (MCA/Reformation)	59 48 9 Any Dream Will Do Jason Donovan - Really Useful (Really Useful)	93 79 35 Crazy Seal - ZTT/WEA (Beethoven Street/Perfect)
A Roller Skating Jam Named "Saturdays" 41 2 A Roller Skating Jam Named "Saturdays" UK.DK.SF De La Soul - Tommy Boy (Various)	60 52 6 Dis Moi Bébé Benny B - PLR (PLR)	94 60 10 It Ain't Over 'Til It's Over Lenny Kravitz - Virgin America (Miss Bessie Music)
27 27 5 Pandora's Box O.M.D. Virgin (Virgin)	61 39 4 Just Another Dream Cathy Dennis - Polydor (Colgens/Blackwood/EMI)	95 91 4 Rocking Romance Joy Salinas - Flying (Not Listed)
The Beginning Seal - ZTT/WEA (Beethoven Street/Perfect)	62 50 15 Promise Me Beverley Craven - Epic (Warner Chappell)	96 88 9 On The Outside Roch Voisine - GM/Ariola (Ed. Georges Mary)
29 45 7 Tell Me Bonita Dana Dawson - Columbia (Sony)	63 49 5 Like It DJH feat. Stefy - RCA (Carlin/Rondor/Perfecto)	97 96 2 Rebel Woman DNA - DNA (Mainman/Jones/Telstar)
30 64 2 Summertime DJ Jazzy Jeff & The Fresh Prince - Jive (WC/Second Decade/Zomba)	67 5 Burbujas De Amor Juan Luis Guerra & 4.40 · Karen (Karen)	98 100 2 Family Affair B.E.F. feat. Lalah Hathaway - Ten (Warner Chappell)
31 29 10 E Vado Via Felix Gray & Didier Barbelivien - Multi/Talar (Zone Musique)	65 59 7 Rapput (Senza Fiato) Claudio Bisio - Epic (Aspirine/Sony)	Testamente D'Amelia Blue System - Hansa (Warner Chappell)
32 21 20 Désenchantée Mylene Farmer - Polydor (Requiem Publishing)	66 69 3 Né En 17 A Leidenstadt Fredericks, Goldman & Jones - Epic (JRG/Marc Lumbroso)	100 99 4 Festa No Mar Chico Et Roberta - Carrere (Carrere)
	67 63 4 Do The Limbo Dance	UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NI = Holland, B = Belgium, IR = Iteland, S = Sweden, DK = Denmark, N = Norway, SF = Finland, P = Portugal, GR = Greece.
33 31 19 Sailing On The Seven Seas O.M.D Virgin (Raw Unlimited/Virgin)	David Hasselhoff - White Records/Ariola ("Young" Musikverlag)	= FAST MOVERS = NEW ENTRY

The Eurochart Hat 100 Singles is compiled by BPI Communications BV in cooperation with Burna/Stemra and based on the following national singles sales charts: MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Wedia Control/Musikmarkt (West Germany); Europe 1/Canal Plus/Tele/Jours [France]; RAI Stereo Due/Musica E Dischi/Mario De Luigi
Illiahi Sichina Naderlandas Too 40 (Holland): SABAM/IFPI (Belaium): GLF/IFPI (Sweden): [FPI/Johan Schlueler (Denmarkt); VG (Norway); Gallup/AFYVE (Spain); Seura/IFPI (Finland): UNEVA

OFF THE RECORD

IKIN, BARTER UPPED AT WARNER: Warner Music International has appointed Peter Ikin to succeed Kick van Hengel as senior VP of international marketing/A&R development, starting in October. Ikin is currently MD of the Warner Group US Division, Warner Music Australia, and joined the company in 1975, having previously worked at EMI Records in Australia for 10 years. Meanwhile, at Warner Music Europe, Kevin Barter has been appointed marketing manager, reporting to marketing VP David Evans. He's responsible for co-ordinating the division's secondary marketing activities.

MÜLLER OUT AS ELECTROLA MD: The industry was stunned this week to hear that EMI-Electrola MD for G/A/S Helmut Fest has announced the exit of Electrola MD Holger Müller. Müller, who started his career over 20 years ago with the company in Cologne, came back this year after having successfully served as MD of EMI in Austria. Müller says, "I know this move is a surprise, but it has been in the works for some time now. Of course, I plan to stay in the industry and will announce my future plans soon." Fest will take over the responsibility for Electrola in addition to his regional MD duties for the entire company. A replacement for Müller is not expected soon.

MCA RESETS PROMOTION TEAM: MCA Records UK head of promotion Phil Smith has announced a new lineup. Senior radio promotion manager Miranda Leckie is now in charge of running national radio promotion; newly acquired as manager/radio promotion from Island is Steve Ager; Anton Partridge is radio promotion assistant, handling London stations; Louise Johnston joins as TV promotion manager, formerly music/talent coordinator at Music Box; Martin Fredrick adds TV promotion to his duties as artist liaison manager; and RCA's Suzanne Hague is named regional promotion coordinator.

TWO IS BETTER THAN ONE: Phonogram UK is planning to divide its promotions department into two teams from the beginning of September. The move is aimed at targetting the label's acts more efficiently to radio and TV. Details are forthcoming.

CLARK NOW TEN MD: Mick Clark has been confirmed as MD at Ten Records. He had taken over the running of the company following the recent departure of Jeremy Lascelles, who's setting up a new label within the Virgin group. Clark will also continue to head Ten's A&R department.

THE BIG BRUSH-OFF: Finally, *Tin Machine Two*, the second offering from **David Bowie**'s band, has caused a stir because of four nude male statues pictured on the cover. TM accepted **Victory Music**'s move to airbrush over the genitals on the classical figures after a majority of record stores said they would not sell the disc.

BACKSTAGE AT SHOWTIME: First National Radio-The Showtime Station, the winning UK INR1 candidate was due to secure its funding with the Radio Authority on August 16. But now the company has asked for an extra month to complete its £15.7 million financing arrangements as it is "unable to meet this requirement." The Authority was scheduled to consider the request August 19.

Capital Gold

(continued from page 1)

that the management are looking to turn Capital Gold into a national station. Many of the presenters are already household names, such as Tony Blackburn and Kenny Everett. And the sports department is planning coverage of the Barcelona Olympics next summer on the basis that INR2 will be onair by then."

Midlands Radio MD Ron Coles believes that a gold format on INR2 would be "most worrying. There is likely to be a strong lobby to persuade the Radio Authority to rule out such a format." Local gold stations would not have the resources to combat a personality-driven national service, he says.

The Broadcasting Act states that each **INR** service must offer a different service, but there is no requirement to ensure that they

must be different from existing local services.

If INR2 is awarded to a gold-formatted station, then local stations should have the opportunity to alter their own promise of performance and reformat their AM services. Says Coles, "They would have to play to their strengths by emphasising the local aspects and undertaking stronger programme research in order to compete."

At sales house Media Sales & Marketing, MD Paul Davies is not convinced that a national gold station would automatically take advertising revenue from local competitors.

However, he adds, "There would be two sets of people selling to the same pair of ears, but a gold INR2 would not necessarily be able to command the rates it would need to succeed." Davies agrees, "Local radio should make full use of its own tools to compete."

Spain

(continued from page 1)

tiated a revamp February 4 by investing heavily in big-name radio personalities and new programmes. "We are still trying to polish our act, but we have managed to keep afloat despite the traumas of changing," says Vila.

Regarding ratings for individual programmes, SER's 'Hoy Por Hoy' hosted by **Inaki Gabilondo**, continues to lead the pack with 1.2 million listeners, slightly down from 1.3 million during the last survey.

Gabilondo's show is followed by 'Protagonistas', presented by Luis de Olmo, who was recently lured to ONDA CERO (see M&M July 27). His audience ratings improved from 1.05 million to 1.13 million. Del Olmo's presence is expected to boost ONDA CERO's ratings, currently lagging behind the veteran networks, although its AM news/talk network has gained nicely from 511.000 to 567.000 listeners. Radio 80's gold format also scored a strong book, gaining 80.000 listeners—an improvement of over 13%.

Overall, Spain radio listening eroded 3.9%, down 773.000 from 18.1 million in the first quarter to 17.4 million. The results were expected, since radio listening during the Gulf war in the first three months of 1991 soared to an abnormally sharp peak.

Second-Quarter Spain Ratings (total audience 14+, Monday-Friday) Rank Listeners (in thousands) 1st 2nd Qtr. Qtr. 1st Qtr. 2nd Qtr. SER Los 40 Principales (FM EHR) SER Convencional (AM/FM news/talk) 3.749 2.916 3.630 2.910 Antena 3 (AM/FM news/talk) RNE-1 (AM/FM news/talk) COPE (AM/FM news/talk) 2.730 2.120 1.830 758 729 607 571 567 2.631 2.676 1.864 RNE-5 (AM/FM news/talk) COPE (FM EHR) 795 861 67 6 Radio 80 (gold) SER Cadena Dial (FM Spanish) 527 371 11 9 10 11 ONDA CERO (AM news/tolk) RNE-3 (FM pop-EHR) Saurce: EGM

Personnel Shortage

(continued from page 1)

Marketing has to be at the service of music and not the opposite."

Austria's BMG Ariola MD Stephan Von Friedberg reports, "It's very difficult to find qualified personnel for the top jobs. For instance, the present MD at EMI comes from the restaurant business and the head of Sony is a former rack jobber."

Polygram Austria MD Wolfgang Arming adds, "Good people have to be paid well. I'd say that salaries have risen about 20% in the past two years."

Germany's Chrysalis Records MD Jochen Kraus says that because of the small size of Chrysalis, "we can't rely on developing our own top staff, so we have to recruit from other companies." Kraus adds, "Label managers need at least 18 months to become suitable for the position. The problem is, of course, there is no way we can take that much time, so it's basically sink or swim within three months." Usually the staff they employ have a marketing or business administration background but, he notes, "This business thrives on dyed-in-thewool 'music people' who work, breath and live for this industry. We need level-headed music 'freaks' with business, organisation and leadership skills. That combination is rare these days.

Germany's Sony Music MD Jochen Leuschner says, "We meet with candidates several times, then have them work in several departments here in Frankfurt to really learn how the company operates. For new people, the most important skills are intelligence, flexibility, staying

power and, first and foremost, a love of the music that we sell."

Phonogram MD Louis Spillmann remarks, "We develop internally for the most part. Good promotion people become good product and marketing managers. One important aspect which is often forgotten is that people who worked as or for concert promoters can be very good. If you know 'back stage', then you have very important knowledge."

For PolyGram Belgium MD Charles Licoppe finding the right candidate for the job can mean putting candidates through rigourous tests. "We do have all our applicants properly tested; even a graphology test is included. Wherever possible within the company we try to build up a promotion manager's career up to product and marketing. In my opinion, record promotion is OK for the first five years. After that, you're ready for a change."

According to Licoppe, the recession has not affected recruitment. He says, "In fact, we have managed to create an extra job (special projects) within the company. Today, the current personnel at PolyGram Belgium is expected to grow. This is perhaps due to the fact that we have our distribution handled through Record Service Benelux."

Spain's BMG Ariola financial manager Miguel Angel Gonzalez says they search for talent within the music sector: radio stations, music publishing, discotheques and other music-related businesses. "If the recruit is green, then money is not an issue. They want to work for us because they love music. We need to pay more when pirating.

"If they need to deal with the

media, then they should have a degree in mass communications and/or have some experience with the media. If they're in promotion, then a background in radio or in discos could be helpful. The three basic skills we seek are to be a good communicator, a special feel for commercially viable music and good connections with artists, managers and the media."

There are some exceptions to the perceived shortage of top label talent. For example, in the UK the recession has taken its toll on the record industry, but Virgin Records MD Jon Webster sees the situation in a positive light. "The climate simply means there are more highly qualified people about, that is, more graduates. It doesn't necessarily follow that we hire only graduates, though. There is no such thing as a formula of qualifications for the record industry. Recruitment is often instinctive. You know who will fit in and who won't."

Down in Italy, BMG Ariola MD Franco Reali feels that although the market is becoming more competitive in Milan, it remains fairly simple to recruit as the record business grows more attractive. He says, "We look for people with experience or training in marketing of consumer goods and we normally train for three to six months."

And according to Switzerland MD Peter Mampell, recruiting staff is not a problem as "we usually develop our executives in-house." Wages tend only to rise with inflation, as the market is not that competitive because "there's very little job-hopping in Switzerland...lt would not be in keeping with our Swiss way of life."

PolyGram

(continued from page 1)

"We have two companies which are very cost-conscious. Even if you don't have terrific results, you don't get hit dramatically because costs are under control."

Commenting on the recent appointments of PolyGram UK chairman/chief executive Mau-

rice Oberstein as exec. VP at the international company and Polydor UK MD David Munns to senior VP of pop marketing, Levy says, "I place a lot of emphasis on running an artist-oriented company. What we have now is a situation where if a single is a hit in 10 European territories and not in two others, Obie will get on the

phone and ask why."

PolyGram's supply of CDs in Europe has been secured by acquiring two manufacturing plants from Philips in France and Germany for \$100 million. The company is now working closely with Philips to co-ordinate the launch of the Digital Compact Cassette (DCC) next year. HF



EUROPEAN HIT RADIO



Total A B Add

EHR TOP 25

TW	LW	WO	C Artist/Title	Label
1	1	7	BRYAN ADAMS/(Everything Do) Do It For You	(A&M)
2	2	10	PAULA ABDUL/Rush Rush (Virgin Am	nerica)
(3)	6	6	CHER/Love & Understanding	Geffen)
4	4	9	ROD STEWART/The Motown Song (Warner Bro	others)
(5)	12	5	OMD/Pandora's Box	Virgin)
6	3	10	LENNY KRAVITZ/It Ain't Over 'Til It's Over (Virgin Am	nerica)
7	11	4	EXTREME/More Than Words	(A&M)
8	8	11	CRYSTAL WATERS/Gypsy Woman (La Da Da La Da Dee)	(A&M)
9	14	3	AMY GRANT/Every Heartbeat	(A&M)
10	19	3	HUEY LEWIS & THE NEWS/It Hit Me Like A Hammer (EM	AI USA)
11	9	13	ROXETTE/Fading Like A Flower (Everytime You Leave)	(EMI)
12	20	3	MICHAEL BOLTON/Time Love & Tenderness (Colu	umbia)
13	13	4	SEAL/The Beginning (ZTT/	/WEA)
14	5	10	COLOR ME BADD/I Wanna Sex You Up	(Giant)
15	10	18	ZUCCHERO/YOUNG/Senza Una Donna (Lo	ondon)
16	NE		HEAVY D & THE BOYZ/Now That We Found Love	(MCA)
17	15	6	ERASURE/Chorus	(Mute)
18	23	3	C&C MUSIC FACTORY/Things That Make You Go Hmmm (Co	lumbia)
19	7	10	R.E.M. /Shiny Happy People (Warner Bro	others)
20	17	5	TOM PETTY & THE HEARTBREAKERS/Learning To Fly	(MCA)
21	NE		INCOGNITO FEAT. JOCELYN BROWN/Always There (Talkin	n' Loud)
22		2	NATALIE COLE & NAT 'KING' COLE/Unforgettable (E	Elektra)
23	RE		CHESNEY HAWKES/I'm A Man Not A Boy (Chr	ysalis)
24	R E		CHER/The Shoop Shoop Song (It's In His Kiss)	(Epic)
25	R E		MICHAEL BOLTON/Love Is A Wonderful Thing (Columnia	umbia)

The EHR Top 25 chart is based on a weighted-scoring system. Songs score points by ochieving airplay at M&M's EHR reporting stations. Unlike M&M's European Airplay Top 50, which includes reports from stations serving a general audience, these stations target 12-34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

CHARTBOUND RECORDS

DJ JAZZY JEFF & THE FRESH PRINCE/Summer	ime (Jive)	21/6
GIPSY KINGS/Baila Me	(Columbia)	21/4
KENNY THOMAS/Thinking About Your Love	(Cooltempo)	20/1
MARTIKA/LoveThy Will Be Done	(Columbia) 🝱	19/11
DEACON BLUE /Twist And Shout	(Columbia)	19/2
JASON DONOVAN/Any Dream Will Do	(Really Useful)	19/1
LEVEL 42/Guaranteed	(RCA)	18/6
KIM APPLEBY/Mama	(Parlophone)	18/0
BOMB THE BASS/Winter In July (Rhy	thm King/Epic) 💌	17/6
ARETHA FRANKLIN/Everyday People	(Arista)	17/1
VOICE OF THE BEEHIVE /Monsters And Angels	(London)	17/1
SAILOR/La Cumbia	(RCA)	17/0
RHYTHM SYNDICATE/P.A.S.S.I.O.N. (Impact.	American/EMI) 🝱	16/3
ABC/Love Conquers All	(Parlophone)	16/3
SNIFF N' THE TEARS/Driver's Seat (S	ound Products) 📧	16/2
MARC COHN/Walking In Memphis	(Atlantic)	16/2
BEVERLEY CRAVEN/Holding On	(Epic)	16/1
SCORPIONS/Send Me An Angel	(Vertigo)	16/1
COLOR ME BADD/All 4 Love	(Giant) N	14/6
WILSON PHILLIPS/The Dream Is Still Alive	(SBK)	14/3
AMY GRANT/Baby Baby	(A&M)	14/1
SYDNEY YOUNGBLOOD/Hooked On You	(Circa)	14/1
SONIA/Only Fools (Never Fall In Love)	(I.Q. Records)	14/1
CATHY DENNIS/Just Another Dream	(Polydor)	14/1
REMBRANDTS/Just The Way It Is, Baby	(Atco)	14/1
DANNII MINOGUE/Jump To The Beat	(MCA) NE	14/0
WHITNEY HOUSTON/My Name Is Not Susan	(Arista)	13/3
COLA BOY/7 Ways To Love	(Arista)	13/2
SHAMEN/Move Any Mountain (O	ne Little Indian)📫	13/2

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank omeng the EHR Top 25. The second number represents how many stations reported it to M&M for the first time. Records which have previously charted and are still active, although forced off the top 25 by other songs, may qualify for "Chartbounds". Songs which have received an enew airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a tie, songs are listed by new adds. Arrows indicate new entries in Chartbound.

EHR NEW ADD LEADERS

MARTIKA/LoveThy Will Be Done	(Columbia)	11
INCOGNITO FEAT. JOCELYN BROWN/Always There	(Talkin' Loud)	10
DE LA SOUL /A Roller Skating Jam Called	(Tommy Boy)	8
SEAL/The Beginning	(ZTT/WEA)	7
CHER/Love & Understanding	(Geffen)	7

The EHR "New Add Leaders" are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

EHR "A" ROTATION LEADERS

PAULA ABDUL/Rush Rush	(Virgin America)	47
BRYAN ADAMS/(Everything I Do) I Do It For You	(A&M)	47
CHER/Love & Understanding	(Geffen)	32
EXTREME/More Than Words	(A&M)	25
HEAVY D & THE BOYZ/Now That We Found Love	(MCA)	23

The EHR "A" Rotation Leaders are those songs which have the highest number of stations playing them in "A" or heavy rotation during the week. Rotation definitions are set by the individual stations. In the case of a fie, songs are listed alphabetically by artist.

EHR TRACKING REPORT

	Artist/ Litle	lotal	Α	R	Add
1	BRYAN ADAMS/(Everything I Do) I Do It For You	55	47	7	_ 1
2	CHER/Love & Understanding	50	32	11	7
3	PAULA ABDUL/Rush Rush	47	35	12	0
4	EXTREME/More Than Words	37	25	8	4
5	ROD STEWART/The Motown Song	33	22	10	1
6	OMD/Pandora's Box	33	21	9	3
7	LENNY KRAVITZ/It Ain't Over 'Til It's Over	31	23	8	0
8	SEAL/The Beginning	31	17	7	7
9	HEAVY D & THE BOYZ/Now That We Found Love	30	23	4	3
10	AMY GRANT/Every Heartbeat	30	20	7	
11	HUEY LEWIS & THE NEWS /It Hit Me Like A Hammer	30	17	9	4
12	MICHAEL BOLTON/Time Love & Tenderness	29	17	8	4
13	CRYSTAL WATERS/Gypsy Woman (La Da Da La Da Dee)	28	22	5	1
14	INCOGNITO FEAT. JOCELYN BROWN/Always There		12	5	10
15	C&C MUSIC FACTORY/Things That Make You Go Hmmm	26	20	3	3 2
16	NATALIE COLE & NAT 'KING' COLE/Unforgettable	26	16	8	
17	ERASURE/Chorus	26	16	7	3
18	COLOR ME BADD/I Wanna Sex You Up	25	21	3	1
19	ROXETTE/Fading Like A Flower	25	19	6	0
20	TOM PETTY & THE HEARTBREAKERS/Learning To Fly	25	16	7	2
21	ZUCCHERO/YOUNG /Senza Una Donna	22	18	4	Q
22	R.E.M./Shiny Happy People	22	15	6	1
23	CHER/The Shoop Shoop Song (It's In His Kiss)	21	16	5	0
24	DJ JAZZY JEFF & THE FRESH PRINCE/Summertime	21	14		6
25	GIPSY KINGS/Baila Me	21	11	6	4
26	CHESNEY HAWKES/I'm A Man Not A Boy	20	12	4	4-
27	KENNY THOMAS/Thinking About Your Love	20	12	7	
28	DEACON BLUE /Twist And Shout	19	12	5	2
29	JASON DONOVAN/Any Dream Will Do	19	11	7	1
30	MARTIKA/LoveThy Will Be Done	19	1	7	11
-1 -	m walter many that the second of the second				. 1

The EHR Tracking Report represents the simple, unweighted, total number of EHR reporting stations playing a song overall how many stations have that song in either an "A" or "B" rotation, and how many new adds it has received. If the number of songs in "A" and "B" combined do not match the total station could, it is because some stations either have reported it as port of album airplay or have not indicated it it "A" or "B" rotation yet. In the case of a lie, songs are listed by "A" rotation.

EHR REPORTERS

The following stations are weekly contributors to Music & Media's European Hit Radio chart. The reporting deadline is 1400 CET on Tuesdays.

101 Network/Milan, I
Aalborg Naerradio/Aolborg, DK
Antenne Austria, A
Aarhus Naerradio/Aorhus, DK
Attantic 252/County Meath, IRL
AVRO/Hilversum - National, NL
Bayern 3/Munich, D
BBC Radio 1/London, UK
BRMB/Birmingham, UK
Capital Radio/London, UK
CD International/Bratislava, A/CS
Century Radio/Dublin, IRL
Chiltern Network, UK
City 103/Gothenburg, CH
Downtown Radio/Belfast, UK
Europe 1/Paris, F
Fox FM/Oxford, UK
Fun Radio/Paris, F
GWR/Bristol/Swindan, UK
Hitradio/Bussum, NL
Hundert, 6/Barlin, D
Invicta FM/Canterbury, UK
KRO/Hilversum - National, NL
Metro FM/Canterbury, UK
NCRV/Hilversum - National, NL

NOS/Hilversum - National, NL
NRJ Network/Paris, F
Ocean Sound/Power FM/Forahan, UK
OK Radia/Hamburg, D
Piccadilly Radia/Manchester, UK
Radia 1/Oslo, N
Radia 102/Hougesund, N
Radia 24/Zurich, CH
Radia 10.5.N./Bod Mergentheim, D
Radia 24/Zurich, CH
Radia 10.5.N./Bod Mergentheim, D
Radia Babboleo/Genoa, I
Radia Babislis/Rosel, CH
Radia Broadland/Norwich, UK
Radia Broadland/Norwich, UK
Radia Charivari/Nuremberg, D
Radia Contoct Network NI, B
Radia Contoct Network NI, B
Radia Foratch Network NI, B
Radia Foratch Network NI, B
Radia Gong/Nuremberg, D
Radia Gong/Nuremberg, D
Radia Gong/Nuremberg, D
Radia Hallom/Sheffield, UK
Radia Jyvaskyla/Jyvaskyla, SF
Radia Lidingo/Stockholm, S
Radia Musa/Tampere, SF
Radia Nord/Harstod, N
Radia OPER Flowers/Milan, I
Radia Plus Monte Carlo/, F

Radio Regenbogen/Mannheim, D.
Radio Rete 3/Lugano, CH
Radio Rate 3/Lugano, CH
Radio Salu/Saarbruecken, D
Radio Salu/Saarbruecken, D
Radio Trent Group/Notinigham, UK
Radio Voice/Capenhogen, DK
Radiomafia (YLE)/Helsinki, SF
RAI Stereo 1/Rome, I
RAI Stereo 1/Rome, I
RAI Stereo 1/Rome, I
RAI Stereo 1/Rome, I
RAI STERO 1/Rome, DI
RETE Radio 2FM/Dublin, IRL
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