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Alone, the SRM450 Active SR speaker kicks serious butt. With our new SRS1500 Active Subwoofer, it violates strategic arms limitation treaties.

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Plus it has a built-in electronic crossover system so you can shore up passive systems' low end, too.

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Jones Media Networks Demonstrates Solid Success with Multi-Platform Marketing Mix

The media trio of Jones Radio Network (JRN), Great American Country cable network (GAC), and CountryStars.com—all owned by parent company Jones Media Networks—has proven to be an extraordinarily effective partner to the Nashville music community.

A prime example is Mercury Records' success with the *O Brother, Where Art Thou?* soundtrack. A creative, cross-platform promotion with GAC and CountryStars.com helped drive the project to the top of the sales charts according to Kira Florita, VP of Marketing for Lost Highway Records and former VP with Mercury.

"GAC was on the Soggy Bottom Boys' 'Man of Constant Sorrow' from the very beginning, and moved it into heavy rotation quickly due to viewer's response," says Florita. "Their early support and promotions on CountryStars.com helped to create a buzz about the *O Brother, Where Art Thou?* soundtrack well in advance of the movie release. We're extremely grateful for GAC's forethought, which undoubtedly helped us go Platinum on this No. 1 soundtrack."

A six-week promotional partnership with Dreamworks Records led to an impressive debut with Jessica Andrews new project—including pre-selling over 400 CDs on CountryStars.com before street date.

"The ability to cross promote Jessica's release throughout the combined and unique platforms was instrumental in helping us achieve the strong debut," says Dreamworks' Johnny Rose.

"We're extremely grateful for GAC's forethought, which undoubtedly helped us go Platinum on this No. 1 soundtrack."

—Kira Florita

The Sara Evans *Born to Fly* promotion is another example of a phenomenally successful partnership. The program included an on-air promotion, concert showcase on GAC, a simulcast album launch party on JRN, and a live webcast, Internet chat, and flyaway contest on countrystars.com. *Born to Fly* debuted in the Top 10 with first week album sales of 23,055 units. 6100 people viewed the webcast and 24,135 people entered the contest. Sara's single also broke into GAC's Top 15.

Jones Media Networks is a high growth media company specializing in radio programming and syndication, cable television programming, and Internet publishing. Because it is a vast part of their programming, Jones is especially committed to the growth and health of country music.

"JRN provides 24 hour programs to 426 affiliates with CD Country, US Country and Classic Hit Country. That's 20% of all country radio stations in America," says Jeff Wayne, President, Jones Media Networks. "We provide long and short form syndication for 35% of all country stations coast to coast. Our strength in country radio drives ratings and expands the GAC brand, which now reaches 15 million households with an incredibly strong presence in the Top 20 DMAs.

"CountryStars.com page views are up 400% from 1999," Wayne continues. "The site gets 2.8 million page views per month. CountryStars.com now boasts 70,000 subscribers to our e-mail newsletter and we had over 500,000 entries for contests in 2000."



GAC will premiere the Bellamy Brothers 25th Anniversary Special this summer.

JRN's country programming includes the popular Dallas—Live from Nashville, Crook and Chase Country Countdown, Lia, and The Con Man Radio Show.

Last year, JRN and GAC further proved their commitment to country music by opening a production and sales office on Music Row and moving vital programming to Nashville.

Nashville Nights, hosted by syndicated radio personality Dallas Turner, relocated to Starstruck Studios in August of 2000. The name of the show was changed to *Dallas—Live from Nashville*, to better reflect the content of the show—today's hottest country music, visits with Nashville's most popular artists, and plenty of fun interaction with the listeners.

"I like giving the listeners a chance to meet and get to know the artists and their music on my show," Dallas says. "That's the best part of my job."

At the same time, Dallas stepped from behind the microphone to the front of a camera to begin hosting country's first live all-request video show, GAC's *Country Request Live*.

"The best thing about doing both shows is the people," Dallas says. "I love getting to know the listeners and viewers—which artists they like and why, what songs push their hot buttons and what they care about."

It's not surprising that *Dallas* affiliates in GAC markets saw a big bump in their ratings.

"Dallas is No. 3 in the Fort Myers/Naples market out of 24 radio stations," says WWGR program director Mark Phillips. "Gator Country 101.9 is one of two country stations in a highly competitive battle and Dallas continues to win in the evenings. Her shows have helped us separate ourselves as the No. 1 country station in southwest Florida."

Because *Country Request Live* and *Dallas—Live from Nashville* are produced on Music Row, it's convenient for artists to stop by to showcase their new video or promote their latest single. And sometimes, the results are pretty spectacular.

And, while other video networks have made substantial changes in their programming philosophy, GAC is sticking with what their fans have repeatedly asked for—videos.

"Sony dropped off the new video by Billy Gilman, 'There's a Hero' on a Friday and we played it immediately on *Country Request Live*," says producer Tamara Saviano. "It just so happened that Billy was on Oprah the same day. Our phone lines lit up immediately with people wanting to see the video again and asking where they could buy the song which is a tribute to the children of St. Jude's. The song wasn't a single, but between Billy's appearance on Oprah and our airing of the new video, his sales jumped 30% that week."

And, while other video networks have made substantial changes in their programming philosophy, GAC is sticking with what their fans have repeatedly asked for—videos.

"GAC is committed to playing videos," says Wayne. Our goal is to continue to work with the Nashville music community to promote their artists, increase record sales, and maintain a healthy country format."

For marketing opportunities with Jones Media Networks, contact John Alexander at 615-255-4620 ext 11

To book your artists on GAC's *Country Request Live* or JRN's *Dallas—Live from Nashville*, contact Tamara Saviano at 615-255-4620 ext 14

Dallas Turner, Host
Country Request Live and
Dallas—Live from Nashville



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Much like the great oceanic explorers of ancient times, the intrepid 472 industry leaders pictured in this year's lucky thirteenth edition of *In Charge* find themselves charged with the weighty task of discovering new worlds. But unlike their stout brethren from days gone by, today's heroes must also sail an uncharted virtual world buffeted by conflicting business models and complex copyright issues.

Even as Nashville expands its horizons to include terms like Americana, MP3, peer-to-peer, and online intellectual property rights, the realization cannot be ignored that country music and its audience are evolving and perhaps reaching toward a new identity.

Strong leaders give credit to those that support them in their tasks, and take blame themselves for shortcomings. In that spirit, it should be remembered that the men and women pictured in the following pages owe much to those soldiers that help carry out the programs, plans and dreams which become pages in our industry's history.

Our goal with this guide (*In Charge* should not be confused with some kind of social register) remains to present and profile the most influential figures in the Nashville-based entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others. As always, we have tried to approach this subjective task in an objective manner and, as always, we welcome your suggestions for next year's book. Because this tome attempts to chronicle those dynamic individuals redefining a constantly changing industry, our challenge is to search out the team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task—but a labor of love. Regardless, the annual contents of *In Charge* contain a wealth of information about Nashville's music industry and, when looked at as a series, highlight the faces and personalities of those whose combined achievements will likely reshape the destiny of our city's renowned music machine.

Special thanks to *Music Row's* Renaissance thinkers—and doers—GM Operations **Chuck Aly**, Managing Editor **Richard D. McVey II**, Art Director **Christie King**, Senior Writer **John Hood**, Administrator **Susana Ross**, Receptionist **Eileen Shannon** and to our esteemed readers and advertisers. You are all greatly appreciated.

As Ever,

David M. Ross, Publisher

On the Cover Tammy Cochran

Label: Epic
Current Single: "Angels In Waiting"
Current Album: *Tammy Cochran* (May 1)
Current Video: "Angels In Waiting"
Current Producers: Blake Chancey, Anthony Martin
Hometown: Austinburg, Ohio
Birthdate: January 30
Management: AS is Management
Recent Hits: "If You Can," "So What"
Awards: ACM New Female Vocalist nominee 2001
Special Appearances: Five Grand Ole Opry appearances
Interesting Facts: Enjoyed dirt bike racing and grew up a tomboy.
Outside Interests: Enjoys rodeos, motorcycle riding, and "Nick At Nite"
Musical Influences: Loretta Lynn, Barbara Mandrell and Tammy Wynette
Favorite Records: Vern Gosdin's *Chiseled In Stone* and Martina McBride's *Evolution*.

It was in the small town of Austinburg, Ohio, that a young Tammy Cochran's musical indoctrination began.

"I was about eight when my dad taught me my first song—'Heartaches By The Numbers,'" she recalls. "That Christmas my parents gave me a little record player. It played LP's and had a microphone built in so you could sing along. We had two albums—Loretta Lynn and Barbara Mandrell. I'd put on little concerts in my bedroom and charge my parents fifty cents to get in. That's when it started to dawn on me that this was what I wanted to do with my life."

After years of singing in church and with local bands around northeastern Ohio, Cochran moved to Nashville in 1991. It would take patience and time before she caught a career break, but in the summer of 1998 her songwriting skills landed her a publishing deal with Warner/Chappell. Her vocal talents later caught the ear of Blake Chancey and she signed with Sony Music Nashville. Today, Cochran stands poised to release her debut Epic album on May 1.

She says of her music, "I want to sing about *real* things. I really like songs that make me feel something powerful, one way or another. Songs that either make me feel sad or make me feel like drivin' fast. I want songs that ordinary people can relate to, and you'd be surprised sometimes how hard it is to find songs like that."



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The GALLERY

City is Nashville, state is Tennessee unless otherwise noted.



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A 40-year radio veteran,

Albright consults more than 30 radio stations as well as group owners like Clear Channel, Infinity, Emmis, Morris, Pattison and others. Nominated as both the *Billboard* and Radio Music Awards Year 2000 consultant of the year.

Drew Alexander
Creative Director

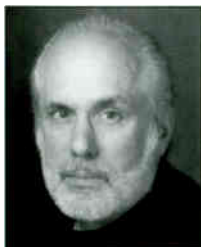
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Oversees business and creative aspects of Curb Music Publishing. • Board, SOLID; member, CMA, ACM, GMA, Crazy 8's • Outdoors, cooking, sports



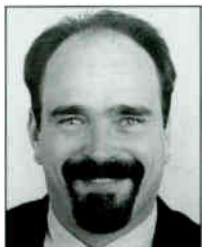
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Develops strategic multi-platform marketing campaigns for major and independent releases through placement on GAC, Jones Radio Network, Countrystars.com and other Jones MediaAmerica properties. • CMA • NY Mets baseball, Beatles memorabilia



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Has owned his management company for 30 years. Manages Martina McBride, Bryan Adams, Anne Murray, Econoline Crush, producer Bob Rock and wrestler Bret Hart. • Board, CMA, Balmur/Corus • Hosts one-hour weekly radio talk show in Vancouver; avid sports fan; climbed Mt. Kilimanjaro



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Allen oversees and coordinates planning for the annual and

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Heads Nashville office of this firm which represents Deana Carter, Mark Chesnutt, Toby Keith, Loretta Lynn, Jett Williams and RMG Records.



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Judd, Dixie Chicks, Travis Tritt, Lucky Dog Records, George Strait Chevy Trucks Country Music Festival, The Ryman Auditorium, Charlie Robison, The Kinleys, Tammy Cochran, Kathy Mattea, American Milestones. • ACM, CMA • Son Preston, remodeling a 102-year-old home in East Nashville

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With this pro audio equipment rental company six years.



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Writes and edits features,

columns and reviews. Assists publisher David Ross in developing and implementing strategies for the company's print and electronic publications. Produced the official webcast of the 1999 CMA Awards. • Football, paintball

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Manager

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lucy005@aol.com
Co-manages dc talk. • GMA



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Oversees this sponsorship, promotion and tour and event marketing company. Clients include Brooks & Dunn tour, Amy Grant Christmas tour, Tennessee State Museum, Taca, Gaylord. • Live music, gardening, travel

Mike Atkins
Senior VP, Artist Management
TBA Entertainment Corporation

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www.tbarent.com • matkins@tbarent.com
Twenty-year entertainment industry veteran sold his firm, Mike Atkins Management, to TBA in 1999. At the time it was the largest management company in the Christian



music industry. TBA represents Jaci Velasquez, Point of Grace, 4HIM, FFH, Wayne Watson, Scott Krippayne, Brooks & Dunn, Nine Days and many others.



Alison Auerbach
Owner

Alison Auerbach Public Relations

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Six-year-old company handles national publicity for artists

including Vince Gill, Rebecca Lynn Howard and Pam Tillis. AAPR shares office space, and in some cases responsibility for servicing clients, with The Press Office. • ACM, CMA, NARAS; CMA Publicity Committee • Collects vintage artifacts from the '50s and '60s

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VP Creative Services
The Curb Group

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With Curb 12 years, Austin is responsible for all visual elements including video, still photography, single and album covers and print advertising. • CMA, ACM, NARAS • Ballroom dancing and fitness training



Janice Azrak
Senior VP Creative Services
Warner Bros. Nashville

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With label 24 years. Primary duties include producing videos, artist development and

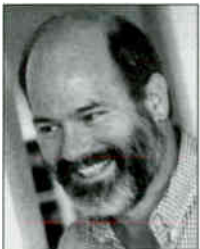
creating all packages and merchandise. • CMA, ACM, NARAS, Leadership Music



Connie Baer
Owner/President
Baer Essentials Marketing

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Company services include independent marketing, artist development and imaging. • Clients include Curb, Atlantic, Wrensong Entertainment. • CMA, ACM, NARAS • Reading, community service, running, cooking



Ron Baird
Agent
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Baird is a 25-year booking veteran, with the Jim Halsey Co. and William Morris Agency, and for the past 10 years, CAA. Baird opened the Nashville office in 1991. Oversees administration for the office and is the responsible agent for Shania Twain, Alan Jackson, Martina McBride, Olivia Newton John, SheDAISY, Steve Wariner, Tim Rushlow and others. He was voted Third Coast Agent of the Year in 1999 by

readers of *Pollstar*; received the 1999 Country Tour of the Year award for the Shania Twain tour; was voted Country Agent of the Year for 1996-98 by readers of *Performance Magazine*. • Board, CMA, W.O. Smith; Leadership Music • Skiing, hiking, backpacking, outdoor sports, being with family



Jeff Balding
Co-owner, Producer, Engineer

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Balding started this pro audio rental, sales and cartage company 15 years ago. Also a recording engineer and producer, Balding's credits include Lonestar, Shania Twain, Faith Hill, SheDAISY, Trisha Yearwood, Lee Ann Womack, Megadeth and Trace Adkins. • NARAS, CMA, AES • Sports, family



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VP National Promotion
RCA Label Group/BNA

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Manages the BNA promotion department. With the company eight years. • CRB Board; Leadership Music • Collects baseball cards, plays the tuba, golf



Marc Ball
CEO

Scene Three, Inc.
2600 Franklin Rd. 37204
615-345-3000
Fax: 615-345-3100
www.scenethree.com

Heads the technically varied, complete film/video production house, which produces television programming, commercials, music videos and new media projects. Coordinates overall operation with emphasis on the areas of production quality, creativity and expansion. • CMA



Loren Balman
President

Word Label Group
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With company 15 years.



Craig Bann
VP Promotions & Marketing
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An 11-year veteran of the company, Bann oversees day-to-day activities, with an emphasis on video. • CMA, Leadership Music • Sports, reading

Brown Bannister
President

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615-327-1245 • Fax: 615-859-7284
dugout56@aol.com

Produces Steven Curtis Chapman and Point of Grace. Produced 17 albums for Amy Grant. • Board of Governors, NARAS; Leadership Music, GMA, CMA • Family



John C. Barker
President
ICG

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www.icgcopyright.com
jbarker@icgcopyright.com
Owner of this 11-year-old company. Oversees copyright administration, client audits and daily operations. • CMA, GMA, Copyright Society of the South, Copyright Society of the USA; Board, People's Branch Theatre • Biking, running, church, family



Paul Barnabee
VP, Finance
RCA Label Group

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Barnabee handles financial and deal analysis, sets budget for each fiscal year and oversees monthly financial reporting and office administration.



Laura Ford Bartschi
GM
Studio Instrument Rentals, Inc.

1101 Cherry Ave. 37203
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Fax: 615-255-4511
lfbartschi@mindspring.com

With company 13 years. Bartschi oversees all aspects of the Nashville branch of this national company which rents music equipment and offers rehearsal/showcase spaces, among other services. • NARAS • Bowling, motorcycling, the beach and movies



Bryan Bateman
President
Pecos Film Co., Inc.

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615-327-1400
Fax: 615-327-0431

Bateman, who co-founded the company in 1991, oversees the daily operation. He produces/executive produces music videos, TV specials and documentaries. • ACM, CMA, NARAS • Golf, hunting, camping, fishing, cigars



See Company & Category appendices page 69-86



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Coordinates promotion efforts of Atlantic artists at radio. • ACM, CMA; 2001 CRS Agenda Committee • Golf, golf, and more golf; reading, spending time with family—Donna, Bethany and Emilee



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With the label since 1993. Responsible for finance, business affairs, accounting, information technology and office administration. • Sports, cooking



Bob Beckham
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Beckham headed Combine Music for 23 years and has

been with HoriPro more than 10. • Board, Bill Hall Scholarship Fund; member, CMA, ASCAP, BMI, NARAS, NSAI • HoriPro golf tournament



Robert Beeson
President
Essential Records

741 Cool Springs Blvd.,
Franklin, TN 37067

615-373-3950

Fax: 615-261-5907
Founded the label, manages creation, marketing and promotion of all product for Essential

Records. Artists include Jars of Clay, FFH and Third Day.

John C. Beiter
Attorney/Partner
Loeb & Loeb

NEW LISTING

45 Music Sq. W. 37203
615-749-8300 • Fax: 615-749-8308

www.loeb.com • jbeiter@loeb.com
Represents clients in all aspects of the music industry, including SESAC, John Michael Montgomery, Bryan White, Sherrié Austin, Janis Ian. • General counsel to NSAI, Americana Music Association, SOLID; CMA, NARAS • Guitar (playing), soccer (watching), food (eating)



Lisa Gladfelter Bell
Owner
LGB Media

1228 Pineview Ln. 37211
615-834-4944

Fax: 615-837-2715
LGBmedia@home.com
Veteran music business publicist started this full-service public relations company in 1998.

Clients include Aaron Tippin, SheDAISY, Rascal Flatts, Sonya Isaacs, Kortney Kayle, Brian McComas, Lyric Street Records. • CMA • Reading, cooking, nieces Madison and Rowan, the Titans



Renee Bell
VP A&R
RCA Label Group

1400 18th Ave. S. 37212
615-301-4309

Fax: 615-301-4303
renee.bell@bmge.com
With the company over five years. Instrumental in signing Sara Evans, Coley McCabe, 3

of Hearts, The Warren Brothers. Handles A&R for Martina McBride, Alabama, Kenny Chesney, KT Oslin, Tracy Byrd, Brooks & Dunn and Alan Jackson. Previously with MCA where she was instrumental in signing The Mavericks and David Lee Murphy.



David Bennett
VP/GM
Filmworkers' Club

1006 17th Ave. S. 37212
615-322-9337

Fax: 615-322-9344
filmworkers@mindspring.com
With the firm five years, Bennett supervises the day-to-day operations and spearheads

marketing initiatives of this multi-million dollar post production facility that specializes in entertainment programming. • Past president, Friends of Watkins Institute; Secretary, Nashville Film Advisory Board; Board, Family and Children's Service • Martial arts expert in Wado-Ryu, karate, lajudo, Jodo; cooking, wine collecting and parenting

Lynn Bennett
President/Owner
StagePost

255 French Landing 37228

615-248-1978 • Fax: 615-242-8861

www.stagepost.com • lynn@stagepost.com
Bennett has owned and operated this film, video and post production house for 23 years. Writes and produces many of the videos. Clients include Vanderbilt University, Nissan, Ingram Books, Opryland, Baptist Hospital, United Methodist Publishing House, and Buntin Advertising. • Boards of Watkins Institute, TN Film Commission • Traveling, hiking, scuba diving



Craig Benson
Owner
Craig Benson Law Offices

1207 17th Ave. S. #300
37212

615-320-0660
Fax: 615-320-0909
cbenson@rocketdsl.com
Operating and marketing partner, Copyright Investments Ltd.

London, shareholder Editions Fairwood France SARI. Clients include Encore Entertainment, The Rascoff Zysblat Organization (business managers for David Bowie), The Righteous Brothers, Bobbie Eakes, Oh Boy Records. • Porsche...Is there anything else?



Ed Benson
Executive Director
Country Music Association

1 Music Circle S. 37203
615-244-2840

Fax: 615-242-4783
www.CMAworld.com
ebenson@CMAworld.com
With CMA 22 years. Provides overall leadership and direction,

plus unbridled enthusiasm, for the important music trade association. • Board, Music City Bowl; Chamber of Commerce, ASAE, ATAS, NARAS, Leadership Music, Leadership Nashville • Golf

George Betts
GM
Music City Digital

1111 16th Ave. S. 37212

615-321-9552 • Fax: 615-321-2473

www.musiccitydigital.com
georgebetts@musiccitydigital.com
Company services include high-end video post production, DVD authoring, interactive new media, duplication and graphics. • TN Film Advisory Board • Family life, soccer coach/player, outdoor lifestyle

Steve Betts
Editor
Country Music Today

NEW LISTING

1717 Hillmont Dr. 37215
615-298-3718

www.countrymusictoday.com • stevebetts@home.com
Coordinates editorial content of bi-monthly magazine owned and operated by Fort Worth-based Country Media Publications and licensed to CMT. With company since the magazine's launch in September 1999. Nashville correspondent for BBC Radio 5. Former segment producer and researcher for TNN's *Today's Country* and *This Week In Country Music*. • Americana Music Association • Martha's Vineyard, screenwriting



Ken Biddy
President/CEO
Copperfield Music Group

1400 South St. 37212
615-726-3100

Fax: 615-726-3172
hkenbiddy@home.com
Biddy has more than 30 years experience in the music publishing industry. He currently oversees the day-to-day operation of his publishing

companies whose songs have been recorded by artists including Montgomery Gentry, Linda Davis, Steve Holy, LeAnn Rimes, Trini Triggs, Kenny Rogers, Jeff Carson and Lee Ann Womack. • CMA, ACM, GMA, NSAI, NARAS, Leadership Music • Golf, travel, music, movies



Please submit up to 5 songs per CD/
cassette, all styles with lyric sheets to:

Party On The Porch Music

Att: Rek Wesson

7051 Hwy. 70 South, #199

Nashville, TN 37221 or call 615-353-5783

While their chips will fall where they may,



our chips are already installed.

Push one button and find out how. . .and why,
SESAC is the technological leader in the performance rights world.
See, we've been getting busy protecting our writer and publisher
affiliates with technological innovation,
because when it comes to technology and performance rights,
tomorrow's news is old news.



TECHNOLOGY FIRST

NASHVILLE: 55 MUSIC SQUARE EAST • NASHVILLE, TN 37203 615-320-0055 F. 615-321-6290
LOS ANGELES: 501 SANTA MONICA BLVD., SUITE 450 • SANTA MONICA, CA 90401-2430 310-393-9671 F. 310-393-6497
NEW YORK: 421 WEST 54TH STREET • NEW YORK, NY 10019 212-586-3450 F. 212-489-5699
LONDON: 6 KENRICK PLACE • LONDON, WIH 3FF 0207486-9994 • WWW.SESAC.COM



Shelia Shipley Biddy
President/CEO
Shipley Biddy Entertainment

1400 South St. 37212
615-846-0493
Fax: 615-846-0496
ssbiddy@home.com

Formed this management company after the closing of Decca Records, where she served as VP/GM. Provides personal artist management and project consulting to clients including Danni Leigh, Jeff Carson and Curb Records. • Board, Leadership Music; Source Planning Committee • Golf, travel



Narvel Blackstock
CEO

Starstruck Entertainment
40 Music Sq. W. 37203
615-259-0001

Fax: 615-259-5222
www.reba.com
Blackstock heads the multi-purpose Starstruck organization and manages Reba McEntire. •

CMA, NSAI, ACM, NARAS



Billy Block
Owner

Western Beat Entertainment
P.O. Box 128105 37212
615-383-5466

Fax: 615-383-6331
www.westernbeat.com
westernbeat@home.com

Owns and operates 10-year-old full service multi-media company involved in television, radio, print, Internet and concert promotion. Producer/host of Billy Block's *Western Beat Roots Revival Concert Series*, alt.country radio show *Western Beat Radio*, *Western Beat* with Billy Block TV series and hosted Farm Aid 2000. Publishes *Western Beat Monthly*. Contributing writer to *Music Biz Magazine*, *Country Music Today* magazine, among others. Westernbeat.com has surpassed the million page mark. • SAG, NARAS, AFM, CMA, ACM, Leadership Music • Family, golf, reading, yoga



Dale Bobo
VP, Creative
Warner/Chappell Music

21 Music Sq. E. 37203
615-254-8777
Fax: 615-726-1353
www.warnerchappell.com
Dale_Bobo@warnerchappell.com

Bobo has been with the publishing giant for 19 years and is responsible for overseeing the Creative Department, plugging songs and developing writers. • Board, Copyright Society of South; member, NSAI, CMA, NARAS, ACM, Leadership Music • Spending time with Barbara and Cameron, road cycling, computers

Jennifer Bohler
VP Publicity
MCA Nashville

60 Music Sq. E. 37203
615-244-8944 • Fax: 615-880-7440
www.mca-nashville.com
jenny.bohler@umusic.com



Oversees publicity activities of the label's artists and liaisons with Universal corporate. Previously spent 12 years as Starstruck Entertainment's VP Media Relations. • Movies, outdoor activities



Woody Bomar
VP/GM, Creative Services
Sony/ATV Tree

8 Music Sq. W. 37203
615-726-8300

Fax: 615-244-6387
Bomar has managed Sony/ATV Tree's creative department since his company, Little Big Town, was acquired by the publishing giant in 1998. • Board, Leadership Music, Copyright Society of the South, CMF Hands Across the Row; member, CMA, NSAI, NARAS, ASCAP, CCMA • Bicycling, reading, collecting vintage Hofner instruments



Mike Borchetta
VP/Caption Records

1300 Division #305 37203
615-244-8600

Fax: 615-244-3700
caption1@bellsouth.net
Borchetta oversees operation of this label. Former VP of Curb Records signed Tim McGraw to the label. • Baseball, hockey, football, car racing and horse racing



Scott Borchetta
Senior Executive,
Promotion & Artist
Development
DreamWorks Nashville

1516 16th Ave. S. 37212
615-463-4600
Fax: 615-463-4651
www.dreamworksrecords.com
scott@dreamworksrecords.com

Been with company over three years since its inception. Leads promotion and artist development for all DreamWorks acts. • Leadership Music, CMA, ACM • Auto racing, snow skiing

Gary Borman
Owner/President
Borman Entertainment

1208 17th Ave. S. 37212
615-320-3000 • Fax: 615-320-3001
bormanent@aol.com

Personal manager for Dwight Yoakam, Trace Adkins, Faith Hill, Lonestar and James Taylor. L.A.-based firm; opened Nashville office early in 1996. In business 24 years. L.A. office: 1250 6th St. #401, Santa Monica, CA 90401. 310-656-3150. • CMA, ACM, NARAS

Mike Borne
Managing Partner/Allstar Audio

602 Swan Dr., Smyrna, TN 37167
615-220-0260 • Fax: 615-220-0360
www.allstaraudio.com • mike@allstaraudio.com
Borne started company in 1984 after four years as sound engineer for T.G. Sheppard. Now provides professional sound, lighting and generator services for many artists and corporations. Currently resides in a 24,000 sq. ft. facility in Smyrna. • CMA, AES • Boating, fishing, motorcycles



Susan Bowman
Executive Producer/
Co-Owner
Collective

900 Division St. 37205
615-327-1820
Fax: 615-320-0884
susan@collectivefilms.com
Co-founded company in 1995 with Steven Goldmann and

Thom Oliphant. Oversees legal, financial and creative affairs in areas of development, music video and commercials. Music video producing credits include Faith Hill's "This Kiss", Kathy Mattea's "455 Rocket", and Collin Raye's "I Think About You." • CMA, NARAS; past VP, board, NFVA • Scuba diving, travel, movies, family



Fran Boyd
Executive Director
Academy of Country Music

6255 Sunset Blvd. #923
Hollywood, CA 90028
323-462-2351
Fax: 323-462-3253
www.acmcountry.com
academyoffice@aol.com

With the organization since 1968. Handles day-to-day office activity, as well as the Bill Boyd Golf Classic. Serves as talent coordinator for show and acts as editor of program and ACM newsletter. • Board, International Entertainment Buyers Association • Music, travel, beach, playing computer games



Connie Bradley
Senior VP
ASCAP

2 Music Sq. W. 37203
615-742-5000
Fax: 615-742-5020
www.ascap.com

Climbed ASCAP ranks since joining as a membership rep in '76. Outspoken advocate for creative rights, known for her financial savvy and having a great eye for talent. Main objective is to support the growing success of ASCAP's members and to sign new writers and publishers. Named CMA Board Chairman in 1989 and President in 1990. • Board, CMA, NARAS, Country Music Foundation, St. Thomas Hospital, Leadership Music; Advisory Council, W.O. Smith School, Alabama Hall of Fame, Georgia Hall of Fame, Tennessee Film Entertainment and Music Commission; Steering Committee, Operation Smile International • Shopping, has a black belt



Harold Bradley
President
Nashville Association of
Musicians/Local 257

11 Music Circle N. 37203
615-244-9514
Fax: 615-259-9140

A session musician for the past 54 years, Bradley holds the unofficial title of "Most Recorded Guitar Player in History." A member of the Musician's Union since 1942, he now handles all its presidential duties, including that of being its Chief Business Agent. Past President, NARAS. Currently VP, AFM. • President, Southern Conference; Chairman, AFM's Presidential Advisory Committee; NARAS, CMA • Tennis, water skiing, baseball



"I Hope You Dance" – Lee Ann Womack with Sons of the Desert

"The Way You Love Me" – Faith Hill

"Born To Fly" – Sara Evans

"I Pray For You" – John Rich

"Please" – Pam Tillis

"I Would've Loved You Anyway" – Trisha Yearwood

Our Writers make us **FAMOUS!!!**

Greg Crowe • Mary Danna • Michael Dulaney

Emory Gordy, Jr. • Nat Hemby

Joanna Janét • Jerry Kilgore • Tony Lane

Hillary Lindsey • David Malloy

Darrell Scott • Tia Sillers • Mark Spiro • Willie Mack



65 Music Square East • Nashville, TN 37203 / 615-329-0500 (phone) • 615-321-4121 (fax)



Jerry Bradley
VP/Gaylord Entertainment;
President/Acuff-Rose Music
Publishing

65 Music Sq. W. 37203
615-321-5000

Fax: 615-321-5655
jbradley@acuffrose.com

With company 14 years.
Bradley was with RCA/Nashville

for 13 years and presided over the creation of *Wanted: The Outlaws*, which featured Willie Nelson, Waylon Jennings, Jessi Colter and Tompall Glaser, and was the first country album to be certified platinum. • Board, CMA, CMF; Co-Chairman, CMA Fan Fair committee; member, CMA, NARAS, Nashville Chamber of Commerce, Leadership Music • Golf, boating, car racing



Mike Bradley
Owner/Engineer
Sound Shop

1307 Division St. 37203
615-244-4149

Fax: 615-242-8759
loudmixer@aol.com

With company 26 years. Awarded as Nashville's top engineer by *Music Row* 1995-1998.

Peggy Bradley
President

NEW LISTING

Bradley Music Management, Inc.

1100 18th Ave. S. 37212

615-320-3220 • Fax: 615-320-3211

pbradpub@aol.com

Administrates 40 music publishing companies and manages three recording artists. Management clients are Kristyn Smyth, Tim Johnson and Ally White. Publishing clients include OF Music, Mamelama, Two Guys Who Are Publishers, Cut Out Music. Teaches music publishing at the Music School. • Copyright Society of the South, Music Row Administrators



Frank Breeden
President

Gospel Music Association
1205 Division St. 37203
615-242-0303

Fax: 615-254-6735
www.gospelmusic.org
A 23-year veteran of the gospel music industry, Breeden was named GMA

President in May 1997. He serves with Dick Clark as Co-Executive Producer of the Dove Awards. Breeden oversees daily operations of the 5,000 member GMA worldwide and manages a staff of 17 full-time employees. Official spokesperson for the industry, and serves as President of the Christian Music Trade Association. • Leadership Music • Motorcycle riding, playing piano



NEW LISTING

Alan Brewer
President/Owner
Brewman Music &
Entertainment

56 Music Sq. W. 37203
615-320-7555

Fax: 615-320-0007
bmemusic@aol.com
Writers for this publishing company include Alex Call and

Bobby Boyd. As a producer, Brewer has worked with Pete Townshend, Eric Clapton, Phil Collins, Sister Sledge, Ruben Blades, Rick Derringer and Rick Wakeman of Yes. Currently producing country, film and television projects. • CMA, NARAS, AFM, NSAI • Children's education, wine, Scuba

Kelly Brooks
Manager/GB Management

1111 17th Ave. S. 37212
615-329-0166 • Fax: 615-327-9407

Manages his brother Garth and Susan Ashton in association with Bob Doyle.



Alison Brown
Co-Founder

Compass Records
117 30th Ave. S. 37212
615-320-7672

Fax: 615-320-7378
www.compassrecords.com
alison@compassrecords.com
This Grammy-nominated artist and leader of the Alison Brown

Quartet handles financial and A&R duties for this award-winning independent label. • NARAS, NARM, NAIRD, Folk Alliance, IBMA, Leadership Music



NEW LISTING

Allen Brown
Director, Media Marketing
RCA Label Group
RLG/Nashville

1400 18th Ave. S. 37212
615-301-4300

Fax: 615-301-4308
www.rcalabelgroup.com
allen.brown@bmge.com

Oversees media campaigns for RLG roster—comprised of Arista Nashville, RCA Records and BNA Records labels; also, handles RLG corporate PR matters. • Board of Directors, Better Decisions, Inc.



J. Aaron Brown
President/Owner
J. Aaron Brown &
Associates

1508 16th Ave. S. 37212
615-385-0022

Fax: 615-386-9988
www.lullabyes.com
Publisher/producer of A Child's Gift of Lullabies and two-time Grammy winner. Produced four-CD box set *America's Party Band, Hal Newman & The Mystics of Time*. • NARAS • Barefoot skiing



John Brown
Senior VP Promotion
Giant Records

1514 South St. 37212
615-256-3110

Fax: 615-256-4048
www.giantnashville.com
john.brown@wbr.com
Directs and supervises promotion staff. • Running, automobiles



Tony Brown
President

MCA Nashville
60 Music Sq. E. 37203
615-244-8944

Fax: 615-880-7447
With MCA 17 years, has led the company to Nashville's top label spot for last 10 years. Serves as label President and

supervises and controls its A&R functions. Has produced records for Rodney Crowell, Joe Ely, Vince Gill, Nanci Griffith, Patty Loveless, Lyle Lovett, Mac McAnally, Reba McEntire, George Strait, Marty Stuart, Steve Wariner, Wynonna and others. Named by *Entertainment Weekly* one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • Board, Tennessee State Museum, W.O. Smith School, Leadership Music; member, CMA, ACM, NARAS



Pam Browne
Associate Dean

Mike Curb School of
Music Business,
Belmont University
1900 Belmont Blvd. 37212
615-460-5504

Fax: 615-460-5516
www.belmont.edu
brownep@mail.belmont.edu

With Belmont six years, Browne is not only the Director of the Music Business Program, she is an entertainment and sports attorney, and NFL Agent. Instrumental in starting Belmont West, an extension program based in Los Angeles, as well as the first music business emphasis in an MBA degree program. Professional experience in music publishing, artist management, production and songwriting. • Mayors Film Advisory Board, Metro Music Business Academy School to Career Day • Tennis, golf, reading

MARKETING CONCEPTS

Karma

- Ⓢ tour marketing
- Ⓢ sponsorship
- Ⓢ promotion
- Ⓢ booking

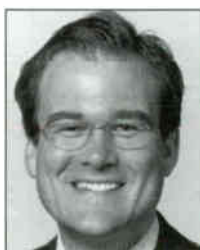
- over \$8 million in generated media
- over \$4 million in closed sponsorships

Kathy Armistead
P.O. Box 158292
Nashville, TN 37215
Ph: 615.742.8007
Pager: 615.214.1917
Email: msKarmi@aol.com



Ree Guyer Buchanan
 President/Owner
 Wrensong Publishing
 WE Records
 1229 17th Ave. S. 37212
 615-321-4487
 Fax: 615-327-7917
 www.wrensong.com
 ree@wrensong.com

Has operated company (which also maintains offices in St. Paul, MN) since 1983. Runs office, develops writer/artists and plugs songs. Formed WE Records in 1999, roster includes Sherrié Austin and Sally Barris. • Board, Leadership Music, NCO and SOURCE Steering committees, member, Chicks With Hits, CMA, NARAS • NICL Woman's Investment Club, gardening, golf, skiing



Steve Buchanan
 President
 Grand Ole Opry Group
 One Gaylord Dr. 37214
 615-316-6090
 Fax: 615-316-6056
 sbuchanan@
 gaylordentertainment.com

With the company 15 years, Buchanan's responsibilities include the Opry, operations of the Ryman Auditorium and the Acuff Theatre, the Wildhorse Saloon, plus the activities of Corporate Magic and Opryland Productions, two full-service entertainment and production companies. • NARAS VP & Board of Governors; W.O. Smith Board; member, CMA, APAP, IBMA



Steve Buckingham
 Senior VP
 The Welk Music Group
 Vanguard Records
 Sugar Hill Records
 P. O. Box 159159 37215
 615-297-2588
 Fax: 615-297-2510
 DanEdog@aol.com

Buckingham assumed this post in 1998 and has concentrated on the forms of music that made Vanguard a legendary label: acoustic-based music, blues and jazz. A three-time Grammy winner, Buckingham has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of top 10 records in many genres. L.A. office: 2700 Pennsylvania Ave., Santa Monica, CA 90404 310-829-9355.



Al Bunetta
 President
 Al Bunetta Management
 Oh Boy Records
 Big Ears Music Publishing
 33 Music Sq. W. #102-B
 37203
 615-742-1250
 Fax: 615-742-1360
 www.ohboy.com

al@ohboy.com
 Industry veteran Al Bunetta has managed the career of John Prine for the last 30 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for co-producing the Best Contemporary Folk Recording, *A Tribute To Steve Goodman*. • Board, NARAS and W.O. Smith School • Avid car collector

THE AMERICANA MUSIC ASSOCIATION

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AMERICANA MUSIC CONFERENCE FRIDAY-SATURDAY SEPTEMBER 14-15, 2001 NASHVILLE, TN

To join, register, or just say howdy:
www.americanamusic.org
info@americanamusic.org
 P.O. Box 128077, Nashville, TN 37212
 (615) 352-0006



John Burns
Executive VP/GM
Giant Records
1514 South St. 37212
615-256-3110
Fax: 615-256-9395
www.giantnashville.com
john.burns@wbr.com
Oversees daily operations of the label. With the company over four years. • ACM, CMA, NARAS, NARM



Bob Burwell
VP/GM
Dreamcatcher Entertainment
2910 Poston Ave. 37203
615-329-2303
Fax: 615-329-2350
www.dreamcatcherenter.com
bburwell@dreamcatcherenter.com

Oversees all aspects of company, including touring, promotion, sales and media. • CMA, ACM, NARM



Allen Butler
President/CEO
Sony Music Nashville
34 Music Sq. E. 37203
615-742-5730
Fax: 615-742-5734
allen_butler@sonymusic.com

Oversees the day-to-day strategies of creating and maintaining the careers of all artists signed to the Sony Music labels: Columbia, Epic, Monument & Lucky Dog. • Board, NARAS, CMA; Leadership Music • Harley Davidsons, golf

Karen Byrd
Owner

Karen Byrd Public Relations
2020 Fieldstone Pkwy #900-219, Franklin, TN 37069
615-595-1500 • Fax: 615-595-6844
karenbyrdpr@home.com
Started company in 2000. Represents Garth Brooks. Former VP Publicity at Capitol Records and in-house publicist at GB Management and Bob Doyle & Associates. • Board of Advisors, Curb School of Music Business, Belmont University; CMA Publicity Committee; CMA, ACM, NARAS • Spending time with husband and new baby; American history, historical homes, national parks, landmarks



William Byrd
President
William Byrd Productions
1916 Church St. 37203
615-320-8401
Fax: 615-320-8407
www.willbyrd.com
will@willbyrd.com

Byrd produces radio remotes for the Grammy, ACM and CMA awards. He produces label shows for Fan Fair, produced the *Living Histories* documentary with Robert Oermann for NARAS, and has produced TV series for Turner Broadcasting, TNN and syndication. • Show tunes, family

David Caldwell
Senior VP/GM
Sparrow Label Group
P.O. Box 5010, Brentwood, TN 37024
615-371-6800 • Fax: 615-371-6994
dcaldwel@sparrowrecords.com



With Sparrow since 1990, worked through the EMI acquisitions which included Star Song and ForeFront. Oversees label operations, sales, new media, creative services and administrative functions. • GMA Finance Committee • Gardening, snow skiing, cooking



Frank Callari
Senior VP A&R/Artist Development
Lost Highway Records
54 Music Sq. E. #300 37203
615-524-7500
Fax: 615-524-7600
frank.callari@umusic.com

Former manager joined Lost Highway at its inception. Interacts with the label's artists and liaisons with its various departments. • CMA, NARAS; Board, Leadership Music • Spending time with son Michael, collecting vinyl LPs, cinema, NY Yankees



Craig Campbell
Director, Press/Publicity
Sony Music Nashville
34 Music Sq. E. 37203
615-742-4314
Fax: 615-742-5741
www.sonymusic.com
craig_campbell@sonymusic.com

With the company seven years, coordinates publicity activities for artists on Sony Nashville's Columbia, Epic and Monument labels. • Executive Committee Secretary for United Cerebral Palsy of Middle Tennessee • Promise Keeper, soccer dad, weekend warrior/handyman



Vincent Candilora
Sr. VP/Director of Licensing
ASCAP
2 Music Sq. W. 37203
615-742-5000
Fax: 615-742-5060
www.ascap.com

Part of the performing rights industry since 1969. Elected VP of SESAC in 1981, promoted to SESAC Executive VP in 1985. Candilora is regarded as an authority on performing rights for composers and publishers and has testified frequently before Federal committees in both the House and Senate. • Board CMA, Copyright Society Of The South; member of CMA Future Markets Task Force • Boating, water skiing



Buddy Cannon
Independent Producer/Songwriter
Bud Ro Productions
1706 Grand Ave. 37212
615-320-4880
Fax: 615-320-4883
bud_ro@hotmail.com

Currently produces Chad Brock, Kenny Chesney, John Michael Montgomery, Craig Morgan, Chely Wright and South 65. During six years at Mercury was instrumental in signings of Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe", "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS



Jeff Carlton
VP/GM
Hamstein Music Group
914 18th Ave. S. 37212
615-320-9971
Fax: 615-322-9288
jeffc@hamstein.com
With company 10 years. Oversees all aspects of music publishing and consults production company. Hired by James Stroud in 1991 to start Stroudavarious Music Group. Previously GM for Will Jennings and David Briggs at Will 'N' David Music. • CMA, Leadership Music, AIMP • Following high school sports, playing pool



Ralph Carroll
Owner
Ralph Carroll Promotions
9623 Beechwood Ct. Brentwood, TN 37027
615-776-1418
Fax: 615-776-1419
rcpromo@home.com

This industry promotion veteran formed his own company six years ago after leaving Polydor Records, where he served as VP Promotion. • Golf



Dixie Carter
President
Trifecta Entertainment
209 10th Ave. S. #302 37203
615-254-3333
Fax: 615-254-5488
dixie@trifecta-ent.com

Established company in 1993. Specializes in management, marketing/promotions and public relations. Clients include Doug Stone, Michael English, Coley McCabe, The Lynns, KMax from dc talk, Tennessee Titan Jason Fisk and the Women's Professional Billiard Tour. • Board, ACM; member CMA, NARAS • Travel, horses

Joe Carter
President
Carter & Co.

P.O. Box 128195 37212
615-329-2145 • Fax: 615-329-0416
carterjt@mindspring.com
Began in Beaumont, TX, with Ritter/Carter Management in 1991 and later formed Carter & Co. in Nashville managing artists Tracy Byrd, Mila Mason, Brad Martin, Cary Stone, Billy Currington and The Hudons. • CMA, ACM, NARAS • Running, golf, hunting, fishing



Keith Case
Owner
Keith Case & Associates
1025 17th Ave. S., Fl. 2 37212
615-327-4646
Fax: 615-327-4949
keith@keithcase.com

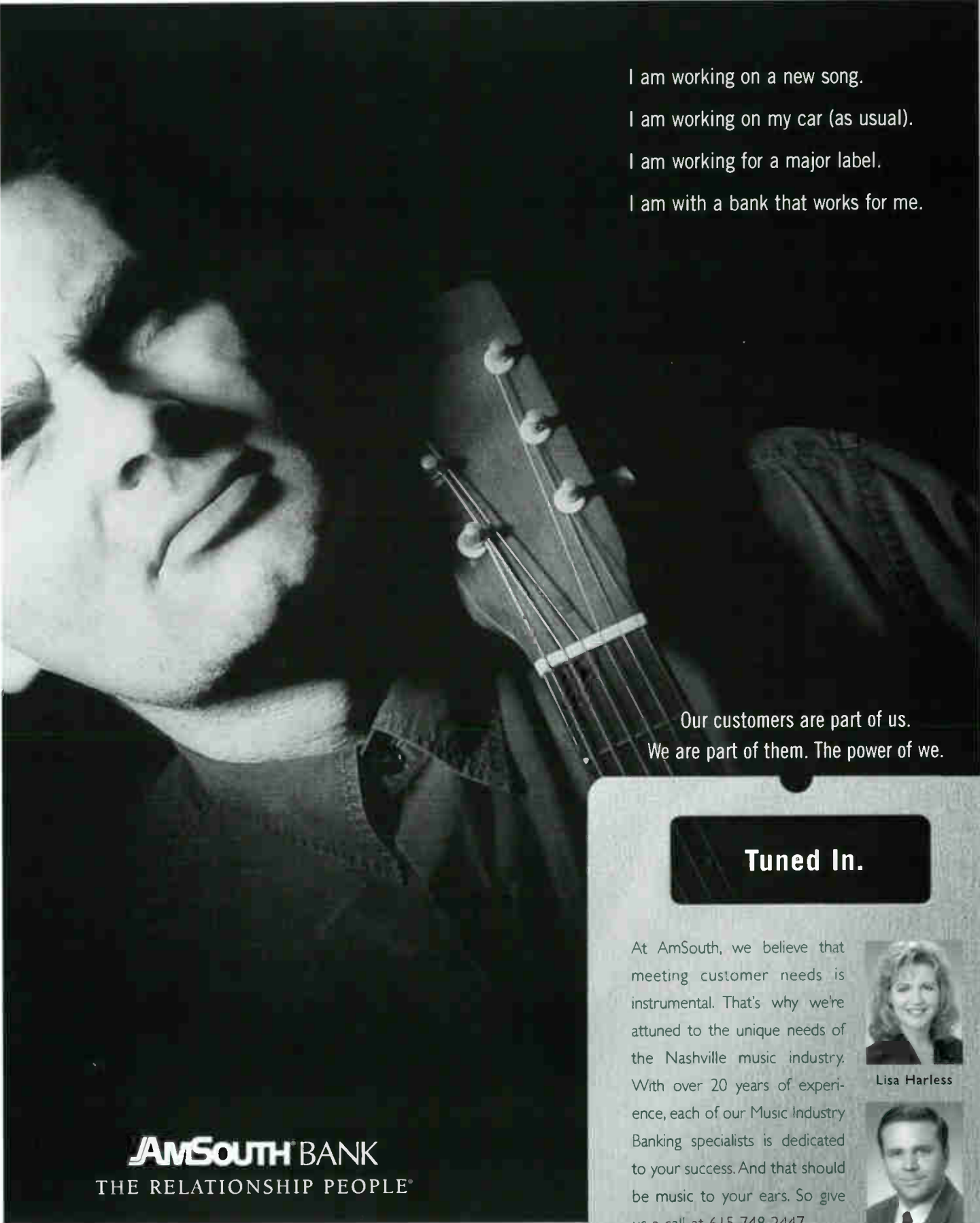
Case and his staff book some of America's top bluegrass and folk acts, including Alison Krauss & Union Station, the Fairfield Four, Gillian Welch, John Hartford and the Nashville Bluegrass Band. Established this company in 1984. • Founding member, IBMA; member, NARAS, CMA



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Lisa Harless



Ed Theis

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Buzz Cason
Owner/President
Southern Writers Group,
Creative Workshop,
musicnashville.com
 2804 Azalea Pl. 37204
615-383-8682
 Fax: 615-383-8696
 www.musicnashville.com
 bcason@musicnashville.com

Cason, who has had his company 30 years, is a songwriter and producer with recent releases for U2, Gloria Estefan, Pearl Jam and Martina McBride. • CMA Hall of Fame Board of Electors; board, GIFT (non-profit organization assisting needs of music industry) • Golf, photography, travel

Don Cason

President
Word Music

3319 West End Ave. #200 37203
615-457-1926 • Fax: 615-457-1110
 www.wordchoralclub.com • dcason@wordentertainment.com
 Oversees operations of this Christian music publishing company.



Bill Catino
Executive VP
Capitol Nashville
 3322 West End Ave. Fl. 11
 37203
615-269-2000
 Fax: 615-269-2045
 www.capitol-nashville.com
 bill.catino@emicap.com

Oversees all aspects of the promotion department and radio-related activities for all Capitol Nashville artists. • Trains, Italian food



Sam Cerami
President
Sam Cerami Promotions
 30 Music Sq. W. #204
 37203
615-256-0420
 Fax: 615-256-0424
 Thirty-year music business veteran. Promotes songs to radio for label clients. • Golf



Blake Chancey
Senior VP A&R
Sony Music Nashville
 34 Music Sq. E. 37203
615-742-4321
 Fax: 615-742-5739

Chancey's duties include guiding the overall creative and strategic direction of Columbia, Epic, Monument and Lucky Dog Records, including the A&R responsibilities for each label. His production clients include Dixie Chicks, Jim Lauderdale, Bruce Robison, Deryl Dodd, Billy Gilman, John Anderson, Charlie Robison, Waylon Jennings, Tammy Cochran, Mary Chapin Carpenter and Billy Ray Cyrus. • Being left alone

Terry D. Choate

Owner
The CROSSWIND Corp.
 P.O. Box 120816 37212
615-329-3407
 tdchoate@aol.com



Oversees all creative and administrative activities for this music publishing/production company. Formerly songplugger/engineer for Tree International (1976-1984) and A&R Director for Capitol Nashville (1984-1989). Has produced albums for Del Reeves, the Osmond Brothers, Donna Michael, Jimmy Osmond and others. Graduate of Appalachian State University. • Board, Nashville Songwriters Foundation, Nashville chapter of NARAS, Appalachian State University School of Music • Tennis, Tar Heel basketball, aviation



Karen Clark
VP
SunTrust Bank Music Row Financial Center
 1026 17th Ave. S. 37212
615-748-4434
 Fax: 615-327-3602
 www.suntrust.com
 karen.clark@suntrust.com

A 15-year veteran of banking, Clark handles financial services for the music industry. • Board, GMA; Leadership Music alumni; CMA, NARAS, American Heart Association, St. Jude's Hospital "Hook Line and Singer", Rape & Sexual Abuse Center, CABLE, SOURCE, Nashville Screenwriter's Conference, Near Foundation • Golf, family



Martin Clayton
VP/GM Country.com
CBS Cable
 2806 Opryland Dr. 37214
615-457-8441
 Fax: 615-457-7510
 www.country.com
 mclayton@country.com

A 20-year Gaylord/CBS veteran, Clayton conceived, developed and manages the day-to-day operations and strategic future planning of Country.com, the TNN/CMT Website. • CMA, NARAS, Luxury Marketing Council, Directors Guild of America, ACM, Academy of Interactive Arts & Sciences • Bird dogs, Walking horses

Dave Cline
President/Owner
Seventeen Grand Recording
 1001 17th Ave. S. 37212
615-327-9040 • Fax: 615-321-9666



www.naprs.org/members/1/grand
 dav17grand@aol.com
 Owns this popular recording studio, as well as the Love Shack. Clients include Alison Krauss, Martina McBride, Paula Cole, Garth Brooks, Tom Petty, The Mavericks, Vince Gill, Lyle Lovett. • Executive Committee, Nashville Chapter of AES • Photography, snow skiing, travel



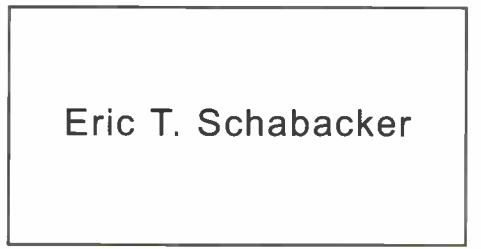
Barry Coburn
President & CEO
Atlantic Records
 20 Music Sq. E. 37203
615-733-1890
 Fax: 615-733-1895
 www.atlanticnashville.com
 barry.coburn@atlantic-recording.com

Made the transition from artist manager and publisher to label head in August 1999 when he was appointed President & CEO of Atlantic Records. He oversees an artist roster that includes John Michael Montgomery, Tracy Lawrence, South 65, Tim Rushlow and Craig Morgan. • CMA Board, ACM, NARAS • Board, American Diabetes Association; active volunteer fundraiser for the Nature Conservancy



Jewel Coburn
President
Ten Ten Music Group, Inc.
 33 Music Sq. W. #110
 37203
615-255-9955
 Fax: 615-255-1209
 www.tentenmusic.com
 jcoburn@tentenmusic.com

Oversees operations and pitches songs for this 17-year-old publishing company. Writers include Angela Kaset, Harley Allen and Keith Urban. • SOURCE, Chicks With Hits • Cooking, two sons, running



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Nicole Cochran

**President
Nic of Time
Communications**

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615-385-1940

Fax: 615-771-1996
nicnash@aol.com

Cochran's five-year-old firm offers marketing consulting for

studios, producers and artists in both Nashville and L.A. She is a monthly columnist for *Audio Media* magazine and contributes regularly to *Pro Sound News* on topics related to the Nashville recording community. Also a co-founder of the Audio Masters golf tournament that benefits AES Nashville Engineers Relief Fund. • Board, NAPRS; AES, CMA, NARAS



NEW LISTING

George Collier

**President
RMG Records**

1010 17th Ave. S. 37212
615-320-3009

Fax: 615-320-3032

gcollier@gatalent.com

Oversees label operations.

Roster includes Eddy Raven, Don Williams, Ricky Lynn

Gregg, James/Dean. • CMA, ACM

Tom Collins

**President
Tom Collins Productions**

21 Music Sq. W. 37203

615-255-5550 • Fax: 615-256-6467



Trustee • Tennis, oriental rugs, real estate

tcollmuz@aol.com

Collins likes to be known for developing writers and artists. Built one of Nashville's largest independent publishing concerns and recently sold it to Acuff Rose. Presently developing new ventures. • Board, Leadership Music, CMA; Franklin Road Academy



David Conrad

Senior VP

Almo/Irving Music

1904 Adelia St. 37212

615-321-0820

Fax: 615-329-1018

With company 19 years.

Before that, GM Pi-Gem/Chess Music; member, Army Special Services Show; session guitarist;

staffer at Vector Music; classical guitar student under Jesus Silva, Andres Segovia; graduate of University of North Carolina at Chapel Hill. Responsible for signing new writers, producing demos and exploiting the company's catalog. • Board, International Songwriters Foundation, NARAS, CMA, CMF, Copyright Society of the South; member, Leadership Nashville, Leadership Music • Scuba diving, old cars, reading

Karen Conrad

Senior VP

BMG Music Publishing

1400 18th Ave. S. 37212

615-858-1300 • Fax: 615-858-1330



Conrad's publishing company was bought by BMG in 1998 and she was charged with overseeing all aspects of BMG's publishing operations including writer signings and acquisitions. Conrad formerly worked as a publishing coordinator for ASCAP; professional manager for Blendingwell

Music; publishing and tour coordinator for Jimmy Buffett; promotion assistant at Mercury Records. • Board, NARAS, R.A.C. Ministries; member, NSAI, CMA, Leadership Music



Tony Conway

President/Co-owner

Buddy Lee Attractions, Inc.

38 Music Sq. E. #300 37203

615-244-4336

Fax: 615-726-0429

www.buddyleeatractions.com

tconway@blanash.com

Oversees day-to-day operations of this 36-year-old talent agency

and directs the services of B.L.A.'s Main Stage Production Enterprises, Inc. which produces major events, festivals and state fairs. With company 25 years, currently represents Lorrie Morgan, Clay Walker, Dixie Chicks, Lee Ann Womack and Aaron Tippin. CMA Agent of the Year, Country Agent of the Year, *Performance Magazine* Readers Poll, 1992, 1993. Recipient of the Hubert Long Lifetime Achievement Award from the National Association of Talent Directors. Born in Kentucky, Conway graduated from Northwood University (Ind.) where he founded the campus radio station and worked as a professional drummer and concert promoter.

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Cooley





• Formerly Chairman and President of CMA; member, IAAM, IAFE, NARAS, NACA, IEBA, SLA, OABA Licensed Agent with AFM, SAG, AFTRA, AGVA, former President and member, NATD, Advisory Board, W.O. Smith School; Board, ACM, MusicCares, T.J. Martell Foundation
• Boating, electronics



Don Cook
President/DKC Music;
Senior VP & Chief
Creative Officer
Sony/ATV Tree
8 Music Sq. W. 37203
615-726-8300
Fax: 615-244-6387
www.treepublishing.com
With company 24 years.

Oversees artist/writer relations. Produces Wade Hayes, Alabama, Bobbie Eakes, Billy Gilman, Mike Walker, The Mavericks, Joe Diffie. • NARAS • Boating, golfing, fishing



NEW LISTING

Peter Cooper
Music Writer
Tennessean
1100 Broadway 37203
615-259-8220
Fax: 615-259-8057
www.tennessean.com
pcooper@tennessean.com
Writes about popular music for Nashville's daily newspaper. • Listening to music, watching football and basketball



C. Paul Corbin
VP, Writer/Public Relations
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615-401-2770
Fax: 615-401-2768
pcorbin@bmi.com
Joined BMI in December 2000. In charge of BMI's Writer/Public Relations out of the Nashville

office. Before joining BMI, Corbin was with Gaylord 16 years prior to joining CBS Cable with its acquisition of TNN/CMT. He handled music industry relations for TNN, CMT and Country.com. • NARAS National Trustee and Grammy TV Committee; National Trustee, NATAS; Board, W.O. Smith School, The Ear Foundation, CMA; T.J. Martell Foundation, Leadership Music • Boating, traveling, Red Cross volunteer



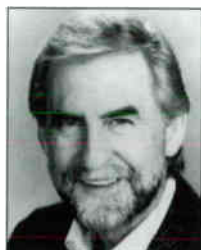
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Studio Manager
Ocean Way Nashville
1200 17th Ave. S. 37212
615-320-3900
Fax: 615-320-3910
www.oceanwaystudios.com
oceanwaynash@home.com
Manages studio and is responsible for marketing

and media relations. Recent clients include Faith Hill, Christina Aguilera, Tim McGraw, matchbox 20, Toby Keith, Bob Seger, George Strait, Vince Gill and Sixpence None The Richer. • LINK (Ladies Into Networking Knowledge) • Collecting first editions, hiking, Native American spiritual studies, meditation, spending time with my dog, Dakota.

David Corlew
President/CEO
Blue Hat Records/Corlew Music Group
1102 18th Ave. S. 37212
615-329-1102 • Fax: 615-321-5519
www.bluehatrecords.com • corlew1@aol.com



Established the company in 1997. In charge of all operations. Established Corlew Music Group in 2000 with a staff of seven writers including Bonnie Bramlett, Andy Childs and Jason Sellers.
• President, ACM; Steering Committee, NAPM; board, T.J. Martell Foundation • Licensed pilot; raises cattle and horses



Jerry Crutchfield
President
Crutchfield Music
Group/Glitterfish Music
1106 17th Ave. S. 37212
615-321-5558
Fax: 615-321-5598

Crutchfield is a veteran music industry executive and record producer, formerly Executive VP/GM of Capitol Nashville and President of MCA Music Publishing. Production credits include the Gatlin Brothers, Tanya Tucker, Tracy Byrd, Lee Greenwood, Chris LeDoux, and Anne Murray. Writer of more than 150 recorded songs.
• CMA, ACM, GMA, AFM, AFTRA; past Board member, CMA, GMA, NARAS; former National Trustee, NARAS

Trisha Walker Cunningham
President/Trisha Walker International
2119 Blair Blvd. 37212
615-269-0856 • Fax: 615-297-5280
twinashvil@aol.com

British, based in Nashville 23 years, Walker produces international festivals and tours. Represents major festivals in Europe including Gstaad (Switzerland), the London Music Festival, Mragowo (Poland), Craoponne (France) and others. Has taken more than 250 artists overseas. First recipient of CMA's Jo Walker-Meador International Achievement Award. • CMA, NARAS, Leadership Music • Travel, journalism, giving dinner parties, animal rights, home decorating, gardening

Benson Curb
VP Sales
Curb Records

47 Music Sq. E. 37203
615-321-5080 • Fax: 615-321-1964
www.curb.com • bcurb@curb.com
With the company eight years; oversees sales distribution.
• Former tennis pro, golf guru, family



Mike Curb
Chairman
The Curb Group
47 Music Sq. E. 37203
615-321-5080
Fax: 615-327-1964

bjudd@curb.com
Founder of label with a roster that includes Tim McGraw, Lee Ann Rimes and Jo Dee

Messina. The Belmont University Music Industry Program has been established in Mike Curb's name. • Board, CMA; ACM



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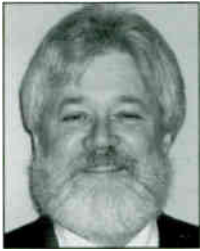
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Steve Dahl
Director, Fairs & Festivals
Monterey Peninsula Artists
124 12th Ave. S. #124 37203
615-321-4444

Fax: 615-321-2446
steve@mpanashville.com
Books fairs and festivals for rock and country artists from all four offices of agency. •

Board, ACM; chair, Vanderbilt Radiology Stars



Rob Dalton
VP Promotion/Epic
Sony Music Nashville
34 Music Sq. E. 37203
615-742-4397

Fax: 615-742-4338
rob_dalton@sonymusic.com
Primary duty is to obtain airplay for all Epic artists. • Skiing, golf



Tabitha Daly
Executive Director
Leadership Music
P.O. Box 158010 37215
615-321-2808

Fax: 615-327-9846
leadershipmusic@home.com
With Leadership Music since 1994, Daly directs day-to-day operations and the organization's

music industry educational program. Also oversees the Nashville Music Awards show. Formerly VP of Creative for Great Cumberland and A&R Director for RCA Records. •

Advisory Board for Nashville Youth Leadership; ACM, CMA, NARAS, SOURCE and Leadership Nashville. • Outdoor activities, reading, quality time with family and friends



Brad Daniel
Owner
Island Bound Music
Island Bound Studio
1204 17th Ave. S. 37212
615-320-5440

Fax: 615-320-5445
Secures, negotiates and executes all legal and financial matters for this seven-year-old company.

Oversees songwriter staff of eight as well as office staff and the studio. • CMA, NARAS, Leadership Music • Playing piano, real estate, financial investments, boating, traveling



Julie Daniel
Co-Owner
Island Bound Music
1204 17th Ave. S. 37212
615-320-5440

Fax: 615-320-0849
julieislandbound@aol.com
Seven-year-old company is a joint venture with Windswept. Daniel oversees a staff of seven

writers that has generated over 290 major cuts and six No. 1 singles. • ACM, CMA, NARAS • Boating, island travel

Michael Davis
President/Digital Audio Post

28 Music Sq. E. 37203
615-259-4452 • Fax: 615-242-0101
www.emeraldentertainment.com
michael@emeraldentertainment.com

Heads operations of this post production division for Emerald Entertainment Group. Specializes in audio post and mixing for TV and film, 5.1 surround mix for DVD. Current clients include Pixar Films, Skywalker Ranch, MGM, most of the major record labels, CMT and a majority of the video production companies in Nashville. • Cabinet making



Vanessa Parker
Davis
Director, Media Relations
Atlantic Records

20 Music Sq. E. 37203
615-733-1880
Fax: 615-733-1891
www.atlanticnashville.com
vanessa.davis@atlantic-recording.com

Head of all publicity and media relations for the company. Previously with Arista Nashville for 10 years. • CMA Publicity Advisory Committee; MADD Music Row Committee; CMA, ACM • Hiking, cooking, camping



Robert De La Garza
VP/Starstruck Studios,
Video and Broadcast
Starstruck Entertainment
40 Music Sq. W. 37203
615-259-5400

Fax: 615-259-5401
rdelagarza@starstruck.net
Oversees all operations of

Starstruck Studios, Video & Broadcast. • VP, SPARS, past VP of NAPRS • Playing piano, writing and recording songs



Robert Deaton
Co-Owner
Deaton Flanigen
Productions

1014 17th Ave. S.
37212
615-329-2095

Fax: 615-329-0339
Directs music videos and commercials. With company

16 years. Recent clients include Martina McBride, Chely Wright, Reba, ABC Sports, NBC, Buena Vista Television. • Board, CMA, NATAS



David DeBusk
Senior Director of
New Technology
BMI

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Fax: 615-401-5852
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ddebusk@bmi.com

Trained as an engineer in Belmont's Recording Industry Program, DeBusk has been with BMI six years where he oversees all Internet and new technology initiatives at the PRO including the now completed Horizon Project. He is the principal designer of the BMI MusicBot, and now serves as Interim Senior Technical Director for FastTrack cooperative with BMI, SIAE (Italy), GEMA (Germany), SACEM (France) and SGAE (Spain). • CMA Future Markets Task Force, Belmont University Music Business Advisory Board



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(Distributed by Relentless Records Nashville)**

Pamela Brown Hayes

Writer of Dixie Chicks hit single "I Can Love You Better"

Scott Miller

Debut solo album, *Thus Always to Tyrants*, to be released in June on Sugar Hill

Amy Rigby

Amy's latest album, *The Sugar Tree*, now available on Koch Records

Greg Trooper

Greg's new album, *Straight Down Rain*, available on Eminent Records

Joy White

Appearing on new albums from Lucinda Williams and Robbie Fulks

Purchased Catalogs

Steve Forbert's Rolling Tide Music, with "Romeo's Tune" and "What Kinda Guy?"

Danny Flowers Music, with "Gulf Coast Highway" and "Back in My Younger Days"

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**Bobby Cottle
Creative Director**

**Bob Kirsch
Vice President**

**Tuttie Jackson
Dir. Administrative Affairs**

120 31st Avenue North • Nashville, TN 37203

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Jim Della Croce
Owner
Pathfinder Management, Inc.
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thepathfinder@mindspring.com
Personal manager, producer
and publisher (Pathfinder-

Uncasmusic), Della Croce manages Mark Farnor of Grand Funk Railroad (co-manages w/ Bobby Roberts), Jim Horn, Valerie Carter, Levon Helm, and Nate Barrett. Pathfinder Productions co-executive produces MTV Networks/TNN's *Rock On* series of music specials. • Board, NSF; member, CMA, ACM, NARAS • Woodworking, hunting arrowheads, collecting guitars



Bill Denny
VP/Treasurer
National Tape & Disc, Inc.
917 Tyne Blvd. 37220
615-297-8494

billvu57@aol.com
Denny retired in 1998 from a 15-year presidency of Nashville Gas. Formerly headed the legendary Cedarwood Music

which was subsequently sold to Mel Tillis, then PolyGram. Denny is one of the three remaining CMA Lifetime Directors. • Board, CMA, Leadership Music, Tennessee Business Roundtable, CMF, Nashville Chamber of Commerce, National Tape Corp., Leadership Nashville, Copyright Society of the South; member, NARAS, AGA, SGA, SEGA, TGA, AOPA • Airplane pilot/owner, working with Metro schools



Dean Diehl
Co-Senior VP/GM
Reunion Label Group
741 Cool Springs Blvd. E.
Franklin, TN 37067
615-261-6500

Fax: 615-261-5916
ddiehl@providentmusicgroup.com
Formerly Brentwood Records

GM and Brentwood Music Director of Marketing. Assumed co-helm of the Reunion/Brentwood/Diadem divisions of Provident Music Group with George King in August 1998. • GMA



Stuart Dill
President/CEO
Refugee Management Int'l.
209 10th Ave. S. #347 37203
615-256-6615

Fax: 615-256-6717
Manages Jo Dee Messina, Jolie & The Wanted. Coordinates annual country music festival in Kumamoto, Japan.

Kevin Doherty
Partner

NEW LISTING

Gladstone, Doherty & Associates, PLLC
49 Music Sq. W. Ste. 300 37203

615-329-0900 • Fax: 615-329-2148
www.gladstone-doherty.com

Co-founded firm in 1997. Duties include negotiating all forms of entertainment agreements, handling copyright and trademark matters, and representing clients in the sale and



acquisition of music catalogs and related companies and entities. Co-manages day-to-day workflow. • Board of Directors of BBB of Middle TN; Past Board, NARAS • Songwriting, skiing, racquetball, softball, Vanderbilt athletics, Atlanta Braves



John R. Dorris
President
The Hallmark Direction Company

15 Music Sq. W. 37203
615-320-7714
Fax: 615-320-5799

A business and personal manager whose clients include Montgomery Gentry, Leslie Satcher, Dean Dillon, Keith Harling, Dusty Drake and The Whites. • CMA, ACM, NARAS • Golf, Certified Public Accountant



Bob Doyle
Owner
Bob Doyle & Associates, Major Bob Music, Major Bob Productions

1111 17th Ave. S. 37212
615-329-1040

Fax: 615-329-1021
Doyle owns and operates the artist management firm which

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"I'll Be Waiting For You" Vince Gill • "How Your Love Makes Me Feel" Diamond Rio • "You And You Alone" Randy Travis • "Small Stuff" Alabama • "One Night At A Time" George Strait • "I Sold A Prayer For You" Pam Tillis • "When The Wheels Are Coming Off" Lee Ann Womack • "Why Do I Still Want You" Chely Wright • "You Got I Feelin' Like I'm In The Country" Mandy McCreedy • "The Fire" • "I Know How He Feels" • "A Man With 18 Wheels" Lee Ann Womack • "Carry On" Tim McGraw • "Sins Against Me" • "A Little Left Of Center" Randy Travis • "Stray Dogs & Alley Cats" Mark Willis • "You Remain" Willie Nelson • "Love Letters From Old Mexico" Leslie Satcher • "Stray Dogs & Alley Cats" Mark Willis • "You Remain" Willie Nelson • "Love Letters From Old Mexico" Leslie Satcher • "Stray Dogs & Alley Cats" Mark Willis • "You Remain" Willie Nelson • "Love Letters From Old Mexico" Leslie Satcher

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Clay Blaker
Bobby Carmichael
Mark Collie
Jaime Kyle
Dean Miller
Bobby Taylor
Jeff Wood

1204 17th Avenue South
Nashville, TN 37212
(615) 320-5440
(Fax) 320-0849

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Island Bound Music
Julie Daniel Brad Daniel Bill Fiser
Rowdy Yates - Creative Director Jamie Paalin - Catalog Manager Sandra Bertolino - Studio Manager/Office Manager Angelia Van Vranken - Artist Development



co-manages Garth Brooks and Susan Ashton. Also manages Billy Mann, Buddy Mondlock and Jennifer Rawlings. Doyle's publishing company has noted writers Neil Thrasher, Maia Sharp, Mondlock and Brooks. Doyle is a retired Lieutenant Colonel with the Tennessee Air National Guard and served as a pilot in Desert Storm. • CMA, NARAS, ACM



Tim DuBois
Writer/Producer

P.O. Box 41692 37204
tdubois@home.com

This former college accounting teacher headed Arista's Nashville branch for a decade, bringing it to profitability the first year in business. DuBois first made a name in the music business as

a songwriter, then went on to establish and produce Restless Heart. At Arista, one of his first signings was Alan Jackson, and he is also credited with putting together two songwriters to form the decade's most successful duo, Brooks & Dunn. A brief stint at Gaylord Entertainment ended last year. • Board, CMA; member, NSAI, NARAS, ACM • Gentleman farmer



Jerry Duncan
Owner

Jerry Duncan Promotions
2 Music Circle S. #205
37203

615-251-0905

Fax: 615-251-9848
jduncanpro@aol.com
Started record promotion company in 1982 specializing

in Gavin and secondary promotion. Has promoted more than 50 No. 1 singles. • CMA, ACM, NARAS, BMI • Tennis, golf, reading, writing



Mike Dungan
President/CEO
Capitol Nashville

3322 West End Ave. Fl. 11
37203

615-269-2000

Fax: 615-269-2086
www.capitol-nashville.com
mike.dungan@emicap.com

Dungan spent more than 20 years at BMG, before taking over as President/CEO of Capitol Nashville last year. • Board, CMA, ACM, NARAS, CRB, Leadership Music, Second Harvest Foodbank, HMWH Elder • Family, gardening, fishing, camping, bi-annual golfing



Dave Durocher
VP

BugMusic/Nashville
1026 16th Ave. S. 37212
615-726-0782

Fax: 615-726-0784
www.bugmusic.com
daved@bugmusic.com
Durocher runs the Nashville operation for the Los Angeles-based publishing administration company. With the company since 1992. Nashville roster includes Johnny Cash, Dixie Chicks, Bela Fleck, Widespread Panic, Buddy and Julie Miller. • NARAS, CMA



Stacey Slate Easterling
Owner, VP of Publishing Operations
Affiliated Publishers, Inc.

1009 16th Ave. S. 37212
615-327-9050

Fax: 615-327-9027
anotherslate@gateway.net
With company over 13 years.

Oversees all publishing operations, demo production, writer relations and songplugging. Signs all writers, negotiates contracts. Recent cuts by Tim McGraw, Kenny Chesney, Sons of the Desert. • ACM, CMA • Photography, time with family, writing



Linda Edell
Attorney
Stokes Bartholomew Evans & Petree, PA

901 18th Ave. S. 37212
615-341-0068

Fax: 615-341-0596
www.stokesbartholomew.com
ledell@stokesbartholomew.com

Edell, a 15-year law veteran, recently opened this long-standing firm's Music Row offices. She serves as a Managing Partner of the entertainment and new media practice. • Leadership Music, CMA • Antiquing



Kim Wood Sandusky

Vocal Consultant for Major Recording Artists and Artist Development

Credits include:

- Beyoncé Knowles – Destiny's Child, Columbia Records
- Tom Keifer of Cinderella, Sony Records
- Kelly Rowland – Destiny's Child, Columbia Records
- Pam Tillis, Arista Records
- Michelle Williams – Destiny's Child, Columbia Records
- Mark Schultz, Myrrh/Word Records
- WhisperLoud, Reunion Records
- Jaci Velasquez, Word Records
- Hagfish, London Records
- Joey Kibble – Take 6, Warner/Reprise Records
- Sygnature, Columbia Records

Beyoncé Knowles, Destiny's Child
"Kim knows exactly what you need to get the results you need. She has helped me tremendously."

Kelly Rowland, Destiny's Child
"I've worked with Kim and after the first session I was amazed. I've noticed a big difference on tour with my voice stamina being stronger."

Michelle Williams, Destiny's Child
"Kim has helped me so much. I see a big difference in my voice."

Kim is also experienced in Artist Development for various Record Labels, Producers, and Managers.



PHONE: 615.327.2523

900 19th Avenue S, Ste. 1106 ■ Nashville, TN 37212 ■ www.kimwoodsandusky.com



Dan Einstein
VP/Oh Boy Records, AI Bunetta Management, Blue Plate Music
 33 Music Sq. W. #102-B
 37203
615-742-1250
 Fax: 615-742-1360
 www.ohboy.com
 doc@ohboy.com

With the company 20 years, Einstein oversees the daily activities of three independent record labels (Oh Boy, Blue Plate, Red Pajamas), as well as AI Bunetta Management which represents John Prine and Todd Snider. • W.O. Smith Music School Advisory Council; NARAS, Leadership Music • Cooking, wine, travel

Dan F. Ekbäck

VP Operations/Bluewater Music Corp.

1218 17th Ave. S. 37212
615-327-0808 • Fax: 615-327-0809
 www.bluewatermusic.com • dan@bluewatermusic.com
 Heads administration division. Responsible for all licensing, contracts and administration. In charge of all international activities, affiliating with rights societies and sub-publishers. Pitches to international markets and oversees day-to-day operations. Stockholm native worked in Sweden's music industry before relocating to Nashville. • Lifetime member of CMA; member, NARAS • Travel, cooking, ice hockey

Elisa Elder

Sr. VP/GM

Word Records

25 Music Sq. W. 37203
615-457-2401 • Fax: 615-457-2220
 www.wordrecords.com
 Oversees operations of label with a roster including Jaci Velasquez, Amy Grant, Phil Keaggy, Sandi Patti, Point Of Grace, Shirley Caesar, Rachael Lampa, Fernando Ortega, Mark Schultz, Salvador and Anointed.

P. David Eleazar

Founder/Creative Director

The Eleazar Group

2403 12th Ave. S. 37204
615-386-6080 • Fax: 615-386-3112
 www.eleazargroup.com • david@eleazargroup.com



Eliazar founded his design business in 1994. Specializing in print and interactive design, the Eliazar Group creates CD packaging, logos, books, advertising, enhanced CDs and Websites. Client history includes Atlantic, BMG Publishing, BNA, CRB/CRS, CMA, Curb, Dreamcatcher, Mercury, NARAS, RCA, Starstruck and Warner Bros. • CMA • Family, Cajun cooking



Dino Elefante

Owner

The Sound Kitchen

112 Seaboard Ln.
 Franklin, TN 37067
615-370-5773
 Fax: 615-370-1712
 www.soundkitchen.com
 Dino and his brother John own the largest recording studio in

Nashville. A graduate of Leadership Music, Elefante and his brother sign and develop acts for multiple record companies in which they hold production agreements • Leadership Music • Boating, biking, racing, vintage cars, Harley Davidsons, spending

Jack Emerson

Owner/Operator

E-Squared

1815 Division St. #206 37203
615-320-1200 • Fax: 615-327-9455
 www.e2records.com
 Co-owns the label with Steve Earle. Also involved in co-venture with Danny Goldberg's RED/Sony-distributed Artemis Records. • Board, AMA; Leadership Music, NARAS • Folk art, film, literature

Kitty Moon Emery

President/Scene Three, Inc.

2600 Franklin Rd. 37204
615-345-3000 • Fax: 615-345-3100
 www.scenethree.com
 In addition to her duties as Scene Three's President, Ms. Emery is deeply involved in community activities, especially



those which unite the music and business arenas. • Chair, Nashville Sports Authority; Chair, CMA's Marketing and Communications Committee that is charged with branding country music; Steering Committee, Nashville's Agenda; President, Rotary Club of Nashville; Board, Bank of

America, CMA (past President & Chairman), Leadership Music, Leadership Nashville, Metro Tourism and Convention Commission (past Chairman), The Recording Academy, Nashville Symphony, YMCA of Middle TN, Advisory Council of the TN Film Entertainment and Music Commission; Recipient of Leadership Music's 1999 Bridge Award • Movies, Vanderbilt football & basketball, Titans and Predators

Rod Essig

Agent

Creative Artists Agency

3310 West End Ave. #500
 37203
615-383-8787
 Fax: 615-383-4937
 With CAA eight years. Responsible agent for Tim McGraw, LeAnn Rimes, Jessica



Andrews, Shana Petrone, Clark Family Experience, Alecia Elliott, Barbara Mandrell, Billy Gilman, Reba McEntire, Phil Vassar • VP, ACM; President, NATD; member, Leadership Music, IAFE

Gary Falcon

Falcon-Goodman

Management

1103 17th Ave. S. 37212
615-329-9220
 Fax: 615-329-9221
 falconmgt@earthlink.net
 Founded personal management company in 1993. Currently manages Travis Tritt, Michael Peterson, Christy Sutherland and Monte Warden. • NAPM, NARAS, CMA, ACM • Scuba, skiing

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Bob Farnsworth
CEO
Hummingbird Productions
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615-254-2200
 Fax: 615-385-3446
 Writes, arranges, scores and produces music for advertising, film and television.

Ben Farrell
Varnell Enterprises
 630 Third Ave. S. 37210
615-259-3131 • Fax: 615-259-3192

This 30-year industry veteran heads this artist touring representative firm. Works with self-promoted artists including Garth Brooks, George Strait, Alan Jackson, Clay Walker and the Statler Brothers on their tours across North America. • CMA, IEBA • University of Tennessee sports, work, reading newspapers, bass fishing



Paul Fenn
Joint Managing Director
Asgard Promotions
 125 Parkway, London,
 NW1 7PS
020 7387 5090
 Fax: 020 7387 8740
 paulfenn@asgard-UK.com
 Books and promotes tours in the U.K. and Europe for country artists. • VP, U.K. Agents Association; Executive Councillor, UK Concert Promoters Association • Raising children

Ron Fierstein
President/AGF Entertainment
 30 W. 21st St. Fl. 7, New York, NY 10010
212-366-6633 • Fax: 212-366-0465
 Manages Mary Chapin Carpenter, Terri Clark, Shawn Colvin and Dar Williams • Board, CMA



Cindy Finch
Senior VP Administration
Warner Bros. Records
 20 Music Sq. E. 37203
615-748-8000
 Fax: 615-214-1514
 cfinch@wbr.com
 With the label for 21 years. Responsible for finance, employee relations and charitable contributions. • Exercising, cooking, digging in the dirt, hanging out with husband Pat and our boys



Patrick Finch
VP/Famous Music
 65 Music Sq. E. 37203
615-329-0500
 Fax: 615-321-4121
 In charge of all aspects of the Nashville operations. Formerly with EMI Music. • CMA, NARAS, Leadership Music • Carpentry, golf



Martin Fischer
President
High Five Entertainment
 1111 16th Ave. S. 37212
615-321-2540
 Fax: 615-321-2546
 www.high5entertainment.com
 martinfischer@hftv.net
 With company 19 years. Develops and produces projects for network and cable television. Recent clients include PBS, CBS, TNN. • Travel, horseback riding, cinematography



Pete Fisher
GM, Grand Ole Opry
Gaylord Entertainment
 2804 Opryland Dr. 37214
615-871-5812
 Fax: 615-871-5719
 www.opry.com
 pfisher@oprylandusa.com
 Responsible for the management, production and programming of the Grand Ole Opry show. Additional responsibilities include the Opry House, Acuff Theatre and Opry Plaza. With company since 1999. • Leadership Music



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**See Company &
 Category appendices
 page 69-86**



Larry Fitzgerald
Partner
Fitzgerald Hartley
High Seas Music
 1908 Wedgewood Ave. 37212
615-322-9493
 Fax: 615-322-9582
 Fitzgerald ran Caribou
 Management from 1967-1977,
 working with artists including

Chicago, The Beach Boys and Billy Joel. Founded the Fitzgerald Hartley Company with Mark Hartley in 1977. The Nashville office was opened in 1985 and manages Vince Gill, Larry Stewart, Olivia Newton-John, The Wilkinsons, Restless Heart, Rodney Foster, Jamie O'Neal, The Kinleys, Pam Tillis and Joe Ely. Fitzgerald and Hartley are also partners in the High Seas Music publishing company and active in the area of movie soundtrack music supervision. • Board, CMA; Steering Committee, NAPM



George J. Flanigen IV
Co-Owner
Deaton Flanigen
Productions
 1014 17th Ave. S. 37212
615-329-2095
 Fax: 615-329-0339
 Directs music videos and TV
 commercials. With company

16 years. Clients include MCA, Giant, RCA, Mercury, NBC, WB Television. • NARAS Board, NARAS National Trustee; member, CMA, ACM, NATAS, Leadership Music • Racing cars and motorcycling



Chuck Flood
Partner
Flood, Bumstead,
McCready & McCarthy, Inc.
 1700 Hayes St. 37203
615-329-9902
 Fax: 615-321-5074
 Specializes in business and
 financial management.

Tom Forrest
President/Owner
Taillight

2110 Blair Blvd. 37212
615-385-1034 • Fax: 615-385-1024
 tom4rest@bellsouth.net
 Forrest, who founded the company last year, is a TV Producer. His clients include CMT-Video Bio, Viacom-NY, CMT 2000 CMA Live Preview, CMT 2001 Grammy's Live Preview, Sony Records, Montgomery Gentry, Jo Dee Messina. • Member, CMA, NARAS & ATAS • Golf, hiking & cross-country skiing



Fletcher Foster
Senior VP Marketing
Capitol Nashville
 3322 West End Ave. Fl. 11
 37203
615-269-2068
 Fax: 615-269-2059
 www.capitol-nashville.com
 fletcher.foster@emicap.com
 Foster oversees all marketing

aspects of the label including production/promotion, publicity, and new media. Was formerly with Arista for nine years. • Board, NARAS, Gilda's Club, Nashville Cares;

member, AMA, HRC Federal Club, CMA, ACM, Leadership Music alumnus • Traveling, working out, tennis, biking, swimming, gardening



Richard H. Frank Jr.
Co-Chief Manager
Frank & Frank, PLLC
 415 4th Ave. S. 37201
615-254-1202
 Fax: 615-254-1267
 CDRFrank@aol.com
 Frank has practiced entertain-

ment, corporate and tax law since 1956. Counsel to the CMA since 1958; Trustee, Copyright Society of the South; Trustee, CMF; Lecturer Emeritus in entertainment and copyright law at Vanderbilt Law School and Nashville School of Law. • TBF, Huguenot Society, SAR, ROA, CMA, Tennessee and Nashville Bar Associations • Horticulture



Barry Freeman
Producer/Talent Acquisition
ABC Radio Networks
 1018 17th Ave. S. #8 37212
615-320-1300
 Fax: 615-329-0160
 bfm1@aol.com
 With the company five years,
 Freeman produces "live"
 syndicated programming and

is the network's Nashville representative. • Working with comedy country artists, golf, world travel

Chet Frist

Executive Director
Film, Entertainment & Music Commission
 312 8th Ave. N. Fl. 9 37243
615-741-3456 • Fax: 615-741-5554

Promotes Tennessee in the music, film, video, television and interactive media industries. Recently promoted, has been with the Commission for two years.



Celia Froehlig
President
Froehlig Palmer Music
Group
 1311 16th Ave. S. 37212
615-292-1503
 Fax: 615-292-1505
 fpmusic@aol.com
 Oversees administrative and
 creative aspects for this four-

year-old publishing company. • Treasurer, NSF; member, Copyright Society of the South, Leadership Music Class of '91



Mark Funderburg
President, Sales & Distribution
Word Entertainment
 3319 West End Ave. #200
 37203
615-457-1601
 Fax: 615-457-1620
 www.wordentertainment.com

mfunderburg@wordentertainment.com
 With Word seven years, oversees all Christian and general market sales, operations and sales administration, special markets, label relations, international and distribution marketing. Clients include Sony/Epic (general market partner), Squint, Word, Myrrh, Gospo Centric, Integrity Music, M2.0,

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Garth Fundis

Producer, Owner
Sound Emporium
3100 Belmont Blvd. 37212
615-383-1982
Fax: 615-383-1919
www.members.aol.com/
semporium
Fundis, who has owned the Sound Emporium recording

studio for eight years, has produced Trisha Yearwood, Jon Randall, Ty England, Lari White, Keith Whitley, Alabama, Collin Raye, New Grass Revival, Jamie O'Hara, John Michael Montgomery & Don Williams. • Board, Leadership Music; Past President NARAS Nashville Chapter; member, CMA, ACM



Joe Galante

Chairman
RCA Label Group
1400 18th Ave. S. 37212
615-301-4310
Fax: 615-301-4301
joe.galante@bmge.com
Galante has been with RCA 30

years. Under his leadership, the country label developed such gold and platinum acts as Alabama, The Judds, K.T. Oslin, Clint Black, Kenny Chesney, Martina McBride, Keith Whitley, Sara Evans, Andy Griggs and Lonestar. With the recent addition of Arista acts—Alan Jackson, Brooks & Dunn, Brad Palsley—Galante helms arguably Music Row's most powerful label group with more than 22 artists.

• Board, CMA, Rock 'n' Roll Hall of Fame, T.J. Martell Foundation, Nashville Area Chamber of Commerce; member, RIAA



Byron Gallimore

Independent Producer
Chief Manager
Song Garden Publishing, LLC
25 Music Sq. E. 37203
615-244-8950
Fax: 615-244-4711
Gallimore oversees all daily operations of his publishing

company. Previously president of Pride Music Group for 13 years. Has independently produced or co-produced Tim McGraw, Faith Hill, Jo Dee Messina, Randy Travis, Brooks & Dunn, Phil Vassar, Jessica Andrews and new groups Clark Family Experience and Girlfriendz. • BMI, CMA, ACM, Board member NARAS • Golf, Civil War buff, race car driving



Clarke Gallivan

President
Studio Productions
4610 Charlotte Ave. 37209
615-298-5818
Fax: 615-292-0204
www.studioprod.com
clarke@studioprod.com
With company 11 years. Works as Film Producer and Post

Production Supervisor in music video, television and feature films. Recent clients include Sony Nashville, Turner South, Warner Bros., MCA, CBS Television, DreamWorks, CMA Awards Show, Mercury Nashville. • CMA, NFVA

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Marty Gamblin
President/CEO
Marty Gamblin
Management, Inc.

P.O. Box 41004 37204
615-370-4662
Fax: 615-377-9637
gcmarty@aol.com
Manages Atlantic's South 65,
Katy Benko and Ruby Lovett. •

Board, Belmont University Music Business, Hecel Oyakapi;
CMA, ACM, GMA, NARAS, IEBA • Movies, sports,
weightlifting, spending time with wife Cherie and sons
Caleb and Josh



Patti Olsen
Garafola
Co-owner
Young-Olsen & Associates

1114 17th Ave. S. #103 37212
615-321-4433
Fax: 615-321-4430
www.young-olsen.com
patti@young-olsen.com
Promotion veteran with 19

years of experience; co-founded this independent promo-
tion firm four years ago. • Calling radio stations



Bonnie Garner
President
Bonnie Garner Management

3999 Johnson Hollow Rd.
Thompson Station, TN 37179
615-791-7051
Fax: 615-791-5788
bonngarner@aol.com
Manages Lee Roy Parnell
and Andy Griggs. Former VP

of A&R for Columbia and Epic Records. Formed own
company in 1994. • CMA, ACM, NARAS, NAPM

Tammy Genovese
Associate Executive Director
Country Music Association

1 Music Circle S. 37203



615-244-2840
Fax: 615-726-0314
www.cmaworld.com
tgenovese@cmaworld.com
Oversees the day-to-day
operations of CMA and its staff.
• Leadership Music alumnus
• Family, friends, staying fit



Tracy Gershon
Partner & President
High Seas Music/Gershon
Music Group

1908 Wedgewood Ave. 37212
615-322-9881
Fax: 615-322-9582
fish216@aol.com
Oversees all operations, signs
and develops writers and artists.

• Board, Leadership Music, Actors Bridge • Baseball, basket-
ball, horseback riding and raising my two children



Katie Gillon
Senior VP Creative Services
MCA Nashville

60 Music Sq. E. 37203
615-244-8944
Fax: 615-880-7420
katie.gillon@umusic.com
With label 27 years. Formerly
with Dot Records (1973-75);
ABC Records (1975-79).

Responsible for imaging and album packaging at MCA. •
Board, NARAS Nashville Chapter, NARAS National Board of
Trustees, Ear Foundation; Leadership Music; member, CMA,
ACM, NARAS, SOURCE • Golf, softball, movies, reading

Jimmy Gilmer
Owner/JAG Management

35 Music Sq. E. 37203
615-726-3230 • Fax: 615-256-7154
jagbase@home.com
Artist management firm represents Melodie Crittenden and
Brad Paisley. Previously ran EMI's production division and



Board, CMA; member, Leadership Music, GMA, NSAI •
Golf, fly fishing



Steven
Gladstone
Partner
Gladstone, Doherty &
Assoc., PLLC

49 Music Square W. #300
37212
615-329-0900
Fax: 615-329-2148
www.gladstone-doherty.com

sgladstone@gladstone-doherty.com
Gladstone represents artists, songwriters, music publishers,
managers and entertainment business entities in industry
matters; represents label executives in employment matters;
consults on entity formation, funding and business planning
for entertainment industry clients; public speaker on music
business and funding issues. Chairman, Film Music
Workshop, Inc., a non-profit organization that educates
songwriters and publishers on marketing music to film and
television; 297-4646. • CMA, NARAS, NFVA, Leadership
Music, Nashville; Tennessee and Missouri Bar Associations
• Teaches fly fishing



Holly Gleason
Owner/Joe's Garage

4405 Belmont Park Terrace
37215
615-269-3238
Fax: 615-297-7612
Established in 1993, Joe's
Garage is a media relations and
artist development company
that offers media training,
advertising, imaging coordination and special event services.



The WMA was founded in 1989 by western
music performers and fans to preserve and
promote the historic, traditional and contem-
porary music of the American West and the
American Cowboy. The non-profit organiza-
tion strives to bring the high moral values
articulated by the "Code of the West" to every-
one living in today's complicated society. The
American Cowboy represents honor, integrity,
respect, and a love for mankind and the world in which he lives.
Please join the WMA to help promote and support western music
and the message it portrays.

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that western
music makes a sig-
nificant and vital
contribution to our
society. Please join
us! See you down
the trail."

Mickey Dawes
President, WMA

Western Music Association

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Clients include Asleep at the Wheel, Lee Ann Womack, Patty Loveless, Jo Dee Messina, John Prine, Rodney Crowell, Gretchen Peters and Brooks & Dunn. Manages Mary Cutrufo. Formerly a music critic, Gleason has written for *Rolling Stone*, *Musician*, *The New York Times* and others. • ACM, CMA, NARAS



Steven Goldmann
Director/Co-Owner
Collective, LLC
900 Division St. 37203
615-327-1820

Fax: 615-320-0884
steven@collectivefilms.com
Goldmann co-founded this company in 1995 with Susan Bowman and Thom Oliphant.

Writes, directs and co-develops projects for film, TV and music videos. Clients include IMAX, CMT, TNN, Gaylord, CBC and many Nashville record companies. • Board of Governors, NARAS; CMA • My children, movies, photography, hockey, wine



Jon Goodman
Falcon-Goodman
Management
1103 17th Ave. S. 37212
615-329-9220

Fax: 615-329-9221
falconmgt@earthlink.net
Started company with Gary Falcon four years ago. Manages Michael Peterson, Travis Tritt,

Christy Sutherland and Monte Warden. • NAPM, CMA, ACM • Harley Davidsons, convertibles, Europe



Randy Goodman
President
Lyric Street Records
824 19th Ave S. 37203
615-963-4848

Fax: 615-963-4846
President of Lyric Street since its inception in July 1997.



Emory L. Gordy, Jr.
Producer
615-646-9731

An accomplished producer and writer, Gordy has recently overseen album projects for Patty Loveless and Danni Leigh.

Greg Gosselin
Director of Marketing/Atlantic Records

20 Music Sq. E. 37203
615-733-1880 • Fax: 615-733-1865
www.atlanticnashville.com

greg.gosselin@atlantic-recording.com
With company eight years. Facilitates all marketing activities and acts as product manager for the company. • CMA, ACM, NACA



John Grady
Senior VP Sales,
Marketing & Promotion
Mercury Nashville
54 Music Sq. E. #300 37203
615-320-0110

Fax: 615-327-4856
john.grady@umusic.com

With label nine years, Grady is in charge of all marketing and sales of CDs, cassettes, singles and videos. Oversees radio promotion. Also serves as Sr. VP Sales & Marketing for Lost Highway. • Board, Leadership Music • Hunting, fishing, parenting

Ted Greene
Sr. VP of Management
Dreamcatcher/Artist Management
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Part of team that oversees the management company which represents Kenny Rogers, Diamond Rio, Sara Evans and Marshall Dyllon. • ACM, CMA; Chairman, The Rio at Hermitage (Golf Tournament) • Bass fishing, golf



Jon Grimson
President
Counterpoint
Music Group

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Formed this independent radio promotion, marketing and consulting company in 1994. Specializes in promoting progressive, non-mainstream and roots country artists to Americana and AAA stations. 1996, '97, '98 *Gavin* Americana Independent Promoter of the Year. Producer of the syndicated radio show *This Week In Americana*. • Americana Music Association; CMA, IBMA, Folk Alliance, Leadership Music



Cathy Gurley
President/Owner
Gurley & Co.

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Established 1985. Oversees all areas of media, marketing, management, consulting and special events company. Specifically targets clients with new focus and direction. Clients include Marty Stuart, Lynn Anderson, Smith Music Group, The Collective, Dead Reckoning. • Boards of ACM, T.J. Martell; Country in the Rockies Executive Committee; member, NARAS, CMA, Leadership Music • Hiking, walking my dog, reading, chasing Jacob, preparing for Caeli, movies, music



See Company & Category appendices page 69-86

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Glenda Cones
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Phone: (615) 460-6438
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 Haber provides accounting and business management services to a wide range of entertainment clients. Offices are located in Nashville and Encino, Calif. Clients include Randy Travis, Joe Cocker, Brian Setzer, Lynyrd Skynyrd, Paula Cole, The Mavericks, Alecia Elliott, Rodney Crowell, Lyle Lovett, Pat Benatar, Lifehouse, Take 6, Peter Frampton, Raul Malo, Tony Brown, Hal Ketchum. • President, Nashville Screenwriters Conference; Board; AARC, Assn. of Independent Music Publishers

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Ted Hacker
Partner/CEO
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 Manages Darryl Worley, Yankee Grey and Lesley McDaniel. •

President, NEAR Foundation; member CMA, ACM, NARAS
 • Family time, golf, skiing



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Specializes in entertainment industry consulting and business management.



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 Clients include Trace Adkins,

Audium Records, Loretta Lynn, Robert Mirabal, Mindy McCready, Patti Page, Statter Brothers and Chalee Tennon.
 • ACM, CMA, NARAS • Son and granddaughter



Curt Hahn
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 Haislop has been a country journalist and producer since 1978. Writer of *Nashville IQ/Nashville Reports* radio prep column. Since 1995 Haislop's company has produced and written all country radio specials for United Stations Radio Networks. • CMA • Digital photography, composing poetry, golf, sculpture



David Haley
Senior VP National Promotion
MCA Nashville
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Oversees national promotion for MCA releases at country and Americana radio. R&R's Senior Promotion Executive of the Year for 1998 and 1999. Gavin's 1997 Promotion VP of the Year. • Screen Actors Guild, SESAC; Board, Country Radio Seminar; Leadership Music Alumnus • College football, vintage cars



Wayne R. Halper
GM/Head of Label Operations
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 Formerly with Capitol Records, Halper handles legal, business

and financial affairs; manages day-to-day operations. With company four years. • Co-Chair CMA Finance Committee; NARAS National Finance Committee; Board, CMF, Marcus Robertson Foundation; Treasurer and Head of Development, T.J. Martell; Chair, Country Music Retirement Center Task Force; W.O. Smith Advisory Council; President, Leadership Music; Nashville Children's Theater Advisory Council; member, CMA, ACM, NARAS • Needlepoint, synchronized swimming, sheep shearing, disabled chad counseling



Greg Ham
President
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 Heads this label with a roster that includes Audio Adrenaline, dc talk, Rebecca St. James and Stacie Orrico. • Hunting and outdoors

Jim Handley
Co-owner
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 drumplanet@aol.com

Co-founded Sessions Services with Kathy Smith. Handley is a well known drum tech. He brings that attention to detail and level of service to the cartage industry through SSU. Jim is also looking forward to another summer tour drum teching, and production managing Peter Frampton. • National Drum Association

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World Radio History



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 Held several executive positions
 with CBS Records and Capitol
 Records. Joined Curb Records in 1991. • National Youth
 Hockey Association • Hockey, boating



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 With company two years.
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 Exclusive booking agent for Alabama since 1979. • CMA,
 ACM



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 With bank for 16 years. Works

with music industry clients on matters of deposit, credit,
 cash management and investments; directs bank's spon-
 sorship and other involvement with music related activities.
 • Board, W.O. Smith School, NARAS, Leadership Music,
 T.J. Martell; member, NATAS, CMA, NSAI, GMA; NARAS
 MusiCares Advisory Council; Partnership 2000 Music
 Industry Task Force



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 This publicity veteran oversees
 all areas of publicity, media
 marketing and press for special
 events for DreamWorks Nashville. Formerly a partner in Holly
 & Harman Public Relations. • Committee, CMA Marketing &
 Publicity, NSAI Tin Pan South; member, ACM, CMA, NARAS;
 volunteer, T.J. Martell, Cerebral Palsy Foundation • Horses,
 movies, boating, fishing, handicapped children's sports
 volunteer



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 Harris held positions at ASCAP
 and CBS Songs (now EMI
 Publishing) before starting her
 own publishing concern in 1995. Joined Big Picture in
 January 2000. Works with writers, secures recordings. •
 CMA, NARAS, NSAI, SOURCE, Chicks with Hits



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 A member of this firm since
 1994, Harris has practiced law on Music Row since 1975.
 His practice includes music, entertainment, copyright and
 trademark, divorce and bankruptcy law. Clients include
 Kenny Chesney, Lorrie Morgan, Dale Morris, David Briggs,
 others. • ABA Forum Committee on the Entertainment and
 Sports Industries; Former Trustee, Copyright Society of the
 United States; member ABA, TBA, CMA

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 Conducts all categories of
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 Bullseye Callout for R&R. Other products include the
 Research Letter and Monday Memo. • Research, radio,
 agriculture, eastern culture

Mark Hartley
Partner

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 Fitzgerald Hartley was founded in 1977 with Larry
 Fitzgerald. Clients include David Benoit, Larry Carlton, Joe
 Ely, Rodney Foster, Vince Gill, JoAnna Janet, The Kinleys,
 Olivia Newton John, Jamie O'Neal, Pam Tillis, Toto, The
 Wilkinsons and producers Michael Omartian and Elliot
 Scheiner.



WINDSWEPT

Steve Markland
Cliff Audretch III

Writers

Al Anderson
Bobby Bare, Jr.
Chris Farren
Derek George
John Hobbs
Allison Moorer
Reed Nielsen
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Scott Siman
Norm DeVasure

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Ben Hayslip
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Dannie Middleton



Chris Farren
Ken Levitan

Writers

Tom Faulkner
Aaron Lines
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Nathan Followill
Caleb Followill



Brad Daniel
Julie Daniel

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Bobby Carmichael
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CORLEW MUSIC GROUP

David Corlew
Juli Newton

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and congratulations to Angela Kaset for the release of "Live at the Bluebird"



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With the university 22 years, Haseleu runs the country's largest recording program. • AES Education Committee, NARAS Engineering Craft Committee, SPARS Nashville Board, Leadership Music Class of 2000 • Travel, gardening, Abyssinian cats



Paul Hastaba
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Hastaba is responsible for the operation programming marketing, communications and creative services of CMT. He joined CMT in 1995. The network became a part of MTV Networks in 2000. • NARAS, CMA, ACM, Leadership Music



Diane Richey Haupt
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Opened company 16 years ago. First company in

Nashville to specialize in promotion to *Gavin* reporting stations. Solicits and obtains airplay for clients. • CMA • Scuba, Titans football, playing with the kids

Craig Havighurst

Music Writer
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Covers country, bluegrass, folk, jazz and pop for Nashville's daily paper. Former freelance music writer for *No Depression*, *The Oxford American* and *The Wall Street Journal*. Writer and co-producer of Emmy Award-winning short documentary on WSM for Nashville Public Television.



Craig Hayes
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With this law firm 18 years. Has worked as a musician, songwriter, publisher and music

teacher. Toured with Neil Young And The Shocking Pinks as baritone sax player and character, "Vito Toledo." Specializes in music, copyright and entertainment law. • Board, W.O. Smith: member CMA, NARAS, Leadership Music • Basketball, golf, guitar; married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better"; two sons, Luke and Sam; Hayes' sax can be heard on Neil Young's *Lucky Thirteen* CD and *Solo Trans* CDV

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Hays heads this trade organization and oversees day-to-day operations, long-range planning, marketing and the annual World of Bluegrass convention, IBMA Awards and Bluegrass FanFest. With the organization 11 years. • Golf, dog training, music



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Oversees all label operations for this new label, whose roster includes Charley Pride and Sonny Burgess. Heatherly was with RCA, Atlantic for over 25 years. • Watching NASCAR races, boxing, good food and great wine



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In charge of the firm's Consulting Group specializing in royalty examinations, valuation and sales of music



publishing catalogs, litigation support and expert witness testimony. Also specializes in entertainment industry business management for artists and executives. • W.O. Smith Council, Leadership Music • Woodworking, restoring an old truck



Scott Hendricks
Producer

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Hendricks was the former head of Capitol and Virgin Nashville. He has made key business

and artistic contributions to the success of over 40 No. 1 records and more than a dozen platinum-plus albums. His production credits include Brooks & Dunn, John Michael Montgomery, Trace Adkins, and Alan Jackson. • ACM, CMA, NARAS, Leadership Music • Family, golf, ATVs



Barton Herbison
Executive Director/NSAI

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Provides overall leadership and direction for the nation's

largest not-for-profit songwriter organization. More than 14,000 current and former members, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession; and hosts Tin Pan South. Herbison assumed his NSAI appointment in August 1997. • Board of Leadership Music and MADD; CMA, NARAS, NSAI • Basketball, physics



Pat Higdon
Senior VP/GM
Universal Music Publishing

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Higdon, a 25-year publishing veteran, took the helm of Universal Music Publishing Group approximately two years

ago. Prior to that he was President and owner of Patrick Joseph Music. At Universal he oversees a writer roster that includes Mark D. Sanders, Gary Burr, Matraca Berg and Stephanie Bentley. • NARAS • Boy Scouts, golf



Clint Higham
VP
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With the company for eight years, he co-manages (with

Dale Morris) the careers of Kenny Chesney, Louise Mandrell, Alecia Elliott, Shane McAnally. • Director, ACM Board • Boating, salt water aquariums, gemology



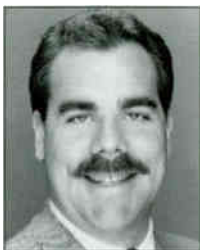
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 A 10-year veteran of PolyGram Music and formerly VP of Universal Music, Hill moved to Cal IV in January 2000. Oversees all operations of this new independent publisher. Writer roster includes Jim McBride and catalog includes Faith Hill hit "Breathe." • CMA, NARAS, ACM, Leadership Music • Camping, hiking, guitars, time with 11-year-old Dalmatian "Dobro."



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VP Writer/Artist Development
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 With EMI for five years, Hill signs and develops writers and artists. • CMA, ACM, NARAS • Work, family



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 Hilley is in charge of day-to-day operations and contract negotiations involving songwriters, recording artists and Tree Productions. Sony Tree is the copyright administration headquarters for all of Sony Music Publishing. Hilley has been with the company over 25 years and specializes in copyright acquisitions. • Past Chairman, CMA Board; Past President, Leadership Music; Board, Vanderbilt Children's Hospital, Baptist Hospital, Suntrust, Operation Smile, NMPA, Belmont College, Metro Sports Authority, ASCAP; member, NARAS, GMA, NSAI • Antiquing, golf, church and family



Randall Himes
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 Started with AFTRA in 1978 as National Representative, negotiating television and

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 Hinton has been with MCA 17 years. Defines overall policy and direction for the label, which under his guidance has been rated the No. 1 country label by *Billboard* and *R&R* the last 10 years. • Chairman of CMF Board; Senior Advisory Board for Sports and Entertainment Academy of Indiana University; Board, CMA, TPAC, Leadership Music, Leadership Nashville, W.O. Smith School, City of Hope; member, ACM, NARAS



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 With company 13 years. Supervises staff and writers and carries out other functions such as demoing and pitching material to artists and producers, and searching for and developing new writers. • Bicycling



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 With firm 21 years. Vice-chair of firm's Intellectual Property Practice Group. • Board, W.O. Smith School; member, NBA, TBA, CMA, Leadership Music • Cooking, college basketball fan



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 Formerly VP/GM at PolyGram Music Publishing, Howard has been with Lyric Street since

startup in August 1997. Responsibilities include signing acts, finding songs and matching producers with artists on the Lyric Street roster. Howard holds an MBA from Vanderbilt and a JD from George Washington University. • Board of Advisors for Belmont's Music Business Program, Board of Governors, NARAS



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Partner/GM
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 melanie@harlanhoward.com

Oversees publishing company, signs new writers and pitches catalog. Writer roster includes Harlan Howard, Bobby Cryner and Jimmy Melton. • Board, Friends of Belmont • Riding, showing and raising spotted saddle horses



Ron Howie
VP Sales
RCA Label Group
 1400 18th Ave. S. 37212
615-301-4300
 Fax: 615-313-4301
 ron.howie@bmge.com
 With label 22 years. Oversees all day-to-day sales, distribution and advertising. • Member CMA, ACM, NARM • Golf, sky diving, coaching youth sports



Michael Huddleston
CFO
The Curb Group
 47 Music Sq. E. 37203
615-321-5080
 Fax: 615-321-9511
 mhuddleston@curb.com
 CMA, ACM, AICPA, TSCPA



Dann Huff
Independent Producer
 10 Music Circle S. Fl. 2
 37203
615-255-1213
 Fax: 615-255-1224
 A top session guitarist, Huff has recently become an in-demand producer of artists including Faith Hill, SheDAISY, Megadeth, Lonestar, Lari White, Bryan White, Pam Tillis and Billy Ray Cyrus. Also oversees Dann Huff Productions and Huff Bright, LLC. • Boating



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www.trientertainment.com

For more information contact
Tim Riley or Jill Tomalty.



Rod Huff
Co-President
Chordant Distribution

101 Winners Circle
Brentwood, TN 37024
615-371-6800
Fax: 615-371-6915
www.chordant.com
rhuff@emicmg.com
Heads this major Christian distribution company with Rich Peluso. • GMA



Brian Hughes
Senior VP Sports & Outdoors
TNN

2806 Opryland Dr. 37214
615-457-7801
Fax: 615-457-7830
www.country.com
bjhughes@country.com
Hughes oversees all sports and outdoor programming for The National Network, an MTV Network. Has extensive production and business experience. • Leadership Music; board, ACM, CMF, EAR Foundation • Outdoors, sports, music, reading



John H. Huie
Agent
Creative Artists Agency

3310 West End Ave. #500
37203
615-383-8787
Fax: 615-383-4937
jhuie@caa.com
Responsible agent for Trisha Yearwood, Dwight Yoakam,

Faith Hill, Amy Grant, dc talk, Jars of Clay, Michael W. Smith, Steven Curtis Chapman, and Deana Carter. • T.J. Martell Foundation, CMA • Golf

Wade Hunt
Senior Director, Creative Services
RCA Label Group RLG/Nashville

1400 18th Ave. S. 37212
615-301-4370 • Fax: 615-301-4331
wade.hunt@bmge.com
Hunt oversees all creative and imaging for the labels of RLG. • Reading, running



Nick Hunter
President
Audium

20 Academy Pl. 37210
615-726-0060
Fax: 615-726-3788
www.audiument.com
audium@audiument.com
In spite of his determined informal air, Hunter possesses an encyclopedic knowledge of what's going on in the business. He oversees all aspects of the company.



Ron Huntsman
President
Huntsman Entertainment

1100 16th Ave. S. 37212
615-255-1100
Fax: 615-255-1107
www.huntsmanent.com
ron@huntsmanent.com
Has operated his company 13 years. Produces and syndicates live events and artist specials for radio including *Country HitMakers*, *Honky-Tonk Sundays*, *Artist Clip Service*, *Gold Clips*, *Name That Song*, *Live From Nashville!*, *Christmas On Music Row* and *Live From Hollywood!* • NARAS, CMA, ACM, GMA, AFTRA, NCRA • Hiking, wood working, outdoors



Mike Hyland
Owner
Full Court Press

P. O. Box 1089
Franklin, TN 37065
615-595-6141
Fax: 615-595-9646
www.fullcourtpress.com
fullcourtpress@home.com
Formed public relations company in 1997. Clients include the Bluebird Cafe, Bullseye Marketing & Research, Ray Hood/Caption Records, Relentless Nashville, Riders In The Sky and SongCatalog.com. • NARAS, CMA, AMA • Wine, travel, sports

Bob Jackson
Owner/Partner
Ground Zero

1011 16th Ave. S. 37212
615-322-9927 • Fax: 615-322-9786
www.groundzeropost.com • bob@groundzeropost.com
One of four partners in this video post production firm, Jackson manages the operation. Clients include Collective, Saatchi & Saatchi, AV Squad, Picture Vision. Studio Productions, and Honest Images. • Family, photography

Carson James
VP, Promotion & Media Strategy/Curb Records
47 Music Sq. E. 37203
615-321-5080 • Fax: 615-327-3003
cjames@curb.com
CMA, ACM



Greg Janese
President
TBA Entertainment Corp.

300 10th Ave. S. 37203
615-742-9000
Fax: 615-742-9170
www.tbaent.com
gjanese@tbaent.com
Oversees the integration, operations and expansion of TBA's business units including corporate communications, entertainment marketing, fairs and festivals, and artist management. Company has 12 offices across the country, including one in London. With the company three years. • CMA, Leadership Music • Golf



Wade Jessen
Director, Country, Christian & Gospel Charts
Billboard, Country Airplay Monitor

49 Music Sq. W. 37203
615-321-4291
Fax: 615-320-0454
www.billboard.com
wjessen@billboard.com

Jessen manages the trade publication's charts and weekly columns in *Billboard* and *Country Airplay Monitor*. With company since January 1995. • Board, ACM, March of Dimes (Music City Division); Advisory Council; member, GMA, NARAS, SGMA, IBMA, CMA, Leadership Music, CRS Agenda Committee • Antique radio/phonograph collecting, rural studies, farming and ranching issues, Western history



Bill Johnson
VP Creative Services
Sony Music Nashville

34 Music Sq. E. 37203
615-742-4360
Fax: 615-742-4339
bill_johnson@sonymusic.com
With label 21 years. Formerly worked for *Rolling Stone*.


Responsible for imaging, art direction, design of album covers, media, advertising and collateral materials. • Chair, NARAS Grammy packaging committee; member NARAS, NAF, CMA, ACM



Doug Johnson
President
Giant Records Nashville

1514 South St. 37212
615-256-3110
Fax: 615-256-9395
www.giantnashville.com
doug.johnson@wbr.com
As President of Giant Records, Johnson is responsible for signing and co-producing The Wilkinsons and Keith Harling as well as signing Neal McCoy. He has also co-produced Giant artist Clay Walker and past Giant artists Don Williams and Daryle Singletary. Formerly Sr. VP at Epic, Johnson's production clients included Doug Stone, John Michael Montgomery and Sons of the Desert. • Board, NARAS; member, CMA, ACM, NSAI, GMIA, Leadership Music

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See Company & Category appendices page 69-86

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Ginny Johnson
GM
Hamstein Productions
 914 18th Ave. S. 37212
615-321-0902
 Fax: 615-327-3395
 ginnyj@hamstein.com
 Oversees operations of Hamstein Productions, including management of producer roster:

Bob DiPiero, Mary Ann Kennedy, Chip Hardy, Tom Shapiro. Directs artist development and project coordination for the company. • NARAS, CMA • Horseback riding, lobstering, fishing, hunting



Al Jolson
President
Al Jolson Enterprises, Inc.
 118 17th Ave. S. 37203
615-244-5656
 Fax: 615-242-2472
 Oversees the daily activities of the publishing and recording complex. Has owned company for 20 years. • Member, CMA,

AES, NARAS, ASCAP, AFTRA, BMI

Allison Brown Jones
Head of A&R

DreamWorks Nashville
 1516 16th Ave. S. 37212

615-463-4613 • Fax: 615-463-4601

Currently handles A&R for Toby Keith, Darryl Worley, Jessica Andrews and the rest of DreamWorks' roster. She previously held A&R positions at Giant and BNA. • CMA, ACM, NARAS, SOURCE, Leadership Music



Kim Jones
GM, Creative Services
Song Garden Publishing, LLC
 25 Music Sq. E. 37203
615-244-8952
 Fax: 615-244-4711
 song-garden@mindspring.com
 Primary duties: publishing, plugging, signing and

developing songwriters. Works directly with producer Byron Gallimore. • CMA, SOURCE • Hiking, swimming, golf, listening to great songs



Rusty Jones
Attorney
Gordon, Martin, Jones & Harris, P.A.
 49 Music Sq. W. #600
 37203
615-321-5400
 Fax: 615-321-5469
 Jones represents artists, managers, publishers, writers,

producers, agents, record labels, production companies and corporations. Before joining this firm 17 years ago served as ASCAP's Nashville Director of Business Affairs. Clients include Garth Brooks, Martina McBride, The Dixie Chicks, Tim McGraw. • Former Chair of TBA's Copyright, Entertainment and Sports Law Section; board of advisors, Belmont School of Music Business • Snow skiing, travel, history, fishing

Robin Mitchell Joyce
Counsel/Wyatt, Tarrant & Combs
 29 Music Sq. E. 37203



615-255-6161
 Fax: 615-254-4490
 rjoyce@wyattfirm.com
 Joyce's practice consists entirely of entertainment and intellectual property work. Clients include recording artists, songwriters, music publishers, film and video companies, entertainment executives. Founding Chair of the Nashville Bar Association's Entertainment Section. Professor of Entertainment Law at Belmont and Vanderbilt Law. The only Nashville-based attorney on the Board of Directors of the Alliance of Artists and Recording Companies. Frequently a featured lecturer and panelist at national music industry and legal events.
 • Board, NARAS, Leadership Music; member, CMA



Kieran Kane
President/CEO
Dead Reckoning Records
 P. O. Box 159178 37215
615-321-0508
 www.deadreckoning.com
 deadreck@aol.com
 Partner/owner of the company. Artists include Kieran Kane, Kevin Welch, Mike Henderson,

Big House, David Olney, Charlie Major, Harry Stinson and Tammy Rogers. • Sailing, painting

Alan Kates
President

Big Picture Entertainment
 2820 Erica Pl. 37204

615-292-7440 • Fax: 615-292-0749

alan.kates@bpemusic.com

Writers at this new publishing outfit include Keith Stegall, Dan Hill, Robin Wiley and Gary Harrison. Kates oversees all aspects of company, plus the business affairs of Stegall, Hill, Wiley and David Nail. • Tennis, work



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Managing Shareholder
Greenberg Traurig-Atlanta
 Ivy Place, 3423 Piedmont Rd.
 NE, Fl. 2 Atlanta, GA 30305
404-237-7700
 Fax: 404-237-5260
 www.gtlaw.com
 katzj@gtlaw.com
 First attorney inducted into

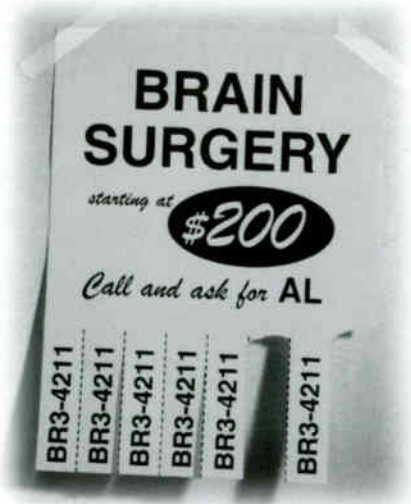
the Georgia Music Hall of Fame. Client roster includes some of the world's most well-known entertainers, producers, record labels, concert promoters and Fortune 500 companies. Special Counsel to the CMA. • Chairman, ABA Entertainment & Sports Law Section; Chairman, Entertainment Law Initiative; Chairman Emeritus, NARAS; Board of Directors, T.J. Martell Foundation; Board of Trustees, NARAS Foundation; Board of Advisors Chairman, Commercial Music Program, Georgia State University



Andrew Kautz
President/COO
Emerald Entertainment Group
 1033 16th Ave. S. 37212
615-846-5200
 Fax: 208-248-2987
 www.emeraldentertainment.com
 Andrew@emeraldentertainment.com

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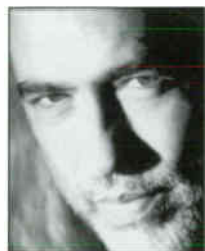


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Jim Kemp
VP of Creative Services
Mercury Records
54 Music Sq. E. #300 37203
615-524-7554
Fax: 615-524-7656
jim.kemp@umusic.com
Twenty-five-year music business veteran. Oversees department; deals with anything visual for

Mercury artists. • CMA, NARAS, ACM • Golf, reading, fishing



Bill Kennedy
VP Sales & Field Marketing
Capitol Nashville
3322 West End Ave. Fl. 11
37203
615-269-2000
Fax: 615 269-2097
www.capitol-nashville.com
Bill.Kennedy@emicap.com
With the label 11 years.

Oversees sales & retail marketing. • CMA, ACM, NARM • Sports, reading, history



Ron Kerr
Owner/President
Sound Stage Studio
10 Music Circle S. 37203
615-256-2676
Fax: 615-259-2942
www.soundstagestudios.com
Oversees day-to-day operations of the recording facility, which offers five rooms. Clients

include Universal, Sony and Mercury. • CMA



Merle Kilgore
Executive VP/Hank Williams Jr. Enterprises; President
Merle Kilgore Management
2 Music Circle S. 37203
615-742-3622
Fax: 615-742-1235
www.merlekilgore.com
merlekilgoremgmt@aol.com
Kilgore began his career carrying

Hank Sr.'s guitar, traveling with Elvis and writing his first No. 1 hit at the age of 18. Kilgore now oversees the Hank Williams Jr. organization including publishing, auxiliary enterprises, *Bocephus News* and Hank's The Bama Band. CMA's first SRO Manager of the Year. Recently named Legendary Songwriter at the North American Country Music Assn. Awards. • Board, Hank Williams Museum, Tex Ritter Museum; honorary Tennessee State Senator; member, CMA, Byrd High School Hall of Fame, AFM, AFTRA/SAG, Nashville Songwriters Hall of Fame • Boating



T.K. Kimbrell
President/Owner
TKO Artist Management
4219 Hillsboro Rd. #318
37215
615-383-5017
Fax: 615-292-3328
tk@tkoartistmanagement.com
Manages Sawyer Brown, John Bunzow, Toby Keith, Chris

LeDoux, Mac McNally, Allison Moorer and Scott Emerick. Has had firm 14 years. • Board, ACM, CMA • Golf, basketball



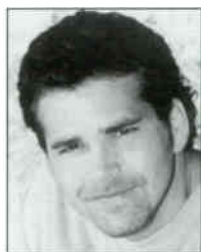
George King
Senior VP/IGM
Reunion Label Group
741 Cool Springs Blvd. E.,
Franklin, TN 37067
615-261-6500
Fax: 615-261-5916
gking@
providentmusicgroup.com
Co-heads this label with a

roster that includes Michael W. Smith, Kathy Troccoli and Bob Carlisle. • GMA



Bob Kirsch
VP
Welk Music Group
120 31st Ave. N. 37203
615-297-4322
Fax: 615-297-8575
welksongs@aol.com
Charged with reestablishing Welk's Nashville publishing operation. Writer roster

includes Joy Lynn White, Greg Trooper, Stacy Dean Campbell, Scott Miller, Steve Forbert, Amy Rigby, Pamela Brown Hayes and Jeff Childress. • Reading, film noir, beagles



Michael Knox
VP, Productions/Artist-Writer Development
Warner/Chappell Music
21 Music Sq. E. 37203
615-254-8777
Fax: 615-726-1353
With the company eight years. Concentrates on signing and developing artists and writers.

Gets songs cut and record deals for W/C artists. • T.J. Martell, ACM, CMA, Copyright Society of the South • NASCAR, pro boxing, oldies music, movies, spending time with wife and daughters; In memory of my father, I love you Dad, www.BuddyKnox.com.



Carl Kornmeyer
President, Music, Media & Entertainment Group
Gaylord Entertainment Co.
One Gaylord Dr. 37214
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Fax: 615-316-6585
www.gaylordentertainment.com
ckornmeyer@
gaylordentertainment.com

With the company 27 years, Kornmeyer is responsible for Gaylord enterprises including Word Entertainment, MusicCountry Cable Networks, WSM and WWTN radio, the Grand Ole Opry, GET Management, the Ryman Auditorium, Wildhorse Saloon and Corporate Magic. • CMA, Leadership Music Alumnus, Leadership Nashville Partner, GMA, NARAS, BellSouth Senior Classic Board • Music, cars, golf

Phillip Kovac
Manager
The Left Bank Organization
9255 Sunset Blvd. Fl. 2 West Hollywood, CA 90069
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 kenkragen@aol.com
 Specializes in personal
 management and television

production. Kragen is known for his social consciousness, as manifested in such celebrated charity extravaganzas as We Are The World and Hands Across America. Manages Mark Collie and 3 of Hearts. • Board, Mr. Holland's Opus Foundation, EMI Entertainment Marketing; member, CMA, NARAS, HRTS • Basketball, calligraphy



Bobby Kraig
VP Promotion
Arista Nashville
 1400 18th Ave. S. 37212
615-301-4420
 Fax: 615-301-4438
 bobby.kraig@bmge.com
 With the company seven years.
 • Member, CMA, ACM •
 Magic, boating



Mike Kraski
Sr. VP Sales & Marketing
Sony Music Nashville
 34 Music Sq. E. 37203
615-742-4340
 Fax: 615-742-5717
 mike_kraski@sonymusic.com
 With the company 25 years.
 Oversees efforts of the Sales,
 Marketing, Media, Creative

Services, Artist Development, New Media and International departments.



Kenneth L. Kraus
Partner
Loeb & Loeb
 45 Music Sq. W. 37203
615-749-8300
 Fax: 615-749-8308
 kkraus@loeb.com
 Managing partner in the
 law firm's Nashville office.
 Company offers full service

representation including music, film, television, trademark and copyright. Clients include Trisha Yearwood, Clint Black, Amy Grant, Michael W. Smith, The Wallflowers, Steely Dan and the Elvis Presley estate. • Counsel to NAPM; board, W. O. Smith School; Legal Advisor, First Steps; member, CMA, NARAS, Leadership Music • Cooking, travel, cross country skiing, guitar

Amy Kurland
Owner/Bluebird Cafe
 4104 Hillsboro Rd. 37215
615-383-5308 • Fax: 615-385-1955



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 blubirdcaf@aol.com
 Kurland's listening room and
 eatery has become world
 famous. She screens the song-
 writers who want to perform
 there, a practice which makes a
 visit worthwhile for publishers,
 A&R reps and fans in search of
 good music. Television's *Live*

From The Bluebird Cafe is now in its third season on Turner South. • CMA, NSAI, NARAS; Leadership Nashville, Leadership Music • Hiking, dogs



Kevin Lamb
VP, Nashville
peermusic
 1207 16th Ave. S. 37212
615-329-0603
 Fax: 615-320-0490
 www.peermusic.com
 klamb@peermusic.com
 Lamb has headed up the
 Nashville office of this suc-

cessful multi-national publisher since 1993. • International Committee, CMA; board, Copyright Society of the South; ACM; Country Cares for St. Jude Advisory Committee; President's Cabinet, University of North Alabama; Chair, Leadership Music Historical Committee • Boating, computers, spending time with family



Jack Lameier
Senior VP National
Promotion
Sony Music Nashville
 34 Music Sq. E. 37203
615-742-4373
 Fax: 615-742-4338
 jack_lameier@sonymusic.com
 With Sony 39 years, 23 of
 them in Nashville. Oversees

promotion of Columbia, Epic, Monument and Lucky Dog labels. • Board, ACM, CRB • Civil War, golf, proprietor of Jack's Place, keeping my wife happy

Jon Landau
Owner/Jon Landau Management
 80 Mason St. Greenwich, CT 06830
203-625-2636 • Fax: 203-625-2634
 Manages Shania Twain and Bruce Springsteen.



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VP/GM
Atlantic Records Christian
Division
 20 Music Sq. E. 37203
615-214-1401
 Fax: 615-214-1527
 barry.landis@
 atlantic-recording.com
 With the company 11 years.

• Board, CMTA; member CMA, NARAS • Books and public speaking



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VP/Bank of America
 1013 16th Ave. S. 37212
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 Fax: 615-329-9146
 www.bankofamerica.com
 danielle.lares@
 bankofamerica.com
 Manages and coordinates
 entertainment industry team. •

Board, T.J. Martell Foundation; Music City Tennis Invitational Committee; Nashville Screenwriters Conference Chair for Honor Level • Tennis, golf, snow skiing



Steve Lassiter
VP
APA Nashville
 3017 Poston Ave. 37203
615-297-0100
 Fax: 615-297-5434
 stlassiter@apa-agency.com
 Nashville native and 25-year
 industry veteran, Lassiter was a
 William Morris VP for 12 years

before joining APA in 1998. Oversees talent acquisitions and the East Coast territory. Responsible agent for Billy Ray Cyrus, David Lee Murphy, Pure Prairie League, The Crickets and others. • CMA, ACM, NATD, IEBA • Harley Davidsons, horses, cooking



Kyle Lehning
Producer
615-665-2817
 Fax: 615-665-2729
 Lehning headed Asylum
 Records for seven years. He
 produces or has produced
 Bryan White, The Derailers, Dan
 Seals, Randy Travis, George
 Jones, Mandy Barnett, Neal
 McCoy and Kristin Garner. • NARAS Board of Governors;
 member, CMA, Leadership Music, Copyright Society of the
 South, Foundation for Community Encouragement



Ken Levitan
President
Vector Management
 1607 17th Ave. S. 37212
615-269-6600
 Fax: 615-269-6002
 kenlevitan@earthlink.net
 Levitan reactivated this
 management company after
 a two-year hiatus when he

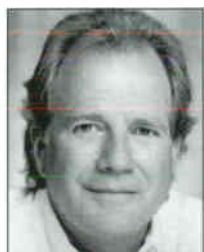
ran Rising Tide Records. Clients include Lyle Lovett, The Warren Brothers, Sixpence None The Richer, Emmylou Harris. Co-manages Patty Loveless and Nickel Creek with Mike Robertson. Recently launched Combustion Music and Records with Chris Farren in association with Windswept Pacific. • Sports, reading, movies



Paige Levy
Senior VP A&R
Warner Bros. Records
 20 Music Sq. E. 37203
615-748-8000
 Fax: 615-214-1523
 paige.levy@wbr.com
 With label 18 years.
 Department head and business
 affairs liaison. Oversees

recordings for all artists and is personal A&R rep for Trick Pony, Dwight Yoakam and The Lynns. • ACM, NARAS, CMA • Collecting placemats

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Luke Lewis
Chairman
Mercury Nashville
 54 Music Sq. E. #300 37203
615-524-7500
 Fax: 615-524-7600
 www.mercurynashville.com

Since 1992, Lewis has been in charge of the label's Nashville operation and has been a leader in working to break artists of wide musical diversity. Helped launch, and named President of Lost Highway Records in early 2001. • President, CMA Board • Saltwater fishing, reading



Pamela L. Lewis
President/CEO
PLA Media
 1303 16th Ave. S. 37212
615-327-0100
 Fax: 615-320-1061
 www.plamedia.com
 plewis@edge.net

Publicity clients at 16-year-old firm include Watson Guptill/*Billboard* books, Eminent Records, Woodsongs Old-Time Radio Hour, Doubleday Books and the Townes Van Zandt estate. Co-managed Garth Brooks for seven years. Has won multiple awards for PR, marketing and artist management. • Board, Vanderbilt Blair School of Music, Belmont School of Music, Leadership Music, Nashville Independent Film Festival • Horseback riding, historic preservation, travel, painting, writing



Dale Libby
VP Sales
Sony Music Nashville
 34 Music Sq. E. 37203
615-742-5723
 Fax: 615-742-5720
 dale_libby@sonymusic.com

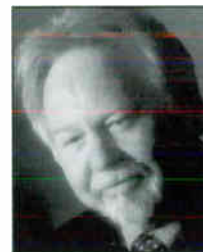
With the company 22 years, Libby oversees all aspects of sales and distribution for all Sony Nashville artists. • CMA, ACM



John Lomax III
Owner/President
Kinetic Management
 P.O. Box 120316 37212
615-356-4684
 Fax: 615-356-4666
 lomax3@mindspring.com

Company was founded in 1983. Manages the careers of Kasey Chambers, Tammy Faye Starlite and Kimber Clayton. Consultant for record companies in Australia and England. He is also a music journalist with regular columns in London and Australia. • Board of Governors, NARAS Nashville chapter; CMA Hall of Fame Nominating Committee • Snorkeling, reading, photography, travel

Paul Lovelace
Co-Owner
CDX-Compact Disc Xpress
 2603 Westwood Dr. 37204
615-292-0123 • Fax: 615-292-8750



Rendy Lovelady
President
Rendy Lovelady Management
 1102 17th Ave. S. #402 37212
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 rlovelady@rendyloveladymgmt.com
 Manages Jars of Clay, Russ Lee, Luna Halo, Carman and Little Big Town.



cdx@home.com
 Co-owns company with Charlie Douglas. Provides special CD singles compilation service to country radio stations not reporting to trade magazines. • CMA, NARAS

John Lytle
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Lytle Management Group, Inc.
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 Fax: 615-297-6866
 johnlytle@home.com
 Founded company in 1997. Manages Gary Allan. • CMA, NARAS, ACM, NAPM • Family, children Eden and Luke

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 "Still No Shangri La" MICHELLE WRIGHT
 "Better Off Broken" TAMMY COCHRAN
 "Loved By You" JOURNEY
 "The Other Side" ANNE MURRAY
 "Another Pot O' Tea" EMMYLOU HARRIS

Thanks.



THE STAFF: Tinti Moffat, Stephen Graubeger, Cyndi Forman, Jill Napier, Colin Cameron
 THE WRITERS: Gerald O'Brien, Matt Rossi, Jody Alan Sweet

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www.morainemusic.com
Producer, publisher and songwriter. Oversees independent publishing company that

currently represents eight staff writers. Maher produces Kenny Rogers, Bering Strait, Sean Michaels, Jamie O'Hara and Jenai. • CMA, NSAI, NARAS, ACM • Collecting guitars, fly fishing



David Malloy
Owner

David Malloy Productions

40 Music Sq. W. 37203

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Fax: 615-259-5298

Currently produces Reba McEntire, Andy Griggs, Lila McCann, Kortney Kayle, Tim Rushlow and Billy Gilman.

Malloy is also a noted songwriter. • CMA, ACM, NSAI, NARAS • Golf



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Procures media opportunities

for Sony and its artist roster. Previously Director of Media Relations for Alan Jackson, and Director Publicity/Artist Development for Decca Records. • NARAS, ACM, CMA • Reading



Brian Mansfield
Senior Editor Country, Christian, Gospel/CDNow; Correspondent
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Markland pitches songs, signs talent and manages the Nashville office. • NARAS, CMA, ACM • Mountain biking, golf



Mike Martinovich
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 Formerly Sony VP of Marketing, Martinovich formed his current association seven years ago

and specializes in strategic marketing planning, exploration of alternative marketing concepts and integrated retail marketing programs. • CMA, ACM, NARAS, Leadership Music • E-commerce, foreign language, travel



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A 23-year entertainment

attorney, Mason counts Reba McEntire, Travis Tritt, Deana Carter, Mindy McCready, Toby Keith, Tony Brown, James Stroud, Pam Tillis, and Luke Lewis among his 30 or so clients. • CMA; CA, NV and TN Bar Association; NV Film Commission

Dale Mathews

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Oversees this Christian publishing house which includes the catalogs of Paragon, Diadem, John T. Benson, Singspiration, Stamps-Baxter, New Spring, Bridge Building and Designer Music. • Executive Committee,

CMPA; Membership Committee Chairman, CMPA



Pam Mathews
GM

Gaylord/Ryman Auditorium
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Former VP/Treasurer of Wynonna, Inc. and J2k, Inc.,

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Jamie Matteson
Country Editor/Bureau Chief
Gavin

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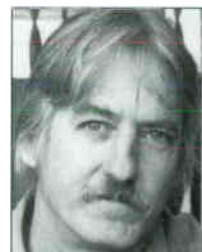
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Employed by the magazine for five years. Oversees all editorial

and administrative responsibilities for Nashville office. • ACM, CMA, Leadership Music • Tennis, movies, travel



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With company 23 years, works as film director, producer and

director of photography; handles music video and programming. Recently produced/directed second season of *Live From the Bluebird Cafe* for Turner South. • NARAS, NFVA, Leadership Music



Jim Mazza
President & CEO

Dreamcatcher Entertainment

2910 Poston Ave. 37203

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Fax: 615-329-2350

www.dreamcatcherent.com

Former Capitol Records

President/EMI America

Chairman, Mazza co-founded

the company in 1998 with Kenny Rogers. Dreamcatcher is comprised of a record company, management company and a Los Angeles-based film and television division. A 30-year industry veteran, Mazza was involved in the worldwide success of artists including Kenny Rogers, Tina Turner, David Bowie, Paul McCartney, Merle Haggard, Duran Duran and Glen Campbell. • NARAS, CMA, CMA

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Flood, Bumstead, McCready & McCarthy, Inc.
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 Formed company in 1990. Focuses on financial and business management for recording artists and producers. First female recipient of the CMA's Founding President's Award. Chaired the establishment of CMA's Horizon Award and Irving Waugh Award of Excellence. Clients include Jo Dee Messina, Rascal Flatts, SHeDAISY, Mary Chapin Carpenter, Garbage, Wynonna. • Board, Leadership Music, W.O. Smith School • Cycling, travel, learning, obsession with clients' long-term financial well being



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VP, Mastering Services
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Oversees the mastering division of Emerald Entertainment which includes three mastering rooms, copying room and digital editing. • MTSU Advisory Board, Leadership Music, NAPRS, SPARS, AES, CMA, NARAS



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Pecos Film Co., Inc.
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 Fax: 615-327-0431
 rmm180@compuserve.com
 With company 10 years. Directs music videos, commercials and documentaries. Recent clients include Brooks & Dunn and Travis Tritt. • ACM, CMA, NARAS



NEW LISTING

Jimmy Metts
Director of Nashville Operations
Malaco Music Group
 1012 18th Ave. S. 37212
615-327-0440
 Fax: 615-329-3964

A four-year veteran of Malaco, Metts oversees the day-to-day activities and develops and signs new writers. • NARAS, CMA, ACM • Fishing, horseshoes, sports



Glenn Middleworth
Sr. VP, Creative
EMI Music Publishing
 35 Music Sq. E. 37203
615-742-8081
 Fax: 615-726-2394

With company for seven years. Oversees the creative staff of this publishing house. • CMA, ACM, NARAS, Leadership Music Class of 2001 • Scuba diving, golf, reading



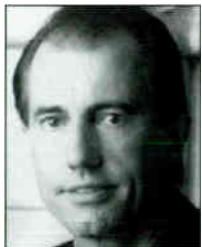
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President & Managing Member
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615-250-4600
 Fax: 615-250-4699
 www.copyright.net
 dean@copyright.net

Founded company in 1999. Songwriter clients include Thom McHugh, Stephen Allen Davis, Jerry Lynn Williams, Curtis Lance, Caryl Parker, Porter Howell, Tim Rushlow, Kortney Kayle, James Otto, Gari Lorenzo.



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Film, music video and commercial director Miller formed the A.V. Squad with partner Selby Miller in 1995. Has directed/produced hundreds of music videos in all genres. Seven CMA nominations, one CMA Award, two ACM awards, two TNN awards and many others. Directed award-winning short film *I Still Miss Someone*. Currently in preproduction for a film with Robert Duwall's production company. • CMA, NARAS, ACM, Leadership Music • Drums, golf, playing with twin two-year-olds



Norman Miller
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Miller founded the company in 1989 and produces the Young Messiah and Child of the Promise tours. He also manages/co-manages Nichole Nordeman, Margaret Becker, Twila Paris, Phil Keaggy, Anointed, Out Of The Grey, Michelle Tumes, ZOEgirl and Avalon. • Executive Committee of Worldwide Leadership Council Inc., Jerusalem 3000 • Golf, tennis



W. Michael Milom
Partner & Entertainment Group Chairman
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Milom has earned a national reputation in matters of intellectual property and has more than 27 years experience as an entertainment attorney. Clients include Alabama, Chet Atkins, Tracy Byrd, Mary Chapin Carpenter, Terri Clark, Diamond Rio, Emmylou Harris. • Leadership Music, Leadership Nashville; Founding Director and former Chairman, Copyright Society of the South; counsel, CMF and CRB boards; Adjunct Professor, Vanderbilt Law School



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a top music industry attorney.



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With MJI seven years, Miner oversees MJI's existing country programming and special events coverage. • CMA • Classic movies, travel

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Essential Records

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Oversees operations of Christian label with a roster that includes Jars of Clay, FFH and Third Day.



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Opened the Nashville offices of this company in 1992. Oversees operations, master licensing, soundtrack compilations for accompanying television properties, niche product development and marketing, new talent development and marketing. • Board, W.O. Smith School, CCMA • Golf, fishing, Mexico



Charlie Monk
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Named the honorary mayor of Music Row, Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. Former President, AFTRA; former VP, GMA, NARAS and NSAI; Alumni Board, Leadership Music. 1998 SESAC Country Publisher of the Year. • Board, CRB; member, CMA, ACM • Joke telling, hob-nobbing with the stars, golf



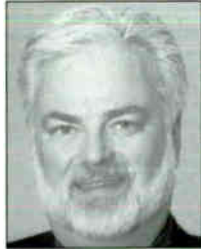
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 Moody consults radio stations
 and syndicators in the U.S. and Canada. • CMA Board
 • Baseball, War Between The States



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 Manages Nashville operations
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Web promotions, content development, event planning,
 advertising, affiliate relations. Previously spent 16 years in
 promotion at various pop and country record labels. • CMA,
 Family Affair Ministries Advisory Board • Soccer

Paul Moore
Senior VP/Co-Head of Operations
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Runs office jointly with Rick
 Shipp. Massive roster includes
 4 Him, Brooks & Dunn,
 Diamond Rio, Mary Chapin
 Carpenter, The Oak Ridge
 Boys, Sandi Patti, Point of
 Grace, Hank Williams Jr. and
 Vince Gill.



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Executive VP
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 successful concert promotion
 company that was acquired
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 Manages Donna Summer, K.T.
 Oslin, Matraca Berg, Dean
 Miller, Sammie Jay Wren and

Kree Harrison. • Steering Committee, NAPM; Country In
 The Rockies committee; member, ACM, NARAS, NATD •
 Motorcycles



Dennis Morgan
President
Little Shop of Morgansongs
Morgan Music Group
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 Fax: 615-321-3640
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 songwriter.com
 Songwriter, publisher,
 producer, studio owner. Recent cuts by Eric Clapton,
 Faith Hill, Rod Stewart and Garth Brooks. • NSAI, CMA,
 NARAS, Copyright Society



Dale Morris
President
Dale Morris & Associates
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 Manages Alabama. Co-man-
 ages Kenny Chesney, Louise
 Mandrell, Shane McAnally,
 Mike Walker and Alecia Elliott.

• Boating, jogging, reading

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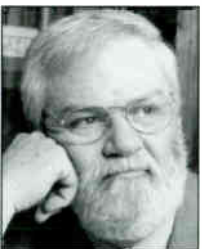
Erin Morris
Owner
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 2607 Westwood Dr. 37204
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 publicity@thepressoffice.net
 Publicity firm's clients include
 John Anderson, Vince Gill,

Ralph Stanley, NSF, The Band, Pam Tillis. Morris was with RCA for 11 years and with *Billboard* for 2 1/2 years. Morris also manages Pete Huttlinger. The Press Office shares office space, and in some cases client responsibilities, with Alison Auerbach Public Relations. • Belmont University Advisory Board • Music, summers on Martha's Vineyard, reading mystery novels



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 Murrah has served two terms as President of NSAI and President of NSF. He now oversees the day-to-day workings of his own thriving publishing company, which is celebrating its 11th anniversary and was *Billboard's* Independent Publisher of the Year (1992). • CMA, NSAI, BMI, AFTRA, Leadership Music



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 Duties include artist signings, project coordination and

creative marketing. • Founder, SOLID; President, SOLID alumni board • Golf, softball, racquetball, football, fishing



Chuck Neese
Proprietor
The New Company
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Neese began one of Nashville's first publishing co-ventures with Warner/Chappell in 1987. Writers include Mike Mobley, Scarlet Keys, Gordon Bradberry. • Board, Copyright Society of the South • Writes articles on antiques as an avocation



Sandy Neese
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 With label over 13 years. Directs Media Relations Department. Formerly headed PR for MTM Music and was an entertainment writer for *The Tennessean*. • CMA Publicity Committee; member, ACM, Who's Who in American Ent. Leadership Music, NARAS • Building miniature furniture, reading, watching son on TV

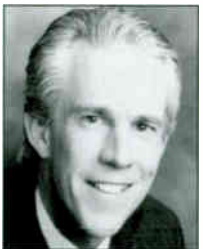


Susan Niles
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Don Noes
Senior VP Sales/Marketing/Distribution
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Oversees all sales and marketing activities; maintains relationships with all distributed labels; negotiates new distribution contracts in conjunction with business affairs. • Christian Book Sellers



Jim Ed Norman
President
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615-748-8000

Producer/arranger, father of three, dog owner. Refers to himself as the "Music Row label head longest rumored to be leaving." • Founding President, Leadership Music; serves on many boards and has received numerous community service and industry awards.



Jozef Nuyens
Owner/President
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Three-time Grammy nominated producer toured the world as a musician. Established Castle Studios in 1983. His production company has developed and produced acts in many genres. Founder of NAPRS. Has a publishing joint venture with Warner/Chappell called Tower I. Recently launched the Music Business Institute distance-learning company. • Board, Leadership Music, Belmont College, SPARS • Travel, photography, meteorology, snow skiing, economics, politics, tropical plants, music

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 Oversees operations of SFX Nashville. • Board, ACM • Golf



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 Multi-media personality in print, TV, radio, graphic arts, public speaking. Editor-at-large of *Country Music* magazine; columnist for *Music Row*; feature writer for many others. Year 2001 consultant to the National Endowment for the Arts. Author of six books, annotator of 65-plus reissue albums and writer/producer of specials and documentaries for CMT, TBS, TNN, CBS, others. Music historian, photographer, illustrator, librarian. Honors include 1999 *Nashville Scene* Readers Poll, 1996 Nashville Music Award; 1994 ASCAP Deems Taylor Award; 1988 CMA Media Achievement Award. • Board, NARAS, Leadership Music; secretary, NSF; member, CMA, ACM, Americana Music Association • Old movie & music buff, antique music & toy collector, gardener, carpenter



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Partner/Director
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Duties include directing,
day-to-day management,
development. Recent clients

include Jo Dee Messina, Dixie Chicks, and the Country Music Hall of Fame. • NARAS • Web-based content development, mountaineering



Michael Omartian
Producer

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A noted producer in a variety
of genres, Omartian's clients

include Vince Gill, Donna Summer, Wayne Watson, Danny Gans, Amy Grant, 4Him, Russ Taff, Peter Cetera, Alabama. • Board of Governors, NARAS • Golf, railroad buff



Barbara Orbison
Owner/President
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Orbison Records
Orby Records

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Owns and operates these four companies. • Writing, painting, golf



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Started with the company in 2000 after working at the *Tennessean* and *Nashville Banner*. Won the CMA's 1997 Media Achievement Award for his work at the *Banner*. Previously worked at the CMF and wrote for *Music Row*. • NARAS, CMA, Leadership Music



Stephanie Orr
President
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This six-year-old company

designs, manages, markets, promotes and maintains artist Websites. Clients include Tim McGraw, Faith Hill, Alan Jackson, Trace Adkins, SheDAISY, Jo Dee Messina, Jessica Andrews, Carolyn Dawn Johnson. • CMA, ACM, CRS Agenda Committee • Internet, Internet law, camping, canoeing



Tom Oteri
President/Co-Owner
OF Music, Inc.

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615-333-2872
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www.ofmusic.com
tommy@ofmusic.com
Established publishing company
18 years ago with Rich Fagan.

Hits include three No. 1's by John M. Montgomery. Eight major cuts in past year with Fagan and staff writer Chris Clark, writers of the sports anthem "My House," already picked up by Nashville Predators, Denver Broncos, Detroit Pistons, California Angels and many others. • CMA, Alive Hospice Jazz Alive committee • Gourmet cooking, spoiling grandchildren



Gary Overton
Executive VP/GM
EMI Music Publishing

35 Music Sq. E. 37203
615-742-8081
Fax: 615-742-4232
With EMI since November '95.
Oversees day-to-day operations,
including exploitation of copy-
rights, acquisition of catalogs,

signing of writers and artist/writers, budgets, contracts and securing record deals. Formerly managed Alan Jackson, served as VP Warner/Chappell and as head of A&R for BNA Entertainment. • Board, T.J. Martell Foundation, Partnership 2000; member, CMA, NARAS, ACM

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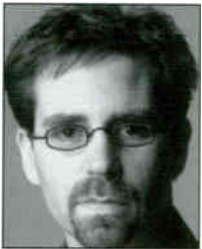
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 Primary duties are the promotion
 and marketing of Monument

artists to radio. Pareigis' outspoken style helped propel the Dixie Chicks to the top of the charts. • Leadership Music • Reading, working out, computing, writing, painting



Chris Parker
President/CEO
**Whistler's Entertainment
 Group/i.v. records**
 1701 Church St. 37203
615-320-1444
 Fax: 615-320-0750
 www.whistlers.com
 cparker@whistlers.com

Whistler's Entertainment Group's affiliate companies include i.v. records, management and publishing divisions. Roster includes Roy D. Mercer, Tom Mabe, Fair Verona, Luisa Lopez and Dexter Green. Commercial music arm Whistler's Music boasts clients including AT&T, Budweiser, Coca-Cola and Ford. • AAF, NARAS, CMA • Hiking, snow skiing, travel, home remodeling



Chris Parr
VP, Music & Talent
CMT
 2806 Opryland Dr. 37214
615-457-8511
 Fax: 615-457-8520
 Parr, who joined CMT in 1997, oversees all music programming and music industry development. •

Member, CMA, ACM; Leadership Music alumni

Jim Patterson
Music Writer
Associated Press

215 Centerview Dr. #110, Brentwood, TN 37027
615-373-9988 • Fax: 615-376-0947
 jpatterson@ap.org

With AP for 10 years, Patterson is the point man for music coverage and writes a weekly national country music column. • Reading, music, movies



Sue K. Patton
CEO/President
New Clarion Music Group
 P.O. Box 158518 37215
615-269-8669
 Fax: 615-269-8669
 With company 17 years.
 Oversees daily operations,
 writer and artist development
 and produces demo and label

projects. • NMPA, NSAI, NARAS, ACM, CMA • Writes in musical and non-musical genres; currently writing historical novel; bicycle touring, golf, crossword puzzles

Rich Peluso
Co-President
Chordant Distribution Group

P.O. Box 5084, Brentwood, TN 37024
615-371-6954 • Fax: 615-371-6565



www.chordant.com
 rpeluso@emcmg.com
 With the company for 10 years,
 Peluso develops and maintains
 relationships with over 3,000
 Christian retail stores and
 major general market retailers.
 • Reading, history, gadgets,
 spending time with family



Richard Perna
VP/COO
Hamstein Music Group
 914 18th Ave. S. 37212
615-320-9971
 Fax: 615-322-9288
 With company 14 years.
 Oversees entire operation of
 Hamstein Music Group, Inc.,
 Hamstein Productions, and The

Farm. Formerly with OAS Music Group, Ray Stevens Music, Music Publishing Consultants, Leon Russell's Teddy Jack Music, and Copyright Management, Inc. • CMA, Board of Trustees/NARAS, Board of Directors/NARAS Texas Chapter • Wine collector, chess, historical reading, travel

Dan Pitts
Manager/True Artist Management

227 Third Ave. N., Franklin, TN 37064
615-791-7977 • Fax: 615-794-1957
 dnjlsf@aol.com
 Co-manages dc talk.



Neil Pond
Editor
Country Weekly
Country Music
 118 16th Ave. S. 37203
615-743-0230
 Fax: 615-259-9024
 www.countryweekly.com
 npond@countryweekly.com
 Directs editorial activities for

Country Weekly and *Country Music* magazines. Formerly with *Country America* magazine. • CMA, ACM



Bernard Porter
VP/GM
Big Fish Entertainment
 1114 17th Ave. S. #105 37212
615-327-3004
 Fax: 615-327-3041
 www.bigfishentertainment.com
 bigfishent@aol.com
 Co-founded company five
 years ago. Oversees day-to-day

operation of management and publishing companies with an emphasis on artist development. Clients include Joe Diffie, Jimmy Yeary and Kree Harrison. • NAPM, NARAS • Swimming, golf, cigars, guitar, Destin, Fla.



Michael Powers
Senior VP of Promotion
Mercury Records
 54 Music Sq. E. #300 37203
615-524-7530
 Fax: 615-524-7619
 michael.powers@umusic.com
 Directs promotional efforts for
 Mercury Nashville's artists. •
 CMA, ACM • Duck hunting,
 fishing, golfing, camping



Frances Preston
President/CEO
BMI
 320 W. 57th St.
 New York, NY 10019
212-586-2000
 Fax: 212-246-2163
 www.bmi.com
 fpreston@bmi.com
 Promoted to the top post of this

performing rights organization in 1986, Preston is largely responsible for moving much of BMI's operation to Nashville, creating 500 industry jobs. Headquartered in New York, Preston is still actively involved in the Nashville music community and is one of three remaining Lifetime CMA Directors. She is a 1998 recipient of the Grammy Trustees Award. The Frances Williams Preston Laboratory, which was founded in Nashville by the T.J. Martell Foundation, bears her name. Was named Person Of The Year at the 1999 Midem at Cannes, the highest international award accorded to a music industry executive. The primary research building at Vanderbilt-Ingram Cancer Center was named after her. She was also selected as the music industry Spirit of Life award recipient by the City of Hope hospital and research facility in Los Angeles. • President's Advisory Council, NARAS; Board, NARAS Foundation, Rock & Roll Hall of Fame, Rhythm & Blues Foundation; VP National Music Council; Board and Trustee, National Academy of Popular Music/Songwriters Hall of Fame; Steering Committee, Museum of Broadcast Communications; Lifetime member, Country Music Foundation

K.K. Proffitt
Chief Audio Engineer/JamSync

1232 17th Ave. S. 37212
615-320-5050 • Fax: 615-340-9559
 www.jamsync.com • info@jamsync.com
 Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video, upmixing and sound design. • Committee for AES Nashville, IEEE, ITS



Denny Purcell
President & Mastering
Engineer
Georgetown Masters
 33 Music Sq. W. #108 37203
615-254-3233
 Fax: 615-254-3237
 gtown@georgetownmasters.com
 Thirty year industry veteran

established Georgetown in 1986. Confers with producers, engineers and record companies to ensure that their records "sound great to the consumer." Company received *Billboard's* Mastering Facility of the Year award in 1998 for mastering songs that collectively spent 27 weeks at No.1. Serves on many industry panels and helps establish new audio standards. • Co-founder, MEGA; Leadership Music, AES, NARAS, HIP, NSBA, NTI Club, MPGA • Archaeology, anything outdoors



Jack Purcell
Senior VP Promotion
Warner Bros. Records
 20 Music Sq. E. 37203
615-748-8000
 Fax: 615-214-1475
 jack.purcell@wbr.com
 With the company 16 years,
 Purcell directs and oversees
 promotion activities for the

label. • St. Jude Board of Directors; member, ACM, CMA • Health & fitness, drums, wood-working



Dan Raines
President
Creative Trust
 2105 Elliston Pl. 37203
615-297-5010
 Fax: 615-297-5020
 info@creativetrust.com
 Oversees the operations of company founded 12 years ago. Manages clients including

Steven Curtis Chapman, Third Day and producer Brown Bannister. Partner with Bannister in nine-year-old publishing concern RBI Entertainment. Formed Creative Trust Music Group in 2000 to further develop cross-genre artists and writers. • Board, African Leadership, Interface Inc., Sparrow Foundation, Hands In Service USA; member, CMA, GMA, NARAS • Paddling Tennessee's scenic rivers



Rundi Ream
Southern Regional Director
Songwriters Guild of America
 1222 16th Ave. S. #25 37212
615-329-1782
 Fax: 615-329-2623
 www.songwriters.org
 sganash@aol.com
 With the organization since August 1996. Oversees daily

operations of the Nashville office; created and manages Website; coordinates contract reviews, special events and the regional newsletter. • CMA, NARAS • Nashville Humane Association volunteer, ACT Now volunteer



Grace Reinbold
Senior Partner
What A Trip!
 1605 17th Ave. S. #200
 37212

615-269-0039
 Fax: 615-269-8677
 www.whatatrip1.com
 grace@whatatrip1.com
 Handles marketing, promotion,

sales, show production and event planning for this three-year-old company. Current clients include CMA, Cumulus Broadcasting, MJI Broadcasting, major labels and artist management companies. • Family events, independent films, producing home video documentaries, travel, music

Simon Renshaw
Owner/Senior Management

56 Lindsley 37210
615-244-3080 • Fax: 615-244-3029
 senior@srmgt.com

Manages Dixie Chicks, Lisa Lopes, Cyndi Thomson, Janis Ian, Jamie O'Hara and Jibe. Company was recently acquired by The Firm. • CMA



Jim Reyland
President

Audio Productions
 1102 17th Ave. S. 37212
615-321-3612

Fax: 615-321-5770
 www.audioproductions.com
 jreyland@audioproductions.com
 Oversees operation of this

16-year-old full-service audio production company that houses an all-digital, four-studio complex. Produces and packages network radio programs for syndicators as well as producing commercial audio and custom music for corporate clients, ad agencies, radio, video and film. Recent clients include PBS, United Nations, BBC, CMT International. • CMA • Basketball, golf, creative writing and dad stuff



Allen Reynolds
Owner/Jack's Tracks
Recording Studio; President
Allen Reynolds Productions
 1308 16th Ave. S. 37212
615-385-2555

Fax: 615-385-2611
 Former songwriter who currently produces Garth Brooks.



Steve Rice
Senior VP/EMI Christian
Music Publishing
Worship Together.com

101 Winners Circle,
 Brentwood, TN 37024
615-371-6813
 Fax: 615-371-4210
 www.worshiptogether.com
 With EMI CMG for 10 years.

Oversees entire EMI Christian Music Publishing operation including creative, catalog development and administration. Also responsible for newly-created Internet song resource worshiptogether.com, and directs EMI's Worship Together regional conferences • CMPA, GMA, AGM, CCLI Advisory Council • Racquetball, mountain biking

scotty owens

real pain. real power. real music.



www.scottyowens.com

produced by Mark Oliverius



NEW LISTING



Tandy Rice

President
Top Billing, Inc.
P. O. Box 121089 37212
615-297-2771

tandyrice@aol.com
Manages George Lindsey,
T. Bubba Bechtol and Bob
Farmer & The Farmers
Almanac. Graduate of the

Citadel. Masters from Vanderbilt. Also President of Hot Hits, LLC, a custom disc manufacturer for jukeboxes and mobile deejays. • Former President, CMA, NATD



Tim P. Riley

President
Tri Entertainment
Tim Riley & Associates
American Network Music
Telefunk Music
1102 17th Ave. S. #303 37212
615-329-4200

Fax: 615-321-5058
timriley@bellsouth.net

A 31-year music veteran, Riley formed company in Memphis in 1969. Relocated to Nashville in 1983 and founded TRA which produces Starliners, Powerliners and other live and pre-recorded specials including past projects for LeAnn Rimes, Garth Brooks and Tim McGraw. Produced Wal-Mart concert series featuring Hanson, Brooks and more. • NARAS, CMA • Marine biology; Imperial Potentate of the Mystic Knights of the Sea



Steven W. Roads

CEO
Gen V Venture Capital
15 Music Square W. 37203
615-242-8655

Fax: 615-242-1792
sroads@tappedinto.com
Recently completed the sale of
tappedinto.com, a Website he
founded. Partnered last year

with Hallmark Direction Company. Oversees investments into new and emerging entertainment technologies. Other clients include SESAC, Western Hockey League, Leslie Satcher and Dean Dillon. • Board, Kraft CPAs, Partners in the Struggle, Leadership Music • Flying, camping, rugby

Bobby Roberts

CEO/The Bobby Roberts Company
P. O. Box 1547, Goodlettsville, TN 37070
615-859-8899 • Fax: 615-859-2200

www.bobbyroberts.com • info@bobbyroberts.com



Oversees staff of 10 who book a roster of over 20 country artists worldwide, including John Anderson, Waylon Jennings, Merle Haggard, Eric Heatherly, Larry Gatlin, Don Williams, B.J. Thomas and others. Also supervises management division and is personal manager for John Anderson, Clay Davidson, Eric Heatherly and others. • IEBA, CMA, IAFE, NACA, NATD, FCC, AOPA • FAA licensed pilot since 1978



Mike Robertson

Owner
Mike Robertson
Management
P. O. Box 120073 37212
615-329-4199

Fax: 615-329-3923
mrmrm@aol.com
Has operated this management
company for 17 years.

Manages BlackHawk, Shannon Brown and Neal Coty. Co-manages Patty Loveless and Nickel Creek in association with Ken Levitan. • CMA, NAPM • Running, snow skiing



Ken Robold

CFO/Head of Shared
Services
Mercury/MCA
54 Music Sq. E. #300 37203
615-524-7590

Fax: 615-524-7624
ken.robold@umusic.com
www.lost-highway.com
With company 10 years. Robold

heads the shared services department for Mercury Nashville, MCA Nashville and the newly formed Lost Highway, all under Universal Music Group. Responsible for finance, marketing administration, recording administration and production.

• ACM, CMA • Cycling, golf



chris rogers

Partner/Studio Productions
4610 Charlotte Ave. 37209
615-298-5818
Fax: 615-292-0204

www.studioprod.com
chris@studioprod.com
Recently merged his Honest
Images with Studio Productions,
where he'll executive produce

and continue to direct. • ACM, CMA, Leadership Music • Beginning golf, writing, reading, photography

Frank Rogers NEW LISTING

Co-Owner/Producer/Songwriter
Sea Gayle Music

35 Music Sq. E. 37203
615-259-9460 • Fax: 615-259-3470

Rogers co-founded Sea Gayle Music in 1999 with Chris DuBois and Brad Paisley. Serves as Director of EMI Nashville Productions and produced Paisley and Darryl Worley's latest albums. • Member, CMA, NARAS

John Rose
Senior Executive Sales & Marketing
DreamWorks Nashville

1516 16th Ave. S. 37212
615-463-4600 • Fax: 615-463-4601

jrose@dreamworksrec.com
With the label since its beginning in August 1997, Rose coordinates and directs all sales and marketing activities.



Previously held similar position at Capitol Nashville. Also worked with Western Merchandisers and MCA Nashville. • NARM Steering Committee; CMA, ACM, SME of Nashville • Collecting vintage instruments, outdoors, reading, antiques, LP & CD collections



David M. Ross
Publisher/Editor
Music Row Publications, Inc.

1231 17th Ave. S. 37212
615-321-3617

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www.musicrow.com
ross@musicrow.com
Oversees production of
Nashville's Music Industry

Publication, *Music Row*, which he founded in 1981 and its new online content division; also founded *RowFax*, a weekly song pitching e-mail/fax publication in mid-1993. In 1996 created the *SongPower Index* chart which focuses on the newest radio singles. Formerly singer, songwriter, arranger and performer for 10 years; attended Berklee College of Music. Graduate Wharton School, University of Pennsylvania. Received 1998 CMA President's Award. • Board, CMF, CMA; Chair, CMA Future Markets Task Force; Leadership Music alumni; member NARAS, ACM, CMA, AMA • Persian rugs, bicycling, data wrangling, hiking



Dave Roy
President
Relentless/Nashville
1707 Division St. #103 37203
615-252-4124

Fax: 615-252-4130
www.madacymusic.com
droy@madacy.com
Roy, with the company for four
years, handles the day-to-day

operations of the country label, A&R, licensing and concept creation. Roster includes Randy Travis, Merle Haggard and Asleep at the Wheel. Also oversees product development for parent company Madacy Ent. • Golden retrievers, hockey



Ronna Rubin

Owner
Rubin Media
1227 17th Ave. S. 37212
615-320-5000

Fax: 615-320-5551
rubinmedia@mindspring.com
Seventeen-year Music Row
veteran opened this full-service
media company in 1992.

Current clients include Sawyer Brown, Sons of the Desert, Chely Wright and Maura O'Connell. • Board, Gilda's Club, Reading Writing & Rhythm Foundation; Love Helps Team Reader, NARAS, ACLU



Nancy Russell

President
FORCE
1505 16th Ave. S. 37212
615-385-4646

Fax: 615-385-5840
forceusa@aol.com
Manages Alan Jackson and
Trisha Yearwood. Closed the
publicity division of her company
this year. • NARAS, ACM, CMA, Leadership Music

WASHINGTON STREET PUBLISHING

NANCY PEACOCK
PRESIDENT

P.O. Box 128142
Nashville, TN 37212

615.377.7085
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Judy G. Seale
Executive VP
Refugee Management Int'l.
 209 10th Ave. S. #347 37203
615-256-6615
 Fax: 615-256-6717
 jsrefugee@aol.com
 With company since December 1990. Clients include Jo Dee Messina, River Road, Jolie & the

Wanted. Handles business affairs of the late Minnie Pearl. A former Jim Halsey Company Executive VP, she also produces international festivals including Japan's only country music festival. Has taken artists around the world in support of U.S. troops, including eight trips into war-torn Bosnia. • CMA International Committee; 1998 Jo Walker Meador International Achievement Award recipient; co-chair Marketing Committee for Hook, Line and Singer Tournament • Exercise, travel



Ed Seay
Independent Engineer/
Producer
Cool Tools Audio
 P.O. Box 150293 37215
615-256-3110

A 25-year music veteran, his engineering/production clients include Peabo Bryson, Paul Davis, Martina McBride, Pam Tillis, Collin Raye, Neal McCoy and The Wilkinsons. Co-owns Cool Tools Audio. • Board of Governors, NARAS; member, ASCAP AFM, CMA, AFTRA, Leadership Music



Michael N. Sebastian
Head of Publishing
Blacktop Music Group
 1222 16th Ave. S. 37212
615-329-9161
 Fax: 321-2773
 msebastian@blacktopmusicgroup.com

Finding and signing new talent, exploiting copyrights, pitching songs, managing writers. Previously headed Starstruck Writer's Group. • CMA • Gardening, fishing, antiques



Nancy Shapiro
VP, Southern Region
The Recording Academy
 1904 Wedgewood Ave. 37212
615-327-8030
 Fax: 615-321-3101
 www.grammy.com
 nashville@grammy.com

With organization 16 years. Oversees chapter operations. • Board, Tennessee Film, Music & Entertainment Commission, CMA, W.O. Smith School, Leadership Music



Jim Sharp
Owner/Publisher
American Songwriter
Jim Sharp Management
 1009 17th Ave. S. 37212
615-321-6096
 Fax: 615-321-6097
 www.americansongwriter.com
 info@americansongwriter.com

With *American Songwriter* 15 years; has had management company for seven years. Formerly headed the Nashville office of *CashBox* and worked at CBS and Monument Records. Handles Jeff Paz. • ACM, CMA, NSAI, NARAS • Collecting records (for 40 years)

Jim Shea
Director, Producer, Co-owner
Planet, Inc.

1315 16th Ave. S. 37212
615-386-9909 • Fax: 615-386-9910
 Shea directed Barbra Streisand & Vince Gill's "If You Ever Leave Me", Trio's "After The Goldrush", George Jones's "The Cold Hard Truth", as well as Faith Hill & Tim McGraw's CMA nominated "Just To Hear You Say That You Love Me." He often acts as Director of Photography on his video projects and is an awarded still photographer.



NEW LISTING
Harold Shedd
Managing Director/Creative
Spark Entertainment, Inc.
VFR Records
 1710 Roy Acuff Pl. 37203
615-369-3000
 Fax: 615-369-3001
 www.vfrrecords.com

Shedd distinguished himself as the independent producer of Glen Campbell, Mel Tillis, Alabama and K.T. Oslin. During his years at Polygram signed to the Mercury roster and/or produced the Kentucky Headhunters, Toby Keith, Billy Ray Cyrus, Sammy Kershaw and Shania Twain. He most recently signed Mark McGuinn and Trent Summar to VFR Records. • CMA, ACM, NARAS, NSAI, Georgia Music Hall of Fame • Boating, golf



NEW LISTING
Scot Sherrod
GM
Major Bob Music
 1111 17th Ave. S. 37212
615-329-4150
 Fax: 615-329-1021
 www.majorbobmusic.com
 ssherrod@majorbob.com
 With company since 1997. Oversees creative and business aspects of the publishing company. • Member, SOLID, CMA



Rick Shipp
Senior VP/Co-Head of
Operations
William Morris Agency
 2100 West End Ave. #1000
 37203
615-963-3000
 Fax: 615-963-3090
 rshipp@wma.com
 Runs the Nashville office of this influential booking agency with Paul Moore. Massive roster includes Brooks & Dunn, Mary Chapin Carpenter, Hank Williams Jr., Vince Gill, Wynonna, Bryan White, Patty Loveless, Pam Tillis, Terri Clark. • Board, CMA • Golf

Lisa Shively
President
The Press Network

P.O. Box 90528 37209
615-463-9730 • Fax: 615-463-9731
 www.pressnetwork.com • lisa@pressnetwork.com
 Current clients at 16-year-old PR firm include Jim Lauderdale, Robbie Fuiks, Rosie Flores, Paul Burch and WPA Ballclub. • Hiking, gardening

Evelyn Shriver
Partner
Girlz In The Hood
 24 Music Sq. E. 37203
615-242-1234
 Fax: 615-242-2134



Shriver and partner Susan Nadler formed this general entertainment company in television and music this year. Formerly President of Asylum. Prior to that built one of Music Row's top independent publicity firms. • Board, T.J. Martell; Leadership Music, CMA, ACM, NARAS



Brian D. Siewert
Executive Producer,
Composer, Songwriter
Triple S Productions
 P.O. Box 121465 37212-1465
615-834-2651
 Fax: 615-832-5015
 www.briansiewert.com
 sssprods@aol.com

With company 15 years, Siewert is an Emmy Award-winning composer/producer of music for CBS-TV's *Guiding Light* and *As The World Turns*, as well as former NBC shows *Sunset Beach* and *Another World*. Also an arranger and musician on projects for Alabama, Wynonna, Trace Adkins, Steve Wariner, 'N Sync. • NATAS, NARAS, AFM



Scott F. Siman
President
rpm management
 209 10th Ave. S. #229 37203
615-256-1980
 Fax: 615-256-1134
 ssiman@rpmweb.com

Siman has managed Tim McGraw since early 1997 after serving as Senior VP of Sony Music Nashville. Other clients include Jessica Andrews, Billy Gilman, Carolyn Dawn Johnson and Holly Williams. Spent 14 years as a partner in the entertainment law firm of Benson & Siman. • Chairman, ACM; Board, CMF, Cystic Fibrosis Foundation; Secretary, CMA • Golf, ideas



NEW LISTING
Ramona Simmons
Owner
Global Eyes Entertainment, Inc.
 P.O. Box 270033 37027
615-883-6334
 Fax: 615-883-8656
 Globaleyes@mindspring.com

Owns and operates this international marketing and consulting firm. Specializes in artist packaging and imaging for international and domestic licensing and distribution. Formed company in 1997. Has consulted a diverse group of clients including country, pop, dance and literary projects. Developed the international department for Arista during her tenure there. • Member, CMA, ACM, SOURCE, Leadership Music, NARAS; ECMA's 1999 International Personality of the Year • Gardening, gourmet cooking, international travel and photography



NEW LISTING
Russ Simons
Senior VP/GM
Nashville Arena
 501 Broadway 37203
615-770-2002
 Fax: 615-770-2010
 rsimons@gaylordecenter.com
 • Board, CMA



Johnny Slate
President/CEO
Affiliated Publishers, Inc. & API Management Group
 1009 16th Ave. S. 37212
615-327-9050

Fax: 615-327-9027
 apiimage@mindspring.com
 With company 13 years.
 Oversees daily operations of

API's staff writers and API Management, which represents Liz Byler, Sons Of The Desert, Ron Williams and Jennifer Slate. Currently produces Williams and Liz Byler. • CMA, ACM, NARAS, NMPA • Avid golfer, boating



Jon Small
Director/Founder/Producer
Picture Vision
 209 10th Ave. S. #425
 37203
615-244-2060

Fax: 615-244-2065
 jeaninesmall@picturevisioninc.com
 Has had company 21 years.

Directs and produces event-oriented television specials, music videos, feature films and commercials. • NARAS, CMA • Golf, riding Harleys, car collecting, drums



Hazel Smith
Journalist

130 Port Dr.
 Madison, TN 37115
615-865-0978

Fax: 615-860-9140
 hazsmith@bellsouth.net
 The matriarch of country music journalism, Smith writes a column for *Country Music*

and is heard daily on radio station WFMS. She is the 1999 recipient of the CMA Media Achievement award. • CMA, NARAS • Loves to hang out with five perfect grandchildren: Adam, Jeremy, Tyler, Tara and Trevor



Terry Smith
Chairman
Copyright Management Services

1625 Broadway Fl. 4 37203
615-250-4600
 Fax: 615-250-4699
 www.copyright.net
 terry.smith@copyright.net

Smith is a specialist in the administration, licensing and royalty collection for music copyrights. Served as President/CEO of Copyright Management's worldwide operations for 18 years until his recent appointment as Chairman when the company merged its interests with Copyright.net, Inc. Plays an active role in developing new licensing and business strategies for Copyright.net. Smith also serves as an advisor/consultant to several publishing related companies domestically and internationally. • Delegate, United States Copyright Coalition; member, CMA, Copyright Society of the USA • My sons, daughter and many grandchildren

Jeff Solima
Owner

Hit Squad Promotion
 1100 17th Ave. S. 37212
615-329-8464 • Fax: 615-329-8466

hitsquadmn@aol.com
 Eleven-year-old company is dedicated to getting airplay for client records.



Clarence Spalding
Senior VP/Managing Director, Artist Management
TBA Entertainment Corporation

300 10th Ave. S. 37203
615-255-1326
 Fax: 615-254-4267
 www.tbaent.com
 cspalding@tbaent.com

Joined management firm Titley/Spalding as a partner in 1996. Company was acquired by TBA in 1999. Clients include Brooks & Dunn, Kathy Mattea, Nine Days, Jaci Velasquez and Chely Wright. • Board, ACM, Belmont School of Music • Reading, golf



Neal Spielberg
VP Sales/Country WEA

20 Music Sq. E. 37203
615-748-8000
 Fax: 615-214-1486

With company 15 years. Handles sales and merchandising for all WEA Nashville labels and is liaison between the labels, distribution, and retail account base. • Board, ACM; Leadership Music • Music, sports, travel



Chris Stacey
Sr. VP Promotion & Artist Development
Lost Highway Records
Island Def Jam
 54 Music Sq. E. #300 37203
615-524-7800

Fax: 615-524-7619
 www.losthighwayrecords.com
 tunedaddy@aol.com

Oversees the planning and delivery of artists to multiple radio formats and consumers. Also scouts for new talent. • CMA, ACM, The Commission • Scuba diving, water skiing



Phyllis Stark
Nashville Bureau Chief
Billboard/Airplay Monitor
 49 Music Sq. W. 37203
615-321-4284

Fax: 615-320-0454
 www.billboard.com
 pstark@billboard.com
 With the company 10 years,
 Stark previously served as

Managing Editor for *Country Airplay Monitor*. • Industry advisory committee, St. Jude Children's Research Hospital; ACM, CMA, SOURCE, Leadership Music



Keith Stegall
Executive VP, CCO A&R
Mercury Nashville

54 Music Sq. E. #300 37203
615-524-7558

Fax: 615-524-7642
 keith.stegall@umusic.com
 With company over seven years. Recording artist, songwriter—"Don't Rock The

Jukebox", "Love Of My Life", "I Do (Cherish You)"—and producer of George Jones, Alan Jackson, Billy Ray Cyrus, Sammy Kershaw, John Anderson, Neal Coty, Kathy Mattea, Jamie O' Neal, Eric Heatherly and Terri Clark.

Burt Stein
Partner

Gold Mountain Entertainment
 2 Music Circle S. #212 37203

615-255-9000 • Fax: 615-255-9001
 gmenash@bellsouth.net

Manages Nanci Griffith, Ronnie Milsap, Hal Ketchum, The Crickets, Hank III, Lorrie Morgan, Vince Neil and Millers Tale.

so much **MOORE!**
 media & marketing

— Martha E. Moore —

(615) 298-1689
 fax (615) 298-1446

email: marthamoore@home.com
 www.somuchmoore.com

COUNTRY MUSIC CAREERS 101, a new book for aspiring singers, songwriters and musicians will be made available through www.MightyWords.com in August of 2001. It will be country music author Carolyn Hollaran's sixth book.

ALL COUNTRY MUSIC INDUSTRY PROFESSIONALS— are invited to share their wisdom, advice, do's and don'ts or thoughts for aspiring hopefuls. If you would like to participate, send your comments to:



A HOLLARAN BOOK,
 P.O. Box 336, Lafayette, CO 80026
 or Ask Carolyn@usa.net.

www.
 team
 design
 nashville
 .com 615.298.3533

**Skip Stevens****Owner****Skip Stevens Promotions**

P.O. Box 93

Brentwood, TN 37024-0093

615-385-3311

Fax: 615-297-1540

adg-skip@att.net

Formerly with Ovation Records,

Stevens has operated this

national record promotion company for 18 years. • ACM, CMA, Music City Tennis Invitational committee, Leadership Music • Horseback riding, tennis, parenthood

**Denise Stiff****Owner****DS Management**

1017 16th Ave. S. 37212

615-329-8020

Fax: 615-329-8030

dsmngt@bellsouth.net

Full service artist management

company formed in 1996.

Clients are Alison Krauss &

Union Station, Gillian Welch & David Rawlings. • IBMA, CMA, NARAS, Leadership Music

**James Stroud****Principal Executive****DreamWorks Records****Nashville, DreamWorks****Music Publishing Nashville**

1516 16th Ave. S. 37212

615-463-4600

Fax: 615-463-4615

Stroud was tapped by David

Geffen, Steven Spielberg and

Jeffrey Katzenberg to head this label, which commenced operation in August 1997. He is also Principal Executive of DreamWorks Music Publishing. Under his leadership, DreamWorks Nashville has experienced success with Toby Keith, Jessica Andrews, Jeff Foxworthy, Asleep At The Wheel, Darryl Worley and Randy Travis. Formerly President of Giant Records for more than four years, Stroud's numerous production clients include Alabama, Tim McGraw, Clint Black, Randy Travis and Clay Walker. • Board, ACM, CMA, CMF

**John W. Styll****President****CCM Communications**

104 Woodmont Blvd. Fl. 3

37205

615-386-3011

Fax: 615-386-3380

www.ccmagazine.com

jstyll@ccmcom.com

Publishes *CCM Magazine*,*CCM Update*, *Worship Leader* and *Youthworker*. Also produces *CCM Radio Magazine*. Chairman of GMA. Past President of CMTA. Received Lifetime Achievement Award from GMA and Christian Artists in 1998. • NARAS, Leadership Music, CMTA, GMA**Bonnie Sugarman****Senior VP****APA, Inc.**

3017 Poston Ave. 37203

615-297-0100

Fax: 615-297-5434

bsugarman@apa-agency.com

With APA 18 years, Sugarman

heads the Fairs & Special Events

Department, administrates the

Nashville office and books the entire roster for corporate

events. Artists include Billy Ray Cyrus, Bellamy Brothers, Rick Springfield, Blood Sweat & Tears, Spinners. • ACM, NATO, CMA, NARAS, IAFE, IEBA, WFA • Yoga, photography, books, jazz, Golden Retriever Pookie, Calico cat Gypsy

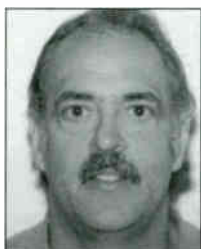
Robert L. Sullivan**Partner/Loeb & Loeb LLP**

45 Music Sq. W. 37203

615-749-8300 • Fax: 615-749-8308

www.loeb.com • rsullivan@loeb.com

Represents clients in the entertainment industry in transactional and litigation matters. Clients include Johnny Cash, Loretta Lynn, Point of Grace, Roy D. Mercer. • Leadership Music, Nashville Bar Association, Copyright Society of the South/USA • Guitar, swimming, travel

**Charles Sussman****Founder****Sussman & Associates**

1222 16th Ave. S. Fl. 3 37212

615-320-9161

Fax: 615-321-2773

csussman@sussman

andassociates.com

Founded this firm in July

1994. Specializes in business

management and royalties. Clients include Clint Black, Bette Midler, Steve Earle, Janis Ian, Steve Kolander, Skip Ewing, Will Jennings, Toby Keith, Matt King, Gary Morris, Rodney Dangerfield. • CMA, ACM, NARAS, AICPA, California Copyright Conference • Golf, motorcycles

**Jana Talbot****GM/Talbot Music Group**

2 Music Circle S. 37203

615-244-6200

Fax: 615-254-8860

TalbotMusi@aol.com

With this company 16 years.

Works with songwriters, pitches

songs and administers catalogs.

Formerly a BMI staffer (1978-

82) and Director of the CMA's European operations (1983-84). • CMA, NARAS • Gardening, cooking, football

**Carl Tatz****Owner****Recording Arts**

P.O. Box 121702 37212

615-321-5479

Fax: 615-321-0756

info@recording-arts.com

In business 16 years, Tatz

oversees operation, seeks out

and produces new artists. He

has expertise in 5.1 surround sound mixing as well as room tuning and alignment. Produced a Grammy nominated Jack Jones album. Studio clients include The Wilkinsons, The Kinleys, FFH, Clay Walker, Jimmy Buffett, Jars of Clay, Anointed. • VP, NAPRS; member AES, CMA, NARAS, SPARS, CEDIA • Movies, dining, outdoors



NEW LISTING

Rick Taylor**Group Managing Editor****Country Music Media Group**

118 16th Ave. S. 37203

615-743-0224

Fax: 615-255-1110

www.countryweekly.com

rtaylor@countryweekly.com

Oversees editorial operations of

Country Weekly and *Country**Music* magazines. • CMA, ACM, Leadership Music**Virginia Team****Owner/Creative Director****Team Design, Inc.**

1414 17th Ave. S. 37212

615-298-3533

Fax: 615-269-8686

www.teamdesignnashville.com

vteam@

teamdesignnashville.com

Has owned company for 15

years. Team is the 1999 Grammy and Nashville Music Award winner for Art Direction for the The Complete Hank Williams box set. Consults, art directs photo sessions, design, production and printing of CD, video and cassette packaging. Oversees design and production of logos, corporate identity graphics, Web design, posters and ads. Clients include major labels and artists. • Board, NARAS • Photography, gardening

**Elizabeth Thiels****President/Network Ink**

2021 21st Ave. S. #320 37212

615-297-0550

Fax: 615-383-2349

networkink@aol.com

Formed this full-service PR

firm in 1979. Current clients

include the Country Music Hall

of Fame, Mark McGuinn, Tracy

Nelson, authors Cindy Hazen and Mike Freeman, Clay Walker, WSM-AM. • Advisory Council, W.O. Smith School; member, CMA, ACM, NARAS, Tennessee Jazz and Blues Society; Leadership Music

**Traci Thomas****Owner****Grassroots Media**

1815 Division St. #202

37203

615-340-9596

Fax: 615-340-9597

www.grassrootsmedia.com

traci@grassrootsmedia.com

Five-year-old PR firm represents

Steve Earle, E-Squared Records, Stacey Earle, Tim O'Brien, Trent Summar, Blue Mountain, Johnny Dowd, Kate Campbell, Greg Trooper, IBMA, MerleFest. • Board VP, Americana Music Association • Gardening

**Bob "Norton"****Thompson****President****Soundcheck, Inc.**

750 Cowan St. 37207

615-726-1165

Fax: 615-256-6045

"Mayor" of Soundcheck, a

rehearsal facility that houses

other music-related businesses.

Recent clients include Vince Gill, Reba McEntire, Lynryd Skynyrd, Dixie Chicks and Tim McGraw. • Leadership Music • Golf, coaching Dixie Youth Baseball

**Bob Titley****Executive VP****TBA Entertainment**

300 10th Ave. S. 37203

615-255-1326

Fax: 615-254-4267

Runs the management division

of TBA Entertainment, which

includes the management firm

he founded, Titley Spalding &

Associates. • CMA, NAPM



Troy Tomlinson
Senior VP
Acuff-Rose Music Publishing
 65 Music Sq. W. 37203
615-321-5000
 Fax: 615-321-5655
 ttomlinson@acuffrose.com
 With company 13 years, oversees daily operations of Acuff Rose including a writer roster of 25, as well as a London office with five writers. • NSAI, CMA, NARAS, Belmont Advisory Board • Golf, reading



Judi Turner
Owner
Turner & Co.
 1018 17th Ave. S. #10 37212
615-327-1274
 Fax: 615-322-9462
 turnerco@bellsouth.net
 Company founded in 1992 for publicity and event planning. Clients include CMA Awards,

Collin Raye, Bill Gaither, Gaither TV Productions and tour press for Brad Paisley and Terri Clark. • Leadership Music, CMA Fan Fair and Publicity committees, SOURCE • Reading, gardening



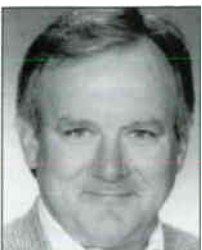
Susan Turner
Owner/President
Turner & Associates Promotions, Inc.
 P. O. Box 2347
 Brentwood, TN 37024
615-832-2404
 Fax: 615-833-6715
 stpromo@aol.com

With this full-service promotion company 11 years. Calls stations who report to *R&R* and *Billboard*. Started at Capitol Records in 1973 and worked in media coordination at O'Neil Management and Moress, Nanas, Peay • CMA, ACM • Fly fishing, antiques, reading



Cal Turner III
CEO
CAL IV Entertainment
 808 19th Ave. S. 37203
615-321-2700
 Fax: 615-321-3222
 www.caliv.com
 calt@caliv.com

Through a series of acquisitions and partnership agreements, Turner has put together an independent music company that includes a 10,000+ song catalog, Refugee Management International and a booking agency • Board, NARAS, W.O. Smith School, Easter Seals, Nashville Public Television; sponsor, NSAI; member, CMA, NARAS, GMA, CCMA • Golf, anything Porsche, War of Northern Aggression relics, time with family



Michael Vaden
Director, Entertainment Services
Williams, Crosslin & Vaden, CPAs
 2525 West End Ave. #1100
 37203
615-320-5500
 Fax: 615-329-9465

A 26 year music industry specialist, Vaden provides financial management, tax expertise, royalty examinations/analyses and accounting services. • Leadership Music



Jim Van Hook
Chairman/CEO
Provident Music Group
 741 Cool Springs Blvd.
 Franklin, TN 37067
615-261-6500
 Fax: 615-261-5910
 In 1981, Van Hook started Brentwood Music with his \$500 savings. In 1994, Zomba

purchased the label and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and the Benson Music Group led to the group being renamed Provident. It is now one of the top three companies in Christian music. • CMTA • Golf



Ben Vaughn
GM
Big Tractor
 1503 17th Ave. S. 37212
615-292-5100
 Fax: 615-292-2934
 TractorBig@aol.com
 Oversees all creative and administrative aspects of independent music publishing company. • CMA, SOLID, NARAS • Kentucky Wildcats, reading, working with church youth group, southern humor, listening

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Wes Vause
Director, Media & Marketing
RCA Label Group
 1400 18th Ave. S. 37212
615-301-4373
 Fax: 615-301-4308
 wes.vause@bmge.com
 Oversees media campaigns for RLG artists. Also handles RLG charity involvement. • Forensic medicine



William Velez
President/COO
SESAC, Inc.
 55 Music Sq. E. 37203
615-320-0055
 Fax: 615-329-9627
 www.sesac.com
 sesac1@nashville.net
 With company eight years. Oversees operations of this performance rights organization. • NARAS, Leadership Music

Carol Vincent
Owner

Carol Vincent & Assoc.
 1609 Horton Ave. 37212
615-298-9718 • Fax: 615-298-9717
 clvincent@mindspring.com
 Publishing administration company lists clients including Delbert McClinton, Chuck Cannon, Gary Nicholson, Hayes Street Music and Cece Winans. • Llamas



Randy Wachtler
President
615 Music Companies
 1030 16th Ave. S. 37212
615-244-6515
 Fax: 615-242-2455
 www.615music.com
 info@615music.com
 With company 17 years. Supervises the writing and production of national, local and cable TV show themes. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, History Channel and the Rosie O'Donnell show. Firm has won numerous awards including a Clio, ADDys and Emmys. Recently Wachtler added 615 Music Library, a new division that features a 90-CD production library. • Member, NAF, AFM, AFTRA; VP of Production Music Association (PMA) • Riding Harley-Davidson, working out, Titans



Ted Wagner
VP Country Promotion/Columbia Records
Sony Music Nashville
 34 Music Sq. E. 37203
615-742-4350
 Fax: 615-742-5759
 ted_wagner@sonymusic.com
 With Columbia five years.

Develops and executes promotional set-up and radio marketing plans. • Golf, gardening, guitars

Jeff Walker
President

AristoMedia/Marco Music Group
 1620 16th Ave. S. 37212
615-269-7071 • Fax: 615-269-0131
 www.aristomedia.com • jwalker@aristomedia.com



Established company in 1980. AristoMedia offers conventional and Internet publicity, media marketing and video promotion to multiple genres. Marco Promotions specializes in radio promotion. Jeff Walker & Associates, Inc. provides domestic and international management, media consulting and advertising placement. The Goodland Group performs special event coordination and video comp reel duplication. • Chairman of CMA Australia Task Force; 1996 CMA Presidents Award recipient; CCMA's 1998 Leonard T. Rambeau International Support Award recipient; board, CRB, CMA, NARAS, Leadership Music, NMF; member, ACM, ASCAP AFM, CCMA, GMA • Photography, going to movies, Tennessee Titans, fishing and relaxing in Marco Island, Fla.



Rusty Walker
President
Rusty Walker Programming Consultant, Inc.
 P.O. Box 417 luka, MS 38852
662-427-9504
 Fax: 662-427-9507
 rustywalk@aol.com
 Has had company 17 years.

One of the most powerful consultants in country radio. Clients include Clear Channel, Infinity, Citadel, Cox, Jefferson Pilot and more. • Board, CMA; *Billboard* Consultant of the Year 1995-2000 • Boating, high school sports



Billy Joe Walker, Jr.
Independent Producer
Billy Joe Walker Jr. Productions
Marathon Key Music
 713 18th Ave. S. 37203
615-329-4244
 Fax: 615-329-4881

Recent clients include Tracy Byrd, Mindy McCready, Travis Tritt, Collin Raye, Pam Tillis, Bryan White. • Lobstering



Caryn Wariner
Director, Publishing
Steve Wariner Music
 320 Main St. #210
 Franklin, TN 37064
615-591-8930
 Fax: 615-771-5624
 cwariner@stevewariner.com
 Oversees all aspects of music publishing and song pitching.

• Photography, baseball



Sheri Warnke
VP/Group Publisher
Country Music Media Group
 118 16th Ave. S. 37203
615-743-0228
 Fax: 615-255-1109
 swarnke@amilink.com
 With company two years, Warnke has 20 years of

publishing experience. Manages business aspects of *Country Weekly* and *Country Music* magazines on a day-to-day basis including marketing, sales and partnerships. • CMA, ACM, Leadership Music



Butch Waugh
Senior VP/JGM
RCA Label Group
 1400 18th Ave. S. 37212
615-301-4320
 Fax: 615-301-4301
 butch.waugh@bmge.com
 With RCA 19 years. Has spent three years at RLG overseeing daily operations. • ACM • Sports, travel, antiques, spending time with family

Kirt Webster
Owner

Webster & Assoc. Public Relations
 811 18th Ave. S. 37203
615-777-6995 • Fax: 615-889-0906
 www.websterpr.com • kirt@websterpr.com
 Five-year-old publicity and community relations firm represents Ronnie Milsap, Freddie Fender, Bellamy Brothers, Janie Fricke, Alabama's Jeff Cook, Jim Nabors, TN Titan Frank Wycheck, Richards & Southern, Van Morrison, Vanilla Ice, Wear It All, Stars In The Wild. • ACM, CMA, NARAS, Country Legends Association • Travel, meeting new people



Dave Weigand
Senior VP Marketing & Sales
MCA Nashville
 60 Music Sq. E. 37203
615-244-8944
 Fax: 615-880-7415
 dave.weigand@umusic.com
 With company 19 years. Oversees sales and marketing

aspects for label. • Board, Leadership Music • Golf, horseback riding

Gerry Wenner
VP/Co-owner/Director
Planet Nashville

1315 16th Ave. S. 37212
615-386-9909 • Fax: 615-386-9910
 Wenner directed Lee Ann Womack's CMA nominated "I Hope You Dance", Phil Vassar's "Carlene" and Martina McBride's "I Love You," among others. He acts as Director and Director of Photography on his video projects.

Kay West

1403 Sweetbriar 37212
615-383-9388 • Fax: 615-383-6294
 kswest@mindspring.com
 Publicist for George Strait. Restaurant critic and contributing writer for *Nashville Scene*. Also writes for *Business Nashville*, *TV Guide*, *Penthouse*, *Glamour* • Mother of two nearly perfect children



Steve Wilkison
President
Eminent Records
 2410 Belmont Blvd. 37212
615-386-8373
 Fax: 615-386-8379
 www.eminentrecords.com
 steve@eminentrecords.com
 With label for nearly two years where he oversees all operations.

Spent two years as VP/GM of Koch Records and was owner of Dejadisc for five years. • AMA • Cycling, Movies, Macintosh Computers



Brian Williams
Senior VP & Director,
Music/Private Banking
SunTrust Bank
1026 17th Ave. S. 37212
615-748-4451

Fax: 615-327-3602
brian.williams@suntrust.com
With bank 18 years. Manages music industry division that

delivers a wide range of financial services to the entertainment industry. Williams shepherded the planning and construction of SunTrust's new Music Row financial center which opened in early 2000. • Board/executive committees, Leadership Music, The Ear Foundation and W.O. Smith School; NARAS • Boating



Dan Williams
Owner
Dan Williams Music
2806 Azalea Pl. 37204
615-383-8500

Fax: 615-297-7319
dan@danwilliamsmusic.com
Multiple award-winning composer and producer of radio and TV commercials including

Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border") and many others. Other songwriting credits include "Don't You Know How Much I Love You" (Ronnie Milsap) and "Sexual Power" (Pointer Sisters), which he also produced. Produced the soundtrack for the movie *Folley Island*, which won best new comedy at the 2001 New York Film Festival. • BMI, AFTRA/SAG, AFM • Martial arts



NEW LISTING

Darlene Williams
Senior Partner
What A Trip!
1605 17th Ave. S. #200
37212

615-269-0039
Fax: 615-269-8677
www.whatatrip1.com
darlene@whatatrip1.com
Handles event planning, data

management, information technology and finance for this three-year-old company. Current clients include CMA, Cumulus Broadcasting, MJI Broadcasting, major record companies and artist management companies. • Music, reading, history, genealogy, travel

Hank Williams
Owner/Manager
MasterMix

1921 Division St. 37203
615-321-5970 • Fax: 615-321-0764
hwilliams@mastermix.com

Oversees this long-standing mastering facility which recently moved to state-of-the-art new facilities.



Larry Willoughby
VP A&R
Capitol Nashville
3322 West End Ave. Fl. 11
37203

615-269-2000
Fax: 615-269-2062
larry.willoughby@emicap.com
Scouting new talent, screening songs and supervising special

projects for the label.



Cindy Wilson
President
Gaylord Cable Networks
One Gaylord Dr. 37214
615-316-6430

Fax: 615-316-6431
www.musiccountry.com
cwilson@gaylordentertainment.com
Oversees all aspects of

operations and programming of Gaylord's music channels including MusicCountry Asia-Pacific, MusicCountry Latin America, MusicCountry Brazil, Solo Tango and Video Rola. The cable networks have local offices in Sao Paulo, Buenos Aires, Guadalajara and Sydney. • Leadership Music, CTAM, Women in Cable • Scuba diving, skiing



Mike Wilson
VP, National Country
Promotion
RCA

1400 18th Ave. S. 37212
615-301-4355
Fax: 615-301-4356
mike.wilson@bmge.com
Manages the RCA Promotion team. With the company 12

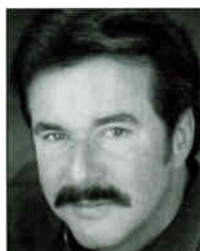
years and has spent the last eight in Nashville. • ACM, CMA • Spending time at lake with family, baseball, golf



Norro Wilson
Independent Producer/
Songwriter
Bud Ro Productions
1706 Grand Ave. 37212
615-320-4880

Fax: 615-320-4883
bud_ro@hotmail.com
Renowned songwriter and producer who currently

produces Chad Brock, Kenny Chesney, John Michael Montgomery, Craig Morgan, South 65 and a duet project on Lorrie Morgan and Sammy Kershaw. Has won 39 BMI awards as a writer ("The Most Beautiful Girl In The World", "A Very Special Love Song", "The Grand Tour", to name a few) and has amassed 27 No. 1 awards as a producer (for artists including Joe Stampley, John Anderson, Janie Fricke, Charley Pride, Mickey Gilley). • CMA, NSAI • Boating



Tim Wiperman
Executive VP/GM
Warner/Chappell Music
21 Music Sq. E. 37203
615-254-8777

Fax: 615-726-1353
Wiperman has been the senior executive at Warner/Chappell Music (Warner Bros. Music) in

Nashville for the past 26 years. • Board, CMA, ACM, CMF, NARAS, Nashville Symphony, Tennessee Special Olympics, T.J. Martell Foundation, Middle Tennessee Alcohol & Drug Council, Leadership Nashville, Leadership Music



Leonard Wolf
President
Wolf Music
803 Bradford Ave. 37204
615-254-4828

Fax: 615-254-4884
www.wolfmusic.com
leonard@wolfmusic.com
Formed company over 10 years ago. Composes, produces and

designs sound for TV, radio, film and new media. Clients include CBS Cable, Blue Cross, Nike, Bristol Myers, Dell, O'Charley's and Tri Star Hospitals. • NATAS, NFVA • Plays keys in Jonathan Yudkin's Chain Smoking Altarboys



Katherine E. Woods
VP Legal & Business
Affairs
RCA Label Group

1400 18th Ave. S. 37212
615-301-4300
Fax: 615-301-4345
kathy.woods@bmge.com



Erv Woolsey
CEO
The Erv Woolsey Company
1000 18th Ave. S. 37212
615-329-2402

Fax: 615-327-4917
Manages George Strait, Clay Walker, Lee Ann Womack and Daryle Singletary. • ACM, CMA



Richard Wootton
President
Richard Wootton Publicity
Manor House
120 Kingston Rd.
London, SW19 1LY, England
011-44-208-542-8101

Fax: 011-44-208-540-0691
richard@rwpublicity.com
Sixteen-year-old firm handles

UK publicity for a large number of Nashville acts including Reba, George Strait, Brad Paisley, Alan Jackson, Sara Evans, Dolly Parton, Chely Wright, Martina McBride, Nanci Griffith, Emmylou Harris, Steve Earle and Beth Nielsen Chapman.



Paul Worley
Owner/Producer
Paul Worley Productions
1108 16th Ave. S. Fl. 2
37212
615-255-7033

Fax: 615-255-7544
A noted record producer for two decades, Worley started this production and publishing

company after leaving Sony Music where he was a chief executive for more than seven years. He currently produces Dixie Chicks, Martina McBride, Sara Evans, John Anderson, Pam Tillis, Cyndi Thomson, Carolyn Dawn Johnson and JoAnna Janét. • Board of Directors, Nashville Chamber Orchestra, W.O. Smith School • Music, motorcycles



Jules Wortman
VP
Rasky/Baerlein Group
1808 West End Ave. #516
37203
615-321-0505

Fax: 615-321-0575
www.rasky.com
jswortman@mindspring.com
Heads Nashville office of this

PR firm. Clients include Copyright.net, Wrensong Ent., Broken Bow Records, Critter Records, Renee Grant Williams, Elbert West, The Great Divide, Hallmark Direction. • Board, CMA, Nashville Chamber Orchestra • Golf, tennis, reading, folk art, my dog, family, sports, volunteer work



Mark Wright
Senior VP A&R
MCA Nashville

60 Music Sq. E. 37203
615-244-8944
Fax: 615-880-7447
Former A&R VP with Decca, Wright moved to MCA after Decca closed in the PolyGram/Universal merger.

Wright scouts new talent and produces Lee Ann Womack, Gary Allan, Trisha Yearwood, Reba McEntire, Brooks & Dunn and Sons of the Desert. Also an accomplished songwriter of such hits as "Today My World Slipped Away", "Goin' Through The Big D" and "The Maker Said Take Her." • Board of Trustees, Belmont University; board, Leadership Music; member, NARAS, CMA, ACM, NSAI, BMI



NEW LISTING

Cindy Wunsch
President
Wunsch Management

1305 16th Ave. S. 37212
615-385-9165
Fax: 615-297-6866
wunschgmt@home.com
Manages SHEDAISY. • CMA, NARAS, ACM • Reading, painting, tennis

David Wyckoff
Owner

NEW LISTING

J. David Wyckoff, Esq.
P.O. Box 120185 37212
615-963-9940 • Fax: 615-963-9949
jdavewy@aol.com

Company is nine years old. Prior to graduating from law school in 1990, Wyckoff worked as a writer/correspondent for *Billboard*. He has also written for the *Boston Globe*, *Rolling Stone* and others. Some of his clients include The Derailers, Dave Alvin, Buddy & Julie Miller, Ray Kennedy and Kathy Troccoli. • CMA, Nashville Bar Association, Tennessee Bar Association • Music, cooking, sports

James Yelich
GM/Agent

Monterey Peninsula Artists
124 12th Ave. S. #410 37203



616-321-4444

Fax: 615-321-2446
james@mpanashville.com
Oversees daily operations. Pursues television, motion picture, soundtracks, literary and corporate sponsorships, as well as live performance booking for all clients. Roster includes Toby Keith, Travis

Tritt, Montgomery Gentry, Sawyer Brown and Ricky Skaggs.

• Partner and board, eventbooking.com; member, NARAS, CMA, ACM • Golf, travel, investing, real estate



Peter York
President
Sparrow Label Group

P.O. Box 5010
Brentwood, TN 37024
615-371-6800
Fax: 615-371-6994
With company 18 years. • NARAS, GMA, ASCAP



Bobby Young
Co-owner
Young-Olsen & Associates, LLC

1114 17th Ave. S. #103
37212
615-321-4433
Fax: 615-321-4430
www.young-olsen.com

by@young-olsen.com

Works with labels to help secure airplay for artists at key country radio stations. Helps them secure on-air promotions to support airplay.

Kyle Young
Director
Country Music Foundation

222 Fifth Ave. S. 37203
615-416-2045 • Fax: 615-255-2245
www.countrymusicHalloffame.com

With the company 25 years, Young is CEO of this tax-exempt foundation. Responsible for the day-to-day operation of the



Foundation, including the management and staffing of the organization's museum, library, research, publication and teaching programs. Major organizational subdivisions of the CMF include the Country Music Hall of Fame and Museum, the Country Music Foundation Library and Media

Center, RCA's Studio B, and Hatch Show Print. Spearheaded the planning, building and financing of a new \$37 million museum and the relocation of staff and million-item collection to the new downtown site. • CMA, NARAS, AIM, NARM, Leadership Music; Director, TBA Entertainment, Leadership Nashville, Metropolitan Nashville Tourism and Convention Commission, Nashville's Agenda Steering Committee, Frist Center for the Visual Arts Council of Partner Institutions, Cumberland Region Tomorrow



Debbie Zavitson
VP/A&R
Giant Records

1514 South St. 37212
615-256-3110
Fax: 615-256-0727
www.giantnashville.com
debbie.zavitson@wbr.com
Head of A&R. Primarily listens for artists and seeks out potential new artists. Previously Director of A&R for Sony/Epic. Responsible for signing The Kinleys. Since she's been with Giant, she's signed The Wilkinsons, Georgia Middleman and Johnny Staats. • CMA, ACM, NARAS, SOURCE



Jim Zumwalt
Senior Partner
Zumwalt, Almon & Hayes
1014 16th Ave. S. 37212
615-256-7200

Fax: 615-256-7106
Founded this prestigious law firm in 1975, which numbers clients inside and outside of the Nashville music circles.

• Board, Leadership Music, T.J. Martell Foundation; member, NARAS, ABA, CMA, TBA, NBA • Tennis



In Charge Online

Step 1:



www.musicrow.com

Step 2:



Button appears on Menu Bar

Step 3:

Surf Music Row's contacts: *In Charge*, Artist Roster, Publisher, Studio, Labels, Managers and more...





Atlantic Records
20 Music Sq. E., Nashville, TN 37203
615-733-1880 Fax: 615-733-1891
www.atlanticnashville.com

Barry Coburn, President & CEO
 Karen Green, Executive Asst.

Sales

Greg Gosselin, Director of Marketing
 Stephanie Williams, Marketing Admin. Coordinator

Publicity

Vanessa Parker-Davis, Director, Media Relations
 Athena Patterson, Manager, Media Relations

Promotion

Rick Baumgartner, VP, National Promotion
 Terry Stevens, National Promotion Director
 Trudie Richardson, Manager, Promotion (Gavin)
 Jon Loba, Southeast Promotion Mgr.

Regionals

Terry Stevens, National Promotion Director/(Midwest)
 Jim Dorman, National Promotion Manager/(Southwest)
 Jennifer Shaffer, West Coast Promotion Mgr.
 Lee Adams, Northeast Promotion Mgr.
 Jon Loba, Southeast Promotion Mgr.

ARTISTS: Tim Rushlow, Tracy Lawrence, South 65, John Michael Montgomery, Kristin Garner, Craig Morgan, Old Dogs, Elizabeth Cook and Wayne Warner

Audium Records
20 Academy Pl., Nashville, TN 37210
615-726-0060 Fax: 615-726-3788
www.audiument.com

Nick Hunter, President
 Richard Helm, VP/GM
 Barry Yarbrough, Director of Marketing & Sales
 Chuck Rhodes, Director of Promotion
 Gary Greenberg, Promotion Manager
 Tammy Lovett, Promotion Manager
 Anne Sarosdy, Promotion Manager

ARTISTS: Loretta Lynn, Ricky Van Shelton, Daryle Singletary, The Tractors, The Kentucky Headhunters, Dale Watson, Danni Leigh

Blue Hat Records
1102 18th Ave. S., Nashville, TN 37212
615-329-1102 Fax: 615-321-5519
www.bluehatrecords.com

David Corlew, CEO/President
 Angela Wheeler, Asst. to President/VP of Creative Services
 Carol Chandler, Director of Licensing/On-Line Operations
 Ashley Cardwell, Receptionist/Communications Coordinator/Promotions

ARTISTS: The Charlie Daniels Band, Luke Reed, Bonnie Bramlett, Toy Caldwell (Re-Masters)

Broken Bow Records
646 W. Iris Dr., Nashville, TN 37204
615-297-0148 Fax: 615-297-6423
www.brokenbowrecords.com

Benny Brown, President/CEO
 Paul Brown, Senior VP/Director of Operations
 Chris Neese, VP A&R
 Mike Chapman, VP National Promotion
 Jim Yerger, VP Marketing

ARTISTS: Damon Gray, Joanie Koller, Rick Stevens, Great Divide, Elbert West

Capitol Records Nashville
3322 West End Ave. Fl. 11, Nashville, TN 37203
615-269-2000
www.capitol-nashville.com

Executive Department
 Mike Dungan, President & CEO
 Dottie Chamberlain, Executive Assistant to Pres./CEO

A&R Department
 Larry Willoughby, VP, A&R
 Autumn House, Director, A&R
 Tracy Cox, Manager, A&R

A&R Administration
 Betsy Morley, Director A&R Administration

Business Affairs
 Kim Stasiak, Coordinator, Business Affairs

Finance Department
 Tom Becci, Sr. VP, Finance & Operations
 Jenny Cranford, Manager Finance
 Christine Smith, Manager Finance
 Dave Perry, Sr. Coordinator Finance

IT Department
 Mark Baskin, Manager IT

Administration
 Scott Feinstein, Manager Administration
 Kurt Willms, Mailroom Assistant
 Emma Grandillo, Receptionist

Marketing Department
 Fletcher Foster, Sr. VP, Marketing
 Joanna Carter, Director of Video Development
 Jim Beavers, Director, Marketing & New Media
 Regina Stuve, Manager, Media & Artist Development
 Sheri Kennedy, Manager Internet Marketing

Production Department
 Carlton Davis, Director Production
 Michelle Hall, Manager Production/International

Promotion Department
 Bill Catino, Executive VP
 Heather Austin, Executive Asst. to EVP
 Sheila Brown, Director, Promotion
 Brent Jones, Coordinator, Promotion
 Eric Beggs, Regional Director, Promotion/Mid-Atlantic
 Steve Hodges, Regional Director, Promotion/Southeast
 Jay Jenson, Regional Director, Promotion/Southwest
 Tony Michaels, Regional Director, Promotion/Midwest
 Rick Young, Regional Director, Promotion/West
 Nancy Knight, Regional Director, Promotion/Northeast

Publicity Department
 Nancy Henderson, Manager, Media Information

Sales Department
 Bill Kennedy, VP, Sales
 Ann Wornick, Sales Operations Manager
 Denise Johnson, Manager, National Field Sales

ARTISTS: Trace Adkins, Susan Ashton, Garth Brooks, Chris Cagle, Rodney Carrington, Deana Carter, Tyler England, Chris LeDoux, Mindy McCready, Keith Urban, Cyndi Thomson, Tim Wilson, Clay Davidson, Tom Mabe, Roy D. Mercer

Caption Records
1300 Division St., Nashville, TN 37203
615-244-8600 Fax: 615-244-3700
 Mike Borchetta, VP Promotion

ARTISTS: Ray Hood

Compass Records
117 30th Ave. S., Nashville, TN 37212
615-320-7672 Fax: 615-320-7378
www.compassrecords.com

Alison Brown, Owner
 Garry West, Owner
 Thad Keim, VP Sales & Marketing
 Shari Lacy, Director of Publicity
 David Haley, Director of Radio

ARTISTS: Alison Brown, Victor Wooten, Jeff Coffin, Swan Dive, Paul Carrack, Robbie McIntosh, Paul Brady, Kate Rusby, Fairport Convention, Eddi Reader, Vigilantes of Love, New Grange

Crossfield Records
3003 Blakemore Ave., Nashville, TN 37212
615-269-8661 Fax: 615-269-5999
www.crossfield.com

Suzanne Elmer-King, President
ARTISTS: Cowboy Dan, Davis Raines, Tricia Walker

Curb Group
47 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-327-1964
www.curb.com

Drew Alexander, Creative Director
 Sue Austin, VP, Creative Services
 Micha Behymer, Label Copy & Licensing Assistant
 Bob Bender, Director, Sales
 Aaron Bowlin, Tape Services Coordinator
 Liz Cavanaugh, Director of Publicity
 Benson Curb, VP, Sales
 Mike Curb, Chairman
 Tanya Dureaux, Mechanical Royalties, Licensing
 Jeff Edmondson, Controller
 Bill Fisher, Front Desk
 Phil Gernhard, Senior Consultant
 Dennis Hannon, Executive VP/GM
 Joan Huddleston, Film Royalties/Human Resources
 Michael Huddleston, Chief Financial Officer
 Amy Johnston, Coordinator, Creative Services
 Becky Judd, Executive Assistant
 Brad Kennard, Publishing Administration
 David Kronemyer
 Debbie Loring, Coordinator, Sales & Marketing
 Stacey McDonald, Director, Prod. & Internet Marketing
 Michelle Metzger, Director, A&R
 Patsy Moss, Accounts Payable/Inventory
 Claire Parr, Consultant
 Christy Robinson, Publishing Royalties
 Bryan Stewart, Special Projects Accounting
 Portis Tanner, Publishing Assistant
 Jeanine Thompson, Finance Assistant
 Jeff Tuerff, Director, Marketing
 Jeff Tweel, Senior Creative Director
 Angie Warren, VP Promotion, Accounts Payable
 Craig White, Engineer/Studio

Curb Country Promotion Staff
 Rick Cardarelli, Satellite Secondary
 John Curb, West Coast
 Jill Gleason, Promotion Coordinator
 Keith Greer, Southwest
 Carson James, VP Promotion and Media Strategy
 Karen McGuire, Midwest
 Joe O'Donnell, West Coast
 Marita O'Donnell, Gavin
 PJ Olsen, Northeast
 Brooks Quigley, Southeast
 April Rider, Mid-Atlantic
 Rick Rockhill, National Director, Promotion
 Eva Wood, VP, Field Promotion

ARTISTS: Curb Records: David Kersh, Tim McGraw, Jo Dee Messina, Tamara Walker, Sawyer Brown, Keith Perry, Steve Holy, Clark Family Experience, Junior Brown, Jeff Carson, Hal Ketchum, LaAnn Rimes, Hank Williams Jr., Trini Triggs, Hank Williams III, Lesley McDaniel;
Curb/Mercury: Wynonna; **Curb Group:** Mary Black, Michael English, Jonathan Pierce, Jana, Mary Griffin, Selah/Nicol Smith, Kaci, Reno; **Curb/MCA:** Lyle Lovett



Dead Reckoning

POB 159178, Nashville, TN 37215
615-321-0508
www.deadreckoners.com

Harry Stinson, VP A&R
J.D. May, VP/GM

ARTISTS: Big House, Kieran Kane, Kevin Welch, Mike Henderson & the Bluebloods, Charlie Major, David Olney, Tammy Rogers, the Dead Reckoners, Dickie Freeman

DeltaDisc

1114 17th Ave. S. #201, Nashville, TN 37212
615-329-4001 Fax: 615-329-0055
www.deltadisc.com

Fred Clark, President/CEO
Ken Woods, Director of Sales and Distribution
Tony Morris, Director of Artist Development
Jodi Laird, Promotion and Marketing Manager

ARTISTS: Beverly Ellis, Bellamy Brothers: The 25 Year Collection

Dreamcatcher Records

2910 Poston Ave., Nashville, TN 37203
615-329-2303 Fax: 615-329-2350
www.dreamcatcherenter.com

Jim Mazza, President/CEO
Bob Burwell, Sr. VP
Renee Behrman, Media Relations for Management
Clair Cook, Publicity/Media Relations
Misti Filipiak, Creative Services
Ted Greene, VP of Management
Tracy Collins, Promotions
Kristen Doyscher, Promotions Coordinator
Don Kamerer, Sales/Marketing
Josh Kenny, Road Manager for Marshall Dyllon
Gator Michaels, VP Promotion
Tammy Paxton, Finance
John Trapane, Promotions
Jim Malito, Promotions
Jeff Stouton, Promotions
Mike Strutton, Management Coordinator
Danielle Taylor, Accounts Payable
Brenner Van Meter, Sara Evans' Manager
Jessica Wimberly, Receptionist/Admin. Asst.
ARTISTS: Kenny Rogers, Marshall Dyllon, Melissa Beckham

DreamWorks

1516 16th Ave. S., Nashville, TN 37212
615-463-4600 Fax: 615-463-4601
www.DreamWorksRecords.com

Steven Alvarado, Communications Services/Front Desk
Lisa Andrick-Owen, WC Regional Radio Promo and Marketing
Teresa Blair, Head of Creative Services
Scott Borchetta, Sr. Executive/Promotion and Artist Development
George Briner, NW Regional Radio Promo and Marketing
D'Ette Brosius, Sr. Level Administrator for Johnny Rose
Jim Catino, Publishing
Katharine Chappell, Promotion
Tricia Cramer, Creative Coordinator
Suzanne Durham, SW Regional Radio Promo and Marketing
Courtney Lee Grimes, Publicity Assistant
Wayne Halper, GM/Head of Label Operations
Brandon Hamilton, Publishing
Matthew Hargis, Business Administration Assistant
Summer Harman, Publicity
Jimmy Harnen, NE Regional Radio Promo and Marketing
Josh Hoge, Mailroom Management
Allison Jones, Head of A&R
Kelly Keiber, Director of Sales and Marketing

Laurel Kilbourn, Facilities Manager
Valerie Knust, Sr. Level Administrator for Wayne Halper
Tammy Luker, Sr. Level Administrator for James Stroud
Abbe Nameche, Publishing
Jackie Proffitt, Promotions Coordinator
Douglas Rich, A&R Coordinator/Recording Coordinator
Johnny Rose, Head of Marketing
Bruce Shindler, Head of Promotions
James Stroud, Principal Executive
Jody Van-Alin, SE Regional Radio Promo and Marketing
ARTISTS: Toby Keith, Jessica Andrews, Lisa Angelle, Darryl Worley, Jolie & The Wanted, JoAnna Janet, Emerson Drive, Rick Ferrell, Bill Luther, Mike Walker

E-Squared

1815 Division St. #206, Nashville, TN 37203
615-320-1200 Fax: 615-327-9455
www.e2records.com

Jack Emerson, Owner/Operator
Steve Earle, Owner/Operator
Elisa Sanders, Label Manager
ARTISTS: Steve Earle, Marah, Varnaline, Cheri Knight

EMI CMG

101 Winners Circle, Brentwood, TN 37207
Phone: 371-4300

Bill Hearn, President & CEO
Donna Weeks, Executive Assistant
Scott Hughes, Sr. VP Strategic Marketing & New Media
Mark Adkison, Senior Director, New Media
Jenna Roher, Administrative Assistant
Holly Whaley, Director, Corporate Comm.
Theresa Johnson, Manager, Corporate Comm.
Melodie Madden, PT Administrative Assistant
Richard Green, Executive VP & General Counsel
Joe Brazil, VP Business Affairs
Sandra Vandergriff, Executive Assistant
Billy Ray Hearn, Chairman
Rick Home, Executive VP & CFO
Rechelle Chaney, Executive Assistant
Debbie Robertson, Director, Office Administration & Facility
Amy Guenther, Senior Administration Coor.
Tracy O'Neill, Coordinator, Purchasing

SPARROW LABEL GROUP

Peter York, President, Sparrow Label Group
Cora Cluver, Executive Assistant
David Caldwell, Sr. VP/GM
Ken Johnson, Director, Label Operations
Julie Cozzo, Director, Finance Administration
Laura Bain, Executive Assistant
Lynn Nichols, VP A&R
Bill Baumgart, Director, A&R
Grant Cunningham, VP A&R
Amy Dixon, A&R Assistant
Chris York, A&R Representative
Leigh Ann Hardie, VP Marketing & Artist Development
Crystal Varenkamp, Executive Assistant
Denise George, Sr. Director, Artist Development
Emily Cobb, Administrative Assistant
Jim Houser, Marketing Director
Chris Woodruff, Product Marketing Coordinator
Dave Sylvester, Marketing Manager
Ivey Baird, Marketing Coordinator
Nick Barré, Sr. Director, Artist Development
Christina Budig, Administrative Assistant
Michael Bianchi, Manager, Marketing
Robyn Caldwell, Marketing Coordinator
Beth Shaver, Marketing Director, Worship Resources
Jessica Giglione, Marketing Manager

Jan Cook, Sr. Director, Creative Services
Christiev Carothers, Creative Director
Dan Harding, Art Director
Ruth Winston-Bosio, Sr. Manager, Production
Carol Stokes, Traffic Manager
Maria Rosario, Creative Services Administrator
Kat Stratton, Graphic Designer
Josh Newman, Graphic Designer
Greg Bays, VP, Sales
Jamie Horton, Executive Assistant
Jon Emery, Manager Marketing
Stephanie Waldrop, Manager, Regional Marketing Development
Stephen Prather, Manager, Sales & Regional Marketing
Emilee Adams, Administrative Assistant & Event Planning
Holly Meyers, Manager, A&R Administration
Erin Klotzbach, Coordinator, A&R Administration
Grant Hubbard, VP, Promotions
Rob Poznanski, Manager, National Promotions
Brian Dishon, Manager, Radio Promotion
Jennifer Allen, Radio Administrative Assistant
Chad Hodge, Director, New Media
Joy Lantz, Internet Marketing Manager
Mick Ross, New Media Coordinator
Jennifer McVey, Director, Media Relations & Publicity
Stacie Vining, Publicist
Leanne Mangan, Publicist
Dave Parker, Sr. Director, Post Production
Kevin Hipp, Manager, Post Production
Charles Garrett, Technical Assistant
Matthew Chadwick, Technical Assistant

EMI GOSPEL

Ken Pennell, VP/GM
Shawn Tate, Director, Marketing
Carla Williams, Director, Marketing
Monica Coates, Director, National Promotions and Media Relations
Benita Bellamy, Manager, Radio Promotion
Brandon Egerton, Manager, A&R
Karen Scott, Marketing Coordinator

FOREFRONT RECORDS

201 Seaboard Lane
Franklin, TN 37067
Phone: 771-2900

Greg Ham, President
Allan Hardin, VP/GM
David Bach, VP A&R & Creative
Anne Mabry, Director, Marketing
Ken Farley, Director, Promotions
Annette Reischl, Creative Coordinator
Ashley Hale, Assistant to VP/GM
Brian Bauman, Marketing Asst.
David Johnson, Director, Label Admin.
Eric Hurt, Label Admin. Asst.
Gael Armstrong, Manager, Video Production
Janelle Craft, Asst. to VP A&R and Creative
Jen Bockman, Publicist
Jenni Catron, Manager, Retail Marketing
Josh Snyder, Internet/Street Team Marketing
Karole Harrell, Executive Asst. to President
Kat Davis, AC Radio Coordinator
Kent Coley, Coordinator, CHR/Rock Radio
Lanie Miller, Manager, Media Relations
Lisa Stutts, Manager, A&R Admin.
Lori Johnsen, Promotions Coordinator
Mark Nicholas, Manager, A&R
Rachel Beavers, Sr. Manager, Marketing
Sara Marienthal, Street Team/Festival Coordinator



Scott McDaniels, Creative Director
Shawn Andrews, Production Coordinator
Steve Hartley, Manager, A&R
Susannah Parrish, Manager, Creative Services

Eminent

2410 Belmont Blvd., Nashville, TN 37212
615-386-8373 Fax: 615-386-8379
www.eminentrecords.com

Steve Wilkison, President
Kissy Black, Director of Publicity and Promotions
Danna Strong, Office Manager
ARTISTS: Jon Randall, Kate Campbell, Greg Trooper, Eric Taylor, Heather Eatman, Elliott Murphy & Iain Matthews, Rosie Flores, Emmylou Harris

FreeFalls Entertainment

178 E. Washington St., Chagrin Falls, OH 44022
440-247-5781 Fax: 440-247-7036
www.freefalls.com

Bob Freese, President
Lindsay Saylor, Coordinator
ARTISTS: Willie Nelson, Highway 101, Billy Burnette, Lee Greenwood, Shenandoah, Pat Haney

Giant Records

1514 South St., Nashville, TN 37212
615-256-3110 Fax: 615-742-1560
www.giantnashville.com

Doug Johnson, President
Milly Catignani, Executive Assistant
John Burns, Executive VP/GM
Amy Murray, Executive Asst./Office Manager

Administration

David Macias, Sr. Director of Mkt. & Sales
Fred Baker, Product Manager
Taryn Wilkinson, Mailroom Coordinator
Susanne Mumpower, Receptionist

A&R

Debbie Zavitson, VP A&R
Sara Twargowski, A&R Coordinator

Promotion

John Brown, Sr. VP Promotion
Fritz Kuhlman, National Promotion Director/Midwest Regional Prom. Mgr.

Kelly Fletcher, Promotion Coordinator
Rodney Bailey, Southwest Regional Prom. Mgr.
Dick Watson, West Coast Regional Prom. Mgr.

ARTISTS: Liz Byler, Keith Harling, Neal McCoy, Georgia Middleman, Joe Nichols, Blake Shelton, The Johnny Staats Project, Christy Sutherland, Clay Walker, The Wilkinsons, Adam Hughes/Sarah Majors

Green Hill Productions

2021 Richard Jones Rd. #180
Nashville, TN 37215
615-383-5535 Fax: 615-383-6632
www.greenhillmusic.com

Greg Howard, VP/GM
ARTISTS: Conceptual and instrumental recordings.

Hillsboro Jazz

2021 Richard Jones Rd. #180
Nashville, TN 37215
615-383-5535 Fax: 615-383-6632
www.hillsborojazz.com

Greg Howard, VP/GM
ARTISTS: Beegie Adair, Jack Jezzro, Antoine Silverman

i.v. records

1701 Church St., Nashville, TN 37203
615-320-1444 Fax: 615-320-0750
www.ivrecords.com

Chris Parker, CEO
Steve Keller, Director of A&R
Sean Brennen, GM
ARTISTS: Fair Verona, Dexter Green, Luisa Lopez

Kinkajou Records/IGO Records

1100 18th Ave. S., Nashville, TN 37212
615-321-0033 Fax: 615-321-2244
www.kinkajourecords.com

Kinkajou

Kinky Friedman, President
Kacey Jones, VP
Kezia Kidd, Label Manager
Peggy Bradley, Administrator
IGO

Kacey Jones, President
Kezia Kidd, VP
Peggy Bradley, Administrator
ARTISTS: Kinkajou: Kinky Friedman, Panama Red, Jonathan Yudkin & The Chainsmoking Allarboys, Clay Greenberg; **IGO:** Kacey Jones

Lyric Street

824 19th Ave. S., Nashville, TN 37203
615-963-4848 Fax: 615-963-4846
www.lyricstreet.com

Lisa Bell, Ind. Publicity
Nancy Broadway, Promotion Coordinator
Heather Burley, Marketing Coordinator
Theresa Durst, Director, Regional Promotion/Southeast
Randy Goodman, President
Robin Gordon, Manager, A&R Administration
Kevin Herring, Sr. Director, National Promotion
Cindy Palmer, Director, Regional Promotion/Northeast
Teresa Russell, Manager, Label Operations
Carson Schreiber, Sr. VP, Promotion and Product Dev.
Dale Turner, VP, Promotion

ARTISTS: Aaron Tippin, SheDAISY, Rascal Flatts, Sonya Isaacs, Kortney Kayle, Nate Barrett, Brian McComas, Chuck Wagon And The Wheels

MCA Nashville

60 Music Sq. E., Nashville, TN 37203
615-244-8944 Fax: 615-880-7447
www.mca-nashville.com

Bruce Hinton, Chairman
Tony Brown, President
Rhonda Johnston, Exec. Asst. to Chairman
Kera Earls, Admin. Asst. to Chairman

A&R

Mark Wright, Sr. VP A&R
Jessie Noble, Dir. of Recording
Renee White, Sr. Manager A&R
Shane Barrett, Manager A&R
Amy Russell, Associated Manager A&R
Carie Higdon, A&R Coordinator

Creative Services

Katie Gillon, Sr. VP of Creative Services
Mary Ann Daniel-Kaszuba, Sr. Director of Creative Services

Marketing

Dave Weigand, Sr. VP of Marketing & Sales
Pam Russell, VP of National Sales
Jim Roe, Director of National Sales
Steve Armstrong, Sr. Director of Consumer Marketing
David Sanders, Director of Sales Info./Research

Guy Floyd, Director of Marketing/Product Develop.
Jeff Loper, Marketing Manager
Tonya Stroud, Marketing Assistant

Promotion

David Haley, Sr. VP of National Promotion
Bill Macky, VP of Field Promotions
Rob Ellis, Sr. Director of Regional Promotions—Midwest
Louie Newman, Sr. Director of Regional Promotions—Southeast
Denise Roberts, Sr. Director of Regional Promotions—West Coast
Enzo DeVincenzo, Director of Regional Promotions—Southwest

Royce Risser, Director of Regional Promotions—Northeast
Mike Severson, Director of Regional Promotions—Midsouth
Kimberly Dunn, Gavin Manager
Pat Payne, Promotion Manager
Shane Allen, Promotion Coordinator
Brian Thiele, Promotion Assistant/Receptionist

Publicity

Jenny Bohler, VP of Publicity
Sarah Brosmer, Sr. Director of Publicity/Intl.
Leslie Kellner, Manager of Publicity
Hannah Sanford, Manager of Publicity

Shared Services

Ken Robold, Chief Financial Officer
Danny Bess, Sr. Director of Finance
Ellen Powers, Sr. Director of A&R Administration/Mktg. Admin.

Dave Miggo, Director of Administration
Jill Bergesen-House, Assoc. Director of Production
Todd Fennell, Production Manager
Tim Faulk, Mailroom Supervisor
Jenny Wallace, Office Administrator
Shannon Hopper, A&R/Marketing Admin. Coordinator
Willie Mayhoe, Receptionist-MCA

ARTISTS: Gary Allan, Alecia Elliott, Vince Gill, Rebecca Lynn Howard, Holly Lamar, Shannon Lawson, Reba McEntire, Dean Miller, Allison Moorer, Sons Of The Desert, George Strait, Lee Ann Womack, Chely Wright, Trisha Yearwood, T. Bubba Bechtel

Mercury Nashville (Mercury/Lost Highway)

54 Music Sq. E. #300, Nashville, TN 37203
615-524-7500 Fax: 615-524-7600
www.mercurynashville.com
www.lost-highway.com

Executive

Luke Lewis, Chairman
Chris Carroll, Executive Assistant to the Chairman

Shared Services

Ken Robold, CFO/Head of Shared Services
Danny Bess, Sr. Director, Finance
Ellen Powers, Sr. Director, Recording Admin. & Mkt. Admin.
Dave Miggo, Director of Administration
Jenny Wallace, Office Administration
Todd Fennell, Production Manager
Shannon Hopper, Coordinator, Recording Admin. & Mkt. Admin.

Jill Bergesen, Associate Director of Production
Tim Faulk, Mailroom
Julie Roberts, Receptionist/Mercury

A&R

Keith Stegall, Executive VP, A&R
Carson Chamberlain, VP, A&R
Gary Harrison, Sr. Director, A&R
Claudia Mize, VP, Recording
Stephanie Lohmeyer, Assistant to Executive VP, A&R
Brian Wright, Admin. Assistant, A&R



Sales/Marketing

John Grady, Sr. VP, Sales, Marketing & Promotion
Kim Markovchick, VP, Marketing
Ben Kline, VP, National Sales
Eric Dout, Sales Assistant
Tom Lord, Manager, Marketing
Amy Alderson, Admin. Assistant, Marketing

Creative Services

Jim Kemp, VP, Creative Services
Retta Harvey, Sr. Director, Video Promotion
Karen Naff, Manager, Creative Services
Erica Irwin, Admin. Assistant, Creative Services

Promotion

Michael Powers, Sr. VP, Promotion
John Ettinger, VP, National Promotion
Rocco Cosco-Nashville, VP Southeast Regional Promotion
Pat Surnegie—LA, VP West Coast Promotion
Chad Schultz—Dallas, Director, Southwest Regional Promotion
Damon Moberly—Maryland, Director, Northeast Regional Promotion

Haley McLemore, Manager, Midwest Regional Promotion
Diana Kleein, Coordinator, Promotion

Media Relations

Sandy Neese, Sr. VP, Media Relations
Kevin Lane, Sr. Director, Media Relations
Jill Boles, Admin. Assistant, Media Relations

LOST HIGHWAY

A&R/Artist Development

Frank Callari, Sr. VP, A&R and Artist Development
Kerri Leich, Admin. Assistant, Artist Development

Promotion

Chris Stacey, Sr. VP, Promotion & Artist Development
Rodney Denowski, Admin. Assistant, Promotion

Marketing & Sales

John Grady, Sr. VP, Sales & Marketing
Kira Florita, VP, Marketing
Ben Kline, VP, National Sales
Andy Nelson, National Director of Sales & Field Marketing
Ermie Anderson, Coordinator, Marketing

Media

Lauren Murphy, VP, Media & Artist Relations
Christina Kotsamanidis, Assistant, Media & Artist Relations

ARTISTS: Mercury: Terri Clark, Neal Coty, Daisy Dern,
Tom T. Hall, Eric Heatherly, Jamie O'Neal, Keith Stegall,
Meredith Edwards, Shania Twain, Mark Wills; **Lost Highway:** Lucinda Williams, Tift Merritt, William
Topley, Kim Richey, Ryan Adams, Robert Earl Keen,
Billy Bob Thornton

Music City Records

7928 River Fork Dr., Nashville, TN 37221

615-673-2676 Fax: 615-662-7984

www.musiccityrecords.com

Bob Heatherly, President/CEO

ARTISTS: Sonny Burgess, Tim Murphy, Charley Pride

Nashville Sound Records

POB 11, Pleasant View, TN 37146

615-746-4444 Fax: 615-746-2229

www.MusicCityNetwork.com

ARTISTS: Wayne Petty, Julie Mills, Ronnie Alsup, Vernon
Hendricks, Jody Ray, Debrah Kay, Kayla Cromer

Nashville Underground

POB 120086, Nashville, TN 37212

Fax: 615-646-8135

www.nashville-underground.com

Lari White, President

Chuck Cannon, VP

Roger Osborne, Manager

ARTISTS: Gary Burr, Chuck Cannon, Chuck Jones, Pam
Rose, Stephony Smith, Victoria Shaw

Naxos of America

(Classical, Jazz, World)

416 Mary Lindsay Polk Dr. #509

Franklin, TN 37067

615-771-9393 Fax: 615-771-6747

www.naxos.com

Jim Sturgeon, President

Mike Kelley, Sales Manager

Dolores Canavan, Marketing Manager

Rebecca Davis, Manager of Publicity and Promotions

ARTISTS: Naxos American Classics Series (including the
Nashville Symphony), Naxos Historical, Naxos Jazz,
Naxos World, Naxos AudioBooks; these are just some of
the company's projects and imprints; classical line con-
tains 2,200 titles and growing.

Nuance Records

1815 Division, Nashville, TN 37203

615-364-6026

www.nuancerecords.com

Louie Shelton, President

ARTISTS: Louie Shelton, Dash Crofts, Nashville Guitars

Oh Boy Records

33 Music Sq. W. #102B, Nashville, TN 37203

615-742-1250 Fax: 615-742-1360

ohboy.com

Al Bunetta, President

Dan Einstein, VP

ARTISTS: John Prine, Todd Snider

OMS Records

POB 52112, Durham, NC 27717

888-522-5604

www.omsrecords.com

Hugh Moore, President

ARTISTS: Johnny Russell, Bobby Osborne, Benny Martin,
Josh Graves, Billy Troy, Kenny Baker

Provident Music Group

741 Cool Springs Blvd., Franklin, TN 37067

615-261-6300

www.providentmusic.com

Jim Van Hook, Chairman/CEO

Michael Craft, CFO & VP of Finance and Administration

Dorothy Campbell, Counsel & VP of Business Affairs

Brentwood-Benson Music Publishing

Dale Mathews, President

Tom Bogan, CFO, Brentwood-Benson Music Publishing

Marty Wheeler, VP of Creative Affairs

Shawn Hibbs, VP of Sales

Johnathon Crumpton, VP, Print Music Publications

Essential Records

Robert Beeson, President

Brian Mitchell, VP/GM

Nina Williams, Director of Marketing

Michelle Pearson, A&R Manager

Jennifer Hanson, Publicity Manager

**Reunion Records (Diadem Records,
Benson Records, Brentwood Music)**

Dean Diehl, Co-VP/GM

George King, Co-VP/GM

Keri Turner, Director of Marketing, Reunion Records

Benjie Gentry, Director of Marketing, Diadem and Brentwood

Jason McArthur, Director of A&R, Reunion Records

Ed Kee, Director of A&R, Brentwood Music

Bethany Smith, Publicity Manager, Reunion Records

Don Noes, Sr. VP of Distribution, Provident Music Distribution

Randy Davis, VP of CBA Sales, Provident Music Distribution

Tim Marshall, Sr. Director of Marketing, Provident Music

Distribution

Jackie Marushka Smith, Sr. Director of Public Relations,

Provident Music Group

Stacy Merida, Director of CBA Marketing and Sales, Verity

Records

ARTISTS: Benson Records—Forty Days, Whisper Loud,

NewSong, Kyle Matthews, 4HIM; **Diadem Label**

Group—Bryan Duncan, Bob Carlisle, Glad, Larnelle

Harris; **Reunion Records—**Michael W. Smith, Clay

Cross, Jake, Joy Williams, SHINemk, Matt Brouwer,

LaRue, Kathy Troccoli, Gary Chapman; **Essential**

Records—Caedmon's Call, FFF, Jars of Clay, KJ-52,

Bebo Norman, Andrew Peterson, True Vibe, Parkway,

Third Day, V-Enna.

RCA Label Group

(RCA/BNA/Arista)

1400 18th Ave. S., Nashville, TN 37212

615-301-4300

www.rcalabelgroup.com

Dan Anderson, Manager, BNA Artist Development/Mktg.

Tom Banks, Associate Director, Finance

Paul Barnabee, VP, Finance

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Judy Blair, Coordinator, Creative Services

Alison Booth, Director, A&R Administration

Glenda Break, Director, Production

Allen Brown, Director, Media/Marketing

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Mindi McCormick, Manager, A&R Administration

Missy McKeand, Design Assistant

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Sam Ramage, Senior Director, A&R

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Cary Ryan, Assoc. Director, Production & Sales



Scott Safford, Manager, Legal & Business Affairs
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 Wes Vause, Director, Media Marketing
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 Kathy Woods, VP, Legal & Business Affairs

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 David Friedman, Manager, Regional Promo, NE
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 Jimmy Rector, NE Regional Promotion Manager
 Christian Svendsen, Southwest Reg. Promotion Mgr.

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 Keith Gale, National Director, Promotion
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 Adrian Michaels, SW Regional Promotion Manager
 Darcy Miller, Coordinator, National Promotion
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 Mike Sirls, Director, Promotion Midwest Region
 Suzette Tucker, Mid-Atlantic Reg. Promotion Mgr.
 Mike Wilson, VP, Promotion
 Cheri Martin, Director, Radio & Internet Promo
ARTISTS: Arista: Brooks & Dunn, Diamond Rio, Alan Jackson, Carolyn Dawn Johnson, Brad Paisley, Pam Tillis, Phil Vassar; **BNA:** Kenny Chesney, Shannon Brown, Lonestar, K.T. Oslin, John Rich, Warren Brothers;
RCA: Alabama, Clint Black, Tracy Byrd, Sara Evans, Andy Griggs, Martina McBride, Coley McCabe, 3 Of Hearts

Relentless/Nashville

1707 Division St. #103, Nashville, TN 37203
 615-252-4124 Fax: 615-252-4130

Dave Roy, President
 Mary Sack, National Director, Marketing & Promotions
 Jason Swank, Marketing & Promotions
ARTISTS: Randy Travis, Asleep at the Wheel, Merle Haggard, Steve Forbert, T. Graham Brown, Tracy Nelson, Irene Kelley, Valerie DeLaCruz

Renaissance Records

1622 16th Ave. S. #400, Nashville, TN 37212
 615-661-6598

John W. Edwards, President A&R
 Scott Wold, VP A&R
 Hugh Waddell, Dept. Manager A&R
ARTISTS: Juice Newton, Lacy J. Dalton, Sylvia, Sweethearts of the Rodeo

RMG Records

1010 17th Ave. S., Nashville, TN 37212
 615-320-3009 Fax: 615-320-3032

George Collier, President
 Steve Pope, Creative Director/Publishing
 Jessi Wilkerson, Office Manager
ARTISTS: Eddy Raven, Ricky Lynn Gregg, Don Williams, James/Dean

Rocketown Records

POB 967, Franklin, TN 37065
 615-595-9040 Fax: 615-595-9050

www.rocketownrecords.com
 Michael W. Smith, CEO
 Don Donahue, President
ARTISTS: Chris Rice, Ginny Owens, Watermark, Wayne Kirkpatrick

Rounder Records

One Camp St., Cambridge, MA 02140
 617-354-0700 Fax: 617-354-4840

www.rounder.com
 John Virant, President
 Scott Billington, VP A&R
ARTISTS: Alison Krauss, Riders in the Sky, Rhonda Vincent, Tony Rice, Wylie and the Wild West

Scarlet Moon Records

POB 320, Pegrarn, TN 37143
 615-952-3999 Fax: 615-952-9546

www.pauloverstreet.com
 Paul Overstreet, President
 Lisa Wysocky, GM
ARTISTS: Paul Overstreet

Shell Point Records

816 18th Ave. S., Nashville, TN 37203
 615-782-8200 Fax: 615-782-8210

Randy Harrell, President/CEO
ARTISTS: Larry Cordle & Lonesome Standard Time, Porter Wagoner, The Gram Parsons Notebook, Kim Fox, Davis Raines

**Skaggs Family Records/
Ceili Music**

329 Rockland Rd., Hendersonville, TN 37075
 615-264-8877 Fax: 615-264-8899

www.skaggsfamilyrecords.com
ARTISTS: SFR: Ricky Skaggs; **Ceili Music:** Del McCoury Band, Jerry & Tammy Sullivan, The Gibson Brothers, The Whites

**Sony Music Nashville
(Epic, Columbia, Monument,
Lucky Dog)**

34 Music Sq. E., Nashville, TN 37203
 615-742-4321

www.sonymusic.com
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 Susan Myers, Exec. Asst. to A. Butler
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 Tammy Brown, Supervisor, Sony A&R
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 Anthony Martin, Director of A&R
 Laura Putty, Director of A&R
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 Tonya Derry, Supervisor, A&R Admin.

Michael Hiatt, Coordinator, A&R Admin.
 Airik Sanders, Tape Vault Clerk, A&R Admin.
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 Margie Hunt, Sr. Dir. Product Development
 Rick Marsh, Coord. Marketing
Sales

Ed Gertler, Natl. Director Sales
 Dale Libby, VP, Sales
 Sylvia van Peperzeel, Coord. Sales

Video

Jon Howard, AristoMedia in-house
ARTISTS: Columbia: John Anderson, Chet Atkins, Mary Chapin Carpenter, Deryl Dodd, Montgomery Gentry, Travis Tritt, Billy Yates; **Epic:** Tammy Cochran, Billy Gilman, Ty Herndon, The Kinleys, Patty Loveless, Brad Martin, Collin Raye; **Monument:** Billy Ray Cyrus, Joe Diffie, Dixie Chicks, Cledus T. Judd, Michael Peterson, Jeffrey Steele; **Lucky Dog:** Jack Ingram, BR5-49, Charlie Robison; **DKC:** Bobbie Eakes

Spongebath Records

101 N. Maple St., Murfreesboro, TN 37130
 615-896-0770 Fax: 615-896-0330

ARTISTS: Self, The Katies, The Features, Count Bass D, Knodel, Call Florence Pow, Fluid Ounces, The C-60s, fleShpaiNt, The New System



Spring Hill Music Group

2021 Richard Jones Rd. #180
Nashville, TN 37215
615-383-5535

Phil Johnson, Director A&R

ARTISTS: Basix, Al Denson, Jeff & Sheri Easter, Gaither Vocal Band, Annie Herring, The Hoppers, Bonnie Keen, Scott Krippayne, The Martins, Babbie Mason, Janet Paschal, Karen Peck & New River, David Phelps, The Ruppes

Squint Entertainment

POB 90428, Nashville, TN 37209
615-457-1212

Steve Taylor, VP/General Manager
Dave Palmer, Exec. Director of Marketing/Artist Development
Mark Nash, Director of A&R
Jonathan Richter, Creative Director
Tiffany Long, Marketing Manager
Sarah Richmond, Marketing Coordinator
Jay Swartzendruber, Publicity/Communications Manager
John Butler, Radio Promotions
Tim Rauter, Promotions Coordinator
Susan Thomas, Financial Analyst

ARTISTS: Sixpence None The Richer, PFR, Burlap To Cashmere, Chevelle, Waterdeep, LA Symphony

Sugar Hill Records

501 Washington Ave. Ste. A, Durham, NC 27701
919-498-4349

www.sugarhillrecords.com

Bev Paul, GM
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Tasha Thomas, Production
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ARTISTS: Terry Allen, Austin Lounge Lizards, Alan Bibey, Blueridge, Ronnie Bowman, Sam Bush, Guy Clark, John Cowan, Rodney Crowell, Jerry Douglas, Front Range, The Gourds, Aubrey Haynie, Chris Hillman, Sonny Landreth, Doyle Lawson & Quicksilver, Lonesome River Band, Scott Miller, Jim Mills, Nashville Bluegrass Band, Nickel Creek, Mollie O'Brien, Dolly Parton, Don Rigsby, Seldom Scene, Sammy Shelor, Kenny Smith, Bryan Sutton, Chris Thile, Sean Watkins, Doc Watson, Robin & Linda Williams, Jesse Winchester

SunBird Records

1707 Division St. #100, Nashville, TN 37203
615-248-8360 Fax: 615-248-8359

www.sunbirdrecords.com

Nelson Larkin, President
Elroy Kahanek, VP Artist Development

ARTISTS: Len Doolin, Earl Thomas Conley, Claire Purcell, Traci Andrews

Taffeta Records

POB 58175, Nashville, TN 37205
615-673-7171 Fax: 615-673-7170

www.taffetarecords.com

Victoria Shaw, President
Bob Locknar, Business Administrator
ARTISTS: Victoria Shaw

Vanguard/Welk Music Group

POB 159159, Nashville, TN 37215
615-297-2588 Fax: 615-297-2510

Steve Buckingham, Senior VP A&R

ARTISTS: Tab Benoit, Peter Case, John Hiatt, Patty Larkin, Bill Miller, Terry Radigan, Mark Selby, Ian Tyson, Venice, David Wilcox

VFR Records

1710 Roy Acuff Pl., Nashville, TN 37203
615-369-3000

www.vfrrecords.com

Harold Shedd, Managing Director Creative
Paul Lucks, Managing Director Operations

ARTISTS: Trent Summar, Mark McGuinn

Warner Bros. (Warner Bros., Reprise, Asylum)

20 Music Sq. E., Nashville, TN 37203

615-748-8000 Fax: 615-214-1551

www.warnerbrosnashville.com

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Danny Kee, A&R Director
Chris Wedebrook, A&R Coordinator

Security

William Patton, Day
Settle Townsend, Night

ARTISTS: Warner Bros.: Chad Brock, Anita Cochran, Dusty Drake, Faith Hill, The Lynns, Lila McCann, Leslie Satcher, Trick Pony; **Reprise:** Dwight Yoakam, Take 6; **Asylum:** Bryan White, Chalee Tennison, Kasey Chambers

WE Records

1229 17th Ave. S., Nashville, TN 37212
615-321-4487 Fax: 615-327-7917

www.wrensong.com

Ree Guyer Buchanan, President & Founder
ARTISTS: Sherrié Austin, Sally Barris

Western Beat Records

POB 128105, Nashville, TN 37212
615-383-5466 Fax: 615-383-6331

www.westernbeat.com

Billy Block, President

ARTISTS: AC/Dixie, The Bum Steers, Toni Catlin, Pork Chop Kelly, The Best of Western Beat Live CD
Compilation Series, The Best of Western Beat with Billy Block on CMT, George Ducas LIVE at Western Beat

WORD ENTERTAINMENT

25 Music Sq. W., Nashville, TN 37203
Phone: 457- 2000

www.wordentertainment.com

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Loren Balman, President, Word Label Group
Mark Funderburg, President, Word Distribution
Don Cason, President, Word Music
Laura Silva, VP of Finance
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Chuck Nelson, VP Creative & Artist Development
Marie Lehman, Director of Corporate Events/Artist Relations
Ted Bleymaier, VP/GM, Word International
Dean Arvidson, VP of National Accounts
Greg Fritz, VP of Retail/Label Relations
Lori Marty, VP of Customer Service/Sales
David Guthrie, VP of Print Music

Word Records

www.wordrecords.com

Elisa Elder, VP/General Manager
Andrea Walker, Label Administrator
Volz, Judith, Sr. VP of A&R
Brent Bourgeois, VP of A&R
Alvin Williams, Director of A&R
Brad O'Donnell, Director of A&R
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Scott Moore, Associate Webmaster
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Cheryl Moore, Director of Marketing
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Erin Syswerda, Marketing Manager
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Rich Guider, Publicity Coordinator
Wade Schuerman, Publicity Assistant
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Kelly Jackson, Retail/Tour Promotions Asst.
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Valerie Hoback, Radio Promotions Admin.
Jennifer Shelton, Nat'l. Promotions Admin. Asst.

Artists: Anointed, Shirley Caesar, Michael Card, Ben Glover, Amy Grant, Phil Keaggy, Wes King, Rachael Lampa, Paige Lewis, Greg Long, Mary Mary, Sarah Masen, Kelly Minter, Cindy Morgan, Nicole C. Mullen, New Direction, Erin O'Donnell, Pete Orta, Fernando Ortega, Sandi Patty, Chonda Pierce, Point Of Grace, A Ragamuffin Band, Salvador, Marvin Sapp, Mark Schultz, The Tommies, Jaci Velasquez, Winans Phase 2, The Wordd

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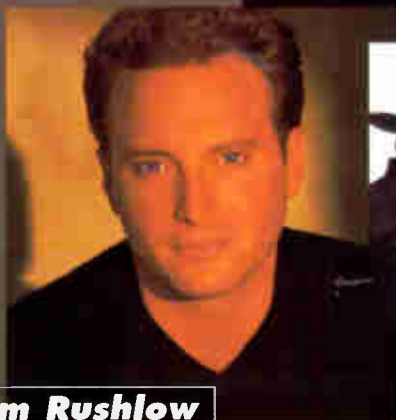
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