

The European Music & Broadcast Trade Magazine

# High US Profile At MIDEM Radio



MIDEM Radio. MIDEM The conference buzzed with talk of the Westwood One and Radio Express barter deals with the USSR (full story on page 5), and at least a dozen prominent US radio professionals participated at the events' seminars and workshops.

The US made its

presence felt at

Among the speakers were Lynn Anderson (KIIS FM Los Angeles) who gave her opinion on targetting, Robert Hall (Satellite Music Network) who looked at the alternatives of broadcast, Jeff Pollack (Jeff Pollack Media) on marketing plus the syndicators Radio Express' Tom Rounds and Westwood One's Thom Ferro and Greg Batusic.

According to Tim Blackmore, programme director with conference organisers Unique, the increased profile "indicates the US radio industry has spotted an unmissable opportunity and is responding to an evolving European market. It was here in force either to offer programme services or seek ways of investing in European stations".

Jean-Paul Baudecroux, president of leading French network NRJ, showed he still smarted from two unsuccessful bids for a London radio franchise. He contrasted the UK's "unneccessary protectionism" with France's "more genuine enthusiasm for broadcasting deregulation".

Remy Sautter, VP of France's RTL, attempted to dampen the protectionist issue stating that in five years many households across Europe would receive direct reception. "I believe

US Profile At MIDEM continues on page 5

### **Uneven Broadcast Laws Create 'Tax Havens'**

by Chris Fuller

EC

MIDEM

record

Clyde.

casting.

of

itself?"

which offer radio

stations a way out

of paying fees to

will

companies

become "the broadcasting

equivalent of off-shore tax havens", according to Ja-

mes Gordon, MD of leading

Scottish commercial Radio

In a MIDEM radio

speech which called for har-

monisation of performance

rights payments, Gordon

suggested that territories

with relaxed regulatory en-

vironments offered incen-

tives for cross-border broad-

tic 252, for example, clearly

targetted at the UK though

based in Eire, pay perfor-

mance right charges similar

to those in Ireland or to

those in the UK? And what

Radio Luxembourg

The different rules in each

territory was a "serious

distortion facing the Euro-

pean radio industry" said Gordon. It encouraged net-

works to "set up shop in the

most favourable environ-

ment and so create unfair

competition for broad-

casting organisations

Gordon: "Should Atlan-

tually domiciled in the countries target country".

Gordon compared the 7% of net advertising revenue paid by UK stations in performance rights fees to record comapnies to the situation in the US where stations pay nothing and in Australia where the charge is 0.25%.

Gordon: "If the UK copyright rules were applied to the US then the profit margins of more than half the radio stations there would disappear."

Addressing cross-border ownership, Gordon said the identity of owners was less important than quality of service. But, nonetheless, a huge aggregation of interests in the media could "give rise to abuse of monopoly power in the patronage of artists and a loss of cultural identity in the receiving countries".

He criticised the UK Broadcasting Bill currently on its way through parliament. While it prevented aggregation of media interest within the UK it did nothing to restrict expansionists like the Bertelsmann group and Silvio Berlusconi.



ac-

Laid Back's new video for 'Bakerman' which features free-fall parachutists took over a month to make. From this week, Music & Media introduces a monthly video news section, see page 23. (advertisement)



"We never knew what friends we had Until we came to..."

> Available on 7" 12" CD3 and Maxi CD CBS

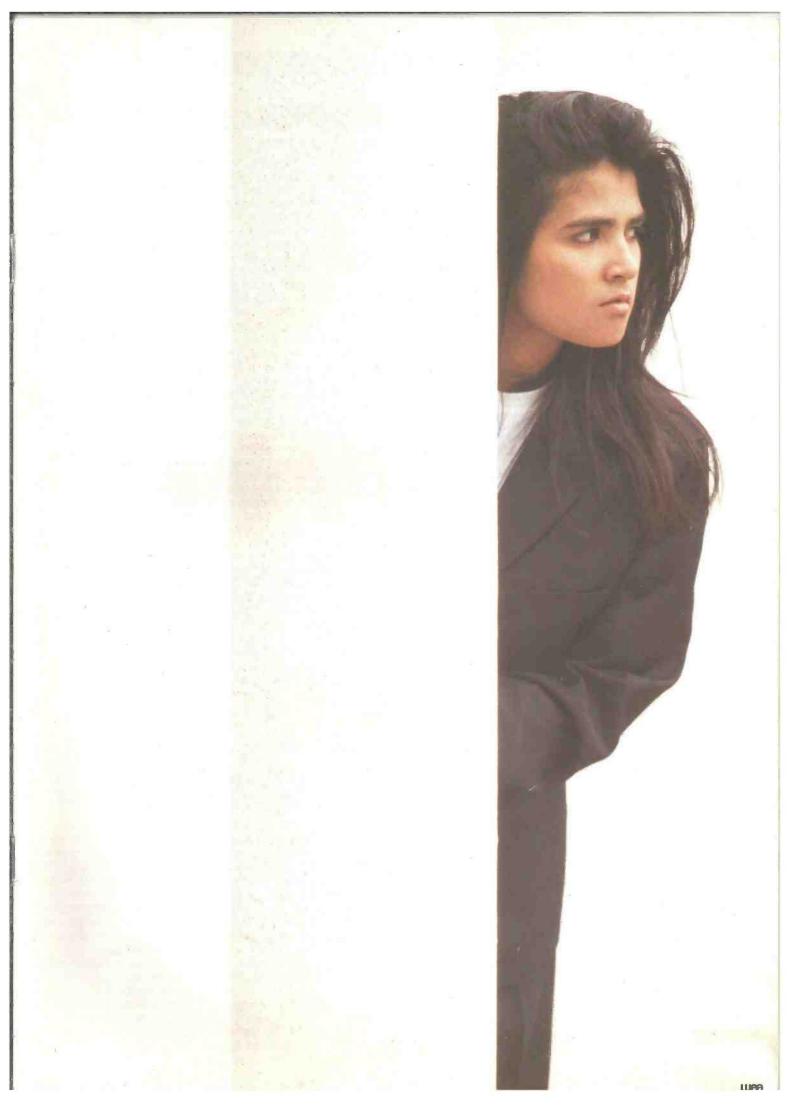
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# TANITA TIKARAM THE SWEET KEEPER

LP•MC•CD





### Pan - European News





MIDEM saw the beginnings of two prospective lobby groups for first. private radio. The EURADIO, which has changed its name from AER (M&M January 13) represents 12 nations and aims to be fully formed by June. The second, involving 15 US and European executives, including Rete 105's Alberto Hazan, will be a more informal group and as yet does not have a name.

\* Italian pop superstar Jovanotti is hotly tipped to take over as MTV VJ from Marcel Vanthiltr, who leaves to pursue his own songwriting ambitions. But MTV Europe MD Bill Roedy intends to persuade Marcel to host specials from time to time.

\* Shortly after Quincy Jones complained about record piracy, Cannes police confiscated 35 vintage Beatles CDs from West Germany's TNT Enterprises stand in the MIDEM marketplace. The raid was requested by EMI and the police were accompanied by officials from IFPI and the French SCPP anti-piracy unit. EMI music CEO Jim Fifield said the company was protecting its rights and TNT pledged to take the matter to court.

\* \* A mandatory blank tape levy for all EC countries could be imposed by the end of the year according to EC spokesman Daniele Franzioni. Such a measure, aimed to protect copyright owners against home taping, is likely to cause a political storm in anti-levy countrys such as the UK, Luxembourg, Greece and Ireland.

\* EMI is refusing to comment on reports that it is negotiating to buy Miles Copeland's IRS Records. "EMI has a long-term licensing deal with IRS which was signed last year and we are very happy with the progress of that agreement," an EMI said spokesperson.

\*  $\star$ Rumours abound at MIDEM that Dutch electronics giant Philips is to sponsor Tears For Fears' major tour this year. The last time Philips did something similar was with Dire Straits in the mid-80s when the band helped spread the message of CD sound. Could the company be attempting the same thing with CDV?  $\pm$ +

Prince's name is 'mudluk' in inland after the camp crusader's cancellation f his May Helsinki dates. No new gigs are planned, 14.000 ticket-holders are disappointed and Finnish promoter Showco is "seeking substantial compensation".

# Record Industry Invades Eastern Europe

Record companies are moving quickly to establish bases in Eastern Europe, even before the newly liberated countries have set up their own governments.

CBS International is setting up offices in East Germany, Hungary and Czechoslovakia within the next month. Jorgen Larsen, who has just been promoted from senior VP to president CBS Europe, says change in Eastern Europe is happening so fast that it is impossible to monitor developments through the media and occasional visits.

"From our past dealings with Eastern Europe we are aware of the enormous appetite for music and entertainment and we want to get ready to meet this demand," he says. "It is our intention to establish CBS companies or joint ventures in most or all East European countries as soon as feasible. But, prior to that, we need our own representatives on the ground who can follow developments and pursue those opportunities which will become part of our specific long-range plans."

The offices in East Berlin, Budapest and Prague will be staffed by CBS executives on assignment from Western Europe and they will be looking for A&R, music publishing and video opportunities. Their activities will be co-ordinated by senior VP Peter

Bond and carried out in cooperation with Jochen Leuschner. MD CBS West Germany, and Heinz Canibol, MD CBS Austria.

"We know the present economic limitations will work against significant increases in sales of Western product but we would hope ultimately to establish some kind of two-way traffic," says Larsen, who points out that CBS has already had success with Wolf Behrmann from East Germany and Georghe Zamfir from Romania.

EMI, who appointed the head of its Austrian company, Holger Muller, to co-ordinate the marketing of its repertoire in Eastern Europe just before Christmas, has strengthened its East German links with a deal between VEB Deutsche Schallplatten and EMI-Electrola. This gives EMI-Electrola first option on all acts signed to the East German label, apart from those who already have Western agreements.

Helmut Fest, MD EMI-Electrola: "We now have access to the creativity of artists in a country of 17 million people, and we are sure there is a good potential market for this repertoire internationally?' EMI-Electrola has the option to sign an artist direct, enter a joint venture production with VEB or license the finished product supplied by VEB.

Fest: "We will get demo tapes or finished product from VEB and our A&R people, headed by Peter Treml, will evaluate the material and decide which has most potential for sales in the West." The agreement gives EMI-Electrola world rights outside Eastern Europe. No reciprocal agreement involving EMI acts signing to VEB is envisaged at present because of "economic restraints". Fest says the purpose of the deal is to generate Western currency for VEB who could then invest in releasing EMI acts in East Germany.

In January, BMG International became the first Western major to set up an office in East Berlin (M&M 27 January). The other two major labels, WEA and PolyGram, both say they have no plans to set up offices in Eastern Europe although they are keeping the situation under close review. Virgin boss Richard Branson has already expressed an interest in opening a Virgin Megastore in Moscow but the record label has no plans to move into Eastern Europe at present.

Virgin International GM Chris Griffin: "I made a lot of valuable contacts at the Look East conference in Berlin but Virgin is not contemplating signing anyone at present. The problem is most East European bands are clones of Western bands:" Π

### **MCA Records Prepares** For European Challenge

MCA Records International has underlined its commitment to fully exploit European markets MIDEM with the appointment of a new marketing manager, Belgian-born Doron Berenblit, who will be based in London. According to the international VP Stuart Watson, speaking at MIDEM, the move reflects the growing importance of markets outside the UK and North America.

Watson: "In five years time Europe is going to represent 42-45% of the world market. US managers are going to be very by Chris Fulle

keen to spend more time here because the US will be then represent only 29-30%. We have got to be properly equipped both in attitude and in organisation to meet the challenge?'

MCA's turnover has increased by 500% in territories outside of the UK and the US, since signing a worldwide distribution deal with WEA in 1984. Watson is now keen to exploit the "high market potential" of Eastern Europe.

"We want to investigate how to get one-on-one with the various territories and motivate them into releasing our records. One way, for example, is to take artists into the East for live performance." Two years ago we put Kim Wilde into the Polish SOPOT Festival which was broadcast to more than a 100 million people throughout Eastern Europe. She has since sold nearly 200.000 albums in Poland alone."

In 1979, another MCA artist, BB King, was the first US performer to visit the USSR. He is currently lining up a tour which will include dates in Poland, Czechoslovakia, Hungary and the Soviet Union.

Pan - European News

**Gostelradio To Air Rival US Charts** 



Cannes - On the eve of MIDEM, rival US radio syndicators Radio Ex-MIDEM press and Westwood One both unveiled "exclusive"

deals with the USSR's state broadcaster Gostelradio. The two deals involve transmitting USoriginated chart shows across the Soviet Union.

But during MIDEM both companies were keen to play down the controversy, claiming they had no prior knowledge that their competitor had been seeking a similar deal. Gary Landis, Westwood One's director of programming, denied the company had sought exclusivity. However, he said the company did believe it was going to be the only one for a while: "Even so, it is beyond doubt that we are going to be the first."

The Westwood One agreement is in conjunction with StoryFirst, the largest distributor of Western entertainment products to the USSR. The deal means the Los Angeles-based syndicator will by Chris Fuller

provide three programmes for national Soviet distribution 'America On Radio', 'American Musical Classics' and 'USA Top 20' all beginning this month.

Radio Express, which operates offices in both Los Angeles and Frankfurt, says its 'American Top 40' (AT40) show, produced by the Capitol Cities/ABC Radio Network, will be broadcast throughout the Soviet'Union from April.

Norman Pattiz, chairman and CEO of the Westwood One group, says no sponsors have yet been secured for the shows but all three will be "full-on commercial programmes with ads specifically designed to sell products and create product awareness in the USSR". The shows will be written and pre-produced on DAT tape before being delivered to the USSR for translation, assembly and broadcast via satellite across 11 time zones. They have a potential 280 million listeners.

Pattiz claims the Westwood One programmes will introduce a

style of radio never before heard in the Soviet Union: "We hope these programmes will positively influence the rapid changes already taking place in the USSR and we welcome the opportunity to share a bit of the US with our new Soviet listeners."

Tom Rounds, president of Radio Express, says commercial time on the Soviet version of the 'AT40' will be split 50/50 with Gostelradio and, as in 70 countries around the world, the show will be sponsored by Pepsi.

The 'AT40' will be translated into Russian in Moscow and relayed through two networks: Mayak (Lighthouse), reaching an estimated 98% of the Soviet population of 288 million, and Yunost (Youth) reaching 48% of the total population. Rounds:-"The Russians are keen to get involved with multinational companies such as Pepsi. They see it as one of the roads towards perestroika and the strengthening of the Soviet economy."

### Chrysalis Boss Criticises 'Play Safe' Policy

A plea to radio stations to more readily accept new music was made by MIDEM Chris Wright, chairman of Chrysalis Records, during his kevnote speech at MIDEM Radio. Wright said the golden oldie stations, plus the pressure put on commercial stations by advertisers to adopt a 'play safe' programming policy, was damaging the development of new talent.

Wright did praise public service radio, in particular the UK's BBC Radio 1, which he said easily outstripped the commercials in breaking new ground: "We, the record companies, need radio stations which will go out on a limb and pick up new artists for airplay.

"In the UK, for example, commercial radio means more stations competing for ratings, and the war between them means they will play safe. Radio 1 is sensitive to A&R needs. It does not have the demand of the commercials in mind?'

Wright argued that record companies provide radio stations with programming, artists for interview, competition prizes, and - in

ly produced and slotted into the

station's "lifestyle" concept then

it could be a valuable investment.

Pollack, president of Jeff Pollack

Media (US), advised that as the

European industry expanded so

"the marketing battle would pro-

ve just as vital to win as the pro-

gramming battle". Rafael Revert,

director of the Spanish SER 40

Principales, said the adoption of

US-influenced TV campaigns had

proved successful in boosting the

station's audience.

And on station promotion Jeff

**US Profile At MIDEM** continued from front page

that will be the radio of the future and questions over whether cross-border radio programmes will reflect national values and those of national versus foreign ownership will disappear."

On the issue of syndication, Giles Squire, programme controller at the UK's Metro Radio, said stations across Europe were becoming steadily more aware of its appeal. If a syndicated show enhanced image was professionalcharts. In return he called for a "responsible attitude", pointing to the 'If you play it, say it' campaign in the US which encouraged DJs to back-announce records.

(advertisement)

for maximum rotation *del* Amitri nothing ever happens the new single



#### K R 2

### IBA Warns Of Frequency Confusion Southern Takes by Paul Faston

FM, more than half of the

listeners never move away from

one waveband. Therefore, if they

tune elsewhere, it is likely to be to

another station on the same wave-

band. However, 68% of all adults

listen to the same radio station for

One of the major casualties

could be BBC Radio 2. The MOR

music network, currently broad-

casting on both AM and FM,

targets the 45-plus age group.

However, many listeners could get

left behind when Radio 2's AM

frequencies are transferred to the

BBC's new education and sports

network Radio 5, due to begin this

Many independent radio sta-

tions are now providing separate

programming on AM and FM.

all, or almost all of the time.

Ν Ε W S

MUSIC 8 MEDIA

> Research from the Independent Broadcasting Authority (IBA) says the phasing out of simulcasting could cause problems for many listeners. One of the BBC's national networks and three of its local stations are about to lose their AM frequencies, meaning programmes will soon be broadcast on FM only.

The survey found many listeners, especially women and people in the older age groups, have difficulty understanding radio frequencies. They do not know whether they are listening on AM or FM or even how to find their favourite station. Half of the over 55s never listen to FM and possess an FM-capable radio.

Although 91% of radio sets in the UK can receive both AM and

### Scottish **Stations Split**

August.

Glasgow-based Radio Clyde is now broadcasting separate programming on its AM and FM frequencies. It had been running a weekend split for the past year. In common with most other commercial radio stations, Clyde's original programming is now available only on its FM frequency and is identifying itself as Clvde 1.

Meanwhile, the AM frequency is now carrying a new service, Clyde 2, with a music format aimed at the over 40s. Among the Clyde 2 presenters is well-known Scottish radio personality Jimmy Mack, who joins the new station from BBC Radio Scotland.

Edinburgh-based independent radio station Radio Forth has announced plans to split its frequencies from February 6. Current output will be revamped and become Radio Forth RFM, targetting the 15-35 market. MAX AM will be aimed at the over 35s with an oldies format playing the classic hits of the past 30 years.□

**BBC Buys More US Jingles** 



BBC Radio 1 DJs with their new CD jingles. From l-r: editor mainstream programmes, Chris Lycett; head of music, Roger Lewis; DJ Simon Bates; MD Europe Disctronics Hywell Davies; and DJ Steve Wright.

BBC Radio 1 has introduced a new jingle package to coincide with the network's revamped schedule. Once again they have been produced in the US, by JAM in Dallas.

The original Radio 1 jingles in 1967 were produced by PAMS of Dallas and all of the network's jingles since then have been US made, despite the growing number of UK jingle production companies.

This new package was supplied to Radio 1 on a special limited produced edition CD by Disctronics. As the station is currently in the process of increasing its FM coverage it is likely that jingles will be more likely to be played off CD in future than the usual carts.

While their original chart-based programming has continued on FM, a new service aimed at an older audience has usually been introduced on AM and these might possibly gain some of Radio 2's disoriented listeners.

Radio 1 and Radio 3 will also become FM only. Radio 1 is currently expanding its chain of FM transmitters to ensure 97% FM coverage of the country by 1993 when it loses its AM frequency to one of the proposed new national commercial stations.

All new radio stations are now being restricted to a single waveband although three BBC local stations were given an extra, temporary, AM frequency when they began broadcasting last year. However, they will be losing these over the next few months.

Meanwhile, the BBC is about to embark on a major FM awareness campaign to prepare people for the switch. An exhibition trailer will be visiting the affected local radio areas to help people find the station on FM.

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# Stake In Invicta

#### by Hugh Fielder

Southern Radio Holdings has bought a 15% stake in Invicta Radio from Crown Communications, reviving the much-talked about, but so far uncompleted, merger between Southern and Invicta.

Talks on the merger began last summer but negotiations broke down in November. Invicta is known to be keen to merge but Southern, which already owns Ocean Sound and Southern Sound, is dissatisfied with the management structure for the proposed new company.

Crown, which has a 25% stake in Southern, recently sold its shareholdings in Chiltern Radio, an unsuccessful following takeover bid, and the Suffolk Group Radio.

Crown has just acquired the Northern France FM network via its RFM subsidiary from Septentrion which went into liquidation last year. This has increased the number of RFM transmitters from 21 to 50.  $\square$ 

G

### Johnny Clegg & Savuka

### ■ Signed to EMI.

S P

- Publishing: Sweet & Sour.
- European management: Claude Six.
- New album Cruel Crazy Beautiful World, their third with EMI (EMC3569).
- Recorded in Los Angeles and produced by Hilton Rosenthal.
- New single: One (Hu) Man One Vote
- Clegg starts a two-month European tour in February which includes eight nights at the Paris Zenith. The tour follows two extensive promo-

UK-born Clegg moved with his parents to South Africa as a child and became a symbol of resistance to apartheid with his first multiracial band Juluka, who refused to play to segregated audiences. As a result they found themselves in constant conflict with the authorities. On his new album Clegg is trying to progress from his image as an anti-apartheid campaigner towards more global statements on human rights.

Since signing to EMI he has become a massive star in France and Belgium and his last album sold 1.2 million copies in France



tion schedules before Christmas and around MIDEM, that have covered virtually every European territory.

- Tour agent :Europe, Sylvan
- Moustaki UK, Station Agency.

alone. He is on the verge of a major breakthrough in Italy and Spain and EMI will also concentrate its promotional efforts in Holland and West Germany.



by Hugh Fielder

### **EMI Initiates Major Global Changes**

EMI Music Worldwide is integrating its international marketing division into various EMI labels and divisions around the world in what president Jim Fifield describes as a major global realignment.

The reorganisation "will position each EMI company closer to the sources of repertoire giving them a more direct line of communication", according to Fifield.

"We are trying to simplify the global process," he says. "We are moving the responsibility for international artist development to the labels and responsibility for the marketing and promotion of international releases to the sectors responsible for performance in those markets." Reorganisation of the international marketing division has been expected since international director Rick Blaskey left EMI last November. President Don Zimmerman has been given a new role as senior adviser, working on the integration of the division and other unspecified "worldwide projects".

Gilbert Ohayon, who was brought in from CBS Fox Video to replace Blaskey, has been appointed marketing director international repertoire Continental Europe. He will report to Alexis Rotelli, MD Continental Europe.

EMI's UK and US companies will now have their own international artist development staff. John Briley, previously senior international executive, becomes director of international artist development for EMI (UK).

At Chrysalis and Enigma, which are 50% EMI owned, Mike Allen and Laura Annick continue to be in charge of international marketing. At SBK, Pam Gorode will be responsible for international artist development. In the US, Jeremy Hammond moves to Capitol as VP of international artist development and Jean Pierre Bommel becomes VP of international development at EMI US in New York, replacing Gabi Zangerl who returns to EMI Electrola to take up a new role.□

1. Singles Collection	Phil Collins	(Virgin)
2. Jason - The Videos	Jason Donovan	(PWL)
3. In The Park Live	Wet Wet Wet	(PMV/Channel 5)
4. Kylie - The Videos II	Kylie Minogue	(PWL)
5. New Jersey	Bon Jovi	(PMV/Channel 5)
6. The Wall	Pink Floyd	(Channel 5/PMV)
7. Decade	Duranduran	(PMI)
8. We Will Rock You	Queen	(Music Club)
9. The Cream Of Eric Clapton	Eric Clapton/Cream	(Channel 5/PMV)
0. Innocents	Erasure	(Virgin)

### Germany & Austria & Switzerland

### Super Channel And Star★Sat In GDR

by Jon Henley

Super Channel, the pan-European satellite youth TV channel, and Star★Sat, the West German commercial satellite radio station, have entered the East German market. The two broadcasters have both sealed contracts with the city of Dresden, which has around 36.000 cable connections.

East Germany is the 20th country in which Super Channel is officially available, and the deal brings the Italian-owned broadcaster into a potential 20 million households across Europe. Network development manager Malcolm Tallentire believes the channel is actually available in several East German cities: unofficial estimates put the number of cabled households in the country at 1-2 million, and some community networks have been taking Super and other Western channels "more or less illegally" since late last summer, he says.

Tallentire claims the major obstacle to bringing more East German networks officially on stream is the difficulty of obtaining precise information. "Dresden is the only place where we actually know what's going on. We won't have the situation properly documented until summer this year,' he says.

But the major problem for cable broadcasters wanting to exploit the expanding East German market remains the capacity of the cable system itself, Tallentire adds. "There may be plenty of networks, but they are mostly very small, have a restricted number of channels and cable operators don't have the currency to buy decent receiving equipment," he says.

Panneck Connie from Star $\bigstar$ Sat, which runs a non-stop music, jingles and commercials service similar to Holland-based Sky Radio, says the move into East Germany is "obviously very important for any West German commercial broadcaster. There's no language barrier and it's a market that's going to explode in the next few years, although at the moment it's very much in its infancv." 

### **RPR Amends Format To** Tackle Competition

#### by Peter Woernle

Faced with stiff competition from the private broadcaster Radio Regenbogen and the public stations SWF and SDR, private RPR's new head of music, Guido Mueller, is altering his station's music format.

The trend is to play more oldies and more UK titles. This is a move away from the Ludwigshafenbased station's previously US flavour to its evening broadcasts.

Daytime programming (06.00-18.00) comprises 30% music from the 60s, 30% from the 70s, 30% from the 80s and 10% current hits. Two German-language titles are played each hour, although sometimes one is replaced by a romance-language song. The titles included in the 10% current hits are chosen fortnightly from a 75-title playlist.

Bavarian-dialect pop singer Nicki sits at one end of RPR's format limit but Mueller avoids schlager stars, such as Roland Kaiser. At the other end of RPR's format are artists like Brian Adams and Foreigner. The US and the UK charts are featured during evening programming, while the Coca-Cola Eurochart Hot 100 Singles is aired every Friday from 18.00-20.00.

To be included in the playlist a title must have already received extensive airplay from other stations or be from an artist who has anticipated chart placement. RPR, with an average 150.000 listeners per hour, does not name records played during daytime programming. New artists with unknown titles are not played because, according to music programmer Hans Mappes, "they just get lost".

The team of six RPR music editors make up their playlist using the Stuttgart-based computer, ISAR (Intergrated Archive Radio System), for support with on-line dialogue.

The station's Saturday night disco show, 'Saturday Night Fever', which featured maxiversions of the latest disco hits, has been replaced by the 'Saturday Evening Party', aired from 20.00-23.00. Listeners who are throwing their own party have an opportunity to determine the playlist for one hour. The station sends a reporter to the scene of the party for a short, live report.



### Germany & Austria & Switzerland



### Austria Introduces National Charts

#### by Walter Groebchen

Austria has, for the first time, introduced albums and singles charts based only on sales.

"It was high time the charts became a representation of market movements and not vice versa," says Heinz Canibol, MD of CBS Austria and initiator of the far reaching reforms. "In the past no one took our chart seriously but that will change now."

The new charts, which began being compiled on a weekly basis in January, are based on returns from more than 200 retailers. The system is monitored by the national IFPI organisation, mechanical rights society Austro Mechana and the trade journal Der Musikmarkt. The results 'Austria Top 30' are presented exclusively by national radio OE 3 and the daily newspaper, Kronenzeitung. A control commission has also been set up to

prevent manipulation of sales. Many Austrian record producers have expressed concern that the new charts will make it more difficult to establish national talent. But Canibol does not believe this will be so. "If we could succeed in establishing professional marketing, and were able to work together with the media, we would finally be able to give Austrian artists the ranks in international competition they actually deserve?"

The most recent edition of the Austrian chart sees Lisa Stansfield's *All Around The World* (Arista/BMG) heading the singles list and *But Seriously* (WEA) from Phil Collins topping the album rankings.

### **Bavaria Increases Media Support**

by Philipp Roser

The state of Bavaria will increase its media support grant by 80% this year taking the total subsidy budget to DM 44 million (app. US\$ 25.9 million).

The rise coincides with a boom in the number of media-related companies now established in Munich, the state capital. Now 4.173 businesses are operating from the city, a 28% leap on 1983 figures, employing 57.216 people. In 1988, the latest year for which full figures are avialable, Munich's audiovisual industries turned over DM 5.6 billion.

A new report, produced by the city's Chamber of Commerce,

concludes that Bavaria's dual system of public and private broadcasters for TV and radio has now properly established itself.

"The private radio stations were the big winners with young listeners. The Bayerischer Rundfunk even lost its leading position in the 14-29 age group," points out the report.

Besides BR's three stations and the Austrian public broadcasters, listeners in Munich can receive seven local private stations, on five frequencies, as well as the statewide private broadcaster Antenne Bayern.

### MCA Acquires Star Catalogue

Hamburg-based MCA Music West Germany has acquired the 1.500-copyright catalogue of Star Music. The Star catalogue, consisting mainly of original German compositions, includes a number of well-known Udo Lindenberg songs, an album by Kraftwerk and a collection of numbers made famous by Vicky Leandros. John Brands, VP MCA

Publishing International, said the move was "part of MCA Music's long-term catalogue expansion plans, which include the acquisition and administration of local catalogues and copyrights throughout Europe!"

### **BR Aims For More Melodic Sound**

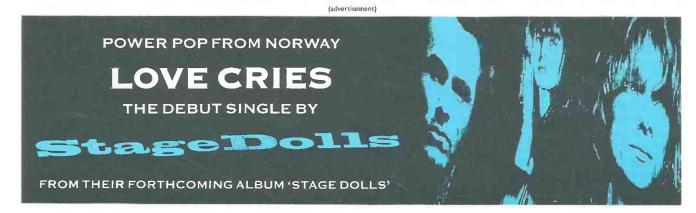
Claus-Erich Boetzkes, the head of music programming at public station Bayerischer Rundfunk (BR), is insisting that despite the departure of former music controller, Thomas Gottschalk, no significant changes will take place at the network.

"One of the few introductions I have made," explains Boetzkes, who was expected to make sweeping amendments after the departure of his former colleague with whom he had previous public disagreements on music tastes, "is to bring in more melodic music to round off the format. BR 3 will continue to concentrate on international pop and BR 1 will focus on German-language and folk music." BR 3's new afternoon flagship is 'Radiothek', broadcast daily from 13.10-16.00. Besides music, the programme includes comedy sketches, gossip, information and listeners requests'. Also new to BR 3 is The 'World's Best Music', a 25-minute programme broadcast each weekday from 12.30-13.00. Boetzkes: "The show presents a continual stream of pop oldies."

BR uses computer technology to help compile its playlist but, says Boetzkes: "It only makes musical suggestions which can then be accepted or rejected by the programmer. We use computer playlisting for all programmes except 'Morgentelegramm', 'Radiothek' and 'Mr Music'. □ **SOMEWHERE IN AN OFFICE IN EUROPE:** "Alright! Which one of you has got it?"

(advertisement)

"If this is the kind of thing you often hear when looking for this week's copy of Music & Media, it's time you took out your own subscription. Fill in the coupon in this issue?"



N E W S



# **First Oldies Station** Begins Test Transmissions by David Stansfield

Radio Gold, soon to become Ita- | ly's first specialised oldies station. is currently test transmitting in preparation for its official opening in March.

The new Milan-based station is run by Angelo Borra, owner of the national network station Milan International 101 and Italy VOA Europe.

The idea for Radio Gold came from Milan International executive Luca Dondoni and programme director Gigio d'Ambrosio. Dondoni: "We had the idea for some time but became convinced after a visit to the LA oldies station KRTH-FM last ye ar. Ours is a totally new idea for Italy. There is no other such specialised station. But we believe

that the radio situation in the country is now mature enough for such a step?"

Radio Gold with its own frequency, 98.7FM, will play international and national music only from the years 1954-1974. Its target audience is the over 30s. It will broadcast 24 hours a day, play only CDs and is fully digital and computerised. It houses three Sony CD jukeboxes and Dondoni confirms that the station's sophisticated technology has meant numerous test transmissions to ensure broadcasting perfection.

Initially, Radio Gold will transmit only in Milan but Dondoni says that they intend to expand in the future.

LIGH

### Gianni Morandi

POT

- Signed to RCA/BMG.
- Published through BMG Ariola.
- Management: Smemo Music, Rome.
- New album Varieta (PL 74355).
- Previous album Dalla/Morandi (with Lucio Dalla) sold one million units on national territory and throughout Europe.
- New single Varieta.
- The album was recorded at the FonoPrint Studio in Bologna. It was produced and arranged by Lucio Dalla and Mauro Malavasi.
- BMG has concentrated on 30-second radio advertising spots on Italy's major networks plus advertising in leading daily newspapers. A video for the track Varieta will be released in March. Morandi has made several TV appearances.
- The LP is set for widespread European release later in the vear
- Morandi will start a national theatre tour in March which will include major cities and provincial towns. In summer he will perform outdoor concerts.
- Tour agent Smemo Tours.

Morandi, who started his singing career in 1962, has gone on to

become one of Italy's best-known artists. He is also an actor who has appeared in many TV films and he has been with RCA/BMG since the start of his recording career and his total record sales are well over 20 million.



On Varieta he performs songs written by noted artists/writers Lucio Dalla and Mogol. Morandi will release the new single Bella Signora in March and will follow that with another, as yet untitled, single in the summer. Π

### Bennato And Zucchero **Top Year-End Charts**

National artists Edoardo Bennato and Zucchero outsold all international competition according to the year-end round-up chart published in the TV/music magazine Sorrisi E Canzoni. The publication produces an industry respected weekly chart which, along with those compiled by state broadcaster RAI and trade magazine Musica E Dischi, is based on sales.

Bennato won top place for his single Viva La Mamma. But although Virgin promotions director Angelo Vaggi was pleased with the result he insisted that Bennato's total sales figures of 75.000 indicated the death of the single. Vaggi: "Those kinds of figures are really nothing. The vinyl single is finished and I do not believe that the CD-3 has taken off on the worldwide basis it was expected to."

Vaggi confirms that singles are of little interest to his company and states: "It is not our policy to sign singles-only artists. The single is useful only as a promotional tool for an LP."

PolyGram artist Zucchero topped the 1989 LP chart with Oro, Incenso & Birra which has sold 1.4 million units. Bruno Tibaldi

### MD at the new Phonogram division is not surprised that national acts are sales leaders. Tibaldi: "The main reason is quite simple. Artists who sing in their own language find it much easier to communicate to our national audience?'

National acts were well represented in the Sorrisi chart top 10. In the singles division Francesco Salvi (Five Record), Raf (CGD), Rocco & The Carnations (CGD), Jovanotti (Ibiza) and Papa Winnie (CBS) polled third, fifth, eighth, ninth and 10th positions. International artists Madonna (WEA), Roxette (EMI), Prince (WEA) and Joe Cocker (EMI) reached no. 2, no. 4, no. 6 and no. 7 respectively.

Italian artists also had the edge in the top 10 best-selling LPs. Vasco Rossi (EMI), Antonello Venditti (Ricordi), Gino Paoli (Ricordi), Edoardo Bennato (Virgin) and Jovanotti (Ibiza) polled second, third, sixth, eighth and 10th positions.

WEA dominated the international entries with Simply Red, Madonna, Tracy Chapman and Tanita Tikaram scoring fourth, fifth, seventh and ninth places.  $\Box$ 

### **Genoa Station Backs** National Product

Northern regional station Radio Babboleo has increased its commitment to national talent. Station programme director Lenny Rattona believes that national repertoire now deserves more airspace. Rattona: "There has been a recent return to quality music which has in turn meant a rise in popularity."

As well as increasing airplay for national artists, the station is also broadcasting more interviews with Italian performers. Its prerecorded artist interview slot, previously broadcast on Saturday mornings, has now been shifted and extended to 10-minute midmorning slots aired Monday to Friday. BMG artists Gianni Morandi and Luca Carboni were the latest acts to be featured.

Based in Genoa, Radio Bab-

boleo transmits throughout the whole region of Liguria. It is the region's top broadcaster with an average 111.000 daily listeners (Audiradio 1989 statistics).

Rattona describes the station as 'international top 40' with a strong element of local news and information. He is convinced that regional stations can service local needs better than the national networks. Rattona: "A network station based in northern Milan cannot get the real feel of a southern city like Naples and vice versa?"

Radio Babboleo receives a generally good service from Italy's record companies according to Rattona. But he does admit that the station buys about 70% of its music on import because of the release delays on international product.  $\square$ 



# Delegates Attack Record Company 'Collusion'

**Beziers** - Both record companies and Media Control were accused of collusion by representatives from around 350 French FM radio stations attending the seventh National FM Radio Festival held just before MIDEM.

Both artists and FM stations renewed their attacks on the dominance of record companies and the Strasbourg-based monitoring system, saying they gave little support to unknown French artists and even less to the smaller FM radios.

Many stations complained of the difficulties they faced in receiving new artists' product, the inaccessibility of established artists and the problems of playing discs which listeners were then unable to find on sale.

However, Vogue's GM Daniel Goldschmidt said the smaller FM stations were not being realistic: "We choose which radios to work with on the basis of the size of their audiences shown in the polls. We decide which stations would give us the results.

"I sold Philippe Lafontaine by TV not by radio. The truth of the matter is that *Coeur De Loup* took off after Lafontaine appeared on the show 'Sacree Soiree'. Radio picked up the record much later. FM radio does not sell records. In 80% of cases artists and their records are launched via TV?"

Vogue signing Francis Lalanne explained that becoming involved

in radio promotion was for him a matter of personal choice: "On my last tour I worked with a number of small FM stations rather than one major radio and I avoided TV appearances, but I sell less records since I made that choice." He urged FM radios to maintain a similar independence: "Do not work with the record companies, keep radio free and guard your freedom. You are not there to work for the record companies, you are there to express a certain vision."

Media Control president Danielle Anger also made her position clear: "Media Control exists to sell a service to specific clients, the record companies and music publishers. It was created because of them, and will develop with them. Its objective is to sell records not to satisfy radio audiences."

But Radio Nantes' Jean-Francois Daniel referred to the "rottenness" of the current monitoring system, a theme later expanded by the singer Murray Head: "The methods used can only raise questions concerning the validity of the market. There will obviously be some kind of corruption if the identity of stations controlled by Media Control are known."

Michel Fulgain, an established French variety star, was equally blunt: "Media Control exists to make money for the record companies. It has established a certain

### M6 Launches New Rock Programme

Commercial TV channel M6 is launching a weekly rock magazine programme 'Avec Ou Sans Rock' at the end of this month. The show will include reports, interviews and a special look at young unknown French acts.

The first programme includes an interview and concert excerpt with Nina Hagen, a report on one of the East Berlin bands featured in Paris' recent East German Cultural Festival and an exclusive look at the new Christians video.

Later shows will include location reports from video shoots as well as mini-concerts featuring unknown French groups playing in small venues. The show's presenter, Roxanne, says the aim is to "focus on those new bands who need to be shown but who would not otherwise have an outlet. But we will be having at least one international artist in each show".

The US-born presenter currently hosts M6's youth programme 'Roxanne Roll' on Wednesday afternoon. She has also previously worked with FR 3 and Antenne 2. 'Avec Ou Sans Rock' is produced by Brigitte Remy who directed, with Pascal Mourier, Virgin's Mano Negra concert tour video. order. I find that scandalous. Think of all the French artists who work for maybe 20 years but are never heard?"

Fulgain's claim was supported by unknown artist Philippe Mazelle (Mazeres Disques), who pleaded for "the right to be heard and known". However Apache boss and ex-SNEP president Bernard de Bosson disagreed: "I have launched a lot of artists in my time, among them France Gall, Michel Berger and Veronique Sanson." However, he did acknowledge the difficulties faced by independent labels "who are fed up because they have no way of being heard".

The annual gathering of France's leading local radio stations (networks and independents), currently the only one of its kind in France, was held in Beziers for the last time. The eighth festival will be held in Antibes next October.

### Sales Awards Up 30%

Industry body SNEP gave out 327 sales awards in 1989, up from 240 in 1988. French acts took more than 200 awards.

The number of gold discs, given for album sales of 100.000, went up from 96 to 132, and the number of platinum awards, for sales of 300.000, remained at 38.

Five albums reached diamond status, selling one million units: Mylene Farmer's *Ainsi Soit-Je* on Polydor; Michael Jackson's *Bad* Epic/CBS); Johnny Clegg's *Third World Child* (EMI); Renaud's 85 LP *Mistral* (Virgin); and Pink Floyd's *Wish You Were Here*, released by EMI in 1975. Pink Floyd's *The Wall* also received a triple platinum certificates.

The number of singles getting sales awards dropped from 71 to 68, but three singles went platinum (800.000 units): Lambada by Kaoma (CBS), charity song Pour Toi Armenie (Trema) and the theme song from the 1986 film 'Le Passage' performed by Francis Lalanne (EMI).  $\Box$ 

### French Product Dominates Charts

by Emmanuel Legrand

The French charts were dominated by French product in 1989, according to research published in Music & Media's sister paper Faits Francais and compiled by chart owners Europe 1 and Canal Plus. Of the top 10 albums, nine are French with Madonna the only Anglo-American artist to feature.

The album charts are led by Patricia Kaas and Mylene Farmer, both on Polydor, and Francis Cabrel on CBS. It is the first time in the five-year history of the French charts that a national act has headed the list. Some 157 albums, excluding compilations, charted in 1989. Of these 81 were Anglo-American, 64

these 81 were Anglo-American, 64 Francophone and 12 either in another language, instrumental, classics or comedy. CBS had the highest number of charting LPs (31) followed by WEA (25) and Phonogram (18).

A total of 242 singles entered the top 50 charts in 1989, of which 136 were in English, 96 in French and 10 in other languages. Kaoma's *Lambada* (CBS) topped the singles charts followed by Boney M's *Megamix* (BMG Ariola).

France ·	• Top 5 Singles,	1989	
1. Lambada	Kaoma	CBS	
2. Megamix	Boney M	BMG Ariola	
3. Johnny Come Home	Avalanche	WEA	
4. Like A Prayer	Madonna	WEA	
5. La Fete Au Village	Les Muscles	PolyGram	
France -	Top 5 Albums,	1989	
1. Mademoiselle Chante	Patricia Kaas	Polydor	
2. Ainsi Soit-Je	Mylene Falmer	Polydor	
3. Sarbacane	Francis Cabrel	CBS	
4. Elsa	Elsa	BMG Ariola	
5. If	Bernard Lavilliers	Barclay	

MUSIC & MEDIA - February 3, 1990

# Who's got The power

# La Nouvelle Vogue

The"French Leading Independent Company



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# New Moves To Promote Dutch Product

Amsterdam - Conamus, the foundation set up to promote Dutch popular music, is trying to set up an idealistic record company to market mainstream Dutch product.

"We are currently having heated discussions with the record industry about setting up such a venture," says Conamus MD John de Mol. "It would be non-profit

making and partly financed by the proposed levy on blank casset-tes."

De Mol sees the move as a lastditch attempt to revitalise the flagging fortunes of Dutch product. Its market share slumped to 15% last year, compared to 33% in the 70s. De Mol says the decline is due to lack of airplay and long-term investment by record companies.

by A crisis meeting last year between broadcasters, record companies and other music industry representatives, has had little impact. De Mol says DJs remain arrogant: "They don't want to take the risk of backing Dutch product. Record companies argue

receive any airplay."

A second meeting is planned for October this year to review the results of an investigation carried out by Conamus and a Dutch university to pinpoint the problem areas. "Everybody connected to the music industry is being approached and in October we will have a complete picture," says de Mol.

## Public Broadcasters Lose Ground To Sky

Dutch public stations Radios 1 to 5 have lost substantial audience share to commercial and foreign broadcasters in the last 12 months, according to a new survey. The poll was carried out by national market research bureau AGB/Intomart for public broadcasting association NOS. The most notable winner was Sky Radio, the all-music, soft pop satellite station owned by Rupert Murdoch's News International empire.

While the average daily listening time for radio as a whole stayed stable at 2 hours 52 minutes over the survey period (November 1988 to November 1989), the public stations' share of total listening time slumped from 88% to 77%. Public regional stations increased their share from 5% to 8%, mainly as a result of increased airtime.

The remaining 7% gain. was split between commercial stations (which are theoretically still illegal in Holland but evade the law by beaming in from abroad), pirates and foreign broadcasters. Sky Radio attracted 10.5% of total listening time, while Radio 10, currently threatened with closure, managed 3%. NOS was not prepared to comment on the survey. □

### VARA Releases Single

Dutch public broadcaster VARA has become the country's first radio station to release a record from one of its live recording sessions. The CD single, *Rocket Launcher*, contains three recent tracks by Canadian folk/blues singer/songwriter Bruce Cockburn and comes out this week on the independent Indisc label.

that there is no point in investing

in new talent if it is not going to

VARA DJ/producer Jan Douwe Kroeske: "We have been recording two-hour sessions for a couple of years with a wide range of artists and now have around 120 tapes. I generally play them on my show in the week they were recorded, and they may get repeated. This particular session was re-run several times by popular request and people started asking where they could buy it. That's where the idea started.''

Indisc's GM Sjaak de Bruijn says he sees it as a good way to promote an artist: "It happens elsewhere, notably through John Peel in the UK, and we feel it will gain us a lot of airtime, not just on VARA but on other stations as well. I'm quite sure there will be more attempts to do the same:"

### With Love From Belgium

Belgian state broadcaster BRT is to air a major new radio series, tracing the history of Belgian music. The project was inspired by producer Gust de Coster, who covered 20 years of Belgian pop in his programme 'Kiliwatch', 10 years ago.

The series, 'Wit-Lof From Belgium', starts on February 6 and will run until the end of the year. The 43 episodes, each 50 minutes long, will be broadcast every Tuesday between 13.10-14.00. As well as the music, each episode contains an interview with either artists or music industry personalities.

The series is being accompanied by a book and 3 CDs. "I think this is a real prestige project for the BRT," says de Coster, who worked on the project together with Geert de Bruycker, Johan van Achte and co-host Erik Bayens. "Although sometimes it was hard to trace some of the original tapes we are very happy with the support we got from the record industry. Play It Again Sam and Antler were very helpful in compiling the last decade of the series.

The three CDs (one on the 50s and 60s, one covering the 70s and one on the 80s) are being produced by BRT and EVA (EMI, Virgin, BMG Ariola) for release on CD/MC only. They, and the book, are due to be released in April.

The series takes its name from the vegetable with f, or chicory, which is one of Belgium's biggest exports.

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### Foreign Affair

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- Signed to Crammed Discs.
  Publisher: Les Editions de La Bascule.
- New album: East On Fire (CRAM 064).
- New single: Sandanya in February/March.
- Producer: Gilles Martin.
- The album is being backed by poster advertisements in magazines.
- The band will be promoting the LP in France, Italy, Austria and West Germany.
- East On Fire was released in the Benelux, Scandinavia and Switzerland at the end of 1989. In March it will be out in Italy, Japan, West Germany, France and Austria.

East On Fire is the debut album of two former Minimal Compact members, Rami Fortis and Berry Sakharof. Fortis, of Italian/Iraqi origins, and Sakharof with a Turkish background, aim to combine rock guitars with a Middle Eastern flavour.

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East On Fire contains 12 tracks, which went down well when the



band appeared at the recent Transmusicales Festival in Rennes. Minimal Compact had a loyal following in most European countries and Foreign Affair hope to keep their interest with this new project.





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Radio West, a new private station, began broadcasting in Espoo, near the western border of Helsinki, on February 1. The target audience is 35-50 with a format based upon MOR, oldies and jazz.

The station will also carry three extended daily news broadcasts, plus regular music and talk programmes aimed at a Swedishspeaking audience. It is Espoo's first local station and has a potential 170.000 listeners. Though by Kari Helopaltio Espoo is its first priority Radio West will also look to gain listeners in Helsinki.

MD Jyrki Otila, well-known locally as a quiz show host, says Radio West is similar in style to the state station YLE, but is "more action-packed and entertaining".

Radio West employs 20 people, with eight resident DJs including Raimo Lintuniemi, Chrisse Schwindt, Jukka Puotila and Uma Aaltonen. Programme controller is Matti Paalosmaa.

The station will face competition from the leading Helsinkibased privates, Radio City, Radio Ettan and Radio Syke. The latter has a similar format though a younger target audience.

Radio West's shareholders include two local newspapers, the Espoo Chamber of Commerce, a building society and the Tapiola insurance company.  $\Box$ 

### Swedish Radio Awaits TV Decision

Both Sweden's radio and television industries eagerly await the governing Social Democrats' decision on whether to allow the introduction of national commercial television, a ruling which will have major implications for all aspects of the national media.

The Social Democrats will consider three possible options for commercial TV at their convention in September. The most radical is that a national private channel should be created alongside the existing two state channels Sveriges TV (STV) 1 and 2. Another is that STV should be allowed to carry advertising 'blocks' between programmes. The third is either that STV 1 or 2 should be turned into an independent commercial channel.

Rolf Legefors, programme director at Gothenburg's City 103, a radio station sponsored by the Swedish Employers' Federation, believes there is strong government concern about advertising money leaving the country, particularly to the London-based satellite TV channel TV3.

A government spokesperson says that if the Social Democrats make a firm commitment in September then a Swedish commercial channel could be on air a year later.  $\Box$ 

### New Chart System At Haugesund

Norwegian private station Radio 102 at Haugesund has implemented a new chart system in response to what head of programmes Egil Houeland calls "the steady decline of singles sales over the past couple of years".

Each Friday 102, which claims a daily audience of between 60-70.000, now runs a CD Top 20 based on the sales of seven shops in and around Haugesund. And on Saturday the station airs its own '102 Top 30' chart, compiled with reference to the Billboard Hot 100, the M&M Eurochart Hot 100 Singles and the station's own airplay.

Houeland: "The '102 Top 30' serves more as a tip list and will include album tracks as well as singles - and maybe even stuff that hasn't been released in Norway yet. We believe it will suit the needs of our listeners better than a structured sales chart." Haugesund is seeking sponsors for both new charts.

### SPAIN & PORTUGAL

Gold Medal For Olympic TV Show by Anna Marie de la Fuente

A Spanish entry to the New York International Film & TV Festival has won the gold medal in the Special Musical Programme category. 'La Nit, Barcelona Musical Extravaganza' was among 3.100 entries from 27 countries.

Last month's one-hour TV special featured highlights of the five-hour concert held in October 1988 to celebrate Barcelona's selection as host of the 1992 Olympic Games.

Hosted by Italian actor Franco

Nero and Dionne Warwick, the concert showcased internationally renowned Spanish opera singers Jose Carreras and Montserrat Caballe as well as singer/songwriter Joan Manuel Serrat and flamenco singer Camarron de la Isla. Foreign acts included Jerry Lee Lewis, Suzanne Vega, Eddie Grant, Spandau Ballet and Freddie Mercury.

The special has so far been sold to 22 countries by the Los Angeles/UK group, international distributor Radiovision.

### **EMI-Hispavox Tops Iberpop**

EMI-Hispavox artists swept the board at the seventh Iberpop festival, taking top awards in 5 categories. The award for Best LP went to Gabinete Caligari's *Privado*, released by EMI in October, which went platinum in three months. The band's Jaime de Urrotia was named Best Songwriter.

Hispavox band Loquillo Y Los Trogloditas were named Best Live Act and the award for Personality Of The Decade went to Alaska, also signed to Hispavox. Joint winners of the Best New Band award were Heroes Del Silencio (EMI) and La Granja (Zafiro). □

## Duncan Dhu

- Record company: GASA.
- Publisher: Vortex Music.
- Manager: Tiburon Concerts.
- New album: Autobiografia.
  New single: Roxando La
- Eternidad.
   Recorded at Power Plant and Maison Rouge in London and produced by Colin Fairley.
- Album is being marketed by shop and street posters, press advertisements and TV appearances.
- Duncan Dhu are currently touring the US and hope to tour France in the summer.
- The album will be released by Les Disques Du Crepuscule in the Benelux and by Creation in the UK.

Duncan Dhu are on an ambitious tour of the US to tie in with the release of their double album *Autobiografia* in the US on Sire in mid-February. The US release will contain three songs in English. The tour is sponsored by FM network Los 40 Principales, which ran a competition offering the winners a trip to the New York gig which the network will broadcast.

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Last year, the band became the first Spanish group to sign to a UK label when they joined Creation. The album *Canciones* was released in the UK and an English-language version was produced by Les Disques Du Crepuscule records in the Benelux.



A trio until last year, Duncan Dhu are now made up of Mikel Erentxun (vocals and guitar) and Diego Vasallo (vocals and bass). Among the artists who worked on *Autobiografia* are Steve Nieve, Brinsley Schwartz, Nick Lowe, Colin Vearncombe (Black) and Sam Brown. The album went double platinum in Spain at the end of 1989.



### UPCOMING **SPECIALS**

Issue 7

HOLLAND

**Publication date** 17 - 2 - 1990

Advertising deadline 23 - 1 - 1990

Issue 9

### San Remo/Italy

**Publication date** 3 - 3 - 1990

**Advertising deadline** 6 - 2 - 1990

Issue 10

UK

**Publication date** 10 - 3 - 1990

Advertising deadline 13 - 2 - 1990

 $\star \star$ Issue 11

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### FRANCE

**Publication date** 17 - 3 - 1990

**Advertising deadline** 20 - 2 - 1990

Issue 13

SWITZERLAND/ AUSTRIA

> **Publication date** 31 - 3 - 1990

**Advertising deadline** 6 - 3 - 1990

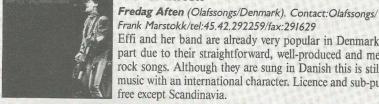
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For Ad details call (20-6691961)





### Effi & Eliten



Frank Marstokk/tel:45.42.292259/fax:291629 Effi and her band are already very popular in Denmark. It is in part due to their straightforward, well-produced and memorable rock songs. Although they are sung in Danish this is still quality music with an international character. Licence and sub-publishing free except Scandinavia.

### Annie Joyce

Make Me Feel (New Music/Italy). Contact:New Music/Pippo Landro/

tel:39.2.55400314-327-356/fax:55400360 Like much of today's house related pop this Italian house track is reminiscent of 70s disco music. It's a potent, uplifting song with some good inspired singing on it from one of the hottest label/production companies of the moment. Licence and sub-publishing free except Italy.

### **Precious Wilson**

I May Be Right For You (Tam Tam/UK). Contact Savage Records/tel44.1.4901210/ fax 2503186

Another compulsive house track with a memorable refrain. A good club hit that could easily cross over into the charts. Sticks in the memory immediately. Licence and subpublishing free except UK.

### Magnus Uggla

Dyra Tanter (CBS/Sweden). Contact:CBS/ George Reisbass/tel:46.8.980250/fax:286751 Attractive Europop from a varied and talented artist. The intro of this track is inspired by Beethoven's Pathetique while much of the backing is reminiscent of the Pet Shop Boys' It's A Sin. Uggla has a remarkable voice and is currently very popular in Scandinavia. Licence and sub-publishing free except Scandinavia.

### Rapsonic

Vas-Y Mets La Dose (Trema/France). Contact:Trema/Arielle Faille/tel:33.1.42560882/ fax:42252528

Je Rap by Nec+Ultra was the first genuine French rap record and since then, with the help of producer/mixer Dee Nasty, the scene has blossomed. This is hip-hop in the best Beastie Boys tradition with a powerful delivery. Licence and sub-publishing free except France.

### **Fidelfatti With Ronnette**

Just Wanna Touch Me (Magic Service/Italy). Contact:Magic Service/Anna Lombardoni/ tel:39.2.5063352/fax:5064689

Moody swing beat by the Italian Piero Fidelfatti, made particularly interesting by Ronnette's powerful vocal delivery. Taken from the forthcoming LP Experience. Subpublishing except France and licence free where Polydor affiliates refuse their option.

### **Dis Noir**

### Babylon (Pilz Magma/West Germany). Contact:Pilz/Kerstin Hein/tel:49.40.2516090/ fax:25160911

A weird and immensely catchy song from a band who recall the best days of Propoganda. Once you get used to the singer's nasal voice she handles the memorable chorus very well. Licence and sub-publishing free except West Germany.

### The Parachute Men

Bed & Breakfast (Fire Records/UK). Contact:Fire/Dave Bedford/tel:44.1.3596141/ fax:3599661

A powerful and hypnotic song complete with jangling guitars and an excellent female lead vocal. This widely tipped Leeds (UK) group are just about to release their second LP, produced by Hugh Jones. Licence and subpublishing free except UK, France, West Germany, Austria, Switzerland and the Benelux.

### Merlin

#### Ales Nur Getraumt (Dino/West Germany). Contact:Siebenpunkt/Helmut Schmidt/ tel:49.89.331808/fax:397179

From the band that won this year's Goldene Stimmgabel for the best new German band comes a sophisticated, melodic AC number. Great singing and a very promising debut. Licence and sub-publishing free except West Germany, Austria and Switzerland.

Records mentioned on this page are by promising acts which have potential for breaking into the pan-European market. The selection is done by the editorial team of Music & Media. Radio & TV programmers wanting to play the material mentioned here should be aware that not all records are necessarily released in every territory. International A&R managers and music publishers on the look out for new deals should contact the original master/publishing owners. Country of origin and contact numbers are listed as known. Those wishing to submit material to this section should send their records, biographies and photos to Music & Media, Gary Smith, PO Box 9027, 1006 AA Amsterdam, Holland.



### WORTH WATCHING



Despite the fact that Scandinavia is in the grip of winter, **Misty Records** and some of the labels that form Mistlur Music are about to release a flood of hot product. Along with **The Dum Dum Boys**, **The Mercury Motors** are one of the best bands that Norway has produced. Their second LP *Smash The Moon* will be out in two months accompanied by a tour of Scandinavia.

While ex-Imperiat singer Thastrom writes songs in Amsterdam, Fred Asp, ex-drummer of the same band, is about to release his as yet untitled debut solo LP. The last two tracks are being mixed and the LP will be out soon.

One of Misty's bigger successes of the last 18 months has been **The Sandmen** who are on A&M for the rest of the world and last year made their mark in the US. The band are currently writing songs for an album to be recorded in the spring/summer and auditioning US producers.

The Leather Nun are also about to release a new LP, again no title as yet, but the first single will be *Thousand Nights* set for early

Top	IOL	JK
Indepen	dent Sin	gles
L Madchester Rave On	Happy Mondays	(Factory)
2. Buildy The Magic Number 3. Fool's Gold What The World	De La Soul	(Big Life)
Is Whiting For	Stone Roses	(Silvertone)
4. Tears On My Pillow	Kylie Minogue	(PWL)
5. Going Back To My Roots	FPI Project feat. Paolo Dini	(Rumour)
6. 20 Seconds To Comply	Silver Buliet	(Tam Tam)
7. Getting Away With It	Electronic	(Factory)
8. WFZ	Happy Mondays	(Factory)
9. You Surround Me	Enasure	(Mute)
10. Automa Score	Field Mice	(Sarah)
Compliant by MF18		

### Going Independent...

#### by Karen Roffey

This week's highest new entry comes from the Field Mice, whose latest 45 for Sarah, the *Autumn Store* EP, goes in at no. 10. Tipped as the next indie sensation (and no doubt already being tempted by the majors), Ride follow closely behind at no. 12 with their debut, a four-track self-titled EP on Creation.

Barry Blue is back in the chart under the guise of Cry Sisco following the re-promotion of *Afro Dizzi Act* (Escape). The single - A NEW MUSIC & MEDIA INFO SERVICE FOR ACTIVE TALENT SCOUTS. 20 HOT TIPS EVERY 2 WEEKS ON CASSETTE. CALL GARY SMITH FOR ALL INFO, AMSTERDAM (0)20 - 6691961



February release. While we are on the subject of Leather Nun there is an interesting new project tastefully called *Mobile Whorehouse*. It consists of **Freddie Wadling**, the gravel-voiced singer from **Blue For Two** and **Nils Wohlrabe** of 'the Nuns'. Their LP was recorded in West Berlin and mixed by Alexander Hacke whose most notable previous work has been with **Einsturzende Neubauten**. The results are perhaps unsurprisingly said to be "interesting", according to Anders Moren, MD of Mistlur Music.



Lolita Pop - recording four new tracks

Finally, and still in the frozen North - Lolita Pop have been signed to Geffen for the rest of the world. They are about to go into the studio to record four extra tracks as options for the American version of their 1989 LP *Love Poison*.

previously an indie/dance minor hit back in the summer of 89 - features sampled dialogue from the classic Humphrey Bogart film 'African Queen'.

The Sundays achieve phenomenally high sales for a debut independent LP and *Reading, Writing & Arithmetic* consequently knocks the Stone Roses from their spot at the top of the album survey. Rough Trade is rumoured to be putting together a Smiths compilation LP which will feature B-sides, rarities and unreleased material. Meanwhile, one of Morrissey's favourite bands of the mid 80s, the Shop Assistants, return after a fouryear silence with a new single, *Here It Comes*, and to promote it a nationwide tour.

Indie giants Inspiral Carpets have surprised the major labels by signing a deal with Daniel Miller's Mute Records. The Manchester combo currently have three singles inside the indie top 20. Mute is gearing itself up for a busy season with forthcoming singles and LPs from Depeche Mode, Nick Cave & The Bad Seeds, AC Marias, Wire and the truly fabulous Mark Stewart.

AmericanRadioHistory Com

### (advertisement) Recording complex

MUSIC

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MEDIA

seeks individual to establish creative atmosphere for international recording artists, advising on the design and running of the facility. Needs proven interior design skills and extensive experience within the industry, including studio-running techniques. Experience and understanding of non-European cultures an advantage. The applicant will need to work long, irregular hours, dealing with difficult and unusual requirements and to manage staff and supervise accounting procedures. Proven personnel and management skills in this field are essential.

Please send resume and references to: PO Box 35, Bath, Avon, UK.



Call Music & Media's Eurofile department on 31.20.669.19.61



# EVIEW





### Sinead O'Connor

Nothing Compares 2 U - Ensign Out of all the recent covers of and Simple Minds' Sign 'O' The Times - this is definitely the most

for their 1985 debut album, O'Connor's emotionally charged version has immediate appeal. Already picking up airplay on all radio formats and destined to be her biggest hit to date.

### **Energy Orchard** Belfast - MCA

A driving, melodramatic rock song full of ringing guitars with a definite similarity to U2. Mick Glossop (The Men They Couldn't Hang) produced.

### Prince

#### Scandalous - WEA

The slowest track from Batman is a good enough number but it is a long way from his best.

### Chris Rea

That's What They Always Say - Magnet It cannot be ignored that Rea has stolen the guitar riff from Marc Bolan's Get It On but it must also be said that this is a good song that is likely to chart. Quality poprock.

### Lloyd Cole

No More Blue Skies - Polydor

A very strong return after the split of The Commotions. The melody of this song is simply superb which, combined with Cole's measured delivery, makes the chorus a killer. A huge hit.

### Queen B

Red Top Hot Shot - FFRR



Very fast bubblegum punk a la Transvision Vamp or Westworld. An immensely enthusiastic vocal delivery and a good simple tune.

### SINGLE OF THE WEEK

Prince songs - Chaka Khan's I Feel For You, Tom Jones' Kiss convincing. Originally recorded by Minneapolis band The Family

### Sandra Hiroshima - Virgin

A slow, moody number that is spoilt by the obviousness of the production but is, in fact, a charming song with a fine melody.

### **Kylie Minogue**

Tears On My Pillow - PWL This 1975 Johnny Nash hit (a

Radford/Lewis composition from the doo-wop genre) has been re-interpreted in a wholly predictable way.

### Sheena Easton

Follow My Rainbow - MCA A classy, mellow ballad that was produced by LA & Babyface and written by the latter. A sure hit.

### The Beloved

Hello - WEA

After the excellent new age/ house of The Sun Rising comes a more funky number with a Beatle-style chorus. A splendid song with a shopping list of media celebrities' names forming the chorus lyrics.

### Latino Party

Esta Loca - Polydor

A house track with a hint of samba from Ibiza. A straightforward good-time record with a naive charm.

### **Phil Collins**

| Wish It Would Rain Down - WEA Another sad, sad song from one of 1990's most successful albums. Slow and moody and likely to be a huge hit because of its extreme radio-friendliness. Nice guitar by Eric Clapton.

### Kevin Paige

Don't Shut Me Out - Chrysalis A funky and danceable song from an artist who is reminiscent of Robbie Nevil.



A talented singer/songwriter

who has teamed up with John

Leventhal to produce this char-

ming and mature LP. The semi-

acoustic songs have been left to

speak for themselves and

although this is familiar ter-

ritory (woman with guitar), it

really works. Try Diamond In

The Rough, Shotgun Down The

Avalanche and Cry Like An

A mixed bag of funk, rock and

reggae from an uncompromis-

ing but highly listenable four-

piece. Basil Clarke's urgent lead

vocals are set against disturbing,

desolate rhythms. Best: Com-

municate, Round And Round

and Missing You. There is also a

cover of the Billy Holiday

The debut solo album by this ex-

member of Georgie Red is good stuff. Edwards has an attractive

voice, the production is tight,

clean and sympathetic and

several tracks have definite commercial potential. A fine record

from the same company that

brought you Edelweiss. Check

out: La Vie En Vogue,

Mysterious and the cover of

Smooth AC pop that varies in

style from jazz-tinged R&B to

light rock. Everything is perfor-

med with style and commitment

and although the music is so-

phisticated it is never overly cool

or too laid-back. A talented ar-

tist with undoubted crossover

potential. Well worth a listen.

classic Strange Fruit.

**Phill Edwards** 

Mysterious - Gig

Night People.

Zap - Philips

**Louis Chedid** 

sometimes

and

Shawn Colvin

Steady On - CBS

Angel.

Yargo

hypnotic

Communicate - London

### ALBUM OF THE WEEK

Μ

S

### **Stephan Eicher**

### My Place - Barclay

U

An interesting guitar-based LP from this distinguished Swiss singer/songwriter that has songs in both French and English. Eicher's material achieves a balance between pop, rock and folk and is exceptionally well arranged. He is sup-

ported by superb musicians and uses a string quartet to good effect. Produced by Eicher and Dave Allen, highlights are Sois Patiente Avec Moi, My Heart On Your Back, Bon Pour Moi and This City.

### The Christians

#### Colour - Island

After a highly successful debut LP it cannot have been easy to do it again. But Colour is a triumph, both for the band and for producer Laurie Latham. A rich textured sound and instantly recognisable vocal harmonies combine with a strong, well thought out bunch of songs. Definitive adult pop music that will also come across well on the radio. Try All Talk, There You Go Again and One More Baby In Black. See article on page 24.

### Nuclear Valdez

### | Am | - Epic

If this LP is indicative of what Nuclear Valdez are capable of then they have a great future ahead of them. Their rockbased pop is catchy, economical and well produced by Richard Gottehrer (Blondie). The band sound quite a lot like Tom Petty around the time of Damn The Torpedos and songs like Trace The Thunder, Unsung Hero and Apache are very strong indeed.

### **His Latest Flame**

In The Neighbourhood - London

This all female five-piece from Glasgow have a nouveau hippy sound comparable to the Indigo Girls or Voice Of The Beehive. Their music is a lively brand of ringing guitars, tambourine, banjo, fiddle and layers of vocals. Produced by Owen Davies and Bobby Henry, highlights include Big World, Cold Cold Cold, Londonderry Road and Sporting Life.

Editor Gary Smith Contributors Pieter de Bruyn Kops and Machgiel Bakker



Breaking Out On European Radio

UB40 - Here I Am (Come And Take Me)

(Reprise/WEA) (Virgin)

FEBRUARY 3 - 1985

### YESTER HIT

### Singles

Madonna - Like A Virgin Ray Parker Jr. - Ghostbusters Band Aid - Do They Know It's Christmas Foreigner - I Want To Know What Love Is Wham! - Last Christmas/Everything She Wants

His Latest Flame - In The Neighbourhood

Les Satellites - Riches & Celebres

Jungle Brothers - Done By The Forces Of Nature (Warner Brothers)

(Sire) (Arista) (Mercury) (Atlantic) (Epic)

(London)

the Eurochart top five from five years ago.

(Bondage/EMI)

### Albums

Eric Clapton - Bad Love

Duran Duran - Arena Frankie GTH - Welcome To The Pleasure Dome Foreigner - Agent Provocateur Wham! - Make It Big Sade - Diamond Life

(Parlophone) (ZTT/Island) (Atlantic) (Epic) (Epic)

### HE MOST PLAYED RECORDS IN EUROPE



playlist

MICHAEL MANRING Toward the Center of the Night'



### WINDHAM HILL RECORDS

MONTREUX 'Let Them Sav



Marketed & Distributed by Polygram

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### united kingdom

Most played records in England during the week of publication on the follo-wing stations BBC 1, BBC 2, Capital Radio, Greater London Radio and the major independents.

- 1. del Amitri Nothing Ever Happens
- 2. Deacon Blue Queen Of The New Year 3. Rod Stewart Downtown Train
- Kylie Minogue Tears On My Pillow
- Cher Just Like Jesse James

- Martika More Than You Know Quireboys Hey You New Kids On The Block Hangin' Tough Jimmy Somerville . You Make Me Feet
- Quincy Jones . I'll Be Good to You 10
- 49'ers Touch me II. 12
- Eurythmics The King And Queen Of America 13.
- Halo James Could Have Told You So Jason Donovan When You Come Back To Me
- Sinead O'Connor Nothing Compares 2 U Soul II Soul Get A Life 15
- 16.
- 17 Madonna - Dear Jessie
- 18. Lonnie Gordon Happenin' All Over Again Age Of Chance - Higher Than Heaven 20. Phil Collins - I Wish It Would Rain Down

### austria

Most played records as checked by Media Control on the national station 03

- Belinda Carlisle Leave A Light On
- Martika I Feel The Earth Move Lisa Stansfield All Around The World
- Madonna Dear Jessie Billy Joel We Didn't Start The Fire Laid Back Bakerman
- Linda Ronstadt Don't Know Much Phil Collins Another Day In Paradise
- Q. Chris Rea - The Road To Hell 10. Kaoma - Dancando Lambada
- Sydney Youngblood Sit And Wait
- 12. Sydney Youngblood If Only I Could 13. Milli Vanilli Girl I'm Gonna Miss You
- 14. Jive Bunny That's What I Like
- 15. Roxette Listen To Your Heart
- 16. Beautiful South You Keep It All In 17
- . Carmel You Can Have Him . Y. Morrison & C. Richard Whenever God Shines...
- 19. Tina Turner I Don't Wanna Lose You 20. Paul McCartney This One

### holland

Airplay checked on Radio 2 and 3, the Dutch national pop stations. For info contact Stichting Nederlandse Top 40, PO Box 706, 1200 AS Hilversum, tel(0)35 -231647.

- . Dusty Springfield In Private
- 2. Lisa Stansfield All Around The World
- Kadanz De Stad Die Vrijheid Heet The Stone Roses Fools Gold
- Tony Scott Get Into It Rod Sewart Downtown Train
- Mano Negra King Kong Five The Christians - Words
- Nenh Cherry Inna City Mama
- 10. Elton John Satrifice 11. Tanita Tikaram We Almost Got It Together Annabel Lamb - Refugee 12
- 13. Inner City Whatcha Gonna Do With My Lovin' Vader Abraham - Op De Deksel Van De Jampot
- 15. del Amitri Nothing Ever Happens 16. Bolland & Bolland The Wall Came Tumbling Down
- 17. De Deurzakkers Het Is Hierbinnen Beter Als Buiten 18. Jason Donovan When You Come Back To Me
- 19. La Pat Keukenhof 20. Neil Young . Someday

### germany

REPORT

switzerland

Most played records as checked by

Media Control on the national station

DRS 3 and 5 private stations. For more

info please contact Media Control.

2 Basel

1. Lisa Stansfield - All Around The World 2. Phil Collins - Another Day In Paradise

Tanita Tikaram - We Almost Got It Together Milli Vanilli - Girl 1'm Gonna Miss You Sydney Youngblood - Sit And Wait

Muenchener Freiheit - Verlieben Verlieren Dusty Springfield - In Private

G. Nannini & E. Bennato - Un' Estate Italiana

10. Artists United For Nature - Yes We Can

11. Jimmy Somerville . Comment Te Dire Adieu

Sydney Youngblood - If Only I Could
 Johnny Clegg - Cruel Crary Beautiful World
 Tina Turner - The Best
 Tina Turner - Steamy Windows
 Roxette - Listen To Your Heart
 Michel Charge Charge And Charge And

18. Michelle Shocked - On The Greener Side

Belinda Carlisle - Leave A Light On

20. Don Henley . The Last Worthless Evening

france

From the airplay hit parades provided

by Media Control France. For more

info please contact Media Control France 29 Blv Tauler - 67000 Stras-

Radios Peripheriques (AM Stations)

Jimmy Somerville - Comment Te Dire Adieu Francois Feldman - Les Valses De Vienne

Johnny Clegg - Cruei Crazy Beautiful World Dick Rivers - Ainsi Soit Elle

Phil Collins - Another Day In Paradise Jimmy Somerville - Comment Te Dire Adieu

bourg - France - tel(88)366580.

Francis Cabrel - Animal Julien Clerc - Fais Moi Une Place Phil Collins - Another Day In Paradise Tina Turner - Look Me In The Heart

Daniel Lanois - Jolie Louise

Eddy Mitchell - Leche Bottes Blues Roch Voisine - Helene

Quincy Jones . I'll Be Good To You

15. Jive Bunny - That's What | Like 16. Veronique Riviere - Tout Court Plerre Bachelet - L'Homme En Blanc

Chris Rea - The Road To Hell

Patrick Bruel - Casser La Voix Paula Abdul - Cold Hearted

Jive Bunny - That's What I Like Cock Robin - Worlds Apart

Mylene Farmer - Allan

17. Gipsy Kings - Volare 18. Sybil - Don't Make Me Over

19. Soul II Soul - Back To Life

20. Eurythmics - Don't Ask Me Why

MASTER CHART - February 3, 1990

Sydney Youngblood - If Only I Could

Milli Vanilli - Girl I'm Gonna Miss You

Texas - Every Day Now Tears For Fears - Woman In Chains

10. Roch Volsine - Helene 11. Gloria Estefan - Don't Wanna Lose You

Raul Orellana - The Real Wild House Francois Feldman - Les Valses De Vienne

Marc Lavoine - Ami 19. Philippe Lafontaine - Alexis M'Attend 20. Gold - Iles D'Aran

Gipsy Kings - Volare

The Christians - Words

9

12

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18.

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15. 16.

Radios FM

4002.

Passage

Kaoma - Lambada

Madonna - Dear Jessie

tel61-228989

Post

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12

From the airplay hit parade from Media Control including 29 radio stations. For more info please contact Media Control - Postfach 625, D-7570 Baden Baden, tel(0)7221-33066

- Lisa Stansfield Ali Around The World Phil Collins - Another Day In Paradise
- Madonna Dear Jessie
- Dusty Springfield In Private
- Arthur Baker The Message Is Love
- Sydney Youngblood Sit And Wait
- Nena Wunder Gescheh'n Billy Joel We Didn't Start The Fire
- Muenchener Freiheit Verlieben Verlieren Westernhagen Weil Ich Dich Liebe
- 10
- 11. Kaoma Dancando Lambada 12. Rod Stewart This Old Heart Of Mine 13. Belinda Carlisle La Luna
- Tanita Tikaram . We Almost Got It Together Kaoma - Lambada
- 16. Heinz Rudolf Kunze Alles Was Sie Will
- Richard Marx Angelia
- 18. Laid Back Bakerman
- Phil Collins I Wish It Would Rain Down 19
- 20 Roxette - Listen To Your Heart

### italv

Most played records as compiled from RAI Stereo Due.

- Tanita Tikaram We Almost Got It Together
- Sinead O'Connor Nothing Compares 2 U Nick Karnen I Promised Myself
- 4. B52's Love Shack
- Johnny Clegg . Cruel Crazy Beautiful World Taylor Dayne With Every Beat Of My Heart La Compilation Che Pizza La TV
- 8. Belinda Carlisle La Luna
- 9. Gloria Estefan Cuts Both Ways 10. Lloyd Cole No Blue Skys
- 11. Gianni Morandi Varieta
- 12. Luca Carboni - Primavera
- 13. Lisa Stansfield All Around The World
- 14. Quincy Jones Back On The Block 15. G. Nannini & E. Bennato Un' Estate
- Italiana
- Aerosmith janie's Got A Gun
- 17. Massimo Rainieri lo La Voro Di Notte 18. Spandua Ballet Heart Like A Sky
- 19. Tears For Fears Woman In Chains 20. Pino Daniele Anna Vera

### spain

The 20 best played records in Spain from Cuarenta Principales, covering the major Spanish stations.

Phil Collins - Another Day In Paradise

Gabinete Caligari - Solo Se Vive Una Vez Milli Vanilli - Girl I'm Gonna Miss You

Transvision Vamp - Landslide Of Love Jerry lee Lewis - Great Balls Of Fire

Jimmy Somerville - Comment Te Dire Adieu

Jive Bunny - That's What I Like Richard Marx - Right Here Waiting

Kylie Minogue - Never Too Late

La Union - Natalia Various Artists - Club Compilation

12. Kaoma - Dancando Lambada 13. Objetivo Birmania - Mi Ultimo Fracaso

16. Lisa Stansfield - All Around The World 17. Eurythmics - Don't Arian and The World

18. Tennessee - Te Vi Correr 19. Dinamita Pa Los Pollos - Purita Pinamita

Eurythmics . Don't Ask Me Why

14. Martika - I Feel The Earth Move 15. Los Secretos - Que Solo Estas

20. Treepoli - A La Luz De Ese Bar

10.

AmericanRadioHistory Com

MUSIC EUROP	COMING SOON · STOP
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XIII XIII XIIII XIIII XIIIII XIIIII XIIIIIIIIII	Main     Main     Figure       Main     Main     TITLE       State     State     ARTIST
Another Day In Paradise	26 29 6 Wunder Gescheh'n
Phil Collins- Virgin/WEA (Phil Collins/Hit & Run)	Nena- CBS (Manuskript)
2 <sup>3</sup> <sup>13</sup> All Around The World	27) 36 3 More Than You Know
Lisa Stansfield- Arista/BMG (Big Life Music)	Martika- CBS (Famous/TikaJunes/Ensign)
3 1 6 Dear Jessie	28 21 10 Helene
Madonna- Sire (Webo Girl/Johnny Yuma)	Roch Voisine- GM/BMG Ariola (Ed. Georges Mary)
4 6 6 In Private	29 17 15 Leave A Light On
Dusty Springfield- Parlophone (Cage Music/10 Music)	Belinda Carlisle- Virgin (Future Furniture/Virgin)
5 10 3 We Almost Got it Together	30 27 6 Getting Away With It
Tanita Tikaram- WEA (Brogue/Warner Chappell)	Electronic-Factory (Various)
6 8 9 Comment Te Dire Adieu Jimmy Somerville- London (EMI United Partnership)	3) NE Phil Collins- Virgin/WEA (Phil Collins/Hit & Run)
7 5 7 Sit And Wait	32 24 4 Listen To Your Heart
Sydney Youngblood- Circa/Virgin (Virgin Music)	Sonia- Chrysalis (All Boys Music)
8 Is 4 When You Come Back To Me	33 25 8 This Old Heart Of Mine
Jason Donovan- PWL (All Boys Music)	Rod Stewart- Warner Brothers (Jobete Music)
9 4 15 Girl I'm Gonna Miss You	34 13 5 Angelia
Milli Vanilli- Hansa/BMG/Chrysalis (FAR Music)	Richard Marx- EMI USA (SBK Songs/WarnerChappell)
Downtown Train	35 26 2 Butterfly On A Wheel
Rod Stewart- Warner Brothers (Jalma Music)	The Mission-Mercury (BMG Music)
II 11 5 Dancando Lambada	36 48 2 Bakerman
Kaoma- CBS (HMLO BV/BM Productions)	Laid Back- BMG Ariola (SingASong/Casadida/Mega)
12 12 16 We Didn't Start The Fire	37 42 2 Hey You
Billy Joel- CBS (EMI Music)	Quireboys- Parlophone (PolyGram Music)
13 18 7 Verlieben Verlieren	38 46 2 La Luna
Muenchner Freiheit- CBS (Ed. Freiheit/Mambo Music)	Belinda Carlisle- Virgin (Future Furniture/Virgin)
14 39 3 Tears On My Pillow	39 31 11. Listen To Your Heart
Kylie Minogue- PWL (Sovereign Music)	Roxette- Parlophone (Jimmy Fun Music)
15 16 11 That's What I Like	40 45 2 You Make Me Feel (Mighty Real)
Jive Bunny & The Masterm Music Factory Dance (Copyright Control)	Jimmy Somerville- London (I.Q. Music)
16 7 7 Get A Life	4) Nething Compares 2 U
Soul II Soul- 10 Records/Virgin (Jazzy B/Virgin/Soul II Soul)	Sinead O'Connor-Ensign/Chrysalis (Various)
17 14 4 Volare Gipsy Kings- PEM/CBS (Curci)	41       Nehing Compares 2 U Sinead O'Connor-Ensign/Chrysalis (Various)         42       39       3         42       39       3         43       34       3         54       3       Sacrifice Elton John-Rocket/Phonogram (Big Pig Music)         44       New Just Like Jesse James Cher-Geffen (Realsongs/Desmobile/SBK)       6         45       New Could Have Told You So Halo James-Epic (MCA Music)       7         46       New The Message Is Love Arthur Baker Featuring Al Green-A&M (Intersong/MCA Music)       7         47       New Steamy Windows Tina Turner-Capitol (Constant Evolution Music)       7         48       19       8       Steamy Windows Tina Turner-Capitol (Constant Evolution Music)         49       New Happenin' All Over Again Lonnie Gordon-Supreme (All Boys Music)       7         50       New Touch Me Affers, 4th & B.Way (Compared)       7
18 9 14 The Road To Hell (Part 2)	43 34 3 Sacrifice
Chris Rea- WEA (Magnet Music)	Elton John- Rocket/Phonogram (Big Pig Music)
32 3 I'll Be Good To You	44 NE Just Like Jesse James
Q jones Feat. R Charles & C Khan- QWest/Warner Bros. (Kidada/Warner/Tamerl.)	Cher- Geffen (Realsongs/Desmobile/SBK)
20 20 26 Lambada	45 NE Could Have Told You So
Kaoma- CBS (HMLO: BV/BM Productions)	Halo James- Epic (MCA Music)
21) NE Nothing Ever Happens	46 NE The Message Is Love
del Amitri- A&M (PolyGram Music)	Arthur Baker Featuring Al Green- A&M (Intersong/MCA Music)
22 23 3 Queen Of The New Year	47 NE The King And Queen Of America
Deacon Blue- CBS (ATV/SBK)	Eurythmics- RCA/BMG (D'n'A Music/BMG Music)
23 22 16 If Only I Could	48 19 8 Steamy Windows
Sydney Youngblood- Circa/Virgin (Copyright Control)	Tina Turner- Capitol (Constant Evolution Music)
33 5 Words	49 RE Happenin' All Over Again
The Christians- Island (10 Music)	Lonnie Gordon- Supreme (All Boys Music)
25 30' 3 Hangin' Tough	50 NE Touch Me
New Kids On The Block- CBS (Maurice Starr/SBK/April)	49'ers- 4'th & B'Way (Copyright Control)

MASTER CHART - February 3, 1990

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		er Day In Paradise Virgin:WEA (Prid Collins:Hit & Run)	(35)	-47 <i>d</i>	Hey You Quireboys- Parlophone (PolyGram Music)	UK	69	61 4	Words The Christians Island (10 Music)	UK.
		Dn My Pillow gue. PWL (Soveroign Music)	36	81 K	10 You Got It New Kids On The Block- CBS (SBK Songs)	UKGAIr	70	67 11	Quand Jimmy Dit Patricia Kaas- Polydor (Back To Paris Zone Music)	
	3 a 4 Hangin New Kids	' <b>Tough</b> On The Block- CBS (Maurice Starr/SBK/April)	37	43 9	9 On Se Caime Bassline Boys- SC Records (Editions SC)	F	71	29 3	Butterfly On A Wheel The Mission-Mercury (BMG Music)	
		ound The World UKGBHSp.AChSwith.NiGel old-AristavBMG (Big Life Music)	38	58	More Than You Know Martika- CBS (Famous/TikaTimes/Errign)	UK	12	84 2:	<b>Juicy</b> Wrecks 'N' Effect- Motown (Cal-Gene/Virgin Music)	
	5 5 10 Helene Roch Voisi	FB ne- GM/BMG Ariola (Ed. Georges Mary)	39	40	S Jingle Bells (Circling Star Confett's USA (Copyright Control)	rs) FB	73	55 9	Homely Girl UB40. Yurgin (Virgin/Intersong)	U
	6 74 2 Nothin Sinead O'C	g Compares 2 U UK Connor- Ensign Chrysalis (Various)	40	36 )	17 Y A Pas Que Les Grands Melody- Orlando/Carrere (Atalante)	<b>Qui Revent</b>	74	49 6	You Surround Me Erasure- Mute (Soned/MusicalMoment/Bell)	ł
	7 9 6 Get A Soul II Sou	Life UKGBHAChSwDNJ - 10 Records/Virgin (Jazzy B/Virgin/Soul If Soul)	41	28 0	10 Listen To Your Heart Roxette- Parlophone (Jimmy Fun Music)	GBHACh	(75)	88 2	The Face And Why Not ?- Island (Island Music)	
		What I Like KBSp.ACh.Dir.Fig & The Mastermixers- Music Factory Dance (Copyright Control)	42	48	The Message Is Love Arthur Baker Featuring Al Green- Aam	GB 1 (Intersong/MCA Music)	76	.63 4	Volare Gipsy Kings- PEM (Curci)	
	9 7 <b>Touch</b> 49'ers 4'th	Me & B Way (Copyright Control)	43	50	3 Louis- London (London/PolyGram Music)	ŪR	1	NE	Happenin' All Over Again Lonnie Gordon- Supreme (All Boys Music)	
	Les Va	Ises De Vienne F& eldman- Phonogram (MaxiluiCarole)	44	-41	10 Don't Know Much Linda Ronstadt & Aaron Neville- Warner	UKG.BH.A.b r Brothers (EMI Music)	(78)	94 2	Was That All It Was Kym Mazelle- Syncopate (Mighty Three/Island)	
	II II 6 Sit And Sydney You	d Wait ungblood-Circa/Vargin (Vergin Music)	45	34 1	16 We Didn't Start The Fire Billy Joel- CBS (EMI Music)	e GAE	79	76 14	<b>Jamais Nous</b> Elsa- <i>GMIBMG Ariola (Ed. Georges Mary)</i>	
	12 6 25 Lamba	da UKJGBHSpAChSwPoDENFiGe S (filmLO BV/BM Productions)	46	19 1	18 If Only I Could Sydney Youngblood- Circa-Virgin (Copyright 6	FG B A Ch SwGi	80	65 II	Grand Piano Mixmaster- BCM (Copyright Control)	2
		rent Te Dire Adieu FGBI	47	38	6 Santa Maria De Guadelo La Compagnie Creole-Carrere (Zagora)	upe	81	7t Ø	Tremblement De Terre Dorothee: A-BiPolydor (A-B editions)	
	Got To	Have Your Love	(48)	66	2 Welcome To The Terror Public Enemy- Del Jam/CBS (Del American/Nia	dome 18	82	59. <i>(</i>	Manchester Rave On Happy Mondays-Factory (London Music)	
		Back To My Roots UKG	49	62	Bakerman Laid Back- BMG Ariola (SingASong/Casadida/Meg	GJ	83	53 5	Getting Away With It Electronic- Factory (Various)	
	Ride C	On Time FG85pACh5wDFiGr de/Construction/RCA/BMG (Intersong/Copyright Control)	50	69	2 Welcome Gino Latino-London (Virgin Music)	ų	84	<u>9</u> 8 2	Megamaxi Jive Bunny & The Mastermixers- Carrere (Copyright Control)	
	Pump	Up The Jam Ябарасьбулования Половина П	(51)		I Wish It Would Rain Do Phil Colline - Ogen WEA (Phil Colling/Hit & Run)		85	95 4	Yes We Can Artist - Histod For Hature Virgin (Variout)	

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			ISCUDOLLOUIC WAS INSTITUTED TO THE TRANSPORT	
18	20	7.	Got To Get Rob 'N' Raz feat. Lella K. Aratu/IMú (Maty Music)	UKGAH
19	32	1	Could Have Told You So Halo James Epie (MCA Music)	UK
20	13	15	Girl I'm Gonna Miss You Mill Vanilli. HanadiiHG/Chrysan (RAK Musie)	FG.8Sp.AChSw.DkN
21	18	26	Swing The Mood "Jive Bunny & The Mastermixers- Music Factory Dance (Copy	FG.SpCh Po.DGr.I right Control)
22	Ø	13	Dancando Lambada Kaoma- CBS (HMLO BVBM Productions)	UK FG H.Sp.A.Ch.Po
23	15	1941	You Make Me Feel (Mighty Real) Jimmy Somerville- London (IQ Music)	UR
24	-17.	Ĝ	Casser La Voix Patrick Bruel- RCA/BMG (Scarlet O'Laura Music)	FB
25	25	4	Put Your Hands Together D-Mob- London (EMI/Alan/Slam Jam)	UK
26	23	8	Easy Ice MC-ZYX/Mikulski (Copyright Control)	GCh
27)	37	7	In Private Dusty Springfield- Parlophone (Cage Music/10 Music)	UKGBHSw
28	22	6	When You Come Back To Me Jason Donovan- PWL (All Boys Music)	UKG.B.H.D
29	68	2	N-R-G Adamski: MCA (MCA Music)	UK
30	30	ŝ	Let's Party Jive Bunny & The Mastermixers- Music Factory Dance (Copy	UK.FBSp.A.D.N right Control)
31	-31	ŋ	Quand Tu Serres Mon Corps Pacifique Vogue (Xyla)	F,B
32	46	3	No More Mr. Nice Guy Megadeth- SBK (EMI Music)	UK
33	26	5	<b>Dear Jessie</b> Madonna- <i>Sire (Webo Girlijohnny Yuma</i> )	UKGBHChD
34	33	6	No More Bolero's Gerard Joling: Phonogram (SBK Songs)	Ģ

Number /Tommy Boy (Tee Girl Music)	UK
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KGACh. N (Zamba Music)	Pal
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GBACh. & The Rebel MC-Desire (Fiction Songs)	Suel
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36	91	Z,	Just Like Jesse James Cher- Gellen (Realsongs Desmobile/SBK)	UK
<b>37</b>	5%	6	Deep Heat '89 Latino Rave- Deep Heat (Varlous)	UK
38	RE		Sign O' The Times/Amsterdam E. P Simple Minds- Virgin (Warner Chappell)	UKGHDI
39	85	10	If You Don't Know Me By Now Simply Red. WEA (Mighty Three/Island)	F
90	80	32	Sealed With A Kiss Jason Donovan- PWL (Werner Chappell)	. FPo
1	52	20	Do They Know It's Christmas ? Band Aid II. PWL (Chappel Music)	UK.BChPo.DNI
2	NE		Walk On By Sybil- PWL (Carlin Music)	UK
)3	NE		Me So Horny The 2 Live Crew- Skywalker/CNR (Pac-Jam)	Н
94	NE		All 4 Love (Break 4 Love 1990) Raze Feat. Lady J & Secretary Of Ent Champion (Champion I	UK Nusic)
95	١ß	8	Can't Shake The Feeling Big Fun- Jive (All Boys Music)	UK G.B
96	60	4	Queen Of The New Year Deacon Blue- CBS (ATV/SBK)	UK
77	90	16	If I Could Turn Back Time Cher- Getten (Realsongs)	G.A.Sw.DJ
8	NE		Downtown Train Rod Stewart- Warner Brothers (Jalma Music)	UK
99	89	.M	Si J'Etais Moi Johnny Hallyday- Philos Phonogram (Veranda/Desperado)	F
00	NE		Hello The Beloved- WEA (Virgin Music)	UK
K = Ur = Belg	ited King ium, Ir =	dom, G Ireland	$\bar{s} = Germany, F = France, Ch = Switzerland, A = Austria, I Italy, Sp = Spain, J, Sw = Sweden, D = Denmark, N = Norway, Fi = Finland, Po = Portugal, C$	H = Holland, Sr = Greece.
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hot BREAKOUTS

NATIONAL HITS READY TO EXPLODE!

### uk & ireland

Phil Collins I Wish It Would Rain Down (Virgin/UK) Lonnie Gordon Happenin' All Over Again (Supreme/UK) Sybil Walk On By (PWL/UK) The Beloved Hello (WEA/UK)

### spain

Raul Orellana The Real Wild House (Blanco Y Negro) Gabinete Caligari Solo Se Vive Una Vez (EMI) La Union Natalia (WEA) Los Secretos Que Solo Estas (Twins)

### germany, austria switzerland

Westernhagen Weil Ich Dich Liebe (WEA/Ger) Shari Belafonte Give A Little Love (Metronome/Ger) Marianne Rosenberg Ich Denk An Dich (BMG Ariola/Ger)

Hanne Haller Mein Gott Was Maenner... (Metronome/Ger)

### scandinavia

Troll Jimmy Dean (Sonet/Swe) Snikksnakk Her Er Det Noe Muffens (Sonet/Nor) Bjorn Afzelius Tusen Bitar (Rebelle Records/Swe) Zemya Hamilton Min Arm Omkring Din Hals (Sonet/Swe)

10

30

41

53

82

93

84 63

38

29 34 32

6 56 37

17

2 8

55 75 52

48

36 23 74

EUROCHART

### france

Anne Oliver (Ades) Francois Valery C'Est Pas Possible (WEA) Les Vagabonds Le Temps Des Tetes (Carrere) Jean-Pierre Francois II A Neige Sur Les Lacs (BMG Ariola)

### benelux

De Deurzakkers Het Is Hierbinnen ... (BMG Ariola/He Technotronic Get Up! (ARS/Bel/Hol) MC Miker G Show 'm The Bass (Dureco/Hol) Clouseau Daar Gaat Ze (HKM/Bel)

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Luca Carboni

Primavera (RCA/BMG)

**Pino Daniele** 

La Canzione (CGD)

Fiorella Mannoia

Anna Vera (EMI)

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### MUSIC







Country		2	3	
UNITED KINGDOM	Tears On My Pillow	Hangin' Tough	Nothing Compares 2 U	
	Kylie Minogue (PWL)	New Kids On The Block (CBS)	Sinead O'Connor (Chrysalis)	
GERMANY	Another Day In Paradise	Sit And Wait	All Around The World	
	Phil Collins (WEA)	Sydney Youngblood (Virgin)	Lisa Stansfield (BMG Ariola)	
FRANCE	Helene	Les Valses De Vienne	That's What I Like	
	Roch Voisine (BMG Ariola)	Francois Feldman (Phonogram)	Jive Burny & The Mastermixers (Carrere)	
ITALY	Lambada	Another Day In Paradise	Get Up!	
	Kaoma (CBS)	Phil Collins (WEA)	Technotronic (New Music)	
SPAIN	That's What I Like	All Around The World	Personal Jesus	
	Jive Bunny & The Mastermixers (Ginger Music)	Lisa Stansfield (BMG Ariola)	Depectie Mode (Sanni Records)	
HOLLAND	All Around The World	Got To Get	Me So Horny	
	Lisa Stansfield (BMG Ariola)	Rob 'N' Raz feat. Leila K (BMG Arrola)	The 2 Live Crew (CNR)	
BELGIUM	Jingle Bells (Circling Stars)	Bel Me Schrijf Me	Daar Gaat Ze	
	Confetti's (USA)	Luc Steeno & Sandra Kim (Marshall/Carrere)	Clouseau (HKM/CNR)	
SWEDEN	Another Day In Paradise	Jimmy Dean Troll (Sonet/WEA)	For Fet Swillo Med Beccric Boys (PolyGram)	
DENMARK	Tarzan Mamma Mia	Let's Party	Olsen-Mix	
	Kim Larsen & Bellami (Medley)	Jive Bunny & The Mastermixers (Mega)	Rockrosinen (Sonet)	
NORWAY	All Around The World	Another Day In Paradise	Her Er Det Noe Muffens	
	Lisa Stansfield (BMG Ariola)	Phil Collins (WEA)	Snikksnakk (Sonet)	
FINLAND	Another Day In Paradise	Lambada	Ride On Time	
	Phil Collins (WEA)	Kaoma (CB5)	Black Box (BMG Ariola)	
IRELAND	Don't Know Much	You Got It	Another Day In Paradise	
	Linda Ronstadt & Aaron Neville (WEA)	New Kids On The Block (CBS)	Phil Collins (Virgin)	
SWITZERLAND	Girl I'm Gonna Miss You	Another Day In Paradise	All Around The World	
	Mili Vanili (BMG Ariola)	Phil Collins (WEA)	Lisa Stansfield (BMG Ariola)	
AUSTRIA	All Around The World	Another Day In Paradise	Don't Know Much	
	Lisa Stansfield (BMG Ariola)	Phil Collins (WEA)	Linda Ronstadt & Aaron Neville (WEA)	
GREECE	That's What I Like	Pump Up The Jam	Swing The Mood	
	live Bunny & The Mastermixers (BMG Ariola)	Technotronic (ARS)	Jive Buriny & The Mastermixers (BMG Ariola)	
PORTUGAL	Lambada	The Best	Swing The Mood	
	Kaoma (CBS)	Tina Turner (EMI)	Jive Bunny & The Mastermixers (PolyGram)	



Country		2	
UNITED KINGDOM	Colour	But Seriously	Hangin' Tough
	The Christians (Island)	Phil Collins (Virgin)	New Kids On The Block (CBS)
GERMANY	But Seriously	Affection	Crossroads
	Phil Collins (WEA)	Lisa Stansfield (BMG Ariola)	Tracy Chapman (WEA)
FRANCE	But Seriously	Jive Bunny - The Album	Mademoiselle Chante
	Phil Calins (WEA)	Jive Bunny & The Mastermixers (Carrere)	Patricia Kaas (Polydor)
ITALY	But Seriously Phil Collins (WEA)	Persone Silenziose	Affection Lisa Stansfield (BMG Ariola)
SPAIN	But Seriously	20 Grandes Canciones	Opera Magna
	Phil Collins (WEA)	Mecano (CBS)	Luis Cobos (CBS)
HOLLAND	The Very Best Of	But Seriously Phil Collins (WEA)	Labour Of Love II UB40 (Virgin)
BELGIUM	Hoezo	But Seriously	En Concert
	Clouseau (HKM/CNR)	Phil Collins (WEA)	Mylene Farmer (PolyGram)
SWEDEN	But Seriously	Affection	Blue Tomato
	Phil Collins (WEA)	Lisa Stansfield (BMG Ariola)	The Creeps (WEA)
DENMARK	Min Sang	But Seriously	Kielgasten
	Anne Linnet (Pladecom)	Phil Collins (WEA)	Kim Larsen & Beliami (Medley)
NORWAY	But Seriously	To	The Road To Hell
	Phil Collins (WEA)	Dance With A Stranger (Norsk)	Chris Rea (WEA)
FINLAND	Foreign Affair	Trash	But Seriously
	Tina Turner (EMI)	Alice Cooper (CB5)	Phil Collins (WEA)
IRELAND	But Seriously	Words & Music	The Best Of Rod Stewart
	Phil Codins (Virgin)	Phil Coulter (Telstar)	Rod Stewart (WEA)
SWITZERLAND	But Seriously Phil Collins (WEA)	Foreign Affair Tina Turner (EMI)	Affection Lisa Stansfield (BMG Ariola)
AUSTRIA	But Seriously	Affection	The Road To Hell
	Phil Collins (WEA)	Lisa Stansfield (BMG Ariola)	Chris Rea (WEA)
GREECE	World Beat	Trash	But Seriously
	Kaoma (CBS)	Alice Cooper (CBS)	Phil Collins (WEA)
PORTUGAL	But Seriously	Rara E Inedita	Mosaique
	Phil Collins (WEA)	Amaia (EMI)	Gipsy Kings (CBS)

MASTER CHART - February 3, 1990

THIS WEEK	ACT WEEV		ARTIST COUNTRIES CHARTED TITLE · ORIGINAL LABEL	THIS WEEK		LASI WEEK	ARTIST TITLE - ORIGINAL LABEL
1	1		Phil Collins But Seriously-Vign WEA	1 35	; 3	36	6 UB40 Labour Of Love II Virgin
2	2		Lisa Stansfield UKGBHAChswDING Affection AriszBMG	36	<b>j</b> 3	34 4	AT Simply Red A New Flame- WEA
3	3	1	Tina Turner Foreign Affair- Capitol	37	3	87 I	B Elton John Sleeping With The Past
4	5	ŀ	Chris Rea UKRGBHACDSWRDDNRIL The Road To Hell WEA	38	4	1	6 Gipsy Kings Mosaique PEM
5	4	6	Jive Bunny UK RGBH Spach Sw DNG jive Bunny - The Album Tettar	39	3	8	Barbra Streisand Greatest Hits And Mor
6	6	6	Tracy Chapman UK.FG.BH.Sp.AChPbU Crossroads Elekoz	40	) 4	0 4	De La Soul 3 Feet High And Rising
7	N	E)	Colour stand	41	4	2 1	Francois Foldman
8	8	8	Rod Stewart UKGBHAChSwPbDIA The Best Of Rod Stewart Varner Brothers	42	39	9 7	Rando Vanaziona
9	Ð	9	Eric Clapton UKGHChSwPoDNAL	43	26	5 36	Jason Donovan
10	7	6	New Kids On The Block WGA Hangin' Tough CBS	44	28	3 48	Fine Young Cannib
	17	9	Roxette GBHSpADGe Look Sharp- Pertophone	(45	) 63	4	Martika
12	10	11	Chris DeBurgh UKGAChDH Spark To A Flame AM	46	44	5	Patrick Bruel Alors Regarde RCABMG
13	12	8	Kaoma BGHSpChSwBaING: World Beat- CBS	47	33	42	Madonna
141	N	E	The Sundays Reading, Writing And Arithmetic Rough Tade	(48)	) 84	2	Quincy lonor
15	9	13	Kylie Minogue UKRSBSpAnne Enjoy Yourself PML	49	50	43	Toyac
16	15	19	Westernhagen G Halleluja- <i>Wame Brothers</i>	50	74	4	Mecano 20 Grandes Canciones d
17	22	20	Richard Marx GHChSwDGr Repeat Offender- EM USA	51	43	9	Level 42 Level Best- Abldor
18	13	24	Milli Vanilli G All Or Nothing: Hana BMG/Chrysels	52	48	43	Francis Cabrel Sarbacane CBS
19	19	11	Billy Joel UKGHADE Storm Front CBS	53	51	5	Luca Carboni Persone Silenziose RCABRA
20	23	12	Sydney Youngblood UKGBHAChSw Feeling Free Gravingin	54	52	5	Supertramp The Very Best Of Arad
21	18	14	Milli Vanilli UK FBH Sp ACh Sw DNGr U.S. Remix Album-Hunsa BMG Chrysais	55	53	5	Roch Voisine Helene- GMBMG Arok
22	16	15	Tears For Fears UK.FG.B.H.Sp.SwLFr The Seeds Of Love. fontana	56	54	3	Muenchener Freiheit Purpurmond cas
23	31	3	Dionne Warwick UK The Love Songs Arissi BMG	57	49	31	Paul McCartney
(24)	17	3	Technotronic UKGBHAChSwDI Pump Up The Jam Ars	58	58	27	Flowers In The Dirt Artop Johnny Hallyday
25	14	10	Wet Wet Wet UKRGHD Holding Back The River. Arcious Phonogram	59	46	12	Cadillac Anips Phonogram Kate Bush
26	ю	26	Gloria Estefan UKGBH.SpChSwRiGer Cuts Both Ways Ex	60	6!	11	The Sensual World EM Maxime Leforestier
27	27	11	Beautiful South UKGr	61	68	10	Bataclan '89. <i>Rojedor</i> Udo Lindenberg
28 3	0	11	Welcome To The Beautiful South GerbacsRayGram Belinda Carlisle UKGAChSwPbDFiGr Runaway Horses Inc.	62	59	6	Bunte Republik Deutschla Jennifer Rush
<b>29</b> <sup>2</sup>	5	4	Runaway Horses Virgin Soul II Soul UK.H.Sw Club Classics Vol. One- 10 Records	63	45	17	Wings Of Desire cas Eurythmics
<b>30</b> <sup>2</sup>	7	55	Patricia Kaas FB	64	57	12	We Too Are One RCA BMG Erasure
31 3	5	24	Mademoiselle Chante Abjdor Alice Cooper GBACKSWDNRGr Texth 6	65	92	2	Wild Mate Nigel Kennedy/Eco
32 2	4	13	Trash- Exic Peter Maffay G	66	55	8	Vivaldi Four Seasons EMI Whitesnake
33 2	-	16	Kein Weg Zu Weit- Tekker David Hasselhoff GACh	67	66	7	Slip Of The Tongue EMI Dorothee
34 3	,	5	Looking For Freedom- White Records BMG Anota Scorpions GChGr	68	67	5	Tremblement De Terre AB

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MUSIC

	-			
COUNTRIES CHARTED	THIS WEEK	LAST WEEK	WKS on CHARITS	ARTIST COUNTRIES CHA TITLE : ORIGINAL LABEL
UK.HSw	69	64	3	Nena Wunder Geschehin cas
UK.FA	70	69	5	Luis Cobos Opera Magna <i>cas</i>
GAChDi ockecithonogram	71	73	3	Mylene Farmer
UK.FG.BHCh.SwPb	172	99	2	En Concert. Abidar Cher
UK B.H.D.G.J.	73	72	15	Heart Of Stone Gellen
ик отту Воу	74	56	8	Elsa GMBHG Ariob
F.B	(75)	86	4	Tutto Pavarotti Deca La Decada Prodigiosa
F	76	81	2	Los Anos 80 Volume 2. Hispanex The Stone Roses
UKBFir	1	96	2	The Stone Roses Shertone Soundtrack - Miami Vice
SUK FDIr	78	70	10	The Best Of Miami Vice MCA London Symphonic Orchestra
UK.SwGr	79	-	19	Adeva
F.B			-	Adeval- Coolempo Blue System
UK Sp.D	80	_	"	Twilight Hansa BMG Ariola Star-Inc.
UKGHSwD	81	RE		Synthesizer Greatest Deutsche Austrophon
Namer Brothers	82	65	4	Rondo Veneziano Vizioni Di Venezia-Buty Records
FBHSp	83	85 3	3	Queen The Miracle Partophone
¢	84	RE		Transvision Vamp Velveteen MCA
UK.G.H.Ir	85	93 8	2	Tracy Chapman Tracy Chapman Estera
F	86	75 2		Cliff Richard Stronger. Ett
1	87	83 30	)	Zucchero Fornaciari Oro Incenso E Birra Abydor
BH	88	60 7		Nicki Mein Hitalbum- Wigh
EB	89	62 4		Placido Domingo Die Schoenste Stimme Die Schoenste
G	90	95 2		Neil Young G.
UKG.Sp.D	91	88 3		Mecano Descanso Dominical BMG Ariok
F	92	79 3	1	Duncan Dhu
UKGHA	_	RE		Autoblografia ana Janet Jackson uka
F	94	76 2	1	Rhythm Nation 1814 AMM
G		RE		Read My Lips London Neneh Cherry
- DGG Polytlar GCh Sw			F	Raw Like Sushi Gravinger The Carpenters
UK.FG		97 3	1	The Singles 1969 - 1973 ARM Fiorella Mannoia
UKG	97 1	NE	1	Di Terra E Di Vento- Spr
UK	98 E	RE	V	Deacon Blue When The World Knows Your Name G
	99	94 9		es Inconnus Au Secours Tout Va Mieux- EMI
G.H.Ch.Sw.D.Fi.Gr.tr	100	91 3	Т	The Boors The Best Of The Doors Betra
dar	UK = Unite I Italy, Sp = Denmark, N	d Kingdo Spain, I = Norv	m, G H = vay, I	$\begin{array}{l} = \mbox{ Germany, } F = \mbox{ France, } Ch = \mbox{ Swtzerland, } A = \mbox{ Al} \\ \mbox{Holiand, } B = \mbox{ Beigium, } Ir = \mbox{ Ireland, } Sw = \mbox{ Sweden, } \\ \mbox{ Fi} = \mbox{ Finland, } Po = \mbox{ Portugal, } Gr = \mbox{ Greece.} \end{array}$
FB S- Awrep	( )			MOVERS NE = NEW ENTRY RE = RE-ENTRY
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UNTRIES CHARTED

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SOMEWHERE IN AN OFFICE IN EUROPE:

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### NORWAY HAS VOTED OVERALL ARTIST OF THE YEAR 1989:

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### EUROPEAN CHART SURVEY

# **European Chart**

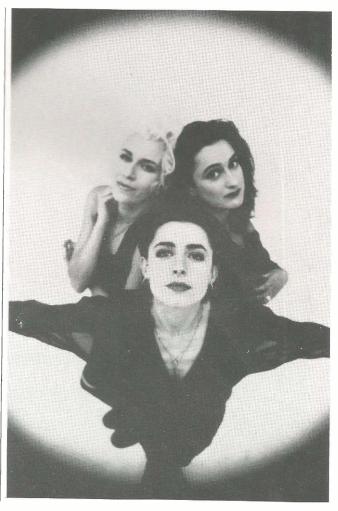
WEA continues to be Europe's leading albums company. Music & Media's chart analysis for 1989 gives WEA a chart share of 21.2%, followed by PolyGram and CBS. WEA was also leading album company for the first half and first three quarters of this year.

s expected, Tracy Chapman's debut LP contributes largely to WEA's outstanding performance and the company reports the album to have sold over five million copies in Europe. Other WEA blockbusters include Madonna's *Like A Prayer*, Simply Red's *A New Flame* and Tanita Tikaram's *Ancient Heart*.

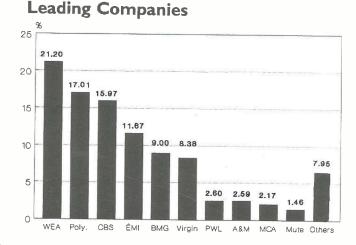
PolyGram follows with 17% thanks to the strong selling Dire Straits compilation Money For Nothing. Released in October 1988, the LP picked up the best chart results during the first quarter of 1989. Other good sellers for PolyGram in 1989 include Fine Young Cannibals' The Raw And The Cooked, Patricia Kaas' Mademoiselle Chante (France's best-selling album of 1989), Mylene Farmer's Ainsi Soit-Je (France's second best LP of 1989) and The Cure's Disintegration. CBS takes third position with 16%, thanks to LPs from Gloria Estefan (*Cuts Both Ways* and *Anything For You*), the Rolling Stones (*Steel Wheels*) and Francis Cabrel with *Sarbacane* (no. 3 in France's 1989 albums list).

When it comes to individual labels, CBS heads the list with 8:2%. Albums from the Rolling Stones, Francis Cabrel and Midnight Oil in particular, have contributed to this share. Virgin follows with 6.8% (Simple Minds, Roy Orbison and Mike Oldfield) and Epic is third with 6.6% (Gloria Estefan, Michael Jackson and Jean-Jacques Goldman).

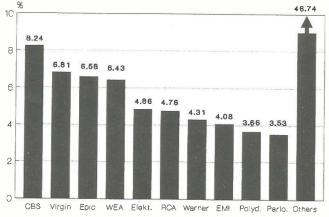
Bananarama - helped to make PolyGram leading singles company in Europe.



### ALBUMS



### Leading Labels



MUSIC & MEDIA - February 3, 1990

### EUROPEAN CHART SURVEY

# Analysis 1989

## Singles - Companies & Labels



PolyGram keeps its position as the leading singles company with a 15.5% chart share. This is largely due to strong charting singles from Lil' Louis (*French Kiss*, faring well during the last two quarters of 1989), Robin Beck (*The First Time*, scoring well during the first two quarters), Fine Young Cannibals (*She Drives Me Crazy*, three quarters) and Bananarama's *Help*.

CBS is very close behind with 15.2% and Kaoma's *Lambada* single is largely responsible. Other CBS successes include the Bangles' *Eternal Flame*, Mysterious Art's *Das Omen* and Don Johnson's *Tell It Like It Is*.

WEA is third European singles company with 13.5%, thanks to singles from Madonna (*Like A Prayer* and *Express Yourself*) and Prince (*Batdance*).

Madonna - one of WEA's best-selling artists during 1989. Looking at the singles chart shares for individual *labels*, CBS is the clear winner with 5.8%. The big Pan-European success of *Lambada* is responsible for CBS' dominant position.

PWL follows with 2.7% thanks mainly to two stars, Kylie Minogue and Jason Donovan. Both the duet, *Especially For You* and Donovan's two solo singles, *Too Many Broken Hearts* and *Sealed With A Kiss*, helped to give PWL second position. Ariola follows with 2.5%, thanks to David Hasselhoff's *Looking For Freedom* and Boney M's *Megamix*. MUSIC

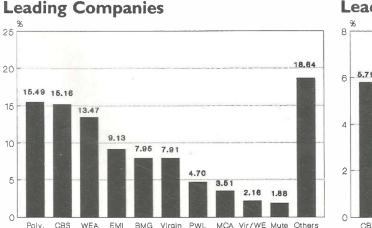
Methodology

These graphs are based on the Eurochart Hot 100 Singles and European Top 100 Albums during the period January 1 to December 23 1989. Each record collects a certain number of points every week, based on position and territory (chart ratios per country are based on IFPI trade deliveries over 1988). These have been added up over the 12-month period and related to specific companies and labels. The result is a ranking by company and label for both albums and singles.

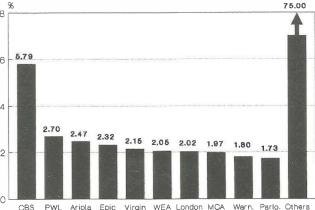
Please note that these statistics do not give an indication of market share but of European *chart* performance. Licensing deals are only grouped under one (corporate) company when they apply to a pan-European level. 'Elekt.' stands for Elektra; 'Poly.' for PolyGram; 'Polyd for Polydor'; 'Parlo' for Parlophone; 'Vir/WEA' (Phil Collins product); 'Warn' for Warner Brothers.

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### SINGLES



### Leading Labels



MUSIC & MEDIA - February 3, 1990

### **REVOLUTIONS IN RETAIL**



### Assisting Retailers With Computerised Catalogues A look at new developments in automated ordering systems

As computer technology continues to develop, more and more systems are being designed for use by retailers. The technology has many uses in the record industry, from allowing retailers to check on the availability of stock to reproducing an image of an album sleeve on screen. Here we examine two separate approaches to retail ordering.

### **Begotel-Plus**

t MIDEM, a Dutch company launched a major push for its system, which although still in its early stages, is designed to be used by retailers throughout Europe. Begotel's new automated ordering system, call-



Jan Kloos, director Begotel

ed Berotel-Plus, is a conversion of CD-ROM technology and allows the retailer not only to read text but also provides the facility for direct ordering.

Begotel was set up in 1983 as a Dutch record industry initiative to combine catalogue and ordering facilities in one system. Begotel director Jan Kloos: "At that time we chose Prestel videotex because of access methods and low investment on the end-user's side but of course we were aware of the limitations.

"The videotex technique is an excellent consumer-oriented information media and has served us to our satisfaction up until now. However, modern computer techniques have provided us with the possibility to create a much more efficient tool within the pro-

### by Chris White

fessional area and it is for this reason that we have developed a complete new set-up."

He adds: "When we chose Prestel videotex retailers were not very computer enthusiastic at the time. It has serviced us well over the years and will continue to do so. More than 50% of our dealer group in Holland are attached to the system and 96% of the industry market share receive approximately 45% of their orders through it. However, the changing attitude of retailers towards shopautomation justified a major investment in a new set-up."

The new system has many functions including catalogue interrogation on track level, chart information and details about new releases. Begotel developed a possible infrastructural changes. Besides this, a European catalogue is almost completed."

Another Begotel creation is the portable computer to support the sales force. This is based on the same philosophy as the Begotel-Plus concept. Although the sales staff only carry their own company's catalogue, orders are handled through the same network. By making use of the mailbox staff are able to communicate with their groups of retailers.

Kloos: "Last year we completed the paperless communication facilities and now it is time to do the marketing of the product. The system provides an almost complete catalogue inventory and has many other benefits for both

"This system eliminates the need for record or video companies to send out expensive catalogue and information sheets," Jan Kloos, Begotel

technique which allows the users to update their catalogue every day as well as get information about deletions and price changes. "At the same time, we pioneered a technique not only to show information in text but also reveal the actual image of the sleeve. This, of course, requires a very intelligent network management system."

The end-user system can be operated on a stand-alone basis or easily integrated into the retailers' existing inventory set-up, although that does require some dialogue with the suppliers of the latter. Kloos: "We are in a position to maintain end-user catalogue files whether this is a mainframe, a mini or a PC from whatever hardware supplier."

Begotel's long-term strategy is based on Europe after 1992. Although the position of the record industry and retail is still far from clear, Kloos believes the infrastructure of both retailing and industry will change. Crossborder multiples and central warehousing are likely in the future. "With the development of the network management system, Begotel has already anticipated the music and retail industries. It creates financial savings on the order and entry side, in that it dispenses with the need to make telephone calls or send expensive fax or telex messages. It also eliminates the need for record or video companies to send out expensive catalogue and information sheets in general. The dealer benefits because he has a very intelligent tool which he can use in front of the customer. He can key in a question in such a way that the answer is always positive."

Begotel aims to have 90% coverage of Dutch retailers within the next two years (there are currently 1.048 outlets in Holland, of which 400 are members of a chain). Kloos: "Belgium is the next obvious territory for us to move into, being Holland's neighbouring country, but we are also negotiating with Italy. Obviously Begotel is looking to do business overseas although we would have to have an outside marketing partner. MIDEM was an important international launch pad and we were able to show the world what we have achieved in Holland. An ideal partner for this project would be the IFPI."



### Soto Sound

Soto Sound, in the UK, began trading 10 years ago, originally as a supplier of singles to jukebox operators. The last decade has seen tremendous growth within the company. While still a major supplier to the jukebox market, Soto Sound has also become one of the leading wholesalers to specialist record and video retail outlets. It is also one of the leading rackjobbing companies offering merchandising services to four large non-specialist retailing groups.

Clive Swan led a buy-out of the company four years ago, having previously been MD of PolyGram UK as well as a former employee of EMI Records. Swan: "In all three areas of supplying to jukebox operators, and operating as a wholesaler and as a rackjobbing company, the Soto Group has coupled the use of advanced information technology systems with our audio and video knowhow to introduce and maintain a high standard of efficiency and customer service. That is why



Clive Swan, Soto Sound

we have emerged as a major and rapidly expanding force in these particular areas of business."

Swan points out that while the marketplace for pre-recorded entertainment continues to develop rapidly, it is becoming increasingly tougher for the non-

### REVOLUTIONS IN RETAIL



specialist to succeed in this sector of the marketplace. "Changing demographics means that a great part of the European market for audio and video product will be supplied by non-specialist outlets. At Soto we add our skills to their retailing power which helps to turn a complicated product range into a very sound business proposition."

Soto has made a large investment in information technology and Swan admits that it is the cornerstone of the company's success. Orders are sent out the same day with delivery the following morning and if an item is not in stock the customer is told immediately.

The company's systems of information technology are based on networked twin minicomputers using software developed to provide a record of stocks, orders, deliveries, and customers' records, as well as supplying international accounts systems and management reports. Swan: "Having twin computers gives insurance against breakdown and a separate back-up power system eliminates the risk of data loss through failure in the electricity supply.

"The software was developed to our own specifications to meet both current and future requirements. All aspects of Soto's operations are co-ordinated through the system. Electronic cross-referencing enables customers' orders to be identified by tirackjobbing side, its nonspecialist customers include Boots and supermarket chains Tesco and ASDA. "With non-specialist outlets, where the main product is not music, we will suggest the product range that is carried and have a certain degree of control over what they order.

"The technology that is coming into the marketplace to effi-

"We have a profiling system which features every title currently in stock, around 18.000 at any one time," Clive Swan, Soto Sound

tle, catalogue number, chart position or artist and across all formats?'

With an annual turnover in the region of  $\pounds$  50 million, Soto Sound can lay claim to being the UK's largest privately owned operation of its type in the marketplace. The company supplies vinyl and CD singles to more than two thirds of the 40.000 jukeboxes in the country. On the

ciently manage stockholdings offers tremendous amounts of information but that is only usable when people actually understand the information that is coming through. In other words, they need specialist interpretation of this mass of data and we actually provide that. "We have a profiling system which features every title currently in stock - around 18.000 titles at any one time - and it grades the product according to the stores it can go to. The system allows people to manage the retail outlet efficiently and effectively. It is our role to give them the best return on their investment in terms of space, stock and staff. We are also in a position to anticipate stock demand so that the retailer is not caught short."

Soto Sound's total delivery accounts number around 4.000. "Apart from the large nonspecialist chains we also deal with the smaller indie chains like An dy's Records in East Anglia and Discovery in the Midlands. Providing a fast, simple, straightforward and - most important of all reliable service to our customers is the basis of Soto's success. The role of a distributor is to be reliable and consistent and that is what we have always aimed to be. We are also looking towards the European market and will be exploiting it in the next few years although that has nothing to do with the much hyped 1992. The opportunities are there and that is why we want to do the business:"



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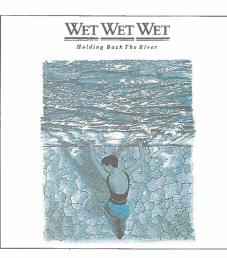




# HOLD BACK THE RIVER



# The brilliant single from the new album Holding Back The River



"Det høje niveau holdes. Med imponerende flotte sange og gode omkved og temaer" (ÅLBORG STIFTSTIDENDE) "WET, WET, WET, un lujo a tu alcance" (LA VERDAD) "Holding Back The River: un successo mondiale. Sono classici e moderni" (IL.MESSAGGERO) "et voilà Wet Wet catapulté hēros de cette grande lignée de 'soul aux yeux bleus' britannique" (BACKSTAGE) "Hold Back The River ist ein gewaltiger Schritt in Richtung ADULT POP" ("NETWORK PRESS")





### VIDEO

# Who Picks Our MTV?

Last year Neil Young released *This Note's For You*, an attack on commercial sponsorship and the Cola Wars. The video was banned by MTV USA, but later the company changed its mind and made it the 1989 Video of the Year. That incident only gave extra firepower to the critics who, since it was formed nine years ago, have accused MTV of being racist, politically biased and, as the Young affair appeared to indicate, too heavily influenced by the multinational record companies.

Across the Atlantic, sister company MTV Europe also comes in for attack. Launched in 1987, the station now reaches an estimated 12 million European households daily and its power to influence taste in music is undeniable. But with that rides the potential for audience manipulation and creative censorship. So who selects the videos that we get to see? And what standards are applied in their selection?

A common criticism is that the Londonbased channel is dominated by US and UK acts. But director of programming Brian Diamond says despite being aimed at Europe, MTV represents a global market and viewers want, and expect, an international flavour.

Diamond: "Just look at the charts in the various territories and you will see that they are dominated by US and UK acts, our programming must reflect that." Diamond is also critical of some territories, saying the supply of videos can be inconsistent and may not have reached suitable standards of production.

MTV Europe's executive producer Brent Hansen says the evaluation of videos for airplay is based on "the clothes that MTV should be seen to wear. We have to take into account the look of the channel. And that's something that's growing and evolving over time".

Both Hansen and Diamond believe non-UK or US acts *do* get a fair crack on MTV, citing the recent rotation of among others, Holland's Lois Lane and The Nits, Denmark's Laid Back, Sweden's The Creeps and France's Mano Negra. Diamond: "European music is growing in strength. But you cannot force it. When considering playlists we shouldn't look to what country a video comes from - we want to put it on screen because it's a good song."



The channel's video playlists are compiled weekly by committee when around 40-50 clips from Europe and the US are considered. Those deemed unsuitable for very young viewers may only be played after 21.00, and "stronger material" after 23.00. Diamond says playlist decisions are based "on what we see as the needs of the audience, on Billboard and M&M chart action and on MTV's belief in certain artists".

MTV Europe is governed by a code set down by the British Cable Authority, which restricts the promotion or glamorisation of drug-taking, smoking, sex and anti-social behaviour. Hansen says showing violence or drug abuse presents MTV with the most problems, though outright bans are rare and borderline cases are often deemed suitable after some editing.

Hansen says overt sexual content rarely causes concern "as in the vast majority of cases it is handled with taste and an adult approach". One controversial exception must be George Michael's *I Want Your Sex*, deemed by many as perfectly tasteful, yet on MTV it is only shown after 23.00. Diamond: "This was the decision of the British Cable Authority. We don't necessarily agree with it but we go with it. Our relationship with them is still growing, there has to be understanding on both sides."

Hansen says the channel aims to air videos which are challenging and different, but not offensive. Borderline cases are generally given the benefit of the doubt, and airtime: "Videos are symbolic and open to interpretation and we think the viewing audience should be allowed to make that interpretation. We are a music channel. We never wish to be seen as some sort of censorship body!"



FORWAR

Acting MD at **PMV**, Michael Kuhn, is currently looking for a replacement for Geoff Kempin who left a couple of weeks ago. Meanwhile, PMV is launching **Verve Video**, the first music video label devoted to jazz. The company will not only deal with older film footage but is also looking to sign some of the new generation of jazz musicians.

**BMG**, which launched itself into the video market late last year, is releasing a documentary showing the making of the *Bakerman* clip for Danish duo Laid Back. *Bakerman*, filmed and edited on 16mm, was directed by Danish film maker Lars von Trier. It centres on choreographed free-fall parachutists and took more than a month to complete.

Island Visual Arts is currently working on one of its biggest ever video projects, a 15-part series called *Rhythms Of The World*. The videos are based on a BBC TV series on world music, which ends its run in late March.

WEA International has signed an agreement with the National Video Corporation (NVC Arts) to distribute its back catalogue of opera and ballet titles worldwide. The videos and CDVs, including performances from La Scala, Glyndebourne and the Bolshoi Ballet, will be released through Teldec Classics International.

Jettisoundz MD John Bentan says he has no idea if the just released Kenneth Anger film collection will do well or not. "They are cult films," he says, "but they have had a great influence on music video. "Scorpio Rising' was one of the first films which really linked music and imagery with rock & roll, motorbikes and people standing around posing."

MTV's environmental green cartoon campaign, aired at the end of December, is now being offered to other broadcasters. So far the clips are being shown on the UK's BBC and MTV is talking to a number of other potential clients.

Dirty Dancing has, according to Vestron Video now sold more than 750.000 copies in the UK alone, and the company hopes to make it a million by the spring. Vestron is now releasing a 6 volume collection from the TV series.

**CBS/Fox** is releasing Oliver Stone's film 'Talk Radio' later this year. The film is based on the story of Denver talk show host Alan Berg, who made his name by insulting his listeners and was murdered by one of them.

Please send your information about videos to Robin Pascoe, Music & Media, Rijnsburgstraat 11, 1059 AT Amsterdam, Holland.



MUSIC

MEDIA

2



## The Christians - Adding A Little Colour

The Christians self-titled first album, released in 1987, became the largest selling debut LP in the history of Island Records. The follow-up 'Colour' has recently been released and Island is hoping for similar success.

hat first album is now nearing triple platinum status (900.000) in the UK. The UK initial shipment of *Colour* is more than 250.000 and, with a total of four singles planned for 1990 release, Island hopes to break the magic million mark. The UK marketing campaign includes radio advertising on 18 key stations and an autumn tour is being planned.

The winning team which put together *The Christians*, the band and producer Laurie Latham, remains unchanged. Guests include bassist Pino Palladino, drummers Manu Katche and Steve Ferrone, and the London Community Gospel Choir who feature on *In My Hour Of Need*. The album was recorded in their home town Liverpool, a studio on Guernsey and at The Workhouse in London.

#### by Marjolein Rotsteeg

The first single *Words*, based on the Irish traditional *Women Of Ireland*, had immediate success in Holland and the UK. "I thought it would be really hard work," says band member Henry Priestman. "It is different from the last one. There is not a 1,2,3 here comes the chorus. Basically there is no chorus. Furthermore, it is long, at just over seven minutes, slow and has a minute-and-a-half intro.

"Even if it doesn't go really high in the charts I would still be



happy because it will show people what to expect on the album. We are not a hit singles band. Very few of the singles got higher than no. 20. But in the UK, every time we had a good single out, the album would shoot back up?'

The Christians' music has been influenced by a wide range of musical styles and this has caused problems in the US. "First of all there is the name, The Christians, so they wonder whether we are religious. Then they ask: "Are you black or white? Are you rock, soul, reggae, funk or dance? What are you? It has not affected us anywhere else but the US definitely has a problem.

"I am sure if people in the US could actually hear the music they would like it. Some little rumour went around our record company saying that we were doing the second LP for the US. Our manager happened to overhear it and made it clear that he never wanted to hear the idea mentioned again.

"It would be our downfall if ever we tried to do a soul album, an album for the US or an album for whatever. All we try to do is write songs that will mean something for a long time. Whether the song is political, an observation or a love song, there has to be emotion in it:"

### **UB40's Labour Of Love**

Since 1983, Virgin has manufactured and distributed all UB40 records, which were released on the band's own Deptford label. Now, with the release of 'Labour Of Love II', all that has changed.

he band have signed fully to Virgin for this second volume of cover versions. "It is the only label we would have really considered signing to properly because they are smaller, independent and they do not argue with us," says vocalist and guitarist Robin Campbell.

"Before, Virgin manufactured and distributed our stuff but we did all our own promotion, adverts and press. Consequently we didn't do much. But now we are signed to Virgin properly, it was only reasonable for us to make ourselves available for them. The whole idea of signing to them was that they were going to prove they could get better results. So, I suppose we have got to play our part."

Labour Of Love II is the natural follow-up to 1983's Labour Of Love. "Virgin thought it was suicidal because it is an album with cover versions. Every label we have ever been with has always said we could not do an album with covers. We had to keep doing albums with our own original material.

"It took us four years to be able to do *Labour Of Love*. We were sure it would be a success because all the songs had been hits on the reggae circuit. They had never achieved a wider audience because the reggae market was so small but they were all smash hits."

The Birmingham-based eightsome are currently rehearsing in anything for at least six months because we all desperately need time with our wives and kids. We enjoy touring, but it is a job. None of us is wealthy enough to stop. In



Ireland for their forthcoming world tour which will start in the middle of this month. "We are on the road until August or September. After September I don't think we'll be doing 1988 we did 188 concerts in 44 countries. This year we will do some 60 shows in six to eight months, so it will be a lot more relaxed:"

### THE NATIONAL SINGLE SALES CHART OCT · NOV · DEC 1989

### FGA TOP 10 DENMARK

Jive Bunny: Technotronic: D.A.D. Jive Bunny: Salli: Jive Bunny: "Swing The Mood" "Pump Up The Jam" "Sad Sad X-mas" "That's What I Like" "Sørøver Salli" "Let's Party"

### MEGA TOP 10 FINLAND

Technotronic: Jive Bunny: Jive Bunny: Bad Boys Blue: Fancy: Jive Bunny:

",Pump Up The Jam" ",Swing The Mood" ",That's What I Like" ",Lady In Black" ",Angel Eyes" ",Let's Party"

### MEGA TOP 10 SWEDEN

Jive Bunny: Technotronic: Jive Bunny: Jive Bunny: "Swing The Mood" "Pump Up The Jam" "That's What I Like" "Let's Party"

### FOR TOP 10 NORWAY

- Jive Bunny: Jive Bunny: Technotronic: Jive Bunny:
- "Swing The Mood" "That's What I Like" "Pump Up The Jam" "Let's Party"

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taly's Black Box return this week with *I Don't Know Anybody Else* featuring vocals by Katrine Quinol. It was Katrine who mimed to the voice of Loleatta Holloway used (without permission) on their huge hit *Ride On Time*.

More news on the **Cole Porter** memorial project we mentioned late last year. The producers hope to release a double album this summer featuring covers of Cole Porter classics by 21 artists, including **Neneh Cherry**, **David Byrne**, **The Pet Shop Boys** and **The Thompson Twins**. The project has the double aim of honouring Porter and raising funds for Aids research.

Jazzie B has been talking about the latest Soul II Soul organisation signings, vocalist Victoria Wilson-James, all-rounder Jimmy Polo, The Syndicate who do a fusion of hip hop and reggae and The Medusas. They will each have records out but on different labels. "That", he says, "is for business reasons because I don't like putting all my eggs in one basket?'

Blues legend John Lee Hooker has set the record straight on a long standing error. He is widely thought to be 72 years-old and went into the record books as the oldest person to have a hit album for the first time with his current LP The Healer. "I said I was born in 1917 to get into the army because, at that time, a uniform was so great with the women. But I was actually born in 1920." Lee also has plans for a Healer II album which he hopes will include Stevie Ray Vaughan and Pete Townshend.

Andrew Lloyd-Webber is launching a new career for himself as a record company boss. He is setting up his own label React with partner Steve Edgely.

Yngwie Malmsteen has postponed his proposed UK tour in order to recruit some new band members. He has recently lost keyboard player Jens Johansen, who has joined Dio, and lead singer Joe Lynn Turner, who is now confirmed as the replacement lead vocalist for Ian Gillan in Deep Purple. Neil Young's former backing band Crazy Horse have an album of their own due for release in March. It is called *Left For Dead*, featuring original members Billy Talbot and Ralph Molina with Sonny Mone and Matt Piuci.



*Katrine Quinol of Black Box* They will soon be touring to promote the album.

In response to Jimmy Somerville's cover version of the Sylvester dance classic You Make Me Feel (Mighty Real), Southbound Records is re-releasing the original by Sylvester as a 12" single. You may recall the industry buzz in 1988 surrounding Prince's bootleg release, the so-called *Black Album*. The backlash began on January 3 at Isleworth Crown Court when bootleggers Tim Smith and Robert Andrews were sentenced to four months and two months imprisonment respectively. The *Black Album* was going under the name 'Songs For Tribes' by Mandingo and came from a Swedish pressing plant.

The Dream Academy are finishing work on their third album with producers Dave Gilmour and Anthony Moore, who co-wrote three songs for Pink Floyd's A Momentary Lapse Of Reason. Moore is also known as the writer of Paul Young's No Parlez and for his work with Syd Straw and Trevor Rabin.

Rock Over Europe is a service of Rock over London Ltd, which produces the weekly syndicated UK music show Rock over London, presented by DJ Graham Dene, for international radio. Contact ROL at the Globe Theatre, Shaftesbury Avenue, London W1V 7HD, England. Tel 1-4944513, fax 1-4391357.

### STATION REPORTS

Updated reports and playlists additions from the major radio & tv stations from 16 European countries.

- PP : Powerplay AD : Additions to the playlist TP : Tips LP : Album of the week
- CL : Clip
- ST : Studio
- IN : Interview

### UNITEDKINGDOM

- BBC RADIO I London Chris Lycett - Sen. Prod. A List: AD Lisa Stansfield- Live B List:
- AD Age Of Chance- Higher Alice Cooper- House Of Fire Baby Face- Tender Lover House Of Love- Shine On Janet Jackson- Come Back
   LP Ouireboxs
- LP Quireboys Mano Negra

#### CAPITAL RADIO - London Richard Park - Prog. Contr. A List:

- AD Technotronic- Get Up Lisa Stansfield- Live Jody Watley- Everything LP The Christians
- RADIO HALLAM Sheffield Dean Pepell - Head Of Music

A List: Lisa Stansfield- Live

### B List:

The Beloved- Hello By All Means- Let's Get It On Sinead O'Connor- Nothing Dan Reed Network- Come Back Seduction- Two Make It Right Basia- Baby You're Mine Baby Face- Tender Love House Of Love- Shine On Dion- On A Subway Wall Love & Rockets- So Alive Warren Zevon- Splendid

#### RADIO TRENT GROUP Len Groat - Deputy Prog.Dir. A List:

- AD Baby Face- Tender Love Quincy Jones- Be Good Eurythmics- King And Queen B List:
- **AD** Lies Damned Lies- Say You The Four Of Us- Mary Pleasure- Tuesday's Child Basia- Baby You're Mine

#### RED ROSE RADIO - Preston/Blackpool Paul Fairburn - Head Of Music

AD Lonnie Gordon- Happenin' E-Zee Possee- Love On Love Lou Gramm- Just Between Paula Abdul- Opposites Energy Orchard- Belfast Michael Bolton- How Am I Age Of Chance- Higher Eric Clapton- Bad Love Kevin Paige- Don't Shut Me Seduction- Two Make It Right

GWR - Swindon Andy Westgate - Head Of Music AD The Fall- Telephone Thing Eurythmics- King And Queen Phil Collins- I Wish UB40- Here I Am Perfect Day- King Of Fools Flesh For Lulu- Time And Space The Stone Roses- Sally Adamski- N-R-G Gino Latino- Welcome Neneh Cherry- Inna City Kim Mazelle- Was That All Lies Damned Lies- Say U Won't Sinead O'Connor- Nothing

#### RTL 208 - London

- Jeff Graham Prog. Dir. PP Eurythmics- King And Queen The Fall- Telephone Thing Seven- Inside Love Basia- Baby You're Mine AD Kim Mazelle- Was That All
- AD Kim Mazelle- Was That All Yell- Instant Replay TT D'Arby- To Know Someone The Alarm- Love Don't Come LP The Christians The Sundays

#### BRMB - Birmingham Robin Valk - Head Of Music A List:

- AD Kim Mazelle- Was That All Lisa Stansfield- Live
- B List: AD Tower Of Power- Credit
- D lower Of Fower- Credit By All Means- Let's Get It On Camper Van Beethoven- Pictures Technotronic- Get Up Gwen Dickey- Car Wash Last few Days- Kicks Carol Loula- Standing Proud Ruby Turner- Gonna Be Alright The Four Of Us- Mary

Lee Cooper- House Of Fire The Flame- Move The Moon Claytown Troop- Real Life The Almighty- Power George Randall- Severely Lenny Kravitz- I Build

### **RADIO CLYDE - Glasgow**

Alex Dickson - Prog. Dir. TP Eurythmics- King And Queen Halo James- Could Have Told Jimmy Somerville- Mighty Real Sinead O'Connor- Nothing Kylie Minogue- Tears

#### SWANSEA SOUND - Wales David Thomas - Progr. Contr. A List:

Sinead O'Connor- Nothing **B List:** 

Ruby Turner- Gonna Be Alright TT D'Arby- To Know Someone Kim Mazelle- Was That All Eric Clapton- Bad Love Bi-Set- Telstar And Why Not- The Face The Blues Band- Blue Collar Lorrie Morgan- Five Minutes

#### DOWNTOWN RADIO - Belfast John Rosborough - Head Of Prog.

AD Mark Germino- Rex Rob UB40- Here I Am Eurythmics- King And Queen Eric Clapton- Bad Love The Beloved- Hello Everything B/T Girl- Driving Robin Beck- Tears Dion- On A Subway Wall E-Zee Possee- Love On Love The Four Of Us- Mary

### STATION REPORTS



### IRELAND

- ATLANTIC 252 County Meath PP Sonia-Listen
- Rod Stewart- Downtown Train Deacon Blue- Queen Lou Gramm- Just Between Madonna- Dear Jessie Rob 'n' Raz- Got To Get Martika- More Than You Know Roxette- Dangerous Michael Bolton- How Am I 49ers- Touch Me
- AD Bad English- Price Of Love Baby Face- Tender Love Kylie Minogue-Tears Aerosmith- Janie's Got A Gun Chicago- What Kind Of Man

### WEST GERMANY

### SWF - Baden Baden

- Ulli Frank DJ/Prod. AD Sabine- Can't Tell You Why Sinead O'Conner- Nothing Basia- Baby You're Mine Halo James- Could Have Told
- LP The Sundays They Might Be Giants The Christians

### WDR - Cologne

Buddah Kraemer - DJ/Prod. AD Katrina & The Waves- Girl Technotronic- Get Up Werner- Pump Ab Das Bier White Light- Playhaus Alphaville- Mysteries Of Love McAuley Schenker- Anytime

#### **RIAS 2 - Berlin**

- **Rik De Lisle**
- AD Cher- Just Like Jesse James Katrina & The Waves- Girl Belinda Carlisle- La Luna Del Amitri- Nothing Ever The Graces- Perfect View
- TP Morrison/Richard- God
- LP Atlanta Rhythm Section

### **SDR - Stuttgart**

- Hans Thomas Prod. Chris Rea- That's What PP
- ТР Tina Turner- I Don't Wanna
- LP Atlanta Rhythm Section

#### SEB - Berlin

Juergen Juergens- DJ/Prod. AD Phil Collins- Paradise Phil Collins- I Wish Madonna- Dear Jessie Erasure- You Surround Me Billy Joel- We Didn't Start Belinda Carlisle- La Luna Depeche Mode- Personal Jesus

### **RTL/Germany** - Luxembourg

- Ernst Greinert Prod.
- Michael Penn- No Myth Everything B/T Girl- Driving

### **RTL/Germany - Luxembourg**

Honey Bee Benson - DJ/Prod. Voodoo X- What Can I Do TP Poco- Nothin' To Hide Hoodoo Gurus- Another World

#### SR/EUROPAWELLE SAAR Dieter Exter - DJ/Prod.

- PP Jimmy Somerville- Mighty Real Jacksons- 2300 Jackson Street
- AD Halo James- Could Have Told Pe Werner- Helden Basia- Baby You're Mine Heinz Rudolf Kunze- Heul' Electra- Destiny Morrison/Richard- God Barry White- Superlover

#### MUSIC & MEDIA - February 3, 1990

### **RB** - Bremen

- Burghard Rausch DJ/Prod.
- Buffalo Tom- Sunflower Suit Goldenen Zitronen- Brennstoff Abwaerts- Die Zeit Giant- I'm A Believer Johnny Clegg- Cruel, Crazy Sinead O'Conner- Nothing Grace Kairos- I Don't Know LP They Might Be Giants

### **RADIO RPR - Ludwigshafen** Hams Kappes- DJ/Prod.

AD Tanita Tikaram- We Almost Everything B/T Girl- Driving Halo James- Could Have Told Michael Bolton- How Am I

### RSH , Kiel

- Martin Schwebel- Head Of Music PP Carmel- You Can Have Him AD Stewart/Dulfer- Lily Phil Collins- I Wish Howard Carpendale- Blumen lason Donovan- When You Come Sinead O'Connor- Nothing
- Robin Beck- Sleep Cher- Just Like Jesse James Morrison/Richard- God

#### **RADIO GONG 2000 - Munich** Walter Freiwald - Music Dir. PP

FPI Project- Rich In Paradise Stewart/Dulfer- Lily Dusty Springfield- In Private Elton John- Sacrifice AD Stewart/Dulfer- Lily Soul II Soul- Get A Life Rob 'n' Raz- Got To Get

#### Gerard Joling LP

#### **RADIO GONG - Nuremberg** Arno Mueller - Music Dir.

AD Jimmy Somerville- Mighty Real Richard Marx- Too Late To Say Phil Collins- I Wish Sandra- Hiroshima Michael Bolton- How Am

#### **RADIO REGENBOGEN - Mannheim** Markus Wahl - Music Dir.

PP Sinead O'Connor- Nothing AD Cher- Just Like Jesse James Jody Watley- Everything Jimmy Somerville- Comment

### RADIO XANADU - Munich Armin Kessler - Head Of Music **PP** Eddie Money-Looking **AD** Paula Abdul- Opposites

Fish- Big Wedge Janet Jackson- Escapade Michael Penn- No Myth Tina Turner- I Don't Wanna Richard Marx- Too Late To Say Alannah Myles- Black Velvet Atlanta Rhythm Section

#### RADIO TON 7 - Bad Mergentheim Thomas Tschenschner - Head Of Music

AD Tina Turner- I Don't Wanna Sandra- Hiroshima Jenny Morris- She Has To Be Robert Earl Wilson- Hold On Nick Kamen- I Promised Myself Everything B/T Girl- Driving Tom Petty- Free Falling Sinead O'Connor- Nothing The Graces- Perfect View Adeva- Beautiful Love

### FRANCE

- RTL Paris Monique Le Marcis - Head Of Prog. AD Basia- Baby You're Mine Indochine- Le Baiser
  - Guesch Patti- L'homme

Philippe Poirier- Les Voyous Renaud- II Pleut

### NRJ - Network

- Max Guazzini Dir. Hitparade:
- AD PSY- Laisse Moi Jouer Eddy Mitchell- Leche Bottes The Mixmasters- Grand Piano Lenny Kravitz- Let Love Rule Simply Red- A New Flame

### EUROPE I - Paris

Yvonne Lebrun - Prog. Dir. TP Tanita Tikaram- We Almost LP Rockstadt (Live In Moscow)

### SUD RADIO - Toulouse

- Marie Ange Roig Prog. Dir. AD Guesch Patti- L'homme Indochine- Le Baiser Prince- Scandalous Kent- J'aime Un Pays Basia- Baby You're Mine Lloyd Cole- No Blue Skies Eva Gambus- Le Souffle Chaud Paul McCartney- Put It There Marc Seberg LP
  - Tanita Tikaram

#### **RADIO NANTES - Nantes** Pascal Amiaud - Progr. Dir.

- The Christians- Words
- AD Richard Marx- Waiting Guesch Patti- L'homme Neneh Cherry- Inna City
- Souchon- Ava Gardner LP The Christians

### **RIVIERA RADIO - Monaco**

**Daevid Fortune - Head Of Music** AD Deacon Blue- Queen Tears For Fears- Woman Ruby Turner- Gonna Be Alright Kate Bush- This Woman's Work Electronic- Getting Away Climie Fischer- Fire Chris De Burgh- Carry Me Tanita Tikaram- We Almost The Christians- Words

### HOLLAND

Barbara Streisand- We're Not

### VERONICA - Hilversum

Phil Collins- I Wish

Hans Van Der Veen - Progr. Dir. PP Sinead O'Conner- Nothing AD Technotronic- Get Up Mano Negra- King Kong Five Rod Stewart- Downtown Train Latino Party- Esta Loca The Mission- Butterfly Nico Haak- Traan In M'n Bier Dennie Christian- Wij Gaan Franky Boy- Doet le 'T

### **NOS - Hilversum**

- Tom Blomberg DJ/Prod. PP La Pat- Keukenhof AD Cher- Just Like Jesse James Kandanz- De Stad Tanita Tikaram- We Almost Sinead O'Conner- Nothing Martika- More Than You Know Quireboys- Hey You Haio James- Could Have Told TP Lonnie Gordon- Happenin'
- And Why Not- The Face Skipper Wise- Standing Xymox- Imagination

### VARA - Hilversum

anRadioHistory Co

Louis Verschuur - Head Of Music AD Del Amitri- Nothing Ever Sinead O'Conner- Nothing Tanita Tikaram- We Almost continued on page 28

### MUSIC & MEDIA

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### STATION REPORTS

Skipper Wise- Standing Tina Turner- I Don't Wanna LP Luka Bloom

- AVRO Hilversum Jan Steeman Head Of Music
- **PP** Jimmy Somerville- Mighty Real **AD** Joelle Ursull- Miyel Gilbert O'Sullivan- So What Nick Kamen- | Promised Myself 101- It's Not Over Technotronic- Get Up TP Hooker/Santana- The Healer

### **TROS - Hilversum**

Peter de Mooij - Prod. PP Rod Stewart- Downtown Train

#### **KRO - Hilversum**

- Paul van der Lugt Head Of Music
- AD Sinead O'Connor- Nothing Michael Bolton- How Am I Del Amitri- Nothing Ever Skipper Wise- Standing Wally Tax- Springtime

#### **SKY RADIO - Bussum**

- Ton Lathouwers Operations Mgr.
- TP Nathalie Cole- Starting Barbara Streisand- Someone New Kids O/T Block- I'll Be Annabel Lamb- Refugee Everything B/T Girl- Driving AD Sinead O'Connor- Nothing
- Del Amitri- Nothing Ever

RADIO 10 - Amsterdam Ferry Maat - Head Of Music AD De Gigantjes- Sugar Me Toni Ville- Good Year Gina- In Vuur En Vlam Lisa Stansfield- Live Rod Stewart- Downtown Train Sinead O'Conner- Nothing Michael Bolton- How Am I Del Amitri- Nothing Ever Technotronic- Get Up Skipper Wise- Standing Prince- Scandalous

#### CFN - Brunssum

- Lou Rowland Music Dir.
- Neil Young- Some Day TP Sinead O'Connor- Nothing
- Annabel Lamb- Refugee LP The Christians

### BELGIUM

#### **BRT - Studio Brussels** Jan Hautekiet - Prod. Top 10 playlist:

Daniel Lanois- The Maker The Christians- Colour Don Dixon- EEE Lloyd Cole- No Blue Skies Menace- Doghouse Michael Penn- March Everything B/T Girl- Driving The Sundays- Reading, Writing Eric Clapton- Bad Love Clouseau- Daar Gaat Ze

#### **BRT** - East Flanders Rudi Sinia - Prod.

AD Rob 'n' Raz- Got to Get Queen- The Miracle Confetti's- Megamix II 2 Live Crew- Me So Horny Rich In Paradise- Going Back Black Kiss- Jump On The Floor Neneh Cherry- Inna City Big Fun- Can't Shake

**RTBF RADIO 2 - Hainaut** A. Birenne/P. Jauniaux Top 5:

28

Phil Collins- Paradise

#### Roch Voisine- Helene Patrick Bruel- Casser La Voix Francois Feldman- Les Valses Sydney Youngblood- Sit AD live Bunny- Let's Party Mylene Farmer- Allan

#### **RADIO CONTACT - Brussels**

Jean-Lou Bertin - Progr.Dir. Kylie Minogue- Tears TP Sandra- Hiroshima New Kids O/T Block- I'll Be Benatto/Nannini- Un'Estate Belinda Carlisle- La Luna Tony Scott- Get Into It Soulsister- Blame You F Cabrel- Animal Sirima- Was It A Dream

#### ANTIGOON/FIVE STAR RADIO Piet Keizer - Dir.

PP Phil Collins- I wish Airplay Top 10: Sheena Easton- Rainbow UB40- Homely Girl Sydney Youngblood- Sit Bingo- Arabeat The Christians- Words Clouseau- Daar Gaat Ze Lisa Stansfield- World Soul II Soul- Get A Life Jason Donovan- When You Come Dusty Springfield- In Private

### SWITZERLAND

#### DRS 3 - Basel

- Chr. Alispach Music Co-Ord. AD Grant Hart- Now That You Know Might Be Giants- Birdhouse
- Morrissey- Ouija Board Phon Roll- Vagabond Moon

#### **RADIO 24 - Zurich**

- Clem Dalton DJ/Co-Ord. AD Tanita Tikaram- We Almost Richard Marx- Angelia Cat- Catwoman
- TP Belinda Carlisle- La Luna Michael Bolton- How Am I Paul Carrack- Battlefield Eric Clapton- Bad Love Whitesnake- The Deeper The Mission- Butterfly Sybil- Don't Make Me Over Sinead O'Conner- Nothing Wolf- Miss You

### COULEUR 3 - Lausanne

- Gerard Saudan Head of Music PP
- The Stone Roses- Fools Gold
- AD The Dixons- Ingrid Bergman Peter Murphy- Cuts You Up

### **RADIO FORDERBAND** - Bern

**Res Hassenstein - DJ/Co-Ord. PP** Bennato/Nannini- Un' Estate AD Phil Collins- | Wish Billy Joel- Leningrad The Christians- Words TT D'Arby- To Know Someone Kylie Minogue- Tears Chicago- What Kind Of Man Sadao Watanabe/Austin- Fool

### AUSTRIA

OE 3 - VIENNA Guenther Lesjak - Head Of Music Ky Headhunters- Walk Softly Fish- Big Wedge Kylie Minogue- Tears Cutting Crew- Last Thing Sybil- Don't Make Me Over

**ANTENNA-AUSTRIA** - Vienna Thomas Klock- Head Of Music AD Hans Theessink- Johnny

Stewart/Dulfer- Lily Sonia- Listen Cher- Just Like Jessie James

United Artists- Yes We Can PP Queen- The Miracle Elton John- Sacrifice Tina Turner- I Don't Wanna The B 52's- Love Shack I P Lou Gramm

#### ITA

### **RAI STEREO UNO - ROME** E.Bellisario - Music Dir. PP Aerosmith- Janie's Got A Gun Nick Kamen- I Promised Myself New Kids O/T Block- Hangin' Phil Collins- Paradise Tears For Fears- Woman Rolling Stones- Hard Place AD Rolling Stones- Slipping Away Eric Clapton- Old Love

Indio- Hars Sun Ronstadt/Neville- Don't Know Billy Joel- Leningrad Soul II Soul- Get A Life Janet Jackson- Rhythm Nation C/T Cat- First Place The B-52's- Love Shack The Christians- Words Madonna- Dear Jessie

#### **RADIO DIMENSIONE SUONO** Carlo Mancini - Music Director

- PP Sinead O'Conner- Nothing Nick Kamen- I Promised Myself Everything B/T Girl- Driving Lloyd Cole- No Blue Skies Seven- Inside Love
- AD Belinda Carlisle- Summer Rain Eric Clapton- Bad Love Janet Jackson- Escapade Micheal Bolton- How Am I

#### RETE 105 - Milan

- Alex Peroni Progr. Dir.
- PP Jaya- If You Leave Me Now AD Baby Ford- Beach Bump Lloyd Cole- No Blue Skies Pasadenas- Anything I Want

### RETE 105 - Milan

### Grant Benson - DJ/Prod.

- Top 3: LP Ph Phil Collins
- LP Lisa Stansfield
- Soul II Soul- Get A Life AD Black Box- I Don't Know Happy Mondays- Hallellujah E-Zee Possee- Love On Love Basia- Baby You're Mine

### **DEEIAY NETWORK - Milan**

### Dario Usuelli - DJ

Depeche Mode- Enjoy Adam Ant- Room At The Top PP ٨D Laid Back- Bakerman Ocean Blue- Drifting Falling The Beloved- Hello E-Zee Possee- Love On Love Pasadenas- Reeling Kim Mazelle- Was That All Lloyd Cole- No Blue Sky

### RADIO PETER FLOWERS - Milan Marco Garavelli - Prod.

- **Top 3:** Phil Collins LP
- Chicago- What Kind Of Man
- LP Rolling Stones- Steel Wheels PP Everything B/T Girl- Driving
- AD Eddie Money- Peace Adam Ant- Room At The Top The Christians- Words

**RADIO KISS KISS - Naples** Lucia Niespolo - Progr. Dir. PP Baby Ford- Beach Bump

- AD Pasadenas- Reeling Janet Jackson- All Right Roxanne Shante- Independent Guesch Patti- Fleurs Weather Prophets- Ambulance Black Box- I Don't Know Adam Ant- Room At The Top LP The Weather Prophets

### RADIO STAR - Vicenza

- Maurizio Maressi Progr. Dir.
- **PP** Tanita Tikaram- We Almost **TP** And Why Not- The Face Guesch Patti- Fleurs Sinead O'Conner- Nothing

### RADIO BABBOLEO

### Lenny - DJ/Prod.

PP Guesch Patti- Fleurs AD Liza Minnelli- Lovepains Roxette- Dangerous The Beloved- Hello Lonnie Gordon- Happenin' Sybil- Walk On By Pow- Gogoya Basia- Baby You're Mine

### R.T.L. 102.5 HITRADIO

- Luca Viscardi Head Of Music Pasadenas- Reeling Earth, Wind & Fire- Heritage Lisa Stansfield- Live
- Everything B/T Girl- Driving TP Phil Collins- 1 Wish Spandau Ballet- Big Feelings

### SPAIN

#### **RADIO MADRID - SER** Rafael Revert - Music Mgr.

AD Gun- Shame On You Sergio Dalma- Te Quiero Mamma Love & Rockets- No Big Deal D.N.I.- Decir Funk Phil Collins- I Wish Lejos De Alli- Un Dia Mas Eric Clapton- Bad Love Arabia- Nadie Se Atreve Phil Collins- Paradise Paula Abdul- The Way That

#### RNE- MADRID

Rafael Abitbol- Music Mgr.

The Beloved- Hello TP Young MC- Principle's Office PP Sam Brown- With A Little Love 3rd Bass- Steppin' Furniture- A Taste Of You The Christians- Community

### RADIO BILBAO - SER

#### Carlos Arco- Music Mgr. Top 10 Playlist: Albania- Atrevete Phil Collins- | Wish Eric Clapton- Bad Love Lejos De Alli- Un Dia Mas Gun- Shame On You D.N.I.- Decir Funk Sergio Dalma- Te Quiero Mamma Love & Rockets- No Big Deal

### RADIO 16 - Madrid

- Ana Blanco Progr. Dir. Duncan Dhu- Rozando PP Lisa Stansfield- All Around Phil Collins- 1 Wish Tennesse- Una Noche En Malibu Love & Rockets- No Big Deal Roxette- Listen Gabinete Galigari- Amor
- LP The Christians

#### SWEDEN SR - Norrkoeping Kaj Kindvall - DJ/Prod. AD Phil Collins- I Wish continued on page 30



eastwest records



simply red



chris rea



tanita tikaram



the sisters of mercy



the beloved

a house, akasa, big dish, colours, mary coughlan, gail ann dorsey, an emotional fish, louise goffin, the grid, harriet, howard jones, matt bianco, ian mcculloch, miss b haven, christy moore, red box, the river detectives, underneath what, workshy



#### Lena Philipsson- Why Sydney Youngblood- Sit Óh'Bóy- Vi Čar Gonom Natt Bros- Sister Laid Back- Baker Man Adolphson/Falk- Vand Dig Om Chimes- Heaven Lou Gramm- Just Between

### SR - Stockholm

- Maths Broborg DJ/Prod. TP Ofra Haza- Wish Me Luck Johnny Clegg- Cruel, Crazy Kevin Paige- Don't Shut Me The Creeps- Ooh-I Like It Sinead O'Conner- Nothing Trance Dance- Wild Life Eric Clapton- Bad Love LP Shawn Colvin
- Max

### **RADIO GOTHENBURG**

Leif Wivatt - DJ/Prod. AD Kylie Minogue- Tears Eric Clapton- Bad love The Creeps- Ooh-I Like It T-Vamp- Born To Be Sold Kevin Paige- Don't Shut Me Giant- I'm A Believer Michael, Penn- No Myth Stewart/Dulfer- Lily

### **HIT FM - Stockholm** Johan Bring - Progr. Dir.

- . Top 3: Natalie cole- Starting Climie/Fisher- Fire Sydney Youngblood- Sit AD Starship- Stay All Nite
- London Boys- My Love Kym Mazelle- Was That All Macoria- Mutoid Waste Stewart/Dulfer- Lily Phil Collins- I Wish

#### **RADIO CITY 103 - Gothenburg** Margareta Anderberg - DJ

**PP** Hunter/Ronson- American Music **AD** Peter LeMarc- Mellan Dej Och Sheena Easton- Rainbow The Lightning Seeds- Joy Ankie Bagger- Love Giant- I'm A Believer Workshy- I Saw The Light UB40- Here | Am Lena Philipsson- Why

### RADIO UPPLAND - Uppsala Loth Ericsson - Head Of Music

- AD Tanita Tikaram- We Almost Johnny Clegg- Cruel, Crazy Kevin Paige- Don't Shut Me Sydney Youngblood- Sit Sybil- Don't Make Me Over Suzzies Orkester- Dina Highway Stars- Moviestar
- The Creeps
- NORWAY

### NRK PI - Oslo

- Steinar Fjeld Prod. PP Tanita Tikaram- We Almost AD Technotronic- Get Up
- Michael Penn- No Myth Avalanche- I Don't Wanna Be Roch Voisine- Helene Everything B/T Girl- Driving TP
- Sybil- Don't Make Me Over Private Eye- New York Private Eye- Addicted To You Ruby Turner- No Better Love

RADIO I - Oslo Bjoern Faarlund - DJ Top 10 Playlist: Christer Sandelin- Det Hon Snikk Snakk- Her Er Det Noe

### STATION REPORTS

ТР

Lisa Stansfield- All Around Phil Collins- I Wish Sydney Youngblood- Sit Martika- More Than You Know Brother To Brother- Materialize 2 Brave- Up To You Jimmy Somerville- Mighty Real Living In A Box- Different

### RADIO VEST - Stavanger Bjarte Tjostheim - Head Of Music

- Phil Collins- I Wish PP
- AD The September When- Our Time Roch Voisine- Helene Living In A Box- Different Sinead O'Connor- Nothing Kim Mazelle- Was That All Kevin Paige- Don't Shut Me Stan Ridgeway- Lonely Town The Christians LP

### **RADIO 102 - Haugesund**

- Egil Houeland Head Of Music AD Del Amitri- Nothing Ever Halo James- Could Have Told Everything B/T Girl- Driving Sinead O'Connor- Nothing Quireboys- Hey You The Mission- Butterfly ΤР Michael Penn- No Myth
- Tre Sma Kinesere LP The Christians

### HIT FACTORY

- Tony Burton- Dj/Prod. PP Sinead O'Connor- Nothing AD Phil Collins- I Wish The Mission- Butterfly Lil' Louis- I Called U Money Talks- Brave Young Boy Kevin Paige- Don't Shut Me Icehouse- Touch The Fire Roch Voisine- Helene 2 Brave- Up To You Stewart/Dulfer- Lily
- I P The Creeps

### DENMARK

### **RADIO HERNING**

- Ulrik Hyldegaard Dj/Prod Sybil- Don't Make Me Over PP AD
- Johnny Clegg- Cruel, Crazy Lisa Nilsson- Mystery Technotronic I P

#### **RADIO VIBORG**

Paul Foged - Head Of Music Sybil- Don't Make Me Over PP Smokie- Boulevard Johnny Clegg- Cruel, Crazy Cher- Just Like Jesse James Phil Collins- I Wish Rod Stewart- Downtown Train **Bros- Sister** Harry Connick Jr- Had To Be

#### UPTOWN FM - Copenhagen Niels Pedersen - Head Of Music

PP Michael Bolton- How Am I Cher- Just Like Jesse James Rod Stewart- Downtown Train Kym Mazelle- Was That All Pa Slaget 12- Nar Solen Far Phil Collins- I Wish Alyson Williams- I Second Billy Joel- Leningrad UB40- Here I Am Fish- Big Wedge Harry Čonnick Jr- Had To Be Nick Kamen- I Promised Myself TP Everything B/T Girl- Driving

#### **AARHUS NAERRADIO - Aarhus** Frankie Fever - Head Of Music Bros-Sister PP Johnny Clegg- Cruel Crazy

The Lightning Seeds- Joy

Cher-Just Like Jesse James Michael Bolton- How Am I Vicki Morgan- Always Kirsten Siggaard- Vores Brother Beyond- When Will I Ultra Nate- It's Over Rickfors- Vingar



RADIO MUSA - Tampere Pentti Teravainen - Producer AD Lena Philipsson- Standing The Lightning Seeds- Joy Bros- Sister Andy Gillin- Old Flame Prince- Scandalous Blue System- Big Yellow Taxi Tanita Tikaram- We Almost

### GREECE

#### WJGR JERONIMO GROOVY - Athens D.J. Marsel - DJ/Prod. Top 10 playlist: Arthur Baker- The Message Belinda Carlisle- La Luna Lisa Stansfield- All Around Ronstadt/Neville- Don't Know Phil Collins- Paradise Jason Donovan- When You Come Ice MC- Easy LL Cool J- One Shot At Love

### TV Programmes

Soul II Soul- Get A Life



MTV

Powerplug: TT D'Arby- To Know Someone Heavy Rotation: Soul II Soul- Get A Life Phil Collins- | Wish Lisa Stansfield- World UB40- Homely Girl Sydney Youngblood- Sit Technotronic- Get Up Rob 'n' Raz- Got To Get

### ERONI

### Rob de Boer - Prod.

CL Phil Collins- I Wish Sinead O'Conner- Troy Sinead O'Conner- Nothing Soul II Soul- Get A Life Eric Clapton- Tearing Level 42- Hot Water Sheena Easton- Rainbow ST Neneh Cherry- Inna City Technotronic- Get Up Tony Scott- Get Into It

### **UNITED KINGDOM** Top Of The Pops

Paul Ciani - Prod. CL Halo James- Could Have Told Lil' Louis- 1 Called U Public Enemy- Terrordome Martika- More Than You Know 49ers- Touch Me Megadeth- No More Quire Boys- Hey You Kylie Minogue- Tears New Kids O/T Block- Got It Neneh Cherry- Inna City Sinead O'Conner- Nothing Adamski- N-R-G

### GERMANY

**ARD** - Formel Eins Andreas Thiesmeyer - Prod.

CL Kylie Minogue- Tears Tom Petty- Free Fallin' D-Mob- Put Your Hands Billy Joel- Leningrad John Parr- Always On My Mind FPI Project- Rich In Paradise Tony Carey- I Feel Good Jason Donovan- When You Come New Kids O/T Block- Got It lggy Pop- Living On The Edge 49ers- Touch Me Kaoma- Dancando Lambada



Giancarlo Trombetti - Prod. CL Deacon Blue-Queen Halo James- Could Have Told Spandau Ballet- Crashed Queen- The Miracle FYC- I'm Not The Man The Mission- Butterfly Living Colour- Funny Vibe Rap Lenny Kravitz- Be Tanita Tikaram- We Almost Everything B/T Girl- Driving



Claudio Cecchetto - Prod. CL TT D'Arby- To Know Someone Spandau Ballet- Crashed Technotronic- Get Up Paula Abdul- The Way That Roxette- Dangerous Rolling Stones- Hard Place Skid Row- I Remember You Bon Jovi- Living In Sin Aerosmith- Janie's Got A Gun Rod Stewart- This Old Heart Chimes- Heaven

### HOLLAND



### VERONICA

- Rob de Boer Prod. CL Sinead O'Connor- Nothing Soul II Soul- Get A Life Lisa Stansfield- All Around Tina Turner- Don't Wanna
- ST Rob 'n' Raz- Got To Get Michael Penn- No Myth New Kids O/T Block- I'll Be

#### **DE NEDERLANDSE TOP 40** Rob de Boer - Prod.

CL Lisa Stansfield- World The 2 Live Crew- Me So Horny Dusty Springfield- In Private Fast Eddie- Git On Up Milli Vanilli- All Or Nothing Inner City- Watcha Gonna Phil Collins- I Wish De Deurzakkers- Het Is Hier

### AVRO - Toppop Go Go

Jan Steeman - Prod. CL Soul II Soul- Get A Life Hooker/Santana- The Healer Fast Eddie- Git On Up Gilbert O'Sullivan- So What Kylie Minogue- Tears Joel Purcell- Miyel jimmy Somerville- Mighty Real



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