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BILC

Produced By Aaron Arce And David Michery • Executive Producer: Tom Hayden

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38

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76



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# SINGLES

"Can't Let Go" Careys Mariah to the top of the chart this week, but look out, here comes George & Elton.

# DIALOGUE

Crossover headbangers Metallica smack noggins with HITS' resident metal goddess Daina "Me" Darzin "You Jane."

You wouldn't expect Middle American markets like York, Pittsburgh or Columbus to be grooving to a black/dance beat, but then again you wouldn't expect someone like HITS' radio rube Todd "Not A God" Hensley to find gainful employment, either.

### JAMS

Perspective/A&M group Mint Condition's "Breaking My Heart," while the only thing JAMS' own Graham "Bling College" Armstrong's breaking is our backs.

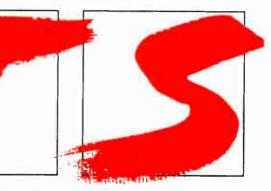
### **POST MODERN**

The real action on the chart this week can be summed up in two words — Pearl Jam.

### ALBUMS

Maybe it's national television, maybe it's that inexplicable magic — Nirvana is dominating.

Hitsbound It's Michael & The Boyz. Requests Fred said something Right Earpicks Mr. Bolton scores big.	27 35 40	Top Tens Nirvana, who else? Breakouts It's "Juice" in a squeeze.	72 74
Front Page	13	Wheels & Deals	70
Near Truths	22	New Artists	70
Letters	25	Rerap	75
Post Toasted	59	Wavelength	82



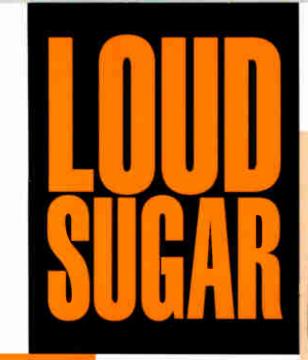
#### **Thirty Something**



Warner Bros. Records' Chairman Mo Ostin may speak softly, but he packs a wallop in the form of his track record of smash records and superstar acts. He recently marked his 30th anniversary at the Burbank Hit Factory with Grammy nods for R.E.M., the return of Prince and the emergence of young phenom Tevin Campbell. If the much-imitated but never duplicated WB approach to developing new artists, as well as an unmatched record of upper management stability, proves the label to be the Boston Celtics of the music world, then we here at HITS are more like the Tampa Bay Buccaneers.

#### On The Cover

Hammer was "Too Legit To Quit," until he caught this HITS cover appearance and immediately announced his retirement.













,

The world could use a little more...

#### FAITH & HOPE & LOVE The new single from Loud Sugar.



Produced by Eric Westfall Management: Bill Clodfelter and Hyman Katz





# THE SMITHERERENS NUCH PASSION

The new single and video from **Blow Up.** 

### **TOP 40 MOST ADDED!**

999KHI

**KWOD** 

KISR

KIKX

KTMT

deb 23

deb 29

deb 32

deb 32

deb 36



WRHT

**KF95** 

KZZU

KMGZ

WLAN

deb 37

deb 39

deb 40

deb 40

38

deb

#### **EARPICKS WINNER!**

KXXR	add	
Q995	add	
FM100	add	
KSND	add	
WAPE	add	
WBBQ	add	
KXKT	add	
WRCK	add	
FM104	add	
КСНХ	add	
KFQX	add	
KQIX	add	
Κ₩ΤΧ	add	
ΚΥΥΥ	add	
KZ93	add	
PWR92	add	
WBIZ	add	
103CIR	add	
WFHT	add	
WIXX	add	
WNYP	add	
WPRR	add	
WVSR	add	
WZOK	add	

KFMW	38-28
KNIN	33-30
WHTO	39-33
KTRS	39-34

**BREAKING AT:** KRXY 195 **KJ103** G105 WERZ **WPST KKHT** KLYV KROC KWNZ **WBNQ** WCGQ **WJMX** WRQK **WWFX Y94** 

SOMETHING WE'RE PASSIONATE ABOUT. ON CAPITOL COMPACT DISCS, CASSETTES AND RECORDS

Produced and mixed by Ed Stasium Personal management: Freddy DeMann and Burt Stein for The DeMann Entertainment Company © 1991 Capitol Records, Inc. Printed in JSA.





bristol england

# be thankful for what you've got



#### "ON A SUNDAY AFTERNOON"

#### 38-34 HITS TOP FIFTY SINGLES!

WWKX	add	WBXX	deb	25 / 📊	<b>PWR102</b>	7-2 🖪	B95	15-11 🦛
194	add	B93	deb	33	KKFR	5-3	KOY	19-15
KIKX	add	KMEL	3-1	011	KRQ	13-5	FM102	21-16
KKMG	add	Q106	1-1		HOT97.7	9-7	KIIS	27-19
KQMQ	add	KGGI	1-1		<b>PWR106</b>	11-8 📕	WCKZ	26-22
WJAD	add	Z90	4-2		KCAQ	14-9	KPSI	27-24

"This record is not just a hispanic record! It appeals to everyone. Strong teen response at night." Tank Sherman - WJMO - Cleveland

"This is the kind of record we are <u>always</u> looking for! Top 5 teen phones for well over a month straight. It appeals to both the Urban and Top 40 listeners." **Erik Bradley - WCKZ - Charlotte** 

"LSOB is cool enough to play in all dayparts and hip enough to be #1 phones at PWR106." Michelle Mercer - PWR106 - Los Angeles

"This record is a major smash at Q106. It's all there - call outs, requests, sales. #1 across the board hit."

Michelle Santosuosso - Q106 - San Diego

\*#1 requests. #1 selling single in Tucson. Need I say more?" Roger Scott - KRQ - Tucson

"Huge! #1 phones for the last 5 weeks. A very infectious song." Annie Sage - KCAQ - Oxnard

"It has a smooth groove with a familiar hook. Great for all dayparts." Tracy Austin - B93 - Austin

"Bang the heck out of it. Afternoons and nights - Exploding phones! Baby, it's just a smooth groove." Chuck Field - FM102 - Sacramento

# MORNING, NOON & NIGHII

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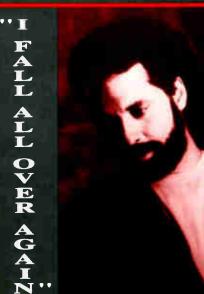
# 13\*-8\* R&R A/C! K96.7 add

K96.7 add WBBQ add WERZ add WFLY add KISR add Q101 add WQGN add

From the album "Dance Of Love"











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# HITS TOP FIFTY NGLE

Mariah Carey's third single from her "Emotions" Album is #1 this week. Right Said Fred blasts up the chart, going #23-12. Karyn White makes a five-point jump, taking her #20-15. Mr. Big moves a whopping 23 points from #40 to 17. Keith

TITLE

Sweat leaps up eight slots, putting him into the Top 20 at #16. Mint Condition climbs 11 spaces from #48 to 37. The highest debuting single this week is Michael Jackson, coming on the chart at #41.

ARTIST

LABEL

#### COMMENTS

UNK				
2 1	MARIAH CAREY	CAN'T LET GO	Columbia 38T-74088	Home free
- 1 2	COLOR ME BADD	ALL 4 LOVE	Giant 19236	Hot sales
4 3	GEORGE MICHAEL	DONT LET THE SUN	Col 38T 74086	Smash
6 4	PRINCE	DIAMONDS & PEARLS	P.Park/WB 19083	Lp #8
3 5	M. JACKSON	BLACK OR WHITE	Epic 34T-74100	New single breaking
7 6	SHANICE WILSON	I LOVE YOUR SMILE	Motown 2093	Exploding
8 7	NIRVANA	SMELLS LIKE TEEN	DGC 19050	#1 Lp
9 8	HAMMER	ADDAMS GROOVE	Capitol 44794	Movie \$100 million
10 9	TEVIN CAMPBELL	TELL ME WHAT	Qwest/WB 19131	Added to MTV
5 10	CE CE PENISTON	FINALLY	A&M 1586	Peaked
13 11	U2	MYSTERIOUS WAYS	Island/PLG 866-188	#3 Album
23 12	RIGHT SAID FRED	I'M TOO SEXY	Charisma 96256	Smash
11 13	BOYZ II MEN	IT'S SO HARD	Motown 2136	From Top 5 Lp
14 14	HAMMER	2 LEGIT 2 QUIT	Capitol 44785	Still selling
20 15	KARYN WHITE	THE WAY I FEEL	Warner Bros 19088	Strong Top 40
12 16	JODECI	FOREVER MY LADY	Uptown/MCA 54197	Peaked
40 17	MR BIG	TO BE WITH YOU	Atlantic 82209	Hot rock ballad
26 <mark>18</mark>	KEITH SWEAT	KEEP IT COMIN'	Elektra 64812	Big gains
19 19	MOTLEY CRUE	HOME SWEET HOME	Elektra 64818	Steady
15 20	MARKY MARK	WILDSIDE	Interscope 98673	Peaked
16 21	GENESIS	NO SON OF MINE	Atlantic 4-87571	Over now
17 22	PM DAWN	SET ADRIFT ON	GSt/Isl/PLG 866-094	New single starting
18 23	ROD STEWART	BROKEN ARROW	Warner Bros 19274	Falling now
22 24	LISA STANSFIELD	CHANGE	Arista 12362	Peaked
30 25	BONNIE RAITT	I CAN'T MAKE	Capitol 44729	Spreading at Top 40 radio

(Based on a combination of sales and airplay)

# GETIT. HEARIT. ADDIT. "RIGHTNOW"

# The new single from the no. 1 double-platinum album For Unlawful Carnal Knowledge

Produced by Andy Johns, Ted Templeman and Van Halen

Personal Management, Ed Leffler/EL, Management, Inc., 81991 Warner Bros. Records Inc. Trans you

# TOP 40 MOST ADDED! Atlantic Starr "Masterpiece

The CHR and Urban follow-up to the Top Five Urban Hit "Love Crazy."

You know your history: a No. 1 smash with "Always" and hits like "Secret Lovers" and "My First Love." The new single embraces all the elements of a classic Atlantic Starr ballad: an unforgettable melody, impeccably smooth harmonies—oh, how bright it shines! A masterpiece, indeed.

#### Already On:

KIIS	add	@30
WXKS	add	@29
WAVA	add	@24
FM102	add	@27
KHTK	add	@29
PWR106	add	
WZOU	add	
HOT97.7	add	
PWR99	deb	19
KBXX	deb	23
HOT97	deb	26
WIOQ	deb	29
WTIC	deb	35
Q106	5-3	
KMEL	19-9	
KOY	16-11	
KKXX	18-16	
<b>Z9</b> 0	19-16	
KS104	23-18	
KTFM	20-18	
KUBE	26-23	



Produced by David E. Lewis and Wayne I. Lewis Associate Producer Ionathan Lewis Management: Gold Mountain Entertainment / Danny Goldberg and Ruth Carson

A Jodaway Production



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# HITS TOP FIFTY SINGLES

A G O	W W E E E K	ARTIST	TITLE	LABEL	COMMENTS
	27 26	THE PARTY	IN MY DREAMS	Hollywood 64832	Steady
-	21 27	GLORIA ESTEFAN	LIVE FOR LOVING YOU	Epic 73962	Falling now
••	29 <b>28</b>	STORM	I'VE GO A LOT TO	Inter/EW 98726	Steady
	25 <b>29</b>	STACY EARL	LOVE ME ALL UP	RCA 62115-2	Falling
	31 30	HEAVY D & THE BOYZ	IS IT GOOD TO YOU	Uptown/MCA 54200	Steady
	24 31	RICHARD MARX	KEEP COMING BACK	Capitol 44753	Peaked
	35 32	BRYAN ADAMS	THERE'LL NEVER	A&M 1588	Solid gains
	37 33	NATURAL SELECTION	HEARTS DON'T THINK	Atco/EW 98652	Developing
	38 34	LIGHTER SHADE OF	ON A SUNDAY	Quality 15186	Breaking
	45 35	AMY GRANT	GOOD FOR ME	A&M 1573	Tons of Top 40
	36 <b>36</b>	KYM SIMS	TOO BLIND TO SEE IT	Atco/EW 74 98667	Steady
	48 <mark>37</mark>	MINT CONDITION	BREAKING MY HEART	Per/A&M 0004	Crossing
	<b>42</b> 38	EDDIE MONEY	I'LL GET BY	Columbia 74109	Crossing from Album Rock
	28 39	ANGELICA	ANGEL BABY	Quality 15171	Peaked
	33 40	MICHAEL BOLTON	WHEN A MAN LOVES	Columbia 74020	New 45 going on the radio
	41	MICHAEL JACKSON	REMEMBER THE TIME	Epic 74200	Most added
	39 42	SCORPIONS	SEND ME AN ANGEL	Mercury 868-956	Falling
	43	BOYZ II MEN	UHH AHH	Motown 321414	Another round here
••	41 44	PAULA ABDUL	BLOWING KISSES IN	Captive/Vir 98683	Peaked now
••	49 <mark>45</mark>	JODY WATLEY	I WANT YOU	MCA 54137	Developing
	<b>50</b> 46	LUTHER VANDROSS	THE RUSH	Epic 74049	Gaining
••	47	GUNS N' ROSES	LIVE AND LET DIE	Geffen 19114	Hot remake
••	48	PAULA ABDUL	VIBEOLOGY	Capt/Virgin 4-98737	Hot follow-up
-	43 49	TRACIE SPENCER	TENDER KISSES	Capitol 44680	Peaked
	44 50	AMY GRANT	THAT'S WHAT LOVE	A&M 1566	Peaked

(Based on a combination of sales and airplay)

#### NEXT UP

RTZ (Giant) MICHAEL BOLTON (Col) J MELLENCAMP (Mercury) PAUL YOUNG (MCA)

SHAMEN (Epic) PM DAWN (G St/Isi/PLG)



THE NEW "WAVELENGTH" - TWICE AS BIG, TWICE AS DULL - PAGE 82.

#### HITS





January 20, 1992

Volume 6

Issue 275

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#### Nirvana Continues Its Rule Of The Album Chart

# DOMINATING!!!

### It Don't Play In Guilderland

They're not burning books yet, but stay tuned, who knows what can happen in Guilderland, New York.

Last week, Guilderland Police Chief James R. Murley sent a letter to local music merchants citing complaints he received "against a local record store with regards to illegal selling of cassette recordings marked 'Parental Advisory Explicit Lyrics.'" Murley was referring to the *voluntary* manufacturers' sticker placed on selected product.

The local record store in question is **Records N' Such**, which was instructed by Murley that sales of such "obscene" material constituted a "class A misdemeanor," while sale of the material to a minor constituted a "class E felony."

"We're not pulling any titles," said Record N' Such's GM Donna Smith. She noted that 20 records were moved "behind the counter" to ensure sales to persons over 17 or to those with "parental permission." Smith said the situation was "in the hands of the lawyers" and any further actions would occur on their recommendation.

# **Adding Machine**



Michael Jackson: Surprise!! Most Added this week.

# **More Commitments**

"The Commitments II," a second volume of original motion picture soundtrack music from the **Alan Parker** film, "The Commitments," will be released by MCA and Beacon Records. The album features eleven previously unreleased American soul classics, including some not used in the film, as performed by Dublin's "Hardest Working Band."

"The Commitments" soundtrack was recently nominated for a Grammy as Best Pop Performance by a Duo or Group with Vocal and has sold more than a million copies, earning it a platinum certification. The new album will include cover versions of "Land of 1,000 Dances," "Nowhere To Run," "Bring It On Home To Me," "Grits Ain't Groceries" and "Too Many Fish In The Sea," among others.

The band's lead singer Andrew Strong and Robert Arkins, who played the group's manager, have both been signed to solo deals by the label. For the past month-and-ahalf, it's floated among the Top Three, being temporarily displaced from the top of the HITS Top 50 Album chart, but never slipping *that* much. Now, after regaining the #1 position last week, DGC's **Nirvana** virtually blew 'em away this week, running away with top honors hands down. We're talking staying power.

Coming on the heels of a nationally televised Saturday Night Live performance, the Seattle trio picked up massive steam. According to DGC Promo whiz Steve Leavitt, who helped break the band, "Golly, maybe I can get my name in Billboard." We doubt it, Stevie.

Needless to say, the folks at retail ain't complaining.

"Considering all the established hits that are bringing consumers into the stores, Nirvana consistently being #1 is really helping our overall business," said **Jeff Cohen** of **Strowberries**.

And if that's not enough to make Cohen bang his head in happiness, a couple of other hard-driving combos are beginning to make their presence felt. This week, **Pearl Jam** (Epic) debuts on the chart at **#46** while **Soundgarden** makes its first appearance in the Top 50 at **#48**.

#### HITS ONT PAGE F R

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# Tod & Seth Are Geeks

That's Tod Elmore and Seth Gershman, who have appointed themselves "Co-Chief Executive Alternative Promotion Rulers Of Nothing Atlantic. Really" at Naturally, Tod and Seth were so overjoyed with their promotions that they took this incredibly original, innovacutting tive. edge, groundbreaking photo Zzzzzz .... these guys are the reason people like Mark Kates and Mike Mena seem intelligent.



MTV adds this week are Marky Mark (Interscope), Tevin Campbell (Owest/ WB), Ugly Kid Joe (Stardog/Mercury), Matthew Sweet (Zoo). Infectious Grooves (Epic). Rotation increases go to Right Said Fred (Charisma) and Scorpions (Morgan Creek /Mercury) fom the "Freejack" soundtrack. This week's Buzz Bin remains unchanged.



Just when Top 40's singin' the blues about the glut of ballads, here comes relief with this up-tempo mover by a superstar act with across-the-board demo appeal. Already on and making waves at MTV, where it's capturing solid phones, it'll be easier to count the stations that won't jump on this smash next week. This one's a done deal for Andrea and her squad.

# Quick Stessel Scores At Mercury

(Ed Note: Before we start, please note that the following story has been carefully scrutinized and by the Na-For the tional Society Prevention Of Cruelty To People With No Chin. Thank you. You may begin.)

Hello. Larry! Larry "Georgie" Stessel has been named Sr. VP/GM Marketing, Sales and Promotion for Mercury Records, it was announced by the label's President, Ed "Franken" Eckstine.

In his new position, Stessel will bring focus to each project and maximize the potential of each artist by coordinating the efforts of the promotion, sales and marketing departments on his cellular phone while rooting for the Knicks in Eckstine's Garden courtsides.

Stessel was previously Sr. VP Marketing, Epic Records, where he oversaw all activities of the marketing, media and artist development departments in N.Y. and L.A. Most recently, he choreographed the final segment of Michael Jackson's "Black or White" video.

Stessel began his career at CBS Records in 1972 as a college rep at the University of Florida. In 1975, he moved to New York to oversee the college rep program before joining the marketing department at Epic. He eventually became Director, Marketing for Epic Records in L.A., then Director of



Larry Stessel: He can dribble, too.

Product management on the East Coast.

Whatsamatter with this guy? Can't he hold a steady job?

Said Eckstine: "I'm thrilled to report the addition of Larry Stessel to the Mercury Records team. My scouts tell me he's got a great jump shot for a white guy and maybe now we can beat those ringers over at PLG."

Added Stessel: "PolyGram is to the 90's what WEA and Sony were to the '70s and '80s. Aloin Levy has built an incredible team here. (Ed Note: Whatta kiss ass!) With Eckstine in the key, Al Cafaro and Rick Dobbis upfront and now me in the backcourt, I'm looking forward to whipping some butts in the upcoming Record Company Intramural Basketball League."

Stessel was immediately traded for World B. Free, a used jockstrap and two choices in next year's Continental Basketball Association draft.

#### FRONT PAGE

# **EMI Taps Gang Of Four**

Four more posts have been filled at The House That Charles And Daniel Are Building, as EMI Records Group North America Executive VP/GM **Daniel** "Boone" **Glass** announces the appointments of **Glynice L**. "Choo Choo" **Coleman** to VP R&B Promotion, **Eliot** 



**Glynice L. Coleman:** Thinks Darryl Lindsey's the former Mayor of N.Y.C.



Michael Mena: When hesitating, Mena pauses.

Selznick "Mother" Hubbard to Sr. VP Publicity, Michael "Eenie" Mena "Miney Mo" to VP Alternative Marketing and "Ab" Norm L. Osborne to VP Album Rock Promotion.

Coleman was previously VP of EMI Records' Urban Promotion Department,



Eliot Selznick Hubbard: In the group that brushed with Crest.



Norm Osborne: Once bit the head off Ozzy.

where she claimed to know Graham Armstrong just to get in to "R&B Live." Prior to his current post, Hubbard was VP Publicity for SBK, where he searched in the cubbard to find his poor dog a bone. Mena was Senior Director New Music for SBK, where he took credit for everything from Jesus Jones and Blur to putting real towels in the bathrooms instead of hand dryers. Osborne was VP of Album Promotion at EMI Records, where he used to stuff socks into the crotches of Queensryche's leather pants.

Commented Glass on the appointments with the following (A) generic (B) heartfelt (C) ghostwritten by Eliot statement: "We are very (A) lucky (B) unlucky (C) embarrassed to have (A) Glynice (B) Eliot (C) Michael (D) Norm on our new executive team. (A) He (B) She (C) It is a (A) rising young (B) mature and experienced (C)arrogant and egotistical (D) washed-up executive who is sure to (A) establish a strong presence for (B) completely demolish (C) bring the average salary level down at the EMI Records Group."

Nauseatingly Cute Baby Photo Of The Week

HITS



This week's reason why parents of young children should be slapped around mercilessly is provided by POWER106 PD Rick Cummings and his beautiful wife Martha, as we gander at nauseatingly cute two-yearold Gabriel Cummings. Here's a conversation that went down around three years ago:

**Martha**: Rick darling, I've got great news — I'm pregnant.

**Rick**: Golly Martha, that's great, except I got a vasectomy in 1982.

**Martha**: Good, at least the kid has a chance of being cute.

See ya next week, folks.

# Two Photos We Ran Together That Make Us Wanna Puke



The photo on the left shows a listener having peanut butter licked off the roof of her mouth by a black labrador retriever. Said listener performed the stunt hoping to win \$104. She would a done it for free (and has on many occasions). The photo on the right is ESPN commentator Chris Berman,



whose fat ass we'd like to kick across the floor everytime we see one of those incredibly moronic "Bud Bowl" commercials. Thank you for your understanding, and, as always, we hope you enjoy both these fine, fine photos.

# One More Week Until... LONN!!! PPV-alentine's Day

HITS



When you think of RIP Magazine ruler and Metal godhead Lonn M. Friend (right, with his hero David Cassidy), you think of a metal veteran who has deep-rooted relationships with metal artists, managers and executives as well as a comprehensive understanding of the metal marketplace and how to impact it. Unfortunately, WE here at HITS think of some whining, pampered, skinny white boy running around our office screaming, "I know Axl Rose, I know Axl Rose!!!!" Next week, Lonn begins his weekly Metal section in HITS, "Peddle To The Metal," which will include such stunning features as "How Many Names I Dropped This Week" and "Who's Kissing My Ass To Get On The March Cover Of RIP." That's right folks... Lonn M. Friend, next week in HITS.

# **Jocks Rock Out**

Pop stars Hommer, Anthony Kiedis of Red Hot Chili Peppers, Motley Crue's Tommy Lee, Bell Biv Devoe, Lita Ford, M.C. Lyte, Mark Slaughter, Megadeth's Dave Mustaine and Richie Sambora joined forces with pros like Ken Griffey, Jr., Darryl Strawberry, Joe Carter, Dwight Gooden, Frank Thomas, Rafael Palmeiro, Paul Molitor, Roger McDowell and David Justice at the MTV's annual "Rock & Jock Spectacular" at Dedeaux Field on the campus of USC. As in the past, the game was a benefit for the T. J. Martell Foundation.

Megadeth's Mustaine played a heavy metal version of the "Star Spangled Banner" to set the mood before the Awayboys, managed by Valentine Bobby and coached by Roseanne Arnold, topped the Homeboys, managed by Tommy Lasorda and coached by Michael Bivins, 11-2. Co-MVPs included the Awayboys' rightcenterfielder Tom Arnold and Frank Thomas and Homeboys' David Justice and Lori Petty.

Rod Stewart will be the featured performer on a live pay-per-view concert from the Universal Amphitheatre in L.A. on Valentine's Day, February 14, which marks the initial offering from a joint venture between Madison Square Garden and Capital Cities/ABC, Inc. to create, develop and market premium events for the PPV industry.

The show will be simulcast

#### on radio by the Global Satellite Network.

"Valentine Vagabond: Rod Stewart Live On Valentine's Day" will be priced at \$19.95 and distributed to PPV by Viewer's Choice and Request TV. For \$100, Rod Stewart will come to your home personally and blow-dry his hair in your bathroom before going on.

# **Driving Carlos**



Polydor President Davitt Sigerson (1) and PLG President/CEO Rick Dobbis sign Carlos Santana to a deal that calls for Santana's debut Polydor release to hit this Spring, as well as a custom label for the legendary musician. "Guts & Grace." According to Dobbis, "Signing new, unheralded artists is the lifeblood of the industry and gambling on this undiscovered talent proves that PLG will not play it safe. Once he gets a little better on the guitar, we might have something here." Naturally, Sigerson's eyeware has no glass in it.

# **Ozzy OD Good Biz?**

He bit the head off a dove and it did wonders for album Now Ozzy sales. Os**bourne**'s contemplating suicide as a career move. He the English metal told magazine Metal Forces he could do much better on the charts if he were to die of a drug overdose. "That would be the best thing for my album right now," he said.

"Then in ten years, they could make a movie about me, claiming I had an aura and that I was a Jesus figure or something." Referring to Oliver Stone's movie, "The Doors," he said it was the first time he ever wanted his money back. "How can you turn an alcoholic and drug addict into a God?" asked Ozzy.

# geness

WIII DCARD

# I CAN'T DANCE

### THE NEW SINGLE

FROM THE GENESIS ALBUM

PRODUCED BY GENESIS AND NICK DAVIS MANAGEMENT: TONY SMITH/HIT & RUN MUSIC LTD







# **Lick Elvis**

The public will get the chance to decide which **Elvis Presley** they'd prefer on the commemorative postage stamp which comes out next year — the grotesquely fat, jewel-encrusted jump-suit Las Vegas version or the young, black leather stud who disappeared shortly after his TV special in 1968.

Postmaster General An-

### -Quick Hits

The Most Added singles of the week at Top 40 are (in order): **Michael Jackson** (Epic), **Michael Bolton** (Columbia), **Paul Young**  host **Larry King** several designs for the stamp will be displayed at local post offices for people to vote on. "We're also letting them pick the flavor for the glue on back from several choices, including banana and peanut butter, raspberry jelly doughnut or percodan mint."

thony Frank told talk-show

(MCA), John Mellencamp (Mercury) and PM Dawn (Isl/PLG). Williams Bros. (WB) had a strong week out of the box.

### Rodney's Face=Cow's Butt?



Legendary KROQ alternative music god Rodney Bingenheimer finally finds someone more accomplished than he is in the fine art of self-worship as he hangs with Dramarama (and former Blondie member) drummer Clem Burke, who is also a rock n' roll legend — just ask him. On the right is Dramarama's Mark Engler. We love Dramarama. Almost as much as Rodney and Clem love Rodney & Clem.

# Garden Of Edan

Edan, the band led by Don Everly's son Edan, is finishing up its debut album for Hollywood Records. The young singer/guitarist/ songwriter is joined in the band by drummer Frankie Avalon, Jr., bassist Freddy Herrera, guitarist Allon St. Lesa, keyboardist **Eddie Sedono** and back-up singers **Dino**, **Desi & Billy**.

The album includes one song, "Sometimes," which features guest appearances by Daddy Don, Uncle **Phil Everly** and **Frankie Avalon** on trumpet.

# What's Mary Poppin'?



The legendary Julie Andrews proves she's a true Bush Republican by collapsing and vomiting all over the following people (l-r): Columbia recording artist Nancy Wilson, Columbia Nat. Adult Director Jerry Lembo and Columbia Director of Marketing Sandra Trim-DaCosta. The event was a benefit for Operation USA, an international relief agency. (Ed Note: Not the least bit funny, but it does give us the opportunity to gratuitously use the word "vomit." We knew you'd understand.)

#### High School Confidential

More than half the nation's high school students have had sex, while 70% have done the "Wild Thing" by their senior year, though less than half of that number even know how to spell the word "procreation."

In other pertinent facts:

•40% of ninth-graders, 48% of tenth-graders, 57% of 11th graders and 72% of 12th graders have had sex.

•Boys in high school are more likely than girls to have had sex, 61% to 48%.

•One in 25 students reported having a sexually transmitted disease.

•95% of all students thought condoms "made excellent water balloons."



VH-1 adds Prince (P. Park/WB), Simply Red (Atco EW), Tom Petty (MCA) and Ting Turner (Capitol). John Lee Hooker (Point Blank/ Charisma) goes into Five Star Rotation.

# Poser



Nancy Quinn of Here's Sound Revolution in St. Louis, attempting to set fire to the smoldering trash heap of music trade publications. Nancy is also proving conclusively that no matter how much of a loser you are, and no matter how moronic of a photo you send - we'll print the damn thing if it gives us a chance at some spineless selfpromotion. When she's not posing for humiliating photos, Nancy enjoys watching doberman pinschers breed.

26-18 HITS TOP FIFTY SINGLES! AVG. MOVE: 3.69!



<b>TOP 10</b>	CALL OUT	KIIS	add	PWR102	1-1	WXKS	19-16
RESEAF	RCH FROM:	KUBE	add	WWKX	6-4	PWR99	21-16
		KDWB	add	HOT102	10-7	WPGC	20-17
WZPL	B97	K96.7	add	WIOQ	19-10	WTIC	23-17
WDFX	HOT97	WNNK	add	WMXP	17-10	PRO-FM	23-18
WIOQ	<b>HOT102</b>	WZKS	add	KS104	14-11	KOY	22-18
KMEL	WQXA	KTRS	add	WWHT	15-11	WKSS	23-18
KS104	WWKX	KWTX	add	KKFR	15-12	HOT97.7	26-20
KDON	KKFR	WIXX	add	wzou	17-13	Q105	27-24
		WOVV	add	HOT97	19-15		

add

WPXR

E TH SHEAT

the litle track and first single and video from the new album

Produced by: Keith Sweat and Lionel Job; Executive Producers: <u>Hiriam Hicks and Keith Sweat</u>

# ADDED AT

KRBE	add	WJAD	deb	30	BREAKI	NG AT:
HOT97.7	add	WQUT	deb	30	KBEQ	КТМТ
WWKX	add	WBNQ	deb	32	KWOD	KWIN
WERZ	add	WNYP	deb	33	Q995	WILN
KFFM	add	WLAN	deb	37	WPST	WJLQ
KYYY	add	KISR	deb	39	KIKX	WRHT
WABB	add	Z102	deb	40	999KHI	<b>WVSR</b>
WBPR	add	KF95	deb	40	KSMB	
WFHT	add	WHTO	37-32	2		

THE DOVES beaten up in love again the new single and video from the album Affinity

Elektra

Produced by Tommy Lipuma. Additional Production and Me by David Z at Paisley Park.

#### HITS FRONT PAGE

### Sweaty & Pale -- It's Pomo Love



Like steel to a magnet, the two undisputed goddesses of Post Modern, Geffen's Kim White and HITS' Karen Glauber, find themselves uncontrollably drawn to the first sweaty and pale musician they come across — in this case, it's Zoo artiste Matthew Sweet, who has other talents, but none as outstanding as looking pale and sweaty. Karen woulda married Matthew, but his teeth are too good.

# **MOVIE SCORES**

	TTLE	WEEKEND GROSS	PER SCREEN Average	TOTAL GROSS	SOUND TRACK
1	HAND THAT ROCKS	7.7m	10020	7.7m	H'Wood
2	НООК	6.4m	2850	90.7m	Epic
3	THE PRINCE OF TIDES	6.0m	4144	40.1m	Col
4	FATHER OF THE BRIDE	5.8m	3509	51.3m	
5	KUFFS	5.7m	4005	5.7m	
6	BEAUTY & THE BEAST	4.8m	2469	88.9m	Disney
7	JFK	4.7m	3992	38.0m	Elektra
8	THE LAST BOY SCOUT	3.9m	2229	49.7m	
9	GRAND CANYON	3.4m	9368	3.7m	RCA
10	BUGSY	3.2m	2539	30.2m	

Kawashima Berkowitz

"Chippen" Dale Kawashima has been appointed President of the new Publishing division of Giant Records by HITS' not-owner Irving Azoff. Prior to his appointment, Kawashima spent four vears as President of Michael Jackson's ATV Music, where he administered copyrights for songs written by Bubbles.... Steve "Of Destruction" Berkowitz has been named Director A&R Marketing Columbia Records, by the label's Sr. VP A&R David "Kubla" Kohne. The Harvard grad mortified his parents by growing a soul patch and taking a succession of odd jobs, including musician, booking agent, tour manager, roadie, truck driver and NCAA basketball referee... Jim "Nasium" Dunbar has been promoted to Director A&R at Columbia Records by the label's Sr. VP A&R David Kahne "Do." Dunbar previously played Prince Valiant in a medieval theme dinner theater in Baltimore... Elizabeth Anthony has been re-named Liz Tony and promoted to VP Talent Acquisition at MCA Music Publishing. In her new post, Betsy will continue to pursue the acquisition of new talent and oversee the activities of members of MCA Music's





a rundown of executives on the move



Anthony

west coast-based songwriter, producer and artist roster without ever leaving her house.... Christopher "Robin" Roberts has been promoted from the House on Pooh Corner to VP International Marketing at Poly-Gram Holding Inc., by the company's President and COO Eric "Enbacher" Kronfeld. Roberts received a Fulbright scholarship in 1983 to study Berlin Cabaret Music, for which he dressed in drag as Marlene Dietrich in "The Blue Angel"... At Warner Bros., Ifé "Were A Carpenter" Kiara has been tapped as Artist Relations Manager by the label's Director of Artist Relations Pot "Blue Cross/Blue" Shields and Sr. VP Artist Relations Carl Scott "Gnarly Toenails." Kiara came to Warner Bros. five years ago from Playboy Enterprises, where she airbrushed centerfolds... "Me, Myself &" Ira Derfler has been hired as National Accounts Director for I.R.S. Records, it was announced by the label's Sr. VP Sales & Marketing Barbara "Take The Skinheads" Bolan.... Pam Marcello "Mastroianni" has been upped to Director of Marketing at MCA Records by the label's Sr. VP. Marcello starred in Fellini's "8 1/2."





Roberts

Derfler

Marcello

HITS January 20, 1992

# "CAN'T CRY HARD ENOUGH"



#### OUT OF THE BOX!

EARPICKSWIMM

						KTRS KZIO			
						WBIZ			
WGTZ	add	WAPE	add	KKHT	add	WBNQ	add	WRQK	add
WRVQ	add	WBBQ	add	KKRD	add	WCGQ	add	WVBS	add
<i>195</i>	add	WPST	add	KROC	add	WCIL	add	<b>WVSR</b>	add
WDJX	add	K/KX	add	KTMT	add	<b>WDBR</b>	ada		



Produced by David Kershenbaum · From the album <u>The Williams Brothers</u> Management: Peter Asher Management

1392 Warmer Bros Records Inc. We don't mind telling you again that these guys are this depurtment's favorite new band



No one

understood what

he felt for Mary,

No one cared until the

#### night she went out

walking alone,

And never

came home...

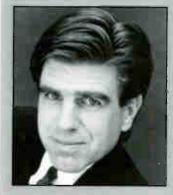
#### "HAZARD" coming January 22



**NEAR TRUTHS** By I. B. Bad, Los Angeles

Amid all the consolidation happening in the biz comes word of a joint venture label between Elektro and entertainment gunslinger Arnon Milchon. Said imprint would have its own Marketing and A&R heads. Details on the way .... There's also continued rumbling of another East Coast major starting a new label. This one looks like a go .... Look for Shep Gordon's film and video company to link with a major music player in a Propaganda Films-type development deal .... The combined MTV Networks Inc. -MTV, VH-1 and Nickelodeon, have posted profits exceeding \$75 million (!!!) for the past year .... They may not be making headlines anymore, but discussions between Virgin and EMI are continuing with chatter centering around an asking price of £400 million, with assumed debt of £90 million..... Terry Ellis has inked a deal for a publishing venture with BMG .... One high-ranking record label executive goes absolutely nuclear after several execs casually arrive late to an early morning meeting .... Yes folks, there's even more Jon Bon Jovi management news amid chatter of a possible marriage between the rocker and

#### Profitable



Tom Freston: Nice year.

Manager Alon Niven ..... And what does the Bon Jovi management situation mean for Richie Sambora's deal with Doc McGhee?.... Dispute going down between Louil Silos and Motown over the extent of Silas' participation in the last Johnny Gill project ..... What's going on with Kenny MacPherson and Warner-Chappell?.... Those players under contract to EMI, SBK and Chrysolis that did not make the move to the new EMI Label Group have yet to find new jobs as said contracts have not been completely settled Major yet.... cassette booflegging on the East Coast has reached epidemic proportions, with some Big Apple labels pushing the panic button.... Lots of action in shopping land as Steve Earle departs MCA and looks for a new home .... Also shopping is Lionel Richie, who is reportedly looking for a major digit deal..... And speaking of elephant bucks, that's what it would take to ink ZZ Top, who are reportedly on the loose and interviewing ..... Is Cher about to make a significant addition to her management team?..... Tales from the road have Metallica huge, John Mellencomp solid and Dire Straits spotty. People who care about such things say that Michael Bolton ticket sales are astounding even in markets where no one sells .... Capitol-EMI settles with model Dawnn Alaine in the latter's suit against improper use of her image in merchandising and advertising campaigns for the Red Hot Chili Peppers' last EMI project, "Mother's Milk.".... Names in the Rumor Mill this week: Derek Shulman, Frank Dileo, Kathleen Kerrey, Bill Diggins and Carole Childs.... and the beat goes on.

# THESE TWO DO U2

# (IN THE NAME OF LOVE)

The latest masterplece from the creators of C&C Music Factory. Their debut single features the spellbinding vocals of Deborah Cooper & Paul Pesco. From the soon-to-be-released album "Clivillos and Cole's Greatest Remixes Volume 1."

C&C Music Factory: 6 Million Sold Worldwide • Nominated for 6 American Music Awards • Grammy Nomination for Best New Artist!

CLIVILLÉS & COLE THE UNION THAT RUNS THE FACTORY

# BOYZ II MEN "uhh-ahh"

TOP 40 MOST ADDED! 5 HITS TOP FIFTY ALBUMS! TRIPLE PLATINUM LP! 5 DAY SALES: 277,000 UNITS! DEBUT 40 R&R! 5\*-5\* JAMS SINGLES!

HEAVY!	KBXX add Q106 add FM102 add HOT97.7 add HOT102 add WNVZ add HOT94.9 add	WRVQ WKRZ 194 999KHI KDON KKSS WVBS WWFX	add add add add add add add	KMEL KOY KS104 PWR99 WWKX WKBQ KHTK	8-7 15-10 20-15 24-18 25-20 24-20 27-21	WZOU WIOQ WAPE Y107 WXKS PWR106 HOT97 WTIC	31-23 30-23 29-23 34-24 29-26 35-28 33-30 38-31
TOP 40 MOST ADDED! 76 HITS TOP FIFTY SINGL 11*-8* R&R! 56% OF STATIONS MOVE AVG. MOVE: 4.90! SHANN I IOV		B104 WKDD WKSI 98PXY KZZU KPXR KFBQ KQHT KWTX 103CIR WHTO WSTO	add add add add add add add add add add	WZOU WAVA KHTK Z100 PRO-FM WWKX WMXP I94 KMEL WEGX KKFR WTIC	5-3 4-3 5-4 5-4 7-4 12-4	WWHT KBXX WJMO WZPL WXKS WKSS HOT102 WNVZ Q106 B97 KIIS WDFX	7-4 6-5 8-5 12-6 7-6 9-6 20-6 8-7 13-9 14-10 11-10
	DOWN WIT O.P.P. TO OOCHIE COO		~	KKFR HOT97.7 WKSS B95 WCK7	add add add add dab 23	WPGC KMEL WBXX KBXX	7-4 14-10 20-11 22-18

MCKZ deb 23 KUBE deb 27 HOT102 deb 27 PWR102 deb 33 KBFM deb 40 WCKZ deb 23 KUBE deb 27 PWR102 deb 33 KBFM deb 40 WHYT KPRR FM102 WQXA WWHT

MOTOWN



# LETTERS

#### Bah! Scumbug!

#### Dear Dennis:

To you and your staff of "scumbags" I would like to say thank you for the cheap shirt which you sent at Christmas time. Obviously, the shirt is to influence me to buy more advertising in your "scumbag" magazine. Well, it won't work. I have given the shirt to my daughter who is taking it back to Washington, D.C., where it will never again be seen by anyone of importance in the record business.

> Worst regards, **Russ Bach CEMA** Distribution

Dennis replies: So that was the babe in the HITS sweatshirt visiting Marion Barry in his jail cell... Thanks for clearing that up, Russ.

#### **Channeling Dave**

Dear Dave:

I caught you on E! the other night... mighty good job. It's about time that the channel focused a bit more on the music scene

Being that we are both "Venice" dudes (1 live on 3rd just north of Rose), let's try to meet for dinner one night soon down in the neighborhood. With all the new things happening here at EMI Records Group North America, I want to stay in close touch.

#### Jeff Wagner Chrysalis Records

Dave replies: Keep tuned to find out where you'll be working next week. Seriously dude, I'm glad you caught me while flipping between "Studs" and Jessica Hahn's 976- show. But have you caught my late-night spots for Thighmaster yet?

#### **Pucked Up** Mitch:

Yes. Add us to the terrific "Buzz" program. I can see the customers lining up now. Oh yeah. Are you the infamous Mitch Perliss who used to be with Music Plus?

> Sincerely, Lee Norris Music Outlet Detroit, MI

Mitch replies: No. that's my numbingly boring twin brother and CPA Mitch "Hymie" Perliss. I'm Mitch "Silver Dome" Perliss, the fleet, hard-nosed right wing who played with Gordie Howe on the last Detroit Red Wing team to win the Stanlev Cup. Or at least that's what I tell my son.

### Village People

Hi Neil:

It's hard imagining DeSavia out-doing himself, until you look at these pictures. Sal Lo-Curto, VP of Programming at VH-1, is pictured with our Tom at my wedding last October in Chicago, Sal caught the bouquet, Tom caught the garter. Don't they make a lovely couple?

> Happy New Year, Mariel Pastor A&M Records

Neil replies: I understand the newlyweds have just moved into a lovely, little townhome in the West Village, where they coown a flower shop and a lucrative poodle-grooming business and call themselves Thelma and Louise.



FAR TRUTHS

By Danny Fields, New York

When a Broadway show has been running nearly as long as the historical era it covers (in this case, post-Napoleonic France up to the coming of the Bourgeois Monarchy), the addition to the cast of a major star is a very big event, an infusion of new life and energy. Thus it was when Debbie Gibson made her Great White Way debut as the hapless "Eponine" in "Les Miserables" -- vou could tell this was not just an ordinary cast change when no fewer than nine TV crews set up during intermission to shoot the darling Ms. G. treading the boards for the first time in her already heady career. Filling choice seats were Atlantic B'way-buffs Ahmet Ertegun, Doug Morris, Noreen Woods, Craig Kallman, Patti Conte, Diane Gilmour, Susan Swan, Andrea Ganis, Lou Sicurezza, Fran Lichtman, Perry Cooper and Joey Carvello; Warner Music Group's Robert Morgado: Debbie's mom & mgr. Diane Gibson: family members and friends, and such local celebs as Jellybean Benitez. Kid Creole, Lea Salonga, as well as The Donald and Maria Maples, who inexplicably raced from her seat to the upstairs lounge in record time at the end of Act I. Producer Cameron Mackintosh and labelity co-hosted a luxurious bash afterwards at Planet Hollywood, giving grateful guests a chance to see this much-written-about room - which we wouldn't imagine visiting in the ordinary course of things. Excellent hors d'oeuvres included spicy lemon shrimp, California rolls, pizza, fajitas. smoked salmon canapes and thrilling desserts. By the way, "Les Mis" is truly something else, and Debbie is fabulous. Long may she run!... The historically impressive and technically state-of-the-art Apollo Theater was the setting for the New York edition of the

On Broadway!



Debbie Gibson: "Les Mis and smoked salmon canapes.

Grammy nominations. and hundreds of executives and mediabolos flocked there to be part of it. The 34th Annual Awards will be held, of course, on February 25th at Radio City Music Hall, and if this is indeed. as is widely rumored, N.Y.C.'s last hosting of the actual ceremony for a very, very long time, all the more reason to partake of the festivities full-tilt. NY NARAS Chapter Pres. Rick Sanjek was MC, and appearances were made by Mayor David Dinkins, Bryan Adams, David Cole and Robert Clivilles of C+C Music Factory, Dizzy Gillespie, Nona Hendryx, Ben E. King, Kathleen Battle and Eddie Palmieri. His Honor the tennis buff presented Mr. Gillespie with a chocolate fudge cake for his upcoming 75th birthday, in addition to a breakfast spread of croissants, muffins, cinnamon-apple rolls, and AM beverages. Power brokers were everywhere, including Jonathan Tisch, Chmn. of the NY Host Committee, Chuck Sutton of Inner City Broadcasting, and a gaggle of label PR types such as Dennis Fine, Dawn Bridges, Kathy Gillis, Trisch Heimers, Patti Conte, Melani Rogers, Wayne Isaak, Eliot Selznick Hubbard, Frances Pennington and Nancy Sullivan. Start your engines!

# OVER 3 MILLION ALBUMS SOLD!

# HITS TOP FIFTY ALBUMS!

B93	11-9
WXKS	13-10
B104	16-11
WMXP	21-15
KS104	19-16
WRVQ	19-16
PWR99	23-17
KUBE	24-21
Y107	27-22
WZOU	27-24
KLUC	28-24
WZPL	28-25

		-	
KXXR	3-1	Q105	11-6
KWOD	1-1	<b>Z100</b>	11-7
K96.7	3-1	MOJO	9-7
WAPE	2-1	WDFX	8-7
KKRZ	8-3	Q995	11-7
WNVZ	10-3	XL106	8-7
KPLZ	5-4	KIIS	11-8
WPHR	10-5	<b>B94</b>	12-8
HOT94.9	18-5	KISN	9-8
STR94	10-6	KEGL	14-9
WEGX	9-6	WKBQ	9-9



"MYSTERIOUS WAYS" from U2's

# PM DAWN • paper doll •

ISLAND

EARPICKS WINNER!

WXKS	add	ΚΟΥ	add
WZOU	add	КНТК	add
KPLZ	add	WWKX	add
PWR96	add	WKSS	add
KKFR	add	HOT94.9	add
Q105	add	WWHT	add
WMXP	add	Y107	add
Q106	add		





WCKZ WPGC HOT97.7	deb deb deb	24 25 29
<b>PWR106</b>	deb	30
<b>B</b> 96	deb	30
KTFM	deb	30
HOT97 WIOQ WJMO WKBQ KMEL WTIC	27-1 29-2 28-2 28-2 32-2 39-3	2 2 2 2 6

38-34

K96.7



OF THE HEART, OF THE SOUL, AND OF THE CROSS: THE UTOPIAN EXPERIENCE





Michael Jackson, Michael Bolton, Michael, Michael, Michael! RTZ return with a strong week for their ballad, Paul Young is jamming with his cover from the box office hit, and Boyz II Men are gaining steady. PM Dawn, scores big out of the box, as does John Mellencamp with his new one. And The Smithereen's is killer!

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	мту	AVG MOVE
MARIAH CAREY #1 Singles, #13 Albums, #12	CAN'T LET Requests, heavy VH1, hold	COL ing very strong!	204	1	0	27	16/59	1.31
PRINCE #7 Requests, #4 Singles, #8	DIAMONDS & Albums, closing adds at VH	PP WB 1, PWR96, HOT97	<b>203</b> 7.	2	5	130	22/143	5.48
GEORGE MICHAEL #3 Singles, #9 Requests, VH	DON'T LET 1 Greatest Hits, picks up KS	COL 104, WWHT, WCK	<b>201</b> 7 <i>Z</i> , <i>2-1 Z100</i> .	4	1	115	17/103	4.56
KARYN WHITE #15 Singles, adds at WPGC,	THE WAY I HOT95, 15-6 PWR99, 21-1	WB 0 KRXY, 19-13 Z10	<b>191</b>	3	4	109	1/1	4.54
MICHAEL JACKSON Most Added, debut #41 Singl	REMEMBER les, #2 Albums, new at Z100	EPIC 9, <i>B96, PWR99, PW</i>	<b>179</b> /R96, STR94.	178	1	0	0/0	2.0
U2 #16 Requests, #3 Albums, #	MYSTERIOUS 11 Singles, Greatest Hits VH	ISL/PLG 11, 10-5 WPHR, 11-	<b>177</b> 7 Z100, 23-17	<b>2</b> 7 PWR99.	1	86	33/273	3.59
AMY GRANT #35 Singles, #24 Albums, clo	GOOD FOR ME se-outs include KMEL, KRB	A&M E, KDWB, MOJO,	<b>176</b> KOY, KKRZ.	20	77	88	0/0	4.95
SHANICE WILSON #10 Requests, #6 Singles, #2	I LOVE YOUR 2 KOY, 15-3 Z100, 16-10 WI	MO <b>T</b> KBQ, 12-6 WXKS.	174	12	7	98	13/38	4.9
<b>NATURAL SELECTION</b> #33 Singles, adds at HOT102		ATCO/EW 2, <i>K107</i> .	164	5	8	66	0/0	3.55
PAULA ABDUL Debut #48 Singles, #11 Requ	VIBEOLOGY lests, #31 Albums, picks up	CAPT/VIRG KDWB, WZPL, WE	<b>159</b> GX, Q105, BS	<b>27</b> 96.	51	75	43/126	4.54
TEVIN CAMPBELL #9 Singles, #15 Requests, #3	TELL ME WHAT 88 Albums, adds: MTV, KBB	QWEST/WB EQ, WEGX, WPHR	<b>157</b> , WDFX.	15	15	70	2/7	4.04
RIGHT SAID FRED #2 Requests, #12 Singles, m	I'M TOO SEXY ore reports from KDWB, KL	CHAR UC, WWKX, G105,	156 increased pla	<b>19</b> ly at MTV!	29	85	<b>3</b> / 8	4.99
PARTY #26 Singles, moves 21-7 HO	IN MY DREAMS 7949, 21-11 WZPL, 21-16 F	HWD (KRZ.	155	0	7	52	4/15	3.02
BRYAN ADAMS #32 Singles, #26 Albums, ne	THERE WILL w at PWR99, WOVV, WV/C	A&M , 17-11 WHTO, 17-	<b>152</b> 9 KFMW, 25-	<b>2</b> 17 KXXR.	12	81	16/58	4.26
KEITH SWEAT #18 Singles, #20 Albums, ne	KEEP IT COMIN' w at KIIS, KDWB, WNN <b>K</b> , K	ELEK 1967, WOVV, WZK	<b>151</b> S, 17-10 WMX	<b>11</b> (P.	15	67	0/0	3.7
MR. BIG #17 Singles, #3 Requests, ne	TO BE WITH w believers at Z100, WKBC	ATL D, KDWB, KWOD, I	<b>151</b> NPHR, 4-1 KF	<b>23</b> RBE.	28	91	20/69	5.41
EDDIE MONEY #20 Requests, #38 Singles, a	I'LL GET BY	COL	150	2	8	88	0/0	4.18
BONNIE RAITT #25 Singles, #11 Albums, de	I CAN'T MAKE	CAP	147	5	5	73	6/ 50	3.73



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	ΜΤΥ	
MICHAEL BOLTON #12 Albums, Most Added inclu	MISSING YOU Iding Z100, MOJO, HOT102,	COL PWR99, B94, Q1	<b>145</b> 105, KPLZ, KS	<b>142</b> 104.	1	1	0/0	4.33
NIRVANA #1 Albums, #7 Singles, #1 Rec	SMELLS quests, adds at Z100 (finally),	DGC KDWB, KKRZ, K	<b>143</b> OY, KLUC, B9	<b>11</b> 03.	4	73	46/409	4.31
STORM #28 Singles, new at Y100, WZ	I'VE GOT KS, 9-5 KDWB, 18-7 PWR99	INTER 9, 1-1 WIXX.	134	1	2	35	0/0	2.08
HAMMER #5 Requests, #8 Singles, #7 A	ADDAMS GROOVE Ibums, moves 3-1 HOT95, 9-	-	<b>130</b> EGX, 12-9 KIIS	<b>0</b> S.	4	56	11/165	3.18
RTZ More adds this week at KEGL.	UNTIL YOUR KPLZ, STR94, Q105, WAVA	GIANT A, B97, WPHR.	110	33	20	32	0/0	3.55
RYTHM SYNDICATE Picks up support this week at V	BLINDED BY wix <b>x</b> , wkdd, wdjx, wjlq,	IMPACT WNYP, WZOK.	110	6	16	37	0/0	2.84
GUNS N' ROSES Debut #47 Singles, Albums #4	LIVE & LET & 6. Adds at KDWB, KEGL,	GEF <i>WNVZ, Y107, W</i>	<b>99</b> KDD, WRHT.	6	13	42	41/193	3.82
LUTHER VANDROSS #46 Singles, adds at XL106, P	THE RUSH WR102, WFHN, KTUX.	EPIC	91	3	11	26	0/0	2.48
JODY WATLEY #45 Singles, new this week at	I WANT YOU KDON, KPSI, KAKS.	MCA	90	2	10	30	4/26	2.95
BOYZ II MEN Debut #43 Singles, #5 Albums	UHH AHH , new at Q106, FM102, HOTS	MOT 977, HOT102, HO	<b>84</b> 07949, KBXX,	<b>15</b> WNVZ, WR	<b>26</b> /Q.	36	1/1	4.62
BLUR PoMo scores at Top40 with KX	THERE'S NO XXR, KPLZ, B97, WIXX, HOT	SBK 95, KROC, WFH	<b>81</b> N.	9	15	23	6/ 54	2.64
PAUL YOUNG First week adds include KRBE	WHAT BECOMES , KEGL, STR94, WNVZ, FM1	MCA 00, WAPE, WRV	<b>81</b> (Q, Q105, WXI	<b>78</b> KS.	1	0	0/0	2.0
<b>JON BON JOVI</b> #14 Albums, picks up Q995, m	LEVON noves 3-1 WPST, 20-16 KBE0	PLG 2, 13-11 STR94,	<b>81</b> 18-15 MOJO.	2	7	30	0/0	3.03
JOHN MELLENCAMP Strong out of the box at MOJO	Again Tonight , pro-fm, wxks, kbeq, kb	MERC PLZ, KXXR, WBE	<b>77</b> BQ, WZPL, WN	77 NCI.	0	0	0/0	0.0
NORTHERN PIKES Moves 3-1 KYYY, 9-4 WKFR,	SHE AIN'T 8-5 WNYP, 10-5 WQUT.	SCOTTI	76	1	8	18	4/11	2.24
SHAMEN Picks up majors at HOT977, W	MOVE ANY /PGC, moves 10-7 KWOD, 3	EPIC 0-23 KEGL, 10-9	<b>75</b> WDFX, 24-20	<b>9</b> HOT97.	6	17	3/21	2.0
SIMPLY RED Picks up VH1, WMXP, WNVZ,	STARS HOT95, Y102, KROC, KSNI	ATCO/EW D, deb 27 WJMO,	<b>73</b> 12-7 KRBE.	6	21	23	0/0	2.94
PM DAWN MTV Buzz Bin, #39 Albums, ad	PAPER DOLL	GST/ISL/PLG	66	<b>48</b> 106, 27-17 H	<b>6</b> IOT97.	9	12/14	3.94
METALLICA #10 Albums, new at WDFX, W	THE UNFORGIVEN	ELEK	59	3	4	19	48/380	2.36

"Mint Condition is a total smash. Great research already. Lots of requests. Great demos all the way around "

"Good sound, good retail, great phone stay to back it up." NON" KKMG - Colorado Springs - Chris Baker, Scooter B. Stevens, Nathan Cruise EREAMIN

# **"BREAKIN' MY HEART**

"It's rare when an urban jam will work in this non-ethnic market, but Mint Condition is breaking down all the barriers. It blows away Boyz II Men -C getting phones from all demos!" KCHX - Midland - Randy Street

"#1 most played record on KMEL. It's an out of control full time power smash." KMEL - San Francisco - Hosh Gureli

"From the first play - instant reaction. After 4 weeks of airplay #1 phones and top 5 callout." WPGC - Wash D.C - Albie D.

"The hands down winner of the 'Dim the lights and do the love, hug, touch, squeeze ooh baby thing.' Want females 18 to death? Play this record!!!" HOT977 - San Jose - John Christian



MUSIC FROM A DIFFERENT PERSPECTIVE. EXECUTIVE PRODUCERS: JIMMY JAM & TERRY LEWIS

CE CE PENISTON "FINALLY" FROM THE ALBUM

FINALLY

#### **10 HITS TOP FIFTY SINGLES!** 17 HITS REQUESTS! FORMER BB #1!



#### ON AT 153 TOP 40s!



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### BRYAN ADAMS

"THERE WILL NEVER

**BE ANOTHER TONIGHT"** FROM THE ALBUM WAKING UP THE NEIGHBORS

> **26 HITS TOP FIFTY ALBUMS 32 HITS TOP FIFTY SINGLES**



#### ON AT 155 TOP 40s!





[ PRETTY BROWN EYES ]"

PRODUCED BY: JELLYBEAN JOHNSON & MINT CONDITION

MANAGEMENT: JAMES "POPEYE" GREER WE CARE FOR MUSIC, INC

AMY GRANT "GOOD FOR ME"

FROM THE ALBUM HEART IN MOTION

**24** HITS TOP FIFTY ALBUMS! 44-35 HITS TOP FIFTY SINGLES!



#### ON AT 180 TOP 40s!

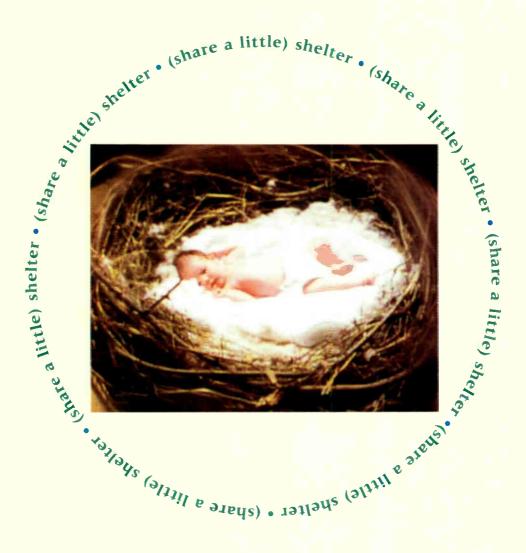




# HITSBOUND

ARTIST	TITLE	<sup>°</sup> LABEL	ONS	ADDS	DEBS	AGGR	мтν	
MITHEREENS Second week action includes	TOO MUCH KXXR, Q995, FM100, WE	CAP BBQ, WAPE, WIXX,	<b>54</b> KFQX, deb 29	<b>24</b> KWOD.	10	8	0/0	2.5
AD ENGLISH More support at WPHR, WKD	THE TIME D, WZKS, WIOG, Y102, I	EPIC WQUT, WRQK, 37-1	<b>50</b> 29 KFMW.	12	10	14	0/0	3.49
HRIS CUEVAS Pulls phones, new at KHTK, V	YOU ARE THE WOQ, WHTO, WBBO, KY	ATL /YY, WZKS, 10-5 B	<b>46</b> 97, 7-6 HOT97	<b>14</b> 7.	5	11	0/0	2.94
<b>HIS PICTURE</b> New airplay at WBBO, WJAD,	NAKED RAIN WDJX, 19-15 KWOD, 33	DED/RCA 3-26 KISR.	44	3	2	8	7/14	1.37
HE KLF Tammy scores Top 40 with BS	JUSTIFIED 96, KEGL, KS104, KPLZ,	ARISTA WIOQ, KOY, WTIC,	<b>43</b> 18-12 K967, c	<b>38</b> deb 29 Q106.	2	4	0/0	4.4
HINT CONDITION #37 Singles, new at PWR106,	BREAKIN' MY WMXP, 1-1 WPGC, 10-6	PER/A&M 6 KMEL, 17-11 FM1	<b>40</b> 02, 32-15 HOT	<b>8</b> 977.	4	16	0/0	3.81
VILLIANS BROTHERS Out of the box at WNCI, Q995		WB WPST, KKRD, KCA	<b>36</b> Q.	34	2	1	0/0	2.5
Adds include KIIS, FM102, W.	MASTERPIECE ZOU, WAVA, KHTK, WXH	REP <s, 19-9="" 5-3<="" kmel,="" td=""><td><b>36</b> Q106.</td><td>18</td><td>7</td><td>8</td><td>0/0</td><td>4.06</td></s,>	<b>36</b> Q106.	18	7	8	0/0	4.06
OVES Remix helping, adds at HOT9	BEATIN' UP 77, WWKX, KRBE, WABB	ELEK B, WBPR, KYYY.	31	9	8	4	0/0	2.0
JGHTER SHADE OF DI #34 Singles, new at WWKX, Is		QUALITY 2, 1-1 Q106, 1-1 KG	<b>29</b> GI, 3-1 KMEL.	6	2	9	0/0	3.41
ONY TERRY Top 15 JAMS, new at KKRD,	EVERLASTING Y107, WBBO, CK105, KK	EPIC KMG, WBXX, 18-13	<b>29</b> 194.	6	1	4	0/0	1.77
ALT-N-PEPA First week adds at HOT97, HC	YOU SHOWED DT102, WIOQ, PWR106,	N PLAT Q106, KOY, WKBQ	<b>25</b> , WJMO, WCK	<b>23</b> (Z.	1	0	2/4	3.0
B.A.D.II Out of the box at KEGL, KBEC	THE GLOBE D, KPLZ, KWOD, KJ103, 1	COL WPST, KNIN, 34-26	<b>25</b> K967.	23	0	1	0/2	4.0
HARM New airplay this week at WJA	BUTT NAKED D, WBXX, 34-27 HOT977	ATL 7, 37-34 WTIC, 29-24	<b>23</b> 4 WJMO.	2	3	4	0/0	2.48
CAUSE AND EFFECT New at KMGZ, moves 9-6 KW	YOU THINK 10D, 25-12 KRBE, 17-13	SRC/ZOO KLUC.	20	1	4	6	0/0	3.21
<b>HE FARM</b> New air includes KRBE, WPS	ALL TOGETHER T, WHTO, KMGZ, KFMW	SIRE/REP /, 30-26 KWOD, deb	<b>20</b> 38 K967.	5	3	2	0/0	0.8
AISSEZ FAIRE Building with new adds at B93	IN PARADISE , KZFM, WFLY, 1-1 HOTS	METRO 97, 7-3 KTFM, 17-14	<b>19</b> # HOT977.	3	1	5	0/0	3.13
IC BRAINS	OOCHIE	мот	18	4	5	4	0/0	2.93

#### NUCLEAR VALDEZ



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ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MOVE
ENYA #15 Albums, new believers at H	CARRIBEAN KS104, WAPE, B104, 11-	REP 9 KISN, 13-7 KRXY,	<b>18</b> , deb 25 Q106	<b>3</b> 5.	2	6	0/0	3.8
BABY ANIMALS Out of the box with KWOD, Q9	PAINLESS 95, WPST, WSTW, KFM	IMAGO W, deb 27 WOKI, or	<b>17</b> In tour with Val	16 n Halen!	1	1	5/97	4.0
LITA FORD Out of the box at KJ103, KWN2	PLAYING WITH z, whto, knin, kfmw,	RCA WRHT, KFRX, WILL	<b>17</b> N, WBIZ, 999	<b>17</b> КНІ.	0	0	0/0	0.0
D. UNDERGROUND New at PWR99, KGGI, 16-8 W	KISS U BACK MXP, 15-8 WBXX, 32-28	T.BOY KPSI.	16	2	0	3	12/63	-0.69
BE BE/CE CE WINANS Hot new add at KMEL, 19-15 k	I'LL TAKE (BXX, 23-20 WPGC, deb	CAP 25 HOT102, deb 27	<b>15</b> 'KBEQ.	1	3	6	0/0	2.71
MAGGIE'S FARM Picks up new support at WNV2	GLOTITION	JRS WJAD, KLYV, WZY	<b>14</b> 'P, on at Q995	<b>6</b>	0	0	0/0	0.0
EX-GIRLFRIEND Add at KTFM, moves 16-12 KS	YOU (YOU'RE) 5104, 24-21 KMEL, deb 2	REP 8 HOT977, deb 28 F	13 KDON.	1	3	4	0/2	2.58
CLIVILES & COLE Early add at WQXA, already or	PRIDE (IN) 1 HOT97, PWR106, B96,	COL KS104, PWR96, W.	<b>13</b> zou.	1	2	4	0/0	3.0
DJ JAZZY JEFF New airplay includes PWR96, I	YOU SAW MY B93, moves 9-6 WHYT, 1	JIVE 3-8 FM102, 29-17 V	12 VDFX.	2	0	6	0/0	5.1
VANESSA WILLIAMS Ballad picks up early support a	SAVE THE WPGC, FM102, KTFM, I	WING/MER 895, 5-4 KOY, 20-1	<b>11</b> 3 Q106, deb 2	<b>4</b> 24 KMEL.	2	2	0/0	3.43

# Try Us, You'll Hate Us.

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# "PLAYING WITH FIRE"





RCA CON DE

# **OUT OF THE BOX!**

KJ103	add	KTMT	add
KIKX	add	KWNZ	add
999KHI	add	WBIZ	add
KFBQ	add	WHTO	add
KFMW	add	WILN	add
KFRX	add	WQUT	add
KLYV	add	WRHT	add
KNIN	add	WRQK	add
KNOE	add		

THIS PICTURE "NAKED RAIN"	WDJX WBBO WJAD	add add add
	KWOD WLAN KQIZ WHTO KISR WNYP KFMW KNOE	19-15 29-23 28-24 30-25 33-26 33-27 31-27 32-29
FROM THE ALBUM A VIOLENT IMPRESSION	Y107 WPST	35-32 37-34

Dee

EXCLUSIVE NORTH AMERICAN MANAGEMENT: Bruce Garfield / The Garfield Group, New York City, In Association with David Roberts.

S

UBVE



"PUMP IT UP"



(RCA)

dedicated



# REQUESTS

Whatever Fred said is all right with them.

LW	тw	ARTIST	TITLE	LABEL	HOTS	INCL	UDIN	G	%
2	1	NIRVANA	SMELLS LIKE	DGC	87	Z100 WZPL	KIIS KS104	PWR99 KEGL	43
7	2	R. SAID FRED	I'M TOO SEXY	CHARISMA	81	Q106 KRBE	KUBE KKFR	WAVA WKSE	40
9	3	MR. BIG	TO BE WITH	ATLANTIC	77	WRVQ STAR94	WPHR KHMX	Q99.5 KPLZ	38
1	4	M.JACKSON	BLACK OR WHITE	EPIC	60	B96 MOJO	HOT102 KXXR	HOT97 PWR102	29
6	5	HAMMER	ADDAMS GROOVE	CAPITOL	60	WZPL KRQ	PRO-FM WKBQ	KTFM B94	29
5	6	MARKY MARK	WILDSIDE	INTERSCOPE	51	kube Wrvq	PWR106 KPSI	Z100 WKRZ	25
8	7	PRINCE	DIAMONDS &	P.PARK/WB	50	HOT102 STAR94	KOY WAPE	Y100 PWR945	24
4	8	COLOR ME BADD	ALL 4 LOVE	GIANT	49	PRO-FM Z104	MOJO WOVV	KXXR WZKS	24
10	9	GEORGE MICHAEL	DON'T LET	COLUMBIA	40	KEGL 999KHI	KZZU WRCK	Y107 WMEE	19
16	10	SHANICE WILSON	I LOVE YOUR	MOTOWN	34	HOT977 WFLY	WMXP KFFM	WTIC WQXA	16
	11	PAULA ABDUL	VIBEOLOGY	CAPT/VIR	30	WPHR KKSS	Y100 WOKI	XL106 KLUC	14
13	12	MARIAH CAREY	CAN'T LET GO	COLUMBIA	26	WMXP KPXR	KZZU K92	KQIZ 194	12
20	13	GUNS N' ROSES	LIVE & LET DIE	GEFFEN	25	KIIS HOT95	KC101 WAAL	WZKX WIXX	12
11	14	HAMMER	2 LEGIT 2 QUIT	CAPITOL	24	B96 PWR99	WRVQ KRBE	KUBE KRQ	11
19	15	TEVIN CAMPBELL	TELL ME	QWEST/WB	22	KB <b>XX</b> KPLZ	Q105 KKFR	Q106 KCAQ	10
14	16	U2	MYSTERIOUS	ISL/PLG	20	WZPL K107	WJMX KTMT	WERZ KFQX	9
15	17	CE CE PENISTON	FINALLY	A&M	20	НОТ97 КНТК	KKRD WNOK	WOKI WCKZ	9
	18	BONNIE RAITT	I CAN'T MAKE	CAPITOL	19	KXXR WBNQ	KISN KNIN	KKYK WBBO	9
17	19	ANGELICA	ANGEL BABY	QUALITY	18	PWR106 KIIS	Q106 HOT102	WHYT FM102	8
	20	EDDIE MONEY	I'LL GET BY	COLUMBIA	17	PWR945 KGOT	95XIL KGGG	WBPR KISR	8

Total stations reporting this week: 202





ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
MR. BIG	5.41	91	24	5	10	3	9
RIGHT SAID FRED	4.99	85	14	5	10	1	9
AMY GRANT	4.95	88	1	0	7	8	•
BOYZ II MEN	4.62	36	2	0	8	10	5
PAULA ABDUL	4.54	75	0	0	8	7	3
KARYN WHITE	4.54	109	71	17	8	2	6
BRYAN ADAMS	4.26	81	9	1	6	8	2
EDDIE MONEY	4.18	88	13	2	7	1	1
ATLANTIC STARR	4.06	8	3	1	7	1	1
PM DAWN	3.94	9	0	0	7	7	4
GUNS N' ROSES	3.82	42	3	0	8	10	8
MINT CONDITION	3.81	16	5	1	7	2	8
ENYA	3.80	6	2	0	1	9	3
BONNIE RAITT	3.73	73	42	20	7	9	5
KEITH SWEAT	3.70	67	11	5	5	8	7
U2	3.59	86	115	69	8	10	8
RTZ	3.55	32	1	1	6	- 1	1
NATURAL SELECTION	3.55	66	16	2	7	1	1
BAD ENGLISH	3.49	14	0	0	2	1	1
LIGHTER SHADE OF BRO	3.41	9	10	7	9	1	- 8 -
TAMI SHOW	3.34	13	0	0	5	1	1
CAUSE AND EFFECT	3.21	6	1	0	2	1	1
BILLY FALCON	3.05	7	4	2	7	1	-
JON BON JOVI	3.03	30	6	1	4	9	
PARTY	3.02	52	27	4	6	1	4
JODY WATLEY	2.95	30	4	2	5	1	3
CHRIS CUEVAS	2.94	11	5	2	8	1	2
SIMPLY RED	2.94	23	1	0	2	1	1
RYTHM SYNDICATE	2.84	37	0	0	5	1	1
STACY EARL	2.83	56	61	12	5	•	6
BEBE & CECE WINANS	2.71	6	0	0	1	2	3
BLUR	2.64	23	2	0	4	1	-
SMITHEREENS	2.50	8	0	0	1	1	1
LUTHER VANDROSS	2.48	26	0	0	1	4	4
METALLICA	2.36	19	4	0	5	10	8
HEAVY D & THE BOYZ	2.25	7	12	6	6	2	8
NORTHERN PIKES	2.24	18	9		7	1	1
WILSON PHILIPS	2.22	16	8	3	7	9	
STORM	2.08	35	73	33	7	8 1	3
SHAMEN	2.00	17	4	0	6	3	2

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale. 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.





Current favorites as chosen by members of all segments of the music industry

It's Michael and Michael fighting for Most Added honors this week, with both getting strong mentions from Programmers. Also expected to emerge are John Mellencamp and PM Dawn with their second singles from their

current projects. The KLF are scoring lots of mentions with the catchy vocals of Tammy Wynette. And Salt-N-Pepa, Paul Young, Williams Bros. and Mint Condition all come hot out of the box!

#### **WINNERS**

- 1 M. BOLTON
- 2 **M. JACKSON**
- J. MELLENCAMP
- 4 PM DAWN
- 5 KLF

REMEMBER .... AGAIN TONIGHT (Mercury) PAPER DOLL JUSTIFIED & ...

**MISSING YOU...** (Columbia) (Epic) (G. St/Isl/PLG) (Arista)

6	SALT-N-PEPA	YOU SHOWED	(N Plateau
7	PAUL YOUNG	WHAT	(MCA)
8	WILLIAMS BROS.	CAN'T CRY	(WB)
9	M. CONDITION	BREAKIN'	(Per/A&M)
10	SMITHEREENS	TOO MUCH	(Cap)

**BACKERMAN/KROC/ROCHESTER** Blur/W Bros/P Abdul/M Bolton

**GREG ADAMS/KFFM/YAKIMA** PM Dawn/KLF/M Jackson/J Mellencamp

**DAVE ARTHUR/KF95/BOISE** M Jackson/M Bolton/J Mellencamp/BAD II

MASCH/JEK ENT/BALTIMORE M Condition/Heavy D/PM Dawn/S-N-Pepa

LINDA AUSTIN/KRNQ/DES MOINES T Turner/BAD II/Smithereens/W Bros

G BAIN/O RECORDS & VIDEO/MIAMI M Bolton/M Condition/KLF/M Jackson

M BASHKIN/BAKER & TAYLOR/CHIC M Jackson/M Bolton/T Turner

L BATCHECK/REC & TAPE/COLUM RS Fred/CM Badd/Heavy D/MC Brains

M BLAKEMORE/WLRW/CHAMPAIGN Mr Big/PM Dawn/LA Guns/RS Fred

ERIK BRADLEY/WCKZ/CHARLOTTE S-N-Pepa/C Peniston/N By Nature

TONY BRENNER/ARROW DIST/SOLON B Train/L Feat/S Doctors/L Reed

**CHET BUCHANAN/KUBE/SEATTLE** M Condition/M Bolton/M Mark

LORI CAMPBELL/B94/PITTSBURGH J Mellencamp/M Bolton/M Jackson

**DAVID CARPES/TEMPO/NORTHRIDGE** RS Fred/G Michael/M Mark/U2

W WILLIAMS/KGHT/GRAND FORKS L Ford/KLF/B II Men

**STEVE CASEY/KQID/ALEXANDRIA** M Bolton/Smithereens/J Mellencamp

I CHAFFERDET/UNIOUE/NEW YORK PM Dawn/RS Fred/Bubba/M Bolton

**GNARLEY CHARLEY/Z90/SAN DIEGO** S-N-Pepa/MC Brains/M Condition

LEE CHESNUT/PWR99/ATLANTA C Peniston/M Jackson/A Starr/KLF

JIMMY CLARK/WIFC/WAUSAU RTZ/B English/P Abdul

J CHRISTIAN/HOT97.7/SAN JOSE S Earl/A Starr/S-N-Pepa

CLAY GISH/WOKI/ST PAUL P Young/S Red

TOM COLT/KCMQ/COLUMBIA M Jackson/Mr Big/BAD II

SB CRUZ/HOT95/JACKSON B English/B II Men/A Grant/P Abdul

CHRIS CUE/WXKB/FT MEYERS M Jackson/M Bolton/S-N-Pepa

JEFF DAVIS/WCIR/BECKLEY M Bolton/P Young/Blur

JOHN DAWSON/WJAD/BAINBRIDGE Doves/LSO Brown/T Picture

M DIX/MICHELLE'S REC & VID/WV G Michael/S Earl/Cher/M Carey

**CAREY EDWARDS/KOY/PHOENIX** KLF/CM Badd

V ELLIOTT/V VENDORS/KALAMAZOO MC Brains/RFTW/N By Nature

J FARKAS/TAPE WORLD/CLEVELAND M Cohn/KLF/S & Banshees/G Tripp

**B FENTY/ASSOCIATED/PHOENIX** Charm/S-N-Pepa/M Jackson/M Bolton

CHUCK FIELD/FM102/SACRAMENTO M Girl/A Starr/M Mark

JIM FOX/WYKS/GAINESVILLE M Jackson/Smithereens/M Bolton/Doves

S FREEMAN/CML/ST. LOUIS M Jackson/M Bolton/S-N-Pepa/M Farm

JJ GERARD/KOCR/CEDAR RAPIDS M Jackson/M Bolton

TOM GJERDRUM/WZOK/ROCKFORD J Mellencamp/PM Dawn/M Jackson/O 2 One

**JIM GRADY/KISR/FT SMITH** M Bolton/M Jackson/J Mellencamp

BRETT DUMLER/WAVA/WASHINGTON RTZ/A Starr/MC Brains/M Jackson





Current favorites as chosen by members of all segments of the music industry

KEITH HAVENS/KMOK/LEWISTON M Bolton/Smithereens/A Grant/T Show

KIM HAYES/STREETSIDE/ST. LOUIS Live/P Jam/Soundgarden/Mr Big

GREG HEAD/KBXX/HOUSTON T Short/B II Men/J Red

R HEWSON/REC & TAPE TRADER/MD J Mellencamp/BAD II/M Jackson

ALAN HOOVER/WVBS/WILMINGTON Shaka/Kix/B II Men/L Bruce

D HOUGHTON/UNIVERSAL/PHILA M Bolton/PM Dawn/J Mellencamp

S JAMES/PWR92/JOHNSTON PM Dawn/J Mellencamp/P Young

J JOHNSON/BUZZ'S NEST/COLUMBUS M Bolton/J Mellencamp/M Jackson

P JOHNSON/PRO ONE-STOP/TEMPE T Lords/P Enemy/Mr Big/T Campbell

LIZ JORDAN/WQGN/NEW LONDON S-N-Pepa/PM Dawn/KLF/B Animals

JOHN KELLY/KYYY/BISMARCK KLF/L Ford/M Jackson/M Bolton

BRAD KING/KFRX/LINCOLN. NE M Bolton/M Jackson/P Young

BILL KLAPROTH/WTBX/HIBBING RTZ/O 2 One

ROSS KNIGHT/KTFM/SAN ANTONIO CM Badd/S-N-Pepa/MC Brains

K KNIGHT/KTXY/JEFFERSON CITY Smithereens/B English/M Jackson/M Bolton

PJ LACEY/WDBR/SPRINGFIELD KLF/M Bolton/J Mellencamp/BAD II

JIM LARSIN/CK105/FLINT M Jackson/T Terry

JIM LASPESA/TOWER SUNSET/LA Muffs/Jellyfish/J Jett/Prince

RICKY LEIGH/FM102/SACRAMENTO M Mark/T Personality/Chic/Shanice

JACK LUNDY/Y94/FARGO B Animals/M Bolton/P Young/Smithereens TONY MANES/WBWB/BLOOMINGTON RS Fred/A Grant/J Mellencamp

STEVE MANN/WQUT/JOHNSON CITY J Mellencamp/P Young/Queen/L Ford

GARY MARSHALL/KTRS/CASPER M Bolton/W Bros/M Cohn

M MARTIN/KIIS/LOS ANGELES M Carey/Shamen/A Starr

M MARTIN/Q99.5/SALT LAKE CITY T Show

KIM MATTHEWS/KKRZ/PORTLAND WO Edge/Shamen/C Hawkes/W Bros

M MCCOY/KJ103/OKLAHOMA CITY M Bolton/M Jackson/W Bros/T Show

J MCHUGH/WKZL/WINSTON SALEM A Starr/M Jackson/M Bolton/Mr Big

LISA MCKAY/WRVQ/RICHMOND W Bros/Farm/Blur/WO Edge

JIM MEECH/93Q/SYRACUSE B Adams/A Grant/Blur/Smithereens

DAVID LEE MICHAELS/K92/ROANOKE M Grant/Mr Big/Storm

G MICHAELS/WZPL/INDIANAPOLIS KLF/J Mellencamp/A Starr/O 2 One

JOHNNY MILFORD/KWIN/STOCKTON M Condition/T Terry/PM Dawn

JOHN MOESCH/KAKS/AMARILLO M Jackson/Farm/M Bolton/J Mellencamp

J.J. MORGAN/KKSS/ALBUQUERQUE LA Guns/J Public/M Attack/Clubland

MICHAEL MORGAN/WFLY/ALBANY P Young/M Bolton/D Hill

C MORRISON/ROSE REC/CHICAGO J Mellencamp/PM Dawn/M Cohn/M Jackson

MARK MURPHY/KGOT/ANCHORAGE PM Dawn/B English/M Farm/M Jackson

D MORALES/KSOL/SAN FRANCISCO CM Badd/PM Dawn/DO Motion

D VAN NORDEN/WHEREHOUSE/LA Nirvana/D Underground/T Campbell/Jodeci DALE O'BRIAN/PWR94.5/LEXINGTON M Cohn/P Young/M Bolton

BILL O'BRIEN/WWKX/PROVIDENCE Giggles/MC Brains/Clubland

JACK OLIVER/KKRD/WICHITA M Jackson/M Bolton

V OLVEIRA/SEA-PORT/PORTLAND BAD II/S & Banshees/J Mellencamp

J PADDEN/WKRZ/WILKES/BARRE J Mellencamp/P Young

R PASOWICZ/ROSE REC/DES PLAINES Metallica/K White/B Adams

TOM PEACE/Y107/NASHVILLE P Young/M Bolton/Smithereens/D Hill

WILL PENDARVIS/FM100/MEMPHIS Smithereens/Genesis/VOT Beehive

M PFAFFL/MAINSTREAM/MILWAUK PM Dawn/M Jackson/KLF/M Bolton

TOM POLEMAN/KRBE/HOUSTON Farm/A Grant/P Young

J PRIMERANO/TRANSCONT/BUFFALO PM Dawn/Mr Big/M Bolton

LEE REYNOLDS/WFHT/TALLAHASSEE S-N-Pepa/PM Dawn/M Bolton/M Jackson

B RICHARDS/WSPK/POUGHKEEPSIE S-N-Pepa/M Jackson/A Starr/E Cruise

S ROBBINS/WBNQ/BLOOMINGTON J Mellencamp/W Bros/WO Edge/B Animals

M ROBERTSON/PEPPERLAND/ID O Osbourne/Kix/Roxette/A Grant

J ROSE/WESTERN MERCH/AMARILLO B Animals/M Cohn/W Bros/G Tripp

T ROSS/CENTRAL SO/NASHVILLE S-N-Pepa/L Ford/J Mellencamp/PM Dawn

DAVE ROY/TRANSWORLD/ALBANY B Animals/M Bolton/M Condition

ANNIE SAGE/KCAQ/OXNARD D Hill/PM Dawn/S-N-Pepa/M Jackson

BOB SAY/MOBY DISC/LOS ANGELES P Jam/P Young/S & Banshees/M Cohn

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TEXI

WAVA: "Good phones, call out all demos."
WKSS: "Increasing rotation."
WRVQ: "Phones... good early call out."
KFBQ: "#9 most requested."
WZKX: "Female phones."

KGOT: "Adult female phones." WTKC: "Requests and sales picking up." KTRS: "Working real well... Good calls." WFLY: "Doing well... #5 phones" WNCI: "#8 phones overnite."



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ON TOUR WITH MARKY MARK AND THE FUNKY BUNCH. Produced by Carl Sturkem and Evan Rogers

#### AN EXCLUSIVE HITS INTERVIEW WITH METALLICA BY DAINA DARZIN

## TURNING METAL INTO PLAT

"I WAS IN A CLUB IN CHICAGO DRINKING AND... ALL OF A SUDDEN "ENTER SANDMAN" COMES ON... [AND] THE PEOPLE WHO WERE DANCING TO INXS STAYED OUT THERE. IT BLEW MY MIND." "'s during the CMJ convention, see, and this perfectly awful unsigned pop metal band, Wild August, has somehow scammed their way into a Cat Club showcase (Who says there's no pay to play in New York?). Oblivious to dozens of industry folks screaming, "You suck, get off the stage!," they quote David Lee Roth, strike manly rock god poses, and for their encore — play Metallica's "Enter Sandman," just like a couple of years ago, they'd be doing Bon Jovi's "Livin' on a Prayer."

When Metallica drummer and frequent spokesman Lars Ulrich hears about it, he laughs. When you've gone from defiantly underground to major league arena attraction with the velocity Metallica has, it helps to have a sense of humor. With their current eponymously titled disc — HITS' #1 album of '91 — they've also become a radio staple, with "The Unforgiven" blasting up the charts in "Sandman"'s wake. If we'd written that sentence five years ago, people would have taken it as a joke. But here they are, the new, mainstream Metallica, who haven't really changed at all. They're on tour, they're in lovely Detroit, and Lars Ulrich is trying to rouse himself sufficiently to make some kind of sense during this phoner. "I slept 12 hours and now I can't wake up," he grumbles. "I had too much sleep." And he was just about to be thrust back again into the throes of torpor created by having to chat with HITS' resident metal somnnambulist Daina "Cheaper By The" Darzin.

You need caffeine, Lars. I just ordered some tea.

How come you're so tired?

I'd forgotten what it's like to play two hours and 40 minutes every night, and we've done that four times this week. It finally caught up to me. And then we had a couple "We're out on tour, let's go celebrate"-type evenings, so it all came to a crash last night. That's a long set.

We also have a half-hour Metallica movie, with history shit and scenes from the recording studio. Some of the "Enter Sandman" people who just started showing up aren't really that familiar with us. So this has a "There was life before 'Sandman'" vibe. Hey, you wanted an evening with Metallica, you got it. I don't think anybody's going to go home complaining after this show.

#### What made you decide you wanted to do it this way instead of having an opening band?

[Our managers] Cliff [Burnstein] and Peter [Mensch] always had a hard-on for us going out and doing "An Evening With...," in the great spirit of the Grateful Dead. I thought it was a little too early for that sort of thing. But then we looked at the support acts that were available and the only one that we were interested in was Skid Row. I'm an instinctive person, and you either vibe on somebody or you don't. So we asked them, but they'd supported about 57 bands in the last couple of years and felt it was time for them to do their own thing. So they politely said no, and we thought, maybe "An Evening With..." isn't such a bad idea after all.



#### "I STILL WAKE UP WITH THE SAME BAD BREATH."

Some people are saying, Ozzy gave Metallica a chance and now Metallica should be giving some other band a chance.

It's over. We've sold out! It's not like we haven't given bands like Faith No More and Danzig and Queensryche a chance — do you want to talk about what would have happened to that Queensryche album if they hadn't been on tour with us for eight months? Right now, it just didn't feel right to have a support act — and I'm not saying that's the way it's going to be for the rest of the tour. On the "...And Justice For All" tour, you had quite a bit of production, but the new set is very stark.

It's just as opposite as you can get. On the last tour, it was all very theatrical. This time, the staging deals with configuration — it doesn't really play off any theme on the album. The stage is shaped like a diamond and it's from one end of the arena almost halfway to the other. We play 360 degrees on it. It's not like the Def Leppard thing, but it does have two front rows. We've definitely created something pretty different. But when you do that, you can't tell what the fuck is going on for the first couple of shows. You don't have a frame of reference.

#### Have there been any "Spinal Tap"-ish mishaps? Is there a stronger word than "Spinal Tap"-ish? What happened?

I have two drum kits, each on one side of the stage, and they both move 30 feet up and down. So the other day, I'm sitting there playing "The Four Horsemen," and all of a sudden, the drums just start disappearing into the stage while I'm playing. I don't think I've ever felt like such a dick in my life. All of a sudden, I'm playing under the stage and everybody's cracking up. You can't pretend these things aren't happening... you just have to laugh at them. And you're having a tape section for kids to bootleg the show. How's that working out?

Good. I don't want to see or hear any of the tapes. It's there and it's cool, people come in and tape and it's there forever, fuckups and all. When "One" was a chart hit, it was mostly through singles sales. Did "Enter Sandman" actually get broad airplay?

"Enter Sandman" is a real hit single. It's kinda funny. I was in a club in Chicago drinking, and they were playing INXS and Madonna, when all of o sudden "Enter Sandman" comes on. I expected the dance floor to clear just like that. But no, the people who were dancing to INXS stayed out there. It blew my mind. We hear it strip clubs... everywhere we go, they're dancing to Metallica! I'm so proud of that song, because we had the balls to write a really simple song, and it's still one of my favorites on the album. I realized writing short simple rock songs is a lot harder than hiding behind all these fuckin' mini-epics. You said in a couple of interviews you were really getting tired of playing your longer songs on the last tour. Is that still the case or have you rediscovered them?

We edited them. With the "...Justice" stuff, instead of playing five or six songs, we took the best bits and put together a medley. That's when you know you're getting old, when you start doing medleys...

All these people who said Metallica would never have a hit single — you guys must be having the last laugh.

Ha-ha, followed by fuck you. A lot of what's going on now is what Metallica's always been dead against. But what's cool about it is, all of it came to us, on our terms. If we'd sat down to write a hit single, and we had a hit single, I wauldn't feel as I do.

#### What's the best part of achieving this level of success?

The best part is, we can go to any club, anywhere, get in for free and have an open bar tab. A lot of things change around you when you become this successful — people treat you differently and act differently around you. But I still wake up with the same bad breath. I'm just living through it. [Pause.] What is that video with the nicelooking black girl that sits on a big hand? Who is that? Is that Vanessa Williams?

#### Are you watching MTV? Hold on, I'm changing the channel. That's Vanessa Williams.

Really? Hmm... I'm one of the few people in the universe that's not afraid of admitting I have MTV on 24 hours a day. It just seems to be such an in thing to hack MTV in interviews, but I love it. I was in a hotel the other day that didn't have it and I was going through withdrawal symptoms... gee, she's looking pretty good there. The coolest Miss America we ever had, and she got the last laugh,

#### too. What are you doing over Christmas?

I just want a week off. What's going to be interesting is to see if I'll be capable of doing that. As is well-known and documented, I have a difficult time turning Metallica out of my mind... God, she looks good! I found I couldn't turn Metallica off on the last tour until it was completely over. I'll have fun, or lose my mind.

#### Do you have outside interests or hobbies, or are you pretty work-focused?

I'd like to think I have another life, but there hasn't been much sign of it in the last couple of years. I do like to go scuba diving. I've been doing it since I was 12 — it's not one of those "now that the band's successful I have to adopt some weird thing that'll be good to talk about in interviews." Another thing I enjoy is unplugging my phone and sitting like a zombie in front of the television, having the remote control somewhere between my mouth and my chin and changing the channels continuously for an hour. I get great pleasure out of that. Although it sounds like I should go see a doctor. + You wouldn't expect a dance-oriented Top 40 radio to be popular in such urban meiting pots as York and Pittsburgh, Pennsylvania, or Columbus, Ohio, but then again you wouldn't expect intelligence from an embarrassment like this magazine, either, so there you go. Out in Flyover Country, MDs Kip Taylor (WQXA York) and Bill Webster (WMXP Pittsburgh) and PD Rob Morris (WWHT Columbus) have got their respective burgs bouncing to a decidedly ethnic urban pop beat. Is this a crazy world or what? Next thing y'know, there'll be b-boy posses in Scranton... The trio explain how they managed to pump up the volume in Middle America to HITS' own left-footed Lone Star lunk Todd "The Wet Sprocket" Hensley.

# FUNKY MUSIC...



"At first, it was take a little from the clubs, retail and requests, but mostly it was from our gut." Kip Taylor, MD WQXA, York, PA



"The club scene... probably feeds as much to us as we do to it." Bill Webster, MD WXMP Pittsburgh, PA



"We lean to records that fit our sound and are active at retail and on requests." Rob Morris, PD WWHT Columbus OH

#### What's it like doing dance music in a predominantly white market?

**Kip Taylor, MD WQXA, York, PA**: It is definitely more challenging than in programming for a heavy black or Hispanic market simply because you have to be more careful. I tend to love records long before my market will. In programming music, we have to decide what is right for today and what needs more time to develop. **Bill Webster, MD WMXP Pittsburgh, PA**: It's a little bit different than the strong ethnic fragmentation of the Northeast or the hispanic influence of the South or Southwest. Pittsburgh has a heritage of being an R&B town even though it's 90% white. There is still that interest in black/dance music. We lean equally black as well as dance.

**Rob Morris, PD WWHT Columbus, OH**: You have to try to program to the masses, to find a niche that satisfies the market. We tend to lean a bit black/dance because, even though 90% of the market is white, there is still 10% which is black, with almost no hispanics.

#### Where do records develop for you?

**Taylor:** It has gotten easier now that we've been doing the format for over two years. At first, it was take a little from the clubs, retail and requests, but mostly it was from our gut. That was fun, but now we've started to see patterns and begun learning some things from our listeners. An example is that freestyle records are not just the sound of New York City and "west coast" records like Stereo MCs can work in central Pennsylvania, too. We're getting more and more records from area clubs. We tend to feed off each other now. Retail has also become very important. If, in this day and economy, people are shelling out money for these records, that is a considerable statement. We look at requests, but more importance is put on retail. We can't play every street record at once like the Geto Boys or Shabba Ranks, so retail helps us on the timing. We do have competition here, so we have to be careful. There are three different markets — York, Harrisburg and Lancaster — and each has its own feel. Webster: We have two different scenes. We look a great deal at street retail as well as the club scene, which probably feeds as much to us as we do to it. This is not a market which breaks a great deal of music. Most of the clubs are fairly straightforward. There are more Top 40 dance clubs than cutting-edge clubs. There really is no underground dance scene. We work hand-in-hand with the record pools. As far as rap retail goes, it is very active and moves quickly. Retail is very black and rap-oriented. We also look at the black charts to find records. For dance/rhythm product, C&C is core. Prince's "Gett Off" was a record that broke through the retail scene with virtually no club play. Between Video Jukebox, MTV and BET, video is a predominant factor here. They play a big part in what sells here before radio picks it up.

**Morris**: Columbus is not one of those markets where records develop on the street. We look at the urban format and we look for the mass-appeal records that fit this format. The clubs here tend to be followers rather than leaders. There are a few aggressive club jocks but they don't break records onto the radio... it's not that big. Not like other markets. We look at retail as well as requests. The Top 10 records we play show up in retail as well — Marky Mark, Michael Jackson, etc. For the most part, retail follows us. Urban will start some records, but generally that record has already begun to break with us. We see a great many records that go Top Ten nationally that, with our competition, don't sell in this market. We lean to records that fit our sound and are active at retail and on requests. \*



## Huge Ballad Leads The Way! BREAKIN' THE MINT!

**MIC MURPHY** 

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JOE PUBLIC

Live & Learn Col 74012 **R. SPRINGER** 

Forever & Ever Cardiac 3-4007-0

**TINA TURNER** 

The Way Of The... Cap 15881



**GLENN JONES** 

Here I Go Atl 7463-1

G. KNIGHT

Where Would I... MCA 54206 Every year, one JAM seems to come out of nowhere over the holidays, and blow up large during the period of time when JAMS ruler **Graham Armstrong** is breaking his New Year's resolution to get a personality.

This year, that JAM is **Mint Condition**'s "Breakin' My Heart."

New **Perspective/A&M** VP/GM Kevin Fleming raves that the sextet is "a new breed of artist. They write, arrange, produce and, most importantly, *perform* at a level far beyond their experience!" Radio and retail have definitely got his back on this one.

Though a large number of reporters are sleepin' on this one (whassup?), wherever this track is getting played, it's slayin' the competition. It's pullin' in a TEN POINT AVERAGE JUMP, and is scorin' crazy numbers — #1 WHUR! #1 WAMO! #5 Debut WILD! KMJQ PD Ron Atkins calls it "the BEST ballad to hit us in five years!"

Retail is foaming on this one as well. In Kansas City, where the record is boomin' on **KPRS**, **Superstore Records**' goddess Lisa Collins reports, "A total smash! The ballads are strong, the LP is slammin', and the sales are through the roof!"

If you're not on this, what's your problem? You can't be as stupid as we are? Can you?

CALLOWAYS

Let's Get Smooth Epic 74541

**C'VELLO** 

 Turn You On
 Money

 RCA 62148-2
 Tommy Boy 978

GOD SQUAD

Food For Thought A Co. Called W C-12

**GOLD MONEY** 

JAMS

ALBUMS

#### HE TOP THIRT

2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
- 1 1	MICHAEL JACKSON Dangerous	Epic	18 16	GERALD LEVERT Private Line	EastWest
3 2	BOYZ II MEN Cooleyhighharmony	Motown	16 17	D.J. MAGIC MIKE Ain't No Doubt	Cheetah
- 23	HAMMER Too Legit To Quit	Capitol	<b>19</b> <mark>18</mark>	PATTI LABELLE Bumin'	MCA
4 4	PRINCE Diamonds and Pearls	Paisley Park/WB	20 19	GETO BOYS We Can't Be Stopped	Rap-A-Lot/Priority
5 5	MARIAH CAREY Emotions	Columbia	22 20	2 LIVE CREW Sports Weekend	Luke/Atlantic
86	JODECI Forever My Lady	Uptown/MCA	21 21	A TRIBE CALLED QUEST The Low End Theory	Jive
7 7	KEITH SWEAT Keep It Comin'	Vin/Elektra	17 22	FOURPLAY Fourplay	WB
6 8	COLOR ME BADD C.M.B.	Giant/Reprise	28 23	2ND II NONE 2nd II None	Profile
10 9	NAUGHTY BY NATURE Naughty By Nature	Tommy Boy	26 24	CYPRESS HILL Cypress Hill	Ruff House/Col
9 10	ICE CUBE Death Certificate	Priority	25	BLACK SHEEP A Wolf In	Mercury
- 11 11	PUBLIC ENEMY Apocalypse '91	Def Jam/Col	23 26	LUTHER VANDROSS Power Of Love	Epic
14 12	LISA STANSFIELD Real Love	Arista	27 27	SHANICE Inner Child	Motown
12 13	PM DAWN Of The Heart,	G. St./IsI/PLG	24 28	BE BE & CE CE WINANS Different Lifestyles	Capitol
25 14	JUICE Soundtrack	S.O.U.L./MCA	13 29	C&C MUSIC FACTORY Gonna Make You Swe	Columbia eat
15 15	TEVIN CAMPBELL T.E.V.I.N. Campbell	Qwest/WB	30	AMG Give A Dog	Select/Elektra
		(Based on ret	ail sales)		

TEXAS TORNADOES: The big action in Radioland this week is in the Lone Star state, with the arrival of former WGCI PD James Alexander at KKDA raising more than a few eyebrows. Folks are stunned at what is said to be an unprecedented long-term/no-cut contract



with healthy seven-figure dollar signs attached to it. Back in Chitown, betting types have put Lee Michaels at the top of a

heap of candidates for the WGCI PD job that is said to include Ray Boyd, Mike Stradford and Tony Fields.... KKDA's crosstown rival KJMZ has upped mix show terror AI B. Bad to the MD slot, replacing MC Jammer, who will remain on the air. Congratulations should also be extended to former KHYS MD Terri Weber, who joins an impressive list of air talents at the station.... Speaking of Houston, it seems that when research data was compiled, the name "Jammin" Jimmy Olsen always popped up. KMJQ wasn't sleepin', and scooped up the former KBXX personality with a lucrative package that includes an Asst. PD gig, the PD slot at their sister AM KYOK, which will now feature a rap format, and simultaneous broadcast of his evening show on both stations. Former KMJQ evening man MC Street has exited.... HOT105 Miami has parted company with air staffer

Kevin "Koolin" Fox. Meanwhile, former air star Guy Black is a hot free agent, with WJLB and KJLH rumored to be the first in line for his services. Is the LA institution preparing for the departure of Greg Mack, who may be heading for a startup situation in Northern Cali?... Knoxville, TN has a new Black Radio station. WYZQ will be the only game in town, and Brian Holliday will be the new MD/PD. Call him at (615) 982-3108.... It looks like Capitol's efforts to move Midwestern promo vet Michael Horton to the Tower to assume Howard Geiger's old responsibilities may be an offer he can't refuse.... A&R hotshot Sam Sapp is the creative man-of-the-moment, and is being pursued by at least a half dozen labels.

#### "BREAKIN' MY HEART [ PRETTY BROWN EYES ]"

CONDITION

EREAKIN' NOW!

#### PHONE THE DAMUT ALLOUDE

#### MEANT TO BE MINT

PRECEDENCED DV. NOLLYING AN DOMINICAL

& AMERICAN CONTROL OF

INAMAGE SALES AND TAXABLE PROPERTY AND THE OWNER.

WE CAN THE REAL PROPERTY.

WRKS	add	WILD	deb	5	WHUR	2-1
WMXD	add	WAGH	deb	15	WAMO	1-1
WQMG	add	WJLB	deb	20	WPLZ	12-6
WVEE	add	WSKX	deb	20	WCDX	11-6
WENN	add	WCKX	deb	24	WXYV	12-8
KRIZ	add	KMZX	deb	27	WOCQ	14-8
Z93	add	WNHC	deb	28	KMJQ	21-11
WQQK	add	KCXL	deb	29	WKYS	39-12
WBLX	add	WPGA	deb	29	HOT105	37-14
WJMI	add	WDZZ	deb	30	KKDA	31-15
WWDM	add	WLOU	deb	32	KJMZ	20-16
WZHT	add	WTLZ	deb	35	WJHM	21-17
KFXZ	add	XLHW	deb	39	WJMH	26-19
WTUG	add				WZAK	34-20
WGZB	add				KPRS	27-20
KBMS	add				WZFX	37-25
U102	add					
KIIZ	add	BREA	KING	AT:		
WJJS	add	WDK	x v	/BLK	WBRU	

PERSPECTIVE

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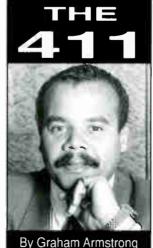
it reality

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JAMS



WHERE ARE ALL MY FRIENDS ?: The Harold Melvin & the Bluenotes hit is totally appropriate today, as far too many pros on the loose are chiming those lonely words. There's nothing much more agonizing than the time spent between losing a job and finding the next one, and the pain seems to increase with the level of experience. Due to the recession, corporate consolidations, mergers, phaseouts, cutbacks and just plain firings, a number of folks are looking for a means to support themselves, and in many cases, their families. This problem is not unique to this industry, but our response to it should be. We should help each other out whenever we can! More than a few of us have found ourselves looking for work at some time or another, so I know you know



what it feels like — the uncertainty, the hurt and the erosion of self-confidence. Simply put, it's a bitch! The very least we can do is take a phone call. Many folks complain to me that their phone calls go unreturned, which is a damn shame. I can only figure your secretary lost their numbers, so I'll list a few of the super air talents that deserve your attention, like Houston's Dr. Larry Jones ((713) 779-3066), Indianapolis' Brian Wallace ((317) 253-2490), San Diego's Bailey Coleman ((619) 667-4103), Denver's Jason Sinclair ((303) 337-6741), Charleston's Earl Boston ((803) 769-9875) and Smogtown's Marco Spoon ((213) 670-3090). There's a ton of talent available, and it shouldn't be wasted! It should be, at the very least, respected. Later.





T SBRIGLIA/TRANSCONT/BUFFALO J Mellencamp/L Ford/T Turner/M Condition

M SCHNEIDER/APPLE TREE/ILLINOIS Soundgarden/SR Vaughan/B Raitt/P Jam

JOHN SCOTT/KC101/NEW HAVEN PM Dawn/Blur

JEFF SCOTT/KZII/LUBBOCK M Bolton/J Mellencamp/Tag/Farm

**BILL SHAHAN/WVSR/CHARLESTON** CM Badd/W Bros/T Terry

J SHAHINIAN/REC EXCH/CLEVELAND Nirvana/M Cohn/M Condition/A Starr

JAY SHANNON/KFQX/ABILENE M Bolton/M Jackson/PM Dawn

T SHANNON/WILN/PANAMA CITY T Turner/B Animals/Shamen/PM Dawn

**DUANE SHANNON/WTWR/TOLEDO** W Bros/M Condition/CM Badd/C Peniston

G SHAVER/MUSIC PEOPLE/OAKLAND PM Dawn/P Enemy/SC Cartel/V Williams

SCOTT SHAW/WNNK/HARRISBURGH P Young/O 2 One/PM Dawn/C Troccoli

K SHEDD/D IN THE VALLEY/MPLS E Clapton/L Reed/S Forbert

T NOVIA/STR94/Atlanta K Loggins/P Young

TANK SHERMAN/WJMO/CLEVELAND S-N-Pepa/C Peniston/Clubland/A Grant

SCOTTY SNIPES/KIXY/SAN ANGELO Blur/RTZ

STEVE SPILLMANN/WZKX/BILOXI P Young/M Jackson/B English

K STAMM/SOUNDS & VID/MILWAUK M Jackson/M Bolton/M Cohn/PM Dawn

JIMMY STEAL/KEGL/DALLAS KLF/Dylans/PM Dawn

MICHELLE STEVENS/WPST/TRENTON W Bros/M Jackson/M Bolton/E Clapton

**R STICKS/WRHT/GREENVILLE** KLF/S-N-Pepa/WO Edge/P Young

TIM STOBIE/TOWER/FRESNO MB Valentine/M Black/W Maharry/Crucified

P TANIS/B IN MUSIC/GRAND RAPIDS T Turner/M Jackson/M Bolton/J Mellencamp M TAYLOR/KKYK/LITTLE ROCK E Clapton/A Grant/B English/K White

JAY TAYLOR/Q105/TAMPA PM Dawn/M Bolton/M Jackson

KIP TAYLOR/WOXA/YORK C & Cole/KLF/M Jackson/DJ Jazzy Jeff

M TRAYNHAN/W TO WALL/PHILA PM Dawn/J Mellencamp/KLF/M Cohn

KEN WALL/KTUX/SHREVEPORT, LA J Mellencamp/V Halen/B Animals/W Bros

L WEBB/MUSIC CITY/NASHVILLE D Hill/M Bolton/KLF/J Mellencamp

BILL WEBSTER/WMXP/PITTSBURGH PM Dawn/S-N-Pepa/KLF/B Box

K WEIMAR/WFHN/NEW BEDFORD Doves/Blur/M Condition/BAD II

I WHEELER/WHEREHOUSE/FRESNO LSO Brown/M Condition/C Cuevas/M Carey

**RALPH WIMMER/Z102/SAVANNAH** J Mellencamp/Smithereens/M Cohn

JON ZELLNER/KVRY/PHOENIX M Bolton/P Young/M Jackson

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## vanessa williams

"Vanessa's voice shines through; she's sassy, assertive, curious, surefooted...something you don't get everyday ...it's a knockout." -Musician Magazine

> "The Comfort Zone is a remarkable range of 14 songs...Ms. Williams pulls off each one magnificently." -Scripps-Howard

"...Williams can sing circles around the competition..." -Chicago Tribune

"...a better singer than Janet, a better dancer than Whitney, Vanessa has smoothly carved her own niche in a crowded female pop/R&B field." -DJ Times

"The Comfort Zone is brash, colorful & eclectic ...it goes to pop, jazz, funk and back again with disarming ease and vitality." -Washington Post

> 1992 GRAMMY AWARD NOMINEE FOR BEST R&B VOCAL PERFORMANCE, FEMALE

## »save the best for last«

by popular demand, the third #1 single from "the comfort zone" album

PolyGram

Produced & Arranged by Keith Thomas for Yellow Elephant Music, Inc. Written by Wendy Waldman Jon Lind and Phil Galdston Executive Producer: Ed Eckstine Management: Hervey & Company



bene

ere

A

- BEBE WINANS

## "It's O.K." A true piece from the heart.

THE FOLLOW-UP SINGLE AND VIDEO TO THEIR TWO #1 URBAN HITS "ADDICTIVE LOVE" AND "I'LL TAKE YOU THERE." Produced and Arranged by Keith Thomas for Yells Elephant Mar FROM THE GOLD CAPITOL COMPACT DISC, CASSETTE AND ALBUM DIFFERENT LIFERTYLES Capatol. 2002 CHTTE THE





FOCID FOR THOUGHT: It was a weeting of the hip-hop minds when Ed Lover chilled with Delicious Vinyl's "Poet With Soul" Def Jef, whose latest L<sup>2</sup> has been criminally overlooked. Why y'all sleepin? The disturbed look on the pair's faces can be ameetly attributed to them seeing the same picture of HITS' rap ruler Darryl Lindsey that was snown to George Bush before he greeted the Jupar ese Prime Minister with a technice or yawn. We love Darryl!



**ELAME THE BUTLER:** We love to get shots of artists visiting radio! The only thing we like better is celebrating the Los Angeles tradition of colon hadrotherapy Here WNJR PD Carlos DeJesus, Georgio and FCA's Vida Nash badly overestimate the amount of women who have to Kel to Grah am Armstrong in the past year, while jock Tim Butler (2nd from 1) wonders if he ll ever be as big as Graham. A few boxes of T viakies of ould ac it.



HOT BUTTERED CORN: The only word that adequately describes

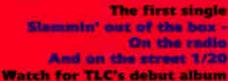
only word that adequately describes the men in this photo is legendary. When you get Isaac Hayes, Frankie Crocker, Don Cornelius and Barry White in one room, you know the party is jumpin'! The girlies swoon, the caterers quake and the party hosts don't even consider inviting folks from a magazine that has as much class as Dan Quayle has brain cells.



**DEF, DUMB & BLIND?:** Yet another in our series of music industry twan: hangin' backstage at an outdoor concert, trying to impress women with their magnetic personalities (backstage pesses) and striking good looks (Sold Cares). Here KMJQ PD Ron Atkins pries to convince Del Jam's Promo Rules Wes Johnson and RUSH hereho Lyor Cohen that Tesas is a real priendly place, and that he has the sheep to prove it.



NOTHIN' L KE A GOOD PIECE OF CHICKEN: When Kid 'N Play ch Hed with the lovely and talented Dierdre of Rap City, they had no idea that they'd appear in the "tagazine that is trying to put the "c" in rep. L.fr. successorietimes. And so does this caption.



Top 20 requests at VJN for 6 straight

KODAK EP

20

99

222 Procession of the second s OJOOOOKHH ... ON THE TT UP.

8

<u>T</u>-BOZ, <u>LEFT EYE & CHILLI ARE</u>

×			~ 1
	ALBU	MS	R/
2W LW TW	ARTIST TIT_E	LABEL	2W LW TW
- 1 1	BOYZ II MEN Cooleyhight	Motown narmony	2 1
- 3 2	JODECI Forever My	Uptown/MCA	- 1 2
2 3	PRINCE Diamonds A	Paisley Park/WB	3 3
4 4	MARIAH CAREY Emotions	Columbia	7 4
5 5	GERALD LEVERT Private Line	EastWest	6 5
6 6	TEVIN CAMPBELL T.E.V.I.N	Qwest/WB	11 6
- 7 7	BARRY WHITE Put Me In Ye	A&M our Mix	14 7
13 8	VANESSA WILLIAM		8 8
8 9	PHYLLIS HYMAN Prime Of My	PIR/Zoo / Life	10 9
- 10 10	KEITH WASHINGTO Make Time		4 10
9 11	CHRIS WALKER The First Tir	Pendulum/Elektra	5 11
<b>15</b> <mark>12</mark>	KARYN WHITE Rituals Of Lo	WB	- 16 12
11 13	LUTHER VANDROSS	S Epic	24 1
14	STEVIE WONDER Jungle Feve	Motown	14
12 15	FOURPLAY Fourplay	WB	13 15
	(Based on retail s	sales)	15 16
SC	)FT & \	VARM	23 17
100	STORM WATCH:	This week, we're gonna	18 18
	let our highly r moms think so)	respected (at least their staff give you the low-	12 19
E.	Warm. When the	gets them all Soft and e always-perky Kandace	19 20
	hearing minor ma	ool out after a long day of arket PDs panting on the	9 21
My Lover Bes	sides Me" LP (Colun	lancy Wilson's (p) "With nbia), especially "I Can't	22
		s" and "When October Armstrong needs to un-	23
wind after a h	ard day of rearrangin	g his desk, he chills with <b>nt</b> 's slammin' <b>Jive</b> debut.	25 24

The G-man suggests Quiet Stormtroopers check either the smokin' "Honey Love," "Slow Dance," "Hey Love" or

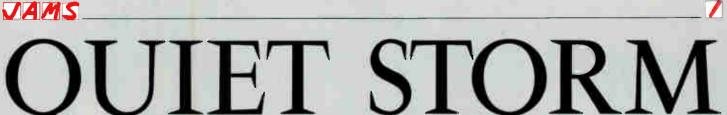
"Born In The '90s." See ya in seven.

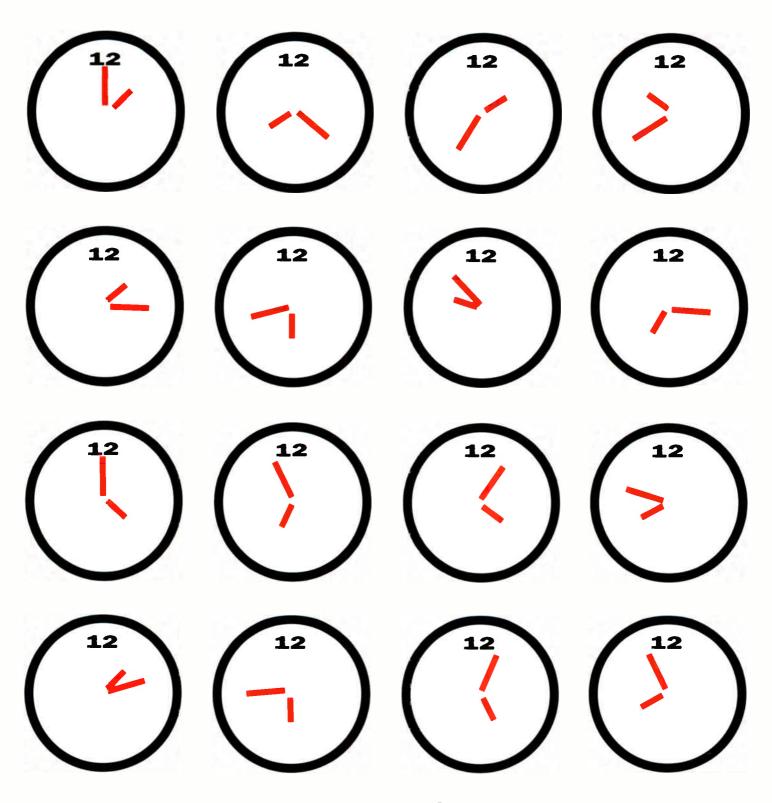
#### ADIO AIRPLAY

2W LW TW	ARTIST	TITLE	LABEL
2 1	TEVIN CA	MPBELL Tell Me What	Qwest/WB
- 1 2	PRINCE	Insatiable	Paisley Park/WB
3 3	JODECI	Stay	Uptown/MCA
7 4	BOYZ II MI		Motown
6 5	READY FO	OR THE WORLD Can He Do It Like	MCA
- 11 6	MARIAH C		Columbia
14 7	GERALD L		EastWest
8 8	KEITH WA	SHINGTON Make Time For	Qwest/WB
10 9	STEVIE W	ONDER These Three Words	Motown
4 10	PHYLLIS H	IYMAN Living In Confusion	PIR/Zoo
5 11	FOURPLA	<b>Y</b> After The Dance	WB
16 12	JODECI	Forever My Lady	Uptown/MCA
24 13	TONY TER	RY Everlasting	Epic
14	GENE RIC	E Love Is Calling	RCA
13 15	ERIC GAB	L <b>E</b> Can't Wait To	Orpheus/Epic
15 16	MINT CON	<b>DITION</b> Breakin' My Heart	Perspective/A&M
23 17		WILLIAMS Comfort Zone	Wing/Mercury
18 18	TRACIE SP	PENCER Tender Kisses	Capitol
12 19	CHRIS WA	LKER Giving You All	Pendulum/Elektra
19 20	PATTILAE	BELLE Somebody Loves You	MCA
9 21	TONE-LOC	All Through The	Delicious Vinyl
22	LISA FISCI	H <b>ER</b> So Intense	Elektra
23	PRINCE	Diamonds And Pearls	Paisley Park/WB
25 24		HITE/I. HAYES Dark & Lovely	A&M
25	KEITH SWI	<b>EAT</b> Why Me, Baby	Vin/Elektra

(Based on radio airplay)

HITS January 20, 1992









#### Surface <u>A nice time for lovin'</u>

Surface reminds you that when two people find true love, it's always <u>A Nice Time For Lovin</u>'. It's also one of the brand new songs from their greatest bits album, "The Best Of Surface," which also features <u>Happy</u>, <u>Closer Than Friends</u>, <u>Shower Me</u> <u>With Your Love</u>, and <u>The First Time</u>.

*The new single from the album "The Best Of Surface... A Nice Time 4 Lovin"* 

Produced by Surface. Management: Cole Classic Management. **COLUMBIA** 

JAMS

# RAP BADIO TOP FORTY

2₩	L₩	T₩	ARTIST	TITLE	LABEL	2₩	L₩	T₩	ARTIST	TITLE	LABEL
	1	1	ICE CUBE	Steady Mobbin'	Priority		7	21	D. UNDERGROUND	Kiss You Back	TNT/T Boy
	2	2	BLACK SHEEP	Choice is	Mercury		17	22	GETO BOYS	Mind Playing	Rap-A-Lot/Pri
	3	3	ED O.G. & DA	Be A Father	PWL America		20	23	SCARFACE	Mr. Scarface	Rap-A-Lot/Pri
	5	4	N. BY NATURE	Everything	Tommy Boy		29	24	BIG DADDY KANE	Groove With It	C Chillin'/Rep
	8	5	CHUBB ROCK	Just The Two	Select/Elektra		22	25	2ND II NONE	Be True To	Profile
	4	6	PUBLIC ENEMY	Can't Truss It	Def Jam/Col		25	26	2 PAC	Trapped	Inter/TNT/EW
	6	7	A TRIBE CALLED	Check The	Jive		26	27	P.ROCK & C.L	Creator	Elektra
	10	8	ULTRA MAGNETIC	Make It Happen	Mercury		24	28	BRAND NUBIAN	All For One	Elektra
	11	9	NICE & SMOOTH	How To Flow	R.A.L./Col		27	29	3RD BASS	Portrait Of An	Def Jam/Col
	19	10	QUEEN LATIFAH	Latifah's Had	Tommy Boy		28	30	M.C. LYTE	When In Love	First Priority/Atl
	14	11	TUNG TWISTA	Mr. Tung	Zoo		31	31	UMC'S	Bluecheese	Wild Pitch/EMI
	21	12	CYPRESS HILL	How I Could	Ruff House/Col		32	32	LEADERS OF THE	International	Elektra
	13	13	FU-SCHNICKENS	Ring The	Jive		33	33	2 KINGS & A	Definition Of	Bahia/RCA
	12	14	O. KONFUSION	Fudge Pudge	H. Basic		36	34	PUBLIC ENEMY	Shut Em' Down	Def Jam/Col
	18	15	X-CLAN	Fire & Earth	PLG		35	35	WC & M.A.D.D	Dress Code	Priority
	15	16	DEL THE FUNKEE	Mistadobalina	Elektra		34	36	THE JAZ	Hypocritters	EMI
	16	17	ERIC B. & RAKIM	What's On	Uptown/MCA		38	37	D-NICE	Time To Flow	Jive
	23	18	TIM DOG	Step To	Ruff House/Col			38	POSITIVE K	Nightshift	Creative Control
		19	A TRIBE CALLED	Jaz	Jive			39	SIR MIX-A-LOT	One Times	Def America
	9	20	P.R. TEACHERS	Shakiyia (JRH)	Profile		39	40	RODNEY O & JOE C	Oldie But	NastyMix

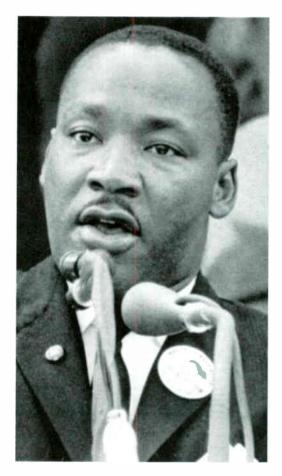
Based on college radio and commercial mix show airplay

**R.I.P. KDAY, LONG LIVE KYOK!:** It's about fiznuckin' time! Long after the demise of L.A.'s **KDAY**, the nation finally has another **24 Hour Hip-Hop outlet**. Houston's **KYOK**, AM sister station to **KMJQ**, has hired former **KBXX** rap ruler **Jimmy Olsen** to program a round-the-

WORD! By Darryl Lindsey

Fobbs gettin' busy on the promotion tip, Lindsey Williams gettin' wreck on the marketing side, Walter Dawkins running the video and press power moves, and Derek Thompson slayin' retail.... The Sista Souljah controversy continues, with many mom & pop retailers

clock rap format. Congratulations to all involved! Let's hope ALL the labels throw their FULL support behind it this time!... 2 MUCH PRESSURE?: It seems the rumors that the 2 Live Crew were blowing up, and we don't mean at the cash registers, are not entirely on the truthful tip. While main man Luther Campbell admits that the group has had their share of internal battles, he claims talk of lawsuits and permanent breakups are unfounded. Rumors that Luke Records was layin' off 20 people seem to be exaggerated — the company only has one less body in its Florida empire, though there could be more changes to come.... The final restructuring of the rap department at the EMI Group is complete, with Harry complaining that they can't get her record because some onestops are jumping on the censorship bandwagon and banning the "politically controversial" disc. What's up with this nonsense? One-stops are a crucial link in the chain between labels and consumers in the hip-hop world, and if they make the decision to refuse to stock a title, they effectively decide for a large number of retailers as well. Let the people decide whether the record is all that, and don't choke the flow of music and ideas to the stores that support hip-hop the most!... EastWest is puttin' the monster push behind 20-year-old fly girl MC Peaches, who promises that she's "More Than Just A Pretty Face." Peace.



#### Dr. Martin Luther King, Jr. January 15, 1929 – April 4, 1968

"IT IS WRONG to be unjust, to be dishonest, to hate. It is wrong now and was wrong 2,000 years ago...We have moved from the Darwinian theory of survival of the fittest to a thoery of survival of the slickest. Everybody is busy obeying the 11th commandment – Do not get caught."

Norfolk Journal and Guide, March 9, 1957



	K	A	P	
	OP TWE		VIDE	0
	ARTIST	TITLE	LABEL W	KLY PLAYS
1	HAMMER	2 Legit 2 Quit	Capitol	48
2	A TRIBE CALLED	Check The	Jive	47
3	PUBLIC ENEMY	By The Time	Def Jam/Col.	44
4	M.C. BREED	Just Kickin' It	Ichiban	43
5	D. UNDERGROUND	Kiss You Back	TNT/Tommy Bo	y 40
6	HAMMER	Addam's Fami	hCapitol	39
7	BLACK SHEEP	The Choice	Mercury	36
8	ERIC B & RAKIM	Juice	Soul/MCA	36
9	NAUGHTY BY NATURE	Everything	Tommy Boy	36
10	TONELOC	All Through	D. Vinyl	35
11	CYPRESS HILL	How I Could	Ruffhouse/Col	34
12	GETO BOYS	Mind Playing	Rap-A-Lot/Pri	34
13	QUEEN LATIFAH	Latifah's Had It	Tommy Boy	34
14	NICE & SMOOTH	How To Flow	R.A.L./Def Jam	33
15	PUBLIC ENEMY	Can't Truss It	Def Jam/Col	30
16	SLICK RICK	lt's A Boy	Def Jam/Col	28
17	2ND II NONE	Be true to	Profile	27
18	ED OG & DA	Be A Father	PWL Amer	25
19	JIBRI WISE ONE	I'll Be There	Ear Candy	25
20	M.C. LYTE	Poor Georgie	First Priority/Atl	24
0.25	RAP Vio	leo Reporters:	anmaker Reat Goo	e on Raste #

JAMS

1

9-2-5, African Alert, Al Dente, American Hot Video, American Rapmaker, Beat Goes on, Beats & Rhymes, Birmingham Jammin', Bring The Noise, Club Beat, Dallas Music Videos, Dance Vision, Dope Rap, Fresh Groove, Funke V's, H.P.I. Video D.O.P.E., Hot Traxis, Jazz Video Mix, Kickin' It Live, Killer Diller, Lorna's Corner, Music Enity, Music Inner City, Music Video 50, N.Y. Vibes, Power Play, Pump It Up, Rap Box, Rap's Underground, Rap It Up, The Rythm, Rythm N' Soul, Rythm Vision, Soul Beat, Street Tracks, T.V. 23, Video Control, Video House Party, Video Juke Box, Video Request, Video Soul, Video Traxx, Video Vision, Video Zone, Visual Rhythms. Wolfram, Yo' MTV Raps.

Based on total nat'l & regional rotations

RADIO MOST ADDED					
ARTIST	TITLE	LABEL			
BDP	Duck Down	Jive			

RADIO STREET PICK					
ARTIST	TITLE	LABEL			
PUBLIC ENEMY	Shut Em' Down	Def Jam/Col			
RETAIL STREET PICK					
ABTIST	TITLE	LABEL			
ATTION	IIICE	LADEL			
CYPRESS HILL	How I Could	Ruffhouse/Col			





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Varnell Johnson Vice-President/R&B Promotions Jive Records



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City	State	Zip
Company/Station	Title	

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"BAD LUCK" THE FIRST SINGLE FROM SOMEWHERE BETWEEN HEAVEN AND HELL



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POST MODERN

(Bas	sed on	a comhination of airplay and sales.}	
LW	TW	ARTIST-LABEL	COMMENTS
1	1	NIRVANA - DGC Various	SNL SELLS LP!
2	2	U2 - Island/PLG Mysterious Ways	Gilbert Grape
4	3	TEENAGE FANCLUB - DGC Star Sign	Teenage Spirit
5	4	ENYA - Reprise Caribbean Blue	PoMo-A/C Smash!
3	5	RED HOT CHILI PEPPER - WB Suck My Kiss	Doesn't suck!
7	6	UNTIL THE ENDOST - WB Various Artists	Jane Siberry!
6	7	PIXIES - 4AD/Elektra Head On/Memphis	Tour with U2!
9	8	SCUNDGARDEN - A&M Outshined	MTV BUZZ BIN!
10	9	MATTHEW SWEET - Zoo Girtfriend	MTV ADD!
18	10	PEARL JAM - Epic Alive	MTV BUZZ BIN!
8	11	I'M YOUR FAN TRIB Atlantic Various	Zeus trib. next
25	12	LIVE - Radioactive Operation Spirit	MTV BUZZ BIN!
23	13	DFLAMARAMA - Chameleon/Elek What Are We Gonna Do	What a week!!
12	14	MY BLOODY VALENTINE - Sire/ Only Shallow WB	In too deep
16	15	SHAMEN - Epic Move Any Mountain	Pop HIT!
21	16	NED'S ATOMIC DUSTBIN - Col. Various	MTV BUZZ BIN!
17	17	OCEAN BLUE - Sire/Reprise Ballerina Out Of	SALES KICK IN!
13	18	ERASURE - Sire/Reprise Breath/Chorus	Bigger than U!
20	19	THIS PICTURE - Dedicated/RCA Naked/Breathe	Breathe NOW!
••	20	CRAMPS - Restless Various	lvy grows!
11	21	PRIMAL SCREAM - Sire Movin' On Up	New Cut.dammit
15	22	BLUR - Food/SBK There's No/Bang	ADD BANG!
24	23	TWO ROOMS/E.J. TRIB Poły./ Various PLG	ADD Sinead!
14	24	BILLY BRAGG - Go!/Elektra You Woke Up	Nice job Jon!
••	25	NIRVANA (BLEACH) - Sub Pop Various	Pop Breakouts!

#### POST TOASTED By Ivana B. Adored

MAKING PLANS FOR NIGEL: Before you try to figure out what's going on between Paul V. and me, I reviewed only Warner Bros. releases this week to secretly hide the unbridled passion I feel for Zeus at Atlantic. Wait 'til you see what I do to his Psychefunkapus next week.....Lots of records in the Top 10 this week (really, how many?).....Teenage Fanclub has made it to #3, with Top 40 interest well in place.

(Incidentally, I thought Nirvana were brilliant on Saturday Night Live, like the Replacements were a few years back). "Bleach" showed up heavily in Pop Breakouts, and since it's resurged as a Top 10 PoMo seller, with strong recurrent airplay, it's back on the PoMo Chart. Our little way of saying "I told you so," though to whom, I'm not sure.....Speaking of "I told you so," look at the major jumps by Live, Pearl Jam, Dramarama (awesome new single remotivates radio & retail)





That's in Pennsylvania, ok?

and Ned's.....Hey, we're just your mirror, reflect what you are, in case you don't know.....I'm so heavy. I get to vote this year in the Village Voice's "Pazz and Jop" poll. I've lived for this opportunity for years, trying not to be too jealous of Scott Byron when he voted yearly. Yes, Chris Whitley will be #1 (surprise, surprise), which I would think was ample enough reason for Columbia to send me to New York to see the opening of his solo band tour, wouldn't you? (OK, I'll settle for SXSW).....I'm so overjoyed that Paul Kelly's latest was MOST ADDED this week! As one who has been through thick and thin with Paul (from whom I became blessedly acquainted with Michelle Higgins), I think that ALL of the tipsheets, and our friends at radio, want nothing but the best for this brilliant soul. So let's get "Comedy" charted, ok? Thank you.....Call Bob Waugh at WHFS for the scorching story involving MC 900 Ft Jesus' incendiary song "The Clty Sleeps," currently causing burning controversy in the Baltimore area. A three alarm cheer to WHFS and IRS records for responding in a blaze of glory. Have no idea what I'm talking about? That's why I told you to call Bob. His number 301-306-0991. Just tell him Bob Bortnick sent vou....."What's Good": Social Distortion, Pleasure Thieves, Sarah McLachlan, Slowdive, Concrete Blonde and "What's Eating Gilbert Grape" by Peter Hedges ..... If you've been too lame to report for the last 3 or 4 weeks, call now and repent, or you're major HISTORY! ..... Truly.



0576116 

### ADDS

MC HC	DTS	AD	DS
<ol> <li>U2 (Island/PLG)</li> <li>NIRVANA (DGC)</li> <li>LIVE (Radioactive)</li> <li>MATTHEW SWEET (Zoo)</li> <li>UNTIL THE ENDOST (WB)</li> <li>TEENAGE FANCLUB (DGC)</li> </ol>		1. PAUL KELLY (LP) (Mus 2. DIED PRETTY (LP) (Be 3. SHAKESPEAR'S SIST 4. BUCKWHEAT ZYDECO 5. PSYCHEFUNKAPUS (I 5. CLOCKHAMMER (LP)	eggar's Banquet/RCA) ER (Single) (London/PLG) D (LP) (Charisma) LP) (Atlantic)
WAPS / BILL GRUBER / AK- RON,OH Teenage Fanclub This Picture U2 Neon Judgement	WBCN / OEDIPUS/CARTER ALAN / BOSTON Cramps Teenage Fanclub Nirvana Shamen Lou Reed	WXCI / KATIE LYNN / DANBURY Cramps Chapterhouse Until The EndOST Top Neon Judgement	KCRW / CHRIS D/JASON / LOS ANGELES Until The EndOST Jah Wobble U2 Urban Dance Squad
Enya		WDET / ANNE DELISI / DETROIT	System 7
SCHOOL KIDS / BYRON BULL / ANN ARBOR Live Smashing Pumpkins Ministry Until The EndOST They Might Be Giants	WFNX / KURT ST.THOMAS / BOSTON Nirvana U2 Pixies Red Hot Chili Peppers Enya	U2 I'm Your Fan Trib. Matthew Sweet Until The EndOST Dramarama WRSI / JIM OLSEN / GREENFIELD	KROQ / LEWIS LARGENT / LOS ANGELES Nirvana U2 Golden Palominos Ocean Blue Enya
WHFS / EVELYN WAUGH / AN- NAPOLIS Lloyd Cole Enya Lou Reed Mc 900 Ft Jesus Matthew Sweet	KBCO / DOUG CLIFTON / BOULDER Bruce Cockburn Genesis Robbie Robertson Dire Straits U2	U2 Until The EndOST Billy Bragg Matthew Sweet Lou Reed VINYL VENDORS / VALERIE EL-	RHINO RECORDS / BOB KUHLMAN / LOS ANGELES Another Damn Seattle Beat Of The Traps Nirvana Until The EndOST Nymphs
ACRN / ERIC DUELL / ATHENS Nirvana U2 Red Hot Chili Peppers Live Pearl Jam WUOG / TERI DONNELLY /	KUCB / KIM MCCLESKEY / BOULDER Real People Lydia Lunch & R. Howard Lou Reed White Trash Debs Nomeansno	LIOT / KALAMAZOO, MI Ned's Atomic Dustbin Live Pearl Jam Stevie Ray Vaughan KLF WUTK / DARRYL TORRELL /	WFIT / JOHN HAMMERLAND / MELBOURNE, FL U2 Primal Scream My Bloody Valentine Sir Mix-A-Lot Teenage Fanclub
ATHENS Grotus Reverend Horton Heat My Bloxxly Valentine Superchunk Teenage Fanclub	WBNY / MIKE PARRISH / BUF- FALO Matthew Sweet Monkey Spank Teenage Fanclub Swervedriver Superchunk	KNOXVILLE Teenage Fanclub U2 Pixies Soundgarden Nirvana MICHIGAN WHERE HOUSE	ATOMIC RECORDS / GINA SOENER / MILWAUKEE My Bloody Valentine Levitation Swervedriver Pearl Jam Hole
WRAS / JEFF CLARK / ATLANTA I'm Your Fan Trib. Dramarama Matthew Sweet Teenage Fanclub Until The EndOST	CD101 / BEATS ME / COLUMBUS Matthew Sweet Bruce Cockburn U2 Lou Reed	RECORDS / FRANK JENKS / LANSING Shamen Matthew Sweet Live Swervedriver	SOUNDS & VIDEO INC. / KATHY STAMM / MILWAUKEE Pearl Jam Primus Live
	Timbuk 3	Lou Reed	Until The EndOST
KUT / CHERYL BATEMAN / AUSTIN Until The EndOST	KDGE / LARRY NIELSON / DALLAS	KUNV / JOEL HABBESHAW / LAS VEGAS	KJJO / LORI KELLY / MIN- NEAPOLIS

Nirvana

Millions

Shamen

Dramarama

Lords Of Acid

I'm Your Fan Trib. Enya Holger Hiller U2

I'm Your Fan Trib.

Red Hot Chili Peppers

Cult

U2

Nirvana

.

U2

Dramarama

Matthew Sweet Teenage Fanclub

Dylans

For eight weeks, "Kiss Them For Me" remained No. 1 at alternative radio. For 15 weeks, "Kiss Them For Me" remained in Buzz Bin on MTV. Now begin the weeks of fear.

# SIOUXSIE & THE BANSHEES FEAR of the unknown

The New Single, Track And Video From The Album <u>Superstition</u> Sales Over 400,000 Units Remixes by Junior Vasquez

#### Now On Tour

1/26 - Vancouver, B.C. 1/27 - Seattle, WA 1/28 - Portland, OR 1/31 - Oakland, CA 2/1 - Los Angeles, CA 2/2 - Los Angeles, CA 2/4 - San Diego, CA 2/7 - Phoenix, AZ 2/9 - Salt Lake City, UT 2/11 - Denver, CO 2/13 - Dallas, TX

2/15 - Atlanta, GA 2/17 - New York, NY 2/18 - New York, NY 2/19 - Washington DC 2/21 - Asbury Park, NJ 2/22 - Warwick, RI 2/24 - Montreal, QUE 2/25 - Toronto, ONT 2/26 - Pittsburgh, PA 2/28 - Chicago, IL

ALR	EAD	YON	AT:

WFNX	WCBR	KDGE
WBRU	KJJO	KTCL
WNHU	KRCK	91X
WHTG	KTOZ	KUNV
WDST	CIMX	KUKQ
CFNY	WVXU	MARS
WXVX	WWCD	KITS
WYEP	WOXY	KNDD
WHFS	KACV	KBBT









#### JIM NEILL RYKODISC

The year was 1982, and there was Jim Neill, master of all that is Ryko, boxing groceries and "checkin' out the check-out girls" (as Wazmo Nariz once said). Now he's a big time promo-geek, with the responsibility of making Chris Bell a household name resting squarely on his boxed-in shoulders. Similar to the scenario of ten years prior, who will be looking out for young Jim? Could it be *moi*? Oui.

WNCS / JODY PETERSON / MONT PILIER U2 Stevie Ray Vaughan Warren Zevon Midge Ure Natalie Archangel

CROW'S NEST / BRIAN SHALLCROSS / NAPERVILLE. IL Ween Live Superchunk Bongwater Ministry

WTUL / JEN LARSON / NEW OR-LEANS Bucko Green Day Dirty Dozen Brass Band Teddy Edwards Antietem

ST. MARKS SOUND / JOE RAN-DIS / NEW YORK Until The End ...OST Cypress Hill Enya Black Sheep Infectious Grooves

WDRE / TOM CALDERONE / NEW YORK CITY Nirvana U2 Envo

Enya Cud Dylans

MUSIC DROME / JIM VINING / NORCROSS Matthew Sweet Nirvana Ned's Atomic Dustbin Live Teenage Fanclub

XL106 / LARRY D/SURFER DAVE / ORLANDO Nirvana Ned's Atomic Dustbin Ukaya Nine Inch Nails Blur WOXY / PHIL MANNING / OX-FORD, OH U2 Nirvana Warren Zevon Poi Dog Pondering Live MOBY DISC / STAN HAUGE / PASEDENA

St Etienne Live Pearl Jam Dramarama Soundgarden KUKQ / JONATHAN L. / PHOENIX Right Said Fred Nirvana Pearl Jam Ocean Blue Live X15 / ALEX LINDSAY / PIT-TSBURGH U2

Live Millions Nirvana I'm Your Fan Trib. UNICORN / DREW JOHANSEN /

PORTSMOUTH Nirvana Primus Pearl Jam Lou Reed Miracle Legion WBRU / DEXTER SCHWARTZ / PROVIDENCE

Right Said Fred Nirvana St Etienne Red Hot Chili Peppers Lou Reed

KLPI / SHANI ATWOOD / RUSTON Nirvana Red Hot Chili Peppers Pixies Smashing Pumpkins Ned's Atomic Dustbin Dramarama Erasure My Bloody Valentine 91X / MIKE HALLORAN / SAN DIEGO Guns N' Roses U2 REM Tom Petty Crowded House ASSORTED VINYL / JOSH RODIN / SAN DIEGO

KJO / JANE / SALT LAKE CITY

Blur

Lloyd Cole

Nitzer Ebb Ned's Atomic Dustbin Soundgarden Dramarama WHEREHOUSE / ROB ROY / SAN

DIEGO Soundgarden Infectious Grooves Ned's Atomic Dustbin Liquid Jesus Pearl Jam

KITS / STEVE MASTERS / SAN FRANCISCO Carter USM Nirvana Red Hot Chili Pepper Enya Primus

KZOZ / GEORGE / SAN LUIS OBISPO Enya 6 Buzz 8 Nirvana Live Cramps

KSCU / STEVE KREUCH / SANTA CLARA Ned's Atomic Dustbin Ocean Blue Lords Of Acid Spin Doctors Shonen Knife

#### KCMU / KATHY FENNESSY / SEATTLE Nomeansno Bongwater My Bloody Valentine Lida Husek Reverend Horton Heat

KNDD / MARCO COLLINS / SEATTLE Nirvana This Picture REM U2 Tom Petty MUSIC VISION / SUSIE HOPPER / ST. LOUIS Uncle Tupelo

Dramarama Bongwater Matthew Sweet Billy Bragg

KTAO / BRAD HOCKMEYER / TAOS U2 Paul Kelly Matthew Sweet Until The End ...OST Enva

ZIA / MATT SILVERMAN / TEMPE Live Matthew Sweet Enya Teenage Fanclub Ugly Kid Joe

VINYL SOLUTION / JILLANA ENTEEN / TUSCALOOSA Teenage Fanclub My Bloody Valentine Real Kids (Cool) Dwarves Ministry EAST WEST / BRIAN MARTIN /

WINTER PARK, FL Live Until The End ...OST Monty Python Juice OST I'm Your Fan Trib.

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conscious

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#### wherever you are

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#### an aural landscape

that

only exists

for those who

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TIME FOR A CUP OF JOE AND A DOUGHNUT WITH ERASURE BY SHARI ROMAN

Technopop pioneer Vince Clarke, the synthwiz who sparked Depeche Mode and Yazoo (with Alison Moyet), hooked up six years ago with vocalist Andy Bell and created another international pop phenomenon in Erasure. On the surface, these kings of electro-swing are an unlikely match — Clarke keeps quietly to his 21st Century keyboard, while the flamboyant Bell wiggles and wails — but the mix has been chart magic. The duo's golden track record remains unbroken with their fifth hit album, "Chorus," snuggled in at #1 in the UK, and the title track a Top Five Brit single. With the cheerfully twisted "Love To Hate You" singling stateside, "Chorus"'s seamlessly sonic synthtoons spell another smash success for the band, whose outfront gay image has provided an important role identification for their young fans. While Clarke curled up on his luxurious hotel sofa, HITS' resident phone sex queen Shari "La Vie En" Roman coaxed the bespectacled superstar into revealing more than just the tip of the Erasure.

#### Many people dismiss synthpop as artificial.

Most of the music you hear on the radio has a guitar or rock base, but for me, 99% of [what makes the charts] is contrived and totally soulless. I don't relate to it at all. There's nothing that someone like Paula Abdul would ever record that anybody would consider "lasting." It's just rhythm tracks and production, not songs. Or Van Halen and Bryan Adams, with that horrible "rock ballad" thing that so many groups are doing. That doesn't strike me as very inventive or intelligent. There are more copies in rock music than there are in synthesizer music synthpop is more original than any of it. Partly because the use of instruments is more versatile — you don't have to rely on any one sound or particular fuzz box. How did you begin working with

Alison Moyet in Yazoo? I saw her perform in a couple of R&B bands in my home town and my best friend was in a punk band with her. She advertised for an R&B band in the local paper, so I answered her ad. She's got a brilliant voice, but I didn't really appreciate it at the time.

#### Do you ever stand back and consider all you've accomplished in your career?

No, not really, because when you first get into the business, your expectations are so high, but those things don't ever materialize. Part of the reason you get involved in this is because you want to make music, but your insecurities never go away.



## ERASURE HEAD

Making successful records doesn't make you a nice person or more secure in yourself. [Laughs.] But it does make you more popular.

You and Andy have been working together six years. Do you ever argue or have creative differences? We work together better than ever, but there are things that Andy used to do or say that really grated me in the begin-

#### "Making successful records

doesn't make you a nice person

or more secure in yourself...

#### But it does make you

#### more popular."

ning. Eventually, though, I realized those things weren't important. I felt we were working a bit apart on this album because I couldn't relate to the producer at all. I was having a really hard time while Andy found it pretty easy. It was quite strange for a bit, but we talk about these things. The two of you did an interview with MTV in which you were pretty critical of them. Weren't you worried

#### about the "political" repercussions of that?

We have nothing to lose. We're not trying to be upstarts — we're just a bit cynical. I don't like MTV. I think it's sexist and bland. Andy and I felt that they hadn't really been supporting us. So we just criticized their lack of adventurous programming. MTV started out as an alternative media, a chance for more interesting bands to get their records played that weren't being played on radio. We were just trying to raise a few issues. Andy did say to them, "If MTV had been around in the '50s, they wouldn't have played Elvis Presley." But they keep going on about rock & roll music anyway. They're a corporation... they want to play it safe.

How do you think your fans see you? Our gay fans feel encouraged. A lot of times they'll say they heard a particular song and it really helped them come out. Is that a good or bad thing?

I couldn't care less. I'm really proud of Andy and I support him totally on this. But it's the kids' perception — there's no such thing as gay music.

#### What do you see yourself doing ten years from now?

Some people get old and still make music and they look really good, like Bowie, who looks fantastic. But then some people... You look at Phil Collins and think, "Oh my God!" [Laughs.] It's petrifying. I think making music forever is great. I like performing live, but I don't want to be doing it the rest of my life.

#### Hallucinogen headlamps

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# SON OF MUSTANG FORD

#### non-lp track on promo 12" and pro-cd

#### On tour with Poster Children

ALREAD	DY ON:
KUKQ	WOXY
WDRE	WHTG
WFNX	KUNV
WDET	WBNY
KTCL	WPUP
WXRT	WVFS
WWCD	WNHU
CENY	WTSR
WBER	WFDU
KACV	WUTK
WHFS	КЕМН
MARS	KUSF
WBRU	

January	22	Baltimore
	23	Washington, D.C.
	24	New York
	25	Hoboken
	26	Providence
	28	Cambridge
	30	Toronto
	31	Detroit
Februar	y 1	Chicago
	3	Minneapolis
	6	Vancouver
	7	Seattle
	8	Portland
	11	Sacramento
	13	Los Angeles
	14	San Francisco
	15	San Diego
	16	Phoenix
loe s	19	Dallas
	21	Atlanta

- 22 Chapel Hill
- 23 Nashville
- 24 Columbus
- 25 Philadelphia



"Son of Mustang Ford," the new track from the new album RAISE [75021 5376 1/4/2] Produced by Anjali Dutt and Swervedriver Tuatara Band Manangement: Andy Allen & Richard Gordon 1991 A&M Records, Inc. All rights reserved.

<sup>44</sup> It's like starting all over again. I can count the three most exciting periods in my life: the start of Joy Division; the start of New Order and the start of Revenge. <sup>77</sup> —Peter Hook

# REVENCE "LITTLE PIG"



Revenge is back with an expanded line-up, a more aggressive edge to their guitar-driven dance grooves and the first single from the new Capitol compact disc <u>Gun World Porn.</u>

Produced by Revenge

Management: Tom Atencio and Associates

Capitol

+>1992 For tary Communications, Ltd

#### - TIME FOR A CUP OF JOE AND A DOUGHNUT WITH JOAN JETT BY JANET TRAKIN -

Living up to her reputation as the "hardest working woman in rock 'n' roll," Joan Jett - a female rock pioneer who predated the late-'70s new wave with her all-girl band, the Runaways, which also included Lita Ford — squeezed me in for a rendezvous on a quiet Sunday morning in Rockville Center between a day full of business meetings in Philadelphia and a long flight to Bangkok the next morning to talk about her latest album. "Notorious." I first heard her disinctively deep, raspy voice in the hallway while being shown around manager Kenny Laguna's suburban colonial mansion, and meeting his wife and daughter. Jett emerged coyly as if she were the older sister in the family, sporting bright-red lipstick and her new, jet-black Louise Brooks "Pandora's Box" hair cut, dressed in a fuschia cotton jersey, her patented Reebok high-tops and tight-black Levi's, augmented with a studded leather belt. Everyone's prodigal tomboy punk-rockin' daughter.

Jett is intelligently softspoken and feels passionately about everything from the ozone layer to baseball as she shows me how Mike Cuellar taught her to throw a screwball in Oriole fantasy camp and personally promised that Pat Riley would "kick some ass" this season for the Knicks. Meanwhile, the only ass getting kicked around here is our Senior Editor's, whose nepotism led to this piece getting assigned to HITS' East Coast Trakin, sister Janet. Hey, it's all in the family...



## JETT TAKES OFF

Do you view yourself as a role model and does this new look send a message to your fans you're maturing from a rebel into an adult? Seeing yourself as a role model is hard because then you have to admit that you're an important factor in other people's lives. To me, that borders on conceit. But, if it gives girls the wherewithal to do what they want to do, I'm happy about it. I'm still as rebellious as ever, but my haircut was getting really tired. How did it feel to have your lyrics for "Machismo" included with the likes of Erica Jong and Camille Paglia in that recent issue of Esquire on the state of masculinity?

The magazine originally approached me to write an essay. But better than writing an essay was sending them the lyrics to this song I'd just written called "Machismo" for the new album. It's not an anti-male statement, though it has certain anti-male characteristics. Like men know they're right for no other reason musician, and I didn't want to play myself. But the more I read the script, the more I understood she wasn't like me. She plays in a band, but personality-wise, she's nothing like me. Then I realized I would have to work hard to make her a believable character. That's when I jumped into it and had a great time. Michael was great... very giving, very down-to-earth. He really allowed me to get into my part. I'd love to do other movies, but the music's number one with me and you have to take so much time with movies. So I'm going to wait for a part I want to do so badly that it's worth it to take away the time from the music. What was the inspiration for the collaboration with Paul

Westerberg on the song "Backlash" from the new album? It was my idea to write with Paul because I think he's a great songwriter, and I've been a big Replacements fan for years. I called him up and we got together in Phoenix. Paul basically

#### "I'm still as rebellious as ever, but my haircut was getting really tired."

than they're men. We all know men like that. It's supposed to be a snide, humorous take-off on that aspect of masculinity. It's not negative because the good parts of being a man are honorable, but the bad parts are a joke.

#### On the album, that song reminds me of Suzy Quatro's "Primitive Love." Is it true that she was one of your major influences?

Absolutely. Suzy Quatro was great. I'd met her a couple of times, but I was young and very nervous. I was in the Runaways at the time and it was like meeting an idol. I was very shy and quiet. You received a great many good notices when you co-starred with Michael J. Fox in "Light of Day," but you haven't done very much acting since then. Do you have any plans to make more movies? I loved acting. It was a lot of hard work, but obviously I expected that. At first, I didn't want to do the part because I was playing a came up with the structure, but we both filled in the blanks as we went along.

#### You seem to have a very close relationship with your manager Kenny Laguna.

I met Kenny after the Runaways broke up in Los Angeles. My original manager got me together with Kenny to do a solo album when I was depressed because I wasn't doing anything. We got along really great right off the bat, like best friends, and wrote some songs together in Los Angeles. I couldn't understand why he wanted to help me, and I was wary, but he thought I was talented and wanted to help me out. As our professional relationship developed, I decided to move out of Los Angeles and back east since he lived in New York. I wrote him into the job of songwriter, producer and eventually manager, and it's been that way ever since.\* 4175



#### POMO PICKS Edited by Karen Glauber



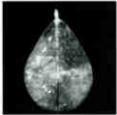
Lou Reed, "Magic And Loss" (Sire/WB): To simply allude to this brilliant album as a concept album about his friends' cancer, is to eliminate the mystic vision Lou explores within the context of powerful imagery. Hearing him speak the lyrics to "Magic and Loss" and "Power and Glory" at UCLA

prepared me for the intensity of this album. Because they're so personal, the lyrics ring as true as those from "The Bells." This album will long be heralded and appreciated as one of his masterpieces; easily his finest since the decade old "Blue Mask."

Various Artists, "Pimps, Players & Private Eyes" (RSR/Sire/WB): Yeah, I'm a white chick, but that doesn't mean I can't throw down with the best of them. And this is my soundtrack. Torch a blunt and groove to "Theme From Shaft," "Blowin' Your Mind," and "Pusherman!" You might even forget



you grew up in a split-level ranch, enjoyed munching on Spam and Danish-Go-Rounds, got smoked in the lane, and had parents who voted for Nixon. If there's a cooler record released this week, I haven't heard it. When's the Blowfly tribute, guys?



A.R.Kane, "Americana" (Luaka Bop/WB): The David Byrne stamp of approval should alert all of you with a taste for the eclectic to scoop up this potpourri of psychedelia and ambience. While you're on your way home, drop by my house and score some primo "smart drugs," grab the headphones,

and have an instant party for one. The M.A.R.R.S. references are misleading, and should be chucked out the window immediately. This is equal parts guitar and imagination, guaranteed to provide a potent elixir for your neurons. (MF)

**St. Etienne, "Fox Base Alpha" (WB)**: Boy do I love this record! This is crossculturalization of a different kind, mixing the melodies and feel of pre-Beatles U.K. pop with the beats and technology of the '90s. Oh yeah, they write great songs as well. I suggest you toss out the hallucinogens for this one



and curl up with a nice bottle of Courvoisier, find someone you want to play hide the salami with until it's physically impossible to continue, and get busy. Equal parts aphrodisiac and relaxer, this is the modern day *Avalon*, i.e. the perfect soundtrack for hip '90s snoggers. Definitely huger than me. (MF

#### POMO MUGS



WHERE'S SHERRI WORKING THIS WEEK: MCA PoMo horshot Sherri Trahan has had more jobs in the past two years then I've had prescriptions! She's reported to more truen than I have slept with! ("Now she does get to hang with AI Teller — what a babe!) After being an integral part of the glory days at Engma end Restless (got anymore Buzzcocks box sets?), and promoting that bechin' Bryan Adams single at Morgan Creek. Sherri faces her greatest challenge as the tries to make sure no photos in which Wendy James locks like Deborah lyal get printed in this rag. However, shots where KJJO's Tony Powers locks like someone who hangs eround school yards watching six year off girls in gym class are totally acceptable.



DAMAGED, PART 1992: While Imago's Leslie A fano hasn't had as many gigs as Sherwi, she gets to hang with the totally study. Henry Rollins and the complementiness that is WDRE's Robert Greenbaum. After this shot was taken, Leslie told 'Henry she'd give him a quarter if he showed her all his tattoos. Me'd give her a quarter if she brings him over to see our Finsters and other folk ast of huw dogs and uncient autographs. And leaves.



ANOTHER FUCKING WHFS PHOTO: Boy, area't we innovative and cutting edge? Yes folks, another attempt to suck up to those overly endowed jism spreading machine: (hey, they were tired of being called babes) at WHFS? Here Capitol exploits the godlize valent of Lloyd Cole as he poses for the 1.851th shot with the station. Are they in our pocket, or are we just desperate? Who gives a flying fack? Turn the page immediately, you four-eyed idiots?

## URBAN DANCE SQUAD

## Routine"

PRO - CD

features Brand New

Recording

#### S ANYTHING BUT!

The new single From the acclaimed album LIFE 'N PERSPECTIVES OF A GENUINE CROSSOVER

"Like takin' a bath with my toas

Watch for their

special video profile

Coming Soon





THE DAVIS CUP: The A&R restructuring at the newly formed EMI Records Group is nearly complete. A&R gunslinger Fred Davis has appointed ex-Atco goddess Karen DuMont to the post of West Coast A&R Director for the lean and mean organization, and will report directly to Fred. DuMont will be a floater, affiliated with the staffs of Chrysalis, SBK and EMI, and able to place an act on any of the three labels. The rundown on the individual A&R staffs is as follows — at SBK, the creative team remains unchanged. Patrick Clifford will remain as the Chrysalis honcho, with blunted West Coast hotshot Duff Marlowe contemplating a move to join him in the Big Apple. East Coast vet

#### Meet Mr. Weasel!



Bud Scoppa didn't want to see it come to this.

few minor adjustments later on .... THIS COULD NEVER HAP-PEN TO ME: It looks like my esteemed predecessor Bud Scoppa's transformation to weaseldom is now complete, with the "aw, shucks" king getting appointed to the post of VP/A&R at Zoo. George Daly will retain his VP stripes, and will concentrate on his staff producer role more heavily, while the Budman will get busy on the administrative and day-to-day sides ..... Gary Katz will be behind the board for Laura Nyro's new Columbia LP.... MAYBE NOW THEY CAN BUY ME DINNER: It looks like the battle for dusted Buffalo kiddies Mercury Rev. who are huge in the UK, but virtually ignored here (having your record company go out of business two weeks after your record is released can put a damper on things), is reaching fever pitch. Virtually every U.K. major and large independent has made a move, though half the band is now lost in the Deep South, starting out on a road trip that friends worry has turned into a Post Modern "Deliverance." Yeeee-haw! Give Richard Grabel a call for more .... PIERCING HAS ITS REWARDS: Smogtown barrister Jeffrey Light will be representing cool local aggropoppers Wax .... Michelle Malone has parted company with the folks at Arista. Contact Patti Devries at Sony Music for the skinny .... Second Self, the Questionaires, Trouble Tribe and Christopher Max were among the casualties of the recent EMI Group consolidation .... THIS IS TECHNO: Detroit Techno pioneer Kevin Saunderson is working overtime, reactivating the legendary KMS label to provide all the kiddies with hardcore jollies, as well as preparing an adventurous soul/techno fusion for the new Inner City LP and a more pop-tinged Reese Project LP for Giant.... THE BUZZ IS ON: Paw & Sugartooth.

Paul Burton has parted ways with the company, and enters the ranks of free agency (don't expect him to be unaffiliated for long), and can be reached at (212) 366-4874. Finally, at EMI, Ron Fair will stay on to oversee all things creative, with Julia Eisenthal remaining in her East Coast chair, Mitchell Lieb handling La La Land and Alison Ball-Gabriel working the urban joints. Michael Barackman, Dan Ashbrook and Bob Knickman have exited, and are also free agents. This seems to be the bulk of the action, though don't rule out a

## NEW ARTISTS



#### The Williams Bros.

Title "The Williams Brothers"

> Label Warner Bros.

Brothers Andrew and David are nephews of easy-listening crooner Andy but their acoustic harmonies and lush folk melodies are closer in spirit to the **Everlys** and early **Beatles** than their celebrated uncle. Produced by David Kershenbaum with individual tracks by mgr. Peter Asher and Eurythmic Dave Stewart, the duo's second WB album showcases their soaring vocal style and evolving songwriting ability with a spare, lean frame. The first single, "Can't Cry Hard Enough," co-written by David with ex-Lone Justice Marvin Etzioni, is a poignant ballad, a moving expression of loss and acceptance. A top-flight cast of supporting musicians includes bassists Fernando Saunders and Sara Lee. Heartbreaker keyboardist Benmont Tench and multi-instrumentalist **David Mansfield.** 

#### Suggested Cuts

The ethereal harmonies of "Can't Cry Hard Enough" are already finding a home on Top 40 radio.

#### Comments:

Guest analyst is ailing humanitarian **Mother Teresa**, who said, "I'd plant a big, sloppy one on these guys' feet if I wasn't so damn sick."



**BrotherHood Creed** 

Title "**BHC"** 

Label G. Alley/MCA

The first signing to Arnold Stiefel and Randy Phillips' new. MCA-distributed custom label Gasoline Alley is this pair of rappers from the home of the Lakers, Inglewood, California: Sean McDuffie (The Mack) and Tyrone Ward (Shy Tai Love). The duo met while attending Cerritos High School, sharing a love of hiphop and such West Coast pioneers as ice T, Busy B and Master Rhythms. When Nintendo fanatic Sean isn't writing or rapping, he likes to play hoops and write poetry. The group's comic, Tyrone, who co-authors the songs and sings back-up, lists "dancing, attending Filipino meetings and doing the hula" as his hobbies. BHC's unique style of hip-hop blends cutting-edge rap with melodic R&B, as on the first single, "Helluva," which takes off on a sample of Rascals' "Groovin' the much as PM Dawn does with Spandau Ballet's "True."

#### Suggested Cuts

With its "Groovin" hook and catchy rap, "Helluva" seems headed straight for crossover territory.

#### Comments:

Adds **Mother Teresa**: "This one'll have 'em head-bangin' all the way to Bangladesh."

#### AN EXCLUSIVE HITS INTERVIEW WITH MARC COHN BY SHARI ROMAN

## EASY MARC

Singer/songwriter Marc Cohn originally went into an L.A. studio with Tracy Chapman's producer David Kershenbaum, whom Cohn had met and admired while playing album, on Chapman's second "Crossroads." After "one of those things where it just didn't work," those recordings were scrapped and first-timer Cohn was given the goahead to co-produce his debut effort himself in his adopted city, New York, with engineer/producer Ben Wisch. Simple, down-to-earth issues like hearth, happiness and heaven weave themselves through Cohn's soulful, beautifully crafted, self-titled bow, which is as strong and assured as his rich, bluesy vocals. With evocative, melodic tunes like "Walking In Memphis" and "Silver Thunderbird" striking chords in even the most hardened PD's heart. the 31-year-old Cleveland native's distinctive voice proves that you don't have to write sensitive songs about the Rainforest to be recognized as a talented original, but it does help if you can construct a simple, declarative sentence, something HITS' resident mangler of the English tongue, Shari Roman "Candle," is still working on.

#### In the musically cynical climate of the '90s, do you think people still take the "sensitive"

#### singer/songwriter seriously?

For me, the greatest musicians of our time are singer/songwriters. OK, Cole Porter, Irving Berlin and George Gershwin didn't sing that well, but Jagger/Richards, Lennon/McCartney. Joni Mitchell, James Taylor and Van Morrison were and are both singers and songwriters. Some happened to be in large bands, but I don't think they'll be remembered a hundred years from now how they played — they'll be remembered for what they wrote.

#### Have singer/songwriters received a bad rap?

Absolutely, and I don't know why. Maybe it's because John Denver was one — nothing against you John, but anything that starts dealing with something that gets a little on the fringe of maybe being hearfelt, people think it's wimpy. When people get a little bit below the surface, it's immediately shunned. There's an intense fear associated with inter-personal communication, which the divorce rate bears out.

#### You're a long-time fan of James Taylor, so it must have been quite an experience to have him sing on your album.

I remember seeing the cover of "Sweet Baby James" over at a friend's house



#### "Songwriting for me isn't just a matter of arithmetic."

when I was ten years old. I didn't know anything about him - I had never heard him. All the stuff I knew about was, like, the Cowsills - pop things that meant nothing. When I saw that cover, I remember feeling like I had to hear what this guy had to say. I could go on and on about him. I know some people think he gets too close to the border of earnestness, but I believe he's one of the most brilliant writers of our time. To have him sing on the song "Perfect Love" was a dream come true. The only odd part was, since I was also the co-producer. I actually had to say to James, "Unh, I think that was a little flat ... could we do it again?" I was very reticent about that, but he was great.

#### So many artists have covered the Elvis-Graceland territory — what makes "Walking In Memphis" special?

I had a true and honest experience in Memphis that, for me, was transformational. I thought I had something different to say about the place and how it felt to be there. I saw Al Green preach in a church and I met this lady Muriel, whom I talk about in the song's third verse and who turned out to be an incredibly inspirational figure for me. We keyed into each other immediately. She is this great, spiritual, 65-year-old gospel singer that I met in this little restaurant that used to be a slave commissary. One night we sang together until late into the night, in the middle of the delta, in this weird funky place and it was just one of the best

musical and human experiences of my life. She's ended up being somebody I keep in contact with — we sang together at my wedding. How did you approach the writing of this album?

Songwriting for me isn't just a matter of arithmetic. I can't just sit down to say something in particular or get a message across. Sometimes I find myself putting a kind of story together with a vague idea behind it, so I'll just concentrate on letting go and tell myself to worry about the "meaning" later. If there is a spiritual undercurrent to the album -although I couldn't guarantee it - it has something to do with my parents dving when I was young. It made me very curious about things that I normally wouldn't have thought about unless I had that early experience of loss ... Why are we here? Do we ever come back? Is there ever a reunion? That's why I have all these people meeting in heaven in my songs. Are you comfortable with your success?

I called down to room service the other day in my hotel and the person on the other end said, "Before you order, I've just got to tell you, I love your music." It's happened a few times lately and it's still my instinct to say, "You must be mistaken." I've dreamt about having an album my whole life, but even after I had been signed by Atlantic and mastered the album, it wasn't until I saw my lyrics printed on the CD booklet for the first time that I felt like everything was real.





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

WINNERS



#### MOST #1's

GARTH BROOKS

WWWWAREHKUSE

NIRVANA

2. U2

3.

#### MOST TOP 5 s

#### MOST TOP 10's

1

- 1. NIRVANA
- 2. U2

CHUCK LEE

(Los Angeles)

290 Retail Stores

3. GUNS N' ROSES II

1. NIRVANA

2. U2

TMP MILL

1. NIRVANA 2. U2

4. MICHAEL JACKSON 5. GUNS N' ROSES II

3. ENYA

**KEMP MILL** 

З. GUNS N' ROSES II

HOWARD

(Wash D.C.)

APPELBAUM 34 Retail Stores

**BETH STEWART** 402 Retail Stores SUPER CLUB MUSIC CORP. (Atlanta)

#### SUPER CLUB MUSIC

- 1. NIRVANA
- 2. GUNS N' ROSES II
- 3. GUNS N' ROSES I
- 4. U2
- 5. HAMMER
- 6. GARTH BROOKS/ROPIN' 7. BOYZ II MEN
- 8. PRINCE
- 9. G.BROOKS/NO FENCES
- **10. METALLICA**

DOUG SMITH NATIONAL RECORD MART **115 Retail Stores** (Pittsburgh)

#### NAT'L RECORD MART

- 1. NIRVANA
- 2. U2
- 3. COLOR ME BADD 4. BOYZ II MEN

- 5. GUNS N' ROSES I 6. GUNS N' ROSES II
- 7. METALLICA
- 8. PRINCE
- 9. MICHAEL BOLTON 10. MARKY MARK



#### HASTINGS/CD

- 1. NIRVANA 2. U2
- 3. GEORGE STRAIT
- 4. ENYA
- 5. METALLICA
- 6. GUNS N' ROSES II 7. GUNS N' ROSES I
- 8. GARTH BROOKS/ROPIN'
- 9. BOYZ II MEN
- 10. G.BROOKS/NO FENCES

6. PRINCE 7. LISA STANSFIELD 8. BOYZ II MEN 9. HAMMER 10. BONNIE RAITT		
Wall®Wall Sound 5 video?	STEVE CHALFANT 87 Retail Stores (Philadelphia)	
WALL TO WALL 1. NIRVANA 2. U2 3. BOYZ II ME 4. GUNS N' RG 5. MARKY MA 6. GUNS N' RG 7. PRINCE 8. MICHAEL E 9. GENESIS 10. TWO ROOM	OSES II RK OSES I BOLTON	
CD CD CD CD CD CD CD CD CD CD CD CD CD C	DAVE CARROLL 3000 Accounts (Connecticut)	
CD ONE STOP 1. NIRVANA 2. U2 3. GENESIS 4. GUNS N' R 5. ENYA 6 PPINCE	OSES II	

- 6. PRINCE 7. JUICE (S.T.)
- 8. BONNIE RAITT
- 9. TWO ROOMS
- 10. GUNS N' ROSES I





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



1





Hot new or resurging albums as reported by the nation's leading record merchandisers

The **Juice** soundtrack checks in as the #1 winner with 49% of the vote, as **Live** and **Pearl Jam** follow close behind. **Soundgarden** and **Ned's Atomic Dustbin** both pickin' up some steam to close out the Top Five as **George**  Strait's "Ten Strait Hits" debuts at #6. NIrvana's first album on Sub Pop Records joins the pack with 10% as Collin Raye's newest closes out the pack.

### WINNERS

1	JUICE (ST)
2	LIVE
3	PEARL JAM
4	SOUNDGARDEN
5	NED'S ATOMIC D.

(MCA 10462) (R'active 10346) (Epic 47857) (A&M 75021) (Col 47929) 49% 47% 45% 20% 18%

10 10 10 10 10	6	GEORGE STRAIT	(MCA 10450)	17%
	7	CYPRESS HILL	(Col 47889)	16%
	8	BLACK SHEEP	(Merc 848 368)	12%
	9	NIRVANA (Bleach)	(Sub Pop SP34)	10%
	10	COLLIN RAYE	(Epic 47468)	10%
′o	10	COLLIN RATE	(Epic 4/468)	10%

### APPLE TREE / MIKE

SCHNEIDER / ILLINOIS Soundgarden Enya Nine Inch Nails Live Pearl Jam

ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO James Taylor Colin Raye A Tribe Called Quest Pearl Jam Michael Crawford

### ASSOCIATED ONE-STOP / PAM

DUNN / PHOENIX South Central Cartel Real People George Strait Live

### BAKER & TAYLOR / MIKE BASHKIN / CHICAGO

Metallica Soundgarden Cypress Hill Pearl Jam Live Ned's Atomic Dustbin

### **BELIEVE IN MUSIC / PAULA**

TANIS / GRAND RAPIDS Pearl Jam A Tribe Called Quest James Taylor Juice (ST)

### BUZZARD'S NEST / JIM JOHNSON / COLUMBUS Live

Ned's Atomic Dustbin AMG Pearl Jam Mint Condition

### CD ONE-STOP / DAVE CARROLL

/ CONN Juice (ST) Pearl Jam Soundgarden Cypress Hill Black Sheep

### **CENTRAL SOUTH / TONY ROSS**

/ NASHVILLE Pearl Jam Live DJ Magic Mike Soundgarden Salt-N-Pepa

### CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS Juice (ST) Pearl Jam Webb Wilder Colin Raye Live

DOWN IN THE VALLEY / KATHY SHEDD / MPLS

Live Juice (ST) Matthew Sweet Dylans Nirvana JEK ENTERPRISE / MITCHEL ASCH / BALTIMORE Stacy Earl Juice (ST)

### MAINSTREAM / MIKE PFAFFL / MILWAUKEE Juice (ST)

KMC Kru Ugly Joe Kid Live

### MICHELLE'S RECORDS &

VIDEO / MIC HELLE DIX / PARKERSBURG, WV Jody Watle,/ Tevin Campbell Stevie Ray Vaughan Star Trek VI (ST) AMG

### MUSIC CITY RECORD DIST /

LARRY WEBB / NASHVILLE Juice (ST) Tracy Lawrence Pearl Jam Live Ned's Atorr ic Dustbin Soundgarden Sammy Kershaw

### MUSIC PEOPLE / GREGG SHAVER / OAKLAND South Central Cartel Black Sheep Mint Condition

NATIONAL RECORD MART / DOUG WILT / PITTSBURGH Nirvana B & The Beast (ST) Black Sheep Juice (ST)

### NAVARRE / ERIC VINCENT / MINNEAPOLIS Travis Tritt Juice (ST)

Pearl Jam UT End Of The World (ST) Teenage Fanclub

### NORTHEAST ONE-STOP / GEORGE SMITH / ALBANY

Cypress Hill Black Sheep Pearl Jam Ned's Atomic Dustbin Soundgarden Juice (ST) Live

NORTHERN LIGHTS / KARJ COLE / ST PAUL Juice (ST) I'm Your Fan Pixies Smashing Pumpkins

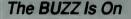
AMG

HITS January 20, 1992





The biggest challenge for record labels at retail is to get new artists' product impactpositioned and sale-priced. While many of the major regional and national chains have developed "buy it and try it" programs to expose new artists, until now there has not been a national, organized effort to expose all types of new product to the consumer who shops at the independent and small-chain stores. Realizing the lifeline of our business is in developing new artists. and knowing from personal experience at retail and through City One Stop that tons of product is sold at indies well before it hits the ears and cash registers of major chains, I've spent much of the last six months developing BUZZ, a new artist merchandising program where independent and small-chain retailers will finally get the opportunity to receive the credit they deserve in identifying, developing and selling new artists. More than 400 stores (with more being added daily) in over 50 metropolitan areas are part of the initial launch of BUZZ. Monday, January 27. Each retail member of BUZZ has committed to merchandise and put "on sale" (each deciding





**BUZZ:** Breaking new artists at retail.

change...

their own pricing) as many as ten titles (never more!) in a special BUZZ section in a key traffic area of their store for a four-week period. Special BUZZ banners, bin cards, shelf talkers and other display materials will be used to make certain that the BUZZ section of the store POPS! Each store will receive a sampler cassette or CD to play in-store as well as 25 copies of a special consumer cassette sampler to give away free containing one cut from each of the promoted titles. Stores in a minimum of 25 markets will receive advertising in local arts and entertainment and/or college papers each month. There will be periodic merchandising and display contests, the first of which involves a total of \$10,000 in cash prizes based on the best BUZZ sections, with ongoing discussions regarding an MTV tie-in. Valley Record Distributors, RTI and Justin Entertainment are BUZZaffiliated one-stops who will facilitate orders as well as promote BUZZ titles through their mailers and telemarketing staffs. As previously mentioned, the first group of artists include School of Fish, Lloyd Cole, The Wonder Stuff, The Shamen, Pearl Jam, Matthew Sweet, Live and The Family Stand. Labels will receive periodic reports tracking the success of their titles as well as a wrap-up at the end of the four-week period ... Didya hear about the Director of Marketing at a major regional chain who was admonished by the company's President for being too easy on the marketing/advertising staff, which the former feels is shorthanded and overworked? The President was then told if he didn't like the way things were being done, he could find a replacement ASAP. So far, no

# MINI MUGS

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SET ADRIFT ON DRAMAMINE BLISS: More than 150 landhubbers from PLG. PGD, retail, KIIS and urban radio make like George Bush and blow hunch portside while aboard a PM Dawn yacht cruise around Marina Del Ray harbor. Seen getting back their bearings in the hold are (1-r): PM Dawn's Jarrett Cordes aka DJ Minutemix; boat Captain; PM Dawn's Attrell Cordes; Rick Rieger, Sales Mgr., PGD LA.; and Bruce Hix, Local Promotion (S.F.), PLG.



WHEN IT RAINS, THEY BORE: WEA reps in Atlanta demonstrate the latest in safe sex attire—latex body bags and umbrellas — to mark the visit of Interscope recording artists the Storm, as erstwhile members of Journey Gregg Rolie and Ross Valory as well as Kevin Chalfant tell the troops what Steve Perry was really like. The group's current hit Album Rock single. "I've Got A Lot To Learn About Love," has just been named the official anthem for HITS Magazine's Dysfunctional Editorial Department.



WAITING FOR THE JOHN: Hot new rap act Cypress Hill and BMG Music Publishing executives cool their jets while waiting for an open stall at the pubbery's offices in Hollywood. The Ruffhouse Columbia group was celebrating their #1 rup single, "The Phunky Feel One," and the fact they just received a key to the executive washroom. The band's "Shoot 'Em Up" is featured in the new film, "Juice." Trying to hold in their own juice are the following full kidneys (1-r): Danny Strick. Sr. VP GM BMG Songs; Deborah Dill, Sr. Director. Creative Affairs: Margaret Mittleman. WC Creative Mgr., band mgr. Happy Walters and group members Sen Dog and B-Real.



# HITS TOP FIFTY LBUMS

Nirvana holds at #1 for the second week, and picks up steam over the rest of the chart. Rap and Metal are making all kinds of noise this week starting with the Juice soundtrack debuting at #34, Geto Boys coming back on at

TITL

#42, and D.J. Magic Mike entering at #43. Pearl Jam and Soundgarden make a nice showing at #36 and #48, respectively. Other Rap acts to watch for are AMG, Cypress Hill, 2nd Il None, and Black Sheep.

W E E ARTIST

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### COMMENTS

2 1 1	NIRVANA	NEVERMIND	DGC 24425	Getting stronger
1 3 2	M. JACKSON	DANGEROUS	Epic 45400	New single most added
3 2 3	U2	ACHTUNG BABY	Island/PLG 314-510	Hot single leads
10 5 4	GUNS N' ROSES	USE YOUR ILL, I	Geffen 24420	Up again
7 6 5	BOYZ II MEN	COOLEYHIGHHARMONY	Motown 6320	Contains multiple smashes
11 7 6	GUNS N' ROSES	USE YOUR ILL, I	Geffen 24415	New 45 developing Top 40
5 4 7	HAMMER	TOO LEGIT TO QUIT	Capitol 98151	"Addams" movie 100 mil
15 10 8	PRINCE	DIAMONDS AND PEARLS	P. Park/W Bros 25379	Huge single leading
4 8 9	GARTH BROOKS	ROPIN' THE WIND	Capitol 96330	Steady Top 10 sales
13 11 10	METALLICA	METALLICA	Elektra 61113	On tour
14 13 11	BONNIE RAITT	LUCK OF THE DRAW	Capitol 96111	New single developing
6 9 12	MICHAEL BOLTON	TIME, LOVE AND	Columbia 46771	New single breaking
12 12 13	MARIAH CAREY	EMOTIONS	Columbia 47980	New single shipping
20 18 14	TWO ROOMS	CELEBRATING THE	PLG 845 750	On a roll
24 17 <mark>15</mark>	ENYA	SHEPHERD MOONS	Reprise 26775	Solid growth
9 15 16	GENESIS	WE CAN'T DANCE	Atlantic 91787	New single shipping
25 16 17	COLOR ME BADD	C.M.B.	Giant 24429	New 45 shipping
8 14 18	NATALIE COLE	UNFORGETTABLE	Elektra 61049	Grammys!
27 20 19	JODECI	FOREVER MY LADY	Uptown/MCA 10198	Hot crossover 45 leads
18 19 20	KEITH SWEAT	KEEP IT COMIN'	Elektra 61216	45 breaking Top 40
22 24 <mark>21</mark>	STEVIE RAY VAUGHAN	THE SKY IS CRYING	Epic 47390	Continues building
30 22 22	MARKY MARK	MUSIC FOR THE PEOPLE	Interscope 91737	New video on MTV
16 21 23	HARRY CONNICK JR.	BLUE LIGHT, RED	Columbia 4868 5	Steady each week
19 23 24	AMY GRANT	HEART IN MOTION	A&M 5321	New 45 sweeping Top 40
29 26 <mark>25</mark>	GARTH BROOKS	NO FENCES	Capitol 93866	Steady increases

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

# Hits Speak Louder Than Words BONNIE RAITT

"I Can't Make You Love Me"

Bonnie Has Just Broken The 3,000,000 Albums Mark! Just Added At WEGX Philadelphia And WKBQ St. Louis! Bonnie Scores High!

KHMX Houston #1\* KRBE Houston 8-4\* Q102 Cincinnati #1\* KRXY Denver 12-6\* KDWB Minneapolis 24-12\* **30-25** Hits Top Fifty Singles! WRVQ Richmond #1\* WSTR Atlanta 12-7\* Power 99 Atlanta D-15\* R&R 25-17\* KSND Eugene #1\* KBEQ Kansas City 17-12\*

# HAMMER

Hammer Is Pounding!

KBEQ Kansas City 6-4\* WEGX Philadelphia 12-8\* WAVA Washington, DC 11-9\* KIIS Los Angeles 12-9\* FM102 Sacramento 12-10\* KPLZ Seattle 17-11\* WMXP Pittsburgh 18-12\* WPGC Washington, DC 18-14\* WKBQ St. Louis 22-16\* KJMZ Dallas 22-18\* WPHR Cleveland 27-21\* WZOU Boston 26-21\* KKRZ Portland 28-23\* PRO-FM Providence 34-23\* KEGL Dallas 28-25\* 9-8 Hits Top Fifty Singles! R&R 23-20\*

From The Movie That Broke The \$100,000,000 Mark! See Hammer Host "The American Music Awards" On January 27!

### **BE BE & CE CE WINANS**

New This Week On KMEL San Francisco! A Staple At These Stations!

KBXX Houston 19-15\* WLUM Milwaukee D-25\* WPGC Washington, DC 23-20\* HOT 97.7 San Jose 28-23\* KBEQ Kansas City D-27\* KTFM San Antonio 30-28\* A #1 Jams Single! KZFM Corpus Christi 31-23\* WZOU Boston D-35\*

# TINA TURNER

Added To 📲

\$3,500,000 Sold Worldwide!





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# HITS TOP FIFTY LBUMS

A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
23 27 26	BRYAN ADAMS	WAKING UP THE	A&M 5367	Hot new single breaking
<b>43 31 27</b>	RED HOT CHILI	BLOODSUGARSEX	Warner Bros 26681	Big pick-up
26 28 28	ICE CUBE	DEATH CERTIFICATE	Priority 57155	Video, tour, etc
31 29 29	R.E.M.	OUT OF TIME	Warner Bros 26496	Steady
33 <b>32</b> <mark>30</mark>	NAUGHTY BY NATURE	NAUGHTY BY NATURE	Tommy Boy 1044	Up and down
21 25 31	PAULA ABDUL	SPELLBOUND	Capt/Virgin 9611	New 45, new video
36 <b>34</b> 32	OZZY OSBOURNE	NO MORE TEARS	Epic 46795	Back on tour
28 30 33	MOTLEY CRUE	DECADE OF DECADENCE	Elektra 61204	Falling some
34	JUICE	SOUNDTRACK	MCA 10462	Hot soundtrack
37 35 35	PUBLIC ENEMY	APOCALYPSE '91	Def Jam/Col 47374	Solid sales
41 44 <mark>36</mark>	LISA STANSFIELD	REAL LOVE	Arista 18679	Ready for new single
17 33 37	FOR THE BOYS	SOUNDTRACK	Atlantic 782329	Falling now
40 38	TEVIN CAMPBELL	T.E.V.I.N.	Qwest/WB 26291	Video on MTV
37 39	PM DAWN	OF THE HEART	G.St/lsl/PLG 510-276	Tons of new Top 40 on 45
32 36 40	BEAUTY & THE BEAST	SOUNDTRACK	Disney 606182	Contains smash duet
49 41	GERALD LEVERT	PRIVATE LINE	Atco/EastWest 91777	Selling in JAMS land
42	GETO BOYS	WE CAN'T BE STOPPED	Rap-A-Lot/Pri 57161	Back on
43	D.J. MAGIC MIKE	AIN'T NO DOUBT	Cheetah 9405	Obviously rap
43 44	ROD STEWART	VAGABOND HEART	Warner Bros 26300	Up and down
42 <b>50</b> 45	REBA MCENTIRE	FOR MY BROKEN HEART	MCA 40400	Country sales
46	PEARL JAM	TEN	Epic 47857	Exploding
42 47	GARTH BROOKS	GARTH BROOKS	Capitol 90897	Up and down
48	SOUNDGARDEN	BADMOTORFINGER	A&M 75021	Hot in Buzz Bin
50 38 49	JAMES TAYLOR	NEW MOON SHINE	Columbia 46038	Falling
50	PATTI LABELLE	BURNIN'	MCA 10439	Hot at JAMS

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

**NEXT UP** 

CYPRESS HILL (R House/Col) 2ND II NONE (Profile)

AMG (Select) COLLIN RAYE (Epic) BLACK SHEEP (Mercury) TRAVIS TRITT (WB)

# **POCKLINE**

ASATELLITE

# JRN.13Alex Van Halen / Eddie Van HalenJRN.20Michael Anthony / Sammy Hagar

GLOBAL SATELLITE NETWORK







"'Rush' was one of the biggest songs of last year. Lots of people missed it. Don't miss out on 'the Globe.' **B.A.D. II** has the sound of where pop music is heading." — Jimmy Steal, KEGL/Dallas

### TOP 40 MOST ADDED!

KPLZ	add	WBBO	add	WJLQ	add
KEGL	add	WOKI	add	WJMX	add
KBEQ	add	KIKX	add	WLAN	add
KWOD	add	KNIN	add	WMMZ	add
KJ103	add	KQIX	add	WPRR	add
G105	add	KTMT	add	K96.7	34-26
WPST	add	KZII	add	K70.7	34-20
KF95	add	PWR92	add	BREAKIN	IG AT :
WAEB	add	WBXX	add	KZZU	

SPECIAL "RUSH/GLOBE" RE-MIX NOW AVAILABLE!



### COLUMBIA

Produced by Mick Jones and Andre Shapps. Management: Gary Kurfirst/Ira Lippy -Overland Productions.





like it's this time every year that we hear many PDs screaming about the glut of ballads in the marketplace. Despite the groans, conventional wisdom dictates that these records must be played for the simple fact they're huge. It's hard to deny response records like the Williams Brothers, Atlantic Starr. Boyz II Men, Tevin Campbell as well as the hot new Mint Condition and the upcoming Vanessa Williams cut that many believe will be a career record for her. However, it's this ballad glut that led to our selecting Genesis as this week's Wildcard. PDs everywhere will be jumping on this superstar uptempo mover.... Meanwhile, MTV's Buzz Bin is really kicking some projects into sales orbit. Check out the figures on

### (continued from page 82)

Pearl Jam and Soundgarden, with Live following close behind .... Amid all the other rumors comes rumbling of one Top 40 seriously investigating a move into the Soft Adult Rock arena.... The much-coveted Murph Award Of The Week goes to WNCI Columbus Dave Robbins for the most creative ratings press release. Is a Pulitzer imminent?.... Meanwhile, WAPE's Jeff McCartney posts a 9.6 to 11.7 jump in the last book.... PD Todd Fisher returns to middays at B104 Baltimore. Look for more changes in the near future .... Jim Larsin makes the move from KS104 Denver to the MD chair at CK105 Flint.... Jonathan W. Pirkle gets boosted to MD at WOKI Knoxville ..... Jeff St. John from KBEQ KC breaks west to

PWR106 LA to handle middays and production chores.... Heidi Dagnese (gezundheit) is named Director Advertising /Promotion at WPLJ in NY .... Shakeup at WQID Biloxi has PD Todd Martin hitting the highway with Pat McGowan taking his place and Bob Fonda grabbing the OM slot.... Also, lots of shuffling at WBPR Myrtle Beach with new GM Tom Atkinson, new PD Shotgun Tom Kelly and new MD John Kilgo .... Former **KXXR** PD Steve Douglas lands the afternoon/APD KOY gig at Phoenix .... PD John Scott still in the hunt for a hot morning show at KC101 New Haven. Big digits involved.... Birthday wishes to Z100's Gary Bryan who turns 40 (1/15).... And finally a quick aside to any PD still not playing Nirvana: #1 single sales! #1 album sales! Blowin' in the wind: Don Benson. Chris Bailey, Dom Testa and Wes McShay.... Here's Mr. Wyro, attending class at the School Of Fish:

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HITS January 20, 1992

THE FEELING COMES FROM WITHIN. THE REACTION IS COMING FROM EVERYWHERE.

### **CURTIS STIGERS**

From Pop and AC radio to VH-1... From television auciences coast to coast to live audiences.. it's real... and it all leads to this:

### "You're All That Matters To Me"

The follow-up to the Top 10 hit "I Wonder W Ty."

With recent performances on "Hard Rock New Year's Eve," The Today Show, The Arsenio Hall Snow and In Concert, this is just the start ...

### JPCOMING APPEARANCES:

Martin Mull's Showtime special VH-1 January spec als American Music Awards, 1/27 The Tonight Show, 2/4 NARM, March 16

## THE MOMENTUM CONTINUES

© 1992 Arista Records, Inc., a Bertelsmann Music Broup-Compary

Album produced by Gilen Balland, and Danny Fortchinan







### 19\*-11\* SOUNDSCAN NEW ARTIST! MUSICLAND (CHAINWIDE!) 21\*-7\*! NOW ON OVER 80 TOP 40s INCLUDING:

WPGC	add	B97	deb	21
HOT97.7	add	<b>B</b> 96	deb	27
G105	add	KKFR	deb	28
<b>PWR102</b>	add	KMEL	deb	35
WBBQ	add			
KPXR	add	KRBE	18-6	
WDBR	add	KWOD	10-7	
WOVV	add	WDFX	10-9	
WTHT	add	HOT97	24-20	
		KEGL	30-23	
		<b>PWR99</b>	28-24	
		WZOU	32-29	

Produced by The Shamen. Management: Moksha Management/Charles Cosh. "Epic" Reg. U.S. Pat. & Tm. Off Marca Registrada./ # is a trademark of Sony Music Entertainment Inc./© 1991 Sony Music Entertainment Inc.





### Another heritage Top 40 bites the dust on February 12 with the sale of WAVA to Salem Broadcasting. Current PD Chuck Beck is still there, but will not be assuming the pulpit of the new format. You can catch him at the station until the 12th.... Is Nationwide buying KRXY?.... At presstime, chatter had WCKZ PD Mark Shands a possible free agent by week's end.... At B94 Pittsburgh, the PD search continues with the names of Bill Pasha, Sam Milkman and John Ivey floating most prominently.... As we head into 1992 check out this stellar list of free agents: John Frank Roberts. Miniaci. Randy Kabrich. Cat Thomas. Michael St. John, Lyndon Abell, Kurt Kelley and Rich Summers. Don't look for these

### by Lenny Beer & Mike Murphy

guys to stay free for long.... Is a Northeast **major market** Top 40 powerhouse contemplating a switch to Hot **AC** in the not-toodistant future?.... Gossip rags are all over the Paula Abdul & Emilio Estevez romance with one paper screaming wedding



**Tori Spelling & Brian Austin Green** of "Beverly Hills 90210" marvel to KHS PD **Bill Richards** how neat it is that someone the age of their grandfather can program what the kids like.

bells..... And speaking of Ms. Abdul, her new single is lighting up request lines across the country.... Is one major independent setting his sites on the Country marketplace?..... What was WWKX Providence PD Bill O'Brien doing on the air at WIOQ Philly?.... MD R. Charles Snyder has been upped to PD at KTMT Medford..... Most interesting Top 40 add of the week was KRBE's report of School Of Fish's "3 Strange Days." Is Wyro doing a replay of his successful UB40/Chris Isaak rediscoveries? Look for the folks at Capitol to chase this one in two to three weeks .... Is KKYK in Little Rock close to a deal with a new consultant?.... Same time, new year: Seems

(continued on page 80)

# A Classic Hit For The Young At Heart

PAUL YOUNG

### EARPICKS WINNER! BREAKER 13\* R&R A/C!

WXKS	add	WOKI	add	KZIO	add	
KRBE	add	Z104	add	<b>PWR92</b>	add	
KEGL	add	<b>KAY107</b>	add	Q101	add	
STR94	add	KIKX	add	WAZY	add	
Q105	add	KQMQ	add	WBNQ	add	
WTIC	add	93Q	add	WBPR	add	
WNVZ	add	95XXX	add	WCGQ	add	
KISN	add	999KHI	add	103CIR	add	
<b>B</b> 93	add	КСНХ	add	WHHY	add	5
Q995	add	KFFM	add	WHTO	add	e
K96.7	add	KFRX	add	WJAD	add	F.
WRVQ	add	KG95	add	WJLQ	add	
Y107	add	KGGG	add	WJMX	add	
FM100	add	KISR	add	WKFR	add	
WKZL	add	KIXY	add	WLAN	add	
195	add	KKHT	add	WMMZ	add	
KJ103	add	KLUC	add	WNYP	add	
K92	add	KLYV	add	WQGN	add	
KZZU	add	KMGZ	add	WQUT	add	
WAPE	add	KNIN	add	WRHT	add	
WBBQ	add	KNOE	add	WSTO	add	
WERZ	add	KQIX	add	WSTW	add	
WPST	add	KRNQ	add	WVBS	add	
Z102	add	KSMB	add	WVSR	add	
KXKT	add	КТМТ	add	WWFX	add	
WFLY	add	KZII	add	Y97	add	

# "What Becomes Of The Brokenhearted"

THE FIRST SINGLE FROM THE ORIGINAL MOTION PICTURE SOUNDTRACK

КНМХ

KHTK

deb

28-25

25

# Fried Green Tomatoes

PRODUCED BY ARTHUR BAKER • CO-PRODUCED BY TOMMY FARAGHER WRITTEN BY JAMES DEAN, PAUL RISER AND WILLIAM WEATHERSPOON MIXED BY MICHAEL BRAUER AS FEATURED IN THE UNIVERSAL FILM, NOW IN THEATRES

MCA.

# GUIDEBUID THINK BACK

### THE NEW SINGLE FROM THE CHARTBUSTING

### MULTI-PLATINUM SUCCESS STORY OF 1991! "I WANNA SEX YOU UP"-NO.1 BLACK, NO. 2 POP "I ADORE MI AMORE"-NO.1 POP, NO. 2 BLACK

### "ALL FOR LOVE"-NO. 2" POP

From the double platinum album C.M.B. Produced by Royal Bay/an and Hamza Lee for Spook Productions, Ltd. Mixed by J. Polock Hamza Lee and Royal Bayyan

Management: Adil Bayyan Wyles Sancers "Good Management, Inc. In association with Ron Swewney

