

## CONCEATURATIONS

THE ONE & ONLY

LBOARD DEBUT





I IVIISS INTY HOMIES

Gold Single

CITELIE D

Already Platinum



TRU TRU 2 da game Double Platinum

Gold



I'M BOUT IT Platinum

4x Platinum





MAX AN INLADY LIKE Gold



MAN Gold

West Coast Bad Doys II



FROM YOUR FAMILY







# I MISS MY HOMIES

FROM THE ALBUM

BHETTO ID

#1 Rap / R&B Soundscan Album! #2 Album Overall! Debut #40\* BB Crossover Monitor

URBAN	CROSSO	VER
WGCI	KPWR	
WPLZ	KBXX	
WVEE	KYLD	
WHTA	<b>Z90</b>	
WZAK	KKFR	
KKDA	WHHH	
WJLB	WBHJ	
WCHB	KDGS	
WAMO	WBTT	
KMJM	KPTY	
WTLC	WWKX	
WIZF	WJBT	
WNOV	KWIN	
WKKV	KYLZ	
<b>KPRS</b>	KCAO	
WCKX	KHTN	
KSJL	KHOM	
KUSP	KKSS	
Anal Man-	. B.O	

. . . And Many More!







**STRESS** 



# LeAnn Rimes "How Do I Live"

**CERTIFIED PLATINUM** 



September 26, 1997 Volume 11



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#### 6 VIBE-RATERS

Chumbawamba thumps the tub at #1 while a debuting Beth Orton, Goldfinger, Kenny Wayne Shepherd and Crystal Method rev up their engines.

#### 8 ALBUMS

Mariah Carey floats to the top with "Butterfly," while Busta Rhymes courts "Disaster" with a #3 bow and #6 Brooks & Dunn prove they are the "Greatest."

#### 34 DIALOGUE

MCA Records President Jay Boberg takes some time from playing with his Barbie cease-and-desist letter to explain to HITS' resident tax evader John Lappen "Head" he can't help him with that I.R.S.

#### 39 POST MODERN

Ivana pays tribute to the memory of the late Mother Teresa by opening a Prada outlet in downtown Calcutta.

#### 61 ROCK

Days of the New and The Offspring roll, Collective Soul, the Stones and Cellophone check in while rockmeister Jimmy "Myself & I" Barnes wanders in the mosh pit of his mind.

#### 69 JAMZ

WAAA Winston-Salem PD Mark Raymond is back at the heritage station where he started his career, and nearly ends it after making the mistake of taking a collect call from JAMZ's long-distance pain, Kandace "The Dog Wags The" Taylor Phyall.

Mariah Carey's "Honey" is sweet at MPS, Sugar Ray "Fly" to the head of REQUESTS, POP MART's Billy Bored says station owners are becoming isolated from their personnel while McVay Media's Jerry King tells on-air talent how to make sure they remember you. Meanwhile, WAVELENGTH proves to be a more effective sexual deterrent than Prozac.

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IN THA MIX

**TOP TENS** 

#### A KEN-DO ATTITUDE



few months ago, Sir Colin A Southgate gave Virgin Worldwide Chairman Ken Berry a mandate to reorganize EMI's North American music operations. Since being named President of EMI Recorded Music, Berry has seized the day, implementing sweeping changes that began with the shuttering of EMI Records and continue this week with the promotion of Nancy Berry to Vice Chairman and the appointment of new Virgin America heads Ashley Newton and Ray Cooper. With this new team in place, Virgin is set for a huge fourth-quarter assault including new releases from Janet, the Stones, Yanni and the Spice Girls.



#### ON THE COVER

Lektra Entertainment freestyle rapper Busta Rhymes discovers the exact moment "When Disaster Strikes..." with the appearance of this HITS cover shot.

# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 • CHOSEN BY THE HITS EDITORIAL BOARD

CHUMBAWAMBA • REPUBLIC/UNIV.

4 LW 9 2W



album: TUBTHUMPER track: TUBTHUMPING

Upped to MTV Heavy! LP hits at presstime. PoMo smash crosses to Pop w/Top 5 Adds: WTMX, WWZZ, WNSR, KPLZ, WAKS, WLCE, WXXL. #1s: CIMX, KITS, KOME, KWOD, XHRM. Top 5: KROQ, Y107, KTCL, WHFS, WFNX. Huge #1 phones. Box, M2. Select US dates late Oct. Mgmt: Doug Smith Assoc. (UK).

SUNDAYS • DGC

2 LW 5 2W 10 3W



album: STATIC & SILENCE track: SUMMERTIME

Crossing to Pop from huge PoMo, APM radio base. LP hits at presstime w/ 250k. Adds: WPLL, WLCE. Huge at WNNX, KZON, WBCN, XHRM, CIMX, WPLY, KWOD, KNDD. Spins at KINK, WXRT, KBBT, WDCG, KZZO, KLLC. MTV, VH1, M2, Added at Box. US dates in Nov. Mgmt: Raymond Coffer Mgmt.

SAVE FERRIS • EPIC

6 LW 16 2W



album: IT MEANS...

track: COME ON EILEEN

W. Coast PoMo radio continues to drive retail, as week two sales thrive at Tower, trend indies, W'house. Huge at Y107, KITS, KROQ, 91X, KEDG, XHRM. Added at WPLY, WENZ, WWCD. Hits Top 40 next wk. Giant video at Box. Where's MTV? Out w/Reel Big Fish. Mgmt: Chris Baca/Buzz Promotion.

4 BLINK 182 • CARGO/MCA

5 LW 6 2W 6 3W



album: DUDE RANCH

track: DAMMIT (GROWING...)

Another big PoMo week. Adds: WBRU, KPNT, KEDG. Big at KEDJ, KLZR, KROQ, KOME. Solid at KTCL, XHRM, WXRK, 91X, WFNX. W. Coast sales continue w/#22-16 Moby. Big at W'house. #4 Rock vid. at Box, M2. 120 Min. interview soon. Less Than Jake tour now on E. Coast. Mgmt: Rick DeVoe.

DAYS OF THE NEW • OUTPOST

9 LW 13 2W



album: DAYS OF THE NEW track: TOUCH, PEEL AND...

Retail reacts to #1 Active Rock, growing PoMo story! #87-57 B'Buy, #28-23 Newbury, #44-35 S'berries. 175k out. Huge: WRIF, KEGE, KEGL, KLBJ, KUPD, WMFS, WRCX, WAAF, KISS. Big at KTBZ, KKND, WXRK, WBRU, KEDG. Video coming early Oct. On tour. Mgmt: Victor Somogyi, Rick Smith/Wild Justice.

6 IMANI COPPOLA • COLUMBIA/CRG

10 LW 10 2W 14 3W



album: CHUPACABRA track: LEGEND OF A...

Pop radio continues to ignite ahead of 10/28 LP release. Added at KPLZ, WLNK, WKQI. Huge at KFMB, KBKS, KKLQ, KYSR. Top 20 spins: WBLI, WIOQ, WSTR, KZZP, WJBQ. Fabulous McG-directed video now delivered. Tour dates, Interview feat. soon. Mgmt: David Sonenberg/DAS Comm. Ltd.

OUR LADY PEACE • COL./CRG

7 LW 8 2W 8 3W



album: CLUMSY

track: SUPERMAN'S DEAD

Multi-format radio attack continues to pay dividends. Selling a solid 6k/wk. nat'lly. Big #57 S'berries re-debut. Top 10 at PoMo, Top 15 Active Rock. Huge: KBPI, WBCN, KNDD, WENZ, KEDJ, WXRK, WHFS, etc. MTV Active, M2. On S/O club tour. Out w/Everclear 10/30-12/1. Mgmt: Eric Lawrence, Rob Lanni.

8 CRYSTAL METHOD • OUTPOST

DEBUT



album: VEGAS

track: BUSY CHILD

LA-based electronic mavens have sold over 30k w/virtually no radio. Now PoMo story builds w/adds at WBCN, KNDD, WENZ. On MTV 120 Min. Just finished Electric Hwy Tour. Huge rave appearances currently in Portland, Vancouver, Seattle this wk. 125k shipped. Mgmt: Richard Bishop/3AM.

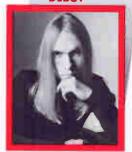
# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 • CHOSEN BY THE HITS EDITORIAL BOARD

9 KEN

#### **KENNY WAYNE SHEPHERD • REV.**

DEBU



album: TROUBLE IS... track: SLOW RIDE

Sophomore LP from young blues sensation hits 10/7 w/300k, following up Gold-plus '96 debut. Giant Rock radio story building. Shooting video at presstime. On tour w/Satriani, Vai. Cover of "Musician" & "Guitar World" now; "Guitar Player" soon. Just did retail promo tour. Mgmt. Ken Shepherd Mgmt.



**OLIVE • RCA** 

DEBUT 13 LW



album: EXTRA VIRGIN track: YOU'RE NOT ALONE

Retail action continues as sensational UK single oils up more spinnage at Top 40, PoMo radio. Big play at 91X, KITS, KROQ, WPLT, KTCL. Solid at Y100, KRBE, XL106. Video rotates on The Box, M2. Promo dates ongoing, including Virgin/Sunset in-store 9/25. Tons of press. Mgmt: New State Entertainment.



#### **GOLDFINGER** • MOJO

DEBUT



album: HANG-UPS
track: THIS LONELY PLACE

Ska-punk-pop wonderboys return with excellent LP sales as cut blows up at PoMo radio. S'berries, W'house, N'bury, B'Buy lead. Huge spins: KTCL, KDGE, CIMX. Big at: WFNX, WBCN, KEDJ, WPLY, 91X, KEDG, Y107, WHFS. Video in post-prod. On tour. 100k+ out. Mgmt: John Reese/Big F.D.



#### **LETTERS TO CLEO • REVOLUTION**

DEBUT 14 LW



album: GO!
track: ANCHOR

"Anchor" weighs in at PoMo radio as anticipation sails for 3rd LP. Spinning at WBZU, WFNX, WBCN, WCYY, KLZR, WPLA, WENZ, WBRU. Video in preprod. Promo tour ending. Out w/ Everclear 10/30-12/1. Shipping 75k. S'berries party on 10/7 release date. Mgmt: Michael Creamer/Creamer Mgmt.



#### **TEXAS** • MERCURY

11 LW 12 2W 12 3W



album: WHITE ON BLONDE track: SAY WHAT YOU WANT

Int'l. smash gains at three radio formats. Top 40, Mod. Adult heats up w/adds at KHMX, WBLI. Big play at KLLC, WNSR, WTMX, KZZP, KALC. APM spins: KINK, KMTT, WBOS. VH1 Med, big at M2. US tour late Oct. Tons of press. 46k shipped. Mgmt: Rab Andrews, Gerry McElhone/GR Mgmt.



#### THE VERVE • VIRGIN

15 LW 15 2W 16 3W



album: URBAN HYMNS track: BITTER SWEET...

Continuing to gain ground at PoMo radio as buzz increases in front of 9/30 LP release. MTV Stress Buzz Clip, huge at M2. Adds: KROQ, 99X. Big at KNDD, XHRM, 91X, KITS, KGDE, ClMX, WFNX. UK dates w/Oasis, US headlining in Nov. XInt. press. Shipping 75k. Mgmt: Jazz Summers, Tim Parry.



#### **ALLURE** • TRACKMASTERS/CRAVE

DEBUT 12 LW



album: ALLURE

track: ALL CRIED OUT

Huge single action fuels LP sales w/big debuts at S'berries, Valley. Single stays huge, highlighted by giant M'land action. R&B, Rhythm/Cross. play still wailing at KHKS, WUSL, KHOM, WKTU, WHHH, WJMN, KIBB, WJHM, KYLD. Video on MTV, BET, Box. BET 10/18, Vibe 10/22. Mgmt: B.A.P. Mgmt.



#### **BETH ORTON • HEAVENLY/DEDICATED**

DEBUT



album: TRAILER PARK track: SHE CRIES YOUR...

MTV Active! London-based trip-hop/folk singer-songwriter creating stir at APM, PoMo radio after big College/Specialty action. Big play at WXRT, Y107, KMTT, WCYY, WXRV, KGSR, WNNX, KTCL. US headline dates in Oct. Big trend indie sales. "R. Stone" feat. soon. Over 50k out. Mgmt: Geoff Travis/Rough Trade.







# ALBUMS

·· 2 WEEKS AGO ·· LAST WEEK

···· THIS WEEK

	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
V V V	MARIAH CAREY	BUTTERFLY	Col/CRG 67835	Multiple tracks in play	020.0
1 2	LEANN RIMES	YOU LIGHT UP	Curb 77885	Multiple tracks in play  Mega rack sales here	238.0
3	BUSTA RHYMES	WHEN DISASTER	Elek/EEG 62130	"Put Your Hands" leads	155.8
1 2 4	MASTER P	GHETTO D	No Limit/Pri 50659	"I Miss My Homies" leads	119.0
2 3 5	PUFF DADDY	NO WAY OUT	B. Boy/Arista 73012	Multiple singles here	117.4
<b> 6</b>	BROOKS & DUNN	GREATEST HITS	Arista 18852	Country superstars	109.7
4 7 7	TRISHA YEARWOOD	SONGBOOK/COLLECTION	MCA 70011	Country superstar hits	98.3
3 4 8	FLEETWOOD MAC	THE DANCE	Reprise 46702	Near two million	97.7
13 9	AQUA	AQUARIUM	MCA 11705	"Barbie Girl" leads	95.0
5 5 10	JEWEL	PIECES OF YOU	Atl/Atl G 82700	"Foolish Games" now	91.2
11	MACK 10	BASED ON A TRUE	Priority 50675	Rap	79.3
6 8 12	MATCHBOX 20	YOURSELF	Lava/Atl/Atl G 92721	"Push" still pushing	79.2
7 6 13	SPICE GIRLS	SPICE	Virgin 42174	"2 Become 1" leads	75.3
14	USHER	MY WAY	LaFace/Arista 26043	"You Make" leads	73.1
15	SOUL FOOD	SOUNDTRACK	LaFace/Arista 26041	Total/Milestone lead	71.6
- 16	ADAM SANDLER	WHAT'S YOUR NAME	Warner Bros 46738	Comedy superstar	71.1
8 9 17	MEN IN BLACK	SOUNDTRACK	Col/CRG 68169	"Just Cruisin'" up next	63.3
10 10 18	PRODIGY	FAT OF THE LAND	XL/Mute/Mav/WB 46	606 2 cuts deep so far	59.2
12 12 19	SUGAR RAY	FLOORED	Lava/Atl/Atl G 83006	"Fly" leads	58.6
19 20	JOCK JAMS VOL 3	VARIOUS ARTISTS	T Boy 1163	Hot compilation	52.9
11 11 21	HANSON	MIDDLE OF NOWHERE	Mercury 534-644	New video added MTV	49.3
15 15 22	FIONA APPLE	TIDAL	Work 67439	# 1 video at MTV leads	<b>48</b> .3
14 16 23	SARAH MCLACHLAN	SURFACING	Arista 18970	"Building A" leads	45.6
13 18 24	BONE THUGS-N-HARMONY	ART OF WAR	Ruth/Relativity 6340	"Teach the World" cut	39.2
17 22 25	SUBLIME	SUBLIME	GA/MCA 1141	"Doin' Time" the cut now	36.9

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)



### NO AUTHORITY

"don't stop"



TRACY AUSTIN, MD KIIS/LA
"Hits you on the first listen...Great rhythm/pop sound."

LISA VASQUEZ, PD Z90/SAN DIEGO
"I put on the record and said 'OH My God that's Incredible' - It's da bomb!"

CAGLE, MD KQKS/DENVER
"One of the best groups out there. This record will be huge...A multiformat smash!"

#### ERIK BRADLEY, PD B96/CHICAGO

"Mainstream pop/dance music from a fresh new act that I'm really behind. Keep your eyes on No Authority... they're gonna make lotsa noise!!"

#### DAN BOWEN, PD WSTR/ATLANTA

"It was the way I felt when I heard Bobby Brown and New Edition for the first time... A unique and refreshing sound for pop radio."

PAUL "CUBBY" BRYANT, MD Z100/NYC
"Now more than ever, in-your-face pop
music Is back and it's evident with
No Authority's "Don't Stop!"

# IMPACTING SEPTEMBER 30th

don't stop, The first single from No Authority's debut album KEEP ON



WORK

Produced by Rodney Jerkins for RJ Productions and Darkchild Entertainment

Executive Producers: Michael Jackson, Jerry Greenberg, Jono Kohan, Richard Walters, & Rodney Jerkins

Management: Smash Music - Richard Walters and Starr Andreeff

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# ALBUMS

.....2 WEEKS AGO
.....LAST WEEK
.....THIS WEEK

* * *	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
9 17 26	OASIS	BE HERE NOW	Epic 68530	"Don't Go Away" now	36.4
22 20 27	TIM MCGRAW	EVERYWHERE	Curb 77886	Country	34.4
18 21 28	WALLFLOWERS	BRINGING DOWN THE	Interscope 90055	"3 Marlenas" added MTV	33.8
<b>-</b> 14 29	AMY GRANT	BEHIND THE EYES	A&M 540760	"Takes a Little" leads	31.3
46 29 30	SMASH MOUTH	FUSH YU MANG	Interscope 90142	"Walkin' on the Sun" leads	29.7
19 25 31	GOD'S PROPERTY	STOMP	B-Rite 90093	New single added MTV	29.6
20 26 32	MARY J. BLIGE	SHARE MY WORLD	MCA 11606	Multiple hits here	29.5
16 24 33	BILLY JOEL	GREATEST HITS, VOL 3	Col/CRG 67347	Some new tracks here	28.6
21 28 34	BACKSTREET BOYS	BACKSTREET BOYS	Jive 41589	"Playing Games" leads	27.0
30 23 35	JAMIROQUAI	TRAVELING WITHOUT	Work 67903	Video upped at MTV	26.1
25 27 36	NOTORIOUS B.I.G.	LIFE AFTER DEATH	B. Boy/Arista 73011	"Mo Money" still the cut	26.1
23 31 37	JOE	ALL THAT I AM	Jive 41603	"Love Scene" leads	24.3
24 30 38	LEANN RIMES	BLUE	MCG/Curb 77821	Falling some this week	23.8
27 34 39	PURE MOODS	VARIOUS ARTISTS	Virgin 42186	Steady seller	22.8
33 32 40	WYCLEF JEAN	CARNIVAL	RH/RC/Col/CRG 682	201 "Guantanamera" leads	22.3
35 33 41	GEORGE STRAIT	CARRYING YOUR	MCA 11584	Country	21.3
31 36 42	MIGHTY BOSSTONES	LET'S FACE IT	BR/Mercury 534-472	"Rascal King" now	21.1
<b>37 37 43</b>	TONIC	LEMON PARADE	Poly/A&MA 531-042	"If You Could" still	19.7
45 49 44	THIRD EYE BLIND	THIRD EYE BLIND	Elek/EEG 62012	"How's It Going" next	17.4
28 35 45	COLLIN RAYE	DIRECT HITS	Col/CRG 67893	Big Country single	17.3
36 41 46	MONEY TALKS	SOUNDTRACK	Arista 18975	From hot movie	17.3
- 38 47	BECK	ODELAY	BL/DGC 24823	"Jack-ass" the cut	16.3
48	JARS OF CLAY	MUCH AFRAID	Silvertone 41612	Christian Rock	16.1
29 40 49	SPAWN	THE ALBUM	Imm/Epic 68494	Collaboration soundtrack	15.0
38 44 50	MY BEST FRIEND'S	SOUNDTRACK	Work 68166	From hit movie	14.9
					THE RESERVE

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

**NEXT UP** 

FOO FIGHTERS (Roswell/Cap) ERYKAH BADU (Kedar/Univ) SISTER HAZEL (Univ)

SWV (RCA)
ULTIMATE HIP HOP (Arista)
MISSY ELLIOTT (GM/EW/EEG)

SOUL IN THE HOLE (ST) (Loud) VANESSA WILLIAMS (Merc) NEAL MCCOY (Atl/Atl G)



## FROM "BEAN-THE ALBUM"

performed by



SONGS FROM & INSPIRED BY THE HIT MOVIE <u>BEAN</u> IN THEATERS 11/7 ALSO AVAILABLE ON OMC'S GOLD ALBUM <u>HOW BIZARRE</u>





"Silver Springs



Produced by Lindsey Buckingham and Elliot Scheiner.

From Their New Platinum Plus Album:

### THE DANCE

#1 Album!

24\* Adult Top 40 17\* Hot AC R&R

PRO-FM Providence Add!

WPLJ New York 17X WBMX Boston 46x WLNK Charlotte 27x WWMX Baltimore 26x The Hit Single! Sold Out Tour!

**B97 New Orleans Add!** 

WENS Indianapolis Add!

**KYSR Los Angeles 17X** KALC Denver 34x KHMX Houston 23x WKDD Cleveland 21x

WSTR Atlanta 19x WPNT Chicago 32x WSTW Philadelphia 27x WRQX Washington 21X

Hit TV Special!

4\* AC R&R 6\* AC Monitor

KC101 Hartford 13x - Add!

WXKS Boston 18x WAKS Tampa 29x KISN Salt Lake 27x WMXB Richmond 17X

www.RepriseRec.com 2 1997 Reprise Records

#### If Chelsea Doesn't Inhale, Will She Still Get A Higher Education?

# FRONT PAGE

Cornershop:
A HUGE BUZZ
AND A QUART
OF MILK

**SEPTEMBER 26, 1997** 

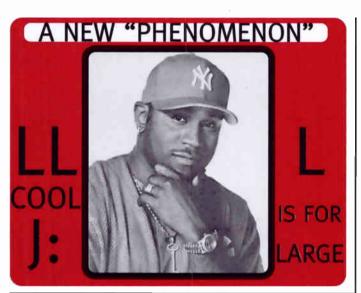
VOLUME 11

ISSUE 562

\$6.00

Epic, Virgin, Island!!! Oh Yeah, Mariah & Busta Hit!!! Whatta Wacky Week!!!

# MASSIVE ACTION!!!



#### Next Week's Chart

Talk about Candlepower! Big doesn't begin to describe it. Huge is an understatement. Try biggest single ever, 'cause that's what Elton John's "Something About The Way You Look Tonight" featuring "Candle In The Wind 1997" (Rocket/A&M Associated) has become. The single is already certified Multi-Platinum based on the shipment of 8 million units, making it the highest-certified single in RIAA history.

But let us not forget "The Big Picture," John's first LP for A&M Associated, also hitting the streets at presstime. A grandiose 700k shipped warming up next to the Candle's glow should bode well for next week's chart debut.

And then there's Boyz II Men, whose "Evolution" (Motown) follows up the 8-times Platinum success of "Boyz II Men II." Top 5 R&B radio action, Heavy MTV rotation and #1 single sales should speak for themselves on this one.

Also cranking up the fourth-quarter heat this week are releases from Brian McKnight (Mercury), Immature (MCA), Björk (Elektra), Chumbawamba (Republic/Universal) and the Sundays (DGC). Look out world, here they come.

There's a new President of Epic/550 Music as well as a new Epic Executive Vice President/General Manager, a new Epic Sr. Vice President of A&R, a new Epic Records Group Black Music President and a new Executive Vice President/General Manager of 550 Records.

And there's a new Vice Chairman of Virgin Records America and Virgin Music Group Worldwide, as well as two new Co-Presidents of Virgin Records America. Oh yeah—there's also one former President of Virgin Records America about to make another move.

As if that weren't enough, there's a new President of Island Records, a new President of Island Records Black Music and there's about to be a new President of Poly-Gram Music Publishing.

Please turn the page for more details.

And then there are the fourth-quarter releases that make this wackiness possible.

As expected, Mariah Carey's "Butterfly" netted the #1 slot on the Album Chart this week as hundreds of thousands of copies of the superstar's new set fluttered out of record stores across the land. Grabbing the top spot was no easy feat, either, given the second-week surge of lil' ol' LeAnn Rimes' latest, coming in at #2.

Here's Handleman's Jerry Adams to give us the play-by-play: "Mariah is back and she hasn't lost a step, and LeAnn looks like she's here to stay as well. These two should be battling it out at the racks for quite a while."

Yesssssssss!!! We couldn't have said it better ourselves, Jer, even if we weren't deformed, spittle-coated idiots incapable of polysyllabic speech.

Consider also the big debut of **Busta Rhymes**' "When Disaster Strikes" at #3 and **Master P**'s "Ghetto D" hanging tough at #4, and you've got the kind of action that really gets the retail drool flowing.

"This is a great time to be a retailer!!" screamed The Wall's Tom Hauserman, putting down his silverware flash-cards just long enough to size up the field. "With huge debuts from Busta, Mariah, Adam Sandler, Usher and the 'Soul Food' soundtrack all in one week, the holiday season is definitely underway!"

Merry fourth quarter, everyone.



## **Anthony's Rise Tops Epic Moves**

he Epic Records Group has undergone an executive realignment, with 550 Music President Polly Anthony being named President Epic Records/550 Music. The announcement was made by Chairman David Glew. to whom Anthony reports.

Epic and 550 Music will remain autonomous labels with their own respective staffs. Glew also announced the following shifts at the top of each label.

- Current Epic Sr. Vice President David Massey is named Executive Vice President/General Manager for the label.
- Kaz Utsunomiya is named Senior Vice President A&R. He was previously the head of A&R at Virgin Records.
- Current Epic Executive Vice President Black Music Ron Sweeney has been upped to President of Black Music for Epic Records Group.
- John McL. Doelp is promoted to General Manager 550 Music. The new post is in addition to his current duties as Executive Vice President 550 Music.

- 550 Music Senior Vice President of A&R Michael Caplan will continue to head the label's A&R activities.
- New Epic worldwide marketing head Steve Barnett and Epic Promotion head John Boulos will report to David Massey.

According to a statement from Sony, Epic President Richard Griffiths will leave the label to discuss other opportunities within the Sony Music Entertainment Group.

Anthony first joined CBS Records in 1978 in the West Coast Promotion Department of Portrait Records. She served as Sr. VP Promotion



Anthony

for Epic Records from 1990-'93, was named GM of 550 Music at its inception and was promoted to President 550 Music and Sr. VP Epic Re-



Massey



Utsunomiya

cords Group in November '94.

Said Glew: "Please see my comment in Billboard regarding this very important announcement."



Sweeney



McL. Doelp

#### Island, PolyGram Action Is Next

lthough there was no official announcement at presstime, Island



Sigerson

Records is set to name Davitt Sigerson President of the label, reporting to Island Chairman Chris Blackwell.

Sigerson is the former President of the now-defunct EMI U.S. label.

In other PolyGram news, the PolyGram Music Publishing presidency vacated by Geffen-bound David Simoné is still very much up for grabs, despite rumors to the contrary. PolyGram ruler Roger Ames would have hung up on us personally, but he was already on the phone with Billboard.

#### Meanwhile, Blackwell Picks Hicks

As part of major changes happening at Island, Hiriam "Last Train To" Hicks "Ville" has been named President of Island Black

Music (I.B.M.) by Chairman Chris Blackwell.

Commented Blackwell: "It's very exciting to see I.B.M. develop a clear identity so quickly. Hiriam's background in ma-

nagement has obviously given him tremendous expertise in artist development. Now let's see if Apple can build a better computer. Whaddya mean,

not that I.B.M.?"

Added Hicks: "I am confident the best is yet to come for Island Black Music.

I appreciate the opportunity that Chris has given me and feel fortunate to be working with such a great team of people. Oh yeah. I hate your JAMZ section."

Hicks joined Island in June '95 as Sr. VP/GM of Island Black Music.

Said Hicks: "I look forward to working with....hey, who WILL I be working with?!!



# The British Are Coming As **Berry Rises & Q Exits**

he massive rumors of massive change for Virgin came to fruition this week as EMI Recorded Music President and Virgin Music Group Worldwide Chairman Ken Berry announced sweeping changes.

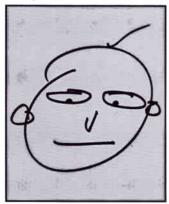
Virgin Records America President/CEO Phil Quartararo officially steps down with an impending, but not vet final, deal at Warner Bros. [see Near Truths, page 24.]

Quartararo is replaced by Virgin UK Joint Deputy Managing Directors Ashley Newton and Ray Cooper who have been appointed Co-Presidents of Virgin Records America. Newton will also take on the role of Vice President A&R for Virgin Music Group Worldwide.

In addition, Nancy Berry



Berry



Newton

has been named Vice Chairman of Virgin Records America and Vice Chairman of the Virgin Music Group Worldwide. She previously held the title of Executive Vice President, Virgin Music Group Worldwide.

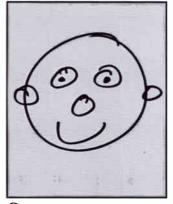
Berry, Newton and Cooper will all report to Ken Berry.

Cooper and Newton began their association with Virgin UK in 1986 by creating the Circa label, which boasted such acts as Massive Attack and Neneh Cherry. Over the last five years, along with Virgin UK President Paul Conroy, they have signed such acts as the Spice Girls, Chemical Brothers, The Verve and Shaggy.

Said Cooper and Newton: "We're excited about the opportunity that we have



Berry



Cooper

been offered. We're respectful of the continued dynamic success and growth of the U.S. company, and we want our roles at Virgin America to be as positive, focused and creative as possible. And, thanks to Ken, we can finally get a decent hamburger."

Added Ken Berry: "The combination of Nancy, Ray and Ashley makes a formidable team. I'm sure they will guide Virgin Records America to the next level of performance. And no, I don't know what happened to your invitation to Nancy's last party."



- 1 KEN BERRY: Berry busy. Will there be a Lott to come?
- 2 ROGER AMES: Poly worldwide chief seals Danny, Davitt deals with a publishing head coming. Can you say "active"?
- 3 POLLY ANTHONY: A new start at her old home as an accomplished career takes on **Epic proportions.**
- 4 NANCY BERRY: The party continues for new Virgin Vice Chairman.
- 5 PHIL QUARTARARO: Is that a Bunny in his pocket or is he just glad to see us?
- **DAVITT SIGERSON:** All's well that's Blackwell's, as new Island President heads for greener grass.



- RAY COOPER/ASHLEY NEWTON: Coming to America. A decidedly British company turns decidedly more British.
- CRAIG LAMBERT: Sony rise, Sony set. Hottest of the red-hot free agents.
- 9 DAVID MASSEY: Sony's his oasis as he climbs the corporate "Wonderwall."
- 10 JOHN McL. DOELP: 550 gunslinger is Celine & mean as he adds "GM" and agrees to drop "McL."

# Pic Of The Week

HITS



#### Last Train To Nostalgiaville

Anyone who ever watched The Monkees' TV series will be glad to know that these guys are every bit as hilarious as they were 30 years ago. Seen yucking it up at a zany LIFEbeat post-show shindig are (l-r) LIFEbeat Executive Director Tim Rosta, Monkee Mickey Dolenz, VH1's Robin Dorian and Monkees Davey Jones and Peter Tork. Just after this photo was snapped, the group rescued some bikini-clad go-go dancers from a caveman (after a wacky, speeded-up unicycle chase), bumped into a fake brick wall and fell down. Kooky!

# WILD

LL COOL J DEF JAM/MERC

The Video Vanguard winner strikes quickly with this uptempo killer. It's exploding, with MTV leading and major-market support coming in from KPWR, KUVE, HOT97, WPGC, KBXX, WJMN, WHHH, PWR96, KMEL WJHM and more. A total runaway that makes even Lyor Cohen smile.... and that ain't easy! SMASH!

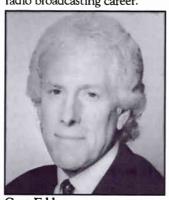
#### WILD CARD

SALT-N-PEPA RED ANT/LON/ISL

The multi-label battle for rights is over and the add parade is underway. Joe Riccitelli and company smoke out of the box with the likes of WPGC, Z90, PWR96, WHHH, WFLZ, KKFR, WWKX, KMEL and tons more it seems like everyone is ready for "R U Ready," so count us in as well!

#### **PGD UPS THREE**

As part of a realignment of senior executive staff, PolyGram Group Distribution President/ CEO Jim Caparro "Row Row Your Boat" announced Monday (9/22) the appointment of Curt "Ain Call" Eddy to Senior Vice President Field Marketing, "Volkswagen" Van Fletcher to Senior Vice President Sales & Branch Distribution and "Farmer" John Esposito to Senior Vice President PolyMedia. The appointments follow the departure of former Executive VP John Madison "Avenue," who left the company to resume his radio broadcasting career.



Curt Edd

Previously VP Field Marketing, Eddy will now be responsible for the newly reconfigured Independent Label Sales (ILS) division, as well as all field marketing and the franchising of all-you-can-eat PGD salad bars.

Fletcher, who was upped from VP Sales, will now oversee all sales and branch distribution activities, including the monthly tequila shooters parties.

Esposito was previously Sr. VP PolyGram Catalog Development Group and will now add catalog exploitation to his responsibilities, overseeing all aspects of PGD's catalog devel-



Van Fletcher

opment and ordering lunch for the entire office.

Commented Caparro: "I am very saddened by John's departure from PGD. Yet I am pleased that our ongoing efforts in career development and succession planning allow us the opportunity to add responsibilities to Curt, Van and Espo. Hey, that sounds like an ice hockey line. I feel very confident the capabilities of these three outstanding executives will allow PGD every opportunity to become even stronger than it has been in the past. And it allows me to pay three guys what one was making."



John Esposito

# CHUMBAWAMBA

# TUBTHUMPING from the album Tubthumper

ALBUM IN STORES NOW (Over 220K Shipped)



WXRK/New York	(21 spins)
Z100/New York	(Add)
KROQ/Los Angeles	(26 spins)
KIIS/Los Angeles	(23 spins)
Y107/Los Angeles	(23 spins)
KYSR/Los Angeles	(24 spins)
Q101/Chicago	(26 spins)
WTMX/Chicago	(Add)
Live 105/San Francisco	(42 spins)
KLLC/San Francisco	(15 spins)
Y 100/Philadelphia	(30 spins)
CIMX/Detroit	(Add)
KDGE/Dallas	(28 spins)
WHFS/Washington	(36 spins)
<b>Z104</b> /Washington	(Add)
KRBE/Houston	(15 spins)
WBCN/Boston	(19 spins)
WXKS/Boston	(26 spins)
WFNX/Boston	(32 spins)







www.chumba.com

produced by Chumbawamba and Neil Ferguson, all songs written by Chumbawamba Management: Doug Smith Associates (UK)

With a name like Chumberwamba, you know it has to be good!

CONT SECURITY .





#### ook Under The Latest Industry Breaches.

- A \$10 million lawsuit was filed against former A&M Records VP A&R Mark Mazzetti by Heath Byers, his former administrative assistant. who accused the executive of making unwanted sexual advances. Mazzetti, in turn, has filed a wrongful-termination suit against A&M and Poly-Gram seeking "several millions of dollars." Mazzetti's attorney dismissed Byers' allegations as "totally fabricated," insisting the accusations were invented to pressure Mazzetti into promoting him. Byers claims the executive threatened to fire him if he didn't respond to his advances, exposed himself several times and showed up at his apartment asking to spend the night.
- Freeworld Entertainment and Tool have exchanged lawsuits, with the label complaint charging the group with a "wrongful attempt to abandon its exclusive recording contract" and the band claiming the label failed to pick up an option, rendering the pact invalid. "We still hope that this can be resolved," said Tool manager Ted Gardner.



Tool

 Mattel continues on the trademark infringement warpath, following up last week's MCA suit over the hit Aqua song, "Barbie Girl," with one against Japanese automaker Nissan for the TV ad featuring dolls resembling G.I. Joe, Barbie and Ken. Said the tov manufacturer: "The commercial features a Nick doll, which bears a striking resemblance to the G.I. loe doll. escaping from the mouth of a dinosaur, which bears a striking resemblance to Mattel's 'Jurassic Park' line of dinosaurs. Nick then gets into a toy Nissan sports car and drives to a dollhouse, which borrows elements from various Mattel Barbie dollhouses."

UNIVERSAL

(TOTAL: 9)

 Andrew Pitt, the lead prosecutor in the '80s Joe Isgro "payola" case, was sentenced to two years in prison for taking more than \$133,000 from felons and other informants while working for the Justice Dept. Pitt, who resigned from the U.S. Attorney's office in May, had faced up to 30 months in prison.



Agua

### Where's Liv?



"Cool, but when do we get to meet **Liv**?" wondered those pictured here while fawning over the success of Aerosmith's "Nine Lives." Realizing Steven Tyler's hot little acting offspring was a no-show, Columbia A&R guru John Kalodner donned a sexy negligée to assuage the throng, 'cause that's the kind of wacky, artist-friendly guy he is. Pictured are (back row, I-r) Aerosmith's Brad Whitford, Columbia Sr. Dir. A&R/Marketing James Diener, Sony Music President/COO Thomas D. Mottola, Kalodner, Columbia Sr. VP John Ingrassia and Bus. Mgr. Burton Goldstein; (front row, I-r) Mgr. Wendy Laister, Aerosmith's Joey Kramer, Columbia President Don lenner, Sony Music Executive VP Michele Anthony, Columbia Sr. VP Will **Botwin** and Aerosmith's Tyler, **Joe Perry** and **Tom Hamilton**.

#### Who's got what on this week's album chart POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT Power Points LABEL Top 10 Top 20 Top 50 WARNER 364 12, 16 2, 3, 8 27, 38, 44 MUSIC GRP. 10 18, 19 (TOTAL: 11) BMG 246 5.6 14, 15 23, 34, 36 (TOTAL: 10) 37, 46, 48 SONY 219 1 17 22, 24, 26 (TOTAL: 11) 33, 35, 40 45, 49, 50

47 EMI 137 4 | 11, 13 39 (TOTAL: 4) POLYGRAM 69 21, 29, 42 (TOTAL: 4)

7,9

209

25, 28, 30

31, 32, 41



#### PRICK UP THEIR EAR



They're kinda zany up there in the Pacific Northwest, no doubt about it. Need proof? Check out the kind of wacky topical humor Z100/Portland PD Ken Benson and company came up with to promote their station. As you can see from the

HITS

photo above, they illustrate their contention that Z100's "Morning Zoo" is "Ear-resistible" by employing a likeness of Mike Tyson clutching a gory severed ear. Wheeecee-hawwwwww!!!! Ain't that a hoot? And talk about results! The station's

already being sued for copyright infringement by Don King!!!

Station GM Ron Saita recently received a purdy little C&D advising him that Don King Products, L.L.C. owns "the exclusive worldwide rights to Mike Tyson's name, image

and likeness" and demanding that Saita stop trampling the company's rights. Added King attorney John S. Wirt, "If you don't comply, we're gonna have Marv Albert come over there to take a chunk out of your lower back."

#### TOP SELLING - SINGLES

The best-selling singles this week are #1 Boyz II Men (Motown), #2 Mariah Carey (Col/CRG), #3 Usher (la-Face/Arista) #4 LeAnn Rimes (Curb), #5 Notorious

B.I.G. (BB/Arista), #6 Timbaland & Magoo (Atl/Atl G), #7 Puff Daddy (BB/Arista), #8 Backstreet Boys (Jive), #9 Aqua (MCA) and #10 Allure (Crave).

#### She's A Multi-Platinum Shooting Star



"See Sheryl, no stinking retail fiasco's gonna keep us down!" guffawed A&M Chairman/CEO Al Cafaro (r) to Sheryl Crow (l) during one of those sales award moments that positively drip with artist-label love. After posing for more gratuitous trade shots, the two celebrated Crow's five-times Platinum worldwide sales by cruising to a local Wal-Mart and spraying it with a few dozen rounds from a gun they bought in the sporting goods section.

#### Filter Tip: Work Under Contract



While recently accepting an award commemorating the Platinum certification of Filter's debut LP, brainchild/songwriter Richard Patrick announced that he would be working without his old creative cohorts in the future. Those around him breathed a collective sigh of relief while reflecting on their respective ironclad employment agreements. Pictured whistling while they work are (I-r) managers Gail C. Perry & Richard Bishop, Reprise President Howie Klein, Patrick, Executive VP/GM Rich Fitzgerald and Warner Vice Chairman/General Counsel David Altschul.



#### ACTION

The MTV adds this week are Wallflowers (Int.), En Vogue (Elek/EEG), U2 (Isl.), Robyn (RCA), Hanson (Mercury), God's Property (B-Rite/ Int), Total (LaFace/Arista) and The Firm (Int.). Rotation increases go to Chumbawamba (Uni.), Sublime (Gas A/MCA) and Jamiroquai (Work). WILDCARD!

**Most Added At** Mainstream & **Rhythm Crossover** 

**Over 65 Stations OTB** 

Majors Include:

**KDWB** KUBE

KRBE **KKFR** 

**WFLZ** KACD

WIOQ **KS107** 

**KMEL KYLD** 

**NMLW Z90** 

92Q WQZQ

**B96 KHTS** 

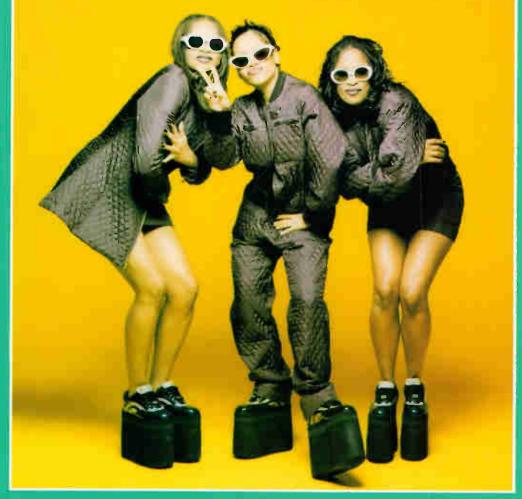
**WWKX WHHH** KHOM







**WPGC** 



From the forthcoming album RAND NEW in stores October 21st

> All formats Impacting September 22nd







٥

N

SIGERSON GETS SET TO DO A LITTLE



TALK ABOUT A PUFF PIECE

# MOVIE SCORES

	Title	Weekend Gross	Per Screen Average	Total Gross	Sound Track
1	IN & OUT	15.0m	7540	15.0m	Motown
2	THE GAME	9.0m	3713	28.3m	_
3	WES CRAVEN'S WISH	6.0m	2413	6.0m	_
4	L.A. CONFIDENTIAL	5.2m	6777	5.2m	Restless
5	THE FULL MONTY	3.0m	4649	10.3m	RCA Victor
6	A THOUSAND ACRES	2.9m	2427	2.9m	_
7	G.I. JANE	2.4m	1181	42.5m	H'wood
8	MONEY TALKS	2.2m	1127	37.2m	Arista
9	AIR FORCE ONE	2.1m	1100	166.1m	Varese
10	FIRE DOWN BELOW	1.6m	737	14.0m	WB











Bruzzone

Cody

Horton

on Poore "Side of Town" has been promoted to Vice President Modern Rock Radio Promotion for RCA Records by Sr. VP Promotion Ron Geslin "Alley." Poore will oversee all aspects of the alternative promotion department and pick the lint off Ron's jacket... Julie "Twilight" Bruzzone has been upped to Vice President Marketing for RCA Records by Executive VP/GM lack Rovner "Under Sideways Down." Bruzzone will direct the marketing efforts in overseeing the longterm career development of label artists as well as successfully complete the TV Guide crossword puzzle every week... Melinda "Drinking Wine Spody" Cody has been named Head of Business Affairs for V2 Records by label President Dan Beck "O-La." Formerly Atlantic's Director of Business & Legal Affairs. Ms. Cody will oversee all of V2's business and legal affairs for North America, including label deals, artist contracts, soundtrack agreements and inflating Richard Branson's hot air balloon... Julie Horton "Hears a Who" has been tapped as Musi-Cares Senior Project Manager by NARAS President/CEO Michael "Red Light" Greene "Light." Horton will produce additional revenue-generating events and projects to benefit the efforts of MusiCares by reissuing the entire Hampton Grease Band back catalog...

"Boom" Mike Schaefer has been appointed General Manager Western Region for Broadcast Data Systems (BDS) by VP/GM Joe "Walla" Wallace. A 27-year industry veteran, Schaef has worked at KIIS-FM L.A., Elektra, Virgin and trade publication Radio & Records, where he hid his copy of HITS inside a Playboy when Bob Wilson was around... "Que Sera" Sarah Weinstein Dennison is boosted to Senior Director Media Relations at Island Records by Sr. VP Media Relations John Vlautin "Drum." Weinstein Dennison will spearhead national media campaigns on a wide variety of label artists while finishing up her PhD at Insane Clown Posse University in Bradenton, FL... Keith "Sparky" Lyle is moved up the food chain to Manager of Media Services for Atlantic Records by VP Artist Relations & Media Svcs. Bob "B." Kaus "I Said So." Lyle will oversee publicity photographs, organize archival resources and build a replica of the Empire State Building out of paper clips... Sue "Ner Or Later, Love's Gonna Get You" Marcus is named Senior Director Media & Artist Relations for Mercury Records by VP National Media & Artist Relations Lauren "Order" Murphy. The ex-Roadrunner PR exec will fulfill publicity campaigns for label artists and touch her nose with her tongue at the same time.







Lyle





Morcus







#### FROM THE NEW ALBUM THE BIG PICTURE

**R&R HAC BREAKER 21\*** BB ADULT TOP 40 38-35\* **#5 Most New Stations R&R AC 2\* BB AC MONITOR 2\*** #1 Greatest Gainer

> New at Including: Q102/Cincinnati **WQAL/Cincinnati WNKS/Charlotte** WKRZ/Wilkes-Barre KVUU/Colorado **WHTS/Quad Cities** WTIC/Hartford







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\* If you live in the LA area and are interested in becoming a Tour
 Outreach volunteer, please call the LIFEbeat office for more information.



# NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

Whoa. The rumor mill came to a screeching halt as reality hit hard on a number of fronts. At Virgin, Ken Berry continues to give his worldwide domain a resoundingly British flavor. Already there's massive tonguewagging over the ascension of Nancy Berry, as well as new Virgin U.S. Co-Presidents Ashley Newton and Ray Cooper, who head stateside packing an extremely successful track record at marketshare-rich Virgin U.K. (it jumped 5.4%-11.9% under the tandem and President Paul Conroy). And while there's no lack of industry respect for the duo, skeptics are already wondering how they'll handle the complexities of the uniquely American marketplace. Cooper and Newton's arrival runs concurrent with new releases from the Stones. Janet. Yanni and the Spice Girls, whom the pair helped break across the pond... Said moves in Berryland leave the Phil Quartararo/Warner Bros. scenario simply a matter of "When?" Current line pointing to year's end...

#### A BRAVE GLEW WORLD



**DAVE GLEW:** Epic moves in his image.

Meanwhile, like Berry, Epic's Dave Glew continues his sweeping changes with the anointment of Polly Anthony as chief of the Epic and 550 labels, as well as the subsequent executive reorganization of the two imprints. Glew's move is earning massive praise as Anthony (who has been with CBS/Sony for 20 years) prepares to guide a label that few know as well. The Epic/550 moves come during a period of change at Sony Music, where a significant number of jobs are being affected by a reorganization. Perhaps the most surprising development was the sudden free-agent status of Epic promotion slinger Craig Lambert. Is he already looking at new options? Meanwhile, Richard Griffiths and Thomas Mottola are currently discussing a possible future role for Griffiths within the Sony Music Group. Among others impacted are Ray Harris, who exits Epic, while lips flap over Kaz Utsunomiya, who recently joined Griffiths as head of Epic's A&R team... And then there are the changes at Island, with many pointing to a very active Poly Worldwide head Roger Ames, who is fresh off orchestrating the Motown/Danny Goldberg deal. Davitt Sigerson's impending appointment to Chris Blackwell's kingdom leaves questioners questioning the future look of the label... No matter what you hear, the PolyGram Pub job is still wide-open... Rumor Mill: Steve Barnett, Colin Southgate, Jon Leshay, Michael Plen, Stanley

Winslow & Andre Harrell.

# Now, she's one in



# The One I Gave My Heart To

a reart Wrending ballad Witten by Diane Warren

ieliew-up to the
Billibeard R&B \*1 smash hits
One in A William' &
"If Your Oirl Only Knew"
and the top 10 hit
"Four Page Letter"

<u>JUST ADDED:</u> KQKS WHOT KDON KACD AND MANY MORE

#### ALREADY ON:

MBBW 30	<b>WIMN</b>	29x WNV	Z 31x	WPGC	99x	WERQ	25x	KBKS 18x	WJJS	PO.
WHYI 12	x KHOM	13x WWR	Y 118x	KMEL	11x	KLUC				
WHHH 13	x KQKQ	18x KIKI	21x	KBION	28×	KD <b>G</b> S		KKSS 16x	WEHN	
KKFR 14	KPRR	13x WDJ)	127	WWCK		WWR				25x 2 l



from her DOUBLE PLATINUM album One In A Million



Produced and Arranged by Guy Roche Mixed by Mick Guzauski Written by Diane Warren

Executive Producers: Jomo Hankerson, Michael Haughton & Craig Kallman Creative/Management Consultant: Barry Hankerson







# LETTERS

#### Rosta Man Vibration

Dear Dennis:

I'm pretty sure you know this and that I don't have to say it, but we worship you and HITS. We think it's the only magazine anyone needs. Thank you for always saying yes to us... Your support means everything.

Tim Rosta LIFEbeat N.Y.C.

HITS replies: Thanks, Tim, but our accounting department tells us your subscription bill is six months overdue and if we don't receive it by the end of the month, you're going to need Billboard.

#### Read It & Peep

Dear Mr. Jackson:

I hope everything is going well. Enclosed please find a sampler of "Luke's Peep Show Vol. 1," the new release from Luke Records. It is a new collection of hip-hop, bass and R&B music featuring Father (formerly Father MC), Jiggie the Lady, Luke, singers JTL and others. Any consideration for the CD in HITS would be appreciated.

Tracy Grant Double XXposure N.Y.C.

HITS replies: Gary's grateful for any kind of action he can get, Tracy, but his wife doesn't allow him to listen to anything more stimulating than Steve Lawrence and Eydie Gorme.

#### **KRUNK Funk**

Dear Roy:

TONIGHT!! KRUNK would like to invite you to their performance at Coconut Teaszer on Sunset Blvd. in Hollywood, CA. If you are interested in seeing the band tonight, please give me a call and I will put your name on the list.

Jeff Gordon Hard to Handle Mgmt. Ltd. N.Y.C. HITS replies: Wait a second Jeff, isn't tonight the season premiere of "Touched by An Angel"? Or is it the night I trim my cuticles and use them to build a miniature model of the USS Nimitz? I forget.

#### **Family Matters**

Hi Roy:

Jon Konjoyan here (AC promoter and brother of HITS interviewer Dave K.) with the kind of photo you don't often see in HITS. No backwards baseball hats, nose rings or tattoos here, just genuine smiles from me, Reprise's Beth Nielsen Chapman, Warner's Carl Scott and Bonnie Raitt. I dare you to print this!!

Jon Konjoyan JK Promotion Hollywood, CA

HITS replies: Not that we wouldn't love to take you up on your dare, Jon ole boy, but first we must ask you something we've been meaning to since we found out you were Dave's brother. Do you like gladiator movies? If you answered yes, here's Tony & Larry in a tender scene from "Spartacus."





## WRONG WAY

# sublime

**ALBUM APPROACHING 3 MILLION!** 

KIIS WKRQ WSTR

WWZZ KMXV WFLZ (Top 15 Callout!)

**WXYV KHOM KLLC** 

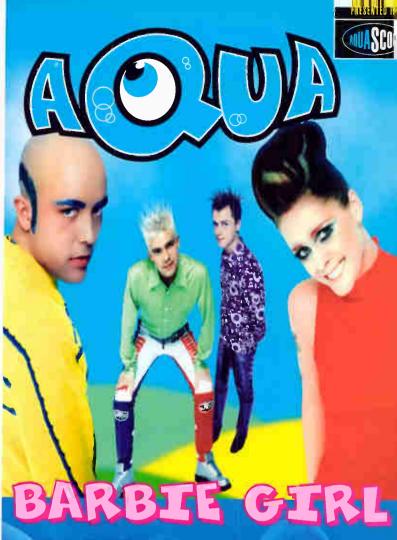
KBBT ...and many more!





Produced by Paul Leary
Management: Jon Phillips & Jason Westfall





LIFE IN PLASTIC, IT'S FANTASTIC!

## STILL SMOKIN'!!

- OVER 140,000 ALBUMS SOLD IN TWO WEEKS
- #1 REQUESTED AT RADIO
- OVER 3,000 TOTAL BDS SPINS



AUDIENCE REACH
 25 MILLION



From the debut album AQUARIUM

Produced by Johnny Jam, Delgado, S. Rasted & C. Norreen Management: T.G. Management (John Aagaard)

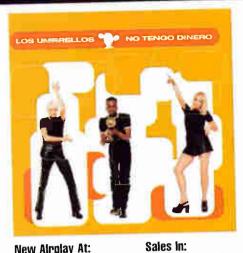
# VIRGIN'S RHYTHM METHOD

LOS UMBRELLOS



"PIECE OF MY HEART"

конт 45х



ACAA 1	HII PIO	y nt.		Guide III.
CACD :	34x K	BB		Dallas
				Houston
n Rot	tation	At:		San Antonio
KHYS	51 x	<b>KZFM</b>	48x	Austin
KHKS	49x	KHFI	45x	Albuguerque
KPRR	85x	KRBE	21x	Tucson
кснх	55x	KZII	47x	Miami
KIXY	79x	WKTU	19x	***************************************
KKSS	55x	KRUF	15x	Hawali
mnoo	~~			

# "NO TENGO DINERO"

#8 #7 #9 #5 #12 #26 #29 #16

**Big Requests** 

Wherever Played!

# SNEAKER



Over 60,000 BDS Spins Since Release! Approaching 300,000 LPs Sold!

ln	Rotation	At-
ın	KULALIUII	AL.

111 110 10					
WALC	82x	WXRK	39x	KLLC	21 x
KIIS	42x	WSTR	21x	WEVZ	41 x
KYSR	32x	KRBE	17x	KRUF	31 x
KBUU	21x	KKLO	39x	WTIC	18x





# KBFM 42x KJY0

WPOW 10x

8x

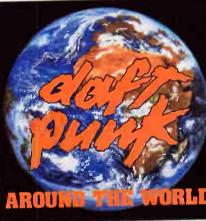


is One Of The Best Testing Records At: IN IMPLICATE THE AND WITH 48X

AA DIAMA	0/A	VILLE 40	A 1101111	10.0	
New A	lirola	y At: K	ACD 31x	Sales in:	
				Boston	#23
in Rot	ation	At:		Providence	#27
WIOO	14x	WJJS	28x	Hawaii	#13
WPOW	15x	WOCQ	24x	Orlando	#24
WZJM	15x	KWW	48x	San Diego	#47
WJBT	16x	<b>KPRR</b>	21x	Tampa	#47
KKSS	17x	WFHN	23x	<b>Jacksonville</b>	#45
KIKI	19x	KUBE	7x	Roanoke	#36
KDGS	21x			Fresno	#29

# SHAGGY

"AROUND THE



	44		Color In:	
New Al	rplay At: )x    KHDM 9x	Į.	Sales in: Los Angeles San Francisco	#21 #20
in Rota	tion At:		Houston	#30
KHYS 4	15x KDON	30x	Sacramento	#30
KYLD 3	19x KZQZ	30x	Seattle	#30
KIBB 2	5x KHTN	28x	San Diego	#34
KACD 2	21x KWIN	27x	Chicago	#39
KCAQ 8	35x WBTT	42x	Dallas	#42
KTFM 3	31x WPOV	V 11x	Miami	#43
KPRR 3	BOX WKTU	7x	San Antonio	#13

A #1 Club & Mix Show Record!



"G UNDERGROUND"

# SATISFACTION

# WHEELS & DEALS

BY JOE FLEISCHER

DREAMWORKS MAKES OURS THEIRS: In the final raveling of one of the most competitive signing derbies of this tumultuous year, those who were there first remained standing until the last. And so, DreamWorks' Michael Goldstone inks singer/songwriter Jimmy Gnecco's hugely buzzin' NYC-based band, Ours, despite the concerted efforts of several labels, including an intense lastminute run from the suddenly very acquisitive Rick Rubin on behalf of the new American/Columbia deal... LABEL ACTION AND REACTION: Continued shaking atop the majors results in more talented A&R pros hitting the street, with this week's Epic Records shakeup sending East Coasters Lee Dannay and Steve Poss and West Coast Urban specialist Ted Lowe on to the free-agent list. Columbia layoffs seem to have left A&R untouched. Despite rumors swirling of a possible return to Virgin, Kaz Utsunomiya is confirmed as Sr. VP of A&R...

Moments later, Phil Q's departure from Virgin, Nancy Berry's elevation to Vice Chairman Worldwide and the announcement of the imminent arrival of Brits Ray Cooper and Ashley Newton, had musers musing over possible implications for Virgin and the labels most often mentioned as possible Phil Q. destinations-Warner Bros. and Reprise... At presstime, buzzers were buzzin' that former producer and EMI Records President Davitt Sigerson would soon ascend the Island Presidency. Does that mean longtime vet and former Chrysalis Publishing head Tom Sturges is headed for PolyGram Music Publishing?... Is a much-rumored shift-change atop another major about to send more A&R reps onto the open market? Lots of whispering that Quake '97 may only be half over... Meanwhile, with so much job insecurity in the ether, managers and attorneys are becoming increasingly concerned about how senior execu-

tives (especially presidents) regard artists the labels are pursuing. Is the importance of the A&R person's longevity therefore concurrently shrinking? Is A&R now all about scouting? Can a staff make quality records without senior creative staffers in the mix?... A hot three-way battle among Warner/Chappell, EMI and Chrysalis is in progress for Interscope's smash Smash mouth. Greg Sowders and Rick Shoemaker seem to have Warner/Chappell out in front... WORK's Bond has pub heat from BMG, Warner/Chappell and Zomba... Meanwhile, the Citizen King and Blink-182 pub derbies start to really simmer... Barrister Stacy Fass joins the law firm of Davis & Shapiro, opening the firm's West Coast office... Look for long-buzzin' Austin band Spoon to ink a longterm deal with either Elektra or Matador/ Capitol sooner than later... Hot on the heels of his tour stint with Beth Orton, Organica's PJ Olsson inks with Columbia, courtesy

of Tim Devine... Next week, the weasels set off for Glasgow for another edition of the growing international music conference In The City. Watch here for the international weasel update next issue... BUZZIN': Brooke Ramel, Crush, Pets and Dimestore Hoods. Email: hitslosers@aol.com.

#### Spoon



Well, we're waiting ...

# Buzz Gigs

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
HOLY BULLS	September 25 10:00 pm	CBGB's NYC	Buzzin' West Coast band gives East Coast weasels a taste.
MOONSHINE TOUR	September 25	Metropolis 7 pm-4 am	Keoki, Cirrus and Carl Cox. More Irvine, CA info: www.moonshine.com
IN THE CITY	Sept. 27-Oct. 1 tba	Glasgow Hilton Glasgow, Scotland	Incoming weasels weaken the nation.
MICRO MINI	September 28 tba	Crocodile Cafe Seattle	Band returns home after L.A. showcase and weasels follow.
ORNAMENTAL	September 30 8:30 pm	Mercury Lounge NYC	Look for a heavy turnout following big CMJ show.

# WHEELS & DEALS

# Shoots & Scores

#### BY DOMINIC GRIFFIN

BACK IN BUSH: Bush's much-talked-about "Mouth" is back on Hollywood Records' ST to "An American Werewolf In Paris." Kudos to Disney honcho Joe Roth, who moved the release of the movie to accommodate the band... After a reportedly hot contest between MCA, Elektra and Interscope, Jay Boberg and the MCA team have come out on top for the ST to Fox's Angela Bassett-starrer "How Stella Got Her Groove Back." Key to the deal was Boberg's ability to deliver Jimmy Jam and Terry Lewis, who will produce the ST and supervise music. Look for a release on Flyte Tyme with MCA handling marketing, promotion and distribution. The flick goes into production Sept. 29... Jane Hampshire's book about the making of "Natural Born Killers," "Killer Instincts," is causing lots of gasps and whispers around town. Hampshire, who produced the movie with partner Don Murphy, was instrumental in the musical

direction on that film, and pulls no punches regarding her feelings about its music supervisor. Her next project with Murphy is the highly anticipated "Permanent Midnight."... Atlantic's Kallman & Higman and Fox's Ziffren have wrapped up the ST to Fox's "Great Expectations," and now the Oscar buzz on the film and records (score and ST) can officially start. Expect the simultaneous release of several singles at multiple formats. Which artist will be first at radio remains to be seen, but pointers pointing to Duncan Sheik and Lauren Christy... It's great to see "The Full Monty" doing boffo B.O. business. If you haven't checked out this ST, you should. In the U.K., the excellent Tom Jones cover of "You Can Leave Your Hat On" is being released as a single, but there are no U.S. plans yet. This track could be a smash at A/C... Delicious Vinyl's David Lyman and Mike Ross have picked up the ST to the comedy

"Love Kills," which Mario Van Peebles helmed and scribbled. Naturally, the ST will feature many DV acts, but there is room for other artists. The as-vet-studioless flick stars Peebles, my old girlfriend Lesley Ann Warren and Daniel Baldwin... The Tri-Tone crew have secured foreign financing, through Imperial Entertainment's newly created Screenland division, for their "Speed Queen," and are close to locking down a very buzzing helmer. Following, in flashback, the life of a drug addict on death row, it's littered with pop culture references (read: lots of music)... Ralph Sall secures "The Party" for Columbia Pictures. The flick, from the writers of the "Brady Bunch" sequel, is being produced by Betty Thomas and has been described as being in "the John Hughes vein." The film reportedly has 56 music cues, so there's room for everyone... "Money Talks" helmer Brett Ratner has signed a first-

look, three-year record deal with Capitol Records to release STs from Ratner-produced and directed films. This is the second multipicture deal Gary Gersh has signed since Rachtman's departure from the Tower. You think he's trying to prove a point? Behind The Scenes: Bruce Springsteen, Ed Burns, Bud Carr.

#### Lauren Christy



I'd walk this earth for you.

# Soundtracks

PLUG 'EM IF YOU GOT 'EM

MOVIE	LABEL	CONTACT	STUDIO
THE AVENGERS	Atlantic	Higman/Kallman	Warner Bros.
DR. DOOLITTLE	Atlantic	McCurry/Higman/Kallman	Fox
DEAD MAN ON CAMPUS	Nickelbag/DreamWorks	Dust Bros./Peter Afterman	MTV
WELCOME TO WOOP WOOP	Cherry Entertainment	Jolene Cherry	Sam Goldwyn
SCREAM	Capitol	Ed Gerrard	Miramax
JACKIE BROWN	Maverick	TriTone	Miramax
54	Capitol	Coati Mundi/Susan Jacobs	Miramax
HOW STELLA GOT HER GROOVE BACK	Flyte Tyme	Jimmy Jam/Terry Lewis	Fox
LOVE KILLS	Delicious Vinyl	David Lyman/Mike Ross	tbd
HOME ALONE 3	Hollywood	Mitchell Lieb/Laura Z	Fox

#### #1 NOST ADDED

WF mpa WIOQ/ delphia **KISS 108** ton WWZZ/ Wash aton D.C. Y100/ N XL 106.7/ **orlando** WPRO/ Providence KHOM/ New Orleans WQZQ/ Nashville WPXY/ Rochester WRVQ/ Richmond

...and many more!



the next single from

their triple platinum album middle of nowhere

Produced by Stephen Lironi. Mixed by Tom Lord-Alge. Management: Triune Music Group, Los Angeles







# WHELS & DEALS

# posers!

a bi-weekly visual index of your favorite weasels



ENFANTS TERRI-BLES: It's all about boys this week, and who better to lead off than Mercury's triple-platinum trio Hanson, posing here with some weasels who helped make it all possible. Seen just before the brothers bought Costa Rica with a Discover

card are (I-r) Isaac Hanson, Mercury Group Chairman Danny Goldberg, Taylor Hanson, Mercury VP of A&R David Silver, Mercury Sr. VP/Head of A&R Steve Greenberg and Zach Hanson.



4H POSSE: Jive artists the Backstreet Boys don't care much about the fame, the Gold plaques, the perks, the panting teen nymphs. They're all about keepin' it real and representin' life in tha 'hood. Seen just prior to tossing a coin to the homeless Vanilla Ice are (front, I-r) the group's Kevin Richardson, AJ McLean, Nick Carter, Brian Littrell and Howie Dorough and (back, I-r) Zomba Recording Corporation Chairman/CEO Clive Calder, co-manager Johnny Wright, Jive Senior Dir. of A&R David McPherson, co-manager Donna Wright, Jive VP of Artist Marketing Janet Kleinbaum, Jive President Barry Weiss and Jive Senior VP/GM Tom Carrabba.

THE MXPX SIX:
"Dear Mom," writes
Mike Herrera of
A&M's MxPx. "It's a
blast being in a rock
band. Here we are in
L.A. with a couple of
guys who are gonna
make us big stars.
They're real cool,



even though they don't have any tattoos or piercings and we had to show them how to use the bong you sent me. Tell Grandma I found that Adam Ant record she wanted." Seen (I-r) are A&M Dir. of Product Management Scott Carter, Herrera, the band's manager Creighton Burke, the band's Tom Wisniewski, A&M VP of A&R Larry Weintraub and the band's Yuri Ruley.

# Pic of the Week



DREAMS COME TRUE: You know there's nothing we like more than the always-riveting mixing board shot. And when we can have the omnipresent Sean "Puffy" Combs at work with the latest artist to get the Puff Daddy magic, it just makes our head explode from the whole "cool people operating indecipherable machinery" photographic wonder. As our radio staff says whenever they encounter this kind of shot, "Wheeeeee-dogggieeee! Look at all them purdy buttons! Is that where music comes from?" And,

of course, we always answer, "No, music comes from FedEx in those big, shiny envelopes." Then they yawn and take a long, peaceful nap. By the way, Puffy is seen here with Mercury star Brian McKnight, whose "Anytime" LP features material written and/or produced by McKnight, Mary J. Blige, Diane Warren, Trackmasterz, Keith Thomas and, of course, Puffy.

## premier poser.

Polydor A&R Director Tom Storms paid his dues as the tape slave at Capitol Records in 1990, catching the eye of then-Head of A&R Simon Potts, who quickly upped young Tom to full-fledged A&R weasel. (His parents must've been so proud that he put his highfalutin' USC education to such honorable use.) After jumping to Atlas Records, cum Polydor/ Atlas, cum Polydor, he inked the heavily buzzin' Love Battery from Seattle and an L.A. band that has dominated the charts since its June 1996 release, Tonic. Still going strong, Tonic releases its third smash single, "Soldier's



Tom Storms He IS family-oriented A&R.

Daughter," on October 6. And speaking of daughters, Tom and his beautiful wife Cheryl gave birth to their first, Ollaneve, just last June. On the distinct honor of being named this week's Premier Poser, Tom said: "Oh, God, no! This is like being on the cover of Sports Illustrated--I'll probably go deaf in two weeks. Of course, it's not like anybody's going to read this crap."

No format restrictions allowed.



Vital Ingredient for airplay

Now playing on a Modern Rock station near you Now Playing on a Top 40 station near you Now playing on a Modern Adult station near you Now playing on a Dance station near you

Now playing on a music station near you...

KRBE/Houston (20x)... KROQ/Los Angeles (25x)... Live 105/San Francisco (25x)

The Planet/Detroit (17x)... KTCL/Denver (new)... WXXL/Orlando (20x)

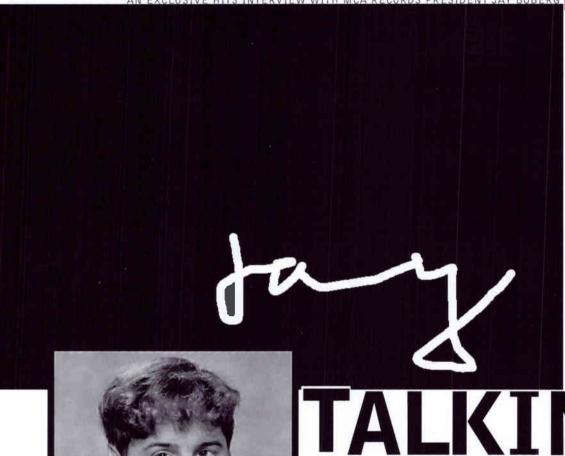
Y100/Miami (20x)... CIMX/Detroit (new)... KNDD/Seattle (new)

# olive

you're not alone



AN EXCLUSIVE HITS INTERVIEW WITH MCA RECORDS PRESIDENT JAY BOBERG BY JOHN LAPPEN





oung veteran Jay Boberg has learned his lessons well in his meteoric music business career arc. Starting as a 20-year-old college rep for A&M Records in the '70s, he co-founded I.R.S. Records with Miles Copeland, where he signed and helped break such acts as R.E.M. and the Go-Go's, before moving on to head MCA Music Publishing and now, to his current position as MCA Records President.

Based in L.A., the San Francisco-born, 39-year-old Boberg has overseen all of the operations of MCA Records since his installment as President of the label in January '96. He was more than well-suited to take over the post after prior stints as President of MCA Music Publishing and I.R.S. Records, where Miles tapped him to head the cutting-edge company when Boberg was all of 25 years old. As one of the youngest record executives in the industry, he helped turn I.R.S. into one of the industry's cutting-edge powerhouses by discovering and developing some of the most visible bands of the 1980s and '90s, including Fine Young Cannibals, Oingo Boingo, Concrete Blonde, English Beat and dada as well as R.E.M. and the Go-Go's. Boberg helped develop the label's publishing arm as well as I.R.S. Media, a film production company that numbered among its releases critically acclaimed pictures like Billy Bob Thornton's first produced screenplay, "One False Move," and Alison Anders' "Gas, Food and Lodging."

After selling I.R.S. to Thorn-EMI in '92 and then departing in '94, Boberg took over the helm of MCA Music Publishing before moving on to the Presidency of MCA Records, a post he calls "one of the most exciting challenges of my life." In the first year alone, he's overseen hit records from the likes of Sublime, New Edition, Live, Aqua and Mary J. Blige. In between trying to set the record for most times on the 'Jurassic Park" ride without tossing his cookies over his plastic windebreaker, Boberg promptly puked his guts out over the white patent leather shoes of HITS' own T. Wrecked, John "Phar" Lappen.

#### DO YOU FEEL YOU WERE WELL-PREPARED FOR THIS JOB?

I certainly had a great deal of exposure to presidents of major labels. I learned from people like Gil Friesen and Jerry Moss at A&M, Irving Azoff and Myron Roth at MCA and Charles Koppelman and Rupert Perry at EMI. But even with that, it hasn't always been what I expected.

At I.R.S., although on a smaller level, I had a chance to run an entire company. I had an overview that not many people have prior to assuming the presidency of a major label.

IS THERE ONE INDIVIDUAL YOU CONSIDER A MENTOR?

# DECISIONS HERE ARE BASED ON THE MUSIC, not

I always looked up to Jerry Moss at A&M. The whole A&M management team was a real role model for me. They gave us our start at I.R.S. and they ran their label like a family. That has always left a deep impression upon me. They were very musically driven and treated everyone with respect. I've always said that the A&M years from 1979-'85 were the pinnacle of what a thriving major record label could be. To this day, I try to emulate what Jerry, Herb Alpert and Gil did at A&M.

#### YOU'RE TRYING TO DO THE SAME THING AT MCA-TO INSTILL THAT INDEPE-DENT LABEL MENTALITY.

Yes, with my team, I am responsible for building a plan to grow MCA Records business with individual operating unit accountability. That has cordingly.

I come from an A&R background, so I want to make MCA Records a more A&R-oriented company. When I was in Europe, I heard the Aqua record and picked up the rights for America. A music-driven company has to be able to hear something, make a decison and run with it, and that's what we've shown we're capable of with Aqua.

#### WHAT KIND OF LABEL DID YOU INHERIT WHEN YOU TOOK OVER AT MCA? HOW HAS IT CHANGED?

MCA has a prestigious history, with many hit records. But it was structured a bit differently than my own approach to a label. I envision this as a music-oriented label, where we have close relationships with the artists, a place where people feel comfortable talking to one another. I've tried to create a flatter, more empowered organization rather than a hierarchical one

#### WHAT'S YOUR RELATIONSHIP WITH PEOPLE LIKE EDGAR BRONFMAN JR. AND **DOUG MORRIS?**

Terrific. It really couldn't be better. What we've been fortunate with is the fact Seagram and Doug Morris are very supportive of entrepreneurial spirit. They want MCA Records to have a distinct culture. They want us to have an identifiable flair. There has been no micro-management whatsoever. We've received support, but there has been no attempt to tell us how to dot the i's and cross the t's. Obviously, there are certain parameters and goals I must meet because this is a publicly traded company that seeks to earn a profitable return for their shareholders.

#### HOW HAVE YOU LIKED WORKING WITH DOUG MORRIS?

Doug is an invaluable resource available whenever I need him. He is a music guy. Along with Mel Lewinter and Zach Horowitz, their input is always there... as much or as little as needed. They believe in us and let us go on with what we each do best. We've met all the business expectations and they're happy to let us continue to build our team, our culture



RIDICULOUS: MCA Records President Jay Boberg presents label act Sublime with platinum albums and pooper-scoopers to clean up after the mess left by Lou Dog and (standing, I-r) Bradley Nowell's widow **Troy**, Boberg, the hand's Bud Gaugh & Eric Wilson and band collaborator Michael Hanpoldt. Front (I-r) collaborator Marshall Goodman and Lou.



THERE IS NOTHING LIKE A DANE: MCA Records President Jay Bobera informs the members of Danish supergroup Aqua that their gold plaques have been confiscated by Mattel as part of their copyright infringement suit against the hit single, "Barbie Girl." Looking to replace Jay's AA batteries before he winds down are (I-r) the band's Claus Noreen René Dif & Soren Tasted; Boberg and lead singer Lene Nystrom.

allowed me to create an identity for MCA Records along with a sense of goal and purpose. I've been able to bring some of my indie label sensibilities to this position because of these changes and I like that.

#### DO YOU BRING A PARTICULAR PHILOSOPHY TO THE POSITION?

I'm very musically driven. I really believe in having a close relationship with the artist and really reflect the artist's vision and music. We want to be able to spark off the artist. We want their input. Artists who are truly talented have the vision, but they may not know how to articulate that vision. It is our job to draw it out of them and apply it to the channels that are necessary to market and promote the artists and make them successful. Decisions here are based on the music, not business plans. I wanted to create a culture at MCA Records that means something. I want the logo of this company to have an association with expectations of quality. I think that's starting to happen here... whether it be in the minds of the retailers, the public or the press.

#### HOW DID YOU APPROACH MCA RECORDS' ARTIST ROSTER SINCE TAKING OVER

We've made some changes in the roster by cutting it down dramatically. We've also reduced the number of releases. We're down from around 75-100 records a year to under 60, and that includes the joint ventures and soundtracks. We also reanalyzed our joint ventures-We ended some and entered into a couple of new ones, including Twisted, a dance niche label, and Refuge, a partnership with noted producer Don Gehman and manager Larry Frazin. We had to be realistic about the number of records we were capable of focusing on and make the adjustments acand our business story at this point.

It's great to be part of the Universal Music Group, where each of the labels are encouraged to establish their own identities and create the best music possible. That comes from the top... from Doug.

#### WHAT ARE YOUR GREATEST CHALLENGES IN THIS JOB?

One of the biggest challenges has been to reposition the name of MCA

"MCA RECORDS was probably the last place most people thought Jay Boberg would end up."

Records in the minds of artists, lawyers, managers and agents. We've needed to develop our expertise in the marketplace to make this an attractive home in which to do business... more so than the other available labels. We are changing the perception of the company on the outside into one that realizes we take care of business and develop artists. HOW IMPORTANT WAS YOUR A&R BACKGROUND IN GETTING THIS JOB?

Perhaps my entrepreneurial, maverick reputation was an attractive ability since MCA has always been known as more of a corporate entity. MCA Records was probably the last place most people thought Jay Boberg would end up.

#### HOW DID YOUR I.R.S. EXPERIENCE PREPARE YOU FOR THIS JOB?

Although I.R.S. was a much smaller company-doing 20-30% of the vol-



ume that MCA does—I still had to deal with the same issues: marketing, A&R, publicity, production, international, distribution... It was great because it was like going to school. It has turned out to be extremely valuable. I had exposure to all the departments in a record company, not just one or two.

#### HOW DO YOU LOOK BACK ON THOSE SALAD DAYS?

I think we captured lightning in a bottle. From 1979 to 1987, a great number of seminal, historically important bands were launched at I.R.S. It was a lot of fun. We followed our instincts and were more often than not successful. We created a situation where people bought records on

Clearly, the most historically relevant thing I did at I.R.S. was signing R.E.M. That was the greatest honor I've had in the music business. HOW DID THAT COME ABOUT?

I got a tape and a tour itinerary and went to see them play in New Orleans and decided to sign them the next day. One of those magic moments.

#### WHAT DID YOU LEARN DURING YOUR STINT AT MCA MUSIC PUBLISHING?

I took that gig because I thought it would be an interesting challenge. Coming from the record side, I thought there were lots of ideas I could apply to improve our performance in the publishing area even more. It was difficult because people in the publishing community had a hard time believing my level of commitment. They assumed I was going to be there for a little while before moving back to the record side. The truth of the matter is that I took the job in publishing believing that I would lead MCA Music for at least five years. Doug Morris decided after one year that it was time for me to move on to a different task. But I enjoyed my time there a great deal.

#### WERE YOU SURPRISED WHEN DOUG ASKED YOU TO MOVE OVER TO THE RECORD SIDE?

Not really surprised, but I felt that I was just getting started in my work at MCA Music Publishing and was a bit disappointed that I couldn't finish it. It was bittersweet. I was honored to be offered the Presidency of MCA Records, but I wish it had come two or three years later.

#### YOU'VE HAD SOME GREAT SUCCESSES OUT-OF-THE-BOX AT MCA WITH SUBLIME, MARY J. BLIGE, NEW EDITION, LIVE AND AQUA.

We've done very well in the launching of our event releases. Mary J. Blige, New Edition and Live all entered at #1. Each release has benefited from the launch of a worldwide marketing campaign. Musically, they're all great records with great production. And our team here has done a fabulous job of implementing our marketing plans.

I really feel that I have one of the strongest executive teams in the mu-



HUGS NOT SHRUGS: MCA President Jay Boberg puts the saueeze on label artist Kami Lyle until she agrees to a drastically lowered royalty rate in exchange for the negative of this pic.



TO BILL: MCA Records President Jay Bobera (I) hangs at the Universal Music Group's post-Grammy party with (I-r) K-CI. JoJo and MCA President Black Ken Wilson before asking the immortal question: "Is this tux recoupable?"

I.R.S. because the music was on the label. Bands wanted to be on I.R.S. We were cutting-edge and sold the artists' vision. It was an incredible period that I look back upon with a great deal of fondness. I think I.R.S. will be remembered and treated quite well in the musical history books. WHY DID YOU ULTIMATELY LEAVE I.R.S.?

There was a real disagreement over musical direction. Miles [Copeland] had one vision and I had another. We ended up compromising both visions and not achieving the goals of either. I was very adamant about maintaining the integrity of the I.R.S. brand name. If it didn't fit in with the I.R.S. name and image, I didn't think we should do it. Miles wanted to branch out more. He came out with the No Speak series and signed bands like the Rebel Pebbles and Animal Logic. Both were great bands musically, but not really in sync with the reputation that I.R.S. had built for itself. I believed that we needed to protect the image that we had cultivated while Miles wanted to expand the horizons. Miles looked on our image as a limiter; I looked at it as an asset. It wasn't a matter of wrong or right; it was just about a different philosophy. Eventually, I just needed to move on. I was devastated when I.R.S. closed down.

#### HOW IS YOUR RELATIONSHIP WITH MILES THESE DAYS?

Good. I see him periodically. He's launched a new label, Ark 21, and is going to try to do it all over again. Miles is very smart, very talented and very stubborn. He marches to his own drummer. He's a brilliant guy and a total character. I learned a lot from him.

WHAT DO YOU FEEL YOUR GREATEST SUCCESS WAS AT I.R.S.?

sic business: Abbey Konowitch, Ken Wilson, Jayne Simon, Gary Ashley, Jonas Livingston, Hank Shocklee and Nancy Levin. This team has been together for less than two years and very quietly, we have achieved significant success with a series of #1 and platinum albums. And I am extremely excited about some of the new releases, like Bobby Brown, B.B. King's duets project and Immature.

#### DESPITE THE TRAGEDY OF LOSING THEIR LEAD SINGER, SUBLIME HAS BEEN A REAL SUCCESS STORY FOR THE LABEL.

That band was right up my power alley. They would have been an I.R.S. band. It's truly been a bittersweet accomplishment that we've been able to break the band in a big way. I was so proud of how the MCA team handled the Sublime campaign. Instead of whining that the band couldn't tour, we've gone out and broken this record. We're looking to sell four million albums in the U.S.

#### IT SOUNDS LIKE YOU'VE REALLY GOT THINGS GOING.

We're sure working hard to do that. We're signing new bands, too. In fact, new bands that other labels want that we're now getting. That hasn't happened here in a while. With Blink 182 over 100,000 units and Cowboy Mouth and Rahsaan Patterson nearly 200,000 units each, MCA Records is breaking career artists.

#### SO YOU'RE HAPPY?

I couldn't be happier. I'm lucky to have a challenging job in an industry I love. If I wasn't doing this, I'd be spending a fortune buying records myself. I don't go anywhere without my Walkman and a bunch of CDs.



## BEAT'S ME

BY ROY TRAKIN

CRITICAL CONDITION: Noted rock journalist and Little Rock, AR native Robert Palmer, former critic for the N.Y. Times and Rolling Stone, whose "Deep Blues" is a seminal work on the music of the Delta, was stricken with hepatitis and is in need of a liver transplant. Many of Bob's friends and associates came forward when they heard of his condition, with Ahmet Ertegun sending his private plane to transport Palmer to Westchester County Medical Center and Yoko Ono arranging a Manhattan apartment for him to recover in after surgery. A fund has been set up for tax-deductible contributions (Giorno Poetry Systems/Robert Palmer Fund, 222 Bowery, N.Y.C. 10012), while a benefit took place this past weekend in

Oxford, Mississippi featuring Junior Kimbrough (whose Fat Possum album Palmer produced), Bobby Whitlock, Tony Joe White and keyboardist Jim Dickinson, Several additional benefits are being planned by the House of Blues in New Orleans and Guitar World magazine in N.Y... Rock photographer Mick Rock recently underwent lifesaving heart bypass surgery. An auction of his photos is being held at www.superstars.com to raise money to help with expenses. Neither Palmer nor Rock had any





**Robert Palmer:** Friends come to his aid.

health insurance... R.I.P.: Not too much in the U.S. press about the passing of longtime Beatles press officer Derek Taylor. who died at his home in Suffolk, England at 65. Taylor moved to California after accompanying the Fab Four on their '64 world tour where he represented the Byrds, Beach Boys and Captain Beefheart and co-founded the Monterey Pop Festival ... BAM magazine pulls the plug on their L.A. office. Both editions will now come out of S.F. Mongers monger the publication may go to a newspaper format and both editions may be re-named Rocket, the Seattle bi-weekly owned by the same company. Publisher Dennis Erokan recently sold his computer 'zine Micro Times for reportedly close to \$20 million... COMINGS & GOINGS: Erik Himmelsbach is out at Spin and headed back to L.A, while Nilou Panahpour exits as "Random Notes" editor at Rolling Stone. Matt Hendrickson is in..... N.Y. Times' Neil Strauss moves to L.A. as "cultural editor," a new post focusing on the music industry... Jeffrey Jolson-Colburn in discussions with NARAS about taking their Grammy Magazine national and looking for a Managing Editor type... Motormouth's Brian Bumbery to head Sire publicity?... Susan Mainzer partners with electronic music firm Green Galactic Communications...

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

## MINI-MUGS



GOO GOO OVER GAGA: WB platinum artists the Goo Goo Dolls' Robby Takac (c) and John Rzeznik (r) discover where all their royalties went as they enjoy a good laugh out of the "ReRap" column during one of those moments in which a publicist's desperation has never been so nakedly exposed. SJS Ent.'s Terrance Colter (l) shows the boys what they've been missing since they canceled their subscription just before the band had completed an SJS Radio Tour, which took them live and on-the-air 'round the U.S.A. without leaving the comfort of a N.Y. studio.



GARDEN OF UNEARTHLY DELIGHTS: Columbia Records group Savage Garden discover a few weeds growing in the EMI Music Publishing penthouse suite after inking a worldwiode deal with Rough Cut/EMI Music Publishing Australia on the strength of the hit singles, "To The Moon And Back" and "I Want You." Shown before being driven out by secondary cigar smoke and Brut are (I-r) EMI Music Publishing Sr. VP Talent Acquisition & Mktg. Rick Krim, Exec VP Robert H. Flax, the band's Daniel Jones & Darren Hayes and Chmn/CEO Martin Bandier.



MURMURING SWEET NOTHINGS: MCA recording artists The Murmurs are the special guests of LIFEbeat's recent after-show party at N.Y.C. hotspot Mantra. Shown just before Mayor Giuliani's vice squad chased everyone to the Limelight for nightcaps are (I-r) LIFEbeat Exec. Dir. Tim Rosta, the band's Leisha Hailey & Heather Grody and LIFEbeat Program Director Gillian Murphy.

Cornershop have hit their stride ... a cohesive, finely crafted LP in which the last album's lowfi funk expands into low, fat grooves.

\*\*\* ROLLING STONE

"9/10"- SPIN

Top 10 at College Radio in the first week.

One of the most played songs on Specialty Shows.

Early Believers:
LIVE105 22x
KNDD 15x
WOXY 12x
Y107 add
KTCL add
KFMZ add

GOING FOR ADDS NOW!







# Brimful Of Asha \*\*Bornership\*\*

From the new album:

When I Was Born For The

7th Time

Written and Produced by: Tjinder Singh Management: Renee Lehman for Oasis Productions Luaka Bop, Inc.©1997 Warner Bros. Records Inc.

v.luakabop.com www.cornershop.com

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

CLW/	ŤW	ARTIST/LABEL	COMMENTS
1	1	SUGAR RAY - Lava/Atlantic/AG Fly	#1 KDGE,KKND
3	2	SMASH MOUTH - Interscope Walkin' On The Sun	#1 KROQ,91X
2	3	OASIS - Epic	#3 Most Added!
4	4	Don't Go Away  SUBLIME - Gasoline Alley/MCA	Q101,KORB Add
5	5	Doin' Time, Wrong Way FIONA APPLE - CleanSlate/WORK	#1 WCYY,WXDX
8	6	Criminal FOO FIGHTERS - Roswell/Capitol	#1 KTCL,KGDE
7	7	Everlong MIGHTY MIGHTY BOSS Big Rig/Merc	#1 WPBZ,KFTE
9	8	Rascal King THIRD EYE BLIND - Elektra/EEG	KNDD Add
6	9	How's It,Graduate  SARAH MCLACHLAN - Arista  Count County Inc.	WBTZ Add
10	10	Sweet Surrender MATCHBOX 20 - Lava/Atlantic/AG	Q101,WRZX Add
11	11	Push,3 A.M. BECK - DGC	Add "Dead Weight"
13	12	Jack-Ass PRODIGY - XL/Mute/Maverick/WB	Not MY Bitch
14	13	Breathe, Firestarter  REEL BIG FISH - Mojo/Universal  Sell Out	#1 KPOI,KKDM
	14	311 - Capricorn/Mercury	#1 KNSX
16	15	Prisoner  SPAWN OST - Immortal/Epic  Filter & Courtal Mathed	play Rage & Snoop!
12	16	Filter & Crystal Method  LIVE - Radioactive	X-96,KNDD Add
24	17	Rattlesnake WALLFLOWERS - Interscope	TONS of Adds
17		Three Marlenas BLUES TRAVELER - A&M	#1 KXPK
19	19	Most Precarious GOLDFINGER - Mojo/Universal This Length Place	#1 99X
18	20	This Lonely Place OUR LADY PEACE - Columbia/CRG	#1 KPNT,KQXR
15		Superman's Dead TALK SHOW - Atlantic/AG Hello Hello	Mod.RockLive 9/28
20 2	22	FOREST F/T TREES - Dreamworks/Geffen	MTV Buzz Clip
25		DAYS OF THE NEW - Outpost/Geffen	KDGE,WNVE Add
21 2	24	Touch, Peel & Stand SNEAKER PIMPS - Virgin Spin Spin Sugar	KCXX,X-96 Add
23 2	25	Spin Spin Sugar RADIOHEAD - Capitol Let Down	MTV Buzz Clip
		LOC DOTTI	

#### most added

1. U2	"Please"	(Island)
2. LONGPIGS	"On And On"	(Mother/Island)
3. "I KNOW WHAT"	OST (Kula Shaker)	(Columbia/CRG)
3. OASIS	"Don't Go Away"	(Epic)
3. SAVE FERRIS	"Come On Elleen"	(Epic)
4 WALLET OWNER	F75 \$ 8	20-2

#### post toasted

INDOOR LIVING: The Irony Army came barreling into Minneapolis last week, closely followed by the Karma Police, when KEGE was "blown up" and replaced with 93X, an Active Rock station. Former KEGE PD John Lassman has now been handed the reins of the 105 frequency, which since the Rev105's demise has been an Active Rock programmed by Wade Linder, Lassman's former assistant. Wade is still programming this Active Rock station, although now at its massive 93 frequency. At some point today, Zone105 will sign on as an

RICH WALL:



He's A Bahe

"Adult-leaning Alternative," with Lassman as PD and "Alternative" as their projected "reporting status." As always, we'll keep you posted.... The Crystal Method album, "Vegas," continues to sell boatloads and Ted, Ross and Gaby were able to navigate "Busy Child" onto a bunch of the big PoMo stations this week, including WBCN, KITS, KNDD, WENZ, KJEE, KFMA and WNFZ! If the rest of you don't come on board in the next few weeks, I'll have you all "keel hauled." Quick, somebody throw me a life preserver — I'm drowning in this nautical

a life preserver — I'm drowning in this nautical theme!..... Phew, now that I've got my sea legs back, I'm ready to head to New Orleans for KKND's "Mojo Music Festival" this Sunday. Vince Richards put together a tremendous line-up: Smash mouth, Cowboy Mouth, Faith No More, Foo Fighters, Fiona Apple, Better Than Ezra and Candlebox. I'm not sure how mobile I'll be after my Saturday night feast at Emeril's, but maybe Vince can just attach wires to my limbs and I'll hover over the show like the Goodyear Blimp..... We've been telling you for MONTHS about the Marcy Playground single, "Sex And Candy" (which is currently #3 at 91X -- kudos to Muckley), and since WXRK, KTCL, WENZ, 99X, KITS and KOME are on the record too, maybe NOW you'll pay attention when we tell you (yet again) that this song is a HIT!..... Save Ferris has sold almost 20,000 albums in two weeks, and "Come On Eileen" is Top 5 phones at PoMo stations all over the West Coast (duh) but ALSO at WFNX in Boston. There's no doubt that Monique is this year's "It" Girl for the PoMo format. Don't forget to include Save Ferris in your special Rosh Hashanah programming next week...... Don't be surprised if Cornershop debuts in the Top 10 at every trend retail account in your market (including #1 at Electric Fetus and Mod Lang!). KTCL and Y-107 added "Brimful Of Asha" this week, gaining valuable karma points for the future.... Isn't it awesome that Kula Shaker's "Hush" was among the "Most Added" this week? Although there's not enough money in the world to get me to see the movie whence it comes, "I Know What You Did Last Summer," because I'm the type that has nightmares from "The Wizard of Oz"..... We hail Howie Miura and Paul Langton for attaining the coveted #1 AND #2 Most Added spots this week with U2's "Please" and the Longpigs' "On And On" (which is an UNDENIABLE smash). When we're done kissing their collective asses, we plan on begging them for the Island Ska compilations..... Steve Tipp and his wonderful wife Wendy just brought home Jonah Wolff Tipp aka Baby #4! The last of the foreseeable Tipp children was born on Sept. 19th and weighed in at 8lbs 5oz. Congrats to the father and a medal of valour to the mother!....You should all take a five minute break and watch the Death In Vegas video for "Dirt." I like it because it's directed by Andrea Giacobbe, the famed fashion photographer, and maybe if I suck up to him he could get me a discount at Prada. You should like it because it's art..... If you saw "Austin Powers" (yeah, baby) you know that the new Edwyn Collins single, "Magic Piper Of Love," was featured on the soundtrack and prominently in the movie. Epic has signed Edwyn and will be working this single at PoMo. Remember what a HUGE hit "A Girl Like You" was for your station (and with the David Letterman Band — they still play it weekly) and remember what a HUGE Edwyn Collins fan I am. I'm a Leo. I'm used to getting my way. Thanks in advance for your continued support of my favorite artist.

#### RICH WALL WEDG, Buffalo



He's tall. He's handsome. He's super-intelligent. He's an absolute sweetheart. He loves music. So, what the hell is **Rich Wall** doing in radio? What if, as a young prep school student in **Buffalo**, he hadn't heard **Tom Calderone** on **WBNY**? Would he have pursued his passion for architecture a la **Mike Brady**? After interning for Tom at WBNY while he was still in high school, Rich followed his idol to **Buffalo State** and started his career in radio and retail (**Home Of The Hits**, of course). Many years later, Rich gets to play **Goo Goo Dolls** and **Ani DiFranco** records at a successful PoMo station — which "presented" last night's **Modern Rock Live** — hosted by Tom Calderone and featuring Ani DiFranco! Sometimes karma can be a beautiful thing and Rich deserves everything great that comes his way...... like this year's "**PoMo Babe Of The Year"** honors, perhaps?

#### <u>requests</u>

- 1. Chumbawamba (Republic/Universal)
- 1. Green Day
- (Reprise)
- 3. Prodigy
- (XL/Mute/Maverick/WB)
- 4. Sugar Ray
- (Lava/Atlantic/AG)
- 5. Smash mouth
- (Interscope)
- 6. Our Lady Peace (Columbia/CRG)

#### WBCN / OEDIPUS / CARTER ALAN / BOSTON

Our Lady Peace Sugar Ray Mighty Mighty Bosstones Talk Show Smash mouth

#### WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

Everclear Green Day Sugar Ray Lionrock Prodigy

ADVERTISEMENT

#### Q101 / ALEX LUKE /

CHICAGO Chumbawamba Reel Big Fish Prodigy Green Day Sugar Ray

#### KDGE / JOEL FOLGER / MIKE PEER / DALLAS

Chumbawamba Prodigy Sugar Ray Smash mouth Save Ferris

#### KLZR / BOB OSBURN / LAWRENCE, KS

Blink 182 The Gadjits Green Day Our Lady Peace Sugar Ray

#### KROQ / KEVIN / GENE / LISA /

LOS ANGELES Foo Fighters Offspring Third Eye Blind Smash mouth Sugar Ray

#### WMAD / BRAD / SCOTT / MADISON, WI

Dandy Warhols Filter/Crystal Method Prodigy Everclear Green Day

#### WXRK / STEVE KINGSTON / NEW YORK

Chumbawamba Smash mouth Green Day Oasis

Insane Clown Posse

#### KEDJ / SHELLEY HART / CHRIS PATYK / PHOENIX

CHRIS PATYK / PHOENIX Rage/Snoop Doggy Dog Third Eye Blind Smash mouth Sugar Ray Everclear

#### WBRU / MATT / TIM / PROVIDENCE

Chumbawamba Prodigy Green Day Smash mouth Dandy Warhols

#### 91X / MALCOLM / BRYAN SHOCK / MUCKLEY / SAN DIEGO Blink 182

Blink 182 Buck-O-Nine Less Than Jake Prodigy Dandy Warhols

#### XHRM / BRYNN / GREG / SAN DIEGO

Chumbawamba Everclear Catherine Wheel G-Spot Foo Fighters

#### KFMA / SUZIE DUNN / TUCSON

Chumbawamba Smash mouth Blink 182 Green Day The Sundays

#### KMYZ / PAUL KRIEGLER / TULSA, OK

Sugar Ray Rage/Snoop Doggy Dog Smash mouth Prodigy Sublime

#### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

Chumbawamba Our Lady Peace Fiona Apple Pietasters Everclear

#### WDST / NIC HARCOURT / DAVE LEONARD / WOODSTOCK

Everclear Imani Coppola The Verve Lionrock The Sundays

#### **Beth Orton** Trailer Park

#### "She Cries Your Name"

the first single from the critically acclaimed album <u>Trailer Park</u>

#### **Added At**



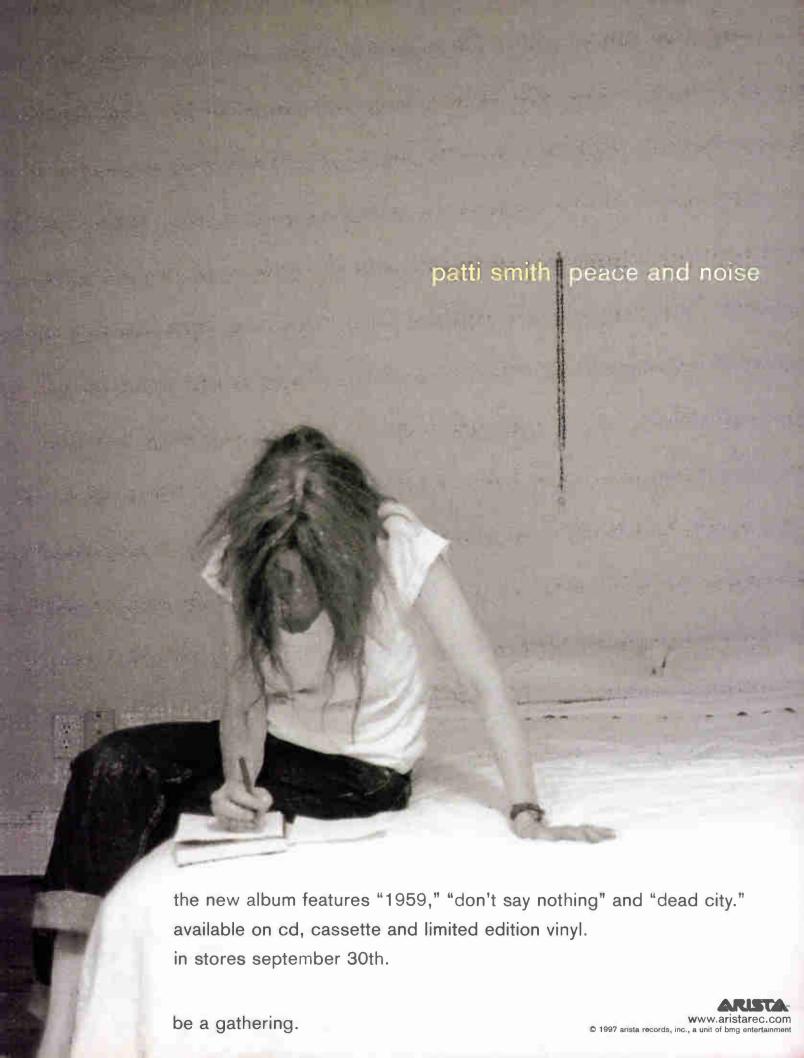
#### **Active Rotation**

Heatseekers Chart #68 (1,900 units)
Alternative New Artist Chart #27

US Tour October—December

Contact Jake Ottmann for Info (212) 334-5959 Dedicated Records, 580 Broadway, NY, NY 10012





#### top 20 airplay

CW/TV	VARTIST	LABEL
1 1	SMASH MOUTH	Interscope
	Walkin' On The Sun	
2 2		Lava/Atlantic/AG
	Fly	
3 3	•	Roswell/Capitol
	Everlong	
4 4	FIONA APPLE	Clean Slate/WORK
	Criminal	
5 5	SUBLIME	Gasoline Alley/MCA
	Wrong Way	
7 6	GREEN DAY	Reprise
	Hitchin' A Ride	
8 7	MIGHTY MIGHTY BOSSTONES	Big Rig/Mercury
	Rascal King	
6 8	SARAH MCLACHLAN	Arista
	Building A Mystery	
15 9	CHUMBAWAMBA	Republic/Universal
	Tubthumping	
14 10	EVERCLEAR	Capitol
	Everything To Everyone	
12 11	OUR LADY PEACE	Columbia/CRG
	Superman's Dead	
10 12	REEL BIG FISH	Mojo/Universal
	Sell Out	
16 13	THIRD EYE BLIND	Elektra/EEG
	Graduate	
11 14	MATCHBOX 20	Lava/Atlantic/AG
	Push	
17 15	•	Atlantic/AG
	Hello Hello	
<u> </u>	OASIS	Epic
	Don't Go Away	
18 17	BECK	DGC
	Jack-Ass	
9 18	OASIS	Epic
46	D' You Know What I Mean	Duo \\ \A/\/ \/C - \( \)
19	FOREST FOR THE TREES	DreamWorks/Geffen
20 20	Dream THE CUNDAVE	DGC
20 20	THE SUNDAYS	DGC

#### on new releases

#### GOING FOR ADDS 9/29

BIG WRECK • "The Oaf" - Atlantic/AG

MOBY • "James Bond Theme" (Moby's Reversion) - Elektra/EEG

CHARLATANS UK • "How High" - MCA

JAMIE BLAKE • "Yell" - A&M



ABRA MOORE • "Strangest Places" - Arista Austin

**EDWYN COLLINS** • "Magic Piper Of Love" - Setanta/Epic

MANSUN • "Take It Easy, Chicken" - Epic

MORRISSEY • "Satan Rejected My Soul" - Mercury

OMC • "I Love L.A." - Mercury

**CORNERSHOP** • "Brimful Of Asha" - LuakaBop/WB

PATTI SMITH • "1959" - Arista

PORTISHEAD • "All Mine" - Go! Beat/London



THE ELEVATOR DROPS • "\$7 Single" - Time Bomb

KMFDM • "Megalomaniac" - Wax Trax/TVT

#### GOING FOR ADDS 10/6

BECK • "Dead Weight" - London

**DEFTONES** • "My Own Summer (Shove It)" - Maverick/WB

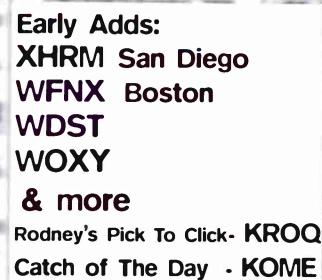
THE CURE • "Wrong Number" - Elektra/EEG

**BRAD** • "Secret Girl" - Epic

MATCHBOX 20 • "3AM" - Lava/Atlantic/AG

e-mail new release info to ivanageek@aol.com

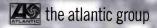
Summertime





## "THE BEST THING" IVY-APARTMENT LIFE

new album fr. NY trio feat. French fem. voc., 2 other guys.Old world charm w/all modern conveniences. Bright, sunny, perfect for romantic weekends. "The Best Thing" - ready to move in 9/22. Contact super @ (212) 707-2519.



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## Vodern

#### top 20 retail

#### IW TW ARTIST

2 1	SARAH MCLACHLAN	Arista
	Surfacing	

1 2 OASIS Be Here Now Epic

3 3 PRODIGY Fat Of The Land XL/Mute/Maver/WB

4 4 FIONA APPLE

Clean Slate/WORK

Tidal

Hot

13 5 SQUIRREL NUT ZIPPERS

Mammoth

11 6 CRYSTAL METHOD

Outpost/Geffen

Vegas

9 7 SMASH MOUTH Fush Yu Mang

Interscope

6 8 JAMIROQUAI

WORK

Travelling Without Moving

5 9 SUGAR RAY

Lava/Atlantic/AG

Floored

10 GOLDFINGER Hang Ups

Mojo/Universal

7 11 SUBLIME

Gasoline Alley/MCA

Sublime

**10 12 MATCHBOX 20** 

Lava/Atlantic/AG

Yourself Or Someone Like You

Epic

13 SAVE FERRIS

It Means Everything

14 PIZZICATO 5

Matador/Capitol

Happy End Of The World 8 15 RADIOHEAD

Capitol

**OK Computer** 

12 16 BECK

DGC

Odelay

20 17 SUPERCHUNK

Merge

Indoor Living

18 DANCE HALL CRASHERS

MCA

Honey, I'm Homely

19 THE REFRESHMENTS

The Bottle & Fresh Horses

Mercury

17 20 FOO FIGHTERS

The Colour & The Shape

Roswell/Capitol

#### retail top 6's

#### CRIMINAL RECORDS / ERIC LEVIN /

#### ATLANTA

Squirrel Nut Zippers Man Or Astroman?

Superchunk

Grifters

Cherry Poppin' Daddies

#### SECRET SOUNDS / CHRIS RAZZ /

#### BRIDGEPORT, CT

Squirrel Nut Zippers

Pizzicato 5

Portishead Superchunk

Stereolab

#### RHINO RECORDS / SCOTT

#### FEEMSTER / CLAREMONT, GA

Save Ferris

Goldfinger

**Dance Hall Crashers** 

Take Warning: V/A

Blink 182

#### LOU'S RECORDS / DAVE ALLARD /

#### ENCINITAS, CA

Save Ferris

Blasters

Lagwagon

**Buck-O-Nine** 

Mighty Mighty Bosstones

#### FINEST COS & TAPES / JOE ENDORF / GREELEY, CO

Sarah McLachlan

Sublime

Freddy Jones Band

Dave Matthews Band

#### BLUE NOTE / LESLIE WIMMER /

#### MAAM

**Oasis** 

Sugar Ray

Monaco

Dance Hall Crashers

Give 'Em The Boot: V/A

#### SPRUCE STREET RECORDS /

#### JIM WEIGS / PHICADELPHIA, PA

Beth Orton

lvy

Days Of The New

Smash mouth

Dance Hall Crashers

#### MOLLY MALONE'S / TRAMP /

#### RICHARDSONITX

Sarah McLachlan

Tanya Donelly

Spawn OST

Radiohea**d** 

Primal Scream

#### CRANDALL AUDIO / SCOTT CRANDALL / SALT LAKE CITY

Buck-O-Nine

Blink 182

Give 'Em The Boot: V/A

Goldfinger Lagwagon

#### BENNWAY RECORDS / KELLY

#### RON / VIENICE CA

Save Ferris

Whiskevtown

Pizzicato 5

**Groovie Ghoulies** Goldfinger

#### ivana's tip of the week

With Rosh Hashanah beginning on the night of Oct. 1st, I've started thinking about my New Year's Resolutions for this year. After I fail them all miserably (somewhere around Oct. 8th), I can re-make the same resolutions again on Jan. 1st! THIS YEAR (5758) I resolve to return all phone calls, lose the 10 pounds I've been trying to lose for the last 10 years, curb my consumption of **Prada**, read at least one book a month and return all phone calls. To learn more about Rosh Hashanah (or to find a nice Jewish mate), check out keyword: Jewish on AOL.



James Bond Theme (Moby's Re-Version)

The premiere single and video from I LIKE TO SCORE

Early Spins On:

99X WPLY WMRQ WNVE LIVE105 WLUM WPLA **KFMA** 



Album in stores October 7

PRODUCED BY MOBY MGMT: MCT



# Ela traut "Beautiful South"



## THESE STATIONS ARE HOOKED!!

Modern AC Adult Post Modern Post Modern **KZTX** KKPN **KFXD** KINK **KBAC** KRVN **KGSR** WRRX KALC **KZON** KACV **WCBR KFAN KTAO WZEW** KTHX KK00 DISH WAPS WIIS & more WHFC **KXGO** 

FROM THEIR SELF TITLED DEBUT ALBUM.





Produced By ROB TAYLOR and EVA TROUT
Mixed By HOLMAN and PAUL PALMER

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### LW/TW ARTIST/LABEL

#### COMMENTS

KKZN, WRNX add

last single?

touring

1 1	<b>FLEETWOOD MAC</b> - Reprise The Dance	KXPT, KTCZ add "Chain"
2 2	<b>SARAH MCLACHLAN</b> - Arista Surfacing	Gd.Mrn.America 9/25
3 3		#1 WDOD, KFXD
4 4	PAULA COLE - Warner Bros. This Fire	#1 WHPT, WRLT add
6 5	MATCHBOX 20 - Lava/Atlantic/AG Yourself And Someone	80K a week
5 6	FIONA APPLE - Clean Slate/WORK Tidal	1.2 million
7 7	TOAD T/W SPROCKET - Col/CRG Coil	lick toad, see stars
9 8	<b>THE WALLFLOWERS</b> - Interscope Bringing Down The Horse	2 singles in Top 20
8 9	JOHN FOGERTY - Warner Bros. Blue Moon Swamp	#1 WMMM, WRLT
10 10		"James" 10/6
_ 11	THE SUNDAYS - DGC Static & Silence	WXKR add, SALES!
11 12		WRNR, WXPN add
12 13	•	#1 KTAO, WRSI
13 14	WORLD PARTY - Virgin	Top 5 Phones KMTT
14 15	Egyptology BEN HARPER - Virgin The Will To Live	genius
	THE VAIL TO FIAE	

## hot Grising

- SARAH MCLACHLAN
- 2. ROLLING STONES
- 3. PAULA COLE
- 4. THE SUNDAYS
- 5. FLEETWOOD MAC
- WHISKEYTOWN
- (Arista)
- (Warner Bros.)
- (Reprise)
- (Outpost/Geffen)

## APM



Jai: Let's clear up a couple of things. RCA's Jai has no connection whatsoever to Triloka/Mercury world beaters Jai Uttal. That would be silly. And, although it would make really rich copy, he also has nothing to do with the exciting sport of Jai-Alai. Darn. One coincidental note, though. The 23-year-old Brit crooner Jason Rowe (who

abbreviates himself as "Jai") did grow up in the very same small town as Polly Jean Harvey (who also shortened her name to "PJ"). Maybe it's something in the water. The strikingly handsome singer is the next contender for the king of "swoon pop" (Duncan Sheik holds the crown now), with his engaging, soulful single "I Believe" already getting play on big Modern Adults and APMs including WBOS, WPLL, CIDR, KINK and KLLC.

## APM<sub>picks</sub>



Eva Trout "Eva Trout" (Trauma/Interscope): This time the Trout hooks you. This Sydney-based quintet takes its name from a novel, but its passionate, graceful, mysterious pop isn't just by the book. Singer/quitarist Bek-Jean Stewart's voice projects a powerful sense of yearning, and the band answers her with surging, propulsive

grooves and delicate textures—whatever the song requires. Highlights include the gorgeous lead off track "Beautiful South" and the rollicking, infectious "Happy Pantomime." Don't let this one get away. (S.G.)

The Tories "Wonderful Life" (N2K): Pop fans lamenting the passing of bands like Jellyfish and Material Issue should immediately embrace The Tories, whose debut showcases intelligent and hook-laden songwriting. The L.A.-based band attacks each song with a smile and a wink, even naming the album after a Christmas movie classic. Famed pro-



ducer Phil Ramone applies gloss without losing energy, with tight harmonies complementing melodies that will have you singing along after one listen. Standout cuts include "Flying Solo," "Gladys Kravitz" and "Rustle." (William Dunavant).

17 19 INDIGO GIRLS - Epic indi"go-go" girls Shaming Of The Sun 19 20 DEL AMITRI - A&M PLAY THIS NOW!!!

Some Other Sucker's Parade

WHISKEYTOWN - Outpost/Geffen #1 WRRX, WKZE

Stranger's Almanac

23 16 JEN TRYNIN - Warner Bros.

Crash

16 18 LIVE - Radioactive

Secret Samadhi

Gun Shy, Trigger Happy

15 17 DAVE MATTHEWS BAND - RCA

24 22 FREDDY JONES BAND - Capricorn Top 5 phones KXPK Lucid KMTT, KIWR add "Home"

20 23 SHERYL CROW - A&M Sheryl Crow

18 24 JONNY LANG - A&M "Missing" next

Lie To Me

25 SHAWN COLVIN - Columbia/CRG WXLE, WHPT add A Few Small Repairs

HITS September 26, 1997

## Adult post\*Modern

#### NANCY STEIN Warner Brothers, Burbank



It may be friggin' hot out here in the dregs of the Valley, but nothing compares to the heat radiating out of this Bunny's office. In the last month, we've seen Nancy muscle two records into the Top 5—John Fogerty (whose LP has sold over 325,000) and Paula Cole's second single, "I Don't Want To Wait." What Nancy and her inoffice flamethrower Jennifer Polenzani have done with Paula, they're doing with Jen Trynin and her spin-exploding single "Getaway." They're proving that not all records have to break from PoMo into other formats, but that careful, deliberate artist development at APM can lead to big success. And we dig that. We also really dig whatever the hell that cover art is on the Loreena McKennit CD-pro. A pea pod? Yeah, right.

#### RADIO

#### CIDR / MURRAY BROOKSHAW / ANN DELISI / DETROIT

Huffamoose Paula Cole John Fogerty Wallflowers Rolling Stones

#### K-OTTER / DREW / DEAN / SAN LUIS OBISPO

Fleetwood Mac David Byrne World Party Ben Harper Katell Keineg

#### KFOG / PAUL MARSZALEK / BILL EVANS / SAN FRANCISCO

Rolling Stones Sarah McLachlan Blues Traveler Toad The Wet Sprocket Pretenders

#### KGSR / JODY DENBERG / AUSTIN

John Fogerty Rolling Stones Fleetwood Mac Whiskeytown Sarah McLachlan

#### KINK / DENNIS CONSTANTINE / PORTLAND

Shawn Colvin James Taylor Fleetwood Mac Sheryl Crow Sarah McLachlan

#### KMMS / COLTER LANGAN / BOZEMAN, MT

John Fogerty Rolling Stones Jonny Lang Matchbox 20 Brad

#### KMTT / CHRIS MAYS / DEAN CARLSON / SEATTLE

Sarah McLachlan Brad David Byrne Paul Thorn World Party

#### KPFT / JEFF HANSEN / MARY RAMIREZ / HOUSTON, TX

Jimmie Rodgers Tribute Dar Williams All The Kings Men Whiskeytown Wayne Hancock

#### KTAO / BRAD HOCKMEYER / TAOS

John Hiatt Blues Traveler Dar Williams Fleetwood Mac Texas

#### KTCZ / L. MACLEASH / J. FREDRICKSON / MINNEAPOLIS

Rolling Stones John Fogerty Blues Traveler Sarah McLachlan Freddy Jones Band

#### VIN SCELSA / "IDIOT'S DELIGHT" / WNEW / NEW YORK

The Hackenbarry Rambiers September Songs: V/A Bob Dylan Chumbawamba Jimmie Rodgers Tribute

#### WEBK / JANE CROSSMAN / KILLINGTON, VT

Fleetwood Mac John Fogerty Monaco Sarah McLachlan Blues Traveler

#### WHPT / CHUCK BECK / TAMPA

Paula Cole Tonic Sarah McLachlan Matchbox 20 10,000 Maniacs

#### WJBX / STEPHANIE / KURT / FT. MEYERS

Smash mouth Sugar Ray Lauren Christy Reel Big Fish Goldfinger

#### WKOC / HOLLY WILLIAMS / NORFOLK

Fiona Apple Sarah McLachlan John Fogerty Matchbox 20 Paula Cole

#### WMMM / PAT GALLAGHER / MADISON, WI

Blues Traveler Fleetwood Mac John Fogerty Freddy Jones Band Sarah McLachlan

#### WMNF / RANDY WYNNE / TAMPA

Richard Shindell Dar Williams Patty Larkin The Delevantes Rocket 88

#### WNCS / JODY PETERSEN / GLENN ROBERTS / MONTPELIER

Huffamoose Dar Williams Ben Folds Five Sarah McLachlan Greg Garing

#### WRRX / JERRY GERARD / GAINSVILLE, FL

The Honeydogs Whiskeytown Greg Garing Chris Ardoin Steve Earle

#### WXPN / KIM ALEXANDER / BRUCE WARREN / PHILADELPHIA

Jeb Loy Nichols Jen Trynin World Party Jai Uttal Mommyheads

#### WXRC / HAL ROWE / CHARLOTTE

Matchbox 20 Marcia Ball Fiona Apple Blues Traveler Sarah McLachlan

#### BORDERS BOOKS & MUSIC / THERESA B QUINLIN / SAN DIEGO

Fleetwood Mac Trisha Yearwood Sarah McLachlan Jewel Matchbox 20

#### BORDERS BOOKS & MUSIC / J. GOUGE / BLOOMINGTON, IN

Fleetwood Mac Chicago James Taylor Jewel Sarah McLachlan

#### BORDERS BOOKS & MUSIC / SEAN HICKEY / BRYN MAWR, PA

David Wilcox Billy Joel Sarah McLachlan Jamiroquai Fleetwood Mac

#### HOUSE OF GUITARS / ARMAAND SCHAUBROCK / ROCHESTER, NY

Fiona Apple Smash mouth Matchbox 20 Sarah McLachlan Fleetwood Mac

#### MANIFEST / RICK WEINER / COLUMBIA, S.C.

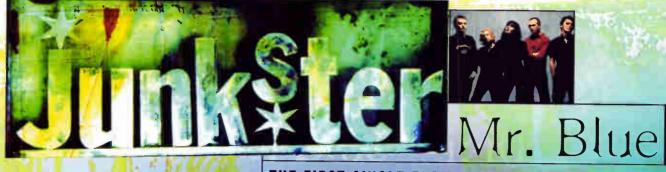
Fiona Apple Sugar Ray Oasis Smash mouth Fleetwood Mac

#### PERISCOPE / CODY SOKOLSKI / CHAMPAIGN, IL

Delta Kings Bottle Rockets Waco Brothers Pete Belasco Mansun

#### WATERLOO / JOHN LUCAS / AUSTIN, TX

Wayne Hancock Stevie Ray Vaughan Whiskeytown Fleetwood Mac Sarah McLachlan



THE FIRST SINGLE FROM THEIR SELF-TITLED DEBUT ALBUM

On Over 45

Modern Rock

Stations including:

99X KNDD WLUM WRZX WENZ WEDG KROX KGDE **WXEG WMRQ** KTCL KWOD KJEE KZON KCXX WLIR WRXQ & many more

12 ANUSIC TELEVISION 11 Spins

ON TOUR WITH THE SNEAKER PIMPS

PRODUCED AND RECORDED BY AL STONE FOR S.S.O. CO-PRODUCED BY PETE HOLIDAI

Additional production by Michael Mangini/Mixed by Brian Malouf

Management: Blue Music Ltd., 19 Londonbridge Road, Dublin 4, Ireland

## Adult post \* Modern

## APM<sub>mugs</sub>



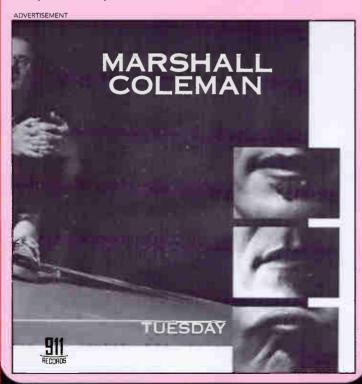
THREE MARLENAS:
This lucky snap (l-r) of Interscopes's James Evans, KCRW PD Chris Douridas and artist Ron Sexsmith reminds us how lucky we all were to escape those lonely lunchtimes back in 1974 where the only place to sit was next to a guy named Shelby who picked his bologna out

of his braces and the guy with weird glasses who knew all the songs from the **Yes** "Tales Of Topographic Oceans" album. Hey, if they could make it in the music business, by gosh, so can any maladjusted music schmuck out in Missoula.

THE FULL MONTY: Learning from fellow San Fransisco heartthrob Chris Isaak, Geffen's Big Blue Hearts know it takes more than just a set of good pop songs to make it big. You need a cleft chin. That missing, don some really nifty match-



ing suits and look bored (but sexy) during all your in-stores... in no time, you'll be in "Teen!" Waiting for all them Bryn Mawr housewives to stop begging to see g-strings are (top l-r) Border's Sean Hickey, Geffen's Sarah Western, Universal's John Ringgolo; (bottom l-r) BBH's Jamie Scott, David Fisher, Michael Anderson and Paul Zarich.



#### adulterated

STRANGEST PLACES: Ever hear people waxing wistfully about their vacation? Y'know, the one where they wine taste their way through the Napa/Sonoma Valley? Well, it is romantic, but it's also a lot of time spent doing "creative" driving (oh how those glassy-eyed Yuppies can redefine the concept of a lane change). So I did some careful dodging (and was dodged a few times myself) on a mini-vacation that brought a few radio highlights. I loved hearing the Raspberries "Tonight" on KFOG. It reminded

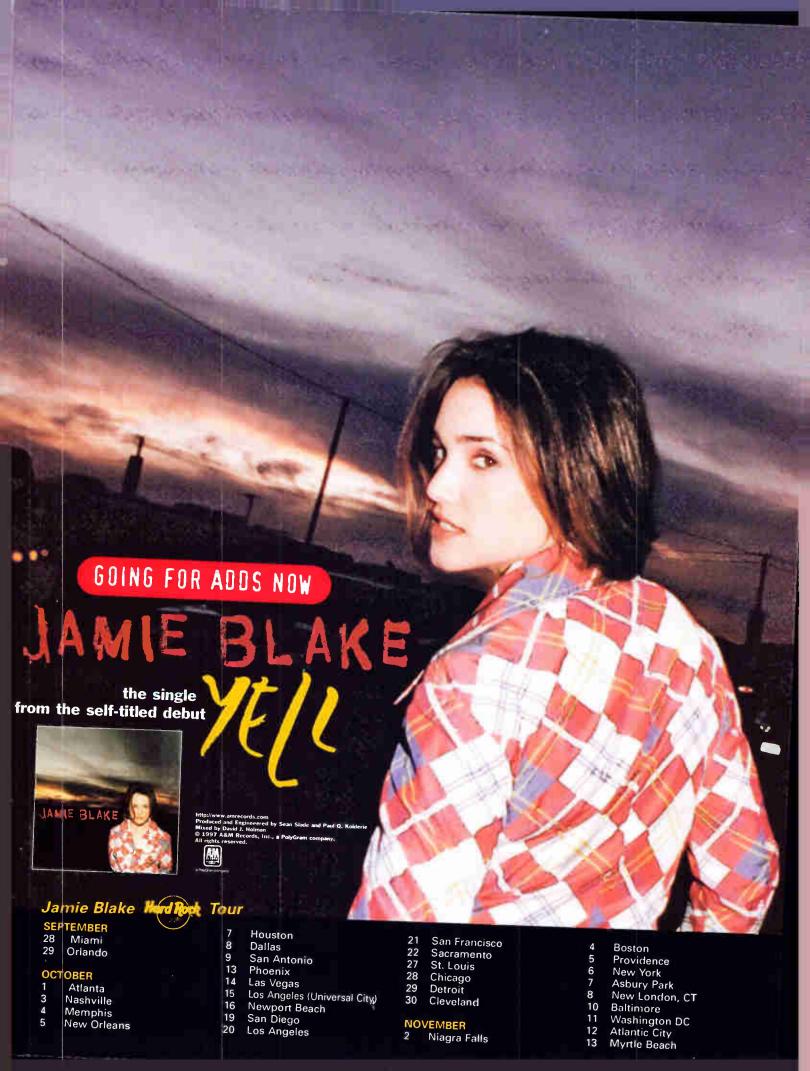
#### ABRA MOORE:



Running To Her Next Hit.

me of falling in love with an unattainable musician (he actually became attainable, afterall) ten years ago. Which was probably why I also loved punching over to KLLC and hearing Kami Lyle sing, in "Polka Dots," all about wanting Elvis Costello. Ah, lust—it's a universal thing. Anyway, it would behoove you to know that VH1 added the Kami Lyle video (this makes MCA's new Director of Adult Alternative, Nick Attaway, verrrry happy),

along with other APM hipster videos by Ron Sexsmith and Shawn Colvin. And they didn't even need a time buy to do it! Go figure. Either did MTV when they added Beth Orton. Beth is selling oodles of records in Seattle (it doubled to 250 pieces) and Philly (ranks #3 at Borders), based on the awesome APM-only airplay at KMTT and WXPN, respectively. These things make us almost as happy as our Chateau Montelena '94 Cabernet. Ahhhh..... So I 'm gone all of two days, only to come back to a mess of new station activity and pesonnel muck. KEGE in Minneapolis gave up alt-rocking at 93.7 to start rawking as sister station KXXP. PD John Lassman then announced that KEGE was taking KXXP's dial positions at 105.1 (.5 and .7) to do an APM-oriented station called The Zone. Remember, it's not a diet, it's a radio positioner. A Tuesday sample looked something like this: Ben Harper "Faded." Smashing Pumpkins "1979," Indigo Girls "Closer To Fine," Blues Traveler "Most Precarious," The Sundays "Summertime." Look for Tom Calderone to continue consulting, but you'd have to be high on Phen (minus the Fen) to not think Dave Beasing would have a word or two to input. Okay, that brings us to WSGC in Chattanooga format-flipping to a very "chart-driven" APM. Whaaa— two adult rockers in Chattanooga?!" Hey, never underestimate the market potential of the 'Noog. PD/MD Steve Hartford is reachable at 423-629-6750.... We'll miss KSPN's Carolyne Harvey, who leaves radio to go be a TV Station Manager in Aspen. In her place rises Alex Berger to PD/MD. Call times remain Wed. 9-12 mst. His first music move was to add Catie Curtis, so we like his ears already..... Didja see the big chart debut on The Sundays? Airplay=Sales/Requests=Hit. Same formula promises the Rolling Stones will debut at #1 next week..... We've always had unwavering faith in Public Radio's ability to expose new artists to an active audience of adults. That's why we're sure NPR's ten minute piece on Royal Fingerbowl had something to do with the jump in sales from 50 to 450 in one week. Please don't overthink this record—it's got all the "textures" APM claims it's been starving for (lead singer Alex sounds like Dr. John, ferchrissakes)..... Did last week's spanking about playing more female records really feel that good? KINK in Portland and KZON in Phoenix come in on Eva Trout this week, and Abra Moore's follow-up "Strangest Places" (we love this song!) also got the heavy-hitters' adds first week out. We're so proud of you, we think we'll spank you more often..... Records almost as good as the Ravenswood Icon, but way better than any red by Sebastiani: Devlins, Alana Davis, Howie B./Robbie Robertson, Love Spit Love "Fall On Tears" (added at WRLT) and Jai. Trust me, trust me.



## Leading The Way: 91X KNRK KFMA WPBZ KOME KWOD KCXX WPLA KROQ KTCL KLYY WBZF KNDD KLZR KXTE KFTE

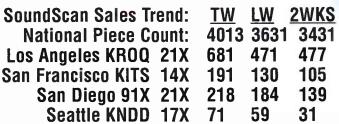
KNDD KLZR KXTE KITS WFNX KROX

#### New Adds This Week:

WBCN	WKRL	WCYY
WPLA	WKLL	KCXX
WMAD	WJBX	KNRX
WDCII	ED70	

WPGU KRZQ







LESS HAN JAKE

The new single from their Capitol debut album LOSING STREAK

Over 150K Units SoundScanned On TheNew Album, "Losing Streak" 15 - 10\* @ SoundScan New Alternative Artist Chart Airplay equal sales!!

## special Beat \* hang Suit

(BASED ON SPECIALTY SHOW AND KEY COLLEGE AIRPLAY.)

#### LW/TW ARTIST/LABEL

#### **COMMENTS**

aliens are coming

or superman!

Spookey basslines

James Bond Theme

chart crashers

talking smack

hangin' in there!

track it down

plays go "On and On"

not shy

	BJORK - Elektra/EEG	spinning everywhere
	Homogenic	spiriting everywhere
1 2	THE VERVE - Virgin	MTV Buzz Clip!
2 2	Urban Hymns	
3 3	CORNERSHOP - Luaka Bop/WB When I Was Born	strong & steady
2 4	SUPERCHUNK - Merge	don't go outside
	Indoor Living	
9 5	CRYSTAL METHOD - Outpost/Geffen	Organic dates
	Vegas	
4 6	<b>DEATH IN VEGAS</b> - Time Bomb/Concrete	lots of life
	Dirt	
/ /	CATHERINE WHEEL - Mercury Adam & Eve	keeps on turnin'
8	BT - Perfecto/Kinetic/Rep ESCM	peace for the wicked
Q	FLUKE - A.werks/Caroline	Break & Enter top 5
/	Absurd	break a Litter top 5
8 10	LETTERS TO CLEO - Revolution	do not pass Go!
	Go!	
_ 11	THE PIETASTERS - Hellcat	strong debut
	Willis	
14 12	PORTISHEAD - Go!Beat/London	top 5 on dis. tendrils!
	Portishead	
<b>—</b> 13	MECCA BODEGA - Hybrid	Doughty vocals
	Subway Stories OST	
5 14	TANYA DONELLY - Reprise	attention getter

Love Songs For Underdogs

15 16 CHUMBAWAMBA - Republic/Universal won't let up

17 MAN OR ASTROMAN? - Touch & Go

10 15 GOLDFINGER - Mojo/Universal

18 ERIC MATTHEWS - SubPop

The Lateness of the Hour

16 20 DANCE HALL CRASHERS - MCA

21 22 PRODIGY - XL/Mute/Maverick/WB

Hang-Ups

**Tubthumper** 

What Remains...

19 MOBY - Elektra/EEG

Honey, I'm Homely

21 BLINK 182 - Cargo/MCA

23 LIONROCK - Time Bomb

Instinct For Detection

The Sun Is Often Out

I'm Not Following You

25 EDWYN COLLINS - Setanta/Epic

I Like To Score

**Dude Ranch** 

Fat Of The Land

24 LONGPIGS - Island

something..... Backstage scoop? OK. The big meanies from the ABC pulled all the beer from the artist dressing rooms just because some underage ska band member got caught drinking. Gee, what a shock. Also, I swear I saw the singer from Third Eye Blind checking out KROQ's Lisa Worden, or was he looking at Christine Chiapetta? Either way dude, I'm totally jealous! KAMP KOME '97 was a total blast, and most of the credit for this killer day has to go to Promo-Studette Robin Rockwell - no one can touch the style, finesse and fun that Robin brings to an event. She's the coolest.....Hey, if you're bored, try this little game with a friend: Pretend that you're in The Verve video and take turns bumping into

each other and throwing fits on the street. It's a good time and it keeps the crazies away......Can you believe that MTV add-ed Beth Orton's "She Cries Your Name" this week!!!! The support troops for a truly talented artist like her were bound to ride in! Now it will be all that much easier for radio types who are "close" on this record to just throw it on the air..... I'm dig-

ging my new job here in Special Beat Land. It's

the little things that make me happy, like a parking spot, Free fulfill her duties as the new Miss America?

#### exile in Di-Vi

DOES A FEW INCHES REALLY MAKE THAT MUCH OF A DIFFERENCE? I mean, if I'm going down, let me do it in comfort. Get your mind out of the gutter - it's a different kind of fear of flying. I mean, I can understand the need to stow those dangerous tray tables (you could get a really nasty bump on your knee during a turbulent landing), but the obsession with locking the seats into the full, upright position



KOME's Jeanette

absolutely kills me. IT'S THREE INCHES!!! This was just one of the many things I obsessed over on my flight to San Jose for KAMP KOME this past weekend. Jay Taylor, Jeanette G., Mary White and the rest of the KOMErs put together an amazing show. The main stage line-up included the Dance Hall Crashers, Ben Harper, Smash Mouth, and birthday girl Fiona (Sn)Apple, who got super-sad at

poor Mary and refused to do her scheduled onair interview! For me, though, the real action was happening at the

"DYSFUNCTIONAL" side stage. MXPX, Blink 182 and Buck-O-

Nine all played killer sets, but the crowd totally lost it for Less Than

Jake when they busted out "Dopeman," even though Roger had on the ugliest pair of shorts in the world. I mean, kids were screaming every word and shit was flying all over the place! That should tell any of you nutballs who aren't playing that song yet a little LOOKING FOR

Bagel Tuesday and not having to be Miss Mary Sunshine all fucking day. Some of the playlists that come in are hysterical, especially the ones printed right out of Selecter with artists like "Sara McLachlen," and "Fionna Apple" in rotation! My favorite was the station that reported The Wallflowers' "Three Walendas" as an add this week. What the heck is a "Walenda?" Way to be dialed in. Go Team. The College and Specialty Show lists are awesome though. I'm seeing a lot of people playing Edwyn Collins, Mecca Bodega, Superchunk and Tanya Donelly. Hopefully records like these will make it onto regular playlists soon, just like The Longpigs have - talk about a strong week! One last question for you: How is Brynn Cappella going to find the time to program The Flash and

## special Beat \*\* hang Suite

## disks special indie



The Bent Scepters "Blind Date With Destiny" (Bizarre Planet): Put this disc on and The Bent Scepters will transport you to that smoky, low-lit bar in Iowa City where all the cool kids hang out. Yeah, they're from Iowa, but dig the smooth sounds groovin' from that farfisa organ! Try an interesting concoction like

"You'll Be Sorry Now," the syrupy "Truman Capote's Picture," or the scary Zombies cover "I Love You." Crushed velvet, red candles, and vodka martinis...16 tracks, shaken, not stirred. This is one blind date you won't be sorry about. (Evan Cerasoli)

Coldcut "Let Us Play" (Ninja Tunes):
"Let Us Play" is the fourth full-length
release from Jonathan More and Matt
Black AKA "Coldcut." It comes a full
decade after their ground-breaking
debut single, "Say Kids. What Time Is
It," which was the first sample-built
record in the UK. This is one of the most



intricate and stylish records to be released in years, with an auditory impact rivaling that of The Beasties' "Paul's Boutique" on the first listen. Check out "Atomic Moog 2000" and "Pan Opticon" as well as remix tracks using the accompanying CD ROM. (Richard Winn)



Helium "The Magic City" (Matador): Even if you didn't get into the last Helium release, you must make room in your six-CD changer for "The Magic City." It's been two whole years but well worth the wait. Track five, "Medieval People," is the most sonically interesting, and "Leon's Space Song" showcases some

soaring keyboards. Producer Mitch Easter (R.E.M., Pavement) ties together front woman Mary Timony's folky songwriting with his unusual pop-rock sensiblities to create what will surely be a landmark album for Helium. (D.D.)

Garageland "Last Exit To Garageland" (Flying Nun/Foodchain): More popular than sheep in their New Zealand homeland and a U.K. favorite when they moved to London, this quartet's debut LP hits the U.S. as Foodchain's first. Pavement comparisons abound as Jeremy Eade's endearing nerd-core croon



floats over intertwining, melodic guitars. Balancing power-pop with edgy rock, this one includes the snappy "Fingerpops," the heavily distorted "Nude Star," and the sock-hop swinging "Beelines To Heaven" (a dead ringer for Buddy Holly's "Every Day"). Park it here now. (A.S.)

#### special indiepics



DID I REALLY NEED TO KNOW YOUR CHICKEN THAT WELL?: Chad, Paul, Stove, and Andy from Mansun hangin' backstage with WBRU Providence's Tim Schiavelli and Mike Green. Doesn't Stovie-Boy have any friends? Shame be on the heads of each one of you who let him walk around like this! It's a fashion don't, but it's not stopping Special Beaters from finding the best track on the Mansun CD, "Take It Easy Chicken."

#### this week's

#### really beat person



CHERYL KOVALCHIK

Capricorn Records Los Angeles

Promo Gal 9000: Cheryl is the prototype promotion person all radio stations fear. Past missions include Platinum acts Cake and 311. She is currently on a searchand-destroy mission to close out the panel on The Honeyrods, and she has your home number. Don't let your guard down - Cheryl will do whatever it takes (Hey Now!) to get the add, including disguising herself as shady characters like "The Thumb" and "Nose-ring Nikita." PG9000 is a master in the art of negotiation. Even if you do get any last words, they're likely to be "Please, please I'll triple the spins on 311! Just stop calling me!"



Grab your drink and clear a space. 9 think it's time to torch this place.



"Put A Lid On 9t"

the barn-burning follow-up to "Hell"





KWOD WHFS WBRU KNRX KHTY WOSC WWCD KBRS

27 Straight Weeks On TOP 100 33 Consectutive Weeks On TOP 40

KNRK - Top 5 Callout / Top 5 Phones

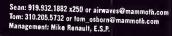
on Conan O'Brian Friday September 26th













Only in Hollywood\_OK, Los Angeles-do people actually get discovered at drug stores-well, pajama parties-but such was the case for rising pop-rock band Kara's Flowers. The band was first overheard at a Malibu party by a record producer walking the beach in January '95; then, in the early spring of '96, management invited veteran producer Rob Cavallo [Green Day, Jawbreaker] to watch the band perform at a high school pajama party. According to singer/quitarist Adam Levine: "He wanted to sign us right there." Kara's Flowers did end up signing with Cavallo and Reprise Records, resulting in their recently released 11-song debut, "The Fourth World." Not bad for three kids just graduating from high school and one merely two years out.

Although young, the band—Adam, guitarist Jesse Carmichael, bassist Mickey Madden and drummer Ryan Dusick (the old man at 19)—has been together three-and-ahalf years, forming on friend Kara's birthday (February 6). They've progressed from playing Pearl Jam songs in the school pep band to writing their own catchy pop pleasures and performing at dances, parties and on the L.A. and Valley club circuit. Along with being preppy, their music is surprisingly mature, with a definite sense of where they're at... as well as where they're going.

Now, seated in a bland record company office with few distractions, Adam and Ryan are extremely attentive to HITS' horny horticulturalist Jennifer "Dice" Clay's probing questions, ready and willing to plant their seeds in the ground.

#### If anyone tells us they like our band, they automatically become our friends." Ryan Dusick

#### WHEN DID IT YOUR AUDIENCE GO FROM FAMILY TO FANS?

Ryan Dusick: Once we had played like three or four shows. We had some friends that told friends, and it got around to different high schools; it just grew from there. We played with a couple of different bands that had a bigger fan base, so that helped. Some of their fans became our fans.

Adam Levine: It doesn't even feel like we have real fans; they all just seem like our friends.

Ryan: [Laughs] That's because if anyone tells us they like our band, they automatically become our friends.

#### IN THE VIDEO FOR "SOAP DISCO," THE BAND WEARS SUITS. ARE YOU TRYING TO DOWNPLAY YOUR AGE?

Ryan: When we started playing, we were a lot grungier. I think we wanted shirts. The other two guys in the band are into the mod scene, so they wear suits. But suits are not really our look; we just want to look nice.

#### IT REMINDS ME OF THE BEATLES WHEN THEY WORE MATCHING SUITS.

are clean-cut boys that your parents are gonna love... much as possible because that's so obvious; it's not intentional.

Ryan: Obviously, it would be hard to say that we weren't influenced by the Beatles. There is influence there even as far as styles, but I think it's more the attitude of going up there to put on a show. It's fun music and we're having a good time doing it. WHO WOULD YOU SAY YOUR INFLUENCES ARE?

Ryan: We don't mean to make the statement that we Adam: We want to avoid Beatles references as Ryan: There are so many, and if you ask any one person in the band, you'll get a different answer. The Jam, Blur, Oasis and the Cardigans. I'm a big Elvis Costello fan, the Police, Queen, Radiohead. I used to listen to a lot of Michael Jackson. Adam: Motley Crue was one of my favorites; we ripped off an entire drum solo from them, but the song didn't make it onto the record. And on one of the B-sides, we ripped off Nelson.

#### HOW MUCH INPUT DID PRODUCER ROB CAVALLO HAVE IN THE SONGWRITING AND SOUND?

Adam: If Rob didn't have anything to do with this record, it probably wouldn't have been as good, and it definitely would be different-sounding. We played him 17 songs during rehearsal and he was like, you guys need to calm down. We didn't end up using a lot of the newer songs. We went back to old demos and pulled some of the ones we had stopped playing; we had been trying to move too quickly.

Ryan: We wanted to keep breaking new ground. We never really established our sound from the beginning. The songs we wanted to record were over such a broad base of styles, we would have been all over the place.

Adam: We wanted to do everything we possibly could do in one album. Rob taught us that we have to establish a vibe.

Ryan: He made us get at the core of what we were trying to say, and solidify the statement... within a single song. "My Ocean Blue" is the only song that has kind of a swingy feel, a different feel, than any other song.

#### YOU HAVE THREE OCEAN SONGS-"MY OCEAN BLUE," "SLEEPY WINDBREAKER" AND "CAPTAIN

Adam: I have almost no reason to write about the ocean because I'm terrified of it. I'm such a city boy, but I guess that's why I'm so intrigued by it. It's so frightening that two-thirds of the earth is ocean. It's fun to write about because the imagery is so cool... pirates and ships.

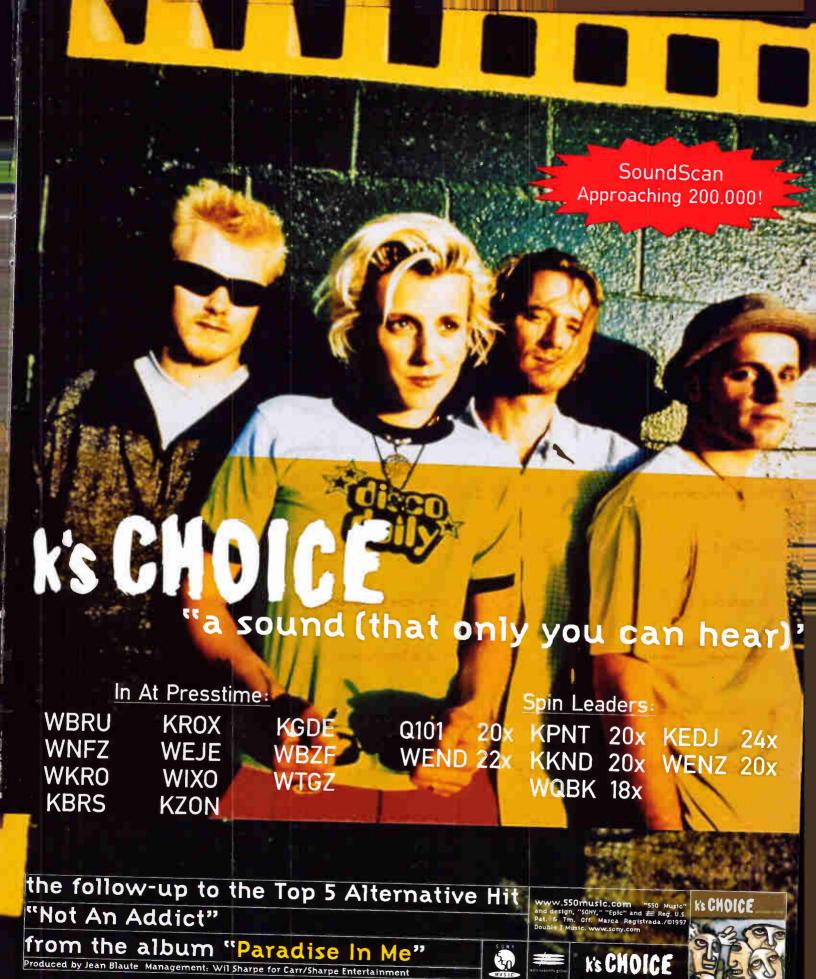
#### WHÉRE DOES MOST OF YOUR LYRICAL INSPIRA-TION COME FROM?

Adam: Not much of it makes much sense, I guess, if you just listen to the words. A lot of it is visual imagery... whatever comes to mind, not necessarily like I'm trying to say this here and that there. Like "Soap Disco" doesn't make much sense at all. It's just really wacky and off-the-wall. I don't remember how the term got into my head nor where it came from.

Ryan: I think there is definitely meaning in "Soap Disco," and I don't think it's necessarily like Adam sat down and said, I want to say this. He started thinking about a lot of things, but in a very abstract way. It was about creating a new sound.

Adam: "Soap Disco" is just fun. It makes people laugh. THE ALBUM'S QUITE OPTIMISTIC.

Adam: I hope enough people don't misunderstand what we are trying to say, which is, everyone should just lighten up a bit; shit happens and life sucks for a lot of people. I hope that doesn't come across as snotty. At the same time, I was really fed up with everyone talking about how sad they were. You could also talk about how happy you are. I was fed up with it, so I decided to write a song about being positive. But we could have very easily had a record where all the lyrics were "Be happy, don't be sad." Ryan: If you created a record that gives you that feeling of happiness overall, it has a much more lasting effect. This may sound condescending, but you need to teach by example. It's like, do as we do, not as we say. Nobody's gonna listen to you if you get up on a soap box and say, "What's wrong with you kids?" But if you create something that's enjoyable and makes you feel something in a more abstract way, you learn more. I think.



## picks edited by Karen Glauber



The Sundays "Static & Silence" (DGC): The U.K. band named for the Lord's day of rest returns with its third collection of heavenly pop. Sporting evocative gems like the frolicking "Summertime" and the achingly gorgeous "Folk Song," the album—produced by singer Harriet Wheeler and quitarist David Gavurin,

who pen the group's material—glistens with feeling. Wheeler's voice is as stunning as ever, and the band's support is both tasteful and tasty. A sonic delight any day of the week. (S.G.)

Chumbawamba "Tubthumper" (Republic/Universal): This U.K. octet has pounded out eclectic political pop since the '80s—hence the title of this eighth LP, which refers to soapbox-style ranting. Their punkish anarchy is lyrically manifest, but less obvious in the energetic melodies and rump-shaking beats.



The infectious "I get knocked down/But I get up again" chant from the single flows into the Abbaesque disco of "Amnesia" and other club-friendly cuts. Long an underground sensation, they're primed to get chummy with the mainstream. (A.S.)



Death In Vegas "Dead Elvis" (Concrete/Time Bomb): Break-beatniks Richard Fearless and Steve Hellier throw plenty of electronic-enhancing twists into this debut LP. The bass-groove of "Opium Shuffle" mingles with a haunting flute, while Jamaican stylie pulsates through "GBH" and the Ranking Roger-

led cover of the English Beat's "Twist And Crawl." The pure ambient tripadelica spins out with already acclaimed U.K. singles, "Dirt" and "Rocco," and keeps kicking on the cuts that follow. You can't help falling in love with this one. (A.S.)

Bjπrk "Homogenic" (Elektra/EEG): Iceland's queen of innovation continues to explore the influences of her London surroundings on this third solo LP. The little sonic sprite obeys her public's thirst for electronic programming and atmospheric effects, cranking up the creative notch with elaborate arrangements from



the Icelandic String Octet on cuts such as the hypnotic single "Joga." Her angelically seductive vocals intensify as each beatheavy track progresses toward cathartic climax. Genius must be in her genes. (A.S./G.L.)

## pomomugs



STEP RIGHT UP: Seen reviving the near-extinct tradition of the circusfreak sideshow are Warner Bros. Rob Goldklang (I) and WMRQ APD Dave Hill. Seeking to find a lucrative outlet

for their exhibitionist tendencies, the pair hit upon the idea of displaying their fleshier parts for cash. "Rob's an outie," smiled Hill, demurely covering his finest feature. "I'm an innie!" A pragmatic Goldklang stated simply, "It's less humiliating than working records for a living."

INTENSITY, PART 9,873: These people are heavy, okay? Get over it. They've got a lot on their minds, and they're down for that whole white wine, soft lighting, cerebral conversation thing.



Aren't you? Seen putting their radioheads together are (l-r) are WHTG's T.J. Bryan, WXSR's Chaz Kelley, WXRK's Matt Saegar, Live 105's Aaron Axelson, KNRK's Jamie Cooley, V2's Matt Pollack, the Stereophonics' Kelley and Richard Jones, V2's Stacey Kanter and The Box's Eric Martinez.



SONG, TOO: When rocking Britsters Blur stopped by the WXRK studios for a little press-theflesh sesh, things got so wacky and out of hand, what with the Shepherd's Pie-throwing contest and all

the boarding-school humor, that the band nearly forgot to plug their record. Fortunately, the station's Julie Slater (r) was on hand to guide the boys to this nifty photo op as (l-r) the band's Graham Coxcon, Dave Rowndtree, Alex James and Damon Albarn tried to comprehend Slater's uncompromising work ethic.



## Greg Garing alon

"my love is real"

Major Radio:

WXRV KKZN CIDR WRLT WXPN

"Sooner or later, someone had to mesh the bleak longing of country laments with the bleak soundscapes of trip-hop. On his remarkable debut album, "Alone", Greg Garing has made the hybrid completely convincing."

-NY TIMES. John Pereles

"There is a reason we put this on the griddle in Boulder. It's a compelling new sound from a genuine new artist."

-Bruce Warren, WXPN

#### **ON TOUR NOW**

9/27	Minneapolis	10/8	San Francisco
9/30	Boulder	10/9	San Francisco
10/1	Denver	10/11	San Diego
10/5	Seattle	10/12	Los Angeles
10/6	Portland	10/14	Los Angeles



Produced by David Kahne Management: Dave Lory & Jack Bookbinder/Worldwide Entertainment Grou

## letters to cleo "aneter"







Produced by Peter Collins for Jill Music, Ltd Mixed by Tom Lord-Alge

Management by Michael Creamer of Creamer Management

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Already On: WBCN Boston WENZ Cleveland WXDX Pittsburgh KTCL Denver WDGE Providence WBRU Providence

WB7U Richmond WFNX Lynn WEND Charlotte WROX Norfolk **KWOD Sacramento** WXSR Tallahasee & 40 more...

"Letters To Cleo is already generating Top 3 phones and has produced a flavorsome new disc that has dimension to our air sound." - Oedipus, PD/WBCN

> ON TOUR WITH EVERCLEAR IN THE FALL



	Active 1	Rock M	ajor Market Play
) LW	TW BAND	LAF	_
	DAYS OF THE Touch, Peel	Out/	Geffen +139x TW., continues skywal
1 3	2 THE OFFSP I Choose	RING Col/6	
4	AEROSMITE Pink		and too new spiris, burnin, up
2	4 MEGADETH		too new spiris today
5	FOO FIGHTE	Capit ERS	Therest movin up to say
. 6	BATMAN & I Goo Goo Dolls	ROBIN OST	Capitol Heavy MTV, M2, Capitol-izing!
9	7 OUR LADY P	EACE	M2, Still strong
10	Superman's  8 MIGHTY JOE	Col/C	RG Active MTV, M2
14	Live Through  CREED	Atl/AG	+36 spins T.W., KRAD add
	My Own Prison	n Wind Up	VBMG Really doing well! KUFO in T.W.
13	TALK SHOW Hello Hello	Atl/AG	Heavy MTV, M2
	SAMMY HAGA Marching To Ma	AR ers MCA	Holds on strong
18	GREEN DAY Hitchin'	Reprise	Heavy MTV, WKZQ add
7 1	FAITH NO MOI	RE Reprise	
8 1	4 LIVE Turn My Head	Rad/MC	
12	METALLICA Bleeding	Elek/EE	-19 & NOID, MEA
16	TT3 53 55000	CKEN	m sooit Heioad i
15 17	■ TOO	Rocket/Poly	dor Active MTV, M2
29 18	EVERCLEAR	Volcano	M2, still 36x spins @ WAAF
22 19	Everything SMASHmouth	Capitol	+136 spins = Ba-BOOM!
	SMASHmouth Walkin' On The S	un Int'scope	+58 spins this week
	SUGAR RAY	Atl/AG	Awesome @ the Palace
19 21	STIR One Angel	Capitol	HUGE @ WZAT (39x)
26 22	NIXONS The Fall	MCA	WIYY adds it, BIG BUZZer
24 23	MOTLEY CRÜE Beauty	Elek/EEG	"Light" to "Med" play mainly
24	TONIC If You Could Only	Poly/A&M	
3 25	CRY OF LOVE Sugarcane	Col/CRG	to sen wen
26	COLLECTIVE SOU	几	Doing well where played
27	COOL FOR AUGU	Atl/AG ST WB	M2, +95x this week
28	ROLLING STONES	VVD	WKZQ add + spins = 3 moves up  (Heavy MTV, BIG adds nationally

Heavy MTV, BIG adds national

37 Big KUPD spins

## By Jimmy Barnes

Another Society



WAAF & KIOZ.

A DAY IN THE LIFE ...: What a weird, wacky f\*\*ked-up (nothing else describes it) week I've just had. Fortunately, it's all behind me now. Some of the mental insanity that came to visit during the week still lingers in my body, but I was able to see the light at the end of the tunnel by about Sunday. I know part of the insanity is due to: A) My acupuncture/pressure therapist being on vacation for a month (I'm in week three) and B) My tendency to be a stress case without enough releases! Anyway, I'm

sure you're sitting there going "Who gives a shit?," so on with the muzik stuff... PC Music nabs another great majormarket Active Rock station for the booming, buzzing Another Society. The "Piece In Me" single just plain works radio, so please try not to miss this one in that pile on your desk... Word from the Faith No More (Reprise) road trip is nothing but awesome! The opener on the tour, Flip/Interscope's Limp Bizkit, continues to explode for thousands of new fans daily. My Noo Yawk pals tell me the Roseland show last Friday was outta control! Fred "Big Bizkit" Durst confirmed it from the tour bus later and also said the crowd at the WAAF radio show in Boston was killer. In addition to that, Flip is getting ready to drop another BOMB on radio called Cold! This one is via A&M (whom you'll actually receive it from) and has a muddy, super-heavy, intense Soundgarden vibe to it—I've been listening to Scooter's amazing songs and voice for well over a year now and this is the most spiritually intense, lyrically amazing LP you will listen to this year. Look for this one real soon from Mike Rittberg. Cold is a look into the future of rock... Wind-Up's Creed (call Shanna and get this) is still kicking booty and locking down more new stations like KUFO in Portland. Al Scott & Dave Numme say "yes," as the Active Rock panel draws to a close with spins really starting to kick in! Check out their chart

move this week... WORK's Jason Bonham Band is at House Of Blues/LA on Thurs. 9/25. You should really check them out, as well as the band's "Drown In Me" single currently at radio... KISS IS BACK and Mercury's got it for ya on October 6. Any questions?... Sooo stoked for System Of A Down (congrats, David Benveniste) and their American/ Columbia signing. One amazing band whose first release, with Rick Rubin's help, will be the BOMB-guaranteed!... I hear the Rage Against The Machine show in Irvine was



Already throwing more weight around!

pounding last Friday night. The band was supported by Capitol's Foo Fighters, who I am told were equally amazing and better than ever. I should have gone-damn it!-but, as I stated earlier, I was in a moshpit with my psychosis and was unavailable for comment last week... Elektra starts to warm up the latest Coward single, "Wish," for Active Rock radio. This is really a great song for the format, so check it out for sure.... Roadrunner's Life Of Agony continues to do well by pulling in more support from stations like KILO, KAZR, WAZU, WCCC, KISS, KLBJ, WJRR, KTUX and a bunch more. This is really working Active Rock! Bring it on home and call it your own.... Kenny Wayne Shepherd's "Slow Ride" (Revolution) = #1 Most Added. He played an awesome live show @ The Roxy here in L.A. This one is really primed to BLOW UP! Good luck, Gary Poole... AcTiVeBuZz: Epic, Virgin, DreamWorks, Greg Stevens, Jim Hunter, Sugar Ray's Palace show last Sat.... TRUST this ;the post of the second second

NIXONS

MCA

sall ber of selection of the selection o

# ROCK!

#### Punk Of The Week!



#### Kenny Mann/KRAD-Corpus Christi

My pal Kenny Mann is quite the firecracker. He's PD at one of our favorite Active Rock stations, KRAD in Corpus Christi, TX. We recently discovered at a Megadeth show that Kenny is something of a gymnast—a well-balanced complement to all of his musical and programming talents. I've never seen anyone roll down a grassy knoll with such grace and style, without even spilling a drop from the beer can... Yeehaaw! If you ever cruise through Corpus (God knows why you'd want to), listen to KRAD and be crushed by bands like Foo Fighters, Days Of The New and other fresh, current faves.

#### Pic Of The Week!



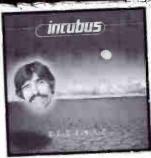
Pop goes the weasel... In a rare moment of humility, Will "Needs A" Knapp revealed the tragic effects of the inoperable, melon-sized tumor that recently commandeered his brain at one of those debilitating music industry conventions. Excited by the degenerative nature of his condition, Will's co-workers started a "dollar-a-box" pool, hinging on the day when his head will finally burst from the pressure. There's also talk of a new Disney cartoon in his honor, called "Bubblehead."

The state of the s

#### Rock & mphe Picks

#### Incubus S.C.I.E.N.C.E Immortal/Epic

This went in a few weeks back without any artwork to see, so we thought it best to toss it in again and let you get the whole vibe. The band kicks sooo much ass live and is primed to blow up on this debut LP. The release features



amazing lyrics and vocals with jackhammer guitars, gang-style choruses and plenty of texture. The background scratching is placed with precision amid the fiercely heavy rock sounds and the bass jumps like Thumper on acid. The pace is pretty fast, though a few loungy numbers almost reminiscent of Jamiroquai creep in. Young Cornelius' vocals are truly awesome, with real range, clarity and perfect pitch—especially on songs like "Idiot Box," "Favorite Things" and "Summer Romance." Get this! (JB)

#### Human Waste Project E-Lax Hollywood

The opening is reminiscent of a Native American ritualistic ghost dance, kicking in with all the true aggression of a generation lost. Severe angst and intellect combine in an inexorably energetic montage of sounds, while the sensual



vocal stylings of Aimee Echo are both riveting and hypnotic. A rabid eloquence permeates the entire album with a broad spectrum of tunes and emotions to satisfy even the most unappreciative wretch. The record's conglomeration of noise and nuance possesses a power and determination that will disengage one from the dogmas of the past so as to accept new directions in the medium of music. (BT)

## Candiria Reyond Reasonable Doubt Too Damn Hype

This Brooklyn-based fourpiece defies any musical pigeonholing by drawing from a wide range of influences, including metal, rapcore, hip-hop, jazz fusion, ethnic and hardcore. Before



you can get settled into any particular part, there's a fresh, new one radically shifting from the one before it. A musical/mental calisthenics exercise of sorts, it features great musicianship, quality production and a sense of adventure matched by few in the hard-rock world. Anyone not comfortable with complex musical arrangements might feel a little queasy at first, but stick it out—you'll eventually find something soothing. (JS)

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#### TIME TO GO TO HELL AND BACK WITH THE MISFITS' JERRY ONLY BY S.L. DUFF

#### I KNOW [GEFFEN A&R EXECUTIVE] MICHAEL ALAGO WAS FOLLOWING YOU GUYS AROUND ON THE WEST COAST, RIGHT?

Yeah, he came to check it out. He saw us at the Milwaukee Metalfest, and it was like the second half of the Anthrax tour, and we were headlining there that night. We were all revved-up and did a really great show. He comes up to me after the show and asks, "Is it always like this?" I said, "Yeah, pretty much." He said, "I'll have to come see for myself," because he just couldn't believe that we could keep it up every night. He met up with us in San Diego and came with us up until San Francisco, or he might have went all the way to Seattle.

#### SO YOU GUYS GOT PRETTY TIGHT?

I've known him. He booked the Ritz [in NYC] in 1980 when we recorded "Evillive." He goes back to the middle of our first band. He's an old friend. The show from the "Evillive" record was the show that Michael Alago booked, and it broke out into a fight at the end. The police had to come with paddy wagons. It was the first punk show at the Ritz in New York, and they didn't want to do it exactly for that reason.

#### HOW LONG DID IT TAKE YOU TO WRITE THE LP?

We wrote 30 songs in 45 days. We recorded 22 songs total,18 of which we kept on the record. We recorded "The Monster Mash," which came out really, really good. I want Geffen to put out a Halloween EP with "The Monster Mash" and all the outtakes we didn't use on the album.

#### I THINK THIS IS THE BEST-SOUNDING MISFITS ALBUM.

I don't think there's a weak song on the album. A big, important statement about this album... We didn't use any swear words on it, and we didn't have any guitar leads.

#### WAS THAT A RADIO CONSIDERATION?

No, not at all. It was more like an artistic statement saying that you can do great things and still keep face. I did it based upon the fact that you don't need that stuff to sell records. We don't have to resort to these real street-vibe techniques to try to be hip. We can beat you with blocking and tackling, the basics. We're going to hit you with great songs at warp ten with the most physical effort we can possibly conceive of each night. Right now, we're getting mixed opinions. There are people that are saying, "Well, it's not 'London Dungeon." But it wasn't meant to be. We were meant to move on.

#### I THOUGHT IT WAS ACTUALLY PRETTY TRUE TO WHAT THE MISFITS ALWAYS WERE.

I do, too, but at the same time, I tried to add some thought behind it to make it slick. You know, really good catchy melodies, really good lyrical writing, really good arrangement. I bet you didn't even notice

# MISHS To Be Tied

THE MISFITS gurgled up to the surface in the late '70s, led by bassist Jerry Only and vocalist/songwriter Glenn Danzig. The quartet of Lodi, NJ punk-rock and horror fans descended on the CBGBs scene like a Martian invasion. Largely an underground phenomenon, the Misfits' legend and music (in that order) spread internationally via self-released singles, and eventually, two LPs. "Walk Among Us" (Slash/Ruby) and "Earth A.D./Wolfs-blood" (Caroline) continue to influence punk and hardcore factions to this day. By early '84, the band busted up, and Danzig carried on running their Plan 9 label and marketing everything Misfit with the zeal of a sideshow barker, all the while denouncing the band and their music while hyping his new projects, Samhaim, and then, Danzig.

Jerry and his younger brother Doyle (who, once out of high school, was allowed by his folks to join the band as lead guitarist) battled Danzig in court for royalties and the right to perform as the Misfits. The final outcome of the eight-year trial was that Danzig can continue to reap the rewards of the band's previous records and Jerry and Doyle can now perform, market, merchandise and make new recordings as the Misfits. Jerry and Doyle reformed the band with the mysterious Dr. Chud on drums and 22-year-old live wire Michael Graves replacing Danzig. The new band hit the road last summer on a highly successful U.S. tour, during which they signed with Geffen Records, for whom they recorded the just-released "American Psycho" with producer Daniel Rey.

HITS' resident misfit Screaming Lord "Have Mercy" Duff contacts Jerry Only from his New Jersey research lab, where he confesses he's actually reading a HITS Magazine. "We're #1 on the Retail Chart," he informs. "That's good, right?" Send the guy his bill.

#### "WE'RE GOING TO HIT YOU WITH GREAT SONGS AT WARP TEN WITH THE MOST PHYSICAL EFFORT WE CAN POSSIBLY CONCEIVE OF EACH NIGHT."

there weren't any guitar leads.

#### I GOTTA ADMIT I DIDN'T.

That's something to say. This is a very deep project we're working on here. I think we're going to do a lot of experimenting.

#### DID YOU HEAR GLENN'S [DANZIG] INDUSTRIAL ALBUM?

No, I really didn't. I heard it was bad, but I felt that I had no opinion on it, because I didn't hear it, and people shouldn't open their mouth about what they don't know. So, I can dodge that bullet.

#### SO YOU DIDN'T EVEN GIVE IT A LISTEN?

Nor will I. Because people told me it's really bad, but that's people's opinions and they're entitled to them. So my point is, I'd hate to have heard it and have the same feeling, and when you ask me, I would have to tell you exactly how I felt.

#### DO YOU KNOW IF HE HEARD YOUR NEW RECORD?

I would think he did.

#### YOU HAVE NO IDEA WHAT HIS FEEDBACK WAS?

[Laughs] I figure his house is still a mess. Well, you know, it's a good album. He can go out and blast it if he wants, but in my opinion, that's just more defense than anything else, of the fact that we're able to do it without him. You know, my

whole vision of this band is not based around trying to outdo Glenn or prove Glenn wrong: it's about really giving you a good band and good music. I have no animosity. First question most people ask is, "Oh, Glenn this, and why'd you guys break up?" They're not really looking at what the whole statement is here, and the whole statement is: We can write good music and we can have a good time... Why does it have to end because of politics? We intend to write really great albums for the next ten or 15 years, and if I can't keep up with it, somebody will do my job.

# BIG WIRECK from the debut album In Loving Memory Of...

Produced by Matt DeMatteo & Big Wreck anagement: Bernie Breen for The Management Trust Ltd.

ww.atlantic-records.com

E ATLANTIC GROUP 997 ATLANTIC RECORDING CORP. A TIME WARNER COMPANY

The big wreckord you've been waiting for.

AND THEN THE MASTERS SPOKE: Last week, the lost souls of L.A. were treated to another rare visit from the screaming shamans of universal intensity. Anyone who denies the utter superiority of Neurosis just plain doesn't understand. The amazing new sights and sounds were surpassed only by the, umm, earthy stench occasionally released

by the ritual dance of the dred-heads. New Mexico crust icons Logical Nonsense opened the show, making for a complete evening of musical ferocity... I finally heard the new Brutal Truth and Today Is The Day from Relapse and just have to say that the world seems a little more deranged and a little more comfortable than ever before. Support these artists and their records... Eyeball Records has two cool albums out right now for all those down with the sound of N.Y.H.C.: Breakdown and Inhuman both play with an old-school style reminiscent of Cro-Mags and Sick Of It All. E-mail them at EyeBallRec@aol.com... New Misery Loves Co. hits stores 10/7, going for adds 10/14. It's the same solid, heavy, industrial sound as their last one, but with even stronger production, so check it out... In another lesson of corporate instability, our favorite major label honchos-Cheryl/Smitty/B. Lima-have been released from their Epic duties and are all optimistically entertaining new options. Good luck to all and to all a good fight...(JS)

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Sounds Of the Animal Kingdom

TRACKS

#1 Dementia #5 Jemenez Cricket

#7 Average People #12 Dead Smart

TODAY IS THE DAY Temple Of The Morning Sta

TRACKS 17 Temple Of The Morning Star #5 Mirade



ADD OCT. 6th and

#6 Kill Yourself

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	BEL COMMENTS
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1 PANTERA EV	•
3 2 GEEZER TV	rr #1 WVUD

#1 WELH May/Fierce/BO TESTAMENT

LIMP BIZKIT #1 WMCI Roadrunner

LIFE OF AGONY T-5 KRZZ Geffen SNOT

T-5 WWSP Music For Nations PARADISE LOST

Epic SPAWN ST

SIX FEET UNDER #1 KSDB Victory STRIFE

#1 WEOS TREPOMEN PAL Mercury

Victory

Fierce

Capitol

Revelation

Black Pumpkin

Overture

CMC

TVT

Slipdisc

Victory

PAD.

Geffen

Ignition

F.A.D.

EXTREME NOISE...

NAPALM DEATH Earache

RoadrunneR MACHINE HEAD RoadrunneR

SEPULTURA ANOTHER SOCIETY PC Music

INTEGRITY

FALL FROM GRACE

MEGADETH

WILL HAVEN

20 DEAD... DEMONSPEED

BRUCE DICKINSON

SEVENDUST **NOVEMBER 17** 

KREATOR CAST IRON HIKE

**FLAMBOOKIE** MISFITS

18 STEM

#1 WONY Flip/Int

T-5 WEOS

#1 WFCS Metal Blade

T-5 KSDB Earache

#1 KSPC

T-5 WSMU T-5 WMVU

#1 KJHK

#1 WTUL

T-5 WKPS T-5 WXVU

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#1 KNON

#1 WMVU

T-10 WGLS

#1 WWSP

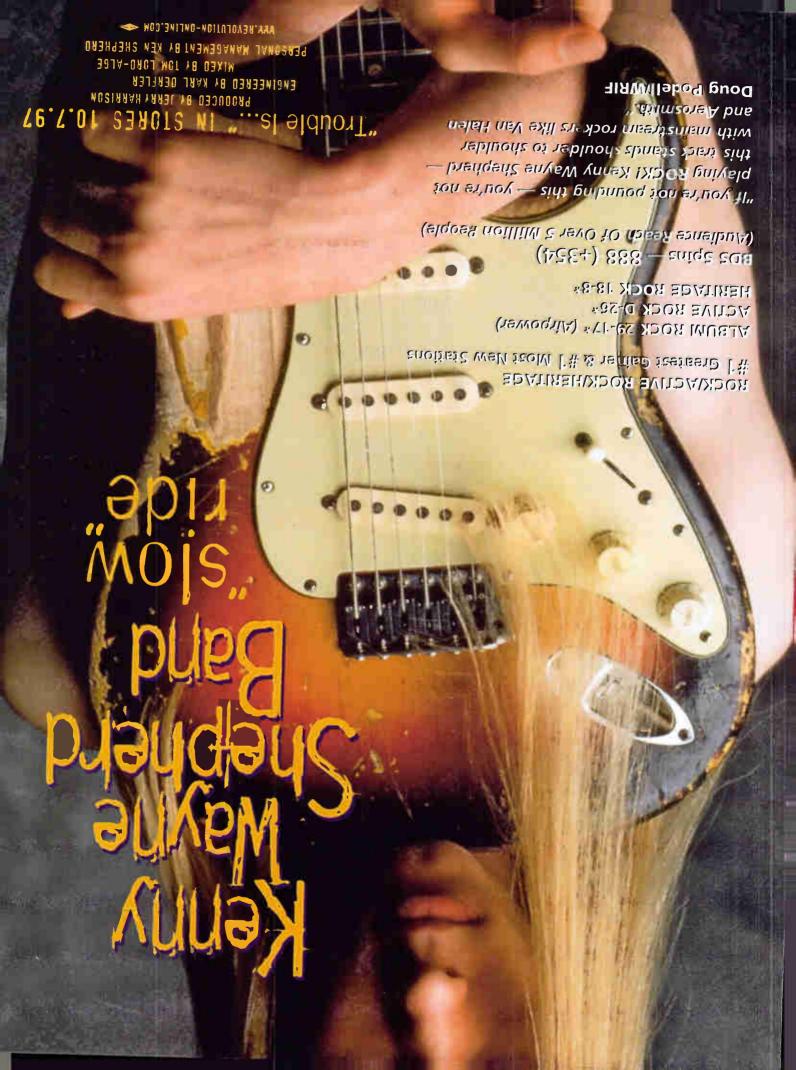
T-10 WTUL

#1 KUNV

T-5 WFCS

T-5 WXTB

Based On Pure Spins From The Nation's Leading Hardcore Radio Stations





# Janz Shi

Chelsea says: "Stanford's wack. I'm transferring to Morehouse."

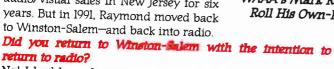


Former TV Star Planning Hip-Hop Album

Winston-Salem Gets Naked In Celebration As

## RAYMOND REIGNS!

Talk about coming full circle: PD Mark "of Quality" Raymond got his start at WAAA/Winston-Salem, the very station he now programs. Fortunately or not, JAMZ Sr. Editor and gadfly Kandace "Custom" Taylor Phyall buzzed around the PD/morning man until he woke up long enough to deliver his life story. In 1977, Raymond started at Triple A as a part-timer, while at the same time working downstairs at the album-oriented rock station WKZL doing overnights. He had a short stint handling afternoons at WGIV/Charlotte, then moved to Greensboro sister stations WOMG & WEAL. After he returned to Winston-Salem to do middays at WAIR, WGIV gave him a call to do afternoons. His first programming opportunity came at WDRD/Jacksonville. Raymond left radio in 1983, finding relief doing audio/visual sales in New Jersey for six



No! I had been friends with Mütter Evans, WAAA's owner, over the years. When I came back, I was looking to remain on the sales side. But Mutter had an opening, so I came on to do afternoons. Next thing I knew, I ended up programming. Eight months later, I shifted to mornings. And I've been here the last six years.

#### How different was your perspective on radio after your stint as a consumer?

It's a two-sided coin, because the technology has changed while you were gone, so you're trying to catch up from that aspect. The methodology has changed, too—things are changing on a monthly or weekly basis. When you're gone for five or six years, things can change drastically. But one of the benefits is that you don't necessarily know how things are done from the inside, so you approach them from a fresh perspective.



WAAA's Mark Raymond Likes To Roll His Own-Ratings, That Is

#### What are some of the changes you've implemented at WAAA?

The main things would have to be consistency, computerization and a schedule system. The station didn't have a scheduling system when I got there, so I went out and purchased my own—I had to have one. The station is consistent, what you hear in the morning, you'll hear in the afternoon, aside from dayparting. Also, the station has a personality. When listeners tune in, they know what they're going to get.

#### Was it difficult to program a heritage station?

One of the advantages is I am the demographic that we're serving. It's just about remembering what you heard—and what you saw people respond to—as a kid. The records in the gold and classic category are the ones I grew up with. Plus, having worked at WAAA at such an early age gives me an advantage over a programmer not from the area—I know

niche records that may not show up in research, but happen to have done well in this market. WAAA is celebrating 48 years on the air; it was the first black-programmed radio station in the Carolinas.

#### Tell us about Mütter Evans and how she acquired WAAA.

Mütter came to the station when she was attending Wake Forest University. When the owner promoted her to Executive VP/GM, he offered to give her first right of refusal if he ever sold the station. What she didn't know was that the opportunity would arise months later. And on October 31, 1979—at age 26—Mutter found herself the youngest broadcast owner at the time.

#### What group stands out from this past year?

Dru Hill! When was the last time the first three singles from a group's debut album hit #1?

#### Outside of music, what are your passions?

I'm into model railroading. I have this big layout in my living room. I also like to fish.

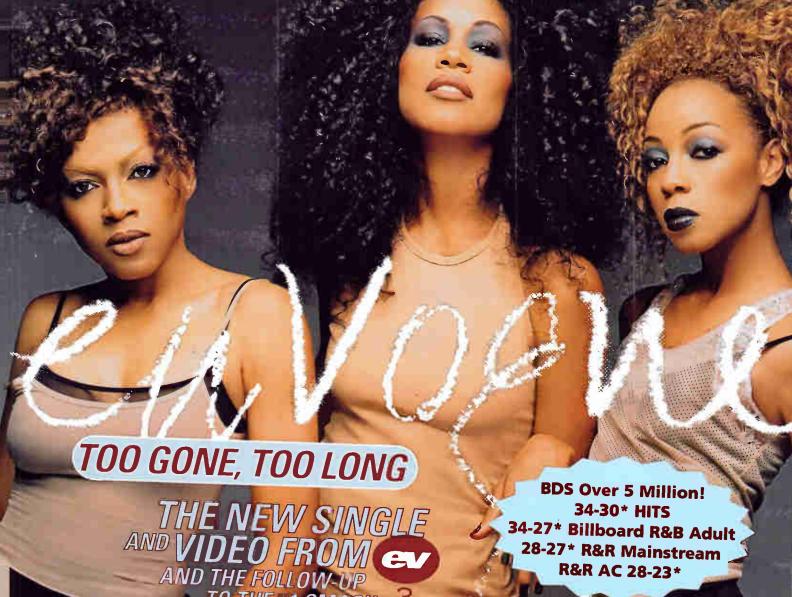
## Sizzling Singles

14/14/14/14

#### The Top Fifty

Week Of September 26, 1997

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X A

and arranged by DAVID FOSTER for Chartmaker Inc. Written by DIANE WARREN Management: The Left Bank Organization

TO THE #1 SMASH

"WHATEVER"

"It's classic En Vogue!!! They continue to set the trend for other female groups to model after " Cliff Winston, PD-KJLH

"'Too Gone Too Long' Too Sweet! That's What's Up!!!" Helen Little, OM/PD-WUSL

"It's refreshing to know that En Vogue has not waited too long to come with their new single. 'Too Gone Too Long' is a strong midtempo ballad that is destined to rise to the top. 'En Vogue'...\ Their name says it all!"

James Alexander, National PD-Davis Broadcasting

"En Vogue's 'Too Gone Too Long' is a powerful love song. Go on, Terry, represent Houston!" Carla Boatner, MD-KMJQ

**R&R AC 28-23\*** 

#### Stations on... Too Gone, Too Long!

WUSL **WQQK KMJM WKYS WJLB KMJJ WJMI KPRS KSJL WVEE WZAK WESE WEDR KJLH** WEUP **WHLW KMJO** WFXE **WFX**A **WBLX WIBB WPEG** KIIZ **WMNX WDMW WEMX WQOK** WJMZ **KVSP WPAL KIPR** WOWI WENN WHRK **WPLZ KHRN WBLK** WDZZ



ngled Ou

By Gary Jackson



"Soul Food"-Extra Helpings For Radio

The "Soul Food" movie premiere on September 18 was off the hook, but the party was off the rocker! Needless to say, the party brought the "A" list of the black entertainment industry to the House of Blues in West Hollywood. The royalty included actor Don Cheadle ("Rosewood," "Devil In A Blue Dress"). supermodel Tyra Banks, talk show host Keenen Ivory Wayans, come-

dian/actor Tommy Davidson, present and past basketball superstars like the Los Angeles Lakers' supercenter Shaquille O'Neal and former Chicago Bulls forward John Salley and a lot of other tall folks. When we did check out those of normal height, we found LaFace Records President Mark Shimmel making sure everyone was comfortable, especially "Soul Food"-the movie-Executive Producer and Edmonds Entertainment head honcho Kenneth "Babyface" Edmonds and his impressive entourage. The soundtrack is brimming with smash after smash. We're feeling the obligatory Boyz I Men "A Song For Mama," Milestone's "I Care 'Bout You" and Total's "What About Us," but radio also likes what's going on deeper into the album. KHRN-FM APD/MD Edward Sanchez says of the album: "It's very soulful. I like Puff Daddy and Lil" Kim's 'Don't Stop What You're Doing.' I think the soundtrack will do very well." KDKS-FM Shreveport PD Sharon Flournoy is sponsoring a "Soul Food Winning Weekend," where listeners can call in and win a full-length "Soul Food" soundtrack. Flournoy also reports that the "Ice You Down" concert several weeks ago went very well, and thanks record companies and their acts for their participation. WBLS-FM New York MD Michelle Campbell says Dru Hill's "We're Not Making Love No More" "Is the BOMB! As a matter of fact, the whole album is happening. There are some incredible cuts throughout." Incidentally, Campbell is heading out next week on a well-deserved vacation cruise to various islands in the Caribbean, with an eventual stop in Venezuela. Smoke some of those great Venezuelan cigars and play a little baseball for us while you're there, Michelle!... A soundtrack that continues to have an impact on radio is the prolific "Men In Black" (Columbia/CRG). The album is exceeding all expectationsboth in sales and airplay. The usual suspect, Will Smith, led the way with the title track, but two other singles are beginning to make their mark: Snoop Doggy Dogg's "We Just Wanna Party With You" and Trey Lorenz's "Make You Happy"... Next Week's Adds (subject to change, of course): Puff Daddy "Been Around The World" (Bad Boy/Arista); Notorious B.I.G. "Sky's The Limit" (Bad Boy/Arista); Destiny's Child "No No No" (Columbia/CRG); Mariah Carey "Butterfly" (Columbia/CRG); Lathun "Freak It" (Columbia/CRG); Jay Z "Sunshine" (Def Jam/Mercury); Frankie "I Have Love" (Epic); Seven Mile "Just A Memory" (Crave); Yvette Michele "DJ Keep Playing" (Loud); Will Downing "All About You" (Mercury); SWV "Lose My Cool" (RCA); Brigette McWilliams "Morning" (Virgin); Scarface "Mary Jane" (Noo Trybe/Virgin)...



yvette michele THE ALBUM ream

featuring the hit singles Everyday & Everynight, I'm Not Feeling You, and DJ Keep Playin' IN STORES OCTOBER 14





LUY/LLY LLYY/L

	THE TOP THE T	
	Week Of September 26, 1997	LADEL
2W LW TW	ARTIST TITLE	LABEL
1	MARIAH CAREY	Columbia/CRG
2	Busta Rhymes	Elektra/EEG
<b>11 11 3</b>	When Disaster MASTER P	No Limit/Priority
	Ghetto D	10 (4):45
2 2 4	PUFF DADDY	Bad Boy/Arista
5	No Way Out	Priority
3 3 6	Based On A True MEN IN BLACK	Columbia/CRG
[] [] <b>7</b>	Soundtrack USHER	LaFace/Arista
<u>8</u>	My Way SOUL FOOD	LaFace/Arista
4 4 9	Soundtrack BONE THUGS	Ruthless/Relativity
7 6 10	The Art Of War GOD'S PROPERTY	B-Rite
6 5 11	God's Property  MARY J. BLIGE	MCA
5 7 12	Share My World NOTORIOUS B.I.G.	Bad Boy/Arista
8 8 13	Life After Death  JOE	Jive
9 9 14	All That I Am WYCLEF JEAN	Ruffhouse/Col/CRG
24 27 15	Camival SPACE JAM	WS/Att/Att G
11 12 16	MOTTE TO THE	Arista
	Soundtrack	Arieta



## Now Ya Know

Simone Hines "Yeah! Yeah! Yeah!" Epic

"Longevity is my ultimate goal," says singer Simone Hines, whose upcoming, self-titled debut album boasts this sexy, insinuating

single. Produced by Rodney Jerkins-with remixes by Clay "Bogey" Bogan III—"Yeah!" floats on handclaps, acoustic guitar and a lean groove, pushing the singer's husky, emotive croon way up front. The New Jersey native certainly has the music biz in her blood; her mother, Bernadine, sang backup for Cissy Houston and Luther Vandross, among others. Simone first strutted her stuff as a vocalist in church at the age of l2, and recalls fondly. "My mother's and the congregation's positive reaction stayed with me." She attended Trenton State College, and was still a student there when, in 1991, she was enlisted to join Michael Bolton on tour as a backup singer. The following year saw her sharing the stage of the Apollo Theater with Aretha Franklin at a fund-raising event for Bill Clinton. The next period saw her making demos and singing at showcases, one of which was attended by Sony Music Entertainment President/COO Thomas D. Mottola and other Sony execs. Soon Hines-who cites Minnie Riperton and Phoebe Snow as influences—found herself signed to Epic and working on her album. If the growing popularity of "Yeah!" is any indication, she's likely to catch on big time.

#### Steel Pulse "Rage & Fury" Mesa/Atlantic/Atl G

Reggae legends Steel Pulse have been the standard-bearers for conscientious lyrics and conscious grooves for over two decades. Now they're back with a brand new

collection and a new label. "Rage & Fury" sees them turning their attention to new struggles and injustices, but also features a funky reworking Van Morrison's "Brown-Eyed Girl" (the album's first single) and a new rendition of their own classic song "KKK In The Jungle." Singer-songwriter-guitarist David Hinds arranged and co-produced the album, with the assistance of keyboardist Selwyn "Bumbo" Brown and drummer Steve "Grizzly" Nisbett; guests on "Rage" include Michael Franti of Spearhead and DJ Mega Banton. Formed in the Handsworth section of Birmingham, England in 1975, the band shared stages with the first wave of English punk and new-wave bands and won a Grammy award in 1986 and two Grammy nominations in the early 1990's. This time out, they were inspired by recent developments in hip-hop. "I'm very impressed with what the Fugees are doing," Hinds says. "They're still coming through on a political tip, with songs that can appear to be a thorn in America's side." He adds that Steel Pulse intend to continue speaking out in their own way. "We're not here to start a physical revolution," he insists. "We're just here to open everybody's eyes and let them check themselves."

The Party Don't ... SOUTHWEST RIDERS Southwest Riders 29 30

ULTIMATE HIP HOP

MISSY ELLIOTT

**ERYKAH BADU** 

**WU-TANG CLAN** 

VANESSA WILLIAMS

HOW TO BE A PLAYER

COOLIO

**GINUWINE** 

I'M BOUT IT

**DRU HILL** 

MIA X

Various

**Baduizm** 

My Soul

Soundtrack

The Bachelor

Soundtrack

Dru Hill

Release Some Tension

Next

Supa Dupa Fly

Wu-Tang Forever

19

10

18

13

15

16

20

22

20

No Limit/Priority MASTER P Ice Cream Man

Arista

Loud

Gold Mind/EW/EEG

Kedar/Universal

Tommy Boy

Def Jam/Mercury

550 Music/Epic

No Limit/Priority

No Limit/Priority

Mercury

**RCA** 

Island

Based Primarily On Retail Sales

# Ourban Adult

## Smooth Sounds by Kandace Taylor Phyall



Wow, what a week of sheer dread foy y'all, chatting with us again. Did you check out the llth Anni? If the answer is yes, you definitely have too much time on your hands... It's Raining Men: Hallelujah! Goodfellaz and Eric Benet

pose for this photo op. They thought they were doing a GQ spread. One More Programmers Opinion: We crashed the private VIP party hosted by WPAL/Charleston, SC. PD Jae "Jumping" Jackson escorted us while yelling out his favorite ballads. He's thrilled with two LP cuts from the new Joe project. Of "How Soon" (Jive), he warned: "It's blowing the HELL up." About "Love Don't Make No Sense," he revealed: "Great lyrics, depicting a story of a man in love who kicks his girl to the curb. Fellows should love this one!" Jackson also declared his love for En Vogue's "Too Long Too Gone" (EastWest/EEG). "The girls are too stong," he testified. Whether four or three, they're still #1 to me"... WTCC/Springfield, MA's PD, James "Married Man" Lewis, is serving his listeners sexy songs like Absoulute "Never Wanna Let You Go" (Def Jam/Mercury). Will Downing "All About You" (Mercury) and Kimberly Scott "Tuck Me In" (Columbia/CRG)... Holding Her Own: Adriana Evans "Love Is All Around" (PMP/LOUD) is steadily rising up the chart. Evans is enjoying love at KMJQ, WDLT, WHUR, WDAS, WAAA, WKYS and more... Lay Back & Close Your Eyes: Jon B's "Cool, Relax" (Yab Yum/550 Music) takes you on a sensual excursion that won't leave you asking, "Was it good for you, too?" Highlights include the midtempo "Bad Girl," the smooth, pleading "They Don't Know" and the silky "R U Still Down" f/ the late Tupac Shakur. Other picks: "Can We Get Down" and "Love Hurts." Jon B

has matured vocally, and the production and tracks are tightly woven. Very reminiscent of Babyface... The Big Apple: Epic's Frankle and Simone Hines stand front & center with WBLS/New York MD Michelle Campbell "Soup." More Changes: Okay, WALR is making changes



quicker than we can report them. Marie Stevens is no longer acting PD or MD. She is, however, maintaining her on-air show. The new acting PD is Jim "Poster Boy For Bad Behavior" Kennedy... Buzzing in the Dark: Mariah Carey's rendition of "Beautiful One" (Columbia/CRG), Joe's "Good Girl" (Jive) Allure's version of "All Cried Out" (Trackmasters/Crave)... Columbia Walks Tall: This past week, we were graced with the presence of SoSo Def's Jagged Edge. The gents enjoyed defacing our walls. The Destiny's Child girls breezed through recently to give us a sneak preview of their debut single, "No No No"... Head Nod: Bobby "Voice Overs" Owens delivers some smooth vocals on the Easy Blue home pregnancy test spot. Way to go, baby...

### Singles

Monk	Ωf	Con	tember	26	1007
week	UΙ	Sen	temper	40.	177/

2W LW TW	ARTIST TITLE	LABEL
9 1 1	JOE The Laws Seems	Jive
10 2 2	MILESTONE	LaFace/Arista
1 5 3	USHER	LaFace/Arista
12 6 4	You Make Me Wanna.  MARY J. BLIGE  Eventhing	MCA
25 9 5	Everything BOYZ II MEN 4 Seasons Of Lonelin	Motown
3 3 6	ROME  Do You Like This	Grand Jury/RCA
10 7	MARIAH CAREY  Honey	Columbia/CRG
17 12 8	ERYKAH BADU The Other Side	Kedar/Universal
4 7 9	SAM SALTER  After 12 Before 6	LaFace/Arista
11 8 10	MAXWELL  Whenever, Wherever.	Columbia/CRG
22 17 11	K-CI & JOJO  Last Night's Letter	MCA
7 11 12	MYRON  We Can Get Down	Island
23 18 13	ADRIANA EVANS  Love Is All Around	PMP/LOUD
21 16 14	ALLURE F/112  All Cried Out	Trackmasters/Crave
13 13 15	NEXT  Butta Love	Arista
6 14 16	GINUWINE I'll Do Anything	550 Music
19 17	SOMETHING FOR THE  My Love Is The Shihh	WB
18	PATTI LABELLE  When the Shoe Is	MCA
14 15 19	IMMATURE I'm Not A Fool	MCA
23 20	LUTHER VANDROSS  When You Call On Me	LV/Epic
8 21 21	CHANGING FACES G.H.E.T.T.O.U.T. II	BB/Atlantic/Atl G
20 22	TEDDY PENDERGRASS Give It To Me	Surefire
25 23	JONATHAN BUTLER  Do You Love Me?	N2K
24	SIMONE HINES Yeah, Yeah, Yeah	Epic
25	EN VOGUE	EastWest/EEG

Too Gone Too Long

## Juice

## Fresh-Squeezed Facts, Acts And Info You Only Think You Know

## **Information Update**



Vaughn Harper-WWRL's New Velvet Voice

The music industry continues to be rocked by re-organization and other shifts. Stan Winslow has exited MCA Records. Winslow cites "philosophical differences" as the reason for his exit... At Epic Records, Ray Harris, Will Strickland and Dwayne Cunningham exit in a top-to-bottom restructuring of the label. Please see accompanying "Front Page" story. Al Mannerson will handle all responsibilities for the time being... At Relativity Records, Mohommed Ali exits... Long-time music industry

scribe Robert Palmer (not the vocalist) is in the hospital in Little Rock, Arizona, suffering from kidney and liver ailments... Urban-formatted WJZA-FM Columbus has been purchased from Horrance Broadcasting by Cincinnati-based Blue Chip Broadcasting for \$4.5 million... Vaughn Harper, longtime voice of WBLS-FM New York's "Quiet Storm," has moved crosstown to WWRL-AM as host of "Rhythm & Romance." Harper will be on-air Monday-Fridays from 6pm-l0pm... At Radio One, Leslie Hartman comes aboard as Corporate Controller. Hartman was previously VP/Controller for Bonneville Broadcasting... As reported last issue, Orlando Anderson has sued slain rapper Tupac Shakur's estate for assault and battery. Shakur's estate has countersued and has filed a wrongful death suit... On September 12, newly appointed Island Records Black Music President Hirlam Hicks (see "Front Page") and label superstars the Isley Brothers were honored by the Congressional Black Caucus. The \$10,000-pertable benefit raised money for the CBC's Spouses Educational Scholarship Fund... Whitney Houston's Washington, D.C. concert on October 5-her third for the HBO network-will be available via satellite delivery. Call (818) 508-4519... "Gospel Tribute," starring the Winans, Andrae Crouch, Crystal Lewis and Bob Carlisle, will take place at the Shrine Auditorium in Los Angeles on September 30. The concert, originally scheduled for the Hollywood Bowl, will benefit MusiCares, the Fred Jordan Mission and the Child Welfare League of America ... In conjunction with the film's 25th anniversary, Rhino Records will release "Superfly Deluxe 25th Anniversary Edition," a two-CD set including a number of songs never included on the original release of the classic Curtis Mayfield soundtrack... Jive Records artist Joe embarks on a 20-city tour October 2... On November 25, Priority Records releases "In Tha Beginning...There Was Rap," featuring early Wu-Tang Clan, Puffy Combs. The Roots, and many more... Legacy Records has released a three-CD retrospective on Peter Tosh titled "Honorary Citizen." Tosh was a former member of Bob Marley

& The Wallers before embarking on a solo career in the late '70s. Also from Legacy, "The Essential Bessle Smith," a retrospective on "The Empress of the Blues," has been released... At N2K Encoded Music, Joe D'Ambroslo is the new Director of Operations and Leslye Faulk is now Director of New Media... An evening of networking featuring Joseph McClendon III, author of "Unlimited Black Power," as well as head trainer for Tony Robbins, takes place from 7pm to



Peter Tosh— "Honorary Citizen" Finally Gets His Respect

midnight on September 26 at the Los Angeles Athletic Club, which is at 431 West 7th Street in downtown Los Angeles... Bluesman John Lee Hooker's Boom Boom Room will open October 3 in San Francisco. The venue will feature live blues and R&B. For more information, call (415) 673-8053... The 1997 "Tribute To Heroes and Legends" will be held at the Sheraton Universal in Los Angeles. The list of presenters and honorees includes Montell Jordan, Otls Williams of the Temptations, Howard Hewett, Smokey Robinson, the Originals, Brenda Holloway and television stars James Avery and Wendy Robinson. For more information, call (310) 274-1609...

## Allan Ears Up For CMC Post



Dave Allan-Urbane PD

Dave Allan has been named VP Regional Urban Program Director of Chancellor Media Corporation, it was announced by CMC's Chief Programming Officer Steve Rivers. In the new post, Allan will oversee programming for Chancellor's Philadelphia stations WUSL-FM and WDAS-FM. as well as Miami-based WEDR-FM. Allan came aboard at Evergreen Media late in 1996, working as pro-

grammer of Philly hot AC WYXR-FM, serving during the same period as a consultant to WUSL. He had previously been OM at the latter station and WIOQ/QIO2, during which time he brought the two stations to the top two positions among females aged 18-34. Evergreen-owned stations became part of Chancellor in a merger earlier this year. "Dave has a star track record in programming, particularly in the urban category," declared Rivers. "We're pleased to be able to utilize his experience with key stations in two of our vital markets. We just hope he'll work on his tan a little bit." Said Allan, "I look forward to the challenge presented by these new responsibilities with Chancellor Media. I also look forward to playing Jim Carrey to Gary Jackson's Keenen Ivory Wayans in a series of humorous skits at a future radio conference. Word."

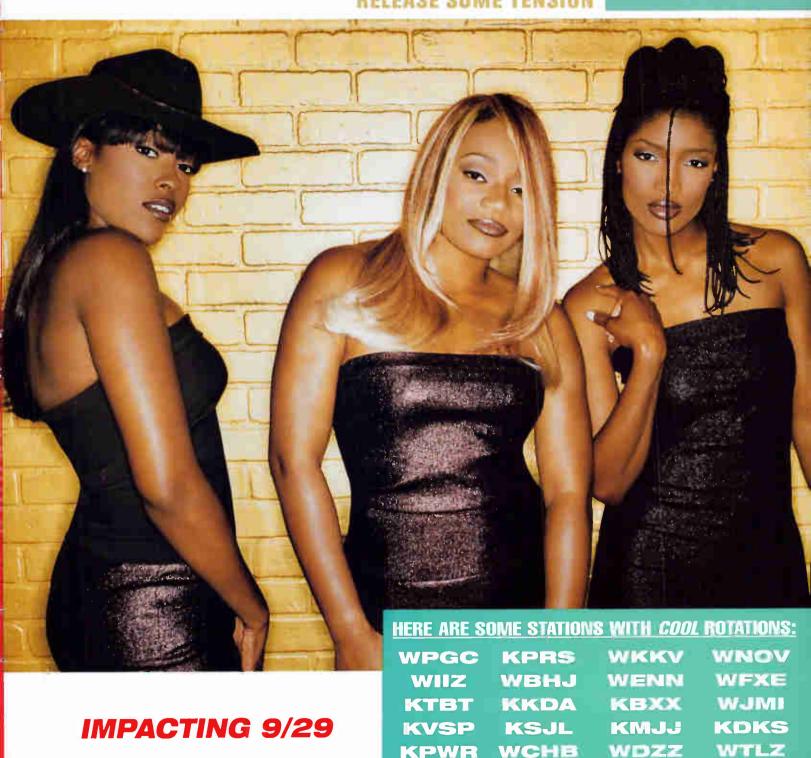
## SWV

## LOSE MY COOL

THE HOT NEW SINGLE FROM THE NEW ALBUM

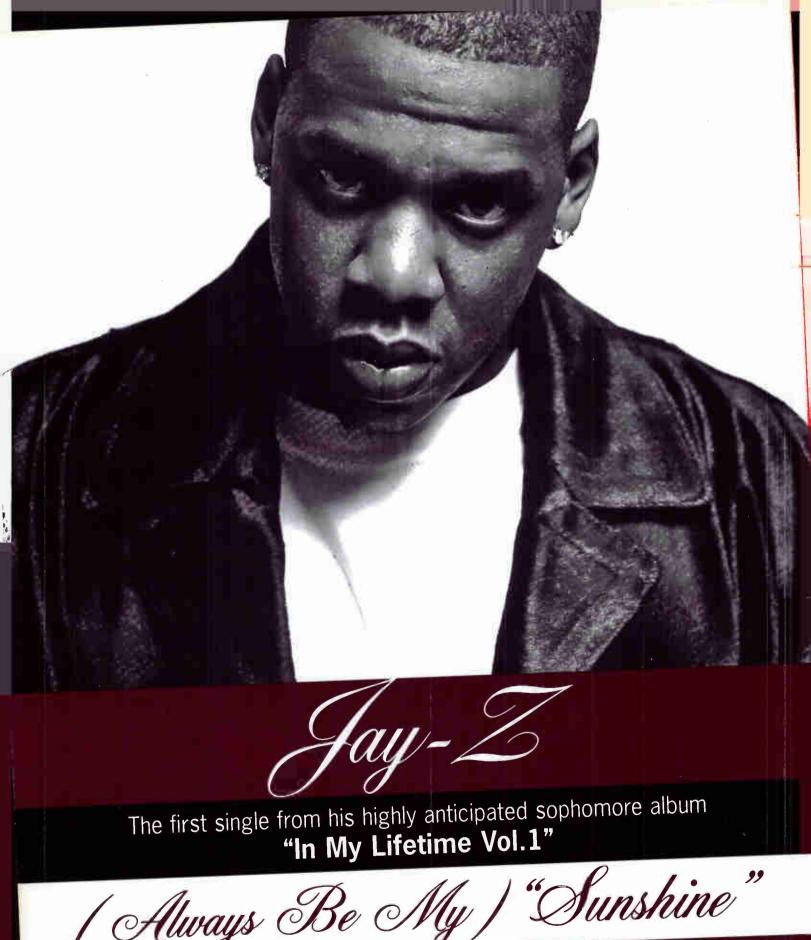
RELEASE SOME TENSION

[Featuring REDMAN]



check out swy on a television show near you. Soul Train. Live With Regis & Kathie Lee. The Keenen Ivory Wayans Show. Vibe TV.





(Always Be My) "Sunshine"



Featuring Babyface and Foxy Brown

IMPACT DATE: SEPTEMBER 930TH





#### RAP RADIO TOP THIRTY

2\\/	LW	T\A/	ARTIST	TITLE	LABEL
13	3	1		I Love This World	Makin' Records
4	2	2	ALKAHOLIKS	Likwidation	Loud
1	1	3	BUSTA RHYMES	Put Your Hands	Elektra/EEG
	26	4	RAKIM	It's Been A Long	Universal
22	8	5	ORGANIZED KONFUSION	Somehow, Someway	Priority
	-	6	WU-TANG CLAN	It's Yourz	Loud
23	14	7	LUNIZ	Funkin' Over Nothin'	Noo Trybe/Virgin
28	21	8	GRAVEDIGGAZ	Dangerous Minds	Gee Street/V2
	30	9	THE FIRM	Firm Biz	Interscope
7	5	10	COMMON	Reminding Me Of	Relativity
26	16	11	WU ALL-STARS	Soul In The Hole	Loud
2	6	12	DIAMOND	The Hiatus	Mercury
5	7	13	LOST BOYZ	Me And My Crazy	Universal
	_	14	JAY-Z	Sunshine/Streets	Roc-A-Fella/DJ/Merc
		15	XZIBIT	L.A. Times	Loud
11	12	16	BEATNUTS	Off The Books	Relativity
	28	17	COCO BROVAZ	Won On Won	Loud
	19	18	EPMD	The Joint	Def Jam/Mercury
Ε	25	19	RAMPAGE	Get The Money &	Elektra/EEG
		20	WYCLEF JEAN	Guantanamera	Ruffhouse/Columbia
29	18	21	CRU	Bubblin'/Live At	Def Jam/Mercury
E	=	22	ALL CITY	Move On You	Geffen
I-	-	23	SCARFACE	Mary Jane	Rap-A-Lot/NT/Virg
3.	4	24	AZ	Hey AZ	Noo Trybe/Virgin
II-	L	25	SPICE-1	Playa Man	Jive
=	L	26	REFLECTION ETER	N Fortified Live	Rawkus
20	20	27	SUPAFRIENDS	804 Trilogy	804 Flava
10	11	28	_	Iced-Down	
6	9	29	KRS-ONE	A Friend/Heartbea	t Jive
N-	I	30	NAUGHTY BY NATUR	E Mourn You Til I	Tommy Boy

## TOP FIVE MOST ADDED

Artist **WU TANG CLAN** It's Yourz L.A. Times **XZIBIT** LORD TARIQ Deja Vu JENA SI QUA **MEEN GREEN** 

Verse 1 Verse 2 In Da Wind

Label Loud Loud Codene Columbia/CRG **Patchwerk** 

#### WORD T H E PASS

BY JENNIFER NORWOOD

MY SOUL DOTH MAGNIFY THE LORD ...: This is my last column. Nowhere last week did it say "this is my last column." So here goes... JOURNALISTIC RESPONSIBILITY: After a few beers, I decided that I should compile a list of a few folks who have been helpful to me along the way: all my reporters, Roddy Rod, Sway & King Tech, Ern \$ Llamado, Al Lindstrom, Allen "Buster" Garland, Savalas, Chris Atlas, Mastermind, my nephew Nathaniel Parhar, Heidi Jo Spiegel, Mr. Choc (don't sweat on the Techniques), C Minus (the real Dangermouth), the Baka Boyz, Tommy Fixx, Jaycee, Lance Panton, Ralph White, Garnet Reid, Superb DJ K-Nyce, Zenobia & Ray, the folks at Undeas, Bajja, Marlo, Baby C, Baby C, Mariama & Liz, Rachel Crick, EMZ, Shirlene, Jim Mahoney, Michelle S, Nate Quick, Darryl Lindsey, Jenny White, the Rifkinds, Tommy Gunn, Mong,

Chris LaMonica, Tyesh Harris, DJ Rags, Brian Gray, Super Dave, E-Man, B-Man, Todd Hensley, Jocelyn Alter-Deal, Michael & Kandace Phyall, Susan Goldberg, Dave Adelson, Joe Fleischer, Craig Kallman, Jackie Paul, Kevin

Liles, Terry James, Datu Faison, Marthe Reynolds, Shadow, Anthony Harris, E-1, Freska, Toby, Frankie Vidal, Jasmine Vega, Shanti Das, Eric Parler, Eric Skinner, "Big Daddy" Bibbs, Richard Nash, Chris Muhammad, Hak & Wok, Supa Mario, the folks at Geffen, Jean-Pierre Diaz, Rockbarry, Big Paul, Brian Samson, Oliver Coke, Rachel Crick, Troy Marshall, Charles Dixon, Beets and Dr. & Mrs. Norwood...

#### Top Five Ways To Get On Nasty Nes' Good Side:

- 5. Start being nice to Jammin' John
- 4. Have lumpia, will chart

O

See you at the Platinum party...

- 3. Tell him you really miss his mohawk
- 2. A little Tagalog goes a long way
- Box request number for "Posse On Broadway": 291.

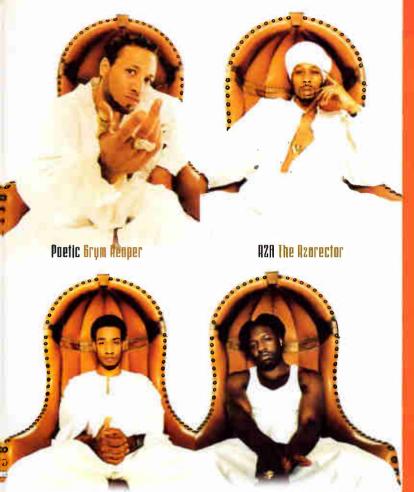
THE POWER OF THE PRINTED WORD: Don't call your Def Jam or Relativity rep. Go ahead and spend the money. I'm talking about the EPMD and Common albums. Plenty of classics on both. You can afford 'em... While I have your attention, why don't you play Master P, Mack 10, DJ Taz, stuff from the "In Tha Beginning" album, Ant Banks, Mr. Serv-On and Sons Of Funk. Play and report everything on Priority Records... Well, it was fun being rap editor during the return releases of Biggie, EPMD, Rakim, Wu-Tang Clan, Gang Starr, Tribe and KRS-One, not fun when 2Pac and Biggie passed away, and it was entertaining to teach the entire HITS staff all the Ebonics that I knew. Peace out, and treat your new rap editor, Nasty Nes Rodriguez, with kindness. 1-800-235-2300...

## TOP FIVE MOST REQUESTED

<u>Artist</u> **EPMD MASTER P** COMMON **RAKIM** 

BUSTA RHYMES Put Your Hands... The Joint How You Do Dat Reminding Me Its' Been Along Time

Label Elektra/EEG Def Jam/Mercury No Limit/Priority Relativity Universal





Fruhwan Da Bateheeper



## the 1st offering... Dangerous Mindz"

- JUSTIN TORRES, KSFS, "THIS JOINT IS BURNING UP IN SAN FRANCISCO!"
- JAY WRIGHT, WHOV,
  "...REAL GRITTY, REAL UNDERGROUND: BACK TO THE REAL HIP-HOP"
- RANDALL DUNN, WREK, "BANGIN' UNDERGROUND CUT, GETTING CRAZY REQUESTS!"



FROM THE FORTHCOMING ALBUM The Pick, the Sickle and the Shovel IN STORES

OCTOBER 14





#### RAP VIDEO TOP THIRTY

	IW	TOA	ARTIST	TITLE	LADEL
1	2	1	PUFF DADDY	It's All About	Bad Boy/Arista
Ì	1	2	BUSTA RHYMES	Put Your Hands	Elektra/EEG
1	14	3	MASTER P	l Miss My Homies	No Limit/Priority
1	4	4	LIL' KIM	Not Tonight	Undeas/BB/Atl G/TB
	3	5	FOXY BROWN	Big Bad Mamma	Def Jam/Mercury
	8	6	NOTORIOUS B.I.G.	Mo Money Mo	Bad Boy/Arista
ı	12	7	MACK 10	Backyard Boogie	Priority
	7	8	TIMBALAND & MAGOO	Up Jumps Da Boogie	BE/Atlantic/Atl G
	5	9	CHRIS ROCK	Champagne	Dreamworks
	10	10	COOLIO	Ooh La La	Tommy Boy
	11	11	LOST BOYZ	Me And My Crazy	Universal
	15	12	MIA X	The Party Don't	No Limit/Priority
	6	13	WU-TANG CLAN	Triumph	Loud
	16	14	MOBB DEEP/RAKIM	Hoodl <b>um</b>	Loud/Interscope
	9	15	NAUGHTY BY NATURE	Mourn You Til	Tommy Boy
ı	-]	16	KRS-ONE	A Friend	Jive
	13	17	MISSY ELLIOTT	The Rain (Supa)	Gold Mind/EW/EEG
1	26	18	ALKAHOLIKS	Hip Hop Drunkies	Loud
	20	19	DIAMOND	The Hiatus	Mercury
I	22	20	SHAQ	Men Of Steel	Qwest/WB
	30	21	ORGANIZED KONFUSION	Somehow, Someway	Priority
I	18	22	PUFFY/FAITH	I'll Be Missing	Bad Boy/Arista
	23	23	SCARFACE	Mary Jane	Rap-A-Lot/NT/Virgin
I	24	24	AZ	Hey AZ	NooTrybe/Virgin
ı	28	25	MR. SERV-ON	My Best Friend	No Limit/Priority
I		26	NADANUF	The Breaks	Reprise/WB
I	19	27	MASTER P	How U Do That	No Limit/Priority
I	21	28	FUNKDOOBIEST	Oye Papi	Buzz Tone/RCA
	25	29	HURRICANE G	Somebody Else	H.O.L.A./Island
L	27	30	GRAVEDIGGAZ	Dangerous Minds	Gee Street/V2

### HOT NEW RELEASES

K-BALL Do It On The... (RMX) WB

**EPMD** The Joint **Def Jam/Mercury** 

**MJG** That Girl Universal

THE FIRM Firm Biz Interscope

## 12"S NOW AT MIXSHOW LEVEL

LOOK FOR REMIXES COMING FROM THE UMMAH & JIMMY JAM

THE NEW ALBUM IN STORES OCTOBER 7

Executive Producers: Janet Jackson and René Etizondo, Jr. "The Vetvet Rope" album project produced by Jimmy Jam & Terry Lewis (for Flyte Tyme Productions, Inc.) and Janet Jackson Management: John Dukakis and Qadree El Amin for Southpaw Entertainment http://www.janet-jackson.com © 1997 Black Doll. Inc.



#### MAKIN' IT HAPPEN



This week's props go out to Seattle's Nasty Nes. The Man Behind The Shades has developed and maintained his status as an innovator in both hip-hop radio and promotions. From 1980-88, Nes hosted one of the country's first rap radio shows, "Freshtracks," on KFOX in Seattle. He is responsible for breaking major rap acts in the northwest like the Sugarhill Gang, Kurtis

Blow, Run-DMC, and NWA. Frustrated by commercial radio's restrictive formatting, Nasty Nes took his unique brand of hiphop radio in Seattle to alternative powerhouse KCMU. Emerging in 1988, KCMU's Rap Attack was Seattle's premiere rap music program, heard every Sunday night from 6P-8P. Nes continued to broaden his talents by teaming with Sir Mix-A-Lot to launch Nastymix Records and making history with "Posse On Broadway" and "Beepers." Nasty Nes also founded Crazy Pinoy Promotions, a highly respected and award-winning national rap radio and street promotions company with clients like Snoop Doggy Dogg, 2Pac, the Fugees, Dr. Dre, Scarface and Eazy-E. Nes has also hosted BET's "Rap City." Now Nes makes moves again as the new Rap Editor for HITS Magazine. On the strength...

#### LIKWIT SPORTS BY J-RO

By the time you read this, the first quarter of the NFL season will be over. Mike Ditka has done nothing for the Saints, Atlanta is drowning in the same toilet bowl and Chicago and Indianapolis aren't far behind. On the flip, New England and Denver are doing their thing in the AFC. But the shocker so far has been the new and improved Tony Dungy-coached Tampa Bay Buccaneers, a team usually forgotten about during the pre-season. Surprisingly, the Bucks are the only unbeaten team in the NFC, outdoing Dallas, Green Bay and San Francisco. The play of rookie Warwick Dunn has most of the NFL readjusting their beliefs on what size really means in the backfield. Also shining on the Bucks roster is the big Afro, Warren Sapp, at the defensive tackle position. Sapp is finally coming into his own on this up-and-coming team. They all said that Tony Dungy was too soft to coach in the NFL, but now it seems his players have rallied around their head coach and are proving that they're ready to kick some ass. OUT.

#### NYC ALERT BY JUST-O

The biggest event that happened last week was the Budweiser Superfest. Dru Hill did their thing, then Ginuwine, Missy and Timbaland. Kid Capri deejayed for Aaliyah, and then Busta Rhymes, Mary J. Blige, Lil' Kim, Puffy (with Funkmaster Flex spinning), Bone Thugs and Fat Joe (now an Atlantic artist!)... Tommy Jeans has an American bus tour going on. They had a kick-off party in NYC and are having another one in LA on Sept. 26... Mariah Carey's album release party was one of the most star-studded events ever: Ed Lover, "Access Hollywood,"
DJ Premier, Pras, Lauryn Hill, Maxwell, Busta, Havoc, Puffy, Ray J, Tommy Mottola, Flex, Veronica Webb, Beverly Peele and RuPaul (in male drag) were all in the house... DJ Clue is now a member of the  $\operatorname{\textbf{Hot97}}$  family... Labels that want to get down with the DJ Awards should call Just-O at 212-707-2424. It'll be held at Bar 85 on Nov. 4... I want to thank Jen-Boogie for giving me a chance to show my skills and for being a real friend. That's hard to find in this business... Peace.

#### TOP 10 RAP ALBUMS

#	ARTIST	TITLE	LABEL COMMENTS
1.	BUSTA RHYMES	When Disaster	Elektra/EEG
2.	MASTER P	Ghetto D	"Put Your Hands" No Limit/Priority
2	PUEE DADDY	N W O :	"I Miss My Homies"
٥.	PUFF DADDY	No Way Out	Bad Boy/Arista Multiple singles
4.	MACK 10	Based On A	Priority
5.	MEN IN BLACK	Soundtrack	Backyard Boogie Columbia/CRG
			Will Smith fever
6.	BONE THUGS N HARMONY	Art Of War	Relativity "Thug Luv"
7.	NOTORIOUS B.I.G.	Life After Death	Bad Boy/Arista
8.	WYCLEF JEAN	The Carnival	"Loving You Tonite"
0.	WICLEF JEAN	rne Carnivai	Refugee Camp/Col/CRG "Guantanamera" video
9.	MISSY ELLIOTT	Supa Dupa Fly	Gold Mind/EW/EEG
10.	I'M 'BOUT IT	Soundtrack	Platinum plus  No Limit/Priority
			Master P fever

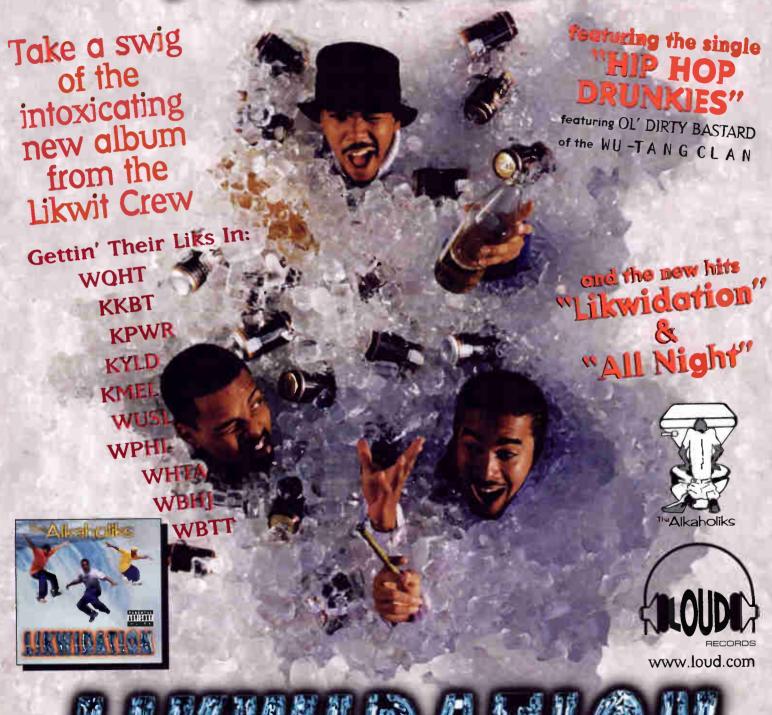
#### REGIONAL FLAVA



#### DA UNDAGROUND

#	ARTIST	TITLE	LABEL
1.	KILLARMY	Swinging Swords	Wu-Tang
			212-777-0117
2.	VOODU	Dark Regions/Southern	Patchwerk
			404-249-9661
3.	MEXIKANZ	Problems	Wild West
	V DED LD O	ent and	212-603-3983
4.	X-PERADO	The Entity	Official Jointz
5.	REFLECTION ETERNAL	Fortified Live	800-590-7099
Э.	REFLECTION ETERNAL	Fortined Live	<b>Rawkus</b> 718-636-8688
6.	BREEZ EVERFLOWIN	I Heard It	Nervous
0.	DIGELE LYEN LOVING	Tricard it	212-730-7160
7.	MAD LION	You Got It Coming	Nervous
			212-730-7160
8.	LATYRX	Say That	Solesides
			510-540-0930
9.	WISE GUYS	Satisfaction	Surrender
			617-821-6422
10.	LORD TARIQ	Deja Vu	Codene
			212-841-8636

# ThaAlkaholiks



The album in liquor stores now

## JUS MEE &

**Featuring Raphael Saadiq** 



The first single from the album

## LUNITIK MUZIK

Produced by Raphael Saadiq Additional production by DJ Quik and G1

Management: Jorge Hinojosa for Rhyme Syndicate Management

©1887 Noo Trybe Records, Inc.

IMPACTING AT RADIO NOW!





### IN THA MIX

#### BY RICKY LEIGH MENSH



SLAUGHTER IN THA 4TH QUAR-TER ...: We're very very lucky people. We have IOBZ! Not just any job. Muzik industry jobz. Radio, Recordz, etc. We actually get paid to do what we do. Industry. That meanz bizness. Bizness usually meanz corporations. Corporations dominate our bizness & thus, our muzik & people. People get sacrificed for

bottom lines. Bottom lines corporately are usually based on projections; thus, when a corp. duzn't meet itz projections, regardless of whether or not they're profitable, they make kutz. Theze kutz start w/people. Maybe my understanding of this iz completely wrong, but it seemz like a whole lotta folks' destinies are beholden to a whole lotta folks who can't hear their shit hit tha toilet, much less a hit record. Just in time for Christmas, a whole lotta really fukkin talented folks are outta gigz. Ray Harris, Liz Montalbano, Will Strickland (pgr. 888-456-3096) & Dwayne Cunningham outta Epic, Stanley Winslow (MCA). People. Damn good people, personally & professionally. Corporate downsizing in sum cases. More changes are a-cummin-BET! Find theze folks & get them. They won't be available long; that'z tha good newz. & be grateful for what you have. I am. Also, think about this tha next time ya not helpin somebody who may have helped you along tha way and will probably be in a position for a time to need YOUR help before they're in a position to help you again... If there iz an "again"... Recommended reading on summa that topic: "Who Owns What" @ 609-424-6800... Congratz, first-time conf call pick on "Phenomenom" LL Cool J (Def Jam/Mercury), w/very close competition from Mase, Wyclef and Jay Z, along w/strong debuts from Naughty By Nature & Yvette Michele & to Rakim (Int.), @ #1 on tha unda w/EPMD a very close 2nd... Goodbyes: KMEL's midday mix M-Th w/DJ Supreme & a belated one to a joint where this DJ spent many a long, happy evening: the Palladium in NYC, which're gonna be NYU dorms... Ya gotta luv tha Lugs commercial w/Doctor Dre (WQHT). When in NY, ya gotta, gotta check him & Ed Lover hostin an uplifting evening of comedy @ Caroline's... Serious Noyzemakaz on tha conf call also include Immature/Bone, Funkdoobiest, Gangstarr, Luniz feat Raphael Saadiq, Cosmic Slop Shop, Veronica/Fat Joe & Billy Lawrence along w/numerous kutz from "Money Talks" & "Soul Food."...Two names have surfaced for the WPGC MD gig: one radio, one former radio/now records folkster... So much hottt muzik, so few slotz... Happy B-daze: G-Wiz (WJBT/29 + tax), Wolf D (WKKV), Andrea Stewart (our Mix girl @ HITS) and Jazzy Jim (KYLD), w/a belated to wunna tha best on-air in tha biz, Big Boy (KPWR), who just finished voicewerk for upcummin Disney flick, "Meet The Deetles."... Gotta give it to my man "Sir" Charles (MCA) on a contest DJs'll really care about—who's gonna becum road DJ for GPWU?...Top pic: Mr. Brian McKnight (Mercury) dunkin on this DJ's hed Thank you, Waymon Jones & Herb Trawick... Likin Sam Salter rmx (LaFace)—check it... How bout "Miggedy" (WGCI), werkin on an LP w/Michelle Laws (unsigned), daughter of wunna tha greatest sax muzicians ever, Ronnie Laws... Very nice project happenin via Mr. Shack (Priority) & Violet Brown (Wherehouse) w/a who's who of MCs redoin summa hip-hop's all-time classics, called "In Tha Beginning...There Was Rap." ... LL's videoimmediate add into heavy ro @ MTV & BET... Luvz to Liz Pokora, John Strazza, et. al. @ Columbia for a finer-than-fine eve w/Mariah Carey, who seemz az kool az folks have told me, cept for sum busta- asss mgmtwannabe type who wouldn't let me get my flick w/her after SHE said it waz kool. Besides, her LP iz all that, I must say...

	ARTIST	TITLE	LABEL S	PINS
1.	BUSTA RHYMES	Put Your Hands	Elektra/EEG	159
2.	JAY Z	Sunshine	Rock-A-Fella/Def Jam/Mer	c 150
3.	PUFF DADDY & THE FAMILY	The Benjamins	Bad Boy/Arista	147
4.	WYCLEF JEAN	Guantanamera	RH/RC/Col/CRG	146
5.	BRIAN McKNIGHT f/MASE	You Should be Mine	Mercury	141
6.	MASE	Feel So Good	Bad Boy/Arista	138
7.	EPMD	It's The Joint	Def Jam/Mercury	136
8.	THE FIRM	Firm Biz	Interscope	135
9.	MASTER P	How Ya Do Dat	No Limit/Priority	134
10.	LL COOL J	Phenomenon	Def Jam/Mercury	132
11.	JANET	Got 'Til It's Gone	Virgin	129
12.	FOXY BROWN f/DRU HILL	LBig Bad Mamma	Vio/Def Jam/Mercury	127
13.	MIA X	The Party Don't Stop	No Limit/Priority	122
14.	LUNIZ f/TOO \$HORT	Funkin Over Nuthin'	C-Note/NooTrybe/Virg	in 120
15.	NAUGHTY BY NATURE	Mourn You Till I Join You	Tommy Boy	118
16.	USHER	You Make Me Wanna	LaFace/Arista	117
17.	AZ	Hey AZ	NooTrybe/Virgin	114
18.	QUEEN PEN	Man Behind The Music	Interscope	112
19.	LIL' KIM	Not Tonight	Un/BB/Atl G	109
20.	MARIAH CAREY	Honey	Columbia/CRG	105

### OUTTA THA BO

## TITLE

Phenomenon

### **ARTIST** I. L.L. COOL I

2. JAY Z

3. WYCLEF JEAN

4. MASE

5. NAUGHTY BY NATURE 6. THE FIRM

7. S.W.V. f/REDMAN

8. YVETTE MICHELE

9. HEAVY D

#### UNDERGROUND

I. RAKIM

2. EPMD

3. GANG STARR

4. LIL' KIM f/ANDREA MARTIN

5. OUEEN PEN

6. LUNIZ f/TOO \$HORT

#### WEEKLY CONFERENCE **CALL WINNERS** LABEL

Def Jam/Mercury

Roc-A-Fella/Def Jam/Mercury Sunchine Guantanamera RC/RH/COL/CRG Feel So Good Bad Boy/Arista Mourn You Till I Join You Tommy Boy Firm Biz Interscope Lose My Cool RCA DJ Keep Playin' Franchise/Loud I'll Do Anything Uptown/Universal It's Been A Long Time Universal Def Jam/Mercury It's The Joint NooTrybe/Virgin You Know My Steez Money Talks Arista Man Behind The Music Interscope C-Note/NooTrybe/Virgin Funkin Over Nuthin'



## The Lowdown On New Music

## By Leading Mixers

#### MIKE CROSBY • WERQ



Jay Z featuring Foxy Brown & Babyface "Sunshine" Rock-A-Fella/Def Jam/Mercury

"He iz tha next B.I.G., tha next 'King Of Hip-Hop.' I just LUVV hiz style & can't get enuff of hiz SHITT! He will be around for a long time.

Hail to tha King." Editor's note: Evidence of tha typical response of any self- respecting DJ after spendin tha nite @ Traxx listenin to Geoffrey C. (WERQ) in tha mix.

#### | STEVE "MIGGEDY" MAESTRO • WGCI



MQ3
"Everyday"
Get Hooked/NooTrybe/Virgin

"A Rodney Jerkins production... And Chris Stokes = \$.Thiz track iz so slammin', if ya hear it in tha mix w/Lil' Kim 'No Time,' you know that SHITT came

from Maestro, BABY." Latin Prince's note: Can I say milk & cookies or should I say Choir practice that = Kevin Black(NooTrybe/Virgin), right, wlour very own mix-show smurf in tha mix, Mr. Maestro (left), gettin ready for a night of 'Blackness'. So bring your boots & raincoats. HINT, HINT.

#### JOE "DR BEAT" BLACKWELL • WJHM



Cosmic Slop Shop "Da' Family"
MCA

"Thiz group takes me back to tha daze when hip-hop waz REAL It'z all about tha family. Tha beat iz FATTT & I can't get enuff of tha intrumental, Ya need two copies of thiz

SHITTT. Off tha hook...So says tha Doctor." Editor's note: In a show of our sincerest mix show compassion, we have established tha "Dr./Nurse Beat Real Hotel Accomodations Fund" so that Mr. Blackwell will stop makin hiz luvvly wife Shae (right) stay w/him @ fukkin Motel 6 every time he takes her to South Beach. Felix Sama (WPOW), pleez help this man. Days Inn, tha Shoreline, sumthin, dammit...

#### | JB · KSFM



Funkdoobiest f/Daz, Nina Lares & Cobra Red "Papi Chulo"

BuzzTone/RCA

"Funkdoobiest iz tha SHITTT PERIOD! Thiz Papi Chulo jam iz goin to werk in any Latin market. Tha sample iz tight & that Spanglish version iz tha SHITTT!" Editor's note: Like to congratulate our friend JB, who recently

waz inducted into tha Chuck E. Cheeze Hall of Flame az he celebrates tha moment w/hedgear tha Cheeze people made especially for this momentous occasion. There's a lil kid in every DJ... Or iz it that DJs will do really dumb pictures just for us? He duz have good taste in muzik, @ least...

#### **JAMMIN JAY • WIBB**



Yvette Michelle
"DJ Keep Playin"
Loud

"Thiz record will get any party started instantly. Just put it on tha turntables & watch tha crowd go crazy. It'z tha SHITTT!" Editor's note: Bet I'll be

gettin sum new fukkin pix of Mr. Jay Fed-Exed very shortly. Truth iz, he probably likes all this abuse.

#### **JEARL "MIXXIN" McKINNEY • WCHB**



K-Ball
"Do It On The Upside"
Get Hooked/Warner Bros.

"Jocks, PDs and MDs betta get behind tha ball on thiz one. Big ups to K-Ball & to Chris Stokes for hookin us up with tha HITS— Keep it real."

Editor's note: How happy would you be if you had a DJ who mixes for you who callz himself "Mr. Dynamite"? Wishing she waz in Windsor @ a casino or possibly in therapy after havin to be in this pic w/Mr. Dynamite aka Earl "Mixin" McKinney (left) iz WCHB MD Vicky Preston (right). Sorry Vicky... had to...

#### **CAPITOL J. WJMH**



LL. Cool J
"Phenomenon"
Def Jam/Mercury

"This jam definitely gets tha party goin a 100 miles a hour. Thiz joint iz 200 degrees of heat and tha groove getz me goin like that." Editor's note: Most of our

friendz in tha mix must have a daytime gig to make endz meet? Our man, Mr. J, werks & haz dunn so az a legal asst. for tha past 10 yrs. Amazin tha type of gear that lawyers in Greensboro, N.C. will let their legal assts. wear to werk. Princess Di had nuthin on you, J. We proud of ya!

#### **CHRIS COLEMAN • WBHJ**



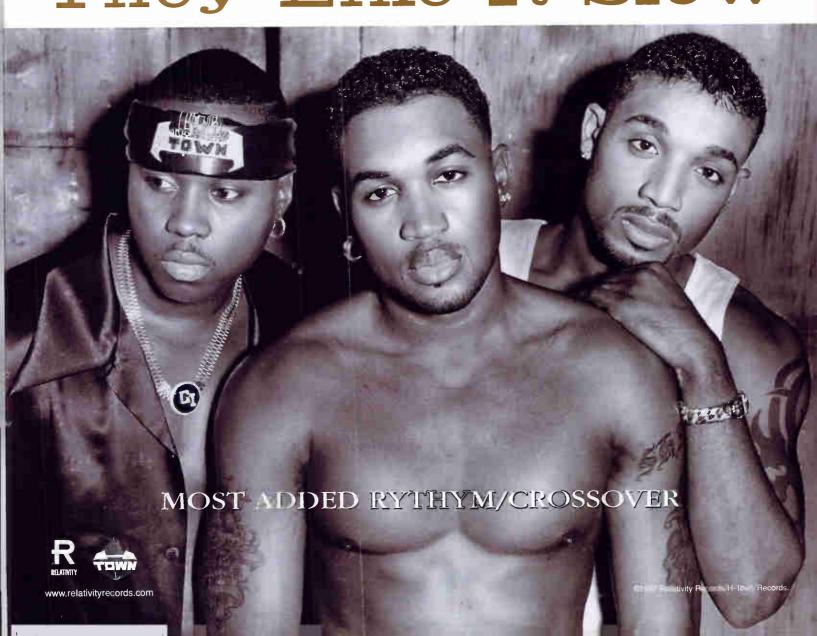
Heavy D
"I'll Do Anything" (Can't Do Remix)
Uptown/Universal

"I believe in thiz record! Personally, I feel that this iz a damm good record. Thiz jam deserves airplay in every station in tha country becuz of tha track & hiz ever-

prezent top-notch lyrix & flow. Tha trakk waz a world-wide smash 16 years ago, so ya can't go wrong wit it." Editor's note: If ya Eric Brooks (NooTrybe/Virgin/left), ya couldn't help but happen to be thinkin to yaself az ya standin next to Master P wannabe Chris Coleman.... Damn, duz anybody have any fukkin Clorets for this Joe-Louis-Moonshine-drinkin Alabama Muthafukka?



# H-TOVII They Like It Slow





BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



## **WINNERS**

- MARIAH CAREY
- **BUSTA RHYMES** 2
- MASTER P

#### MOST TOP 5's

- 1. MARIAH CAREY
- **BUSTA RHYMES** 2
- MASTER P

#### MOST TOP 10's

- 1. MARIAH CAREY
- FLEETWOOD MAC
- PUFF DADDY



CINDY BARR 455 Retail Stores (Ft Lauderdale)

#### BLOCKBUSTER

- 1. MARIAH CAREY
- 2. MASTER P
- 3. BUSTA RHYMES
- 4. USHER
- 5. MACK 10
- 6. PUFF DADDY
- 7. LEANN RIMES
- 8. SOUL FOOD (ST)
- 9. FLEETWOOD MAC
- 10. MATCHBOX 20



**BOB BELL** 231 Retail Stores (Los Angeles)

#### WHEREHOUSE

- 1. MACK 10
- 2. MARIAH CAREY 3. BUSTA RHYMES
- 4. USHER
- 5. SOUL FOOD (ST)
- 6. MASTER P 7. AQUA
- 8. PUFF DADDY
- 9. LEANN RIMES
- 10. MATCHBOX 20



JOHN MICHAEL 272 Retail Stores (Bloomington)

#### **BEST BUY**

- 1. MARIAH CAREY
- 2. BROOKS & DUNN 3. LEANN RIMES
- 4. MACK 10
- 5. MASTER P
- 6. BUSTA RHYMES
- **PUFF DADDY**
- 8. FLEETWOOD MAC
- 9. ADAM SANDLER 10. JEWEL



DAVE WATLAND 1,650 Wal-Mart Locations (Amarillo)

#### ANDERSON MERCHANDISERS

- 1. LEANN RIMES
- 2. BROOKS & DUNN
- 3. TRISHA YEARWOOD
- 4. MARIAH CAREY
- **TIM MCGRAW**
- 6. SPICE GIRLS
- 7. FLEETWOOD MAC
- 8. GEORGE STRAIT
- 9. MEN IN BLACK (ST) 10. MATCHBOX 20



MIKE FULLER 111 Retail Stores (Amarillo)

#### **HASTINGS**

- 1. MARIAH CAREY
- 2. LEANN RIMES 3. BROOKS & DUNN
- 4. MASTER P
- 5. ADAM SANDLER 6. PUFF DADDY
- TRISHA YEARWOOD
- 8. MACK 10
- 9. MATCHBOX 20
- 10. FLEETWOOD MAC



JIM FREEMAN 16 Retail Stores (Stamford)

#### HMV RECORD STORES

- 1. MARIAH CAREY
- 2. BUSTA RHYMES
- 3. OASIS
- 4. FLEETWOOD MAC
- 5. SARAH MCLACHLAN
- 6. PUFF DADDY 7. SOUL FOOD (ST)
- 8. USHER
- 9. JEWEL
- 10. JAMIROQUAI



GEORGE MEYER 58 Retail Stores (New York)

- 1. BUSTA RHYMES
- MARIAH CAREY
- 3. SOUL FOOD (ST) USHER
- **PUFF DADDY** 6. JEWEL
- **FLEETWOOD MAC**
- 8. BILLY JOEL 9. SOUL IN THE HOLE (ST)
- 10. WYCLEF JEAN



SAM CASS 4000+ Accounts (Philadelphia)

#### UNIVERSAL ONE-STOP

- 1. BUSTA RHYMES
- MARIAH CAREY 2.
- 3. USHER
- 4. JAMIROQUAI
- 5. SOUL FOOD (ST) 6. PUFF DADDY
- 7. MASTER P
- 8. AQUA
- 9. SOUL IN THE HOLE (ST)
- 10. ADAM SANDLER



DOUG SMITH 155 Retail Stores (Pittsburgh)

#### NAT'L RECORD MART

- 1. MARIAH CAREY
- 2. MASTER P
- 3. BUSTA RHYMES
- 4. LEANN RIMES
- 5. PUFF DADDY
- 6. ADAM SANDLER
- **FLEETWOOD MAC** 8. MATCHBOX 20
- 9. TRISHA YEARWOOD
- 10. SUGAR RAY



## BY MARK PEARSON

It's official. As we previously reported, the Alliance Ent. Corp. has announced that they will be closing INDI by the end of the first quarter '97, failing in a bid to save a company that may very well have been doomed even before the currently much-maligned executive staff took the reins. They will "continue analyzing the viability of providing independent distribution through its existing AEC One Stop Group operations." INDI will continue sales and warehouse operations on a normal basis until Oct. 31. After that, they will centralize collections, returns processing and inventory control at its Dallas facility. Currently INDI employs 190 people.... Sony Music Distribution held the first leg of their annual convention in L.A. this week touting an enviable holiday and first quarter release schedule. In his opening remarks, Danny Yarbrough talked about getting "back to basics," touting, among other things, the "revival of the cassette." He noted that the "Nice Price" cassette line was up more than a million units over last year

#### **SONY SIDE UP**



**DANNY YARBROUGH:** Fourth Quarter push.

and that the Mariah Cassette/ CD Value Pack had accounted for as much as 10 to 15% of total sales with certain customers (look to Tower and Transworld). Yarbrough also announced an aggressive national TV campaign "to quarantee consumer awareness of our superstar releases." They also put together two sterling nights of entertainment, including performances by Epic's fabulous Save Ferris, Columbia's Wyclef Jean, Shift, Destiny's Child and Our Lady Peace, WORK Group's Chicago phenoms The Mighty Blue Kings, 550's Headswim and Finley Quaye and Immortal's Incubus... As Elton John's single explodes, news comes that the complete BBC broadcast of Princess Di's funeral (including Elton's performance) will be released on London Records through Polygram Classics on 9/30. VP Sales Gerry Kopecky tells us they are planning to ship around 400,000 and that all artist, label and distribution royalties will go to charity... Wherehouse's Violet Brown, one of the best Rap buyers in the biz, is stepping into a new role as producer, collaborating with Priority Sr. VP A&R Andrew Shack on "In Tha Beginning...There Was Rap!!" Brown and Shack assembled an allstar line-up to cover early rap hits, including Wu-Tang Clan, Puff Daddy, Snoop, Bone Thugs, Master P, Coolio, Cypress Hill, Mack 10, Too Short. The Roots and Tha Dogg Pound... Look for a wrap-up of the Universal One-Stop Convention next week.

## MINI-MUGS



DON'T CALL HIM LARRY: Curb Records artist Joey Lawrence celebrates the release of his new album, "Soulmates," at L.A.'s House of Blues by leaving the check with the following label execs, who only wanted to know what it was like for him to star in "Joanie and Chachi." Shown before discovering their Platinum Cards expired in 1983 are (I-r) mgr. Steve Wax; Curb President Mike Curb, who made sure there were no drug references on the album; WEA VP Sales Fran Aliberte, Lawrence, Curb Exec. VP Dennis Hannon, getting set to book the Mike Curb Congregation reunion tour, and Curb VP Pop Promotion Rick Lippincott.



IT'S AN E\_MOD, E\_MOD,E\_MOD WORLD: N2K Encoded Music artist Blake Morgan performs a special acoustic version of his single, "Lately," which was offered for sale through the company's new e\_mod digital downloading system. Shown moments before their computer spit out nude Polaroids of Anna Nicole Smith instead are (I-r) N2K VP Creative Technologies Chris Bell, Morgan and N2K President Phil Ramone.



TWENTY-TWO OR SIX TO FOUR: Local faves Poetic Devotion Records group Twenty Two hang with the crew from radio stations 97.5 and Wild106 at the Sam Goody's in Albuquerque's Coronado Center after making off with the blowdryers from the MasterCuts store next door. Shown before being run out of town by the mall police are (back, I-r) SG Asst. Mgr. Joanna Hrenak, band roadie, the band's Mike Aquisto & Larry Jones and Wild 106's D-Lite. (Front, I-r) SG Mgr. Malcolm Skinner, along with Wild 106's Luke Sanchez, Cristin and DJ Big Mama.

BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



#### FRED MEYER

- 1. MARIAH CAREY
- 2. LEANN RIMES
- 3. TRISHA YEARWOOD
- 4. BROOKS & DUNN
- 5. JEWEL 6. PUFF DADDY
- 7. AQUA
- 8. FLEETWOOD MAC
- 9. MATCHBOX 20
- 10. MEN IN BLACK (ST)



MIKE KAUPP 119 Retail Stores (Boston/Wash D.C.)

#### STRAWBERRIES/WAXIE MAXIE'S

- 1. MARIAH CAREY
- 2. BUSTA RHYMES
- 3. ADAM SANDLER
- 4. USHER
- 5. FLEETWOOD MAC
- 6. AQUA
- 7. PUFF DADDY
- 8. SOUL FOOD (ST)
- 9. BROOKS & DUNN
- 10. OASIS

STACEY TOPKIN AEC ONE STOP GROUP 5,000 Account Base (Coral Springs, FL)

#### ALLIANCE

- 1. MASTER P
- 2. FLEETWOOD MAC
- 3. BUSTA RHYMES
- 4. LEANN RIMES
- 5. MACK 10
- 6. AQUA
- 7. USHER
- 8. JEWEL
- 9. TRISHA YEARWOOD
- 10. PUFF DADDY



HENRY LYNCH ASSOCIATED DISTRIBUTORS, INC. 125 Accounts 3803 NORTH 38th AVENUE (Phoenix)

### ASSOCIATED ONE-STOP

- 1. MACK 10
  - 2. MASTER P
  - 3. BUSTA RHYMES

  - 4. PUFF DADDY
  - 5. NASTY BOY KLICK 6. LIGHTER SHADE OF BROWN
  - 7. BONE THUGS-N-HARMONY
  - 8. USHER
  - 9. JOE
  - 10. MARIAH CAREY



BOB SAY 7 Stores (Los Angeles)

#### MOBY DISC

- 1. SAVE FERRIS
- 2. MARIAH CAREY
- 3. OASIS
- 4. PRODIGY
- 5. JAMIROQUAL
- 6. BECK 7. FIONA APPLE
- 8. BUSTA RHYMES
- 9. FLEETWOOD MAC
- 10. SARAH MCLACHLAN

CENTRAL SOUTH **MUSIC SALES** 

TONY ROSS 1500 Accounts (Nashville)

- **CENTRAL SOUTH** 1. MASTER P
  - 2. TRISHA YEARWOOD
  - 3. MARIAH CAREY 4. PUFF DADDY 5. MATCHBOX 20

  - 6. JEWEL
  - 7. FLEETWOOD MAC
  - 8. AQUA
  - 9. OASIS
  - 10. PRODIGY



OTT WHITE 13 Retail Stores (Miami)

#### **PEACHES**

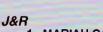
- 1. BUSTA RHYMES
- 2. MASTER P
- 3. MARIAH CAREY
- 4. PUFF DADDY 5. USHER
- 6. FLEETWOOD MAC 7. SOUL FOOD (ST)
- 8. BROOKS & DUNN
- 9. AQUA
- 10. LEANN RIMES



KIM HAYES 18 Stores (St. Louis)

#### STREETSIDE

- MASTER P
- MACK 10 MARIAH CAREY
- 4. BUSTA RHYMES
- 5. SOUL FOOD (ST)
- 6. USHER
- 7. PUFF DADDY
- 8. ADAM SANDLER
- 9. FLEETWOOD MAC 10. JEWEL



JIMMY BRANNAN 1 Retail Store (New York)

- 1. MARIAH CAREY
- 2. BUSTA RHYMES
- 3. AQUA
- 4. FLEETWOOD MAC
- 5. BILLY JOEL
- 6. OASIS
- 7. JEWEL
- 8. DIANA KRALL
- 9. CARLY SIMON
- 10. LEANN RIMES



#### HOMER'S

- 1. SMASH MOUTH
- 2. FLEETWOOD MAC
- 3. ADAM SANDLER
- 4. SUGAR RAY
- 5. 311
- 6. AQUA
- **PRODIGY**
- 8. PUFF DADDY
- 9. MARIAH CAREY
- 10. BROOKS & DUNN



PAUL BROCKMAN 900 Accounts (Houston)

- S.W. WHOLESALE
  - 1. MASTER P
  - 2. MARIAH CAREY
  - 3. MACK 10 4. BUSTA RHYMES
  - 5. SOUL FOOD (ST)
  - 6. USHER
  - 7. PUFF DADDY
  - 8. JOE 9. GARTH BROOKS 10. AQUA



STEVE BICKSLER 5 Retail Stores (Los Angeles)

#### **PENNY LANE**

- 1. SAVE FERRIS
- 2. PRODIGY
- 3. OASIS 4. MACK 10
- 5. CORNERSHOP
- 6. BUSTA RHYMES
- 7. RADIOHEAD
- 8. CRYSTAL METHOD
- 9. FIONA APPLE 10. TALVIN SINGH





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# BREAKSUTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

#### WINNERS **MARIAH CAREY** (Col/CRG 67835) 88% MACK 10 (Priority 50675) 42% 6 **BUSTA RHYMES** (Elek/EEG 62130) 80% **BROOKS & DUNN** 2 (Arista 18852) 24% 3 **USHER** (LaF/Arista 26043) 62% **CORNERSHOP** (L Bop/WB 46576) 16% 8 (LaF/Arista 26041) 4 **SOUL FOOD (ST)** 60% **CARLY SIMON** (Arista 72933) 14% **ADAM SANDLER** 54% **JARS OF CLAY** (WB 46738) (Jive 41612) 12% 10

#### ALLIANCE O-S STACEY TOPKIN / CORAL SPGS

Mariah Carey Busta Rhymes Usher Adam Sandler Mack 10 Brooks & Dunn

### ANDERSON MERCHANDISERS DAVID WATLAND / AMARILLO

Brooks & Dunn Mariah Carey Soul Food (ST) Usher Aqua

#### ARON'S RECORDS WALTER VILLACRESES / L A

Cornershop Death In Vegas Busta Rhymes Ry Cooder Howie B

## ASSOCIATED HENRY LYNCH / PHOENIX

Latino Velvet (Var) Busta Rhymes Mack 10 Mariah Carey Usher

## BORDERS BOOKS & MUSIC SEAN HICKEY / BRYN MAWR

David Wilcox Billy Joel Sarah McLachlan Jamiroquai Fleetwood Mac

### CAMPUS JIM DAWSON / COLUMBUS

Busta Rhymes Mariah Carey Usher Adam Sandler Soul Food (ST) Mack 10 Brooks & Dunn

## CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Mariah Carey Mack 10 Usher Soul Food (ST) Carly Simon

## CENTRAL SOUTH TONY ROSS / NASHVILLE

Mariah Carey Aqua Busta Rhymes Adam Sandler Soul Food (ST) Jars Of Clay

### DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Adam Sandler Mariah Carey Refreshments Ani DiFranco Goldfinger

## ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS

Mack 10 Mariah Carey Busta Rhymes Cornershop Soul Food (ST)

#### EXILE ON MAIN ST AL LOTTO / HARTFORD

Forest For The Trees Cornershop Adam Sandler Talk Show Crystal Method

## FACE THE MUSIC DAVE RUSSELL / MINNEAPOLIS

Mariah Carey Adam Sandler Carly Simon Usher Busta Rhymes

#### FRED MEYERS

JANET LOCKHART / PORTLAND Mariah Carey Brooks & Dunn Adam Sandler Jars Of Clay Soul Food (ST)

#### HMV JIM FREEMAN / STAMFORD

Mariah Carey Busta Rhymes Soul Food (ST) Usher Carly Simon Full Monty (ST)

#### J&R MUSIC WORLD JIM BRANAN / NEW YORK

Mariah Carey Busta Rhymes Aqua Usher Soul Food (ST) Diana Krall

#### LOU'S RECORDS TONY VICK / ENCINITAS

Blasters Cornershop Kronos Quartet Ben Harper Foo Fighters

#### MOBY DISC BOB SAY / LOS ANGELES Mariah Carey

Mariah Carey Busta Rhymes Incubus Cornershop Death In Vegas Jars Of Clay

## MUSIC MILLENIUM MIKE WHITE / PORTLAND

Refreshments Mariah Carey Squirrel Nut Zippers Busta Rhymes Rippingtons

## MUSIC NET CHUCK SHOUP / ST. LOUIS

Brooks & Dunn Adam Sandler Mariah Carey Mack 10 Busta Rhymes

#### MUSIC NETWORK BOB PATTEN / ATLANTA

Busta Rhymes Usher Mack 10 Soul Food (ST) Mariah Carey Soul In T Hole (ST) Jon B

#### NAT'L RECORD MART DOUG SMITH / PITTSBURGH

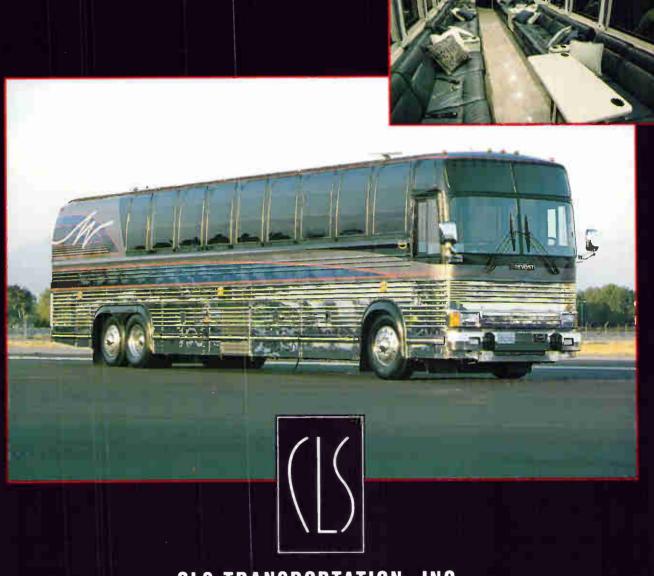
Mariah Carey Busta Rhymes Adam Sandler Brooks & Dunn Usher Mack 10 Soul Food (ST)

#### NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Mariah Carey Busta Rhymes Carly Simon Adam Sandler Soul Food (ST)

## ODYSSEY DARRIN MARTIND / LAS VEGAS

Busta Rhymes Mack 10 Mariah Carey Usher Gravediggaz Soul Food (ST)



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## BREAKDUTS

#### HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

#### PEACHES OTT WHITE / MIAMI

Busta Rhymes Mariah Carey Usher Soul Food (ST) Adam Sandler Mack 10

#### PENNY LANE BRADY RIFKIN / LA

Cornershop Busta Rhymes Less Than Jake Olive Death In Vegas

## PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

Busta Rhymes Mariah Carey Usher Adam Sandler Soul In T Hole (ST) Brooks & Dunn

#### RECORD EXCHANGE DAVE DOYLE / GREENSBORO

Busta Rhymes Mariah Carey Usher Adam Sandler Soul Food (ST) Jars Of Clay Brooks & Dunn

#### REPEAT THE BEAT RON RODRIQUEZ / /DETROIT

Squirrel Nut Zippers Lords Of Acid Jars Of Clay Lisa Stansfield Love Spit Love Catherine Wheel Mariah Carey

#### ROLLING STONE TODD MARCONI / CHICAGO

Mariah Carey Adam Sandler Aqua Smash mouth Jamiroquai

#### SOUND BURST O-S RICK VANDER DOES / SLC

Mariah Carey Busta Rhymes Carly Simon Refreshments 311

### SOUTHWEST PAUL BROOKMAN / HOUSTON

Mariah Carey Mack 10 Busta Rhymes Soul Food (ST) Usher Jon B

## STRAWBERRIES ALLYSON PALAZINI / BOSTON Mariah Carey

Mariah Carey Busta Rhymes Adam Sandler Soul Food (ST) Usher

#### STREETSIDE JEANIE RAINEY / ST LOUIS Mack 10

Mack 10 Mariah Carey Busta Rhymes Soul Food (ST) Usher Adam Sandler

## THE WIZ GEORGE MEYER / NEW YORK

Busta Rhymes Mariah Carey Soul Food (ST) Usher Adam Sandler Brooks & Dunn

#### TOWER BOB WALSH / BOSTON

Busta Rhymes Mariah Carey Usher Soul Food (ST) Adam Sandler

### TOWER TODD MEEHAN / LOS ANGELES

Mariah Carey Soul Food (ST) Carly Simon Usher Adam Sandler Refreshments Rippingtons

### TOWER JEPH JOHNSON / PORTLAND

Mariah Carey
Busta Rhymes
Usher
Adam Sandler
Carly Simon

## TOWER RECORDS SHANNON CARR / CHERRY HILL

Busta Rhymes Mariah Carey Usher Adam Sandler Soul Food (ST)

## TOWER RECORDS JESSAME HANNUS / NEW YORK

Busta Rhymes Mariah Carey Cornershop Club 69 Usher Pizzicato 5 Death In Vegas

## TOWER RECORDS JUSTIN GREENBANK / STOCKTON

Mariah Carey Mack 10 Soul Food (ST) Usher Adam Sandler Busta Rhymes

## TOWER RECORDS PAUL KENNEDY / WASHINGTON DC

Mariah Carey Busta Rhymes Soul Food (ST) Usher Adam Sandler Jon B Mack 10

#### TOWER-WOW GREG LUCIEN / LONG BEACH

Mariah Carey Mack 10 Busta Rhymes Full Monty (ST) Adam Sandler Rippingtons

### TRANSCONTINENT BRETT ESSLER / BUFFALO

Mariah Carey Busta Rhymes Soul Food (ST) Usher Adam Sandler Mack 10

#### TRANSWORLD

VINNIE BIRBIGLIA / ALBANY
Mariah Carey
Busta Rhymes
Adam Sandler
Mack 10
Usher
Brooks & Dunn
Soul Food (ST)

UNIVERSAL O-S SAM CASS / PHILADELPHIA

Busta Rhymes Mariah Carey Usher Soul Food (ST) Soul In T Hole (ST) Brooks & Dunn Adam Sandler

#### VIRGIN MEGASTORE AMANDA SMITH / HOLLYWOOD

Mariah Carey Busta Rhymes Cornershop Death In Vegas Headrillaz

#### VIRGIN MEGASTORE PAM GOODMAN / LAS VEGAS

Mariah Carey Busta Rhymes Usher Mack 10 Soul Food (ST)

## VIRGIN MEGASTORE CRAIG SWEDIN / ONTARIO

Mariah Carey Mack 10 Brooks & Dunn Busta Rhymes Jars Of Clay Soul Food (ST)

#### WHEREHOUSE BOB BELL / LOS ANGELES

Mack 10 Mariah Carey Busta Rhymes Usher Soul Food (ST)

### WILLIES DAVE COHEN / ROANOKE

Busta Rhymes Soul In T Hole (ST) Usher Soul Food (ST) Mack 10 Mr Serv On Royal Flush



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# EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### WINNERS (Rocket/A&M) **OASIS** Don't Go Away (Epic) **ELTON JOHN** Something... Electric Barbarella **CHUMBAWAMBA** Tubthumping (Repub/Univ) **DURAN DURAN** (Capitol) **MARIAH CAREY** (Col/CRG) **SMASH MOUTH** Walkin' On... Butterfly (Interscope) SALT-N-PEPA R U Ready (RA/Lon/Isl) **ROLLING STONES** Anybody Seen... (Virgin) 9 **HANSON** I Will Come ... **JAMIROQUAI** (Mercury) 10 Alright (Col/CRG)

#### HITMAN

KBFM/BROWNSVILLE Smash mouth/F FT Trees

#### **JACKO**

WWCK/FLINT Smash mouth/I Coppola/Jamiroquai/S Colvin

#### **JEFF ANDREWS**

KHTW/LA CROSSE Robyn/Smash mouth

#### **RICH ANHORN**

KHMX/HOUSTON Chumbawamba

#### WALLY B

WWXM/MYRTLE BEACH Aaliyah/Hanson/Oasis

#### **TONY BANKS**

WKRZ/WILKES-BARRE She Moves/Hanson/BN Ladies

#### STEPHANIE BATLEY

WALL/RICHMOND B II Men/B Morgan/Refreshments/C Simon

#### **BOB BELL**

WHEREHOUSE/LOS ANGELES Oasis/BN Ladies/S Ferris

#### **GARY BLAKE**

WAEZ / Johnson City G Barlow/S Colvin

#### JT BOSCH

WRHT/MOREHEAD CITY Chumbawamba

#### **BUBBA BOUDREAUX**

WLNF/BILOXI BN Ladies/R Stones

#### **ERIK BRADLEY**

B96/CHICAGO LL Cool J/Olive/Chumbawamba/B Rhymes

#### **BILL BRAVO**

WEOW/KEY WEST Boyzone/Aaliyah

#### FRED BUCHALTER

WKQI/DETROIT
Smash mouth/Chumbawamba

#### **DAVID BURNS**

WIXX/GREEN BAY RB Fish/Moloko/D Duran/Jai

#### **CHRIS CALLOWAY**

WZYP/HUNTSVILLE Oasis/Chumbawamba/M Carey

#### TOM CALOCOCCI

92Q/BALTIMORE LSG/Salt-N-Pepa

#### TRISH CARPENTER

WBAM/MONTGOMERY Third Eye Blind/Oasis

#### SHANNON CARR

TOWER RECORDS/CHERRY HILL Chumbawamba/SCOT Skids/Boys II Men/EPMD

#### BILL CATCHER

WSKS/UTICA G Barlow/E John

#### **KEVIN CHASE**

KCHX/MIDLAND SFT People/Dru Hill

#### MIKE CHASE

KMCK/FAYETTEVILLE Wallflowers

#### **ADAM COOK**

XL106.7/ORLANDO Chumbawamba/M Carey

#### **WAYNE COY**

WABB/MOBILE Hanson/Oasis

#### **KEITH CURRY**

WSNX/GRAND RAPIDS Salt-N-Pepa/LL Cool J

#### SAM DIAMOND

KSMB/LAFAYETTE Hanson/LSG/Faithless/B Boys

#### **DAVE DOYLE**

RECORD EXCHANGE/GREENSBORO Oasis/Salt-N-Pepa/BN Ladies ,

#### CHAD ELLIOT

WCIL/CARBONDALE Hanson/Oasis

#### MARK FEATHER

KISS 94/BAKERSFIELD M Carey/LL Cool J/Salt-N-Pepa

#### JIM FREEMAN

HMV/STAMFORD Verve/Oasis/Travis

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#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### MICK FULGHAM

KISX/TYLER Chumbawamba/D Duran

#### TOM GALLAGHER

KESR/LITTLE ROCK Jamiroquai/Salt-N-Pepa/Oasis/Hanson

#### **RON GERONIMO**

KHTS/SAN DIEGO M Elliott/Usher

#### **DAVE GOIST**

NAT'L RECORD MART/PITTSBURGH Janet/Everclear/Portishead/D Krall

#### **ADAM GOODMAN**

WWMX/BALTIMORE S Colvin/A Grant

#### **TIFFANY GREEN**

WJBT/JACKSONVILLE Luniz/LL Cool J/Scarface/MJ Blige

#### MICHAEL HAYES

WKSI/GREENSBORO E John/Texas

#### **SEAN HICKEY**

BORDERS BOOKS & MUSIC/BRYN MAWR E John/Sundays/J Browne/Bjork

#### **CALVIN HICKS**

WSSX/CHARLESTON D Duran/Olive

#### **JASON HILLERY**

KHTW/LA CROSSE Oasis/Smash mouth/INOJ

#### **WOODY HOUSTON**

WHZZ/LANSING She Moves/B Myers/Oasis

#### CADILLAC JACK

WJMN/BOSTON LSG

#### JEPH JOHNSON

TOWER/PORTLAND Chumbawamba/E John/J Fogerty/Oasis

#### **PAUL KELLY**

WAYV/ATLANTIC CITY Oasis/R Stones

#### **KEVIN KOSKE**

KMXB/LAS VEGAS Chumbawamba/Texas/Honeydogs/C Kreviazuk

#### **ED LACOMB**

WWHT/SYRACUSE Chumbawamba/Salt-N-Pepa/Usher

#### **BEAU LANDRY**

WBIZ/EAU CLAIRE Texas/Chumbawamba

#### STARR LEIVAS

CAMELOT MUSIC/TULSA B Rhymes/Bjork/Adam Sandler/J Addiction

#### AL LOTTO

EXILE ON MAIN ST/HARTFORD Portishead/Bjork/F FT Trees/Cornershop

#### **GREG LUCIEN**

TOWER-WOW/LONG BEACH C Method/S Pimps/Blueland/Head PE

#### DANA LUNDON

JET-FM/ERIE E John/En Vogue

#### **HENRY LYNCH**

ASSOCIATED/PHOENIX J Fogerty/Genesis/Oasis/Salt-N-Pepa

#### **TODD MARCONI**

**ROLLING STONE/CHICAGO** L Spit Love/Morrissey/Oasis

#### MIKE MARINO

KMXB/LAS VEGAS S McLachlan

#### JEFF MCCARTNEY

KC101/NEW HAVEN Chumbawamba/Oasis/Robyn

#### **TODD MEEHAN**

TOWER/LOS ANGELES P Smith/Verve/B Dylan/D Duran

#### BILL MITCHELL

U93/SOUTH BEND Oasis/S Crow/OMC/Jai

#### **MOHAMAD MORETTA**

**GROOVE/LOS ANGELES** Salt-N-Pepa/M Carey

#### NIKKI NITE

WWXM/MYRTLE BEACH M Carey/Dubstar/She Moves

#### RICH O'BRIEN

WMGI/TERRE HAUTE Transistor/Jamiroquai

#### DANNY OCEAN

KZQZ/SAN FRANCISCO Salt-N-Pepa/Chumbawamba

#### JIMMY OLSEN

93Q/SYRACUSE S Ferris/Salt-N-Pepa/Hanson

#### **KEVIN PALANA**

WFHN/NEW BEDFORD L Rimes/Hanson/LL Cool J

#### CAROL PARKER

WRQX/WASHINGTON E John

#### **BOB PATTEN**

MUSIC NETWORK/ATLANTA E John/Creed/S Crow

#### **CLAUDINE PAUL**

H.M.V. BROADWAY/NEW YORK B II Men/Usher/L Rimes/M Carey

#### **ROD PHILLIPS**

WIFC/WAUSAU R Stones/F FT Trees

#### **MARK REID**

KQKY/KEARNEY Jamiroquai/Oasis

#### J J RICE

WPXY/ROCHESTER M Carey/Robyn/DJ Company

#### **BRADY RIFKIN**

PENNY LANE/LOS ANGELES Bjork/Longstocking/Portishead/Apples In Stereo

#### KAREN RITE

WDJX/LOUISVILLE J Lang/3rd Party/D Duran/Oasis

#### **STEVE RUIZ**

KCAQ/OXNARD M Elliott/B Rhymes

#### **BOB SAY**

MOBY DISC/LOS ANGELES T Donnely/D Krall/Apples In Stereo

#### JON JON SCOTT

**ELECTRIC FETUS/MINNEAPOLIS** Frankie/B Rhymes/Stereolab/Pizzicato 5

#### MEREDITH SEIBERG

STRAWBERRIES/BOSTON L T Cleo/Sundays/R Stones/Charlatans UK





## EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### SCOTT SHANNON

WPLJ/NEW YORK Smash mouth

#### **CHUCK SHOUP**

MUSIC NET/ST. LOUIS SC On The Skids/B II Men/S Ray/Immature

#### LINDA SILVER

WNSR/NEW YORK Chumbawamba/R Stones

#### **DOUG SMITH**

NAT'L RECORD MART/PITTSBURGH Oasis/J Fogerty/BN Ladies

#### **AMANDA SMITH**

VIRGIN HOLLYWOOD/HOLLYWOOD Bjork/Bryan Thomas/Sundays

#### **BRUCE STEVENS**

WZNY/AUGUSTA M Carey/M Brooks

#### **BRIAN STOLL**

WLVY/ELMIRA
D Duran/R Stones/Oasis

#### MICHAEL STORM

KISX/TYLER
Oasis/M Carey

#### MARC SUMMERS

KZHT/SALT LAKE CITY M Carey/F Apple

#### CRAIG SWEDIN

VIRGIN MEGASTORE/ONTARIO Bjork/Immature/KMFDM/Stereolab

#### VICTOR TABROSKY

RECORD ARCHIVES/ROCHESTER Usher/B Rhymes/Luna/L Of Acid

#### MARK TODD

Q106/SAN DIEGO Wallflowers

#### STACEY TOPKIN

ALLIANCE ONE-STOP/CORAL SPRINGS
B Orton/Stereolab/E Matthews

#### **KEVIN VAUGHAN**

WYOY/JACKSON D Duran/M Carey

#### WALTER VILLACRESES

ARON'S RECORDS/LOS ANGELES X/Verve/Shift

#### **TONY WAITEKUS**

WHTS/DAVENPORT
Jai

#### STEVE WALL

KWIN/STOCKTON
EB The Girl/Jamiroquai/Robyn/2 Evissa

#### JORDAN WALSH

WLAN/LANCASTER, PA Robyn/Chumbawamba/Oasis

#### DAVID WATLAND

ANDERSON MERCHANDISERS/AMARILLO Salt-N-Pepa/Genesis/Verve/Judas Priest

#### LARRY WATTS

WNSL/LAUREL Oasis/Chumbawamba

#### MIKE WHITE

MUSIC MILLENIUM/PORTLAND
Oasis/Charlatans UK/Salt-N-Pepa/Hanson

#### MIKE YEAGER

KVSR/FRESNO Oasis/Jai/A Moore/S McLachlan

#### JON ZELLNER

KMXV/KANSAS CITY
Oasis/Wallflowers/M Carey

#### **CHAKA ZULU**

WHTA/ATLANTA LL Cool J/Dru Hill/SFT People

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2 WEEKS AGO **LAST WEEK** 

THIS WEEK

**Cuts That Impact Album Sales** 

			ARTIST	TITLE	LABEL	COMMENTS
Ť	Ť	Ť				
-		1	MARIAH CAREY	HONEY	Col/CRG 78648	Giant new LP, huge single sales, #9 MTV, Lg VH1
-	1	2	LEANN RIMES	HOW DO I LIVE	Curb 73022	From hot new LP, Custom VH1, big single sales, T 40
_		3	BUSTA RHYMES	PUT YOUR HANDS	Elek/EEG N/A	From killer debut LP, #13 MTV, BOX, JAMZ and RAP
1	2	4	MASTER P	I MISS MY HOMIES	No Limit/Pri 53290	Maintaining huge LP sales, #1 BOX, on MTV, radio
2	3	5	PUFF DADDY	MISSING YOU	B. Boy/Arista 79097	Maintaining huge LP sales, MTV, single still selling
4	4	6	FLEETWOOD MAC	SILVER SPRINGS	Reprise N/A	LP sales solid, Large VH1, #20 MTV, all over radio
5	5	7	JEWEL	FOOLISH GAMES	Atl/Atl G 87021	#8 MTV, #1 VH1, almost 5 mil LP sales, single out now
-	8	8	AQUA	BARBIE GIRL	MCA 55393	Hot selling LP, #2 BOX, MTV, Cust. VH1, big request
3	6	9	MATCHBOX 20	PUSH	Lava/Atl/Atl G N/A	LP sales Platinum-plus, radio, MTV, XL VH1
10	11	10	PUFF DADDY	THE BENJAMINS	B. Boy/Arista N/A	From multi-Platinum LP, #5 MTV, on BOX, Rap radio
8	9	11	SPICE GIRLS	2 BECOME 1	Virgin 38604	Quad-Platinum LP, hot single, on MTV, Large VH1
12	12	12	FIONA APPLE	CRIMINAL	Work 78595	Platinum LP, #1 MTV, Lg VH1, PoMo, T 40, single sells
6	10	13	WILL SMITH	MEN IN BLACK	Col/CRG N/A	Lead cut from huge LP/film, MTV, BOX, radio
		14	USHER	YOU MAKE ME WANNA	LaFace/Arista 24265	Hot debut LP, #16 MTV, #5 BOX, Custom VH1, JAMZ
20	15	15	JAMIROQUAI	VIRTUAL INSANITY	Work 78703	Still selling LPs, MTV
		16	ADAM SANDLER	LONESOME KICKER	Wamer Bros N/A	From hot new LP, added to the BOX, on MTV
7	7	17	SUGAR RAY	FLY	Lava/Atl/Atl G N/A	#2 MTV, PoMo, A Rock, huge T 40, LP around a million
	••	18	MACK 10	BACKYARD BOOGIE	Priority 53282	Hot debut West Coast Rap LP, #6 BOX, Rap radio
11	13	19	SARAH MCLACHLAN	BUILDING A MYSTERY	Arista 13395	APM, PoMo, & Top 40, XL VH1, huge LP, #15 MTV
26	23	20	SMASH MOUTH	WALKIN' ON THE SUN	Interscope N/A	LP past Gold, hot at PoMo, #8 MTV, Medium VH1
9	19	21	HANSON	WHERE'S THE LOVE	Mercury N/A	Multi-Platinum LP, falling as new single starts
	22	22	AMY GRANT	TAKES A LITTLE TIME	A&M N/A	From hot new LP, Medium VH1, Top 40
14	20	23	PRODIGY	BREATHE/FIRESTARTER	R XL/Mute/Mav/WB 43843	Both cuts maintaining massive LP sales, on MTV, radio
17	17	24	MARY J. BLIGE	EVERYTHING/I CAN	MCA 55362	From giant LP, MTV, VH1, selling singles, radio
13	14	25	SUBLIME	WRONG WAY	GA/MCA N/A	Double-Platinum-plus LP, PoMo, Modern Adult play

## "Come on eileen"

the first single from their debut album "it means,"

Produced by Peter Co. r Jill Music Ltd., Cilve Goddard and Save Ferns
Managem ins Baca for Buzz Promotion/Artist Development

75\* Billboard Top 200 Albums

First Week Sales: 13,366 Pieces

#1 San Diego

**#3 Los Angeles** 













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http://www.aony.com "Epic" and alse Reg U.S. Pat & Tim Off
Merca Registrada //0 1997 Starpool Records

SETTE FERIS





For See STATSHEET Of Each Song Song

ost owerful

··· 2 WEEKS AGO ····LAST WEEK ··· THIS WEEK

ongs

**Cuts That Impact Album Sales** 

į į į	ARTIST	TITLE	LABEL	COMMENTS
19 24 26	WALLFLOWERS	THE DIFFERENCE	Interscope N/A	Huge LP, Large VH1, MTV and radio, new cut starting
18 18 27	GOD'S PROPERTY	STOMP	B-Rite N/A	Platinum-plus LP, Custom VH1, new cut coming
32 28 28	MIGHTY BOSSTONES	THE IMPRESSION	Big Rig/Mercury N/A	Solid LP sales, MTV, PoMo, Top 40, Active Rock
21 25 29	BACKSTREET BOYS	QUIT PLAYING GAMES	Jive 42 <b>453</b>	Hot selling single, solid LP, MTV, and radio
15 21 30	OASIS	DON'T GO AWAY	Epic N/A	Added to MTV last week, steady LP sales
16 16 31	NOTORIOUS B.I.G.	MO MONEY	B. Boy/Arista 79109	Multi-Platinum LP, MTV, BOX, multi-format radio
<b>- - 32</b>	TOTAL/MILESTONE	WHAT ABOUT I CARE	LaF Arista 24272.24264	From "Soul Food (ST), JAMZ radio and R. Crossover
24 26 33	TONIC	IF YOU COULD ONLY	Poly/A&M Assoc. N/A	LP holds steady, Medium VH1, multi-format airplay
27 27 34	JOE	THE LOVE SCENE	Jive N/A	Developing LP sales, VH1, R. Crossover radio, & JAMZ
<b>– – 35</b>	MARIAH CAREY	BUTTERFLY	Col/CRG N/A	From smash debut new LP, on the radio
<b>- 39 36</b>	BONE THUGS	IF I COULD TEACH	Ruth/Relativity N/A	From multi-platinum LP, JAMZ radio
34 34 37	THIRD EYE BLIND	SEMI-CHARMED LIFE	Elek/EEG 64173	Developing LP sales, on MTV, XL VH1, hot single sales
37 37 38	REF. CAMP (F. PRAS)	AVENUES	Arista 13411	From "Money Talks" (ST), #30 MTV, #12 BOX, RAP
28 36 39	SISTER HAZEL	ALL FOR YOU	Universal 56135	Developing LP sales, on MTV, Large VH1, Top 40
<b>25 31 40</b>	MEREDITH BROOKS	ВІТСН	Capitol 58634	Still selling some singles, while new cut starts
45 43 41	WYCLEF JEAN	GUANTANAMERA	RH/RC/COL/CRG N/A	Steady LP sales, JAMZ, RAP radio, MTV, BOX
23 29 42	BONE THUGS	LOOK INTO MY EYES	Ruth/Rel 6341	From solid LP, cut peaking
29 32 43	FILTER & C. METHOD	(CAN'T YOU) TRIP	Imm/Epic N/A	From "Spawn" (ST), on MTV, Active Rock & PoMo radio
- 44	FOO FIGHTERS	EVERLONG	Capitol N/A	From re-activated LP, #3 MTV, PoMo, Active Rock
31 40 45	MISSY ELLIOTT	THE RAIN (SUPA)	GM/EW/EEG N/A	Falling now, as new cut develops JAMZ and RAP
30 30 46	DAVE MATTHEWS	CRASH INTO ME	RCA N/A	From Platinum-plus LP, still on the radio, on the way out
22 33 47	FOXY BROWN	BIG BAD MAMMA	Vio/DJ/Merc 571441	"How To Be"(ST), R. Crossover radio, RAP and MTV
33 38 48	SWV	SOMEONE	RCA 64926	Single selling, LP selling, still on JAMZ
42 41 49	PAULA COLE	I DON'T WANT TO WAIT	Imago/WB N/A	VH1 & Top 40, on MTV, APM, LP selling
<b>35 35 50</b>	DRU HILL	NEVER MAKE A	Island 572-082	R. Crossover, JAMZ, selling single, MTV, LP building

#### (See STATSHEET For A Detailed Analysis Of Each Song)

POWER POTENTIALS:

JANET (Virgin)
BOYZ II MEN (Motown)
BRIAN MCKNIGHT (Mercury)

CHUMBAWAMBA (Repub/Univ)
DAYS OF THE NEW (Outpost)
ELTON JOHN (Rocket/A&MA)

DURAN DURAN (Capitol)
ROLLING STONES (Virgin)
GREEN DAY (Reprise)

Burning it

Three stars, the Englishment



New This Week:

WJMN Boston

KGGI Riverside

KBXX Houston

KTFM San Antonio

KIT W San Antonic

WERQ Baltimore

WHHH Indianapolis

KWIN Stockton

KKSS Albuquerque

KHTN Modesto

KCAQ Oxnard

.....

WKXJ Chattanooga

KZFM Corpus Christi

KLUC Las Vegas

WOCQ Ocean City

AND MANY MORE!

 $\frac{MY}{BODY}$  The premiere single and video from LEVERT • SWEAT • GILL

Album in stores November 11

"My Body" produced by Darrell "Delite" Allamby for 2000 Watts Music, Inc.

Management: Brooke Payne for 617 Management



On Eastwest Records America compact discs and cassettes

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	MTV	VH1	вох	T40 MKT	T40 MKT		LP	SINGLE
ARTIST	SPINS	SPINS	RANK	PLAYS	RANK	REQ	RANK	RANK
MARIAH CAREY/HONEY	19	33	7	1546	12	9	1	2
LEANN RIMES	0	7	0	1348	14	9	2	4
BUSTA RHYMES	19	0	45	392	64	4	3	-
MASTER P	8	0	1	89	157	10	4	13
PUFF DADDY/MISSING	4	0	49	1328	15	8	5	7
FLEETWOOD MAC	12	25	0	446	50	6	8	-
JEWEL	20	36	ON	2869	1	10	10	-
AQUA	3	3	2	836	28	10	9	9
MATCHBOX 20	4	32	ON	2380	4	8	12	-
PUFF DADDY/BENJAMINS	23	0	41	225	89	7	5	
SPICE GIRLS	4	27	ON	1695	10	9	13	16
FIONA APPLE	2 3	18	ON	752	35	5	22	38
W. SMITH/MEN IN BLACK (ST)	2	0	26	1662	11	7	17_	0
USHER	. 13	3	5	1149	19	8	14	3
JAMIROQUAI	4	0	1	0	507	5	35	
ADAM SANDLER	18	0	ADD	0	442	3	16	
SUGAR RAY	22	9	1	2566	2	10	19	-
MACK 10	0	0	6	211	91	8	11	47
SARAH MCLACHLAN	12	35	ON	1699	9	7	23	25
SMASH MOUTH	19	13	ON	1074	22	8	30	-
HANSON	0	0	ON	248	82	8	21	69
AMY GRANT	0	8	0	644	40	4	29	-
PRODIGY/FIRE/BREATHE	4	0	ON	105	147	5	18	0
M. J. BLIGE/CAN/EVERYTHING	9	2	ON	681	38	7	32	31
SUBLIME	3	0	ON	463	47	4	25	-

MTV/VH1: # of spins per week. Dash = No video available. alw = added last week / not yet spinning.

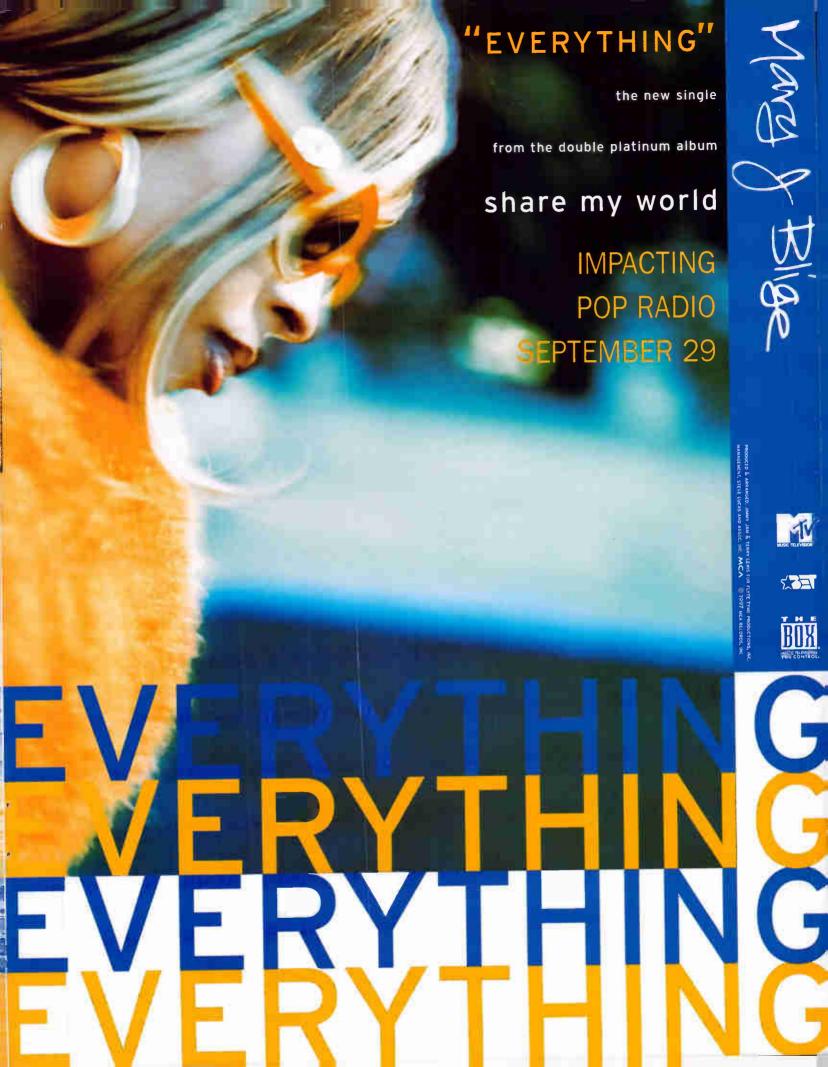
BOX: Top 50 most played, on or add. Dash = No video available.

Top 40 Market Plays/Rank: Plays and rank in the 40 largest national markets.

Requests: Ranked 1 to 10 with 10 being hottest.

LP Rank: Top 200 sales position. Dash = LP not yet released.

Single Rank: Top 100 sales position. Dash = Single not available at retail.



## STATSHET

	MTV	VH1	вох	T40 MKT	T40 MKT		LP	SINGLE
ARTIST	SPINS	SPINS	RANK	PLAYS	RANK	REQ	RANK	RANK
WALLFLOWERS	6	22	ON	826	29	6	28	-
GOD'S PROPERTY	0	2	ON	395	60	4	31	-
MIGHTY MIGHTY BOSSTONES	0	ADD	ON	1054	23	7	#2	-
BACKSTREET BOYS	4	0	ON	1728	8	8	34	8
OASIS	3	0	0	69	179	4	26	0
NOTORIOUS B.I.G.	7	0	42	1309	16	7	36	5
TOTAL/M'STONE/S.FOOD (ST)	ADD	1	11	262	76	4	15	23
TONIC	0	9	ON	1451	13	6	43	
JOE	0	2	ON	286	73	3	37	
MARIAH CAREY/BUTTERFLY		-	- 1	255	80	5	1	
BONE THUGS/IF	-	-	- 1	172	104	4	24	0
THIRD EYE BLIND	3	33	ON	2450	3	8	44	20
REF.CAMP/PRAS/MONEY (ST)	5	0	12	228	87	5	46	26
SISTER HAZEL	1	27	ON	2075	5	6	53	_80
MEREDITH BROOKS	. 0	0	ON	672	39	5	59	50
WYCLEF JEAN	8	0	31	320	69	6	40	_
BONE THUGS/LOOK	0	0	ON	0	518	3	24	42
FILTER/SPAWN (ST)	3	0	ON	36	249	4	49	-
FOO FIGHTERS	21	0	ON	212	90	3	56	-
MISSY ELLIOTT	0	0	ON	73	177	4	54	-
DAVE MATTHEWS BAND	0	0	ON	1017	24	6	63	
FOXY BROWN/PLAYA (ST)	4	0	ON	450	48	5	68	0
swv	0	0	ON	51	217	4	65	28
PAULA COLE	1	21	ON	1777	7	4	105	
DRU HILL	7	0	ON	430	55	4	76	18

MTV/VH1: # of spins per week. Dash = No video available. alw = added last week / not yet spinning.

BOX: Top 50 most played, on or add. Dash = No video available.

Top 40 Market Plays/Rank: Plays and rank in the 40 largest national markets.

Requests: Ranked 1 to 10 with 10 being hottest.

LP Rank: Top 200 sales position. Dash = LP not yet released.

Single Rank: Top 100 sales position. Dash = Single not available at retail.



FROM THE ALBUM BEHIND THE EYES

SoundScan: Debuts 8\*
Over 80,000 pieces sold first week



### Already On And Spinning At:

WEZB WHT7 WHY **KDWB WXKS** WBZZ WNKS **KMXV** WPRO KKRZ WRVW WKRQ WDJX WFLZ WSTR WKRQ

And Many More...





## REQUESTS

Russian Cosmonauts call in for "Ship Of Fools".

LW	TW	ARTIST	TITLE	LABEL	нотѕ	INCL	UDIN	G	%
2	1	SUGAR RAY	FLY	LAVA/ATL/ATL	G <b>69</b>	WBBM WPRO	WEZB WKQI	WKRQ WXXL	47
3	2	JEWEL	FOOLISH GAMES	ATL/ATL G	55	WHTZ WAKS	WNCI KHMX	KZHT WBLI	37
5	3	MATCHBOX 20	PUSH	LAVA/ATL/ATL	G <b>49</b>	KKLQ KMXB	WNSR WZYP	WPLL KZFN	33
1	4	AQUA	BARBIE GIRL	MCA	49	WHTZ WXYV	WKTU KLUC	WBLI WWXM	33
4	5	SPICE GIRLS	2 BECOME 1	VIRGIN	35	WNVZ KGRS	WEZB WJET	KQKS WZNY	24
12	6	LEANN RIMES	HOW DO I LIVE	CURB	33	WXXL KHTW	KBFM WKRZ	KHMX WLAN	22
9	7	MARIAH CAREY	HONEY	COL/CRG	31	KPWR WLVY	WPRO WCIL	WKSS WWCK	21
6	8	B STREET BOYS	QUIT PLAYING GAMES	JIVE	31	WKTU WAYV	WNCI WKCI	KZQZ KIOC	21
10	9	PUFF DADDY	MISSING YOU	B BOY/ARISTA	28	WXXL <b>KZ</b> HT	KHTS WNTQ	WNVZ KBFM	19
8	10	WILL SMITH	MEN IN BLACK	COL/CRG	27	WHTZ	WBBM WLKT	KMXV KZFN	18
111	11	NOTORIOUS B.I.G.	MO MONEY	B BOY/ARISTA	27	WERQ KLUC	KQKS WCHB	WKSS WWHT	18
7	12	HANSON	WHERE'S THE LOVE	MERCURY	27	WPLL WRHT	WNCI WHZZ	WZNY WIXX	18
13	13	THIRD EYE BLIND	SEMI-CHARMED LIFE	ELEK/EEG	22	WRQX KDMX	WPRO WZOK	KMXV WBA <b>M</b>	15
20	14	SMASH MOUTH	WALKIN' ON THE SUN	INTERSCOPE	21	KFMB WNDU	KKLQ WBIZ	WALC WIFC	14
14	15	98 DEGREES	INVISIBLE MAN	MOTOWN	21	WHHH	WSNX KFFM	WZNY KISX	14
	16	BOYZ II MEN	4 SEASONS OF	MOTOWN	17	WBBM WXXL	KHTS KZHT	WERQ WFBC	11
16	17	OMC	HOW BIZARRE	HUH!/MERCUR	Y 16	KDMX WBAM	KHMX WDBR	WKRQ WEOW	11
15	18	M. BOSSTONES	THE IMPRESSION	BR/MERCURY	15	WNSR WALC	WPLL WHZZ	KFMB WKHQ	10
17	19	TONIC	IF YOU COULD	POLY/A&MA	14	WKRQ KZZO	KHMX WAYV	KVSR WLVY	9
19	20	S MCLACHLAN	BUILDING A	ARISTA	14	WKCI WRFY	KMXB WRQX	WFBC WWMX	9

# I don't want to paula COL





from the

Gold++ album

THIS FIRE.

18\*-15\* Mainstream **Top 40 Monitor** 

4\*-4\* Adult Top 40 Monitor

Over 5200 Total BDS Detections

Over 42 Million Listeners

#### Tremendous Callout At.

WYKS STAR94 Z100 WPLI KMXV KEBT KALC WALC WNKS WNSR WXXL KPL2 WKSE Z104 WLNK WMTX

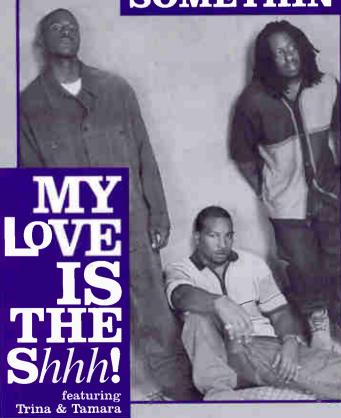


PRODUCED BY PAULA COLE RECORDED & MIXED BY ROGER MOUTENOT MANAGEMENT: CARTER FOR STEREOTYPE MANAGEMENT

(ĭ-mä/gō)



## SOMETHIN' FOR THE PEOPLE



**Top 40** Monitor: 36\*- 21\* Rhythmic

**#1 New Airplay** 

#2 Gainer (+200)

17\*- 8\* Crossover #1 Gainer - (+350)

### **NEW REPORTS INCLUDE:**

KKSS **KBOS** KQKS **KWNZ** KWIN KDON ...and more! KIKI

**TOP 5 PHONES AND HEAVY SPINS AT:** 

KYLD **KBXX KMEL** KUBE KHOM **KYLZ** 

**TOP 10 SINGLE** SALES EVERYWHERE! CHECK YOUR LOCAL SOUNDSCAN!



## POP MART

## Pop Go The Weasels

by Billy Bored

News Flash! Everybody bought or sold somebody else at NAB. Jacor was involved. Film at 11... While you're still digesting and/or working off the deep-fried butter with extra cheese & heavy cream you had in New Orleans, chew on this: The people who run the company that owns your radio station probably don't even know who you are without looking you up on a list. Heck, they may not even know your call letters or format. Comforting, isn't it? At least we've got a good crop of hits to



Riccitelli: Goes well with meat sauce.

fuel the offensive for the Fall book: Duran Duran off & flying for Costello & Fontaine, with a hot Meredith Brooks follow-up on deck... Joe Riccitelli comes on strong out of the chute with Salt-N-Pepa. Their records always sound better & get more mass-appeal with repeated exposure... Don't discount the power of a great pop hook—the Oasis record sounds great on the radio & gives your station a piece of a huge chunk of pop culture. Smart PDs were there to own this one before the box... Columbia's got early action on the next Mariah cut, "Butterfly"—this may be her biggest #1 ever. If you're already getting requests it's probably from her Oprah performance last week. Impact date is 9/29. Blair & Walk also look good with Imani & the new Shawn Colvin, with a big buzz on Chantal Kreviazuk & the next Savage Garden track (which is great, btw)... The Allure smash is now grabbing the major holdouts and MTV. Kudos to Lisa Wolfe on Crave's 1st big win...Congrats to KHKS/Dallas' Mr. Ed & WNCI/Columbus' John Dimick on gigantic #1 Arbitrends... Records that are now proven, certifiably goneski: Chumbawamba (still ahead of the "add date"), Smash mouth, Robyn... Palmese & the Arista posse off to a good start with Gary Barlow-spend some time with this one. New Toni Braxton up next...Good early buzz on Sheryl Crow's next, which is impacting now. Big thanks to Rick Stone & Dave Darus for the Elton shindig—when the brouhahah dies down on the "Candle" single, watch "Something" & the entire Elton LP explode. Call-out stories starting now on both the Amy Grant & Blues Traveler... PD buzz turns into airplay for the Texas record. Ellis & Smith have action at Top 40 & Modern Adult—this smells potentially huge... Speaking of Modern Adult—that's where the Sundays record is breaking. This could call-out strongly there & then cross big to Pop. Request stories building on Forest For The Trees now... Note to PDs booking acts for Xmas shows: Get artists that people actually care about, not just somebody who has radio hits. Remember Stacy Earl & Tara Kemp... First Hanson, then Backstreet Boys, then 98 Degrees & now No Authority. Patricia Bock at MJJ will gladly take your adds on 9/29... Celine Dion scheduled to hit radio for adds 10/6, with early word that the duet with Barbra Streisand will lead... This Mary J. Blige single may be her biggest Pop breakthrough ever. The hook is already familiar to adult women. Tastemaker PDs are raving about MCA's Kami Lyle-check it out... How great do the Rolling Stones sound on Top 40 radio? Fucking awesome, that's how great. Watch this one ignite quickly & surprise the naysayers...



STATION OF THE CROSS-EYED: While visiting WXRK/New York, Columbia artists Our Lady Peace learn that the bright light they're about to see is just a camera flash and not a UFO: (standing, I-r) Mike Turner, Columbia's Pete Cosenza, Jeremy Taggert, WXRK's Booker, Raine Maida, Duncan Coutts and (kneeling) Columbia's Mike Studo and WXRK's Cane.



PUFF PIECE: Puff Daddy never loses his cool, even when he's surrounded by weasels and geeks and secretly wishing he had a gas mask. "Yo, Puff," whispered Power 106/LA's Damion Young, "can you lend me a coupla Benjamins? Baby needs new brake shoes." Seen are (I-r) Young, Puff Daddy and Arista's Joe Reichling and Sharon Songbyrd.

## This Week's Special



Jacor's Randy: He'll own you, too

The schmoozefest they call the NAB went down in New Orleans last week. Here's a list of happenings: 1. Jacor, CBS, and Hicks-Muse all bought each other & are now on a mission to buy small Latin-American countries. 2. A lot of people kissed Randy Michaels ass. 3. People who called Randy "Mel" by mistake are now blackballed from the industry. 4. The Elton John show at the House of Blues actually got all the jaded industry-ites excited about MUSIC for a minute. 5. Scott Ginsberg danced the frug at Lauren Christy's show at Margaritaville. 6. For the

18th straight year, Shadow Steele was the only one capable of getting a reservation at Emeril's. 7. A PD from lowa yakked up Hurricanes on his shoes on Bourbon Street. 8. The ARS executives counted their loot in lavish suites at Windsor Court while hollering "We're rich, we're filthy stinking rich!" 9. Nobody, except the panelists, went to any of the panels. 10. Everyone left... Until next year, when we'll all be working for Randy Michaels.

## POP-MART



FASHION BLUES: "We have so much in common!" stammered WKTU New York's Frankie Blue during a bonding session with The Sugar Hill Gang. "My friends and I wear matching outfits too—that way we can recognize each other. How's about a shirt for me?" The Gang then busted out an all-new rendition of "Wrappers' Delight" by strapping Blue with duct tape and leaving him in a dumpster.



RADIO FRIENDLY: "Man, I love you guys! Um, gals! Er... women!" shouted KHMX Houston's Rich Anhorn, flinging his arms about Columbia recording artist Shawn Colvin & Columbia's Shannah Miller. Not used to such glamorous female company, the Richster became overexcited and accidentally soiled himself.

## Set-Up Box



Trish: Wears only one glove.

Another pop-rhythm record is about to slam onto Top 40 playlists everywhere and Patricia Bock's got it. In the tradition of the Backstreet Boys and 98 Degrees smashes comes MJJ's No Authority. Producer Rodney Jerkins (Mary J. Blige, Brandy, Aaliyah) has delivered a perfect in-the-pocket pop killer that should own the airwaves in short order. Look for No Authority lunch-boxes soon. Impact date is 9/29.



Tipp: Has too many kids, needs adds.

Reprise's **Nu** Flavor are ready to break through to the mainstream in a major way when "Heaven" hits **Pop** radio on 10/6. This monster ballad is simply a proven hit everywhere it's played, already going into power rotation for the early believers. So far, this track has demonstrated an ability to pull immediate #1 phones, to sell albums and to research h-u-g-e in call-out. Look for **Steve Tipp** & the **Reprise** hit squad to revel in this one.



## Consultant's Corner

McVay Media's Jerry King is in this week's corner sharing 28 years of radio experience to help cure industry insomnia.

Differentiation: It's time to face the facts. With the consolidation of the radio industry at such a fevered pace, you must be willing and able to differentiate yourself from your radio peers to keep your job. As the group of station owners grow tighter, you must constantly exhibit those skills which will give you a leg up on your competitors. This competition will not only come from



Hi, I'm Jerry. Don't call me Don.

talent outside of your station who want your job, but also those fringe talent on your own station who want to move up. With the Research Group's "Virtual Radio Programming" now a reality and on the air in selected markets, how are you going to make yourself a better talent to secure your on-air or programming position? One of the basic answers is show prep. I'm not talking about dragging the USA Today into the studio for another glance, but quality time spent before your on-air time so that you know where you're going and have a better idea of what you're going to say before you open the mic. I am appalled to hear little prep work being done at stations during my travels. The top air talent in the nation prep their shows before going on. I know, I know... you're busy. That's what sets you on a higher plane than the others at your station. But at your level and the levels above you, everybody is busy... So I'll get to the basics. Start with a simple approach. Use the McVay Media emotion/image/area/artist/activity system. Do a sheet of prep everyday that revolves around the following items: Emotion: Tie into your listeners' mood at that time of the day. Talk about what real people do while you're on the air. Your goal is to relate to their lives. Image: Prep one thought on your station's music mix and how it helps to improve your listener's lives. If you do a 30 minute music sweep, let the audience know about it in a creative way. Area: Talk about something happening in your metro area. Take a PSA, dress it up, personalize it. Artist: Give information about an artist that you play. One of the advantages of contemporary radio is that there are a large number of new artists. Look at this as an opportunity to show your expertise, but do it in an easy fashion that your listeners can relate to. Talk about Puff Daddy's or Jewel's appearance on the recent MTV Video Music Awards. Activity: Give a creative sell on a station promotion that you're doing... If you use this basic plan, you will be better prepared than most of the other area talent in your market. If you're an air talent, you should do this without fail every day. If you're a programmer, inspire your talent to do this every day and think up new ways to do it and lines to give your programming people. Review their performances, help them to grow, and better insure their future in the radio business. Yes, the above material is basic, yet I don't find many air talent even doing these basics. They open the mic, try to relate and often just don't hit the mark. Success in business is based on discipline. Your radio business discipline should include show prep every day. Discipline for survival.



# ROLLING STONES

#1 ROCK RECORD IN AMERICA

Already On:
WXKS WTMX
WAKS WDJX
KKRD KFMB
...over 100 more.





NORTH AMERICAN TOUR UNDERWAY
The new single from the album Bridges To Babylon

Produced by Don Was, The Dust Brothers and The Glimmer Twins • Executive Producers: Don Was and The Glimmer Twins

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# WAVELENGTH

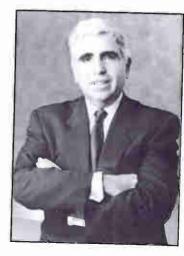
(continued from page 114)

"Butterfly," officially out this week, is a muthafukkah. Thank you..... WRQX Washington has keyed in on a frontrunner for the open PD position. Will the choice come from the consultant ranks?.... As we tipped you last week, KACD Los Angeles has flipped to a Rhythmic Top 40; however, at presstime it is unclear both whether Bob Mitchell will continue to consult and what the exact direction of the music will be. In other LA news, Jonathan Brandmeier is still expected, but not on the air yet at KYSR, while middayer Merilee Kelly is moved to weekends. The station continues to fill other on-air slots. Once the dust settles at Star98, look for the corporate

eyes to concentrate on B100 with the Michael Martin-to-LA rumors running rampant..... Chumbawamba is an out-ofthe-box home run. If you don't know it yet, please return to your job selling shoes..... Is Modern Adult-formatted WXPT Milwaukee in the process of making a deal with free agent Bob Lewis?..... The Top Ten Most Played videos this week at MTV are: #1 Fiona Apple, #2 Puff Daddy, #3 Green Day, #4 Rolling Stones, #5 Sugar Ray, #6 Foo Fighters, #7 Jewel, #8 Boyz II Men. #9 Busta Rhymes and #10 (tie) Janet Jackson, Mariah Carey and Smash mouth..... The Elton John "Candle In The Wind '97" single is selling like crazy (surprise, surprise)..... WWXM

Myrtle Beach MD Wally B exits to join WZJM Cleveland as AM co-host. The station is currently seeking his replacement. T&Rs to PD Nikki Nite..... The KDWB Minneapolis MD derby is narrowing. We expect a choice in the next two weeks..... Congratulations to Reprise's Steve Tipp and wife Wendy on the birth of son Jonah Wolff, 9/19; to KKRZ Portland's Ken Benson and new bride Lori, 9/3; and to WBMX Boston's Michelle Buczynski (now Engel) and new husband Doug Engel, 9/6.... WZST Chattanooga MD Mike Gibson joins WQZQ Nashville for afternoons. The Radio Advisory Group has many other openings. T&Rs to PD Brian Krysz..... Z104 Madison hired Jimmy Steele, from

WALC St. Louis, as APD/MD.... Blowin' In The Wind: Diana Laird, Karen Rite, Steve Davis and John Dickinson.... And here's CBS radio god Mel Karmazin. He is every station in the world to us.





## **MOST ADDED** 2ND WEEK IN A ROW!

**On Over 75 Stations In** 2 Weeks Including:

> **WXKS** KIIS WFLZ KHKS WSTR WHYI KKRZ **KRBE WB77** W7PL **KLLC** WXXL **WPLL KYSR** KKLQ **KZHT** WXLK **KBBT** WAPE **WKSS WPXY** WTMX WNTQ **WVKS**

"Duran Duran has pulled it off again! 1997 and retro at the same time. This is the best of both worlds." - Rob Roberts, WHYI

> Appearing on: Letterman Oct. 9th Rosie O'Donnell Oct. 14th

electric barbarella the first single from the new album medazzaland



" INSTANT REACTION THE FIRST TIME WE PLAYED IT... AND ITS ALREADY GETTING TOP 5 PHONES!"

-AL LEVINE, WBLI

## TRAILBLAZIN'



Produced by Michael Manginl
Executive Producer: Ross Elliot
Management: David Sonenberg for DAS Communications Ltd.

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## <u>legend of a cowgir</u>

WLNK **Z100** KYSR KISS 108 WDJX WAPE **WBLI** KLLC KZZP **KDWB** WGTZ **KFMB KBBT** Q95 WPLL Y100 STAR 94 KKLO **KPLZ** 

# 

**Album Coming In October** 



## BY LENNY BEER & TODD HENSLEY

PROMOTION REMAINS FOR-EVER IN MOTION: With the big shaking that went on in the industry this week, it's time to take a look at how it affects promotion and how that in turn affects you. At Epic, Craig Lambert is out and is now a free agent. John Boulos is now firmly in charge, with Oasis and Save Ferris as his immediate priorities. On the Virgin front, Michael Plen has agreed to remain and is in the process of re-doing his deal. On the Columbia side, Charlie Walk has re-upped with an attractive three-year package. Besides Lambert, current marketing and promotion free agents on the loose include Vicki Leben (whose deal at Island ends shortly), Jon Leshay,

Jon Klein, Liz Montalbano (reach her at 718-331-6918), Michael Steele, Barry Pinlac, Steve Leavitt, Skip Bishop, Debbie Cerchione, Lida Galka and Peter Napoliello..... American Radio Systems has been purchased by CBS for \$2.6



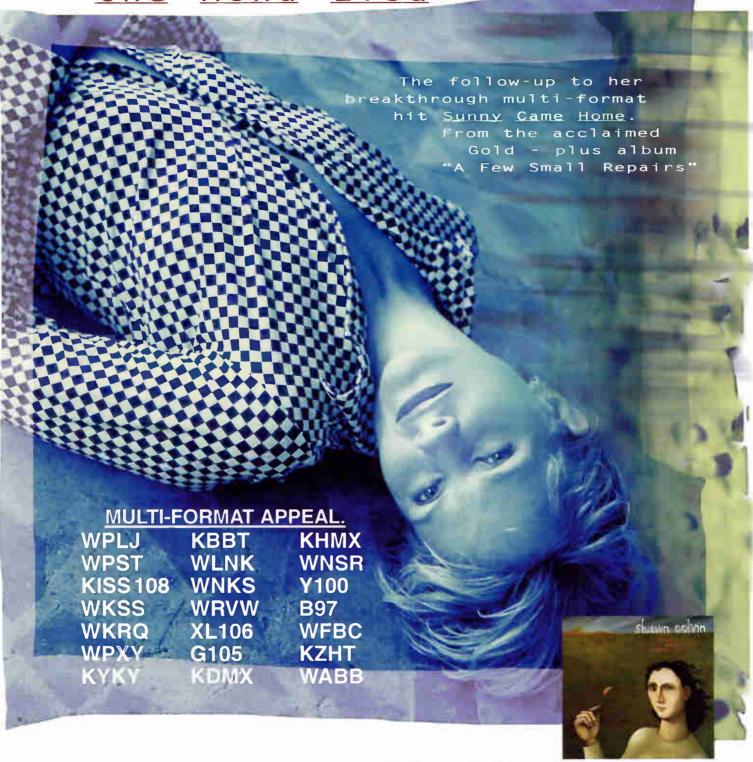
Master P gets down with his homies (of course) in this recent photo taken at Power 106 in Los Angeles. Homies being missed this week include Boz, Eric Vidal, Angie B, Nick Vidal and Tito. Not pictured next to Tito are Marlon, Randy, Jermaine and Michael.

billion, which raises the CBS properties to 173, Also, ARS LMAs KYYS Kansas City and flips to Modern Adult with Randy Lane consulting and corporate heavy Greg Strassel aiding in the PD search. Crosstown, Dave Shakes is now consulting with Jon Zellner's KMXV. Is there an expanded role in the near future for the red-hot Zellner?.... Rick Stacy and the KS107 Denver gang are still searching for an APD type. If interested, bother them. Also, MD Lee Cagle will exit at the end of his contract in November .... Steve Dinetz joins Capstar Broadcasting in the newly created position of COO, reporting to CEO Steve Hicks .... Mariah Carey's (continued on page 112)

(continued on page 112)

## shawn colvin

You and the Mona Lisa









Produced by John Leventhal. Management: Ron Fierstein, AGF Entertainment Ltd., NYC

http://www.sony.com

## shemoves

## breaking all the rules



"'Breaking All The Rules' is an extremely contagious single...and I still like it, even though they worked for the NY Knicks. The Berman Brothers strike again with more PURE POP DANCE music! This act has a great look and should make a lot of noise at radio in '97–'98."

— ERIK BRADLEY, B96/Chicago

"Great Hook! Strong vocals! It's infectious!

A feel-good song for the fall. A PERFECT 'Q record!'

An ADD out-of-the-box!"

- GLENN KALINA/JAY TOWERS, WIOQ/Philadelphia

## the first single from the forthcoming debut album breaking all the rules

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for berman brothers media ltd



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