



# $\mathbf{DN}$ "MY HEART WILL GO ON" (LOVE THEME FROM 'TITANIC')

T

THE NEW SINGLE FROM "LET'S TALK ABOUT LOVE," THE FOLLOW-UP TO

CELINE DION'S 10X-PLATINUM, 2X-GRAMMY® AWARD-WINNING

ALBUM OF THE YEAR "FALLING INTO YOU."





ALBUM IN STORE NOVEMBER 18th

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30



# "DON'T GO AWAY"



THE HIT SINGLE AND VIDEO FROM

**"BE HERE NOW"** 

Modern Rock Monitor #5 Modern Adult Monitor #13 • Top 40/Adult Monitor #28\* Top 40/Mainstream Monitor #35\* • Adult Alternative Monitor 15\*

**Over 20 Million In Audience** 

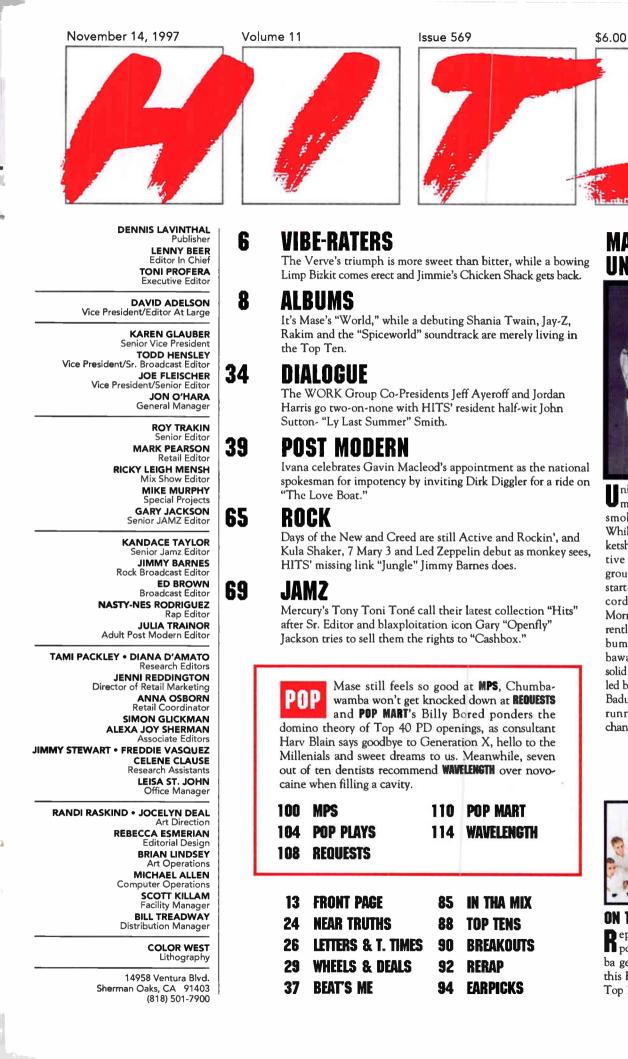
MUSIC FIRST

**STRESS** 

15x this

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|--------------------|-----|------|-----|-------------|--------|------|-----|------|-----|--|
| WBMX               | 18x | KNDD | 20x | WBZZ        | 20x    | WSTR | 20x | KROQ | 15x |  |
| WXKS               | 40x | WALC | 30x | WTMX        | 15x    | KDMX | 15x | WPLY | 20x |  |
| WTIC               | 17x | WAEB | 17x | KWOD        | 20x    | Q101 | 40x | WRZX | 30x |  |
| WPRO               | 25x | WNCI | 20x | KBBT        | 35x    | WXRK | 25x |      |     |  |
| ON TOUR IN JANUARY |     |      |     |             |        |      |     |      |     |  |

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### MASTER OF THE UNIVERSAL



niversal Music Group Chairman/CEO Doug Morris is smokin' in the boardroom. While massively increased marketshare is testimony to effective rebuilding of the music group, it's the success of his start-up label, Universal Records, that speaks volumes. Morris' embryonic vision currently boasts two Top Ten albums this week in Chumbawamba and Rakim after a solid year of artist development led by breakthrough act Erykah Badu. Doug's baby is up and running... It's left to us to change the diapers.



### Pepublic/Universal Records popmeisters Chumbawamba get their tubs thumped on this HITS cover marking their Top 10 album and single.



### OUR PICKS TO BREAK FROM OUTSIDE TOP 40 • CHOSEN BY THE HITS EDITORIAL BOARD

### THE VERVE • VIRGIN

2 LW 2 2W 2 3W



### album: URBAN HYMNS track: BITTER SWEET ....

Added at VH1! PoMo smash hits Top 40 w/adds including WSTR, WSHE, KBBT, KPLZ. 20 Heavy MTV Buzz Clip spinsl Big sales, including #56-51 W'house, #25-12 N'bury, Huge play; CIMX, 99X, KROQ, KNDD, WXRK. APM large at: WXRV, WRLT, CIDR, WBOS. On s/o taur. Mamt: Jazz Summers, Tim Parry.

### BLINK 182 • CARGO/MCA

#### 3 LW 3 2W 3 3W



### album: DUDE RANCH track: DAMMIT (GROWING UP)

Sales spark nationwide as cut starts to cross to Active Rock from huge PoMo base. Adds include KBPI, KRXQ, WHFS. Big play at KEDJ, KTCL, WXRK, WFNX, KOME, XHRM, CIMX, KIOZ. MTV, #10 Rock video at Box. 180k out, over 110k sold. Mod. Rock Live 11/16. Radio, club dates ongoing. Mamt: Rick DeVoe.

#### B LISA LOEB • GEFFEN

4 LW 4 2W 5 3W



### album: FIRECRACKER

### track: I DO

Added at MTV, VH1 Premiere! Cracking a multi-format fire as LP hits w/360k. More Pop adds include WRQX, KSTP, WSHE, B94, KZZO, XL106. APM huge at KKZN, KBCO, CIDR, KFOG, WBOS. Big single sales. Played Regis & Kathie, Z100 Tower/NY in-store. On promo tour. Mamt: Janet Billia/Manage This!

### LOREENA McKENNITT • QR/WB

#### 5 LW 5 2W 7 3W



Sel St. Re-

### album: THE BOOK OF SECRETS track: THE MUMMERS' DANCE

APM radio continues to lead the action as Modern Adult joins the Dance. KPLZ adds the Nick Batt/DNA re-mix and already generates #2 requests! Huge play at KMTT, WXRV, CIDR, KINK, KGSR. Album sales stay hot, led by Tower and trend indies. Over 300k out. XInt press. Mamt: Loreena McKennitt.

### MARCY PLAYGROUND • CAPITOL

#### 8 LW 9 2W 11 3W



### album: MARCY PLAYGROUND track: SEX & CANDY

Massive Top 15 PoMo spins lead to rabid retail reaction, led by W. Coast sales. Huge at KROQ, KNDD, KOME, XHRM, WKDF, 91X, 99X, WHFS, CIMX. Crossing to Active Rock. Adds include KRZR. Already big; KIOZ, KRXQ, MTV, M2, Box. Tour starts this wk. Over 100k out. Mamt: Chris Blake Mamt.



### album: WHEN I WAS BORN ...



### track: BRIMFUL OF ASHA

Sales continue to react to PoMo radio as action heats up w/adds at 99X, KWOD. Retail led by So. Cal. Huge at KROQ, KNDD, WENZ, KITS, Y107, KOME, XHRM, KNRK, WFNX. APM joins in. MTV Stress/Buzz Clip, M2, Box. On tour. US dates w/Oasis in Jan-Feb! XInt. press. Mamt: Renée Lehman/Oasis Prod.

### G. LOVE & SPEC. SAUCE • OKEH/EPIC



### album: YEAH, IT'S THAT EASY track: STEPPING STONES

Radio Love keeps retail Saucy. PoMo adds include KWOD. Big play: XHRM, 99X, WFNX, WBCN, WENZ, KEDI. WPLY, APM action at WRLT, Solid selfthru at Tower, N'bury, Virgin. Over 100k out. Video in pre-prod. On s/o tour. Xmas shows soon. 3.5-star R.S. review. Mamt: Jonathan Block/Major Music.

## OLIVE • RCA



### album: EXTRA VIRGIN track: YOU'RE NOT ALONE

As Top 40, PoMo radio continue to deliver major spins, sales surpass 100k. Huge play: WFNX (38x), KROQ (34x), KTCL, 99X, KEDJ, KWOD, KACD, KIIS, WBBM, KRBE, WIOQ. Adds include Z95, KBKS. VH1, 120 Min, M2, Box. Played s/o NY show. Promo dates ongoing. Mgmt: New State Entertoinment.



OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

### SPACE MONKEYS • CHINGON/INT

1 LW 14 2W 15 3W



#### album: THE DADDY OF THEM .... track: SUGAR CANE

Hot Monkey love continues to sweeten with tons of PoMo radio Top 10s, big phones. Adds include WWCD. Huge at KWOD, WENZ, 91X, KITS, KNDD, XHRM, Y107, WFNX, KNRK, WCYY, Video in post-production. LP hitting the street at presstime w/50k. Xmas shows soon. Mgmt: Andrew McNiven-Duff.

### CHANTAL KREVIAZUK • COL/CRG



### album: UNDER THESE ROCKS.... track: SURROUNDED

Added at VH11 Pop radio is Surrounded as APM, PoMo heat up. Sales react to climbing spins. Big play at KZZO, KYSR, KBBT, WBMX, KLLC, WSHE, KFMB, WPLL, CIDR, CIMX, WPLT, Also on M2. Box. On promo tour. Xmas shows include Lilith. RuPaul 11/22. Critics raving, Mgmt: Chris Kerr/PAM Artist Mgmt, Inc.

### BEN FOLDS FIVE • 550 MUSIC

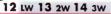
RE-ENTRY 13 LW



### album: WHATEVER AND... track: BRICK

Added at MTV, VH1! Added at KROQ! Sales are up 70% since new cut hit. PoMo story huge w/giant requests and spins at 99X, KDGE, WKDF, WRXQ, Q101, KWOD, KZON, KNRK, more. On s/o tour w/Travis, PBS "Sessions" w/Beck will re-run. 220k out. Mamt: Alan Wolmark, Peter Felstead/CEC.

### BILLIE MYERS • UNIVERSAL





### album: GROWING, PAINS track: KISS THE RAIN

Multi-format radio showers continue ahead of 11/18 LP release. Single sales react to Pop, APM spins and video action. #1 WXRV, #2 KALC. Huge at WWMX, KLLC, KDMX, WPLJ, WPLL, WXKS, KFMB. Adds include KZZO. MTV, VH1, Box. Tour coming in Dec. Mamt: Diggit! Entertainment/Bill Diggins.

### ALANA DAVIS • ELEKTRA/EEG 15 LW 16 2W



### album: BLAME IT ON ME track: 32 FLAVORS

Multi-format stary gains more tasty action as LP sees solid sell-thru. Pop adds include KDMX, WFLZ. Big play: KFMB, WPST, WPLL, KLLC, WXKS. APM play: KGSR, CIDR. Commercial single hits 11/18 w/20k. Liz Friedlander-directed video shoots this wk. 10k Maniacs dates ending. Mamt: Jeff Kwatinetz/The Firm.

# JIMMIE'S CHICKEN ... • RCKT/A&M A



### album: PUSHING THE .... track: HIGH

Big Active Rock story continues to cross to PoMo w/huge 99X add! Major play: KUPD, WMFS, KSJO, WAAF, WRIF, WMMS, WRCX, WPLA, KKND, KXTE. Sales heat up, trend inclies lead. 138k out, 62k sold (4200 last wk). On MTV, #5 Rock video at Box. On tour. Mgmt: Richard Burgess/Burgess World Co.

### LIMP BIZKIT • FUP/INTERSCOPE





### album: THREE DOLLAR BILL... track: COUNTERFEIT

Active Rock radio "Night Exclusive" project and touring lead to sales! Huge at WAAF, WLZR, KQRC, 93X, KBPI, WZTA, KTUX. Also breaking PoMo. Key trend indies react! Over 100k out, 60k sold. #1 Rock video at Box. Tour w/Primus heading to W. Coast. Mamt: Jeff Kwatinetz, Peter Katsis/The Firm.

### LONGPIGS • MOTHER/ISLAND

### 6 IW 15 2W 16 3W



### album: THE SUN IS OFTEN OUT track: ON AND ON

Multi-format radio sizzles, video added at 120 Min, M2. PoMo adds include WPLY, WPLT, WLIR. Big at 99X, 91X, XHRM, WEND, WWCD, WEDG. Pop play: KZZO, WPLL, WSHE, KBBT. Adds include KHOM. APM, Active Rock, too, Out w/Echo & Bunnymen. On KROQ sampler, in-store Sat. Mgmt: First Column.



D

2 WEEKS AGO



ALBUM5

| ····· <b>THIS WEEK</b><br>ARTIST |                     |                      |                         |
|----------------------------------|---------------------|----------------------|-------------------------|
|                                  | TITLE               | LABEL                | COMMENTS                |
| MASE                             | HARLEM WORLD        | B. Boy/Arista 73017  | Major Puffy connection  |
| SHANIA TWAIN                     | COME ON OVER        | Mercury 536-003      | 5 cuts at Country radio |
| JAY-Z                            | IN MY LIFETIME      | R-A-F/DJ/Merc 536-3  | 392 "Sunshine" leads    |
| RAKIM                            | 18TH LETTER         | Univer 53113/53111   | Single and double CD    |
| LEANN RIMES                      | YOU LIGHT UP        | Curb 77885           | Smash single leads      |
| SPICE WORLD                      | SOUNDTRACK          | Virgin 45111         | From upcoming movie     |
| CHUMBAWAMBA                      | TUBTHUMPER          | Repub/Univ 53099     | Huge increase           |
| MARIAH CAREY                     | BUTTERFLY           | Col/CRG 67835        | "Butterfly" hot now     |
| FLEETWOOD MAC                    | THE DANCE           | Reprise 46702        | Smash tour, television  |
| AQUA                             | AQUARIUM            | MCA 11705            | "Lollipop" breaking     |
| MATCHBOX 20                      | YOURSELF            | Lava/Atl/Atl G 92721 | "3 AM" hot              |
| PUFF DADDY                       | NO WAY OUT          | B. Boy/Arista 73012  | On tour                 |
| THE FIRM                         | THE FIRM            | Aft/Inter 90136      | Superstar Rap ensemble  |
| SOUL FOOD                        | SOUNDTRACK          | LaFace/Arista 26041  | Total/Milestone lead    |
| BOYZ II MEN                      | EVOLUTION           | Motown 530-819       | New cut on MTV          |
| MASTER P                         | GHETTO D            | No Limit/Pri 50659   | "Ghetto D" #2 BOX       |
| JANE'S ADDICTION                 | KETTLE WHISTLE      | Wamer Bros 46752     | Old and new stuff       |
| MASTER P                         | GHETTO'S TRYIN'     | No Limit/Pri 50696   | Hot re-issue            |
| JEWEL                            | PIECES OF YOU       | Atl/Atl G 82700      | Incredible run          |
| SMASH MOUTH                      | FUSH YU MANG        | Interscope 90142     | "Walkin'" leads         |
| SPICE GIRLS                      | SPICE               | Virgin 42174         | Multiple smashes        |
| JANET                            | VELVET ROPE         | Virgin 44762         | "Together" added MTV    |
| DAVE MATTHEWS BAND               | LIVE AT RED ROCKS   | RCA 67587            | Live package            |
| TRISHA YEARWOOD                  | SONGBOOK/COLLECTION | MCA 70011            | Country superstar hits  |
|                                  |                     |                      |                         |

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

# As Long As You Love Me

THE STREEMS.

The follow up to their #2 Platinum, Pop single, "Quit Playing Games [With My Heart]"

Mainstream Monitor 23\* - 17\* Rhythmic Top 40 Monitor 30\* - 22\* Airpower\*\* Now On Over 150 Stations With 30 Million In Audience





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| 47 |                           |                                       |                                   |                       |                           |      |
|----|---------------------------|---------------------------------------|-----------------------------------|-----------------------|---------------------------|------|
| V  |                           | 2 WEEKS AGO<br>LAST WEEK<br>THIS WEEK |                                   |                       |                           | 5    |
| ÷  | ¥ ¥                       | ARTIST                                | TITLE                             | LABEL                 | COMMENTS                  |      |
| 18 | 20 26                     | ROLLING STONES                        | BRIDGES TO BABYLON                | Virgin 44712          | "Anybody" leads, hot tour | 46.1 |
| 14 | 23 27                     | LL COOL J                             | PHENOMENON                        | DJ/Mercury 539-186    | "Father" next             | 44.1 |
| 20 | 25 28                     | BROOKS & DUNN                         | GREATEST HITS                     | Arista 18852          | Country superstars        | 43.6 |
| 25 | 30 29                     | HANSON                                | MIDDLE OF NOWHERE                 | Mercury 534-644       | Three cuts deep so far    | 43.4 |
| 8  | 21 30                     | GANG RELATED                          | SOUNDTRACK                        | DR/Priority 53509     | Four new 2Pac songs       | 41.6 |
|    | 31                        | YANNI                                 | TRIBUTE                           | Virgin 44981          | Debut on new imprint      | 40.0 |
| 37 | 35 32                     | BACKSTREET BOYS                       | BACKSTREET BOYS                   | Jive 41589            | "As Long as" leads        | 37.6 |
| 24 | 31 33                     | SUGAR RAY                             | FLOORED                           | Lava/Atl/Atl G 83006  | "RPM" starting            | 37.6 |
| 21 | 27 34                     | BUSTA RHYMES                          | WHEN DISASTER                     | Vio/Elek/EEG 62130    | "Dangerous" next          | 37.6 |
|    | 35                        | MICHAEL BOLTON                        | ALL THAT MATTERS                  | Col/CRG 68510         | New stuff                 | 34.9 |
| 29 | 32 36                     | JOCK JAMS VOL 3                       | VARIOUS ARTISTS                   | Tommy Boy 1163        | Hot compilation           | 32.5 |
| 30 | 34 37                     | FIONA APPLE                           | TIDAL                             | Work 67439            | "Criminal" hot at radio   | 31.3 |
| 27 | 33 38                     | MEN IN BLACK                          | SOUNDTRACK                        | Col/CRG 68169         | Falling after great run   | 31.2 |
|    | <b>40</b> <mark>39</mark> | ULTIMATE DANCE98                      | VARIOUS                           | Arista 18988          | Another hit compilation   | 28.5 |
|    | <b></b> ] <mark>40</mark> | THREE-6 MAFIA                         | CHAPTER 2: WORLD                  | Relativity 1644       | Rap                       | 28.3 |
|    | 41                        | BOBBY BROWN                           | FOREVER                           | MCA 11691             | "Feelin'" leads           | 28.1 |
| 34 | 36 42                     | TIM MCGRAW                            | EVERYWHERE                        | Curb 77886            | Country                   | 26.8 |
| 31 | 38 43                     | SARAH MCLACHLAN                       | SURFACING                         | Arista 18970          | "Sweet Surrender" now     | 26.4 |
| 32 | 37 44                     | PRODIGY                               | FAT OF THE LAND                   | XL/Mute/Mav/WB 46     | 606 "Smack My" up next    | 26.3 |
| 23 | 39 45                     | GREEN DAY                             | NIMROD                            | Reprise 46794         | "Good Riddance" up next   | 25.7 |
| 36 | 44 46                     | SUBLIME                               | SUBLIME                           | GA/MCA 1141           | Past 2 million            | 23.9 |
|    | 47                        | SOUNDGARDEN                           | A SIDES                           | A&M 540-833           | A sides                   | 22.7 |
| 35 | <b>43</b> 48              | JOHN M MONTGOMERY                     | GREATEST HITS                     | Atl/Atl G 83060       | Country                   | 19.9 |
|    | 50 <mark>49</mark>        | DAYS OF THE NEW                       | DAYS OF THE NEW                   | Outpost 30004         | Contains #2 video MTV     | 19.6 |
|    | 24 50                     | SPICE 1                               | BLACK BOSSALLINI                  | Jive 41596            | Rap                       | 19.4 |
|    |                           | (Based on sales of albums             | s, tapes and CD'S from the nation | on's leading record n | nerchandisers)            |      |

**NEXT UP** 

PHISH (Elek/EEG) THE CURE (Fict/Elek/EEG) WALLFLOWERS (Interscope) DEFTONES (Mav/WB) H-TOWN (Relativity) SALT-N-PEPA (RA/Lon/Isl BM) TRACE ADKINS (Cap Nash) MINDY McCREADY (RCA) OASIS (Epic) 11\* Rhythmic Top 40 Monitor - 9.5 Million Audience Reach 31\* Mainstream Monitor - 11.5 Million Audience Reach

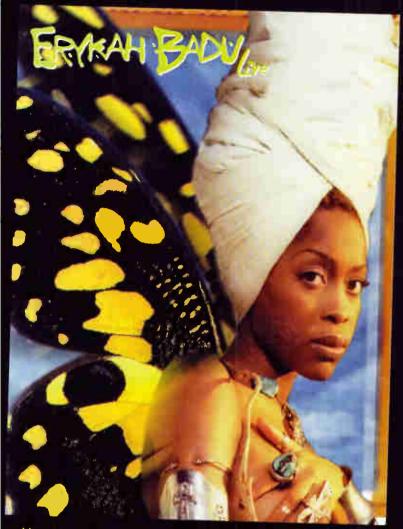


# JANET "TOGETHER AGAIN"

| Z100 | KIIS | KMXV  | WIDQ  | KTFM | WPRO   |  |
|------|------|-------|-------|------|--------|--|
| KSLZ | WBLI | WNVZ  | XL106 | KHYS | WKTU   | VH   |
| WFLZ | WDRQ | B97   | KDWB  | WZJM | WNCI   | and a state of the |
| B96  | KHTS | WHHH  | KHKS  | KYLD | WJMN   |  |
| KRBE | Y100 | KS107 | FM102 | KGGI | КНОМ   | X A  |
| WWKX | KUBE | KKRZ  | WXYV  | WGTZ | JET-FM |  |

the next smash from the new album The Velvet Rope Executive Producers: Janet Jackson and Rané Elizande, Jr. Produced by Jimmy Jam & Terry Lewis and Janet Jackson. RD Worldwide Management, B.Y. http://www.janet-jackson.com Co 1997 Black Dell. Inc.

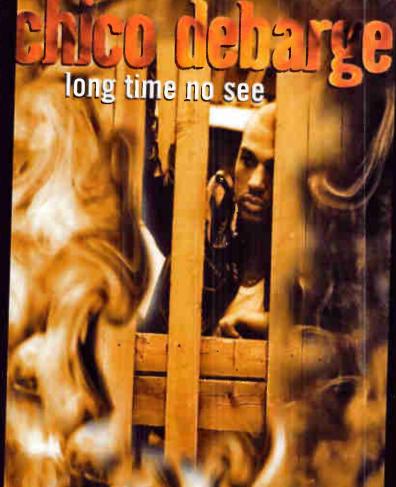
# TWO INNOVATIVE ARTISTS, TWO TIMES THE SOUL, TWICE THE FLAVOR. ONE RESULT ... PURE SATISFACTION



Her sizzling new album features 5 new tracks including the smash hit. "TYRONE".

> **#1 URBAN BDS** #20 -#13 X-OVER BDS **OVER 40 MILLION AUDIENCE** #1 Phones - EVERYWHERE

(dar



His highly-anticipated debut album featuring the hot first single "IGGIN' ME."

> On at: WPGC KKBT WVAZ WBLS Plus over 50 others

KMEL KSJL WILD WCHB

X3=T IN STORES NOVEMBER 18

Visit Erykah & Chico @ www.kedar.com EXECUTIVE PRODUCER: KEDAR MASSENBURG

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# **HITS: As Trustworthy As Your British Nanny**





**VOLUME 11** 

ISSUE 569

AUREN CHRIST

\$6.00

For Bad Boy/Arista Rapper Mase, A Second Week At #1...

# FEELS SO GOOD!!!

### Metallica's Show Must Go On

The man can't stop their music. Especially when they have high-priced, blood-sucking attorneys on their side.

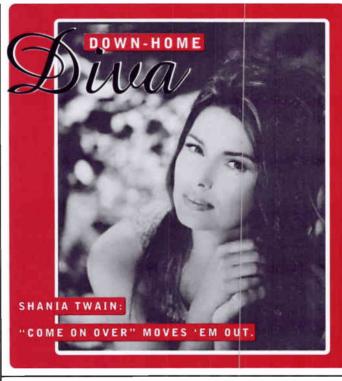
At presstime, Metallica's free "Multi-Million Decibel March" show, promoting the November 18 release of their new Elektra album, "Re-Load," took place as scheduled at Philadelphia's CoreStates Complex parking lot.

U.S. District Judge Harvey Bartle ordered the CoreStates Complex to honor its commitment to host the concert. Pressure from City Council members caused officials to try to cancel the event, then attempt to move it indoors. On Monday (11/10), the 3rd Circuit Appeals Court upheld Bartle's decision.

Said Metallica attorney Barry Ungar: "This is a victory for rock fans everywhere—not to mention my bank account."

Over 80 radio stations broadcast from the event, for which 30,000 free tickets were distributed.

Prior to the event, Metallica manager **Cliff Burnstein** said, "It was an awful lot of work, but [tomorrow] it all will have been worth it. We look forward to a safe and exciting event... as well as kicking the shit out of any bootleg T-shirt vendors."



# Next Week's Chart

In lumberjack terms, this week's new releases are a wild crop of top-quality mill timbers log-jamming their way down the sluice. A dangerous situation, if you're a lumberjack. But for a fourthquarter music industry looking to score, the competition is bracing.

Piling onto the streets at press time were **Barbra Streisand's** "Higher Ground" (Columbia), LSG's "Levert Sweat Gill" (EastWest), and the Luniz' "Luniz Muzik" (Noo Trybe/Virgin). Other 11/11 releases to watch through Christmas include a greatest hits package from Enya (Reprise) and a new swing record from Harry Connick, Jr. (Columbia). Also scope out the Bush remixes (Trauma/Int) and Ozzy Osbourne's greatest hits (Epic). Ain't nobody sawin' logs over these here. A nd it don't stop. After a massive #1 chart debut last week, Mase's "Harlem World" repeats the feat this week, edging out countryfried sexpot Shania Twain (Mercury) for top Album Chart honors.

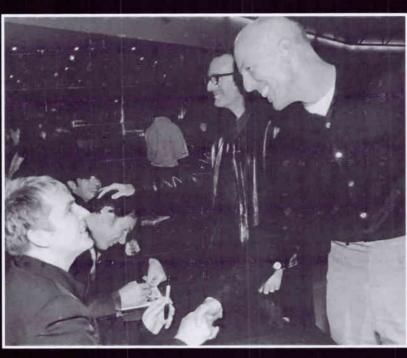
Way to step out large. **Bad** Boy makes good again.

At #2, Twain's third album attracted record buyers in droves, prompting first cousins everywhere to hug their mother/sisters. Country radio is eating it up, currently playing five different cuts from the disc.

Over at Hastings, where "Come On Over" scored big, the corn liquor was flowing as **Brad Levery** stepped out of the ceremonial yard car towed in for the occasion. "Enormous first-week sales!" he gurgled. "A three-to-one margin over the #2 title. It seems she has avoided what could have amounted to a third-album sophomore jinx."

Meanwhile, the bottom half of the hip-hop sandwich sports impressive chart debuts from Jay-Z (Rockafella/Mercury) at #3 and Rakim (Universal) at #4. Add chart-topping stalwart LeAnn Rimes (Curb) at #5, and you've got a regular country-hop Top 5. Bring on the Spice Girls (Virgin) at #6 and it's a party. Wheeeee-dogggie!! Break dance mats, gun racks and film rights all around.





# Fans First, Execs Second

Capitol President **Gary Gersh** and Promo Domo **Phil Costello** are seen at **Duran Duran**'s Virgin Megastore Times Square appear-ance congratulating the fellas on their new LP. Said Gersh: "It would be great if you'd sign one for my kids. Just write, 'Best wishes— Love, **Kajagoogoo**.'"



The MTV adds this week are Metallica (Elek/EEG), Janet Jackson (Virgin), Sheryl Crow (A&M), Sarah McLachlan (Arista), Lisa Loeb (Geffen), Ben Folds Five (550 Music), Dru Hill (Island), Next (Arista), Jane's Addiction (WB), Kenny Wayne Shepherd (Revolution), Sugar Ray (Atl/Atl G) and Rancid (Capitol Sdt.).



It's time to get serious about Ms. Dion and this sure-fire Academy Award nominee. Her haunting love theme from "The Titanic" is magic, and its repetitive use in the film will make it that much bigger and more familiar. The public loves Celine & this smash will serve as positive reinforcement. A runaway #1 contender!

# Jackson, Levy Pow-Wow Over Kronfeld Remark

At press time, the Rev. Jesse Jackson and PolyGram CEO Alain Levy were meeting in New York to discuss comments made by Poly-Gram Holding President/ COO Eric Kronfeld during an October 17 deposition in the Dru Hill lawsuit.

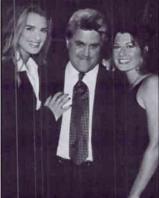
Portions of the deposition were published in the Los Angeles Times, which quoted Kronfeld as saying, "If every African American male in the United States was disqualified from pursuing a livelihood, in any way, shape or form, because of a prior criminal record, then there would be no, or virtually no, African American employees in our society or in our industry."

Kronfeld, who later wrote a letter of apology to Dru Hill attorney Londell Mc-Millan, was removed from PolyGram's management board five days after the deposition. McMillan subsequently contacted Jackson.

Jackson wrote Levy a letter and spoke with him by telephone, and the two arranged to meet Tuesday (11/11). Jackson told the *Times*, "Eric Kronfeld's statement is insulting and I think it says a lot about the environment at PolyGram. It's racist and offensive and it exposes a deeper malady within the corporation."

According to a statement from PolyGram, "Eric Kronfeld made a statement with which we strongly disagree. He apologized for that statement, and as he explained at that time, the statement does not reflect his views. In his seven years as an employee at PolyGram, there is no evidence in word or deed to suggest racist behavior. Not withstanding that apology, given the seriousness of his statement, Alain Levy has dismissed him from PolyGram's management board."





How does TV's Jay Leno bag a coupla primo babes like actress Brooke Shields (1) and A&M artist Amy Grant? It isn't just about his chiseled good looks—Jay kills 'em with his wacky jokes. "That Michael Jackson sure is weird!" quipped the beloved entertainer as he whisked his new friends off to one of Burbank's hot after-hours clubs. "And how about that Janet Reno? Is she one nutty Attorney General, or what?"

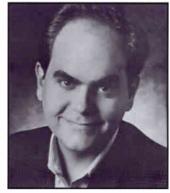


## Schuon Exits MTV

MTV programming chief Andy Schuon has exited the channel. A statement from MTV reads, "After six years and many significant contributions, Andy Schoun has decided to leave MTV and pursue new creative challenges. We wish him the very best."

Schuon told HITS, "I spent six rewarding and satisfying years at MTV and I'm very proud of the success we experienced. I was privileged to meet many people and go places I never would have gone without this opportunity. Now it is time to look forward and plan the future."

Schuon said an announcement regarding his future plans will be coming shortly.



Andy Schuon: Next stop?

### MTV Changes Channels, Ups Van To GM

Van "Ishing Point" Toffler has been tapped as General Manager for MTV: Music Television by President Judy McGrath "Skeller."

In this newly created post, Toffler will manage the overall operations of the network and get his butt kissed by label executives while reporting directly to McGrath. The two will formulate strategy for the network, advance MTV's creative and business priorities, and use Matt **Pinfield's** skull as a note pad.

Said McGrath: "Van has a great track record at MTV and I'm thrilled to be working with him to drive our business into the future. More than that, he baby-sits for no extra charge."



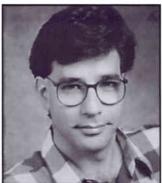
Van Toffler: His MTV stock is rising.

HITS November 14, 1997

Toffler will directly oversee Marketing/Promotion, Communications, Consumer Products, MTV Online and Interactive Services and M2, in addition to his lucrative side business in commemorative Dominic Griffin "Real World" beer bottles.

In addition, Dave Sirulnick has been upped to Executive Vice President, News & Production for MTV, where he'll be responsible for all studio and event production and continue to oversee MTV News and Specials.

Added McGrath: "Dave has made enormous contributions to MTV's success through his management and development of MTV News. Just don't ask me what they were."



Dave Sirulnick: His promotion's "News" to us.



- 2 **ISLAND:** The hurricane passes, but there's still plenty blowing in the wind.
- 3 **SHANIA TWAIN:** They call the windfall Shania. A little bit country, a whole lotta hit.
- 4 CELINE DION: Diva goes diving with "Titanic" feature.
- 5 **ANDY SCHOUN:** Six years prove a charm. After the puckering, what next?
- 6 SPICE GIRLS: 'Tis the seasoning, or does Girl Power need recharging? Hmm, maybe a management change...
- 7 JAY-Z: #3 debut brings hip-hop success in his "Lifetime." This Jay's smokin'.
- 8 RAKIM: Rakim it in. "18th Letter" scores #4 debut.
- 9 ANDY SLATER: Polishing Apple, dancing with Wallflowers ups hot manager's profile. Is a new label Slatered for the future?



10 **DAVID FOSTER:** Barbra, Celine and more!!! Neil Bogart Memorial Fund honoree fosters good will.

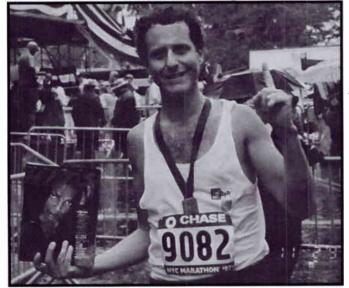
# Kiss Me, Kiss Me, Kiss Me



**KROQ's Jed** "The Fish" **Gould** and **Tami Heidi** are seen at L.A.'s Museum of Television & Radio, as the museum announced the opening of the **Kevin Weatherly** Wing: "A Study of the Most Kissed Ass in the Music Biz." To celebrate, Jed asks our photographer to toddle off and get him and Tami another helping of **Depeche** a la **Mode**.



# They Call Him Chief Running Dork





Like the torrential rains of El Niño or the loving touch of a British nanny, nothing is more dependable than our annual **Daniel Glass**/New York Marathon photo. And if you're like us and want to gaze at Daniel sans Armani and Star-Tac, cloaked only in overpriced designer running gear and glistening in Polo-saturated sweat, then this photographic retrospective is for you. Yes folks, as evidenced by the latest picture on top, our gritty God of Gucci proves conclusively that no one can run the mean streets of New York better than the Proud Prince of Park Avenue. Rock on, homeboy.

## **Stones' Free TV**

The Rolling Stones and DirecTV are planning a free, live showing of the band's "Bridges to Babylon" concert from St. Louis on December 12 to all three million customers of the satellite delivery service.

The free broadcast should make the event the mostwatched live "pay-per-view" concert ever. The previous record is the 241,000 homes which purchased the March '90 New Kids On the Block show at an average price of \$19.95.

The concert will also be available to cable subscribers through the Viewer's Choice pay-per-view programming service at a suggested \$19.95 retail price, which will include extra bonus footage of Keith Richards discovering his backstage Jack Daniels supply isn't covered by Medicare.

# Music Playing Seagram's Tune

Despite a 20% decrease in overall net income for its fiscal first quarter, Seagram Co. announced that Universal's music cash flow doubled to \$18 million and that its film entertainment cash flow rose 3.9%.

At the company's annual shareholder meeting in Montre-

al, Seagram CEO Edgar Bronfman Jr. announced the company's operating income rose 7% to \$305 million and the net profit rose 4% to \$133 million.

Bronfman pledged to add to Seagram's bottom line "by cutting back a tad on my Monday night dinners at Morton's."



The adds this week at VH1 are Harry Connick, Jr. (Col/CRG), Sheryl Crow (A&M), Janet Jackson (Virgin), Sarah McLachlan (Arista), Ben Folds Five (550 Music), Chantal Kreviazuk (Col/CRG), Lisa Loeb (Geffen), Eva Trout (Trauma) and The Verve (Virgin). Rolling Stones (Virgin) are Artist of the Month.

# Guess the U.S. Ran Out of Strip Malls



**Red Ant** President **Randy Phillips** (I) is seen here with **Arcade Entertainment Group** Chairman **Herman Heinsbroek**, as they jointly announce a five-year licensing and distribution agreement. A press release described Arcade as "a wide-reaching European entertainment concern based in the Netherlands," not to be confused with a "mark." Said Heinsbroek: "Yes, I buying the Red Ant and now I soon am hoping to meet the **Sublime**, yes?"

### TOP SELLING - SINGLES

The best-selling singles this week are #1 Elton John (Rocket/A&M Assoc.), #2 Usher (LaFace/Arista), #3 LSG (Elek/EEG), #4 Aaliyah (BB/Atl/Atl G), #5 LeAnn Rimes (Curb), #6 Mase (BB/Arista), #7 Allure (Crave), #8 Missy Elliott (Elek/EEG), #9 Something For The People (WB) and #10 Next (Arista).

ADDED THIS WEEK WSTR!!!

### **DEBUT 39\*** Top 40 Monitor

# dith brooks

## "WHAT WOULD HAPPEN"... is happening at:

WKSS

**B97** 

| KIIS FM<br>WFLZ | KKR<br>KKL |     | KDMX<br>KMXV | WXKS<br>WTMX |                                     |          |
|-----------------|------------|-----|--------------|--------------|-------------------------------------|----------|
| breaking a      | nt:        |     |              |              |                                     |          |
| WRVW-NASHV      | ILLE       | 22x | EXPLOSIVE PH | IONES! EASI  | LY TOP 10!                          |          |
| WGTZ-DAYTO      | N          | 22x | TOP 15 PHONE | ES AT NIGHT  | WITH ALL DEMOS                      |          |
| WJBQ-PORTLA     | ND         | 20x | SALES RANK S | 98-62        | TOP 5 PHONES!<br>THIS RECORD IS A N | IONSTER! |
| Z104-MADISC     |            | 20x | SALES RANK   |              | TOP 10 PHONES IN 2                  | 2 WEEKS! |
| Y100 & WPLL     | -MIAMI     | 24x | SALES RANK 1 | 144-118      | <b>BUILDING PHONES!</b>             |          |
| KBKS-SEATTL     | .Е         | 37x | SALES RANK 1 | 124-86       | #2 PHONES!                          |          |

| WFLZ | KKLQ       |
|------|------------|
| WHYI | WZPL       |
| KLLC | <b>B94</b> |

WKRQ

KBKS

uced by David Rickett - Management: Lori Live Management 👫 🕺 hollywoodandvi 🗟 m/meredithbrooks - 01997 Capito

KRBE

**KZHT** 

+ many more!

FRONT PAGE

## Lieberman Wants Manson; Rosen Just Says No!

"The answer is no," said RIAA chief **Hilary Rosen** in response to one U.S. Senator's call for a music rating system similar to the one employed by the film industry.

Rosen faced the latest congressional music industry witch hunt last week when she appeared before the Senate subcommitte charged with oversight of the District of Columbia. That subcommitte has proven a vocal music industry opponent since being taken over last year by Senator Sam Brownback (R-Kansas).

Testimony also came from **Raymond Kuntz** of Burlington, S.D., claiming that Marilyn Manson was to blame for the suicide of his son, who shot himself last year while listening to a Manson album.

Longtime music industry critic Senator Joseph Lieberman (D-Conn.) urged record companies to take responsibility for the music. "Often we've heard that a record never killed anyone and we are casually dismissed as prudes and censors," she aid.

The committee also claimed Manson was responsible for global warming, an increase in boating accidents 'and the rapidly deteriorating ecological state of Ohio's Cuyahoga River.





At the recent **City of Hope** "Spirit of Life" dinner, **NBA** great **Shaquille O'Neal** (2nd from I) took the opportunity to advance another great cause: his treatment for "Kazaam II: The Quickening," which could feature a soundtrack by **L.A. Reid** (I) and **Babyface** (r) and a cameo appearance by **VH1** President **John Sykes** (2nd from r) as a banjoplaying **Larry Bird**. "It's all about being a role-model for the kids," said the hoop star, rapper and film magnate as he slapped a waiter for failing to bring the A-1 Sauce in a timely fashion.

# YEAR END RELEASES

Ding. This is it folks, the home stretch, the big kahuna, the final fourth quarter dance. It's the time of year when consumers reach deep thanks to a corporately-ingrained sense of obligation to spend money on other people. Obviously, these are not ALL the releases hitting shelves during this key period, but they are ones that could pack some ho-holiday commercial clout. Jingle bells, dude.

| RELEASE DATE | BMG   | EMI  | POLYGRAM  | SONY   | UNIVERSAL   | WARNER MUSIC GRP.  |
|--------------|---|--|---|--|---|--|
| November 11  | LUNIZ - Noo Trybe/Virgin<br>MYSTIKAL- No Limit/Jive |  | American Werewolf<br>In Paris (ST) - Hollywood                          | HARRY CONNECK JR Col/CRG<br>B. STREISAND - Col/CRG<br>OZZY OSBOURNE<br>(Greatest Hits) - Epic<br>POETIC HUSTLA <sup>2</sup> Z<br>- Mo Thugs/Relativity | LISA LOEB - Geffen<br>BUSH (Remixes)<br>Trauma/Interscope           | TIMBALAND & MAGOO<br>B. Beat/Atl/Atl G<br>ENYA - Reprise<br>LSG - Levert/Sweat/Gilt, EW/EEG<br>JACKIE BROWN (ST)<br>A Band Apart/Maverick  |
| November 18  | <b>KENNY G</b><br>(Greatest Hits) - Arista          |  | John Mellencamp<br>(Greatest Hits) - Merc<br>Hanson Christmas<br>- Merc | Celine Dion - 550 Music  | ERYKAH BADU LIVE<br>Kedar/Universal<br>MJG<br>Suave House/Universal | THE BRIDGE SCHOOL<br>CONCERTS (w/N.Young &<br>Metallica) - Reprise<br>LED ZEPPELIN - Atl/Atl G<br>METALLICA - Elektra/EEG<br>PAUL SIMON - WB<br>MIDNIGHT IN THE GARDEN<br>OF GOOD & EVIL (ST) - WB<br>LIVE ON LETTERMAN<br>Reprise |
| November 25  | 2PAC - Amaru/Jive                                   | IN THA BEGINNING<br>THERE WAS RAP (w/Puffy,<br>Snoop, K. Murray, Roots)<br>Priority<br>GARTH BROOKS<br>Capitol Nashville | James Bond (ST) - A&M   | WILL SMITH - Col/CRG<br>BABYFACE<br>(MTV Unplugged) - Epic   | SUBLIME<br>Gasoline Alley/MCA                                       |  |
| December 2   |   | SCREAM 2 (ST) - Capitol  |   | DIANA PRINCESS OF<br>WALES TRIBUTE<br>(w/Mariah, Whitney,<br>M. Jackson, Peter Gabriel)<br>- Columbla/CRG  |   |  |

# Are You Ready to Get Jiggy? MULL SMITH Gettin' Jiggy Wit' It

The blazin' new single from Will Smith's first solo album "Big Willie Style."

On your desk now!



COLUMBIA

http://www.sony.com "Columbia" Reg. U.S. Pat. & Im. On Marca Registrada./D 1997 Sony Music Untertainment Inc. 0

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# Downloading Dion

F

R

The November 18 release of Celine Dion's new 550 album, "Let's Talk About Love," is being preceded by two weeks' worth of cyber-events, including an Online Listening Party, the launch of a new Web site and a Virtual Press Conference. •Beginning last Saturday (11/8) though Wednesday (11/12), fans could participate in an "Online Listening Party" by accessing selections from the new album through Real Audio at www.celineonline.com, where they can register to become members of "TeamCeline." They will also be able to offer their opinion on the songs and discuss them with other fans in the online "TeamCeline" community.

HITS

•On November 13, CelineOnline, the full web site, will provide exclusive behind-thescenes material on the making of the album and feature a multimedia exploration of Celine, her music and her fans. The site includes exclusive audio and video material of Celine in the studio. Integrated into the site will be an online community for Celine fans with various fan site links. There will also be a place to experience your favorite Celine Dion erotic fantasies, including having her walk over your chest in stilettoes and watching her break glass and send dogs into a frenzy with her patented high notes.

•That same day, Dion will participate in an interactive "Virtual Press Conference," where ten lucky fans from around the world will have their questions answered live and five more will qualify to take a virtual shower with the singer.

| Bre                                 |                 | <b>(C</b>  |                       | NN                             |
|-------------------------------------|-----------------|------------|-----------------------|--------------------------------|
| (Who's got w<br>POWER POINTS        |                 |            | ek's albı<br>S/#50 LP |                                |
| LABEL                               | Power<br>Points | Top 10     | Top 20                | Top 50                         |
| WARNER<br>MUSIC GRP.<br>(TOTAL: 12) | 269             | 5, 9       | 11, 17<br>19          | 33, 34, 36<br>42, 44, 45<br>48 |
| UNIVERSAL<br>(TOTAL: 9)             | 245             | 4, 7<br>10 | 13, 20                | 24, 41, 46<br>49               |
| <b>EMI</b><br>(TOTAL: 8)            | 238             | 6          | 16, 18                | 21, 22, 26<br>30, 31           |
| <b>BMG</b><br>(TOTAL: 10)           | 243             | 1          | 12, 14                | 23, 25, 28<br>32, 39, 43<br>50 |
| POLYGRAM<br>(TOTAL: 6)              | 183             | 2, 3       | 15                    | 27, 29, 47                     |
| <b>SONY</b><br>(TOTAL: 5)           | 97              | 8          |                       | 35, 37, 38<br>40               |



THIS CARTOON'S A CASTAWAY...

# **No Relation To** Sammy

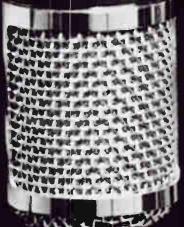


**Elektra** artist **Alana Davis** feels the rush as she realizes how far she's come—from young, solitary unknown to a face in a crowd of people who really, really care. Pictured are (I-r) Elektra VP Promotion Bill Pfordresher, VP A&R John Deutsch, Promotion rep Dana Keil, Exec. VP/GM Alan Voss, Davis, Sr. VP of Promotion Greg Thompson, AAA Promotion rep Lisa Michaelson-Sonkin, The Firm's Jeff Kwatinez, Coordinator of College Radio Chris Elles, Nat'l. Director Alternative Promotion **Pete Rosenblum** and Nat'l. Director College Promotion Mike DePippa.

### BDS Top 40/Mainstream: 32\*-23\* (Airpower) Over 1600 Spins!

BDS Adult Top 40: 20\*-18\* BDS Modern AC: 14\* R&R HOT AC: 14\*-12\*

| <u>#1 Mos</u> | t A | dded A | t Hot AC |
|---------------|-----|--------|----------|
|               | Foi | Four   | Weeks    |
| WENS          | V   | RQX    | КМХВ     |
| WSHE          | N   | MGX    | WZNE     |
| WWDE          |     | KZZO   | WMXL     |
| WSNE          |     | KYKY   | WKDD     |
| KSTP          |     | KOZN   | WKSI     |
|               |     | an     | id more! |



New At Top 40 WXYV WXXL E94 WIXX WLAN WJET and more!

### Spinning Everywhere...

| <b>KYSR</b> | <b>Y100</b> | KFMB | KZHT |
|-------------|-------------|------|------|
| KDWB        | WPLL        | KKLQ | WKSE |
| WZPL        | KSLZ        | WFLZ | КНМХ |
| <b>Z100</b> | WBLI        | WSTR | WDCG |
| WWZZ        | KHFI        | KBKS | KHOM |
| WNCI        | WKRQ        | WPTE |      |
|             | and         |      |      |
|             |             |      |      |

The First Single & Video From The New Album Firecracker The follow-up to her Gold Debut Tails

Lisa Loeb (Do

Produced by Sear Paties and Liss Leeb Engineered by Sear Paties Mixed by Bear Classesskiek Management: Sear Batty Manage This! www.got(enc.com 60:997 Geffen Records, Inc. Liss Leeb fanckub c/o MMN P.O. Box 8873, Red Bank, NJ 07701

GEFFEN

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Matt "Cain And" Aberle has been named Vice President of A&R for Reprise Records by Sr. VP A&R David "Kubla" Kahne.

HITS

Aberle comes to Reprise from Capitol Records, where he served as Senior Director for A&R for two years between negotiating his Chevy Tahoe lease, planning his vacations and calling Joe Fleischer every hour on the hour.

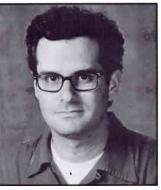
He began his music industry career as a talent scout at Restless Records, then closed down both Morgan Creek and Imago before moving on to Capitol.

Aberle has signed such acts as Mary's Danish, Smoking Popes, the Figgs and, through Grand Royal, Bis while setting the A&R Weasels' world record for most Ivy lunches without a Gold album. He has also worked closely with the Cocteau Twins, Henry Rollins and Megadeth, none of whom will now take his calls.

He is also working on an upcoming all-star tribute to John Lennon.

R

Commented Kahne: "Matt has the listening talent, the enthusiasm and the fundamental love of music that are the essential components of a great A&R person. His addition to our staff adds a vital element to our overall scouting and signing strategy... someone to blame when anything goes wrong."



Matt Aberle: Looking for another Mary's Danish.

# MOVIE SCOR

|    | Title                | Weekend<br>Gross | Per Screen<br>Average | Total<br>Gross | Sound<br>Track |
|----|----------------------|------------------|-----------------------|----------------|----------------|
| 1  | STARSHIP TROOPERS    | 22.1m            | 7425                  | 22.1m          | Varese         |
| 2  | BEAN                 | 12.7m            | 6537                  | 19.7m          | Mercury        |
| 3  | I KNOW WHAT YOU DID. | 6.5m             | 2580                  | 54.2m          | Col/CRG        |
| 4  | THE DEVIL'S ADVOCATE | 5.1m             | 2301                  | 45.0m          | TVT            |
| 5  | RED CORNER           | 4.9m             | 1957                  | 14.7m          | Edel America   |
| 6  | MAD CITY             | 4.6m             | 2119                  | 4.6m           |                |
| 7  | <b>BOOGIE NIGHTS</b> | 3.9m             | 4144                  | 14.6m          | Capitol        |
| 8  | EVE'S BAYOU          | 3.3m             | 4989                  | 3.3m           | MCA            |
| 9  | KISS THE GIRLS       | 2.5m             | 1251                  | 55.0m          | Milan          |
| 10 | FAIRYTALE: A TRUE    | 2.1m             | 1664                  | 10.0m          | Icon           |
| _  |                      | _                |                       | _              | _              |

# RUNDOWN OF EXECUTIVES ON THE MOVE



P

Mitgang Diehl-Jacobs

aura Mitgang "That Couldn't Shoot Straight" has been promoted to Senior Vice President A&R for Sony Classical by President Peter "And The Wolf" Gelb. Ms. Mitgang will oversee all worldwide A&R activities for Sony Classical, including the supervision of the A&R staff in N.Y. and London and all recording projects, before uttering the immortal phrase, "Yo! Yo-Yo Ma!" ... Angie "Let's Make A" Diehl-Jacobs has been named Vice President Marketing for Universal Concerts by company President Jay "E-L-L-O" Marciano. Ms. Diehl-Jacobs will oversee marketing operations throughout North America and play a steel drum for spare change on Universal CityWalk .... Nick "They Went Th" Attaway has been upped to National Director Adult Alternative Promotion for MCA Records by Sr. VP Nancy "The Marshall Amp Goes To E" Levin. Attaway will secure airplay of MCA releases on APM stations, work closely with promotion staffers, and ludicrously pad his expense account... David Seklir "And Present Danger" has been appointed Counsel for Sony Music Entertainment by Sr. VP General Counsel & Secretary David H. "Tragic" Johnson. Seklir's duties will include all necessary legal work and get-



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ting Don lenner out of jury duty ... Philip A. "Tamara Dobson Is Cleopatra" Jones has been elected Chairman of BMI's Board of Directors. Most recently at Meredith Broadcasting in Des Moines, Jones will monitor radio airplay through his fillings and help milk the cows... Hazel "Shade of Winter" Zoleta has been named Director of Crossover Promotion for Gee Street Records by label President/Founder Jon "Butcher" Baker "Candlestick Maker." Zoleta will work single releases at crossover radio and insist that the Gilette track she is credited with breaking, "Short Dick Man," isn't about anybody she knows... John "He So" Horn "E" has been appointed Manager of National Accounts for RED Distribution by National Sales Director Lou "Tiptoe Through The" Tatulli. Horn will direct RED sales activities at Camelot. Handleman, National Record Mart and Trans-world while worshipping at the altar of "Rerap"... Paul Santos "And Johnny" has been tapped as National Director of Marketing & Sales for Hip-O Records by the label's Exec. VP/GM Bruce Resnikoff "Syrup." In this new position, Santos will oversee marketing and sales and will shamelessly blow smoke up his superiors' butts.



Horn



Iones

Santos

# THEIR NEW ALBUM THE DADDY OF THEM ALL. THE NEW SINGLE AND VIDEO "SUGAR CANE"

# First Week At Fop 40 & Top 40 Adult:

WXKS Boston
KKLQ San Diego
KFMB San Diego
WFLY Albany
WVKS Toledo
WTWR Toledo
KHTQ Spokane
WABB Mobile
WYKS Gainesville
KVSR Fresno
95XXX Burlington
KDUK Eugene
KZMG Boise

1

FACHER ALLORDS CHINGON

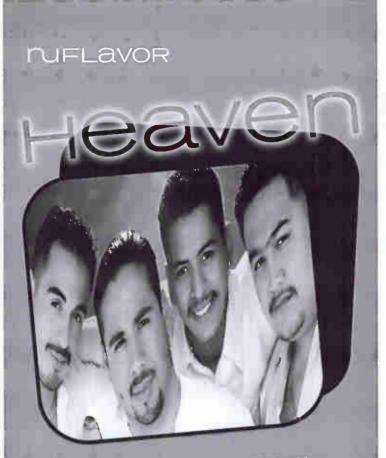
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WSTO Evansville KISR Ft. Smith KQXY Beaumont KFRX Lincoln Las Vegas **KMXB** WPST Trenton WPRR Altoona WCIR Beckley KCLD St. Cloud WDDJ Paducah WQSL Greenville WCIL Carbondale KMCK Fayetteville

WLVY Emira WWCK Flint WWKZ Tupelo KKRD Wichita Altantic City WAYV WRTS Efie KQID Alexandria WRVO Richmond WQZQ Nashville WKPK **Traverse City** KLLY Bakersfield WYCF Yerk WRHT Greenville

WXLK Roanoke WJBQ Portland WSPK Poughkeepsie WMGI Terre Haute WJMX Florence Johnson City WXIS WQGN New London KQKQ Omaha KQIZ Amarillo WMRV Binghampton KLYV Dubuque **KSMB** Lafayette WERZ Exeter WWXM Myrtle Beach





the follow up to "SWEET SEXY THING" from the dobut album NFLAVOR

7 - 6 Rhythm Crossover 584 +158 Mainstream Top 40 plays 10+ Top 40 adds this week including: WNCI Columbus, WXYV, Baltimore, WVSR, WFBC, WKRZ, WZEE, WAEZ, and more!

Denver

#7 448 pcs.

KOKS 62 spins

Dallas

#19 441 pcs.

KHKS 45 spins,

Top 5 phones

Los Angeles

#19 990 pcs.

KGGI 36 spins

www.e.e.e.e. 1997 Rr.p. ee Records 🆺

Sacramento #6 598 pcs. KSFM 45 spins

San Francisco #10-#5 2,259 pcs. Z-95.7 19 spins, #2 phones KYLD 17 spins

> Miami #19 556 pcs. WPOW 45 spins

| WZJM 30x  | WHHH 30x     | WN <mark>WZ</mark> 33x | WWZZ 25x   |
|-----------|--------------|------------------------|------------|
| Cleveland | Indianapolis | Norto <b>ik</b>        | Washington |
| WKSS 25x  | WIOQ 17x     | WKTU 11x               | y100 11x   |
| Hartford  | Philadelphia | New York               | Miami      |



Naturally, the massive changes at MTV have a nervous music industry monitoring every new move. Main questions revolve around what the channel will do about programming as Patti Galluzzi assumes the interim helm, new players are recruited and spins continue to decrease. Does Andy Schuon's exit create more than one job opening? And what about Schuon's next move? Is he about to jump inside a label in a very high level post? Action to come.... In an unrelated move, Lee Chesnut exits VH1 for an A&R role at Epic.... As the smoke clears around the Chris Blackwell/Island split, it becomes crystal clear what was holding up the Davitt Sigerson Presidency announcement. Now wonderers seriously wondering how the Davitt situation will play out, with speculation over a number of scenarios. Will Davitt take his post at the Blackwell-less Island or will Roger Ames tap him for the vacant Poly Publishing throne and recruit a new topper? Or will Ames bring

### **READY AMES, FIRE?**



**ROGER AMES:** How long will Island issue float?

back Johnny Barbis to team with Sigerson at Island? What about the possibility of Island falling under Al Cafaro or Danny Goldberg's watch as many note that Island's reiterated "stand-alone" status is the same status assigned to Motown, now under the Mercury banner? And what about Hiriam Hicks? How will the current Dru Hill litigation impact the situation?... Oglers ogling Garth Brooks' restructuring of Capitol Nashville as Scott Hendricks is shipped to Virgin Nashville and replaced with Brooks loyalist Pat Quigley. Eyes now peeled to see if Brooks' "Sevens" can top the 4 million sales mark of his last album, "Fresh Horses." And in another move that dropped industry jaws, Brooks recruits Terri Santisi to return to the fold as a consultant on this project... After a very successful pow-wow, many looking for Madonna to initiate negotiations with Burnstein/Mensch for management. Said deal would be for an upcoming album and possible tour in conjunction with current manager Caresse Norman... Spice Girls in the hunt for new management amid some signs of a commercial backlash.... Randy Hoffman inks Maxwell to his management roster.... Is one UK Chairmanship being shopped unbeknownst to the current job holder? Is a former U.S. exec in play on this one?.... Names in the Rumor Mill this week: Judy McGrath, John Sykes, Guy Oseary, Londell McMillan and Clarence Avant.

# DUNCAN SHEIK WISHFUL THINKING

THE FIRST SINGLE FROM THE SOUNDTRACK TO THE TWENTIETH CENTURY FOX MOTION PICTURE

EXPECTATIONS

STARRING ETHAN HAWKE GWYNETH PALTROW ANNE BANCROFT AND ROBERT DE NIRO



WWW.atlantic-records.com



### Schuon & Tell

Dear Lenny:

Enclosed please find the Celine Dion slide to be used for the HITS cover. The album is in stores November 18. Please call us upon receipt! Thanks very much.

All my best, Desirée Schuon 550 Music N.Y.C.

HITS replies: No problem, Desirée, it'll work perfectly after we crop out the other members of Bachman-Turner Overdrive.

### **Horse Nag**

Dear Joe:

In regard to your column in the October 31 issue of HITS. It's rubyhorse (one word, no caps), not Ruby Horse. That's all I've got to say about it... Really, that's it. That's all I've gotta say. I mean it.

Cathy Burke Blackbird/Sire Records N.Y.C.

HITS replies: Sorry, Cathy, but our poser A&R boy's next stop may well be the glue factory. We mean it.

### **Instant Replay**

Dear Friends of Replay:

I regret to announce that the November/December issue of Replay will be the last.

Executives at the Musicland Group, Inc., have decided that members of the Replay Frequent Buyer club will be better served by a promotionally oriented newsletter. Thank you for your interest and support over the past 18 months.

Karen Weium Replay Magazine Minneapolis, MN

HITS replies: Betcha wish you could say the same thing about this fishwrap, doncha?

### **Stereophonic Sound**

Roy:

Here's a photo of the Stereophonics. I spoke to Janet about doing the interview. She seemed fine about doing it when she got back to Florida.

Sandy Sawotka V2 Records N.Y.C.

HITS replies: Hey, Sandy, that's great, just have Branson pick her up in his hot-air balloon on the way to the office.

### **Viv's Section**

Dear Roy,

Have Fed-Exed a great photo of Paula Cole on the set of the "Late Show With David Letterman" (also in photo, her manager Carter, Famous CEO Irwin Z. Robinson and Famous President Ira Jaffe).

I'm sending it to you first, in hopes you can get it in the next issue. How's this for chutzpah... Love to get a "Front Page" placement.

Vivien Friedman Vivien Friedman PR N.Y.C.

HITS replies: Hey, Vivian, if you thought that was chutzpah, how about running this letter and then printing a photo of the epitome of cool himself, Mr. Tony Bennett. Now that takes balls!!





### Good Morning America

Wednesday 11/19 – Celine Dion, Paul Simon Thursday 11/20 – Paul McCartney, Trisha Yearwood

Regis & Kathie Lee

Mon. 11/17 – Sister Hazel • Tues. 11/18 – Wynonna Thurs. 11/20 – Trisha Yearwood

#### Rosie O'Donnell

Monday 11/17 -- Jamiroquai Tues. 11/18 - Celine Dion • Thurs. 11/20 - Sheryl Crow

### Oprah

Wednesday 11/19 - Janet Jackson (tentative)

### Keenen Ivory Wayans

Mon. 11/17 – Ice Cube/Snoop Dog/Mack 10 Tues. 11/18 – Lisa Stansfield • Wed. 11/19 – cast of Rent Thurs. 11/20 – God's Property • Fri. 11/21 – EPMD

Vibe

Tues. 11/18 – Somethin' for the People & Chico de Barge Thurs. 11/20 – Rakim • Fri. 11/21 – Jamiroquai

#### David Letterman

Mon. 11/17 – Wynonna • Tues. 11/18 – Elvis Costello Wed. 11/19 – Trisha Yearwood

Jay Leno

Tuesday 11/18 – Jamiroquai Thursday 11/20 – Yanni • Friday 11/21 – Garth Brooks

### Conan O' Brien

Mon. 11/17 – Garth Brooks Tues. 11/18 Jackson Browne Fri. 11/21 – Sheryl Crow

Ru Paul

Mon. 11/17 – Backstreet Boys/Rome/Az Yet/Sister Hazel Thurs. 11/20 – Deborah Cox • Sun. 11/23 – Chantal Kreviazuk

Saturday Night Live

Saturday 11/22 – Sarah McLachlan

### ABC in Concert

Friday 11/21 – Neil Young & Crazy Horse, Bob Dylan

### MTV Unplugged

Friday 11/21 – Babyface

Hey Babe, It's T.V. – Some Of These Wacky Folks May Get Bumped.

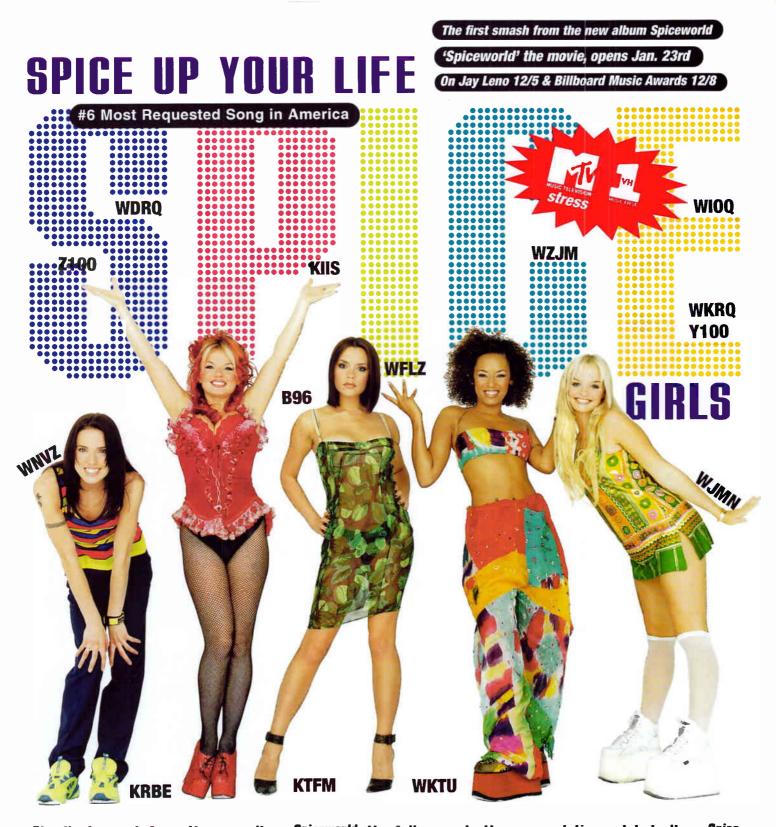


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| KIBB           | WXYV     | WGTZ        | WABB | WWHT | Z104 | WDDJ           |
| WAKS           | KHYS     | <b>WVSR</b> | WFLY | KDGS | WAEZ | KDUK           |
| KHTS           | KZQZ     | KKRD        | WRVQ | WPST | KPRR | And many more! |

Produced by Richard Stannard & Matt Rowe Management: Simon Fuller@19 Management http://www.virginrecords.com AOL Keyword: Spice Girls © 1997 Virgin Records Ltd.

# NHEESSER DEALS By JOE FLEISCHER

PLEASE COME TO BOSTON FOR THE WEASELFEST: No rest for the wicked weasels it seems, as a truly prodigious pack of pros made the scene at Boston's Paradise club last Saturday night (8) for the stateside debut of Irish quintet rubyhorse. Whispers about the Tim Collins-repped buzzband began only two weeks ago before most A&R reps had heard nary a note. Yet, they turned out in force to kick off what will doubtless prove to be the biggest derby of the end of '97 and early '98. In the house for the band's gig were Columbia's John Kalodner and Michele Anthony, Atlantic's Craig Kallman, Elektra's Ron Laffitte, Epic's Polly Anthony, Kaz Utsunomiya, James Dowdall and Rose Noone, Reprise's David Kahne and Sue Drew, MCA's Jay Boberg, Gary Ashley and Simon Collins, 550's Tom Carolan, Arista's Kurt St. Thomas, A&M's Andi Brokaw, Maverick's Mike Taylor, Geffen's Todd Sullivan and producers Wally Gagle and Calderie & Slade. Not bad for New England in November. This one's going to be good. Stand by... Just prior to showing up for the rubyhorse gig in Boston, new Reprise A&R chief David Kahne spent Thursday night (6) in Glasgow closing the deal for the David Gilbert/Darren Lewisrepped Callahan. Reprise gets the band for the world, signed out of the US. Nicely done... Lee Chesnut ankles his VH1 post to take over as VP of A&R in NYC for Epic Records, reporting to A&R chief Kaz Utsunomiya. VH1, meanwhile, is in the hunt for Lee's replacement... Former EMI Records A&R rep Pete Ganbarg is in the house at Arista in a senior A&R post... Apparently, Vonda Shepard's many on-camera shots and performance of the theme on Fox TV's "Ally McBeal" has ignited a flurry of activity for the singer/ songwriter. Massive weasel action for her last L.A. date at the Troubadour on Novermber 8. Is it just us, or are the "major characters unwind in the bar" sequences

a slice of "Silk Stalkings"-esque cheese in an otherwise brilliant hour of television?... Speaking of TV, the derby for the soundtrack to Comedy Central's "South Park" is going positively nuclear and it's easy to understand why... Looks like MCA has the early lead for the Gary Helsinger-repped Skycycle... Former Freewheelers leader Luther Russell has action following his successful Viper Room show last week (6), as reps from Atlantic, Almo Sounds, Sire, Capitol, Virgin, Mercury, Revolution, Interscope, Arista, Elektra and Red Ant turned out. Look for similar heat for Luther's next L.A. date on November 14 at The Mint. Looks like there's still a lot of love for Luther among the weasel masses... Michael Badami nabs the Motels' catalog for DreamWorks Publishing... Warner Bros.' Citizen King inks with Kenny McPherson and Greg Sowders at Warner/Chappell for worldwide pub... Action again in the Northwest, as heavies from WORK, Epic, Inter-

scope and RCA make the trek to Seattle to see the Stone Gossard-produced Maktub perform at Sit 'N' Spin... Automatic 7 ink with A&M, courtesy of Larry Weintraub. Ron St. Germaine will produce... BUZZIN': Strictly Rhythm Records, Starseed Speed, Norman Cook, Lee Dannay. Email: hits/osers@aol.com.



Back With A Buzz.

WHO'S BUZZIN & WHERE

| wно              | WHEN                   | WHERE                   | HOW COME?  |
|------------------|------------------------|-------------------------|--|
| URBAN FAMILY DOG | November 13<br>tba     | 14 Below<br>LA          | 8-piece rock, funk, blues from the<br>Westside. Dig it.                    |
| WE WILL FALL     | November 13<br>8:30 pm | Viper Room<br>LA        | LIFEbeat benefit and Iggy tribute,<br>w/ Joey Ramone, 22 Jacks, HolyBulls. |
| MAKTUB           | November 14<br>tba     | Sit 'N' Spin<br>Seattle | Buzz starting now.   |
| LUTHER RUSSELL   | November 14<br>tba     | The Mint<br>L.A.        | Last L.A. date.  |
| RUTH RUTH        | Tuesdays<br>tba        | The Continental<br>NYC  | Look for maximum weaseltude.   |



CUM ON FEEL THE NOIZE: Will the success of Creed and Days Of The New at rock radio affect soundtracks? Predictors predicting that the radio format is gearing up for a huge year in 1998 and that smart supervisors are already rethinking next year's STs... Good Machine's Tracy McKnight is looking for some trax to help accentuate the more comedic elements of Miramax's ensemble comedy "Little City" with a Mercury ST. Already confirmed are some tunes from buzzing actor Jon Bon Jovi, who stars in the flick. McKnight has also signed on as a consultant to VelVel Soundtracks... Gavin Friday (He's Bono's friend, you know) is doing the score for Universal's "The Boxer." which stars Daniel Day-Lewis. Friday may also pen some original tunes for the piece (maybe a duet with Bono?). No word yet on what Universal label will release the ST... What major acting fish is trying out his vocal pipes in a duet situation with a platinum-selling female artist? And is chatter true that said fish is better suited to the shower than a recording studio?... The TVT ST to New Line's "Dark City" is looking for some ambient trax to go alongside the Trevor Jones score... HE WANTS HIS MTV BACK: Mark Knopfler is doing the score and title track for Mercury's ST to the Hoffman/ DeNiro-starrer "Wag The Dog."... Although the book "Permanent Midnight" took place over many years, the big screen adaptation will be based solely in the '90s... Wonderers wondering why a major label passed on the ST rights to a big music film being released by their own studio?... The Wild Colonials' Angela Mc-Cluskey is contributing trax to the Lisa Brown-supervised indie comedy "Dinner And Driving." Look also for the flick's composer, Peter Himmelman, to do a duet with a TBD female... The Soundtrack Company's G. Marq Roswell and Mimi Bonetti are doing the label search for their '70s period piece "The Slums Of Beverly Hills." This Fox Searchlight flick could have contemporary artists covering classics from the era or new songs that sound 25 years old. Roswell's company has also signed KCRW jock Gary Calamar to a consulting arrangement. In an unrelated story, the janitor at KCRW is close to inking his own label deal... Rising Tide/MCA beat out several suitors and have picked up the gospel-tinged ST to October's "The Apostle E.F.," which means the entire project stays inside the Universal family. Does all this mean a major new signing to the Rising Tide label will be contributing trax to the film?... Reportedly, Libyan leader Muammar Gaddafi is producing a movie about his mentor and hero, eh, Muammar Gaddafi. Believe it or not, the alleged desert- dwelling terrorist (Note to self: remind Libyan agents I said

"alleged") is seeking production assistance from anyone willing to give. Nadar Galal is set to direct Mohi Ismael in the leading role; Arnold Stiefel is rubbishing reports that he was approached. "The Strings Of Desire" is the tentative title, and the film is currently without a domestic distributor, a soundtrack deal and a shooting permit for scenes in and around the White House. Behind The Scenes: Bert Berman, The Party, Deanna Cohen.

**Ion Bon Jovi** 



Acting on a prayer.

| Soundtro                       | icks                 | PLUG 'EM IF YOU GOT 'EM           |               |  |
|--------------------------------|----------------------|-----------------------------------|---------------|--|
| Section                        |                      |                                   | GTURIO        |  |
| MOVIE<br>DR. DOOLITTLE         | Atlantic             | CONTACT<br>McCurry/Higman/Kallman | STUDIO<br>Fox |  |
| DEAD MAN ON CAMPUS             | Nickelbag/DreamWorks | Dust Bros./Peter Afterman         | MTV           |  |
| WELCOME TO WOOP WOOP           | Cherry Entertainment | Jolene Cherry                     | MGM           |  |
| A COOL DRY PLACE               | Warner Bros          | Laura Z./Danny Bramson            | Fox           |  |
| 54                             | Capitol              | Coati Mundi/Susan Jacobs          | Miramax       |  |
| HOW STELLA GOT HER GROOVE BACK | Flyte Tyme/MCA       | Jimmy Jam/Terry Lewis             | Fox           |  |
| DIRTY WORK                     | tbd                  | Michele Wernick                   | MGM           |  |
| TOO TIRED TO DIE               | tbd                  | Tracy McKnight                    | tbd           |  |
| woo                            | Blackround/Atlantic  | Jon McHugh/Timberland             | New Line      |  |
| CHAIRMAN OF THE BOARD          | Surf Dog             | Julianne Kelly                    | Trimark       |  |

# **ELTON JOHN** Something about the way you look tonight

### **CALLOUT RESEARCH**

Callout America #7 Women 25-34

WXKS / #17 Overall WSTR / #17 Overall KHMX / #1 Callout (6 weeks) WNOK / #1 Callout WQAL / #1 Callout KKRZ / #1 Potential Y100 / #8 Overall WNNK / #5 Overall WNCI / #13 Overall WABB / #12 Overall WZEE / #7 Overall KSMG / #2 Overall FPLZ / #5 Overall VH1 / #25 Overall



## FROM THE NEW ALBUM THE BIG PICTURE

BB Top 40 Monitor 38-34\* Airpower R&R HA© 14\* BB Adult Top 40 22\* R&R AC 1\* BB AC Monitor 1\*

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In our usual free-wheeling rush to be at the opening of an envelope, we got glam and raided the Grosvenor House Hotel for the "Nordhoff Robbins Music Therapy Man of the Year" jamboree. The event was packed with the usual suspects; we waited with baited breath-and yet somehow failed to win. Instead, quite rightly, the award went to sultan of style and all-around connoisseur of pop Jonathan King, in gratitude for his timeless musical gems "Una Paloma Blanca," "We're All Going To The Moon" and, of course, the Eurovision Song Contest, as well as all that work for charity. As if that wasn't enough. Jonathan is also the man responsible for bringing the world The Tip Sheet, the role model for this column's adult dreams... Speaking of industry bigwigs, Rondor have a new Managing Director, Richard Thomas, who previously held the position of General Manager and whose career has already spanned

20 years in records and publishing in Europe and the US. Meanwhile, over at Island Records, much-respected ILR DJ Ross Allen has been given a label deal. Should the new venture prove as entertainingly eclectic as his radio show, there will be plenty of treats in store. Clive Black has oscillated back to WEA with a label deal, Mack Life, in partnership with frankly terrifying swingster Mark Morrison, the idea being to promote the best of black British talent. Simultaneously, Clive has also set up management company Blacklist Entertainment. Oddly, among the first managerial clients is Babylon Zoo's own Jas Mann... Sureshot dream-team the Beastie Boys are also helping with the ongoing UK job creation scheme by implanting their ultra-hip Grand Royal label over here; they've already set up a distribution deal with Vital ... Getting back to the bands-the lifeblood of the industry, if you remember-we must

say we were a little nonplussed by "Oxford Sound City," where the best gigs were somewhat predictably by established or recently signed bands and nothing new tickled our fancy. In fact, London gigs really do seem to be where it's at, with everyone who's everyone and all their mates turning up for Pancho Villa at The Water Rats. To be honest, we felt the gig was a bit of an anticlimax, and although the singer has a beautiful voice, the bluesy, mellow chords were a bit lackluster. Idlewild continued to wow their evergrowing audience, pulling in the weasel hordes at The Garage last week. It seems that the fight for the right to party with the band has been narrowed to four labels, but it's still too early to make any rash statements. The heat is building on BMG Publishing signed hopefuls Milk and Honey, whose '90s take on Fleetwood Mac/McCartneyesque chimes have been attracting some interest in the upper echelons. However, the big money at the moment seems to be riding high on the "white R. Kelly" (their words, not ours), Trey, in his Lazarus-like return to the limelight (remember EYC?)... Remember, kids: Express Yourself Clearly. Over and out from the 51st State.

Mark Morrison



Living the Mack Life of Riley.



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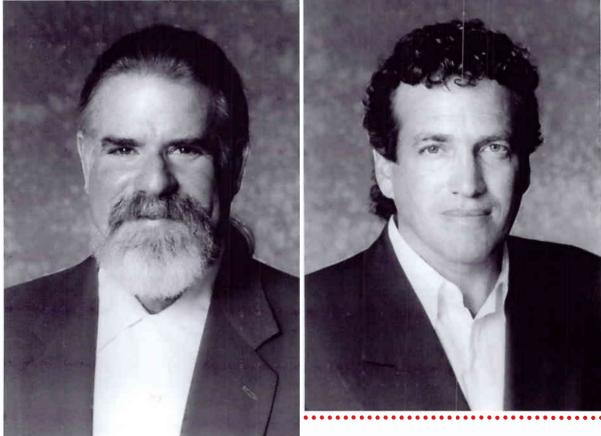
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## DOUBLE VISION AN EXCLUSIVE HITS DIALOGUE WITH THE WORK GROUP'S CO-PRESIDENTS JEFF AYEROFF AND JORDAN HARRIS BY JOHN SUTTON-SMITH

**Jeff&Jordan are exactly that...** joined at the hip, two parts of the same whole, the yin and yang of The WORK Group. While it's easy to say Jeff does the creative imaging and Jordan does the A&R and business, reality is a lot more complicated than that. From their early days together at the legendary A&M product management department, they have crafted a common vision of how a modern record company can be both artist-friendly and competitive in the marketplace.

After learning the ropes from their respective mentors—Gil Friesen and Mo Ostin while he was at Warner Bros. for Ayeroff and Jerry Moss for Harris—the pair put that knowledge into practice when Richard Branson asked them to start Virgin U.S. from the ground up. Starting with five employees, they built a star-studded roster that included the Rolling Stones, Janet Jackson, Smashing Pumpkins, Lenny Kravitz, Paula Abdul, Ben Harper and the Wallflowers.

Seven years later, the worldwide company sold for a reported billion dollars, and now Jeff & Jordan have set about doing it again as Co-Presidents of the WORK Group, Sony Music's West Coast-based label. With Jamiroquai and Fiona Apple taking home most of this year's MTV Awards, and a roster of edgy, exciting new artists on deck, few would bet against the Jeff & Jordan team making things WORK. They excitedly talk on top of one another, often finishing each other's sentences. Too bad they couldn't help out HITS' own piece of "work," John Sutton "On The Dock Of The Bay"-Smith, who provides the occasional non-sequitur.



#### AFTER THREE YEARS, HOW DOES THE WORK GROUP'S POSITION COM-PARE WITH YOUR INITIAL PROJECTIONS?

JORDAN HARRIS: We knew what not to do because of the Virgin experience, which was very, very valuable. We wanted to have a very manageable size roster, so we have about 20 artists. Three years ago, we thought we'd have about 25 artists.

JEFF AYEROFF: People forget that Virgin was started from scratch. This was a little different, because The WORK Group was an existing label called Chaos with a staff and a roster that we were allowed to pick a couple of artists from, before having to go out and sign more. Our first signing was Imperial Drag, the guys from Jellyfish, whom I worked with at Virgin, and the second was Fiona Apple.

JORDAN: One of the interesting things about what we do is that it hasn't changed philosophically from what we were taught 20 years ago at A&M, and then at Warner Bros. We're just re-creating the product management department we had at A&M.

JEFF: I've known some of the people that work here for 15 years. We take

embarrass them, because they're so lame. There are times we make mistakes, but we try to create an honest, straight-ahead, hard-working, aesthetically pleasing record company that takes into account your eyes, your ears and your heart.

### HOW HAS YOUR PHILOSOPHY FIT INTO THE SONY SYSTEM?

JEFF: We are smaller than Columbia and Epic. When you walk into this place, it's a floor, not five floors. You can practically walk through the office in 20 minutes and meet everybody, and get an idea who's on your team. Go into [WORK Group Head of Promotion] Burt [Baumgartner]'s office, and this man was head of promotion for Columbia for seven years, and worked for Sony for 17. Diarmuid Quinn, the head of marketing, worked this system at Epic and Columbia for 15 years, Nancy Donald in the art department, the advertising department, 20 years. We are the ghost in the Sony machine... We come equipped, we come to work for you.

JORDAN: Sony's goal was to have a presence on the West Coast to compete with the Geffens, the Warners, the Interscopes and the other labels that are based out here.



our bag of tools with us and then we build on it by bringing in creatively like-minded people. We still work for a living. When we started Virgin, we said we didn't want to end up just being suits.

#### WHAT WAS DIFFERENT ABOUT STARTING WORK AS OPPOSED TO VIRGIN?

JEFF: With WORK, it was like a collage. We had to change the head of promotion, integrate the various departments in New York and go through Sony distribution.

JORDAN: We understood that it takes three to five years to get it right, to build the right foundation for a long-term serious record company. We were fortunate enough to be able to cherry-pick our way through various Sony rosters in the first year to get us started. One of the acts that I really wanted on the label was from Sony, Jamiroquai, which became a passion of the whole company. And Diana King had been on the soundtrack for "Cool Runnings," but hadn't had an album of her own out. We started with about a dozen artists from other Sony companies, and while we were doing that, we were signing acts to the roster in Europe and developing them. It was very important for us to create an identity for The WORK Group by signing artists like Fiona Apple, Jamiroquai and Diana King for their diversity and uniqueness.

After three years, as proud as we were of what we built at Virgin, the potential here is actually greater. As an international company, the resources that are available to us and the team that we have here have enabled us to roll up our sleeves and take a long-term view of careers... be it Jamiroquai, where the hard work on the last album is paying off now on this album, or Fiona Apple. Making Fiona's record downstairs in our studio was really a labor of love. We spent six months marketing it before we even released it and then a year working an album without ever going to pop radio. Now it's selling a million copies and really establishing the artist, not just a song. The fact that these two artists are seen as difficult sells in this marketplace makes the successes even more gratifying.

JEFF: Which will also help us attract other artists...

JORDAN: He segues all the time.

#### WHAT POTENTIAL PITFALLS HAVE YOU TRIED TO AVOID?

JEFF: I tell my artists, "We are not going to embarrass you as a record company." One of an artist's biggest fears is that a record company is going to MEN WITHOUT HATS: The WORK Group's Co-Presidents Jeff Ayeroff (I) and Jordan Harris (r) play hide the chapeau with label star Jamiroguai (c) in exchange for sub-publishing rights.

JEFF: We see ourselves in the tradition of artist-driven companies like Bob Krasnow's Elektra and Seymour Stein's Sire.

### HOW WOULD YOU DESCRIBE YOUR SPECIFIC ROLES AS CO-PRESIDENTS? WHO DOES WHAT?

JEFF: We both sign acts, but I do all the marketing, the videos, the ads; Jordon basically does all the A&R. I don't make the records. Jordan talks to the lawyers. The ironic thing is, he was a photographer and I was the lawyer. But I don't talk to lawyers.

JORDAN: I went to art school, but I negotiate all the contracts and Jeff does all the graphics and videos.

#### YOU'VE WORKED TOGETHER FOR SO LONG... DO YOU STILL GET ALONG? JEFF: We're like relatives at this point.

JORDAN: We know each other so well, we can finish each other's sentences. We have such a similar vision about how to work with artists and people that you can take us into separate rooms and show us a photo session, listen to a tape, talk about something and nine times out of ten, you'll get the same result.

#### JEFF: Nine times out of ten, we agree. When we don't, it's very interesting. JAMIROQUAI WAS SOMETHING QUITE DIFFERENT FOR THE AMERICAN MARKETPLACE.

JORDAN: I felt Jamiroquai represented a whole lifestyle. I'd seen it in England. It transcended the categorization of the American industry. It doesn't fit neatly into any of the holes. Jeff and I went to Berlin right after we started the company and saw Jamiroquai in front of an amazing audience there, and now the audiences here look like that.

JEFF: We thought that this kid's talent is as a showman, not just as a recordmaker. Given the right circumstances, he'll be a huge star. You just have to set out to make those circumstances. Like with Madonna, at a certain point, it was something different.

JORDAN: Your roster has to be balanced. You need the crossover pop hits with Diana King to be able to afford the artists who initially don't fit into that.

### WE STILL WORK FOR A LIVING. WHEN WE STARTED VIRGIN, WE SAID WE DIDN'T WANT TO END UP JUST BEING SUITS." JEFF AYEROFF

line Dion album. We had successful commercial reggae crossover records when we were at Virgin, like Ziggy Marley, Maxi Priest and UB40.

#### FIONA SEEMS TO BE A TEXTBOOK EXAMPLE OF YOUR KIND OF NURTUR-ING APPROACH.

JORDAN: When we first played the demo brought to us by her manager, Andy Slater, she was 17. Clearly this girl had a very old soul, the most astounding lyrics and vocal presence. We signed her without seeing her. We knew we wanted Fiona Apple on this label. Andy produced a brilliant record, a stunning debut. The live shows, everything about her... You just know this is a very important artist.

### HOW ABOUT SOME OF THE DEVELOPING ARTISTS, LIKE DAN BERN? JORDAN: A genius.

JEFF: Dan Bern is one of our favorites here. Chuck Plotkin brought him



APPLE OF THEIR EYES: The WORK Group's Jeff Averoff and Jordan Harris sneak label ingenue Fiona Apple some Shirley Temples while Sony Music Ent. President/COO Thomas Mottola and manager/producer Andy Slater make sure she doesn't go over her limit.

in, he played here in this room, and we said, "Done." Dan is very special, but he's like sushi. Some people just don't get it and some people get addicted, and that's what happened. People are getting addicted to Dan Bern. He's making this new record with Ani DiFranco. He's acerbic, smarter than shit. I listen to his record, laugh at one song, cry at the next. There are people who have decided Dan is not for them, and I understand that. I'd almost worry if everybody thought he was great.

JORDAN: Ani and Dan have toured together a lot. He's touring 300-plus days a year and he's sold a lot of CDs on the road. We're lucky to have artists like Dan and Mary Lou Lord, artists who have done a lot of the work themselves, and built a loyal audience that's growing. What we do is put more logs on the fire to help nurture that, and at the right moment, the right song will transcend that and take them to the next level.

Jeff and I first saw Mary Lou Lord in Olympia, Washington, opening for Bikini Kill. She had done an EP for Kill Rock Stars. Then we went and hung out with her in the dead of winter in a subway in Cambridge where she plays, just busking. We finally convinced her to sign with us. We've kept her on the road, and she's winning over everybody. She's made a great

### JEFF: Diana King's record is as good as Fiona Apple's. People just don't understand that yet, but they will as we go through the process. And we want her to have the same kind of attention. JORDAN: Diana King's a great songwriter. She has a song on the new Ce-ling plane We hed successful approximately approx RECORD COMPANY THAT TAKES INTO ACCOUNT YOUR EYES, YOUR EARS AND YOUR HEART." JEFF AYEROFF record, which is coming out in January.

### WHAT ABOUT ALTERNATIVE ROCK ACTS LIKE POND, WHICH TAKE TIME TO DEVELOP?

JORDAN: Those guys are great writers and players; it was very frustrating that this record didn't get the recognition it deserves.

JEFF: Unfortunately, it came at a time when radio was not listening to what this band has to offer. They have one of the best videos I've done in 20 years.

JORDAN: We had some bands get caught up in the shift of alternative radio re-defining itself, including a great band from San Francisco named Protein, one of the best live acts we have on the roster. It was a time when radio, especially Live 105 in their hometown of San Francisco, became more rhythm-oriented. They have a more guitar-driven sound, and just got caught out in the timing of it. It benefited Jamiroquai that it shifted that way, but if you believe in an artist, you stick with them.

#### WHAT ABOUT SOME OF YOUR OTHER DEVELOPING ACTS?

JORDAN: We have an artist from Toronto named Esthero, an 18-year-old girl, and a guy from Minneapolis, Doc, who is her producer... like a Dave Stewart and Annie Lennox. It's a really wonderful record that will come out early next year. We have an English band named Bond, three guys, and Matthew Wilder, who produced No Doubt, is just finishing it, a black lead singer, rock and interesting rhythm stuff going on with really great songs. Another one we're pretty deep into is Cree Summer, which is being produced by Lenny Kravitz.

JEFF: She's not doing what she did with her previous band. It's a new evolution for her, and Lenny is producing this record in such a great way. And there's a band out of Chicago called the Mighty Blue Kings, a jump band, with a kid. Ross Bon, who is a star.

JORDAN: We'll also have new records from Puff Johnson and Heather Nova. Ruby, not unlike Jamiroquai, started with a base of 150,000 units from touring, video airplay, press, and that record will be out early next year. They were really at the front end of an electronic sound on the first album.

#### WHAT IS YOUR SIGNING PHILOSOPHY?

JORDAN: We don't want to duplicate things we already have on the roster... We prefer diversity. We set a very high standard. You listen to Esthero, you hear the artist, you know there's something unique there. Each slot on the roster is really precious, and so we don't do a lot of signing.

### WHAT DOES THE RECORD BUSINESS HAVE TO DO TO REGAIN ITS MOMENTUM?

JEFF: One of the problems everyone has to pay attention to is the corporate bottom line situations going on in America. It's creating this big disparity between the haves and have-nots. When you need 10% corporate growth every year without having some sort of understanding of artistry, then you've got a problem. Explain why Mo Ostin doesn't run Warner Bros. Records and that'll tell you what's wrong with the record industry.

JORDAN: I would say that desperation and short-term thinking has created a lot of disposable careers and for the consumer, a lack of interest. That's why I think it's even more important to develop real artists, artists that can mean something in people's lives.

JEFF: It's the nature of how you develop an artist. One of the things that I've always found fascinating in my career is that everyone talks about A&R guys, but no one talks about promotion or marketing guys. That's a part of the equation that is equally important, the part I have always dealt with. I don't think we're developing very good marketing people. When you have all those individual departments working at their optimum, then you have a good record company.

"IT WAS VERY IMPORTANT FOR US TO CREATE AN IDENTITY FOR THE WORK GROUP BY SIGNING ARTISTS LIKE FIONA APPLE, JAMIROQUAI AND DIANA KING FOR THEIR DIVERSITY AND UNIQUENESS." JORDAN HARRIS

# BYROYTRAKIN

BUZZ BIN: The shake-up at *Rolling Stone* continues with the exits of longtime Managing Editor Sid Holt and Photo Editor Jodi Peckman. Was Jann unhappy with the 30th anniversary "Women In Rock" issue or was it the fact *Spin* beat him to the punch with their own "Girl Issue"?... What rock magazine editor got the boot because they refused to take a call from which superstar's publicist?... Lotsa chat about that West Coast-based rock writer whose aggressiveness has fellow scribes crying "backstabber"?.... *Request's* Susan Hamre called to say rumors of the Musicland publication's demise are not only exaggerated, but untrue. And no, the item was *not* planted by ex-*Replay* editor Dan Durchholz as revenge for his

shabby treatment, so keep him in the loop for freelance work, OK? ... Ex-BAM Editor Bill Holdship's bad luck won't let up. Only a few months after he totaled his car, his rented house burned down, taking with it his LPs/ CDs and rare collection of CREEM magazines... Jim DeRogatis returns to Chicago to be the pop critic at the Sun-Times... Robert Palmer is still awaiting a liver transplant. Blues legend Jimmy Rogers performed at a special benefit at L.A.'s Mint last weekend hosted by Live!

#### WRITE OR WRONG?



Jane's Addiction: When is a pen a lethal weapon?

Magazine (where he writes a monthly column). Once again, donations should be directed to Giorno Poetry Systems/ Robert Palmer Fund, 222 Bowery, N.Y. 10012... New Yorker magazine and Mercury Records have teamed up to create a series of audiobooks, "The New Yorker Out Loud," featuring short stories to be read by acclaimed authors and actors on CD and cassette. First three collections include Martin Amis, Ian McEwan and John Updike reading their own works, with Gabriel Byrne and Frances McDormand reading stories by Seamus Deane and Lorrie Moore, respectively. Russ Titleman will produce the collections. Will Danny Goldberg release "The Best of Nation" next?... What L.A. rock critic experienced an epiphany causing him to take on a whole new persona as singer/songwriter John Law? As part of the process, he confessed all past infidelities to his wife, who promptly forgave him... Pen is Mightier Than The Sword Dept.: Over-zealous ushers at Jane's Addiction's recent show at L.A.'s Olympic Grand Auditorium confiscated mine... Lotsa grumbling lately about publicists holding back the best tickets on hot shows for themselves and stranding writers in the nosebleed section .... Check out "Trackin' With Trakin" on AOL. Keyword: LA Music or e-mail me at Knickart52@aol.com.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)



THEY JUST WANNA TESS-TIFY: The L.A. Music Network recently sponsored a panel on "Records, Technology & Consumers: New Opportunities for a Maturing Industry." Unfortunately, by the time they finished announcing the title, most of the audience had repaired to the bar, where they got ripped on margaritas and completely ignored panelists (I-r) Epic Sr. VP/GM W.C. Steve Rennie, Geffen Dir. of Technology Jim Griffin, LAMN President Tess Taylor, composer/Headspace CEO Thomas Dolby and Intel Dir. of Music Mktg. Wendy Hafner.



LOVE WON'T KEEP THEM TOGETHER: FreeWorld Recordings artists Size 14 launch their West Coast tour in support of their self-titled album and debut single, "Claire Danes Poster," with a performance at L.A.'s Dragonfly, where they were ordered by the Captain himself, Daryl Dragon, to swab the decks and get anchors tattooed on their forearms. Pictured just before changing the name of their track to "Toni Tenille Poster" are (Ir) the band's Kevin Danczak and Ray Santangelo, Dragon, and the band's Linus and Dave Armstrong.



2,000 **YEAR-OLD JOKE:** Comedy legends Mel Brooks (I) and Carl Reiner (r) mark the release of their Rhino Records CD, "The 2000 Year Old Man In The Year 2000," by asking "Tonight Show" host Jay Leno where Ed McMahon and Doc Severinsen were. The trio are seen shortly before shpritzing each other with seltzer, putting whoopie cushions on the couch and making phony phone calls to Keenen Ivory Wayans.





### THE NEXT TRACK FROM THE PLATINUM PLUS ALBUM



Alternative Press Artist Of The Year

Performing on The Keenen Ivory Wayans Show December 3rd on tour always the world over... including warped '98 down under

Produced and Engineered by Paul Q. Kolderie and Sean Slade Co-Production: The Mighty Mighty Bosstones Management: Ami Bennitt for Nasty Little Man







## post \* Modern

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### LW/TW ARTIST/LABEL

COMMENTS

| 1        | 1   | CHUMBAWAMBA - Republic/Universal              | #1 WPLY,KITS        |
|----------|-----|---|---------------------|
| 2        | 2   | Tubthumbing<br>SMASH MOUTH - Interscope       | XHRM,WGBD Add       |
| _        | _   | Why Can't We Be Friends                       |                     |
| 3        | 3   | MATCHBOX 20 - Lava/Atlantic/AG<br>3 A.M.      | #1 KXPK,KZON        |
| 5        | 4   | GREEN DAY - Reprise                           | #1 Most Added       |
| -        | _   | Good Riddance                                 |                     |
| 7        | 5   | EVERCLEAR - Capitol<br>Everything To Everyone | #1 KTCL,WXDX        |
| 4        | 6   | OASIS - Epic                                  | #1 KFRR,WWCD        |
|          | -   | Don't Go Away                                 |                     |
| 8        | 7   | FOO FIGHTERS - Roswell/Capitol                | #1 KMYZ,WEND        |
| _        | _   | Everlong                                      |                     |
| 6        | 8   | THE CURE - Elektra/EEG                        | #1 WHTG,KBRS        |
| _        |     | Wrong Number                                  |                     |
| 10       | 9   | DAYS OF THE NEW - Outpost/Geffen              | #1 WENZ,KKND        |
| _        |     | Touch, Peel & Stand                           |                     |
| 13       | 10  | SARAH MCLACHLAN - Arista                      | KQXR,WKRO Add       |
|          |     | Sweet Surrender                               |                     |
| 11       | 11  | THE VERVE - Virgin                            | MTV Buzz Clip       |
| -        |     | Bitter Sweet Symphony                         | init bull onp       |
| 9        | 12  | FIONA APPLE - CleanSlate/WORK                 | Play "Never Is"     |
| <b>_</b> | 16  | Criminal                                      | ridy rever is.      |
| 12       | 13  | SUBLIME - Gasoline Alley/MCA                  | #1 KORX             |
| 16       | 15  | Doin' Time                                    |                     |
| 16       | 14  | WALLFLOWERS - Interscope                      | WPLA,KNDD Add       |
| 10       | 14  | Three Marlenas                                | WILA, KNUD AUU      |
|          | 15  | JANE'S ADDICTION - Warner Bros.               | WFBZ,WUBZ Add       |
|          | 15  | So What                                       | WFDZ, WODZ AUU      |
| 17       | 44  |   | 42 March Ardalard   |
| 17       | 10  | SUGAR RAY - Lava/Atlantic/AG                  | #2 Most Added       |
| AF       | 47  |   | #4 10/0/0 \ M/C) 0/ |
| 15       | 17  | THE SUNDAYS - DGC                             | #1 KXXP,WCYY        |
|          | 40  | Summertime                                    |                     |
| -        | 18  | SOUNDGARDEN - A&M                             | KROQ,WFNX Add       |
| 00       |     | Bleed Together                                |                     |
| 20       | 19  | BLINK 182 - Cargo/MCA                         | WHFS,KTEG Add       |
|          |     | Dammit  |                     |
| 18       | 20  | MIGHTY MIGHTY BOSS Big Rig/Merc               | Add "Royal Oil"     |
|          |     | Rascal King                                   |                     |
| 19       | 21  | A LIFE LESS ORDINARY OST - London/Isl         | WPLY, KIBZ Add      |
|          | 00  | Beck  |                     |
| -        | 22  | MARCY PLAYGROUND - Capitol                    | #1 KROQ,KROX        |
|          | 22  | Sex & Candy                                   |                     |
| -        | 23  | CORNERSHOP - Warner Bros.                     | 99X,KWOD Add        |
|          |     | Brimful Of Asha                               |                     |
| 24       | 24  | LONGPIGS - Mother/Island                      | WPLT,WLIR Add       |
| 0.5      | 0.5 | On And On                                     | C 10: 1             |
| 25       | 25  | LIVE - Radioactive                            | falling asunder     |
|          |     | Rattlesnake                                   |                     |

#### most added

1. GREEN DAY "Good Riddance" (Reprise) 2. RAGE AGAINST ... "The Ghost Of..." (Epic) SUGAR RAY "RFM" (Lava/Atlantic/AG) 4. BLACK LAB "Wash It Away" (Geffen) 4. METALLICA "The Memory Remains" (Elektra/EEG) DAVID BOWIE "I'm Afraid Of..." (Virgin)

### post toasted

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ADORE

**EVERYTHING TO EVERYONE:** Is it Xmas vacation yet? EVERY-BODY is so fucking cranky right now, myself included—must be the effects of El Niño. I don't even have the urge to shop. All I want to do is curl up on my couch and watch **MSNBC** in the hopes that Dan Abrams will be on TV to discuss the "Nanny Verdict." Does anybody else share my Dan Abrams fixation, which is almost as potent as my "Ally McBeal" fixation?...... Through the fog of my PMS last week, I forgot to congratulate Lynn Barstow on his new gig as PD at KMYZ. He's a good egg and we hope he'll be happy in **Tulsa**....

#### BEN FOLDS FIVE:



They Have A HIT! dau (we told you so) of c

Also, congrats to John Bauchio on his new job at Vapor Records. He moved to LA following the demise of The Enclave. Call him for all of your Jonathan Richman needs..... Jon Leshay

(best known as the guy who had this job before me) and his wife Tracy, became the proud parents of Audrey Jane Leshay this past Sunday. We fully expect Audrey to follow in her sister Phoebe's footsteps and become a Supermodel. Clearly, both of Jon's daughters look like their mother..... Q101 had a ton of good news to report this week: First of all, Alex Luke's former KPNT cohort, Tim Virgin, has joined

Alex at Q101, taking over as afternoon drive host. In addition, Q101 has added Zerrin (former WLUM MD) to their weekend airstaff. Alex has also assembled an amazing Xmas show this year: The Cure, Sarah McLachlan, 311, Duran Duran, Sugar Ray, Bjork and Everclear will be spreading their holiday cheer to Chicago on December 11th. For those of you who will be attending Alex's show, give yourself some time on Michigan Ave. (featuring MY idea of Three Wise Men: Henri Bendel's, Barney's and Bloomingdale's) to do your holiday shopping. I'd take you, but alas, I have lost the will to purchase ...... One of our favorite PolMo Promo Princesses, Erica Schultz, was the victim of "downsizing" at Epitaph yesterday. She'll add sparkle and verve to any promo department-we can't recommend her highly enough! Call her with a job offer at 213-644-7308 ..... We got the unfortunate call last week telling us that KNRX in Oklahoma City switched formats from PoMo to Soft AC. Everybody on staff, including the MD, our pal Gero Pearson was let go..... John Griffin and Steve Hoffman were fired from KEDG in Las Vegas. No format change is planned and all timebuys will still be handled by Dax Tobin..... Sophia just called from KKDM to tell us that GM/PD J. Michael McKoy has resigned with no replacement to be named anytime soon. You can reach "Mac" at 515-279-5838...... Bah humbug...... You can call the new Green Day single "Good Riddance" or "Time Of Your Life" or "Good Riddance (Time Of Your Life)" or "Time Of Your Life (Good Riddance)"—as long as you call it the SMASH that it is! The song was #1 Most Added this week by a margin of 2:1!!! Catch Green Day on "King Of The Hill" this Sunday ..... Two songs that should be "most added" next week (we're doing your job for you-take the rest of the week off) are Fiona Apple's "Never Is A Promise" and the Mighty Mighty Bosstones' "Royal Oil." Fiona and the Bosstones are two of the biggest Artist Development success stories of the year and it's certainly in your best interest to play these songs before your competition. It's your station's target demo that deemed these artists important. It's your station that these artists have played umpteen shows for. Time to show some love, ok?..... Both MTV and VH-1 added the Ben Folds Five video for "Brick" and KROQ added it, too! Sometimes good guys do finish first..... The HITS Pomettes were treated to a visit last Friday from The Upper Crust, in full regalia! Julia was partial to Jackie Kickassis but my heart belongs to Lord Bendover. Their new album, "The Decline & Fall Of The Upper Crust" is more fun than a coffee enema!..... RECORDS WE LOVE: Hepcat, Cherry Poppin' Daddies, Jimmy Ray and Black Lab.....E-mail me YOUR favorite lines of dialogue from the Tommy & Pamela Lee video to Ivanageek@aol.com.("Fuck, you rip!" is my cu rent fave.....)

## post \* Modern

#### KRIS METZDORF Atlantic Records, LA.



We're always giving **Gary Spivack** "props" for the fantastic year that **Atlantic** is having in the PoMo world. But Gary wouldn't be nearly so successful without **Kris Metzdorf**, his **LA**-based Promo Goddess. Kris was the first to tell us that **Sugar Ray**'s "Fly" would be massive and she's also done an amazing job making **Matchbox 20** a huge act for West Coast PoMo radio! But we're grateful to Kris because it seems that every week she's bringing over an artist to HITS that we fall head-over-heels in love with, whether it's **Duncan Sheik**, **Ivy**, **Kacy Crowley**, or our latest object of enthusiasm, **Chris Stills**. Are we sucking up to Kris to ensure our future "audience" with **Baby Bird** when they're in town? I guess we're just not that subtle.....

#### a contrests

- 1. Chumbawamba (Republic/Universal)
- 2. Blink 182
- 3. Ben Folds Five (550 Music)

#### WBCN / OEDIPUS/CARTER ALAN / BOSTON

Foo Fighters Everclear Smash mouth Chumbawamba Oasis

#### WEDG / RICH WALL /

BUFFALO, NY Chumbawamba Smash mouth Seven Mary Three The Verve Tool ADVERTISEMENT

#### WAVF / ROB / JANDA / CHARLESTON, SC Jayhawks Ben Folds Five Chumbawamba Marcy Playground David Byrne

(Cargo/MCA)

Q101 / ALEX LUKE / CHICAGO Our Lady Peace Chumbawamba Green Day Blink 182 Bush "Mouth" 4. Marcy Playground (Capitol)

- 4. Everclear (Capitol)
- 6. Jane's Addiction

#### CIMX / VINCE CANNOVA /

DETROIT Chumbawamba Blink 182 Bran Van 3000 Marcy Playground Beck "Deadweight"

#### WBZF / RICH ALLEN / FLORENCE, SC

FLORENCE, SC Ben Folds Five Green Day Marcy Playground Less Than Jake Cornershop

#### KROQ / KEVIN / GENE / LISA /

LOS ANGELES The Cure Bush "Mouth" Chumbawamba The Verve Third Eye Blind

#### WXRK / STEVE KINGSTON / NEW YORK The Verve Green Day Jane's Addiction The Cure Everclear

#### WROX / AL MITCHELL /

PERRY STONE / NORFOLK, VA Rage/Snoop Doggy Dog Blink 182 Goldfinger Korn Chumbawamba

#### KORX / FRANK HALL / ODESSA, TX KMFDM Bush "Mouth" Marcy Playground The Cure Creed

(Warner Bros.)

#### WBRU / TIM SCHIAVELLI / PROVIDENCE Chumbawamba

Blink 182 Radiohead Everclear Ben Folds Five

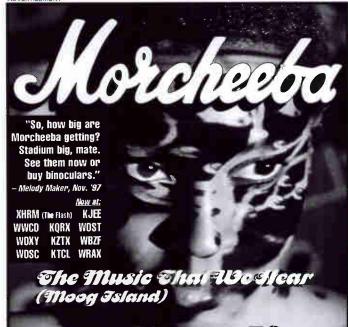
X96 / MIKE SUMMERS / SEAN BOY / PROVO, UT Everclear Rage Against The Mac Days Of The New Beck "Deadweight" Ben Folds Five

#### KENZ / BRUCE JONES / DOM CASUAL / SALT LAKE CITY, UT Longpigs The Verve Chumbawamba Sarah McLachlan Matchbox 20

91X / MALCOLM/ BRYAN SHOCK / MUCKLEY / SAN DIEGO Blink 182 Royal Crown Review Goldfinger Longpigs David Bowie

#### KPNT / ALLAN FEE / ST. LOUIS Marcy Playground Days Of The New Chumbawamba Bush "Mouth" Everclear

WDST / NIC HARCOURT / DAVE LEONARD / WOODSTOCK Chumbawamba David Bowie The Cure Everclear Ben Folds Five



# ohur

Adds KEDJ KCHJZ V/BTZ V/FNX KNSX KNSX KXTX WHMP WOBR WEQX WGMP KTCL

## beetlebum

the new song from the self-titled gold album blur

Ware Parlophone www.virginrecords.com AOL Keyword: Virgin Records ©1997 EMI Records Ltd. Distributed by Virgin Records America, Inc

## post \* Modern

### top 🕲 airplay\_

| W/TW                       | ARTIST                 | LABEL                 |
|----------------------------|------------------------|-----------------------|
|                            | CHUMBAWAMBA            | Republic/Universal    |
|                            | Tubthumping            |                       |
| 3 2                        | EVERCLEAR              | Capitol               |
|                            | Everything To Everyone |                       |
| 23                         | SMASH MOUTH            | Interscope            |
|                            | Walkin' On The Sun     |                       |
| 4 4                        | FOO FIGHTERS           | Roswell/Capitol       |
|                            | Everlong               |                       |
| 5 5                        | OASIS                  | Epic                  |
|                            | Don't Go Away          |                       |
| 66                         | GREEN DAY              | Reprise               |
|                            | Hitchin' A Ride        |                       |
| 8 7                        | THE CURE               | Elektra/EEG           |
|                            | Wrong Number           |                       |
| 9 8                        | BUSH                   | Trauma/Int. Hollywood |
|                            | Mouth                  |                       |
| 10 9                       | MATCHBOX 20            | Lava/Atlantic/AG      |
|                            | 3 A.M.                 |                       |
| 14 10                      | THE VERVE              | Virgin                |
|                            | Bitter Sweet Symphony  |                       |
| 11 11                      | DAYS OF THE NEW        | Outpost/Geffen        |
|                            | Touch, Peel & Stand    |                       |
| 7 12                       | FIONA APPLE            | Clean Slate/WORK      |
|                            | Criminal               |                       |
| 12 13                      | THE SUNDAYS            | DGC                   |
|                            | Summertime             |                       |
| 20 14                      | MARCY PLAYGROUND       | Capitol               |
|                            | Sex & Candy            |                       |
| 15 15                      | WALLFLOWERS            | Interscope            |
| _                          | Three Marlenas         |                       |
| 13 16                      |                        | Lava/Atlantic/AG      |
| _                          | Fly                    |                       |
| 18 17                      |                        | Mother/Island         |
| _                          | On & On                |                       |
| <b>—</b> 18                |                        | Atlantic/AG           |
|                            | Lucky                  |                       |
| <b>19</b> <mark>1</mark> 9 |                        | Radioactive           |
|                            | Rattlesnake            |                       |
| <u> </u>                   |                        | Elektra/EEG           |
|                            | How's It Gonna Be      |                       |

### christmas shows

#### WNVE • Rochester, NY

The Nerve Holiday Concert/Nov. 28, 1997 311 Sugar Ray & more to be announced Contact: Erick Anderson @ 716-586-2263

#### WHFS • Washington DC/Baltimore

HFSmas Holiday Nutcracker/Nov. 30 1997 Days Of the New Save Ferris Everclear Sugar Ray The Verve The Cure Contact: Mary Kay Lemay @ 301-306-0**99**1

#### WBRU • Providence

Dec. 3, 1997 Ben Folds Five Everclear Days Of The New Blink 182 Sneaker Pimps Catherine Wheel K's Choice Space Monkeys Longpigs Love Spit Love Letters To Cleo Contact: Tim Schiavelli @ 401-272-9550

#### WKRL (K-ROCK) • Syracuse/Utica, NY

I'm Dreaming Of A Ska Christmas/Dec. 3, 1997 Goldfinger & more to be announced Contact: Steve "Fatman" Corlett @ 315-633-0047

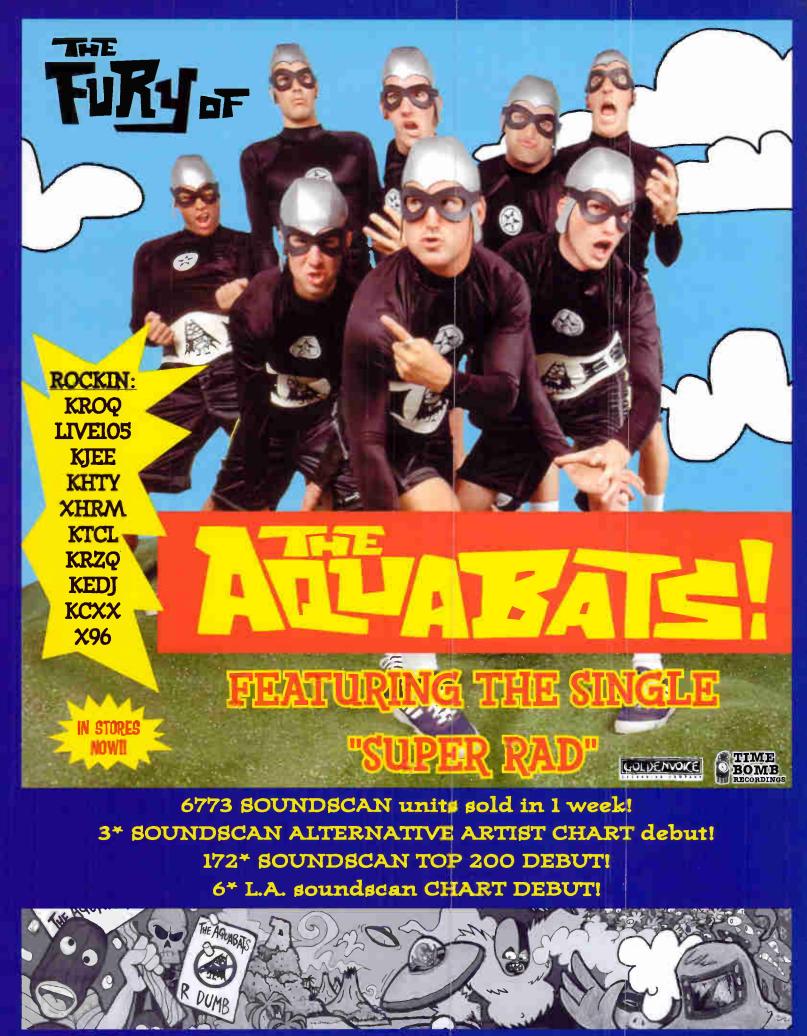
#### WCYY • Portland, ME

The Holiday Bizarre/Dec. 4th, 1997 Barenaked Ladies Tara McLean Rustic Overtones Contact: Wendell Clough @ 207-774-6364

#### KOME • San Jose/San Francisco

Almost Acoustic Christmas/Dec. 4th, 1997 Green Day Everclear Mighty Mighty Bosstones Sneaker Pimps Our Lady Peace Contact: Robin Rockwell @ 408-985-9800

please fax: 818-789-6807 or e-mail: TLPackley@aol.com



MANAGEMENT: BILL HARDIE and BILL FOLD for FREEZE

## post \* Modern

### top 🕲 retail

LW/TW ARTIST

#### LABEL

| 4 1               | CHUMBAWAMBA                  | Republic/Universal    |
|-------------------|------------------------------|-----------------------|
|                   | Tubthumper                   |                       |
| _ 2               | JANE'S ADDICTION             | Warner Bros.          |
|                   | Kettle Whistle               |                       |
| 1 3               | DAVE MATTHEWS BAND           | RCA                   |
|                   | Live At Red Rocks            |                       |
| 2 4               | PORTISHEAD                   | Go!Beat/London        |
| _                 | Portishead                   |                       |
| 6 5               | THE CURE                     | Elektra/EEG           |
|                   | Galore                       |                       |
| 3 6               | THE VERVE                    | Virgin                |
| _                 | Urban Hymns                  |                       |
| 11 7              | DEFTONES                     | Maverick/WB           |
|                   | Around The Fur               |                       |
| 17 8              | G. LOVE & SPECIAL SAUCE      | Okeh/Epic             |
|                   | Yeah, It's That Easy         |                       |
| 79                | BJORK                        | Elektra/EEG           |
|                   | Homogenic                    | Dessiles              |
| 10 10             |                              | Reprise               |
| 10 11             | All For Nothing SMASH MOUTH  | Intorcono             |
|                   | Fush Yu Mang                 | Interscope            |
| 12 12             | THE SUNDAYS                  | DGC                   |
| 13 12             | Static And Silence           |                       |
| 14 13             | FIONA APPLE                  | Clean Slate/WORK      |
|                   | Tidal                        |                       |
| 15 14             | MATCHBOX 20                  | Lava/Atlantic/AG      |
|                   | Yourself Or Someone Like You |                       |
| 9 15              | SARAH MCLACHLAN              | Arista                |
|                   | Surfacing                    |                       |
| 5 16              | GREEN DAY                    | Reprise               |
|                   | Nimrod                       |                       |
| 20 17             | JAMIROQUAI                   | WORK                  |
|                   | Travelling Without Moving    |                       |
| <b>—</b> 18       | SUBLIME                      | Gasoline Alley/MCA    |
|                   | Sublime                      |                       |
| 18 19             | LOREENA MCKENNITT            | Warner Bros.          |
|                   | The Book Of Secrets          |                       |
| <mark>— 20</mark> | AQUABATS                     | Goldenvoice/Time Bomb |
|                   | The Fury Of                  |                       |
|                   |                              |                       |

### retail top 6's

NEWBUPY COMICS / NATALLE WALLER / ALLSTON MA Dave Matthews Band Phish Deftones The Cure Chumbawamba

#### PLASTIC FANTASTIC/

MAXIMULION / ARCHONE, PA Dave Matthews Band Fiona Apple Sarah McLachlan Sublime G. Love & Special Sauce

#### CRIMINAL RECORDS / ERIC LEVIN / ATLANTA

G. Love & Special Sauce Ben Folds Five The Verve Deftones Replacements

#### RHINO RECORDS / SCOTT FEEMSTER / CLAREMONT, CA

Squirrel Nut Zippers Goldfinger Sublime Days Of The New Stereolab

BORDERS BOOKS & MUSIC / NORSEN SOBCOVE DEENVILLO IL Jane's Addiction Goldie Chitty Chitty Bang Bang Cornershop Soul Coughing

#### TWIST & SHOUT / BRAD /

Dave Matthews Band Phish Portishead Replacements Cherry Poppin' Daddies

#### MIDDLE EARTH/ TIM CARTER/

Aquabats The Verve The Cure Deftones Green Day

AC UPERECORDE CHUCK UPHOLO LOS ANCELS CA Will Oldham Spoon Modest Mouse Stereolab Promise Ring

#### RADIO KAOS / RANDY WAGNER / STEVENS POINT, WI

Dave Matthews Band Phish Smash mouth Insane Clown Posse Chumbawamba

to COMPACT DISCS / MANE: STROICICH / YOEK, PA Deftones Phish G. Love & Special Sauce Fu Manchu Bouncing Souls

#### ivana's tip of the week

Want to get your Xmas shopping finished this year BEFORE the post-Thanksgiving freak-out? Order from catalogs: It's fast, it's easy, and you can almost completely avoid human contact! You've already got a million Victoria's Secret and Pottery Barn catalogs around the house, but here are some other catalogs worth tracking down: 1) Allen Allen features gorgeous women's clothing — the only problem is narrowing down your choices. (800)-422-0466. 2) Delia's features hipster/skater girl's clothing, targeting the under 20 set. 1-800-DELIA NY. 3) Garnet Hill features the BEST sheets and bedding accessories, plus cool furniture and baby gifts (800)-622-6216.

|      | Altoo      | du One         |      |  |  |
|------|------------|----------------|------|--|--|
| WBCN |            | dy On:<br>KCXX | 12x  | No   | w At:  |
| KEDJ | 20x        | WMRQ           |      |  | WWSK   |
| WLUM | 12x        | WKRL           | 12x  |  |  |
| WENZ | 12x        | KFTE           | 16x  | WKDF                                       | WRRV   |
| KCHZ | 10x        | WDST           | 21x  | "Mountain-top passio                       | on landing   |
| WEQX | <b>18x</b> | WXSR           | 21x  | on your head" -NN                          | E  |
| WLIR | 10x        | KQXR           | 12x  | "Stereophonics loo<br>legion of commited f | k destined to have a<br>ans." <b>-MELODY MAKER</b> |
| KWOD | 10x        | WOXY           | 14x  | The first single and v                     | ideo from the album                                |
| KTCL | <b>11x</b> | & Many         | More | ʻWO  | RD GETS AROUND'                                    |
|      |            |                |      | traffic                                    |  |
|      |            |                |      |  |  |

TIME FOR THE BEATS TO GO ON WITH CRYSTAL METHOD'S KEN JORDAN AND SCOTT KIRKLAND

## TO THEIR MADNESS

With American labels bandying wads of cash to anyone with a glow stick, a synthesizer and a British accent, it is easy to forget that you can find credible, quality electronic music, made domestically. In the case of The Crystal Method, the established roles have been reversed.

Ken Jordan and Scott Kirkland, aka the Crystal Method, were lured from their homes in the sleepy town of Las Vegas by people with the aforementioned speech impediment and luminescent taste in jewelry. Unlike most people that disappear from Nevada, Ken and Scott have been seen alive and well on several occasions recently, performing on the Electric Highway tour, collaborating with Filter on a cut for "The Spawn" soundtrack and releasing their first full-length record, "Vegas" (City of Angels/Outpost). HITS' own alien investigator with a funny accent, Richard Winn "Lose or Draw," took time out to probe the minds of the Crystal Method and ended up on a long, strange trip.



#### "WE DIDN'T REALLY KNOW WHAT WE WERE DOING UNTIL WE STARTED DOING IT." KEN JORDAN

#### HOW WERE YOU FIRST CONTACTED BY THE CITY OF ANGELES LABEL?

**Scott Kirkland:** Long before City Of Angeles, [founder] Justin [King] tried to put together a couple of different labels. He had taken out an ad in *Urb* looking for tapes and he kept in touch with us until City Of Angeles got going.

The very first part of the picture was our publishing deal; we got that right after we met Justin. One of the guys that Justin was putting together this record company with knew [then-EMI Music A&R executive] Robin Godfrey-Cass. We signed a kinda weird publishing/production deal... They were going to give us money to record some 12-inchers and see if something would happen from there. It took a year to develop into a contract. Then Steve [Melrose] and Justin at City Of Angeles, along with Pam [Film], Keoki's booking agent, came in, took us under their wing and made it possible for us to not only play L.A.—in fact we didn't play L.A. or San Diego again for a while—but all over the country.

#### DID CRYSTAL METHOD START OFF AS A BAND OR A STUDIO PROJECT ?

**Scott:** I never really thought about it turning into a band, because Ken was always, "I'm writing in the studio."

Ken Jordan: When we finished "Now Is The Time," we knew we wanted to work mainly on The Crystal Method. Then, when we started playing live, we knew this was definitely it. We didn't really know what we were doing until we started doing it.

#### WHAT WERE THE FIRST GIGS LIKE? WHAT WERE EACH OF YOU DOING?

#### Scott: Drinking a lot.

Ken: We were doing what we always do-playing our parts. And, if you're not playing a part, at least be drinking so the next part you play will be even more interesting. The first show we played was opening for the Dust Brothers [the original name for the Chemical Brothers] at a club called Shelter. That was a good night. Michael Cook was spinning before us and he was playing a lot of down-tempo stuff, which set us up well.

**Scott:** We did a gradual build, we started off in the 90s [BPMs] and then went to 110 and on. We thought, "We can do this." It worked out well and we got a good response. The next show we played was at Metropolis... Oh man, it sucked.

Ken: We were set up right in front of this wall of woofers.

**Scott:** They were moving the stage at the time, a month before the Dust [Chemical] Brothers played there and the kids went crazy... They were stage-diving and doing all sorts of other shit, so they moved the stage and we were in front of this wall of woofers, which served as our monitor system. We both thought we were getting our asses kicked... just from the sound system.

#### IT'S BEEN TRADITIONALLY HARD FOR U.S. ELEC-TRONIC MUSIC TO BREAK INTO THE RELATIVELY "CLOSED SHOP" OF THE UK SCENE. HAVE YOU FELT THIS RESISTANCE?

Ken: Not really. We seem to be fine because people think of us as a band.

**Scott:** We had this grand idea to go out to the Tribal Gathering [in England]. Ken came up with this idea to fly there to play one or two shows. I was, "Yeah let's try to do it," so the publishing people threw in and Sony finally threw in and we set up the show with the More Protein guys, just a one-off at their monthly club. It was cool and it worked out really well. We didn't want to go over there and just play some festival when you get this horrible time slot and have no credibility, having not done the clubs. Just

that one show got us lots of press there and we got good reviews; it set us up and then, of course, Tribal was postponed.

Ken: It turned out to be cool, though, because when Tribal was canceled, everyone came to our show that night instead.

**Scott:** Now we're going over there to do press; I guess "Busy Child" was single of the week on Radio One a couple of weeks ago, on some woman's lunchtime show. She got a copy of it from someone at Sony, then called him in the morning while he was still sleeping and said, "I'm going to make this single of the week... I hope you don't mind" and he was, "No, go right ahead."

One of the good things about going over there now is we've got this [noted U.S. d.j./producer] Taylor mix behind us and he just rocked that one... Our A&R guy was like, "Get [renowned Euro remixer] Armand Van Helden and drop a bunch of money" and we're like, "We've got Q [Uberzone], who had done an amazing mix and there are people here in our own back yard with amazing talent."

We weren't sure how much Taylor had to do with the success of "Anomaly," but his name's on the record, we thought it was an incredible track and there's that Skylab re-mix he did. I'd talked to him before at a club and I was totally blown away; I asked him, "What about re-mixing?" His whole thing was, "I'm collecting gear and I want to learn as much about the gear so that I can do it by myself."

Finally, it came around that he was able to do a mix. He was a little skeptical at first, but then he went for it. He was over there at the time at Evolution studio when he turned it in to our A&R guy... Two minutes in, it was like, "This is the f\*\*king thing.... arrrrghhhh..." He was going completely mental—he rocked that mix.



### It's As Easy As Black & White

|      | <u>IN AT PRI</u> | ESSTIME: |      |
|------|------------------|----------|------|
| KROQ | KENZ             | WHTG     | WOSC |
| KNDD | WBZU             | KORB     | WROX |
| KNRK | WQBK             | WSFM     | WKRO |

- Debut Modern Rock Monitor 34\*
   636 spins (+190 this week!)
- Album sales up 70% since impact date!
- Request stories in more than 25 markets!
- On tour until Christmas!





#### from the album WHATEVER AND EVER AMEN

Produced and Recorded at home by Caleb Southern & Ben Folds Mixed by Andy Wallace Management: Alan Wolmark and Peter Felstead at CEC

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**99X** 

WBCN

**X96** 

KTCL

**MAJOR BELIEVERS!** 

0101

WPLY

KDGE

WENZ



## Ela trout "Beautiful South"



### ALL ABOUT EVA

| KZON 18x<br>WXRV 6x<br>WMRQ 11x<br>Q101 10x<br>KDGE 8x<br>KCHZ 17x | WRAX<br>KZNZ<br>WKRL<br>WDST<br>W7A7 | 12x<br>12x<br>8x<br>10x | WNFZ<br>WJSE<br>DISH<br>KBZD<br>KKPN | 27x<br>8x<br>19x<br>14x<br>10x | WXLE<br>KINK<br>KGSR<br>KTHX<br>KKQQ | 8x<br>6x<br>10x<br>8x<br>20x | KFXD<br>KBAC<br>KTAO<br>WRRX<br>WZEW | 10x<br>5x<br>7x |
|--|--------------------------------------|-------------------------|--------------------------------------|--------------------------------|--------------------------------------|------------------------------|--------------------------------------|-----------------|
| WIIS   |                                      | 0                       | over 60                              | statio                         | ons!                                 |                              | WCDN                                 | IJX             |

FROM THEIR SELF TITLED DEBUT ALBUM.



## Adult post

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### LW/TW\_ARTIST/LABEL

COMMENTS

| 1 1   | SARAH MCLACHLAN - Arista                             | 2 singles in Top 5  |
|-------|--|---------------------|
|       |  |                     |
| 22    | •  | #1 WXRT, WRNR       |
| 5 3   | Bridges To Babylon<br>MATCHBOX 20 - Lava/Atlantic/AG | VH1 add             |
| 5 5   | Yourself Or Someone Like You                         |                     |
| 3 4   |  | Jagger's a huge fan |
|       | Bringing Down The Horse                              |                     |
| 4 5   |  | #1 KKZN, KBCO       |
|       | Straight On Till Morning                             |                     |
| 66    | PAULA COLE - Warner Bros.                            | not Holly's sister  |
|       | This Fire  |                     |
| 8 7   | FREDDY JONES BAND - Capricorn                        | Top 5 phones KSPN   |
|       | Lucid  |                     |
| 78    | THE SUNDAYS - DGC                                    | Top 5 phones WBOS   |
|       | Static & Silence                                     |                     |
| 99    |  | #1 WTTS, WKOC       |
| -     | Tidal  |                     |
| 14 10 |  | KBCO add            |
| -     | Fush Yu Mang   |                     |
| 11 11 |  | Top 5 phones WMMM   |
| 10 11 | Behan Johnson<br>JEN TRYNIN - Warner Bros.           | #1 WCLZ, WMVY       |
| 10 12 | Gun Shy, Trigger Happy                               |                     |
| 12 13 | FLEETWOOD MAC - Reprise                              | 1.4 million sold    |
|       | The Dance  | N-4 Million Sold    |
| 13 14 |  | Austin powerhouse   |
|       | A Few Small Repairs                                  |                     |
| 15 15 |  | #1 KINK, KGSR       |
|       | The Next Voice You Hear                              |                     |
| 20 10 | OASIS - Epic   | on tour             |
|       | Be Here Now  |                     |
| 17 17 |  | uncoiling now       |
| _     | Coil   |                     |
| 18 18 |  | WXRT add!           |
|       | Strangest Places                                     |                     |
| 16 19 |  | Jim Beam's city?    |
| 19 20 | Stranger's Almanac<br>JOHN FOGERTY - Warner Bros.    | KFMU adds "Hot"     |
|       | Blue Moon Swamp                                      | Kriviu adds fiol    |
| 21 2  |  | R.Stone chick issue |
|       | Sheryl Crow  | Ristone chick issue |
| 22 22 |  | Top 5 phones KPFT   |
|       | Time Out Of Mind                                     |                     |
| _ 2   |  | 10K first week!     |
|       | Deuces Wild  |                     |
| 25 24 | BARENAKED LADIES - Reprise                           | ode to a Beach Boy  |
|       | Rock Spectacle                                       | ,                   |
| 2     |  | KXXP, WXPN add      |
|       | Somewhere More Familiar                              | . 3                 |
|       |  |                     |

## h o t **&rising**

| SARAH MCLACHLAN   | (Arista)  |
|-------------------|-----------|
| ROLLING STONES    | (Virgin)  |
| MATCHBOX 20       | (Lava/At  |
| B.B. KING         | (MCA)     |
| LOREENA MCKENNITT | (Warner   |
| ALANA DAVIS       | (Elektra) |

#### APMprofile



Chantal Kreviazuk: With Chantal's exploding airplay story at APM and Modern Adult, now's a good time for a refresher course. She's 23-yearsold, Canadian (but of course), and pronounces her last name kre-vee-ah-zuck. Don't be afraid of the name, just say it with us, "kre-vee-ah-zuck." There, isn't that easy? Chantal says she started wanting

antici

to play the piano at age three, but her mother waited until she was five to begin the lessons ("I don't think I play differently now than I did when I was little. I still work from my gut."). As a teenager, she began writing commercial jingles and doing covers in lounge bars, all the while privately penning her own songs and keeping them under wraps. They became unwrapped for her Columbia debut, "Under These Rocks And Stones," produced by Peter Asher and Matt Wallace.

#### APNicks



Jonatha Brooke "10¢ Wings" (Refuge/ MCA): Jonatha last graced us with the delicious "Plumb," a recording that should have made her a star. Two years on, she gives us ample reason to again bow in reverence with a new batch of songs that showcase her savory vocals and innovative melodic recipes. "Crumbs," of course, is beyond perfect for

starters, but "Wings" turns into "legs" with "Secrets And Lies" (smart cookies will preheat the holiday oven with this "thankful" beauty), "Last Innocent Year," and the poignant "Because I Told You So." Reap and sow. (Jay Hedblade).

Dave Matthews "Live At Red Rocks" (Bama Rags/R(:A): Detailed by the liner notes as the "first in a series" of official live releases, this double-CD is an amazing accompaniment to any DMB-intensive library. The band is captured at Colorado's Red Rocks in August '95, just a few months before their landslide fall into mainstream America. "Satellite" and



"Recently" (with a timely clip of John Denver's "Sunshine On My Shoulder") stand out as excellent cuts, as does the heretofore indie-only release of Jimi Hendrix's "All Along The Watchtower." A disc filled with the spontaneous live surprises DMB built its career upon. (J.T.)

## Adult post \* Modern

#### JOHN BUTLER Arista Austin, Nashville



Whaaaat?! Another Yankee is sucked down South and into a town where they still say "shit and shinola" and have bumperstickers that read "Honk if you're your daughter's husband!" Ah, Nashville. They're going to love our pal **John Butler**, a man responsible for breaking **Jars Of Clay**, and, thusly, saving the pagan souls of the radio masses. John leaves his cozy home of **Silvertone** to join **Steve Schnur** and **Jon Peterson** at **Arista Austin**, where the office dresscode now officially becomes the **Sears** urban cowboy look (sans the tight Levis). John is committed to breaking **Abra Moore**'s new single and we hear he'll trade dirt on the Jars boys' *real* backstage antics for Abra adds. Or at least for a copy of the **Pamela & Tommy Lee** video.

#### RADIO

KFOG / PAUL MARSZALEK / BILL EVANS / SAN FRANCISCO Robert Cray Freddy Jones Band Huffamoose Jonny Lang Blues Traveler

#### KGSR / JODY DENBERG /

AUSTIN Steve Earle B.B. King Alana Davis Pete Belasco Brad

KINK / DENNIS CONSTANTINE / PORTLAND, OR Jackson Browne Paul Simon Indigo Girls Rolling Stones Shawn Colvin

#### KKZN / SPIKE / DALLAS, TX Blues Traveler Matchbox 20 Lisa Loeb Live Big Head Todd

#### KMMS / COLTER LANGAN /

BOZEMAN, MT Sarah McLachlan Matchbox 20 John Fogerty Fleetwood Mac Smash mouth

#### KMTT / CHRIS MAYS / DEAN CARLSON / SEATTLE Loreena McKennitt Alana Davis

Dog's Eye View Beth Orton B.B. King

KPFT / JEFF HANSEN / MARY RAMIREZ / HOUSTON, TX Steve Earle Ray Wylie Hubbard Wayne Hancock Bob Dylan Dar Williams KSPN / ALEC BERGER / ASPEN Fiona Apple Freddy Jones Band Jackson Browne Paul Simon Rolling Stones

#### KTCZ / L.MACLEASH / J. FREDRICKSON / MINNEAPOLIS Freddy Jones Band

Sarah McLachlan Matchbox 20 Blues Traveler Sister Hazel

#### KXST / DONA SHAIEB /

SAN DIEGO Toad The Wet Sprocket Wallflowers Blues Traveler Matchbox 20 Sarah McLachlan

#### VIN SCELSA / "IDIOT'S DELIGHT" /

WNEW / NEW YORK Greg Brown Drivn N' Cryin Seely G. Love & Special Sauce Patti Smith

#### WBOS / JIM HERRON / CLIFF NASH / BOSTON

Matchbox 20 The Sundays The Verve Lisa Loeb Sarah McLachlan

#### WDET / ADAMS / BANDYKE /

DETROIT Rolling Stones Bob Dylan Patti Smith Steve Earle Loreena McKennitt

#### WFUV / RITA HOUSTON /

NEW YORK Bob Dylan Dar Williams Patty Larkin Ani DiFranco Catie Curtis

#### WKOC / HOLLY WILLIAMS / NORFOLK Jonatha Brooke Rolling Stones Behan Johnson The Sundays

#### WKZE / ANDY DIGIOVANNI / SHARON, CT Tim O'Brien

Patty Larkin Rolling Stones Catie Curtis Paul Cebar

#### WMMM / PAT GALLAGHER / MADISON, WI

Bruce Cockburn Dar Williams Behan Johnson Dave Matthews Band Sherri Jackson

#### WNCS / JODY PETERSEN /

MONTPELIER Squirrel Nut Zippers Dar Williams Huffamoose Steve Earle Lisa Loeb

#### WVRV / MIKE RICHTER /

**ST. LOUIS, MO** Sugar Ray Tonic Texas Paula Cole Smash mouth

#### WXPN / KIM ALEXANDER / BRUCE WARREN / PHILADELPHIA

Wayne Hancock Whiskeytown Loreena McKennitt Beck The Verve

#### WXRT / NORM WINER / PATTY MARTIN / CHICAGO

Rolling Stones Cornershop Freddy Jones Band Sarah McLachlan Blues Traveler

#### RETAIL

BORDERS BOOKS & MUSIC / SEAN HICKEY / BRYN MAWR, PA Jonatha Brooke Dave Matthews Band John Hiatt Phish G. Love & Special Sauce

#### BORDERS BOOKS & MUSIC / JIM H. / JIM S. / AVENTURA, FL Dave Matthews Band

Loreena McKennitt Save Ferris Shania Twain Afro Cuban All Stars

#### **CROW'S NEST / TODD / CHICAGO** Dave Matthews Band Jamie Blake Phish The Cure Rolling Stones

HOUSE OF GUITARS / ARMAAND SCHAUBROCK / ROCHESTER, NY Dave Matthews Band Deftones Smash mouth Phish Fleetwood Mac

#### MANIFEST / KEN NORTON /

COLUMBIA, S.C. Dave Matthews Band Phish Chumbawamba Freddy Jones Band Smash mouth

#### PERISCOPE / CODY SOKOLSKI / CHAMPAIGN, IL

Interpreters Ivy Delta Kings Southern Culture On The Skids Replacements

#### WATERLOO / JOHN LUCAS / AUSTIN, TX Delbert McClinton Dave Matthews Band Steve Earle Loreena McKennitt Phish

### Does some music make you want to vomit?



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That's why RCA is dedicated to offering good music that won't leave a bad taste in your mouth. With a smorgasbord of tasty artists, you can rest assured that our music will satisfy your appetite. So the next time you get that empty feeling inside, why not run out and get a few RCA CD's to quench your hunger for some good music.

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- On over 50 stations!
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• "Red" -early adds at:

**KFMA** WOBK WOXY



| KROQ<br>KEDJ<br>KWOD<br>KTCL<br>WPLT<br>99X | 34x<br>23x<br>24x<br>22x<br>20x | WFNX<br>KNDD<br>KCHZ<br>KROX<br>KJEE | 38x<br>10x<br>16x<br>11x<br>21x |
|---|---------------------------------|--------------------------------------|---------------------------------|
| 99X   | 20x                             |                                      | _                               |

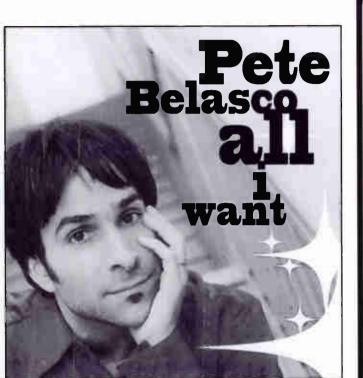
• Hosting M2 hour on November 18th





ADVERTISEM

Adult post\*Modern



TISEMENT

#### "all i want' is all you need" bruce warren, wxpn

"All I Want" is the hot lead track from the new artist Pete Belasco's album, Get It Together. And, it's creating a buzz throughout the Adult Post Modern community. Just read...

"Pete Belasco is a refreshing new artist who sounds like he's created his own personal musical party and left it open to the public. Los Angeles loves it!" - Shana Livigni, KPCC

"This ain't retro, this is now. I'd call Pete Belasco's music 'jazz powered pop.'" - Rita Houston, WFUV

This week, "All I Want" is in KGSR's hot 5! Don't miss the party. Listen now!

On: World Cafe KRCL **WXPN** KGSR KPFT WDET KUWR WKZE **KRVM** WFUV **KBAC WYEP** WNKU Just Added: KINK!

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### adulterated

I'M NOT BAD, JUST DRAWN THAT WAY: What would you do for a video copy of the Pamela & Tommy Lee "variety show"? My list is rather long, but I'm sure we can work something out. Because for those of you who like watching videos of "couples on vacation" (ahem), this one is a doozy. It's huge. And we do mean mean huge. Anyway, it prompted us to begin making the ultimate mix tape, a tape you can play during really steamy sex. A 90-minute tape, knowhatimsayin? We've started

LISA LOEB:



soliciting recommendations for songs (don't worry, we won't name names), and encourage you to stop blushing and e-mail me yours (julest@earthlink.net)

..... Now that El Niño has arrived in Los Angeles and winter freezes are descending everywhere else, we genuflect on those wise radio weasels arranging to do their promotions in toastier climates. Like John Vance flying out of Ann Arbor to do live remotes in Jamaica this week. I'm seething with jealousy, but have

This Is Not Pamela Lee.

to love him for the trio of cool records (G. Love, A3 and Behan Johnson) he added to the WIQB playlist before leaving. Meanwhile, Behan Johnson were freezing their butts off in Boston, doing a WBOS show and selling records. I heard they did a cover of Petula Clark's "Don't Sleep In The Subway," which is awesome given Boston's busking lifestyle. Eva Trout, a band we adore and who should be enjoying the sunny months (it's summer back in Australia), gets a sign to extend their green card a little longer: VH1 and KZON both add "Beautiful South." We love this song and wish you'd dig it up and give it a listen..... Rumor has it the beautiful bald head (and ears) of Bruce Warren will be working overtime for Phil Q. in an A&R capacity. No, he's not leaving WXPN (it would break our heart), just doing what he does best a little more. Makes sense to us-Bruce is the first APM guy to add Finley Quaye's reggae-twisted Smash mouth-ish gem, "Sunday Shining." He knows da shit, baby..... Look for a HUGE chart debut with Lisa Loeb next week as the record hits retail and the panel closes out..... Changes in the Motor City have Murray Brookshaw shifting out of the CIDR PD seat to focus more on sister PoMo station CIMX, while APD Wendy Duff gets bumped up to PD and Ann Delisi's MD role becomes even more influential.... We had the great fortune of doing a phone meet-n-greet with new WKZE MD, Andy Digiovanni. He impressed us, not just because he knows where Tom Brokaw lives, but because of his commitment to artists with depth, not just chart position. Befriend him with congratulations on their 4th anniversary..... This was my one-week anniversary in my new apartment, and I have to share a revelation. It's the day after last night's amazing Vonda Shepard piano set and I'm hanging up that Fiona Apple platinum record. DreamWorks prodigal son Rufus Wainwright (a wonderful meld of Harry Nillson/Ron Sexsmith/Jeff Buckley) is on the stereo, and it hits me: look how many piano-based records have seeped their way back onto the rock charts, including Paula Cole and Ben Fold's. Cool, huh? Wouldn't have guessed it talking to industry pundits two years ago. Just something to ponder when you catch yourself saying "that's not really our sound" about a unique record..... Favorite adds of the week: WXRT doing Abra Moore "Don't Feel Like Cryin'" and KINK doing Pete Belasco. Love you guys!!! Favorite segue of the week: the Beatles "Free As A Bird" into Beth Orton "She Cries Your Name" on Stroud's intercom. Kinda made it easier to deal with screaming kids, shams and pillowcases. Trust me, trust me.

## Sherrijackson

A Rising Star

## world away

the new single

e critics agree:

"An irresistibly emotional voice from sultry whisper into roaring locomotive..." "Incredible winning presence..." - LA Times "A versatile, skilled newcomer..." - Boston Globe "The Furthur Festival's shining light..." - San Francisco Examiner-Chronicle

> MOST ADDED APM! R&R, Album Network, Gavin, FMQB including: KXPK, WMMM, WXPN

On tour with John Hiatt through December



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## special

(BASED ON SPECIALTY SHOW AND KEY COLLEGE AIRPLAY.)

#### LW/TW ARTIST/LABEL

#### COMMENTS

| 22 | 1   | FATBOY SLIM - Astralwerks/Caroline                                     | What a chart jump!     |
|----|-----|--|------------------------|
| 1  | 2   | Better Living Through Chemistry<br>PORTISHEAD - Go!Beat/London         | Unreal sales!          |
| 3  | 3   | Portishead<br>CORNERSHOP - LuakaBop/WB                                 | MTV Buzz Clip!         |
|    | 4   | When I Was Born<br>JANE'S ADDICTION - Warner Bros.                     | They're baaaack!       |
| 2  | 5   | Kettle Whistle<br>A LIFE LESS ORDINARY OST - London<br>Various Artists | Beck + Ash!            |
|    | 6   | APHEX TWIN - Sire<br>Come To Daddy                                     | Top 5 @ KDGE!          |
| 5  | 7   | KMFDM - Wax Trax!/TVT<br>Megalomaniac                                  | Hot @ WTFX,KUCB        |
| 7  | 8   | BJORK - Elektra/EEG<br>Homogenic                                       | Bach. starting         |
| 9  | 9   | KEOKI - Moonshine Music<br>Ego-Trip                                    | "Me" edit is for u     |
| 10 | 10  | G.LOVE & SPECIAL SAUCE - Okeh/Epic<br>Yeah, It's That Easy             | WPLY Top 5!            |
| 24 | 11  |  | On @ KKND,WEQX         |
| 15 | 12  | HELIUM - Matador<br>The Magic City                                     | Kicking back in        |
| -  | 13  | THE JACKAL OST - MCA<br>Various Artists                                | Check out Dolls Head   |
| 21 | 14  | BUCK-O-NINE - TVT<br>28 Teeth  | adds @ 91X,KWOD        |
| 19 | 15, | BABY BIRD - Atlantic/AG<br>Ugly Beautiful                              | Ask Chris Patyk!       |
| 18 | 16  | CURVE - Universal<br>Chinese Burn                                      | Hypnotic video!        |
| -  | 17  | DAVID BOWIE - Virgin<br>I'm Afraid of Americans EP                     | NIN remix strong       |
| 4  | 18  | IVY - Atlantic/AG<br>The Best Thing                                    | On at KNRX,WHFS        |
|    |     | LOUNGE-A-PALOOZA - Hollywood<br>Various Artists                        | FLC track getting attn |
|    |     | SOUTHERN CULTURE ON DGC<br>Plastic Seat Sweat                          | On at KXLU,WXDU        |
|    | _   | <b>THE VERVE</b> - Virgin<br>Urban Hymns                               | Try Sonnet             |
| _  | _   | STEREOPHONICS - V2<br>Word Gets Around                                 | Rodney Pick-to-Click   |
| 23 | _   | SPACE MONKEYS - Interscope<br>The Daddy of Them All                    | Monkeys are cute       |
|    | _   | A3 - Geffen<br>Exile On Coldharbor Lane                                | On @ KNRK,XHRM         |
| 20 | 25  | AQUABATS - Goldenvoice/TimeBomb<br>The Fury of the Aquabats            | All systems go!        |
|    |     |  |                        |

### exile in Di-vi

#### COME AND STEP INTO MY WORLD: I'm totally obsessed

with Hurricane #1! If you haven't given it a listen yet, you're seriously missing out. Richard Winn and I sat in front of the stereo for an hour listening to the whole CD and trying to decide which song is the best. He says "Mother Superior," but I'm still stuck on "Step Into My World." Ivana, of course, voted for the remix (man, anything with a beat behind it and

#### **IVANA THINKS**



she goes nuts), and I have to say, it is excellent. Call Rob Goldklang at Warner Bros. if you haven't gotten it yet .... Is anyone else hooked on MTV's "12 Angry

Viewers" show? I can't get enough of it, especially since my former KROQ-coworker-turnedsuperbabe-VJ, Carson Daly, is the host. It's so cool to see what people with no industry bias or ulterior motives say about these videos! From what I've heard, MTV is spending a lot of time

on the phone apologizing for some of the more unsavory comments. It's always surprising to me which ones the viewers like. I mean, they kind of trashed the Chemical Brothers "Elektrobank" video, which really is art, but loved Goldfinger's "This Lonely Place," which I don't get at all. (Sorry, Patrick!) I just don't know where that hand-puppet alien thing comes from and why. Anyway, I really want to my own version of the show, "12 Spewing Specialty Show Sukkerz" (this is what I think about in the middle of the night). Here's how it goes: I'll call you later this week to find out your 1-5 point score for three songs and print the results next week. Yay! Doesn't this sound like a party? OK, here they are: Bugs "About You" (Ubiquity), Dolls Head "It's Over, It's Under" (MCA) and Finley Quaye "Sunday Shining" (550). C'mon, it'll be fun.... I saw Hugh Grant and Elizabeth Hurley having breakfast at an English pub this weekend. I'm so glad they've worked things out. I was really worried about them. Anyway, they're fine, and even better-looking in person, if you can be-

lieve it. I felt like the biggest American slobberina as I sucked down my two eggs, biscuits, sausage and bacon, but I managed... Not only is KPNT St. Louis' Les Aaron just about the coolest guy out there, but he also consistently has a stellar playlist for his "New Music Sunday" show. I kind of have a crush on it. This week alone, he played Baby Bird, Bentley Rhythm Ace, Buck-O-Nine, Curve, KMFDM and Portishead AND had the Longpigs live in the stu-



ANA

D'AM

To



TAYLOR

dio. It's a Special Beat dream... So, have you been naughty or nice lately? I'm gonna bank on naughty and give you a killer opportunity to improve your karma. Castle von Buhler has released an amazing art/music compilation called "NIGH" which features 20 tracks from both signed and unsigned bands, plus cool artsy illustrated interpretations of each song. 50% of the profits will be placed in a college fund for the teenage daughter of artist William Tisdale, who died last summer from an AIDS-related illness. Call Cynthia at 617-783-2421 to order the CD (it's only \$16), and your sins will be absolved.... Here's a question that could impact the state of the world as we now know it: If you had to be a Hanson brother, which one would you be?

## special Beat \* hang Suite

## disks<sup>special</sup> indie



**Tubetop "Three Minute Hercules" (Laundry Room):** Wear it proudly. Co-produced by R.E.M.'s Peter Buck, the album debut by these Seattle power-pop geniuses provides a sugar rush reminiscent of Cheap Trick's finest. With indelible hooks courtesy of guitarists-frontmen Gavin Guss and Brian Naubert and support from ex-Posies

Mike Musburger and Dave Fox (Jon Auer helps out, too), Tubetop is a contender for the throne. Highlights: the instant classic "Passes For Love" and the Rocking "Bleeder." (S.G.) Contact: 212-673-8060 or stonious@aol.com

Jason Luckett "Distil" (Farren Music America): In the spirit of a stripped-down Ben Harper, another passionate guitargod rises from the steamy armpit of Southern California. L.A.-based Luckett is a charismatic, romantic poet who wields lyrical dexterity in his heartbreaking yet inspirational narratives. With bohemian



simplicity and intimate acoustic resonance, the album's highlights include the groovy "Ghia" and up-tempo "24 Hour Inspiration." A refreshing return to pure, unadulterated tunage! (A.S.) Contact: Ian Faith @ 310-937-4773.



**Loop Guru "Loop Bites Dog" (World Domination):** Yet another masterful work from the Gurus of Loop. "Loop Bites Dog" demonstrates LG's unique ability to combine the purely synthetic with the purely organic, thankfully avoiding the temptation to cross the "rain stick barrier," that invisible musical milestone that separates

the dance community from the New Age traveler. You need to hear this record, and if you haven't seen Loop Guru live you really need to do that, too (they even mix lounge music into their set). Fave cuts: "White Light" and "Jackdaw." (Richard Winn) Contact: Joshua Mills @ World Domination 213-850-0254 x12

Fl. Oz. (Fluid Ounces) "Big Notebook For Easy Piano" (Spongebath): Who'd have thought Murfreesboro, TN (also home of labelmates Self, among others) would be the next Liverpool? This collective has a melodic flair that recalls Ben Folds Five and Crowded House. They range from chimingly tuneful rock to Tin



Pan Alley-style jazz-pop on this ambitious collection, and on the reflective, suite-like "Big Empty" they come close to greatness. Expect big things from Fl. Oz.; whatever's in their elixir, it's a heady brew. (S.G.) Contact: 615-896-0770

### special indie pics



SHE CRIES JEFF'S NAME: WHTG Asbury Park's Underground Lounge host Jeff Raspe pauses for a quick cuddle and photo with folk/techno/pop babe-on-the-rise Beth Orton after she chased him for five New York blocks, yelling "Jeff! Jeff! Jeff!" So now we know who the song's about!



GOLDEN CURTIS KROQ Programming Asst. Burbank, CA



"Dear Diary: It's day 87. Are they ever going to hire me???": 180 applications, 30 interviews, 10 call-backs and 3 months later, the much sought after KROQ Programming Assistant position was finally and officially handed to Golden Curtis last week! Says new boss Kevin Weatherly, "No one deserves this job more than Golden, and she's certainly a hell of a lot better than old what'sher-name, you know, that last chick we had in here." That Kevin! What a jokester! (That *is* a joke, right?)



## Aphex Twin. Come To Daddy.

<sup>31001.</sup> Sire Records. Trade Advertisement. Hits. Full Page; Black & White.

|                  | <b>ON THE</b> | AIR AT:  |  |        |          |                      |  |
|------------------|---------------|----------|--|--------|----------|----------------------|--|
|                  | KROQ          | WXRK     | KXRK                                       | KCXX   | KJEE     | KROX                 |  |
|                  | WKQX          | WFNX     | KLYY                                       | XHRM   | WOXY     | WBRU                 |  |
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| 120 MINUTES      | Penny         | / Lane   |  | Tower  | Records  | & more               |  |
|                  |               |          | Sirle<br>www.warp-net.c<br>© 1997 Sire Red |        |          |                      |  |

Time to kiss and make-up with the Cure's Robert Smith BY LILY MOAYERI

## Description of the second seco

The Cure will celebrate their 20th anniversary as a group this December. During that time, they have sold nearly 24 million records. In 1986, they released their last singles collection, "Standing On A Beach." This year, they put up the long-awaited follow-up, "Galore" (Fiction/Elektra), which covers the last decade's worth of hits. During their existence, the Cure have had a rotating line-up of members, the one stable in the group being much-venerated frontman Robert Smith and his Mary Quant red lipstick. The current members include Simon Gallup, Roger O'Donnel, Perry Bamonte and Jason Cooper.

While Smith luxuriates in his back garden on the South Coast of England trying to fend off a mosquito attack, HITS' own gadfly Lily "Teachings of Chairman" Moayeri gets set for some serious bloodsucking. "Through the history of the Cure, people have often left and come back... If you don't get on with me and what I'm doing, then you leave."



#### I DIDN'T THINK THERE WERE ANY MOSQUITOES IN BRITAIN.

It's global warming. I've never suffered from mosquitoes before, but there's hundreds. I don't know what's going on.

I'VE NEVER OWNED A SINGLE CURE RECORD.

Good.

#### I WOULDN'T MIND OWNING ONE, BUT THE MUSIC HAS NEVER BEEN THE KIND THAT'S CHANGED MY LIFE.

99% of the albums I own are by people who haven't changed my life. Hendrix, David Bowie, a bit of Captain Beefheart and Joy Division... They're the only ones that have changed my life.

#### WELL, I DO HAVE THIS SINGLES COLLECTION, "GALORE," RIGHT NOW.

That's a cheerful start. It's all the singles, so you can't go wrong.

DIDN'T YOU HAVE ANOTHER SINGLES COLLECTION A LITTLE WHILE BACK? Ten years ago to the day nearly. Representing the first ten years.

#### TEN YEARS AGO ... MY LIFE JUST FLASHED BEFORE MY EYES.

How do you think I feel? Having put this one together, I could actually remember putting the last one together. When I listened back to check it all, it was like drowning... your life flashing in front of you.

#### I STILL WOULDN'T MIND OWNING "STANDING ON THE BEACH."

Don't let anything stop you. They're companion pieces, sitting on either end of your record collection. I had to fight really hard because I wanted this one to be the follow-up and the record company wanted the greatest hits, kind of a fullstop album. So I held out to get this singles release, which is far less commercial I'm told than having a greatest hits, but I don't actually see it in those terms. This record is a greatest hits anyway. If it didn't come out now, it would never come out. It only just fits on a single CD, 74 minutes long. I would never put out a double-CD, so I would've ended up feeling very frustrated if it didn't come out. WHY DID YOU RESIST THE IDEA OF A GREATEST HITS COVERING YOUR ENTIRE CAREER TO DATE?

For the last seven years, I've had in my mind the last record that ever comes out with the Cure name will be called "Greatest Hits" and it will be my choice of songs. It won't be the biggest-selling singles; it will be songs that for me define what my life's been like with the Cure. It will be my version of greatest hits, meaning what have been the biggest things that have moved me in the 20 years that I've been doing it. That will happen in two years. So it's not time for it just yet.

#### "STANDING ON A BEACH" WAS A VERY SUCCESSFUL RECORD.

It was our best-selling record. Up until then, people felt threatened by the Cure, but on that album, people thought, "It's just singles, so we'll buy it." I think the same will probably be true of "Galore"... People will think they sort of know what they're getting. It's ten years worth of singles... You either like it or you don't.

#### YOU'VE ALWAYS HAD A REVOLVING MEMBER SITUATION WITH THE CURE.

They tend to go off and do other things. [Keyboardist] Roger [O'Donnell] lived in Canada for five years and started a business, which is completely insane as far as I'm concerned. Same with [bassist] Simon [Gallup]... he just went off for a really long trip around the world.

Through the history of the Cure, people have often left and come back. If they're in tune with what I want to do, it's very easy because it's a nice environment where you can be part of a creative experience. If you don't get on with me and what I'm doing, then you leave. I'm in touch with six out of seven ex-Cure members that are roaming the world at the moment. Being in the group does have an effect on people... They remember it when they leave.

#### I THINK PEOPLE TEND TO REMEMBER YOU FOR YOUR MAKE-UP MORE THAN ANYTHING.

The weird thing is that people never think that I live in a world outside of the group, where wearing make-up actually pleases people around me whom I want to please. They think I've got some great plan in mind. From really early on, Mary, whom I've been with for years, likes what I look like in make-up, so why would I not wear it? I've reached a point now when sometimes I don't wear as much; I'm sort of more confident without it. Before, I would never, ever go out and face anyone in any situation without wearing make-up, so it's almost like a defense.

I liked upsetting people. I liked the way people reacted. It makes people feel very insecure if you wear a lot of make-up. Although now, if I've got a three-day stubble, I won't wear make-up because it looks seedy. As the years go by, it gets harder and harder. I can't be bothered to justify it to myself. I go out with it on or not.

#### ARE YOU WEARING MAKE-UP NOW?

I'm wearing a bit of eye make-up. I went to the train station earlier today. I thought I better put a bit of something on for old times' sake.

### "MY OWN SUMMER (SHOVE IT)" SHOVE IT

FROM THE FORTHCOMING ALBUM

del

WXRK WRCX KSJO WAAF KEGL WZTA KBPI KEDJ KRXQ WLVR BEFYD S DEFTONES DEFTONES

KROQ WXRT WPLY KFOG WBCN WFNX WXRV KDGE KKZN WHFS WENZ 99X KTCL KXPK KZON KWOD WMRO 91X XHRM AND MORE ...

LOVE SPIT LOVE THE SONG YOU'VE BEEN WAITING FOR 'FALLONTEARS'

FROM THE NEW ALBUM

GY P

TRYSOME EATONE BE SPIT LOVE SPIT LOVE SPIT LOVE SPIT LOVE SPIT LOVE

> <u>Fat Phones At:</u> WXRK KROQ WHFS KNDD

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FROM THE DOUBLE PLATINUM ALBUM

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THE NEW SINGLE



#### "Punk grew out of glam-rock, as a reaction to all those bands with flying pigs and what have you."

### The Colossus of Rhodes

Time to return to planet earth with Duran Duran's Nick Rhodes BY SCOTT WILSON

Oh, to be afforded a glimpse of the world from on high. Better yet, to view a world of your own creation.

One of the few bands to emerge from the '80s unscathed, Duran Duran has the luxury of any vantage point they like, since they've managed, as did a scant few before them, to give popular music a kick in the pants at just the right time to revitalize it. Or should that be a kick in the TV?

With the release of their 12th record, "Medazzaland" (Capitol), the band has come all the way back, as superstar acts are sometimes known to do, set to reclaim all that was once theirs. Founding members Nick Rhodes and Simon LeBon have been once again joined by longtime member, and original Missing Person, Warren Cuccurullo as they showcase for the world what they've known all along, that they are the master alchemists of our time.

The first to meld music and video in any way that mattered, they continue to combine great pop songs with a backbeat you can dance to, in the finest tradition of, well, themselves. As terms like electronica are batted about, Duran Duran is back to remind us where it all began, and they have the very best view of all.

The band's keyboardist Nick Rhodes tolerates HITS' resident Durannie Scott "Gee Mr." Wilson just long enough for him to file the following drivel.

#### YOU SEEM TO CONTINUALLY CHALLENGE YOURSELVES.

Absolutely. Duran Duran has always been like that. It's part of our ethos to try different things with our music, push our boundaries, experiment, and do things other bands really don't do.

#### WHICH ISN'T EXACTLY ENCOURAGED?

Most bands remake their first records again and again, but I suppose, in a way, we regarded ourselves as one of the first real multimedia bands. We're also our own mini-corporation and we look after every aspect of everything. We're starting a web-site at the moment, which is a fast-growing art form.

#### JUST LIKE YOU EMBRACED VIDEOS EARLY ON.

The music is still the crux of it, though. We work very hard and are our own biggest critics, so for something to pass through all our requirements, and actually reach the standard that we accept as being a Duran Duran record, it's got to be pretty good. For this album, we've probably written enough material for three albums, so every single track deserves its space. I'm so sick of listening to other people's albums, where you only hear two or three good tracks and have to skip all the rest. We really wanted to make an album that didn't have any filler.

#### DON'T ALL BANDS THINK THAT WAY? NO ONE INTENTIONALLY PUTS FILLER ON THEIR ALBUMS.

I don't know. I don't think they do, but I don't think people go to the same lengths that we do. There are plenty of albums out there that you know aren't the best thing the artist is capable of. We've put albums out ourselves that quite definitely included songs that aren't as strong or shouldn't have made it onto the record, but you only see that in retrospect. I think each album we make we get much better at not letting those ones get through. WE'RE TALKING ABOUT A CANON OF WORK THAT SPANS TWO DECADES.

#### HOW HAVE YOU LASTED?

Songs. It's as simple as that really. Every album we've put out, with the possible exception of "Liberty," we've had a Top Ten song on. To be able to do that over an 18-year period, you have to write good songs.

The electronica that's happening now is a very comfortable environment for us, because it's really an area we've always been in. It's where we started... electronic dance music.

#### ELECTRONIC MUSIC HAS BEEN GOING ON FOR YEARS.

It's almost like it's gone in order. It is kind of logical I suppose when you look at how the cycle of all these things work. I grew up with glam-rock, which was very exciting to me. Techno-rock was running alongside of Yes, Emerson, Lake & Palmer and all those things with far too many notes in them. Then, punk grew out of glam-rock, as a reaction to all those bands with flying pigs and what have you. The backlash to punk then was to make something a little more sophisticated, which is when we came along. People get bored with a sound, look and attitude.

#### YOU'VE MANAGED THROUGH ALL OF THE TRENDS TO KEEP A VERY RECOGNIZABLE SOUND.

A lot of that is Simon has a very distinctive voice, and we've always kept a foot on the dance floor.

We've gone through ups and downs the same as any band that has a career of that length, without a doubt, but I stand by all those things we did that weren't commercial successes. It wasn't that we got any worse at what we were doing, but the public wanted to try some different things, and slowly a lot of them have come back to us.

#### YOU ALSO HAD THE INTEGRITY TO CONTINUE TO DO WHAT WAS RIGHT FOR YOU.

Absolutely. We're not really a bandwagon-jumping sort of an act. With electronica coming back, we're now able to make some great 12-inches, and they'll be accepted because that kind of sound is more in vogue. During the grunge period, though, you wouldn't have found us making records that fit in with the grunge sound.

#### THANK GOODNESS FOR THAT.

Some great things did come out of that period, but the irony to me was that the sound was just rock with some pretty songs.



records sold total spins for last single total "Superman's Dead" listeners hours spent chatting with fans on-line interviews number of silly questions about name gigs played number of people played to drum sticks broken Hours You've spent wishing You'd played

200,000+ 45,169 2,213,000,000 73 # 94 61 104 364,000 183

TOO MANY

#### ...someone's done their homework

## clumsy

The new single.

Produced by Arnold Lanni. Management: Eric Lwrence & Robe Lanni for Coalition Entertainment Mana ement

On tour with Everclear this November.

#### COLUMBIA

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## post \*Modern

## picks edited by Karen Glauber



Garrison Starr "Eighteen Over Me" (Geffen): You won't need a telescope to appreciate this Southern singer-songwriter's Starr power. With a heartfelt twang in her soaring voice and melodic anthems that veer from delicate pop-folk to raging rock, she displays stunning confidence on her major-label debut.

Songs like the unstoppable "Superhero" and the sweeping, midtempo "Passing" will stick in your head for good, and will likely find a home on the charts. The musical firmament had better make room. (S.G.)

Fu Manchu "The Action Is Go" (Mammoth): These "stoner-rock" evil geniuses from Orange County, CA—led by singer-guitarist Scott Hill—grind out an imaginary exploitation-movie soundtrack full of muscle cars, sci-fi mayhem and outrageous facial hair. Produced by White Zombie's J. Yuenger and featur-



ing ear-splitting retro-fuzz riffs, funky, pounding grooves and menacing vocals, "Action" will work its Kung Fu grip on you in no time. Standouts include the blistering title track and the thrash-boogie of "Guardrail." (S.G.)



A3 "Exile On Coldharbour Lane" (Geffen): Behold the country-driven acidhouse gospel according to London's Alabama 3 (A3 outside of the U.K.). This concept-heavy hybrid debut comes from the Elvis-inspired Reverend D. Wayne Love and his disciples. Thick vocal soul, a heady dose of blues and subtle techno

touches play into fantastically innovative arrangements like the catchy, uplifting pop hymn "Ain't Goin' To Goa" and funky groove-sermon "Woke Up This Morning." Let us pray for more of this sonic salvation. Amen. (A.S.)

Shelter "Beyond Planet Earth" (Roadrunner): New York's hardcore quartet continues to rage with punk rock abandon on its second Roadrunner release (the fifth overall). But, that testosterone-fueled heaviness is tempered with slick pop hooks and—dare we say it?—pretty vocal harmonies. The hand-



in-the-air chant of cuts like "Rejuvenate" and "Refusal" separates these men from the wusses, while the folkie melodicism of the title track and bouncy ska of "Alone On My Birthday" prove that Shelter covers much more than one territory. Make a run for it. (A.S.)

#### pomo mugs



FRIDAY, THEY'RE IN LOVE: When The Cure visits WXRK, the warm fuzziness can thaw the iciest of hearts. Unlike many artist-radio encounters, the gentlemen assembled here have bonded

in a very special way. Shown prepping for an afternoon of drum-beating, talking sticks and **Robert Bly** citations are (back, I-r) members of **The Cure** and (front, I-r) WXRK's **Booker** and **Steve Kingston** and **Elektra's Jeff Bardin** and **Pete Rosenblum**.

A CURE FOR IN-SOMNIA: Anyone who knows The Cure knows that Robert Smith has a knack for making the dark side of life exciting. However, when lured into



the gloomy depths of the Modern Rock Live studios, even Smith was powerless to fend off the torpor. Seen with The Cure are The Voice Of Modern Rock Live, Tom Calderone, Ivana, and MRL Producer Richard Winn.



lantic band Ivy stopped by HITS' Sherman Oaks sewer, they brought with them armloads of their new hypoallergenic, crueltyfree grooming products. Of course, the PoMettes know a

IVY MEETS IVANA:

When madcap At-

thing or two about good grooming, so the gifts met with an enthusiastic response. "We do all our testing on record company weasels, so no animals get hurt," members of Ivy told their hosts. With that, the group celebrated with **PETA** memberships all around.

#1 Most Added Out Of The Box KROQ KNRK WFNX Q101 LIVE105 WHFS KOME KDGE 91X & many many more



### "RPM"

the follow-up to the #1 song of the summer

LET'S BURN RUBBEL

from the platinum album

produced by David Kahne management: Chip Quigley and Lee Heiman for Track Artist Management LTD

#### nusic to expand your mind and a constrained by Joel Van Dyke and Wide Mouth Mason and a constrained by Joel Van Dyke and Wide Mouth Mason atch wide mouth mason on tour now with Kenny Wayne Shepherd War State Wide Mouth Mason atch Wide Mouth M

www.atlantic-records.com www.atlantic-records.com Market Composition (©1997 Atlantic Recording Corp. A Time Warner Company 11/02/97 - Kansas City, MD 11 / 04 / 97 - Dayton, OH 11 / 05 / 97 - Louisville, KY 11 / 06 / 97 - Columbia, MO 11 / 07 / 97 - Milwaukee, WI 11 / 08 / 97 - Detroit, MI 11 / 11 / 97 - Bloomington, IN 11 / 12 / 97 - Ft. Wayne, IN 11 / 13 / 97 - Indianapolis, IN 11 / 14 / 97 - Wausau, WI 11 / 15 / 97 - Arena, WI 11 / 16 / 97 - Des Moines, IA 11 / 18 / 97 - Minneapolis, MN 11 / 19 / 97 - Green Bay, WI 11 / 20 / 97 · La Crosse, WI 11 / 21 / 97 - Peoria, IL

### Active Rock Major Market Play

| LW TW BAND                                     | LAB                   |
|--|-----------------------|
| DAYS OF THE NE                                 | W OI                  |
| 2 2 CREED<br>My Own Prison                     | w                     |
| FOO FIGHTERS                                   | Ro                    |
| 6 4 MEGADETH<br>Almost Honest                  | Ca                    |
| 4 5 GREEN DAY                                  | Rep                   |
| Back On Earth                                  | P-i                   |
| 7 7 KENNY WAYNE SH                             | Epi<br>IEPHERD<br>Rev |
| 9 8 AC/DC<br>Dirty Eyes                        | Elek                  |
| 10 9 KISS<br>Jungle                            | Mar                   |
| 11 10 EVERCLEAR<br>Everything                  | Merc                  |
| 17 11 SOUNDGARDEN<br>Bleed Together            | Capi                  |
| 5 12 THE OFFSPRING                             | A&M                   |
| 12 13 JIMMIE'S CHICKEN.                        |                       |
| - 14 14 LIVE<br>Rattlesnake                    | Rocket/A<br>Radio     |
| 13 15 SMASH MOUTTH                             | naulo                 |
| Walkin' On The Sun<br>16 16 THIRD EYE BLIND    | Int'sco               |
| 26 17 BLACK LAB                                | Elek/E                |
| 19 18 LIFE OF AGONY                            | Geffen                |
| 23 10 SAMMY HACAD                              | Roadrur               |
| Both Sides<br>18 20 METALLICA                  | T.F./MC.              |
| Bleeding                                       | Elek/EE               |
| 46 & 2   | FreeWor               |
| 25 22 DREAM THEATER<br>Burning My              | Elek/EE               |
| 20 23 COLLECTIVE SOUL<br>Blame                 | Atl/Atl G             |
| 3 AM   | Atl/Atl G             |
| 15 25 MIGHTY JOE PLUM<br>Live Through          | Atl/Atl G             |
| - 26 KULA SHAKER<br>Hush<br>8 27 FAITH NO MORE | Col/CRG               |
| Ashes To Ashes                                 | Reprise               |
| Inals  | WB                    |
| Lucky  | Mammoth               |
| 30 LED ZEPPELIN<br>The Girl L                  | Ati/Ati G             |

LW

#### LABEL COMMENTS Out/Geffen +45x, M2, Heavy MTV Wind-up #1 WYSP, Sales up again Ros/Capitol +34x, #1 WRCX Capitol +130x, #1 KIBZ, BIG increase Reprise Stress MTV, #1 KATT Epic +132x, MTV, M2, BIG increase ERD Revolution +46x, M2 add Elek/EEG +132x, BIG Spin ups Mercury +75x T.W., #5 WZAT Capitol +59x, Stress MTV, #1 WKZQ M&A +228x, BIGGEST Gainer Col/CRG Active MTV, M2 Rocket/Poly/A&M A Active MTV Radioactive #7 @ KBER, Holding Int'scope Stress MTV, #1 KBPI & WKRK Elek/EEG +47x, Active MTV leffen +101x, Solid increases, WBUZ add oadrunneF +53x, #1 KUPD, WYSP add F./MCA +66x T.W., #2 WRDU ek/EEG Philly ready themselves eeWorld +39x, KRXQ, KUFO add it k/EEG +36x, #1 KCMQ T.W. Atl G Top 5 @ KCLB, WKZQ Atl G +73x, Active MTV Atl G Still Top 5 CRG Still Top 5 @ WIYY, WMMS rise +68x M2 #3 @ WRIF, KNCN

+12x T.W., Top 5 KRAD

M2, Out of the box

#### FROM THE PIT By Jimmy Barnes

#### Peg Pollard



ROCKING & ROILING: The wrinkle-rockers still have it and their kids aren't so bad, either. Dodger Stadium was packed early and raged late as Jakob Dylan's Wallflowers (Interscope) opened for the Rolling Stones (Virgin) here in L.A. Bob's kid and his buds have a mega-Platinum album, while the Stones' new "Bridges To Babylon" is already well past Gold. Great show for one monster double-bill... Everyone now has

Metallica's latest, "The Memory Remains," from their "Re-Load" LP (Elektra/EEG) due 11/18. The cut smokes at Active Rock this week-'nuff said. This one joins the label's Third Eye Blind, Dream Theater and AC/DC, prompting Capellini, Tavera and Brosio to kick into high gear and go ball-busting ... As Ozzy Osbourne's "Ozzman Cometh" LP (Epic) hits at presstime, his "Back On Earth" cut racks up a huge increase in spins (Doug Podell and Dave Wellington crank it up to #1 at WRIF already). Catch Ozzy on 11/17 for a full 90-minute Rockline-the only show where he'll be taking calls from his bloodthirsty fans. With Epic's Reef (new at KRZR), Oasis and Rage Against The Machine all ripping at radio as well, John Boulos and Scott Douglas are completely in control of their own personal El Niño. Seriously bueno... Creed (Wind-up) sales are over 100k now as the average climbs to more than 12k per week. For the fifth straight week, Shanna Fischer keeps the cut at #2. Plenty of stations are spinning this one in super-heavy rotation, including #1s at KISS, WIYY, KEGL and many more... Looking higher, Outpost/Geffen's Days Of The New continues to hold the #1 position. What the fuck?!? Warren Christensen should get a medal for this one. Sales jump again, now averaging over 20k per week.

Way to go, radio—looks like you *Rock* after all. Now let's pump the shit out of some other upand-corners and really get the format raging hard... To get things moving, you could follow the lead of WRIF, KRXO, KILO, WMFS and a host of others on Sevendust's "Black" single (TVT). Obviously, radio's sweet on this one, judging by the early action Sudi Gaasche is getting. And with Mark Abrahmson joining the label, this is one to watch closely... In more KILO news, Peg Pollard has left the building. Til be surprised if she's a free agent



"Sex And Candy" now in Rock's sandbox!

for long, as she is one hot MD, with major programming skills to boot. Just as hot is ex-KCMQ PD Debbie Wylde, currently sifting through potential new opportunities as well... Roadrunner's Joe Guzic continues to champion the Life Of Agony cause, relentlessly pulling up "Weeds" action at WYSP, KNCN and a shit-load of others this week. Way to go, blondie... Sporting an impressive new focus for the format, Trauma's Bush delivers a guitar-heavy, ass-kicking Rock re-mix of "Mouth" from Hollywood's American Werewolf... OST. Go find this and listen to it NOW!... Capitol's Ross and Daley are ready to bully. your asses with Marcy Playground starting immediately! It's already on KRXQ and KIOZ after blowing the living crap out of PoMo. This one's a ro-brainer... BREAKING WIND: Jeff Kwatinetz, Corbin Dooley... The truth is in here... somewhere. :-0 They shattered all records with a three-month reign at the top of the metal charts

They graduated to headliner status after blowing away concert audiences opening for Iggy, Rolling Band, Anthrax, Powerman 5000, and The Nixons...

They brought you a "BLACK" October..

SEVENDUST is breaking! and now

"For active rockers, it's great for the core audience and it's something you can turn up real loud! It's working great for us on the air and phones!" –John Osterlind / WAAF

"They are one of the best undiscovered rock groups out right now. The band appeals to 18-24's and 25-30's."--Mike Stern / KXTE

\*Top 5 phones first week - need I say more? No need for q-Tips, this will melt your earwak!\* \_Robyn Land / WRAT

Top phones at WXRX.WRAT, WJRR, WAAFI (#1 phones) KILO

WXRK (K-ROCK) -New York sales jump over 100 units first week after add

KXTE-27x/ week - consistent Top 100 market sales

WAAF-14x/ week -250 units moved in last two weeks in Boston KIIS-10x/ week - sales increase 500% after one weekt

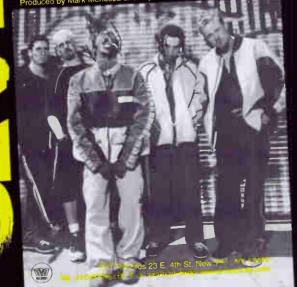
Soundscan up to 2000 pcs/week!

National TV ads on MTV, Howard Stern/EL. Comedy Central, and USA.

#### 15 Stations spinning including:

| WXRK<br>WRCX<br>WAAF<br>WKLS | 93X<br>WXTB<br>WZAT<br>KRXQ | WAZU<br>KISS<br>WJRR<br>WMFS<br>WKLQ | K<br>W<br>W<br>K<br>K<br>K |
|------------------------------|-----------------------------|--------------------------------------|----------------------------|
| WRIF                         | WLZR                        | WKLQ                                 | K                          |

Produced by Mark Mendoza and Jay Fre



### Rock & mphe Picks

#### Soundgarden -Sides 4 & M

One of Seattle's best-known grunge slayers packs some of their best into this compilation, including the latest single currently booming at radio, "Bleed Together." All the heart-pounders are here as well, like "Jesus Christ Pose,"



"Rusty Cage," "Fell On Black Days," "Pretty Noose," "Black Hole Sun" and "Burden In My Hand." Some of the songs on this brain-sander that might not be instantly recognizable are "Nothing To Say" (originally on '87's Sub Pop release "Screaming Life"), "Flower" (from '88, with original bass bomber Hiro Yamamoto) and "Loud Love," with its eerie intro and vibe. This kicks BIG butts ... and yours too. Blow Up The A-Sides World! (JB)

#### Ultrahorse The pleasure & pain of an automobile 911 Records

Not only is this a cool album, but it delivers more enhancement than L.A.'s finest plastic surgeons. It's almost easy to forget you've got an album full of great music when diverted by the seriously fat computer



wizardry on 911's releases-until, that is, you get knocked back by this band's sweet lyrics and Oasis-like vibe. With a song like "Love Means Nothing" incorporating my new outlook on the L.A. social scene, I'm sure at least my So. Cal. brothers and sisters will be able to grasp this one. The rest of you should be sucked in by other great cuts like "Immune," "Meat Pole" (hmmm...), "Pretty Ugly" and "Moonshine." Get It! (JB)

#### Living Sacrifice Reborn Tooth & Nail

Yes! This shit is evil! That's what I thought (aloud) as I first heard the dark intro reminiscent of Neurosis flowing into a vicious, Slayer-type fast beat. As I gave myself the sacred horned salute, it drop-

ped into a pounding, heavy hardcore riff which instantly brought to mind vivid images of brutally smashing innocent skulls with my bare hands. I regained composure midway through the next song, which sounded like Slayer on Discord. The rest of the record kept me stuck in the trance of those compulsive, violent fantasies. Now that's a good record. Then I read the lyrics and discovered...these guys are Christians! Go figure. (JS)



METAL MOVES AHEAD: Max Cavalera, one of the last great forward-thinking men from the old school metal scene, is finishing up his new record with hot knobtwister Ross Robinson at the helm. Max and his collage of guest musicians, including Dino (Fear Factory), Benji (Dub War) and DJ Lethal, among others, are creating what promises to be an impor-

tant step in the evolution of heavy music. Sepultura fans will not be disappointed and "new school" metal fans will be tripping over themselves for this shit. It's heavy and percussive with lots of cool vocals. Look for it in a couple of months... Konkhra have signed a licensing deal with Metal Blade, who will release "Weed Out The Weak" early next year. They also have some West Coast dates supporting Deicide throughout Nov ... Meshuggah is finally back on the scene with an EP that has one killer new song and a bunch of remixes of older ones. It sounds awesome and should hold you over 'til the new full-length hits in April... HITS' field correspondent Pellet "Pee" Pellet reports that the Expo Of The Extreme was a gas (pffft): EYEHATEGOD was all the pill-poppin' rage, Soilent Green was good, Mortiis was lame, Buzzoven was good, Psy Warfare was good, Dwid was apprehended and the Victory crew, as always, kept it all real... Saw Bouncing Souls Saturday; they punkrocked. The second Darvocet kicked in as the Pie Tasters went on, so I don't remember too much of them. Fun. (JS)

This

Add

### ROCK/M.P.H.C. RETAIL

| LW | TW | BAND           | LABEL         | COMMENTARY         |
|----|----|----------------|---------------|--------------------|
|    | 1  | DEPTONES       | Maverick      | 40K First week     |
|    | 2  | KISS           | Mercury       | 1 Rolling Stones   |
|    | 3  | JUDAS PRIEST   | CMC           | #1 Record Country  |
| 1  | 4  | GREEN DAY      | Reprise       | T-5 Mushroom       |
| 3  | 5  | DEICIDE        | RoadrunneR    | #1 Ace's           |
| 9  | 6  | SMASH MOUTH    | Interscope    | T-5 Radio Kaos     |
| 5  | 7  | KMFDM          | TVT           | T-5 NRM            |
| 8  | 8  | PANTERA        | EW/EEG        | #1 Pirate          |
| 4  | 9  | SUGAR RAY      | Atl/Atl G     | #1 Phil's          |
| 16 | 10 | FU MANCHU      | Mammoth       | T-5 CD Alley       |
| 10 | 11 | H20            | Epitaph       | #1 Rockpile        |
| 6  | 12 | SUBLIME        | MCA           | <b>T</b> -5 JJ's   |
| 2  | 13 | OVERKILL       | CMC           | T-5 Record Stop    |
| 12 | 14 | DREAM THEATER  | EW/EEG        | T-5 Danny's        |
| 7  | 15 | SIX FEET UNDER | Metal Blade   | T-5 Shattered      |
| 19 | 16 | PRODIGY        | Maverick      | T-5 Ace Music      |
| 17 | 17 | TESTAMENT      | May/Fierce/BO | T-5 Rock Fantasy   |
| 11 | 18 | LIMP BIZKIT    | Flip/Int      | T-5 Toy's          |
| 15 | 19 | LIFE OF AGONY  | RoadrunneR    | #1 Heavy Metal Sho |
|    | 20 | WARZONE        | Victory       | RLP. Raybeez       |

Primarily Based On Hot Reports From The Nation's Leading Independents



| LW TW | BAND                | LABEL             | COMMENTS         |   |
|-------|---------------------|-------------------|------------------|---|
| 3 1   | DEFTONES            | Maverick          | <b>♦1 WMHW</b>   |   |
| 22    | CRISIS              | Metal Blade       | #1 WVBR          |   |
| 1 3   | WILL HAVEN          | Revelation        | #1 WCCH          |   |
| 4 4   | SIX FEET UNDER      | Metal Blade       | #1 KMSA          |   |
| 5 5   | DAYINTHELIFE        | TVT               | #1 WLJS          |   |
| 86    | OVERKILL            | CMC               | #1 WVUD          | • |
| 6 7   | KMFDM               | TVT               | T-5 WSOU         |   |
| 7 8   | BRUTAL TRUTH        | Relapse           | #1 KNSU          |   |
| 99    | DEICIDE             | RoadrunneR        | #1 KNON          |   |
| 11 10 | JUDAS PRIEST        | CMC               | #1 WKDI          |   |
| 12 11 | LIFE OF AGONY       | RoadrunneR        | #1 WJHK          |   |
| 10 12 | INCUBUS             | Imm/Epic          | #1 WONY          |   |
| 18 13 | WARZONE             | Victory           | #1 WRUV          |   |
| 13 14 | TODAY IS THE DAY    | Relapse           | #1 WRVU          |   |
| 15 15 | FU MANCHU           | Mammoth           | T-5 KNSU         |   |
| 14 16 | TESTAMENT           | May/Fierce/BO     | #1 WMPG          |   |
| 23 17 | DISMEMBER           | NBA               | #1 WVOF          |   |
| 18    | ENTOMBED            | Music For Nations | +1 WNHU          |   |
| 22 19 | HUMAN WASTE PROJECT | Hollywood         | T-5 WERG         |   |
| 26 20 | MISERY LOVES CO.    | Earache           | #1 WZBC          |   |
| 16 21 | KREATOR             | F.A.D.            | <b>T</b> -5 WSIA |   |
| 27 22 | SKREW               | Metal Blade       | T-5 WRUV         |   |
| - 23  | IRON MONKEY         | Earache           | T-S KPPT         |   |
| 21 24 | PARADISE LOST       | Music For Nations | T-5 KSMU         |   |
| 20 25 | DREAM THEATER       | EW/EEG            | T-5 WORT         |   |
| 17 26 | PANTERA             | EW/EEG            | T-5 WRHU         |   |
| - 27  | GUMMO (ST)          | EW/EEG            | T-5 KNON         |   |
| 24 28 | SHELTER             | RoadrunneR        | T-5 WSHC         |   |
| 25 29 | STRIFE              | Victory           | T-5 WDWN         |   |
| 30 30 | CAUSE FOR ALARM     | Victory           | T-5 WCCH         |   |

Based On Pure Spins From The Nation's Leading Hardcore Radio Stations

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Or Would You **Rather Read This** Magazine?

#### Marv Albert Bites Back **At His Critics**

## JAMZ Is Tone Deaf, But Tony Toni Tone's Got What started as a joke on a catchy

phrase has turned into R&B history. Is there a more musical band in America than Tony Toni Toné? We count one other band, Mint Condition, that plays its own instruments. Think about that: Two bands in all of urban music that don't rely on drum machines or samples to create their vision! Tony Toni Toné-Oakland natives Timothy Christian and brothers D'Wayne Wiggins and Raphael Saadiq has been around for nearly ten years, starting with "Who!" and followed by 1990's incredible "The Revival" and 1993's "Sons Of Soul," which yielded the anthem "Anniversary" and cemented the group as a force in the industry. "House Of Mu-sic," a virtual homage to the history of R&B styles, was released earlier this year; it includes "Thinking Of You" and the romping "Let's Get Down." Now comes "Hits," the title of which will make our lawyers wish they could

Timothy Christian Raphael Saadiq

DWayne Wiggins

played the role of a sharpshooter on the force. His name was Tony and they took him to Armani and dressed him. We always considered ourselves that kind of fly, slick like he looked. We said, "Man, if I went to school dressed like that on the first day, my teacher would not call me by my first name: She would call me '*Tony!*'" So, the better we thought we were looking, we just added "Tonys" to it. It was a joke. We played at a wedding reception before we had a group-it was Tim, D'Wayne and myself. Someone asked "What should we call you?" We looked at each other and said, "Tony Toni Toné." It had a ring to it, so when we signed our deal, we just used it.

#### The Oakland area has been a tremendous music fountain. Is there something in the water?

Definitely. I was gonna say I think it is the water, the spiritual thing that

sue for copyright infringement; if only we could prove anyone's ever found a use for this rag except to potty-train dogs and birds. Saadiq spoke to HITS Sr. Editor Gary "Tire" Jackson about "Hits" and the wonder of actually having them.

#### What do you feel about your place in music history?

I don't know; I haven't thought about it. I think that we can choose to take a different route in music if we want to, because we were so different when we came out. People expect us to do different things all the time, and that's what I'm mostly proud of, the achievement of being diverse and different and doing any music we want to do. We accomplished something through a lot of periods in music, different changes. It changed so quickly, so drastically, in ten years. A lot of people came and went, and we've been good every time-being ourselves. How did the name Tony Toni Toné come about? We watched the movie, "The Untouchables," and Andy Garcia

comes out of the bay. Our parents drove across the bay a lot when we were younger. You can tell the people today who don't sound too good... They don't go close to the water! You gotta go to the water...

#### Is there a temptation to use samples?

No, not really; maybe a few break beats, but we always played over the top of them. We were too lazy to even take out a sample. We had a real passion for the music. That's what kept the Tonys alive. You might have heard we had some trials and tribulations, but it was never anything serious. The passion kept us together.

#### How is your relationship now?

We're cool. D'Wayne and I are brothers; we'll never let a materialistic thing get between us. The music industry is a different entity than we are. We got a history of riding mopeds and mini-bikes, laughing and making jokes. We're not gonna let that go for a couple of problems in our corporate structure.

55/1

NUD

Week Of November 14, 1997 ABEL TITLE ARTIST τw 1 W 2W LABEL ARTIST TITLE τw LW 2W Jive 33 26 43 JOE LaFace/Arista 11 1 USHER Good Girl You Make Me Wanna. Virgin 17 27 JANET 9 EastWest/EEG 3 2 5 Got Til It's Gone LSG Interscope My Body BLACKSTREET 28 33 28 **BE/Atl/Atl G** AALIYAH 3 (Money Can't) Buy ... 3 2 Def Jam/Mercury The One I Gave ... 35 29 38 JAY-Z Bad Boy/Arista 14 11 4 MASE Sunshine Feel So Good MCA 35 32 30 IMMATURE Crave/Trackmasters 5 5 ALLURE Give Up The Ghost 7 Stone Creek/Epic All Cried Out 50 31 UNCLE SAM --Arista 6 6 6 NEXT I Don't Ever... Butta Love RCA 27 32 SWV 30 Gold Mind/EW/EEG MISSY ELLIOTT 15 10 7 Lose My Cool Sock It 2 Me Yab Yum/550 Music 37 33 47 JON B. LaFace/Arista 8 8 MILESTONE Are U Still Down 8 I Care Bout You Amaru/Jive TOP SPINZ 34 2 PAC WB SOMETHIN' FOR THE ... 7 9 4 I Wonder If ... My Love Is The ... Mercury 19 34 35 **BRIAN MCKNIGHT** LaFace/Arista 9 10 TOTAL You Should Be Mine --| Kedar/Universal What About Us CHICO DEBARGE 50 47 36 MCA 10 12 11 K-CI & JOJO Iggin' Me LaFace/Arista Last Night's Letter TOP SPINZ 37 USHER MCA 12 13 12 MARY J. BLIGE Nice & Slow BOBBY BROWN MCA Everything 30 38 32 Relativity 18 15 13 H-TOWN Feelin' Inside They Like It Slow LV/Epic 36 39 LUTHER VANDROSS 22 No Limit/Priority MASTER P 14 14 13 When You Call ... I Miss My Homies **BE/Atl/Atl G** 49 40 TIMBALAND ---LaFace/Arista 19 15 20 DRU HILL Luv 2 Luv U We're Not Making ... Motown TOP SPINZ 41 BOYZ II MEN Def Jam/Mercury LL COOL J A Song For Mama 16 16 17 SOUND OF BLACKNESS Persp/A&M Phenomenon 48 42 --London/Red Ant/Isl SALT-N-PEPA 18 21 17 Hold On C-Note/NT/Virgin R U Ready 43 46 48 LUNIZ Kedar/Universal 29 18 ERYKAH BADU Just Mee & U 39 Grand Jury/RCA Tyrone TOP SPINZ 44 ROME TONY TONI TONE Mercury 20 19 23 Crazy Boys & Girls S.House/Relativity ---45 45 MJG MCA 25 20 DRU HILL 29 That Girl Arista 5 Steps 41 46 ANGIE STONE 41 Ruthless/Relativity BONE THUGS-N-HARMONY 21 23 25 Everyday If I Could ... EastWest/EEG 31 47 **EN VOGUE** 16 Columbia/CRG KIMBERLY SCOTT 27 22 22 Too Gone Tuck Me In MCA TOP SPINZ 48 MARY J. BLIGE Columbia/CRG 31 26 23 MARIAH CAREY A Dream Bad Boy/Arista Butterfly 39 49 PUFF DADDY 28 Elektra/EEG 24 24 **BUSTA RHYMES** 26 Been Around... Put Your Hands ... Yab Yum/550 Music TOP SPINZ 50 LAURNEA Columbia/CRG MARIAH CAREY 21 25 11 Infatuation

Based Primarily On Radio Airplay With Retail Sales • Top Spinz Indicates Sharply Increased Airplay And/Or Highest Debuting Singles

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November 14, ITS

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IMPACT DATE NOVEMBER 17 ALBUM IN STORES NOVEMBER 25

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#### **Gary Jackson**



New releases are coming out fast and furiously. Here's what's making my ears perk-including the hairs in them: Leading off is the resilient Bobby Brown's "Forever" (MCA). The album opens with Whitney Houston swooning to Bobby that "Nobody does it better." She ain't far from the truth, as Bobby shows by jump-

ing right into the muscular "It's Still My Thang," showing that he's been paying attention to Westside sensibilities, specifically the LBC. You're already familiar with "Feelin' Inside," but the feedback from radio is that it likes "My Place," "Been Around The World" and "Forever." Check 'em out; we think you'll agree... One more MCA note: Legendary bluesman B.B. King has released "Deuces Wild." a duet album featuring King with a variety of pop and urban artists. A special three-song sampler was recently mailed out to urban and urban adult stations; it includes



D'Angelo ('Ain't Nobody Home"), Heavy D ("Keep It Coming") and Tracy Chapman ("The Thrill Is Gone"). Some progressive stations are checking for them already... There is one album you absolutely can't go wrong with: Gerald Levert, Keith Sweat and Johnny Gill's self-titled "LSG Levert Sweat Gill" (EastWest/EEG). "My Body"

is already wreckin' 'em at both radio and retail, but the lp is full of incredible smashes, including "My Side Of The Bed," "Curious" (featuring LL Cool J, Busta Rhymes and MC Lyte), and especially "All The Time" (featuring Faith Evans, Missy Elliott and SWV's Coco). There are lots more in an album that puts the egos aside and concentrates on making superb music... Big Bub's "Timeless" (Kedar/Universal) is another one to peep. The former Today lead vocalist has finally cut the debut we've been waiting years to hear. His faithful update of the Commodores



classic "Zoom" is happening, but we're also feeling "Call Me," "Bring It On," "My Way" and a lot more... A future force in this industry is Jay Z, whose "In My Lifetime, Vol. 1" (Roc-A-Fella/ Def Jam/Mercury) breaks off a chunk of hip-hop/R&B that's simply outstanding. "Who You Wit" kept the summer months hot, but the brilliant

"Sunshine," featuring Babyface, is making El Niño look like a cold front. Check for "Streets Is Watching" and "The City Is Mine," featuring BLACKstreet ... WE LIKE: Busta Rhymes "Dangerous" (Elektra/EEG); Playa "Don't Stop The Music" (Def Jam/ Mercury); H-Town "They Like It Slow" (Relativity); K.P. & Envyi "Swing My Way" (EastWest/EEG); Destiny's Child "No No No" ... Correction: Arista's Roné Heinrich's name is spelled the way we got it here, not like it was last week!...



MINGLED OUT: Raw Deal artist Wendell Brown (r) pumps the hand of our own Gary Jackson, mistakenly assuming that the JAMZ editor can do something for his career. "I

really love that 'Dance Beat' column you write," enthused Brown as Jackson grinned helplessly. Meanwhile, Mrs. Jackson (1) covered her mortification nicely.

HOOP DREAMERS: Not only is All Net Records CEO/President Tyrone Hill (center) generous enough to make his brother Aaron (1) VP and his other brother Lamont head of Promotions and Security, but he continues to tell them that they, too, could have made it in the NBA.





SHARING HER WORLD: "Hey, I've got a wacky idea for a trade photo," said MCA artist Mary J. Blige (second from r). "Let's all stand around a giant picture of me!" Sure enough, label kingpins (1-r) Executive VP Abbey Konowitch, President Jay Boberg, VP Marketing R&B Music Ashley Fox and President R&B Music Ken Wilson loved the idea, not because Mary's sold over two million copies of her last record, but because they dig the wild picture-within-a-picture concept.

### Stations On:

| WCDX | WTLZ | WQUE |
|------|------|------|
| WPLZ | WJFX | WJMG |
| WJTT | WNOV | WACR |
| WEAS | WCKX | WKGN |
| WZFX | WQHH | WESE |
| WWDM | WUM  | WJZD |
| WOWI | WJUC | KZWA |
| wwwz | KDKS | KRRQ |
| WXQL | KMJJ | KRVV |
| WTMG | KBCE | WEMX |
| WYNN | WEUP | KTBT |
| WMNX | WZHT | WJKX |
| WIBB | KIPR | KMJM |
| WPAL | WHRK | KIIZ |
| WHNR | KYEA | KSJL |
| WTLC | WENN | K∨SP |
| WIZF | WGZB | KHRN |
| WZAK | WJJN | KJMM |
|      |      |      |

New This Week: WKKV

billy lawr

And Still Going ...

## THE NEW SINGLE AND VIDEO FROM PARADISE

AND THE FOLLOW-UP TO THE HIT "COME ON" Produced by Rashad Smith for Tumblin' Dice Productions, Inc. and Tone for Trackmasters Entertainment Executive Producers: Poke and Tone for Trackmasters Entertainment, Billy Lawrence and Merlin Bobb. Management: Kenny Meiselas for Soulside Management, Inc. and Lauren Graham

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### The Top Thirty Week Of November 14, 1997

ARTIST LW TW --1 1 MASE 2 JAY-Z 3 RAKIM 2 2 4 MARIAH CAREY 8 6 5 PUFF DADDY 6 MASTER P 3 7 THE FIRM 4 4 8 BOYZ II MEN 5 8 9 MASTER P 5 3 10 SOUL FOOD 7 7 11 JANET 6 13 12 GANG RELATED 10 12 13 USHER 9 9 14 LL COOL J 11 10 15 **BUSTA RHYMES** 12 11 16 MEN IN BLACK 17 THREE 6 MAFIA 14 18 SPICE 1 16 19 19 BONE THUGS ---16 20 H-TOWN 21 SALT-N-PEPA 17 17 22 WYCLEF JEAN --23 BOBBY BROWN 13 15 24 GRAVEDIGGAZ 15 18 25 EPMD 18 22 26 MACK 10 20 26 27 NOTORIOUS B.I.G. 19 21 28 MARY J. BLIGE 20 TONY TONI TONE 24 28 30 **ERYKAH BADU** 

TITLE Harlem World In My Lifetime The 18th Letter Butterfly No Way Out Ghetto Trying To ... The Album Evolution Ghetto D Soundtrack Velvet Rope Soundtrack My Way Phenomenon When Disaster... Soundtrack Chapter 2 The Black Bossalini The Art Of War Ladies Edition Brand New Carnival Forever Dangerous Mindz Back In Business Based On A True ... Life After Death Share My World Greatest Hits Baduizm

| LABEL                |
|----------------------|
| Bad Boy/Arista       |
| Roc-A-Fella/DJ/Mer   |
| Universal            |
| Columbia/CRG         |
| Bad Boy/Arista       |
| No Limit/Priority    |
| Aftermath/Interscope |
| Motown               |
| No Limit/Priority    |
| LaFace/Arista        |
| Virgin               |
| Death Row            |
| LaFace/Arista        |
| Def Jam/Mercury      |
| Elektra/EEG          |
| Columbia/CRG         |
| Relativity           |
| Jive                 |
| Ruthless/Relativity  |
| Relativity           |
| London/Red Ant/Isl   |
| Ruffhouse/Col/CRG    |
| MCA                  |
| Gee Street           |
| Def Jam/Mercury      |
| Priority             |
| Bad Boy/Arista       |
| MCA                  |
| Mercury              |
| Kedar/Universal      |
|                      |

### Now Ya Know

**D'Meka** "Now...Feel Me!" **All Net Records** 

LA/LLAILA//

Cincinnati's own D'Meka began rhyming at age seven, and hasn't stopped since. All that experience goes into her multi-faceted debut,

featuring quest appearances by Bootsy Collins, Lakiesha Berri, Stevie J., producer Bud'da and Phunky Mack and 2 Still of O.T.R. (Over-The-Rhine Clique, of which D'Meka is a former member). Outspoken and uncensored, D'Meka insists she's all about "being a real lady and a strong, independent black female, not leaning on a man for support." Given her hardcore flow in a variety of musical settings, that's not hard to believe. D'Meka joined O.T.R. -named for Cincinnati's Over-The-Rhine community-as a teenager. Signed to All Net in '94, the group enjoyed some chart success and a devoted local following; nonetheless, label head Tyrone Hill envisioned a solo career for D'Meka and helped pave the way for "Now...Feel Me!" "We can have unity and still be artists," she declares. Taking on regional rivalries in "Coast To Coast" and recalling various struggles and losses throughout the collection, D'Meka underscores the possibility of prevailing over adversity. But she also reminds listeners she's not to be trifled with on such tracks as "A Real Lady (Sometimes I'm A Bitch)" and "Hoes Think They're Slick" and offers sultry interludes like "Dance Wit' Me." Says the rapper, "I demand respect for myself." Anybody got a problem with that?



#### Lysette "Young, Sad And Blue" Freeworld

This evocative track is an appealing fusion of progressive R&B and ghostly trip-hop, over which singer Lysette's expressive but understat-

ed vocals sound sumptuous and wise. Suggesting divas as diverse as Diana Ross and Erykah Badu, the 21-year-old nonetheless has a clear style of her own. Raised in Washington, D.C., she was parked on a piano bench long before her legs could touch the ground. "My mother only allowed me to listen to classical and country music," she recalls, "so it's not like I was playing Prince songs." As a teen she attended the Duke Ellington School, studying music and dance intensively; she was still a student there when she met superproducer Dallas Austin, who recognized her potential. Soon she relocated to Atlanta and began writing songs for Brandy and other singers. "When I got into the studio, writing songs just came naturally," she remembers. "Young" is only her first foray as a recording artist; her upcoming album, "Staring At Me," will give a fuller idea of her range. But even by itself, the single suggests a sensibility far-removed from the R&B-by-numbers that has dominated the scene, and is a tantalizing indication of Lysette's eclectic, very personal approach. It may not be what people have come to associate with the soul idiom in the '90s, she admits, but "It's still soul music because it comes directly from my soul."

Based Primarily On Retail Sales

# enice

WILLIKAILLIKAILL

### Fresh-Squeezed Facts, Acts And Info You Only Think You Know

### **Information Update**

In Dallas, the sexual assault case against former ASM VP Roland **Edison** has been thrown out due to insufficient evidence, and no further action will be taken. In a press release to trades and newspapers, Edison's attorney, Kenneth Weatherspoon, says that the case was never presented before a grand jury or taken



Jamz

Bill Stephney Steppin' On Up

to court. Weatherspoon is working on obtaining an expunction for Edison, which means that all records and files relating to the arrest will be deleted from the records of all law enforcement agencies... On October 25, SWV vocalist Coco-aka Cheryl Gamble suffered a serious ankle injury, which caused the cancellation of a tour to promote the group's new Christmas album and the single "Lose My Cool." She will be inactive for about a month... WTLC-AM & FM Indianapolis have been sold to Emmis Broad-

casting by Panache Broadcasting. GM Carl Majors exits, with no immediate replacement planned ... At KIBB-FM Los Angeles, Bob Vosotcky is named GM. He comes from KYLD-FM San Francisco. Look for KIBB to make its format change from Dance to Urban Adult on November 19... At KMEL-FM San Francisco, MD Joey Arbagey becomes interim PD, replacing Michelle Santosuosso. who moved to KKBT-FM Los Angeles ... At KYEA-FM Monroe, OM Marv Robinson exits and is replaced by Michael St. John, who comes to the station from WIMP-AM Tampa, where he handled afternoon drive. Previously, St. John was at WMTX-FM Clearwater. His music day is Tuesday ll-1 CST. In addition to his OM duties, St. John will do the afternoon drive shift... WEDR-FM Miami GM Jerry Rushin is the recipient of the South Florida Achievement In Radio (A.I.R.) award, in recognition of 25 years

of sevice to radio... Andre Fuller exits RCA Records' West Coast Promotion slot and is replaced by former HITS Broadcast Editor Duseanté Dawson, most recently of Inside Radio... Parrish Johnson and Cedric Garland exit Death Row Records. All promotion and marketing will be handled by Priority Records ... Recently installed Motown head George Jackson may have his responsibilities expanded beyond that label's hallowed doors. It's rumored that he will oversee ALL black music responsibilities under the PolyGram umbrella-a' la Mercury Chairman Danny Goldberg... Bill Stephney, head of Stepsun Music Entertainment, has been named to the Board of Trustees for the National Urban League ... Interhit Records and DMA (Dance Music Authority) Magazine have released "DMA Dance Vol. 4," a 16-track compilation of European dance music... On November 25, Priority Records will release "In Tha Beginning There Was Rap," an ambitious project that has today's premiere rap acts covering "old-school" hits that influenced them. Erick Sermon, Redman and Keith Murray currently have a remake of the Sugar Hill Gang's "Rapper's Delight." Other covers include Tha Dogg Pound (EPMD's "Knick Knack Patty Wack"), Master P (Ice T's "6 In The Morning"), Puffy Combs (IL Cool J's "Big Ole Butt"), Cypress Hill (KRS-One's "I'm Still #1"), Mack 10 (NWA's "Dopeman"), The Roots (Doug E. Fresh's "The Show"), Bone Thugs-N-Harmony (NWA's "F\*\*\* Tha Police"), Wu-Tang Clan (Run DMC's "Sucker M.C.s), Snoop Doggy Dogg (Too \$hort's "Freaky Tales") and Coolio (Jimmy Spicer's "Money [Dollar Bill Y'All]"). The album was executive-produced by Priority's Andrew Shack and The Wherehouse's Violet Brown... Dre Allen, former member of IV Example, has signed a management contract with Full Circle: Management, headed by industry veterans Vaughn Thomas and Jerome Gasper. Reach out @ (213) 957-9387 ... Rick James will "tell all" in an upcoming book, "Confessions of a Superfreak," which will detail the ups and downs of his life and career. No date yet for the book's publication ... "Motown Live" is the name of a new television variety series produced by PolyGram Television. It's slated to air in 1998 in conjunction with a four-hour ABC Television special in May to celebrate the label's 40th anniversary. 26 hour-long shows are planned...



STUDY



INOUDE

# am san Adul

### Smooth Sounds by Kandace Taylor Phyall



Hey Gang, we're back to drop a little more dreary dribble on ya!... BeBe Meets Buzznet & Me: BeBe Winans recently stopped by the office. He's seen here trapped between our Queen Bee of the same ole shit, Internet-style, Jackie "Yes My Name Is Really" Smith, and the charming "Sweet Like" Kandace Taylor

Phyall. By the way, BeBe drops some positive flavor on his selftitled CD (Atlantic/Atl G). Our favorites include "This Song," "Did You Know," "Love's Coming" and "So In Love" ... Another Programmer's Opinion: WKND/Windsor, CT PD Tony Guess "Jeans Are My Favorite" was eager to educate us on the hot ballads. He gives a head nod to Erykah Badu's "Tyrone" (Universal): "Erykah does it again, this time with another one of those songs that 'tells it like it is' from a female's perspective." On Brian McKnight's "Anytime" (Mercury), he enthuses: "Another traditional Brian ballad that hits home for all occasions." On Tony

Toni Tone's "Boys & Girls" (Mercury), which is also on the "Soul Food" soundtrack: "Incorporate this ingredient in your format and your listeners will be sure to come back for seconds!" (Sounds yummy)... Missing In Action: We'd like to put out an APB on WWIN/Baltimore's PD Kathy "Yes, Really Busy" Brown. If



you have seen this lovely programmer, please call (818) 501-7900. We'll give you two free copies of this wonderful magazine for Xmas... More Picks: WIZF/Cincinnati Quiet Storm host Greg "That's Me" Patterson (pictured) is serving up some tasty ballads. His listeners are vibing with Big Bub's "Zoom" on Universal, Will Downing's "All About You" on Mercury and Changing Faces' "All Of My Days" on Atlantic/Atl G. (Thanks for the guidance, Greg)... In Stores: November is a hot month in retail circles. Check out Universal's live Erykah Badu set, Arista's "Kenny G's Greatest Hits," EastWest's LSG (Levert, Sweat, Gill), Bad Boy's Mase, MCA's Bobby Brown... Jamaica Is Jamming: Jazz Festival,



featuring Erykah Badu and a slew of other folks, is happening now (November 7-9 at Montego Bay), so if you're reading about it, you're obviously not there... On Stage: The "Rhythm of Love Tour," featuring Will Downing, Boney James and Regina Bell, is gearing up to hit the road November 18 in Nash-

ville... En Vogue is enchanting audiences nationwide, with Somethin' For The People opening... Puff Daddy and the Bad Boy family kick off their tour today in Albany, NY... Abstract Comment: People are buzzing about the host change on "Vibe TV," and a lot of them seem to be enjoying Sinbad as the show's new face. But we're wondering where Chris Spencer landed; if you know, please give us a call...

### Sinales

LUN/ULGILLY/ULL

Week Of November 14, 1997

| 2W | LW    | Ψ    | ARTIST    | TITLE   | LABEL                |
|----|-------|------|-----------|---|----------------------|
|    |       | 1    | AALIYAH   | The Ope I Cave Mr                                 | BE/Atlantic/Atl G    |
| ]  |       | 2    | USHER     | The One I Gave My<br>You Make Me Wanna            | LaFace/Arista        |
|    |       | 3    | LSG       |   | EastWest/EEG         |
|    |       | 4    | SOMETH    | My Body<br>NG FOR THE<br>My Love Is The Shhh      | WB                   |
|    |       | 5    | ALLURE    | F/112   | Trackmasters/Crave   |
|    |       | 6    | MARY J.   |   | MCA                  |
| ]  |       | 7    | PATTILA   | Everything<br>BELLE<br>The Shoe Is On The         | MCA                  |
|    |       | 8    | MILESTO   | NE  | LaFace/Arista        |
|    |       | 9    | DRU HILI  |   | LaFace/Arista        |
|    |       | 10   | BOYZ II N | We're Not Making<br>MEN<br>4 Seasons              | Motown               |
|    |       | 11   | K-CI & J( | OlO   | MCA                  |
|    |       | 12   | MARIAH    | Last Night's Letter<br>CAREY<br>Butterfly         | Columbia/CRG         |
|    |       | 13   | GOD'S P   | ROPERTY   | B-Rite               |
|    |       | 14   | H-TOWN    |   | Relativity           |
|    | ] [   |      | NEXT      | They Like It Slow                                 | Arista               |
|    | ] [   | 16   | JOE       | Butta Love  | Jive                 |
|    | ] [   | 17   | ERYKA     | Good Girls<br><b>I BADU</b><br>The Other Side     | Kedar/Universal      |
| [  | ] [   | 18   | BOYZ II   | MEN   | LaFace/Arista        |
|    | ] [   | 19   | ENVOG     |   | EastWest/EEG         |
| [  | ] [   | 20   | JONAT     | Too Long Too Gone<br>AN BUTLER<br>Do You Love Me? | N2K                  |
| -  | ] [   | 21   | ERYKA     | H BADU  | Kedar/Universal      |
| Ē  | ] [-  | 22   |           | Tyrone<br>OWNING<br>All About You                 | Mercury              |
| E  | -     | 23   | LAURN     | EA  | Yab Yum/550 Music    |
| E  | -] [- | - 24 | MARY      | Infatuation<br>J. BLIGE                           | MCA                  |
| E  | -] [- | - 25 | LUTHE     | Missing You<br>R VANDROSS<br>When You Call On I   | LV/Epic<br><i>Me</i> |
|    |       |      |           |   |                      |



### THE HOT NEW SINGLE FROM THE NEW ALBUM RELEASE SOME TENSION

[Featuring *REDMAN*]



### Have You Lost It Yet? Look Who's On Their Way... R&R Mainstream 20-15\*

check out swy on a television show near you. Soul Train. Live With Regis & Kathie Lee. The Keenen Ivory Wayans Show. Vibe TV.

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PO



### RAP RADIO TOP THIRTY

| 2W | LW | TW | ARTIST              |                          | LABEL                         |
|----|----|----|---------------------|--------------------------|-------------------------------|
| 1  | 1  | 1  | GANG STARR          | You Know My Steez        | Noo Trybe/Virgin              |
| 7  | 2  | 2  | RAKIM               | Guess Who's Back         | Universal                     |
| 2  | 3  | 3  | COCO BROVAZ         | Wo <mark>n On Won</mark> | Loud                          |
| 13 | 6  | 4  | BIG PUNISHER        | I Ain't A Player         | Loud                          |
| 12 | 7  | 5  | MIC GERONIMO        | Nothin' Move But         | Blunt/TVT                     |
| 8  | 5  | 6  | JAY-Z               | Sunshine/Streets         | R-A-F/DJ/Mercury              |
| —  | 18 | 7  | BUSTA RHYMES        | Dangerous                | Elektra/EEG                   |
| 4  | 4  | 8  | REFLECTION ETERN    | Fortified Live           | Rawkus                        |
| 21 | 8  | 9  | HURRICANE G         | Coast 2 Coast            | H.O.L.A./Island               |
|    | 29 | 10 | THE FIRM            | Phone Tap                | Interscope                    |
| 10 | 9  | 11 | XZIBIT              | L.A. Times               | Loud                          |
| 25 | 17 | 12 | DIAMOND             | The Hiatus RMX           | Mercury                       |
| -  | 20 | 13 | GRAVEDIGGAZ         | The Night The            | Gee Street/V2                 |
| 24 | 26 | 14 | MYSTIKAL            | Ain't No Limit           | Jive                          |
| 6  | 1  | 15 | ORGANIZED KONFUSION | Somehow, Someway         | Priority                      |
| 20 | 13 | 16 | LORD TARIQ          | Deja Vu                  | CODENE                        |
| 30 | 23 | 17 | CAPONE-N-NOREAGA    | Closer                   | P <b>en</b> alty              |
| 9  | 12 | 18 | LUNIZ               | Funkin' Over Nothin'     | Noo Trybe/Virgin              |
| —  |    | 19 | LUNIZ               | Jus Me <b>&amp;</b> You  | Noo <mark>Trybe/Virgin</mark> |
| 14 | 15 | 20 | WU-TANG CLAN        | lt's You <b>rz</b>       | Loud                          |
| 5  | 10 | 21 | EPMD                | The Joint                | Def Jam/Mercury               |
| 23 | 28 | 22 | NICE & SMOOTH       | Blazing Hot              | Street Life/S. Bros           |
| -  | _  | 23 | FAT JOE             | Find Out                 | Big Beat/Atl G                |
| 17 | 14 | 24 | COLORED SECTION     | Bomb MC                  | 12"RPM                        |
|    |    | 25 | UNSPOKEN HEARD      | Cosmology                | 7 Heads                       |
|    |    | 26 | SAUCE MONEY         | Against The Grain        | Geffen                        |
| 28 | 19 | 27 | SIR MENELIK         | Space Cadillac           | Rawku <b>s</b>                |
| -  | 27 | 28 | BLACK ATTACK        | My Crown                 | Rawkus                        |
|    |    | 29 | W.C.                | Just Clownin'            | Red Ant/Payday                |
| -  | _  | 30 | SPONTANEOUS         | Water Proof              | Goodvibe                      |

### TOP FIVE MOST ADDED

Artist **EPMD RAPPIN' 4-TAY BLAK FOREST** RUGGED BROOD

Title **RED FOO & DRE KROON** The Freshest **Richter Scale** Money Makes The... Just Wanna... **Non-Fiction** 

Label **Bubonic** Def Jam/Merc Noo Trybe/Vir Skanless **Raw Track** 

#### NEWS NASTY **BY NASTY-NES**

Ahh, yeah, we're just weeks away from Thanksgiving and I'm ready to get myself laced, boyeeee! Nelson at Gee Street's about to lace you with the phat Gravediggaz "The Night The Earth Cried" remix by Diamond J and C-12, so stay tuned... Big up to my dawgs from Priority, Tim Reid II and Marc Benesch, who recently stopped by my office and let me peep out in advance the new Mack 10 video, "Only In California" featuring Ice Cube and Snoop. Read my lips: This single and video are off the hook! Throw up the "W" and believe that... My peeps are telling me that Just O's "Mixtape Awards" was the place to be on Nov. 4. Congrats to my homegirl Lazy-K outta NY for being named "Best Female Mixtape Person." You go, girl!... Noo-Trybe's Gang Starr dominates the Number One spot on my latest HITS rap chart for the fourth straight week. Meanwhile, the



Luniz LP "Lunatic Muzik" drops Nov. 11, Rappin' 4-Tay's LP "4 The Hardway," featuring cameos from Masta P, E-40 and The Conscious Daughters, is out now, and on your turntables this week is The 5th Ward Boyz' new single, "I Know" featuring Scarface, which is already receiving out-the-box radio reports... Congratulations to Rakim and the staff at Universal Records. As of press time, Rakim's "The 18th Letter"

has gone GOLD, babee. Also, peep out McGruff's new joint, "McGruff Express." Yo, Ralph, the B-side wins again, and don't forget to send me a plaque, potnah ... The LORDS (formerly known as Lords Of The Underground) are comin' back atcha with "So Hot," featuring Da Brat on Ghetto Works Records. Call my boy Kevin Weekes for a copy at (201) 333-4883... Brian Paiz from Kackalak Radio Coalition is rockin' the MIC and 1's & 2's now at Rocky Mountain, NC's WRVS-Soul 92.1, weekends from 6P-12A... The new Coco Brovas single, "Spanish Harlem" (Priority/Duck Down), features Hurricane G and this week's "Bomb Ass Tapes" subject, **Tony Touch**, in the remix! Also on the Tony tip, his new 12", "Freak Ya" (Touch Entertainment Records), features Greg Nice... Hank Caldwell, formerly of both Death Row and Epic records, is now the President of L.A.based Heartless Records. The label's first release will be "Sabotage," the debut LP from Cleveland hip-hop group Land Of The Heartless." It's scheduled to drop in January '98... Nikko (formerly of Odyssey Entertainment) has resigned as Odyssey's National College and Mix Show Radio Promotions person. She's looking for a gig, and I highly recommend you give her a call at (718) 642-0148... Rob One's on the loose after his brief stint at Menes Records; he's lookin' too, so give a brutha a call at (888) 341-1274. SHOUT OUT TIZIME: Eric Parlor (Elektra), Big J (WRUV-Dartmouth, MA), Life Allah, Son Doobie (I got the video, son!!!), G-Fresh (WAIF-Cincinatti, OH), B'Lief (KGLT-Bozeman, MT), and Stanley Winslow!

### TOP FIVE MOST REQUESTED

Artist RAKIM **COCO BROVAS** GANG STARR **MIC GERONIMO BLACK ATTACK** 

Title **Guess Who's Back** Won On Won You Know My Steez Nothin' Move But ... My Crown

Label Universal Loud Noo Trybe/Vir Blunt/TVT 7 Heads

HITS November 14, 1997



### RAP VIDEO TOP THIRTY

| LW | TW | ARTIST                | TITLE              | LABEL               |
|----|----|-----------------------|--------------------|---------------------|
| 2  | 1  | MASE                  | Feel So Good       | Bad Boy/Arista      |
| 1  | 2  | LL COOL J             | Phenomenon         | Def Jam/Mercury     |
| 11 | 3  | REDMAN, ERICK & KEITH | Rapper's Delight   | Priority            |
| 10 | 4  | JAY-Z                 | Sunshine           | Roc-A-Fella/DJ/Mer  |
| 7  | 5  | SALT 'N PEPA          | R U Ready          | London/RedAnt/Isl   |
| 6  | 6  | THE FIRM              | Firm Biz           | Interscope          |
| 5  | 7  | MASTER P              | I Miss My Homies   | No Limit/Priority   |
| 4  | 8  | MISSY ELLIOTT         | Sock It 2 Me       | Gold Mind/EW/EEG    |
| 3  | 9  | BUSTA RHYMES          | Put Your Hands     | Elektra/EEG         |
| 9  | 10 | QUEEN PEN             | Man Behind The     | Interscope          |
| 13 | 11 | WU-TANG               | It's Yourz         | Loud                |
| 8  | 12 | WILL SMITH            | Just Cruisin'      | Columbia/CRG        |
| 15 | 13 | МАСК 10               | Backyard Boogie    | Priority            |
| -  | 14 | RAKIM                 | Guess Who's Back   | Universal           |
|    | 15 | BONE THUGS-N-HARMONY  | If I Could         | Ruthless/Relativity |
| 19 | 16 | PUFF DADDY            | It's All About     | Bad Boy/Arista      |
| 12 | 17 | MASTER P              | Ghetto D           | No Limit/Priority   |
| 27 | 18 | BEATNUTS              | Off The Books      | Relativity          |
| 21 | 19 | EPMD                  | The Joint          | Def Jam/Mercury     |
| 24 | 20 | NADANUF               | The Breaks         | WB                  |
| -  | 21 | COCO BROVAZ           | Won On Won         | Loud                |
| 25 | 22 | LUKE                  | Luke's Sheila      | Island              |
|    | 23 | LUNIZ                 | Jus Mee & U        | Noo Trybe/Virgin    |
| 30 | 24 | CAPONE-N-NOREAGA      | Closer/Driver Seat | 25 To Life/Penalty  |
| 29 | 25 | BIG PUNISHER          | Ain't No Playa     | Loud                |
|    | 26 | E-40                  | Yay Deep           | Jive                |
| 28 | 27 | ORGANIZED KONFUSION   | Somehow, Someway   | Priority            |
|    | 28 | MJG                   | That Girl          | Suave H/Relativity  |
| 20 | 29 | MYSTIKAL              | Ain't No Limit     | No Limit/Jive       |
| 23 | 30 | DAZ DILLINGER         | Way Too Major      | Death Row           |

### HOT NEW RELEASES

| MILITIA   | Burn             | Red Ant          |
|-----------|------------------|------------------|
| RAKIM     | Guess Who's Back | Universal        |
| LUNIZ     | Jus Mee & U      | Noo Trybe/Virgin |
| LT COOL 1 | 4,3,2,1          | Def Jam/Mercury  |

### 3/4 INCH PROPS

### EDITED BY MICHAEL PHYALL



Luniz Jus Mee & U Director: Michael Lucero/Luniz Noo Trybe/Virgin

"It's the only pick hit of the week." Video Fusion's Bobby Torres

"Sacramento will most definitely be playin' the video, and the LP's the bomb. Check it out." Alita Dula, Sacramento Funk, Sacramento, CA



#### G.P. Wu Party People MCA Director: Jeff Byrd

"The clip is slammin.' They're comin' with skills; it's not that everyday gangsta s\*\*\*."

Jessy Barns, Underground Ruffhouse, Fresh Meadows, NY

"It made the cut, and now the people are lettin' us know it's a hit." D-Mitch, New Flavor Videos, New York

### VIDEOS MAKIN' MOVES

Videos makin' noize in the realm include **Redman**, **Erick Sermon** and **Keith Murray** "Rapper's Delight," an MTV Buzz Clip, LL Cool J "Phenomenon," Mase "Feel So Good," Master P "I Miss My Homies" and Will **Smith** "Just Cruisin'," takin' out four of the top 15 spots on MTV's Heavy Rotation. On the R&B side, **Boyz** II Men "A Song For Mama," Mariah Carey "Butterfly" and Usher "You Make Me Wanna" bring the total to seven out of 15.

For all of you on the cutting edge, you can hit me off with your playlist by e-mailing to: AGENT1103@aol.com.

### UNDAGROUND CLIP OF THE WEEK

SON DOOBIE "PORN KING" www.vividvideo.com VIVID

### TOP 10 R&B VIDEOS

| TW | LW | Artist       | Title             | Labe            |
|----|----|--------------|-------------------|-----------------|
| 1  | 1  | USHER        | You Make Me       | LaFace/Arista   |
| 4  | 2  | MARIAH CAREY | Butterfiy         | Columbia/CRG    |
| 2  | 3  | BOYZ II MEN  | 4 Seasons Of      | Motown          |
| 3  | 4  | JANET        | Got Til It's Gone | Virgin          |
| 7  | 5  | TOTAL        | What About Us     | Bad Boy/Arista  |
| 9  | 6  | LSG          | My Bocy           | EastWest/EEG    |
|    | 7  | DRU HILL     | 5 Steps           | MCA             |
| 6  | 8  | ERYKAH BADU  | Tyrone            | Kedar/Universal |
| 5  | 9  | BOBBY BROWN  | Feelin' Inside    | MCA             |
| -  | 10 | PLAYA        | Den't Step The    | Def Soul/Merc   |

HITS November 14, 1997

# MILITIA

Jazzy Jim KYLD **"There is a big buzz in the streets, and we're on it!"** Joe Dawson KIX 106 **"We Like this record."** 

Ricardo Cherry KDCS "This record is Blazin!"

Phil Jones WPOW "The Track is all that!"

## Get ready to feel the ... "BURN"

### The Debut Single and Video from MILITIA

**"The track is [the] bomb, the flow is sick and the rhymes are tight**"

Scorchin' Radio on November 24th & 25th

IN THE MIX WJMH KTFM WPLZ WPOW WC KBXX KKFR KSFM WHHH KM KPWR KDGS WZAK WWKX XHT KKBT WPEG WTMP KYLD KCA KMFT WYFF KKDA WOWI



### MAKIN' IT HAPPEN



This week's spotlight is on my potnah outta KIIZ in Killeen, TX, Kenny Smoov, whose roots in hip-hop date back to his early days back in Newark, NJ, B-boyin' around the block with his phat dookie rope chain! After renting the "Platoon" video on many occasions, Kenny enlisted in the army for five years, during which time he started DJing and freestyling in clubs and relocat-

ed to Ft. Hood in Killeen, TX. It was there that he started his onair gig on KIIZ in 1994. Not long after that, the station's first hiphop show, "The Jam," was born, and Kenny's ratings took off, which put KIIZ at the No. 1 spot in the Arbitrons! Kenny also owns an all-ages hip-hop club, "The Free Zone." His hobbies include making mix tapes, promoting concerts, basketball and production! Kenny's favorite hip-hop artists include **KRS-ONE**, **Jay-Z**, **Rakim** and, from the South, **Meen Green**, Lil' John, and **Master P**. Ten years from now, Kenny would like to own his own radio station and continue programming. Advice from the Smoov one: "Don't let people tell you what you can't do; there are playa hatas everywhere." You can hear Kenny Smoov on KIIZ Monday through Saturdays, 7PM-11PM. Smoov shout-outs to: **Mike McGuire** (PD, KIIZ), **Kelly Woo, Jammin' John, S.W. Reps**, his friends at KBXX, D-Street (KSJL-San Antonio, TX) and The **Eastside DJs** in Killeen!



Nasty-Nes and Loud recording artist The Alkaholiks. This is your brain on drugs!



After watching the ending of "Boogie Nights," Mr. Pete (KXCI-Tucson, AZ) was speechless. Seen wondering if they measure up are (I-r) Mack (Nervous), Mr. Pete and Mad Lion (Nervous).

### BOMB-ASS TAPES BY NASTY-NES & DJ B-MELLO



If you haven't heard of Tony Touch by now, you should have, and you'll be hearing more about him in the future. Hailing from Brooklyn, NY and representing the Rocksteady Crew, Tony-a.k.a. "The Taino Turntable Terrorist"—is doing his thing in the '97! His latest mix tape is "Hip-Hop #56," and he has the buttas. From feedback I've gotten from heads coast to coast. he is one of the underground favorites. His tapes are always live, and he takes his time to actually mix records together. With a Tony Touch tape, you are always gonna

get some rare underground joints, the hottest new joints and, usually, a freestyle or two. If freestyles are your thing, check out his hip-hop tapes #50 and #55, which are completely dedicated to 'em. These tapes include 90 minutes of MCs flippin' over joints Tony spins; there are big names and some new kids you might not of heard about yet, but who definitely get down. "Writtens" and "Off The Top" freestyles make both of these tapes classics! Tony also makes tapes with other flavors (R&B, reggae and house), and he's in the double digits on those volumes. In addition, he's been doing mad shows and radio interviews, and he recently toured Europe with **Guru** on the "Jazzmatazz" tour. Send your latest mix tapes to *HITS* c/o **Nasty-Nes** for review.

PICK HIT OF THE WEEK JUSTIN BARTEK, KSUN/ROHNERT PARK, CA THE WHORIDAS "KEEP IT GOIN" DEL. VINYL

#### KUNG-FU FLICK OF THE WEEK SONNY CHIBA "STREETFIGHTER"

### DA UNDAGROUND

| # ARTIST        | TITLE             | LABEL           |
|-----------------|-------------------|-----------------|
| 1. DJ KOOL EQ   | THREE EMCEES      | INDUSTRY        |
| I. DS ROOL EQ   |                   | 702-889-4526    |
| 2. CHILL ROB G  | LOOKOUT BELOW     | GOODVIBE        |
| 2. CHILL ROD G  | LOOKOOT BELOW     | 888-924-0123    |
|                 |                   |                 |
| 3. HI TECH      | ALL TIME EINSTIEN | MASS VINYL      |
|                 |                   | 914-968-5561    |
| 4. KOOL KEITH   | PLASTIC WORLD     | FUNKY ASS       |
|                 |                   | 310-399-1916    |
| S. REMEDY       | SEEN IT ALL       | STH ANGEL       |
|                 |                   | 212-741-8171    |
| 6. COMPANY FLOW | FUNCRUSHER PLUS   | OFFICIAL/RAWKUS |
| 6. CONFANT FLOW | FUNCKUSHERTLUS    |                 |
|                 |                   | 718-622-2526    |
| 7. DJ S&S       | SO HOT            | LETHAL          |
|                 |                   | 212-603-3983    |
| 8. MASTERMINDS  | HIP HOP MUSIC     | MIND YOUR REC.  |
|                 |                   | 718-596-8364    |
| 9. SIDE 2 SYDE  | SKYBALLIN'        | 383 RECORDS     |
| 7. SIDE 2 STDE  |                   | 510-763-0652    |
|                 |                   | BLUE PRINT      |
| 10.NON EQUATION | HIGH POETIC       |                 |
|                 |                   | 416-754-0508    |



### CAUGHT IN THE ACT! EGO STROKING PHOTOS OF INDUSTRY GEEKS



NOT BELIEVING THE HYPE: Seen at a recent "HITS: Nuisance Or Menace?" symposium are (I-r) Columbia artist Wyclef Jean, Sony Music Entertainment Sr. Director, Corporate Affairs Isisara Bey, NAACP National Youth Director Rev. Jamal Harrison Bryant, rapper Chuck D and "Hip-Hop Online" founder Adario Strange.





POOH DREAMS: Big Beat/Atlantic artist DJ Pooh doesn't forget the little people, even if they're only little in relation to him. Seen discussing their prospects for cutting it in the NBA are (I-r) Atlantic West Coast Regional Promotional Manager Phlipp Embuido, VIP Music owner Lesia Anderson, Pooh and WEA Field Marketing Rep Nile Kiara.

CLIK HERE: The Westside Clik pose on the set of Madk 10's recent video. Seen warming up for the innovative finger-puppet sequence are (back, i-r) The Comrads' K-Mac, director G. Thomas, executive producer Phill Atwell, The Comrads' Gangsta, producer Tracy Robinson, AllFrumThal's Birky Mack and Squeak Ru and WC & The Maad Circle's WC and CJ Mac and (front, I-r) WC's Crazy Toones; Mack 10 and Ice Cube.



THE BIG SLEAZY: Street Life artist Craig Mack and posse strike a pose in New Orleans with WQUE PD Gerod Stevens, who spent much of the evening trying to read the logo on Craig's shirt. Seen are (I-r) Street Life VP Promotion Terry McGill, Mack collaborator Malcolm Johns, Mack and Stevens.



GINUWINE JUICE: Two lucky contest winners get to pose with 550 Music artist Ginuwine and "Majic City Videos" host Cecil Parker, who impressed everyone by putting on his own shoes and socks. Seen are (I-r) contest winner Tristan Boyd, Ginuwine, contest winner Tamiel Boyd and Parker. #2 HIP HOP VIDEO SINGLE TOP TEN NATIONAL

SPINNING ON PLANET GROOVE, VIDEO VIBRATIONS, RAP CITY & JAM ZONE

5





"SURE SHOT SINGLE!!!" THE SOURCE MAGAZINE

SINGLE IN STORES NOW!! FROM THE FORTHCOMING ALBUM CARTERON DATE NOVEMBER 11, 1997 STATIONS FEELING TREMORS WZAK WEMX KKDA KBXX KSJL

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1910

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WUM MANAZ

061

MHTA

WTLZ

MUSIC

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ΗΑ ΜΙΧ



### BY RICKY LEIGH MENSH

LOUDTOTHA 5TH .... They're five yrs old. They dezerve ALL tha accolades, luvy, etc. that this DJ & all tha folks in tha mix coast-to- coast can give em. They've given us all that & then sum. Steve & Jonathan Rifkind, Rich Isaacson, Mojo Nicosia. Rob Stone, Chris Lamonica, Dan Smallz,

Tommy Gunn, Hola, et. al. @ LOUD records-CONGRATULATIONS! DJ Ran (WUSL):"LOUD iz one of tha most visionful independent labelz around. They have broken artists that may have not broken tha same way if they were w/other labelz. Plus, they give out nice plaques." Chaka Zulu (WHTA): "They represent a consistency in tha high level of hip-hop artists they put out, from Tha Alkaholiks to Wu-Tang, that iz unmatched. They alwayz have an ear & a voice in tha streetz." Choc (KPWR):"I can alwayz count on their 12 inches to be legit for tha DJs-acapellas, instrumentalz, etc. They just put out DOPE SHIIITTT!" DJ Spen (WPGC): "LOUD Records reprezentz what all major-distributed indie labelz should be-a company that takes chances. No major label in its right mind would have touched Wu-Tang, Mobb Deep, Big Punisher, Cella Dwellaz, etc. Serious undaground rap for serious undaground hedz." Glenn Aure (KMEL): "LOUD iz definitely true hip-hop! They brought tha street sound to tha radio. Congratz to tha whole LOUD family." Wolf D (WKKV):"Congratz to tha label that haz to be tha biggest supporter ever of undaground muzik." Doctor Dre (WQHT):"I don't know who sed that they're Bad, Def, Dope, So So & much more, but they are definitely LOUD! Enuff flavaz to fill an ice cream parlor." Every day for tha last five yrs., LOUD haz gone above & beyond tha call of duty for mix show DJs, & for that, they'll alwayz have tha same & then sum from all of us in tha mix! ... Congrats to Busta (Elektra) az "Dangerous" becumz hiz second straight #1 on Top 20 Spinz while stayin #1 conf call pic. & to Rakim (Universal) for stayin #1 for tha third wk in a row on tha unda, while tha call welcumz new, first-time pix Jon B/2Pac (550), Born Jamericans (Delicious Vinyl) & KP & Envyi (EastWest). Gettin notably stronger on tha call are Playa (Def Jam), Big Punisher & Yvette Michele (LOUD), Mic Geronimo (Blunt/IVT) & The Firm (Interscope), while tha otherz continue to grow az well... Departures: Celo leaves WKYS while Free & sidearm Joe move from Bad Boy to So So Def. lz tha "Supafunkregulata" hedded back up tha dial a couple of notches for a possible homecummin while Jermaine's krew reups @ home?... How fukkin deep & important iz Common's (Relativity) video feat, guest appear, by Lauryn Hill, who also directs?.. Speakin of, how bout LL's (Def Jam), done by tha talented Diane Martel (FM Rocks), feat. Method Man, Redman, Master P & hottt Def Jam newcummer DMX?.. Lotsa happy newz for mix DJs this wk: Like Z90's DJ Style, who addz air personality (that'z debatable) to hiz mix duties, az he joins Chino in AM drive along w/noted hip-hop hed DJ Rags, now in tha mix @ 7a M-F while sellin out to play more commercial-type kutz. AMAZING! Never thought I'd see Rags spinnin shit like Destiny's Child (Columbia), Immature/Bone (MCA), MJG (SH/Universal), ctc. Shame on you. How can you play hitz & still keep it real! ... & to Roy Barbosa, whose mix show iz up four pts over tha last several books-a HUGE jump for a Top 10 market. Just goes to show that great programmin CAN overcum poor mix skillz ... Why don't we in tha mix have trouble gettin ballads? We got, for example, Uncle Sam (Epic) & made lotsa noyze behind it ... Soon to be conf call pix: MQ3 rmx w/Redman (NooTrybe/Virgin-you go, Alex Mejia) & Militia (Red Ant), prod. by Emanuel Dean, who helped Dr. Dre produce "Gin & Juice" & "What's My Name" for Snoop & Juice. Get @ Oliver Coke "Spoon" immediately for 12s @ 800-555-2977 x2482 ... Really like Ginuwine's (550) new kut... PLEEZE put Matt "I'm Not That Fattt" Robinson, hooker/booker of talent for Keenen Ivory Wayans Show, on your CD/12s mailing list ASAP. He now resides on tha conf call. Send hiz sheeijit to 1040 N. Las Palmas, Building 18, Hollywood, CA 90038. Mista Robinson:"& for anybody cummin into my office tryin to get @ my muzik, remember, my walkie talkie's got weight." Feel tha luv... Lastly, belated happy b-day & congratz to Carlito "Tha Bronx Bandito" Rodriguez (The Source/not related to Nasty Nes, I promise, except eatin habitz), a proud new papa to bebe boy Keion @ 7lbs 2oz; or Mr. Rodriguez' average daily food intake ...

#### TOP 20 SPINZ ARTIST TITLE LABEL I. BUSTA RHYMES Vio/Elektra/EEG Dangerous 2. LUNIZ f/RAPHAEL SAADIQ Jus Mee & U C-Note/NooTrybe/Virgin 149 3. IAY-Z Roc-A-Fella/Def Jam/Merc 145 Sunshine

SPINS

154

| JA1-2                      | JULISIMIC  | nocomercinar der jannerere  | 145  |
|----------------------------|--|---|--|
| RAKIM                      | Guess Who's Back   | Universal   | 143  |
| GANG STARR                 | You Know My Steez  | NooTrybe/Virgin   | 141  |
| LL COOL J                  | Phenomenon   | Def Jam/Mercury   | 140  |
| BUSTA RHYMES               | Put Your Hands   | Vio/Elektra/EEG   | 138  |
| PUFF DADDY f/B.I.G. & MASE | Been Around The World  | Bad Boy/Arista  | 136  |
| MJG                        | That Girl  | SH/Universal  | 135  |
| <b>BIG PUNISHER</b>        | I'm Not A Player   | Loud  | 134  |
| MIC GERONIMO               | Nothin' Move But The Money   | Blunt/TVT   | 131  |
| MASE                       | Feel So Good   | Bad Boy/Arista  | 129  |
| SALT-N-PEPA                | R U Ready  | Red Ant/London/Island   | 125  |
| MISSY ELLIOTT (/ DA BRAT   | Sock It 2 Me   | Gold Mind/EW/EEG  | 124  |
| THE FIRM                   | Firm Biz   | Aftermath/Interscope  | 122  |
| MARY J. BLIGE              | Everything   | MCA   | 120  |
| USHER                      | You Make Me Wanna  | LaFace/Arista   | 118  |
| YVETTE MICHELE             | DJ Keep Playin'  | Franchise/Loud  | 115  |
| WYCLEF JEAN                | Guantanamera   | RH/RC/Col/CRG   | Ш  |
| BORN JAMERICANS            | Send My Love   | Delicious Vinyl   | 107  |
|                            | RAKIM<br>GANG STARR<br>GANG STARR<br>LL COOL J<br>BUSTA RHYMES<br>PUFF DADDY (/B.I.G. & MASE<br>MJG<br>BIG PUNISHER<br>MIC GERONIMO<br>MASE<br>SALT-N-PEPA<br>MISSY ELLIOTT (/ DA BRAT<br>THE FIRM<br>MARY J. BLIGE<br>USHER<br>YVETTE MICHELE | RAKIMGuess Who's BackGANG STARRYou Know My SteezLL COOL JPhenomenonBUSTA RHYMESPut Your HandsPUFF DADDY f/B.I.G. & MASEBeen Around The WorldMJGThat GirlMJGI'm Not A PlayerMIC GERONIMOKotkin' Move But The MoneyMASEFeel So GoodSALT-N-PEPASock It 2 MeMISSY ELLIOTT f/ DA BRATSock It 2 MeTHE FIRMEverythingUSHERJU Make Me WannaYVETTE MICHELEDJ Keep Playin'WYCLEF JEANGuantanamera | RAKIMGuess Who's BackUniversalGANG STARRYou Know My SteezNooTrybe/VirginLL COOL JPhenomenonDef Jam/MercuryBUSTA RHYMESPut Your HandsVio/Elektra/EEGPUFF DADDY f/B.I.G. & MASEBeen Around The WorlBad Boy/AristaMJGThat GirlSH/UniversalBIG PUNISHERI'm Not A PlayerLoudMASEFeel So GoodBad Boy/AristaSALT-N-PEPAR U ReadyRed Ant/Londor/IslandMISSY ELLIOTT f/ DA BRATSock It 2 MeGold Mind/EW/EEGTHE FIRMFurn BizAftermath/InterscopeMARY J. BLIGEDJ Keep Playin'Franchise/LoudYVETTE MICHELEDJ Keep Playin'Franchise/LoudWYCLEF JEANGuantanmeraRH/RC/CO//CRG |

### Ουττά της Βοχ

|                                    |                            | VIV CONFERENCE            |
|------------------------------------|----------------------------|---------------------------|
|                                    |                            | KLY CONFERENCE<br>WINNERS |
|                                    |                            |                           |
| ARTIST                             | TITLE                      | LABEL                     |
| COMMERCIAL                         |                            |                           |
| I. BUSTA RHYMES                    | Dangerous                  | Vio/Elektra/EEG           |
| 2. LUNIZ f/RAPHAEL SAADIQ          | jus Mee & U                | C-Note/NooTrybe/Vigin     |
| 3. JON B f/2PAC                    | Are U Still Down           | Yab Yum/550 Music         |
| 4. MIG                             | That Girl                  | SH/Universal              |
| 5. YVETTE MICHELE                  | DJ Keep Playin'            | Franchise/Loud            |
| 6. PLAYA                           | Don't Stop The Music       | Def Jam/Mercury           |
| 7. MMATURE f/BONE THUGS            | Give Up The Ghost          | Get Hooked/MCA            |
| 8. BORN JAMERICANS                 | Send My Love               | Delicious Vinyl           |
| 9. LUKE                            | Luke's Sheila              | Luke/Island               |
| I O. DESTINY'S CHILD F/WYCLEF JEAN | No, No, No                 | Columbia/CRG              |
| II. KP & ENVYI                     | Swing My Way               | East West/EEG             |
| UNDER GROUND                       |                            |                           |
| I. RAICIM                          | Guess Who's Back           | Universal                 |
| 2. BIG PUNISHER                    | I'm Not A Player           | Loud                      |
| 3. MIC GERONIMO                    | Nothin' Move But The Money | Blunt/TVT                 |
| 4. THE FIRM                        | Phone Tap                  | Aftermath/Interscope      |

### <u>The Lowdown On New Music</u>

### By Leading Mixers

### DJ RAN • WUSL



Destiny's Child f/Wyclef Jean "No, No, No" Columbia/CRG

"If you're lookin for sum bangin R&B shit without tha names & voices you're used to, check out thiz remix feat. Wyclef. I'm gettin a positive response from males

AND females (See Marv Albert)." Editor's note: Far be it for our good friend Mr. Ran to poke fun @ Mr. Albert, az he iz caught in tha midst of sum jaw exercizes in preparation for thoze long nites in tha 'crow's nest.' Obviously thrilled to be on Mr. Ran's guest list are (I-r) Justin 'Wish I Could Rhyme On' Tyme (The Box), 'Miggedy Friggedy' Maestro (WGCI), Mr. Ran & 'Ballin w/Small Ballz' Brando (Delicious Vinyl).

### **LUSCIOUS ICE • KBXX**



Playa "Don't Stop The Music" Def Jam/Mercury

"Only tha true playaz would know about thiz shit. It iz basically a jam that you can getcha PIMP on. Anutha slammin track from Timbaland." P.S.

Ricky: Don't hate, negotiate. Editor's note: Mr. Ice (2nd from right), tha self proclaimed pimp-playa-prezident of H-town, physically displayin summa hiz more notable negotiatin toolz w/summa hiz devoted flock: (I-r) Wolf D (WKKV), 'Miggedy' Maestro (WGCI), Ice & JB (KSFM). Condolences.

### SKRIBBLE • WQHT



Big Punisher "I'm Not A Player" Loud

"It'z DOPE—PERIOD!! A great record—Outta tha box to regular rotation! Tha video iz great and it helps in a big way. It soundz good on tha station, and of course ya know I

had to put him on my album." Editor's note: Nuthin like a lil self promotion from Mr. Skribble (right) on hiz new mix CD (Warlock) feat.original trax from The Fugees, Busta, etc. Obviously, all thoze quiet momentz w/self- proclaimed promo genius John "Yes Mr. Blair" Strazza (Columbia) over sum really cheap pasta @ Sbarro's have influenced Mr. Skribble more than we were aware. Then again, we care... we really do.

### **RON LOVE • WJBT**



Luke "Luke's Sheila" Luke/Island

"Tha perfect combo: Luke, Ron Love, "Luke's Sheila" & tha Florida Marlins.We're all winners-PERIOD!! I have to give it up to Luke for puttin our boy Melvin Riley back in tha game.

Thiz shit iz workin out here... Florida is back on tha map again." Editor's note: I must express my sincerest disappointment w/DJ Spen (WPGC/right), az he only started to rip that fukkin piece of shit Jaguars jersey off Mr. Love, aka 'Tha Mouth of tha South." Good newz iz, Mr. Love actually laundered that ugly asss shirt for this photo for tha Ist time since tha "Laguars" expansion year. Are you az nauseous az we are?

### PRA. PRA. Tr sss whippen

**D-STREET • KSJL** 

Mic Geronimo "Nothin' Move But The Money" Blunt/TVT

"It'z anutha Puff Daddy hit, & Mic Geronimo iz cummin like a killa. It'z definitely a different taste on tha air. This jam standz out & soundz good. It should

make Mic Geronimo's commercial debut a strong one, foe sho." Editor's note: Iz there a DJ in tha mix more dezervin of tha 'Pussy Whipped' award than Mr. D Street, az he's about to make hiz 'PW' status official on 11/17? We think not. At least he didn't ask Steve Chavez (KTFM) to DJ tha wedding. It ain't really a salsa event, know what I'm sayin?

### **DJ SUPREME • KMEL**



"Thiz record soundz different & it'z dope azzz FUKK!! Tha new flava from theze new katz iz incredible. I luvvv tha way they have tha two choruses on

tha track—very unique. It should do well cuz it'z HOTTT!!!' Latin Prince's note: After a long day at tha Luniz BBQ party in tha beautiful city of Beverly Hills, we find Mr. Taco Supreme aka Mr. Supreme (r) & B-Trackz (KMEL), az they share sum tips on how to mix on beat. After that, they bum-rush tha bar for sum more Hennesy. It'z a sad day in mix-show history.

### **SEAN TAYLOR • WHTA**



KP & Envyi "Swing My Way" EastWest/EEG

"Tha SHITTT iz HOTTT!! It'z John Blaze!! If your audience likes records that make 'em dance, ya might wanna check thiz one out. Straight flava from tha ATL's finest." Editor's

note: Guess it took none other than Mr. LL Cool J (Def Jam/Mercury) himself to cheer up Mr. Chaka Zulu (WHTA/left) & Mr. Taylor & remind them that sum day indeed, Mr. Steve Hegwood (Radio One) will return their callz, too. In an unrelated development, Mr. Cool J spent a lotta time after this pic tryin to convince them they might get laid one day if they'd stop dressin outta their industry mail. Thank you, LL.

### KIM JAMES • WJLB



#### Ginuwine "Only When UR Lonely" (remix) 550 Music

"Ginuwine haz not missed with hiz remixes. Tha SHITTT iz burnin my turntables. It iz workin on tha radio & in tha klubz like a MUTHAFUKKA!!." Editor's

note: A tender moment between two ole friendz, Mr. James (left) & Ricky Leigh, az they share everlastin memories from all tha great times @ Burger King & memorable scenes from Mr. James' collection of Dolomite videos. Sleeeeeepy.You're gettin very sleeeeepy.



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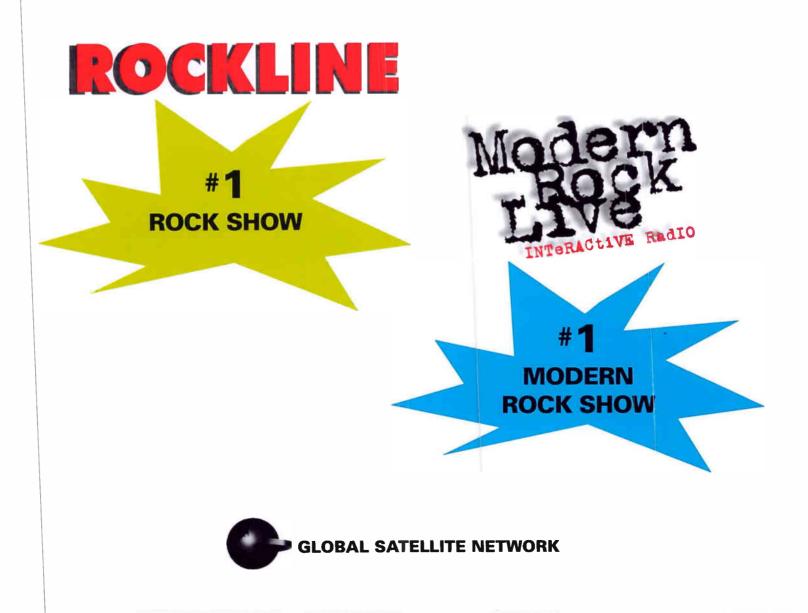


# Peabody...Schmeebody

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for the most prestigious award in broadcasting







HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### WINNERS

| 1 | RAKIM        | (Universal 53113)      | 76% | 6  | JANE'S ADDICTION | (WB 46752)        | 36% |
|---|--------------|------------------------|-----|----|------------------|-------------------|-----|
| 2 | JAY Z        | (R-A-F/DJ/Merc 536392) | 70% | 7  | THREE-6 MAFIA    | (Relativity 1644) | 18% |
| 3 | SHANIA TWAIN | (Mercury 536003)       | 69% | 8  | SPICE 1          | (Jive 41596)      | 17% |
| 4 | SPICE GIRLS  | (Virgin 45111)         | 56% | 9  | SOUNDGARDEN      | A&M 540833)       | 16% |
| 5 | MASTER P     | (NL/Priority 50696)    | 48% | 10 | BOBBY BROWN      | (MCA 11691)       | 14% |

### ANGOTT STEVE ROBERTS / DETROIT

Jay-Z Rakim Mic Geronimo Spice Girls

#### ARON'S RECORDS WALTER VILLACRESES / LA Jane's Addiction Rakim

Rakim Beach Boys (Box) Soundgarden (GH) Finley Quaye Spice Girls

#### ASSOCIATED HENRY LYNCH / PHOENIX Jay-Z

Jay-2 Spice Girls Rappin 4-Tay Christion Top Authority

#### BAKER & TAYLOR MIKE BASHKIN / CHICAGO

Rakim Master P Jane's Addiction Three-6 Mafia Jay-Z Spice 1 Shania Twain

#### BORDERS BOOKS & MUSIC SEAN HICKEY / BRYN MAWR

Jonatha Brooke Dave Matthews John Hiatt Phish G Love & S Sauce

Christion

#### CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS Rakim Jay-Z Karen Clark-Sheard Spice Girls Shania Twain

#### CENTRAL SOUTH TONY ROSS / NASHVILLE

Master P Three-6 Mafia Spice 1 Top Authority Jay-Z Rakim CROW'S NEST TODD HUPE / NAPERVILLE Rakim

Rakim Jay-Z Shania Twain Jane's Addiction Spice Girls Master P

#### DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Jane's Addiction Shania Twain Limp Bizkit Behan Johnson Matthew Ryan

#### ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS Rakim lav-7

Jay-Z Spice 1 Jane's Addiction Replacements Shania Twain

### EXILE ON MAIN ST

Jane's Addiction Soundgarden (GH) Tibetan Fr Concert Mase Mortal Kombat (ST)

### FRED MEYERS

Shania Twain Spice Girls Jane's Addiction Soundgarden (GH) Richard Marx (GH) Mindy Mcready Michael Bolton

#### HARMONY HOUSE SANDY BEAN / DETROIT

Shania Twain Jay-Z Rakim Spice Girls Master P Yanni Jane's Addiction

### HASTINGS

MIKE FULLER / AMARILLO Shania Twain Master P Jane's Addiction Three-6 Mafia Spice Girle

Spice Girls Jay-Z Yanni

### LOU'S RECORDS

Matchbox 20 Save Ferris Sundays Isotope 217 Chumbawamba Radiohead Mogwai

#### MICHIGAN WHERE HOUSE FRANK JENKS / DETROIT

Jay-Z Rakim Jane's Addiction Shania Twain Spice Girls Soundgarden (GH) Bobby Brown

#### MOBY DISC BOB SAY / LOS ANGELES

Jane's Addiction Ronnie Size Tibetan Fr Concert Rakim Spice Girls Soundgarden (GH)

### MUSIC MILLENIUM

Spice Girls Shania Twain Imani Coppola Jane's Addiction Tibetan Fr Concert

#### MUSIC NET CHUCK SHOUP / ST. LOUIS

Mase Shania Twain Jane's Addiction Master P Three-6 Mafia

#### MUSIC NETWORK BOB PATTEN / ATLANTA

Master P Jay-Z Rakim Three-6 Mafia Mic Geronimo BGS

#### NEWBURY COMICS HAROLD LEPIDUS / BOSTON

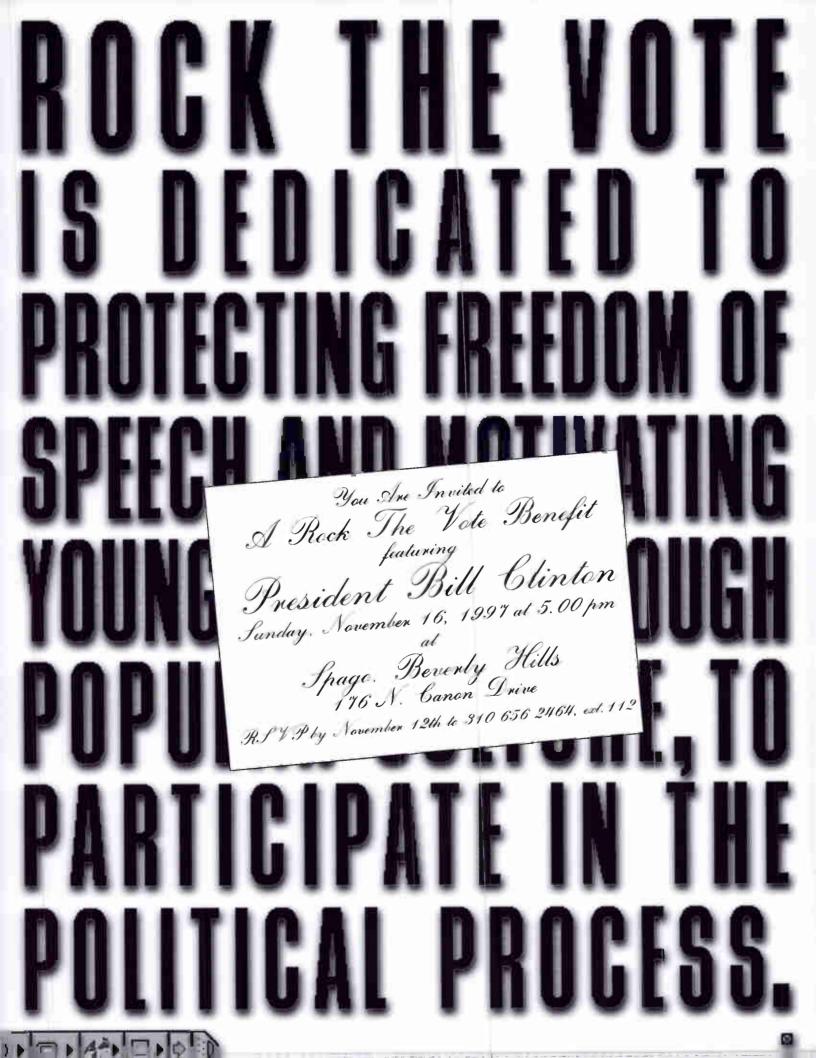
Spice Girls Soundgarden (GH) Rakim Jay-Z Shania Twain BB King Jane's Addiction

#### NORTH EAST O-S GEORGE SMITH / ALBANY

Master P Kiss Will Downing Spice 1 Greatful Dead

#### ODYSSEY DARRIN MARTIND / LAS VEGAS Rakim Jay-Z Master P Bobby Brown Spice Girls

Spice Girls Tony Toni Tone





Earlier this year, former Circuit City music honcho Michael Rigby unveiled his new venture to sell CDs in supermarkets. At the time, "Fresh Picks" was beginning a test in Star Markets of Massachussetts. He now has 20 stores up and running and will be expanding to all 52 Star locations in the next three weeks to, in Rigby's words, "road-test the model for the first time over the peak holiday season." If the operation goes as expected, Rigby plans to take on another supermarket chain sometime next year. He's currently in preliminary negotiations with three major players. Although at first blush this would seem to be a straight-ahead "rack" operation, Rigby insists it's anything but. With seven regional managers currently in place armed with mobile scanners taking a full inventory every week, the plan is to react to each store's demographic needs and tailor the product accordingly. Supermarket sales in the UK have now grown from an impressive 12% marketshare

#### SUPER MARKETER



**MICHAEL RIGBY:** Want a CD with that Enquirer?

(pun intended) to a whopping 20% just this last year. Rigby is stocking 800 SKUs (between 2,000-2,500 units) per store with customers able to special-order any product using the Muze system. Alliance continues to supply product, and in spite of their troubles, Rigby is still thrilled with their participation... Two weeks after the executive shake-up at Blockbuster Music, veteran Cindy Barr, who moved up to take over the music department, has been given her VP stripes. Congrats... More Blockbuster: The rumor mill is now in full swing with merger and acquisition chatter concerning the 435-store chain... November 25 is turning out to be one of the biggest release dates of the year. Wherehouse urban goddess Violet Brown has the "In Tha Beginning There Was Rap" superstar-studded compilation on Priority (is this going to be huge, or what?). You have the newest 2Pac direct from a fully stocked vault. And now Garth has decided to relent and make it a very merry Xmas indeed for EMD. It would be easy to overlook the more modest "Shaken and Stirred" James Bond homage coming on Sire. Don't. An extremely cool, upper-demo cocktail extravaganza produced by David Arnold (the composer for the upcoming Bond flick). The first single, "Diamonds Are Forever," features a phenomenal vocal performance by David (RuPaul, eat your heart out) McAlmont. Other quests include Chrissie Hynde, Iggy Pop, Aimee Mann and Pulp.



THEIRS IS NOT TO REASON WHY: Way Cool/MCA Records artists the Why Store ask not what their record label can do for them, but what they can do for their record label. Which is why they find themselves in the middle of Minneapolis as the winter kicks in while label boss Mike Jacobs is playing the back nine at Laguna Hills Country Club. Shown shortly before donning their Santa togs during a visit to Sam Goody's store at the "Mall of America" are the band (back row) along with (middle row, I-r) Musicland VP Mike Colon and wife Kathy and (front) Sam Goody store manager Kevin Epperson.



SO MUCH FOR THE AFTERGROWTH: Media manipulator Art Alexakis of Capitol Records band Everclear demonstrates the beneficial effects of electronic nose hair removal during a visit to the Tower Records store in San Francisco as administrative assistant Louise Walsh wishes she were in "Santa Monica." Alexakis proceeded to reveal that he plucks his eyebrows, waxes his chest and sells the follicles as decorative key chains.



**STOPPING ON A DIME:** EastWest Records artists **Pantera** make an unscheduled pit stop at the Minnesota-based Down in The Valley store, where they learn that the rest rooms are reserved for customers only. Holding it in just long enough to pose with a store flunky, the guys tightened up their bandanas, cutting off the flow of blood to their brains, which resulted in no discernible difference in the following (I-r) the band's **Rex Brown**, Down in the Valley head buyer **Chris Wester**, the band's **Dimebag Darrell and Vinnie Paul**.

"Amy is a superstar and women love what she stands for. And even better, 'Takes A Little Time' is calling out for us! It's a mass appeal song from a mass appeal artist." — Ken Benson & Tommy Austin, KKRZ

Ve've played 'Takes A Little Time' over 200 times so far — it's in solid rotation. It's a HIT for Kiss 108 — soon to be in power rotation. Spin this record — it will call out for your radio station." — John Ivey, WXKS

"One of the best testing upper demo records on our station right now!" — J.R. Ammons & Dan Bowen, WSTR

"Top 5 potential callout — solid B right now. It's a hit record. Don't overthink it." –Jimmy Steal, KDMX

"It's a real hit with our target demo — there's no doubt about it! – #6 callout overall." — Tom Gjerdrum, WZPL

> "It's been a solid #3 performer for us in callout." — Kent Phillips, KPLZ

"Two week trend testing Top 10 — a much needed pop song." — Rich Anhorn, KHMX

"Testing great with our core. It has proven to be a great record for us!" — Neil Sharpe & John Dimick, WNCI

"This record is strongest with our core — research keeps getting better. Amy has definitely made a place for herself at our station." — Race Taylor, WKRQ

"Breakthrough week in callout with upper demo females — shows good potential!" — Rob Morris, KDWB

"Very strong adult callout — it's a legitimate contender to be a big HIT!" — Bill Richards

"Consistantly performing in callout. Getting better and better every week. Amy is a superstar." — Brian Bridgeman, WNKS

TAKES A LITTLE TIME

FROM THE ALBUM BEHIND THE EYES



Top 40 Monitor: 25\* Adult Top 40 Monitor: 15\* Adult Contemporary Monitor: 4\* Big Picture: 20\*

PRODUCED AND ARRANGED BY KEITH THOMAS FOR YELLOW ELEPHANT MUSIC, INC., THROUGH THE COURTESYOF SONY MUSIC, A GROUP OF SONY MUSIC ENTERTAINMENT, INC. EXECUTIVE PRODUCERS: DAVID ANDERLE, MICHAEL BLANTON AND ANY GRANT 9 EXCLUSIVE MANAGEMENT AND DIRECTION: BLANTON/HARRELL ENTERTAINMENT 1997 A&M RECORDS, INC., A POLYGRAM COMPANY 9 ALL RIGHTS RESERVED.





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### WINNERS

6

7

(Lava/Atl/Atl G)

(Col/CRG)

LSG

| MATCHBOX 20    | 3 AM                |
|----------------|---------------------|
|                | Pink                |
|                | Magazine            |
|                | Bitter Sweet        |
| 5 SPACE MONKEY | <b>S</b> Sugar Cane |

(Mercury)8SAVAGE GARDENTruly Madly Deeply(Col/CRG)(Virgin)9ALANA DAVIS32 Flavors(Elek/EEG)(Interscope)10ERICK SERMONRapper's Delight(Priority)

S. McLACHLAN

HITMAN KBFM/BROWNSVILLE Daft Punk

JIM ALLEN KFFM/YAKIMA U Sam/Total

RICH ANHORN KHMX/HOUSTON DE View

DON ANTHONY TALENTMASTERS/ATLANTA Verve/L Christy

LYNN BATCHECK CD & TAPE OUTLET/COLUMBUS LSG/Timbaland & Magoo/Luniz/B Streisand

STEPHANIE BATLEY WALL/RICHMOND Rakim/C Dion/E Badu/B Myers

SANDY BEAN HARMONY HOUSE/DETROIT Aerosmith/L Christy/Verve

BOB BELL WHEREHOUSE/LOS ANGELES E Sermon/L Christy/Verve

VINNIE BIRBIGLIA TRANSWORLD/ALBANY Verve/Matchbox 20

RICO BLANCO WAKS/TAMPA DE View/Matchbox 20/TE Blind JT BOSCH WRHT/MOREHEAD CITY S McLachlan/Matchbox 20/BH Todd

BUBBA BOUDREAUX WLNF/BILOXI TE Blind/G Day

ERIK BRADLEY B96/CHICAGO Sting & Puff Daddy/W Smith/B II Men

BRIAN BRIDGEMAN WNKS/CHARLOTTE S McLachlan/S Monkeys

FRED BUCHALTER WKQI/DETROIT K Fox/S McLachlan/Matchbox 20

LEE CAGLE KS107.5/DENVER E Sermon/K-Ci & JoJo/W Smith

CHRIS CALLOWAY WZYP/HUNTSVILLE Matchbox 20/Aerosmith/L Christy

TOM CALOCOCCI 92Q/BALTIMORE Sting & Puff Daddy/Jon B

TRISH CARPENTER WBAM/MONTGOMERY S Monkeys/L Christy

BILL CATCHER WSKS/UTICA B Union KEVIN CHASE KCHX/MIDLAND U Sam

My Body

Sweet Surrender

(Elek/EEG)

(Arista)

MIKE CHASE KMCK/FAYETTEVILLE Matchbox 20

STEVE CHAVEZ KTFM/SAN ANTONIO U Sam/NB Klick/B II Men

BEN CLARK VIRGIN MEGASTORE/NATIONAL NOFX/B Streisand/Enya/Sublime

ED CLIMIE THE WALL/PHILLY Matchbox 20/Verve/E Sermon

KEITH CURRY WSNX/GRAND RAPIDS S Garden/Mase

BOB DAVIS WALC/ST. LOUIS Matchbox 20/C Kreviazuk

SAM DIAMOND KSMB/LAFAYETTE Space Monkeys/Aerosmith/L McNeal

DAVE DOYLE RECORD EXCHANGE/GREENSBORO Aerosmith/Matchbox 20

JAKE EDWARDS WWST/KNOXVILLE Mase

# matchbox

Just Added At:

WXKS 0106 WFLZ WAKS WDJX KZHT WABB WAPE WXIS WNTO WPLL KMXV WALC **WWMX** FM100 K770 KJYO WXLK **WLSS** WAOA And Many Many More!!!

THE ATLANTIC GROUP

THE FOLLOW-UP TO THE #1 HIT SINGLE PUSH

FROM THEIR DOUBLE PLATINUM DEBUT ALBUM YOURSELF OR SOMEONE LIKE YOU





| dy C        | <u>)n At:</u>  |  |
|-------------|--|--|
| 17x         | WXRK   | 16x  |
| 38x         | WKQI   | 15x  |
| <b>18</b> x | KZZP   | <b>33</b> x  |
| 15x         | КНМХ   | <b>28</b> x  |
| 45x         | WSTR   | <b>3</b> 4x  |
| 25x         | KDMX   | <b>23</b> x  |
| 45x         | WFLZ   | <b>27</b> x  |
| <b>32</b> x | KROQ   | 12x  |
| <b>28</b> x | KPLZ   | <b>20</b> x  |
|             | 17x<br>38x<br>18x<br>15x<br>45x<br>25x<br>45x<br>32x | 38x         WKQI           18x         KZZP           15x         KHMX           45x         WSTR           25x         KDMX           45x         WFLZ           32x         KR0Q |

(a.)

#1 MOST ADDED

Produced by Matt Serletic for Melisma Productions, Inc. Mixed by Greg Archilla and Matt Serletic Management - LIPPMAN ENTERTAINMENT

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<u>49</u> @

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CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

CHAD ELLIOT WCIL/CARBONDALE Matchbox 20/S Monkeys

BOB FENTY ASSOCIATED/PHOENIX Aerosmith/E Sermon/Matchbox 20/Big Punisher

MICK FULGHAM KISX/TYLER Aerosmith/Matchbox 20

RON GERONIMO KHTS/SAN DIEGO Jana/B Boys

MIKE GIBSON WQZQ/NASHVILLE L Christy/B II Men/Verve

DAVE GOIST NAT'L RECORD MART/PITTSBURGH LSG/B Streisand/Mystikal/J Jett

MICHAEL HAYES WKSI/GREENSBORO L Loeb/I Coppola

SEAN HICKEY BORDERS BOOKS & MUSIC/BRYN MAWR D Milkmen/P Simon/Metallica/Bush

CALVIN HICKS WSSX/CHARLESTON S Monkeys/Matchbox 20/S McLachlan

ALAYNA HILL RECORD ARCHIVES/ROCHESTER L Christy/T Seville/Incubus/BB King

WOODY HOUSTON WHZZ/LANSING Garrison Starr/Jana

TODD HUPE CROW'S NEST/NAPERVILLE E Sermon/Matchbox 20/Verve/L Christy

CLARKE INGRAM WPXY/ROCHESTER Nu Flavor/SFT People/Janet

FRANK JENKS MICHIGAN WHERE HOUSE/DETROIT Verve/Matchbox 20/L Christy

TRACY JOHNSON KFMB/SAN DIEGO TE Blind/A Davis ANITA JUDD CAMELOT/RICHMOND Rakim/Jay-Z/G Dead

PAUL KELLY WAYV/ATLANTIC CITY L Christy/Verve

**KEVIN KOSKE** KMXB/LAS VEGAS L Loeb/M Brooks

BEAU LANDRY WBIZ/EAU CLAIRE J Trynin/Matchbox 20/Longpigs

JOE LARSON B97/NEW ORLEANS S Garden/Matchbox 20/L Christy

STARR LEIVAS CAMELOT MUSIC/TULSA S Ferris/Verve/J Addiction/LSG

HAROLD LEPIDUS NEWBURY COMICS/BOSTON S Twain/B Streisand/Enya

JANET LOCKHART FRED MEYERS/PORTLAND S Twain/Yanni/Metallica/C Dion

DANA LUNDON JET-FM/ERIE Janet/S Garden

TODD MARCONI ROLLING STONE/CHICAGO Kiss/O Osbourne/R Stones

TOMMY MATTERN WALC/ST. LOUIS Matchbox 20/C Kreviazuk/A Davis

MARK MCCARTHY WBHT/WILKES-BARRE S Cole/Aerosmith

**JEFF MCCARTNEY** KC101/NEW HAVEN S Hazel/S McLachlan

**STEVE MCKAY** WBHT/WILKES BARRE Aerosmith/Longpigs

TODD MEEHAN TOWER/LOS ANGELES BB King/X TIM MICHAELSON WSTO/EVANSVILLE Jai/Summercamp/A Davis

BILL MITCHELL WNDU/SOUTH BEND Aerosmith/Matchbox 20

JJ MORGAN KQKQ/OMAHA S Monkeys/G Day

DAVEY MORRIS WPRO/PROVIDENCE Aerosmith/Verve/S Monkeys

KEVIN PALANA WFHN/NEW BEDFORD Olive/Los Umbrellos/W Smith

CAROL PARKER WRQX/WASHINGTON L Loeb/Smash mouth

BOB PATTEN MUSIC NETWORK/ATLANTA 2Pac/S Twain/J Addiction

BRIAN PHILIPS 99X/ATLANTA C Kreviazuk/L Christy

TOM POLEMAN Z100/NEW YORK Aerosmith/S Garden

MARK REID KQKY/KEARNEY Janet/BH Todd/Verve

BRADY RIFKIN PENNY LANE/LOS ANGELES F Quaye/Audio Alchemy/DJ Shadow

STEVE ROBERTS ANGOTT/DETROIT Mystikal/Luniz/MC-Eiht/LSG

**BOB SAY** MOBY DISC/LOS ANGELES Mommyheads/Orange Peels/Torries

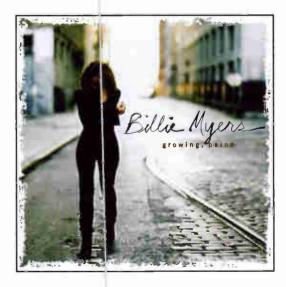
STEW SCHANTZ WSPK/POUGHKEEPSIE Verve/Matchbox 20/S McLachlan/Aerosmith

JON JON SCOTT ELECTRIC FETUS/MINNEAPOLIS T Seville/LSG/Diamond D/Timbaland & Magoo

Billie Myers kiss the rain

the first single from the forthcoming album growing, pains

### Top 40 Adult 35 - 33\* \*08 tudeo flubk mehold





PRODUCED EY DESMOND CHILD Management:Diggit! Entertainment/Bill Diggins © 1997 Universal Record : Inc.



#### **MARKET AIRPLAY** MAJOR

J/New York AX/Chicago an Francisco Niedo KFMR/San AL/Cleveland C/Nem BT/Portland PTF/Norfolk wwMX/Baltimore WMTX/Tampa WSHE/Orlando WNKS/Charlotte KAMX/Austin KMXB/Las Vegas VLCE/Buffalo VIVIC/Mamp (7/0/Sacrahento

0:1:5 #







CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

MEREDITH SEIBERG STRAWBERRIES/BOSTON Soundgarden/J Addiction/Cure

SCOTT SHANNON KHTQ/SPOKANE A Davis/G Day/DE View

RANDY SHERWYN WXKB/FT MYERS S Monkeys

CHUCK SHOUP MUSIC NET/ST. LOUIS LSG/S Twain/Allure/DOT New

**JIMMY STEAL** KDMX/DALLAS A Davis/S Garden

MELISA STEFAS KLUC/LAS VEGAS Sting & Puff Daddy/Mase

BRUCE STEVENS WZNY/AUGUSTA Matchbox 20/S Monkeys

BRIAN STOLL WLVY/ELMIRA Aerosmith/Matchbox 20 DARREN STONE WABB/MOBILE L Christy/S McLachlan/B Adams/Aerosmith

MARC SUMMERS KZHT/SALT LAKE CITY Matchbox 20/L Christy

MARK SUMMER WDDJ/PADUCAH S Hazel/Matchbox 20/Aerosmith

LISA THOMAS KDMX/DALLAS V Shephard/E McCain/D Sheik/DE View

HELEN TIMBERLAKE ROCHESTER ONE-STOP/ROCHESTER Luke/LSG/Enya/E Badu

MARK TODD Q106/SAN DIEGO Matchbox 20/K Fox

KEVIN VAUGHAN WYOY/JACKSON Matchbox 20/She Moves/Longpigs

WALTER VILLACRESES ARON'S RECORDS/LOS ANGELES Spiritualized/X TONY WAITEKUS WHTS/DAVENPORT Aerosmith/J Trynin/M Brooks

SKY WALKER Z104/MADISON Longpigs/A Davis/S Garden

JORDAN WALSH WLAN/LANCASTER, PA Janet/Oasis/Blackstreet/L Loeb

LARRY WATTS WNSL/LAUREL Aerosmith/Matchbox 20/TE Blind

CHRIS WESTER DOWN IN THE VALLY/MINNEAPOLIS A3/J Trynin/Behan Johnson/M Ryan

TIM WILSON URBAN LIGHTS/MINNEAPOLIS Mase/LSG/2Pac/MC Eiht

MIKE YEAGER KVSR/FRESNO Everclear/L Christy

JON ZELLNER KMXV/KANSAS CITY L Christy/Matchbox 20/Usher

### Try Us, You'll Hate Us. ++++

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6 6 "...pure melody meets tribal/techno... One of the year's finest debuts.. PAUL VERNA/BILLBOARD, SEPTEMBER 1997



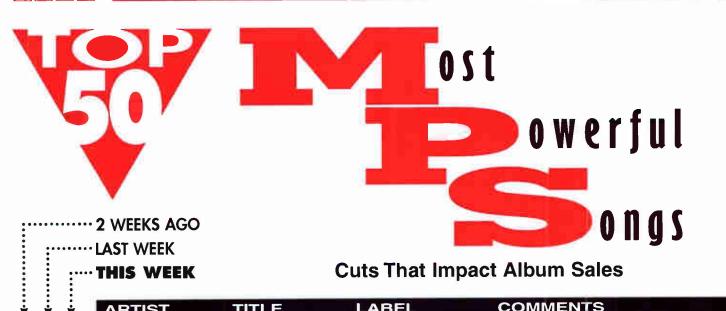
"A catchy and hypnotic single with a hook that never leaves your mind" B96/CHICAGO (25x) "Top 10 Callout, Top 5 phones!" WXXL/ORLANDO (35x) "<u>Huge</u> passion scores in our callout. Olive has the potential to be a <u>big</u> hit" KRBE/HOUSTON (22x)

9

the 1st single and video from the debut album extra virgin



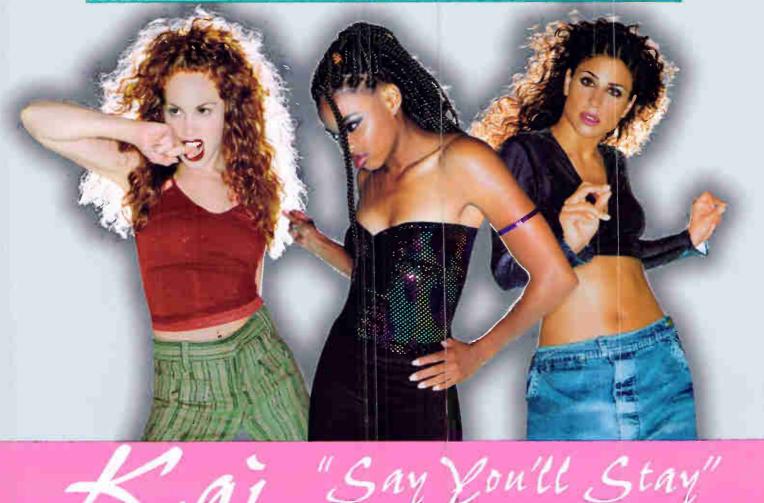
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| ¥  | Ý  | Ÿ  | ARTIST          | TITLE              | LABEL               | COMMENTS   |
|----|----|----|-----------------|--------------------|---------------------|--|
|    | 1  | 1  | MASE            | FEEL SO GOOD       | B. Boy/Arista 79122 | Huge LP sales, #1 MTV, #7 BOX, Hvy BET, hot single   |
| 1  | 2  | 2  | LEANN RIMES     | HOW DO I LIVE      | Curb 73022          | Huge LP, XL VH1, single huge, Top 40                 |
| 5  | 4  | 3  | CHUMBAWAMBA     | TUBTHUMPING        | Repub/Univer 56146  | Gigantic LP, #3 MTV, Medium VH1, BOX, Top 40         |
| 2  | 3  | 4  | AQUA            | BARBIE GIRL        | MCA 55393           | LP heading toward 2 million, #11 BOX, "Lollipop" now |
| 3  | 5  | 5  | FLEETWOOD MAC   | SILVER SPRINGS     | Reprise N/A         | LP past Platinum, Large VH1, radio                   |
| -  |    | 6  | JAY-Z           | SUNSHINE           | R-A-F/DJ/Merc N/A   | From hot Rap LP, Medium BET, MTV, Rap radio          |
| 9  | 8  | 7  | MARIAH CAREY    | BUTTERFLY          | Col/CRG N/A         | Smash LP, radio, Large VH1, #10 MTV, BET, BOX        |
| 4  | 6  | 8  | BOYZ II MEN     | 4 SEASONS          | Motown 860-684      | Huge single sales, Heavy BET, Custom VH1, #17 MTV    |
| 10 | 10 | 9  | SMASH MOUTH     | WALKIN' ON THE SUN | Interscope N/A      | LP pushing a million, Medium VH1, on MTV, radio      |
|    |    | 10 | RAKIM           | GUESS WHO'S BACK   | Universal N/A       | From smash new LP, BET, #29 BOX, Rap radio           |
| 6  | 7  | 11 | TOTAL/MILESTONE | WHAT ABOUT/I CARE  | LaF/Ari 24272/24264 | "Soul Food" (ST), BET, MTV, VH1, radio, single sales |
| 8  | 11 | 12 | MASTER P        | I MISS MY HOMIES   | No Limit/Pri 53290  | Huge LP sales, BOX, BET, #8 MTV, radio, single sales |
| 20 | 16 | 13 | MATCHBOX 20     | 3 AM               | Lava/Atl/Atl G N/A  | On MTV, Huge LP, PoMo and APM, on VH1                |
| 15 | 15 | 14 | USHER           | YOU MAKE ME WANNA. | LaFace/Arista 24265 | Steady LP sales, #4 MTV, #18 BOX, Heavy BET, radio   |
| 11 | 12 | 15 | JEWEL           | FOOLISH GAMES      | Atl/Atl G 87021     | LP over 5 million now, falling slowly                |
| 14 | 14 | 16 | THE FIRM        | FIRM BIZ           | Aft/Interscope N/A  | Big Rap consortium, #22 BOX, BET, JAMZ, Rap radio    |
| 16 | 17 | 17 | MATCHBOX 20     | PUSH               | Lava/Atl/Atl G N/A  | Platinum-plus LP, new cut at radio now               |
| 7  | 9  | 18 | MARIAH CAREY    | HONEY              | Col/CRG 78648       | From giant LP, big single, on MTV                    |
| 22 | 21 | 19 | HANSON          | I WILL COME TO YOU | Mercury 586-132     | From multi-Platinum LP, MTV, VH1, radio, BOX         |
| 19 | 20 | 20 | SPICE GIRLS     | 2 BECOME 1         | Virgin 38604        | From Quad-Platinum LP, next cut starting from new LP |
| 32 | 23 | 21 | BACKSTREET BOYS | AS LONG AS YOU     | Jive N/A            | LP gaining again this week, #14 BOX, huge Top 40     |
| 18 | 19 | 22 | PUFF DADDY      | MISSING YOU        | B. Boy/Arista 79097 | LP 3 million, MTV, still at Top 40                   |
| 21 | 22 | 23 | SUGAR RAY       | FLY                | Lava/Atl/Atl G N/A  | Still valuable on the way out, "RPM" starting        |
| 24 | 24 | 24 | BUSTA RHYMES    | PUT YOUR HANDS     | Elek/EEG N/A        | From hot LP, on MTV, BOX, BET, JAMZ and RAP          |
| 12 | 13 | 25 | LL COOL J       | PHENOMENON         | DJ/Mercury 568-081  | #14 MTV, Heavy BET, hot new LP, JAMZ, X-over radio   |
|    |    |    |                 |                    |                     |  |

## shemoves breaking all the rules

### BDS TOP 40/MAINSTREAM: 26\*-20\* BDS SPINS: 1954 (+245)





Early Airplay Includes: KTFM / San Antonio - 36 spins (Top 5 Phones!!) KYLZ / Albuquerque - 37 spins (Top 10 Phones!!) KPRR / El Paso - 31 spins KIKI / Honolulu - 35 spins



············ 2 WEEKS AGO

HITS

.....

······ LAST WEEK

**... THIS WEEK** 

ARTIST

TITLE

## Cuts That Impact Album Sales

owerful

ongs

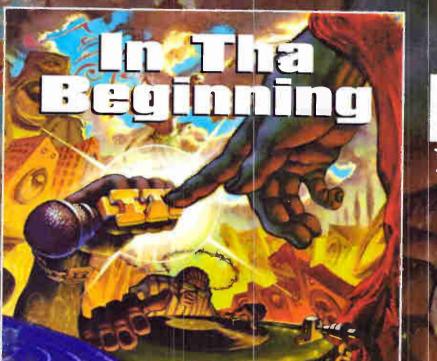
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| 26       | SPICE GIRLS      | SPICE UP YOUR LIFE | Virgin 38620           | From hot new Strk, #18 MTV, #19 BOX, on VH1           |
|----------|------------------|--------------------|------------------------|---|
| 17 18 27 | ROLLING STONES   | ANYBODY SEEN MY    | Virgin N/A             | #11 MTV, Lg VH1, Top 40 & A. Rock, LP over a million  |
| 30 29 28 | JANET            | TOGETHER AGAIN     | Virgin N/A             | Breaking at Top 40, Xover radio, from hot LP          |
| 28 28 29 | FIONA APPLE      | CRIMINAL           | Work 78595             | Platinum-plus LP, #1 VH1, PoMo, Top 40                |
| 35 31 30 | DAYS OF THE NEW  | TOUCH, PEEL AND    | Outpost N/A            | Breaking LP sales, #2 MTV, PoMo                       |
| 27 27 31 | WILL SMITH       | MEN IN BLACK       | Col/CRG N/A            | New cut coming from solo LP                           |
| 25 30 32 | GREEN DAY        | HITCHIN' A RIDE    | Reprise N/A            | Falling now, "Good Riddance" next                     |
| 13 26 33 | ELTON JOHN       | SOMETHING/CANDLE   | Rock/A&MA 568-108      | Top 40 play spreading, Large VH1, single selling      |
| 29 32 34 | JANET            | GOT 'TIL IT'S GONE | Virgin N/A             | MTV, Heavy BET, VH1, radio, selling LP                |
| 23 25 35 | OASIS            | DON'T GO AWAY      | Epic N/A               | on MTV, selling LP, PoMo, Mod. Adult, Top 40, VH1     |
| 31 36 36 | PRODIGY          | BREATHE/FIRESTARTE | R XL/Mute/Mav/WB 43843 | "Smack My Bitch Up" next                              |
| 42 40 37 | THIRD EYE BLIND  | HOW'S IT GONNA     | Elek/EEG N/A           | Exploding at Top 40, LP selling, hot PoMo, on MTV     |
| 36 35 38 | WALLFLOWERS      | THREE MARLENAS     | Interscope N/A         | 4th track from multi-platinum LP, #16 MTV, VH1        |
| 33 34 39 | SARAH MCLACHLAN  | BUILDING A MYSTERY | Arista 13395           | APM, PoMo, & Top 40, XL VH1, Platinum LP, on MTV      |
| 48 45 40 | MASTER P         | GHETTO D           | No Limit/Pri N/A       | From smash LP, #2 BOX                                 |
| - 41 41  | CURE             | WRONG NUMBER       | Fic/Elek/EEG N/A       | New song from hits package, big PoMo radio            |
| 44 43 42 | CREED            | MY OWN PRISON      | Wind Up N/A            | Breaking from Active Rock, PoMo, LP sales developing  |
| 43       | AQUA             | LOLLIPOP           | MCA 55411              | Second single from smash LP, Top 40                   |
| 37 37 44 | BACKSTREET BOYS  | QUIT PLAYING GAMES | Jive 42453             | Single still selling, hot LP, radio, new cut breaking |
| 45       | JANE'S ADDICTION | SO WHAT            | Warner Bros N/A        | From hot new LP, PoMo and Active Rock radio           |
| 39 38 46 | BONE THUGS       | IF I COULD TEACH   | Ruth/Relativity 6344   | From multi-platinum LP, JAMZ, BOX, MTV, hot single    |
| 47       | SARAH MCLACHLAN  | SWEET SURRENDER    | Arista N/A             | Second single from Platinum plus LP, APM and PoMo     |
| 45 47 48 | THE VERVE        | BITTER SWEET       | Virgin N/A             | PoMo radio, #5 MTV, selling LPs                       |
| 49       | SAVAGE GARDEN    | TRULY, MADLY       | Col/CRG 78723          | Breaking at Top 40 radio, selling LPs                 |
| 50       | BLINK 182        | DAMMIT             | Cargo/MCA N/A          | From developing LP, PoMo and Active Rock              |
|          |                  |                    |                        |   |

#### POWER POTENTIALS:

BOYZ II MEN (Motown) LISA LOEB (Geffen) 2PAC (Jive) CELINE DION (550 Music) GREEN DAY (Reprise) MARCY PLAYGROUND (Capitol)

# IN THA BEGANNING ....here was rap



### ... there was rap





| The First Single,                |     |
|----------------------------------|-----|
| "Rapper's Delig]                 | at" |
| Erick Sermon, Keith Murray, & Re |     |

| MOST | r Ad | DÉ | D. |
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|      |      | 1  |    |

POWER 106 WBTT WVEE KCAQ KQKS WUSL WHTA KKFR KPRR WZAK

BOX

KHTT WHHH WBHJ KGCI KDGS WJMH WQZQ KMJM KYLD WJBT

WWKX KKSS WKXJ KUBE and more!

KCHX

*920* 

**Z90** 

WJLB

KPTY

X A

Executive Producers:

Andrew Shack & Violet Brown



|    |    | The second se |                         |                    | TOTAL | MAJOR<br>MARKET |      | - 3     |
|----|----|---|-------------------------|--------------------|-------|-----------------|------|---------|
| TW | W  | ARTIST  | TITLE                   | LABEL              | PLAYS |                 | ADDS | REPORTS |
| 1  | 1  | SUGAR RAY   | FLY                     | LAVA/ATL/ATL G     | 10458 | 3483            | 2    | 211     |
| 2  | 2  | CHUMBAWAMBA   | TUBTHUMPING             | REPUBLIC/UNIVERSAL | 9057  | 3125            | 2    | 196     |
| 3  | 3  | JEWEL   | FOOLISH GAMES           | ATLANTIC/ATL G     | 7138  | 2393            | 0    | 166     |
| 7  | 4  | SMASH MOUTH   | WALKIN' ON THE SUN      | INTERSCOPE         | 6951  | 2324            | 3    | 181     |
| 4  | 5  | MATCHBOX 20   | PUSH                    | LAVA/ATL/ATL G     | 6774  | 2071            | 0    | 155     |
| 6  | 6  | PAULA COLE  | I DON'T WANT TO WAIT    | IMAGO/WARNER BROS  | 6407  | 2071            | 1    | 169     |
| 8  | 7  | ROBYN   | SHOW ME LOVE            | RCA                | 6336  | 1439            | 2    | 162     |
| 5  | 8  | LEANN RIMES   | HOW DO I LIVE           | CURB               | 6259  | 2028            | 0    | 140     |
| 11 | 9  | ALLURE  | ALL CRIED OUT           | CRAVE              | 6055  | 1741            | 3    | 152     |
| 10 | 10 | USHER   | YOU MAKE ME WANNA       | LAFACE/ARISTA      | 5975  | 2052            | 7    | 160     |
| 9  | 11 | BOYZ II MEN   | 4 SEASONS OF LONELINESS | MOTOWN             | 5625  | 1638            | 0    | 140     |
| 14 | 12 | MARIAH CAREY  | BUTTERFLY               | COLUMBIA/CRG       | 4934  | 1180            | 2    | 172     |
| 12 | 13 | THIRD EYE BLIND   | SEMI-CHARMED LIFE       | ELEKTRA/EEG        | 4723  | 1902            | 0    | 127     |
| 13 | 14 | TONIC   | IF YOU COULD ONLY SEE   | POLY/A&M ASSOC     | 4635  | 1543            | 1    | 126     |
| 16 | 15 | SISTER HAZEL  | ALL FOR YOU             | UNIVERSAL          | 4030  | 1819            | 0    | 107     |
| 19 | 16 | BACKSTREET BOYS   | AS LONG AS YOU LOVE ME  | JIVE               | 3937  | 980             | 5    | 154     |
| 15 | 17 | SARAH MCLACHLAN   | BUILDING A MYSTERY      | ARISTA             | 3936  | 1190            | 0    | 126     |
| 17 | 18 | FIONA APPLE   | CRIMINAL                | WORK               | 3913  | 1121            | 5    | 144     |
| 25 | 19 | LISA LOEB   | IDO                     | GEFFEN             | 3503  | 1105            | 19   | 162     |
| 18 | 20 | BACKSTREET BOYS   | QUIT PLAYING GAMES      | JIVE               | 3432  | 972             | 0    | 95      |
| 22 | 21 | SOMETHIN' FOR THE PEOPLE  | MY LOVE IS THE SHHH!    | WARNER BROTHERS    | 3384  | 1333            | 7    | 102     |
| 29 | 22 | JANET JACKSON   | TOGETHER AGAIN          | VIRGIN             | 3093  | 766             | 9    | 136     |
| 24 | 23 | SHE MOVES   | BREAKING ALL THE RULES  | GEFFEN             | 3065  | 561             | 3    | 128     |
| 20 | 24 | AMY GRANT   | TAKES A LITTLE TIME     | A&M                | 3027  | 824             | 1    | 117     |
| 23 | 25 | HANSON  | I WILL COME TO YOU      | MERCURY            | 2938  | 689             | 1    | 133     |
| 28 | 26 | NOTORIOUS B.I.G.  | MO MONEY MO PROBLEMS    | BAD BOY/ARISTA     | 2746  | 1231            | 0    | 78      |
| 27 | 27 | INOJ  | LOVE YOU DOWN           | SSD/COLUMBIA/CRG   | 2655  | 823             | 1    | 72      |
| 21 | 28 | IMANI COPPOLA   | LEGEND OF A COWGIRL     | COLUMBIA/CRG       | 2654  | 540             | 3    | 101     |
| 42 | 29 | SAVAGE GARDEN   | TRULY MADLY DEEPLY      | COLUMBIA/CRG       | 2506  | 641             | 18   | 125     |
| 30 | 30 | ELTON JOHN  | SOMETHING IN THE WAY    | ROCKET/A&M ASSOC   | 2438  | 671             | 5    | 120     |

Ρ

Т

Sarah Malachan

### HER POWERFUL FOLLOW-UP TO "BUILDING A MYSTERY."

### **TOP 40 SURRENDERS:**

| MOST ADDED |      |      |  |  |  |  |  |
|------------|------|------|--|--|--|--|--|
| WXKS       | WKTI | KBKS |  |  |  |  |  |
| WWCK       | WTWR | WRHT |  |  |  |  |  |
| KSMB       | 93Q  | WXXX |  |  |  |  |  |
| WLSS       | G105 | WCIL |  |  |  |  |  |
| WPST       | WYOY | WMGI |  |  |  |  |  |
| WXIS       | WSSX | WKMX |  |  |  |  |  |
| WAOA       | WRFY | WGLU |  |  |  |  |  |
| WXYK       | WSPK | WSTO |  |  |  |  |  |
| KDRE       | U93  | WJMX |  |  |  |  |  |
| KISR       | WNKI | WMRV |  |  |  |  |  |
| KZMG KQIZ  |      |      |  |  |  |  |  |

### FROM SURFACING -WELL PAST PLATINUM.

**ON TOUR THROUGHOUT THE FALL.** 

ON SATURDAY NIGHT LIVE NOVEMBER 22ND.

produced by PIERRE MARCHAND

management: TERRY MCBRIDE/DAN FRASER for Nettwerk Man.



STRESS

ARGE





|    |    |                         | ТОР                        | 6 0               | 9              | -      |     |        |
|----|----|-------------------------|----------------------------|-------------------|----------------|--------|-----|--------|
|    |    |                         |                            |                   | -              | MAJOR  |     |        |
| LW | TW | ARTIST                  | TITLE                      | LABEL             | TOTAL<br>PLAYS | MARKET | ADE | REPORT |
| 39 | 31 | NU FLAVOR               | HEAVEN                     | REPRISE           | 2150           | 665    | 8   | 91     |
| 37 | 32 | WALLFLOWERS             | THREE MARLENAS             | INTERSCOPE        | 2054           | 477    | 4   | 108    |
| 33 | 33 | OASIS                   | DON'T GO AWAY              | EPIC              | 2020           | 652    | 1   | 109    |
| 26 | 34 | MIGHTY MIGHTY BOSSTONES | THE IMPRESSION THAT I GET  | BR/MERCURY        | 2011           | 685    | 0   | 70     |
| 44 | 35 | THIRD EYE BLIND         | HOW'S IT GOING TO BE       | ELEKTRA/EEG       | 1929           | 664    | 18  | 124    |
| 35 | 36 | AALIYAH                 | THE ONE I GAVE MY HEART TO | BE/ATLANTIC/ATL G | 1 <b>9</b> 08  | 639    | 6   | 97     |
| 36 | 37 | ОМС                     | HOW BIZARRE                | HUH!/MERCURY      | 1816           | 659    | 0   | 66     |
| 38 | 38 | PUFF DADDY              | I'LL BE MISSING YOU        | BAD BOY/ARISTA    | 1809           | 676    | 0   | 55     |
| 32 | 39 | MARIAH CAREY            | HONEY                      | COLUMBIA/CRG      | 1773           | 588    | 1   | 51     |
| 31 | 40 | 98 DEGREES              | INVISIBLE MAN              | MOTOWN            | 1766           | 493    | 0   | 55     |
| 41 | 41 | WILL SMITH              | MEN IN BLACK               | COLUMBIA/CRG      | 1603           | 537    | 0   | 50     |
| 66 | 42 | MATCHBOX 20             | 3 AM                       | LAVA/ATL/ATL G    | 1590           | 978    | 63  | 108    |
| 48 | 43 | SPICE GIRLS             | SPICE UP YOUR LIFE         | VIRGIN            | 1544           | 433    | 3   | 85     |
| 34 | 44 | SPICE GIRLS             | 2 BECOME 1                 | VIRGIN            | 1535           | 388    | 0   | 57     |
| 49 | 45 | MEREDITH BROOKS         | WHAT WOULD HAPPEN          | CAPITOL           | 1514           | 355    | 7   | 100    |
| 43 | 46 | TEXAS                   | SAY WHAT YOU WANT          | MERCURY           | 1501           | 405    | 1   | 79     |
| 45 | 47 | ROBYN                   | DO YOU KNOW                | RCA               | 1282           | 495    | 0   | 46     |
| 47 | 48 | MARY J BLIGE            | EVERYTHING                 | MCA               | 1269           | 379    | 0   | 56     |
| 64 | 49 | MASE                    | FEEL SO GOOD               | BAD BOY/ARISTA    | 1159           | 547    | 12  | 50     |
| 46 | 50 | SALT-N-PEPA             | R U READY                  | RA/LON/ISLAND     | 1138           | 368    | 0   | 69     |
| 52 | 51 | SUNDAYS                 | SUMMERTIME                 | DGC               | 1133           | 599    | 5   | 47     |
| 65 | 52 | MISSY ELLIOTT           | SOCK IT TO ME              | GM/ELEKTRA/BEG    | 1123           | 506    | 4   | 34     |
| 51 | 53 | 3RD PARTY               | MY LOVE IS ALIVE           | DV8/A&M           | 1109           | 211    | 0   | 66     |
| 77 | 54 | BLESSID UNION           | LIGHT IN YOUR EYES         | CAPITOL           | 1104           | 251    | 18  | 79     |
| 57 | 55 | GARY BARLOW             | SO HELP ME GIRL            | ARISTA            | 1057           | 128    | 0   | 69     |
| 50 | 56 | LL COOL J               | PHENOMENON                 | DEF JAM/MERCURY   | 1055           | 378    | 0   | 49     |
| 56 | 57 | DAVE MATTHEWS BAND      | CRASH INTO ME              | RCA               | 1029           | 553    | 0   | 38     |
| 58 | 58 | DUNCAN SHEIK            | BARELY BREATHING           | ATLANTIC/ATL G    | 1019           | 531    | 0   | 43     |
| 40 | 59 | DURAN DURAN             | ELECTRIC BARBARELLA        | CAPITOL           | 1007           | 275    | 0   | 58     |
| 70 | 60 | LSG                     | MY BODY                    | EW/EEG            | <b>9</b> 86    | 411    | 3   | 32     |

POP MART



**BLOWIN' UP:** When WJMN/Boston PD Cadillac Jack heard the new album by Red Ant artists Salt-N-Pepa was "the bomb," he quickly hid under a desk. He was later lured out with a salt lick and persuaded to pose for this nifty little trade shot. Seen are (I-r) Pepa, Jack, Salt and Spinderella.



POP MART FLASHBACK: KKBT/L.A. PD Michelle Santosuosso (I) posed with Public Enemy's Chuck D back when she was APD and was still getting her hair done at the trailer park. Later, the two smoked menthol 100s and reminisced about what they were doing when they first heard Tammy Wynette's "D-I-V-O-R-C-E."





Lori: Frankly my dear, she gives Adams



Barbara Seltzer: That's "Yo Mama" to you!

That wacky Canadian hitmeister Bryan Adams is back—with the fun, uptempo pop nugget "Back To You." This new tune is culled from Bryan's new "Unplugged" LP & special. The concert airs on MTV 11/28 and again on 11/30 & the lp hits 12/9. Radio is putting this one on right away, and airplay will be strong by the time Lori Holder-Anderson & her A&M attack dogs impact on 11/24. Tempo, hooks, familiar artist. What a concept!

The first single from the new **Boyz II** Men album went to #1, as did the album. The next single, "A Song For Mama," can also be found on the red hot "Soul Food" soundtrack. In other words, this song is on two albums in the top ten at the moment. It has a monster hook and some of the most truly relatable lyrics in years. Other than that, it has nothing going for it. Maybe Motown's Barbara Seltzer can salvage this one, somehow.

### Consultant's Corner

Harv Blain, president of Blain Consulting Inc., has been active in the broadcasting industry for 23 years. Before establishing his own consultancy, Blain served as VP Contemporary Radio for McVay Media and was PD at WPNT/ Chicago. Enjoy your nap.

#### THE MILLENNIUM PROBLEM:

1998 is fast approaching, bringing us closer to the next millenium and to a new generation which we will call the Millennials, for those people coming of age during the millenium years. The people that study



Hi, I'm Harv.

this kind of stuff, like historian Neil Howe and futurist Gerald Celente, expect this new generation to bring about a big change from Generation X. Howe says the Millennials "will create a new civic community. Being very focused on the outer world, science, math, economics, politics-not the inner world, the questioning and values searching of the boomers and X-ers." Susan Mitchell, writing in American Demographics, says that the Millennials will be more self-confident than their parents; less worried about nuclear war; unencumbered by guilt or doubt over Vietnam, but more worried about AIDS, pollution, street violence and terrorism. They will most likely share the current generation's distrust of government, health care and the media, but will have greater determination to become active and change things. As the first generation not brought up in a "Cold War" mind-set, they will also be more likely to support third-party politics and environmentalism. While Generation X became bitter at losing the lifetime job security its parents took for granted, the Millennials have grown up with downsizing, so they see it as the norm. Futurists are expecting big things from this generation; they feel the Millennials will be able to finally solve some of our planet's big problems. For radio, the Millennials will bring up some interesting challenges. Their distrust of the media may require us to change our approach to win their loyalty. Another area that will have to be addressed is social participation, which is kind of a throwback to the days of free-form radio. During the radical days of the late '60s and the '70s, progressive radio stations took activist roles with their audiences. As that era ended, music and performers in the media became more middle-ground. It was no longer appropriate to advocate positions on music radio stations, partly because of changes in the industry (it's a lot easier to be "controversial" when you don't have ratings or revenue to worry about) and partly because of growing listener belief that it's not worth doing anything because nothing will ever change (the Generation X calling card). If the futurists are right about the Millennials, how will radio and other media change? Will we have the credibility to reach this new audience, or have they already found their own sources of information and entertainment? There are studies that have noted a decline in television viewership in homes with computers, and the Millennials will be the first generation that has grown up using computers for utility rather than novelty. Adapting to this new generation is the key challenge facing contemporary radio as we approach 2000.



(continued from page 114)

Tim Virgin re-joins former PD Alex Luke at Q101 Chicago for afternoon drive..... WDAQ Danbury MD Kelly Nash segues to KC101 New Haven as MD..... KXME Honolulu PD Byron Kennedy exits for KPTY Phoenix. Station consultant Jay Stone is handling interim duties. Music calls should be directed to MD Jamie Hyatt. The station needs service..... Looking for a sleeper smash? Then listen closely to the story of WB's Loreena McKennitt. It seems that KMTT Seattle was playing the song and getting phones, so KPLZ decided to test it with one play in the morning. "Boom" went the phones. So they played it again. Boom again. Up to #2 phones at the station.

Interested? Just asking ..... Y100 Miami ups Deidre Poyner to MD of both Y100 and WPLL. MD AI Chio is upped to APD at Y100..... Most Added at Pop radio this week: #1 Matchbox 20 & #2 Sarah McLachlan..... Great buzz on the new Celine Dion from "Titanic." It's this week's Wildcard..... G105 Raleigh's Chris Lester segues to WKSI Greensboro for nites..... Former WWCK Flint MD Jacko is named PD at WMRV Binghamton..... Job openings: WHZZ Lansing needs air talent. T&Rs to PD Woody Houston. WBHT Wilkes-Barre needs air talent. T&Rs to PD Steve McKay..... Phase I Fall Arbitrend kudos to: 92Q Balt & PD Tom Calococci (9.2-

10.1), STAR94 Atlanta & PD Dan Bowen, KHTS San Diego & PD Todd Shannon, and KISV Bakersfield & PD Mark Feather (5.3-6.7)..... Happy Birthday to WRHT Greenville PD J.T. Bosch, 11/8 and our own rawker Jimmy Barnes, 11/6. Congrats to former HITS PoMo genius Jon Leshay & wife Tracy on the birth of daughter Audrey Jane, 11/9.... The Top Ten Most Played videos this week at MTV are: #1 Mase, #2 Days Of The New, #3 Chumbawamba, #4 David Verve, #5 The Bowie/Trent Reznor, #6 Radiohead, #7 Master P, #8 Usher, #9 Mariah Carey and #10 (tie) Beck, Bush and Cornershop ..... Blowin' In The Wind: Kevin Weatherly, Brian

Philips, Andy Schuon, Tha Baka Boyz, Jennifer Wilde, WBLI, Tom O'Brien, Jeff Pollack and Lisa Rodman..... And here's LaLa market fave Harold Austin, leading the Hispanic charge at KIBB.



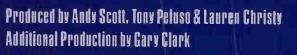
HITS November 14, 1997

# ★ you've read the headlines...every line is true... ★



STAN

| D0/  |      | AAAACU | AAAAAV   |
|------|------|--------|----------|
| WQZQ | WFNX | WAOA   | KHTQ     |
| WAKS | WLIR | WHZZ   | WWKZ     |
| WOXY | WABB | WTWR   | WSPK     |
| WENZ | WRFY | WQSL   | and more |

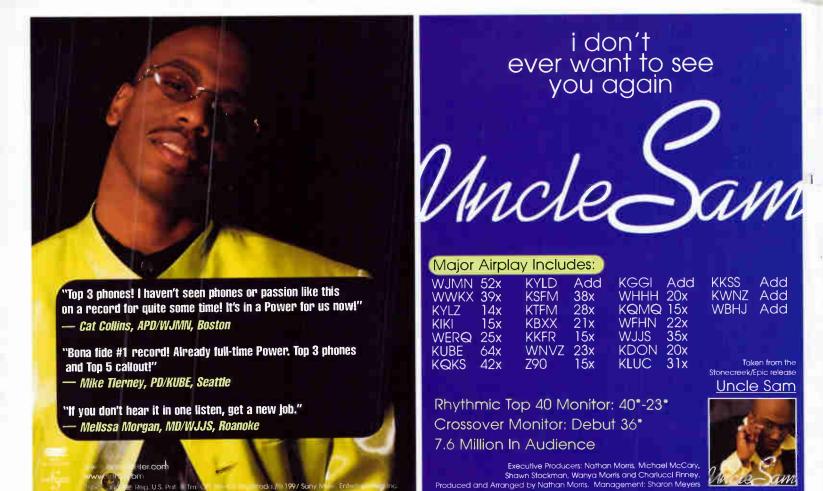


eve



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it but the girls all understan



BY LENNY BEER & TODD HENSLEY

PROGRAMMERS BEWARE!!! A HUNT IS AFOOT FOR YOUR HEAD: Two of the sexiest jobs in programming just became available as unrelated events have opened the Head of Programming positions at both MTV and VH1. After a highly successful six-year run, Andy Schuon steps down from his video post. Expect him to surface shortly with a major position on the record side. Also, Lee Chesnut (fresh from his Chumbawamba discovery) exits John Sykes' yuppie kingdom to assume a VP A&R gig at Epic beginning Jan. 1. Both channels are organizing for a major national search. If you're interested, stop reading this drivel and call someone important..... CHANCELLOR WEEKLY UPDATE PT. 7,644: We hate to do it again (not really, though), but here's the latest inside scoop on KIBB Los Angeles and their new format launching Nov.19. The format will be a "completely



"So, lend me a few million to tide me over for the weekend," requested Elektra's **Greg Thompson** of indie promoter and nouveau billionaire **Lenny Lyons**. "Hey," said **KLLC** SF's **Louis Kaplan**, "I'm the radio guy. Howzabout you trade me Maui for a few late adds?"

new hybrid" targeting the upper-demo Hispanic crowd under PD Harold Austin. Also, in the third quarter, corporate earnings after the merger with Evergreen Media are up 119%, with a profit margin of 49% ..... WQZQ Nashville PD Bryan Krysz will exit at the end of the month, while continuing on as a consultant. GM Bob Reich is handling the replacement search. Does former KHOM New Orleans PD Bill Thorman have the inside track?..... WYSF Birmingham PD Jeff Tyson adds programming duties at sister station WENN. The urban-formatted station needs talent. T&Rs to Jeff..... Former WLUP Chicago MD (continued on page 112)

CI

He's out for the gold, and, after that, the platinum. -The Source

### **NOTHIN' MOVE BUT THE MONEY** (featuring Puff Daddy)

produced by Sean (Puffy) Combs from the forthcoming album

Executive Producers: BJ, Bryan Leach, & Irv Gotti

**GURO** 

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**Tony Bennett Michael Bolton** Boyz II Men **Mariah Carey Neil Diamond Celine** Dion Placido Domingo Gloria Estefan **Amy Grant** Cyndi Lauper John Lennon & Yoko Ono **Collin Raye** Frank Sinatra Bruce Springsteen & The E Street Band **Barbra Streisand** Luther Vandross

Superstar Christmas



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