

MICHAEL JACKSON NEW SINGLE DIRTY DIANA AVAILABLE ON 7", 12" AND 3" C.D. SINGLE THE 5TH SINGLE TO BE TAKEN FROM THE 'BAD' ALBUM AVAILABLE L.P. C.D. AND M.C.



# **Granada**/Pepsi **Agree Wired Deal**

## by Edwin Riddell

'Wired', which began

The series is a mixture

London - The UK's new | da," says Mark Young, Adrock series on Channel 4, vertising Manager for Pep-'Wired', is to be sold to 25 si-Cola International. major international markets in a deal between Pepsi and transmission in the UK Granada worth more than £ early in May, is produced 1.5 million. Agreed territoby Initial Television for ries include Germany, Scan-Channel 4 by Malcolm Gerdinavia, Italy, South Amerie and Jonathan Hewes rica, Australia, Canada, who were responsible for Mexico and the Far East. Channel 4's extremely suc-Pepsi-Cola Internationcessful pop series 'The

al will be sponsoring the Tube'. series, which will be synof performances, interviews dicated internationally with Pepsi commercials already and features, with stars inserted, the first time this including Sade, Whitney has happened with an on-Houston, Robert Plant, Gegoing series. Granada Teleorge Michael, Simply Red, vision International holds Hall & Oates, Eurythmics the worldwide distribution and Joni Mitchell. The serrights for 'Wired' and will ies is presented from Lonsell the series ready-packdon by Tim Graham and aged with two Pepsi comfrom New York by Lenore mercials per one-hour Pemberton. In a separate show, plus opening and deal, 'Wired' will start on the US network cable chanclosing credits. "We are very excited about

nel on June 10. the association with Grana-

# Commercial TV In Holland?

# by Edwin Bakker

RAD

AN ANALYSIS OF

RADIO INVESTMENT

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Absolutely Thrilling

The Story Of Radio

**Exporting French** Talent Chanson Francaise is great success

Hand-In-Hand

Privates

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Germany

Swiss-based Korean act gains v exposure via Olympic Games

The radio investment scene in

Elektra band on the verge of

The Struggle Of The

The Big Sound Of The

Brave New World 23

New marketing methods discussed

**Maximising Music** 

Marketing success stories from con-

An EMR publication in

partnership with

Billoogro

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Opportunities

cept to completion

performer

The Hague - The three | Dutch broadcasters. major broadcasting organi-TROS' Henry Minderop has assured the other sations in Holland - AVRO, TROS and Veronica (ATV) Dutch broadcasting organisations that ATV does not - have launched a commerintend to eliminate them. cial broadcasting venture, Platform BV, with four of At the moment, all comthe major Dutch publishers. mercials on Dutch TV are handled by STER, which The consortium want to inis a government-owned IN UK & GERMANY troduce commercial TV into Holland by January 1990. organisation. ATV/EPTV The publishers are Elsewant STER to be privatised vier/NDU, Perscombinatie, De Telegraaf and VNU,

and included within Platform BV. known collectively as EPTV. The project has been ATV/ EPTV want to broadsubmitted to the Dutch

cast on Holland's second Minister Of Culture, Eelco channel (AVRO, TROS and Brinkman who has to give Veronica already use this the venture the final gonetwork), leaving Nederahead. land 1 and 3 for the other

enigmatic pop star in Eu-

rope. Some 700 European

media people attended a

Michael Jackson press con-

ference held by manager

Frank Dileo and producer

Quincy Jones who suddenly

# Man In The Mirror

Rome - A crew of 120 | in their own right. There people accompanied the arwas no glimpse of the surival of the world's most perstar here.

But the concert spoke for itself. There are not many stars who can combine the arts of singing, acting and dancing as perfectly and simultaneously as Jackson

became stars of the show | For full report, see page 3. mainstream acceptance



Bad Girl Of Pop - Samantha Fox promotes her new single 'Naughty Girls', a remix by Full Force, on 'Sky Trax' with VJ Gary Davies



# **GUESCH PATTI** SORTIE MONDIALE/WORLDWIDE RELEASE

L'ALBUM EVENEMENT

**MAI 1988** 

# Pan-European News **Absolutely Thrilling...**



Rome - Let there be no doubt: Michael Jackson is the world's most versatile performer. The global pop star's concert in Rome, the kick-off to a threemonth European tour, removed all possible reservations about his status and impact. In a rigidly choreographed show, Jackson proved he is perfectly at ease in directing mega-size events.

With optimal use of four giant video walls permitting live editing, the fields of home and live entertainment merged more than ever. Despite a few initial hiccups in sound, the show gave the audience a sense of constant amazement and admiration. Stage effects, costume changes and dance routines were never exaggerated or pompous, but formed a logical combination with the music.

Jackson played a set of 17 songs, including one instrumental (Band Groove) and a Motown Medley. From beginning to end. suspense was a main ingredient of the show as it often is in his videos. Most of the songs were built up according to a stop-start structure and the resulting long silences only enhanced the show's spellbinding atmosphere.

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For the coming four

weeks I shall be laying

down the radio rap as

Cathy Inglis is holiday

ing deep in the Amazon

I hope you all reco-

vered from the hectic

week at IMMC. I am

response to the various

radio panels and I sus-

pect 'The Top 40 Tyran-

ny' will fuel discussion

for the rest of the year.

The Kiss FM net-

work in France has ad-

ded a new evening jazz

schedule - quite an un-

usual and daring move

for a French FM. The

show will be presented

by Frederic Clobaut.

Rather than sponsor

and Sky Rock do, Kiss Tara, the new Irish sta-

programme to their

dying to hear your

By Machgiel Bakker tion that plans to broadcast to the UK. Programme Controller Giles Squire of Metro Radio in Newcastle, UK, recently announced the station's summer programme schedule. As well as a series of one-hour live concerts, sponsored by Coca-Cola, the program FM has begun to associming includes a new CD ate its name to new alchart, a davtime dance and soul show presented

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burns by its favourite bands. Its latest support by Tim Smith, and a has gone to Prefab three-hour radio quiz. Sprout's current LP. Over in Finland the Dublin airwaves is hotnational channel Oy ting up. Radio Sun-Yleisradio is moving its shine's former transmitter to Kasnaes. Programme Controller 60 miles west of Hel-Bill Cunningham, has sinki; its allocated frejust returned from five quency of 254 kHz will years work in the US to compilation LPs, as NRJ also be used by Radio join Sunshine's arch



companied by an ear-shattering sound. Jackson set in with the rocking Wanna Be Startin' Somethin', followed by Heartbreak Hotel and Another Part Of Me. With I Just Can't Stop Loving You/She's Out Of My Life the frantic pace slowed somewhat and Jackson had a chance to show what a good and confident singer he actually is.

During Human Nature, the dancers' movements freezed into a video frame, a technique de-The concert opened with a monstrating how Jackson is aware wall of piercing light bulbs ac- of the importance that visual me-

R A P

The battle for the

rival, Q102.

dia has played in his career so far; the global pop star of today embracing all means of communication and technology.

It led to what was probably the show's highlight: Smooth Criminal. With amazing vocal restraint, the stacatto rhythms and the cool dancing sequences climaxed into machine gun shots, putting an abrupt halt to the moion of the dancers. Jackson's street-level aware-

ness was never more obvious than with the blasting symphony of Dirty Diana, his current single. The wicked licks of guitarist Jennifer Batten were the show's most violent moments. After the rather flat Thriller

and the instrumental tour de force of the seven-piece backing band (drums, bass, two guitars and three keyboards), the tension was picked up again with Working Day And Night with its whirling dance patterns and the recurrent stops More dance extravaganza in

Beat It with its obvious stylistic hints at 'West Side Story' and Billy Jean with Jackson's imitation of a conveyor-belt, his famous 'Moonwalk'. Three more tracks before the show was definitely over: Bad, The Way You Make Me Feel and Man In The Mirror

It is a carefully orchestrated show where nothing is left to chance. Everything Jackson does, from the way he moves, grabs his crotch, looks over his shoulder and freezes after an emotional moment, is meticously constructed and copied from his videos. Jackson should be careful not to remain locked in another world forever and to show a little bit more spontaneity. Otherwise, perfect and all-round entertainment.

# All Change!

Please note that Music & Media's phone and fax numbers have changed both have an extra 6 in front of them. The correct numbers are: (tel) 20-6628483 and (fax) 20-6649059.

# READ ALL ABOUT IT

The stock market is undervaluing commercial TV in the UK because of political uncertainty about its future, according to a recent study, Kleinwort Grieveson Securities calculated a trading valuation of £ 940 million for the industry, almost 8% higher than the current stock market value. And this was based on the most pessimistic assumptions possible - such as that all 16 companies would lose their franchises in 1992 and that they would all face so much tax or competition that they would make no further profit. London Weekend TV, TV South, Anglia, HTV, Thames, Tyne Tees, Ulster and Scottish TV are all rated as strong buys.

MUSIC

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Over in France, the music industry turmoil goes on. Claude Brunet. who has been on a sabbatical from BMG since the end of last year, is tipped to be joining Trema. France's leading independent label (with artists such as Charles Aznavour, Michel Sardou and Toure Kunda on its books).

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Meanwhile, Stan Witold, onetime chief at SBK France, is setting-220-i-220-up a new label. Le Label, for French artists and is about to sign a distribution deal with a major. More details soon. + +

In Germany, Mark Chung of Freibank Publishers says a trial date. July 9, has been set by the Hamburg Court for the case brought against them by the Society Of German Music Publishers, The Society is against Freibank's attempt to promote its concept of direct collection of mechanical rights fees.

Back in the UK, BBC Radio 1 producers Martin Cox and Dave Atkey are off to pastures new. Cox is to run a new division of Telstar Records which will make TV and radio programmes to sell worldwide, and Atkey is going into artist management

Poor old George Michael is still suffering from throat problems and has had to cancel his June 16 concert in London and the Glasgow show on June 19.

A.D.



Labyrinthe



# Pan-European News

# Soviet TV Deal

London - Roxy Music founder member Brian Eno, with his business partner and wife Anthea Norman-Taylor, has finalised a contract with Soviet television for a satellite link-up between Leningrad and London. Though details of timing have yet to be sorted out, the deal will bring the best of so-called 'under- Eno himself.

ground' Soviet rock music to UK television. The London-based planners say they are seeking a late-night transmission slot, ideally on Channel 4, by mid-summer. In return, the deal will give Soviet fans music programming from such major acts as Peter Gabriel, U2 and the Pretenders, plus Brian

MTV Takes The Blame

London - A new chat show, 'Take show is recorded live in Londor and will include video clips The Blame' with host Steve Blame, will be launched on MTV on Sunday June 5. The first show features the UK band Blue Mercedes, while Boy George and Sinitta have been confirmed for subsequent shows. Each week Blame will be host to three top celebrity guests from every aspect of showbiz. The

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**VIDE NEWS** 

Naughty

Blame will also be joined each week by Leigh Bowery, clothes designer for Boy George and described as "London's most outrageous personality". The show goes out on Sundays with repeat showings on Tuesdays, 20.00-20.30 hours.

Media: Coen Boerma David Mawby, ex-Rytmi bution Service will fill has been appointed Head Radio, and pop singer the vacant position \* Of Radio for the Dutch Paivi Kautto-Niemi \* Maisa Kanerva has left NCRV; Industry: Heino Wirth, Finnlevy to join TEOSbroadcaster Boerma currently works MD of Polydor in Ham- TO, the Finnish copyright for the World Council Of burg, is leaving and pend- bureau, where she is to Churches in Geneva \* ing the appointment of a deal with private local Two new DJs join Fin- successor, Dieter Ohms, radio matters \* land's Radio Jyvaskyla, MD of PolyGram Distri-

C H A R

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# MEDIUM ROTATION

Kim Wilde Hey Mr. Heartache - Midnisht Film Fleetwood Mac Everywhere - Procuranda Film Ofra Haza Im Nin'Alu - M-Ocean Jackson 5 Want You Back - Inchase Productions **Ziggy Marley** Tomorrow People - Not Ested Dale Simon Simon - Not listed Hall & Oates Everything Your Heart Desires - The Company Christians Born Again - Aubrey Powel Prod.

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EUROCLIPS The most aired music video clips through

The most area music video cips through out Europe in the week prior to publica-tion. It includes more than 50 video-tv programmes and other tv shows partly us-ing videos from 14 Europtan countries.

VIDEO FAVOURITES

VIDEO HITS

George Michael One More Try - Looman Kabare IRSA

Dirty Diana - Optimum Productions

Michael Jackson

Alphabet St - Prince

Pet Shop Boys

Belinda Carlisle

Adventures

Kylie Minogue

Prefab Sprout

Scritti Politti

Oh Patti - Vive

New Order

Wet Wet Wet

Natalie Cole

Mory Kante

Yake Yeke . Quandan

Mary's Prayer - Fuguone

Want You Back - Vivid

Theme From S-Express - Commercial Video

Danny Wilson

Bananarama

Rod Stewart

Lost In You . New Jared

S-Express

Pink Cadillac - AWGO

With A Little Help - 88C

Fairground Attraction

Perfect - Aubrey Powell Prod.

A.Ha

Narada

Circle In The Sand - Linelinte

Divine Emotions - Pal One Production

Got To Be Certain - Simple Stories

The King Of Rock 'n Roll - Vivid

Stay On These Roads - Vivid

Blue Monday '88 - Factory NY

WELL AIRED

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Broken Land - O Pictures

Heart . PM

Prince

# FIRST SHOWINGS

Samantha Fox Naughty Girls - Calhoun Prod Heart What Bout Love - MGMM **Climie Fisher** This Is Me . PHI

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Version Scott Kalvert of Calhoun Productions has directed the video Naughty Girls (Need Love Too), the new Samantha Fox single produced by Full Force. The

promo was shot on location in Manhattan and features Fox dancing through the streets. Kalvert shot two versions; the single version and an extra long club ('naughty') version. Aimee Raskin produced \*

Ema For You is a new French production company responsible for the award winning Etienne video by Guesch Patti. The company is also responsible for the follow-up Let Be Must The Queen, shot at the Joimville Stu-

# Summer Rock

Hilversum - A new pop show called 'Zomerrock' ('Summer Rock') is to be launched this month by Dutch broadcaster VARA in co-production with MTV and Belgium broadcaster BRT who will broadcast parts of the programme, possibly under another name.

'Zomerrock' is produced by VARA's Ferry Van Der Wijst, BRT's Tom Huybrechts and Brent Hansen for MTV. VARA will air 16 weekly programmes, hosted by Jan Douwe Kroeske, starting June 5 BRT will start broad-

VARA's team behind 'Zomerrock

from 1. to r.: Paul Hegeman (Director); Jan Douwe Kroeske (Presenter); and Ferrry Van Der wijst (Producer).

casting the programmmes, presented by Bart Peeters, in September. The MTV show, which has not vet confirmed a broadcasting date, will be hosted by Marcel Vanthilt.

The shows feature interviews and live shots from Benelux festivals including Pinkpop, Torhout/Werchter and Dynamo Open Air.

besides Guesch Patti, the video shows Jean-Marie Marion, a well-known French model. Lidve Callier directed \* The Metallica longform Cliff

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'M All, which we discussed in issue 20, has entered straight in at no. 1 of the British Video Top 20 (compiled by Gallup) \*

AWGO, who have just added Christopher Robin Collins to their team of directors, recently finished two videos for EMI signed So: Canitol Hill and Burning Bush. Maurice Phillips directed and Billy Bragod produced \* Lippman Kahane Ent./RSA move to the top of the Euroclips

with George Michael's One 'Beverly Hills Cop 2' \* dios in the suburbs of Paris and D.M.

More Try, the first time the company tons this chart. RSA's director, Tony Scott, is a film director and has worked on movies such as 'The Hunger', 'Top Gun' and

Samantha Fox in the clip to her new single 'Naughty Girls

# Radio Bill Delay Possible Return Of The BBC Radio Show

London - Legislation for three | rently taking place between the new national commercial radio channels and hundreds of local stations may now be delayed until at least next year.

Pressures on the parliamentary timetable are causing the government to rethink its plan for two broadcasting bills, the first of which would prepare the way for the new Radio Authority to start work at the beginning of 1990. There is even some thought that ministers may be considering one single radical bill taking in telecommunications, use of spectrum and broadcasting.

It is however still possible that the radio timetable could be kept on course. If negotiations cur-

## ROCK OVER LONDON Globe Theatre, Shaftesbury Avenue, London WI, tel 1-4377122

London music venue the Rock Garden, an early port of call for several major bands including, back in 1977. Dire Straits, is setting up a new agency to sign new bands and help them towards a major record deal. A three-piece from Cardiff in Wales. The Third Uncles are the first

The talented UK-based singer/guitarist/songwriter/producer Jonathan Butler who toured the US with Whitney Houston has a new single out this week on Jive called Overflowing. He starts work on his next album at the end of this month. Don't You Love Me Anymore is out as a 45 to coincide with a London concert appearance by Joe Cocker. Forty Years is the new single by Paul Hardcastle, Former Climax Blues Band member Pete Havcock is releasing a single from his No Speak album called Lucienne. New from

Wishbone Ash is the 45 In The Skin. Reggae singer Maxi Priest, who had major UK success with his cords that a man has made in years"

by DJ Graham Dene and syndicated to international radio. The program-

THE FOUNTAINHEAD

voice of reason

album · cd · cassette

broadcasters, the government and the IBA (Independent Broadcasting Authority) are successful, a package deal could emerge whereby a 'shadow' Radio Authority begins work in advance of legislation.

> Under the proposed transitional arrangements, the existing commercial stations could be granted extensions of their contracts by the government in return for agreeing to a new licensing system. Such a package now looks the best deal available if the impetus of creating a dynamic new radio scene is to be maintained

Leading record labels, including | 1920s to 1967 (when the BBC EMI, Polydor, CBS, MCA, WEA and Chrysalis, will support the spectacular BBC Radio Show which returns, after a break of 21 vears, to Earls Court, London, in the autumn

The £1 million show - from September 30 to October 9 - was an annual event until 1967 and, while the 1988 Radio Show will still represent hardware manufacturers, the emphasis will be on the whole spectrum of modern radio

The main stage, sponsored by Schweppes, will feature almost every form of music, including pop, jazz, classical, big band, country and western and folk.

Centrepiece of the event will be The Story Of Radio, a stage design revolving around giant models of radios dating from the

# Virgin Returns Drop

London - Richard Branson's Virgin group pre-tax profits fell by £ 700,000 to £ 14.5 million in the halfyear to January 31, largely due to the costs of new ventures, including a US record company Branson warned shareholders that profits over the full year would be lower than last year's £ 27.7 million.

"We are investing for the future, we think for the long term, not the short term. In fact turnover grew, in the half year, to £ 195 million (up 21%) which underscores our sales success." However, the costs of starting

up the US business hit trading profits by £ 3.5 million. Further trading losses resulted from Virgin's interest in British Satellite Broadcasting and Super Channel, with resultant high interest charges.



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visitors to sing along to the backing tracks of some of their greatest hits and the BPI (British Phonographic Industry) plans to bring along a number of recording artists and groups.

UKRADIO TALK

by Howard Marks County Sound, in the south of the UK has decided to split its frequencies seven days a week which is well ahead of all the other independent radio stations. AM will be called "Gold" and FM will become the "Premier" channel. Capital Radio is already on split frequency on Sundays, and is soon to go all weekend - it will be split frequency seven days a week in September.

Neil Fox has been doing a good job sitting in for John Sachs and Chris Tarrant at Capital

With the departure of Tony Blackburn from Radio London it looks like the station will be going for a new music format. Meanwhile our sympathy goes to Radio London's new boss Matthew Bannister. whose wife died last week. She was a former reporter with Capital Radio.

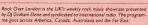




describes as "one of the gentlest re-

# Jonathan Butler's new single is 'Overflowing

cover of Some Guys Have All The Luck last year, takes the same route this week by releasing his version of the Cat Stevens song Wild World. It worked for Jimmy Cliff in 1970. Aztec Camera will play London's Royal Albert Hall on June 24 as part of a UK tour. This will give more deserved exposure to their Love album which singer Roddy Frame



# UK & IRELAND

vision in return for broadcast

In a far-reaching change in the

Credits will be allowed at the

beginning and end of a program-

me, using the words "in associa-

tion with ... ". Sponsors will be

allowed to take advertising within

sponsorship on ITV, outside

# BPI Adds £ 100M To Output | TV Sponsorship Gets Go-Ahead

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the year ending March 1988 reached £ 552 million, according to the BPI (British Phonographic Industry), which means the industry has added £ 100 million to its output in one year.

A detailed breakdown reveals single sales down 9%. LPs unchanged in unit terms at 53 million (but up 5% in value to £ 150.6 million), cassette sales up by 6% to 75.9 million units (but up 24%



London - The value of record in- | in value to £ 194.5 million) and dustry deliveries to the trade in the anticipated expansion in the CD sector.

BPI General Manager Peter Scaping: "The healthy value increase in the cassette sector is a reflection of continued strength credits bearing their name. in sales of full price material while the continued decline of rules governing broadcasting singles includes interesting developments. The volume of 12" companies will be allowed to material has bolstered the singles sponsor programmes whose content is directly related to their market for some time and now there are indications of support commercial activity. from CD versions, which in the

first quarter of this year accounted for 3% of the market." Scaping points out that CD expansion accounts for little

more than half of the overall ina sponsored programme providdustry value increase but CD deing there is no link in style or mand doubled during the course content to the sponsor's credit. It of the year, the annual rate of is not yet clear how many prodeliveries now standing at 20.7 gramme promotions will be almillion units, up 93%. lowed. Radio has a current limit "CD value increased by 76% of 30 per week, but it is unlikely that television will be so generous. to £ 127.1 million while average

unit price dropped from £ 6.74 to The IBA is anxious to point out that any sponsored program-£ 6.14."

New rules on sponsorship, ap- | mes must not give an impression proved by the IBA (Independent of unnecessary advertising. The Broadcasting Authority), will change nevertheless opens the mean that record companies can way for a significant increase in TV sponsorship. promote major concerts on tele-

# PLAYLIST REPORT

U.K. Radio Airplay Report Most played records in England during the week of publication on the following stations BBC 1, BBC 2. Capital Radio, Radio London and the major independents.

Whitney Houston - Love Will Save The Day Belinda Carlisle - Circle In The Sand New Order - Rive Monday '88 4 Climie Fisher - This Is Me Hothouse Flowers - Don't Go 6. Prefab Sprout - The Kine Of Rock 'n Roll Narada - Divine Emotion 8. Wet Wet Wet - With A Little Help 9 A-Ha . The Rend That Moves The Rock 10. Scritti Politti - Oh Patti Prince - Alphabet St 12 Nick Kamen . Tell Me 13 Heart . What About Lour Aswad - Give A Little Low 15. Fairground Attraction - Perfect 16. Ofra Haza - Im Nin'Alu 17. Ziggy Marley - Tomorrow People 18. Jackson & Wonder - Get It 19. Alexander O'Neal . The Lovers 20. Kylie Minogue - Got To Be Certain

### E N U

# **Bart Peeters Forms New Band**

by Marc Mae

Ad Everaars.

Flemish TV personality Bart Pee- | ca): "I thought some of the songs ters has teamed up with singers Jean Blaute and Jan Leyers (of top Belgian outfit Soul Sisters) and guitarist Eric Melaerts.

"I do not think we will play that much but I am sure that it will sound good," says Peeters about his newest project, 'Bart Peeters & The Radios'. The idea came when Peeters was rehearsing for his show on Dutch TV (Veroni-



Paul Anka Medley (Indisc **Benny Neyman** Rood (CNR)

Grant & Forsyth Anything For You (RCA) **Dennis** Jones

Don't Wanna Give Up (Cherry Records)

sub-label of Enigma, are launching a special sales deal in several European territories, including deserved more than just one run in my TV show so we decided to giveaway T-shirts, posters and radio-only 7" promo singles. add some covers to build up an energetic live set.

The label will also expand It looks like being a long, hot their promotion and touring efforts on all levels. Enigma Euroand busy summer for Peeters as the new band already has boope's Peter Holden: "This campaign, combined with continued kings for concerts and appearances in Belgium and Holland, whistrong releases and new signings, finds Intima well on the path le Veronica TV is planning a new towards a fine balance of artistic show and Belgium's BRT is considering "building something credibility and commercial spectacular" around their presenrespectability." ter's new-found talents. Intima aims to establish a la-

No More 'Los Vast'

After two successful seasons Intense competition among Holland's pop TV programmes has aimed at a young audience, the forced the NCRV broadcasters to show tried to change its image and interest older viewers, explained scrap their 'Los Vast' show, presented by Jan Rietman. "There Everaars, "We thought it would are so many pop programmes on be possible but we failed. When we started there was very little TV that it is hard to get a big aucompetition but now it is difficult dience." said NCRV spokesman to get a sizeable audience."

Amsterdam - Intima Records, a | bel identity from the increasing popularity of jazz fusion artists like Kenny G, Pat Metheny and Stanley Jordan.

Intima - Jazz Fusion Success

by Machgiel Bakker

## PLAYLIST REPORT

Stichting Nederlandse Top 40 Airplay checked on Radio 2 and 3. the Dutch national pop channels. For info contact Stichting Nederlandse Top 40, PO Box 706, 1200 AS Hilversum, tel (0)35 - 231647.

I. Ziggy Marley - Tomorrow People 2. Mory Kante - Yeke Yeke 3. Fleetwood Mac - Everywhere George Michael - One More Try 5. Prince - Alphabet Sc 5. Taylor Dayne - Prove Your Love S-Express . Theme From S-Express 8. Ziggy Marley - Tomorrow People 9. Gipsy Kings - Bamboleo 10. Toto - Stop Loving You Sting - Fragle Wee Papa Girl Rappers - Fath 3. Eddy Grant - Gimme Hope Io'Anna 4. Jackson 5 - I Want You Back 15. Narada - Divine Emotions 16. Midnight Oil - Beds Are Burning 17. A-Ha - Stay On These Roads 18. Jermaine Stewart - Get Lucky 19. Wonder/Jackson - Get It 20. Gerard Joling - Shangri La

MUSIC & MEDIA - June 4, 1988

# Exporting French Talent

Montreux - The organisers and 1 sponsors of 'Export, Chanson Francaise' are delighted with the response to the show which presented French-language artists in an international TV gala. The event, held at the end of

May in Montreux, was organised by the Communaute Des Televisions Francophones (CTF), a consortium consisting of Frenchlanguage TV channels in France, Canada, Switzerland and Belgium, with support from SA-CEM, the French authors' rights organisation.

Artists taking part included Guesch Patti, Vanessa Paradis, Indochine, Kassav, Elli Medeiros, Julien Clerc, Desireless and Gold 'Export, Chanson Francaise' was filmed by TSR (Swiss TV) Guesch Patti, one of the Chanson

which, along with Belgian stati- Francaise artists

# Fava Named GM At BMG

Paris - Jean-Michel Fava has been appointed General Manager of BMG France and will take up his new post on July 1. Fava's first priority will be to build up a strong roster of artists and make new signings. As General Manager Fava will also be responsible for all national and international product, promotion, marketing and sales.

Fava's appointment ends months of speculation on the future of Claude Brunet, BMG's former General Manager, who left on an eight-month sabbatical at the end of last year. Preesident of BMG France, Bernard Carbonez, confirmed Brunet has decided not to return to the company. Fava has been General Manager of the performing rights so-



# on RTBF, broadcast the programme live, FR3, France's third channel, transmitted the 90-minute show later the same evening,

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and M6 in two different time slots of the viewing public and FR3 later in the week.



ciety SCPP for just under two years before which he worked with CBS France for some 10 years. It is not yet known who will replace Fava at SCPP. HO



	9. Niagara - Assez
hona	10. Bertignac & Les Visiteur
odie Mon Reve (Columbia/Pathe)	11. Louis Chadid - Roulez Jeune
	12. Liane Foly - Ca Va Ca Vient
mages	13. Michel Delpech - Ces Mots
uand La Musique Tourne (Flarenasch/WEA)	14. G.O. Splendid - Le Grand L
	15. INXS - Need You Tonight
lesireless	16. Mylene Farmer - Ainsi Soit
hn (CBS)	17. A-Ha - Stay On These Roads

Eric Dufaure, Media Relations, SACEM: "We are quite pleased. This is the first time there has been an event focusing only on export (product), and of all the French artists who do export, 90% were there."

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Although ratings for the TV programme are not all available at press time, (TSR captured 26% around 10%). Dufaure says that the symbolic value of the show is just as important as the ratings.

Dufaure says the show will almost certainly be repeated next year and is already formulating objectives for 1989. "It would be good next year to schedule the event to coincide with the other events that are going on in Montreux in May.

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The CTF has reached agreements with Brazilian and Japanese TV for future transmission, and negotiations are also underway with Latin America. Germany. the UK, Italy, Japan and China.

audience since the beginning

of the year: Europe 1, 13.8%

# Most Radio Ratings Show Drop

With the exception of NRJ and | other stations show a drop in Fun FM, ratings for the major French radio stations show a drop in listeners during March/April.

Media Control France

Michael Jackson - Dirty Diana

France Gall . Evidenment

Renaud - Ionathan

Desireless - John

. Sting - Englishman In New York

Michel Jonasz - Mr. Swing

8. J.J. Goldman - C'est Ta Chance

. Louis Chadid - Roulez Jeunesse

Michel Delpech - Ces Mass La

Mylene Farmer - Ami Soit le

Florent Pagny - N'Importe Quoi

compared to 14.2% in Janua-The latest available figures ry/February; France Inter, 15% from the research organisation compared to 16.4%; Radio Monte Mediametrie show audience per-Carlo, 6.3% against 6.5%; RTL, centages for NRJ rose from 19.7% compared with 20.1%: Europe 2, 2.2% (no figs availa-10.9% in January/February to 11.4% in March/April. The figuble for the first two months of res for Fun show a slight increathe year); Nostalgie, 3.8% comse from 2.5% to 2.2%. All the pared to 3.9%.

PLAYLIST REPORT 18. Maxime Le Forestier - Ne Quelque Part From the airplay hitparades provided 19. Sabrina - Het Gir by Media Control France. For more 20. W.Houston - So Emotiona info please contact Media Control France 29 Bly Tauler - 67000 Stras-Radios FM: bourg - France - tel (88)366580. . A-Ha - Stay On These Roads Radios Peripheriques (AM Stations): Billy Ocean - Get Outta My Dreams 3. Taylor Dayne - Tell It To My Heart 4. Kylie Minogue - I Should Be So Lucky 5. J.J. Goldman - C'est Ta Chance . Guesch Patti . Let Be Must The Quee Desireless . la 8. Lavoine/Ringer · Qu'est Ce Que Tu Es 9. Niagara - Assez 10. T.T. D'Arby - Sign Your Name Mylene Farmer - Ainsi Soit Je 9. Niagara - Assez 10. Bertignac & Les Visiteurs - luck 12. Liane Foly - Ca Va Ca Vient 13. Steve Walsh - Let's Get Togethe 14. Sting - Englehman In New York 15. George Michael - One More Try 16. Mel & Kim - That's The Way It Is G.O. Splendid - Le Grand Lechart Mo Bros - When Will I Be Famous 18. France Gall - Evidenment 19. Tiffany - I Think We're Alone Now 20. INXS - Need You Tonight



# **RED ROCK** The Other Side Of Europe Gorbachovs glasnost policy is effective on more than just a political level.

(advertisement

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MUSIC & MEDIA - June 4, 1988 AmericanRadioHistory.Com



# Germany & Austria & Switzerland

regional studios. Under the leadership of Diet-

er Dehm, a group of small private

businesses are also bidding for a

private license in Hessen by

founding the Radio Hessen Ge-

sellschaft (RHG). Besides Dehm,

also claims that RHG, which is

backed by DM 8 million capital,

is prepared to co-operate with the

newspaper publishers but not un-

der the current conditions.

by Wolfgang Spahr

the record business has already

W

# **New Programming** Plan At RPR

## by Peter Woernie

create more homogenous programming and improve co-operation between centralised statewide programmers and the four regional studios (Mainz, Ludwigshafen, Tier and Koblenz), Rheinland-Pfaelzische Rundfunk GmbH (RPR) will increase the regional studios' contribution during state-wide broadcasts.

Ludwigshafen - In an attempt to | Until now, regional and statewide broadcast slots have been strictly separate.

> effect on June 1 when regional programmes (now broadcast 05.30-10.00 hours) will be linked up during the commercial prime time for state-wide contributions. RPR shareholders hope that this redistribution will put an end to

who owns both Musikant music publishers and Musikant record label (distributed by EMI), the The new system comes into group includes concert promoters and managers Fritz Rau, Marek Lieberberg and Dieter Nentwig RHG has appointed a panel of media experts from public stations to develop a concept. Dehm

# Swiss-Based Group To Launch Olympics

This year's Olympic Games will be launched by the official theme song Hand-In-Hand by the Swissbased disco act Koreana who will perform live before an estimated worldwide TV audience of four billion on September 17 at the opening ceremony in Seoul.

Producer Giorgio Moroder and lyricist Tom Whitlock, col-

## PLAYLIST REPORT

8. Die Aertzte - Buner

Rainbirds - Blueprice

11. Erasure - Sho Of Fools

10. France Gall - Ela Ele L'A

Natalie Cole - Pirk Castlac

14. Taylor Dayne - Prove Your Love

17. Bruce Hornsby - The Valley Road

18. Billy Ocean - Get Outs My Dreams

20. Kylie Minogue -I Should Be So Lucky

. Eddy Grant - Gimme Hope jo Anna

2. George Harrison - This Is Love 3. Yello - The Race

4. Bruce Hornsby - The Valley Road

7. Belind Carlisle - Circle In The Sand

9. Johnny Clegg - I Call Your Name

10. George Michael - One More Try 11. Billy Ocean - Get Outs My Dreams

13. Taylor Dayne - Prove Your Love

15. Kevin Rowland - Wilk Awiy

17 Kim Wilde - Hey Mr. Heartach

18. A-Ha - Stay On These Roads

19. Mory Kante - Yeke Yeke

20. Glass Tiger - Diamond Sun

6. Midnight Oil - Beds Are Burning

5. Natalie Cole - Pek Cadilac

8. Aswad - Don't Turn Around

6. Prince - Alphabet St

12. Bros - Drop The Boy

14. Pet Shop Boys - Heart

19. Joyce Sims - Come Into My Ule

15. Kim Wilde - Hey Mr. Heartache

Media Control Germany From the airplay hitparade from Media Control including 29 radiochannels. For more info please contact Media Control - Postfach 625. D-7570 Baden Baden, tel (0)7221-33066.

1. Herbert Groenemeyer -Was Soll Dal 7. France Gall . Fly Fire L'A 3. Pet Shop Boys - Heart 4. Bruce Hornsby - The Valley Road 5. Taylor Dayne - Prove Your Love 6. Belinda Carlisle - Orde In The Sand . Hothouse Flowers . Den's Go 8. George Michael - One More Try 9. Danny Wilson - Mary's Prayer 10. Natalie Cole - Pink Cudila: II Rod Stewart . Lost la Yes 12. Fairground Attraction · Perlect 13. Erasure - Ship Of Fools 14. Kylle Minogue - I Should Be So Lucky 15. Glass Tiger - Diamond San 16. Eighth Wonder - I'm Noc Scared 17. Will Downing - A Love Supreme 18. Jule Neigerl - Schatten An Der Wand 19. Wet Wet Wet - Temptate 20 A-Ha . Son On These Rouds

Media Control Austria Most played records as checked by Media Control on the national channel O3 and Radio Brenner

Sinitta - Cross My Broken Heart 7 Fairground Attraction - Pedece 3. T.T. D'Arby - Sen Your Name Dew Mitch - Dan't Say No Mona - During On Fre Hazell Dean - Who's Leaving Who Andy Baum - Still Remember Yvorn laborators on Take My Breath **WEA Germany** Away from the 'Top Gun' movie, Thinks European wrote Hand-In-Hand specially for the group who recorded the song in Los Angeles in April. Hamburg - "While the politi-Koreana are signed to PolyGram cians keep talking about Europe,

in Switzerland. Hand-in-Hand is out as a single and a new album is planned.

realised the pan-European idea," says WEA's Managing Director Manfred Zumkeller, pointing to numerous initiatives by WEA

Zumkeller: "Obviously this can only work if we put our egos last and base decisions on the chances of artists in the various 13. Peter Cornelius - Sank Is: Unser Kanp markets.' Marketing Director Gerd

companies in Europe.

16. Sinead O'Connor - I Ware Your Hand Gebhardt draws attention to the current success of the German sisters Humpe & Humpe whose single Careless Love got into the UK charts with the support of Media Control Switzerland the WEA company in the UK.

Most played records as checked by The duo Inker & Hamilton, pro-Media Control on the national chanduced in Germany by Michael nel DRS 3. Coleur 3 and 4 private stations. For more info please con-Cretu, had their single, Dancing tact Media Control, Post Passage 2 Into Danger, released in all Euro-Basel 4002, tel 61- 228989. pean countries.

The Italian duo Al Bano & Romina Power was started by WEA as a joint Italian-German project and their album Liberta has sold 150.000 copies in Germany.

The European idea is no oneway street. WEA managers in Germany are also trying to establish WEA acts from other European countries. The best example at the moment is the great success of French singer France Gall, Her single Ella Ella L'A has reached no. 2 in the German charts.

# the problem of financing the Transmitters For **Rheinland-Pfalz**

A second statewide chain of transmitters is planned for Rheinland-Pfalz to coincide with the broadcast studio expansion in Ludwigshafen (see separate story). New licences will be issued upon completion of the studio complex The various companies parti-

cipating in Rheinland-Pfalzische Rundfunk GmbH (RPR), up to now the only private broadcasting frequency in the state, have vigorously resisted the establishment of a second chain.

RPR shareholders claim the state's media laws have already required crippling investments from them and see the proposed second chain of transmitters as unnecessary competition.

The state government also plans to reform existing radio aws to allow all-day, statewide broadcasting on the two chains. Details will be studied by the State Organisation For Private Broadcasting.

Frankfurt - Mikulski, the independent German distributor and record label, has launched a new heavy metal label, ZYX Metallic Fronted by Rainer Streubel, exclusive worldwide distribution deals have been made with the labels Disaster, Snake, Bonecrasher and Muelleimer. Groups such as Exumer, Mandator and Angel Dust will be distributed under the new deal.



House Of Mystic Lights (Hansa)

Schatten An Der Wand (Intercord)

C.C. Catch

Jule Neigel

## Call For 2nd TV Music Show Norwegian TV Advertising **On Its Way** Copenhagen - Denmark needs a Dion, signed to Mega in Scan-

Mega Records.

SCANDINAVIA

## by Martyn Valentine-Bignold

is facing the most important month of its history as a new Director General is being sought to guide the station through the introduction of a second TV channel including commercial airtime. Current Director General



National hits for the international markets Gnags Rejse-Grammofonen (Genlyd) Anne Karina & Nikolaj Steen Sepp, Sepp, Pion-Taesk (Pladecompagniec) Alien Only One Woman (Virgin) Sanne Salomonson

Den leg Elsker (Pladecompagniez)

Norway's state broadcaster NRK | Biartmar Gierde will leave the post this month as he has completed the maximum two terms (each of five years) as head of the broadcaster's one TV and two radio channels.

The country's ruling political party, the Social Democrats, want their current Minister Of Culture. Helva Bakke, to take over but former Head Of NRK Radio 1, Gunnar Gran, may be a popular contelevision exposure.' tender for the job although he will not confirm this.

The government announced last month that a second channel. with commercial time available. is to be launched within five years.

The Social Democrats rule by coalition but face a general election next year. Bakke originally opposed the introduction of commercials but has recently made a political U-turn and given his backing to TV advertising. and avoid exposing the charts to

second national TV pop show to dinavia via CBS, was featured on compete with Danmarks Radio's last week's 'Under Bogen' show (TV) 'Under Bogen', according to but Eriksen hopes the proposed leading Danish independent label second national Danish channel will extend music coverage.

'It's no good having just one "Very good local bands like national TV outlet for music ta-The Overlords and The Colour's lent," says Mega's Head of Pro-Turned Red don't get many TV motion Jenni Eriksen, "We have chances when all the record coma lot of good bands but because panies are knocking on the same door," says Eriksen. "The counthere is just one national show only artists like Eurovision Song try's 20 local TV stations are a Contest winner Celine Dion get much better showcase for talent "

MUSIC

S

# **IFPI Drops Price Rule**

Stockholm - IFPI Sweden have dropped their anti-dumping rules which banned records from the charts if they were offered to retailers at very low prices. The rule, according to Eddie Landqvist, head of IFPI Sweden, was designed to combat dumping

HOT

BREAKOUTS

National hits for the international markets

Julio Iglesias

Eloise (EMI Odeon)

Los Rebeldes

Mediterraneo (CBS

Gimme Five (Ibiza)

Jovanotti

My Love (CBS

Casal

manipulation by pricing policy. In 1986, the price policy rules led to the single Stranded by Tone Norum being banned from the national charts because CBS reduced its price by around 20% The abolition of the rules followed a request by the Government Ombudsman For Industrial Practices.

Ramazzotti

# SOUTHERN EUROPE

# **Antena 3 Prepares** For Private TV by Jose Ramon Parde

Madrid - Private Spanish radio network Antena 3 is converting comes through," says a channel property in Madrid into TV stuspokesman. The new installadios in anticipation of a governtions will be ready for programment licence for TV broadcast. me production by next year. "We want to begin broadcast-

PLAYLIST REPORT

## SER - Spain

Tina Turner - Nethen Circlinin Rick Astley - Together Forever 5. Joe Cocker - A Woman Lowis A Man Casel - Floice 5. Sting - Ergisteran In New York 6. Taylor Dayne - Tel I: To My Hear Eros Ramazzotti - Dulogo Bros - When Will I Be Farrous Nina Simone - My Baby Just Cares For Me 10. The Communards . THTLTENG Michael Jackson - Han In The Mirror 12. Billy Ocean - Get Outs My Dream 13. Duncan Dhu - Una Calle De Paris Sade - Love Is Stronger Than Pride
 Miguel Bose - Coroazon Infame 16. Mirage - Jack Mix VII 17. De Diego - Roma No Paga 18. Zucchero Fornaciari - Senza Una Donna 19. Alex Y Christina - Oust Y Apereco 20. Los Frenillos - La Prinavera

ing the day after authorisation | each company awarded broadcasting rights will be obliged to broadcast a minimum of four hours a day. The legislation also establishes a minimum 15% of inhouse programme production According to the new law and 40% of productions from EEC members, Channel publici-

ty is restricted to 10% of the total programming time and commercials are limited to 10 minutes for Most played records as compiled from RAI Stereo Due. each hour.



Promotion

Milan - Italian superstar Eros Ramazzotti, whose latest LP In Certi Momenti has sold 1.5 million copies in Europe, will release a special package entitled Musica E on June 10. The picture disc, cassette and folder contain an 11-minute suite representing Ramazzotti's career, plus four new recordings.

An LP/CD/MC will be simultaneously released in Italy, Germany, Austria and Switzerland on June 24, followed by releases in Spain, the Benelux, France and Scandinavia, On June 26 Ramazzotti will start an extensive Italian tour at Rome's Como Stadium, with European dates likely to be added.

The 20 best played records in Spain RAI - Italy from Cuarenta Principales, covering the major Spanish stations.

4. OST - Good Morning Vietnam 5. Erasure - Sio Of Fook 6. Loretta Goggi - Dorra lo Dorra Tu 7. Morrissey - Successed 8. Tom Hooker - Feeine CK. 9. Eddy Grant - Girme Hope jo'Area 10. Rod Stewart - Loss In You 13 Sade . Promis Prince - Lovenexy 17. INXS - New Sensation 18. Rettore - Addio Ma Bella Napoli

11. Narada - Oxise Emotions 12. Africa Bambaataa & UB40 - Recves 14. Luca Barbarossa - Non Tutti Gi Upmin 16. Tullio De Piscopo - Andamento Lenco 19. Hall & Oates - Everything Your Hear 20. Mart Bianco - Don's Barre It-On

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# **RADIO INVESTMENT**

# The German Radio Jungle

Privates struggle in a competitive market

by Anderea Peters

Since the first commercial private radio station began broadcasting in Bavaria three years ago, German newspaper and magazine publishers have invested more than DM 500 million in private radio broadcasting. Due to vast differences in media legislation, the structure of individual investments differs considerably from state to state.

here are now approximately 30 regional and local radio stations in Bavaria and 50 in Baden-Wurttemberg that can each reach up to a million listeners. Legislation in Rheinland-Pfalz provides for four stations to share a common transmitter chain and four regional studios. Berlin has licensed three stations to broadcast terrestrially while Hamburg has allowed four. In Schleswig-Holstein and Lower Saxony newspaper publishers broadcast without local or regional advertising. Although Bremen and Hessen still have no private broadcasters, a number of newspaper publishers (Funk Und Fernsehn Hessen GmbH, FFH), magazine publishers, concert promoters and music industry managers (Dieter Dehm, Fritz Rau, Marek Lieberberg, Dieter Nentwig) have already applied for licences. Although North Rhine-Westphalia plans numerous regional and local stations, licensing is a problem in light of legislation stipulating that licenses may be granted only to programming groups that reflect the plurality of the populace.

In contrast to Lower Saxony (ffn), Schleswig-Holstein (RSH) and Hamburg (RHH), which have a number of frequencies available, numerous broadcasting licensees in Bavaria, Baden-Wurttemberg and Rheinland-Pfalz were distributed to stations on a frequency-sharing basis. This has resulted in exorbitant investment costs and virtually identical programming, so discouraging advertisers. However, Funk & Fernsehn Nordwestdeutschland (FFN) produced statewide programming, with a potential audience of 10 million, with DM 6.8 million capital. Fifty newspaper publishers in Lower Saxony committed DM 3 per circulation copy of their paper to the capital fund and within a year the broadcaster's revenue covered all costs. RSH is also owned by newspaper publishers - with the Axel Springer media empire controlling many of the 16 partners; ffn, on the other hand, is independent of any large media concern.

The costliest station to run is Radio 4 without a doubt Rheinland-Pfalz's private Radio 4, where the transmitters are shared by four competing stations: RPR, Radio 85, Pro Radio 4, and Links-Rheinischer Rundfunk (LRR). Within its own time slot (often one hour) each station must include local coverage, ie a broadcast from the four regional studios (Mainz, Ludwigshafen, Trier and Koblenz) so each of the studios are only in use for a few hours per day. Pro Radio 4 has consumed an estimated DM 50 million in investment capital in the last two years. Although RPR has access to the largest block of broadcasting time of any of its Pro Radio 4 competitors, and despite high listener quotas, it is only recently that the broadcaster has been able to check its increasing losses. What is the use of having 17 hours daily broadcasting time, if the night programme costs more to produce than daytime advertising can bring in? Pro Radio 4, under the leadership of the FPD politician and former Minister Of Economy for the state of Hessen, Klaus-Jurgen Hoffie, has a much healthier costprofit ratio with its daily three hours of broadcasting. But such competition on one frequency stands in the way of unified programming. Many of Baden-Wurttemberg's local and regional broadcasters, who must share frequencies with many stations, are still struggling. It was because of this, that a different financial model was chosen for the de-

velopment of Mannheim-based

Radio Regenbogen. There are

two separate programme produc-

Klaus-Juergen Hoffie, Owner of Pro

tion companies (one of which also belongs to Hoffie), making it easier for the smaller of the two to control their investment. The broadcasting licence, however, was issued to a company founded by all of the programme producers concerned. Advertising revenues will be distributed according to shareholdings in the company, thereby removing any competitive status between the two programme production companies.

Radio Regenbogen is partially controlled by the Holtzbrink and Springer empires, the real victors in the battle for private radio in Germany. Not only do they own | repeated elsewhere.

shares in many broadcasters, but they also earn good returns on these investments by selling most of them a good portion of their programming.

Although a few private broadcasters have been able to climb out of the red, they still do not produce any significant profit; it is the suplpiers of pre-produced or live programmes that clean up on minimal investments.

Experience has shown that regional and local broadcasters have a viable lease on life only if they accept programming provided by others. The only realistic means for newspapers and magazines to maintain the advertising market may be via statewide private broadcasting without local advertising, aimed at a large audience. This is the model chosen by legislators in Hessen.

German private broadcasting is strongly influenced by the newspaper publishers' efforts to inhibit the loss of advertising revenues to other media investors. Besides the companies owned by Klaus-Juergen Hoffie, there are very few that offer real competition to the publishers. That leaves the question of whether Pro Radio 4's success can be



## Interest in radio as an investment medium has never been higher if judged by the current activity in UK radio company shares. Owen Oyston, the Lancashire media tycoon who spent several million pounds buying back control of the Red Rose group of radio stations, clearly believes it could go further. Speaking at a recent investment symposium on radio he

declared: "Independent Radio is just about one of the best investments at the moment, there's never been a better time to invest in radio."

yston has certainly put his Ο money where his mouth is. The share price of Liverpool's Radio City, where Oyston is rumoured to be building up a stake. has risen by almost 50%. There have also been considerable rises in the share prices of Capital, Piccadilly and Clyde, fuelled by a real optimism about future prospects and a feeling that they were previously undervalued. This optimism is largely the

result of the stance taken by the government on the future ownership and control of commercial radio. When the Home Office announced in January that there would be a lighter regime for radio in future, it also suggested that ownership of stations would be limited to six local or one national channel. Later, however, that "or" miraculously became an "and" as it was realised that stations such as Capital and LBC would have to give up their existing franchises if they launched a national channel. The clarification of this point was the signal for an unprecedented flurry of corporate moves as groups such as Chalford Communications, GWR and Red Rose brought forward plans to go public. So is Oyston right? John Bradford is Media Manager at

City analysts Peat Marwick Mc-Director of stations in Teesside, value,



owen Oution Owner Red Rose Group

Coventry and Bristol, in the UK Bradford confirms the current very high level of interest among potential investors in radio but says that it would be irresponsible not to point out that there is also a growing competitive marketplace n satellite, cable and press. "Historically, I don't think there has ever been one business called Independent Radio. The spectrum of opportunity between a station like Capital Radio and one like Moray Firth is enormous and will continue to be so."

Existing franchise owners may enjoy a commercial radio monopoly for at least another three years without serious challenge as the new Radio Authority (RA) will not be in business before 1989. It may issue its first licences by late '89 and, given an average lead time of nine months (possibly longer if a new site has to be developed), it is unlikely that any new entrants will be on Cambridge/Newmarket and Ox-

"The opportunity to divide your risk and create a unit capitalising on diverse opportunities has got obvious investment advantages."

air before mid-1991.

ford/Banbury. "The major inte-Existing ILR stations may rest at the moment is in the opeven be issued with a new RA liportunity for the national francence to broadcast for several chises and in particular the FM years beyond the end of their curchannel." explains Bradford. rent IBA contract. In addition, In the past, investors in comthey may have bought the IBA's mercial radio in the UK had to high-quality FM and AM transwait a very long time indeed for Clintock and former Managing mitters for a fraction of their real any return but those who have maintained their investment will

transmitters and for some, such as GWR in Wiltshire or Invicta in Kent, it could mean seven separate transmitters. In the unlikely event that a station subsequently loses its licence to broadcast it will have a valuable asset to sell to the next licensee.

have been 'splitting' their transmissions to provide optimum output targetted at specific markets, with perhaps an 'old gold' service on AM and a current hits channel on FM

So the queue of major organisations buying into commercial radio is not surprising. Major groups such as Capital, LBC and GWR have widened their corporate base and in the most recent example Associated Newspapers, which owns three major newspapers in the UK including the Daily Mail, has increased its holding in the Wiltshire GWR group from 55.000 to 115.000 shares. GWR, which recently enjoyed a highly successful stock market flotation, has confirmed it will be going for a National Commercial

Radio franchise. John Bradford also agrees that in the short term the existing stations have the upper hand but points out the high interest in the last three ILR stations on offer from the IBA before its business is transferred to the Radio Authority. These are all on FM and will be in Eastbourne/Hastings,

This means a minimum of two | soon reap substantial rewards in In the meantime, stations will

the second or third year." Bradford is very much in favour of the new arrangements regarding ownership, on the grounds that stations will be able to provide more of a career path for staff working within a single



the changing radio landscape.

Bradford: "All the signs are that

the returns can be reasonably

quick. The new stations ought to

be trading profitably by the end of

John Bradford, Media Manager Per Marwick McClintock

radio group. From an investment point of view, "the opportunity to divide your risk and create a unit capitalising on diverse opportunities has got obvious investment advantages'

The real dangers in Bradford's view lie in instability: "The more commercial an operation is, the easier it is to have single or narrow ownership. Once you cease to provide an adequate commercial return there is a danger the management will come under pressure to provide alternative forms of benefit, such as political motivation or promotion of the owners' interests." One way of countering that, he suggests, would be more diverse ownership in community radio and other stations where the commercial opportunity is likely to be lower. It is ironic that commercial radio in the UK, which started out as an ideal of local stations with local ownership, has now moved decisively into the corporate media age. That irony would be complete were it to end up needing even stronger regulations in the future to ensure it did not

fall into the wrong hands.

11

**Investing In UK Radio - Fast Returns** 

by Edwin Riddell





Smith. The resulting vocal harmonies, solid buildups and well-crafted melodies can be spellbinding. The LP and first single 'Broken Land' are already in M&M's

ideas down. We asked Pat's wife Eileen to sing some backing vocals, we already knew a lot of other musicians and that was where The Adventures started." As well as Terry Sharpe, Pat and Eileen Gribben, the group now consists of Gerard Murphy (guitar, percussion and backing

vocals), Tony Ayre (bass) and Paul Crowder (drums). The new album, with all nine tracks written by Pat Gribben, has an entirely different feel to the first one. The production is far more spatial and the instrumentation more acoustic-based, with 'real' drums, pianos and guitars

Sharpe: "Listening to our first album, we find it rather Eurocharts. sterile and robotic with all its



G Gribben and lead vocalist Terry Sharpe left their home city of Belfast in 1980 when they were both 18. They had been schoolmates and spent two years in a local pop-punk band called Starjets. They moved to London because they wanted to form a new band and thought London was the place to get the right people and a recording contract, "In Northern Ireland there is not really any music industry to speak off," says Sharpe. "The first few years in London we did a couple of gigs in bars, just me on guitar and Pat on piano, and had a great time even though we were working hard. Then Pat borrowed a porta-studio, set it up in his bedroom and we knocked some

uitarist/composer Pat | drum machines and tricks whereas the new one has got a lot more sparkle. The freshness and energy of the latter is also due to our enthusiasm for the studio as there was a two year gap between the last album and this one

The studio they used this time also contributed to the different sound. Sharpe: "We actually did the whole thing in about six weeks, which, of course, is a very short time. We recorded in Park Gates Studios, out in the Sussex countryside. It was a bit of a holiday, living in a residential studio in the summer. In a remote studio in the country there are not as many distractions as in London, so we could completely devote ourselves to the music.

# SPOTLIGHT

# **Danny Wilson's Prayers**

## by Sally Stratton

Danny Wilson released 'Mary's Prayer' in the UK and it flopped. Six months later when the song was a top 30 hit in the US. Virgin rereleased it to the UK mrket and still nothing happened. Finally, last month, 'Mary's Prayer'

was answered and the single got to no. 3 in the UK singles charts.

**??** irgin suggested re-releasing it after a survey on the radio,"says bassist Ged Grimes. "It was a sort of 'Top Of The Flops', your favourite record that did not make the Top 40, and Mary's Prayer won it. When it was first suggested we said, 'No, please, it has been out twice already, do not release it again'. But we changed our minds and, all of a sudden, it took off"

Singer Gary Clarke writes all Danny Wilson's songs and always ly easy," he says, "you just have Frank Sinatra.





hoping to repeat the success with a re-release of Davey on June 20, another of the potential singles from the 13 track album. After that, the band hope to put out a song they recorded just a few weeks ago. Grimes thinks this is important as their style of music has been changing over the past few months and their audience is ready for some fresh material. "We just recently played some live dates at Wemblev supporting Simply Red and we played two new songs which went down even better than some of the carlier stuff."

"We were called Spencer Tracey," explains Gary, "but we had to change our name bethought this one deserved to be a cause of legal threats from hit. "Sometimes songwriting is a America so we decided on Danny real slog and sometimes it is real- Wilson, a character played by



7".12"

MUSIC & MEDIA - June 4, 1988 MUSIC\_& MEDIA - June 4, 1988 AmericanRadioHis



# PREVIEWS

# M S U

ALBUM OF THE WEEK

The First Of A Million Kisses - RCA

An impressive debut LP recorded

in a mere 17 days that is full of

good, simple tunes and attractive sounds. Eddi Reader's voice is al-

ways charming and the songs vary

from the refreshingly simple Per-

fect to the grace and beauty of Find

Fairground Attraction

MUSIC



N

# SINGLE OF THE WEEK Roachford

After the heavy soul of Family Man, this is more like hard rock. Nevertheless it is a good song that should earn them the recognition that they deserve. In an era of lightweight disco and a general lack of direction, this is such a strong,

GLESA

rocky but soulful record. It successfully combines the sort of rock pop that made Dire Straits one of the biggest groups of the 80s with a funky, gospel-tinged chorus.

GET /1

Motown experience!

considerable charm.

Burli - EMI

# A-Ha

The Blood That Moves The Body - Warner Brothers Although Italian radio have started to support Touchy, this is the new single. A very catchy, danceable track, ready to become a big summer hit.

# **Big Audio Dynamite**

Just Play Music - CBS A Caribbean flavoured song featuring the characteristic voice of Mick Jones. One of their most commercial efforts to date.

Little 15 - Mute More dark, electro pop from Basildon's finest. A lilting ballad that musically is reminiscent of John Barry's TV themes of the 60s.

Heart Of Mine - CBS A slow, well-constructed ballad that shows off Scaggs' voice to good effect. Great production by Stewart Levine.

# **Five Star**

Cue

Another Weekend - Tent/RCA Written and produced by Leon Sylvers III (of Shalamar fame) this record has 'hit' written all over it. A driving disco number | ed pop song, be it friendly and that should cause some serious "getting down" around Europe.

Out Of The Blue - BCM featuring Needles And Pins, Living Next Door To Alice and many sequence of golden oldies produced by Peter Columbus, Break-

Infectious, up-tempo, good-time funk/pop - brassy and groovy. Well-produced by Pete Wingfield.



## Stevie Wonder & Michael Jackson Get It - Motown

When megastars meet. A highly

danceable, groovy duet, written

and produced by Wonder. A true

Erste Allgemeine Verunsicherung

This has already whipped up con-

troversy in Germany and Austria

because of its apparent reference

it is a quirky, off-beat pop song of

# Depeche Mode

## **Boz Scaggs**

to disabled people. Despite that,

simple. Steve Levine produced.

more. A clever and seamless their current LP.

# Midnight Oil

The Dead Heart - CBS Another 60s-rooted, well-crafted rock song with rousing vocal harmonies; the follow-up to the successful Beds Are Burning. Just a bit more restrained than the latter

town-esque Back To Stay, the O - EMI R&B song Let Me Be Your Hero Germany's best-selling LP of the and the swinging, heart-tearing moment. A collection of lively, Crazy Over You and you will be generally up-tempo light rock convinced that this is the right songs, skilfully written and arfollow-up to last year's self-titled ranged that include the excellent debut LP. Was Soll Das, Komet and Keine

Herbert Gronemeyer

Heimat

**Brian Spence** 

and Hand In Hand.

**Bobby McFerrin** 

Simple Pleasures - Manhattan

Brian Spence - Polydor

Taking some hints from The Hoo-

ters, on some songs Spence com-

and a neat way with arrange-

My Love. This is a crisp, subtle and uncluttered album of some

depth that would seem to indicate a band who will be around for

a long time. Heading for a top position in the Eurocharts.

B

## Hothouse Flowers People - London

Irish pop idols (People hit the no. I spot only one week after release), ready for a European breakthrough. Produced by Clive bines standard FM rock with folk Langer and Alan Winstanley, this melodies to good effect. The rest set brims over with the sort of inof the LP, including Reputation is spired authority that only Van more standard radio rock that still Morrison or The Waterboys are shows talent. He has a good voice capable of radiating. Commanding, folk-tinged pop and soulful ments. Check out There You Go rock of high calibre. Best: The Older We Get, Ballad Of Katie and I'm Sorry.

# **Julio** Iglesias

Non Stop - CBS

A glowing set of smooth mainstream/MOR songs, full of sentiment. Best: My Love (featuring Stevie Wonder who also produced this track), the emotional Never, Never, Never and the LP's most striking cut, the reggae-

An album of rather out of focus pop songs. The music is really neither hard enough to be album rock nor sweet enough to be singles material. Slightly oldfashioned, guitar-based material whose better moments include Over and Over and My Word.

# Eagles

cool humming to a gospel-like arrangement. Includes covers of The Legend Of - Asylum The Beatles' Drive My Car and

With country-flavoured rock getting renewed acceptance, the Eagles are being rediscovered. This TV advertised LP spans seven albums; from Desperado to New Kid In Town and from Take It Easy to Hotel California.

tinged Too Many Women. The Railway Children

Recurrence - Virgin



A highly remarkable and way-

ward artist enjoying himself tho-

roughly by playing all the instru-

ments and handling all the vocals.

Like a true music maniac, he ex-

periments with sounds and styles

and explores his voice in all pos-

sible directions, ranging from

Cream's Sunshine Of Your Love.

Gregory Abbott

I'll Prove It To You - CBS





Dave Wakeling She's Having A Baby - I.R.S. From the film of the same name. Nervous, high-speed electro-bas-

# ing in Germany.

# The Pasadenas

Tribute (Right On) - CBS

# **Climie Fisher** This Is Me - EMI

The Smokey Hit Connection Fashionable and muscular, discoish pop effort, straightly aiming at the charts. From Everything,

The Eurochart Hot, 100 is compiled by EMR in cooperation with Bu f CISAC. © EMR/Buma/Stemra - All rights reserved



PROMISING ACTS WORTH WATCHING

Peter Nelissen on (20) 6628483 For info: Call Ron Betist or Publication date: June 25th '88 Advertising deadline: June 7th '88

> TALENT TRACKER. BOOK YOUR SPECIAL



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ζ	66	09	I Should Be So Lucky         κοιλολιά           Kylie Minogue- PML (All Boys Music)         κοιλολιά	81	22	97
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ζ.		Elodie Mon Reve None-ColumbarPathe Marconi (EMVLouis Louise Music)	<b>L6</b>	<b>IN</b>	Sweet Fanta Diallo Apha Blondy- Emi (Emi Musc)	
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s i		C'est Ta Chance ean-jacques Goldman Epic (186/Marc Lumbroso)	<b>S6</b>	<b>IN</b>	Diamond Sun Glass Tiger: Manaturan (Rondor/Screen Genns-EMI)	n
2		Critti Politti: Wrgin (Chrysals/Warner Bros) Critti Politti: Wrgin (Chrysals/Warner Bros)	<b>76</b>	ME	<b>Little 15</b> Depeche Mode- Mure (Soner)	חוגי
6 1	-	Everywhere Teetwood Mac- Warner Brothers (Fleetwood Mac Music)	63 пк.в.н	NE	Life At A Top People's Health Farm Style Council- Polydor (EMI Music)	
þ		Ainsi Soit-Je Vylene Farmer- Polydor (Berriand LePage/PolyGram)	<b>76</b>	1 <b>č</b> 22	Come Into My Life Joyce Sims-Steeping Bagrizondon (Chrysalis Music)	UD9
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51	-	Beat Dis Browh The Bass- Rhythm KingMute (MCA Music)	88 CACHGE	8 IZ	Pah it Peppa- FFRR/London (Warner Chappeil) Salt 'n' Peppa- FFRR/London (Warner Chappeil)	
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L		Love Is Stronger Than Pride sade foc (Angel Music)	98 JULIA	6 89	<b>To Be Reborn</b> Boy George Virgin (Virgin/Warner Bros.)	
÷ 9		<b>Bed is Too Big</b> System, Hanewide (Haneauc)	<b>58</b> 🧓	<b>A</b> IN	Give A Little Love Manad-Manaoi Marner ChappellEmpire)	
s i	-	Hot Girl Shrina- Five Records (Canale S/D)'s Gang Music)	<b>*8</b>	ÞI 92	<b>That's The Way It Is</b> Mel & Kim-supreme (All Boys Music)	593 593
2 9		<b>Jack About Love</b> Heart-Capitol (ATVRondor Music)	<b>83</b>	94 31	Quelque Chose Dans Mon Coeur Elsa GM froductions/hindi (Ed Georges May)	
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٤ ٢		Want You Back Mans. London (In A Bunch/WC/All Boys)	<b>8</b> 2	RE	<b>woN enolA e're Alone Wow</b> Tillany-MCA (ABZ)	
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÷ 7	-	Let Be Must The Queen Guesch Patti- Comotion/Musicales Cesar)	27 HO.BH	ir 89	<b>Broken Land</b> The Adventures- Elektra (Chryssiksflare Blue)	2
BI (		Tell It To My Heart Taylor Dayne- Arisz (Chappell'Marner Brothers)	IL JOURDANS	0i 29	<b>Velomoteur</b> Les Calamites: Polydor (Acide Productions)	
51 8		<b>Etoile Des Neiges</b> jimon Et Les Modanais, Anoia (C. Robins Music Corp.)	<b>01</b>	<b>NE</b>	<b>This Is Me</b> Climie Fisher: Emi (Chryshie/Rondor Music)	
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DIALOGUE THE AFRICAN-EUROPEAN **WORY KANTE:** 

MUSIC & MEDIA - June 4, 1988



# IN EUROPE

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UNITED KINGDOM	With A Little Help/She's Leaving Home	Got To Be Certain Kyle Minopue (PWL)	Perfect Fairground Attraction (RCA)
GERMANY	Ella, Elle L'A	Heart Per Shop Boys (Partophone)	Broken Heroes Chris Norman (Huma)
FRANCE	N'Importe Quoi Foren: Pagy (Philps Phonogram)	Nothing's Gonna Change My Love For You Gen Medicos (Mercury)	Asimbonanga Johny Oegg & Savaka (BMJ)
ITALY	I'm Not Scared	Andamento Lento Tulio De Pacapo (Costa Est FM)	L'Amore Rubato Luca Bartarossa (CBS)
SPAIN	Eloise	I Need You BVSHP (BCM)	Gimme Hope Jo'Anna Eccy Grant (ke)
HOLLAND	Nothing's Gonna Change My Love For You	Yeke Yeke Mory Karor (Barclay)	Everywhere Retwood Mac (Wagner Brothers)
BELGIUM	Ne Partez Pas Sans Moi	Yeke Yeke Mory Katos (Barday)	Gimme Hope Jo'Anna Eddy Grax (ke)
SWEDEN	Only One Woman	Maybe We're About To Fall In Love Tommy Nitson (Alpha)	Perfect Farground Attraction (RCA)
DENMARK	En For Alle	Hulubulu Mahite (Harleke)	Alphabet St. Prince (Pasley Park)
NORWAY	Alphabet St.	Reidar Reiser Snart	Stay On These Roads AHa (Warner Brothers)
FINLAND	Mahtisonni Aki & Turo (Cree Isch Rock/C85)	Alphabet St. Prince (Paisley Park)	Heart Pet Stop Boys (Parlophone)
IRELAND	With A Little Help/She's Leaving Home	Perfect Earground Astraction (RCA)	Two's Company David O'Dovvel & Hargo (Ritz)
SWITZERLAND	Heart Per Shop Boys (Parlophone)	Prove Your Love Taylor Dapoe (Arista)	I'm Not Scared Eighth Worder (CBS)
AUSTRIA	Okay O.K. (Weiside SPV)	Africa Peru (BMG Anola)	Beat Dis Borrb The Bass (Rhythm King/Muse)
GREECE	Beat Dis Bono The Bass (Krythm King)	Heart Pet Shop Boys (Parlophone)	Tell It To My Heart Taylor Dapse (Arista)
PORTUGAL	Pirilampo Magico	Song For Nadim Yan Anderson (Mercury)	Heart Pec Stop Boys (Parlophone)



	54	Mary's Prayer	67	Black	26	Hidnight Oil
	43	My Bed Is Too Big	51	Bonnie Tyler	65	Morrissey
	10	My One Temptation	57	Bros	17	Mory Kante
	56	N'Importe Quoi	2	Bruce Hornsby & The Range	21	Muenchener Freiheit
	53	Ne Partez Pas Sans Mol	96	Chris Norman	51	Mylene Farmer
	17	Ne Quelque Part	87	Claude Nougaro	54	Niagara .
	72	Need You Tonight	46	Climie Fisher	\$6	Nina Simone
	61	Nothing's Gonna Charge My Love For You	4	Debbie Gibson	90	Orchestral Manoeuwres In The Dark
	89	Oh Patti	60	Depeche Mode	69	Paul McCartney
	45	Okar	39	Derek B	43	Pet Shop Boys
	22	One More Try	23	Erasure	20	Peter Malfay
	92	Out Of The Blue	62	Eros Ramazzotti	60	Pink Floyd
	95	Perfect	7	Erste Aligemeine Verunsicherung	42	Prefab Sprout
	31	Pink Cadilac	19	Fairground Attraction	29	Primitives
	64	Prove Your Love	18	Fleetwood Mac	6	Prince
	34	Push It	88	Fleetwood Mac	81	Reinhard Mey
	69	Quand le T'Aime	32	Foster & Allen	57	Renaud
	35	Quand La Musique Tourne	76	France Gall	44	Renzo Arbore
	6	Outlove Chose Dans Mon Cocur	83	Franco Battiato	74	Rick Astley
	63	She's Leaving Home/With A Little Help	3	G.G. Anderson	61	Sabrina
	36	Ship Of Fools	65	George Michael	15	Sade
	59	So Emotional	73	Gerry Rafferty	50	Scorpions
	27	Somewhere in My Heart	33	Gipsy Kings	93	Serge Gainsbourg
	75	Stay On These Roads	9	Glass Tiger	99	Soundtrack - Dirty Dancing
	98	Sweet Fanca Diallo	97	Heart	86	Sounderack - Dirty Dancing
Into My Car	40	See Bwo	68	Herbert Groenemeyer	8	Status Quo
THE REAL PROPERTY	30	Tell It To My Heart	37	Howard Carpendale	82	Scing
	42	That's The Way It Is	84	INXS	18	T'Pau
	85	The King Of Rock 'n' Roll	25	Iron Maiden	7	Tolking Heads
	5	The Race	21	Isabel Pantoja	94	Taylor Dayne
	1.11	Theme From S-Express	8	Jean-Jacques Goldman	37	Terence Trent D'Arby
	28	This Is Me	70	Joe Cocker	34	The Christians
	50	To Be Reborn	86	oe jackson	66	The Communards
	99	Together Forever	74	Johnny Clegg & Savuka	13	The Housemartins
	26	Unchain My Heart	100	Johnny Hallyday	52	Tina Turner
	78	Velomoteur	71	Johnny Hates Jazz	\$3	Τοτο
	44	Walk Away	80	Joyce Sims	73	Ultimo De La Fila
	81	Was Soll Das	24	Judas Priest	25	Vasco Rossi
	13	What About Love	49	Karalan	84	Westernhagen
	48	Whenever You Need Somebody	47	Kasser	59	Wet Wet Wet
	79	Who's Leaving Who	77	Leonard Cohen	39	Whitney Houston
	15	Wanderful Life	29	Luca Barbarossa	55	Will Downing
	20	Yeke Yeke	12 -	Luca Carboni	97	Ynewie Malmsteen

MUSIC EUROPEAN	GEORG
MUSIC EUROPEAN MEDIA Airplay	WORTH THE TRY
	ARTIST - ORIGINAL LAREL - (PUBLISHER)
One More Try     George Michael- Epic (Morrison Leahy Music)	26 39 2 Love Will Save The Day Whitney Houston-Arista (House Of Fun Music)
2 2 5 Alphabet St.	27 33 2 Lost In You
Prince- Paisley Park (Controversy Musik)	Rod Stewart- Warner Brothers (Rod Stewart)
3 Heart	28 35 2 The King Of Rock 'n' Roll
Pet Shop Boys- Parlophone (Cage Music/10 Music)	Prefab Sprout- Kitchenware/CBS (Kitchen Music/SBK Songs)
4 s 7 Prove Your Love	29 II & Everywhere
Taylor Dayne- Arista (Warner/Chappell/jobece)	Fleetwood Mac-Warner Brothers (Fleetwood Mac Music)
5 3 10 Stay On These Roads	30 NE Hey Mr. Heartache
A-Ha- Warner Brothers (ATV Music)	Kim Wilde- MCA (Rickim/Zomba Music)
6 14 4 The Valley Road	31 25 4 Shipyard Town
Bruce Hornsby & The Range- RCA (Zappo/Baically Gasp)	Gerry Ralferty- Polydor (EMI Music)
22 4 Perfect	32 IB B A Love Supreme
Fairground Attraction- RCA (MCA Music)	Will Downing: 4th & Broadway (Island Music)
8 10 s Mary's Prayer	33 32 4 Let Be Must The Queen
Danny Wilson- Virgin (Copyright Control)	Guesch Patti- Comotion/EMI (Comotion/Musicales Cesar)
9 7 7 Yeke Yeke	34 Got To Be Certain
Mory Kante-Barclay (Yaba Misic)	Kylie Minogue. PWL (All Boys Musk)
10 12 8 Pink Cadillac	35 43 2 Oh Patti
Natalie Cole- Manhattan (Zomba Music)	Scritti Politti- Virgin (Chrysalis/Warner Bros)
France Gall- Apacher/WEA (Not Listed)	36 42 2 She's Leaving Home/With A Little Help Billy Bragg/Clare Tivey/Wet Wet Wet-Childine (Northern Songs)
Don't Go	37 31 7 Broken Land
Hothouse Flowers- London (Warner Chappell Music)	The Adventures- Elektra (Chrysaliu/Rare Blue)
13 6 17 Get Outta My Dreams, Get Into My Car	38 24 17 Tell It To My Heart
Billy Ocean- Jive (Zombs/Aqua Music)	Taylor Dayne: Arisa (Chappel/Warner Brothers)
14 20 7 Born Again	39 49 2 Gimme Hope Jo'Anna
The Christians- Island (10 Music/Copyright Cont.)	Eddy Grant- Ice (GreenhearvIntersong)
15 13 16 I Should Be So Lucky	40 26 6 I Want You Back
Kylie Minogue: PWL (All Boys Music)	Michael Jackson/Jackson 5- Motown (Jobete Music)
16 * 6 I Want You Back	41 30 6 Who's Leaving Who
Bananarama- London (In A Bunch/W/C (All Boys)	Hazell Dean - EMI (All Boys Music)
17 15 9 Was Soll Das	42 28 14 Together Forever
Herbert Groenemeyer- EMI Electrola (Groenland Musik)	Rick Astley- RCA (All Boys Music)
18 16 4 Divine Emotions	43 DE Get It
Narada- Reprise (Gratitude SkrytWhen Words)	Stevie Wonder & Michael Jackson- Motown (Jobete/Black Bull Music)
19 17 6 Theme From S-Express	44 NE The Race
S-Express-Rhythm King/Mute (Copyright Control)	Yello- Fontana (Warner Brothers Music)
20 38 2 Circle In The Sand Belinda Carlisle. Virgin (Various)	45 Erasure- Mute (Sonet)
21 19 12 Don't Turn Around	46 CIE Give A Little Love
Aswad- Mangolisland (Empirel/Warner Chappell)	Aswad-Mango/Islund (Warner Chappel/Empire Music)
22 23 7 C'est Ta Chance	47 Dirty Diana
Jean-Jacques Goldman-Epic (JRG/Marc Lumbroso)	Michael Jackson- Epic (Mjac Music)
34 3 Blue Monday 1988	48 36 5 Get Lucky
New Order: Factory Records (Bemusic/Warner Brothers)	Jermaine Stewart- Siren (WarnerChappell/Chrysalis)
24 29 4 Im Nin'Alu Ofra Haza- Hed Arzi/GlobeStyle (Supreme Songs/TBM Int.)	49 Desireless- CBS (Rivar Music)
25 40 2 This Is Me	50 27 8 Beds Are Burning
Climie Fisher- EMI (Chrysalis/Rondor Music)	Midnight Oil- CBS (Wurner Bros. Music)

MUSIC & MEDIA - June 4, 1988 AmericanRadioHistory Compa - June 4, 1988

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6 2 Prince UKGBHACLSVDINER Lovesexy. hosy hat	35 4 20 Belinda Carlisle UK.DGr Heaven On Earth Wigh	69 67 34 Depeche Mode Music For The Masses Mar
2 Sade UKGBHSpACeS+DINEG+	36 23 31 The Christians UKHS	70 N H Nina Simone My Baby Just Cares For Me. Care
3 3 3 Soundtrack - Dirty Dancing UKG8 Dirty Dancing ACA HACKS+DG-K	37 37 26 Jean-Jacques Goldman F Entre Gris Clair Et Gris Fonce for	71) 84 2 Reinhard Mey Balladen Amerod
4 10 Soundtrack - Dirty Dancing HACEDA More Dirty Dancing SCA HACEDA	38 39 10 Prefab Sprout UK.Eserb.Get From Langley Park To Memphis Kontensors (25	72 n 2 Niagara Quel Enfer! Abyear
5 5 3 A-Ha UKGBHSPACASW/bDIN/K/K Stay On These Roads Maner Brokers	39 12 15 Leonard Cohen SSCUSWBONAG	73 64 20 Joyce Sims Come Into My Life Stepsy Bytoxto
6 9 58 Fleetwood Mac UKGBRDy Tango In The Night Ware Busters	40 II & Muenchener Freiheit GAO	74 44 · Franco Battiato Fisiognomica Be
7 2 6 Iron Maiden UK/GEHSpACESwithDUKGP Seventh Son Of A Seventh Son PM	41 34 13 Taylor Dayne UKGHACAS+DNAG	75 73 5 Westernhagen Westernhagen Warer Soutes
8 * Herbert Groenemeyer GACA	42 42 28 Erste Allgemeine Verunsicherung Liebe, Tod Und Teufel 89 GAO	76 75 2 Vasco Rossi Bravo Vasco Canselo Fort Cerra
9 7 27 Rick Astley UK RGB&ADIG Whenever You Need Somebody. ACA	43 Derek B UK Bullet From A Gun Ial Audo/byGan	(77) NE Aztec Camera
12 32 Sting UKIGBHSpachDige	44 43 55 France Gall 78 Babacar. Apoche WEA	78 87 16 AC/DC Blow Up Your Video-Adams
II II + Scorpions UKGAHSuchswitch	45 40 5 Yngwie Malmsteen UKGHONSeNH Odyssey-Rodor	79 63 10 Morrissey Viva Hate HMV
12 10 45 Terence Trent D'Arby UKAGEHSEACES-HOLING- Introducing The Hardline According To cas	46 45 6 Midnight Oil /BHOLSHG	80 62 12 Renzo Arbore Discao Meranigliao fore:
13 16 41 Johnny Clegg & Savuka 78 Third World Child 200	47 15 8 Magnum UKGChSwDNR Wings Of Heaven Abyer	81 94 3 Fleetwood Mac Rumours Maner Basters
14 H , Tina Turner UK RGB HSp ACA Sw H5 DN FJ Tina Live In Europe Cost	48 47 6 Mory Kante SBH Akwaba Beach Amby	82 76 5 Howard Carpendale Erfolges Et Except
15 17 29 George Michael UKRGENSpaSwiff	49 36 2 The Housemartins UK+ Now That's What I Call Quite Good Get DescOrpute	83 90 8 Primitives Lovely LuyeCA
16 20 SI Whitney Houston	50 SI 2 Gerry Rafferty MGENCLAW North & South Paylor	84 80 6 Karajan Edition Officielle 80eme Anniver
17 II & Bros UKGBHACAS+DNA+ Push-cas	(51) Chris Norman G Hits From The Heart, House	85 NE Ultimo De La Fila Coma La Cabeza Al Sombrero P
18 18 20 INXS UKAGBHADG	52 50 10 Johnny Hallyday	86 RE Heart Heart Gass
19 19 4 Renaud 78 Putain De Camion High	53 4 13 Johnny Hates Jazz UK AG H& DG	87 83 37 Pink Floyd A Momentary Lapse Of Reason
20 IS S Erasure UKGECLSHD	54 SI 28 Claude Nougaro F Nougayork WEA	88 78 29 Paul McCartney All The Best! Aniptore
(2) 18 1 Bruce Hornsby & The Range UKRG8 Scenes From The Southside RCA HS+ DNRH	55 54 II Luca Barbarossa Non Tutti Gli Uomini- CBS	89 77 6 Manhattan Transfer Brasil Attere
22 28 18 Michael Jackson UK. HS& HS& ADGAP	56 55 17 Climie Fisher UXG/6D Everything: 619	90 NE Debbie Gibson Out Of The Blue Asses
23 a Crchestral Manoeuvres In The Dark The Best Of O.M.D. Hype UKBGBMG	57 65 5 Foster & Allen UK's Remember You're Mine Syks	91 88 2 Barry White The Right Night AM
24 22 26 Wet Wet Wet UKGHD+ Popped In Souled Out. Arecous Aborepan	58 4 II Billy Ocean UKGHACKMON Tear Down These Walls Jre	92 82 6 Will Downing Will Downing Fourt & Bradway
25 69 1 Judas Priest UKGBHSwDNA Ram It Down C85	59 ss H Kassav /	93 19 21 Gipsy Kings Gipsy Kings MEMICAS
26 25 36 Black ROSE ROSE	60 57 28 Eros Ramazzotti Gápi In Certi Momenti 200	94 12 4 Isabel Pantoja Desde Andalucia Ces
27 29 26 Serge Gainsbourg F You're Under Arrest Augusthorogram	61 59 4 G.G. Anderson 6 Traeume Einer Sommernacht- Huma 840	95 13 8 Michel Sardou Regards Irens
28 M IS Toto KANS-DNA The Seventh One Cas	62 52 33 The Communards Ap	96 RE Luther Vandross Give Me The Reason for
29 E Fairground Attraction UKS+ The First Of A Million Kisses ACA	63 E Status Quo GS+DNF Ain't Complaining: Heige	97 86 21 Luca Carboni Luca Carboni ACA
29 CD The First Of A Million Kisses ACA 30 " 4 Aerzte Das ist Nicht Die Ganze Wahrheit CB 31 " " Pet Shop Boys (KGESACKG Arnully Newson	64 47 16 Peter Maffay G Lange Schatten Buer	98 89 2 Mandy Mandy-Ma
31 27 37 Pet Shop Boys UKGBSpACkGr	65 55 3 Bonnie Tyler CLSWDNA Hide Your Heart CBS	99 100 3 Glass Tiger Diamond Sun Centr
	66 E loe Jackson (884)	100 Babrina Boys file Records
32         24         10         Talking Heads         UKENEALOA-ING           33         10         A Mylene Farmer         /         /           33         10         A Intil Solit-Je Ander         /         /           34         10         De Cocker         //         //         /           34         10         De Cocker         //         /         /	67 15 + Luciano Pavarotti Les Triomphes De Pavarotti DecarbyGan	$\begin{array}{llllllllllllllllllllllllllllllllllll$
34 » 12 Joe Cocker (GSpADGr Unchain My Heart Gand	68 60 36 T'Pau UKGAD Bridge Of Spies See	= FAST MOYERS



Records mentioned on this page are by new artists and have been specially selected by M&M for the pan-European market. Radio/tv programmers who want A NEW MUSIC to programme these records should note that they are not always released in all territories. International A&R experts and music publishers on the lookout for & MEDIA INFO new deals should contact the original master/publishing owners. Country of origin and contact numbers are published in M&M as known. Those wishing to SERVICE FOR submit material to this section should send their records, biographies and photos to: Music & Media, PO. Box 50558, 1007 DB Amsterdam Holland. ACTIVE TALENT

## Jeffrey Ross

voice

Havana Blacks

lent aplenty here.

makes it a dance record.

that leaves you wanting more.

Abwarts

Erikarol

with a different angle.

Mafalda Vega

122482

Indian Warriors (EMI) Finland. For all info

contact Anne Laaksonen on 90-558421: tlx

Raul Featuring J Bonell

Guitarra (Blanco Y Negro) Spain. For all info

contact Felix Budget on 2007077; tlx 98064

An instrumental track that successfully combines the old and the new and could be the

surprise summer hit of 1988. The old is the

traditional Spanish guitar playing of Jordi

Bonell and the new is the funky back beat that

Alkohol (Normal) Germany. For all info con-

A haunting ballad with a sting in the tale.

Very guitar-based with a feel of the sixties in

the chord sequences, some strong modern drum sounds and a lurking sense of menace

Partir (Victoria) France. For all info contact

Already doing well in France (and deservedly

so) this record features the extraordinary

voice of Erikarol. In the chorus he changes

from a fairly standard rock voice to opera.

and it sounds great. A good pop rock song

Planicie (EMI) Portugal. For all info contact

reminiscent of the Gaelic folk of Ireland with

touches of something Eastern. An unusual

David Ferreira on 1-665982; tlx 16696 A haunting ballad with a traditional flavour,

lacky Chalard on 1-42562021: tlx 642891

tact Klaus Maeck on 40-4910055; tlx 11086

AC

ESp.A.

UKGSwi

Records

Just Say How (Polydor) Germany. For all info contact Polly Schlodtmann on 40-308702; tlx 163922 A bright and breezy single from Lou Reed's ex-guitarist. The style is very FM and there is really nothing too interesting about that but the song has a strong chorus and Ross has a good, throaty

# Alan Woerner

Wenn Dann Fur Immer (CBS) Germany. For all info contact Walter Putz on 221-234-165; tlx 8881499 (issue 21)

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## **Charly Danone**

Take Me To Bed (Blanco Y Negro) Spain. For all info contact 200-7077; tlx 98064 (issue 20)

# Florence

No Cure No Pay (Dureco) Holland, For all info contact Fritz Van Swoll on 02940-15321; tlx 144099 (issue 20)

# Real Man

Follow Me (Carrere) Belgium. For all info contact Theo Linder on 2-5/40979; tlx 64/37 (issue 20)

## Johnny Hammond

Shifting Gears (ACE) UK. For all info contact Donna Cotten on 1-4531311; tlx 839805 (issue 19)

# Jean-Louis Murat

Si Je Devais Manquer De Toi (Virgin) France. For all info contact Stephanie Giraud on 1-42394044 (issue 19)

## Wilmer X

No Glamorous (MNW) Sweden. For all info contact 401 803 25 tlx 33922 (issue 19)

(advertisement)

# **JEFFREY ROSS** JUST SAY HOW



"Drop out rebel guitarist, soon to be top artist."

Tove Naess This record is rather like The Alarm or The I Want You Back (Virgin) Sweden. For all Cult in style, Big, bombastic chords, lots of info contact Kalle Onshacke on 8-806340 cymbals and a sense of urgency in the vocals. tlx 12436 It is also a good song, perhaps not the one that Sometimes it seems there is no justice. Just as will break them internationally but there is taa sizzling new version of the Jackson 5 track

is recorded featuring the original musicians and Tove Naess' exellent voice, the original is re-released. Do not let that put you off, this is the version that fits much more comfortably into a modern radio format.

mixture that works well, supported by a cle-

ver arrangement and some good singing.

# Komeda artist

Muscles (Dean) Germany, For all info contact Konrad Von Lohneysen on 89-7241034: tlx 5218348

Not the Diana Ross track of the same name. A disco number with loads of energy and a welcome sense of humour. There is something reminiscent of early Spandau Ballet or Simple Minds in the backing, but really this record is one on its own.

New Talent selections from earlier issues. For information on a particular record please check the corresponding magazine.

## Crime And The Big City Solution

On Every Train (Mute) UK. For all info contact Bob Cunningham on 711-470050; t/x 25793 (issue 21)

# The Wild Ones

This Land Wants Rock (Accord) Belgium. For all info contact Pierre-Paul Puljiz on 2-649-6390; tlx 25304 (issue 21)

# Love Construction

Kama Sutra Eyes (Medley) Denmark, For all info contact Michael Ritto on 1-171411 (issue 21)

MUSIC & MEDIA - June 4, 1988 MUSIC & MEDIA - June 4, 1988 AmericanRadioF

d. A + Austria Sweden, D +

ENTRY

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### 1 9 8 8 M C







The Big Deal - Happy smiles after Coca-Cola bought the exclusive licensing rights to the Eurochart Hot 100. From 1. to r: Hein Endlich, Assistant MD BUMA/STEMRA: Theo Roos, IMMC Dir. and Publisher of M&M/Billboard Europe; Gordon Link, Exec. VP McCann-Erickson; and Bill Lynn, Corporate Media Director, The Coca-Cola Company,



No Frills - Finnish band Gringos Locos play to an ecstatic audience at Montreux's Hazyland Club



Good Prospects - Paul Burger, CRI VP Mark. & Sales (right), discusses the prospects of a common European market with Tom Freston, President/CEO MTV Networks.



Who's The Oueen? - Guesch Patti poses with EMI executives after the special press conference to launch her debut LP 'Labyrin the'. From I. to r: Guy Deluz. MD EMI Pathe Marconi France: Marc Britan, Patti's Manager: Ennio Menichi ni, GM EMI Pathe Marconi; and Roel Kruize, Sen. Dir. A&R/Marketing EMI Music Furone



A Topical Issue - Robbie Robinson, MD of Dublin-based station Sunshine 101 (2nd from left), considers the issue of deregulation with Jeroen Soer, Pres. of Dutch Radio 10. Stella Robinson, Dir, Sunshine 101 and Jonathan Morrish. Head Of Corporate Publicity CBS UK (right) join in.



Only Pros - Mark Booth, MD MTV Europe (right) discusses the pros and cons of satellite broadcasting with Claus Kruesken, DJ/Producer BR Germany (left) and Jukka Haarma, DJ/Producer of Finnish Broadcasting Co.



The Future - Rafael Revert, Music Programming Dir. of Spanish private network SER (right) discusses the future of Spanish pop with Fernando Salaverri, General Music Co-Ordinator of Spanish state broadcaster RTVE.

# **Brave New World** by Barend Toet

New marketing methods IMMC. and the support they '88 may give to record sales were a major talking point at this year's IMMC. The first panel of the conference promised high level discussion on this 'new' phenomenon, which offers a lot to media and music. Kevin Wall, Radio Vision's

President, opened the session with a vivid account of the way his company sells programmes of live concerts to networks. Radio Vision has a number of megashows (Nelson Mandela's Wembley Birthday Party, Pink Floyd concerts etc) scheduled in the coming period and Wall identi-

fied four developments: \* Customisation (or adaptation) of an international show by using local presenters at the venue to create a closer relation with the viewers at home. According to Wall, industry reactions to this policy are favourable and lead to primetime slots for the show. \* Regular time slots. This en- | respect".

by Cathy Inglis

'88 eliminated thanks to the computer." This interesting hypothesis, voiced by Andrew Economos at the first of the IMMC's Radio Doctor round table ses-

sions, was hard to swallow by the many radio producers and managers without computerised programming devices.

tem was the subject of a successful informal discussion with Economos, President Radio Computing Services (US), leading the way in defending the computer. "It gives control of the sound back to the station. By removing all time-consuming paper work, it enables spontaneity and allows

the DJ more rather than less choice. And what's more it puts the burden on the DJ to sound even better" But those from the German

state radios fiercely opposed the use of computers. WDR's Pro-

courages concert viewers to build a habitual relation with the programme and allows more exposure of new talent and "nonmega" stars.

\* Integrated corporate sponsorship, being developed by Radio Vision, is attractive for modern 'music marketeers' who prefer a

subtle approach and gives programmers the chance to involve sponsors in a lengthy show more easily than straightforward promotion on or around the stage. \* Symocast - simultaneous TV and radio broadcasting.

Tony McGinn, Managing Director MCM Networking, reflected on Australian radio, highlighting similarities with the situation in Europe, and especially the UK, where MCM is active too. McGinn stressed the immediacy and directness of radio and pointed out that "radio has to concentrate all efforts on maintaining this quality, to keep it's competitive edge on TV in this

ducer Of Pop Programmes.

Buddha Kramer, pointed out:

"The real creativity involves me

sifting through the 300 records I

receive each week - that is some-

the computer system was sum-

med up by Vidar Lonn-Arnesen

The main argument against

thing the computer cannot do."

# Radio Doctor Round Table

IMMC Montreux - "The DJ's scope for creativity becomes awesome when the daily tedium is

of NRK. Norway's state radio, who was convinced that the human nature of the stations would be lost. Ted Ferguson, Managing Director North American Re-The pros and cons of the sys-

search, summed up in favour of computerised radio: "The one thing the computer can do is free you from hassles and tedious routine." At the second round table, the

discussion on syndication and barter deals attracted a large delegation, despite being held on a sunny Saturday afternoon. There were encouraging signs that the US syndicators and European radios were actively trying to further partnerships. Both sides showed a healthy interest in wishtend to produce a lot of local ing to learn from each other.

Jim Vail, President of The | able marketing plans can only be Vail Group, indexed the main topics in the field of 'artist marketing'. "We will see much more packaging," he said. "Both the corporation or investor and the artist and his management must look for 'better marriages' - then they can thus explore co-opera-

tion between TV, radio and tours. If both parties develop the same strategy, combined forces may bring enormous stimulus for the artist and the sponsor."

Gordon Link, Executive Vice President of McCann-Erickson and Chairman of the panel, marked the beginning of a professional era in music marketing. "So far the approach of sports and music marketing has been very amateurish," he said. "Valu-

made with the commitment, input and full co-operation of record companies, artists and producers " Link also commented on the

relation between radio and TV as marketing media. "They are totally different animals, not competitive, but different in economics. Both present a lot of music, in other aspects they have little in common.

"TV is not always efficient and it is expensive. Radio is better, and cheaper for smaller groups. Radio, however, will always remain a home medium, thus local; it should invest in research and analysis of the audience." Link added.



Brave New World' panellists and chairman, from 1. to r: Kevin Wall (Pres. Radio Vision US); Tony McGinn (MD MCM Networking Australia); Gordon Link (Exec, VP McCann-Erickson); and Jim Vail (Pres. The Vail Group US).



very keen on computerised programming devices as he points out to Andy Economos, President Radio Computing Services (seen on the back, left). Chaired by M&M's Macheiel Bakker (right)

Surprisingly, and in contradiction to an earlier interview with Bill Stolier. Westwood One's Director Of International Sales (US), Gary Landis, Vice President Programming of Westwood One, said that in terms of exporting, Westwood One should not concern itself with the language problem, "We should provide a unique American programme because that's what the Europeans are after. I don't believe our programmes would sound better with a French or Italian presenter." This was in marked contrast to MCM's enthusiastic Managing Director Tony McGinn: "We in-

purely in French for example. By Christmas we will be producing the same show in different languages," MCM is an Australian syndication company which distributes Westwood One's product in the UK.

Steven Saltzman, Chief Executive Rock Over London, emphasised that the US syndicators should not be fooled into believing that Europe was one single market. "Bread is not the same in the different European countries. Michael Jackson is sold and marketed differently in each European territory. To succeed, it is essential that we make programmes that people want to air and essenproduct, maybe syndicate a show | tial that advertisers want to pay."

# Weekly Update On The European Charts

By Diana Muus

GHLIGHT

MC 1988

# Maximising Music And Media Opportunities

by Nick Robertshaw

IMMC With music sponsor- plentiful and the music-related I ship packages now es-'88 tablished as one of the most effective means for companies to put their product message across to the elusive youth market, IMMC's seminar 'Maximising Music And Media Opportunities' on May 13 focused on three very different campaigns staged by Nestle, Michelob and Swatch in the past few years Nestle's Visual Communica-

MEDIA

tions consultant Graeme Livingstone Wallace describes the 32 million-strong European youth market as "the most difficult of all consumer groups to talk to in a commercial sense. They don't want to be told what to do or think and any direct advertising to this group is likely to produce an immediate turn-off. Music is therefore the ideal way to talk to young people in their own terms, in a universally understood language."

Sky Channel's Nescafe Top 40 programme reaches 13 million cable homes in 19 European countries. On-screen idents are

competitions that run eight sponsorship' - from their 1985 months a year each attract thoubeginnings with Phil Collin's In sands of entries. In the Far East The Air Tonight advertisement to Nestle has sponsored regional the 1986/87 US campaign which and national dance competitions cost over US\$ 10 million for netunder the name 'Nescafe Shake work TV spots alone. Along the Dance Competition', while in way, Night songs by Roger Japan last year it began a joint Daltrey, Peter Wolf, Eric Clapsponsorship with Yamaha in a ton, Steve Winwood and others worldwide talent chase known as had been drawn in, to the point 'Band Explosion' where the company was now be-The contest was unusual in sieged with calls from song-

writers offering suitably nocturthat it based itself on amateur talent rather than major artists nal compositions. but attracted 6.500 Japanese and 5.500 international entrants, with own UK PR agency, described the 12 finalists fighting it out in the campaign undertaken with Tokyo. This year the contest is very much more modest resourbeing staged in five European ces on behalf of Swatch, in the countries and 1989 will see 'Band watch company's first European Explosion' as a long-term inmusic sponsorship. Seeking an ternational event, with new marartist with a stylish image and kets involved and the finals being strong appeal to both sexes, the held in different capital cities company hit on Feargal Sharkey, each year. backing an 18-city UK tour under 'The Night Belongs To the slogan "Music by Feargal,

Michelob' campaign was ana-Time by Swatch". lysed by sponsorship chief Tim Schoen, who traced the links between the beer brand and top rock | point of sale displays were featur- | percentage."

act Genesis - 'a partnership not a | ed in record and jewellery retail outlets, and, despite a zero advertising spend, editorial coverage was extensive. Franks emphasised the dangers of companies involving themselves with inappropriate artists, "Young people are not stupid," she said, "There has to be some kind of credible rationale to the situation.'

All three speakers agreed that the sponsorship partnership must be mutually beneficial. Anything resembling exploitation of the artists would be counter-productive, and it was important that Lynne Franks, head of her both parties sit down together well beforehand and agree strategies, "We helped them sell records," said Schoen of Genesis, "and they helped us sell beer." Oddly enough, the effect of music sponsorship packages on sales is not easily quantified, a problem which besets all forms of advertising. As Livingstone Wallace admitted: "We can measure a perceptible attitude Competition tie-ins with local shift, but we can not say that we press and radio were arranged, have increased sales by a set

MUSIC & MEDIA - June 4, 1988





Panellists 'Maximising Music And Media Opportunities' from I. to r: Lynne Franks, Chairperson Lynn Franks PR Ltd; Graeme Livingstone Wallace, Visual Communications Consultant, Nestle Switzerland; Jane Bowen Bravery, Dir. Breakmarketing UK; and Tim Schoen, Entertainment Mark, Man, Anheuser-Busch Inc. US.



fter the rather disappointing results of the singles You Keep Me Hangin' On and Another Step duet with Junior), MCA is determined to have Kim re-conquer Europe. Supporting act to Michael Jackson and the single Hey Mr Heartache climbing into the

Kylie Minogue

charts, (highest new entry in the Airplay Top 50 and a move from 40 to 28 in the European Hot 100 Singles), will certainly not harm the sales of the new LP to be released this week. George Michael has taken over the lead in the Airplay Top 50. Moving fast in this chart are: Bruce Hornsby (6-14); Fairground Attraction (7-22): and Irish act Hothouse Flowers (12-21), whose video appeared on the Eurovision Song Contest, Highest debuting record in the European Hot 100 Singles is LA Mix with Check This Out. LA Mix is a project by mixer Les Adams, who has mixed records for artists including Tina Turner, Grace Jones and Boy George.

### UNITED KINGDOM GERMANY

here is a big surprise in the albums charts this week: Fleetwood Mac's one-year-old album Tango In The Night moves back to the top for the fourth time, selling nearly twice as much as the long-awaited Lovesexy by Prince. It is clear that the WEA campaign, a TV special and a UK tour have caused these incredible sales as there are, in total, five albums by Fleetwood Mac in the albums charts. In the singles charts. Wet Wet Wet/Billy Bragg remain on top followed by Kylie Minogue's Got To Be Certain. Fairground Attraction are in third position. Belinda Carlisle, Prefab Sprout and Aztec Camera's (Somewhere In My Heart) are all three from 12 to 6, 14 to 7 and 17 to 8 respectively. The biggest move is for last weeks' debut LA Mix with the sampling record Check It Out (13-34). Other fast movers are: Hothouse Flowers' Don't Go (ironically it seems that they have become the real 'winners' of the Eurovision Song Contest); Israeli Ofra Haza with Im Nin'Alu (15-25); 19-year-old Mica Paris with My One Temptation (17-30); and Scritti Politti's first single in two years, Oh Patti (18-31). Whitney Houston's Love Will Save The Day and Style Council's Life At A Top People's Health Farm, and Rod Ste-

new entries

AmericanRadioHistory.Com

warts' Lost In You are the highest



48 to 11 with Mediterraneo: Terence Trent D'Arby's Sign Your Name creeps from 16 to 12: Eighth Wonder skips from 18 to 13; and, a bit lower down, (15-22); Shona with Elodie Mon Sade moves from 43 to 30. And Reve (19-25): Images with if this is not enough, Bros enter Ouand La Musique Tourne at 39 and local CBS act Martirio debuts at 44 with Sevillanas De Los Bloques. The Christians enter as well

# <u>BE</u>LGIUM

W hile not even having en-tered the charts in Switzerland, the country she won for at the Eurovision Song Contest, Canadian Celine Dion sticks on top of the Belgian charts W hile France Gall remains for the third consecutive week. Talking about the Eurovision Song Norman is causing some sensa-Contest, also charted are: Dutch tion by moving from 14 to 3 with entry Gerard Joling; Germany's Broken Heroes, overtaking the Maxi & Chris Garden; UK's writer and producer of this song, Scott Fitzgerald; and France's Dieter Bohlen alias Blue System, Gerard Lenorman, which who falls back to no. 11 (from 10) proves that Belgium never got with My Bed Is Too Big. S-Ex- rid of the Festival fever of 1986, press and New Order are both when Belgium won for the first moving into the top 10 as well. time. However, the Belgian entry Theme To S-Express moves from of this year, Joseph Reynaert, is II to 8 and Blue Monday' 88 not charted. Back to the top: shoots from 20 to 10. The best Mory Kante moves to the move outside the top 10 is second position (from 3) and Guesch Patti's Let Be Must The Eddy Grant falls back to the Queen, as she shoots from 38 to third place. New in the top 10 21. The highest new entry is for are: France's no. | Florent Pag-CC Catch, a lady who is very ny (5-12) and Gianna Naninni

popular in the GAS countries and with I Maschi, moving from 29 in Spain, but has not been able to to 10 six months after its release. additions to the top 3 with moves break through in the rest of Eu- Debuting records are: Spelers & rope. The single House Of The Trainer (football players and Mystic Lights debuts at 28. Also trainers) with a football anthem new are: INXS (Devil Inside); Club Brugge Kampioen; Nancy Depeche Mode's fourth tack Holloway with Paul Anka Medtaken from their Music For The ley; Billy Ocean; Michael Jack-Masses LP called Little 15; and son; Sting; and New Order FRANCESPAIN

> F lorent Pagny sticks unbeat-A lot of movement in the Spanish top: local act Caen on top for the third consecutive week, followed by Glenn sal moves, after 10 weeks, finally Medeiros, whose follow-up sin- to the top; BVSMP move from ele Lonely Won't Leave Me Alone 5 to 2: Eddy Grant from 15 to has started to receive some air- 3; and Julio Iglesias & Stevie play as well. Felix Gray remains Wonder shoot from 22 to 4 with unmoved at 3. After falling back My Love. CBS acts are doing in the charts, Mory Kante climbs strikingly well this week: Desireagain and this week he jumps less jumps from 13 to 10; local

AUSTRIA hat OK could not do in their own country (they spent nine weeks in the top 3 but never made it to no. 1), they have managed to do in Austria: their Okay moves from 3 to 1 this week. At no. 3 are Beat Dis. coming from 6, at 4 are Pet Shop Boys (from 14!) and new in at 5 is France Gall's Ella Elle L'A. Other high climbers are A-Ha (II-18) and D-Mona & Mainstreet with Dancing On Fire (12-26), Apart from France Gall the new entries are: Taylor Dayne's Prove Your Love; S-Express; Bros; and Michael

# NORWAY

Jackson's Man In The Mirror

P rince remains on top, fol-lowed by Reidar (Reidar Reiser Smart) and A-Ha. No new records in this chart

SWEDEN

he Danish seven-week chart topper Den Jeg Elsker by Anne Linnet, Sanne Salomonsen, Thomas Helmig & Sos Fenger continue their chart journey in the Swedish charts. This week the single, from which profits raised are still going to a fund to fight aids, moves from 9 to 4. In the meantime, Swedish act Alien moves from 2 to 1 with Only One Woman, pushing back Tommy Nilsson who is now in second position. Fairground Attraction shoot from 7 to 3. Eddy Grant has the biggest jump from 20 to 8. Debuting are George Michael: Brenda Russel; Swedish band Imperiet; and Hothouse Flowers



## Lindated reports and playlists additions from the major radio & tv stations from 16 European countries.

PP : Powerplay AD : Additions to the playlist TP : Tips LP : Album of the week CL : Clip ST : Studio IN : Interview

# UNITEDKINGDOM

Due to the Whitsun holiday limited reports this week

## BBC RADIO LONDON Tony Blackburn- DI/Prod. AD Passadenas- Tribute

Alexander O'Neal-Lovers Loose Ends- Bachelor Maxi Priest, Wild World Five Star- Another Weekend Glen Goldsmith- What You See

## CAPITAL RADIO - London **Richard Park- Programme** Controller

AD Steve Winwood- Roll With It Elton John- Don't Wanna Matt Bianco- Wam Bam Boogie Ofra Haza, Im Nin'Alu Communands, There's More Glen Goldsmith- What You See Sade, Paradise Maxi Priest- Wild World

### RTL 208 - London Phil Ward-Large- Progr. Dir PP John Illsley- I Want To See Nick Kamen- Tell Me Featured Singles: Cheap Trick- The Flame Ziggy Marley- Tomorrow

RADIO CITY- Liverpool Dave Lincoln- DJ/Prod. AD Alexander O'Neal- Lovers

Tiffany- I Saw Him Standing John Illsley- I Want To See The lets- Rocket 2 U BAD- Just To Play Music Giant Steps: Another Lover Brian Spence- Reputation Magic Lady- Betcha Can't Foreigner- I Don't Want To Maxi Priest- Wild World Voice Of The Beehive- Call Clive Griffin- The Way

## **PICCADILLY RADIO - Manchester** Robin Ross- Head of Music

AD Tracy Chapman- Fast Car Clive Griffin- The Way Billy Bragg- She's Leaving John Illsley- I Want To See loe Cocker- Our Tomorrows Suave- My Girl Elton John- I Don't Wanna Five Star- Another Weekend Maxi Priest- Wild World Derek B- Bad Young Brother The Madness- What's That Fric Carmen- Hungry Eyes I A Mix- Check It Out Tiffany- I Saw Him Standing Big Sur- Please Stay

## **BRMB** - Birmingham Robin Valk- Head of Music

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AD Five Star- Another Weekend Elton John- I Don't Wanna L.A. Mix- Check This Out Tiffany- I Saw Him Standing W.Houston- Love Will Save

# STATION REPORTS

Steve Winwood- Roll With It Sam Brown- Stop Run DMC- Run's House Maxi Priest, Wild World Giant Steps, The World Suave- My Girl Afrika Bambaataa- Sho Nuff BAD- Just Play Music Style Council- Top People Clive Griffin- The Way lames Brown- I'm Real RADIO CLYDE - Glasgow Alex Dickson- Programme

## Director Top 5 playlist: Wet Wet Wet- Little Help Fairground Attraction

SWANSEA SOUND - Wales

Randy Travis- Forever

Maxi Priest- Wild World

**CHILTERN 97 & NORTHANTS** 

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Contr.

Kevin King- Head of Music

SDR - Stuttgart Hans Thomas- Prod. PP Earth, Wind & Fire- Evil Rag Kylie Minogue- Certain TP W.Houston- Love Will Save New Order- Blue Monday '88 Hothouse Flowers- Don't Go LP Hall & Oates- Everything

## SDR - Stuttgart Werner Koehler- DI/Prod. AD Sting- Fragile

AD Lavine Hudson- Intervention Icehouse- Electric Blue Samantha Fox- Naughty Girls The Cross- Heaven Five Star- Another Weekend LP Breathe- All That Jazz

Agnetha Faltskog- I Wasn't SFB - Berlin Foreigner- | Don't Want To Juergen Juergens- DJ/Prod. Matt Bianco- Don't Blame

## AD Pet Shop Boys- Heart Erasure- Ship Of Fools Herbert Groenemeyer- Was Michael Jackson- Diana Bros- Drop The Boy

Michael Jackson- Diana

Mick lackson- Eveready

Pebbles- Mercedes Boy

SR/FUROPAWELLE SAAR

PP La Fong- Time Is Money

AD Shiny Gnomes- At Desert

TP Depeche Mode- Little 15

lane Wiedlin- Fur

LP

David Hallyday- Move

Adam Hahne- DJ/Prod.

Kevin Rowland- Walk Away

Hothouse Flowers- Don't Go

Kevin Rowland- Walk Away

Boz Scaggs- Heart Of Mine

Voice Of The Beehive- Call

Inker & Hamilton- Shadow

Elton John- I Don't Wanna

Michael Doucet & Cajun Bren

Wire- A Bell Is A Cup

Inca Babes- Evil Hour

IN Herbert Groenemever

Horst Hartwich- DI/Prod.

Eddy Grant

Jeffrey Ross- Obsession

SFB/RIAS/Deutsche Welle/NDR - Berlin

Tech & The Effx- Perfect

Herman Brood- Sleepin' Bird

Danny Wilson- Mary's Prayer

George Michael- One More

Hall & Oates- Everything

LP Boz Scaggs- Other Roads

AD Voice Of The Beehive- Call

Elton John- I Don't Wanna

W Houston- Love Will Save

Inker & Hamilton- Shadow

Gregory Abbott- I'll Prove

TP Freiberg- Wenn Du Willst

Rik De Lisle- DJ/Prod.

Toto- Pamela

RIAS - Berlin

Miami Sound Machine- You

Paul Robinson- Ass. Progr. AD Alexander O'Neal- Lovers BFBS - Cologne Jon Shilling- Musical Dir. The Madness- What's That Maxi Priest- Wild World LP Fairground Attraction AD The Madness- What's That Teddy Pendergrass- Joy Tiffany- I Saw Him Standing Style Council- Health Farm Pebbles- Mercedes Boy

## Leonard Cohen- No Cure DOWNTOWN RADIO Newtownards John Rosborough- Head Of

Programmes Top 5 playlist: Adventures- Broken Land Fairground Attraction Prefab Sprout- The King Scritti Politti- Oh Patti

Hothouse Flowers- Don't Go

# GERMANY

# NDR - Hamburg

Reinhold Kujawa- DJ/Prod. LP Rodgau Monotones TP Dominge-Let's Talk Sade- Love Is Stronger

Primitives- Crash

AD Jule Neigel- Schatten

BR - Munich

Fab five:

WDR - Cologne

LP Bruce Hornsby- Southside

PP Natalie Cole- Cadillac

## NDR - Hamburg Volker Thormaehlen- DJ/Prod. PP Billy Ocean- On The Run

- PP Kylie Minogue- Certain Communards- There's More Hamburger Arroganz- Cowboys Gregory Abbott- I'll Prove Boz Scaggs- Heart Of Mine Herman Brood- Sleepin' Bird Mick lackson- Eveready AD Brian Spence- Reputation Jeffrey Ross- Just Say How
- Buddah Kraemer- DI/Prod. TP Depeche Mode- Little 15 Fairground Attraction David Hallyday- Move Dominoe- Let's Talk LP James Brown- I'm Real Elton John I Don't Wanna Guillermo Marchena- A Tango Billy Ocean- Red Light Franz Benton- Promises lackson 5-1 Want You Back Iulio Iglesias- Non Stop

## FFN - Hannover Ulli Kniep- DJ/Prod.

C. Kruesken, P. Illman, S. Tuecking Top 5 playlist: Climie Fisher- This Is Me Pop Nach Acht Wet Wet Wet- Temptation

S.Gainsbourg- Legionnaire Mekons- American Astronauts RSH - Kiel

## Sabine Neu- Head of Music PP Ellert- Love Lies

TP Depecte Mode-Little 15 Aswad- Don't Turn Around Prefab Sprout- The King Icehouse- Electric Blue lovce Sims- Walk Away TP Rod Stewart- Lost In You

Elton John- I Don't Wanna LP Status Quo- Complaining

## DLF - Cologne Carlo May- DJ/Prod. AD Twelve Drummers Drumming

LP loe lackson- Live 1980-86 RADIO GONG 2000 - Munich

Walter Freiwald- Music Dir. LP Prince- Lovesexy PP S-Express- S-Express New Order- Blue Monday '88 AD Francesco Napoli- Balla

## **RADIO GONG - Nurenberg**

Arno Mueller- Music Dir. PP Adventures, Broken Land Fairground Attraction AD W.Houston- Love Will Save Helen Schneider- Much More Eddy Grant- Jo'Anna Climie Fisher- This Is Me TP Wet Wet Wet- Little Help

## Rodgau Monotones- Wir Spielen David Slater- The Other Guy

LP Wolf Maahn- Language Of Love

## RADIO 107 - Hamburg Peter Steppich- Music Director PP Alexander O'Neal- Lovers Fairground Attraction Dan Reed Network- Ritual Eddy Grant- Harmless Piece Kevin Rowland- Walk Away LP Housemartins- Now That's

FRANCE

# RTL - Paris

Monique Le Marcis- Head of Progr. AD Sandy Stevens- J'Ai Faim Veronique Jannot- Aviateur Alpha Blondy- Sweet Fanta Taylor Dayne- To My Heart

## NRJ - Paris Max Guazzini- Dir

AD Rick Astley- Together T.T. D'Arby- Sign Your Name Aswad- Don't Turn Around Pet Shop Boys- Heart Gerard Blanc- Du Soleil

# EUROPE 1 - Paris

Yvonne Lebrun- Progr. Dir. LP Guesch Patti- Labyrinthe TP Blues Trottoir- Poker J.Clegg- I Call Your Name Eddy Grant- Io'Anna Midnight Oil- Beds Glenn Medeiros- Lonely

### RMC · Paris Annie Amsellem- Head Of Music

TP Stephan Eicher- Tomorrow Depeche Mode- Little 15 Mauranne- Les Uns Contre LP Thomas Dolby- Aliens Ate

## WRTL - Paris Georges Lang/Lionel Communards, There's More Richebourg

LP Sweethearts Of The Rodeo

MUSIC & MEDIA - June 4, 1988 MUSIC & MEDIA - June 4, 1988 AmericanRadoHistory.Com

# STATION REPORTS

SUD RADIO - Toulouse TP Tracy Chapman- Fast Car Marie Ange Roig- Progr. Dir. AD Tristan- Bonne Bonne Patsy- Liverpool Morane- Les Autres Elton John- I Don't Wanna Glenn Medeiros- Lonely Rick Astley- Together

SKY ROCK - Paris Laurent Bouneau- Progr. Dir.

### AD Rick Astley- Together Nick Kamen- Tell Me Patricia Kaas- D'Allemange Elton John- I Don't Wanna The Christians- Born Again Mercedes Audreas- La Tete Sandy- I'Ai Faim

# Zucchero- Sensa Una Donna HOLLAND

NOS - Hilversum Jeanne Kooljmans- DJ/Prod. TP Brian Spence- Reputation Talking Heads- Flowers lose Feliciano- A Cantar Johnny Baby- A Little Love Ioni Mitchell- Secret Place Melissa Etheridge- Similar Tracy Chapman, Fast Car Mica Paris- Temptation King/Evans- Dark End NOS - Hilversum Tom Blomberg- DJ/Prod. TP Style Council- Top People Elton John- I Don't Wanna Wonder/Iglesias- My Love Matt Bianco- Don't Blame Brian Spence- Reputation Jane Wiedlin- Rush Hour Five Star- Another Weekend

## The Madness- What's That VERONICA - Hilversum Lex Harding- Progr. Dir.

PP Jose Feliciano- A Cantar AD Tracy Chapman- Fast Car Afrika Bambaataa, Sho Nuff

Renny Neyman, Rood Grant & Forsyth- Anything Dennis Jones- Wanna Give Up Fros Ramazzotti, Ma Che

# VERONICA - Hilversum

Erik de Zwart- DI/Prod. TP A-Ha- The Blood That Moves Jose Feliciano- Vienna Fros Ramazzotti- Ma Che Tracy Chapman- Fast Car

# **VERONICA** - Hilversum

No Exoze- Home Again Fairground Attraction lose Feliciano- Ponte A

# TROS radio 3 team:

TP Wonder/Igleesias- My Love Yello, The Bace Dennis Jones- Don't Wanna Brimstone- Rudy Reggae Nasty Chad- Like This

## NCRV - Hilversum laap De Groot- Prod.

Ion Anderson- Hold On Yello- The Race Soul Sister- A Moutain A-Ha- The Blood The Moves Wonder/Jackson- Get It LP Fairground Attraction Van Halen, OU812 NCRV - Hilversum Henk Mouwe- Head Of Progr.

TP Eatal Attraction Soul Sister- A Mountain Hall & Oates, Everything Gerry Rafferty- Shipyard Eros Ramazzotti- Ma Che LP Fairground Attraction Ion Anderson- Angels

CFN - Brunssum Lou Rowland- Music Director PP Godfathers- Birth, School LP K.D. Lang- Shadowland

# BELGIUM

RADIO 21 - Brussels Marc Ysaye- DJ/Prod. Musts: Kylie Minogue- Certain Steve Winwood- Roll With It Matt Bianco- Don't Blame W Houston, Love Will Save Elton John- I Don't Wanna

BRT - Studio Brussels Ian Hautekiet/Frank Symoens Top 10 playlist: Brenda Russel- Piano Prince- Lovesexy Prefab Sprout- The King Sugarcubes- Deus Zucchero- Solo Una Sana Bruce Hornsby- Southside G.Harrison- This Is Love Scritti Politti- Oh Patti Mory Kante- Yeke Yeke Lloyd Cole- The Hip

Top 5 Playlist: **RTBF RADIO 2 - Hainaut** G. Geron/D. Barbieux/P. Jauniaux AD Bananarama- Want You Back Taylor Dayne- Prove Your BRF - Eupen

Guy Janssens- DJ/Prod.

AD Mory Kante- Yeke

LP Magic Music

Piet Keizer- Dir.

PP Kylie Minogue- Certain

TP Fairground Attraction

NETWORK

PP Celine Dion- Ne Partez

Belinda Carlisle- Circle

Michael Jackson- Diana

Chris Norman- Broken Heroes

Hazell Dean- Who's Leaving

ANTIGOON/FIVE STAR RADIO

lames Brown- Payback Mix

Soul Sister, A Mountain

Guesch Parti- Let Be Must

Debbie Gibron, The Blue

Narada, Divine Emotions

Will Downing- Love Supreme

RADIO ROYAAL - Hamont-Achel

Hazel Dean- Who's Leaving

LP Filet D'Americain- Spiegels

AD Wonder/lackson- Get It

Georgio- Bedrock

Bert De Vries- Director

PP Fraiground Attraction

AD Jesse Johnson- Love Struck

T.T. D'Arby- Rain

Was Not Was, The Freaks

Samantha Fox- Naughty Girls

# Simone Walraven - DJ/TV Presenter

TP Aztec Camera- In My Heart Ioni Mitchell- Secret Place A-Ha- The Blood That Moves Mica Paris, One Temptation

# TROS - Hilversum

Danny Wilson- Mary's Prayer New Order- Blue Monday '88 Narada- Divine Emotions

# PP Climie Fisher- This Is Me

Bonnie St. Clair- Ik Droom New Order- Blue Monday '88

## Kassav- Sye Bwa Drukwerk- Hallo Den Haag lames Brown- Payback Mix G.Harrison- This Is Love John Lion- Alleen In Dallas

# SWITZERLAND

MUSIC

MEDIA

AD Ziggy Marley- Tomorrow

Nick Kamen- Tell Me

RADIO KISS KISS - Naples

Lucia Niespolo- Progr. Dir.

PP Wolfman- Language Of Love

Latin Voice- Viva La Musica

Steve Winwood- Roll With It

AD Magic Love- Betcha Can Lose

Luther Vandross, I Gave It

Ray Parker- Kept A Spare

Animal Nightlife-Humble

ANTENNA DELLO STRETTO - Messina

Aswad- A Little Love

Messina - Antonio Leonetti

AD Dan Reed Network- Get To

Jovanotti- Gimme Five

TP Danny Wilson- Mary's Prayer

RADIO BABBOLEO - Genova

PP Steve Winwood- Role With It

November One- Big Boy

Azul Y Nego- As El Colmo

Style Council- Top People

S P A I N

Rafael Revert- Musical Manager

Aerolineas Federales- Tu Al

George Michael- One More

Hombres G- Si No Te Tengo

Talking Heads- Flowers

Los Frenillos- Las Toallas

AD Decada Prodigiosa- Made

Morrissey- Viva Hate

Talking Heads- Naked

Luis Merino Pastor- Musical

PP Wonder/Jackson- Get It

TP Victor Manuel- La Modre

SR - Norrkoeping

SR - Malmoe

Kalle Oldby- DI/Prod.

CHIC FM - Stockholm

Bjoern Mohr- DJ/Prod.

PP Nicole- Jampacked

LP Anna- Passage

Emmanuel- Ultima Luna

De Sol A Sol- Implicidos

Cuerpo & Cuerpo- Songre

SWEDEN

Hothouse Flowers- Don't Go

Kaj Kindvall- DJ/Prod. Tracks

Freda- Det Maste Ga

Belinda Carlisle- Circle

Prefab Sprout- The King

Sebastian, lag Kan Aldrig

Scritti Politti- Oh Patti

Peter Schilling- Different

Eric Clapton- Snake Lake

K.D. Lang- Shadowland

Ian Matthews- Changing Line

continued on page 28

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Cher- We All Sleep Alone

AD Kylie Minogue- Certain

RADIO MED. VALENCIA - SER

LP

Manager

RADIO MADRID - SER

PP Victor Manuel- La Madre

AD Empire- This Is My World

BAD- Just Play Music

PP Michael Jackson- Diana

Scialpi- Pregherei

Sade- Paradise

Lenny- DI/Prod.

LP Sergio Caputo- Storia

Al B. Sure- Nite & Day

Matt Bianco- Don't Blame

Mica Paris- One Temptation

Brass Construction- Moving

Tracy Spencer- | Feel For

Style Council- Top People

RADIO 24 - Zurich Clem Dalton- DJ/Coord. TP Scritti Politti- Oh Patti Well Well Well- Back To You Shakatak, Dr. Dr. Kim Wilde- Mr. Heartache G. Harrison- This Is Love Helen Schneider- Soul Of AD Sting- Fragile Hall & Oates- Everything

- PP Hothouse Flowers- Don't Go B Carlisle, Circle
- LP Prince- Lovesexy Bruce Hornsby- Southside

COULEUR 3 - Lausanne Gerard Saudan- Head of Music PP V.SPY V.SPY- Working Week AD Thinkman- Dance Yourself

## RADIO FORDERBAND - Bern Res Hassenstein- DJ/Coord. TP Herbert Groenemever- Mit Got

Dr. Feelgood- Make Love RSR- Geneva J.P.Allenbach/C.Colombara AD Pet Shop Boys- Heart Kylie Minogue- So Lucky

Devonsquare- Straightaway

Francois Vautier- Head Of Progr.

France Gall- Evidemment

Celine Dion- Ne Partez

RAI STEREO DUE - Rome

Frederico Biagione/Alfredo

Stefano Damasceni- DJ/Prod.

PP Steve Winwood- Roll With It

Michael Cooper- Dinner

Marylin Martin- Love Takes

Beau Heart- Coming Back

Eric Carmen- Make Me Lose

Boz Scaggs- Heart Of Mine

Henry Lee Summer- Darlin

Lenny Williams- New Episode

Dweezil Zappa- My Guitar

Al B. Sure- In Effect Mode

**DEEIAY NETWORK - Milan** 

Dario Usuelli- DI

PP Cairo- Smoking

Van Halen- Black & Blue

Richard Marx- Hold On

Guesch Patti- Labyrinthe

Darryl Duncan- James Brown

No new report received.

AD V.Williams- Right Stuff

Baltimora- Call Me

TP Johnny Kemp- Just Got

LP Nia Peebles- Nothing

Maurizio Riganti- dir.

Morabito- DJs

RADIO ONE

Ringer/Lavoine- Tu Es Belle

Marie Laure & Lui- Le Perou

ITALY

LP Devonsquare- Walking On

Bibie- Tendress'Moi

RADIO L - Lausanne

## RADIO ZURISEE - Staefa Ueli Frey- Head Of Music AD Joan Orleans- Don't Change Les Max Valentin- Printemps Giorge Pettus- My Night



Deniece Lopez- I'm Sorry Hall & Oates- Everything Samantha Fox- Naughty Girls Prince- Alphabet St Gladys Knight- Lovin' On AD France Gall- Ella Elle L'A lovce Sims- Walk Away Alexander O'Neal- Lovers V. Williams- Right Stuff

## Burella I'll Wait For You RADIO GOTHENBURG Leif Wivatt- DI/Prod. AD Danny Wilson- Mary's Prayer Maxi Priest- Wild World Hollies- Stand By Me

Rick De Vito- Sweet Little LP Rod Stewart- Out Of Order Bruce Hornsby- Scenes lacob Hellman- Train Graham Parker- Mona Lisa

## RADIO AF

Patrick Larsson- Dir. PP Freda- Det Maste Ga Will Downing- Love Supreme Buster Pointdexter- Oh Me AD John Holm- Verklighetens TP Wonder/Jackson- Get It Pat & Mick- Let's All Chant Robert Plant- Tall Cool One LP Prince- Lovesexy

## NORWAY

NRK P2 - Oslo Vidar Lonn-Arnesen- Prod. Playlist: AD George Michael- One More Fairground Attraction

# RADIO 102 - Haugesund Egil Houeland- Head of Music PP Belinda Carliste- Circle

Johnny Hates Jazz- Shattered

AD Iulie Fordham- Comfort Louise Goffin- Bridge Won Ton Ton- 1 Lie Set For Sunset- Rollin' On G.Harrison- This Is Love Coco- We Must Go On Wet Wet Wet- Little Help Cheap Trick- The Flame Yello- The Race Danny Wilde- Time Runs Wild Little Eden- My Windows Shatoo- On Your Own LP Bruce Hornsby- Southside Hall & Oates- Oh Yeah Prince, Lovesexy Ian Dalen

## NB-RADIO, Trondhaim Endre Solbakken, Producer

- PP Foreigner- Don't Want To Stage Dolls- Still In Love I.C. Eyes- Won't Give Up AD George Michael- One More
- Desireless- John LP A-Ha- Stay On These Roads Stage Dolls

Scorpions- Savage Amusement TP Stage Dolls- Still In Love Management- That's Not Love I.C. Eyes- In Summertime

- ST The Management IN I.C. Eyes
- DENMARK

UPTOWN FM - Copenhagen Niels Pedersen- Head Of Music AD Ofra Haza- Im Nin'Alu Treat- You're The One Hardinger/Thorup- Jorden Ceejay- A Little Love New Order- Blue Monday '88

# STATION REPORTS

PP

Per Shop Boys- Heart

Bomb The Bass- Beat Dis

Bonnie Tyler- Hide Your

A-Ha- Stay On These Roads

Climie Fisher- Love Changes

George Michael- One More

POLAND

Eddy Grant- Harmless Piece

Pat & Mick- Let's All Chant

New Order- Blue Monday '88

George Michael- Look At Your

C.C. Catch- House Of Mystic

Bananarama- I Want You Back

Jackson 5- I Want You Back

A-Ha- Stay On These Roads

Scorpions- Savage Amusement

Wonder/Jackson- Get It

G. Rafferty- Shipyard

Fancy- Flames Of Love

LP Sade- Stronger Than Pride

Morrissey- Viva Hate

June Brown- Music Director

The lets- Make It Real

Brenda Russel- Piano

White Lion, Wait

EUROPE

Johnny Hates Jazz- Shattered

Foreigner- I Don't Want To

George Michael- One More

Miami Sound Machine- You Hall & Oates- Everything

Samantha Fox- Naughty Girls

Cable Programmes

Sinead O'Connor- Your Hands

Wet Wet Wet- A Little Help

Hothouse Flowers, Don't Go

Prince- Alphabet St

Kylie Mingoue- Certain

Prefab Sprout- The King

Ofra Haza- Im Nin'Alu

Kim Wilde- Mr. Heartache

Billy Ocean- Calypso Crazy

Mory Kante- Yeke Yeke

Fairground Attraction

No new report received.

Narada- Divine Emotions

A-Ha- Stay On These Roads

Glenn Medeiros- Gonna Change

Climie Fisher- This Is Me

SKY

TRAX

MTV

SKY

CHANNEL

Prince- Lovesexy

Eddy Grant

VOA EUROPE

A List:

Sky Flyer:

A List:

CL

Sting- Fragile

Prince- Alphabet St

S-Express- S-Express

POLSKIE RADIO - Warsaw

Bogdan Fabianski- DJ/Prod.

Erasure- Ship Of Fools

Mica Paris- One Temptation D.Wakeling- Having A Baby SLR - Slagelse Rune Petersen- Head Of Music

PP Lotita Pop- Bang Your Head Alf, Stuck On Farth RADIO ROSKII DE - Roskilde Frankie Fever- DJ/Prod.

TP Kim Wilde- Mr Heartache Presgurvic- Explication Kylie Minogue- Certain Top 5:

Pet Shop Boys- Heart S-Express- S-Express Natalie Cole- Cadillac Bananarama- I Want You Back Prince- Alphabet St

# PORTUGAL

RADIO COMERCIAL Antonio Sergio- DJ/Prod. PP A.R. Kane- Baby Milk Peter Murphy- Indigo Eyes AD Pixies- Gigantic Graic Davies- Jennifer LP Head Of David- Dustbowl Sugarcubes- Life's Too Buthole Surfers- Hairway

### RADIO COMERCIAL - Lisbon Luis Filipe Barros- DJ/Prod. A List:

## R. Plant- Tall Cool One Xutos E Pontapes- Maria Primitives- Crash

B List: Yngwie Malmsteen- Rising Alice Cooper- Freedom Trehria- Hollywood IN Scorpions PP Lolita Pop- Bang Your Head LP Wall Of Voodoo- Ugly

## RADIO CORREIO DA MANHA Lisbon Rui Pego - Director

AD John Cougar- Rooty Toot Kevin Rowland- Walk Away Scritti Politti- Oh Patti Timbuk 3- Easy Bliff Bang Pow- Sho Nuff B List:

AD Glass Tiger- Diamond Sun Rod Stewart- Lost In You Afonsinhos Do Condado- Rolar Bruce Hornsby- Valley Road Wel Well Well- Back To You

## RFM - Lisbor Pedro Toial/Marcos Andre-DI/Prod

PP G.Harrison- This Is Love Prince- Alphabet St Rod Stewart- Lost In You Scritti Politti- Oh Patti Wonder/Jackson- Get It T'Pau- Sex Talk AD Michael lackson- Diana



## ERT I - Athens Yannis Petridis- DJ/Prod.

LP Philip Glass- Powagoats PP Tracy Chapman- Fast Car AD Prefab Sprout- The King Pet Shop Boys- Heart Belinda Carlisle- Circle

ATHENS 9.84 FM - Athens Akis Evenis- Head Of Programme Playlist: Sade, Paradise

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MUSIC & MEDIA - June 4, 1988

# STATION REPORTS

Betti Villani- Nuevo Tu

Michael lackson- Diana

**ANTENNE 2- Planete Rock** 

LNA (sister of Lio)

Who- I Can't Explain

**VERONICA** - Countdown

CL Collins/Baily- Easy Lover

Ferry v.d. Wijst- Producer

Rod Stewart- Lost In You

Rob de Boer- Producer

Patrice Blanc-Francard-

FRANCE

ST Ziggy Marley

Fishbone

Misbehavin

Stories:

Scorpions

HOLLAND

A-Ha

VARA - Kippevel

Ioni Mitchell

Ry Cooder

Dweezil Zappa

Prefab Sprout

Producer

Oldie

Special:

A-Ha- Stay On These Roads

TV Programmes

Pet Shop Boys- Heart Michael Jackson- Diana Whitney Houston- Wanna Dance Billy Ocean- Calypso ST S-Express- S-Express Scritti Politti- Oh Patti Eddy Grant- Jo'Anna Rod Stewart- Lost In You

# EUROCHART SKY CHANNEL

CL Belinda Carlisle- Circle Kim Wilde- Mr. Heartache Narada- Divine Emotions Yello- The Race Kylie Minogue- Certain Weird Al lankovich- Fat Gyspy Kings- Bamboleo Wet Wet Wet- A Little Help

Pet Shop Boys- Heart ST Roger- Papa's Got A Brand Revellers- The Only One John Lion- Alleen In Dallas

# TV Syndication



Michael lackson- Diana Hot Shots: Nick Kamen- Tell Me

David Lee Roth- Stand Up Sting- Fragile Status Quo- Who Gets Herbie Hancock, Vibe Alive Sting/Marley- One World Wonder/lackson- Get It Rod Stewart- Lost In You Desireless- John Aswad- A Little Love

denerb

DEEIAY TELEVISION

Claudio Cecchetto- Producer Special: Debbie Gibson Bros CL Da Krash- Wasn't I Good George Michael- One More New Order- Blue Monday '88 Ziggy Marley- Tomorrow Dale- Simon Simon Scritti Politt- Oh Patti Rod Stewart- Lost In You Guesch Patti- Let Be Must Pet Shop Boys- Heart Afrika Bambaataa & UB40 lane Wiedlin- Rush Hour Kylie Minogue- Locomotion

Special: Prince- Alphabet St INXS, New Sensation CL Tracy Chapman- Fast Car Climie Fisher- Occasion Naralie Cole- Cadillac A Caus' Des Garcons- A Caus BELGIUM Coldcut- Doctorin' BRT - Bingo Tom Huybrechts- Producer Bros- When Will I Be Famous Gipsy Kings- Bamboleo CL Prince- Alphabet St Iovanotti- Gimme Five

Taylor Dayne- Prove Your Hothouse Flowers- Don't Go Sting- Fragile

MUSIC

MEDIA

ST Matti Bianco- Don't Blame Kloot Per W- Candy Fatal Flowers- Rock ' Roll Special:

Torhout-Werchter IN Fatal Flowers

# SWITZERLAND

DRS . Tinarade Bruno Bieri- Producer

CL Glass Tiger- Diamond Sun George Michael- One More Sade- Love Is Stronger Silicon Dream- Jimmy Dean Transit- Take Your Love Bardeux- Magic Carpet Ride

## ITALY

RAI - Discoring CL Guesch Patti- Let Be Must \$T Dennis- Hallo The lets- Libero Shakatak- Dr! Dr! Judy Cheeks- | Still Love Kim Wilde- Mr. Heartache Sinead O'Connor- Mandinka John Ilisley, The Moon

IN T.T. D'Arby Style Council

## POLAND

Old. New & Newest Bogdan Fabianski- Producer CL Bananarama- I Want You Back George Michael- One More Will Downing- Love Supreme Pat & Mick- Let's All Chant lermaine Stewart- Get Lucky

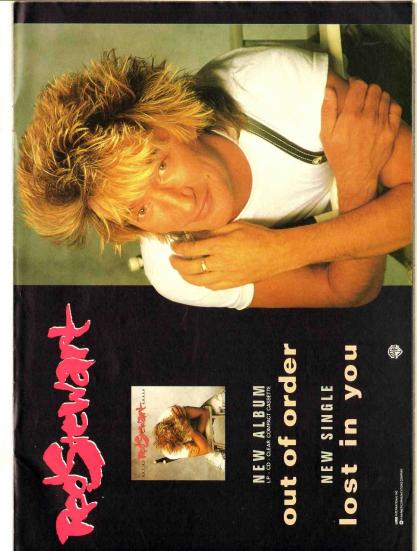
# BROADCASTERS COMPANIES PUBLISHERS

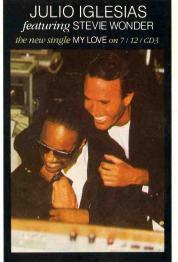
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MEDIA	INGLE eorge Michae et Shop Boys	1.0	10.1!
	1		A L B U M S Prince Airplay Prince Sales
E X P L O Explosives features the major new relea It includes recent releases still in need of	S I V ses by established a support on Europe	E S nd new artists.	CHART BUSTERS Chart Busters is a quick reference to this week's Hot 100 Singles/Albums and the European Top 50 charts. Chart positions are indicated where appropriate.
Vital for your play list. A-Ha - The Blood That Moves The Depothe Mode - Little 15 Five Star - Another Weekend Stevie Wonder & Michael Jackse Climie Fisher - This Is Me	Body (War	mer Brothers) (Mute) (Tent/RCA) (Motown) (EMI)	CHART ENTRIES           Airplay Top 50           Kim Wilde - Hey Mr. Heartache (30)         (MCA)           Kylie Minogue - Got To Be Certan (34)         (PVL)           Stevie Wonder & Michael Jackson - Get It (43)         (Motow)           Yello - The Race (44)         (Erci Aswad - Give A Little Love (46)         (Margoliand)
BOURE HITS Boz Scaggs - Heart Of Mine Midnight Oil - The Dead Heart Leonard Cohen - Anir tho Cure I Glass Tiger - Diamond Sun Dave Wakeling - She's Having A I		(CBS) (CBS) (CBS) (Manhattan) (I.R.S.)	Michael Jackson - Dirty Diana (47) Desireless - John (49) Hot 100 Singles LA Mix - Check This Out (45) Rod Stewart - Lost In You (66) (Warner Brothers Climie Fisher - This Is Me (70) (Breakout/ABM)
EURO-CROSSOVE	RS	A State State State	
Continental records ready to cross- Erste Allgemeine Verunsicherun Cue - Out Of The Blue Eros Ramazzotti - La Luce Buona	over ng - Burli	(EMI) (BMC) (D.D.D.)	Hot 100 Albums Fairground Attraction - First Of A Million Kisses (29) (RCA Derek B - Bullet From A Gun (43) (Tuff Audia/PolyGram
EMERGING TALEN	UTT .	Trans test	FAST MOVERS
New acts with hot product. Roachford - Cuddly Toy The Pasadenas - Tribute (Right O	m)	(CBS) (CBS)	Airplay Top 50 George Michael - One More Try (1-4) Bruce Hornsby & The Range - The Valley Road (6-14) Fairground Attraction - Perfect (7-22) (RCA Hothouse Flowers - Don't Go (12-21) (London
Former M&M tips still in need of y Herbie Hancock - Vibe Alive Evelyn Champagne King - Flirt Brian Spence - Reputation The Style Council - Life At A Top Peop		(CBS) (Manhattan) (Polydor) (Polydor)	Hot 100 Singles Kylie Minogue - Got To Be Certain (5-17) (PWL) Mory Kante - Yeke Yeke (12-23) (Barday) Chris Norman - Broken Heroes (17-55) (Hanay
ALBUMS OF THE	WEEK	17 5 17 6	Hot 100 Albums
Fairground Attraction - The First OI Herbert Groenemeyer - O Brian Spence - Brian Spence Gregory Abbott - I'll Prove It To Bobby McFerrin - Simple Pleasure Hothouse Flowers - People Julio Iglesias - Non Stop Railway Children - Recurrence	f A Million Kisses	(RCA) (EMI) (Polydor) (CBS) (Manhattan) (London) (CBS) (Virgin)	Prince - Lovesexy (1-6) (Paidey Park Judas Priest - Ram It Down (25-69) (Paidey Park (CBS) HOT ADDS Breaking Out On European Radio A-Ha - The Blood That Moves The Body (Warner Brothers





taken from the LP / MC / CD NON-STOP

CBS

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