





**NINE INCH NAILS** 

#### WINNERS

**HITSBOUND** 

**EARPICKS** 

**BREAKOUTS** 

**WILDCARD** 

**BOBBY BROWN MCA** MARY J. BLIGE Upt/MCA PRINCE P. Pk/WB

SHAI Gas A/MCA REMBRANDTS Atco/EW/Atl G **SHANICE** Giant

**BOBBY BROWN MCA** MAXI PRIEST Vir/Char **GLORIA ESTEFAN Epic** 

MADONNA Mav/Sire/WB SPIN DOCTORS Epic MADONNA Mav/Sire/WB ALICE IN CHAINS Col PETER GABRIEL Geffen MICHAEL BOLTON Columbia 10,000 MANIACS Elektra

**BON JOVI** Mercury See Page 14

10,000 MANIACS MICHAEL BOLTON
These Are Days
Elektra 8641 To Love Somebody
Col 38T4806

GERARDO Love Inter/Atl G 4828 ELTON JOHN The Last Song MCA 5P2425

**REM** *Drive*WB 4-18729

TIMMY T Boats Against The... Quality 19131

BON JOVI Keep The Feith Jamb/Mer 864-432-4

GO WEST Faithful Chrys/ERG 04897

KRUSH Let's Get Together Pers/A&M 31458-8058-2

S. RHATIGAN To Hell With Love Imago 72787-25019-4

U2 Who's Gonna Ride... IsI/PLG 4228645212

MOODSWINGS Spiritual High Arista ASCD 2458 I. SOCIETY Peace & Love, Inc. T Boy/Rep 18723

SOHO Radio Soul Groove Atco/EW/Atl G PRCD 4782

"I believe that
a great song can
live forever."
MICHAEL BOLTON

To Love Somebody

From the album

Timeless-

Time after time, the songs of Michael Bolto- have become classes.

Now he pays tribute to the singers and songw-ters who've inspired him
as ne performs their classics on his new album, "I meles (The Classics)."

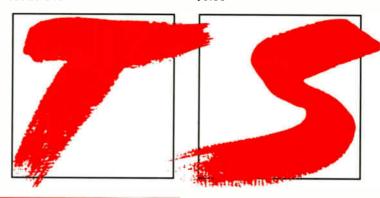
Songs that already live forever, will live locaver and a day.

Michael Bolton appears on his NBC S social Wednesday, October 28th at 10:00 EST Cheel local listings.

> Produced and arranged by Eavid Foster and of the Best Direction: Louis Levin for Louis Levin Entangement

COLUMBIA





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SINGLES

Boyz II Men, Boyz II Men, Boyz II Men, Boyz II Men, etc. etc. etc. etc. - again!

8

36

57

71

79

82

DIALOGUE

Motown Sr. VP of Pop Promotion Frank Turner has helped bring about Motown's Top 40 revival, but who's gonna help him come back after this interview with HITS' resident bad luck charm David "Mr. Myxtlplxtk" Konjoyan?

POST MODERN

47 Peter Gabriel bows at the top, but Ivana's too busy watching Television to notice.

JAMS

Columbia dancehall reggae star Mad Cobra does the "Flex," while the only muscle JAMS' J.J. "Jam-Up, Jelly-Tight" Johnson flexes is the one between his

METAL

Alice In Chains' "Dirt" rises to the top as Metal Goddesses Thelma & Louise wash their hands of the whole thing.

**ALBUMS** 

84 Garth still leads, but Peter Gabriel, Michael Bolton and Alice In Chains all make Top Ten debuts.

40

Hitsbound Madonna & Bobby.

25 Top Tens Gabriel's fire.

Requests The Heights is reaching it.

Breakouts Alice & Peter.

**Earpicks** Madonna is Erotic-ah.

**Front Page Near Truths Far Truths** Letters

13 Post Toasted 20 Beat's Me 23 Rerap

23 Wavelength

**Dandy Don** 



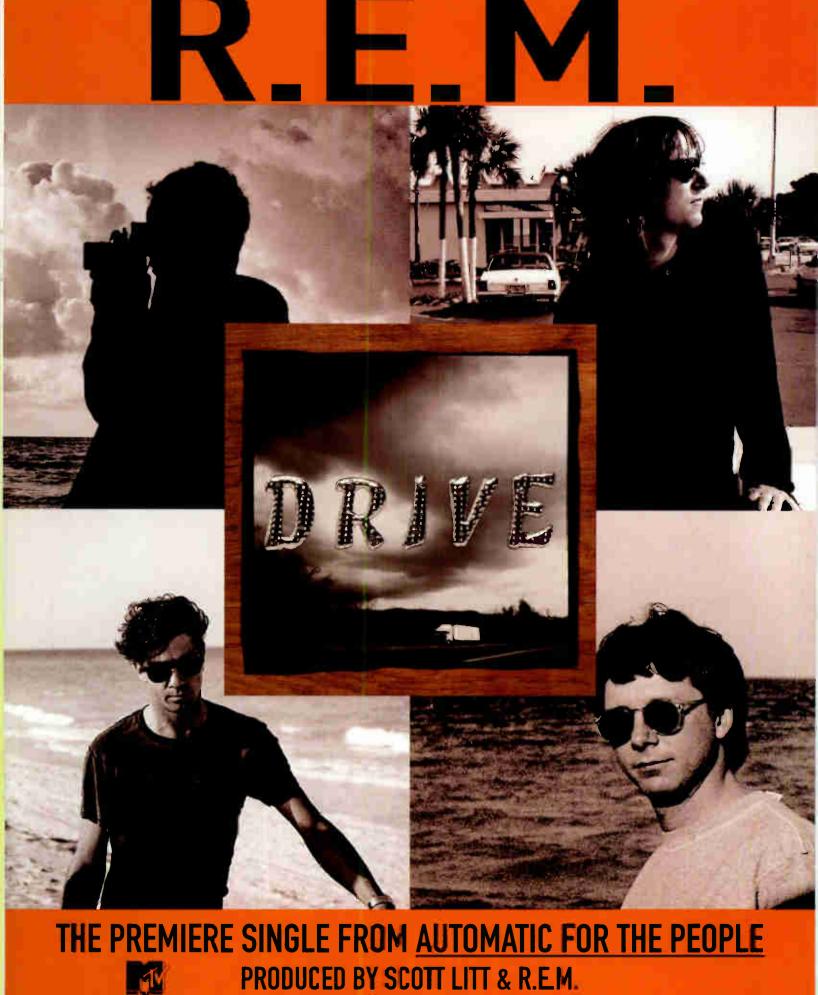
Columbia President Don lenner is a big part of the royal court in the Land of the Rising Sony, with a pair of debut albums in this week's Top Ten in superstar Michael Bolton (#5) - who has an upcoming NBC prime-time special — and Seattle's Alice In Chains (#6), arguably among the pioneers of the Pacific Northwest grunge-rock scene. lenner's team is breaking artists old and new - look out for hot dancehall reggae newcomers Mad Cobra - with superb, wellorganized promotion and marketing strategies. The man and his label are so happening not even this HITS Contents nod can ruin their day.

On The Cover

If Nine Inch Nail Trent Reznor thought he was "Broken" before, wait'll he gets a load of this HITS cover nod.

# prince austlaeueu pomer generation





EXCLUSIVE!

#### EARPICKS WINNER! MOST ADDED OUT OF THE BOX!

<b>Z100</b>	add	PWRPIG :	add	KS104	add	WKSS	add
WZOU	add	KKFR	add	WKBQ	add	KGGI	add
<b>KMEL</b>	add	Y95	add	FM102	add	KRQ	add
<b>KBXX</b>	add	<b>Z90</b>	add	WTIC	add	<b>KPRR</b>	add
<b>WEGX</b>	add	<b>HOT102</b>	add	KTFM	add		
<b>KBEQ</b>	add	<b>HOT97.7</b>	add	Q995	add	92Q	29-25

The First Single Frcm The Forthcoming Album

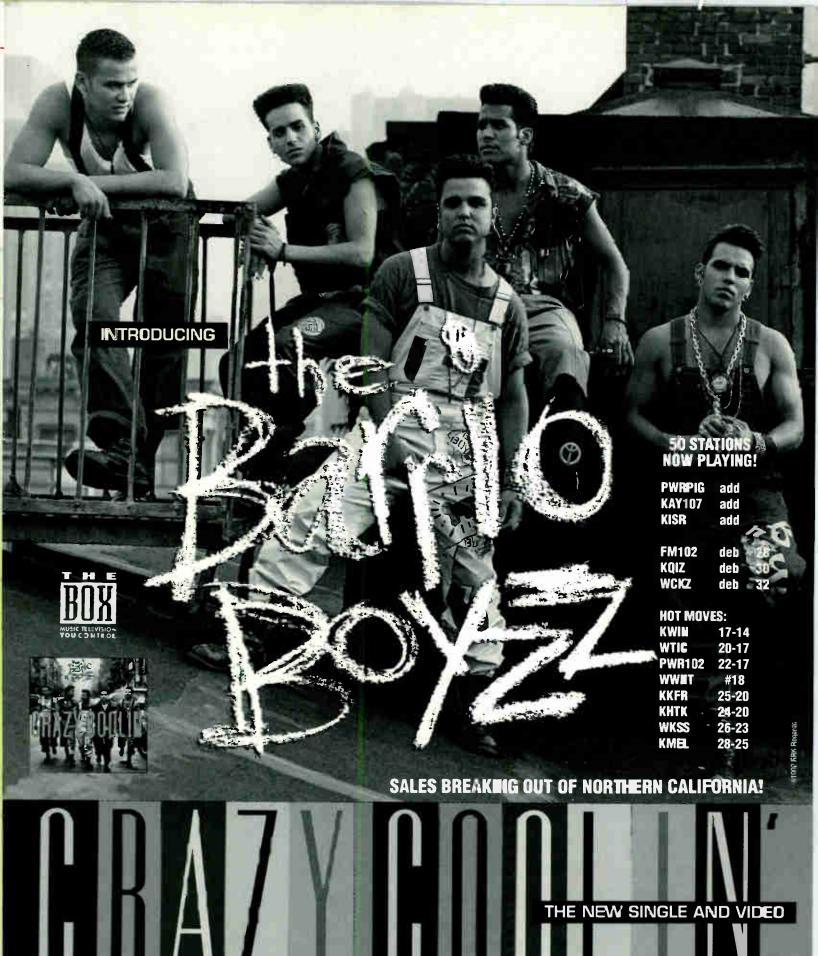
## The Soundtrack

"saving forever for you"

Produced by David Foster for Chartmaker, Inc.

©1992 Giant Reco ds

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Part Disparent





W S K T S

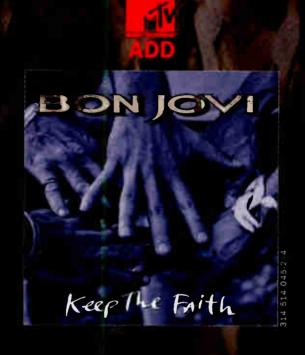
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## HITS TOP FIFTY SINGLES

Boyz II Men are #1 for the 13th week in a row. Color Me Badd and The Heights both move up the chart and into Top Twenty-Five Single Sales. Charles and Eddiekick in single sales with lots of radio and MTV while Madonna goes out of

the box with most added, MTV and Top Ten Sales. TLC leaps #24-15 with huge phones everywhere and Saigon Kick gets upped in rotation at MTV with single sales growing. Prince debuts at #36.

s w w		Write Wadonna goes out of the		
A E <b>E</b> G E <b>E</b>	ARTIST	TITLE	LABEL	COMMENTS
ŏ ĸ ĸ				
1 1 1	BOYZ II MEN	END OF THE ROAD	Motown 2178	13 weeks now
2 2 2	PATTY SMYTH	SOMETIMES LOVE	MCA 54403	Top 5 single sales
5 5 3	HI-FIVE	SHE'S PLAYING	Jive 42067	Smash
3 3 4	BOBBY BROWN	HUMPIN' AROUND	MCA 54342	New single breaking
10 8 5	PM DAWN	I'D DIE WITHOUT YOU	G St/LaF/Ari 24034	From "Boomerang"
7 6 6	ARRESTED DEVELOPMENT	PEOPLE EVERYDAY	Chry/ERG 50397	Top 5 single sales
11 7 7	HOUSE OF PAIN	JUMP AROUND	T. Boy 526	Solid
4 4 8	K.W.S.	PLEASE DON'T GO	Next P/Lon/PLG 339	Falling now
13 12 9	EN VOGUE	FREE YOUR MIND	Atco/EW/Atl G 98487	Smash
12 11 10	FIREHOUSE	WHEN I LOOK	Epic 74440	Hot
21 14 11	COLOR ME BADD	FOREVER LOVE	Giant/Per/A&M 18727	Selling singles now
38 22 12	THE HEIGHTS	HOW DO YOU TALK	Capitol 44890	TV smash
17 <b>15 13</b>	CHARLES & EDDIE	WOULD I LIE	Capitol 44809	Hot
14	MADONNA	EROTICA	Mav Sire/WB 18782	Top 10 sales
28 24 15	TLC	WHAT ABOUT YOUR	LaFace/Ari 24025	Smash
	TLC SNAP	WHAT ABOUT YOUR RHYTHM IS A DANCER	LaFace/Ari 24025 Arista 12437	Smash Big sales
28 24 15				
28 24 15 23 18 16	SNAP	RHYTHM IS A DANCER	Arista 12437	Big sales
28 24 15 23 18 16 26 20 17	SNAP MARY J BLIGE	RHYTHM IS A DANCER REAL LOVE	Arista 12437 Uptown MCA 54455	Big sales Smash
28 24 15 23 18 16 26 20 17 9 9 18	SNAP MARY J BLIGE DEF LEPPARD	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER	Arista 12437 Uptown MCA 54455 Mercury 864-136	Big sales Smash Heavy MTV
28 24 15 23 18 16 26 20 17 9 9 18 8 10 19	SNAP MARY J BLIGE DEF LEPPARD JADE	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER I WANNA LOVE	Arista 12437 Uptown MCA 54455 Mercury 864-136 Giant/Rep 4-18950	Big sales Smash Heavy MTV Slipping now
28 24 15 23 18 16 26 20 17 9 9 18 8 10 19 6 13 20	SNAP MARY J BLIGE DEF LEPPARD JADE SHAKESPEAR'S SISTER	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER I WANNA LOVE STAY	Arista 12437 Uptown MCA 54455 Mercury 864-136 Giant/Rep 4-18950 London/PLG 869-730	Big sales Smash Heavy MTV Slipping now Peaked
28 24 15 23 18 16 26 20 17 9 9 18 8 10 19 6 13 20 14 16 21	SNAP MARY J BLIGE DEF LEPPARD JADE SHAKESPEAR'S SISTER TLC	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER I WANNA LOVE STAY BABY-BABY-BABY	Arista 12437 Uptown MCA 54455 Mercury 864-136 Giant/Rep 4-18950 London/PLG 869-730 La Face/Ari 24028	Big sales Smash Heavy MTV Slipping now Peaked New single exploding
28 24 15 23 18 16 26 20 17 9 9 18 8 10 19 6 13 20 14 16 21 24 23 22	SNAP MARY J BLIGE DEF LEPPARD JADE SHAKESPEAR'S SISTER TLC k.d. lang	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER I WANNA LOVE STAY BABY-BABY-BABY constant	Arista 12437 Uptown MCA 54455 Mercury 864-136 Giant/Rep 4-18950 London/PLG 869-730 La Face/Ari 24028 Sire/WB 18942	Big sales Smash Heavy MTV Slipping now Peaked New single exploding Steady
28 24 15 23 18 16 26 20 17 9 9 18 8 10 19 6 13 20 14 16 21 24 23 22 33 28 23	SNAP MARY J BLIGE DEF LEPPARD JADE SHAKESPEAR'S SISTER TLC k.d. lang ANNIE LENNOX	RHYTHM IS A DANCER REAL LOVE HAVE YOU EVER I WANNA LOVE STAY BABY-BABY-BABY constant WALKING ON BROKEN	Arista 12437 Uptown MCA 54455 Mercury 864-136 Giant/Rep 4-18950 London/PLG 869-730 La Face/Ari 24028 Sire/WB 18942 Arista 12452	Big sales Smash Heavy MTV Slipping now Peaked New single exploding Steady Breaking



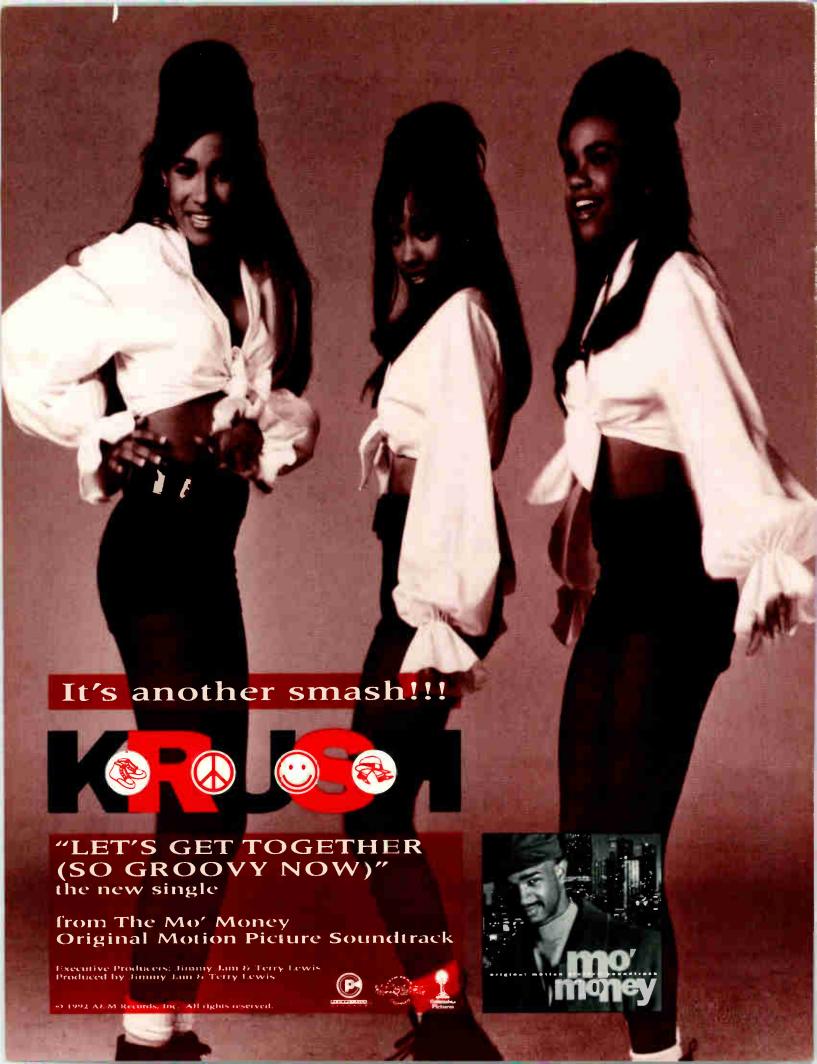
## BON JOVI Keep The Faith

THE FIRST BON JOVI ALBUM OF THE 90'S

**WILDCARD!** 



Jambeo J







# HITS TOP FIFTY

W S I				
K T S S				
W W A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
<b>29 27 26</b>	DEL AMITRI	ALWAYS THE LAST	A&M 1604	Hot radio
20 19 27	N2DEEP	BACK TO THE HOTEL	Profile 5367	Still selling
46 36 28	TREY LORENZ	SOMEONE TO HOLD	Epic 74482	Selling singles now
30 29 29	DAVID SANBORN	BANG BANG	Elektra 64735	Hot phones
<b>35 30 30</b>	R KELLY	SLOW DANCE	Jive 42092	Sales
34 32 31	EPHRAIM LEWIS	DROWNING IN YOUR	Elektra 64710	Developing at radio
22 21 32	INXS	NOT ENOUGH	Atl/Atl G 87437	Peaked
15 17 33	GUNS N' ROSES	NOVEMBER RAIN	Geffen 19067	Falling
48 43 34	MARKY MARK	YOU GOTTA BELIEVE	Int/Atl G 98492	45 selling
45 42 35	MICHAEL W SMITH	I'LL BE HERE	Reun/Geffen 19139	Big play
36	PRINCE	MY NAME IS PRINCE	P Park/WB 18707	From upcoming new Lp
47 37	JON SECADA	DO YOU BELIEVE	SBK/ERG 50408	Big play
				2·9 p·2)
43 40 38	SWING OUT SISTER	AM I THE SAME GIRL	Fon/Mercury 864-170	VH-1's Greatest
43 40 38 39	The second second second	AM I THE SAME GIRL		
	SWING OUT SISTER		Fon/Mercury 864-170	VH-1's Greatest
39	SWING OUT SISTER ERIC CLAPTON	LAYLA	Fon/Mercury 864-170 Reprise 18787	VH-1's Greatest Breaking
39	SWING OUT SISTER ERIC CLAPTON SHAI	LAYLA IF I EVER FALL IN	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437	VH-1's Greatest Breaking Acapella smash
39 40 50 45 41	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO.	LAYLA  IF I EVER FALL IN  TAHT TUCBA WOH	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509	VH-1's Greatest Breaking Acapella smash From hot Lp
39 40 50 45 41 25 25 42	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now
39 40 50 45 41 25 25 42 50 43	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling
39 40 50 45 41 25 25 42 50 43 16 31 44	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT BRYAN ADAMS	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER  DO I HAVE TO SAY	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388 A&M 1611	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling Peaked now
39 40 50 45 41 25 25 42 50 43 16 31 44 37 39 45	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT BRYAN ADAMS SIR MIX-A-LOT	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER  DO I HAVE TO SAY  BABY GOT BACK	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388 A&M 1611 Def Amer/Rep 18947	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling Peaked now Falling
39 40 50 45 41 25 25 42 50 43 16 31 44 37 39 45 19 35 46	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT BRYAN ADAMS SIR MIX-A-LOT MADONNA	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER  DO I HAVE TO SAY  BABY GOT BACK  THIS USED TO BE	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388 A&M 1611 Def Amer/Rep 18947 Sire/WB 18822	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling Peaked now Falling On the way out
39 40 50 45 41 25 25 42 50 43 16 31 44 37 39 45 19 35 46 47	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT BRYAN ADAMS SIR MIX-A-LOT MADONNA BOBBY BROWN	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER  DO I HAVE TO SAY  BABY GOT BACK  THIS USED TO BE  GOOD ENOUGH	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388 A&M 1611 Def Amer/Rep 18947 Sire/WB 18822 MCA 2439	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling Peaked now Falling On the way out Second single
39 40 50 45 41 25 25 42 50 43 16 31 44 37 39 45 19 35 46 47 18 34 48	SWING OUT SISTER ERIC CLAPTON SHAI BAD CO. SOUP DRAGONS WRECKX-N-EFFECT BRYAN ADAMS SIR MIX-A-LOT MADONNA BOBBY BROWN ELTON JOHN	LAYLA  IF I EVER FALL IN  HOW ABOUT THAT  DIVINE THING  RUMP SHAKER  DO I HAVE TO SAY  BABY GOT BACK  THIS USED TO BE  GOOD ENOUGH  THE ONE	Fon/Mercury 864-170 Reprise 18787 G Al/MCA 2437 Atco/EW/Atl G 98509 BL/Mercury 865 764 MCA 54388 A&M 1611 Def Amer/Rep 18947 Sire/WB 18822 MCA 2439 MCA 54423	VH-1's Greatest Breaking Acapella smash From hot Lp Falling now Selling Peaked now Falling On the way out Second single New single out

(Based on a combination of sales and airplay)

**NEXT UP** 

DAMN YANKEES (WB) P GABRIEL (Geffen) SPIN DOCTORS (Epic)
RICHARD MARX (Capitol)

ERASURE (Mute/Elektra)
MAD COBRA (Columbia)

11

**HITS** October 12, 1992

"Tomorrow leave the windows open As fear grows please hold me in your arms Won't you help me if you can to shake this anger I need your gentle hands to keep me calm"

## the last song elton john



the follow-up to the smash hit "the one" from the platinum album the one single written by elton john and taupin

#### support the fight against aids

please call 1-800-695-aids

produced by chris thomas

video directed by gus van sant

for a \$10 contribution. you will receive a cassette copy of "the last song" plus the previously unreleased tracks "the man who never died" and "song for guy"

#### proceeds benefit the following charities:

aids project los angeles gay men's health crisis, inc. hollywood supports pediatric aids foundation project open hand/atlanta and ryan white children's fund at james whitcomb riley hospital for children

includes \$3.50 retail price of the cassette

#### ZZZZZ..... IS ROSS PEROT'S TV COMMERCIAL OVER YET?

# FRONT PAGE



October 12, 1992

Volume 7

Issue 313

\$6.00

Howard Stern Explodes To #1 In L.A. Despite The MTV Awards Appearance Of...

# HOWARD'S END!!!

#### Catholic Uproar Over O'Connor

After Sinéad O'Connor topped off her a cappella rendition of Bob Marley's "War" on last weekend's Saturday Night Live by uttering, "Fight the real enemy," and ripping up a photo of Pope John Paul II, NBC-TV received more than 900 phone calls, all but seven in protest, as Roman Catholic groups nationwide demanded a formal apology.

"Millions of Catholics in California are incensed at this blatant defamation of the leader of the Catholic Church," said a statement issued by the Pasadena, CA-based Catholic League for Religious and Civil Rights. "[We] are outraged at this blatant hatred shown toward the Catholic religion."

There were other protests, including Father **Gregory Coiro**, a spokesman for L.A. Cardinal **Roger M. Mahony**, who said, "This is just another example of anti-Catholicism."

A spokesperson for O'-Connor said the singer has long opposed the Vatican's policies towards abortion and divorce.

Incidentally the album jumps 17-12 on the HITS Top 50 Albums chart this week.

#### **Alice Unchained**



Alice In Chains: New project debuts at #6 this week.

## MCA's September Song

MCA Records posted record September sales of \$50 million — minus the \$29.98 it cost to send out this announcement — the highest one-month total in the company's history, according to MCA Music Entertainment Group Chairman Al Teller.

The figure reflects the success of recent releases by Bobby Brown, Mary J. Blige, Vince Gill, Patty Smyth, George Strait, Trisha Yearwood and the Ramones, as well as the con-

tinuing strength of big selling Elton John, albums by Jodeci, Wynonna, Lyle Lovett, Eric B & Rakim, Reba McEntire. Stuart, The Commitments, Mark Chesnutt and Sass Jordan... after deducting all the label's outgoing phone calls to 1-900 lines.

The label's upcoming releases include new projects from Bell Biv Devoe, Trixter, Patti LaBelle, Stephanie Mills, B.B. King and George Jones.

And they said it couldn't be done.

Here's a sampling of what they were saying last July when **Howard Stern** began his unprecedented L.A./N.Y. (Philly, DC and now Dallas & Cleveland) morning show simulcast: "People in L.A. are too laid back for **Howard Stern**." "That type of humor may work in New York, but it won't work here." "You need a local focus to build a winning morning show in L.A."

Guess again, folks. This week's release of the Summer Arbitron numbers shows that Mr. Stern and his New Yorkbased morning show jumps 5.3 to 6.4 to take the Smog City morning throne.

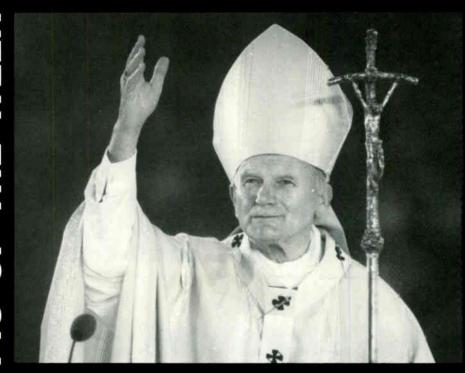
The feat is even more amazing when you take into account that Stern has only been in this market for a bit over a year. Perennial morning winners Mark & Brian see their KLOS AM driver slip to the #2 slot, 6.2 to 5.6.

The Stern show had impact on KLSX's overall 12+ numbers as well. The station climbed 3.3 to 4.0.

And what about Stern's hometown? Yes folks, he's still king of the Apple, rising to an astounding 9.5.

Watch out America, the juggernaut continues.

# PIC OF THE WEEK



#### Just In Case

Fearful that, after last Saturday night, there just aren't enough photos of the Pope out there, we here at HITS (Your #1 Source for replenishing the number of photos of the Pope) are proud to supply you with your own personal copy. God, we're tasteful.

## **Quick Hits** Tower Powers Artist Redevelopment

MTV adds Bon Jovi (Mercury), G N' R (Geffen), Ozzy Osbourne (Epic) and Utah Saints (London/PLG). Rotation increases go to Damn Yankees (WB), Saigon Kick (Atl/Atl. G), PM Dawn (G St/LaF/Ari), TLC (LaF/Ari) and Megadeth (Capitol). Buzz Bin videos are Alice In Chains (Columbia), Mark Curry (Virgin) and Helmet (Interscope/Atl. G).

#### WILD CARD

#### BON JOVI MERCURY

Without question, this is the most pivotal project in the band's career, and without question, they answered the bell in a big way. The band comes out rockin' with a single that sounds like an anthem. It's already pulling phones for BIG at Z100 Kingston and stations are lining up their commitments in droves. David Leach and co. will be counting in triple figures this week!

As part of its ongoing effort to more closely focus on building long-term artist careers under the leadership of President/CEO Hale Milgrim, Capitol Records has named two of its upper-level executives to Vice Presidents of a retooled Artist Development department.

Jeremy Hammond "Eggs With Toast" and Tom "A Horse Is A Horse, Of Course, Of" Corson interrupted a manly session of feeling the fire in their bellies to accept the posts, where they will be responsible for overseeing the development and implementation of marketing plans for the label's artists.

The two will be responsible for individual artists within the label roster and will head their own artist-specific marketing groups. The artists each will be responsible for will be chosen by coin flip. Hammond-corson, as they'll now be called, will both report to the label's Executive Vice Presi-

dent Art Jueger, who commented, dry-washing his hands in anticipation, "I can't wait to get at their budget projections and expense reports with my red pen."

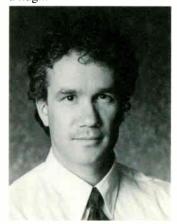
Hammond was most recently VP Marketing for Capitol, while Corson was the label's VP International Development.

Commented Milgrim: "Jeremy and Tom both have exceptional marketing ex-



Jeremy Hammond: Suing Pearl Jam for rights to his name.

perience coupled with a global perspective — skills which are vital in today's increasingly competitive marketplace. Why, just the other day they pointed out Lichtenstein to me on a map and told me how many records **Richard Marx** sold there. Now I can stay home and listen to outtakes from the **Television** album. Now, come on over and give Uncle Hale a hug..."



**Tom Corson**: Thinks Art Jaeger's a kicker for the Raiders.



## **Grammys Nix Forum**

A funny thing happened to the Grammys on their way to Forum. This year's telecast will February 24 return to the Shrine Auditorium, rather than the 18,000-seat Forum, as was originally planned. Insiders cite MTV's less-than-successful experience moving their Video Music Awards from Universal Amphitheatre to the larger Pauley Pavilion.

Said NARAS President Michael Greene, "While many of the complex re-

quirements unique to an arena emanation have been successfully addressed, others have yet to be resolved. There is no question the Grammys will take place at a larger venue in the future, but not this year."

Insiders insist Greene actually decided to return to the Shrine because the Forum was booked for a basketball game the next night and he wasn't sure the show would be finished on time.

## **Granted An Audience**



Music industry emperor Jeff McClusky (c) asks the 25 people in his entourage to stop feeding him his lunch for a moment so he can take a meaningful photo with new Imago sensation Suzanne Rhatigan and old-hat Imago Promo VP Tom Gorman. In the middle of lunch, Rhatigan decided to add a side of french fries to her meal — a move that sent McClusky scrambling to the kitchen to claim the add with the chef.

#### Last Temptation

Rock & Roll Hall of Fame vocalist for the **Temptotions**, **Eddie Kendricks** died at the age of 52 from lung cancer in a Birmingham, Alabama hospital Monday night (5).

Kendricks founded the vocal group back in 1961 with Williams. Melvin Otis Franklin, Paul Williams and Elbridge Bryant. After David Ruffin replaced Bryant, the group signed with Motown in 1964 and went on to produce a string of hits, including the chart-topping Smokey Robinson track, "My Girl," and such smashes as "Ain't Too Proud To Beg" and "Since I Lost My Baby." Kendricks went on to a solo career in 1971, then joined the group for a '82 reunion tour.

Last year, Kendricks was arrested for non-payment of \$26,000 in child support after serving as a pallbearer at the funeral of Ruffin, who died of a drug overdose. Kendricks recently filed suit against Motown and two other labels, charging them with withheld royalties and refusing his requests for access to his accounts.

## Why Bush Will Win



Forget about Gennifer Flowers, don't worry about the draft and believe him when he says he didn't inhale — the real smoking gun in the Bill Clinton camp is this photographic evidence of his encounter with Global Satellite Network President Howard Gillman. The occasion was Clinton and running mate Albert Gore's historic appearance on Global's "Rockline." Gillman is a die-hard Democrat — unless he can book George Bush on the show, in which case he's a die-hard Republican.

#### **Quick**Hits

The Most Added singles of the week at Top 40 radio are #1 Madonna (Sire/WB), #2 Bobby Brown (MCA), #3 Gloria Estefan (Epic), #4 Shanice Wilson (Giant) and #5 Maxi Priest (Charisma). Also, Michael Penn (RCA) scores with a strong first week at radio.

#### Here's Atco/EW/Atl G's En Vogue



After being told that their names would be left off future CD releases in order to make room for all the label identifications, Atco/EastWest/Atlantic Group (a subsidiary of Time Warner) artistes En Vogue are also informed that music trade magazines will now refer to them as "En" in order to fit all the label copy onto the charts. Pictured wondering whatever happened to good ol' Atco are (l-r): Atco/EW Exec. VP A&R Merlin Bobb, the band's Maxine Jones, Atlantic Records Co-Chairman/Co-CEO Ahmet Ertegun, En Vogue's Terry Ellis, Atco/EW Chairman & CEO Sylvia Rhone, En Vogue's Dawn Robinson, Atlantic Co-Chairman/Co-CEO Doug Morris, En Vogue's Cindy Herron and Manager David Lombard.

## **Stop The Vote**

An organizer for a "Rock The Vote" benefit concert featuring Corrosion of Conformity, scheduled last week (1) for Chapel Hill, NC, was denied access to voter registrar lists by the chairperson of the Orange County Board of Elections.

Event organizer Rob Genadio claims he was prevented from seeing the registrar, which would have allowed him to set up voter registration at the concert, by Orange County Board of Elections chairperson **Barbara Fausts**, who reportedly said, "Those people [concert attendees] don't matter..."

Local ACLU Executive Director **Jim Shields**, who is investigating the charge, believes the board did not have the authority to adopt rules to block voter registration.

#### **Top Ten Debuts!**

It's been another big week for new albums in the retail marketplace. Three albums make strong debuts in the national Top Ten. **Peter Gabriel** (Geffen) leads the hit parade with a debut at #3, while Columbia scores with two biggies: **Michael Bolton**'s remake set debuts at #5 and Seattle rock scene stars Alice In Chains come in right behind at #6. Strong first-week action is also reported on the Best-Of album from the Red Hot Chili Peppers (EMI/ERG) and 10,000 Maniacs (Elektra).

## ARRIGAD

NOTHING COMPARES TO THIS ...



DON'T CALL HER "CARDINAL O'CONNOR"...

#### Richard's Radio Return



MCA Records President Richard Palmese (1) makes a triumphant return to his Top 40 roots because of his belief in hot new artist Donna Delory (2nd from 1) and because he yearned to get back to the intelligence, sophistication and wit that IS radio. Pictured after watching the morning team put fart sounds on a cart are (1-r): Palmese, Delory, Z100 ruler Steve Kingston, Manager Louis Levin, MCA Sr. VP Promotion Bruce Tenenbaum and Z100 Asst. PD/MD Frankie Blue.

## Single Sales!

The Top Ten biggest selling singles this week are #1 Boyz II Men (Motown), #2 House Of Pain (Tommy Boy), #3 Arrested Development (Chrysalis/ERG), #4 Patty Smyth (MCA), #5

N2Deep (Profile), #6 Wrecks-N-Effects (Uptown/MCA), #7 Bobby Brown "Humpin" (MCA), #8 Hi-Five (Jive), #9 KWS (Next P/Lon/PLG) and #10 Madonna "Erotica" (Sire/WB).

#### Claudia Wouldn't

The incredibly visible Cindy Crawford hangs with EMIRG's Monte Lipman after the supermodel wanted to meet "a typical music industry promo sewer slime." Please rest assured Monte will never again have the opportunity to stand that close to Crawford.



## **Box Talk**

The top played currents this week at The Box are #1 Boyz II Men (Motown), #2 TLC (LaFace/Arista), #3 A Tribe Called Quest (Jive), #4 Mary J. Blige (Uptown/MCA), #5 Da Lench

Mob (Atco/EW/Atl. G), #6 Kris Kross (Ruffhouse/Col), #7 Compton's Most Wanted (Orpheus/Epic), #8 Willie D (Rap-A-Lot), #9 Mad Cobra (Columbia) and #10 Luke (Luke). **NEW ISSUE** 

**OCTOBER 9, 1992** 

## **INFORMATION SOCIETY**

"Peace & Love, Inc."

New Single Offering Uncommon Stock Initial Offering Price - One Add

THE NYSE SYMBOL IS (1) (7), INC.

Copies of the Pro-CD are on your desk, or can be obtained from the undersigned :

FITZGERALD, RATNER, LEVIN, BECCHE, WEIL & HESEN
Brokers of Record

SILVERMAN & LYNCH Initial Underwriters WARONKER & OSTIN
Securities

THORNE, BELTRAM & ROBB
Producers of Record

BANG COMMUNICATIONS, INC./ SCOTT MEHNO Portfolio Management



## HITS

#### St. John On Polyester



HITS Sr. Broadcast Editor Michael St. John (seated center) tells Tim Farris and Kirk Pengilly of INXS that his wardrobe may be polyester — but it's the BEST damn polyester money can buy — during another of those moments when talented artists are forced to come up to our nightmare office and talk with a bunch of brain-dead zeros. Seen taking four hours to recite the names of all the people who called St. John "their guy" while he was in radio are, top row (l-r): HITS Downtown Ed Brown, HITS' Todd Hensley and the band's Tim Ferris. Seated are (l-r): HITS' Anita Webb, K-Mart preferred customer St. John and the band's Pengilly.

## **MOVIE SCORES**

	TILE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUND TRACK
1	LAST OF THE MOHICANS	10.0m	5363	24.3	M Creek
2	THE MIGHTY DUCKS	6.0m	4715	6.0	_
3	MR. BASEBALL	5.2m	2825	5.2	_
4	HERO	5.2m	2854	5.2	Epic
5	SNEAKERS	4.0m	1900	35.0	_
6	MR SATURDAY NIGHT	3.0m	1543	9.0	_
7	CAPTAIN RON	3.0m	1653	15.0	_
8	GLENGARRY GLEN ROSS	2.1m	5059	2.2	Elektra
9	SINGLES	2.0m	1647	12.1	Epic
10	SCHOOL TIES	2.0m	2133	9.0	_

#### The Ladder

a rundown of executives on the move









Lake

**McPartland** 

Curtin

Collins

Charley "Go Jump In A" Lake has been named as liaison to MTV in addition to his duties as Vice President Pop Promotion Motown Records, it was announced by the label's Sr. Vice President of Pop Promotion Frank "Ike & Tina" Turner. In his new post, Lake will get to suck up to Can**nelli** and **Krim** like he does to Jhervl and Frank... Tom Mc-Partland "Of A Thousand Dances" has been promoted to the newly created position of Sr. Vice President for BMG Ventures by BMG Sr. Vice President and Chief Financial Officer Tom Mc-Intyre "Of Waiting For You." McPartland's new duties will include busting unauthorized users of Nipper's name and likeness... Linda "Behind the Iron" Curtin has been raised to Associate Director National Album Promotion at Epic Records by VP Album Promotion Harvey Leeds "A Horse To Water But Can't Make It Drink." Curtin still believes in the tooth fairy... At Zoo Entertainment, where we don't mind if Scoppa smokes, in fact, we don't care if he burns, Joan "Papa" Scott "A Brand-New Bag" and Bil "Vodka" Collins have been named Director, Na-

tional Urban Promotion, and Regional Promotion Manager, respectively, by the label's GM "Boy" George Gerrity. Scott and Collins previously starred together in a summer stock production of Edward Albee's "The Zoo Story"... Karen Meyer "Liar, House On Fire" has been upped to Director Production, RCA Records Label, by the company's Vice President Production Louis P. "Pasta" Vaccarelli. Meyer will handle day-to-day scheduling production of albums, singles and videos for the contemporary, jazz and urban music divisions, for BMG Video and BMG Kidz and the interior decoration of Joe Galante's office... Paul "Who Wears Short" Schwartz and Gilles Frenchy "Fries" Gauthier have formed a new company called 56 Entertainment, which will offer a full range of services, including album production, music supervision for films and television, and production of music videos, industrial films. corporate presentations and TV commercials. The company will be located in the basement of Frenchy's house and can be reached by calling the pay phone on the corner.









Scott

Meyer

Schwartz G

Gauthier

## it all begins with









1 HITS POST MODERN!

#1 ALTERNATIVE! #1 ROCK!

**#1 MOST REQUESTED TRACK!** 

**MASSIVE SALES!!!** 

**SOUNDSCAN ALBUM CHART: DEBUT 2\*!** 

(1,600,000 UNITS SOLD!)

Music Plus
Rose Records/Chicago
Tower/Uptown-NY
Tower/Downtown-NY
HMV/New York
Strawberries
Wherehouse/National
Sound Wherehouse/National

National Record Mart/Pitts Specs/Florida Titlewave/Minneapolis Musicland/National Debut #1 Debut #1

Debut #1

Debut #1
Debut #1

Debut #1
Debut #2

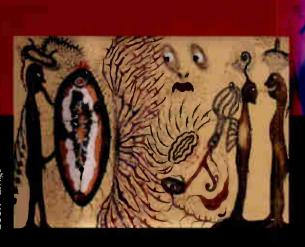
Debut #2

Debut #2 Debut #2

Debut #2

Debut #3

NOW EXPLODING ON OVER 110 TOP 40 STATIONS!



## Peter Gabriel

"Digging In The Dirt"

the first track and video from the new album US





## **NEAR TRUTHS**

By I. B. Bad, Los Angeles

Still plenty of buzzing over the Billy Joel/Allen Grubman situation, with most of the chatter centering around the multi-faceted conflict of interest topic. Most concur that said conflict is an integral part of the business and has long existed in two forms - an attorney who represents both the artist and the label; and an attorney who represents the label and is hired by the manager to represent the artist, thus bringing the manager's interests to the forefront. All attornevs who do these deals historically have had these conflicts. Most attorneys will argue that these situations represent strong relationships with both parties and enable the best deal for both to be reached. Many see the solution to the perceived conflicts in an artist-signed written closure of all the attorney's possible conflicts. More to come? Bet on it ..... Latest from the Giant front has Irving Azoff assuming the hands-on. day-to-day operation of the company. Meanwhile, negotiations for Charlie Minor's return to the label appear to have reached an impasse... The worst-kept secret in the music world has to be Bob Catania's landing pad....

#### Surprise!!!!



Sinead O'Connor: Who else knew and when?

Yes folks, Regency's deal with Elektra will be officially announced soon. Expect some major surprises within the executive ranks.... Hammer and Louis Burrell have shuttered Bust It's L.A. office and sent the staff packing.... Aftermath of the Sinead O'Connor /Saturday Night Live incident found some shocked and surprised label and SNL staffs. While said staffs were in the dark over the photo tearing, were certain members of her entourage aware of what was going down?.... Was label and artist pressure responsible for the Grammys move from the Forum back to the Shrine?.... VP Dan Quayle spotted in Smogtown on his way to longtime Republican hangout, the Regency Club. Said club happens to be in the same building as Interscope. ..... Nick Gatfield's new Atlas label actively searching for a GM.... Attorney Jeff Light jumps to Eric Greenspan's firm.... Don't look for that new Rod Stewart project in the fourth quarter. Could an MTV "Unplugged" session be the next release?.... Massive discussions at the six stepsisters over the major labels using outside independent distribution as a means of marketing and breaking their Rap & Metal artists. Almost all the majors want to get into the indie act, but they're finding monster resistance from the upper echelons of their distribution arms. A peek at the indie-distributed success of Tommy Boy (House Of Pain), Relativity (Ugly Kid Joe), (N.W.A.), Priority Next Plateau (Salt N' Pepa), Profile (N2Deep) and Ryko (Sugar) explains the majors' interest ..... Names in the Rumor Mill: Steve Faranoli, Joel Katz, Sal Licata, Derek Shulman, Peter

Asher & Bette Midler.

## ALANNAH MYLES

## "Song Instead Of A Kiss"

5世以上**位**13年 年 5岁 145 日 151

64 STATIONS PLAYING! BREAKING EAST TO WEST!

16 NEW ADDS INCLUDING: 195 add @40 KJ103 add WNOI 22-17 FM104 24-17 WAPE 29-24

TIE

fres the album DE

## "Sweet November"

TOP TEN AT:

**NEW ADDS:** #9 (H) FM102 #6 KUBE KMEL #2 12-4 (H) Z90 WHYT add KBXX 12-8 KHTK HOT97.7 6-4 (H) KGGI KDON WMXP

SMART

313

## 'Sesame's Treet"



#### OVER 30 STATIONS NOW PLAYING!

KBFM deb 29 (H) RED HOT AT:

FM102 deb 27 WPGC #9 KGG 22-16 (H) B96 22-20 KPRR 29-26 WKSS deb 33 KTFM #12 PWR102 26-16 KWOD 27-23

AROUND THE WAY

"Really Into You"

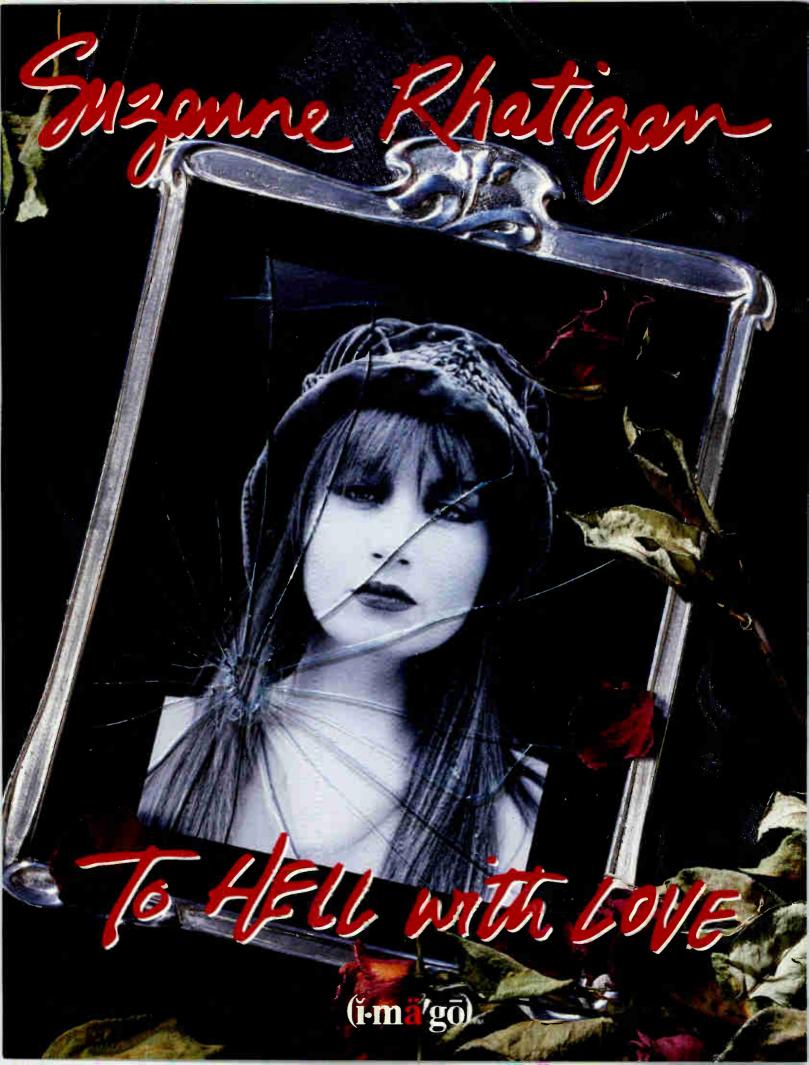
the new winds

BREAKING EARLY!

ECISSOT add

DEBUTS: KTFM deb 22 MOVES: KS104 19-17 KMEL 29-24 KSO1 28-28







## **LETTERS**

#### **Bailey's Beef**

To: Darryl Lindsey

Re: WORD's comments on FU2's "No Head, No Backstage Pass." Concentrating on how this song relates to "family values" avoids the real issue. Why do you blindly defend FU2 as a free speech issue when the bigger issue is the denigration of women in rap?

In the past, your magazine appeared to be for equal rights, but you also need to realize this means everyone... not just black men. The indiscretions of rappers should not be defended just because they're rappers. Rap has given mainstream America increased awareness of racial problems, but do you realize something that's a positive force can also have a negative effect?

Sam Bailey Exploit Productions

Editors reply: JAMS' resident rap expert Darryl Lindsey would have composed a wellthought-out, reasoned reply, but he's too busy cutting his new rap track, "No Head, No Ad Dollars, No Job."

#### **Knock on Atwood**

Roy-meister:

Here's props to dat phunky phresh article on my phat exit. Tanx 4 (clever PRINCE-like props) all your help. Workin' wit' Geoff is workin'. He's da shit and I'm da doo-doo dope dude. We're hangin' like Ren and Stimpy. In da words of Mizz Jackson... miss ya much.

Brett D. Atwood Billboard

Roy-meister replies: Keep up the good work, agent 00 1/2. Those photos you secretly took of Irv Lichtman sitting on the can reading HITS will look great in an upcoming issue.

#### Shakespeare's Sis

Dear Roy:

Alas, poor Yorick! Little did he know that one day public contemplation of his mortal remains would pass from Hamlet's mournful hands at the Globe Theater, into the evercheerful possession of Joey "The Bard of Queens" Ramone, pictured here at HMV's midnight in-store marking the release of "Mondo Bizarro." Shakespeare must be pogo-ing in his grave. To print or not to print, that is the question,

Meryl Wheeler Shore Fire Media Brooklyn, N. Y.

Roy replies: Sorry, Meryl, but we feel 'tis nobler in the mind for ye to suffer the slings and arrows of outrageous fortune in the form of this pithy editorial dis, rather than take arms against a sea of troubles and by opposing end them. Which means, we have decided to run thee letter, but not thine picture.

#### Water Sports

Dear Dave:

Since I adopted one of Ellen's favorite pooches from Animal Alliance, I was hoping you'd print this absolutely disgusting photo of the D. J. Burns Band Safe Sex Soak-A-Thon in-store at Record Time in Detroit, Michigan featuring water-filled condoms.

Victoria Clare Debut Records Los Angeles, CA

Editors reply: Sure looks like a load of laughs to us, Vic, but the next time you want a shot run, have your mutt call our mutt.



## **FAR TRUTHS**

By Danny Fields, New York

The first album from Peter Gabriel in six years is indeed an event worthy of spectacular recognition, and that's what "Us" got when Geffen's David Morrell and Mike Maska hosted a hot soiree at the historic Electric Lady Studios on positively Eighth St. Rubbing elbows with the reclusive genius were other Geffenettes Alan Oreman, George Cappellini and Peter Baron; William Morris' John Podell; Uni-tarians Joyce Appey, Scott Yeskes, Mike Farrell, Willi Loth, Ron McDonald, Bill Pfifer and Jim Wilson: radio's Dan Neer and son lan, WNEW's Marty Martinez, WBAB's Ralph Tortora, WXRK's Mark Chernoff and Gary Dell'Abate (Bababooee!). WPXY's John Ivey, CD101's Ray White and WHTG's Michael Butscher and Tom Quinn. Retail was plentiful, as were assorted videonauts Ed Bennett, John Cannelli, Juli Davidson, Rick Krim, Andy Schoen, Norman Schoenfeld and Patti Galuzzi. Catered by the Party Girls, the scrumptious offerings included chili-filled corn pastry cups, bean curd with oyster sauce, crab fritters with salsa, smoked salmon canapes, and a fantastic punch made of iced Stoli. fresh-squeezed lemon and free-floating raspberries!... La Madeleine's private garden room under the stars, filled with flowers and candles for the occasion, was the setting for Elektra's listening party introducing the inescapably powerful MTV and VH-1 crowds to the new album from 10,000 Maniacs, "Our Time In Eden." Elektrafiers Bob Krasnow, David Bither, RICHARD Alden, Jon Leshay, Linda Inarisano. Sherry Ginsberg, Nancy Jeffries and David Saslow welcomed sing-Natalie Merchant, mgrs. Peter Leak and Justine Chiara and MTV moguls Tom Fres-

ton and Judy McGrath, et. al.

#### Rubbing Elbows!



Peter Gabriel: Here for "Us" and some bean curd.

with salmon, champagne, creme brulee and chocolate gateau... WB toasted country's Randy Travis at Trattoria Del-'Arte, the biz's fave lunch joint, for the release of his "Greatest Hits, Volume I & II." Label giants from all coasts and Nashville who came together under one trendy roof included Martha Sharp, Vince Faraci, Bob Merlis, and Music City's beloved Janice Azrak. The star, accompanied by wife/mgr. Lib Hatcher, signed autographs and posed for photo ops. Consumed in great quanitites were whole roasted salmon, vegetable and seafood antipasto. zampognara and bavarienne with berries... MCA Records President Richard Palmese hosted a dinner at ultra-exclusive Cafe Tabac to introduce recording artiste Donna deLory, best known at this point for her work with Madonna as one of the backup singers on the Blond Ambition tour and as a featured player in "Truth or Dare." Featuring the single, "Praying For Love," the album is due in late October. Among the MCA-listers dining on arilled asparagus with pickled ginger and shallots, and fried calamari con goat cheese on mesclum frisee were Jonathan Coffino, Glen Lajeski, Bruce Tenenbaum, Steve Kline and Pamela Marcello.

## MADONNA

"EROTICA"
FROM THE ALBUM EROTICA

PRODUCED BY MADONNA AND SHEP PETTIBONE/MANAGEMENT; FREDDY DE MANN/DE MANN ENTERTAINMENT

#### THANK YOU RADIO!

#1 MOST ADDED OUT OF THE BOX!



DEBUT 14 HITS TOP FIFTY SINGLES!

## DAVINYANKEES

"WHERE YOU GOIN' NOW"

FROM THE ALBUM DON'T TREAD

PRODUCED AND ENGINEERED BY RON NEVISON MANAGEMENT: ECM MANAGEMENT/BRUCE BIRD, DOUG BANKER, AND BUD PRAGER MIXED BY CHRIS LORD ALGE



ON AT 140 TOP 40s WITH 14 NEW INCLUDING:

B97 add MIX96 add

HEAVY!

**42 NEW DEBUTS!** 

WNCI Q102 28-26 17-13 0101 30-27 0995 31-16 Q105 24-19 WAPE 30-28 KEGL 25-20 KTRS 32-29 KXXR 34-25

**AVERAGE MOVE 4.85!** 

## SOFIA SHINAS

"THE MESSAGE"
FROM THE ALBUM SOFIA SHINAS

PRODUCED BY ANDRES LEVIN AND CAMUS MARE CELLI FOR C-n-A PRODUCTIONS MANAGEMENT: GALLIN MOREY ASSOCIATES

ON AT 115 TOP 40s!



#### DEBUT 49 HITS TOP FIFTY SINGLES!

Q106	add	PRO-FM	#21
KAKS	add	WMXP	26- 22
KQMQ	add	92Q	25- 22
KNIN	add	WKSS	28- 24
		WMME	29- 24
KHFI	10-8	KTUX	31- 25
WKBQ	12- 10	<b>PWR99</b>	29- 26
			_
WOMP	16- 11	<b>PWRPIG</b>	<b>#26</b>
WOMP KS104	16- 11 #12	PWRPIG FM102	#26 29- 26
KS104	#12	FM102	29- 26
KS104 KHTK	#12 18- 13	FM102 WJMO	29- 26 30- 27
KS104 KHTK KTRS	#12 18- 13 20- 15	FM102 WJMO Q995	29- 26 30- 27 #27





Lady Madonna!! The first release for her custom label packs 'em in (and that video?!). Bobby Brown's second single comes in #2 Most Added. Great first week for Gloria,

Shanice and Maxi. Boyz II Men reserve #1 Singles until '93 and Garth Brooks stays at #1 Albums. Get set for a big week with Michael Bolton and our new Wildcard, Bon Jovi.

ONS = Total stations reporting airplay
ADDS = Total stations reporting new play

**DEBUTS** = Records moving from Add or Extra to a number **AGGRESSIVES** = Playlist moves of 4 or more MTV = Total plays for the week / Total plays since first aired AVG. MOVE = Total playlist moves divided by (Ons minus Adds)

ADDS = Total scanons reporting new play	Addition	LS = Flaylist moves of	TO THE		11 0. 1110	▼ L = rotat playt	ist moves divided	by (Ons minus Adds)
ARTIST	TITLE	LABEL	оиѕ	ADDS	DEBS	AGGR	MTV	AVG MOV
PM DAWN #5 Singles, #7 Requests, closing	DIE WITHOUT with STAR94, Q995, uppe	G ST/LAF/ARI ed at MTV.	184	5	9	108	6/11	5.05
EN VOGUE #5 Requests, #9 Singles, #17 All	FREE YOUR oums, headed #1.	ATC/EW/ATL G	184	2	6	94	27/180	4.11
COLOR ME BADD #4 Requests, #11 Singles, move	FOREVER s 17-12 WZPL, 12-9 B94.	GIA/PER/A&M	183	3	3	41	0/0	2.23
FREY LORENZ #28 Singles, big radio & starting to	SOMEONE TO so sell with adds at KUBE,	EPIC WOWF.	179	7	24	80	0/0	3.86
CHARLES & EDDIE #13 Singles, #14 Requests, VH1	WOULD I Five Star, jumps at KMEL	CAP 14-11.	178	0	4	53	0/0	2.54
HEIGHTS #2 Requests, #12 Singles, big ph	HOW DO YOU nones & closing with Y95, H	CAP KHFI.	178	10	27	115	0/0	6.39
FIREHOUSE #3 Requests, #10 Singles, big re	WHEN I LOOK quests and moves at Z100	EPIC 21-16.	174	0	1	19	13/46	1.2
ANNIE LENNOX #23 Singles, #28 Albums, good r	WALKING ON esearch with adds at B94,	ARI <b>S</b> TA <i>WNVZ</i>	172	3	0	62	6/21	3.26
HI-FIVE #3 Singles, #18 Requests, added	SHE'S PLAYING at WIOQ, moves 10-6 Q	JIVE 102.	171	1	0	15	14/58	-0.06
MADONNA #1 Most Added out of the box. D	EROTICA lebuts #14 Singles.	MAV/SIRE/WB	168	168	0	0	3/3	0.0
CATHY DENNIS #24 Singles, closing with KLUC,	YOU LIED moves 24-20 B94, 18-13 V	POL'Y/PLG VOWF.	167	2	3	45	0/1	2.2
SWING OUT SISTER #38 Singles, wrapping up with KI	AM I THE HTK, WGTZ, WVKS, WFM	FONT/MERC IF, WSTO.	158	5	7	48	0/0	2.47
JON SECADA #37 Singles, continues to sell LP.	DO YOU BELIEVE s with adds at KXXR, WKS	SBK'ERG SS, PWR102.	158	7	15	69	0/0	3.72
SAIGON KICK #13 Requests, #25 Singles, new	LOVE IS ON on B96, WEGX, WZPL, H	3 ST/ATL/ATL ( OT102, B97, WOW		10	7	67	7/31	3.63
MICHAEL W SMITH #35 Singles, continues to pick up	I WILL BE Top 40 play including KHi	REUN/GEFF MX, WTCF.	154	2	5	71	0/0	3.61
ERIC CLAPTON #2 Albums, #17 Requests, debu	LAYLA ts 39 Singles, new at PWF	REP R99 & KDWB.	153	21	13	75	19/94	4.22
BAD CO. #32 Albums, #41 Singles, continu	HOW ABOUT ues to sell with good move	ATCO/EW/ATL	G145	0	4	56	8/9	3.01
DAMN YANKEES  Continues to build with more Top	WHERE YOU	WB HEL upped at MTV	140	13	44	84	8/8	4.85

HITS October 12, 1992 25

## After

## 3 million albums

and

7 Top 10 hits,

They're back to answer the call.



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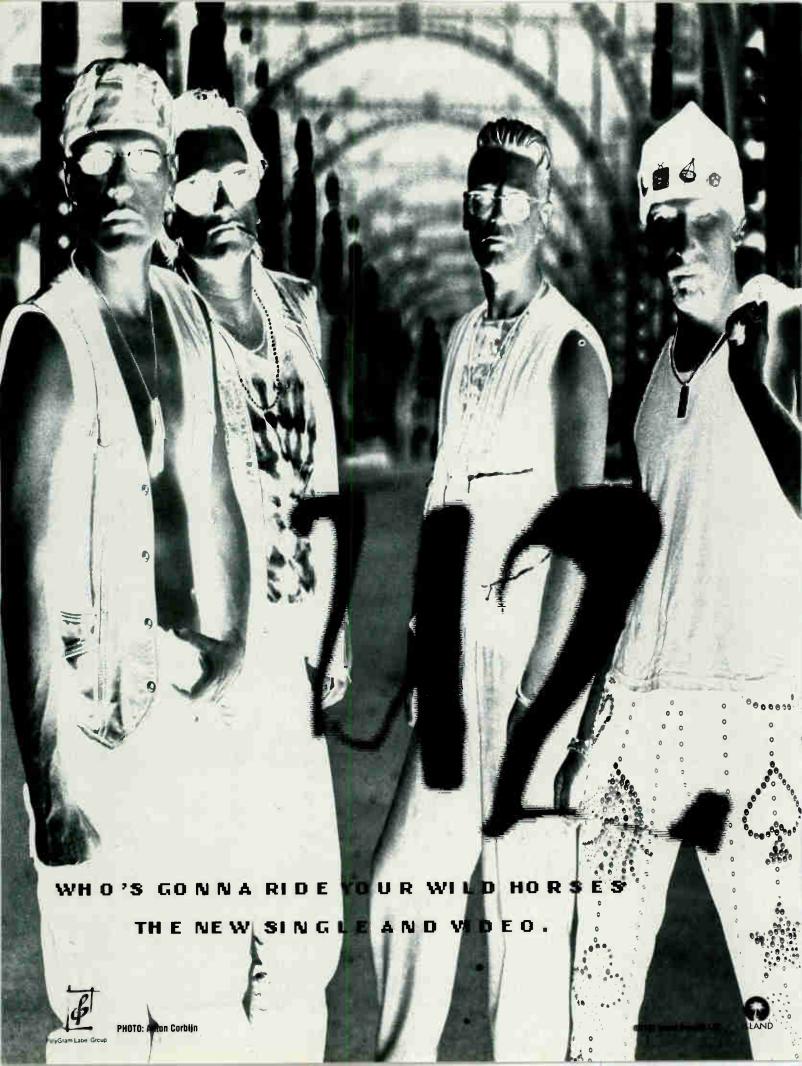


ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MOVE
BOBBY BROWN #2 Most Added, #14 Albums	GOOD ENOUGH s, debuts 47 Singles.	MCA	137	131	2	2	0/0	3.0
EPHRAIM LEWIS #31 Singles, more Top 40 pi	DROWNING lay at WOWF, WKEE, KKMG	ELEK , KHMX moves 24-1	<b>133</b>	8	9	25	0/0	1.57
TLC #15 Singles, #37 Albums, up	WHAT ABOUT  oped at MTV with Top 40 add	LAF/ARI s at B96 & 92Q.	133	20	24	54	5/8	3.64
RICHARD MARX Continues to grow at radio w	CHAINS vith adds at KEGL, KKRZ, 930	CAP Q, 195, XL106	124	29	51	34	0/0	2.91
SOFIA SHINAS Debuts 49 Singles, picks up	THE MESSAGE major market adds at Q106,	WB KUBE.	115	4	11	29	0/0	2.24
SPIN DOCTORS #42 Albums, added at KDW	LITTLE MISS B, G105, WRQK, WIXX, KZZ	EPIC U, KZ93, WOKI.	111	16	17	29	11/106	2.54
SNAP #16 Singles, new play at Wh	RHYTHM IS KBQ, KC101, KKRD, KQIX, K	ARISTA TMT, KT'JX, KTRS.	106	8	11	35	0/0	2.87
PETER GABRIEL  Debuts 3 Albums, builds with	DIGGING IN In more Top 40 adds at KXXR	GEFFEN , KHFI, WHHY.	105	11	14	39	20/106	3.12
MARY J BLIGE #10 Albums, #20 Requests,	REAL LOVE #17 Singles, new majors at C	UPT/MCA 2105, B94, KDWB, V	<b>105</b> VJMO, WNVZ.	22	17	44	9/11	4.41
ROXETTE  More Top 40 airplay includes	HOW DO YOU s WEGX, WZPL, XL106, WG	EMI/ERG TZ, Z102, Y94.	104	13	24	29	0/0	2.82
REMBRANDTS  VH1 add with more radio support	JOHNNY oport at WKDD, KZZU, WCIL	ATC/EW/ATL ( , WFHT & more.	3 <b>101</b>	13	15	24	0/0	2.42
MARKY MARK #34 Singles, spreading from	YOU GOTTA the majors including KXXR, 0	INT/ATL G G105, KZII, WMME,	91 KWIN.	10	10	18	18/87	2.05
VANESSA WILLIAMS Debuts 50 Singles, new at K	WORK TO DO DWB, WWKX, WKFR, Y102,	WING/MERC , KISR, moves 24-19	89 WPGC.	10	16	24	0/3	2.44
A. DEVELOPMENT #6 Singles, #18 Albums, pice	PEOPLE ks up WZOU, Q106, KGGI, 3	CHRY/ERG -1 KSOL, 3-2 WIOO	<b>8</b> 8	6	1	18	16/81	2.4
EXTREME #11 Albums, more Top 40 p	REST IN lay at WDJX, K107, KIXY, KS	A&N SND, WCIL.	80	9	19	21	15/103	2.21
TOM COCHRANE New single builds with adds	WASHED AWAY at KDWB, WOWF, KZZU, KK	CAP HMX, WYYS, KLYV.	78	15	19	18	0/0	2.63
NONA GAYE New adds at 92Q, KKFR, W	OVERJOYED NVZ, WSTO, WVBS, WDBR	3 ST/ATL/ATL	G 72	9	12	7	0/0	1.52
PRINCE Debuts 36 Singles, big single	MY NAME IS e sales with play at KDWB, P	P PK/WB RO-FM, KUBE, KRO	<b>70</b>	13	19	20	23/23	3.21
TAG	DON'T PLAY JX, KKYK, WCIL, Y94, KG95,	SCOTTI KNIN WZOO	70	11	20	10	0/0	1.46

**HITS** October 12, 1992



ARTIST	TITLE	LABEL	оиѕ	ADDS	DEBS	AGGR	MTV	AVG MOVE
ALANNAH MYLES  Continues to build with play at K.	SONG INSTEAD J103, 195, WHHY, WBBO	ATL/ATL G , K92, KSND.	61	14	6	10	0/0	1.65
ERASURE  More major support at KHTK, W	TAKE A NVZ, 12-7 PWR106, 23-1	MUTE/ELEK 9 KXXR.	51	3	1	12	0/1	1.72
GLORIA ESTEFAN First week adds include STAR94	ALWAYS 4, PWRPIG, WXKS, WKB	EPIC Q, G105.	48	48	0	0	0/0	0.0
JOE PUBLIC  More major support at 92Q, WM	DO YOU IXP, HOT977, WKBQ, KH	COL ITK.	47	14	10	5	0/0	1.58
JOE COCKER  More play at WHOT, KROC, mo	NOW THAT oves at 23-16 KKHT, 32-20	CAP WOMP.	46	2	8	11	0/0	2.05
THE BARRIO BOYZZ  New believers at PWRPIG, K10	CRAZY COOLIN' 7, KISR, moving 25-20 KH	SBK/ERG (FR, 17-14 KWIN.	45	3	5	5	0/0	1.14
SHANICE WILSON Lead from 90210 goes right on a	SAVING at Z100, WEGX, WZOU, F	GIANT HOT102, KBXX, Z9	<b>44</b> 0.	43	0	1	0/0	4.0
R.KELLY #30 Singles, more play from KY	SLOW DANCE RK, KCAQ, moves 17-11	JIVE KHTK, 6-5 92Q.	40	2	3	10	1/3	1.57
SHAI Debuts 40 Singles, former Wildo	IF I EVER ard goes on PWR106, Y9	GA/MCA 95, KKFR, KTFM, H	<b>37</b> OT102 & mo	<b>23</b> ore.	5	6	0/0	4.93
MAXI PRIEST First week play includes WXKS,	GROOVIN' WIOQ, Y95, KS104, WM	VIR/CHAR XP, WJMO, WWH	<b>34</b> r, кнтк.	33	0	0	0/0	0.0
NENEH CHERRY Picks up more majors including	MONEY LOVE KBEQ, WKBQ, KTFM, W	VIRGIN TIC, on KMEL.	33	8	5	3	0/0	0.96
CECE PENISTON  Add at WLAN, debut #21 WHYT	INSIDE T. Top 10 KBXX and WPC	A&M GC.	33	1	2	2	0/0	1.03
MICHAEL PENN  First week support from WAPE,	SEEN THE WBBO, KYYA, WKFR, W	RCA VAAL, WHOT.	31	30	1	1	5/23	4.0
SMART E'S On this week at WABB, WBBO,	SESAME'S 194, KYRK, 22-16 KGGI.	BB/ATL/ATL G	29	4	4	7	0/0	2.56
TROOP  New majors include WHYT, WN	SWEET NOV 1XP, 12-4 KBXX, 12-8 Z90	ATL/ATL G	29	2	2	6	1/1	1.81
MELISSA ETHERIDGE More Top 40 support comes from	DANCE WITH 195, WABB, WROK, KK	ISL/PLG 'HT, WHOT, WJMX	28	7	1	1	0/0	0.29
PAUL WESTERBERG #4 Post Modern, #7 Albums, To	DYSLEXIC o 5 Movie, adds at KWOD	EPIC STRX 0, PWR99.	26	12	2	0	5/67	0.75
PC QUEST  New play at WRVQ, pulls phone	I HAVE TO	HL/RCA	26	1	6	3	0/0	1.76
CURTIS STIGERS	NEVER SAW	ARISTA	26	25	0	0	0/0	2.0





ARTIST	TITLE	LABEL (	SNC	ADDS	DEBS	AGGR	MTV	AVG MOVE
SOPHIE B. HAWKINS First week support at Q106, KV	I WANT YOU WOD, KKRZ, WKDD, KTMT.	COL	23	23	0	0	0/0	0.0
UTAH SAINTS MTV add with more radio play	SOMETHING at WHYT, KYRK, KHFI 21-10	LON/PLG 8, KS104 #14, on KN	23 MEL.	6	1	1	0/4	0.94
RED HOT CHILI PEPPEI MTV play, #21 Albums and net		WB	23	1	1	3	30/101	1.5
MC SERCH New for HOT97, Z90, KKMG, I	HERE IT BOSS97, debuts 30 KKFR, o	DJ/CHAOS leb 29 WIOQ, deb 2:	<b>20</b> 3 Y95.	4	3	4	5/47	2.38
SHAMEN Spreads with more Top 40 airp	LOVE SEX olay HOT97, WJMO, KJ103.	EPIC	19	3	6	2	0/0	1.06
MARK CURRY Picks up more airplay at KROO	SORRY ABOUT D, WENZ, WERZ, KTMT, deb	VIRGIN 28 KWOD.	15	4	4	1	17/57	0.3
ASIA New at WSTW, PWR92, move	WHO WILL es at 19-15 WQUT, 27-21 KT	JRS RS.	12	2	1	3	0/0	2.11
CHUBB ROCK New single goes on at KSOL, I	LOST IN THE KKXX, moves on PWR106 3	SEL/ELEK 0-24, KBXX 25-22.	11	2	0	2	0/2	2.44
MICHAEL BOLTON Debut 5 Albums, look for Most	TO LOVE Added next week. Early at W	COL IPLJ, WEGX, STAR	<b>11</b> 94.	7	2	1	0/0	3.75
TEVIN CAMPBELL New one picks up HOT977, BO	ALONE WITH OSS97, jumps 17-11 WPGC,	QWEST/WB 17-12 KBXX.	11	2	1	3	0/0	3.0
RAMONES #12 Post Modern, new Top 40	POISON HEART play at WENZ, KNIN. Jumps	R'ACTIVE 29-24 KWOD.	10	2	1	1	0/2	1.0
AROUND THE WAY Picks up more believers at KK	REALLY XX, BOSS97, jumps 29-24 Ki	ATL/ATL G MEL, deb 29 KKFR.	10	3	2	2	0/0	2.86
TRILOGY  Early major market adds include	GOOD le PWR106, KKFR, HOT977,	ATCO/EW/ATL (	10	5	0	0	0/0	-0.4

## Try Us, You'll Hate Us.

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## "You Lied To Me"

from the album Into the Skyline

Produced by Shep Pettibone and Cathy Dennis Management-Simon Fuller - 19 Mgt. Ltd.

18*-15* R&R!
<b>24</b> HITS TOP FIFTY SINGLES!
ON OVER 170 TOP 40s!

**HOT SALES AT:** Tower/Nat'l Richmond Bros NJ CD One-Stop/Conn

Valley Records/Sac N.E. One-Stop/Albany Music Merchants/NY Tower Westwood/LA

**BREAKING AT:** 

**KMEL** 

**WLAN** 

			WHHH	#9
KLUC	add		<b>WMXP</b>	12-10
			WXKS	14-12
WAPE	deb	<i>30</i>	WTIC	16-12
			WDFX	18-13
KBEQ	10-5		Y95	14-13
KHTK	9-7		KKFR	17-14
KZFM	9-7		Z100	18-15
194	<i>15-7</i>		<b>PWRPIG</b>	17-15
WZOU	9-8		KPLZ	#16
<b>WKBQ</b>	#8		WJMO	19-16
WWKX	10-9		0102	19-17

<i>HOT97</i>	#19
B94	24-20
WKSE	28-20
KHFI	27-24
WEGX	#25
KTFM	#25
<b>KDWB</b>	#26
HOT97.7	#29

WNVZ



#### #31 KRBE WHYT add **WPST** 35-32 add KYRK

WTCF add add **KCHH** KISR add **KSMB** add

Q995 deb 32

KS104 15-14 21-18 **KHFI** 22-20 **KWOD** 

**KHTK** 

25-21

**WHHH KPRR KPXR** K106 **KAY107 KFFM** KKSS **WFHT** 



ADD!

"Something Good"

999KHI

KAY107

**KCHX** 

8\*-7\* BB DANCE SINGLES! TOP 10 S.I.N. MIX SHOW CHART! TOP 5 S.I.N. ALTERNATIVE & CLUB!



#### WENZ 39-34 195 add KTUX add WABB add BREAKING AT: **KKHT** add KWOD **KISR WHOT** add KJ103 KNIN **WJMX** add **KNOE** K92 WROK add **WAPE** KQIX KF95 KTMT KZZU deb

Dance Without Sleeping"

from the album Never Enough





KTRS

**WHTO** 

WLAN **WOMP** 

WZYP Y102





# REQUESTS

#### Admiral Stockman calls in for Who Are You.

TW	ARTIST	TITLE	LABEL	нотѕ	INCL	UDIN	G	%
1	BOYZ II MEN	END OF THE ROAD	MOTOWN	106	Z100 KRBE	KIIS B96	PWR106 B94	56
2	THE HEIGHTS	TALK TO AN ANGEL	CAPITOL	71	Q106 WKBQ	Q102 PWRPIG	HOT102 STAR94	37
3	FIREHOUSE	WHEN I LOOK	EPIC	60	KISN XL106	KXXR KQKQ	WKSE WFLY	31
4	COLOR ME BADD	FOREVER	GIANT/PER/A&	м 53	B96 KTFM	WEGX PRO-FM	WMXP FM102	28
5	EN VOGUE	FREE YOUR MIND	ATCO/EW/ATL	G 46	WHYT KZZU	KRBE KRQ	WKBQ KHFI	24
6	DEF LEPPARD	HAVE YOU	MERCURY	45	WKBQ 999KHI	WRVQ KRNQ	KLUC	23
7	PM DAWN	DIE WITHOUT	G ST/LAF/ARI	44	WZOU HOT977	Z90 KWIN	WMXP WAPE	23
8	PATTY SMYTH	LOVE AIN'T	MCA	39	Z100 KHMX	KIIS KCHH	Q102 WSNX	20
9	KWS	PLEASE DON'T GO	NP/LON/PLG	<b>3</b> 8	KWOD KKXX	PWRPIG WYYS	KS104 KYRK	20
10	BOBBY BROWN	HUMPIN' AROUND	MCA	36	PRO-FM KBEQ	Q102 WNCI	B94 KZFM	19
11	HOUSE OF PAIN	JUMP AROUND	TOMMY BOY	29	PWR106 92Q	HOT102 WEGX	WMXP KHTK	15
12	GUNS N' ROSES	NOVEMBER RAIN	GEFFEN	30	WEGX KBEQ	B96 B94	HOT102 WKBQ	15
13	SAIGON KICK	LOVE IS ON	3 ST/ATL/ATL C	<b>27</b>	Q105 KXXR	KISN WAPE	KSND WNNK	14
14	CHARLES & EDDIE	WOULD I LIE	CAPITOL	25	Q105 KCAQ	KHMX K107	KISN WFMF	13
15	TLC	BABY-BABY-BABY	LAF/ARISTA	20	WEGX WMXP	WHYT WPGC	WIOQ WTIC	10
16	DAVID SANBORN	BANG BANG	ELEKTRA	19	Q105 KDON	KYYY WLAN	WRHT WSSX	10
17	ERIC CLAPTON	·LAYLA	REPRISE	18	WPST WERZ	KISR WJMX	WQUT WVKS	9
18	HI-FIVE	SHE'S PLAYING	JIVE	17	WMXP FM102	KBEQ WQXA	KKXX Y97	9
19	N2DEEP	BACK TO THE	PROFILE	16	PWR106 KUBE		Q106 KBXX	8
20	MARY J BLIGE	REAL LOVE	UPT/MCA	14	Z100 Q106	KSOL KS104	WPGC Z90	7
	1 2 3 4 5 6 7 8 8 9 10 11 12 13 14 15 16 17 18 19	1 BOYZ II MEN 2 THE HEIGHTS 3 FIREHOUSE 4 COLOR ME BADD 5 EN VOGUE 6 DEF LEPPARD 7 PM DAWN 8 PATTY SMYTH 9 KWS 10 BOBBY BROWN 11 HOUSE OF PAIN 12 GUNS N' ROSES 13 SAIGON KICK 14 CHARLES & EDDIE 15 TLC 16 DAVID SANBORN 17 ERIC CLAPTON 18 HI-FIVE 19 N2DEEP	THE HEIGHTS TALK TO AN ANGEL  THE HEIGHTS TALK TO AN ANGEL  THE HEIGHTS TALK TO AN ANGEL  WHEN I LOOK  COLOR ME BADD FOREVER  EN VOGUE FREE YOUR MIND  HAVE YOU  PM DAWN DIE WITHOUT  PATTY SMYTH LOVE AIN'T  KWS PLEASE DON'T GO  BOBBY BROWN HUMPIN' AROUND  HOUSE OF PAIN JUMP AROUND  GUNS N' ROSES NOVEMBER RAIN  ANGEL  CHARLES & EDDIE TLC BABY-BABY-BABY  BANG BANG  TERIC CLAPTON LAYLA  HI-FIVE SHE'S PLAYING  N2DEEP BACK TO THE	1 BOYZ II MEN END OF THE ROAD MOTOWN  2 THE HEIGHTS TALK TO AN ANGEL CAPITOL  3 FIREHOUSE WHEN I LOOK EPIC  4 COLOR ME BADD FOREVER GIANT/PER/AS  5 EN VOGUE FREE YOUR MIND ATCO/EW/ATL  6 DEF LEPPARD HAVE YOU MERCURY  7 PM DAWN DIE WITHOUT G ST/LAF/ARI  8 PATTY SMYTH LOVE AIN'T MCA  9 KWS PLEASE DON'T GO NP/LON/PLG  10 BOBBY BROWN HUMPIN' AROUND MCA  11 HOUSE OF PAIN JUMP AROUND TOMMY BOY  12 GUNS N' ROSES NOVEMBER RAIN GEFFEN  13 SAIGON KICK LOVE IS ON 3 ST/ATL/ATL OF  14 CHARLES & EDDIE WOULD I LIE CAPITOL  15 TLC BABY-BABY-BABY LAF/ARISTA  16 DAVID SANBORN BANG BANG ELEKTRA  17 ERIC CLAPTON LAYLA REPRISE  18 HI-FIVE SHE'S PLAYING JIVE  19 N2DEEP BACK TO THE PROFILE	THE HEIGHTS TALK TO AN ANGEL CAPITOL 71  THE HEIGHTS TALK TO AN ANGEL CAPITOL 71  FIREHOUSE WHEN I LOOK EPIC 60  COLOR ME BADD FOREVER GIANT/PER/A&M 53  EN VOGUE FREE YOUR MIND ATCO/EW/ATL G 46  DEF LEPPARD HAVE YOU MERCURY 45  PM DAWN DIE WITHOUT G ST/LAF/ARI 44  PATTY SMYTH LOVE AIN'T MCA 39  KWS PLEASE DON'T GO NP/LON/PLG 38  BOBBY BROWN HUMPIN' AROUND MCA 36  HOUSE OF PAIN JUMP AROUND TOMMY BOY 29  GUNS N' ROSES NOVEMBER RAIN GEFFEN 30  SAIGON KICK LOVE IS ON 3 ST/ATL/ATL G 27  CHARLES & EDDIE WOULD I LIE CAPITOL 25  TLC BABY-BABY-BABY LAF/ARISTA 20  DAVID SANBORN BANG BANG ELEKTRA 19  ERIC CLAPTON LAYLA REPRISE 18  HI-FIVE SHE'S PLAYING JIVE 17  N2DEEP BACK TO THE PROFILE 16	BOYZ   MEN	BOYZ     MEN	BOYZ     MEN

Total stations reporting this week: 188

# **AXI PRIEST**

"GROOVIN" IN THE MIDNIGHT"



#### **OUT OF THE BOX!** MOST ADDED!

WXKS	add	WMXP	add	WBBQ	add
WIOQ	add	KS104	add	WAPE	add
WJMO	add	WWHT	add	WCKZ	add
Y95	add	KHTK	add	KAY107	add
WHHH	add	KQKQ	add	WNOK	add

ON AT POWER 99-ATLANTA!



# ARKCURRY

SORRY ABOUT THE WEATHER"





BUZZ BIN!

#### **EARLY BELIEVERS!**

ADDS:		DEBUT	S:		PLAY	NG ON:
KROQ	add	KWOD	deb	28	KJ103	WFHN
WENZ	add	WMME	deb	33	KTUX	WQGN
WERZ	add	WVKS	deb	35	OK95	WKDD
KTMT	add	KISR	deb	37		

# STATSHEET

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or mone)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
HEIGHTS	6.39	115	31	13	10	-	8
SHAI	4.93	6	5	3	10	-	6
DAMN YANKEES	4.85	84	0	0	3	2	2
MARY J BLIGE	4.41	44	15	8	7	10	9
ERIC CLAPTON/UNPLUGG	4.22	75	10	2	2	10	3
EN VOGUE	4.11	94	53	14	8	9	9
TREY LORENZ	3.86	<b>D8</b>	2	0	1	2	2
JON SECADA	3.72	69	4	0	3	5	1
TLC	3.64	.54	16	3	7	7	9
SAIGON KICK	3:63	67	34	16	8	2	7
MICHAEL W SMITH	3.61	71	18	5	5	2	4
ANNIE LENNOX	3.28	62	53	6	3	8	2
PRINCE/ANDROGYNOUS	3,21	20	1	0	2	-	9
PETER GABRIEL	3.11	38	4	1	5	10	5
BAD CO.	3.01	56	26	9	- 5	7	2
RICHARD MARX	2.91	34	0	0	2	1	1
SNAP	2.87	35	16	10	6	1	9
ROXETTE	2.82	29	0	0	2	-	1
TOM COCHRANE	2.64	18	0	0	1	1	-
CHARLES & EDDIE	2.54	53	107	37	8	1	8
SPIN DOCTORS	2.51	28	1	0	.5	6	1
SMART E'S	2.50	6	1	0	8	-	6
SWING OUT SISTER	2.48	48-	17	6	2	2	2
VANESSA WILLIAMS	2.44	24	1	0	1	1	1
REMBRANDTS	2.40	23	1	0	2	1	-
SOFIA SHINAS	2.24	29	2	0	2	1	1
COLOR ME BADD	2.23	41	114	63	9	1	8
EXTREME/THREE SIDES	2.21	21	0	0	3	9	3
CATHY DENNIS	2.20	45	14	1	3	3	3
MARKY MARK & THE FUN	2.05	18	2	1	7	2	6
JOE COCKER	2.05	11	0	0	1	2	-
N2DEEP	2.00	6	9	6	7	- 5	10

Average Move: The average upward radio playlist movement of the single.

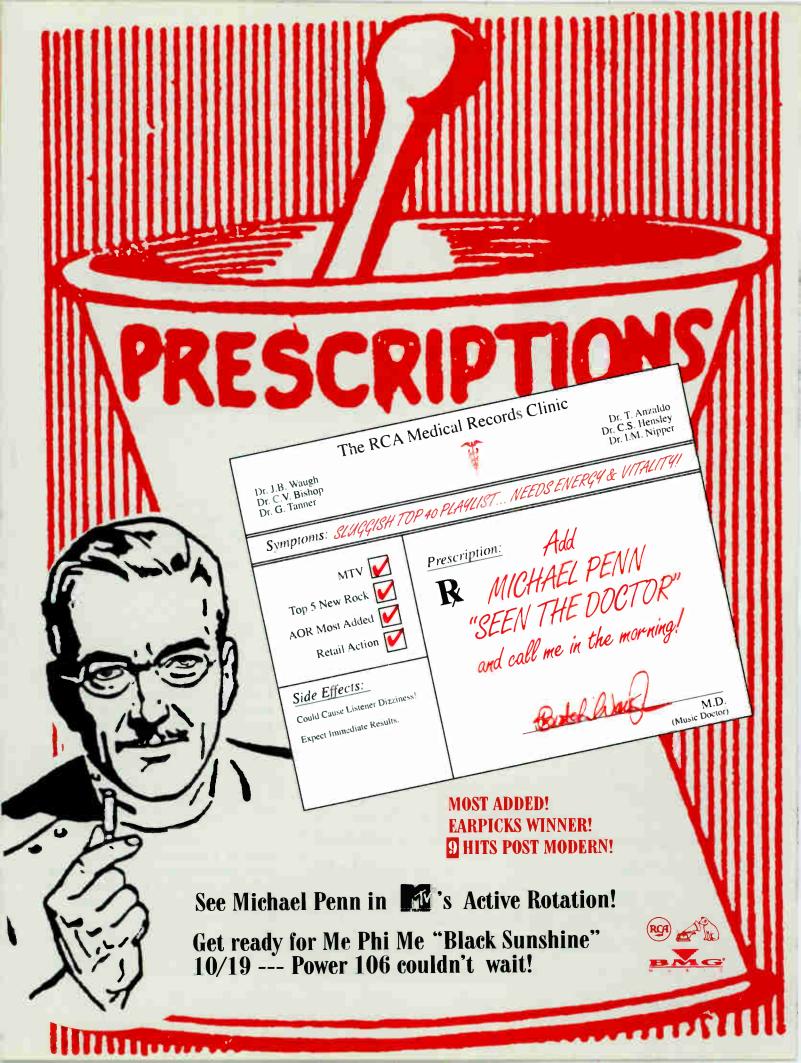
Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale. 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-0 scale.



# MEMO FROM TURNER

n 1971, Motown Records
Sr. VP of Pop Promotion
Frank Turner was initiated into the music industry at
ABC Records by some

guy named Dennis Lavinthal, who refused to be interviewed for this story. After serving as his local promo man in Memphis for three years, Turner shifted to WEA in a similar capacity, handling product for all three distributed labels. Three years later, he went exclusively to Warners and in 1976, took on an artist development position out of Atlanta. Several short stints followed, including a year as COO/GM of Bang Records before CBS purchased the label, and two years of regional promo work in Atlanta for EMI. In 1982, Turner became the Atlanta regional promo manager for MCA, eventually working his way to become one of the first execs to get VP stripes outside the home office. Finally, in December 1989, Turner was reunited with old MCA buddy Jheryl Busby when the latter brought him in to revive Motown's pop promotion department, and he has been the point man on a team that has breathed new life into Hitsville, U.S.A. Turner credits support from his wife, Leah, and their two dogs Pasha and Peshe (who Turner claims are accomplished singers and dancers) for much of the success he was about to relinquish in agreeing to the following chat with HITS' own singing, dancing mongrel, the yet-to-be-housebroken David "Bow 

with frank turner, Sr. VP

OF POP PROMOTION AT MOTOWN RECORDS

BY DAVID KONJOYAN

AN EXCLUSIVE HITS INTERVIEW



#### Boyx II Men's "End Of The Road" has been the #1 record for weeks.

It should probably be the record of the year. By the time it's over, it could be #1 for ten to 12 weeks.

## The song is from L.A. and Babyface's "Boomerang" soundtrack, which is, obviously, on another label.

It's also on the debut record from Michael Bivins' Biv-10 Records, "East Coast Family, Vol. 1," which is a compilation album featuring several of Michael's artists, new Boyz II Men, and re-mixes on MC Brains and Another Bad Creation. We hold the single rights to the record, and it's a great way to close out a huge run of success on Boyz II Men. We've sold almost 2 million singles and are still moving about 150,000 a week.

#### You've had far more success with Shanice Wilson than her last label. What did Motown do differently?

Jheryl had been involved with Shanice before and really had a vision of her being a major, major artist. He matched her with Narada Michael Walden as producer. It was mainly that we had a strong belief in her as an artist. The combination of Jheryl's vision and Narada's production all worked out to give us a very successful debut.

#### It seems Motown's comeback has been keyed by more traditional R&B acts such as Johnny Gill, Shanice and Boyz II Men, as opposed to rap.

Jheryl Busby is the key. He sees the possibilities in artists that have real ability. Shanice Wilson has an incredible voice; same thing with Johnny Gill and Boyz II Men. On a whole, the artists he's signing are not trendy. You always try to take advantage of those trends, but you must look to an artist



who can give you a career. We're looking at some of our artists as seven to ten album artists.

# Will Motown go for more rap presence in the future?

Yes, we'll be starting our own rap label. We'll be selective and we'll deal with certain rap artists - and have dealt with certain rap artists. I believe that rap is something that's here to stay. Our expertise is in dealing with artists that are all-around performers. But we do try to find rap artists who fit the changing times in that genre — 'cause what constituted rap six months ago isn't rap today. With rap being so malleable, it's hard to look at an artist in the genre as being a long-term artist.

#### How is promotion different today than, say, ten to 15 years ago?

These days, radio guys are much more fact-based than gut-driven. Because of the advent of monitoring systems, computerization of the industry and the fragmentation of the market, they've become more specialized, so promotion people have had to become that much more expert and knowledgeable about radio's needs. Most radio stations, especially the majors, have a clear-cut idea whether a record really fits what they're

trying to accomplish. Promotion guys have to be aware of that and give them factual reasons why their record might help that station to enlarge or keep their gudience.

#### Is there a typical strategy for breaking an R&B act at Top 40?

It varies. At one time, you waited until a record got Top Ten urban and then crossed it, but that no longer holds true. Now, you basically look to the churban stations like KMEL, KTFM, WPGC, FM102, the Clifton guys, and so forth. If they really start pounding a record and you see major reaction there, you have a reasonably good chance to cross the record over. Then it's a matter of timing. When you feel you're at the peak of your momentum with those kind of stations, then you try to move the record into the mainstream, massappeal outlets. There's no formula: it's more of a gut instinct. One record may not even be on the urban charts and you're able to cross it, and another one may be #1 R&B and you can't cross it.

#### With the few rap acts you've worked, how is it different breaking a rap act as opposed to an R&B act at pop radio?

You have to realize you're not going to have a great many

POE CATS: Motown Sr. VP Pop Promotion Frank Turner (I) and WPGC MD Albie D. (r) share a poignant moment at the recent Bobby Poe Convention. Frank's the one standing on a stack of telephone books.

stations playing the record. You have to be satisfied with maximizing the artist and taking the record as far as possible. If that universe is 40 stations, then you try to maximize those 40 stations, or 60 or 80 or 100. You have to be satisfied with that and know when to stop spending by keeping your marketing costs in line.

With the fragmentation of Top 40, is judging when or if it's worthwhile to continue working a record one of the bigger challenges in your job?

played as big a part in our success as it has for many others. We feel like it's very valuable, but many of our videos haven't reached mainstream video outlets like MTV, or in some cases, were so late to the marketplace that they came after the fact and their impact was difficult to judge, such as Boyz II Men's "End Of The Road." When the video went on MTV, the record had already been #1 for a couple of weeks. We look at video as just another tool, but we don't count on it to sell our records.

### What makes a good promotion person?

Flexibility is probably the biggest key to promotion guys these days because you've got to be able to wear a lot of hats. Radio guys

### "THESE DAYS, RADIO GUYS ARE MUCH MORE FACT-BASED THAN GUT-DRIVEN."

We're a company that's driven by sales. When Jheryl and I sat down to make our deal, we made the decision then not to be chart-driven. We decided we were in business to sell records, not to make ourselves look good on the charts, although that's part of what happens in the business. We've had a huge amount of success with artists that were never major chart items, but we sold hundreds of thousands of records by maximizing them where they were selling and

are so different from one another. Their goals and their whole concept of the relationship between radio and records are different. With every individual, you have to suss out what that person's all about. That's what makes a great promotion person—the ability to adapt.

### is Jhoryl Busby hands-on with the promotion staff?

Jheryl always brings us great product, then he gives us free reign to do what we need to do to deliver the project. We have

# "ONE RECORD MAY NOT EVEN BE ON THE URBAN CHARTS AND YOU'RE ABLE TO CROSS IT, AND ANOTHER ONE MAY BE #1 R&B AND YOU CAN'T CROSS IT."

where we were effectively getting them played on the radio.

# How has video affected the way you work a record?

With our company, video hasn't

overall marketing strategies that the whole company sits down and plans, and we implement those plans, I think, as well as anybody in the business. I have the smallest staff of any major



company out there; we only have five regional promotion guys, and I have a VP on the East Coast, Charlie Lake, in addition to myself and my secretary. Our whole success has come from those people, which I'm very proud of because the competition out there may have eight people

we were back in the hunt as competitors.

#### is there a Motown mystique that still exists at radio?

No, not at pop radio. At urban, maybe there is. I think we've won a new respect at radio, because when we first started.

# "THAT'S WHAT MAKES A GREAT PROMOTION PERSON — THE ABILITY TO ADAPT."

working the same territory in which I have one guy. It's amazing, and a testament to my people, that we've been able to have such a tremendous amount of success

#### Any plans to expand?

No. We've proven we can get the records played and maneuver against any opposition out there. We've broken six new acts — Johnny Gill, Boyz II Men, ABC, MC Brains, Shanice and The Boys — in 27 months. I doubt there's any company out there that's done more than that.

# Was there one record that said to you, "Motown is back"?

Yeah, Johnny Gill's "Rub You The Right Way." People realized that Johnny was a quality artist and guys wouldn't take our calls, and we found it difficult because Motown had been a revolving door for pop promotion people. They had seven or eight guys in a row that really didn't deliver, and radio didn't know if Motown was serious or not about the pop business. When I was hired, it was sort of a signal to them that we were gonna be in it to stay. Then it was up to us to convince radio that they could trust us again, that we were going be here for a while and if we told them something, it would happen,

LAP OF LUXURY: Here's one person who'll always add Frank's records — his lovely wife Leah. Together they re-enact the famous kitchen scene from "9 1/2 Weeks." DOG'S UFE: Motown's Turner with man's best friends, pooches Pasha and Peshe. Frank's the one in the middle.

because before, promises were made that were never delivered.

### What's the most gratifying success of your career?

It's most gratifying to believe in something when other people don't believe in it, to see something come to fruition and have others look at you and say you were right. I've had people say to me, "Don't ever mention that record to me again," and I wouldn't give up until it would

#### quarter of the year?

We're gonna have a Jacksons' compilation from the ABC miniseries, "The lacksons: An American Dream," which will include Boyz II Men and music inspired by the Jacksons plus original Jacksons material including the first single, "Who's Lovin' You?," which has never been released before. The series airs in November. We have Tim Miner, who's a major gospel singer, with an incredible voice, like a really funky Michael Bolton sound. We expect him to be a major pop artist for us. Next year,

# "WE LOOK AT VIDEO AS JUST ANOTHER TOOL, BUT WE DON'T COUNT ON IT TO SELL OUT RECORDS."

finally happen. At Warner Bros., I believed in Leo Sayer and on conference calls every week I'd say, "This Leo Sayer record is a hit." And finally they said, "If you mention Leo Sayer again, we'll fire you." So I never mentioned it again, but I went out, broke the record and we went on to sell double platinum on it.

### What are some of your big projects for the last

we're gonna have probably the biggest year in the history of the company. We'll have new albums by Stevie Wonder, Johnny Gill, Boyz II Men, Another Bad Creation, The Boys, Shanice, Eddie Murphy and a new artist we're really excited about named Foley that we look at in the same genre as Prince... a very creative, outrageous guy.



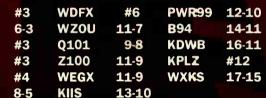


#### 18 HITS TOP FIFTY SINGLES! 6 HITS REQUESTS!

**B96** add Q995 #1 WNVZ STR94 add **WRVO** #1 **KTRS** WHHH add **WZPL** 4-2 930 KKRZ #2 KLUC PWRPIG PRO-FM 7-3 #1 **KXXR WKBQ** #1 **KEGL** #3 Q102

## **Def Leppard**Have You Ever Needed Someone So Bad

from the album ADRENALIZE





**40 38 HITS TOP FIFTY SINGLES!** 



### **Swing Out Sister** Am I The Same Girl

from the album SWING CUT SISTER

#### **5 NEW ADDS INCLUDING:**

WPL 21-19 **KDWB** #20 KHTK add 16-13 KIIS #-9 **KTRS** 18-14 **PWRPIG 24-19 WDFX** 25-21 KISN WNVZ 21-19 **WKSS** 25-22 STR94 #10 #15 **KWOD** 26-18 23-19 KKRZ 23-22 MIX96 12-10 WTIC WRVQ 29-25 **WHTO** 12-10 Q995 20-18 **KPLZ** #20 **KKHT** 28-26 **KXXR** 



#### Vanessa **Williams**

**DEBUT 50 HITS TOP FIFTY SINGLES!** 



Work To Do from the album THE COMFORT ZONE

**KTRS** 

**KF95** 

10 NEW ADDS **INCLUDING:** 

**KDWB** add **KKRZ** add 16 NEW DEBUTS!

**PWRPIG 14-13** 

WCKZ 24-22 **HOT97** 19-14 19-14 **WXKS** #23 KHTK 24-19 26-23 **WPGC KMEL** WHHH 22-20 26-24 FM102 WTIC 24-21 PRO-FM 28-26

**KTFM** 

#21

**WKSS** 31-26 37-33 36-33 40-35 **KFFM** 





PUT MORE "PLEASURE" IN YOUR LIFE STARTING 10/19!





# RPICKS

Current favorites as chosen by members of all segments of the music industry

Madonna wins Earpicks with her boldest project yet. (seen the video?!) Bobby Brown releases the second single from his mega platinum album and Maxi Priest has programmers looking forward to those female phones! Michael Penn comes out of the box with strong retail support and Shai gets mentions at radio. Faith No More starts at radio with solid retail and Shanice (from 90210 Soundtrack) has programmers screaming smash!

#### **WINNERS**

- **MADONNA**
- **BOBBY BROWN** GOOD ENOUGH (MCA)
- **MAXI PRIEST G. ESTEFAN**
- MICHAEL PENN
- EROTICA...
- GROOVIN' IN...
- ALWAYS...
- SEEN THE ...
- (Mav/Sire/WB)
- (Virgin/Charisma)
- (Epic)
- (RCA)
- SHAI

8

9

10

- IF I EVER FALL...
  - FAITH NO MORE SMALL VICTORY (Slash/Reprise) (Giant)
  - SHANICE SAVING...
  - **CURTIS STIGERS** NEVER SAW... (Arista)
  - S.B. HAWKINS I WANT YOU
- (Columbia)

(G Alley/MCA)

- DR DAVE ALLEN/Z102/SAVANNAH B Brown/Roxette/Madonna
- K ALTOMARE/RHINO RECORDS/LA REM/Prince/Rembrandts/P Gabriel
- DAVE ARTHUR/KZMG/BOISE Madonna/B Brown
- M ASCH/JEK ENT/BALTIMORE B Brown/FN More/Madonna/Shanice
- TRACY AUSTIN/KHFI/AUSTIN Shai/Rembrandts
- LAURA AVERY/ROUNDUP/SEATTLE Mudhoney/NA Dustbin/P Wheeler/I Stradlin
- ERIK B/WOXA/YORK Shai/C Example/J Public/M Priest
- HANK BASTIAN/WLAN/LANCASTER Madonna/B Brown/G Estefan/PM Dawn
- S BEAN/HARMONY HOUSE/DETROIT B Brown/G Estefan/SB Hawkins/C Stigers
- RICK BELCHER/WIOG/SAGINAW D Yankees/Roxette/J Secada/R Marx
- T BRENNER/ARROW DIST/SOLON M Priest/Sugar/HO Love/AI Chains
- **GUY BROUILLARD/CKOI/MONTREAL** B Brown/Madonna/G Estefan/M Priest
- MIKE BROWNE/Y102/READING S Kitchen/C Stigers/M Penn/Madonna

- JIM BRUCE/WKOB/JACKSON S Sister/Madonna/MJ Blige/R Marx
- ARCHIE S. BURTON/WRCK/UTICA Madonna/B Brown/M Penn
- TREVOR CAREY/B95/FRESNO B Brown/Shai/N2Deep
- DAVID CARPER/TEMPO/NORTHRIDGE Madonna/Prince/A Lennox/kd lang
- I CHAFFERDET/UNIQUE/NEW YORK S Ranks-J Gill/Heights/M Mark/Madonna
- LEE CHESNUT/STAR94/ATLANTA G Estefan/TTW Sprocket
- PAT CLOUD/KOID/ALEXANDRIA M Bolton/S Rhatigan
- TOM COLT/KCMQ/COLUMBIA, MO B Brown/Madonna/M Penn/G Estefan
- N CRUISE/KKMG/COLORADO SPRINGS Madonna/Shai/MC Serch/Shanice
- **BILL CSONGRADI/Y94/FARGO** B Brown/Madonna/Prince
- CHRIS CUE/WXKB/FT MYERS Madonna/R Marx/M Priest
- KEVIN DAVIS/KTUX/SHREVEPORT Madonna/B Brown
- CHRIS DAVIS/WKHQ/CHARLEVOIX Madonna/P Gabriel/B Brown/D Yankees

- .I DAWSON/CAMPUS REC/COLUMBUS B Brown/Madonna/FN More/G Estefan
- RICK DEAM/HEGEWISCH/CHICAGO G Estefan/M Penn/Shai/Prince
- D DEETER/TOWER 2/SAN FRANCISCO Madonna/M Penn/C Stigers/B Brown
- GLEN DILLON/WKFR/KALAMAZOO REM/E John/10,000 Maniacs
- **DENNIS DILLON/WLFX/LEXINGTON** Madonna/G Estefan/B Brown/M Penn
- M DIX/MICHELLE'S REC & VID/WV Roxette/D Yankees/M Mark/CM Badd
- MASON DIXON/MIX 96/TAMPA E John/Rembrandts
- **BRIAN DOUGLAS/Q102/CINCINNATI** Madonna/B Brown
- T DOWNING/SCOTT'S/INDIANAPOLIS M Etheridge/Foreigner/A Myles/CM Badd
- FRANK DREW/KYRK/LAS VEGAS B Brown/Madonna/J Public
- TODD DUNAWAY/FM104/MODESTO Heights/D Yankees/A Myles
- P DUNN/ASSOCIATED/PHOENIX G Estefan/B Brown/Madonna/Shai
- M ELIAS/NO LIGHTS/ST PAUL P Gabriel/R Cray/Jayhawks/L Williams



110 STATIONS PLAYING
15 NEW ADDS
OVER 50 DEBUTS THE PAST TWO WEEKS!

taken from the forthcoming album

WEGX	add	<b>KCHH</b>	add	<b>WPRR</b>	add	Y107	deb	24
<b>WZPL</b>	add	KOKZ	add	<b>WVKS</b>	add	<b>WNVZ</b>	deb	28
WGTZ	add	<b>KYYY</b>	add	<b>XL93</b>	add	<b>KEGL</b>	deb	30
XL106	add	<b>Q101</b>	add	<b>Y94</b>	add	<b>KF95</b>	deb	31
<b>Z102</b>	add					<b>KDWB</b>	deb	32

THE MORE YOU HEAR IT - THE MORE YOU LIKE IT!





# **EARPICKS**

Current favorites as chosen by members of all segments of the music industry

A EVANS/ATLANTA CD/COBB M Penn/M Priest/Extreme/A Myles

LOU GHIRALDI/MCD MUSIC/NY E Eden/R Marx/Prince/P Westerberg

SCOTT GORDON/KHTK/ST LOUIS Madonna/W N'Effect/J Public/M Priest

JIM GRADY/KISR/FT SMITH M Penn/SB Hawkins/REM

GINA GREY/WRHT/GREENVILLE B Brown/A Myles

J HASTING/WKXJ/CHATTANOOGA M Bolton/Madonna/G Estefan/A Myles

KIM HAYES/STREETSIDE/ST. LOUIS ST Pilots/Skatenigs/AI Chains/D Chainsaw

GREG HEAD/KBXX/HOUSTON Shanice/Shai/Portrait/B Brown

R HEWSON/REC & TAPE TRADER/MD Madonna/M Penn/P Gabriel/FN More

D HOUGHTON/UNIVERSAL/PHILLY M Penn/SB Hawkins/G Estefan/B Brown

JOE HOVANSKI/WCIR/BECKLEY N Gaye/G Estefan

G HUNTER/ABBEY ROAD/LA
B Brown/G Estefan/Madonna/M Priest

JEFF HUNTER/I94/HONOLULU M Priest/Shanice/Shai/F Force

BEN JAMMIN'/KXXR/KC A Myles/Madonna/B Brown

STEVE JANAS/99KG/SALINA C Stigers/M Priest/M Bolton

T JOHNSON/Q106/SAN DIEGO Heights/Shai/Madonna

J JOHNSON/WBIZ/EAU CLAIRE C Stigers/G Estefan

MIKE KASPER/KZMG/BOISE Madonna/B Brown/C Stigers/I Society

M KAUPP/STRAWBERRIES/BOSTON M Penn/Madonna/REM/B Marley

JOHN KELLY/KYYY/BISMARCK M Penn/C Stigers/Madonna/G Estefan DAVE KELLY/WCGQ/COLUMBUS A Myles/G Estefan/B Brown/M Priest

CHRIS KERR/HOT102/MILWAUKEE Madonna/B Brown

KANDY KLUTCH/WKSS/HARTFORD Madonna/B Brown/Shai/R Kelly

CURT KRUSE/WVKS/TOLEDO AT Way/N Cherry/M Curry/Shai

JIM LASPESA/TOWER SUNSET/LA F Groovies/Prince/S Asylum/REM

RICKY LEIGH/FM102/SACRAMENTO Rodney O & J Cooley/S Ranks-J Gill

BOB LEWIS/KWIN/STOCKTON
B Brown/Shai/J Public

M LONDON/FLY94/CHARLESTON SB Hawkins/PC Quest/Madonna/REM

R LOVETT/WFMF/BATON ROUGE Go West/M Priest/B Brown

MELANIE MACKERT/KWNZ/RENO Madonna/B Brown/U2

MIKE MARINO/KGGI/RIVERSIDE N2Deep/Jackson Five/AT Way

M MARTIN/KSOL/SAN FRANCISCO M Priest/M Howard/C Example

A MCGUIRE/TOWER/SHERMAN OAKS Megadeth/Heights/10,000 Maniacs

STEVE MCVIE/WERZ/EXETER
Madonna/B Brown/R Marx/V Williams

W MERRITT/SEA PORT/PORTLAND Madonna/M Penn/G Estefan/M Priest

BILL MITCHELL/WIFC/WAUSAU REM/Madonna/C Stigers

TOM MITCHELL/WTIC/HARTFORD Shanice/Shai/B Brown

MICHAEL MORGAN/WFLY/ALBANY G Estefan/B Brown

ROB MORRIS/WWHT/COLUMBUS Madonna/B Brown/Shai/M Priest

C MORRISON/ROSE REC/CHICAGO Madonna/Prince/B Brown/J Lizard JAY MURPHY/KQHT/GRAND FORKS B Brown/SB Hawkins/J Public/M Priest

MURPHY/WENZ/CLEVELAND T Heads/S O'Connor/Farm/Sundays

DAVE NICHOLAS/WRQK/CANTON M Etheridge/P Westerberg/T Cochrane

SUE O'NEIL/WKDD/AKRON SB Hawkins/G Estefan/Madonna

DAN OLSEN/KOKZ/WATERLOO C Stigers/SB Hawkins/G Estefan/B Brown

MIKE ORZEL/WAAL/BINGHAMTON Madonna/M Priest/M Penn

R PASOWICZ/ROSE REC/DES PLAINES RHCP/Heights/E Clapton/J Secada

GENO PEARSON/KHMX/HOUSTON T Cochrane/E John/2 Unlimited

ALISON PEMBER/TOWER/SEATTLE Shai/F Bush/Redman/T Short

NELSON PEREZ/H.L. DIST/MIAMI Shai/Madonna/M Priest/G Estefan

J PIRKLE/WOKI/KNOXVILLE M Etheridge/S Rhatigan

J PRIMERANO/TRANSCONT/BUFFALO M Priest/Madonna/B Brown

DAVE QUILLO/CML/ST. LOUIS Mudhoney/SB Hawkins/B Brown/FN More

JIM RICHARDS/WSNX/MUSKEGON Rembrandts/S Doctors/R Marx

RON RIDENOUR/TOWER/BELLEVUE M Penn/J Cole/Bad Co./Prince

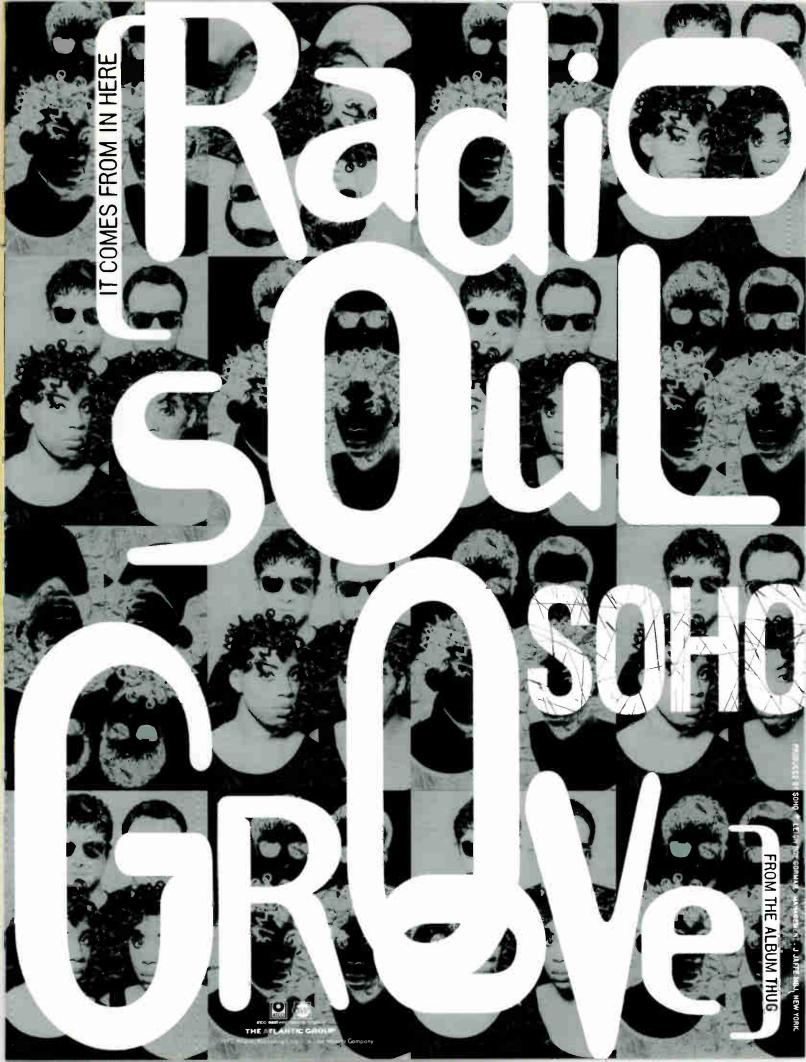
MIKE RING/K107/TULSA B Brown/G Estefan/Madonna

M ROBERTSON/PEPPERLAND/ID REM/Roxette/Madonna/M Etheridge

RANDY ROSS/92Q/BALTIMORE Madonna/J Public/B Brown/M Cobra

T ROSS/CENTRAL SO/NASHVILLE M Priest/Madonna/G Estefan/FN More

KEVIN ROSS/WIXX/GREEN BAY Snap/M Priest/B Brown



# **EARPICKS**

CHRIS RUH/KSND/EUGENE

B Brown/REM/Tag

JULIE SABEL/WSSX/CHARLESTON

R Marx/B Brown

JAMMIN' SAM/WMME/AUGUSTA

B Brown/Madonna/L Vale

**BOB SAY/MOBY DISC/LOS ANGELES** 

M Penn/FN More/Madonna/D Buds

MI SCHNEIDER/APPLE TREE/ILLINOIS

B Brown/FN More/M Penn/D Yankees

ROGER SCOTT/KRO/TUCSON

Madonna/B Jovi

J SHAHINIAN/REC EXCHANGE/CLEVE

Madonna/G Estefan/B Brown/FN More

D SHANNON/KFBQ/CHEYENNE

C & Eddie/Shanice/E John/G Estefan

G SHAVER/MUSIC PEOPLE/OAKLAND

Madonna/Prince/MC Ren/Metallica

K SHEDD/D IN THE VALLEY/MPLS

10,000 Maniacs/REM/SR Vaughan/S Asylum

J SHELLEY/SOUND SHOP/MEMPHIS

B II Men/E Clapton/P Smyth/MJ Blige

TIM SMITH/KMYZ/TULSA

S Row/Thunder/RHCP

JIM STACY/WAZY/LAFAYETTE

Madonna/B Brown/M Priest

SCOTT STALKER/KMGZ/LAWTON

Shanice/Madonna/M Penn/M Priest

K STAMM/SOUNDS & VID/MILWAUK

B Brown/Madonna/M Penn/M Priest

BRUCE STEVENS/WBBQ/AUGUSTA

B Brown/Madonna/Shanice/M Priest

JE STEVENSON/CK105/FLINT

N Cherry/C Jam/FN More

RICH SUMMERS/KFTZ/IDAHO FALLS

Madonna/P Jam/S Rhatigan

PTANIS/B IN MUSIC/GRAND RAPIDS

M Penn/FN More/B Brown/C Stigers

KIP TAYLOR/KS104/DENVER

Moodswings/DO Sound/J Jordon

JOHN THODE/KISX/TYLER

D Yankees/R Marx/P Westerberg

CAT THOMAS/KLUC/LAS VEGAS

Shai/B Brown/M Priest

M TRANHAM/WEE THREE/PHILLY M Penn/SB Hawkins/FN More/B Brown

SUNNY VALENTINE/KFRX/LINCOLN

M Priest/MJ Blige/Shanice

ALEX VALENTINE/WPST/TRENTON

Madonna/B Brown/Shanice/T Lorenz

KEN WALL/KISK/FAYETTEVILLE

R Marx/V Williams/M Priest

CHRIS WANT/HT101/LAKE HAVASU

TLC/Roxette/V Williams/M Mark

L WEBB/MUSIC CITY/NASHVILLE

B Brown/FN More/Madonna/G Estefan

J WHEELER/WHEREHOUSE/FRESNO

KWS/P Smyth/C & Eddie/Smart E's

JENNIFER WILDE/KDON/SALINAS

AT Way/Shai/Expose/Shanice

GREG WILLIAMS/KKRD/WICHITA

Madonna/C Example/S Kitchen/B Brown

D WILT/NAT'L RECORD/PITTSBURGH

SB Hawkins/FN More/M Priest/C Stigers

JON ZELLNER/KVRY/PHOENIX

Madonna/M Bolton/E John

### Try Us, You'll Hate Us. \*\*\*\*

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TYPE OF BUSINESS

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# "SPIRITUAL HIGH (STATE OF INDEPENDENCE)"

Featuring lead vocals by CHRISSIE HYNDE

The Top Ten Alternative smash finally comes to Top 40!

From their debut album

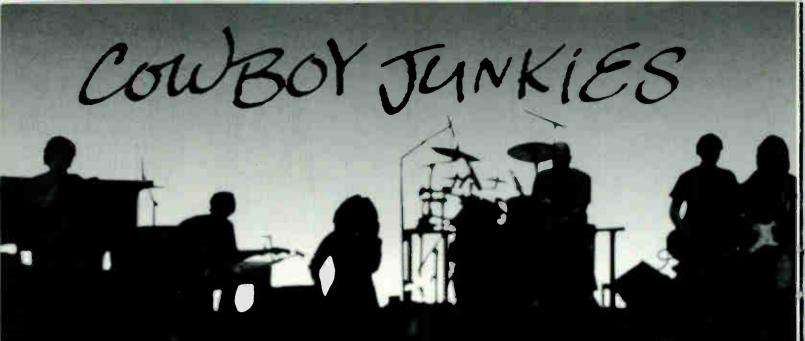
MOODFOOD

On MTV's 120 MINUTES

Going for adds October 12th

ARISTA © 1992 3MG Eurodisc II

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### DID YOU KNOW THAT...

- Cowboy Junkies have sold over 600,000 copies of "Black Eyed Mar" worldwide (300,000 in the U.S.)
- Cowboy Junkies have completed 2 sold out theater tours of America
- Cowboy Junkies have released a new live EP which includes "This Street, That Man, This Life"

DID YOU KNOW THAT YOU SHOULD BE PLAYING COWBOY JUNKIES?

DID YOU KNOW THAT YOUR LISTENERS ARE BUYING COWBOY JUNKIES?



Selection #61049-2/4

Management by Peter Leak for The New York End Ltd.



BMG

# POSTIVIODERIV

(Based on a combination of airplay and sales.) COMMENTS **ARTIST-LABEL** PETER GABRIEL - Geffen Therapy worked! Digging In The Dirt 10,000 MANIACS - Elektra #191X.WXPN These Are Days 3 SUGAR - Rykodisc PoMo/Pop Sales SINGLES ST - Epic Soundtrax Gesundheit Dyslexic Heart NINE INCH NAILS - TVT/INT/ATL G #1 PoMo Sales Happiness in Slavery PEARL JAM - Epic see in "Singles" Jeremy **SUZANNE VEGA** - A&M #1 KDGE.WDET **Blood Makes Noise SCREAMING TREES** - Epic Totally awesome Nearly Lost You **MICHAEL PENN - RCA** Nick Bull sucks Seen The Doctor MORRISSEY - Sire/Reprise Playing RIP Party Tomorrow/Glue **SONIC YOUTH - DGC** "Fascism" rules 100% **RAMONES** - Radioactive I love my jacket! Poison Heart TOM WAITS - Island/PLG on "120 Minutes" Goin' West INXS - Atlantic/ATL G We love Eugenius Not Enough Time **RED HOT CHILI PEPPERS - WB** Gaultier models Breaking The Girl MINISTRY - Sire/WB Under Al's hat? Just One Fix/N.W.O **HELMET** - Interscope/ARG MTV BUZZ BIN! Unsung SINEAD O'CONNOR - Ens/Chry/ERGAudience w/Pope Success Has Made ... FAITH NO MORE - Slash/Reprise You care a lot! A Small Victory KITCHENS OF DISTINCTION - A&M Tour w/J.Suhy 4 Men PUBLIC ENEMY - DefJam/Chaos Bigger than you Hazy Shade Of Crim. **HAPPY MONDAYS** - Elektra Keep coming... Stinkin Thinkin LUNA - Elektra PoMo babes! Anesthesia

**ALICE IN CHAINS - Columbia** 

MARY'S DANISH - Morgan Creek

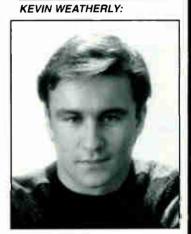
Them Bones

Leave It Alone

### POST TOASTED

EVEN PUNKS HAVE PARENTS: I'm plotzing. The one and only Tony Bennett stopped by the HITS barracks this morning, boosting the morale of those of us in the trenches of our weekly deadline. He's the coolest......My able-bodied, addleminded compatriot Nick Bull is abandoning me for Bruce Flohr and RCA, who have unwittingly given him a salary (minimum wage; twice what I was paying him) and a title

(Manager of National Alternative Promotion). My shrink says I shouldn't take it personally, but c'mon Nick, "am I not your girl?" What do I have to do, tear up a picture of the Pope?....Speaking of Sinead, her ersatz "significant other" debuted on the PoMo chart this week at #1! "Us" is vet another Peter Gabriel masterpiece..... Were it not for Mr. Gabriel, the 10,000 Maniacs would be welldeservingly ensconced in the #1 spot. The Maniacs and producer Paul Fox are



Owes PoMo Success To Ivana

an unsurpassable team..... LOVED the piece on Leshay's wedding in the "Style" section of Sunday's "New York Times," especially the quote, "These were old friends who had shared zany times, song-writing sessions and road trips." Too bad the bohemian picture they painted of Jon's "road trips" didn't mention first class travel, luxury hotels and a liberal expense account. I've certainly been on the receiving end of many a "zany" dinner. Haven't you?.....Soul Asylum were as overwhelmingly god-head as ever at the Roxy last week. Dave Pirner's presence on stage never fails to jumpstart my dormant nerve endings..... If you didn't see KROQ PD Kevin Weatherly at the Soul Asylum show, it's because he was dressed in woman's clothing. Not just any woman, but in an ensemble of baggy shorts, a Soundgarden t-shirt and a Me Phi Me baseball cap from the closet of yours truly! KROO had an *amazing* book, shooting from 3.1 to 4.0! Congrats, congrats, congrats!.....The Screaming Trees will be on Letterman on October 16th. "Nearly Lost You" is my favorite song on the radio.....Are you hip to the three inch CD enclosed with the commercial release of the Nine Inch Nails EP? Trent covers Adam Ant's "Physical" and a Pigface tune. This could be your secret weapon.....Sincere thanks to Lonn Friend for being professional enough to overlook our disagreements and invite me to the RIP Party. So as to not embarrass him, and so I'll "fit in," I'm having my brain lipo'd and injected into my tits. See you there.

MTV BUZZ BIN!

Way-cool vid

# PUSTIVIOUERN

- 1. PETER GABRIEL (Geffen)
- 2. R.E.M. (WB)
- 3. 10,000 MANIACS (Elektra)
- 4. NINE INCH NAILS (NTHNG/TVT/INT/ATL G)
- 5. SUGAR (Rykodisc)
- 6. SUZANNE VEGA (A&M)

- 1. BELLTOWER (Single) (Atco/EW/ATL G)
- 2. 27 VARIOUS (LP) (Clean)
- 3. EUGENIUS (LP) (Atlantic/ATL G)
- 3. TALKING HEADS (Single) (Sire/WB)
- 5. R.E.M. (LP) (WB)
- 6. MUDHONEY (Single) (Reprise)

(Hot reports from the nation's leading radio and retail outlets)

#### KACV / JAMEY KARR /

#### **AMARILLO**

RFM

Suzanne Vega

Peter Gabriel

Ramones

Too Much Joy

#### RALPH'S RECORDS / MARK BOHANNON / AMARILLO, TX

Nine Inc ails

R.E.M.

10,000 Maniacs

Humans

Blue Johnnies

#### WHTG / MIKE BUTSCHER / AS-

**BURY PARK** 

RFM

Peter Gabriel

INXS

Michael Penn

Rembrandts

#### WPUP / DOUG BROWN /

#### ATHENS, GA

Sugar

Suzanne Vega

10,000 Maniacs

Mary's Danish

R.E.M.

#### ATLANTA CD (CORB

#### PARKWAY) / ALISON EVANS / ATLANTA

Nine Inch Nails

Screaming Trees

Chainsaw Kittens

Mother Love Bone

Sonic Youth

#### WRAS / MONTERO/LITTRELL /

#### **ATLANTA**

Peter Gabriel

Nine Inch Nails Sugar

Singles ST

10,000 Maniacs

#### PHANTASMAGORIA / BOBBY

#### RENCHER / BALTIMORE

Beat Happening Jesus Lizard

**Swirlies** 

Gruntruck

Didjits

#### RECORD & TAPE TRADER /

Daisy Chainsaw

Alice In Chains

Nine Inch Nails

RFM

Soul Asylum

Daisy Chainsaw Paul Weller

#### WBCN / OEDIPUS/CARTER ALAN

#### / BOSTON

Sinead O'Connor

Sugar

Bleach

Suzanne Vega

#### KBCO / DOUG CLIFTON /

#### **BOULDER**

Peter Gabriel

R.E.M.

Robert Cray

Michael Penn

Del Amitri

#### **BOULDER**

Batz Without Flesh

Zipgun

#### WBNY / CHRIS CELESTE / BUF-

#### **FALO**

Sinead O'Connor

Sonic Youth

#### WXRT / PAUL MARSZALEK /

#### **CHICAGO**

Peter Gabriel

R.E.M

Los Lobos

Cure

#### ROSS HEWSON / BALTIMORE

Meat Beat Manifesto

Television

#### CD ONE STOP / DAVE CARROLL

#### / BETHEL

Television

Immaculate Fools

#### KUCB / KIM MCCLESKEY /

Alice In Chains

Consolidated

Out Out

Public Enemy

Nine Inch Nails

INXS

#### WWCD / TOM TEUBER/DIRK THOMPSON / COLUMBUS

RFM

Peter Gabriel

Eric Clapton

Ronnie Wood Moodswings

#### KDGE / WENDY NAYLOR /

**DALLAS** 

Suzanne Vega

Moodswings

Nine Inch Nails Pop Poppins

#### **Utah Saints** SOUND FUTURE / MICHELLE

RIVERA/DALLAS

Peter Gabriel Alice In Chains

Moodswings Michael Penn

#### Smiths

WXCI / DAVE LEIB / DANBURY

Screaming Trees Flaming Lips

#### **Darling Buds**

#### KFMG / RON SORENSON / DES MOINES, IA

Peter Gabriel

R.E.M.

James McMurtry

Suzanne Rhatigan

#### 10,000 Maniacs

#### WDET / ANNE DELISI / DETROIT

Peter Gabriel

R.E.M. Tom Waits Television

#### Lucinda Williams

#### DANNY'S RECORDS / DAN MARKMANN / FRESNO, CA

Shriekback Information Society Brian Eno

R.E.M. Frasure

#### WEOS / CHRIS KULASINGAM /

GENEVA, NY

Sugar

Suzanne Vega Peter Gabriel

RFM Lemonheads

#### HYDE PARK CORNER / AARON

ABLER / IRVINE

Eugenius Nine Inch Nails

Belltower Red House Painters

#### 10,000 Maniacs

WUTK / DARRYL TORRELL / KNOXVILLE

25th Of May

Sugar Suzanne Vega Brian Eno

#### Nine Inch Nails

BENWAY BOP / RON & KELLY

JACKSON / LAS VEGAS Sugar

> Nine Inch Nails Peter Gabriel

#### Overwhelming Colorfast Wax

#### KEDG / DON PARKER / LAS

**VEGAS** 

112

Suzanne Vega Morrissey Michael Penn

#### Moodswings

KUNV / IAN SCOTT / LAS VEGAS Sugar Medicine

Ramones

#### Flaming Lips Darling Buds

KLA / KRISTIN PETERS / LOS ANGELES

**Brand New Heavies** 

Sugar Suzanne Vega

Velocity Girl Tori Amos

# The SUNDAYS blind

### the new album featuring "love".

the follow-up to the acclaimed debut <u>reading</u>, <u>writing</u> and arithmetic and no.1 alternative single "here's where the story ends"

#### Post Modern Lovers:

91X	KITS	WXRT	WHFS	WFNX	WBRU
KDGE	KEDG	KTCL		WEQX	WHTG
KUKQ	KFMA	KIINC	WWCD	WDST	WOXY
KRZQ	KKDJ	KXRK	KBAC	WXPN	WVGO
CIMX	WBER	KACV	KTOZ	WZRH	KGSR
WNCS	WXVX	KTCZ	KBCO	WVXU	KUNV





# PUSTIVIOUERN



#### GEORDIE GILLESPIE CHAOS RECORDS, NEW YORK

Despite the all-consuming nature of a PoMo promo gig, Geordie "Minnesota Fats" Gillespie has managed to be an active father to three children. Son Max designed the Chaos logo, saving the label thousands on a design team. Since the recent arrival of daughter Zoe, released the same time as four massive records, Geordie has employed Chuck D and Brenda Kahn as Zoe's baby-nurse, allowing him time to work their records. Who says you can't have it all?

#### (Hot reports from the nation's leading radio and retail outlets)

#### KROQ / KEVIN WEATHERLY / LOS ANGELES

Red Hot Chili Peppers

Peter Gabriel

Alice In Chains

Nine Inch Nails

#### KSDB / JIM JOHNSON / MAN-

HATTAN, KS

Alice In Chains

Luna

Leatherwoods Juliana Hattield

Sonic Youth

#### SOUNDS & VIDEO INC. / KATHY

#### STAMM / MILWAUKEE

Alice In Chains

Nine Inch Nails

Red Hot Chili Peppers

10.000 Maniacs

Mother Love Bone

#### WNCS / JODY PETERSON / MONT

**PILIER** 

Lemonheads

Red Hot Chili Peppers

Peter Gabriel

R.E.M.

Moodswings

#### MUSIC IN A DIFFERENT KITCHEN / JUDY MALLEN /

#### **NEW BRUNSWICK**

Nine Inch Nails

Screaming Trees

Shamen

10,000 Maniacs

Peter Gabriel

#### BBRN / SETH KLEIN / NEW

HAVEN, CT

Information Society

**Blind Justice** 

Human Sexual Response

Cause & Effect

Peter Gabriel

#### WDRE / TOM CALDERONE /

NEW YORK CITY

R.E.M.

Faith No More

Morrissey

Carter USM

#### MUSIC DROME / JIM VINING / NORCROSS

R.E.M.

Alice In Chains 10.000 Maniacs

Sugar

Overwhelming Colortast

#### MAIN ST. RECORDS / BILL

#### MCDONALD / NORTHAMPTON.

Peter Gabriel

10,000 Maniacs

Sinead O'Connor

Red Hot Chili Peppers

#### KQKQ / DAN CHARLESTON / **OMAHA**

R.E.M.

Pigs On Corn

Singles ST

Paul Weller

Kitchens Of Distinction

#### EAST WEST / LYNN MCCARTHY

/ORLANDO

Peter Gabriel 10.000 Maniacs

Alice In Chains

Boo Radleys

#### ALOBAR RECORDS / DON GIL-

LILAND / ORLANDO. FL

Consolidated

Praxus

Robert Cray

Maire Brennan Fortran Five

#### MOBY DISC / PAM ROWE /

#### **PASEDENA**

Alice In Chains

Peter Gabriel

10.000 Maniacs

Nine In Nails Sugar

#### KFMA / JONATHAN L / PHOENIX

Peter Gabriel

Moodswings

INXS

Michael Penn

R.E.M.

#### KUKQ / LEAH MILLER /

**PHOENIX** 

R.E.M.

Ramones

Suzanne Vega

Peter Gabriel

10,000 Maniacs

#### BAD HABITS / BOB ANTISDEL /

PORTLAND, ME

10.000 Maniacs

Nine Inch Nails

Alice In Chains

Sinead O'Connor Lemonheads

#### 9IX / MIKE HALLORAN / SAN

DIEGO

10,000 Maniacs Cure

Peter Gabriel

INXS

Red Hot Chili Peppers

#### KITS / STEVE MASTERS / SAN

**FRANCISCO** 

Suzanne Vega

Sundays

Shamen

**Smashing Pumpkins** Nine Inch Nails

#### RECKLESS RECORDS / JEFF

#### PARKER / SAN FRANCISCO

Peter Gabriel

Sinead O'Connor

Nine Inch Nails

Red Hot Chili Peppers 10,000 Maniacs

#### KSJS / PALLE / SAN JOSE

Meat Beat Manifesto

Soul Asylum

Breathless

Sonic Youth

Ministry

KZOZ / GEORGE ROSTA / SAN LUIS OBISPO

Peter Gabriel

**INXS** Pearl Jam

Cure Morrissey

#### KCMU / KATHY FENNESSY /

**SEATTLE** 

Sonic Youth

Tom Waits

Lucinda Williams

Stereolab Throwing Muses

#### KNDD / MARCO COLLINS /

**SEATTLE** 

R.E.M. Peter Gabriel

Mudhoney

Alice In Chains

Sugar

#### ORPHEUM RECORDS / SARA

GRANGER / SEATTLE

Sinead O'Connor

Nine Inch Nails

Screaming Trees Singles ST

#### Mother Love Bone

#### KTAO / BRAD HOCKMEYER /

TAOS

R.E.M.

Peter Gabriel Peter Himmelman

10,000 Maniacs

#### John Wesley Harding

WPST / SCOTT LOWE / TREN-

TON/PHILLY

Nine Inch Nails R.E.M.

Red Hot Chili Peppers **Utah Saints** 

#### Suzanne Vega

WHFS / BOB WAUGH / WASHINGTON D.C.

10,000 Maniacs

Peter Gabriel House Of Love

**INXS** 

#### Morrissey WAXTREE RECORDS / BOB

PONDER / WINTER PARK, FL

Sinead O'Connor

Mary's Danish

10,000 Maniacs Suzanne Vega

Mother Love Bone

## TELEVISION

IT NOSE EVII

### "Call Mr. Lee"

from the album TELEVISION

"TELEVISION's considerable musical legacy is an Upper Demo bonus, but regardless of the band's history, we'd be playing "Call Mr. Lee" because it's a brilliant song. It sounds great on WHFS in all dayparts. I'm also convinced that Tom Verlaine's lyric's crack the code of many mysteries, including the origin of Dan Rather's 'Kenneth, What's the Frequency?"

---BOB WAUGH/WHFS



#### ALREADY ON:

WHFS X96 WLAV KTCL WOXY WEQX KFMA WHTG KKDJ

KUKO WDST KBAC

ADDED THIS WEEK AT:

WXRT WWCD WRAS



### BLIND MELON

BLOND MEN I

#### "Tones Of Home"

from the album BLIND MELON

#### KDGE-HEAVY!

#### ALSO ON AT:

WFNX KTCL X96 WDST KBAC WDRE KFMA WEQX WOXY WBRU KUKO WHTG WLAV

#### "It's so juicy, you won't even mind the seeds." ---WENDY NAYLOR/ GEORGE GIMARC/KDGE

# THELONIOUS MONSTER

NO IN THE SOUL STONER

# "Blood Is Thicker Than Water"

from the album BEAUTIFUL MESS

"It's a beautiful fucking mess."

WHTG KTAO WDET KUCI-deb 5 KCPR KACV KUKQ KUNV KUSF-deb 5 KMSA

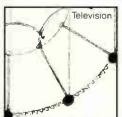


CAPITOL...GOOD RECORDS, BAD ANAGRAMS.

# POSTIVIODERNI

### **POMO PICKS**

Edited by Karen Glauber



Television, "Television" (Capitol): For most of us PoMo-types, we didn't discover the genius of Television until "after-the-fact", making it an honor and a privilege to be "present" for their third album. This ain't no nostalgia trip, babe; the elements which made the first two albums so blindingly pivotal are

very much in evidence (the emotional tension and catharsis of Tom's and Richard's interlocking guitars has been oft approximated but never duplicated), but "Television" sounds amazingly *au courant*. An unmitigated artistic success.

Popinjays, "Flying Down To Mono Valley" (Epic): Don't let your imagination run amok when viewing the artwork etc. of the collective known as the Popinjays. Your mind might be conjuring up images of little girls skipping around maypoles. Stop. Imagine them fiendishly smiling as they catch the



heels of those in front of them. Polly Popinjay and crew put new parameters on cute, coy and bold, all at the same time. Mama Cass is somewhere grooving to these gals, especially "The Moon Looks Nice From Here." (Meredith Chinn)



Brenda Kahn, "Epiphany In Brooklyn" (Chaos): This major label debut is a diverse collection of austere acoustic masterpieces; Travelling songs, character portraits and folk-punk anthems. David Kahne's unerstated production walks that crucial middle line; this disc is neither artificially oversweetened nor

frustratingly amateurish sounding. It's honest and pure, retaining the rough edges and integrity of Brenda's singing and playing. Her touring band is trashy and brilliant and if I ever get to open for her, it'll make me famous.(John S. Hall)

Eugenius, "Oomalama" (Atlantic): After an eventful year, complete with an endorsement from Nirvana and a lawsuit from Marvel Comics, "Oomalama" is the well-suited expression and title for Eugenius' first complete LP. Stemming out of the Glaswegian quartet The Vaselines, Eugene Kelley and his Cap-



tain America pals give us a debut that completely warrants their being one of the most talked and fussed about bands of 1992. It's Teenage Fanclub, it's Crazy Horse, it's (as they say in the U.K.) f\*cking brilliant! Diehard V.U. fans should listen intently to "Breakfast" and "Buttermilk." (Meredith Chinn)

### **POMO MUGS**



CAPITOL CRITTERS: So here they be, just hangin' with the gass, reg dar fella Hale Milgrim wearing the oversized flannel shirt he bought with his employee discount at Xtra Large, while Tim" Karaoke" Devine reaches himself to servade the hapless Beaste Boys with his rap rendition of "Polka Dots and Membearts" hoping that he Beasties' success means they won't repo his Porselu. Who was creative expression is a dead art form? Then again, think of all those Capitol reissues...mmm?



MONE HE SEE MONK HE DO: Hoping to make friends, Theolonius Monster leadman Bob Forrest relentlessly patted, hugged and squeezed the ur winting torso of T.S. Mcrik, Jr. All the while thoughts ran scatter that and wild shrough his artistic maical-type brain. Things like "don't sue me! don't sue me!" and "hey, I've been on everything other label, maybe I should be on Blue Note;" and "why will I never be as popular with Ivana as Ken from the Posies?" Fork over ten percent Forrest and we'll think of helping you out.



NICK BULL IS NOT IN THIS PHOTO: We nursed him on liquid cynicism since he was a pup, squelched his natural enthusiasm with sanionic pardowns, showed him all of our sling tricks, our half-assed shortcuts, and then he leaves us for RCA. Nice show of gratitude. Does Bruce Flohr brow teat HITS hire! Nick as part of a program to employ the mentally impaired? On yeath, and here! Michael Penn, Tony Gates, Barry Pinlac and KYTD's sun-addled dweeps pledging their support to a unified Europe.



yelps The Wolfgang Press' gargantuan leader Mick Allen, leaping up from his chair. The 6-foot-plus singer had been sitting placidly on his hotel sundeck, discussing the latest recording of his UK trio, the Wolfgang Press, when a dragonfly flitted right up to his face, hung for a threatening second in midair, and darted off again. "What is that thing?" he asks, a bit shaken. "They don't bite, do they?" I assure him it's only a harmless dragonfly. Wisely, I avoid telling him the insect's nickname, "darning needle" — that

might've really got him going.

But The Wolfgang Press — on their brand-new, 4AD-distributed "Queer" album — seem to live in a world where natural laws just don't apply. For over a decade now, the group has been trying to find itself, building a large cult following despite a confusing array of shifting styles. With its shuffling rhythms, sensual, backseat vocals from Allen, and a Farfisa-fluid keyboard rivulet - courtesy of Mark Cox, who looks an awful lot like Eddie Munster when he joins us on deck for the interview — the disc feels natural, less forced... probably the most cohesive effort TWP has made to date. Allen and company — the trio also includes guitarist Andrew Gray — inhabit their own little sphere, a Motown-mirrored universe that's rooted in '60s soul but spirals into the future via modern studio technology. Unfortunately, while there, they ran into HITS' own brand of future shock, the master of mixed metaphors himself, "Uncle" Tom Lanham.

#### Time For insect Fear and Fapping with The WolfGang Press By Tom Lanham

It seems like art and music go hand in hand with the Wolfgang Press. For some reason, I'll always remember that single you put out with the giant flea on the sleeve.

MARK COX: It's actually two fleas copulating. They're in the middle of the act and it looks like one animal. That was handdrawn, too.

MICK ALLEN: It's an 18th century German print. We have definite ideas about what we want to do with each cover or video.

#### What about your strange monkeyman crouches on the "Queer" cover shots?

MICK: We wanted to have portraits, but halfway through the shoot [guitarist] Andrew [Gray] just decided to go into this position. And when we got the photographs back, it just seemed to fit. There was something a little bit twisted about them. We had to go back and shoot again so Mark and I could get something decent, too.

#### Wolfgang Press really seems to have hit its stride on this record.

MARK: All the time you're alive, you learn. And everything you've done in the past leads you to the next thing you're doing. And one of our things has always been to not repeat ourselves, to keep changing as we go along. For the first few years, we were sort of abstract, experimental, unambitious. It was really great that we were able to have that time, because now we're able to focus on the results of our experiments. And that's why "Queer," for me, is clearly the best thing we've done to date. Hopefully, the next album will be even better. How much of "Oueer" is sampled?

MARK: It's like, Andrew might do a little guitar riff, which we'll sample and use as a loop. Since our very first record, we've been using found sounds that we manipulate, effect or process to get our own thing. All of us have an interest in how things sound, because there are only so many notes. Part of the reason this record works so well is we did a lot of it in a casual situation — we even used bits of our demos on the finished mix.

#### There must be a great temptation in the studio to get totally carried away by the possibilities.

MICK: I'm not interested in trying to fap around and try all different things. If I hear something that works, I just want to get it down.

MARK: Actually, I fap around and explore things quite a lot. So we balance each other out. Sometimes I'll be fapping around and Mick'll say, "Come on! Let's just get on with it!" So I'll stop.

#### Mick, your singing voice has practically turned into a croon.

MICK: I kind of got fed up with screaming; I did it because I was so angry about things. So I started listening to people like Frank Sinatra and Billie Holliday and realized you could still mess around with feelings, but you didn't have to do it in such a messy way.

#### "Queer" has such an impeccable groove to it.

MICK: We wanted to open up the recording process this time and allow other people into our creative process. We came up with the basic ideas for songs, then handed them over to musicians, whereas we'd previously been very protective and paranoid about how

we made our music. For the most part, it was very enlightening.

MARK: The very first LP we ever made ten years ago was done in a similar way. There was a small core of people, and various friends came along and had a fair degree of freedom about what they contributed. I always think of that record as a bunch of really good ideas badly executed. We've now learned a lot more about how to make our ideas actually come out of the speakers.

#### Where did the name "Wolfgang Press" come from?

MICK: That's **THE** Wolfgang Press. People always forget the 'The.' We were even going to make an album called 'The." We took the name from Mozart, who tried to make this contraption that would help him score symphonies. It was basically an early typewriter, but it never actually worked. I just liked the name.

#### Why a cover of Randy Newman's "Mama Told Me Not To Come"?

MARK: We tried a couple of things that didn't really work, like covers of Nina Simone and the Pop Group. I was twiddling about on a little Casio keyboard one day in my flat and came up with the chords for Three Dog Night's version of "Mama Told Me Not To Come." And we all said, "Oh, yeah. I remember that!" When we researched the publishing, we were shocked to learn that it was actually written by Randy Newman! It just fit what we were doing.

MICK: I only hope it doesn't come across as being clever. That's the last thing I'd ever want to be called.■

"We've now LearneD a Lot more about How To make our iDeas actually come out of THe speakers."



October 28 - October 31, 1992

The Vista Hotel • NYC

**New Artist Discovery and Development** 

WEDNESDAY, OCTOBER 28, 1992

5:00 PM - 10:00 PM REGISTO/ATOL

EXHIBITS
1 World Trade Center (Mezzanine Level)

8:00 PM

MUSIC MARATHON LIVE! CLUB SHOWCASES

THURSDAY, OCTOBER 29, 1992

8:00 AM - 5:00 PM REGISTRATION

10:00 AM - 5:00 PM EXHIBITS

1 World Trade Center (Mezzanine Level)

12:00 PM - 5:45 PM COLLEGE RADIO WORKSHOP THE LIBERTY ROOM

KEYNOTE ADDRESS:

In Performance: The Gosts, and more TBA

12:00 PM - 1:15 PM THE CANADIAN CONNECTION: WHERE NORTH

SONGWRITERS WORKSHOP

THE RIVER SUITE
Moderator Tanya Donelly (Belly)
Panelists Mark Eitzel (American Music Club), Chris Harford
(Ellutera).

(Elektra)

ALTERNATIVE SUPER MARKETING
MIEUW AMSTERDAM WEST
Moderator Michelle Zichella (Slash)
Panelsts Jem Aswad (Caroline), Rebecca Carroll (PLG), Danny
Omelas (Del' Amencan), Kate Tews (A&M), Tracy Witson
(Pipside)

30 PM - 2:45 PM

30 PM - 2:45 PM
USIC PUBLISHING: WHERE THE REAL MONEY IS
THE PARK SUITE
Moderator Jeff Cohen (BMI)

Moderator Jeff Cohen (BMI)
THE REGBAE PANEL
THE RIVER SUITE
Moderator M Peggy Quattro (The Reggae Report)
RAP RADID: ANATOMY OF A DJ (PART I)
NIEUW AMSTERDAM WEST
Moderator Bobbito Garcia (RAL/Def Jam)

3:00 PM. 4:15 PM

WUSIC JOURNALISM: EVERYONE'S A CRITIC
THE PARK SUITE
MODIFICATION John Leland (Newsweek)
ALTERNATIVE COMMERCIAL RADIO
THE RIVER SUITE
MODIFICATION PAUL VI (Warmer Bros.)
MORES LEFEMAND PAUL CHIEF BROS.

DANGE: TECHNO-RAVE-DUB-RAP-HOUSE-EXTENDED REMIX NIEUW AMSTEROAM WEST Moderator Jonathan Kadish (Rockpool)

4:30 PM - 5:45 PM CHANGE FROM WITHIN: ALTERNATIVE MOLES IN THE

MAINSTREAM THE PARK SUITE

IHE PARK SUITE Moderator Michael Azerrad (Rolling Stone)
Panelsts Amy Finnerty (MTV), Richard Grabel (Grubman, Indursky, Schindler & Goldstein), Jame Kriman (Hornblow Group), Leph Lust (Capitol), Bruce McGuire (Warner Bros.), Jim Meris (Columbia)

MARKETING CASE STUDY THE PARK SUITE

THE PARK SUITE
Moderator: Jon Birge (Sony Music)

SEXUAL POLITICS: SEXISM IN THE MUSIC INDUSTRY
NIEUW AMSTEROAM WEST
Moderator Sylvia Chase ("PrimeTime Live," ABC-TV)

VMJ VIDEO MUSIC MARATHON

THURSDAY, OCTOBER, 29, 1992

12:00 PM -12:30 PM VMJ VIDED MUSIC MARATHON

KEYNOTE ADDRESS

RETWILE AUDRESS

12:30 PM - 1:45 PM

BREAKING BANDS IN REGIONAL VIDEO

Moderator Mark Klein (Relativity)

Panelists Kathy Blaylock (Dallas Music Videos), Paul Carchid

(Outrageous), Sourcise Craviford (Bohemia Afferdart), Gia

DeSantis (Request Video), Laurie Nocertio (Epic), Tom

sodeur (New Music Now), Neal Turpin (Metal Mania), Mike

Walker Cluib Beat Videos)

VYAMINET CHUID DEAL YMERDENS/
2:00 PM -3:15 PM
YES, VIRGINIA, THERE IS A SAMITY CLAUSE
VIDED PRODUCTION ON A BUDGET
WOderator. Linda Ingrisano (Elektra)
Panelists. Paul Andresen (Oli Factory). Peter Baron (Geffen).
Phil Harder (Horse Latitudes Films), Milcho (GTA Films),
Mark Pellington (Director). Jim Swaffield (Oil Factory)

:30 PM - 4:45 PM 7HO ARE THESE GUYS ANYWAY?: NATIONAL VIDEO

PROGRAMMING Frampton (VMJ)

Moderator Scott Frampton (VMJ)

Analests Verna Dickerson (Black Entertainment Telev
Simon Evans (Much Mussc), Michael Harnett (USA Net
JBTV), Pearl Lieberman (Friday Night Videos), Meredi
Osbourne (VH-1), John Robson (The Box)

5:00 PM - 6:00 PM

MUSIC VIDED ASSOCIATION MEETING

6:30 PM

CMJ & Dali Records Present The Opening Night Bash starring Bleach and Smashing Drange: Danceteria (29 E. 29th Street)

8:00 PM MUSIC MARATHON LIVE! CLUB SHOWCASES

FRIDAY, OCTOBER 30, 1992

B:00 AM - 5:00 PM

10:00 AM - 5:00 PM

EXHIBITS
1 World Trade Center (Mezzanine Level)

10:00 AM - 11:15 PM
INDIE CUNCLAVE 1: MUSIC FIRST
THE PARK SUITE
Moderator Mikes Schulman (Slumberland)
CAREERS: MUSIC BUSINESS SCHOOLS VS THE SCHOOL OF LIFE
THE RIVER SUITE
Moderator John Harns (Harns Institute For The Arts)

11:30 AM - 12:45 PM
COUNTRY SONG SWAP
THE PARK SUITE
Panelasts ins Dement. Raul Malo (The Mavencks), Tom
Russell, and more IBA
PRODUCT MANAGEMENT
THE RIVER SUITE
Moderator Jeb Hart (PLG)
Panelasts Dana Brandwein (Mercury), Bev Chin (4AD), Tracey
Groce (Capollo), Hilary Neidhart (Island), Joel Peresman
(ITG), Steve Rennie (Ren Migmt.)
COLLEGE RADIO: WHO DOSE YOUR STATION SERVE?

(I I G ). Steve Rennie (Ren Migmt.)

COLLEGE RADIO: WHO DOES YOUR STATION SERVE?

NIEUW AMSTERDAM CENTER

Moderator Paul Asthy (Tower/Inp).

Panelèsts Gana Bernardini (Ajax), Cheryl Botchick (WUSC).

Don Machta (Autotione), Kris Metzdorf (Attantic), John

Rosenfelder (Geffen/DGC), Les Scurry (IG/GC).

RAE WE REALLY VOTHIME TIPPER GORE INTO THE WHITE HOUSE?:

FREEDOM OF EXPRESSION IN THE '92 ELECTION

NIEUW AMSTERDAM WEST.

FREEOOM OF EXPRESSION IN NIEUW AMSTERDAM WEST Moderator Howie Klein (Sire)

1:00 PM - 2:15 PM

JAPAMESE ALTERNATIVE MUSIC SCENE
THE PARK SURTE
Moderator, Mr. Y Tanaka (CMC, Inc.)
Panelsts: Mr. H Asada (Asada Office), Mr. Y Okuda (Pabon, Inc.), Mr. T. Yoda (UK Project, Inc.)

DISCOVERING THE NEW WORLD. ...MUSIC
THE RIVER SUITE
Moderator Christina Roden (Stern's Music)
C-30, C-60, C-90, G0): THE DEMO TANK
NIEUW AMSTERDAM CENTER
Moderator Gerard Cosloy (Matador)
THE RAP ARTIST PANEL
NIEUW AMSTERDAM WEST
Moderator T-Money (Co-host, "Yo¹ MTV Raps")
2:45 PM

2:45 PM

NIEUW AMSTERDAM BALLROOMS

KEYNOTE ADDRESS:

LIVE IN PERFORMANCE: ZULU SPEAR

KEYNOTE ADDRESS: REVEREND JESSE L JACKSON

6:00 PM CMJ & Liberty Records Present Zulu Spear and G.E. Smith And The Saturday Night Live Band Live in Performance: Wetlands (161 Hudson Street)

MUSIC MARATHON LIVE! CLUB SHOWCASES. CMJ & ASCAP Present Rheostatics, Over The Rhine, The Liberation Party, The Rake's Progress and more, Details TBA,

SATURDAY, OCTOBER 31, 1992

9:00 AM - 3:00 PM REGISTRATION

10:00 AM - 3:00 PM

EXHIBITS

1 World Trade Center (Mezzanine Level)

11:00 AM - 12:15 PM
THE JAZZ PANEL: BLUE NOTES TO BANK NOTES

THE JAZ PANEL: BLUE NOTES TO BANK NOTES
THE PARK SUITE
Moderator: Don Lucoff (DL Media)
Panelass: Tom Evered (Blue Note), Andrew Gilford (WYBC), Joe
Grant (Warner Bros.), Carlos Tabakoff (Verve), and more TBA.
KNOW YOUR RIGHTS: BUSINESS AND LEGAL AFFAIRS
THE RIVERY SUITE
Moderator Ehlot Cahn. Esq (Cahn & Saltzman)
MORE THAM MUSIC: ACTIVISM AT YOUR RADIO STATION
NIEUW AMSTERDAM CENTER
Moderator Criff Furnald (CMJ)
PUBLICITY & PRESS: ALL THE SCHMOOZE THAT'S FIT TO PRINT
NIEUW AMSTERDAM EAST
Moderator Felice Ecker (Mutle)
ROAD TO RUIN: TOURING SURVIVAL GUIDE
NIEUW AMSTERDAM WEST
Moderator Lance Tendler (Lance Alan Mgmt )
12:30 PM . 1:45 PM
NDIE CONCLAVE IT: PRODUCTION AND DISTRIBUTION
THE PARK SUITE

THE PARK SUITE Moderator Johan Kugelberg (Matador) COLLEGE RADIO: WHY CAN'T JOHNNY PROGRAM? NIEUW AMSTERDAM CENTER

Moderator Glenn Boothe (Sony Music)

Panelists Chuck Arnold (Want Adds), Greg Seese (Capitol),

Chins White (WVFS), and more TBA

NIFLIW AMSTERDAM EAST

NIEUW AMSTERDAM EAST
Co-Moderators Robert Christgau (Village Voice). Sophia
Chang (Live)
A&R: THE FEEDING FRENZY
NIEUW AMSTERDAM WEST
Moderator Mark Kates (Geffen/DGC)
Panelasts Neil Harns (London). Randy Kaye (Slash). Timothy
Sommer (Atlantic), and more TBA

2:00 PM - 3:15 PM NIEUW AMSTERDAM CENTER/WEST

KEYNOTE ADDRESS:

2:00 PM - 3:15 PM ARTIST MANAGEMENT

THE PARK SUITE

Moderator Jerry Jaffe (Management By Jaffe)

Panelists Dave Frey (Bell Graham Mgmt), Marc Geiger (Def

Amencan), Rob Kos (Metropolitan Ent), and more TBA.

RETAIL FORUM
THE RIVER SUITE
Moderator Mary Marcus (Warner Bros )
Panelists Jeff Gibson (Kim's Underground), Jamie Kitman
(Manager), Chins Rasussen (Secret Sounds), Mark Schreiber
(3rd Street Jazz), and more TBA

RAP RADID: AMATOMY OF A DJ (PART II)
NIEUW AMSTERDAM EAST
Moderator Sincere (PLG)

KEYNOTE SPEAKERS





3:30 PM - 4:45 PM THE ARTIST ENCOUNTER NIEUW AMSTERDAM BALLROOMS

IGGY POP

REV. JESSE L. JACKSON

MUSIC MARATHON LIVE! CLUB SHOWCASES And much more TBA.

#### METAL MARATHON

THURSDAY, OCTOBER 29,1992

WHORING NIEUW AMSTERDAM EAST

FRIDAY, OCTOBER 30, 1992

Moderator Susan Greenwood (MCA)

Panelsts: Clarissa Garcia (Def American), Joanne Grand and more TBA.

MUSIC & IMAGE: DOES FASHION MATTER?

SATURDAY, OCTOBER 31, 1992

3:15 PM - 4:30 PM ARTIST PANEL: HELL AWAITS THE LIBERTY ROOM Moderator: Dominick (MTV)

Vednesday, October 28, 1992 Thursday, October 29, 1992 riday, October 30, 1992 Saturday, October 31, 1992

LOCATION: Pre-registrants, Exhibitors, Walk-up, Showcase Artists (Mezzanine Level) 1 World Trade Center Moderators, Panelists, Press:

(All CMJ Music Marathon Events Are Subject To Change Or Deletion

MM92

ADDRESS

REGISTRATION FORM CMJ Music Marathon\*
October 28-31, 1992 • The Vista Hotel • New York City

For more information, call (516) 466-6000

HOTEL ACCOMMODATIONS:

Special rates at the Vista Hotel: \$145 Single/Double These rates are only in effect until Oct. 14, 1992. Rates apply from Wednesday, October 28 to Sunday, November 1, 1992. Call the Vista at 1-800-258-2505 (in New York State, 212-938-1990). YOU MUST MENTION CMJ MUSIC MARATHON TO RECEIVE DISCOUNT. AIRLINE DISCOUNTS: DELTA AIRLINES

Delta Artimes is offering a special discount rate of 5% off any published fare within the U.S. and San Juan (except group, military, government contract, Visit USA, and Delta's Canadian fares), providing all rules and conditions of the airfare are met, and a 40% discount off the unrestricted Coach (Y, YN, YI) fare. Seven days advance reservations and ticketing is required. Travel from Delta's Canadian cities will receive 40% discount, and travel solely on Delta Connection carriers will receive a 35% discount. Certain restrictions may apply and seats are limited. These discounts are available only through Delta's toll-free number, so call today 1-800-241-6760.8,00 AM - 11:00 PM Eastern Time, daily. Specify File Number: B1551.

Convention registration fee entitles entrance to all Marathon events including exhibits, panels, showcases, and one registration bag. Please print clearly. Please note that name and affiliation appearing on your badge will be taken directly from this registration form. No changes will be made to badges day of event.

CITY ACCOMMODATIONS DURING MARATHON

Registration Fee: \$235

Discounted Student Registration Fee\*: \$95
To receive student rate, a copy of valid student ID must accompany payment and, in addition, ID must be presented at registration to pick up badge. NO EXCEPTIONS

Indicate quantity and make check or money order (non-refundable) payable to CMJ Music Marathon. Purchase Orders without accompanying payment will not be accepted

Do not send payment later than Oct. 16. Walk-up registration thereafter.

I have enclosed: ( ) Check ( ) Money Order
Check must accompany registration form, or provide the following credit card information: † MasterCard ( ) Visa ( ) CARDHOLDER NAME

Credit card payments after Sept. 18 require registrant to present credit card in person prior to picking up registration materia For more information contact the Marathon office directly. Phone: (516) 466-6000 or Fax: 516-466-7159

Mail to: CMJ Music Marathon, 245 Great Neck Rd., 3rd Floor, Great Neck, NY 11021

LOU REED

1:30 PM - 2:45 PM METAL PROGRAMMING & PROMOTION: SCHMOOZING VS

THE WARD LENDAM EAST Moderator Tommy O. (WSOU)

Panelists: E.J. Johantgen (Columbia). Jon Nardachone (Atlantic), Chris Rennpage (WKNH), Charles Slomovitz (Virgin), Rob Tarantino (Energy), Stacy X (WKOJ), and more TBA.

12:00 PM - 1:15 PM
FINDING A JOB: HOW TO GET YOUR FOOT IN THE DOOR.
WITHOUT GETTING IT SLAMMED!
THE LIBERTY ROOM

1:30 PM - 2:45 PM METAL MEDIA WORKSHOP: "MEAT" THE PRESS THE LIBERTY ROOM Moderator: Steve Martin (N.L.M. Public Relations) 3:30 PM - 4:15 PM

THE LIBERTY ROOM Co-Moderators: Dyana Kass (Hollywood), Cheryl Valentine

REGISTRATION SCHEDULE 5:00 PM - 10:00 PM

8:00 AM - 5:00 PM 8:00 AM - 5:00 PM 9:00 AM - 3:00 PM LOCATION:

New York Lounge (Third Floor) Vista Hotel

**AFFILIATION** 

American Express ( )

CARD NUMBER EXPIRATION DATE PHONE

TODAY'S DATE

12:00 PM - 1:15 PM
RETAIL & MARKETING: BOUGHT & SOLD, FOR LESS
NIEUW AMSTERDAM EAST
Moderator: Scott Givens (Roadrunner)
Panelsts: Silvio Bonvini (Atlantic), Ed Bunker (RCA),
Pat Egan (Energy), Tommy Keally (EMI), Bridget Roy
(Columbia), and more TBA

(Mercury)

# Shomari



THE GROUP: Shomari

THE SINGLE: "Let It Be Me (Say You Love Me)"

THE ALBUM: Everyday Has A Sun

Shomari means To Strive!

Fraguesa by Shuners & Maphae, Eiggins der Festers Benegmans









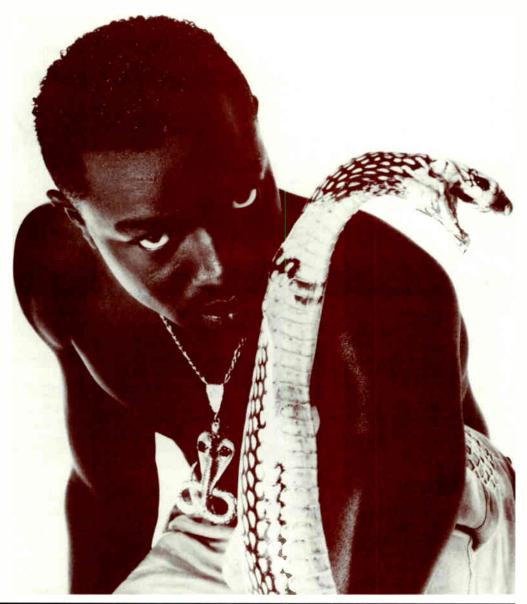




#1 BLACK SINGLE
MARY J. BLIGE "Real Love" Uptown/MCA
#1 BLACK ALBUM
MARY J. BLIGE "What's The 411" Upt/MCA
#1 RAP ALBUM
DA LENCH MOB "Guerillos In..." Atco/EW/Arl G
#1 QUIET STORM
TEVIN CAMPBELL "Alone" Qwest/WB.

"Flex" Chart Charmer

# "COBRA" STRIKES!!!



#### **HOT NEW RELEASES**

G. ALSTON Hell Of A Situation Motown 47381-7 R. CRAWFORD

**Shine** WB 4-18698 MORRIS DAY Give Me What... Reprise 4-18702

D. A. THEATRE Something Special PLG 849289-2

EX-GIRLFRIEND Colorless Love R'house/Col 74740

> F. JACKSON Can I Touch You Capitol 79480

MR. LEE Hey Love Jive 42017

M. MORGAN I Want To Be Your... Pend/Elek 8659 SADE No Ordinary Love Epic 73426

C. WILLIAMS All I See Upt/MCA 754508 Get set to sweat under the hot, hot spell of **Columbia**'s jam-master **Mad Cobra**. This dancehall reggae rapper works his love muscle, with "Flex" the smash-ready single off his bold butt-thumper "Hard To Wet, Easy To Dry" — a custom-crafted winner destined to rule the airwayes!

Al B. Badd, MD at KJMZ in Dallas, TX is crazy for the Cobra: "The reggae sound is exploding and Mad Cobra once again brings it home. The phone action is great!" Lovin' it up at Jacksonville, FL's WJBT, MD Kevin "Koolin" Fox gives "Flex" the rave-up: "Great phones! Mad Cobra is definitely flexing his muscle with this one!"

Tommie Langston of Houston, TX's Stick Horse Records gloats that the retail action is through the roof!: "The song has already blown up — numbers are incredible! Chain stores missed out on this one. Ha, ha! Touché for all independent retailers!"

Eddie Pugh, Sr. VP R&B Promotion, Columbia is one ecstatic exec: "Mad Cobra appeals to one and all — a sensational artist who's having a major impact at radio and retail." Ken Wilson, Columbia's Sr. Nat'l Dir of R&B Promotion is also firmly behind Mad Cobra: "He's #1 in many markets already. If you're not playing 'Flex', you may as well stay in bed, 'cause you're asleep."

Hey, that's when we do our best work! Z-z-z-z.

# BLACK SINGLES

	TH	<u>IE TOF</u>	THI	RTY	
2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
2 1 1	MARY J BLIGE Real Love	Uptown/MCA	10 10 16	AFTER 7  Kickin' It	Virgin
4 3 2	ARRESTED DEVELOPMENT People Everyday	Chrysalis/ERG	11 13 17	BOYZ II MEN End Of The Road	Motown
6 2 3	TEVIN CAMPBELL  Alone With You	Qwest/WB	24 24 18	CARON WHEELER  I Adore You	Perspective/A&M
8 6 4	AL B. SURE! Right Now	WB	22 21 19	FATHER MC One Night Stand	Uptown/MCA
1 4 5	HI-FIVE She's Playing	Jive	<b> 20</b>	WRECKX N'EFFECT Rump Shaker	Future/MCA
14 12 6	MIKI HOWARD  Ain't Nobody	Giant/Reprise	30 29 21	TREY LORENZ Someone To Hold	Epic
13 11 7	TROOP Sweet November	Atlantic/Atl G	<b>28 22</b>	EN VOGUE Free Your Mind	Atco/EW/Atl G
3 5 8	BOBBY BROWN Humpin' Around	MCA	<b> 26 23</b>	MEN AT LARGE You Me	Atco/EW/Atl G
5 7 9	R. KELLY & PUBLIC Slow Dance	Jive	<b></b> 25 24	CECE PENISTON Inside That I	A&M
26 <b>15 10</b>	T.L.C. What About Your	LaFace/Arista	29 <b>27 25</b>	LO-KEY?  I Got A Thang	Perspective/A&M
7 8 11	JADE // Wanna Love	Giant/Reprise	<b></b> 30 26	PM DAWN I'd Die Without	G St/LaFace/Ari
9 9 12	RUDE BOYS  My Kinda Girl	Atlantic/Atl G	27	MAD COBRA Flex	Columbia
16 16 13	CHUCKII BOOKER  Games	Atlantic/Atl G	28	TONI BRAXTON  Love Shoulda	LaFace/Arista
21 20 14	GERALD LEVERT  Can You Handle	Atco/EW/Atl G	29	SHABBA RANKS Slow And Sexy	Epic
28 18 <mark>15</mark>	VANESSA WILLIAMS Work To Do	Wing/Mercury	30	RACHELLE FERRELL Til You Come	Manhattan/Capitol
	(Based o	on a combination of r	adio airplay and	d retail sales)	

I really can't overly stress polish in one's on-air delivery. Aside from his innate programming sense, it's what sets Frankie Crocker apart from the pack. At the recent "Jack The Rapper," I ran into WJLB's Mason, who recalled an intro of a Marvin Gaye cut he had heard me do years before! There was nothing special about the content, he said, but the way it was delivered. Since I was talking to a discriminating listener, (and a helluva a morning man!), I was very flattered and convinced, more than ever, of the importance of a well-honed delivery. How does one refine one's delivery? It's certainly an individual thing, but start by cutting the fat. No, that doesn't mean going on a diet, but asking yourself, were all those words necessary? If it sounds like a cliché, it

**BRIAN MCKNIGHT** Mercury

SHAI Gasoline Alley/MCA

BOBBY BROWN MCA

SIMPLE PLEASURE Reprise

THE **411** 

MOST

ADDED



By J.J. Johnson

usually is. On-air effectiveness is as much about what you don't say as what you do. Everything besides your format and slogans should sound like you, not Everyjock. Air-check yourself regularly. Practice... Music to check out: "Can I Touch You?" (Capitol) reveals a different kinda Freddie Jackson, Chaka Khan's "I Want" (WB) is slammin' and "Trust In Me," the debut single by AZ 1 (Scotti Bros.), is worth your attention... The first contemporary act I ever saw were the Temptations and their suave, debonair lead singer, Eddie Kendricks. To an impressionable 14-year-old, Eddie was the embodiment of "cool." He could ride a track like no one else. Now he's gone. Growing up is rough. I miss Eddie Kendricks already.

CLASSIC EXAMPLE Holly./Elek.

MAXI PRIEST Charisma/Virgin

MAD COBRA Columbia

SHANICE Giant/Reprise





R.KELLY

(A SPECIAL VOCAL PERFORMANCE)



( can i have a word )

A SMASH HIT REMAKE
OF THE STEVIE WONDER CLASSIC

ON YOUR DESK NOW

From The Albums
"I WANNA ROCK RIGHT NOW," MR. LEE
And "BORN INTO THE 90'S,"
R. KELLY & PUBLIC ANNOUNCEMENT



# ALBUMS

	TF	IE TOF	THI	RTY	
2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
2 1 1	MARY J. BLIGE What's The 411	Uptown/MCA	18 16 16	R. KELLY & PUBLIC  Bom Into The 90's	Jive
1 2 2	BOBBY BROWN  Bobby	MCA	12 12 17	TOO SHORT Shorty The Pimp	Jive
5 4 3	ARRESTED DEVELOPMENT 3 Years	Chrysalis/ERG	20 22 18	MIKI HOWARD Femme Fatale	Giant/Reprise
3 3 4	BOOMERANG Soundtrack	LaFace/Arista	14 17 19	DJ QUIK Way 2 Fonky	Profile
4 5 5	EN VOGUE Funky Divas	Atco/EW/Atl G	19 23 20	EAST COAST FAMILY  Volume One	BIV 10/Motown
11 7 6	PUBLIC ENEMY  Greatest Misses	DefJam/Columbia	17 21 21	JODECI Forever My Lady	Uptown/MCA
6 6 7	HOUSE OF PAIN Fine Malt Lyrics	Tommy Boy	22 19 22	SPICE-1	Jive
10 8 8	N2DEEP  Back To The	Profile	<del>23</del>	SHABBA RANKS Extra Naked	Epic
13 9	DA LENCH MOB  Guerillas In	Atco/EW/Atl G	25 24 24	CHUCKII BOOKER Niice N'Wiild	Atlantic/Atl G
8 9 10	T.L.COn The T.L.C. Tip	LaFace/Arista	<b>29 28 25</b>	HI-FIVE  Keep It Goin' On	Jive
7 10 11	KRIS KROSS  Totally Krossed	Ruffhouse/Col	<b>  26</b>	BOYZ II MEN  Cooleyhighharmony	Motown
18 12	AL B. SURE! Sexy Versus	WB	27 <b>29</b> 27	LIONEL RICHIE  Back To Front	Motown
16 14 13	WILLIE D  I'm Goin' Out	Rap-A-Lot/Pri	13 27 28	MO' MONEY Soundtrack	Perspective/A&M
9 11 14	MARIAH CAREY MTV Unplugged Ep	Columbia	23 26 29	EPMD  Business Never	D Jam/RAL/Chaos
<mark>15</mark>	BUSHWICK BILL Little Big Man	Rap-A-Lot/Pri	21 20 30	FREDDIE JACKSON Time For Love	Capitol

(Based on retail sales)

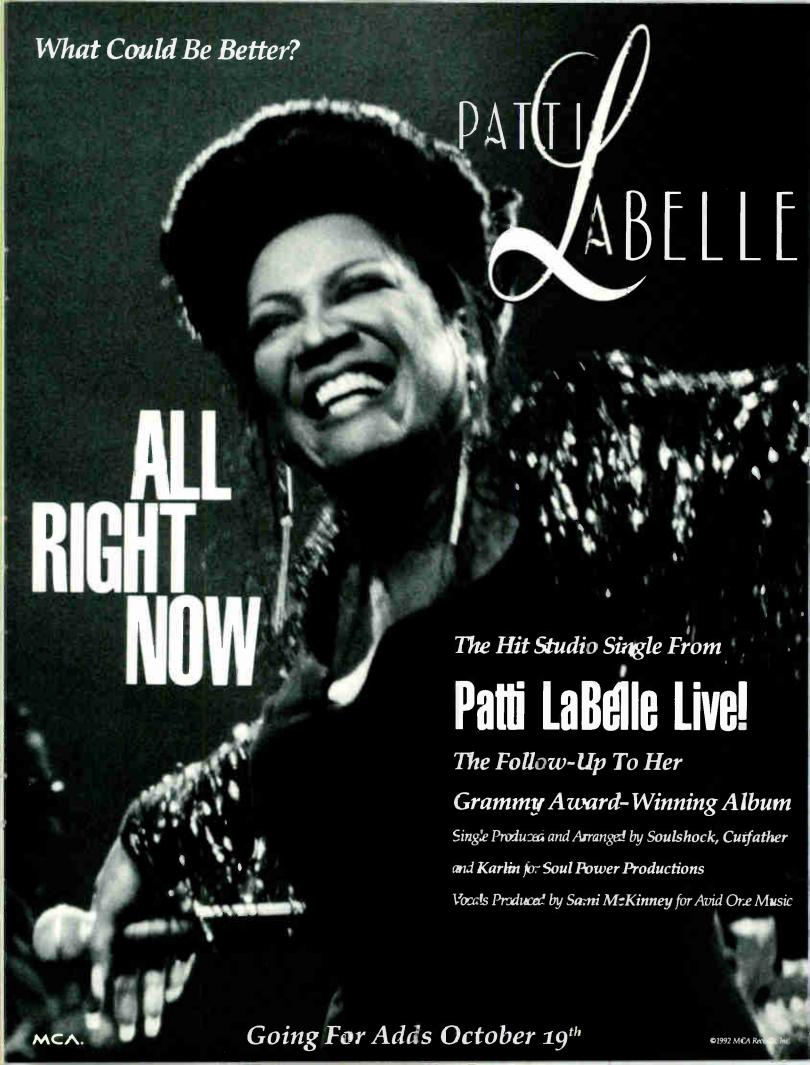
CAPITOL LOSS: Charles Freeman is relocating to Bust It's Oakland corporate offices, while the the label, which is currently being distributed by CEMA, is closing up its LA. shop. What does this mean for Capitol-turned-Bust It vet Howard Geiger? Will the LA clos-

ing affect other offices? Stay tuned... **EXIT STAGE LEFT**: **KJLH** Promotions Director **Josefa Salinas** and OM **Lee Michaels** have exited the station. Look for something new and different from Lee at any moment... **MOORE OF WHAT YOU WANT**: Demonstrating that she is so much more than a pretty face, **Silas/MCA** artist **Chanté Moore** debuted her act before a packed house of industry honchos at the Beverly Hills Hotel's ultra-classy Crystal Room. She recently spent *two* (count 'em!) hours with **Vaughn Harper** on **WBLS**, and at this writing, is on her first promo tour with a 10-piece band and back-up vocalists. That's what you call a class act!... **WRAP IT UP**: **Ichiban's Wrap** label, in conjunction with the City of Atlanta,



is hosting the first annual Wrap For The People benefit concert for Atlanta's homeless in November. MC Breed, Kilo, Success-N-Effect and The S'kool Girls are among the scheduled performers... LA. STYLE: Ex-KDAY PDs Jim Maddox and Jack Patterson and ex-GM Ed

Kerby are together again working on the very hip "LA. View," a new urban weekly newspaper. Yes, folks, they've actually learned how to read and write!... ALL IN THE FAMILY: Morning man Mychael McGuire is exiting Killeen, TX's KIIZ and traveling over to Shreveport, LA's KMJJ, to become their morning man. Meanwhile, Mychael's sister, KIIZ PD Dede McGuire, is winging to Chicago to rejoin Michael Spears — the two had previously worked together at KKDA. KIIZ's current MD, Desarai Downs, will be taking over PD duties... WEDDING BELLS: WLOU Lexington, KY's MD Gerald Harrison has slipped on that band o'gold.... Q106's PD Chris Clay has also tied the knot. Congratulations!





# QUIET STORM

#### **ALBUMS**

2W LW TW	ARTIST TITLE	1 AREL
	ARTIST TILE	LABEL
1 1 1	MARY J BLIGE	Uptown/MCA
	What's The 411	
10 5 2	BOBBY BROWN	MCA
	Bobby	1 - 5 (A -: - ) -
2 2 3	BOOMERANG Soundtrack	LaFace/Arista
4 3 4	R. KELLY & PUBLIC	Jive
	Born Into The	0110
5 6 5	JODECI	Uptown/MCA
	Forever My Lady	,
8 13 6	HI-FIVE	Jive
	Keep It Goin' On	
15 10 7	CHUCKII BOOKER	Atlantic/Atl G
	Niice N'Wiild	
3 7 8	MO' MONEY Soundtrack	Perspective/A&M
		On-ital
6 8 9	FREDDIE JACKSON Time For Love	Capitol
12 11 10	MIKI HOWARD	Giant/Reprise
	Femme Fatale	Ciarieriophico
11	AL B. SURE!	WB
	Sexy Verses	
7 9 12	TEVIN CAMPBELL	Qwest/WB
	T.E.V.I.N.	
13 14 13	NAJEE	ERG
	Just An Illusion CHANTE MOORE	Silas/MCA
14	Precious	Silas/IVICA
14 15 15	RACHELLE FERRELL	Manhattan/Capitol
ت ن	D. 1. " 5 - "	amatan a capitor

(Based on retail sales)

Rachelle Ferrell

#### **SOFT & WARM**



STORM WATCH: Slippin' into somethin' slinky, Mistress Kandace picks Lonette McKee's debut album "Natural Love" (40 Acres and a Mule/Col.) as a truly captivating listening experience: "It's about time we've got this lady on wax. 'Watch The Birds' provides you with the variety every

Quiet Storm show needs to flourish. McKee filters her vast experiences in the entertainment industry through her music. 'Tell Me If This Is Love' has a hypnotic smooth flavor, while 'Hiding Away,' is soft and simple. Close your eyes and flip on, 'What About You,' and you'll be transported to her 'Sparkle' days." Vaughn Harper, WBLS N.Y.'s legendary Q Storm man agrees: "It's refreshing. I've been attracted to her voice since the beginning. You have to applaud Spike Lee's insight in bringing her to his label." See ya in seven.

#### **RADIO AIRPLAY**

KA	DIO AIRP	LAY
2W LW TW	ARTIST TITLE	LABEL
4 3 1	TEVIN CAMPBELL  Alone	Qwest/WB
6 4 2	TROOP Sweet November	Atlantic/Atl G
1 1 3	BOYZ II MEN  End Of The Road	Motown
5 5 4	AL B. SURE!  Right Now	WB
2 2 5	R. KELLY & PUBLIC Slow Dance	Jive
7 7 6	JODECI	Uptown/MCA
11 9 7	CECE PENISTON Inside That I	A&M
3 6 8	FREDDIE JACKSON I Could Use	Capitol
8 8 9	JOHNNY GILL There U Go	LaFace/Arista
9 10 10	TONI BRAXTON  Love Should Have	LaFace/Arista
17 11 11	LO-KEY?  I Got A Thang	Perspective/A&M
22 14 12	TREY LORENZ Someone To Hold	Epic
20 12 13	RACHELLE FERRELL Til You Come	Capitol
13 13 14	MARY J. BLIGE  I Don't Wanna	Uptown/MCA
14 15 15	MIKI HOWARD  Ain't Nobody	Giant/Reprise
15 <b>17 16</b>	CHUCKII BOOKER  Games	Atlantic/Atl G
21 20 17	PM DAWN  I Would Die	G St/LaFace/Ari
23 19 18	GERALD LEVERT  Can You Handle	Atco/EW/Atl G
12 18 19	GLENN JONES I've Been	Atlantic/Atl G
24 20	AFTER 7  Baby, I'm For	Virgin
10 16 21	CHAKA KHAN You Can Make	WB
19 21 22	BRIAN MCKNIGHT  The Way Love	Mercury
25 23	SHANICE  Loving You	Motown
24	KEITH SWEAT  / Want To	Elektra
00 07	DATELLADELLE	1404

(Based on radio airplay)

When You Love...

**PATTI LABELLE** 

23 25

MCA

# NONA GAYE

ONCE IN A WHILE SOMETHING SPECIAL HAPPENS

"I'm Overjoved"

THE FIRST SINGLE FROM HER DEBUT **ALBUM** LOVE FOR THE **FUTURE** 

Produced by: Zack Harmon & Christopher Troy/For Another Production Company



IS PLAYING FOR KEEPS OFF THE **ALBUM** 

NIICE N' WIILD



Produced by Chuckii Booker for Big Dog Productions

ON AT:

KKDA WGCI **KPRS WKYS KMJQ** WILD **WDAS WRKS** KKBT **WJLB WHUR** WOWI **KJMZ** WTLC **WIZF** V100 **WVEE WBLS WNOV WCKX** WAMO **KMJM** WXYV WENN **WZAK** WYLD **KJMS** WHRK



#### ON AT:

KKDA WAMO **KMJQ** WUSL KKBT WZAK **KJMZ** WGCI WVEE **WJLB** 

WTLC **WBLS KMJM** WYLD **KPRS** 

**WDAS** WHUR **XHRM WRKS** WHRK

V100 **WKYS** WXVI WQUE WEDR OFF THEIR ALBUM DEEPA

Produced by Steven Russell



WAMO **KJMS** WUSL **WKYS** WZAK WHRK WILD WTLC

WDZZ **WJLB WFXA KMJM KPRS WDAS** WOWI

WHUR



1992 Atlantic Recording Corp. A Time Warner Company

WNOV

WJTT

**WWDM** 

STONE

RECORDS





BARRELING UP TO THE BEASLEY: Mercury's Sandy Zuniga. Wild Radio supporters Steven Hill, Dana Hill, and The Coach breathed a sigh of relief after Mercury artist Walter Beasley didn't demand a tip cup be placed on the piano. Beasley, who had never had a party thrown in honor, kept wandering around with this dreamy smile on his face, all the while repeating, "you mean, I can have all the shrimp and steak I can eat?" Gosh, Mercury is such a generous company.



EARL'S NUMBER ONE: Earl Boston is just so handsome, just so photogenic, where ever he goes people want to have their picture taken with him. Some people say that all this attention has gone to Earl's head. It's not true! Only once did he demand a his own personal mirror in WHYZ's executive bathroom. Cuddling up to Earl, hoping that just a smidge of his awesome charisma and charn will rub off on them, is Def Jam's Nice & Smooth.



HOT SHOTS: Hot up-and-coming promotion goddesses LT Clay of Jive (2nd from 1) and Carin Thomas of Arista (2nd from r) encounter three guys who appear to suddenly find themselves on the hot, up and coming side as well. Pictured during the most exciting moment of whatever gathering these folks were at (1-r): KMJK PD Mike Kelly, Jive's LT. Columbia's Robert Watson, Arista's Carin and KMJK MD Tony Wright.



UNDER PRESSURE?: Calvin "The Giant," is not really angry at K104's James Alexander for not giving him the airplay he deserves. He just knows that James will make the right choice in the future, won't you James? His coach, Epic 's Michaelle Johnson, could only smile. having taught him everything he knows. Didn'tcha, slugger?



AND ALL THAT JIVE: Just back from their "Iron John," male-bonding fest, Mike Davis and his mentors Peabo Bryson and Freddy Jackson, attempt to convince WBLS's Vaughn Harper to join them at their next meeting. Vaughn, thrilled to be asked, ran off to ask his woman whether that was alright with her.

# BIGBUB BIODERS OF THE PROPERTY OF THE PROPERTY



FROM THE ALBUM

**BREAKING AT:** WTLZ **WJJS** add **WKYS** WBLX **KMJM KBMS** WCKX WFXE add add WOWI WOOK KRIZ add WOOK add WHRK WTMP WOMG **WJBT** KTAA add WEDR add **KMJO Z93** WNOV add WIJN add WILD **WDAS** WDAO 0106 KSJL WPLZ add add **KPRS** WALT

# MODESTFOK

GETTING IT ON

from the album love or the single life

GOING FOR ADDS NEXT WEEK!

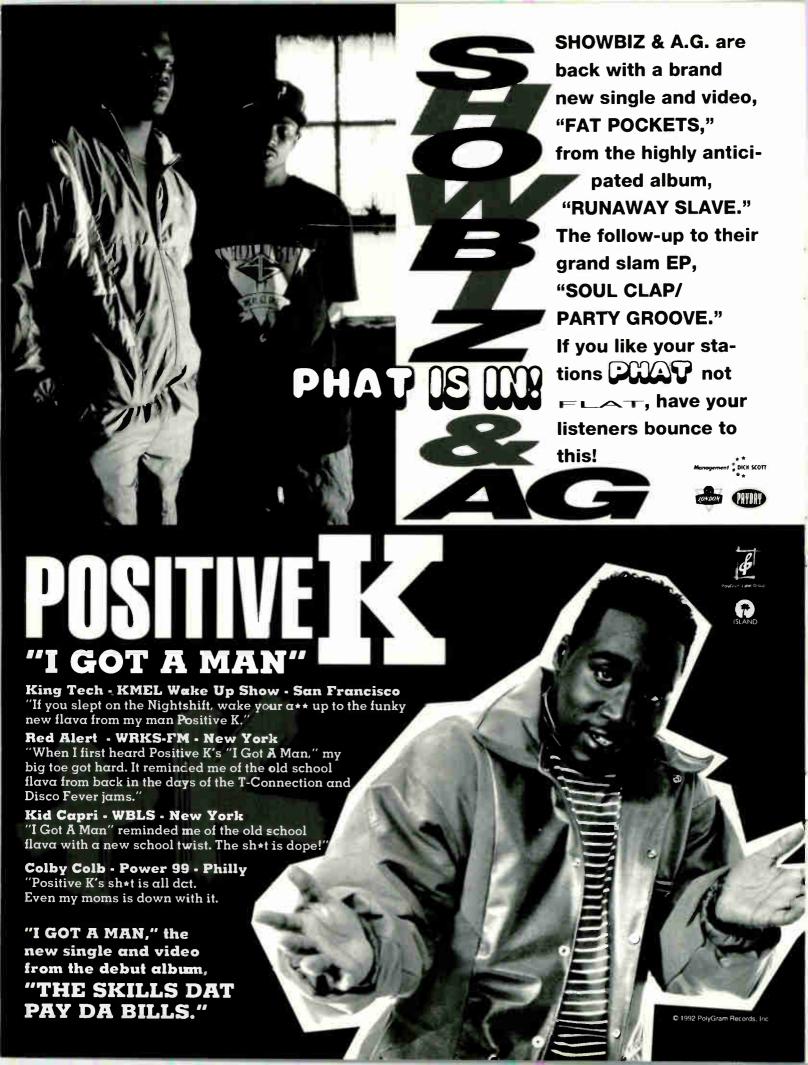








SNOW is coming



# RAP

### **RAP RADIO TOP FORTY**

2W	LW	TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
2	2	1	GRAND PUBA	360 (What)	Elektra	21	21	21	FU-SCHNICKENS	True Fu	Jive
1	1	2	EPMD	Crossover	D Jam/RAL/Chaos	27	25	22	CYPRESS HILL	Latin Lingo	Ruffhouse/Col
9	7	3	DIAMOND D	Best Kept	Chemistry	8	12	23	MC SERCH	Here/Back	D Jam/Chaos
6	4	4	GANG STARR	Ex Girl To	Chrysalis/ERG	39	32	24	FIST MOVEMENT	You Can Get	Mercury
7	6	5	LORDS OF THE	Psycho	Pendulum/Elektra	17	16	25	BDP	We In There	Jive
12	9	6	REDMAN	Blow Your Mind	Chaos/RAL/Col		38	<b>26</b>	ICE CUBE	Be True To	Priority
16	11	7	P ROCK/CL SMOOTH	Straighten It	Elektra		31	27	INSANE POETRY	How Ya Gonna	NastyMix
3	3	8	DAS EFX	Mic Checka	Atco/EW/Atl G		34	28	ERIC B & RAKIM	Casualities	MCA
5	5	9	MC REN	Final Frontier	Ruthless/Priority	10	15	29	BRAND NEW HEAVIES	H.R.E. Theme	D Vinyl/Atl/Atl G
15	10	10	HOUSE OF PAIN	Jump Around	Tommy Boy	11	18	30	DJ QUIK	Jus Lyke	Profile
-	19	11	PUBLIC ENEMY	Hazy Shade	Def Jam/Col	37	33	31	YOYO	Black Pearl	Atco/EW/Atl G
24	14	12	COMMON SENSE	Take It EZ	Relativity	13	26	32	TOO SHORT	I Wanna	Jive
14	13	13	A TRIBE CALLED	Hot Sex	Jive	18	27	33	A.D.O.R.	Let It All	Atlantic/Atl G
4	8	14	A. DEVELOPMENT	People	Chrysalis/ERG	23	29	34	FATHER MC	One Night	Uptown/MCA
20	17	15	YZ	Retum Of	Livin' Large	38	37	35	MAY MAY	When I Enter	Scotti Bros
30	23	16	BUSHWICK BILL	Ever So Clear	Rap-A-Lot/Pri			36	MAD COBRA	Flex	Columbia
35	22	17	WRECKX N'EFFECT	Rump Shaker	MCA			37	DADDY FREDDY	Haul & Pull	Chyrsalis/ERG
		18	DA LENCH MOB	Guerillas In	Atco/EW/Atl G		<b></b>	38	K-SOLO	Letterman	Atlantic/Alt G
22	20	19	ROXANNE SHANTE	Deadly Rhymes	s Livin' Large		<b></b>	39	C. MOST WANTED	Hood Took	Epic
32	24	20	CHUBB ROCK	Lost In	Select/Elektra			40	GREGORY D	Crack Slanger	RCA

Based on college radio and commercial mix show airplay

GATHERING OF THE TRIBES: There was a full house in attendance at last week's much-anticipated Rap Symposium. Hangin' heavy at Mike Nardone's Friday night jam were KMEL's MC Sway & King Tech, Q102's Zulu "The Guru," Mohammed "Chi" Ali of Relativity,

Priority's Ern Llamado, Gavin's Brian Samson, Scott Gordon of City Hall, David Paul from The Bomb, Def American's Dan "The Man" Charnas, and Bobbito from Def Jam... Also in the house were Harry "The Big Man" Fobbs as well as Sincere, Troy "Philly" White, LT from Jive and KSDT's Craig D. Frazier... GATHERING OF THE TRIBES II: Stirrin' up the Symposium, Militant Mixin' Moore threw down at a funky jam, which also showcased a performance by Compton's Most Wanted... PLEASE LISTEN TO MY DEMO: Everywhere you looked, demo tapes by a variety of unknowns were seen changing hands — even to those who couldn't get them a deal — but when you popped in the tape, every artist was a gangsta rapper.



Phrases like "life ain't nothing but money and bitches," "I pack a tech 9," and "I ain't a punk mother fucker" richocheted around the room. How original... FLAVOR OF THE MONTH: KMJQ Houston's Carvel Jay Johnson aka CJ is rippin' up shit, taking no prisoners. Stay

tuned... NASTYMAN EXITS: Nastymix master Kingpin Nasty Nes and others from the label are taking a walk until matters are resolved between Ichiban and Nastymix. Until then, Nes is still jammin' the Seattle, WA airwaves with his rap attack on KCMU and KUBE's 93 Hot Mix... I CALL YOUR NAME: A big shout-out to Capitol's Money "Let My People Go" Moses. How's it going?... HOT AIR TIME: Props go out to Gordon Curby and his show, "Music Inner City." It's making the move from Public Acess in Seattle, WA, to broadcast on KTZZ-TV... EMI faves Arrested Development have a track appropriately titled "Revolution" on the upcoming X soundtrack (Qwest/WB). Sounds p.c. to us. Peace.

HITS October 12, 1992 67





The Madness Continues with the second second

VIDEO ON: BOX

BOX BET: Rap City and lots more!!!



from the smash debut album SOUTH CENTRAL MADN (SS (15189)

©1992 Quality Records Inc.

#### A LIGHTER SHADE OF BROWN





## A Hipper Shade of Hip Hop.

**VIDEO ON YOUR DESK OCT. 20** 



from the much anticipated second album HIP HOP LOCOS (19114)

©1992 Quality Records Inc.



# RAP

#### **TOP TWENTY VIDEO**

	ARTIST	TITLE	LABEL WKI	Y PLAYS
1	A. DEVELOPMENT	People	Chrysalis/ERG	48
2	ICE CUBE	Be True	Priority	43
3	MC SERCH	Here It Comes	D Jam/Chaos	39
4	GRAND PUBA	360 (What)	Elektra	36
5	SUPERCAT	Dem No	Columbia	35
6	RED MAN	Blow Tour Mind	RAL/Columbia	34
7	EPMD	Crossover	D. Jam/RAL/Chao	s <b>32</b>
8	BUSHWICK BILL	Ever So Clear	Rap-A-Lot/Priority	31
9	SOUTH CEN. CARTEL	Рара	Quality	31
10	CHUBB ROCK	Lost In The	Select/Elektra	31
11	DA LENCH MOB	Guerillas	Atco/EW/Atl G	29
12	HOUSE OF PAIN	Jump Around	Tommy Boy	28
13	P. ROCK/CL SMOOTH	Straighten It	Elektra	25
14	TOO SHORT	In The <b>T</b> runk	Jive	24
15	BOOGIE DOWN PROD.	We In There	Jive	23
16	SIR MIX-A-LOT	Swap Meet	Def American/Rep	. 23
17	KRIS KROSS	I Missed	Ruffhouse/Priority	23
18	PUBLIC ENEMY	Hazy Shade	Def Jam/Colimbia	22
19	IMMATURE	Tear It Up	Capitol	22
20	YO YO	Black Pearl	Atco/EW/Atl G	22

#### RAP Video Reporters:

9-2-5, African Alert, Al Dente, American Hot Video, Åmerican Rapmaker, Another Funky Sit., Beat Goes on, Beats & Rhymes, Birmingham Jammin', Bring The Noise, Check It Dut, Club Beat. Dallas Music Videos, Dance Beat, Dance Vision, Dope Rap, Drop The Beat, Fresh Groove, Funke Vs, H.P.I. Television, Jazz Video Mix, Kickin' It Live, Killer Diller, Lorna's Corner, Music Entity, Music Inner City, Music Video 50, Music Video Connection, N.Y. Vibes, Power Play, Pump It Up, Rap Box, Rap's Underground, Rap It Up, The Rythm, Rythm N' Soul, Rythm Vision, Soul Beat, Soundwave Street Tracks, T.V. 23, Video Control, Video House Party, Video Music Box, Video Request, Video Soul, Video Traxx, Video Vision, Video Zone, Visual Rhythms, Wolfram, Yo' MTV Raps

Based on total nat'l & regional rotations

#### **RADIO MOST ADDED**

ARTIST TITLE LABEL

SHOWBIZ & A.G. Phat Pockets PLG

#### RADIO STREET PICK

ARTIST TITLE LABEL
POSITIVE K / Got A... PLG

#### **RETAIL STREET PICK**

ARTIST TITLE LABEL

DA LENCH MOB Guerillas In... Atco/EW/Atl G

"It's your ATTITUDE that determines your ALTITUDE, believe me."

An exclusive

JAMS RADIO DIALOGUE with CY YOUNG, PD WQOK-FM, RALEIGH, N.C. by darryl lindsey

Cy Young got his start in radio as production director at WTSU, the campus station for Tennessee State University. He began by working for a lady named Vicky Thompson, and he's still working for her today, except she's now known as Vicky Thompson-Young, his wife. She taught him how to run a board, and how to wash the dishes, but she didn't teach him how to program. Moving across town to 103 WKDF, Young was later hired to do the seven 'til midnight shift at WOOK Nashville, advancing quickly to middays, then to afternoons. When J.C. Floyd became PD at the station, he named Cy Assistant PD. A stint at WDJY in Washington D.C. followed, where Cy was one of four PDs in about six weeks. After a nightmarish month in D.C., Young was rescued by Floyd, who was consulting at WOOK in Raleigh, and GM Curtis Downing, who hired him at the station. If Young, who is now PD, thought his bad dreams were over, he had another guess coming, as he wakes up in a cold

sweat to find himself going one-on-sero with JAMS' resident Freddy Krueger, Darryl "The Thrill Is Gone" Lindsey.

#### What makes a good PD?

I believe you have to have leadership ability and you need to be able to listen. See, we have a personality radio station. My jocks are people, and part of the success of the station is that I allow them to use their creativity to be the kind of folks that they are. You hire professionals to do a job, so let them do the job. When I hire, I look for attitude and potential, especially if it's somebody who is the beginner. People who show me they want the job... those are the winners.

How do you deal with all the different egos and personalities at the station? I'm a coach, but I'm also a player-type coach. I'm on the air like they are. I do the morning show, so I have an opportunity to understand some of their frustrations,

angry listener's call. I think that gives me some understanding of what they're going through.

### What are some of your accomplishments since you've been at WQOK?

When I came to this radio station, it was in the bottom ten in the ratings. For the last two or three years, we have been #1 or 2 in the market. We got our numbers back yesterday and we're on top again! It's really not all me; it's the team we've got ... from the sales department working closely with programming to the general manager. Sales is the game here. If we don't have a product to sell,

What advice do you have for broadcast talent looking to advance to major market radio?

then we all don't eat.

I've only been in major market radio for such a short period of time, I haven't got the foggiest idea. I could mouth all those clichés like, "Don't let anybody tell you you can't do it" or "You have to start in a small market," but I know people who made it without doing that. I didn't start out in a small market.

How about longevity and experience? [LAUGHS.] Well, I'm a five or sixyear guy by now. Seriously, I'm good at what I do. My morning show is #1 in the ratings, and the station is #1 in the marketplace. It's your attitude that determines your altitude, believe me, People that have negative attitudes put themselves in a position where they either quit or are fired because they're not willing to do the things that you have to do. Sometimes you have to lay low... you can't always be the star. Why would I do remotes when I have a great staff eager to do them? My folks like doing remotes because it's their way of making a little

extra money. It also gives our listeners a chance to see every-body. Attitude and hunger are what keep you going and enable you to achieve that kind of longevity. Certainly nobody's going to give you anything for nothing.

# Everyone says your station sounds great. Do you always put new music and street mixes on?

I have a really good MD, Chris Connors, whom I trust. [IAUGHS.] I realize as I get older, I don't hear all, even though I'm still pretty your gos PDs go. But Chris has has ear's to the streets. He tests records his way and it works. He talks to listeners and if they've heard something they like — either in this market or elsewhere — we try to track it down and put it on. After all, this radio station belongs to the audience. We are just lucky enough to work here. Music is the star of our station.

like when the production equip-

ment goes down, or when I get an



# PEDDLE # METAL

## FRIEND TO ALL

When Lavinthal and Beer asked me four months ago what I thought Helmet would do, I said, "In all honesty, 400,000-500,000." But after seeing the supercool Buzz Clip for "Unsung" last night and knowing that the band has an eon of touring ahead, I say now with confidence that this sucker is platinum bound... Atlantic should take a marketing lesson from its baby brother, Interscope, with regard to Stone Temple Pilots. Though the buzz isn't as awesome as it was for pre-release Helmet, the disc is of the same metal/alternative heaviosity... Speak-

ing of, Katherine Turman-ator reports the STP 'n' Soul Asylum gig at the Roxy was nothing short of awe-inspiring (if sweaty), while Def Am's Trouble (whose "Manic Frustration" is one of the discs o' the year) packed the Troub with lotsa fans, including folks from the Peppers and Tracii "Killing Machine" Guns... Harvey Leeds is proud to report 80 Album Rock stations on Suicidal Tendencies' "Nobody Hears." Like I said, the day I got the advance (and if you don't

believe me, ask Cliff and Peter about the fax I sent 'em), the time has finally come for this great band... Thanks for all the "thankyou" notes regarding my Alice comments last week... Topping 100K units, Jackyl is for real. It's time now for "Lumberjack Song" and a chainsaw-style buzz video. The same audience that swarmed to Ugly Kid's "Everything About You" will embrace the right Jackyl clip. Trust me... So KNAC has Raider quarter-back Todd Marinovich doing an 8:30 a.m. Monday Morning Quarterback segment. Uh huh. Good luck getting "Two Fisted" Todd in the studio or even on the horn at that hour... Black Sabbath is opening for Ozzy's last Pacific Amphitheatre dates sans Ronnie James Dio? How does this event bode for the Sabs' future?... I've got all the Ren & Stimpy episodes that Nickelodeon nixed. Come on by and party with me and George Liquor... What former lead singer of a multi-platinum metal band stumbled shit-faced into a Hollywood Hills home (known for its "Less Than Zero"-esque parties), forcing the owner to toss the dude out on his blond butt?... Next week, Bon Jovi at the RIP Party and a recount of my annual nightmare... Here I come Kelly/Baruck. May the winds of Monterey Bay take this pain away. (Sorry.

Gabe). Friend out ...



**Helmet** — Lonn ups their ante to a cool mil.

By LONN M. FRIEND

### **RETAIL METAL TOP THIRTY**

2₩ L₩ TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
1	ALICE IN CHAINS	Dirt	Columbia	12	14	16	GUNS N'ROSES	Illusion I	Geffen
1 1 2	PEARL JAM	Ten	Epic	11	21	17	FAITH NO MORE	Angel Dust	Slash/Reprise
<b></b> 2 3	NINE INCH NAILS	Broken	Nthng/TVT/Int/Atl G			18	RED HOT CHILI	What Hits!?	EMI/ERG
<b> 7 4</b>	EXTREME	III Sides To	A&M	13	16	19	DANZIG	How The Gods.	. Def American
2 3 5	VARIOUS ARTISTS	Singles	Epic		22	20	GREAT WHITE	Psycho City	Capitol
4 5 6	MEGADETH	Countdown To	.Capitol	19	24	21	SCREAMING TREES	Sweet Oblivion	Epic
6 6 7	HELMET	Meantime	Interscope/Alt G	23	23	22	JACKYL	Jackyl	Geffen
5 8 8	MINISTRY	Psalm 69	WB/Sire			23	SAIGON KICK	The Lizard	Third Stone
3 4 9	TEMPLE OF THE DOG	Temple Of	A&M	10	15	24	WARRANT	Dog Eat Dog	Columbia
12 10	MOTHER LOVE BONE	Mother Love	Stardog/Mercury	15	19	25	PANTERA	Vulgar Display	Atco/EW/Atl G
7 10 11	UGLY KID JOE	America's	Stardog/Mercury	17	20	26	QUEEN	Greatest Hits	Hollywood
- 11 12	SKID ROW	B-Sides	Atlantic/Alt G			27	S.O.D.	Live At	Megaforce
8 9 13	RED HOT CHILI	Blood Sugar	Warner Bros.	22	28	28	EXODUS	Force Of Habit	Capitol
9 13 14	METALLICA	Metallica	Elektra	18	27	29	JOE SATRIANI	The Extremist	Relativity
<b></b> 17 15	CANNIBAL CORPSE	Tomb Of The	Metal Blade	14	18	30	DAMN YANKEES	Don't Tread	Wamer Bros.

# IILE 5 ME

### **TOP THIRTY RADIO**

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	MEGADETH	Countdown To	.Capitol
3	2	2	EXODUS	Force Of Habit	Capitol
2	3	3	HELMET	Meantime	Interscope/Atl G
5	4	4	UGLY KID JOE	America's	Stardog/Mercury
4	5	5	MINISTRY	Psalm 69	WB/Sire
7	7	6	DANZIG	How The Gods.	.Def American
10	8	7	ALICE IN CHAINS	Them Bones	Columbia
6	6	8	ROB HALFORD	Light Comes	Columbia
8	9	9	SUICIDAL TEND	The Art Of	Epic
9	10	10	MOTORHEAD	March Or Die	WTG/Epic
16	12	11	FEAR FACTORY	Soul Of A	Roadrunner
13	11	12	RAMONES	Mondo Bizarro	Radioactive
	24	13	S.O.D.	Live At	Megaforce
		14	FLOTSAM & JETSAM	Never To	MCA
18	16	15	EPIDEMIC	Decameron	Metal Blade
	25	16	NINE INCH NAILS	Broken	Nthng/TVT/Int/Atl G
14	13	17	DREAM THEATER	Images	Atco/EW/Atl G
24	20	18	SICK OF IT ALL	Just Look	Relativity
17	15	19	WIDOWMAKER	Blood And	Esquire
11	17	20	TROUBLE	Manic	Def American
		21	PRO-PAIN	Foul Taste	Energy
		22	NON-FICTION	In The Know	Grand Slamm/IRS
22	22	23	LIFE SEX & DEATH	The Silent	Reprise
15	14	24	BAD 4 GOOD	Refugee	Interscope/Atl G
12	19	25	FAITH NO MORE	Angel Dust	Slash/Reprise
23	18	26	WARRANT	Dog Eat Dog	Columbia
29	21	27	SKID ROW	B-Sides	Atlantic/Atl G
<b></b>		28	CANNIBAL CORPSE	Tomb Of The	Metal Blade
		29	EXTREME	III Sides To	A&M
26	26	30	DEICIDE	Legion	Roadrunner

Before we go any further, major apologies to WHVY, Atlantic Records and the Pilots we like to call Stone Temple. HVY has been on

this pup since Day One and both Bryan Schock and Michael Lee have permission to seat us front row to an Air Supply concert. We've since removed our heads from our rears and it's back to biz as usual... Favorite line heard at Foundations has to be that metal's exposure of Temple of the Dog, which resulted in the initial 60,000 unit sales base, meant "nothing"... And howza about that vahoo from some label no one ever heard of telling a recent cutback casualty that she lost her job 'cause she didn't get his friend tickets to a show. The guy ended up being escorted to his hotel room by security... Looks like Biohazard made lots of new fans over the past weekend. Congrats to both Roadrunner and Warner Bros.... As Z-Rock National tightens the playlist reigns, more of us realize the potential impact each individual affiliate can make in their respective market. The question is, how many of them are actually in touch with their listeners as well as stretching out their playlists during that time as opposed to playing the same artists and tracks already being sent thru the satellite?.. North Carolina, Orange County Board of Election Chairperson Barbara Fuasts denied Rock the Vote organizers access to voter registrar lists for a recent voter registration drive at a local concert. N.C. requires both a licensed registrar and voter registrar lists wherever registration takes place. According to Faust, "Those people [concert attendees] don't matter." At press time, the 60 who registered thru volunteers had their applications accepted..."Balls!" said the Queen. "If I had 'em. I'd be King," "Bull," said the Jack. "I got 'em and I ain't King!"... Grmuntruck!

By THELMA and LOUISE

#### RADIO KNOB O' THE WEEK



SHAWN LaBAR, KCLB, Coachella, CA Shawn "Get Me Another Beer, You Slimy Promo Rep" LaBar programs Jump Start Mondays thru Saturdays, but try getting him on the phone. He was sentenced to a radio career thru community service for a string of mattress removal

crimes in the Palm Desert area. During his five years at KCLB, he's told every bad joke ever created. He's striving for the ultimate job covering the Bob Hope Desert Classic, which requires sucking down free martinis in the press tent. Spare time is spent delivering flowers in hopes of getting laid. All the more reason why... we love ya.

#### TOP FIVE MOST ADDED

ARTIST GRUNTRUCK ALICE IN CHAINS WARRIOR SOUL COLLISION AC/DC

TITLE LABEL Push Roadrunner Dirt Columbia Love Destruction Chains Chaos Highway To Hell Atco/EW/Atl G

#### TOP FIVE PHONES

ARTIST **MEGADETH** MINISTRY

**EXODUS** Capitol **UGLY KID JOE** HELMET

TITLE Countdown To Extinction Psalm 69

LABEL Capitol Sire/WB

tied with America's Least Wanted Meantime

ALICE IN CHAINS Columbia Stardoo/Mercury Inter/Atl G



"IF THE WALLS COULD TALK"\* AND
"LIVIN' ON THE REDLINE"\* FEATURED
THIS MONDAY, OCTOBER 12 ON CBS-TV'S
NORTHERN EXPOSURE!!!



FROM THE SELF-TITLED
ALBUM, SKEW SISKIN
GIANT 24445 OUT NOW!

PRODUCED BY JIM VOXX

MANAGEMENT - MARTY WOLFF Borman/Moir Entertainment

1992 GIANT RECORDS

## PEDDLE METAL

#### PEDDLE PICKS



#### **FLOTSAM AND JETSAM**

**CUATRO** *MCA* 10678

Lead Track: "Never to Reveal"

Suggest: "Wading," "Double Zero,"

"Hypodermic Midnight Snack"

CD Street Date: October 13

**Contact:** Susan Greenwood (818) 777-4118

#### DREAM THEATER IMAGES AND WORDS

Atco 92148

Lead Track: "Under a Glass Moon"

Suggest: Don't miss them live!

CD Street Date: Out there

Contact: Matt Pollack (212) 275-2506



#### D.R.I.

**DEFINITION** Rotten 2093

Lead Track: "Acid Rain"

Suggest: Check out the video

CD Street Date: October 20



Contact: Michele Wallace (818) 331-4151

## SALUTATIONS SALUTA

#### WARRIOR SOUL

SALUTATIONS FROM THE GHETTO

NATION DGC-24488

Lead Track: "Love Destruction"

Suggest: Play "The Party" election day.

CD Street Date: October 13

**Contact:** Michelle Shore (310) 285-2732



#### **XTRALARGE**

**NOWiEATthem** Giant 24469

Lead Track: "Hooker"

Suggest: New band worthy of your ex-

posure

CD Street Date: October 13

Contact: John Sigler (310) 289-5511

#### **DAVE UHRICH**

**DAVE UHRICH** Red Light 88355

Lead Track: "Fury"

Suggest: "Quarter to Three," "City

Heat," "The Shipment"

**CD Street Date: Now** 

Contact: Mike Brandvold (708) 297-6538



#### **REPORTING STATIONS THIS WEEK**

C	FOX	Vancouver, BC
C	BL	Montreal, Quebec
K	BHU	Spearfish, SD
K	BPI	Denver, CO
K	BZR	Kansas City, MO
K	CLB	Palm Springs, CA
K	COU	Columbia, MO
K	CPR	San Luis Obispo, CA
K	DJK	Oakdale, CA
K	EPC	Colorado Springs, CO
KI	EYJ	Abilene, TX
K	FMA	Wickensburg/Phoenix, AZ
K	OZ	San Diego, CA
K	LBJ	Austin, TX
	LPI	Ruston, LA
	MJX	Little Rock, AR
	MSA	Grand Junction, CO
	NDI	H <mark>onolulu, Hl</mark>
	NEU	Kirksville, MO
	NON	Dallas, TX
	PFT	Houston, TX
	QAL	Winona, MN
	QLZ	Los Angeles, CA
	ROK	Deridder, LA
	RUX	Las Cruces, NM
	RVS	Lafayette, LA
	SDB	Manhattan, KS
	SJS	San Jose, CA
	100	Juneau, AK
K	ΓUΗ	Honolulu, HI

KUAF KUCI KUGS KUNV KWCW KWUR KZAK KZOK KZRX WAPI WASU WBAB WBAU WBSU WBIM WBIV WBIV WBOCR WDCT WDCT WDCT WDCT WDCT WDCT WDCT WDNR WBOS WEVL	St. Louis, MO Reno, NV Seattle, WA Phoenix, AZ Birmingham, AL Boone, NC Dayton, OH Babylon, NY Garden City, NY Boston, MA Bowling Green, OH Bridgewater, MA Boston, MA Buffalo, NY Tampa, FL Hanover, NH Fairfax, VA Cedar Knolls, NJ FZN Chester, PA Geneva, NY Memphis, TN
WEVL	Memphis, TN Bowling Green, OH
WFBG	Altoona, PA
WFCS	New Britain, CT
WFIT	Melboume, FL

WGIR	Manchester, NH
WGLS	Glassboro, NJ
HMHW	St. Cloud, MN
WHVY	Annapolis, MD
WIUS	Bloomington, IN
WIYY	Baltimore, MD
WJUL	Lowell, MA
WKLL	Utica, NY
WKNC	Raleigh, NC
WKNH	Keene, NH
WKQJ	Middletown, NY
<b>WKPX</b>	Sunrise, FL
<b>WLFR</b>	Pomona, NJ
<b>VLRN</b>	Miami, FL
WMBR	Cambridge, MA
<b>WMEB</b>	Orono, ME
<b>WHMW</b>	Mt. Pleasant, MI
WMPG	Portland, ME
WMUL	Huntington, WV
NNEW	New York, NY FZI
WNHU	West Haven, CT
WNYU	New York, NY
<b>NPCR</b>	Plymouth, NH
<b>NPGU</b>	Champaign, IL
<b>NPHD</b>	Elmira, NY
NPSC	Wayne, NJ
NPSU	University Pk, PA
NONY	Ithaca, NY
NQSU	Selinsgrove, PA
WREK	Atlanta, GA

WRFL WRIU WRLC WRRG WRZK WSFW WSGR	Lexington, KY Kingston, RI Williamsport, PA Rivergrove, IL Tallahasee, FL Seneca Falls, NY Port Huron, MI
NSMU	North Dartmouth, M.
NSOU	South Orange, NJ
VSTZ	Jackson, MS
NSUP	Platteville, WI
NTPA	Harrisburg, PA
WVBR	Ithaca, NY
<b>NVFS</b>	Tallahasee, FL
WVKR	Poughkeepsie, NY
VVVX	Highland Park, IL
NVXU	Cincinnati, OH
wwgc	Carrollton, GA
WWSP	Stevens Point, WI
WWVU	Morgantown, WV
VXDR	Newark, DE
VXMJ	Mt. Union, PA
VXPL	Fitchburg, MA
VXTB	Clearwater, FL
VXUT	Toledo, OH
VZIP	Akron, OH
VZMB	Greenville, NC
VZRC	New York, NY
-ROCK	National

## PEDDLE # METAL



Kevin 'Heavy Metal Shop" Kirk secently held a seame in his back room.

Trouble in the name of Trouble showed up, along with Rick Rubin; who appeared as a young, blond ma'e booking for virgins swice his age.



...and speaking of virgins, Earache's Jim Welch, Columbia's Josh Sarubin and Cathedral found the best way to get Bridget ...oh never mind.



One of our fives. The Beyond, recently met with Continuum execs to help pick the tracks for their next group of songs.



When our fave babe down Diego way, KIOZ's Peg Pollard, broke down and shaved her legs, the honeboys from Stone Temple Pilots came in packets out the 'imbs.

#### Advertisement



#### WHEELS & DEALS

#### By Steve Pross

Sikkas makes an offer; will Greta accept? Mercury, Interscope and a coterie of other labels are waving the elephant bucks in front of the Dave Crowley/Steve Levesquemanaged band. Mercury's Mike Sikkas and Interscope's Nigel Harrison expressed interest early, but a circus has now developed as other A&R lemmings afraid of missing out have come to the table with offers. An impressive list of luminaries attended Greta's two shows in L.A. last Wednesday at the Troubadour and the Coconut Teaszer including Ted Field, Tom Whalley, Tony Ferguson, Sandy Robertson, Jeff Aldrich, Joe Wissert, Bob Skoro, Bobby

#### Video Circus



Jim Rose: Bidding war for video rights.

Carlton, Randy Gerston, Komisar, Craig Kenny Aaronson, Marla McNally, Penny Muck, Dennis Rider Paula Ericson... Crowley and Levesque have another potential bidding war on their hands as A&M and Mercury are among those negotiating for the long-form video rights to Circus Jim Rose Sideshow... Five Epic stafincluding Goldman, Lee Dannay and Johnny Delp, plus Imago's Kate Hyman and Ron Baldwin, all boarded the Delta shuttle to Beantown

in order to witness Orangutang's show at the Axis two weeks ago. Expect a festival-sized A&R turnout for their next performance... A&M consultant Steev Riccardo was the Ione A&R person at the Lawrence, Kansas, Pub Crawl featuring 34 unsigned bands. Lawrence, home of the Bryan Huttenhower-signed PAW, may not be as fashionable as Seattle, but Stick, Roach Factory and Keely Zoo all could have deals soon... Freddy DeMann and Guy Oseary were in Seattle last weekend courting Green Apple Quick Step apparently with little success, while Michael Goldstone returned to L.A. for Drive Like Jehu's show at Bogart's in Long Beach... Interest brewing in the new demo by S.F.'s Prick. produced by Nine Inch Nail Trent Reznor... Vallejo hip-hop artist Ray Luv's fat debut indie release is also attracting serious major label interest... Psychedelic Furs frontman Richard Butler to Giant?... Sony Music's Janet Thompson offers Seattle grungemasters Crawl a publishing deal... Emerald Forest Publishing diva Marla McNally signs Bob Pfeiffer's tribute to the Brady Bunch - Eve's Plumb ... First release thru Sonic Youth's production deal with Geffen is Cell, a Hoboken band whose last recording was on Thurston Moore's Ecstatic Peace label... Todd Sullivan brings in Halifax-based Sloan to Geffen... Frankie LaRocka and Ben Goldman are behind Epic's signing of SSL... The Disciples have a demo deal with Giant's Kenny Ostin... Are Zak Wylde and Victor an Item?... Melanie Gold stays on at Island's A&R dept. in L.A.... Buzz Bin: Bleed, Dr. Unknown, Robert Anton Wilson, Bronx Zoo.

#### **NEW ARTISTS**



#### Shai

Title
"If I Ever Fall In Love"

#### Label Gasoline Alley/MCA

Reminiscent of such street corner new jacks as Boyz II Men and Color Me Badd, Shai — which the band says means "personification of destiny" — is made up of four Howard University alums. Carl Louisiana native "Groove" Phillips holds the production/arrangement reins, but Boston's Garfield A. Bright, Miami's Marc Gay and New Jersey-born Darnell Van Rensalier contribute heavily to the writing and music. The quartet recorded a demo of this a cappella track for \$100, got it added at WPGC in Washington, D.C., where it became the #1 most requested song on the station, leading to a deal with Stiefel-Phillips' MCA-distributed Gasoline Alley label. The group combines classic '60s Motown soul harmonies with an up-to-date street edge provided by Martin's production.

#### **Suggested Cuts**

Last week's Wildcard, "If I Ever Fall In Love" is proving to be an instant crossover smash at Top 40.

#### Comments:

Said record-setting baseball player **George Brett**: "It's a hit, and I should know because I've had 3,003 just like it."



#### **Michael Penn**

Title
"Free For All"

Label RCA

Winner of MTV's "Best New Artist" at their 1990 Video Music Awards for his debut album, "No Myth," which produced a left-field hit in the title track, Michael Penn is no longer referred to as the older brother of Madonna's ex-husband, but is an acclaimed singer-songwriter in his own right. Working once again with producer Tony Berg and keyboardist Patrick Warren. Penn straddles folk sensitivity and rock aggression on such intricately arranged, ironytinged Beatlesque narratives as "Seen The Doctor," which starts out as a standard love song only to segue onto an operating table, where the tale's subject is literally undergoing open heart surgery while uttering such inspirational verse as "You're just a fucking bore/Like Dorothy Lamour/Dolled up in Singapore/To meet the Commodores/Don't call anymore."

#### **Suggested Cuts**

"Seen The Doctor" is gathering PoMo and Album support in its bid for pop acceptance.

#### Comments:

Said **Brett**: "I really enjoy his version of the **Leadbelly** classic, 'Pine Tar Blues."

## CLINTON/GORE



## **HOSTED BY BOB COBURN**

OCTOBER 1st

CONSISTENTLY PERFORMING BEYOND THE NORM.



RAMONES BANG HEADS AT RETAIL: RadioactiveIMCA recording artists Da Ramones make a special midnight in-store appearance at HMV in N.Y.C. to promote their new album. "Mondo Bizarro." and to name the following honorary pinheads after they asked if it were true the guys were really bruddas (I-r): C.J. Ramone, Uni Account Service Rep Bill Phifer, Johnny Ramone, Uni Intern Hollie Sobray, Uni Account Svee. Rep Mark Erdheim, Uni Product Development Mgr. Scott Yeckes. Marky Ramone, Joey Ramone and Overland Mgmt.'s Chris Gibson.



PHE PHI PHO PHUM: RCA rapper Me Phi Me greets tabel friends and members of the L.A. radio community shortly after his performance at the Palace and just before someone cut the cheese and sent the following to the exits whistling the theme to "Beans, Beans The Musical Fruit" (1-r): d.j. Ray Chatters, RCA Local Promo Mgr. Gary Richards, RCA Nat'l Dir., W.C. Promo and Nat'l Dance Radio Promo Terry Anzaldo, Hot 1-98 GM Lee Coleman. Me Phi Me, and KKXX-FM PD Steve Wall, Pictured in-front: KKXX-FM mixers The Baker Boyz.



WHO'S ZOOING WHO?: Mick Fleetwood of Capricorn Records act The Zoo regales the staff at KQRC-FM in Kansas City with tales of seeing Stevie Nicks naked and how to manage their money while promoting his band's new album, "Shakin' The Cage" and trying to hum 50 cents for a cup of coffee. Seen wishing the visiting Mick was Jagger are (1-r): group member Gregg Wright, KQRC d.j. A.J., Fleetwood, KQRC MD Valorie Knight and KQRC PD Doug Sorenson.

mands a stage like no one else, and when he sits on a barstool smoking a cigarette and singing one of his "saloon" songs, you realize it's the end of an era in music that will never be back. The

show was alternately iconic, hilariously campy and truly moving, even as we wondered if it wasn't really **Joe Piscopo** we were watching.

BUT WE SWEAR WE SAW HER LAST WEEK ON "AR-SENIO": Gaffe of the week has to go to the label which sent out an order sheet soliciting sales on an upcoming boxed Bessie Smith set that read, "Bessie Smith is now approaching worldwide legend. She is performing around the country, and is one of the hottest black entertainer/performers." Of course, Bessie Smith died 55 years ago in





**Frank Sinatra:** A different kind of Nirvana.

Clarksdale, Mississippi, bleeding to death after being refused admittance to a white-only hospital for treatment of injuries she sustained in an auto accident.

FEEL THE VIBE: That joint venture between Quincy Jones Entertainment and Time Publishing, Vibe magazine is already a source of controversy, with ex-backer Russell Simmons blasting the editorial staff for "excluding people who are representative of the culture the magazine claims to cover"... Is Henry Rollins talking to Def American's Rick Rubin about a custom label, which would include such PoMo pioneers as James Chance and Alan Vega?... Are Was (Not Was) and N.W.A. both history?... The Chameleon/Dramarama impasse has reached the name-calling stage... David Fricke's been named new Music Editor at Rolling Stone, with Jim Henke being kicked upstairs to VP and Editorial Director of the zine's new music projects division. But is there more news to come?...

BLINDED BY THE LIGHT: What indie publicists are being wined and dined by at least four major labels for the rock & roll band they're managing on company time while their bosses remain blissfully ignorant?... What recently hired editor has pissed off his magazine's record reviewers by sending out "Dear John" letters saying their services were no longer required?... What label chairman is ignoring the fact his company's in shambles because he's on tour with his own band?... What East and West Coast publicity heads for the same label insist they've buried the hatchet on a festering bi-coastal feud?... What former Artist Development/Publicity head was offered one-half of her former job — at one-half the salary?

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)



## TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

#### **WINNERS**



#### MOST

- 1. PETER GABRIEL
- GARTH BROOKS/CHASE
- ALICE IN CHAINS

#### OST TOP 5's

- 1. PETER GABRIEL
- 2. ERIC CLAPTON
- 3. GARTH BROOKS/CHASE

#### MOST TOP 10's

- 1. ERIC CLAPTON
- 2. PEARL JAM
- 3. GARTH BROOKS/CHASE



**BETH STEWART** 403 Retail Stores (Atlanta)

#### SUPER CLUB MUSIC

- 1. GARTH BROOKS/CHASE
- 2. ERIC CLAPTON

- 3. PEARL JAM
  4. MARY J BLIGE
  5. NINE INCH NAILS
- SINGLES (ST)
- ARRESTED DEVELOPMENT
- 8. EN VOGUE
- 9. EXTREME
- 10. QUEEN/GREATEST HITS



DOUG SMITH 95 Retail Stores (Pittsburgh)

#### NAT'L RECORD MART

- 1. MICHAEL BOLTON 2. PETER GABRIEL
- 3. GARTH BROOKS/CHASE
- 4. ALICE IN CHAINS 5. ERIC CLAPTON 6. BILLY RAY CYRUS

- EXTREME
- **PEARL JAM**
- 9. NINE INCH NAILS
- 10. SINGLES (ST)



STEVE CHALFANT 167 Retail Stores (Philadelphia)

#### **WEE THREE**

- 1. PETER GABRIEL
  2. MICHAEL BOLTON
- 3. ERIC CLAPTON
- 4. PEARL JAM 5. GARTH BROOKS/CHASE
- 6. ALICE IN CHAINS 7. BILLY RAY CYRUS
- 8. QUEEN/GREATEST HITS 9. SINGLES (ST) 10. MARY J BLIGE



STAN GOMAN 61 Retail Stores (Sacramento)

#### **TOWER NATIONAL**

- 1. GARTH BROOKS/CHASE
- 2. ERIC CLAPTON
- 3. SINGLES (ST)
- PEARL JAM
- SINEAD O'CONNOR NINE INCH NAILS
- 7. QUEEN/GREATEST HITS 8. ANNIE LENNOX
- 9. EXTREME
- 10. RED HOT CHILIS (BLOOD)



CHUCK LEE 306 Retail Stores (Los Angeles)

#### WHEREHOUSE

- 1. GARTH BROOKS/CHASE 2. PETER GABRIEL
- 3. ALICE IN CHAINS
- ERIC CLAPTON BILLY RAY CYRUS
- 6. PEARL JAM
- MICHAEL BOLTON
- 8. DA LENCH MOB
- 9. SINGLES (ST) 10. BROOKS & DUNN



MIKE KAUPP 145 Retail Stores Boston/Wash D.C.)

#### STRAWBERRIES/WAXIE MAXIE'S

- 1. PETER GABRIEL
  2. ERIC CLAPTON
  3. MICHAEL BOLTON
- 4. ALICE IN CHAINS 5. PEARL JAM
- 6. EXTREME
- **GARTH BROOKS/CHASE**
- 10,000 MANIACS
- 9. SPIN DOCTORS
- 10. SINGLES (ST)



#### HASTINGS/CD

- 1. GARTH BROOKS/CHASE 2. ALICE IN CHAINS
- 3. ERIC CLAPTON
- PEARL JAM PETER GABRIEL
- MICHAEL BOLTON
- **NINE INCH NAILS**
- **GEORGE STRAIT**
- 9. SINGLES (ST)
- 10. METALLICA



TOM TUOMELA

#### NAVARRE

- 1. ERIC CLAPTON
  2. QUEEN/GREATEST HITS
  3. BOBBY BROWN

- 4. GARTH BROOKS/CHASE 5. GARTH BROOKS/BEYOND 6. ALICE IN CHAINS
- **PUBLIC ENEMY**
- 8. EXTREME
- 9. SINGLES (ST)
- 10. PETER GABRIEL



LYNN BATCHECK 36 Retail Stores (Columbus)

#### REC&TAPE OUTLET

- 1. PETER GABRIEL
- 2. AL B. SURE! 3. MARY J BLIGE
- DA LENCH MOB
- 5. ALICE IN CHAINS
  6. ARRESTED DEVELOPMENT
- 7. MICHAEL BOLTON
- 8. BOBBY BROWN 9. GARTH BROOKS/CHASE
- 10. ERIC CLAPTON

## TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

**Harmony House** records and tapes

SANDY BEAN 33 Retail Stores (Detroit)

#### HARMONY HOUSE

- 1. PETER GABRIEL
- 2. ALICE IN CHAINS 3. BILLY RAY CYRUS
- **GARTH BROOKS/CHASE**
- **NINE INCH NAILS**
- SINGLES (ST) 10,000 MANIACS
- 8. ERIC CLAPTON
- MICHAEL BOLTON
- 10. PEARL JAM



JOHN GRANDONI 19 Retail Stores (Buffalo)

#### CAVAGES

- 1. MICHAEL BOLTON
- 2. PETER GABRIEL
- 3. GARTH BROOKS/CHASE 4. BILLY RAY CYRUS
- 5. PEARL JAM
- 6. ERIC CLAPTON
- 7. ALICE IN CHAINS 8. GUNS N' ROSES I
- 9. BODY COUNT
- 10. HOUSE OF PAIN

#### **BAKER & TAYLOR**

**AUDIO** 

MIKE BASHKIN 500 Accounts (Chicago)

#### **BAKER & TAYLOR ONE-STOP**

- 1. PETER GABRIEL
  - 2. ALICE IN CHAINS
  - 3. MICHAEL BOLTON
  - BUSHWICK BILL ERIC CLAPTON

  - 6. RED HOT CHILIS (HITS)
- **COMPTONS MOST WANTED**
- SINGLES (ST)
  GARTH BROOKS/CHASE
- 10. PEARL JAM



David Levine 2 retail stores

#### **HMV**

- PETER GABRIEL
- SINEAD O'CONNOR
- 3. ERIC CLAPTON
- 4. 10,000 MANIACS 5. ANNIE LENNOX
- SINGLES (ST) SUZANNE VEGA
- MICHAEL BOLTON
- 9. SPIN DOCTORS
- 10. k.d. lang



MARK MARTENS 150 Accounts (Michigan)

#### STATE WIDE DIST.

- 1. MICHAEL BOLTON
- 2. ALICE IN CHAINS
  3. RED HOT CHILIS (HITS)
- 4. 10,000 MANIACS
- 5. GÁRTH BROOKS/CHASE
- 6. ERIC CLAPTON
  7. E.CLAPTON/TIME PIECE
- 8. JOE COCKER **BRYAN ADAMS** 9.
- 10. SMITHS (HITS)



GREG SHAVER 200 Accounts (Oakland)

- MUSIC PEOPLE 1. DA LENCH MOB
  - 2. RBL POSSE
  - 3. COMPTONS MOST WANTED
    4. TOTALLY INSANE

  - MARY J BLIGE

  - 6. E-40 7. CLICK
  - 8. BUSHWICK BILL
  - 9. PETER GABRIEL
  - 10. R. KELLY



MIKE PFAFFL 12 Retail Stores (Milwaukee)

#### MAINSTREAM RECORDS

- 1. PETER GABRIEL
- 2. ALICE IN CHAINS

- BUSHWICK BILL MARY J BLIGE ERIC CLAPTON
- **BOOMERANG (ST)** WILLIE D
- MICHAEL BOLTON
- SAIGON KICK
- 10. BOBBY BROWN



KATHY SHEDD 4 Retail Stores (Mpls)

#### DOWN IN THE VALLEY

- 1. ALICE IN CHAINS
- 2. PETER GABRIEL
- 3. RED HOT CHILIS (HITS)
- ERIC CLAPTON NINE INCH NAILS
- 10,000 MANIACS
- SUGAR
- PETER HIMMELMAN
- 9. GARTH BROOKS/CHASE
- 10. SINEAD O'CONNOR



TOM SCHLAPAK 2 Retail Stores (New York)

#### MUSIC MERCHANTS

- 1. PEARL JAM
- 2. ERIC CLAPTON
  3. RED HOT CHILIS (BLOOD)
- QUEEN/GREATEST HITS
- TEMPLE OF THE DOG ROGER WATERS
- SINGLES (ST)
- 8. UGLY KID JOE 9. MEGADETH
- 10. EXTREME



MIKE SCHNEIDER
7 Retail stores (Illinios)

#### APPLE TREE

- 1. PETER GABRIEL
- 2. ALICE IN CHAINS
  3. NINE INCH NAILS
  4. ERIC CLAPTON

- **10,000 MANIACS**
- SINEAD O'CONNOR RED HOT CHILIS (HITS)
- 8. SINGLES (ST)
- 9. SMITHS (HITS) 10. PEARL JAM

REPEAT THE BEAT

MIKE LEWIS 58 Accounts Retail & Jukebox (Michigan)

- REPEAT THE BEAT

  1. PETER GABRIEL

  - 2. NINE INCH NAILS
  - 3. SINEAD O'CONNOR **ALICE IN CHAINS** 4.
  - 5.
  - SINGLES (ST) GOOBER AND THE PEAS
  - **ERIC CLAPTON** 8. 10,000 MANIACS
  - 9. SUZANNE VEGA



JIM DAWSON 400 Accounts (Columbus)

#### **CAMPUS ONE-STOP**

- 1. PETER GABRIEL
  2. ALICE IN CHAINS
- 3. MICHAEL BOLTON
- 10,000 MANIACS ERIC CLAPTON
- 5. 6. MARY J BLIGE
- PEARL JAM
- 8. PUBLIC ENEMY 9. AL B. SURE!
- 10. GARTH BROOKS/CHASE



#### RERAP

By Mitch Perliss

Over 1,000 customers visited 42 vendor booths last Thursday night during "Discovery '92." Abbey Road's first-ever convention held last week at the Sheraton Norwalk Hotel. According to Ron Simms, the one-stop's director of marketing, the purpose of the convention was to make his customers aware of upcoming fourth quarter product. Initially unsure of what would transpire, Simms said he looked at the event as a "massive artist instore." The response was so overwhelming that the entire hotel ran out of food three hours into the event and had to go to the local Price Club to buy additional soda. All of the major music distributors had booths, as did many computer, blank tape, video and accessory vendors. Simms said that an especially strong emphasis was made toward Latin music and that every Latin distributor had a booth. Vendors trying to convince retailers to stock product included Bob Garmisa and Pat Stanley of Case Logic, Maxell's Mike Flores and Mike Bolton. Image Entertainment's Barbara Adolf and Pioneer's Tom Smelser. As an added attraction, Kik Tracee, Weird Al, MC Ren, Peter Himmelman, Dada and Beach

#### **GWAR Breaks Out**



GWAR: Midnight coming-out party at Rochester's House of Guitars.

Boy Bruce Johnston spent the evening signing autographs and talking with the accounts. After all was said and done, Simms felt the conclave was so successful that he's thinking of having two such events in '93... House of Guitars in Rochester. N.Y., opened at midnight Monday night to sell the new R.E.M., Stevie Ray Vaughn, GWAR, Body Count, Dread Zeppelin, Soul Asylum, Roxette and Bob Marley four-CD set. Customers received a free, full-color Marley poster ..... Hope The Box has better success being promoted elsewhere than at Century Cable. I found the station by accident while playing with the clicker about four months ago but still haven't been notified by my cable company that the station is available on the system.... The reason Extreme did their midnight in-store at Strawberries in Boston as opposed to that national chain was because "Strawberries supported them when they were a small unknown band and nobody else wanted them." and lead guitarist Nuno Bettencourt once worked for them. The group spent over three hours signing autographs for more than 2,000 fans who came from as far away as New Hampshire Connecticut..... Wee Three's Steve Lerner has followed Michael Rigby and moved to Richmond, VA to head up new release buying for Circuit City's move into software... Jeff Hatfield was named Manager of the Year at the recent Wherehouse convention, with John Weldon honored as District Manager of the Year. Delaina Brown won the \$3,000 top prize during the talent contest, where judges included Mercury's Jeff Brody and PGD's David Fitch.

#### MINI MUGS



SMELLS LIKE A LAME MINI-MUG CAPTION: Scotti Bros. employees get free lunch and a limited photo op. to celebrate gold status for Weird Al Yankovich's label release. "Off The Deep End" as the following get muscle spasms trying to pat themselves on the back (1-r): label GMIVP Sales Chuck Gullo, Director Special Projects Tad Dowd, mgr. Jay Levey. "Weird Al" and Sr. VP Promotion Ben Scotti.



**EXTREME EMBARRASSMENT:** Probably best describes how Relativity Records recording artist and guitar maestro **Joe Satriano** I) was feeling upon being forced to exchange plesantries with **Dwight Foster** of "Top Hits" in Laguna Beach during an in-store at Wherehouse's Hollywood store for his new album. "The Extremist." Foster found himself just as red-faced when he discovered Satrian's hand covered with shaving cream.



VIBE RATES: Vibe, the new hip-hop magazine from Quincy Jones Entertainment and Time Publishing Ventures, celebrated publication at a recent party in Hollywood featuring performances by Black Sheep and Pharcyde, Seen shortly after the spiked punch kicked in and before Russell Simmons split the premises are the following people who used to work for the Village Voice, Seven Days or Spin (I-r): Time, Inc. Corporate Editor Gil Rogin, Executive Editor Diane Cardwell, Quincy Jones, Sr. Editor Scott Pulson-Bryant and Editor-In-Chief Jonathan Van Meter.



## *EAKOUTS*

Hot new or resurging albums as reported by the nation's leading record merchandisers

The pre-Christmas product explosion in retail land continues hot and heavy this week as seven new albums are doing big, big business. Three, Alice In Chains, Peter Gabriel and Michael Bolton, all debut in the national Top Ten. Post Modern smashes from 10,000 Maniacs and a Red Hot Chili Peppers "Best Of" are heading for the Top 20. And, rap winners from Bushwick Bill and Compton's Most Wanted are also charting strongly this week.

#### **WINNERS**

88%

80%

72%

59%

55%

- **ALICE IN CHAINS**
- PETER GABRIEL
- **MICHAEL BOLTON**
- **10,000 MANIACS**
- **RHCP**

- (Columbia 52475)
- (Geffen 24473)
- (Columbia 52783)
- (Elektra 61385)
- (EMI/ERG 94762)
- C. MOST WANTED
- **BUSHWICK BILL** 8
  - **NINE INCH NAILS**
- G. BROOKS (Chase)
- 10 **EXTREME**
- (1 Word/Epic 52984) 13%
- (Rapalot/Prior 57191) 17%
- (Int/TVT/Atl G 92213) 15%
- (Liberty 98743) 12%
- (A&M 540006) 11%

#### ABBEY ROAD / RON SIMMS /

#### LOS ANGELES

- Alice In Chains
- Smiths (Best Of) RHCP
- 10,000 Maniacs
- Michael Bolton
- Da Lench Mob

#### APPLE TREE / MIKE

#### SCHNEIDER / ILLINOIS

- Peter Gabriel
- Alice In Chains
- Nine Inch Nails
- 10.000 Maniacs
- Sinead O'Connor

#### ARROW DISTRIBUTORS / TONY

#### BRENNER / SOLON, OHIO

- Michael Bolton Peter Gabriel
- Alice In Chains
- Great White
- Skid Row

#### ASSOCIATED ONE-STOP / PAM

#### **DUNN / PHOENIX**

- Peter Gabriel
- Alice In Chains
- Michael Bolton
- **RHCP**
- Trey Lorenz
- C Most Wanted
- **RBL** Posse

#### ATLANTA CD / ALISON EVANS /

#### **COBB**

- Peter Gabriel Alice In Chains
- Mother Love Bone
- Nine Inch Nails
- Extreme

#### **BELIEVE IN MUSIC / PAULA**

#### TANIS / GRAND RAPIDS

- Peter Gabriel
- Michael Bolton
- Smiths (Best Of)
- **Utah Saints**
- Alice In Chains

#### CAMELOT / LEW GARRET / CANTON

#### Peter Gabriel

- Michael Bolton
- Garth Brooks
- Alice In Chains
- 10,000 Maniacs
- Nine Inch Nails
- RHCP

#### CAMPUS RECORDS / JIM DAW-

#### SON / COLUMBUS

- Peter Gabriel Alice In Chains
- Michael Bolton
- 10,000 Maniacs
- Al B. Sure!
- Bushwick Bill
- Blind Melon

#### CAVAGES / JOHN GRANDONI /

#### **BUFFALO**

- Michael Bolton
- Peter Gabriel Alice In Chains
- 10.000 Maniacs
- **Bushwick Bill**
- Da Lench Mob

#### **CENTRAL SOUTH / TONY ROSS**

#### / NASHVILLE

- **Bushwick Bill**
- Michael Bolton RHCP
- C Most Wanted
- Pam Tillis

#### CML / DAVE QUILLO / ST. LOUIS

#### Peter Gabriel

- RHCP
- Michael Bolton
- Alice In Chains
- 10,000 Maniacs

#### DOWN IN THE VALLEY /

#### KATHY SHEDD / MPLS

- Peter Gabriel
- Alice In Chains
- Garth Brooks RHCP
- 10,000 Maniacs
- Mother Love Bone

#### H.L. DIST / NELSON PEREZ /

#### MIAMI

- Peter Gabriel
- Alice In Chains Michael Bolton
- 10.000 Maniacs
- Shabba Ranks
- Steel Pulse
- **RHCP**

#### HARMONY HOUSE / SANDY

#### BEAN / DETROIT

- Peter Gabriel
- Alice In Chains
- RHCP 10.000 Maniacs
- Mike Reid

#### HMV / DAVE ROY / NYC

- Peter Gabriel
- Sarafina (ST)
- 10,000 Maniacs Alice In Chains
- RHCP
- Smiths (Best Of) Michael Bolton

#### JEK ENTERPRISE / MITCHEL

#### ASCH / BALTIMORE

- Trey Lorenz
  - Shabba Ranks
- Michael Bolton Aretha Franklin (Box)

#### MCD MUSIC / LOU GHIRALDI,

- **GREAT NECK** 
  - Marky Mark
  - Singles (ST)
  - Skid Row
- Ocean Colour Scene
- **Jayhawks**

#### MOBY DISC / BOB SAY / LOS

- **ANGELES** 
  - Peter Gabriel
  - Alice In Chains
  - RHCP
  - Mother Love Bone Smiths (Best Of)

#### MUSIC CITY RECORD DIST /

- LARRY WEBB / NASHVILLE
  - Michael Bolton
  - Peter Gabriel Pam Tillis
  - Mike Reid
  - Alice In Chains 10,000 Maniacs

RHCP

- MUSIC PEOPLE / GREGG
- SHAVER / OAKLAND C Most Wanted
  - Peter Gabriel
  - **Bushwick Bill**
  - Alice In Chains L Shade Of Brown
  - RHCP

## Breakouts

Hot new or resurging albums as reported by the nation's leading record merchandisers

#### NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH

Michael Bolton Peter Gabriel Alice In Chains 10,000 Maniacs Bushwick Bill RHCP Darryl & Don Ellis

#### NAVARRE / ERIC VINCENT / **MINNEAPOLIS**

Alice In Chains Peter Gabriel Nine Inch Nails Da Lench Mob Michael Bolton RHCP C Most Wanted

#### NORTHEAST ONE-STOP/ GEORGE SMITH / ALBANY

Peter Gabriel Alice In Chains RHCP 10,000 Maniacs Michael Bolton

Nine Inch Nails

#### **NORTHERN LIGHTS / MIKE**

ELIAS / ST PAUL C Most Wanted Da Lench Mob Rushwick Rill Alice In Chains Peter Gabriel Lucinda Williams

#### NOVA / JOHN UNDERWOOD / **ATLANTA**

Garth Brooks Da Lench Mob Al B. Sure! Nine Inch Nails **Bad Company** Extreme **Public Enemy** 

#### PACIFIC COAST ONE-STOP / RICH LOCKWOOD /

**CHATSWORTH** 10.000 Maniacs Alice In Chains Michael Bolton RHCP Peter Gabriel C Most Wanted

Smiths (Best Of)

#### PEPPERLAND / MIKE ROBERTSON / LEWISTON, ID

Great White Garth Brooks Michael Bolton Nine Inch Nails 10.000 Maniacs

#### RECORD & TAPE TRADER /

ROSS HEWSON / BALTIMORE Alice In Chains Peter Gabriel RHCP 10,000 Maniacs Singles (ST)

#### RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND

Michael Bolton RHCP Alice In Chains Peter Gabriel 10.000 Maniacs

#### ROSE RECORDS / CHRIS MOR-

RISON/CHICAGO Peter Gabriel Alice In Chains 10.000 Maniacs Michael Bolton

#### ROUNDUP/LAURA AVERY/ SEATTLE

Alice In Chains **Bad Company** Michael Bolton Extreme Mother Love Bone

#### SCOTT'S ONE-STOP / TRACY DOWNING / INDIANAPOLIS

Alice In Chains Bushwick Bill Peter Gabriel Michael Bolton 10.000 Maniacs

#### SOUND SHOP / JANICE SHEL-

LEY / MEMPHIS Garth Brooks Michael Bolton Alice In Chains Extreme Peter Gabriel

#### SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Peter Gabriel Michael Bolton Alice In Chains Bushwick Bill C Most Wanted 10,000 Maniacs

#### SOUNDS & VIDEO / KATHY

STAMM / MILWAUKEE Peter Gabriel Alice In Chains **Bushwick Bill** Michael Bolton RHCP

#### SOUTHWEST WHOLESALE /

PAUL BROCKMAN / HOUSTON **Utah Saints** Alice In Chains Michael Bolton Shabba Ranks Peter Gabriel

#### STRAWBERRIES / MIKE KAUPP / **BOSTON**

Peter Gabriel Alice In Chains Michael Bolton 10,000 Maniacs RHCP

#### STREETSIDE / KIM HAYES / ST. LOUIS

Alice In Chains Peter Gabriel Michael Bolton RHCP C Most Wanted Spin Doctors

#### TOWER / RICHARD DAHRINGER

/ANN ARBOR Peter Gabriel Alice In Chains 10,000 Maniacs Smiths (Best Of) RHCP Michael Bolton

#### TOWER / RON RIDENOUR /

Weird Nightmare

BELLEVUE Jude Cole Bad Co. Michael Penn Alice In Chains

#### TOWER / CHERYL COLBURN / SHERMAN OAKS

Peter Gabriel Nine Inch Nails 10.000 Maniacs Gipsy Kings RHCP Alice In Chains

#### TOWER / DAMON SCHROADER / TACOMA

Alice In Chains 10,000 Maniacs Michael Bolton L Shade Of Brown Shabba Ranks

#### TOWER 2 / DAVID DEETER / SAN **FRANSISCO**

Peter Gabriel Al B. Sure! Sinead O'Connor Alice In Chains RHCP 10,000 Maniacs Michael Bolton

#### TOWER SUNSET / SKIP CLARY /

LOS ANGELES Peter Gabriel Sinead O'Connor Suzanne Vega Alice In Chains RHCP 10,000 Maniacs

#### TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / RUFFALO

10,000 Maniacs Michael Bolton Peter Gabriel Alice In Chains Al B. Sure!

#### UNIQUE RECORD DIS-TRIBUTORS / IRV CHAFFERDET

/ NEW HYDE PARK Trey Lorenz Shabba Ranks Michael Bolton C Most Wanted Chante Moore

#### UNIVERSAL ONE-STOP/ **DEBBO HOUGHTON /**

**PHILADELPHIA** RHCP Peter Gabriel Michael Bolton 10.000 Maniacs Alice In Chains

#### WEE THREE / MICHELLE TRANHAM / PHILADELPHIA

10.000 Maniacs Alice In Chains Michael Bolton Peter Gabriel

#### WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO

Extreme Da Lench Mob Peter Gabriel Garth Brooks Skid Row Alice In Chains Michael Bolton

#### WHEREHOUSE / JEFF WHEELER /FRESNO

Alice In Chains Peter Gabriel Extreme Singles (ST) H In Vegas (ST)

#### WHEREHOUSE / BOB BELL / LA

Peter Gabriel Alice In Chains Michael Bolton C Most Wanted RHCP 10,000 Maniacs





A S T

## HITS TOP FIFTY ALBUMS

Another week of great releases, as **Peter Gabriel** closes the #3 spot, **Michael Bolton** comes in at #5, with his single shipping at press time. **Alice In Chains** hits at #6, **Red Hot Chili Peppers'** "What Hits" comes in at #20, **10,000 Maniacs** flies

out-of-the-box to land the #24 position and Rap saies land **Bushwick Bill** and **Compton's Most Wanted** at #43 and #45. Country Awards spark sales for **Vince Gill** jumping from #39 to #31 and **Mary C Carpenter** who re-debuts at #47.

S	W	W	Peppers Winat Hits comes in a	at #20, 10,000 inaniacs files #	#39 to #31 and mary C Carpertier who re-debuts at #4		
A G	E E	E	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
0	K	K					
••	1	1	GARTH BROOKS	THE CHASE	Liberty 98743	Gargantuan sales	178.0
1	2	2	ERIC CLAPTON	UNPLUGGED	Reprise 4-5024	Over a million and 1/4	127.8
••		3	PETER GABRIEL	US	Getten 24473	Killer debut	105.9
2	3	4	PEARL JAM	TEN	Epic/Assoc. 47857	All MTV	90.7
		5	MICHAEL BOLTON	TIMELESS	Columbia 52783	Hot remakes	87.9
••		6	ALICE IN CHAINS	DIRT	Columbia 52475	Sensational first week	80.3
5	4	7	SINGLES	SOUNDTRACK	Epic/S'trx 52476	Top 10 movie	76.6
	6	8	NINE INCH NAILS	BROKEN	TVT/Int/Atl G 92213	Monster EP	76.3
7	9	9	BILLY RAY CYRUS	SOME GAVE ALL	Mercury 510-635	Needs new crossover	73.0
4	7	10	MARY J. BLIGE	WHAT'S THE 411	Uptown/MCA 10681	Hot crossover leads	67.5
	5	111	EXTREME	III SIDES TO EVERY	A&M 540006	Hot video leads	64.2
••	17	12	SINEAD O' CONNOR	AM I NOT YOUR GIRL	En/Chr/ERG 21952	The Pope's pick	56.5
9	12	13	QUEEN	GREATEST HITS	Hollywood 61265	Hits package	56.4
3	8	14	BOBBY BROWN	BOBBY	MCA 10417	New single breaking	53.8
8	10	15	BOOMERANG	SOUNDTRACK	LaF/Arista 26006	PM Dawn #5	53.1
••	20	16	DA LENCH MOB	GUERILLA'S IN	Atco/EW/Atl G 9220	6 Ice Cube's back up band	50.9
10	14	17	EN VOGUE	FUNKY DIVAS	Atco/EW/Atl G 9212	1 Contains multiple smashes	50.9
14	16	18	ARRESTED DEVELOPMENT	3 YEARS, 5 MONTHS	Chry/ERG 21929	Ready for new single	50.1
6	11	19	PUBLIC ENEMY	GREATEST MISSES	DJ/Chaos/Col. 5301	4Hot B' Sides package	45.8
-	••	20	RED HOT CHILIS	WHAT HITS	EMI/ERG 94762	Hits package	44.1
11	<b>15</b>	21	RED HOT CHILIS	BLOODSUGARSEX	Warner Bros 26681	New single on MTV	41.7
13	18	22	TEMPLE OF THE DOG	TEMPLE OF THE DOG	A&M 75021	All MTV	38.1
12	19	23	ELTON JOHN	THE ONE	MCA 10614	New single shipping	38.0
••	••	24	10,000 MANIACS	OUR TIME IN EDEN	Elektra 61385	Hits the ground running	35.7
15	13	25	GARTH BROOKS	BEYOND THE SEASON	Liberty 98742	Xmas, charity	35,4

## RIVEING







#### GLORIA ESTEFAN

"Always Tomorrow"

#### PAUL WESTERBERG

"Dyslexic Heart"

## SHAMEN "LSI (Love Sex

(Love Sex Intelligence)"

### OUT OF THE BOX!

WXKS add **STR94 PWRPIG** add WKBO add add WIX96 WKDD add KJ103 add **B95** add add WBBQ G105 add K92 add WERZ add add WFLY

## FROM "SINGLES" SOUNDTRACK! 7 HITS TOP FIFTY ALBUMS! OVER 1,000,000 SOLD!

PWR99 add
KWOD add
195 add
WPST add
KYRK add
KISX
KLYV add
KNOE add
KQIX add
WKFR add
WRQK add

WENZ 11-8 KROQ #9





#### EARLY BELIEVERS INCLUDE:

HOT97	add		ON:
WJMO	add	Hill	Y95
KJ103	bba	N. P	WHAH
	Mark	100	WTIC
WHYT	deb	22	KTFM
KHTK	dob	30	WDJX
KWOD	deb	30	KAY107
KHIFI	deb	31	KKXX
WKSS	deb	34	KMGZ
PWR10	2 deb	39	KNOE

KRBE 29-27

epic





#### HITS TOP FIFTY BUMS

_		
	Α	H
W	S	- 1
K	T	S
S		
	W	W
Α	E	E
G	E	E

24 29 32 38 30

28 39 31 25 32 29 30 33

18 28 34 --27 35

40 32 36 26 37 24

27 33 38 22 35 39

43 40 25 29 41

26 34 42 --43 --

47 40 44

-- 45 36 41 46

**-- 47 -- 48** 

**-- 49** 

**17 37 50** 

**NEXT UP** 

UGLY KID JOE (S Dog/Mer) N2DEEP (Profile) SMITHS (WB)

TRICIA YEARWOOD (MCA) **DEF LEPPARD** (Mercury) WILLIE D (Rap-A-Lot/Pri)

JON SECADA (SBK/ERG) R KELLY (Jive) SHABBA RANKS (Epic)

ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
HOUSE OF PAIN	FINE MALT LYRICS	T. Boy 1056	Top 10 crossover hit	35.2
METALLICA	METALLICA	Elektra 61113	Up & down	32.6
ANNIE LENNOX	DIVA	Arista 8704	New single developing	32.4
AL B. SURE!	SEXY VERSUS	Warner Bros 26973	Hot JAMS cut leads	32.0
BROOKS & DUNN	BRAND NEW MAN	Arista 18658	Awards	31.9
VINCE GILL	I STILL BELIEVE	MCA 10630	Country	31.7
BAD CO.	HERE COMES TROUBLE	Atc/EW/Atl G 69175	945 developing Top 40	31.5
WYNONNA	WYNONNA	Curb/MCA 10529	Falling some this week	31.1
GUNS N' ROSES	USE YOUR ILL, I	Geffen 24415	Hot tour	29.8
SKID ROW	B-SIDE OURSELVES	Atlantic/Atl G 82431	Covers	28.9
GARTH BROOKS	NO FENCES	Liberty 93866	Up and down	28.8
TLC	0000000ННН	LaF/Arista 26003	Top 15 single leads	27.3
U2	ACHTUNG BABY	Island/PLG 314-510	New single shipping	26.0
MEGADETH	COUNTDOWN TO	Capitol 98531	Video on MTV	24.9
MOTHER LOVE BONE	STARDOG CHAMPION	S Dog/Mer 512884	Seattle scene	24.5
KRIS KROSS	TOTALLY KROSSED OUT	Ruff/Col 48710	New video on MTV	23.8
SPIN DOCTORS	POCKETFUL OF	Epic 47461	Single breaking	23.7
BUSHWICK BILL	THE LITTLE BIG MAN	Rap A-Lot/Pri 57191	Big Rap sales	22.8
GARTH BROOKS	ROPIN' THE WIND	Capitol 96330	Up and down	22.3
COMPTON'S MOST	MUSIC TO DRIVEBY	Epic 52984	Monster Rap	21.5
k.d. lang	ingenue	Sire/WB 26840	Pop hit leading & MTV	21.5
JOHN ANDERSON	SEMINOLEWIND	BNA 61029	Country	21.3
MARY C CARPENTER	COME ON COME ON	Columbia 48881	Big award winner	19.9
GEORGE STRAIT	PURE COUNTRY	MCA 10616	Country	19.0
HONEYMOON IN VEGAS	SOUNDTRACK	Epic/S'trx 52845	Elvis covers	18.7

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)



#### DEL AMITRI "ALWAYS THE LAST TO KNOW"

26 HITS TOP FIFTY SINGLES!

27

KBOC

B97 deb WOVV deb





KIIOO	77 1	NAAH	11-5
KKHT	#2	WZPL	13-10
WKBQ	7-5	Q102	12-10
WNVZ	6-5	WPLJ	14-14
Q101	8-5	STR94	17-16
KEGL	8-6	KIIS	23-21
KWOD	8-6	PWRPIG	26-25
KISN	6-6	WEGX	27-26
WDFX	10-8	B94	26-26
P\MR99	#0	930	21-28

#### CECE PENISTON "INSIDE THAT I CRIED"

WHYT

**KCHH** 

**KBXX** 

**WPGC** 

KUBE

WLAN add

KS104 17-15

deb

deb

6-6

7-7

17-17

KHTK 21,17 Z90 22-20

FM10

WCKZ

29-27

ALSO ON AT: KBEQ

**PWRPIG** 

KKER Y95

WHHH

WTIC







#### 11 HITS TOP FIFTY ALBUMS!

#### 20 NEW DEBUTS!

		_		
KSND	add	WAAL	22-15	WFHN
WDJX	add	WHOT	19-16	KXXR
WERZ	add	KEGL	19-19	KISR
K106	add	WRQK	30-21	WZYP
KAY107	add	FM104	28-21	KTRS
KIXY	add	WQUT	28-23	WPRR
<b>YYY</b>	add	WWKX	35-26	KTUX
WCIL	add	KMCK	35-29	KZIO
WVSR	add	WDBR	32-29	KQIX



35-30 35-31 37-31 38-32 36-32 35-32 39-33 38-34 40-36



## NENEH CHERRY



# MONEY LOVE

KBEQ add WKBQ add WTIC add KTFM add

**DEBUTS:** 

WJMO deb 28 KHTK deb 28 Q106 deb 30 WMXP deb 30 PWR102 deb 37

MOVES: BREAKING AT:
PWR106 #17 KMEL

KWIN 24-19 PWRPIG

92Q 28-24 KKFR

WHHH

0995

"Neneh continues to create original sounding records. We believe in this song, and are receiving very positive intitial response."

- Randy Ross, 92Q, Baltimore

The first single. From the album HOME BREW, available in stores October 20th. Produced by Booga Bear, Jonny Oollar, Neneh Cherry and others. Management: Lippman Entertainment. @ 1992 Virgin Records America, Inc. 1/2





## WAVELENGTH



(continued from page 90)

Charlie now pursuing other opportunities, while the lawyers struggle for a settlement of some sort?.... KYYY Bismarck shakeup: General Manager Bob **Denver** leaves for Classic Rock crosstowner KBYZ and MD John Kelly goes to afternoon drive/APD Shreveport..... Bo Reynolds is officially named to handle mornings at Y95 Phoenix..... Bobby Ramos is named PD of Top 40 formatted CD103 Abilene..... Congratulations to Catania on his signing with — — oops, too early to say!..... Looking for a longshot smash in the midst of the onslaught of superstars? Then bet big time on Columbia's Mad Cobra "dancehall" winner. This one SOUNDS GREAT, SELLS and PULLS PHONES! What more could you ask?.... WTIC-FM Hartford is looking for a morning show. Send T&R's to PD Tom Mitchell..... At WPNT Chicago, Operations Manager Michael Spears names Ken Cocker to afternoon drive..... The majors finally poured in this week on Saigon Kick. Spin Doctors and Peter Gabriel should be next..... John Doxsie named PD at Album Rocker WMMR Muskegon, LMAed sister to WSNX..... Steve Elliott is the new PD at **KVRY-FM** Phoenix. He segues from WAVH Mobile and replaces Stef Rybak who starts up his own workshop for sales..... Dave Logan named PD at WLUP-FM in Chicago..... PDs remain nervous about the **Prince** single, but the public is rushing to buy it..... Magic Matt,

morning man of Q106 San Diego, had to cut short his marathon roller coaster ride for voter registration due to a "hurling" problem..... The Top Ten most played videos this week at MTV are #1 Pearl Jam, #2 Def Leppard, #3 Red Hot Chili Peppers, #4 Boyz II Men, #5 Prince, #6 R.E.M., #7 Eric Clapton #8, Peter Gabriel, #9 Alice In Chains and #10 En Vogue..... Summer Arbitron update: In NY, Z100 goes 4.0 to 3.6, **HOT97** moves 3.6 to 3.3 and WPLJ 3.1 to 3.2. Morning man Scott Shannon breaks the 3 level with a 3.1 at PLJ..... In LA, PWR106 takes the Top 40 lead 4.2 to 4.4 while KIIS A/F goes 4.5 to 4.2.... In San Diego, the lead changes with **Z90** moving 4.2 to 4.4 and Q106 5.6 to 4.1.... Blowin' In The Wind:

Lisa McKay (cause she's staying), Tommy Frank, Don Benson and Bob Mitchell..... And here's KROQ's Kevin Weatherly, now dressing in black, avoiding the sun and soaring in the ratings!



## RICHARD

## MARX

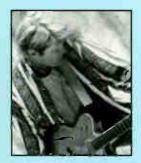
#### "CHAINS AROUND MY HEART"

#### OVER 125 STATIONS NOW PLAYING! MOST ADDED-SECOND CONSECUTIVE WEEK!

KEGL	add	DEBUTS:			MOVES:	
KKRZ	add	WHOT	deb	19	MIX96	21-16
WKSE	add	KHMX	deb	22	STR94	24-21
195	add	Q105	deb	26	B94	29-25
XL106	add	PWRPIG	deb	27		
93Q	add	B97	deb	28		







#### Origital

#### "WASHED AWAY"

#### OVER 80 STATIONS PLAYING 14 NEW ADDS INCLUDING:

WDFX	add	DEBUTS	):		MOVES:	
KHMX	add	WHOT	deb	18	WDBR	34-23
KDWB	add	KWOD	deb	29	WENZ	33-28
KZZU	add	WHHY	deb	30	WQUT	35-28
KKYK	add	KXXR	deb	35	KJ103	37-31
					WOMP	40-33
					KO2	30-33

## TOM S

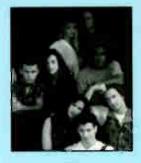
## HEIGHTS

176 STATIONS PLAYING! AVERAGE MOVE 6.39!

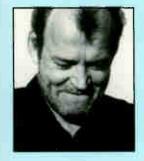
#### "HOW DO YOU TALK TO AN ANGEL?"

2HITS REQUESTS!
22-12\* HITS TOP FIFTY SINGLES!
27-16\* R & R CHART!

									KEGL	21-16
Y95	add		WWKX	7-1	WPLJ	11-6	KC101	18-11	WTIC	29-16
KHFI	add		WEGX	3-2	WRVQ	12-7	STR94	21-12	WKSS	23-16
WKSI	add		Z100	7-3	HOT102	11-8	KLUC	23-13	KDWB	28-17
Y107	deb	10	KXXR	10-3	195	21-8	93Q	23-14	WAPE	25-17
WDFX	deb	23	Q105	7-4	WBBQ	18-8	KIIS	17-15	PWRPIG	28-20
KHMX	deb	24	KKRZ	17-5	WZPL	12-9	B94	25-16	B97	30-20







#### "NOW THAT THE MAGIC IS GONE"

45 STA	TION	SON	KRO	KRGC				
_			WH	TOI	add			
DEBUTS	):					ACTION	:	
WRQK	deb	24	Y102	deb	32	KKHT	23-16	PLAYING ON:
WBNQ	deb	25	K92	deb	36	WOMP	32-20	MIX96
WBIZ	deb	29	KFFM	deb	37	Q101	29-25	Q995
KSND	deb	30	WZYQ	deb	40	KTRS	34-28	KTUX







## WAVELENGTH



by Lenny Beer & Michael St. John

Top story of the week is the Summer Los Angeles Arbitron. which saw KROQ and Kevin Weatherly soaring from a 3.1 to a 4.0 12+ to surge into a tie for fourth place overall in the market. We've been talking to you about the impact of the Post Modern sound and the incredible sales on Pearl Jam, Temple Of The Dog, Alice In Chains, Nine Inch Nails, R.E.M., Red Hot Chili Peppers, 10,000 Maniacs etc., etc., and now you see that this format turns on today's young adults when properly executed by quality programming talent. The audience (read active buying public) is trying to tell you something - they want this music, they will listen to stations playing this music.

And, for mainstream program-

mers, there is also a message here. Instead of putting on "dance shows" at night, an "Alternative" exists. Proper use of

Post Modern music at night will "tune in and turn on" the young adults who are embracing their own new sound. Think about



Radio can be tough - long hours with your nose to the grindstone. There's just never enough time to meet members of the opposite sex. KKFR Phoenix MD Dena Yasner is lonely. Will someone please help her?

it ..... Also in LA. Howard Stern soars to #1 in the morning numbers. See lead story on Page 13 for details.... Things are getting serious in the KQKQ Omaha sweepstakes. PD KGGG Des Moines' Dan Kiely and Michael Steele from KTXY Jefferson City (which just switched format to AC) are the leading candidates. longshot is WZPL Indianapolis' MD Garrett Michaels. This one should be near a conclusion shortly.... KXKT Omaha switches to Soft Country on Friday, 10/9.... Mark Elliott is out as PD at WPXR Davenport. No replacement named..... **Negotiations** for Charlie Minor's return to Giant Records have reached an impasse. Is

(continued on page 88)

## BRUCE AND MARK NEUROTICA

SO MANY HITS, IT MAKES US CRAZY.

## Patty Smyth Bobby Brown "Sometimes Love Just Ain't Enough" "Good Enough"

22 HITS TOP FIFTY SINGLES! #1\* BILLBOARD TOP 40 MAINSTREAM! AN INCREDIBLE 209 TOP 10 MENTIONS! (126 CHARTED AT #1) OVER 3900 BDS PLAYS PER WEEK!

SINGLE PAST GOLD AND HEADED FOR PLATINUM! #1 FOR FIVE CONSECUTIVE WEEKS AT A/C!

#### Mary J. Blige

THE HOTTEST NEW ARTIST IN THE COUNTRY! ANOTHER 21 ADDS THIS WEEK! A 4.35 AVERAGE MOVE WITH 19 DEBUTS THIS WEEK!

OVER 2000 BDS PLAYS PER WEEK! 10 HITS TOP FIFTY ALBUMS!

20-17 HITS TOP FIFTY SINGLES! R&R 40-34\*! (P1 CHART 36-18-11\*) **BILLBOARD RHYTHM** 

CROSSOVER CHART 10-6\*! ALBUM PLATINUM IN 7 WEEKS!



REQUESTED

#2 MOST ADDED WITH 133 FIRST WEEK BELIEVERS ALREADY A 3.67 AVERAGE MOVE WITH 46 DEBUTS! OVER 1100 BDS PLAYS PER WEEK IN JUST 7 DAYS! DEBUT 47 HITS TOP FIFTY SINGLES! R&R BREAKER #40\*!

ALBUM PLATINUM WITH OVER 1.300,000 ALBUMS SOLD! WORLD TOUR BEGINS IN NOVEMBER!

#### Shai

"IF I EVER FALL IN LOVE"

WILDCARD 10/5! DEBUT 40 HITS TOP FIFTY SINGLES! R&R P1 CHART DEBUT #32\*! **HEAVY REQUESTS!** 21 NEW ADDS INCLUDING 10 MAJORS! PWR106 FM102 HOOSIER 96 KKFR **KTFM** WWKX WL.UM

Rhythm Syndicate

"I WANNA MAKE LOVE TO YOU"

SEVERAL TOP 10 MENTIONS! R&R #39\*! TOP 25 SINGLES SALES IN SEVERAL MARKETS! TOP 10 PHONES!

WDJX **PWRPIG** KS104 TIC FM KBEQ #10 KKXX #10 KLUC

#### Elton John

"THE LAST SONG"

#1 MOST ADDED A/C! READY FOR TOP 40 ADDS THIS WEEK! ALBUM OVER 1,200,000!

PROCEEDS BENEFIT THE FOLLOWING CHARITIES: AIDS Project Los Angeles Gay Mens Health Crisis Inc.

Hollywood Supports Pediatric AIDS Foundation Project Open Hand/Atlanta Ryan White Childrens Fund At James Whitcomb Ramones

Riley Hospital For Children

MCA

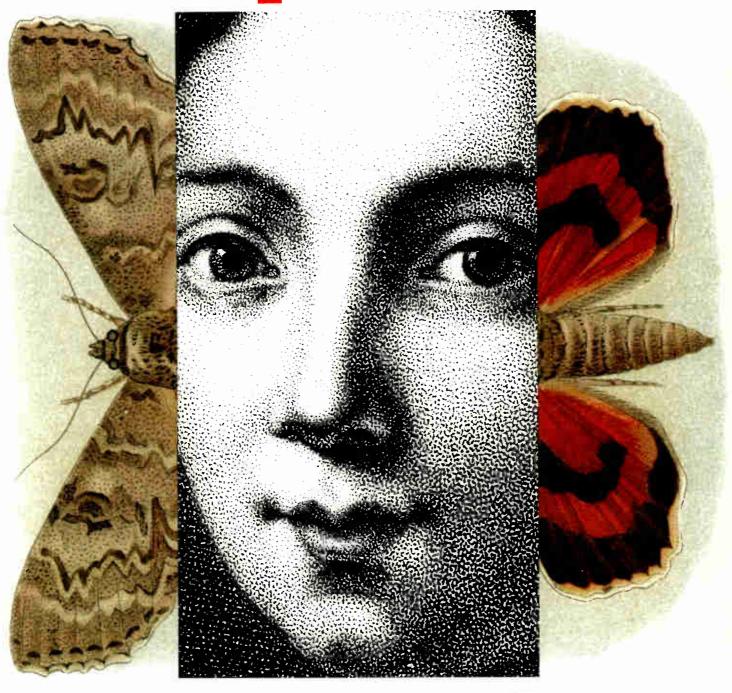
"POISON HEART"

ADDED THIS WEEK AT WENZ CLEVELAND! ALREADY MOVING AT KWOD SACRAMENTO (29-24)! A TOP 10 POST MODERN HIT! ALBUM SALES OVER 125,000!

YOU'LL JUST HAVE TO PLAY THEM ALL!

COMING SOON — Donna DeLory . Hardline . Bell Biv DeVoe . Trixter

## 10,000 Maniacs DEBUT 24\* HITS TOP FIFTY ALBUMS



## These Are Days

the first single and video from the new album Our Time In Eden

> PRODUCED BY PAUL FOX MANAGEMENT: PETER LEAK/THE NEW YORK END

On Elektra Compact Discs and Togo Cassettes

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