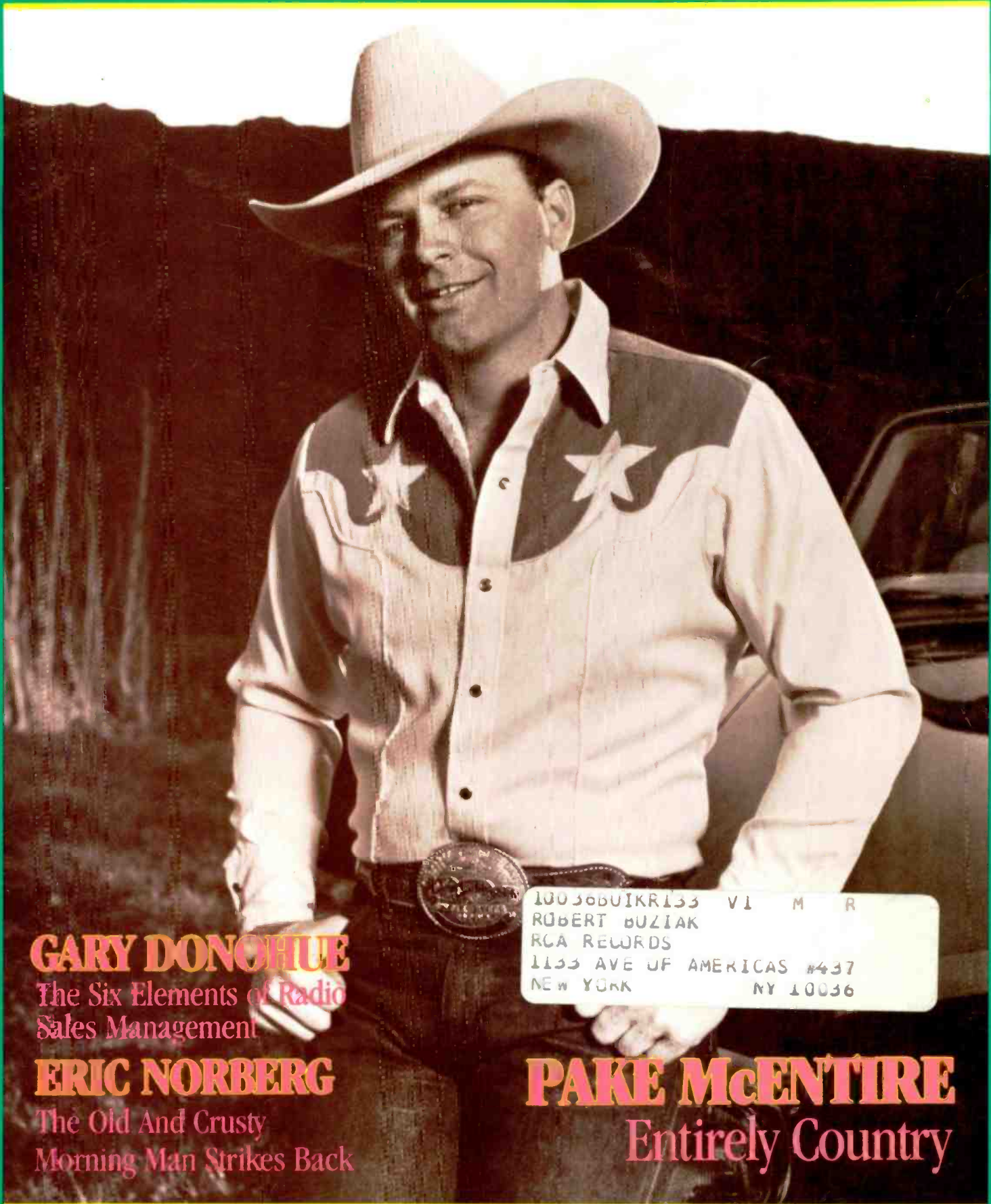


the GAVIN REPORT



GARY DONOHUE

The Six Elements of Radio
Sales Management

ERIC NORBERG

The Old And Crusty
Morning Man Strikes Back

10036BUIKR133 VI M R
ROBERT BUZIAK
RCA RECORDS
1133 AVE OF AMERICAS #437
NEW YORK NY 10036

PAKE McENTIRE

Entirely Country

TALKING HEADS

HAVE A



WILD WILD LIFE

THE NEW SINGLE FROM THE FORTHCOMING ALBUM

TRUE STORIES

PRODUCED AND

PERFORMED BY

TALKING HEADS

MUSIC BASED ON THE

WARNER BROS. MOTION PICTURE

TRUE STORIES



Editor: Dave Sholin

Station Reporting Phone (415)392-7750

Reports accepted Mondays at 8AM through 11AM Wednesdays



MOST ADDED

▲ TOP NEW AIRPLAY

▲ GENESIS

Throwing It All Away
(Atlantic)
154 Adds

VAN HALEN

Love Walks In
(Warner Bros.)
79 Adds

ROBERT PALMER

I Didn't Mean To Turn You On
(Island)
76 Adds

CERTIFIED

RUN DMC
Walk This Way
(Profile)

LOVERBOY
Heaven In Your Eyes
(Columbia)

RECORD TO WATCH

ANITA BAKER
Sweet Love
(Elektra)

2W LW TW

2.	2.	1.	MADONNA - Papa Don't Preach (Sire/Warner Bros.)
5.	3.	2.	STEVE WINWOOD - Higher Love (Island/Warner Bros.)
1.	1.	3.	Peter Cetera - Glory Of Love (Full Moon/Warner Bros.)
6.	5.	4.	Belinda Carlisle - Mad About You (IRS/MCA)
8.	6.	5.	Jermaine Stewart - We Don't Have To Take Our Clothes Off (Arista)
14.	7.	6.	LIONEL RICHIE - Dancing On The Ceiling (Motown)
15.	9.	7.	BANANARAMA - Venus (London/PolyGram)
9.	8.	8.	Wham! - The Edge Of Heaven (Columbia)
16.	12.	9.	BERLIN - Take My Breath Away (Columbia)
12.	11.	10.	MICHAEL MCDONALD - Sweet Freedom (MCA)
--	22.	11.	HUEY LEWIS & THE NEWS - Stuck With You (Chrysalis)
23.	14.	12.	TIMEX SOCIAL CLUB - Rumors (Jay)
19.	15.	13.	MIAMI SOUND MACHINE - Words Get In The Way (Epic)
3.	4.	14.	Rod Stewart - Love Touch (Warner Bros.)
4.	10.	15.	Peter Gabriel - Sledgehammer (Geffen)
34.	26.	16.	GLORIA LORING & CARL ANDERSON - Friends And Lovers (Carrere/CBS)
24.	19.	17.	Mike & The Mechanics - Taken In (Atlantic)
27.	23.	18.	GLASS TIGER - Don't Forget Me (When I'm Gone) (Manhattan)
28.	21.	19.	REGINA - Baby Love (Atlantic)
18.	17.	20.	Jeffrey Osborne - You Should Be Mine (A&M)
7.	13.	21.	Genesis - Invisible Touch (Atlantic)
17.	20.	22.	Outfield - All The Love In The World (Columbia)
26.	24.	23.	Device - Hanging On A Heart Attack (Chrysalis)
30.	27.	24.	DAVID LEE ROTH - Yankee Rose (Warner Bros.)
32.	30.	25.	KLYMAXX - Man Size Love (Constellation/MCA)
36.	33.	26.	DOUBLE - Captain Of Her Heart (A&M)
35.	31.	27.	MONKEES - That Was Then, This Is Now (Arista)
39.	34.	28.	BILLY OCEAN - Love Zone (Jive/Arista)
--	35.	29.	DARYL HALL - Dreamtime (RCA)
--	38.	30.	RUN DMC - Walk This Way (Profile)
31.	29.	31.	John Cougar Mellencamp - Rumbleseat (Riva/PolyGram)
13.	16.	32.	Journey - Suzanne (Columbia)
--	40.	33.	PAUL MCCARTNEY - Press (Capitol)
--	--	34.	ZZ TOP - Velcro Fly (Warner Bros.)
10.	18.	35.	Kenny Loggins - Danger Zone (Columbia)
29.	32.	36.	Gavin Christopher - One Step Closer (Manhattan)
--	37.	37.	Mary Jane Girls - Walk Like A Man (Motown)
--	--	38.	38 SPECIAL - Somebody Like You (A&M)
--	--	39.	LOVERBOY - Heaven In Your Eyes (Columbia)
21.	25.	40.	Andy Taylor - Take It Easy (Atlantic)

CHARTBOUND

VAN HALEN - Love Walks In (Warner Bros.)
THOMPSON TWINS - Nothing In Common (Arista)
BILLY JOEL - A Matter Of Trust (Columbia)
JANET JACKSON - When I Think Of You (A&M)

Reports Adds On Chart

170	79	76	15
136	15	101	20
128	73	47	8
121	73	41	7

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Last week's number one Urban record is on the move A/C as a number of Top 40 stations jump on the Bakerwagon.

SPIRIT IN THE SKY



Ready for a national explosion,
and here's why!

KWK #31-25 WMMS #38-33
JOHN GORMAN....“Surprise hit of the summer. It drove
our phone operators crazy.”

KKRZ #28
SEAN LYNCH....“Instant phone reaction. ALL Demos!

WPHD #16-13
JOHN HAGER....“Airplay in Canada prompted a response
we couldn't ignore. When we added it, it just took off.”

WRNO #30
MIKE COSTELLO....“It's not often you hear a good re-make of
an “oldie,” but “Spirit In The Sky” falls in that category.”

KKBQ #17-13
JOHN LANDER....“Instant Phones! Showing sales action
after two weeks airplay.”



UP & COMING

Reports Adds On Chart ARTIST & TITLE

Reports	Adds	On	Chart	ARTIST & TITLE
121	4	75	42	HEART - If Looks Could Kill (Capitol)
115	48	64	3	PAUL SIMON - You Can Call Me Al (Warner Bros.)
114	16	50	48	STACEY Q - Two Of Hearts (Atlantic)
113	18	67	28	SIMPLY RED - Money\$ Too Tight (To Mention) (Elektra)
106	16	81	9	MICK JAGGER - Ruthless People (Epic)
102	4	54	44	CHAKA KHAN - Love Of A Lifetime (Warner Bros.)
97	17	55	25	EURYTHMICS - Missionary Man (RCA)
95	6	46	43	NU SHOOZ - Point Of No Return (Atlantic)
88	34	48	6	EL DEBARGE - Love Always (Gordy/Motown)
86	9	48	29	BRUCE HORNSBY & THE RANGE - Every Little Kiss (RCA)
80	76	3	1	*ROBERT PALMER - I Didn't Mean To Turn You On (Island)
77	30	44	3	AIR SUPPLY - Lonely Is The Night (Arista)
74	32	40	2	EDDIE MONEY - Take Me Home Tonight (Columbia)
73	30	36	7	FABULOUS THUNDERBIRDS - Wrap It Up (CBS)
70	4	40	26	PATTI LABELLE - Oh People (MCA)
62	1	27	34	HONEYMOON SUITE - What Does It Take (Warner Bros.)
55	13	36	6	SHEENA EASTON - So Far So Good (EMI America)
51	19	28	4	MOODY BLUES - The Other Side Of Life (PolyGram)
50	--	29	21	QUEEN - A Kind Of Magic (Capitol)
50	24	20	6	BEATLES - Twist And Shout (Capitol)
49	15	18	16	LISA LISA & CULT JAM WITH FULL FORCE - All Cried Out (Columbia)
49	18	31	--	BURNS SISTERS BAND - I Wonder Who's Out Tonight (Columbia)
48	14	20	14	JETS - Private Number (MCA)
47	2	38	7	SOUTHSIDE JOHNNY - Walk Away Renee (Atlantic)
45	45	--	--	*BOB SEGER - It's You (Capitol)
36	--	30	6	BOURGEOIS TAGG - The Perfect Life (Island)
36	34	1	1	*GTR - The Hunter (Arista)
32	3	27	2	NICK JAMESON - Weatherman (Motown)
30	2	17	11	STARSHIP - Before I Go (GrunT/RCA)
27	10	17	--	ONE TO ONE - Angel In My Pocket (Warner Bros.)
25	15	7	3	*ANITA BAKER - Sweet Love (Elektra)
25	9	16	--	*AMERICAN GIRLS - Goodbye And Amen (IRS/MCA)
23	2	16	5	KIM MITCHELL - Patio Lanterns (Atlantic)
23	21	1	1	*KENNY LOGGINS - Playing With The Boys (Columbia)
22	5	15	2	MODELS - Cold Fever (Geffen)
22	14	8	--	*ART OF NOISE - Paranoia (Chrysalis)
20	6	7	7	*NEW EDITION - Earth Angel (MCA)

Dropped: #28-Billy Joel, #36-Pet Shop Boys,
#39-Janet Jackson, Prince, Level 42, Limited Warranty, Isle Of Man.

INSIDE TOP 40 WITH DAVE SHOLIN

Lots of new and fairly new names on the Top 40 this summer, many making it into the top ten. **BERLIN** enters the winner's circle for the first time ever, with Hit Factor growth revealing plenty of strength...60% to 81%. **HUEY LEWIS** joins **MADONNA**, **LIONEL RICHIE** and **GENESIS** as the artists who made the fastest chart gains this summer. Hit Factor has jumped to 38% in only three weeks! Nevin Grant at CKOC takes it 34-16, Steve Kelsey WFBG 30-19, Bill Richards and Michael Foxx WNCI 28-22, Greg Husak KEEZ/FM 40-19, Jay Hall KBLQ 17-7, Rick Gillette and Chris Collins FM102 debut at #23.

DOUBLE adds a bit of muscle each week, now only three reports shy of 200. Top ten at **WEBE**, **WXIK**, **K104**, **WKDQ**, **Y94**, **KRRG**, **KFIV**, **OK95**, etc. and new on **KPUR**, **WLS**, **WNSL**, **WHHY**, **WWFX**, **WKNB**, etc. Pittsburgh loves the **MONKEES** as B94's Nick Ferrara lists it at number 5 and crosstown **WHTX** Keith

ABRAMS charts #11. That success story is being retold in Baltimore at B104 13-10, Schenectady 3WD 13-11, New Orleans B97 #5, Atlanta 94Q 26-16, Dallas KZPS 24-19, etc.

LOVERBOY appears headed to scoring one of their biggest hits in a while. 55 new believers including **KIXY**, **KZBB**, **WYTZ**, **KYYY**, **KKRC**, **KTAM**, **WLS**, **WSMT**, **B97**, **Y100**, **WBBQ**, **B106**, **KC101**, etc. First time over the 100 report mark for **STACEY Q**, but the power of this entry is evidenced by a big 27% Hit Factor. Already #1 for Bill Tanner at **WPOW**-Miami and top 5 at **KIIS**, **KATD**, **FM102**, **KWOD**, **KS103**, **KMEL**, etc. Scott Shannon debuts her at #20 with other big debuts in Fresno at **KMGX**, **Hattiesburg** **WHSY**, etc.

Second time around seems to be working for **SIMPLY RED**. Big move in L.A. at **KIIS/FM** 32-20, and 18 adds including **KEZY**, **KZHR**, **KIMN**, **KAFX**, **WLS**, **KDWB**, **Y100**, **WNFI**, **PRO/FM**, etc. Strong airplay growth for **EDDIE**

MONEY in all regions... new on **WCLG**, **WZON**, **K104**, **I95**, **WIFX**, **Q104**, **92X**, **WOAY**, **KDON**, **KZZO**, **KQLA**, **KHOK**, **Z104**, **KCPI**, etc.

Relative unknown artist to Top 40, **ANITA BAKER**, is most deserving of this week's Record To Watch mention. Currently top 20 at B95-Kansas City, **WKDQ**-Evansville, and B97-New Orleans, she's also tagged to a list of 15 impressive adds, among which are **WCGQ**, **WHYT**, **B104**, **G105**, **WPST**, **Z104**, **Q104**, **KATD**, **KDON**, **FM102**, etc. John Lander at 93Q-Houston, an early believer in **DOCTOR & THE MEDICS'** "Spirit In The Sky" keeps it moving 17-13... on at **WDBR**, **106X**, **Q99**, **WJET**, etc.

In order to improve the readability of our Up & Coming statistics, you'll note a revision in this week's presentation. I welcome your comments on this change and hope it makes your tracking of records an easier process.

The moon has music for those who listen.

ANDREAS VOLLENWEIDER
DOWN TO THE MOON



"Down To The Moon." FM 42255

The new album.

A new atmosphere of music
from Andreas Vollenweider.

Featuring the single,
"Night Fire Dance." 33-06155

The journey continues,
on CBS Records,
chrome Cassettes and
Compact Discs.

"DOWN TO THE MOON" TOUR 1986:

8/14 Merriweather Post Pavilion,
Washington, DC
8/15 Mann Music Center, Philadelphia
8/16 Finger Lakes, Rochester
8/17 O'Keefe Center, Toronto
8/19 Radio City, New York City
8/20 Great Woods, Boston
8/22 National Arts Center, Ottawa
8/23 Grand Theatre, Quebec City

8/24 St. Denis Theatre, Montreal
8/28 Performing Arts Center, Louisville
8/29 Music Hall, Cincinnati
8/30 State Theatre, Cleveland
8/31 Pine Knob, Detroit
9/1 Poplar Creek, Chicago
9/3 Northrup Auditorium, Minneapolis
9/4 Oriental Theatre, Milwaukee
9/5 Music Hall, Kansas City

9/6 Red Rocks, Denver
9/22 The Orpheum, Vancouver
9/23 Opera House, Seattle
9/27 Greek Theatre, Berkeley
9/29 Greek Theatre, Los Angeles
9/30 Greek Theatre, Los Angeles

Additional dates to be announced.

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Research:
Keith Zimmerman
Lisa Smith
Betty Hollars



Hit Factor is a percentage of stations playing a record which also have it Top 20.
ie: 100 stations playing the record—60 stations have it in their Top 20—Hit Factor = 60%.

Total reports this week 298 Last Week 293

ARTIST	TITLE	LABEL	Reports	Adds	STATIONS CHARTED				Uncharted	HIT FACTOR	Weeks
					1-5	6-10	11-20	20-30			
STEVE WINWOOD - Higher Love (Island/Warner Bros.)			291	1	150	99	30	4	7	95%	10
H.LEWIS & NEWS - Stuck With You (Chrysalis)			288	9	2	10	99	133	35	38%	3
MADONNA - Papa Don't Preach (Sire/Warner Bros.)			287	--	274	9	3	--	1	99%	8
LIONEL RICHIE - Dancing On The Ceiling (Motown)			287	2	30	110	118	25	2	89%	5
BERLIN - Take My Breath Away (Columbia)			283	6	31	81	118	39	8	81%	9
BANANARAMA - Venus (London/PolyGram)			271	3	40	98	104	21	5	89%	7
PETER CETERA - Glory Of Love (Full Moon/W.B.)			268	--	250	17	1	--	--	100%	11
DARYL HALL - Dreamtime (RCA)			260	19	--	--	18	74	149	6%	3
MICHAEL McDONALD - Sweet Freedom (MCA)			258	1	31	71	108	38	9	81%	10
WHAM! - The Edge Of Heaven (Columbia)			251	--	45	114	79	13	--	94%	7
GLASS TIGER - Don't Forget Me (Manhattan)			244	10	2	5	60	111	56	27%	6
BILLY OCEAN - Love Zone (Jive/Arista)			244	28	--	--	13	98	105	5%	4
BELINDA CARLISLE - Mad About You (IRS/MCA)			241	--	121	98	16	3	3	97%	14
MIAMI SOUND MACHINE - Words Get... (Epic)			239	6	19	41	124	37	12	76%	10
LORING & ANDERSON - You Should... (Carrere/CBS)			232	26	19	23	50	77	37	39%	6
JERMAINE STEWART - We Don't Have... (Arista)			231	--	132	78	16	4	1	97%	13
MIKE & THE MECHANICS - Taken In (Atlantic)			216	1	6	22	95	72	20	56%	8
TIMEX SOCIAL CLUB - Rumors (Jay)			213	11	60	42	69	21	10	80%	9
REGINA - Baby Love (Atlantic)			212	11	9	23	59	77	33	42%	10
THE MONKEES - That Was Then... (Arista)			208	11	2	3	38	80	74	20%	7
PAUL McCARTNEY - Press (Capitol)			204	22	--	--	1	48	133	--	3
RUN DMC - Walk This Way (Profile)			201	36	--	10	27	56	72	18%	4
KLYMAXX - Man Size Love (MCA)			200	8	--	7	39	90	56	23%	7
DOUBLE - Captain Of Her Heart (A&M)			197	22	5	11	28	75	56	22%	9
ZZ TOP - Velcro Fly (Warner Bros.)			184	22	--	1	5	47	109	3%	4
DAVID LEE ROTH - Yankee Rose (Warner Bros.)			183	12	12	26	48	65	20	46%	7
LOVERBOY - Heaven In Your Eyes (Columbia)			182	55	--	--	2	27	98	1%	3
DEVICE - Hanging On A Heart Attack (Chrysalis)			175	1	2	13	62	67	30	44%	10
VAN HALEN - Love Walks In (Warner Bros.)			170	79	--	--	1	14	76	--	2
38 SPECIAL - Somebody Like You (A&M)			140	11	--	3	16	39	71	13%	5
THOMPSON TWINS - Nothing In Common (Arista)			136	15	--	--	3	17	101	2%	4
MARY JANE GIRLS - Walk Like A Man (Motown)			135	1	--	--	16	45	73	11%	6
BILLY JOEL - A Matter Of Trust (Columbia)			128	73	--	--	--	8	47	--	2
HEART - If Looks Could Kill (Capitol)			121	4	--	--	9	33	75	7%	5
JANET JACKSON - When I Think Of You (A&M)			121	73	--	1	--	6	41	--	2
STACEY Q - Two Of Hearts (Atlantic)			114	16	7	9	15	17	50	27%	5

NORTHEAST

HAMILTON, ON(NEVIN GRANT-CKOC) Regina, Triumph, Daryl Hall, Klymaxx, Glass Tigr, Mike & M., A.of Noise.
TORONTO, ON(BOB SAINT-CFTR) Loring/And, Berlin, Bananarama, H.Lewis.
BOSTON, MA(WHITE/O'CONNELL-WXKS/FM) No Report, Frozen.
CAPE COD, MA(McDONALD/McVIE-WKPE) R. Palmer, Stacey Q, Genesis, GTR.
PROVIDENCE, RI(TOM CUDDY-PRO/FM) Genesis, Janet Jax., Eurythmics, DeBarge, Seger, S. Red.
KEENE, NH(BERNIE HARTNETT-WKNE/FM) Loring/And, D.L.Roth, Genesis, GTR, Paul Simon, Bricklin, DeBarge, Double.
RUMFORD, ME(RIVERS/PERRY-WMR) B. Joel, Genesis, Timex S.C..
BANGOR, ME(TONY PERKINS-WZON) GTR, E.Money, Boys/Cry, R. Palmer, Seger, Genesis, Alvin Lee.
ELLSWORTH, ME(TIM MOORE-WKSQ) H.Lewis, D.L.Roth.
BANGOR, ME(JIM LEVEN-WWFX) Double, Ocean, Genesis, ZZ Top.
BURLINGTON, VT(DENA YASNER-95XXX) Genesis, Fab TB'S, B. Joel, Seger, Moody B's, Easton, R. Palmer, Jets.
BURLINGTON, VT(THOM RICHARDS-Q99) Fab TB'S, B. Joel, Genesis, Stacey Q, Seger, Air Supply.
HARTFORD, CT(MIKE WEST-WTIC/FM) Genesis.
WILLIMANTIC, CT(DAVE EVAN-WILI/FM) One To One, Janet Jax., Air Supply, Seger, ZZ Top, DeBarge, E.Money.
NEW HAVEN, CT(STEF RYBAK-KC101) Genesis, Lisa Lisa, ZZ Top, Loverboy.
WESTPORT, CT(STORM N. NORMAN-WEBE/FM) Lightfoot, T.Twins, Paul Simon, Seger, Genesis, Beatles.
NEW YORK, NY(SCOTT SHANNON-Z100) Janet Jax., DeBarge.
HAMPTON BAYS, NY(ROB POULIN-WWHB) R. Palmer, 5 Star, Jarreau, Genesis, It Bites, Daryl Hall, Seger, Van Halen.
SCHENECTADY, NY(JIM WALSH-3WD) Genesis, Seger.

THE ART OF NOISE
with MAX HEADROOM 12
"paranoimia"

MAX-IMIZE
YOUR RADIO STATION.

Chrysalis

POUGHKEEPSIE, NY(BOB WEIL-WSPK/FM) B. Joel, Genesis, DeBarge, Van Halen, Anita Bakr, GTR, Stacey Q.
UTICA, NY(MAC/ANDREWS-WNYZ) Air Supply, B. Joel, Van Halen, Anita Bakr, Paul Simon, Genesis.
UTICA, NY(JIM REITZ-WRCK) Genesis, B. Joel, R. Palmer, Jets, Lisa Lisa, Easton.
BINGHAMTON, NY(DON MORGAN-WAAL/FM) Miami S.M., Timex S.C., Berlin, ZZ Top, Genesis.
BUFFALO, NY(ROGER CHRISTIAN-WBEN/FM) Janet Jax., Fab TB'S, Paul Simon, DeBarge, Genesis.

MID ATLANTIC

ASBURY PARK, NJ(PAT GILLEN-JLK/FM) No Report, Frozen.
TRENTON, NJ(TOM TAYLOR-WPST) Anita Bakr, GTR, Genesis, M. Jagger, R. Palmer, Seger, Paul Simon, Bricklin.
PITTSBURGH, PA(NICK FERRARA-B94) Janet Jax., Beatles, Genesis, Regina.
PITTSBURGH, PA(KEITH ABRAMS-WHTX) No Report, Frozen.
ERIE, PA(JIM COOK-WJET) Ocean, B. Joel, Chaka Khan, 38 Special, Van Halen, McCartney.
ERIE, PA(BILL SHANNON-K104) Ocean, Seger, Sexton, E.Money, Janet Jax., Alphaville.
ALTOONA, PA(STEVE KELSEY-WFBG) Air Supply, Janet Jax., Genesis, Jarreau, Anita Bakr, D.Foster, N.Diamond.
WASHINGTON, DC(KAGHAN/DEMPSEY-B106) Genesis, Van Halen, Loverboy.
BALTIMORE, MD(KINGSTON/KRONTHAL-B104) Stacey Q, Anita Bakr, Genesis.
OCEAN CITY, MD(J.J. "HITMAN" MCKAY-100KHI) McCartney, Janet Jax., M. Jagger, H.Suite, B. Joel, Moody B's, Models, STAN BUSH.
NORFOLK, VA(MARY ANN RAYMENT-WNVZ) Mellencamp, Device.
SANFORD, NC(BILL FREEMAN-WFJA) DeBarge, Burns Sis., Janet Jax., GTR, B. Joel, Genesis, One To One.
DURHAM/RALEIGH, NC(CINDY WRIGHT-G105) Genesis, Glass Tigr, Janet Jax., Anita Bakr, Gw.Guthrie.
SHELBY, NC(ANDY FOSTER-WXIK) B. Joel, R. Palmer, Glass Tigr, N.Jameson, N.Diamond, Keep/Dark, Lisa Lisa.
CHARLOTTE, NC(JACK DANIEL-WBCY) Eurythmics, B.Hornsby, Janet Jax., Seger, R. Palmer, Van Halen.
CHARLOTTE, NC(REGGIE BLACKWELL-WROQ) Genesis, DeBarge, Lover Spks, R. Palmer, Jets.
FAIRMONT, NC(BILL SELLARS-WZYZ) Genesis, B. Joel, D.Twilley, R. Palmer, Burns Sis..
CHARLESTON, SC(ROGER GAITHER-WKQB/FM) A.of Noise, Genesis, B.Hornsby, INXS, K.Loggins, Fab TB'S.
FLORENCE, SC(GREEN/BOSWELL-106X) Seger, B. Joel, Genesis, B.Monkeys, M. Jagger, Am. Girls, Burns Sis., R. Palmer.
CHERAW, SC(JAY LEWIS-WPDZ) Van Halen, Paul Simon, T.Twins, B. Joel, Air Supply, Moody B's, Genesis.
KINGSTREE, SC(GREG KNOP-WKSP) GTR, One To One, R. Palmer, Atanas, Alvin Lee, Run DMC, M. Persons, Keel.
MYRTLE BEACH, SC(LINDA KING-WKZQ) Boys/Cry, Eurythmics, Van Halen, Seger, R. Palmer, Jets, Fab TB'S, Genesis.
GREENVILLE, SC(TOMMY SMITH-WANS/FM) Easton, Genesis, Air Supply, Van Halen, Seger, Eurythmics.

SOUTHEAST

ATLANTA, GA(JEFF McCARTNEY-94Q) Eurythmics, Janet Jax., Van Halen, Paul Simon, Seger, B.Hornsby.
ROME, GA(DANNY HOWARD-WQTU) R. Palmer, Glass Tigr, Chaka Khan, Eurythmics, M. Jagger, Seger, Genesis.
SWAINSBORO, GA(BARRY STEWART-WGKS/FM) DeBarge, Van Halen, E.Money, B. Joel, M. Jagger, Air Supply, GTR, Run DMC, Burns Sis., Paul Simon, Genesis, Seger.
VIDALIA, GA(MELODI GARRETT-98Q) H.Lewis, M. Persons, McCartney, Genesis, Alvin Lee, R. Palmer, Boys/Cry, S. Ridgway, Atanas.
ATHENS, GA(DAN MURRAY-WAGO) No Report, Frozen.

AUGUSTA, GA(BRUCE STEVENS-WBBO) DeBarge, Fab TB'S, R. Palmer, Moody B's, Janet Jax., Loverboy, Genesis, Van Halen.
FT.VALLEY/MACON, GA(NATHAN HALE-WQBZ) R. Palmer, Loverboy, One To One, McCartney, Genesis, Beatles.
HINESVILLE, GA(SHANNON WEST-WBLU) Jarreau, Genesis, D.Foster, GTR, A.of Noise.
VALDOSTA, GA(STEVE SUTTON-WLGA) Loverboy, Easton, Eurythmics, Ocean, Van Halen, Janet Jax., Loring/And.
COLUMBUS, GA(ALAN DU PRIEST-WCGQ) Genesis, Anita Bakr, Stacey Q, E.Grant, Nu Shooz, Van Halen.
DAYTONA BEACH, FL(TONY MANN-WNFI) ZZ Top, S. Red, McCartney, Vandross, Loverboy.
TALLAHASSEE, FL(RICH STEVENS-Z103) Genesis, K.Loggins, Van Halen.
PANAMA CITY, FL(JEFF DAVIS-WPFM) Jets, K.Loggins, Van Halen, Genesis, Loring/And, Janet Jax..
FT.WALTON BEACH, FL(MIKE BRIDGES-WFTW/FM) B.Joel, Anita Bakr, R. Palmer, Paul Simon, DeBarge, Air Supply.
PENSACOLA, FL(J.D. NORTH-WJLQ/FM) Van Halen, B.Joel, Genesis, DeBarge.
GAINESVILLE, FL(JERI BANTA-WYKS) Paul Simon, Ocean, Janet Jax., Loverboy, M. Jagger.
MIAMI, FL(FRANK AMADEO-Y100) S. Red, Genesis, N.Edition, Loverboy, A.of Noise.
MIAMI, FL(MARK SHANDS-95INZ) Genesis, GTR, R. Palmer, 38 Special, E. Money, Beatles, M. Persons.
MIAMI, FL(BILL TANNER-WPOW/FM) J.J.& W.H., Lime, Lisa Lisa, 5 Star, Janet Jax., Gw.Guthrie, Loring/And, Trinere, N.Edition, H.& Davis.
TAMPA, FL(BOBBY RICH-Q105) Genesis, Beatles, Gw.Guthrie, DeBarge.

SOUTH

BIRMINGHAM, AL(RICH BAILEY-WKXX) Janet Jax., Genesis.
FAYETTE, AL(KELSEY SCOTT-WHKW) DeBarge, G.Benson, Jarreau, R. Palmer, Boys/Cry, D.Twilley, S. Ridgway, M. Jagger, B.Joel, Seger.
GADSDEN, AL(BILL ST. JOHN-Q104) Anita Bakr, A.of Noise, B.Hornsby, Fab TB'S, Genesis, E.Money.
MONTGOMERY, AL(RALEIGH/COLLINS-WHHY/FM) Run DMC, N.Edition, Van Halen, Double, B.Joel.
MOBILE, AL(MARK DAVID SAWYER-WABB/FM) No Report, Frozen.
JOHNSON CITY, TN(POTTER/TAYLOR-WQUT) Timex S.C., Loring/And, Genesis, Ocean, P.LaBelle, K.Loggins, B.Joel.
SPARTA, TN(BILL WINNINGHAM-WSMT) Van Halen, B.Joel, Loverboy, Genesis, Fab TB'S.
GREENVILLE, MS(DAN DIAMOND-WIQQ) H.Lewis, DeBarge, Van Halen, Paul Simon, Genesis.
TUPELO, MS(LISA LANDAU-KZ103) R. Palmer, Janet Jax., Genesis, Loverboy, DeBarge, Seger.
HATTIESBURG, MS(WAYNE MICHAELS-WHSY/FM) Double, Run DMC, Paul Simon, DeBarge, R. Palmer, Genesis.
LAUREL/HATTIESBURG, MS(JIMMY BOYD-WNSL) Air Supply, D.L.Roth, Double, McCartney, Van Halen, Fab TB'S.
BILOXI, MS(BOB LIMA-WQID) Ocean, Paul Simon, Loverboy, Van Halen.
MCCOMB, MS(SARA KAY-WHNY) Loring/And, Klymaxx, Double, Monkees, Burns Sis., Paul Simon, Moody B's, Depeche M., R. Palmer, GTR.
STARKVILLE, MS(WILLIAMS/CROCKETT-WKOR) GTR, R. Palmer, Loverboy, Genesis, Van Halen, Seger.
JENKINS, KY(G.C. KINCER-WIFX) Heart, Air Supply, Starship, Chaka Khan, Am. Girls, E.Money, G.Benson, R. Palmer, DeBarge.
PADUCAH, KY(TONY RICHARDS-WDDJ/FM) Double, Alvin Lee, McCartney, R. Palmer, Loverboy, B.Joel, E.Money.
BOWLING GREEN, KY(DARRELL DUVALL-WBGN) Genesis, R. Palmer, D.Foster, Jarreau, B.Monkeys, Cure, Cheeters.
GLASGOW, KY(BEESLEY/DOSSEY-WOVO/FM) No Report, Frozen.
CENTRAL CITY, KY(STAN BARNETT-WKYA) E.Money, R. Palmer, GTR, Boys/Cry, Van Halen, Burns Sis..
NEW ORLEANS, LA(McGEE/ROLLING-B97) Beatles, Genesis, Loverboy.

HOUMA, LA(MARK KELLY-KCIL/FM) D.Foster, GTR, R. Palmer, G.Benson, 5 Star, Genesis, Klymaxx, E.Money, Van Halen, Cock Robin, Loring/And.
BATON ROUGE, LA(RICE/A.-WFMF) Ocean, Genesis, Run DMC.
BATON ROUGE, LA(MICHAEL ADAMS-WGGZ/FM) Berlin, A.Taylor.
MONROE, LA(LORI CLARY-KNOE/FM) B.Joel, Moody B's, Paul Simon, Anita Bakr, Eurythmics.
ALEXANDRIA, LA(CHRISTIE ATWOOD-KQID/FM) Genesis, Glass Tigr, Air Supply, K.Loggins, Whitney.

EAST CENTRAL

PINEVILLE, WV(RANDY PARKS-WWYO) Cheeters, R. Palmer, Mario, Van Halen, Atanas, Boys/Cry.
CHARLESTON, WV(HAMPTON/SPENCE-WVSR/FM) Genesis, Janet Jax., Ocean, Loring/And.
OAK HILL/BECKLEY, WV(JIM MARTIN-WOAY/FM) Genesis, Janet Jax., E.Money, Stacey Q.
MORGANTOWN, WV(JOHN DELANEY-WCLG/FM) B.Joel, E.Money, Seger, B.Hornsby, Paul Simon.
COLUMBUS, OH(RICHARDS/FOXX-WNCI/FM) Genesis, McCartney, Regina.
COLUMBUS, OH(COOK/HAINES-92X) Loverboy, Genesis, Janet Jax., Stacey Q, E.Money.
EL YRIA/CLEVELAND, OH(BENTLEY/EVAN-WBEA/FM) Regina, D.L.Roth.
CINCINNATI, OH(JIM FOX-Q102) Loring/And, 38 Special, Daryl Hall.
ANGOLA, IN(OSBORN/ST.JOHN-WLKI/FM) Loring/And.
RICHMOND, IN(RICK CASEY-K96) No Report, Frozen.
VINCENNES, IN(DANNY WAYNE-WRTB/FM) Paul Simon, Genesis, B.Joel, K.Loggins, Loverboy, Cheeters.
EVANSVILLE, IN(CHRIS SOUSA-WKDQ) N.Diamond, Air Supply, Moody B's, Paul Simon.
TERRE HAUTE, IN(MIKE ARNETT-WPFR) D.L.Roth, Neil Young, M. Jagger, D.Twilley, Am. Girls, Ocean.
ANN ARBOR, MI(BRENT ALBERTS-WIQB) ZZ Top, Berlin, Ocean.
DETROIT, MI(GARY BERKOWITZ-WHYT) N.Edition, Anita Bakr, Janet Jax., Seger.
LANSING, MI(MARK MALONEY-WVIC) Van Halen, Bananarama, Timex S.C..
JACKSON/LANSING, MI(ALIX/WEBSTER-WJXQ) Janet Jax., Van Halen, B.Joel, Klymaxx, Seger.
GRAND RAPIDS, MI(MIKE TINNES-WKLQ) D.L.Roth, Regina, Run DMC.
CADILLAC, MI(ROB MICHAELS-WATT) Models, Daryl Hall, Run DMC, ZZ Top, Loverboy, Burns Sis..
ALPENA, MI(DARRELL KELLEY-WHSB) Double, Seger, Timex S.C., Genesis, K.Loggins, Air Supply.
CHEBOYGAN, MI(MICHAELS/STEVENS-WQLZ/FM) Daryl Hall, Double, B.Joel, Run DMC, Paul Simon, Seger, Van Halen, Timex S.C., Ocean, Loverboy, DeBarge, Taffy.
PETOSKEY, MI(DENNIS MARTIN-WWPZ) Daryl Hall, Ocean, Monkees.

UPPER MIDWEST

CLEAR LAKE/MASON CTY, IA(CARLA KEIS-KZEV) GTR, Daryl Hall, E.Money, INXS, B.Hornsby, T.Dolby, Burns Sis..
FT.DODGE, IA(CAL BIERMAN-KKEZ) Daryl Hall, Ocean, ZZ Top, H.Lewis.
WATERLOO/C.RAPIDS, IA(JEFF CHRISTENSON-KOKZ) Genesis, Janet Jax., B.Joel, Moody B's, 38 Special, R. Palmer.
SIoux CITY, IA(SCOTT SHANNON-KSEZ/FM) B.Joel, R. Palmer, Paul Simon.
SIoux CITY, IA(PAT PAXTON-KGLI) 38 Special, Genesis, Van Halen, Double.
IOWA CTY/CEDAR RAPID, IA(JACOBSEN/NUGENT-KKRQ) H.Lewis, Heart.
CEDAR RAPIDS, IA(BRAD FUHR-KQCR/FM) Klymaxx, T.Twins, Timex S.C., Mellencamp.
CLINTON, IA(BILL WARNER-KNJY) Daryl Hall, Loring/And, R. Palmer, Atanas, M. Persons, Genesis, 38 Special.

DAVENPORT, IA(GYNNY O'HARA-KIHK) No Report, Frozen.
 KENOSHA, WI(TERRY HAVEL-WJZQ) No Report, Frozen.
 MILWAUKEE, WI(DENISE LAUREN-WKTI) Miami S.M., Van Halen, Run DMC, Ocean.
 MADISON, WI(JONATHAN LITTLE-Z104) Loring/And, Genesis, Anita Bakr, Van Halen, E.Money.
 GREEN BAY, WI(KIM BRADLEIGH-WKAU) ZZ Top, Genesis, Loverboy, McCartney.
 WAUSAU, WI(MIKE EDWARDS-WIFC/FM) Burns Sis., Genesis, R. Palmer, Run DMC, Timex S.C..
 STEVENS POINT, WI(BOULEY/STEFFEN-WSPT) Genesis, Easton, Loverboy, Janet Jax., T.Twins, Van Halen.
 LA CROSSE, WI(CHUCK KNIGHT-HIT105) Run DMC, Double, Daryl Hall, Glass Tigr, ZZ Top, Ocean.
 LA CROSSE, WI(GREER/CARR-WIZM/FM) M. Jagger, Loverboy, Fab TB'S, Loring/And, Daryl Hall, McCartney.
 EAU CLAIRE, WI(RICK JAMES-WBIZ) B.Joel, Run DMC, Janet Jax., Genesis, Paul Simon, Limited W..
 MINNEAPOLIS/ST.PAUL, MN(ANTHONY/MICHAELS-KDWB/FM) Genesis, Paul Simon, S. Red, R. Palmer.
 ROCHESTER, MN(DENNY FOSTER-KROC/FM) No Report, Frozen.
 MANKATO, MN(GARVIN/McCORMICK-KDOG/FM) Janet Jax., R. Palmer, Genesis, D.Foster, Air Supply, B.Joel, H.L.Summer, Paul Simon.
 MANKATO, MN(GREG HUSAK-KEEZ/FM) Regina, Loring/And, B.Joel, Genesis, T.Dolby, Burns Sis..
 ALBERT LEA, MN(PAUL JOHNSON-KCPI/FM) B.Joel, Fab TB'S, E.Money, Lisa Lisa, Burns Sis., Genesis.
 ST. CLOUD, MN(PATTON/WAKEFIELD-KCLD/FM) Timex S.C., T.Twins, Air Supply, Loverboy, Paul Simon, Level 42, B.Joel.
 VERMILLION, SD(DEAN RUSSELL-KVRF) Paul Simon, S. Red, E.Money, B.Joel, Moody B's, R. Palmer, GTR, D.Twilley.
 YANKTON, SD(RANDY KUSSMAN-KOHU/FM) GTR, Van Halen, Genesis, Janet Jax., Atanas, T.Twins.
 SIOUX FALLS, SD(CHARLIE O'DOUGLAS-KKRC) McCartney, Ocean, Janet Jax., Genesis, Van Halen, Loverboy, Run DMC.
 ABERDEEN, SD(SCOTT DANIELS-KQ95) ZZ Top, Boys/Cry, Genesis, Jarreau, Burns Sis., GTR.
 RAPID CITY, SD(McDANIEL/AUSTIN-KGGG/FM) H.Lewis, J.Browne, Heart.
 RAPID CITY, SD(SHERWYN/KALLAWAY-KKLS/FM) Genesis, Double, Lover Spks, Berlin.
 FARGO/MOORHEAD, ND(MAIN/PALMER-Y94) Regina, Monkees, N.Jameson, Seger, Loverboy, Genesis.
 GRAND FORKS, ND(NORTH/RIGHT-KKXL/FM) Loring/And, Glass Tigr, Ocean, Run DMC, 38 Special, Van Halen.
 BISMARCK, ND(BRANNAN/HARDT-KFYR) Ocean, Genesis, Air Supply.
 BISMARCK, ND(BOB BECK-KYYY/FM) Loverboy, Fab TB'S, GTR, Van Halen, Stacey Q, Regina, Monkees.
 MINOT, ND(SCOTT MEYER-KIZZ) McCartney, Run DMC, Loring/And.
 DE KALB, IL(LEW WHITE-WDEK/FM) T.Twins, R. Palmer, Easton, Paul Simon, Wild Blue, J.Osborne, B.Joel.
 JOLIET, IL(BOB WEBER-WLLI) Regina, Fab TB'S, Van Halen, Moody B's.
 CHICAGO, IL(JEFFRIES/KELLY-WY TZ) Genesis, Janet Jax., R. Palmer, Seger, Loverboy.
 CHICAGO, IL(CHUCK CRANE-WLS/AM) Genesis, Double, Loverboy, Miami S.M., S. Red, McCartney.
 CHICAGO, IL(JOE BOHANNON-B96) Janet Jax., Genesis, R. Palmer.
 FREEPORT, IL(JIM READEKER-WXXQ) ZZ Top, Boys/Cry, Ocean, Van Halen, Paul Simon, Genesis, R. Palmer.
 ROCKFORD, IL(WALKER/ANTHONY-WYBR) ZZ Top, B.Joel, Genesis, R. Palmer.
 ROCKFORD, IL(BRILL/DENT-WZOK) Loring/And, Ocean, Janet Jax., Easton, Loverboy, Van Halen, Eurythmics.
 GALESBURG, IL(HEATH/SHAVER-WGBQ/FM) R. Palmer, Monkees, Paul Simon, T.Dolby, Jarreau, Am. Girls, H.L.Summer.
 BLOOMINGTON, IL(JUSTIN/ROBBINS-WBNQ) Frozen.
 CHAMPAIGN, IL(McCANN/McKEIGHAN-WLRW/FM) R. Palmer, Fab TB'S, Double, Genesis, Van Halen.

SPRINGFIELD, IL(GREG LAWLEY-WDBR) Genesis, Fab TB'S, Loring/And, R. Palmer, Jets, K.Loggins, Seger, GTR, Boys/Cry.
 FAIRFIELD, IL(TOM LAVINE-WFIW) S. Red, Run DMC, Boys/Cry, Air Supply, R. Palmer, B.Joel, Loverboy, Fab TB'S.
 CARBONDALE, IL(TONY WAITEKUS-WCIL/FM) Miami S.M., M.McDonald.

CENTRAL

KIRKSVILLE, MO(JEFF ALLEN-KTUF) Run DMC, B.Joel, Christian, K.Loggins, Paul Simon, Genesis, Doc.&Medic, R. Palmer.
 EAST PRAIRIE, MO(GREG LANDIS-KYMO) Genesis, Bananarama, Beatles, Daryl Hall.
 KANSAS CITY, MO(PERUN/BARBER-KBEQ) N.Edition, Genesis.
 JEFF.CITY/COLUMBIA, MO(BRIAN MILLER-KTXY) ZZ Top, Loverboy, Genesis, Janet Jax., Paul Simon.
 WAYNESVILLE, MO(KEVIN BARTON-KFBD) Run DMC, Daryl Hall, Genesis, Fab TB'S, ZZ Top, K.Loggins, A.of Noise.
 MANHATTAN, KS(WAGNER/WILSON-KQLA/FM) Janet Jax., K.Loggins, Loverboy, D.Foster, Loring/And, E.Money.
 TOPEKA, KS(KEVAN RABAT-KDVV/FM) No Report, Frozen.
 TOPEKA, KS(ROGER HEATON-WIBW/FM) Double, D.L.Roth.
 KANSAS CITY, MO(LORRIN PALAGI-KBKC/FM) Frozen.
 PITTSBURG, KS(BELL/PORTER-KQWK/FM) Genesis, Seger, Loverboy, K.Loggins, GTR.
 HOISINGTON, KS(BIEKER/ATKINSON-KHOK) Genesis, R. Palmer, B.Joel, Jets, Double, Fab TB'S, Van Halen, E.Money.
 HAYS, KS(JACK CREES-KJLS) Atanas, Beatles, T.Twins, Lamarca, Lisa Lisa, One To One, Christian, D.Twilley.
 OMAHA, NE(TOM MIKKELSEN-KGOR) D.L.Roth, L.Richie.
 NORFOLK, NE(DOUG KOEHN-KNEN) Janet Jax., B.Joel, Timex S.C., Loring/And, Genesis, Jarreau.
 GRAND ISLAND, NE(BRADEE/GORDON-KSYZ/FM) Janet Jax., B.Joel, Fab TB'S, Air Supply, Moody B's, Nu Shooz, Van Halen, Double.
 KEARNEY, NE(RICK JEFFREY-KQKY/FM) Van Halen, B.Joel, Loverboy.
 MCCOOK, NE(CARTWRIGHT/TAPIA-KZMC) H.Lewis, T.Twins, Ocean, Models, One To One, Am. Girls.
 EL DORADO, AR(DAN MURPHY-KLBQ/FM) R. Palmer, DeBarge, Boys/Cry, B.Joel, Alvin Lee, Van Halen, Genesis, M. Persons.
 SEARCY, AR(JIM DONNELLY-KSER/FM) McCartney, Klymaxx, Daryl Hall, E.Money, D.L.Roth, GTR.
 LITTLE ROCK, AR(MARK MC CAIN-KKYK) D.L.Roth, L.Richie.
 FAYETTEVILLE, AR(ALAN/BURNETT-KKEG) Run DMC, E.Money, D.Foster, Genesis.
 FT. SMITH, AR(JOHN O'DEA-KZBB/FM) Regina, Loverboy, Janet Jax., Genesis.

SOUTHWEST

LAWTON, OK(GARY MITCHELL-KMGZ) DeBarge, B.Joel, Double, Nu Shooz, Fab TB'S, R. Palmer.
 DALLAS, TX(SHOMBY/BUDANAURO-KZPS) Genesis, R. Palmer, Janet Jax..
 KILGORE, TX(ROBERTS/SCHMAL-KKTX) T.Twins, Keel, Janet Jax., Stacey Q, B.Joel, DeBarge.
 TYLER, TX(T.J. McKAY-KEYP) Van Halen, Loverboy, Seger, One To One, Christian, Loring/And.
 LUFKIN, TX(ERNIE BROWN-KAFX) Run DMC, Van Halen, S. Red, Eurythmics, M. Jagger, ZZ Top, Loverboy, McCartney, Genesis.
 WICHITA FALLS, TX(BECK/KAY-KNIN/FM) Run DMC, Stacey Q, Genesis, R. Palmer, K.Loggins, Fab TB'S, Lover Spks, S. Red, Janet Jax..
 KILLEEN/TEMPLE, TX(PAULA McCARTNEY-KIXS/FM) Janet Jax., Burns Sis., Seger, Paul Simon, Genesis, Double.
 WACO, TX(GLENN McGEE-KW TX/FM) Genesis, Mary Janes, Monkees, Easton, Loverboy, ZZ Top.
 SAN ANGELO, TX(JOHN RAYMOND-KIXY/FM) B.Joel, Beatles, Van Halen, Loverboy, Keel, Genesis.
 HOUSTON, TX(LANDER/HAMILTON-93Q) Ocean, Stacey Q, Beatles.

BEAUMONT, TX(MURPHY/JACKSON-B95) No Report, Frozen.
BRYAN, TX(CARL GIDEON-KTAM) McCartney, Air Supply, Nu Shooz, Paul Simon, Moody B's, Loverboy.
BRYAN, TX(BILL TURNER-KTAW/FM) D.Twilley, R. Palmer, Genesis, Van Halen, B.Joel, Paul Simon, B.Hornsby, GTR, Timex S.C..
BRYAN, TX(RICK WOODSELL-KKYS) ZZ Top, Van Halen, Air Supply, Loverboy, Genesis, G.Benson.
VICTORIA, TX(JAY ARENA-KVIC) 38 Special, B.Hornsby, B.Joel, Janet Jax., Burns Sis., Genesis, E.Money, R. Palmer.
LAREDO, TX(KIRK DAVIDSON-KRRG) Atanas, Jarreau, Seger, D.Foster, R. Palmer, Boys/Cry, ZZ Top, Van Halen, Loring/And, E.Money, Air Supply.
SAN ANTONIO, TX(HUNTER/CARRINGTON-Q96) T.Twins, Southside, Van Halen, McCartney, K.Loggins, Genesis, Beatles.
WESLACO, TX(ANNA DeHARO-KRGV) Lisa Lisa, Genesis.
AMARILLO, TX(KEITH RICHARDS-KAKS/FM) Genesis, Van Halen, Run DMC.
AMARILLO, TX(PATRICK CLARK-KPUR) Double, Lightfoot, Genesis, B.Hornsby.
ABILENE, TX(DOMINIC TESTA-KFMN) Genesis, Van Halen, GTR, Doc.&Medic, B.Joel, R. Palmer, Paul Simon, Models.
ODESSA/MIDLAND, TX(JOHN CLAY-KWES/FM) A.of Noise, N.Edition, J.J.& W.H., S. Red, ZZ Top.
PHOENIX, AZ(GUY ZAPOLEON-KZZP) A.of Noise, Lisa Lisa, Loverboy, Jets, Nicole, Genesis.
TUCSON, AZ(GILLIE/JOHNSON-KRQ) Genesis, Easton, Jets, T.Twins, B.Joel.
TUCSON, AZ(BEAU RICHARDS-KHYT) Gw.Guthrie, Van Halen, M. Jagger, Vandross, R. Palmer, DeBarge, Janet Jax., Southside, SOS Band, Starship, Fab TB'S.
ALBUQUERQUE, NM(ROYCE BLAKE-KIVA/FM) No Report, Frozen.
ALBUQUERQUE, NM(PAUL MARCU-KZSS) No Report, Frozen.
SANTA FE/ALBUQUERQUE, NM(ELAINE WERNER-KKSS/FM) Janet Jax., D.L.Roth.
CLOVIS, NM(ROCKY BURNETTE-KZZO/FM) Van Halen, B.Joel, Janet Jax., E.Money, Lisa Lisa, R. Palmer, Seger.
ALAMOGORDO, NM(TIM WEAVER-KINN A/F) McCartney, Double, Daryl Hall, Burns Sis., Run DMC.

ROCKY MOUNTAIN

BILLINGS, MT(CHARLIE FOX-KYYA) Janet Jax., E.Money, A.of Noise, K.Loggins, Genesis.
BILLINGS, MT(B.J. DONOVAN-KZLS) M. Jagger, Eurythmics, Janet Jax., Loverboy.
KALISPELL, MT(BARRY BENNETT-KBBZ/FM) Genesis, R. Palmer, E.Money, Beatles, Boys/Cry.
DENVER, CO(RANDY JAY-KIMN) B.Joel, S. Red, Ocean, Loverboy.
DENVER, CO(TODD CAVANAH-Y108) Daryl Hall, 38 Special.
DENVER, CO(DOUG ERICKSON-KPKE) Klymaxx, Genesis, Run DMC, S. Red, Janet Jax..
WINDSOR, CO(FRANSEN/DAVIS-KUAD/FM) Paul Simon, B.Joel, Cheeters, Alvin Lee, Burns Sis., B. Morter, Janet Jax., Beatles, Genesis, Moody B's, Loverboy.
GRAND JUNCTION, CO(STONE/JOHNSON-K-STAR) Paul Simon, K.Loggins, B.Joel, Air Supply, Seger, N.Diamond, Models, Eurythmics, Atanas, B. Morter, S. Ridgway.
CODY, WY(BRYAN SCOTT-KTAG) Paul Simon, 38 Special, Klymaxx, Stacey Q, Moody B's, Easton.
CASPER, WY(KELLY GORDON-KTRS) Paul Simon, R. Palmer, Fab TB'S, GTR, Janet Jax., Moody B's.
GILLETTE, WY(JOHN DERREK-KGWY/FM) B.Joel, Seger, Van Halen, K.Loggins, Moody B's, R. Palmer, E.Money, T.Dolby.
LEWISTON, ID(JAY MCCALL-KOZE) Seger, R. Palmer, K.Loggins, Genesis.
BOISE, ID(TOM EVANS-KIYS) Stacey Q, Eurythmics, A.of Noise, Genesis, Seger, S. Red, B.Joel, Janet Jax., GTR.
MOSCOW, ID(GARY CUMMINGS-KZFN) Janet Jax., Loverboy, E.Money, Air Supply, Am. Girls.

SALT LAKE CITY, UT(STONE/SMITH-KCPX/FM) Van Halen, Genesis, P.LaBelle, Beatles, Seger, Fab TB'S, GTR, B.Joel.
LOGAN, UT(JAY HALL-KBLQ) Genesis, Ocean, GTR, Double.
LOGAN, UT(MARK ROMAN-KVFM) Genesis, Van Halen, Run DMC, Air Supply, Glass Tigr, Lisa Lisa.
OGDEN, UT(PAUL WILSON-KJQ) Loverboy, McCartney, Hornsby/Range.
PROVO/SALT LAKE CITY, UT(KEITH GREER-KFMY) Fab TB'S, Seger, Genesis, Loverboy, Van Halen, B.Joel.

FAR WEST

LAKE TAHOE/RENO, NV(MICKEY LEES-KLKT) Heart, Run DMC, Janet Jax., B.Joel.
RENO, NV(KEN CARSON-KHTZ/FM) No Report, Frozen.
RENO, NV(JEFF RYAN-KWNZ/FM) Stacey Q, Van Halen, Air Supply, Genesis.
RENO, NV(GARY PAGE-KRZQ/FM) E.Money, Air Supply, Paul Simon, Run DMC, McCartney, Wax, R. Palmer.
LOS ANGELES, CA(MIKE SCHAEFER-KIIS/FM) Janet Jax., Eurythmics, Van Halen, Genesis, Lisa Lisa, A.of Noise.
CARLSBAD, CA(CLARK NOVAK-KKOS/FM) McCartney, Fab TB'S, Fire On B., One To One, Janet Jax..
SAN DIEGO, CA(MIKE PRESTON-KS103) No Report, Frozen.
SAN BERNARDINO, CA(SHAWN DEMORY-KGGI) Janet Jax., SOS Band, Run DMC, Beatles.
ANAHEIM, CA(CRAIG POWERS-KEZY) Loring/And, S. Red.
SANTA BARBARA, CA(JANE ASHER-Y97) Run DMC, ZZ Top, Van Halen, Eurythmics.
BAKERSFIELD, CA(DAVE KAMPER-KKXX/FM) Berlin, Mellencamp.
SAN LUIS OBISPO, CA(JOE COLLINS-KSLY/FM) P.LaBelle, Janet Jax., Paul Simon, Genesis, R. Palmer.
SANTA MARIA, CA(MARIA RUBIO-KXFM) No Report, Frozen.

THE ART OF NOISE
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LOMPOC/ SANTA MARIA, CA(JACKSON/NEWMAN-KRQK/FM) R. Palmer, 5 Star, M. Jagger, DeBarge, McCartney, A.of Noise.
FRESNO, CA(WALKER/DAVIS-KYNO) Genesis, Lisa Lisa, DeBarge, Daryl Hall, Beatles.
FRESNO, CA(BERRY/CARTER-KMGX) Lisa Lisa, S. Red.
MONTEREY/SALINAS, CA(KIRK CLIATT-KDON/FM) Anita Bakr, Janet Jax., Love/Money, Jets, T.Twins, E.Money.
SAN FRANCISCO, CA(RICHARD SANDS-KITS/FM) Miami S.M., Janet Jax..
SAN FRANCISCO, CA(RIVERS/NAFTALY-KMEL) Genesis, A.of Noise, DeBarge, Jets, Easton.
NAPA, CA(JEFFREY/DeFESI-KVYN/FM) T.Twins, GTR, Burns Sis., ZZ Top, DeBarge, B.Joel, Paul Simon.
SAN JOSE/LOS GATOS, CA(HARLOW/WEINSTEIN-KATD/FM) Genesis, R. Palmer, P.Gabriel, K.Loggins, Anita Bakr.
SAN JOSE, CA(ROBIN SILVA-KWSS) Genesis, Loverboy, Glass Tigr, Eurythmics, Van Halen, Nu Shooz.
STOCKTON, CA(ROY WILLIAMS-KJOY) Genesis, B.Joel, DeBarge.
STOCKTON, CA(JOHN HAMPTON-KSTN) B.Joel, DeBarge, Jarreau, Genesis, R. Palmer, SOS Band.
MODESTO/STOCKTON, CA(DAVID KRAHAM-FM104) Easton, Genesis, Run DMC, DeBarge.
MODESTO, CA(RUSS NOVAK-KFIV/FM) Monkees, Regina, GTR, Jets, Stacey Q, Genesis.
EUREKA, CA(CHRIS DAVID CARTER-KFMI) Ocean, Loring/And, Genesis, Loverboy.
ARCATA/EUREKA, CA(JIM NELLY III-KXGO) Genesis, Beatles, Neil Young, Paul Simon, B.Joel, DeBarge, Janet Jax., E.Money.
SACRAMENTO, CA(GILLETTE/COLLINS-FM102) S. Winwood, Janet Jax., T.Twins, Anita Bakr.
SACRAMENTO, CA(HUNTER/CHASE-KWOD) Eurythmics, Nu Shooz, Jets, Beatles, Van Halen, R. Palmer.
PARADISE/CHICO, CA(JONATHAN STEVENS-KNVR) Van Halen, Ashford & S, Seger, Genesis, Janet Jax., DeBarge.
REDDING, CA(KAHL/CARPENTER-KEWB) Genesis, Loverboy, Van Halen, M. Jagger.
MT. SHASTA, CA(FRED GERDING-KWSD) McCartney, Paul Simon, Daryl Hall, Easton, M. Jagger.
REDDING, CA(LARRY DUBOIS-KSXO) Van Halen, Moody B's, Genesis, Daryl Hall.
HILO, HI(GUY W. BELLO-KWXX) Run DMC, Van Halen, N.Jameson, R. Palmer, Janet Jax., SOS Band.
HONOLULU, HI(JAY STONE-I94) H.Lewis, Loring/And, Air Supply.
HILO, HI(DANNY AUSTIN-KKBG) S. Red, Van Halen, Lisa Lisa, K.Mitchell, Am. Girls.

NORTHWEST

THE DALLES, OR(ED ROSS-KACI) Genesis, Fab TB'S, R. Palmer, Alvin Lee, Lisa Lisa, GTR, B.Joel.
SEASIDE, OR(CHRIS CONWAY-KSWB) Run DMC, Loverboy, 38 Special, R. Palmer, Keel, Paul Simon, Am. Girls, Animotion, Van Halen.
PORTLAND, OR(NAGANUMA/BARRY-KMJK) Van Halen, Loverboy, Seger, D.L.Roth, B.Joel, Genesis.
ALBANY, OR(ERIK PARKS-KGAL) Atanas, Alvin Lee, Monkees, Boys/Cry, B. Morter, K.Mitchell, B.Joel.
ALBANY/CORVALLIS, OR(SHANNON/RYAN-KIQY) D.Foster, Monkees, Genesis, Janet Jax..
EUGENE, OR(SHAKES/HYATT-KSND/FM) Beatles, Van Halen, Janet Jax., GTR, Genesis, B.Joel, Moody B's, A.of Noise, Seger.
COOS BAY, OR(DAVE O'CONNOR-KYNG/FM) Genesis, Janet Jax., Chaka Khan, Seger, Monkees.
COOS BAY, OR(BOB SHANNON-KHSN) B.Joel, Ocean, Miami S.M., Loverboy.
MEDFORD, OR(DENNIS DIXON-KBOY/FM) No Report, Frozen.
MEDFORD, OR(R.CHARLES SNYDER-KTMT) Beatles, Genesis, R. Palmer, Seger, A.Cooper, B.Joel.
GRANTS PASS, OR(CHARLIE KIRK-KFMJ) Air Supply, Loverboy, DeBarge, Janet Jax., E.Money, Genesis, One To One, B.Joel.

KLAMATH FALLS, OR(TERRY JAMES-KAGO/FM) Atanas, B.Joel, Boys/Cry, Lightfoot, Run DMC, Loverboy, S. Red, Stacey Q, Van Halen, Janet Jax..
SEATTLE, WA(ROBERTS/MATTHEWS-KHIT) Beatles, Paul Simon, Fab TB'S, P.LaBelle, Genesis, Van Halen, M. Jagger.
SEATTLE, WA(WENDY CHRISTOPHER-KUBE/FM) Beatles, Run DMC, Genesis.
TACOMA/SEATTLE, WA(SANDY LOUIE-KNBO/FM) Genesis, K.Loggins, Loverboy, Fab TB'S, Paul Simon.
OLYMPIA, WA(KEN PAIGE-KQEU) Monkees, Air Supply, GTR.
CHEHALIS, WA(ROGER DALE-KITI) Paul Simon, Air Supply, Van Halen, R. Palmer, One To One.
LONGVIEW, WA(BOB HART-KLYK) Van Halen, Fab TB'S, Beatles, Run DMC, Paul Simon.
YAKIMA, WA(KEVIN JAMES-KZHR) T.Dolby, S. Red, Van Halen, B.Joel, Janet Jax., DeBarge, Am. Girls, M. Persons.
SPOKANE, WA(JOHN LANGAN-KZZU/FM) B.Joel, Lover Spks, Beatles, Run DMC, Boys/Cry, Genesis.
SPOKANE, WA(SLEDGE/McCARTHY-KKPL/FM) No Report, Frozen.
TRI CITIES, WA(JOHN PURDY-OK95) Genesis, K.Loggins, Seger, R. Palmer, Janet Jax., Moody B's, Jets, Alvin Lee.
TRI CITIES/KENNEWICK, WA(CHUCK MATHESON-KHWK/FM) Van Halen, Janet Jax., GTR, R. Palmer, Burns Sis., Dokken.
TRI-CITIES, WA(JONATHAN WALKER-KZZK) Van Halen, Jarreau, Janet Jax., 5 Star, R. Palmer.
VANCOUVER, BC(SHANNON/RUSSELL-LG73) No Adds.
CALGARY, AB(DON STEVENS-AM106) Ocean, Gavin C., Luba, Glass Tigr.
ANCHORAGE, AK(J.D. CHANDLER-KGOT) No Report, Frozen.

WELCOME to our NEW TOP 40 correspondents:

Brian Michaels & Derrick Stevens, 1356 Mackinaw Avenue - Cheboygan, MI 49721 (616)627-2341

Steve Sutton, WLGA RADIO - P.O. Box 1327 - Valdosta, GA 31603 (912)244-8642

Rick Jeffrey, KQKY/FM RADIO, P.O. Box 666, Kearney, NE 68847 (308)236-6464

Fred Gerding, KWSD RADIO - P.O. Box 448, Mount Shasta, CA 96067 (916)926-2124

SERVICE

WGOL/FM-Lynchburg, VA - singles: RCA, Capitol
KTBC-Nacogdoches, TX - singles: Warner Bros., A&M, MCA
KKIS-Concord, CA - light jazz A/C: all sources
KWHT-Pendleton, OR - single: G. Campbell (Atlantic)
KZZO/FM-Clovis, NM - singles & LP's: A&M, Chrysalis
KLKC-Parsons, KS - L. Carlton (MCA), B. Cockburn (Gold Mtn/MCA), J. Ingram (Qwest)
KCSY-Soldotna, AK - singles: B. Hornsby (RCA), L. Carlton (MCA), Ruthless People LP (Epic)
WBTH-Williamson, WV - singles: Polydor/PolyGram
WKMQ-Rockford, IL - A/C singles: Columbia, Warner Bros., Atlantic, Epic
KISY/FM-Alexandria, LA - singles & LP's: All sources
WZYF-Fairmont, NC - singles & LP's: A&M
KLZY-Powell, WY - singles: PolyGram
WKSP-Kingstree, SC - single: El DeBarge (Motown)
KIIO-Grand Junction, CO - singles & LP's: all sources
KBCC-Cuba, MO - singles: Mike & Mechanics (Atlantic), Whitney Houston, Air Supply (Arista)

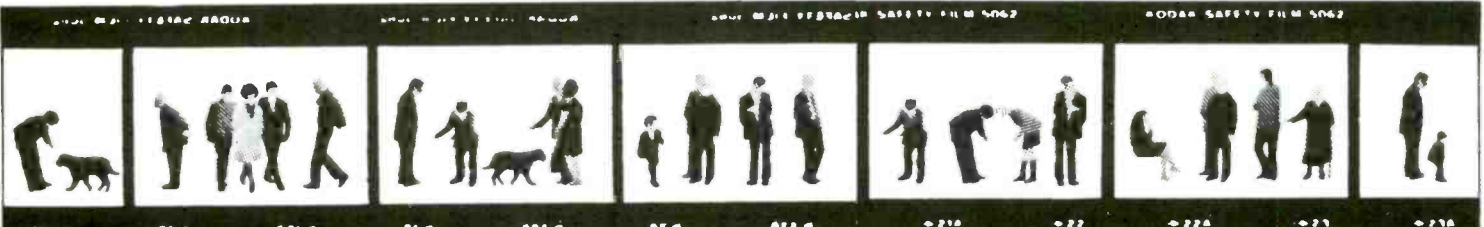


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NEW ORLEANS
SEPT. 10-13, 1986
NEW ORLEANS
CONVENTION
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BREAKFAST IN HEAVEN ▶
 Upon the release of his new album "Breakfast In Heaven," Father Guido Sarducci hosted a special breakfast for the media at a restaurant called Heaven in Los Angeles. Pictured here (l to r - standing) are: Doreen Rossato (Warner Bros.), Rick Scarry (KMET), Dean Gross (KMET), Don "Father Guido" Novello, Denise Westwood (KMET). (Seated - l to r): Chris Crist (Warner Bros.), Mark Goldstein (Warner Bros.), and Paraquat Kelly (KMET).



SOMETHING SPECIAL ▼
 Some bigwigs from MCA visited George Strait backstage after a recent concert at the Wilern Theatre in Los Angeles and presented him with a gold album for his "Something Special" LP. Pictured here (l to r) are: Larry Hughes (MCA), Bob Schneiders (MCA), George Strait, Bruce Hinton (MCA), Kent Crawford (MCA), and Tony Brown (MCA).



CLIVE DAVIS KEYNOTES
 Arista Record's President, Clive Davis, recently gave the keynote address at the 10th Annual Black Radio Exclusive Convention in Los Angeles (reprinted in its entirety in Gavin issue dated 6/27/86). Pictured here (l-r) are BRE Publisher Sidney Miller, Patrice Rushen, Lee Michaels (P.D. of WGCI-Chicago), and Clive Davis.



KNEW GETS NEW GRASS ▲
 Even though KNEW is in Oakland and The New Grass Revival did a show in Santa Rosa (with the Nitty Gritty Dirt Band), the New Grass travelled down to Oakland to present KNEW with their new EMI single. Pictured here (l-r) are Bela Fleck, Pat Flynn, Sam Bush (all from the band), Carl Brown (KNEW) and John Cowan (New Grass).



RANCH HANDS IN ACTION ▲
 KWKH-Shreveport recently awarded a lucky listener a trip backstage to meet Charlie Daniels after his concert there. Pictured here (l to r) are: winner Veronica Jackson, Charlie Daniels, KWKH M.D. Kitty Ledbetter, and KWKH O.M. Ray Waldon

BACKSTAGE WITH VAN HALEN ▼
 Some folks from WYNF-Tampa were backstage at the second solo-out Van Halen concert in Central Florida. Pictured here (l to r) are: Alex Van Halen, Ron Diaz (WYNF M.D.), Eddie Van Halen, a WYNF concert winner, Ron's son Roman Diaz, and Sammy Hagar.

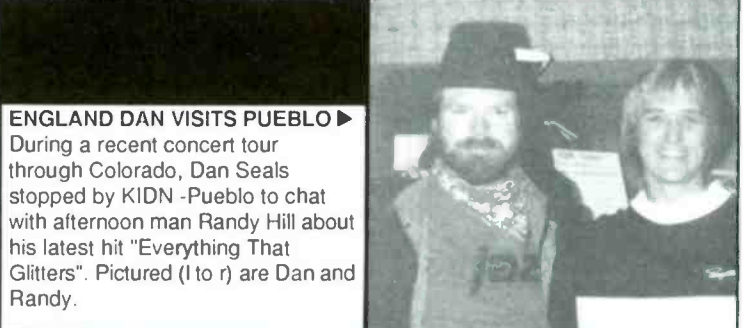
HOWIE HANGS OUT ▼
 Howie Mandel was in Manhattan to celebrate the debut of his album. While in the Big Apple, the star of St. Elsewhere stopped by Sam Goody Records for a flesh pressing session with the locals (l-r) Craig Smith (WB), Valerie Goodman (WB), Warren Pujdak (WEA), Gabriel Romeu (Sam Goody Manager), Howie Mandel, Pete Stocke (WEA), Liz Rosenberg (WB), and Ron Bernieri (WEA).

Care to be "FOTO FILED" by The Gavin Report? Send your favorite photo of yourself or anyone else to Betty and Lisa, c/o Gavin, One Hallidie Plaza, Suite 725, S.F., CA 94102



ONE FOR THE WHAT? ►
 Class of '55 member Carl Perkins recently performed his single "The Birth Of Rock And Roll" at WKDF-Nashville's annual benefit concert "One For The Sun", held at Nashville's new Starwood Amphitheater. After his interview

with MTV's Martha Quinn, he posed backstage with the Fabulous Thunderbirds. Pictured here (l-r) are Jimmie Vaughan (F.T.'s), Preston Hubbard (F.T.'s), Carl Perkins, Fran Christina (F.T.'s), Bill Pugh (WKDF) and Kim Wilson (F.T.'s).



ENGLAND DAN VISITS PUEBLO ►
 During a recent concert tour through Colorado, Dan Seals stopped by KIDN -Pueblo to chat with afternoon man Randy Hill about his latest hit "Everything That Glitters". Pictured (l to r) are Dan and Randy.



CHINWAG

by Keith Zimmerman, Joe Belden and Kent Zimmerman



It's the end of an era for **KFRC-San Francisco**. As of Monday, August 11th, the "Big 610" turns into "Magic 61." The format switches from **Top Forty** to something loosely described as **Nostalgia**, featuring hits from the 40's, 50's and early 60's. (Patti Page's "Old Cape Cod" is the number one test record.) One of the last remaining AM Top Forty outlets still booming 5,000 watts of rock and roll, KFRC -- I mean Magic 61 -- will chase the 45+ demographic less apt to dabble in the technology of FM stereo. Though changes are imminent, the air staff is remaining intact for now. Pending approval, the call letters will change to **KMMG**. Looks like **Gavin Top Forty Editor Dave Sholin** (still officially PD) will have to do ALL his rock 'n' rollin' here at **Gavin**.



Joining the **Gavin Staff** (and **Chinwag** masthead) with this issue is **Joe Belden**, former editor and publisher of **Rip'N'Read**, the daily kicker service. Joe was also publisher of **Earshot**, the trade paper about radio news and information programming. In addition to expanding his own horizons, he'll be expanding **Gavin's** as well, with an interview next week with **Mutual talk host Larry King**. Joe says his most intense rock 'n' roll experience was when **Richard Nixon** mistook him for **Ringo Starr** back in 1964.



And in this issue, you can check out another new face: **Gary Donohue** is kicking off a column on sales skills, based on his experience in national and local ad sales. We're pleased to diversify and expand ourselves through **Gary's** expertise. So turn to **page 27** and start readin'! Get the skinny!



Effective August 25th, **Frank Cody** will replace **Larry Bruce** as PD of **KMET-Los Angeles**. Cody has spent the last five years as Director of Programming for **The Source NBC Radio Entertainment Network**. Prior to that, he was group PD for the **Sandusky** chain and PD with **KBPI-Denver** and **KLOS-Los Angeles**. **Larry Bruce** will pursue a radio consultancy venture, while **NBC** is still mulling a replacement for **Cody**.



Z104's Matt Hudson tipped us off to the latest **Anita Baker** single. He says that speeding up the song four RPMs "adds a little pepper" to the feel of the tune. Perfect, says **Hudson**, for **Top Forty**. **Z104** is also helping local bands make it into the **Big Time** with a free leaflet,

"*How to Get a Record Deal.*" Advice is drawn from a seminar held by the Chicago chapter of **NARAS** (National Academy of Recording Arts and Sciences). **OM Jonathan Little** says, "Response has been terrific. It would be on the local best-seller list if we charged for it." **Z104** is willing to let stations in other markets reprint the work for a nominal fee. Give **Little** a call at (608) 274-1070.



Capitol Records has expanded the label's marketing division. **Bill Burks** has been named **Vice President Of Artist and Product Development**, reporting directly to **Capitol President Don Zimmerman**. Reporting to **Burks**: **Jeremy Hammond** and **Michael Stotter**, Artist and Product Development Directors. Also, **Ray Tusken** has been appointed **Vice President, Rock Promotion**. He will report to **Senior VP/Promotion Walter Lee**.



After eight and a half years at the helm, **KVRE-Santa Rosa PD/MD Cindy Paulos** has left the station on what is described as an "extended leave of absence." **Cindy** will somehow maintain her post as vice president of **Visionary Broadcasting** under **President/GM John Detz**. **Bill Bowker** will serve as interim PD until things are sorted out.



Money talks: **ARBitron** has decided that the one thing males 18-24 will listen to is the sound of cash. The fall diaries will include a \$2 premium for young males, a longtime problem group for diary returns. **Arbitron** says the premium improved returns by twenty percent in tests last year.



Radio Grapevine... Congratulations to **Paulette Williams**, elevated to **GM** from Station Manager at **KMEL-San Francisco**. **Williams** arrived at the station just last November from **KMGK-Los Angeles**. The **GM stripes**, she says mean, "I'll be able to continue with my game plan, making all the decisions right here."...**Walt Benetti** is no longer PD at **WVIC-Lansing**. **Mark Maloney** is still handling music chores, and **Walt's** replacement should be named shortly...**Gary Franklin** has left his program duties at **WJXQ-Jackson, MI**, due to philosophical differences. The split was amicable, and **Jack Alix** takes over as **GM/PD**...The **Friday Morning Quarterback** is missing one editor. **Bill Hard** is no longer warming a chair at **FMQB's Cherry Hill, NJ**, headquarters. **Publisher Kal Rudman** will say only, "I can give you no information aside from that **Bill Hard** is no longer here. I have my own publication, after all, and that's where I will

make any announcements."...**WKOR-Starkville, MS's Russ Williams** is the proud father of a baby boy. Wife **Jan** gave birth to **Garrett Coulter** August 4. Pass them see-gars.



Nice work, **Mark** -- Now start all over again. **Mark Bolke's** first task as PD of **Y108-Denver** is undoing all the good work he accomplished while programming rival **KPKE**. Before losing his job in a management change, **Bolke** managed to put three points between **KPKE** and **Y108**, and now he has to close that gap. "Obviously, any weaknesses at **KPKE** were mine, so I'll have to learn from my mistakes," he says. "I am at an advantage in that I've been in the market four and a half years. **Denver** is a very intricate piece to work. You can't translate ideas from other markets. The same goes for music."



Several issues back, we alerted you to a "New Age" label called **Private Music**, headed by **Peter Bauman**, (formerly of the experimental synthesizer group **Tangerine Dream**). The label has now entered a distribution agreement with the **RCA/A&M/Arista** group. All of **Private's** current catalog (including **Eddie Jobson**, **Jerry Goodman** and **Leo Kottke**) will be distributed, along with a new album by **Ravi Shankar**.



All the young eardrums...**Omni Magazine** reports researchers at **Washington State University** hooked up one group of students to high-decibel **David Bowie** music and another to high-decibel noise. Result: both groups suffered hearing damage, but the **Bowie bunch** suffered less. Conclusion: Loud music doesn't hurt rock music fans as much as non-fans.



In the **Cheap Shot** department, **Variety** announced that **RCA** dropped **John Denver** from the label's roster. The trade then speculated that "What Are We Making Weapons For?" from the singer's new LP may have displeased **RCA's** new owner, **General Electric**, which is one of the country's top military contractors. C'wag finds such an association far-fetched at best.



Our regrets to the friends and family of the late **Jay Leibach**, former **Chief Engineer** at **A/C** outlet **WLEC-Sandusky, OH**. **Leibach** helped put the station on the air on **December 7, 1947**, and was still on the job when a sudden illness caused his untimely death on **July 29th**.

WEDDINGS



Our wedding bells rang on **JULY 13th** for **MELVYN R. LEWINTER**, Senior Vice President of **Atlantic Records** in New York, and **JANET M. SOROSKY**.

Our wedding bells rang on **JULY 18th** for **CHUCK "BRONCO" BODE**, air talent of **WKKW-Clarksburg, WV**, and **LISA WOODSON**.

Our wedding bells rang on **JULY 20th** for **JEFFREY BALLOU**, Music Director of **KSKI-SUN VALLEY, ID**, and **GINI McCracken**.

Our wedding bells rang on **JULY 26th** for **KARL KRUISE**, Program Director of **KIVA/FM-ALBUQUERQUE, NM**, and **KATHY COHEA**.

Our **CONGRATULATIONS** to all the happy couples.

AVAILABLE

DAVE BENSON from **WKMQ/KZ93-Peoria/Rockford, IL** is looking for a position as **AT/MD/PD**, contact him at (815)874-7995.

JEFF MOSLEY from **KFIV/KFRC** is looking for a position as **AT**, contact him at (415)753-6443.

GARY FRANKLIN from **WJXQ-Jackson/Lansing, MI** is looking for a position as **PD**, contact him at (517)337-9537.

RAFE SAMPSON from **WDND-Wilmington, IL** is looking for a position as **AT/MD/PD**, contact him at (815)942-4482.

D.C. CAVENDER from **KKXI-Des Moines, IA** is looking for a position as **AT/MD/PD**, contact him at (515)964-9867.

TERRY JAMES from **KAGO/FM-Klamath Falls, OR** is looking for a position as **AT/MD**, contact him at (503)884-5507.

J.J. AUSTIN from **WJZM-Clarksville, TN** is looking for a position as **MD/PD**, contact him at (615)799-2827.

STEVE MONEN from **KINY-Juneau, AK** is looking for a position as **AT**, contact him at (503)622-5529.

JACK PHILLIPS from **KEZL-San Diego, CA** is looking for a position as **AT**, contact him at (619)425-6672.

BRUCE BRADY from **WAUK-Waukesha, WI** is looking for a position as **AT**, contact him at (312)244-0681.

PAUL DANIS from **Detroit** is looking for a position as **AT (future)**, contact him at (405)536-6600.

SUE STONE from **KKHJ-Los Alamos, NM** is looking for a position as **AT/MD**, contact him at (505)662-3122.

RANDALL EDWARDS from **KOLL-Gillette, WY** is looking for a position as **AT/Production**, contact him at (307)686-3753.

JOHN FORD from **KIIO-Grand Junction, CO** is looking for a position as **AT/PD**, contact him at (805)245-3885.

JIM SEYBERT from **KOLL/FM-Gillette, WY** is looking for a position as **AT/PD/Production**, contact him at (307)682-8976 (evenings).

CYNDI BARRY from **KHAS-Hastings, NE** is looking for a position as **AT/MD/Production**, contact her at (402)462-2351.

GARY WOLCOTT from **KIQY-Albany/Corvallis, OR** is looking for a position as **PD**, contact him at (503)451-4742.

MARK HILL from **KFMJ-Grants Pass, OR** is looking for a position as **PD**, contact him at (503)476-4839.

JOBS

Air Talent - **WZYF-Fairmont, NC**

Bill Sellars (Box 665 - 28340)

Air Talent - **KITI-Chehalis, WA**

Roger Dale (206)736-1355

Air Talent - **KQLA-Manhattan, KS**

Kevin Wagner (913)776-0104

Air Talent - **100KHI-Ocean City, MD**

J.J. Hitman McKay (2301 Coastal Hwy. - 21842)

Air Talent (weekends) - **KJOY-Stockton, CA**

Roy Williams (209)948-5569

Air Talent (7-mid) - **WLTY-Norfolk, VA**

Nick O'Neil (720 Boush - 23510)

Air Talent (morning) - **KTIM/FM-San Rafael, CA**

Bob Clarke (1623 Fifth Ave. - 94901)

Air Talent (PM drive) - **WIQB-Ann Arbor, MI**

Brent Alberts (Box 8605 - 48107)*

Air Talent - **B94-Pittsburgh, PA**

Nick Ferrara (1715 Grandview Ave. - 15211)*

Air Talent (AM drive) - **WPYK-Dora, AL**

Chris Bailey (205)648-6488

Air Talent - **KTUF-Kirksville, MO**

Jeff Allen (211 W. Washington - 63501)

Air Talent (future) - **KOWL-S. Lake Tahoe, CA**

Ron West (Box 15460 - 95702)*

Air Talent (PM drive) - **KMON/FM-Great Falls, MT**

Wes McShay (406)761-1000

Air Talent (morning) - **WWKZ-Tupelo, Ms**

Brad Young (601)844-3808

Air Talent (part-time) - **WKXX-Birmingham, AL**

Chris O'Kelly (Box 10904 - 35202)*

Air Talent (AM drive) - **KMYX-Ojai, CA**

Howard Thomas (Box 1060 - 93023)

Air Talent (future) - **KAGO/FM-Klamath Falls, OR**

Marshall Moss (Box 1150 - 97601)

Air Talent (part-time) - **KGLO-Mason City, IA**

Tim Fleming (515)423-1300

Air Talent/Production - **WEQR/WGBR-Goldsboro, NC**

Kay Gates (Box 207 - 27533)

Air Talent/Production - **KKOR-Gallup, NM**

Bill Lee (505)863-6851

Air Talent/Program Director (AM drive) - **KHTZ-Reno, NV**

Bill Wilson (702)831-5102

Air Talent/Production - **KINN-Alamogordo, NM**

Ben Noe (Box 618 - 88310)

Air Talent/Sports (AM drive) - **WKRM-Columbia, TN**

Gary Moss (615)388-3636

Air Talent/News Director - **KMCQ-The Dalles, OR**

Brian Hanson (503)298-5116

News Director - **WQRX-Valley Head, AL**

Chris James (Box 309 - 35989)

News Anchor - **KPAY/FM-Chico, CA**

Tom Guarino (2664 Cramer Lane - 95928)

News Person - **KVYN-Napa, CA**

Joe McConnell (707)252-1440

News Person - **KATA/KFMI-Eureka, CA**

Jill Henry (707)822-7223

News Director/Sports - **KAGO/FM-Klamath Falls, OR**

Marshall Moss (Box 1150 - 97601)

News/Announcer - **Wenatchee, WA**

Kelly Hart (Box 159 - 98801)*

Announcer (full-time) - **KIZZ-Minot, ND**

Ric Morgan (Box 2188 - 58702)*

Play-by-Play - **KJOY-Stockton, CA**

Roy Williams (209)948-5569

Sales Manager/Sales Person - **WZYF-Fairmont, NC**

Jim Clark (919)628-6781

*No phone calls please.

POWER TRIO

MIAMI SOUND MACHINE
Words Get In The Way
(Epic)

DOUBLE
Captain Of Her Heart
(A&M)

MICHAEL McDONALD
Sweet Freedom
(MCA)

2W	LW	TW
2.	2.	1.
1.	1.	2.
4.	3.	3.
7.	6.	4.
10.	7.	5.
15.	9.	6.
19.	10.	7.
9.	8.	8.
3.	4.	9.
5.	5.	10.
17.	14.	11.
16.	15.	12.
11.	11.	13.
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20.	16.	15.
28.	20.	16.
6.	12.	17.
8.	13.	18.
24.	21.	19.
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14.	18.	25.
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13.	19.	27.
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--	--	29.
18.	22.	30.

MIAMI SOUND MACHINE - Words Get In The Way (Epic)
Peter Cetera - Glory Of Love (Full Moon/Warner Bros.)
Double - Captain Of Her Heart (A&M)
MICHAEL McDONALD - Sweet Freedom (MCA)
MIKE & THE MECHANICS - Taken In (Atlantic)
LIONEL RICHIE - Dancing On The Ceiling (Motown)
GLORIA LORING & CARL ANDERSON - Friends And Lovers (Carrere/CBS)
Gordon Lightfoot - Anything For Love (Warner Bros.)
Jeffrey Osborne - You Should Be Mine (The Woo Woo Song) (A&M)
Rod Stewart - Love Touch (Warner Bros.)
BERLIN - Take My Breath Away (Columbia)
STEVE WINWOOD - Higher Love (Island/Warner Bros.)
Madonna - Papa Don't Preach (Sire/Warner Bros.)
HUEY LEWIS & THE NEWS - Stuck With You (Chrysalis)
MONKEES - That Was Then, This Is Now (Arista)
BILLY OCEAN - Love Zone (Jive/Arista)
Jackson Browne - In The Shape Of A Heart (Asylum)
Genesis - Invisible Touch (Atlantic)
WHAM! - The Edge Of Heaven (Columbia)
BRUCE HORNSBY & THE RANGE - Every Little Kiss (RCA)
ANITA BAKER - Sweet Love (Elektra)
David Foster & Olivia Newton-John - The Best Of Me (Atlantic)
EL DeBARGE - Love Always (Gordy/Motown)
SHEENA EASTON - So Far So Good (EMI America)
Moody Blues - Your Wildest Dreams (Polydor/PolyGram)
NEIL DIAMOND - The Story Of My Life (Columbia)
Billy Joel - Modern Woman (Epic)
KEEP IT DARK - Dreamer (Elektra)
AIR SUPPLY - Lonely Is The Night (Arista)
Sade - Is It A Crime (Portrait)

CERTIFIED

EL DeBARGE
Love Always
(Gordy/Motown)

NEIL DIAMOND
The Story Of My Life
(Columbia)

MOST ADDED

AIR SUPPLY
Lonely Is The Night
(Arista) 58 adds

NEIL DIAMOND
The Story Of My Life
(Columbia) 56 adds

GENESIS
Throwing It All Away
(Atlantic) 48 adds

RECORD TO WATCH



PAUL SIMON
You Can Call Me Al
(Warner Bros.)

DROPPED

Howard Jones	Michael Sembello
Bangles	Starship
Larry Carlton	Gavin Christopher
Belinda Carlisle	John Martyn
Mary Jane Girls	Dennis DeYoung

CHARTBOUND

WHITNEY HOUSTON - All At Once (Arista)
PATTI LaBELLE - Oh People (MCA)
PAUL SIMON - You Can Call Me Al (Warner Bros.)
GENESIS - Throwing It All Away (Atlantic)

ACTION SIDES

RONNIE MILSAP - In Love (RCA)
GEORGE BENSON - Kisses In The Moonlight (Warner Bros.)
BANANARAMA - Venus (London/PolyGram)
THOMPSON TWINS - Nothing In Common (Arista)
DARYL HALL - Dreamtime (RCA)
MOODY BLUES - The Other Side Of Life (Polydor/PolyGram)
PAUL McCARTNEY - Press (Capitol)
LIMAH - Love In Your Eyes (EMI America)
KLYMAXX - Man Size Love (MCA)
ROSIE VELA - Magic Smile (A&M)
SIMPLY RED - Money\$ Too Tight (To Mention) (Elektra)
NICK JAMESON - Weatherman (Motown)

NEW

GENESIS - Throwing It All Away (Atlantic)
DAVID FOSTER - Who's Gonna Love You Tonight (Atlantic)
AL JARREAU - L Is For Lover (Warner Bros.)
TEMPTATIONS - Lady Soul (Gordy/Motown)
LOVERBOY - Heaven In Your Eyes (Columbia)
BOB SEGER & THE SILVER BULLET BAND - It's You (Capitol)
BILLY JOEL - A Matter Of Trust (Columbia)

A/C ANALYSIS

Miami Sound Machine locks up the number one slot with 93% of their stations in HEAVY rotation. In other words, only 7% of their universe are in lesser rotations.

Hairs were split to decide numbers three, four and five. But you get the feeling Michael McDonald, Double and Mike & The Mechanics hear someone dancin' on the ceiling.

Huey shows 205 stations in just three weeks, ranking the single third in airplay.

Billy Ocean is a hair behind Huey on the chart though he leads in HIT FACTOR 75% to 65%. Expect 'em both to be contenders for the top by Labor Day.

Anita Baker's HIT FACTOR growth is a little misleading. She got so many adds this week (30) that she only increased in HIT FACTOR 4%. (Adds are tallied in the non-HEAVY and MEDIUM category.)

Our highest chart debut, El DeBarge's LOVE ALWAYS scores 33 adds and will easily pass 50% HIT FACTOR next issue.

El co-CERTIFIED with Neil Diamond, is also this week's second MOST ADDED. (128 stations in two weeks!!)

This week's MOST ADDED, Air Supply's LONELY IS THE NIGHT did it with 58 adds. Welcome back, guys.

Last week's RECORD TO WATCH, The Thompson Twins is now at 60 stations, with 15 new this week.

This week's RECORD TO WATCH, Paul Simon's YOU CAN CALL ME AL hasn't exactly lived up to my early airplay expectations, but more than one P.D. has commented that it "plays well." There is so much substance to its lyric that it must be played. Seventy-two stations in two weeks for someone who's helped define our format over the past fifteen years is just a token of real worth.

and Karla Bonoff. If you played Joe Cocker & Jennifer Warnes UP WHERE WE BELONG you'll hear this one quickly.

Bob Seger & The Silver Bullet Band

It's You (Capitol)

Another one of his great ballads, IT'S YOU may be the easiest Seger track A/C's have ever had an opportunity to play.

Anne Murray

My Life's A Dance (Capitol)

The third great A/C song from her comeback album, SOMETHING TO TALK ABOUT. This track has a timeless, romantic attitude, thanks to producer Jack White's arrangement and Anne's adult approach to it all.

Chris DeBurgh

The Lady In Red (A&M)

For a straightforward ballad to go to the top of the British charts is rare, but Chris has done it with this one. A simple love song, sung to a rhythm machine and subtle synths.

RECOMMENDED FOR A/C RADIO

J.D. Souther & Nancy Shanks

Step By Step (EMI America)

An absolutely gorgeous song written by J.D.

Research:
Diane Rufer
Ron Fell



Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations playing the record-60 stations have it in Heavy or Medium rotation-Hit Factor = 60%

Total Reports This Week 227 Last Week 229

ARTIST	TITLE	LABEL	Reports	Heavy	Medium	Light	Adds	Hit Factor	Weeks
MIAMI SOUND MACHINE	Words Get In The Way (Epic)		221	206	11	1	3	98%	12
DOUBLE	Captain Of Her Heart (A&M)		201	163	31	5	2	96%	12
MICHAEL McDONALD	Sweet Freedom (MCA)		199	164	25	6	4	94%	9
MIKE & THE MECHANICS	Taken In (Atlantic)		203	148	46	4	5	95%	8
LIONEL RICHIE	Dancing On The Ceiling (Motown)		199	139	57	2	1	98%	5
LORING & ANDERSON	Friends And Lovers (Carrere)		204	120	64	8	12	90%	7
GORDON LIGHTFOOT	Anything For Love (W.B.)		189	125	60	4	--	97%	8
BERLIN	Take My Breath Away (Columbia)		188	75	95	9	9	90%	8
STEVE WINWOOD	Higher Love (Island/Warner Bros.)		156	85	64	5	2	95%	9
H.LEWIS & NEWS	Stuck With You (Chrysalis)		205	43	91	24	47	65%	3
MONKEES	That Was Then, This Is Now (Arista)		171	38	114	13	6	88%	7
BILLY OCEAN	Love Zone (Jive/Arista)		177	25	109	24	19	75%	4
WHAM!	The Edge Of Heaven (Columbia)		128	21	78	21	8	77%	7
BRUCE HORNSBY	Every Little Kiss (RCA)		112	18	68	19	7	76%	7
ANITA BAKER	Sweet Love (Elektra)		117	16	53	18	30	58%	5
EL DeBARGE	Love Always (Gordy/Motown)		138	5	63	37	33	49%	3
SHEENA EASTON	So Far So Good (EMI America)		107	8	52	31	16	56%	4
NEIL DIAMOND	The Story Of My Life (Columbia)		128	6	35	31	56	32%	2
KEEP IT DARK	Dreamer (Elektra)		78	7	36	22	13	55%	4
AIR SUPPLY	Lonely Is The Night (Arista)		119	1	29	31	58	25%	2

NORTHEAST

SPRINGFIELD, MA(WALT PINTO-WHYN) Air Supply, D.Foster.
 NEWPORT, NH(STEVE SIEVERT-WCNL) B.Hornsby, Loverboy,
 Whitney, H.Lewis, G.Benson.
 LEWISTON, ME(CHRIS LAYNE-WLAM) Miami S.M., Berlin, H.Lewis,
 Bananarama.
 WHITE RIVER JCT, VT(CHARLIE TURNER-WKXE) B.Joel, R.Vela,
 Genesis, Paul Simon, H.Lewis, Jarreau, N.Jameson, B.Monkeys.
 HARTFORD, CT(DAVID BERNSTEIN-WTIC/AM) H.Lewis.
 NEW LONDON, CT(DANNY O'BRIEN-WNLC) DeBarge.
 NEW HAVEN, CT(JAY MC CORMICK-WELI) N.Diamond, H.Lewis.
 ALBANY, NY(CHRIS HOLMBERG-WWOM) Air Supply.
 KINGSTON, NY(WAYNE FISK-WGHQ) C.Gayle.
 POUGHKEEPSIE, NY(BILL PFISTER-WJJB/FM) B.Joel, N.Diamond,
 Seger, Paul Simon.
 PITTSBURGH, PA(BOB CONRAD-WTAE) L.Richie.
 JOHNSTOWN, PA(JACK MICHAELS-WKYE) Seger, P.LaBelle, Genesis,
 Knight/Med.
 NEW CASTLE, PA(GARY WEST-WKST) Frozen.
 SHARON, PA(KEITH CORSO-WPIC) Monkees, Ocean.
 WILLIAMSON, WV(TONY WICK-WBTH) Seger, Knight/Med, B.Joel,
 Everlys, Genesis, Ashford & S.

SOUTH

OCEAN CITY/SALISBURY, MD(KEN MEDEK-WQHQ/FM) Janet Jax.,
 V.Morrison.
 WINCHESTER, VA(FRANK MITCHELL-WINC) S. Red, Glass Tigr,
 Loring/And, Southside, Keep/Dark.
 HARRISONBURG, VA(ADAM STUBBS-WQPO) N.Diamond, Air Supply,
 Van Halen.
 CHARLOTTESVILLE, VA(TOM GRAVES-WCHV) Paul Simon,
 V.Morrison, Genesis, Seger.
 RICHMOND, VA(GARY KING-WRVA) H.Lewis, Loring/And, Mike & M..
 RICHMOND, VA(DILLON/BEVINS-WEZS) Moody B's, Anita Bakr.
 NORFOLK, VA(NICK O'NEIL-WLTY) Berlin.
 LYNCHBURG, VA(BOB ABBOTT-WGOL/FM) Air Supply, Genesis.
 WEIRTON/STUBENVILLE, WV(ANTHONY/MITCHELL-WEIR) Monkees,
 H.Lewis.
 GOLDSBORO, NC(MIKE MURRAY-WEQR) McCartney, Klymaxx,
 DeBarge, Whitney, B.Hornsby, R.Vela.
 ROCKY MOUNT, NC(LESLIE JORDAN-WEED) Frozen.
 SWAN QUARTER, NC(MAZIE SMITH-WHYC/FM) Frozen.
 ALBEMARLE, NC(RIC PATTERSON-WABZ) N.Diamond, M.Sembello, Air
 Supply, C.Gayle.
 SALISBURY, NC(DOUG RICE-WSTP) Frozen.
 CHARLOTTE, NC(MARTY LAMBERT-WBT) H.Lewis, Loring/And, Berlin,
 Mike & M..
 CHARLOTTE, NC(BILL CONWAY-WEZC) Air Supply, N.Diamond.
 NEW BERN, NC(PORTER/LEE-WSFL/FM) Paul Simon, D.Foster, D.&
 Price.
 ASHEVILLE, NC(BRIAN LEE-WSKY) Frozen.
 CONWAY/MYRTLE BEACH, SC(BOB VANDERGRIFT-WYAV/FM) B.Joel,
 Paul Simon.
 ATLANTA, GA(CHAPPELL/McCOY-WSB/FM) Moody B's, DeBarge.
 ATLANTA, GA(GREG PICCIANO-WSB/AM) No Adds.
 ATHENS, GA(BRENT JOHNSON-WRFC) DeBarge, Moody B's, Paul
 Simon, Air Supply, Daryl Hall.
 AUGUSTA, GA(HUMPHREYS/PATRICK-WZNY) Genesis, DeBarge,
 N.Diamond.
 ALBANY, GA(ROD MANI-WALG) Anita Bakr, Genesis, Jarreau, D.Foster,
 Janet Jax..
 ST. AUGUSTINE, FL(JIM ANDREWS-WUVU) Air Supply, Anita Bakr, L.
 Carlton.
 STUART, FL(CHRIS MICHAELS-WSTU) Frozen.
 SYLACAUGA, AL(R.BATY/A.LEE-WFEB) N.Diamond, DeBarge, Temps,
 B.Joel, Paul Simon, Seger, A.Murray, Genesis, Lisa Lisa, L.R.B..
 TUSCALOOSA, AL(SANDER WALKER-WFFX/FM) D.Foster, G.Benson.

HUNTSVILLE, AL(STEVE DALLAS-WAHR) Knight/Med, A.Murray, D.&
 Price, Moody B's, S.K. & O., G.Morris.
 GADSDEN, AL(LOGAN/FORD-WGAD) M.McDonald, Easton.
 GUNTERSVILLE, AL(KERRY JACKSON-WGSV) Frozen.
 VALLEY HEAD, AL(CHRIS JAMES-WQRX) N.Diamond, Easton, Mike &
 M., Anita Bakr, Seger, A.Murray.
 ANNISTON, AL(SHERRI ARMSTRONG-WDNG) H.Lewis, N.Diamond, Air
 Supply, Paul Simon.
 BAY MINETTE, AL(TIM BROWN-WBCA) H.Lewis, DeBarge, R.Milsap.
 MOBILE, AL(HYLTON/GOLDEN-WKRG/FM) D.Foster, Genesis, DeBarge,
 Anita Bakr, Air Supply, Moody B's.
 SELMA, AL(BOB PAYTON-WTUN) Frozen.
 CLARKSVILLE, TN(MONTE HAMILTON-WJZM) H.Lewis, Easton,
 DeBarge, B.Carlsle, N.Diamond, Daryl Hall, Paul Simon, Anita Bakr.
 CHATTANOOGA, TN(DALE DEASON-WGOW) H.Lewis, Bananarama,
 N.Diamond.
 OXFORD, MS(DAVID KELLUM-J107) K.Loggins, H.Lewis, D.Foster,
 Genesis, Anita Bakr, Air Supply, E.Money, N.Diamond, Seger.
 PADUCAH, KY(CHARLIE RIVERS-WKYX) R.Milsap, Easton, Temps,
 B.Joel, Moody B's, Keep/Dark, Paul Simon.
 SHREVEPORT, LA(JEFF EDMAN-KVKI/FM) Frozen.
 PINEVILLE/ALEXANDRIA, LA(DANIEL LYNCH-KISY/FM) H.Lewis,
 Ocean, Madonna, Monkees.
 EL DORADO, AR(GARY TERRELL-KIXK) Keep/Dark, Bananarama.

MIDWEST

MASON CITY, IA(CINDY HUBER-KRIB) Genesis, Daryl Hall, E.Money,
 Ocean, Bananarama.
 MASON CITY, IA(STEVE LOCKER-KGLO) Genesis, C.Gayle, H.Lewis,
 Seger.
 MASON CITY, IA(HARRY O'NEIL-KLSS) N.Diamond, T.Twins, Air Supply,
 Moody B's.
 WATERLOO, IA(ROGER DAVIS-KWLO) Air Supply.
 DUBUQUE, IA(WES DAVIS-KAT/FM) N.Diamond, DeBarge, G.Benson.
 CEDAR RAPIDS, IA(GARY EDWARDS-WMT/AM) Frozen.
 CEDAR RAPIDS, IA(DENNIS GREEN-WMT/FM) Berlin, Paul Simon, D.V.&
 A.B., G.Benson, Temps, T.Twins.
 FOREST LAKE, MN(CATHLEEN CARY-WLKX/FM) Berlin, C.Gayle.
 NORTHFIELD, MN(RICH HARRIS-KYMN) Ocean, Loring/And, Gavin C.,
 J.Martyn, S. Winwood, Shadowfax, Moody B's, H.Lewis, Easton, D.V.&
 A.B., R.Milsap.
 MINNEAPOLIS, MN(CHUCK KNAPP-KSTP/FM) Berlin, Loring/And,
 Loverboy.
 DULUTH, MN(NICK DIAMOND-WEBC) N.Diamond, Mendes, Air Supply,
 Wax, B.Tyler.
 ROCHESTER, MN(RICH PETERSON-KROC/AM) D.Foster, Seger, Paul
 Simon, T.Twins, C.Gayle, D.V.& A.B..
 ROCHESTER, MN(AXELSON/MITCHELL-KWEB) Whitney, Moody B's,
 Paul Simon, Air Supply.
 AUSTIN, MN(PILGRIM/DAVIS-KGHR) Frozen.
 LUVERNE, MN(KEITH MAINE-KQAD) Genesis, C.Gayle, Anita Bakr.
 PIPESTONE, MN(BERNIE WIEME-KLOH/FM) DeBarge, Anita Bakr,
 N.Diamond.
 WILLMAR, MN(PAUL DAVIS-KQIC/FM) Seger, B.Joel, Genesis,
 N.Jameson, T.Twins.
 MARSHALL, MN(CRAIG ALLEN-KKCK/FM) Monkees, Daryl Hall, T.Twins.
 MONTEVIDEO, MN(LOU KUNO-KMGM) Anita Bakr, L. Carlton,
 N.Diamond, Air Supply.
 ST. CLOUD, MN(MIKE DIEM-WJON) Temps, D.V.& A.B., A.Murray,
 Moody B's, Paul Simon.
 ALEXANDRIA, MN(STEVE BOLSTER-KSTQ) N.Diamond, H.Lewis,
 Easton, Ocean, Janet Jax..
 ABERDEEN, SD(DAN ZERR-KSDN) Genesis, N.Diamond, DeBarge.
 GRAND FORKS, ND(PAUL KERO-KNOX) H.Lewis, Genesis, Paul Simon,
 C.Gayle, D.V.& A.B..
 HANNIBAL, MO(CHUCK YATES-KGRC) Moody B's, Knight/Med, Air
 Supply, J.Ingram.
 POPLAR BLUFF, MO(KELLY URICH-KJEZ) Bananarama, DeBarge.
 ST. JOSEPH, MO(BOB HEATER-KKJO) Wham!, Ocean, H.Lewis,
 B.Hornsby.

JOPLIN, MO(EVERETT GREEN-KFSB) Frozen.
 CUBA, MO(TIM McNUTT-KBCC) Genesis, Seger, Janet Jax., B.Joel,
 D.V. & A.B., Beatles.
 LAWRENCE, KS(BILL LEE-KLWN) Genesis, Seger, B.Joel, Temps,
 D.Foster, P.Bailey.
 TOPEKA, KS(ROSE RUES-KMAJ) Frozen.
 INDEPENDENCE, KS(LYNN KILGORE-KIND) Frozen.
 PARSONS, KS(GREG FORSHTAY-KLKC) T.Twins, R.Milsap, Genesis,
 Mendes, Daryl Hall, Air Supply, D.Foster, D.V. & A.B..
 LINCOLN, NE(CATHY BLYTHE-KFOR) Air Supply, G.Benson.
 HASTINGS, NE(BRUCE DAVIS-KHAS) Frozen.

CENTRAL

NEWARK, OH(DAVE BLACK-WNKO) Gavin C., Air Supply, T.Twins,
 R.Vela, Daryl Hall, Genesis.
 URBANA/SPRINGFIELD, OH(RUSS SHAFER-WKSW) Seger, B.Joel,
 Genesis.
 LOGAN, OH(CHUCK ANTHONY-WLGN) Temps, D.Foster, C.Gayle,
 Jarreau.
 COLUMBUS, OH(DAVE BISHOP-WSNY) N.Diamond, Moody B's.
 MARION, OH(JIM HOWELL-WMRN) H.Lewis, C.Gayle.
 MARION, OH(BILL MOORE-WDIF) DeBarge, Daryl Hall, Fab TB'S, Janet
 Jax., Van Halen.
 TOLEDO, OH(FRED HELLER-WSPD) Frozen.
 TOLEDO, OH(JAY MATTHEWS-3WM) N.Diamond, Air Supply, Moody
 B's, Miami S.M..
 ZANESVILLE, OH(PETE PETONIAK-WHIZ) Genesis, B.Hornsby, B.Joel.
 YOUNGSTOWN, OH(JIM MARTIN-WFMJ) Paul Simon, Loverboy,
 P.LaBelle, DeBarge, Bananarama.
 DOVER, OH(STEVE KELLY-WJER) Air Supply, Easton, N.Diamond,
 Moody B's, Jarreau.
 SANDUSKY, OH(BILL ZIMMERMAN-WLEC) H.Lewis.
 HAMILTON, OH(MARK GIBSON-WMOH) R.Vela, G. Nash, Keep/Dark,
 DeBarge.
 SPRINGFIELD, OH(DALE GRIMM-WIZE) Anita Bakr, H.Lewis.
 SPRINGFIELD, OH(STEVE POPP-WAZU/FM) Frozen.
 GALLIPOLIS, OH(TIM MAXWELL-WJEH) H.Lewis, Temps, Air Supply,
 Anita Bakr, Keep/Dark, Janet Jax., Jarreau, D.Foster, Gavin C., Genesis,
 N.Diamond, T.Twins, Loverboy.
 RUSHVILLE, IN(KEVIN L.STONE-WRCR) Air Supply, Anita Bakr,
 G.Benson, H.Lewis.
 LOWELL, IN(JIM HOLLY-WZVN) N.Diamond, Loring/And, D.Foster,
 Berlin.
 KOKOMO, IN(DARRYL PARKS-WIOU) Air Supply, DeBarge, Genesis.
 MUNCIE, IN(RANDY TANNER-WOKZ) Genesis, B.Joel, Seger, Jarreau,
 L.McNally, Moody B's, D.Foster.
 LAFAYETTE, IN(MIKE JOHNSON-WASK) H.Lewis, DeBarge, Anita Bakr,
 G.Benson, N.Diamond.
 MONROE, MI(WHEELER/DAVIS-WTWR) B.Joel, Glass Tigr, Genesis.
 FLINT, MI(BILL PEARSON-WTRX) Air Supply, P.LaBelle, Paul Simon,
 T.Twins, Seger.
 LANSING, MI(JACK ROBBINS-WILS/FM) Ocean, N.Diamond.
 BATTLE CREEK, MI(RICK CHAPMAN-WKNR) N.Diamond, Moody B's,
 T.Twins.
 GRAYLING, MI(BOB DITMER-WQON/FM) Paul Simon, Jarreau, Genesis.
 KENOSHA, WI(TERRY HAVEL-WLIP) Frozen.
 MILWAUKEE, WI(MIKE MURPHY-WISN) Frozen.
 MILWAUKEE, WI(BETH FAST-WMYX) Air Supply, Genesis.
 FT. ATKINSON, WI(ROB ANDERSON-WFAW) H.Lewis, Anita Bakr,
 Easton.
 RICHLAND CENTER, WI(JOHN DOYLE-WRCO) H.Lewis, Whitney.
 MADISON, WI(PAT O'NEILL-WMGN) Air Supply, Moody B's.
 MADISON, WI(DOUG LANE-WIBA) Air Supply, DeBarge, N.Diamond.
 BEAVER DAM, WI(STEVE SABATKE-WBEV) Anita Bakr, G.Benson,
 Klymaxx, Paul Simon.
 REEDSBURG, WI(KEVIN KELLOGG-WRDB) Loring/And.
 HUDSON, WI(RICK THOMAS-WRPX) Anita Bakr, N.Diamond, Air Supply,
 R.Milsap, McCartney.
 GREEN BAY, WI(DAVID CAREW-WDUZ) H.Lewis, Berlin, Air Supply.

EAU CLAIRE, WI(RICK ROBERTS-WIAL) Genesis, Janet Jax., D.Foster,
 Mendes, Paul Simon.
 OSHKOSH, WI(CHRIS HANSEN-WMGV) DeBarge, Paul Simon, Air
 Supply, Daryl Hall.
 CHICAGO, IL(SUZY MAYZEL-WCLR) H.Lewis.
 JOLIET, IL(TED BROWN-WJTW/FM) Easton, G.Benson, Keep/Dark,
 P.LaBelle.
 WILMINGTON, IL(RAFE SAMPSON-WDND) Ocean, Loverboy, R. Palmer,
 N.Jameson, D.Foster.
 ROCKFORD, IL(JIM REED-KMQ) Daryl Hall, H.Lewis, P.LaBelle, Paul
 Simon, DeBarge, Anita Bakr, T.Twins.
 ROCKFORD, IL(MC GEE/HECKLER-WROK) Ocean, N.Diamond, Wham!.
 FREEPORT, IL(JIM DOUGLAS-WFPS) Frozen.
 PEORIA, IL(DENISE HENLEY-WIRL) No Adds.
 PEORIA, IL(ROBB WESTABY-WMBD) M.McDonald.
 BLOOMINGTON, IL(JIM ANDERSON-WIHN) B.Joel, DeBarge,
 N.Diamond, Genesis.

SOUTHWEST

TYLER, TX(JANIE BAKER-KTYL) Whitney, Paul Simon, D.& Price, B.Joel.
 NACOGDOCHES, TX(DALLAS BAKER-KTBC) Janet Jax., Jarreau.
 WICHITA FALLS, TX(DAVE LANDRY-KTLT) N.Diamond, M.McDonald,
 Wham!; Monkees.
 HOUSTON, TX(BRUCE NELSON-KNUZ) H.Lewis, N.Diamond.
 HOUSTON, TX(MATT/KOSH-KLTR) Genesis, H.Lewis, Moody B's,
 DeBarge.
 BEAUMONT, TX(RICK SHELTON-K106) S. Winwood, Paul Simon,
 DeBarge, B.Joel, Air Supply.
 SAN ANTONIO, TX(SCOTT K.SMITH-KLLS) Frozen.
 DEL RIO, TX(KEVIN BEL-KDLK) Loverboy, Janet Jax., Paul Simon, Air
 Supply.
 EL PASO, TX(BILL CLIFTON-KLTO) Easton, Air Supply.
 PHOENIX, AZ(SAM CHURCH-KKLT) H.Lewis, Air Supply.
 SEDONA, AZ(RANDY MAHANNAH-KAZM) Paul Simon, Genesis, Air
 Supply, D.V. & A.B., Anita Bakr.
 ALBUQUERQUE, NM(JAY SCOTT-KOB/FM) Double, McCartney.
 GALLUP, NM(ERIC ALLEN-KKOR) Anita Bakr, N.Diamond, Air Supply,
 P.LaBelle.

ROCKY MOUNTAIN

HAVRE, MT(DAVID LEEDS-KOJM) Whitney, DeBarge, Bananarama,
 N.Diamond, Loverboy.
 MISSOULA, MT(LEE CURTIS-KYLT) Genesis, B.Joel, Seger.
 HAMILTON, MT(STEVE FULLERTON-KLYQ/FM) D.Foster, T.Twins,
 Seger, Jarreau, Genesis, McCartney.
 BOULDER, CO(JEFFREY GOODWIN-KBOL) H.Lewis, DeBarge, Wham!.
 GREELEY, CO(ELLIOTT/PLY-KISF/FM) McCartney, Keep/Dark,
 DeBarge, G. Nash, T.Twins.
 COLORADO SPRINGS, CO(IRWIN/HOWARD-KVUU) Seger, Ocean,
 Anita Bakr, Moody B's, N.Diamond.
 PUEBLO, CO(RIP AVINA-KDZA) Frozen.
 MONTROSE, CO(TOM OWCA-KUBC) Air Supply, N.Diamond, T.Twins,
 Easton, Anita Bakr.
 GRAND JUNCTION, CO(RICH SUMMERS-KIIO) Anita Bakr, DeBarge,
 B.Joel, Paul Simon, Moody B's, D.Foster, Daryl Hall.
 RIFLE, CO(DEAN ANGELL-KDBL) Klymaxx, S. Red, N.Diamond, Daryl
 Hall, Moody B's.
 VAIL, CO(CHRIS BAKER-KRVV) N.Diamond, Moody B's, G.Benson, Paul
 Simon, McCartney.
 POWELL, WY(COLLEEN RAGAN-KLZY) Seger, Air Supply, Genesis,
 DeBarge.
 GILLETTE, WY(DENNIS SWITZER-KOLL) Genesis, Seger, D.Foster,
 Keep/Dark.
 SUN VALLEY, ID(JEFFREY BALLOU-KSKI) Paul Simon, Jarreau, R.Vela,
 Shadowfax.
 GRANGEVILLE, ID(JIM CROSS-KORT) Seger, A.Murray, Jarreau,
 Genesis, Janet Jax., Loverboy, DeBarge, N.Diamond, Air Supply,
 G.Benson, R.Milsap, Paul Simon.

BOISE, ID(DREW HAROLD-KBOI) Miami S.M., Loring/And.
SALT LAKE CITY, UT(LEMICH/JESSOP-KSL) A.Murray, Jarreau,
 H.Lewis.
MANTI, UT(STAN ERIKSEN-KMTI) Genesis, Air Supply, Daryl Hall,
 C.Gayle.

FAR WEST

RENO, NV(JIM O'NEAL-KRNO/FM) Air Supply, Moody B's, Ashford & S,
 Paul Simon.
CARSON CITY, NV(SCOTT CARSON-KPTL) Wham!, Air Supply,
 N.Diamond, Limahl.
LOS ANGELES, CA(KAYE/KILEY-KOST) Frozen.
LOS ANGELES, CA(LABEAU/TYLER-KFI) Frozen.
SAN DIEGO, CA(RICHARDS/PAUL-KYXY) Genesis.
SAN DIEGO, CA(RICH/KNIGHT-B100) Moody B's, B.Hornsby.
SAN DIEGO, CA(MARK LARSON-KFMB) Air Supply.
PALM SPRINGS, CA(TY STEVENS-KDES) Ashford & S, Janet Jax.,
 Jarreau, McCartney, Mendes.
FRESNO, CA(SCOTT HUSKEY-KLTK) H.Lewis, M.McDonald, Mike & M.,
 Ocean.
SAN LUIS OBISPO, CA(DAN ARMSTRONG-KVEC) H.Lewis, N.Diamond,
 Moody B's, Air Supply, G.Benson, C.Gayle.
SAN LUIS OBISPO, CA(CAROL MEYER-KKUS) Loring/And, Air Supply.
MONTEREY, CA(MICHAEL READING-KWAV/FM) Air Supply, Genesis.
SAN FRANCISCO, CA(JACK KULP-K101) Ocean, Mike & M., Loring/And.
CONCORD, CA(RAVI PERUMAN-KKIS) Jarreau, Air Supply, Moody B's,
 Temps, Starship.
CONCORD, CA(JIM HAMPTON-KWUN) Genesis, Jarreau, Anita Bakr.
LIVERMORE, CA(STACY EVERETT-KKIQ) Lisa Lisa, N.Diamond, Paul
 Simon, Seger, Temps, Ashford & S.
SAN RAFAEL, CA(BOB CLARK-KTIM/FM) Frozen.
SAN JOSE, CA(BILL WEAVER-KLOK) Frozen.
MODESTO, CA(EDWARDS/McCULLOUGH-KO93) Daryl Hall, Paul
 Simon.
SANTA ROSA, CA(JIM DANIELS-KSRO) Paul Simon, N.Diamond.
UKIAH, CA(DANNY VANMETER-KUKI) H.Lewis, DeBarge, R.Milsap,
 Easton, Keep/Dark, J.Martyn, D. Hartman.
ARCATA, CA(CHRIS KNIGHT-KATA) H.Lewis, Keep/Dark, N.Diamond.
PLACERVILLE, CA(KAWAI/FORRINGTON-KHTN) Genesis, Glass Tigr,
 N.Jameson, Paul Simon, Seger, Loverboy, B.Joel, Jarreau.
VACAVILLE, CA(SHEILAH BOWMAN-KUIC) Loverboy, Keep/Dark,
 P.LaBelle, Air Supply, P.Bailey.
SO. LAKE TAHOE, CA(RON WEST-KOWL) Genesis, Jarreau, Seger,
 Loverboy, Janet Jax..
LAKE TAHOE, CA/NV(BRIAN BECK-KTHO) D.Foster, Jarreau, Genesis,
 T.Twins.
SACRAMENTO, CA(IRONS/ANDREWS-KHYL/FM) Paul Simon, Genesis,
 Air Supply.
CHICO, CA(DAVE KINDIG-KPAY) Frozen.
GRASS VALLEY, CA(RICH BROCK-KNCO) Ocean, N.Diamond, Air
 Supply, Paul Simon, C.Gayle, D.Foster.
OROVILLE, CA(JEFF NELSON-KORV) L. Carlton, Anita Bakr, Genesis.
BURNEY/REDDING, CA(JIM LEE-KARZ) Double, Wham!, Ocean, Easton.
RED BLUFF, CA(KELLY FROST-KBLF) Limahl, Ocean, Easton, H.Lewis.
SUSANVILLE, CA(HARDAWAY/CRAIG-KSUE) Frozen.

NORTHWEST

THE DALLES, OR(BRIAN HANSON-KMCQ) H.Lewis, P.LaBelle, Whitney,
 R.Vela, Loring/And.
PORTLAND, OR(JOHN WILLIAMS-KGW) Ocean, N.Diamond.
CORVALLIS, OR(P.J. EMMERSON-KLOO/AM) Anita Bakr.
EUGENE, OR(SKIP O'NEIL-KDUK) Daryl Hall, D.Foster, B.Carlisle,
 McCartney, P.LaBelle, Seger, G.Benson, Janet Jax., Temps, Paul
 Simon.
MEDFORD, OR(JIM ZINN-KMFR) Air Supply, N.Diamond, G.Benson, Paul
 Simon, Loverboy.
MEDFORD, OR(JOHN O'BRIEN-KYJC) Moody B's, N.Diamond, Monkees,
 Anita Bakr, A.Murray, R.Milsap.

KLAMATH FALLS, OR(KATIE MCGEE-KKRB) Keep/Dark, P.LaBelle,
 Ocean, H.Lewis, B.Hornsby, Easton, B.Monkeys, G.Benson.
AUBURN, WA(CARL SAWYER-KASY) Anita Bakr, Genesis, Jarreau,
 D.Foster, Moody B's.
MOUNT VERNON, WA(MIKE HARTMAN-KBRC) Paul Simon, N.Diamond,
 Air Supply, H.Lewis.
OAK HARBOR, WA(DAVID BOWDEN-KISD) Seger, Janet Jax., Paul
 Simon, DeBarge.
TACOMA/SEATTLE, WA(LOU ROBBINS-KAMT) Frozen.
OLYMPIA, WA(DICK PUST-KGY) N.Diamond, Paul Simon, Air Supply,
 H.Lewis, C.Gayle.
ABERDEEN, WA(PAUL LANKOW-KXRO) DeBarge, H.Lewis, Limahl,
 G.Benson.
CENTRALIA, WA(JIM KNUTSON-KELA) Frozen.
SHELTON, WA(GLEN CONNOLLY-KMAS) Keep/Dark, Anita Bakr,
 Wham!, N.Diamond, Air Supply, Ocean, Genesis.
KELSO/LONGVIEW, WA(RAY BARTLEY-KLOG) Frozen.
YAKIMA, WA(FRANK TAYLOR-KMWX) Loring/And, N.Diamond,
 Loverboy.
YAKIMA, WA(DAVE HANSON-KIT) Paul Simon, Moody B's, N.Diamond,
 McCartney.
TRI-CITIES, WA(BILL TEMPLETON-KALE) Seger, B.Joel, R. Palmer, Air
 Supply, Jarreau, Temps.
ANCHORAGE, AK(CARTER B.-KFQD) Frozen.
ANCHORAGE, AK(GREG WILKINSON-KKLV/FM) H.Lewis, D.Foster,
 V.Morrison, N.Diamond, Mendes.
SOLDOTNA, AK(J.J. McCARTNEY-KCSY) Ocean, Wham!, H.Lewis, Anita
 Bakr, N.Diamond, Air Supply.
SASKATOON, SK(STEVE SHANNON-CFQC) Easton, Berlin, B.Hornsby,
 DeBarge.

BIRTHDAYS



Our **BEST WISHES** and **HAPPY BIRTHDAY** To:

Mark Baumert, KSYZ-Grand Island, NE 8/10
 Jimmy Dean 8/10
 Jon Barry, KMJK-Portland, OR 8/11
 Chris Baker, KRUV-Vail, CO 8/11
 Joe Jackson, Eric Carmen, John Conlee 8/11
 Jeff Davis, KYNO/FM-Fresno, CA 8/12
 Joe Casey, Columbia Records 8/12
 Mark Knopfler (Dire Straits), Buck Owens, Porter Wagoner 8/12
 Scott Burnett, KKEG-Fayetteville, AR 8/13
 Jack Daniels, WJZR-Charlotte, NC 8/13
 Dan Fogelberg 8/13
 Renae Edwards, WDND-Wilmington, IL 8/14
 Dave Wright, WRIG-Wausau, WI 8/14
 John Austin, KGGG/FM-Rapid City, SD 8/14
 David Crosby, Connie Smith 8/14
 Cliff Gorov, DGO 8/15
 Chuck Tyler, KFI-Los Angeles, CA 8/15
 Alan DuPriest, WCGQ-Columbus, GA 8/15
 Bobby Helms 8/15
 Chris Holmberg, WWOM-Albany, NY 8/16



BIRTHS

Our **CONGRATULATIONS** to **CHRISTOPHER J. OWENS**, Air Talent at
KKLV-ANCHORAGE, AK and his wife **JODY** on the birth of their son
DAVID MICHAEL. Born **JUNE 30th**.

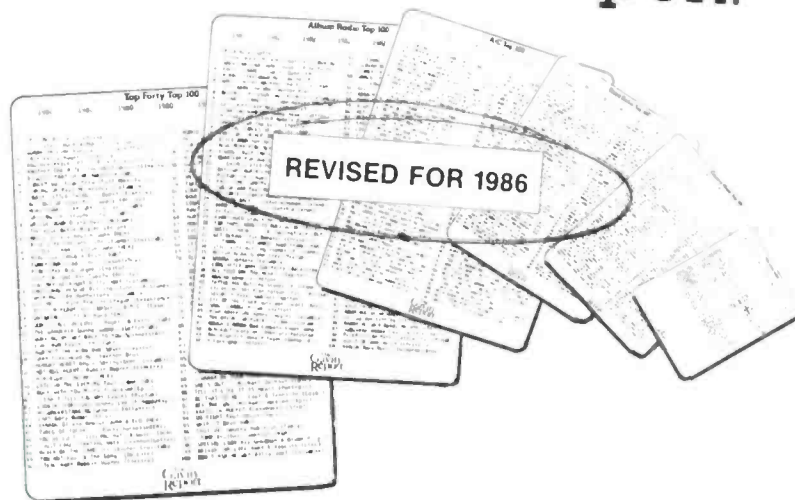
...**CONGRATULATIONS** to **BOBBY DALE**, Air Talent at **KKCY/FM-SAN
 FRANCISCO, CA** and his wife **NORMA** on the birth of their son **TOMMY**.
 Born **JULY 24th**, weighing 7 lbs. 9 oz.

...**CONGRATULATIONS** to **BILL LEE**, Program Director at
KKOR-GALLUP, NM and his wife **KRISTEN** on the birth of their daughter
AUTUMN KELSEY. Born **JULY 31st**, weighing 6 lbs. 8 oz.

the GAVIN REPORT

TOP 100's

A limited number of Gavin Top Hits lists are available. Listed are the Top 100's for each year in each format researched by The Gavin Report.



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THE GAVIN REPORT

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TOP FORTY	1961-1985
A/C	1968-1985
ALBUM RADIO	1979-1985
COUNTRY RADIO	1967-1985
R&B.	1967-1985
ALTERNATIVE RADIO	1983-1985

PROMOTIONS

by Lisa Smith & Betty Hollars



Here are the Z104-Madison guest ZJ's pictured with board engineer and P.D. Jonathan Little. (On the wall behind them, photos of former guest ZJ's.)

GUEST ZJ'S ◀

When Z104-Madison, WI, PD Jonathan Little attended a secretaries luncheon sponsored by the Arthritis Foundation, he offered an hour on Z104 as a prize in the closed bid auction. Five secretaries at a Madison accounting firm pooled their resources and bid \$150 for that hour. Their \$150 bid/donation to arthritis research got them the gig. ■

HALFWAY TO CHRISTMAS

On June 25th, Q92-Menomonie, Wisconsin morning man Ron Revere had a "halfway to Christmas" show. Every half hour, he played a classic Christmas song, then read from their Christmas gift wish list (made up of course) which featured clients, local celebrities, and the staff and management of Q92. The fitting conclusion of the promotion was a visit from Santa Claus. Ron tells us "All in all, we got tremendous response to this promotion, and we'll be doing it again next June 25th!". In the meantime the station is working on getting Vice-President George Bush to come to station. Ron promises to keep us posted on that one. ■

KKIS KICKS OFF COMEDY

KKIS in Concord, California is sponsoring two comedy nights at Tommy T's Comedy House to help a local family - the Chittock's - with medical costs. KKIS is also hosting the fun-fests, which will feature the Doc of Comedy Rock, Dr. Gonzo, The Pete Charles Bd, and other local talent. The Chittock family's daughter, Kimberly, was hit by a car on her way to school and remains in a soft coma. The family cannot cover the costs accrued for their daughter's medical care at Children's Medical Center in Oakland, so the \$10 ticket donation for the benefit shows will go entirely to the fund for 13-year-old Kimberly. ■

MR-2 SUPER CAR GIVEAWAY ▶

Thirty-seven was the winning key in the WKAU/FM-Green Bay Kolosso Toyota MR-2 Super Car Giveaway. WKAU/FM's listeners were asked to call the station when they heard the MR-2 car horn beep on the air. All tenth callers became hourly prize

winners, and potential contenders for the MR-2 grand prize. Over two hundred listeners were eligible for the giveaway in the contest's span of nearly five weeks. Fifty finalists at random were picked and they tried their luck at starting the car. P.D. Ron Ross says: "It was a real cliff-hanger

for everyone involved. Each finalist drew a numbered envelope containing a key from a fish bowl and in numerical order began trying to start the MR-2. When Al Fritz turned the engine over, EVERYBODY cheered! It was exciting, suspenseful and gratifying all at the same time". ■



Shown with the MR-2 Super Car are (l-r) Bob Kolosso, Al Fritz (winner), John Kolosso, Ron Ross (PD WKAU/FM).

PROMOTIONS

by Lisa Smith & Betty Hollars



Sweepstakes winner Anita Johnson alongside KIIZ P.D. Bill St. John in the 1986 300ZX she won as the Grand Prize winner.

GREAT SPRING SWEEPSTAKES ◀

During the spring of 1986, KIIZ-Killeen gave away over \$30,000 in cash and prizes during their "Great Spring Sweepstakes". Among the prizes given away were a trip for two to Jamaica, a \$1000 shopping spree, and the grand prize was a Nissan 300ZX. In all, over 100 listeners won their part of the \$30,000 sweepstakes. ■

MIAMI GOES TO WASHINGTON

Q107-Washington listeners were recently treated to a special showing of "Miami Vice - The Movie". Air personalities **Gary Spears** and **Sandy Weaver** hosted the event, handing out t-shirts, Miami Vice picture discs, and Miami Vice sun-glasses. Everyone who attended the party was treated to "Miami Ice", Baskin Robbins' flavor of the night, and guests could have their photo taken with standups of Don Johnson and Philip-Michael Thomas. ■

LADY LIBERTY LOOK-A-LIKE CONTEST

KEZR-San Jose teamed up with a local cafe to salute the unveiling of the Statue of Liberty with a Lady Liberty look-a-like contest on July 3rd. Contestants were judged on how much they resembled the Statue of Liberty, and the winner received \$500. The promotion was a take off of a Statue of Liberty contest recently held at Studio 54 in New York. ■

and ribbons were awarded to all winners and crawdads. ■

KVET GOES CAJUN ▶

KVET-Austin's Second Annual Cajun Fest was held on May 18th at a local cajun restaurant, with over 2,000 listeners in attendance. To tie in with KVET's dial position of 1300, the following specials were offered: \$1.13 - all the gumbo you can eat; \$1.13 - crawfish per pound; \$1.13 - red beans and rice; 13 cents - each boiled shrimp. Area cajun bands provided live music throughout the day. Festival highlights included crawfish races and a crawfish eating contest. Trophies



KVET jock Bob Pickett keeps count during the crawfish eating contest.

HOLLYWOOD

by Tony Richland

BOOK OF LISTS

3 People who have never heard the Sigue Sigue Sputnik LP:

1. De De Lange
2. Jon Konjoyan
3. Chief Justice Elect of The Supreme Court William Rehnquist

4 People who missed the Manilow COPACABANA Special repeat:

1. Sigue Sigue Sputnik
2. Rick Carroll & Larry Groves
3. Lou Reed
4. Boy George

3 TV programs never watched by The Lime Spiders:

1. Donahue
2. The MacNeil-Lehrer Report
3. Jimmy Swaggart's Old Time Gospel Hour

2 People not launching a new record/radio trade publication and/or tip-sheet, intro'd this month:

1. Tony Richland
2. Claude Hall

1 Format indicating no airplay for Neil Diamond's new single:

1. Alternative Action

3 Groups not opening for The Everly Bros. at the L.A. Amphitheater in October:

1. Feelies
2. Jet Black Berries
3. Raunch Hands

3 Acts not opening for The Beat Farmers on their next tour:

1. Helen Reddy
2. The O'Kaysions
3. Union Gap, with Gary Puckett

3 People who refuse to admit they just turned 40:

1. James and Bobby Purify
2. Dave Sholin
3. Steve Resnik

1 Person who refuses to admit he just turned approximately 50:

1. Barry Freeman (Westwood One)

4 People on the country chart with funny names:

1. Razyzy Bailey
2. Dwight Yoakam
3. Malchak & Rucker
4. George Jones

1 Item from this column which will probably be edited by Gavin publisher Ron Fell:

1. The one above this one.

4 People who actually wrote letters to this column in the past two years:

1. Sherri Armstrong: WDNG: Anniston
2. Rob Sherwood: KTAC: Tacoma
3. Katie McGee: Wynne Broadcasting
4. The mayor of Yankton, SD (all 4 need quick help!)

1 Person who has not asked this promotion person for complimentary CD's in the past 2 weeks:

1. Roy Cohn

8 Of the many defunct manufacturers who employed the services of Tony Richland:

1. RSO
2. Kama-Sutra
3. Cameo
4. ABC
5. Probe-Command
6. Scepter
7. Dunhill
8. 20th.

4 People who have never read Jerry Boulding's Gavin column:

1. Beverly Sills
2. Al Ham
3. The Blow Monkeys
4. Chief Justice Elect of the Supreme Court William Rehnquist

2 Guys who look like Elton John used to look:

1. Phil Collins
2. Elton John

2 Acts who have cancelled this year's tour:

1. Baja Marimba Band
2. Alan Parsons

7 People with gray and/or white hair:

1. Steve Brack
2. Dennis DeYoung
3. Edgar Winter
4. Kenny Rogers
5. Johnny Winter
6. Lu Fields (football guy)
7. Ron Fell

3 People with blue hair:

1. John Forsyth
2. My mother
3. Howard Stern

1 Done-to-death, ripped-off AM drive format which will not be used by Gary Owens when he commences his new stint at LA's KFI:

1. Morning Zoo

1 Done-to-death, ripped-off format name, invented by Bill Drake, formerly used by 8078 stations, but not heard about in 16 years:

1. Boss Radio

3 People not suffering from anorexia:

1. John Candy
2. Bruce Bird
3. Big Ron O'Brian

1 Former Hollywood Argyles hit recently cut by George Thorogood:

1. Alley Oop

1 Song never included by Wayne Newton in his performance in Vegas:

1. Papa Ooom Mow Mow.

1 Fantastic-looking candidate for an upcoming Miss Universe contest:

1. Carey Galliani (observed on a visit to a LA record co.)

1 Record company person who came back from vacation saying the following four phrases:

- A. Book 'em Danno
- B. I think I'll meet Chin-Ho for lunch at the Malakai Palace
- C. I sure like Don Ho's LP's
- D. Frozen poi on a stick is my favorite desert

1. Tony Smith (EMI/Manhattan Records)

1 PD who won't admit his stations are oldie-oriented, although 'Papa's Got a Brand New Bag' is heard on his calls approximately 12 times a day:

1. Bob Hamilton (KYA/KSFO)

2 People who should have themselves checked into if they've gone this far:

1. You
2. You

THE OLD AND CRUSTY, FAMOUS BUT OLD-FASHIONED, MORNING MAN STRIKES BACK!

Actually, that's not really a fair headline; the letter I received was from a morning man who, only by inference placed himself in that category, while making a spirited defense of the genre, but I couldn't resist. Or should it have been Son of Old and Crusty? Or The Revenge of Old and Crusty? The Return...?

All of this to introduce a response to my May 30th column from a morning man who does NOT, repeat NOT work at the station from which I received the letter I quoted anonymously on May 30.

This is from Gerry Gibbs at KMNS, Sioux City, IA:

"As an 'oldtimer' doing the 7-10 am morning drive, I read with interest your recent column regarding some PD's problems with old fossils they can't move out. Most likely there are situations that exist around the country where the 'old men' are hard to live with and not willing to conform, but I hope they are the exception rather than the rule.

"First of all, any old fogie who has put in all those years must really love their work to even have stayed in this usually low-paying, long-hour business. It follows that through those years, if they have made conscious efforts to improve and keep pace with the industry, they should have gained a lot of experience and expertise. It is in this area that younger people just entering the business cannot compete, because you don't inherit experience and wisdom, you earn and learn it... with of all things, time. When you are older, you'll accept that, because you will have lived it yourself. Too many young people are overanxious to

make big changes and think they know all the answers. I know--I did once myself. But I think I was smart to listen to the 'elders' around the station...

"Incidentally, I don't have what is considered a 'great' radio voice; I do spend a couple of hours each day preparing for tomorrow, and yes I do old, corny bits and voices, sing and talk, but it's topical and it's fun, and so far the numbers have proven it. In three and a half years now, I've had #1 and #2 numbers, 18-45 in my dayparts, on an AM country music station. Over these years, my numbers not only improved, but our entire 18-45 audience fell right in line throughout the entire day, and is solid, despite some personnel changes in those slots. I'm 51 and still hangin' in there, spreadin' the seed with the new breed."

I thank Gerry for his letter, even as I reflect moodily that if one is an old geezer at 51, I am myself uncomfortably close to geezerhood. In my response, I said "I'm sure that regardless of how you do your program, you are in harmony with overall objectives of your station, which was the point of the column. When a longtime air personality is unwilling to adhere to the overall format direction of the station he/she works for, the problems start--it's analogous to a great quarterback on a team of youngsters refusing to throw the ball to anyone because he doesn't like the way they play. Ya gotta have teamwork!..."

"About the only thing I'd add, in comment on what you say, is that some of the newcomers to the



"Any old fogie who has put in all those years must really love their work to even have stayed in this usually low-paying, long-hour business."

business are pretty sharp. Depends on where they learned. I have heard good things about the Brown Institute in Minnesota; and from my own personal experience, I know that Keith Allen at Broadcast Professionals in Portland, Oregon, is as good as anybody in the country at turning out trained and intelligent, employable new talent. So I would not look down on anyone for their degree of experience, either very lengthy or very short; depends entirely on the person and what they do with what they've got!"

And I agree, if experience teaches you anything, it teaches you that experience can be valuable--as long as you view yourself as always having room to be better. The day you start resting on your laurels is the day you start being a has-been.

Again, thanks to Gerry for a very good letter. Your input is always enlightening, and I encourage anyone who reads this column to write when a topic deserves a response--or when you want to bring up something that hasn't turned up here. Write c/o the Gavin Report, or direct, if you like, at 1837 SE Harold Street, Portland, OR 97202. ●

Sales Skills

BY GARY DONOHUE CRM

New Feature!



Ron Fell

available in a full week, then rank and price each of them according to demand. Packaging high priced inventory together with low priced inventory is the secret. Selling out all 1344 of your available spots is the challenge. Think of spots as cartons of cottage cheese that go rotten one second past their time period on the log. Is your station log loaded with dollars...or rotten cheese?

ACCOUNT MANAGEMENT. Switching accounts occurs daily! With radio advertising accounts, you're either trying to get them on for the first time, trying to get them back again, or not trying to get them at all. Label every account NEW BUSINESS, RENEWALS, or NO POTENTIAL and track every salesperson's progress with them. If the strategy for selling the advertiser is incorrect, then no amount of personal training will help the account executive close a deal. If the selling strategy or style doesn't work in a reasonable amount of time...switch the account to someone else. Good account management will lead you directly to correct individual/performance evaluation on the team.

COLLECTIONS. The sale isn't complete until the bill is paid! A strong inventory control policy will reinforce a salesperson's understanding of the value received by an advertiser. No longer is loss of payment just loss of commission...it represents theft of valuable inventory. No longer is late payment tolerable. It's grounds for a short rate. Take legal action for loss of payment and raise the rates for late payment. Make no exceptions! Your client wouldn't...why should you?

At the end of each day the master sales manager relaxes for a few minutes, recaps the day's activities, and sorts them into seven categories: recruiting, hiring, training, inventory control, account management, collections, and just wasting time. Try this process tonight and you'll be on your way to a better tomorrow. ●

Gary J. Donohue has personally sold over \$5 million in radio advertising and has been exposed all the major sales training systems. His knowledge and skills drawn from "on-the-street" experience are the foundations for his special perspective on radio sales and marketing.

In this series of articles, he will share with us a wealth of notes taken along the way as an employee of Arbitron, McGavren Guild Radio, Metroplex, Group W, Plough, Wichita Great Empire, NBC, Bonneville, and RKO. Whether it's major market or rural farm market, national media negotiation or local direct closing, Donohue's done it all.

A special feature of Gary's column will be a personal written response to each of you who takes the time to contact us at GAVIN with questions about sales or sales management. Some of your questions will be used to set up key articles in the weeks ahead.

Note from Gary Donohue:

What attracted me most to The Gavin Report was the vibrant, forward-thinking staff and their commitment to excellence. This column will reflect only the highest standards of sales and sales management out of respect to each of you out there in the industry. This is fun! Thank you for considering my thoughts.

Gary

The Six Elements Of Radio Sales Management

If you are currently, or want to be, a radio sales manager, you need to know what must be done to be successful. Every daily activity must be a response to one or more of the six elements of radio sales management, or you're just wasting time. "Why am I doing this?" should be in your head a hundred times each day. To do it right you must be: 1) recruiting 2) hiring 3) training 4) controlling inventory 5) managing accounts 6) collecting money.

RECRUITING. There's always the chance a sales position on your staff will open up when you least expect it, so recruit 52 weeks a year! Get to know every salesperson in the market by talking to them and telling them how great your station and company is to work for. Keep a close tab on the good ones you meet and when the "unexpected" happens, you'll know whom to call first to invite to pitch for the opening. In any event, the sales manager who constantly recruits with this philosophy will always have competitors saying, "I sure would love to work over there."

HIRING. Constant recruitment makes hiring a

quick and simple process. Interview several candidates in your office with a standard set of questions. Score their responses and narrow the field to the top three or five. See all finalists in a single day with the GM present. Check the references on your winner and make the offer! Don't forget...call the runners-up personally and respond to all who came to see you. You're recruiting again!

TRAINING. Too much is not enough! Self-improvement through extensive reading is mandatory. Salespeople must be motivated to want to get better at their craft, or high-quality, expensive sales training systems like RAB or Wilson Learning Systems will be wasted. Giving someone a foundation of skills and knowledge they can use as a springboard to become a sophisticated, unique, salesperson is what training is all about. As the person evolves, so should the techniques for training. It's a process which should consume the master sales manager, testing his or her creative and motivational skills.

INVENTORY CONTROL. Pricing is the key to making budgets! If your station has 1344 spots

BIO

FEEDBACK By Ron Fell

MADONNA

August 16th will mark the one year anniversary of her marriage to Sean Penn.

THE JETS

Elizabeth Wolfgramm is the thirteen-year-old lead singer for the band originally known as Quasar.

PAUL McCARTNEY

He met his wife, Linda, when she was working as a \$65-a-week receptionist for Town & Country magazine.

DIONNE WARWICK AND FRIENDS

"That's What Friends Are For" has earned \$650,000 in royalties to help cure AIDS!

TIMEX SOCIAL CLUB

They're from Berkeley, California, and recorded Rumors for only \$3,500.

CHET ATKINS

He's got a video in the stores. It's an instructional video called "Get Started On Guitar".

THE CARS

Rick Ocasek and Ben Orr are both finishing up solo recording projects.

GTR

The band takes their name from Steve Howe's fascination of making the ultimate "guitar record".



LIONEL RICHIE

Lionel is the only artist to earn a Grammy (We Are The World) and Oscar (Say You, Say Me) for two different songs in the same year.

ARETHA FRANKLIN

She has recorded the Rolling Stones' "Jumping Jack Flash" for inclusion in the next Whoopi Goldberg film. Keith Richard and Ron Wood produce Aretha for the re-make.

QUEEN

It's reported that Freddie Mercury wants to take two years off from the band to pursue his solo recording career.

JOURNEY

Their new drummer, (replacing Steve Smith) is Atma Anur. He's a native of Barbados and once the drummer with the band Metallica.

JOHN FOGERTY

The long-awaited Fogerty tour begins August 27th in Memphis, Tennessee. It has been fourteen years since John has toured. His new album, "Eye Of The Zombie", should be out in a few weeks.

SHADOWFAX

This band is from Chicago, where they formed fourteen years ago as a blues band.

ALICE COOPER

His original version of School's Out was a hit in the Summer of 1972.

MICHAEL JOHNSON

Comedian Steve Martin was his roommate back in 1968.

ROSIE VELA

She's a former high-fashion model from New York, though she grew up in Galveston, Texas, and Little Rock, Arkansas.

ALVIN LEE

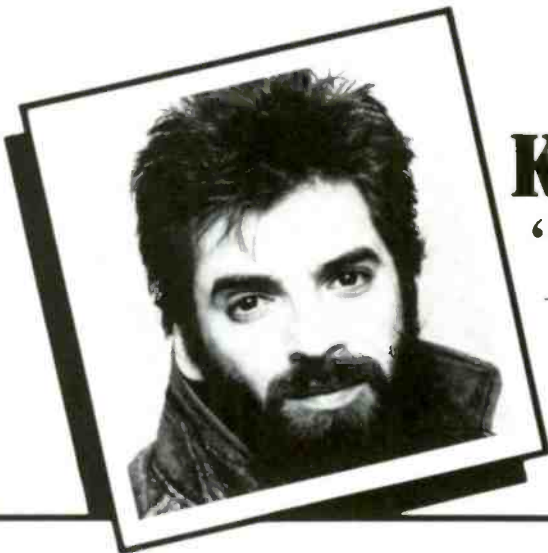
Detroit Diesel is his first album in more than five years. After making the scene with Ten Years After, Alvin toured with a band called Ten Years Later.

CHRIS THOMPSON

In the mid-70's he was the lead singer for Manfred Mann's Earth Band. He's the guy singing "Blinded By The Light" on MM's 1976 hit of the Springsteen song.

ADD THE

THE **TOP GU**
★



KENNY LOGGINS

“Playing With The Boys”

GAVIN TOP 40

DEBUTS IN UP & COMING

DAVE SHOLIN'S PERSONAL PICK

OUT-OF-THE-E



BILLY JOEL

“A Matter Of Trust”

GAVIN TOP 40 128/73

CHARTBOUND IN JUST TWO WEEKS

HEAVY



LISA-LISA WITH FULL FORCE AND CULT JAM

“All Cried Out”

GAVIN TOP 40 49/15

Z100 6 to 4

B97 DEBUT 30

ADDED: KIIS/F

B104 DEBUT 25

KBEQ DEBUT 28

KZZP, WPOW

B106 DEBUT 28

KMEL 25 TO 21

KC101

B94 DEBUT 26

FM102 24 TO 21

COLUMBIA



OBVIOUS

FORMAT:

LOVERBOY

"Heaven In Your Eyes"



GAVIN TOP 40 DEBUTS AT #39 182/55

THE SKY MAY NOT BE THE LIMIT FOR:

WBEN/FM	WBCY	Y100	KDWB/FM	KZZP	KS103
WTIC/FM	WROQ	B97	WLS	KCPX	KWSS
WXKS/FM	94Q	WHYH	WYTY	KIMN	KMJK
B106	WBBQ	WHYT	KZPS	FM102	KNBQ

ON-THE-AIR :

EDDIE MONEY

"Take Me Home Tonight"



GAVIN TOP 40 74/32

ADDS THIS WEEK INCLUDE:

95INZ

92X

Z104

KMEL DEBUTS AT 31
KATD DEBUTS AT 29

PHONES:

NEIL DIAMOND

"The Story Of My Life"



GAVIN A/C CERTIFIED

128 REPORTS IN TWO WEEKS!!

HIT FACTOR 32%.

RECORDS

WOODENTOPS



Their Columbia Debut.



ALBUM/ALTERNATIVE

GAVIN ALBUM FRONTLINE



STEVE WINWOOD



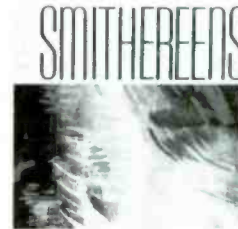
EURYTHMICS



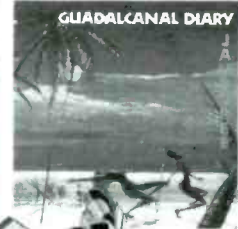
VAN MORRISON



R.E.M.



SMITHEREENS



GUADALCANAL



"Heartbeat"-Don Johnson (Epic)

I'm already becoming somewhat of a raving bore about this track. Not only is the song a hit record, I think it's just about the most exciting thing to happen to our format in months. On this single (and the album) **Don Johnson** operates on a no-baloney, rock n roll wavelength, giving Album Radio a grand hand-off. For Album Radio, this is manna from heaven. It's also nothing to be passive about. Go for it!

Gene Loves Jezebel

Discover-Gene Loves Jezebel (Geffen)

This is not the first time you've read about **Gene Loves Jezebel** inside these pages. They play tough-as-nails, but fashionable rock n roll. Producer **Gary Lyons** has cleaned up a few of the rough edges, making GLJ's chances for American consumption a little more realistic. GLJ still navigate the darker choppy waters of English art/riff rock. My favorite kind of rock n roll stays on the edge, but incorporates a mix someone like **Bryan Adams** might envy. Gene Loves Jezebel have never sounded more palatable, more sure of the direction they're headed in. I'd put them up there with **The Cult** as far as promising, future death star rock n rollers. Trax: "Heartache", "Over The Rooftops", and familiar "Desire". Beautiful packaging.

"Wild Wild Life"-Talking Heads (Sire)

"Wild Wild Life" is the **Talking Heads** interpretation of music from the **David Byrne** film, **True Stories**. Apparently there will be a soundtrack album and a separate Talking Heads album covering the same material. "Wild Wild Life" is bouncy, irreverent, custom-made for the eighties airwaves. If this isn't their next



hit single, I give up. But I certainly hope they don't.



Nine Lives-Bonnie Raitt (Warner Bros.)

Razor-sharp arrangements showcase **Bonnie Raitt's** return. Side one, produced by ex-Little Feat **Bill Payne** and engineer **George Massenburg**, starts out punching, fueled by songwriter **Bryan Adams**, then the Tower of Power horns. "No Way To Treat A Lady" (which comes across strong live) will have the most immediate airplay impact, possibly followed by "Runnin' Back To Me." I must confess that "Crime Of Passion" is my favorite track. Those into a slower and softer groove (and you are a growing minority) might agree. Side two reunites producer **Rob "Go-Go" Fraboni**, **Ian "Mac" McLagan**, **Ian Wallace**, **Johnny Lee Shell** with **Bonnie** the red-headed wonder. They were all culprits on her last overlooked LP, four years back (remember **Dylan's** "Let's Keep It Between Us"?). Side two also maintains Raitt's integrity as an artist (i.e. a **Toots Hibbert** song with **Sippie Wallace**) while side one will be the table from which Album Radio may feast.

IT BITES

"Whole New World"-It Bites (Geffen)

An ambitious, bigger-than-life arrangement--actually a "biting" arrangement. If you're the least bit sleepy, this sucker will wake you up quick. Produced by **Alan Shacklack (The Alarm/Roger Daltrey)**, **It Bites** has the horny vitality of **Phil Collins**, **AWB**, and early **Chicago**. Give this one a righteous boom. That way you'll notice all the plateaus and changes. Something different!



Flaunt It-Sige Sige Sputnik (Manhattan)

Sige Sige Sputnik are shameless when it comes to self-hype, staged outrage, and excess. Their latest LP, **Flaunt It**, is a thieving and challenging collage of dance beat rock n roll with high speed sampled bits of media overkill. **Giorgio Moroder** does an excellent job of assembling the madness into some sort of cohesive sonic production. Besides hairspray and artillery, **Sige Sige Sputnik** puts teenage rock n roll back where it started, something reviled by parents and the most hideous nightmare a PTA president ever dreamt. I absolutely LOVED the hammer and sickle on the guitar pictured inside the sleeve. A more unabashed group of capitalists you're unlikely to find. P.S. A sense of humor is always essential!!



On A Blue Wing-Bill Nelson (Epic)

A masterwork conceived mostly in **Bill Nelson's** own head and own studio. During three years of sitting out the major label scene, Nelson recorded a catalogue of experimental music. Having gotten the sense of solitary freedom out of his system, Nelson has gathered an army of ideas, launching forward, back into the big sound (and playing guitar). As a guitarist and texturalist, Nelson is respected worldwide. His influence in Japan is particularly intense. The core of side one, "Contemplation" into "Wildest Dreams" will take you far far away from the ringing telephones and headaches. The oriental overtones and cerebral melodies point to a place that radio ironically fears to tread. This is not space music. It is grounded in reality, only it's a beautiful reality.

ALBUM

Reports accepted Mondays at 8AM through 1PM Wednesday
Station reporting Phone (415) 392-7750

CERTIFIED



BILLY JOEL
(COLUMBIA)



DAVID & DAVID
(A&M)

BONNIE RAITT
(WARNER BROS.)

MOST ADDED

1. The Bridge-BILLY JOEL (Columbia)
2. Nine Lives-BONNIE RAITT (Warner Bros.)
3. "Somebody Out There"-TRIUMPH (MCA-12")
4. "You Give Love..."-BON JOVI (MERCURY-12")



MY 2 cents

First things definitely first. This week we proudly add four new stations that fit right in with what we're trying to do inside the Gavin Album/Alternative pages. Here they are in random order. **KABL**-Minneapolis is a commercial cable outlet. **Ken Ornberg** is the man and we are pleased to be hearing from him, especially considering the retail impact he has in his area. Address is 2119 Grand Ave., St. Paul, MN, 55105. Give Ken a bell at 612-647-5225. Next is sort of an overdue addition for us. **91X**- San Diego is one of the USA's most outrageous Album Radio outlets. Welcome to **Oz Medina** and **Mad Max**. Address is 4891 Pacific Hwy, San Diego 92110. Phone is 619-291-9191. Also in San Diego, **XHITZ** adopts the same spirit, though geared towards a higher demographic. **XHITZ**-San Diego is being piloted by old Gavin pal **Denny Luell** (PD) and **Michael Fischer**, who is quite knowledgeable about music. Address is 401 West A, #1001, San Diego, CA. **XHITZ** is 100,000 watts. Last, but far from least is yet another find. **KEYX**-Mesa/Phoenix is the latest progressive radio assault from **Johnny Dixon**. Both **Johnny D** and **Jon Rosen** (Jonathan L) have put themselves together an open-minded list. Address is 218 West Hampton Ave., Mesa, AR, 85202. Phone is 602-964-3100. Please call! All four new additions made my week. Welcome...On to the chart with a look between the lines. It was a good week for songwriters. **Billy Joel** hauled in major respect as well as a debut at #17. Our man **Billy** was this week's Most Added and Certified. Though no surprise,

2W LW TW

2W	LW	TW	ALBUM
1.	1.	1.	STEVE WINWOOD (ISLAND/WARNER BROS.) "SPLIT" "HIGHER" "TAKE"
2.	2.	2.	Peter Gabriel (Geffen) "Man" "Thorn" "When"
4.	3.	3.	EURYTHMICS (RCA) "MAN" "THORN" "WHEN"
3.	4.	4.	Genesis (Atlantic) "Throwing" "Land" "Touch" "Tonight"
--	12.	5.	R.E.M. (IRS) "FULL" "BEGIN" "BELIEVE"
10.	7.	6.	VAN MORRISON (MERCURY) "IVORY" "FEELING" "FOREIGNER"
5.	5.	7.	Big Country (Mercury) "Look" "Seer"
18.	8.	8.	NEIL YOUNG (Geffen) "TOUCH" "WEIGHT" "HIPPIE"
15.	10.	9.	HUEY LEWIS & THE NEWS (CHRYSALIS-12") "STUCK"
21.	11.	10.	BOB DYLAN (COLUMBIA) "MIND" "RAMBLE" "GIRL"
6.	6.	11.	The Fixx (MCA) "Built" "Secret" "Chase"
14.	13.	12.	DAVID LEE ROTH (WARNER BROS.) "ROAD" "ROSE" "CRAZY"
11.	9.	13.	Joan Armatrading (A&M) "Kind" "Reach"
13.	18.	14.	RED RIDER (CAPITOL) "BOY"
24.	20.	15.	SMITHEREENS (ENIGMA) "BLOOD"
40.	17.	16.	DARYL HALL (RCA-12") "DREAMTIME"
--	--	17.	BILLY JOEL (COLUMBIA) "TRUST" "CODE" "GRAND"
17.	21.	18.	ICEHOUSE (CHRYSALIS) "BORDER" "PARADISE" "PROMISES"
7.	16.	19.	Moody Blues (Polydor) "Other" "Wildest" "Rock"
26.	23.	20.	VAN HALEN (WARNER BROS.) "WALKS" "DREAMS" "SUMMER"
--	--	21.	BONNIE RAITT (WARNER BROS.) "LADY"
--	37.	22.	DAVID & DAVID (A&M) "BOOMTOWN"
12.	19.	23.	Bruce Hornsby & The Range (RCA) "Kiss" "Western"
9.	14.	24.	Bob Seger (Capitol) "It's" "Aftermath"
27.	26.	25.	GLASS TIGER (MANHATTAN) "FORGET" "THIN"
8.	15.	26.	Ruthless People (Epic) "Mick" "Billy" "Bruce"
--	--	27.	EDDIE MONEY (COLUMBIA) "HOME"
31.	29.	28.	ALVIN LEE (21/ATLANTIC) "DETROIT"
--	--	29.	PAUL SIMON (WARNER BROS.-12") "AL"
23.	22.	30.	GTR (Arista) "Hunter"
19.	25.	31.	38 Special (A&M) "Somebody" "Heart's"
16.	27.	32.	John C. Mellencamp (Riva) "Rumble"
22.	30.	33.	Rod Stewart (Warner Bros.) "Night" "Red" "Touch"
33.	34.	34.	Beat Farmers (Curb/MCA) "Riverside"
25.	24.	35.	Kim Mitchell (Atlantic) "Patio"
30.	33.	36.	Bruce Cockburn (Gold Mtn./MCA) "Democracy" "Wonder"
--	--	37.	PETER CASE (Geffen) "STEEL" "CAR"
39.	32.	38.	Models (Geffen) "Fever" "Sight"
--	--	39.	NOTHING IN COMMON (ARISTA) "TWINS" "CARLY"
--	--	40.	PAUL McCARTNEY (CAPITOL) "PRESS"

CHARTBOUND

GEORGE THOROGOOD (EMI) "Reelin"
ZZ TOP (Warner Bros.) "Velcro"
JOE JACKSON (A&M) "Shanghai"
BoDEANS (SLASH/WARNER BROS.) "Angel"
*TRIUMPH (MCA) "Somebody"
INXS (Atlantic) "Kiss"
LOU REED (RCA) "Video"
*BON JOVI (MERCURY) "Bad"
CHRIS DeBURGH (A&M) "Fire" "Red"
FABULOUS THUNDERBIRDS (CBS) "That"
SMITHS (Sire) "Queen"
ROB JUNGKLAS (Manhattan) "Memphis"
CHRIS THOMPSON (Atlantic) "Loneliness"
QUIET RIOT (Pasha) "Wild"
DOCTOR & MEDICS (IRS) "Spirit"
*CROWDED HOUSE (Capitol) "World"
*BILL NELSON (Epic) "Contemplation"

REM and Van Morrison will be big big Gavin albums on both charts. Neil Young is a solid Top Ten album. Smithereens, moving 20-15, have an excellent chance at cracking our Top

Ten. Icehouse (after a sold-out gig here on a Sunday night) is experiencing a new cut rebirth with "Across The Border" 21-18. Bonnie Raitt is going over great guns with Gavin Album people, already conquering the bottom half of the chart, debuting at #21. Just beneath Bonnie is David + David, absolutely on the prowl. "Welcome To The Boomtown" is one of this week's highest jumpers, moving 15 points, 37-22. Other major movers include Eddie Money, on a hot streak with his single featuring Ronnie Spector. Paul Simon kicks in at #29. Top rated Chartbounders include Triumph, Bon Jovi, and George Thorogood. Chris DeBurgh continuously pulls in reports from those citing audience approval. BoDeans and the Fab T-Birds return to Chartbound with brand new trax. Ditto Joe Jackson. Personal note: a persistent Peter Case finally charts this week. Good to know his album is making progress. Check out new CD's by Van Morrison, Joan Armatrading, and Cactus World News. They sound truly amazing. That's all for now. We'll talk next week. XO KZ

ALTERNATIVE

Reports accepted Mondays at 8AM through 1PM Wednesday
Station reporting Phone (415) 392-7750

CERTIFIED



VAN MORRISON
(MERCURY/POLYGRAM)

MOST ADDED

1. "Contemplation"-**BILL NELSON**
(Portrait-12")
2. Street Language-**RODNEY CROWELL**
(Columbia)
3. Discover-**GENE LOVES JEZEBEL**
(Geffen)

IMPORT INDIE

- BIRDSONGS OF MESOZOIC** (Ace Of Hearts)
APB (Link) "Lullabye"
BIG BLACK (Homestead) "Money"
DESCENDENTS (Restless) "Enjoy"
PUSHTWANGERS (Relativity) "Ticket"
JET BLACK BERRIES (Pink Dust) "Alaska"
LEAVING TRAINS (SST) "Rain"
COWBOY MOUTH (T.Lobster) "Hurricane"
WIPERS (Restless) "Dream"
PETER MURPHY (Beggars Banq.) "Beauty"
CABARET VOLTAIRE (Caroline) "Thing"

ALTERNATIVE ACTION

As expected, R.E.M. topples The Smiths as our number one record. R.E.M.'s dominance of our format is unprecedented by any other artist (s) and they should last at number one as long as the N.Y. *Mets* (i.e. early Oct.). Other than *Guadalcanal Diary's* jump, the top ten is relatively inactive, with no new entries. Van Morrison continues his well-earned climb and is our Certified record. Commercial radio is heavily behind him, and as mentioned the past few weeks, many college stations are playing him heavily. The mid-section of the chart is moving slowly, making this an opportune time for new releases. The Nails are quickly gaining momentum and may receive a jump of equal proportion next week. Bob Dylan is our lone debut with college radio airplay contributing to the cause. Next week should see a fair number of debuts. The leading candidates include: Agent Orange, The True Believers (a slow but steady builder), TSOL and Neil Young. A half-dozen records with respectable airplay were just edged out of chartbound: Frank Tovey, Gene Loves Jezebel, Thompson Twins, Good To Go Soundtrack, B-52's and our Most Added album, Bill Nelson. A big and warm welcome to our new reporters to The Gavin

2W LW TW

2W	LW	TW
17.	2.	1. R.E.M. (IRS) "FALL" "BEGIN" "TOUCH" "BELIEVE"
1.	1.	2. The Smiths (Rough Trade/Sire) "Queen" "Big" "Thorn" "Girls"
3.	3.	3. Eurythmics (RCA) "Man" "Tomorrow"
19.	10.	4. GUADALCANAL DIARY (ELEKTRA) "LONELY" "CLUB" "CATTLE"
14.	6.	5. SMITHEREENS (ENIGMA) "BLOOD"
2.	4.	6. Peter Gabriel (Geffen) "Red" "Eyes" "Big"
10.	9.	7. SCREAMING BLUE MESSIAHS (ELEKTRA) "YONDER" "SMASH"
5.	5.	8. Joan Armatrading (A&M) "Words" "Jesse" "Reach"
6.	7.	9. Big Country (Mercury/PolyGram) "Look" "Seer" "Hill"
8.	8.	10. Run D.M.C. (Profile) "Walk" "Tricky" "Piper"
28.	23.	11. VAN MORRISON (MERCURY/POLYGRAM) "IVORY" "BACK" "PARADISE"
11.	11.	12. Beat Farmers (Curb/MCA) "Riverside"
18.	16.	13. 54-40 (REPRISE) "BABY"
4.	12.	14. Ramones (Sire) "Believe" "Drink" "Brain"
12.	13.	15. Bruce Cockburn (Gold Mtn./MCA) "Call"
9.	15.	16. Cactus World News (MCA) "Years" "Bridge" "Worlds"
20.	18.	17. STEVE WINWOOD (ISLAND/WARNER BROS.) "HIGHER"
11.	17.	18. Jazz Butcher (Big Time) "Human" "Devil" "Caroline"
24.	20.	19. PETER CASE (Geffen) "STEEL"
8.	14.	20. Dream Syndicate (Big Time) "Slide" "55" "Boston"
29.	28.	21. NAILS (RCA) "THINGS"
--.	24.	22. LOVE DELEGATION (M.T./CELLULOID) "GOOD"
13.	19.	23. Lou Reed (RCA) "Money" "Rapper" "Mama's"
--.	--.	24. BOB DYLAN (COLUMBIA) "MIND" "RAMBLE"
15.	25.	25. BoDeans (Slash/Warner Bros.) "Runaway" "Angels"
27.	26.	26. Club Paradise (Columbia) "Costello & Cliff"
22.	27.	27. Nixon & Roper (Restless) "Face" "Banks"
16.	22.	28. Blue In Heaven (Island) "Change"
--.	29.	29. FEELIES (TWIN/TONE-COYOTE) "ROOF"
21.	21.	30. Woodentops (Upside) "Move" "Well"

CHARTBOUND

- AGENT ORANGE** (Enigma) "Voices"
TRUE BELIEVERS (Rounder/EMI America) "Rain"
TSOL (Enigma) "Nothing" "Change"
NEIL YOUNG (Geffen) "Touch"
DAVID & DAVID (A&M) "Boomtown"
SONIC YOUTH (SST) "Green"
BONNIE RAITT (Warner Bros.) "Lady"
RAUNCH HANDS (Relativity) "Doin"
GO-BETWEENS (Big Time) "Spring"
CELIBATE RIFLES (What Goes On) "Red"
DOCTOR & MEDICS (IRS) "Spirit"
CROWDED HOUSE (Capitol) "World"

Report: 91X and XHITZ in San Diego, KEYX-Phoenix and KABL-Minneapolis. All of their playlists and phone numbers are on the following correspondent pages and KZ has listed their addresses within his 2 Cents (page 33).

SPOTLIGHT LP

The Good Earth-**THE FEELIES** (Coyote-Twin/Tone) Yes, these are the same Feelies (give or take a few personnel changes) who first performed almost 10 (!) years ago and released the college radio favorite "Crazy Rhythms" in 1980. Incidentally, the drummer on "Crazy Rhythms" was the strong-armed Golden Palomino leader Anton Fier. The

Feelies disbanded in 1981 but reformed three years ago. "The Good Earth" picks up right where they left off. Pretty songs like "On The Roof," "Slipping," and "Let's Go" are filled with acoustic guitars and gentle rhythms. The interplay between the bass and guitar on "The High Road" is especially appealing. You could label it the New Jersey guitar sound with bands like the Bongos or Wirter Hours sharing some similarities. **Peter Buck** of R.E.M. assisted in twisting the producer Knobs. Contact Twin/Tone Records @ 612-872-0646.

Mina, Mina, Mina-**CELIBATE RIFLES** (What Goes On) While the Celibate Rifles may seem relatively new in the States, they've been alive and kicking for over eight years in Australia. They began in high school, covering bands like the Saints, Radio Birdman, Blue Oyster Cult, and the Stooges. In the past few years the Celibate Rifles have been garnering the respect of the more eccentric non-commercial stations. Mina, Mina, Mina includes some of the best tracks from two previous releases, Sideroxylon and Celibate Rifles. Songs like "Back In The Red" (much in the spirit of The Saints) and "Wild Desire" burn. "Pretty Colours," "Rainforest" and "Netherworld" have just a plain nasty and likeable mood. The Celibate Rifles avoid pretension and deliver their music directly, maximizing impact. Inquires should be directed to **Jim Barber** @ (617) 625-7330. **Peter**



*****WELCOME!*****
 *11X-SAN DIEGO, CA
 619-596-3100
 Add: Rainmakers
 Club Paradise
 Scream-BM's
 Art of N...
 Stings
 Big Country
 Fixx
 Icehouse
 Ruthless/Jagger
 Winwood
 Joe Jackson
 Cactus World N...
 Glass Tiger
 Models
 Burnin' Sisters
 Woodentops
 Ridgeway
 Pete Shelley
 L.E.I.O
 True Believers
 Pushwangers
 Dr/6Medics
 David/David
 One Fine Mess/
 Los Lobos

*****WELCOME!*****
 *KAZY-DENVER, CO. 303-
 ZAK PHILLIPS 759-5600
 Add: C. DeBurch
 Jungklas
 REM
 E. Money
 David/David
 Icehouse
 Van Morrison
 Dylan
 Beat Farmers
 Genesis
 D. Hall
 Glass Tiger
 P. Simon
 Joan Armatrading
 Hornsby
 McNeil
 Style Council
 B. Joel
 Kim Mitchell
 Cockburn
 Winwood
 Gabriel
 T. Twins
 B. Raitt
 C. DeBurch
 REM
 E. Money
 Van Morrison
 Dylan
 Beat Farmers
 Genesis
 D. Hall
 Glass Tiger
 P. Simon
 Joan Armatrading
 Hornsby
 McNeil
 Style Council
 B. Joel
 Kim Mitchell
 Cockburn
 Winwood
 Gabriel
 T. Twins
 B. Raitt

*****WELCOME!*****
 *KSTM-PHOENIX, AZ
 JEFF PARETS
 307-348-9822
 Add: Models
 R. People
 Crowded House
 B. Joel
 McCartney
 P. Case
 David/David
 S. Winwood
 Gabriel
 Quiet Riot
 GTR
 Huey Lewis
 Mellencamp
 Icehouse
 Spyro Gyra
 BoDeans
 Red Rider
 Jean B.
 Vollenweider
 R. Vela
 Class Tiger
 Isle of Man
 Mancrab
 R. Jungklas
 Dr/6Medics
 Rainmakers
 BAD
 Moods
 T. Twins
 Kim Mitchell
 TSOL

*****WELCOME!*****
 *KWHL-ANCHORAGE, AK
 CARTER B. V.K. VARGAS
 907-348-9822
 Add: Genesis
 Van Morrison
 ZZ Top
 Top
 Neil Young
 Van Halen
 Dylan
 AC/DC
 Big Country
 E. Money
 Red Rider
 Smiths
 Nails
 Scream-BM's
 T. Twins
 Love/6Money
 REM
 B-52's
 Fixx
 Siouxsie&B's
 Lou Reed
 Dream Synd.
 Hoodoo Gurus
 Run DMC

*****WELCOME!*****
 *KJKT-SEATTLE, WA
 JIM KELLER
 206-281-5600
 Add: Neil Young
 D. Hall
 B. Joel
 REM
 Triumph
 Bon Jovi
 Kim Mitchell
 Icehouse
 Lover-boy/TC
 Quiet Riot
 B. Raitt
 D. L. Roth
 GTR
 Icehouse
 B. Raitt
 H. Money
 Huey Lewis
 Mellencamp

*****WELCOME!*****
 *KQV5-DAVIS, CA
 A. WATSON/D. MULLER
 916-752-0728
 Add: Big Black
 Smiths
 Housemarts
 Unexplored Comp.
 Tatuara
 Phantom Limbs
 Max:
 JAZZ Butcher
 REM
 Agent Orange
 Ramones
 TSOL
 Mod: Huey Lewis
 Double
 TC/Berlin
 38 Special
 S. Winwood
 Caters
 Mike&Mech.
 Fab. T. Birds
 Outfield
 Genesis
 Eurythmics
 Glass Tiger

*****WELCOME!*****
 *KEYX-MESA/PHOENIX, AZ
 JONATHAN L. JOHNNY D.
 602-958-3108
 Add: Mod: Gene Loves J.
 Boogie Boys
 Mental As...
 R. Palmer
 G. Clinton
 B. Nelson
 S. Sique Sputnik
 E. Grant
 Fat Boys
 Heartfixers
 Paul Butterfield
 Black Uhuru
 D. Wilde
 Bill Nelson
 Club P.
 Dr. Doom Synd.
 Isley Bros.
 O-16
 R. Wyatt
 Woodentops
 Sique S. Sputnik
 E. Grant
 Lou Reed
 Chuck Halib. *
 Fat Boys
 F. Shankley
 Heartfixers
 King Cobra
 Level 42
 Smiths
 Butterfield
 Black Uhuru
 D. Wilde
 TSOL
 Depuche Mode
 Isley Bros.

*****WELCOME!*****
 *KATZ-FM-YAKIMA, WA
 ERIC BODEHMER
 509-871-8117
 Add: Huey Lewis
 P. Simon
 E. Money
 Van Morrison
 Dylan
 B. Joel
 Thorogood
 Mod: Cinderella
 Max: Van Morrison
 REM
 Jagger
 R. Crowell
 Models
 Simply Red
 INXS
 T. Twins
 Quiet Riot
 Jungklas
 C. Thompson
 Moods
 Dokken
 AC/DC
 TG/Loggins
 Run DMC

*****WELCOME!*****
 *KRCO/AM-BOULDER, CO
 GINGER HAVILAT
 303-441-5601
 Add: Jungklas
 Red Rider
 About Last...
 S. Simon
 Seger
 BoDeans
 Cail
 Dylan
 Beat Farmers
 B. Raitt
 Eric Johnson
 Joe Jackson
 Double
 Peter Case
 Sting
 Vollenweider
 Neil Young

*****WELCOME!*****
 *KRXE-EUGENE, OR
 JOHN NAPIER
 503-349-1950
 Add: Cowboy Mouth
 B. Raitt
 Peter Case
 Jef Scott
 Mod: Red Rider
 Bluesbusters
 P. Hamill
 Sussman/Lawren
 Bronski Beat
 Thinkspan
 Hank J.
 Dave Adams
 Walk the West
 Burns Sisters
 Big Country
 Cure
 David/David
 50-40
 Boomerang
 Crowded House
 Smithereens
 Guadacanal D.
 T. G. Brown
 REM
 Boys Don't Cry/Fixx
 Rosie Vela
 Time Zone
 Beat Farmers
 Regular Group
 Armatrading
 Defilm
 J. Lee Hooker
 S. S. Johnny
 Shadowfax
 Ten Ten
 Cockburn

*****WELCOME!*****
 *KJFK-LOS ALTOS HILLS/
 SAN JOSE, CA
 ROBERT ZEPERNICK
 408-297-3159
 Add: LRB
 Level 42
 Madonna
 Gene Loves J. VU
 Running Scared
 Virgin Prunes
 Raunch Hands
 Severed Heads
 Fra Lippo Lippi
 Nails
 Adult Net
 Subhumans
 SPK
 Descendents
 Agent Orange
 Frank Tovey
 B. Raitt
 TSO
 Bill Nelson
 Birdsongs of M.
 Eyes in Giza
 Father G. Sarducci
 Eurythmics
 GBH
 Love Dolls Sdk.
 That Petrol Em.
 Max: B. Raitt
 E. Klugh
 K. Klugh
 Gene Loves J.
 Mike&Mech.
 Kim Mitchell
 L. Carlon
 F. Portenza
 B. Raitt
 Double
 D. Foster
 R. Franklin
 Icehouse
 James/Samborn
 Gabriel
 B. Joel
 H. Jones
 Buffett
 About/Seger
 Lightfoot
 Simply Red
 AA/Nicks, Nash Sting
 Spyro Gyra
 S. Winwood

*****WELCOME!*****
 *KJFM-FM-SEATTLE, WA
 KEZ/HAYES/TOM YATES
 415-922-2499
 Add: Peter Case
 Spyro Gyra
 Mod: K. Klugh
 B. Raitt
 E. Klugh
 B. Raitt
 Rory Block
 Winwood
 Yurythmics
 Deems Tsutakawa
 Gabriel
 Genesis
 Steeleye Span
 DeBurch
 Hornsby
 Club P.
 S. Simon
 Matt Bianco
 Lightfoot
 Dylan
 Vollenweider
 Armatrading
 Van Morrison
 P. Ostroushko

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 KEZ/HAYES/TOM YATES
 415-922-2499
 Add: Peter Case
 Spyro Gyra
 Mod: K. Klugh
 B. Raitt
 E. Klugh
 B. Raitt
 Rory Block
 Winwood
 Yurythmics
 Deems Tsutakawa
 Gabriel
 Genesis
 Steeleye Span
 DeBurch
 Hornsby
 Club P.
 S. Simon
 Matt Bianco
 Lightfoot
 Dylan
 Vollenweider
 Armatrading
 Van Morrison
 P. Ostroushko

*****WELCOME!*****
 *XHTZ-SAN DIEGO, CA
 MICHAEL FISCHER
 619-596-3600
 Add: Seger/About
 Icehouse
 B. Raitt
 David/David
 S. Winwood
 DeBurch
 B. Joel
 Max: Mike&Mech.
 Moods
 J. Brahne
 AA/Nicks
 B. Raitt
 Double
 Cetera
 Hornsby
 DeBurch
 Dr/6Money
 S. Winwood
 J. Buffett
 J. Jackson
 P. Gabriel
 Winwood
 Genesis
 Bowie/L.
 Van Morrison
 David/David
 P. Simon
 Eurythmics

*****WELCOME!*****
 *KFTZ-IDAHO FALLS, ID
 J. HUGHES/J. SORESENSEN
 208-523-3722
 Add: Mellencamp
 AC/DC
 B. Joel
 Eurythmics
 Huey Lewis
 Big Country
 Red Rider
 D. L. Roth
 T. Simon
 J. Brown
 FM/UK
 Neil Young
 E. Money
 Bluebusters
 Keel
 Cinderella
 Neil Young
 Moods
 David/David
 B. Raitt
 Peter Case
 Dylan
 38 Special
 Quiet Riot
 Glass Tiger
 TG/Loggins
 E. Money
 Max: Winwood
 Van Morrison
 Double

*****WELCOME!*****
 *KJFM-COLORADO SPRINGS
 ALAN WHITE 303-638-8656
 Add: Moods
 GTR
 Bon Jovi
 P. Simon
 T. Simon
 J. Brown
 FM/UK
 Neil Young
 E. Money
 Bluebusters
 Keel
 Cinderella
 Neil Young
 Moods
 David/David
 B. Raitt
 Peter Case
 Dylan
 38 Special
 Quiet Riot
 Glass Tiger
 TG/Loggins
 E. Money
 Max: Winwood
 Van Morrison
 Double

*****WELCOME!*****
 *KJFM-SEATTLE, WA
 LARRY SHARP 206-281-5600
 Add: Glass Tiger
 Van Morrison
 McCartney
 Mod: Paul Simon
 Max: Van Morrison
 Rosie Vela
 D. Mallett
 Buffett
 Steeleye Span
 DeBurch
 Hornsby
 Club P.
 S. Simon
 Matt Bianco
 Lightfoot
 Dylan
 Vollenweider
 Armatrading
 Van Morrison
 P. Ostroushko

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ON ELEKTRA MUSIC CASSETTES AND RECORDS.

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"I believe so strongly in The Screaming Blue Messiahs, I'm putting my hair on the line!"

—Harry Levy, National College Promotion

"THE SCREAMING BLUE MESSIAHS have so much vitality and diversity that it's more than understandable why Harry Levy would have so much faith in them. I'd like to see him in a blue mohawk, but it's not going to happen. This record will be Top 5."

—Kandace Wilkins, WXCI, Danbury, CT

"If the Gun-Shy LP doesn't go Top 5 on the Gavin Alternative Chart, I'm getting a blue mohawk..."

<p>*KUSF-SAN FRANCISCO, CA LISA YIM/TIM HYDE 415-666-6206</p> <p>Adds: Eddie Ray Porter Gene Lewis J. That Petrol Em. Celebrate Rifles Fear of Darkness Easter-house Jealous Drummers Mod: Cactus World N. Scream, BM's Cockburn Widdentops P. Murphy P. Dream Synd. Colourbox Tuxedomoon Smiths The Mission P. Gabriel Blue Movie</p>	<p>*KUSF-SAN FRANCISCO, CA D. SHAKER/K. HAWKO 604-688-7721</p> <p>Adds: P. Gabriel D. Hall Huey Lewis Moodies Red Rider D.L. Roth Mod: Big Country Dylan RP/Jagger Heart McCartney Van Morrison Seger Simply Red R. Stewart Van Halen Doug Bennett Double Dare Class Tiger Luba Zappacosta</p>	<p>*KXLU-LOS ANGELES, CA MICHAEL B. 313-692-7866</p> <p>Adds: Weather Prophets Zooz Riff Psycho Attack. Oliver Lake Dwarves Guadalcanal D. Leaving Trains Beat Temptation Itals Jet Black B. True Believers SWA Magical Revolut N. Cave Downy Mildew P. Gabriel Van Morrison Dylan E. Money Fixx D. Hall REM Genesis Neil Young</p>	<p>*KVCN-SANTA ROSA, CA CINDY PAULOS 707-544-KVRE</p> <p>Adds: Van Halen Genesis Fixx Journey Seger Red Rider D. Wilde Models R. People Neil Young</p>	<p>*KVRV-SACRAMENTO, CA RON GARRETT/C. FERRERI 916-338-7777</p> <p>Adds: Queensryche Great White Genesis Triumph INXS Winwood B. Tagg D. L. Roth The Call R. Stewart Icehouse Mellencamp Eurythmics Seger Dylan Red Rider Dio D. Wilde AC/DC Poison 38 Special</p>	<p>*KLVN-LOS ANGELES, CA TIM KELLY/KURT KELLY 213-557-7250</p> <p>Adds: Gabriel GTR E. Money Alvin Lee David/David Adrenalin D.L. Roth Highwayman Nails Mad Violets Yello Residents Good to Go REM Guadalcanal D. Red Rider C. Thorogood Jaeger Dokken</p>	<p>*KMBY-MONTEREY, CA TAYLOR KAUFMAN 408-394-9000</p> <p>Adds: Van Halen Genesis Fixx Journey Seger Red Rider D. Wilde Models R. People Neil Young</p>	<p>*KQEG-SAN FRANCISCO, CA JOHN RIVERIE 415-968-1045</p> <p>Adds: Shadowfax Huey Lewis Icehouse B. Raitt Hornsby INXS Max: Hornsby C. Thompson R. Stewart Sting</p>	<p>*KRCO/FM-BOULDER, CO DOUG CLIFTON 303-444-5600</p> <p>Adds: Peter Case Latin Quarter Rare Silk Matt Bianco About Last... Beat Farmers Suburbs David/David DeBurgh Machinations Red Rider Models Rainmakers Joe Jackson Hornsby Armatrading Buchanan T. Twins Jungklas Alvin Lee Club Paradise P. Simon REM Dylan Big Country Mod: Eric Johnson Cockburn Icehouse J. Browne B. Raitt Bluesbusters BoDeans Crowded House Art of Noise</p>	<p>*KBSU-BOISE, ID TIM JOHNSTONE/JANE NAILLO 208-385-1984</p> <p>Adds: Weather Report Vollenweider Tang, Dream Mod: Banahama F. Guido Sarducci Ramoness Armatrading Eurythmics P. Gabriel Severed Heads David/David Copeland/Ant David J. Woodentops 90Deans Smiths Scream, BM's Crowded House Go-Betweens Five Believers Chico Freeman T. Twins J.D. McFadden Tuxedomoon Cactus World N. Big Country</p>	<p>*KVCN-SANTA ROSA, CA CINDY PAULOS 707-544-KVRE</p> <p>Adds: Van Halen Genesis Fixx Journey Seger Red Rider D. Wilde Models R. 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Raitt Bluesbusters BoDeans Crowded House Art of Noise</p>	<p>*KMBY-MONTEREY, CA TAYLOR KAUFMAN 408-394-9000</p> <p>Adds: Van Halen Genesis Fixx Journey Seger Red Rider D. Wilde Models R. People Neil Young</p>	<p>*KVRV-SACRAMENTO, CA RON GARRETT/C. FERRERI 916-338-7777</p> <p>Adds: Queensryche Great White Genesis Triumph INXS Winwood B. Tagg D. L. Roth The Call R. Stewart Icehouse Mellencamp Eurythmics Seger Dylan Red Rider Dio D. Wilde AC/DC Poison 38 Special</p>	<p>*KVCN-SANTA ROSA, CA CINDY PAULOS 707-544-KVRE</p> <p>Adds: Van Halen Genesis Fixx Journey Seger Red Rider D. Wilde Models R. People Neil Young</p>	<p>*KVRV-SACRAMENTO, CA RON GARRETT/C. FERRERI 916-338-7777</p> <p>Adds: Queensryche Great White Genesis Triumph INXS Winwood B. Tagg D. L. Roth The Call R. Stewart Icehouse Mellencamp Eurythmics Seger Dylan Red Rider Dio D. Wilde AC/DC Poison 38 Special</p>	<p>*KLVN-LOS ANGELES, CA TIM KELLY/KURT KELLY 213-557-7250</p> <p>Adds: Gabriel GTR E. Money Alvin Lee David/David Adrenalin D.L. Roth Highwayman Nails Mad Violets Yello Residents Good to Go REM Guadalcanal D. Red Rider C. Thorogood Jaeger Dokken</p>	<p>*KXLU-LOS ANGELES, CA MICHAEL B. 313-692-7866</p> <p>Adds: Weather Prophets Zooz Riff Psycho Attack. Oliver Lake Dwarves Guadalcanal D. Leaving Trains Beat Temptation Itals Jet Black B. True Believers SWA Magical Revolut N. Cave Downy Mildew P. Gabriel Van Morrison Dylan E. Money Fixx D. Hall REM Genesis Neil Young</p>	<p>*KRCO/FM-BOULDER, CO DOUG CLIFTON 303-444-5600</p> <p>Adds: Peter Case Latin Quarter Rare Silk Matt Bianco About Last... Beat Farmers Suburbs David/David DeBurgh Machinations Red Rider Models Rainmakers Joe Jackson Hornsby Armatrading Buchanan T. Twins Jungklas Alvin Lee Club Paradise P. Simon REM Dylan Big Country Mod: Eric Johnson Cockburn Icehouse J. Browne B. 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PAKE McENTIRE

With his single "Savin' My Love For You" zooming to the top of the Country charts, Pake McEntire is well on his way to establishing a reputation other than just being "Reba's brother". His voice has been compared to Ricky Skaggs, Buddy Holly, and the best of singing cowboys. He is a cowboy in the truest sense, having operated his own 1,000 acre cattle ranch in Oklahoma and being a member of the Professional Rodeo Association for fifteen years. A self-described "hustler and scrapper", he issued two albums and a handful of singles on his own Old Cross label. Since he signed a contract with RCA, he's had renewed faith in his ability to really make a go of his career as a recording artist, and his rodeoing and ranching have had to take a back seat to his first love. I talked to Pake three weeks ago in the midst one of his extensive club tours. After having interviewed Randy Travis while he was at a pay phone on the side of the freeway, I thought that was going to be by far the most unique interviewing situation I'd encounter. Then Pake called . . .

Pake: I hope that you can hear me. I'm calling you from a shopping mall in Anniston, Alabama.

Lisa: What are you doing there?

Pake: We played a show here last night, and we just stopped in here for lunch before we leave for a show in Meridian, Mississippi. We've been real busy! It's just been one thing after another. I was on "Good Morning America" with Reba a few weeks ago, and I've been doing some recording and playing some jobs. It's all happening real fast. You see Lisa, I've been playing in clubs since I was fourteen years old, and I just turned thirty-three. So I've been doing this a long time, but it's been at a slow pace. Since January, everything's really taken off.

Lisa: It certainly has! To start with, tell me about your name. What's your real first name?

Pake: On my birth certificate, it says Del Stanley, and then in parentheses right beside it, Pake is written.

Lisa: Then where did the name Pecos come from?

Pake: Mama and Daddy called each of us kids a Spanish name when Mama was pregnant with us, back starting with my older sister Alice. I think Alice's name was Pedro, and my name was Pecos. After I was born, they decided they really liked the name Pecos. They didn't know which name to use, Del Stanley or Pake, so they put both on my birth certificate and the name Pake stuck with me. I like it. It's an original name.

Lisa: There was a little confusion a few months ago with the pronunciation of your name. I guess there was an article in USA Today that said your name was pronounced Pa-Key instead of Pake (like in rake).

Pake: Yeah, I saw that article. As a matter of fact, there was a disc jockey who was calling me "PaKey", and a member of my fan club called him and said "It's not PaKey, it's Pake". The disc jockey said "No, I know it's PaKey because I read it in USA Today". She never could

convince him, but I think time has taken care of that problem.

Lisa: What was it like traveling the rodeo circuit with your dad when you were a kid?

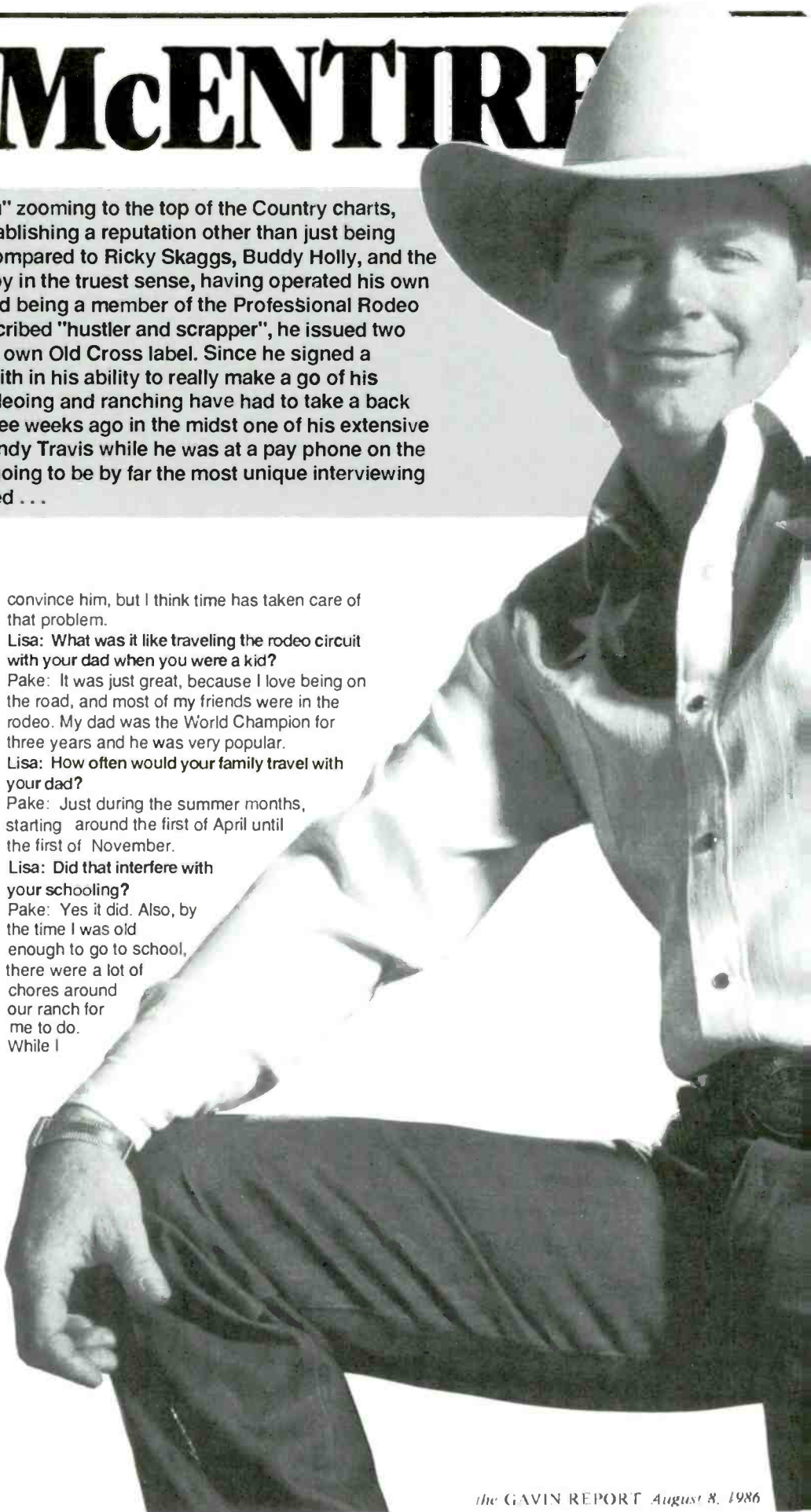
Pake: It was just great, because I love being on the road, and most of my friends were in the rodeo. My dad was the World Champion for three years and he was very popular.

Lisa: How often would your family travel with your dad?

Pake: Just during the summer months, starting around the first of April until the first of November.

Lisa: Did that interfere with your schooling?

Pake: Yes it did. Also, by the time I was old enough to go to school, there were a lot of chores around our ranch for me to do. While I



Entirely Country

by Lisa Smith

"I'd go through the crowd selling those records after I'd finished with my roping. It was a hard way to do it, but at least I knew I wasn't just going to rot away in some club."

was working around our ranch, I also was practicing roping so I could also compete in the rodeo. I started competing when I was twelve, so it's been a big part of my life for a long time.

Lisa: When you were traveling with your dad, didn't you and your sisters form a singing group called "The Singing McEntires"?

Pake: Yeah, it was me and Reba at the Old Frontier Hotel in Cheyenne, Wyoming. That was a place where all the cowboys stayed. Times were kind of hard then, so people didn't really go out when they were staying

They just kind of stuck around the hotel lobby. Reba and I would get up and sing a couple of songs in the lobby, and they'd pitch nickels and dimes and quarters at us. We were pretty young, we couldn't have been more than five and six at the time.

Lisa: Is Reba younger than you or older?

Pake: She's younger, I'm about a year and nine months older.

Lisa: Didn't your sister Susie also sing with you?

Pake: Susie started singing with us when I was in high school and she was in junior high. We had a Country music band class in our high school, and we had an hour class every day that we could devote to Country music. There were seven of us in the class, including Reba, Susie, the guy who's now Reba's bass player, and me.

Lisa: What was it like being the only boy with three sisters?

Pake: I was spoiled - still am. I got my way a lot. Of course, I got some whippings too, but Mama spoiled me and took up for me a lot. I'm sure I dealt my sisters a lot more misery than they dealt me.

Lisa: We all know what Reba's doing, but I've heard that your sister Susie is also trying to pursue a career in music.

Pake: Yes she is, but in a different field. She and her husband are pursuing a gospel career, and I think they're doing pretty well at it. It's on an independent basis right now, but I think she's just about to break through to a major label.

Lisa: The rodeo is still a big part of your life, isn't it?

Pake: Yes, I don't think I'll ever completely quit. But right now the music has definitely got the lead in my life, and I'm going to tend to my music because this is a chance of a lifetime. The commitment that RCA has made to me is wonderful, and I want to pursue it to its fullest extent. However, on my off time, I'm going to be roping for a change of pace.

Lisa: Is that the part of rodeo that you specialize in?

Pake: Yes, it's called tie-down steer roping.

Lisa: Have you ever been hurt while riding?

Pake: No, I've been real lucky so far.

Lisa: At what point did you decide music would be your career rather than a life in the rodeo?

Pake: It happened when I signed with RCA. Before then, I'd been roping and rodeoing and singing and working in clubs, all at one time. Each career was hurting the other, because I wasn't putting all my energies in one area. I couldn't really devote all my energy to music, because I couldn't earn a living just making music, and I also couldn't make a living just doing rodeo. So I used both of them to make ends meet. But when RCA signed me, I had some support and some backing and someone to help me push.

Lisa: When did you start your own record company, Old Cross Records?

Pake: About six years ago, I was playing a club in Sulphur, Oklahoma, and I was driving 90 miles each way to play at this club for \$75 every Saturday night. I thought 'My gosh, there's got to be something better than this'. Then my wife Katie and I talked it over and decided we had to do something, even if it turned out to be



Pake and Reba recently appeared together on "Good Morning America". Pictured here (l to r) are Pake, Joan Lunden, David Hartman, and Reba.

wrong. I went to the bank and borrowed enough money to produce my own album. We sold them at rodeos, dances, just any place we could, until we got it paid for. When I'd play a dance on a Saturday night, we'd set up a table during the break and sign autographs and sell those records. And when I'd perform in the rodeo, I'd go through the crowd selling those records after I'd finished with my roping. It was a hard way to do it, but at least I knew I wasn't just going to rot away in some club.

Lisa: You sound like quite a hustler.

Pake: Yeah, it took that, and it still takes that. There's never a time you can stop.

Lisa: Was your record company relatively successful?

Pake: Mainly what it did was show the people how sincere I was. The record didn't sell a lot of units - about four or five thousand is what that first one sold - but it got me some jobs and got me in with a band. So for me at that stage in my career, it was very important and very successful.

Lisa: What responsibility do you think radio owes to small labels like Old Cross?

Pake: In my instance, I think radio did all they could possibly do. I had material that I had produced and selected myself, and I'm not a producer. Also, the cut of the tape was really rough. I got played on some really big stations that I really didn't deserve to get played on, but they were opening up their arms to me and giving me a break. I think that radio gave me all I deserved at that point. As far as what radio owes independent labels in general, I think that's left up to the public, and each individual radio station knows what their listeners want to hear. So I think that's left up to each individual radio station.

Lisa: When did you sign with RCA?

Pake: A year ago last March.

Lisa: How did that come about?

Pake: I had been asking Reba and Charlie

(Battles - Reba's husband) to get me on RCA. The reason I wanted to be on RCA was because I used to look at the cover of Elvis Presley LP's while listening to his records, and imagine my picture on the front cover. I also liked RCA because of the way they treated their artists. Reba was on MCA though, and she said that she didn't know how she could help me. But she asked her manager Bill Carter if he knew anybody over at RCA, and he knew Joe Galante. So I got an audition with Bill Carter and a representative from RCA named Mark Wright, who's currently my producer. I auditioned for them with Reba's band, and after that Mark went to Joe Galante and asked him to pay for a demo. Joe liked the demo and signed me.

Lisa: Has being Reba's brother been more of a help or a hindrance?

Pake: Oh, it's helped me more, absolutely. In fact, there's hardly been any hindrance. I've had a few disc jockeys tell me that when they saw my name on the record they thought 'Oh well, here's another tag -along. Here's a guy hanging on to Reba's shirttails.' But then, after hearing the record, they found out that my style and Reba's are totally different, and they told me they liked my stuff. So being Reba's brother has just been real helpful so far, and I think it will continue to be helpful.

Lisa: A lot of people think you sound like Buddy Holly.

Pake: You know, that's just how it came out on "Savin' My Love For You" and it was purely accidental. We didn't have anybody in mind when we cut that song other than Pake McEntire. I have listened to Buddy Holly some, but I was very young when he died, so I never did hear much of his music. I saw the Buddy Holly movie and I thought his singing was great, but I wasn't influenced by him. My main influence was Merle Haggard.

Lisa: Since your career has started to blossom, has Reba given you any advice?

Pake: Oh, yeah. There have been many things that Reba and I have discussed, like stage presence. I was on the road with her from January to April, and I was using her band and opening for her. She'd watch my shows and I'd watch hers, and we'd advise each other. She's been very helpful.

Lisa: You're part of an exciting "new breed" of Country artists that are just starting to surface.

Pake: Yeah, and I like all of them. I like Marty Stuart, T.Graham Brown, Keith Whitley, Randy Travis, Dwight Yoakam, Vince Gill - I like all those boys. As a matter of fact, I use a lot of their songs in my show. I do "Miami, My Amy", "1982", "I Tell It Like It Used To Be", just a lot of them.

Lisa: There's quite a large spectrum of music in those names that you've just mentioned.

Where do you see yourself positioned among these artists?

Pake: I don't really have a classification for my music. We just go in there and do the best songs we possibly can - the songs we think the people want to hear and the ones that suit me the best. It would be hard to classify myself, because I try to be versatile. I can do rockabilly, I can go really hard-core Country, do Ray Price-type Country, then play Bob Seger. I try not to limit myself.

Lisa: What do you think it takes to make it big in Country music these days?

Pake: It takes a lot of dedication and hard work. It also takes the right mental attitude - you have to stay very positive.

Lisa: Do you think there's a chance of "The Singing McEntires" getting back together?

Pake: I don't ever say that anything won't happen. I would love for that to happen, because we had some harmony back then that was comparable to the Gatlins if only we'd had some help and guidance. So maybe it'll happen. I'd sure like for it to anyway! ●

Editor: Elma Greer
Associate Editor: Lisa Smith

CERTIFIED

OAK RIDGE BOYS
You Made A Rock Of A Rolling Stone
(MCA)

ROSANNE CASH
Second To No One
(Columbia)

MOST ADDED

***RANDY TRAVIS**
Diggin' Up Bones
(Warner Bros.)

JOHN ANDERSON
Honky Tonk Crowd
(Warner Bros.)

***JUICE NEWTON**
Cheap Love
(RCA)

TOP REQUESTS

HANK WILLIAMS JR.
Country State Of Mind
(Warner Bros./Curb)

REBA McENTIRE
Little Rock
(MCA)

DON WILLIAMS
Heartbeat In The Darkness
(Capitol)

Station Reporting Phone (415)392-7750
Reports accepted Mondays 8AM through noon Wednesdays

2W **LW** **TW**

7.	3.	1.	HANK WILLIAMS JR. - Country State Of Mind (Warner Bros./Curb)
10.	5.	2.	CONWAY TWITTY - Desperado Love (Warner Bros.)
11.	6.	3.	EDDY RAVEN - Sometimes A Lady (RCA)
3.	1.	4.	Don Williams - Heartbeat In The Darkness (Capitol)
12.	10.	5.	NITTY GRITTY DIRT BAND - Stand A Little Rain (Warner Bros.)
5.	2.	6.	T.G.Sheppard - Strong Heart (Columbia)
14.	12.	7.	REBA McENTIRE - Little Rock (MCA)
19.	15.	8.	RONNIE MILSAP - In Love (RCA)
17.	14.	9.	GIRLS NEXT DOOR - Slow Boat To China (MTM)
9.	8.	10.	Stattler Brothers - Count On Me (Mercury/PolyGram)
18.	16.	11.	JOHN CONLEE - Got My Heart Set On You (Columbia)
23.	20.	12.	DWIGHT YOAKAM - Guitars,Cadillacs (Reprise)
22.	19.	13.	FORESTER SISTERS - Lonely Alone (Warner Bros.)
21.	18.	14.	NICOLETTE LARSON/STEVE WARINER - That's How I Know When Love Is Right (MCA)
2.	4.	15.	Pake McEntire - Savin' My Love For You (RCA)
13.	13.	16.	Ricky Skaggs - I've Got A New Heartache (Epic)
1.	7.	17.	The Judds - Rockin' With The Rhythm Of The Rain (RCA/Curb)
25.	22.	18.	KEITH WHITLEY - Ten Feet Away (RCA)
15.	17.	19.	Merte Haggard - A Friend In California (Epic)
6.	11.	20.	Waylon Jennings - Will The Wolf Survive (MCA)
35.	26.	21.	EDDIE RABBITT/JUICE NEWTON - Both To E ach Other (RCA)
27.	23.	22.	JANIE FRICKIE - Always Have, Always Will (Columbia)
33.	28.	23.	TANYA TUCKER - Just Another Love (Capitol)
28.	24.	24.	LACY J.DALTON - Working Class Man (Columbia)
29.	25.	25.	STEVE EARLE - Guitar Town (MCA)
4.	9.	26.	John Schneider - You're The Last Thing I Needed Tonight (MCA)
40.	31.	27.	CRYSTAL GAYLE - Cry (Warner Bros.)
39.	35.	28.	OAK RIDGE BOYS - You Made A Rock Of A Rolling Stone (MCA)
38.	36.	29.	ROSANNE CASH - Second To No One (Columbia)
36.	33.	30.	Sylvia - Nothing Ventured, Nothing Gained (RCA)
--.	32.	31.	EXILE - It'll Be Me (Epic)
--.	39.	32.	SCHUYLER, KNOBLOCH & OVERSTREET - You Can't Stop Love (MTM)
--.	--.	33.	GARY MORRIS - Honeycomb (Warner Bros.)
8.	21.	34.	George Strait - Nobody In His Right Mind Would've Left Her (MCA)
37.	37.	35.	Louise Mandrell - I Wanna Hear It From Your Lips (RCA)
26.	30.	36.	Johnny Paycheck - Old Violin (Mercury/PolyGram)
--.	--.	37.	EARL THOMAS CONLEY/ANITA POINTER - Too Many Times (RCA)
30.	34.	38.	Carl Perkins - The Birth Of Rock And Roll (PolyGram)
--.	--.	39.	MICKEY GILLEY - Doo Wah Days (Epic)
--.	--.	40.	SOUTHERN PACIFIC - A Girl Like Emmylou (Warner Bros.)

CHARTBOUND

Total Reports this week 175 Last Week 171

	Reports	Adds	On	Chart	Weeks
RESTLESS HEART - That Rock Won't Roll (RCA)	106	29	70	7	3
SWEETHEARTS OF THE RODEO - Since I Found You (Columbia)	101	14	72	15	5

ACTION SIDES

Reports	Adds	On	Chart	Weeks	ARTIST & TITLE
75	38	35	2	2	JOHN ANDERSON - Honky Tonk Crowd (Warner Bros.)
73	24	46	3	3	WILLIE NELSON - I'm Not Trying To Forget You (Columbia)
70	13	48	9	7	RAY CHARLES - The Pages Of My Mind (Columbia)
64	33	29	2	2	BARBARA MANDRELL - No One Mends A Broken Heart (MCA)
63	47	15	1	1	*RANDY TRAVIS - Diggin' Up Bones (Warner Bros.)
59	15	43	1	3	CHARLY McCLAIN - So This Is Love (Epic)
59	26	33	--	2	STEVE WARINER - Starting Over Again (MCA)
57	--	38	19	7	BILLY BURNETTE - Soldier Of Love (MCA/Curb)
57	10	47	--	4	MALCHAK & RUCKER - Slow Motion (Alpine)
56	9	33	14	5	LYLE LOVETT - Farther Down The Road (MCA/Curb)
53	12	39	2	3	LEON EVERETTE - Sad State Of Affairs (Orlando)
43	11	30	2	4	ALMOST BROTHERS - What's Your Name (MTM)
43	35	6	2	1	*JUICE NEWTON - Cheap Love (RCA)
42	10	28	4	3	MARTY STUART - All Because Of You (Columbia)
41	8	29	4	4	DAVID ALLAN COE/WILLIE NELSON - I've Already Cheated On You (Columbia)
40	5	31	4	4	LARRY BOONE - Stranger Things Have Happened (Mercury/PolyGram)
38	4	26	8	6	DOBIE GRAY - The Dark Side Of Town (Capitol)
38	5	26	7	4	TOM T.HALL - Suzy's Beauty Shop (Mercury/PolyGram)
38	6	31	1	3	ROSIE FLORES - I'm Walkin' (Reprise)
36	2	29	5	5	GLEN CAMPBELL - Call Home (Atlantic America)
30	3	24	3	3	TARI HENSLEY - I've Cried A Mile (Mercury/PolyGram)
29	10	18	1	2	DONNA FARGO - Woman Of The '80's (Mercury/PolyGram)
28	3	19	6	9	THE KENDALLS - Too Late (MCA/Curb)
28	7	18	3	2	A.J.MASTERS - Love Keep Your Distance (BDR)
28	5	21	2	2	MASON DIXON - Home Grown (Premier)
27	27	--	--	1	*GATLIN BROS. - She Used To Be Somebody's Baby (Columbia)
20	6	14	--	1	JERRY LEE LEWIS - Sixteen Candles (PolyGram)
20	20	--	--	1	*ANNE MURRAY - My Life's A Dance (Capitol)

Dropped: #27-Michael Martin Murphey, #29-Randy Travis, #38-T.Graham Brown, #40-Vince Gill, Gene Watson

LP CUTS

GEORGE STRAIT (MCA) - Deep Water
 HANK WILLIAMS JR. (WB/Curb) - Mind Your Own Business
 PAKE McENTIRE (RCA) - I'm Havin' Fun
 RANDY TRAVIS (Warner Bros.) - My Heart Cracked
 DWIGHT YOAKAM (Reprise) - It Won't Hurt
 OAK RIDGE BOYS (MCA) - What You Do To Me

T.GRAHAM BROWN (Capitol) - Don't Make A Liar Out Of Me
 FORESTER SISTERS (Warner Bros.) - 100% Chance Of Blue
 STATLER BROTHERS (Mercury/PolyGram) - We Got The Money
 SOUTHERN PACIFIC (Warner Bros.) - Road Song
 STEVE EARLE (MCA) - Someday
 SWEETHEARTS OF THE RODEO (Columbia) - Midnight Girl - Sunset Town

RECOMMENDED NEW RELEASES

JOHN SCHNEIDER
 At The Sound Of The Tone
 (MCA)

MICHAEL MARTIN MURPHEY
 Fiddlin' Man
 (Warner Bros.)

"Straight To The Heart" Crystal Gayle (Warner Bros.)

ONLY LOVE CAN SAVE ME NOW/NOBODY SHOULD HAVE TO LOVE THIS WAY

COUNTRY SUMMARY

There's plenty of movement inside the top ten this week. Conway Twitty fought his way up to number two, and his 99% hit factor indicates a showdown next week with labelmate Hank Jr. for number one. Ronnie Milsap breaks into the top ten, with help from KJIN-Houma (4), KBMR-Bismarck (3), KVOX-Fargo (5), KLIK-Jefferson City (5), KATK-Carlsbad (2), KWHT -Pendleton (5), etc. Dwight Yoakam's "Guitars,Cadillacs" finally shifted into high gear this week and made a strong 8 point jump from 20-12. He's also edging ever closer to the "Top Requests", and had a hit factor jump from 38% to 63%. Not a bad week's work! The Eddie Rabbitt/Juice Newton version of the love theme from "Days Of Our Lives" shows no signs of burn-out, with big jumps at WMMK-Destin (25-20), WFMX-Statesville (27-21), WFTP-Ft.Pierce (26-20),

WLBB-Carrollton (27-22), WOKD-Arcadia (26-20), WOW107-Pensacola (28-23), WPOC-Baltimore (28-18), WCII-Louisville (debuts @15 - Mark Williams sez it's Louisville's hottest selling single), WWRK-Elberton (22-12), etc. Another duet, the Earl Thomas Conley and Anita Pointer, debuts this week @ 37, with 24 more adds including KZLA, KNEW, KMLA, KATK, WWQM, WUBE, WRAJ, WHTH, etc. John Anderson tops our Action Sides, and Dennis Edwards at KTDO-Toledo reports it's in his Top Three requests after only one week of play. Diane Richey reminds us this week that the spelling of Malchak is with an "a", not "check". So, ok, we'll conform. Dave Davis from WWRK/FM-Elberton tells us that the Billy Joe Royal record is selling out as soon as it gets delivered in the local stores. If you've received a record recently by a group called Burbank

Station, be sure and listen closely when you're playing it. The bass player in the group is none other than our own Don Roberts from KFGO-Fargo. (A star is born!) If you're looking for a new LP cut, Mike West tells us that he's getting a lot of response to the "Harvest Moon /St.Louis Blues" cut from Hank Jr.'s new LP. Another great cut to consider is on an LP from an artist who's not exactly an "automatic" on Country stations, but the "Deep River Woman" cut on Lionel Richie's new LP includes background vocals by the boys in Alabama, and is definitely worth a listen. On another note, Big John Libynski from KGRT-Las Cruces would appreciate phone interviews from artists. His phone number is 505 -224-8588. Thanks!

(Be sure to check out the Pake McEntire interview starting on page 39.)

NORTHEAST

WORCESTER, MA(TIM TODD-WORC) R.Cash, Restless H, C.Gayle, M. Stuart, S.of Rodeo, Juice.
 LOWELL/LAWRENCE, MA(FRANK FITZ-WLLH) C.Gayle, E.Rabbitt, Kendalls, C.Riggs Hall.
 BROCKTON, MA(MARK BURNS-WCAV/FM) Almost B's, Masters, R.Travis.
 PORTLAND, ME(HAL KNIGHT-WPOR/FM) Kendalls, Restless H, Masters, L. Boone.
 NEW YORK, NY(PAM GREEN-WHN) A.Murray.
 ROME, NY(JACK MORAN-WRNY) E.T.Conley, G.Morris, J.Anderson.
 CARLISLE, PA(ANN STEVENS-WHYL) S.Earle, E.T.Conley.
 PHILADELPHIA, PA(BOB YOUNG-WXTU) No Report.

SOUTHEAST

BALTIMORE, MD(TODD GRIMSTED-WPOC/FM) E.T.Conley, Exile, Restless H.
 FROSTBURG, MD(MIKE STANLEY-WFRB) A.Murray, D. Fargo, R.Travis, J.Anderson, L.Everette.
 RICHMOND, VA(JIM ASKER-WRNL) G.Morris, M.Gilley, E.T.Conley.
 DANVILLE, VA(ALAN ROWE-WDVA) B.Mandrell, Juice, Chance.
 CHARLESTON, WV(BOB JONES-WQBE/FM) M. Stuart, J. Denver, S. Wariner.
 CLARKSBURG, WV(TERRY MATHEWS-WKKW) B.J.Royal, Jerry Reed, Gatlins, Fairchild, Greenwood, S.Wariner, Orleans, R.Travis, Slewfoot.
 GOLDSBORO, NC(BILL WIGGS-WFMC) S.of Rodeo, B.Mandrell, Juice.
 COASTAL, NC(O'NEAL/WOLFE-WRNS/FM) No Report.
 JACKSONVILLE, NC(B.J./TIM-WLAS) B. Baker, S.Wariner, N. Seeger, R.Travis, J.L.Lewis, Holly Dunn.
 STATESVILLE, NC(TIM WALKER-WFMX) R.Travis, Restless H, Willie N., M.Gilley.
 CONWAY, SC(DAVE DEMPSEY-WLAT) Robin Lee, M.Dixon, Rgr. Miller, Juice, R.Travis, S. Wariner, B.Mandrell, Gatlins.
 CANTON, GA(JIM QUINTON-WCHK/FM) S.of Rodeo, M.Gilley, E.T.Conley.
 CARROLLTON, GA(PATRICK SHUMAKE-WLBB) E.T.Conley, G.Morris, S.Pacific.
 CEDARTOWN, GA(CHUCK WALLEY-WGAA) Juice, R.Travis, Restless H, R. Flores, C.McClain, T.Georgia Bd.
 ATLANTA, GA(NEIL MCGINLEY-WPLO) S.K. & O., G.Morris, E.T.Conley, S.Pacific.
 ELBERTON, GA(DAVE DAVIS-WWRK/FM) A.Murray, Gatlins, Juice, T.Hensley, T. Wynette, T.G.Brown, S.Mantelli.
 ALBANY, GA(JIM SHEPHERD-WKAK/FM) Juice, Exile, S.Pacific, R.Travis, Masters, J.Duncan, J.Anderson, T.Joos, Jim & Jessie, C.Meece, Trace.
 PENSACOLA, FL(STEVE RYAN-WOW107) R.Travis, D.A. Coe, Greenwood.
 DESTIN, FL(SKIP DAVIS-K92/FM) Gatlins, Holly Dunn, Orleans, L. Boone, A.Murray, Juice, S. West, Schneider, M. Murphey, B.J.Royal.
 GAINESVILLE, FL(DAVIS/HARPER-WYGC) E.T.Conley, M.Gilley, S.Pacific, R.Charles, L.Everette.
 FT.PIERCE, FL(GEORGE GORDON-WFTP) R.Travis, Gatlins.
 ST.PETERSBURG/TAMPA, FL(BILL PYNE-WQYK/FM) Restless H, T.Wopat.
 ARCADIA, FL(CHARLIE B.-WOKD) T.T.Hall, J.Denver, C.McClain, S.Wariner, R.Travis, B.Mandrell.

SOUTH

TALLADEGA, AL(RICK ROBINSON-WEYY) S.Pacific, J.Anderson, Juice, S. Wariner, R.Travis, Restless H, B.Mandrell.
 JASPER, AL(JOHNNY ELMORE-WARF) No Report.

WINFIELD, AL(DOUG THREADGILL-WEZQ) Almost B's, Greenwood, R.Travis, B.Mandrell, T.T.Hall.
 GADSDEN, AL(JIM PRUETT-WAAX) Orleans, A.Murray, Juice, Holly Dunn, Gatlins, J.D.Martin, Chance, M.Dixon.
 ALBERTVILLE, AL(JEFF ALLEN-WQSB/FM) Gatlins, A.Murray, J.Anderson, Holly Dunn.
 ATMORE, AL(GARY BURKETT-WSKR) M. Murphey, Schneider, Gatlins, Holly Dunn, Juice, S.Earle.
 NASHVILLE, TN(ERIC MARSHALL-WSIX) S.Pacific, M.Gilley, G.Morris, Dobie Gray.
 LA FOLLETTE, TN(TONY LAWSON-WQLA) J.Anderson, S. Wariner, E.Rabbitt, Sylvia, Restless H, Gatlins, Girls N.D..
 MEMPHIS, TN(JIM TABOR-WMC) No Report.
 MEMPHIS, TN(CHUCK EDWARDS-WGKX/FM) R.Cash, G.Morris, E.T.Conley.
 MILAN, TN(BILLY LEE-WXKY) J.L.Lewis, L. Lovett, J.D.Martin, Chance, J.Denver, P. Garrett, B.Mandrell, T. Wynette, Greenwood, J.Anderson, Gordon Dee, D. Fargo, S. Wariner.
 COLLINS/HATTIESBURG, MS(TOM BROOKS-WKNZ) No Report.
 BILOXI, MS(DAVE TERRY-WVMI) Willie N., J.Anderson, B.Mandrell, Dobie Gray, R.Charles.
 PASCAGOULA, MS(AL PARKER-WGUD) Greenwood, S. West, D. Fargo, G.Campbell, Juice, R.Travis.
 LOUISVILLE, KY(COYOTE CALHOUN-WAMZ) C.Gayle, R.Travis, S.K. & O., M.Gilley, J.L.Lewis.
 LOUISVILLE, KY(MARK S. WILLIAMS-WCII) Restless H, Greenwood, R.Cash, J.Anderson, S.K. & O..
 HARLAN, KY(SHARON CASE-WFSR) No Report.
 PADUCAH, KY(KENT KING-WKYQ) M.Gilley, S.of Rodeo, R.Charles, Willie N..
 HOUMA, LA(LARRY HYATT-KJIN) Gatlins, A.Murray, B.Mandrell, L.J.McAnally.
 HAMMOND, LA(KEVIN CARLISLE-WFPR) Greenwood, G.Morris, R.Charles, D.A. Coe, J.L.Lewis, J.Anderson.
 ABBEVILLE, LA(ANTHONY KEITH-KROF) R.Charles, Willie N., C.McClain, M. Stuart, Holly Dunn, A.Murray.
 SHREVEPORT, LA(LED BETTER/WALDON-KWKH) Holly Dunn, Gatlins, T. Wynette, Juice, N.Griffith, B.J.Royal, Chance, R. Price, Roy Clark, R.Travis.
 RUSTON, LA(BOB DAY-KXKZ) M. & Rucker, Restless H, S. Wariner, B.Mandrell, R.Travis.
 EL DORADO, AR(KEN JOHNSON-KDMS) R.Charles, L. Lovett, Greenwood, S.Pacific, Restless H, T.T.Hall, Masters, D.A. Coe.
 FAYETTEVILLE, AR(TOM SLEEKER-KKIX) R.Travis.

UPPER MIDWEST

MARSHALL, MN(PAUL BACHMAN-KMHL) R.Cash, Exile, R.Charles, L. Lovett, S.K. & O., S.Pacific.
 ST.CLOUD, MN(STEVE STEWART-WWJO/FM) E.T.Conley, S.of Rodeo, Restless H, G.Morris, B.J.Royal.
 BRAINERD, MN(DAVE TORKELESON-KQBR) J.Frickie, S.Earle, Restless H, Exile, Lightfoot, Oaks, E.T.Conley.
 YANKTON, SD(BOB FLITTIE-WNAX) Everlys, T. Wynette, Orleans, R.Travis, Roy Clark, Holly Dunn, Juice, A.Murray, Jerry Reed, Gatlins, B.Caron, R.Lampeu Sngrs.
 MITCHELL, SD(KURT PHILLIPS-KMIT) Lightfoot, M. Stuart, D.A. Coe, L. Boone, D. Fargo.
 HURON, SD(JEFF DUFFY-KOKK) S.Pacific, Greenwood, Willie N., Juice, Gatlins.
 ABERDEEN, SD(STEVE SMALL-KKAA) S.Pacific, S.K. & O., V.Gill, M.Gilley, S.of Rodeo.
 REDFIELD, SD(MYRON GRAGE-KQKD) Juice, Fairchild, J.Denver, Holly Dunn.
 RAPID CITY, SD(STEVE BLAKE-KIMM) Oaks, E.T.Conley.
 RAPID CITY, SD(SCOTT KEARNS-KTOQ) Willie N., Greenwood, M.Gilley, S.of Rodeo.

WAHPETON, ND(LARRY SLABIK-KBMW) L.Everette, Almost B's, T.Wynette, B.J.Royal, R. Flores.
 FARGO, ND(SCOTT WINSTON-KVOX A/F) S.K. & O., G.Morris, Greenwood.
 FARGO, ND(DON ROBERTS-KFGO) B. Baker, Almost B's, B.Mandrell, J.Duncan, A.Murray, Gatlins, Juice, B.J.Royal, T.Wynette, Holly Dunn, Jacky Ward, T.Price, Montgomery, B.G.Rice.
 GRAND FORKS, ND(TIM LARSON-KYCK) C.Gayle, L.J.Dalton.
 JAMESTOWN, ND(THE COWBOY-KSJB) R. Price, J.D.Martin, S.Wariner, Fairchild, R.Travis, J.Anderson, S. West, B.Mandrell, D. Fargo, T.Wynette, P. Garrett, N.Griffith.
 BISMARCK, ND(DEAN HOLMES-KBMR) M.Gilley, G.Morris.
 MINOT, ND(BOB RANDALL-KZPR) S.K. & O., R.Travis, J.Anderson.
 MINOT, ND(JERI LEE-KKOA) Exile, S.Earle.

MIDWEST

DES MOINES, IA(JIM PATRICK-KSO) R. Price, Cal Smith, M. Stuart, M.Dixon, L.Everette, Roy Clark(both).
 FORT DODGE, IA(DALE EICHOR-KWMT) R.Travis, Masters, Roy Clark, T.Wopat, S.Wariner, B.Mandrell, M. Stuart, D.A. Coe.
 WATERLOO, IA(BRETT DAVIS-KXEL) Juice, M.& Rucker, Gatlins, M. Murphey, Holly Dunn, L.Everette, R.Stevens.
 SIOUX CITY, IA(TY COOPER-KMNS) Sylvia, M.Gilley, Restless H, Gatlins, C.McClain, Almost B's.
 SPENCER, IA(RICK FRIDAY-KICD/FM) Greenwood, Willie N., C.McClain, J.Anderson, B.Mandrell, S.Wariner, M. Stuart.
 FESTUS, MO(SUE CRESSWELL-KJCF) No Report.
 ST.LOUIS, MO(OAKES/LANGSTON-WIL) S.Pacific, Greenwood, S.K. & O..
 ST.LOUIS, MO(GEORGANN HARRIS-KUSA) J.Anderson, S.Wariner, B.Mandrell, T.Wopat, R.Travis, C.McClain, B. Baker, L.Everette.
 ST. JOSEPH, MO(BOB ORF-KFEQ) J.Anderson, R.Travis, Willie N., Gatlins, L.Everette, Trace.
 JOPLIN, MO(LISA ARMSTRONG-WMBH) J.Frickie, Almost B's, Exile.
 CALIFORNIA, MO(JEFF SHAKLEFORD-KZMO) Gordon Dee, T.Wynette, P. Garrett, Cal Smith, Greenwood, J.Anderson, J.Denver, B.Mandrell, S.Wariner, D. Fargo.
 OSAGE BEACH, MO(LARRY HEABERLIN-KRMS) N. Seeger, D.Yoakam, J.Denver, C.McClain, Willie N., D. Fargo.
 JEFFERSON CITY, MO(JACK DANIELS-KLIK) A.Murray, Juice, Gatlins, C.McClain, M.& Rucker.
 COLUMBIA, MO(ERIC BELL-KTGR) J.Anderson, M. Stuart, Gatlins, Willie N..
 SPRINGFIELD, MO(JOHN HENDERSON-KWTO/AM) B.J.Royal, J.D.Martin, Orleans, Holly Dunn, Juice, T.Wynette, A.Murray, R.Travis, Dobie Gray, Slewfoot.
 TOPEKA, KS(MIKE JONES-KSKX) Sylvia, S.K. & O., G.Morris.
 WICHITA, KS(PETE BRIER-KFH) S.Pacific, R.Travis, E.T.Conley, Restless H.
 GARDEN CITY, KS(KELLY BURNHAM-KBUF) B.Mandrell, C.McClain, S.Pacific, E.T.Conley, Younger Bros.

CENTRAL

NEWARK, OH(CATHY MULLINS-WHTH) B.Mandrell, J.Anderson, M.Dixon, S.Pacific, Almost B's, M.Gilley, E.T.Conley, Restless H.
 AKRON, OH(RICK CARDARELLI-WSLR) S.Pacific, Restless H, Willie N..
 CINCINNATI, OH(DUKE HAMILTON-WUBE) E.T.Conley, S.Pacific, M.Gilley, S.K. & O..
 SPRINGFIELD, OH(TOM DANIELS-WBLY) E.T.Conley, L.J.Dalton, L.Mandrell, S.Pacific, S.K. & O., C.McClain, G.Morris, M.Gilley.
 INDIANAPOLIS, IN(J.D. CANNON-WFMS/FM) No Report.
 ELKHART, IN(GREG HARRIS-WCMR) L. Lovett, Restless H, G.Campbell, M.& Rucker.
 SOUTH BEND, IN(J.K.DEARING-WNDU) C.Gayle, G.Morris, R.Cash, J.Conlee.

FT.WAYNE/KENDALL, IN(DOUG WAGNER-WBTU) Frozen.
 BATESVILLE, IN(JOE MARTINI-WRBI) D.A. Coe, Greenwood, Willie N., S.Pacific, Restless H, L.Everette, T.Hensley, M. Stuart, Almost B's.
 RICHMOND, IN(MARILYN WILLIAMS-WHON) R.Charles, L. Lovett, Greenwood, S.Pacific.
 VINCENNES, IN(CLINT MARSH-WAOV) R.Cash, R.Travis, Greenwood, M.& Rucker.
 SAGINAW, MI(TOMMY SAMORAY-WKCO) Juice, C.McClain, S.Wariner, Willie N., A.Murray, Marie/Paul.
 LANSING, MI(WAYNE WATERS-WITL/FM) C.Gayle, R.Cash, Oaks, G.Morris.
 WAUKESHA, WI(MICHAEL SAXTON-WAUK) M.& Rucker, L.Everette, S.Pacific, J.L.Lewis, D.A. Coe, E.T.Conley.
 DODGEVILLE/MINERALPT, WI(BOB BRAINERD-WDMP) J.Denver, B.Mandrell, S.Wariner, J.Anderson, Lightfoot, B.J.Royal, T.Wynette.
 MADISON, WI(ALLAN/HUNTER-WWQM) E.T.Conley, S.of Rodeo, Greenwood, Restless H, S.Pacific, Willie N., J.Anderson, C.McClain, B.Mandrell.
 MANITOWOC, WI(JON MURRAY-WCUB) B.Mandrell, E.Rabbitt, D. Fargo.
 STEVENS POINT, WI(DAN OLSEN-WXYQ) J.Anderson, J.D.Martin, Restless H, R.Travis.
 LA CROSSE, WI(DAVE SHEPEL-WLXR/AM) Sylvia, S.K. & O., Willie N..
 LA CROSSE, WI(JIM CROWLEY-WKTY) Greenwood, B.Mandrell, Willie N., J.Anderson, R. Flores, Cody Bearpaw.
 EAU CLAIRE, WI(TIM CLOSSON-WAXX/FM) No Report.
 WHITEHALL, WI(JOHN R. SIMONSON-WHTL) S.of Rodeo, R.Charles, L. Boone, Almost B's, M.& Rucker.
 ROCKFORD, IL(CURTIS KING-WKKN) No Report.
 SPRINGFIELD, IL(T.J. HART-WFMB) T.Tucker, C.Gayle, Sylvia.
 ANNA, IL(RICH GRIFFIN-WRAJ) J.Paycheck, R.Charles, Exile, Restless H, S.Pacific, E.T.Conley.

SOUTHWEST

TULSA, OK(BILL PAYNE-KTFX) G.Morris, R.Charles.
 TEXARKANA, TX(JOHN MOORE-KMLA) J.Anderson, J.Frickie, E.Rabbitt, Gatlins, E.T.Conley.
 DALLAS/FT.WORTH, TX(BILL MAYNE-WBAP) Girls N.D., Foresters, J.Frickie.
 HOUSTON, TX(CANDEA/MURRAY-KILT) No Report.
 PT.ARTHUR/BEAUMONT, TX(MICKEY ASHWORTH-KYKR) J.Denver, Greenwood, Restless H, R.Travis.
 BRYAN/COLLEGE STAT., TX(ANDY GALLO-WTAW) J.Anderson, L.Everette, R. Flores, B.Mandrell, Willie N..
 AUSTIN, TX(MIKE CARTA-KVET) R.Travis.
 AUSTIN, TX(STEVE GARY-KASE/FM) S.Wariner, B.Mandrell.
 AMARILLO, TX(STU SCHROEDER-KBUY) No Report.
 LUBBOCK, TX(CHUCK LUCK-KLLL) No Report.
 MIDLAND/ODESSA, TX(CHUCK WOLFE-KCRS) Willie N., S.of Rodeo, R. Flores, T.T.Hall, J.Anderson, B.Mandrell, L.Everette.
 EL PASO, TX(BILL POWELL-KHEY/Y96) M.Gilley, S.of Rodeo, Juice, S.Pacific, Greenwood.
 PHOENIX, AZ(BUDDY OWENS-KNIX) J.Frickie.
 ALBUQUERQUE, NM(FRANCINA RODRIQUEZ-KRST/FM) Greenwood, M. Stuart, Juice, Gatlins, R.Travis, J.Anderson.
 LAS CRUCES, NM(BIG JOHN LIBYNSKI-KGRT) C.McClain, R.Travis, J.Anderson, J.L.Lewis, D. Fargo, Restless H, B.Mandrell, S.Wariner.
 CARLSBAD, NM(BOB SWAYZE-KATK/FM) E.T.Conley, E.Rabbitt, Oaks, R.Travis, R.Charles, L.Everette, M.& Rucker.

ROCKY MOUNTAIN

WOLF POINT, MT(ROSS STRAUSSER-KVCK) No Report.
 DILLON, MT(MIKE KANDILAS-KDBI) B.Mandrell, S.Wariner, Juice, T.Wynette.

POLSON, MT(ROGER NELSON-KERR) No Report.
MISSOULA, MT(DAVE WILSON-KGVO) Jerry Reed, Gatlins, Fairchild, R.Travis, Orleans, Cal Smith, Juice.
MISSOULA, MT(PAUL PROCTOR-KYSS/FM) Willie N., R.Travis, Juice, A.Murray, J.Anderson, C.McClain, B.Mandrell.
HAMILTON, MT(JEAN PYSSON-KLYQ/AM) R.Travis, Restless H, Gatlins, A.Murray.
WHITEFISH, MT(ART JACKSON-KJJR) R.Travis, BurbankSta, Roy Clark, Willie N., Juice, Ticea.
GREELY/FT.COLLINS, CO(DON DANA-KYOU/FM) Lightfoot, L. Lovett, Everlys, Greenwood, Gatlins, J.Denver, R.Travis, Juice, Roy Clark, A.Murray, J.Strong, Trace.
PUEBLO, CO(RANDY HILL-KIDN) Juice, M.& Rucker, S.Wariner.
JACKSON HOLE, WY(GIL KING-KSGT) No Report.

FAR WEST

LAS VEGAS, NV(STEVE RANDALL-KYYX/FM) Kendalls, T.Wopat, R.Travis, Seger.
LAS VEGAS, NV(J.C. SIMON-KFMS) No Adds.
RENO, NV(TONY THOMAS-KOLO) A.Murray, Juice, B.J.Royal, T.Wynette, G.Morris, Masters.
RENO, NV(JOEL MULLER-KROW) J.Anderson, R.Travis, Gatlins.
LOS ANGELES, CA(R.J. CURTIS-KLAC) R.Cash, Oaks, S.Earle, Exile.
LOS ANGELES, CA(R.J. CURTIS-KZLA/FM) G.Morris, E.T.Conley, S.of Rodeo.
BRAWLEY, CA(CHRIS OLIVAREZ-KROP) J.Anderson, L. Boone, Holly Dunn.
OAKLAND/SAN FRAN., CA(DENNIS DAY-KSAN) Exile, Sylvia, S.K. & O..
OAKLAND/SAN FRAN., CA(CARL BROWN-KNEW) Exile, Oaks, C.Gayle, E.T.Conley.
EUREKA, CA(KEN CONLIN-KRED) C.McClain, J.Anderson, B.Mandrell.
SACRAMENTO, CA(CAMMIE WINSTON-KHWY) Sylvia, L.Mandrell, Restless H, J.Anderson, B.Mandrell.
SACRAMENTO, CA(RICK STEWART-KRAK/FM) C.Gayle, S.Earle, Greenwood.
SACRAMENTO, CA(RICK STEWART-KRAK/AM) S.of Rodeo, R.Travis, Willie N., S.Wariner.
TURLOCK, CA(ED NICKUS-KMIX) S.Wariner, Willie N., Gatlins, J. Anderson, T.Hensley, Montgomery,
CHICO, CA(MARK RATHBUN-KHSL) No Report.

NORTHWEST

PORTLAND, OR(MARK WADE-KRDR) Restless H, Oaks, L.Mandrell, S.Pacific, Greenwood, BurbankSta, D.Malena, L.Ashley.
ASTORIA, OR(BOB LOUCKS-KVAS) S.Pacific, Juice, R.Travis.
ALBANY, OR(H.DAVID ALLAN-KRKT) A.Murray, Juice, Gatlins, R.Travis, Orleans, B.Mandrell.
CORVALLIS, OR(P.J. EMMERSON-KFAT/FM) R.Travis, Orleans, Seger.
TOLEDO, OR(DENNIS EDWARDS-KTDO) A.Murray, B.J.Royal, Juice, J.Denver, Holly Dunn.
EUGENE, OR(BILLY PILGRIM-KEED) J.Anderson, Masters.
REDMOND, OR(MIKE WEST-KPRB) M.Dixon, T.Wynette, B.Mandrell, S.Wariner, J.Anderson, M.& Rucker.
PENDLETON, OR(STEVE GREEN-KWHT) R.Travis, A.Murray, Juice.
SEATTLE, WA(SUSAN FALCONER-KMPS) R.Travis, L. Lovett, Greenwood, Juice.
EVERETT/SEATTLE, WA(WAYNE CORDRAY-KWYZ) Seger, Greenwood, Gatlins, S.Willoughby.
YAKIMA, WA(BOB MURPHY-KUTi) J.Anderson, B.Mandrell, S.Wariner, T.T.Hall, D.A. Coe, Almost B's, R. Flores.
ELLENSBURG, WA(MIA CARLSON-KXLE/AM) Juice, Holly Dunn, S.Wariner, B.Mandrell.
TRI-CITIES, WA(JESSE LEE-KORD) J.Anderson, S.Wariner, D. Fargo, R.Travis, B.Mandrell.

TRI-CITIES, WA(CHUCK MATHESON-KOTY) R.Charles, L. Lovett, S.Pacific, Holly Dunn.
CLARKSTON, WA(CHUCK WALKER-KCLK) Greenwood, L. Lovett, Dobie Gray, Willie N., S.Wariner, Oaks.
ANCHORAGE, AK(BILL CARDOZA-KYAK) S.of Rodeo, S.Pacific, Restless H, Almost B's, T.Wynette.
CALGARY, AB(ROBIN INGRAM-CFAC) S.Pacific, Restless H, Greenwood, Willie N., J.Anderson.

WELCOME to our NEW COUNTRY correspondents:

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 Gainesville, FL 32609 (904) 375-1317
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 (315) 336-5600

COUNTRY JOBS

NEWS PERSON - KRDR-Portland, OR
 Don Lane (503) 667-1230
PROGRAM DIRECTOR - KERR-Polson, MT.
 *Jack Stevens (Rt. 1 - Box 48 - 59860)
PROGRAM DIRECTOR - WQHK-Ft. Wayne, IN
 John Curry (918) 481-1061
PROGRAM DIRECTOR - Birmingham, AL
 *Chris O'Kelly (Box 10904 - 35202)
AIR TALENT - KRKT-Albany, OR
 Bill O'Brien 1207 E. 9th. - 97321
AIR TALENT - KFMS-Las Vegas, NV
 *Randy Hood - 1555 E. Flamingo #435 - 89119
AIR TALENT (future) - WAOV-Vincennes, IN
 *Dave Millar (Box 2000 - 47591)

*No phone calls, please

COUNTRY AVAILABLE

RANDY JENKINS from WWWI-Greensboro, NC is looking for a position as AT/MD/PD/Production, contact him at (919) 852-7326.
D.C. CAVENDER from KKXI-Des Moines, IA is looking for a position as AT/MD/PD, contact him at (515) 964-9876.
MIA CARLSON from KXLE-Elensburg, WA is looking for a position as AT/MD/Production, contact her at (509) 925-1240.
KENT GLANZER from KSJB-Jamestown, ND is looking for a position as AT/MD, contact him at (701) 252-6398(after 2:30).
RANDALL EDWARDS from KIML-Gillette, WY is looking for a position as AT/Production, contact him at (307) 686-3753.

COUNTRY CHANGES

BOB DAVIS from WOHS-Shelby, NC to WYGC/FM-Gainsville, FL as Program Director.
STEVE AMARI returns to KMIX-Modesto, CA as Program Director and AT(am dr.).
SUSAN FALCONER from KMPS-Seattle, WA was promoted to Music Director.
BILL POWELL is now handling the music at KHEY/Y96 - El Paso, TX.
BLAKE ROBINSON to KRKT-Albany, OR as Air Talent.

COUNTRY SERVICE

WGAA-Cedartown, GA - single: Mason Dixon (Premier)
WEZQ-Winfield, AL - single: Tanya Tucker (Capitol)
WRNY-Rome, NY - singles: (RCA & CBS)
KATK/FM-Carlsbad, NM - albums: (RCA/Warner Bros.)
WQLA-La Follette, TN - singles: (RCA)

"URBANIZING"

By Jerry Boulding



"SALES THROUGH THE AIR WITH THE GREATEST OF EASE"

BY JERRY BOULDING

It is most apparent that as we wind through the 80's, economics is the arena in which the strongest gains must be made in our ongoing struggle for total liberation and parity. This is certainly true for black and urban radio and music. One reason why so much attention has been called to it is because it's big business. It can and does generate big dollars. This means improvements in the quality of life in a number of areas.

URBAN MUSIC IS SELLING

For the first time, black and urban radio stations are taking full advantage of research...and making better decisions because they have better information. For the first time, many black and urban stations are buying new state-of-the-art equipment because one of the things that can and does show up in research involves the technical sound of the radio station. Real or perceived, the net effect is the same. If a song sounds better on your competition than it does on your station, even if you do *everything* else right, you've got a problem. People who listened to you when they had a single speaker or listened with the mono button pushed in, now hear your station differently once they move on up to a better system. They are constantly comparing your station with your competition, whoever they may be. In some cities, it's the other black or urban station. In other cities it may be an urban-flavored Top 40. And yet, there are many markets where the Top 40 station sounds like it's trying to capture a portion of that huge audience that wants to hear Whitney Houston, Kool & The Gang, Stevie Wonder, Lionel Richie, along with Simply Red and Jermaine Stewart. The problem is how to combine these artists with Duran Duran, Dire Straits and Peter Gabriel.

BLACK DOLLARS ARE GREEN

It's a pretty well established fact that black music and concerts and even videos are selling...so is black and urban radio. Black America is a \$175 billion plus market that must be developed and traded like any other economic market. We spend over \$163 billion annually with corporate America, yet they give us back less than \$20 billion in reciprocal trade. Just as we gained our human and civil rights in the 60's and 70's, we must use our economic power to extract gains from America's industries today. But most agencies welcome the opportunity to do business with a station that has the numbers. All you've got to do is get

some numbers. And certainly there will always be those companies and agencies that, no matter how high our numbers get (even when we are the format and market leaders) will find some ways to buy around us. Often, we have observed bulletins coming down from major advertising agencies which say simply, "no ethnic." When asked the reason for this stipulation, the answers vary from, "We're not sure, but this is what the client requested," to "Well, our studies show that we just don't have a basis currently to justify the buy, even though your numbers look good and your cost per thousand (CPM's) are right on target."

CASHING IN ON COVENANTS

In some instances there are signs indicating that problems are cropping up in the implementation of the covenants designed to give back to minorities a return on their investments. Some companies are reluctant to advise specifically who is benefiting from the agreements. There have been delays in implementing the specifics of the covenants and, in some case, there is the perception that the moral agreement does not warrant the same priority as other areas of a company or agency's business.

Since 1981, the PUSH organization, headed by the Rev. Jesse Jackson, has negotiated major covenants with Coca-Cola, Heublein, Seven-Up, Coors and Burger King, just to mention a few. The latter covenant, with Burger King, seems to have worked the best and represents a half-billion dollars, a larger dollar share value than the others combined. And just as Burger King and McDonalds and others can tell precisely how many more hamburgers were served over any previous year, a fast food chain should be able to say specifically who its new franchises and vendors are as a result of the covenant, what the sales figures are at the new restaurants, which minorities have been promoted at the corporate level, who the new minority middle management employees are, and which individuals or companies, to include both radio and print, are involved in negotiations to receive contracts or advertising under terms of the covenant.

TRUTHS NOT SELF-EVIDENT

Finally, while the idea and reality of the covenants and urban radio's soaring ARBitrons have forced some progress in arriving at equitable dealings with corporate America, and while we urge many more enlightened

companies to enter into such agreements, the covenants and ascending ARBitron alone will not assure that we get our fair share of the American advertising pie. We must continue to pursue higher numbers, better communications, and organize more strongly in the political arena at the grassroots level to insure electoral gains. Then, we must treat our ratings and success stories like "truths that are not self-evident." These stories must be told and re-told again and again. We do have a story to tell. And the real story is one of challenge: the challenge to industry marketers to attract and hold more product users than their competition. And as we have shown time and time again, our listeners can play a pivotal role in this competitive war.

With the increasing education levels of many of our minority listeners and the resultant larger incomes, this growing consumer base is becoming more sophisticated. No longer can advertisers rely on serendipity or historical behavior to capture shares of this lucrative market. We are in a new enlightened era...one in which segmentation marketing will be the measure of success, an era in which previously untargeted markets will take on much more importance. A couple of questions come to mind. What impact has the economy had on the minority market? What impact have the increased advertising efforts on our radio stations of certain aggressive category marketers exerted on current brand preferences? The answers are not necessarily written in the wind, but perhaps in the air, or on-the-air...helping our new high-cumers to make up their minds about products and services that might have been ignored if we hadn't called attention to them. The recognition that our audience is important to a company's business is the first step to developing brand loyalty. For brand loyalty is the key to efficient advertising and promotional expenditures and more importantly, the bottom line - profit or loss. Sales through the air, just became easier...perhaps the wind shifted. ●

GEORGE Duke

WITH MUSIC FOR THE 80'S
THE SINGLE
"Broken Glass"

(7-69524)

FROM THE ALBUM,
GEORGE DUKE

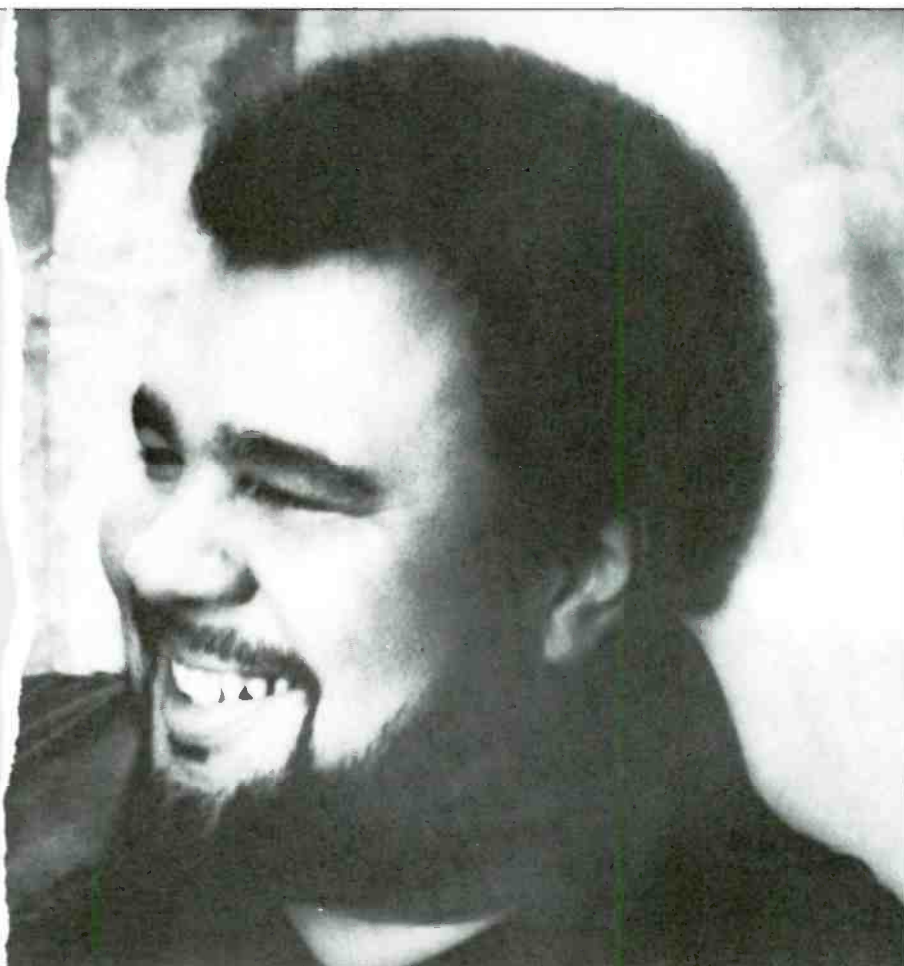
(60430)

PRODUCED BY GEORGE DUKE FOR GEORGE DUKE
ENTERPRISES, INC.



...IT MUST BE ON ELEKTRA
MUSIC CASSETTES, RECORDS
AND COMPACT DISCS

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GRANDMASTER FLASH

....YOU KNOW THE NAME
....NOW LET'S INTRODUCE YOU
TO THE MUSIC...

"BEHIND CLOSED DOORS"
(7-69530)

THE NEW SINGLE WITH AN
INFECTIOUS BEAT
FROM THE ELEKTRA ALBUM

THE SOURCE

PRODUCED BY JOSEPH SADDLER
& VINCENT CASTELLANO
FOR GRANDMASTER FLASH PRODUCTIONS



...IT MUST BE ON ELEKTRA
MUSIC CASSETTES, RECORDS
AND COMPACT DISCS

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Editor: Betty Hollars

CERTIFIED

ORAN "JUICE" JONES
The Rain
(Def Jam/Columbia)

CAMEO
Word Up
(Atlanta Artists/PolyGram)

MIDNIGHT STAR
Midas Touch
(Elektra)

2W **LW** **TW**

4.	3.	1.	SHIRLEY JONES - Do You Get Enough Love (P.I./Manhattan)
2.	1.	2.	Anita Baker - Sweet Love (Elektra)
6.	4.	3.	MELBA MOORE & KASHIF - Love The One I'm With (Capitol)
1.	2.	4.	Luther Vandross - Give Me The Reason (Epic)
10.	6.	5.	BILLY OCEAN - Love Zone (Jive/Arista)
13.	7.	6.	GWEN GUTHRIE - Ain't Nothin' Goin' On But The Rent (Polydor/PolyGram)
3.	5.	7.	Jean Carne - Closer Than Close (Omni)
12.	8.	8.	Patti LaBelle - Oh People (MCA)
18.	10.	9.	SOS Band - Borrowed Love (Tabu)
21.	17.	10.	PRINCE - Anotherloverholenyohead (Paisley Park/Warner Bros.)
25.	15.	11.	LEVERT - Pop Pop Goes My Mind (Atlantic)
15.	14.	12.	FULL FORCE - Temporary Love Thing (Columbia)
22.	18.	13.	CHAKA KHAN - Love Of A Lifetime (Warner Bros.)
19.	16.	14.	LISA LISA AND CULT JAM WITH FULL FORCE - All Cried Out (Columbia)
17.	11.	15.	Steve Arrington - Home Boys (Atlantic)
24.	21.	16.	LIONEL RICHIE - Dancing On The Ceiling (Motown)
16.	13.	17.	Pieces Of A Dream - Say La La (Manhattan)
8.	9.	18.	Con Funk Shun - Burning Love (Polydor/PolyGram)
24.	25.	19.	WHODINI - One Love (Arista)
26.	24.	20.	JETS - Private Number (MCA)
27.	23.	21.	Meli'sa Morgan - Fool's Paradise (Capitol)
36.	26.	22.	DAZZ - L.O.V.E. M.I.A. (Geffen)
5.	12.	23.	Timex Social Club - Rumors (Jay)
20.	19.	24.	Michael McDonald - Sweet Freedom (MCA)
38.	31.	25.	ASHFORD & SIMPSON - Count Your Blessings (Capitol)
37.	30.	26.	JAMES INGRAM - Always (Qwest)
31.	29.	27.	GLENN JONES - Giving Myself To You (RCA)
--	37.	28.	JANET JACKSON - When I Think Of You (A&M)
--	34.	29.	EL DEBARGE - Love Always (Gordy)
30.	27.	30.	Nu Shooz - Point Of No Return (Atlantic)
--	35.	31.	JEFFREY OSBORNE - Soweto (A&M)
--	36.	32.	KLYMAXX - Man Size Love (Constellation/MCA)
--	38.	33.	MAZE - I Want To Be With You (Capitol)
--	--	34.	MIDNIGHT STAR - Midas Touch (Elektra)
--	--	35.	ORAN "JUICE" JONES - The Rain (Def Jam/Columbia)
--	39.	36.	RUN DMC - Walk This Way (Profile)
--	--	37.	CAMEO - Word Up (Atlanta Artists/PolyGram)
11.	20.	38.	Stephanie Mills - Rising Desire (MCA)
--	--	39.	HOWARD HEWETT - I'm For Real (Elektra)
--	--	40.	DOUGIE FRESH - All The Way To Heaven (Reality)

MOST ADDED



REBBIE JACKSON
Reaction
(Columbia)

NEW EDITION
Earth Angel
(MCA)

POP CROSSOVER

ANITA BAKER
Sweet Love
(Elektra)

CHARTBOUND		Reports	Adds	On	Chart
GEORGE BENSON - Kissing In The Moonlight (Warner Bros.)		40	6	24	10
TEMPTATIONS - Lady Soul (Gordy)		39	9	18	12

URBAN CONTEMPORARY HIT FACTOR

Research:
Betty Hollars



Hit Factor is a percentage of stations which have it in Heavy or Medium rotation. ie: 100 stations have it in Heavy or Medium rotation-Hit Factor = 60%

Total Reports This Week 98 Last Week 98

ARTIST	TITLE	LABEL	Reports	Heavy	Medium	Light	Adds	Hit Factor	Weeks
GWEN GUTHRIE - Ain't Nothin' Goin' On But The Rent (Polydor/PolyGram)			67	44	11	10	2	65%	6
PRINCE - Anotherloverholenyohead (Paisley Park/Warner Bros.)			66	33	18	13	2	50%	4
LEVERT - Pop Pop Goes My Mind (Atlantic)			56	34	9	8	5	60%	4
FULL FORCE - Temporary Love Thing (Columbia)			45	34	6	5	--	75%	6
CHAKA KHAN - Love Of A Lifetime (Warner Bros.)			70	29	21	19	1	41%	3
LISA LISA AND CULT JAM WITH FULL FORCE - All Cried Out (Columbia)			59	28	14	10	7	47%	6
WHODINI - One Love (Arista)			46	23	13	8	2	50%	3
JETS - Private Number (MCA)			60	15	22	22	1	25%	4

“Carl Anderson & Gloria Loring . Two friends
who have made listeners lovers of radio.
It’s a song that says what every woman,
18 to death, wants their man to hear.”

Bernie Miller, **WLUM**
BRE Program Director of the Year



Merry Christmas From EPA

CARRERE®

UP & COMING

Reports Adds On Chart ARTIST & TITLE

Reports	Adds	On	Chart	ARTIST & TITLE
37	7	23	7	5 STAR - Can't Wait Another Minute (RCA)
33	19	11	3	NEW EDITION - Earth Angel (MCA)
32	--	15	17	DENIECE WILLIAMS - Wiser & Weaker (Columbia)
27	4	16	7	STACEY Q - Two Of Hearts (Atlantic)
27	3	14	10	KRYSTOL - Passion From A Woman (Epic)
25	2	17	6	CARL ANDERSON & GLORIA LORING - Friends & Lovers (Carrere/Epic)
24	2	17	5	MARY JANE GIRLS - Walk Like A Man (Motown)
24	8	13	3	GREGORY ABBOTT - Shake You Down (Columbia)
23	2	16	5	TRINERE - How Can We Be Wrong (Jam Packed)
22	4	7	11	YARBOROUGH & PEOPLES - Wrapped Around Your Finger (Total Experience)
21	--	14	7	FATBOYS - In The House (Sutra)
20	20	--	--	*REBBIE JACKSON - Reaction (Columbia)
19	7	8	4	KENNY G - What Does It Take To Win Your Love (Arista)
18	1	11	6	TROUBLE FUNK - Good To Go (Island)
18	4	5	9	BOBBY JIMMY & THE CRITTERS - Roches (Jay)
18	2	7	9	ATLANTIC STARR - In The Heat Of Passion (A&M)
18	4	9	5	RAPPIN' DUKE - The Duke Is Back (Tommy Boy)
18	2	10	6	LOOSE ENDS - Stay A Little While (MCA)
17	--	11	6	DHAR BRAXTON - Jump Back (Sleeping Bag)
17	2	10	5	JUNIOR - Not Tonight (Mercury/PolyGram)
17	6	10	1	RJ'S LATEST ARRIVAL - Heaven In Your Arms (Manhattan)
15	2	9	4	O.C. SMITH - Whatcha Gonna Do (Rendezvous)
15	1	3	11	L.A. DREAM TEAM - Nursery Rhymes (MCA)
15	5	9	1	*JAMES "D TRAIN" WILLIAMS - You Are Everything (Columbia)
14	2	6	6	TMP BAND - Ring Ring (Critique)
14	1	11	2	TEASE - Better Wild Than Mild (Epic)
14	8	5	1	*PHYLLIS HYMAN - Old Friend (Manhattan)
14	9	4	1	*FORCE MD'S - One Plus One (Tommy Boy/Warner Bros.)
14	1	8	5	RANDY CRAWFORD - Can't Stand The Pain (Warner Bros.)
14	4	8	2	*STEVE WINWOOD - Higher Love (Island/Warner Bros.)
14	14	--	--	*AL JARREAU - L Is For Lover (Warner Bros.)

*First time listed on this page.

DROPPED: #22-Rick James, #28-George Clinton, #32-Stevie Wonder, #33-Cash Flow, #40-Jeffrey Osborne (Should), Madonna, Janice Kristie, Patti Austin, Spencer Jones.

LP CUTS

SHIRLEY MURDOCK - I Can't Go On Without You/As We Lay (Elektra)
 RUN DMC - You Be Illin' (Profile)
 JEAN CARNE - Everything Must Change (Atlantic)
 SOS BAND - Even When You Sleep/Nothing But The Best (Tabu)
 MIDNIGHT STAR - Close To Midnight (Solar)
 ANITA BAKER - You Bring Me Joy (Elektra)
 RICK JAMES - Save It For Me/Slow & Easy (Gordy)

POTENTIAL SINGLES

FIZZY QUICK - You Want It Your Way, Always (Motown)
 4 TOPS - Hot Nights (Motown)
 SMOKEY ROBINSON - Because Of You (Tamla)
 JOHNNY KEMP - Cover Girl (Columbia)
 JEAN CARNE - Candy Love (Atlantic)
 JERMAINE STEWART - Jody (Arista)
 MORRIS DAY - Love Addiction (Warner Bros.)

URBAN CONTEMPORARY SUMMARY

This was a hot week for the more unusual product that's out there facing radio...ORAN "JUICE" JONES had a great week...Frank Cerami at WUSL/FM-Philadelphia says that the "...long version with the rap at the end is getting heavy, heavy requests" and Don Allen at WOWI-Norfolk says that "the number of requests for ORAN from both young and older demos is really surprising." More on "JUICE": Rick Stevens at WCKX-Columbus says it gets requested like crazy, Stephanie Smallwood at KFXZ-Maurice sez that it's one of her top requests, along with LISA LISA and PHILIP BAILEY, and Tony Brown at WBLX-Mobile is getting calls from 18-34 year old callers. The next thing that is big on most request lines is the RUN DMC LP cut we've been talking about for weeks: "You Be Illin'" and the story on that

shapes up like this: Cecilia Whitmore at WJLB-Detroit says it's number one in requests, Gary Weiler at WBLZ-Cincinnati says "You Be Illin' if you don't play "Walk This Way" (translation: don't be concerned about playing them both...you can't overexpose RUN DMC at this point in time)...he's playing both and they're both lighting up the phones; Tony Wright at WJIZ-Albany reports it's still his number one request record and these are just a few of the comments. Dave Allen at OC104/FM-Ocean City calls to say that the ASHFORD & SIMPSON is "bustin' loose to the point where we're not only getting calls, we're getting letters in the mail with positive reaction to the record..." Keith Reed at WZMG-Opelika says "the JAMES INGRAM is hot here...along with everything else..." including the weather.

Fred Harvey at WFKX-Jackson reports instant requests for the NEW EDITION "Earth Angel" as soon as he started playing it, and it gets a headline this week under Most Added. The other Most Added, REBBIE JACKSON's "Reaction", gets a good endorsement from Tony Wright at WJIZ-Albany who says "That REBBIE JACKSON is my 'Pick of the Week', out of the box dynamite hit!" Tony reports heavy female requests for HOWARD HEWETT, as is Paul Perrodin at KACE-Los Angeles from adults 25+ who call in to say they like the record. Needless to say, ORAN "JUICE" JONES gets the Certified award and has to share it with CAMEO, who had an incredible week, and MIDNIGHT STAR who did the same. Pop Crossover choice goes to ANITA BAKER's

continued on page 56

BLOODLINE

THE NEW ALBUM FROM

LeVert

INCLUDING THE SINGLE
“[POP, POP, POP, POP] GOES MY MIND”

AN OUT-OF-THE-BOX RADIO AND RETAIL HIT!



BROTHERS GERALD AND SEAN LEVERT ARE THE SONS OF EDDIE LEVERT OF O'JAYS FAME. TOGETHER WITH MARC GORDON THEY DELIVER A DYNAMIC BLEND OF R&B/POP. *BLOODLINE* IS SOLID PROOF THAT MUSICAL BRILLIANCE CAN INDEED BE PASSED ON FROM ONE GENERATION TO THE NEXT.

PRODUCED BY KEG JOHNSON AND WILMER RAGLIN FOR THE PRODUCERS ALLIANCE, EDDIE LEVERT, IN COLLABORATION WITH GERALD LEVERT AND MARC GORDON, JAMES MTUME
MANAGEMENT HARRY J. COOMBS

ON ATLANTIC RECORDS & CASSETTES 

1986 Atlantic Recording Corp. © A. Warner. C. mmune. 10015 C

NORTHEAST**BOSTON, MA****TONYA PENDLETON-WILD**

ADDS: N.Edition, Controller, P.Hyman. HOTS: S.Jones, Pieces/Dr., Whodini, Arrington, Mid. Star, Janet Jax., P.Gabriel, P.LaBelle, H.& Davis, SOS Band, Levert.

NEW YORK, NY**TONY GRAY-WRKS**

ADDS: Mid. Star, H.Hewett, Cameo. HOTS: N.Edition, A.Starr, Mid. Star, M.Morgan, D.Braxton, H.& Davis, J.Carne, Ocean, Anita Bakr, Vandross, Whodini.

NEW YORK, NY**SCOTT SHANNON-Z100**

ADDS: Janet Jax., DeBarge. HOTS: N.Edition, Gw.Guthrie, Ocean, Stacey Q, J.Osborne, L.Richie.

ROCHESTER, NY**ANDRE MARCEL-WDKX**

HOTS: Skyy, Lisa Lisa, MM/Kashif, Cash Flow, G.Clinton, Whodini, Arrington, Dougie Fr., P. Austin, Chaka Khan, Levert.

PITTSBURGH, PA**JOHN ANTHONY-WAMO**

HOTS: Prince, Anita Bakr, Cash Flow, J.Kristie, S.Jones, Jets, P.LaBelle, Full Force, Lisa Lisa, MM/Kashif, J.Came.

PHILADELPHIA, PA**TONY QUARTERONE-WUSL/FM**

ADDS: J.Stewart, Janet Jax., Dougie Fr., Rebbie J., Levert. HOTS: Janet Jax., Nu Shooz, Arrington, M.McDonald.

WASHINGTON, DC**MIKE ARCHIE-WHUR**

ADDS: D Train, G.Benson, P.Hyman, Kenny G, Gw.Guthrie, Rebbie J., J.Kemp, Cameo, Henderson. HOTS: P.LaBelle, Ocean, L.Richie, Lisa Lisa, Temps, Deniece W., SOS Band, Prince, S.Jones, Full Force, P. Austin.

BALTIMORE, MD**KINGSTON/KRONTHAL-B104**

ADDS: Anita Bakr, Stacey Q. HOTS: Jets, Klymaxx, Run DMC, L.Richie, Regina, Ocean, Lisa Lisa, Janet Jax., J.Osborne, M.McDonald, Loring/And.

BALTIMORE, MD**ROY SAMPSON-WXYV/FM**

HOTS: Levert, Jets, Lisa Lisa, Full Force, R.Roxanne, M.Morgan, Ashford & S, Deniece W., Janet Jax., Arrington.

OCEAN CITY, MD**DAVE ALLAN-QC104/FM**

ADDS: Temps, Rebbie J., Kenny G, N.Edition, G.Abbott, T.Twins, R. Palmer. HOTS: Klymaxx, Vandross, L.Richie, Mary Janes, DeBarge, MM/Kashif, S.Jones, Anita Bakr, Nu Shooz, Loring/And, Prince.

RICHMOND, VA**DONNIE DEANE-WKIE**

ADDS: Rebbie J., R. Laws, Gen. Jeter, B.Humphrey, EBO, Mendes, Lynn White, J.Kemp, N.Edition. HOTS: Gw.Guthrie, Temps, L.Richie, Lisa Lisa, Full Force, M.Morgan, J.Ingram, Chaka Khan, Levert, A.Starr, Nu Shooz.

NORFOLK, VA**DON "EARLY" ALLEN-WOWI**

ADDS: L.Williams, Kenny G, Mid. Star, Sweet Sen.. HOTS: SOS Band, Lisa Lisa, S.Mills, D.Braxton, Krystol, J.Kristie, Arrington, TMP Band, O.C.Smith, J.Osborne.

RICHMOND/PETERSBURG, VA**PHIL DANIELS-WPLZ/FM**

HOTS: Rainy D., Mtume, Janet Jax., N.Edition, Y.& People, Lisa Lisa, Mazarati.

ROANOKE, VA**AMY LEE-WTOY**

HOTS: S.Jones, MM/Kashif, Vandross, L.Richie, S.Mills, Gw.Guthrie, Cash Flow, P.LaBelle, Pieces/Dr., Arrington.

SOUTH**GREENSBORO, NC****DOC FOSTER-WQMG**

ADDS: Infinity, Lee Fields, Krystol, O'Ch.Brown, Y.& People, Force MD's, Junior, H.Hewett, G.Abbott, Kenny G. HOTS: Arrington, SOS Band, P.LaBelle, Gw.Guthrie, Whodini, B.Wright, Dougie Fr., TMP Band, Lisa Lisa, Chaka Khan, Spen.Jones.

CHARLOTTE, NC**DON CODY/K.MURPHY-WGIV**

ADDS: Rebbie J., Epicenter, D.V.& A.B., P.Wilson, P.Hyman, B.Humphrey. HOTS: DeBarge, Vandross, Nu Shooz, M.Morgan, Tease, MM/Kashif, Mtume, J.Carne, Ashford & S, Cash Flow, Prince.

FAYETTEVILLE, NC**BAEZ/CRUISE/MCKRAE-WDKS**

HOTS: Ashford & S, S.Jones, DeBarge, Regina, Gw.Guthrie, Vandross, LA D.Team, Levert, Salt N P..

FAYETTEVILLE, NC**LYPE/GREENE/BENSON-WZFX**

ADDS: N.Edition, Temps, B.Humphrey, O'Ch.Brown, Jarreau. HOTS: P.LaBelle, Vandross, Anita Bakr, Arrington, Jets, Prince, Klymaxx.

WILMINGTON, NC**TONY GORE/JOE DIAZ-WWIL**

HOTS: Wonder, Cherrelle, Confunk S., J.Carne, Teena M., Janice, Teddy P., Full Force, Arrington, Gw.Guthrie, Cash Flow.

ASHEVILLE, NC**S.MCINTYRE/ROBINSON-WBMM/FM**

HOTS: Rockwell, Loring/And, S.Mills, Y.& People, Rene & A., Tease, R.Crawford, E.Towns, S.Jones, Vandross, G.Clinton.

ST.MATTHEWS, SC**ANDY HENDERSON-WQKI**

ADDS: N.Edition, Rebbie J., RJ'S Latst, Run DMC.

COLUMBIA, SC**JEFF MCHUGH/T.DEAN-WWDM/FM**

HOTS: Gw.Guthrie, J.Osborne, Mazarati, G.Clinton, Vanity, Lisa Lisa, Boogie B's, D.Braxton, Anita Bakr, Confunk S., Jets.

COLUMBIA, SC**SAUNDERS/MICHAELS-WMMC**

HOTS: Vandross, P.Gabriel, Nu Shooz, MM/Kashif, L.Richie, Wonder, Chaka Khan.

GEORGETOWN, SC**ROBERT SWINTON-WVBX**

HOTS: G.Clinton, Temps, Pieces/Dr., Ocean, Lisa Lisa, Prince, Jets, Nu Shooz, Full Force, SOS Band.

FLORENCE, SC**ANDREW BAILEY-WYNN**

HOTS: Troub.Funk, Levert, Jets, Prince, Ocean, Nu Shooz, Chaka Khan, SOS Band, L.Richie, Gl. Jones, Klymaxx.

GREENVILLE, SC**ANDRE CARSON-WHYZ**

ADDS: Oran Jones, J.Ingram, Temptations, H.Hewett, G.Abbott, Y.& Peoples, M.McDonald, Krystol, Mary Jane Girls, A.O'Neal, Madonna. HOTS: Full Force, Dazz Bd., Ashford & S, J.Osborne, Lisa Lisa, LA D.Team, Starpoint, Anita Bakr, S.Jones, Run DMC.

MARIETTA, GA**TONY SCOTT-WEKS**

ADDS: J.Osborne, Thurston &, E'Lan, Rebbie J.. HOTS: Temps, J.Kemp, Maze, D Train, MM/Kashif, Y.& People, DeBarge, Prince, SOS Band, Madonna, J.Ingram.

ATLANTA, GA**RAY BOYD-V103**

ADDS: Janet Jax., Ashford & S, Mid. Star, Cameo, RJ'S Latst, Stacey Q, TMP Band, Controller. HOTS: SOS Band, Prince, P.LaBelle, Jermaine J, Levert, G.Benson, Y.& People, Mid. Star, S.Mills, Maze, Nu Shooz.

AUGUSTA, GA**DEMETRA MERRITT-WFXA**

HOTS: S.Mills, Arrington, Pieces/Dr., L.Richie, Levert, Trinere, M.McDonald, Jermaine J, Dazz Bd.

AUGUSTA, GA**MICKEY ARNOLD-WRDW**

ADDS: Wonder, Dougie Fr., H.Hewett, DeBarge, Lisa Lisa, TMP Band.

HOTS: Tenita J., M.McDonald, J.Carne, Oran Jones, Arrington, Gl. Jones, Levert, Full Force, J.Osborne, S.Mills, Y. & People.

ALBANY, GA**TONY WRIGHT-WJZ**

ADDS: Force MD's, Rebbie J., S. Winwood, Jarreau, B.Humphrey, B.Williams, J.Stewart, Zapp. HOTS: L.Richie, P.LaBelle, Ashford &S, M.Morgan, Levert, Gl. Jones, J.Osborne, J.Ingram, DeBarge, Oran Jones, Whodini.

TALLAHASSEE, FL**JOE BULLARD-WANM**

ADDS: P.Hyman, R. Laws, Henderson, B.Humphrey, The Cut, Wm. Bell, D Train, O.Cheatem, L.Williams. HOTS: G.Benson, Spen.Jones, Stacey Q, Run DMC, Dougie Fr., J.Ingram, M.Morgan, Gl. Jones, Ashford &S, Maze, Cameo.

TAMPA, FL**CHRIS TURNER-WTMP**

ADDS: LA D.Team, Force MD's, Trinere, N.Edition, 5 Star, BobbyJimmy, Paul Simon. HOTS: Troub.Funk, Prince, P.LaBelle, J.Ingram, Ocean, Maze, Vandross, S.Jones, O.C.Smith, N.Edition, TMP Band.

MOBILE, AL**MAD HATTER-WGOK**

ADDS: Surface, Rebbie J., B.Williams, P.Wilson, Zapp, Jarreau, Henderson, Paul Green, HorrorCity, L.Williams. HOTS: UTFO, Teddy P., Fatboys, Chaka Khan, M.McDonald, Col.Abrams, Maze, Y. & People, A.Starr, S.Robinson, 4 Tops.

MOBILE, AL**TONY BROWN-WBLX**

ADDS: Mary Janes, Force MD's, Rappin' D., O.C.Smith, R.Crawford, G.Benson, Rose Bros.. HOTS: Mid. Star, Krystol, Jets, Prince, Janet Jax., G.Clinton, Controller, P.LaBelle, Levert, Chaka Khan, M.Morgan.

OPELIKA, AL**KEITH REED-WZMG**

ADDS: Mid. Star, DeBarge, Mtume, Jarreau, Force MD's, P.Wilson, SOS Band. HOTS: Gw.Guthrie, S.Mills, Cash Flow, J.Ingram, MM/Kashif.

NASHVILLE, TN**J.C. FLOYD-WQQK/FM**

ADDS: Levert, J.Osborne, Klymaxx, Ashford &S, G.Benson, Janet Jax., Rebbie J.. HOTS: M.Morgan, Mid. Star, Janice, Gw.Guthrie, SOS Band, Full Force, Krystol, Deniece W., Rose Bros., Nu Shooz, Vandross.

CHATTANOOGA, TN**JAY RILEY-SWITCH 102-WNOO**

ADDS: Cameo, Jarreau, Rebbie J., B.Williams, J.Stewart, Force MD's. HOTS: Starpoint, Sade, Gap Band, M.McDonald, J.Carne, MM/Kashif, P.LaBelle, Hiroshima, Rene & A., SOS Band, Chaka Khan.

MEMPHIS, TN**P.WELLS/JIMMY SMITH-K-97**

ADDS: Cameo, Dougie Fr., Mid. Star, Jarreau, DeBarge, N.Edition, Mendes. HOTS: M.McDonald, Lisa Lisa, Double, Prince, Whodini, L.Richie, Levert, Oran Jones, Klymaxx, Run DMC, Chaka Khan.

MEMPHIS, TN**MELVIN JONES-KRNB**

ADDS: Loring/And, BobbyJimmy, O.Cheatem, Kenny G. HOTS: M.McDonald, Ashford &S, Levert, L.Richie, Maze, Klymaxx, Cameo, R.Roxanne, Wm. Bell, Whodini, Dougie Fr..

JACKSON, TN**FRED HARVEY-WFKX**

ADDS: S. Winwood, Janet Jax., DeBarge, Gl. Jones, G.Abbott, Rebbie J.. HOTS: Whitney, Mazarati, Vandross, Gw.Guthrie, S.Jones, Cash Flow, Nu Shooz, Mary Janes, Pieces/Dr., Gavin C., Confunk S..

JACKSON, MS**CARL HAYNES-WJMI**

ADDS: N.Edition, Maze, H.Hewett, Rebbie J., Krystol. HOTS: Freestyle, A.Starr, TMP Band, J.Ingram, MM/Kashif, Loose Ends, S.Jones, Ashford &S, Rose Bros., Run DMC, Gl. Jones.

LAUREL HATTIESBURG, MS**RON DAVIS-WQIS**

ADDS: Mid. Star, G.Benson, Geo.Duke. HOTS: S.Jones, MM/Kashif, Vandross, Confunk S., S.Mills, Ocean, Whodini, P.LaBelle, Arrington, Chaka Khan, Cash Flow.

MCCOMB, MS**SARA KAY-WHNY**

ADDS: Loring/And, Klymaxx. HOTS: Jets, L.Richie, Ocean, G.Benson,

DeBarge, Chaka Khan, Mary Janes.

CENTRAL**COLUMBUS, OH****RICK STEVENS-WCKX**

ADDS: Kopper, Cameo, Ashford &S, Dougie Fr., P.Bailey. HOTS: Levert, Fatboys, Ocean, Whodini, Oran Jones, L.Richie, Lisa Lisa, Chaka Khan, Gl. Jones, Prince, G.Clinton.

COLUMBUS, OH**K.C. JONES-WVKO**

ADDS: Prince, J.Osborne, Cameo. HOTS: L.Richie, Levert, Pieces/Dr., Ashford &S, Timex S.C., Cash Flow, Skyy, S.Mills, Rick James, Janet Jax., DeBarge.

CLEVELAND, OH**DEAN DEAN-WDMT**

ADDS: N.Edition, G.Abbott, J.Ingram, BobbyJimmy, H.Hewett. HOTS: Lisa Lisa, M.McDonald, Oran Jones, Trinere, Deniece W., Gl. Jones, Ashford &S, R.Franklin, Janet Jax., DeBarge, Run DMC.

CLEVELAND, OH**LYNN TOLLIVER JR-WZAK**

ADDS: Rebbie J., Mid. Star, Jarreau, Force MD's, N.Edition.

CINCINNATI, OH**B.CASTLE/G.WEILER-WBLZ**

ADDS: Cameo, H.Hewett, S. Winwood, Stacey Q, Double, 5 Star, Levert, Lisa Lisa, Bananarama. HOTS: Timex S.C., P.Gabriel, Cash Flow, Wonder, Regina, Klymaxx, P.LaBelle, Freestyle.

CINCINNATI, OH**STEVE HARRIS-WCIN**

ADDS: Oran Jones, Nu Shooz, N.Edition, Camec, Skipworth. HOTS: Controller, L.Richie, J.Osborne, Mid. Star, Dazz Bd., MM/Kashif, Klymaxx, Maze, Levert, Ashford &S, Janet Jax..

INDIANAPOLIS, IN**KELLY KARSON-WTLC**

ADDS: N.Edition, Temps, P.Hyman, Force MD's, O.Cheatem, G.Abbott, Geo.Duke, D Train, Controller. HOTS: Deniece W., P.LaBelle, Spen.Jones, Krystol, Gl. Jones, Troub.Funk, TMP Band, E.Towns, L.Richie, Prince, M.Morgan.

DETROIT, MI**GARY BERKOWITZ-WHYT**

ADDS: N.Edition, Janet Jax., Anita Bakr. HOTS: Madonna, P.Gabriel, L.Richie, Loring/And, Run DMC, Stacey Q, DeBarge, Regina, Klymaxx, Ocean, Jets.

DETROIT, MI**J.ALEXANDER/WHITMORE-WJLB**

ADDS: L.Richie, Ashford &S, Dougie Fr., Krystol, Lisa Lisa. HOTS: Thurston &, G.Clinton, Controller, DeBarge, Full Force, Janet Jax., Junior, P.LaBelle, Levert, M.McDonald, M.Morgan.

SAGINAW, MI**DAVID ROSAS-WWWS/FM**

HOTS: Pieces/Dr., Whodini, S.Mills, Prince, MM/Kashif, Jermaine J, Vandross, Gw.Guthrie, G.Clinton.

KALAMAZOO, MI**MICHAEL JACKSON-WKMI**

HOTS: Y. & People, Prince, M.McDonald, Vandross, Tease, LA D.Team, LaBelle &M.

MILWAUKEE, WI**B.MILLER/MAX FYRE-WLUM**

HOTS: Loring/And, S. Winwood, Full Force, Gw.Guthrie, Ocean, MM/Kashif, Klymaxx, Lisa Lisa, Run DMC, Pieces/Dr., C.Club.

MILWAUKEE, WI**ROB HARDY-WNOV**

HOTS: Rick James, Freestyle, MM/Kashif, Full Force, Cash Flow, Trinere, BobbyJimmy, Main Attr.

MINNEAPOLIS, MN**PETE RHODES-CBLS**

HOTS: S.Mills, Cash Flow, MM/Kashif, Prince, Full Force, Chaka Khan.

CHICAGO, IL**MARCO SPOON-WBMX/FM**

ADDS: Temps, Oran Jones, Klymaxx, 5 Star, Rappin' D., Run DMC, N.Edition, Satin,S&L.. HOTS: Gw.Guthrie, Ocean, S.Mills, P.LaBelle, Gl.

Jones, Chaka Khan, Whodini, Cash Flow, Pieces/Dr., G.Clinton, Madonna.

CHICAGO, IL**LEE MICHAELS-WGCI/FM**

ADDS: Cameo, Temps, Controller, N.Edition, Satin,S&L. HOTS: Arrington, Prince, Nu Shooz, Gl. Jones, P.LaBelle, BobbyJimmy, Lisa Lisa, Whodini, SOS Band, G.Clinton, Chaka Khan.

CHICAGO, IL**DEE HANDLEY-WJPC**

ADDS: M.McDonald, Chaka Khan, Levert. HOTS: Rick James, S.Mills, Wonder, Teena M., Gw.Guthrie, Pieces/Dr., Full Force, Arrington, Ocean, Cash Flow, Rainy D..

ST. LOUIS, MO**ANDRE FULLER-WZEN**

ADDS: Janet Jax., Dougie Fr., Cameo, D Train, Rebbie J.. HOTS: L.Richie, Ocean, Chaka Khan, J.Carne, Pieces/Dr., Rick James, Oran Jones, Cash Flow, P.LaBelle, Mid. Star, S.Mills.

ST. LOUIS, MO**MIKE STRADFORD-KMJM**

ADDS: Main Ingr., N.Edition, Rebbie J., J.Stewart, G.Abbott, Janet Jax., Kenny & J., Troub.Funk. HOTS: Klymaxx, H.Hewett, B.Monkeys, Mid. Star, 911, Kenny & J., Stacey Q, J.Osborne, Levert, Ashford &S, Chaka Khan.

KANSAS CITY, MO**LORRIN PALAGI-KBKC/FM**

ADDS: HOTS: BobbyJimmy, J.Carne, DeBarge, Mary Janes, N.Edition, Pieces/Dr., S.Jones, P.LaBelle, Cash Flow, Gw.Guthrie, Whodini.

NEW ORLEANS, LA**DEL SPENCER-WYLD/FM**

ADDS: Y. & People, Rebbie J., Cameo, Jarreau, P.Bailey, RJ'S Latst, N.Edition, B.Williams. HOTS: Pieces/Dr., Levert, M.McDonald, Mid. Star, M.Morgan, DeBarge, P.LaBelle, Oran Jones, Deniece W., J.Osborne, Rose Bros..

NEW ORLEANS, LA**O'KELLY/ROLLING-B97**

ADDS: Genesis. HOTS: Lisa Lisa, Jets, P.LaBelle, Run DMC, Loring/And, Janet Jax., Anita Bakr, Ocean, S. Red, Chaka Khan, Stacey Q.

MAURICE/LAFAYETTE, LA**STEPHANIE SMALLWOOD-KFXZ**

ADDS: Trinere, William Bell, 4 Tops, Klymaxx, RJ's Latest Arrival. HOTS: Confunk S., Vandross, Cash Flow, S.Mills, MM/Kashif, Mtume, J.Osborne, Chaka Khan, Rick James, Skyy, Arrington.

LAKE CHARLES, LA**C.C.SCOTT-KXZZ**

ADDS: Y. & People, Lisa Lisa, P.LaBelle, Oran Jones, Skipworth, B.Williams. HOTS: J.Carne, SOS Band, L.Richie, Arrington, S.Mills, Controller, M.Morgan, Whodini, J.Ingram, S.Jones, Maze.

WEST HELENA, AR**DELL SIMES-KCLT**

ADDS: RJ'S Latst, Loose Ends, Madonna, Temps, Dougie Fr., Whodini, Cameo, DeBarge. HOTS: Confunk S., Cash Flow, Prince, Chaka Khan, P.LaBelle, Mid. Star, L.Richie.

SOUTHWEST**DALLAS, TX****T.AVERY/M.SPEARS-KKDA**

ADDS: M.McDonald, RJ'S Latst, Force MD's, Geo.Duke. HOTS: Dougie Fr., J.Carne, LA D.Team, Pieces/Dr., Gl. Jones, Levert, S.Jones, Full Force, Janet Jax., Cameo, P.LaBelle.

KILLEEN, TX**BILL ST. JOHN-KIIZ/AM**

HOTS: Boogie B's, LA D.Team, Levert, Jets, S.Mills, J.Carne, S.Jones, Pieces/Dr., Gl. Jones, P.LaBelle.

HOUSTON, TX**RON ATKINS-KMJQ**

ADDS: Y. & People, Junior, Prince, Ivy, B.Williams, Main Ingr., Tease, L.Williams. HOTS: Wonder, SOS Band, Jets, Levert, Maze, Dazz Bd., Krystol, Chaka Khan, Gl. Jones, Controller, P. Austin.

PT. ARTHUR, TX**DOUG DAVIS-KHYS**

ADDS: Run DMC, BobbyJimmy, 5 Star, G.Benson, Trinere, Mary Janes, Fat Larrys, M.Sembello, A.Starr, R.Franklin, N.Edition, G.Abbott. HOTS: Prince, M.McDonald, Full Force, Lisa Lisa, Gl. Jones, L.Richie, Arrington, Chaka Khan, J.Osborne, Whodini, M.Morgan.

ENGLEWOOD/DENVER, CO**DANNY HARRIS/RON ASH-KDKO**

ADDS: 5 Star, Cameo, Whodini, DeBarge, EBO, O.C.Smith. HOTS: Deniece W., Krystol, J.Osborne, L.Richie.

PHOENIX, AZ**RICK THOMAS-KUKQ**

HOTS: Madonna, D.Braxton, Lisa Lisa, Gw.Guthrie, Bananarama, MM/Kashif, Klymaxx.

TUCSON, AZ**TODD FISHER-KHYT**

ADDS: Gw.Guthrie, Janet Jax., SOS Band, Vandross, DeBarge. HOTS: Lisa Lisa, Jets, Nu Shooz, L.Richie, J.Ingram, Run DMC, Chaka Khan, Loring/And, Stacey Q.

RENO, NV**JEFF RYAN-KWNZ/FM**

ADDS: Stacey Q. HOTS: Run DMC, Klymaxx, Loring/And, J.Osborne, L.Richie.

FAR WEST**LOS ANGELES, CA****CLIFF WINSTON-KJLH**

ADDS: Controller, Levert, Temps, 5 Star, Skipworth, N.Edition, Rebbie J., P.Hyman. HOTS: S.Mills, R.Roxanne, Madonna, Lisa Lisa, S.Murdock, Arrington, MM/Kashif, Oran Jones, M.McDonald, Janet Jax., Klymaxx.

LOS ANGELES, LA**GREG MACK-KDAY**

HOTS: Arrington, Janet Jax., Wonder, Madonna, Chaka Khan, M.McDonald, Full Force, Prince, SOS Band, Stacey Q, S.Mills.

LOS ANGELES, CA**MIKE SCHAEFER-KIIS/FM**

ADDS: Janet Jax., Lisa Lisa. HOTS: Mary Janes, DeBarge, Run DMC, Chaka Khan, Klymaxx, L.Richie, Jets, Ocean, J.Osborne, Loring/And.

LOS ANGELES, CA**ROBINSON/PERRODIN-KACE**

ADDS: RJ'S Latst, D.Valentin, Jarreau, B.Cobham, R. Laws. HOTS: J.Osborne, R.Franklin, Levert, DeBarge, SOS Band, Guinne, Gl. Jones, Shadowfax, M.Morgan, P.Bailey, J.Ingram.

SAN DIEGO, CA**L.D.MCCOLLUM-XHRM**

ADDS: Skipworth, D Train, Maze, Rebbie J., Loose Ends, Kenny G. HOTS: Dazz Bd., H.Hewett.

OJAI, CA**HOWARD THOMAS-KMYX**

HOTS: Wham!, M.McDonald, Prince, S. Winwood, Mid. Star, G.Benson, Ashford &S, 5 Star, J.Ingram, Thurston &, DeBarge.

FRESNO, CA**WALKER/DAVIS-KYNO**

ADDS: DeBarge, Lisa Lisa. HOTS: Run DMC, Janet Jax., Klymaxx, Jets, P.LaBelle, Loring/And, Prince, Stacey Q, L.Richie.

FRESNO, CA**BERRY/CARTER-KMGX**

ADDS: Lisa Lisa, S. Red. HOTS: Jets, Mary Janes, P.LaBelle, Y. & People, Miami S.M., Prince, Ocean, L.Richie, Run DMC, Loring/And, Stacey Q.

SAN FRANCISCO, CA**KEITH NAFTALY-KMEL**

ADDS: DeBarge, Jets. HOTS: Ocean, Janet Jax., L.Richie, Klymaxx, Mary Janes, Nu Shooz, Lisa Lisa, L.Vandross, Gw.Guthrie, Prince.

SAN FRANCISCO, CA**MARVIN ROBINSON-KSOL/FM**

ADDS: DJ H'wood, Cameo, P.Hyman, G.Abbott, H. & Davis, S.Jones, Junkyard B, Spacks. HOTS: Jets, P.LaBelle, S.Mills, Klymaxx, Janet Jax., Ocean, M.McDonald, SOS Band, H.Hewett, Cash Flow, Mid. Star.

OAKLAND, CA**BARRY POPE/CHELLE S.-KDIA**

ADDS: Rebbie J., C.Shinnett, Denroy M., Rappin' D., J.Carne, Nu Shooz, P.Hyman, Kenny G, O.Cheatem, Temps. HOTS: S.Jones, Cameo, Loose Ends, J.Osborne, Chaka Khan, Jets, Ashford & S, Gw.Guthrie, S. Red, M.Morgan, Prime Time.

STOCKTON, CA**ROY WILLIAMS-KJOY**

ADDS: DeBarge. HOTS: Mary Janes, Ocean, Nu Shooz, Loring/And, Klymaxx, Miami S.M., Regina, L.Richie.

STOCKTON, CA**JOHN HAMPTON-KSTN**

ADDS: Jarreau, DeBarge, SOS Band. HOTS: Janet Jax., Mary Janes, Jets, Nu Shooz, Miami S.M., 5 Star, J.Ingram, Lisa Lisa, Chaka Khan, Run DMC, L.Richie.

EUREKA/ARCATA, CA**JIM NELLY III-KXGO/FM**

ADDS: Janet Jax., DeBarge. HOTS: M.McDonald, Timex S.C., Regina, Stacey Q, Klymaxx, Mary Janes, L.Richie, Loring/And, Ocean, Run DMC, Madonna.

SACRAMENTO, CA**GILLETTE/COLLINS-FM102**

ADDS: Janet Jax., Anita Bakr. HOTS: J.Osborne, Ocean, Nu Shooz, Chaka Khan, DeBarge, Lisa Lisa, Klymaxx, Run DMC, P.LaBelle, Jets, N.Edition.

RENTON/SEATTLE, WA**FRANK BARROW-KRIZ**

ADDS: G.Benson, Rappin' D., A.Starr, Dougie Fr., Cameo, Janet Jax., J.Osborne, H.Hewett. HOTS: Wonder, MM/Kashif, J.Carne, S.Mills, Prince, Vandross, Controller, Dazz Bd., Nu Shooz, Chaka Khan, Ocean.

SEATTLE, WA**STEVE MITCHELL-KKFX**

ADDS: HOTS: Mazarati, Wonder, Cherrelle, Nu Shooz, MM/Kashif, Gavin C., J.Stewart, L.Richie, Anita Bakr, Gw.Guthrie, SOS Band.

SEATTLE, WA**LARRY SNIDER-KQIN**

ADDS: Jarreau, Temps, H.Hewett. HOTS: Loring/And, J.Osborne, DeBarge, S.Jones, Miami S.M., S. Red, N.Edition, A.Starr, L. Carlton, S. Winwood, S.Mills.

TRI-CITIES, WA**JONATHAN WALKER-KZZK/FM**

ADDS: Jarreau, Janet Jax., 5 Star, R. Palmer. HOTS: Mary Janes, Stacey Q, Chaka Khan, P.LaBelle, Nu Shooz, Run DMC, Ocean, Klymaxx, L.Richie, Madonna.

SERVICE

WQKI-St. Matthews, SC needs service from Elektra. Address is P.O.Box 777, St. Matthews, SC 29135.

WVBX-Georgetown, SC needs service from RCA and Arista. Address is P.O.Box 1898, Georgetown, SC 29440.

KMYX-Ojai, CA needs service from Atlantic and CBS. Address is P.O. Box 1060, Ojai, CA 93023.

KCLT-West Helena, AR needs RCA, Elektra and Reality service. Address is P.O.Box 2870, Zip 72390 - or phone 501-572-9506.

JOB OPENINGS

WQIM-Montgomery, AL has an opening for full-time air talent to do nights. There's a part-time opening for a news person, too. Interested parties call Frenche Be at 205-365-0393 or send tapes and resumes to P.O. Box 604, Zip 36067.

KMYX-Ojai/Oxnard/Ventura, CA has an opening for full-time air talent to do mornings, experience necessary. Contact Howard Thomas at P.O.Box 1060, Ojai, CA 93023.

KXZZ-Lake Charles, LA has an opening for morning drive. Contact C.C. Scott at P.O.Box 1725, Lake Charles, LA 70602 or call 318-436-7277. 3 years experience required and there is a possibility of a Music Director's spot there too.

IN MEMORIAM

We were saddened to learn of the death of James P. Blakely, ex-GM of KACE RADIO in Los Angeles, who passed away on Saturday, August 2nd of Sickle Cell Anemia. Our condolences to his family and friends.

URBAN CONTEMPORARY SUMMARY

continued from 51

"Sweet Love" due to Top 40 adds topping the mark this week to make "Up & Coming" in that section for the first time. **ANITA** is getting calls at WRDW-Augusta, says **Mickey Arnold**. Along the lines of requests, **Tony Brown** at WBLX-Mobile reports requests for both the **WHODINI** and the **MIDNIGHT STAR** from the teens; **Jay Riley** at WNOO-Chattanooga reports "great phones for 5 STAR"; **C.C. Scott** at KXZZ-Lake Charles reports calls for the **SOS BAND, MAZE** and **STEVE ARRINGTON**; **Melvin Jones** at KRNB -Memphis says of the **OLIVER CHEATAM** "...this is a hit...absolutely!"; **Danny Harris** at **KDKO-Denver** reports **CAMEO** phone calls are huge and at **WZFX-Fayetteville**

Tim Greene reports **CAMEO** requests are "Major!"; **Chris Turner** at **WTMP-Tampa** reports teens and males are requesting the **BOBBY JIMMY & THE CRITTERS**. Getting to the newer product, **GREGORY ABBOTT** picked up 8 new adds this week and looks like it will be a contender for Chartbound or the chart itself next week. **5 STAR** barely missed being Chartbound this week, but watch for it to go directly into the chart without stopping in 'bound. **KENNY G** picks up 7 adds this week and picks up "requests from the adult crowd here..." says **Joe Bullard** at **WANM-Tallahassee**. **AL JARREAU** picks up 14 adds, making **Up & Coming**, and **FORCE MD's** gets 9 at the same time, debuting in the same section, as does **PHYLLIS HYMAN**. The only other debut goes to **JAMES "D TRAIN" WILLIAMS** "You Are Everything" who had good reports left over from last week, adding 5 more this week and continuing to gain.

Some of you have remarked that you have an "answer" record to the **ORAN "JUICE" JONES** "The Rain" consisting of a woman answering his rap at the end of the extended version 12" mix. There doesn't seem to be a commercial copy of any answer tune (yet) but some of you say that you've done your own dub of it. Please let us know next week about these as there are other stations that are interested in hearing them and getting copies of them. I'm sure it's just a matter of time before we're deluged with them...Thanks! Betty

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the GAVIN REPORT

DAVE SHOLIN'S

Personal Picks — SINGLES

TALKING HEADS - *Wild Wild Life* (Sire/Warner Bros.) Only a handful of bands can claim the fanatical following of Talking Heads. That in mind, I find it hard to believe they've only scored one major Top 40 success.

"Burning Down The House". David Byrne gathered his troops and gives a mass-appeal performance while remaining true to his trend-setting, thought-provoking style.

ROBERT PALMER - *I Didn't Mean To Turn You On* (Island) Cherrelle did it last year and Palmer goes her one better. Bernard Edwards produced a gem ...I just can't help wondering why this wasn't released sooner. At long last THIS is Palmer's Year.

DON JOHNSON - *Heartbeat* (Epic) Sonny sings and does it with feeling! This track deserves to make it on its own merit, not just on his "Miami Vice" connection. Easy to imagine how hot it'll sound in a station's music mix...and I can already hear those female hearts beating.

BOYS DON'T CRY - *Cities On Fire* (Profile) As an early believer in "I Wanna Be A Cowboy," my faith was restored in the belief that unknown groups not on major labels can make it with that "extra special" element. This effort proves they're not about to hit and run.

KENNY LOGGINS - *Playing With The Boys* (Columbia) Any programmer who hasn't yet seen "Top Gun" should put it on top of the list of movies to attend. If you're like me, you'll quickly figure out why the album has been a top seller for many weeks. Loggins' soundtrack record can't be denied.

RON FELL'S

Personal Picks — ALBUMS

DARYL HALL - *Three Hearts In The Happy Ending Machine* (RCA) Both Daryl and co-producer David A. Stewart have often been associated with urban rhythms, so it must have been a jam-up of ideas as they created this music in five studios on two continents. David seems to have brought new guitar ideas while Daryl held fast to his rhythm trax. My favorite songs include the brilliant, full-boat production piece, DREAMTIME, already leaping up the Top Forty chart. Other obvious future singles: I WASN'T BORN YESTERDAY, FOR YOU and the one track that links-up most effectively with Hall & Oates' projects, FOOLISH PRIDE. Certainly four formats of music (Top Forty, A/C, Urban, and Album Rockers) will have plenty of material with which to associate. Great title for an LP, too.

BONNIE RAITT - *Nine Lives* (Warner Bros.) Four years and a lotta rock n roll water under the bridge since her last LP. But time and temperature haven't been lost on Bonnie. Those four years must have been put to good use 'cause she comes out smokin'. The lead single, NO WAY TO TREAT A LADY, written by Bryan Adams and Jim Vallance, is a powerful fusion of great rock writing and a performer who knows how to close a sale. WHO BUT A FOOL and CRIME OF PASSION moderate the mood but not the attitude. The risk inherent in comebacks is that you get compared to your own past performance. "Nine Lives" meets and exceeds all expectations. She lands on her feet, cat-quick and cool-cut.

EDDIE MONEY - *Can't Hold Back* (Columbia) My idea of a working class rocker is Eddie Money. There are never any airs of glam and glitter--no smoke pots or lazer beam illumination. Money music is basic, cash crop direct. The first single, TAKE ME HOME TONIGHT, with a cameo from Ronnie Spector, is his finest single in years. I WANNA GO BACK (written and originally cut by BILLY SATELLITE) is gonna be a hit for somebody, someday, so why not Eddie? Other choice choices include ONE LOVE and a metallic rocker WE SHOULD BE SLEEPING, which features some killer guitar work by producer Richie Zito. A lean and mean LP, but not musically musclebound.

NEXT WEEK



Larry King

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