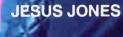
Volume 5

Issue 244

\$6.00

Dear



#### FLASHMAKERS

CANDY DULFER JESUS JONES WILSON PHILLIPS R. SYNDICATE

#### CROSSOVER ENNY KRAVITZ CORINA Alco SCORPIONS

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AFTER 7 Nights Like This Vir 4-98798

AMY GRANT

HARRIET

### WINNERS

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CORINA Atco

D VANILLA IC Follin' In My... BK 05393

THE KLF a.m. Eternal Arista AS223 Merc

ROMETTE

### AKOUTS

Captive/Vir CET Sire/WB BUF EMI LASOUL T Boy WILDCARD

SYNDIGATE Impact

AR Melt F-73785 F. SCHNEIDER Month Hep 19

TONY TERRY

TPAU by A marmar A great song. A remarkable singer.

> You'll know it the first time you bear his voice -Keith Washington is a natural; an extraordinately gifted singer and songwriter. With his passionate debut single, "K sing You," causing invest date reaction at riddo and retail, this Detroit native has become one of the most talked about new artists in a long time.

n

### CROSSOVERS WINNER! 5-39 HITS TOP FIFTY SINCLES! 30 HITS TOP FIFTY ALBUMS! TOP 25 NATIONAL SINGLE SALES!

add	KMIEL	16-9
add	WPGC	14-11
add	WKSS	19-14
add	WQXA	21-13
add	WFH	23-21
add	KZFM	23-22
add	KPRR	25-22
	KKFR	20-24
deb 22	Z90	27-24
deb 40	KYRK	35-31
	add add add add add add add	add WPGC add WKSS add WQXA add WFH add KZFM add KPRR KKFR deb 22 Z90

Lp SALES 45 SALES (1 to 10) (1 to 10) 8 8

### HUCE ALBUM SALES AT:

Turiles/ Atlanta Record Bar/Nat'l SW. Wholesale/Houston Kemp Mill/Washington D.C. CD One-Stop/Conn Nat'l Record Mart/Pitts Strawberries-Waxie Maxie's/Boston Wherehouse/L.A. Music Plus/L.A. Sound Warehouse/Dallas

### "Kissing You"

The New Single

Produced by Keith Washington and Trey Stone

> From the debut album Make Time For Love

On Qwest/Warner Bros. Cassettes, Compact Discs and Records Management: BNB Associates Ltd / Sherwin Bash, Ricki Sellner. June 3, 1991

Volume 5

Issue 244

\$6.00



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**KAREN GLAUBER** Post Modern Editor **GRAHAM ARMSTRONG** Jams Editor

DANNY OSTROW Broadcast Editor TODD HENSLEY DARRYL LINDSEY **Research Editors** MARK PEARSON Research Coordinator **TERRY MOSER** NICK BULL **ANGELA GARCIA KANDACE TAYLOR** LLOYD STARK RUSTY STAGGERS **BETSY ALTOMARE** Research Assistants

FRANCIS LAMBERT MICHAEL ALLEN Computer Operations

**KEITH MACLEOD** Art Director **HEATHER LOSE** Editorial Design **BRIAN LINDSEY** ELLIE LEACOCK **VAN ARNO** Art & Design

**DANNY FIELDS NEIL HARRIS Contributing Editors** 

MICHAEL FLYNN Facility Manager

**COLOR WEST** Lithography

14958 Ventura Blvd. Sherman Oaks, CA 91403 (818) 501-7900



### SINGLES

Mariah Carey grabs the top spot with incredible dominance of airplay points. Extreme and Paula will just have to wait their turn.

### DIALOGUE

KEGL PD Joel Folger has landed "The Eagle" high above the Top 40 opposition in Dallas, while down below lies HITS' endangered species Mike "The Probing Proboscis" Murphy.

Quality's Russ Regan has done the impossible by scoring a #1 single with an indie label and making himself understood to HITS' SloMo dodo Bruce "Deus Ex" Matzkin.

### POST MODERN

Primus scores big. Ivana can't score at all.

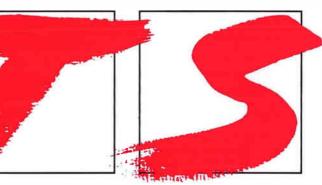
### JAMS

Elektra's Shirley Murdock's crooning "In Your Eyes" while the only thing in JAMS' Editor "Eighth of A" Graham Armstrong's eyes is mud.

### ALBUMS

Paula's sophomore set is up to #2, but religion seems to be the only thing REM will lose.

Requests Poison's coming on stro	<b>26</b>	Earpicks 34 Lenny & Rythm Syndicate.					
Flashmakers Candy is bigger than Jes	<b>28</b> sus.	<b>Top Tens</b> REM, again & again & a	63 Igain.				
Crossovers Lenny & Corina.	32	Breakouts Paula's still the tops.	66				
Front Page	9	Wheels & Deals	58				
Near Truths	20	New Artists	58				
Far Truths	23	Rerap	60				
Letters	23	Mini-Mugs	60				
Post Toasted	45	Wavelength	82				



### Veal Licata

Δ

35

36

45

51

78



And what a tasty dish it is. EMI President/CEO Sal Licata has added just the proper Ingredients to his cookin' label, with four spicy-hot albums (Queensryche, EMF, Huey Lewis and Roxette) in the Top 25, and some simmering singles from each of 'em. While he could easily bask in these culinary accomplishments, Licata would rather feed the kudos to his seasoned executive entree of Urban, Cawley and Satter. And though he'd probably prefer indigestion, consider this appearance on the HITS Contents Page Sal's just dessert.

### On The Cover

Even Daniel Glass threatening to jump out his midtown office window couldn't stop us from putting PoMo-to-Top 40 crossover Wildcard Jesus Jones on our cover "Right Here. **Right Now.**"



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### HITS TOP FIFTY **JGT**

Mariah Carey scores her fourth consecutive #1 single and boy, is she excited. The Top 10 is now filled with superstar acts waiting their turn. Crystal Waters broke big in the East and has spread nationally, moving from #28 to #22. This

week's Co-Wildcard, Corina, takes a 14 point jump to #36 with all the right majors. The highest debut of the week goes to the other Co-Wildcard, Rythm Syndicate, at #46. Other debuts include Wilson Phillips, Yo-Yo and Simple Minds.

E E E E	ARTIST	TITLE	LABEL	COMMENTS
к <b>к</b>				
2 1	MARIAH CAREY	I DON'T WANNA CRY	Columbia 38T 73743	Lp over 5 million
1 2	COLOR ME BADD	I WANNA SEX	Giant 9-19382-4	From monster soundtrack
3 3	EXTREME	MORE THAN WORDS	A&M 1552	Lp is #9
7 4	PAULA ABDUL	RUSH RUSH	Vir/Captive 98828	Lp jumps #10 to #2
6 5	MICHAEL BOLTON	LOVE IS A	Columbia 38T-73719	From Top 5 Lp
4 6	HI-FIVE	I LIKE THE WAY	Jive/RCA 1424-4-JS	Ready for new single
9 7	R.E.M.	LOSING MY	Warner Bros 19392-4	From #1 Lp
15 8	EMF	UNBELIEVABLE	EMI 50350	Lp jumps #30 to #18
13 9	LUTHER VANDROSS	POWER OF LOVE	Epic 34T-73778	From #7 Lp
12 10	BLACK BOX	STRIKE IT UP	Decon/RCA 2794-4	Steady climb
10 11	QUEENSRYCHE	SILENT LUCIDITY	EMI 50345	From smash Lp
5 12	CATHY DENNIS	TOUCH ME	PLG 879-467-4	Peaked
18 13	ANOTHER BAD CREATION	PLAYGROUND	Motown CS-2088	Hot seller
8 14	ROD STEWART	RHYTHM OF MY HEART	Warner Bros 19366	Ready for new single
11 15	C&C MUSIC FACTORY	HERE WE GO	Col 38T-73690	Ready for new single
14 16	DIVINYLS	I TOUCH MYSELF	Virgin 98873	Ready for new single
16 17	WHITNEY HOUSTON	MIRACLE	Arista 2222	Peaked
<b>19 18</b>	HUEY LEWIS	COUPLE DAYS OFF	EMI 50346	Steady growth
17 19	RUDE BOYS	WRITTEN ALL OVER	Atlantic 74-87805	Peaked
22 20	LL COOL J	MAMA SAID	D.Jam/Col 38t-73706	Sales
24 21	UB40	HEREIAM	Virgin 4-99141	Developing at Top 40
28 22	CRYSTAL WATERS	GYPSY WOMAN	Mercury 868208	Crossing from dance
20 23	SHEENA EASTON	WHAT COMES NATURALLY	MCA 53742	Peaked now
21 24	AMY GRANT	BABY, BABY	A&M 1549	New single shipping
25 25	FIREHOUSE	DON'T TREAT ME BAD	Epic 34T-73676	Still selling

Fxactly what a kinder, gentler nation needs.

S # 16

but out enibuditabut olgnis Azame 12 12 15 17

JOY

The First Smash Single Written By Diane Warren Hrom The Forthcoming Album <u>Love Hurts</u> The Follow-Up To Her Mum Album

and to prove the

NELLEN



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2

### HITS TOP FIFTY SINGLES

A E E G E E O K	ARTIST	TITLE	LABEL	COMMENTS
36 29 26	GERARDO	WE WANT THE FUNK	Inter/EW 98815	MTV and Top 40
26 27 27	SALT-N-PEPA	DO YOU WANT ME	Next Plateau 50331	Still selling
35 32 28	LISA FISCHER	HOW CAN I	Elektra 94-64897	Gaining in multi-formats
13 23 29	NELSON	MORE THAN EVER	DGC 19002	Falling
42 35 30	SURFACE	NEVER GONNA LET	Columbia 73643	Going multi-format
18 26 31	TRIPLETS	YOU DON'T HAVE	Mercury 878 864	Falling now
43 37 32	JESUS JONES	RIGHT HERE, RIGHT	SBK 7345	Building Top 40
29 30 33	ROXETTE	JOYRIDE	EMI 50342	New single shipping
47 34	TARA KEMP	PIECE OF MY HEART	Giant 4-19364	Follow-up to smash
<b>48 43 35</b>	MICHAEL W SMITH	PLACE	Ren/Geffen 19019	Pulls phones
50 36	CORINA	TEMPTATION	Cutting 248	Dance
47 41 37	LONDONBEAT	A BETTER LOVE	Radioactive 54101	Breaking hot at Top 40
46 38	CANDY DULFER	LILY WAS HERE	Arista 2187	Hot instrumental
50 45 39	KEITH WASHINGTON	KISSING YOU	Qwest/W Bros 19414	Sales
49 44 40	MARC COHN	WALKING IN MEMPHIS	Atlantic 4-87747	Building at Top 40
- 48 41	ESCAPE CLUB	I'LL BE THERE	Atlantic 4-87683	Great ballad
31 31 42	RIFF	MY HEART	SBK 4JM-07342	Falling now
- 49 43	STEELHEART	EVERYBODY LOVES	MCA 54096	Gaining steadily
28 33 44	BLACK CROWES	SHE TALKS TO ANGELS	Def Am. 19403-4	Falling now
38 36 45	STYX	LOVE AT FIRST	A&M 1548	Over now
46	RYTHM SYNDICATE	P.A.S.S.I.O.N	Impact 54046	Most added at Top 40
47	WILSON PHILLIPS	THE DREAM IS STILL	SBK 07356	Here we go again
39 38 48	CELINE DION	IF THERE WAS ANY	Epic 73665	Falling
49	YO-YO	YOU CAN'T PLAY	East West 98831	Sales
50	SIMPLE MINDS	SEE THE LIGHTS	A&M 1553	Buzz Bin and Top 40
	COLUMN	(Based on a combination of sal	es and airplay)	
		/irgin) THUNDER	R (Geffen)	KEITH SWEAT (Elektra)

**NEXT UP** 

LENNY KRAVITZ (Virgin) **D BRAITHWAITE** (Epic)

THUNDER (Geffen) SCORPIONS (Mercury) KEITH SWEAT (Elektra) TRIXTER (MCA)



DEBUT 17 HITS REQUEST CHAR

"Very active! Top 5 phones! This is the type of song the format strives for!" — **Frankie Blue APD/MD Z100** 

MAJOR MARKETS!!! Z100 N.Y. 22-19 KIIS L.A. WXKS BOSTON deb 35 KEGL DALLAS KBEQ KANSAS CITY WKRZ 30-22 K106 39-26 WRQK 13-8 WOKI 28-19 WOMP 31-23

GOES

TOM THE MULTI-PLATINUM ALBUM FLESS AND BLOOD

THEM LIVE AND KICKIN' HARD ACROSS NORTH AMERICA THIS SUMMER

Paoutol

#### the areadmaximus follow-up stoppe and where to the #1.45¥HAF DOXEDTO FACTOR LINE ALLOW TO THE FACTOR LINE ALLOW TO THE FACTOR LINE ALLOW TO THE FACTOR LIN



### TIME TO FIND A NEW WAY TO WATER THE BUSHES





June 3, 1991

Volume 5

Issue 244

\$6.00

### Hot Release Schedule Coincides With Important Event

# **BLACK MUSIC MONTH!**

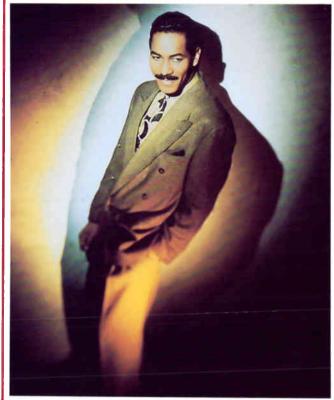
### MCA's Turn: Motown Sued

The latest round of what's turned into a bitter battle between MCA, Motown and Boston Ventures has resulted in MCA filing a countersuit which it hopes, according to the company, "will bring an end to a series of malicious actions committed by Boston Ventures and Motown with the intent of depriving MCA of its contractual rights." MCA is asking for damages exceeding \$25 million.

The move comes two weeks after Motown filed suit against MCA, charging that the Universal City-based giant failed to live up to its agreement to distribute and promote Motown product. Motown has asked that the agreement be terminated.

According to MCA, Bos-Ventures ton "acquired Motown with the intent of selling or 'flipping' the asset in as short a time as possible, as it has done with other companies it has purchased. When it became apparent that Motown would not achieve a success level sufficient for Boston Ventures to flip its investment as quickly as desired, Boston Ventures engaged in a systematic scheme to change its contractual Continued On Page 16

### **Can't Get Us Laker Seats**



Keith Washington: JAMS smash is crossing big time! Watch this one fly at Top 40.

### AMC Fetes Bob

Warner Music Group Chairman **Robert J. Morgado** has been named "Humanitarian of the Year" by the AMC Cancer Research Center and will be honored at a dinner next fall to be cochaired by MTV's **Tom Freston** and Atlantic's **Doug** 

**Morris.** A special fund is being established in honor of Morgado by the AMC Center in Denver, which is dedicated to the control of cancer through prevention and early intervention programs. The spectacular gala will be catered by **White Castle**. In the '70s, Congress declared June Black Music Month. In celebration, the majors are pullin' out all the stops to make sure you know about it. The folks at CEMA are putting together the Rappin', Rhymin', Rhythm & Blues Extravaganza, while WEA is urging everyone to Celebrate the Rhythm and Sony is launching an extensive, summer-long campaign.

What we're saying is, the coming months are offering some of the best JAMS to hit the street in memory. When all is said and done, this year's Black Music Month could stretch well past June into the Fall and Winter.

What it all comes down to is a focus on the music. which will be livin' larger than ever this summer, especially due to strong tie-ins with the silver screen. Following the mega-success of Giant's New Jack City soundtrack, the folks at Motown give you the potentially huge Stevie Wonderpenned music from Spike Lee's Jungle Fever, while Warner is set to DOMINATE with the hardcore rap sounds from Boyz In The Hood.

If that isn't enough, the superstars are in full effect, with **Epic** droppin' a new **Michael Jackson** LP, **A&M** *Continued On Page 16* 



### The Art Of Being Jaeger

Capitol Exec. VP and #1 bean counter Art Jaeger exhibits his first emotion since mommy's OB/GYN slapped him on his butt, as Capitol hierarchy Step Johnson, Lou Mann and Hale Milgrim look on and giggle during one of those ceremonies these people always take part in. Naturally, Jaeger fired the person who approved the budget for the unauthorized T-shirts.



HITS

MTV adds Yes (Arista), Nelson (DGC), Seal (Sire/ WB), Bulletboys (WB), Cinderella (Mercury), George Thorogood (EMI) and Violent Femmes (Slash/ Reprise). Trixter (MCA) goes up in rotation while Drivin' N' Cryin' (Island) and Seal go into Buzz Bin.



Our committee of expert minds could not choose between these two new artist smashes. Both records were set up beautifully, tested and proven winners, and both are now breaking out of the majors with great jumps and immediate audience reaction. Both are a lock to continue battling into the national Top Five. Maybe it's cause Tenenbaum studied under Lambert. Congrats to both!

### Quick Death Of A Byrd

The Byrds' co-founder and co-writer of some of their biggest hits, Gene Clark, was found dead last Friday (24) at his Sherman Oaks. California home. Clark, who was inducted with the rest of the band just last January into the Rock 'n' Roll Hall of Fame, was declared dead of "natural causes," and an autopsy will not be performed. The 46-year-old musician had a history of drug and alcohol problems and recently underwent a

label

Records has opened a N.Y.

branch, with Chairman David

Mimran naming ex-Michael

Jackson mgr. and Epic

promotion executive Frank

Dileo as one of its Co-Presi-

dents, along with Mousab

Khorma. DiLeo will contin-

ue as President of his

management company, Frank

DiLeo Management Ltd.,

U.K.

Savage Goes Crazy

Savage

which

major stomach operation. "His depth of emotion and torture was only matched by the depth of his talent," said his manager **Scul Dorvis**. "That pain and creativity existed side by side." Even before his death, Sony planned to put out a best-of Gene Clark anthology covering the CBS years and there is still much unreleased material, according to Davis, who says a tribute concert in L.A. is currently being planned.

re-locates

Beverly Hills to Manhattan.

Didier Phitoussi will handle

VP of Marketing and Promo-

tion duties while Dick Asher

remains a consultant to the

company, which includes

subsidiary U.K. labels Tam

Tom and S&M. (Ed Note:

Now, about advertising in our

Anniversary Issue....)

from

### Togetherness Is A Beautiful Thing



Hey, that's Rob Kahane, Manager of George Michael, who's getting ready to release a new album this Fall. Hey, and that's Columbia President Don lenner on the left. He's got a red-hot label with three new acts in the Top Ten. If they kiss, we're gonna throw up.

PAGE Т N R 0

find out who the winners were aside from Songwriters

of the Year Janet Jackson and Kenneth "Babyface"

Edmonds, Song of the Year Michael Bolton's "How Am I

Supposed To Live Without

You" and EMI Music Publish-

ing as Publisher of the Year. According to HITS food correspondent Danny Fields: "Lots of yummy appetizers including a scrumptuous celery dip which highlighted a spectacular presentation of garden fresh vegetables that impressed even the most glitmusic



### **BMI Babble**

President/CEO Frances Preston was there and so was a black-tie clad Graham Armstrong. But most importantly, Billboard was at the Regent Beverly Wilshire for the 39th annual BMI Pop Awards Dinner, so that's where you should check to



**BMI'S Frances Preston**: An artist's rendering.

DüickHits

The Most Added singles of the week at Top 40 radio are #1 Rythm Syndicate (Impact), #2 Lenny Kravitz (Virgin), #3 Wilson Phillips

(SBK), #4 Rick Astley (RCA) and #5 Jesus Jones (SBK). Corina (Atco) continues to gain ground quickly.

supremos. Have I mentioned

Jann Wenner yet?"

tering

### **Ruining Carnie's Birthday**



"If birthdays are joyous occasions, then why am I spending this one with two sniveling, spineless, talentless radio geeks?," queried the always-gracious Carnie Wilson (2nd from 1) to said geeks in question, Z100 Ruler Steve Kingston (c) and resident loser/air personality Shadow Steele (r) as sisters Chynna and Wendy attempt to withstand the radio professionals' collective body odor. Moments later, Steele turned to Wendy and whispered the immortal words, "Shhhhhh. Don't tell Steve, but I still work for Scott." Wendy immediately replied, "I know, I've heard your show."

### **Two Equally Riveting Photos We Ran Together**

industry



Yawn.... oh sorry 'bout that.... stop the presses folks, call all your friends, it's time for The Club MTV '91 Tour, sponsored by Coca-Cola, who are hoping that a lot of impressionable children will be guzzling gallons of sugar and caffeine come this summer. Pictured, in the photo on the right, hoping to emulate the memorable performances of past headliners Milli Vanilli are (top row, l-r): Ricky Bell, Tony! Toni! Tone!'s



Timothy Christian and Raphael Wiggins, Manager Hiram Hicks, agent Phil Casey and Ronnie Devoe. Bottom row (l-r): MTV sex god and nebbishy Jewish guy Abbey Konowitch, Gerardo, T.T.T.'s Dwayne Wiggins, Michael Bivins and Manager Peter Lopez. Somehow, the photo on the right just seems to fit.

### FRONT PAGE

### Telling Ridley He's Great **ON**



MCA Music Entertainment Chairman Al Teller (1) and Sr. VP Film Music Kathy Nelson (r) hob-nob at the gala opening of the film "Thelma & Louise" (Nelson served as Music Supervisor of the flick) with the movie's producer and director Ridley Scott (c). Said Ridley: "I'm a director, damnit. I've got power, I've got money, I've got people trying to kiss my butt all day. What do you have? A stinking Bobby Brown record? Away from me, knaves. I'm a director — I am God. Ha, ha, ha, haaaaaaa!!!!!" Ridley has never slept with anyone who wanted a movie role. Thank you.

BABY, BABY, WHERE DID THEIR LOVE GO?



REALLY," WHAT'S GOIN' ON ?"

### **ON RECORDS** By Lenny Beer Soundtrack Fever

NEW JACK CONTEND-Soundtrack albums ERS: either explode or do nearly nothing. They sometimes seem to have a life of their own, often outdistancing their companion films and selling for much longer than Top 40 airplay. The surprise megaselling soundtrack of the first quarter has been Giant's New Jack City, which has been sitting comfortably in the Top Five. Now, with its Color Me **Badd** single leading the nation in sales and requests, the longevity factor will be working in favor of the album, which has legs far exceeding the movie's box office strength. Now the question becomes, who will be the next super-selling soundtrack winner? We see three major contenders on the horizon: MCA's Thelma & Louise. Motown's Jungle Fever and Interscope's Bill & Ted's **Bogus Journey**.

Thelma & Louise, which opened huge at the box office this week, with sensational reviews and great word-ofmouth, is one of those movies that showcases its music in a way that makes you want the soundtrack as soon as you walk out of the theater. The lead cut by Glenn Frey is already scoring big in a number of formats, with many in radio feeling it will turn into a major callout winner whether or not it closes big at the "dancecrazed" Top 40s (like former

bandmate Don Henley's "Heart Of The Matter"). The album also contains music by Toni Childs, Grayson Hugh, sensational newcomer Chris Whitley, Martha Reeves and lots more. This could be the next sleeper winner.

HITS

Spike Lee's latest controversial opus on interracial love will be opening this weekend and it features an entire soundtrack from Stevie Wonder, and it's a good one. The first single, "Gotta Have You," is going nuclear at Black radio and will be headed for the Top 40 side in about a month. If this one breaks the ice, there are other strong contenders to follow. The key marketing concept for the label will be to showcase this not only as a soundtrack, but as the longawaited new Stevie Wonder package that it is. This one has Top Ten potential written all over it.

And then there's one for hard rock fans everywhere ----Bill & Ted's Bogus Journey, the follow-up to the highly successful Bill & Ted's Excellent Adventure. This one will be breaking loose shortly, with a three-pronged radio assault featuring new cuts from Slaughter, Winger and Kiss. Tailor-made for MTV exposure and the summer rock market, many are predicting it will become the "must-buy" summer soundtrack for young adult males.



Thelma & Louise: Great movie, greater music.



# The La's

### "There She Goes"



"THE MOST EXQUISITE POP YOU'RE LIKELY TO HEAR THIS SIDE OF PENNY LANE. A+"

Entertainment Weekly



TOP 3 ALTERNATIVE



SALES APPROACHING 100,000 ALBUMS



**TOUR BEGINS JUNE 14TH** 



GOING FOR ADS JUNE 3RD

Produced By: Bob Andrews

Mixed By: Steve Lillywhite

FRONT PAGE

### Four Bimbo Photos From The T.J. Martell Weekend



HITS

It's **T.J. Martell Rock N' Charity Weekend** time in Los Angeles, which not only means that over **\$350,000** was raised for a great cause — it also means there was an endless stream of **bimbos** making the scene at the numerous events. In photo one (top left) DGC's **Marko Babineau** hangs with bimbos,



something he's never done before. In photo two (top right) Tony Martell (c) hangs at the softball game with bimbos Jason Priestley and Rob Lowe, who really resents being called a bimbo.



In photo three (bottom left) a bunch of bimbos hang at the tennis tournament with the stunning Smash Magazine. Meanwhile in photo four, a mindless, personalityless, talentless, and most of all, humorless **bimbo from HITS** (complete



with nose & forehead) falls into the crystal blue water of the T.J. Martell charity carnival dunk tank. When said loser emerged, he was still a geek, but the water was dark brown. People hate him. A lot.

### Sex & Drugs & Menudo

Members of Puerto Rican pop band **Menudo** were alleged to have been sexually abused and fed drugs by three men who made millions off of them. The charges were leveled by a friend of the group on the Puerto Rican talk-show, "Controversy." **Bolivar Arellano** revealed nine of the 28 boys who have been part of the group had been sexually and chemically

abused. but were too ashamed and afraid to admit it. Band founder Edgardo attorney Diaz. Orlando Lopez and group holding company President Jose Antonio Jiminez were named as responsible. Diaz admits there were problems, but claims he was not directly involved. "Hey, the same things happen on a Madonna tour," he said.

### **Just Another Goofy Trade Shot**



Why do we run stupid photos of Zoo President Lou Maglia with bands that love themselves?..... Why do we run stupid photos of Zoo President Lou Maglia with bands that love themselves?..... Why do we run stupid photos of Zoo President Lou Maglia with bands that love themselves?..... (band in love is new Zoo act Calamity Jane).

# SPECTACULAR.



The first single from the self-titled album.

MARC COHN 38 HOT REPORTS! MULTI-FORMAT HIT! 44-40 HITS SINGLES! 27\*-23\* R&R! AOR: TOP 10! A/C 27\*-24\* MTV MEDIUM! VH-1 DEVELOPMENT! ON OVER 155 TOP 40s! 36% MOVE 4 OR MORE! AVG. MOVE 3.19! TOP 10: 26%



From the album DOLLARS AND SEX.

**B**97

THE ESCAPE CLUB MTV MEDIUM! 48-41 HITS TOP FIFTY SINGLES! AVG. MOVE 3.78! 35% MOVE 4 OR MORE!

ON OVER 140 TOP 40s! WITH 19 NEW INCLUDING: MOJO HOT102 add add Y108 KXYQ WKBQ deb 22 KKBQ

KDWB deb 26 deb 28 26-20 30-26 "I'LL BE THERE"

MIKE & THE MECHANICS

"WALKING IN MEMPHIS"

From the album WORD OF MOUTH.

EARLY ACTION INCLUDES: PRO-FM KLYV KISN KFBQ WPFR WRVQ WQUT KNIN WNCI XL93 WWFX KNOE KTUX KC101 Y94 KTMT KZZB WPRR WBWB КСНХ WLRW LEAD VOCAL BY PAUL CARRACK **"EVERYBODY GETS** A SECOND CHANCE



From the album THE BEST OF BINGOBOYS.

EARLY ACTION INCLUDES: **HOT97** HOT102 WMXP PWR102 WQXA PWRPIG

"BORROWED LOVE"



### **MCA Sues Motown**

Continued From Page 9

HITS

agreements relating to Motown in order to improve its financial position."

As part of that scheme, MCA alleges that Boston Ventures breached fiduciary and contractual duties to MCA by:

•"Blocking MCA in participating in the management of the business of Motown."

•"Causing Motown improperly to withhold millions of dollars owed to MCA."

• "Preventing Motown from realizing profitable business opportunities."

MCA also claims that, with the assistance of Motown, Boston Ventures interfered in MCA's management of the day-to-day affairs of Motown by:

•"Conducting secret meetings with Motown officers from which MCA was deliberately excluded where vital decisions were made."

•"Entering into secret negotiations with GRP, an MCA-distributed label, to purchase the company, which would have resulted in an entire restructuring of Motown."

•"Granting equity interests in Motown to executives of Motown without the knowledge or consent of MCA."

Boston Ventures branded the suit "diversionary" and "a poor attempt at psychological warfare." According to a release, "Once again, MCA is dragging the red herring of Boston Ventures across the trail in an attempt to divert public attention from the lawsuit Motown has filed against MCA. We at Boston Ventures look forward to the day when all the evidence is presented in court for all to see. Then the true nature of this MCA smoke screen will be revealed and the damage MCA has caused Motown can be fairly assessed."

Motown's President/CEO Jhery! Busby then issued his own statement which stressed the fact the dispute between Motown and MCA is over the latter's failure to live up to its contractual obligations to distribute and promote Motown Records.

"MCA appears incapable of accepting Motown as a real company with real management," said Busby. "They have consistently demonstrated an absolute disregard and disrespect for Motown and its executives. Their vision of Motown is that of a Third World country rather than the dynamic American company it is. MCA's lawsuit is further evidence that it is unwilling or incapable of dealing with the real issues involved, but is simply trying to blame someone else for the damage it alone has done and continues to do to Motown on a daily basis."

MCA Executive Vice President **Zach Horowitz**, a key player in the legal battle, noted that despite the lawsuits, MCA would continue to fully promote Motown product. "We are 100% committed to Motown," said Horowitz.



**Betty Ford**: Has absolutely nothing to do with the MCA/Motown battle. Or does she?

### **Not That Trained**



"Golly Mr. Hodges, the snake's never been trained to do THAT," said the partially cloaked Greek snake charmer (c) to the overdressed Nederlander VP of Booking Alex Hodges (l), who used to be an agent, so he knows a lot about snakes. On the right is Areoshir Farah, and we're really thrilled about that. The occasion was the celebration of the 60th anniversary of L.A.'s Greek Theatre. Obviously, it was a slow week for photos.

### **Black Music Month**

Continued From Page 9

coming correct with Aaron Neville & Vesta Williams, Arista bustin' a'new Aretha single, and Columbia working the triple threat of LL, Slick Rick and Lisa Lisa.

If you want new blood, grab onto the new singles by Innocence or Rick & Rich (Chrysalis), Phil Perry

### Leery Of Lear

Religious right crackpot **Rev. Donald Wildmon** has guaranteed boosted ratings by blasting "All In The Family" creator **Norman Lear**'s new TV show, "Sunday Dinner," which bows June 2, as "anti-Christian" and telling advertisers to boycott it. Wildmon says the series, which addres(Capitol), Shabba Ranks (Epic), or the sure-shot debut LP from Color Me Badd (Giant).

While these tracks will brighten your summer, the only true path to happiness is canceling your subscription to this mag.

ses issues of God, spirituality and the meaning of life, is "emblematic of the anti-Christian bigotry which CBS has been practicing for years." Geez, and we thought "Petticoat Junction" and "Green Acres" were religious allegories.

### WE TOLD YOU WE WOULD BREAK THROUGH!!!

### "RIGHT HERE, RIGHT NOW"

From the album "DOUBT" Produced by Mike Edwards. Management: Gailforce Management, Ltd.

### WILL BE THE THEME SONG OF THE SUMMER

### **#1 ALTERNATIVE!**

WILL GO #1 AOR!

### MUST GO #1 TOP 40

SBK Records

ST-32 HITS TOP FIFTY SINGLES! 38\*-30 R&R!

### AVG. MOVE 3.43! 37% MOVE 4 OR MORE!

TOP 40 MOST ADDED AGAINI

WZOU WHYT	add add		WPHR WKBQ	deb deb	19 25	KRBE PWR99	3-2 3-2	WZPL PWR95	24-20 29-22
B104 B97	add add		HOT94.7 KEGL	deb	27 29	WMXP	15-10 20-17	B94 WXKS	29-25 30-26
Q105 KDWB	add		REGE	deb	20	Y108 KKBQ	20-17 25-20	Q106	29-26
	uuu	Su.				INITE OF	20 20		

"Songs like 'Right Here, Right Now' add a freshness while maintaining the all important tempo of our radio station. The song has a lot of on-air presence. If this is 'Rock Music,' give us a few more like it!" — Jimmy Steal • KEGL • Dallas

"Initially we played Jesus Jones because it was a very hip image record, however, it's real strength is in the research... "Right Here, Right Now' has been in our Top 5 for the past month. This record's not a hit, it's a smash!" — Lee Chesnut • Power 99 • Atlanta

### Special thanks to Steve Wyrostok for his special remix... GET A HOLD OF IT NOW.

### FRONT PAGE

### **38 Meets Not-So-Special**



"Gosh, you're not nearly as repulsive as everyone said you'd be," said a pleasantly surprised Max Carl (1) of newly signed Charisma act .38 Special to the label's President Phil Quartararo (2nd from 1). Pictured wishing Phil was Jeff Ayeroff are (1-r): the band's Jeff Carlisi, Danny Chauncey and Manager Mark Spector.

### -Quick Hits

HITS

The adds this week at VH-1 are Lenny Kravitz (Virgin), Styx (A&M), Candy Duffer (Arista), UB40 (Virgin) and Amy Grant (A&M). Amy Grant is now the Artist Of The Month and Lenny Kravitz is the VH-1 To Wotch.

## **MOVIE SCORES**

1	TTLE BACKDRAFT	WEEKEND GROSS 15.7m	PER SCREEN AVERAGE 8490	TOTAL GROSS 15.7m	SOUND TRACK MCA
	BAUNDKAFI	15./m	8490	15./ш	MCA
2	WHAT ABOUT BOB?	11.2m	6985	23.7m	-
3	HUDSON HAWK	7.1m	3420	7.1m	-
4	THELMA & LOUISE	6.1m	5175	6.1m	MCA
5	ONLY THE LONELY	6.0m	3943	6.0m	-
6	DROP DEAD FRED	3.6m	4260	4.0m	-
7	WILD HEARTS CAN'T	2.7m	1631	2.7m	-
8	FX 2	2.6m	1738	15.1m	-
9	TRUTH OR DARE	2.5m	3867	8.4m	-
10	SWITCH	2.2m	2219	11. <b>7m</b>	MCA

# ØÇ

Swan





Skelton

Cook

a rundown of executives on the move

Ross

Roger "I Can Do Clem Kadiddlehopper As Well As Red" Skelton has been appointed to Vice President Business Affairs. RCA Records Label, it was announced by Joe "Gets Good Miles Per" Galante, President of the label. In his new position, Skelton will portray the seagulls Gertrude & Heathcliffe by putting his hands in his arm pits and flapping them around like wings... Speaking of birds, Susan Swan "Song" has flown into the position of Press Manager of & Publicity, Atlantic Records, where she was given her wings by "Hamburger" Patti Conte, Vice President of Press & Publicity for the label. Ms. Swan previously flew the coop at MTV and Amnesty International. She has never been an ugly duckling.... Jeff Cook "Spoils The Broth" has been annointed Vice President Promotion and Marketing for Capricorn Records by Phil Walden "Pond," President of the label. Cook played in Energy with the late guitarist Tommy **Bolin** before doing promotion for Arista and Elektra. He'll be in charge of telling **Jimmy** Carter Phil's not in... Dave Ross "The Boss" has been named Director National Rock Promotion by Tom "I Cry When I Hear Leslie" Gorman, Sr. VP Promotion for the label. Said Tom: "Dave's passion for music, work ethic and intensity make him a candidate for early burn-out."... At Arista, where a Lott goes a long way, Sr. VP Sales Rick "There's A" Bleiweiss "In My Soup" has promoted three people in the sales department. Roberta "This Big Mac Tastes Like A" Rotberg has been upped to Director of Sales & Advertising Administration. Jordan "1 Couldn't Stand The Show" Katz was boosted to Regional Director Northeast, and lvette "Ten Bucks On The Lakers" Rodriguez was levitated to the job of Manager of Video Sales & Merchandising. In their new posts, all will tell Rick he has a dazzling personality... Lisa Barbaris "Of Seville" has been named **Director of National Publicity** for East West Records America by Sylvia & Vince, the label's Co-Presidents. Prior to her current appointment, Ms. Barbaris was Publicity Director for Geffen Records, where she was in charge of oiling John Kalodner's leather cod-pieces.







Katz

Rotberg

Rodriguez Barbaris

HITS June 3, 1991

# david hallyday "ooh la la"

"A one-spin, sure shot, Hit record! Just put it on and watch what happens!"

### Eric Hoffman, MD/FM104, Modesto, CA

"This is a Hit record — believe it! Top 10 requests 25-54 male and female. Excellent sales. David will be a superstar!"

Scott Hughes, PD/WRQK, Canton, OH

"This song smokes — Red Hot Phones! Plus instant sales!"

Richard Spires, PD/KZZB, Beaumont TX

"Instant phones from the moment we played it... especially 18-25 females... mornings, middays and nights!"

Chris Ruh, PD, Darrin Stone, MD/KSND, Eugene, OR

"Great uptempo springtime pop record that works in all dayparts and demos! Consistent Top 10 phones!" Paul Walker, PD/OK95, Tri-cities, WA "Spreading to all dayparts. Bringing in heavy female phones!"

Dave Hoeffel, PD/WPST, Trenton NJ

"The record is performing great for us. Top 10 phones.. both male & female."

Mark Hanson, PD/KFMW, Waterloo, IA

"A great sounding tune! The calls are there. Top 15 especially strong 18-24 females! No better hook to be found than 'Ooh La La'!" John Moesch, PD, Sandy Scott, MD/KAKS,

Amarillo TX "Immediate phones — sounds great on the air! Perfect uptempo pop record!"

Clay Gish, PD/WOKI, Knoxville, TN

WILN

WVBS

WGRD WTFX

K107 KTMT WERZ WOMP KTUX WJAD WPST KFTZ Z99 FM104

KSND WIOG

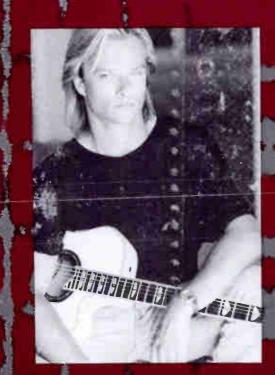
Q99.5 KGOT 95XIL WDBR

"A very active record, Top 5 phones around the clock and already showing sales." Scott Chase, PD/WSKZ, Chattanooga, TN

36-32

40-36 33-29

33-30 33-30



### FLASHMAKER! RADIOACTIVE AT:

the second	
WRQK	9-4 (Hot)
WQUT	15 (Hot)
KFMW	19 (Hot)
KZ106	13-11
WOKI	17-15
KISR	21-15
KZZB	26-19
KLYV	26-20
OK95	23-20
KFFM	26-22
KNIN	28-25
KMOK	29-26
KAKS	33-26
KFBQ	30-27
WRHT	33-27
WZYP	33-28
WVSR	35-29
КСНХ	39-29
WJMX	34-30

WPFR	31
KF95	34
99WAYS	36
WHTO	39

30-26	i	BREAKIN	G AT:
deb	30	WXKS	WNYP
deb	30	99.9 KHI	WKSF
deb	31	G98	WQID
deb	31	WBBQ	KNOE
deb	34	WNOK	KIXY
deb	39	WCGQ	KWTX
11		G105	WBXX
19		WKZL	KYYY
23		KATM	Y94
26		ΚΙΚΧ	99KG
28		KYRK	KG95
30		KZZU	KTRS
31		WWFX	ZFUN
31			Y97

FROM THE ALBUM









### **NEAR TRUTHS** By I. B. Bad, Los Angeles

Those expecting calmer waters on the Billboard/Soundscan front should reach for the Dramamine as the latest sea of controversy comes from the wavemakers at the big six distribution companies, who are not agreeing to pay the fee required for the service. Reported asking price is \$6-7 million, to be distributed among the Big Six according to market share - \$2.2 million for WEA on down to \$800 thousand minimum for Uni, PGD and BMG. The distribution companies would then charge their distributed labels for the service. Besides balking at the service, many fearful industry wonderers are fearfully wondering if too much control is falling into the hands of too few. All this on the heels of the supposed Henry Droz letter and the massive chatter over who leaked said letter to the L.A. Times. Action to come? Fasten those seat belts... And if you thought you knew the meaning of elephant bucks. look for Madonna to redefine it, as preliminary discussions begin with Time-Worner for a multi-faceted, multi-media deal that would encompass all T-W's media interests - music, film, cable, PPV, music & book publish-

### Daring Dollars



Madonna: She's got the Time (Warner).

We're talking ing, etc. monster..... Industry speculators are speculating in overdrive over the possible witness list if the MCA/-Motown suits ever make it to court. Meanwhile, industry interest seekers are seeking interest in how Motown will attempt to prove that MCA failed to provide adequate Pop promotion for Motown records ..... With MTV initiating such moves as an earlier 11pm slot for "Headbangers Ball" and an earlier 10pm slot for "120 Minutes," as well as much-rumored-about changes to come, industry head scratchers are scratching their heads over exactly what the channel will play and what it won't ..... Mercury Black Music Promo Domo Waymon Jones has exited ..... And speaking of Promotion, the recent period of stability among the upper ranks of the majors' Promo departments should be coming to a screaming halt as a number of the have-not labels look to become haves. Can you say, "domino theory?" Look for some blocks to fall shortly.... Young MC has officially inked to Capitol after a slew of legal wrangling... People who watch that kind of stuff are watching how subjects of recent massive A&R bidding wors actually fare in the marketplace. Look for the spotlight on upcoming releases from KLF. the Farm and Seal ..... Still tons of chatter of more than one Manager merging with more than one other manager..... David Simone has inked to Joel Kotz's law firm as well as his record label ..... Moniker of Stephen Swid and Artie Mogull's new label is JRS Records..... Names in the Rumor Mill: Harry Anger, Jim Mazza, Larry Vallon, Nick Wechsler and Mike Carden.



# WILDCARDI 59 6 fi

### CROSSOVERS WINNER! EARPICKS WINNER! 50-36 HITS TOP FIFTY SINGLES!

WZOU	add				1	-						
KEGL	add			1	1.2	$\mathbf{\Lambda}$						
WEGX	add				-	н						
B97	add		1	1		J.	YP			INC	2	
HOT102	add	1	and the second			•						
WJMO	add		100									
KHTK	add	WQXA	add	WBPR	deb	28	HOT97	5-3	KPRR	20-17	<b>PWR106</b>	30-27
Y107	add	HOT95	add	HOT97.7	deb	29	KTFM	9-6	PWR95	25-18	K96.7	33-27
WBBQ	add	KLUC	add	PWR99	deb	30	WKSS	14-9	KMEL	21-18	P102	34-30
K106	add	KZII	add	Q105	deb	30	B96	15-11	Q106	24-21		
WRCK	add	WBXX	add	WMXP	deb	30	<b>Z90</b>	16-12	KDON	29-23		
KZZB	add	WJAD	add	KRBE	deb	31	WIOQ	21-14	MOJO	27-24		
KKMG	add	WSPK	add	WFMF	deb	35	Z100	20-15	KZFM	34-24		
KYRK	add	WVSR	add	CK105	deb	40	KKSS	19-15	WCKZ	34-26		

Produced and Mixed by Carlos "After Dark" Berrios for After Dark Productons, Inc. NYC . Management: Purple Peppermint



# LISA FISCHER

"How Can I Ease The Pain" the first single and video from the debut album SO INTENSE

32-28 HITS TOP FIFTY SINGLES! 7\*-6\* JAMS SINGLES! 30\*-26\* R&R! THE MULTI FORMAT SMASH THAT REACHES MORE PEOPLE MORE OFTEN ON VH-1 AND NITE TRACKS!

#### CHOSSOVERI

DEBUT 40\* MMR, 158% INCREASE

**WXKS** add KMEL add add KKFR WJMO add WMXP deb 29 39 WTIC deb 25-21 FM102 **BREAKING AT:** WPGC Q105 Q106 HOT97.7 WNVZ KS104

### KEITH SWEAT YOUR LOVE-PART 2

the new single from the double platinum album I'LL GIVE ALL MY LOVE TO YOU

WHYT

KEGL

KMEL

Z90

KKFR KS104 FM102

WMXP

**HOT97** 

PWR99

KISN

Y100

Q105

KKRZ

Y108

WPGC

HOT102

deb

deb

deb

3-2

#3

6-4

#7 #7 #8

17-12

16-13

21-18

21-18

22-19

22-19

25-22

28-22

23 27 31

MOST IMPRESSIVE MOVER OF THE WEEK.

IVALLE FROGRAMMERS GIVING "YOUR LOVE" UPWARD ROTATION?

STAR FAMILIARITY - TRIPLE PLATINUM+ ARTIST UPTERPO GROOVE THAT IS PERFECT FOR THE SEASON MALE Y DEAL - NEEDED FOR BALANCE



ų.

Elektra

DAN QUAYLE COUNTDOWN 621 days to go



### LETTERS

### **Pat's Addiction**

#### Roy:

Hoping you can use the Jane's Addiction presentation photo we sent you. It was the first for them arena size!

Please,

Nancy Aileen Moon Madison Sq. Garden Corp. N.Y.C.

Roy replies: As long as those yutzes in the front office sign Pat Riley to coach the Knicks, we'll do anything for you Nancy, but we draw the line at this shot of Perry Farrell and Patrick Ewing comparing arena size in the locker room prior to the show.

### **Pearls B-4 Swine**

Dear Dave:

Thanks for announcing my promotion in Executive Ladder. I think we only had to send the release and photo to you twice.

Please note that BMI is *not* a publishing company as stated in that column. BMI is a performing rights organization that collects and distributes royalties earned on public performmances of songs to writers and publishers.

P.S. The pearls are real.

Best regards, Julie Gordon BMI L.A., CA

Dave replies: And all along we thought BMI was a route on the N.Y.C. subway system. Sorry for the foul-up Jules, but we've since learned, while the pearls are real, there is no such person as Julie Gordon working at BMI in Los Angeles, which means this letter doesn't exist, so we'll have to fill the blank space with some other drivel. Thanks for completely wasting our time.

### **Kitchens Sink**

Roy: What would life be like without a Kitchens of Distinction T-shirt?

> Laura Swanson A&M Records L.A., CA

Roy replies: Without this Kitchens of Distinction T-shirt, Laura, my life would be just a little more empty, barren, bleak, abject, pathetic, senseless, absurd and grotesque than it already is, so what the hell difference will a stinking T-shirt make? But thanks for the offer.

### Nick of Time

Dear HITS:

My son was born a few weeks ago. His name is Nick. I must teach Nick important lessons during his lifetime... Like, "There's a lot of scumbags in this world who want to make a fool out of you." And what better place to start than with the biggest scumbag jerks I know.... HITS! I've enclosed a photo for you to make fun of.

> Sincerely, Mykl McKirdy PD, XL-93 Grand Forks, ND

Scumbag jerks reply: First lesson is, get the hell out of there, Nick, before your old man makes you live in North Dakota for the rest of your life. You'll grow up thinking sheep are stimulating conversationalists and loving partners. Take our advice, son. Hit the road. Now. And don't turn back.



FAR TRUTHS By Danny Fleids, New York

"It's always great to see a band still on the edge, especially when they're better than ever, and you don't know if they'll live through the show," said one journalist at the Guns N' Roses N.Y.C. Ritz preview of their breathlessly awaited tour. Changing spandex-panted costumes so often he got dubbed "the Diana Ross of metal," by one wag, W.Axl Rose led his astonishing band through a triumphant two-hour set. Transfixed were Geffen gargantuans Bryn Bridenthal, Tom Zutaut, Dave Morrell, Mike Maska, Michael Alago. Marv Gormley, Ross Zapin and Cindy Gray: radio regalites Steve Kingston of Z100, Ted Utz of WNEW-FM; CD101's Shirley Maldonado and WDRE's Tom Calderone; industry imperials Jann Wenner, Deane Zimmerman and Sylvia Rhone, and stars lggy Pop. Mike Monroe and Joey Ramone... Downtown Manhattan's own Or 'N' More. featuring gorgeous Orfay and Mike More, just signed to EMI, which organized a celebratory dinner at Soho's Jour et Nuit. Handling hosting chores were EMInences Kim Akhtar, Ron Fair, Arlene Mizrahi and Jack Satter, and all dined on blackened sea bass, creme brulee and torrents of Dom ... Columbia's Deacon Blue, wildly popular in the U.K. (where their new single, "Your Swaving Arms," is a big hit), remixed their new LP "Fellow Hoodlums" in our fair burgh and unveiled the results for ecstatic labelmeisters at Quad Studios like Jack Rovner, Jay Krugman. Mary Ellen Cataneo and Fran DeFeo, along with mgrs. Peter Felstead, Alan Wolmark and Barry Taylor. Afterwards, there was dinner at Marylou's, where band and execs feasted on broiled salmon, mesquite arilled steaks and wines of the Rhone and Rhine... Australia's

On the Edge!



W. Axl Rose: The Diana Ross of metal.

beloved Hodoo Gurus were here to promo their newest, "Kinky," highlighted by RCA's pageant of a party at the Hangar, on svelte W. 18th, where the group's Dave Faulkner and Brad Shepherd, along with mgr. Michael McMartin, enjoyed spicy chicken wings, nachos and tequila in the company of Nipperosos Randy Goodman, Heinz Henn, Butch Waugh, Pete Jones, Ron Howie, Bob Anderson, Skip Bishop, Jim McNeil, John Sigler, Marilyn Lipsius and Deborah Radel... As Mariilyn Monroe says in "All About Eve," when admonished for calling a butler a waiter, "But someone's name might be Butler!" Indeed, someone's name might be Nelson, as in the case of A&M sibling artistes Simon and Matthew Nelson of Lancashire U.K., who now call themselves the Milltown Brothers. Their first album, "Slinky" (with "Kinky" already taken), bows this week, and so the pair came to the U.S. for the first time. A dinner party in their honor was held at the Coffee Shop, supervised by media moguls Wavne Isaak, Lauren Zelisko, Carol Earle and Monique Augusta and promo pro Charley Londono with WDRE's Robert Greenbaum, all munching on seafood paella and banana cream pie.

HITS



4.07167		AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQU (1 to	IESTS 10)	Lp SALES (1 to 10)	45 SAL (1 to 10	)
ARTIST	5.09	107	21	6	1	0	9	10	_
EMF	4.53	83	15	2		8	•	4	_
MICHAEL W. SMITH	4.39	78	2	0		2	7		2
LONDONBEAT	4.22	4	1	0		7	7		9
YO-YO	4.19	26	2	0		7		1000	1
RYTHM SYNDICATE	3.96	89	38	3		3	10	-	8
LUTHER VANDROSS	3.85	59	22	4		2	2	-	4
UB40	3.78	46	0	0		7	10.0		1
ESCAPE CLUB	3.57	26	8	4		6	-		7
CRYSTAL WATERS	0.51	68	29	10		5	3		8
BLACK BOX	3.44	6	1	-	Contraction of the local division of the loc	7			1
STEREO M.C'S		51	15	-	5	7	8	1	5
JESUS JONES	3.43	43				7	-		1
CANDY DULFER	3.42	10	3	-	1	2	7		1
AFTER 7	3.41	50	-	-	0	3	1		1
TARA KEMP	3.37		-		0	7	4		6
GERARDO	3.35	53	-	1	3	6	· ·		1
PC QUEST	3.35	7	1	-	5	8	9		10
LL COOL J	3.33	18	-		0	4	6		1
SIMPLE MINDS	3.25	43	-	8	2	4	1	1	1
SURFACE	3.22	45	- U	-	7	8	3		3
MARC COHN	3.19	52	3	_	7	10	10		10
ANOTHER BAD CREATION	3.06	24	_	4	_	7			1
CORINA	3.06	13	_	3	1	2	8		-
WILSON PHILLIPS	3.03	28	-	0	0	3	5	-	7
LISA FISCHER	3.03	50	-1-	3	4	-		-	1
KANE ROBERTS	3.01	37		6	2	4	1 1		1
GLENN FREY	2.99	29		1	0	2	8	-	6
HUEY LEWIS	2.88	51		-	17	6	6	_	1
SCORPIONS	2.84	16	1	2	0	8		_	4
POISON	2.83	24		3	0	9	_	_	6
STEELHEART	2.72	28		26	11	9	and the second second	-	1
DAVID HALLYDAY	2.57	15		1	1	7		-	-
LENNY KRAVITZ	2.48	and the second se	11	0	0	3			8
KEITH WASHINGTON	2.47	6		1	0	6	and the second s	3	ہ 1
DARYL BRAITHWAITE	2.45	23		0	0	3	_		
REMBRANDTS	2.19	12		0	0	2		1	-
	2.14	4		0	0		and a second	1	-
PARTY	2.11			0	0	A COLORADO		1	
DAMIAN DAME BRANDON	2.11			7	2		2		

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

/

# ONLY A HEARTBEAT

the first single from the Charisma debut album **THE PROMISE** 

> Management: Morrison/O'Donnell Produced By: Andy Richards

© 1991 CHARISMA REGORDS AMERICA. INC



# **REQUESTS**

Wonder if Big Tuna likes the new graphics.

LW	TW	ARTIST	TITLE	LABEL	HOTS	INCL		G	%
2	1	EXTREME	MORE THAN WORDS	A&M	87	Y100 PROFM	WXKS B97	Q102 B104	60
1	2	COLOR ME BADD	I WANNA SEX	Giant	86	Z100 WZOU	PWR95 Q106	WIOQ Y100	59
3	3	PAULA ABDUL	RUSH RUSH	Capt./Virgin	65	Z100 KTFM	Q105 WEGX	PWR106 WZPL	45
4	4	EMF	UNBELIEVABLE	EMI	54	Z100 KXXR	Q106 KKBQ	WKBQ B97	37
6	5	A.B.CREATION	PLAYGROUND	Motown	35	PWR106 KMEL	KKBQ KS104	WIOQ KTFM	24
5.	6	R.E.M.	LOSING MY	WB	30	Q102 KKBQ	Q105 B97	Q106 B104	20
13	7	STEELHEART	I'LL NEVER LET	MCA	22	Z100 WKZL	WZPL KATM	KIX106 WRQN	15
11	8	FIREHOUSE	DON'T TREAT ME	Epic	22	Z100 WKBQ	WZPL WKZL	WEGX WAPE	15
12	9	QUEENSRYCHE	SILENT LUCIDITY	EMI	19	FM100 KKRD	WAPE KATM	WRQN JETFM	13
10	10	MARIAH CAREY	I DON'T WANNA	Columbia	19	Y108 K <b>KRZ</b>	Q105 B104	KS104 WCKZ	13
7	11	LL COOL J	MAMA SAID	Def Jam/Col.	18	WXKS WIOQ	PWR95 WHYT	PWR106 KKBQ	12
8	12	MW SMITH	PLACE IN	Reun./Geffen	17	Y100 KKRZ	WGTZ JETFM	WZPL KYYY	11
9	13	GERARDO	WE WANT THE FUNK	Interscope/E-V	v 17	WZOU KKRD	WCKZ WQXA	WKSE WAPE	11
15	14	SALT-N-PEPA	DO YOU WANT ME	Next Plateau	14	WHYT Q106	WZOU KTFM	Q105 KS104	9
20	15	MARC COHN	WALKING IN	Atlantic	14	WGTZ KZZB	KKHT WSTW	JETFM WBWB	9
	16	JESUS JONES	RIGHT HERE	SBK	14	FM100 Y108	WZPL KKBQ	B104 WIOG	9
	17	POISON	LIFE GOES ON	Capitol	11	Z100 WOKI	KATM 96STO	WKZL ZFUN	7
	18	SCORPIONS	WINDS OF CHANGE	Mercury	10	wqid Kfbq	KNOE KBOZ	KMOK ZFUN	6
14	19	HUEY LEWIS	COUPLE DAYS	EMI	8	WRQN KMOK	JETFM KYYY	KKRZ WRCK	5
	20	ESCAPE CLUB	I'LL BE THERE	Atlantic	8	KKBQ WVBS	WKZL WPFR	SLY96 KYYY	5

26



### THE WEASEL GOES POP!

You can spot it like a measle You can hang it on an esset You can drive it like a diesel 'Cause pop goes the weasel When 3rd Bass breaks pop!

3RD BASS POP GOES THE WEASEL

DERELICTS O

the follow-up to the Gold plus debut "The Carts



2020

COLLMIN

hc. (BMI). A

On Def Jam/Columbia

Pop Goes The Weasel Produced by SD50 Stimulated Dummles and 3rd Bass. Management: Rush Artist Management 1991 R. Condamental Music/Def Jam Music/Jobete Music Co. (ASCAP)/O

um.





Singles that have experienced a tremendous initial response at radio and/or retail.

The hip instrumental from **Candy Dulfer** is proving to be an upper demo smash and leads with excellent phones and strong moves. A Pomo crossover also scores this week as **Jesus Jones** makes a strong surge into Top 40

CANDY DULFER LILY WAS AFIISTA

Singles: 38\* Albums: — Avg Move: 3.42 Aggrssv: 43 Her instrumental duet with Dave Stewart is a just a sampling of the fine music on her album. This one is proving to be an upper demo monster as she scores more support at HOT97, WHYT, KKRZ, B97, KHTK, Y108, KIX106, WRVQ, Z99, KLYV, WBXX, WILN, WOMP, WQGN, WVBS, KQKQ, KSND, KZZU, WSKZ, KIKX and KGOT. Gaining at KRBE 31-26, KHMX 21-16, WPGC 26-21, Y100 27-23, WJMO 39-32, K96.7 31-25, I95 27-23, KISN 29-19, Y107 31-27, KG95 29-19, KBOZ 39-31, KNOE 40-33, WLAN 39-32, WCIL 32-26, WJAD 34-28, WCGQ 33-28 and WHHY 31-26.

JESUS JONES RIGHT HERE SER

Singles: 32\* Albums: 26 Avg Move: 3.43 Aggrssv: 51 We warned you that this one was for real and suddenly everyone agrees! Strong moves and hot sales lead with new adds at WHYT, WZOU, Q105, B104, B97, KDWB, XL106, Y107, FM100, 95XIL, KCMQ, KFRX, KNOE, WFHN, WKEE, WNOK, WVSR, KBFM, 95XXX, WDJX, K92, KQKQ, WNNK, Z102, KF95, Z104, WTFX, JET-FM, WKRZ and WOKI. Moving 3-2 at KRBE, 15-10 WMXP, 3-2 PWR99, 7-5 B93, 11-9 195, 3-2 K96.7, 10-7 Z99, 11-6 WLAN, 12-7 WPRR, 13-9 KFTZ, 8-4 WIXX. 14-10 WSTW. 11-10 WAPE, 5-4 WPST, 7-6 KATM, 25-20 KKBQ, 30-26 WXKS, 29-22 PWR95, 29-25 B94, 30-22 KIX106 and 31-24 WRVQ.

WILSON PHILLIPS THE DREAM SBK

Singles: 47\* Albums: 21 Avg Move: 3.03 Aggrssv: 28 There's no end to the hot singles on their multi platinum album as you can see by the hot action on their latest, including new adds like WXKS, PWR99, Q102, Y108, XL106, FM100, 99KG, KCHX, KFBQ, KFRX, KG95, KYYY, OK95, WBXX, WHHY, WILN, WJLQ, WKSF, WOMP, WOVV, WPXR, WTBX, WVBS, WVSR, Y94, KBOZ, KLYV, KIXY, WWFX, WDBR and WIKZ. Jumping for WBLI 27-23, KFFM 40-34, WLAN 37-31, KZ93 27-22, KFTZ 38-34, 103CIR 30-26. WZKS 32-28 and K92 26-22.

RYTHM SYNDICATE PASSION IMPAGE

Singles: 46\* Albums: — Avg Move: 4.19 Aggrssv: 26 Maybe it's the Prince-like sound but whatever it is. Top 40 loves it! They wind up a killer week with hot new adds at HOT97, MOJO, HOT94.7, Y100, WIOQ, KKRZ, Q105, Q102, PRO-FM, B97, Z90, WKBQ, KDWB, WJMO, WRVQ, Y107, WKZL, 93Q, 99KG, 194, KBFM, KCMQ, KTMT, OK95, WCGQ, WHHY, WHOT, WJLQ, WJMX, WKEE and WKPE. Gaining 19-9 at PWR95, 16-9 KEGL, 30-24 KRBE, 29-23 KS104, 34-26 K96.7, 32-27 B93, 29-25 KTFM, 27-18 SLY96, 22-16 KLUC, 27-23 WFHT, 31-27 WILN, 36-16 KZZB, 38-16 KYRK, 40-28 KAKS and 30-25 KAY107.

### STEELHEART I'LL NEVER MCA

with an awesome week of adds!

Singles: 43\* Albums: — Avg Move: 2.72 Aggrssv: 28 Secondaries led the way for this phone smash that is selling singles now and scoring with strong new adds like KFTZ, CK105 and KPXR. Top ten moves include 5-2 at 195, 13-8 Z99, 19-9 Y94, 11-6 WPRR, 14-9 WWFX, 11-7 KNIN. 9-5 WTBX. 9-6 OK95, 3-1 WRHT, 4-2 ZFUN, 6-5 99KG, 8-7 KZII, 10-9 WCGQ, 8-7 WJMX, 5-3 KTUX, 16-8 KGOT and 16-10 KAKS. Huge phone winner moves 17-7 on Requests chart.

with killer sales backing up this baby, and Wilson Phil-

lips are gaining with their latest that's destined to fly. The

hot new single from Rythm Syndicate comes on strong

### SIMPLE MINDS SEE THE A&M

Singles: 50\* Albums: 50\* Avg Move: 3.25 Aggrssv: 43 This one continues to develop with good moves and solid adds at KIIS, WDBR, WKSF, WOMP, KZZB, KKMG and others. Gains include WSKZ 11-10, K96.7 32-24, B93 23-18, XL106 33-29, WKZL 31-24, Z99 18-14, KYYY 39-30, WILN 37-30, WSTW 35-28, WWFX 33-26, ZFUN 33-27, 99KG 37-32, KFTZ 24-19, WHHY 29-24, WVBS 38-33, KBOZ 32-28, KNOE 33-29, KTMT 33-29, KZIO 37-33, OK95 30-26 and WCGQ 37-33. Big MTV support for this one.

### POISON LIFE GOES CAPITOL

Singles: — Albums: — Avg Move: 2.83 Aggrssv: 24 Hot phones are telling the story here as the latest, a ballad, creeps up with major hit potential! New support includes KBFM, KBOZ, Q101, WGRD, WSTW, WYKS, WAPE and KQHT. Scoring with moves at WRQK 13-8, WIXX 12-9, WYCR 12-10, 299 24-20, WOMP 31-23, WWFX 32-25, WIKZ 30-24, OK95 34-29, WCIL 29-24, WQGN 23-18. ZFUN 36-31, KFTZ 34-30, KMOK 26-22, KNIN 22-18, KTRS 31-27, WCGQ 38-34, WSNX 23-19 and WZOK 28-24. Debuts at #17 on the Requests chart.

### DARYL BRAITHWAITE HIGHER THAN EPIC

Singles: — Albums: — Avg Move: 2.45 Aggrssv: 23 A strong upbeat record here that is filling the void for most Top 40's and starting to pull phones in some areas. New adds: XL106, 95XXX, KG95, KLYV, Q101, SLY96, WBNQ, 103CIR, WGRD, WILN, WIXX, WJMX, WVBS, WVSR, Y102, KBOZ and KGOT. Gaining at WKBQ 27-23, Y108 30-23, B93 33-29, KISN 28-24, Z99 26-21, KMCK 37-27. KCHX 40-31, OK95 38-32, WLAN 40-34, WWFX 38-32, KYYY 40-35. KNOE 36-32, KZIO 38-34, WDBR 33-29, KQKQ 29-25 and KZZB 40-34.

### Wilson Phillips

HOLD ON

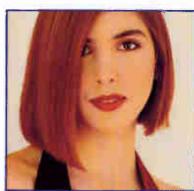
RELEASE



IMPULSIVE.

### TOP 40 MOST ADDED AGAIN! FLASHMAKERS WINNER! DEBUT 47 HITS TOP FIFTY SINGLES! EARPICKS WINNER!

VOU'RE IN





### **Count On Wilson Phillips again**

### THE DREAM IS STILL ALIVE the visionary new single and video

THE DREAM IS STILL ALIVE

K Records





Singles that have experienced a tremendous initial response at radio or retail.

#### MICHAEL DAMIAN WHAT A ASM

Radio loves this guy and it's easy to see after the early action on his latest single. New action includes adds like KXYQ, HOT97.7, KISN, Y107, 99KG, KCMQ, KFBQ, WNOK, WTBX, WVBS, Y97, B98, WZKX and KAY107. Hot moves at B93 35-31 and 98PXY 24-20. New debuts at WGTZ, 103CIR, WGRD, WZOK and WJMX.



#### TRIXTER SUMMENDER MECH/MCA

This is a strong ballad that is building amidst some tough competition. Heavy action at MTV leads with new adds at WKBQ, KYYY, WBXX, WPFR, KZ93, KF95, WRQN, KTUX and KIKX. Gains include 35-30 at WHTO, 32-28 WGRD, 35-27 WPST, 39-31 WKRZ and 26-14 XL93. Pulls phones!

#### GLORIA ESTEFAN CANTFORGET EPIC

Her new ballad is gaining steadily with solid new adds at KKBQ, Q106, Z90, KTFM, KFBQ, KFFM, KFTZ, KIXY, KMCK, KTMT, KTRS, WCGQ, WOMP, WSTW, WVSR, Y94, KBOZ, WZKS and B98. Gaining 29-24 at Y100 and starting for KIIS, PWR95, KISN, WBLI, Y107 and WGRD.

#### TRACIE SPENCER MAKE IT CAPITOL

Her latest is a dance single that is gaining momentum this week with strong new adds at B96, KHTK, KLYV, WWFX, WNNK, KZZB and B98. Scoring moves like HOT97 31-27, KRBE 35-28, WXKS 19-14, Z90 30-26, Y107 33-29, WJAD 30-26, KF95 37-31, KZFM 35-30, KKMG 27-21, KAKS 37-31 and KYRK 29-23.

### DAVID HALLYDAY OCH LA LA SCOTTI BROS

Singles: — Albums: — Avg Move: 2.57 Aggrssv: 15 This upbeat hit in the making is gaining momentum with good moves and adds like KIXY, KNOE, WKSF, WNOK, WWFX, Y94, ZFUN, WHTO, G105, KZZU and KIKX. Gaining at WRQK 9-4, KCHX 39-29, KLYV 26-20, WRHT 33-27, WVSR 35-29, KFFM 26-22, KTMT 30-26, WGRD 33-29, WILN 36-32, WJMX 34-30, WVBS 40-36, KZZB 26-19 and KAKS 33-26. Pulls phones!

#### RICK ASTLEY MOVE RIGHT RCA

This is a strong upbeat record which is something Top 40 is lacking right now, and you can really hear how his talents have matured. This one goes at WXKS, KISN, Y107, KCHX, KFRX, KG95, KMCK, KMOK, KTMT, KZIO, KZOZ, WFHT, WFMF, WGRD, WILN, WJMX, WPRR, WSTW, WYKS, WZOK, Y102, Y97, KBOZ, WBBQ, Z102, KPRR, KZFM, WKRZ, KIKX, B98 and KAKS.

#### REMBRANDTS SOMEONE ATCO

Singles: — Albums: — Avg Move: 2.19 Aggrssv: 12 These guys score again with their unique pop sound. this time with a ballad. Hot moves lead with new adds at KBOZ, KNIN, ZFUN, KF95 and others. Moving at KZIO 36-29, KMCK 35-29, KG95 34-29, WBNQ 29-24. WJMX 40-35, WCGQ 36-32, WVBS 35-31, Z102 35-29, G105 35-30, KZZB 38-33 and B98 36-30.

#### TOMMY PAGE WHENEVER SIRE/WB

He's enlisted some serious back up here with Michael Bolton and it sounds like a strong one for Top 40. New support at FM102, KFBQ, KFTZ, KYYY, WJLQ and WTFX. Big phones lead with strong jumps including this one in Houston; 34-27 at KRBE, 28-24 CK105 and 30-26 WRHT.

#### MIKE & THE MECHANICS EVERYBODY ATL

The second single from the new album is starting strong with early support from PRO-FM, KISN, WRVQ, KC101, WPRR, XL93 and others. Already debuting for KLYV #38 and WPFR #40.

#### JUDE COLE COMPARED REPRISE

This much talked about single was buzzing early and looks good for upper demo formats. New adds include Y108, WRVQ, 99KG, KTRS, Q101, WPFR, WHTO and KF95. Moving 22-17 at KXYQ, 40-34 WIXX and 40-32 KZZU.

### PC QUEST CAN I CALL FICA

Singles: — Albums: — Avg Move: 3.35 Aggrssv: 7 This one has been building for weeks and it picks up speed this week with good moves and adds at KKFR, HOT102, WLAN and others. Jumping 8-7 at WIOQ, 9-7 KISN, 39-34 CK105, 20-16 KC101, 32-28 WSPK, 15-11 P102 and 16-12 KYRK.

#### THE PARTY SUMMER HWD

Singles: — Albums: — Avg Move: 2.14 Aggrssv: 4 The remix of the timely school's out anthem is picking up steady support and new adds include WHYT, FM102, HOT97.7, WTIC, WJMO, HOT102 and WCIL. Moves include WCKZ 26-20 and KYRK 39-34 with debuts at WIOQ and WBPR.

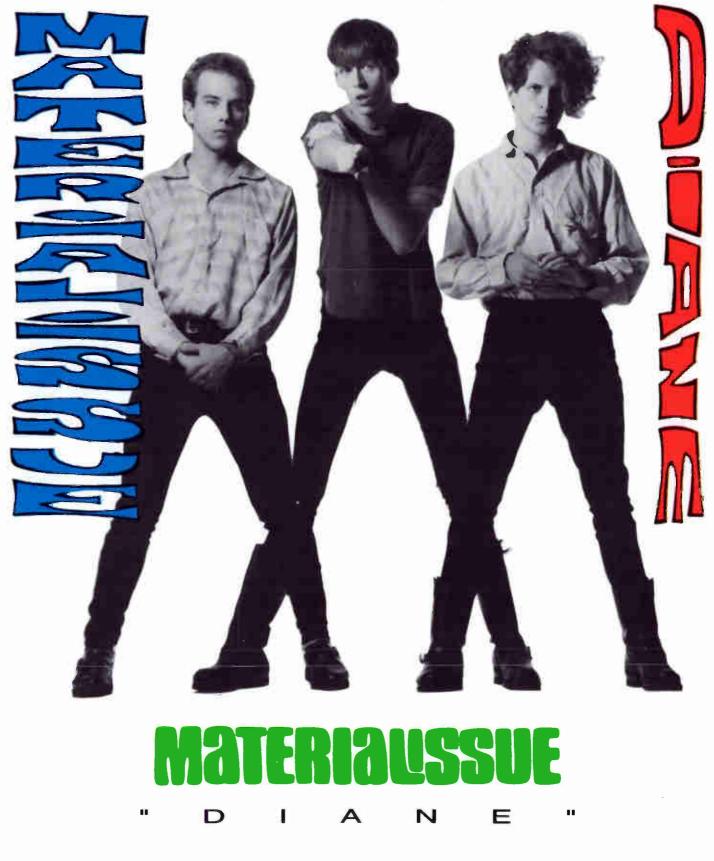
### GIRLOVERBOARD I CAN'T BOA

Their debut single is off and running with solid new adds at KMCK, KMOK, KTMT, SLY96, WLAN, WPFR, WPRR, WQGN, KTUX and KZFM. Debuting early for KZZB #37.

#### JESSE JAYMES SHAKE IT DV/PLG

This guy has a Fresh Prince aproach to rap and it is pretty cool. Check out his new one on WBXX, WDJX and KYRK. Jumping early at KKFR 20-16 and debuting at # 31 for WCKZ.

### THE SINGLE



from the album "International Pop Overthrow" produced by Material Issue and Jeff Murphy management: Jeffrey Kwatinetz for Q Entertainment







Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

Former Wildcard, Lenny Kravitz, has another big week with solid sales helping while this week's Wildcard, Corina, has tons of major market play with big jumps. Scorpions are building from MTV play with

### **BLACK/DANCE**

#### CORINA TEMPTATION ATCO

Singles: 36\* Albums: — Avg Move: 3.06 Aggrssv: 13 This week's Wildcard has huge major market action with new play from WZOU, KEGL, WEGX, B97, KHTK, WJMO, HOT102, Y107, HOT95, KLUC, KZII, WBXX, WJAD, WSPK, KKMG, WQXA and KYRK. Moves 5-3 HOT97, 14-9 WKSS, 9-6 KTFM, 20-15 Z100, 15-11 B96, 25-18 PWR95, 21-14 WIOQ, 16-12 Z90, 33-27 K96.7, 29-23 KDON, 19-15 KKSS, 34-30 PWR102 and 34-26 WCKZ.

KEITH WASHINGTON KISSING YOU QWEST/WB

Singles: 39\* Albums: 30 Avg Move: 2.47 Aggrssv: 6 Ballad is selling and pulling phones with new believers at KTFM, 93Q, WJAD, WQGN, WRHT, WVBS and KKMG. Jumps 16-9 KMEL, 29-24 KKFR, 19-14 WKSS, 28-21 WFHT, 28-22 KZFM and 35-31 KYRK, Smash! Smash! Smash! Smash!!!!

YO-YO YOU CAN'T EAST-WEST

Singles: 49\* Albums: 38\* Avg Move: 4.22 Aggrssv: 4 Sales lead with new adds from HOT97.7, KTFM and KPRR. Jumps at KMEL 10-8, WPGC 18-12, WIOQ 23-12, KKFR 34-25 and PWR102 31-27. Huge phones here!

AFTER 7 NIGHTS VIRGIN

Singles: — Albums: 36 Avg Move: 3.41 Aggrssv: 10 Finally ready for Top 40 with new adds at WJMO, KTFM, WFHN, WWFX, WAPE and WTHT. Already moving at WPGC 10-9, PWR99 9-8, Y108 7-2, Z90 26-22, WKSS 30-25, KBFM 37-32, PWR102 27-23, WBBQ 25-20, Z102 37-33 and KZFM 38-31.

SANDEE LOVE DESIRE DJ/RAL-COL

Singles: — Albums: — Avg Move: 2.71 Aggrssv: 7 Breaking out of the majors with new play at PWR96, WJMO, WBPR, WQGN and KZFM. Jumps at HOT97 26-14, PWR106 33-29, Z90 17-13, WKSS 25-21, KTFM 30-26, WMXP Deb 26, Q105 Deb 29 amd HOT97.7 Deb 28.

TITIYO MY BODY SAYS ARISTA

Spreading with new play in LA and Denver. Adds at PWR106, HOT97.7, KS104, I94, KDON, KNOE, KTMT, WABB, WBPR, WFHT, WJLQ, WSPK, G105, WNNK, KYRK and WTHT. Moves for CK105 33-25, PWR95 Deb 30 and Y107 Deb 32.

STEREO M.C'S ELEVATE MY 4thB.WAY/ISL

Singles: — Albums: — Avg Move: 3.44 Aggrssv: 6 Spreading from the West with new play at PWR102, KPRR, KAKS and others. Moves 7-4 PWR106, 26-16 WIOQ, 22-16 Z90, 28-24 HOT97.7, 30-25 KZFM and Deb 27 KMEL.

#### KEITH SWEAT YOUR LOVE ELEKTRA

Spreading from the majors with new play at WXKS, KMEL, KKFR, WJMO, KLUC, KNOE, WQGN, WFHT, PWR102, KKMG and KYRK. Moves for FM102 25-21 and WMXP Deb 29.

a second s

#### D'ZYRE FOREVER ATLANTIC

base and ready to go Top 40.

Singles: — Albums: — Avg Move: 3.73 Aggrssv: 5 Dance record is breaking out of the majors and clubs with new play from WHYT, HOT97.7 and WBPR. Jumps at KKSS 15-5, Z90 29-25, WIQQ Deb 23, PWR96 Deb 32 and KTFM Deb 29.

good requests reported while Keith Washington is big

in sales and phones and is coming from a #1 Black

base. Watch Boyz II Men and After 7 - solid sales

1

DJ J.JEFF & F.PRINCE SUMMERTIME JIVE/ARISTA

Offically ready for adds next week with anxious programmers at HOT97, WPGC, WIOQ, KMEL and Q106. Moves 40-36 KKFR.

PEABO BRYSON CAN YOU COLUMBIA

Killer ballad goes right on the air at KMEL, KKFR, Z90, KG95, KMCK, KNOE, KTRS, WDBR, WJMX, WBBQ, KZFM and WZKX.

### **ROCK/POST MODERN**

#### LENNY KRAVITZ IT AIN'T OVER VIRGIN

Singles: — Albums: 46 Avg Move: 2.48 Aggrssv: 13 Another good week at radio with new play from PWR106, KKBQ, WZOU, KKFR, Q105, WMXP, Z90, KS104, KIX106, KISN, WRVQ, Z99, 93Q, 99KG, KBFM, KCHX, KCMQ, KNIN, KZII and others. Moves 36-29 KRBE, 35-31 WXKS, 30-24 WIOQ, 39-33 WAYS, 40-34 WWFX, Deb 29 KMEL, Deb 20 B104 and Deb 28 Q106.

SCORPIONS WIND OF CHANGE MERC

Singles: — Albums: 47\* Avg Move: 2.84 Aggrssv: 16 Video play leading with requests already reported. New at 103CIR, WGRD, WIXX, WKPE, WQGN, WSSX, WVBS, WVIC and KPXR. Moving 14-9 WSKZ, 20-10 KATM, 32-26 PRO-FM, 35-24 ZFUN, 36-30 OK95, 19-12 KMYZ and 34-29 KGOT. Hit!

THUNDER DIRTY LOVE GEFFEN

Rocker continues to build with adds at KCMQ, KTRS, KYYY, WLAN, WTBX, WVSR, CK105, KZZB, K106, KTUX and XL93. Jumps for KG95 28-18, WHTO 39-32, WYCR 28-18 and KMYZ 25-18.

TROY NEWMAN LOVE GETS EAST-WEST

Singles: — Albums: — Avg Move: 2.06 Aggrssv: 8 Continues to make gains with new airplay from 99KG, SLY96, WCGQ, 103CIR, WGRD, WHHY, WHOT, WOMP, WRHT, WVSR, WWFX, Y97, WTFX and WRCK. Moves 31-24 WIXX, 36-30 WQGN, 35-30 KZIO, 38-34 KNOE, 33-29 WTBX and 27-23 KAKS.

#### JOE WALSH ORDINARY EPIC

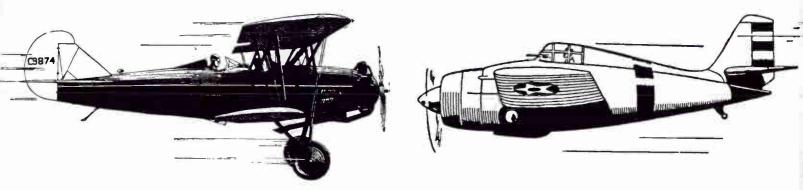
Singles: — Albums: — Avg Move: 2.80 Aggrssv: 2 Building from Album Radio with adds at KFTZ, WIXX, ZFUN, JET-FM and KKYK. Jumps at WSKZ 19-14 and KATM 25-19.

### **POP/ADULT**

#### DAVE KOZ NOTHING BUT CAPITOL

Spreading from big Adult play with adds from WDBR, WLAN, Y102 and more. Debuts 29 KLUC and Deb 38 KZFM.

# another ereation





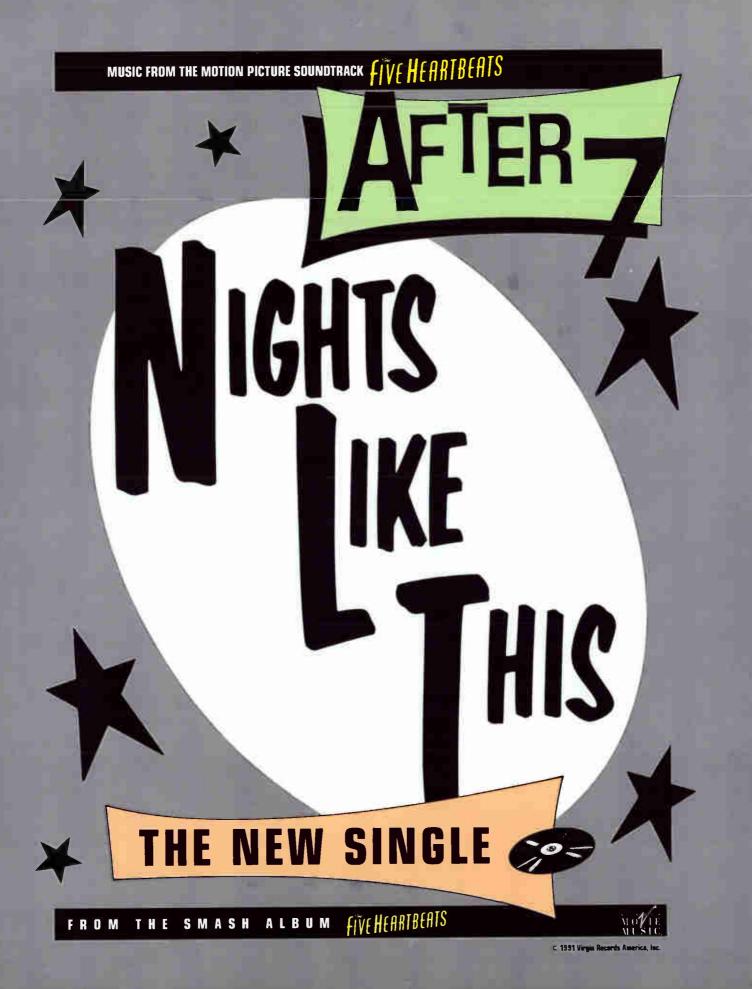
18-13 HITS TOP FIFTY SINGLES! 36\*-32\* R&R! 100 TOP 40s STRONG! 42%: TOP 20! 10 HITS TOP FIFTY ALBUMS! MTV MEDIUM! AVG. MOVE 3.06!

**KEGL** add WHYT 5-4 **PWR96 XL93** add 6-5 add FM102 **KCHX** add **PWR**99 add **Z90** 10-5**KG95** WKSE add add **KTFM** 14-11 **XL106** add **KMCK** add WZOU 18-15 KSND add WCIL add **Z100** 23-18 WFMF HOT99.9 add add WXKS 23-19 KKYK add MOJO 26-23 KGOT add **KMEL PWR106** 28-23 2-1 WZKX **KKFR** add 4-3 KIIS 28-25

	AGGRESSIVES (4 or more)					
3.06	24	14	7	10	10	10

**SELLING SINGLES & ALBUMS IN ALL MARKETS!** 





# Perks In Dallas

This Minnesota native and fervent North Star fan (sorry about that, Joel) was at KBPI in Denver for four years before returning to his home state as PD at Minneapolis' KDWB In 1982. He was Music Director at KORS In Minneapolis, before his first stint at KEGL in Dallas, where he was MD/Ass't, PD from '83-'87. He came back in '88 as the station's PD after a brief stay at KJ103 in Oklahoma City. He's kicking some major rump down in the land of the Cowboys, a fact he was only too happy to share with fellow Texas Deranger, HITS' Mike "The Nose Knows" Murphy.



"Garth Brooks is not a dirty word here."

What was the key to you winning the Top 40 battle in Dallas? Great people. I've hired and worked with some of the best in the busi-

ness. Our game plan. Our programming is better than the competition and we have a stronger music position. KEGL's

promotions, contests and marketing had made us the most memorable Top 40 in Dallas.

What about the name-calling tactics you guys got into with KHYI? Did it help your station in its battie? And what is its effect on the Top 40 format as a whole? This type of radio is not good. I believe it hurts overall shares for the format. It got to be like Mc-Carthvism. If someone calls you a communist long enough, some people will believe it. In our case, it got to the point where we simply

said, "Enough is enough." And we exposed our competitor's tactics and fought fire with fire and burned 'em bad. It hurt KHYI. It's not good for the format, though.

#### How do you mentally deal with the media publicizing the feud?

First of all, don't believe everything you read. And thankfully, I work for a GM, Ed Wodka, who keeps most of that kind of pressure away from me. He's the kind of guy who inspires a winning performance at all times. I'd like to set the record straight about the low points. I've been the PD here at KEGL for three years and during that time, KHYI has never beaten us in our target demo of 18-34 adults. KHYI is now working on their fourth PD since I arrived. That's not cocky. Just the facts. Radio can be a very humbling business. Ask Randy Kabrich. I personally try not to get too high during the good times or too low during the bad times.

#### Tell us about your decision to change the musical direction of the station.

Our move to a more mainstream position was well-planned and executed. We discussed that for six months before we made the move. I think the results speak for themselves. How many Rock 40s are still left in major markets? The beauty of KEGL is it's always been able to lean a little one way or the other without changing the

overall perception of being a hit radio station.

#### Do you relish the idea of being a glant-killer, having beat back the challenges of Buzz, Driscoll and Kabrich?

I'd rather not comment on being the underdog. This is the kind of thing, if I make a comment, it goes straight onto the bulletin board at Y95, where they'll use it to fire up the troops. I'd just like to let the Y95 troops know, as they read this, it'll also go up on the board at KEGL, and "The Eagle" staff can take pride in the fact that they're winners.

#### Can you give us an overview on what's going on in the Dallas radio market?

JAMS has changed their total focus to compete with K104. With the Nationwide station, anything I'd say would be pure speculation. In terms of the battle between KHYI and KEGL, in the last book, KHYI had dropped to eleventh with a 3.1 share 12+, while we were up again to a 4.4. In 18-34, we had a 6.0 compared to Y95's 3.0. In mornings 18-34, we had a 6.1 and KHYI had a 2.9. 49% of KHYI's quarter hours came from an audience that was 17 years old and under. To me, KHYI sounds like an urban-leaning dance station. The change might help them to increase their teen lead. Right now, we have a 19.4 and KHYI has a 19.8 share of teens.

#### Can a country hit cross to Top 40 in Dallas?

We share 32% of its audience with KSCS, the country station. That's an astronomical number, but it's not unusual for a person's car buttons to have KEGL as their favorite station and KSCS as their second station in this city. If there ever was a place where a country crossover song could happen, it's Dallas, Texas. Garth Brooks is not a dirty word here.

Russ Reaan act his start in the record business in the mailroom of Buckeye Distributors in L.A. in 1961, and quickly rose to the top of the promotion ranks in Southern Cal. He joined Record Merchandisina in 1963, and three years later, left for Warner Bros., where he spent a year as GM of Warner's Lorna Records. In '67, Regan went to indie Uni Records as National Promo Director, where he ended up as VP/GM, exhibiting some impressive A&R skills by signing Elton John. Neil Diamond and Olivia Newton-John. He enjoyed similar success at 20th Century Records, where he became President in 1972 and sianed Barry White, Love Unlimited, the Alan Parsons Project, Maureen McGovern, the DeFranco Family and Dan Hill, and in 1974. had the record of the year with Carl Doualas' "Kuna Fu Fighting." Three years later, Regan started Parachute Records, which closed after a year, but following a brief hiatus, he bounced back with TK Records in Miami, In 1980, he began his incrediably successful sixyear stint with PolyGram, during which time the label sold over 20 million combined soundtracks of "Flashdance," "Breakin'" 1 and 2. "A Chorus Line," "All The Right Moves" and "Karate Kid." In '86, Regan joined Motown as President of the Creative Division, leaving in '88 to become a soundtrack consultant to Clive Davis. After a year at Arista, Russ left to start Quality Records in March, 1990, and now he has done the near-impossible by creating a #1 hit - Timmy T's "One More Try" — without the clout of a major label or distributor. But even such lofty accomplishments didn't exempt him from answering to HITS' incrediibly mundane Deadhead, "Boring" Bruce Matzkin, who'd rather be playing with Uncle John's Band.

#### How did you discover and sign Timmy T?

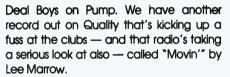
Timmy T was my first signing to the label. He was brought to me by a friend of mine, Maury Alexander, who manages him, in the middle of February 1990. I heard the record, and I signed him right on the spot. We put out two singles — "Time After Time" and "What Will I Do" — before releasing "One More Try," which has now sold close to a million units.

#### How'd you break "One More Try"?

A lot of people were scared to death of putting out a ballad, but I felt the ballad had some magic to it. Timmy was getting a lot of fan mail based on album sales we had sold about 50,000 albums at that point — and the fans were saving they loved "One More Try." Then some radio stations played it, and the phones lit up. We asked each station to give it three plays every night and there wasn't a single one that played it that did not get a tremendous phone response. That was the beginning. Of course, the independent promotion guys did a great job along with our independent distribution and marketing people.

#### Who else is on the Quality roster?

The roster currently is at 17 artists. We actually have two labels — Quality Records and Pump Records, which is a rap label. We've got the Rainbow Girls and Mona Lisa, who has a record out right now featuring Barry White that's doing really well. We've got Lighter Shade of Brown, a young Hispanic rap group, and the Chill



#### You had almost 30 years experience in the record industry before you started Quality. What would you say to somebody who wanted to start his own record company? I think anyone with less than ten years experience in this business starting his own label is looking to create a disaster. You

"I think anyone with less than ten years experience in this business starting his own label is looking to create a disaster."

really have to know what not to do — and you only learn what not to do with experience. I'm not saying people with less experience can't make it, but they need that big button that you can push with the majors. If I hadn't had the years of experience that I've had, I don't think I could have pulled it off.

### Have you been offered any deals by any of the majors for Quality?

I've had two majors offer me deals. I'm very flattered, but I'm staying where I'm



at, and I'm going to see this thing prosper and grow.

#### How about a few years down the road?

To tell you the truth, I'd like to finish my career here at Quality Records. I don't want to change again. The reason why I made changes during my career was only because there were circumstances beyond my control that came up, situations where you had to leave or die. I was never lucky enough to have a wonderful executive like a Mo Ostin in my life, who gave his people continuity. That's one of the things I've missed in my career.

#### Would you have changed anything?

I would've liked to have been able to pick my situations better so I could have had that continuity. I don't think change is good, unless it's something where you have no choice. It's like a ballplayer that finishes out his career with one club. I think he's a lot happier at the end of his career than guys who changed clubs ten or 12 times. But if you're not appreciated, then it's time for you to move on. They didn't appreciate Darryl Strawberry in New York. They should have appreciated the man, and he probably would have stayed. But instead he came to the Dodgers, which was the Mets' loss and the Dodgers' gain.

#### Who do you root for in baseball?

I always root for the home team, and that's the L.A. Dodgers. I think we've got a good shot at it this year. Unless something unforseeable happens, I think we're gonna give 'em a hell of a fight.

#### MICHAEL DAMIAN "What A Price To Pay" [75021-1559-4]

#### **FLASHMAKER!**

SI

					and the second se	
KXYQ	add	K92	deb	25	BREAK	NG AT:
HOT97.7	add	103CIR	deb	27	Q95	999KHI
KISN	add	WGRD	deb	32	Y100	KFFM
Y107	add	WGTZ	deb	34	KBEQ	KMOK
B98	add	WZOK	deb	34	WNCI	KTMT
<b>KAY107</b>	add	WJMX	deb	36	KJ103	KTRS
WZKX	add	KLYV	deb	37	WKZL	KZIO
99KG	add	KYYY	deb	38	WDJX	WAYS
KCMQ	add	WIXX	deb	38	WAEB	WIFC
KFBQ	add	KAKS	deb	38	KTUX	WJAD
WNOK	add	WJLQ	deb	39	WRCK	WQUT
WTBX	add		1		FM104	1.80
WVBS	add	98PXY	24-2	0		ALLER
Y97	add	KLUC	30-2	7		
		B93	35-3	1		

BIG 🚮 !



From the new album Dreams Of Summer [75021-5348-4/2] Produced by Michael Damian, Tom Weir and Larry Weir Management: Weir Brothers Entertainment

#### **FLASHMAKER!**

**DEBUT 50 HITS TOP FIFTY SINGLES! DEBUT 50 HITS TOP FIFTY ALBUMS!** 

						100 ALC	1.4
Aller I.V.	KIIS	add		WSKZ	11-10	<b>KF95</b>	34-28
MPLE MINDS	KZZB	add		Z99	18-14	WQID	32-28
	KKMG	add		B93	23-18	XL106	33-29
ee The Lights"	WDBR	add		KAKS	24-18	KNOE	33-29
bee The Lights	WKSF	add		KFTZ	24-19	KTMT	33-29
[75021-1553-4]	WOMP	add		WPST	27-20	WHTO	33-29
		_		K96.7	32-24	WIXX	33-29
	WRVQ	deb	25	WKZL	31-24	KYYY	39-30
	WYCR	deb	26	WHHY	29-24	WILN	37-30
	SLY96	deb	28	KNIN	27-24	WCIL	34-30
	Y102	deb	29	κτυχ	32-24	KZOZ	33-30
	Y108	deb	30	Y94	28-25	99KG	37-32
	KFRX	deb	30	Z104	31-25	WJAD	35-32
	WBNQ	deb	31	WNNK	30-25	K106	36-32
	95XXX	deb	32	WBBQ	29-25	WVBS	38-33
	WXKS	deb	33	WWFX	33-26	KZIO	37-33
	KTRS	deb	34	<b>OK95</b>	30-26	WCGQ	37-33
	WRHT	deb	34	WJLQ	30-26	KLYV	37-34
	WTFX	deb	34	KZZU	34-26	KMCK	38-35
	WLAN	deb	35	Z102	29-26	WQGN	38-35
	<b>B</b> 98	deb	35	ZFUN	33-27		
	CK105	deb	37	WKRZ	36-27	AVERAGE	AGGRESSIVES
	KFBQ	deb	38	WSTW	35-28	MOVE	(4 or more)
	KIXY	deb	38	KBOZ	32-28	3.25	43

From the new album Real Life [75021-5352-472] Produced by Stephen Lipson Management: Stiefel-Phillips Entertainment STUFFL Prints



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Current favorites as chosen by members of all segments of the music industry

Lenny Kravitz is the winner for the second week in a row as well as a Wildcard recipient. We're betting heavily on Top 5. Also making a second week appearance is Rythm Syndicate with lots of radio and early requests. The new cut from Rick Astley looks like another good pick. Corina already has lots of major market action and is a proven hit. Keep an eye on Peabo Bryson and the Bingoboys for strong early action.

#### **WINNERS**

(Virgin)

(Impact)

(RCA)

(Atco)

(SBK)

- 1 LENNY KRAVITZ
- 2 **R. SYNDICATE**
- 3 **RICK ASTLEY**
- 4 CORINA
- 5 W. PHILLIPS

IT AIN'T OVER.... P.A.S.S.I.O.N. MOVE RIGHT ... **TEMPTATION** THE DREAM IS ...

- 6 PEABO BRYSON 7 8 BINGOBOYS 9 10
  - **D. BRAITHWAITE** HAPPY MONDAYS ESCAPE CLUB
- CAN YOU STOP ... (Columbia) HIGHER THAN... (Epic) BORROWED ... (Atlantic) LOOSE FIT (Elektra) I'LL BE THERE (Atlantic)

**GREG ADAMS/KFFM/YAKIMA** L Kravitz/KLF/Titiyo/M & Mechanics

ALDO/Y108/DENVER La's/M Cohn/D Braithwaite/L Kravitz

DAVE ALLEN/WJMX/FLORENCE, SC R Astley/Corina/Cher/M Damian

K ALTOMARE/RHINO RECORDS/LA L Kravitz/E Costello/Posies

LAUSTIN/KRNQ/DES MOINES, IA L Kravitz/Thunder/J Jones/C Dulfer

LAURA AVERY/ROUNDUP/SEATTLE C House/Divinyls/J Brown/Queensryche

M BARNHILL/RECORD BAR/DURHAM R Astley/H Mondays/O'Jays/E Johnson

L BATCHECK/RECORD & TAPE/OH H Mondays/R Astley/O'Jays/Aftershock

S BEAN/HARMONY HOUSE/DETROIT R Astley/P Bryson

**BOB BECK/KYYY/BISMARCK** T Page/Trixter/Thunder

JENNIFER BELL/KATM/COL SPRINGS E Johnson

FRANKIE BLUE/Z100/NY Corina

ERIK BRADLEY/WCKZ/CHARLOTTE Hi-Five/G Estefan/P Bryson

J BROWN/PEACHES MUSIC/SEATTLE P Abdul/Z Marley/E Costello/Primus

D BRUESELLS/CROW'S NEST/IL L Kravitz/EMF/Hi-Five/Banderas

SCOTT BURTON/WRCK/UTICA Titiyo/P Bryson/R Syndicate/Cher

C. CACCITORE/WXKS/BOSTON P Bryson/Z Marley/Four Fun/G Clail

**TREVOR CAREY/B95/FRESNO** Yo Yo/P Bryson/D Underground/L S of Lace

**BILL CATCHER/PWR93/GREENVILLE** P Bryson/E Club/SEAL

JOHNNA CECCOLI/Y100/MIAMI P Bryson/R Astley

JIM CERONE/WBWB/BLOOMINGTON P Bryson/La's/After 7/JB Williams

S CHALFANT/WALL TO WALL/PHILA Nelson/C Waters/S Row/B Boys

**BOB CHASE/KISR/FT SMITH** G Overboard/L Kravitz

SCOTT CHASE/WSKZ/CHATANOOGA Scorpions/D Hallyday

S CHRISTIAN/WILN/PANAMA, FL D Braithwaite/C Dulfer/Scorpions/Titiyo

**STEVE CHRISTIAN/WNYP/ITHACA** SEAL/JW Harding/M Damian/S Wonder J CIAMETTI/ROSE RECORDS/CHIC E Costello/J Jackson/EMF/Primus

D CLARK/SLY96/SAN LUIS OBISPO T Newman/D Koz/G Overboard/S Wonder

J COHEN/STRAWBERRIES/BOSTON H Mondays/MW Smith/Scorpions

J COLLIER/VALLEY REC/WOODLAND Poison/DJ Jeff & F Prince/RTFW/T Spencer

**DAVE CURTIS/LECHMERE/BOSTON** E Johnson/B Boys/R Astley/M Cohn

JEFF DAVIS/PWR102/FRESNO J Jaymes/B Boys/K Washington/R Syndicate

JEFF DAVIS/WCIR/BECKLEY Poison/L Kravitz/D Braithwaite

CHUCK DAVIS/WQGN/NEW LONDON K Washington/C Dulfer/Titiyo/B Boys

JOE DAWSON/WBXX/BATTLE CREEK Trixter/B Boys/Sandee

**RICK DEAM/HEGEWISCH/CHICAGO** S Wonder/After 7/Rembrandts/K Washington

STEVE DOUGLAS/KXXR/KC PC Quest/R Syndicate/Corina

**DAVE ELLIOTT/KKBQ/HOUSTON** SEAL/C Dulfer

V ELLIOTT/V VENDORS/KALAMAZOO E Club/O Adams/K Washington/DJ Jeff

#### **NATIONAL MOST ADDED! EARPICKS WINNER!** FLASHMAKER!

R	ICK.	AST	LEY	
"mo	ove	righ	nt or	<b>n''</b>

WXKS	add	КQНТ	add	WFHT	add
KISN	add	WYCR	add	WFMF	add
Y107	add	KBOZ	add	WGRD	add
WBBQ	add	КСНХ	add	WILN	add
Z102	add	KFRX	add	WJMX	add
KPRR	add	KG95	add	WPRR	add
KZFM	add	KMCK	add	WSTW	add
WKRZ	add	KMOK	add	WYKS	add
KIKX	add	KTMT	add	WZOK	add
B98	add	KZIO	add	Y102	add
KAKS	add	KZOZ	add	Y97	add

K106

KIKX

**KKMG** 

999KHI

**KNIN** 

**KNOE** 

**KZOZ** 

**WHTO** 

**WJMX** 

KZII



# **GIRL OVERBOARD** ''i can't believe''



- Mars

FLASHMAKER!

add

18

28

**KKFR** 

PWR102 15-11

**BREAKING AT:** 

16-12

20-16 23-20

32-28

39-34

KYRK

KC101

WSPK

**CK105** 

WDFX

WHYT **KXXR** 

**WNVZ** 

WKSS

**B98** 

# pc QUEST "can i call you my girl?"

**ALREADY ON OVER 30 TOP 40s** 

**INCLUDING:** 

KTUX **KZFM KMCK** 

**KMOK** 

**KTMT** 

SLY96

**WLAN** 

WPFR

WPRR

WQGN

KZZB

FM104

"Debuts at #18 hot! #3 overall requests. Calls are pouring in from all demographics. Definitely an across the board smash!" Steve Davis, WRVQ	HOT102 WLAN	add add
"Consistently Top 10 requests for all demos. Big demand at retail."	WRVQ	deb
Gary Michaels, KISN	KHTK	deb
"#1 requests. When you hear them live, it really legitimizes their talent."	KS104	#3
Stacy Cantrell, KS104	KZFM	#3
"If you are looking for a great night time reaction record that is NOT A RAP,	KJ103	#4
put pc Quest on. After only a few weeks of airplay it is our 3rd most requested song."	WIOQ	8-7
Tom Poleman, KC 101	KISN	9-7
	D05	#10

Top Ten phones means '91 summer vibe. Mark Jackson, WHWT

	KJ103	#4
g."	WIOQ	8-7
	KISN	9-7
	B95	#10





Current favorites as chosen by members of all segments of the music industry

JOHN FARKAS/TAPE WORLD/OH KLF/R Astley/W Phillips/C Dulfer

MARK FEATHER/WQXA/YORK Corina/B Boys/Extreme

B FENTY/ASSOC ONE-STOP/PHOENIX P Bryson/SEAL/Corina/Yes

JIM FOX/WYKS/GAINESVILLE, FLA Sandee/R Syndicate/L Kravitz

TOM FRICKE/KKMG/COL SPRINGS Sandee/K Sweat/Corina

JJ GERARD/KQCR/CEDAR RAPIDS Harriet/K Washington/R Astley

T GJERDRUM/WZOK/ROCKFORD IL A Grant/Roxette/L Kravitz

MONROE GREER/KOY/PHOENIX D Shell/I Blue/Cher

PAM GRUND/WIOQ/PHILLY KLF/Titiyo/R Syndicate/C&C Music

S GUNNER/Y97/SANTA BARBARA L Kravitz/M Damian/Cher/Party

KATHY HART/G105/DURHAM, NC L Kravitz

KIM HAYES/STREETSIDE/ST LOUIS Junkyard/P Shore/H Mondays/J Lucien

STEVE HELLER/ZFUN/MOSCOW T'Pau/L Kravitz/R Syndicate

T HIGASHIOKA/CAL REC DIST/L A S MC's/S & Pepa/D of Sound/Timmy T

ERIC HOFFMAN/FM104/MODESTO Cher/Triplets/Kix

D HOUGHTON/UNIVERSAL/PHILA O'Jays/Corina/B Boo/R Syndicate

STAN ICENOGRE/KTRS/CASPER L Kravitz/R Syndicate/K Washington

JOHN IVEY/98PXY/ROCHESTER R Astley/Cher

TIM JANSEN/KLYV/DUBUQUE D Braithwaite/L Kravitz/W Phillips/Candy

J JOHNSON/BUZZ'S NEST/COLUMBUS B Boys/H Mondays/E Johnson/P Bryson P JOHNSON/PRO ONE-STOP/TEMPE E Costello/M Cohn/Camoflage/Primus

TOM KELLY/KFBQ/CHEYENNE Surface/W Phillips/M Damian/L Kravitz

RUSTY KEYS/99KG/SALINA, KS W Phillips/L Kravitz/R Syndicate

FLETCHER KEYS/Z104/MADISON L Kravitz/C Dulfer

BRAD KING/KFRX/LINCOLN, NE R Astley/A Grant/L Kravitz

DAVE KING/WPFR/TERRE HAUTE Trixter/W Phillips/L Kravitz

A KLEIN/WIN RECORDS/ELMHURST DJ Jeff & F Prince/J Jones/S Wonder/ABC

KANDY KLUTCH/KHTK/ST LOUIS, MO DJ Jeff & F Prince/I Blue/C Dulfer

ROSS KNIGHT/KTFM/SAN ANTONIO C&C Music/K Sweat

KURT KRUZE/KBOZ/BOZEMAN Thunder/E Club

PJ LACEY/WDBR/SPRINGFIELD L Kravitz/Lavar/J Cole/R Syndicate

JIM LASPESA/TOWER SUNSET/LA E Costello/B Dylan/E Z`Nuff/J Cope

KEITH LEMIR/WKPE/ORLEANS, MA After 7/D Braithwaite/C Dulfer/R Syndicate

GREGG LENNY/KYRK/LAS VEGAS J Jaymes/Corina/O Adams/Limbomaniacs

CHRIS LING/WYAV/MYRTLE BEACH H to Heart/B of Love/A Grant/Corina

JACK LUNDY/Y94/FARGO G Estefan/W Phillips/L Kravitz/Scorpions

K MACIVER/F THE MUSIC/ROCH, MN L Kravitz/M Damian/K Washington/O Adams

M MARTENS/STATEWIDE/MI P Benatar/EMF/H Lewis/Rembrandts

KIM MATTHEWS/KKRZ/PORTLAND E Club/R Syndicate/L Kravitz/J Pasquale

MATT MC CANN/WLRW/CHAMPAIGN L Kravitz/J Jones M MCCIRDEY/XL93/GRAND FORKS M & Mechanics/R Syndicate/S Minds

MARK MCGILL/WSNX/MUSKEGON M & Mechanics/E Club/Warrant/Cher

MIKE MCGOWAN/WKSE/BUFFALO B Boys/R Syndicate/Hi-Five

JJ MCKAY/KNIN/WICHITA FALLS W Phillips/M & Mechanics/D Braithwaite

STEVE MCVIE/WERZ/EXETER, NY D Braithwaite/L Kravitz/O Adams

JIM MEECH/93Q/SYRACUSE T Kemp/L Kravitz/E Club

W MERRITT/SEA PORT/PORTLAND C Rock/S Wonder/P Bryson/H Mondays

K MILLER/NORTH LIGHTS/ST PAUL Wonderstuff/Electronic/P Jays/J Cope

C MORRISON/ROSE RECORDS/CHIC DJ Jeff/S Wonder/Firehose/Pere Ubu

V OLVEIRA/SEA-PORT/PORTLAND R Astley/H Mondays/O'Jays/E Johnson

JASON PALMER/KPXR/ANCHORAGE W Phillips/Scorpions/E Club/Steelheart

C PASTERNACK/ACTION MUSIC/OH J Reynolds/T Kemp/B Foot/De La Soul

KEVIN PETERSON/WABB/MOBILE Roxette/Titiyo/L Kravitz/M Damian

ALLEN PRICE/WSTW/WILMINGTON D Braithwaite/L Kravitz/T Kemp

B RICHARDS/WJLQ/PENSACOLA L Kravitz/R Syndicate/V Ice

JJ RILEY/WRQN/TOLEDO La's/K Washington

BEAU ROBBINS/KKRD/WITCHITA R Syndicate/T Newman

K ROBERTS/TURTLES/ATLANTA R Syndicate/M Damian/R Astley/W Phillips

KEVIN ROBINSON/WVIC/LANSING La's/Scorpions/NG Dirt Band

T ROSS/CENTRAL SOUTH/NASHVILLE R Astley/H Mondays/O'Jays/B Boys

# ARE YOU READY?



FROM THEIR DEBUT ALBUM THE WHITE ROOM







# The KLF

"<u>3 A.M. ETERNAL</u>" THE #1 EUROPEAN SMASH HITS AMERICA THE TIME IS NOW



RANDY ROSS/WGTZ/DAYTON L Kravitz/D Braithwaite/SEAL

M SANTOSUOSSO/Q106/SAN DIEGO BG Prince of Rap

BOB SAY/MOBY DISC/LOS ANGELES E Johnson/L Kravitz/J Cope/C Skins

T SBRIGLIA/TRANSCONT/BUFFALO E Johnson/R Astley/H Mondays/B Boys

S SCHANTZ/WSPK/POUGHKEEPSIE Titiyo/Corina

RENEE SEK/G98/PORTLAND, ME L Kravitz/Rey/ABC/Londonbeat

J SHAHINIAN/RECORD EXCH/CLEVE R Astley/B Boys/P Shore/O'Jays

JAY SHANNON/KFQX/ABILENE K Washington/L Kravitz/Corina

NEIL SHARPE/JET-FM/ERIE D Braithwaite/J Walsh/L Kravitz

G SHAVER/MUSIC PEOPLE/OAKLAND S Dudes/T of Power/E Johnson/C Rock

K SHEDD/D IN THE VALLEY/MPLS R Thompson/EMF/KLF/D Zeppelin T SHOEMAKE/SOUND OFF/MIDVALE L Fischer/E Club/Yo Yo/C Dulfer

J SHORTALL/SCHWARTZ/WASH DC S-N-Pepa/Timmy T/S Metal/N Lofgrin

KATT SIMON/KOKZ/WATERLOO After 7/R Syndicate/SEAL

M SMITH/WILMI SALES CORP/N Y J Jones/R Astley/W Phillips/L Kravitz

RICHARD SPIRES/KZZB/BEAUMONT L Kravitz/J Jones

JIM STACEY/WAZY/LAFAYETTE, IN J Jones/Trixter/L Kravitz

RICK STEEL/WKEE/HUNTINGTON L Kravitz/H Connick Jr/D Braithwaite

TIM STOBIE/TOWER/FRESNO/FRESNO J Jones/E Costello/EMF/K of Distinction

KIP TAYLOR/WQXA/YORK N Selection/L Lisa/DJ Jeff & F Prince

JANEL THIESSEN/KKHT/SPRINGFIELD D Koz/E Club/Scorpions/W Phillips

CAT THOMAS/KLUC/LAS VEGAS Titiyo/Corina/Hi-Five/K Sweat

TITLE/POSITION

TYPE OF BUSINESS

**ZIP CODE** 

GRANT TRESSEL/KTMT/MEDFORD M & Mechanics/M Damian/W Phillips

DAVE VAN STONE/KS104/DENVER Titiyo/Angel/Londonbeat

DEBBIE VINCENT/WRQK/CANTON, OH Jellyfish/E Club/Scorpions/Trixter

D WATSON/KARMA/INDIANAPOLIS J Walsh/E Johnson/H Lewis

L WEBB/MUSIC CITY/NASHVILLE P Bryson/H Mondays/O'Jays/R Astley

BILL WEBSTER/WMXP/PITTSBURGH DJ Jeff & F Prince/O Adams/B Boo

JOHN WEIS/WBNQ/BLOOMINGTON B Halligan/J Jones/J Cole/Corina

PHIL WEST/KEWB/REDDING Thunder/Rembrandts/C Rea/E Costello

R WIMMER/Z102/SAVANNAH L Kravitz/M Damian/Scorpions/Thunder

G ZANE/WBPR/MYRTLE BEACH D'Zyre/Sandee/B Boo

W ZELNICK/CITY HALL REC/CA NWA/Dogs/D'Zyre/Homeboy

### Try Us, You'll Hate Us. ++++

NAME	

COMPANY NAME

ADDRESS

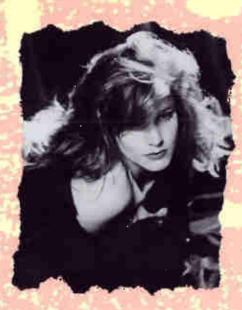
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STATE

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Jara Kemp



heart"



VIDEO: MTV - VH-1 - B.E.T. ! 47-34 HITS TOP FIFTY SINGLES! BREAKER 34\* R&R ! 21\*-14\* MMR! CLUB MTV '91 TOUR!

# 

2 HITS TOP FIFTY SINGLES! 3 HITS TOP FIFTY ALBUMS! R&R 6\*-5\* ! P-1 CHART 3\*-1\*! MMR 3\*-1\*! OVER 1.8 MILLION SINGLES SOLD!





3 WEEKS UNTIL BLAST OFF!! ALREADY ADDED AT: KKFR ,KDON & 194!

# 

#### Indulge yourself in "Chocolate Cake." The first cut from WOODFACE.

The new album coming July 2nd on Capitol compact discs, cassettes and records.

Produced by Mitchell Froom and Neil Finn

Capitol

Management: Gary Stamler Management

© 1991 Capitol Records, Inc.

H/75

POSTINODERI

COMMENTS

(Based on a combination of airplay and sales.)

LW	TW	ARTIST-LABEL	COMMENTS
1	1	R.E.M WB Various	#1 237 weeks!
2	2	ELVIS COSTELLO - WB Other Side of Summer	MITV BUZZ BIN!
3	3	EMF - EMI I Believe/Unbel	GEORDIE RULES
4	4	FISHBONE - Columbia Sunless Saturday	Still HUGE!
7	5	VARIOUS - Arista Deadicated Comp.	Airplay UP!
5	6	VIOLENT FEMMES - Slash/Reprise American Music	
8	7	JOE JACKSON - Virgin Obvious Song	Airplay leads
15	8	PRIMUS - Interscope Jerry Was A	PoMo MONSTER
9	9	JESUS JONES - SBK Int. Bright/R.H.R.N.	COVER GODS!
11	10	JULIAN COPE - Island Beautiful Love	Rocks My World!
6	11	LA'S - Go!/London There She Goes	MTV BUZZ BIN?
10	12	LENNY KRAVITZ - Virgin Run/It Ain't Over	Crossing Pop!
12	13	HOODOO GURUS - RCA 1000 Miles	Where's Flohr?
20	14	FARM - Sire/Reprise All Together Now	WILL be HUGE!
13	15	FIREHOSE - Columbia Various	Tour w/Feelies
14	16	SIMPLE MINDS - A&M Lights/Love	Tour w/Mat.lss.
17	17	MATERIAL ISSUE - Mercury Diane	Tour w/Sim.Mnd.
21	18	INSPIRAL CARPETS - Mute/Elektra Caravan	
16	19	KING MISSILE - Atlantic My Heart Is	Tour w/'Mats!
19	20	XYMOX - Wing/Mercury Phoenix	Will rise again
18	21	THROWING MUSES - Sire/WB Various	Go w/Graffiti!
	22	THIS MORTAL COIL - 4AD Sister/Cosmos	SALES!SALES!
	23	SCHOOL OF FISH - Capitol 3 Strange/Wrong	STRANGE = HIT!
25	24	PETER HIMMELMAN - Epic Woman w/t Strength	On Tour Soon!
24	25	DREAM WARRIORS - 4th/Island My Definition	BUY this LP!

#### POST TOASTED By Ivana B. Adored

**PATAPHYSICS IS THE SCIENCE OF IMAGINARY SOLUTIONS:** So let's pretend a) we're married, b) that I have some semblance of a personality, c) I sold some ads this week, d) life is a fucking **cabaret**.....Guess it's just another bout of **PMS**, or Pre-Morrissey Syndrome: That sinking, gutwrenching, pit-in-the-stomach feeling that there's nothing, *absolutely* nothing I can do to get out of seeing Morrissey this weekend. Will anybody notice if I bring a book?.....Boy, are

rumors flying fast and furious in the PoMo world! Lots of PoMo heavies in search of Nirvana.....(And I thought they were in the studio in LA).....As the dust settles, you'll be the first to know.....Check out this summer tour package: Sisters of Mercy, Gang of Four, the Fixx and possibly Public Enemy. Basic math tells me that 3 negatives "times" 1 positive is still a negative. Can I bring my New Kids On The Block sleeping-bag to that one?.....Thank god for

JESUS JONES:



**Owes Success To Ivana!** 

Jesus Jones (no pun intended). Their mainstream success and HITS Cover-age (for which they can thank me) is a blessing to PoMo bands everywhere. Look for Primus to EX-PLODE in the upcoming month, with Lenny Kravitz and EMF leading the way to stardom (which they'll owe to me)...Since many of you radio geeks are still reeling from the ramifications of Memorial Day (you get to wear white shoes until Labor Day), you need me to dictate your adds for the upcoming week: "Chocolate Cake" by Crowded House, "Say Ahh" by the Merchants of Venus, "Lying" by Sam Phillips and "Bring the Noise" by Anthrax (already on at KROQ)! Even Max at WFNX will like these! Hey Kurt St. Thomas, take the rest of the week off!.....Also of note is "Sponge" by the Mothers, especially the remix by Karl Wallinger.....Codeine, whose LP "Frigid Stars" was one of the "most added" records of the week, are so awesome that I might have to go to the New Music Nightmare just to see them. And to finally meet John S. Hall, who probably thinks that I've seen "Play Misty For Me" a few too many times. Incidentally, King Missile will be opening for the Replacements in June.....lggy "emceed" the WBCN Rumble, joining John Wesley Harding on stage for an impromptu version of "The Passenger." The Ig-ster said he wants to make a movie about the Stooges. Can I play Niagra?..... "Truth Or Dare" is the PoMo experience of the year. Even I want to sleep with Madonna.

USTINDE

Z H(	OTS	Z AL	DDS
<ol> <li>ELVIS COSTELLO (WE</li> <li>EMF (EMI)</li> <li>SIOUXSIE &amp; (Geffen)</li> <li>R.E.M. (WB)</li> <li>ELECTRONIC(WB)</li> <li>LA'S (Go! London/PLG)</li> </ol>	)	1. STAN RIDGWAY (Sing 2. ZIGGY MARLEY (LP) 3. STRAITJACKET FITS 4. YOUNG FRESH FELL 5. HOUSE OF LOVE (Sin 6. CODEINE (LP) (Sub-P	(Virgin) (EP) (Arista) OWS (LP) (Frontier) Igle) (Fontana/Mercury)
	(Hot reports from the nation)	's leading radio and retail outlets)	
WHTG / MIKE BUTSCHER / AS- BURY PARK School of Fish Elvis Costello Alarm R.E.M. Fishbone	PLAY IT AGAIN / JOE HANNA / BETHLEHEM Inflatable Children Charlatans UK Didjits Elvis Costello Blood Lights	WDHA / ANDY DEAN / DOVER,NJ Deadicated White Lion Joe Walsh Vinnie James Joe James	KROQ / TRIP REEB / LOS AN- GELES R.E.M. Electronic School of Fish Siouxsie & Banshees Seal
WUOG / TERI DONNELLY / ATHENS Southem Culture Terminator X Consolidated Fishbone 808 State	WBCN / OEDIPUS/CARTER ALAN / BOSTON King Missile John Moore Siouxsie & Banshees Elvis Costello Inspiral Carpets	LOU'S RECORDS / ANARCHY & DANIELLE / ENCINITAS, CA Electronic Operation Ivy EMF Rockit From Olive Lawn	YESTERDAY & TODAY / RICH ULLOA / MIAMI EMF Siouxsie & Banshees Dots Will Echo R.E.M.
TURTLES / THOM DRAM / AT- LANTA EMF Alice In Chains Beth Nielson Chapman Primus La's	KBCO / DOUG CLIFTON / BOULDER R.E.M. Simple Minds Bodeans Chris Rea Deadicated	KTCL / JOHN HAYES / FT. COL- LINS R.E.M. Simple Minds Julian Cope Fishbone La's	SOUNDS & VIDEO INC. / KATH STAMM / MILWAUKEE Richard Thompson EMF Primus Ziggy Marley Fishbone
WAX 'N FACTS / SEAN BOURNE / ATLANTA This Mortal Coil Primus Richard Thompson Bongwater 808 State	NEW WORLD RECORDS / CHRIS MADDEN/GO KARTHA / BUFFALO 808 State School of Fish KMFDM JJ'S EAR CANDY / PAT CON-	PIER PLATTERS / BILL RYAN/OTIS BALL / HOBOKEN, N.J. Superchunk Unrest Swerve Chapterhouse	KJJO / LORI KELLY / MIN- NEAPOLIS Deadicated La's Hoodoo Gurus Joe Jackson Material Issue LET IT BE / RYAN CAMERON /
WRAS / JEFF CLARK / ATLANTA King Missile 808 State Paul Leary This Mortal Coil Nikki Meets the KUT / CHERYL BATEMAN / AUSTIN This Mortal Coil Violent Femmes	J S EAR CANDY / PATCON- ROY/HOLLY SHARPE / CARSON CITY, NV King of Fools Holsapple & Stamey Mighty Lemon Drops Hoodoo Gurus Morrissey WXCI / KATIE LYNN / DANBURY Julian Cope EMF	Young Fresh Fellows MICHIGAN WHERE HOUSE RECORDS / FRANK JENKS / LANSING Elvis Costello Primus Camouflage Sam Phillips Stan Ridgway ODYSSEY / MICHAEL JACKSON /	MINNEAPOLIS James Brown Peter Himmelman Holsapple & Stamey Inspiral Carpets Pere Ubu MUSIC IN A DIFFERENT KITCHEN / JUDY MALLEN / NEW BRUNSWICK EMF
Julian Cope	Smashing Pumpkins	LAS VEGAS	Elvis Costello

Julian Cope Inspiral Carpets Looters

Sam Phillips

Richard X. Heyman

CD ONE STOP / DAVE CARROLL / BETHEL Ziggy Marley Electronic Stan Ridgeway

WDET / ANNE DELISI / DETROIT La's Electronic Xymox EMF **Elvis** Costello

Blue Hearts

Thrill Kill Kult

**Elvis** Costello **Candy Skins** HAVEN, CT

KCRW / RICK LAMM / LOS AN-GELES **Elvis** Costello Fred Frith Nusrat Fateh Ali...

Elvis Costello

Deadicated

Mavericks

King Missile

Siouxsie & Banshees

/KATHY N-

EN / Mighty Lemon Drops Peter Himmelman WNHU / DEAR JOHN / NEW

Deadicated Primus EMF Farm King Missile

### The message is simple. The meaning is perfectly clear.



#### "Get The Message"

The New Single

#### Written, Produced and Mixed by Bernard Sumner and Johnny Marr

"DNA Groove Mix" and "DNA Sin Mix" Remixed by DNA From the album Electronic—coming May 28!

Available on Compact Disc Maxi-Single, Cassette Maxi-Single and 12".



-Watch for the upcoming video!





POSTMODERN



#### JEFF SUHY A&M RECORDS

Before they air the final episode of "Twin Peaks," I think it's in your best interest to know that Bob lives and breathes as the embodiment of your favorite wacky, kooky PoMo god, that's right, Jeff Suhy. Jeff's a big hit at all those stuffy, gratuitous and self-agrandizing Executive meetings, especially when he's sporting his "Christianity Sucks" t-shirt. This "unique" character has elevated self-expression to a (folk) art-form.

REBEL REBEL / DAVID SHEBIRO / NEW YORK Siouxsie & Banshees Wendy's Black Orchards Inspiral Carpets

WNEW / LORRAINE CARUSO / NEW YORK Van Halen Extreme Marc Cohn Elvis Costello Jesus Jones

WDRE / TOM CALDERONE / NEW YORK CITY R.E.M. Divinyls Dream Warriors Elvis Costello Enigma

ATLANTA CD (NORCROSS) / HUGO KIRK / NORCROSS Richard Thompson Farm Reivers EMF Temple of the Dog

MUSIC DROME / JIM VINING / NORCROSS Primus Elvis Costello R.E.M. Joe Jackson EMF

MURMUR / DON GILLIAND / ORLANDO EMF De La Soul Elvis Costello Primus Mighty Lemon Drops

WOXY / PHIL MANNING / OX-FORD, OH Dream Warriors Violent Femmes Jane's Addiction Electronic La's SPRUCE ST. RECORDS / JIM WEISS / PHILADELPHIA Milltown Brothers Electronic Shabra Ranks EMF Massive Attack

KUKQ / JONATHAN L. / PHOENIX Violent Femmes EMF Siouxsie & Banshees La's Havana 3 AM X15 / DANN GLUNT / PIT-TSBURGH

Violent Femmes Joe Jackson R.E.M. Uncle Green Elvis Costello

KRRC / KATRINA MILLER / PORTLAND Silverash Cows Lifer's Group Les Mysteres... Down By Law

Nirvana

UNICORN / DREW JOHANSEN / PORTSMOUTH Godfathers Windbreakers Scers Darkside

FACE THE MUSIC / KEN MACIVER / ROCHESTER, MINN. EMF Ziggy Marley Siouxsie & Banshees Elvis Costello La's KJO / MIKE SUMMERS / SALT

LAKE CITY Violent Femmes Electronic Farm Siouxsie & Banshees School of Fish 91X / MIKE HALLORAN / SAN DIEGO Siouxsie & Banshees La's Joe Jackson Simple Minds Julian Cope

ASSORTED VINYL / JOSH RODIN / SAN DIEGO Fishbone Loud Sugar Judybats Consolidated Kitchens of Dist.

KITS / STEVE MASTERS / SAN FRANCISCO Electronic R.E.M. Siouxsie & Banshees Farm Popinjays

KSJS / PALLE / SAN JOSE Deadicated Pigface Rain Tree Crow Julian Cope Ride

ROCKIT RECORDS / AL QUINT / SAUGUS, MA EMF Ice-T Terminator X

Ierminator X De La Soul Grunge Years ORPHEUM RECORDS / SARA GRANGER / SEATTLE

Coldsweat Young Fresh Fellows Electronic Pere Ubu S-Xpress

CAR CITY RECORDS / ANDY KEOGH / ST. CLAIR SHORES, James Brown Dinosaur Jr. This Mortal Coil Firehose Julian Cope WEST END WAX / DEBBIE MIK-LES / ST. LOUIS Electronic Primus Dread Zeppelin Marshall Crenshaw This Mortal Coil

WARG / RALPH BELIVEAU / SUMMIT, IL Flour Guilt Volcano Suns Alice Donut AAAK

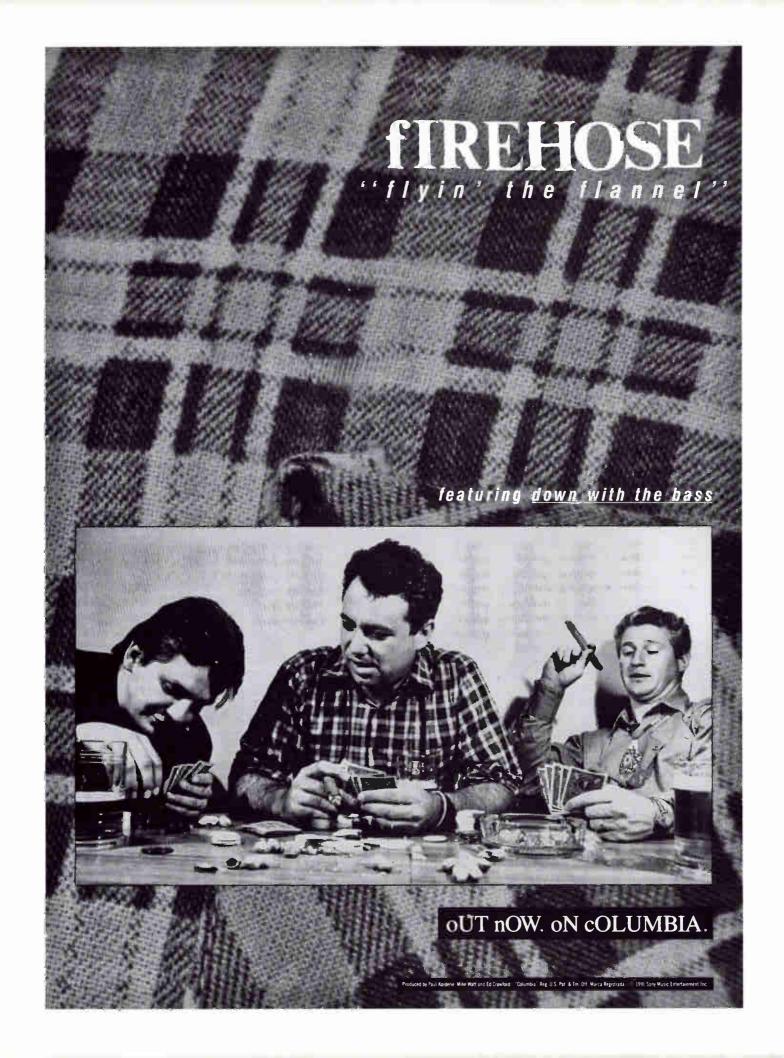
WVFS / CHRIS WHITE / TAL-LAHASSEE Julian Cope Blue Hearts Rein Sanction Consolidated 13 Engines

CFNY / EARL JIVE / TORONTO Crash Test Dummies Jesus Jones School of Fish Material Issue Lenny Kravitz

WPST / MEL TOXIC TAYLOR / TRENTON EMF R.E.M. Simple Minds Elvis Costello Jesus Jones

EAST WEST / BRIAN MARTIN / WINTER PARK, FL Elvis Costello Julian Cope Milltown Brothers This Mortal Coil Merchants of Venus WDST / JEANNE ATWOOD / WOODSTOCK Crowded House

Siouxsie & Banshees Seal Richard X. Heyman Peter Himmelman



# HABIT FORMING BEBE & CECE WINANS "ADDICTIVE LOVE"



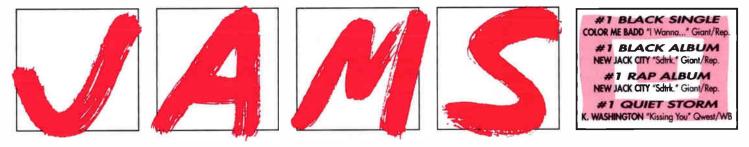
All right. Take a seat. Hold tight. The Grammy Award-winning duo is back with the first single and video from their forthcoming album <u>Different Lifestyles.</u> It's destined to become a habit.

Produced by Keith Thomas for Yellow Elephant Music, Inc.

Cractol.

GET ADDICTED ON CAPITOL CASSETTE SINGLE, 12" AND CD5.

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#### You Thought Our Headline Couldn't Get Any Worse?



All you folks who are bitching about the lack of "real singers" out there better start shutting up, because Shirley Murdock is definitely putting up.

This lady is the REAL DEAL, and her new JAM, "In Your Eyes," proves it. This smooth track drips with passion and is igniting all who hear it.

Which is a ton of people. "In Your Eyes" looks set to follow in the footsteps of her #1 MONSTER "As We Lay," grabbing so many majors outof-the-box, and lighting up lines phone IMthe MEDIATELY, that it looks unstoppable.

Elektra Sr. VP of Urban Music & Pendulum Prez Ruben Rodriguez and his staff are makin' this one look easy, grabbin' KJLH, KSOL, WDAS. WXYV. KHYS, WCDX. KKDA, HOT105. WBLX and WBLS, where Asst. PD Mike Love calls it "a SUREFIRE SMASH, soon to be at the top of our chart. The reaction is amazing."

Add across-the-board Quiet Storm play and folks flockin' to the registers, and you know this thing is a H-I-T.

THIS AIN'T NO COME-BACK, JACK. "The response to Shirley's record is welcome, but in no way surprising," affirms the man of many titles, "We're taking Shirley to the top where she belongs."

Rest assured she won't see us there.

**BEBE & CECE** Addictive Love Cap 15732 **ICY BLU** Pump It Giant/Rep 4725

G. KNIGHT Men MCA 10329 LL COOL J 6 Minutes Of ... D J/Col 73820

Down To Earth WB 4862 NOMAD Devotion Rumour/Cap 79766

MONIE LOVE RHYTHM TRIBE Losing You Zoo 17010-2 SIDE F-X Stick Up Kid Nastymix 76106-4

**Double Barrel** Profile 3408 VESTA Special A&M 750215347

**TWIN HYPE** 

VAMS



IT'S CELEBRATION TIME!: June is Black Music Month, and things couldn't be better for our national treasure. One big reason that major labels are in the black these days is the EXPLOSION of rap music as a viable creative and commercial entity after facing years of resistance at Black Radio. The music has **PROVEN ITSELF** to be the music of the people, with folks of all ages lining up at the registers and throwing down the green for the latest release. The folks at retail know what's up! RAP SELLS, and the holdouts at radio must acknowledge this NOW!... At the executive level, things are looking up as well. There are more African-Americans in presidential and vice presidential chairs now THAN IN THE HISTORY OF THIS BUSINESS! Yes, things are getting bet-



By Graham Armstrong

ter, but by no means have we reached utopia. There's lots more work to be done. It's up to us to be prepared when opportunity knocks, and EQUALLY important to prepare those that will follow us. Remember — EACH ONE, TEACH ONE!... Historically, Black Music has fared well no matter what the economic climate is. It has survived the Depression, the Oil Crisis and numerous recessions. Let's work TOGETHER to keep it strong by producing the best songs we can. playing the best songs we can, and promoting and publicizing our records the best we can. Most importantly, we must encourage and nurture young Black performing and executive talent, for they are the future of our industry. Let's make it a bright one! Later.

He Knows What Women Want. He Knows What Radio Needs.

PARKER --JR.--

"SHE NEEDS TO **GET SOME**" Featuring Father M.C.

The Smooth First Single From His MCA Debut I Love You Like You Are Written, Performed, Produced And Engineered By Multi-Platinum Artist Ray Parker, Jr.

"The next time your woman goes off on you, don't argue. Maybe she needs to get some... attention, that is." — Ray Parker, Jr.

Management: Joseph Ruffalo Entertainment

MCA.



# ALBUMS

#### **BLACK ALBUMS**

2W LW TW	ARTIST TITLE	LABEL
111	NEW JACK CITY Soundtrack	Giant/Reprise
422	MARIAH CAREY Mariah Carey	Columbia
233	C&C MUSIC FACTORY Gonna Make You Sv	Columbia
344	LUTHER VANDROSS Power Of Love	Epic
5 5 5	ANOTHER BAD CREATION Coolin' At The	Motown
- 14 6	ICE T O.G.	Sire/WB
- 15 7	DE LA SOUL De La Soul Is Dead	Tommy Boy
668	L.L. COOL J Mama Said Knock	Def Jam/Columbia
889	DJ QUIK Quik Is The Name	Profile
9910	KEITH WASHINGTON Make Time For Love	Qwest/WB
- 11 11	GUY The Future	Uptown/MCA
- 13 12	PAULA ABDUL Spellbound	Virgi <b>n</b>
7713	WHITNEY HOUSTON I'm Your Baby	Arista
14 12 14	HI-FIVE Hi-Five	Jive/RCA
10 10 15	YO-YO Make Room For The	East-West/AM.
	(Based on retail sales)	

#### RAP ALBUMS

2W LW TW	ARTIST	TITLE	LABEL
1 1 1	NEW JAC	KCITY Soundtrack	Giant/Reprise
3 3 2	D J QUIK	Quik Is The Name	Profile
4 4 3	YO-YO	Make Room For	East-West Am.
12 5 4	TERMINA	TOR X Valley Of The	P.R.O. Div./RAL
11 7 5	RODNEY	O & J. COOLEY Get Ready To Roll	Nastymix
766	CHUBB R	OCK Treat 'em Right	Select/Elektra
- 8 7	SON OF E	BAZERK No Self Control	S.O.U.L./MCA
228		_ J Mama Said Knock	Def Jam/Columbia
- 10 9	KOOL MC	DE DEE Funke Funke Wisdom	Jive /RCA
- 12 10	ICE T	0.G.	Sire/WB
- 13 11	DE LA SO	UL De La Soul Is Dead	Tommy Boy
- 11 12	DIGITAL U	JNDERGROUND This Is An E.P	Tommy Boy
6 9 13	DJ MAGIO	Bass Is The Name	Cheetah
9 15 14	EPMD	Business As Usual	RAL/Columbia
15	GANG ST	ARR Step In The Arena	Chrysalis
	(Base	ed on retail sales)	

**CLASH OF THE TITANS:** The big news this week is centered in the upper ranks of a number of majors, with the biggest reaction coming from **Elektra VP Doug Daniels'** sudden departure from the label. While his exit is still clouded in mystery, rumormongers are



door be workin' overtime?... MR. SMITH GOES TO MANHATTAN: Over at RCA, former WYLD and WGCI PD Jimmy Smith breaks north to the Big Apple to grab a high-level promotion slot, and will work with new La La Land resident Tommy Thompson and Vic Givens....

speculating that Daniels might move crosstown to join an old Former Columbia publicist Victoria Clark has joined Shore boss at his new home, presuming that said company will be Fire Publicity. Call her at 212-876-4446.... In Radioland, forunable to finish the deal to bring in a hot young New Jack .... mer KSOL morning man Tony Fields moves from the studio Speaking of hot young New Jacks, it looks like Ken Wilson to the boardroom to become National PD for Willis will definitely be moving to the Big Apple, but will he be chil-Broadcasting, which owns 22 stations. Fields is no stranger lin' on 52nd St. or 8th Ave?... Will the folks at Jive be able to to programming, and has previously helmed WBLZ and close the deal to bring in Varnell Johnson to occupy the WJYL. But will Daisy Davis become part of his new promo throne, or will an about-to-be-relocated free agent step regime?... In D.C., former WHUR morning man Jerry Bledin and scoop him up?... Last week's whispers about Harold soe jumps to WMMJ to handle the station's Quiet Storm-Childs returning to his former A&M home are turning into oriented "Magic After Dark."... Carey Martin is the new MD screams, with many wondering what the realignment at the at WXOK Baton Rouge.... Jeff Kenny will handle the music Chaplin Lot will be if he enters the picture. Will the revolving duties at WIKS .... EVERYBODY'S TALKIN': Don Eason.

FROM THE FORTHCOMING LP - JIBRI wise one

### THE HOUSE THE DOG BUILT DEBUT 12" AND MAXI CASSETTE

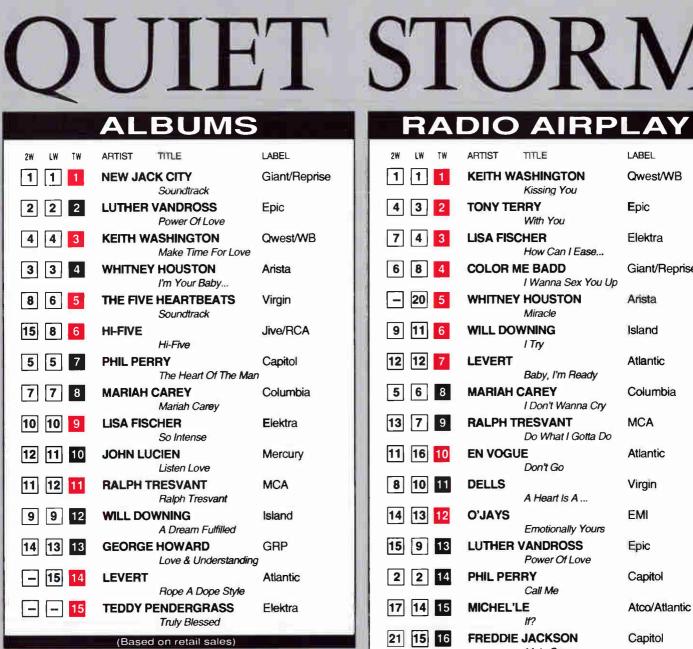
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Ear Candy Logo <sup>14</sup> RoCo Entertainment Corp. BMG Logo ® Registered Trademark of BMG Music. Ø 1991 RoCo Music Group Manufactured and Distributed by BMG Distribution.



BMG

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STORM WATCH: While we usually feature someone who knows what they're talking about in this space, this week we're going to take a stab at the records ourselves. Hopefully the results will be better than our little experiment with Nair and a chainsaw. Let's run down the strong songs

that haven't charted yet, but are rakin' in the points. Shirley Murdock's latest smoocher, "In Your Eyes" is BOOMIN' out of the gates, with Cheryl "Pepsii" Riley's (pictured) "How Can You Hurt The One You Love" also doin' serious damage, as are Hi-5's "Can't Wait Another Minute" and Linsey's debut, "Sweet Talk." Movin' over to LP cuts, the two strongest tracks, other than the New Jack City monsters, are Luther's "I Who Have Nothing" and Lisa Fischer's "Wild Flower," both of which are makin' national noise.

### RADIO AIRPLAY

2W	LW	TW	ARTIST TITLE	LABEL
1	1	1	KEITH WASHINGTON Kissing You	Qwest/WB
4	3	2	TONY TERRY With You	Epic
7	4	3	LISA FISCHER How Can I Ease.	Elektra
6	8	4	COLOR ME BADD I Wanna Sex You	Giant/Reprise
	20	5	WHITNEY HOUSTON Miracle	Arista
9	11	6	WILL DOWNING	Island
12	12	7	LEVERT Baby, I'm Ready	Atlantic
5	6	8	MARIAH CAREY I Don't Wanna Cr	Columbia V
13	7	9	RALPH TRESVANT Do What I Gotta L	MCA Do
11	16	10	EN VOGUE Don't Go	Atlantic
8	10	11	DELLS A Heart Is A	Virgin
14	13	12	O'JAYS Emotionally Your	EMI
15	9	13	LUTHER VANDROSS Power Of Love	Epic
2	2	14	PHIL PERRY Call Me	Capitol
17	14	15	MICHEL'LE If?	Atco/Atlantic
21	15	16	FREDDIE JACKSON Main Course	Capitol
23	19	17	GENE RICE You're Gonna Ge	RCA
3	5	18	TEDDY PENDERGRASS It Should've	Elektra
-	23	19	OMAR CHANDLER This Must Be Hea	MCA
18	21	20	KEITH SWEAT Your Love (Part 2	Vin/Elektra
22	18	21	SURFACE Never Gonna Let	Columbia
19	22	22	JOHN LUCIEN Sweet Control	Mercury
25	24	23	KEITH SWEAT There You Go	Giant/Reprise
-	-	24	PEABO BRYSON Can You Stop Th	Columbia e
-	-	25	HI-FIVE Can't Wait	Jive/RCA
	_		(Description reading simples	

(Based on radio airplay)





**GO FISCHER**: Loyal JAMS readers (i.e. those whose idea of a good time is picking lint out of their navels) will recognize this witty (cough) caption from a previous article we ran on soul diva Lisa Fischer. We here at HITS love that assinine pun so much, we had to use it again! We know you appreciate seeing it again, too. We even threw in a lovely shot of Dionne Warwick, Howard Hewitt, and our not-JAMS subpublisher Ruben Rodriguez. Don't you feel like this magazine is worth ever penny you spend on it?



WHAT'S IN GRAHAM ARMSTRONG'S VAULT?: Look at how enthralled BET goddess Tanya Hart is to be bombarded with the thrill-aminute narrative of Geraldo Rivera, who eloquently described the search for the lost treasure of JAMS supremo Graham Armstrong's vault. After months of digging through septic tanks of Sherman Oaks, Geraldo and his team finally unearthed a cache of old Victrolas, assorted car parts, a copy of "How To Pick Up Women," and, of course, the exciting read, "101 Steps To Your New Personality," which obviously had been left untouched.

### "LOSING YOU"

#### from

### RHYTHM TRIBE

a definite must for your Quiet Storm programming

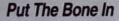




# WHEELS & DEALS

#### **BY NEIL HARRIS**

SOME PEOPLE LISTEN, AND SAY WE'RE WACK, BUT IF THEY MISS THE SHOW THEY GET A HEART ATTACK: Did you hear the one about a possible professional liaison between a powerhouse West Coast manager and a veteran East Coast A&R free agent?.... Will we finally see action in the West Coast Elektra offices?.... Will Capitol's Canadian A&R head Tim Trombley be heading to the U.S. to fill a VP-level slot?.... Look for consolidation in the U.S. I.R.S. offices following layoffs in the U.K., and the movement of personnel into the main EMI offices there.... I WANNA BE JUST LIKE HIM, TOO: Speaking of I.R.S., did you hear the funny story behind the quick death of the new Dave Wakeling LP?... If you





Soul Asylum: Where will they land?

rockers Graveyard Train to Geffen ..... Soul Asylum has parted company with A&M. Look for a high-pitched (and most likely highpriced) battle for their services ... Chicago-based Smash Records has inked a number of new acts, including house pioneers J.M. Silk, hip-house veterans M. Doc, Chitown rappers Ten Tray, and their first rock act, Lincoln, NE natives Millions. The latter will be produced by Canuck legend Terry Brown.... John "Boom Boom" Guarnieri has made U.K. psychedelic dance combo Sun the first new signing at Restless. Their first effort will be a dance version of the Stones' "We Love You." ... BIG BLACK BUSH: It looks like the battle for Life, Sex & Death is being fought between two New Jacks in the early stages, with industry insiders buggin' over potential amount of green being bandied about. Wonder if they'll buy me a new brain?... Is ex-Rampage act Drive heading over to Zoo? .... And is Mary's Danish headed to Morgan Creek? ... MANAGE TO HAVE A GOOD TIME: Two hot PoMo acts have new representation, with the Posies being handled by Tim Neece and the Violent Femmes settling in Gary Borman's stable .... LET ME TAKE YOU ON A TRIP: The Doc McGhee-managed Mr. Reality is makin' noise with the Big Apple creative legends .... In the Motor City, hard rockers Gangway are making the locals stand up and scream .... Meanwhile, L.A. big band revivalists Royal Crown Revue are on the lips of astute talent spotters from Coast-to-Coast .... COOL STUFF: Siouxsie & the Banshees sampling Schoolly D. - DEEP .... 1000 Homo DJs' "Supernaut" (Wax Trax) - Uncle Al is buggin' hard!... The new demo by Philly's reformed Executive Slacks. These guys were doing metal/techno beats crossover years ago, and still do it better than the majority of the new kids .... THE BUZZ IS ON: Don Grierson & Randy Gerston.

want another funny story, ask Terry Lippman what he thinks of ex-Hanoi Rocks guitarist Andy McCoy .... BMG Music West Coast topper Danny Strick has re-upped with the company.... Former WTG creative genius Terry Gladstone has resurfaced in an acquisition slot at Multi Media. Call her at 845-1069.... Mark (818) has left Direct Kaplan Management, and will take a month-long hiatus.... GIVE ME SOME MONEY: If you had the Stone Roses reported 4 mil plus court costs, would you still be sitting there reading this?... Tom Zutaut has inked hard

# NEW ARTISTS



Peabo Bryson

Title "Can You Stop The Rain"

> Label Columbia

This Greenville, SC-born singer-songwriter-producer makes his label debut a winning one with a selection of new material penned by the likes of John Bettis, Barry Mann and Cynthia Weil which showcases his enduring vocal sensitivity. Now based in Atlanta, Bryson had numerous hits during stints at Capitol and Elektra since launching his career with Bang Records back in 1975. The new album includes a cover of Michael Botton's "Soul Provider" as well as a duet with labelmate Regina Belle, "1 Can't Imagine." Produced by Peabo himself along with Dwight Watkins, Sir Gant, Walter A. and the team of Peter Bunetta and Rick Chudacoff. Peabo's Columbia bow reconfirms his place as one of contemporary R&B's leading male vocalists with passion and soul.

#### Suggested Cuts

The tender and poignant title track is a ballad that is wasting no time crossing over from Quiet Storm outlets to Top 40.

#### Comments:

This week's guest analyst is dim-bulb Veep **Dan Quayle**, who said, "I once had a dog named Peabo. Anyone wanna play a round of golf?"



Corina

Title "Temptation"

Label Cutting/Atco

A self-described "dance diva" born and raised in Manhattan and the Bronx, this talented singer gave up a major in psychology and criminal justice to pursue a career in music. She's already had several dancefloor hits with such Latin pop tunes as "Out of Control," "Give Me Back My Heart" and "Loving You Like Crazy" before storming clubs and urban stations with latest. "Temptation," her produced and mixed by Carlos Berrios. The record was picked up from the indie Cutting Records label for major distribution by Atco. With aspirations to act, Corina doesn't back away from being dubbed a "dance" artist. "Dance music is often a stepping stone that will take you to the style of music you want to go in, be it pop, R&B or soul."

#### Suggested Cuts

"Temptation" is already getting major club and urban radio action, which should translate into Top 40 action real soon.

#### Comments:

Commented Vice President Quayle: "Mr. President, this tune makes me wanna put on my rubber jockey shorts and suck on Marilyn's big toe."

#### Bobby Poe's POP MUSIC SURVEY

Presents The 20th Annual Radio/Record Seminar & Awards Banquet At The Sheraton Premiere - Tysons Corner, Virginia

#### June 20-22, 1991 Honoring The Unsung Stars Of The Industry... The Radio And Record Executives!

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**Keynote Speaker** 

**Guest Speaker** 



RICHARD PALMESE (President MCA Records)

Introduction Bobby Poe

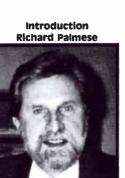
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DAN VALLIE (Vallie Consulting)





(CBS Sportscaster)

Introduction Tim Brant



ALAN BURNS (Alan Burns & Associates)

#### This Year's masters of Ceremonies



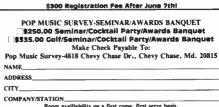
MARK DRISCOLL (Q102)





(Power 99)

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Room availability on a first come, first serve basis. **BROOM Reservations (703) 448-1234** adges & Tickets are mandatory for admittance to all functions-strictly enforced!

The entire Sheraton Premiere in Tysons Corner, Virginia has been booked by Pop Music Survey and only registrants for the Bobby Poe Convention will be allowed rooms on the premises.



JOHN LANDER (Eagle 106)



MASON DIXON





by Mitch Perliss

"We had lots of folks looking for it, saying their friends bought it from us and now they wanted a copy," said Sound Warehouse's Tracy Donihoo about the Alice In Chains combination pack of a five-cut music video banded together with a copy of their new CD/cassette, "Facelift." Columbia produced less than 50,000 of the limited edition package, which offered the music video free with the purchase of its audio counterpart. Sound Warehouse took full advantage of the package, putting it on sale for \$6.99 for cassette and \$11.99 for CD. Advertised during their "Red Hot Sale" and featured on endcaps during the first three weeks of May, Alice jumped from #272 to #39 on the Sound Warehouse sales chart during the promotion. "The packaging was excellent," said Donihoo. "Upon shipping the combination pack, we asked the stores to replace their current inventory with the special pack and sales took off immediately!" The chain just shipped the last of the pack to their stores last week. "If a group is poised to happen, this is a great way to get extra exposure and sales," added Donihoo, who says his "Red Hot Sale" campaign has given

#### Alice Unchained



Alice In Chains: Special package spurs Warehouse sales.

the chain their "best two weekends since before the war started."... Congrats to Harmony House's Sandy Bean, who is the proud grandma of Brittany Marie Persinger. The healthy 7 lb. 8 oz. 18 1/2 inch long baby was born May 12 to Sandy's daughter Shannon and husband Todd .... Former Personics and Show Industries vet Sue Kelley has landed a west coast regional gig with Uni, doing sales and marketing for classical, jazz, soundtracks and other "work" product. Sue's first projects include soundtracks to the upcoming Billy Crystal movie, "City Slickers," featuring James Ingram, the new John Candy/Ally Sheedy flick, "Only The Lonely," with music by Van Morrison, the late Roy Orbison and an original score by Maurice Jarre, the justopened Bruce Willis comedy thriller "Hudson Hawk," and "Soapdish," with Sally Field and Whoopie Goldberg... Pay special attention to "Four Our Children," a special album shipping this week from Walt Disney Records. The record features artists such as Bob Dylan doing "This Old Man," Little Richard's version of "Itsy, Bitsy Spider" and Paula Abdul working out on "Good Night, My Love (Sweet Dreams)," along with Bruce Springsteen, Elton John. Barbra Streisand, Sting, Meryl Streep, Brian Wilson, Ziggy Marley, Debbie Gibson, Bette Midler and Paul Mc-Cartney, among others. Retailers should consider giving this project the same high visibility as they did for "We Are The World," as all of the profits are slated for the Pediatric AIDS Foundation, founded in 1988 by Elizabeth Glaser, who lost her 7-year-old daughter Ariel to AIDS.



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TATTOO YOU: Members of Atlantic Records group Pantera and Columbia act Alice In Chains discuss leasing sections of their body to a major soft drink manufacturer during a break in in taping MTV's "Headbanger's Ball" with host Riki Rachtman. It's frightening to think that Desert Storm was fought to preserve freedom for the likes of these yo-yos (I-r): Pantera guitarist Diamond Darrell; Alice in Chains guitarist Jerry Cantrell; Pantera vocalist Philip Anselmo; Rachtman; and Alice vocalist Layne Staley.



NOT THAT MR. BLACKWELL: Island Records founder Chris Blackwell (c) donated \$5,000 to the Marcus Garvey Youth Club in St. Ann's, Jamaica, founded by Burning Spear Winston Rodney, to repair damage caused in 1988 by Hurricane Gilbert, as the reggae great's publicist, NIght Nurse Productions' Amy Wachtel (r), looks on. Rodney thanked Blackwell and added, "Ya mon, d'ya tink dis hat goes wit dis suit or is it a little too frou-frou?," before Amy informed him he was thinking of the other Mr. Blackwell.



**CD AT ONE STOP:** Epic Records recording artist **Celine Dion** gives the dweebs at **CD One Stop** a real thrill by offering lessons in French and how to dress. Trying to squeeze out a "partez vouz francaise?," after miserably flunking their fashion final, the chain's **Dave Carroll** (upper right) tries to save face by keeping the names of the rest of his minions a well-guarded secret. One day, they'll thank him and us.

SHIRLE **≡2ND ANNUAL** 

ZO BONNIE BRIER RD

DR

ROCKING CHAIR RD WHITTINGTON RD



HONOREE FROM THE WEST: BARRY MAYO President/Broadcasting Partners & General Manager/WVAZ

HOSTS: Jack Gibson & Harold Jackson

DINN

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#### SPECIAL PERFORMANCE BY **REGINA BELLE**

PLACE: The Pierre 5th Avenue & 61st Street, New York City OATE: Thursday, June 13, 1991

> TIME: 6:00PM Cocktails 7:00PM Dinner

> > ATTIRE: **Black Tie**

FOR TICKET INFORMATION CALL: Lynette Taylor at (212) 484-7201

> CHAIRMAN: **Ruben Rodriguez**

**CO-CHAIRMEN:** Frankie Crocker Tom Draper Skip Finley Robert Johnson LeBaron Taylor

#### **DINNER & ROAST COMMITTEE:**

Jerry Ade Tony Anderson Graham Armstrong Larkin Arnold **Clarence Avant Cynthia Badie Rivers** Marty Bandier Sherwin Bash Joey Bonner Jerry Boulding Kim Bridges Jheryl Busby Hank Caldwell Phil Casey

Pete Castagne Lyor Cohen Glynice Coleman Edna Collison Don Cornelius Mervyn Dash Sylvia Davis **Ed Eckstine** Jack Gibson **Daniel Glass Dick Griffey** Shep Gordon **Ray Harris** Sharon Heyward

Hiriam Hicks **Charles Huggins** Hal Jackson Jellybean Connie Johnson Step Johnson Rob Kahane Spike Lee Michael Lippman Walt Love Daniel S. Markus Skip Miller Sydney Miller **Richard Nash** 

Eddie Pugh Sylvia Rhone Julie Rifkind Voza Rivers Terri Rossi Dick Scott Russell Simmons Maurice Starr Ed Strickland Lynette Taylor Larry Troutman A.D. Washington Dennis Wheeler Belina Wilson



HONOREE FROM THE EAST: **DONNIE SIMPSON** Program Director/WKYS & Host of BET's Video Soul

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# LIVE VIA SATELLITE • JUNE 3, 1991



**GLOBAL SATELLITE NETWORK** 



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Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

**WINNERS** 



OST #1's

HEREN HEREN

WHEREHOUSE

2. R.E.M.

6. EXTREME

URTLE'S

2. R.E.M.

**1. NEW JACK CITY** 

4. PAULA ABDUL

5. BLACK CROWES

8. MARIAH CAREY

**10. EXTREME** 

6. MICHAEL BOLTON

**C&C MUSIC FACTORY** 

9. ANOTHER BAD CREATION

3. LUTHER VANDROSS

TURTLES

7.

3. ICE T

1. PAULA ABDUL

4. MICHAEL BOLTON 5. NEW JACK CITY

7. LUTHER VANDROSS 8. MARIAH CAREY

**10. C&C MUSIC FACTORY** 

9. ANOTHER BAD CREATION

- R.E.M. 1.
- NEW JACK CITY 2.
- 3. PAULA ABDUL

#### MOST TOP 5's

1. R.E.M.

CHUCK LEE

(Los Angeles)

290 Retail Stores

KATHY ROBERTS

**116 Retail Stores** 

(Atlanta)

- 2. PAULA ABDUL
- 2. NEW JACK CITY
- 3. LUTHER VANDROSS

MOST TOP 10's

- 1. R.E.M.
- 2 NEW JACK CITY
- 3. PAULA ABDUL

#### Lieberman DUSTY BOWLING 2200 Racked **Enterprises** Accounts (MPLS)

#### LIEBERMAN NATIONAL 1. PAULA ABDUL

- 2. AMY GRANT
- 3. GARTH BROOKS
- 4. C&C MUSIC FACTORY
- 5. R.E.M.
- 6. MARIAH CAREY
- 7. MICHAEL BOLTON 8. HUEY LEWIS
- 9. ANOTHER BAD CREATION
- **10. DOLLY PARTON**



#### (Durham)

#### **RECORD BAR**

- 1. EMF
- 2. NEW JACK CITY
- 3. PAULA ABDUL
- 4. LUTHER VANDROSS
- 5. MICHAEL BOLTON
- 6. BLACK CROWES
- 7. R.E.M.
- 8. EXTREME
- 9. GARTH BROOKS 10. C&C MUSIC FACTORY



- 8. BLACK CROWES
- 9. MICHAEL BOLTON **10. ROD STEWART**
- JEFF COHEN 145 Retail Stores (Boston Wash D.C.) STRAWBERRIES/WAXIE MAXIE'S 1. PAULA ABDUL 2. R.E.M. 3. LUTHER VANDROSS 4. EXTREME 5. MICHAEL BOLTON
  - 6. C&C MUSIC FACTORY
    - 7. EMF
    - 8. ANOTHER BAD CREATION
  - 9. DE LA SOUL
  - **10. BLACK CROWES**

State-Wode Deathering The Friendly One Black 150 Accounts (Michigan)
STATE WIDE DIST. 1. R.E.M. 2. PAULA ABDUL 3. ICE T 4. PAT BENATAR 5. EMF
6. ROXETTE 7. NEW JACK CITY 8. C&C MUSIC FACTORY 9. DE LA SOUL 10. JESUS JONES
SOUTHWEST WHOLESALE PAUL BROCKMAN 478 Accounts (Houston)
S.W. WHOLESALE 1. DE LA SOUL 2. ICE T 3. DJ QUIK 4. NEW JACK CITY 5. EMF
6. R.E.M. 7. PAULA ABDUL 8. CHUBB ROCK 9. KEITH WASHINGTON 10. BOYZ II MEN
VALLEY RECORDS JIM COLLIER 1500 Accounts (Woodland)
VALLEY RECORD DIST. 1. EXTREME 2. PRIMUS 3. ICE T 4. RICKY VAN SHELTON 5. EMF
6. R.E.M. 7. NEW JACK CITY 8. ALDO NOVA 9. GARTH BROOKS

**10. BLACK CROWES** 





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



1

#### "When we open a store... they have been immediately successful because people know who Harmony House is."

#### AN EXCLUSIVE HITS INTERVIEW WITH BILL THOM BY GARY GRAFF

When Bill Thom took over the Executive Vice President's seat during the fall of 1989 at Harmony House, he inherited a formidable franchise. With 33 stores — 25 of them in the Detroit area — the 44-year-old chain has been a Southeastern Michigan institution, with the kind of presence that's defeated major competition from such chains as

# IN PERFECT HARNOOK Musicland, Peaches and the late Sam Goody's. In 1990,

Musiciana, Peaches and the lare sam Goody's. In 1990, Harmony House reported its best year ever, and the chain plans to open two more stores during 1991. Here's how the 36-year-old Thom explained things to HITS' dim-witted Piston fan, Gary "Bill Laimbeer's God" Graff — v-e-r-y s-l-o-w-l-y.

#### One of the most impressive things about Harmony House's

success is the fact that you've beaten out some heavy competition over the years. What's the secret?

That's the tough question. First of all, we've been here since 1947, when Carl, my father, set up the first store in Hazel Park. Even in those days, when we had just one location, we used to draw from Ohio and Northern Michiaan. The store had a great reputation and a wide reach. So, from many years ago, the name was well established. Plus, in all the research that's done for this Industry, convenience is the number one factor. People are unlikely to drive by one or two good stores just to shop at a Sound Warehouse or anybody who comes to town. When we open a store, in most cases, they have been immediately successful because people know who Harmony House is.

What are the most prevalent trends in retail right now?

I think CDs and cassettes are both here to stay for a long time. There's talk of DCC which is compatible with existing cassettes — and I think that has a good chance of catching on. I believe that will be the digital tape format, mainly because it's compatible. Incompatibility usually kills off most Interesting technology. Is Harmony House making any move to embrace home shopping?

There are a great many computer-based home shopping systems coming up. At this point, we don't have any plans to do anything, but I think there's a big market for that down the road. But right now, we are in the midst of rebuilding our computer system, so we'll be able to track a piece of product from any location. What's your view of the CD longbox situation?

We were hoping that the Industry would go to just a jewelbox. It's not a popular stand for a retailer to take because we're the ones who would have to foot the cost of refixturing, but the jewelbox is the consumer's choice. I don't believe the Eco-Pack will be popular with consumers. We were hoping the industry would pick a date perhaps two years down the



road — and say, "On this date we'll go with just the jewelbox. Let's work together with manufacturers and retailers and share the cost." That could still happen.

#### Does retail still play a strong role in breaking records?

Sure. We have, like almost every retailer across the country, gone with a developing artist program. We've gone a step further in that we put together a sampler cassette each month which features one cut from each of six spotlighted titles. The cassette itself is good for an additional dollar off the sale price of the records that are included on the sampler. It's my strong feeling that the only way you're going to sell music is to play it for people. We've installed listening stations in about ten of our stores, and we encourage our employees that if they find something good, something alternative which isn't going to get airplay, that they buy some extra stock, put it into the listening stations and recommend It to their customers.

You've opened a separate classical music store. Why? For a couple of reasons. We've

always had a very strong classical-based clientele, but it's gotten harder and harder to continue to put a good classical selection in every store. The only way you can sell classical product is by having an extremely deep selecton — there's no such thing as having just the classical hits. It was only natural to take it one step further and open a classical store. It's now the sixth highest-volume store in the chain, which is well beyond our wildest expectations. Has record labeling and censorship been big issues in Harmony House stores? There was outrage originally,

when the whole thing was started, but for us it's really died down. Now that there's voluntary labeling, we don't have any complaints from anybody. If a product is labeled, we have a policy that you have to be 16 to buy it. If you want to buy something and you're under 16, then you have to send your mom or dad in to buy it. In our opinion, the labeling issue is the responsibility of the manufacturer. No way do we listen to everything that comes in, nor would we want to.





Hot new or resurging albums as reported by the nation's leading record merchandisers

Not much new out there, short week and all. Aldo Nova, now on Mercury, and the Doors Live package are the only newcomers scoring in the Top Ten. Paula Abdul continues to lead, but Ice-T and EMF are close behind. Primus is becoming a big story. Signed after a successful outing on an indie label, this band is exploding in the **Post Modern** marketplace and scoring mainstream sales as well. They are the second winner from the Interscope stable.

#### WINNERS

PAULA ABDUL
 ICE-T
 EMF
 DE LA SOUL
 ELVIS COSTELLO

(Capt/Virg 91611) (Sire/WB 26492) (EMI 96238) (T Boy 1029) (WB 26575) 46% 6 / 42% 7 | 40% 8 | 38% 9 | 34% 10

ALDO NOVA	(Under/Merc 848513)	32%
PRIMUS	(Inter 91659)	30%
DOORS (Live)	(Elek 61082)	23%
<b>RICKY VAN SHELTON</b>	(Col 46855)	19%
BOYZ II MEN	(Motown 6320)	17%

ASSOCIATED ONE-STOP / AN-GELA SINGER / PHOENIX Bee Gees Nation Funkastasia

Primus Vangelis Chubb Rock

BUZZARD'S NEST / JIM JOHNSON / COLUMBUS Aldo Nova Pere Ubu Michael Damian Primus

CALIFORNIA RECORD DIST / TED HIGASHIOKA / LOS AN-GELES MC Breed De La Soul Stereo MC's Rodney O Club MTV Grateful Dead

CAMELOT / LEW GARRET / CANTON Ice T Paula Abdul RVS Alan Jackson Primus De La Soul

CAVAGES / JOHN GRANDONI / BUFFALO Paula Abdul EMF Aldo Nova Doors (Live)

#### CENTRAL SOUTH / TONY ROSS / NASHVILLE

Paula Abdul Huey Lewis Ricky Van Shelton Aldo Nova Doors (Live)

CITY HALL RECORDS / WAL-TER ZELNICK / SAN RAFAEL OG Style Bobby Caldwell Ben B Hard Buffalo Soldiers Corina Chunk

#### DOWN IN THE VALLEY / KATHY SHEDD / MPLS

EMF 808 State Havana 3AM Richard Thompson

#### FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN Paula Abdul Ice T De La Soul Elvis Costello Alan Jackson

#### HARMONY HOUSE / SANDY BEAN / DETROIT

Ice T Paula Abdul Ricky Van Shelton Alan Jackson Primus

#### KARMA / DAVE WATSON / IN-DIANAPOLIS Ice T Huey Lewis EMF

Firehouse Roxette LECHMERE / DAVE CURTIS / BOSTON Paula Abdul Elvis Costello Spurp Guro

Spyro Gyro Marshall Crenshaw EMF

#### MOBY DISC / BOB SAY / LOS

ANGELES Doors (Live) Black Uhuru Aldo Nova Tower of Power Elvis Costello Richard Thompson

#### MUSIC CITY RECORD DIST /

LARRY WEBB / NASHVILLE Ricky Van Shelton Vern Gosdin Aldo Nova Doors (Live) EMF

#### MUSIC PEOPLE / GREGG SHAVER / OAKLAND Boyz II Men Aldo Nova

Aldo Nova Cheryl Pepsii Riley Ricky Van Shelton Tower of Power Sounds of Blackness

#### MUSIC TO GO / STEVE WOLFE / INDIANAPOLIS Paula Abdul Ice T Elvis Costello

Terminator X

NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH Chubb Rock Aldo Nova Primus Alan Jackson Boyz II Men Elvis Costello Club MTV

NAVARRE / TOM TUOMELA / MPLS Paula Abdul Ice T De La Soul Primus Richard Thompson Aldo Nova

#### NORTHEAST ONE-STOP /

GEORGE SMITH / ALBANY De La Soul EMF Paula Abdul Aldo Nova Doors (Live) Richard Thompson Elvis Costello

#### NORTHERN LIGHTS / KIRK

MILLER / ST PAUL EMF Elvis Costello Danny Gatton Consolidated Pere Ubu

#### **DARYL BRAITHWAITE** "bigher than bope" epic

WSKZ

**98PXY** 

WNNK

WKBQ

Y108

**Z99** 

PRO-FM deb

deb

deb

deb

#### FLASHMAKER! **EARPICKS WINNER!**

#### MOST ADDED 3rd WEEK IN A ROW! ON OVER 105 TOP 40 STATIONS!

17

24

28

35

26-21 (H)

27-23

30-23

KDWB

KISN

KQKQ

KTUX

**KKRD** 

WLAN

KZZB

26-23

28-24

29-25

34-27

40-34

40-34

35-31 (H)

epic

"Moved into B rotation after one week, solid phones -- 'Higher Than Hope' is the staff's new favorite." Jim Atkinson, WKBQ, St. Louis

"We've really been looking for a record like this. It's the perfect sound for CHR. Phones already!! 'Higher Than Hope' is a can't miss hit."

Gary Michaels, KISN, Salt Lake City

"Already getting huge phones, had to debut it after one week!" Jack Oliver, KKRD, Wichita





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		dd	KISN	deb	29	WJLQ	deb	36	
		add add	WBLI	deb	29	WRHT	deb		
8		add	KIIS	deb	30	KZFM	deb	37	
1		add	PWR95	deb	31	Y100	29-24	4	
		add	Y107	deb	34	PLUS	MANY	MORE	
1.			WGRD	deb	34	200			

pyramid **JOE WALSH** "ordinary average guy"

> AOR TRACKS: #3 **MOST REQUESTED #3** ALREADY ON:

JET-FM

KKYK KFTZ

WIXX

ZFUN

WSKZ

"Top 10 retail - great call-out - testing through the roof in all calls including teens. Now in power rotation." Mark Blake, KATM, Colorado Springs

"I think Joe Walsh wrote this song about me. 'Ordinary Average Guy' is a breath of fresh air for the summer." Wayne Coy, WIXX, Green Bay

M	add	KATM	25-19 (Hot)
	add	WPRR	35-32
	add	WQUT	#39
	add		
	add	KNIN	
		WRQK	
	19-14	<b>KFMW</b>	









Hot new or resurging albums as reported by the nation's leading record merchandisers

NOVA / JOHN UNDERWOOD / ATLANTA Chubb Rock De La Soul Ice T Paula Abdul EMF Boyz II Men Alan Jackson

#### PACIFIC COAST ONE-STOP / RICH LOCKWOOD / CHATSWORTH Doors (Live) Tower of Power Ricky Van Shelton Richard Thompson

PEACHES MUSIC & VIDEO / JAMIE BROWN / SEATTLE Yes Michael Bolton Extreme Luther Vandross Alice In Chains Hoodoo Gurus

PRO ONE-STOP / PAUL JOHNSON / TEMPE Extreme Primus Doors (Live) Yo Yo Marc Cohn

Q RECORDS & VIDEO / GERALD BAIN / MIAMI Bee Gees Primus Boyz II Men Kik Tracee

#### RECORD & TAPE OUTLET / LYNN BATCHECK / COLUMBUS

Aldo Nova Doors (Live) Ricky Van Shelton Boyz II Men Cheryl Pepsii Riley

RECORD BAR / MARY BARNHILL / DURHAM EMF Paula Abdul Ice T

Ice T De La Soul Elvis Costello Alice In Chains RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND Paula Abdul Primus EMF De La Soul

ROSE RECORDS / CHRIS MOR-RISON / CHICAGO Paula Abdul Elvis Costello EMF De La Soul Garth Brooks

SEA-PORT ONE-STOP / VICKI OLIVEIRA / PORTLAND Ricky Van Shelton Aldo Nova Michael Damian Doors (Live) MC Breed Tower of Power

SOUND WAREHOUSE / TRACY DONIHOO / DALLAS Paula Abdul Ice T EMF Alan Jackson De La Soul Chubb Rock Elvis Costello

SOUNDS & VIDEO / KATHY STAMM / MILWAUKEE De La Soul Paula Abdul Elvis Costello Ice T EMF Primus

STATEWIDE / MARK MARTENS / POTTERSVILLE,MI Aldo Nova Michael Damian Doors (Live)

#### STRAWBERRIES / JEFF COHEN / BOSTON

Aldo Nova Ricky Van Shelton Shabba Ranks Tower of Power Rita Marley Boyz II Men STREETSIDE / KIM HAYES / ST LOUIS Aldo Nova Primus EMF Tower of Power Pere Ubu

TOWER / TOM RULE / NASH-VILLE Jesus Jones Vanilla Ice Ice T Bodeans

TOWER / JANET GREENHALGH / SAN DIEGO Extreme EMF Alice In Chains De La Soul Inspiral Carpets Contraband

TOWER / JEFF SKOIEN / STOCKTEN Rodney O De La Soul Extreme Ice T Paula Abdul

TOWER / TY KNOX / WEST COVINA Boyz II Men Elvis Costello EMF Ice T De La Soul Tuff Kik Tracee

TOWER/FRESNO / TIM STOBIE / FRESNO Sepultura This Mortal Coil Seers Milltown Brothers

TURTLES / KATHY ROBERTS / ATLANTA Paula Abdul Ice T Elvis Costello De La Soul

Alan Jackson

UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA Vern Gosdin Ricky Van Shelton Ice T Chubb Rock Boyz II Men

VALLEY RECORD DIST / JIM COLLIER / WOODLAND Primus Ice T EMF Doors (Live) Paula Abdul De La Soul

VINYL VENDORS / VALERIE EL-LIOTT / KALAMAZOO De La Soul Ice T Aldo Nova Paula Abdul Elvis Costello Primus

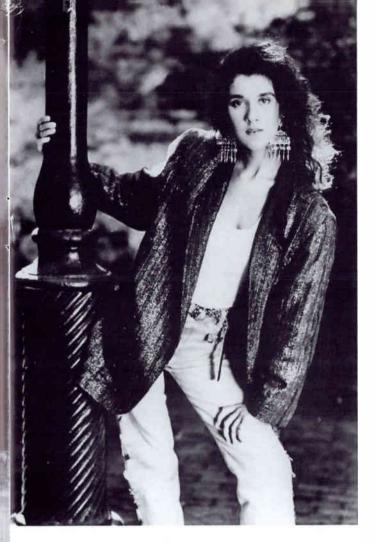
WALL TO WALL / STEVE CHAL-FANT / PHILADELPHIA Paula Abdul Ice T EMF Alice In Chains Elvis Costello

WILMI SALES CORP / MICHAEL SMITH / NEW YORK Paula Abdul Elvis Costello De La Soul

WIN RECORDS INC / ANDREW KLEIN / ELMHURST Chubb Rock De La Soul EMF Jesus Jones Luther Vandross

ZIPS / RICK ANDRADE / TUCSON Ice T Paula Abdul Fishbone Luther Vandross Primus Lisa Fischer Black Uhuru

HITS June 3, 1991



When you think back upon all the great stars Quebec has given pop music, you... hunh? Done al-ready? Didn't the Singing Nun come from Quebec? Well, get ready to add to - or rather, start off - that pantheon with the name of 22-year-old songstress Celine Dion, who's the hottest thing from that part of the Great White North since Mario Lernieux. In the course of a decade-lona career strewn with gold records (nine of 'em), a religious experience (well, an audience with the Pope), Celine has gone from being a teenage star - the French-Canadian equivalent of Janis Ian — to a fully bilingual, fully grown up stylist. Her first all-English Epic LP, "Unison," has produced a pair of adult crossover hit singles in the Top Five "Where Does My Heart Beat Now" and the currently rising "(If There Was) Any Other Way." Celine Dion only wishes there was some other way to do this but she was forced to talk to HITS' hack David Sprague — whose insistence on talking in Pig Latin required the services of an anslator-tray.

#### AN EXCLUSIVE HITS INTERVIEW WITH CELINE DION BY DAVID SPRAGUE

# **GIRL FROM**

#### Why was this the time to do your first English language record?

Well, I always sang in English on-stage, but I didn't understand a word of what I was singing. I was enjoying it, though, feeling it. To me, music is a universal language. But now, I'm more prepared. I went to school and learned to speak English. Well, at least I've started to learn.

#### Does understanding what you're singing make a big difference?

I still don't understand each word, but if I don't, I ask, and people explain it to me. You should watch Arsenio Hall's show for tips. I know, but this is very slang, no?

#### Isn't there a French-Canadian equivalent for slang?

I try not to translate it because it doesn't always mean the same thing.

#### Has your approach changed much since you first started?

If you hear my French albums, they are almost the same musically. Of course, at 12 years old, I didn't sing "Oh my love, I love you to the end of time," but I never sang songs for kids, either.

#### You took some time off to reinvent yourself, right?

Four years ago, I took a year off. I wanted to change my style. People were used to seeing me in a certain way — with long hair, no makeup, singing ballads and I didn't want them to say, "Oh, her again!" I want to sing all my life and not make people bored. I'm sure I'll take some time off again. Is there a lot of separatism in Quebec's culture?

i would love to talk about that, but I'm not a

THE NORTH COUNTRY politician, I'm a singer. I want to sing in English, in French, in many languages. We are very proud of both languages in Quebec.

#### "You can have the biggest talent in the world and it means nothing without support."

So when you're asked your nationality, do you say Canadian or Quebecoise?

If I say Quebecoise, people say. "Why did she say that?" Same if I say Canadian. It's very hard. I'm a Francophone Canadian Quebecoise. I don't want you to write something that will make people angry at what I say. I'm proud of my origin — of both Quebec and Canada.

#### You recently turned down a Canadian music award. Was that a political move?

I refused a trophy because of a word. Not politics, but I wasn't put in the right category. I wasn't "Anglophone Artist of the Year." If it would've been "Best Recording in English," fine. Nothing against English people not at all. But I don't want a committee of five or six people deciding my origins for me. The people understood and were with me. **How do the French people feel about your** 

#### first English-language record? It's hard to say. I started so young, that I feel like I'm their child. They know me better than I know myself.

#### The record company has certainly been behind you all the way. Has that created any additional pressure?

I didn't expect it. You can have the biggest talent in the world and it means nothing without support. I have it from everywhere — starting with my parents and 13 brothers and sisters.

#### Are you the most talented sibling in the family?

One of my sisters is in my band, but she can't do it all the time because she's older and has children.

#### Are you the youngest?

At the end, completely. I was an accident. Six years before me, my parents had twins, so I'm sure they didn't want to have more. I'm glad they did.



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# HITS TOP FIFTY ALBUMS

Paula Abdul gives R.E.M. a little something to worry about as she moves up to the #2 spot. Following their smash single, Extreme jumps from #13 to #9 and Amy Grant just misses the Top 10 to come in at #11. EMF pulls in some nice numbers, which shoots them from #30 to #18. Elektra's newest addition, Chubb Rock, jumps on the scene at #29 and other debuts include Boyz II Men at #35, Alan Jackson at #42, Alice In Chains at #48, and Simple Minds at #50.

A E E G E E	ARTIST	TITLE	LABEL	COMMENTS
OKK				
1 1 1	R.E.M.	OUT OF TIME	Warner Bros 26496	Ten weeks in a row
10 2	PAULA ABDUL	SPELLBOUND	Vir/Captive 9611	Top 10 single leads
3 3 3	NEW JACK CITY	SOUNDTRACK	Giant 24409	#1 single leads
2 2 4	MICHAEL BOLTON	TIME, LOVE AND	Columbia 46771	Top 5 single leads
4 4 5	MARIAH CAREY	MARIAH CAREY	Columbia 45202	Contains multiple smashes
5 5 6	C & C MUSIC FACTORY	GONNA MAKE YOU	Columbia 47093	Ready for new single
6 6 7	LUTHER VANDROSS	POWER OF LOVE	Epic 46789	Hot 45 leads
7 7 8	BLACK CROWES	SHAKE YOUR MONEY	Def American 242 <b>78</b>	Ready for new single
18 13 9	EXTREME	II PORNOGRAFFITTI	A&M 5313	Monster ballad leads
9 8 10	ANOTHER BAD CREATION	THE PLAYGROUND	Motown 6318	"Playground" hot
13 14 11	AMY GRANT	HEART IN MOTION	A&M 5321	New single shipping
8 9 12	YES	UNION	Arista 8643	Single starting
10 12 13	ENIGMA	MCMXC AD	Charisma 91642	Single developing
25 14	ICE T	O.G.	Sire/WB 26492	Great second week
11 11 15	GARTH BROOKS	NO FENCES	Capitol 93866	Falling some this week
15 16 16	QUEENSRYCHE	EMPIRE	EMI 72806	Top 10 smash leads
14 17 17	ROD STEWART	VAGABOND HEART	Warner Bros 26300	Ready for new single
30 18	EMF	SCHUBERT DIP	EMI 96238	Great moves at big accts
23 19	DE LA SOUL	DE LA SOUL IS DEAD	Tommy Boy 1029	Solid gains
22 20 20	L L COOL J	MAMA SAID KNOCK	DJ/Col 46888	Title cut leads
12 15 21	WILSON PHILLIPS	WILSON PHILLIPS	SBK 93745	New 45 going big Top 40
17 18 22	CHRIS ISAAK	HEART SHAPED WORLD	Reprise 25387	Falling
38 21 23	HUEY LEWIS	HARD AT PLAY	EMI 93355	Top 20 single leads
20 22 24	DEADICATED	VARIOUS ARTISTS	Arista 8669	Steady sales
16 19 25	ROXETTE	JOYRIDE	EMI 94435	New single shipping

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

**ÖRYSTAL <b>MATER** 



# Gypsy Woman" (she's homeless)

28 22	HITS '	TOP FI	FTY S	NGLE	S!					
#1 BE	DAN	CE SIN	<b>GLES</b> !				HOT97	1-1	MOJO	<mark>19-16</mark>
		ICE SA					WPGC	<mark>7-2</mark>	KRBE	<mark>22-17</mark>
							<b>Z10</b> 0	<mark>5-4</mark>	<b>Z9</b> 0	<b>21-18</b>
WEGX	add	Z104	add				WKSS	<u>4-4</u>	WZOU	<mark>24-19</mark>
Y100	add	KNOE	add	KHTK	deb	26	<b>PW</b> R106	1 <mark>2-9</mark>	WXKS	<mark>25-20</mark>
WKSE	add	KZII	add	<b>KIX106</b>	deb	28	PWR96	1 <mark>6-9</mark>	WMXP	<mark>30-23</mark>
<b>B93</b>	add	WFHT	add	КСНХ	deb	30	WIOQ	1 <mark>1-9</mark>	Q105	<mark>27-24</mark>
<b>WDJX</b>	add	WILN	add	K96.7	deb	33	<b>B9</b> 6	1 <mark>4-10</mark>	<b>W</b> JMO	<mark>34-25</mark>
KRQ	add	<b>WYKS</b>	add	WBXX	deb	33	WHYT	16-12	KKFR	<mark>30-27</mark>
WTFX	add	WZOK	add	P102	deb	35	<b>KT</b> FM	1 <mark>6-13</mark>	PRO-FM	<mark>34-28</mark>
	-									



Produced by the Basement Bays Executive Producer Bruce Carbone

AVERAGE | AGGRESSIVES | TOP | TOP |45 SALE

(4 or more)

26

10 5

8 4

(1 to 10)

MOVE

REQUESTS

8

dah

(1 to 10)

3.57



#### **CROSSOVERS WINNER!** DEBUT 47 HITS TOP FIFTY ALBUMS! DEBUT 18 HITS REQUEST CHART!

							IN LIMIT	uen	33
				Z9 <mark>9</mark>	deb	26	<b>Y97</b>	deb	34
G10 <mark>5</mark>	add			93 <mark>Q</mark>	deb	28	KMCK	deb	36
KSND	add	WKPE	add	K9 <mark>2</mark>	deb	28	KYYY	deb	36
WRCK	add	WQ <mark>GN</mark>	add	WAPE	deb	28	99KG	deb	37
B98	add	WS <mark>SX</mark>	add	JE <mark>T-FM</mark>	deb	28	KFTZ	deb	37
KPX <mark>R</mark>	add	WVBS	add	WRQN	deb	28	KNOE	deb	39
103CIR	add	WVIC	add	WQID	deb	30	<b>KF95</b>	deb	39
WGRD	add	<b>WWFX</b>	add	KKYK	deb	31	KFFM	deb	40
WIXX	add	Y94	add	кт <mark>их</mark>	deb	32	KZZU	deb	40



Produced by Keith Olsen and Scorpions Management: Doc and Scott McGhee for McGhee Entertainment

# "Circ<mark>le</mark> of One"

LETA JOLDAMS

From the album CIRCLE OF ONE

KYRK	add		BREAK	INC
			<b>KBEQ</b>	K
Y100	deb	29	<b>KXX</b> R	K
KKMG	deb	34	<b>WNV</b> Z	K

G AT: CAQ **KIKX KTRS** F95 **93Q** TUX **KKSS** 

> Produced by Roland Orzabel and David Bascombe. Additional production and remix by Yvonne Turner for Big Life Records. Management: David Wernham.





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# HITS TOP FIFTY TBUMS

S WW AEE				
GEKK	ARTIST	TITLE	LABEL	COMMENTS
26 24 26	JESUS JONES	DOUBT	SBK 95715	45 breaking Top 40
- 31 27	ELVIS COSTELLO	MIGHTY LIKE A ROSE	Warner Bros 26575	Monster Post Modern
24 28 28	DJ QUIK	QUIK IS THE NAME	Profile 1402	Solid sales this week
29	CHUBB ROCK	THE ONE	Select/Elektra 21640	Hot Rap, now with Elektra
29 29 30	KEITH WASHINGTON	MAKE TIME FOR LOVE	Qwest/W Bros 926528	Hot single crossing
19 26 31	WHITNEY HOUSTON	I'M YOU'RE BABY	Arista 8616	Top 20 single leads
30 32 32	PAT BENATAR	TRUE LOVE	Chrysalis 21805	Single coming next week
21 27 33	DIVINYLS	DIVINYLS	Virgin 91397	Ready for new single
43 39 34	MADONNA	IMMACULATE	Sire/WB 926440-2	Back up
35	BOYZ II MEN	COOLEYHIGHHARMONY	Motown 6320	Hot JAMS 45 leads
35 35 36	FIVE HEARTBEATS	SOUNDTRACK	Virgin 91609	Soundtrack sales
- 40 37	TERMINATOR X	VALLEY OF THE JEEP	RAL/Col 46896	D.J. from Public Enemy
<b>45 41 38</b>	YO-YO	MAKE WAY FOR THE	East West/Am 91605	Top 10 JAMS cut leads
48 43 39	FIREHOUSE	FIREHOUSE	Epic EK 46186	Ready for new single
31 37 40	TESLA	FIVE MAN ACOUSTICAL	Geffen 24311	Great run
25 36 41	STING	THE SOUL CAGES	A&M 6405	Falling this week
42	ALAN JACKSON	DON'T ROCK THE	Arista 8681	Hot retail and rack
23 33 43	LONDONBEAT	IN THE BLOOD	Radioactive 10192	New 45 breaking
41 42 44	HI-FIVE	HI-FIVE	Jive/RCA 1328	Ready for new single
32 38 45	GARTH BROOKS	GARTH BROOKS	Capitol 90897	Slipping a little
39 47 46	LENNY KRAVITZ	MAMA SAID	Virgin 91610	45 going big Top 40
47	SCORPIONS	CRAZY WORLD	Mercury 846-908	Back on due to 45
48	ALICE IN CHAINS	FACE LIFT	Columbia 46025	Hot video
42 44 49	GUY	THE FUTURE	Uptown/MCA 10115	Falling
50	SIMPLE MINDS	REALLIFE	A&M 5352	Hot 45 and video

#### (Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

NEXT UP

FISHBONE (Columbia) JOE JACKSON (Virgin) T PENDERGRASS (Elektra) **GERARDO** (Inter/EW) PRIMUS (Inter/EW) LISA FISCHER (Elektra) STEELHEART (MCA) MARC COHN (Atlantic) V FEMMES (Sire/Rep)

# **Tommy Page**

#### FLASHMAKER!

Randy Irwin, MD/KPLZ, Seattle

It works in all dayparts!"

"Top 10 phones 18-34 females love it.

DEAL/INCO AT.

SIRE

"Whenever you <mark>close</mark> your eyes"

from the album "From The Heart"



							BREAKIN	GAI:
<b>FM10</b>	2 add	XL93	deb	25	<b>CK105</b>	28-24	KMEL	KG95
WTF)	( add	WCIL	deb	31	WRHT	<b>30-2</b> 6	KPLZ	KNOE
KFBC	add	WQGN	deb	36	KRBE	34-27	PWR96	KTMT
KFTZ	add	WLAN	deb	38	WHTO	37-34	KKRZ	103CIR
KYYY	add /	KAKS	deb	40			KCAQ	WJMX
WJLC	add						KAY107	Y102
							HOT95	Y97

Produced and Arranged by Guy Roche and Tommy Page. Management: Ray Anderson Entertainment.

# Bee Gees

"When he's gone" from the album "High Civilization"

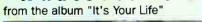
WFMF	add		Y100	21-18	BREAKING A	T:
KSMB	add		G105	32-27	WBLI	
			WGTZ	32-29	WBBQ	
KISR	deb	37	WQGN	35-29	WERZ	
WHTO	deb	40	WGRD	34-30	KF95	
			WWFX	36-33	KQIZ	
			KAKS	39-33	HOT95	
					KG95	
					KTMT	





# Gardner Cole

"Whatever It takes"





get ready to get

KRNQ	add	BREAKIN	IG <mark>AT:</mark>
KTRS	add	Q102	KCAQ
		Q105	KYRK
HOT94.9	deb 28	FM102	WQID
		KOY	WFMF
SLY96	22-17	B95	WPRR
KLUC	25-21		
KKMG	32-28		

Produced by Gardner Cole and James Newton Howard.

SEA

KTRS WCGQ



#### "SEAL"

the debut single from the forthcoming album



# **AN OBVIOUS HIT RECORD!**

**ON OVER 150 TOP 40s!** 17% TOP 10! 59% TOP 20! MOVES: 41% MOVE 4 OR MORE! AVG. MOVE: 3.85! **TREMENDOUS CALL-OUT!** 24-21 HITS TOP FIFTY SINGLES! **MTV BREAKOUT!** VH-1 ADD!

ATTS

WAVELENGTH

Four strong debuts on this week's new Requests chart: Jesus Jones, Poison (this one is much bigger than you think), Scorpions and Escape Club. See Page 26 for the complete HOT94.7 The picture..... Chicago update shows little or no action this week. Management is deciding whether or not to increase the financial pool to better compensate its candidate of choice. (Ed note to station management: Chicago, big city, key station, up the bucks, thank Stay tuned..... At you.) presstime, Shadow Steele's short-term deal with Z100 New York was in the process of being negotiated into a longer, more formal arrangement. Look for him to continue his midday shift and possibly to gain other responsibilities ..... And speak-

#### by Lenny Beer & Mike Murphy

ing of New York, what was MOJO leader Scott Shannon doing on KIIS-FM LA on Memorial Day sharing the mike with Magic Matt under the moniker of Steve Kushner ..... Also in lala: new station debuts. MARS-FM (formerly K-Surf), playing Post Modern and dance with ex-KROQ personality Freddy Snakeskin as PD. Unfortunately, their signal sucks and we can't hear it here in the Valley. Hence, we have no comment on how it sounds ..... Special note to programmers. Why aren't more of you playing Marc Cohn? It has Requests, Callouts, Zillions of Top Tens, Great Hot Reports, Adult Appeal — all those things you supposedly look for !!!!!..... Will KLF be as big as EMF and start a whole new "F" thing?..... Scott Chase joins MIX96 Tampa, crossing the street from the PWRPIG ..... KQHT Grand Forks names Jay Murphy as MD..... And what the hell is going on at KMEL SF? More lawsuits, more newspaper coverage, more whining about "AIR fixing" with three of their guys placing in the top four -GEESH!..... Pomo crossovers are becoming the rage: REM, Divinyls, Lenny Kravitz, EMF, Simple Minds and this week's coverboys Jesus Jones are all scoring big. Next up? Howzabout PLG's the La's, Mer-Material Issue. curv's Sire/WB's SEAL and Capitol's School of Fish?..... (Editor's aside: Bad joke needed for filler during holiday week - What's the worst part of being an aetheist? No one to talk to when

getting head.).....Blowin' In The Wind: Jim Fox, Connie Breeze and BJ Hunter..... Here's a photo of the Jetsons. We thought you'd enjoy it as much as we enjoyed writing this drivel.



HITS June 3, 1991

### **STEELHEART** "i'll never let you go (angel eyes)"

**OVER 400,00 SOLD!** FLASHMAKER! 49 43 HITS TOP FIFTY SINGLES! 28% TOP 10! **TOP 5 DIAL MTV!** 

**MTV ACTIVE! ON OVER 110 TOP 40s! Z100! WPHR! WZPL!** 



### TRIXTER "surrender"

WKRQ and

MECHANIC DIAL MTV OVER 600,000 UNITS SOLD FLASHMAKER! ON OVER 70 TOP 40s

KE95	350	A. Bernel	1.24.70 11	IN STUDY	
KTUX		Y14	deb 21	x1.93	
WEON KIKX	add	WTBX	04sb 32	KATM	
KORX: C	DDR	2WOID	deb 32	WPST	
KYYY	360 - C	KNIN.	delu 24	WGRD	
K293	add .	NUPPE	deb 35	WHTO	
WBXX -	ac.4	KNOE	deb 37	WKRZ	
WPFR	200	WWFX	deb 37	KAY 107	
Mar I and A and A		and the second second	10 N O		

# LONDONBEAT

"a better love"



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radioactive
ANXIOUS
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**GOLD LP!** 41-37 HITS TOP FIFTY SINGLES! **43 HITS TOP FIFTY ALBUMS! OVER 185 TOP 40s STRONG!** MOVES: 45% - 4 POINTS OR MORE!

**MAJORS: B97** add KXYQ add HOT102 deb 26 WAPE deb 29 B104 20-15 PWR99 20-17 23-18 KRBE 24-21 KEGL KIIS 25-22 27-23 KISN WKBQ 30-24 27-24 Y108 WXKS 32-28



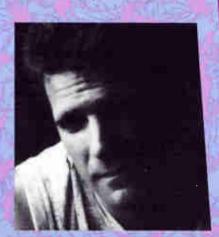
# **GLENN FREY**

"part of me, part of you"

THELMA & LOUISE" CRITICALLY ACCLAIMED!

EXCELLENT CALL OUT! GREAT MOVES B941 KXYQI KISNI KHMXI WGTZI

VH-1 DEVELOPMENT! 34% OF STATIONS MOVE ON OVER 90 TOP 40s1 4 POINTS OR MORE!





1

# Y GRANT

EVERY HEARTBEAT," THE NEW SINGLE FROM THE SMASH ALBUM HEART IN MOTION

[76021 6321 1/4/2]

11

EVERY HEARTBE

TODUCED BY BROWN PARAMETER OF THE PRODUCTIONS EXECUTIVE PRODUCERS: AMY GRANT and MIC

VITAL.

IESERVED,