

# PAUL MCCARTNE

Album Of The Year FLAMING PIE

### RADIONEAD

Album Of The Year OK COMPUTER

### MEREDITH BROOKS

Best Female Rock Vocal Performance BITCH

#### FOO FIGHTERS

Best Hard Rock Performance MONKEY WRENCH

#### MEGADETE

Best Metal Performance TRUST

### ERIC JOHNSON

Best Rock Instrumental Performance S.R.V.

### MEREDITH BROOKS

Best Rock Song BITCH

#### FOO FIGHTERS

Best Rock Album THE COLOUR AND THE SHAPE

### RADIOHEAD

Best Alternative Music Performance OK COMPUTER

### CHAT SHUNG

Best Jazz Vocal Performance THE MESSENGER

### INFLOVANO

Best Jazz Instrumental Performance, Individual or Group CELEBRATING SINATRA

### VINCE MENDOZA

Best Instrumental Arrangement DON'T TALK (PUT YOUR HEAD ON MY SHOULDER)

### SKELETON KEY

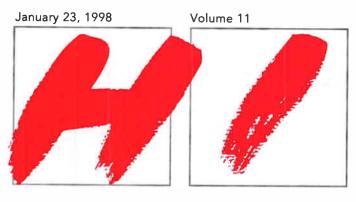
Best Recording Package FANTASTIC SPIKES THROUGH BALLOON

### BLIND MELON

Best Music Video, Long Form LETTERS FROM A PORCUPINE

### VARIOUS ARTISTS

Best Music Video, Long Form BLUE NOTE - A STORY OF MODERN JAZZ



Issue 577 \$6.00

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# 4 VIBE-RATERS

The LOX has a lock on the top spot, as All Saints and Finley Quaye enter the Vibe fray.

# 6 ALBUMS

"Titanic" is unsinkable and Celine Dion is afloat as the LOX's #3 debut earns them "Money, Power and Respect."

30 DIALOGUE

Dick Clark's "American Music Awards" bows, as America's Oldest Living Teenager tells all to HITS' Oldest Living Pubescent, "He's Not" Harvey "He's My Brother" Kubernik.

35 POST MODERN

Ivana celebrates "Ally McBeal" star Calista Flockhart's Golden Globes victory by vowing she'll fit into a size two dress by New Year's Eve 1999.

59 ROCK

Pearl Jam switches places with Creed without anyone noticing, least of all HITS' grunge rover Jimmy "Pottery" Barnes, who's busy welcoming Dream Theater, Chris Cornell and the Foo Fighters' latest to the pit he calls home.

63 JAMZ

KBNB Dallas Quiet Storm host and romantic poet Rudy V breaks off a few rhymes for JAMZ's own love goddess "Prince Albert In A" Kandace Taylor, who wonders if the "V" stands for "Virile" or "Venal."

Dion's "Heart" will go on at MPS and REQUESTS, POP MART enters the new year all jiggy with pop touts K-Ci & JoJo, Marcy Playground and Usher, while BD&A's Jan Jeffries offers his own well-thumbed blueprint for a successful morning drive show. In other news, the Unabomber tries to choke himself by swallowing his toothbrush after reading this week's WAVELENGTH.

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# **PALMESE DOES IT**



A rista Sr. VP Promotion Richard Palmese had an amazing 1997, helping Arista reach record earnings thanks to radio saturation for a countless string of hits. Now, 1998 is looking equally prolific for Arista as newcomers the LOX join Usher, Mase and Puff Daddy among this week's top albums and MPS. It has become clear that, with Palmese, the rich don't just get Richard, they get airplay.



# ON THE COVER

K edar Ent./Universal Records soul queen Erykah Badu celebrates her hit song, "Tyrone," a brand-new live album and several Grammy nods, including one for Best New Artist, by trying to keep this week's HITS Cover under her hat.

# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 • CHOSEN BY THE HITS EDITORIAL BOARD

THE LOX • BAD BOY/ARISTA



album: MONEY, POWER AND... track: IF YOU THINK I'M JIGGY

Gold on arrival! LP debuts at #3 nationally! Puffy and Bad Boy score again. #3 at M'land, B'buster, Camelot, Wall. R&B radio feels tha jiggy love at WUSL, WPHI, WKYS, KKDA, KSJL. Video hot at BET, MTV. Has done videos w/M.Carey, Puffy, M.J. Blige, Mase. Mamt: Riders Entertainment.

BEN FOLDS FIVE • 550 MUSIC

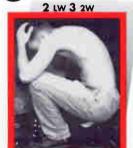


album: WHATEVER AND... track: BRICK

Gold! LP rockets to #29 nationally! 525k

out, 63k 5-day. #38-17 B'Buy. Multiformat hysteria! PoMo, Top 40, Mod. Adult, APM, Active Rock hot at KROQ, Y107, KITS, KBBT, KMTT, WWDC, more. 13 MTV Stress spins, VH1 Med. Tour back Feb. In next "R.S." issue, Mamt: Alan Wolmark, Peter Felstead/CEC.

CREED . WIND-UP



album: MY OWN PRISON track: MY OWN PRISON

Crossing like a rocket to PoMo from massive Active Rock base. Retail soars! #27-21 B'buster, #36-21 B'Buy, #42-36 M'land, #84-51 W'house. PoMo on fire: #1 at 99X, KDGE, KCXX. Top 5 at WEDG, WEND, KEDJ. Top 10 at Q101, KTBZ. 4 MTV Active spins. On tour now. Mgmt: Jeff Hanson Mgmt.

**OUR LADY PEACE • COL/CRG** 



album: CLUMSY track: CLUMSY

As PoMo and Active Rock continue to fall all over "Clumsy," sales go even higher. #62 B'Buy, #92-66 Camelot, #84-73 M'land, #90-84 W'house. Huge: KNDD, Y107, KOME, WBRU, KWOD, WPLY, KRAD, KBPI, KISS. MTV Stress. Tour returns to U.S. in late Feb. Mgmt: Eric Lawrence, Rob Lanni/Coalition.

**ALANA DAVIS • ELEKTRA/EEG** 



album: BLAME IT ON ME track: 32 FLAVORS

Added at MTV! Retail reacts to multiformat radio. Tons of big Tower #s, #95 Wall, big single sales. 126k out, huge 40k 5-day. Pop, PoMo, APM all large. Top 40 adds include WNKS, 10 VH1 Med. "Inside Track" spins, M2 huge. Sister Hazel dates start 1/22. Vibe 1/26. Mgmt: Jeff Kwatinetz/The Firm.

UNCLE SAM • STONECREEK/EPIC



album: UNCLE SAM track: I DON'T EVER WANT...

Retail reacts to soaring Rhythm Cross, R&B and Top 40 radio spins (up 133 to 2157!). #64 B'buster, #75 W'house, #90 Camelot, #93 M'land. Single huge too; #3 M'land. MTV, VH1, BET, Box. Did "Rosie," "Keenen." MTV "Rock & Jock," BET "Teen Summit" soon. Pro-Bowl Halftime 2/1. Mamt: Sharon Myers.

CHANTAL KREVIAZUK • COL/CRG



album: UNDER THESE ROCKS... track: SURROUNDED

LP rocks retail w/big Tower, trend indie sales as multi-format radio just won't stop. Adds include 99X, KALC, Mod. Adult, APM, PoMo hot at WMTX, KFMB, KZZO, KLLC, WBOS, CIDR, WPLT, CIMX. Top 40 date 1/27. VH1, Box, M2. Promo dates now; tour starts 2/27. Mgmt: Chris Kerr/PAM Artist Mgmt, Inc.

**BARENAKED LADIES • REPRISE** 



album: ROCK SPECTACLE track: BRIAN WILSON

LP continues to sell as radio spins keep surfing. Nice jumps at Tower accts, #83-79 HMV, Top 5 N'bury. PoMo, Mod. Adult, APM radio spins big at 99X, WHFS, KXPK, KLLC, WBMX, WSHE, CIDR, WXRT, KMTT, more. Mod. Rock Live 2/1. HORDE this summer, Band is in studio, 382k out. Mamt: Nettwerk.

# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

BILLIE MYERS • UNIVERSAL



album: GROWING, PAINS track: KISS THE RAIN

Now "Inside Track" at VH1! Retail responds to Pop, APM radio action. #42-25 Peaches, #69 Valley, #95-87 Wall. Huge at WPLL, KFMB, KHOM, WBOS, KALC, KIIS, KINK. Adds include WLNK, B94. 10 VH1 Large spins, MTV Active, Box. Promo tour starts 2/15. Mgmt: Diggit! Entertainment/Bill Diggins.





album: BREED
track: MAGAZINE

Major increases at radio continue as regional sales stories break out of S.F. and Cleveland. Top 10 at WTMX (32x). Big ups at WENZ, KZON, WXKS, WFLZ, KMXV, WZJM. Spinning at 99X. Still strong at WMTX, B97, WPLL, WPRO, KLLC, KZHT, WNCI, WFNX, KTNP. Over 70k out. Mgmt. East End.





album: JIMMY RAY

track: ARE YOU JIMMY RAY?

Pop goes the Jimmy, as radio flies ahead of 2/3 LP release. Huge at KYSR, KIIS, WFLZ, KHFI, WAKS, WSTR, KHKS, WPLJ, KBKS. Adds include KALC, WBLJ, WPNT, WKQI, XL106. Mega-phones. Video submitting this wk. Tour starts 3/8. "Interview" feature, "R.S." splash soon. Shipping 100k. Mgmt: Simon Fuller.





album: BETTER LIVING...
track: GOING OUT OF MY...

MTV Buzz Clip! Spins already doubled to 12 this wk. Sales begin to react to huge PoMo mania. On over 70 stations, including 99X, WXRK, WFNX, WBCN, KFMA, KITS, KOME, KNDD, KKND. Active Rock add at DC101. DJ/House gigs in March. MTV "Fashionably Loud" 2/1. Rave press. Mgmt: Gary Blackburn.





album: IN LOVING MEMORY...

Still smashing it up at Active Rock, PoMoradio. Adds include 99X, WLUM, KDGE, KEDJ. Big play: WXRK, WMMS, KTBZ, WEDG, WEGR, WMMR, WAAF, KBPI, WMFS, KSJO, KEGL, KLBJ. Video on MTV, Box, M2. Club tour thru mid-Feb, then Creed dates. Mgmt: Bernie Breen/The Management Trust.

ALL SAINTS . LONDON/ISLAND



album: ALL SAINTS
track: I KNOW WHERE IT'S AT

Added at MTV and Box! Tracy Bennett's femme-pop discovery (like a Spice Girls/TLC hybrid) instantly wins over Top 40. Tons of Pop adds last week, including WRVW, WHYI, WBLI, masses of secondaries. LP hits 3/10 with over 250k. Meet & Greet at Gavin. Tons of press coming. Mgmt: John Benson UK.





album: WHEN I WAS BORN... track: BRIMFUL OF ASHA

Multi-format radio keeps brimming as sales react. #36-29 N'bury. Over 150k shipped. PoMo, APM, Pop and even Active Rock spin big: XHRM, 99X, WHFS, CIMX, WPLY, WRLT, WXRT, KBBT, WWDC, WKDF. 7 MTV spins, M2. Now out w/Oasis; L.A. dates next wk. Mgmt: Renée Lehman/Oasis Prod.





album: MAVERICK A STRIKE track: SUNDAY SHINING

Platinum U.K. artist & younger uncle of Tricky brings modern reggae groove to U.S. Top 5 Most Added PoMo last wk, including WHFS, Y107, WFNX, KTCL, WPLY, KWOD, WENZ, KXPK. Video on Box. Submitting to MTV, VH1 this wk. Tour in May. Big press: "Spin," "Details," "Ent. Weekly," "R.S." Mamt: None.

# top<sub>50</sub> a Jums

2W	LW	TW	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
16	1	1	TITANIC	SOUNDTRACK Runaway train!	Sony CI/SMS 63213	412.7	+53%
1	2	2	CELINE DION	LET'S TALK ABOUT "My Heart" leads	550 Music 68861	214.4	+1%
DEI	BUT	3	THE LOX	MONEY, POWER "If You Think" leads	Bad Boy/Arista 73015	98.9	-
15	4	4	USHER	MY WAY "Nice & Slow" exploding	LaFace/Arista 26043	81.2	-11%
8	7	5	BACKSTREET BOYS	BACKSTREET BOYS "As Long" leads	Jive 41589	77.4	-4%
3	3	6	CHUMBAWAMBA	TUBTHUMPER "Tubthumping" leads	Repub/Univ 53099	66.7	-29%
7	6	7	MATCHBOX 20	YOURSELF "3 AM" still #1 MTV	Lava/Atl/Atl G 92721	66.4	-21%
9	16	8	SPICE GIRLS	SPICE WORLD  Movie coming next week	Virgin 45111	60.6	+17%
6	5	9	MASE	HARLEM WORLD "Feels So" leads	Bad Boy/Arista 73017	59.4	-35%
2	10	10	GARTH BROOKS	SEVENS "Longneck Bottle" leads	Capitol 56599	55.2	-20%
11	8	Ш	PUFF DADDY	NO WAY OUT Two cuts happening	Bad Boy/Arista 73012	53.6	-30%
4	13	12	SHANIA TWAIN	COME ON OVER "You're" at Top 40	Mercury 536-003	53.0	-11%
17	12	13	WILL SMITH	BIG WILLIE STYLE "Gettin' Jiggy" leads	Col/CRG 68683	52.6	-15%
5	9	14	LEANN RIMES	YOU LIGHT UP Single still huge	Curb 77885	52.0	-26%
30	22	15	SAVAGE GARDEN	SAVAGE GARDEN "Truly, Madly" leads	Col/CRG 67954	48.1	+17%
10	11	16	BARBRA STREISAND	HIGHER GROUND Adult sales	Col/CRG 66181	47.7	-31%
12	15	17	MARIAH CAREY	<b>BUTTERFLY</b> "Breakdown" now	Col/CRG 67835	44.2	-15%
36	42	18	SOUL FOOD	<b>SOUNDTRACK</b> Movie out in rental/sale	LaFace/Arista 26041	43.5	+87%
13	17	19	METALLICA	<b>RE-LOAD</b> New video added MTV	Elek/EEG 62126	40.3	-21%
18	24	20	SPICE GIRLS	<b>SPICE</b> Multiple smashes	Virgin 42174	40.1	+8%
14	14	21	AQUA	AQUARIUM "Turn Back Time" now	MCA 11705	39.5	-27%
22	23	22	FLEETWOOD MAC	THE DANCE "Landslide" now	Reprise 46702	39.3	-2%
21	19	23	SMASH MOUTH	FUSH YU MANG "Why Can't We" now	Interscope 90142	37.1	-20%
24	18	24	ERYKAH BADU	LIVE "Tyrone" leads	Kedar/Univ 53109	36.9	-21%
33	20	25	LSG	LEVERT, SWEAT, GILL Video upped at MTV	EW/EEG 62125	36.4	-19%
							-

# SHANIA TWAIN

you're still the one

**20** New Adds Including:

WNKS KMXV

Major Spins:

**KRBE** 

**WXKS** 

**WPRO** 

**KHOM** 

**B97** 

KRQQ

WKTI

**KPLZ** 

WAKS



Recent Appearances
And Performances:

Rosie O'Donnell Letterman

Leno

**Regis & Kathy Lee** 

2 Million Albums Scanned In 2 Months!

On Tour Soon!

Early phone reaction is telling me this song is going to be BIG!

PRO-FM listeners love this song." — Tony Bristol

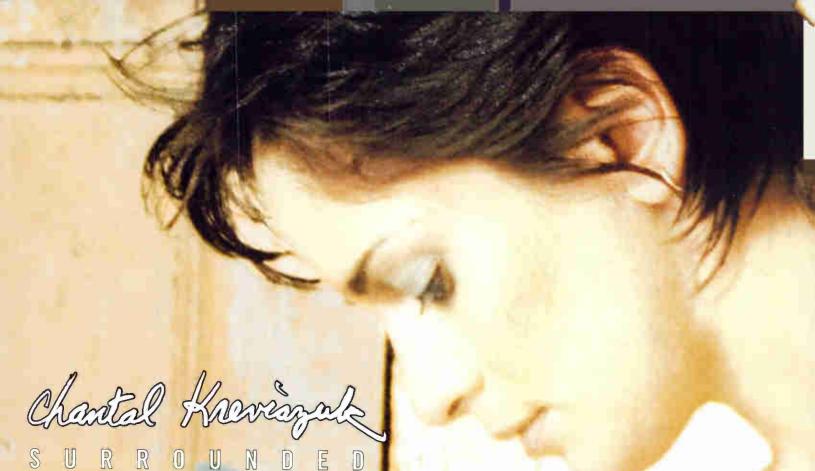
"Sounds like the perfect mainstream hit that will work well for KISS 108."

— John Ivey



# top<sub>50</sub> a sums

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2W	LW	TW	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
26	21	26	JANET	VELVET ROPE	Virgin 44762	35.2	-19%
-	41	27	BRIAN MCKNIGHT	"Together Again" leads ANYTIME Title cut leading now	Mercury 536-215	30.1	+19%
-	38	28	MARCY PLAYGROUND	MARCY PLAYGROUND Exploding now	Capitol 53569	28.9	+6%
DEI	BUT	29	BEN FOLDS FIVE	WHATEVER & EVER Sat Night Live	550 Music 67762	27.5	-
42	31	30	THIRD EYE BLIND	THIRD EYE BLIND Video upped MTV	Elektra/EEG 62012	27.1	-15%
23	27	31	2PAC	R U STILL DOWN "I Wonder" now	Amaru/Jive 41628	26.7	-23%
48	28	32	MY BEST FRIENDS	SOUNDTRACK Video out in rentals	Work 68166	25.9	-24%
-	49	33	VARIOUS	HIP HOP HITS Title says it all	Polygram TV 536-204	25.8	+21%
-	50	34	LOREENA MCKENNITT	BOOK OF SECRETS "Mummers' Dance" hot	QR/Warner Bros 46719	25.8	+25%
34	25	35	SARAH MCLACHLAN	SURFACING "Sweet Surrender" now	Arista 18970	25.2	-32%
32	29	36	FIONA APPLE	TIDAL "Never Is" now	CS/Work 67439	25.2	-25%
25	32	37	KENNY G	<b>GREATEST HITS</b> Hits package	Arista 18991	25.0	-21%
DEI	BUT	38	THE VERVE	URBAN HYMNS "Nike" commercial	Virgin 44913	25.0	_
27	35	39	BROOKS & DUNN	GREATEST HITS "He's Got You" country	Arista Nashville 18852	24.4	-13%
-	30	40	CREED	MY OWN PRISON Active Rock base here	Wind-Up 13049	24.0	-27%
37	33	41	VARIOUS	IN THA BEGINNING "Rapper's Delight" leads	Priority 50639	23.8	-21%
-	44	42	TIMBALAND & MAGOO	WELCOME TO OUR "Luv 2" leads	BE/Atl/Atl G 92772	23.7	+5%
19	34	43	HANSON	MIDDLE OF NOWHERE Falling after great run	Mercury 534-644	22.7	-20%
20	26	44	JEWEL	PIECES OF YOU Falling	Atl/Atl G 82700	22.7	-34%
DEI	BUT	45	K-CI & JOJO	LOVE ALWAYS Video upped MTV	MCA 11613	20.1	_
44	39	46	ENYA	PAINT THE SKY Still selling from X-mas	Reprise 46835	19.4	-25%
-	36	47	BUSTA RHYMES	WHEN DISASTER "Dangerous" leads	Elek/EEG 62064	19.2	-31%
DEI	BUT	48	TIM MCGRAW	EVERYWHERE Back on	Curb 77886	18.6	-
49	46	49	MASTER P	GHETTO D Rap	No Limit/Pri 50659	18.6	-18%
DEI	BUT	50	RADIOHEAD	OK COMPUTER Grammy nomination	Capitol 55229	18.3	-
4							



Just In: 99X KALC KBKS

BDS Modern Adult Chart 15-13\*! BDS Top 40 Adult Chart 25-19\*!







THE NEW SINGLE FROM THE ALBUM "UNDER THESE ROCKS AND STONES"
"...ONE OF THE MOST COMPELLING DEBUTS OF THE YEAR." - BILLBOARD

PRODUCED BY PETER ASHER / MATT WALLACE MANAGEMENT: CHRISTINA KERR & IRA KOSLOW FOR PAM ARTIST MANAGEMENT, INC. AND CHRIS BURKE-GAFFNEY & DANNY SCHUR FOR THE SCHURBURKE GROUP http://www.music.somy.com/Music/Artistinfo/Chantaikreviazuk/index.html"columbia" reg. u.s. pat. & Tm. off. Marca registrada/© 1897 Sony Music entertainment inc.

# YOU'RE "SURROUNDED"!!

San Diego:

KFMB up to 50 spins per week. Tested #8 overall.

**Houston:** 

KKPN is at 25 spins per week, 4 weeks running. Sales up 55% and remain solid.

Detroit:

Market saturated with airplay on WPLT, 89X, CIDR and Q95. Ranked in SoundScan ADI.

St. Louis:

WALC is at 66 spins a week. WVRV is getting Top 10 research.

Sacrament<mark>o:</mark>

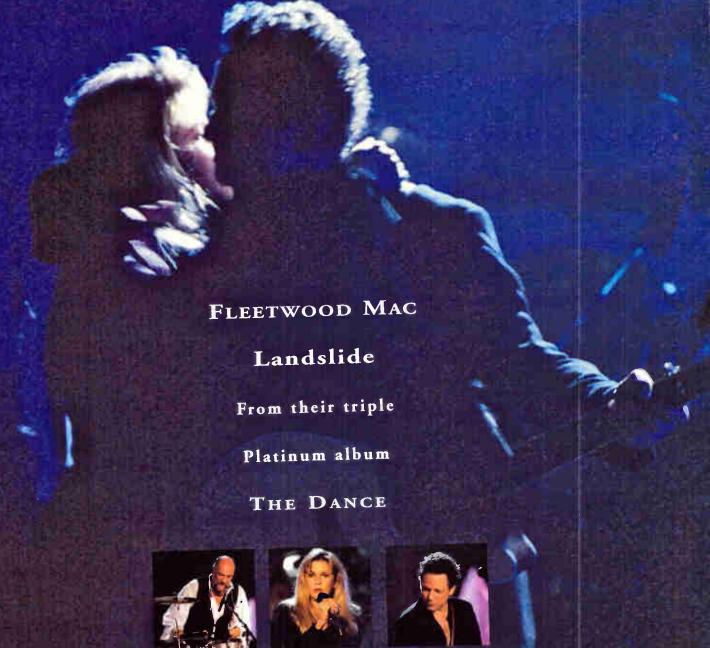
KZZO out of the box and STILL at 45+ spins. Consistently tests in Top 10.

Miami:

Top 5 phones at WPLL with 28 spins a week. 20% sales increase.

# **MAJOR SPINS**

WPLT	28x	KMXB	40x
WSHE	26x	KZON	25x
WDCG	21x	KLLC	23x
WMTX	48x	KBBT	25x



# EARLY TOP 40 ADDS:

WSTR Atlanta
WNCI Columbus
WBMX Boston 19x
WXKS Boston 12x
WXLK Roanoke
WAEB Allentown
WTWR Toledo
WRFY Reading 19x
WQSL Wilmington
WSTW Wilmington





Produced by LINDSEY BUCKINGHAM and ELLIOT SCHEINER

3 GRAMMY NOMINATIONS!



LARGE
#1 MOST ADDED AAA
#1 MOST ADDED AC

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WXXX Burlington
WSKS Utica
WMEE Ft. Wayne
WERZ Exeter
WXIS Johnson City
WSTO Evansville
KISR Ft. Smith
KQIZ Amarillo
WWKZ Tupelo
...And Many More!

# HITS' Super Bowl Special: Flush It

# FRONT PAGE



**JANUARY 23, 1998** 

VOLUME 11

ISSUE 577

\$6.00

<u>It's Full Steam Ahead As Yesterday's Disaster Proves Today's Soundtrack Goldmine</u>

# **UNSINKABLE!!!!!!!**

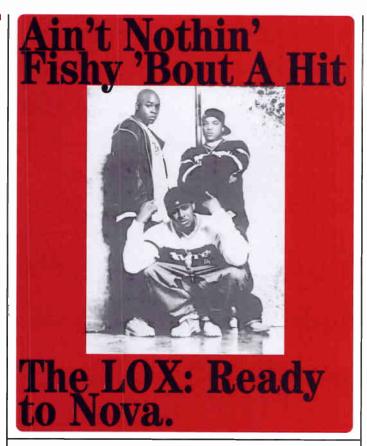
# Dressed to Maim

Three recording artists appear on Mr. Blackwell's annual Worst Dressed List this year. Topping the list are the Spice Girls, who achieved that dubious distinction by being, according to Blackwell, "the only Spices on the planet that have no taste."

Coming in at #3, Madonna ranks near the top because, according to Mr. B., "Yesterday's Evita is today's Velveeta." Meanwhile, Marilyn Manson came in tenth, prompting the following Blackwellian kudos: "He looks like Alice Cooper doing Rosemary's Baby."

Upon hearing of the honor, Manson was heard to retort, "Blackwell sounds like Rip Taylor doing Quentin Crisp. I wondered what he'd been up to since leaving Island."

Following the List's release, an angered Stevie Nicks, Ozzy Osbourne and Fiona Apple each demanded separate recounts. Winners received \$25 gift certificates entitling them to free underwear and socks from Kmart.





# A C TION

The adds at MTV this week are Metallica (Elek/EEG), Natalie Imbruglia (RCA), Daft Punk (Vir), Bob Dylan (Col/CRG), All Saints (Lon/Isl), Destiny's Child (Col/CRG), Common (Relativity), Missy Elliott (GM/EW/EEG), Alana Davis (Elek/EEG), Jonny Lang (A&M)

and Sublime (GA/MCA). Rotation increases go to Third Eye Blind (Elek/EEG), LSG (EW/EEG), Fat Boy Slim (AW/Caroline) and K-Ci & JoJo (MCA). Fat Boy Slim (AW/Caroline), Daft Punk (Vir), Natalie Imbruglia (RCA) and Bob Dylan (Col/CRG) are Buzz Clips.

s an ocean liner, it sucked. As a shiny new high-tech disaster flick with intertwined romantic subplot and 210 minute running time, it rules. Throw in a fabulous James Horner score and a song from some fancy Canadian singer and—well, you get the picture.

Backing up last week's tremendous #1 ascension, the Sony Classical/Sony Music Soundtracks "Titanic" disc posts an unbelievable 53% increase, docking again at #1.

Said Sony Music Entertainment President/COO Thomas D. Motolla, "It's incredible having a classical score soundtrack selling more than 400,000 units in its ninth week of release. On Monday we received more than 590,000 orders, the highest sales orders in a single day for any album in our company's history, including 'Thriller." Wow.

Meanwhile, Arista's redhot roll continues, with the label scoring 3 in the Top 10 and 5 in the Top 20, thanks to The LOX (Bad Boy), Usher (LaFace), Mase (BB), Puff Daddy (BB) and a resurging "Soul Food" soundtrack (LF). Says Spec's Music's Beth Fath, "Few labels can match this kind of consistent track record." We couldn't agree more.

HITS



# Paper Add Cuts

Putting their collective hands where our eyes could see, Elektra recording artist Busta Rhymes (2nd from r) proves we're #l with him, while α gaggle of industry geeks, including (l-r) KYLD MD Jazzy Jim, Elektra's Tom Mafaei and KYLD PD Michael Martin, hold up their FedEx opening fingers in a special weasel salute.

# TOP SELLING SINGLES

The best-selling singles this week are #1 Usher (LaFace/ Arista), #2 Janet Jackson (Virgin), #3 Busta Rhymes (Elek/ EEG), #4 Savage Garden (Col/ CRG), #5 Uncle Sam (SC/ Epic), #6 LeAnn Rimes (Curb). #7 Puff Daddy (BB/Arista), #8 Destiny's Child (Col/CRG), #9 LL Cool J (DJ/Merc) and #10 Jon B (550 Music).

# MARCY PLAYGROUND

This monster record is breaking fast: Already #1 Most Played at Post Modern, it's Top 10 at Active Rock and Top 5 at MTV to boot. Album sales are exploding, led by a Top 5 report at Best Buy. Impacting at Pop now with big early play from KALC, KFMB, G105, WPLL, KKPN, WSHE and more. Costello & Fontaine will bring this one all the way home.

# **UMVD** Gang of Three

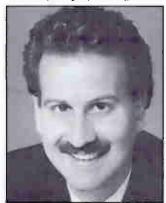
Universal Music & Video Distribution has established a three-person Executive Office to direct the company's acitivities for Universal Music Group and Universal Home Video, it was announced by UMVD President Henry Droz "By Any Other Name Would Smell As Sweet.

The Executive Office will consist of Droz, current Executive Vice President/General Manager Jim Urie "Tha Franklin" and newly named Executive Vice President/General Manager Craig Kornblau "In' In The Wind.

Droz said the move was a necessary one with the growth of UMVD and a rapidly changing retail environment. "We felt it was important to establish an executive office to maximize the coordination of our audio and video sales and merchandising efforts. And this way, we save money on furniture."

UMVD will now use Direct Account Management, a system pioneered by Kornblau during a 13-year stint with Buena Vista Home Video, where he most recently served as Sr. VP of Worldwide Operations and Logistics. Direct Account Management includes Category Management, a system for compiling store-specific sales information which would glaze over the eyes of even retail editor Mark Pearson.

Commented Droz: "Craig brings a wealth of experience. With Jim and Craig, I truly have the finest executive team in the business. Now I can take off Fridays to play some golf."



Craig Kornblau: Maybe he's amaized.

# Westside Prop



Legends (I-r) Ice Cube, Snoop Doggy Dogg and Mack 10 are seen here discussing the multiple uses Snoop's extra-long pinky fingernail will have in his upcoming role as Honest Abe Lincoln in the Westside Playhouse production of "Wonder If Heaven's Got Mad Open Bitches." Possibilities include letteropening, deep nasal passage clearance and scooping popcorn out of his Ford's Theater seat cushion in the grand finale.

# No Doubting Thomas



The annual Rock and Roll Hall Of Fame induction dinner provided a perfect opportunity for incredible artists **Wyclef Jean** and **Nona Hendryx** to cozy up to Sony Music President/C00 **Thomas D. Mottola** (r), where discussion naturally focused on **President Clinton** exposing his little Arkansas Razorback to **Paula Jones**. Of course, Mottola thought Wyclef & Nona were **Ashford & Simpson**, but hey, it's the wacky Hall Of Fame dinner, so who really cares?

# BMG Divides, Griffiths Conquers

BMG has divided its three European operations into two, naming Richard Griffiths Chairman of the Londonbased BMG UK & Ireland and Executive Vice President of Central Europe, while appointing Thomas M. Stein to oversee a combined BMG GSA-Eastern Europe in Munich, Germany. The announcements were made by BMG Entertainment International President/CEO Rudi "Jumping Jack Flash Is A Gas Gas" Gassner, who said the structural changes were designed to redouble the European region's A&R/Marketing efforts and address the needs of the changing market.

Griffiths was previously President of Epic Records, while Stein has been President of the GSA region since '91.

Commented Gassner: "Richard is the quintessential well-rounded music executive. He has a great ear, exceptional leadership and motivational abilities, is internationally

minded, and what's more, knows Eddie Vedder's beeper number. I believe he will be an invigorating presence within the company.... Now, which member of the 'Full Monty' cast did you say he was?"

Added Griffiths: "John has left an exceptional legacy in the U.K. that will be a definite challenge to live up to. I am thrilled to have the opportunity to bolster the Central Europe region even further. In fact, I've just decided to invade Albania."



Richard Griffiths: Give 'em enough Europe.



1 **GARY GERSH:** Rumors run rampant. After the smoke clears, he's still the power at the Tower.



2 ANDREA GANIS: Atlantic power player's '97 was heaven, with '98 already looking great.

- 3 **THE L.O.X.:** Bad Boys shmearing the competition. The cream cheese always rises to the top.
- 4 **BENNY MEDINA:** Heavy noms for Babyface, Puffy, Will Smith make him one funky hot Medina.
- 5 **STU COHEN:** With Paula, Loreena breaking and Madonna, Van Halen up next, the Bunny vet hops to the front lines.



- 6 **GUY O:** Neolegendary Maverick impresario shakes, rattles and rolls in the dough. What's next?
- 7 MARCY PLAYGROUND: "Sex and Candy" kicks asphalt, smells like success.
- 8 KEN HERTZ/FRED GOLDRING: Wheelers & dealers outbilling Larry Parker and Jacoby & Meyers combined.
- 9 **ANDREA BOCELLI:** Opera renaissance or blind luck? Giving Danny his classical good looks...
- 10 **FREEWORLD:** In a freefall... Whatta Czinger.

# Jailed Promoter Tossed A Bone

International concert promotion mogul Marcel Avram, who ran what was reputedly the largest concert agency in the world, has been released from a German prison after serving nine months in on tax fraud charges. Avram suffered major health problems while incarcerated, undergoing two prostate operations and treatment for a stomach ulcer.

Working as Michael Jackson's concert manager, Avram was arrested and jailed before being convicted of tax fraud shortly before Christmas. A representative said Avram promptly paid the amount he was found to owe.

The German judge who freed him remarked that the tax law under which Avram was convicted is so complicated, "anyone could have made the same mistakes."

Claimed Avram: "Michael kept insisting I could deduct what I paid for the Elephant Man bones as a legitimate entertainment expense."



# Love That Set-Up

After the Sundance Film Festival refused to show "Kurt and Courtney," a documentary about Kurt Cobain and Courtney Love, the alternative Slamdunk Fest showed the movie to 200 distributors, critics, journalists and agents midnight Monday morning (1/19) in a Park City Elk's Lodge.

Sundance nixed the film when Love's attorneys claimed British director Nick Broomfield failed to obtain rights to use two of the songs in the movie and threatened to sue if the screening went on as planned. Sundance founder Robert Redford said of the situation, "It's frustrating when one artist prevents another artist from expressing himself."

Broomfield claimed the

dispute was merely a "smokescreen" for Love, who was upset at the film's "unflattering" portrait of her and the suggestion, revealed in interviews with her estranged father Hank Harrison and private detective Tom Grant, that she was involved in Cobain's death.

The midnight showing, arranged by Broomfield's William Morris agent and publicist after the two disputed songs were hastily edited out, made the film-still without a major distributorthe most-talked-about in Park City. Just in time for Courtney's return to rock & roll with Hole's eagerly awaited new album this Spring. Looks like the publicity campaign just started.

# **Rockabilly Pioneer Carl Perkins Passes**

Rock & Roll Hall of Fame member and musical pioneer Carl Perkins, whose rockabilly guitar style influenced contemporaries like Elvis Presley and later on, the Beatles, died on Monday at Jackson-Madison General Hospital in Tennessee at the age of 65 from complications related to three strokes he suffered at the end of last year.

Perkins was recognized as one of the founders of rockabilly, recording for the historic Memphis label Sun Records in the mid-'50s. He wrote and recorded the twomillion-selling '56 hit, "Blue Suede Shoes," later cut by labelmate Elvis Presley. Among his other hits were "Dixie Fried" and a trio of songs covered by the Beatles, "Honey Don't," "Matchbox" and "Everybody's Trying To Be My Baby."

Perkins later recorded

with Paul McCartney on his "Tug of War" album, while George Harrison and Ringo Starr appeared with him in an '86 cable TV special.

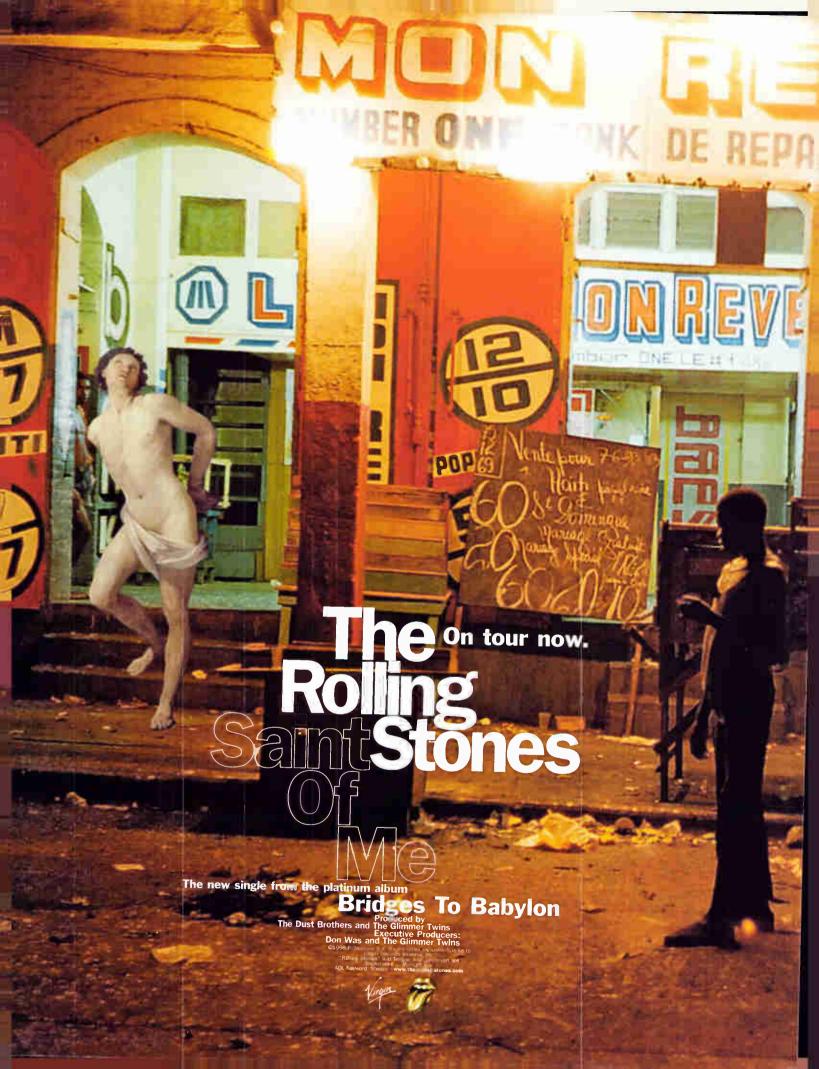
The Lake County, TNborn Perkins grew up picking cotton and trying to sing like the music he heard coming from Nashville's Grand Ole Opry. Shortly after penning "Blue Suede Shoes," he was seriously hurt in a traffic accident in Wilmington, DE and spent a year recovering, during which time Presley recorded the song and gained much of the popularity that might have gone Perkins' way. He was also a member of rock & roll's famed Million Dollar Quartet with Presley, Johnny Cash and Jerry Lee Lewis, whose fabled '50 jam session was later released as an album. In '87, he was inducted into the Rock & Roll Hall of Fame.

# Absolut Power



Atlantic Co-Chairs/Co-CEOs Ahmet Ertegun and Val Azzoli celebrate music legend Ry Cooder's commitment to Cuban musical history by gathering some label weasels to pose in a posh NYC office. "I'd love to stick around and discuss the life-affirming syncopations of la musica Cubana and the ways it transcends the repressive machinations of the State," noted Azzoli, "but I have to go help **Duncan Sheik** pick out a bolo tie. Ry, you got those cigars for me, kid?" Hoping to avoid recognition are (I-r) World Circuit Records Marketing Director Jenny Adlington, Nonesuch Records Sr. VP David Bither, Cooder, Ertegun, Atlantic Sr. VP/GM of Associated Labels and New Media **Karen Colamussi**, Atlantic Sr. VP of Business and Legal Affairs **Phil Wild** and Azzoli.

#### Who's got what on this week's album chart POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT Power Points LABEL Top 10 Top 20 Top 50 **BMG** 329 3, 4, 5 11, 18 31, 35, 37 (TOTAL: 11) 39, 40 SONY 298 1, 2 13, 15 29, 32, 36 (TOTAL: 9) 16, 17 WARNER 234 7 14, 19 22, 25, 30 **MUSIC GRP.** 34, 42, 44 (TOTAL: 12) 46, 47, 48 EMI 189 8, 10 20 26, 28, 38 (TOTAL: 9) 41, 49, 50 UNIVERSAL 136 6 21, 23, 24 (TOTAL: 5) 45 **POLYGRAM** 89 12 27, 33, 43 (TOTAL: 4)



# **Grammy Nomination Heat Is On!**

Still basking in the glow of mass holiday consumerism, retailers are again thanking Jesus for the sales spawned by this vear's Grammy nominations.

HITS

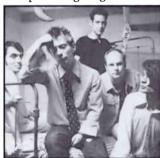
As Camelot's Lew Garrett sputtered while searching for a towel, "This is a pretty big splash, and obviously the show will produce another big bump in sales. It's a real opportunity."

Indeed, just look at Radiohead, whose "OK Computer" (Capitol) is nominated for Album Of The Year and Best Alternative Music Performance. This week, the album moves #19-12 at HMV and #76-58 at Best Buy, jumping back onto the HITS Albums chart at #50.

Notes Capitol Sr. VP/GM Lou Mann, "This has added credibility for Radiohead at radio and retail. Consumers are responding to the increased validation of the band."

Similarly, seven-time nominee Paula Cole (WB) scores #38-26 at HMV, #74-64 at Musicland and #85-77 at The Wall. Meanwhile, the video for "I Don't Want To Wait," has notched increased rotation at VH1.

New WB chief Phil Ouartararo emphasizes that Cole's nominations are a testament to the label's hard work. "We have a special campaign to heighten her profile going into the



Radiohead

Grammys," he says, "and we'll be working a new single, "Me" to further that following the awards ceremony."

In addition to the above, the thrice-nominated Bob Dylan is seeing healthy sales for his critically acclaimed "Time Out Of Mind" (Columbia). The single, "Not Dark Yet," is added directly to Buzz Clip this week at MTV. Columbia Senior VP of Marketing Tom Corson notes, "This is the sort of nomination



Paula Cole

people pay attention to. The critics were already there, but now it's really broadening.'

Meanwhile, multiple nominees Puff Daddy (Bad Boy/ Arista) Ervkah Badu (Kedar/ Universal) and Babyface (Epic) are also experiencing sales spikes amid the Grammy nomination afterglow.

This news is especially interesting since none of the artists mentioned above had anything to do with "Titanic."



Bob Dylan



The adds this week at VH1 are Rolling Stones (Vir), Paula Cole (Imago/ WB), Shania Twain (Merc), Marcy Playground (Cap) and Brian McK

# ACTION

night (Merc). Billie Myers (Uni) joins Alana Davis (Elek/EEG) in Inside Track and lanet lackson (Vir) remains Artist of the Month.

# The M2 adds this week are

David Holmes (1500/A&M), Supergrass (Cap), Joi (Free-World), Talvin Singh (Quango/ Isl), Natalie Imbruglia (RCA),

# A C TION

Sublime (GA/MCA), Paula Cole (Imago/WB), Air (Source/ Caroline) and Presidents Of The USA (Mav/WB).

# Mensa's In Black



Reviewing the global political, social and religious ramifications of the Pope's visit to Cuba with additional conversation focusing on the socio-economic impact of that country's waning agro-industrial-based socialism are (I-r) Atlantic's Danny Buch; Sugar Ray's Stan; Access Hollywood's Pat O'Brien; Sugar Ray's Murphy Jarges, Rodney Shephard & Mark McGrath; KROQ PD Kevin Weatherly and Sugar Ray's Craig **Bullock**. The group later unsuccessfully attempted to peel a tangerine.

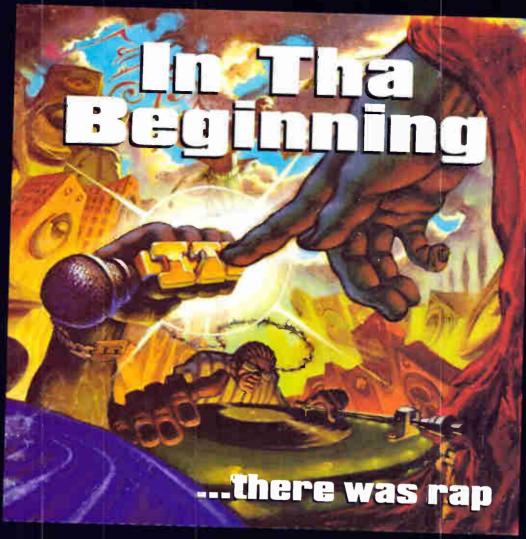
# Blues Legend Junior Wells Dies

Chicago blues singer and harpist Junior Wells, who became synonymous with the city's electric funk and R&B of the late '50s and '60s, passed away from lymphoma last Thursday (1/15) at Weiss Memorial Hospital in his adopted hometown at the age of 63.

The 63-year-old Wells, who had often been referred to as the "Charlie Parker of the harmonica," had been in a coma since September 5, when he suffered a heart attack.

The Arkansas-born Wells, whose original name was Amos Blackmore, taught himself to play harmonica and worked as a musician on the streets of West Memphis by the time he was 7. His first professional break came when he replaced Little Walter Jacobs as Muddy Water's harmonica player in 1952. Six years later, he began playing with guitarist Buddy Guy, who would become his musical partner for the next dozen years. In 1970, he toured with Canned Heat and the Rolling Stones.

At last year's Grammys, where his album, "Come On In This House," was nominated in the traditional blues category, he played with Tracy Chapman. The album won the W.C. Handy Award for best traditional blues performance. Wells is survived by two sisters, Irma Jean Austin and Bertha Lee White.



# rapper's delight

featuring Erick Sermon, Keith Murray, Redman

In 1979 "Rapper's Delight" was the first Rap song to become a mainstream Smash...

Nineteen years later history repeats itself!

KIIS LA

Y100 Miami

WXYV Baltimore

KKRZ Portland

KDWB Minneapolis WI WNTQ Syracuse WI

WKSE Buffalo WNVZ Norfolk

and more!

#14-13\* Billboard Rhythmic Top 40
BDS Audience Over 32 Million







**Executive Producers: Andrew Shack & Violet Brown** 





BOB CAVALLO SETS UP SOME GOALS FOR THE DISNEY MUSIC GROUP...



THIS IS A RINKY DINK CARTOON...

# A Shot For Everyman



Shown feeling peaceful and easy in a total mellow southern California way are (I-r) Elektra's Lisa Michelson, Jackson Browne and KBCO PD Dave Benson. After this photo was taken, they shared, hugged, sang, cried, forgave and said a prayer for the Sandinistas... and then Jackson socked Lisa right in the jaw.









Goldberg

PCA Records has restructured its R&B Department with the appointment of industry vet Cassandra Ware "And Tear" as Vice President/Marketing Director by Sr. VP Sales & Mktg. Jayne Simon "& Schuster." Ms. Ware will be responsible for developing and coordinating marketing efforts on behalf of Mary J. Blige, K-Ci & JoJo, Nonchalant, Silas/MCA's Chante Moore and stocking the office cooler with frothy Seagram wine spritzers.... Capitol Records' VP International Paddy "Wagon" Spinks has announced several promotions in the label's international department at once, forcing us to stretch the release in order to fill the white space between expensive ads. Felix "The Cat" Cromey has been upped to Senior Director International Marketing from Director: Nancy "South" Park has been named Director International Marketing, moving up from Promotion Mgr., and Teri "Solid" Goldberg goes from Coordinator Int'l Promotion to Promotion Manager. Cromey will continue to work closely with Spinks, formulating global strategies for Capitol artists and projects, liaising with all territories and smuggling Levi's 501s and toilet paper into Russia at black market prices. Park has rapidly ascended in the international marketing area,

thanks in large part to her thorough knowledge of promotion and planning, expertise in the Pacific Rim and possession of nude photos of Paddy and a labrador. Goldberg will be responsible for the coordination of all international press and promotion and giving her Golden Globe Award to Jack Lemmon... V2 Records Promotion Head "Laundro" Matt Pollack appoints a regional radio promotion staff and a hot air balloon mechanic. Former American Recordings VP Promotion Field Ops. "Handle With" Karen Durkot has been named Head of Northeast Regional Promotion, based in the label's N.Y. offices, where she will hawk fake Rolexes outside the Times Square Megastore. Peggy "I Can See For" Miles, most recently Priority Records' SE Regional Promo Rep, will take on a similar task at V2 in Atlanta, where she will recreate General Sherman's March to CNN HO, Former Island Midwest Regional Promo Mgr. Kevin "It's Not O" Kay is named Midwest Regional Promotion for V2 in Detroit. where he will set fire to cars celebrating the Tigers' '84 World Series win. Ex-Volcano Promotions & Marketing Mgr. Heather "Cool Hand" Luke comes to V2 as Western Regional Promotion in S.F. She'll moonlight as a cable car conductor and OD on Rice-A-Roni.









Durkot

Miles





"Lauren is a real talent! Good initial response and the curiosity calls keep coming." — Louis Kaplan, KLLC/SF

"Getting strong positive active response from my clients... It deserves a shot." — Randy Lane

"Modern AC needs great records like 'Magazine' and needs to support great new artists like Lauren."

- Dave Beasing, Jacobs Media

"A great record for my female target."

— Miles Ryker, WKSZ/Green Bay

"It's a hit! We've increased rotation and the audience response has been tremendous! Very much a female focused record...

Top 10 requests." — Chuck Morgan, Star95.7/Tampa

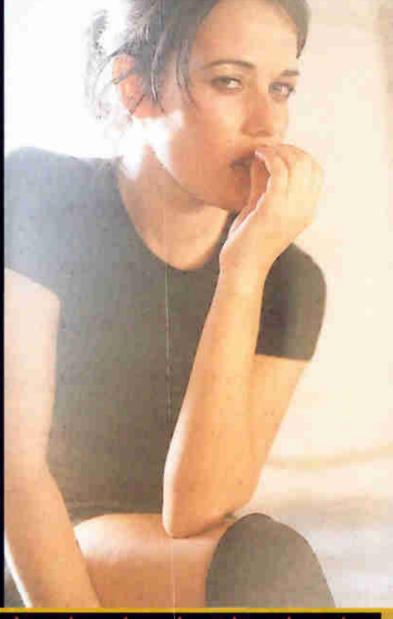
# **Rotation Increases:**

WFLZ WXKS KLLC WPRO

# Major Spins:

WNCI KKLQ WKSS
B94 B97 WPLL
KMXV WMTX WTMX
KHOM KZHT and more!

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 Outreach volunteer, please call the LIFEbeat office for more information.



# NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

Massive speculation over the fate of Kevin Czinger's Freeworld as the Dallas Austin deal falls through and financial backer Allen & Co. pulls out. Buzz has Czinger looking for a new "strategic backer." as industry skeptics express doubt he'll find one. Meanwhile, eyes again focused on the Eric Greenspan-repped Tool deal. With former Zoo A&R player Matt Marshall heading to Epic, folks wondering if the band will soon follow .... The Andy Schuon move to become CEO of Planet Hollywood's new musical concepts may not be done amid big-bucks courting by labels on both coasts.... With a fluctuating stock price that has reignited industry lipflapping over the possibility of a buyout. many are wondering what implications Jim Fifield's resumed active role will have at EMI.... Is Jheryl Busby to DreamWorks a done deal?... Official announcement of the Davitt Sigerson/John Barbis appointments at Island delayed a few days as Elton and John Reid sign off on Rocket's move back to the Island fold.... Lots of talk surrounding the Trauma/ Revolution merger.

## IT'S A JUNGLE, JIM



**JIM FIFIELD:** EMI takes stock in his ability.

Will it go down after all, and, if so, which WMG label will it go through?... Talk of tumult within the upper ranks of one power imprint making the signing of acts and executive talent increasingly difficult.... No lack of action for barrister Peter Lopez as he renegotiates Babyface's artist deal at Epic and prepares to redo his Sony publishing deal. Meanwhile, Tracey Edmonds' Yab Yum label being shopped amid chatter of elephant bucks.... Are Def Jam and Poly trying to resolve Poly's early buyout of the 50% it doesn't own? If this goes down, what happens to Russell Simmons and Lyor Cohen?... The Dan Hubbert appointment and John Fagot exit is the first of many major moves at Disney's Hollywood under new chief Bob Cavallo. Major action to come.... Tale of one label head playing out the remainder of an existing deal as the corporate powersthat-be shop for a replacement with the right stuff.... Look for Warner Music Group to purchase the 50% of Rhino it doesn't own with the company's value placed around \$125 million. As Rhino moves beyond Atlantic to cull other Warner label catalogs, many wondering if each respective label will get the marketshare credit and profits from the repackages.... Will the Aristabound Charles Goldstuck. who has two years remaining on his EMI deal, be released early in order to facilitate Rov Lott's move from Arista to EMI? Lott has six months left on his deal.... Names in the Rumor Mill: Sir Colin Southgate, Judy McGrath, Max Hole, Lou Maglia and Arthur Indursky.

# DWIN McCAIN "I'll Be"

"Sounds like a future power for KISS 108. I'd be very surprised if this song was not a hit!" **WXKS - Kid David Corey** 

"30+ women calling inquiring who is singing with intention of buying." **WBAM - Trish Carpenter** 

"If you really want to reach into a women's heart, play this song!" **WSSX - Calvin Hicks** 

"Consistently top ten testing record... outstanding phones!" G105 - Kip Taylor

# **Just Added At:**

WKSS	WDDJ	<b>KZZP</b>	WOMP	KHTW	KHTO
KDUK	WQMZ	WNOK	<b>WWST</b>	WSPK	KKRD
KLCA	WDAQ	WXYK	WLKT	WMGR	WMGI

# Airplay:

MIDGG	Γ0.	VCID	EO.	MIEDO	424	MAD ANA	124	MATRAV	27V
WDCG	SUX	KCLD	JUX	VVLPC	4 <b>Z</b> X	VVDAIVI	42X	VVIIVIA	3//
WPLL	34X	WRFY	26x	WJBO	22x	WSHE	22x	WLNK	21X
KZIVIR	ZIX	WNOK	ZIX	VVSSX	19X	VVXLK	IOX	KVSK	IBX
WYOY	15x	WXKS	14x	WDJX	14X	<b>WDJX</b>	14x	WQSL	13x
				and many	more!				

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FROM THE NEW ALBUM





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# LETTERS

# **Bitter Spice**

Dear HITS:

Having formerly been on your subscriber list as Arista VP of Product Management and now being the President of Future Management, which, incidentally, represents an artist named Jimmy Ray, who is in your Vibe-Raters section this week, please accept my damned personal check for a yearly subscription. I'm too damned busy to go to a bank and get a money order.

Tom Ennis Future Management New York, N.Y.

HITS replies: Not quite the same as when Clive was picking up the bill, is it, Tom? Hey, we'll gladly give you a five-year subscription, dude... in exchange for Baby Spice's home number.

# **Chapman Shtick**

Mark Pearson:

Rob Chapman wanted me to send over this lovely photo taken backstage in Minneapolis with the Stones. Keith just loved the B.B. King & Chess catalog care package.

Lori O'Brien MCA Records Universal City, CA

HITS replies: Yeah, 'cept Keith would like the \$1,954 Rob charged to his hotel room phone and the case of Jack Daniels he "borrowed" from his dressing room.

# Monkey See, We Do

Roy:

Now tell me this isn't one cool box set!

Susan Clary Big Monkey P.R. Los Angeles, CA

HITS replies: Absolutely fabulous, Susan, who knew you could get the entire A Flock of Seagulls catalog on seven Compact Discs?

# **URB Blurb**

Dear Friends:

If you haven't already done so, I must ask you to update your mailing lists once again.

I am now at Virgin Records in L.A., handling dance/electronic music A&R for the North American label.

I will remain part of the URB family as Editor at Large. It would be helpful to keep me on your mailing lists.

Todd C. Roberts Virgin Records L.A., CA

HITS replies: Sorry, Todd, but it sure sounds like you can now afford to pay for your own subscription. Isn't it time to run up a little money on that corporate expense account buying lunches for your old writer pals?

## **Hoosier's Next**

ATTN: Editorial

Please find the enclosed items courtesy of Q-95 radio, the flagship station for "The Bob & Tom Show," syndicated nationally in 22 markets from coast to coast. I have enclosed the latest Bob and Tom CD, "Gimme an 'F." Fifty percent of Indianapolis listens to "The Bob & Tom Show" every morning.

Mike Peterson WFBQ Indianapolis, IN

HITS replies: Guess the other half are lined up at the local video store with this guy trying to decide whether to rent "Waterworld," "Ishtar" or "Howard the Duck."





# Dear Top 40 Programmer,

One of the great traditions of Geffen Records has been its ability to develop and break acts that redefine and expand the boundaries of the existing musical environment. Acts such as Guns N' Roses, Nirvana, Counting Crows, Hole and Beck have helped to energize not only the consumer marketplace but radio programming as well. In June of 1997, Geffen, with its partner company Outpost, released a new band that is quickly earning its way into that special realm. Days Of The New is the self-titled debut from four teenagers from Louisville and

Hanson it's not! "Touch, Peel & Stand," the first track, captivated radio and retail in a massive way. "Touch" was released to Rock radio in July and by year's end had broken every chart record for the longest running \*1 track in Rock radio history, spending over four months on top of the charts.

The rock success quickly spread to Modern Rock, where it quickly went Top 5. The video was added to MTV as a <u>Buzz Bin clip</u> and spent time as the <u>\*1 most played video</u> and a <u>Top 5 request</u> item as well.

From a humble start of 400 pieces in its first week of SoundScan, Days Of The New quickly impacted with the consumer, was certified gold by Thanksgiving and is well on its way to platinum.

The sales and radio success along with the touring raves brought in tremendous press interest and the band has been featured in major publications such as Rolling Stone and Spin.

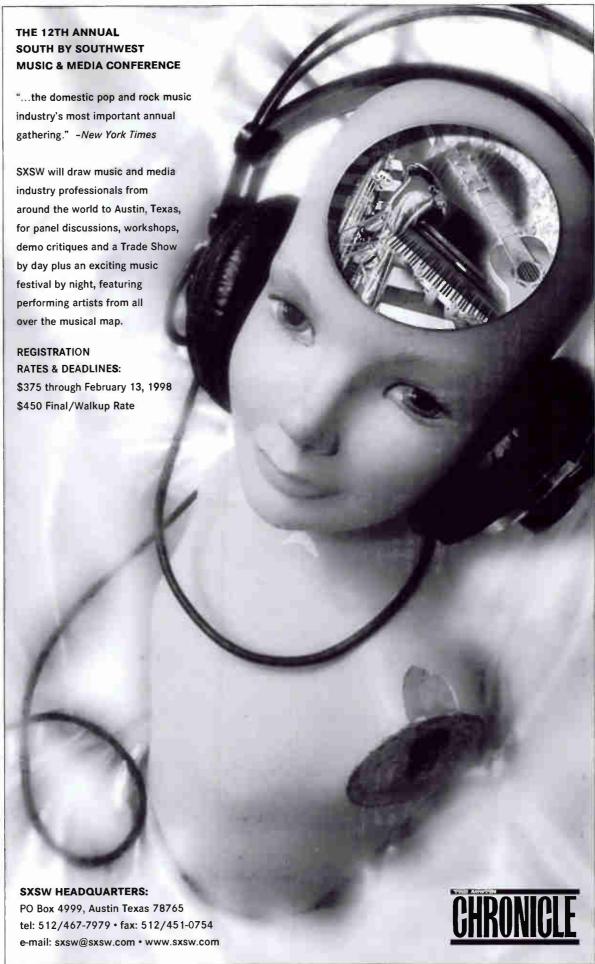
We now bring this record to Top 40. We know this is not an "obvious" record for the format but Top 40 has always been about playing the best and most reactive music available. We know several things about "Touch. Peel & Stand":



If you're going to play one rock record, go with a track that has proven itself at every level. "Touch,  $Peel\ \mathcal{E}\ Stand"$  is that song.

Bob Catania Head of Promotion Geffen/Outpost





# WHEELS & DEALS

BY JOE FLEISCHER

A GOOD AMERICAN: Everybody was in and everybody fought hard, but it looks like Rick Rubin turned the tide for Columbia in the derby for the soundtrack rights to Comedy Central's huge "South Park" animated series. The soundtrack, which priced out at \$1 million to get in and another \$1 million recording budget, will be based around Isaac Hayes' "Chef" character as a Forrest Gump-type godfather of modern music. Look for mega-guest-artist appearances and a Comedy Central "making of" soundtrack special episode... Meanwhile, is Rubin now in the lead for Westside electronic kids Artificial Intelligence. who have had visits at their studio home from Maverick, Dream-Works, A&M, Virgin, Reprise and, of course, Columbia?... Look for producer Rashad Smith (Busta Rhymes, Aaliyah) to conclude a label deal with Elektra... Making the scene for L.A. buzzband Neve's last Viper Room performance (1/14) were reps from Columbia,

Epic, Virgin, DreamWorks, Reprise, Almo Sounds, Elektra, MCA and Outpost. Give the early lead to Columbia... GlassNote Drum and Bass-flavored pop artist Jan Johnston is attracting action for Daniel Glass, with Geffen, Reprise and Epic looking to make a deal... One super-huge producer/artist got the stiff-arm treatment from an artist/producer he cold-called about the possibility of doing some work together. Was it because he didn't do his homework and got said artist/producer's credits wrong?... The heat is building on the Brougham/Scared Hoop shows coming up in L.A. on February 5 and NYC on February 9. Look for maximum weaseltude for both shows on both coasts.. Lots of publishing action surrounding Lava/Atlantic artist Kid Rock, as EMI, Warner/Chappell, Rondor, Zomba and MCA are all at the table... It's the end of the Freeworld as we know it as the Dallas Austin deal goes south moments after the liquidation of

the label's Urban staff. All eyes now on Tool... NYC's abuzz over the Oberon Sinclair-repped Hogen... Expect big bucks to fly for Tracey Edmonds' Yab Yum imprint... Looks like the deal for Chumbawamba's publishing is headed for EMI Music Publishing. The competition is allegedly fierce and ruthless, with pubs vying over what one source close to the deal said "may be the biggest moneymaking copyright in the '90s.' When you consider that "Tub Thumping" is being played in almost every arena every night all over the country alongside the likes of Gary Glitter's cash cow "Rock 'N' Roll Part II," it's easy to see what all the excitement's about... Michael Badami picks up half of the X catalog for Dream-Works Publishing, just in time to reap the benefits of the newly released anthology amid rumors of reunion shows with all the original members... Flip Records' SX-10 continues to draw the weasels en masse to shows in L.A. Big

heat coming from Elektra, Mercury and Maverick... Lots of labels claiming victory in the rubyhorse derby. We'll let you know when all the returns are in... BUZZIN': Kerry McCarthy, Victor Murgatroyd, Dumb Angel, Crashland and Moo.

email: hitslosers@aol.com

### Luke Oakson



Double duty with Brougham and Sacred Hoop.

# Buzz Gigs

WHO'S BUZZIN & WHERE

wно	WHEN	WHERE	HOW COME?
BEST OF SF SHOWCASE	January 22 tba	Molly Malone's LA	Eric McFadden, Naked Barbies, Jojo, Pomegranate, MK Ultra, more.
STONE COYOTES	J <mark>anuary 24</mark> tba	Viper Room LA	A special evening of words and music with novelist Elmore Leonard.
ACTION SLACKS	January 29 8:30 pm	Opium Den LA	Big press love for Berkeley trio.
KATE SCHROCK	February 4 9:30 pm	Molly Malone's LA	Buzz starting on east coast.
BROUGHAM	February 5 8:30 pm	Viper Room LA	Also Sacred Hoop.

**HITS** January 23, 1998

# WHEELS & DEALS

# Shoots & Scores

## BY DOMINIC GRIFFIN

CAN'T A MUSIC SUPERVISOR MAKE A LIVING?: As the ST arena continues to explode and everyone jostles to find an angle, problems are beginning to arise; these can be attributed either to "growing pains" or to an "overloaded lifeboat," depending on your spin. Some of the established supervisors are noticing that gigs that paid mucho \$\$ some years ago are now paying nickels and dimes, due to the sudden swell of indies arriving at the station with little background in the business. This means (A) that anyone can do the job or, more likely, (B) producers who went cheap on their music budgets will realize that if you pay peanuts, you get monkeys. On another level, producers and studios opting not to allow for a music budget, but expecting labels to cough up the dough for ST rights, will find themselves up the proverbial creek if they can't do a record deal. Hey, it happens... As the "Titanic" ST approaches 14 bazillion units, it's interesting to note that

were it not for the delay in the flick's release, there may not have been a Celine Dion track in the film. In fact, there may not have been any single at all. When supervisor Randy Gerston and Paramount's Harlan Goodman made the wise choice of going to this week's Premier Poser, Sony's Glen Brunman, last year, there was no score to serve as the inspiration for "My Heart Will Go On." But as composer James Horner awaited the flick's eventual release, he composed the extra piece and presented it to the principals involved; this led to the Dion track. Naturally, Gerston is over the moon: "This is the most thrilling moment of my music-supervision career," he babbles. "And that includes being offered the Carrot Top movie." Next up will be an album that includes the 27 songs used in the flick... HAVE YOU EVER SEEN A GROWN MAN NAKED?: Ocean Cities' Lisa Brown has signed on to do the new Zucker Brothers movie,

BaseKet Ball," for Universal. The flick follows the adventures of two drunken louts who invent a new sport that involves a baseball diamond, a net and a lazy-boy. The flick stars this year's Dust Bros., "South Park" creators Trey Parker and Matt Stone, and also features Ernest Borgnine lip-synching Right Said Fred's "I'm Too Sexy." Jay Rifkin's Mojo (The company's first) won the derby and will release the "get up off your ass and party"-esque ST. The flick calls for a stadium house band whose pumps Reel Big Fish will don. The first single will be the aptly titled "Beer" in March, followed by a new RBF track. Also look for new tunes from Goldfinger and Cherry Poppin' Daddies. There is still room on the record for aspiring candidates... Columbia Tri-Star has picked up the Dave Jordan-supervised "Implicated"... The George Hickenlooper-Chris Carter docu on Rodnev Bingenheimer, "The Mayor Of Sunset Strip" has locked down

interviews with David Bowie, Gwen Stefani and Blondie... Ramos & Kuznetsky have moved onto Universal's "Kiss The Fool"... Tilted World Music's Chris Kinsman and Barklie Griggs are looking for '80s music (think KISS and Foghat) for Persistent Pictures/Bandeira Entertainment's "Dust And Stardust." Has a new candidate been tossed into the mix for the Capitol ST gig?...

# Gwen Stefani

Talkin' about Rodney, thinkin' about me.

# Soundtracks

PLUG 'EM IF YOU GOT 'EM

MOVIE	LABEL	CONTACT	STUDIO	
THE AVENGERS	Atlantic	Higman/Kallman	Warner Bros.	
DR. DOOLITTLE	Atlantic	McCurry/Higman/Kallman	Fox	
DEAD MAN ON CAMPUS	Nickelbag/DreamWorks	Dust Bros./Peter Afterman	MTV	
54	Capitol	Coati Mundi/Susan Jacobs	Miramax	
HOW STELLA GOT HER GROOVE BACK	Flyte Tyme/MCA	Jimmy Jam/Terry Lewis	Fox	
PLEASANTVILLE	Sony	Bonnie Greenberg	New Line	
woo	TBD	McHugh/Bill Coleman	New Line	
IMPLICATED	TBD	Dave Jordan	Columbia/Tri-Star	
THE BIG HIT	TBD	Pilar McCurry/Melodee Sutton	Columbia/Tri-Star	
OUT OF SIGHT	Jersey Records	Anita Camarata	Universal	

# DAKOTA MOON

From their self-titled debut album.



Produced by Mike More and Andrew Logan for Nine Grounds Productions Inc. Management: Aaron Walton for Aaron Walton Entertainment Inc.

Impacting Top 40 and Adult January 26 & 27

Already Committed: WXKS/Boston



# WHEELS & DEALS

# posers!

a bi-weekly visual index of your favorite weasels



## AGE BEFORE BOOTY:

"It's such a thrill to meet you," enthused Universal Records artist Samantha Cole (I) to rock icon Lou Reed (c). "'Born in the U.S.A.' is, like, one of my favorite songs ever." Reed then dis-

creetly asked legendary producer and executive Arif Mardin if this was that clever Toni Basil who did "Oh Mickey." But Mardin was too busy wondering if he'd be able to get Reed to record the long-awaited follow-up to "Metal Machine Music."

## RICHLY DESERVED:

At the recent National Academy of Songwriters Lifetime Achievement Awards, attendees were treated to a battle royale between the hairdos of honorees Nick Ashford and Valerie Simpson—and, of



course, refreshing wine coolers from the copious ice chest of Seagram CEO Edgar Bronfman, Jr., who's also an ASCAP songwriter with such tunes to his name as "Not Only Do I Own This Tux, But I Just Purchased The Neighborhood You Grew Up In With The Money I Happened to Have On Me." Seen are (I-r) Simpson, honoree Quincy Jones, Bronfman, ASCAP's Alonzo Robinson, Ashford and ASCAP's Brendan Okrent, Nancy Knutsen and the apparently heavily medicated Ron Sobel.



THIS "V" IS FOR "VIRGIN," TOO: Various mucky-mucks celebrate the inking to V2 Records of singer Billy Crawford, the first artist to be cloned from Hanson's fingernail parings. "We understand President Clinton's concerns," said label President Dan Beck, "but Billy was created under the safest possible conditions, using top-drawer DNA. Thusly, we expect to hit the stinkin' motherlode." Seen are (back, I-r) Helene Sokol and Vickie Frankmano of Cuzzin's Management, V2 GM Richard Sanders, A&R Director Al Smith, Eve Nelson of Nelson/O'Reilly Productions, V2 Records Group CEO Jeremy Pearce and (front, I-r) Beck, Crawford, Nelson/O'Reilly's Bernadette Nelson and V2 Head of A&R Kate Hyman.

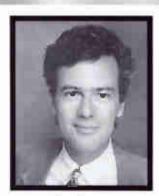
# Pic of the Week



SEAL THE DEAL: Like fine wine, the publishing-pact trade shot simply improves with age. Best of all, it doesn't matter whether the publisher's execs are actually present for the photo or send cardboard replicas of themselves, as this dynamic tableau—commemorating the signing of songwriter/producer Manual Seal—amply demonstrates. Seen are (back, I-r) BMG Songs President Danny Strick, Seal's manager Troy Patterson, BMG Music Publishing Worldwide President Nick Firth and VP East Coast Creative Operations Clyde Lieberman and (front, I-r) Seal and BMG Songs/New York Sr. Creative Director Derrick Thompson.

# premier poser.

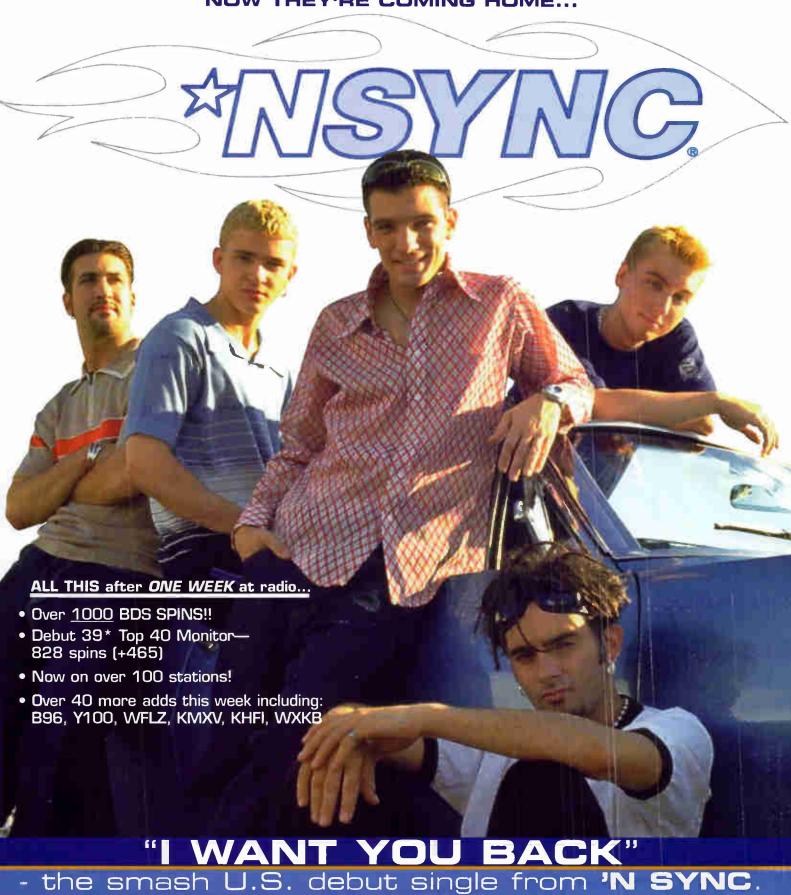
Sony Soundtrax Sr. VP Glen Brunman reminds us how important it is to be nice to journalists and publicists because some day they could have three mutli-platinum soundtracks in the Top 15 just like he did last summer with "Men In Black," "My Best Friend's Wedding" and "Spawn." Of course, the co-founder of Epic Soundtrax had already hit the stinkin' motherlode with giants "Dances With Wolves," "Sleepless In Seattle," "Forrest Gump," "Philadelphia" and "That Thing You Do." All that market share from a fella who started as a writer for the Long



Glen Brunman "I like me."

Island-based Good Times. Who would a thunk a one-time tour publicist would be the driving force behind four mega-smash Celine Dion soundtrack appearances, including the huge "My Heart Will Go On" from "Titanic," that helped make her a superstar. Said Glen of being this year's Premier Poser: "All those soundtracks are about making the right partnerships. Now go away, I'm right in the middle of stalking Dickie Attenborough."

Top-10 singles across Europe!
GOLD in seven countries!
Millions have heard their hits!
An international sensation!
NOW THEY'RE COMING HOME...



'N Sync is exclusively managed by Trans Continental Entertainment, Inc., Johnny & Donna Wright

# BANDSIANDING

# An exclusive HITS dialogue with Dick Clark by Harvey R. Kubernik

THE LEGENDARY DICK CLARK

is one of the most recognized personalities in American entertainment. He hosts two nationally syndicated radio shows ("Rock, Roll and Remember" and "The Music Survey"), live "Good Ol' Rock & Roll" shows, his long-standing "Bloopers" TV series and the annual New Year's Eve countdown from Times Square in New York City. His production company puts on several different awards shows, including the Golden Globes and this week's 25th annual "American Music Awards" special, which airs Monday night, January 26 on ABC from the Shrine Auditorium in Los Angeles. The TV special, hosted by Drew Carey, is a presentation of dick clark productions, inc., with Clark himself serving as

Among the performers scheduled to appear on the show are Mary J. Blige, Michael Bolton, Boyz II Men,

Executive Producer.

Garth Brooks, Mariah Carey, Janet Jackson, Puff Daddy, the Spice Girls, matchbox 20 and Trisha Yearwood. Presenters include Ice Cube, Jonny Lang, LL Cool J, Aaron Neville, Richard Carpenter, Erykah Badu, Bone Thugs-N-Harmony and Wu-Tang Clan. A special "Award of Merit" will be presented to Frank Sinatra for his "outstanding contributions to the musical entertainment of the American public." Previous recipients of this award include Johnny Cash, Berry Gordy, Jr., Chuck Berry, Little Richard, the Beach Boys, James Brown, Stevie Wonder, Ella Fitzgerald, Paul McCartney and rock promoter Bill Graham.

Dubbed American's Oldest Living Teenager for his forever young appearance, Clark began his entertainment career at age 17 as a d.j. for radio station WRUN in Utica, N.Y. After graduating from Syracuse University, he became a news anchorman at local station WKTV. He later moved to Philadelphia to work for WFIL radio and TV, where he

became the host of the local television show, "Bandstand."

Later, Clark convinced the ABC Network to carry the show nationwide, and shortly thereafter, "American Bandstand" was the country's highest-rated daytime show, still the record-holder as TV's longest-running music/variety program. VH1 has turned a whole new generation on

to the show (and found a guaranteed ratings winner) by airing select "American Bandstand" episodes weekly.

HITS' own oldest living pubescent Harvey
"Har Har" Kubernik actually danced on
"American Bandstand" when it filmed in
Hollywood, a fact he wasn't afraid to bring
up when he met with Clark in the legend's
Burbank-based production office. Over bottled water, the duo reviewed the "American

Music Awards" show, Clark's radio years, his extensive

film and video music library, some heartfelt reflections on the loss of both Sonny Bono and Ewart Abner, the Rock And Roll Hall Of Fame, his insights into the early recording careers of both the Beatles and Elvis Presley, and how to conduct a proper interview, a lesson our man Harv studiously ignores.

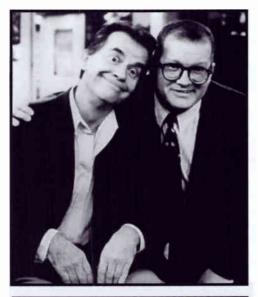
# It seems both fans and the music industry have been very supportive of the "American Music Awards" over the last 25 years.

We've always heard it was more in tune with the times than any other similar awards show because it was a little more progressive. In later years our competition has done a better job... "The Billboard Awards," "The Grammys," of course. When we started, we had never done an awards show. "The American Music Awards" was the first time. What I did was sit down with the staff and say, "What are the other guys doing wrong?" And we tried to fix all those things, because we were creating an event. And it worked. What I hear now from the industry is, "It's the tightest show," "It's wall-to-wall entertainment," "It's the best plug we can get for our records," "Demographically you're more appealing." The fans like it because it's entertaining. The industry likes it because it sells records.

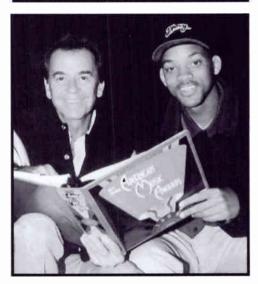
### Drew Carey serves as this year's "American Music Awards" host.

I like Drew because he's everyman, and that's what the show is all about. The thing that's always bothered me about industry awards shows, and they are the most valuable and most sought after, so I'm not demeaning them, but from an entertainment standpoint, they bother me because they very often are not a reflection of the taste of the people who make it happen—the ticket buyers, in the case of the Oscars, the record buyers and radio listeners, in terms of music. So here you've got a guy who's a music fan and everyday person. So he's perfect.

**Do you have anything special planned this year for the 25th anniversary?** There will be flashbacks throughout the show. It complicates the producing







[top]: Dick and this year's "American Music Awards" host Drew Carey begin to feel the effects of the PCP Grammy undercover agents used to spike the backstage water supply.

[center]: Dick and Babyface learn there's a 50-50 chance one of them is the father of Madonna's child.

[bottom]: **Dick** opens the books to show **Will Smith** he owes him \$2.50 for the coffee and danish consumed in the Green Room.

process, because we've got 20 awards to get to, and then we add on, and you could do three hours of anniversary shows. We also have a Frank Sinatra tribute.

Frank is being honored with the special "Award of Merit."

Well, there are certain people who have been very influential in music throughout the years. Go back

hit. Sonny made the lightning come to him. There's something to learn from that.

Do you miss hosting "American Bandstand"?

Yes, I'd be lying if I told you I didn't, but I knew at one point I had to leave the party when I turned 60. It would be inappropriate to be still doing the show. Not that I couldn't physically pull it off, but you gotta know when to hang it up. It's a little bit like Jer-

# "I LIKE DREW [CAREY] BECAUSE HE'S EVERYMAN, and that's what the show is all about."

to the days of Rudy Valee, who was the first crooner, Bing Crosby, and people followed. Sinatra learned his style, I'm told, by listening to Tommy Dorsey play a trombone. If you listen to the way he crafted a song, it's very "trombonish." I'm a great admirer of him, because he influenced so many people. I grew up with him when I was a d.j. at an AC station in the days when it was "middle-of-the-road." I played a lot of Sinatra. I was also a Nelson Riddle and Billy May fan. So it's a real pleasure. When we started off with "The American Music Awards" Award of Merit, it was Bing Crosby, Benny Goodman, Irving Berlin. So this takes us back to the very foundation of it all.

There has been talk that the "American Music Awards" is in competition with the Grammys to book artists; that performers on one show are barred from going on the other.

Not on our part. We don't compete with the Grammys. They compete with us. They have taken the stance that anybody who performs on "The American Music Awards" cannot appear on the Grammys. I don't agree with that philosophy. I think it's restrictive. But that's their policy. We don't fight them. I accommodate people. One of the artists on this year's show said today, "I want to appear on the Grammys, so unbook me." So I said, "You got it." We are very easy in that regard. They are more strict.

What gratifies you most about doing the show?

It's an awards show where all of the participants have fun. It's one of the few times in these artists' lives where they all come together in one room. My favorite quote is from a country artist a few years ago, who said, "I do all the country shows and know everybody in our area, we hang out. This is the first time I ever met LL Cool J, or someone from outside my field." They all have a mutual respect, there's equal applause and the audience is very enthusiastic. I don't want to get maudlin. It's not an evening of love, because there's a win and lose situation. But everyone has a mutual respect for what they bring to the party.

How has the show changed over the last 25 years? Well, early on, we had a line of dancers and a house band. Now you bring your own band, your own sound mixer. The equipment was so primitive when we first started. It started as a 90-minute show that grew to two hours, then three. Consistently it's been the second-highest-rated award show next to the Oscars. And it's all due to the fact of asking ordinary folks who buy music what they like.

I couldn't help but ask you about Sonny Bono. Around the time of his funeral, you were quoted about his determination.

I think it was his greatest asset. I've said for years, in a business that is so competitive, young kids have said, "How do I get or make a break in the music business?" I've said, "Have bulldog determination." Artistic people very often wait for the lightning to ry Seinfeld saying, "I gotta leave after this year." It's a tough decision, but I do miss it.

VH1 has had some great ratings success with "The Best Of American Bandstand."

I did new wraparounds for it in the old studio. It makes me happy because it's been on in the '50s, '60s, '70s, '80s and now the '90s. I only wish it had stayed on as a new production in the '90s. If I had kept it on another three months, we would have made it. But I didn't think about it historically.

In the wake of the Milli Vanilli scandal, did you ever think there would be such an outcry against recording artists lip-syncing their songs, as they did on "Bandstand"?

I've never relegated the lip-sync to a lower form of entertainment. Lip-syncing is an art unto itself. A lot of people can't do it. Jazz and improvisational singers just can't pull it off.

The dance aspects of "Bandstand" were always very important. Has modern rock strayed too far away from the music's roots on the club floor?

Some music causes you to get up and move fast or slow. Dance is a form of expression. I've always enjoyed it. I've never been a good dancer. It never ceases to amaze me that there are discos all over the world! You talked to thousands of guest artists on "Bandstand." What constitutes a successful interview? In the old days, our interviews with the artists were short. I've done 10,000 of them that hopefully had a beginning, middle and end. I tried to get something out of it other than, "Where do you go next?" I always tried to get something you could hang on to. Sometimes totally frivolous. Sometimes very stupid. Sometimes not memorable. Maybe just show the humanity. The Prince interview was a failure, but most memorable because he didn't say anything.

You broke into the business in radio.

First job I had when I was 17 years old was mailroom boy at an FM station my father managed. In those days, nobody listened to FM. It was a bastard medium that played classical music. I used to argue with my dad, "Why don't you play music that ordinary people would like?" I used to do weather forecasts for farmers and relay it to Schenectady, knowing there were a few farmers and some geese listening. That's how I first got behind a microphone. Later I was on WFIL, 50,000 watts on the AM dial, which covered the world because it was low on the dial, owned by the *Philadelphia Enquirer*.

When did you realize how valuable your film, TV and video archives were?

I had no idea. I wasn't bright enough to know they had historical or money value. But I've always been a collector. Look around my office. I never throw anything away. I started when I was a child. I saved the returned kinescopes. I begged ABC to give me the old films. We have a huge file. Second or third biggest in the world. Now I realize the historical importance of all of this.

HITS January 23, 1998 31

All the clip requests come to me, the president of the company, and the archivist. The ball dropping at New Year's Eve is a big request. So is the night of "We Are The World," when everyone was on-stage at "The American Music Awards," prior to Quincy and the gang going to A&M to make the record. The reason they booked the studio date was because we had 'em all on the AMAs. As far as requests for footage-unfortunately, anybody who is deceased we immediately get requests for. The most talkedabout things are early Michael Jackson when he was with the Jackson Five. Madonna's very first appearance is quite memorable. It all depends on the individual needs of the producers.

### You were inducted into the Rock And Roll Hall Of Fame. What are your feelings about the honor?

Dion's induction speech is hanging framed on my wall. It was a very big night, to be inducted into the Rock And Roll Hall Of Fame with all of your musical contemporaries. Colleagues, icons, idols. That's heavy duty company.

It took a lot of years for me to get in. There was resistance. I'm a non-performer. So you sort of have to wait in line, because they only put in a few each year. I was overcome with emotion because they finally let me in. I think I had an important role in that period of time. I know it doesn't sound very humble, but I was there from the beginning. I appreciate the honor.

### You presented a TV platform for many seminal rock and R&B figures, not just the so-called "Philly Sound."

It used to be aggravating but there was a period of time when young music writers took a stance that "American Bandstand" was the home to Philadelphia recording artists... Bobby Rydell, Fabian, Frankie Avalon, Chubby Checker. These are my very dear friends. I'm not demeaning their talent. That was one aspect of it. But they never really gave any thought to the fact that the Penguins, the Crows, Little Richard, Chuck Berry, Fats Domino, Bo Diddley, all made their first appearances on "Bandstand." The truth has come out and we don't hear much about that anymore. We have smarter people writing.

### What is it about your "Bloopers" series that people love?

We never get tired of laughing at ourselves. We don't do anybody any harm. There's no damage. You don't have to extract somebody's embarrassment to make it work. So your insides just feel good. The only guarantee we make is that you'll have a lot of laughs and no one will get hurt. When it's famous people, or stodgy people, or people who have to adhere to a script and screw it up, you suddenly realize we're all they went on with it. The first record those guys brought back was from these four kids from England with the funny haircuts. I put "She Loves You" on "Rate-A-Record" and the kids gave it a 73. They didn't like it. I thought they looked strange. I didn't particularly care for it, because I thought it was derivative. It sounded like Buddy Holly and the Crickets, with a little Chuck Berry. Recycled old American music. I didn't focus in on the fact that it had a different thrust. I had no idea they would go on to make their own music and change the world. The irony is, if Swan had sold 50,000 copies of "She Loves You," we would have had the rights to the Beatles ad infinitum. I said to my partner years later, "Why didn't you buy 50,000 copies?" This was their second release. Vee Jay and Ewart Abner had them first. At the time, Capitol didn't want them in the U.S.

fate changes things. I'm looking at Ringo Starr... When we did "Birth Of The Beatles," we met with Pete Best, who was the band's original drummer. I wondered, how did this man walk around without being a total nutcase, knowing that he got aced out of a job as one of four musicians who changed the world? He was the technical advisor on our

show. A sweet man. I still hear from him.

### What did you think of the band when you finally saw them in concert?

It was interesting because it was like the first time I saw Elvis Presley. There was this shriek, this sound, which I think is part of the reason they gave up performing in person. It was very hard to hear the music. The audience reaction was phenomenal. That's what I found about Presley. I saw Presley in the '50s at the Arena in Philadelphia, a 4,000-seater. It was the first time my ears rang after a concert. The same thing happened in Atlantic City when I saw the

I look at this photo. How



[top]: Dick tells the Beastie Boys and their posse he hasn't had so much fun since secretly hocking a loogie in john Lydon's backstage cup of tea. [bottom]: Dick receives kudos from Kenny Rogers and John Travolta for turning them onto the secret anti-aging formula Clearasil discovered back in '56.... and Clark patented a year later.

same for years. We would have a couple of teen idol types as closers for the white audiences. We played to segregated audiences. That's all documented. But when it came time to bring the English over, they had no feel for the racism we had here. I used to have long conversations and discussions with Eric Burdon of the Animals about it. [Laughs] We sat and argued about this for years. He was such a fan of black music. I said to him, "You have no idea what this country has been through." His first introduction was on a rock & roll tour. He found they couldn't eat with the black performers in public restaurants. They couldn't stay in the same hotels. It was a revelation. We'd run into posters like, "Don't Buy Negro Records." It was a very bizarre experience. And if you are a young person, it's gonna make an indelible impression.

### You mentioned Ewart Abner, who also died this week, the ex-President of Motown and, earlier, President of Vee Jay Records, who released the Beatles' first record in America.

Ewart's contributions were overlooked... Abner was one of the unsung heroes of music. He was one of the most extraordinarily imaginative, colorful, peaceful men. He was there during the days of integration, helping to bring that about. He could bring people together. That was his great role. He could spot talent.

# "WE DON'T COMPETE WITH THE GRAMMYS.

They compete with us."

human. It's fun and it works without any promotion. Didn't your record label, Swan, release the Beatles' "She Loves You" b/w "I'll Get You" very early in the game? [Clark goes to his office wall where there's a Swan Records staff photo and a record presentation to the Beatles on their first American tour in 1964.1

[Laughs] You asked for it. Here's a ticket stub dated November '61 from a Beatles show which amounts to 42 cents U.S. money. Here's the photo of my former partners in Swan with the Beatles when I was in the music business; after the government forced me out, Beatles. You knew something was going on. We later promoted them in Pittsburgh, I think. We had to pay them \$25,000 for the night, which was just incredibly expensive in those days.

You also put together touring packages that featured live bands from England during the initial "English Invasion." I've heard some of the insane racial scenes that existed when you presented and toured mixed black and white performers.

"The Caravan Of Stars" started in the late '50s. Those were primarily black-oriented shows with a few white performers. Pretty much stayed the

# **Monitor Mainstream 37-34\* R&R Mainstream 31-29**

# NEW

KC101 New Haven **WNKS** Charlotte

WLKT Lexington

WKOI Detroit

**Colorado Springs** KVUU

We think this is a hit!

-Kozman KMXB/Las Vegas

This record is getting Top 15 phones! -Mike Kasper KZMG/Boise

Top 10 phones here!

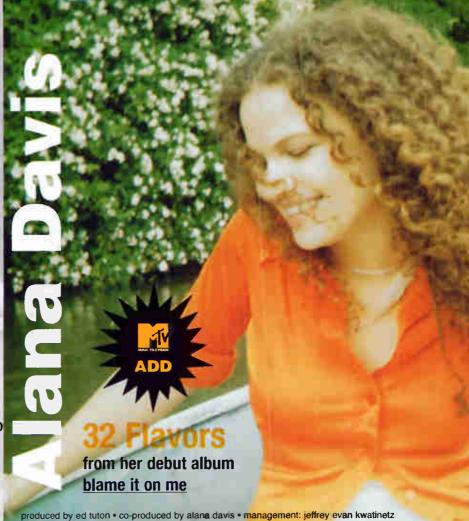
-Chad Elliot WCIL/Carbondale

It's my #1 most played record, you figure it out! —Louis Kaplan KLLC/San Francisco











# How's It Going To Be

from their platinum self-titled debut album

**NEW** 

Los Angeles KIIS **Memphis** WKSL

**Colorado Springs** KKMG

WDCG Raleigh KHMX Houston WAKS **Tampa** 

**Mainstream Monitor** Adult Top 40 Monitor 17-15\* **Modern Adult Monitor 9-6\* Modern Rock Monitor 6-5\*** 

R&R 18-16\*









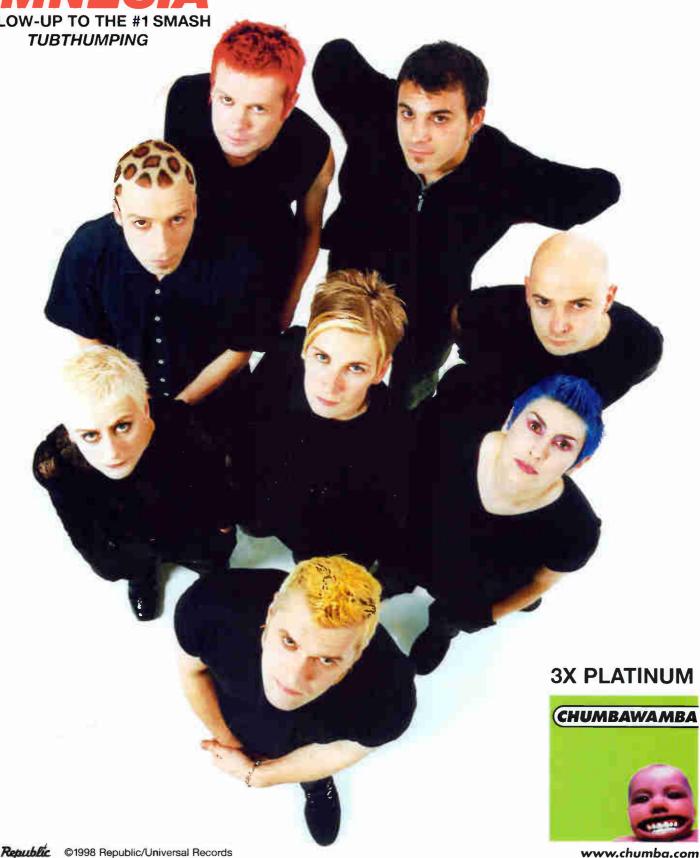
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# CHUMBAWAMBA

*AMNESIA* 



# ÀΡΟ æ,

# \* Modern

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### COMMENTS LW/TW ARTIST/LABEL 1 MARCY PLAYGROUND - Capitol #1 KROQ.KNRK Sex & Candy **GREEN DAY - Reprise** #1 KITS,KXPK Time Of Your Life (Good Riddance) MATCHBOX 20 - Lava/Atlantic #1 CIMX, WROX 3 A.M. THIRD EYE BLIND - Elektra/EEG #1 WEQX,KAEP Losing A Whole, How's... BEN FOLDS FIVE - 550 Music Sales!Requests! Brick 6 6 THE VERVE - Virgin WHFS.WDST Add Bittersweet, Lucky Man #1 WHTG,KNRQ **OUR LADY PEACE** - Columbia/CRG Clumsy 10 8 **EVERCLEAR** - Capitol #1 Most Added I Will Buy You A New Life 13 9 CREED - Wind-up #1 99X,KDGE My Own Prison 12 10 BLINK 182 - Cargo/MCA #1 WBER Dammit 8 11 DAYS OF THE NEW - Outpost/Geffen #1 KMYZ,WEND Touch, Peel & Stand 7 12 SARAH MCLACHLAN - Arista #1 WRAX Sweet Surrender **17 13** LOREENA MCKENNITT - Warner Bros. Mod.RockLive 2/1 The Mummers Dance 14 14 **SMASH MOUTH** - Interscope #3 Most Added Why Can't We Be Friends WPLY, WBCN Add FOO FIGHTERS - Roswell/Capitol My Hero 18 16 WMRQ,WBZU Add **GREAT EXPECTATIONS OST - AtI/AG** C.Cornell, S.Weiland CHUMBAWAMBA - Republic/Universal Q101 Add Amnesia, Tubthumping BUSH - Trauma/Interscope 11 18 #1 KTOZ,WXRA Mouth 25 19 **CORNERSHOP** - Luaka Bop/WB #1 KROX Brimful Of Asha 24 20 WXRK,WFNX Add RADIOHEAD - Capitol Karma Police 22 21 SCREAM 2 OST - Capitol KTBZ,KACV Add Collective Soul, eels 19 22 FIONA APPLE - Clean Slate/WORK R.Stone covergirl Never Is A Promise 23 23 #5 Most Added OASIS - Epic All Around The World 20 24 MIGHTY MIGHTY BOSS... - Big Rig/Merc. soundtrack next \_\_\_ 25 **BARENAKED LADIES - Reprise** KKDM,WAQZ Add Brian Wilson

# most added

1.	EVERCLEAR
2.	BLACK GRAPE
3.	SMASH MOUTH
4	BIG WRECK

"The Oaf" 5. OASIS 6. GREAT EXP. OST

"I Will Buy..." (Capitol) "Marbles" (Radioactive) "Why Can't..." (Interscope) (Atlantic/AG) "All Around..." (Epic) (Chris Cornell) (Atlantic/AG)

# post toasted

EVERYTHING TO EVERYONE: Wow. My life completely overwhelms me and I don't even have PMS (for now). I'm in the process of moving into my new house, selling my old house, finishing up a soundtrack, jetting off to NYC for a wedding this weekend and then there's my day job, which is the LEAST stressful thing in my life. Not to be too overly melodramatic (who me?) but one of the saving graces of last week was KROQ's "90's A to Z Weekend." Following the example set by WHFS, KROQ devoted five days to playing their entire library of 90's music, alphabetically by the first letter of the

THE SPECIALS

Eight Guys Named "Mike."

song title. I kept calling Gene Sandbloom every time the station played one of my favorites, like "Black Metallic" or "E-Bow The Letter." And I wasn't alone in my praise-Kevin Weatherly said that this programming generated a massively enthusiastic response from KROQ listeners. Hearing the width and breadth of KROQ's music library from the last eight years served as a vivid reminder of the uniqueness of not only KROQ, but of the PoMo format. Not knowing what was coming up next made for

very exciting radio. Even the most "burnt" songs sounded fresh in this context. Congrats to KROQ for an amazing long weekend of radio.... I finally turned off KROQ in time to watch my idol, Calista Flockheart, and the cast of Ally McBeal win two Golden Globe Awards. How could anyone have seen last night's "Penguin" episode and not think that it's the best show on TV?..... PoMo radio is going positvely mental for Fatboy Slim's "Going Out Of My Head" (Ivana's theme) and MTV thought enough of the video to put it into "Buzz Clip." MTV is also ga-ga for Natalie Imbruglia and her video for "Torn," which joined Fatboy Slim, Daft Punk and Bob Dylan in the "Buzz Clip" clique this week. Enquiring minds ought to know that "Torn" is a cover of an Edna Swap song, and Natalie's version has already sold 800,000 singles in the UK!!!! KROQ, 99X, Q101, KEDJ, WBRU, WRAX, KENZ, WEQX, and WHMP all added "Torn" this week. What are you waiting for?..... A dozen PoMo stations couldn't wait to add Cool For August's "Walk Away," including KPNT, KZON, WRXQ and WKRL. Make sure you watch the video that Grover sent you and DOUBLY make sure that you don't miss Cool For August when they open for Matchbox 20 in February!...... Have you noticed how much the Ben Folds Five and Loreena McKennitt albums are selling in your market off of your station's airplay? These two artist-development stories make me hopeful that 1998 will be the year that the PoMo format breaks a number of unique and talented artists. So, get off your apathetic asses and make it your "mission" (sorry to sound like Jerry Maguire) to figure out a way to make artists like Finley Quaye, Cherry Poppin' Daddies, Bran Van 3000, Mary Lou Lord and Semisonic WORK for you, just like you did with Marcy Playground, The Verve, Cornershop, Beck and Radiohead. Be like Halloran and play Beth Orton 48 times a week! Play records you feel passionately about. You'll be glad you did...... Next week you're going to be getting the new Jerry Cantrell single, "Cut You In." It's genius..... With not one but TWO mortgages to contend with these days, I won't be spending much time at Barney's in NYC this week. But the trip won't be without its rewards, especially since I get to see the Din Pedals play tomorrow night. I really love the record, which is coming out in a few months on Epic. Of course, Epic artist Jimmy Ray is still number one in my heart, but a girl can look at other Epic bands, can't she?..... Congrats (we think) to Mike Morrison, who is replacing the other radio PD named Mike (Halloran) to work with Mike Jacobs at Way Cool. Mike's first project is the new Specials album. We heard it. We loved it.... How do you think "Dawson's Creek" is going to be? OK, I watch way too much television. Tell me something I don't already know...... Should Kelly get back with Brandon on "Beverly Hills 90210?" E-mail me at Ivanageek@aol.com.

HITS January 23, 1998

# \* Modern

# CHERYL KOVALCHIK ALMO SOUNDS, LA



When you smile, the whole world smiles with you...except for the always PMSing Pomettes. Cheryl's so happy about joining the Almo family that she can't even remember the last names of any of the guys in 311 anymore. With her smiling, giggling and gushing about new records from Manbreak, The Pulsars and Garbage, it's almost impossible to have a normal conversation with our former favorite Princess Of Darkness. What we want to know is, exactly what drugs is she on, and will she trade her pharmeceuticals for a spot on the next HITS PoMo Sampler.

- 1. Marcy Playground (Capitol)
- 2. Blink 182
- 3. Ben Folds Five

(Cargo/MCA)

(550)

- 4. Pearl Jam
- 5. Loreena McKennitt (Warner Bros.)
- 6. Cornershop

(Epic Assoc.)

(Luaka Bop/WB)

### WHTG / RICH ROBINSON / **ASBURY PARK**

Our Lady Peace Pee Shy Ben Folds Five Blink 182 Life Of Agony

### WTGZ / ERICH WEST / AUBURN, AL

Days Of The New Creed Mighty Mighty Bosstones Korn & The Dust Bros. Limp Bizkit

### WBCN / OEDIPUS / CARTER ALAN / **BOSTON**

Jane's Addiction Everclear Foo Fighters Green Day Ben Folds Five

### WFNX / BILL / LAURIE / BOSTON

Marcy Playground 1000 Clowns Beth Orton Mighty Mighty Bosstones Finley Quaye

### WBTZ / STEPHANIE / PICARD / **BURLINGTON, VT**

Blink 182 Doktor Kosmos Marcy Playground Ben Folds Five Chumbawamba

### WAVF / ROB / JANDA / CHARLESTON, SC

Marcy Playground Royal Crown Revue Ben Folds Five Bush "Mouth" Cornershop

### Q101 / ALEX LUKE / CHICAGO

Marcy Playground Blink 182 Ben Folds Five Chumbawamba Green Day

# WARQ / SUSAN GROVES /

COLUMBIA, SC Loreena McKennitt Beck "Deadweight" Alana Davis Foo Fighters Cornershop

### WWCD / JANE PURCELL / COLUMBUS

**Greg Garing** World Party Brad David Bowie

# CIMX / VINCE CANNOVA /

DETROIT Marcy Playground Ben Folds Five Blink 182 Loreena McKennitt Mustard Plug

### KPOI / NIKKI BASQUE / HONOLULU, HI

Marcy Playground Blink 182 Sugar Ray Loreena McKennitt Reel Big Fish

### KROQ / KEVIN / GENE / LISA / LOS ANGELES

Blink 182 Sublime Everclear Beck "Deadweight" Pearl Jam

### WMAD / BRAD / SCOTT / MADISON, WI

Our Lady Peace Creed Marcy Playground Blink 182 Deftones

### WROX / AL MITCHELL / PERRY STONE / NORFOLK, VA

Puff Daddy & The Family Ben Folds Five Cornershop Blink 182 Foo Fighters

### KGDE / OMAHA, NE

Cornershop Ben Folds Five Rage Against The Machine Beck "Deadweight" Marcy Playground

### WBRU / MATT / TIM / **PROVIDENCE**

Marcy Playground Blink 182 Ben Folds Five David Bowie Cornershop

### X96 / MIKE SUMMERS / SEAN BOY / PROVO, UT

Pearl Jam Loreena McKennitt Marcy Playground Blink 182

### KCXX / DWIGHT ARNOLD / RIVERSIDE, CA

Bush "Mouth" Green Day Sublime Cherry Poppin' Daddies Third Eye Blind

### KITS / AARON / ROLAND / RICHARD SANDS / SAN FRANCISCO

Ben Folds Five Green Day Pearl Jam Third Eye Blind

### KTOZ / MELODY / SPRINGFIELD, MO

Marcy Playground Pearl Jam Matchbox 20 Everclear Creed

# KPNT / ALLAN FEE /

ST. LOUIS Ben Folds Five Marcy Playground Space Monkeys Blink 182 Creed

### KFMA / SUZIE DUNN / TUCSON

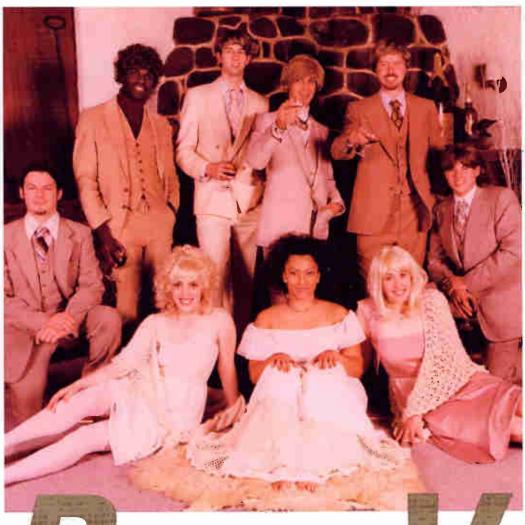
Jimmie's Chicken Shack Radiohead Marcy Playground Bush "Mouth" Fatboy Slim

### KMYZ / LYNN BARSTOW / TULSA, OK

Rage Against The Machine Deftones Marcy Playground Metallica Jimmie's Chicken Shack

### WDST / NIC HARCOURT / WOODSTOCK

Chumbawamba Royal Crown Revue Pee Shy Marcy Playground Ben Folds Five









celebrate your specialner













## Drinking In L.A. 3000 Early Airplay: When DITAIN

**KROQ** KITS

**KNDD** WEND

KOME **KJEE** 

CIMX **WBTZ** 

KTCL



See them at GAVIN on 2/6/98 at the Montage 10:00pm!







## post\*Modern

#### top 20 airplay

(IW	/TW	ARTIST	LABEL
	4 4		
	[1	MARCY PLAYGROUND	Capitol
2	2	Sex & Candy  GREEN DAY	Reprise
	_	Time Of Your Life (Good Riddance)	
3	3	PEARL JAM	Epic Assoc.
·		Given To Fly	Lpic 7550c.
5	4		Elektra/EEG
		How's It Going To Be	
7	5		Virgin
		Bittersweet Symphony	· · · 9···
4	6	MATCHBOX 20	Lava/Atlantic/AG
	_	3 A.M.	
8	7	BEN FOLDS FIVE	550 Music
_		Brick	
6	8	EVERCLEAR	Capitol
		Everything To Everyone	
10	9	OUR LADY PEACE	Columbia/CRG
		Clumsy	
9	10	DAYS OF THE NEW	Outpost/Geffen
		Touch, Peel & Stand	
11	11	BUSH	Trauma/Int. Hollywood
		Mouth	
12	12	BLINK 182	Cargo/MCA
	_	Dammit	
20	13	CREED	Wind-up
_		My Own Prison	
16	14		Luaka Bop/WB
_		Brimful Of Asha	
13	15		Roswell/Capitol
_		Everlong	
19	16	BLACK LAB	DGC
-	_	Wash it Away	
14	17	SARAH MCLACHLAN	Arista
	40	Sweet Surrender	
15	18	BECK	London/Island
40	40	Deadweight	1
18	19	SMASH MOUTH	Interscope
	20	Walkin' On The Sun	Paguall/C*-1
	20	FOO FIGHTERS	Roswell/Capitol
8		My Hero	-9

#### on new releases

#### GOING FOR ADDS 1/26

IVY • "I've Got A Feeling" - Atlantic/AG

BRAN VAN 3000 • "Drinking In L.A." - Capitol

LOUIE SAYS . "Cold To The Touch" - RCA

FAT • "Numb" - DV8/A&M



VERBOW • "Holiday" - 550

VERUCA SALT • "Benjamin" - Mammoth

MARY LOU LORD •
"Lights Are Changing" - WORK

**BLOODHOUND GANG •** "Along Comes Mary" - MCA

FREDDY JONES BAND • "Mystic Buzz" - Capricorn/Mercury

HONEYDOGS • "I Miss You" - Debris/Mercury

**CHUMBAWAMBA** • "Amnesia" - Republic/Universal

**WANNADIES** • "You And Me Song" - RCA



JONATHAN FIRE\*EATER • "No Love Like That" - DreamWorks/Geffen

#### GOING FOR ADDS 2/2

THE TEA PARTY • "Release" - Atlantic/AG

**GETAWAY PEOPLE** • "She Gave Me Love" - Columbia/CRG

FRETBLANKET • "Into The Ocean" - Polydor/A&MA

TRAVIS • "U 16 Girls" - Independiente/Epic

GOLDFINGER • "My Head" - Mojo/Universal

NATALIE IMBRUGLIA • "Torn" - RCA

PAULA COLE • "Me" - Warner Bros.

e-mail new release info to ivanageek@aol.com







## new day dawning



WPLY

KTCL

15x

15x

## FINLEY QUAYE "SUNDAY SHINING."

From his U.S. debut album "Maverick A Strike"



## post \* Modern

#### top @ retail\_\_\_

CW/TV	ARTIST	LABEL
70 1	LOREENA MCKENNITT	Warner Bros.
	The Book Of Secrets	
7 2	BEN FOLDS FIVE	550 Music
	Whatever And Ever Amen	333 ,33.5
4 3	SARAH MCLACHLAN	Arista
	Surfacing	
2 4		Virgin
	Urban Hymns	•
3 5		Capitol
	OK Computer	•
- 6	DJ SHADOW	Mo Wax/ffrr
	Preemptive Strike	
5 7	BOB DYLAN	Columbia/CRG
	Time Out Of Mind	
8 8	MATCHBOX 20	Lava/Atlantic/AG
	Yourself Or Someone Like You	
13 9	CHUMBAWAMBA	Republic/Universal
	Tubthumper	
11 10	FIONA APPLE	Clean Slate/WORK
	Tidal	
6 11	MARCY PLAYGROUND	Capitol
	Marcy Playground	
12 12		Warner Bros.
	Kettle Whistle	
13		Wind-up
	My Own Prison	
14 14		Atlantic/AG
-	Various	
17 15		Cargo/MCA
FR 199	Dude Ranch	
16 16		RCA
47	Crash	Est Marsela Classida
17	PHYSICAL FATNESS Various	Fat Wreck Chords
20 19		Lunka Ron M/R
20 18	When I Was Born	Luaka Bop/WB
9 19		Gasoline Alley/MCA
	Second Hand Smoke	Gasoline Alley/MCA
10 20	GREEN DAY	Reprise
17 ZU	OVERIA DAT	Keprise

Nimrod

#### retail top 5's

PLASTIC FANTASTIC /
MAXIMILLION / ARDMORE, PA.
G. Love & Special Sauce
Ben Folds Five
Bob Dylan
Phish
Fiona Apple

SECRET SOUNDS / CHRIS RAZZ / BRIDGEPORT, CT

Bjork Mogwai The Verve Trembling Blue Stars

TOWER RECORDS /
MARC ANTHONY / CHICAGO, IL

The Verve Sarah McLachlan Radiohead Loreena McKennitt Cornershop

RHINO RECORDS / SCOTT FEEMSTER / CLAREMONT, CA

Physical Fatness: V/A Blink 182 Ben Folds Five Marcy Playground Cherry Poppin' Daddies

COOL STUFF / JESSE COOPER / HUNTINGTON BEACH Smash mouth

Physical Fatness: V/A Sublime Fiona Apple Metallica RHINO RECORDS / JAMES KAHN / LOS ANGELES
Bob Dylan
Afro Cuban All Stars
Buena Vista Social Club
Curtis Mayfield

NO LIFE RECORDS / CHUCK ARNOLD / LOS ANGELES, CA

Unwound Cap'n Jazz DJ Shadow Modest Mouse Pizzicato Five

Ruben Gonzalez

SPRUCE STREET RECORDS /
JIM WEISS / PHILADELPHIA, PA

Alana Davis
Finley Quaye
Holly Cole
Hum
Ben Folds Five

SCHOOL KIDS (5 STORES) / MIKE PHILLIPS / RALEIGH

Ben Folds Five Creed DJ Shadow Radiohead Blink 182

3D COMPACT DISCS / MARK SINDICICH / YORK, PA Physical Fatness, V/A

Sublime
Jackie Brown OST
Jane's Addiction
Fu Manchu

#### ivana's tip of the week

Just because the "buzz word" for 1998 is **multitasking** it doesn't necessarily mean that every task has to be meaningful and productive. Ideally, when I'm on hold with a radio guy, I should be filing paperwork or filing CDs. Actually, I'm downloading games like **Shanghai** and **Yukon** from **AOL** (keyword: **software** or **Shareware**) to play once I finally get the PD on the phone. Yep, I can talk to you AND play Yukon AND watch **MTV** AND listen to music at the same time. But I'm really focused on you. Really.

## "доорвуе"

## **FERRIS**

the new single from their debut album

> "It Means Everything."

o 32\* on the BDS Modern Rock Chart 150,000 records Scanned! Over 250,000 records shipped

Hear "Goodbye" on:

**KROQ KLZR** Q101 KTOZ **KNDD** KROX 99X WXZZ 89X KNRK WENZ **KWOD** WAOX KEDG WBZU **KZON** KEDJ **KTEG** XHRM **KHTY KJEE KFMA KPOI** WKRL WLIR **WMRO** WPBZ & more

Don't miss SAVE FERRIS on Tour with ugar Ray and Goldfinger!

roduced by Peter Collins for Jill Music Ltd., Clive Goddard and Save Ferris

Management: Chris Baca for Buzz Promotion/ Artist Development





WWW.epiccenter.com
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All These Fine Pomo Stations Are Getting Naked:

KDGE - over 150 spins already +1200 pcs SoundScan In Dallas

WEND - Top 10

KROX - Top 15

WAXQ - Top 5 Reques

Other Stations Include...

KP01 KKND WPGU WWDX WWSK WXSR

WARQ

WMAD WJSE WSFM KACV WKRL WBZF KNRQ WIXO KFMZ WHTG WRRV KFGX

WGRD WXEG W ...And Many Many More

RAINING ON THE SKY

## Adult post\*Modern

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### IW/TW ARTIST/LABEL

#### COMMENTS

2 1	LOREENA MCKENNITT - WB
	The Book Of Secrets

1 2 SARAH MCLACHLAN - Arista Surfacing

3 MATCHBOX 20 - Lava/Atlantic Yourself Or Someone Like You

4 LISA LOEB - Geffen Firecracker

8 5 ALANA DAVIS - Elektra/EEG Blame It On Me

5 6 THE VERVE - Virgin Urban Hymns

6 7 B.B. KING - MCA Dueces Wild

7 8 ROLLING STONES - Virgin Bridges To Babylon

9 9 SISTER HAZEL - Universal ...Somewhere More Familiar

16 10 THIRD EYE BLIND - Elektra/EEG Third Eye Blind

11 PAULA COLE - Warner Bros. This Fire

10 12 THE WALLFLOWERS - Interscope

Bringing Down The Horse 17 13 GREEN DAY - Reprise

Nimrod 14 14 THE SUNDAYS - DGC

Static & Silence

15 15 FIONA APPLE - WORK Tidal

12 16 SMASH MOUTH - Interscope Fush Yu Mang

13 17 BLUES TRAVELER - A&M Straight On Till Morning

20 18 MARCY PLAYGROUND - Capitol Marcy Playground

18 19 BARENAKED LADIES - Reprise Rock Spectacle

21 20 ABRA MOORE - Arista Austin Strangest Places

25 21 BEN FOLDS FIVE - 550 Music Whatever And Ever Amen

22 JOHN MELLENCAMP - Mercury The Best That I Could Be

**WAG THE DOG OST** - Mercury Mark Knopfler

24 FLEETWOOD MAC - Reprise The Dance

19 25 OASIS - Epic Be Here Now

WDOD, WRNX add

#1 WMMM, KFMU

#1 KTCZ, WBOS

MTV Stress

KKZN, WMAX add

requests ALL formats

SALES! PHONES! VH1!

loved Jr. Wells

tour w/ F.J.Band

easy-to-see hit

CIDR, WTTS add "Me"

a babe

WKOC, WIQB add

KFOG, KIWR add "Cry"

WMAX add

mouth = smash

KXST, KFXD add"Rose"

#1 WJBX, KZNZ

KRSH add

CIDR add

WXLE, KBXR add

looking for label

WTTS, WDET add

WNCS adds "Land"

WWCD adds "All"

## hot Brising

1. LOREENA MCKENNITT (Warner Bros.)

2. ALANA DAVIS

3. THE VERVE

4. BEN FOLDS FIVE

5. BILLIE MYERS

6. HUFFAMOOSE

(Elektra/EG)

(Virgin)

(550 Music)

(Universal)

(Interscope)

### orofile



Agents Of Good Roots: C'mon now, the name isn't that strange. If you think about it, actually, they sport damn fine roots. Hailing from Richmond, VA and boasting the same management as fellow townies the Dave Matthews Band, the Agents

have worked the granola circuit and developed a large, passionate fan base. They played over 200 live shows in 1996 and sold over 7,000 of their indie debut. What gives this jazz-tinged four-piece its distinctive flavor is Andrew Winn's low-toned sandpaper vibratto, a result of a crushed larynx that was rebuilt after a skiing accident. Tree anyone? Just asking. Already Top 5 phones at WBOS and WRNR, the Agents do Gavin Feb. 5th and the World Cafe Feb. 10th.



Chris Stills "100 Year Thing" (Atlantic): First, Jakob Dylan and now Chris Stills. Yes, Chris is the son of Stephen Stills. Yes, it shows. Yes, he's worthy. The obvious and deeply rewarding single, "Razorblades," is proof of his gene-like genius, but it's simply the starting gun in what should be a long, triumphant race up the charts. "Rattlesnakes"

and "Countryside" offer delicate C.S.N.-style harmonies while "Tears Of Envy" rocks like a Woodstock tailgater. "If I Were A Mountain" plays as sweet as "Judy Blue Eyes." Don't send this one up the Cuyahoga River with Julian Lennon, OK? (Jay Hedblade)

Ted Hawkins "Suffer No More" (Rhino):

Two years ago, pauper-turned-prophet beach musician, Ted Hawkins, surprised and saddened a legion of fans by dying of a stroke. It was New Year's Day 1995, and he had garnered a critical buzz that was about to free him from poverty. Here, Rhino captures the spectrum of Hawkin's perfor-



mances—from the soul-stomping kinetic energy of "Who Got My Natural Comb" (1971) to the rich and raspy matured vocals of later years. Three unreleased tracks round out this must-have, must-turnfriends-onto, bluesy, heart-wrenching collection. (J.T.)

## Adult post\*Modern

#### PAUL PETERSON KZON, Phoenix



So he looks nothing like **Sammy**, but, hey, baby, he's the Candyman to us. Since stepping foot inside **The Zone** a year ago, Paul has reeled in the station's highest numbers in its six year history. And since we've been digging him from afar for so long, we felt it was time for a visit. We sent **Julia** to find out what makes this former Spelling Bee Champion such a driven achiever. The word that came back was that the mystery was uncovered somewhere in the murky depths of a **Jaegermeister** bottle, but that they never got far enough to put it in words. Or when they did, they didn't articulate it to the police officer very well. Ah, Paul, you cinch Geek honors this week just by surviving the bad influence of our sassy Texas granola girl. Many have fallen before you, many more to come. Keep on playing the hits, and we'll keep her far, far away.

#### RADIO\_

#### CIDR / WENDY DUFF / ANN DELISI / DETROIT

Alana Davis The Verve Matchbox 20 Lisa Loeb Sarah McLachlan

#### K-OTTER / DEAN / DREW / SAN LUIS OBISPO

Radiohead
The Verve
Bruce Cockburn
Ben Harper
Peter Case

#### KBXR / KEEFER / OLUMBIA, MO

Loreena McKennitt Ben Harper Marcy Playground Bridge School Concerts

#### KFMU / JOHN JOHNSTON / STEAMBOAT SPRINGS,

Behan Johnson Mighty Joe Plumb Indigo Girls B.B.King/T.Chapman

#### KGSR / JODY DENBERG / AUSTIN

Loreena McKennitt Finley Quaye Ball, Thomas & Nelson Delbert McClinton Ben Folds Five

#### KKZN / JOEL FOLGER / DALLAS, TX

Sarah McLachlan Rolling Stones Matchbox 20 Sundays Sister Hazel

#### KMTT / CHRIS MAYS / DEAN CARLSON / SEATTLE

Sarah McLachlan Freddy Jones Band Rolling Stones Bob Dylan Patty Larkin

#### KSPN / ALEC BERGER / ASPEN

Alana Davis B.B.King/T.Chapman Freddy Jones Band Catie Curtis Bridge School Concerts

#### WAVF / ROB CHRESSMAN / JANDA BALDWIN / CHARLESTON

Marcy Playground Royal Crown Review Ben Folds Five Bush The Verve

#### WBOS / JIM HERRON / CLIFF NASH / BOSTON

Ben Folds Five Chantal Kreviazuk Loreena McKennitt Collective Soul Agents Of Good Roots

#### WIQB / JOHN VANCE / JERRY MASON / ANN ARBOR, MI

Marcy Playground The Holy Cows Matchbox 20 A3 Everclear

#### WJBX / STEPHANIE / KURT / FT. MEYERS

Bush
Ben Folds Five
Marcy Playground
Loreena McKennitt
Fiona Apple

#### WMAX / TOM SHERIDAN / DAVID JOSLIN / ROCHESTER

Loreena McKennitt Barenaked Ladies Sarah McLachlan Dave Matthews Band Matchbox 20

#### WNCS / JODY PETERSEN / MONTPELIER

Patty Larkin Jen Trynin Jonatha Brooke Fleetwood Mac Alana Davis

#### WNKU / STACEY OWEN / CINCINNATI

Citizen's Utilities Jonatha Brooke Catie Curtis Bridge School Concerts Paul Simon

#### WRLT / JANE CROSSMAN / NASHVILLE

Everclear Marcy Playground World Party Garrison Starr Love Circle Logic

#### WRNR / PHIL HARREL / BALTIMORE, MD

Loreena McKennitt Agents Of Good Roots B.B.King/B.Raitt Beth Orton Fastball

#### WXPN / KIM ALEXANDER / BRUCE WARREN / PHILADELPHIA

Loreena McKennitt Cotton Mather Finley Quaye Huffamoose Jeb Loy Nichols

#### WXRT / NORM WINER / PATTY MARTIN / CHICAGO

Freddy Jones Band Matchbox 20 Beth Orton Sundays Wallflowers

#### WXRV / MIKE MULLANEY / BOSTON, MA

Kenny Wayne Shepherd Cherry Poppin' Daddies The Verve Ben Folds Five

#### WYEP / GREG MEITUS / PITTSBURGH

Finley Quaye Alana Davis Pat Methany Wayne Hancock B.B.King/T.Chapman

#### ALBUMS ON THE HILL / ANDY SCHNEIDKRAUT / BOULDER

Titanic OST Nina Storey Sherri Jackson Ben Harper Marcy Playground

#### BORDERS BOOKS & MUSIC / P. HARSHBARGER / INDIANAPOLIS, IN

Titanic OST Enya Barbra Streisand Loreena McKennitt Chumbawamba

#### BORDERS BOOKS & MUSIC / THERESA B QUINLIN / SAN DIEGO

Barbra Streisand Andrea Bocelli Paul Simon Garth Brooks Mase

#### BORDERS BOOKS & MUSIC / SEAN HICKEY / BRYN MAWR, PA

Bruce Cockburn Victoria Williams Ben Folds Five Chris Stills Ted Hawkins

#### BORDERS BOOKS & MUSIC / JIM H. / JIM S. / AVENTURA, FL

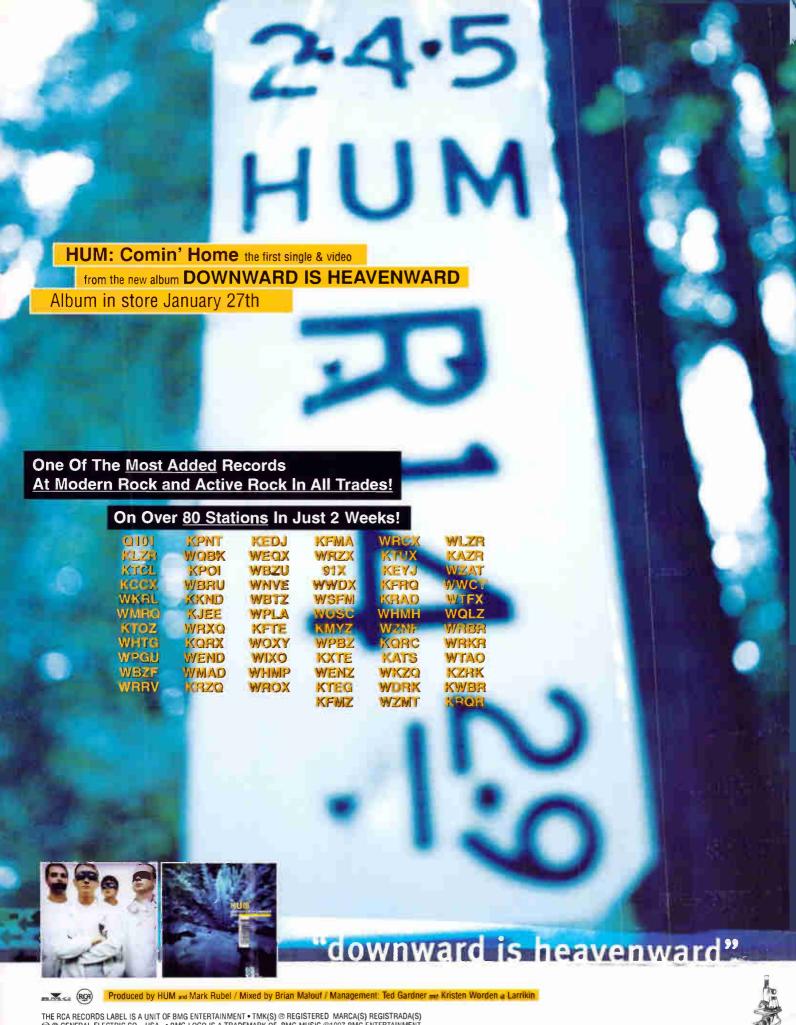
Ben Folds Five Daft Punk Sugar Ray Brian McKnight The Verve

#### MANIFEST / KEN NORTON / COLUMBIA, S.C.

Titanic OST Marcy Playground Erykah Badu Loreena McKennitt Ben Folds Five

#### TWIST & SHOUT / BRAD / DENVER, CO

Loreena McKennitt Buena Vista Social Club Bob Dylan Radiohead Sarah McLachlan





## Adult post\*Modern

## APM<sub>mugs</sub>



PHISH FRY: Normally the swell guys in Phish spend their afternoons tucked inside a tiny cottage in Vermont, making gurgling noises with their water bongs and trying to figure out ways to revive "the Jerry Garcia look," but since they were about to receive a platinum record for their double-live cd, they showered and went to Elektra instead. Standing (I-r) are Business Manager Burt Goldstein, Elektra's Steve Heldt, Phishies Jon Fishman, Page McConnell and Trey Anastasio, Manager John Paluska and Phishie Mike Gordon. Sitting because the overpowering smell of patchouli made them too weak to stand are (I-r) Elektra's Steve Kleinberg, Dane Venable, Judy Buck-Kennedy, Alan Voss and Jay Perloff.

ADVERTISEMENT

# "THE REAL LOW DOWN" IMPACTING NOW AT 25 STATIONS FROM HER DEBUT ALBUM "TRANSPLANTING" LOOSEGROOVE RECORDS

#### adulterated

FLATNESS INTERRUPTUS: In my own twisted ode to MLK Day, I spent the weekend in the desert state that once made headlines by voting to abolish the holiday. Arizona, remember? Since I was at A.S.U. during that weird year, I got to do the campus sit-in against racism. It was groovy being such a "radical," and I even felt like a Baby Boomer for a second (I think it was the Gin Blossoms who played our rally, though, not Moby Grape). Anyway, going to Arizona always mellows me out. I mean, it's no Virgin Islands, but, it's

KENNY WAYNE SHEPHERD:



Has Hanson Hair And A Hit To Boot.

so beautiful, so flat and so forever. I noticed this while doing the 90mph I-10 run from Tucson to Phoenix (speed can be relaxing, trust me), punching around the radio dial and singing along loudly everytime that Finley Quaye song came on the air. I don't really know the words to "Sunday Shining," but I can sing the catchy "beer-neer-neer" guitar riff really well. By the way, KGSR, KBAC, WXPN and WYEP have been getting phones on this for months now. I encourage you to immediately add

it and get the same response. So... um, what else? Oh, yeah. Even though my radio scan button kept finding way too much Eddie Money (yikes!), it also found lots of Marcy Playground, Ben Folds Five, Loreena McKennitt, Black Lab, Lauren Christy and Alana Davis on KZON to keep my happy buzz going. I even maintained my happy buzz when that puffy guy wearing the "Cowgirls Like Cowboy Dicks" t-shirt rolled in front of me. See, you're not the only one trying to play hip music in a town with a redneck element. It can be done, my friends, take heart...... I got back to L.A. a little too late to tune into KMTT on the Internet and hear Chris Mays' extremely rare appearance on-air, but Jason says her Savoy Brown "I'm Tired" into Finley Quaye segue during the "Underground" was "brilliant." I did make it back in time to hear them play Kenny Wayne Shepherd's "Blue On Black," a song that so many of you are telling me "works." Well, you're right, it does. Not only does it sound killer on-air, but the full LP has been selling madly in every market: 185K and counting. Recent adds include male and female-leaning APMs, from KFOG and WXRT to WXRV and WKOC. We think this one could be a carefully nurtured APM homerun..... Other records nearing their chart debut are the heavily-requesting Billie Myers, the MTV-added Duncan Sheik track from "Great Expectations," Agents Of Good Roots and Huffamoose. The 'Moose LP is selling wherever "Wait" and "James" get airplay. 1000 a week says something real is happening with this band..... What's this?! Mike Morrison is coming down the halls of HITS with a new Specials record? Looks like he's skanking his way to Way Cool records. Does this mean he plans to torture his alma mater (WXPN) for the ska add?..... Wow, WXPN's airplay of quirky cuban cha-cha, the Buena Vista Social Club, sold 186 records last week. The world famous Shawn Stewart (she's quoted in this month's "Spin") thinks this has Squirrel Nut-potential. Heed her..... PD Tom Sheridan exits WMAX to do mornings at sister A/C station WVOR. If there's any justice, rugby hunk Dave Joslin will fill his shoes shoes and stomp all over Rochester, but, for now, he continues on as MD and moves into afternoon jockeying..... We had an awesome hang with Patrice Pike of Sister Seven the other night. Anyone who begins their day doing yoga and ends it doing tequila shots, is our kind of gal. Plus her "Know What You Mean" is pretty damn catchy, dontcha think?.... I goofed last week. he number for WOBR in North Carolina is 919-473-3434. Rock on, Wright Brothers..... Records we dig almost as much as a set of nails painted Bronco orange & blue: Semisonic, Fastball, Cool For August, Elaine Summers (added at KMTT) and Robbie Robertson. Trust me, trust me.

HITS January 23, 1998

## **ALREADY PLAYING ON OVER 15 STATIONS!**

WXPN WHPT KINK KXL KERA WDET WCBR WCBE WNCW WFUV WHFC **KPCC** WERU WNKU **KPFT** WRRX

## The self-titled debut album featuring

**Produced by T-BONE BURNETT** 

**Airplay Commitments 1/27** 

All songs written by David Poe.

Management: deVries Entertainment Co. = Patti deVries







#### The first single from Feeder's debut album Polythene

"The album rocks (like a bastard, if truth be told), but every track is underpinned by an irresistible and infectious pop classicism which sets the band apart." - New Musical Express

Produced by Chris Sheldon & Feeder • Remixed by Brian Sperber • U.S. Representation: AAM

#### ON TOUR With EVERCLEAR Starting Feb. 19th Through April 1st

"This is killer pop music." - Q Magazine

"...He is the best songwriter... and his band is gonna rock the world. Cheers lads, it's fucking brilliant." - Kerrang



## special Beat\*hangSu

(BASED ON SPECIALTY SHOW AND KEY COLLEGE AIRPLAY.)

#### LW/TW ARTIST/LABEL

#### COMMENTS

Beetlebum-ming!

Lotsa MTV

Slow fall

Marbles

Worth the wait

1 1	FATBOY SLIM - Astralwerks/Caroline	Still super strong
_	Better Living Through Chemistry	
2 2	THE JACKAL OST - MCA	Dolls Head, Lunatic Calm
	V/A	
/ 3	FINLEY QUAYE - 550	#2 Most Added
4	Maverick A Strike  GREAT EXPECTATIONS OST - Atlantic	Chris Tari Cases
- 4	V/A	Chris, Tori, Scott
3 5	SPIRITUALIZED - Arista	A hard workin' band
9	Ladies & Gentlemen	A flara Workiii balla
_ 6	VERVE - Virgin	Lucky, Drugs & Sonnet
	Urban Hymns	and the second s
_ 7	BIG WRECK - Atlantic	Sp. Beat Debut!
	In Loving Memory Of	
5 8	NOFX - Epitaph	Kids love 'em
	So Long, And Thanks	
6 9	THE BENT SCEPTERS - Bizarre Planet	No Way Down
	Hurricane #1	
10	JAMES IHA - Virgin	KLZR,KNRK,XHRM
	Let It Come Down	0 1 111 1
11 11	BJORK - Elektra	Bach still strong
8 12	Homogenic PORTISHEAD - Go!Beat/London	Don't miss um
0 12	The Magic City	Don't give up
13 13	SCREAM 2 OST - Capitol	LTJ, eels, K.Kings
10 10	V/A	E10, ceis, renings
14 14	G.LOVE & SPECIAL SAUCE - Okeh/Epic	Sp.Beat fave
	Yeah, It's That Easy	
15	BETH ORTON - Heavenly	Live as you dream
	Trailor Park	
<b>—</b> 16	FASTBALL - Hollywood	Homerun!
	All The Pain	
12 17	HELIUM - Matador	12 Wks. On
	The Magic City	
18 18	ANNESUMMERS - PC Music	See them @ Gavin
40. 40	The Dandy	Names Carl David
IA IA	CORNERSHOP - LuakaBop/WB When I Was Born	Norman Cook Remix!
	vviieii i vvas dom	

AT 5:28 AM, LOS ANGELES ACTUALLY DOES LOOK LIKE A "CITY OF ANGELS.": I stayed at a hotel in Hollywood last night (just don't even ask, OK?) and boy did we get the loser

exile in Di-vi

suite. They gave us keys to this torture chamber directly under the kitchen. There was stomping and clanking until 2 AM, and it started up again at 5 when they re-opened for breakfast. I can't even describe how loud the banging and rolling and grinding was (and you should've heard the noise

from the kitchen, too!). The first call to the HIGHLY manager was at 6. The asshole never even returned that or any of the four fol-

lowing messages. If I hadn't been chained to the bed with a ball in my mouth I would've marched right down to his office. Man, whatever you do, don't stay at Le Parc Suites. It blows... On a much higher note, KROQ's Tami Heide took me to the station's screening of "Half-Baked" this week and, holy moly, is that



RECOMMENDED

a funny movie! Absolutely classic stoner humor, and excellent cameos from Willie Nelson, Snoop, Stephen Baldwin and Bob Sagat. I won't ruin any of it for you, but call me after you see it so we can laugh about the last line... Some amazing songs got a lot of specialty spins this week. I'm especially glad to see that tastemakers like KLZR and KNRK were among the first to spin James Iha. Other leaders are stepping out on Robert Bradley's Blackwater Surprise, Mono, Bran Van 3000 and Big Wreck. Also, a big thanks to Chaz at WXSR for reminding me about Southern Culture On The Skids' "House of Bamboo." Now there's a record that'll take the humdrum out of any playlist... Hey! More people joined "Team Caffeine" this week! Rob Weldon resurfaced at Roadrunner, just in time to get Shelter off the ground. Also, Moonshine Music finally made the ubiquitous Evan Seriously an honest, full-time man. It warms my heart to see good

people getting ahead in this crazy business... Well, you know I can't end this without a San Diego report, so here goes: Halloran has already made changes at 92 Five, playing everything from Nancy Sinatra to Finley Quaye. It may sound crazy, but civilians in the market tell me they're listening and loving it. A new morning show with Rossman, Jason Riggs and an as-yet-unannounced old local favorite is currently in the works. What every-



one's really waiting for, though, is word on the fate and future of the station's programming team. Let's just keep in mind that change is good. Reaction from 91X? None, really. They're tighter than a radio guy's wallet and playing all the hits. The only thing different at all is that Music Director and afternoon jock Chris Muckley seems to have skipped his new music feature, "Muckley's New Toy," this week. It's not clear yet if the feature is totally kaput or just on hiatus. Maybe 92 Five will create a "Land Of Lost Toys" feature for Halloran's pending return to PM Drive... Dig these funky full-length masterpieces: Steve Poltz, Rocket From The Crypt and Fastball.

21 SOUTHERN CULTURE O/T SKIDS - DGC Add @ 92Five

HITS January 23, 1998

20 BLUR - Virgin

Plastic Seat Sweat

24 APHEX TWIN - Sire

Come To Daddy

22 SPACE MONKEYS - Interscope

The Daddy Of Them All

23 DEATH IN VEGAS - Time Bomb

25 BLACK GRAPE - Radioactive/MCA

Stupid!Stupid!Stupid!

STEVE POLTZ

## special Beat\*hangSuite

## disks special indie



Pilgrims Of The Mind "What's Your Shrine?" (Map Records): The third release from Vancouver-based Map records, "What's Your Shrine?" embodies all that is good about current West Coast electronic music. They effortlessly bypass trends and pigeonholing by paying tribute to their influences without

purely emulating them. You'll feel a little house, catch an ambient trip and taste some of the freedom from the early days of KLF and 808 State. (Richard Winn)

Contact: Robert Shea @ 604-602-1037

John Moreman "...and the sun shines" (PopStatic): El Niño be damned—San Francisco pop vet Moreman slings a slew of sunny melodies on this six-song EP. The chiming guitars and yearning vocals on tracks like "Together Again" and the scrappy "Fast As I Run" are bracing indeed, while the delicate title



track will melt you like butter. Add an able band and solid production, and you've got one classy disc. Moreman may not have a Tabernacle Choir, but you'll get religion. (S.G.)

Contact: PopStatic Records @ 415-752-4380

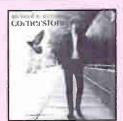


Medicine Drum "Supernatural" (4DAT Records): This disc, a collaboration between producer Andy Guthrie (Eat Static and Banco De Gaia), percussionist Chris Deckker and DJ Chrisbo, AKA "Medicine Drum," venture into dangerous territory and pull it off with amazing beauty and style. They prove it is possi-

ble to break the "rainstick barrier," the mythical space between credible electronic music and hippies with dodgy tabla samples. (Richard Winn)

Contact: Nick Smith @ 310-396-2257

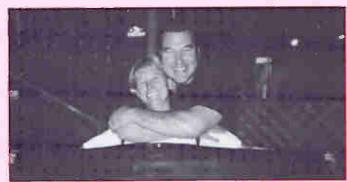
Richard X. Heyman "Cornerstone" (Permanent Press): A monument to sturdy songcraft. This East Coast tunesmith, singer, producer, arranger and multi-instrumentalist is something of an underground power-pop legend, but "Cornerstone" outstrips his past triumphs with heartfelt melodies and



sweeping, elegant arrangements. From the opener/title track through standouts like "All I Have," "Tidal Wave," "Out of My Hands" and "When It Was Our Time," Heyman's soulful, earthy vocals and simply killer tunes never fail to enchant. X marks the spot. (S.G.)

Contact: MS Distributing Company @ 800-688-3383.

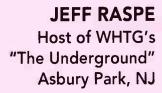
## special indie pics



THIS IS A LOVE ATTACK: Steve from Smash mouth asks KPOI Music Director, (the very squeezable) Nikki Basque, "Why Can't We Be Friends?" Smash mouth wanted to teach the world to live in perfect harmony by participating in KPOI's "Rock Before X-Mas" show, a benefit for the "Toys For Tots" program. Over 3000 listeners showed up, and nearly 2500 toys were collected for all those poor kids forced to live in a tropical paradise.

## this week's really

beat person





A PERFECT TEN: Well, yes, Jeff Raspe is pretty darn cute, but ten is also the number of years he has been hosting "The Underground" on WHTG! PD Rich Robinson originally hired him, and Jeff was thrilled when Rich returned to the station last year. Their forward-thinking programming and willingness to step out on new music make WHTG one of the most highly respected stations in the country. Some of the records that Jeff has recently championed include Shelter, Fatboy Slim, The Cherry Poppin' Daddies, Black Grape and The Bent Scepters. Not bad for a guy who's actually related to Jesse from D-Generation!

## "my love is real"

"We like it so much we are playing "My Love Is Real" even more than Greenday"

Mike Summers OM/PD, KXRX, Salt Lake

"Greg Garing 'My Love Is Real,' we play it, people call for it like crazy, they seem to like it. Betcha a nickel we get good research. You want brain surgery, go to a hospital. We're busy playing a hit."

- Sean Demery MD, 99X, Atlanta

New York Times "Best of Pop's '97 Releases" - Jon Pareles

- 1- Bob Dylan "Time Out of Mind"
- 2- Gilberto Gil "Quanta"
- 3- Sleater-Kinney "Dig Me Out"
- 4- Yo La Tengo "I Can Hear the Heart Beating as One"
- 5- Janet Jackson "The Velvet Rope"
- 6. Greg Garing "alone"
- 7- Radiohead "OK Computer"
- 8- Missy (Misdemeanor) Elliott "Supa Dupa Fly"
- 9- David Calzaldo y
  - la Charanga Habanera "Tremendo Delerio"
- 10-Roni Size and Reprazent "New Forms"

"Rock & Roll with a twist."

"Best thing I've heard this year"

- kd lang, Mojo

"... One of the gutsier and more beautiful albums of last year."

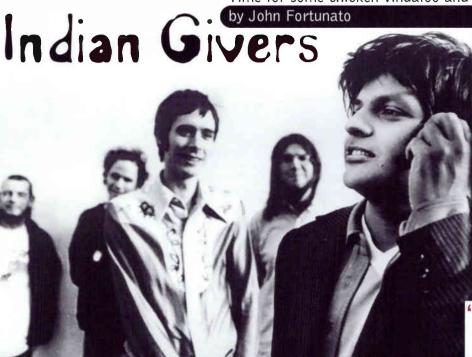
- New York Magazine

"Garing fuses classic songwriting values...with a subtle percolation of beats and trippy electronics to create a music that is equal parts viceral, impassioned and sing-alongable."

- Q Magazine



www.paladinrecords.com www.revolution-online.com



'WE DON'T BREAK OUR MUSIC DOWN SO MUCH AS KEEP IT OPEN."

ornershop's Tjinder Singh, a gifted London-based Indian singer/songwriter, uniquely blends Punjabi folk, bhangra, lo-fi post-punk and electronic embellishments on his quintet's third full-length disc "When I Was Born For The 7th Time" (Luaka Bop/WB). Wideopen to a cultural exchange of ideas, Singh challenges and delights listeners with joyous, positively uplifting songs. More polished, stylistically congealed, and melodically captivating than '95's very fine "Woman's Gotta Have It," this follow-up deals with spiritual rebirth, but sidesteps cultural roots exploitation with rebellious world music collages. Linking intriguingly untrendy, unfashion-

able song structures with cut-and-paste arrangements, Cornershop pursues excellence through diversity. Friendly, insouciant collages such as "Brimful Of Asha" and "Sleep On The Left Side" deserve serious radio attention. Of course, the only attention HITS' own none-too-sacred cow John Fortunato "Cookie" deserves is from his parole officer.

How has Cornershop grown musically from its early, experimental singles to this most recent album? Our first EP, "In The Days Of Ford Cortina," had four songs that were varied. We've tried to build on that by making each song different. By the time we did our third EP, we honed in on a sound. Some people say it's East meets West, but that's very short-minded. What we do is delve into different types of music and take elements of each. We don't break our music down so much as keep it open.

Cornershop has succeeded by writing good songs that connect on an emotional level.

We try to put as much effort into each track as possible. But albums are difficult to do these days. We're aware that with programmable CDs, people pull only a few tracks off the album. So we were very conscious of trying to keep the listener occupied for the whole duration.

"When I Was Born For The 7th Time" seems

"When I Was Born For The 7th Time" seems more joyous and positive than "Woman's Gotta Have It."

You're right. We pre-empted Tony Blair's election victory in England and are celebrating the end of the century. I just think, in a small amount of time, he's tried to push some positive ideas. He has opened up to arts and entertainment.

What are your thoughts on the Royal Family?

I really don't give a f\*\*k about whether the Royals should exist. What I do realize is people in positions of power and influence should use their status positively.

How does your background as a designer correlate with Cornershop's music?

I worked for William Morris, who was a founder of the arts and crafts movement. His poetry was great. He had a forward-thinking policy of learning to do things differently. That's how we feel about Cornershop—not in terms of big hit records, but by giving every bit of ourselves to achieve success. William Morris even coined the phrase, "Born To Be Wild." That's where Steppenwolf got it from. They had five years of good rocking. We used to drink at a local pub and put on "Magic Carpet Ride."

What are some other musical influences?

The first things I heard were punjabi folk and Sikh devotional music. Bhujangi groups from Birmingham in the late '70s were rocking. Then I was into the Spinners. After that, it was a matter of developing a record collection. I went to a Sikh temple and within walking distance was a black Christian Gospel church. I've always liked religious music because it puts over a genuine feeling in people very quickly. I'm not that religious. But my influence from religion is based on a lack of self-confidence.

"Funky Days Are Back Again" has a happy, embraceable sound that feels pretty spontaneous.

We recorded it on a DAT in a Vermont hotel the same day we bought a keyboard. It was made on the spur of the moment. It's good that the feeling of "Funky Days" reflects the gap of where we are now after the '80s.

Have you made any music videos recently?

The Light Surgeons did a video for "Good Shit." A friend of ours, Phil Harder, did one for "Brimful Of Asha," which has been getting quite a bit of airplay. It's a very bright, bold-colored video, and it absolutely rocks.

The guitar licks on "Brimful Of Asha" reminded me of Lou Reed's "Dirty Boulevard."

It's more Jonathan Richman. We've always liked him. The B-side of his "Roadrunner" single was "Angels Watching Over Me," which was very much in that Gospel vein.

#### How did you get Allen Ginsberg to add a poem to "When The Light Appears Boy"?

We were using his spoken-word pieces, like "Howl," after gigs. He also got into "Woman's Gotta Have It." He seemed to be into the idea of working with us after we met. So he showed us his modest apartment and then we recorded it. It has references to William Blake's "Vision Of Death." Ginsberg was very frail at the time and knew he was going to die, so that made it more poignant. Instead of making it a rock song, we put in Asian elements I recorded in India to reflect where his spoken-word influences were from, especially with "Howl."

What did you learn from touring with the likes of Beck and Los Lobos?

That it's pretty tough being at the bottom—which is where we are. And that's where we've been for the last few years. We know how hard we've tried and I suppose, the more we get into it, the harder it may get for a band like ours. Maybe we're better left where we are... in obscurity. Three years ago, Sonic Youth's Thurston Moore said he didn't like any new music, but mentioned that Cornershop interested him. That's remarkable.

As an Asian Brit, do you feel discrimination still exists?

I certainly think so. As Cornershop, how much do we have to do to be taken seriously? It's quite difficult to move units when you've got a black face. We've slowly received credit. We continue to make music to prove those people wrong and let them run with their tail between their legs.

What are you up to these days?

I recorded some B-sides recently with more strings. There's also something I wrote for the multi-artist "The Good, The Bad, And The Ugly" album. •



#### THE STORY CONTINUES ...

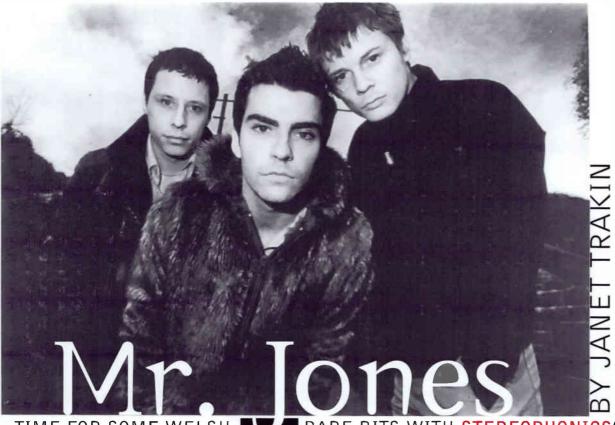


"ALL AROUND THE WORLD." THE NEW SINGLE AND VIDEO

FROM THE PLATINUM ALBUM BE HERE NOW.

MTV HEAVY ROTATION





TIME FOR SOME WELSH RARE BITS WITH **STEREOPHONICS**' KELLY JONES

Poised to make their stateside attack, Stereophonics will be cultures apart from their roots in Cwamaman, South Wales when they bring their anglo tunes and small-town vignettes to this country. Tight beats, whiney, high-pitched vocals and simple but pleasant rhythms are the ingredients in the rock recipe of two delectable singles, "A Thousand Trees" and the haunting "Local Boy In The Photograph," off the band's V2 album "Word Gets Around."

Their history goes back to the source of their childhood: they all grew up on the same block. 23-year-old front-"I LIKE TO man Kelly Jones, 23-year-old bassist Richard Jones and 27-year-old drummer Stuart Cable not only share the same WORK, BUT hometown, but a fascination with music from an early age. In fact, success has not spoiled them. All three still return home to their working class hometown after recording sessions in Sussex and tours.

"Word Gets Around" is emblematic of that phenomenon women are accused of, but men get equally involved MAYBE BY THE with—gossip. No, "A Thousand Trees" is not a song about ecology—it's about a 70-year-old teacher in the school system for two generations who gets accused of sexually abusing young girls. A dirty old man? It's clear whose side Kelly is on when he uses a forest fire as a metaphor for how quickly gossip travels. Weddings, fruit-stand vendors [ La EN ] OY and suicidal teenagers are also on Jones' songwriting agenda.

The music is captivating and, although he denies their influence, Kelly's diminutive stature but riveting stage presence and voice is reminiscent of Green Day's Billie Jo Armstrong. Kelly was on his best behavior, though, as HITS' own Delray Be-occcchhhhh yenta Janet Trakin "Lettuce and Tomato" caught up with him on her way to an early bird special at the famed Rascal House.

#### What is Cwamaman like?

It's a small village 20 miles from Cardiff, which is the capital of Wales. It's a small community where everybody knows everybody. It has a population of about 1,500. It's a very picturesque town and green kind of place. Very working class. We live 20 miles from the city, so it's a good escape.

#### How did you first get into music?

Me and Stuart played drums live on the same street. I had a guitar when I was 12, and he had a drum kit. I did my first gig when I was 12 and he was 15. We were in different bands that played in pubs and things like that. I started taking it seriously when I was 18. My father was a singer. I used to watch him in clubs. I probably got a bit of it off him, but he never wrote or played.

#### Did he encourage you?

He encouraged us, but he never forced anything on us. He always helped us as a band. We used to borrow his equipment. He always criticized what we did in a helpful way. Where most dads would say, "You're great," he actually told us what we were doing wrong so we could learn.

#### Did he get you gigs?

No. Basically, we did everything ourselves. We'd look through the papers and try to find clubs where we could book the band.

#### Did you ever get bored in Cwamaman?

It was a really good place to grow up. There was a great deal of space for kids to play. I never felt bored. Obviously, after you've traveled with the band, you go back and see it as being a lot quieter than it was. I love the place. The only thing I didn't like about it was the lack of opportunity for work. There was only factory work, which I didn't want to do.

#### Would you ever live in a city?

I'd prefer not to. I like going to cities and leaving cities. When we got to New York for the first time, it was exciting. Same thing for London. But now we've got the best of both worlds. We can see the cities, but come back to a quiet place where we grew up.

#### You've been described as a soul band... the Motown of the '90s.

That was a strange quote when it came out. We took it as a compliment, but we didn't really know what it meant. We've always wanted to be a band that entertains people. My father always used to play Sam Cooke and Stevie Wonder. Motown was a brilliant movement for a lot of different artists and bands. Maybe we have the passion of those bands, but we don't sound like a soul band. I don't think that a band with just guitar, bass and drums can sound like a soul band. Not many people in indie bands in Britain can sing a bit, so maybe that's where it comes from.

#### How would you describe your own music?

I've always wanted to be a band that can play well live. Like in workmen's clubs. The only way you can play places like that is to play well; otherwise you get thrown off the stage. We're a band that likes playing live and writing songs.

#### Do you have a favorite touring anecdote?

Stuart once met a woman that came into our hotel room in London. She was American, and he was Welsh. He asked her where she came from, and she said Seattle. That night we played with the Who, and it was cold. Stuart was saying to the girls that Eddie Vedder was watching us from the audience. She was saying, "Yeah, sure." Stuart then told her he saw Eddie with some other woman. And it ended up to be that he was talking to Eddie Vedder's wife and Eddie Vedder was with another woman. He got Eddie Vedder in a lot of trouble that night.

#### What do you see yourself doing at 50?

Relaxing hopefully. I like to work, but maybe by the time I'm 50, I'll enjoy sitting down and doing nothing. I did script-writing in college, so maybe that's something I can go back to. My big ambition would be to do a film. Whether or not that will happen is a different story.

ITTING DOWN AND DOING

TIME I'M 50.





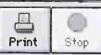














Folder Inbox

> FIRST THE FANS SPOKE AND NOW RADIO IS DOING ALL THE TALKING

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Subject

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**BIG WRECK** 

Already On:

99X Q101 (Top 10 Phones)

"THE OAF"

**WBCN** WXRK

**WXDX** KEDJ & Many More

12/19/97

+ 263 SPIN INCREASE FIRST WEEK! **MOVES 162 - 40\* BILLBOARD MONITOR** 

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BIG WRECK/THE OAF

Date:

Fri, 19, Dec 1997 00:07:11-0700 (PDT)

From:

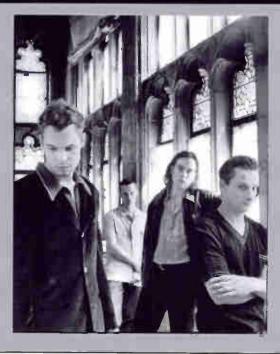
www.BIGWRECK.com

"Saw your "Oaf" video on MTV's 12 Angry (and ignorant) Viewers today. I was floored by the kickass beat and the opening riff was awesome. I went out right after seeing the video...literally...the moment the video ended, I walked out the door heading to the music store. Your album is great"

- Josh

I saw you guys in Pittsburgh at Metropol tonight. I'd never heard of you guys before, but you totally blew me away. I'll be picking up your CD this week." - loe

" I don't know if any of the band members in Big Wreck will actually read this but I would like to thank them for giving me hope in an otherwise hopelessly lame music scene. Their debut album ROCKS!! When Soundgarden broke up I decided that real rock music was dead. Pearl Jam let me down a long time ago. I strongly dislike a lot of the crap that is called alternative. Alternative is just another term for poor musicianship with a record contract. I was channel surfing one day and caught "The Oaf" on M2. I immediately went to purchase the CD. Thanks a lot guys, I have a feeling Big Wreck is gonna be HUGE!!" Sincerely, your biggest fan in Texas, Robert H.



## "The Oaf"

from the debut album

In Loving Memory Of ...

ON TOUR WITH CREED

The big wreckord you've been waiting for.

Produced by Matt DeMattee and Big Wreck Mixed by Jack Joseph Puig Management: Bernie Breen for the Management Trust Ltd.

## post\*Modern

### picks edited by Karen Glauber



Rustic Overtones "Rooms By The Hour" (Ripchord): Swing to their soul, baby. The fourth release from this Portland, Maine seven-piece will easily funk up your life. Having shared a bill with such cool cats as the Mighty Mighty Bosstones, George Clinton and the Fun Lovin' Criminals, their horn-driven licks,

deep-throated vocals and vintage Hammond sounds all groove with a loungy, big-band brilliance that recalls those acts and more. Check all fourteen of these chunks of chill for more than just a one-night stand. (A.S.)

#### Muler "The State Of Play" (Dedicated):

This New York-based quartet brings to mind a bevy of underground rockers who have risen from obscurity to commercial deification. With this debut fulllength LP, the band packs thundering strings, sweeping rhythms and quiet moments of emotion into its post-punk



pipe and smokes it. When lead singer David Baumgartner wails with angst, the band's understated melodies strike a riveting balance. Highlights include the pop-driven "Caesar's Palace," the darkly folkie "Aspirin" and the distortion heavy "Honey Fondue." (A.S.)



Fluorescein "High Contrast Comedown" (DGC): Don't shine this one on. L.A.'s noise-pop darlings blaze brightly on this batch of inventive tunes. Singerguitarist Greg Mora has a commanding voice, and songs such as the leadoff track "Slaughterhouse With A Bed," "More-On" and "The Goldfist Rising"

skillfully juxtapose swirling menace with full-on melodic payoff. Fans of Foo Fighters, Everclear and Offspring will light up at Fluorescein's explosive guitars, grinding grooves and nifty hooks. Make the 'scein. (S.G.)

The Apples In Stereo "Tone Soul Evolution" (Spinart/Sire): The Apples In Stereo make it clear they have their favorite "pet sounds," and use them to their advantage to construct tight, 60's-inspired pop songs that stop you in your tracks. Should the listener utilize headphones, the album's full potential is



revealed. Chiming guitars and bouyant melodies form the basic structure, allowing layers and textures to permeate the mind. "What's The #" rocks out in a Kinks-ish rhythm, and "Shine A Light" truly deserves undivided attention. This is the future of hi-fi rock, so take a big bite. (William Dunavant)

#### pomo mugs



CURED HAM: During The Cure's recent visit to Q101, PD Alex Luke (I) took the opportunity to roll out his Professional Entertainer's Manteca Vat and show off, sculpting a num-

ber of lard animals and celebrity busts for the pleasure of those looking on. "Your skill with rendered flesh byproducts is indisputable," noted lead Cure guy Robert Smith (3rd fr l). "Sure, but I'll bet he can't play 'Dixie' on his buttcheeks," smirked Elektra's Pete Rosenblum (r). "Carving lard ain't so tough." Nothing like a little friendly rivalry.

NUMBROD: The thrill of a radio station visit, the sheer magnetic energy of the artist-radio bond has perhaps never been captured as elegantly as in this photo. Green Day's Tré



Cool (I), Mike Dirnt (2nd fr r) and Billie Joe (r) tough it out during a Live 105 breakfast shindig as VP of Programming Richard Sands (c) offers to give them a tour of his antique shoehorn collection and morning guy Johnny Steele explains why women find him irresistible. How tough it must have been for them to keep from wrecking the joint.



EVERYBODY BLURTS: Legends Michael Stipe and Patti Smith performed a special Tourette's Syndrome concert at 99X, performing such hits as "Radio

Free Motherfucking Europe," "Shit, Fuck, Gloria, Bitch" and, of course, "E Fuck Blow Me The Letter." Seen hoping not to perform at the Narcolepsy Telethon are (I-r) 99X's Keith Cunningham, Tony Shanahan, Stipe, Oliver Ray, Jaydee Daugherty, Smith, BMG's Kris Morgan and Eric Turner, Lenny Kaye and 99X's Sean Demery.



WFNX	WEJE	WARQ	WWCD	WPGU	WKRL	WOSC
KTCL	KPOI	KFMZ	WHMP	WJSE	WOXY	OXIW
WRXQ	WEQX	WXZZ	WPGY	KLZR	KFTE	WHTG
KGDE	WWSK	KEDJ	KQRX	KKDM	WHMP	
WNVE	KNRQ	KWOD	WDST	WROX	KQXR	

roduced by Danny Saber with John X Volaitis and Shaun Ryder Mixed by Tom Lord-Alge Management: Richard Bishop for JAM Visit the Radioactive web Site at Fauluactive







## wide mouth mason "midnight rain"

the new single from the self-titled Canadian gold record

Active Rock Major Market Play LW TW BAND LABEL COMMENTS PEARL JAM Given To Fly Epic Proving their power CREED My Own Prison Wind-up Active MTV, 28K DAYS OF THE NEW Out/Geffen Still huge! Selling! Geffen Getting big spins in Texas MEGADETH Almost Honest Capitol M2, Another 7000+ sold METALLICA The Memory Elek/EEG Heavy MTV, M2 Col/CRG Up to 1.4 million sold OZZY OSBOURNE Back On Earth Epic M2, 27,000 sold T.W. METALLICA The Unforgiven 2 Elek/EEG Another 60,000 sold MATCHBOX 20 Atl/Atl G Heavy MTV, Monster! MARCY PLAYGROUND Sex & Candy Capitol Heavy MTV, M2, phones! BIG WRECK The Oaf Atl/Atl G Active MTV add, M2. FOO FIGHTERS Everlong Ros/Capitol 13,000 sold T.W. FreeWorld Still selling over 10K per GREEN DAY Time Of Your Life Reprise Heavy MTV, M2, 25K T.W. OUR LADY PEACE Col/CRG Stress MTV, 12,000 sold T.W. DAYS OF THE NEW Shelf In The Room Out/Gef New @ KISS, KEGL, KNCN +++ FAITH NO MORE Ashes To Ashes Reprise What's next? BUSH Am. Werewolf OST/"Mouth" Tra/Int/H'wood Around 13,000 sold T.W. LED ZEPPELIN The Girl I... Atl/Atl G Another 22K, strong CAROLINE'S SPINE Hollywood WKZQ adds it! Tour SEVENDUST Black TVT KSJO adds it! Tour LIFE OF AGONY Weeds RoadrunneR 27 big spins @ WAAF RAGE AGAINST... The Ghost Of... Epic WGIR comes in T.W.! Dimension/Cap 20,000 sold T.W., WRCX Add DREAM THEATER
You And Me Elek/EEG WYSP Add, Strong debut CHRIS CORNELL
Count Personnellations OST/Sun Shr Atl/Atl G 1 Most Added BLINK 182 Dammit

Cargo/MCA

Elek/EEG

Capitol

Stress MTV, 18K, breaking!

Going to a bath house

#2 Most Added

## FROM THE PIT By Jimmy Barnes

Din Pedals



"Ashtray" smokes

BEYOND THUNDERDOME: The world of rock promotion at some labels right now is about as volatile as I've ever seen it, with many jobs changing hands while the labels are in the midst of breaking records! The powers-that-be have got to be concerned during this critical time. There's some unusual stuff goin' on right now in our music world, like Mercury's hiring Andrea Weiss as its West Coast-based National Director of Rock (teaming with Brian McEvoy). Brian

has had that title for some time now and I expect him to be handling more of the responsibilities from his East Coast post, but I'm still wondering why they'd want to let VP Drew Murray go? And speaking of Drew, he's been busy as hell and should land soon. More on this later... Over at WB, Mike Rittberg is now in place, while Dave Lombardi holds on to his National Director gig through the storm... DreamWorks continues to wade through an allegedly miniscule talent pool, as do RCA & Sire. The RCA post might just be handled from within the Wilshire offices. Looks like this is a prime time for any young guns to shine and prove themselves a commodity... Our friend Jim Hunter is now officially the PD at KCMQ/Columbia. His musical and programming talents have finally been recognized and we couldn't be more adrenalized over this appointment. Yeeehaaaw!... If you didn't know that Peg Pollard exited KILO, now you do. She's a great music person who'll surely get picked up by some smart company soon. Ex-KWKR and KILO office nerd Don Jantzen is now the MD there in Colorado Springs. Good luck with the music, Don... In Salt Lake City, we've now got "The End" PD Bruce Jones doing the same duties at Active Rocker KBER for the time being. Helen Powers is the MD at the station and appears to be the best source of Q&A right now as Bruce is overly busy... I

couldn't believe how jacked-up WIYY's Rob Hechman was after seeing the Rolling Stones (Virgin) show last week--actually makes me consider going to a HUGE spectacle for the first time since U2! I hear the tour kicks big bottoms... Hum's (RCA) guitar-driven "Comin' Home" single is hot! Loud rock is back and Hum (on Rockline 2/9) is smack-dab in the middle with adds at stations like WLZR, KTUX, WZAT, KRAD,

Alice in Chains



Soon, very soon

WKZQ and others. Watch this one develop, as well as Red Ant's latest Naked release. Their single, tearing radio a new one, is called "Raining On The Sky" and is already getting solid airplay at stations like KBPI, WHMH, WRUF and many more than I care to list. So, go find the damn thing and check it out for your Active Rock station... Capitol's Marcy Playground, Megadeth & Foo Fighters all continue to kick like a mule, as does Wind-up's Creed (still Top 5 with their "My Own Prison"), now getting action for the "Torn" single... Outpost's Days Of The New rakes in the "Shelf In..." adds, as does Chris Cornell's "Sunshower" from the "Great Expectations" OST (#1 Most Added)... Iguana's Nickelbag continues to pull in quality calls like KUPD! Get it-'nuff said!.. 550's Headswim buzzes with the "Tourniquet" single, which follows last year's successful "Hype track. Check this out, too... The new Alice In Chains (Col/CRG) leaves me speachless and still in awe of Jerry Cantrell. On your desk very soon... BREAKIN' WIND: Kim Langbecker... The truth is in here...somewhere :-o the parties of the section of the se

FOO FIGHTERS

## ROCK

#### Making Waves



#### Dave Ross/Capitol

While trying to figure out how El Niño will be impacting his tee-time this winter, our friend in the Tower on Vine has been causing a windfall of his own with hit after hit at Active Rock. Dave Grohl and the Foo Fighters love him, Dave Mustaine and the Megadeth boys are so happy they could kiss him, while both Marcy Playground and Everclear are also feeling that warm and fuzzy glow, as all acts break massively in the Active Rock world. To top it all off, the impressive Collective Soul track from the "Scream 2" OST is starting to take off bigtime. Hell, not even a mention in the HITS rawk section could blow out the flame under Dave's ass. He's smokin'!

#### Pic Of The Week!



Gabba Howard... The legendary Ramones recently stopped by Howard Stern's morning show at WXRK to plug their new 32-song Radioactive Records CD/video package, "We're Outta Here." "Hey guys, whatcha got on under those tight, leather jackets?" Stern leered during the visit. "I'd like to unzip those zippers...oh, what I'd do to you! God, you really turn me on with those cute little haircuts...Take off your sunglasses, lemme look into those eyes!" Gently spurning his advances, the band are now more certain than ever that Rodney Bingenheimer really IS the best interviewer in radio. Pictured are (l-r) Marky, CJ, Stern, Joey, Johnny & Robin Quivers.

#### Wavemakers & Picks

#### Nickelbag Mas Feedback Iguana Records

Generation next is here and Nickelbag is all about it. Cool, up-tempo lyrics flow with brash, in-your-face sounds to create a synergy that is totally unique and very hip to the state of heavy rock music today. The



grinding riffs on radio single "Grow" put a thunderous feeling of power in your chest and make you want to whoop like Tarzan. Bernard Fowler's vocals (who, incidentally, sings backup for the Rolling Stones) are intense—not only in the way he sings, but also in the way he weaves clever, tricky lyrics. Other burners to check out on the album are "Sweet Thang" (complete with expert '80s guitar noodling), "Love Song," "I Will" and "Soul Search." Cop yourself a Nickelbag pronto. (JB)

#### Two Voyeurs Nothing/Interscope

Rob Halford! What more can I say to further the hype on this highly anticipated LP? The grinding guitar work of John



Lowery and the album's industrial vibe is obviously reminiscent of Trent Reznor, who executive produces. Add to that Bob Marlette's production, Dave "Rave" Oilvie's mixing and Bob Ludwig's mastering and... well... the result is inevitably going to be this monstrous masterpiece. The "I Am A Pig" track is thunder for your ears and a real sonic departure for Rob—like nothing he's done before. "Stutter Kiss" has enough hooks in it to catch Jaws (the original one) and "Bed Of Rust" will make you feel as though the weight of the world is on you. Go buy some face paint and make like a Voyeur with this one. (JB)

#### Training For Utopia Plastic Soul Impalement Tooth And Nail

JESUS LASHES OUT!! Alright—more rebellious noise from the always-fun, pissed-off Christian coalition. Training For Utopia is primed to join the ranks of the cool, heavy bands that have emerged from the ohso-prolific Sacramento scene.



Although, unlike the usual Deftones, Will Haven or Far-style sounds, this stuff is admittedly much more influenced by the Deadguy, Coalesce, Turmoil school of hardcore. It's progressive, chaotic, noisy and highly emotional. The vocals might seem a little incessant to some or familiar to others, but overall, they fit well. This is a good one to put on when you feel compelled to grit your teeth, close your eyes, dance around and shout at the Devil. And maybe he'll even shout back. [JS]

...THE REALM OF SATAN: Sweden's black metal underground has made more murderous headlines recently with the arrest of Jon Nodveidt of Dissection. Jon and his Satanic associate Vlad are suspects in the murder of an Algerian man who was shot in the back of the head right before Christmas. NBA will continue to support Jon

and hope to release another Dissection record soon (before the hype dies out)... Necropolis is right on cue with the release of another batch of blasphemous black, thrash and speed metal from some of Sweden's most notable purveyors of hate-crime, Cranium, Guillotine and War. The latter features elitist members of Dark Funeral, Hypocrisy, The Abyss, Abruptum, Opthalamia and Vondor. Contact the dark side directly at (510) 623-0922... New Age/Conversion Records, home of some great hardcore from Endeavor, Chorus Of Disapproval, Unbroken, Mouthpiece, Man Will Surrender, Ignite, Battery, etc., will be closing their doors for an indefinite period of time. All of these great records are still available, so go buy some now!... Mississippi mud runners turned Beantown Yankees Quintaine Americana have a new one out on CherryDisc. The sound is kind of slow, low and noisy, so it fits in nicely with the rest of the diversified Boston scene. Check it out... I know all of you have been waiting nervously, fingernails in mouth, for the first F.A.D. release of the year. Well, relax, because it's here. Called Stratovarius, it's classic metal from Finland. I don't think it's evil, but... whatever. (JS)

K	.O	CK/M.P.F	1.C. K	ETAIL
LW	TW	BAND	LABEL	COMMENTARY
1 1	1	METALLICA	Elek/EEG	#1 Ace In The Hole
8	2	DEFTONES	Maverick	#1 Main St. Jukebox
2	3	OZZY OSBOURNE	Epic	#1 CD Warehouse
6	4	SUBLIME	MCA	#1 Bionic Records
5	5	JANES ADDICTION	WB	#1 CD Alley
	6	BLINK 182	Cargo/MCA	T-5 Skinnies
	7	SMASH MOUTH	Interscope	T-5 Phil's
15	8	GREEN DAY	Reprise	T-5 Rock Bottom
10	9	HATEBREED	Victory	#1 Eide's
4	10	LED ZEPPELIN	Atl/Atl G	T-5 Rock Fantasy
11	11	MARILYN MANSON	Not/Int.	#1 Ernie November
	12	CREED	Wind-Up	#1 J.J.'s Ear Candy
3	13	NOFX	Epitaph	T-5 Mothers
13	14	LESS THAN JAKE	Capitol	T-5 Magnolia
	15	LIMP BIZKIT	Flip/Int	#1 Mushroom
9	16	PRODIGY	Maverick	T-5 Hit Records
-	17	PANTERA	EW/EEG	T-5 Rock Fantasy
	18	SUGAR RAY	Atl/Atl G	T-5 CD Alley
	19	IN FLAMES	NBA	T-5 Phoenix Recs.
	20	TOOL	FreeWorld	T-10 Sam Goody

Primarily Based On Hot Reports From The Nation's Leading Independents

BAND

TW

LABEL

COMMENTS

	7 1	DEFTONES	Maverick	#1 WWVU
1	1 2	HATEBREED	Victory	#1 WFCS
	5 3	DAYINTHELIFE	TVT	T-5 WVUD
	8 4	ENTOMBED	Music For Nations	#1 KUNV
	4 5	SHAI HULUDE	Revelation	#1 WECS
	9 6	MESHUGGAH	NBA	T-5 WOBC
:	3 7	DEICIDE	RoadrunneR	#1 WNYU
·	6 8	CRISIS	Metal Blade	T-5 CHUD
	13 9	MISERY LOVES CO.	Earache	T-5 WSOU
	22 10	JUDAS PRIEST	CMC	#1 WSMU
	19 11	TESTAMENT	May/Fierce/BO	#1 WKPS
	14 12	FU MANCHU	Mammoth	#1 WGLS
-	10 13	TODAY IS THE DAY	Relapse	T-5 WLJS
	26 14	MORTAL KOMBAT 2 (ST)	TVT	#1 WSOU
ŀ	12 15	IN FLAMES	NBA	T-5 WVKC
	2 16	WILL HAVEN	Revelation	#1 WVKC
	18 17	HYPOCRISY	NBA	T-5 WSMU
	18	METALLICA	Elek/EEG	#1 KRZZ
	15 19	BRUTAL TRUTH	Relapse	T-5 WPCR
:	11 20	IRON MONKEY	Earache	#1 WVUD
	R 21	OVERKILL.	CMC	T-5 WKNH
	20 22	KMFDM	TVT	T-10 WSOU
-	30 23	SIX FEET UNDER	Metal Blade	T-5 WNYU
	17 24	NON COMPOS MENTIS	Wonderdrug	#1 WXCI
	R 25	OZZY OSBOURNE	Epic	T-5 WRVU
	R 26	LIPE OF AGONY	RoadrunneR	T-5 WGLS
-	23 27	DISMEMBER	NBA	T-10 WVUD
	R 28	DAMAGED	Rotton	T-5 WKNH
	R 29	PARADISE LOST	Music For Nations	T-5 WSOU
).	21 30	DILLINGER ESCAPE	Now Or Never	#1 WPCR

Based On Pure Spins From The Nation's Leading Hardcore Radio Stations

WE KNOW YOU'RE PLAYING IT WE HEARD YOU TALKING ABOUT IT

WHY?

GOTCHA' PHONE TAPPED!!!

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THE NEW SINGLE PRODUCED BY DR. DRE & GLOVE

Gettin' Adds January 26 and 27











## amz

**JAMZ Snags Grammy Nom For** "Most Pathetic Whining"



The LOX join allstar jam with The **Onions and The** Capers

No More Wondering: KRNB's Rudy V Wrote The

## BOOK OF LO

KRNB/Dallas' Quiet Storm host Rudy V "Is For Victory" has successfully combined passion and faith. His love of music and prayer landed him his first gig at KMJQ/Houston as the voice of the night. After a year-long stint crosstown at 97.9 The Box, Rudy headed back to Magic when the station was purchased by The Box. With this duopoly, the Box targeted the younger end. In August '96 Rudy had another blessing: Director of Broadcasting Operations, Ken "Well En" Dowe "d" brought him to Dallas in his present position. Faith and passion once again stepped in, leading Rudy to write poems. He now has a book of verse, "Love After Dark... Passion Poetry." We're wondering if he can write a poem about the eerie experience of chatting with our lovely Kandace Taylor "Made" Phyall.

Tell us how you landed in the wonderful world of Quiet Storm.

I was destitute without a job, sleeping in a one-room apartment on the floor and going through a painful divorce. I called a friend, JJ Williams at KMJQ/Houston, to see if there were any sales positions available. There weren't, but Doc Kilgore ran a contest for someone to be a DJ for one hour. I didn't have any faith that I'd win the contest. I got on my knees and asked God for direction. I called the station, finally got through at 6:30am and waited on hold until 8:05am. I introduced the Isley Brothers' "Between the Sheets." I did a lot of things that were logistically correct: a legal I.D., a couple of dedications and even hit the post. I was simply mimicking what I had heard. I got the listeners' vote and did my hour the next night. That was April 14, 1992, one of the most eventful days of my life. The Lord just came in and turned my whole life around. Ron Atkins, the PD, called me into his office the following morning: I signed a two-year deal that day! The public were respon-



Rudy V: What rhymes with HITS?

sible for making me who I was. I was fortunate to have the top-rated nighttime program until I left in '96.

#### Where does all of your passion come from?

I do have passion for what I do; it isn't just a 9 to 5. It's far too critical for the listener. We ("Men of Passion" in the evenings) save lives. We repair broken relationships, bring people together and sometimes we even bring them to Christ. With its sensual mood, the show can be extremely spiritual and uplifting.

#### What inspired you to write poetry?

My wife and I commute. When I moved to Dallas, she remained in Houston with our six-month-old daughter. So I'm here all alone. I had a lot of time on my hands. The distance is what inspired me to start writing the poetry; the first three poems are about my wife and not having my family with me.

When did you decide to publish "Love After Dark?"

I use the poetry as an extension of the show, trying to be more creative. Listeners started calling in, assuming that I had a book out and wondering where they could buy it. I told a caller I did not have a book, but I had a collection of about 40 pieces. Ken Dowe heard that and decided to put together a promotional book. We gave away 105 copies during my show, and the response was very positive. I eventually had 65 poems under my belt and a big demand. So, I decided to publish the book.

#### Why did you opt for self-publishing?

I haven't counted out the idea of a publishing company picking the book up. With self-publishing there is no pressure to meet any sales demands. I initially printed 100 copies and did a live remote at an African-American bookstore; we sold out in four hours. I reinvested the money and got 1000 copies printed in November. We're already sold out. It is a blessing!

Jamz SSXLLA BUSILLA

## Sizz ling Singles

#### The Top Fifty

Week Of January 23, 1998					
2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
9 1 1	USHER	LaFace/Arista	21 28 26	LL COOL J	Def Jam/Mercury
10 10 2	Nice & Slow  JANET  Together Again	Virgin	13 19 27	Father MISSY ELLIOTT Sock It 2 Me	Gold Mind/EW/EEG
17 6 3	BUSTA RHYMES	EastWest/EEG	<b></b> 37 <b>28</b>	NEXT	Arista
6 5 4	Dangerous UNCLE SAM I Don't Ever	Stonecreek/Epic	18 24 29	Too Close TOTAL What About Us	LaFace/Arista
11 8 5	DRU HILL	Island	36 33 30	SAM SALTER	LaFace/Arista
1 4 6	5 Steps	EastWest/EEG	29 26 31	ROME	Grand Jury/RCA
3 3 7	My Body  DRU HILL	LaFace/Arista	25 27 32	Crazy AALIYAH	BE/Atl/Atl G
26 23 8	We're Not Making DESTINY'S CHILD	Columbia/CRG	49 39 33	The One I Gave PLAYA  Don't Stop The	Def Jam/Mercury
2 2 9	No, No, No	Bad Boy/Arista	34 30 34	ERICK SERMON	Priority
24 21 10	JON B.	Yab Yum/550 Music	50 <mark>35</mark>	Rapper's Delight  OL SKOOL	Universal
31 13 11	Are U Still Down KP & ENVYI Swing My Way	EastWest/EEG	22 36	Am I Dreaming  MARIAH CAREY  Butterfly	Columbia/CRG
4 7 12	BOYZ II MEN	Motown	TOP SPINZ 37	MARY J. BLIGE	MCA
22 18 13	A Song For Mama BRIAN MCKNIGHT Anytime	Mercury	44 42 38	Seven Days SOMETHIN' FOR THE All I Do	WB
8 11 14	ERYKAH BADU	Kedar/Universal	30 34 39	MARY J. BLIGE	MCA
23 20 15	Tyrone K-Cl & JOJO	MCA	28 31 40	Everything SOUNDS OF BLACKNESS Hold On	Persp/A&M
38 32 16	All My Life MASE	Bad Boy/Arista	32 35 41	BOYZ II MEN	Motown
46 29 17	What You Want SWV Rain	RCA	27 38 42	4 Seasons Of SOMETHIN' FOR THE	WB
7 12 18	USHER	LaFace/Arista	42 43 43	My Love Is The STING/PUFFY	A&M
19 14 19	You Make Me War H-TOWN	nna Relativity	39 40 44	Roxanne '97  MARY J. BLIGE  A Dream	MCA
5 9 20	They Like It Slow  MASE  Feel So Good	Bad Boy/Arista	45 44 45	MASTER P  Make'Em Say Uhh	No Limit/Priority
36 21	MISSY ELLIOTT  Beep Me 911	Gold Mind/EW/EEG	TOP SPINZ 46	LL COOL J 4,3,2,1	Def Jam/Mercury
12 15 22	NEXT	Arista	TOP SPINZ 47	NOTORIOUS B.I.G.	Bad Boy/Arista
20 25 23	Butta Love TIMBALAND & MAGOO Luv 2 Luv U	BE/Atl/Atl G	TOP SPINZ 48	Nasty Boy LUTHER  I Won't Let You Go	LV/Epic
16 17 24	2 PAC	Amaru/Jive	TOP SPINZ 49	JODY WATLEY	Atlantic/Atl G
15 16 25	I Wonder If  JOE	Jive	47 48 50	Off The Hook WILL SMITH	Columbia/CRG

Based Primarily On Radio Airplay With Retail Sales • Top Spinz Indicates Sharply Increased Airplay And/Or Highest Debuting Singles

Gettin' Jiggy...

#### GET CAUGHT IN THE STORM.

### RAIN IS COMING.





#### THE HIT SINGLE AND VIDEO FROM SWV

#### LAST week it began to pour:

BDS Total Plays: 1196 Audience: 16.8 Million

R&B Monitor Mainstream: Debut 27\*

Monitor Crossover: Debut 31\*

R&R UC: Breaker 25\*

#### THIS week the flood gates have opened:

BDS Total Plays: 1605 Audience: 24.9 Million

R&B Mainstream: 27\*-10\* Airpower R&B Crossover: 31\*-25\* Airpower

Adult Monitor: Debut 39\*
Monitor #1 Greatest Gainer
Monitor #1 Most New Stations

Top 5 Requests & STORMIN' @ TOTAL



from the album RELEASE SOME TENSION



OUT THE GATE IN '98

## Jamz LA KY/USA

## Singled Out

#### By Gary Jackson



Aretha Franklin & Lauryn Hill: Smelling Like A "Rose"

Rolodex Update: Attention, record labels: WQQK-FM Nashville OM Jim Kennedy says that mail is still going to the station's old address. Please check your mailing lists and update to the current address: WQQK-FM, 50 Music Square West, Suite 901, Nashville, TN 37203. Phone: (615) 227-1470... WJMZ-FM Greenville MD Kelly Berry was in the midst of a rigorous exercise set designed by her personal trainer when we

rudely interrupted her. You go, girl, 'cause the Winter Olympics are right around the corner! JAMZ, of course, huffed, puffed and tried not to fall behind as Berry pumped up Mariah Carey's "Breakdown" (Columbia/CRG): "We got a strong reaction once we began to play it. It's a strong 18-34 record." Next came the Stairmaster torture chamber, which she breezed through while listening to Brian McKnight's "Anytime" (Mercury): "It didn't hurt when he did the song on Beverly Hills 90210. Phones were through the roof!" Berry intimated that Keith Washington's upcoming "Bring It On" (Silas/MCA) is getting very strong early reaction: "Glad he's back. It's a song for all demos, with big females" (PD Marv Hankston ran in, did 50 push-ups, and shouted: "We can do something with that!"). 1100 sit-ups later, Berry did a cooldown with Mary J. Blige's "Seven Days" (MCA): "It's my favorite off the 'Share My World' album, and started in our Quiet Storm segment. It shouldn't take more than seven days to reach #1!"... Lady Of Soul: Last week, we announced in the Juice section that Aretha Franklin's newest album, "A Rose Is A Rose" (Arista), will be her 49th. She sounds more youthful and vibrant than ever. The spark in her voice and her approach to the material make the result all the more satisfying. Guest producers include Puff Daddy, Jermaine Dupri, Darryl Simmons and the Fugees' Lauryn Hill, who wrote and produced "A Rose Is Still A Rose." The video, directed by Hill, -and told through the wise, sagely perspective of Franklindeclares that womanly dignity lives on, despite a lover's meandering ways. Aretha imparts lessons that can't be denied, tapping into the very core of what it means to be human. You can listen to a thousand of today's current vocalists and not be moved until you hear that certain something, the ingredient that can only be described as "soul." Check out her new album on March 10, and look for the single February 8... New Adds: Randy Crawford's "Bye Bye" (Bluemoon/Atlantic/Atl G); Christion's "Bring Back Your Love" remix (Def Jam/Mercury); Patti LaBelle's "Someone Like You" (MCA): MJG's "In The Middle Of The Night" (Universal): Luniz' "Hypnotize" (Noo Tribe/Virgin)...

#### Caught!



HAVE SOME PROMO CASSINGLES, KIDS: Hey, it's January, and you know what that means—Christmas is only eleven months away! Seen bringing these glad tidings (and helping out New York's Coalition for the Homeless and the Greystone Foundation) are MCA mega-

diva Mary J. Blige (second from l) a bunch of cute kids and currently unsigned holiday fixture Santa Claus (l), who's sporting some killer aviator specs.



TRADE 'EM WITH YOUR FRIENDS: More holiday merriment—this time helping to dispel the rumor that there's any competition between this oh-so-classy publication and other trade magazines. In this action-packed shot, comedian Ajai Sanders (1) delights former *Urban Network* President and current Death Row Majordomo Miller London (r) and Kannike Entertainment CEO Kasie Kannike with a spicy Arbitron joke.



A VERY SPECIAL CAPTION:
Columbia artist Kenny
Lattimore and LaFace's
Usher recently appeared
on a very special "Moesha."
In the episode, Lattimore
performs his hit "For You,"
while Moesha—played by
singer/actress Brandy—
learns the importance of
brushing up and down as
well as side to side and
decides not to join the

Church of Scientology. Seen are (1-r) Usher, Brandy, Lattimore and show co-star Fredro Starr.

	The Top Times	
	Week Of January 23, 1998	
2W LW TW	ARTIST TITLE	LABEL
	THE LOX	Bad Boy/Arista
4 1 2	Money Power USHER	LaFace/Arista
1 2 3	My Way	Bad Boy/Arista
3 3 4	PUFF DADDY	Bad Boy/Arista
5 4 5	No Way Out WILL SMITH	Columbia/CRG
2 5 6	Big Willie Style MARIAH CAREY	Columbia/CRG
12 14 7	SOUL FOOD	LaFace/Arista
11 7 8	Soundtrack LSG	EastWest/EEG
7 6 9	Levert-Sweat-Gill ERYKAH BADU	Kedar/Universal
27 16 10	BRIAN MCKNIGHT	Mercury
8 8 11	JANET Anytime	Virgin
20 15 12	Velvet Rope HIP-HOP HITS	PolyGram
16 17 <mark>13</mark>	TIMBALAND & MAGOO	BE/Atl/Atl G
6 9 14	2 PAC	Amaru/Jive
13 10 15	R U Still Down IN THA BEGINNING	Priority
23 22 16	Various K-CI & JOJO	MCA
15 11 17	BUSTA RHYMES	Elektra/EEG
17 19 18	When Disaster JAY-Z	Roc-A-Fella/DJ/Mer
14 13 19	MASTER P	No Limit/Priority
20	Ghetto D DJ SHADOW	London/FFRR
9 12 21	Pre-Emptive Strike BOYZ II MEN	Motown

No Limit/Jive

Maverick/WB

Columbia/CRG

Bad Boy/Arista

Island

Priority

Aftermath/Interscope

Ruffhouse/Col/CRG

Def Jam/Mercury

#### Now Ya Know



LUNIUL ILUNIUL

Lord Tarig & Peter Gunz "Deja Vu (Uptown Baby)" Codeine/Columbia/CRG

"We gets down, baby/For the crown, baby!" Brash and playful, this upbeat jam strides along thanks to a super-funky Steely Dan

loop. But the groove of the jazzy "Black Cow" is the only element of deja vu here-the energetic lyrical flow and classical intro are miles away from the strung-out gangsterisms still being offered up by the competition. Even so, "Deja Vu"-first released as an independent single on Codeine-feels serious, celebrating the duo's roots in the Bronx and their worldwide ambitions simultaneously. Lord Tariq and Peter Gunz met at the end of the last decade, as their crews went head-to-head in high school rhyming battles. They became a duo in 1993, calling themselves the Gunrunners, releasing an indie EP and establishing themselves at the street level as a force to be reckoned with. Soon their jams began turning up on mix tapes by the likes of DJs Clue, S&S and Doo-Wop; Lord Tariq turned in cameos on records by The Notorious B.I.G., Nas, Ghostface Killa and Mobb Deep, and Peter Gunz has worked with Ice Cube. KRS-One, Bobby Brown, Shaquille O'Neal and DJ Quik, among others. The unprecedented success of "Deja Vu" led to a distribution deal with Columbia. Both Lord Tariq and Peter Gunz have solo records dropping later in the year, but the "Deja Vu" album is first on the agenda, now that the single's blazing.



Sylk-e Fyne featuring Chill "Romeo and Juliet" **Grand Jury/RCA** 

Despite the title, it ain't about Shakespeare, or even about Leonardo and Clare-it's about gettin' busy. But this first salvo from rapper

Sylk-e Fyne's upcoming debut, "Raw Sylk," does have a romantic vibe, even though the slammin' beat would rattle the fillings in an R&B diva's teeth. With shimmering wind-chimes, a purring synth line and a catchy refrain rhymed by Chill, "Romeo" is the kind of track that will have listeners shedding their clothes before the jeep even gets back to the crib. Sylk's vocals, whether promising to "always and forever be your lady" or demanding you "give it a good lickin'," are very persuasive. Though she doesn't rhyme over the entire track, this will no doubt entice horny hip-hop headz enough to create high expectations for the album. A native of Los Angeles, Sylk has appeared on releases by 2Pac, Eazy-E and Too Short, she's also toured with Bone Thugs-N-Harmony. She authored all the compositions on "Raw Sylk," which was produced by Victor Merritt and Gerald Baillergeau, the team behind "Stomp" by God's Property and "Five Miles To Empty" by Brownstone. Guests on the album include Rome and Too Short. "No matter how much success I enjoy, I'm going to stay humble," the rapper pledges. She's going to have her work cut out for her.

**Based Primarily On Retail Sales** 

Evolution

Unpredictable

Soundtrack

Soundtrack

The Album

The Camival

Phenomenon

Featuring Ice Cube

Dru Hill

Life After Death

MYSTIKAL

THE FIRM

**DRU HILL** 

ICE CUBE

LL COOL J

WYCLEF JEAN

JACKIE BROWN

MEN IN BLACK

NOTORIOUS B.I.G.

21

18

23

24

25

26

22 29 30

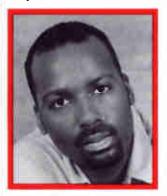
19 20

## Juice

#### Fresh-Squeezed Facts, Acts And Info You Only Think You Know

#### **Information Update**

According to *Inside Radio*, minorities now own a paltry 3% of all radio outlets; 1.7% of owners are African-American. That works out to 322 out of 11,475 commercial radio and television stations in the United States—a flea on a very large dog. The largest owners are **Radio One**, **Blue Chip Broadcasting**,



Paul Washington - Now In Penalty's Box

Douglas Broadcasting and Inner City Broadcasting. Prospects look dim as far as any increase in minority ownership, mostly due to the dissolution of the Minority Tax Certificate and the implementation of the Telecommunications Act in 1996, which opened the floodgates for major corporations to purchase almost unlimited sticks in any city. Any solutions?... Radio One has appointed Don Alias as its Atlanta Operations Manager. He will be responsi-

ble for the running of WHTA-FM and WTHA-FM ... Penalty Records names Paul Washington as Director of Retail Promotions. Washington previously worked at INDI Distribution as Urban Marketing Manager. Also at Penalty, Capone-N-Noreaga's Noreaga is the proud father of Norae Afeni Santiago, who was born January 4... In the January 15 issue of the Long Beach Telegram, rapper Snoop Doggy Dogg expressed a desire to leave the troubled Death Row Records. "I definitely feel my life is in danger if I stay at Death Row," he told the paper. "That's the reason why I'm leaving." Death Row, which once boasted a roster of Tupac Shakur, Dr. Dre, The Dogg Pound and others, has experienced numerous wellpublicized difficulties, notably the death of Shakur, the imprisonment of owner Suge Knight and the defection of Dre. Snoop, aka Calvin Broadus, went on to say, "I'm either going to be dead or in fail or I'm going to be nothing." Snoop, however, is under contract to deliver six more albums to the label. Stay tuned... On October 24, KCEP-FM Las Vegas GM Sherman Rutledge will host a tribute to Brian Holland of the famed Motown songwriting team of Holland-Dozler-Holland. For more information, call (702) 648-4218... Diana Ross will host a two-day, four-hour "Motown Forever" special to celebrate Motown Records' 40th anniversary. The shows airs February 15 and 19... The first annual "Bowl Jam '98" will be held at the Blaisdell Arena in Hawaii following the Pro Bowl. K-Cl & JoJo and **Allure** will perform... A nationwide write-in campaign has been aimed at UPN Television in an effort to save a number of black-oriented programs. "Sparks," "Good News" and "Malcolm & Eddie" were the subject of a December 10, 1997

story that hinted that the three programs were among those facing cancellation after helping to jump-start the network's programming several years ago. Kym E. Whitley of "Sparks" commented: "It's a shame for quality shows like 'Sparks' to be dismissed after being used to build up a baby network." Costar Arif S. Kinchen said: "Concerning imagery, it is now apparent that the good images we bring the community aren't good enough. But I'll bet that if we were offering some 'dynomite!'-type stuff, it would be all good and gravy." A similar campaign successfully saved Fox Television's Queen Latifah vehicle, "Living Single," although the show faces cancellation again. Listeners are urged to write to UPN, Attn: Dean Valentine, 11800 Wilshire Blvd., Los Angeles, CA 90025; Telephone: (310) 575-7000, or The Ed. Weinberger Company, Raleigh Studios, 5300 Melrose Avenue, Suite 332, Los Angeles, Ca 90038. Telephone: (213) 960-4506. E-mail: www.upn.com/ email2.html. A write-off campaign has also been launched to cancel all industry HITS subscriptions...

WILLIILUS ILLE

#### Ware Houses At MCA

Cassandra "Silver" Ware has been appointed Vice President/Marketing Director of MCA Records' R&B music department. The announcement was made by MCA Record President Jay Boberg "Lettuce" and Sr. Vice President of Sales & Marketing Jane Simon "& Garfunkel". Ware previously served as VP/GM at Ruthless Records and as National Director of Rap Promotion at Motown Records. Previously, she spent twelve years in radio. In her new position, Ware will be responsible for developing and coordinating market-

ing efforts on behalf of MCA's lineup, which should make her subplan for the utter and complete destruction of the JAMZ department that much easier. Boberg commented: "Cassandra's tremendous experience at Ruthless and Motown make her a valuable addition to our expanding R&B department, which will move out of the janitor's closet soon—I promise." Simon said of Ware's appointment: "The level of experience and success Cassandra brings to market-



Cassandra Ware: Marketing Her Wares At MCA

ing R&B music was completely foreign to us, so we look to sponge off as much of her knowledge in order to keep our yacht payments on schedule." Ware said of her new position: "I'm really excited about having the opportunity to work under the tutelage of Jay Boberg, **Abbey Konowitch** and Jayne Simon, and being able to use the expertise I've gained for something other than clipping double coupons at the supermarket, where, between you and me, I learned my street skills."

#### Smooth Sounds by Kandace Taylor Phyall



7 + 1 Equals 10: ...Or at least it does when teen sensations 7 Mile team up with artist extraordinaire Missy Elliott, who assures the gents that as long as they massage her feet and pick up her laundry, they'll have

a hit with "Just A Memory" (Crave/550 Music)... Headed Back To The Top: MCA's Mary J. Blige isn't wasting time reclaiming her #1 crown. The steamy "Seven Days," featuring George Benson-in which Blige describes the circle her relationship travels in a week's time-is burning up the airwaves. KKBT, KJMS, WDAS, WAAA, WHUR, WVAZ and KMJQ all agree that it's genius... Lost Treasures Uncovered: New York Undercover's "A Night At Natalie's" (MCA) is smoking, so don't be slow. Your listeners will thank you for guiding them on a passionate whirlwind excursion. This compilation of classics,

many of them redone by hot current artists, gets two thumbs up. Our faves include Teena Marie's "Wishing On A Star," Gerald Levert's "A Song For You," Chaka Khan's "Sweet Thing," K-Ci & JoJo's "Love Ballad" and Tito Nieves' "Lo Prometido Es Deuda."... Meeting Of The Minds: Louil "Record Man" Silas, Rod-



ney "Producer" Jerkins and Felipe "Club King" Darrell were caught discussing who would win the Super Bowl... Moving On Up To The East Side: Congratulations to our deliciously sexy-sounding Brian "Is He A" St. John. Formerly dancing as Assistant to Elektra's Sr. VP of Urban Promotions Richard Nash "Bridges," St. John now marches to a different beat as Urban Promotions Coordinator... Unannounced Visit: And you thought by not answering the phones you could escape our scathing wit. Wrong! We recently dropped in on WDLT/ Mobile PD Mark "The Next Bob" Dylan, who finally broke



down and started babbling about how great music is the key, or something. Check out the fragments we were able to translate. On Patti LaBelle's "Someone Like You" (MCA): "It's the tempo you need to be competitive with mainstream." On Luther Vandross' "I Won't Let You" (Epic/LV): "He's back to his

roots. Psst, don't sleep on this one."... On The Jazzy Tip: Dutch saxophonist Candy Dulfer will be performing the National Anthem before the 76ers game February 17. Dulfer and her band Funky Stuff can also be seen touring the US. For more info, contact N2K... Missing In Action: Has anyone seen this man? He was last seen programming WNFQ/Gainesville, and we think he still goes by the alias Paul "Exotic" Dancer

4	Singles	
t	Week Of January 23,	1998
	2W LW TW ARTIST TITLE	LABEL
	Nice & Slow	LaFace/Arista
1	DRU HILL	LaFace/Arista
I	LSG My Rock	EastWest/EEG
1	UNCLE SAM	StoneCreek/550 Music
ı	6 5 BRIAN MCKNIGHT Anytime	 Mercury
ı	BOYZ II MEN	Motown
ŀ	JOE Good Cide	Jive
ľ	SOUNDS OF BLACKNESS	Perspective/A&M
ı,	LUTHER VANDROSS	Epic/LV
	13 10 WHISPERS	Interscope
	15 11 DRU HILL	Island
	Five Steps  K-Cl & JOJO	MCA
_	All My Life  MARIAH CAREY  Butterfly	Columbia/CRG
L	ERYKAH BADU	Kedar/Universal
Ŀ	JANET	Virgin
Ŀ	TARAL Silk	Motown
Ŀ	MARY J. BLIGE	MCA
_	Crossed and	Grand Jury/RCA
-	SOMETHIN' FOR THE	WB
-	20 WILL DOWNING	Mercury
-	Svv	RCA
	Rain	

Columbia/CRG

MJJ/550 Music

Virgin

Universal

**MAXWELL** 

**JANET** 

OL SKOOL

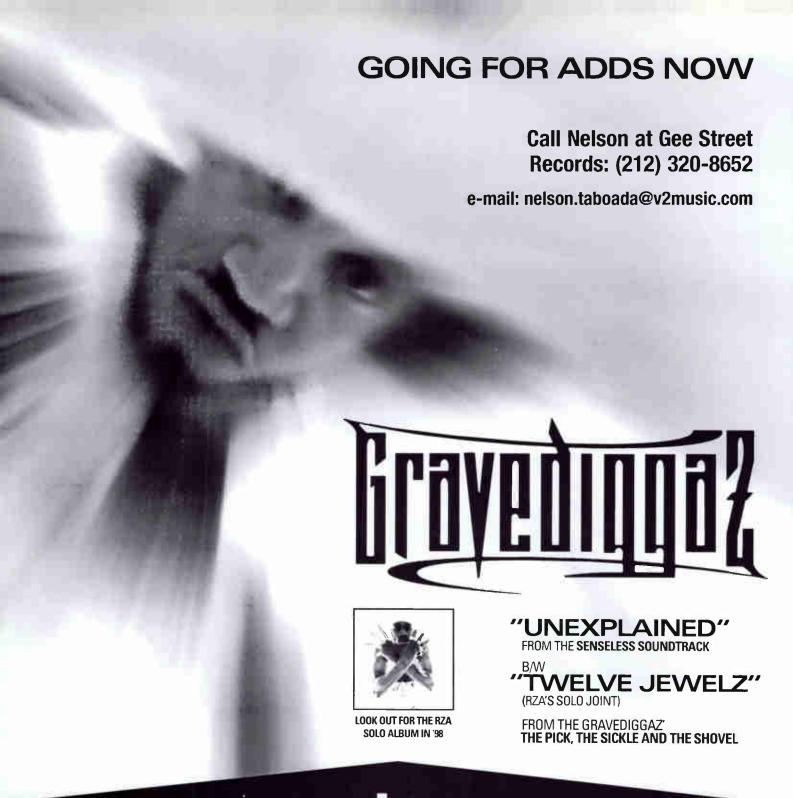
**BROWNSTONE** 

This Woman

In The Game

Together Again

Am I Dreaming



FROM THE SOUNDTRACK SOME SOME A DIMENSION MOTION PICTURES RELEASE

ALREADY GOING FOR ADDS
PRINCE BEFEATURING KY-MANI
GOTTA BE...MOVIN'ON UP

**GEE**STREET



2W 28	LW 1	TW 1	ARTIST PUMPKINHEAD	TITLE  Dynamic	LABEL Makin' Records
	3	2	CANIBUS	How We Roll	Group Home/Uni
	2	3	KILLAH PRIEST	Cross My Heart	Noo Trybe/Virgin
	15	4	ALKAHOLIKS	All Night	Loud
15	8	S	THE WHORIDAS	Keep It Goin'	Deliciou <b>s Vinyl</b>
9	7	6	O.C.	Dangerous-RMX	Payday
5	6	7	BUSTA RHYMES	Dangerous	Elektra/EEG
19	11	8	L-FUDGE	Liquid	Rawkus
2	5	9	RAKIM	Guess Who's Back	Universal
_	12	10	LL COOL J	4.3.2.1.	Def Jam/Merc
29	14	11	STYLES OF BEYOND	Killer Instinct	Bilawn
	19	12	FRANKENSTIEN	The UV	Knowledge Of Self
6	13	13	UNSPOKEN HEARD	Cosmology	7 Heads
1	10	14	GANG STARR	You Know My Steez	Noo Trybe/Virgin
_		15	2PAC	I Wonder If Heaven	Amaru/Jive
	26	16	MC GRUFF	Gruff Express	Pay Day/Univeral
12	17	17	SAUCE MONEY	Against The Grain	Geffen
4	9	18	THE FIRM	Phone Tap	Aft/Interscope
13	16	19	IN THA BEGINNING	Various	Priority
	27	20	RIDE	Soundtrack	Tommy Boy
	24	21	COMMON	Retrospect For Life	Relativity
26	29	22	COCO BROVAZ	Won On Won	Loud
17	20	23	EPMD	Richter Scale	Def Jam/Mercury
	23	24	5TH WARD BOYS	l Know	Noo Trybe/Univ
	25	25	VISIONARIES	Love (Hip Hop)	Up Above
_		26	GHETTO MAFIA	I Can Feel It	Fully Loaded
		27	X-PERADO	Paradox	Official Jointz
23	22	28	R. FOO & D. KROON	The Freshe <b>st</b>	Bubonic
	21	28	QUEEN PEN	All My Love	Interscope

Rap Scholar

rtist PAC IYSTIKAL **MOBB DEEP** AY-Z

Title Do For Love The Man Right Chea Rare Species The City Is Mine 年UNKDOOBIEST Papi Chulo (RMX)

Label Amaru/Jive **Jive** Loud Roc-A-Fella/Def Jam **Buzztone** 

Elektra/EEG

It's the crazy Pinoy, coolin' in Cali with the 411—and it goes a lil' somethin' like this... Congratulations to our mixtape reporter DJ Rhettmatic, who's now in the mix on L.A.'s 92.3 The Beat. Make it happen, my brotha from anotha mutha!... SEX, SEX, SEX. Now that I've got you're attention, rumor has it that Atlantic's own Jody Watley will be posing in the nude in the February issue of Playboy. Like her single says, "Off The Hook"... Street Life's still in full effect, with Dave Juco running the show. Nice & Smooth is filming the video to "Let It Go" in New York; DJs should be getting the vinyl in early Feb. Give Dave a buzz at (310) 392-8881 ext. 213... The Hieroglyphics album, "Third Eye Vision," drops on February 23. The new single you gots ta



HITS rocks to the Planet Rock... Don't stop!

peep will be "The Last One (Go The Length)." DJs, look out for this, a-ight?... Y.G.D. makes his debut on Death Row with "Goin Back To Cali." No radio-friendly version will be available unless DJs demand one. The new joint from Dazz, "California," is off the hinges, baby. Props to B-Man for hookin' HITS up with the advance listening session for both Daz and Michel'le. Soup has your copy-call him at (213) 852-5000... Outta Queens, NY, Mighty Music's

own Shaqueen has just put the finishing touches on her remix to "Just Because," featuring Mic Geronimo. The man with your copy is Hakim at (212) 206-1515... Big up and much love to my homie MC Hammer. His new album full of positive lyrics, "Family Of Fear," is getting ready to drop... I want to welcome our new mixtape reporter outta Jamaica, NY, DJ Rampage. Labels, hook him up with the dope sh#t and give him a shout at (718) 712-7155... Onyx is gettin' ready to blow sh#t up with "Shut 'Em Down," featuring DMX. Welcome back to the '98, as Def Jam drops another hit!... Speaking of hits, peep out the Lord Tariq & Peter Gunz B-side "Marmalade." Although it needs a radio-friendly version, it's worth a listen. Columbia's in full effect with "Deja Vu"; the instrumental and acapella versions appear on the new 12"... DJ Addition from WKNH (Keene, NH) and Indi Pro is getting ready to open his new label, Ugly Street Records. Stay tuned... Producer Allstar has just released some dope new material from Room Service, "Sho' Nuff"/"Ain't Nothin' Wrong," on Starcyde/Elektra. Be the first to break this 12" by calling Ossie at (212) 679-7962... After 12 years on the air, "The Hank Love & 1/2 Pint show" will no longer be heard on WNWK/New York, due to the sale of the station. Affected by the change as well are The Awesome II, who will be celebrating their 16th anniversary on the air this May!... SHOUT OUT TIZIME: Brian Samson (king of the frequent-flyer miles), Sean B (A&M), Rose (Ruffhouse), Liz (Columbia), Davy-Dave (Geffen), April D. (WAMF-Tallahassee, FL)... KUNG-FU FLICK OF THE WEEK: Jet Li in "Tai Chi Master." 🚯

Artist **HIGH & MIGHTY RAKIM** TCQ **KOOL KEITH VISIONARIES** 

Title Open Mic Night (Various LP Cuts) It's Yours Plastic World Love (Hip Hop)

Label Eastern Con. Universal Jive Funky Ass **Up Above** 

30 DAS EFX



#### P VIDEO TOP THIRTY

TW	ARTIST	TITLE	LABEL
1	NOTORIOUS B.I.G.	The Sky's The Limit	Bad Boy/Arista
2	PUFF DADDY	It's All AboutRMX	Bad Boy/Arista
3	BUSTA RHYMES	Dangerous	Flipmode/Elek/EEG
4	WILL SMITH	Gettin' Jiggy Wit It	Columbia/CRG
5	2PAC	I Wonder If	Amaru/Jive
6	REDMAN, ERICK & KEITH	Rapper's Delight	Priority
7	THE FIRM	Phone Tap	Interscope
8	WYCLEF JEAN	Gone Til November	Ruffhouse/Col/CRG
9	LL COOL J	Father	Def Jam/Mercury
10	QUEEN PEN	All My Love	Interscope
11	TIMBALAND & MAGOO	Luv 2 Luv U	BE/Atlantic/Atl G
12	MISSY ELLIOTT	Beep Me 911	Gold Mind/EW/EEG
13	GANG STARR	You Know My	Noo Trybe/Virgin
14	LORD TARIQ/PETER GUNZ	Deja Vu	Codeine/Col/CRG
15	MASTER P	6 In the Mornin'	No Limit/Priority
16	THE L.O.X.	If You Think	Bad Boy/Arista
17	THA ALKAHOLIKS	All Night	Loud
18	MIC GERONIMO	Nothin' Move	Blunt/TVT
19	MACK 10	Only In California	Priority
20	OUTLAWZ F/2PAC	Made Figg <mark>az</mark>	Death Row
21	LL COOL J	4,3,2,1	Def Jam/Mercury
22	MASE	Feel So Good	Bad Boy/Arista
23	RAKIM	Guess Who's Back	Universal
24	MASTER P	Scream	Capitol
25	YOUNG BLEED	Times So Hard	No Limit/Priority
26	OUTKAST	In Due Time	LaFace/Arista
27	JAY-Z	Street Is Watchin'	Roc-A-Fella/DJ/Mer
28	CRAIG MACK	What I Need	Street Life
20	A SIL ITLA	Disam	Dod Ass

#### HOT NEW RELEASES

Richter Scale

Red Ant

Def Jam/Mercury

29 MILITIA

30 EPMD

RUM THA I	County Jail	Priority
J. BLIGE	Seven Days	MCA
IG BLEED	Times So Hard	No Limit/Priority
HIN' FOR THE	All I Do	WB

#### 3/4 INCH PROPS



#### TAKIN' CARE OF YA

Willie Young and the staff of FM Videos looked out for LOH (Heartless) and Kim Scott (Columbia) over the break. And they even made Royal D'Visual's Diane Blankumsee and Big Max look like they were workin' hard.

#### JUST WORKIN' TOO HARD

Check It Out's Frank Ramirez worked too hard this past year and just couldn't stay away from Phoenix, commuting there on

a regular basis from Santa Barbara. Seen are (I-r) Ramirez, MC Eiht and Epic's Robin Kearse.



#### **COMIN' ATTRACTIONS**

Out of the Capitol camp, we will be receivin' a new one from D'Angelo, "She's Always In My Heart." LaFace/Arista will be

hittin' you off with Goodie Mob's "They Don't Dance (No Mo)."
Def Jam's about to drop Onyx's new "Shut 'Em Down," which will be worked by Christina, and Priority should be hittin' us off soon with a Daz Dillinger cut, "In California." Meanwhile, Wu-Tang's droppin' Killarmys "Fair, Love and War." All comin' soon to a theater near you.

#### **COMIN' ATTRACTIONS**

Feel The Vibe's Lisa Edwards, 108 Christopher Ave Apt 14c, Brooklyn, NY 11212, 718 346-3607, GrassRoots Video Show's Brother E, 821 Pearl Street Suite A, Santa Monica, CA 90405, 310 289-4163, Hip Hop Traxx's Howard Ringer, 839 N. Orlando Ave., Winter Park, FL 32789, 407 647-3443, In Da Hood's Tang Melow, 185 McClelan St. Suite 3A, Bronx NY 10456, 718 992-2026.

#### UNDAGROUND CLIP OF THE WEEK

BUSHWICK CLIQUE "HELL HOLE"/"SWEET WARZ & SCARZ" NIKERA @ TOWNHOUSE (212) 505-3327

#### TOP 10 R&B VIDEOS

TW	<u>LW</u>	Artist	<u>Title</u>	<u>Label</u>
1	1	JANET	Together Again	Virgin
5	2	<b>BOYZ II MEN</b>	A Song For Mama	Motown
2	3	<b>ERYKAH BADU</b>	Tyrone	Kedar/Universal
4	4	<b>MARIAH CAREY</b>	Breakdown	Columbia/CRG
3	5	USHER	Nice & Smooth	LaFace/Arista
_	6	MARY J. BLIGE	Seven Days	MCA
6	7	<b>UNCLE SAM</b>	I Don't Ever	Stonecreek/Epic
8	8	DRU HILL	We're Not Making	LaFace/Arista
_	9	SWV	Rain	RCA
_	10	JODY WATLEY	Off The Hook	Atlantic/Atl G

# Raip Aintack

#### AAKIN' IT HAPPEN



This week, we profile WNYU/NY's own Lynn Gonzalez, who can be heard 10:30pm-1am every Wednesday night on 89.1 FM. Hip-hop caught Lynn's ear in 1990; she was living in Miami, FL and Luke, LL Cool J, BDP and Ice Cube were makin' noise. Born in Atlanta and raised in Miami, Lynn moved to New York in 1996 to attend NYU. There she took an interest in radio

broadcasting and landed an on-air shift on WNYU. By March of '97, Lynn got her own show, "The Hip-Hop Shop." DJ Rotight joined her in May of that year, and has been responsible for breaking many underground and independent joints. Lynn's show features an artist—whether on a major or independent label or unsigned—every week, and once a month a guest DJ takes over the wheels. After Lynn finishes at NYU, she'd like to continue her education at Georgetown University and attend law school. Lynn's role models include her sister, who taught her how to make a positive situation out of a negative, and the rest of her family. She enjoys ballet and jazz dancing, listening to alternative R&B and watching movies like "Soul Food" and "Wild Style"; her three favorite hip-hop groups are BDP, Gang Starr and A Tribe Called Quest. Advice from the lovely Lynn: Do whatever it takes to get whatever you want accomplished! SHOUT OUTS: My family, 88 Hip-Hop, DJ Mecca (WHCR-NY) and WNYU's PD, T.O. Sweet. Let Lynn know she's doing a great job by giving her a buzz at (212) 998-1817.



As Nasty As They Wanna Be! Island recording artist Luke and the "Me-So-Horny" *HITS* posse.



The Westside Connection hooks it up with The Doggfather during the video shoot of "Only In California."

### TALES FROMETAPE DECKS

#### BY NASTY-NES & DJ B-MELLO

#### DJ B-MELLO TOP 5:

Cappadonna Slang Editorial Epic
 Canibus How We Roll Universal
 Diamond/Sadat X Feel It H.O.L.A.
 L-Fudge Liquid Rawkus
 Brainsick Enterprises Time To Shine Tape Kingz

Mix tapes are coming from all over the world, but this week, the focus is on Seattle, WA (Nasty-Nes and B-Mello's hometown). Back in the early '80s, Sir Mix-A-Lot really was mixing a



2.

3. 4

5. 6.

8. KOOL DJ EQ

lot, putting out tapes with tons of scratching, mixing and—yes—original music. At the same time, his rival, Nasty-Nes, was not only on the radio but also anonymously releasing a series of mastermix tapes that were selling out the box. These two later set their egos aside and teamed up, pioneering Seattle's early rap scene. In 1989, B-Mello moved to Seattle and teamed up with Supreme to release a series of Point Blank mix tapes, which mainly moved out of barbershops and car trunks. By 1991, B-

Mello starting putting out his tapes on a larger scale; around 1993-94, a lot of other Seattle DJs put out mixes locally: E-Rok, DV-One, Kamikaze, Topspin, Kun-Luv and many more. Over the next couple of years, tapes emerged from Vanzai, Strath, Kwai, Jake-One, Know-Naim, Bamboo, DJ Tom and WD-40, to name but a few. 1998 is the year that the rest of the country will finally hear the many talented DJs and endless flavor comin' outta Seattle... Pictured above is "Guess Who's Back," the latest mix tape from CITR/Vancouver's J Swing. For a copy, give J Swing a shout at (604) 680-0924.

PICK HIT OF THE WEEK APRIL D, WAMF/TALLAHASSEE, FL

2PAC "DO FOR LOVE" AMARU/JIVE

#### UNDERGROUND

ARTIST	TITLE	LABEL
GAB GOTCHA	Angels	Hydra
		718-784-200 <b>3</b>
DEFARI	People's Choice	ABB
		510-419-0396
RAIDERMEN	Top Dollar	Raidermen Ent.
		510-832-7230
RASCALZ	Soul Obligation	Figure IV
		888-903-2729
SHAQUEEN	Just Because	Mighty Music
		212-206-1515
ADAGIO	The Upper Hand	Emo
		(Number unavailable at pres
THIRD DEGREE	Better Days	Conception
		206-324-7121

 9. CISCO KID
 Freak On
 Third Level

 818-501-0084
 10. SILVER SHADOW D
 None Want Test
 Lost & Found

3 Emcees

Industry 702-889-4526

206-233-0799

FROM UPTOWN TO YOUR TOWN, THE NEW STREET ANTHEM

## DEJA VU (UPTOWN BABY



THE RED-HOT SINGLE FROM

ORD TARIQ PETER GUNZ



LEINE







#### MIX



#### BY RICKY LEIGH MENSH

TOO SLOW?...A popular refrain from more than a few mix DJs over tha yrs. about records in tha 60to-80 beat range that they're reluctant to play'cuz of tempo. Eric V. (Tha Baka Boyz/KPWR/KSIC): "88 & up iz good w/me. There's alotta shit you can mix w/recordz in that range." DJ Illegal (KBXX):

"Uptempo iz a must for radio & clubs. Folks don't wanna party to that downtempo shee-it!" Celo (WPGC):"You'll hear downtempo in rotation on tha station, but not in tha mix." Why? I still don't get it. A hit iz a hit iz a hit-PERIOD! I think alotta folks are thinkin for themselves & not their audience. Do va think your audience iz sittin out there w/beat clocks 'round their necks countin beats to decide what they like & what they don't? I don't think so. Bone Thugs, Missy & Crucial Conflict are only a few examples of recordz missed by many DJs who choze tempo over content & watched their PDs/MDs/etc. pick theze hitz. Stop sleepin... Congratz, Ice Cube (Heavyweight/A&M), #1 spinz & conf call pic 2 wks in a row while DMX (Def Jam/Mercury) holdz down #1 on tha unda for tha 2nd consecutive wk az well. 2Pac (Jive), Jay-Z (Roc-A-Fella/Def Jam/Merc), Jermaine Dupri f/Da Bratt & Usher (So So Def/Columbia/CRG), tha LSG remix & Missy (Elektra/EEG), new entry Lord Tariq/Peter Gunz (Codeine/Col/CRG)—MTV Jam of the Wk—& Tamia f/Jermaine Dupri (Col/CRG)—video just completed—get stronger on tha call... & to C- (KPWR), this yr's 1st recipient of my infamous "Q-Tip" award for that heavy collection of earwax that'z accumulatin in hiz drumz, now producin/brunch boy for Tha Baka Boyz's PM drive show..."Jammin'"John, protege of our luvly Rap Editor Nasty Nes in bizness & evening gown selection, iz now mix show promo @ NooTrybe (310) 288-1464... DJ Ran (WUSL/syndicated)/Tha Big Apple? Also, Ran's new neighbor in Iversonville? Leote's Charli Baltimore (Untertainment/Epic). PS: Ran, how'z tha hashmarks?... WPOW's new 10p-2a full-timers/mix nutz Richie Rich/DJ Ray aka "Twice az Nice" are lookin for "donations for the Richie Rich cell phone fund." Imagine that. Anutha DJ w/an abnormally high cell phone bill. Can't be. PS How's tha food @ your new home, tha Holiday Inn?... Rakim (Universal) fanz: new 12s on "Saga Begins" droppin az you read... & to Steve Perez, formerly KCAQ & now MD/nites/Hed Mixer @ tha new KSEQ... How bout Felix "Cumneck" Sama (WPOW) doin a scene off camera (thank God) az a radio voice in tha movie "Ride"?.. Veronica (H.O.L.A.) f/Big Pun/Cuban Link got real nice mentions out tha gate on tha conf. call on her brandnew 12... New mix DJs @ WHTA include DJ Doc mixin 7:30-8a M-F, givin Hotlanta itz very 1st mornin mix show. Thank you, Sean Taylor/Chaka Zulu/Steve Hegwood/Mary Catherine for puttin it in & also gettin 3rd straight up book... Iz Brett "Scoop" Wright aka "Must Be Tha Shoes" & hiz \$450 Guccis bout to take Nipper out for a lil walk?... Congrats Shakim (Flavor Unit/Motown), now managin LL Cool J (Def Jam)... Let Tha Beak speak: "Just pay me!" Thank you, Tom Maffei (top pic taken from hiz appearance in Miami's Ocean Drive mag)... & to Earl McKinney, gettin hiz 1st airshift Mon 1:30-5:30a... Get your D'Angelo (Capitol) 12s offa "Scream 2" sndtrk yet? It'z gettin noizy in tha mix... Congratz, Stan Sheppard, on hiz Shepherd Lane joint venture w/Geffen to develop their new street label, John Doe, w/1st act Mausberg, prod. by DJ Quik, cummin late first quarter along w/Sugafree now on Shep. Lane/J. Doe/Geffen w/LP cummin f/Snoop, Quik, Hi-C, AMG, etc. Stan "The Guitar Man" w/LP cummin f/El DeBarge, K-Ci & Jo Jo/Quik/etc. Stan: "Ten percent of our profits will go towards the Sheppard Lane Computer Learning Centers in Compton, South Central & Watts. We also have pacted w/McDonald's to feed hungry kidz in ghettos across tha country." Great man, great cause—call Stan @ (818) 222-7174...

### TOP 20 SPIN

	ARTIST	TITLE	LABEL	SPINS
I.	ICE CUBE	We Be Clubbin'	Heavyweight/A&M	152
2.	BUSTA RHYMES	Dangerous	Vio/Elektra/EEG	147
3.	THE FIRM	Phone Tap	Aftermath/Interscope	138
4.	TIMBALAND & MAGOO	Luv 2 Luv	BE/Atlantic	136
5.	QUEEN PEN	All My Love	Interscope	131
6.	MASE f/TOTAL	What You Want	Bad Boy/Arista	129
7.	LL COOL J	4, 3, 2, 1	Def Jam/Merc	128
8.	JD f/DA BRAT	The Party Continues	So So Def/Col/CRG	125
9.	JAY-Z	City Is Mine	Roc-A-Fella/Def Jam/Merc	123
10.	2PAC	Do For Love	Amaru/Jive	120
11.	THE LOX	If You Think I'm Jiggy	Bad Boy/Arista	119
12.	LSG	My Body (remix)	EastWest/EEG	116
13.	BIG PUNISHER	I'm Not A Player	Loud	112
14.	DESTINY'S CHILD F/WYCLEF JEAN	No, No, No	Columbia/CRG	Ш
15.	KP & ENVYI	Swing My Way	EastWest/EEG	109
16.	MISSY "MISDEMEANOR" ELLIOTT	Beep Me 911	Gold Mind/EastWest/EE	G 107
17.	TAMIA f/JERMAINE DUPRI	Imagination	Qwest/WB	104
18.	MASTER P	Make 'em Say Ugh	No Limit/Priority	103
19.	LORD TARIQ & PETER GUNZ	Deja Vu	Codeine/Col/CRG	102
20.	PUFF DADDY f/B.I.G. & MASE	Been Around The World	Bad Boy/Arista	97

#### **OUTTA THA BOX**

À		ALL WINNERS
ARTIST	TITLE	LABEL
COMMERCIAL		
1. ICE CUBE	We Be Clubbin	Heavyweight/A&M
2. 2PAC	Do For Love	Amaru/Jive
3. JAY-Z f/BLACKSTREET	The City Is Mine	Roc-A-Fella/Def Jam/Merc
4. JD & f/DA BRAT	The Party Continues	So So Def/Col/CRG
5. LSG f/MISSY "MISDEMEANOR" ELLI	OTT My Body (remix)	East West/EEG
6. MISSY "MISDEMEANOR" ELLIO	TT Beep Me 911	Gold Mind/East West/EEG
7. LORD TARIQ & PETER GUN	Z Deja Vu	Codeine/Columbia/CRG
8. TAMIA f/JERMAINE DUPRI	Imagination	Qwest/WB
UNDERGROUND		
I. DMX	Get At Me Dog	Def Jam/Mercury
2. COCOA BROVAZ	Spanish Harlem	Duck Down/Priority
3. McGRUFF	Gruff Express	Uptown/Universal
4. CANIBUS	How We Roll	Group Home/Universal



## The Lowdown On New Music

## By Leading Mixers

#### **IDJ STYLE • XHTZ**



Eboni Foster
"Crazy For You"
Hendrix/MCA

"I have not heard a great R&B record in a while...THIZ

ONE IZ IT!! Her vocalz are smooth, a little laid-back, but it will definitely werk in your mix-show. A must-have & a must-check joint PS: Hey DJ Rags, LP @HITS wantz a piece of your azz." Editor's note: Seemz there are quite a line of folks who'd like to share in sum azzz w/our luvvly Latin Princess (3rd from left), with, of course, tha most dezirous standin just to LP's left... Mr. Style himself. Rags waz too emotional over tha depth of it all to comment here. Plus, he's still too bizzee sellin out on hiz AM mix playin all thoze commercial hitz. Thank you.

#### "TOSSIN" TED THORTON • KMJM



Jay Z f/BLACKstreet
"City is Mine"
Roc-A-Fella/Def Jam/Mercury

"Hottt-azzz vocalz az uzual. Jay Z iz one of tha premier lyricists of tha '90s. This trakk makes tha whole record an overall HITTT!!" Editor's note:

Although we in tha mix know that tha precious selection of pougeois, az oppozed to farm animalz, in ole St. Looey iz rather thin, even more tha reasoning behind Mr. Thornton bein tha proud recipient of this weeks "Pussy Whipped" award. An honorary mention goes to DJ Vo-Du (KMJM), whom we understand had a major assist in Mr. Thornton's good fortune.

#### ICY ICE • KKBT



JD f/Da Brat
"The Party Continues"
So So Def/Columbia/CRG

"JD & DA BRAT ARE HOTTT, HOTTT, HOTTT!! Definitely a hittt for the radio and it definitely packz the dancefloor in my clubz. The

remix iz BANGIN'!! I really like how they flip tha Cameo sample." Note from Fade Duvernay (Unfadable/Island): "Rice meetz Nice." (R-I): Mr. Ice & tha incomparable DJ Quik.

#### **FRANZEN WONG • KMEL**



Tamia f/Jermaine Dupri "Imagination"

Qwest/Warner Bro.

"Nice sultry voice over a DON CHI-CHI beat. So smoke sum dirty kali green and get your imagination goin; you feel me?" Latin Prince

note: OH YEEEEAAAAHHH, remix HHHAAAAEEEEYYY OH!! Tha kingz of Frisko (I-r) Dave "I Still Love Your Mom" Meyer, Glenn "Tha Telly Manager" & Franzen "High Tone" Wong, az they get ready for a pow-wow to decide whose mom iz payin for tha room at Gavin. So, fellows keep my moms outta thiz SHITTT!!

#### **IROY BARBOSA • WJMN**



The L.O.X.
"If You Think I'm Jiggy"
Bad Boy/Arista

"A great party record. It'z gettin' a great vibe. Hedz are checkin and feelin thiz joint. A definite crowd-mover. It getz tha crowd hella HYPE!! Thiz record haz

a familiar radio hook. Do ya remember that tight trakk? Thiz project iz goin in tha right direction." Editor's note: We @ HITS are family... dysfunctional, but still family. Tha Barbosa family... now, that'z real family. Roy now sportz brown hair & haz filled out alot in hiz adult years. Alot. Check tha childhood difference of our friend, Mr. Barbosa (1st row/far left). A family proud of their boy? Fer sure...

#### DJ JELLY • WHTA



Outta Order
"Tutti Fruitti Jump"
Warner Bro.

"It'z good to see hip-hop records can sumtimes keep it real—funky, scratchin, party chantz and high energy. Remember 'Planet Rock'?" Editor's note: Mr. Jelly showz

hiz appreciation for tha time w/Mr. Hegwood (Radio One VP Programming/left), who, tho obviously beyond bizzee, iz never too much so to spend a minute w/summa hiz fine talent (?). Mr. Hegwood: "Nabs, I'm real, real proud of tha job you're doin @ nite. Next thing ya know, you'll be kickin Street's asss. But what happened to all your hair? Damn, ya used to like like tha logo boy for So So Def.

#### GEOFFREY C • WERQ



D'Angelo "She's Always In My Hair" ("Scream 2" soundtrack) Capitol

"D'Angelo haz tha dope voice w/tha dope lyrics on-top of a dope trakk. I'm already all over thiz SHITTT!!" Editor's note:

Obviously, all 12 yrs. Mr. C. spent az an undergrad @ UMC/Baltimore exacerbated tha expansion of hiz heretofore-limitless vocabulary to boundless plateaus. Thus, our friend Mr. Leo Reese (NooTrybe/Virgin), empassioned by Mr. C's profound pontifications, felt compelled to properly feed Mr. C az a preventative measure against hiz impending likeness to Karen Carpenter... Dope, muthafukka, dope!

#### **ICHRISTHE REBEL • KYLD**



Lord Tariq & Peter Gunz "Deja Vu" Codeine/Columbia/CRG

"Definitely an undaground HITTT!! For me, thiz joint iz a dope record. It'z definitely gonna get spun in my show." Latin Prince note: For those

that don't know, (I) Mr Rebel had to pay (r) Busta a large sum of money so he could show hiz affection towards hiz PD Michael Martin aka "El Loco M&M" for not gettin Mr. Rebel an office yet. Sad to say, Mr. Rebel iz still sharin a cubicle with tha janitor.



## BY MARK PEARSON

Breaking at presstime: Although there are competing bids, it now looks as though Cable Vision will be purchasing N.J.-based Nobody Beats The Wiz. The bid by Cable Vision, which also owns Radio City Music Hall and Madison Square Garden, should put to rest the rumors that the troubled electronics chain might not be able to emerge successfully from Chapter 11... Alliance Entertainment procured a continuance last month and is still awaiting a new date in bankruptcy court. While on "hiatus" from court appearances, they have just filed a "Management compensation reduction and incentive plan" that includes more pay cuts and a bonus structure of some \$820,000 to be split between CEO Eric Weisman, General Counsel Chris Joyce and new CFO David Hawthorne (with 20 other employees splitting a bonus pool of \$1.3 million) if an equitable settlement can be reached by July 31, 1998. The new salary reductions have Weisman taking an \$85,000 pay cut to \$290,000 with

#### TEGRA IN THEIR TANK



**TEGRA LITTLE:** WEA's loss is Maverick's gain.

Joyce going from \$300,000 to \$240,000. Hawthorne has come on board at a rate of \$290,000. Six other senior positions will take reductions totaling \$450,000. Although chatter continues to increase that Chase Bank may be able to see more in a liquidation than they would in selling the debt to a third party, don't forget the "Noah's Ark" theory—it's good for business (think Big Six) to have two of everything (someone big enough to balance out Vallev). There are still a number of equity investors on the prowl... Maverick sales honcho Fred Croshal has revamped his sales department. Former WEA LA Field Sales Mgr. Tegra Little joins as National Director of Sales. Danny Ornelas is upped to National Director of Field Marketing and Mario Ciccone has been upped to National Director of Merchandising... Larry Gaines may be in for a longer run than many had first thought as President of Blockbuster Music. The wellrespected Gaines had several offers on the table and probably would not have signed on unless he had some kind of assurances from CEO John Antiaco that they wanted to make a real go of it. It might be quite a while before they are prepared to spin Blockbuster Music off on its own IPO, readying it for possible sale... Former The Wall Head of Purchasing Ed Climie is now a free agent as a result of Camelot's acquisition of the Philadelphia-based chain. He can be reached at (215) 702-0849...

## MINI-MUGS



BURNING BRIDGES: Legendary Virgin rockers the Rolling Stones welcome Best Buy contest winner Jennifer Johnston and company execs at the Minneapolis Metrodome during the band's "Bridges to Babylon" tour. Johnston got to meet the group after being chosen in Best Buy's successful Idea Box TV promotion. Shown before their backstage laminates were confiscated are (I-r) BB's Gary Arnold & Brad Anderson, Stones Charlie Watts & Mick Jagger, BB's Wade Fenn, the band's Keith Richards, Johnston, BB's Joe Pagano and Stone Ron Wood.



TAKING THE WRAPS OFF: Defrocked boxer Mike Tyson warms up for his wrestling bow by practicing the use of eating utencils at "Operation Wrap It Up," an evening of music and gift-wrapping for inner city families thrown by 25th Precinct Records at Billboard Live! in W. Hollywood. Shown covering their ears in self-defense are (I-r) Ice-T, NRG/25th Precinct Chmn. Henry "Hen-Gee" Garcia & Power 106's Nick V.



THEY LIKE MIKE: The GRP Recording Co. entered into a joint venture and distribution pact with the NYC Music Group, which includes NYC Records and Exit Nine Records. Both GRP and NYC will work on such artists as acoustic guitarist Marc Antoine, jazz keyboardist Rachel Z and singer/songwriter/harpist Dee Carstensen. Shown shortly before learning the new deal would not cover the cost of their HITS subscriptions are (I-r) NYC Music Group's Michele Hirsch & Andy Sarnow, GRP President Tommy LiPuma and NYC Music Group's Mike Manieri & Steve White.

BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



## **WINNERS**

- 1. TITANIC (ST)
- **CELINE DION** 2.
- BEN FOLDS FIVE

- TITANIC (ST)
- **CELINE DION** 2.
- THE LOX

#### MOST TOP 10's

- 1. TITANIC (ST)
- 2. **CELINE DION**
- LOREENA MCKENNITT

### WHIPH BUSE

**BOB BELL** 231 Retail Stores (Torrance)

#### WHEREHOUSE

- 1. TITANIC (ST)
- 2. CELINE DION
- 3. K-CI & JOJO 4. CHUMBAWAMBA
- 5. IN THA BEGINNING...(VAR)
- 6. SPICE GIRLS (ST)
- **MATCHBOX 20**
- 8. THE LOX
- 9. SMASHMOUTH
- 10. WILL SMITH



JOHN MICHAEL 272 Retail Stores (Bloomington)

#### BEST BUY

- 1. TITANIC (ST) 2. CELINE DION
- 3. MARCY PLAYGROUND
  4. MATCHBOX 20
  5. BACKSTREET BOYS

- 6. USHER
- 7. MASE
- 8. PEARL JAM
- 9. PUFF DADDY
- 10. CHUMBAWAMBA

## Anderson 1,650 Wal-Mart MERCHANDISERS Locations

DAVE WATLAND

(Amarillo)

#### ANDERSON MERCHANDISERS

- 1. CELINE DION
- 2. SHANIA TWAIN
- 3. GARTH BROOKS
- 4. LEANN RIMES
- 5. MATCHBOX 20
- 6. BACKSTREET BOYS
- 7. CHUMBAWAMBA
- 8. SPICE GIRLS (ST)
- 9. TITANIC (ST)
- 10. AQUA

#### THE WALL

ED CLIMIE 153 Retail Stores (Philadelphia)

#### THE WALL MUSIC INC

- 1. TITANIC (ST)
- 2. CELINE DION
- 3. THE LOX 4. BACKSTREET BOYS
- 5. SPICE GIRLS (ST)
- 6. MASE
- **MATCHBOX 20**
- 8. WILL SMITH
- 9. CHUMBAWAMBA
- 10. SAVAGE GARDEN



JIM FREEMAN 16 Retail Stores (Stamford, CT)

#### HMV RECORD STORES

- 1. TITANIC (ST)
- 2. THE LOX
- 3. CELINE DION
- 4. ANDREA BOCELLI
  5. GREAT EXPECTATIONS (ST)
- 6. SPICE GIRLS
- JANET
- 8. USHER
- 9. THE VERVE
- 10. ERYKAH BADU



SAM CASS 4000+ Accounts (Philadelphia)

#### UNIVERSAL ONE-STOP

- 1. TITANIC (ST)
- 2. THE LOX 3. BRIAN MCKNIGHT
- 4. RADIOHEAD
- 5. USHER
- 6. BEN FOLDS FIVE
- 7. CELINE DION
- 8. BEN FOLDS FIVE/NAKED
- 9. JAY-Z
- 10. MASE



DOUG SMITH 155 Retail Stores (Pittsburgh)

#### NAT'L RECORD MART

- 1. TITANIC (ST)
- 2. CELINE DION
- 3. USHER
- 4. THE LOX
- 5. BACKSTREET BOYS
- 6. PUFF DADDY
- MASE
- 8. SAVAGE GARDEN
- 9. BEN FOLDS FIVE
- 10. MATCHBOX 20



RON PHILLIPS 2500 Accounts (Woodland)

#### **VALLEY MEDIA**

- 1. TITANIC (ST)
  2. CELINE DION
- 3. THE LOX
- 4. BEN FOLDS FIVE 5. DJ SHADOW
- 6. BARBRA STREISAND
- LOREENA MCKENNITT
- 8. HIP HOP HITS
- 9. BACKSTREET BOYS
- 10. USHER

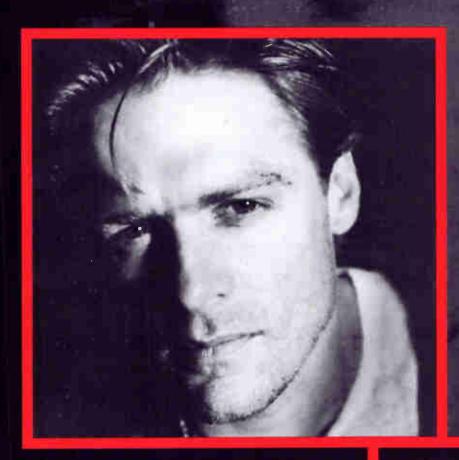


VINCE SZYDLOWSKI 14 Retail Stores (Los Angeles)

#### VIRGIN NATIONAL

- 1. TITANIC (ST)
- 2. CELINE DION
- 3. ENYA
- 4. THE VERVE
- 5. BACKSTREET BOYS
- 6. SPICE GIRLS (ST)
- 7. JANET
- 8. ANDREA BOCELLI
- 9. BARBRA STREISAND 10. CHUMBAWAMBA

# ROCKLINE



JANUARY 26 11:30PM ET BRYAN ADAMS
PERFORMING LIVE!!!



GLOBAL SATELLITE NETWORK





# BREAKSUTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

#### WINNERS THE LOX (Bad Boy/Arista 73015) 76% LOREENA McKENNITT (QR/WB 46719) 24% 6 72% **CREED** (Wind-Up 13049) 23% BEN FOLDS FIVE (550 Music 67762) 20% MARCY PLAYGROUND (Capitol 53569) 52% VICTORIA WILLIAMS (Atl/Atl G 83072) **DJ SHADOW** (MoWax/Lon 540 867) 51% 9 **RADIOHEAD** (Capitol 55229) 18% 4 32% **ALANA DAVIS** (Elektra/EEG 62112) 17% BRIAN McKNIGHT (Mercury 536 215)

### ANDERSON MERCHANDISERS DAVID WATLAND / AMARILLO

Great Expectations (ST) Loreena McKennitt Blink 182 Our Lady Peace

### ANGOTT STEVE ROBERTS / DETROIT

Lox DJ Shadow Ben Folds Five Brian McKnight Spice Girls

## ARON'S RECORDS

DJ Shadow Ben Folds Five (Naked) Unwound Valerie Lemercier Air (EP) Music For TV Dinners Roni Size

### BEST BUY JOHN MICHAEL / MINNEAPOLIS

Marcy Playground Lox Ben Folds Five Blink 182 Creed

### BORDERS BOOKS & MUSIC SEAN HICKEY / BRYN MAWR

Bruce Coburn Victoria Williams Ben Folds Five Chris Stills Ted Hawkins

#### CAMELOT LEW GARRETT / CANTON

Lox Radiohead Savage Garden Timbaland & Magoo Busta Rhymes KCi & JoJo Brian McKnight

#### CAMPUS JIM DAWSON / COLUMBUS

Lox Ben Folds Five DJ Shadow Bob Dylan Brian McKnight Radiohead Half Baked (ST)

## CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Lox Jon B DJ Shadow Brian McKnight Alana Davis

### **CENTRAL SOUTH**TONY ROSS / NASHVILLE

Usher Marcy Playground Lox MTV Party To Go Days Of The New Robyn

#### CROW'S NEST TODD HUPE / NAPERVILLE

Brian McKnight Marcy Playground Busta Rhymes Ben Folds Five (Naked) Radiohead Loreena McKennitt Mystikal

### DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Ben Folds Five DJ Shadow Marcy Playground Cornershop Alana Davis Victoria Williams Savage Garden

### ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS

Lox DJ Shadow Victoria Williams Roni Size Ben Folds Five Alana Davis Cornershop

#### EXILE ON MAIN ST AL LOTTO / HARTFORD

Ben Folds Five DJ Shadow B Weir & R Wasserman Crosby & Nash (Live) Rammstein

### FRED MEYERS JANET LOCKHART / PORTLAND

Ben Folds Five Blink 182 Marcy Playground Days Of The New Billie Myers Creed

#### HARMONY HOUSE SANDY BEAN / DETROIT

Lox Brian McKnight Ben Folds Five Creed Marcy Playground Barenaked Ladies

### HMV JIM FREEMAN / STAMFORD

Lox King Crimson Ben Folds Five (Naked) Brian McKnight Marcy Playground DJ Shadow

#### HOMER'S MIKE FRATT / OMAHA Ben Folds Five (Naked)

Ben Folds Five (Naked Creed Marcy Playground Alana Davis Billie Myers

#### LOU'S RECORDS TONY VICK / ENCINITAS Loreena McKennitt

Loreena McKennitt DJ Shadow Bob Dylan Great Expectations (ST) Jackie Brown (ST) Roni Size Marcy Playground

#### MI WHERE HOUSE FRANK JENKS / DETROIT Source: Hip Hop Hits Marcy Playground

Source: Hip Hop Hits Marcy Playground Alana Davis Caroline's Spine Ben Folds Five Our Lady Peace

#### MOBY DISC BOB SAY / LOS ANGELES

DJ Shadow Ben Folds Five (Naked) Marcy Playground Brian McKnight Timbaland & Magoo

### MUSIC MILLENIUM MIKE WHITE / PORTLAND

DJ Shadow Ben Folds Five Marcy Playground Victoria Williams Cornershop

## MUSIC NET CHUCK SHOUP / ST. LOUIS

Gary Barlow Ben Folds Five Loreena McKennitt Marcy Playground Radiohead

#### NAT'L RECORD MART DOUG SMITH / PITTSBURGH

Lox Barenaked Ladies Brian McKnight Marcy Playground Our Lady Peace Loreena McKennitt



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CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### WINNERS

**JIMMY RAY** 

Are You Jimmy... (Epic)

6 **SHANIA TWAIN** 

You're Still The... (Mercury)

**NSYNC** 

I Want You Back (RCA) 7 FLEETWOOD MAC Landslide

(Reprise)

3 M. PLAYGROUND Sex And Candy

(Capitol) g K-CI & JOJO All My Life

(MCA)

4 **CORNERSHOP**  Brimful Of Asha

Brick

9 (LB/WB) **JANA** 

Near Me

(Curb)

**BEN FOLDS FIVE** 

10

**C KREVIAZUK** 

Surrounded

(Col/CRG)

HITMAN

KBFM/BROWNSVILLE NSYNC/M Carey

**TREJO** 

KSFM/SACRAMENTO Jay Z/Queen Pen/Next

BUTTAMAN

WERQ/BALTIMORE Lox/SWV/Wyclef/MJ Blige

**JACKO** 

WMRV/BIRMINGHAM Babybird/S Twain/Jana

JEFF ANDREWS

KHTW/LA CROSSE Jimmy Ray/NSYNC

**RICH ANHORN** 

KHMX/HOUSTON N Imbruglia

DON ANTHONY

TALENTMASTERS/ATLANTA Jimmy Ray/NSYNC

**TOMMY AUSTIN** 

KKRZ/PORTLAND N Imbruglia/K-Ci & JoJo

LYNN BATCHECK

CD & TAPE OUTLET/COLUMBUS G Barlow/Lox/B McKnight

STEPHANIE BATLEY

WALL/RICHMOND B Wood/B Folds 5/P Jam SANDY BEAN

HARMONY HOUSE/DETROIT C Kreviazuk/F Mac

(550 Music)

DAVE BEASING

DAVE BEASING/LA Jimmy Ray/Fastball

**BOB BELL** 

WHEREHOUSE/LOS ANGELES C Kreviazuk/F Mac/Cornershop

FRANKIE BLUE

WKTU/NEW YORK NSYNC/Mase/LSG

JT BOSCH

WRHT/MOREHEAD CITY Aqua/Tonic/E Clapton

**ERIK BRADLEY** 

B96/CHICAGO Robyn/NSYNC/TE Blind

**BRIAN BRIDGEMAN** 

WNKS/CHARLOTTE S Twain

FRED BUCHALTER

WKQI/DETROIT Jimmy Ray

**DAVID BURNS** 

WIXX/GREENBAY Smashmouth

**CHRIS CALLOWAY** 

WZYP/HUNTSVILLE K-Ci & JoJo/Jana/N Imbruglia TOM CALOCOCCI

92Q/BALTIMORE OI Skool/L Tariq & P Gunz

SAM CASS

UNIVERSAL ONE STOP/PHILADELPHIA F Mac/McGruff/Jimmy Ray

**BILL CATCHER** 

WSKS/UTICA S Twain

MIKE CHASE

KMCK/FAYETTEVILLE M Playground

SCOTT CHASE

WZOK/ROCKFORD **NSYNC** 

**ED CLIMIE** 

THE WALL/PHILLY G Barlow/Blink 182

MIKE COHEN

ST MARK SOUND/NEW YORK S Earle/B Dylan/B Myers/Turbo AC

**KEITH CURRY** 

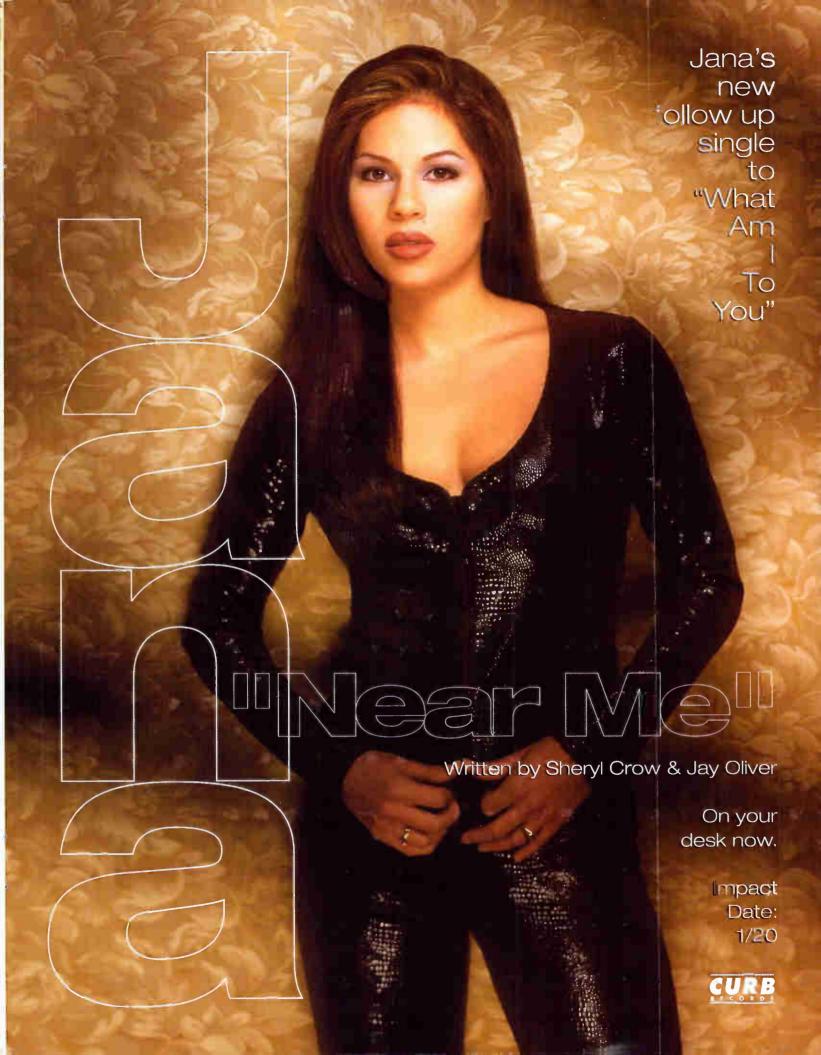
WSNX/GRAND RAPIDS Robyn/SWV/M Carey

**BOB DAVIS** 

WALC/ST. LOUIS S Garden/Jimmy Ray/P Cole

CHRIS DIDIER

WMEE/FT. WAYNE Jimmy Ray/P Cole/F Mac







## EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### JOHN DIMICK

WNCI/COLUMBUS
L McKennitt/F Mac/Verve

#### MIKE EDWARDS

Z95.7/SAN FRANCISCO Jimmy Ray/Kai

#### **CHAD ELLIOT**

WCIL/CARBONDALE Tonic/M Playground

#### RICHARD ELLIS

ARON'S RECORDS/LOS ANGELES
Bran Van 3000/Air/Mogwai/Orange Peels

#### **BETH FATH**

SPEC'S/MIAMI C Kreviazuk/Cornershop

#### MIKE FRATT

HOMER'S/OMAHA V Williams/B Wreck/Todd Snider/National Bean

#### JIM FREEMAN

HMV/STAMFORD F Mac/All Saints/Killer Bunnies

#### **MICK FULGHAM**

KISX/TYLER L McKennitt/Jimmy Ray

#### **LEW GARRETT**

CAMELOT/CANTON Cornershop/F Mac/C Kreviazuk

#### **RON GERONIMO**

KHTS/SAN DIEGO S Twain/D Child

#### **MIKE GIBSON**

WQZQ/NASHVILLE NSYNC/Jana/S Twain

#### **DAVE GOIST**

NAT'L RECORD MART/PITTSBURGH Sixteen Deluxe/Afro Cuban Allstars/Feeder

#### MICHAEL HAYES

WKSI/GREENSBORO B Folds 5

#### **SEAN HICKEY**

BORDERS BOOKS & MUSIC/BRYN MAWR M Eitzel/16 HpwrK & R Harris/M Coughlin

#### **CALVIN HICKS**

WSSX/CHARLESTON
Jimmy Ray/Cornershop/Babybird

#### KEN HOPKINS

KZZU/SPOKANE L McKennitt/K-Ci & JoJo/NSYNC

#### **WOODY HOUSTON**

WHZZ/LANSING Jana/Garrison Starr

#### ANDREW JAYE

WEOW/KEY WEST Olive/NSYNC

#### **NOSNHOL MIL**

CAMPUS/COLUMBUS
Cornershop/Ben Folds Five/F Mac/Creed

#### **FRANK JENKS**

MICHIGAN WHERE HOUSE/DETROIT C Kreviazuk/Cornershop/C Spine/Creed

#### ANITA JUDD

CAMELOT/RICHMOND
Lox/Creed/Bacon Bros/Cornershop

#### **KEVIN KASEY**

WYOY/JACKSON M Playground

#### **HEATHER KEATING**

TOWER/PHILADELPHIA Flourescein/lan Brown/Mogwai

#### PAUL KELLY

WAYV/ATLANTIC CITY S Girls/B Folds 5/Jimmy Ray

#### BILL KLAPROTH

Q102/CINCINNATI Tonic

#### **KEVIN KOSKE**

KMXB/LAS VEGAS
Jimmy Ray/N Imbruglia

#### STARR LEIVAS

CAMELOT MUSIC/TULSA R Size/DJ Shadow/B Folds 5/A Davis

#### AL LEVINE

WBLI/LONG ISLAND
Jimmy Ray/Queen Pen/K-Ci & JoJo/Aqua

#### JANET LOCKHART

FRED MEYERS/PORTLAND
G Barlow/S Weiland

#### **GREG LUCIEN**

TOWER-WOW/LONG BEACH Sasha & Digweed/T & Magoo/Jurrasic 5/Mono

#### DANA LUNDON

JET-FM/ERIE KCi & JoJo/All Saints

#### STEVE MCKAY

WBHT/WILKES BARRE Aqua/Jana/Rebekah

#### **BARRY MCKAY**

WMXB/RICHMOND

Jimmy Ray/Chumbawamba/Fastball

#### TODD MEEHAN

TOWER/LOS ANGELES
Pee Shy/Bran Van 3000/C Stills/Air

#### TONY MESCERO

WPLJ/NEW YORK
TE Blind/B Folds 5/S Twain/M Playground

#### TIM MICHAELSON

WSTO/EVANSVILLE E McCain/Cornershop

#### BILL MITCHELL

WNDU/SOUTH BEND Cornershop/Jimmy Ray

#### **KELLY NASH**

KC101/NEW HAVEN Dakota Moon/S Twain

#### JIMMY OLSEN

WNTQ/SYRACUSE B Folds 5/K-Ci & JoJo

#### ANGELA PERELLI

KYSR/LOS ANGELES M Playground

#### **ROD PHILLIPS**

WIFC/WAUSAU C Soul/B Myers

#### MIKE PRESTON

KBKS/SEATTLE M Playground/Smashmouth/Aerosmith

#### KAREN RITE

WDJX/LOUISVILLE Jana/Rebekah

#### **STEVE ROBERTS**

ANGOTT/DETROIT
Young Bleed/Usher/Dru Hill

#### RON RODRIQUEZ

REPEAT THE BEAT/ROYAL OAK/DETROIT M Eitzel/Kramer/B B V Daddies/Dropkick Murphys





#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### **ROB SCORPIO**

KBXX/HOUSTON Master P/LSG/LL Cool J/P Announcement/Militia

#### JON JON SCOTT

**ELECTRIC FETUS/MINNEAPOLIS** G Starr

#### MEREDITH SEIBERG

STRAWBERRIES/BOSTON Radiohead/DJ Shadow/B Folds 5/P Jam

#### **DOUG SMITH**

NAT'L RECORD MART/PITTSBURGH C Kreviazuk

#### JIMMY STEAL

KDMX/DALLAS B Folds 5

#### **MARC SUMMERS**

KZHT/SALT LAKE CITY N Imbruglia/B Folds 5/M Playground

#### **BILLY SURF**

WQAR/LITTLE ROCK Jimmy Ray/S Girls/NSYNC

#### **VICTOR TABINSKY**

RECORD ARCHIVES/ROCHESTER DJ Shadow/A DiFranco/M Eitzel

#### **CHRIS TAYLOR**

WKSL/MEMPHIS M Elliott/Chumbawamba/98 Degrees

#### **SCOTT THOMAS**

KLYV/DUBUQUE B Folds 5/M Playground/Babybird

#### MIKE THOMAS

WHOT/YOUNGSTOWN K-Ci & JoJo/NSYNC/B Folds 5

#### HELEN TIMBERLAKE

ROCHESTER ONE-STOP/ROCHESTER P Jam/G Starr

#### MARK TODD

Q106/SAN DIEGO M Playground

#### **DARRIN TRIPP**

KHTQ/SPOKANE C Dion/S Hazel/L McKennitt

#### **TONY VICK**

LOU'S RECORDS/ENCINITAS M Eitzel/R Wyatt/Spacetime Continuim

#### **PAUL WALKER**

KGOT/ANCHORAGE Chumbawamba/Jimmy Ray

#### **JORDAN WALSH**

WLAN/LANCASTER, PA F Mac/All Saints/Aqua/L McKennitt

#### DAVID WATLAND

ANDERSON MERCHANDISERS/AMARILLO Cornershop/M Playground/B Wreck/Creed

#### CHRIS WESTER

DOWN IN THE VALLEY/MINNEAPOLIS Ani DiFranco/P Jam/Los Umbrellos/R Size

#### MIKE WHITE

MUSIC MILLENIUM/PORTLAND Cornershop/Timbaland & Magoo/Oasis

#### **TERESA WHITE**

TOWER BEAVERTON/BEAVERTON Cornershop/Verve/C Cornell/Radiohead

#### MIKE YEAGER

KVSR/FRESNO P Cole/M Playground

#### **DAMION YOUNG**

KPWR/LOS ANGELES Mase/Jay Z/Snoop/Korrupt

#### JON ZELLNER

KMXV/KANSAS CITY S Twain/NSYNC

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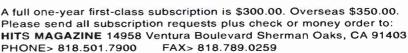
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## Tost owerful Songs

· 2 WEEKS AGO · LAST WEEK · THIS WEEK

**Cuts That Impact Album Sales** 

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
			CELINE DION	NAV HEADT WILL CO ON	FEO Music N/A	From #1 and #01D VI VIII MTV radio
1	2	1		MY HEART WILL GO ON		From #1 and #2 LP, XL VH1, MTV, radio From gigantic LP, MTV, exploding Top 40
6		2	BACKSTREET BOYS	AS LONG AS YOU	Jive N/A	
4	5	3	MATCHBOX 20	3 AM	Lava/Atl/Atl G N/A	Multi-Platinum LP, huge MTV, Large VH1, hot Top 40
5	4	4	MASE	FEEL SO GOOD	B. Boy/Arista 79122	Hot at Top 40 radio, MTV, BET, hot single & LP
2	3	5	CHUMBAWAMBA	TUBTHUMPING	Repub/Univer 56146	Solid huge LP sales, huge Top 40, lots 'o video
8	6	6	PUFF DADDY	BEEN AROUND	B. Boy/Arista 79124	From multi-platinum LP, MTV, big single sales, BET
14	7	7	SAVAGE GARDEN	TRULY, MADLY	Col/CRG 78723	Hot at radio now, LP exploding, MTV, VH1, big single
35	10	8	USHER	NICE & SLOW	LaFace/Arista 24290	Monster single sales, huge MTV, #2 BET, radio, hot LP
11	9	9	WILL SMITH	GETTIN' JIGGY	Col/CRG N/A	Hot at MTV, BET, radio, increasing LP sales
		10	THE LOX	IF YOU THINK I'M	Bad Boy/Arista 79140	From hot debut LP. MTV, BET. JAMZ and RAP radio
3	8	111	LEANN RIMES	HOW DO I LIVE	Curb 73022	Selling lots of singles, Top 40, huge LP
13	12	12	JANET	TOGETHER AGAIN	Virgin 38623	MTV, Hvy BET, Lg VH1, Top 40, single exploding
28	18	13	MARCY PLAYGROUND	SEX AND CANDY	Capitol N/A	LP exploding now, PoMo and Active Rock, MTV
17	15	14	THIRD EYE BLIND	HOW'S IT GOING	Elek/EEG 64130	Solid LP sales, PoMo, T 40, MTV, VH1, single selling
16	16	15	LSG	MY BODY	EW/EEG 64132	Big selling single, MTV, VH1, BET, solid LP
15	14	16	ERYKAH BADU	TYRONE	Kedar/Universal N/A	From hot live LP, Heavy BET, MTV, VH1, radio
30	22	17	LOREENA MCKENNITT	MUMMERS' DANCE	QR/WB N/A	MTV, Medium VH1, exploding LP, multi-format radio
7	11	18	METALLICA	THE MEMORY REMAINS	Elek/EEG 64126	From hot LP, MTV, Active Rock radio
21	20	19	SMASH MOUTH	WALKIN' ON THE SUN	Interscope N/A	LP Platinum-plus, XL VH1, on MTV, new cut starting
25	25	20	USHER	YOU MAKE ME WANNA	. LaFace/Arista 24265	Still on MTV, BET, VH1, hot LP, new cut hot
22	21	21	GREEN DAY	TIME OF YOUR LIFE	Reprise N/A	Cut stimulating LP sales, big MTV, VH1, radio
10	19	22	HANSON	I WILL COME TO YOU	Mercury 586-132	From multi-Platinum LP, radio, single selling
41	36	23	VERVE	BITTERSWEET	Virgin N/A	Song in "Nike" TV ad, LP exploding, VH1, radio
39	33	24	BEN FOLDS FIVE	BRICK	550 Music N/A	Huge increase in LP sales, MTV, VH1, PoMo, Top 40
12	17	25	2PAC	I WONDER IF	Amaru/Jive N/A	MTV, BET, LP selling, rap radio

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WILDCARD!

Sex and Candy

The first single from the self-titled album

## marcy playground

ALREADY ON AND EXPLODING AT:

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WDCG 54x (Top 10 Call Out) KFMB 35x WSHE 33x WPLL 27x

WZNY 29x KKLQ 21x KBKS 11x



Testing at:

WYXL WMTX KYSR

WPST WHOT WFBC WZYP

On Tour Everywhere











## Tost owerful Songs

··LAST WEEK

· 2 WEEKS AGO

**Cuts That Impact Album Sales** 

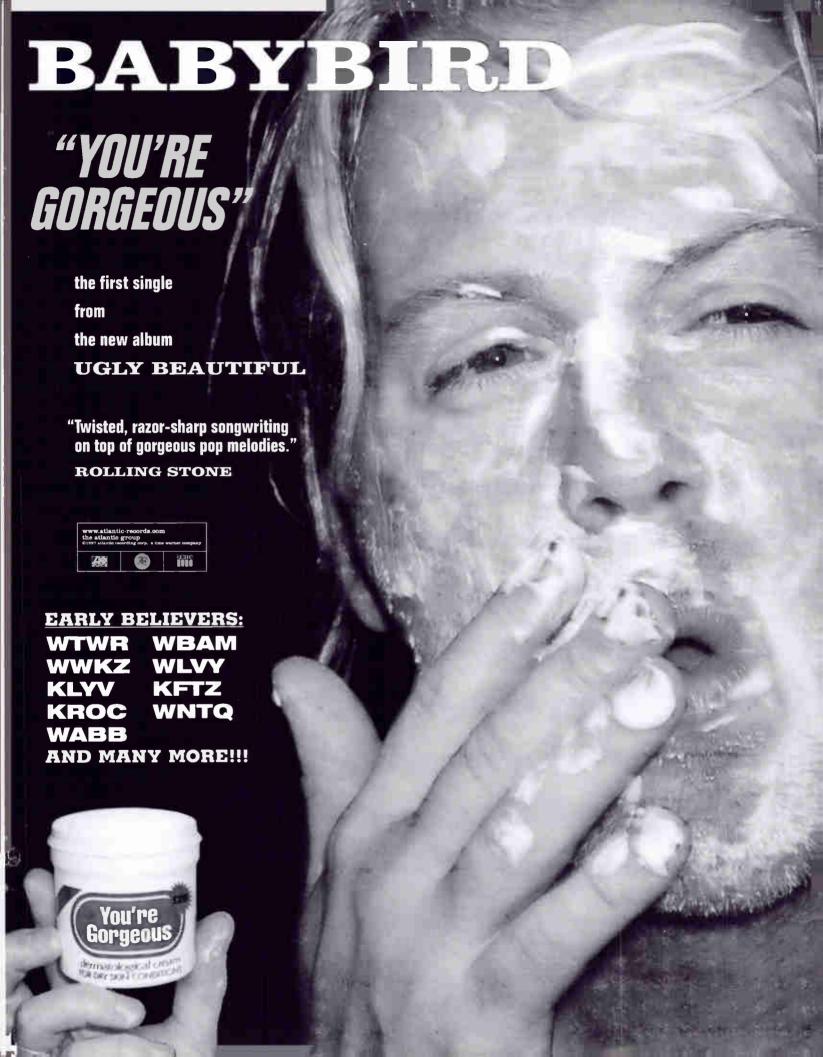
•	•		ARTIST	TITLE	LABEL	COMMENTS
27	26	26	SARAH MCLACHLAN	SWEET SURRENDER	Arista N/A	MTV, XL VH1, Platinum-plus LP, APM & PoMo, Top 40
37	30	27	K-CI & JOJO	ALL MY LIFE	MCA N/A	Spreading Top 40, Xover and JAMZ, hot LP, BET, MTV
31	28	28	ERICK SERMON, et al	RAPPER'S DELIGHT	Priority N/A	"In Tha Beginning" on BET, MTV
33	29	29	CREED	MY OWN PRISON	Wind-Up N/A	Solid LP sales, MTV, PoMo, and Active Rock
38	37	30	BLINK 182	DAMMIT	Cargo/MCA N/A	LP breaking, MTV, PoMo and Active Rock
34	32	31	DAYS OF THE NEW	TOUCH, PEEL AND	Outpost N/A	LP selling, PoMo and Active Rock
32	31	32	ROBYN	SHOW ME LOVE	RCA 64970	Huge Top 40, MTV, Large VH1, LP developing
24	23	33	BOYZ II MEN	A SONG FOR MAMA	Motown 860-720	MTV, LP sales, BET, VH1, selling singles
19	24	34	SPICE GIRLS	SPICE UP YOUR LIFE	Virgin 38620	From hot ST, new cut starting
-		35	BRIAN MCKNIGHT	ANYTIME	Mercury N/A	Re-igniting LP, JAMZ and Xover radio, BET
9	13	36	AQUA	BARBIE GIRL	MCA 55393	"Tum Back Time" going to radio now
_		37	SPICE GIRLS	TOO MUCH	Virgin N/A	From hot soundtrack, exploding Top 40, hot MTV
	44	38	MARIAH CAREY	BREAKDOWN	Col/CRG N/A	New cut from mega LP, MTV, with Bone Thugs
29	35	39	WILL SMITH	MEN IN BLACK	Col/CRG N/A	#1 selling movie video
18	34	40	FLEETWOOD MAC	SILVER SPRINGS	Reprise N/A	Still selling LP, "Landslide" hitting radio
45	42	41	LISA LOEB	IDO	Geffen N/A	On MTV, Large VH1, selling LPs, hot at Top 40
48	45	42	FIONA APPLE	NEVER IS A PROMISE	CS/Work N/A	4th single from Platinum-plus LP, MTV, PoMo and APM
		43	SHANIA TWAIN	YOU'RE STILL THE	Mercury N/A	From smash LP, breaking at Top 40 radio
-	46	44	BUSTA RHYMES	DANGEROUS	Elektra/EEG 64131	#1 BET, MTV, radio, huge single, LP selling
40	40	45	PRODIGY	SMACK MY BITCH UP	XL/Mute/Mav/WB 43946	Multi-Platinum LP, PoMo, LP selling
-	-	46	RADIOHEAD	KARMA POLICE	Capitol N/A	From grammy-nominated LP, MTV, big PoMo
26	38	47	JEWEL	FOOLISH GAMES	Atl/Atl G 87021	On the way out after killer run
50	48	48	MEREDITH BROOKS	WHAT WOULD HAPPEN	Capitol N/A	From breakthrough LP, Large VH1, Top 40
46	47	49	EVERCLEAR	EVERYTHING TO	Capitol N/A	MTV, PoMo and Active Rock, steady LP sales
42	49	50	MATCHBOX 20	PUSH	Lava/Atl/Atl G N/A	Platinum-plus LP, new cut exploding now

POWER POTENTIALS:

AQUA (MCA)
PAULA COLE (Irnago/WB)
BILLIE MYERS (Universal)

JIMMY RAY (Epic)
OUR LADY PEACE (Col/CRG)
BARENAKED LADIES (Reprise)

PEARL JAM (Epic)
UNCLE SAM (Stonecreek/Epic)
THE FIRM (Aft/Int)





LW	TW	ARTIST	TITLE	LABEL	TOTAL PLAYS	MAJOR MARKET PLAYS	ADDS	REPORTS
2	1	SMASH MOUTH	WALKIN' ON THE SUN	INTERSCOPE	8883	2874	1	194
1	2	CHUMBAWAMBA	TUBTHUMPING	REPUBLIC/UNIVERSAL	8826	2967	0	199
3	3	SAVAGE GARDEN	TRULY MADLY DEEPLY	COLUMBIA/CRG	8384	2319	6	177
5	4	MATCHBOX 20	3 AM	LAVA/ATL/ATL G	7769	2506	3	192
6	5	BACKSTREET BOYS	AS LONG AS YOU LOVE ME	JIVE	7556	1887	0	167
4	6	USHER	YOU MAKE ME WANNA	LAFACE/ARISTA	7397	2349	0	156
11	7	CELINE DION	MY HEART WILL GO ON	550 MUSIC	7183	2459	15	179
8	8	ROBYN	SHOW ME LOVE	RCA	6522	1736	1	153
7	9	SUGAR RAY	FLY	LAVA/ATL/ATL G	6132	2358	0	162
10	10	JANET JACKSON	TOGETHER AGAIN	VIRGIN	5911	1663	2	158
9	11	LISA LOEB	IDO	GEFFEN	5874	1743	0	169
13	12	GREEN DAY	TIME OF YOUR LIFE	REPRISE	4537	1593	0	172
15	13	THIRD EYE BLIND	HOW'S IT GOING TO BE	ELEKTRA/EEG	4485	1609	6	167
12	14	PAULA COLE	I DON'T WANT TO WAIT	IMAGO/WARNER BROS	4246	1489	0	128
20	15	BILLIE MYERS	KISS THE RAIN	UNIVERSAL	4144	1227	9	152
17	16	SARAH MCLACHLAN	SWEET SURRENDER	ARISTA	3989	1278	4	160
19	17	MEREDITH BROOKS	WHAT WOULD HAPPEN	CAPITOL	3797	952	4	137
14	18	ALLURE	ALL CRIED OUT	CRAVE	3537	924	0	103
22	19	BRYAN ADAMS	BACK TO YOU	A&M	3451	695	0	136
23	20	LOREENA MCKENNETT	MUMMERS' DANCE	QR/WARNER BROTHERS	3437	1224	8	157
18	21	TONIC	IF YOU COULD ONLY SEE	POLY/A&M ASSOC	3383	1561	0	97
28	22	K-CI & JOJO	ALL MY LIFE	MCA	3355	1432	21	118
21	23	NU FLAVOR	HEAVEN	REPRISE	3287	920	0	115
16	24	SOMETHIN' FOR THE PEOPLE	MY LOVE IS THE SHHH!	WARNER BROTHERS	3216	899	0	107
24	25	WILL SMITH	GETTIN' JIGGY WIT IT	COLUMBIA/CRG	2994	926	6	114
26	26	ALANA DAVIS	32 FLAVORS	ELEKTRA/EEG	2973	856	4	145
27	27	UNCLE SAM	I DON'T EVER WANT TO	STONECREEK/EPIC	2882	981	4	105
33	28	BLESSID UNION	LIGHT IN YOUR EYES	CAPITOL	2670	536	1	101
25	29	MATCHBOX 20	PUSH	LAVA/ATL/ATL G	2531	1143	0	82
30	30	INOJ	LOVE YOU DOWN	SSD/COLUMBIA/CRG	2512	683	0	76



. !			TANA M			TOTAL	MAJOR MARKET		
ļ	LW	TW	ARTIST	TITLE	LABEL	PLAYS		ADDS	REPORTS
ì	34	31	BOYZ II MEN	A SONG FOR MAMA	MOTOWN	2441	925	5	102
	44	32	ALL SAINTS	I KNOW WHERE IT'S AT	LONDON/ISLAND	2386	533	8	136
	32	33	LSG	MY BODY	EASTWEST/EEG	2326	877	0	75
	35	34	MASE	FEEL SO GOOD	BAD BOY/ARISTA	2303	937	2	99
	39	35	AEROSMITH	PINK	COLUMBIA/CRG	2260	310	5	103
	36	36	SISTER HAZEL	HAPPY	UNIVERSAL	2121	540	3	117
	73	37	JIMMY RAY	ARE YOU JIMMY RAY	EPIC	2116	769	59	139
	29	38	LEANN RIMES	HOW DO I LIVE	CURB	2085	988	2	70
	42	39	USHER	NICE & SLOW	LAFACE/ARISTA	2006	1020	2	45
	31	40	FIONA APPLE	CRIMINAL	WORK	1995	658	0	68
	37	41	THIRD EYE BLIND	SEMI-CHARMED LIFE	ELEKTRA/EEG	1974	964	0	73
-	40	42	SISTER HAZEL	ALL FOR YOU	UNIVERSAL	1960	984	0	68
	41	43	NOTORIOUS B.I.G.	MO MONEY MO PROBLEMS	BAD BOY/ARISTA	1832	781	0	54
į	51	44	BEN FOLDS FIVE	BRICK	550 MUSIC	1640	882	26	99
	56	45	SPICE GIRLS	TOO MUCH	VIRGIN	1631	414	20	102
ļ	38	46	JEWEL	FOOLISH GAMES	ATLANTIC/ATL G	1560	710	0	63
1	99	47	NSYNC	I WANT YOU BACK	RCA	1521	468	40	112
	43	48	ELTON JOHN	SOMETHING IN THE WAY	ROCKET/A&M ASSOC	1471	601	0	55
	49	49	THE VERVE	BITTER SWEET SYMPHONY	VIRGIN	1465	830	11	76
1	50	50	LOS UMBRELLOS	NO TENGO DINERO	VIRGIN	1319	449	4	55
	46	51	MISSY ELLIOTT	SOCK IT TO ME	GM/ELEKTRA/EEG	1302	681	2	34
į	52	52	CHANTAL KREVIAZUK	SURROUNDED	COLUMBIA/CRG	1236	552	5	55
	48	53	BOYZ II MEN	4 SEASONS OF LONELINESS	MOTOWN	1147	654	0	36
	45	54	SHE MOVES	BREAKING ALL THE RULES	GEFFEN	1142	258	0	45
	53	55	ERICK SERMON et al	RAPPER'S DELIGHT	PRIORITY	1121	596	2	40
	64	56	PUFF DADDY	BEEN AROUND THE WORLD	BAD BOY/ARISTA	1118	490	4	67
	58	57	LUTRICIA MCNEAL	AINT'T THAT JUST THE WAY	CRAVE	1072	203	2	58
	62	58	DESTINY'S CHILD	NO, NO, NO	COLUMBIA/CRG	1050	496	2	36
	59	59	LAUREN CHRISTY	MAGAZINE	MERCURY	1044	227	0	76
	54	60	SUNDAYS	SUMMERTIME	DGC	967	522	0	28
- 1									





## REQUESTS

Paula Jones calls in for "I Just Wanna Testify".

			raula Jones Calls III IOI	Toust Wallia Te	sury .				
LW	TW	ARTIST	TITLE	LABEL F	нотѕ	INCL	UDIN	G	%
5	1	CELINE DION	MY HEART WILL	550 MUSIC	72	B96 Z100	KKRZ KRBE	Q106 KZHT	51
1	2	SAVAGE GARDEN	TRULY MADLY DEEPLY	COL/CRG	64	KHMX WRQX	PRO-FM WQZQ	Q102 WMXB	46
6	3	MATCHBOX 20	3 AM	LAVA/ATL/ATL G	45	KMXV WYOY	KBKS WABB	WKSI WHTS	32
2	4	CHUMBAWAMBA	TUBTHUMPING	REPUB/UNIV	43	WNVZ WBHT	WZPL WZOK	WFBC KMCK	30
3	5	B STREET BOYS	AS LONG AS YOU	JIVE	43	KHTS KRBE	KZHT WBLI	Z95.7 WRHT	30
7	6	USHER	YOU MAKE ME WANNA	LAF/ARISTA	41	KBXX WHHH	KHKS WSSX	KKMG KKRD	29
4	7	SMASH MOUTH	WALKIN' ON THE SUN	INTERSCOPE	35	B97 WIFC	Q102 WHZZ	WNKS KVSR	25
9	8	BILLIE MYERS	KISS THE RAIN	UNIVERSAL	30	KBKS KMXB	WPLJ WKSI	WALC WLAN	21
18	9	GREEN DAY	TIME OF YOUR LIFE	REPRISE	19	WPLT WLNF	WCIL WMRV	WIXX KFRX	13
14	10	MASE	FEEL SO GOOD	B BOY/ARISTA	18	KHKS WNVZ	KBFM WSNX	KBXX WWHT	12
10	11	SUGAR RAY	FLY	LAVA/ATL/ATL G	16	KDMX KISX	PRO-FM WVAQ	WKQI WSKS	11
12	12	SFT PEOPLE	MY LOVE IS THE	WB	14	B96 WQZQ	KHTS WRTS	WDJX WSTO	10
8	13	ROBYN	SHOW ME LOVE	RCA	14	KRBE KKRD	KKMG KMCK	JET-FM KQIZ	10
_	14	JANET JACKSON	TOGETHER AGAIN	VIRGIN	13	KBFM KGRS	WSNX WLVY	WEOW KFTZ	9
15	15	WILL SMITH	GETTIN' JIGGY	COL/CRG	12	Z100 WLAN	WQZQ KLYV	B96 KQKY	8
17	16	L MCKENNITT	MUMMERS' DANCE	QR/WB	12	99X WALC	KYSR WBLI	Q106 WPLT	8
	17	K-CI & JOJO	ALL MY LIFE	MCA	10	WHHH WSNX	FM102 KCAQ	KTFM KLYV	7
	18	AEROSMITH	PINK	COL/CRG	10	KKRZ KSMB	KZHT KGOT	WSTO WABB	7
20	19	LSG	MY BODY	EW/EEG	7	92Q KSMB	KHTS WQZQ	KRQ WWHT	5
	20	JIMMY RAY	ARE YOU JIMMY RAY	EPIC	7	WPLJ WBAM	WZYP WCIL	KZZU WIXX	5

## Loreena McKennitt

FROM THE GOLD ALBUM: **The Book Of Secrets** 

34-29\* Top 40 Mainstream Monitor 11-9\* Modern Adult Monitor 16-14\* Adult Top 40 Monitor

Over 4500 Total BDS Detections **Over 32 Million Listeners** 

WDCG 31x KALC 39x KBKS 37x KFMB 51x 33x WSTR 27x WNKS 23x WKRQ 44x 99X KBBT 50x WPLJ 33x KHMX 25x WXLK 25x KYSR 44x KKLQ 27x WPRO 24x WAKS 22x WMTX 47x WZPL 35x WZNY 26x KMXV 15x

"The **Mummers** Dance"

Produced by Loreena McKennitt • Management: Quinlan Road • www.wbr.com/mckennitt www.quinlanroad.com



## Cornersho

From the new

album: When I Was **Born For The 7th Time**  18-16\* Modern Rock Monitor

**Multi-Format Play Includes:** 

WPLY KNDD 99X WLUM WBMX KBBT KWOD KAMX XHRM KTBZ G105 WHFS and many **KDGE** WRFY

**More Than 1600 Total BDS Detections!** 











## POP MART

## Pop Go The Weasels

by Billy Bored

It's good news all around, as the first quarter of '98 kicks off with an unusually strong slate of music for the Top 40 world, and operators posting strong Fall books. Before you start booking next year's Xmas show, take advantage of the diversity of hit music developing now. Case in point: MCA's K-Ci & JoJo smash—the next gigantic pop hit from crossover. Bonnie & Nancy are swinging from the chandeliers. If you don't hear this one, you're musically challenged, to say the least... At the



Bonnie Goldner: Teacher's back in the Apple.

other end of the spectrum, Capitol's Marcy Playground is starting to cross from its stranglehold on #1 at PoMo. Costello & Fontaine will take no prisoners... Richard Palmese's Arista squad starts the year with an explosion—the new Usher track is unstoppable, with mainstream impact looking like early Feb. In the meantime, Arista remains on fire with Puff Daddy ("Around the World" looks like the pop home run), Sarah McLachlan, Mase, and a new Gary Barlow track that's off and running... Celine Dion is much bigger than you can imagine. When was the last time a song fueled the sales of both the #1 and #2 selling albums in the country? 550 continues its hot streak with the Ben Folds Five smash. If you don't get this one, insert head in toilet and flush twice... Kudos to Ron Geslin's RCA team for a great start on the 'N SYNC record. Next up for Nipper is Natalie Imbruglia... Jerry Blair & his Columbia team are on the case for Chantal Kreviazuk, breaking solidly from strong Modern Adult airplay. Get ready for Wyclef Jean and Destiny's Child while you're at it... Early feedback is strong on the forthcoming Eric Clapton on Reprise—look for it to hit your desk on 2/3. Steve Tipp & Bob Weil continue to do a great job on the Nu Flavor phone monster. Their next big release is Vicki Leben, debuting 2/4... If the current Smash mouth hit ever gets out of the Top 5, the next one is "Why Can't We Be Friends." Interscope's Brenda Romano will slam-dunk this one too, when the time is right... As predicted, Epic's Jimmy Ray is virtually closed before the add date—if you're not early, you're late. Just ask Boulos & Connone... PDs are telling us they like the new Tonic track even more than the last call-out monster. Dave Darus goes for impact this week. Check out the new Top 40-friendly mix... As Grammy time looms, we have just one word: "Shadowboxer." Thank you... Ric Lippincott off to a nice start on the new Jana record amid lots of radio chatter... Allure follows up with "Last Chance," impacting now. Lisa Wolfe will torture you on this and the Lutricia McNeal, still developing nicely... Good response on Shania Twain in Popville. Take the real hits wherever you can find them... Huge congrats to Dan Bowen on his monster book at Star 94/Atlanta. Mark Feather blew everybody away in B'field with a debut for KISV at #1 18-34 (2.9-10.5!) Kudos to Michael Hayes for another strong book in a tough battle at WKSI/Greenville. And a hearty Pop Mart salute to Adam Goodman on his move to the helm of WNSR/NYC. We're expecting "big" things from Adam shortly. Impacting now: Elektra's Dakota Moon, MCA's Aqua, and the aforementioned Tonic, Allure, Marcy Playground and Jimmy Ray.



**NEXT TO NOTHING:** Arista's Next discovered the jiggy suburban haven that is Riverside, CA—home to top-rated KGGI and a veritable shitload of cracker-eating honkies. "Shall we repair to the auto mall and browse Winnebagos?" said Next's T-Low (I). "Let's," said (2nd from I-r) Arista's Joe Reichling, Tweety, KGGI PD Diana Laird and R.L.



FANTASYLAND: Thanks to the skill of the finest plastic surgeons, Crave Sr. Director of Promotion Dawn Fox is now the proud owner of a real face for radio! We're not the only ones who love her new look—apparently, Michael Jackson has been negotiating with Mariah to hire Dawn to run the highly successful "Heavy Petting Zoo" at his Neverland Ranch.

## This Week's Special



Tipp: Has never met Clapton

The long-awaited Eric Clapton album is finally upon us, and fans and radio alike should be delighted with the results. Clapton follows up last year's Grammy-winning record of the year with a superb collection of quality music that is uniquely and superbly Clapton-esque. The first single is "My Father's Eyes"—it's got a big hook, a great groove, and home run written all over it. The track arrives at radio on 2/4 for impact on 2/9. If you're heading to the Gavin Convention make sure you alert your staff to the imminent arrival of the single. The album is

titled "Pilgrim," with Clapton and collaborator Simon Climie sharing production credit—this should be the must-buy CD for the adult music consumer this year. Clapton will be doing major television appearances this time around, as well as a full-on tour starting in late March. Reprise promo-domo Steve Tipp will be hoping to meet Eric sometime this year. However, you will get better odds on this being another #1 record for Eric.

## POP MART



HEAD GAMES: Revolution's Big Head Todd and the Monsters take a mental vacation at WBMX/Boston. Seen are (fr, l-r) Mktg. Dir. Anne-Marie Strzelecki, MD/APD Michelle Engal, ARS' Greg Strassell and Revolution's Jamie Schwartz and (back, l-r) two Monsters, DJ Lynn Hoffman and BHT.



HOW NOT TO GET LEI'D: Epic's Felicia Swerling (I) probably wouldn't have rigged the "Win A Hawaiian Dream Date With A Radio Hunk" contest if she'd known she'd end up with our own grass-skirt-hogging Ed Brown. But hey, at least somebody got that cute waiter's phone number.

## Set-Up Box



Ron: Can't Spell Imbruglia

RCA continues their roll with a great debut from Natalie Imbruglia. Who? She's a former soap-opera star in the UK who quit acting for a career in music. "I'm Torn" is the first single, an uptempo pop anthem that was one of the biggest records of the year in Britain, and is an absolute one-listen lock to fly as big on this side of the pond. Impact is just a week or so away—even Ron Geslin couldn't hold this one back.



Jerry Blair: Been Gone Since November

Wyclef Jean of the Fugees looks to have a breakthrough mass-appeal solo hit with "Gone 'Til November," a unique, hooky record that could stay in power rotation for months. The LP is already Platinum, MTV is banging the video, and WXKS' John Ivey and KRQ's Tim Richards are blazing the trail at Pop. Look for this one to fly out of the Gavin convention—impact is 2/9. Blair & Walk will be on your case relentlessly.

## Consultant's Corner

This week's corner focuses on morning shows & is brought to you by Jan Jeffries of B/D&A. Jan's programming career includes WLS AM/FM Chicago, B104 Baltimore & 94Q Atlanta. Zzzzzzz.

#### BUILDING/STUMBLING BLOCKS:

Successful morning shows enhance the mood & attitude of the radio station. Loyalty is born here. Through effective cross-daypart promotion, it lives in all dayparts. Winning mornings requires discipline & talent on the part of the hosts. It's no easy



Hi, I'm Jan.

task; however, using a well-designed model, you will provide consistency & balance. The basics... HUMOR: Understanding who your core target is & their likes & dislikes is essential. Listen & watch people at movies, comedy clubs etc. to learn what is funny. If the show's humor isn't great, use outside sources. Have a fun show, but not necessarily always funny. Think topical, planned spontaneity & listener. EMOTION: Appeal to emotions. Taking the "Warm Fuzzy" side of a topic is a great way to project the human side & "likeability" of the show. Key on the emotions of the audience. LOCALIZATION: In this age of "satellite" programming, it is more important then ever to reflect the attitudes & viewpoints of the locals. An activity book with a calendar about local happenings should be utilized in show prep. Someone should update this book daily. ENRICHMENT: Informing your audience of info that is interesting to their lifestyle is an important element of the AM show. It can be the latest fitness discovery, local concerts, etc. It helps keep them interested & coming back. CURIOSITY: Pique the listeners' interest & give them compelling reasons to keep listening. Make them want more with compelling teases. LISTENER INTERAC-TION: Everyone with a telephone has mic on your AM show. Some of the best humor comes from your audience. It also causes the perception that "everyone is listening". CROSS-PROMOTION: Among successful stations, morning drives are in most cases the cume leading daypart. Heavy cuming stations generally recycle to midday & PM drive. It also ties the AM show to other dayparts. Other jocks should produce quick & compelling promos for their shows. SERVICE ELEMENTS: Time & temp are essential every break. Complete forecasts should be regularly done every quarter hour. Quick weather relatables are effective. News should be written & presented with the core target in mind. Local, economy, health/fitness, heart & lifestyle should make up the news information. National or world items should be included only if they relate locally. Sports scores only. Avoid in-depth sports unless the star is a personality. MUSIC: The quantity must be determined on the competitive/market composition. Morning shows of stations that are music-intensive should be cautious not to sound like entities unto themselves. The balance should be representative of the station's music promise... Avoid in AM drive, inside jokes, negativism & sarcasm, repetition of bits, too much talk, excessive sports & under-production—bits that go unnoticed by the casual listener. Work on the building blocks & clear away the stumbling blocks. Wake up with a better morning show tomorrow.

HITS January 23, 1998 9

# the verve symphony

**Certified GOLD!** 

Theme for new NIKE 'I Can' campaign

5\* Modern Rock Monitor
5\* AAA Monitor
16\* Modern Adult Monitor
30\* Billboard Hot AC



New This Week At:

KDMX Dallas • WNCI Columbus • KYSR Los Angeles

WZPL Indianapolis • KZHT Salt Lake

also



WQLH • WIXX • WHOT • KHTO



A 1000 VC flows to 438 to 650 Recoverys.

Social Process Committee the United Bases on Wyor Recovery

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## WAVELENGIH

(continued from page 98)

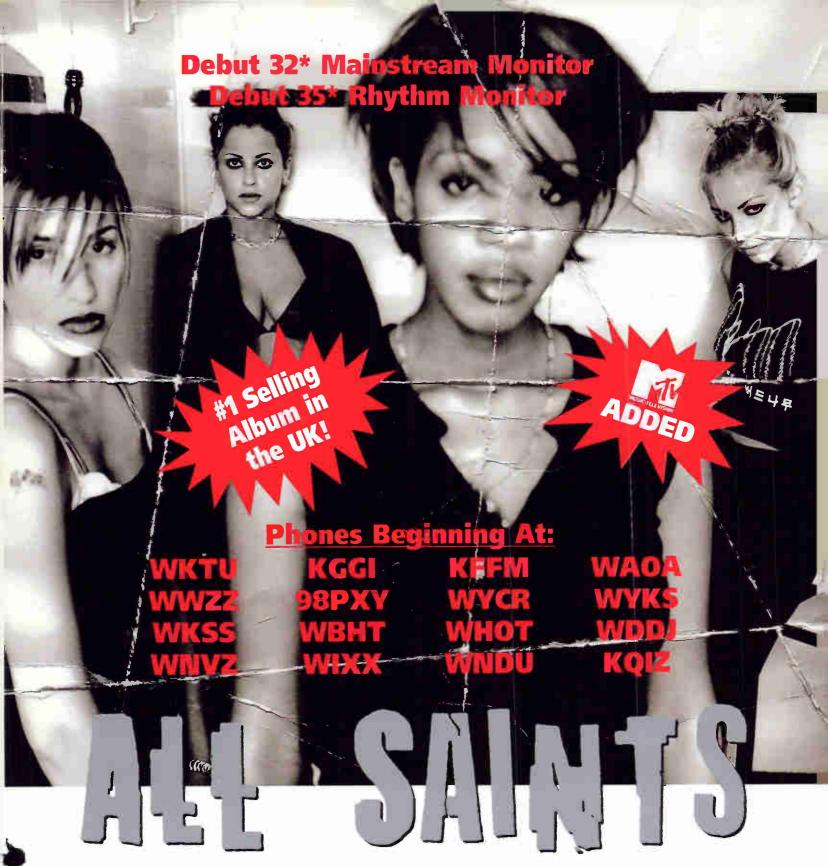
Pop PDs. This is worthy of your attention. Thank you..... At Jacor's KHTS SD. APD Ron Geronimo comes off the air to concentrate on APD duties. Mornings will now be handled by the newly acquired Chio the Hitman.... KMXB Las Vegas hires Duncan Payton from KRUZ Santa Barbara as PD..... WFBC Greenville ups part-timer Skip Church to nights.... KMXV KC has a new phone number (816) 756-5698..... WYOY Jackson MD Kevin Kasey moves to middays, while Mandy Morgan becomes Promo Dir. Station needs a night jock. T&Rs to PD Dick O'Neil ..... Other openings in radio: Z100 N.Y. needs an AM show producer. T&Rs to PD Tom

Poleman. Q102 Cincy needs midday & PM air talent. T&Rs to PD Bill Klaproth. WKSI Greensboro needs nights. T&Rs to PD Michael Haves. WQZQ Nashville needs air talent. T&Rs to Mike Gibson. WBTT Dayton looking for midday/ afts. T&Rs to OM Jeff Ballentine.... FALL ARBITRON KUDOS: KZZO Sacto & PD Carmy Ferreri, KSFM Sacto & PD Bob West, KHKS Dallas & PD Mr. Ed. WZJM Cleveland & PD Big Dave Eubanks, KKRZ Portland & PD Ken Benson, WTIC Hartford & PD Steve Salhany, WKSS Hartford & PD Jay Beau Jones, KMXB Las Vegas & interim PD Kozman, KCAQ Oxnard & PD Dan Garite, WAYV Atlantic City & PD

Tommy Frank, KHYS Houston & PD Greg Head & WKSE Buffalo & PD Sue O'Neil ..... KKBT LA adds Revolution of "The Wake-Up Show" as mix show director.... Most Added Records at Pop are Epic's Jimmy Ray & RCA's 'NSYNC.... Happy b-day to Mercury's Tony Smith, 1/15, & 550's Desiree Schuon, 1/20. Congrats to Virgin's Michael Plen & long-suffering wife Cat on the birth of son Everette Masters-Plen, 1/13.... The Top 10 Most Played videos this week at MTV are: #1 Matchbox 20, #2 Metallica, #3 Green Day, #4 Marcy Playground, #5 Will Smith, #6 Mariah Carey, #7 Backstreet Boys, #8 Busta Rhymes, #9 Aerosmith and #10 Janet.....

Blowing In The Wind: Don Parker, Mr. Ed, Jordan Walsh, Lee Cagle & Cat Thomas...... And here's Mike Tierney, ready to leave the damp Pacific Northwest to begin his "reign" at VH1.





## I Know Where It's At







HITS Vibe-raters Debut Audience Over 12.2 Million! Over 1600 Top 40 BDS Detections "Every man wants heaven, but no man wants to die." - Wyclef

wyclef jean gone till november

The next smash from the PLATINUM album

Wyclef Jean presents The Carnival

featuring Refugee Allstars

Now Playing:

HOT97 WPGC Z90 KYLD KKFR KQKS KCAQ WWKX

KUBE KLUC WJJS

KKSS WHHH **POWER 106** 

At the Carnival...anything can happen.

Management: DAS Communications

Produced by Wyclef Jean for R.C.E. Co-Produced by Jerry "Te Bass" Duplessis for R.C.E.

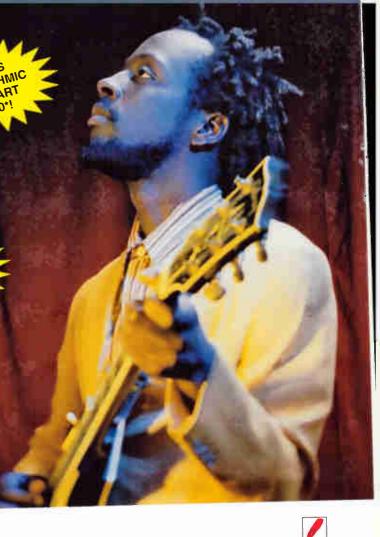








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## ENSLEY D D

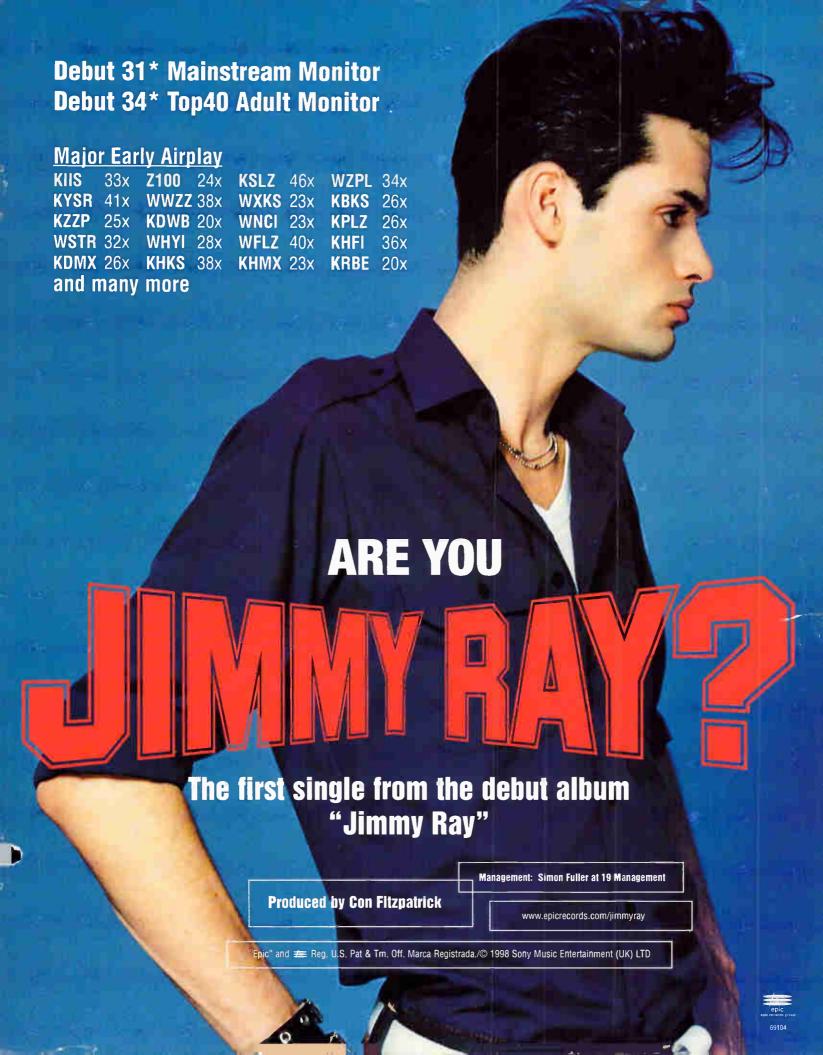
BABES IN VIDEOLAND: As we alluded to last week, the derby for the VH1 programming post is coming to a close, with an offer on the table to KUBE Seattle PD Mike Tierney. Look for this to be done by the time you read this, with Mike reporting to Sr. VP Music & Talent Rel. Wayne Isaak. Meanwhile, at MTV, the interview process is nearing its end as well, with candidates including programmers from virtually every region of the country.... PROMOTION IN MOTION '98: New Disney labels chief Bob Cavallo has begun revamping his promo staff, with veteran John Fagot exiting & Columbia L.A. local Dan Hubbert joining for Nat'l Promotion duties..... KBBT Portland & PD Michael Newman have parted ways. OM Dave Numme will handle day-to-day duties while he & consultant Randy Lane conduct the search for a replacement..... KYSR LA has inked sister station KALC



MCA's K-Ci & JoJo lower Ricky Leigh Mensh's Source rank to minus-30 as label & HITS losers attempt to count to ten w/o using fingers: (I-r) MCA's Troy Marshall & Debby Peterson, K-Ci, HITS yo-yos Ed Brown, Todd Hensley & Mike Murphy, Jo-Jo & HITS' Ricky Leigh & Lunch.

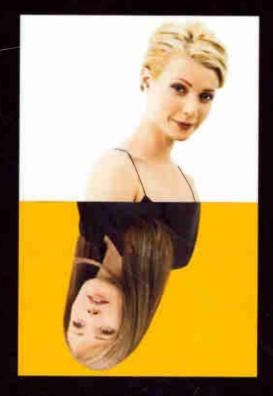
Denver's morning team of Jamie, Frosty & Kramer for wake-up duties..... WNSR NY flips to "Big 105" under new PD Adam Goodman & morning man Danny Bonaduce.... In Salt Lake City, Mod Adult KQMB hires former KCIX Boise's Mark Waldi for PD/morning duties. Interim PD Beej remains on as APD/MD..... KRQ Tucson PD Tim Richards has been promoted to OM for both KRQ & KNST..... For those who have been living under a rock, Outpost/Geffen's Days of the New, which spent 10+ weeks as the Most Played record at Active Rock, and a Gold LP to boot, is beginning to garner airplay from smart (continued on page 96)

HITS January 23, 1998



THE MULTI-PLATINUM BAND
THE FIRST SINGLE FROM THE SLIDING DOORS SOUNDTRACK

# AQUA"TURN BACK TIME"



THE MIRAMAX/PARAMOUNT MOVIE
STARRING GWYNETH PALTROW AND JOHN HANNAH

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